

# MissionSite

top unreached locations



**BIRMINGHAM, AL**

**CENSUS TRACT: 01073003400**

**REGION: North Central Region**

**ASSOCIATION: Birmingham**

**DISTRICT: 11: Birmingham Metro District**

**COUNTY: Jefferson**

**SITESCAPE: Suburbscape**

**DENSITY PATTERN: K**



Alabama Baptist Convention  
State Board of Missions

**Multiply**  
CONGREGATIONAL  
REPRODUCTION

In partnership with the:



**Intercultural Institute**  
*for Contextual Ministry*

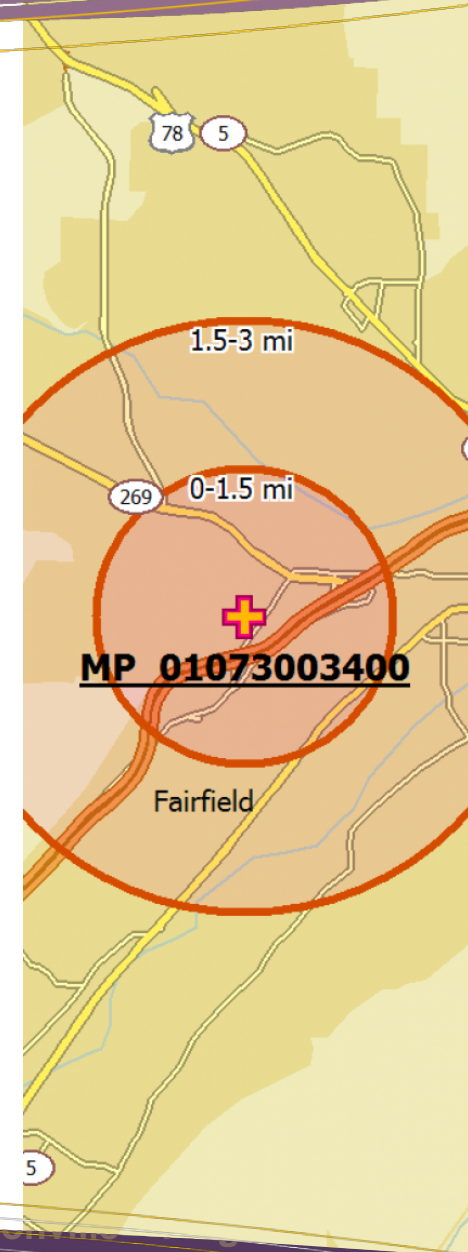
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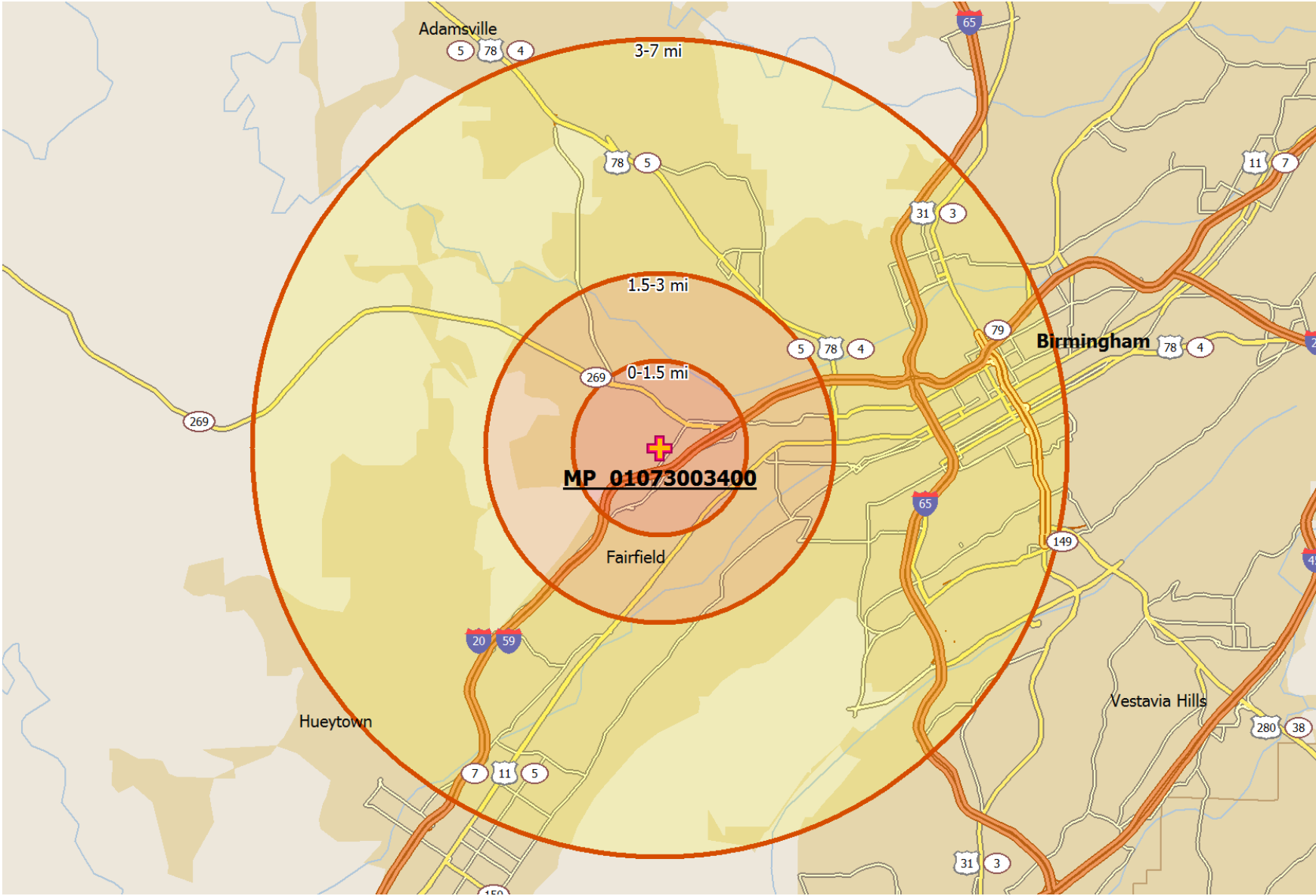
## Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1.5 mile, 1.5-3 mile, and 3-7 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the [MissionalCyclopedia.org](http://MissionalCyclopedia.org) site.

	Location Typography	CODE	LOCATION
1	Region	0102	North Central Region
2	Association	1096	Birmingham
3	District	11	Birmingham Metro District
4	County Location	01073	Jefferson
5	Zipcode	35218	Jefferson
6	Sitescape Category	3	Suburbscape
7	Sitescape Group	3.3	Medium Suburbs
8	Sitescape Subgroup	3.33	Large suburbs adjacent to a small city in metro area
9	Sitescape Density Pattern	K	100000-250000-250000



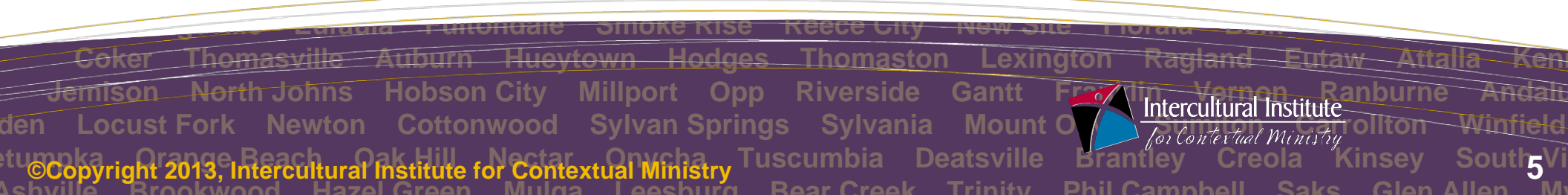
# Site Location Summary - Map of the Site Location



# Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	1	Large-in a metro area with at least 1 million residents or more
3	Rural / Urban Continuum	1	County in metro area with 1 million population or more
4	NCHS Rural Urban Codes	1	Large Central Metro - counties in metropolitan statistical area of 1 million or more population
5	NCES Urban Centric Locale Codes	12	City: Midsize: Territory inside an urbanized area and inside a principal city with population less than 250,000 and greater than or equal to 100,000.
6	IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
7	ERS RUCA Commuting Value	1	Metropolitan area core: primary flow within an urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas



# Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

BAND COMPOSITION	0-1.5 MILES	1.5-3 MILES	3-7 MILES
2010 Population	21,902	43,999	165,286
2010 Households	8,258	16,626	69,575
2010 Group Quarters Population	232	2,175	8,313

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	59	55	53
Language Diversity National Index	13	27	26
Foreign Born Diversity National Index	24	86	46
Ancestry Diversity National Index	1	7	38
Racial Diversity National Index	31	62	58

# Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the [MissionalCyclopedia.org](http://MissionalCyclopedia.org) website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	1	True
Nonspecialized-dependent county indicator	0	False

# Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-1.5 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

SOCIAL ENVIRONMENT	0-1.5 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	0	0%
Mainstay Communities	Established, Diverse Households	31	0.38%
Working Communities	Blue-collar, Working Families	144	1.74%
Country Communities	Rural, Agri. & Mining Families	0	0%
Aspiring Communities	Young Singles / Aspiring-Multihousing	307	3.72%
Urban Communities	High Density, Inner-city Neighborhoods	7,775	94.15%

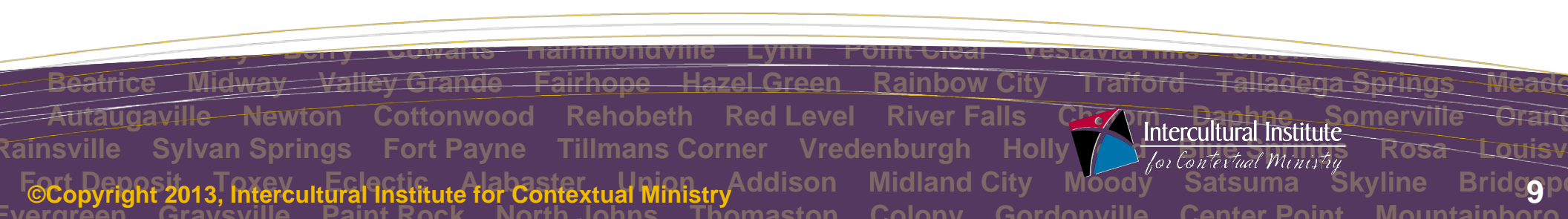


# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

## *Issues for Your Consideration*

1. The SITESCAPE category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.



# Using the Site Location Summary

## *Issues for Your Consideration - continued*

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at [MissionalCyclopedia.org](http://MissionalCyclopedia.org) for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-1.5 mile band that are in each category. The index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-1.5 MILE BAND	% INDEX
Unreached Households	188,839	5,796	3.07%
Unreached %	70.04%	70.19%	100.22
Religious But NOT Evangelical HH	59,062	2,640	4.47%
Religious But NOT Evangelical %	21.91%	31.97%	145.95
Spiritual But NOT Relig or Evang HH	23,159	153	0.66%
Spiritual But NOT Relig or Evang %	8.59%	1.85%	21.55
Not Evangelical, Not Interested HH	108,094	3,101	2.87%
Not Evangelical, Not Interested %	40.09%	37.55%	93.66



# Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

<b>ECCLESCAPE: CHURCHES</b>	<b>COUNTY</b>	<b>3 MILE RING</b>	<b>PERCENT &amp; INDEX</b>
Num of ALSBOM Churches	258	16	6.2%
Active ALSBOM Attenders	47,650	3,043	6.39%
Active Evangelical Households	60,770	5,563	9.15%
Active Evangelical Percent	22.54%	22.36%	99.18
Inactive Evangelical Households	20,000	1,830	9.15%
Inactive Evangelical Percent	7.42%	7.36%	99.16
# New Churches Needed	0	0	0%



# Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

CHURCHES	DIST.	WRSH P AVG	IICM CGR	CHURCHES	DIST.	WRSH P AVG	IICM CGR
1 Judah Family	0.35 mi	0	Plateauing	16 Sandusky Fist	2.86 mi	98	Plateauing
2 New Covenant	1.09 mi	0	Plateauing	17 Mt. Zion	3.09 mi	100	Plateauing
3 New Birth Missionary	1.14 mi	0	Plateauing	18 New Beginnings Family Church	3.13 mi	180	Growing
4 Central Park	1.18 mi	118	Plateauing	19 Westmont	3.23 mi	183	Growing
5 Fairview	1.42 mi	54	Plateauing	20 Edgewater	3.24 mi	46	Declining
6 Cathedral of Faith	1.57 mi	0	NoData	21 True Life	3.54 mi	109	Plateauing
7 Westside	1.81 mi	18	Declining	22 New Faith	3.67 mi	67	Growing
8 Sardis	2.03 mi	1,100	Plateauing	23 Sixth Avenue	3.71 mi	1,615	Growing
9 Richmond Street	2.03 mi	16	Plateauing	24 Cottage Hill	3.93 mi	142	Plateauing
10 Rehoboth Christian Community Church	2.21 mi	0	Plateauing	25 Forestdale	4.05 mi	93	Declining
11 Katherwood	2.22 mi	59	Declining	26 Wilkes	4.10 mi	68	Plateauing
12 South Park	2.26 mi	69	Growing	27 Docena	4.19 mi	21	Declining
13 Green Acres	2.41 mi	42	Declining	28 Fairfield Highlands	4.31 mi	252	Declining
14 Thomas First	2.71 mi	38	Growing	29 Pleasant Grove Fist	4.45 mi	777	Declining
15 New Hope	2.84 mi	1,431	Growing	30 Hillview	4.73 mi	169	Declining

# Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

## *Issues for Your Consideration*

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other churches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.



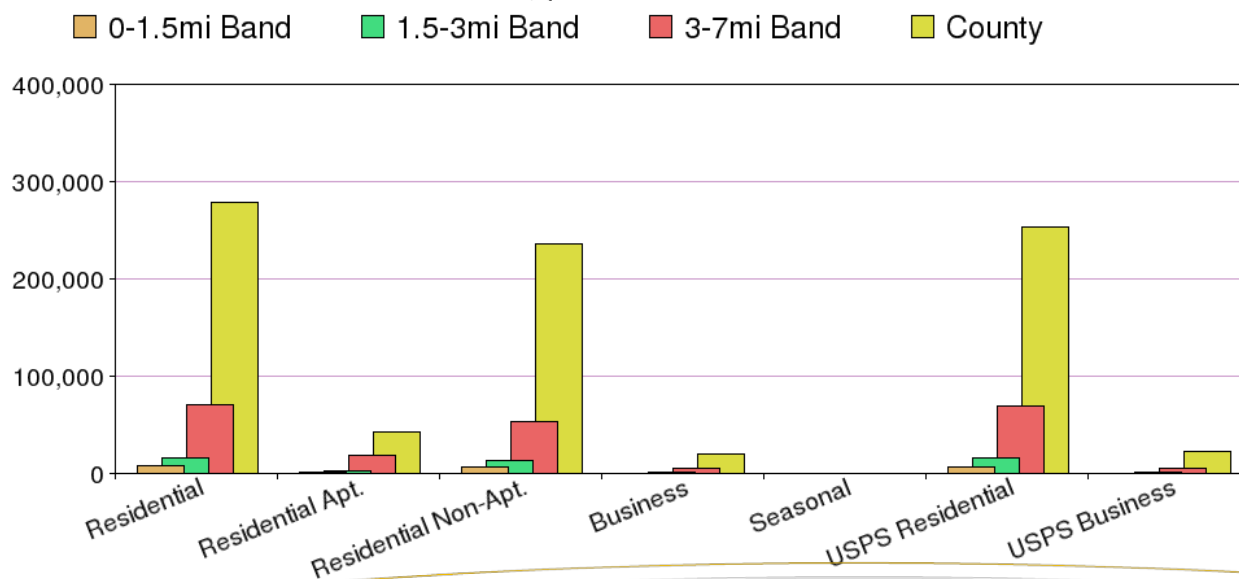
# Current Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-1.5 mile band. The percentage of the county population and number of households that appears in the 0-1.5 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	651,526	26,107	4.01%
2000 Population	662,047	24,213	3.66%
2010 Population	666,792	21,902	3.28%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	251,478	9,849	3.92%
2000 Households	263,265	8,945	3.4%
2010 Households	269,609	8,258	3.06%

Location Types in this MissionSite



Location Type	0-1.5mi Band
Residential	7,595
Residential Apt.	1,032
Residential Non-Apt.	6,563
Business	500
Seasonal	0
USPS Residential	6,167
USPS Business	429

Silverhill North Courtland Pinson Detroit Gordon Luverne Saks Vestavia Hills Nauvoo Hayneville Brundidge Deatsville Guntersville Haleburg Elberta Samson Bridgeport Alexandria West Point Tal Level Plains Kansas Rosa Trafford Fyffe New Market Georgiana Childersburg



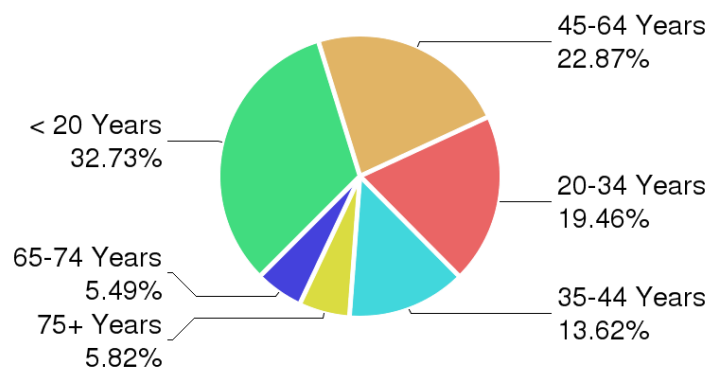
# Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.68%	6.23%	109.68
4-5 Years	2.7%	3.25%	120.37
6-8 Years	3.98%	5.09%	127.89
9-11 Years	3.86%	5.11%	132.38
12-13 Years	2.52%	3.39%	134.52
14-17 Years	5.08%	6.48%	127.56
18-19 Years	2.53%	3.18%	125.69
0-5 Years	8.38%	9.48%	113.13
6-12 Years	9.1%	11.9%	130.77
13-19 Years	8.87%	11.35%	127.96
< 20 Years	26.35%	32.73%	124.21
20-34 Years	20.74%	19.46%	93.83
35-44 Years	12.98%	13.62%	104.93
45-64 Years	25.86%	22.87%	88.44
65-74 Years	7.12%	5.49%	77.11
75+ Years	6.94%	5.82%	83.86
Median Age	37	34	92.63
Median Age (Male)	35	32	91.78
Median Age (Female)	39	36	93.24

Age Group Percentages



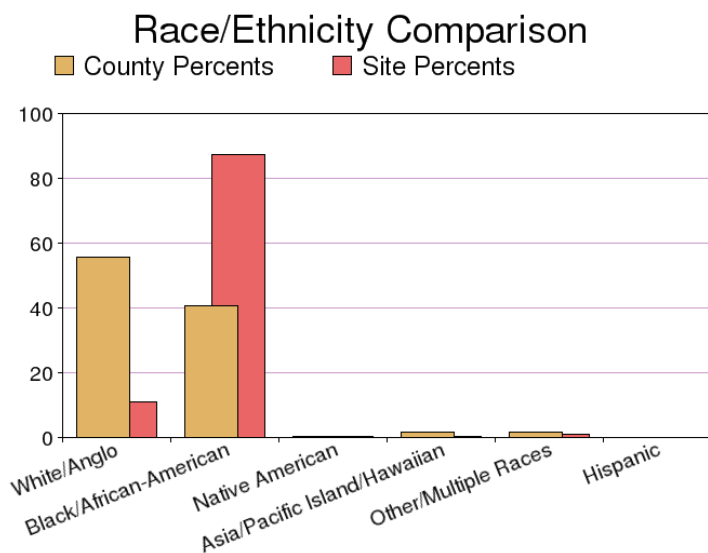


# Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	55.64%	11.05%	19.86
Black, African-American	40.69%	87.4%	214.81
Native American	0.36%	0.21%	56.85
Asian	1.49%	0.25%	16.82
Pacific Island, Hawaiian	0.08%	0.02%	27.48
Other/Multiple Races	1.74%	1.06%	61.24
Hispanic	0%	2.16%	0



Education of Adults (25 yrs+)			
Total Adults over age 25 years.	447,863	13,322	
Less than 9th Grade	3.46%	4.23%	81.75
No High School Diploma	8.86%	12.6%	70.34
High School Graduate	28.96%	33.23%	87.13
Some College, no degree	22.64%	26.86%	84.29
Associate Degree	7.22%	8.4%	85.96
College Degree	17.82%	9.85%	180.99
Graduate/Prof. degree	11.04%	4.83%	228.39

# Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

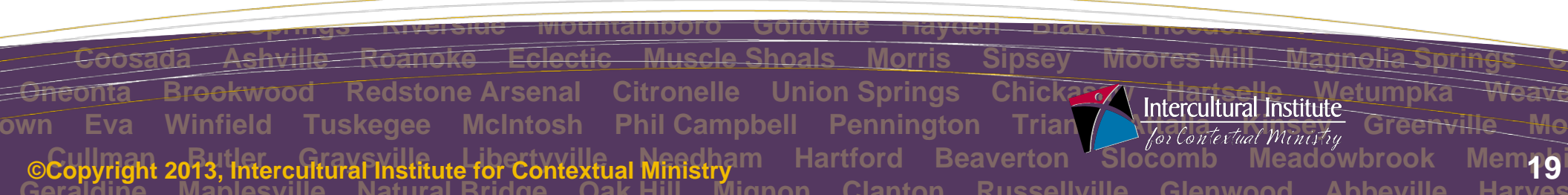
2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< \$10,000	8.23%	15.4%	239.58
\$10,000 to \$19,999	13.29%	22%	165.5
\$20,000 to \$29,999	12.05%	16.72%	138.81
\$30,000 to \$49,999	20.54%	20.57%	100.14
\$50,000 to \$59,999	8.47%	8.23%	97.18
\$60,000 to \$69,999	6.88%	5.98%	86.98
\$70,000 to \$79,999	5.9%	2.87%	48.62
\$80,000 to \$89,999	4.74%	1.51%	31.95
\$90,000 to \$99,999	3.22%	0.82%	25.6
\$100,000 to \$124,999	6.59%	3.23%	49.09
\$125,000 to \$149,999	3.44%	1.13%	32.73
\$150,000 to \$199,999	3.44%	0.61%	17.6
\$200,000 to \$249,999	1.12%	0.17%	15.08
\$250,000 or more	2.08%	0.79%	37.76
Median Household	45,427	28,768	63.33
Average Household	68,011	41,990	61.74
Per Capita Household	28,213	15,910	56.39
Family/Non-Family Household Income			
Median Family Income	58,390	35,175	60.24
Average Family Income	83,931	48,523	57.81
Median Non-Family Income	28,382	19,236	67.78
Average Non-Family Income	39,159	29,995	76.6

# Current Demographic Summary

A current year demographic summary of household types, housing units and households by size and count by person for the site location appears at right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
<b>Family Households</b>			
			Index
% Family Households	64.44%	66.13%	102.62
Families with Children	32.53%	41.54%	127.67
Families without Children	31.91%	24.59%	77.08
<b>Non-Family Households</b>			
% Non-Family Households	35.56%	33.87%	95.25
Non-Families with Children	0.19	0.28	145.24
Non-Families without Children	35.37	33.59	94.98
<b>Housing Units</b>			
			Index
Total Housing Units	313,876	10,156	
Vacant percent	14.1%	18.69%	132.51
Owned percent	58.37%	48.76%	83.53%
Rented Percent	27.52%	32.55%	118.27
<b>Households by Size</b>			
			Index
Avg household size	2.41	2.62	108.71
Avg family hh size	3.12	3.36	107.69
Avg non-family hh size	1.13	1.18	104.42
<b>Households By Count of Persons</b>			
			Percent
One	84,836	2,570	3.03%
Two	81,467	2,009	2.47%
Three or Four	80,946	2,691	3.32%
Five+	22,360	989	4.42%



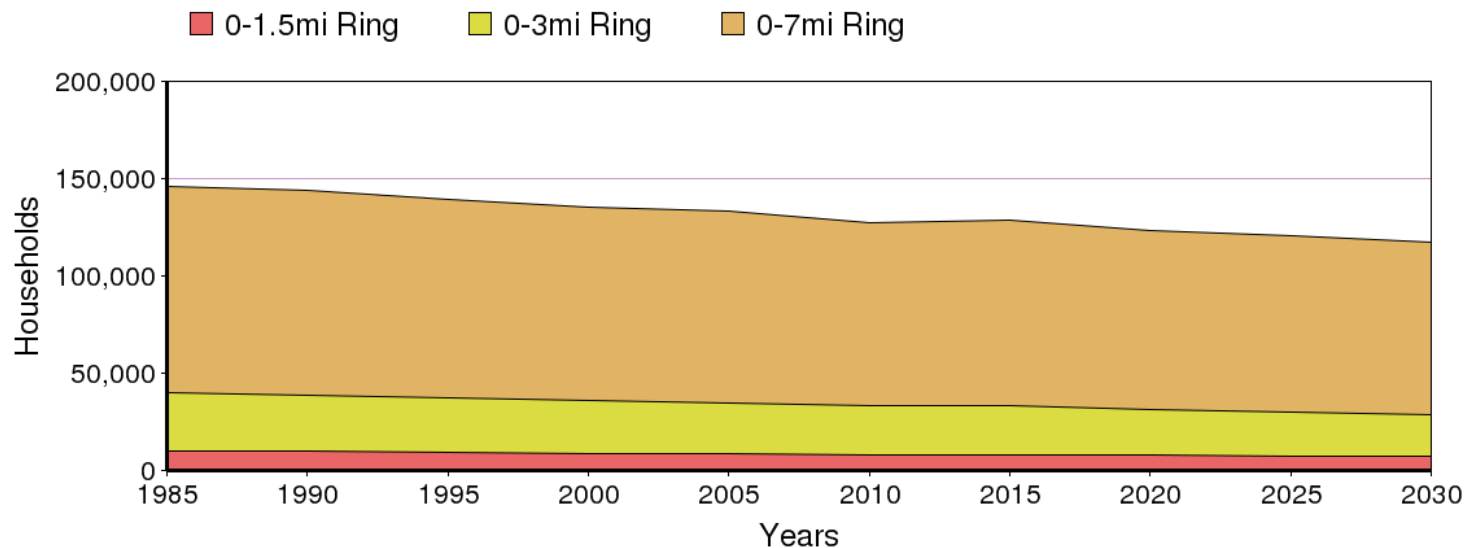
# Projected Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-1.5 mile ring. The percentage of the county population and number of households that appears in the 0-1.5 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	651,526	26,107	4.01%
2000 Population	662,047	24,213	3.66%
2010 Population	666,792	21,902	3.28%
2015 Population	675,554	21,427	3.17%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	251,478	9,849	3.92%
2000 Households	263,265	8,945	3.4%
2010 Households	269,609	8,258	3.06%
2015 Households	277,141	8,199	2.96%

Household Change from 1985 to 2030



Newville Memphis Indian Springs Village Colony Haleburg Demopolis Hazel Green Camden Leesburg  
 Greenville Tillmans Corner Red Bay Millbrook Thomaston Midfield Hayden Lincoln Mountainboro Gaines  
 Black Sulligent County Line Pine Hill Lake Purdy Reece City Mign Rucker Roanok  
 ne Apple Elberta Guin Warrior Pinckard Red Level Owens Cross Roads Dadeville New Hope Sheffield  
 asada Florala Onycha Dozier Midland City Evergreen West Point Bridgeport River Falls Level Plains



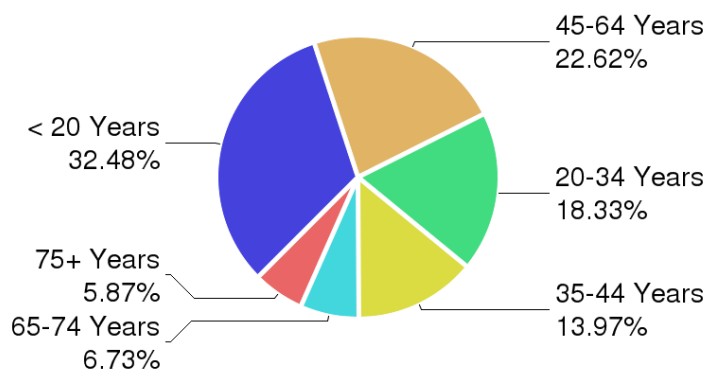
# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	6.23%	6.22%	99.84
4-5 Years	3.25%	3.29%	101.23
6-8 Years	5.09%	5.17%	101.57
9-11 Years	5.11%	5.18%	101.37
12-13 Years	3.39%	3.4%	100.29
14-17 Years	6.48%	6.25%	96.45
18-19 Years	3.18%	2.95%	92.77
0-5 Years	9.48%	9.52%	100.42
6-12 Years	11.9%	12.05%	101.26
13-19 Years	11.35%	10.91%	96.12
< 20 Years	32.73%	32.48%	99.24
20-34 Years	19.46%	18.33%	94.19
35-44 Years	13.62%	13.97%	102.57
45-64 Years	22.87%	22.62%	98.91
65-74 Years	5.49%	6.73%	122.59
75+ Years	5.82%	5.87%	100.86
Median Age	37	35	93.7
Median Age (Male)	35	32	90.56
Median Age (Female)	39	37	95.66

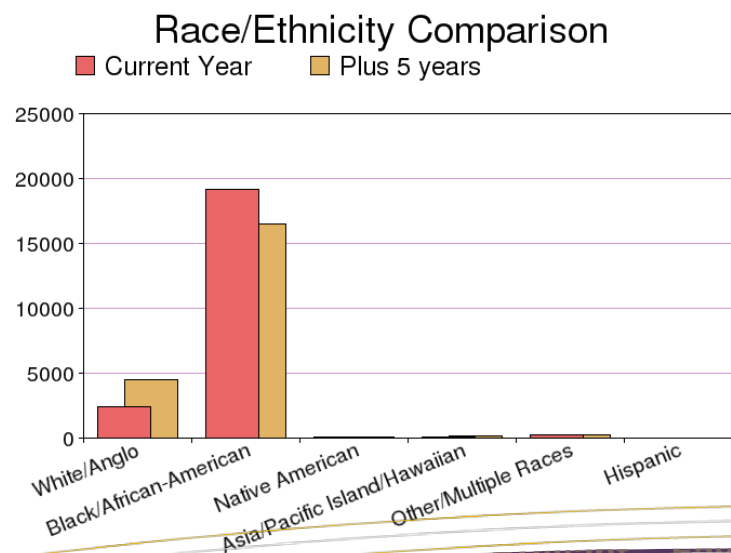
Projected Age Group Percentages



# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
<b>Race/Ethnicity</b>			
White, Anglo	11.05%	21.11%	191.04
Black, African-American	87.4%	76.93%	88.02
Native American	0.21%	0.29%	143.1
Asian	0.25%	0.65%	260.19
Pacific Island, Hawaiian	0.02%	0.03%	122.66
Other/Multiple Races	1.06%	0.98%	92.13
Hispanic	0%	0%	0

<b>Education of Adults (25 yrs+)</b>			
Total Adults over age 25 years.	13,322	13,135	
Less than 9th Grade	4.23%	3.24%	76.61
No High School Diploma	12.6%	10.16%	80.63
High School Graduate	33.23%	33.71%	101.45
Some College, no degree	26.86%	26.78%	99.72
Associate Degree	8.4%	9.37%	111.58
College Degree	9.85%	10.95%	111.16
Graduate/Prof. degree	4.83%	5.79%	119.69

# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value given, assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
<b>Household Income</b>			
< \$10,000	15.4%	13.72%	89.08
\$10,000 to \$19,999	22%	22.11%	100.5
\$20,000 to \$29,999	16.72%	16.36%	97.8
\$30,000 to \$49,999	20.57%	20.48%	99.53
\$50,000 to \$59,999	8.23%	8.46%	102.79
\$60,000 to \$69,999	5.98%	6.33%	105.82
\$70,000 to \$79,999	2.87%	3.05%	103.27
\$80,000 to \$89,999	1.51%	1.73%	110.39
\$90,000 to \$99,999	0.82%	0.98%	118.49
\$100,000 to \$249,999	3.23%	3.68%	113.92
\$125,000 to \$149,999	1.13%	1.29%	114.8
\$150,000 to \$199,999	0.61%	0.7%	114.82
\$200,000 to \$249,999	0.17%	0.2%	115.11
\$250,000 or more	0.79%	0.88%	111.57
Median Household	28,768	30,100	104.63
Average Household	41,990	46,186	109.99
Per Capita Household	15,910	17,761	111.63
<b>Family/Non-Family Household Income</b>			
Median Family Income	35,175	37,430	106.41
Average Family Income	48,523	54,386	112.08
Median Non-Family Income	19,236	19,790	102.88
Average Non-Family Income	29,995	31,812	106.06



# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
<b>Family Households</b>			
% Family Households	66.13%	64.85%	98.06
Families with Children	41.54	40.49	97.49
Families without Children	24.59	23.02	93.58
<b>Non-Family Households</b>			
% Non-Family Households	33.87%	35.15%	103.78
Non-Families with Children	0.28	0.21	103.78
Non-Families without Children	33.59	34.94	104.02
<b>Housing Units</b>			
Total Housing Units	10,156	10,084	99.29%
Vacant percent	18.69%	18.7%	100.08
Owned percent	48.76%	48.66%	99.8
Rented Percent	32.55%	32.65%	100.29
<b>Households by Size</b>			
Avg household size	2.62	2.58	98.47%
Avg family hh size	3.36	3.39	100.89%
Avg non-family hh size	1.18	1.10	93.22%
<b>Households By Count of Persons</b>			
One	2,570	2,656	103.35%
Two	2,009	2,000	99.55%
Three or Four	2,691	2,599	96.58%
Five+	989	944	95.45%



# Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

<b>BORN IN:</b>	<b>0-1.5 MILES</b>	<b>1.5-3 MILES</b>	<b>3-7 MILES</b>
Foreign Born Pop	219	400	4,833
Northern Europe	0	16	204
Western Europe	33	36	228
Southern Europe	0	0	76
Eastern Europe	0	0	244
Other Europe	0	0	0
Eastern Asia	0	21	832
So. Central Asia	0	9	401
SE Asia	0	13	387
Western Asia	0	0	178
Other Asia	0	0	65

<b>BORN IN:</b>	<b>0-1.5 MILES</b>	<b>1.5-3 MILES</b>	<b>3-7 MILES</b>
Eastern Africa	0	8	329
Middle Africa	0	0	0
Northern Africa	0	0	22
Southern Africa	0	0	5
Western Africa	10	29	128
Other Africa	0	6	34
Oceania	0	0	23
Caribbean	32	40	212
Central Amer.	135	222	1,111
South America	9	0	195
North America	0	0	159
Born at sea	0	0	0

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-1.5 MILES	1.5-3 MILES	3-7 MILES
English only	22,638	43,602	154,907
Spanish	664	899	4,088
Other Indo-Euro language	230	296	2,185
French (incl. Patois, Cajun)	136	194	883
French Creole	0	0	19
Italian	16	31	118
Portuguese	0	0	14
German	70	60	370
Yiddish	0	0	7
Other West Germanic	0	0	21
A Scandinavian Language	0	0	16
Greek	0	0	85
Russian	0	3	149
Polish	0	0	4
Serbo-Croatian	0	0	18
Other Slavic Language	8	0	43
Armenian	0	0	0
Persian	0	0	53
Gujarathi	0	8	71
Hindi	0	0	61
Urdu	0	0	48

SPOKEN AT HOME	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Other Indo-Euro	0	0	74
Asian/PI languages	0	0	0
Chinese	13	0	684
Japanese	0	21	118
Korean	0	3	187
Mon-Khmer, Cambodian	0	0	7
Miao, Hmong	0	0	0
Thai	12	26	60
Laotian	0	0	0
Vietnamese	0	10	224
Other Asian	0	4	136
Tagalog	0	0	45
Other Pacific Is	34	0	13
Other languages	28	88	1,040
Navajo	0	0	0
Other Native N. American	0	21	5
Hungarian	0	0	14
Arabic	0	32	380
Hebrew	4	12	136
African languages	24	23	497
Other unspecified	0	0	8



# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Reporting ancestry	20,764	37,553	132,297
Arab	19	20	588
Armenian	0	0	10
Austrian	0	0	57
British	21	34	510
Canadian	0	0	127
Croatian	0	0	35
Czech	0	0	83
Czechoslovak	0	0	24
Danish	0	0	54
Dutch	60	53	706
English	108	365	7,754
European	19	93	765
Finnish	0	0	31
French (not Basque)	13	27	1,238
French Canadian	0	0	148
German	56	170	4,477
Greek	3	15	251
Hungarian	15	3	98
Iranian	0	0	50

ANCESTRY	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Irish	157	332	5,412
Italian	88	199	1,994
Lithuanian	0	0	59
Norwegian	0	10	237
Polish	27	25	352
Portuguese	0	5	22
Romanian	0	10	39
Russian	5	2	186
Scandinavian	0	4	50
Scotch-Irish	71	168	2,276
Scottish	32	100	1,740
Slovak	0	17	27
Subsaharan African	204	550	2,645
Swedish	5	11	144
Swiss	0	0	40
Ukrainian	0	0	48
US/American	412	1,347	11,374
Welsh	9	36	232
West Indian	18	30	230
Yugoslavian	0	0	20
Other	19,424	33,925	88,163

# Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

## *Issues for Your Consideration*

1. The Demoscope information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

# Using the Demographic Indicators

## *Issues for Your Consideration - continued*

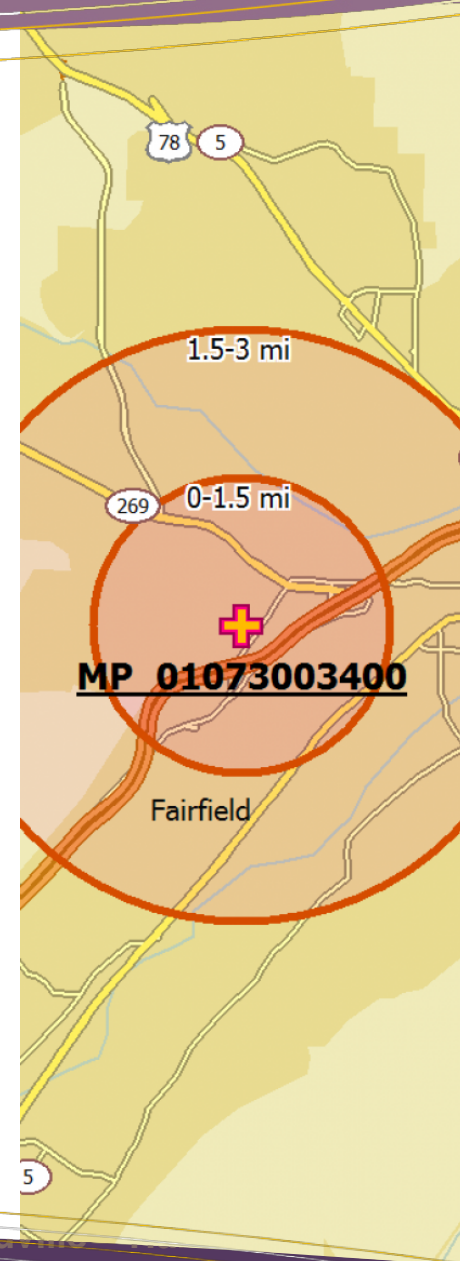
4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



## Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangeliscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangeliscape report of your area you will want to purchase a TRIBALDEX report at [MissionalContext.org](http://MissionalContext.org). To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at [MissionalCulturescape.org](http://MissionalCulturescape.org).



# Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	8,258	100%	5,797	100%
<b>AFFLUENT SUBURBIA</b>	0	0%	0	0%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
<b>UPSCALE AMERICA</b>	0	0%	0	0%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	0	0%	0	0%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
<b>SM TWN SUCCESS</b>	0	0%	0	0%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	0	0%	0	0%
Mid-Market Enterprise	0	0%	0	0%

# Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	8,258	100%	5,797	100%
<b>BLUE COLLAR BACKBONE</b>	45	0.54%	30	0.52%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	33	0.4%	22	0.38%
Small Town Endeavors	12	0.15%	8	0.14%
<b>AMER. DIVERSITY</b>	31	0.38%	20	0.35%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	31	0.38%	20	0.35%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
<b>METRO FRINGE</b>	99	1.2%	69	1.19%
Steadfast Conservative	90	1.09%	62	1.07%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	8	0.1%	6	0.1%
Grass-Roots Living	1	0.01%	1	0.02%



# Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-1.5 HH & Percent		Unreached HH & Percent	
Total	8,258	100%	5,797	100%
REMOTE AMERICA	0	0%	0	0%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	307	3.72%	227	3.92%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	307	3.72%	227	3.92%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	0	0%	0	0%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

# Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	8,258	100%	5,797	100%
<b>STRUGGLING SOCIETIES</b>	1,742	21.09%	1,181	20.37%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	1,742	21.09%	1,181	20.37%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
<b>URBAN ESSENCE</b>	6,033	73.06%	4,270	73.66%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	5,220	63.21%	3,651	62.98%
Urban Diversity	0	0%	0	0%
New Generation Activists	6	0.07%	4	0.07%
Getting By	807	9.77%	615	10.61%
<b>VARYING LIFESTYLES</b>	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

# Identifying Focus Groups in this Location

Within the 0-1.5 mile, 1.5-3 mile and 3-7 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

## *Issues for Your Consideration*

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?



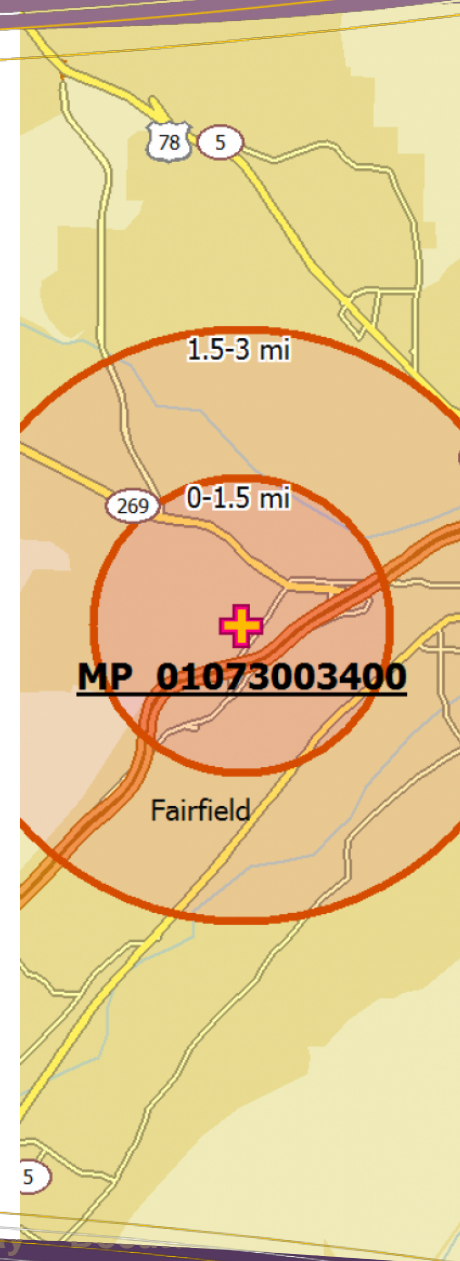
## Potential Cultural Bridges

Donald McGavran in his book, *The Bridges of God*, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, linguistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the community offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. *The Bridges of God*. Revised edition. (New York: Friendship Press, 1981).



# Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
PC-HH Own	53%	55%	64%
Use Comp. for Internet/E-mail	32%	34%	44%
Internet Use: E-Mail	27%	29%	38%
Use Comp. for Education	23%	24%	27%
Use Comp. for Comp. Games	22%	24%	30%
HH Owns DVD Player	19%	20%	24%
Use Comp. for Word Processing	18%	18%	26%
Use Comp. for Digital Camera	17%	18%	23%
Photo Editing			
Use Comp. for Banking	17%	17%	23%
Use Comp. for Shopping	16%	17%	24%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Internet Use: Banking	13%	14%	20%
Use Comp. for News/Info./Data Service	13%	13%	17%
Internet Use: News/ Weather	12%	14%	20%
PC-Network-HH Has One	12%	12%	15%
Use Comp. for Filing/DB Mngmnt	10%	10%	11%
Internet Use: Shopping: Gathered Info. for Shopping	8%	8%	11%
Internet Use: Play/ Download	8%	8%	8%
Online Games			
Internet Use: Research/ Education	7%	8%	10%
Use Comp. for Graphics/Presentation	7%	7%	7%
Use Comp. for Accounting	7%	7%	10%

# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Listening To Music	69%	69%	68%
Reading Books	46%	47%	51%
Dining Out (Not Fast Food)	38%	39%	46%
Cooking for Fun	31%	32%	34%
Card Games	31%	32%	36%
Go To A Beach/Lake	23%	23%	28%
Board Games	20%	21%	25%
Gardening	17%	18%	23%
Going To	16%	16%	18%
Bars/Nightclubs/Dancing			
Photography	13%	14%	16%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Any Ailment	61%	62%	64%
Gen./Fam. Practitioner	29%	29%	33%
Backache	20%	21%	21%
Dentist	19%	19%	23%
Hypertension/High Blood Pressure	19%	19%	20%
None Of These	18%	19%	19%
Eye Dr.	16%	17%	19%
High Cholesterol	14%	14%	16%
Acid Reflux Disease (GERD)	13%	13%	14%
Any Arthritis	12%	13%	14%

# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Concert	24.06%	24.15%	26.59%
Live Theater	18%	17.75%	19.61%
Live Theater Most Often	13.48%	13.33%	15.09%
Dance Performance	12.76%	12.36%	11.69%
Rock/Pop Concerts Most Often	12.07%	12.35%	14.2%
Comedy Club	11.6%	11.32%	10.98%
Movies: Comedy	41.23%	41.33%	41.19%
Movies: Action/Adventure	37.17%	37.51%	39.01%
Movies: Drama	26.5%	26.25%	25.2%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Movies: Romantic Comedy	23.21%	22.81%	21.81%
Movies: Fam.	21.33%	21.6%	21.04%
Movies: Horror	20.36%	20.06%	17.34%
MLB Baseball Reg. Season	4.67%	4.53%	6.02%
College Basketball Reg. Season	3.08%	3.18%	3.79%
College Football Reg. Season	3.05%	3.28%	4.57%
NFL Football Reg. Season	2.98%	3.2%	4.74%
NBA Basketball Reg. Season	1.7%	1.91%	2.93%
Bowling	1.69%	1.61%	1.44%

# Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Walking for Exercise	31.93%	32.49%	35.99%
Bowling	19.89%	19.72%	19.74%
Jogging/Running	17.69%	17.33%	17.1%
Swimming	17.6%	18.42%	23.41%
Basketball	17.55%	17.58%	16.9%
Billiards/Pool	15.84%	15.99%	17.23%
Football	14.55%	14.23%	12.6%
Baseball	13.16%	12.69%	11.62%
Freshwater Fishing	11.7%	11.87%	12.84%
Aerobics	11.45%	11.36%	11.2%
Weight Training	11.27%	11.49%	13.69%
Stationary Cycling	8.91%	9.07%	10.46%
Volleyball	8.1%	8.19%	8.1%
Softball	7.69%	7.56%	7.6%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Using Cardio Machine	7.3%	7.69%	10.74%
Roller Skating	7.02%	6.82%	6.32%
Mountain/Road Biking	6.33%	6.58%	9.01%
Yoga	5.78%	5.87%	6.88%
Golf	5.56%	5.99%	8.86%
Tennis	5.45%	5.52%	6.55%
Target Shooting	5.24%	5.17%	5.69%
Soccer	5.14%	5.29%	6.36%
Racquetball	5.09%	4.86%	4.25%
Saltwater Fishing	4.42%	4.63%	5.62%
Ice Skating	4.26%	4.49%	5.09%
Camping Trips	3.71%	4.24%	7.27%
Fly Fishing	3.68%	3.69%	3.74%
Archery	3.15%	3.03%	3.04%



# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org)

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Backpacking/Hiking	3.08%	3.5%	6.18%
Hockey	3.02%	3.09%	3.3%
Power Boating	3%	3.23%	4.67%
Motorcycling	3%	3.12%	3.89%
Skateboarding	2.88%	3%	3.14%
Horseback Riding	2.87%	2.98%	3.85%
Jet Skiing	2.77%	2.95%	3.68%
Rock Climbing	2.74%	2.72%	3.09%
Snowboarding	2.68%	2.72%	3.03%
Snorkeling	2.65%	2.88%	3.99%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Downhill & X-Country Skiing	2.29%	2.42%	3.44%
Snowmobiling	2.29%	2.42%	2.79%
Hunting	2.27%	2.77%	4.56%
Water Skiing	2.17%	2.32%	3.04%
Auto Racing	2.08%	2.16%	2.49%
Martial Arts	1.79%	1.91%	2.74%
Canoeing/Kayaking	1.77%	2.15%	3.89%
Surfing & Windsurfing	1.72%	1.84%	2.35%
Sailing	1.57%	1.74%	2.48%
Rowing	1.32%	1.42%	1.96%

## Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

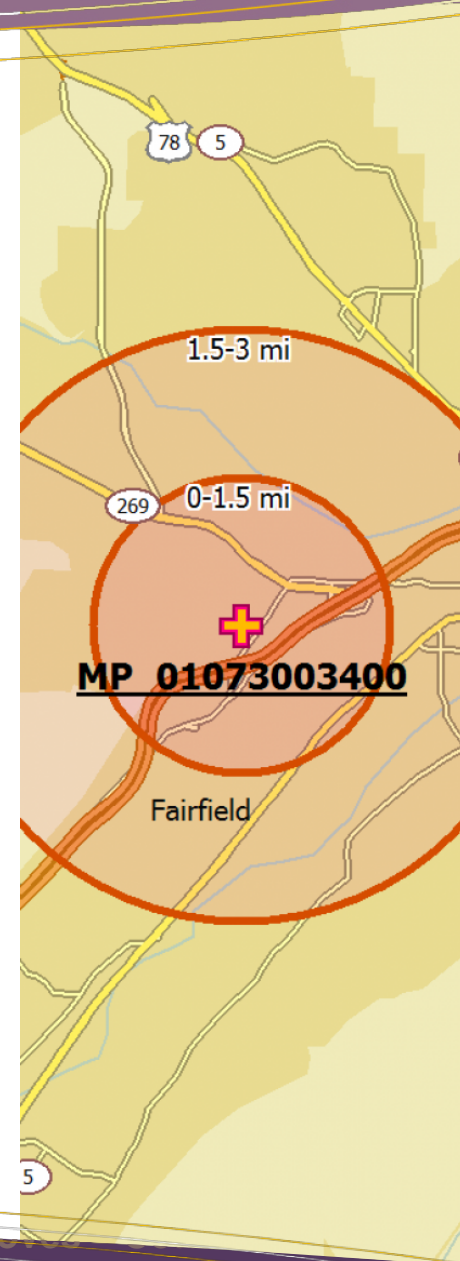
### BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and its leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring to an ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyrna: Abingdon Press, 1996), 59.



## Potential Cultural Barriers -- Introduction (part 2)

### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

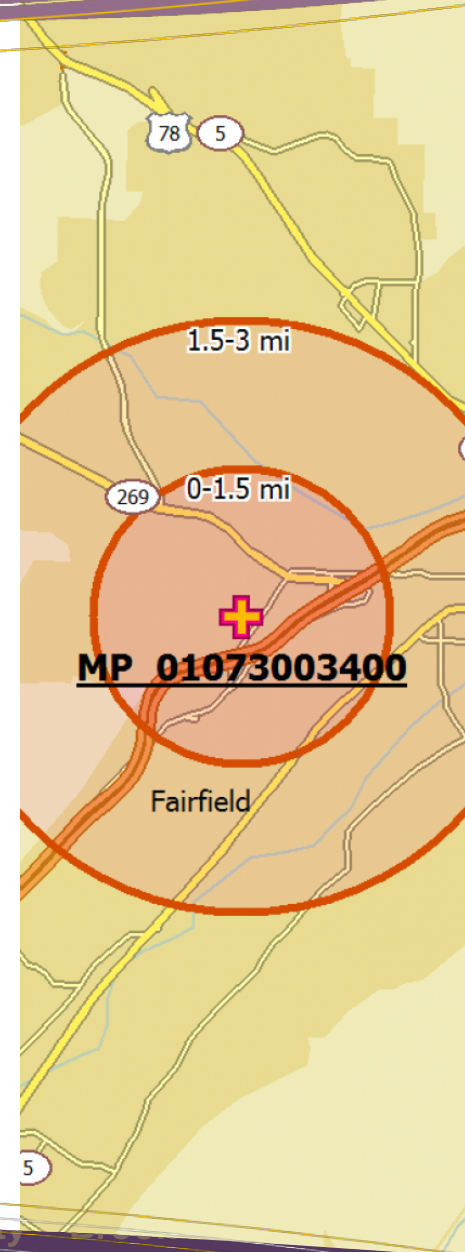
### CULTURAL BARRIERS OF ACCEPTANCE

#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



# Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

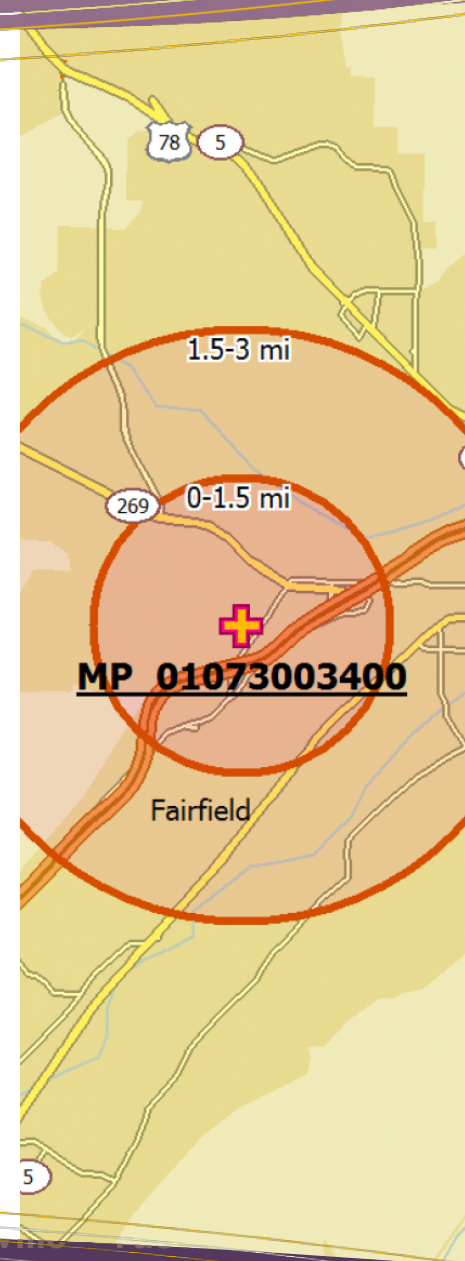
BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Important Continue Learning New Things	54%	54%	53%
Like Control Over People And Resources	42%	42%	39%
Speak My Mind Even If It Upsets People	38%	39%	38%
Don't Judge People/Way They Live Life	34%	34%	33%
Woman's Place Is In The Home	33%	33%	33%
Too Much Sponsorship In Arts/Sports	33%	33%	29%
I Am A Workaholic	32%	31%	26%
Find It Difficult To Say No To My Kids	30%	31%	34%
Prefer To Have Few Possessions As Possible	25%	25%	29%
Like to Stand Out In A Crowd	24%	24%	22%
Like To Do Unconventional Things	23%	24%	25%
Money Is Best Measure Of Success	22%	22%	24%

BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
We Should Strive for Equality for All	22%	21%	19%
Marijuana Should Be Legalized	21%	21%	21%
If Won Lottery Would Never Work Again	21%	21%	24%
Friends More Important Than My Fam.	20%	19%	22%
Like To Pursue Challenge/Novelty/Change	19%	18%	18%
Only Work Current Job for The Money	18%	18%	16%
Very Happy With My Life As It Is	16%	16%	12%
On Whole People Get What They Deserve	15%	14%	13%
Rarely Sit Down to a Meal Together At Home	14%	14%	15%
Happy With My Standard Of Living	13%	13%	14%
I Am A Perfectionist	13%	12%	11%
More Important Do Duty Than Enjoy Life	13%	12%	10%

## Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant themes that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

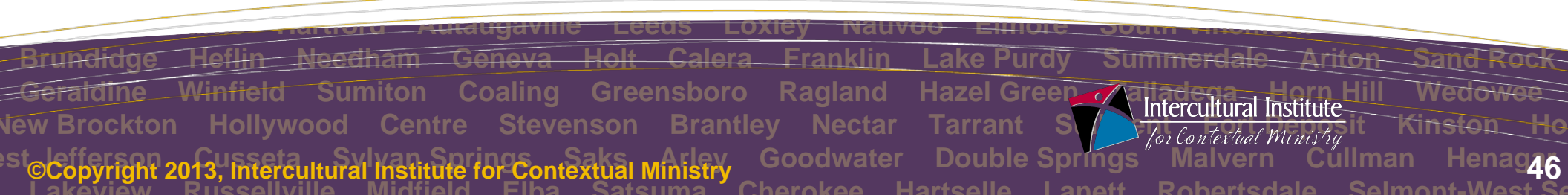


# Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

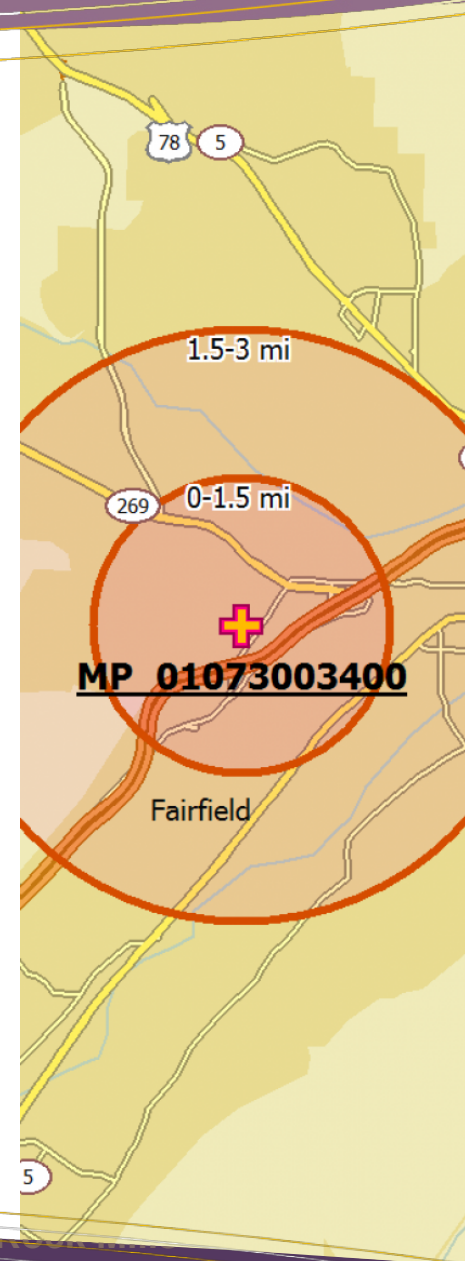
THEMES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
You Should Seize Opportunities In Life	56%	56%	57%
Important To Respect Customs And Beliefs	48%	49%	54%
Like To Understand About Nature	42%	41%	40%
Prefer Work Part Of Team Than Alone	40%	40%	38%
Important To Juggle Various Tasks	37%	37%	35%
Good At Fixing Things	35%	34%	32%
Important Feel Respected By My Peers	34%	34%	34%
Have Keen Sense Of Adventure	31%	30%	29%
Provide My Kids With The Little Extras	27%	26%	21%
Prefer To Have Few Possessions As Possible	25%	25%	29%
Consider Myself Interested In The Arts	24%	24%	23%
People Have To Take Me As They Find Me	21%	22%	23%

THEMES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Looking for New Ideas To Improve Home	21%	21%	19%
Try Not To Worry About The Future	20%	20%	18%
Like To Just Enjoy Life	19%	19%	20%
Is An Important Part Of Who I Am	18%	18%	16%
Real Men Don't Cry	16%	16%	17%
Worried About Pollution Caused By Cars	15%	16%	18%
Enjoy Spending Time With My Fam.	12%	12%	13%
Children Should Be Allowed To Express Themselves	8%	8%	8%
Feel Very Alone In The World	8%	8%	7%
Like Spending Most Time With Fam.	6%	6%	6%
Would Like To Set Up Own Business	6%	6%	5%
Decor Particular Interest To Me	4%	4%	4%



## Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and shares the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



# Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Fast Food/Drive-In	80.2%	81.37%	82.86%
Restaurant-Visit Any			
Fam. Restaurants/Steak	65.4%	66.99%	72.3%
Houses-Visit Any			
McDonald's	50.42%	51.37%	53.07%
Burger King	39.35%	39.46%	38.35%
Kentucky Fried Chicken (KFC)	34.7%	35.48%	33.43%
Wendy's	29.93%	30.52%	30.02%
Subway	24.2%	25.32%	27.61%
Pizza Hut	21.87%	22.71%	22.48%
Taco Bell	21.05%	21.9%	24.35%
Popeyes	20.32%	20.13%	16.52%
Applebee's	18.1%	19.48%	23.37%
Olive Garden	17.4%	17.49%	18.51%

PLACE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Church's Fried Chicken	16.7%	16.33%	12.69%
Red Lobster	16.39%	17.06%	17.44%
Domino's Pizza	16.33%	16.71%	16.12%
Dunkin' Donuts	15.93%	15.44%	13.72%
Golden Corral	14.87%	15.16%	13.91%
Arby's	14.78%	15.97%	18.59%
IHOP (International House Of Pancakes)	14.3%	14.62%	15.07%
TGI Friday's	13.69%	13.85%	14.19%
Sonic	12.73%	13.08%	13.15%
White Castle	12.51%	12%	9.41%
Chick-Fil-A	12.06%	12.57%	13.41%
Dairy Queen	11.6%	12.64%	14.48%

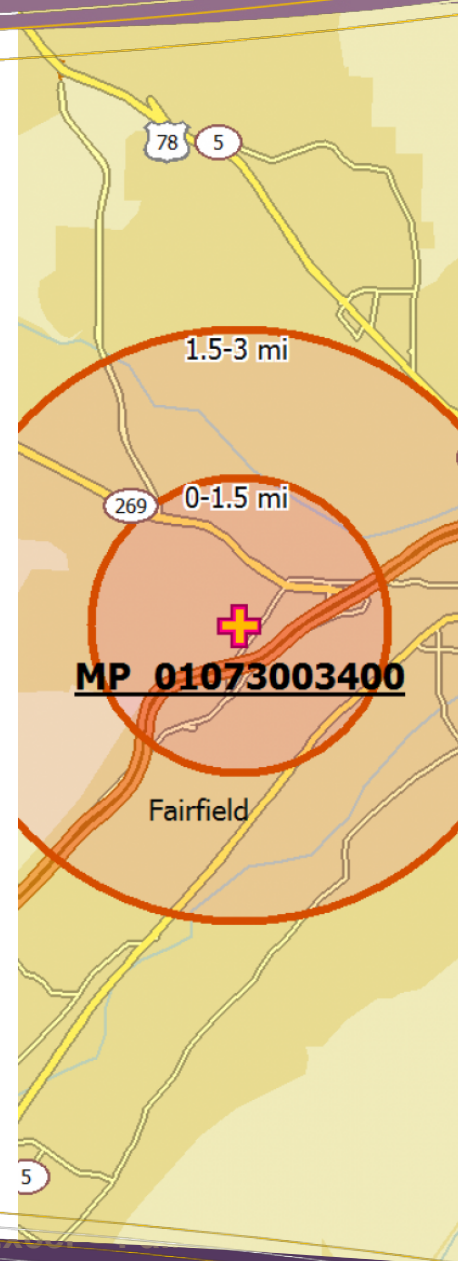


## Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



# Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

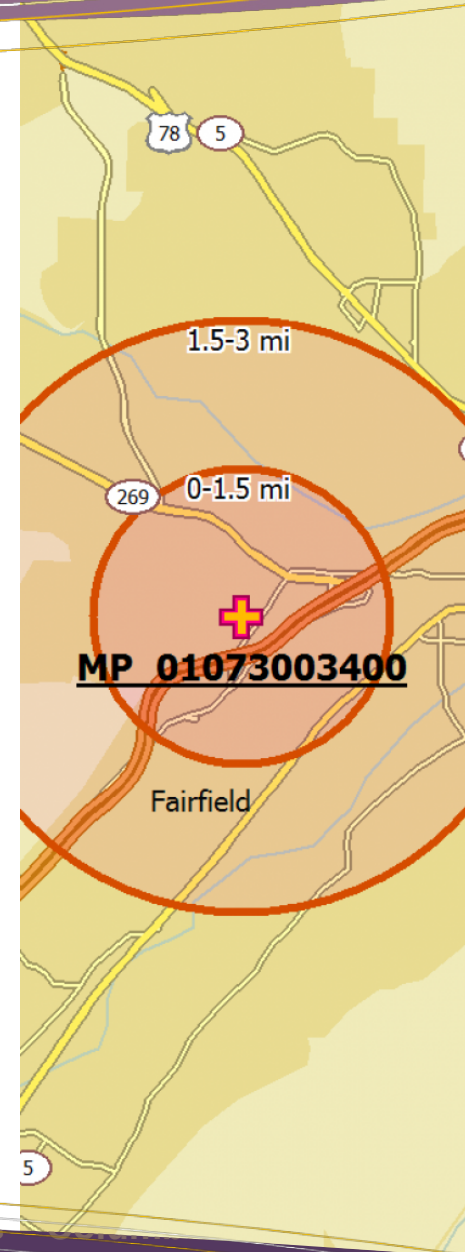
PROJECTS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Voted in fed/state/local election	35.66%	36.3%	39.99%
Recycled products	15.42%	16.62%	23.65%
Engaged in fund raising	12.16%	11.83%	11.08%
Worked as volunteer (non political)	8.71%	9.13%	12.02%
Religious club member	6.73%	6.93%	7.35%
Church Board	6.07%	6.22%	5.91%

PROJECTS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Took active part in local civic issue	4.69%	4.68%	4.99%
Wrote to elected offcl about publ bus	4.26%	4.19%	4.84%
Charitable Organization	4.22%	4.17%	4.55%
Fraternal order member	3.98%	3.93%	4.04%
Wrote to editor of mag or newspaper	3.73%	3.84%	4.65%
Addressed a public meeting	3.39%	3.41%	3.88%

## Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



# Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given.

However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

<b>BOOKS</b>	<b>0-1.5 MILES</b>	<b>1.5-3 MILES</b>	<b>3-7 MILES</b>
Children's Books	12.62%	12.55%	12.63%
Novel	11.14%	11.31%	13.84%
Religious (not Bibles)	10.07%	10.04%	9.66%
Romance	8.79%	8.4%	7.42%
Mystery	8.37%	8.22%	9.44%
Mail order	6.69%	6.4%	5.59%
Cookbooks	6.38%	6.68%	8.4%
Biography	5.46%	5.42%	6%
History	5.23%	5.12%	5.8%

<b>MAGAZINES</b>	<b>0-1.5 MILES</b>	<b>1.5-3 MILES</b>	<b>3-7 MILES</b>
Newspaper Distributed	64.6%	64.7%	66.15%
Gen. Editorial	49.99%	50.75%	50.92%
Womens	42.89%	43.74%	44.59%
Service	25.06%	25.66%	29.08%
Music	21.63%	21.66%	19.18%
Mens	16.99%	17.5%	18.67%
Business/Finance	15.55%	16.38%	18.33%
Parenthood	13.89%	14.15%	14.28%
Sports	12.46%	12.75%	14.22%

# Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given.

However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Gen. News	43.84%	44.18%	47.73%
Classified	35.19%	34.66%	33.43%
Sport	29.07%	28.92%	29.75%
Movie Listings & Reviews	22.65%	22.57%	23.86%
Business/Finance	20.55%	20.77%	23.97%
Editorial Page	20.26%	20.8%	24.15%
Comics	19.98%	20.25%	22.62%
TV/Radio Listings	19.38%	19.72%	21.26%
Food/Cooking	17.82%	18.35%	21.18%
Fashion	17.2%	16.98%	16.14%
Home/Gardening	14.87%	15.17%	17.23%
Travel	13.85%	14.07%	16.29%
Science/Technology	9.8%	10.33%	13.34%

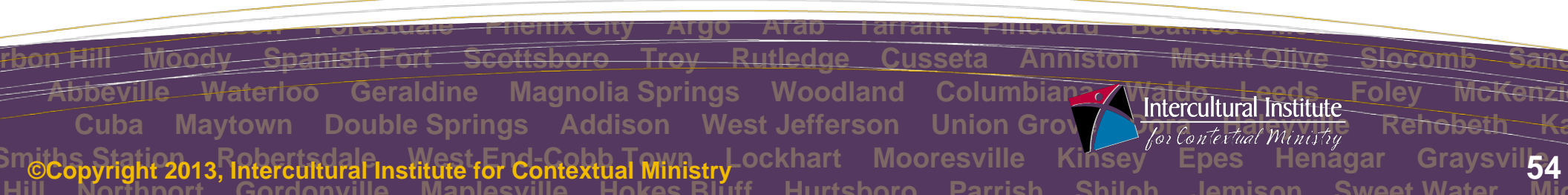
RADIO	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Urban Contemporary	50.01%	49.23%	38.82%
CHR Contemp Hit Radio	16.45%	16.52%	17.32%
Variety	10.53%	10.51%	9.95%
Gospel	8.96%	8.97%	7.22%
Oldies	8.53%	8.55%	9.24%
Jazz	8.2%	8.97%	8.87%
Adult Contemporary	7.26%	7.73%	11.39%
All News	7.03%	6.91%	6.59%
Country	6.19%	6.72%	10.46%
Rock	4.37%	4.51%	6.8%
Religious	4.24%	4.37%	4.93%
Soft Contemporary	4.22%	4.28%	5.05%
All Talk	3.98%	3.77%	3.77%
News/Talk	3.44%	3.74%	6.82%
Sports	2.65%	2.64%	3.18%
Alternative	2.5%	2.81%	5.54%
Classic Rock	2.38%	2.55%	4.9%
Hispanic	2.03%	2.11%	2.71%

# Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org)

MULTIMEDIA: TV	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Fox News Channel	53.78%	54.65%	57.86%
Soapnet	46.41%	47.02%	48.46%
Satellite Dish	42.14%	43.03%	45.33%
Other Video-On-Demand	37.85%	39.87%	42.66%
Subscribe Digital Cable	34.58%	34.36%	32.42%
MSNBC	28.55%	29.26%	30.82%
Sci-Fi Channel	28.2%	29.1%	31.59%
TV Info From Sunday TV Magazine	25.53%	25.63%	26.19%
TV Info From Newspapers	23.92%	24.14%	24.67%
ESPN2	23.36%	22.94%	23.73%
TV Info From Other	22.61%	22.4%	21.52%
BET (Black Entertainment TV)	22.59%	22.66%	23.72%

MULTIMEDIA: TV	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Nickelodeon	22.46%	22.93%	24.47%
Comedy Central	21.01%	21.57%	26.9%
Adult Pay Per View TV	20.97%	22.63%	26.44%
TV Info From Monthly Cable Guide	20.61%	20.93%	21.98%
CNN (Cable News Network)	20.11%	19.71%	17.68%
TV Land	19.82%	19.69%	18.61%
TCM (Turner Classic Movies)	19.46%	20.23%	22.47%
TV Guide Channel	19.08%	18.56%	17.16%
ABC Fam.	18.96%	19.27%	22.32%
Hallmark Channel	18.95%	19.51%	21.91%
CNBC	18.52%	17.94%	15.33%
Nick At Nite	18.07%	19.1%	21.61%

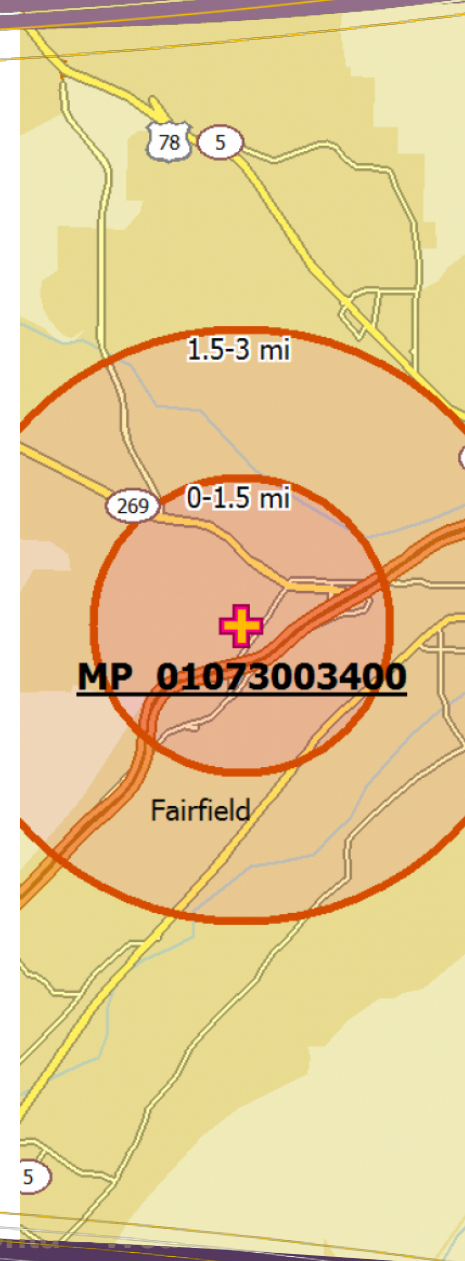


## Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Book Readers			
Heavy Users (7+)	13%	13.31%	16.16%
Medium Users (4-6)	6.35%	6.56%	8.1%
Light Users (1-3)	20.44%	19.95%	19.6%
Quintiles (20%)			
Newspaper I (Heavy)	0.65%	0.73%	0.98%
Newspaper II	1.96%	1.92%	1.85%
Newspaper III	4.13%	3.76%	2.89%
Newspaper IV	0.23%	0.27%	0.36%
Newspaper V (Light)	1.09%	1.06%	0.96%

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Quintiles (20%)			
Magazines I (Heavy)	27.99%	27.02%	23.6%
Magazines II	12.76%	12.37%	10.84%
Magazines III	14.11%	13.56%	11.7%
Magazines IV	18.59%	17.89%	14.92%
Magazines V (Light)	0.92%	0.97%	0.88%
Outdoor I (Heavy)	8.96%	9.05%	8.78%
Outdoor II	5.69%	5.73%	4.8%
Outdoor III	7.59%	7.33%	5.93%
Outdoor IV	16.29%	16.47%	16.49%
Outdoor V (Light)	20.93%	21.53%	23.13%
Yellow Pages I (Heavy)	17.38%	17.21%	16.21%
Yellow Pages II	9.58%	9.48%	8.5%
Yellow Pages III	11.63%	11.64%	10.14%
Yellow Pages IV	25.07%	25.13%	24.33%
Yellow Pages V (Light)	6.86%	6.66%	5.53%



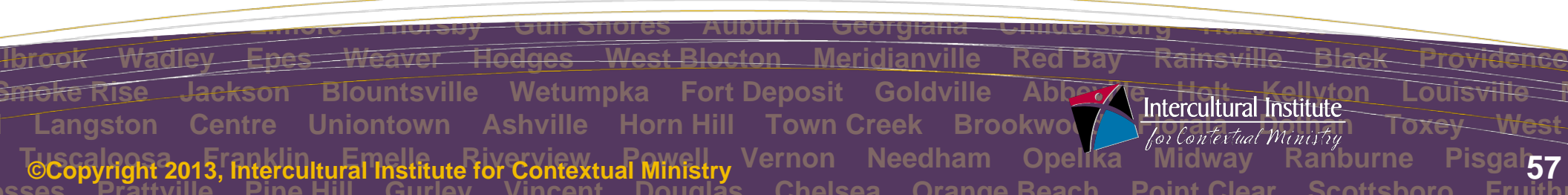


# Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Radio Drive Time Quintiles (fifths / 20%)			
Drive Time I & II (Heavy)	5.73%	5.2%	4.12%
Drive Time III (Medium)	2.17%	1.98%	1.39%
Radio IV & V (Light)	5.33%	4.91%	3.75%
Radio Media Quintiles (fifths / 20%)			
Radio I & II (Heavy)	14.7%	14.37%	12.12%
Radio III (Medium)	4.84%	4.62%	4.31%
Radio IV & V (Light)	5.49%	5.32%	4.62%
Cable TV Quintiles (fifths / 20%)			
Cable I & II (Heavy)	8.28%	8.81%	11.07%
Cable III (Medium)	6.39%	6.31%	5.8%
Cable IV & V (Light)	36.28%	37.19%	37.29%

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
TV Prime Time Quintiles (fifths / 20%)			
Prime Time I & II (Heavy)	6.16%	5.75%	4.96%
Prime Time III (Medium)	0.93%	0.99%	1.27%
Prime Time IV & V (Light)	14.15%	13.67%	11.99%
TV Early/Late Fringe Quintiles (fifths / 20%)			
Fringe I & II (Heavy)	40.82%	40.35%	40.04%
Fringe III (Medium)	55.16%	55.24%	53.72%
Fringe IV (Light)	55.71%	55.74%	54.96%
TV All Day Quintiles (fifths / 20%)			
All Day I & II (Heavy)	23.72%	22.65%	18.65%
All Day III (Medium)	25.47%	25.55%	24.83%
All Day IV (Light)	27.4%	26.6%	22.12%



# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
<b>Day-time Radio</b>			
Listeners			
Dayparts [summary]	10.15%	10.24%	11.16%
6:00am - 10:00am	17.93%	17.54%	17.7%
10:00am - 3:00pm	18.52%	17.94%	15.33%
3:00pm - 7:00pm	20.11%	19.71%	17.68%
7:00pm - Midnight	10.77%	10.93%	12.05%
Midnight - 6:00am	8.9%	9.05%	8.74%
<b>Weekend Radio</b>			
Listeners			
Dayparts [summary]	13.68%	13.93%	14.34%
6:00am - 10:00am	2.92%	2.87%	3.49%
10:00am-3:00pm	6.89%	6.64%	6.82%
3:00pm - 7:00pm	9.42%	9.36%	9.03%
7:00pm - Midnight	12.21%	12.01%	11.03%
Midnight - 6:00am	15.71%	15.76%	15.15%

USAGE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
<b>Prime Time TV Viewers</b>			
8:00-11:00pm	4.79%	4.95%	6.31%
Saturday:	10.44%	10.14%	9.13%
8:00-11:00pm			
Sunday: 7:00-11:00pm	7.27%	7.56%	8.88%
9:00am-1:00pm	18.07%	19.1%	21.61%
9:00am-4:00pm	21.47%	22.62%	25.48%
4:00pm-7:00pm	29.35%	29.61%	29.62%
11:00pm-1:00am	37.41%	38.52%	40.21%
AVG Prime time	6.1%	6.15%	5.4%
Mon-Sun			

# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Weekday			
6-7am	16.24%	16.23%	17.06%
7-9am	23.36%	22.94%	23.73%
9am-12noon	10.91%	11.92%	15.04%
12noon-4pm	10.56%	10.69%	10.43%
4-6pm	42.45%	43.16%	45.91%
6-7pm	14.43%	14.86%	16.13%
7-7:30pm	1.7%	1.7%	1.75%
7:30-8pm	8.91%	9.43%	10.41%
8-11pm	4.79%	4.95%	6.31%
11pm-12am	28.55%	29.26%	30.82%
11pm-1am	37.41%	38.52%	40.21%
1-6am	25.13%	26.34%	29.52%

TV VIEWERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Weekend			
Sat: 7-10am	16.58%	16.55%	17.45%
Sat: 10am-1pm	13.72%	12.98%	10.87%
Sat: 1-4pm	20.06%	20.76%	22.48%
Sat: 4-6pm	9.08%	8.86%	8.26%
Sat: 6-7pm	1.58%	1.56%	1.62%
Sat: 7-8pm	1.52%	1.44%	1.17%
Sat: 8-11pm	10.44%	10.14%	9.13%
Sat: 11pm-1am	9.31%	8.92%	7.45%
Sat: 1am-7pm	17.97%	18.44%	20.64%
Sun: 7-10am	2.04%	2.08%	2.18%
Sun: 10am-1pm	4.21%	4.3%	4.93%
Sun: 1-4pm	4.05%	4.09%	4.82%
Sun: 4-7pm	10.68%	10.73%	11.61%
Sun: 7-11pm	7.27%	7.56%	8.88%
Sun: 11pm-1am	5.87%	5.85%	5.82%
Sun: 1-7am	16.85%	17.22%	19.12%

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

## *Issues for Your Consideration*

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

## *Issues for Your Consideration*

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at this mission site more effectively?
4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

# Biblical Missional Multiplication

Biblical missional multiplication builds upon discipling and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

## Missional Multiplication Principle *2nd Timothy 2:2*

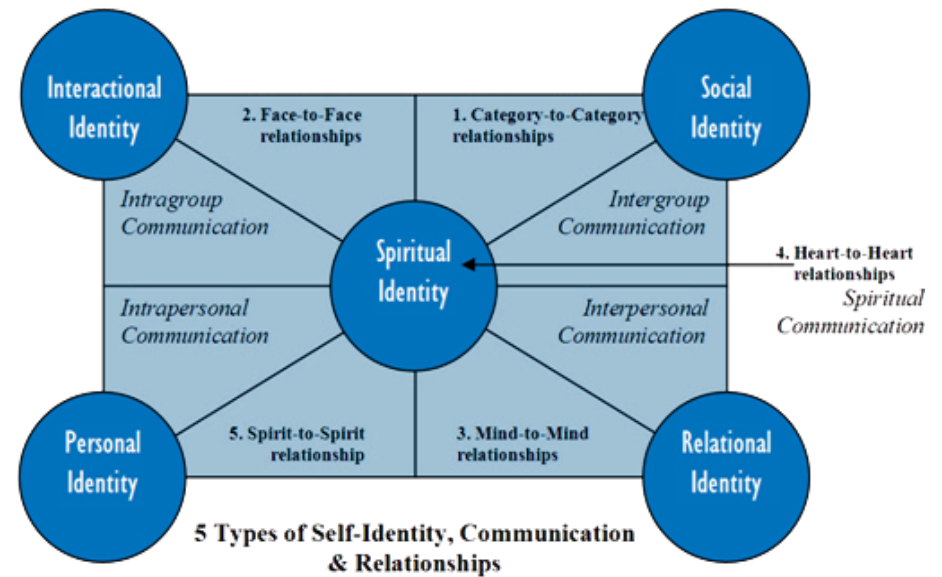


# Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

## Communication Steps

1. **Category-to-Category:** Connect through a common social identity; some activity, interest, or behavior that you share with the person.
2. **Face-to-Face:** Begin interacting with the person; building a personal rapport.
3. **Mind-to-Mind:** After building a rapport, move the conversation towards spiritual issues.
4. **Heart-to-Heart:** As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
5. **Spirit-to-Spirit:** This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

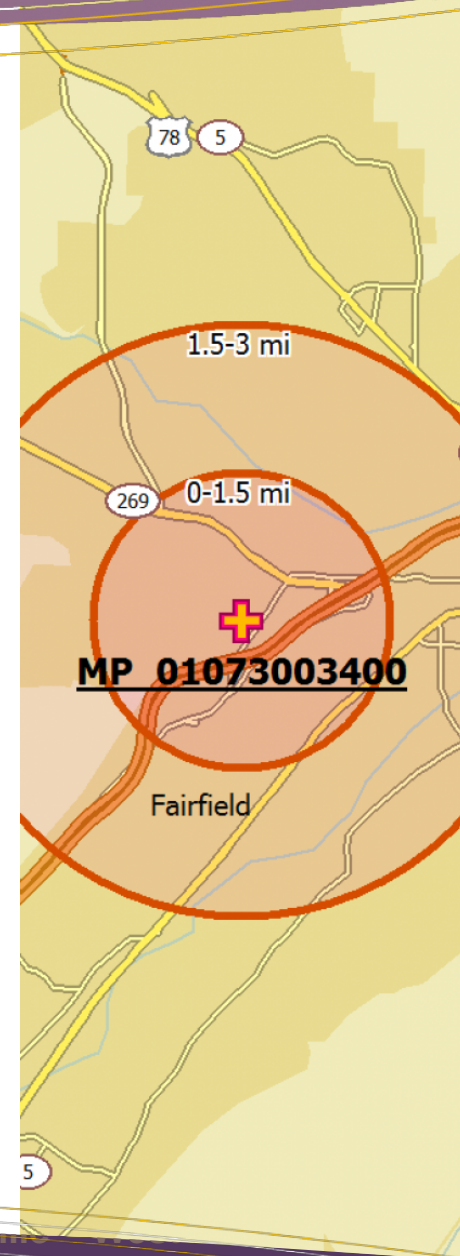


## Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report selects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at [www.iicm.net](http://www.iicm.net). IICM provides access to a number of resources:

- Online personal missional profile at [APEPT.org](http://APEPT.org)
- Custom reports at [MissionalContext.org](http://MissionalContext.org)
- Custom mapping at [MissionalCulturescape.org](http://MissionalCulturescape.org)
- Missional information at [MissionalCyclopedia.org](http://MissionalCyclopedia.org)
- Networking & Zipcode level data at [MissionalCorps.org](http://MissionalCorps.org)
- Information on top lifestyle groups at [MissionalZipcode.org](http://MissionalZipcode.org)





# Notes and Sources

1. Sightscape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

# APPENDIX: ALSBOM Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSH P AVG	IICM CGR
1	Judah Family	2912 Avenue D Birmingham, AL 35218	0.35 mi	0	Plateauing
2	New Covenant	4121 7th Ave Wylam, AL 35224	1.09 mi	0	Plateauing
3	New Birth Missionary	2200 Pike Rd Birmingham, AL 35208	1.14 mi	0	Plateauing
4	Central Park	1900 43rd Street Ensley Birmingham, AL 35208	1.18 mi	118	Plateauing
5	Fairview	2501 29th Place Ensley Birmingham, AL 35208	1.42 mi	54	Plateauing
6	Cathedral of Faith	4720 Court V Birmingham, AL 35208	1.57 mi	0	NoData
7	Westside	329 Oregon St Birmingham, AL 35224	1.81 mi	18	Declining
8	Sardis	1615 4th Ct W Birmingham, AL 35208	2.03 mi	1,100	Plateauing
9	Richmond Street	5212 9th Ave Birmingham, AL 35224	2.03 mi	16	Plateauing
10	Rehoboth Christian Community Church	306 Avenue U Birmingham, AL 35214	2.21 mi	0	Plateauing
11	Katherwood	600 Roanoke St Birmingham, AL 35224	2.22 mi	59	Declining
12	South Park	2341 Pearson Ave SW Birmingham, AL 35211	2.26 mi	69	Growing
13	Green Acres	6505 Avenue O Birmingham, AL 35228	2.41 mi	42	Declining
14	Thomas First	153 1st Street Thomas Birmingham, AL 35214	2.71 mi	38	Growing
15	New Hope	1740 Cleburn Ave SW Birmingham, AL 35211	2.84 mi	1,431	Growing

# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
16	Sandusky Fist	1125 Haven Dr Birmingham, AL 35214	2.86 mi	98	Plateauing
17	Mt. Zion	715 12th Ave W Birmingham, AL 35204	3.09 mi	100	Plateauing
18	New Beginnings Family Church	500 B Y Williams Sr Dr Birmingham, AL 35228	3.13 mi	180	Growing
19	Westmont	2963 Mulga Loop Rd Birmingham, AL 35224	3.23 mi	183	Growing
20	Edgewater	800 Galveston St Birmingham, AL 35224	3.24 mi	46	Declining
21	True Life	275 Chickasaw Dr Birmingham, AL 35214	3.54 mi	109	Plateauing
22	New Faith	135 2nd Ave Pleasant Grove, AL 35127	3.67 mi	67	Growing
23	Sixth Avenue	1101 Martin Luther King Jr Dr Birmingham, AL 35211	3.71 mi	1,615	Growing
24	Cottage Hill	PO Box 515 Pleasant Grove, AL 35127	3.93 mi	142	Plateauing
25	Forestdale	1400 Brisbane Ave Birmingham, AL 35214	4.05 mi	93	Declining
26	Wilkes	1023 Woodward Rd Midfield, AL 35228	4.10 mi	68	Plateauing
27	Docena	PO Box 125 Docena, AL 35060	4.19 mi	21	Declining
28	Fairfield Highlands	910 9th St Midfield, AL 35228	4.31 mi	252	Declining
29	Pleasant Grove Fist	724 4th St Pleasant Grove, AL 35127	4.45 mi	777	Declining
30	Hillview	800 Heflin Ave E Birmingham, AL 35214	4.73 mi	169	Declining



# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
31	Dolomite	PO Box 188 Dolomite, AL 35061	4.81 mi	35	Plateauing
32	Bethel	PO Box 127 Pleasant Grove, AL 35127	4.91 mi	294	Plateauing
33	Garywood	917 Old Warrior River Rd Hueytown, AL 35023	5.01 mi	27	Plateauing
34	New Birth Christian	19 Ragland Drive Odenville, AL 35120	5.15 mi	0	Plateauing
35	Mulga	200 1st Ave Mulga, AL 35118	5.31 mi	118	Plateauing
36	Westwood First	2349 Forestdale Blvd Birmingham, AL 35214	5.32 mi	720	Declining
37	Good News	2023 37th Ave N Birmingham, AL 35207	5.35 mi	0	Plateauing
38	Bayview	PO Box 550 Mulga, AL 35118	5.39 mi	74	Declining
39	Raleigh Avenue	309 Raleigh Ave Homewood, AL 35209	5.46 mi	141	Growing
40	Brighton	PO Box 3586 Hueytown, AL 35023	5.64 mi	23	Declining
41	Downtown Church	612 32nd St S 102 Birmingham, AL 35233	5.69 mi	0	Plateauing
42	Victory Missionary	3308 Wesley Ave, Apt 2 Birmingham, AL 35221	5.70 mi	75	Plateauing
43	Dawson Memorial	1114 Oxmoor Rd Birmingham, AL 35209	5.74 mi	2,245	Plateauing
44	Pleasant Valley	1765 Dotson Dr Bessemer, AL 35022	5.76 mi	76	Declining
45	Christian Walk	PO Box 427 Bessemer, AL 35021	5.83 mi	70	Growing



6 Wateroak Court  
North Augusta, SC 29841

An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit [www.iicm.net](http://www.iicm.net).

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Alabama Baptist Convention  
**State Board of Missions**

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#### CONTACT US:

Email: [cwatke@iicm.net](mailto:cwatke@iicm.net)  
Office: 803-279-5828  
Web: [www.iicm.net](http://www.iicm.net)  
[www.apept.org](http://www.apept.org)  
[www.missionalcoach.org](http://www.missionalcoach.org)  
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