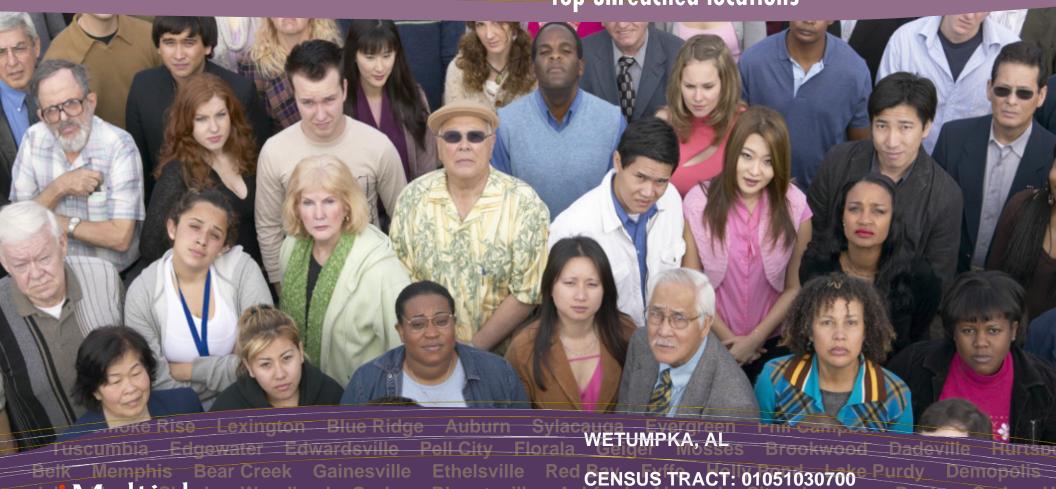
## MissionSite top unreached locations



merdan Multiplys Woodland Gurley s Eclectic Rehobeth Guin Union Moody Coker Gaylesville Hokes Bluff Warrior HuntsvDISTRICT: 12: Central Black Belt District W nce Columbia the Libert COUNTY: Elmore Madison Pennington

Intercultural Institute Shores Crossville

REGION: South Central Region ASSOCIATION: Elmore

Oal SITESCAPE: Townscape boro Sanford

DENSITY PATTERN: I1Aliceville Coaling for Contextual Ministry's Village Vina Addison State Board of Missions **Mount Vernon** 

Town Cr

Orange Be

Garden City Lisman Madrid State Board of Missions In Oak Grove Hobson City

©Copyright 2011, Intercultural Institute for Contextual Ministrylen Allen Brighton Grand Bay Tarrant Bay Minette

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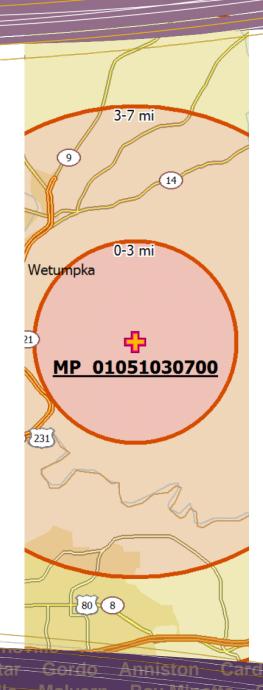
#### **Site Location Summary**

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

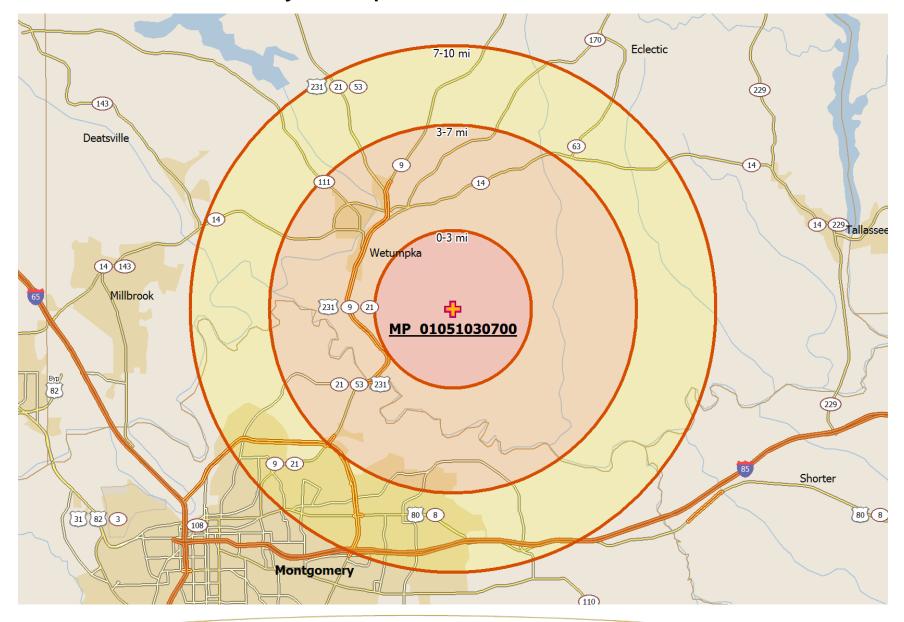
	Location Typography	CODE	LOCATION
1	Region	0103	South Central Region
2	Association	1268	Elmore
3	District	12	Central Black Belt District
4	County Location	01051	Elmore
5	Zipcode	36093	Elmore
6	Sitescape Category	2	Townscape
7	Sitescape Group	2.1	Small Towns
8	Sitescape Subgroup	2.13	Small towns adjacent to a small town
9	Sitescape Density Pattern	I1	10000-10000-100000

Cottonwood

Leesburg



### Site Location Summary - Map of the Site Location



Woodland

Westover

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#### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	2	County in metro area of 250,000 to 1 million population
4	NCHS Rural Urban Codes	3	Medium Metro - counties in a metropolitan statistical area of 250,000 to 999,999 population
5	NCES Urban Centric Locale Codes	31	Town: Fringe: Territory inside an urban cluster that is less than or equal to 10 miles from an urbanized area.
6	IICM RUCA Values Index	91	Metropolitan high commuting: No additional code
7	ERS RUCA Commuting Value	2	Metropolitan area high commuting: primary flow 30% or more to a urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	4,730	36,033	84,031
2010 Households	1,730	13,226	33,996
2010 Group Quarters Population	14	2,122	6,405

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	21	15	37
Language Diversity National Index	9	14	23
Foreign Born Diversity National Index	55	38	62
Ancestry Diversity National Index	70	15	27
Racial Diversity National Index	21	58	62

### Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True

Woodville

### Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	927	53.58%
Mainstay Communities	Established, Diverse Households	528	30.52%
Working Communities	Blue-collar, Working Families	200	11.56%
Country Communities	Rural, Agri. & Mining Families	3	0.17%
Aspiring Communities	Young Singles / Aspiring-Multihousing	47	2.72%
Urban Communities	High Density, Inner-city Neighborhoods	25	1.45%

### Using the Site Location Summary

Detroit

**Center Point** 

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Wetumpka

### Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Vestavia Hills

Demopolis

### Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	17,212	1,170	6.8%
Unreached %	66.66%	67.64%	101.47
Religious But NOT Evangelical HH	4,435	273	6.16%
Religious But NOT Evangelical %	17.18%	15.79%	91.94
Spiritual But NOT Relig or Evang HH	2,678	183	6.83%
Spiritual But NOT Relig or Evang %	10.37%	10.57%	101.89
Not Evangelical, Not Interested HH	10,152	715	7.05%
Not Evangelical, Not Interested %	39.32%	41.36%	105.19



#### Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of ALSBOM Churches	43	4	9.3%
Active ALSBOM Attenders	5,496	449	8.17%
Active Evangelical Households	5,128	333	6.5%
Active Evangelical Percent	19.86%	19.28%	97.06
Inactive Evangelical Households	3,481	226	6.5%
Inactive Evangelical Percent	13.48%	13.09%	97.06
# New Churches Needed	0	0	0%

**Grand Bav** 



#### Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Blue Ridge	0.88 mi	174	Declining	16	Chisholm	7.35 mi	114	Declining
2	Hillside	1.91 mi	37	Declining	17	Tunnell Chapel	7.40 mi	37	Declining
3	Mountain View	2.61 mi	202	Plateauing	18	Eastmont	7.59 mi	1,068	Declining
4	Bridgeview	2.70 mi	36	Growing	19	Yarbrough Street	7.66 mi	115	Declining
5	Wetumpka First	3.74 mi	377	Growing	20	Dalraida	7.68 mi	305	Plateauing
6	Redland	4.00 mi	106	Growing	21	Highland Gardens	7.78 mi	110	Declining
7	Calvary/Wetumpka	4.19 mi	161	Declining	22	Thelma	7.97 mi	368	Plateauing
8	La Misi�n Hispana	4.19 mi	20	Plateauing	23	Walk With Jesus Daily	8.08 mi	41	Plateauing
9	del Cavalario Green Ridge	4.75 mi	8	Plateauing	24	Ministries Morningview	8.17 mi	427	Declining
10	Eastern Oaks	5.77 mi	94	Plateauing	25	Coosada	8.44 mi	249	Growing
11	Open Acres	6.26 mi	71	Plateauing	26	Eastern Hills	8.54 mi	789	Plateauing
12	St. James Holt	6.47 mi	83	Declining	27	Lakeview	8.59 mi	139	Plateauing
13	Crossing Eastdale	6.67 mi	317	Declining	28	Capitol Heights	8.80 mi	236	Declining
14	Bible Missionary	7.09 mi	64	Growing	29	Taylor Road	9.04 mi	549	Growing
15	Lao New Life	7.27 mi	21	Plateauing	30	Mt. Hebron West	9.20 mi	428	Plateauing

#### Using the Spirituality Indicators

Clio Fairfield ( Tillmans Corner

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

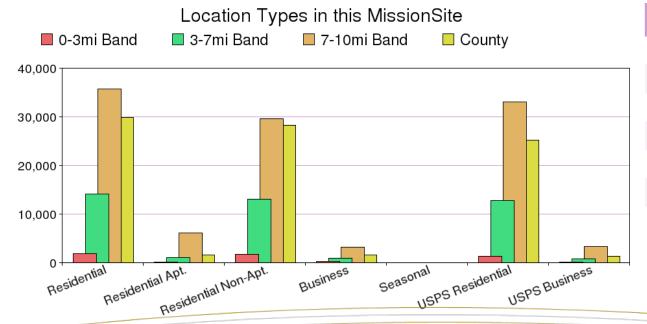
#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	49,210	3,144	6.39%
2000 Population	65,874	4,009	6.09%
2010 Population	80,119	4,730	5.9%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	16,532	1,133	6.85%
2000 Households	22,737	1,579	6.94%
2010 Households	25,821	1,730	6.7%

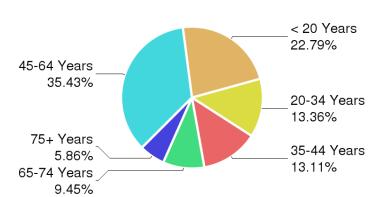


Location Type	0-3mi Band
Residential	1,850
Residential Apt.	103
Residential Non-Apt.	1,747
Business	202
Seasonal	0
USPS Residential	1,382
USPS Business	192

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

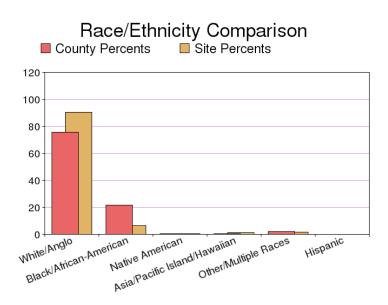
#### Age Group Percentages



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.38%	4.21%	78.25
4-5 Years	2.66%	1.9%	71.43
6-8 Years	3.96%	3.38%	85.35
9-11 Years	3.95%	3.66%	92.66
12-13 Years	2.63%	2.79%	106.08
14-17 Years	5.29%	4.65%	87.9
18-19 Years	2.66%	2.2%	82.71
0-5 Years	8.04%	6.11%	76
6-12 Years	9.23%	8.46%	91.66
13-19 Years	9.27%	8.22%	88.67
< 20 Years	26.54%	22.79%	85.87
20-34 Years	19.64%	13.36%	68.02
35-44 Years	14.52%	13.11%	90.29
45-64 Years	26.32%	35.43%	134.61
65-74 Years	7.56%	9.45%	125
75+ Years	5.42%	5.86%	108.12
Median Age	38	43	113.25
Median Age (Male)	36	42	116.87
Median Age (Female)	39	43	109.32

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	75.4%	90.3%	119.76
Black, African-American	21.58%	6.55%	30.38
Native American	0.4%	0.25%	63.32
Asian	0.51%	0.93%	183.12
Pacific Island, Hawaiian	0.04%	0.15%	370.53
Other/Multiple Races	2.08%	1.8%	86.58
Hispanic	0%	1.71%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	53,644	3,464	
Less than 9th Grade	5.17%	1.88%	275.78
No High School Diploma	11.23%	5.34%	210.3
High School Graduate	38.88%	28.03%	138.71
Some College, no degree	19.37%	22.29%	86.91
Associate Degree	6.54%	9.24%	70.81
College Degree	13.19%	24.22%	54.47
Graduate/Prof. degree	5.61%	9.01%	62.28

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	5.28%	1.39%	33.05
\$10,000 to \$19,999	9.96%	7.23%	72.57
\$20,000 to \$29,999	10.71%	6.82%	63.67
\$30,000 to \$49,999	19.29%	12.08%	62.61
\$50,000 to \$59,999	10%	8.32%	83.27
\$60,000 to \$69,999	9.78%	9.77%	99.86
\$70,000 to \$79,999	8.03%	10.23%	127.38
\$80,000 to \$89,999	6.31%	8.84%	140.1
\$90,000 to \$99,999	4.14%	6.36%	153.73
\$100,000 to \$124,999	7.21%	11.16%	154.79
\$125,000 to \$149,999	4.94%	12.25%	248.17
\$150,000 to \$199,999	3.37%	3.53%	104.77
\$200,000 to \$249,999	0.53%	0.87%	162.23
\$250,000 or more	0.45%	0.98%	218.73
Median Household	54,706	73,094	133.61
Average Household	66,553	80,026	120.24
Per Capita Household	23,098	29,270	126.72
Family/Non-Family Household			
Income			
Median Family Income	63,614	83,499	131.26
Average Family Income	76,832	89,667	116.71
Median Non-Family Income	29,119	41,382	142.11
Average Non-Family Income	37,571	45,233	120.39

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

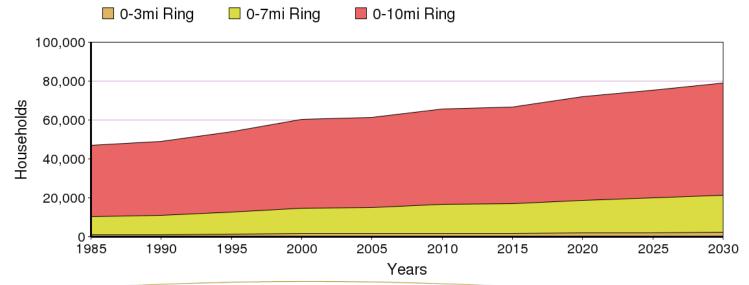
2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	73.82%	76.07%	103.05
Families with Children	38.88%	31.5%	81.03
Families without Children	34.94%	44.57%	127.55
Non-Family Households			
% Non-Family Households	26.18%	23.93%	91.41
Non-Families with Children	0.11	0	0
Non-Families without Children	26.07	23.93	91.8
Housing Units			Index
Total Housing Units	29,310	1,934	
Vacant percent	11.9%	10.55%	88.61
Owned percent	69.37%	77.4%	111.58%
Rented Percent	18.73%	12%	64.06
Households by Size			Index
Avg household size	2.88	2.73	94.79
Avg family hh size	3.45	3.22	93.33
Avg non-family hh size	1.27	1.16	91.34
Households By Count of Persons			Percent
One	5,391	345	6.4%
Two	7,229	594	8.22%
Three or Four	9,725	610	6.27%
Five+	3,476	181	5.21%

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	49,210	3,144	6.39%
2000 Population	65,874	4,009	6.09%
2010 Population	80,119	4,730	5.9%
2015 Population	84,550	4,972	5.88%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	16,532	1,133	6.85%
2000 Households	22,737	1,579	6.94%
2010 Households	25,821	1,730	6.7%
2015 Households	26,325	1,747	6.64%

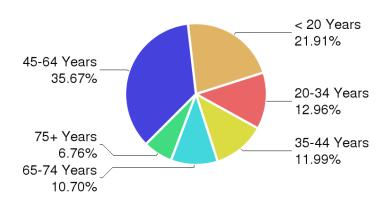
Household Change from 1985 to 2030



A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

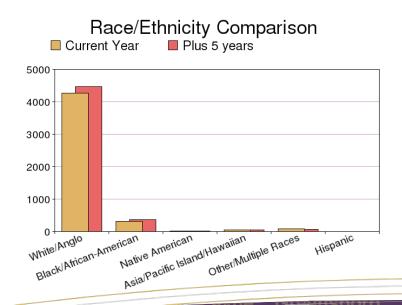
Projected Age Group Percentages



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	4.21%	4.2%	99.76
4-5 Years	1.9%	1.95%	102.63
6-8 Years	3.38%	3.3%	97.63
9-11 Years	3.66%	3.44%	93.99
12-13 Years	2.79%	2.57%	92.11
14-17 Years	4.65%	4.4%	94.62
18-19 Years	2.2%	2.03%	92.27
0-5 Years	6.11%	6.15%	100.65
6-12 Years	8.46%	8.05%	95.15
13-19 Years	8.22%	7.7%	93.67
< 20 Years	22.79%	21.9%	96.09
20-34 Years	13.36%	12.95%	96.93
35-44 Years	13.11%	11.99%	91.46
45-64 Years	35.43%	35.66%	100.65
65-74 Years	9.45%	10.7%	113.23
75+ Years	5.86%	6.76%	115.36
Median Age	38	44	117.61
Median Age (Male)	36	44	121.84
Median Age (Female)	39	44	112.85

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VC RROJECTER	CURRENT	DI LIC E VDC	INDEV
CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	90.3%	89.96%	99.63
Black, African-American	6.55%	7.36%	112.32
Native American	0.25%	0.3%	118.92
Asian	0.93%	0.93%	99.46
Pacific Island, Hawaiian	0.15%	0.18%	122.31
Other/Multiple Races	1.8%	1.25%	69.39
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	3,464	3,686	
Less than 9th Grade	1.88%	1.71%	91.09
No High School Diploma	5.34%	4.45%	83.31
High School Graduate	28.03%	29.52%	105.3
Some College, no degree	22.29%	20.4%	91.54
Associate Degree	9.24%	9.69%	104.84
College Degree	24.22%	25.88%	106.86
Graduate/Prof. degree	9.01%	8.36%	92.77

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	1.39%	1.37%	99.03
\$10,000 to \$19,999	7.23%	6.7%	92.69
\$20,000 to \$29,999	6.82%	5.78%	84.76
\$30,000 to \$49,999	12.08%	10.88%	90.02
\$50,000 to \$59,999	8.32%	8.07%	96.96
\$60,000 to \$69,999	9.77%	9.62%	98.44
\$70,000 to \$79,999	10.23%	10.3%	99.03
\$80,000 to \$89,999	8.84%	9.22%	102.26
\$90,000 to \$99,999	6.36%	6.24%	98.13
\$100,000 to \$249,999	11.16%	12.02%	107.75
\$125,000 to \$149,999	12.25%	13.62%	111.17
\$150,000 to \$199,999	3.53%	3.84%	108.77
\$200,000 to \$249,999	0.87%	0.97%	112.23
\$250,000 or more	0.98%	0.92%	93.2
Median Household	73,094	76,838	105.12
Average Household	80,026	85,277	106.56
Per Capita Household	29,270	29,964	102.37
Family/Non-Family Household			
Income			
Median Family Income	83,499	87,362	104.63
Average Family Income	89,667	96,232	107.32
Median Non-Family Income	41,382	47,221	114.11
Average Non-Family Income	45,233	49,740	109.96



A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	76.07%	74.36%	97.75
Families with Children	31.5	30.39	96.48
Families without Children	44.57	43.16	96.84
Non-Family Households			
% Non-Family Households	23.93%	25.64%	107.16
Non-Families with Children	0	0	107.16
Non-Families without	23.93	25.64	107.16
Children			
Housing Units			
Total Housing Units	1,934	1,959	101.29%
Vacant percent	10.55%	10.82%	102.6
Owned percent	77.4%	77.28%	99.84
Rented Percent	12%	11.89%	99.15
Households by Size			
Avg household size	2.73	2.84	104.03%
Avg family hh size	3.22	3.42	106.21%
Avg non-family hh size	1.16	1.15	99.14%
Households By Count of			
Persons			
One	345	356	103.19%
Two	594	535	90.07%
Three or Four	610	642	105.25%
Five+	181	213	117.68%

#### **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

**Midland City** 

Carbon Hill

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Foreign Born Pop	55	915	1,857
Northern Europe	7	100	200
Western Europe	0	53	185
Southern Europe	0	4	86
Eastern Europe	0	29	85
Other Europe	0	0	0
Eastern Asia	8	156	305
So. Central Asia	4	22	136
SE Asia	4	248	271
Western Asia	0	6	69
Other Asia	0	0	11

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Eastern Africa	0	0	4
Middle Africa	0	0	0
Northern Africa	0	0	12
Southern Africa	0	6	8
Western Africa	0	81	8
Other Africa	4	22	14
Oceania	4	5	20
Caribbean	0	23	64
Central Amer.	18	112	216
South America	0	15	114
North America	6	33	49
Born at sea	0	0	0

### Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	2,598	31,230	70,780
Spanish	38	570	1,516
Other Indo-Euro	30	249	1,021
language			
French (incl. Patois,	11	64	285
Cajun)			
French Creole	0	0	0
Italian	3	19	54
Portuguese	0	7	30
German	5	72	230
Yiddish	2	11	9
Other West Germanic	0	6	65
A Scandinavian	0	1	10
Language			
Greek	0	11	122
Russian	0	9	30
Polish	0	4	1
Serbo-Croatian	0	0	0
Other Slavic Language	0	12	8
Armenian	0	0	0
Persian	0	0	12
Gujarathi	6	14	56
Hindi	0	8	55
Urdu	3	7	12

SPOKEN AT HOME	0-3	3-7	7-10	
	MILES	MILES	MILES	
Other Indo-Euro	0	4	42	
Asian/PI languages	0	0	0	
Chinese	3	103	278	
Japanese	2	25	38	
Korean	3	66	103	
Mon-Khmer,	0	0	0	
Cambodian				
Miao, Hmong	0	0	0	
Thai	0	63	22	
Laotian	0	61	33	
Vietnamese	2	52	46	
Other Asian	0	25	39	
Tagalog	0	72	92	
Other Pacific Is	0	0	52	
Other languages	0	59	186	
Navajo	0	0	0	
Other Native N.	0	5	30	
American				
Hungarian	0	0	0	
Arabic	0	0	110	
Hebrew	0	0	0	
African languages	0	54	34	
Other unspecified	0	0	12	

### **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Reporting ancestry	2,087	25,235	57,089
Arab	5	36	179
Armenian	9	17	7
Austrian	3	16	33
British	15	128	493
Canadian	3	35	43
Croatian	0	0	16
Czech	3	5	49
Czechoslovak	2	10	26
Danish	0	13	115
Dutch	24	186	395
English	300	2,203	5,412
European	10	286	750
Finnish	0	0	32
French (not Basque)	67	376	987
French Canadian	0	46	176
German	177	1,492	3,326
Greek	0	6	147
Hungarian	0	23	95
Iranian	0	12	3

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Irish	186	1,831	4,169
Italian	46	349	973
Lithuanian	0	16	65
Norwegian	9	90	391
Polish	32	215	436
Portuguese	0	0	80
Romanian	0	7	41
Russian	0	14	29
Scandinavian	0	14	57
Scotch-Irish	85	967	2,011
Scottish	42	518	1,259
Slovak	0	23	35
Subsaharan African	5	305	426
Swedish	26	177	289
Swiss	3	32	88
Ukrainian	3	17	66
US/American	620	4,778	12,067
Welsh	0	39	255
West Indian	0	72	38
Yugoslavian	0	0	0
Other	412	10,880	22,031

#### Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

West Blocton

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

**Thorsby** 

### Using the Demographic Indicators

#### Issues for Your Consideration - continued

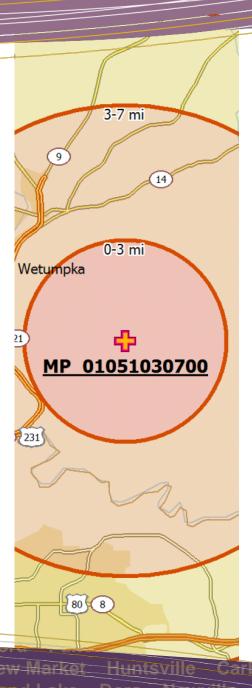
- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

Gordon

**Walnut Grove** 

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,730	100%	1,170	100%
AFFLUENT SUBURBIA	338	19.54%	233	19.91%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	23	1.33%	15	1.28%
Small Town Success	315	18.21%	218	18.63%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	589	34.05%	401	34.27%
Status Conscious Consumers	200	11.56%	140	11.97%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	389	22.49%	261	22.31%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	338	19.54%	224	19.15%
2nd City Homebodies	66	3.82%	47	4.02%
Prime Middle America	267	15.43%	174	14.87%
Urban Optimists	0	0%	0	0%
Family Convenience	5	0.29%	3	0.26%
Mid-Market Enterprise	0	0%	0	0%

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,730	100%	1,170	100%
BLUE COLLAR BACKBONE	0	0%	0	0%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	190	10.98%	122	10.43%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	190	10.98%	122	10.43%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	200	11.56%	136	11.62%
Steadfast Conservative	93	5.38%	64	5.47%
Moderate Conventionalists	107	6.18%	72	6.15%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,730	100%	1,170	100%
REMOTE AMERICA	0	0%	0	0%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	47	2.72%	35	2.99%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	43	2.49%	32	2.74%
Stable Careers	0	0%	0	0%
Aspiring Hispania	4	0.23%	3	0.26%
RURAL VILLAGES & FARMS	3	0.17%	2	0.17%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	3	0.17%	2	0.17%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,730	100%	1,170	100%
STRUGGLING SOCIETIES	25	1.45%	17	1.45%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	25	1.45%	17	1.45%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	0	0%	0	0%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

#### Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Citronelle

#### Potential Cultural Bridges

Owens Cross Roads

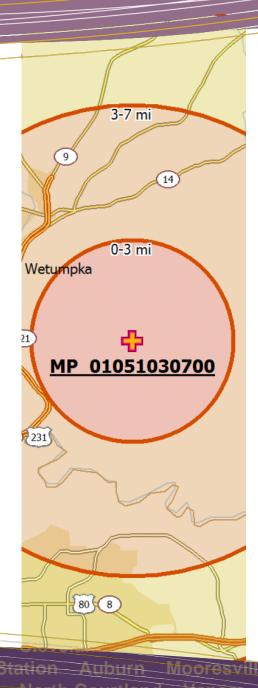
Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

Coosada



The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	83%	78%	77%
Use Comp. for Internet/E-mail	70%	59%	59%
Internet Use: E-Mail	59%	50%	51%
Use Comp. for Word Processing	48%	39%	40%
Use Comp. for Comp. Games	44%	40%	39%
Use Comp. for Shopping	44%	35%	36%
Use Comp. for Banking	41%	33%	33%
Use Comp. for Digital Camera	40%	33%	33%
Photo Editing			
Use Comp. for Education	38%	34%	33%
HH Owns DVD Player	33%	30%	30%

**Demopolis** 

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Internet Use: News/ Weather	33%	28%	29%
Internet Use: Banking	32%	27%	27%
Use Comp. for News/Info./Data	30%	24%	25%
Service			
PC-Network-HH Has One	25%	21%	20%
Use Comp. for Personal Financial	19%	15%	15%
Mngmnt			
Use Comp. for Accounting	18%	15%	14%
Internet Use: Shopping: Gathered	18%	14%	14%
Info. for Shopping			
Use Comp. for Filing/DB Mngmnt	16%	13%	13%
Internet Use: Travel Reservations	15%	11%	11%
Internet Use: Read Magazines/	15%	12%	12%
Newspapers			

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	71%	69%	68%
Dining Out (Not Fast Food)	63%	56%	57%
Reading Books	56%	53%	55%
Go To A Beach/Lake	44%	36%	37%
Card Games	43%	42%	42%
Cooking for Fun	38%	37%	37%
Gardening	37%	31%	32%
Board Games	34%	33%	33%
Visit Museum	24%	20%	22%
Going To	23%	19%	20%
Bars/Nightclubs/Dancing			

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	67%	68%	67%
Gen./Fam. Practitioner	42%	39%	39%
Dentist	33%	28%	28%
None Of These	21%	20%	20%
Eye Dr.	21%	21%	21%
Backache	21%	22%	22%
High Cholesterol	18%	18%	17%
Hypertension/High Blood	17%	20%	19%
Pressure			
Acid Reflux Disease (GERD)	13%	14%	14%
Any Arthritis	13%	14%	14%

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	32.81%	29.67%	29.94%
Live Theater	24.33%	21.72%	22.45%
Live Theater Most Often	20.23%	17.87%	18.2%
Rock/Pop Concerts Most	19.03%	15.91%	16.3%
Often			
Comedy Club	10.69%	10.5%	10.37%
Dance Performance	8.98%	9.15%	9.94%
Movies: Comedy	41.71%	41.33%	41.14%
Movies: Action/Adventure	41.23%	40.02%	39.95%
Movies: Romantic Comedy	21.67%	20.98%	21.3%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Drama	21.59%	21.67%	22.23%
Movies: Fam.	20.94%	21.75%	20.98%
Movies: Mystery	16.41%	17.45%	18.25%
MLB Baseball Reg. Season	10.29%	7.98%	8.3%
NFL Football Reg. Season	9.19%	7.37%	7.28%
College Football Reg.	7.72%	6.17%	6.75%
Season			
NBA Basketball Reg.	5.42%	4.08%	4.28%
Season			
College Basketball Reg.	4.89%	4.17%	4.64%
Season			
Auto Racing Events	4.49%	3.25%	2.98%

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
DKIDGES	0-3	3-1	7-10
	MILES	MILES	MILES
Walking for Exercise	44.78%	41.34%	41.28%
Swimming	38.04%	33.18%	32.78%
Bowling	23.01%	24.03%	22.32%
Billiards/Pool	21.05%	19.53%	19.08%
Weight Training	20.6%	17.42%	17.3%
Jogging/Running	17.82%	16.87%	16.54%
Camping Trips	17.57%	13.54%	13.55%
Freshwater Fishing	17.53%	16.63%	15.59%
Using Cardio Machine	17.41%	15.36%	15.2%
Golf	16.31%	13.83%	14.1%
Basketball	15.78%	17.22%	15.94%
Mountain/Road Biking	14.18%	11.99%	12.84%
Stationary Cycling	13.93%	12.86%	12.7%
Backpacking/Hiking	12.3%	9.93%	10.2%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Baseball	11.83%	12.15%	11.32%
Aerobics	11.14%	11.27%	11.09%
Football	10.28%	12.39%	10.85%
Power Boating	9.78%	7.54%	7.64%
Saltwater Fishing	9.11%	8.02%	7.25%
Target Shooting	9.08%	7.73%	7.78%
Hunting	9.05%	7.73%	7.5%
Volleyball	8.86%	9.31%	8.79%
Softball	8.7%	8.35%	7.79%
Yoga	8.53%	7.19%	7.51%
Tennis	8.51%	7.64%	7.71%
Canoeing/Kayaking	8.43%	6.2%	6.52%
Soccer	8.33%	8.26%	7.71%
Motorcycling	6.86%	5.86%	5.73%

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Roller Skating	6.42%	5.88%	5.77%
Downhill & X-Country	6.17%	4.66%	4.95%
Skiing			
Snorkeling	6.11%	4.87%	4.97%
Horseback Riding	6.11%	5.32%	5.2%
Jet Skiing	5.97%	4.89%	4.74%
Ice Skating	5.64%	5.17%	5.58%
Fly Fishing	5.45%	4.54%	4.25%
Water Skiing	5.19%	4.41%	4.36%
Snowboarding	4.78%	3.74%	3.56%
Archery	4.38%	3.91%	3.95%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Racquetball	4.32%	4.61%	4.15%
Rock Climbing	4.3%	3.56%	3.68%
Surfing & Windsurfing	4.09%	3.05%	2.78%
Snowmobiling	4%	3.51%	3.44%
Sailing	3.89%	3.13%	3.33%
Auto Racing	3.82%	2.91%	3.1%
Hockey	3.73%	3.76%	3.68%
Skateboarding	3.64%	3.6%	3.22%
Martial Arts	3.64%	3.72%	3.74%
Rowing	3.32%	2.96%	2.85%

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

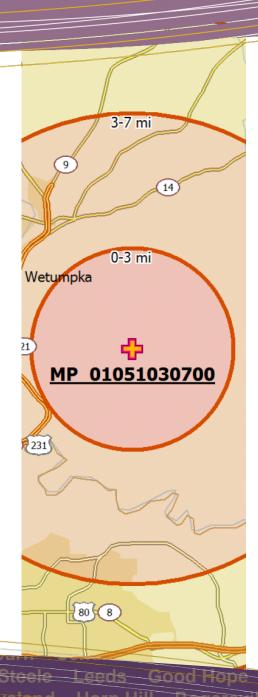
#### **ECCLESIAL BARRIERS**

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

Valley Head

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

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#### Potential Cultural Barriers -- Introduction (part 2)

#### **CULTURAL BARRIERS OF UNDERSTANDING**

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### **CULTURAL BARRIERS OF ACCEPTANCE**

#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

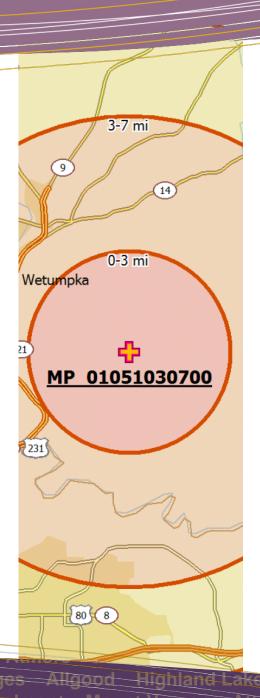
#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

Garden City

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Castleberry



### **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS  0-3 MILES MILES MILES MILES Important Continue Learning New Things Prefer To Have Few Possessions As Possible Find It Difficult To Say No To My 38% 3-7 5-10 MILES MILES MILES MILES 31% 51% 51% 51% 51% 51% 51% 51% 51% 51% 5	
Important Continue Learning 49% 51% 51%  New Things  Prefer To Have Few 39% 34% 35%  Possessions As Possible  Find It Difficult To Say No To My 38% 38% 38%	
New Things Prefer To Have Few 39% 34% 35% Possessions As Possible Find It Difficult To Say No To My 38% 38% 38%	
Possessions As Possible Find It Difficult To Say No To My 38% 38% 38%	
· · · · · · · · · · · · · · · · · · ·	
Kids	
Speak My Mind Even If It Upsets 34% 37% 36% People	
Woman's Place Is In The Home 34% 35% 33%	
If Won Lottery Would Never 32% 28% 28% Work Again	
Like Control Over People And 31% 35% 34% Resources	
Don't Judge People/Way They 28% 29% 29% Live Life	
Like To Do Unconventional 28% 29% 28% Things	
Friends More Important Than My 27% 24% 26% Fam.	
Money Is Best Measure Of 25% 26% 26% Success	
Marijuana Should Be Legalized 22% 22% 21%	

Lester

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Too Much Sponsorship In Arts/Sports	21%	25%	24%
Like to Stand Out In A Crowd	21%	21%	21%
Like To Pursue Challenge/Novelty/Change	19%	18%	18%
I Am A Workaholic	18%	20%	19%
Rarely Sit Down to a Meal Together At Home	17%	17%	16%
Happy With My Standard Of Living	13%	13%	14%
Only Work Current Job for The Money	13%	15%	14%
We Should Strive for Equality for All	13%	15%	14%
On Whole People Get What They Deserve	9%	10%	11%
Indulge My Kids With The Little Extras	9%	10%	9%
Little I Can Do To Change My Life	7%	8%	8%
I Am A Perfectionist	6%	8%	8%

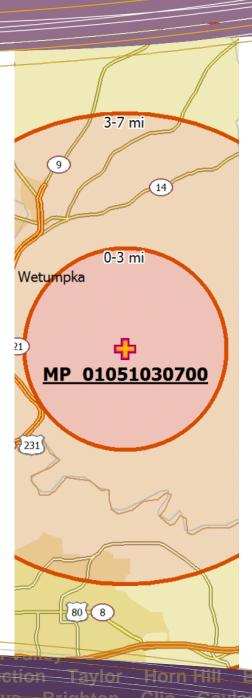
#### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

Hamilton

Pleasant Grove



### **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3	3-7	7-10
	MILES	MILES	MILES
Important To Respect Customs And Beliefs	67%	63%	62%
You Should Seize Opportunities In Life	56%	57%	57%
Prefer To Have Few Possessions As Possible	39%	34%	35%
Like To Understand About Nature	37%	38%	38%
Important Feel Respected By My Peers	32%	33%	33%
Prefer Work Part Of Team Than Alone	31%	36%	35%
Important To Juggle Various Tasks	27%	31%	31%
Have Keen Sense Of Adventure	27%	27%	27%
Good At Fixing Things	26%	29%	28%
People Have To Take Me As They Find Me	26%	25%	24%
Like To Just Enjoy Life	23%	22%	22%
Worried About Pollution Caused By Cars	21%	20%	20%

**West Blocton** 

THEMES	0-3	3-7	7-10
	MILES	MILES	MILES
Consider Myself Interested In The Arts	18%	19%	20%
Looking for New Ideas To Improve Home	16%	18%	17%
Real Men Don't Cry	16%	18%	17%
Is An Important Part Of Who I Am	15%	15%	15%
Try Not To Worry About The Future	14%	15%	15%
Enjoy Spending Time With My Fam.	12%	12%	13%
Provide My Kids With The Little Extras	10%	15%	14%
Children Should Be Allowed To Express Themselves	5%	6%	6%
Like Spending Most Time With Fam.	5%	5%	5%
Feel Very Alone In The World	4%	5%	6%
Decor Particular Interest To Me	3%	4%	4%
Would Like To Set Up Own Business	3%	4%	4%

#### **Potential Shared Places**

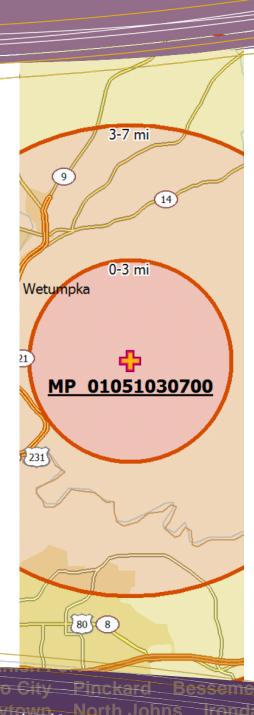
Owens Cross Roads

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

Kinston

Crossville

Robertsdale



### **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	86.53%	86.38%	85.52%
Restaurant-Visit Any			
Fam. Restaurants/Steak	86.03%	82.99%	81.35%
Houses-Visit Any			
McDonald's	57.78%	57.01%	56.32%
Burger King	36.84%	37.88%	37.85%
Subway	32.15%	31%	30.62%
Applebee's	31.83%	30.58%	29.86%
Taco Bell	31.01%	29.54%	28.79%
Wendy's	30.65%	31.02%	30.74%
Kentucky Fried Chicken (KFC)	25.69%	29.47%	29.26%
Arby's	22.01%	22.33%	22.26%
Olive Garden	21.46%	20.79%	20.82%
Pizza Hut	20.39%	23.02%	22.17%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Outback Steakhouse	17.51%	15.73%	15.45%
Dairy Queen	16.98%	16.24%	16.8%
Red Lobster	16.24%	17.48%	17.36%
Chili's Grill and Bar	15.91%	14.58%	14.41%
Starbucks	15.9%	13.61%	13.94%
Chick-Fil-A	15.17%	15.83%	14.65%
Domino's Pizza	14.75%	16.71%	15.51%
Cracker Barrel	14.42%	14.78%	14.34%
IHOP (International House Of	14.41%	15.57%	15.17%
Pancakes)			
TGI Friday's	13.82%	14.36%	14.02%
Quiznos Sub	13.48%	10.89%	10.93%
Sonic	13.28%	14.7%	13.63%

### Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

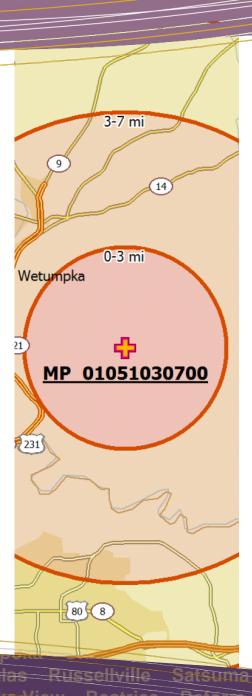
Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

Margaret

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North Courtland



## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

**Shorter** 

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	49.98%	46.36%	47.09%
Recycled products	39.24%	33.24%	34.63%
Worked as volunteer (non political)	19.77%	16.67%	17.01%
Engaged in fund raising	11.98%	11.91%	11.61%
Religious club member	7.94%	8.27%	7.85%
Wrote to elected offcl about publ bus	7.51%	5.99%	6.14%

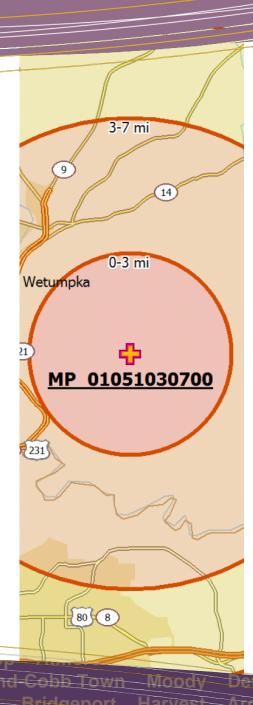
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Wrote to editor of mag or	6.4%	5.78%	5.83%
newspaper			
Took active part in local civic	5.84%	5.47%	5.48%
issue			
Union member	5.72%	5.79%	5.35%
Charitable Organization	5.71%	5.1%	5.45%
Addressed a public meeting	5.63%	4.91%	4.89%
Fraternal order member	4.91%	4.56%	4.6%

#### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.

Underwood-Petersville



### Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	20.06%	17.42%	17.66%
Children's Books	14.61%	13.79%	13.53%
Mystery	13.38%	10.92%	11.66%
Cookbooks	11.99%	9.97%	10.43%
Religious (not Bibles)	9.35%	9.72%	9.17%
History	8.21%	6.79%	7.11%
Personal/Business	8.17%	7.03%	7.18%
Self-help			
Biography	7.89%	7%	7.05%
Romance	7.42%	7.48%	7%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	69.96%	68.34%	69.39%
Gen. Editorial	45.88%	48.63%	49%
Womens	41.65%	44.33%	43.6%
Service	38.14%	34.31%	34.77%
Business/Finance	20.16%	19.96%	19.94%
Mens	18.5%	18.92%	19.23%
Sports	16.15%	15.17%	16%
Parenthood	14.53%	14.5%	14.05%
Health	12.86%	14%	13.48%

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

**West Blocton** 

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	57.24%	54.02%	54.24%
Business/Finance	32.8%	28.57%	29.56%
Sport	32.27%	30.72%	31.92%
Classified	31.68%	31.79%	32.18%
Editorial Page	31.62%	28.72%	29.55%
Comics	28.03%	25.43%	26.27%
Movie Listings & Reviews	27.37%	25.76%	26.36%
Food/Cooking	25.91%	24.53%	25.19%
TV/Radio Listings	23.56%	22.92%	23.7%
Home/Gardening	22.62%	20.73%	21.4%
Travel	21.65%	19.65%	20.06%
Science/Technology	20%	17.31%	17.79%
Fashion	14.82%	15.89%	15.48%

Demopolis

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Country	20.54%	17.4%	17.19%
Adult Contemporary	18.98%	15.18%	16.69%
CHR Contemp Hit Radio	18.41%	17.75%	18.5%
News/Talk	16%	11.33%	12.22%
Rock	14.34%	10.62%	11.29%
Oldies	12.69%	10.72%	11.12%
Classic Rock	12.18%	8.34%	9.14%
Alternative	12.06%	8.49%	9.44%
Urban Contemporary	10.98%	22.97%	20.61%
Variety	9.93%	10.02%	9.22%
Soft Contemporary	8.28%	6.88%	6.7%
Religious	7.09%	6.86%	6.22%
All News	6.41%	6.88%	6.75%
Hispanic	5.36%	4.18%	3.55%
All Talk	5.33%	4.42%	4.35%
Classic Hits	5.3%	3.81%	3.79%
Jazz	5.14%	8.11%	6.88%
Sports	5.08%	4.06%	4.35%

### Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

**Grand Bav** 

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Fox News Channel	68.29%	64.38%	63.49%
Satellite Dish	57.78%	53.84%	53.57%
Soapnet	51.71%	51.91%	51.46%
Other Video-On-Demand	40.93%	42.03%	42.03%
Sci-Fi Channel	39.57%	37.46%	36.4%
Adult Pay Per View TV	37.15%	34.64%	32.88%
Comedy Central	36.84%	30.85%	33.19%
MSNBC	36.24%	34.07%	33.47%
Nickelodeon	31.02%	28.34%	27.55%
Video-On-Demand Movies	30.78%	25.16%	22.65%
Hallmark Channel	30.66%	26.19%	25.58%
TV Info From Sunday TV	30.47%	30.41%	29.27%
Magazine			

Dora

Carolina

Moundville

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Adult Swim	30.16%	26.32%	26.24%
ABC Fam.	28.82%	25.1%	25.91%
Nick At Nite	28.42%	26.19%	25.12%
Subscribe Digital Cable	28.29%	33.11%	31.37%
The Golf Channel	27.91%	23.92%	23.99%
TV Info From Newspapers	27.17%	26.46%	26.52%
TCM (Turner Classic	27.15%	25.51%	25.47%
Movies)			
BET (Black Entertainment	26.86%	23.79%	24.79%
TV)			
ESPN2	26.59%	23.24%	24.52%
ESPN Classic	26.52%	20.8%	22.62%
TV Info From Monthly Cable	25.99%	23.91%	23.82%
Guide			
USA Network	25.58%	24.13%	24.42%

### Communication Media Usage

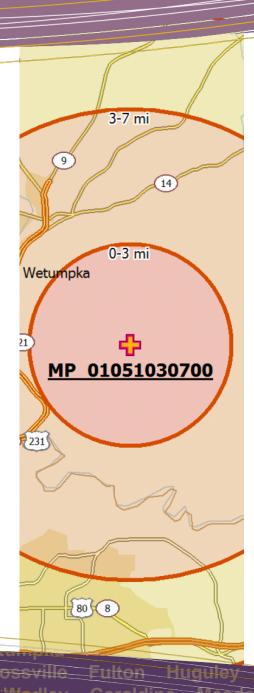
It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

Dadeville

**New Market** 



## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers	_		
Heavy Users (7+)	22.59%	19.19%	20.06%
Medium Users (4-6)	12.07%	10.72%	10.77%
Light Users (1-3)	21.5%	20.7%	20.39%
Quintiles (20%)			
Newspaper I (Heavy)	1.84%	1.38%	1.31%
Newspaper II	1.06%	1.47%	1.59%
Newspaper III	2.12%	2.2%	2.16%
Newspaper IV	0.76%	0.51%	0.5%
Newspaper V (Light)	1.15%	0.87%	0.9%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	18.99%	20.25%	20.07%
Magazines II	8.73%	9.47%	9.12%
Magazines III	9.98%	10.43%	9.96%
Magazines IV	10.97%	12.46%	12.05%
Magazines V (Light)	0.63%	0.95%	0.75%
Outdoor I (Heavy)	7.27%	7.52%	7.59%
Outdoor II	2.71%	3.41%	3.36%
Outdoor III	2.7%	3.92%	4.12%
Outdoor IV	14.57%	15.93%	15.97%
Outdoor V (Light)	23.24%	24.49%	24.63%
Yellow Pages I	14.23%	16.16%	15.18%
(Heavy)			
Yellow Pages II	5.45%	6.98%	6.78%
Yellow Pages III	5.46%	6.7%	6.64%
Yellow Pages IV	20.95%	23.13%	22.33%
Yellow Pages V (Light)	2.98%	4.35%	3.99%

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Radio Drive Time Quntiles			
(fifths / 20%)			
Drive Time I & II (Heavy)	3.11%	3.02%	3.14%
Drive Time III (Medium)	0.58%	0.76%	0.76%
Radio IV & V (Light)	2.58%	2.64%	2.62%
Radio Media Quntiles (fifths /			
20%)			
Radio I & II (Heavy)	8.68%	10.26%	9.79%
Radio III (Medium)	5%	4.59%	4.58%
Radio IV & V (Light)	4.09%	4.16%	3.68%
Cable TV Quntiles (fifths /			
20%)			
Cable I & II (Heavy)	18.8%	15.74%	14.58%
Cable III (Medium)	4.09%	4.24%	4.63%
Cable IV & V (Light)	31.73%	34.92%	34.26%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
TV Prime Time Quntiles (fifths /			
20%)			
Prime Time I & II (Heavy)	3.52%	3.57%	3.73%
Prime Time III (Medium)	1.83%	1.78%	1.84%
Prime Time IV & V (Light)	8.96%	9.32%	9.32%
TV Early/Late Fringe Quntiles			
(fifths / 20%)			
Fringe I & II (Heavy)	38.51%	39.35%	39.09%
Fringe III (Medium)	48.7%	52.81%	52.05%
Fringe IV (Light)	53.74%	55.25%	54.46%
TV All Day Quntiles (fifths /			
20%)			
All Day I & II (Heavy)	11.89%	14.78%	14.37%
All Day III (Medium)	23.36%	23.68%	23.41%
All Day IV (Light)	12.72%	16.51%	15.58%

## Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	12.74%	12.31%	12.34%
6:00am - 10:00am	18.12%	16.74%	17.38%
10:00am - 3:00pm	6.38%	8.79%	9.59%
3:00pm - 7:00pm	13.47%	14.85%	15%
7:00pm - Midnight	16.62%	14.26%	13.66%
Midnight - 6:00am	6.17%	6.41%	6.72%
Weekend Radio			
Listeners			
Dayparts [summary]	16.03%	15.44%	15.13%
6:00am - 10:00am	4.82%	3.98%	4.14%
10:00am-3:00pm	5.93%	6.02%	6.42%
3:00pm - 7:00pm	7.08%	7.42%	7.91%
7:00pm - Midnight	10.05%	9.96%	9.68%
Midnight - 6:00am	11.08%	11.84%	12.6%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	10.65%	8.21%	8.52%
Saturday: 8:00-11:00pm	8.01%	8.24%	8.33%
Sunday: 7:00-11:00pm	10.76%	9.57%	10.25%
9:00am-1:00pm	28.42%	26.19%	25.12%
9:00am-4:00pm	32.33%	30.18%	29.01%
4:00pm-7:00pm	33.4%	31.9%	30.23%
11:00pm-1:00am	43.71%	42.55%	41.82%
AVG Prime time Mon-Sun	3.54%	3.99%	3.78%

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekday			
6-7am	19.93%	17.11%	17.77%
7-9am	26.59%	23.24%	24.52%
9am-12noon	23.88%	21.76%	20.34%
12noon-4pm	8.45%	8.42%	8.67%
4-6pm	56.82%	51.39%	49.87%
6-7pm	21.27%	18.65%	18.16%
7-7:30pm	2.58%	2.04%	1.65%
7:30-8pm	12.33%	11.95%	10.94%
8-11pm	10.65%	8.21%	8.52%
11pm-12am	36.24%	34.07%	33.47%
11pm-1am	43.71%	42.55%	41.82%
1-6am	34.82%	32.33%	33.23%

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekend			
Sat: 7-10am	19.95%	18.26%	19.31%
Sat: 10am-1pm	8.35%	8.86%	8.74%
Sat: 1-4pm	25.65%	24.91%	25.12%
Sat: 4-6pm	6.95%	7.28%	7.49%
Sat: 6-7pm	2.41%	2.05%	1.97%
Sat: 7-8pm	1.91%	1.37%	1.17%
Sat: 8-11pm	8.01%	8.24%	8.33%
Sat: 11pm-1am	5.1%	5.93%	5.69%
Sat: 1am-7pm	25.58%	24.13%	24.42%
Sun: 7-10am	2.87%	2.52%	2.25%
Sun: 10am-1pm	7.36%	6.42%	6.5%
Sun: 1-4pm	7.12%	5.85%	6.14%
Sun: 4-7pm	15.32%	12.96%	13.34%
Sun: 7-11pm	10.76%	9.57%	10.25%
Sun: 11pm-1am	5.58%	5.63%	5.47%
Sun: 1-7am	23.92%	21.56%	21.83%

## Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

## Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

Hollywood Faunsdale

Intercultural institute for Contextual Ministry Harpersville

- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

**Gulf Shores** 



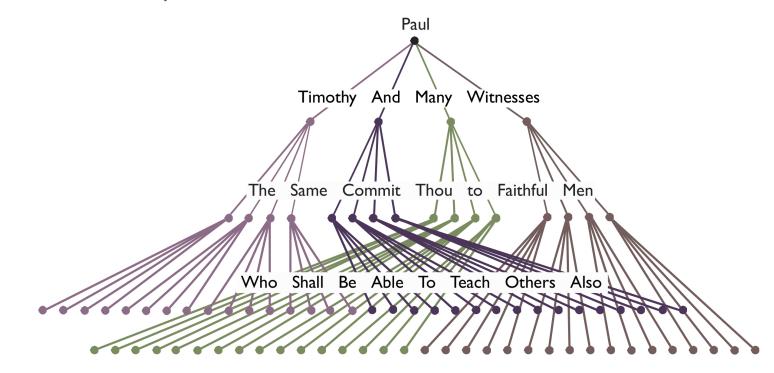
## Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction.

Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle 2nd Timothy 2:2

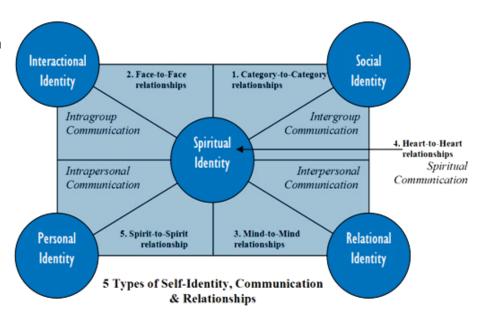


## Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

### Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



#### Your MissionSite and the Missional Suite

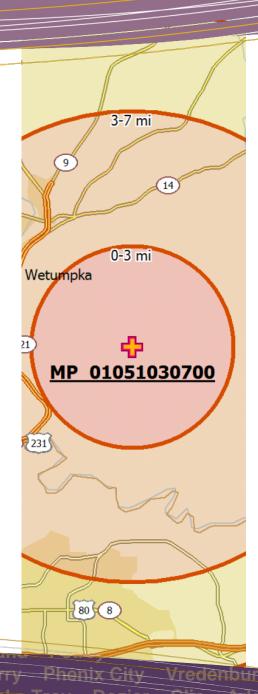
The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

Crossville

ight 2011, Intercultural Institute for Contextual Ministry

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



### **Notes and Sources**

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

# APPENDIX: ALSBOM Churches by Distance

Kennedy

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
4					
1	Blue Ridge	4471 Jasmine Hill Rd Wetumpka, AL 36093	0.88 mi	174	Declining
2	Hillside	PO Box 297 Wetumpka, AL 36092	1.91 mi	37	Declining
3	Mountain View	1025 Rifle Range Rd Wetumpka, AL 36093	2.61 mi	202	Plateauing
4	Bridgeview	1460 Anderson Rd Montgomery, AL 36110	2.70 mi	36	Growing
5	Wetumpka First	205 W Bridge St Wetumpka, AL 36092	3.74 mi	377	Growing
6	Redland	1266 Dozier Rd Wetumpka, AL 36093	4.00 mi	106	Growing
7	Calvary/Wetumpka	504 W Osceola St Wetumpka, AL 36092	4.19 mi	161	Declining
8	La Misi�n Hispana del Cavalario	111 Wigwam Way Wetumpka, AL 36092	4.19 mi	20	Plateauing
9	Green Ridge	68 Albritton Ln Wetumpka, AL 36093	4.75 mi	8	Plateauing
10	Eastern Oaks	7505 Wares Ferry Rd Montgomery, AL 36117	5.77 mi	94	Plateauing
11	Open Acres	47 Maplewood Dr Montgomery, AL 36110	6.26 mi	71	Plateauing
12	St. James Holt Crossing	3033 Vaughn Rd Montgomery, AL 36106	6.47 mi	83	Declining
13	Eastdale	400 N Burbank Dr Montgomery, AL 36117	6.67 mi	317	Declining
14	Bible Missionary	2750 Tremont St Montgomery, AL 36110	7.09 mi	64	Growing
15	Lao New Life	125 Calhoun Rd Montgomery, AL 36109	7.27 mi	21	Plateauing



# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Chisholm	2938 Lower Wetumpka Rd Montgomery, AL 36110	7.35 mi	114	Declining
17	Tunnell Chapel	55 Ireland Ave Montgomery, AL 36108	7.40 mi	37	Declining
18	Eastmont	4505 Atlanta Hwy Montgomery, AL 36109	7.59 mi	1,068	Declining
19	Yarbrough Street	PO Box 210324 Montgomery, AL 36121	7.66 mi	115	Declining
20	Dalraida	3838 Wares Ferry Rd Montgomery, AL 36109	7.68 mi	305	Plateauing
21	Highland Gardens	2014 Johnson St Montgomery, AL 36110	7.78 mi	110	Declining
22	Thelma	810 Weoka Rd Wetumpka, AL 36092	7.97 mi	368	Plateauing
23	Walk With Jesus Daily Ministries	2435 Lower Wetumpka Rd Montgomery, AL 36110	8.08 mi	41	Plateauing
24	Morningview	125 Calhoun Rd Montgomery, AL 36109	8.17 mi	427	Declining
25	Coosada	PO Box 99 Coosada, AL 36020	8.44 mi	249	Growing
26	Eastern Hills	3604 Pleasant Ridge Rd Montgomery, AL 36109	8.54 mi	789	Plateauing
27	Lakeview	9225 Atlanta Hwy Montgomery, AL 36117	8.59 mi	139	Plateauing
28	Capitol Heights	2514 Madison Ave Montgomery, AL 36107	8.80 mi	236	Declining
29	Taylor Road	1685 Taylor Rd Montgomery, AL 36117	9.04 mi	549	Growing
30	Mt. Hebron West	PO Box 279 Elmore, AL 36025	9.20 mi	428	Plateauing

# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Highland Avenue	PO Box 70006 Montgomery, AL 36107	9.50 mi	164	Plateauing
32	Beulah	2320 Grier Rd Wetumpka, AL 36092	9.77 mi	47	Declining
33	Heritage	1849 Perry Hill Rd Montgomery, AL 36106	9.79 mi	775	Plateauing
34	Pleasant Hill	78748 Tallassee Hwy Wetumpka, AL 36092	10.09 mi	39	Plateauing
35	Ridgecrest	5260 Vaughn Rd Montgomery, AL 36116	10.13 mi	444	Declining
36	Holtville Riverside	7121 Holtville Rd Wetumpka, AL 36092	10.23 mi	75	Plateauing
37	River Region Korean	305 S Perry St Montgomery, AL 36104	10.30 mi	0	Plateauing
38	Montgomery First	305 S Perry St Montgomery, AL 36104	10.35 mi	1,358	Growing
39	Gateway	3300 Bell Rd Montgomery, AL 36116	10.44 mi	196	Plateauing
40	Brookwood	PO Box 703 Millbrook, AL 36054	10.44 mi	33	Plateauing
41	Millbrook	3431 Browns Rd Millbrook, AL 36054	10.56 mi	203	Declining
42	Vaughn Forest	8660 Vaughn Rd Montgomery, AL 36117	10.57 mi	998	Growing
43	Santuck	7250 Central Plank Rd Wetumpka, AL 36092	10.79 mi	510	Growing
44	Journey Church	PO Box 1206 Millbrook, AL 36054	10.84 mi	241	Growing
45	Central Community Church	981 S Perry St Montgomery, AL 36104	10.87 mi	55	Declining



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An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

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