# MissionSite top unreached locations



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DISTRICT: 05: Southeast River District Uguley Trus COUNTY: Barbour Dadeville Red Level

SITESCAPE: Townscape Florala Priceville Cent DENNITY PATTERN: 13 ill Good Hope Bessemer

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#### Site Location Summary

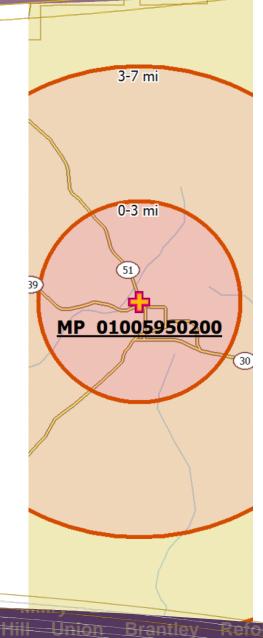
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	0104	Southeastern Region
2	Association	1054	Barbour
3	District	05	Southeast River District
4	County Location	01005	Barbour
5	Zipcode	36016	Barbour
6	Sitescape Category	2	Townscape
7	Sitescape Group	2.1	Small Towns
8	Sitescape Subgroup	2.12	Small towns adjacent to settlements
9	Sitescape Density Pattern	I3	10000-2500-2500

North Courtland

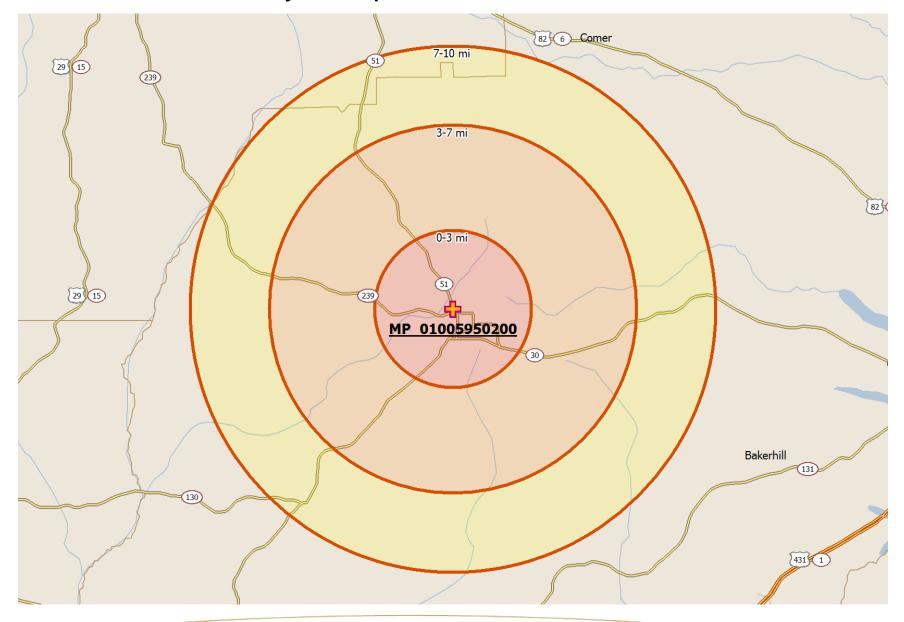
Webb

**Orange Beach** 



# Site Location Summary - Map of the Site Location

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### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	6	Noncore adjacent to a small metro area with town of at least 2,500 residents
3	Rural / Urban	6	
	Continuum		
4	NCHS Rural Urban	5	Micropolitan - counties in a micropolitan statistical area
	Codes		
5	NCES Urban Centric	43	Rural: Remote: Census-defined rural territory that is more than 25 miles from an urbanized
	Locale Codes		area and is also more than 10 miles from an urban cluster.
6	IICM RUCA Values	16	Rural commuting: Secondary flow 30% to 50% to a small Urban Cluster
	Index		
7	ERS RUCA	10	Rural areas: primary flow to a tract outside a urbanized area or urban cluster
	Commuting Value		
8	Percent Commuting to	5	Percent commuting from non metro to metro areas
	Metro		

#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	3,014	1,482	2,091
2010 Households	606	542	823
2010 Group Quarters Population	1,596	0	0

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	11	1	3
Language Diversity National Index	19	10	9
Foreign Born Diversity National Index	3	11	1
Ancestry Diversity National Index	7	3	1
Racial Diversity National Index	61	50	70

Hollywood

# Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	1	True
Low-employment County	1	True
Persistent Poverty County	1	True
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

### Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	7	1.16%
Mainstay Communities	Established, Diverse Households	0	0%
Working Communities	Blue-collar, Working Families	1	0.17%
Country Communities	Rural, Agri. & Mining Families	79	13.04%
Aspiring Communities	Young Singles / Aspiring-Multihousing	24	3.96%
Urban Communities	High Density, Inner-city Neighborhoods	495	81.68%

### Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Weaver

### Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

### Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	7,342	409	5.57%
Unreached %	69.46%	67.53%	97.22
Religious But NOT Evangelical HH	2,759	166	6%
Religious But NOT Evangelical %	26.1%	27.32%	104.7
Spiritual But NOT Relig or Evang HH	529	11	2.16%
Spiritual But NOT Relig or Evang %	5.01%	1.89%	37.65
Not Evangelical, Not Interested HH	4,279	259	6.05%
Not Evangelical, Not Interested %	40.48%	42.75%	105.61



### Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of ALSBOM Churches	20	1	5%
Active ALSBOM Attenders	1,952	231	11.83%
Active Evangelical Households	2,126	130	6.09%
Active Evangelical Percent	20.11%	21.38%	106.31
Inactive Evangelical Households	1,103	67	6.09%
Inactive Evangelical Percent	10.44%	11.09%	106.31
# New Churches Needed	0	0	0%



### Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1 (	Clayton	0.21 mi	231	Declining	16	Midway	14.46 mi	8	Declin
	Pleasant Plains	3.30 mi	29	Declining	17	Sykes Creek	14.49 mi	25	Growi
	Union	4.06 mi	16	Declining	18	Spring Hill	14.77 mi	39	Growi
4 E	Bethlehem	6.26 mi	19	Growing	19	Clio	14.98 mi	44	Declin
5 F	Prospect	8.05 mi	62	Plateauing	20	Enon	15.10 mi	65	Growi
6 l	Louisville	8.33 mi	88	Growing	21	Pleasant Hill	16.17 mi	34	Declin
7 I	Evergreen	8.53 mi	37	Growing	22	Lake City	17.05 mi	95	Growi
8 E	Belcher Bethel	11.37 mi	20	Growing	23	Calvary	18.12 mi	214	Platea
9 (	Corinth	11.76 mi	75	Plateauing	24	Parkview	18.23 mi	271	Platea
10 ľ	Mt. Zion	12.11 mi	65	Declining	25	Eufaula First	18.42 mi	536	Declin
11 I	Pine Level	12.35 mi	56	Growing	26	Shiloh	18.49 mi	53	Declin
12 I	Indian Creek	13.61 mi	34	Growing	27	Emmanuel	18.55 mi	54	Growi
	Christian	13.91 mi	20	Growing	28	Peniel	18.68 mi	48	Declin
	Grove Anderson	13.98 mi	15	Growing	29	Richland	18.84 mi	80	Platea
15 l	Loflin	14.15 mi	35	Plateauing	30	Elam	18.86 mi	28	Platea

#### Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

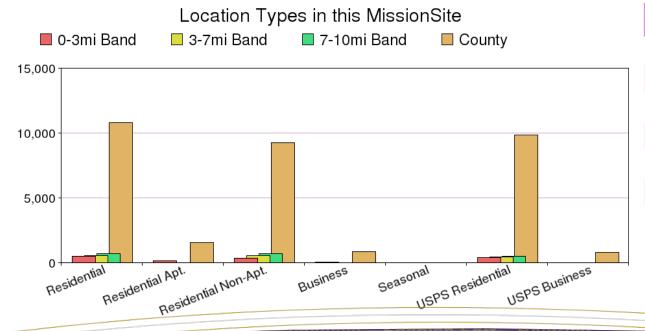
- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

Coosada

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	25,417	1,772	6.97%
2000 Population	29,038	2,872	9.89%
2010 Population	29,737	3,014	10.14%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	9,217	663	7.19%
2000 Households	10,409	661	6.35%
2010 Households	10,571	606	5.73%

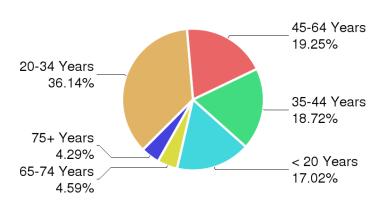


Location Type	0-3mi Band
Residential	488
Residential Apt.	154
Residential Non-Apt.	334
Business	27
Seasonal	0
USPS Residential	419
USPS Business	21

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

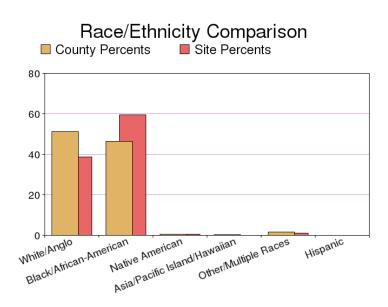
#### Age Group Percentages



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.36%	4.38%	81.72
4-5 Years	2.47%	1.43%	57.89
6-8 Years	3.6%	2.39%	66.39
9-11 Years	3.57%	1.96%	54.9
12-13 Years	2.35%	1.13%	48.09
14-17 Years	4.99%	3.25%	65.13
18-19 Years	2.55%	2.46%	96.47
0-5 Years	7.83%	5.81%	74.2
6-12 Years	8.35%	4.98%	59.64
13-19 Years	8.71%	6.2%	71.18
< 20 Years	24.89%	16.99%	68.26
20-34 Years	20.69%	36.07%	174.34
35-44 Years	13.67%	18.68%	136.65
45-64 Years	26.01%	19.21%	73.86
65-74 Years	8.22%	4.58%	55.72
75+ Years	6.51%	4.28%	65.75
Median Age	38	34	88.47
Median Age (Male)	36	32	88.94
Median Age (Female)	42	41	98.9

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX	
Race/Ethnicity				
White, Anglo	51.25%	38.65%	75.42	
Black, African-American	46.33%	59.59%	128.61	
Native American	0.54%	0.6%	111	
Asian	0.31%	0.07%	21.22	
Pacific Island, Hawaiian	0.03%	0%	0	
Other/Multiple Races	1.53%	1.13%	73.56	
Hispanic	0%	4.28%	0	
E 1 (' ( A 1 16 (OE)				

20,246	2,131	
8.47%	8.54%	99.18
16.7%	22.24%	75.1
40.35%	44.39%	90.89
13.69%	11.97%	114.38
7.15%	5.44%	131.39
7.18%	5.26%	136.55
6.46%	2.16%	299.29
	8.47% 16.7% 40.35% 13.69% 7.15% 7.18%	8.47%8.54%16.7%22.24%40.35%44.39%13.69%11.97%7.15%5.44%7.18%5.26%

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	17.68%	25.74%	148.7
\$10,000 to \$19,999	14.74%	14.19%	96.29
\$20,000 to \$29,999	13.84%	13.04%	94.19
\$30,000 to \$49,999	23.68%	23.43%	98.96
\$50,000 to \$59,999	9.76%	8.91%	91.28
\$60,000 to \$69,999	5.76%	6.11%	105.98
\$70,000 to \$79,999	4.12%	2.48%	60.01
\$80,000 to \$89,999	2.86%	0.83%	28.88
\$90,000 to \$99,999	1.77%	0.83%	46.64
\$100,000 to \$124,999	2.49%	1.32%	53.06
\$125,000 to \$149,999	1.46%	1.32%	90.62
\$150,000 to \$199,999	1.18%	0.83%	69.78
\$200,000 to \$249,999	0.24%	0.33%	139.55
\$250,000 or more	0.43%	0.5%	116.29
Median Household	32,566	28,480	87.45
Average Household	46,870	38,844	82.88
Per Capita Household	18,473	8,386	45.4
Family/Non-Family Household			
Income			
Median Family Income	40,205	39,155	97.39
Average Family Income	54,475	43,639	80.11
Median Non-Family Income	19,140	15,380	80.36
Average Non-Family Income	30,202	20,792	68.84

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

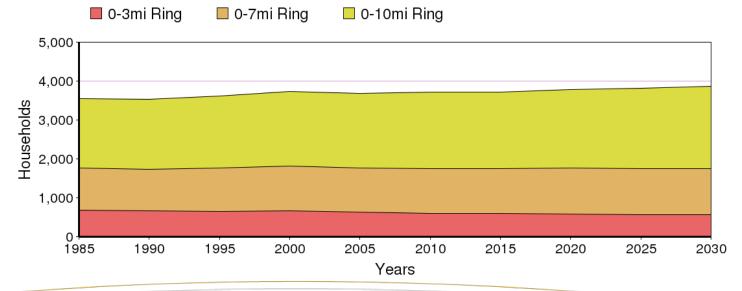
2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	68.67%	64.52%	93.96
Families with Children	32.7%	31.19%	95.37
Families without Children	35.97%	33.33%	92.68
Non-Family Households			
% Non-Family Households	31.33%	35.48%	113.24
Non-Families with Children	0.26	0.17	64.61
Non-Families without Children	31.08	35.31	113.64
Housing Units			Index
Total Housing Units	12,981	733	
Vacant percent	18.57%	17.33%	93.32
Owned percent	53.84%	49.39%	91.73%
Rented Percent	27.59%	33.29%	120.63
Households by Size			Index
Avg household size	2.50	2.34	93.6
Avg family hh size	3.10	2.97	95.81
Avg non-family hh size	1.18	1.19	100.85
Households By Count of Persons			Percent
One	2,973	199	6.69%
Two	3,350	184	5.49%
Three or Four	3,275	178	5.44%
Five+	973	45	4.62%

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	25,417	1,772	6.97%
2000 Population	29,038	2,872	9.89%
2010 Population	29,737	3,014	10.14%
2015 Population	29,737	3,136	10.55%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	9,217	663	7.19%
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2010 Households	10,571	606	5.73%
2015 Households	10,589	602	5.69%

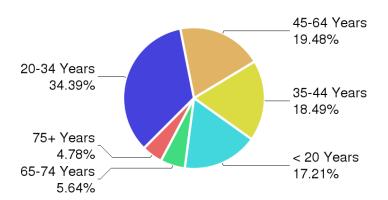
Household Change from 1985 to 2030



A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

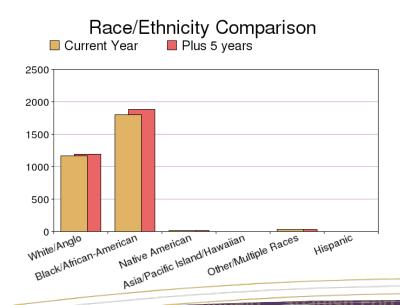
#### Projected Age Group Percentages



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	4.38%	5.01%	114.38
4-5 Years	1.43%	1.59%	111.19
6-8 Years	2.39%	2.61%	109.21
9-11 Years	1.96%	1.88%	95.92
12-13 Years	1.13%	1.21%	107.08
14-17 Years	3.25%	2.93%	90.15
18-19 Years	2.46%	1.98%	80.49
0-5 Years	5.81%	6.6%	113.6
6-12 Years	4.98%	5.13%	103.01
13-19 Years	6.2%	5.48%	88.39
< 20 Years	16.99%	17.21%	101.29
20-34 Years	36.07%	34.38%	95.31
35-44 Years	18.68%	18.49%	98.98
45-64 Years	19.21%	19.48%	101.41
65-74 Years	4.58%	5.64%	123.14
75+ Years	4.28%	4.78%	111.68
Median Age	38	35	91.79
Median Age (Male)	36	34	95.72
Median Age (Female)	42	39	92.48

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	38.65%	38.01%	98.34
Black, African-American	59.59%	60.11%	100.87
Native American	0.6%	0.64%	106.79
Asian	0.07%	0.06%	96.11
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	1.13%	1.18%	104.59
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	2,131	2,267	
Less than 9th Grade	8.54%	7.1%	83.15
No High School Diploma	22.24%	18.97%	85.28
High School Graduate	44.39%	48.83%	110
Some College, no degree	11.97%	11.07%	92.53

5.44%

5.26%

2.16%

Associate Degree

Graduate/Prof. degree

College Degree

6.26%

5.03%

2.73%

115.07

95.68

126.7

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	25.74%	21.76%	84.53
\$10,000 to \$19,999	14.19%	13.62%	95.98
\$20,000 to \$29,999	13.04%	13.29%	101.94
\$30,000 to \$49,999	23.43%	26.08%	111.3
\$50,000 to \$59,999	8.91%	9.63%	108.12
\$60,000 to \$69,999	6.11%	6.64%	108.83
\$70,000 to \$79,999	2.48%	2.82%	120.8
\$80,000 to \$89,999	0.83%	1.16%	120.8
\$90,000 to \$99,999	0.83%	0.83%	100.66
\$100,000 to \$249,999	1.32%	1.33%	100.66
\$125,000 to \$149,999	1.32%	1.33%	100.66
\$150,000 to \$199,999	0.83%	1%	120.8
\$200,000 to \$249,999	0.33%	0.33%	100.66
\$250,000 or more	0.5%	0.5%	100.66
Median Household	28,480	31,625	111.04
Average Household	38,844	42,947	110.56
Per Capita Household	8,386	8,896	106.08
Family/Non-Family Household			
Income			
Median Family Income	39,155	40,964	104.62
Average Family Income	43,639	45,114	103.38
Median Non-Family Income	15,380	19,942	129.66
Average Non-Family Income	20,792	28,182	135.54

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	64.52%	63.29%	98.09
Families with Children	31.19	29.57	94.81
Families without Children	33.33	31.89	95.68
Non-Family Households			
% Non-Family Households	35.48%	36.71%	103.47
Non-Families with Children	0.17	0.17	103.47
Non-Families without	35.31	36.54	103.49
Children			
Housing Units			
Total Housing Units	733	730	99.59%
Vacant percent	17.33%	17.53%	101.2
Owned percent	49.39%	49.32%	99.86
Rented Percent	33.29%	33.15%	99.59
Households by Size			
Avg household size	2.34	2.31	98.72%
Avg family hh size	2.97	2.99	100.67%
Avg non-family hh size	1.19	1.13	94.96%
Households By Count of			
Persons			
One	199	203	102.01%
Two	184	183	99.46%
Three or Four	178	172	96.63%
Five+	45	45	100%

#### **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Foreign Born Pop	10	0	45
Northern Europe	0	0	0
Western Europe	0	0	0
Southern Europe	0	0	0
Eastern Europe	0	0	0
Other Europe	0	0	0
Eastern Asia	0	0	0
So. Central Asia	0	0	0
SE Asia	0	0	0
Western Asia	1	0	0
Other Asia	0	0	0

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Eastern Africa	0	0	0
Middle Africa	0	0	0
Northern Africa	0	0	0
Southern Africa	0	0	0
Western Africa	0	0	0
Other Africa	0	0	0
Oceania	0	0	0
Caribbean	0	0	3
Central Amer.	9	0	42
South America	0	0	0
North America	0	0	0
Born at sea	0	0	0

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only			
English only	1,534 12	2,405	1,970
Spanish Cuts and Indian		94	59
Other Indo-Euro	6	18	1
language			
French (incl. Patois,	3	10	0
Cajun)			
French Creole	0	0	0
Italian	0	0	0
Portuguese	0	0	0
German	1	4	1
Yiddish	0	0	0
Other West Germanic	0	0	0
A Scandinavian	0	0	0
Language			
Greek	2	4	0
Russian	0	0	0
Polish	0	0	0
Serbo-Croatian	0	0	0
Other Slavic Language	0	0	0
Armenian	0	0	0
Persian	_		
	0	0	0
Gujarathi	0	0	0
Hindi	0	0	0
Urdu	0	0	_0

-				
SPOKEN AT HOME	0-3	3-7	7-10	
	MILES	MILES	MILES	
Other Indo-Euro	0	0	0	
Asian/PI languages	0	0	0	
Chinese	0	0	0	
Japanese	0	0	0	
Korean	14	0	0	
Mon-Khmer,	0	0	0	
Cambodian				
Miao, Hmong	0	0	0	
Thai	0	0	0	
Laotian	0	0	0	
Vietnamese	0	0	0	
Other Asian	0	0	0	
Tagalog	0	0	0	
Other Pacific Is	0	0	0	
Other languages	1	16	0	
Navajo	0	0	0	
Other Native N.	0	0	0	
American				
Hungarian	0	0	0	
Arabic	1	16	0	
Hebrew	0	0	0	
African languages	0	0	0	
Other unspecified	0	0	0	

### **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Reporting ancestry	1,251	1,964	1,629
Arab	0	1	0
Armenian	0	0	0
Austrian	0	0	0
British	3	3	0
Canadian	0	0	0
Croatian	0	0	0
Czech	0	0	0
Czechoslovak	0	0	0
Danish	0	0	0
Dutch	0	0	2
English	34	52	63
European	8	11	2
Finnish	0	0	0
French (not Basque)	17	27	2
French Canadian	0	0	0
German	23	34	25
Greek	2	4	0
Hungarian	0	0	0
Iranian	2	2	0

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Irish	24	37	37
Italian	23	37	0
Lithuanian	0	0	0
Norwegian	0	0	2
Polish	3	5	0
Portuguese	0	1	0
Romanian	0	0	0
Russian	0	0	0
Scandinavian	0	0	0
Scotch-Irish	12	21	22
Scottish	6	10	18
Slovak	0	0	0
Subsaharan African	44	70	37
Swedish	7	11	0
Swiss	1	2	0
Ukrainian	0	0	0
US/American	110	172	219
Welsh	0	0	0
West Indian	4	6	0
Yugoslavian	0	0	0
Other	928	1,458	1,200

#### Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

### Using the Demographic Indicators

#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

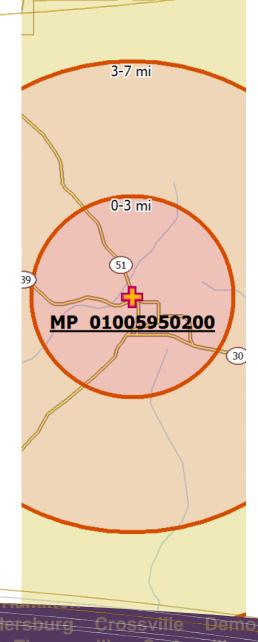
North Courtland

Centre

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.

Vernon



The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	606	100%	410	100%
AFFLUENT SUBURBIA	7	1.16%	6	1.46%
America's Wealthiest	7	1.16%	6	1.46%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	0	0%	0	0%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	0	0%	0	0%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	0	0%	0	0%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	0	0%	0	0%
Mid-Market Enterprise	0	0%	0	0%

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Perc	ent
Total	606	100%	410	100%
BLUE COLLAR BACKBONE	1	0.17%	1	0.24%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	1	0.17%	1	0.24%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	0	0%	0	0%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	0	0%	0	0%
Steadfast Conservative	0	0%	0	0%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	606	100%	410	100%
REMOTE AMERICA	79	13.04%	48	11.71%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	79	13.04%	48	11.71%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	17	2.81%	13	3.17%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	17	2.81%	13	3.17%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	0	0%	0	0%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

0-3 HH & Percent		Unreached HH & Percent	
606	100%	410	100%
479	79.04%	325	79.27%
0	0%	0	0%
0	0%	0	0%
479	79.04%	325	79.27%
0	0%	0	0%
0	0%	0	0%
16	2.64%	12	2.93%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
16	2.64%	12	2.93%
7	1.16%	5	1.22%
0	0%	0	0%
0	0%	0	0%
7	1.16%	5	1.22%
	479 0 0 479 0 0 16 0 0 16 0 0 0 16 7 0 0	479       79.04%         0       0%         0       0%         479       79.04%         0       0%         0       0%         0       0%         0       0%         0       0%         0       0%         0       0%         0       0%         16       2.64%         7       1.16%         0       0%         0       0%         0       0%         0       0%         0       0%	479       79.04%       325         0       0%       0         0       0%       0         479       79.04%       325         0       0%       0         0       0%       0         16       2.64%       12         0       0%       0         0       0%       0         0       0%       0         0       0%       0         16       2.64%       12         7       1.16%       5         0       0%       0         0       0%       0         0       0%       0

#### Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Gurley Wetumpka

#### Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

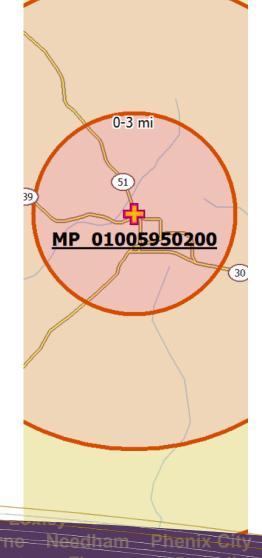
Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

Langston

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Center Point



3-7 mi

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	61%	63%	64%
Use Comp. for Internet/E-mail	39%	40%	41%
Use Comp. for Comp. Games	34%	34%	34%
Internet Use: E-Mail	32%	33%	34%
Use Comp. for Education	29%	29%	29%
HH Owns DVD Player	24%	24%	24%
Internet Use: News/ Weather	19%	19%	19%
Use Comp. for Shopping	19%	20%	20%
Use Comp. for Digital Camera	19%	19%	19%
Photo Editing			
Internet Use: Banking	17%	18%	18%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Use Comp. for Banking	17%	18%	18%
Use Comp. for Word Processing	16%	17%	18%
PC-Network-HH Has One	16%	16%	16%
Use Comp. for Filing/DB Mngmnt	9%	9%	9%
Use Comp. for News/Info./Data	8%	10%	11%
Service			
HH Owns Video/Webcam	7%	8%	8%
Internet Use: Digital Imaging/	7%	7%	7%
Photo Albums Online			
Internet Use: Instant Messaging	6%	7%	7%
(lm)			
Use Comp. for Personal Financial	6%	7%	7%
Mngmnt			
Internet Use: Shopping: Made A	6%	7%	7%
Purchase			

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

0-3	3-7	7-10
MILES	MILES	MILES
63%	64%	64%
43%	45%	46%
35%	38%	39%
30%	31%	32%
29%	30%	31%
25%	25%	26%
23%	23%	24%
21%	22%	23%
14%	14%	14%
12%	13%	13%
	MILES 63% 43% 35% 30% 29% 25% 23% 21% 14%	MILES       MILES         63%       64%         43%       45%         35%       38%         30%       31%         29%       30%         25%       25%         23%       23%         21%       22%         14%       14%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	66%	67%	67%
Gen./Fam. Practitioner	29%	30%	30%
Hypertension/High Blood	24%	24%	24%
Pressure			
Backache	22%	23%	23%
None Of These	18%	18%	18%
Dentist	18%	19%	20%
High Cholesterol	16%	17%	18%
Eye Dr.	16%	17%	18%
Any Arthritis	16%	16%	16%
Acid Reflux Disease (GERD)	15%	15%	16%

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	20%	21.49%	21.77%
Live Theater	11.31%	12.88%	13.45%
Rock/Pop Concerts Most	10.63%	11.61%	11.84%
Often			
Dance Performance	10%	10.14%	9.86%
Comedy Club	9.18%	9.14%	8.93%
Live Theater Most Often	8.99%	10.29%	10.72%
Movies: Comedy	44.22%	43.83%	43.11%
Movies: Action/Adventure	39.47%	39.68%	39.12%
Movies: Drama	28.41%	27.97%	27.06%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Horror	25.42%	23.64%	22.17%
Movies: Fam.	24.12%	24.39%	24.05%
Movies: Mystery	21.37%	21%	20.32%
College Basketball Reg.	3.41%	3.53%	3.53%
Season			
College Football Reg.	3.37%	3.78%	3.91%
Season			
NFL Football Reg. Season	2.56%	2.91%	3.15%
NBA Basketball Reg.	2.53%	2.62%	2.77%
Season			
College Football	2.39%	2.38%	2.28%
Post-Season			
College Baseball	2.15%	2%	1.85%

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	2.7	7-10
BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Walking for Exercise	29.48%	31.49%	32.32%
Swimming	18.1%	19.24%	20.08%
Basketball	16.52%	17.16%	17.47%
Billiards/Pool	15.96%	16.18%	16.18%
Bowling	13.31%	14.56%	15.46%
Jogging/Running	13.23%	14.05%	14.16%
Football	12.47%	12.86%	12.91%
Freshwater Fishing	11.36%	11.23%	11.95%
Weight Training	9.91%	10.93%	11.16%
Stationary Cycling	9.22%	9.53%	9.57%
Baseball	8.74%	9.01%	9.29%
Aerobics	7.94%	9%	9.34%
Volleyball	7.68%	7.81%	7.93%
Camping Trips	7.61%	6.65%	6.93%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Ice Skating	6.04%	6.12%	6.01%
Using Cardio Machine	5.5%	6.69%	7.12%
Yoga	5.42%	5.7%	5.72%
Mountain/Road Biking	5.31%	5.94%	6.44%
Hunting	5.04%	4.88%	5.4%
Tennis	4.87%	5.32%	5.47%
Softball	4.82%	5.29%	5.6%
Roller Skating	4.75%	5.05%	5.21%
Golf	4.56%	5.67%	6.32%
Snorkeling	4.42%	4.49%	4.43%
Jet Skiing	4.32%	4.28%	4.24%
Fly Fishing	3.97%	3.94%	3.96%
Saltwater Fishing	3.96%	4.28%	4.61%
Power Boating	3.81%	4.04%	4.18%

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Canoeing/Kayaking	3.58%	3.67%	3.8%
Soccer	3.45%	4.29%	4.66%
Target Shooting	3.38%	3.32%	3.77%
Skateboarding	3.17%	3.38%	3.48%
Horseback Riding	3.17%	3.11%	3.31%
Motorcycling	3.11%	3.22%	3.36%
Snowmobiling	3.09%	3.18%	3.23%
Snowboarding	2.93%	3.06%	3.03%
Water Skiing	2.89%	2.98%	3.06%
Backpacking/Hiking	2.82%	3.29%	3.72%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Racquetball	2.6%	2.85%	3.02%
Rock Climbing	2.53%	2.43%	2.42%
Sailing	2.35%	2.56%	2.57%
Downhill & X-Country	2.34%	2.77%	2.85%
Skiing			
Hockey	2.27%	2.69%	2.9%
Surfing & Windsurfing	2.15%	2.25%	2.25%
Archery	2.07%	2.06%	2.3%
Auto Racing	1.73%	1.68%	1.71%
Rowing	1.24%	1.47%	1.59%
Martial Arts	1.18%	1.56%	1.75%

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

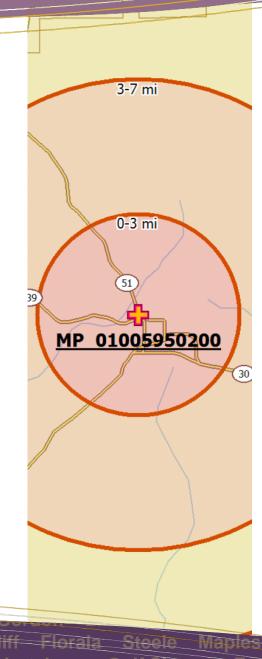
#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### **ECCLESIAL BARRIERS**

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



### Potential Cultural Barriers -- Introduction (part 2)

#### **CULTURAL BARRIERS OF UNDERSTANDING**

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### **CULTURAL BARRIERS OF ACCEPTANCE**

#### Christian Subculture

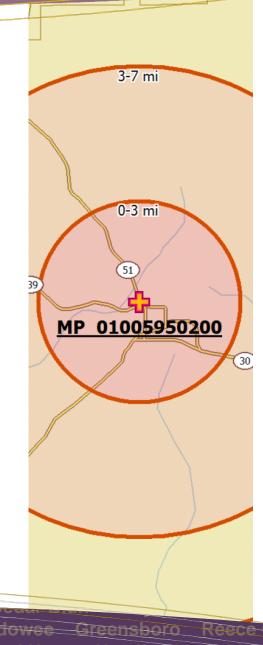
Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

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Millbrook



## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	58%	58%	57%
Speak My Mind Even If It Upsets People	45%	45%	44%
Like Control Over People And Resources	43%	43%	43%
Don't Judge People/Way They Live Life	39%	38%	36%
Too Much Sponsorship In Arts/Sports	38%	37%	36%
Woman's Place Is In The Home	37%	37%	36%
Find It Difficult To Say No To My Kids	35%	36%	36%
I Am A Workaholic	31%	31%	29%
Like to Stand Out In A Crowd	30%	29%	28%
Like To Do Unconventional Things	26%	27%	27%
If Won Lottery Would Never Work Again	26%	27%	26%
We Should Strive for Equality for All	25%	24%	23%

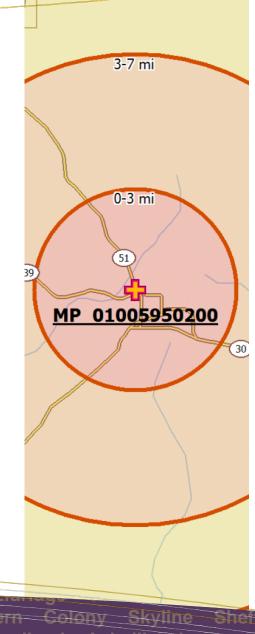
DADDIEDO		0.7	7.40
BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES
Prefer To Have Few	22%	23%	24%
Possessions As Possible			
Rarely Sit Down to a Meal	20%	20%	19%
Together At Home			
Marijuana Should Be Legalized	19%	20%	20%
Money Is Best Measure Of	19%	20%	21%
Success			
Like To Pursue	17%	17%	17%
Challenge/Novelty/Change			
Only Work Current Job for The	17%	17%	17%
Money			
Very Happy With My Life As It Is	14%	13%	12%
Friends More Important Than My	14%	15%	16%
Fam.			
More Important Do Duty Than	13%	13%	12%
Enjoy Life			
On Whole People Get What	12%	12%	12%
They Deserve			
Little I Can Do To Change My	12%	12%	11%
Life			
Happy With My Standard Of	12%	12%	12%
Living			

### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

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Chickasaw

## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3	3-7	7-10
	MILES	MILES	MILES
You Should Seize Opportunities In Life	58%	59%	58%
Important To Respect Customs And Beliefs	50%	52%	53%
Like To Understand About Nature	41%	41%	40%
Prefer Work Part Of Team Than Alone	38%	39%	39%
Important To Juggle Various Tasks	36%	36%	36%
Good At Fixing Things	35%	34%	33%
Important Feel Respected By My Peers	31%	32%	32%
Have Keen Sense Of Adventure	31%	31%	31%
Consider Myself Interested In The Arts	28%	27%	26%
Looking for New Ideas To Improve Home	27%	26%	25%
Provide My Kids With The Little Extras	27%	26%	26%
Prefer To Have Few Possessions As Possible	22%	23%	24%

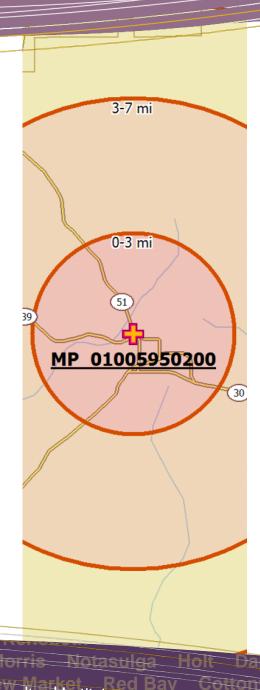
THEMES	0-3	3-7	7-10
	MILES	MILES	MILES
People Have To Take Me As They Find Me	22%	22%	22%
Try Not To Worry About The Future	20%	20%	19%
Like To Just Enjoy Life	18%	18%	18%
Real Men Don't Cry	17%	17%	17%
Enjoy Spending Time With My Fam.	17%	16%	16%
Is An Important Part Of Who I Am	14%	14%	14%
Worried About Pollution Caused By Cars	12%	13%	14%
Children Should Be Allowed To Express Themselves	10%	10%	10%
Feel Very Alone In The World	8%	7%	7%
Would Like To Set Up Own Business	6%	6%	5%
Like Spending Most Time With Fam.	5%	5%	5%
Decor Particular Interest To Me	5%	4%	4%

### **Potential Shared Places**

Redstone Arsenal

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While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



## **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	90.26%	89.9%	89.64%
Restaurant-Visit Any			
Fam. Restaurants/Steak	70.18%	72.34%	73.41%
Houses-Visit Any			
McDonald's	58.81%	58.17%	57.92%
Kentucky Fried Chicken (KFC)	43.94%	43.55%	42.99%
Burger King	40.92%	40.61%	40.49%
Wendy's	36.75%	36.68%	36.46%
Subway	33.15%	33.12%	32.87%
Pizza Hut	30.87%	29.98%	29.47%
Taco Bell	26.24%	26.61%	26.58%
Popeyes	25.19%	24.37%	23.35%
Applebee's	24.9%	25.65%	25.93%
Dairy Queen	21.54%	20.94%	20.4%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Domino's Pizza	20.46%	20.41%	20.06%
Arby's	20.27%	20.87%	21.17%
Red Lobster	19.77%	20.17%	20.14%
Church's Fried Chicken	18.68%	18.05%	17.31%
Sonic	18.41%	17.43%	17.1%
Golden Corral	17.96%	18.06%	17.97%
Hardee's	16.73%	16.21%	15.92%
Olive Garden	15.67%	16.31%	16.61%
IHOP (International House Of	14.72%	15.26%	15.31%
Pancakes)			
Krispy Kreme	14.68%	14.49%	14.19%
Denny's	14.61%	14.27%	13.77%
Outback Steakhouse	14.12%	13.88%	13.66%

### Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

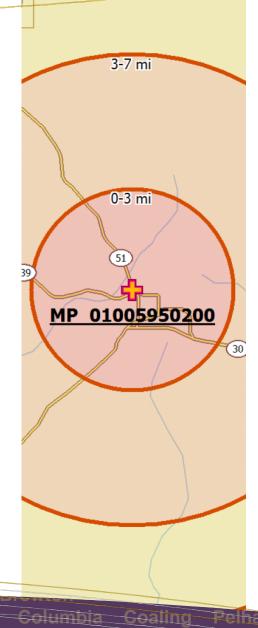
Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

Silverhill

Havden

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## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Onycha

**Odenville** 

Moody

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	33.35%	35.63%	36.77%
Recycled products	15.69%	18.12%	19.19%
Worked as volunteer (non political)	9.35%	9.96%	10.25%
Engaged in fund raising	7.76%	8.56%	9.03%
Religious club member	6.57%	7.13%	7.43%
Church Board	5.21%	6.04%	6.47%

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Wrote to editor of mag or	4.36%	4.29%	4.27%
newspaper			
Took active part in local civic	3.64%	3.97%	4.03%
issue			
Wrote to elected offcl about	2.76%	3.04%	3.2%
publ bus			
Addressed a public meeting	2.54%	2.88%	3.06%
Charitable Organization	2.48%	2.89%	3.08%
Civic club member	2.47%	2.46%	2.46%

### **Communication Media Content**

Newbern

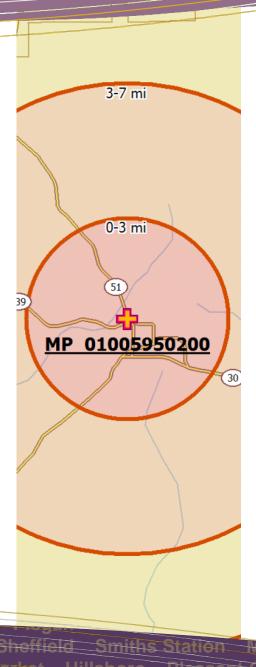
Brundidge Robertsdale

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The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.

Dadeville



## Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Children's Books	10.69%	11.32%	11.63%
Novel	9.1%	10.08%	10.5%
Religious (not Bibles)	8.15%	8.71%	9.05%
Cookbooks	7.33%	7.61%	7.72%
Mystery	5.93%	5.99%	6.13%
Romance	5.84%	5.87%	6.01%
Mail order	4.58%	4.59%	4.58%
Supermarket	4.5%	4.33%	4.2%
History	3.72%	3.89%	3.96%

**Hobson City** 

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	60.53%	62.44%	62.89%
Gen. Editorial	55.46%	56.56%	56.21%
Womens	46.31%	47.64%	47.85%
Service	29.06%	28.91%	28.8%
Music	22.48%	22.79%	22.54%
Mens	19.95%	20.41%	20.29%
Business/Finance	18.52%	20.44%	20.75%
Parenthood	17.98%	17.34%	16.9%
Health	13.66%	13.98%	14.02%

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
NEWO ALEKO		•	
	MILES	MILES	MILES
Gen. News	40.79%	42.2%	43.06%
Classified	31.89%	30.98%	30.96%
Sport	24.94%	25.8%	26.25%
Comics	20%	19.99%	20.14%
Editorial Page	19.66%	20.7%	21.41%
TV/Radio Listings	19.29%	20.07%	20.32%
Food/Cooking	17.62%	18.52%	18.92%
Movie Listings & Reviews	17.37%	18.75%	19.26%
Business/Finance	17.06%	18.7%	19.31%
Fashion	12.66%	13.77%	14.23%
Home/Gardening	12.43%	13.61%	14.3%
Travel	10.04%	11.71%	12.45%
Science/Technology	7.56%	9.23%	9.97%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Urban Contemporary	48.81%	49.54%	48.74%
CHR Contemp Hit Radio	12.28%	13.13%	13.59%
Adult Contemporary	11.8%	10.9%	10.52%
Country	11.63%	9.91%	10.14%
Jazz	11.14%	12.9%	13.25%
Gospel	10.19%	10.25%	10.08%
Variety	9.23%	10.01%	10.15%
Oldies	9%	8.92%	8.79%
Alternative	4.62%	4.51%	4.39%
Soft Contemporary	3.63%	4%	4.14%
Rock	3.46%	3.56%	3.83%
All News	3.1%	4.69%	5.15%
Religious	3.08%	3.64%	4.09%
Classic Rock	3.07%	2.94%	3%
News/Talk	3%	3.73%	3.99%
Classical	1.46%	1.89%	1.95%
Sports	1.44%	1.91%	2.06%
All Talk	1.25%	1.71%	2.01%

## Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

Haleburg

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Other Video-On-Demand	62.91%	60.49%	58.39%
Fox News Channel	57.95%	59.28%	59.78%
Soapnet	48.66%	49.5%	49.64%
Satellite Dish	46.9%	47.4%	48.03%
MSNBC	36.45%	36.4%	36.03%
Sci-Fi Channel	33.64%	34.4%	34.59%
Adult Pay Per View TV	31.44%	32.07%	32.54%
Subscribe Digital Cable	29.72%	30.33%	30.71%
Nickelodeon	28.58%	28.13%	27.97%
Nick At Nite	26.92%	27.17%	26.84%
BET (Black Entertainment	26.88%	25.98%	25.26%
TV)			
TCM (Turner Classic Movies)	25.64%	26.14%	26.03%

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
TV Info From Sunday TV	24.25%	25.04%	25.51%
Magazine			
Lifetime	24.2%	24.55%	24.27%
TV Info From Monthly Cable	23.85%	23.28%	22.97%
Guide			
TV Info From Newspapers	23.34%	24.02%	24.36%
Hallmark Channel	22.79%	23.33%	23.41%
Encore	22.58%	21.82%	21.11%
TV Land	22.21%	22.14%	21.54%
CNN (Cable News Network)	21.64%	20.8%	20.06%
ABC Fam.	21.53%	21.93%	21.43%
ESPN2	21.39%	20.89%	20.45%
Comedy Central	21.12%	22.24%	22.23%
ESPN	20.39%	19.32%	18.27%

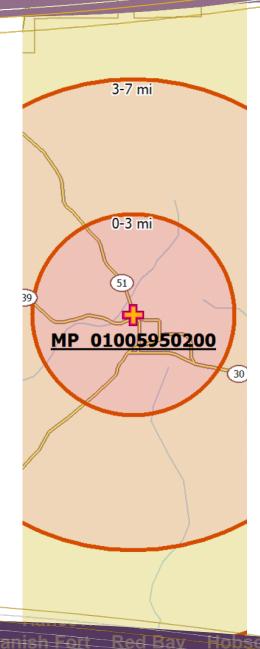
## Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

Creola



# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	13.09%	13.75%	14%
Medium Users (4-6)	6.66%	6.91%	7%
Light Users (1-3)	12.93%	13.81%	14.61%
Quintiles (20%)			
Newspaper I (Heavy)	1.89%	1.62%	1.46%
Newspaper II	1.34%	1.33%	1.35%
Newspaper III	0.87%	1.07%	1.29%
Newspaper IV	0.86%	0.75%	0.7%
Newspaper V (Light)	1.6%	1.47%	1.38%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	24.59%	23.9%	23.39%
Magazines II	10.44%	10.25%	10.22%
Magazines III	11.89%	11.52%	11.32%
Magazines IV	16.66%	16.19%	15.78%
Magazines V (Light)	0.92%	1.05%	1.11%
Outdoor I (Heavy)	11.71%	11.32%	10.81%
Outdoor II	7.54%	7.37%	7.07%
Outdoor III	7.35%	7.05%	6.76%
Outdoor IV	16.5%	16.72%	16.82%
Outdoor V (Light)	25.37%	25.37%	25.16%
Yellow Pages I (Heavy)	17.25%	17.27%	17.08%
Yellow Pages II	9.35%	9.55%	9.41%
Yellow Pages III	15.62%	14.94%	14.15%
Yellow Pages IV	28.02%	27.73%	27.26%
Yellow Pages V (Light)		7.17%	6.75%

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Radio Drive Time Quntiles			
(fifths / 20%)			
Drive Time I & II (Heavy)	1.22%	1.32%	1.51%
Drive Time III (Medium)	1.02%	0.99%	1.03%
Radio IV & V (Light)	1.89%	2.1%	2.25%
Radio Media Quntiles (fifths /			
20%)			
Radio I & II (Heavy)	16.63%	15.73%	14.99%
Radio III (Medium)	3.36%	3.3%	3.34%
Radio IV & V (Light)	3.6%	3.79%	3.88%
Cable TV Quntiles (fifths /			
20%)			
Cable I & II (Heavy)	9.84%	10.4%	10.58%
Cable III (Medium)	7.35%	6.97%	6.7%
Cable IV & V (Light)	47.04%	46.48%	45.4%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
TV Prime Time Quntiles (fifths /			
20%)			
Prime Time I & II (Heavy)	3.11%	3.3%	3.42%
Prime Time III (Medium)	0.96%	0.98%	1.01%
Prime Time IV & V (Light)	17.73%	15.58%	14.4%
TV Early/Late Fringe Quntiles			
(fifths / 20%)			
Fringe I & II (Heavy)	39.35%	38.93%	38.82%
Fringe III (Medium)	58.8%	58.35%	57.9%
Fringe IV (Light)	61.18%	60.01%	59.34%
TV All Day Quntiles (fifths /			
20%)			
All Day I & II (Heavy)	18.18%	17.74%	17.41%
All Day III (Medium)	30.19%	29.11%	28.55%
All Day IV (Light)	28.01%	27.1%	25.94%

## Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

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USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	9.11%	9.47%	9.68%
6:00am - 10:00am	13.8%	14.43%	14.43%
10:00am - 3:00pm	17.22%	16.45%	15.83%
3:00pm - 7:00pm	21.64%	20.8%	20.06%
7:00pm - Midnight	13.18%	13.14%	12.78%
Midnight - 6:00am	12.64%	12.08%	11.42%
Weekend Radio			
Listeners			
Dayparts [summary]	16.09%	15.95%	15.62%
6:00am - 10:00am	2.05%	2.09%	2.06%
10:00am-3:00pm	3.2%	3.8%	4.01%
3:00pm - 7:00pm	9.54%	9.01%	8.59%
7:00pm - Midnight	13.17%	12.9%	12.5%
Midnight - 6:00am	19.08%	18.3%	17.62%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	7.14%	6.78%	6.45%
Saturday: 8:00-11:00pm	7.82%	8.09%	8.14%
Sunday: 7:00-11:00pm	12.08%	11.64%	11.18%
9:00am-1:00pm	26.92%	27.17%	26.84%
9:00am-4:00pm	30.07%	30.68%	30.51%
4:00pm-7:00pm	30.51%	31.68%	31.96%
11:00pm-1:00am	49.08%	49.03%	48.4%
AVG Prime time	8.06%	7.82%	7.47%
Mon-Sun			

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekday			
6-7am	20.39%	19.32%	18.27%
7-9am	21.39%	20.89%	20.45%
9am-12noon	16.38%	17.63%	17.93%
12noon-4pm	13.69%	13.05%	12.57%
4-6pm	44.71%	46.87%	47.31%
6-7pm	17.72%	17.58%	17.75%
7-7:30pm	1.04%	1.29%	1.42%
7:30-8pm	12.93%	12.79%	12.62%
8-11pm	7.14%	6.78%	6.45%
11pm-12am	36.45%	36.4%	36.03%
11pm-1am	49.08%	49.03%	48.4%
1-6am	35.8%	35.68%	35.06%

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekend			
Sat: 7-10am	15.48%	15.68%	15.57%
Sat: 10am-1pm	8.73%	8.66%	8.6%
Sat: 1-4pm	24.5%	24.93%	24.94%
Sat: 4-6pm	6.69%	6.88%	6.98%
Sat: 6-7pm	1%	1.16%	1.24%
Sat: 7-8pm	1.64%	1.43%	1.32%
Sat: 8-11pm	7.82%	8.09%	8.14%
Sat: 11pm-1am	6.5%	6.81%	6.84%
Sat: 1am-7pm	18.61%	19.35%	19.66%
Sun: 7-10am	2.01%	2.16%	2.24%
Sun: 10am-1pm	5.34%	5.33%	5.38%
Sun: 1-4pm	3.72%	3.92%	4.02%
Sun: 4-7pm	10.97%	10.93%	10.93%
Sun: 7-11pm	12.08%	11.64%	11.18%
Sun: 11pm-1am	6.85%	6.66%	6.33%
Sun: 1-7am	20.02%	20.24%	20.07%

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.

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- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?



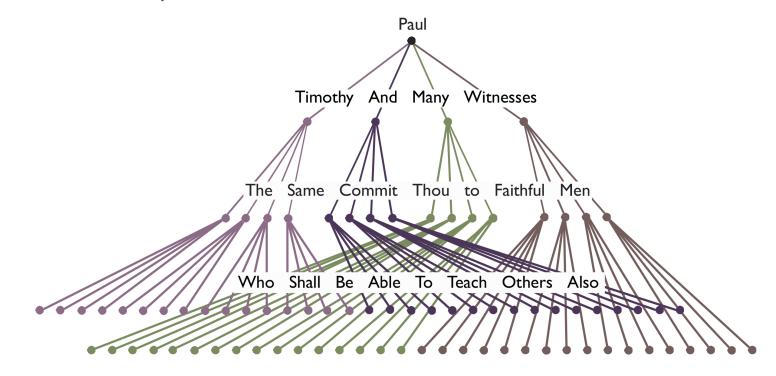
## Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction.

Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle 2nd Timothy 2:2

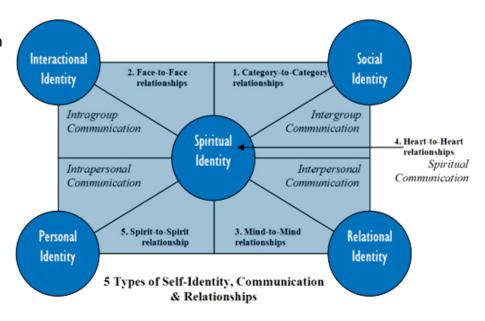


## Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

### Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



#### Your MissionSite and the Missional Suite

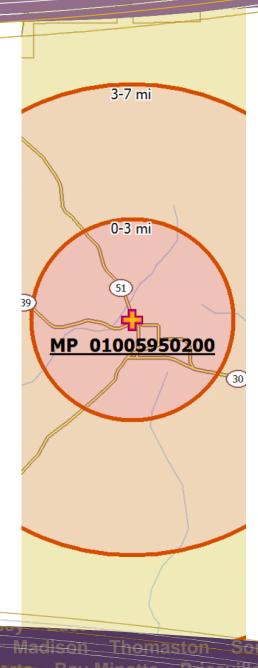
The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

Phil Campbell

Moundville

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at Missional Cyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



### Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.

Everareen

Highland Lake

- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

Vredenburgh

# APPENDIX: ALSBOM Churches by Distance

Ridgeville McDonald Chapel Kinsey

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Clayton	PO Box 129 Clayton, AL 36016	0.21 mi	231	Declining
2	Pleasant Plains	251 Bowden Rd Clayton, AL 36016	3.30 mi	29	Declining
3	Union	263 County Rd 83 Newville, AL 36353	4.06 mi	16	Declining
4	Bethlehem	298 Pratts Station Rd Clayton, AL 36016	6.26 mi	19	Growing
5	Prospect	1341 County Road 43 Clayton, AL 36016	8.05 mi	62	Plateauing
6	Louisville	PO Box 115 Louisville, AL 36048	8.33 mi	88	Growing
7	Evergreen	222 Highway 239 Clayton, AL 36016	8.53 mi	37	Growing
8	Belcher Bethel	2489 Co Rd 29S Eufaula, AL 36027	11.37 mi	20	Growing
9	Corinth	4387 Highway 131 Clayton, AL 36016	11.76 mi	75	Plateauing
10	Mt. Zion	1117 County Road 44 Louisville, AL 36048	12.11 mi	65	Declining
11	Pine Level	1110 County Road 33 Louisville, AL 36048	12.35 mi	56	Growing
12	Indian Creek	5066 Highway 239 Banks, AL 36005	13.61 mi	34	Growing
13	Christian Grove	2820 Highway 131 Clayton, AL 36016	13.91 mi	20	Growing
14	Anderson	34 Victoria St Louisville, AL 36048	13.98 mi	15	Growing
15	Loflin	1275 County Rd 6632 Banks, AL 36005	14.15 mi	35	Plateauing

# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Midway	695 Highway 51 North Union Sprins, AL 36089	14.46 mi	8	Declining
17	Sykes Creek	1921 Al Highway 10 Clio, AL 36017	14.49 mi	25	Growing
18	Spring Hill	3146 County Road 53 Clio, AL 36017	14.77 mi	39	Growing
19	Clio	PO Box 96 Clio, AL 36017	14.98 mi	44	Declining
20	Enon	3611 County Road 6631 Banks, AL 36005	15.10 mi	65	Growing
21	Pleasant Hill	130 Pleasant Hill Rd Eufaula, AL 36027	16.17 mi	34	Declining
22	Lake City	33 Early St Eufaula, AL 36027	17.05 mi	95	Growing
23	Calvary	107 Baker Dr Eufaula, AL 36027	18.12 mi	214	Plateauing
24	Parkview	608 S Eufaula Ave Eufaula, AL 36027	18.23 mi	271	Plateauing
25	Eufaula First	125 S Randolph Ave Eufaula, AL 36027	18.42 mi	536	Declining
26	Shiloh	2930 County Road 4413 Banks, AL 36005	18.49 mi	53	Declining
27	Emmanuel	154 Church St Ariton, AL 36311	18.55 mi	54	Growing
28	Peniel	2710 County Road 41 Skipperville, AL 36374	18.68 mi	48	Declining
29	Richland	2396 County Road 4411 Brundidge, AL 36010	18.84 mi	80	Plateauing
30	Elam	107 Danny Rd Ariton, AL 36311	18.86 mi	28	Plateauing

# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Salem	3336 County Rd 23 Ariton, AL 36311	19.18 mi	30	Plateauing
32	Inverness	10324 County Road 14 Union Springs, AL 36089	19.51 mi	26	Declining
33	Monticello	1399 County Rd. 6643 Banks, AL 36005	19.55 mi	27	Declining
34	Sardis	1597 County Road 133 Abbeville, AL 36310	20.78 mi	35	Declining
35	Zebulon	6153 Al Highway 223 Troy, AL 36081	20.80 mi	31	Declining
36	Ebenezer	2130 County Road 7759 Troy, AL 36081	22.21 mi	33	Declining
37	Pleasant Ridge	5320 County Road 15 Ozark, AL 36360	22.54 mi	36	Growing
38	Bethel	667 Enzor Rd Troy, AL 36079	22.58 mi	25	Declining
39	Morgan	2585 County Road 57 Skipperville, AL 36374	22.64 mi	44	Growing
40	Judson	592 Kasey Dr Abbeville, AL 36310	22.69 mi	130	Plateauing
41	Liberty	PO Box 363 Union Springs, AL 36089	22.72 mi	21	Growing
42	Springfield	4507 County Road 4421 Brundidge, AL 36010	22.88 mi	75	Declining
43	New Hope	4239 County Road 69 Skipperville, AL 36374	23.12 mi	55	Growing
44	Banks	31 E Troy St Banks, AL 36005	23.19 mi	39	Growing
45	Pleasant Grove	552 Co Rd 515 Midland City, AL 36350	23.31 mi	92	Declining



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An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

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