# MissionSite top unreached locations

Midland City Rogersville Faunsdale Center Point S Moulton Hodges Camp Hill Chelsea Hayneville Lake View Loxley Greenville CENSUS TRACT: 01031010500 Mustip veet Water Ohatchee Union Springs Water Onatchee Union Springs REGION: Southeastern Region thside Jackson Riverside Helena Nav ASSOCIATION: Coffee heres Moores ilevton

ASSOCIATION: Coffee DISTRICT: 05: Southeast River District COUNTY: Coffee SITESCAPE: Townscape DENNITY PATTERN: K Alabama Baptist Convention State Board of Missions

#### MissionSite (TM) Table of Contents

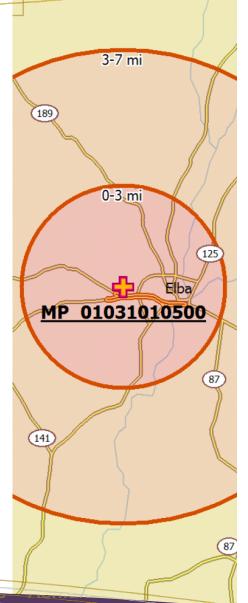
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Epes Fairview Pennington Blue Springs Concord Gordon Tuscaloosa Calera Livingston Sweet We ee Grove Hill Alabaster Vance Ozark Coffeeville Wilton Millbrook Richt Intercultural Institute fullman Butler Springville Oak Hill Douglas Nauvoo Pinckard Falkville for Contextual Ministry Uniontown G Copyright 2013, Intercultural Institute for Contextual Ministry Magnolia Springs Ider Sylvan Springs Leesburg Ad 2015 Contextual Ministry Contextual Ministry

#### Site Location Summary

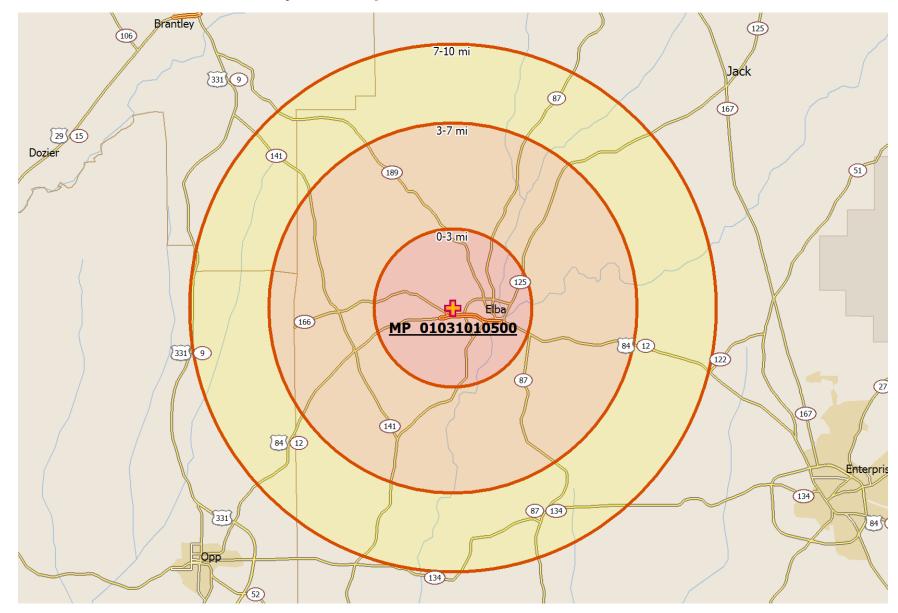
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	0104	Southeastern Region
2	Association	1180	Coffee
3	District	05	Southeast River District
4	County Location	01031	Coffee
5	Zipcode	36323	Coffee
6	Sitescape Category	2	Townscape
7	Sitescape Group	2.1	Small Towns
8	Sitescape Subgroup	2.13	Small towns adjacent to a small town
9	Sitescape Density Pattern	К	10000-10000-2500



Lynn Hackleburg North Johns Cowarts York Section Arab Boligee Loachapoka Waterleo Dauphin Nauvoo New Brockton Union Eldridge West Blocton Sumiton Valley Intercultural Institute water Heath Hayneville Springville Childersburg Winfield Excel River Confectual Ministry Gadsden Valley Grande Gilbertown Talladega Springs 3 F

#### Site Location Summary - Map of the Site Location



adland Sweet Water Section Kinsey Valley Jasper Vernon Centreville Bakerhill Hoover Ariton Butler Sector Millry Bay Minette Fayette Brent Petrey Eclectic Paint Rock Intercultural Institute Margaret for roon Hill Daleville Libertyville Falkville Onycha Valley Grande Tuscaloo (Soutextual Ministry Theodore F Soutextual Ministry Glencoe Creola Northport Aliceville Brookside Midyay ©Copyright 2013, Intercultural Institute for Contextual Ministry

#### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	5	Micropolitan area adjacent to a small metro area
3	Rural / Urban Continuum	6	
4	NCHS Rural Urban Codes	5	Micropolitan - counties in a micropolitan statistical area
5	NCES Urban Centric	43	Rural: Remote: Census-defined rural territory that is more than 25 miles from an urbanized
	Locale Codes		area and is also more than 10 miles from an urban cluster.
6	IICM RUCA Values Index	13	Rural commuting: Secondary flow 10% to 30% to a large Urban Cluster
7	ERS RUCA Commuting Value	10	Rural areas: primary flow to a tract outside a urbanized area or urban cluster
8	Percent Commuting to Metro	5	Percent commuting from non metro to metro areas

Lake Boligee Gadsden Sulligent Fruithurst Mentone Carrollton Harpersville Hueytown Theodore Un Thomasville Dodge City Beatrice Riverview Walnut Grove Wadley <u>Intercultural Institute</u> Foley Skylin Fairhope Chickasaw Selmont-West Selmont Mobile Trussville Bayou for Confectual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	3,806	3,318	3,074
2010 Households	1,437	1,366	1,248
2010 Group Quarters Population	357	0	0

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	12	8	2
Language Diversity National Index	5	1	0
Foreign Born Diversity National Index	13	51	12
Ancestry Diversity National Index	18	31	53
Racial Diversity National Index	57	40	17

wee Skyline Louisville Piedmont Munford Petrey Nectar Berry Hammondville Mount Olive Nauvoo Conceville Indian Springs Village Spanish Fort Sand Rock Woodland Trian Intercultural Institute Woodville Florala Sipsey Butler Lanett Brundidge Meadowbrook Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

## Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

ountainboro Meridianville Pleasant Grove Grimes Woodstock Coffeeville Sumiton Holly Pond Waterloo de Geiger Ariton Jemison Hurtsboro Ider Sylvan Springs Ragland Intercultural Institute elle Maplesville Weaver Boligee Hayneville Greenville Calera Fairfielo Jor Confectual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Blue Ridge Gordo Coker Daphne Ozark Pine Apple 7 Cordova Centreville Odenville Pinckard Halevville

## Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	160	11.13%
Mainstay Communities	Established, Diverse Households	29	2.02%
Working Communities	Blue-collar, Working Families	331	23.03%
Country Communities	Rural, Agri. & Mining Families	315	21.92%
Aspiring Communities	Young Singles / Aspiring-Multihousing	83	5.78%
Urban Communities	High Density, Inner-city Neighborhoods	519	36.12%

Highland Lake Boaz Crossville Arab Holly Pond Rainsville Odenville Jemison Union Springs Wedowed The solution of the soluting solution of the solution of the solution of the

# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.



# Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?



# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	12,731	926	7.27%
Unreached %	63.55%	64.41%	101.35
Religious But NOT Evangelical HH	3,266	245	7.5%
Religious But NOT Evangelical %	16.3%	17.05%	104.55
Spiritual But NOT Relig or Evang HH	1,728	136	7.86%
Spiritual But NOT Relig or Evang %	8.62%	9.45%	109.54
Not Evangelical, Not Interested HH	7,834	558	7.13%
Not Evangelical, Not Interested %	39.1%	38.85%	99.35



Provide Kellyton Excel Cleveland Argo Abbeville Irondale Odenville Huguley Littleville Fultondale Franklin Grand Bay Jacksonville Decatur Oak Grove Vina Gringer Intercultural Institute Double Springs Greensboro Kinston Madison Silverhill Waldo Silas Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

## **Spirituality Indicators - Churchscape**

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of ALSBOM Churches	54	4	7.41%
Active ALSBOM Attenders	5,705	369	6.47%
Active Evangelical Households	5,266	369	7%
Active Evangelical Percent	26.28%	25.66%	97.64
Inactive Evangelical Households	2,037	143	7%
Inactive Evangelical Percent	10.17%	9.93%	97.64
# New Churches Needed	0	0	0%





## Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Taylor Hill Community	1.80 mi	21	Declining	16	Weed	9.28 mi	46	Declining
2	Elba First	2.64 mi	174	Declining	17	Brooklyn	9.45 mi	15	Growing
3	Westside	2.65 mi	174	Plateauing	18	Damascus	9.91 mi	88	Growing
4	Covenant Community Church	2.80 mi	0	Plateauing	19	Mt. Gilead	10.37 mi	20	Declining
5	Whitewater	4.35 mi	78	Plateauing	20	New Brockton First	10.82 mi	95	Declining
6	Shiloh	4.56 mi	65	Declining	21	Sweet Water	10.84 mi	92	Plateauing
7	New Ebenezer	4.80 mi	31	Plateauing	22	Mt. Zion	11.20 mi	33	Growing
8	Mt. Olive	5.02 mi	55	Plateauing	23	Alberton	11.27 mi	65	Declining
9	New Haven	5.99 mi	54	Declining	24	Victoria	11.39 mi	57	Plateauing
10	Basin	6.95 mi	63	Growing	25	Alberton New Life	11.42 mi	26	Plateauing
11	Newbia	7.87 mi	44	Plateauing	26	Ino	11.55 mi	524	Growing
12	Woodland Grove	7.90 mi	43	Declining	27	Bethany	11.61 mi	167	Declining
13	Zion Chapel	8.06 mi	95	Growing	28	Calvary	11.76 mi	29	Declining
14	Friendship	8.57 mi	28	Growing	29	Sweet Home	11.77 mi	83	Plateauing
15	Bluff Springs	9.27 mi	21	Plateauing	30	West County Line	12.21 mi	86	Plateauing

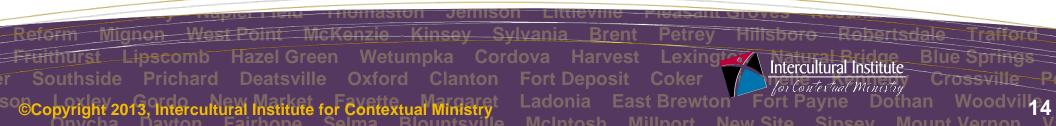
ammendville Falkville St. Florian Argo Kansas Allgood Geraldine Skyline Sweet Water Phil Campbell Elberta Tuscumbia Hamilton Castleberry Prichard Camden Centre Intercultural Institute Bluff Notasulga Taylor Ardmore Enterprise Lipscomb Shorter Chels (or Contextual Ministry for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

## Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

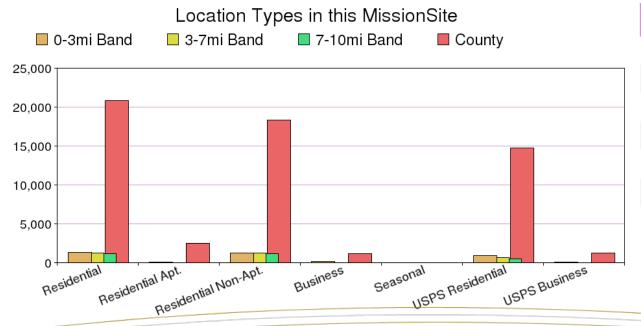
#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.



The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

EMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	40,240	3,623	9%
2000 Population	43,615	3,863	8.86%
2010 Population	49,549	3,806	7.68%

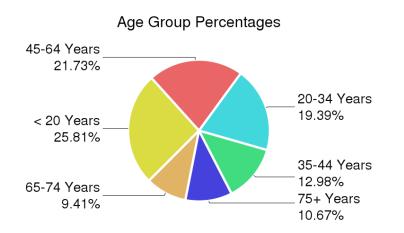


Location Type	0-3mi Band
Residential	1,349
Residential Apt.	112
Residential Non-Apt.	1,237
Business	152
Seasonal	0
USPS Residential	895
USPS Business	113

nion Oakman Hunford Daphne Bon Air Elkmont Concord Petrey Parrish Thorsby Eutaw Springville Sweet Water Roanoke Langston Thomasville Snead West Jefferson New Intercultural Institute Meadowbrook Beatrice Bridgeport Midfield Prattville Greensboro Dad for Contextual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

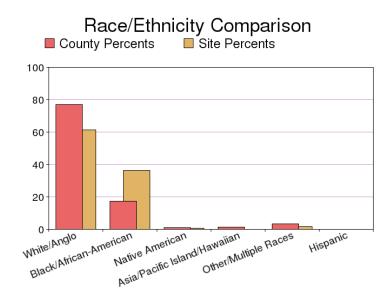


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.15%	5.12%	99.42
4-5 Years	2.6%	2.26%	86.92
6-8 Years	3.92%	3.81%	97.19
9-11 Years	3.91%	3.91%	100
12-13 Years	2.6%	2.65%	101.92
14-17 Years	5.18%	5.15%	99.42
18-19 Years	2.58%	2.89%	112.02
0-5 Years	7.75%	7.38%	95.23
6-12 Years	9.13%	9.09%	99.56
13-19 Years	9.06%	9.33%	102.98
< 20 Years	25.94%	25.8%	99.46
20-34 Years	20.96%	19.39%	92.51
35-44 Years	13.35%	12.98%	97.23
45-64 Years	24.66%	21.73%	88.12
65-74 Years	8.17%	9.41%	115.18
75+ Years	6.92%	10.67%	154.19
Median Age	37	36	96.54
Median Age (Male)	36	36	99.42
Median Age (Female)	39	38	97.9

ck Creek Goldville Guin Pinson Napier Field Epes Sipsey Wetumpka Natural Bridge Hollywood Tarrai Iberly Susan Moore Chatom Saraland Florala Fort Payne Ashland Europhine Intercultural Institute Ickensville Avon Clanton Phenix City Concord Daviston Brundidge Trussville Vincent Loxley Camc16 Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Atmore Underwood-Petersville Tuskegee Andalusia

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	76.96%	61.32%	79.68
Black, African-American	17.46%	36.42%	208.55
Native American	0.89%	0.55%	62.13
Asian	1.27%	0.08%	6.19
Pacific Island, Hawaiian	0.12%	0.05%	45.68
Other/Multiple Races	3.3%	1.6%	48.6
Hispanic	0%	2%	0
Education of Adulta (25 vrs.)			

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	33,589	2,608	
Less than 9th Grade	8.81%	13.38%	65.81
No High School Diploma	11.85%	18.79%	63.07
High School Graduate	29.74%	34.51%	86.18
Some College, no degree	20.47%	13.88%	147.5
Associate Degree	7.75%	3.03%	255.93
College Degree	13.04%	7.44%	175.26
Graduate/Prof. degree	8.34%	8.97%	92.97

Wille Horn Hill West Jefferson Libertyville Vredenburgh Elba Atmore Black West End-Cobb Town News Lincoln Valley Head Oakman Irondale Sylacauga Cedar Bluff Brent Intercultural Institute Hoover Woodstock Triana Faunsdale Carbon Hill Hanceville Leight for Confectual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	9.64%	18.23%	262.78
\$10,000 to \$19,999	14.74%	17.4%	118.03
\$20,000 to \$29,999	11.71%	12.87%	109.99
\$30,000 to \$49,999	21.56%	22.89%	106.18
\$50,000 to \$59,999	8.74%	6.47%	74.05
\$60,000 to \$69,999	6.96%	4.31%	61.96
\$70,000 to \$79,999	5.36%	3.69%	68.8
\$80,000 to \$89,999	4.08%	2.92%	71.67
\$90,000 to \$99,999	2.89%	1.81%	62.6
\$100,000 to \$124,999	7.76%	5.71%	73.57
\$125,000 to \$149,999	2.89%	2.16%	74.77
\$150,000 to \$199,999	2.99%	0.97%	32.53
\$200,000 to \$249,999	0.42%	0.21%	49.79
\$250,000 or more	0.26%	0.21%	80.43
Median Household	40,620	31,448	77.42
Average Household	56,279	49,863	88.6
Per Capita Household	23,121	19,036	82.33
Family/Non-Family Household			
Income			
Median Family Income	52,421	39,406	75.17
Average Family Income	66,865	57,335	85.75
Median Non-Family Income	23,730	21,276	89.66
Average Non-Family Income	32,392	29,927	92.39

West Blocton Referm Abbeville Point Clear Arley Lake Purdy Valley Prichard McIntosh York Alt Montevallo Brighton Saks Jasper Fyffe Riverview Alabaster Intercultural Institute Ozark Newbern Auburn Margaret Blountsville Hanceville Florala Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Page Cardiff Brewton Grimes Argo Pickensville

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	69.29%	67.01%	96.71
Families with Children	32.69%	32.5%	99.4
Families without Children	36.6%	34.52%	94.31
Non-Family Households			
% Non-Family Households	30.71%	32.99%	107.42
Non-Families with Children	0.67	0.56	82.62
Non-Families without Children	30.03	32.43	107.97
Housing Units			Index
Total Housing Units	22,716	1,705	
Vacant percent	11.81%	15.72%	133.13
Owned percent	59.16%	48.91%	82.69%
Rented Percent	29.04%	35.37%	121.8
Households by Size			Index
Avg household size	2.43	2.40	98.77
Avg family hh size	2.99	3.02	101
Avg non-family hh size	1.19	1.15	96.64
Households By Count of Persons			Percent
One	5,434	441	8.12%
Two	6,914	490	7.09%
Three or Four	6,220	386	6.21%
Five+	1,466	120	8.19%

Gantt Maplesville Lynn Clayhatchee Excel Heath Ider Centre Glen Allen Hamilton Cedar Bluff Wes Linga Vestavia Hills Oneonta Waldo Louisville Sylvania Petrey Annister Intercultural Institute County Line Samson Hollywood Avon Glencoe Sand Rock Newville Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Con

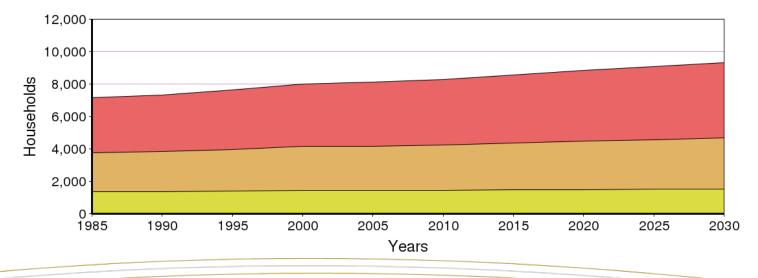
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	40,240	3,623	9%
2000 Population	43,615	3,863	8.86%
2010 Population	49,549	3,806	7.68%
2015 Population	54,113	3,979	7.35%

Household Change from 1985 to 2030

🗖 0-3mi Ring 👘 🗖 0-7mi Ring

📕 0-10mi Ring

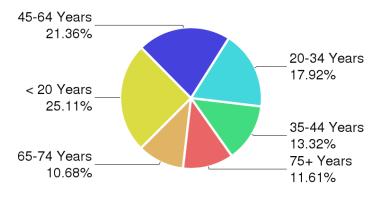


ngton Childersburg Autaugaville Castleberry Avon Courtland Harpersville McKenzie Sylvania Ariey T arolina Gardendale Hazel Green Leesburg Midland City Lexington Survey Late Camp Hill Sipsey Tusc Boligee Columbiana Lineville Sheffield Crossville Hokes Bluff Courter Intercultural Institute Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

Projected Age Group Percentages

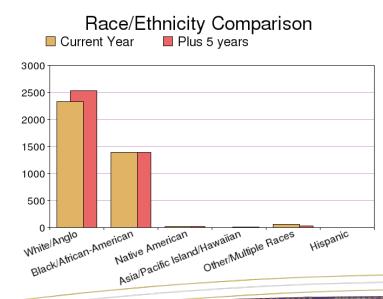


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.12%	4.83%	94.34
4-5 Years	2.26%	2.11%	93.36
6-8 Years	3.81%	3.59%	94.23
9-11 Years	3.91%	3.85%	98.47
12-13 Years	2.65%	2.64%	99.62
14-17 Years	5.15%	5.23%	101.55
18-19 Years	2.89%	2.87%	99.31
0-5 Years	7.38%	6.94%	94.04
6-12 Years	9.09%	8.77%	96.48
13-19 Years	9.33%	9.4%	100.75
< 20 Years	25.8%	25.11%	97.33
20-34 Years	19.39%	17.92%	92.42
35-44 Years	12.98%	13.32%	102.62
45-64 Years	21.73%	21.36%	98.3
65-74 Years	9.41%	10.68%	113.5
75+ Years	10.67%	11.61%	108.81
Median Age	37	37	98.87
Median Age (Male)	36	37	102.67
Median Age (Female)	39	40	102.48

Agston Haleyville Brookside Franklin Loxley Gurley Coffeeville Beatrice Talladega Brantley Brewton Petrey Deatsville Hytop Haleburg Ranburne Repton Robertsdale Intercultural Institute Intercultural Institute Roanoke Wedowee Monroeville Roc JorContextual Ministry Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	61.32%	63.51%	103.56
Black, African-American	36.42%	34.83%	95.65
Native American	0.55%	0.53%	95.65
Asian	0.08%	0.23%	286.96
Pacific Island, Hawaiian	0.05%	0.03%	47.83
Other/Multiple Races	1.6%	0.88%	54.88
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	2,608	2,756	
Less than 9th Grade	13.38%	12.3%	91.92
No High School Diploma	18.79%	15.42%	82.08
High School Graduate	34.51%	36.9%	106.93
Some College, no degree	13.88%	14.37%	103.52
Associate Degree	3.03%	3.3%	109
College Degree	7.44%	7.95%	106.82
Graduate/Prof. degree	8.97%	9.76%	108.78

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A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	18.23%	16.72%	91.72
\$10,000 to \$19,999	17.4%	17.2%	98.85
\$20,000 to \$29,999	12.87%	12.93%	100.45
\$30,000 to \$49,999	22.89%	22%	96.11
\$50,000 to \$59,999	6.47%	6.57%	101.48
\$60,000 to \$69,999	4.31%	4.27%	98.86
\$70,000 to \$79,999	3.69%	3.99%	102.8
\$80,000 to \$89,999	2.92%	3.39%	101.92
\$90,000 to \$99,999	1.81%	1.96%	108.52
\$100,000 to \$249,999	5.71%	6.84%	119.84
\$125,000 to \$149,999	2.16%	2.57%	119.26
\$150,000 to \$199,999	0.97%	1.29%	132.04
\$200,000 to \$249,999	0.21%	0.14%	64.86
\$250,000 or more	0.21%	0.07%	32.43
Median Household	31,448	32,960	104.81
Average Household	49,863	56,149	112.61
Per Capita Household	19,036	21,052	110.59
Family/Non-Family Household			
Income			
Median Family Income	39,406	43,388	110.11
Average Family Income	57,335	66,354	115.73
Median Non-Family Income	21,276	21,895	102.91
Average Non-Family Income	29,927	30,606	102.27

 Iokes Bluff
 Pleasant Groves
 Ozark
 North Johns
 Tuscumbia
 Owens Cross Roads
 Wilsonville
 Indian Spring

 Geneva
 Smiths Station
 Abbeville
 Onycha
 Kennedy
 Ohatchee
 Springville
 Intercultural Institute
 Midland City

 Blue Ridge
 Memphis
 Minor
 Russellville
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 Clayton
 Hartselle
 Maplesville
 Belk
 New Brockton
 Brighton
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A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	67.01%	65.34%	97.49
Families with Children	32.5	31.75	97.71
Families without Children	34.52	33.72	97.68
Non-Family Households			
% Non-Family Households	32.99%	34.66%	105.09
Non-Families with Children	0.56	0.54	105.09
Non-Families without	32.43	34.12	105.23
Children			
Housing Units			
Total Housing Units	1,705	1,749	102.58%
Vacant percent	15.72%	15.55%	98.94
Owned percent	48.91%	48.54%	99.24
Rented Percent	35.37%	35.91%	101.53
Households by Size			
Avg household size	2.40	2.46	102.5%
Avg family hh size	3.02	3.16	104.64%
Avg non-family hh size	1.15	1.14	99.13%
Households By Count of			
Persons			
One	441	469	106.35%
Two	490	454	92.65%
Three or Four	386	409	105.96%
Five+	120	145	120.83%

a Dadeville Dodge City Uniontown Lake View Childersburg West Blocton Greensboro Priceville Silas aret Evergreen Twin Red Bay Glencoe Georgiana Harpersville Clayton Intercultural Institute ount Olive Susan Moore Forkland Tuscaloosa Heath Alexandria Hartsell (or Contextual Ministry in ©Copyright 2013, Intercultural Institute for Contextual Ministry Data Block Skyline Point Clear Babbie Avon Monteval

# **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10	BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
Foreign Born Pop	12	0	0	Eastern Africa	0	0	0
Northern Europe	5	0	0	Middle Africa	0	0	0
Western Europe	0	0	0	Northern Africa	0	0	0
Southern Europe	0	0	0	Southern Africa	0	0	0
Eastern Europe	0	0	0	Western Africa	0	0	0
Other Europe	0	0	0	Other Africa	0	0	0
Eastern Asia	0	0	0	Oceania	0	0	0
So. Central Asia	0	0	0	Caribbean	0	0	0
SE Asia	0	0	0	Central Amer.	7	0	0
Western Asia	0	0	0	South America	0	0	0
Other Asia	0	0	0	North America	0	0	0
				Born at sea	0	0	0



# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	POKEN AT HOME 0-3 3-7 7-10 SP		SPOKEN AT HOME	0-3	3-7	7-10	
	MILES	MILES	MILES		MILES	MILES	MILES
English only	2,411	4,818	1,107	Other Indo-Euro	0	0	0
Spanish	33	66	0	Asian/PI languages	0	0	0
Other Indo-Euro	7	32	5	Chinese	0	0	0
language				Japanese	0	0	0
French (incl. Patois,	6	22	0	Korean	0	0	0
Cajun)				Mon-Khmer,	0	0	0
French Creole	0	0	0	Cambodian			
Italian	0	0	0	Miao, Hmong	0	0	0
Portuguese	0	0	0	Thai	0	0	0
German	1	10	5	Laotian	0	0	0
Yiddish	0	0	0	Vietnamese	0	0	0
Other West Germanic	0	0	0	Other Asian	0	0	0
A Scandinavian	0	0	0	Tagalog	0	0	0
Language				Other Pacific Is	0	0	0
Greek	0	0	0	Other languages	0	0	0
Russian	0	0	0	Navajo	0	0	0
Polish	0	0	0	Other Native N.	0	0	0
Serbo-Croatian	0	0	0	American			
Other Slavic Language	0	0	0	Hungarian	0	0	0
Armenian	0	0	0	Arabic	0	0	0
Persian	0	0	0	Hebrew	0	0	0
Gujarathi	0	0	0	African languages	0	0	0
Hindi	0	0	0	Other unspecified	0	0	0
Urdu	0	0	0				

Edwardsville Huevtown Shiloh Glenwood Homewood Addison Libertyville Douglas Fiana Maplesville Walnut Grove Southside Selmont-West Selmont Twin Centre Irondale Kennedy Rock Mills Sumiton Rainbow City Allgood Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

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# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10	ANCESTRY	ANCESTRY 0-3	ANCESTRY 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Reporting ancestry	1,576	3,236	749	Irish	Irish 122	Irish 122 258
Arab	9	6	0	Italian	Italian 1	Italian 1 3
Armenian	0	0	0	Lithuanian	Lithuanian 0	Lithuanian 0 0
Austrian	0	0	0	Norwegian	Norwegian 0	Norwegian 0 3
British	4	25	1	Polish	Polish 4	Polish 4 1
Canadian	0	0	1	Portuguese	Portuguese 0	Portuguese 0 0
Croatian	0	0	0	Romanian	Romanian 0	Romanian 0 0
Czech	0	0	0	Russian	Russian 3	Russian 3 2
Czechoslovak	0	0	0	Scandinavian	Scandinavian 0	Scandinavian 0 0
Danish	4	13	0	Scotch-Irish	Scotch-Irish 25	Scotch-Irish 25 40
Dutch	11	37	7	Scottish	Scottish 7	Scottish 7 28
English	144	453	63	Slovak	Slovak 0	Slovak 0 0
European	7	24	5	Subsaharan African	Subsaharan African 9	Subsaharan African 9 11
Finnish	0	0	0	Swedish	Swedish 3	Swedish 3 15
French (not Basque)	11	29	8	Swiss	Swiss 4	Swiss 4 2
French Canadian	0	3	3	Ukrainian	Ukrainian 0	Ukrainian 0 0
German	17	58	21	US/American	US/American 464	US/American 464 1,111
Greek	0	0	0	Welsh	Welsh 5	Welsh 5 3
Hungarian	0	0	0	West Indian	West Indian 0	West Indian 0 0
Iranian	0	0	0	Yugoslavian	Yugoslavian 0	Yugoslavian 0 0
				Other	Other 722	Other 722 1,111

Kennedy Powell Hokes Bluff Eutaw Monroeville Linden Dauphin Island Hurtsboro Wedowee Irondale Stevenson Gulf Shores Rehobeth Fayette Blue Springs Skyline Dutton Intercultural Institute nceville Jackson Haleyville Edwardsville Leighton Lake View Sardis Cit for Confectual Ministry Jacksonville F ill Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

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## Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



# Using the Demographic Indicators

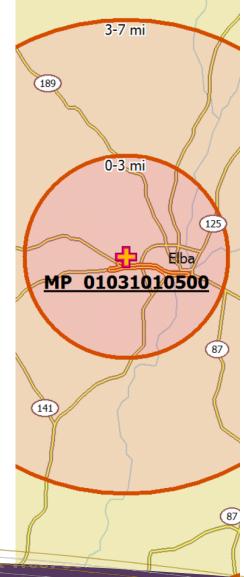
#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Wetumpka Fairfield Fyffe Mulga Owens Cross Roads Lester Kellyton Indian Springs Village Jasper Springs Moores Mill Stevenson Napier Field Brilliant Harvest Toxey Intercultural Institute Morris Argo Brighton Benton Piedmont Dayton Columbiana Cardiff for Confectual Ministry Coopyright 2013, Intercultural Institute for Contextual Ministry Coopyright 2013, Intercultural Institute for Contextual Ministry

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,437	100%	924	100%
AFFLUENT SUBURBIA	0	0%	0	0%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	160	11.13%	107	11.58%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	160	11.13%	107	11.58%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	23	1.6%	15	1.62%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	23	1.6%	15	1.62%
Mid-Market Enterprise	0	0%	0	0%
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Gu-Win Georgiana Ragland Lisman Beatrice Rainsville Fairview Hurtsboro Black Geneva Redster Opp Magnolia Springs Triana Waldo Hillsboro Belk Prichard Word Intercultural Institute Kinsey Hartford Libertyville Vina Susan Moore Guin Margaret Mid Confectual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,437	100%	924	100%
BLUE COLLAR BACKBONE	119	8.28%	80	8.66%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	117	8.14%	79	8.55%
Small Town Endeavors	2	0.14%	1	0.11%
AMER. DIVERSITY	6	0.42%	4	0.43%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	6	0.42%	4	0.43%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	212	14.75%	146	15.8%
Steadfast Conservative	152	10.58%	104	11.26%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	60	4.18%	42	4.55%

New Site Silverhill Kansas Muscle Shoals Thomaston Reform Underwood-Petersville Oakman Onycha araland Newville Millport Indian Springs Village Malvern Talladega Springer Intercultural Institute gar Sylacauga Moores Mill Libertyville Lineville Bay Minette Camden ©Copyright 2013, Intercultural Institute for Contextual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry Geopyright 2013, Intercultural Institute for Contextual Ministry

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,437	100%	924	100%
REMOTE AMERICA	252	17.54%	152	16.45%
Hardy Rural Fam.	3	0.21%	2	0.22%
Rural Southern Living	45	3.13%	26	2.81%
Coal & Crops	204	14.2%	124	13.42%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	83	5.78%	61	6.6%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	83	5.78%	61	6.6%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	63	4.38%	26	2.81%
Industrious Country Living	2	0.14%	1	0.11%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	61	4.24%	25	2.71%

uvoo Gordo Alabaster Grossville Glavion

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The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,437	100%	924	100%
STRUGGLING SOCIETIES	456	31.73%	289	31.28%
Rugged Southern Style	216	15.03%	126	13.64%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	240	16.7%	163	17.64%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	63	4.38%	44	4.76%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	51	3.55%	36	3.9%
Urban Diversity	0	0%	0	0%
New Generation Activists	12	0.84%	8	0.87%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

n Ben Air Fruithurst West End-Cobb Town Hoover Pine Hill Clayhatchee Dozier Chatom Bridgeport S Here Slocomb Cardiff Sardis City Mountainboro Tuscaloosa Union intercultural Institute Intercultural Institute for Contextual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

# Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Ile Falkville Mountain Brook Lisman Coaling Cuba Piedmont Guin Cardin Underwood Petersville Brid Greenville Cowarts Good Hope Grimes Anderson Moody Hobson in <u>Intercultural Institute</u> Tuskegee Span Intercultural Institute for Confectual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry

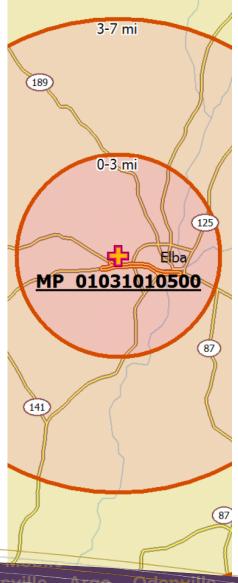
#### **Potential Cultural Bridges**

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



Lefin Natural Bridge Camp Hill Piedmont Allgood Newbern Mount Olive Biountsville Argo Odenville B The Clayton Lanett Tarrant Kellyton Forestdale Trinity Colony Banks Indexe Springs Triana Lange a Bay Minette Priceville Millbrook Berry Satsuma Union Springs Cull Confectual Ministry Anniston Kimberly White Hall Nauvoo Citronelle 36 Copyright 2013, Intercultural Institute for Contextual Ministry Cordiff Billingslov Marien Sylvapia Lincoln Plage 16

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10	BRIDGES
	MILES	MILES	MILES	
PC-HH Own	70%	71%	70%	Internet Use: News
Use Comp. for Internet/E-mail	49%	50%	50%	Internet Use: Banki
Internet Use: E-Mail	39%	39%	39%	PC-Network-HH Ha
Use Comp. for Comp. Games	36%	35%	35%	Use Comp. for Nev
Use Comp. for Word Processing	30%	30%	30%	Service
Use Comp. for Shopping	28%	30%	30%	Use Comp. for Pers
Use Comp. for Education	27%	26%	26%	Mngmnt
Use Comp. for Digital Camera	27%	27%	27%	Use Comp. for Filin
Photo Editing				Internet Use: Shop
HH Owns DVD Player	23%	23%	23%	Purchase
Use Comp. for Banking	23%	23%	23%	Internet Use: Shop

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Internet Use: News/ Weather	22%	22%	21%
Internet Use: Banking	19%	22%	22%
PC-Network-HH Has One	16%	18%	18%
Use Comp. for News/Info./Data	15%	15%	15%
Service			
Use Comp. for Personal Financial	11%	10%	9%
Mngmnt			
Use Comp. for Filing/DB Mngmnt	10%	10%	10%
Internet Use: Shopping: Made A	10%	10%	10%
Purchase			
Internet Use: Shopping: Gathered	9%	9%	9%
Info. for Shopping			
Internet Use: Research/ Education	9%	9%	9%
Use Comp. for Accounting	9%	9%	9%



The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	65%	65%	64%
Dining Out (Not Fast Food)	50%	50%	51%
Reading Books	47%	46%	46%
Card Games	36%	38%	39%
Gardening	34%	36%	37%
Cooking for Fun	32%	31%	30%
Go To A Beach/Lake	29%	29%	30%
Board Games	27%	29%	30%
Going To	18%	16%	16%
Bars/Nightclubs/Dancing			
Visit Zoo	15%	16%	15%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	70%	68%	68%
Gen./Fam. Practitioner	39%	38%	38%
Dentist	24%	23%	22%
Backache	23%	22%	22%
Hypertension/High Blood	23%	22%	22%
Pressure			
Eye Dr.	21%	19%	19%
High Cholesterol	18%	18%	17%
Any Arthritis	17%	18%	18%
None Of These	17%	19%	19%
Overweight (30 Pounds Or More)	15%	16%	16%

Rece City Yellow Bluff Mulga Demopolis Boaz Louisville Epes Newton Heath Sardis City Moulton Exander City Center Point Hayden Pleasant Grove Pennington Muscle Intercultural Institute McDonald Chapel Union Springs Dadeville Stevenson Rehobeth Bir Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Cardiff Lexington Altoor 38

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	22.61%	20.39%	19.76%
Live Theater	15.11%	13.98%	13.46%
Live Theater Most Often	13.01%	11.75%	11.15%
Rock/Pop Concerts Most	11.31%	10.55%	10.3%
Often			
Comedy Club	8.24%	7.22%	6.39%
Dance Performance	7.36%	6.19%	5.37%
Movies: Comedy	38.09%	36.38%	35.56%
Movies: Action/Adventure	35.08%	33.44%	32.48%
Movies: Fam.	19.72%	17.66%	16.88%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Drama	19.38%	17.4%	16.52%
Movies: Romantic Comedy	17.47%	16.35%	16.09%
Movies: Mystery	16.14%	14.59%	13.82%
MLB Baseball Reg. Season	5.03%	4.61%	4.57%
College Football Reg.	4.96%	5.01%	5.04%
Season			
NFL Football Reg. Season	4.04%	4.18%	4.11%
College Basketball Reg.	3.38%	3.23%	3.16%
Season			
Auto Racing Events	2.62%	3.11%	3.29%
Rodeo	2.57%	2.61%	2.73%

Vernon Gordon West Jefferson Mountainboro Killen Lexington Hartselle Sardis City Goodwater St. Flor Fordale Fort Rucker Slocomb Lockhart Webb Harpersville Glenwood For Intercultural Institute Spanish Fort Chatom Millbrook Lipscomb Springville Natural Bridge Piro for Contextual Ministry Da Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands -0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10	BRIDGES	BRIDGES 0-3	BRIDGES 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Walking for Exercise	35.38%	34.52%	34.4%	Target Shooting	Target Shooting 9.77%	Target Shooting 9.77% 11.49%
Swimming	27.68%	29.43%	30.16%	Using Cardio Machine	Using Cardio Machine 8.96%	Using Cardio Machine 8.96% 8.61%
Freshwater Fishing	20.25%	23.88%	25.68%	Mountain/Road Biking	Mountain/Road Biking 8.78%	Mountain/Road Biking 8.78% 9.28%
Bowling	19.35%	20.24%	20.47%	Backpacking/Hiking	Backpacking/Hiking 8.22%	Backpacking/Hiking 8.22% 9.39%
Camping Trips	17.37%	21.56%	22.85%	Volleyball	Volleyball 7.63%	Volleyball 7.63% 8.2%
Billiards/Pool	16.58%	16.67%	16.65%	Power Boating	Power Boating 7.49%	Power Boating 7.49% 7.28%
Basketball	14.26%	14.75%	15.03%	Aerobics	Aerobics 7.17%	Aerobics 7.17% 7.08%
Jogging/Running	13.26%	11.85%	11.27%	Softball	Softball 6.97%	Softball 6.97% 6.76%
Baseball	11.55%	11.74%	11.73%	Canoeing/Kayaking	Canoeing/Kayaking 6.58%	Canoeing/Kayaking 6.58% 7%
Hunting	11.39%	15.15%	17%	Saltwater Fishing	Saltwater Fishing 6.48%	Saltwater Fishing 6.48% 7.71%
Weight Training	10.84%	11.14%	11%	Motorcycling	Motorcycling 6.15%	Motorcycling 6.15% 6.2%
Football	10.53%	10.48%	10.55%	Horseback Riding	Horseback Riding 5.87%	Horseback Riding 5.87% 7.23%
Golf	10.27%	10.18%	10.54%	Tennis	Tennis 5.64%	Tennis 5.64% 6.26%
Stationary Cycling	9.87%	10.03%	9.83%	Soccer	Soccer 5.27%	Soccer 5.27% 5.21%

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The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Fly Fishing	5.26%	5.92%	6.28%
Yoga	5.11%	4.82%	4.57%
Roller Skating	4.56%	4.55%	4.56%
Ice Skating	4.4%	4.32%	4.13%
Water Skiing	4.32%	4.75%	4.94%
Jet Skiing	4.3%	4.8%	5.02%
Archery	4.22%	5.54%	6.16%
Snowmobiling	4.01%	3.82%	3.98%
Downhill & X-Country	3.99%	3.79%	3.89%
Skiing			
Snorkeling	3.94%	4.24%	4.53%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Racquetball	3.48%	3.63%	3.54%
Auto Racing	3.24%	3.32%	3.25%
Rock Climbing	3.16%	3.36%	3.31%
Snowboarding	3.12%	2.96%	2.92%
Hockey	3.08%	3.34%	3.48%
Skateboarding	3.04%	3.56%	3.83%
Sailing	3.03%	2.95%	3.07%
Martial Arts	2.4%	3.34%	3.74%
Surfing & Windsurfing	2.38%	2.45%	2.54%
Rowing	2.12%	2.41%	2.5%

Ashford Nauvoo Hentene Shorter Brighton Crossville Atmore Greensboro Harvest Fruithurst Munford Eclectic Grove Hill Orrville Thomasville Selmont-West Selmont Enterna Intercultural Institute ugaville Mignon Lake View Huguley Sand Rock Grand Bay Hytop Bes for Confectual Ministry Hecopyright 2013, Intercultural Institute for Contextual Ministry Comparison Contextual Ministry Summerdale Hodges Banburne Coker Calera Tusca

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

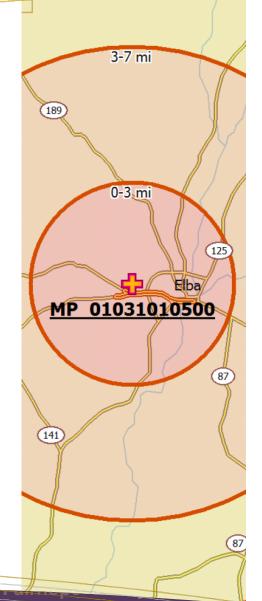
#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



Coosada Red Level Epes Billingsley Twin Winfield Opelika Alex dale Bakerhill County Line Smoke Rise Trinity Selma Union Springs Copyright 2013, Intercultural Institute for Contextual Ministry Contextual Institute for Contextual Ministry Contextual Ministry

### Potential Cultural Barriers -- Introduction (part 2)

#### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

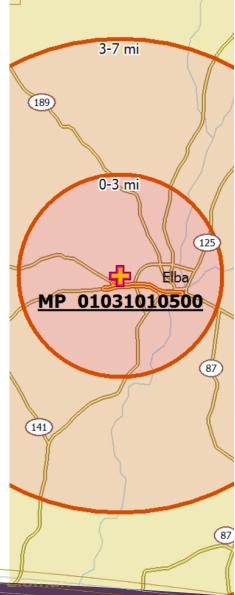
CULTURAL BARRIERS OF ACCEPTANCE

#### **Christian Subculture**

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



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### **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES	BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	52%	53%	53%	Friends More Important Than My Fam.	21%	20%	20%
Speak My Mind Even If It Upsets People	39%	38%	38%	I Åm A Workaholic Marijuana Should Be Legalized	20% 20%	18% 18%	18% 18%
Like Control Over People And Resources	38%	37%	37%	Like To Pursue Challenge/Novelty/Change	19%	19%	19%
Woman's Place Is In The Home Find It Difficult To Say No To My	38% 35%	38% 39%	38% 40%	Rarely Sit Down to a Meal Together At Home	19%	20%	20%
Kids Like To Do Unconventional	32%	32%	31%	Only Work Current Job for The Money	16%	17%	17%
Things Don't Judge People/Way They	31%	29%	28%	We Should Strive for Equality for All	15%	14%	13%
Live Life Too Much Sponsorship In	28%	28%	27%	Happy With My Standard Of Living	12%	11%	11%
Arts/Sports Prefer To Have Few	28%	25%	25%	On Whole People Get What They Deserve	11%	11%	10%
Possessions As Possible				Very Happy With My Life As It Is		9%	8%
Money Is Best Measure Of Success	25%	26%	26%	Indulge My Kids With The Little Extras	9%	9%	9%
Like to Stand Out In A Crowd If Won Lottery Would Never	25% 23%	25% 22%	25% 21%	Little I Can Do To Change My Life	9%	9%	9%
Work Again							

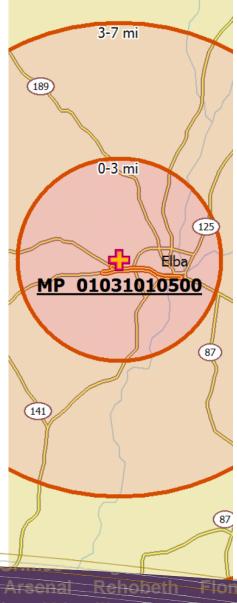
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Colony Altoona Harpersville Eutaw Russelle Hadrid Orrvin Manager Stocomb Pleasant Groves Malvern East Brewton Florence Intercultural Institute Nauvoo Boaz Lineville Newville Underwood-Petersville Argo Ather for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Vernon Linceln Maplesville Atmore Triana Rainbow City Sanford Redstone Arsenal Rehobeth Floring Edgewater Columbiana McIntosh Gainesville Baileyton Haleyville Mober Intercultural Institute Wetumpka Thomaston La Fayette Ragland Providence Enterprise Pleve Intercultural Ministry Confectual Ministry 6 Contextual Ministry 6 Contextu

## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3	3-7 MII ES	7-10	THEMES	0-3 MII ES	3-7 MILES	7-10
You Should Seize Opportunities	<b>MILES</b> 55%	<b>MILES</b> 53%	MILES 53%	People Have To Take Me As The	<b>MILES</b> / 20%	18%	<b>MILES</b> 18%
In Life				Find Me			
Important To Respect Customs And Beliefs	53%	55%	55%	Provide My Kids With The Little Extras	17%	17%	16%
Like To Understand About	39%	36%	35%	Real Men Don't Cry	17%	17%	17%
Nature				Is An Important Part Of Who I Am	16%	18%	19%
Prefer Work Part Of Team Than Alone	37%	36%	35%	Try Not To Worry About The Future	15%	13%	12%
Important Feel Respected By My Peers	33%	32%	32%	Worried About Pollution Caused By Cars	14%	16%	16%
Important To Juggle Various Tasks	33%	32%	32%	Enjoy Spending Time With My Fam.	14%	16%	16%
Good At Fixing Things	30%	29%	28%	Feel Very Alone In The World	8%	8%	8%
Have Keen Sense Of Adventure	28%	28%	27%	Children Should Be Allowed To	8%	9%	8%
Prefer To Have Few	28%	25%	25%	Express Themselves			
Possessions As Possible				Would Like To Set Up Own	6%	7%	7%
Consider Myself Interested In	23%	21%	20%	Business			
The Arts				Like Spending Most Time With	6%	6%	6%
Looking for New Ideas To	21%	20%	20%	Fam.			
Improve Home				Decor Particular Interest To Me	5%	5%	4%
Like To Just Enjoy Life	20%	19%	19%				

alla Sweet Water Cottonwood

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### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

Bluff Hobile Lowndesboro Talladega Springs Cuntersville Magnolia Springs Lynn Cleveland Epes Bea Mountain Brook Flomaton Pennington Spanish Fort Rehobeth Selmont-West Selmont Falkville Coffeeville Midland City Sumiton Copyright 2013, Intercultural Institute for Contextual Ministry

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### **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	88.15%	89.03%	89.2%
Restaurant-Visit Any			
Fam. Restaurants/Steak	78.61%	79.52%	80.08%
Houses-Visit Any			
McDonald's	57.26%	57%	56.24%
Burger King	39.6%	40.57%	40.61%
Subway	32.16%	31.98%	31.83%
Kentucky Fried Chicken (KFC)	31.69%	32.7%	33%
Wendy's	31.19%	31.11%	30.73%
Applebee's	28.16%	27.13%	26.5%
Taco Bell	26.38%	25.96%	25.7%
Pizza Hut	24.63%	26.37%	26.07%
Dairy Queen	22.86%	21.69%	21.36%
Arby's	21.92%	21.1%	20.78%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Olive Garden	18.44%	17.65%	17.42%
Red Lobster	18.02%	17%	16.47%
Sonic	17.83%	20.28%	21.13%
Cracker Barrel	15.36%	16.61%	16.82%
Hardee's	14.79%	16.32%	17.08%
Domino's Pizza	14.21%	13.62%	13.04%
Outback Steakhouse	13.45%	12.79%	12.19%
Long John Silver's	13.36%	15.34%	15.83%
Golden Corral	12.63%	13.25%	13.1%
Denny's	12.52%	10.99%	10.4%
IHOP (International House Of	11.48%	10.57%	9.78%
Pancakes)			
Popeyes	11.01%	9.83%	8.83%
Outback Steakhouse Long John Silver's Golden Corral Denny's IHOP (International House Of Pancakes)	13.45% 13.36% 12.63% 12.52% 11.48%	12.79% 15.34% 13.25% 10.99% 10.57%	12.19% 15.83% 13.1% 10.4% 9.78%

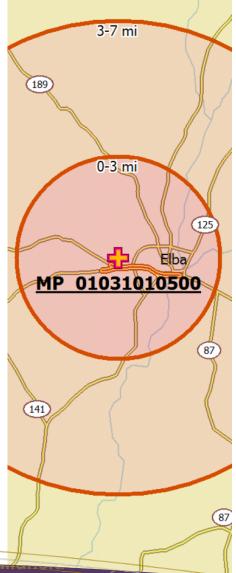
Killen Livingston Brewton Toxey Parrish Vincent Pike Road Emelle Gainesville Mignon Rockford Hildersburg Cullman Mountain Brook Rehobeth Point Clear Ider Bear Confectual Institute ns Detroit Faunsdale Memphis Dozier Paint Rock Hammondville Bren Confectual Ministry S Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

### **Potential Shared Projects**

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Sand Rock Highland Lake Heffin Maytown Pine Hill Twin Loxley Chatom Miner Hodges Camden Atmore Ladonia Eldridge Addison Eutaw County Line Gurley Millow Intercultural Institute Pinson Excel Pine Ridge Glencoe Orange Beach Tuskegee Reece Cit Intercultural Institute For Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

### **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	42.12%	40.93%	40.26%
Recycled products	24.85%	24.04%	23.43%
Worked as volunteer (non political)	14.24%	13.88%	13.75%
Engaged in fund raising	10.44%	10.76%	10.95%
Religious club member	8.04%	8.13%	8.33%
Church Board	5.5%	5.72%	5.96%

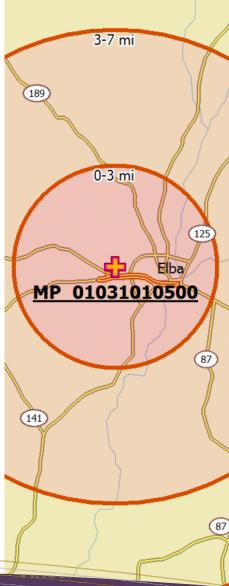
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Wrote to editor of mag or	5.05%	4.93%	4.66%
newspaper			
Wrote to elected offcl about	4.72%	4.68%	4.69%
publ bus			
Took active part in local civic	4.7%	4.17%	4.05%
issue			
Charitable Organization	4.47%	4.44%	4.42%
Fraternal order member	4.36%	3.86%	3.62%
Union member	4.34%	4.1%	3.98%

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### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Emelle Camp Hill Hillsboro Vernon Chatom Arab Alexandria Springville Creola Rock Creek Hom Columbia Paint Rock McDonald Chapel Steele Southside Goodwater Highland Lake Frisco City Luverne Monroeville Susan Moore Sylvan for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

## **Potential Print Media Content:**

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	13.52%	13.15%	13.03%
Children's Books	11.85%	11.96%	12.22%
Mystery	9.74%	9.51%	9.57%
Cookbooks	8.91%	8.85%	8.94%
Religious (not Bibles)	8.08%	8.83%	9.03%
Romance	6.7%	7.01%	7.24%
History	5.17%	5.17%	5.09%
Biography	4.84%	4.84%	4.78%
Mail order	4.63%	4.4%	4.2%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	59.76%	57.11%	55.37%
Gen. Editorial	45%	43.42%	42.36%
Womens	39.7%	38.96%	38.19%
Service	32.39%	32.81%	32.65%
Mens	16.79%	15.97%	15.39%
Fishing/Hunting	15.13%	16.81%	17.41%
Parenthood	14.08%	14.34%	14.37%
Music	13.48%	12.83%	12.27%
Business/Finance	13.4%	12.24%	11.6%

son Spanish Fort Myrtlewood Prichard Detroit Guntersville Goldville Priceville Daphne Mosses Wilso Albertville Sylacauga Tillmans Corner West Point McKenzie Ladonia Ministry In Kansas Emelle Arley Lexington Taylor Margaret Georgiana Sloco (ontertual Institute) Contertual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry

### Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	51.53%	51.17%	51.32%
Classified	35.92%	36.77%	37.27%
Sport	29.88%	28.62%	28.25%
Editorial Page	27.61%	28.13%	28.69%
Comics	26.54%	25.46%	25.35%
Business/Finance	22.42%	20.36%	19.52%
Food/Cooking	22.02%	20.94%	20.48%
TV/Radio Listings	20.89%	19.96%	19.6%
Movie Listings & Reviews	19.24%	18.16%	17.52%
Home/Gardening	17.98%	17.47%	17.07%
Travel	13.74%	12.67%	12.11%
Science/Technology	13.55%	12.42%	12.11%
Fashion	13.02%	12.87%	12.82%

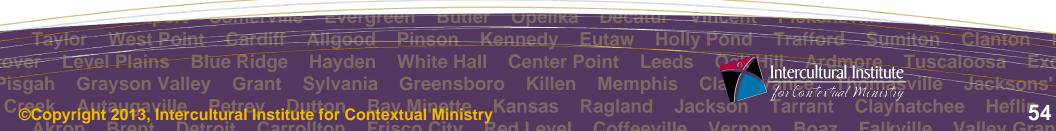
RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Country	25.24%	29.78%	32.07%
Urban Contemporary	19.95%	17.3%	15.75%
Adult Contemporary	15.4%	15.47%	15.05%
CHR Contemp Hit Radio	14.61%	14.41%	14.09%
Oldies	10.22%	9.64%	9.33%
Rock	8.41%	8.25%	7.95%
Classic Rock	7.77%	8.17%	8.33%
Variety	7.04%	6.06%	5.54%
News/Talk	6.94%	6.05%	5.62%
Alternative	5.43%	5.5%	5.34%
Religious	5.41%	6%	6.38%
Gospel	5.13%	5.37%	5.44%
Jazz	4.9%	3.96%	3.48%
Soft Contemporary	4.01%	3.92%	3.8%
All News	3.39%	2.73%	2.4%
Classic Hits	2.95%	3.04%	3.04%
All Talk	2.4%	2.54%	2.55%
Sports	2.31%	2.04%	1.9%

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### **Potential Multimedia Content:**

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3	3-7	7-10	MULTI	MULTIMEDIA: TV	MULTIMEDIA: TV 0-3	MULTIMEDIA: TV 0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Fox News Channel	60.8%	61.45%	61.72%	TV Info	TV Info From Newspapers	TV Info From Newspapers 23.67%	TV Info From Newspapers 23.67% 23.47%
Satellite Dish	51.56%	54.04%	55.28%	Comed	Comedy Central	Comedy Central 23.13%	Comedy Central 23.13% 19.45%
Other Video-On-Demand	51.03%	50.11%	49.75%	TCM (T	TCM (Turner Classic	TCM (Turner Classic 23.02%	TCM (Turner Classic 23.02% 22.36%
Soapnet	47.06%	46.6%	46.17%	Movies	Movies)	Movies)	Movies)
Sci-Fi Channel	36.91%	36.43%	36.23%	BET (B	BET (Black Entertainment	BET (Black Entertainment 22.84%	BET (Black Entertainment 22.84% 20.97%
MSNBC	34.25%	33.19%	33.06%	TV)	TV)	TV)	TV)
Adult Pay Per View TV	31.73%	34.08%	35.28%	TV Info	TV Info From Monthly Cable	TV Info From Monthly Cable 22.49%	TV Info From Monthly Cable 22.49% 22.58%
Nickelodeon	29.68%	31.35%	32.07%	Guide	Guide	Guide	Guide
Subscribe Digital Cable	29.66%	29.41%	29.03%	Hallma	Hallmark Channel	Hallmark Channel 22.36%	Hallmark Channel 22.36% 22.45%
TV Info From Sunday TV	25.83%	26.54%	26.77%	USA N	USA Network	USA Network 20.96%	USA Network 20.96% 20.73%
Magazine				Lifetime	Lifetime	Lifetime 20.65%	Lifetime 20.65% 19.91%
Adult Swim	25.21%	23.69%	23.23%	TV Info	TV Info From Other	TV Info From Other 20.55%	TV Info From Other 20.55% 19.26%
Nick At Nite	24.27%	23.25%	22.96%	ESPN2	ESPN2	ESPN2 20.04%	ESPN2 20.04% 18.05%
				ABC Fa	ABC Fam.	ABC Fam. 19.18%	ABC Fam. 19.18% 16.17%



Encore

19.31%

18.94%

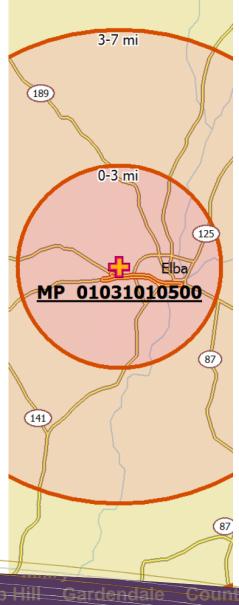
19.12%

### **Communication Media Usage**

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Concord Sheffield Holf Magnelia Springs Oxford Thorsby Pike Road Camp Hill Gardendale County acksons' Gap Pine Ridge Elberta Chatom Childersburg Dadeville Thomasville Cardiff Ashland Coffee Springs Ozark Ider Evergreen for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	16.52%	16.38%	16.32%
Medium Users (4-6)	8.28%	8.41%	8.26%
Light Users (1-3)	17.77%	18.48%	18.84%
Quintiles (20%)			
Newspaper I (Heavy)	1.22%	1.1%	0.97%
Newspaper II	1.21%	1.21%	1.06%
Newspaper III	1.64%	2.09%	2.29%
Newspaper IV	0.37%	0.32%	0.27%
Newspaper V (Light)	1.04%	1.12%	1.2%

0-3	3-7	7-10
MILES	MILES	MILES
20.4%	19.62%	18.97%
7.93%	8.54%	8.53%
10.89%	10.8%	10.67%
12.39%	11.81%	11.18%
0.49%	0.35%	0.3%
8.03%	6.95%	6.21%
3.29%	3.08%	3%
4.52%	3.87%	3.47%
18.48%	19.55%	20.17%
25.57%	25.52%	25.52%
17.6%	16.86%	16.46%
6.57%	5.83%	5.51%
7.47%	6.44%	5.94%
26.59%	26.38%	26.52%
5.5%	4.81%	4.47%
	MILES         20.4%         7.93%         10.89%         12.39%         0.49%         8.03%         3.29%         4.52%         18.48%         25.57%         17.6%         6.57%         7.47%         26.59%	MILES       MILES         20.4%       19.62%         7.93%       8.54%         10.89%       10.8%         12.39%       11.81%         0.49%       0.35%         8.03%       6.95%         3.29%       3.08%         18.48%       19.55%         25.57%       25.52%         17.6%       16.86%         7.47%       6.44%         26.59%       26.38%



# Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

EDIUM 0-3 3-7 7-10 MEI	DIUM	DIUM 0-3
MILES MILES MILES		MILES
adio Drive Time Quntiles TV Prime T	ime Quntiles (fifths	ime Quntiles (fifths /
fths / 20%) 20%)		
rive Time I & II (Heavy) 3.36% 3.05% 3.07% Prime Time I & II (	(Heavy)	(Heavy) 5.08%
rive Time III (Medium) 0.81% 0.88% 0.89% Prime Time III (Mediu	um)	um) 1.56%
adio IV & V (Light) 2.46% 2.61% 2.67% Prime Time IV & V (Light)	ght)	ght) 10.44%
adio Media Quntiles (fifths / TV Early/Late Fringe C	Quntiles	(untiles
0%) (fifths / 20%)		
adio I & II (Heavy) 10.74% 10.04% 9.46% Fringe I & II (Heavy)		44.32%
adio III (Medium) 4.08% 4.25% 4.02% Fringe III (Medium)		58.98%
adio IV & V (Light) 2.28% 2.29% 2.17% Fringe IV (Light)		61.12%
able TV Quntiles (fifths / TV All Day Quntiles (fifths	s /	s /
D%) 20%)		
able I & II (Heavy) 10.97% 11.83% 12% All Day I & II (Heavy)		17.78%
able III (Medium) 5.09% 5.46% 5.63% All Day III (Medium)		27.25%
able IV & V (Light) 37.3% 34.74% 33.69% All Day IV (Light)		17.15%



# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	10.19%	9.48%	9.24%
6:00am - 10:00am	13.31%	10.63%	9.64%
10:00am - 3:00pm	7.13%	5.74%	5.12%
3:00pm - 7:00pm	14.98%	13.51%	13.28%
7:00pm - Midnight	11.88%	9.93%	9.27%
Midnight - 6:00am	6.67%	5.39%	4.87%
Weekend Radio			
Listeners			
Dayparts [summary]	13.08%	11.44%	10.83%
6:00am - 10:00am	2.4%	1.84%	1.57%
10:00am-3:00pm	3.32%	2.66%	2.41%
3:00pm - 7:00pm	7.09%	6.04%	5.67%
7:00pm - Midnight	8.26%	7.64%	7.36%
Midnight - 6:00am	9.78%	7.97%	7.25%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	7.45%	7.13%	6.67%
Saturday: 8:00-11:00pm	7.43%	7.13%	6.88%
Sunday: 7:00-11:00pm	9.68%	9.46%	9.4%
9:00am-1:00pm	24.27%	23.25%	22.96%
9:00am-4:00pm	27.65%	26.66%	26.42%
4:00pm-7:00pm	24.43%	23.83%	23.41%
11:00pm-1:00am	41.42%	39.64%	38.89%
AVG Prime time Mon-Sun	3.56%	3.06%	2.7%

Good Hope Chelsea Rogersville Atmore Wedowee Concord Mosses Prattville Gordon Lowndesbore Clayton Tuscumbia Moores Mill Gainesville Brighton Argo Onycha Intercultural Institute Ethelsville Underwood-Petersville Rutledge Stevenson Akron Haleburg For Confectual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2014, Int

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10	TV VIEWERS	TV VIEWERS 0-3	TV VIEWERS 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Weekday				Weekend	Weekend	Weekend
6-7am	15.86%	13.82%	13.05%	Sat: 7-10am	Sat: 7-10am 14.97%	Sat: 7-10am 14.97% 13.99%
7-9am	20.04%	18.05%	16.98%	Sat: 10am-1pm	Sat: 10am-1pm 7.15%	Sat: 10am-1pm 7.15% 6.72%
9am-12noon	18.92%	17.34%	17%	Sat: 1-4pm	Sat: 1-4pm 22.16%	Sat: 1-4pm 22.16% 22.38%
12noon-4pm	8.73%	9.32%	9.42%	Sat: 4-6pm	Sat: 4-6pm 5.73%	Sat: 4-6pm 5.73% 5.42%
4-6pm	41.51%	40.88%	40.53%	Sat: 6-7pm	Sat: 6-7pm 1.52%	Sat: 6-7pm 1.52% 1.24%
6-7pm	17.77%	19.53%	20.03%	Sat: 7-8pm	Sat: 7-8pm 1.43%	Sat: 7-8pm 1.43% 1.43%
7-7:30pm	0.97%	1.01%	1%	Sat: 8-11pm	Sat: 8-11pm 7.43%	Sat: 8-11pm 7.43% 7.13%
7:30-8pm	11.97%	11.78%	11.25%	Sat: 11pm-1am	Sat: 11pm-1am 4.87%	Sat: 11pm-1am 4.87% 4.43%
8-11pm	7.45%	7.13%	6.67%	Sat: 1am-7pm	Sat: 1am-7pm 20.96%	Sat: 1am-7pm 20.96% 20.73%
11pm-12am	34.25%	33.19%	33.06%	Sun: 7-10am	Sun: 7-10am 1.99%	Sun: 7-10am 1.99% 2.55%
11pm-1am	41.42%	39.64%	38.89%	Sun: 10am-1pm	Sun: 10am-1pm 6.81%	Sun: 10am-1pm 6.81% 7.19%
1-6am	28.03%	25.6%	23.97%	Sun: 1-4pm	Sun: 1-4pm 4.62%	Sun: 1-4pm 4.62% 5.08%
				Sun: 4-7pm	Sun: 4-7pm 11.6%	Sun: 4-7pm 11.6% 11.66%
				Sun: 7-11pm	Sun: 7-11pm 9.68%	Sun: 7-11pm 9.68% 9.46%
				Sun: 11pm-1am	Sun: 11pm-1am 4.07%	Sun: 11pm-1am 4.07% 3.31%
				Sun: 1-7am	Sun: 1-7am 19.55%	Sun: 1-7am 19.55% 18.9%

Loo Kinston Trinity Red Level New Market Aliceville Webb Graysville Gibertown North Courtland Me Sumiton Beatrice Odenville Greensboro Priceville Carrollton Memory Helena Garden City Coker Rutledge Vestavia Hills Pickensville Kansas Loachapoka Theodore For Contextual Ministry for Contextual Ministry Akron Triana Sulligent Pinson Pleasant Groves Em 59

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

Son Hamilton <u>Steele Southside Mignon Gardendale</u> Arley Town Creek Anderson Dora Coffee Springs Hon Bear Creek Waterloo Meadowbrook Boligee Belk Fultondale Richt <u>Intercultural Institute</u> Dutton Moody Banks Wadley Chatom Forkland Mountainboro Move <u>Intercultural Institute</u> Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry C

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

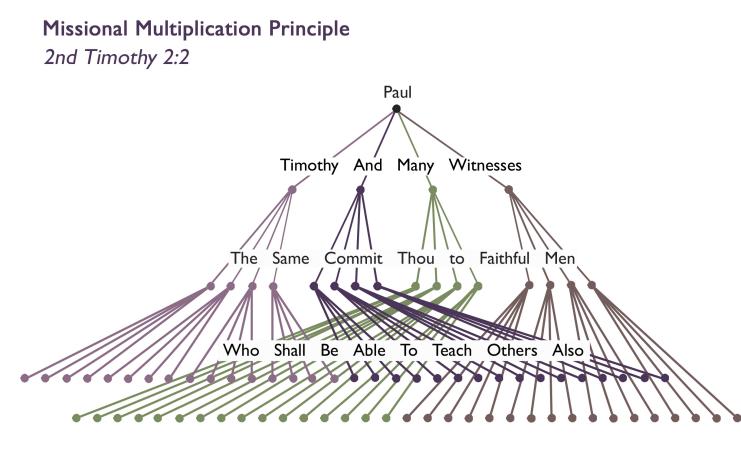
- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?



## **Biblical Missional Multiplication**

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.



Abbeville Eutaula Kansas Locust Fork Brighton Baileyton Colony Langston South Vinemont Gay Carrollton Pollard Alabaster Black Eva Hokes Bluff Geiger Dodge Intercultural Institute ligee Pleasant Grove Pickensville Hammondville Reece City Citronelle ©Copyright 2013, Intercultural Institute for Contextual Ministry

### **Establishing Redemptive Relationships**

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

### **Communication Steps**

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



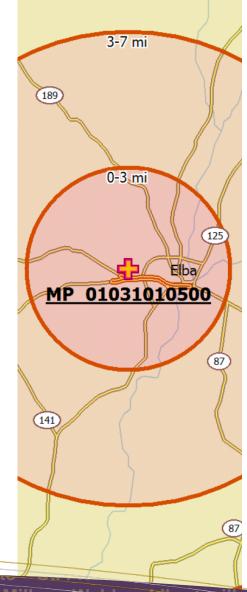


### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



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### Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



## APPENDIX: ALSBOM Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Taylor Hill Community	1663 Highway 166 Elba, AL 36323	1.80 mi	21	Declining
2	Elba First	PO Box 507 Elba, AL 36323	2.64 mi	174	Declining
3	Westside	1026 Caroline St Elba, AL 36323	2.65 mi	174	Plateauing
4	Covenant Community Church	PO Box 510 Elba, AL 36323	2.80 mi	0	Plateauing
5	Whitewater	4301 Highway 125 Elba, AL 36323	4.35 mi	78	Plateauing
6	Shiloh	218 County Road 407 Elba, AL 36323	4.56 mi	65	Declining
7	New Ebenezer	3132 Hwy. 141 Elba, AL 36323	4.80 mi	31	Plateauing
8	Mt. Olive	7980 Highway 141 Elba, AL 36323	5.02 mi	55	Plateauing
9	New Haven	2155 County Road 410 Elba, AL 36323	5.99 mi	54	Declining
10	Basin	3298 County Road 427 Elba, AL 36323	6.95 mi	63	Growing
11	Newbia	85 County Road 349 Elba, AL 36323	7.87 mi	44	Plateauing
12	Woodland Grove	164 County Road 235 Elba, AL 36323	7.90 mi	43	Declining
13	Zion Chapel	27057 Highway 87 Elba, AL 36323	8.06 mi	95	Growing
14	Friendship	5720 Old Three Notch Rd. Brantley, AL 36009	8.57 mi	28	Growing
15	Bluff Springs	6603 County Road 305 Glenwood, AL 36034	9.27 mi	21	Plateauing

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## **APPENDIX: ALSBOM Churches by Distance - Continued**

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Weed	PO Box 311	9.28 mi	46	Declining
17	Brooklyn	Brantley, AL 36009 PO Box 117	9.45 mi	15	Crowing
17	Brooklyn	Kinston, AL 36453	9.45 111	15	Growing
18	Damascus	774 County Road 547	9.91 mi	88	Growing
		Elba, AL 36323			-
19	Mt. Gilead	7638 Highway 87	10.37 mi	20	Declining
		Elba, AL 36323	10.00 i		<b>D</b>
20	New Brockton First	PO Box 309 New Brockton, AL 36351	10.82 mi	95	Declining
21	Sweet Water	28171 County Road 30	10.84 mi	92	Plateauing
21	Sweet Water	Opp, AL 36467	10.04 111	92	Flateauling
22	Mt. Zion	28166 Highway 87	11.20 mi	33	Growing
		Jack, AL 36346			C C
23	Alberton	3633 Highway 134	11.27 mi	65	Declining
		Kinston, AL 36453			
24	Victoria	11750 Highway 125 Elba, AL 36323	11.39 mi	57	Plateauing
25	Alberton New Life	3752 Highway 134	11.42 mi	26	Plateauing
25	Alberton new Life	Kinston, AL 36453	11.42 111	20	Flateaulity
26	Ino	6157 Highway 134	11.55 mi	524	Growing
		Kinston, AL 36453			5
27	Bethany	1805 County Road 533	11.61 mi	167	Declining
		New Brockton, AL 36351			
28	Calvary	PO Box 145	11.76 mi	29	Declining
<u></u>		Brantley, AL 36009			
29	Sweet Home	PO Box 1092	11.77 mi	83	Plateauing
20	Mast County Line	Opp, AL 36467	40.04 m	00	Distantiar
30	West County Line	30380 County Line Loop Opp, AL 36467	12.21 mi	86	Plateauing
		Opp, AL 30407			

Shileh Rock Mills Edgewater Jasper Toxey Yellow Bluff Lowndesboro Birmingham New Hope Meores Entreville Harvest Union Woodstock Memphis Tuscaloosa Langston Intercultural Institute Fayette Fulton Crossville Ragland Luverne Clayton Pinson Berry for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

## **APPENDIX: ALSBOM Churches by Distance - Continued**

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Mt. Gilead	29860 Five Points Road	12.44 mi	70	Growing
32	Goodman	Dozier, AL 36028 6561 County Road 625 Enterprise, AL 36330	12.81 mi	108	Plateauing
33	New Chapel	127 County Rd 466 Kinston, AL 36453	12.85 mi	15	Declining
34	Mt. Zion	PO Box 33 Brantley, AL 36009	12.88 mi	122	Plateauing
35	Hebron	3347 County Road 308 Troy, AL 36079	13.26 mi	63	Declining
36	Calvary	1837 Highway 51 Enterprise, AL 36330	13.35 mi	85	Declining
37	Westview	PO Box 305 Opp, AL 36467	13.49 mi	366	Declining
38	New Home	2800 County Road 617 Enterprise, AL 36330	13.51 mi	165	Growing
39	Brantley	PO Box 61 Brantley, AL 36009	13.58 mi	73	Plateauing
40	Opp First	PO Box 963 Opp, AL 36467	14.18 mi	418	Declining
41	Bethany	24046 Hwy 84 Opp, AL 36467	14.26 mi	9	Declining
42	Fleetwood	1553 County Road 2281 Glenwood, AL 36034	14.30 mi	68	Growing
43	Friendship	3075 County Road 460 Samson, AL 36477	14.32 mi	29	Declining
44	Fairview	3159 Highway 87 Samson, AL 36477	14.35 mi	53	Growing
45	Northern Heights	PO Box 861 Opp, AL 36467	14.40 mi	109	Declining

Lester Underwood Petersville Ashland Twin Goldville Hazel Green Toxey County Line Pennington S Lakeview Somerville West Blocton Kansas Blue Ridge Dodge City Rapid Her Gulf Shores Gunters Edgewater Tallassee Piedmont Gadsden Triana Oxford Dothan Nort Gold Contextual Ministry Concord Bridgeport Thomasv 68



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This resource is made possible by gifts of Alabama Baptists through the Cooperative Program.

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