

MissionSite

top unreached locations



ANNISTON, AL

CENSUS TRACT: 01015002000

REGION: North Central Region

ASSOCIATION: Calhoun

DISTRICT: 03: East Central District

COUNTY: Calhoun

SITESCAPE: Countryside

DENSITY PATTERN: A



In partnership with the:



Intercultural Institute
for Contextual Ministry



Alabama Baptist Convention
State Board of Missions

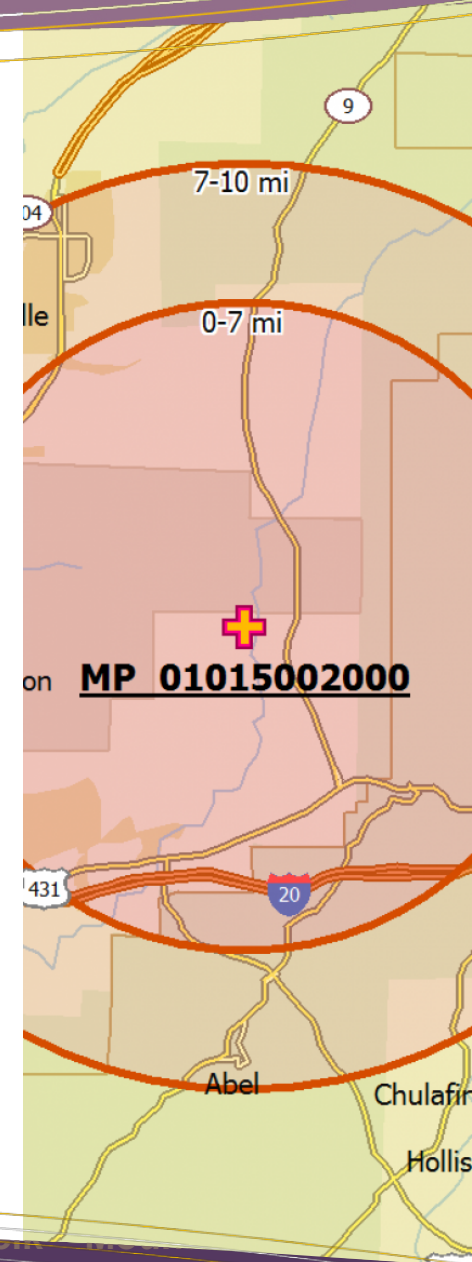
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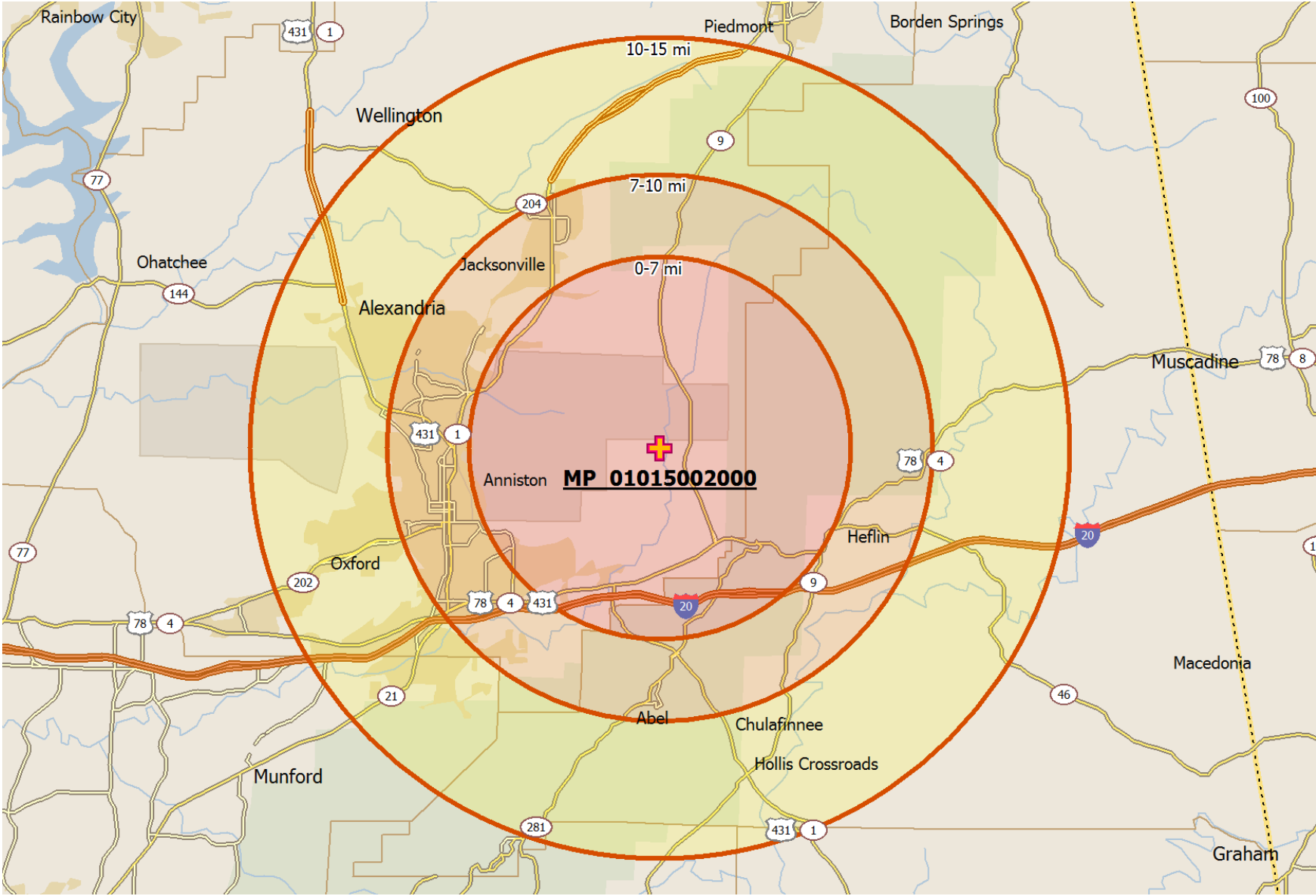
Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	0102	North Central Region
2	Association	1130	Calhoun
3	District	03	East Central District
4	County Location	01015	Calhoun
5	Zipcode	36207	Calhoun
6	Sitescape Category	1	Countryscape
7	Sitescape Group	1.3	Fringe Settlements
8	Sitescape Subgroup	1.31	Settlements adjacent to a medium town
9	Sitescape Density Pattern	A	2500-50000-100000



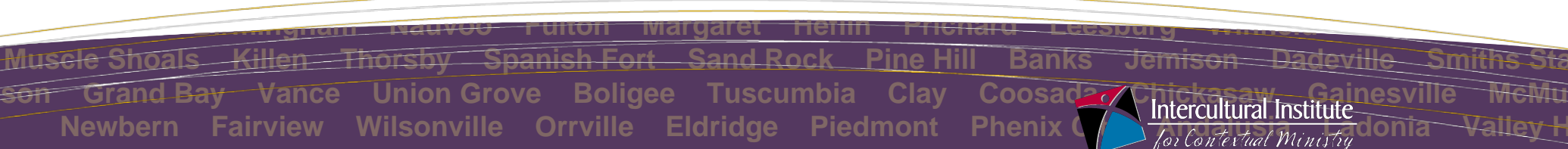
Site Location Summary - Map of the Site Location



Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

RURAL / URBAN	COD	EXPLANATION
1 Metro or Non-Metro	1	Metro
2 Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3 Rural / Urban Continuum	3	County in metro area of fewer than 250,000 population
4 NCHS Rural Urban Codes	4	Small Metro - counties in a metropolitan statistical area of 50,000 to 249,999 population
5 NCES Urban Centric Locale Codes	41	Rural: Fringe: Census-defined rural territory that is less than or equal to 5 miles from an urbanized area, as well as rural territory that is less than or equal to 2.5 miles from an urban cluster.
6 IICM RUCA Values Index	91	Metropolitan high commuting: No additional code
7 ERS RUCA Commuting Value	2	Metropolitan area high commuting: primary flow 30% or more to a urbanized area
8 Percent Commuting to Metro	0	Percent commuting from non metro to metro areas



Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-7 MILES	7-10 MILES	10-15 MILES
2010 Population	23,135	50,856	33,221
2010 Households	10,105	20,745	13,064
2010 Group Quarters Population	403	1,025	1,384

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	3	16	37
Language Diversity National Index	1	12	22
Foreign Born Diversity National Index	61	64	37
Ancestry Diversity National Index	70	60	20
Racial Diversity National Index	21	26	56

Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	1	True
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	1	True
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-7 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-7 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	2,591	25.64%
Mainstay Communities	Established, Diverse Households	1,745	17.27%
Working Communities	Blue-collar, Working Families	1,138	11.26%
Country Communities	Rural, Agri. & Mining Families	1,535	15.19%
Aspiring Communities	Young Singles / Aspiring-Multihousing	763	7.55%
Urban Communities	High Density, Inner-city Neighborhoods	2,335	23.11%

Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

1. The SITEScape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.



Using the Site Location Summary

Issues for Your Consideration - continued

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-7 mile band that are in each category. The index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-7 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-7 MILE BAND	% INDEX
Unreached Households	31,200	6,740	21.6%
Unreached %	66%	66.7%	101.07
Religious But NOT Evangelical HH	8,027	1,849	23.03%
Religious But NOT Evangelical %	16.98%	18.3%	107.76
Spiritual But NOT Relig or Evang HH	4,545	871	19.16%
Spiritual But NOT Relig or Evang %	9.61%	8.62%	89.65
Not Evangelical, Not Interested HH	18,903	4,101	21.7%
Not Evangelical, Not Interested %	39.98%	40.59%	101.51



Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE RING	PERCENT & INDEX
Num of ALSBOM Churches	93	4	4.3%
Active ALSBOM Attenders	14,040	554	3.95%
Active Evangelical Households	11,591	412	3.56%
Active Evangelical Percent	24.52%	30.70%	125.22
Inactive Evangelical Households	4,485	160	3.57%
Inactive Evangelical Percent	9.49%	11.92%	125.7
# New Churches Needed	0	0	0%



Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSH AVG	IICM CGR		CHURCHES	DIST.	WRSH AVG	IICM CGR
1	Harmony	1.66 mi	109	Declining	16	Heflin	7.14 mi	166	Growing
2	Chosea Springs	2.39 mi	51	Declining	17	Woodland Park	7.18 mi	27	Growing
3	Iron City	2.41 mi	316	Declining	18	Ruhama	7.20 mi	31	Declining
4	Pleasant Ridge	2.72 mi	78	Growing	19	Bethlehem	7.36 mi	104	Declining
5	Holley Springs	3.04 mi	35	Growing	20	Blue Mountain	7.48 mi	61	Growing
6	DeArmanville First	4.27 mi	92	Growing	21	Whites Gap	7.49 mi	33	Growing
7	Golden Springs	4.42 mi	488	Growing	22	New Harmony	7.57 mi	71	Declining
8	Sunny Eve	5.20 mi	71	Declining	23	Bonny Brook	7.62 mi	94	Declining
9	Greenbrier Road	6.38 mi	285	Plateauing	24	Lakeview	7.78 mi	311	Growing
10	Calvary	6.61 mi	43	Plateauing	25	Fellowship	7.90 mi	24	Declining
11	Pelham	6.65 mi	28	Growing	26	East Heflin	7.94 mi	98	Plateauing
12	Parker Memorial	6.83 mi	590	Plateauing	27	Weaver First	7.95 mi	245	Plateauing
13	Anniston First	6.84 mi	133	Growing	28	Gladeview	7.99 mi	185	Declining
14	Fairview Heights Northside	6.90 mi	124	Plateauing	29	Saks First	8.02 mi	354	Plateauing
15	Noble Street	6.96 mi	41	Plateauing	30	Southside	8.09 mi	56	Plateauing

Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other churches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

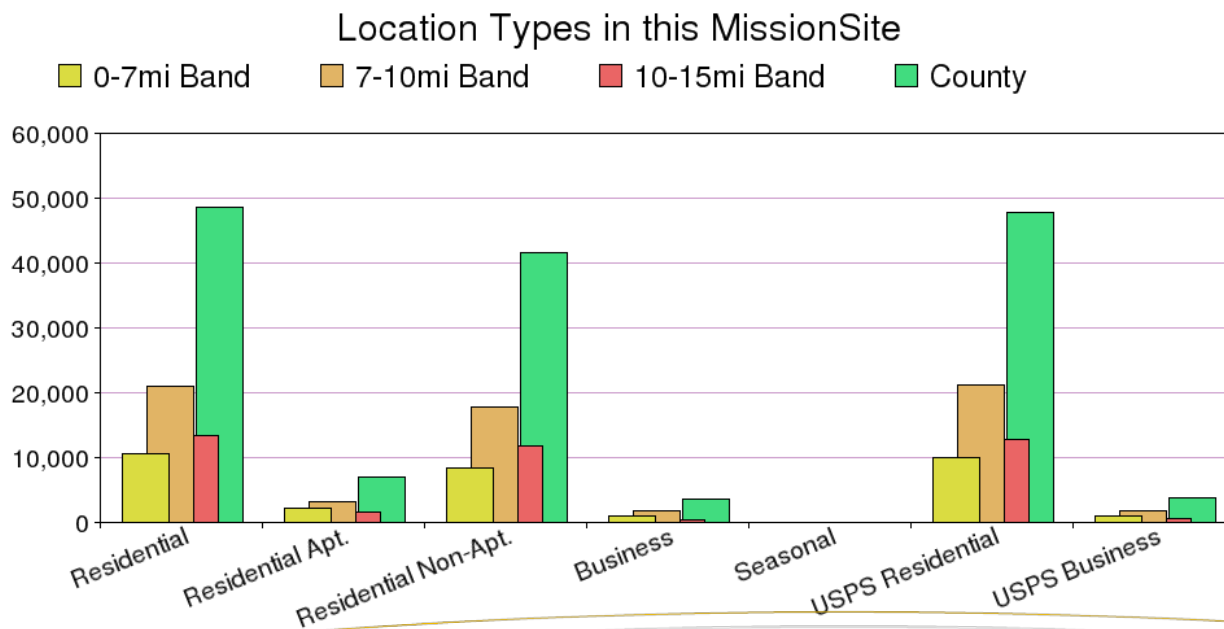


Current Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-7 mile band. The percentage of the county population and number of households that appears in the 0-7 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	116,034	24,492	21.11%
2000 Population	112,249	21,707	19.34%
2010 Population	114,716	23,135	20.17%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	42,984	9,166	21.32%
2000 Households	45,307	9,413	20.78%
2010 Households	47,276	10,105	21.37%

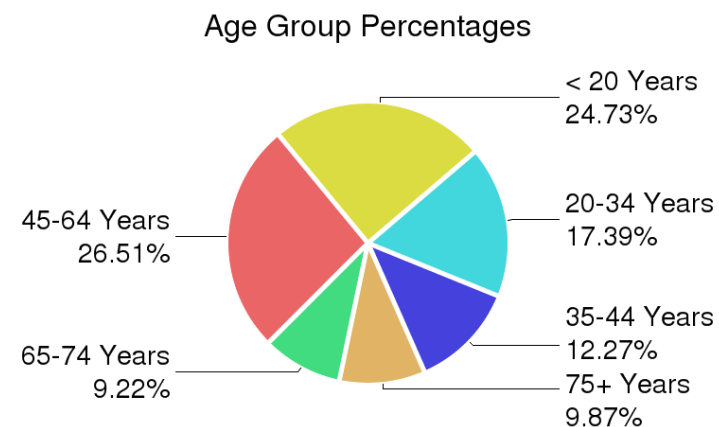


Location Type	0-7mi Band
Residential	10,609
Residential Apt.	2,145
Residential Non-Apt.	8,464
Business	967
Seasonal	0
USPS Residential	9,903
USPS Business	933

Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100.



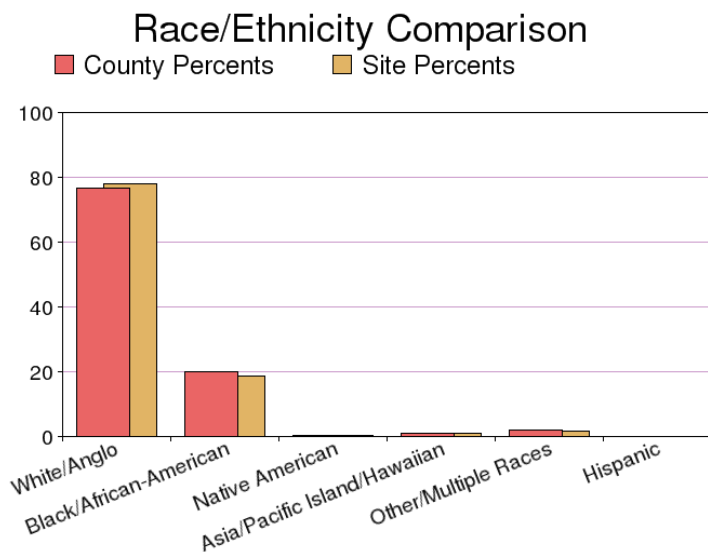
2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	6.3%	6.01%	95.4
4-5 Years	2.7%	2.39%	88.52
6-8 Years	3.85%	3.83%	99.48
9-11 Years	3.79%	3.76%	99.21
12-13 Years	2.51%	2.52%	100.4
14-17 Years	5.08%	4.22%	83.07
18-19 Years	2.49%	1.98%	79.52
0-5 Years	9%	8.4%	93.33
6-12 Years	8.9%	8.89%	99.89
13-19 Years	8.82%	7.43%	84.24
< 20 Years	26.72%	24.72%	92.51
20-34 Years	19.72%	17.38%	88.13
35-44 Years	12.12%	12.26%	101.16
45-64 Years	25.83%	26.5%	102.59
65-74 Years	8.35%	9.22%	110.42
75+ Years	7.25%	9.87%	136.14
Median Age	38	39	103.25
Median Age (Male)	36	37	103.01
Median Age (Female)	40	41	103.27

Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	76.75%	78.04%	101.67
Black, African-American	19.9%	18.81%	94.48
Native American	0.41%	0.32%	78.96
Asian	0.83%	1.09%	131.53
Pacific Island, Hawaiian	0.08%	0.03%	39.9
Other/Multiple Races	2.03%	1.72%	84.7
Hispanic	0%	2.89%	0



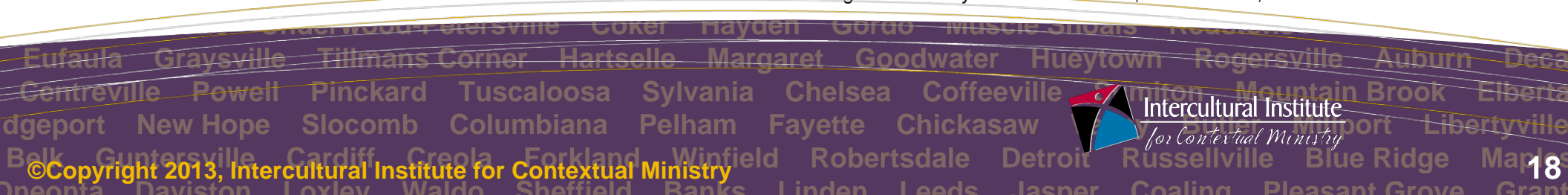
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	76,747	16,351	
Less than 9th Grade	5.91%	4.37%	135.1
No High School Diploma	13.72%	10.1%	135.75
High School Graduate	36.18%	32.57%	111.06
Some College, no degree	20.96%	21.87%	95.83
Associate Degree	6.73%	7.29%	92.28
College Degree	9.31%	13.14%	70.85
Graduate/Prof. degree	7.2%	10.65%	67.66

Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-7 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< \$10,000	11.17%	8.47%	96.59
\$10,000 to \$19,999	15.24%	13.91%	91.27
\$20,000 to \$29,999	13.25%	12.5%	94.35
\$30,000 to \$49,999	20.37%	20.3%	99.62
\$50,000 to \$59,999	8.97%	6.7%	74.7
\$60,000 to \$69,999	7.13%	7.61%	106.69
\$70,000 to \$79,999	6.06%	7.1%	117.08
\$80,000 to \$89,999	4.55%	5.63%	123.87
\$90,000 to \$99,999	2.86%	3.37%	118.17
\$100,000 to \$124,999	5.16%	6.6%	127.89
\$125,000 to \$149,999	2.66%	3.65%	137.23
\$150,000 to \$199,999	1.89%	2.63%	139.05
\$200,000 to \$249,999	0.3%	0.69%	229.02
\$250,000 or more	0.38%	0.8%	209.37
Median Household	38,666	47,062	121.71
Average Household	52,564	57,039	108.51
Per Capita Household	22,200	24,932	112.31
Family/Non-Family Household Income			
Median Family Income	49,950	59,811	119.74
Average Family Income	62,136	63,722	102.55
Median Non-Family Income	22,044	29,030	131.69
Average Non-Family Income	33,566	36,187	107.81



Current Demographic Summary

A current year demographic summary of household types, housing units and households by size and count by person for the site location appears at right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-7 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			
			Index
% Family Households	66.5%	63.3%	95.19
Families with Children	32.43%	29.1%	89.75
Families without Children	34.07%	34.19%	100.35
Non-Family Households			
% Non-Family Households	33.5%	36.7%	109.56
Non-Families with Children	0.37	0.34	91.42
Non-Families without Children	33.14	36.37	109.76
Housing Units			
			Index
Total Housing Units	54,164	11,956	
Vacant percent	12.72%	15.48%	121.74
Owned percent	63.02%	59.34%	94.17%
Rented Percent	24.27%	25.22%	103.92
Households by Size			
			Index
Avg household size	2.37	2.25	94.94
Avg family hh size	2.98	2.90	97.32
Avg non-family hh size	1.15	1.12	97.39
Households By Count of Persons			
			Percent
One	13,820	3,350	24.24%
Two	15,953	3,461	21.69%
Three or Four	14,356	2,725	18.98%
Five+	3,147	569	18.08%

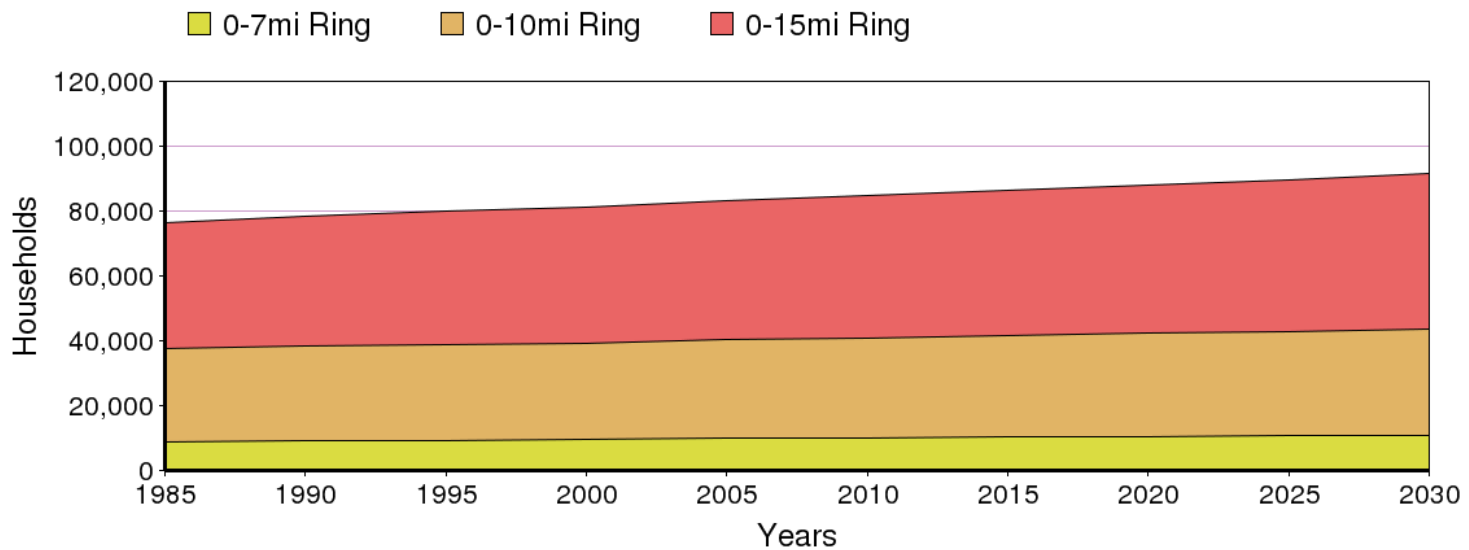
Projected Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-7 mile ring. The percentage of the county population and number of households that appears in the 0-7 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	116,034	24,492	21.11%
2000 Population	112,249	21,707	19.34%
2010 Population	114,716	23,135	20.17%
2015 Population	117,879	23,753	20.15%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	42,984	9,166	21.32%
2000 Households	45,307	9,413	20.78%
2010 Households	47,276	10,105	21.37%
2015 Households	48,227	10,282	21.32%

Household Change from 1985 to 2030



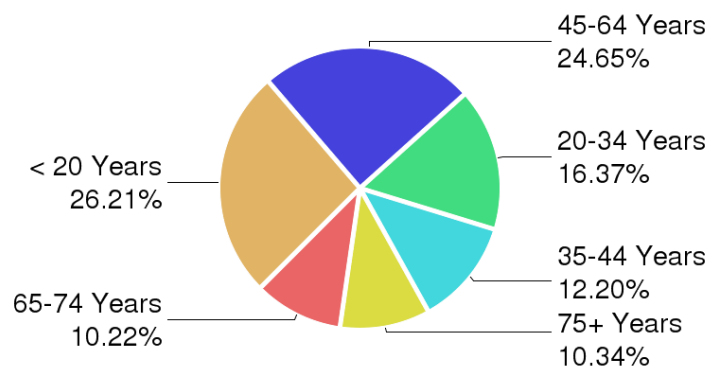
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	6.01%	7.35%	122.3
4-5 Years	2.39%	2.75%	115.06
6-8 Years	3.83%	4.18%	109.14
9-11 Years	3.76%	3.83%	101.86
12-13 Years	2.52%	2.36%	93.65
14-17 Years	4.22%	3.97%	94.08
18-19 Years	1.98%	1.76%	88.89
0-5 Years	8.4%	10.1%	120.24
6-12 Years	8.89%	9.25%	104.05
13-19 Years	7.43%	6.85%	92.19
< 20 Years	24.72%	26.2%	105.99
20-34 Years	17.38%	16.37%	94.19
35-44 Years	12.26%	12.2%	99.51
45-64 Years	26.5%	24.64%	92.98
65-74 Years	9.22%	10.22%	110.85
75+ Years	9.87%	10.34%	104.76
Median Age	38	39	103.48
Median Age (Male)	36	37	103.39
Median Age (Female)	40	41	103.97

Projected Age Group Percentages



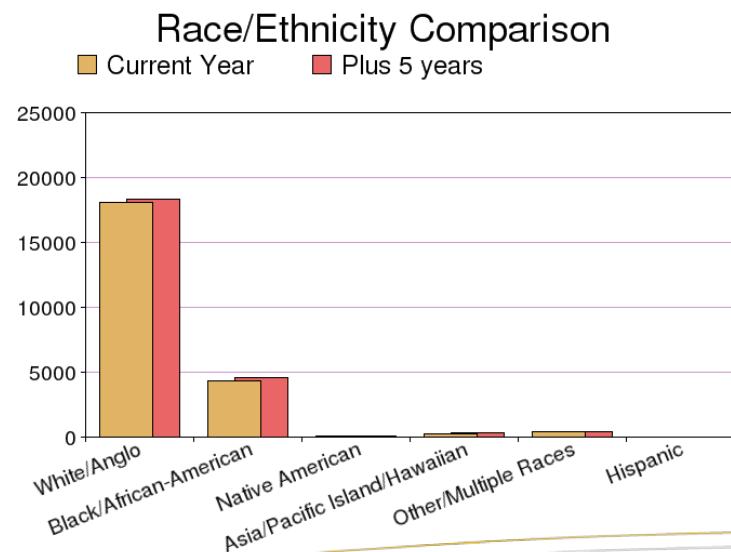
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	78.04%	77.1%	98.8
Black, African-American	18.81%	19.42%	103.29
Native American	0.32%	0.33%	101.29
Asian	1.09%	1.28%	117.5
Pacific Island, Hawaiian	0.03%	0.04%	125.23
Other/Multiple Races	1.72%	1.83%	106.72
Hispanic	0%	0%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	16,351	16,469	
Less than 9th Grade	4.37%	3.72%	84.98
No High School Diploma	10.1%	8.94%	88.47
High School Graduate	32.57%	33.88%	104
Some College, no degree	21.87%	21.31%	97.42
Associate Degree	7.29%	8.09%	111.03
College Degree	13.14%	13.09%	99.61
Graduate/Prof. degree	10.65%	10.98%	103.1



Projected Demographic Summary

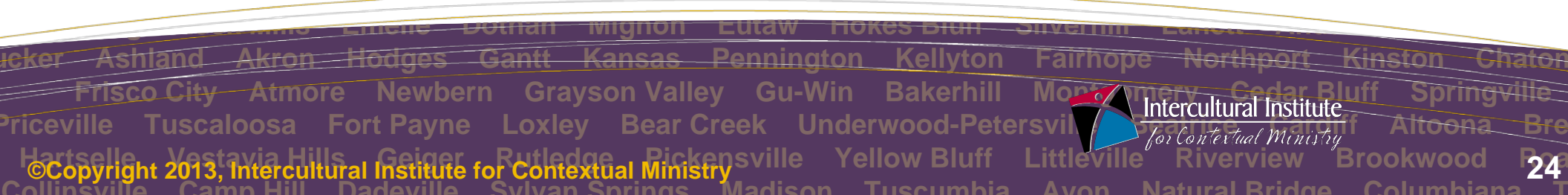
A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value given, assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-7 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	8.47%	7.59%	89.55
\$10,000 to \$19,999	13.91%	13.22%	94.99
\$20,000 to \$29,999	12.5%	11.67%	93.38
\$30,000 to \$49,999	20.3%	18.96%	93.39
\$50,000 to \$59,999	6.7%	6.87%	102.49
\$60,000 to \$69,999	7.61%	7.97%	104.67
\$70,000 to \$79,999	7.1%	7.93%	101.43
\$80,000 to \$89,999	5.63%	6.24%	105.53
\$90,000 to \$99,999	3.37%	3.68%	108.94
\$100,000 to \$249,999	6.6%	7.27%	110.21
\$125,000 to \$149,999	3.65%	4.16%	113.99
\$150,000 to \$199,999	2.63%	2.82%	107.15
\$200,000 to \$249,999	0.69%	0.66%	95.47
\$250,000 or more	0.8%	0.66%	82.51
Median Household	47,062	50,609	107.54
Average Household	57,039	62,214	109.07
Per Capita Household	24,932	26,951	108.1
Family/Non-Family Household Income			
Median Family Income	59,811	63,502	106.17
Average Family Income	63,722	70,035	109.91
Median Non-Family Income	29,030	31,935	110.01
Average Non-Family Income	36,187	39,421	108.94

Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-7 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	63.3%	62.28%	98.4
Families with Children	29.1	28.72	98.68
Families without Children	34.19	33.68	98.51
Non-Family Households			
% Non-Family Households	36.7%	37.72%	102.76
Non-Families with Children	0.34	0.32	102.76
Non-Families without Children	36.37	37.4	102.82
Housing Units			
Total Housing Units	11,956	12,122	101.39%
Vacant percent	15.48%	15.18%	98.04
Owned percent	59.34%	59.61%	100.45
Rented Percent	25.22%	25.22%	100
Households by Size			
Avg household size	2.25	2.27	100.89%
Avg family hh size	2.90	2.98	102.76%
Avg non-family hh size	1.12	1.10	98.21%
Households By Count of Persons			
One	3,350	3,494	104.3%
Two	3,461	3,355	96.94%
Three or Four	2,725	2,803	102.86%
Five+	569	629	110.54%



Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-7 MILES	7-10 MILES	10-15 MILES
Foreign Born Pop	695	1,001	237
Northern Europe	16	31	27
Western Europe	110	209	33
Southern Europe	12	16	6
Eastern Europe	0	2	6
Other Europe	0	0	0
Eastern Asia	83	138	27
So. Central Asia	61	7	18
SE Asia	29	69	32
Western Asia	7	20	6
Other Asia	0	0	0

BORN IN:	0-7 MILES	7-10 MILES	10-15 MILES
Eastern Africa	0	0	5
Middle Africa	0	6	6
Northern Africa	0	10	0
Southern Africa	0	0	0
Western Africa	0	0	18
Other Africa	0	6	0
Oceania	0	0	0
Caribbean	8	2	0
Central Amer.	282	424	27
South America	30	34	14
North America	57	27	12
Born at sea	0	0	0

Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-7 MILES	7-10 MILES	10-15 MILES
English only	21,901	46,656	21,690
Spanish	618	1,083	180
Other Indo-Euro language	289	517	280
French (incl. Patois, Cajun)	90	191	84
French Creole	0	0	0
Italian	24	29	42
Portuguese	0	0	5
German	104	272	127
Yiddish	0	0	0
Other West Germanic	0	2	6
A Scandinavian Language	0	0	0
Greek	2	17	4
Russian	0	0	6
Polish	0	4	0
Serbo-Croatian	0	0	0
Other Slavic Language	0	0	6
Armenian	0	0	0
Persian	0	0	0
Gujarathi	41	0	0
Hindi	23	0	0
Urdu	0	0	0

SPOKEN AT HOME	0-7 MILES	7-10 MILES	10-15 MILES
Other Indo-Euro	0	0	0
Asian/PI languages	0	0	0
Chinese	0	26	11
Japanese	9	59	21
Korean	62	166	9
Mon-Khmer, Cambodian	0	0	0
Miao, Hmong	0	0	0
Thai	9	20	7
Laotian	0	0	0
Vietnamese	14	35	18
Other Asian	0	0	0
Tagalog	0	0	6
Other Pacific Is	10	15	0
Other languages	13	75	23
Navajo	0	0	0
Other Native N. American	0	6	0
Hungarian	0	0	0
Arabic	0	34	6
Hebrew	0	0	0
African languages	13	29	12
Other unspecified	0	6	5



Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-7 MILES	7-10 MILES	10-15 MILES
Reporting ancestry	17,463	36,212	16,395
Arab	5	24	9
Armenian	0	11	0
Austrian	21	26	0
British	77	107	41
Canadian	25	39	5
Croatian	0	12	8
Czech	32	4	0
Czechoslovak	9	12	29
Danish	12	22	5
Dutch	113	378	111
English	2,007	2,693	1,365
European	158	211	160
Finnish	39	4	14
French (not Basque)	214	307	172
French Canadian	4	46	36
German	962	1,821	971
Greek	41	40	21
Hungarian	2	20	4
Iranian	0	0	0

ANCESTRY	0-7 MILES	7-10 MILES	10-15 MILES
Irish	1,682	2,889	1,734
Italian	319	401	241
Lithuanian	0	0	7
Norwegian	56	90	79
Polish	112	144	83
Portuguese	2	30	3
Romanian	0	0	0
Russian	14	27	20
Scandinavian	37	30	4
Scotch-Irish	379	648	395
Scottish	374	486	238
Slovak	0	0	0
Subsaharan African	89	298	107
Swedish	64	55	88
Swiss	19	45	19
Ukrainian	6	14	18
US/American	4,710	10,205	5,881
Welsh	39	86	52
West Indian	8	54	6
Yugoslavian	0	7	0
Other	5,832	14,924	4,468

Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Demoscope information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



Using the Demographic Indicators

Issues for Your Consideration - continued

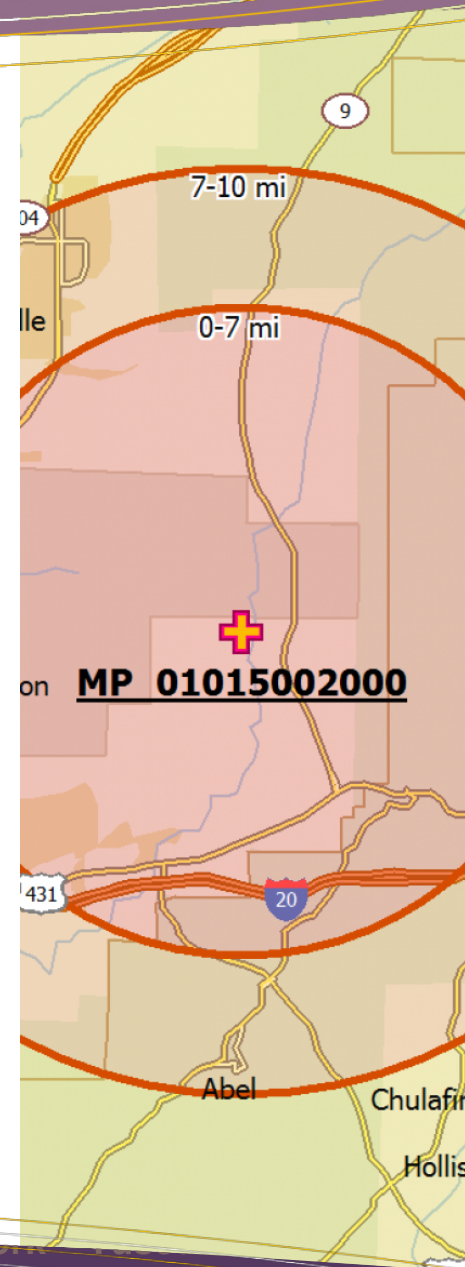
4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangeliscope dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangeliscope report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Newbern Lanett Lockhart West Jefferson Petrey Bridgeport Ashville Attalla Albertville Russellville
ater Red Level Gordonville Glen Allen East Brewton Mount Olive Odenville Homewood Mount Vernon W
Leighton Chelsea Valley Grande Atmore Indian Springs Village Underwood Point Clear Harts
Hamilton Uniontown Holt Adamsville Northport Saks Smiths Station Wadley New Hope Pollard Blue
dokes Bluff Hillsboro Hurtsboro Linden Brewton Boligee Daphne Detroit Auburn Woodstock Rogers

Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-7 HH & Percent		Unreached HH & Percent	
Total	10,105	100%	6,737	100%
AFFLUENT SUBURBIA	1,510	14.94%	1,093	16.22%
America's Wealthiest	328	3.25%	263	3.9%
Dream Weavers	608	6.02%	435	6.46%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	105	1.04%	70	1.04%
Small Town Success	469	4.64%	325	4.82%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	1,081	10.7%	730	10.84%
Status Conscious Consumers	56	0.55%	39	0.58%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	991	9.81%	665	9.87%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	34	0.34%	26	0.39%
SM TWN SUCCESS	709	7.02%	460	6.83%
2nd City Homebodies	31	0.31%	22	0.33%
Prime Middle America	370	3.66%	241	3.58%
Urban Optimists	0	0%	0	0%
Family Convenience	304	3.01%	194	2.88%
Mid-Market Enterprise	4	0.04%	3	0.04%

Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-7 HH & Percent		Unreached HH & Percent	
Total	10,105	100%	6,737	100%
BLUE COLLAR BACKBONE	188	1.86%	123	1.83%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	47	0.47%	28	0.42%
Lower Income Essentials	54	0.53%	36	0.53%
Small Town Endeavors	87	0.86%	59	0.88%
AMER. DIVERSITY	1,036	10.25%	737	10.94%
Ethnic Urban Mix	19	0.19%	13	0.19%
Urban Blues	92	0.91%	59	0.88%
Professional Urbanites	876	8.67%	633	9.4%
Urban Advancement	39	0.39%	26	0.39%
Amer. Great Outdoors	10	0.1%	6	0.09%
Mature America	0	0%	0	0%
METRO FRINGE	950	9.4%	655	9.72%
Steadfast Conservative	614	6.08%	421	6.25%
Moderate Conventionalists	2	0.02%	1	0.01%
Southern Blues	14	0.14%	10	0.15%
Urban Grit	0	0%	0	0%
Grass-Roots Living	320	3.17%	223	3.31%

Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-7 HH & Percent		Unreached HH & Percent	
Total	10,105	100%	6,737	100%
REMOTE AMERICA	94	0.93%	55	0.82%
Hardy Rural Fam.	4	0.04%	2	0.03%
Rural Southern Living	79	0.78%	46	0.68%
Coal & Crops	11	0.11%	7	0.1%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	763	7.55%	566	8.4%
Young Cosmopolitans	10	0.1%	8	0.12%
Minority Metro Communities	752	7.44%	557	8.27%
Stable Careers	1	0.01%	1	0.01%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	1,441	14.26%	695	10.32%
Industrious Country Living	246	2.43%	167	2.48%
America's Farmland	0	0%	0	0%
Comfy Country Living	43	0.43%	26	0.39%
Small Town Connections	173	1.71%	100	1.48%
Hinterland Fam.	979	9.69%	402	5.97%



Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-7 HH & Percent		Unreached HH & Percent	
Total	10,105	100%	6,737	100%
STRUGGLING SOCIETIES	1,501	14.85%	1,019	15.13%
Rugged Southern Style	18	0.18%	11	0.16%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	1,441	14.26%	977	14.5%
College Town Communities	0	0%	0	0%
New Beginnings	42	0.42%	31	0.46%
URBAN ESSENCE	834	8.25%	604	8.97%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	202	2%	141	2.09%
Urban Diversity	418	4.14%	301	4.47%
New Generation Activists	10	0.1%	7	0.1%
Getting By	204	2.02%	155	2.3%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Identifying Focus Groups in this Location

Within the 0-7 mile, 7-10 mile and 10-15 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

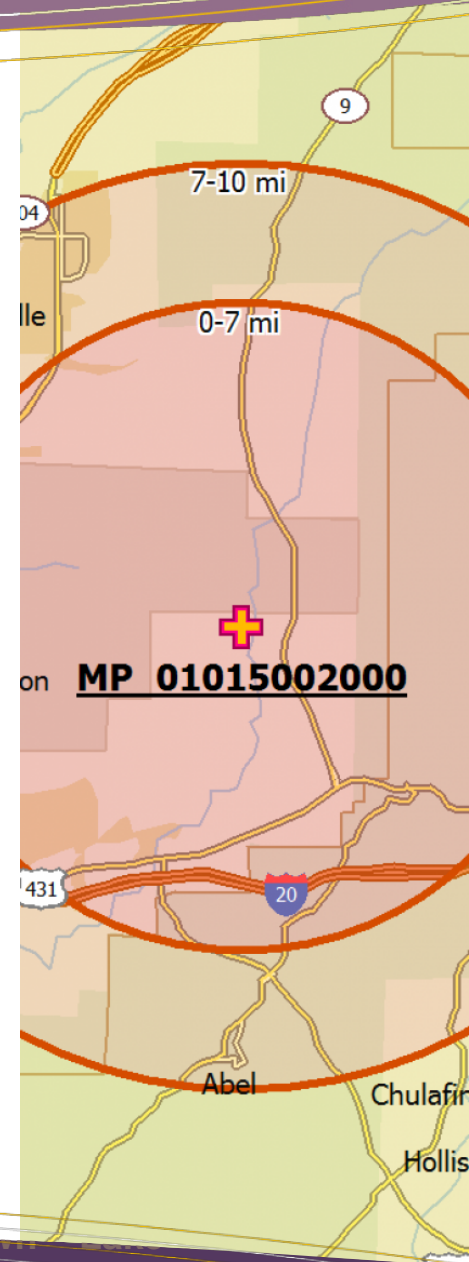
Potential Cultural Bridges

Donald McGavran in his book, *The Bridges of God*, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, linguistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the community offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. *The Bridges of God*. Revised edition. (New York: Friendship Press, 1981).

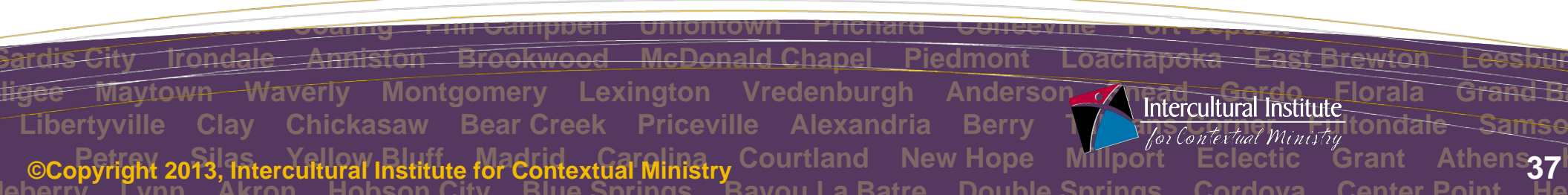


Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-7 MILES	7-10 MILES	10-15 MILES
PC-HH Own	75%	73%	74%
Use Comp. for Internet/E-mail	57%	53%	55%
Internet Use: E-Mail	49%	46%	47%
Use Comp. for Comp. Games	39%	38%	38%
Use Comp. for Word Processing	38%	34%	35%
Use Comp. for Shopping	35%	31%	33%
Use Comp. for Education	32%	31%	31%
Use Comp. for Digital Camera	32%	29%	30%
Photo Editing			
Use Comp. for Banking	30%	27%	28%
HH Owns DVD Player	29%	27%	27%

BRIDGES	0-7 MILES	7-10 MILES	10-15 MILES
Internet Use: News/ Weather	27%	25%	26%
Internet Use: Banking	25%	23%	24%
Use Comp. for News/Info./Data Service	23%	19%	20%
PC-Network-HH Has One	21%	18%	18%
Use Comp. for Accounting	14%	12%	13%
Use Comp. for Personal Financial Mngmnt	14%	12%	12%
Use Comp. for Filing/DB Mngmnt	14%	12%	12%
Internet Use: Shopping: Gathered Info. for Shopping	13%	11%	11%
Internet Use: Research/ Education	12%	11%	11%
Internet Use: Shopping: Made A Purchase	11%	10%	10%



Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-7 MILES	7-10 MILES	10-15 MILES
Listening To Music	66%	66%	67%
Dining Out (Not Fast Food)	56%	53%	55%
Reading Books	54%	52%	52%
Card Games	41%	40%	41%
Go To A Beach/Lake	36%	33%	33%
Cooking for Fun	35%	34%	35%
Gardening	34%	33%	34%
Board Games	31%	31%	32%
Visit Museum	20%	18%	18%
Photography	18%	17%	18%

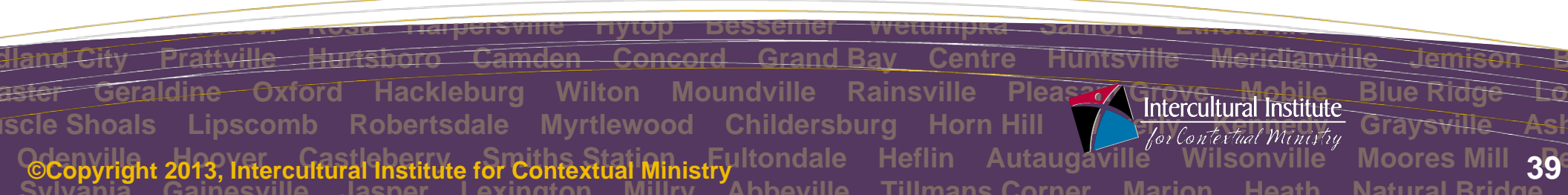
BRIDGES	0-7 MILES	7-10 MILES	10-15 MILES
Any Ailment	67%	67%	67%
Gen./Fam. Practitioner	38%	39%	40%
Dentist	28%	25%	25%
Backache	22%	23%	23%
Eye Dr.	21%	21%	21%
None Of These	20%	20%	20%
Hypertension/High Blood Pressure	19%	20%	19%
High Cholesterol	18%	17%	17%
Any Arthritis	16%	16%	16%
Acid Reflux Disease (GERD)	14%	14%	14%

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-7 MILES	7-10 MILES	10-15 MILES
Concert	27.05%	25.54%	25.73%
Live Theater	21.71%	18.41%	18.65%
Live Theater Most Often	17.79%	14.98%	15.32%
Rock/Pop Concerts Most Often	13.83%	13.6%	13.86%
Dance Performance	8.93%	8.66%	8.14%
Comedy Club	8.52%	8.72%	8.31%
Movies: Comedy	39.7%	39.63%	38.69%
Movies: Action/Adventure	38.61%	38.51%	37.59%
Movies: Drama	22.12%	21.23%	20.22%

BRIDGES	0-7 MILES	7-10 MILES	10-15 MILES
Movies: Romantic Comedy	20.9%	19.8%	19.44%
Movies: Fam.	20.82%	21.3%	20.4%
Movies: Mystery	17.64%	17.56%	16.91%
MLB Baseball Reg. Season	7.06%	5.99%	6.19%
College Football Reg. Season	6.87%	5.76%	5.93%
NFL Football Reg. Season	6.06%	5.29%	5.38%
College Basketball Reg. Season	4.44%	3.95%	4.1%
NBA Basketball Reg. Season	3.62%	3.04%	2.93%
Auto Racing Events	2.57%	2.47%	2.59%



Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-7 MILES	7-10 MILES	10-15 MILES
Walking for Exercise	40.19%	38.13%	38.4%
Swimming	31.79%	30.14%	31.67%
Bowling	20.25%	20.43%	21.07%
Billiards/Pool	17.1%	17.68%	18.6%
Freshwater Fishing	16.91%	17.65%	18.93%
Weight Training	15.61%	14.16%	14.38%
Basketball	15.26%	15.38%	15.66%
Jogging/Running	14.36%	13.89%	13.88%
Camping Trips	14.23%	14.41%	15.54%
Golf	14.08%	11.89%	12.77%
Using Cardio Machine	12.78%	11.63%	11.97%
Mountain/Road Biking	12.44%	11.08%	12.04%
Stationary Cycling	12.15%	11.01%	10.99%
Aerobics	10.25%	9.48%	9.22%

BRIDGES	0-7 MILES	7-10 MILES	10-15 MILES
Baseball	10.2%	10.47%	10.78%
Football	9.79%	10.02%	10.48%
Hunting	9.41%	9.66%	10.74%
Backpacking/Hiking	9.1%	8.55%	9.22%
Power Boating	8.35%	7.37%	7.66%
Target Shooting	8.15%	8.47%	9.15%
Volleyball	7.74%	8.21%	8.41%
Tennis	7.2%	6.35%	6.72%
Saltwater Fishing	7.11%	7.08%	7.32%
Softball	6.66%	6.95%	7.18%
Yoga	6.6%	6.31%	6.35%
Canoeing/Kayaking	6.35%	6.04%	6.23%
Soccer	6.14%	5.96%	6.35%
Ice Skating	5.35%	5.11%	5.17%

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-7 MILES	7-10 MILES	10-15 MILES
Horseback Riding	5.28%	5.35%	5.83%
Motorcycling	5.24%	5.37%	5.64%
Snorkeling	5.1%	4.46%	4.62%
Roller Skating	4.9%	5.01%	5.09%
Downhill & X-Country Skiing	4.78%	4.05%	4.29%
Fly Fishing	4.63%	4.56%	4.65%
Jet Skiing	4.58%	4.14%	4.31%
Archery	4.49%	4.4%	4.84%
Water Skiing	4.24%	3.87%	4.16%
Sailing	3.45%	2.88%	2.93%

BRIDGES	0-7 MILES	7-10 MILES	10-15 MILES
Snowmobiling	3.43%	3.42%	3.57%
Racquetball	3.39%	3.42%	3.49%
Rock Climbing	3.36%	3.31%	3.38%
Hockey	3.29%	3.2%	3.28%
Martial Arts	3.24%	2.9%	3.05%
Skateboarding	3.23%	3.22%	3.26%
Auto Racing	3.23%	3.62%	3.5%
Snowboarding	3.17%	3.1%	3.2%
Rowing	2.57%	2.3%	2.36%
Surfing & Windsurfing	2.46%	2.37%	2.41%

Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

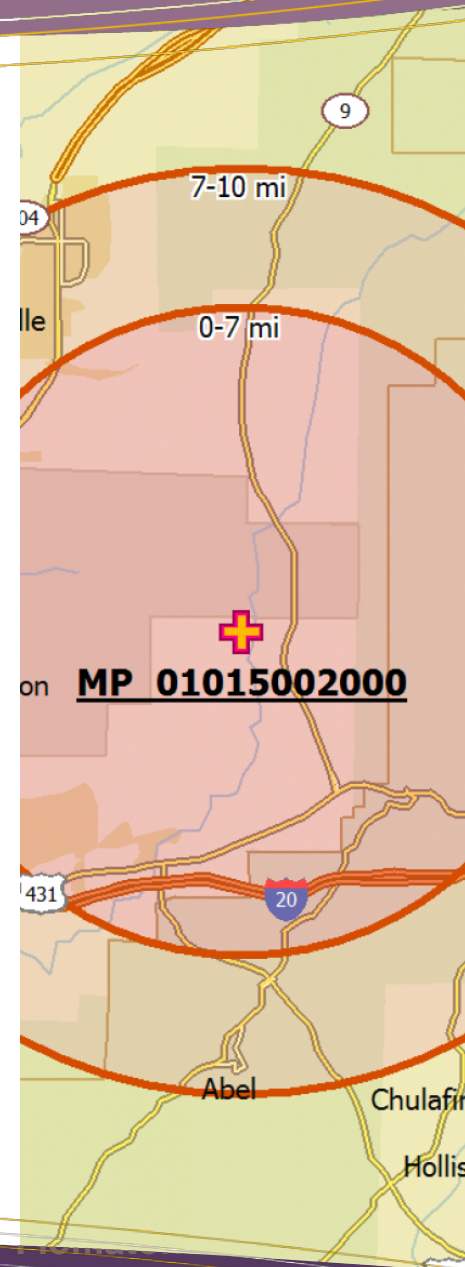
BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and its leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring to an ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyrna: Abingdon Press, 1996), 59.



Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

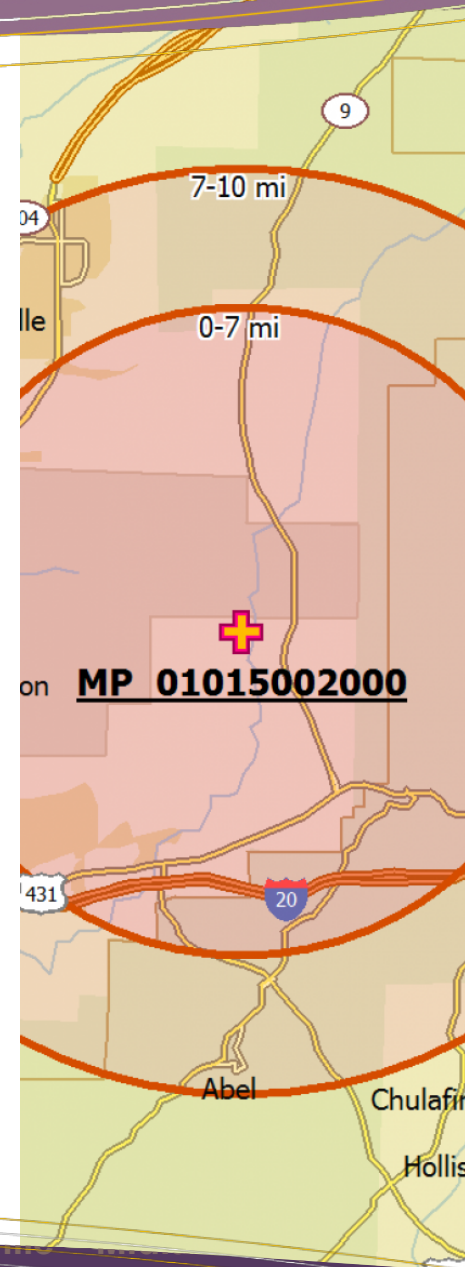
CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

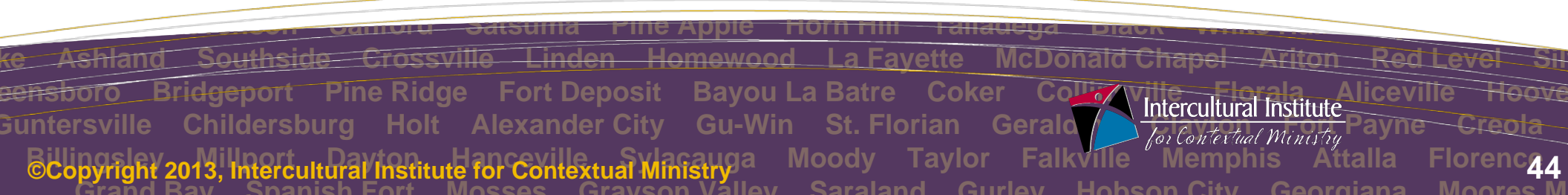


Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-7 MILES	7-10 MILES	10-15 MILES
Important Continue Learning New Things	52%	52%	51%
Find It Difficult To Say No To My Kids	38%	38%	39%
Speak My Mind Even If It Upsets People	37%	37%	36%
Woman's Place Is In The Home	34%	35%	35%
Like Control Over People And Resources	34%	35%	35%
Prefer To Have Few Possessions As Possible	33%	30%	30%
Don't Judge People/Way They Live Life	30%	30%	29%
Like To Do Unconventional Things	29%	29%	29%
If Won Lottery Would Never Work Again	29%	26%	26%
Money Is Best Measure Of Success	25%	25%	25%
Too Much Sponsorship In Arts/Sports	25%	26%	25%
Friends More Important Than My Fam.	24%	23%	23%

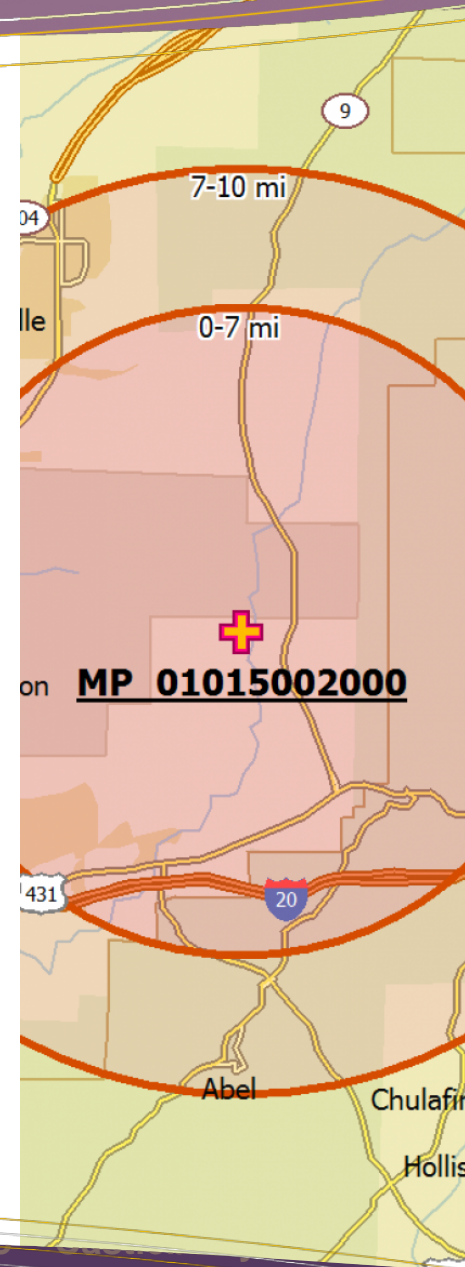
BARRIERS	0-7 MILES	7-10 MILES	10-15 MILES
Like to Stand Out In A Crowd	22%	23%	22%
Marijuana Should Be Legalized	20%	20%	19%
I Am A Workaholic	18%	19%	19%
Like To Pursue Challenge/Novelty/Change	18%	17%	17%
Rarely Sit Down to a Meal Together At Home	17%	18%	18%
Only Work Current Job for The Money	15%	15%	14%
We Should Strive for Equality for All	15%	15%	14%
Happy With My Standard Of Living	13%	12%	12%
On Whole People Get What They Deserve	10%	10%	10%
Little I Can Do To Change My Life	8%	9%	8%
Indulge My Kids With The Little Extras	8%	8%	9%
Very Happy With My Life As It Is	7%	8%	7%



Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant themes that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Potential Cultural Themes:

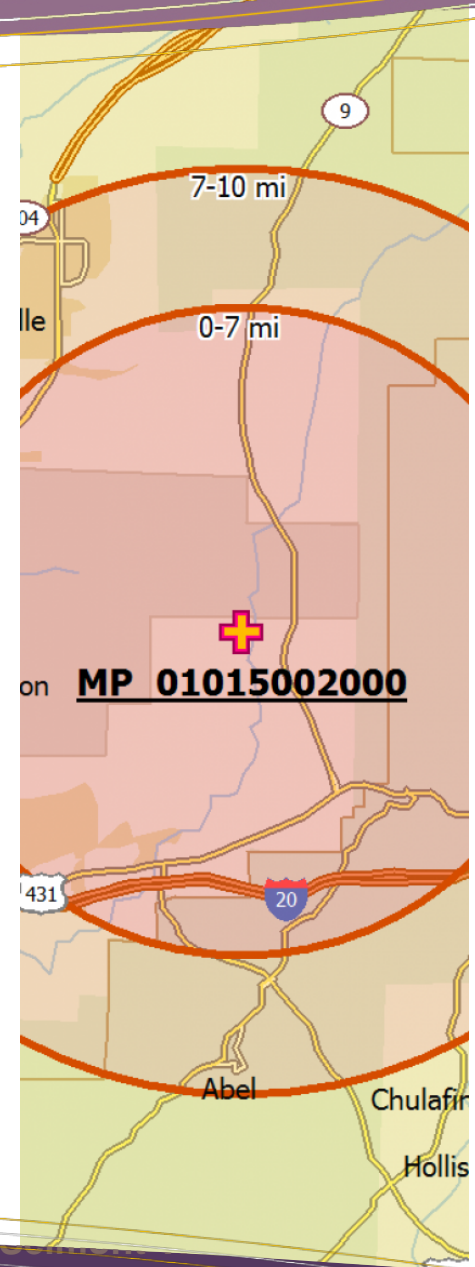
The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-7 MILES	7-10 MILES	10-15 MILES
Important To Respect Customs And Beliefs	61%	59%	60%
You Should Seize Opportunities In Life	57%	57%	57%
Like To Understand About Nature	38%	38%	37%
Prefer Work Part Of Team Than Alone	34%	35%	35%
Important Feel Respected By My Peers	33%	34%	33%
Prefer To Have Few Possessions As Possible	33%	30%	30%
Important To Juggle Various Tasks	31%	32%	31%
Have Keen Sense Of Adventure	28%	27%	27%
Good At Fixing Things	28%	29%	29%
People Have To Take Me As They Find Me	23%	22%	22%
Like To Just Enjoy Life	22%	21%	21%
Consider Myself Interested In The Arts	20%	21%	20%

THEMES	0-7 MILES	7-10 MILES	10-15 MILES
Worried About Pollution Caused By Cars	18%	17%	18%
Looking for New Ideas To Improve Home	18%	18%	17%
Real Men Don't Cry	17%	16%	16%
Is An Important Part Of Who I Am	16%	16%	16%
Try Not To Worry About The Future	15%	15%	14%
Provide My Kids With The Little Extras	14%	15%	14%
Enjoy Spending Time With My Fam.	13%	13%	13%
Children Should Be Allowed To Express Themselves	6%	6%	6%
Feel Very Alone In The World	5%	6%	5%
Like Spending Most Time With Fam.	5%	5%	5%
Would Like To Set Up Own Business	4%	4%	4%
Decor Particular Interest To Me	3%	4%	4%

Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and shares the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

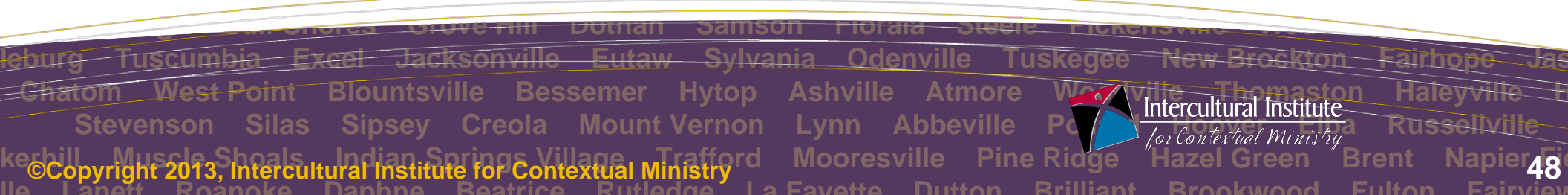


Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-7 MILES	7-10 MILES	10-15 MILES
Fast Food/Drive-In	85.67%	86.62%	86.39%
Restaurant-Visit Any			
Fam. Restaurants/Steak	80.93%	80.17%	80.95%
Houses-Visit Any			
McDonald's	55.29%	56.33%	56.32%
Burger King	36.67%	38.3%	37.92%
Wendy's	30.92%	31.26%	30.67%
Kentucky Fried Chicken (KFC)	30.43%	32.37%	31.36%
Subway	30.4%	31.34%	31.51%
Applebee's	27.76%	28.07%	28.91%
Taco Bell	26.89%	28.34%	28.24%
Pizza Hut	22.8%	24.65%	23.93%
Arby's	21.18%	23.06%	23.07%
Olive Garden	20.04%	19.2%	19.18%

PLACE	0-7 MILES	7-10 MILES	10-15 MILES
Dairy Queen	18.01%	19.2%	19.19%
Red Lobster	17.18%	17.84%	17.25%
Cracker Barrel	15.22%	15.36%	15.97%
Sonic	14.99%	15.87%	15.83%
Outback Steakhouse	14.97%	13.97%	13.56%
Domino's Pizza	14.11%	15.03%	14.54%
IHOP (International House Of Pancakes)	13.64%	13.83%	13.35%
Chick-Fil-A	13.41%	13.16%	13.14%
Chili's Grill and Bar	13.32%	12.39%	12.21%
Starbucks	12.36%	10.87%	10.69%
Hardee's	11.98%	13.05%	12.88%
Golden Corral	11.91%	13.35%	13.13%

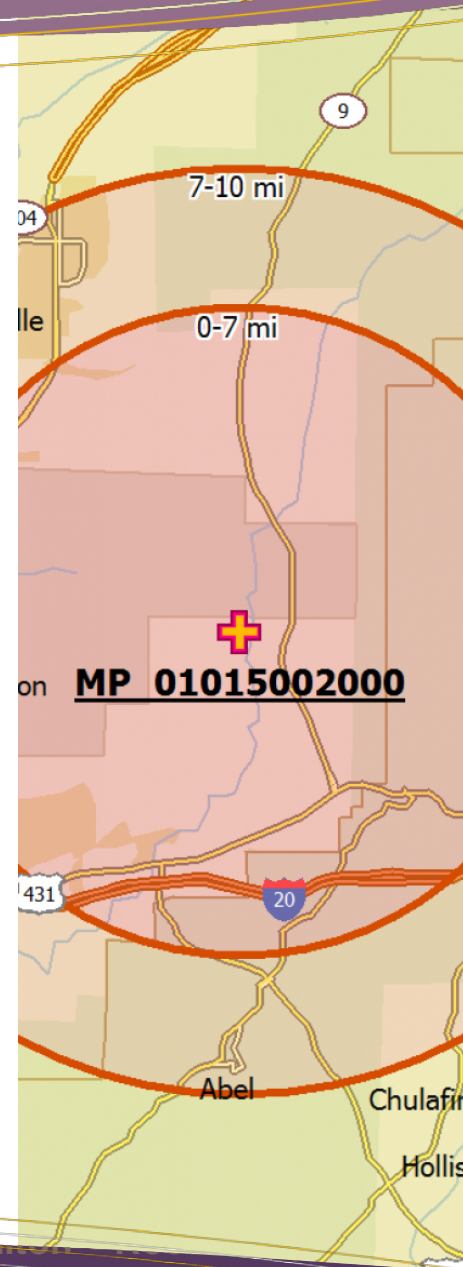


Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

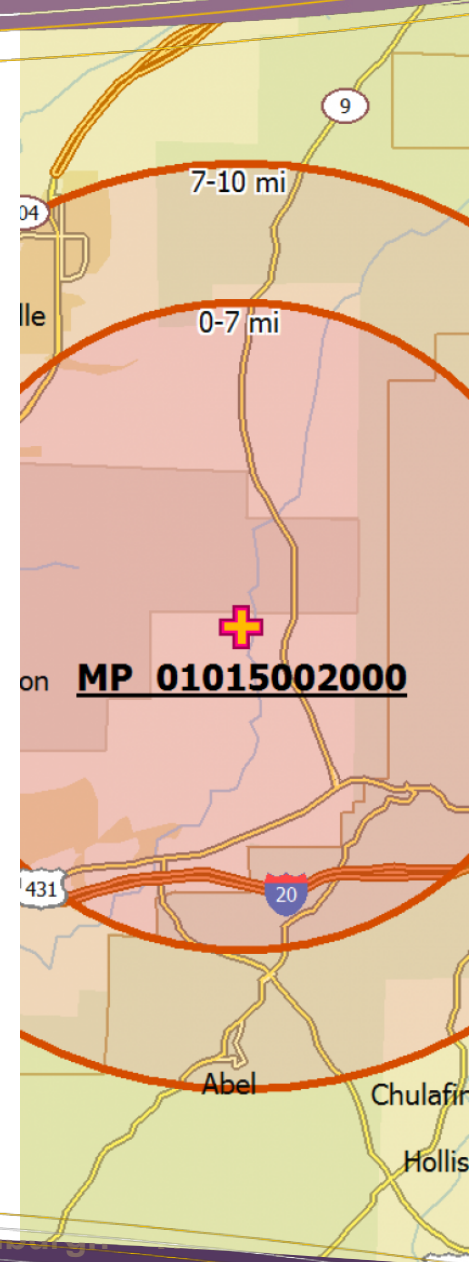
PROJECTS	0-7 MILES	7-10 MILES	10-15 MILES
Voted in fed/state/local election	46.15%	44.08%	44.27%
Recycled products	33.34%	30.28%	30.86%
Worked as volunteer (non political)	16.96%	15.44%	15.74%
Engaged in fund raising	11.52%	10.76%	10.91%
Religious club member	8.04%	7.67%	7.72%
Wrote to elected offcl about publ bus	5.99%	5.32%	5.43%

PROJECTS	0-7 MILES	7-10 MILES	10-15 MILES
Wrote to editor of mag or newspaper	5.67%	5.41%	5.43%
Church Board	5.52%	5.34%	5.31%
Charitable Organization	5.43%	4.95%	5.11%
Took active part in local civic issue	5.1%	4.86%	4.84%
Addressed a public meeting	4.9%	4.36%	4.48%
Union member	4.8%	4.75%	4.86%

Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-7 MILES	7-10 MILES	10-15 MILES
Novel	17.13%	15.03%	15.26%
Children's Books	13.82%	12.93%	12.93%
Mystery	11.64%	10.75%	10.95%
Cookbooks	10.23%	9.66%	9.82%
Religious (not Bibles)	9.17%	9.12%	9.1%
Romance	7.14%	6.87%	6.93%
History	7.03%	6.25%	6.26%
Biography	6.87%	5.93%	5.92%
Personal/Business	6.72%	6.1%	6.13%
Self-help			

MAGAZINES	0-7 MILES	7-10 MILES	10-15 MILES
Newspaper	66.62%	65.3%	64.99%
Distributed			
Gen. Editorial	49.19%	48.3%	47.25%
Womens	42.69%	42.33%	41.91%
Service	35.55%	34.05%	34.29%
Business/Finance	20.22%	17.35%	16.82%
Mens	18.22%	18.51%	18.33%
Sports	15.13%	14.41%	14.45%
Parenthood	14.29%	14.32%	14.06%
Health	13.42%	13.57%	13.45%



Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-7 MILES	7-10 MILES	10-15 MILES
Gen. News	54.16%	52.79%	53.42%
Classified	31.95%	34.03%	34.68%
Sport	31.29%	30.78%	31.04%
Editorial Page	29.72%	28.81%	29.42%
Business/Finance	28.53%	25.92%	26.02%
Comics	26.12%	26.45%	26.85%
Food/Cooking	24.48%	23.84%	23.8%
Movie Listings & Reviews	24.36%	23.66%	23.78%
TV/Radio Listings	23.16%	23.12%	23.03%
Home/Gardening	20.41%	19.67%	19.77%
Travel	18.84%	17.16%	17.22%
Science/Technology	16.76%	15.65%	15.83%
Fashion	14.85%	14.18%	13.95%

RADIO	0-7 MILES	7-10 MILES	10-15 MILES
Urban Contemporary	19.77%	21.44%	18.81%
Country	19.33%	20.59%	22.52%
Adult Contemporary	16.35%	15.58%	16.02%
CHR Contemp Hit Radio	16.11%	16.81%	16.99%
News/Talk	11.41%	9.6%	9.66%
Oldies	10.95%	10.51%	10.42%
Rock	9.95%	10.22%	10.85%
Classic Rock	9.24%	8.53%	9.07%
Alternative	8.88%	7.75%	7.89%
Variety	8.02%	7.69%	7.39%
Jazz	6.61%	6.14%	5.52%
All News	6.55%	4.89%	4.63%
Religious	6.42%	5.92%	6.08%
Soft Contemporary	6.13%	5.49%	5.56%
All Talk	4.69%	3.46%	3.5%
Gospel	4.57%	5.04%	4.62%
Sports	3.97%	3.18%	3.17%
Classical	3.71%	2.88%	2.88%

Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-7 MILES	7-10 MILES	10-15 MILES
Fox News Channel	63.65%	61.86%	62.52%
Satellite Dish	54.88%	53.69%	53.66%
Soapnet	51.36%	50.49%	50.08%
Other Video-On-Demand	45.85%	46.79%	45.63%
Sci-Fi Channel	35.93%	35.55%	35.6%
Adult Pay Per View TV	35.05%	33.45%	33.57%
MSNBC	33.59%	33.24%	33.45%
Comedy Central	31.15%	27.04%	27.26%
TV Info From Sunday TV Magazine	29.8%	28.1%	28.06%
Subscribe Digital Cable	29.59%	29.66%	28.86%
Nickelodeon	27.92%	27.75%	28.38%
TCM (Turner Classic Movies)	26.14%	24.72%	24.6%

MULTIMEDIA: TV	0-7 MILES	7-10 MILES	10-15 MILES
TV Info From Newspapers	25.74%	25.68%	25.67%
Hallmark Channel	25.43%	23.57%	23.76%
Nick At Nite	24.43%	24.63%	24.9%
USA Network	24.42%	23.05%	22.96%
Adult Swim	24.05%	23.27%	24.7%
BET (Black Entertainment TV)	23.97%	23.44%	23.51%
TV Info From Monthly Cable Guide	23.83%	24.05%	23.86%
ABC Fam.	23.54%	21.22%	21.22%
The Golf Channel	23.24%	21.33%	21.43%
ESPN2	22.17%	20.37%	20.25%
Lifetime	21.58%	21.09%	20.89%
Video-On-Demand Movies	21.37%	19.12%	19.31%

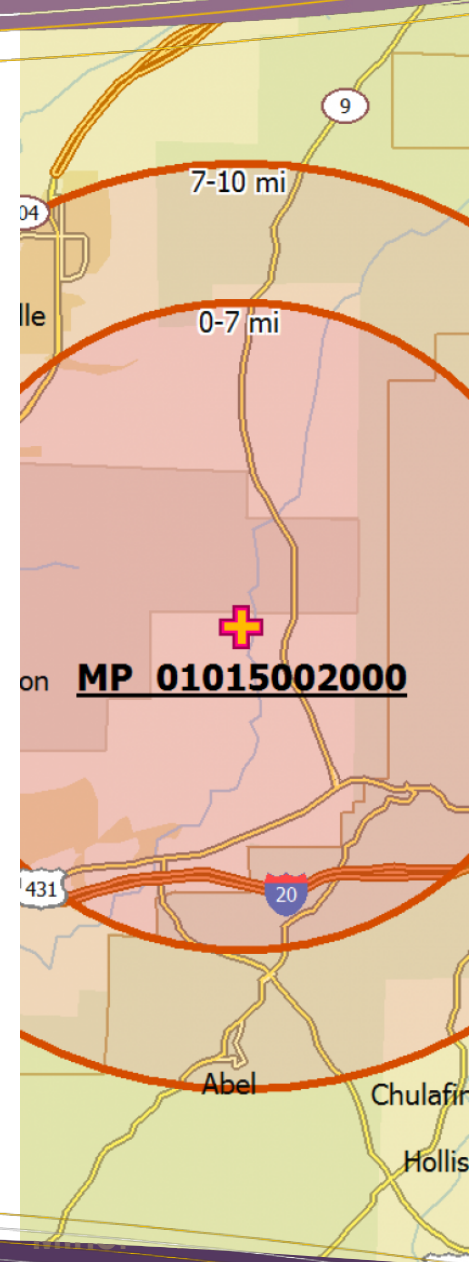


Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

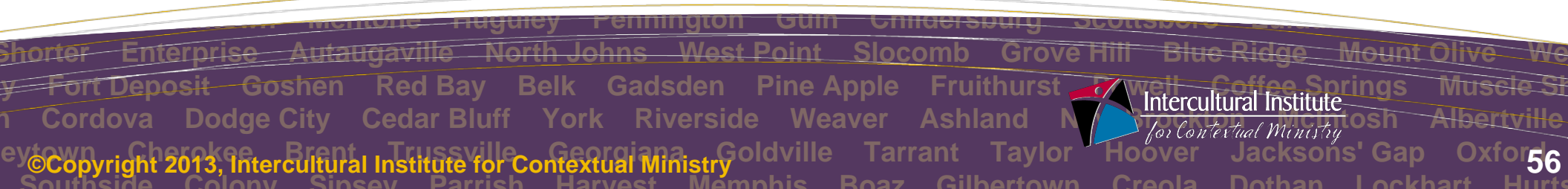


Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-7 MILES	7-10 MILES	10-15 MILES
Book Readers			
Heavy Users (7+)	19.71%	17.87%	18.29%
Medium Users (4-6)	10.42%	9.62%	9.73%
Light Users (1-3)	19.68%	19.3%	19.71%
Quintiles (20%)			
Newspaper I (Heavy)	1.03%	1.28%	1.23%
Newspaper II	1.17%	1.35%	1.33%
Newspaper III	2.15%	2.16%	2.23%
Newspaper IV	0.44%	0.6%	0.6%
Newspaper V (Light)	1.49%	1.35%	1.34%

MEDIUM	0-7 MILES	7-10 MILES	10-15 MILES
Quintiles (20%)			
Magazines I (Heavy)	19.28%	19.94%	19.89%
Magazines II	8.65%	9.12%	8.92%
Magazines III	9.89%	10%	10.28%
Magazines IV	11.62%	12.22%	11.75%
Magazines V (Light)	0.57%	0.56%	0.5%
Outdoor I (Heavy)	6.97%	7.19%	6.59%
Outdoor II	3.62%	3.72%	3.38%
Outdoor III	3.77%	4.11%	3.73%
Outdoor IV	16.88%	17.39%	17.29%
Outdoor V (Light)	25.96%	25.49%	25.13%
Yellow Pages I (Heavy)	14.81%	15.41%	15.25%
Yellow Pages II	6.56%	6.46%	6.1%
Yellow Pages III	6.85%	7.48%	7.03%
Yellow Pages IV	23.02%	24.17%	24.02%
Yellow Pages V (Light)	3.75%	4.23%	3.88%



Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-7 MILES	7-10 MILES	10-15 MILES
Radio Drive Time Quintiles (fifths / 20%)			
Drive Time I & II (Heavy)	2.52%	2.86%	3.34%
Drive Time III (Medium)	0.75%	0.81%	0.83%
Radio IV & V (Light)	2.48%	2.54%	2.5%
Radio Media Quintiles (fifths / 20%)			
Radio I & II (Heavy)	9.93%	10.19%	9.56%
Radio III (Medium)	4.32%	4.47%	4.53%
Radio IV & V (Light)	3.22%	3.41%	3.28%
Cable TV Quintiles (fifths / 20%)			
Cable I & II (Heavy)	12.92%	12.09%	12.12%
Cable III (Medium)	5.19%	5.45%	5.35%
Cable IV & V (Light)	35.23%	36.3%	34.83%

MEDIUM	0-7 MILES	7-10 MILES	10-15 MILES
TV Prime Time Quintiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.76%	3.76%	4.27%
Prime Time III (Medium)	1.69%	1.9%	1.88%
Prime Time IV & V (Light)	9.24%	9.63%	9.41%
TV Early/Late Fringe Quintiles (fifths / 20%)			
Fringe I & II (Heavy)	40.28%	39.14%	39.68%
Fringe III (Medium)	54.68%	55.75%	55.39%
Fringe IV (Light)	55.67%	56.49%	56.42%
TV All Day Quintiles (fifths / 20%)			
All Day I & II (Heavy)	14.17%	14.87%	14.04%
All Day III (Medium)	24.88%	25.05%	24.9%
All Day IV (Light)	14.73%	15.31%	14.66%

Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-7 MILES	7-10 MILES	10-15 MILES
Day-time Radio			
Listeners			
Dayparts [summary]	11.04%	10.82%	10.82%
6:00am - 10:00am	16.27%	14.35%	13.85%
10:00am - 3:00pm	9.07%	9%	8.18%
3:00pm - 7:00pm	15.28%	15.39%	14.71%
7:00pm - Midnight	13.32%	12.13%	11.53%
Midnight - 6:00am	6.95%	6.57%	5.88%
Weekend Radio			
Listeners			
Dayparts [summary]	13.96%	14.42%	14.09%
6:00am - 10:00am	3.68%	3.28%	3.25%
10:00am-3:00pm	5.59%	4.69%	4.83%
3:00pm - 7:00pm	7.19%	7.49%	7%
7:00pm - Midnight	9.75%	9.39%	9.24%
Midnight - 6:00am	12.51%	11.98%	11%

USAGE	0-7 MILES	7-10 MILES	10-15 MILES
Prime Time TV Viewers			
8:00-11:00pm	7.75%	7.04%	7.5%
Saturday:	7.72%	7.67%	7.6%
8:00-11:00pm			
Sunday: 7:00-11:00pm	10.06%	9.44%	9.83%
9:00am-1:00pm	24.43%	24.63%	24.9%
9:00am-4:00pm	27.92%	28.08%	28.38%
4:00pm-7:00pm	29.88%	28.24%	27.92%
11:00pm-1:00am	41.58%	41.7%	41.69%
AVG Prime time	3.96%	4.05%	3.51%
Mon-Sun			

Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-7 MILES	7-10 MILES	10-15 MILES
Weekday			
6-7am	17.48%	16.41%	15.89%
7-9am	22.17%	20.37%	20.25%
9am-12noon	19.34%	19.55%	20.1%
12noon-4pm	8.58%	8.53%	8.27%
4-6pm	48.8%	45.09%	45%
6-7pm	18.25%	18.09%	18.58%
7-7:30pm	1.31%	1.28%	1.29%
7:30-8pm	10.22%	10.99%	10.91%
8-11pm	7.75%	7.04%	7.5%
11pm-12am	33.59%	33.24%	33.45%
11pm-1am	41.58%	41.7%	41.69%
1-6am	32.06%	29.56%	28.95%

TV VIEWERS	0-7 MILES	7-10 MILES	10-15 MILES
Weekend			
Sat: 7-10am	18.29%	17.26%	17.15%
Sat: 10am-1pm	8.12%	7.91%	7.8%
Sat: 1-4pm	25.04%	24.75%	24.54%
Sat: 4-6pm	6.83%	7.11%	6.91%
Sat: 6-7pm	1.86%	1.67%	1.66%
Sat: 7-8pm	1.08%	0.88%	0.83%
Sat: 8-11pm	7.72%	7.67%	7.6%
Sat: 11pm-1am	5.24%	5.08%	4.9%
Sat: 1am-7pm	24.42%	23.05%	22.96%
Sun: 7-10am	2.29%	2.15%	2.27%
Sun: 10am-1pm	6.42%	6.18%	6.58%
Sun: 1-4pm	5.79%	5.36%	5.6%
Sun: 4-7pm	12.81%	12.55%	13.11%
Sun: 7-11pm	10.06%	9.44%	9.83%
Sun: 11pm-1am	4.5%	4.77%	4.78%
Sun: 1-7am	20.79%	20.12%	20.65%

Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at this mission site more effectively?
4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Biblical Missional Multiplication

Biblical missional multiplication builds upon discipling and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle *2nd Timothy 2:2*

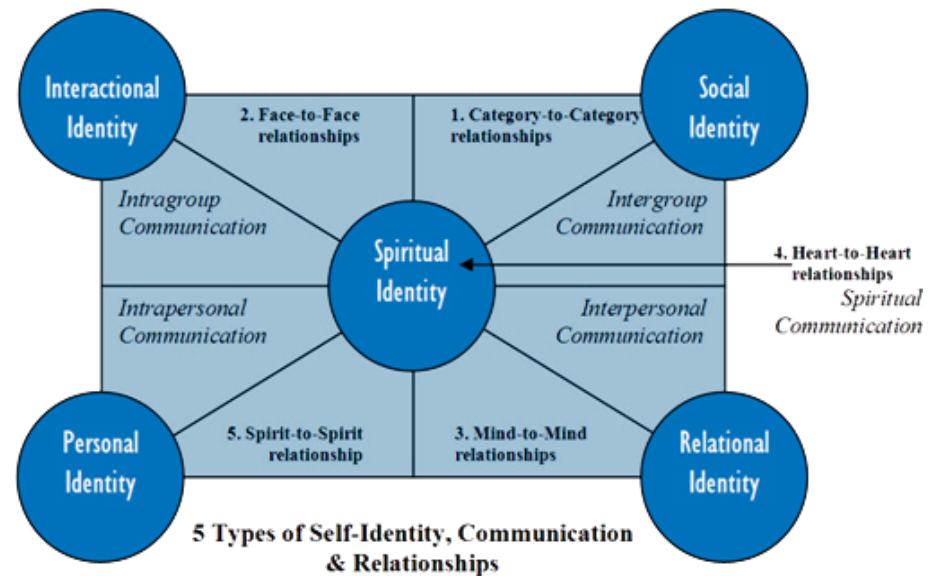


Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

1. **Category-to-Category:** Connect through a common social identity; some activity, interest, or behavior that you share with the person.
2. **Face-to-Face:** Begin interacting with the person; building a personal rapport.
3. **Mind-to-Mind:** After building a rapport, move the conversation towards spiritual issues.
4. **Heart-to-Heart:** As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
5. **Spirit-to-Spirit:** This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

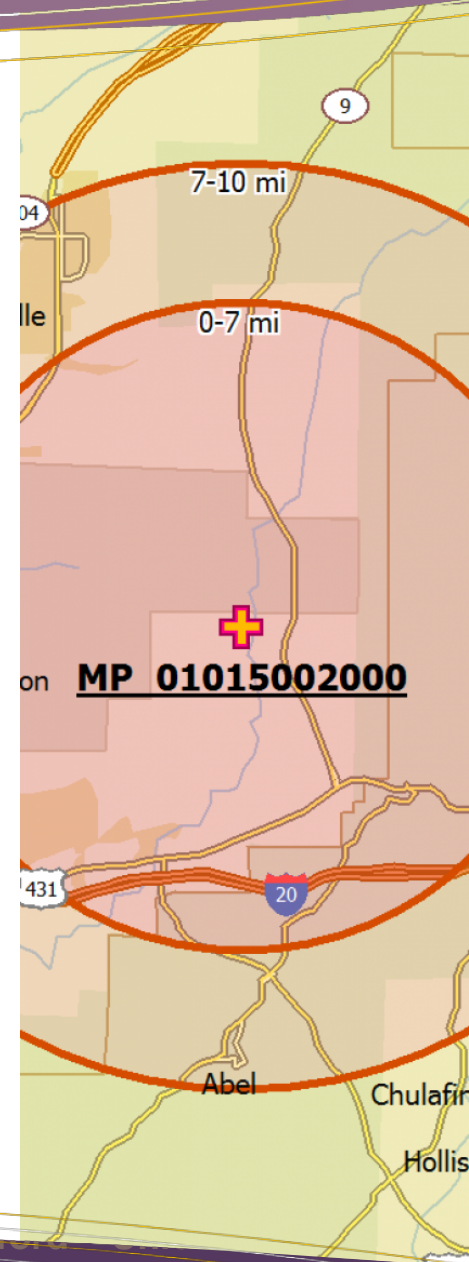


Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Notes and Sources

1. SITESCAPE location and EVANGELSCAPE spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

APPENDIX: ALSBOM Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
1	Harmony	PO Box 210 Choccolocco, AL 36254	1.66 mi	109	Declining
2	Chosea Springs	4066 Al Highway 9 Anniston, AL 36207	2.39 mi	51	Declining
3	Iron City	41 Mandy Lane Anniston, AL 36207	2.41 mi	316	Declining
4	Pleasant Ridge	8794 Choccolocco Rd Anniston, AL 36207	2.72 mi	78	Growing
5	Holley Springs	2010 Choccolocco Rd Anniston, AL 36207	3.04 mi	35	Growing
6	DeArmanville First	4229 US Highway 78 E Anniston, AL 36207	4.27 mi	92	Growing
7	Golden Springs	3 Robertson Rd Anniston, AL 36207	4.42 mi	488	Growing
8	Sunny Eve	780 Buckelew Bridge Rd Anniston, AL 36207	5.20 mi	71	Declining
9	Greenbrier Road	1235 Greenbrier Rd Anniston, AL 36207	6.38 mi	285	Plateauing
10	Calvary	PO Box 625 Heflin, AL 36264	6.61 mi	43	Plateauing
11	Pelham	50 Cave Rd Anniston, AL 36206	6.65 mi	28	Growing
12	Parker Memorial	PO Box 2104 Anniston, AL 36202	6.83 mi	590	Plateauing
13	Anniston First	851 Morton Rd Anniston, AL 36205	6.84 mi	133	Growing
14	Fairview Heights Northside	3827 George St Anniston, AL 36201	6.90 mi	124	Plateauing
15	Noble Street	1923 Noble St Anniston, AL 36201	6.96 mi	41	Plateauing

APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
16	Heflin	PO Box 116 Heflin, AL 36264	7.14 mi	166	Growing
17	Woodland Park	PO Box 3309 OXFORD, AL 36203	7.18 mi	27	Growing
18	Ruhama	230 S Wilmer Ave Anniston, AL 36201	7.20 mi	31	Declining
19	Bethlehem	142 Bethlehem Church Rd Oxford, AL 36203	7.36 mi	104	Declining
20	Blue Mountain	PO Box 4066 Anniston, AL 36204	7.48 mi	61	Growing
21	Whites Gap	2316 Whites Gap Road SE Jacksonville, AL 36265	7.49 mi	33	Growing
22	New Harmony	PO Box 672 Heflin, AL 36264	7.57 mi	71	Declining
23	Bonny Brook	2303 Pelham Rd S Jacksonville, AL 36265	7.62 mi	94	Declining
24	Lakeview	PO Box 3281 Oxford, AL 36203	7.78 mi	311	Growing
25	Fellowship	1850 Pelham Rd S Jacksonville, AL 36265	7.90 mi	24	Declining
26	East Heflin	643 Oxford St Heflin, AL 36264	7.94 mi	98	Plateauing
27	Weaver First	P O Box 310 Weaver, AL 36277	7.95 mi	245	Plateauing
28	Gladeview	300 W Medders Dr Anniston, AL 36206	7.99 mi	185	Declining
29	Saks First	4723 Saks Rd Anniston, AL 36206	8.02 mi	354	Plateauing
30	Southside	215 Cheatwood Rd Oxford, AL 36203	8.09 mi	56	Plateauing



APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
31	Oxford First	95 E Oak St Oxford, AL 36203	8.22 mi	578	Declining
32	Grace	2018 Hinton Dr Oxford, AL 36203	8.28 mi	424	Growing
33	New Oak Grove	2301 Chinch Creek Rd Piedmont, AL 36272	8.40 mi	51	Declining
34	Oakridge	3224 Oakridge Ave Anniston, AL 36201	8.45 mi	128	Declining
35	Bethsadia 1	4108 County Road 24 Delta, AL 36258	8.55 mi	35	Declining
36	Hill Crest	5117 Post Oak Rd Anniston, AL 36206	8.61 mi	1,600	Plateauing
37	West Anniston	901 Carter St Anniston, AL 36201	8.62 mi	53	Plateauing
38	Emmanuel	2112 W C St Anniston, AL 36201	8.80 mi	16	Growing
39	Blue Springs	PO Box 3187 Oxford, AL 36203	8.83 mi	68	Growing
40	Oak Hill	PO Box 7192 Oxford, AL 36203	8.96 mi	58	Declining
41	West Weaver	PO Box 1046 Weaver, AL 36277	8.97 mi	77	Declining
42	Holley Cross Roads	274 Rabbittown Rd Piedmont, AL 36272	9.02 mi	59	Declining
43	Chulafinnee	6961 Highway 431 Heflin, AL 36264	9.41 mi	60	Growing
44	Wayside	3609 Old Birmingham Hwy Anniston, AL 36201	9.52 mi	50	Declining
45	Westwood	41 State Farm Rd Alexandria, AL 36250	9.94 mi	374	Declining





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An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

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