# MissionSite top unreached locations



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Sas Emelle Woundville Auburn Louisville

Intercultural Institute Uniontown Lincoln SITESCAPE: Suburbscape Uniontown Lincoln SITESCAPE: Suburbscape Uniontown Lincoln SITESCAPE: Suburbscape Uniontown Lincoln SITESCAPE: Suburbscape Uniontown Lincoln SITESCAPE: Suburbscape

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for Contextual Ministry

**REGION: North Central Region** 

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**Sylvania** 

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# MissionSite (TM) Table of Contents

1	Site Location Summary	3
2	Spirituality Indicators	11
3	Current Demographic Summary	15
4	Projected Demographic Summary	20
5	Ethnographic Summary	25
6	Unreached Households by Lifestyle Segment	30
7	Identifying Focus Groups in this Location	35
8	Potential Cultural Bridges	36
9	Potential Cultural Barriers	42
10	Potential Cultural Themes	45
11	Potential Shared Places	47
12	Potential Shared Projects	49
13	Communication Media Content	51
14	Communication Media Usage	55
15	Using the Bridges, Barriers, Themes, etc.	59
16	Biblical Missional Multiplication	61
17	Establishing Redemption Relationships	62
18	Your MissionSite and the Missional Suite	63
19	Notes and Sources	65
20	Appendix: ALSBOM Churches by Distance	66



#### Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1.5 mile, 1.5-3 mile, and 3-7 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

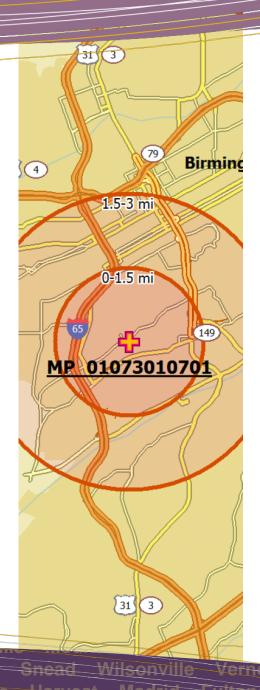
	Location Typography	CODE	LOCATION
1	Region	0102	North Central Region
2	Association	1096	Birmingham
3	District	11	Birmingham Metro District
4	County Location	01073	Jefferson
5	Zipcode	35209	Jefferson
6	Sitescape Category	3	Suburbscape
7	Sitescape Group	3.3	Medium Suburbs
8	Sitescape Subgroup	3.33	Large suburbs adjacent to a small city in metro area
9	Sitescape Density Pattern	K	100000-250000-250000

Killen

Coosada

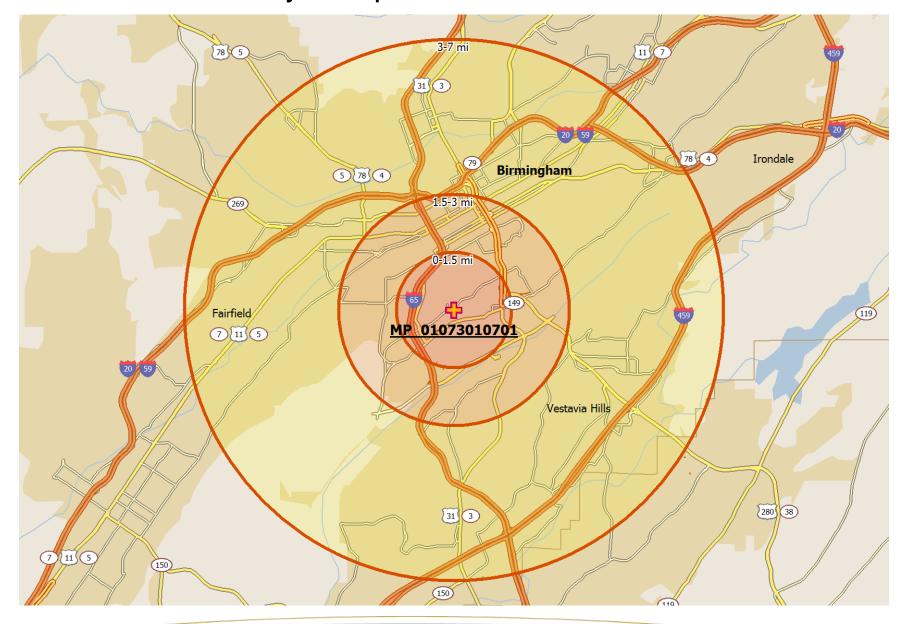
**Enterprise** 

**Daleville** 



# Site Location Summary - Map of the Site Location

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### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	1	Large-in a metro area with at least 1 million residents or more
3	Rural / Urban Continuum	1	County in metro area with 1 million population or more
4	NCHS Rural Urban Codes	1	Large Central Metro - counties in metropolitan statistical area of 1 million or more population
5	NCES Urban Centric Locale	21	Suburb: Large: Territory outside a principal city and inside an urbanized area with
	Codes		population of 250,000 or more.
6	IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
7	ERS RUCA Commuting	1	Metropolitan area core: primary flow within an urbanized area
	Value		
8	Percent Commuting to	0	Percent commuting from non metro to metro areas
	Metro		

Allgood

#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-1.5 MILES	1.5-3 MILES	3-7 MILES
2010 Population	28,149	48,558	231,917
2010 Households	12,916	23,059	93,548
2010 Group Quarters Population	2,949	2,889	6,113

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	65	64	53
Language Diversity National Index	46	26	16
Foreign Born Diversity National Index	89	48	55
Ancestry Diversity National Index	29	11	20
Racial Diversity National Index	75	68	65

### Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	1	True
Nonspecialized-dependent county indicator	0	False

### Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-1.5 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-1.5 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	2,544	19.7%
Mainstay Communities	Established, Diverse Households	241	1.87%
Working Communities	Blue-collar, Working Families	1,359	10.52%
Country Communities	Rural, Agri. & Mining Families	0	0%
Aspiring Communities	Young Singles / Aspiring-Multihousing	4,028	31.19%
Urban Communities	High Density, Inner-city Neighborhoods	4,744	36.73%

Russellville

### Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Hollywood

### Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

**Providence** 

Valley Head

### Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-1.5 mile band that are in each category. The index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

<b>EVANGELSCAPE: SPIRITUALITY</b>	COUNTY	0-1.5 MILE BAND	% INDEX
Unreached Households	188,839	9,340	4.95%
Unreached %	70.04%	72.32%	103.25
Religious But NOT Evangelical HH	59,062	2,777	4.7%
Religious But NOT Evangelical %	21.91%	21.5%	98.15
Spiritual But NOT Relig or Evang HH	23,159	1,230	5.31%
Spiritual But NOT Relig or Evang %	8.59%	9.52%	110.87
Not Evangelical, Not Interested HH	108,094	5,411	5.01%
Not Evangelical, Not Interested %	40.09%	41.9%	104.5

Coaling



### Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of ALSBOM Churches	258	13	5.04%
Active ALSBOM Attenders	47,650	7,329	15.38%
Active Evangelical Households	60,770	7,264	11.95%
Active Evangelical Percent	22.54%	20.19%	89.58
Inactive Evangelical Households	20,000	2,390	11.95%
Inactive Evangelical Percent	7.42%	6.64%	89.57
# New Churches Needed	0	5	0%



### Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Dawson Memorial	0.32 mi	2,245	Plateauing	16	Fullness Christian Fellowship	3.62 mi	215	Growing
2	New Birth Christian	1.10 mi	0	Plateauing	17	Berney Points	3.63 mi	180	Declining
3	Birmingham First	1.50 mi	419	Declining	18	New Hope-South Avondale	3.65 mi	0	Plateauing
4	Southside	1.55 mi	163	Declining	19	Sardis	3.76 mi	1,100	Plateauing
5	Korean (Southside)	1.55 mi	0	Plateauing	20	South Park	3.79 mi	69	Growing
6	Raleigh Avenue	1.62 mi	141	Growing	21	Mt. Zion	3.88 mi	100	Plateauing
7	Sixth Avenue	1.84 mi	1,615	Growing	22	Cathedral of Faith	4.02 mi	0	NoData
8	Baptist Church of the Covenant	2.02 mi	176	Growing	23	Fairview	4.12 mi	54	Plateauing
9	Vestavia Hills	2.55 mi	413	Plateauing	24	Philadelphia	4.24 mi	239	Growing
10	Shades Mountain	2.71 mi	2,096	Growing	25	Cahaba Heights	4.52 mi	91	Declining
11	Iglesia Cristiana Agape	2.73 mi	61	Growing	26	New Birth Missionary	4.54 mi	0	Plateauing
12	Downtown Church	2.76 mi	0	Plateauing	27	Central Park	4.55 mi	118	Plateauing
13	Grace Covenant	2.87 mi	0	Plateauing	28	Thomas First	4.75 mi	38	Growing
14	New Hope	3.05 mi	1,431	Growing	29	Green Acres	4.82 mi	42	Declining
15	Mountain Brook	3.18 mi	529	Plateauing	30	Bluff Park	4.88 mi	105	Declining

Concord

### Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

Napier Field

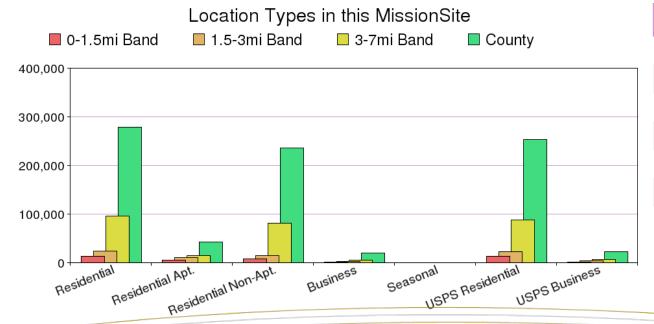
**Town Creek** 

**Reece City** 

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-1.5 mile band. The percentage of the county population and number of households that appears in the 0-1.5 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	651,526	28,541	4.38%
2000 Population	662,047	30,200	4.56%
2010 Population	666,792	28,149	4.22%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	251,478	13,770	5.48%
2000 Households	263,265	13,732	5.22%
2010 Households	269,609	12,916	4.79%

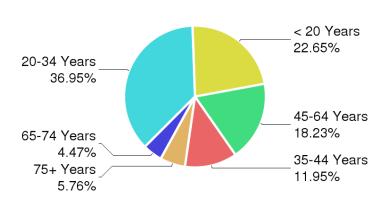


Location Type	0-1.5mi Band
Residential	13,504
Residential Apt.	5,879
Residential Non-Apt.	7,625
Business	998
Seasonal	0
USPS Residential	13,267
USPS Business	1,041

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.

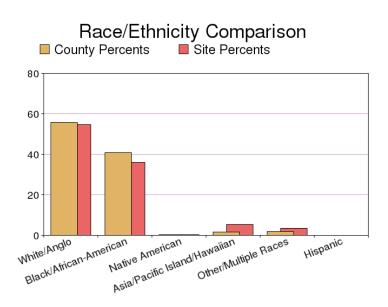
#### Age Group Percentages



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.68%	5.96%	104.93
4-5 Years	2.7%	2.05%	75.93
6-8 Years	3.98%	2.79%	70.1
9-11 Years	3.86%	2.39%	61.92
12-13 Years	2.52%	1.4%	55.56
14-17 Years	5.08%	4.34%	85.43
18-19 Years	2.53%	3.72%	147.04
0-5 Years	8.38%	8.01%	95.58
6-12 Years	9.1%	5.9%	64.84
13-19 Years	8.87%	8.74%	98.53
< 20 Years	26.35%	22.65%	85.96
20-34 Years	20.74%	36.95%	178.16
35-44 Years	12.98%	11.95%	92.06
45-64 Years	25.86%	18.23%	70.49
65-74 Years	7.12%	4.47%	62.78
75+ Years	6.94%	5.76%	83
Median Age	37	33	89.91
Median Age (Male)	35	32	91.04
Median Age (Female)	39	35	88.98

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	55.64%	54.78%	98.47
Black, African-American	40.69%	36.13%	88.8
Native American	0.36%	0.36%	99.27
Asian	1.49%	5.16%	345.74
Pacific Island, Hawaiian	0.08%	0.17%	205.24
Other/Multiple Races	1.74%	3.4%	195.51
Hispanic	0%	7.96%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	447,863	17,839	
Less than 9th Grade	3.46%	2.28%	151.7
No High School Diploma	8.86%	5.14%	172.35
High School Graduate	28.96%	15.14%	191.24
Some College, no degree	22.64%	21.23%	106.64
Associate Degree	7.22%	6.32%	114.18
College Degree	17.82%	29.11%	61.23
Graduate/Prof. degree	11.04%	20.77%	53.14

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

Millbrook

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	8.23%	8.21%	127.65
\$10,000 to \$19,999	13.29%	13.75%	103.43
\$20,000 to \$29,999	12.05%	15.62%	129.68
\$30,000 to \$49,999	20.54%	20.99%	102.17
\$50,000 to \$59,999	8.47%	8.52%	100.6
\$60,000 to \$69,999	6.88%	5.55%	80.72
\$70,000 to \$79,999	5.9%	5.02%	85.12
\$80,000 to \$89,999	4.74%	4.13%	87.25
\$90,000 to \$99,999	3.22%	3%	93.16
\$100,000 to \$124,999	6.59%	6.04%	91.69
\$125,000 to \$149,999	3.44%	3.48%	101.02
\$150,000 to \$199,999	3.44%	3.1%	90.24
\$200,000 to \$249,999	1.12%	0.97%	86.11
\$250,000 or more	2.08%	1.62%	77.63
Median Household	45,427	44,006	96.87
Average Household	68,011	69,460	102.13
Per Capita Household	28,213	32,662	115.77
Family/Non-Family Household			
Income			
Median Family Income	58,390	63,703	109.1
Average Family Income	83,931	90,344	107.64
Median Non-Family Income	28,382	32,161	113.31
Average Non-Family Income	39,159	47,832	122.15

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

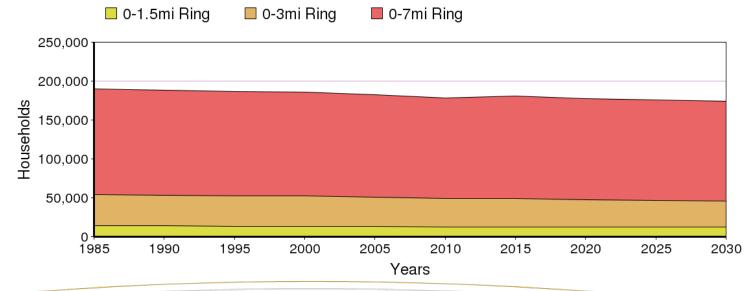
2010 HOUSEHOLD	COUNTY	BAND	
	COUNTY	DAND	
ESTIMATES			
Family Households			Index
% Family Households	64.44%	43.66%	67.75
Families with Children	32.53%	21.47%	65.99
Families without Children	31.91%	22.19%	69.54
Non-Family Households			
% Non-Family Households	35.56%	56.34%	158.45
Non-Families with Children	0.19	0.2	104.98
Non-Families without Children	35.37	56.14	158.74
Housing Units			Index
Total Housing Units	313,876	15,164	
Vacant percent	14.1%	14.82%	105.11
Owned percent	58.37%	34.68%	59.41%
Rented Percent	27.52%	50.49%	183.44
Households by Size			Index
Avg household size	2.41	1.95	80.91
Avg family hh size	3.12	2.86	91.67
Avg non-family hh size	1.13	1.25	110.62
Households By Count of Persons			Percent
One	84,836	5,979	7.05%
Two	81,467	3,755	4.61%
Three or Four	80,946	2,675	3.3%
Five+	22,360	506	2.26%

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-1.5 mile ring. The percentage of the county population and number of households that appears in the 0-1.5 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	651,526	28,541	4.38%
2000 Population	662,047	30,200	4.56%
2010 Population	666,792	28,149	4.22%
2015 Population	675,554	27,798	4.11%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	251,478	13,770	5.48%
2000 Households	263,265	13,732	5.22%
2010 Households	269,609	12,916	4.79%
2015 Households	277,141	12,884	4.65%

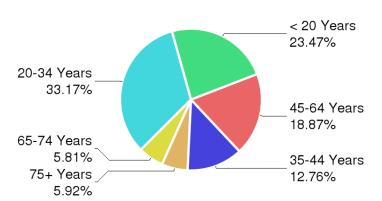
Household Change from 1985 to 2030



A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

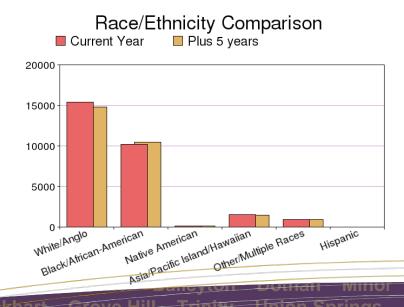
#### Projected Age Group Percentages



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.96%	5.98%	100.34
4-5 Years	2.05%	2.22%	108.29
6-8 Years	2.79%	3.09%	110.75
9-11 Years	2.39%	2.74%	114.64
12-13 Years	1.4%	1.62%	115.71
14-17 Years	4.34%	4.55%	104.84
18-19 Years	3.72%	3.28%	88.17
0-5 Years	8.01%	8.2%	102.37
6-12 Years	5.9%	6.65%	112.71
13-19 Years	8.74%	8.63%	98.74
< 20 Years	22.65%	23.48%	103.66
20-34 Years	36.95%	33.18%	89.8
35-44 Years	11.95%	12.76%	106.78
45-64 Years	18.23%	18.88%	103.57
65-74 Years	4.47%	5.81%	129.98
75+ Years	5.76%	5.92%	102.78
Median Age	37	35	93.06
Median Age (Male)	35	33	92.34
Median Age (Female)	39	36	92.73

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	54.78%	53.32%	97.33
Black, African-American	36.13%	37.77%	104.52
Native American	0.36%	0.4%	112.29
Asian	5.16%	5.03%	97.5
Pacific Island, Hawaiian	0.17%	0.21%	120.25
Other/Multiple Races	3.4%	3.28%	96.6
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	17,839	17,751	
Less than 9th Grade	2.28%	1.75%	76.79
No High School Diploma	5.14%	4.15%	80.77
High School Graduate	15.14%	15.33%	101.28
Some College, no degree	21.23%	20.76%	97.79
Associate Degree	6.32%	6.87%	108.69

29.11%

20.77%

College Degree

Graduate/Prof. degree

29.35%

21.78%

100.82

104.83

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	8.21%	7.16%	87.2
\$10,000 to \$19,999	13.75%	13.5%	98.16
\$20,000 to \$29,999	15.62%	14.9%	95.38
\$30,000 to \$49,999	20.99%	20.16%	96.03
\$50,000 to \$59,999	8.52%	8.49%	99.61
\$60,000 to \$69,999	5.55%	5.74%	103.32
\$70,000 to \$79,999	5.02%	5.36%	102.87
\$80,000 to \$89,999	4.13%	4.46%	104
\$90,000 to \$99,999	3%	3.07%	102.58
\$100,000 to \$249,999	6.04%	6.69%	110.79
\$125,000 to \$149,999	3.48%	3.87%	111.41
\$150,000 to \$199,999	3.1%	3.58%	115.25
\$200,000 to \$249,999	0.97%	1.07%	110.67
\$250,000 or more	1.62%	1.79%	110.8
Median Household	44,006	46,585	105.86
Average Household	69,460	75,836	109.18
Per Capita Household	32,662	36,032	110.32
Family/Non-Family Household			
Income			
Median Family Income	63,703	69,783	109.54
Average Family Income	90,344	101,755	112.63
Median Non-Family Income	32,161	33,694	104.77
Average Non-Family Income	47,832	50,303	105.17



A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	43.66%	42.89%	98.24
Families with Children	21.47	20.92	97.43
Families without Children	22.19	21.37	96.3
Non-Family Households			
% Non-Family Households	56.34%	57.11%	101.36
Non-Families with Children	0.2	0.12	101.36
Non-Families without	56.14	56.99	101.51
Children			
Housing Units			
Total Housing Units	15,164	15,135	99.81%
Vacant percent	14.82%	14.87%	100.33
Owned percent	34.68%	34.4%	99.18
Rented Percent	50.49%	50.73%	100.48
Households by Size			
Avg household size	1.95	1.92	98.46%
Avg family hh size	2.86	2.87	100.35%
Avg non-family hh size	1.25	1.21	96.8%
Households By Count of			
Persons			
One	5,979	6,149	102.84%
Two	3,755	3,649	97.18%
Three or Four	2,675	2,598	97.12%
Five+	506	488	96.44%

#### **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Foreign Born Pop	2,314	2,266	7,067
Northern Europe	80	169	333
Western Europe	59	143	348
Southern Europe	28	80	74
Eastern Europe	80	234	197
Other Europe	0	0	0
Eastern Asia	450	469	720
So. Central Asia	124	223	693
SE Asia	218	94	450
Western Asia	120	58	228
Other Asia	55	10	12

BORN IN:	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Eastern Africa	237	101	97
Middle Africa	0	0	0
Northern Africa	11	11	33
Southern Africa	0	0	45
Western Africa	39	51	170
Other Africa	15	14	11
Oceania	0	23	9
Caribbean	66	72	274
Central Amer.	578	308	2,928
South America	81	114	247
North America	73	92	198
Born at sea	0	0	0

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
English only	25,861	52,200	213,821
Spanish	1,472	1,277	6,877
Other Indo-Euro	615	1,363	3,202
language			
French (incl. Patois,	239	411	1,068
Cajun)			
French Creole	0	0	19
Italian	14	87	174
Portuguese	12	0	74
German	91	269	592
Yiddish	0	5	55
Other West Germanic	0	28	81
A Scandinavian	7	9	0
Language			
Greek	27	133	202
Russian	66	104	105
Polish	0	0	27
Serbo-Croatian	0	18	0
Other Slavic Language	21	29	25
Armenian	0	0	10
Persian	21	10	215
Gujarathi	15	43	84
Hindi	43	18	267
Urdu	22	26	66

SPOKEN AT HOME	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Other Indo-Euro	22	52	61
Asian/PI languages	0	0	0
Chinese	420	391	529
Japanese	69	42	88
Korean	54	55	121
Mon-Khmer,	7	0	31
Cambodian			
Miao, Hmong	0	0	8
Thai	27	27	64
Laotian	0	0	0
Vietnamese	113	51	366
Other Asian	42	59	147
Tagalog	6	21	47
Other Pacific Is	5	4	46
Other languages	555	430	738
Navajo	0	0	0
Other Native N.	5	0	11
American			
Hungarian	4	5	11
Arabic	240	139	339
Hebrew	61	76	63
African languages	245	202	283
Other unspecified	0	8	31

### **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Reporting ancestry	25,181	44,986	186,787
Arab	383	301	689
Armenian	10	0	17
Austrian	15	76	118
British	199	434	1,191
Canadian	74	51	129
Croatian	16	13	29
Czech	35	35	116
Czechoslovak	2	5	44
Danish	26	37	80
Dutch	197	364	945
English	2,452	5,884	15,167
European	312	420	1,740
Finnish	20	18	93
French (not Basque)	463	766	1,779
French Canadian	69	100	259
German	1,744	2,412	7,377
Greek	144	272	611
Hungarian	31	75	200
Iranian	34	13	114

ANCESTRY	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Irish	1,713	2,344	8,028
Italian	617	1,131	3,428
Lithuanian	23	60	136
Norwegian	62	257	432
Polish	76	201	902
Portuguese	0	24	64
Romanian	4	24	97
Russian	95	237	466
Scandinavian	38	37	92
Scotch-Irish	812	1,481	4,520
Scottish	703	1,119	3,616
Slovak	9	14	85
Subsaharan African	578	581	2,349
Swedish	60	167	328
Swiss	20	45	196
Ukrainian	9	39	112
US/American	2,042	3,567	14,525
Welsh	76	228	580
West Indian	43	92	221
Yugoslavian	0	18	30
Other	11,974	22,046	115,882

#### Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Montgomery

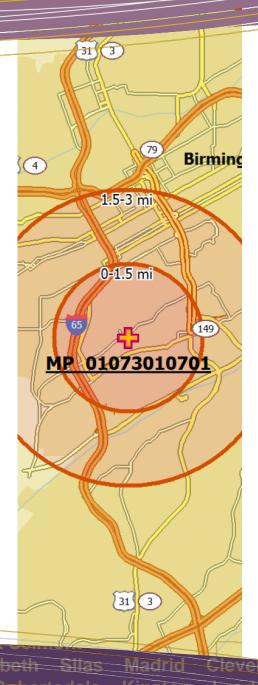
#### Using the Demographic Indicators

#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Phenix City

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	12,916	100%	9,342	100%
AFFLUENT SUBURBIA	1,499	11.61%	1,062	11.37%
America's Wealthiest	210	1.63%	169	1.81%
Dream Weavers	362	2.8%	259	2.77%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	8	0.06%	7	0.07%
Enterprising Couples	30	0.23%	20	0.21%
Small Town Success	413	3.2%	286	3.06%
New Suburbia Fam.	476	3.69%	321	3.44%
UPSCALE AMERICA	1,045	8.09%	735	7.87%
Status Conscious Consumers	6	0.05%	4	0.04%
Affluent Urban Professionals	196	1.52%	158	1.69%
Urban Commuter Fam.	756	5.85%	508	5.44%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	87	0.67%	65	0.7%
SM TWN SUCCESS	133	1.03%	94	1.01%
2nd City Homebodies	67	0.52%	48	0.51%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	0	0%	0	0%
Mid-Market Enterprise	66	0.51%	46	0.49%

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	12,916	100%	9,342	100%
BLUE COLLAR BACKBONE	22	0.17%	13	0.14%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	22	0.17%	13	0.14%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	108	0.84%	79	0.85%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	81	0.63%	59	0.63%
Urban Advancement	13	0.1%	9	0.1%
Amer. Great Outdoors	0	0%	0	0%
Mature America	14	0.11%	11	0.12%
METRO FRINGE	1,337	10.35%	925	9.9%
Steadfast Conservative	750	5.81%	514	5.5%
Moderate Conventionalists	85	0.66%	57	0.61%
Southern Blues	502	3.89%	354	3.79%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	12,916	100%	9,342	100%
REMOTE AMERICA	0	0%	0	0%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	3,421	26.49%	2,554	27.34%
Young Cosmopolitans	1,076	8.33%	843	9.02%
Minority Metro Communities	1,262	9.77%	935	10.01%
Stable Careers	978	7.57%	705	7.55%
Aspiring Hispania	105	0.81%	71	0.76%
RURAL VILLAGES & FARMS	0	0%	0	0%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

Hartselle

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	12,916	100%	9,342	100%
STRUGGLING SOCIETIES	1,939	15.01%	1,395	14.93%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	8	0.06%	5	0.05%
Struggling city Centers	1,399	10.83%	949	10.16%
College Town Communities	532	4.12%	441	4.72%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	2,805	21.72%	1,992	21.32%
Unattached Multicultures	3	0.02%	2	0.02%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	2,258	17.48%	1,579	16.9%
Urban Diversity	94	0.73%	68	0.73%
New Generation Activists	0	0%	0	0%
Getting By	450	3.48%	343	3.67%
VARYING LIFESTYLES	607	4.7%	493	5.28%
Military Family Life	0	0%	0	0%
Major University Towns	607	4.7%	493	5.28%
Gray Perspectives	0	0%	0	0%

#### Identifying Focus Groups in this Location

Within the 0-1.5 mile, 1.5-3 mile and 3-7 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Edwardsville

#### Potential Cultural Bridges

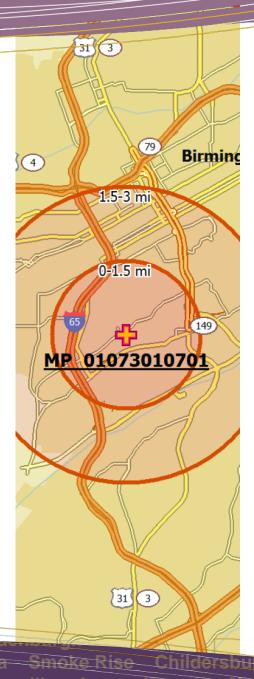
Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

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The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
PC-HH Own	72%	72%	71%
Use Comp. for Internet/E-mail	54%	54%	53%
Internet Use: E-Mail	47%	48%	47%
Use Comp. for Word	34%	36%	36%
Processing			
Use Comp. for Comp. Games	33%	32%	34%
Use Comp. for Shopping	31%	32%	32%
Use Comp. for Education	30%	30%	31%
Use Comp. for Banking	29%	30%	30%
HH Owns DVD Player	28%	29%	29%
Use Comp. for Digital Camera	28%	29%	29%
Photo Editing			

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Internet Use: News/ Weather	27%	28%	27%
Internet Use: Banking	26%	26%	25%
Use Comp. for News/Info./Data	23%	24%	23%
Service			
PC-Network-HH Has One	19%	19%	19%
Use Comp. for Personal Financial	14%	15%	15%
Mngmnt			
Internet Use: Shopping: Gathered	13%	15%	14%
Info. for Shopping			
Internet Use: Research/ Education	12%	13%	12%
Use Comp. for Accounting	12%	14%	14%
Use Comp. for Filing/DB Mngmnt	12%	13%	13%
Internet Use: Shopping: Made A	11%	12%	11%
Purchase			

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Bavou La Batre

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Listening To Music	69%	70%	69%
Reading Books	56%	57%	55%
Dining Out (Not Fast Food)	54%	54%	53%
Card Games	38%	39%	38%
Cooking for Fun	38%	38%	36%
Go To A Beach/Lake	33%	34%	34%
Board Games	29%	28%	28%
Gardening	27%	26%	27%
Visit Museum	22%	23%	22%
Going To	21%	21%	20%
Bars/Nightclubs/Dancing			

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Any Ailment	65%	65%	65%
Gen./Fam. Practitioner	36%	35%	35%
Dentist	28%	28%	27%
Backache	21%	21%	21%
None Of These	21%	21%	20%
Eye Dr.	20%	20%	20%
Hypertension/High Blood	19%	19%	19%
Pressure			
High Cholesterol	17%	17%	17%
Any Arthritis	14%	13%	13%
Acid Reflux Disease (GERD)	13%	13%	13%

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Concert	31.11%	31.85%	30.46%
Live Theater	23.3%	25.03%	24.31%
Live Theater Most Often	18.35%	19.55%	19.18%
Rock/Pop Concerts Most	17.07%	16.86%	16.1%
Often			
Dance Performance	11.86%	12.74%	12.03%
Comedy Club	10.47%	11.34%	11.05%
Movies: Comedy	41.17%	41.55%	42.19%
Movies: Action/Adventure	39.3%	40.78%	40.34%
Movies: Drama	24.19%	26.07%	26.36%

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Movies: Romantic Comedy	22.5%	22.62%	23.14%
Movies: Fam.	20.31%	19.73%	20.77%
Movies: Mystery	19.4%	21.74%	20.79%
MLB Baseball Reg.	8.05%	9.07%	8.59%
Season			
NFL Football Reg. Season	6.03%	6.49%	6.6%
College Football Reg.	5.87%	6.36%	6.51%
Season			
College Basketball Reg.	4.87%	5.04%	4.9%
Season			
NBA Basketball Reg.	3.71%	4.39%	4.21%
Season			
NHL Hockey Reg. Season	3.11%	3.63%	3.25%

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Walking for Exercise	39.85%	40.25%	39.83%
Swimming	28.48%	28.54%	28.42%
Bowling	20.2%	19.62%	20.41%
Billiards/Pool	19.19%	18.32%	17.62%
Jogging/Running	17.98%	18.44%	18.2%
Basketball	16.84%	15.64%	15.89%
Weight Training	16.65%	17.59%	16.76%
Using Cardio Machine	14.65%	15.09%	13.98%
Golf	12.48%	12.59%	12.59%
Freshwater Fishing	12.13%	12%	12.34%
Football	12.08%	10.93%	11.09%
Mountain/Road Biking	11.96%	12.02%	11.52%
Stationary Cycling	11.76%	12.55%	12.32%
Aerobics	11.39%	11.92%	11.94%

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Baseball	11.22%	10.67%	10.68%
Camping Trips	8.98%	8.88%	8.94%
Backpacking/Hiking	8.97%	9.2%	8.51%
Tennis	8.44%	8.48%	7.94%
Yoga	8.33%	8.76%	8.12%
Soccer	8.29%	7.59%	7.02%
Softball	7.42%	7.41%	7.29%
Volleyball	7.41%	7.52%	7.71%
Target Shooting	6.3%	5.6%	5.64%
Power Boating	6.13%	6.11%	6.16%
Roller Skating	6.11%	6.12%	6.06%
Saltwater Fishing	5.58%	6.05%	5.93%
Ice Skating	5.31%	5.7%	5.64%
Snorkeling	4.96%	5.36%	4.81%

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5	1.5-3	3-7	
	MILES	MILES	MILES	
Canoeing/Kayaking	4.93%	5.26%	5.17%	
Downhill & X-Country	4.76%	5.19%	4.93%	
Skiing				
Hunting	4.72%	4.69%	4.44%	
Horseback Riding	4.48%	4.39%	4.19%	
Motorcycling	4.21%	4.07%	4.16%	
Jet Skiing	4.05%	4.35%	4.18%	
Rock Climbing	3.92%	3.63%	3.33%	
Racquetball	3.72%	3.8%	4.04%	
Water Skiing	3.68%	3.7%	3.59%	
Martial Arts	3.38%	3.64%	3.2%	

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Fly Fishing	3.29%	3.55%	3.73%
Hockey	3.2%	3.29%	3.34%
Snowboarding	3.17%	3.38%	3.27%
Sailing	3%	3.46%	3.16%
Archery	2.96%	2.92%	2.95%
Skateboarding	2.7%	3%	2.97%
Snowmobiling	2.63%	2.83%	2.81%
Surfing & Windsurfing	2.46%	2.88%	2.58%
Auto Racing	2.3%	2.6%	2.46%
Rowing	2.23%	2.44%	2.28%

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

#### **BIBLICAL BARRIERS**

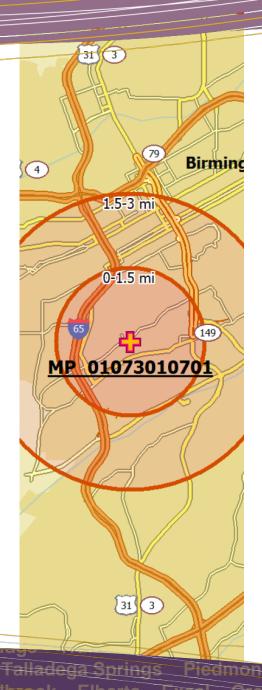
The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### **ECCLESIAL BARRIERS**

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

Dauphin Island

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



### Potential Cultural Barriers -- Introduction (part 2)

#### **CULTURAL BARRIERS OF UNDERSTANDING**

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### **CULTURAL BARRIERS OF ACCEPTANCE**

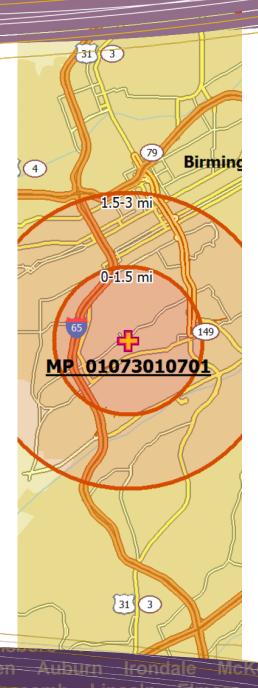
#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

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## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Important Continue Learning New Things	52%	52%	52%
Prefer To Have Few Possessions As Possible	36%	37%	35%
Find It Difficult To Say No To My Kids	36%	35%	35%
Speak My Mind Even If It Upsets People	36%	36%	37%
Like Control Over People And Resources	35%	34%	35%
Woman's Place Is In The Home	32%	31%	32%
Don't Judge People/Way They Live Life	32%	32%	31%
If Won Lottery Would Never Work Again	29%	29%	28%
Friends More Important Than My Fam.	27%	27%	25%
Money Is Best Measure Of Success	25%	25%	24%
Too Much Sponsorship In Arts/Sports	24%	24%	25%
Like To Do Unconventional Things	24%	24%	25%

BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
I Am A Workaholic	23%	23%	23%
Marijuana Should Be Legalized	21%	21%	22%
Like to Stand Out In A Crowd	20%	21%	21%
Like To Pursue Challenge/Novelty/Change	19%	19%	19%
We Should Strive for Equality for All	17%	17%	17%
Happy With My Standard Of Living	16%	17%	16%
Only Work Current Job for The Money	15%	15%	15%
Rarely Sit Down to a Meal Together At Home	15%	15%	15%
On Whole People Get What They Deserve	13%	13%	12%
I Am A Perfectionist	11%	11%	10%
Indulge My Kids With The Little Extras	10%	8%	9%
Very Happy With My Life As It Is	9%	10%	10%

#### Potential Cultural Themes

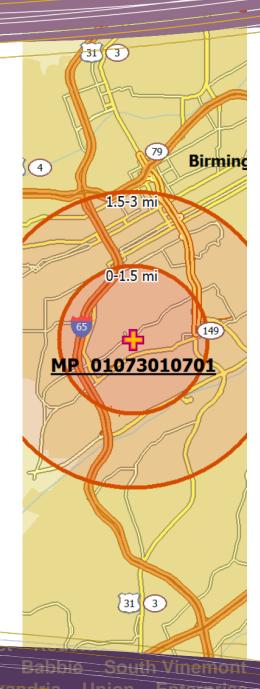
Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

Kimberly

New Hope

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## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Important To Respect Customs And Beliefs	59%	59%	60%
You Should Seize Opportunities In Life	58%	58%	58%
Like To Understand About Nature	41%	40%	40%
Prefer To Have Few Possessions As Possible	36%	37%	35%
Prefer Work Part Of Team Than Alone	36%	35%	35%
Important Feel Respected By My Peers	35%	36%	34%
Important To Juggle Various Tasks	33%	33%	32%
Good At Fixing Things	30%	30%	30%
Have Keen Sense Of Adventure	29%	29%	29%
People Have To Take Me As They Find Me	23%	25%	25%
Like To Just Enjoy Life	23%	23%	22%
Worried About Pollution Caused By Cars	22%	22%	20%

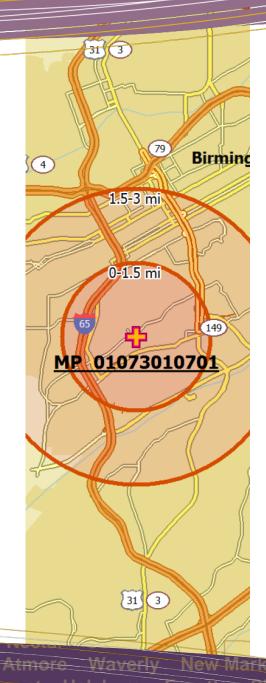
THEMES	0-1.5	1.5-3	3-7
TITLIMES	MILES	MILES	MILES
Consider Myself Interested In The Arts	21%	21%	21%
Real Men Don't Cry	18%	17%	17%
Provide My Kids With The Little Extras	17%	16%	17%
Try Not To Worry About The Future	16%	17%	17%
Looking for New Ideas To Improve Home	16%	16%	17%
Is An Important Part Of Who I Am	15%	16%	16%
Enjoy Spending Time With My Fam.	12%	12%	12%
Children Should Be Allowed To Express Themselves	7%	7%	7%
Feel Very Alone In The World	6%	7%	6%
Like Spending Most Time With Fam.	5%	5%	5%
Would Like To Set Up Own Business	4%	5%	5%
Decor Particular Interest To Me	4%	4%	4%

### Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

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**West Blocton** 



## **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Hartford

PLACE	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Fast Food/Drive-In	81.54%	80.8%	82.18%
Restaurant-Visit Any			
Fam. Restaurants/Steak	75.87%	74.51%	75.37%
Houses-Visit Any			
McDonald's	52.4%	51.81%	53.25%
Burger King	35.67%	35.01%	36.32%
Wendy's	29.24%	27.41%	29.45%
Kentucky Fried Chicken (KFC)	29.15%	28.08%	29.44%
Subway	28.15%	26.96%	27.61%
Applebee's	25.76%	24.26%	24.93%
Taco Bell	25.17%	24.25%	24.48%
Pizza Hut	20.37%	19.34%	20.29%
Olive Garden	19.25%	19.45%	20.01%
Arby's	18.41%	17.93%	18.51%

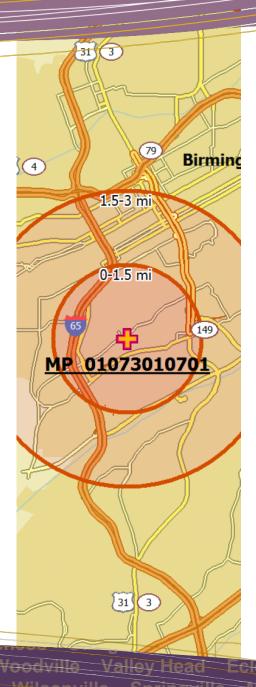
PLACE	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Red Lobster	16.3%	15.91%	16.79%
Domino's Pizza	15.47%	14.24%	14.88%
Starbucks	15.21%	15.21%	15.05%
IHOP (International House Of	14.94%	15.02%	15.29%
Pancakes)			
TGI Friday's	14.5%	15.04%	14.92%
Dairy Queen	14.15%	13.48%	13.98%
Outback Steakhouse	14.06%	14.44%	14.96%
Chili's Grill and Bar	14.03%	13.54%	13.5%
Popeyes	13.28%	12.39%	13.19%
Chick-Fil-A	13.26%	13%	13.73%
Dunkin' Donuts	13.06%	13.26%	13.83%
Sonic	12.75%	11.42%	11.76%

### Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Voted in fed/state/local election	43.44%	43.71%	44.28%
Recycled products	30.68%	31.44%	30.72%
Worked as volunteer (non political)	15.13%	15.59%	15.53%
Engaged in fund raising	11.4%	11.04%	11.79%
Religious club member	7.52%	7.41%	7.54%
Wrote to elected offcl about publ bus	5.77%	6.19%	6.05%

PROJECTS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Wrote to editor of mag or	5.55%	5.58%	5.47%
newspaper			
Took active part in local civic	5.36%	5.63%	5.47%
issue			
Charitable Organization	5.29%	5.62%	5.55%
Church Board	5.25%	4.94%	5.37%
Addressed a public meeting	4.55%	4.71%	4.71%
Union member	4.42%	4.23%	4.36%

### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.

**Point Clear** 

Garden Ci

**Oneonta** 



# Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Novel	17.05%	17.9%	17.4%
Children's Books	13.19%	13.3%	13.55%
Mystery	11.33%	12.09%	11.63%
Cookbooks	9.59%	10.15%	9.84%
Religious (not Bibles)	8.99%	8.95%	9.19%
Personal/Business	7.27%	7.35%	7.21%
Self-help			
Romance	6.9%	7.07%	7.34%
Biography	6.88%	7.36%	7.24%
History	6.87%	7.48%	7.25%

MAGAZINES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Newspaper Distributed	68.21%	68.52%	68.85%
Gen. Editorial	50.18%	51.01%	51.29%
Womens	44.5%	44.36%	44.44%
Service	31.67%	32.63%	32.66%
Business/Finance	20.34%	20.89%	21.33%
Mens	20.17%	19.24%	19%
Music	16.87%	16.04%	16.28%
Sports	16.32%	16.09%	15.81%
Parenthood	13.93%	13.75%	13.88%

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Gen. News	51.31%	51.72%	51.35%
Classified	31.92%	31.5%	31.37%
Sport	31.25%	31.5%	31.61%
Business/Finance	28.37%	29.2%	28.97%
Editorial Page	26.56%	27.43%	26.86%
Movie Listings & Reviews	26.3%	26.43%	25.98%
Comics	24.57%	24.89%	24.28%
Food/Cooking	23.04%	24.15%	23.65%
TV/Radio Listings	21.86%	22.74%	22.6%
Travel	18.98%	19.82%	19.61%
Home/Gardening	18.87%	19.48%	19.73%
Science/Technology	16.33%	16.64%	16.19%
Fashion	15.57%	15.84%	16.33%

RADIO	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Urban Contemporary	27.81%	27.39%	30%
CHR Contemp Hit Radio	18.82%	18.09%	17.51%
Adult Contemporary	14.79%	15.42%	14.62%
Country	12.1%	12.02%	11.26%
News/Talk	10.41%	11.26%	10.96%
Variety	10.28%	9.65%	9.77%
Oldies	9.88%	10.19%	10.39%
Rock	9.6%	8.82%	8.59%
Alternative	8.66%	8.96%	8.38%
Jazz	7.84%	7.45%	8%
Classic Rock	7.64%	7.61%	7.21%
All News	6.97%	7.44%	7.96%
Soft Contemporary	5.91%	6.09%	6.24%
Religious	5.53%	5.15%	5.43%
Gospel	4.92%	4.75%	5.32%
All Talk	4.47%	4.62%	4.85%
Sports	4.3%	4.46%	4.48%
Classical	4.04%	4.56%	4.11%

## Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Fox News Channel	60.81%	60.17%	60.83%
Soapnet	49.75%	49.89%	50.37%
Satellite Dish	46.63%	45.29%	47.65%
Other Video-On-Demand	40.25%	41.52%	42.03%
Comedy Central	33.4%	35.78%	34.33%
Sci-Fi Channel	33.37%	32.65%	33.21%
MSNBC	32.08%	31.03%	31.55%
Subscribe Digital Cable	29.63%	30.67%	32.16%
TV Info From Sunday TV	26.95%	27.28%	28.3%
Magazine			
ABC Fam.	26.81%	27.51%	26.68%
Adult Pay Per View TV	26.77%	26.45%	28.17%
BET (Black Entertainment TV)	25.74%	25.83%	25.27%

MULTIMEDIA: TV	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
TV Info From Newspapers	25.06%	24.8%	25.35%
ESPN2	25.04%	27.01%	26.45%
Nickelodeon	24.8%	24.61%	25.11%
TCM (Turner Classic	24.7%	24.47%	24.65%
Movies)			
Adult Swim	24.13%	22.97%	22.31%
Hallmark Channel	23.92%	24.83%	25.1%
ESPN Classic	23.38%	25.17%	24.06%
Nick At Nite	23.1%	22.6%	22.61%
USA Network	22.98%	23.32%	23.47%
The Golf Channel	22.92%	23.42%	23.13%
TV Info From Monthly Cable	22.64%	22.76%	22.89%
Guide			
TV Info From Other	20.55%	20.97%	21.58%

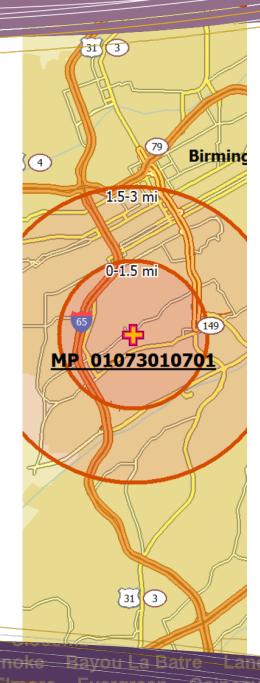
### Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

**Mount Olive** 



## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	19.75%	20.25%	19.55%
Medium Users (4-6)	9.67%	10.05%	9.85%
Light Users (1-3)	20.15%	19.99%	20.11%
Quintiles (20%)			
Newspaper I (Heavy)	1.14%	1.05%	1.07%
Newspaper II	1.78%	1.77%	1.7%
Newspaper III	2.58%	2.65%	2.72%
Newspaper IV	0.34%	0.29%	0.3%
Newspaper V (Light)	0.82%	0.91%	0.97%

**New Brockton** 

MEDIUM	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	21.9%	21.31%	22.02%
Magazines II	9.58%	9.71%	9.97%
Magazines III	10.72%	10.49%	10.76%
Magazines IV	13.29%	12.57%	13.51%
Magazines V (Light)	0.77%	0.77%	0.83%
Outdoor I (Heavy)	8.31%	8.53%	8.71%
Outdoor II	3.99%	3.75%	4.1%
Outdoor III	4.93%	4.74%	5.14%
Outdoor IV	15.4%	16.01%	15.94%
Outdoor V (Light)	21.52%	23.82%	23.87%
Yellow Pages I	14.44%	14.51%	14.99%
(Heavy)			
Yellow Pages II	7.95%	7.86%	8.05%
Yellow Pages III	8.95%	8.42%	8.73%
Yellow Pages IV	23.27%	22.44%	22.34%
Yellow Pages V	4.5%	4.47%	4.72%
(Light)			

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Radio Drive Time Quntiles			
(fifths / 20%)			
Drive Time I & II (Heavy)	4.15%	3.78%	3.64%
Drive Time III (Medium)	1.08%	0.95%	1.12%
Radio IV & V (Light)	3.23%	2.95%	3.2%
Radio Media Quntiles (fifths /			
20%)			
Radio I & II (Heavy)	10.43%	10.3%	11.07%
Radio III (Medium)	4.28%	4.27%	4.44%
Radio IV & V (Light)	3.79%	3.93%	4.1%
Cable TV Quntiles (fifths /			
20%)			
Cable I & II (Heavy)	13.08%	13.91%	13.32%
Cable III (Medium)	5.81%	5.62%	5.43%
Cable IV & V (Light)	34.91%	35.68%	36.01%

**Midland City** 

MEDIUM	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
TV Prime Time Quntiles (fifths / 20%)			
Prime Time I & II (Heavy)	5.43%	4.69%	4.48%
Prime Time III (Medium)	1.48%	1.43%	1.36%
Prime Time IV & V (Light)	10.52%	10.72%	10.82%
TV Early/Late Fringe Quntiles (fifths / 20%)			
Fringe I & II (Heavy)	40.83%	41.13%	40.85%
Fringe III (Medium)	51.44%	50.9%	51.63%
Fringe IV (Light)	53.24%	53.08%	54.01%
TV All Day Quntiles (fifths / 20%)			
All Day I & II (Heavy)	15.34%	15.54%	16.43%
All Day III (Medium)	24.13%	23.91%	24.21%
All Day IV (Light)	19.22%	18.44%	19.61%

## Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is
given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal
variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site
location at MissionalContext.org.

Summerdale

USAGE	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	11.77%	12.12%	12.06%
6:00am - 10:00am	19.79%	20.98%	20.43%
10:00am - 3:00pm	12.88%	14.04%	13.67%
3:00pm - 7:00pm	16.15%	15.91%	16.42%
7:00pm - Midnight	13.28%	14.05%	14.25%
Midnight - 6:00am	7.36%	8.64%	8.48%
Weekend Radio			
Listeners			
Dayparts [summary]	14.06%	14.08%	14.38%
6:00am - 10:00am	4.58%	4.9%	4.54%
10:00am-3:00pm	8.51%	8.69%	7.9%
3:00pm - 7:00pm	7.59%	9.03%	8.76%
7:00pm - Midnight	10.64%	10.65%	10.94%
Midnight - 6:00am	14.77%	15.56%	15.15%

USAGE	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	8.08%	8.08%	7.78%
Saturday:	8.62%	8.8%	9.07%
8:00-11:00pm			
Sunday: 7:00-11:00pm	10.87%	10.08%	9.65%
9:00am-1:00pm	23.1%	22.6%	22.61%
9:00am-4:00pm	27.07%	26.71%	26.47%
4:00pm-7:00pm	31.14%	29.92%	30.72%
11:00pm-1:00am	41.86%	40%	40.19%
AVG Prime time	4.49%	4.64%	4.89%
Mon-Sun			

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Weekday			
6-7am	18.26%	19.25%	18.73%
7-9am	25.04%	27.01%	26.45%
9am-12noon	17.74%	16.44%	16.5%
12noon-4pm	9.33%	10.27%	9.96%
4-6pm	49.51%	50.23%	50.63%
6-7pm	16.39%	16.55%	16.74%
7-7:30pm	1.97%	1.86%	1.78%
7:30-8pm	10.01%	10.27%	10.16%
8-11pm	8.08%	8.08%	7.78%
11pm-12am	32.08%	31.03%	31.55%
11pm-1am	41.86%	40%	40.19%
1-6am	32.08%	32.67%	32.87%

TV VIEWERS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Weekend			
Sat: 7-10am	19.39%	19.93%	19.97%
Sat: 10am-1pm	9.57%	10.13%	10.58%
Sat: 1-4pm	23.29%	23.39%	23.78%
Sat: 4-6pm	7.89%	8.16%	8.21%
Sat: 6-7pm	1.72%	1.78%	1.94%
Sat: 7-8pm	1.18%	1.2%	1.35%
Sat: 8-11pm	8.62%	8.8%	9.07%
Sat: 11pm-1am	6.6%	6.57%	7.02%
Sat: 1am-7pm	22.98%	23.32%	23.47%
Sun: 7-10am	2.57%	2.19%	2.05%
Sun: 10am-1pm	5.94%	5.21%	5.3%
Sun: 1-4pm	6.09%	5.83%	5.67%
Sun: 4-7pm	13.05%	12.32%	12.26%
Sun: 7-11pm	10.87%	10.08%	9.65%
Sun: 11pm-1am	6.06%	5.93%	5.58%
Sun: 1-7am	22.05%	20.82%	20.58%

## Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

Oxford

Vallev

Alexander City Concord

- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Kimberly



## Biblical Missional Multiplication

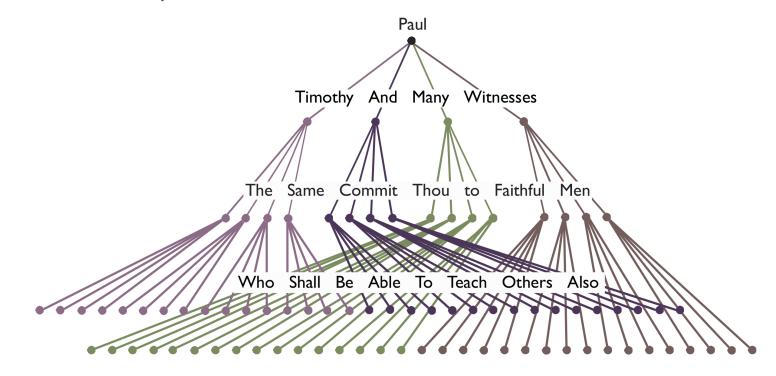
Henagar

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction.

Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle 2nd Timothy 2:2

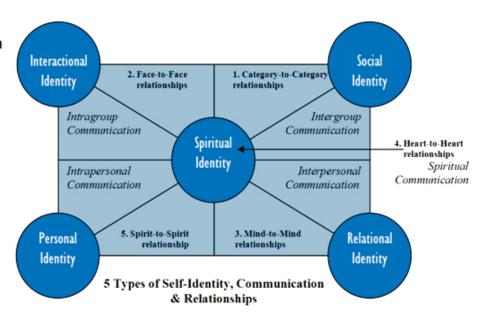


## Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

### Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

Kennedv

Svlacauga

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at Missional Cyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org

Gordon



## **Notes and Sources**

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

Coker

Meadowbrook

# APPENDIX: ALSBOM Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Dawson Memorial	1114 Oxmoor Rd Birmingham, AL 35209	0.32 mi	2,245	Plateauing
2	New Birth Christian	19 Ragland Drive Odenville, AL 35120	1.10 mi	0	Plateauing
3	Birmingham First	2209 Lakeshore Dr Homewood, AL 35209	1.50 mi	419	Declining
4	Southside	PO Box 55058 Birmingham, AL 35255	1.55 mi	163	Declining
5	Korean (Southside)	2141 Shadybrook Ln Birmingham, AL 35226	1.55 mi	0	Plateauing
6	Raleigh Avenue	309 Raleigh Ave Homewood, AL 35209	1.62 mi	141	Growing
7	Sixth Avenue	1101 Martin Luther King Jr Dr Birmingham, AL 35211	1.84 mi	1,615	Growing
8	Baptist Church of the Covenant	2117 University Blvd Birmingham, AL 35233	2.02 mi	176	Growing
9	Vestavia Hills	2600 Vestavia Dr Vestavia Hills, AL 35216	2.55 mi	413	Plateauing
10	Shades Mountain	2017 Columbiana Rd Vestavia Hills, AL 35216	2.71 mi	2,096	Growing
11	Iglesia Cristiana Agape	2025 Patton Chapel Rd Hoover, AL 35216	2.73 mi	61	Growing
12	Downtown Church	612 32nd St S 102 Birmingham, AL 35233	2.76 mi	0	Plateauing
13	Grace Covenant	2059 Columbiana Rd Suite 103 Birmingham, AL 35216	2.87 mi	0	Plateauing
14	New Hope	1740 Cleburn Ave SW Birmingham, AL 35211	3.05 mi	1,431	Growing
15	Mountain Brook	3631 Montevallo Rd S Birmingham, AL 35213	3.18 mi	529	Plateauing

# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Fullness Christian Fellowship	2575 Columbiana Rd Birmingham, AL 35216	3.62 mi	215	Growing
17	Berney Points	2250 Blue Ridge Blvd Hoover, AL 35226	3.63 mi	180	Declining
18	New Hope-South Avondale	4022 4th Ave S Birmingham, AL 35222	3.65 mi	0	Plateauing
19	Sardis	1615 4th Ct W Birmingham, AL 35208	3.76 mi	1,100	Plateauing
20	South Park	2341 Pearson Ave SW Birmingham, AL 35211	3.79 mi	69	Growing
21	Mt. Zion	715 12th Ave W Birmingham, AL 35204	3.88 mi	100	Plateauing
22	Cathedral of Faith	4720 Court V Birmingham, AL 35208	4.02 mi	0	NoData
23	Fairview	2501 29th Place Ensley Birmingham, AL 35208	4.12 mi	54	Plateauing
24	Philadelphia	3001 Pump House Rd Birmingham, AL 35243	4.24 mi	239	Growing
25	Cahaba Heights	3800 Crosshaven Dr Birmingham, AL 35243	4.52 mi	91	Declining
26	New Birth Missionary	2200 Pike Rd Birmingham, AL 35208	4.54 mi	0	Plateauing
27	Central Park	1900 43rd Street Ensley Birmingham, AL 35208	4.55 mi	118	Plateauing
28	Thomas First	153 1st Street Thomas Birmingham, AL 35214	4.75 mi	38	Growing
29	Green Acres	6505 Avenue O Birmingham, AL 35228	4.82 mi	42	Declining
30	Bluff Park	2211 McGwier Dr Hoover, AL 35226	4.88 mi	105	Declining

# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Central Missionary	PO Box 12784 Birmingham, AL 35202	5.24 mi	65	Declining
32	McElwain	4445 Montevallo Rd S Birmingham, AL 35213	5.36 mi	318	Plateauing
33	Brookwood	3449 Overton Rd Mountain Brook, AL 35223	5.38 mi	562	Declining
34	Victory Missionary	3308 Wesley Ave, Apt 2 Birmingham, AL 35221	5.39 mi	75	Plateauing
35	Lakeside	2865 Old Rocky Ridge Rd Birmingham, AL 35243	5.45 mi	987	Declining
36	Good News	2023 37th Ave N Birmingham, AL 35207	5.47 mi	0	Plateauing
37	Rocky Ridge First	2209 Rocky Ridge Rd Hoover, AL 35216	5.62 mi	25	Declining
38	Crestway	6400 Crestwood Blvd Birmingham, AL 35212	5.62 mi	233	Declining
39	Rehoboth Christian Community Church	306 Avenue U Birmingham, AL 35214	5.64 mi	0	Plateauing
40	Judah Family	2912 Avenue D Birmingham, AL 35218	5.86 mi	0	Plateauing
41	New Beginnings Family Church	500 B Y Williams Sr Dr Birmingham, AL 35228	5.88 mi	180	Growing
42	Shades Crest	452 Park Ave Hoover, AL 35226	5.98 mi	484	Plateauing
43	Hoover First	2025 Patton Chapel Rd Hoover, AL 35216	6.01 mi	183	Declining
44	Christ for the Nations	PO Box 110456 Birmingham, AL 35211	6.05 mi	0	Plateauing
45	Mt. Mariah	7300 Georgia Rd Birmingham, AL 35212	6.18 mi	0	Plateauing



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An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

Susan Moore Owens Cross Roads

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