# MissionSite top unreached locations

#### Helena Hazel Green CROSSVILLE, AL Da<del>vton Ider Oakman Altoo</del>na Hanceville Needham Cherokee Albertville CENSUS TRACT: 01049960700 Ja Multiply Brockton Pleasant Grove Tarrant REGION: Northern Region Zie Maytown Clio Col Vonteva Congregational Waverly Foley Sylvania Anniston ASSOCIATION: Dekalb DISTRICT: 02: Northeast Mountain District In partnership with the edenburgh Sweet Water Valley Head COUNTY: DeKalbOpp Citronelle Frisco City Chil **Brent** Tow Dauphin Island Riverview letlin

Intercultural Institute events Edgewater DENSITY PATTERN: 13 Pine Ridge Elmore Graver for Contextual Ministrymberly Carolina Abbey Abbey Alabama Baptist Convention Wadley Uniont Theodore Flomaton **Actions** State Board of Missions City Wedowee ©Copyrights201R cligtercultural Institute for ContextualeMinistry ston Centreville Lakeview Pisgah Aliceville Addison

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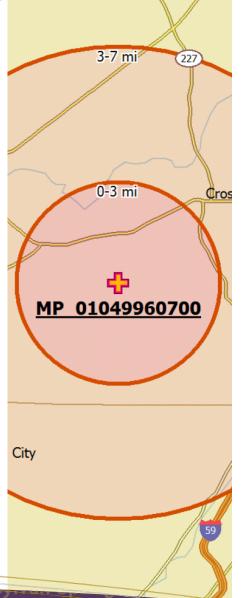
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#### Site Location Summary

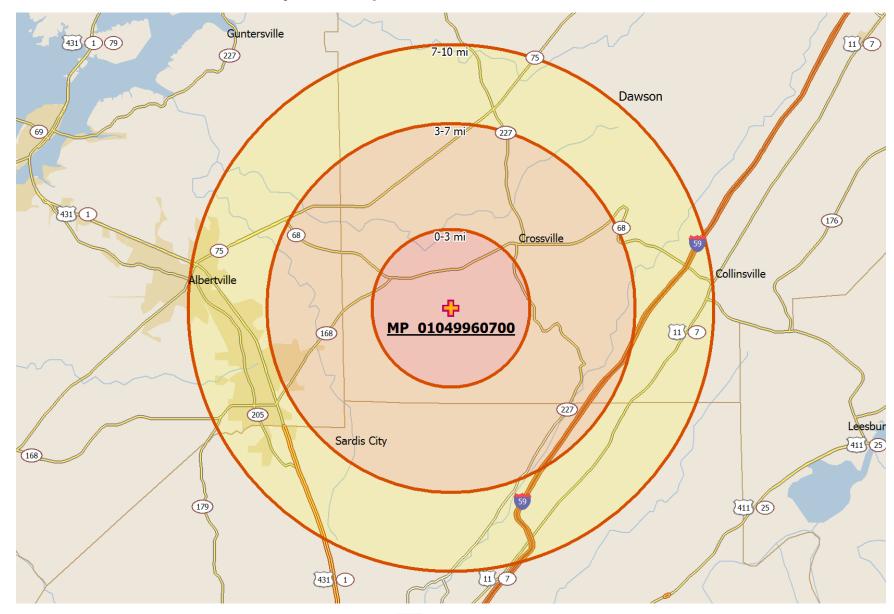
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	0101	Northern Region
2	Association	1230	Dekalb
3	District	02	Northeast Mountain District
4	County Location	01049	DeKalb
5	Zipcode	35962	DeKalb
6	Sitescape Category	2	Townscape
7	Sitescape Group	2.1	Small Towns
8	Sitescape Subgroup	2.13	Small towns adjacent to a small town
9	Sitescape Density Pattern	13	10000-10000-50000



whern Lowndesbero Clayhatchee Cullman Daphne Lipscomb Albertville Huguley Shead Mosses Gray Pisgah Owens Cross Roads Indian Springs Village Nectar Red Level Intercultural Institute Millry Fairhope Mooresville McDonald Chapel Geneva Vina Beave Intercultural Institute Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

#### Site Location Summary - Map of the Site Location



his Notasulga Nectar Talladoga Springs Bessemer Tillmans Corner Albertville Cedar Bluff Leighton E Phil Campbell Wetumpka Citronelle Dodge City Gordonville Heflin Super Intercultural Institute Lexington Bayou La Batre Needham Waldo Fort Deposit Grimes Cover for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry ine Deatsville Mosses Fayette Evergreen Newville 4 Batter Valley North John

#### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL /	CO	EXPLANATION
	URBAN	DE	
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	6	Noncore adjacent to a small metro area with town of at least 2,500 residents
3	Rural / Urban Continuum	6	
4	NCHS Rural Urban Codes	5	Micropolitan - counties in a micropolitan statistical area
5	NCES Urban Centric Locale Codes	42	Rural: Distant: Census-defined rural territory that is more than 5 miles but less than or equal to 25 miles from an urbanized area, as well as rural territory that is more than 2.5 miles but less than or equal to 10 miles from an urban cluster.
6	IICM RUCA Values Index	70	Micropolitan high commuting: No additional code
7	ERS RUCA Commuting Value	5	Micropolitan high commuting: primary flow 30% or more to a large urban cluster
8	Percent Commuting to Metro	6	Percent commuting from non metro to metro areas

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#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	3,771	12,507	26,227
2010 Households	1,266	4,458	9,345
2010 Group Quarters Population	126	16	386

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	18	12	30
Language Diversity National Index	41	17	50
Foreign Born Diversity National Index	7	2	1
Ancestry Diversity National Index	41	44	45
Racial Diversity National Index	28	14	42

eviown Calera Bridgeport Pinckard Opelika Arley Hanceville Fort Deposit Gurley Thorsby Sanford S Wile Woodstock West Point Fayette Billingsley Holt New Market Core Intercultural Institute ork Grayson Valley Cherokee Talladega Vredenburgh Gardendale Sak for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Pall City Butter Cuba Sylacauga Smiths Station West B

#### Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	1	True
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

ne Ardmore Linden Chelsea McKenzie Edgewater Childersburg Coosada Woodville Vance Blountsville alcosa Coffeeville Lanett Fort Deposit Smoke Rise Slocomb Bridgeport Intercultural Institute View Highland Lake Oneonta Wedowee Brookwood Oak Grove Wilson Confertual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry

#### Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	42	3.32%
Mainstay Communities	Established, Diverse Households	86	6.79%
Working Communities	Blue-collar, Working Families	240	18.96%
Country Communities	Rural, Agri. & Mining Families	850	67.14%
Aspiring Communities	Young Singles / Aspiring-Multihousing	5	0.39%
Urban Communities	High Density, Inner-city Neighborhoods	45	3.55%

Altoona Talladega Harpersville Susan Moore Pinckard Autaugaville Millport Mentone Midfield Indisteele Piedmont Center Point Sanford Snead Ethelsville Avon Sanford Intercultural Institute Jersville Elberta Marion Kinsey Moody Attalla Hanceville Triana Cover for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Piedmont Silas Point Clear Woodville Cowarts Concord Attalla Homewood Yellow Bluff Memphis Go Hinsville Clay Paint Rock Birmingham Russellville Robertsdale Napier Main Intercultural Institute Langston Taylor Citronelle Uniontown Smiths Station Moody Bail for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry

# Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Coaling Enterprise Haleyville Bakerhill Clay Blountsville La Fayette Harpersville Vernon Castleberry Essemer Attalla Thomasville Repton Pennington Lowndesboro Altoonary the day Lynn Anderson Spa Mulga Newton Samson Dora Lineville Brent West Blocton Guntersville Jor Confectual Ministry <sup>11</sup> Copyright 2011, Intercultural Institute for Contextual Ministry <sup>14</sup> Copyright 2011, Intercultural Institute for Contextual Ministry <sup>15</sup> Copyright 2011, Intercultural Institute for Contextual Ministry <sup>16</sup> Copyright 2011, Intercultural Institute for Contextual Ministry <sup>17</sup> Copyright 2011, Intercultural Institute for Contextual Ministry <sup>16</sup> Copyright 2011, Intercultural Institute for Contextual Ministry <sup>17</sup> Copyright 2011, Intercultural Institute for Contextual Ministry

# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	13,793	665	4.82%
Unreached %	55.29%	52.55%	95.05
Religious But NOT Evangelical HH	2,541	121	4.77%
Religious But NOT Evangelical %	10.19%	9.57%	93.95
Spiritual But NOT Relig or Evang HH	1,875	83	4.42%
Spiritual But NOT Relig or Evang %	7.52%	6.55%	87.08
Not Evangelical, Not Interested HH	9,387	461	4.91%
Not Evangelical, Not Interested %	37.63%	36.44%	96.82



rundidge Newville Meadowbrook Cuba Rockford Atmore Dothan Mulga Union Springs Glen Allen Fle Hillsboro Hodges Hackleburg Sylacauga Lockhart Franklin Tuscum Intercultural Institute y Boaz Hartselle Anniston Allgood Harvest West Jefferson Gulf Shorv for Confectual Ministry Confectual Ministry Jasper Selma East Brewton Fort Payne Fairhope L11 Copyright 2011, Intercultural Institute for Contextual Ministry

### **Spirituality Indicators - Churchscape**

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of ALSBOM Churches	85	7	8.24%
Active ALSBOM Attenders	7,923	695	8.77%
Active Evangelical Households	6,294	340	5.4%
Active Evangelical Percent	25.23%	26.86%	106.48
Inactive Evangelical Households	4,860	262	5.39%
Inactive Evangelical Percent	19.48%	20.70%	106.26
# New Churches Needed	0	0	0%





#### Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Lathamville	0.88 mi	73	Growing	16	New Macedonia	5.60 mi	81	Plateauing
2	Victory	1.56 mi	69	Growing	17	Mt. Zion	6.26 mi	203	Growing
3	Crossville First	2.16 mi	216	Declining	18	Hopewell	6.34 mi	23	Growing
4	Macedonia 2	2.33 mi	184	Plateauing	19	Providence	6.49 mi	36	Growing
5	New Home	2.60 mi	89	Plateauing	20	Pilgrim Rest	6.64 mi	40	Plateauin
6	Mt. Flat	2.73 mi	39	Growing	21	Friendship	6.88 mi	52	Declining
7	Kilpatrick	2.86 mi	25	Declining	22	Hustleville	7.05 mi	46	Declining
8	Liberty	3.22 mi	171	Declining	23	Bethlehem	7.06 mi	345	Plateauin
9	Union Grove	3.30 mi	130	Declining	24	Oak Grove	7.14 mi	59	Plateauin
10	Macedonia 1	4.18 mi	58	Declining	25	Vernon	7.33 mi	53	Declining
11	Mt. Pleasant	4.32 mi	0	Plateauing	26	Beulah	7.37 mi	167	Growing
12	Bethel	4.32 mi	46	Plateauing	27	Pine Grove 2	7.40 mi	54	Growing
13	Skirum	4.53 mi	44	Plateauing	28	Prospect	7.71 mi	29	Declining
14	Geraldine First	5.05 mi	145	Growing	29	New Hope	7.72 mi	114	Declining
15	New Canaan	5.51 mi	91	Growing	30	Kyuka	8.03 mi	107	Growing

odville Dayton <u>Frussville</u> Alexandria Bakerhill Douglas Haleburg Hamilton Trafford Dadeville Union Pelham Kellyton Boaz Faunsdale Kennedy Shiloh Pollard Hollywood Stand Point Selmont-West Selmon Jemison Hayden Libertyville Ranburne Mooresville Southside Go for Contestual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Steele Morris Radiand Birmingham Dothan Needba

## Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

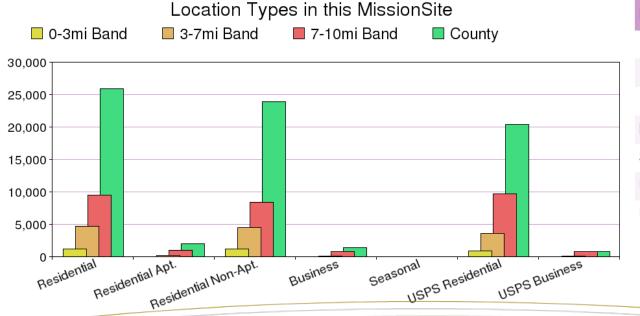
- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.



The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	54,651	2,618	4.79%
2000 Population	64,452	3,419	5.3%
2010 Population	69,932	3,771	5.39%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	20,968	958	4.57%
2000 Households	25,113	1,247	4.97%
2010 Households	24,946	1,266	5.07%

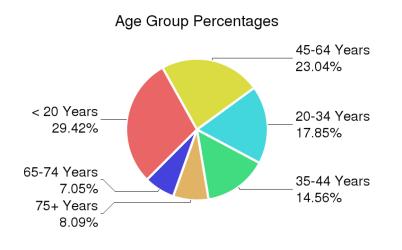


Location Type	0-3mi Band
Residential	1,239
Residential Apt.	36
Residential Non-Apt.	1,203
Business	29
Seasonal	0
USPS Residential	909
USPS Business	7

viston Trussville Geiger Hytop Ranburne Sweet Water Homewood Millport Silverhill Sylvania Culiman Moores Mill Yellow Bluff Douglas New Market Gaylesville Lake View Intercultural Institute ton Elkmont Flomaton Arab Newville Benton Athens Brewton New for Confertual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Opyright 2011, Intercultural Institute for Contextual Ministry

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

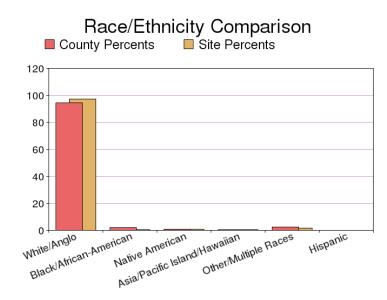


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.79%	5.99%	103.45
4-5 Years	2.88%	2.89%	100.35
6-8 Years	4.31%	4.61%	106.96
9-11 Years	4.17%	4.3%	103.12
12-13 Years	2.71%	2.81%	103.69
14-17 Years	5.29%	5.94%	112.29
18-19 Years	2.61%	2.89%	110.73
0-5 Years	8.67%	8.88%	102.42
6-12 Years	9.83%	10.37%	105.49
13-19 Years	9.25%	10.18%	110.05
< 20 Years	27.75%	29.43%	106.05
20-34 Years	18.32%	17.85%	97.43
35-44 Years	13.24%	14.56%	109.97
45-64 Years	25.59%	23.04%	90.04
65-74 Years	8.36%	7.05%	84.33
75+ Years	6.75%	8.09%	119.85
Median Age	38	38	101.03
Median Age (Male)	36	37	102.33
Median Age (Female)	40	39	99.65

Cullman Lake View Hountain Brook Pine Ridge La Fayette Marion Winfield Kellyton Irondale Minor G ope Millport Petrey Mount Vernon Brookwood Camp Hill Horn Hill Guide Intercultural Institute forthport Hollywood Creola Cuba Huguley Jacksonville Geiger Gayles Jor Contextual Ministry le Copyright 2011, Intercultural Institute for Contextual Ministry

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	94.38%	97.16%	102.95
Black, African-American	1.98%	0.29%	14.7
Native American	0.84%	0.77%	91.15
Asian	0.37%	0.24%	64.19
Pacific Island, Hawaiian	0.07%	0.03%	37.85
Other/Multiple Races	2.35%	1.51%	64.22
Hispanic	0%	10.69%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	46,510	2,447	
Less than 9th Grade	12.31%	10.54%	116.77

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	46,510	2,447	
Less than 9th Grade	12.31%	10.54%	116.77
No High School Diploma	16.73%	20.64%	81.04
High School Graduate	36.52%	37.15%	98.32
Some College, no degree	16.95%	16.1%	105.29
Associate Degree	6.19%	5.48%	113.08
College Degree	5.93%	4.58%	129.65
Graduate/Prof. degree	5.36%	5.52%	97.16

Tarvest Gu-Win Greensboro Sheffield Goodwater Lynn Russellville McMullen Berry West Jefferson At Montgomery Needham Enterprise Eutaw East Brewton Florence Cardiff Libertyville Mobile Foley Wetumpka Spanish Fort Locust For Confectual Institute Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	10.15%	9.79%	158.87
\$10,000 to \$19,999	19.21%	19.51%	101.54
\$20,000 to \$29,999	17.09%	19.35%	113.24
\$30,000 to \$49,999	21.28%	19.83%	93.18
\$50,000 to \$59,999	6.51%	8.37%	128.53
\$60,000 to \$69,999	7.5%	7.58%	101.1
\$70,000 to \$79,999	5.55%	4.42%	79.73
\$80,000 to \$89,999	3.76%	2.53%	67.15
\$90,000 to \$99,999	2.19%	1.9%	86.61
\$100,000 to \$124,999	3.55%	3.4%	95.63
\$125,000 to \$149,999	1.31%	0.47%	36.16
\$150,000 to \$199,999	1.21%	2.29%	189.84
\$200,000 to \$249,999	0.25%	0.16%	62.55
\$250,000 or more	0.43%	0.47%	109.47
Median Household	32,789	31,972	97.51
Average Household	45,839	45,622	99.53
Per Capita Household	16,574	15,339	92.55
Family/Non-Family Household			
Income			
Median Family Income	41,548	40,850	98.32
Average Family Income	53,784	50,890	94.62
Median Non-Family Income	16,955	19,518	115.12
Average Non-Family Income	25,072	30,773	122.74

Brookwood Troy New Hope Eldridge Fairhope Pleasant Groves Margaret Huntsville Geiger Bes Dauphin Island Franklin Samson Forestdale Camp Hill Grove Hill Hor Intercultural Institute Malvern Blountsville Carrollton Double Springs Ohatchee Fort Ruch Confectual Ministry Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Red Level Brookside Orrville Oakman Hartford

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	72.33%	73.93%	102.22
Families with Children	37.82%	41.94%	110.9
Families without Children	34.51%	31.99%	92.71
Non-Family Households			
% Non-Family Households	27.67%	26.07%	94.2
Non-Families with Children	0.08	0.16	187.66
Non-Families without Children	27.59	25.91	93.91
Housing Units			Index
Total Housing Units	29,386	1,469	
Vacant percent	15.11%	13.75%	91.01
Owned percent	64.01%	64.47%	100.72%
Rented Percent	20.88%	21.72%	103.98
Households by Size			Index
Avg household size	2.77	2.88	103.97
Avg family hh size	3.40	3.50	102.94
Avg non-family hh size	1.11	1.13	101.8
Households By Count of Persons			Percent
One	6,370	298	4.68%
Two	6,571	292	4.44%
Three or Four	9,028	528	5.85%
Five+	2,977	149	5.01%

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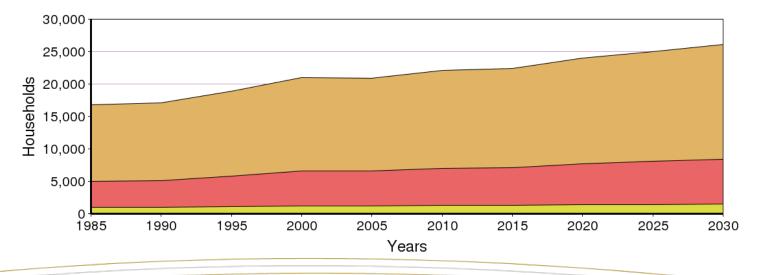
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	54,651	2,618	4.79%
2000 Population	64,452	3,419	5.3%
2010 Population	69,932	3,771	5.39%
2015 Population	72,682	3,915	5.39%

Household Change from 1985 to 2030

🗖 0-3mi Ring 👘 🗖 0-7mi Ring

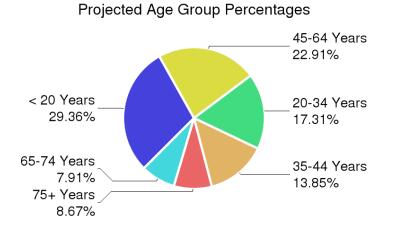
📕 0-10mi Ring



Dothan Argo Kellyton Nectar Attalla Cardiff Lake View Level Plains White Hall Gadsden Ridgevi Avon Valley Gordo Selma Nauvoo Vina Blue Springs Woodland Bergen Intercultural Institute Satsuma Susan Moore Muscle Shoals Luverne Pleasant Grove Gan Intercultural Institute of Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Back Harpersville Epes Carbon Hill Springville Deatsville

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

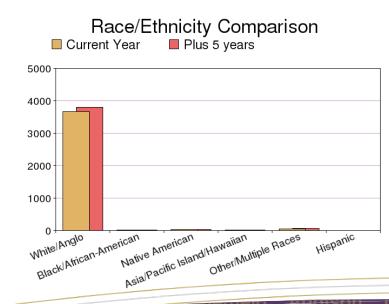


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.99%	5.62%	93.82
4-5 Years	2.89%	2.81%	97.23
6-8 Years	4.61%	4.75%	103.04
9-11 Years	4.3%	4.44%	103.26
12-13 Years	2.81%	3.17%	112.81
14-17 Years	5.94%	5.82%	97.98
18-19 Years	2.89%	2.78%	96.19
0-5 Years	8.88%	8.43%	94.93
6-12 Years	10.37%	10.8%	104.15
13-19 Years	10.18%	10.17%	99.9
< 20 Years	29.43%	29.4%	99.9
20-34 Years	17.85%	17.34%	97.14
35-44 Years	14.56%	13.87%	95.26
45-64 Years	23.04%	22.94%	99.57
65-74 Years	7.05%	7.92%	112.34
75+ Years	8.09%	8.68%	107.29
Median Age	38	39	102.19
Median Age (Male)	36	38	104.31
Median Age (Female)	40	40	100.56

Reform Priceville Anniston Holt Magnolia Springs Horn Hill Addison Killen Brilliant Rock Creek F Belk Blue Springs Tuskegee Hanceville Hobson City Lakeview Madix North Johns Russellville Intercultural Institute Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry North Johns Russellville Copyright 2011, Intercultural Institute for Contextual Ministry North Johns Russellville Contextual Ministry North Johns Russellville North Johns Russellv

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	97.16%	97.01%	99.84
Black, African-American	0.29%	0.33%	113.83
Native American	0.77%	0.79%	102.96
Asian	0.24%	0.28%	117.73
Pacific Island, Hawaiian	0.03%	0.05%	192.64
Other/Multiple Races	1.51%	1.53%	101.39
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	2,447	2,520	
Less than 9th Grade	10.54%	9.72%	92.21
No High School Diploma	20.64%	17.7%	85.76
High School Graduate	37.15%	38.45%	103.51
Some College, no degree	16.1%	16.11%	100.06
Associate Degree	5.48%	6.23%	113.77
College Degree	4.58%	5.16%	112.71
Graduate/Prof. degree	5.52%	6.63%	120.12

Madison Pine Hill Dora Headland Calera Skyline Clay Pennington Springville Napier Field Pleasan Grove Ragland York Hillsboro Hanceville Lowndesboro Trinity Slocome Benton Coffee Springs Cull Arab Phenix City Goshen Ranburne Clanton Hammondville Epes Susa for Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	9.79%	8.66%	88.43
\$10,000 to \$19,999	19.51%	19.06%	97.67
\$20,000 to \$29,999	19.35%	19.37%	100.09
\$30,000 to \$49,999	19.83%	19.37%	97.7
\$50,000 to \$59,999	8.37%	8.19%	97.8
\$60,000 to \$69,999	7.58%	8.19%	107.99
\$70,000 to \$79,999	4.42%	4.57%	99.69
\$80,000 to \$89,999	2.53%	3.39%	118.38
\$90,000 to \$99,999	1.9%	2.2%	116.3
\$100,000 to \$249,999	3.4%	3.78%	111.28
\$125,000 to \$149,999	0.47%	0.71%	149.53
\$150,000 to \$199,999	2.29%	2.2%	96.25
\$200,000 to \$249,999	0.16%	0.16%	99.69
\$250,000 or more	0.47%	0.16%	33.23
Median Household	31,972	33,495	104.76
Average Household	45,622	47,771	104.71
Per Capita Household	15,339	15,520	101.18
Family/Non-Family Household			
Income			
Median Family Income	40,850	42,936	105.11
Average Family Income	50,890	53,255	104.65
Median Non-Family Income	19,518	19,957	102.25
Average Non-Family Income	30,773	32,313	105

Headland Bayou La Batre Cardiff Good Hope Brundidge Vance Dauphin Island Decatur Tallassee Bill Fork Spanish Fort Level Plains Livingston Town Creek Owens Cross Contextual Institute Collinsville Goshen Foley Daviston Tarrant Madrid Clayhatchee Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	73.93%	73.39%	99.26
Families with Children	41.94	42.36	101
Families without Children	31.99	31.57	98.7
Non-Family Households			
% Non-Family Households	26.07%	26.61%	102.1
Non-Families with Children	0.16	0.08	102.1
Non-Families without	25.91	26.54	102.42
Children			
Housing Units			
Total Housing Units	1,469	1,472	100.2%
Vacant percent	13.75%	13.72%	99.8
Owned percent	64.47%	64.67%	100.32
Rented Percent	21.72%	21.6%	99.48
Households by Size			
Avg household size	2.88	2.98	103.47%
Avg family hh size	3.50	3.66	104.57%
Avg non-family hh size	1.13	1.11	98.23%
Households By Count of			
Persons			
One	298	311	104.36%
Тwo	292	248	84.93%
Three or Four	528	544	103.03%
Five+	149	167	112.08%

a Pennington Frisco City Meadowbrook Thomaston Kansas Scottsboro Dutton Snead Clayton Came South Vinemont Reece City Tallassee Blue Ridge Samson Berry Intercultural Institute Alexandria Nectar Rock Mills Mountainboro Wadley North Courtland Europhylon Malvern Rockford Dothan 24 Copyright 2011, Intercultural Institute for Contextual Ministry

# **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10		BORN IN:	BORN IN: 0-3	BORN IN: 0-3 3-7
	MILES	MILES	MILES	I		MILES	MILES MILES
Foreign Born Pop	60	672	2,095	_	Eastern Africa	Eastern Africa 0	Eastern Africa 0 0
Northern Europe	0	0	24	Μ	iddle Africa	iddle Africa 0	iddle Africa 0 0
Western Europe	1	6	26	Nort	hern Africa	hern Africa 0	hern Africa 0 0
Southern Europe	0	4	0	Southe	ern Africa	ern Africa 0	ern Africa 0 0
Eastern Europe	1	9	0	Western	Africa	Africa 0	Africa 0 0
Other Europe	0	0	0	Other Afri	са	ca 0	ca 0 0
Eastern Asia	1	10	23	Oceania		1	1 7
So. Central Asia	0	0	12	Caribbean		0	0 0
SE Asia	2	20	24	Central Ame	er.	er. 45	er. 45 614
Western Asia	0	0	0	South Amer	ica	ica 9	ica 9 1
Other Asia	0	0	0	North Americ	ca	ca 0	ca 0 1
				Born at sea		0	0 0

Woodstock Loxley Crossville Goshen Montevallo Samand Emerine Gainesville Louisville Cherokee Henagar Myr Woodstock Loxley Crossville Goshen Montevallo Samson Vestaver Intercultural Institute Madrid Repton Ider Brewton Grand Bay Ariton Alexandria Providence for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3	3-7	7-10	SPOKEN AT HOME	0-3	3-7	
	MILES	MILES	MILES		MILES	MILES	
English only	4,007	9,192	20,209	Other Indo-Euro	0	0	(
Spanish	124	823	2,295	Asian/PI languages	0	0	C
Other Indo-Euro	8	83	174	Chinese	0	0	1
language				Japanese	0	0	0
French (incl. Patois,	3	28	44	Korean	0	0	0
Cajun)				Mon-Khmer,	0	0	0
French Creole	0	0	0	Cambodian			
Italian	0	4	27	Miao, Hmong	0	0	0
Portuguese	0	12	14	Thai	0	0	0
German	0	27	75	Laotian	0	25	0
Yiddish	0	0	0	Vietnamese	0	0	0
Other West Germanic	0	0	6	Other Asian	0	0	12
A Scandinavian	0	0	0	Tagalog	6	16	0
Language				Other Pacific Is	0	0	0
Greek	0	0	0	Other languages	0	18	52
Russian	0	0	8	Navajo	0	0	0
Polish	5	12	0	Other Native N.	0	0	0
Serbo-Croatian	0	0	0	American			
Other Slavic Language	0	0	0	Hungarian	0	0	0
Armenian	0	0	0	Arabic	0	0	0
Persian	0	0	0	Hebrew	0	11	0
Gujarathi	0	0	0	African languages	0	0	0
Hindi	0	0	0	Other unspecified	0	7	52
Urdu	0	0	0				

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enson Jemison Oak Hill Headland Red Bay Glenwood Greensboro Coaling Thersby Fuscumbia Autab Heridianville Arley Hurtsboro Homewood Brewton Baileyton Grove Pro Bordo Camp Hill Moody Bluff Akron Magnolia Springs Altoona Arab Fort Payne Vestavia Hills Jor Confectual Ministry Ia Copyright 2011, Intercultural Institute for Contextual Ministry Fort Deposit Mount Vernon Fort Contextual Ministry

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10	ANCESTRY	ANCESTRY 0-3	ANCESTRY 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Reporting ancestry	2,563	6,708	15,457	Irish	Irish 296	Irish 296 702
Arab	0	0	0	Italian	Italian 27	Italian 27 39
Armenian	0	0	0	Lithuanian	Lithuanian 0	Lithuanian 0 0
Austrian	0	0	0	Norwegian	Norwegian 8	Norwegian 8 17
British	0	4	32	Polish	Polish 10	Polish 10 18
Canadian	0	1	3	Portuguese	Portuguese 0	Portuguese 0 0
Croatian	0	0	0	Romanian	Romanian 0	Romanian 0 0
Czech	0	0	1	Russian	Russian 0	Russian 0 2
Czechoslovak	0	0	0	Scandinavian	Scandinavian 0	Scandinavian 0 0
Danish	1	16	63	Scotch-Irish	Scotch-Irish 65	Scotch-Irish 65 121
Dutch	13	66	228	Scottish	Scottish 31	Scottish 31 106
English	206	597	1,578	Slovak	Slovak 0	Slovak 0 0
European	14	34	276	Subsaharan African	Subsaharan African 0	Subsaharan African 0 0
Finnish	0	0	13	Swedish	Swedish 0	Swedish 0 1
French (not Basque)	17	57	144	Swiss	Swiss 13	Swiss 13 13
French Canadian	5	8	37	Ukrainian	Ukrainian 1	Ukrainian 1 6
German	114	274	725	US/American	US/American 1,215	US/American 1,215 2,941
Greek	2	6	13	Welsh	Welsh 2	Welsh 2 5
Hungarian	0	2	8	West Indian	West Indian 0	West Indian 0 0
Iranian	0	0	0	Yugoslavian	Yugoslavian 0	Yugoslavian 0 0
				Other	Other 523	Other 523 1,673

27

Lineville Kansas Ashland Cedar Bluff Hillsboro Mooresville Gardendale Cherokee Pine Monroeville Mulga Orrville Oneonta Valley Ragland Hollywood Intercultural Institute risco City Reform Emelle Madison Centre Twin Homewood Union for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Tuscumbia Reece City Haleburg Union Sweet Water Elba Grimes Lineville Hartford Hytop Vine Arley Enterprise Loachapoka Gu-Win West Point Sipsey Double Spring Intercultural Institute ille Ashland Pike Road Meridianville Jemison Opelika Warrior Pelham for Confertual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry

# Using the Demographic Indicators

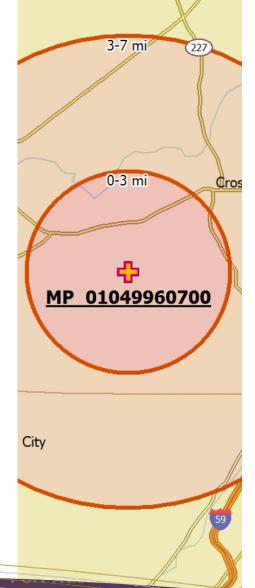
#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



North Courtland Hokes Bluff Mignon Fultondale Calera St. Florian Scottsboro Goldville Bridgeport Luverne Woodville Rehobeth Eldridge Lexington Steele Millbrook Intercultural Institute Tuscaloosa Falkville Brewton Enterprise Skyline Geraldine Bayou La Gor Confertual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,266	100%	666	100%
AFFLUENT SUBURBIA	12	0.95%	9	1.35%
America's Wealthiest	0	0%	0	0%
Dream Weavers	11	0.87%	8	1.2%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	1	0.08%	1	0.15%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	30	2.37%	20	3%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	30	2.37%	20	3%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	60	4.74%	39	5.86%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	1	0.08%	1	0.15%
Urban Optimists	0	0%	0	0%
Family Convenience	59	4.66%	38	5.71%
Mid-Market Enterprise	0	0%	0	0%

b Huntsville Benton McKenzie Sheffield Maplesville Holt Robertsdale Langston Susan Moore Aubur Hist Taylor Point Clear Columbiana Odenville Clayhatchee Ariton Lakov Ashland Marion Valley Priceville Lisman Pelham Albertville Munford Level Plains Jackson for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Corporation Orgin

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,266	100%	666	100%
BLUE COLLAR BACKBONE	19	1.5%	12	1.8%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	8	0.63%	5	0.75%
Lower Income Essentials	11	0.87%	7	1.05%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	26	2.05%	17	2.55%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	18	1.42%	12	1.8%
Professional Urbanites	0	0%	0	0%
Urban Advancement	8	0.63%	5	0.75%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	221	17.46%	151	22.67%
Steadfast Conservative	221	17.46%	151	22.67%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

Cordonville Troy Jackson Andalusia Fyffe Newton Holly Pond Mobile Ozark Hytop Sylvania Rose Hington Ladonia Midfield Lake View Pike Road Heflin Tuscumbia Cross Intercultural Institute Baileyton Wedowee Georgiana Blue Springs Phenix City Arab Pleas Intercultural Institute ©Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,266	100%	666	100%
REMOTE AMERICA	172	13.59%	101	15.17%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	157	12.4%	92	13.81%
Coal & Crops	15	1.18%	9	1.35%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	5	0.39%	4	0.6%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	5	0.39%	4	0.6%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	678	53.55%	287	43.09%
Industrious Country Living	7	0.55%	5	0.75%
America's Farmland	38	3%	22	3.3%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	633	50%	260	39.04%

Int Olive Rock Creek Tuscaloosa North Courtland Livingston Dothan Blue Ridge Lockhart Uniontown Hadega Springs Gordo Valley Grande Maplesville Shiloh Red Level Live Intercultural Institute Carolina Coosada Nectar Auburn Baileyton Rogersville Valley Elder Elder (or Contextual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry West Blocker of Margaret Buttler Phenix City Troy Union Grove Elorence Opp Langston Columbia City

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,266	100%	666	100%
STRUGGLING SOCIETIES	45	3.55%	26	3.9%
Rugged Southern Style	45	3.55%	26	3.9%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	0	0%	0	0%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Banks Coosada Redistone Arsenal Elmore Baileyton Columbiana Attalla Suiligent Bayou La Batre Che Hazel Green Thorsby Trinity Guntersville Adamsville Eutaw Lake View Intercultural Institute Guin Citronelle Mentone Newton Montevallo Prattville Munford Ash Gorde Tude Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry

# Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Hand Moody Fert Deposit Brookside Citronelle Winfield Cordova Bayou La Batre Grove Hill Mulga Wa Huntsville Evergreen Arley Mentone Bessemer Gordon Enterprise Intercultural Institute Ile Brundidge Elba Douglas Harpersville Rutledge Walnut Grove Dora for Contextual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry

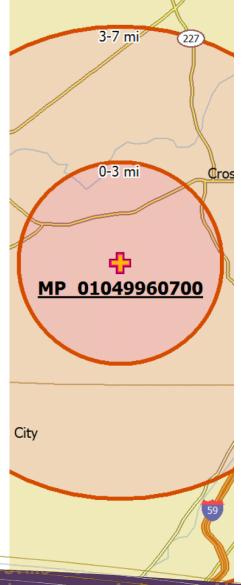
#### **Potential Cultural Bridges**

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



Water Leeds Arab McKenzie Weaver Point Clear Brilliant Cherokee Gu-Win Langston Ardmore Alex Heath Collinsville York Troy Fort Rucker Satsuma Wilton Southsider Intercultural Institute whatchee Sylvan Springs Woodstock Rockford Clayton Bay Minette Un Intercultural Institute Priceville Hel Confectual Ministry Selmont-W 36 ©Copyright 2011, Intercultural Institute for Contextual Ministry

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	74%	74%	74%
Use Comp. for Internet/E-mail	53%	55%	54%
Internet Use: E-Mail	43%	44%	45%
Use Comp. for Comp. Games	36%	37%	37%
Use Comp. for Shopping	34%	35%	34%
Use Comp. for Word Processing	31%	33%	34%
Internet Use: Banking	28%	27%	25%
Use Comp. for Banking	28%	29%	29%
Use Comp. for Digital Camera	27%	29%	29%
Photo Editing			
Use Comp. for Education	27%	28%	29%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
HH Owns DVD Player	24%	25%	26%
Internet Use: News/ Weather	22%	23%	24%
PC-Network-HH Has One	20%	20%	19%
Use Comp. for News/Info./Data	16%	18%	19%
Service			
Use Comp. for Accounting	13%	14%	13%
Internet Use: Shopping: Made A	12%	12%	12%
Purchase			
Use Comp. for Filing/DB Mngmnt	11%	12%	12%
Internet Use: Shopping: Gathered	10%	10%	11%
Info. for Shopping			
Internet Use: Research/ Education	9%	10%	11%
Internet Use: Download Music	9%	8%	8%
Files			



The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

0-3	3-7	7-10
MILES	MILES	MILES
65%	65%	66%
54%	56%	56%
46%	48%	49%
42%	42%	41%
39%	39%	38%
35%	35%	34%
33%	34%	33%
30%	31%	33%
19%	19%	18%
18%	18%	18%
	MILES   65%   54%   46%   42%   39%   35%   33%   30%   19%	MILES   MILES     65%   65%     54%   56%     46%   48%     42%   39%     35%   35%     33%   34%     30%   31%     19%   19%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	65%	65%	66%
Gen./Fam. Practitioner	40%	40%	41%
None Of These	23%	22%	21%
Backache	22%	22%	22%
Dentist	21%	23%	24%
Hypertension/High Blood	18%	19%	19%
Pressure			
Any Arthritis	18%	18%	18%
Eye Dr.	18%	19%	20%
High Cholesterol	16%	17%	17%
Overweight (30 Pounds Or More)	16%	16%	15%

onville Lake View Wast End Cobb Town Akron Opelika Fyffe Jasper Cusseta Mount Vernon Ider Wave Lieonta Kellyton Hytop Selma Oak Grove Rainbow City Geiger Addis of Intercultural Institute land Scottsboro Brighton Sheffield Sand Rock Sardis City Maplesville for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

3-7

MILES

16.45%

16.01%

13.6%

5.98%

5.61%

4.63%

3.17%

3.65%

2.67%

7-10

MILES 18.23%

16.67%

14.73%

5.86%

5.65%

4.55%

2.94%

3.68%

2.42%

BRIDGES	0-3	3-7	7-10	- 1	BRIDGES	0-3
	MILES	MILES	MILES			MILES
Concert	20.7%	21.67%	23.05%	I	Movies: Fam.	15.52%
Live Theater	12.54%	14.91%	16.06%	I	Movies: Drama	15.31%
Rock/Pop Concerts Most	11.6%	11.62%	12.17%	I	Movies: Mystery	13.27%
Often				(	College Football Reg.	5.48%
Live Theater Most Often	9.74%	11.92%	13.13%	9	Season	
Country Concerts Most	6.74%	6.64%	6.78%	I	MLB Baseball Reg. Season	5.09%
Often				I	NFL Football Reg. Season	4.18%
Comedy Club	4.45%	4.95%	6.22%		Auto Racing Events	3.28%
Movies: Comedy	34.68%	35.26%	36.01%	(	College Basketball Reg.	3.21%
Movies: Action/Adventure	32.36%	33.45%	35.05%	9	Season	
Movies: Romantic Comedy	15.89%	16.88%	17.2%	I	Rodeo	2.79%

WIIIDON Crossville Selmont-West Selmont Intercultura Midland Citv 39

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10	BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
Swimming	34.9%	34.77%	33.5%	Football	11.19%	10.35%	9.89%
Walking for Exercise	34.9%	36.43%	37.34%	Jogging/Running	9.72%	10.52%	11.71%
Freshwater Fishing	30.8%	28.52%	24.6%	Stationary Cycling	9.54%	10.11%	10.4%
Camping Trips	25.75%	24.41%	21.69%	Using Cardio Machine	9.23%	10.04%	10.94%
Bowling	22.8%	22.3%	21.66%	Saltwater Fishing	9.23%	8.95%	8.47%
Hunting	20.75%	19.53%	16.48%	Volleyball	9.12%	8.68%	8.59%
Billiards/Pool	19.11%	18.31%	18.44%	Horseback Riding	9.03%	8.54%	7.56%
Basketball	15.76%	15.16%	14.71%	Archery	7.82%	7.44%	6.46%
Target Shooting	13.66%	13.05%	11.81%	Power Boating	7.51%	8.04%	8.01%
Weight Training	12.58%	13.26%	13.67%	Aerobics	7.25%	7.75%	8.15%
Golf	11.82%	12.66%	12.46%	Fly Fishing	6.91%	6.53%	5.88%
Mountain/Road Biking	11.81%	12.46%	11.87%	Canoeing/Kayaking	6.78%	6.94%	6.84%
Baseball	11.75%	11.09%	11.26%	Tennis	6.52%	6.7%	6.63%
Backpacking/Hiking	11.49%	11.39%	10.66%	Motorcycling	6.5%	6.43%	6.4%

The Wilton Riverview McIntosh Petrey Rehobeth Boligee Weaver Reform Reancke Woodville Bay M Walnut Grove Midfield Dora Selmont-West Selmont Monroeville Attain Intercultural Institute rfield Brantley Huguley Pike Road Bear Creek Skyline Glenwood Migro Gorfextual Ministry Otasulga Millry ta copyright 2011, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Softball	6.41%	6.47%	6.77%
Soccer	5.38%	5.45%	6.07%
Jet Skiing	5.05%	4.91%	4.58%
Water Skiing	4.91%	4.96%	4.63%
Snorkeling	4.81%	4.91%	4.74%
Roller Skating	4.48%	4.47%	4.55%
Martial Arts	4.48%	4.33%	4.02%
Yoga	4.08%	4.67%	5.25%
Skateboarding	4%	3.9%	3.62%
Snowmobiling	3.62%	3.71%	3.61%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Downhill & X-Country Skiing	3.6%	4.16%	4.28%
Hockey	3.46%	3.46%	3.43%
Ice Skating	3.32%	3.92%	4.33%
Racquetball	3.18%	3.16%	3.28%
Rock Climbing	2.94%	2.97%	3.3%
Auto Racing	2.77%	3.14%	3.83%
Sailing	2.77%	2.97%	3.06%
Rowing	2.62%	2.62%	2.6%
Snowboarding	2.6%	2.73%	3.02%
Surfing & Windsurfing	2.28%	2.27%	2.36%

White Hall Harpersville Lipscomb Maplesville Clay Carbon Hill Robertsdate Daphne Lineville Mayter Friana Rutledge Section Hodges Alexandria Thorsby Hurtsboro Mount Olive Winfield Reece City Newbern Underwood-Petersville Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry South Vinemont Daviston Riverside Sylvan Springs

#### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

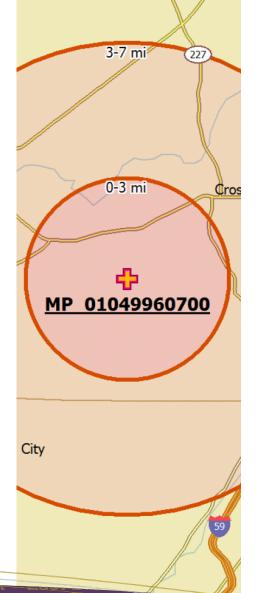
#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.





#### Potential Cultural Barriers -- Introduction (part 2)

#### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

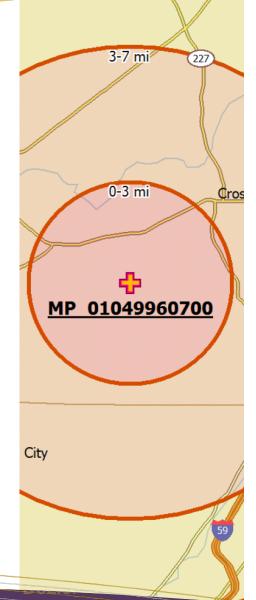
#### CULTURAL BARRIERS OF ACCEPTANCE

#### **Christian Subculture**

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



ston Shiloh Centre Leesburg Lincoln Piedmont Demopolis Killen Concord Fairview Berry Hoover Valley Chelsea Flomaton Guin Littleville St. Florian Petrey Center Intercultural Institute Forestdale Grayson Valley Silas Red Bay Albertville Ashland Fort R Confectual Ministry to Copyright 2011, Intercultural Institute for Contextual Ministry

## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES	BARRIERS	0-3 MILES	3-7 MILES	7-10 MILE
Important Continue Learning New Things	50%	51%	51%	Rarely Sit Down to a Meal Together At Home	19%	19%	18%
Find It Difficult To Say No To My Kids	44%	42%	39%	Friends More Important Than My Fam.	19%	20%	22%
Woman's Place Is In The Home Speak My Mind Even If It Upsets	37% 35%	37% 35%	36% 35%	Like To Pursue Challenge/Novelty/Change	17%	17%	18%
People Like Control Over People And	34%	33%	34%	Marijuana Should Be Legalized Only Work Current Job for The	16% 15%	17% 15%	18% 15%
Resources				Money			
Like To Do Unconventional Things	31%	31%	31%	I Am A Workaholic We Should Strive for Equality	14% 10%	14% 10%	15% 11%
Money Is Best Measure Of Success	26%	27%	26%	for All On Whole People Get What	9%	9%	10%
Don't Judge People/Way They Live Life	25%	26%	27%	They Deserve Happy With My Standard Of	8%	9%	10%
Too Much Sponsorship In	24%	23%	24%	Living			
Arts/Sports Prefer To Have Few	22%	25%	27%	Indulge My Kids With The Little Extras	8%	8%	9%
Possessions As Possible Like to Stand Out In A Crowd	220/	220/	22%	Little I Can Do To Change My Life	7%	7%	8%
If Won Lottery Would Never Work Again	22% 20%	22% 22%	22% 23%	Very Happy With My Life As It Is	5%	5%	6%

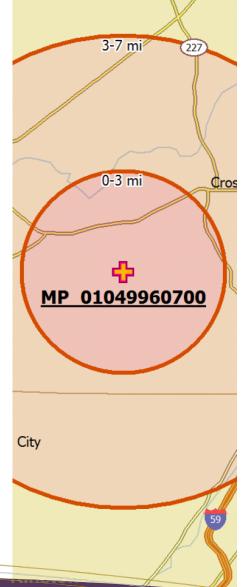
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Center Point Oak Hill Rogersville Odenville Clio Guntersville Dour <u>Intercultural Institute</u> ew Nauvoo Providence White Hall Kansas Dayton Columbiana Birmin (on Contextual Ministry) Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

#### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Riverview Wadley North Courtland Demopolis Centreville Heath Clio Woodville Guntersville Malvern de Gardendale McKenzie Blue Springs Harpersville Southside Lockhart Intercultural Institute Camden Valley Vance Creola Summerdale Union Springs Skyline For Contextual Ministry le Copyright 2011, Intercultural Institute for Contextual Ministry Reedham Level Plains Ragland Selmont-West Selmor45 Contextual Ministry

## **Potential Cultural Themes:**

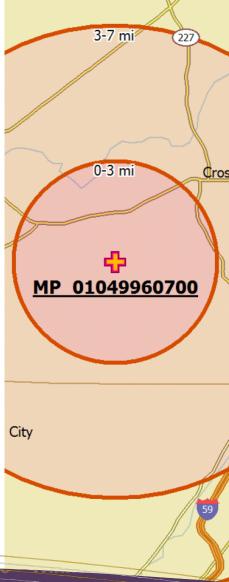
The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES	THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	61%	61%	59%	Worried About Pollution Caused By Cars	17%	18%	17%
You Should Seize Opportunities In Life	52%	53%	54%	Enjoy Spending Time With My Fam.	17%	16%	14%
Prefer Work Part Of Team Than Alone	33%	33%	33%	Real Men Don't Cry Consider Myself Interested In The	16% 16%	16% 16%	16% 18%
Like To Understand About Nature	32%	33%	35%	Arts Looking for New Ideas To Improve	16%	16%	17%
Important Feel Respected By My Peers	31%	32%	33%	Home Provide My Kids With The Little	13%	12%	12%
Important To Juggle Various Tasks	31%	31%	31%	Extras Try Not To Worry About The	9%	10%	11%
Have Keen Sense Of Adventure Good At Fixing Things	24% 24%	25% 25%	25% 26%	Future Children Should Be Allowed To	6%	6%	6%
Prefer To Have Few	22%	25%	27%	Express Themselves			
Possessions As Possible Is An Important Part Of Who I	21%	20%	18%	Would Like To Set Up Own Business	6%	5%	5%
Am				Feel Very Alone In The World	5%	5%	6%
Like To Just Enjoy Life People Have To Take Me As	19% 18%	20% 19%	21% 20%	Like Spending Most Time With Fam.	4%	4%	5%
They Find Me				Decor Particular Interest To Me	3%	3%	3%

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#### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



Mignon Vernon Elberta Lineville Sulligent Gaylesville Lake View Eldridge Excel Elorence Brookwo Strend Grove Hill Shiloh Ashville Hytop Ladonia Louisville Jemisor Intercultural Institute Hayneville Troy Sylvania Chelsea Jackson Muscle Shoals McDonal for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

0-3	3-7	7-10
MILES	MILES	MILES
89.13%	88.38%	87.55%
83.78%	83.79%	82.84%
55.35%	55.39%	55.55%
41.1%	39.52%	38.81%
32.66%	31.36%	30.18%
31.21%	31.05%	30.8%
30.11%	30.1%	29.38%
28.56%	27.93%	28.54%
26.88%	26.8%	27.01%
25.14%	24.52%	24.31%
22.64%	21.02%	19.03%
21.41%	21.8%	22.1%
	MILES   89.13%   83.78%   55.35%   41.1%   32.66%   31.21%   30.11%   28.56%   26.88%   25.14%   22.64%	MILES MILES   89.13% 88.38%   83.78% 83.79%   55.35% 55.39%   41.1% 39.52%   32.66% 31.36%   30.11% 30.1%   28.56% 27.93%   26.88% 26.8%   25.14% 24.52%   22.64% 21.02%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Dairy Queen	19.83%	19.54%	20.06%
Hardee's	18.32%	16.88%	14.86%
Cracker Barrel	18.28%	18.11%	17.23%
Olive Garden	18.16%	18.43%	18.31%
Long John Silver's	15.22%	14.24%	12.89%
Red Lobster	14.19%	14.47%	15.13%
Golden Corral	13.03%	12.36%	12.18%
Chick-Fil-A	12.61%	12.32%	11.84%
Domino's Pizza	11.82%	11.51%	12.61%
Ruby Tuesday	10.73%	10.44%	10.25%
Outback Steakhouse	10.61%	11%	11.52%
Denny's	8.97%	9.26%	10.73%

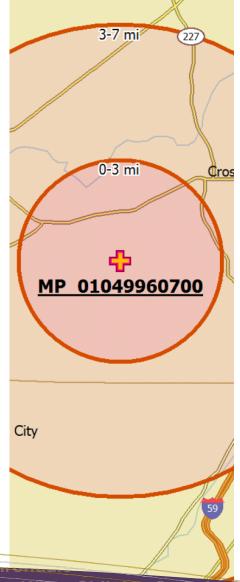
adland Stevenson Prativille Faunsdale Yellow Bluff Libertyville Moody Alexandria Dutton Snead Owe Hit Union Springs Ariton Mulga New Site Maplesville Twin Millport Intercultural Institute Hazel Green Piedmont Newton Dothan Slocomb Pinckard Madison Jor Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

#### **Potential Shared Projects**

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Lucytown Town Greek Bayou La Batre Lineville Woodville Prattville Lockhart Gu-Win Shiloh Snead Na E Eclectic Spanish Fort Gordon Avon Union Springs Eutaw Twin The Butler Fairhope Allgeod In Dadeville Susan Moore Bon Air Lakeview Cordova Talladega Moss Intercultural Institute Grand Bay Ne ar Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	39.44%	41.44%	42.56%
Recycled products	24.94%	27.46%	29.43%
Worked as volunteer (non political)	14.06%	15.32%	15.73%
Engaged in fund raising	11.07%	11.55%	11.1%
Religious club member	7.96%	8.19%	7.87%
Church Board	5.84%	5.79%	5.22%

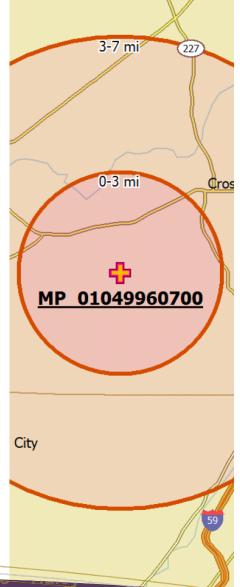
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Wrote to elected offcl about publ bus	4.79%	5.28%	5.39%
Charitable Organization	4.73%	5.1%	5.25%
Addressed a public meeting	4.52%	4.71%	4.59%
Union member	4.02%	4.31%	4.55%
Wrote to editor of mag or newspaper	3.96%	4.5%	4.93%
Took active part in local civic issue	3.6%	3.94%	4.27%

Hurtsboro Forkland Headland West End-Cobb Town Concord Walnut Grove Henagar Deatsville Mo Hey New Brockton Elberta Uniontown Lester Midland City Creola Doc Intercultural Institute Noundville West Point Libertyville Satsuma Bakerhill Harvest Elkmont Recopyright 2011, Intercultural Institute for Contextual Ministry

#### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Aston Moundville Hodges Reform Brookside Fyffe Butler Oneonta West End Cobb Iown Natural Bridge Tarrant Shorter Dutton Sand Rock Malvern Walnut Grove Hills Intercultural Institute Midland City Yellow Bluff Elmore Ashford Fruithurst Clay Heath Mountainboro Hills Intercultural Institute Marga Copyright 2011, Intercultural Institute for Contextual Ministry Sipsey Mountainboro Hackleburg Notasulga V51

## **Potential Print Media Content:**

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Children's Books	12.97%	13.34%	13.12%
Novel	12.64%	14.01%	14.72%
Mystery	10.62%	11%	11.25%
Cookbooks	9.9%	10.02%	9.84%
Religious (not Bibles)	9.85%	9.63%	9.22%
Romance	7.88%	7.86%	7.39%
History	5.45%	5.9%	6.29%
Personal/Business	4.82%	5.39%	5.6%
Self-help			
Biography	4.75%	5.22%	5.63%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	53.63%	56.21%	58.93%
Gen. Editorial	39.57%	40.9%	42.39%
Womens	35.6%	36.77%	37.9%
Service	33.6%	34.62%	34.65%
Fishing/Hunting	18.66%	17.7%	16.2%
Automotive	16.23%	15.73%	15.17%
Mens	14.34%	14.9%	16.1%
Parenthood	13.93%	13.74%	13.46%
Health	12.28%	12.29%	12.58%

Prise Pine Ridge Baileyton Clayton Ardmore Gilbertown Excel Camp Hill Lexington Dora Ozark Wo Northport Russellville Arley Fayette Coaling Sand Rock Elberta Ind Grayson Valley Dozier Waldo Coffee Springs Aliceville Rosa Petre for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

### Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	52.82%	53.98%	54.18%
Classified	38.76%	37.79%	36.57%
Editorial Page	31.36%	31.64%	31%
Sport	28.33%	29.32%	30.06%
Comics	25.94%	26.36%	27.05%
Food/Cooking	20.8%	21.67%	22.69%
TV/Radio Listings	20.55%	21.28%	22.01%
Business/Finance	18.97%	21.34%	23.22%
Movie Listings & Reviews	18.59%	19.69%	21.25%
Home/Gardening	17.48%	18.6%	19.27%
Fashion	12.47%	12.83%	12.87%
Travel	12.13%	13.76%	15.03%
Science/Technology	12.03%	13.34%	14.53%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Country	38.39%	35.78%	31.36%
Adult Contemporary	14.83%	15.75%	16.34%
CHR Contemp Hit Radio	14.4%	14.8%	16.18%
Classic Rock	9.74%	10.34%	10.39%
Rock	9.29%	9.73%	10.5%
Oldies	9.09%	9.53%	10.27%
Urban Contemporary	8.17%	8.03%	8.84%
Religious	7.43%	7.31%	6.69%
Alternative	6.39%	6.87%	7.32%
News/Talk	6.17%	7.65%	8.72%
Gospel	5.15%	4.56%	3.88%
Soft Contemporary	4.16%	4.64%	4.92%
Variety	3.71%	4.25%	5.31%
Classic Hits	3.65%	3.7%	3.8%
All Talk	2.49%	2.9%	3.06%
Hispanic	2.29%	2.29%	3.45%
Sports	2.03%	2.62%	2.89%
Public	2%	2.31%	2.36%

Waterloo Jackson Mount Olive Southside Thomasville New Hope Millbrook Fultondale Vance Bell Higheld Snead Priceville Heath Cullman Black Tuscumbia Adams Intercultural Institute Toxey Silas Daleville Cleveland Onycha Woodland Jacksons' Gap To Los Contextual Ministry Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Deficition Deficition Paragent Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

### **Potential Multimedia Content:**

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3	3-7	7-10	MULTIMEDIA: TV
	MILES	MILES	MILES	
Fox News Channel	62.83%	63.52%	62.73%	TCM (Turner Class
Satellite Dish	59.93%	59.78%	57.92%	Movies)
Soapnet	46.9%	48.14%	48.84%	Hallmark Channel
Other Video-On-Demand	45.17%	45.31%	45.6%	Nick At Nite
Adult Pay Per View TV	39.11%	38.66%	35.83%	Video-On-Demand
Sci-Fi Channel	35.27%	35.63%	36.1%	TV Info From Mont
Nickelodeon	33.39%	32.6%	30.6%	Guide
MSNBC	32.28%	32.75%	32.59%	Encore
TV Info From Sunday TV	28.79%	29.43%	28.74%	USA Network
Magazine				BET (Black Enterta
Subscribe Digital Cable	27.78%	28.04%	27.68%	TV)
TV Info From Newspapers	24.45%	24.79%	24.82%	Cinemax
Adult Swim	23.91%	24.53%	24.69%	Lifetime
				TV/ Info Erom Otho

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
TCM (Turner Classic	23.64%	24.29%	23.88%
Movies)			
Hallmark Channel	23.35%	23.96%	23.59%
Nick At Nite	23.23%	23.54%	24.05%
Video-On-Demand Movies	22.83%	22.67%	21.37%
TV Info From Monthly Cable	22.67%	23.07%	23.19%
Guide			
Encore	21.69%	21.18%	19.71%
USA Network	20.52%	22.21%	22.62%
BET (Black Entertainment	19.75%	20.44%	21.23%
TV)			
Cinemax	18.25%	17.5%	15.62%
Lifetime	18.13%	18.56%	19.15%
TV Info From Other	17.87%	18.16%	18.78%
The Golf Channel	16.82%	18.37%	19.02%

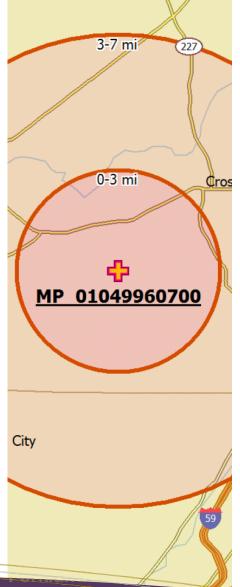


#### **Communication Media Usage**

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Roanoke Muscle Shoals Trafford Lanett Lincoln Jacksons' Gap Bayou La Batre Clanton Orange Beach Glenwood Brookside Wadley Edwardsville Winfield Altoona Bakerbox Northport Brundidge Henage Gordo Taylor North Courtland Scottsboro Butler Repton Ethelsville JorContextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Rutledge Akron Tillmans Corner Concord Bay Mine 55 Provider Madison Cullman Lowndesboro

# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	16.47%	17.44%	17.68%
Medium Users (4-6)	8.56%	9.26%	9.77%
Light Users (1-3)	20.01%	20.3%	20.26%
Quintiles (20%)			
Newspaper I (Heavy)	0.83%	0.79%	0.92%
Newspaper II	0.86%	0.88%	0.98%
Newspaper III	2.89%	2.85%	2.61%
Newspaper IV	0.41%	0.42%	0.5%
Newspaper V (Light)	1.52%	1.46%	1.41%

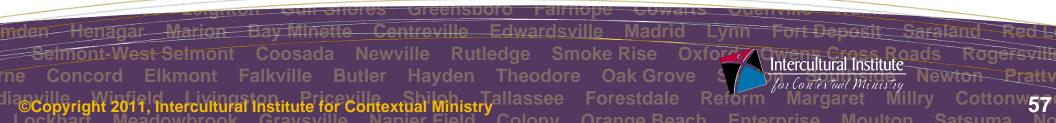
0-3	3-7	7-10
MILES	MILES	MILES
18.2%	18.1%	18.62%
9.25%	8.86%	8.72%
10.06%	10.02%	9.97%
10.66%	10.44%	11.03%
0.2%	0.18%	0.24%
3.26%	3.8%	5.02%
2.45%	2.42%	2.53%
2.33%	2.36%	2.74%
21.16%	20.65%	19.97%
24.62%	25.38%	25.29%
15.8%	15.41%	15.72%
4.3%	4.54%	4.77%
4%	4.08%	4.51%
25.45%	24.97%	25.19%
3.18%	3.26%	3.65%
	18.2%   9.25%   10.06%   10.66%   0.2%   3.26%   2.45%   2.33%   21.16%   24.62%   15.8%   4.3%   4%   25.45%	18.2%18.1%9.25%8.86%10.06%10.02%10.66%10.44%0.2%0.18%3.26%3.8%2.45%2.42%2.33%2.36%21.16%20.65%24.62%25.38%15.8%15.41%4.3%4.54%4%4.08%25.45%24.97%

Robertsdale Athens Blue Ridge Cuba Thorsby Gordonville Kansas Coosada Newton Franklin Moult Valley West Point Gilbertown Calera Skyline Warrior West Jefferson Intercultural Institute Tarrant McKenzie Southside Decatur Ider Pleasant Groves Grayson for Contextual Ministry 9 Copyright 2011, Intercultural Institute for Contextual Ministry 9 Copyright 2011, Intercultural Institute for Contextual Ministry Banks Creola Scottsboro Douglas Pennington Official Contextual Ministry

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

EDIUM 0-3 3-7 7-10 MEDIUM
MILES MILES MILES
adio Drive Time Quntiles TV Prime Time (
ifths / 20%) 20%)
rive Time I & II (Heavy) 2.92% 2.93% 2.95% Prime Time I & II (He
rive Time III (Medium) 0.84% 0.87% 0.81% Prime Time III (Medium
adio IV & V (Light) 3.04% 2.83% 2.78% Prime Time IV & V (Light)
adio Media Quntiles (fifths / TV Early/Late Fringe Qu
0%) (fifths / 20%)
adio I & II (Heavy) 8.27% 8.28% 8.83% Fringe I & II (Heavy)
adio III (Medium) 4.01% 4.2% 4.55% Fringe III (Medium)
adio IV & V (Light) 2.5% 2.38% 2.52% Fringe IV (Light)
able TV Quntiles (fifths / TV All Day Quntiles (fifths
0%) 20%)
able I & II (Heavy) 12.68% 12.71% 12.58% All Day I & II (Heavy)
able III (Medium) 5.86% 5.66% 5.5% All Day III (Medium)
able IV & V (Light) 29.38% 30.08% 31.85% All Day IV (Light)



# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	9.68%	9.95%	9.77%
6:00am - 10:00am	6.25%	8.1%	9.91%
10:00am - 3:00pm	2.77%	3.24%	4.06%
3:00pm - 7:00pm	12.83%	13.16%	13.71%
7:00pm - Midnight	8.01%	8.93%	9.81%
Midnight - 6:00am	2.61%	3%	3.59%
Weekend Radio			
Listeners			
Dayparts [summary]	11.1%	11.47%	12.19%
6:00am - 10:00am	1.96%	2.03%	2.36%
10:00am-3:00pm	1.71%	2.53%	3.18%
3:00pm - 7:00pm	4.77%	5.06%	5.5%
7:00pm - Midnight	7.69%	7.84%	7.82%
Midnight - 6:00am	5.55%	6.46%	7.19%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	5.3%	5.9%	6.3%
Saturday: 8:00-11:00pm	7.26%	7.53%	7.42%
Sunday: 7:00-11:00pm	10.29%	10.02%	9.55%
9:00am-1:00pm	23.23%	23.54%	24.05%
9:00am-4:00pm	26.71%	27.04%	27.43%
4:00pm-7:00pm	23.41%	24.33%	24.77%
11:00pm-1:00am	36.89%	37.71%	38.47%
AVG Prime time	1.5%	1.71%	2.13%
Mon-Sun			

Florala Repton Brantley Detroit Uniontown Pleasant Groves West Jefferson Vredenburgh Havneville H Union Springs Phenix City Brilliant Paint Rock Alexander City Coffee Spring Intercultural Institute ensboro Providence Cardiff Mountain Brook Daleville Parrish Franklin For Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Plains Owens Cross Roads Emelle Excel Pell City Hammondy

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10	TV VIEW	TV VIEWERS 0-3	TV VIEWERS 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Weekday				Weekend	Weekend	Weekend
6-7am	11.42%	12.32%	13.54%	Sat: 7-10a	Sat: 7-10am 14%	Sat: 7-10am 14% 14.93%
7-9am	14.24%	15.56%	16.24%	Sat: 10an	Sat: 10am-1pm 6.47%	Sat: 10am-1pm 6.47% 6.77%
9am-12noon	17.86%	18.44%	19.49%	Sat: 1-4pr	Sat: 1-4pm 24.57%	Sat: 1-4pm 24.57% 24.84%
12noon-4pm	8.85%	8.6%	7.94%	Sat: 4-6pr	Sat: 4-6pm 5.15%	Sat: 4-6pm 5.15% 5.68%
4-6pm	40.26%	42.28%	42.29%	Sat: 6-7pr	Sat: 6-7pm 1.03%	Sat: 6-7pm 1.03% 1.19%
6-7pm	21.68%	21.31%	20%	Sat: 7-8pr	Sat: 7-8pm 0.25%	Sat: 7-8pm 0.25% 0.45%
7-7:30pm	0.88%	0.93%	0.94%	Sat: 8-11	Sat: 8-11pm 7.26%	Sat: 8-11pm 7.26% 7.53%
7:30-8pm	8.93%	9.18%	10.01%	Sat: 11pn	Sat: 11pm-1am 3.56%	Sat: 11pm-1am 3.56% 3.67%
8-11pm	5.3%	5.9%	6.3%	Sat: 1am-	Sat: 1am-7pm 20.52%	Sat: 1am-7pm 20.52% 22.21%
11pm-12am	32.28%	32.75%	32.59%	Sun: 7-10	Sun: 7-10am 3.49%	Sun: 7-10am 3.49% 3.17%
11pm-1am	36.89%	37.71%	38.47%	Sun: 10ar	Sun: 10am-1pm 8.54%	Sun: 10am-1pm 8.54% 8.17%
1-6am	18.67%	21.21%	23.9%	Sun: 1-4p	Sun: 1-4pm 7.52%	Sun: 1-4pm 7.52% 7.11%
				Sun: 4-7p	Sun: 4-7pm 13.23%	Sun: 4-7pm 13.23% 13.11%
				Sun: 7-11	Sun: 7-11pm 10.29%	Sun: 7-11pm 10.29% 10.02%
				Sun: 11pr	Sun: 11pm-1am 3.29%	Sun: 11pm-1am 3.29% 3.13%
				Sun: 1-7a	Sun: 1-7am 20.57%	Sun: 1-7am 20.57% 20.37%

wton Geraldine Pollard Indian Springs Village Geiger Dauphin Island Trussville Shilon Lockhart Reform Brantley Castleberry Phil Campbell Pine Hill Springville Ridgeville User Intercultural Institute Gu-Win Camden Homewood Coffeeville Holt Oneonta Eclectic New Force McMullen Orrville 59 ©Copyright 2011, Intercultural Institute for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

hside Cordova <u>Millry Mount Olive Talladega Springs Meridianville</u> Owens Cross Roads Brookwood Mount anish Fort Anniston Sylvan Springs Blountsville Hartselle Lakeview Hord <u>Intercultural Institute</u> Yellow Bluff B Point Clear Pinson Moundville Coffeeville Ladonia Fort Deposit <u>Goventertual Ministry</u> Ver Falls Nort Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

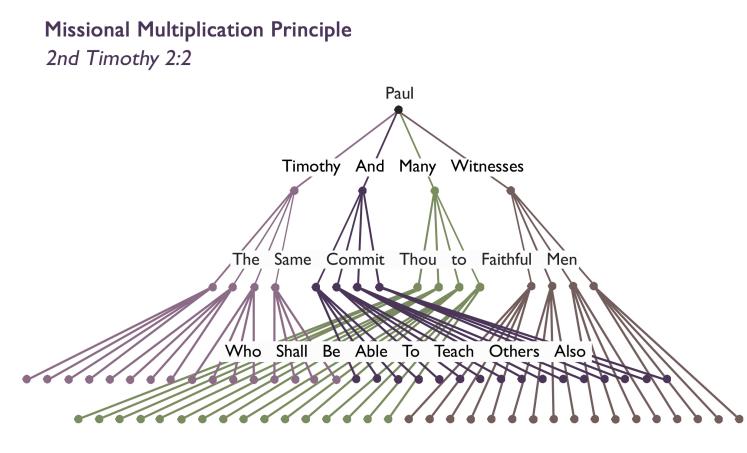
- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

y Black Cuba White Hall Centreville Moores Mill Gainesville Fairview Sulligent Nector Napler Field F Grivitle Altoona Gadsden Pickensville Argo Summerdale Gu-Win Lake Intercultural Institute McKenzie Loxley Courtland County Line Gordon Hammondville Oza for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **Biblical Missional Multiplication**

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.



Woodville Kennedy Franklin Wilsonville Priceville Columbia Carrollton Gordo Taylor Thorsby Brent Hosses Saraland Jacksons' Gap Sand Rock Oxford Minor Hobson City Filmere Uniontown Gra Beatrice Hokes Bluff Elberta Jasper Coffeeville Gulf Shores Chickas Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **Establishing Redemptive Relationships**

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

#### **Communication Steps**

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



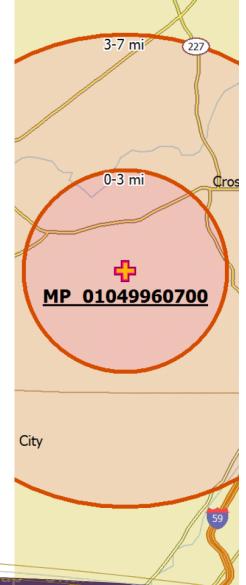


#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



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### Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
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## APPENDIX: ALSBOM Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Lathamville	15181 Al Highway 68 Crossville, AL 35962	0.88 mi	73	Growing
2	Victory	PO Box 449 Crossville, AL 35962	1.56 mi	69	Growing
3	Crossville First	PO Box 69 Crossville, AL 35962	2.16 mi	216	Declining
4	Macedonia 2	PO Box 524 Crossville, AL 35962	2.33 mi	184	Plateauing
5	New Home	930 County Road 179 Crossville, AL 35962	2.60 mi	89	Plateauing
6	Mt. Flat	394 County Road 17 Crossville, AL 35962	2.73 mi	39	Growing
7	Kilpatrick	204 Montgomery Ave Albertville, AL 35950	2.86 mi	25	Declining
8	Liberty	808 County Road 9 Crossville, AL 35962	3.22 mi	171	Declining
9	Union Grove	PO Box 373 Crossville, AL 35962	3.30 mi	130	Declining
10	Macedonia 1	PO Box 369 Geraldine, AL 35974	4.18 mi	58	Declining
11	Mt. Pleasant	RR 1 Box 351 Mc Intosh, AL 36553	4.32 mi	0	Plateauing
12	Bethel	PO Box 265 Geraldine, AL 35974	4.32 mi	46	Plateauing
13	Skirum	13464 Al Highway 227 Geraldine, AL 35974	4.53 mi	44	Plateauing
14	Geraldine First	PO Box 130 Geraldine, AL 35974	5.05 mi	145	Growing
15	New Canaan	1904 County Road 23 Crossville, AL 35962	5.51 mi	91	Growing

Ladonia Killen Clayton Mountain Brook Wetumpka Bear Creek Paint Rock Luverne Hodges Trussyll Smoke Rise Goldville Lowndesboro Georgiana Eclectic Redston Intercultural Institute Anniston Millport Addison Riverview Detroit Uniontown Huguley for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **APPENDIX: ALSBOM Churches by Distance - Continued**

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	New Macedonia	6131 McVille Rd Albertville, AL 35951	5.60 mi	81	Plateauing
17	Mt. Zion	623 County Road 2 Boaz, AL 35957	6.26 mi	203	Growing
18	Hopewell	3051 County Road 58 Albertville, AL 35951	6.34 mi	23	Growing
19	Providence	1161 Co. Rd. 37 Crossville, AL 35962	6.49 mi	36	Growing
20	Pilgrim Rest	646 County Rd. 329 Geraldine, AL 35974	6.64 mi	40	Plateauing
21	Friendship	5714 County Road 843 Dawson, AL 35963	6.88 mi	52	Declining
22	Hustleville	713 Idlewild St Boaz, AL 35957	7.05 mi	46	Declining
23	Bethlehem	5850 Sardis Rd Boaz, AL 35956	7.06 mi	345	Plateauing
24	Oak Grove	3285 Al Highway 168 Boaz, AL 35957	7.14 mi	59	Plateauing
25	Vernon	PO Box 556 Collinsville, AL 35961	7.33 mi	53	Declining
26	Beulah	1991 Beulah Rd Boaz, AL 35957	7.37 mi	167	Growing
27	Pine Grove 2	650 Pea Ridge Rd Crossville, AL 35962	7.40 mi	54	Growing
28	Prospect	10218 County Road 72 Fyffe, AL 35971	7.71 mi	29	Declining
29	New Hope	149 County Road 429 Fyffe, AL 35971	7.72 mi	114	Declining
30	Kyuka	320 Horton Gap Rd Attalla, AL 35954	8.03 mi	107	Growing

Coaling Geiger Gaylesville Alabaster Oneonta Holt Spanish Fort North Courtland Carolina Pleasant G River Falls Underwood-Petersville Heath Moundville Addison Cordova (<u>Intercultural Institute</u>) Henagar Opp Point Clear Evergreen Centreville Robertsdale Oak (*Intercultural Institute*) Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **APPENDIX: ALSBOM Churches by Distance - Continued**

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Bethsaida	2539 Bethsaida Rd Boaz, AL 35957	8.06 mi	156	Growing
32	Chapel Hill	4130 U.S. Highway 431 Albertville, AL 35950	8.37 mi	110	Declining
33	Antioch at Martling	5485 Summerville Rd Boaz, AL 35957	8.47 mi	71	Plateauing
34	Springdale	700 Brown St Boaz, AL 35957	8.47 mi	102	Growing
35	Liberty Hill Missionary	PO Box 740 Collinsville, AL 35961	8.48 mi	78	Growing
36	New Harmony	5968 County Road 58 Albertville, AL 35951	8.72 mi	104	Declining
37	Mt. Pleasant	13470 County Road 50 Groveoak, AL 35975	8.81 mi	72	Plateauing
38	Second Boaz	307 McVille Rd Boaz, AL 35957	9.01 mi	157	Declining
39	Duck Springs	11751 Duck Springs Rd Attalla, AL 35954	9.05 mi	25	Growing
40	East Albertville	902 E McKinney Ave Albertville, AL 35951	9.06 mi	77	Declining
41	Primera Hispana	900 Kilpatrick Rd Albertville, AL 35950	9.10 mi	63	Growing
42	Greenwood	8284 US Highway 11 N Attalla, AL 35954	9.18 mi	22	Plateauing
43	Antioch	130 1st St Albertville, AL 35950	9.18 mi	200	Growing
44	The Fellowship	423 Martling Rd Albertville, AL 35951	9.21 mi	399	Growing
45	Sardis	1501 Church St Boaz, AL 35956	9.22 mi	359	Growing

Frighten Douglas Geiger Cordova Leesburg Daviston Owens Cross Roads Edwardsville Mountainboro Fown Creek Rosa Union Ethelsville Riverview Gordon Theodore Contextual Institute Decatur Ba Phenix City Baileyton Cardiff Florala Dauphin Island Courtland Headlan Contextual Ministry Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry



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