# MissionSite top unreached locations



Own Multiply Rutledge Newton Brent Providenc REGION: North Central Region Blue Springs Montgo Congregational Own Hill Springville Gardendale Fultondale ASSOCIATION: Birmingham Conduction Nectar Fore

Intercultural Institute Fairfield Douglas DENNTY PATTERN: K Irondale Haleburg

Ethelsville Thorsby Hueytown Sylvan Springs Cub DISTRICT: 11: Birmingham Metro District/

In partnership with the:
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for Contextual Ministry a Prichard Huguley Natural Br Alabama Baptist Convention e Cedar Bluff Tarrant Mountain Brook Midfield Opelika Steek sayoState Board of Missions Malvern

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# MissionSite (TM) Table of Contents

1	Site Location Summary	3
2	Spirituality Indicators	11
3	Current Demographic Summary	15
4	Projected Demographic Summary	20
5	Ethnographic Summary	25
6	Unreached Households by Lifestyle Segment	30
7	Identifying Focus Groups in this Location	35
8	Potential Cultural Bridges	36
9	Potential Cultural Barriers	42
10	Potential Cultural Themes	45
11	Potential Shared Places	47
12	Potential Shared Projects	49
13	Communication Media Content	51
14	Communication Media Usage	55
15	Using the Bridges, Barriers, Themes, etc.	59
16	Biblical Missional Multiplication	61
17	Establishing Redemption Relationships	62
18	Your MissionSite and the Missional Suite	63
19	Notes and Sources	65
20	Appendix: ALSBOM Churches by Distance	66



#### Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1.5 mile, 1.5-3 mile, and 3-7 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

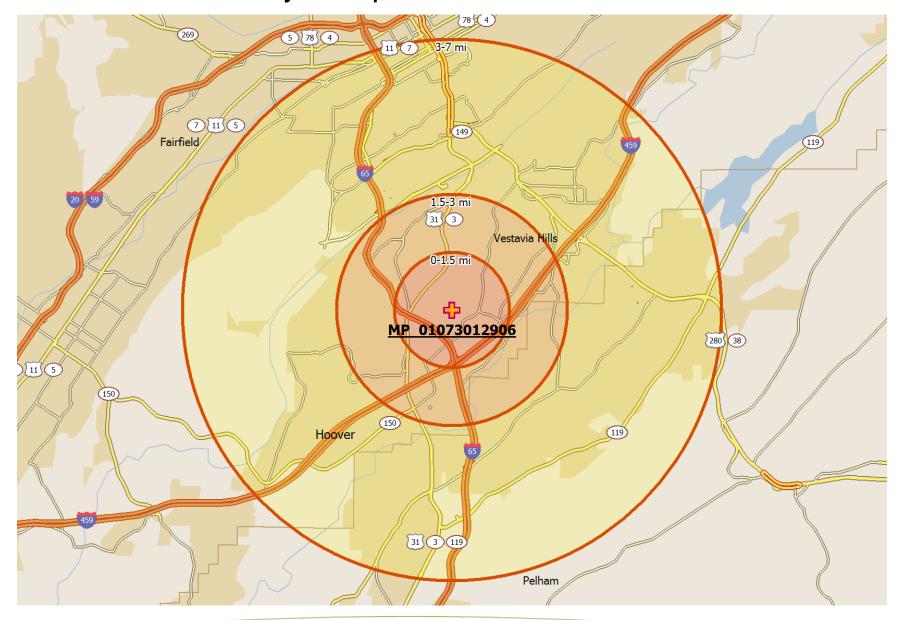
	Location Typography	CODE	LOCATION
1	Region	0102	North Central Region
2	Association	1096	Birmingham
3	District	11	Birmingham Metro District
4	County Location	01073	Jefferson
5	Zipcode	35216	Jefferson
6	Sitescape Category	3	Suburbscape
7	Sitescape Group	3.3	Medium Suburbs
8	Sitescape Subgroup	3.33	Large suburbs adjacent to a small city in metro area
9	Sitescape Density Pattern	K	100000-250000-250000

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### Site Location Summary - Map of the Site Location

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#### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	1	Large-in a metro area with at least 1 million residents or more
3	Rural / Urban Continuum	1	County in metro area with 1 million population or more
4	NCHS Rural Urban Codes	1	Large Central Metro - counties in metropolitan statistical area of 1 million or more population
5	NCES Urban Centric Locale	21	Suburb: Large: Territory outside a principal city and inside an urbanized area with
	Codes		population of 250,000 or more.
6	IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
7	ERS RUCA Commuting	1	Metropolitan area core: primary flow within an urbanized area
	Value		
8	Percent Commuting to	0	Percent commuting from non metro to metro areas
	Metro		

#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-1.5 MILES	1.5-3 MILES	3-7 MILES
2010 Population	17,325	41,204	195,938
2010 Households	7,519	17,342	84,886
2010 Group Quarters Population	132	1,299	4,792

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	54	58	59
Language Diversity National Index	46	35	18
Foreign Born Diversity National Index	60	81	32
Ancestry Diversity National Index	80	43	3
Racial Diversity National Index	43	60	60

Huevtown

**New Hope** 

# Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	1	True
Nonspecialized-dependent county indicator	0	False

### Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-1.5 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-1.5 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	4,184	55.65%
Mainstay Communities	Established, Diverse Households	1,075	14.3%
Working Communities	Blue-collar, Working Families	243	3.23%
Country Communities	Rural, Agri. & Mining Families	0	0%
Aspiring Communities	Young Singles / Aspiring-Multihousing	2,019	26.85%
Urban Communities	High Density, Inner-city Neighborhoods	0	0%

**New Brockton** 

### Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

### Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

### Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-1.5 mile band that are in each category. The index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

<b>EVANGELSCAPE: SPIRITUALITY</b>	COUNTY	0-1.5 MILE BAND	% INDEX
Unreached Households	188,839	5,406	2.86%
Unreached %	70.04%	71.9%	102.65
Religious But NOT Evangelical HH	59,062	1,179	2%
Religious But NOT Evangelical %	21.91%	15.68%	71.58
Spiritual But NOT Relig or Evang HH	23,159	989	4.27%
Spiritual But NOT Relig or Evang %	8.59%	13.16%	153.18
Not Evangelical, Not Interested HH	108,094	3,238	3%
Not Evangelical, Not Interested %	40.09%	43.06%	107.4



### Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of ALSBOM Churches	258	8	3.1%
Active ALSBOM Attenders	47,650	3,747	7.86%
Active Evangelical Households	60,770	5,305	8.73%
Active Evangelical Percent	22.54%	21.34%	94.67
Inactive Evangelical Households	20,000	1,746	8.73%
Inactive Evangelical Percent	7.42%	7.02%	94.66
# New Churches Needed	0	4	0%



### Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR			CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Fullness Christian Fellowship	1.37 mi	215	Growing		16	The People's Church at Oak Mountain	3.72 mi	103	Declining
2	Lakeside	1.55 mi	987	Declining		17	New Birth Christian	3.80 mi	0	Plateauing
3	Rocky Ridge First	1.57 mi	25	Declining		18	Dawson Memorial	3.86 mi	2,245	Plateauing
4	Grace Covenant	1.72 mi	0	Plateauing		19	Shades Crest	4.25 mi	484	Plateauing
5	Shades Mountain	1.76 mi	2,096	Growing	:	20	Cahaba Heights	4.48 mi	91	Declining
6	Iglesia Cristiana	1.76 mi	61	Growing	1	21	Riverchase	4.68 mi	253	Declining
7	Agape Berney Points	1.96 mi	180	Declining	:	22	World Overcomers Christian Church	4.91 mi	63	Growing
8	Hoover First	2.25 mi	183	Declining		23	Shannon Fist	5.04 mi	89	Declining
9	Vestavia Hills	3.06 mi	413	Plateauing	:	24	Indian Springs First	5.07 mi	193	Declining
10	Green Valley	3.10 mi	776	Growing		25	Meadow Brook	5.29 mi	387	Growing
11	Bluff Park	3.20 mi	105	Declining		26	Sixth Avenue	5.32 mi	1,615	Growing
12	Birmingham First	3.21 mi	419	Declining	2	27	Hunter Street	5.38 mi	3,349	Plateauing
13	Raleigh Avenue	3.31 mi	141	Growing	2	28	Southside	5.44 mi	163	Declining
14	Philadelphia	3.62 mi	239	Growing		29	Korean (Southside)	5.44 mi	0	Plateauing
15	Valleydale	3.67 mi	1,815	Declining	;	30	Mountain Brook	5.45 mi	529	Plateauing

#### Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

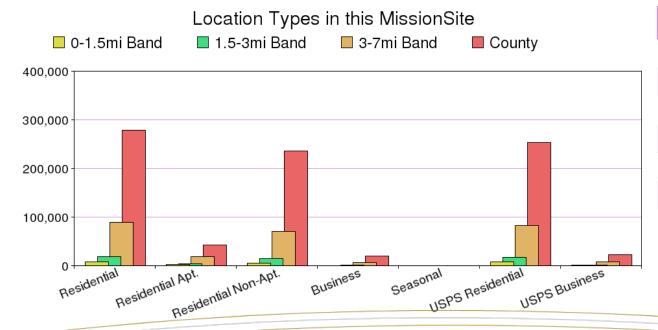
Coffeeville

Evergreen

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-1.5 mile band. The percentage of the county population and number of households that appears in the 0-1.5 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	651,526	17,147	2.63%
2000 Population	662,047	18,255	2.76%
2010 Population	666,792	17,325	2.6%

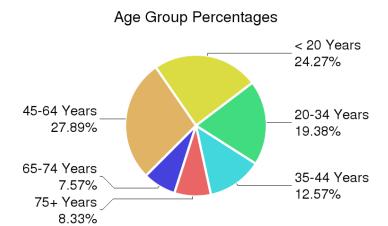
DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	251,478	6,996	2.78%
2000 Households	263,265	7,797	2.96%
2010 Households	269,609	7,519	2.79%



Location Type	0-1.5mi Band
Residential	8,213
Residential Apt.	2,294
Residential Non-Apt.	5,919
Business	622
Seasonal	0
USPS Residential	7,538
USPS Business	691

A current year demographic summary of age categories for the site location appears on the right.

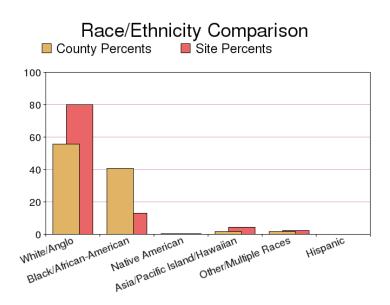
For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.68%	5.11%	89.96
4-5 Years	2.7%	2.35%	87.04
6-8 Years	3.98%	3.61%	90.7
9-11 Years	3.86%	3.72%	96.37
12-13 Years	2.52%	2.7%	107.14
14-17 Years	5.08%	4.56%	89.76
18-19 Years	2.53%	2.22%	87.75
0-5 Years	8.38%	7.47%	89.14
6-12 Years	9.1%	8.7%	95.6
13-19 Years	8.87%	8.1%	91.32
< 20 Years	26.35%	24.27%	92.11
20-34 Years	20.74%	19.38%	93.44
35-44 Years	12.98%	12.57%	96.84
45-64 Years	25.86%	27.9%	107.89
65-74 Years	7.12%	7.57%	106.32
75+ Years	6.94%	8.33%	120.03
Median Age	37	42	112.56
Median Age (Male)	35	40	112.39
Median Age (Female)	39	44	112.05

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.



Gordo

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	55.64%	80.01%	143.81
Black, African-American	40.69%	13.09%	32.17
Native American	0.36%	0.3%	83.04
Asian	1.49%	4.02%	269.08
Pacific Island, Hawaiian	0.08%	0.33%	402.94
Other/Multiple Races	1.74%	2.23%	128.59
Hispanic	0%	6.23%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	447,863	12,046	
Less than 9th Grade	3.46%	0.84%	412.8
No High School Diploma	8.86%	2.65%	334.55
High School Graduate	28.96%	15.51%	186.72
Some College, no degree	22.64%	20.24%	111.86
Associate Degree	7.22%	4.95%	145.93
College Degree	17.82%	34.14%	52.22
Graduate/Prof. degree	11.04%	21.68%	50.92

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	8.23%	2.7%	41.99
\$10,000 to \$19,999	13.29%	6.13%	46.12
\$20,000 to \$29,999	12.05%	8.71%	72.31
\$30,000 to \$49,999	20.54%	15.97%	77.75
\$50,000 to \$59,999	8.47%	7.26%	85.7
\$60,000 to \$69,999	6.88%	6.89%	100.17
\$70,000 to \$79,999	5.9%	5.93%	100.49
\$80,000 to \$89,999	4.74%	5.25%	110.87
\$90,000 to \$99,999	3.22%	4.42%	137.29
\$100,000 to \$124,999	6.59%	10.56%	160.32
\$125,000 to \$149,999	3.44%	8.03%	233.43
\$150,000 to \$199,999	3.44%	8.67%	252.04
\$200,000 to \$249,999	1.12%	3.7%	328.99
\$250,000 or more	2.08%	5.77%	276.9
Median Household	45,427	77,207	169.96
Average Household	68,011	115,612	169.99
Per Capita Household	28,213	50,183	177.87
Family/Non-Family Household			
Income			
Median Family Income	58,390	109,384	187.33
Average Family Income	83,931	140,658	167.59
Median Non-Family Income	28,382	43,084	151.8
Average Non-Family Income	39,159	56,793	145.03

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

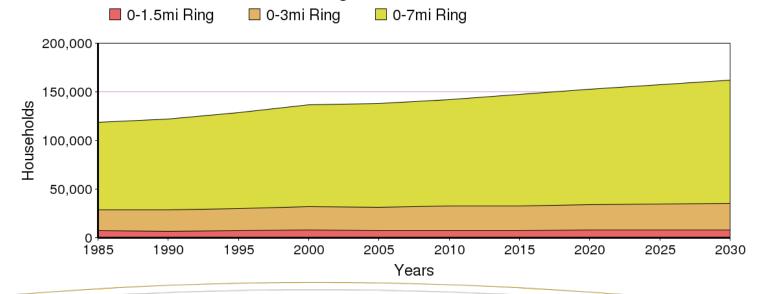
2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	64.44%	61.51%	95.45
Families with Children	32.53%	29.03%	89.24
Families without Children	31.91%	32.48%	101.78
Non-Family Households			
% Non-Family Households	35.56%	38.49%	108.24
Non-Families with Children	0.19	0.11	55.48
Non-Families without Children	35.37	38.38	108.53
Housing Units			Index
Total Housing Units	313,876	8,316	
Vacant percent	14.1%	9.58%	67.96
Owned percent	58.37%	61.26%	104.94%
Rented Percent	27.52%	29.17%	105.99
Households by Size			Index
Avg household size	2.41	2.29	95.02
Avg family hh size	3.12	3.00	96.15
Avg non-family hh size	1.13	1.15	101.77
Households By Count of Persons			Percent
One	84,836	2,543	3%
Two	81,467	2,385	2.93%
Three or Four	80,946	2,067	2.55%
Five+	22,360	525	2.35%

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-1.5 mile ring. The percentage of the county population and number of households that appears in the 0-1.5 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	651,526	17,147	2.63%
2000 Population	662,047	18,255	2.76%
2010 Population	666,792	17,325	2.6%
2015 Population	675,554	17,062	2.53%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	251,478	6,996	2.78%
2000 Households	263,265	7,797	2.96%
2010 Households	269,609	7,519	2.79%
2015 Households	277,141	7,515	2.71%

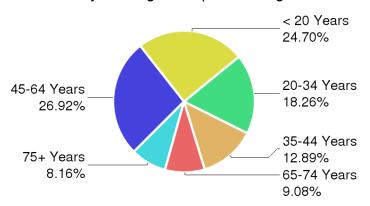
Household Change from 1985 to 2030



A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

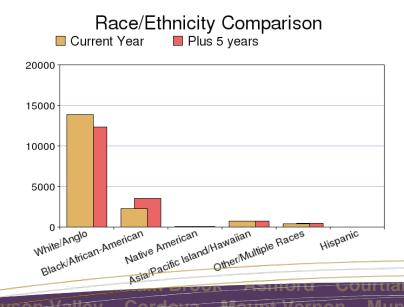




CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.11%	5.24%	102.54
4-5 Years	2.35%	2.43%	103.4
6-8 Years	3.61%	3.75%	103.88
9-11 Years	3.72%	3.87%	104.03
12-13 Years	2.7%	2.73%	101.11
14-17 Years	4.56%	4.57%	100.22
18-19 Years	2.22%	2.12%	95.5
0-5 Years	7.47%	7.67%	102.68
6-12 Years	8.7%	8.98%	103.22
13-19 Years	8.1%	8.05%	99.38
< 20 Years	24.27%	24.7%	101.77
20-34 Years	19.38%	18.26%	94.22
35-44 Years	12.57%	12.89%	102.55
45-64 Years	27.9%	26.92%	96.49
65-74 Years	7.57%	9.08%	119.95
75+ Years	8.33%	8.16%	97.96
Median Age	37	42	113.24
Median Age (Male)	35	40	114.8
Median Age (Female)	39	43	111.69

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	80.01%	72.11%	90.12
Black, African-American	13.09%	20.68%	158
Native American	0.3%	0.32%	107.4
Asian	4.02%	3.99%	99.21
Pacific Island, Hawaiian	0.33%	0.32%	94.54
Other/Multiple Races	2.23%	2.59%	115.97
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	12,046	11,822	
Less than 9th Grade	0.84%	0.66%	78.69
No High School Diploma	2.65%	2.24%	84.65
High School Graduate	15.51%	15.38%	99.17
Some College, no degree	20.24%	19.58%	96.75

4.95%

34.14%

21.68%

**Associate Degree** 

Graduate/Prof. degree

College Degree



5.33%

34.27%

22.54%

107.71

100.38

103.96

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	2.7%	2.1%	77.87
\$10,000 to \$19,999	6.13%	5.79%	94.41
\$20,000 to \$29,999	8.71%	7.81%	89.67
\$30,000 to \$49,999	15.97%	14.58%	91.31
\$50,000 to \$59,999	7.26%	7.12%	98.04
\$60,000 to \$69,999	6.89%	6.91%	100.25
\$70,000 to \$79,999	5.93%	5.99%	100.05
\$80,000 to \$89,999	5.25%	5.48%	103.35
\$90,000 to \$99,999	4.42%	4.47%	101.26
\$100,000 to \$249,999	10.56%	11.34%	107.36
\$125,000 to \$149,999	8.03%	8.89%	110.65
\$150,000 to \$199,999	8.67%	9.43%	108.8
\$200,000 to \$249,999	3.7%	4.02%	108.69
\$250,000 or more	5.77%	6%	103.97
Median Household	77,207	82,760	107.19
Average Household	115,612	124,890	108.03
Per Capita Household	50,183	55,017	109.63
Family/Non-Family Household			
Income			
Median Family Income	109,384	117,572	107.49
Average Family Income	140,658	154,161	109.6
Median Non-Family Income	43,084	46,730	108.46
Average Non-Family Income	56,793	61,236	107.82

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	61.51%	60.44%	98.26
Families with Children	29.03	28.36	97.67
Families without Children	32.48	31.39	96.65
Non-Family Households			
% Non-Family Households	38.49%	39.56%	102.78
Non-Families with Children	0.11	0.09	102.78
Non-Families without	38.38	39.47	102.83
Children			
Housing Units			
Total Housing Units	8,316	8,307	99.89%
Vacant percent	9.58%	9.53%	99.48
Owned percent	61.26%	61.25%	99.99
Rented Percent	29.17%	29.22%	100.15
Households by Size			
Avg household size	2.29	2.25	98.25%
Avg family hh size	3.00	3.00	100%
Avg non-family hh size	1.15	1.11	96.52%
Households By Count of			
Persons			
One	2,543	2,628	103.34%
Two	2,385	2,363	99.08%
Three or Four	2,067	2,021	97.77%
Five+	525	502	95.62%

#### **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Foreign Born Pop	766	3,216	7,590
Northern Europe	68	170	453
Western Europe	8	90	414
Southern Europe	8	52	117
Eastern Europe	46	45	446
Other Europe	0	0	0
Eastern Asia	158	446	1,167
So. Central Asia	147	310	812
SE Asia	0	269	499
Western Asia	8	100	332
Other Asia	0	15	80

BORN IN:	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Eastern Africa	0	76	344
Middle Africa	0	0	0
Northern Africa	0	6	42
Southern Africa	0	0	57
Western Africa	0	100	148
Other Africa	0	0	29
Oceania	0	0	32
Caribbean	0	157	181
Central Amer.	226	1,161	1,898
South America	60	124	287
North America	37	95	252
Born at sea	0	0	0

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-1.5 MILES	1.5-3 MILES	3-7 MILES
English only	12,037	33,842	165,805
Spanish	364	2,215	4,945
Other Indo-Euro	484	778	3,496
language			,
French (incl. Patois,	56	157	1,050
Cajun)			•
French Creole	0	0	0
Italian	40	55	150
Portuguese	44	0	48
German	50	135	610
Yiddish	0	0	66
Other West Germanic	10	0	85
A Scandinavian	0	0	36
Language			
Greek	48	143	191
Russian	34	0	225
Polish	0	0	37
Serbo-Croatian	0	0	18
Other Slavic Language	0	0	98
Armenian	0	0	10
Persian	90	101	107
Gujarathi	15	26	231
Hindi	70	65	261
Urdu	0	20	89

SPOKEN AT HOME	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Other Indo-Euro	0	8	89
Asian/PI languages	0	0	0
Chinese	137	319	852
Japanese	7	33	176
Korean	21	68	146
Mon-Khmer,	0	0	38
Cambodian			
Miao, Hmong	0	0	8
Thai	0	35	45
Laotian	0	0	0
Vietnamese	0	242	273
Other Asian	0	91	200
Tagalog	0	35	33
Other Pacific Is	0	10	5
Other languages	37	376	1,204
Navajo	0	0	0
Other Native N.	0	0	61
American			
Hungarian	0	10	4
Arabic	16	208	499
Hebrew	0	12	142
African languages	0	140	466
Other unspecified	21	6	32

### **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Reporting ancestry	10,999	29,776	145,940
Arab	121	256	1,074
Armenian	10	3	14
Austrian	36	25	125
British	169	378	1,347
Canadian	37	29	231
Croatian	0	14	82
Czech	0	31	168
Czechoslovak	0	15	36
Danish	16	42	153
Dutch	93	333	1,267
English	2,113	5,209	18,848
European	227	557	1,924
Finnish	64	14	107
French (not Basque)	247	656	2,569
French Canadian	26	100	467
German	965	2,681	10,001
Greek	115	225	771
Hungarian	24	56	251
Iranian	7	64	128

ANCESTRY	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Irish	1,084	2,738	9,762
Italian	574	1,125	4,157
Lithuanian	0	19	176
Norwegian	97	139	679
Polish	92	238	1,033
Portuguese	0	10	39
Romanian	34	11	57
Russian	59	73	647
Scandinavian	37	25	100
Scotch-Irish	612	1,395	5,414
Scottish	440	1,128	4,575
Slovak	6	23	113
Subsaharan African	0	247	1,742
Swedish	105	149	442
Swiss	7	47	249
Ukrainian	0	43	178
US/American	1,514	4,186	15,212
Welsh	78	200	615
West Indian	0	125	212
Yugoslavian	0	3	59
Other	1,990	7,165	60,915

#### Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

### Using the Demographic Indicators

#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

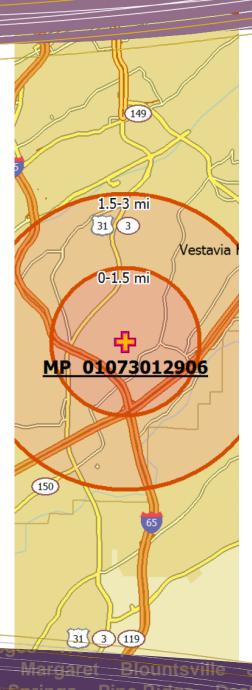
**Dodge City** 

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.

Faunsdale

Langston



**Snead** 

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	7,519	100%	5,406	100%
AFFLUENT SUBURBIA	2,192	29.15%	1,555	28.76%
America's Wealthiest	13	0.17%	10	0.18%
Dream Weavers	920	12.24%	658	12.17%
White Collar Suburbia	115	1.53%	94	1.74%
Upscale Suburbia	8	0.11%	7	0.13%
Enterprising Couples	56	0.74%	38	0.7%
Small Town Success	1,052	13.99%	729	13.49%
New Suburbia Fam.	28	0.37%	19	0.35%
UPSCALE AMERICA	1,992	26.49%	1,363	25.21%
Status Conscious Consumers	394	5.24%	276	5.11%
Affluent Urban Professionals	9	0.12%	7	0.13%
Urban Commuter Fam.	1,412	18.78%	948	17.54%
Solid Suburban Mix	28	0.37%	21	0.39%
2nd Generation Success	38	0.51%	28	0.52%
Successful Urban Sprawl	111	1.48%	83	1.54%
SM TWN SUCCESS	385	5.12%	273	5.05%
2nd City Homebodies	345	4.59%	245	4.53%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	0	0%	0	0%
Mid-Market Enterprise	40	0.53%	28	0.52%

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	7,519	100%	5,406	100%
BLUE COLLAR BACKBONE	0	0%	0	0%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	690	9.18%	504	9.32%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	617	8.21%	446	8.25%
Urban Advancement	6	0.08%	4	0.07%
Amer. Great Outdoors	0	0%	0	0%
Mature America	67	0.89%	54	1%
METRO FRINGE	243	3.23%	166	3.07%
Steadfast Conservative	195	2.59%	134	2.48%
Moderate Conventionalists	48	0.64%	32	0.59%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	7,519	100%	5,406	100%
REMOTE AMERICA	0	0%	0	0%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	2,019	26.85%	1,545	28.58%
Young Cosmopolitans	1,488	19.79%	1,165	21.55%
Minority Metro Communities	38	0.51%	28	0.52%
Stable Careers	413	5.49%	298	5.51%
Aspiring Hispania	80	1.06%	54	1%
RURAL VILLAGES & FARMS	0	0%	0	0%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH &	Percent
Total	7,519	100%	5,406	100%
STRUGGLING SOCIETIES	0	0%	0	0%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	0	0%	0	0%
<b>Unattached Multicultures</b>	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

#### Identifying Focus Groups in this Location

Within the 0-1.5 mile, 1.5-3 mile and 3-7 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Havden

Camden



#### Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

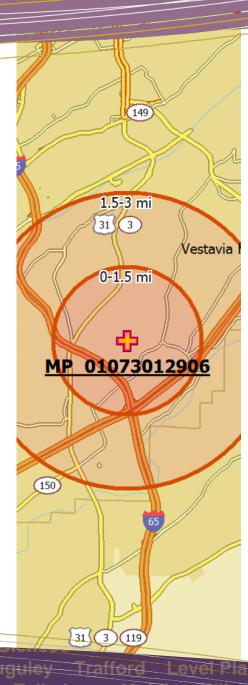
Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

Meadowbrook

pyright 2013, Intercultural Institute for Contextual Ministry dison



The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
PC-HH Own	85%	84%	79%
Use Comp. for Internet/E-mail	74%	71%	65%
Internet Use: E-Mail	64%	63%	57%
Use Comp. for Word	54%	52%	46%
Processing			
Use Comp. for Shopping	45%	45%	40%
Use Comp. for Comp. Games	44%	42%	39%
Use Comp. for Banking	43%	42%	38%
Use Comp. for Digital Camera	41%	40%	36%
Photo Editing			
Internet Use: News/ Weather	38%	37%	34%
Use Comp. for Education	38%	37%	34%

Ragland

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
HH Owns DVD Player	36%	35%	33%
Internet Use: Banking	35%	34%	32%
Use Comp. for News/Info./Data	33%	32%	29%
Service			
PC-Network-HH Has One	26%	25%	24%
Use Comp. for Personal Financial	22%	21%	20%
Mngmnt			
Internet Use: Shopping: Gathered	20%	20%	18%
Info. for Shopping			
Use Comp. for Accounting	20%	20%	18%
Internet Use: Shopping: Made A	18%	17%	16%
Purchase			
Internet Use: Travel Reservations	17%	17%	14%
Internet Use: Research/ Education	17%	16%	15%

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Listening To Music	71%	71%	70%
Dining Out (Not Fast Food)	68%	67%	62%
Reading Books	62%	62%	60%
Go To A Beach/Lake	45%	44%	40%
Card Games	43%	42%	41%
Cooking for Fun	41%	41%	40%
Gardening	37%	34%	32%
Board Games	33%	33%	31%
Visit Museum	28%	28%	27%
Going To	25%	24%	23%
Bars/Nightclubs/Dancing			

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Any Ailment	67%	67%	65%
Gen./Fam. Practitioner	41%	41%	38%
Dentist	36%	36%	32%
Eye Dr.	23%	24%	22%
None Of These	22%	21%	21%
Backache	20%	20%	20%
High Cholesterol	19%	19%	18%
Hypertension/High Blood	17%	18%	17%
Pressure			
OB/GYN	14%	14%	14%
Any Arthritis	13%	13%	13%

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Concert	36.77%	36.21%	34.63%
Live Theater	30.13%	30.14%	28.54%
Live Theater Most Often	24.71%	24.75%	22.81%
Rock/Pop Concerts Most	20.35%	20.05%	18.73%
Often			
Dance Performance	11.41%	11.18%	11.94%
Comedy Club	10.04%	10.31%	11.13%
Movies: Comedy	44.69%	43.18%	43.47%
Movies: Action/Adventure	43.11%	41%	41.75%
Movies: Drama	25.62%	25.3%	26.49%

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Movies: Romantic Comedy	24%	23.84%	24.16%
Movies: Fam.	20.17%	19.59%	20.59%
Movies: Mystery	20.06%	19.07%	20.34%
MLB Baseball Reg.	13.75%	12.65%	11.86%
Season			
NFL Football Reg. Season	9.79%	9.88%	8.8%
College Football Reg.	9.31%	9.11%	8.85%
Season			
College Basketball Reg.	6.7%	6.32%	6.57%
Season			
NBA Basketball Reg.	6.36%	6.07%	5.47%
Season			
NHL Hockey Reg. Season	5.7%	5.11%	4.72%

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Walking for Exercise	47.74%	46.83%	44.21%
Swimming	38.7%	38.49%	34.59%
Bowling	22.04%	21.74%	21.63%
Weight Training	21.76%	20.88%	19.7%
Billiards/Pool	19.97%	19.14%	18.79%
Using Cardio Machine	19.86%	19.23%	17.6%
Jogging/Running	19.36%	18.75%	19.14%
Golf	18.61%	18.07%	16.17%
Mountain/Road Biking	15.96%	15.53%	14.27%
Stationary Cycling	15.76%	15.01%	14.31%
Camping Trips	14.54%	13.98%	11.56%
Basketball	13.74%	13.71%	15.11%
Freshwater Fishing	13.57%	13.2%	12.74%
Backpacking/Hiking	12.87%	12.85%	11.12%

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Aerobics	12.35%	12.38%	12.59%
Yoga	10.07%	9.84%	9.34%
Tennis	10.06%	9.87%	9.4%
Baseball	9.48%	9.06%	10.09%
Power Boating	9.09%	8.82%	7.48%
Soccer	8.3%	8.38%	7.95%
Canoeing/Kayaking	8.08%	7.86%	6.66%
Football	7.52%	7.78%	9.42%
Softball	7.4%	7.16%	7.41%
Volleyball	7.34%	6.99%	7.47%
Saltwater Fishing	7.21%	6.88%	6.53%
Target Shooting	6.85%	6.73%	6.01%
Downhill & X-Country	6.64%	6.44%	6.02%
Skiing			
Hunting	6.25%	5.77%	5.12%

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Snorkeling	6.09%	5.86%	5.51%
Ice Skating	5.75%	5.8%	6%
Roller Skating	5.48%	5.49%	5.8%
Jet Skiing	5.42%	4.98%	4.58%
Horseback Riding	5.39%	5.4%	4.97%
Motorcycling	5.27%	5.31%	4.68%
Water Skiing	4.68%	4.53%	4.07%
Sailing	4.17%	3.98%	3.68%
Martial Arts	4%	3.99%	3.71%
Rock Climbing	3.72%	3.97%	3.58%

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Fly Fishing	3.65%	3.67%	3.61%
Racquetball	3.52%	3.56%	3.8%
Snowboarding	3.49%	3.79%	3.26%
Hockey	3.36%	3.52%	3.36%
Surfing & Windsurfing	2.93%	2.88%	2.67%
Archery	2.92%	2.97%	2.85%
Snowmobiling	2.83%	2.96%	2.71%
Rowing	2.54%	2.75%	2.44%
Skateboarding	2.48%	2.58%	2.54%
Auto Racing	2.47%	2.43%	2.39%

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### **ECCLESIAL BARRIERS**

Under<del>wood</del>-Petersville

Alexander City

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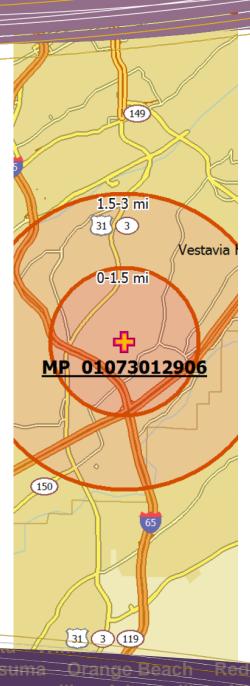
Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

**Phenix City** 

Gardendale

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

Oak Grove



### Potential Cultural Barriers -- Introduction (part 2)

#### **CULTURAL BARRIERS OF UNDERSTANDING**

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### **CULTURAL BARRIERS OF ACCEPTANCE**

#### Christian Subculture

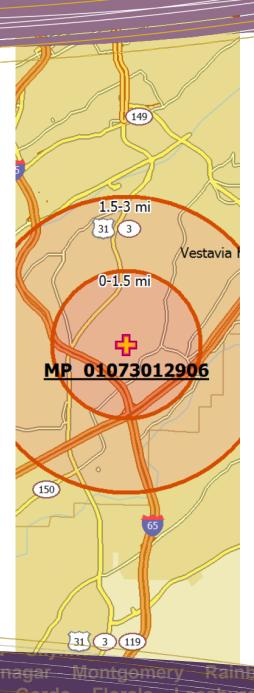
Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

Brundidge Franklin

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## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Important Continue Learning New Things	49%	49%	50%
Prefer To Have Few Possessions As Possible	47%	46%	42%
Find It Difficult To Say No To My Kids	39%	38%	37%
If Won Lottery Would Never Work Again	34%	33%	31%
Speak My Mind Even If It Upsets People	33%	33%	34%
Woman's Place Is In The Home	32%	32%	32%
Friends More Important Than My Fam.	31%	31%	29%
Like Control Over People And Resources	29%	30%	32%
Don't Judge People/Way They Live Life	28%	28%	30%
Money Is Best Measure Of Success	26%	26%	25%
Like To Do Unconventional Things	25%	25%	25%
Marijuana Should Be Legalized	22%	22%	22%

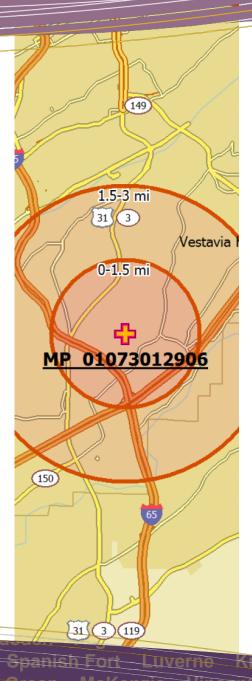
BARRIERS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Like To Pursue	20%	20%	19%
Challenge/Novelty/Change			
Like to Stand Out In A Crowd	19%	19%	20%
Happy With My Standard Of Living	18%	18%	17%
Too Much Sponsorship In Arts/Sports	17%	17%	21%
I Am A Workaholic	16%	16%	19%
Rarely Sit Down to a Meal Together At Home	16%	15%	15%
We Should Strive for Equality for All	13%	13%	15%
Only Work Current Job for The Money	12%	13%	13%
On Whole People Get What They Deserve	11%	11%	12%
Indulge My Kids With The Little Extras	8%	8%	9%
Little I Can Do To Change My Life	7%	7%	7%
I Am A Perfectionist	6%	7%	8%

### Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

**North Johns** 



## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Important To Respect Customs And Beliefs	71%	70%	66%
You Should Seize Opportunities In Life	58%	59%	58%
Prefer To Have Few Possessions As Possible	47%	46%	42%
Like To Understand About Nature	39%	40%	40%
Important Feel Respected By My Peers	33%	34%	34%
Prefer Work Part Of Team Than Alone	30%	31%	33%
Have Keen Sense Of Adventure	28%	28%	28%
People Have To Take Me As They Find Me	27%	27%	26%
Important To Juggle Various Tasks	27%	28%	30%
Like To Just Enjoy Life	26%	26%	25%
Good At Fixing Things	25%	26%	27%
Worried About Pollution Caused By Cars	23%	24%	23%

THEMES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Consider Myself Interested In The Arts	18%	18%	20%
Real Men Don't Cry	16%	17%	17%
Is An Important Part Of Who I Am	15%	15%	15%
Try Not To Worry About The Future	14%	15%	15%
Looking for New Ideas To Improve Home	13%	13%	14%
Enjoy Spending Time With My Fam.	11%	11%	11%
Provide My Kids With The Little Extras	7%	8%	11%
Children Should Be Allowed To Express Themselves	5%	5%	6%
Feel Very Alone In The World	4%	5%	5%
Like Spending Most Time With Fam.	4%	4%	4%
Would Like To Set Up Own Business	3%	4%	4%
Decor Particular Interest To Me	3%	4%	4%



#### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

Detroit

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## **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Fam. Restaurants/Steak	84.69%	84.01%	80.37%
Houses-Visit Any			
Fast Food/Drive-In	83%	82.63%	82.5%
Restaurant-Visit Any			
McDonald's	54.89%	54.81%	54.4%
Burger King	33.85%	34.02%	34.34%
Applebee's	30.31%	29.74%	27.91%
Wendy's	29.17%	29.13%	29.44%
Subway	28.69%	28.96%	28.48%
Taco Bell	26.95%	26.65%	25.35%
Olive Garden	23.92%	22.97%	21.88%
Kentucky Fried Chicken (KFC)	22.43%	22.06%	25.35%
Arby's	20.47%	19.98%	19.69%
Starbucks	19.43%	18.34%	18.26%

PLACE	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Outback Steakhouse	19.22%	18.79%	17.25%
Pizza Hut	17.6%	17.26%	18.35%
Chili's Grill and Bar	17.08%	16.69%	16.29%
Red Lobster	16.05%	15.77%	16.45%
TGI Friday's	15.47%	14.95%	15.53%
IHOP (International House Of	14.92%	15.26%	15.71%
Pancakes)			
Dairy Queen	14.52%	14.15%	13.8%
Panera Bread	14.21%	13.91%	12.69%
Cracker Barrel	14.19%	13.5%	12.91%
Quiznos Sub	14.09%	13.04%	12.23%
Chick-Fil-A	14.08%	13.81%	14.79%
Domino's Pizza	12.7%	12.79%	13.79%

### Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

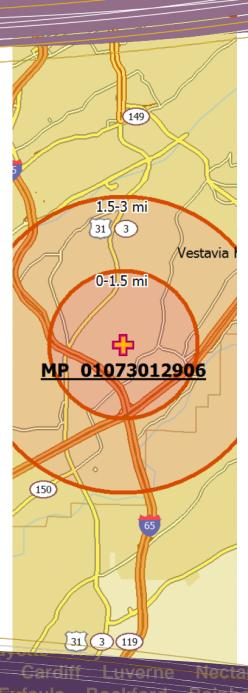
Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

Frisco City

right 2013, Intercultural Institute for Contextual Ministry odge City

**Grove Hill** 



## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Voted in fed/state/local election	54.22%	53.03%	49.45%
Recycled products	45.92%	44.49%	38.97%
Worked as volunteer (non political)	22.73%	21.83%	19.39%
Engaged in fund raising	13.22%	12.87%	12.63%
Wrote to elected offcl about publ bus	8.2%	8.04%	7.34%
Religious club member	8.08%	7.9%	7.87%

PROJECTS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Wrote to editor of mag or	7.44%	7.11%	6.51%
newspaper			
Charitable Organization	7.16%	6.97%	6.54%
Took active part in local civic	6.17%	6.08%	5.94%
issue			
Addressed a public meeting	6.12%	5.97%	5.53%
Union member	5.61%	5.43%	4.93%
Fraternal order member	4.82%	4.85%	4.41%

#### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.

Cottonwood

McDonald Chapel

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**Gravson Valley** 



## Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Novel	23.83%	23.29%	21.24%
Mystery	15.89%	15.41%	13.8%
Children's Books	15.2%	14.92%	14.52%
Cookbooks	12.97%	12.83%	11.4%
Personal/Business	9.73%	9.34%	8.62%
Self-help			
History	9.57%	9.46%	8.65%
Biography	9.37%	9.1%	8.42%
Religious (not Bibles)	8.72%	8.47%	8.89%
Romance	7.06%	7.01%	7.05%

MAGAZINES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Newspaper Distributed	74%	73.48%	71.58%
Gen. Editorial	50.01%	49.92%	50.89%
Womens	43.15%	43.04%	44.17%
Service	39.19%	38.35%	36.66%
Business/Finance	24.99%	24.63%	23.94%
Mens	19.97%	20.36%	19.95%
Sports	18.16%	18.25%	17.48%
Mature Market	13.43%	13.7%	12.11%
Health	13.22%	13.25%	13.12%

### Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Gen. News	60.07%	59.41%	56.06%
Business/Finance	38.2%	37.28%	34.18%
Sport	35.63%	34.97%	33.8%
Editorial Page	33.4%	32.69%	30.45%
Movie Listings & Reviews	30.22%	29.77%	28.36%
Food/Cooking	28.75%	28.01%	26.59%
Classified	28.68%	28.66%	29.91%
Comics	28.55%	28.26%	26.4%
Travel	26%	25.17%	23.21%
Home/Gardening	25.02%	24.09%	22.78%
TV/Radio Listings	24.82%	25.07%	23.98%
Science/Technology	22.81%	21.69%	19.74%
Fashion	16.07%	16%	16.5%

Oneonta

Powell

Chatom

RADIO	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Adult Contemporary	21.16%	21.02%	18.22%
News/Talk	19.18%	18.32%	15.43%
CHR Contemp Hit Radio	18.32%	18.82%	18.3%
Country	16.16%	15.71%	13.67%
Alternative	14.43%	14.03%	11.75%
Rock	13.98%	13.78%	11.25%
Oldies	12.78%	12.51%	11.57%
Classic Rock	12.32%	12.22%	9.99%
Variety	9.53%	9.61%	9.73%
Urban Contemporary	8.99%	9.84%	18.69%
All News	8.74%	8.99%	8.95%
Soft Contemporary	8.31%	8.27%	7.61%
Religious	7.1%	6.87%	6.14%
All Talk	6.77%	6.68%	5.61%
Sports	6.44%	6.37%	5.76%
Classical	6.23%	6.09%	5.4%
Jazz	5.87%	5.88%	6.93%
Public	5.29%	4.98%	4.54%

## Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Fox News Channel	68.26%	66.59%	64.69%
Soapnet	53.97%	53.96%	52.79%
Satellite Dish	53.57%	52.7%	52.21%
Comedy Central	46.18%	45.1%	41.52%
Other Video-On-Demand	39.1%	39.77%	40.49%
Sci-Fi Channel	38.55%	37.32%	35.69%
ESPN Classic	34.45%	33.59%	30.47%
MSNBC	33.95%	33.34%	32.83%
ABC Fam.	33.94%	33.2%	31.21%
Adult Pay Per View TV	33.21%	31.96%	30.44%
TV Info From Sunday TV	31.82%	31.93%	30.53%
Magazine			
Hallmark Channel	31.03%	30.08%	28.52%

MULTIMEDIA: TV	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Adult Swim	30.28%	28.87%	26.88%
The Golf Channel	29.63%	28.95%	26.7%
Subscribe Digital Cable	29.56%	29.34%	31.3%
ESPN2	29.42%	28.81%	28.69%
TCM (Turner Classic Movies)	28.53%	28.35%	27.21%
Nickelodeon	28.43%	27.7%	26.54%
ESPN News	28.34%	27.01%	25.58%
BET (Black Entertainment TV)	28.28%	27.59%	27.16%
USA Network	28.23%	28.28%	26.67%
TV Info From Newspapers	27.35%	26.72%	26.65%
Video-On-Demand Movies	26.88%	26.28%	24.08%
Discovery Health Channel	26.8%	25.98%	23.46%

## Communication Media Usage

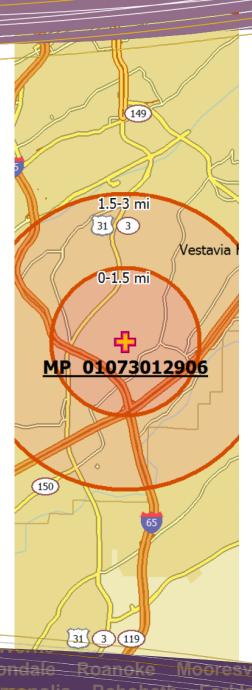
It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

Haleburg

Meadowbrook



## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	26.01%	25.44%	23.35%
Medium Users (4-6)	13.07%	12.95%	11.6%
Light Users (1-3)	21.68%	21.7%	20.94%
Quintiles (20%)			
Newspaper I (Heavy)	1.13%	1.53%	1.04%
Newspaper II	1.21%	1.47%	1.55%
Newspaper III	2.39%	2.26%	2.58%
Newspaper IV	0.24%	0.34%	0.26%
Newspaper V (Light)	1.07%	0.97%	0.92%

Loachapoka

MEDIUM	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	18.18%	18.33%	20.38%
Magazines II	7.81%	8.29%	9.03%
Magazines III	8.53%	8.61%	9.76%
Magazines IV	10.57%	10.21%	11.84%
Magazines V (Light)	0.76%	0.75%	0.76%
Outdoor I (Heavy)	7.77%	8.26%	8.38%
Outdoor II	2.16%	2.2%	3.04%
Outdoor III	2.94%	3.09%	3.95%
Outdoor IV	15.36%	15.65%	15.35%
Outdoor V (Light)	24.82%	24.99%	24.41%
Yellow Pages I	13.19%	13.6%	13.79%
(Heavy)			
Yellow Pages II	6.2%	6.66%	7.3%
Yellow Pages III	4.98%	5.5%	6.75%
Yellow Pages IV	19.87%	20.12%	20.79%
Yellow Pages V	2.72%	2.94%	3.64%
(Light)			

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

**County Line** 

MEDIUM	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Radio Drive Time Quntiles			
(fifths / 20%)			
Drive Time I & II (Heavy)	2.66%	2.62%	3.14%
Drive Time III (Medium)	0.54%	0.53%	0.87%
Radio IV & V (Light)	2.36%	2.19%	2.51%
Radio Media Quntiles (fifths /			
20%)			
Radio I & II (Heavy)	8.01%	7.93%	9.67%
Radio III (Medium)	4.93%	4.98%	4.8%
Radio IV & V (Light)	3.06%	3.13%	3.58%
Cable TV Quntiles (fifths /			
20%)			
Cable I & II (Heavy)	17.96%	17.13%	16.05%
Cable III (Medium)	4.17%	4.27%	4.71%
Cable IV & V (Light)	33%	33.16%	34.17%

MEDIUM	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
TV Prime Time Quntiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.51%	3.79%	4.02%
Prime Time III (Medium)	1.92%	1.83%	1.66%
Prime Time IV & V (Light)	6.86%	7.81%	9.39%
TV Early/Late Fringe Quntiles			
(fifths / 20%)			
Fringe I & II (Heavy)	42.77%	42.55%	42.01%
Fringe III (Medium)	49.65%	49.48%	49.97%
Fringe IV (Light)	54.18%	54.08%	53.8%
TV All Day Quntiles (fifths /			
20%)			
All Day I & II (Heavy)	11.14%	11.47%	13.56%
All Day III (Medium)	23.23%	23.26%	23.54%
All Day IV (Light)	12.76%	13.35%	16.49%

## Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is
given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal
variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site
location at MissionalContext.org.

USAGE	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	14.45%	13.71%	13.08%
6:00am - 10:00am	24.68%	23.15%	23.28%
10:00am - 3:00pm	7.73%	7.66%	10.85%
3:00pm - 7:00pm	13.03%	13.12%	14.79%
7:00pm - Midnight	18.35%	18.05%	16.33%
Midnight - 6:00am	6.87%	6.65%	7.39%
Weekend Radio			
Listeners			
Dayparts [summary]	14.47%	14.19%	14.39%
6:00am - 10:00am	6.57%	6.28%	5.47%
10:00am-3:00pm	8.56%	8.42%	8.69%
3:00pm - 7:00pm	6.96%	6.68%	7.84%
7:00pm - Midnight	9.98%	9.75%	10.43%
Midnight - 6:00am	12.54%	12.7%	14.3%

USAGE	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	10.42%	10.1%	9.54%
Saturday:	8.56%	8.62%	8.76%
8:00-11:00pm			
Sunday: 7:00-11:00pm	11.13%	10.72%	10.72%
9:00am-1:00pm	25.35%	24.76%	23.82%
9:00am-4:00pm	29.3%	28.52%	27.63%
4:00pm-7:00pm	32.88%	32.12%	31.6%
11:00pm-1:00am	40.94%	40.23%	40.63%
AVG Prime time	3.15%	3.05%	3.99%
Mon-Sun			

# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Weekday			
6-7am	21.55%	20.42%	20.29%
7-9am	29.42%	28.81%	28.69%
9am-12noon	21.25%	20.77%	18.73%
12noon-4pm	8.05%	7.75%	8.9%
4-6pm	58.28%	56.76%	55.13%
6-7pm	18.92%	18.41%	17.56%
7-7:30pm	1.83%	1.84%	1.76%
7:30-8pm	10.81%	10.21%	10.33%
8-11pm	10.42%	10.1%	9.54%
11pm-12am	33.95%	33.34%	32.83%
11pm-1am	40.94%	40.23%	40.63%
1-6am	36.51%	36.9%	35.71%

TV VIEWERS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Weekend			
Sat: 7-10am	23.74%	23.65%	22.74%
Sat: 10am-1pm	9.18%	8.61%	9.89%
Sat: 1-4pm	26.37%	26.37%	25.61%
Sat: 4-6pm	7.84%	7.62%	8.1%
Sat: 6-7pm	3.03%	2.52%	2.3%
Sat: 7-8pm	1.57%	1.57%	1.47%
Sat: 8-11pm	8.56%	8.62%	8.76%
Sat: 11pm-1am	5.65%	5.82%	6.38%
Sat: 1am-7pm	28.23%	28.28%	26.67%
Sun: 7-10am	2.1%	1.93%	1.94%
Sun: 10am-1pm	6.39%	6.2%	5.86%
Sun: 1-4pm	7.55%	7.55%	6.93%
Sun: 4-7pm	14.19%	13.48%	13.32%
Sun: 7-11pm	11.13%	10.72%	10.72%
Sun: 11pm-1am	5.19%	4.6%	5.49%
Sun: 1-7am	24.25%	23.24%	22.79%

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

Gravson Valley Fairfield

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

Leighton

Colony Oxford

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Theodore Avon Sanford



# Biblical Missional Multiplication

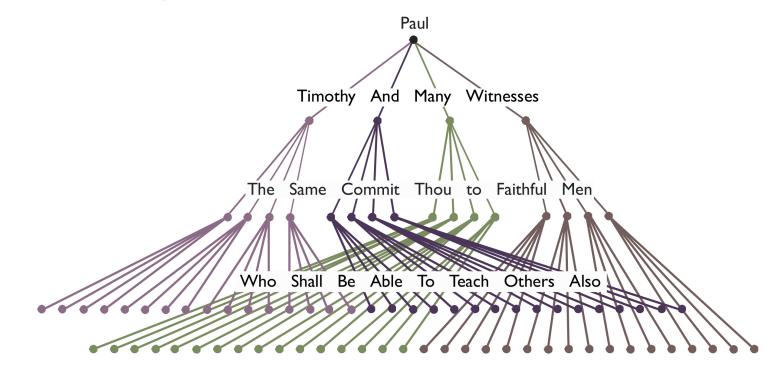
Biblical missional multiplication builds upon disciplemaking and spiritual reproduction.

Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle 2nd Timothy 2:2

Harpersville

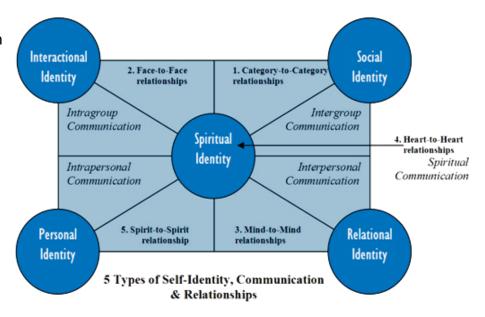


# Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

### Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

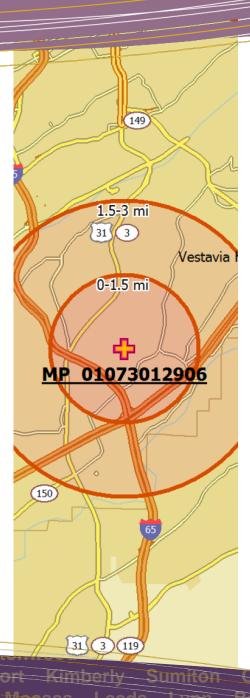
Center Point

Cleveland

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at Missional Cyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org

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### Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

# APPENDIX: ALSBOM Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1					
1	Fullness Christian Fellowship	2575 Columbiana Rd Birmingham, AL 35216	1.37 mi	215	Growing
2	Lakeside	2865 Old Rocky Ridge Rd Birmingham, AL 35243	1.55 mi	987	Declining
3	Rocky Ridge First	2209 Rocky Ridge Rd Hoover, AL 35216	1.57 mi	25	Declining
4	Grace Covenant	2059 Columbiana Rd Suite 103 Birmingham, AL 35216	1.72 mi	0	Plateauing
5	Shades Mountain	2017 Columbiana Rd Vestavia Hills, AL 35216	1.76 mi	2,096	Growing
6	Iglesia Cristiana Agape	2025 Patton Chapel Rd Hoover, AL 35216	1.76 mi	61	Growing
7	Berney Points	2250 Blue Ridge Blvd Hoover, AL 35226	1.96 mi	180	Declining
8	Hoover First	2025 Patton Chapel Rd Hoover, AL 35216	2.25 mi	183	Declining
9	Vestavia Hills	2600 Vestavia Dr Vestavia Hills, AL 35216	3.06 mi	413	Plateauing
10	Green Valley	1815 Patton Chapel Rd Hoover, AL 35226	3.10 mi	776	Growing
11	Bluff Park	2211 McGwier Dr Hoover, AL 35226	3.20 mi	105	Declining
12	Birmingham First	2209 Lakeshore Dr Homewood, AL 35209	3.21 mi	419	Declining
13	Raleigh Avenue	309 Raleigh Ave Homewood, AL 35209	3.31 mi	141	Growing
14	Philadelphia	3001 Pump House Rd Birmingham, AL 35243	3.62 mi	239	Growing
15	Valleydale	501 Riverchase Pkwy E Ste 200 Birmingham, AL 35244	3.67 mi	1,815	Declining

# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	The People's Church at Oak Mountain	5184 Caldwell Mill Rd, Ste 204-174 Hoover, AL 35244	3.72 mi	103	Declining
17	New Birth Christian	19 Ragland Drive Odenville, AL 35120	3.80 mi	0	Plateauing
18	Dawson Memorial	1114 Oxmoor Rd Birmingham, AL 35209	3.86 mi	2,245	Plateauing
19	Shades Crest	452 Park Ave Hoover, AL 35226	4.25 mi	484	Plateauing
20	Cahaba Heights	3800 Crosshaven Dr Birmingham, AL 35243	4.48 mi	91	Declining
21	Riverchase	2020 Crossvine Rd Birmingham, AL 35244	4.68 mi	253	Declining
22	World Overcomers Christian Church	510 4th Ave SW Bessemer, AL 35022	4.91 mi	63	Growing
23	Shannon Fist	PO Box 238 Shannon, AL 35142	5.04 mi	89	Declining
24	Indian Springs First	3375 Cahaba Valley Rd Indian Springs, AL 35124	5.07 mi	193	Declining
25	Meadow Brook	4984 Meadow Brook Rd Birmingham, AL 35242	5.29 mi	387	Growing
26	Sixth Avenue	1101 Martin Luther King Jr Dr Birmingham, AL 35211	5.32 mi	1,615	Growing
27	Hunter Street	2600 John Hawkins Pkwy Hoover, AL 35244	5.38 mi	3,349	Plateauing
28	Southside	PO Box 55058 Birmingham, AL 35255	5.44 mi	163	Declining
29	Korean (Southside)	2141 Shadybrook Ln Birmingham, AL 35226	5.44 mi	0	Plateauing
30	Mountain Brook	3631 Montevallo Rd S Birmingham, AL 35213	5.45 mi	529	Plateauing

# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Brookwood	3449 Overton Rd Mountain Brook, AL 35223	5.65 mi	562	Declining
32	Trace Crossing Baptist Church	109 Mars Hill Rd Hoover, AL 35244	5.73 mi	0	Plateauing
33	Pine Haven	3465 Shannon Wenonah Rd Bessemer, AL 35022	5.81 mi	46	Declining
34	New Hope	1740 Cleburn Ave SW Birmingham, AL 35211	5.86 mi	1,431	Growing
35	Baptist Church of the Covenant	2117 University Blvd Birmingham, AL 35233	5.86 mi	176	Growing
36	Pleasant Valley	1765 Dotson Dr Bessemer, AL 35022	6.12 mi	76	Declining
37	Oak Grove	6555 Cahaba Valley Rd Birmingham, AL 35242	6.21 mi	44	Declining
38	South Park	2341 Pearson Ave SW Birmingham, AL 35211	6.47 mi	69	Growing
39	Liberty Park	12001 Liberty Pkwy Vestavia Hills, AL 35242	6.52 mi	291	Plateauing
40	The Church at Brook Hills	PO Box 380543 Birmingham, AL 35238	6.69 mi	2,792	Growing
41	Brook Hills Deaf	PO Box 380543 Birmingham, AL 35238	6.69 mi	50	Plateauing
42	Downtown Church	612 32nd St S 102 Birmingham, AL 35233	6.78 mi	0	Plateauing
43	Green Acres	6505 Avenue O Birmingham, AL 35228	6.94 mi	42	Declining
44	New Hope-South Avondale	4022 4th Ave S Birmingham, AL 35222	7.11 mi	0	Plateauing
45	Cathedral of Faith	4720 Court V Birmingham, AL 35208	7.15 mi	0	NoData





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