

MissionSite

top unreached locations



ENTERPRISE, AL

CENSUS TRACT: 01031011202

REGION: Southeastern Region

ASSOCIATION: Coffee

DISTRICT: 05: Southeast River District

COUNTY: Coffee

SITESCAPE: Townscape

DENSITY PATTERN: K



Alabama Baptist Convention
State Board of Missions



In partnership with the:



Intercultural Institute
for Contextual Ministry

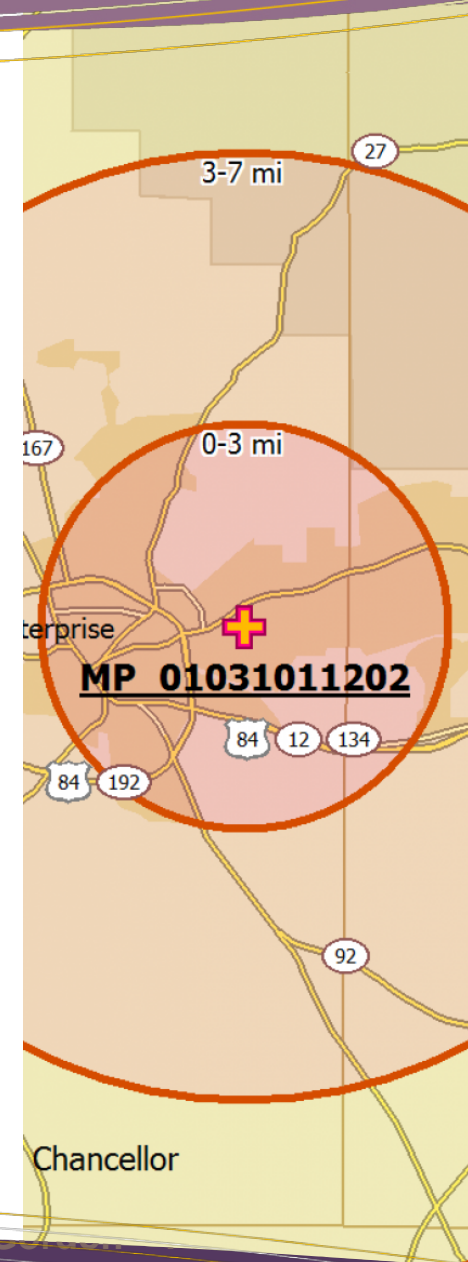
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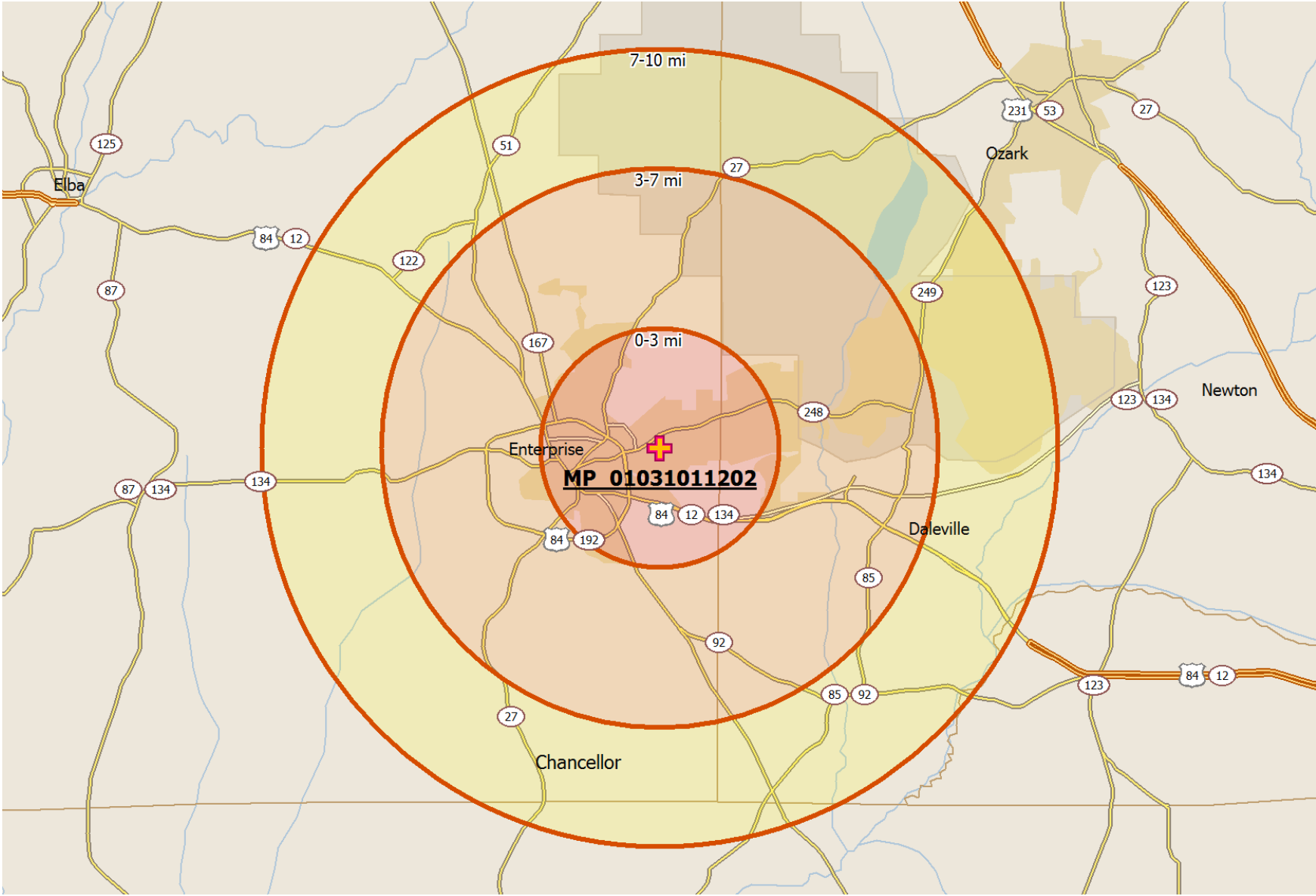
Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	0104	Southeastern Region
2	Association	1180	Coffee
3	District	05	Southeast River District
4	County Location	01031	Coffee
5	Zipcode	36330	Coffee
6	Sitescape Category	2	Townscape
7	Sitescape Group	2.2	Medium Towns
8	Sitescape Subgroup	2.24	Medium towns adjacent to a medium town
9	Sitescape Density Pattern	K	50000-50000-10000



Site Location Summary - Map of the Site Location



Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	5	Micropolitan area adjacent to a small metro area
3	Rural / Urban Continuum	6	
4	NCHS Rural Urban Codes	5	Micropolitan - counties in a micropolitan statistical area
5	NCES Urban Centric Locale Codes	31	Town: Fringe: Territory inside an urban cluster that is less than or equal to 10 miles from an urbanized area.
6	IICM RUCA Values Index	82	Micropolitan core commuting: Secondary flow 10% to 30% to an Urban Area
7	ERS RUCA Commuting Value	4	Micropolitan area core: primary flow within an Urban Cluster of 10,000 to 49,999 (large urban cluster)
8	Percent Commuting to Metro	5	Percent commuting from non metro to metro areas

Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	20,506	22,634	8,955
2010 Households	8,444	8,388	3,641
2010 Group Quarters Population	262	1,283	92

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	32	22	13
Language Diversity National Index	43	46	20
Foreign Born Diversity National Index	61	51	40
Ancestry Diversity National Index	40	36	38
Racial Diversity National Index	55	54	38

Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

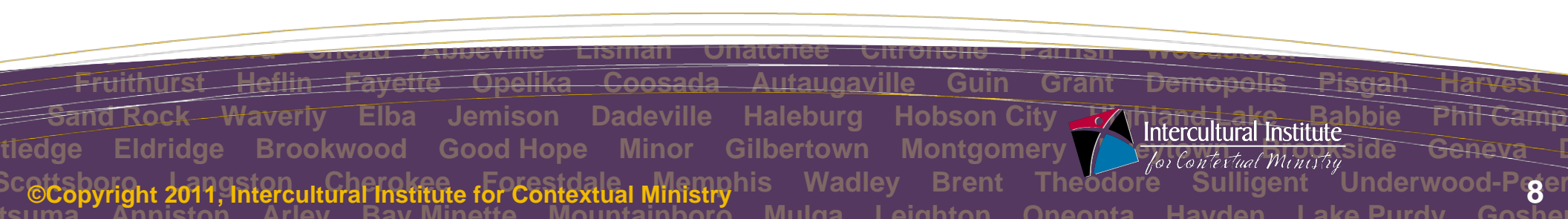
COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	1,650	19.54%
Mainstay Communities	Established, Diverse Households	1,050	12.43%
Working Communities	Blue-collar, Working Families	2,517	29.81%
Country Communities	Rural, Agri. & Mining Families	472	5.59%
Aspiring Communities	Young Singles / Aspiring-Multihousing	1,240	14.68%
Urban Communities	High Density, Inner-city Neighborhoods	1,512	17.91%

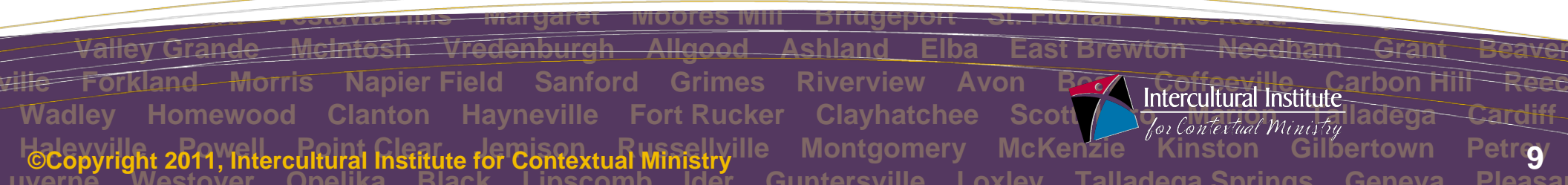


Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

1. The SITESCAPE category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.



Using the Site Location Summary

Issues for Your Consideration - continued

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	12,731	5,778	45.39%
Unreached %	63.55%	68.43%	107.68
Religious But NOT Evangelical HH	3,266	1,645	50.36%
Religious But NOT Evangelical %	16.3%	19.48%	119.47
Spiritual But NOT Relig or Evang HH	1,728	769	44.53%
Spiritual But NOT Relig or Evang %	8.62%	9.11%	105.65
Not Evangelical, Not Interested HH	7,834	3,406	43.48%
Not Evangelical, Not Interested %	39.1%	40.34%	103.15



Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE RING	PERCENT & INDEX
Num of ALSBOM Churches	54	12	22.22%
Active ALSBOM Attenders	5,705	2,702	47.36%
Active Evangelical Households	5,266	1,920	36.46%
Active Evangelical Percent	26.28%	22.74%	86.52
Inactive Evangelical Households	2,037	744	36.5%
Inactive Evangelical Percent	10.17%	8.81%	86.6
# New Churches Needed	0	0	0%



Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

CHURCHES	DIST.	WRSHF AVG	IICM CGR	CHURCHES	DIST.	WRSHF AVG	IICM CGR
1 Open Door	0.39 mi	155	Declining	16 Faith Community Church	5.01 mi	22	Declining
2 The Church on the Circle	1.73 mi	29	Growing	17 County Line	5.13 mi	88	Plateauing
3 Bethel	1.98 mi	33	Growing	18 Vision	5.43 mi	44	Growing
4 Macedonia	2.11 mi	128	Plateauing	19 Calvary	5.75 mi	85	Declining
5 Lee Street	2.19 mi	155	Plateauing	20 Daleville	5.94 mi	184	Plateauing
6 Level Plains First	2.43 mi	227	Declining	21 Cool Springs	6.61 mi	32	Declining
7 Hillcrest	2.68 mi	950	Growing	22 Mt. Pleasant	7.32 mi	151	Growing
8 Park Avenue	2.68 mi	101	Declining	23 Forest Hills	7.48 mi	60	Declining
9 Life Community Cell Church	2.80 mi	7	Plateauing	24 Providence	7.94 mi	141	Growing
10 Lighthouse Bible	2.85 mi	47	Growing	25 Bethany	8.06 mi	167	Declining
11 Enterprise First	2.86 mi	826	Plateauing	26 New Brockton First	8.23 mi	95	Declining
12 Hispanic Mission	2.86 mi	44	Growing	27 Midway	8.40 mi	19	Plateauing
13 Salem	3.37 mi	103	Growing	28 New Home	8.47 mi	165	Growing
14 Korean First	3.48 mi	161	Declining	29 Union Grove	9.54 mi	52	Plateauing
15 Westview	3.86 mi	125	Declining	30 Camp Ground	9.93 mi	117	Declining

Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other churches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

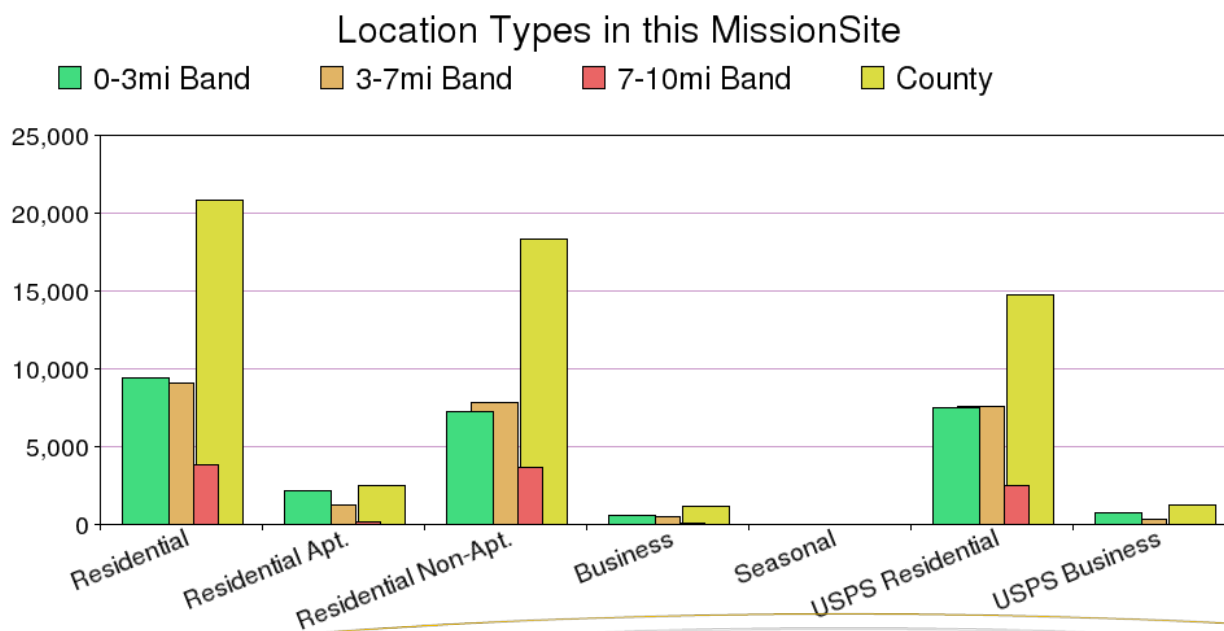


Current Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	40,240	17,048	42.37%
2000 Population	43,615	18,372	42.12%
2010 Population	49,549	20,506	41.39%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	15,261	6,406	41.98%
2000 Households	17,421	7,430	42.65%
2010 Households	20,034	8,444	42.15%

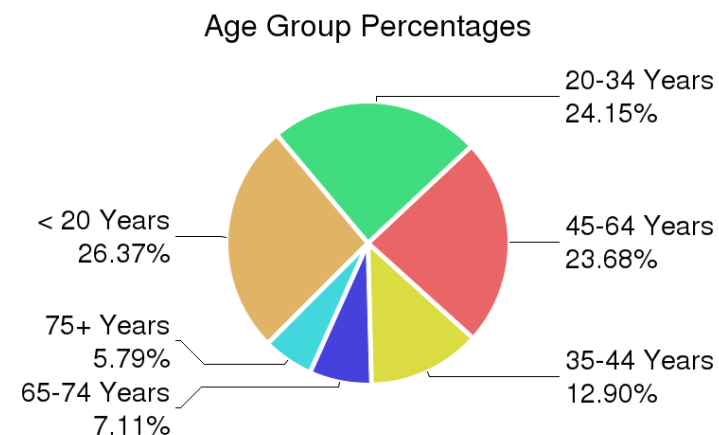


Location Type	0-3mi Band
Residential	9,444
Residential Apt.	2,162
Residential Non-Apt.	7,282
Business	588
Seasonal	0
USPS Residential	7,539
USPS Business	789

Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



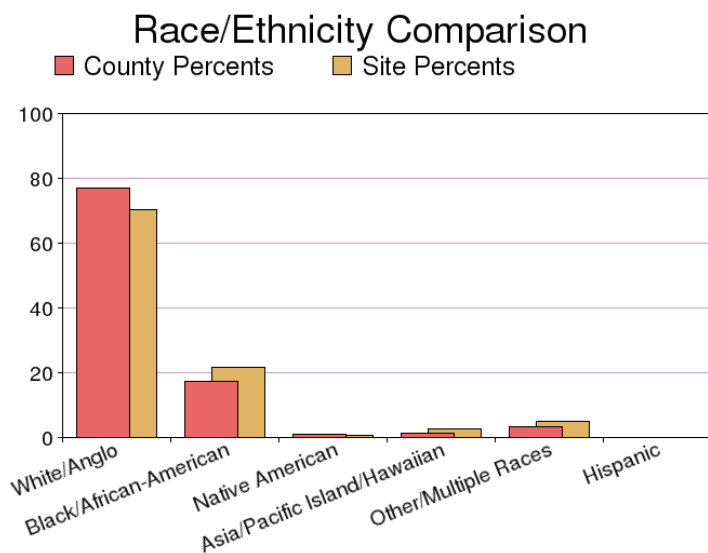
2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.15%	5.75%	111.65
4-5 Years	2.6%	2.54%	97.69
6-8 Years	3.92%	3.88%	98.98
9-11 Years	3.91%	3.79%	96.93
12-13 Years	2.6%	2.52%	96.92
14-17 Years	5.18%	5.16%	99.61
18-19 Years	2.58%	2.73%	105.81
0-5 Years	7.75%	8.29%	106.97
6-12 Years	9.13%	8.92%	97.7
13-19 Years	9.06%	9.16%	101.1
< 20 Years	25.94%	26.37%	101.66
20-34 Years	20.96%	24.15%	115.22
35-44 Years	13.35%	12.9%	96.63
45-64 Years	24.66%	23.68%	96.03
65-74 Years	8.17%	7.11%	87.03
75+ Years	6.92%	5.79%	83.67
Median Age	37	37	99.97
Median Age (Male)	36	35	98.14
Median Age (Female)	39	39	101.84

Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	76.96%	70.17%	91.18
Black, African-American	17.46%	21.59%	123.66
Native American	0.89%	0.53%	59.31
Asian	1.27%	2.59%	203.34
Pacific Island, Hawaiian	0.12%	0.21%	186.52
Other/Multiple Races	3.3%	4.9%	148.62
Hispanic	0%	8.56%	0



Education of Adults (25 yrs+)			
Total Adults over age 25 years.	33,589	13,470	
Less than 9th Grade	8.81%	5.33%	165.21
No High School Diploma	11.85%	8.22%	144.18
High School Graduate	29.74%	25.09%	118.55
Some College, no degree	20.47%	23.58%	86.83
Associate Degree	7.75%	9.65%	80.33
College Degree	13.04%	17.89%	72.87
Graduate/Prof. degree	8.34%	10.24%	81.43

Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< \$10,000	9.64%	7.45%	107.36
\$10,000 to \$19,999	14.74%	13.76%	93.36
\$20,000 to \$29,999	11.71%	9.23%	78.82
\$30,000 to \$49,999	21.56%	20.3%	94.13
\$50,000 to \$59,999	8.74%	9.3%	106.37
\$60,000 to \$69,999	6.96%	7.12%	102.22
\$70,000 to \$79,999	5.36%	6.12%	114.21
\$80,000 to \$89,999	4.08%	4.97%	121.97
\$90,000 to \$99,999	2.89%	3.36%	116.37
\$100,000 to \$124,999	7.76%	10.2%	131.45
\$125,000 to \$149,999	2.89%	4.63%	160.5
\$150,000 to \$199,999	2.99%	2.93%	97.67
\$200,000 to \$249,999	0.42%	0.38%	90.38
\$250,000 or more	0.26%	0.2%	77.56
Median Household	40,620	50,948	125.43
Average Household	56,279	62,273	110.65
Per Capita Household	23,121	25,649	110.93
Family/Non-Family Household Income			
Median Family Income	52,421	65,492	124.93
Average Family Income	66,865	72,147	107.9
Median Non-Family Income	23,730	29,063	122.47
Average Non-Family Income	32,392	35,847	110.67

Current Demographic Summary

A current year demographic summary of household types, housing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			Index
% Family Households	69.29%	67.24%	97.04
Families with Children	32.69%	33.75%	103.23
Families without Children	36.6%	33.49%	91.51
Non-Family Households			
% Non-Family Households	30.71%	32.76%	106.67
Non-Families with Children	0.67	0.64	94.9
Non-Families without Children	30.03	32.12	106.94
Housing Units			Index
Total Housing Units	22,716	9,488	
Vacant percent	11.81%	11%	93.2
Owned percent	59.16%	49.06%	82.94%
Rented Percent	29.04%	39.92%	137.49
Households by Size			Index
Avg household size	2.43	2.40	98.77
Avg family hh size	2.99	2.96	99
Avg non-family hh size	1.19	1.25	105.04
Households By Count of Persons			Percent
One	5,434	2,308	42.47%
Two	6,914	2,986	43.19%
Three or Four	6,220	2,583	41.53%
Five+	1,466	567	38.68%

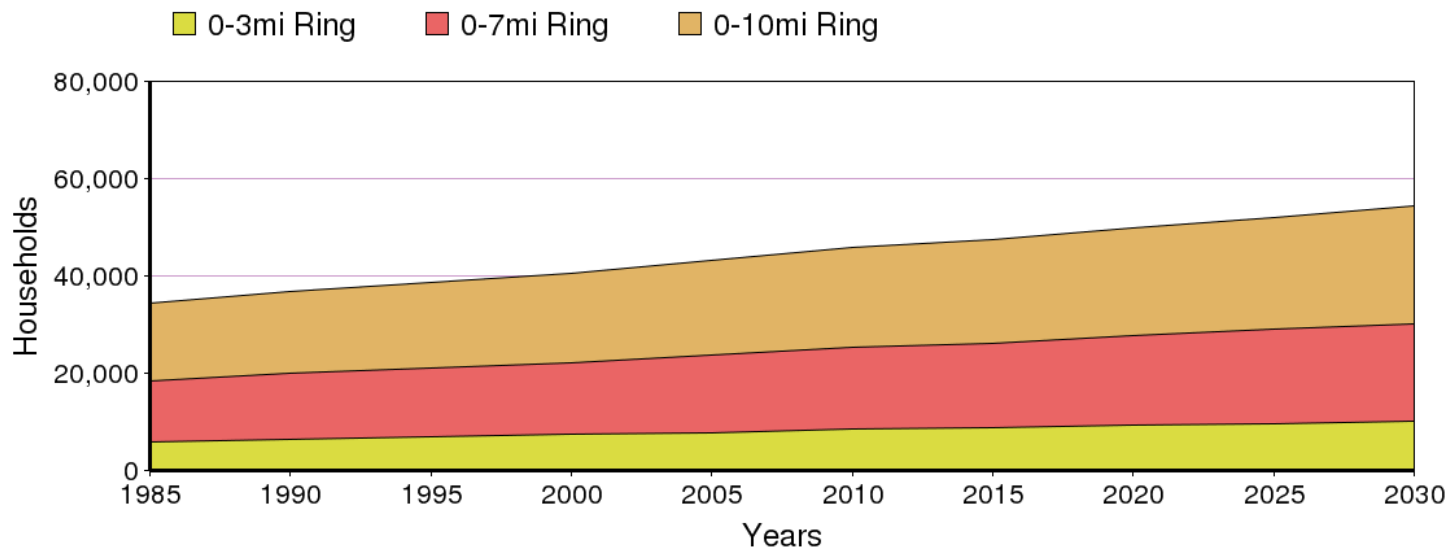
Projected Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	40,240	17,048	42.37%
2000 Population	43,615	18,372	42.12%
2010 Population	49,549	20,506	41.39%
2015 Population	54,113	21,527	39.78%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	15,261	6,406	41.98%
2000 Households	17,421	7,430	42.65%
2010 Households	20,034	8,444	42.15%
2015 Households	21,361	8,677	40.62%

Household Change from 1985 to 2030



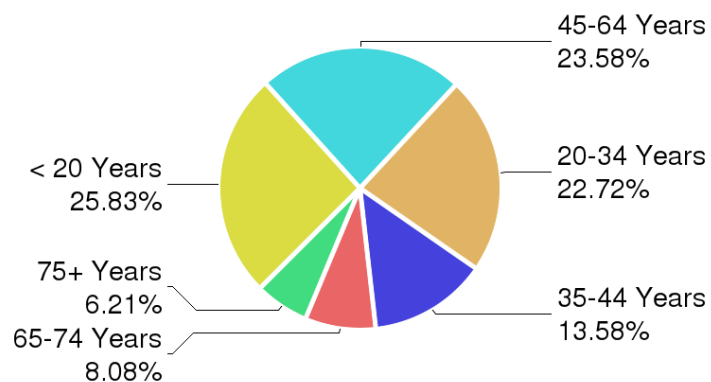
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.75%	5.5%	95.65
4-5 Years	2.54%	2.44%	96.06
6-8 Years	3.88%	3.8%	97.94
9-11 Years	3.79%	3.68%	97.1
12-13 Years	2.52%	2.47%	98.02
14-17 Years	5.16%	5.24%	101.55
18-19 Years	2.73%	2.7%	98.9
0-5 Years	8.29%	7.94%	95.78
6-12 Years	8.92%	8.7%	97.53
13-19 Years	9.16%	9.19%	100.33
< 20 Years	26.37%	25.83%	97.95
20-34 Years	24.15%	22.72%	94.08
35-44 Years	12.9%	13.58%	105.27
45-64 Years	23.68%	23.58%	99.58
65-74 Years	7.11%	8.08%	113.64
75+ Years	5.79%	6.21%	107.25
Median Age	37	38	102.9
Median Age (Male)	36	37	102.64
Median Age (Female)	39	40	103.8

Projected Age Group Percentages



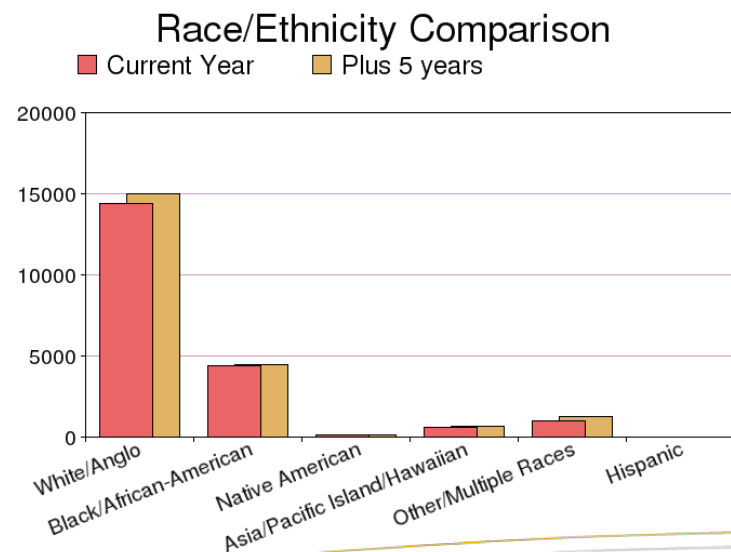
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	70.17%	69.73%	99.36
Black, African-American	21.59%	20.64%	95.58
Native American	0.53%	0.53%	100.55
Asian	2.59%	3.01%	116.43
Pacific Island, Hawaiian	0.21%	0.23%	108.25
Other/Multiple Races	4.9%	5.86%	119.52
Hispanic	0%	0%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	13,470	14,238	
Less than 9th Grade	5.33%	4.68%	87.89
No High School Diploma	8.22%	6.76%	82.3
High School Graduate	25.09%	26.25%	104.66
Some College, no degree	23.58%	22.99%	97.53
Associate Degree	9.65%	10.1%	104.65
College Degree	17.89%	18.21%	101.79
Graduate/Prof. degree	10.24%	10.99%	107.29



Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value given, assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

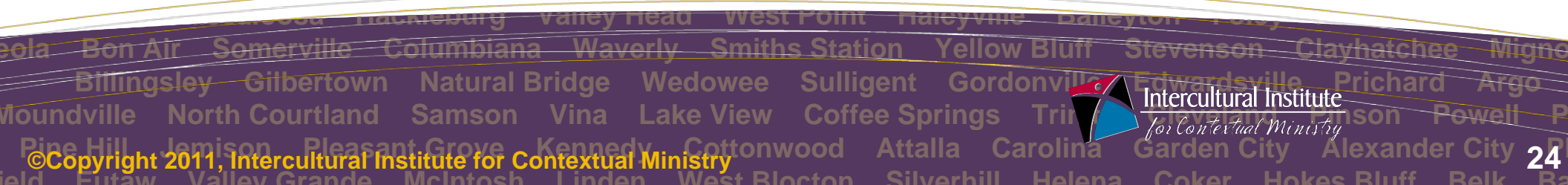
CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	7.45%	6.81%	91.44
\$10,000 to \$19,999	13.76%	13.02%	94.63
\$20,000 to \$29,999	9.23%	8.29%	89.82
\$30,000 to \$49,999	20.3%	18.96%	93.4
\$50,000 to \$59,999	9.3%	9.4%	101.16
\$60,000 to \$69,999	7.12%	7.27%	102.17
\$70,000 to \$79,999	6.12%	6.3%	99.76
\$80,000 to \$89,999	4.97%	5.04%	99.63
\$90,000 to \$99,999	3.36%	3.55%	105.54
\$100,000 to \$249,999	10.2%	12.05%	118.22
\$125,000 to \$149,999	4.63%	5.12%	110.51
\$150,000 to \$199,999	2.93%	3.45%	117.8
\$200,000 to \$249,999	0.38%	0.4%	106.44
\$250,000 or more	0.2%	0.14%	68.69
Median Household	50,948	55,354	108.65
Average Household	62,273	69,365	111.39
Per Capita Household	25,649	27,965	109.03
Family/Non-Family Household Income			
Median Family Income	65,492	70,235	107.24
Average Family Income	72,147	81,101	112.41
Median Non-Family Income	29,063	32,085	110.4
Average Non-Family Income	35,847	40,507	113



Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	67.24%	66.28%	98.57
Families with Children	33.75	32.66	96.77
Families without Children	33.49	33.43	99.83
Non-Family Households			
% Non-Family Households	32.76%	33.72%	102.94
Non-Families with Children	0.64	0.78	102.94
Non-Families without Children	32.12	32.94	102.55
Housing Units			
Total Housing Units	9,488	9,764	102.91%
Vacant percent	11%	11.14%	101.27
Owned percent	49.06%	48.67%	99.2
Rented Percent	39.92%	40.2%	100.69
Households by Size			
Avg household size	2.40	2.45	102.08%
Avg family hh size	2.96	3.06	103.38%
Avg non-family hh size	1.25	1.25	100%
Households By Count of Persons			
One	2,308	2,453	106.28%
Two	2,986	2,865	95.95%
Three or Four	2,583	2,681	103.79%
Five+	567	676	119.22%



Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Foreign Born Pop	1,042	1,011	179
Northern Europe	85	48	9
Western Europe	298	240	74
Southern Europe	0	29	0
Eastern Europe	24	44	0
Other Europe	0	0	0
Eastern Asia	207	204	29
So. Central Asia	0	23	0
SE Asia	87	73	7
Western Asia	6	4	0
Other Asia	0	0	0

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Eastern Africa	0	0	0
Middle Africa	0	2	0
Northern Africa	15	10	7
Southern Africa	0	0	0
Western Africa	0	2	0
Other Africa	0	0	0
Oceania	14	6	0
Caribbean	57	69	17
Central Amer.	194	236	23
South America	20	13	4
North America	35	8	9
Born at sea	0	0	0

Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	16,220	17,224	9,907
Spanish	893	889	201
Other Indo-Euro language	484	548	136
French (incl. Patois, Cajun)	97	53	16
French Creole	0	0	2
Italian	15	51	12
Portuguese	0	0	0
German	293	334	99
Yiddish	0	0	0
Other West Germanic	0	1	1
A Scandinavian Language	48	6	0
Greek	0	4	0
Russian	30	14	1
Polish	1	9	2
Serbo-Croatian	0	0	0
Other Slavic Language	0	36	0
Armenian	0	0	0
Persian	0	10	0
Gujarathi	0	0	0
Hindi	0	0	0
Urdu	0	13	0

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
Other Indo-Euro	0	17	3
Asian/PI languages	0	0	0
Chinese	0	53	12
Japanese	24	28	8
Korean	209	161	17
Mon-Khmer, Cambodian	0	0	0
Miao, Hmong	0	0	0
Thai	2	9	1
Laotian	0	0	0
Vietnamese	29	1	0
Other Asian	7	3	0
Tagalog	28	47	4
Other Pacific Is	0	12	0
Other languages	18	14	0
Navajo	0	5	0
Other Native N. American	0	0	0
Hungarian	7	4	0
Arabic	9	5	0
Hebrew	0	0	0
African languages	2	0	0
Other unspecified	0	0	0

Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Reporting ancestry	14,916	15,613	7,509
Arab	24	14	18
Armenian	0	0	0
Austrian	8	15	6
British	81	58	0
Canadian	27	34	16
Croatian	14	6	6
Czech	8	24	0
Czechoslovak	0	26	6
Danish	90	37	16
Dutch	147	80	47
English	1,050	1,085	657
European	170	167	68
Finnish	42	5	0
French (not Basque)	207	173	76
French Canadian	100	138	47
German	1,550	1,604	587
Greek	11	13	4
Hungarian	20	21	14
Iranian	0	0	0

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Irish	1,120	1,267	660
Italian	281	369	126
Lithuanian	0	8	1
Norwegian	143	148	22
Polish	238	173	61
Portuguese	36	19	0
Romanian	0	10	0
Russian	39	22	17
Scandinavian	2	18	2
Scotch-Irish	298	321	160
Scottish	323	268	107
Slovak	1	11	0
Subsaharan African	125	108	28
Swedish	50	67	28
Swiss	7	20	0
Ukrainian	51	9	4
US/American	2,877	3,515	2,544
Welsh	44	35	18
West Indian	26	52	13
Yugoslavian	0	2	0
Other	5,706	5,671	2,150



Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Demoscope information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



Using the Demographic Indicators

Issues for Your Consideration - continued

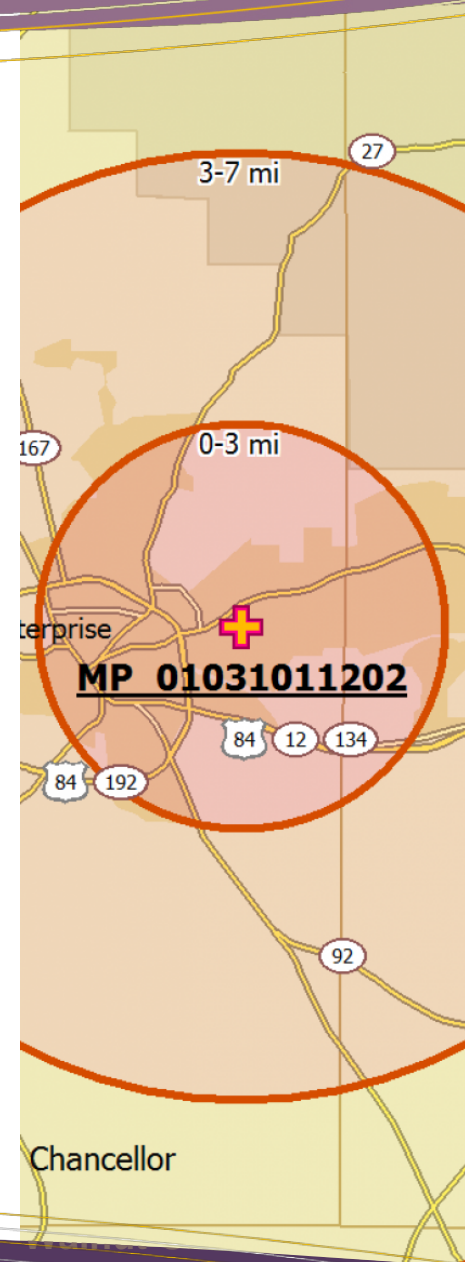
4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelescape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelescape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	8,444	100%	5,777	100%
AFFLUENT SUBURBIA	419	4.96%	290	5.02%
America's Wealthiest	0	0%	0	0%
Dream Weavers	57	0.68%	41	0.71%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	37	0.44%	25	0.43%
Small Town Success	308	3.65%	213	3.69%
New Suburbia Fam.	17	0.2%	11	0.19%
UPSCALE AMERICA	1,231	14.58%	839	14.52%
Status Conscious Consumers	356	4.22%	250	4.33%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	855	10.13%	574	9.94%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	20	0.24%	15	0.26%
SM TWN SUCCESS	761	9.01%	498	8.62%
2nd City Homebodies	87	1.03%	62	1.07%
Prime Middle America	468	5.54%	305	5.28%
Urban Optimists	0	0%	0	0%
Family Convenience	206	2.44%	131	2.27%
Mid-Market Enterprise	0	0%	0	0%

Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	8,444	100%	5,777	100%
BLUE COLLAR BACKBONE	274	3.24%	177	3.06%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	103	1.22%	62	1.07%
Lower Income Essentials	17	0.2%	11	0.19%
Small Town Endeavors	154	1.82%	104	1.8%
AMER. DIVERSITY	289	3.42%	193	3.34%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	109	1.29%	70	1.21%
Professional Urbanites	55	0.65%	40	0.69%
Urban Advancement	81	0.96%	55	0.95%
Amer. Great Outdoors	44	0.52%	28	0.48%
Mature America	0	0%	0	0%
METRO FRINGE	2,243	26.56%	1,540	26.66%
Steadfast Conservative	866	10.26%	593	10.26%
Moderate Conventionalists	788	9.33%	529	9.16%
Southern Blues	411	4.87%	290	5.02%
Urban Grit	92	1.09%	68	1.18%
Grass-Roots Living	86	1.02%	60	1.04%

Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	8,444	100%	5,777	100%
REMOTE AMERICA	285	3.38%	168	2.91%
Hardy Rural Fam.	41	0.49%	25	0.43%
Rural Southern Living	242	2.87%	142	2.46%
Coal & Crops	2	0.02%	1	0.02%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	1,240	14.68%	910	15.75%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	963	11.4%	713	12.34%
Stable Careers	221	2.62%	159	2.75%
Aspiring Hispania	56	0.66%	38	0.66%
RURAL VILLAGES & FARMS	187	2.21%	116	2.01%
Industrious Country Living	84	0.99%	57	0.99%
America's Farmland	0	0%	0	0%
Comfy Country Living	8	0.09%	5	0.09%
Small Town Connections	88	1.04%	51	0.88%
Hinterland Fam.	7	0.08%	3	0.05%



Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	8,444	100%	5,777	100%
STRUGGLING SOCIETIES	763	9.04%	516	8.93%
Rugged Southern Style	9	0.11%	5	0.09%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	754	8.93%	511	8.85%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	749	8.87%	530	9.17%
Unattached Multicultures	14	0.17%	10	0.17%
Academic Necessities	14	0.17%	9	0.16%
Af. Amer. Neighborhoods	558	6.61%	390	6.75%
Urban Diversity	23	0.27%	17	0.29%
New Generation Activists	20	0.24%	13	0.23%
Getting By	120	1.42%	91	1.58%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?



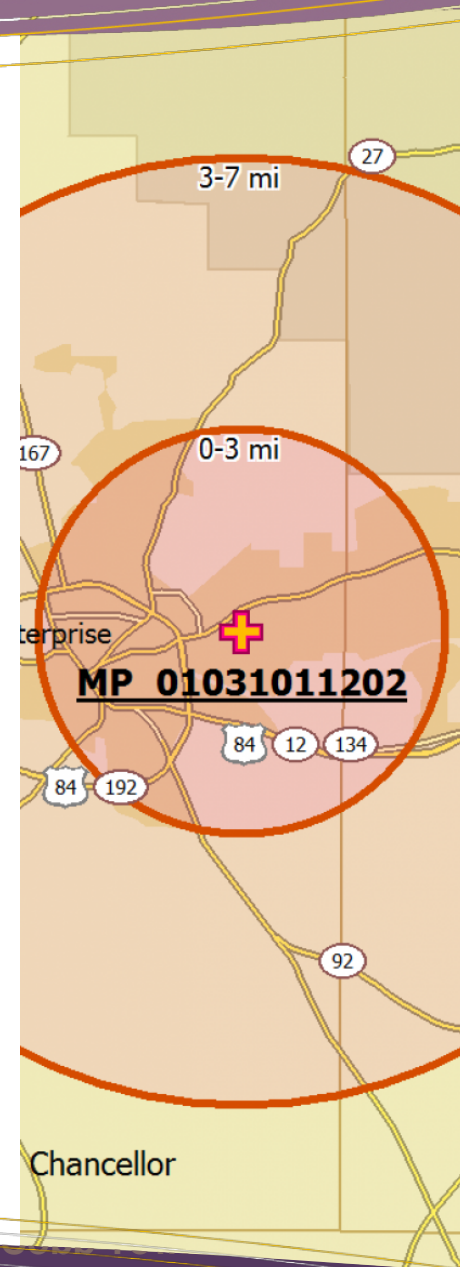
Potential Cultural Bridges

Donald McGavran in his book, *The Bridges of God*, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, linguistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the community offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. *The Bridges of God*. Revised edition. (New York: Friendship Press, 1981).

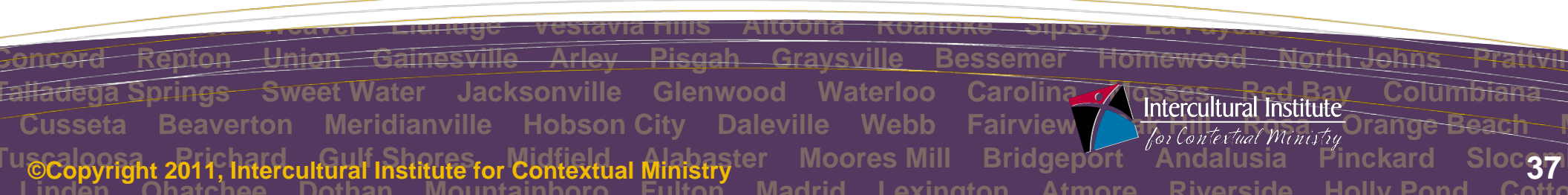


Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
PC-HH Own	75%	77%	76%
Use Comp. for Internet/E-mail	57%	55%	56%
Internet Use: E-Mail	49%	48%	48%
Use Comp. for Comp. Games	38%	43%	42%
Use Comp. for Word Processing	37%	38%	38%
Use Comp. for Education	33%	35%	34%
Use Comp. for Shopping	32%	34%	34%
Use Comp. for Banking	31%	30%	30%
Use Comp. for Digital Camera	30%	33%	33%
Photo Editing			
HH Owns DVD Player	29%	32%	31%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Internet Use: News/ Weather	27%	27%	26%
Internet Use: Banking	26%	27%	27%
Use Comp. for News/Info./Data	22%	22%	22%
Service			
PC-Network-HH Has One	18%	18%	18%
Use Comp. for Personal Financial	13%	14%	13%
Mngmnt			
Internet Use: Shopping: Gathered	13%	14%	13%
Info. for Shopping			
Use Comp. for Accounting	13%	15%	15%
Internet Use: Research/ Education	12%	13%	13%
Internet Use: Read Magazines/	12%	12%	11%
Newspapers			
Use Comp. for Filing/DB Mngmnt	12%	11%	11%

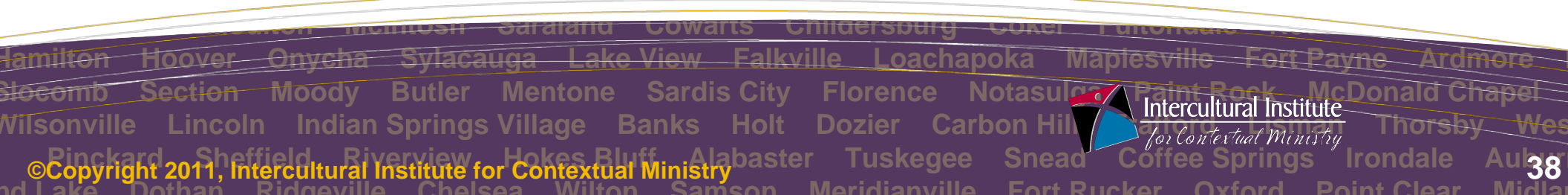


Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Listening To Music	69%	71%	70%
Dining Out (Not Fast Food)	55%	54%	54%
Reading Books	54%	57%	56%
Card Games	41%	45%	44%
Cooking for Fun	37%	37%	37%
Go To A Beach/Lake	35%	37%	36%
Board Games	32%	37%	37%
Gardening	31%	30%	31%
Going To	20%	18%	18%
Bars/Nightclubs/Dancing			
Visit Museum	20%	18%	18%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Any Ailment	67%	69%	68%
Gen./Fam. Practitioner	40%	41%	41%
Dentist	27%	25%	25%
Backache	22%	25%	24%
Eye Dr.	20%	22%	22%
None Of These	20%	19%	19%
Hypertension/High Blood Pressure	20%	22%	22%
High Cholesterol	18%	16%	17%
Any Arthritis	14%	16%	17%
Acid Reflux Disease (GERD)	14%	13%	13%



Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Concert	27.95%	30.17%	29.14%
Live Theater	19.76%	22.58%	21.57%
Live Theater Most Often	16.04%	18.61%	17.8%
Rock/Pop Concerts Most Often	15.86%	15.04%	14.62%
Comedy Club	10.07%	8.72%	8.48%
Dance Performance	9.23%	9.16%	8.68%
Movies: Comedy	40.46%	42.23%	41.28%
Movies: Action/Adventure	40.32%	39.79%	39.03%
Movies: Drama	21.6%	22.5%	21.65%

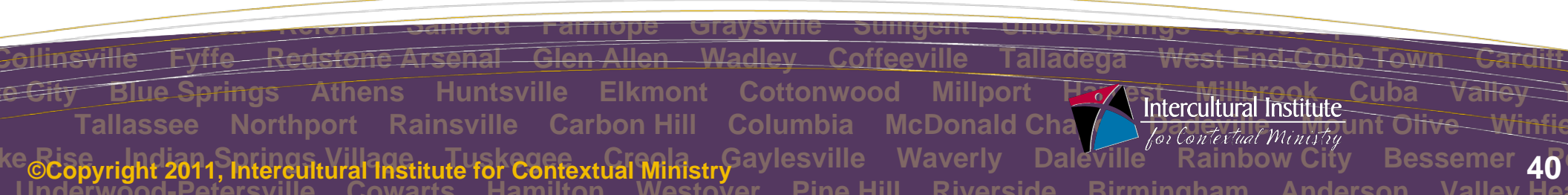
BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Movies: Fam.	21.4%	23.12%	22.24%
Movies: Romantic Comedy	20.3%	19.6%	19.27%
Movies: Mystery	16.95%	18.54%	17.94%
MLB Baseball Reg. Season	7.35%	7%	6.88%
NFL Football Reg. Season	6.82%	6.26%	6.07%
College Football Reg. Season	6.26%	5.93%	5.85%
College Basketball Reg. Season	3.83%	3.87%	3.84%
NBA Basketball Reg. Season	3.75%	3.63%	3.38%
Auto Racing Events	2.83%	2.54%	2.64%

Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Walking for Exercise	39.95%	41.03%	40.61%
Swimming	30.09%	33.95%	34%
Bowling	20.54%	24.38%	24.03%
Billiards/Pool	19.2%	19.34%	19.21%
Freshwater Fishing	16.43%	15.97%	17.49%
Weight Training	15.82%	15.51%	15.12%
Basketball	15.49%	16.3%	16.03%
Jogging/Running	15.32%	16.73%	16.06%
Camping Trips	13.84%	16.11%	16.96%
Using Cardio Machine	13.23%	15.42%	14.76%
Golf	12.19%	12.06%	12.2%
Stationary Cycling	11.94%	13.89%	13.39%
Mountain/Road Biking	11.58%	12.01%	12.12%
Baseball	11.47%	10.47%	10.58%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Football	11.05%	13.63%	13.01%
Aerobics	10%	9.71%	9.44%
Backpacking/Hiking	9.46%	11.44%	11.36%
Hunting	8.15%	8.46%	9.68%
Target Shooting	8.1%	7.75%	8.51%
Volleyball	8.03%	10%	9.82%
Softball	7.63%	7.17%	7.29%
Yoga	7.36%	6.7%	6.5%
Soccer	7.23%	7.97%	7.67%
Power Boating	7.21%	7.16%	7.53%
Saltwater Fishing	7.03%	6.74%	7.02%
Tennis	6.72%	6.58%	6.5%
Canoeing/Kayaking	6.47%	5.96%	6.35%
Roller Skating	6.25%	5.57%	5.48%



Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Motorcycling	5.86%	5.63%	5.84%
Ice Skating	5.27%	4.68%	4.65%
Horseback Riding	5.1%	4.83%	5.31%
Fly Fishing	4.81%	4.41%	4.63%
Downhill & X-Country Skiing	4.8%	4.28%	4.31%
Jet Skiing	4.5%	4.09%	4.18%
Snorkeling	4.32%	4.04%	4.13%
Archery	4.26%	3.88%	4.28%
Water Skiing	4.21%	4.26%	4.42%
Racquetball	3.86%	3.43%	3.46%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Snowboarding	3.78%	3.34%	3.27%
Rock Climbing	3.75%	3.34%	3.32%
Hockey	3.51%	3.18%	3.23%
Skateboarding	3.42%	3.04%	3.12%
Snowmobiling	3.37%	3.21%	3.4%
Surfing & Windsurfing	3.19%	2.71%	2.67%
Auto Racing	3.12%	3.07%	3.15%
Martial Arts	3.08%	3.99%	3.91%
Sailing	2.92%	2.82%	2.89%
Rowing	2.64%	2.29%	2.37%

Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

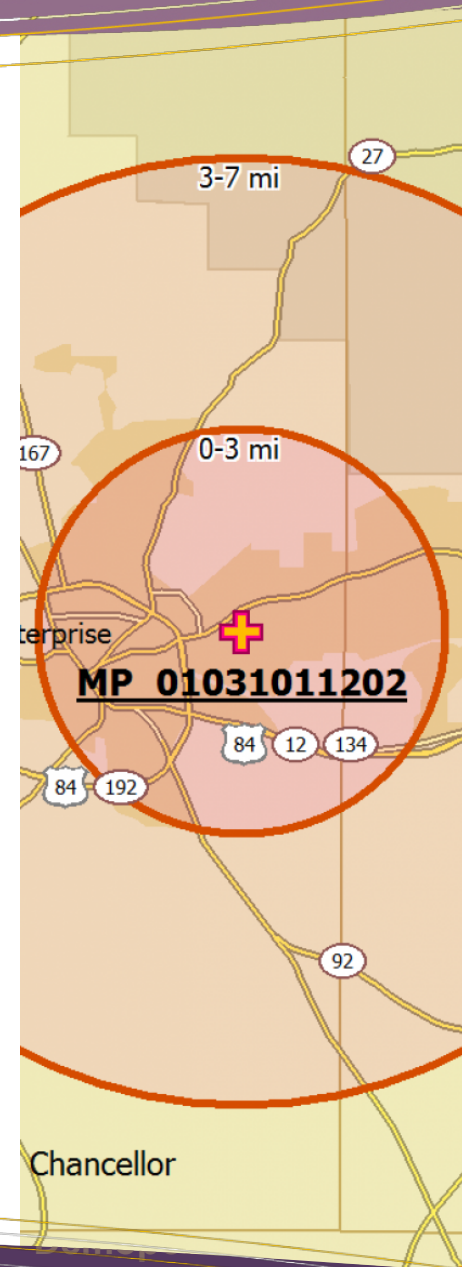
BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and its leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring to an ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyrna: Abingdon Press, 1996), 59.



Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

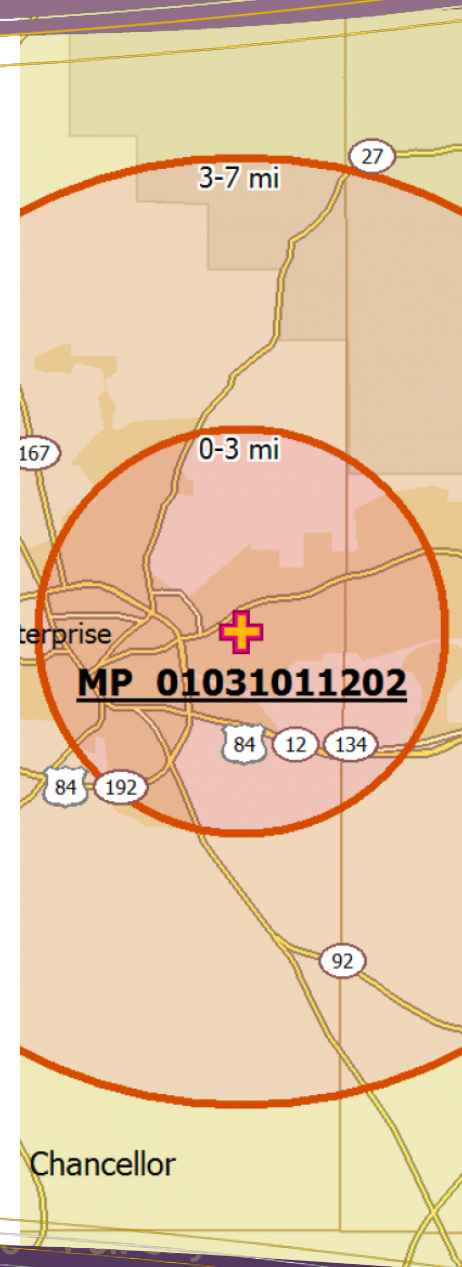
CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

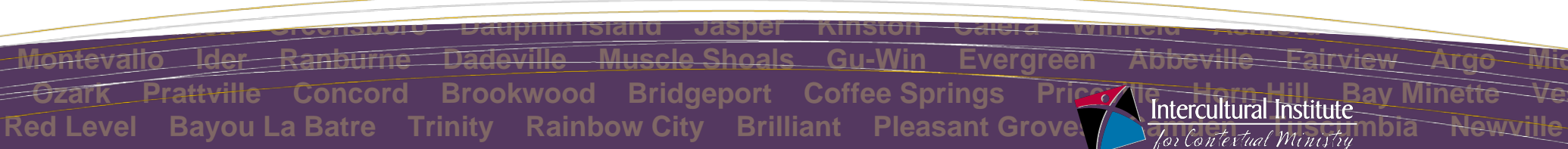


Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	51%	53%	53%
Find It Difficult To Say No To My Kids	37%	36%	37%
Speak My Mind Even If It Upsets People	36%	38%	38%
Woman's Place Is In The Home	34%	33%	34%
Like Control Over People And Resources	34%	33%	33%
Prefer To Have Few Possessions As Possible	33%	31%	31%
Don't Judge People/Way They Live Life	29%	29%	29%
If Won Lottery Would Never Work Again	28%	27%	26%
Like To Do Unconventional Things	27%	28%	29%
Too Much Sponsorship In Arts/Sports	25%	26%	26%
Money Is Best Measure Of Success	24%	25%	25%
Friends More Important Than My Fam.	24%	22%	22%

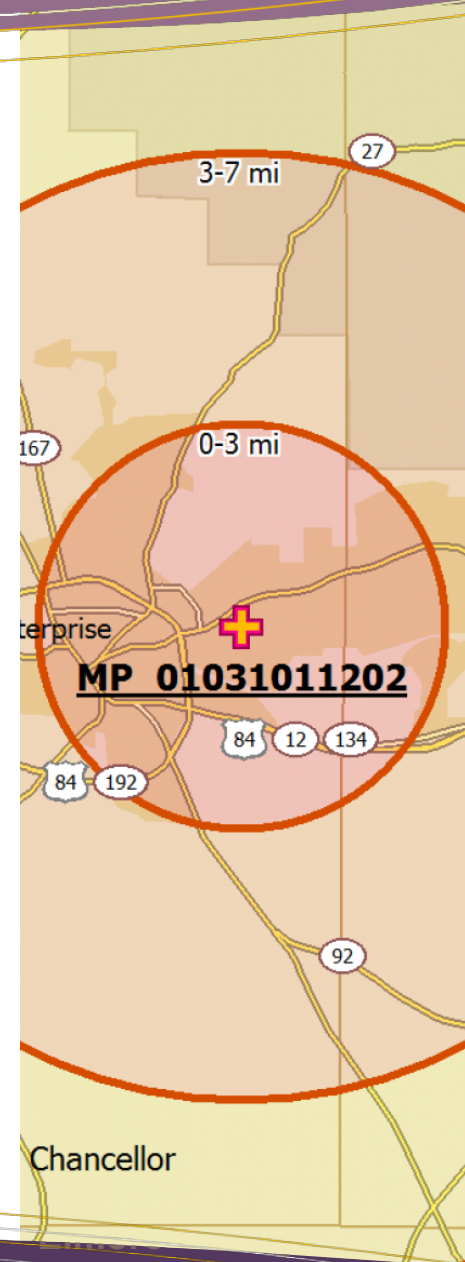
BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Like to Stand Out In A Crowd	21%	21%	21%
I Am A Workaholic	20%	18%	18%
Marijuana Should Be Legalized	20%	20%	20%
Like To Pursue Challenge/Novelty/Change	18%	17%	17%
Rarely Sit Down to a Meal Together At Home	17%	17%	17%
Only Work Current Job for The Money	15%	14%	14%
We Should Strive for Equality for All	14%	13%	13%
Happy With My Standard Of Living	13%	12%	12%
On Whole People Get What They Deserve	11%	10%	10%
Indulge My Kids With The Little Extras	9%	8%	8%
I Am A Perfectionist	8%	7%	6%
Little I Can Do To Change My Life	8%	8%	7%



Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant themes that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

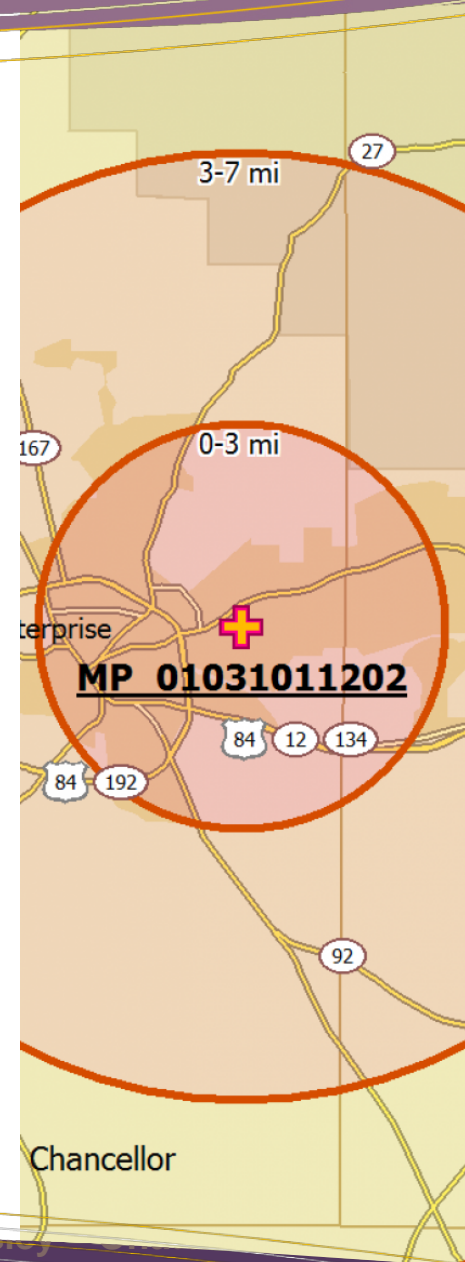
THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	61%	61%	61%
You Should Seize Opportunities In Life	57%	56%	56%
Like To Understand About Nature	38%	37%	37%
Prefer Work Part Of Team Than Alone	34%	36%	36%
Prefer To Have Few Possessions As Possible	33%	31%	31%
Important Feel Respected By My Peers	33%	33%	33%
Important To Juggle Various Tasks	31%	31%	31%
Good At Fixing Things	29%	31%	30%
Have Keen Sense Of Adventure	27%	25%	25%
People Have To Take Me As They Find Me	24%	26%	25%
Like To Just Enjoy Life	22%	20%	20%
Consider Myself Interested In The Arts	20%	21%	20%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Worried About Pollution Caused By Cars	19%	19%	18%
Looking for New Ideas To Improve Home	18%	19%	18%
Real Men Don't Cry	16%	21%	20%
Is An Important Part Of Who I Am	15%	16%	16%
Try Not To Worry About The Future	15%	14%	13%
Provide My Kids With The Little Extras	15%	16%	15%
Enjoy Spending Time With My Fam.	12%	11%	12%
Children Should Be Allowed To Express Themselves	6%	6%	6%
Like Spending Most Time With Fam.	5%	5%	5%
Feel Very Alone In The World	5%	5%	5%
Decor Particular Interest To Me	4%	4%	4%
Would Like To Set Up Own Business	4%	3%	4%



Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and shares the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Fast Food/Drive-In	86.17%	85.68%	85.94%
Restaurant-Visit Any			
Fam. Restaurants/Steak	81.13%	82.95%	82.94%
Houses-Visit Any			
McDonald's	56.45%	58.28%	58.03%
Burger King	40.19%	39.36%	39.3%
Wendy's	31.76%	29.09%	29.18%
Subway	31.06%	29.26%	29.61%
Kentucky Fried Chicken (KFC)	30.66%	28.36%	28.53%
Taco Bell	29.73%	31.39%	30.9%
Applebee's	29.13%	31.37%	30.92%
Pizza Hut	23.34%	25%	24.67%
Arby's	22.23%	22.64%	22.77%
Olive Garden	19.89%	19.01%	19.04%

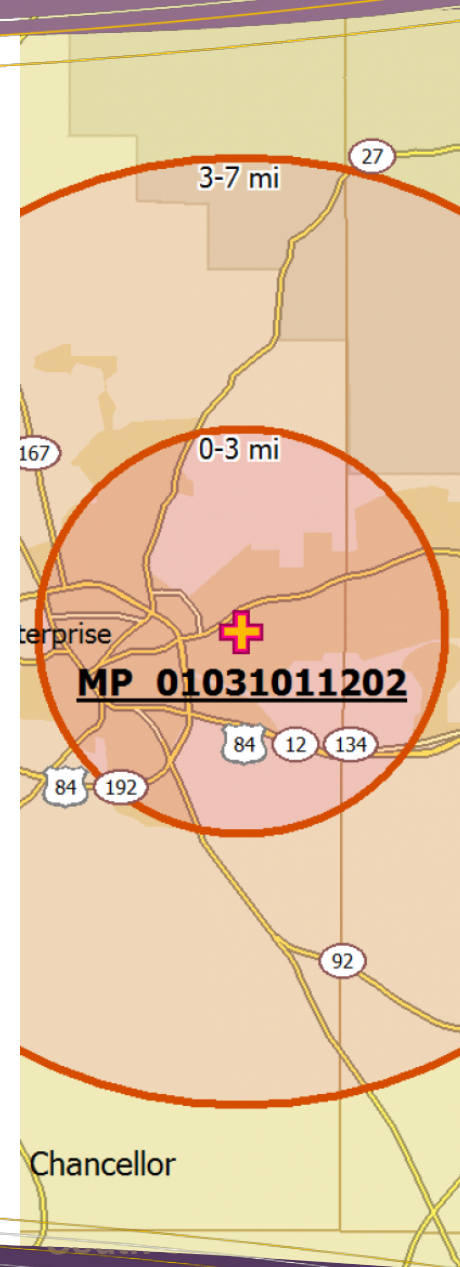
PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Red Lobster	18.06%	16.65%	16.54%
Dairy Queen	17.88%	17.6%	18.02%
Domino's Pizza	15.67%	19.65%	18.46%
IHOP (International House Of Pancakes)	15.56%	16.54%	15.57%
Outback Steakhouse	15.42%	14.46%	14.18%
Sonic	14.91%	17.63%	17.6%
Chili's Grill and Bar	14.11%	12.74%	12.25%
Chick-Fil-A	14.05%	12.68%	12.52%
Starbucks	13.6%	12.51%	11.89%
Cracker Barrel	13.51%	14.35%	14.79%
TGI Friday's	13.49%	11.91%	11.37%
Golden Corral	12.93%	14.11%	13.7%

Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

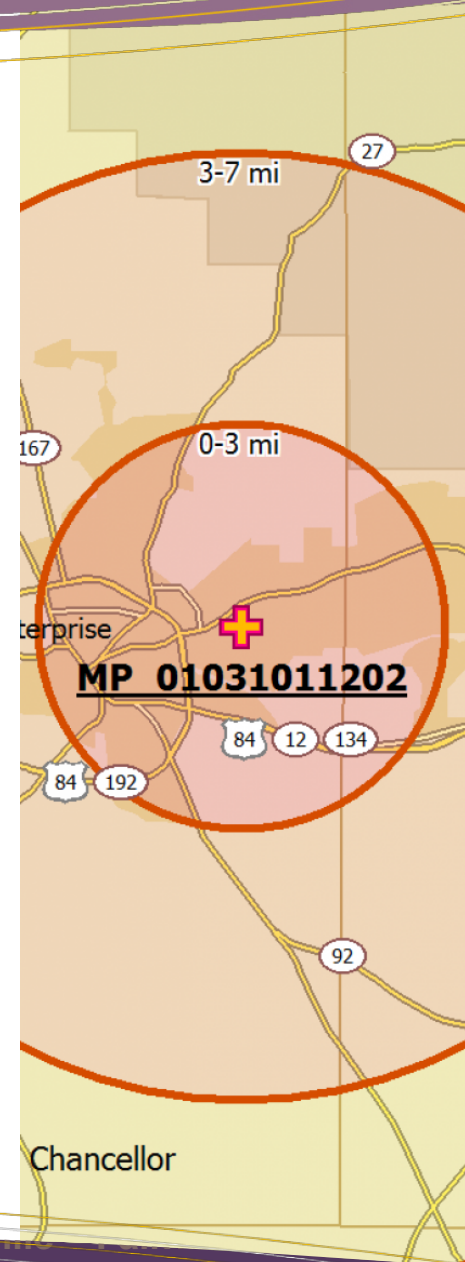
PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Voted in fed/state/local election	45.25%	44.89%	44.93%
Recycled products	32.03%	32.56%	32.29%
Worked as volunteer (non political)	15.83%	17.74%	17.47%
Engaged in fund raising	11.08%	12.67%	12.42%
Religious club member	7.79%	8.24%	8.17%
Wrote to elected offcl about publ bus	5.74%	5.38%	5.42%

PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Wrote to editor of mag or newspaper	5.56%	7.05%	6.74%
Church Board	5.34%	5.72%	5.67%
Union member	5.2%	6.87%	6.6%
Took active part in local civic issue	5.06%	5.9%	5.72%
Charitable Organization	4.95%	5.64%	5.54%
Fraternal order member	4.65%	4.26%	4.3%

Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3 MILES	3-7 MILES	7-10 MILES
Novel	16.25%	17.73%	17.29%
Children's Books	12.96%	12.46%	12.47%
Mystery	10.95%	10.28%	10.45%
Cookbooks	10.04%	9.5%	9.62%
Religious (not Bibles)	9.36%	8.64%	8.69%
Romance	7.07%	7.75%	7.64%
Personal/Business	6.73%	5.98%	5.91%
Self-help			
History	6.57%	6.72%	6.64%
Biography	6.47%	6.42%	6.3%

MAGAZINES	0-3 MILES	3-7 MILES	7-10 MILES
Newspaper Distributed	67.91%	68.39%	67.4%
Gen. Editorial	48.4%	49.6%	48.56%
Womens	43.2%	44.86%	43.72%
Service	33.84%	35.34%	35.29%
Mens	19.11%	19.46%	18.94%
Business/Finance	18.6%	18.62%	17.7%
Sports	14.84%	15.91%	15.42%
Music	14.14%	12.88%	12.35%
Parenthood	13.98%	14.62%	14.39%

Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3 MILES	3-7 MILES	7-10 MILES
Gen. News	53.42%	56.07%	55.99%
Classified	33.38%	33.66%	34.25%
Sport	31.36%	30.41%	30.56%
Editorial Page	28.86%	29.37%	29.83%
Business/Finance	27.65%	26.83%	26.53%
Comics	26.51%	27.32%	27.48%
Movie Listings & Reviews	25.25%	27.05%	26.3%
Food/Cooking	24.1%	24.27%	24.24%
TV/Radio Listings	23.07%	23.57%	23.5%
Home/Gardening	20.1%	20.38%	20.37%
Travel	18.46%	19.4%	18.88%
Science/Technology	16.25%	16.94%	16.79%
Fashion	14.81%	15.42%	15.02%

RADIO	0-3 MILES	3-7 MILES	7-10 MILES
Urban Contemporary	21.99%	19.57%	17.91%
CHR Contemp Hit Radio	18.34%	16.39%	16.29%
Country	17.98%	21.85%	23.39%
Adult Contemporary	16.14%	16.17%	16.3%
Rock	11.47%	10.8%	10.91%
Oldies	10.94%	10.25%	10.3%
News/Talk	10.74%	10.32%	10.17%
Variety	9.53%	8.08%	7.7%
Classic Rock	9.1%	9.32%	9.44%
Alternative	8.51%	7.62%	7.64%
Jazz	6.94%	5.87%	5.33%
Soft Contemporary	6.37%	5.7%	5.51%
Religious	6.24%	6.8%	6.8%
All News	5.77%	5.01%	4.71%
Gospel	4.35%	3.94%	3.85%
All Talk	3.96%	3.44%	3.39%
Classic Hits	3.9%	3.78%	3.8%
Sports	3.66%	3.31%	3.21%

Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Fox News Channel	62.75%	62.84%	63.04%
Satellite Dish	52.68%	49.97%	51.01%
Soapnet	50.39%	51.83%	51.27%
Other Video-On-Demand	41.41%	39.57%	40.28%
Sci-Fi Channel	35.81%	37.61%	37.52%
MSNBC	34%	35.83%	35.49%
Adult Pay Per View TV	32.63%	29.67%	30.77%
Comedy Central	31.05%	29.27%	28.59%
Subscribe Digital Cable	28.9%	33.57%	32.69%
TV Info From Sunday TV Magazine	28.25%	30.97%	30.55%
Nickelodeon	28.21%	27.07%	27.71%
Nick At Nite	26.5%	26.4%	26.15%

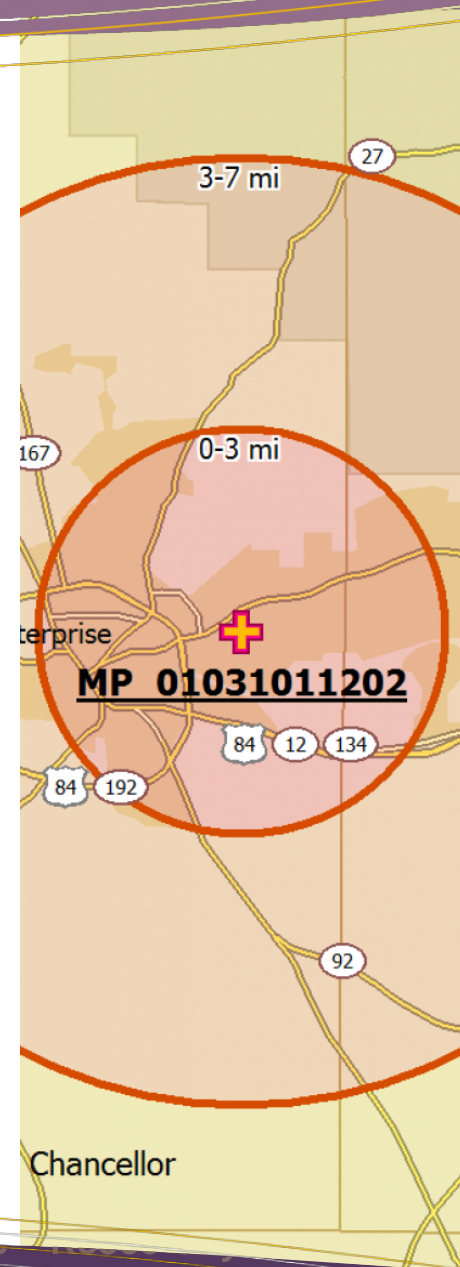
MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Adult Swim	26.23%	27.95%	27.67%
TV Info From Newspapers	26.19%	24.45%	24.6%
TCM (Turner Classic Movies)	25.35%	26.36%	26.01%
BET (Black Entertainment TV)	25.32%	23.87%	23.75%
Hallmark Channel	24.8%	24.25%	24.07%
ABC Fam.	24.72%	24.61%	23.61%
TV Info From Monthly Cable Guide	24.18%	22.43%	22.5%
ESPN2	24.02%	21.84%	21.41%
USA Network	23.42%	24.52%	24.29%
The Golf Channel	22.96%	21.78%	21.54%
Lifetime	21.74%	21.68%	21.36%
ESPN Classic	21.37%	19.35%	18.74%

Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Book Readers			
Heavy Users (7+)	18.69%	18.15%	18.17%
Medium Users (4-6)	10.24%	11.95%	11.54%
Light Users (1-3)	20.34%	20.17%	20.14%
Quintiles (20%)			
Newspaper I (Heavy)	1.96%	1.58%	1.52%
Newspaper II	1.76%	1.96%	1.84%
Newspaper III	2.14%	1.93%	2.01%
Newspaper IV	0.63%	0.55%	0.54%
Newspaper V (Light)	1.38%	1.18%	1.18%

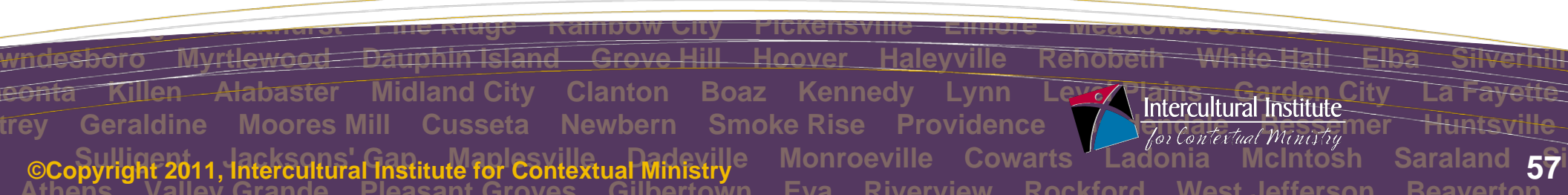
MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Quintiles (20%)			
Magazines I (Heavy)	21.17%	19.94%	19.72%
Magazines II	9.85%	9.18%	9.06%
Magazines III	10.82%	10.14%	10.1%
Magazines IV	13.19%	12.67%	12.34%
Magazines V (Light)	0.65%	0.56%	0.52%
Outdoor I (Heavy)	8%	7.05%	6.76%
Outdoor II	4.05%	3.4%	3.24%
Outdoor III	4.1%	3.6%	3.5%
Outdoor IV	15.81%	14.99%	15.56%
Outdoor V (Light)	24.12%	25.58%	25.6%
Yellow Pages I (Heavy)	15.45%	16.54%	16.37%
Yellow Pages II	7.37%	6.3%	6.08%
Yellow Pages III	7.43%	6.6%	6.27%
Yellow Pages IV	23.45%	24.94%	24.81%
Yellow Pages V (Light)	4.22%	5.58%	5.18%

Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Radio Drive Time Quintiles (fifths / 20%)			
Drive Time I & II (Heavy)	3.65%	3.08%	3.15%
Drive Time III (Medium)	0.71%	0.63%	0.67%
Radio IV & V (Light)	3.78%	3.02%	2.92%
Radio Media Quintiles (fifths / 20%)			
Radio I & II (Heavy)	9.9%	10.7%	10.31%
Radio III (Medium)	4.6%	4.17%	4.22%
Radio IV & V (Light)	4.16%	3.45%	3.36%
Cable TV Quintiles (fifths / 20%)			
Cable I & II (Heavy)	14.26%	17.5%	16.61%
Cable III (Medium)	4.95%	4.51%	4.49%
Cable IV & V (Light)	34.06%	34.79%	34.34%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
TV Prime Time Quintiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.98%	3.66%	3.75%
Prime Time III (Medium)	2.16%	1.85%	1.86%
Prime Time IV & V (Light)	9.55%	9.43%	9.19%
TV Early/Late Fringe Quintiles (fifths / 20%)			
Fringe I & II (Heavy)	38.89%	37.95%	38.59%
Fringe III (Medium)	52.17%	55.47%	55.69%
Fringe IV (Light)	54.29%	55.14%	55.64%
TV All Day Quintiles (fifths / 20%)			
All Day I & II (Heavy)	14.68%	15.33%	15.02%
All Day III (Medium)	24.14%	23.52%	23.97%
All Day IV (Light)	16.03%	16.94%	16.06%



Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Day-time Radio			
Listeners			
Dayparts [summary]	12.39%	11.28%	11.35%
6:00am - 10:00am	16.78%	15.2%	14.67%
10:00am - 3:00pm	9.74%	7.98%	7.43%
3:00pm - 7:00pm	15.87%	17.2%	16.56%
7:00pm - Midnight	14.75%	13.9%	13.49%
Midnight - 6:00am	7.06%	6.03%	5.76%
Weekend Radio			
Listeners			
Dayparts [summary]	16.58%	15.43%	15.04%
6:00am - 10:00am	3.74%	3.66%	3.57%
10:00am-3:00pm	6.11%	5.36%	5.09%
3:00pm - 7:00pm	7.7%	7.55%	7.31%
7:00pm - Midnight	10.21%	9.16%	8.94%
Midnight - 6:00am	14.04%	12.03%	11.49%

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Prime Time TV Viewers			
8:00-11:00pm	7.51%	7.23%	7.2%
Saturday: 8:00-11:00pm	8.93%	8.33%	8.22%
Sunday: 7:00-11:00pm	9.8%	9.5%	9.5%
9:00am-1:00pm	26.5%	26.4%	26.15%
9:00am-4:00pm	30.98%	30.11%	29.88%
4:00pm-7:00pm	30.58%	28.92%	28.41%
11:00pm-1:00am	42.59%	43.41%	42.89%
AVG Prime time	4.36%	3.69%	3.43%
Mon-Sun			

Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekday			
6-7am	18.71%	17.24%	16.81%
7-9am	24.02%	21.84%	21.41%
9am-12noon	20.92%	21.67%	21.45%
12noon-4pm	10.06%	8.45%	8.43%
4-6pm	49.21%	46.02%	45.4%
6-7pm	19.36%	19.89%	19.95%
7-7:30pm	2.73%	2%	1.87%
7:30-8pm	10.94%	12.07%	11.8%
8-11pm	7.51%	7.23%	7.2%
11pm-12am	34%	35.83%	35.49%
11pm-1am	42.59%	43.41%	42.89%
1-6am	32.86%	31.64%	30.7%

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekend			
Sat: 7-10am	17.89%	16.79%	16.65%
Sat: 10am-1pm	7.74%	7.08%	7.1%
Sat: 1-4pm	24.92%	23.35%	23.38%
Sat: 4-6pm	6.77%	6.71%	6.6%
Sat: 6-7pm	1.8%	1.65%	1.66%
Sat: 7-8pm	1.44%	1.18%	1.11%
Sat: 8-11pm	8.93%	8.33%	8.22%
Sat: 11pm-1am	5.91%	5.1%	4.95%
Sat: 1am-7pm	23.42%	24.52%	24.29%
Sun: 7-10am	2.96%	2.4%	2.41%
Sun: 10am-1pm	7.23%	6.58%	6.68%
Sun: 1-4pm	5.57%	5.29%	5.45%
Sun: 4-7pm	13.64%	12.72%	12.71%
Sun: 7-11pm	9.8%	9.5%	9.5%
Sun: 11pm-1am	5.79%	4.78%	4.65%
Sun: 1-7am	22.19%	20.75%	20.63%



Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at this mission site more effectively?
4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?



Biblical Missional Multiplication

Biblical missional multiplication builds upon discipling and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle *2nd Timothy 2:2*

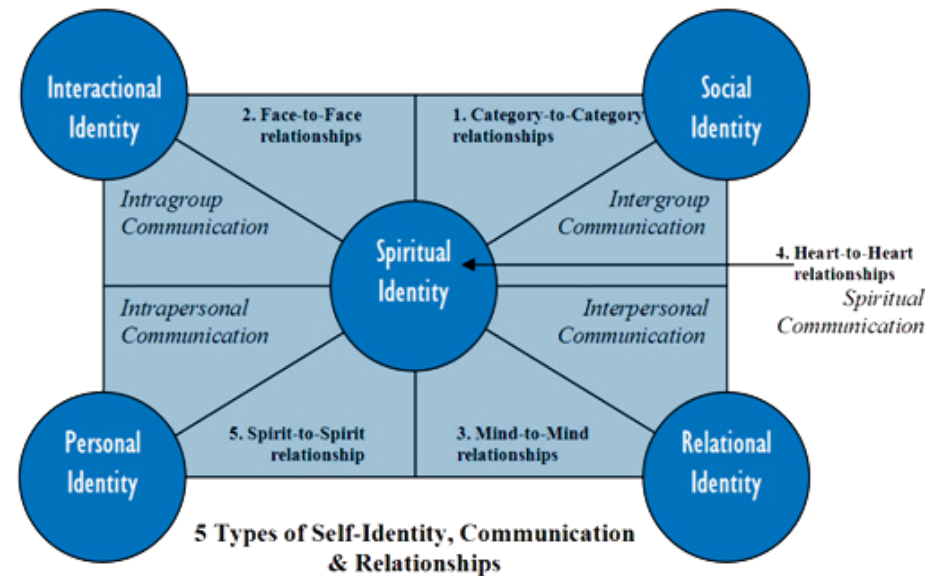


Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

1. **Category-to-Category:** Connect through a common social identity; some activity, interest, or behavior that you share with the person.
2. **Face-to-Face:** Begin interacting with the person; building a personal rapport.
3. **Mind-to-Mind:** After building a rapport, move the conversation towards spiritual issues.
4. **Heart-to-Heart:** As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
5. **Spirit-to-Spirit:** This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

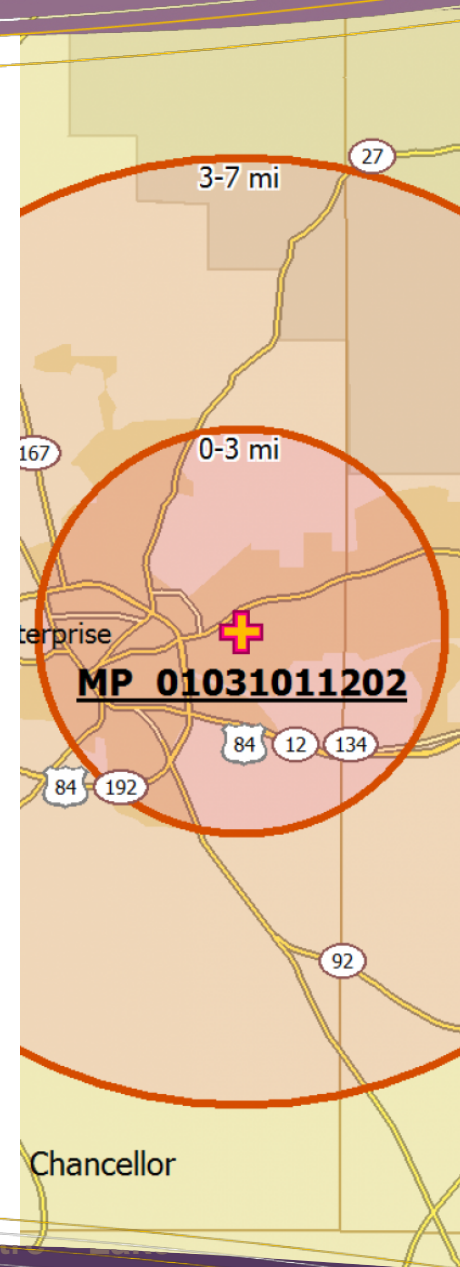


Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report selects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Intercultural Institute
for Contextual Ministry

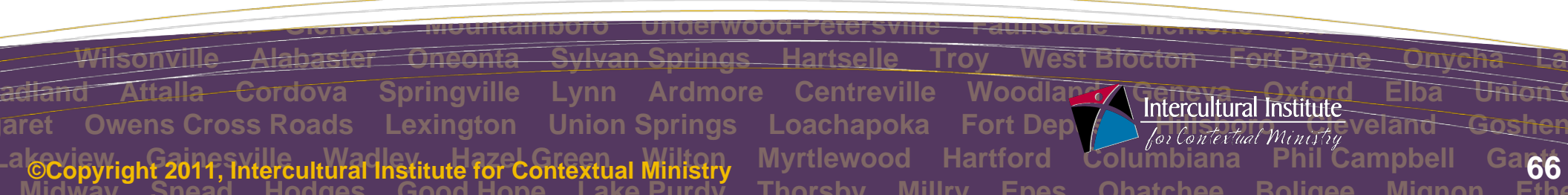
Notes and Sources

1. Sightscape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



APPENDIX: ALSBOM Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
1	Open Door	1509 Rucker Blvd Enterprise, AL 36330	0.39 mi	155	Declining
2	The Church on the Circle	PO Box 311701 Enterprise, AL 36330	1.73 mi	29	Growing
3	Bethel	1107 E Park Ave Enterprise, AL 36330	1.98 mi	33	Growing
4	Macedonia	4127 Rucker Blvd Enterprise, AL 36330	2.11 mi	128	Plateauing
5	Lee Street	630 E Lee St Enterprise, AL 36330	2.19 mi	155	Plateauing
6	Level Plains First	8189 County Road 1 Enterprise, AL 36330	2.43 mi	227	Declining
7	Hillcrest	500 Alberta St Enterprise, AL 36330	2.68 mi	950	Growing
8	Park Avenue	300 E Park Ave Enterprise, AL 36330	2.68 mi	101	Declining
9	Life Community Cell Church	224 S Main St Enterprise, AL 36330	2.80 mi	7	Plateauing
10	Lighthouse Bible	101 Courtland Dr Enterprise, AL 36330	2.85 mi	47	Growing
11	Enterprise First	302 N Main St Enterprise, AL 36330	2.86 mi	826	Plateauing
12	Hispanic Mission	302 N Main St Enterprise, AL 36330	2.86 mi	44	Growing
13	Salem	5730 Shellfield Rd Enterprise, AL 36330	3.37 mi	103	Growing
14	Korean First	4922 Rucker Blvd Enterprise, AL 36330	3.48 mi	161	Declining
15	Westview	809 Damascus Rd Enterprise, AL 36330	3.86 mi	125	Declining



APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
16	Faith Community Church	101 E Russell St Enterprise, AL 36330	5.01 mi	22	Declining
17	County Line	1000 Highway 92 Enterprise, AL 36330	5.13 mi	88	Plateauing
18	Vision	136 Old Highway 134 Daleville, AL 36322	5.43 mi	44	Growing
19	Calvary	1837 Highway 51 Enterprise, AL 36330	5.75 mi	85	Declining
20	Daleville	100 Donnell Blvd Daleville, AL 36322	5.94 mi	184	Plateauing
21	Cool Springs	3004 County Road 708 Enterprise, AL 36330	6.61 mi	32	Declining
22	Mt. Pleasant	4015 Highway 27 Enterprise, AL 36330	7.32 mi	151	Growing
23	Forest Hills	19 Price St Daleville, AL 36322	7.48 mi	60	Declining
24	Providence	10 Providence Ln Daleville, AL 36322	7.94 mi	141	Growing
25	Bethany	1805 County Road 533 New Brockton, AL 36351	8.06 mi	167	Declining
26	New Brockton First	PO Box 309 New Brockton, AL 36351	8.23 mi	95	Declining
27	Midway	6590 Hwy 85 Daleville, AL 36322	8.40 mi	19	Plateauing
28	New Home	2800 County Road 617 Enterprise, AL 36330	8.47 mi	165	Growing
29	Union Grove	2525 County Road 643 Chancellor, AL 36316	9.54 mi	52	Plateauing
30	Camp Ground	3898 Andrews Ave Ozark, AL 36360	9.93 mi	117	Declining



APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
31	Bethel	2291 County Road 31 Newton, AL 36352	9.94 mi	143	Declining
32	Logan Road	3955 Will Logan Rd Ozark, AL 36360	10.71 mi	51	Growing
33	Bellwood	PO Box 70 Bellwood, AL 36313	10.79 mi	65	Declining
34	Ebenezer	6033 W County Road 36 Ozark, AL 36360	11.13 mi	23	Declining
35	Goodman	6561 County Road 625 Enterprise, AL 36330	11.46 mi	108	Plateauing
36	Damascus	774 County Road 547 Elba, AL 36323	11.60 mi	88	Growing
37	Ridgecrest	1971 Deese Rd Ozark, AL 36360	11.83 mi	138	Growing
38	El Bethel	PO Box 506 Chancellor, AL 36316	12.06 mi	115	Plateauing
39	Newton	PO Box 97 Newton, AL 36352	12.46 mi	93	Declining
40	Mt. Zion	28166 Highway 87 Jack, AL 36346	12.58 mi	33	Growing
41	Coffee Springs First	PO Box 98 Coffee Springs, AL 36318	12.66 mi	79	Declining
42	Woodland Grove	164 County Road 235 Elba, AL 36323	12.90 mi	43	Declining
43	Pilgrim Home	13534 W US Highway 84 Newton, AL 36352	12.99 mi	126	Growing
44	Southside	902 S Hwy 123 Ozark, AL 36360	13.05 mi	510	Declining
45	Ozark	282 S Union Ave Ozark, AL 36360	13.09 mi	324	Declining





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An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

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