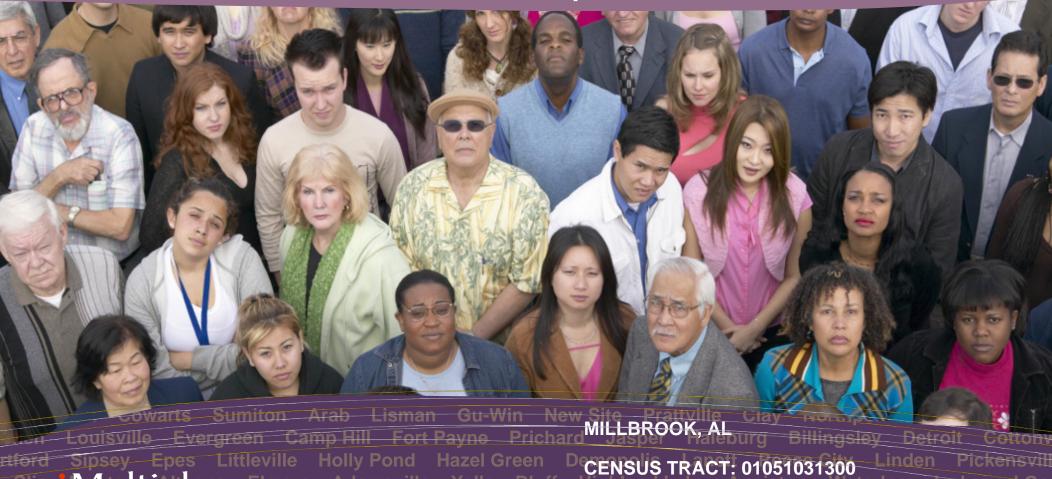
# MissionSite top unreached locations



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for Contextual Ministry Einsey Mignon

DISTRICT: 12: Central Black Belt District Mountainbo

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#### Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	0103	South Central Region
2	Association	1268	Elmore
3	District	12	Central Black Belt District
4	County Location	01051	Elmore
5	Zipcode	36054	Elmore
6	Sitescape Category	2	Townscape
7	Sitescape Group	2.2	Medium Towns
8	Sitescape Subgroup	2.25	Medium towns adjacent to a large town
9	Sitescape Density Pattern	E1	50000-100000-100000

Beaverton

Concord

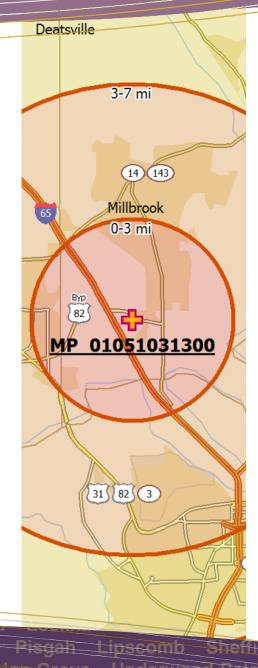
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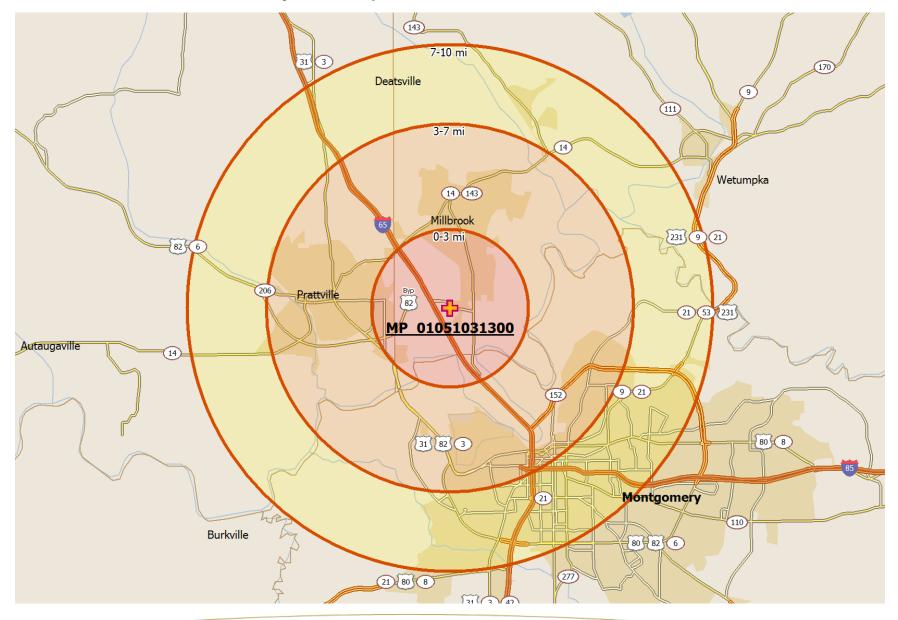
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Clavhatchee



# Site Location Summary - Map of the Site Location

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Coosada

#### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

RUI	JRAL / URBAN	CODE	EXPLANATION
1 Met	etro or Non-Metro	1	Metro
2 Urb	ban Influence	2	Small-in a metro area with fewer than 1 million residents
3 Rur	ıral / Urban Continuum	2	County in metro area of 250,000 to 1 million population
4 NCI	CHS Rural Urban Codes	3	Medium Metro - counties in a metropolitan statistical area of 250,000 to 999,999 population
5 NC	CES Urban Centric Locale	31	Town: Fringe: Territory inside an urban cluster that is less than or equal to 10 miles
Cod	odes		from an urbanized area.
6 IICN	M RUCA Values Index	91	Metropolitan high commuting: No additional code
7 ERS	RS RUCA Commuting	2	Metropolitan area high commuting: primary flow 30% or more to a urbanized area
Valu	lue		
8 Per	rcent Commuting to Metro	0	Percent commuting from non metro to metro areas
6 IICN 7 ERS Valu	M RUCA Values Index RS RUCA Commuting	2	Metropolitan high commuting: No additional code  Metropolitan area high commuting: primary flow 30% or more to a urbanized

Newville

#### Site Location Summary - Band Composition

Childersburg

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	12,966	62,841	83,207
2010 Households	4,467	20,638	32,711
2010 Group Quarters Population	0	6,613	6,789

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	26	38	44
Language Diversity National Index	7	16	11
Foreign Born Diversity National Index	52	55	84
Ancestry Diversity National Index	42	17	11
Racial Diversity National Index	37	59	65

### Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True

Pollard Henagar

### Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	1,389	31.09%
Mainstay Communities	Established, Diverse Households	876	19.61%
Working Communities	Blue-collar, Working Families	823	18.42%
Country Communities	Rural, Agri. & Mining Families	286	6.4%
Aspiring Communities	Young Singles / Aspiring-Multihousing	598	13.39%
Urban Communities	High Density, Inner-city Neighborhoods	495	11.08%

### Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

### Using the Site Location Summary

#### Issues for Your Consideration - continued

Phil Campbell

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

### Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	17,212	3,035	17.63%
Unreached %	66.66%	67.93%	101.91
Religious But NOT Evangelical HH	4,435	804	18.13%
Religious But NOT Evangelical %	17.18%	18%	104.82
Spiritual But NOT Relig or Evang HH	2,678	488	18.23%
Spiritual But NOT Relig or Evang %	10.37%	10.93%	105.39
Not Evangelical, Not Interested HH	10,152	1,747	17.21%
Not Evangelical, Not Interested %	39.32%	39.11%	99.47

**Garden City** 



### Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of ALSBOM Churches	43	4	9.3%
Active ALSBOM Attenders	5,496	726	13.21%
Active Evangelical Households	5,128	853	16.64%
Active Evangelical Percent	19.86%	19.10%	96.18
Inactive Evangelical Households	3,481	579	16.64%
Inactive Evangelical Percent	13.48%	12.97%	96.18
# New Churches Needed	0	0	0%



### Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Brookwood	0.88 mi	33	Plateauing
2	Millbrook	2.51 mi	203	Declining
3	Coosada	2.84 mi	249	Growing
4	Journey Church	2.92 mi	241	Growing
5	Glynwood	3.01 mi	305	Plateauing
6	Pueblo de Dios	3.93 mi	18	Declining
7	New Vision	3.94 mi	107	Plateauing
8	East Memorial	4.01 mi	874	Plateauing
9	Crestview	4.60 mi	108	Declining
10	Prattmont	4.77 mi	168	Declining
11	Hunter Station	5.09 mi	68	Declining
12	County Line	5.25 mi	23	Declining
13	Camellia	5.29 mi	386	Growing
14	Bible Missionary	5.46 mi	64	Growing
15	Open Acres	5.58 mi	71	Plateauing

### Using the Spirituality Indicators

**Needham Grand Bay** 

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

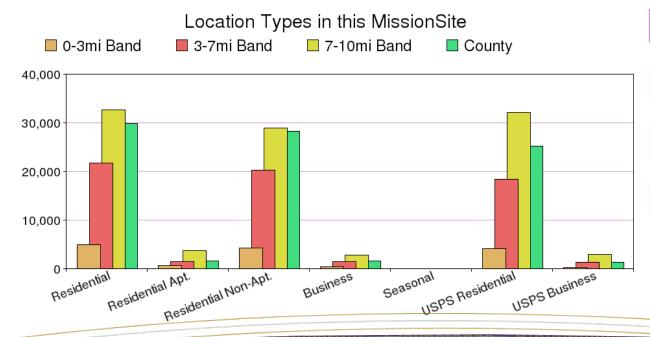
#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	49,210	5,590	11.36%
2000 Population	65,874	8,399	12.75%
2010 Population	80,119	12,966	16.18%

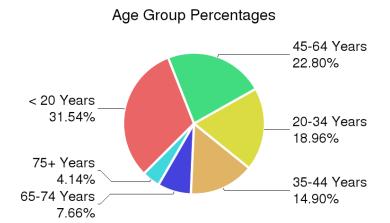
DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	16,532	1,917	11.6%
2000 Households	22,737	3,016	13.26%
2010 Households	25,821	4,467	17.3%



Location Type	0-3mi Band
Residential	4,944
Residential Apt.	725
Residential Non-Apt.	4,219
Business	356
Seasonal	0
USPS Residential	4,133
USPS Business	240

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

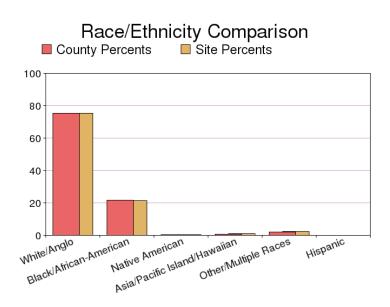


**Deatsville** 

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.38%	6.56%	121.93
4-5 Years	2.66%	3.16%	118.8
6-8 Years	3.96%	4.94%	124.75
9-11 Years	3.95%	4.97%	125.82
12-13 Years	2.63%	3.13%	119.01
14-17 Years	5.29%	5.93%	112.1
18-19 Years	2.66%	2.85%	107.14
0-5 Years	8.04%	9.73%	121.02
6-12 Years	9.23%	11.47%	124.27
13-19 Years	9.27%	10.36%	111.76
< 20 Years	26.54%	31.56%	118.91
20-34 Years	19.64%	18.97%	96.59
35-44 Years	14.52%	14.91%	102.69
45-64 Years	26.32%	22.81%	86.66
65-74 Years	7.56%	7.66%	101.32
75+ Years	5.42%	4.14%	76.38
Median Age	38	33	88.66
Median Age (Male)	36	32	88.23
Median Age (Female)	39	35	89.33

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	75.4%	75.21%	99.75
Black, African-American	21.58%	21.29%	98.69
Native American	0.4%	0.39%	96.25
Asian	0.51%	0.86%	170.04
Pacific Island, Hawaiian	0.04%	0.03%	77.24
Other/Multiple Races	2.08%	2.21%	106.64
Hispanic	0%	2.34%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	53,644	8,066	
Less than 9th Grade	5.17%	3.17%	163.05
No High School Diploma	11.23%	8.86%	126.7
High School Graduate	38.88%	36.3%	107.11
Some College, no degree	19.37%	21.89%	88.46
Associate Degree	6.54%	8.12%	80.55
College Degree	13.19%	14.52%	90.87
Graduate/Prof. degree	5.61%	7.13%	78.68

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	5.28%	3.9%	92.78
\$10,000 to \$19,999	9.96%	9.85%	98.93
\$20,000 to \$29,999	10.71%	9.45%	88.19
\$30,000 to \$49,999	19.29%	20.08%	104.07
\$50,000 to \$59,999	10%	10.23%	102.35
\$60,000 to \$69,999	9.78%	8.82%	90.16
\$70,000 to \$79,999	8.03%	7.75%	96.43
\$80,000 to \$89,999	6.31%	6.6%	104.61
\$90,000 to \$99,999	4.14%	4.57%	110.41
\$100,000 to \$124,999	7.21%	9.31%	129.21
\$125,000 to \$149,999	4.94%	4.79%	97.02
\$150,000 to \$199,999	3.37%	3.51%	104.43
\$200,000 to \$249,999	0.53%	0.67%	125.66
\$250,000 or more	0.45%	0.36%	79.73
Median Household	54,706	57,618	105.32
Average Household	66,553	67,626	101.61
Per Capita Household	23,098	23,298	100.87
Family/Non-Family Household			
Income			
Median Family Income	63,614	64,788	101.85
Average Family Income	76,832	78,202	101.78
Median Non-Family Income	29,119	33,919	116.48
Average Non-Family Income	37,571	34,692	92.34

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

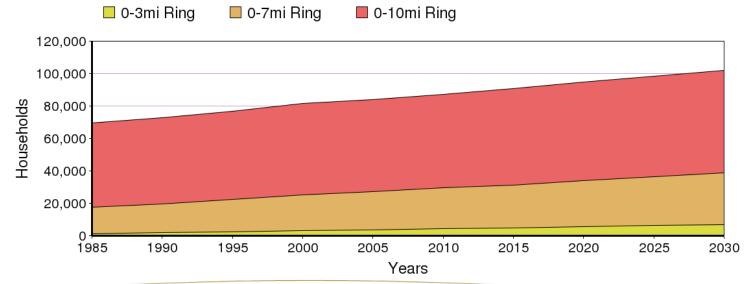
2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES	300111	<b>5</b> /114 <b>5</b>	
Family Households			Index
% Family Households	73.82%	71.93%	97.44
Families with Children	38.88%	41.84%	107.62
Families without Children	34.94%	30.09%	86.11
Non-Family Households			
% Non-Family Households	26.18%	28.07%	107.23
Non-Families with Children	0.11	0.07	59.8
Non-Families without Children	26.07	28.01	107.43
Housing Units			Index
Total Housing Units	29,310	4,753	
Vacant percent	11.9%	6.02%	50.55
Owned percent	69.37%	68.48%	98.72%
Rented Percent	18.73%	25.5%	136.16
Households by Size			Index
Avg household size	2.88	2.90	100.69
Avg family hh size	3.45	3.55	102.9
Avg non-family hh size	1.27	1.25	98.43
Households By Count of Persons			Percent
One	5,391	980	18.18%
Two	7,229	1,104	15.27%
Three or Four	9,725	1,707	17.55%
Five+	3,476	676	19.45%

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	49,210	5,590	11.36%
2000 Population	65,874	8,399	12.75%
2010 Population	80,119	12,966	16.18%
2015 Population	84,550	14,832	17.54%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	16,532	1,917	11.6%
2000 Households	22,737	3,016	13.26%
2010 Households	25,821	4,467	17.3%
2015 Households	26,325	4,986	18.94%

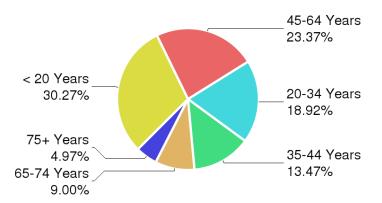
Household Change from 1985 to 2030



A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

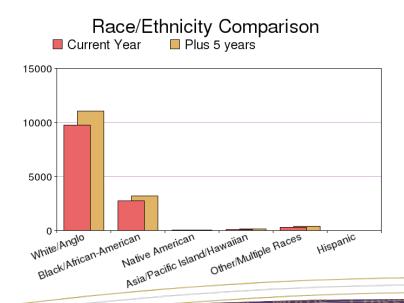
#### Projected Age Group Percentages



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	6.56%	6.45%	98.32
4-5 Years	3.16%	3.03%	95.89
6-8 Years	4.94%	4.75%	96.15
9-11 Years	4.97%	4.72%	94.97
12-13 Years	3.13%	3.05%	97.44
14-17 Years	5.93%	5.59%	94.27
18-19 Years	2.85%	2.67%	93.68
0-5 Years	9.73%	9.48%	97.43
6-12 Years	11.47%	11%	95.9
13-19 Years	10.36%	9.78%	94.4
< 20 Years	31.56%	30.26%	95.88
20-34 Years	18.97%	18.91%	99.68
35-44 Years	14.91%	13.46%	90.27
45-64 Years	22.81%	23.36%	102.41
65-74 Years	7.66%	9%	117.49
75+ Years	4.14%	4.97%	120.05
Median Age	38	35	92.51
Median Age (Male)	36	33	91.15
Median Age (Female)	39	37	93.42

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	75.21%	74.53%	99.09
Black, African-American	21.29%	21.53%	101.13
Native American	0.39%	0.36%	92.66
Asian	0.86%	0.98%	113.96
Pacific Island, Hawaiian	0.03%	0.05%	174.84
Other/Multiple Races	2.21%	2.54%	114.83
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	8,066	9,371	
Less than 9th Grade	3.17%	2.77%	87.42
No High School Diploma	8.86%	7.28%	82.1
High School Graduate	36.3%	38.17%	105.15
Some College, no degree	21.89%	20.29%	92.65
Associate Degree	8.12%	9.04%	111.3

14.52%

7.13%

College Degree

Graduate/Prof. degree



15.51%

6.95%

106.8

97.45

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	3.9%	3.07%	78.78
\$10,000 to \$19,999	9.85%	9.17%	93.05
\$20,000 to \$29,999	9.45%	8.62%	91.29
\$30,000 to \$49,999	20.08%	17.93%	89.29
\$50,000 to \$59,999	10.23%	10.23%	99.98
\$60,000 to \$69,999	8.82%	8.56%	97.09
\$70,000 to \$79,999	7.75%	8.14%	92.96
\$80,000 to \$89,999	6.6%	7.32%	101.74
\$90,000 to \$99,999	4.57%	4.63%	101.45
\$100,000 to \$249,999	9.31%	10.51%	112.85
\$125,000 to \$149,999	4.79%	5.76%	120.15
\$150,000 to \$199,999	3.51%	4.53%	128.97
\$200,000 to \$249,999	0.67%	0.8%	119.45
\$250,000 or more	0.36%	0.3%	83.99
Median Household	57,618	62,123	107.82
Average Household	67,626	73,756	109.06
Per Capita Household	23,298	24,794	106.42
Family/Non-Family Household			
Income			
Median Family Income	64,788	71,943	111.04
Average Family Income	78,202	87,282	111.61
Median Non-Family Income	33,919	40,056	118.09
Average Non-Family Income	34,692	38,227	110.19



A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	71.93%	69.43%	96.53
Families with Children	41.84	39.95	95.49
Families without Children	30.09	31.95	106.19
Non-Family Households			
% Non-Family Households	28.07%	30.57%	108.88
Non-Families with Children	0.07	0.02	108.88
Non-Families without	28.01	30.55	109.07
Children			
Housing Units			
Total Housing Units	4,753	5,311	111.74%
Vacant percent	6.02%	6.12%	101.7
Owned percent	68.48%	67.67%	98.81
Rented Percent	25.5%	26.21%	102.78
Households by Size			
Avg household size	2.90	2.97	102.41%
Avg family hh size	3.55	3.75	105.63%
Avg non-family hh size	1.25	1.21	96.8%
Households By Count of			
Persons			
One	980	1,159	118.27%
Two	1,104	1,082	98.01%
Three or Four	1,707	1,918	112.36%
Five+	676	828	122.49%

#### **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Foreign Born Pop	162	868	953
Northern Europe	18	89	129
Western Europe	40	121	151
Southern Europe	0	11	68
Eastern Europe	0	11	42
Other Europe	0	0	0
Eastern Asia	25	135	74
So. Central Asia	10	8	45
SE Asia	9	285	128
Western Asia	0	0	11
Other Asia	0	0	0

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Eastern Africa	0	0	12
Middle Africa	0	0	0
Northern Africa	0	0	0
Southern Africa	0	0	10
Western Africa	0	0	5
Other Africa	0	0	3
Oceania	0	6	15
Caribbean	10	36	25
Central Amer.	31	126	157
South America	7	15	20
North America	12	25	58
Born at sea	0	0	0

## Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	8,151	49,822	78,979
Spanish	191	936	1,357
Other Indo-Euro	92	598	1,001
language			
French (incl. Patois,	11	194	430
Cajun)			
French Creole	0	0	0
Italian	0	67	92
Portuguese	4	18	33
German	35	180	223
Yiddish	0	9	6
Other West Germanic	10	29	5
A Scandinavian	6	25	16
Language			
Greek	0	8	106
Russian	0	4	3
Polish	0	33	21
Serbo-Croatian	0	11	0
Other Slavic Language	0	0	10
Armenian	0	0	0
Persian	22	7	0
Gujarathi	0	0	21
Hindi	0	0	14
Urdu	0	0	14

SPOKEN AT HOME	0-3	3-7	7-10
	MILES	MILES	MILES
Other Indo-Euro	4	13	7
Asian/PI languages	0	0	0
Chinese	19	32	16
Japanese	0	21	54
Korean	2	60	65
Mon-Khmer,	0	52	0
Cambodian			
Miao, Hmong	0	0	0
Thai	0	160	6
Laotian	0	37	36
Vietnamese	0	45	27
Other Asian	0	8	12
Tagalog	0	18	22
Other Pacific Is	0	3	11
Other languages	0	54	66
Navajo	0	0	0
Other Native N.	0	27	7
American			
Hungarian	0	0	0
Arabic	0	15	34
Hebrew	0	0	0
African languages	0	0	25
Other unspecified	0	12	0

### **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Reporting ancestry	6,747	40,680	63,734
Arab	13	42	45
Armenian	0	0	8
Austrian	0	17	27
British	42	174	237
Canadian	6	34	28
Croatian	0	19	12
Czech	4	23	116
Czechoslovak	0	5	28
Danish	0	31	51
Dutch	49	281	316
English	474	3,444	4,746
European	87	555	560
Finnish	0	5	21
French (not Basque)	114	566	755
French Canadian	12	330	140
German	392	2,812	2,731
Greek	15	32	114
Hungarian	18	19	21
Iranian	0	0	5

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Irish	341	2,555	3,214
Italian	41	572	825
Lithuanian	0	0	40
Norwegian	40	131	229
Polish	56	336	303
Portuguese	15	24	61
Romanian	0	0	0
Russian	4	28	28
Scandinavian	6	29	40
Scotch-Irish	129	916	1,553
Scottish	102	735	1,133
Slovak	0	19	15
Subsaharan African	66	305	632
Swedish	28	101	182
Swiss	0	8	50
Ukrainian	6	9	50
US/American	1,924	8,254	9,336
Welsh	25	54	183
West Indian	3	32	97
Yugoslavian	0	4	0
Other	2,736	18,179	35,804

#### Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Havden

Theodore

#### Using the Demographic Indicators

Kinston

#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

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In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.

Valley Grande



The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	4,467	100%	3,033	100%
AFFLUENT SUBURBIA	1,087	24.33%	740	24.4%
America's Wealthiest	0	0%	0	0%
Dream Weavers	8	0.18%	6	0.2%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	323	7.23%	224	7.39%
New Suburbia Fam.	756	16.92%	510	16.82%
UPSCALE AMERICA	302	6.76%	203	6.69%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	288	6.45%	193	6.36%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	6	0.13%	4	0.13%
Successful Urban Sprawl	8	0.18%	6	0.2%
SM TWN SUCCESS	842	18.85%	545	17.97%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	594	13.3%	387	12.76%
Urban Optimists	0	0%	0	0%
Family Convenience	248	5.55%	158	5.21%
Mid-Market Enterprise	0	0%	0	0%

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	4,467	100%	3,033	100%
BLUE COLLAR BACKBONE	2	0.04%	1	0.03%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	2	0.04%	1	0.03%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	34	0.76%	22	0.73%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	28	0.63%	18	0.59%
Professional Urbanites	6	0.13%	4	0.13%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	821	18.38%	562	18.53%
Steadfast Conservative	778	17.42%	533	17.57%
Moderate Conventionalists	27	0.6%	18	0.59%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	16	0.36%	11	0.36%

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	4,467	100%	3,033	100%
REMOTE AMERICA	286	6.4%	168	5.54%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	286	6.4%	168	5.54%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	598	13.39%	448	14.77%
Young Cosmopolitans	125	2.8%	98	3.23%
Minority Metro Communities	467	10.45%	346	11.41%
Stable Careers	0	0%	0	0%
Aspiring Hispania	6	0.13%	4	0.13%
RURAL VILLAGES & FARMS	0	0%	0	0%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

**Bavou La Batre** 

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	4,467	100%	3,033	100%
STRUGGLING SOCIETIES	89	1.99%	60	1.98%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	89	1.99%	60	1.98%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	406	9.09%	284	9.36%
<b>Unattached Multicultures</b>	0	0%	0	0%
Academic Necessities	2	0.04%	1	0.03%
Af. Amer. Neighborhoods	378	8.46%	264	8.7%
Urban Diversity	26	0.58%	19	0.63%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

#### Identifying Focus Groups in this Location

Citronelle

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?



#### Potential Cultural Bridges

**Fultondale** 

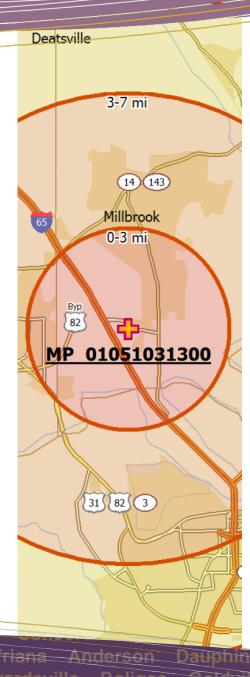
Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

Clavhatchee



Vallev Grande

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	81%	78%	73%
Use Comp. for Internet/E-mail	65%	61%	55%
Internet Use: E-Mail	54%	51%	46%
Use Comp. for Word Processing	44%	40%	36%
Use Comp. for Comp. Games	42%	41%	38%
Use Comp. for Shopping	41%	37%	32%
Use Comp. for Banking	38%	34%	30%
Use Comp. for Digital Camera	37%	36%	30%
Photo Editing			
Use Comp. for Education	37%	35%	32%
HH Owns DVD Player	32%	31%	28%

Odenville

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Internet Use: Banking	31%	28%	25%
Internet Use: News/ Weather	30%	28%	25%
Use Comp. for News/Info./Data	27%	24%	21%
Service			
PC-Network-HH Has One	23%	20%	18%
Use Comp. for Personal Financial	17%	15%	13%
Mngmnt			
Use Comp. for Accounting	16%	15%	13%
Internet Use: Shopping: Gathered	14%	14%	13%
Info. for Shopping			
Use Comp. for Filing/DB Mngmnt	14%	13%	12%
Internet Use: Shopping: Made A	13%	11%	10%
Purchase			
Use Comp. for Telecommuting	12%	10%	8%

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	69%	69%	68%
Dining Out (Not Fast Food)	59%	56%	53%
Reading Books	53%	53%	52%
Card Games	43%	42%	41%
Go To A Beach/Lake	38%	37%	34%
Cooking for Fun	36%	35%	35%
Board Games	34%	34%	31%
Gardening	33%	32%	30%
Going To	21%	19%	19%
Bars/Nightclubs/Dancing			
Visit Zoo	21%	19%	18%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	66%	67%	67%
Gen./Fam. Practitioner	41%	40%	38%
Dentist	28%	26%	25%
None Of These	21%	20%	20%
Backache	21%	22%	22%
Eye Dr.	20%	20%	20%
Hypertension/High Blood	17%	19%	20%
Pressure			
High Cholesterol	17%	17%	17%
Acid Reflux Disease (GERD)	14%	14%	14%
Any Arthritis	13%	14%	14%

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	29.45%	28.79%	27.75%
Live Theater	20.52%	20.85%	20.12%
Live Theater Most Often	16.62%	17.01%	16.03%
Rock/Pop Concerts Most	16.28%	15.19%	14.69%
Often			
Comedy Club	11.1%	10.72%	10.66%
Dance Performance	8.83%	8.95%	9.84%
Movies: Comedy	42.36%	42.58%	41.73%
Movies: Action/Adventure	41.25%	40.68%	40.22%
Movies: Fam.	22.46%	22.91%	21.91%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Romantic Comedy	21.31%	21.16%	20.75%
Movies: Drama	21.24%	21.64%	22.54%
Movies: Mystery	16.92%	17.56%	19.09%
MLB Baseball Reg. Season	9.16%	8.34%	7.22%
NFL Football Reg. Season	7.8%	7.11%	6.25%
College Football Reg.	7.18%	6.4%	5.67%
Season			
College Basketball Reg. Season	5.11%	4.49%	3.98%
NBA Basketball Reg. Season	4.43%	4.1%	3.75%
Auto Racing Events	3.7%	3.35%	2.87%

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Walking for Exercise	41.98%	40.58%	38.9%
Swimming	35.67%	34.14%	30.29%
Bowling	24.55%	23.74%	22.02%
Billiards/Pool	20.81%	20.03%	18.95%
Freshwater Fishing	18.37%	17.66%	16.05%
Weight Training	18.25%	17.07%	15.68%
Jogging/Running	17.04%	16.26%	16.23%
Basketball	16.8%	16.69%	16.5%
Using Cardio Machine	16.09%	14.8%	13.35%
Camping Trips	15.26%	14.74%	12.62%
Golf	15%	13.61%	11.92%
Mountain/Road Biking	13.47%	12.35%	11.26%
Stationary Cycling	12.25%	12.11%	11.6%
Baseball	12.18%	11.75%	11.61%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Football	10.99%	11.93%	11.97%
Aerobics	10.29%	9.98%	10.31%
Backpacking/Hiking	9.67%	9.43%	8.58%
Target Shooting	9.25%	8.66%	7.83%
Volleyball	8.94%	9.04%	8.97%
Hunting	8.89%	8.6%	7.5%
Softball	8.41%	8.18%	7.95%
Saltwater Fishing	8.27%	7.96%	7.22%
Tennis	7.91%	7.08%	6.7%
Power Boating	7.86%	7.62%	6.76%
Soccer	7.72%	7.05%	6.83%
Yoga	7.17%	6.71%	6.64%
Motorcycling	6.53%	6.21%	5.57%
Canoeing/Kayaking	6.16%	5.96%	5.51%

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Roller Skating	6%	5.69%	5.88%
Horseback Riding	5.64%	5.28%	4.82%
Ice Skating	5.08%	4.95%	5.15%
Jet Skiing	5.03%	4.73%	4.42%
Downhill & X-Country	4.95%	4.38%	4.07%
Skiing			
Snorkeling	4.81%	4.85%	4.61%
Water Skiing	4.54%	4.11%	3.85%
Archery	4.35%	4.26%	4%
Fly Fishing	4.28%	4.4%	4.31%
Racquetball	4.19%	3.98%	4.04%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Rock Climbing	3.59%	3.47%	3.38%
Martial Arts	3.45%	3.25%	3.26%
Snowmobiling	3.34%	3.46%	3.36%
Snowboarding	3.3%	3.37%	3.32%
Hockey	3.21%	3.07%	3.28%
Auto Racing	3.07%	3.02%	3.04%
Skateboarding	3.03%	3.14%	3.25%
Sailing	2.97%	2.89%	2.86%
Rowing	2.88%	2.72%	2.55%
Surfing & Windsurfing	2.53%	2.65%	2.7%

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### **ECCLESIAL BARRIERS**

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

Somerville

Vallev

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

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### Potential Cultural Barriers -- Introduction (part 2)

#### **CULTURAL BARRIERS OF UNDERSTANDING**

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### **CULTURAL BARRIERS OF ACCEPTANCE**

#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

Fruithurst

Malvern

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Reece City

## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	50%	51%	52%
Find It Difficult To Say No To My Kids	40%	39%	37%
Woman's Place Is In The Home	35%	35%	33%
Speak My Mind Even If It Upsets People	35%	36%	37%
Like Control Over People And Resources	33%	34%	35%
Prefer To Have Few Possessions As Possible	32%	31%	30%
Like To Do Unconventional Things	29%	29%	28%
Don't Judge People/Way They Live Life	28%	29%	30%
If Won Lottery Would Never Work Again	28%	27%	26%
Money Is Best Measure Of Success	25%	24%	24%
Friends More Important Than My Fam.	23%	22%	22%
Too Much Sponsorship In Arts/Sports	23%	25%	26%

<del>-</del>			
BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES
Marijuana Should Be Legalized	20%	21%	20%
Like to Stand Out In A Crowd	20%	21%	21%
I Am A Workaholic	19%	20%	21%
Like To Pursue Challenge/Novelty/Change	17%	16%	17%
Rarely Sit Down to a Meal Together At Home	16%	17%	16%
We Should Strive for Equality for All	14%	14%	16%
Only Work Current Job for The Money	14%	14%	14%
Happy With My Standard Of Living	11%	11%	12%
On Whole People Get What They Deserve	10%	10%	11%
Indulge My Kids With The Little Extras	9%	9%	9%
Little I Can Do To Change My Life	8%	8%	8%
I Am A Perfectionist	7%	7%	8%



#### **Potential Cultural Themes**

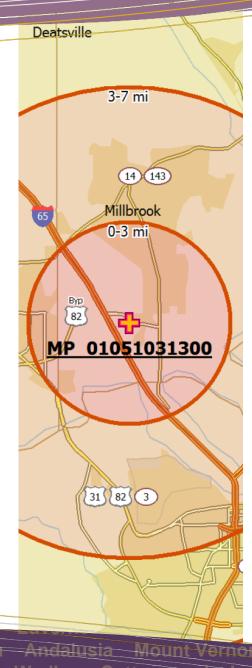
Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

Rockford

Oneonta

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## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

**Fairview** 

THEMES	0-3	3-7	7-10
THEMES	MILES	MILES	MILES
Important To Respect Customs And Beliefs	67%	64%	60%
You Should Seize Opportunities In Life	57%	56%	56%
Like To Understand About Nature	38%	38%	38%
Prefer Work Part Of Team Than Alone	35%	35%	36%
Prefer To Have Few Possessions As Possible	32%	31%	30%
Important Feel Respected By My Peers	31%	32%	33%
Important To Juggle Various Tasks	29%	30%	32%
Good At Fixing Things	27%	28%	29%
Have Keen Sense Of Adventure	26%	27%	27%
People Have To Take Me As They Find Me	25%	24%	24%
Like To Just Enjoy Life	21%	20%	20%
Worried About Pollution Caused By Cars	21%	19%	19%

THEMES	0-3	3-7	7-10
	MILES	MILES	MILES
Consider Myself Interested In The Arts	18%	19%	20%
Looking for New Ideas To Improve Home	17%	18%	18%
Real Men Don't Cry	16%	17%	17%
Is An Important Part Of Who I Am	15%	15%	15%
Try Not To Worry About The Future	14%	14%	15%
Provide My Kids With The Little Extras	13%	14%	16%
Enjoy Spending Time With My Fam.	13%	13%	13%
Children Should Be Allowed To Express Themselves	6%	6%	6%
Like Spending Most Time With Fam.	6%	5%	5%
Feel Very Alone In The World	5%	5%	6%
Decor Particular Interest To Me	4%	4%	4%
Would Like To Set Up Own Business	3%	4%	4%

### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

**Newville Sweet Water** 

e©Copyright 2011, Intercultural Institute for Contextual Ministry uphin Island

**Vance** 

Hartford



## **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Haleburg

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	86.93%	86.88%	85.85%
Restaurant-Visit Any			
Fam. Restaurants/Steak	84.21%	82.9%	79.31%
Houses-Visit Any			
McDonald's	58.46%	58.65%	57.12%
Burger King	37.41%	37.98%	38.89%
Subway	32.98%	32.42%	30.67%
Wendy's	32.78%	32.24%	31.18%
Applebee's	32.29%	31.73%	29.06%
Taco Bell	31.1%	30.95%	29.13%
Kentucky Fried Chicken (KFC)	29.46%	30.08%	31.49%
Arby's	25.2%	24.32%	22.55%
Pizza Hut	22.91%	23.65%	23.33%
Olive Garden	22.59%	21.32%	20.22%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Chick-Fil-A	18.06%	16.26%	14.87%
Dairy Queen	17.05%	17.53%	17.1%
Red Lobster	16.92%	17.12%	17.63%
Cracker Barrel	16.66%	15.79%	13.9%
Outback Steakhouse	16.17%	15.76%	14.7%
Sonic	15.99%	16.16%	14.88%
Chili's Grill and Bar	15.8%	14.7%	13.31%
IHOP (International House Of	14.8%	15.16%	15.21%
Pancakes)			
Starbucks	14.71%	13.25%	12.43%
Domino's Pizza	14.47%	15.87%	16.05%
TGI Friday's	13.85%	13.33%	13.71%
Ruby Tuesday	13.04%	12.9%	12.22%

### Potential Shared Projects

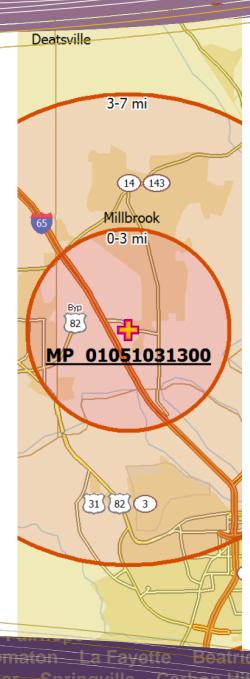
Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

Cowarts

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## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	48.27%	46.69%	44.3%
Recycled products	36.24%	33.56%	30.11%
Worked as volunteer (non political)	17.59%	17.09%	15.33%
Engaged in fund raising	11.9%	11.92%	11.19%
Religious club member	8%	8.11%	7.79%
Wrote to elected offcl about publ bus	6.53%	6.21%	5.57%

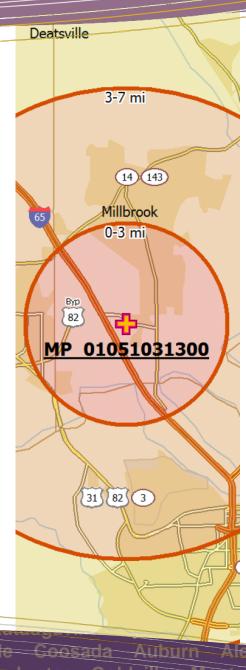
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Wrote to editor of mag or	5.88%	6.13%	5.58%
newspaper			
Union member	5.42%	5.58%	5.1%
Church Board	5.4%	5.56%	5.56%
Charitable Organization	5.38%	5.23%	4.95%
Took active part in local civic	5.18%	5.35%	5.23%
issue			
Addressed a public meeting	5.15%	4.92%	4.52%

#### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.

Childersburg



## Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	17.96%	17.29%	15.8%
Children's Books	14.37%	13.82%	13.04%
Mystery	12.3%	11.43%	10.64%
Cookbooks	10.39%	9.99%	9.62%
Religious (not Bibles)	10.12%	9.81%	9.56%
Personal/Business	7.69%	6.8%	6.37%
Self-help			
Romance	7.68%	7.79%	7.4%
History	7.65%	7.04%	6.45%
Biography	6.89%	6.57%	6.28%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	69.68%	68.84%	67.81%
Gen. Editorial	47.12%	47.87%	48.8%
Womens	43.7%	43.95%	44.01%
Service	36.28%	35.79%	33.53%
Mens	19.29%	18.93%	18.62%
Business/Finance	19.21%	18.86%	18.35%
Sports	15.69%	15.19%	14.88%
Parenthood	14.56%	14.9%	14.68%
Health	13.65%	13.82%	13.54%

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	55.88%	54.94%	52.31%
Sport	33.4%	31.72%	30.84%
Classified	33.37%	33.69%	33.76%
Business/Finance	30.44%	28.69%	26.77%
Editorial Page	30.22%	29.57%	28.01%
Movie Listings & Reviews	26.7%	25.89%	25.1%
Comics	26.61%	26.58%	25.6%
Food/Cooking	25.19%	24.56%	23.75%
TV/Radio Listings	23.44%	23.21%	22.82%
Home/Gardening	22.36%	21.04%	19.86%
Travel	20.88%	19.51%	18.18%
Science/Technology	18.14%	17.16%	15.87%
Fashion	15.39%	15.28%	15.29%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Country	21.64%	21.02%	17.76%
CHR Contemp Hit Radio	18.33%	17.06%	17.34%
Adult Contemporary	17.92%	16.62%	15.04%
Urban Contemporary	17.25%	20.23%	25.86%
News/Talk	12.77%	11.57%	9.86%
Rock	12.57%	11.77%	10.14%
Oldies	10.89%	10.84%	10.42%
Alternative	10.12%	8.89%	7.76%
Classic Rock	10%	9.27%	7.83%
Variety	8.23%	8.25%	8.54%
Soft Contemporary	7.7%	7.09%	6.18%
Religious	6.83%	6.69%	6%
Jazz	6.27%	6.33%	6.98%
All News	5.69%	5.39%	5.48%
Classic Hits	4.77%	4.44%	3.52%
All Talk	4.6%	4.22%	3.81%
Sports	4.55%	3.79%	3.45%
Gospel	3.69%	4.41%	5.23%

## Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Fox News Channel	66.12%	64.35%	61.58%
Satellite Dish	57.13%	55.09%	51.6%
Soapnet	51.94%	51.49%	50.03%
Other Video-On-Demand	41.38%	42.67%	43.2%
Sci-Fi Channel	37.96%	37.41%	35.17%
MSNBC	34.99%	34.81%	33.14%
Adult Pay Per View TV	33.42%	33.26%	31.57%
Comedy Central	31.93%	29.67%	28.73%
Nickelodeon	30.45%	29.52%	27.42%
TV Info From Sunday TV	30.07%	29.65%	28.02%
Magazine			
Subscribe Digital Cable	29.91%	31.1%	31.88%
Adult Swim	28.8%	27.69%	24.51%

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
TV Info From Newspapers	28.01%	27%	25.98%
Hallmark Channel	27.16%	26.04%	24.23%
Nick At Nite	27.11%	26.85%	24.98%
TCM (Turner Classic	25.65%	25.39%	24.18%
Movies)			
ABC Fam.	25.62%	24.39%	23.48%
TV Info From Monthly Cable	25.48%	24.89%	23.63%
Guide			
The Golf Channel	24.74%	23.36%	21.82%
Video-On-Demand Movies	24.74%	24.54%	21.21%
USA Network	24.7%	24.07%	22.79%
BET (Black Entertainment	24.09%	23.95%	23.91%
TV)			
ESPN2	23.55%	22.86%	23.35%
Lifetime	23.29%	23.15%	21.47%

### Communication Media Usage

Brookside

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It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

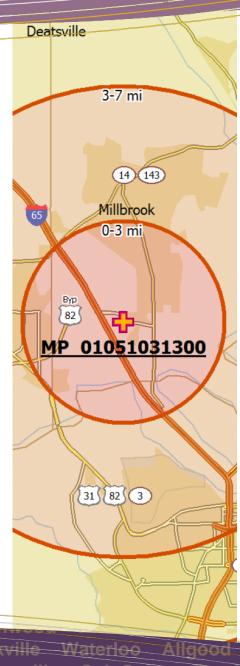
Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

Libertyville

Opelika

**County Line** 



## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Oxford

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	20.79%	19.56%	18.14%
Medium Users (4-6)	11.19%	10.92%	9.97%
Light Users (1-3)	21.12%	20.52%	19.91%
Quintiles (20%)			
Newspaper I (Heavy)	1.4%	1.36%	1.27%
Newspaper II	1.49%	1.53%	1.71%
Newspaper III	2.69%	2.32%	2.3%
Newspaper IV	0.76%	0.73%	0.61%
Newspaper V (Light)	0.98%	1.05%	1.01%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	22.14%	21.42%	21.49%
Magazines II	10.16%	9.87%	9.98%
Magazines III	10.84%	10.85%	10.76%
Magazines IV	13.48%	13.16%	13.27%
Magazines V (Light)	0.68%	0.78%	0.78%
Outdoor I (Heavy)	6.52%	6.75%	7.44%
Outdoor II	2.73%	3.09%	3.66%
Outdoor III	3.87%	3.96%	4.52%
Outdoor IV	15.4%	15.38%	15.79%
Outdoor V (Light)	23.41%	24.4%	24.3%
Yellow Pages I	14.8%	15.46%	15.68%
(Heavy)			
Yellow Pages II	5.96%	6%	6.68%
Yellow Pages III	5.28%	6.34%	7.39%
Yellow Pages IV	21.88%	23.05%	23.14%
Yellow Pages V (Light)	3.22%	4.03%	4.49%

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Radio Drive Time Quntiles			
(fifths / 20%)			
Drive Time I & II (Heavy)	3.4%	3.12%	3.28%
Drive Time III (Medium)	0.8%	0.81%	0.9%
Radio IV & V (Light)	2.62%	2.57%	2.94%
Radio Media Quntiles (fifths /			
20%)			
Radio I & II (Heavy)	11.09%	11.27%	11.17%
Radio III (Medium)	5.55%	5.05%	4.59%
Radio IV & V (Light)	3.84%	3.83%	4.01%
Cable TV Quntiles (fifths /			
20%)			
Cable I & II (Heavy)	15.11%	15.32%	13.77%
Cable III (Medium)	4.53%	4.69%	4.93%
Cable IV & V (Light)	33.2%	34.44%	35.27%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
TV Prime Time Quntiles (fifths /			
20%)			
Prime Time I & II (Heavy)	3.72%	3.53%	3.81%
Prime Time III (Medium)	2.11%	1.95%	1.77%
Prime Time IV & V (Light)	10.6%	10.96%	11.01%
TV Early/Late Fringe Quntiles			
(fifths / 20%)			
Fringe I & II (Heavy)	39.24%	38.87%	38.61%
Fringe III (Medium)	51.45%	52.85%	52.87%
Fringe IV (Light)	55.19%	56.14%	55.19%
TV All Day Quntiles (fifths /			
20%)			
All Day I & II (Heavy)	13.98%	14.88%	15.81%
All Day III (Medium)	23.22%	23.41%	23.66%
All Day IV (Light)	14.22%	15.79%	17.14%

## Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	12.3%	11.92%	11.79%
6:00am - 10:00am	17.11%	15.64%	15.85%
10:00am - 3:00pm	7.59%	8.61%	11.22%
3:00pm - 7:00pm	14.03%	15.55%	16.36%
7:00pm - Midnight	12.64%	12.97%	12.62%
Midnight - 6:00am	5.36%	6.04%	7.23%
Weekend Radio			
Listeners			
Dayparts [summary]	15.41%	15.77%	15.63%
6:00am - 10:00am	3.85%	3.74%	3.73%
10:00am-3:00pm	6.1%	5.24%	5.64%
3:00pm - 7:00pm	7.36%	8.04%	8.81%
7:00pm - Midnight	9.89%	10.31%	10.26%
Midnight - 6:00am	10.59%	11.42%	13.17%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	9.74%	9.06%	7.86%
Saturday: 8:00-11:00pm	8.29%	8.23%	8.31%
Sunday: 7:00-11:00pm	10.91%	10.52%	9.98%
9:00am-1:00pm	27.11%	26.85%	24.98%
9:00am-4:00pm	30.94%	30.56%	28.84%
4:00pm-7:00pm	31.4%	30.86%	29.67%
11:00pm-1:00am	43.12%	42.78%	41.6%
AVG Prime time	3.38%	3.66%	4.25%
Mon-Sun			

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Havden

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekday			
6-7am	17.18%	17.36%	17.28%
7-9am	23.55%	22.86%	23.35%
9am-12noon	22.96%	22.35%	19.55%
12noon-4pm	7.99%	8.21%	9.29%
4-6pm	51.79%	49.69%	47.42%
6-7pm	19.49%	19.1%	18.3%
7-7:30pm	1.64%	1.51%	1.53%
7:30-8pm	11.73%	11.84%	11.38%
8-11pm	9.74%	9.06%	7.86%
11pm-12am	34.99%	34.81%	33.14%
11pm-1am	43.12%	42.78%	41.6%
1-6am	31.62%	31.42%	31.13%

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekend			
Sat: 7-10am	19.37%	18.38%	17.77%
Sat: 10am-1pm	9.03%	8.7%	9.09%
Sat: 1-4pm	26.08%	25.14%	24.08%
Sat: 4-6pm	7.95%	7.66%	7.54%
Sat: 6-7pm	1.96%	1.94%	1.8%
Sat: 7-8pm	1.08%	1.18%	1.07%
Sat: 8-11pm	8.29%	8.23%	8.31%
Sat: 11pm-1am	5.56%	5.57%	5.92%
Sat: 1am-7pm	24.7%	24.07%	22.79%
Sun: 7-10am	2.21%	2.17%	2.21%
Sun: 10am-1pm	6.97%	6.82%	6.25%
Sun: 1-4pm	6.93%	6.2%	5.65%
Sun: 4-7pm	15.43%	14.44%	13.39%
Sun: 7-11pm	10.91%	10.52%	9.98%
Sun: 11pm-1am	6.26%	5.93%	5.81%
Sun: 1-7am	23.91%	22.76%	21.42%

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

Coosada

**Tillmans Corner** 

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

**Grand Bav** 

Bridgeport

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

Clanton Demopolis

- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Trafford

Wetumpka

Cleveland



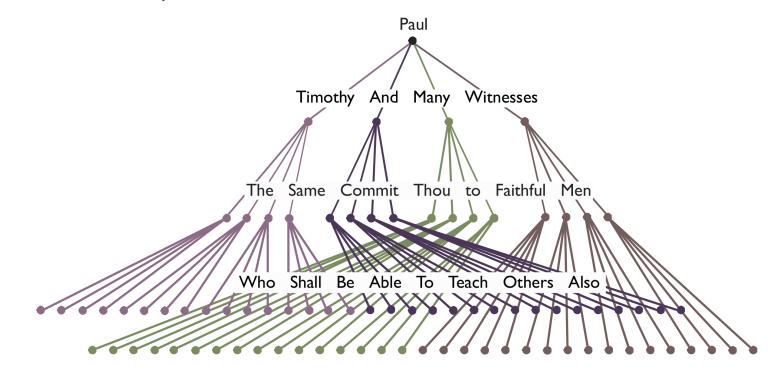
## Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction.

Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle 2nd Timothy 2:2

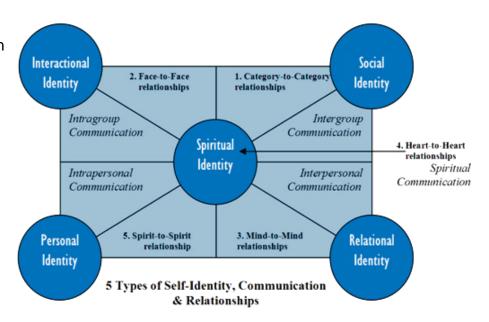


## Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

### Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

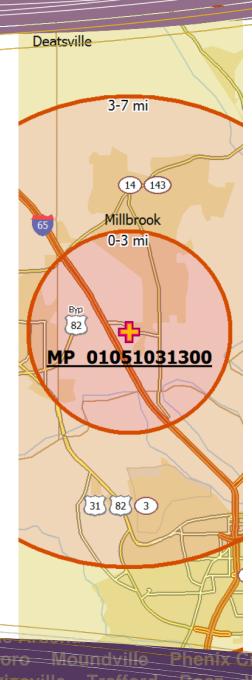
Havden

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org

Robertsdale

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### Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.

Demopolis

- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

# APPENDIX: ALSBOM Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Brookwood	PO Box 703 Millbrook, AL 36054	0.88 mi	33	Plateauing
2	Millbrook	3431 Browns Rd Millbrook, AL 36054	2.51 mi	203	Declining
3	Coosada	PO Box 99 Coosada, AL 36020	2.84 mi	249	Growing
4	Journey Church	PO Box 1206 Millbrook, AL 36054	2.92 mi	241	Growing
5	Glynwood	376 McQueen Smith Rd N Prattville, AL 36066	3.01 mi	305	Plateauing
6	Pueblo de Dios	326 Washington Street Prattville, AL 36067	3.93 mi	18	Declining
7	New Vision	1585 E Main St Prattville, AL 36066	3.94 mi	107	Plateauing
8	East Memorial	1320 Old Ridge Rd Prattville, AL 36066	4.01 mi	874	Plateauing
9	Crestview	114 Walker St Prattville, AL 36066	4.60 mi	108	Declining
10	Prattmont	814 Smith Ave Prattville, AL 36067	4.77 mi	168	Declining
11	Hunter Station	4700 Birmingham Hwy Montgomery, AL 36108	5.09 mi	68	Declining
12	County Line	1524 County Road 39 Deatsville, AL 36022	5.25 mi	23	Declining
13	Camellia	201 Woodvale Rd Prattville, AL 36067	5.29 mi	386	Growing
14	Bible Missionary	2750 Tremont St Montgomery, AL 36110	5.46 mi	64	Growing
15	Open Acres	47 Maplewood Dr Montgomery, AL 36110	5.58 mi	71	Plateauing

# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Pratt Court	PO Box 680456 Prattville, AL 36068	5.76 mi	37	Declining
17	Prattville First	138 S Washington St Prattville, AL 36067	5.96 mi	1,157	Growing
18	Chisholm	2938 Lower Wetumpka Rd Montgomery, AL 36110	6.08 mi	114	Declining
19	Walk With Jesus Daily Ministries	2435 Lower Wetumpka Rd Montgomery, AL 36110	6.35 mi	41	Plateauing
20	Yarbrough Street	PO Box 210324 Montgomery, AL 36121	6.48 mi	115	Declining
21	Lao New Life	125 Calhoun Rd Montgomery, AL 36109	6.51 mi	21	Plateauing
22	Mt. Hebron West	PO Box 279 Elmore, AL 36025	6.85 mi	428	Plateauing
23	Calvary	431 W 4th St Prattville, AL 36067	6.91 mi	65	Declining
24	Highland Gardens	2014 Johnson St Montgomery, AL 36110	7.06 mi	110	Declining
25	Trinity	2700 Old Selma Rd Montgomery, AL 36108	7.23 mi	42	Declining
26	River Region Korean	305 S Perry St Montgomery, AL 36104	7.43 mi	0	Plateauing
27	Montgomery First	305 S Perry St Montgomery, AL 36104	7.50 mi	1,358	Growing
28	Central Community Church	981 S Perry St Montgomery, AL 36104	8.10 mi	55	Declining
29	Morningview	125 Calhoun Rd Montgomery, AL 36109	8.13 mi	427	Declining
30	Capitol Heights	2514 Madison Ave Montgomery, AL 36107	8.24 mi	236	Declining

# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Pleasant Hill	PO Box 681625 Prattville, AL 36068	8.32 mi	83	Declining
32	Highland Avenue	PO Box 70006 Montgomery, AL 36107	8.38 mi	164	Plateauing
33	Catoma	4300 Old Selma Rd Montgomery, AL 36108	8.66 mi	195	Growing
34	Memorial Heights	3182 Bozeman Dr Montgomery, AL 36108	8.70 mi	83	Declining
35	Westside	2510 Westgate St Montgomery, AL 36108	8.97 mi	134	Plateauing
36	Bridgeview	1460 Anderson Rd Montgomery, AL 36110	9.03 mi	36	Growing
37	Dalraida	3838 Wares Ferry Rd Montgomery, AL 36109	9.03 mi	305	Plateauing
38	Cloverdale	608 E Fairview Ave Montgomery, AL 36106	9.09 mi	103	Declining
39	Eastern Hills	3604 Pleasant Ridge Rd Montgomery, AL 36109	9.14 mi	789	Plateauing
40	Pine Level First	1899 Highway 31 N Prattville, AL 36067	9.39 mi	47	Growing
41	Deatsville	PO Box 220405 Deatsville, AL 36022	9.54 mi	89	Declining
42	Mitts Chapel	935 Cold Springs Rd Deatsville, AL 36022	9.88 mi	81	Declining
43	Hillside	PO Box 297 Wetumpka, AL 36092	10.01 mi	37	Declining
44	Eastmont	4505 Atlanta Hwy Montgomery, AL 36109	10.15 mi	1,068	Declining
45	Wetumpka First	205 W Bridge St Wetumpka, AL 36092	10.45 mi	377	Growing



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