# MissionSite top unreached locations

#### Union New Market Moody ABBEVILLE, AL eadland Good Hope

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Chickas CENSUS TRACT: 01067030200 Fulton oulton Dayton Reform Haleburg Florence Mutip Frewton Castleberry Chatom REGION: Southeastern Region West End-Cobb Smiths Station DISTRICT: 05: Southeast River District McMullen Hanceville Hokes Bluff Prichard In partnership with the: Smoke Rise Malvern Onycha Webb COUNTY: Henrysby Double Springs Moores Mill Intercultural Institute SITESCAPE: Townscapeck Creek Roanoke Collins DENNITY PATTERN: K Repton Parrish Toxey for Contextual Ministry Elberta BACC Alabama Baptist Convention auvoo Arley Safe State Board of Missions Lincoln Pickensville Westover Woodland ©Copyright 2013 Intercultural Institute for Contextual Ministry Indidge

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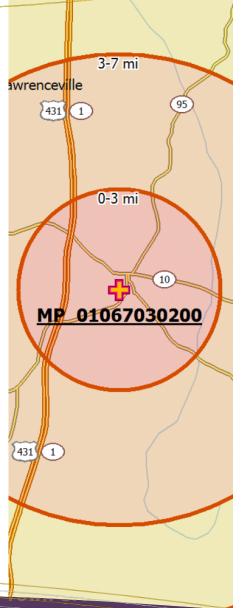
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Beatrice County Line River Falls Gu-Win Prattville Clay Valley Head Brookside Oak Hill Rockford Epes Andalusia Riverview Piedmont McIntosh Fulton Theodore Brookside Oak Hill Rockford Selma Glenwood Memphis Steele Forkland Daviston Russellville Current for Contextual Ministry Alabaster Certa Copyright 2013, Intercultural Institute for Contextual Ministry Contextual Ministry Alabaster Certa

#### Site Location Summary

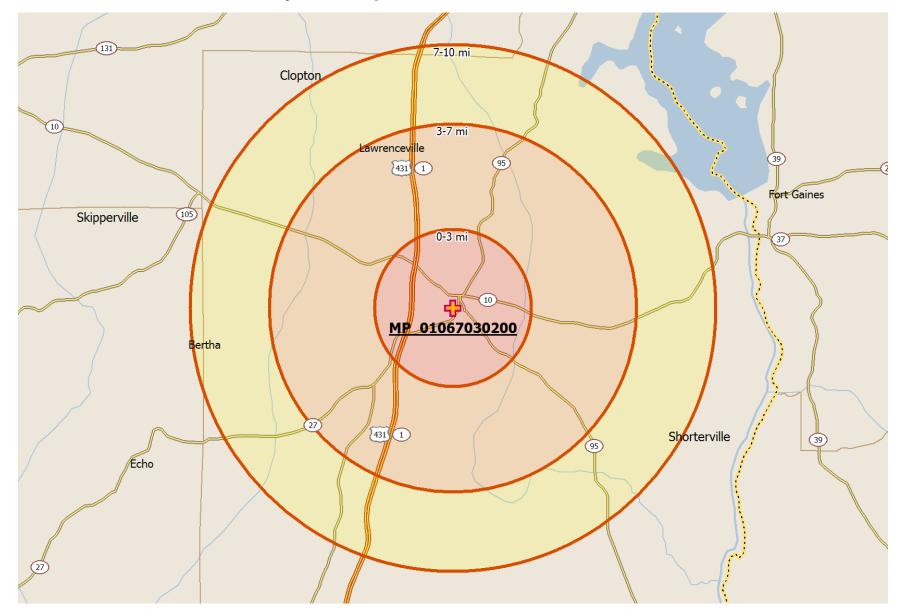
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	0104	Southeastern Region
2	Association	1420	Judson
3	District	05	Southeast River District
4	County Location	01067	Henry
5	Zipcode	36310	Henry
6	Sitescape Category	2	Townscape
7	Sitescape Group	2.1	Small Towns
8	Sitescape Subgroup	2.13	Small towns adjacent to a small town
9	Sitescape Density Pattern	K	10000-10000-2500



Waverly Guntersville Indian Springs Village Tarrant Douglas Thorsby Rainsville Midfield White Half Ed ton Pike Road Ashford Altoona Brighton Smoke Rise Coffeeville High Lake Lockhart Homewood Hayneville Rosa Eutaw Columbiana Brookside Magnolia Springs Min For Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Contextual Ministry

#### Site Location Summary - Map of the Site Location



wille Florence Weaver Springville Mobile Holt Goodwater Somerville Triana Minor West Point Walk of Centreville Gulf Shores Billingsley Huguley Ragland Pelham Newtor Intercultural Institute Akron Lockhart Samson Bear Creek Myrtlewood Heflin Gadsden Oa for Contextual Ministry Intercultural Institute for Contextual Ministry Coopyright 2013, Intercultural Institute for Contextual Ministry

#### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CO DE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	3	County in metro area of fewer than 250,000 population
4	NCHS Rural Urban Codes	4	Small Metro - counties in a metropolitan statistical area of 50,000 to 249,999 population
5	NCES Urban Centric Locale Codes	42	Rural: Distant: Census-defined rural territory that is more than 5 miles but less than or equal to 25 miles from an urbanized area, as well as rural territory that is more than 2.5 miles but less than or equal to 10 miles from an urban cluster.
6	IICM RUCA Values Index	10	Rural commuting: Secondary flow 10% to 30% to an Urban Area
7	ERS RUCA Commuting Value	10	Rural areas: primary flow to a tract outside a urbanized area or urban cluster
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

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Tratterd Nauve Jacksons Cap Concord Epes Russellville Bon Air Enterprise Loxey Chickasaw Ger Forestdale Horn Hill Birmingham Wedowee Webb Needham Centrev II Intercultural Institute Maplesville Hammondville Boaz Slocomb Sylvan Springs Detroit Contestual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	2,961	2,557	1,948
2010 Households	1,179	1,003	787
2010 Group Quarters Population	164	0	0

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	10	6	4
Language Diversity National Index	22	8	3
Foreign Born Diversity National Index	8	1	0
Ancestry Diversity National Index	13	5	14
Racial Diversity National Index	72	65	51

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Reform Brewton Ohatchee City Auburn Locust Fork West Point Epes Blue Bluge Leighton Lo ty Line Tuscaloosa Leesburg Beatrice Elmore Sulligent Mulga Fyffe (or Contextual Institute Orock Banks) © Copyright 2013, Intercultural Institute for Contextual Ministry

#### Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	1	True
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

rgo Dadeville Boligee Hodges Talladega Sanford Edgewater Paint Rock Union Grove Sulligent Daphy Vestavia Hills Madison Helena Moores Mill Sylvania Courtland Court Intercultural Institute Meridianville Evergreen Altoona Clay Kansas Hazel Green Notasu for Contextual Ministry e Copyright 2013, Intercultural Institute for Contextual Ministry

#### Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	0	0%
Mainstay Communities	Established, Diverse Households	2	0.17%
Working Communities	Blue-collar, Working Families	74	6.28%
Country Communities	Rural, Agri. & Mining Families	43	3.65%
Aspiring Communities	Young Singles / Aspiring-Multihousing	677	57.42%
Urban Communities	High Density, Inner-city Neighborhoods	384	32.57%

Gu-Win Pollard Leeds Gordonville Dayton Rainbow City Priceville Irondale Ridge Columbia Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Wadley Eva Addison Rutledge Flomaton Sweet Water Douglas Billingsley Phenix City Dora New Terr Rock Creek Millbrook Glenwood Dauphin Island Adamsville Lockhard Intercultural Institute onville Clayhatchee Courtland Butler Saks Fairview Altoona County Logitextual Ministry Confectual Institute for Contextual Ministry West Blocton Jacksonville Cullman Pelham Lincolg

# Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

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# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	4,531	840	18.53%
Unreached %	66.94%	71.23%	106.41
Religious But NOT Evangelical HH	1,371	323	23.54%
Religious But NOT Evangelical %	20.25%	27.36%	135.14
Spiritual But NOT Relig or Evang HH	598	69	11.48%
Spiritual But NOT Relig or Evang %	8.83%	5.82%	65.91
Not Evangelical, Not Interested HH	2,621	468	17.86%
Not Evangelical, Not Interested %	38.71%	39.69%	102.52



herokee Paint Rock Dauphin Island Valley Vernon Winfield Saraland Underwood Petersville Gordo Gen Emelle Helena Ethelsville Huguley Kimberly Eutaw Demopolis New Intercultural Institute Needham Talladega Elkmont Madrid Lipscomb Daviston Shiloh Bay for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

### **Spirituality Indicators - Churchscape**

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of ALSBOM Churches	25	2	8%
Active ALSBOM Attenders	2,299	317	13.79%
Active Evangelical Households	1,614	245	15.2%
Active Evangelical Percent	23.84%	20.80%	87.27
Inactive Evangelical Households	624	95	15.17%
Inactive Evangelical Percent	9.22%	8.03%	87.08
# New Churches Needed	0	0	0%



ston Alabaster Loxley Grant Fyffe Nauvoo Saks Waldo Jasper Ethelsville Orrville Powell Selmont Brockton Pine Apple Mobile Satsuma Lake Purdy Hazel Green Ashlaper Intercultural Institute nore Hurtsboro Uniontown Leighton Florala Hodges Nectar Russellvi For Contextual Ministry Coopyright 2013, Intercultural Institute for Contextual Ministry

#### Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Calvary	0.22 mi	141	Declining	16	Haleburg	11.84 mi	57	Growing
2	Abbeville First	1.02 mi	176	Growing	17	Mt. Pisgah	12.48 mi	41	Declining
3	Old Zion	4.19 mi	74	Plateauing	18	Camp Springs	12.97 mi	67	Plateauir
4	Oakey Grove	4.46 mi	23	Declining	19	Pleasant Hill	13.04 mi	34	Declining
5	Pleasant Grove	4.52 mi	92	Declining	20	Trinity	13.04 mi	88	Declining
6	Sardis	4.88 mi	35	Declining	21	Concord	13.19 mi	67	Plateauir
7	Fellowship	6.25 mi	49	Plateauing	22	Hebron	13.61 mi	47	Plateauir
8	Adoniram Missionary	6.71 mi	23	Growing	23	Bethlehem	13.69 mi	135	Growing
9	Judson	8.18 mi	130	Plateauing	24	Spring Hill	14.26 mi	39	Growing
10	Shorterville	8.55 mi	59	Declining	25	Headland First	14.88 mi	373	Plateauir
11	Tolbert	8.72 mi	33	Plateauing	26	Peniel	15.10 mi	48	Declining
12	Union Springs	8.98 mi	68	Plateauing	27	Belcher Bethel	15.31 mi	20	Growing
13	Balkum	9.58 mi	61	Declining	28	Morgan	15.53 mi	44	Growing
14	Newville	10.38 mi	56	Declining	29	Anderson	16.27 mi	15	Growing
15	New Hope	10.82 mi	55	Growing	30	Corinth	16.90 mi	75	Plateauir

Elberta Webb Roanoke Sylvania Level Plains Coker Sanford Southside Rockford Hokes Bluff Sara tever Helena Centre Stevenson Sipsey Ardmore Valley Grande Lock Intercultural Institute Hazel Green Skyline Mobile Pelham Warrior Dutton Needham Cree Intercultural Institute (or Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Minist

### Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

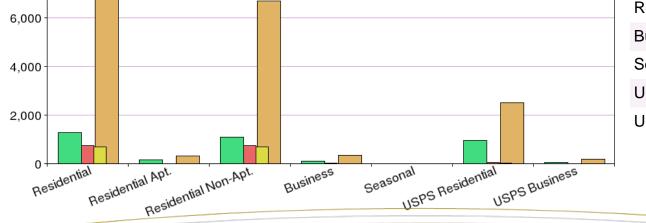
#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.



The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO	DEMOSCAPE	COUNTY	BAND	% OF C
1990 Population	15,374	3,303	21.48%	1990 Households	5,769	1,261	21.86%
2000 Population	16,310	3,085	18.91%	2000 Households	6,525	1,211	18.56%
2010 Population	16,644	2,961	17.79%	2010 Households	6,769	1,179	17.42%
Location Types in this MissionSite							
					Location T	уре	0-3mi Ban
🗖 0-3mi Band 🛛 🗖 3-7mi Band 🔂 7-10mi Band 💭 County			County	Residential		1,269	
8,000					Residential	Apt.	165
6,000					Residential	Non-Apt.	1,104

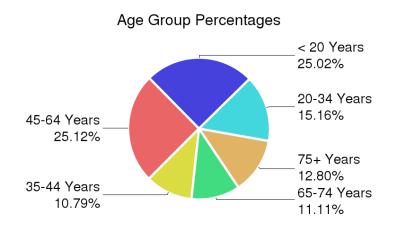


Location Type	0-3mi Band
Residential	1,269
Residential Apt.	165
Residential Non-Apt.	1,104
Business	98
Seasonal	0
USPS Residential	956
USPS Business	64

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A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

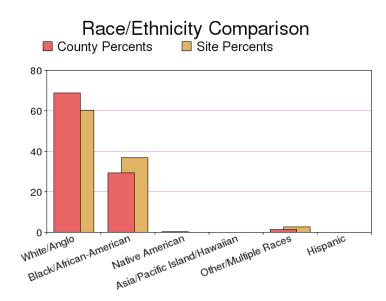


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	4.48%	5%	111.61
4-5 Years	2.46%	1.82%	73.98
6-8 Years	3.81%	3.44%	90.29
9-11 Years	3.97%	3.61%	90.93
12-13 Years	2.69%	2.9%	107.81
14-17 Years	5.16%	5.27%	102.13
18-19 Years	2.55%	2.9%	113.73
0-5 Years	6.93%	6.82%	98.41
6-12 Years	9.11%	8.38%	91.99
13-19 Years	9.07%	9.76%	107.61
< 20 Years	25.11%	24.96%	99.4
20-34 Years	16.46%	15.13%	91.92
35-44 Years	12.61%	10.77%	85.41
45-64 Years	27.68%	25.06%	90.53
65-74 Years	9.86%	11.08%	112.37
75+ Years	8.29%	12.77%	154.04
Median Age	42	41	98.23
Median Age (Male)	40	39	97.78
Median Age (Female)	44	43	97.95

Powell Trafford Highland Lake Sylvan Springs Ranburne Cordova Decatur Sheffield Coffeeville Go Daviston Coker Vincent Homewood Oak Hill Millry Wedowee Brenz Intercultural Institute Vernon Demopolis Douglas Citronelle Elmore Killen Lineville Carolina for Confectual Ministry Confectual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



COUNTY	BAND	INDEX
68.86%	60.32%	87.59
29.41%	36.85%	125.28
0.21%	0.03%	16.06
0.07%	0.07%	102.2
0.02%	0%	0
1.43%	2.77%	193.67
0%	6.05%	0
11,549	2,051	
11.95%	18.04%	66.24
20.91%	25.21%	82.96
29.58%	24.09%	122.8
18.53%	16.53%	112.11
5.12%	4.58%	111.66
	68.86% 29.41% 0.21% 0.07% 0.02% 1.43% 0% 11,549 11,549 11.95% 20.91% 20.91% 29.58% 18.53%	68.86%       60.32%         29.41%       36.85%         0.21%       0.03%         0.07%       0.07%         0.02%       0%         1.43%       2.77%         0%       6.05%         11,549       2,051         11.95%       18.04%         20.91%       24.09%         18.53%       16.53%

9.13%

4.78%

6.53%

5.02%

139.82

95.18

Southside North Johns Alexanuel C

Graduate/Prof. degree

orter Bable Creek Localogs Maples -Demopolis Addison Opelika Chickasaw Brighton Carolina Thomaster <u>Intercultural Institute</u> Iony Pisgah Lineville West Blocton Hokes Bluff Vincent Eufaula Lexit (or Contextual Ministry Coopyright 2013, Intercultural Institute for Contextual Ministry

**College Degree** 

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	14.32%	22.9%	123.81
\$10,000 to \$19,999	14.2%	16.54%	116.5
\$20,000 to \$29,999	13.16%	13.99%	106.32
\$30,000 to \$49,999	19.57%	15.95%	81.46
\$50,000 to \$59,999	8.49%	8.06%	94.86
\$60,000 to \$69,999	7.28%	3.05%	41.92
\$70,000 to \$79,999	5.54%	3.14%	56.65
\$80,000 to \$89,999	4.77%	3.22%	67.54
\$90,000 to \$99,999	3.01%	2.54%	84.43
\$100,000 to \$124,999	4.67%	5.17%	110.83
\$125,000 to \$149,999	2.19%	2.63%	120.26
\$150,000 to \$199,999	1.98%	1.02%	51.41
\$200,000 to \$249,999	0.12%	0.25%	215.3
\$250,000 or more	0.69%	1.19%	171.02
Median Household	38,234	29,088	76.08
Average Household	47,711	46,661	97.8
Per Capita Household	19,623	18,647	95.03
Family/Non-Family Household			
Income			
Median Family Income	45,720	42,789	93.59
Average Family Income	54,923	49,986	91.01
Median Non-Family Income	17,258	21,800	126.32
Average Non-Family Income	28,872	37,109	128.53

Kinston Altoena Northport Cottonwood Valley Faunsdale Woodland West Point Decatur Fort Ruc The Dauphin Island Holly Pond Flomaton Grove Hill Graysville Andalus Intercultural Institute nton Bakerhill New Market Haleburg Opp Ethelsville Huntsville Green for Contextual Ministry Recopyright 2013, Intercultural Institute for Contextual Ministry Montgomery Millport Addison Hayden Geiger Parris

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	72.31%	67.51%	93.36
Families with Children	34.23%	32.23%	94.16
Families without Children	38.09%	35.28%	92.64
Non-Family Households			
% Non-Family Households	27.69%	32.49%	117.34
Non-Families with Children	0.19	0.25	132.49
Non-Families without Children	27.49	32.23	117.23
Housing Units			Index
Total Housing Units	8,374	1,372	
Vacant percent	19.17%	13.99%	73.01
Owned percent	65.24%	63.19%	96.86%
Rented Percent	15.6%	22.74%	145.81
Households by Size			Index
Avg household size	2.43	2.37	97.53
Avg family hh size	2.91	2.95	101.37
Avg non-family hh size	1.20	1.17	97.5
Households By Count of Persons			Percent
One	1,729	359	20.76%
Two	2,422	392	16.18%
Three or Four	2,139	336	15.71%
Five+	479	92	19.21%

Bon Air Brookside Gordo Millbrook Cusseta Brookwood Vina Jemison Toxey Silverhill Snead Lake Purdy Columbiana Arley Douglas Harvest Brent Creola Claybor Intercultural Institute Red Level Deatsville Autaugaville Hanceville Gadsden North Johns for Contextual Ministry Decopyright 2013, Intercultural Institute for Contextual Ministry

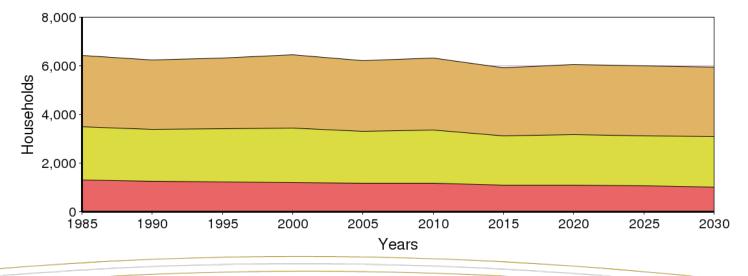
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	15,374	3,303	21.48%
2000 Population	16,310	3,085	18.91%
2010 Population	16,644	2,961	17.79%
2015 Population	16,626	2,750	16.54%

Household Change from 1985 to 2030

📕 0-3mi Ring 👘 🔲 0-7mi Ring

🔲 0-10mi Ring

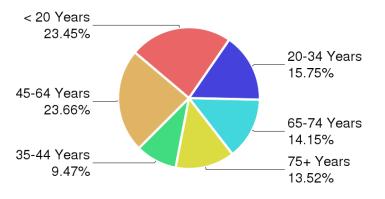


Fairfield Dozier Maytown Carrollton Rutledge Eldridge Lynn Taylor Livingston New Brockton Hoe Southside Banks Dutton Coffeeville Clanton Sumiton Munford Los Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

Projected Age Group Percentages

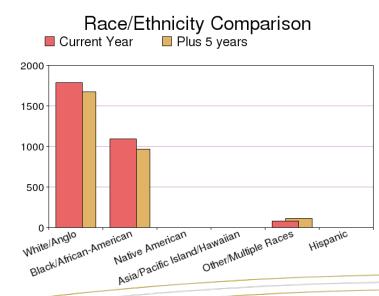


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5%	4.84%	96.8
4-5 Years	1.82%	1.38%	75.82
6-8 Years	3.44%	2.65%	77.03
9-11 Years	3.61%	3.2%	88.64
12-13 Years	2.9%	2.58%	88.97
14-17 Years	5.27%	5.31%	100.76
18-19 Years	2.9%	3.42%	117.93
0-5 Years	6.82%	6.22%	91.2
6-12 Years	8.38%	7.13%	85.08
13-19 Years	9.76%	10.04%	102.87
< 20 Years	24.96%	23.39%	93.71
20-34 Years	15.13%	15.71%	103.83
35-44 Years	10.77%	9.45%	87.74
45-64 Years	25.06%	23.6%	94.17
65-74 Years	11.08%	14.11%	127.35
75+ Years	12.77%	13.49%	105.64
Median Age	42	43	102.82
Median Age (Male)	40	40	100.08
Median Age (Female)	44	47	107.9

Falkville Brighton Bayou La Batre Daviston Lakeview Oxford Gu-Win Auburn Benton Silas Frankle Wee Thomasville Fort Rucker Georgiana Boaz Sulligent Hollywood Martine Southside Cleveland We Vernon Locust Fork Ranburne Pinckard Talladega Springs La Fayette Contextual Ministry Contextual Ministry Contextual Institute for Contextual Ministry Contextual Ministry

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	60.32%	60.76%	100.74
Black, African-American	36.85%	35.05%	95.14
Native American	0.03%	0.04%	107.67
Asian	0.07%	0.07%	107.67
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	2.77%	4.07%	147.07
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	2,051	1,924	
Less than 9th Grade	18.04%	18.04%	99.97
No High School Diploma	25.21%	25.78%	102.27
High School Graduate	24.09%	24.64%	102.29
Some College, no degree	16.53%	16.27%	98.42
Associate Degree	4.58%	4.57%	99.8
College Degree	6.53%	6.13%	93.87

5.02%

4.57%

91.08

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Graduate/Prof. degree

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	22.9%	20.96%	91.51
\$10,000 to \$19,999	16.54%	15.53%	93.92
\$20,000 to \$29,999	13.99%	14.15%	101.14
\$30,000 to \$49,999	15.95%	16.27%	102.02
\$50,000 to \$59,999	8.06%	7.35%	91.25
\$60,000 to \$69,999	3.05%	2.85%	93.31
\$70,000 to \$79,999	3.14%	3.49%	102.51
\$80,000 to \$89,999	3.22%	3.77%	94.11
\$90,000 to \$99,999	2.54%	2.57%	101.14
\$100,000 to \$249,999	5.17%	6.71%	129.68
\$125,000 to \$149,999	2.63%	2.85%	108.36
\$150,000 to \$199,999	1.02%	1.84%	180.61
\$200,000 to \$249,999	0.25%	0.37%	144.49
\$250,000 or more	1.19%	1.38%	116.1
Median Household	29,088	31,721	109.05
Average Household	46,661	51,230	109.79
Per Capita Household	18,647	20,346	109.11
Family/Non-Family Household			
Income			
Median Family Income	42,789	48,443	113.21
Average Family Income	49,986	57,293	114.62
Median Non-Family Income	21,800	17,847	81.87
Average Non-Family Income	37,109	37,475	100.99

mmondville Lester Ozark Ohatchee Aliceville Dodge City Mosses Berry Taylor Fruithurst Centreville estille Hollywood Geneva Rehobeth Pennington Bayou La Batre Midland Intercultural Institute prings Jemison Woodland Coffeeville Hueytown Reece City Weaver Experimentation for Contextual Ministry Is Copyright 2013, Intercultural Institute for Contextual Ministry Co

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	67.51%	66.64%	98.7
Families with Children	32.23	31.99	99.24
Families without Children	35.28	31.71	89.87
Non-Family Households			
% Non-Family Households	32.49%	33.36%	102.71
Non-Families with Children	0.25	0.18	102.71
Non-Families without	32.23	33.18	102.95
Children			
Housing Units			
Total Housing Units	1,372	1,273	92.78%
Vacant percent	13.99%	14.53%	103.85
Owned percent	63.19%	62.84%	99.45
Rented Percent	22.74%	22.55%	99.14
Households by Size			
Avg household size	2.37	2.38	100.42%
Avg family hh size	2.95	2.99	101.36%
Avg non-family hh size	1.17	1.16	99.15%
Households By Count of			
Persons			
One	359	342	95.26%
Two	392	354	90.31%
Three or Four	336	304	90.48%
Five+	92	88	95.65%

Providence <u>Citronelle Eva Hodges Forkland Rosa Henagar</u> Madison Oak Grove Gadsden Fairhop Oriville Bayou La Batre Fultondale Susan Moore Onycha Hazel Green <u>Intercultural Institute</u> fellow Bluff Pleasant Grove Red Bay Anniston Malvern Tuscaloosa Aut for Contextual Ministry Fruithurst Ath Sil Copyright 2013, Intercultural Institute for Contextual Ministry Fruithurst Difference Point Pine Hill Tall 24

# **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10	BORN IN:	0	-3
	MILES	MILES	MILES		MILE	S
Foreign Born Pop	61	50	2	Eastern Africa	0	
Northern Europe	0	0	0	Middle Africa	0	
Western Europe	3	3	0	Northern Africa	0	
Southern Europe	0	0	0	Southern Africa	0	
Eastern Europe	0	0	0	Western Africa	0	
Other Europe	0	0	0	Other Africa	0	
Eastern Asia	0	0	0	Oceania	0	
So. Central Asia	0	0	0	Caribbean	10	
SE Asia	0	0	0	Central Amer.	48	
Western Asia	0	0	0	South America	0	
Other Asia	0	0	0	North America	0	
				Born at sea	0	

Gadsden Monroeville Childersburg Mount Olive Fort Payne Geneva Bay Minette Clayhatchee Eurah Hest Blocton Lineville Meadowbrook Talladega Springs Tuskegee And Intercultural Institute Gordonville Net Libertyville Oneonta Tuscaloosa West End-Cobb Town Ladonia Fairfiel for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Hammondville Mentone Cool Hone New Site Creola Somerville Hamilton Bayou La Batre Vernon G

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3	3-7	7-10	SPOKEN AT HOME	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILE
English only	2,928	1,901	2,752	Other Indo-Euro	0	0	0
Spanish	75	57	23	Asian/PI languages	0	0	0
Other Indo-Euro	12	22	15	Chinese	0	0	0
language				Japanese	0	0	0
French (incl. Patois,	8	8	10	Korean	0	0	4
Cajun)				Mon-Khmer,	0	0	0
French Creole	0	0	0	Cambodian			
Italian	4	0	0	Miao, Hmong	0	0	0
Portuguese	0	0	0	Thai	0	0	0
German	0	14	5	Laotian	0	0	0
Yiddish	0	0	0	Vietnamese	0	0	0
Other West Germanic	0	0	0	Other Asian	0	0	0
A Scandinavian	0	0	0	Tagalog	0	0	0
Language				Other Pacific Is	0	0	0
Greek	0	0	0	Other languages	33	0	0
Russian	0	0	0	Navajo	0	0	0
Polish	0	0	0	Other Native N.	0	0	0
Serbo-Croatian	0	0	0	American			
Other Slavic Language	0	0	0	Hungarian	0	0	0
Armenian	0	0	0	Arabic	0	0	0
Persian	0	0	0	Hebrew	0	0	0
Gujarathi	0	0	0	African languages	0	0	0
Hindi	0	0	0	Other unspecified	33	0	0
Urdu	0	0	0	·			

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Pickensville Carbon Hill Redstone Arsenal St. Florian Florala Sardis City Millows Lisman Besserie County Line Bakerhill Sylacauga Clanton Holt Reform Bay Minette Intercultural Institute Tarrant Ozark Elkmont Smiths Station Dutton Pinson Red Level Tor Confertual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10	ANCESTRY	ANCESTRY 0-3	ANCESTRY 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Reporting ancestry	2,336	1,347	1,984	Irish	Irish 107	Irish 107 72
Arab	0	0	0	Italian	Italian 13	Italian 13 16
Armenian	0	0	0	Lithuanian	Lithuanian 0	Lithuanian 0 0
Austrian	0	0	0	Norwegian	Norwegian 0	Norwegian 0 2
British	0	5	0	Polish	Polish 0	Polish 0 3
Canadian	0	0	0	Portuguese	Portuguese 0	Portuguese 0 0
Croatian	0	0	0	Romanian	Romanian 0	Romanian 0 0
Czech	0	0	0	Russian	Russian 0	Russian 0 0
Czechoslovak	0	0	0	Scandinavian	Scandinavian 0	Scandinavian 0 0
Danish	0	0	0	Scotch-Irish	Scotch-Irish 43	Scotch-Irish 43 13
Dutch	3	8	24	Scottish	Scottish 19	Scottish 19 5
English	231	94	124	Slovak	Slovak 0	Slovak 0 0
European	7	0	29	Subsaharan African	Subsaharan African 14	Subsaharan African 14 2
Finnish	0	0	0	Swedish	Swedish 8	Swedish 8 0
French (not Basque)	17	5	19	Swiss	Swiss 0	Swiss 0 0
French Canadian	4	4	5	Ukrainian	Ukrainian 0	Ukrainian 0 0
German	61	54	74	US/American	US/American 527	US/American 527 349
Greek	0	0	0	Welsh	Welsh 0	Welsh 0 0
Hungarian	0	4	0	West Indian	West Indian 0	West Indian 0 0
Iranian	0	0	0	Yugoslavian	Yugoslavian 0	Yugoslavian 0 4
				Other	Other 1,282	Other 1,282 707

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### Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



# Using the Demographic Indicators

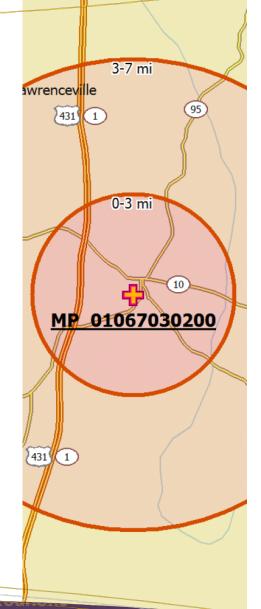
#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Tillmans Corner Haleyville Fultondale Munford Yellow Bluff Alabaster Sylacauga Citronelle Beaver Vestavia Hills Minor River Falls Silas Allgood Elmore Rainbow Citronelle Intercultural Institute per Jacksonville Enterprise Courtland Hanceville Graysville Gardenda ocopyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,179	100%	840	100%
AFFLUENT SUBURBIA	0	0%	0	0%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	0	0%	0	0%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	0	0%	0	0%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	0	0%	0	0%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	0	0%	0	0%
Mid-Market Enterprise	0	0%	0	0%

Hurtsboro Dodge City Natural Bridge Indian Springs Village Vina Castleberry Epes Dutton Valley Head Level Plains Carolina Fayette Brundidge Pollard Red Bay Alexander in Hodges Margaret Goldvi neville Meridianville Montevallo Huntsville Carbon Hill Phenix City Oxfor Contextual Ministry for Contextual Ministry Blountsville 31 Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,179	100%	840	100%
BLUE COLLAR BACKBONE	69	5.85%	47	5.6%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	69	5.85%	47	5.6%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	2	0.17%	1	0.12%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	2	0.17%	1	0.12%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	5	0.42%	4	0.48%
Steadfast Conservative	1	0.08%	1	0.12%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	4	0.34%	3	0.36%

Igeport Berry Mignon Killen Camden Taylor Talladega Mount Olive Loachapoka Havneville West Point Repton West End-Cobb Town Spanish Fort Myrtlewood Rogersville Tallary Intercultural Institute Priceville Pleasant Grove Sardis City Ariton Point Clear Faunsdale Mount Olive Contextual Ministry Coopyright 2013, Intercultural Institute for Contextual Ministry Paint Rock Springville New Brockton Opelika Elba

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,179	100%	840	100%
REMOTE AMERICA	42	3.56%	26	3.1%
Hardy Rural Fam.	3	0.25%	2	0.24%
Rural Southern Living	6	0.51%	4	0.48%
Coal & Crops	33	2.8%	20	2.38%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	677	57.42%	501	59.64%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	677	57.42%	501	59.64%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	1	0.08%	0	0%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	1	0.08%	0	0%

Clio Fayette Gantt Hillsboro Grimes Alexandria Lynn Brookside Marion Elberta Atmore Horn H Point Moundville Hokes Bluff Valley Grande Good Hope Foley Billing Intercultural Institute moke Rise Nauvoo New Brockton Montevallo Fairfield River Falls Blac Intercultural Institute for Contextual Ministry Gaylesville Hamilton Beaverton Providence Dodg 33

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,179	100%	840	100%
STRUGGLING SOCIETIES	345	29.26%	234	27.86%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	345	29.26%	234	27.86%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	39	3.31%	27	3.21%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	33	2.8%	23	2.74%
Urban Diversity	0	0%	0	0%
New Generation Activists	6	0.51%	4	0.48%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

tgomery Sand Rock Fort Deposit Pleasant Grove Foley Vance Twin Level Plains Bessemer Kellyton This Station East Brewton Sardis City Elkmont Blue Springs Bridgeport Intercultural Institute oligee Silverhill Leeds Athens Collinsville Madison Bon Air Carbon For Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright

# Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

 Sector
 Contextual Ministry
 Contextual Ministry

 Contextual Ministry
 Contextual Ministry

 Contextual Ministry
 Contextual Ministry

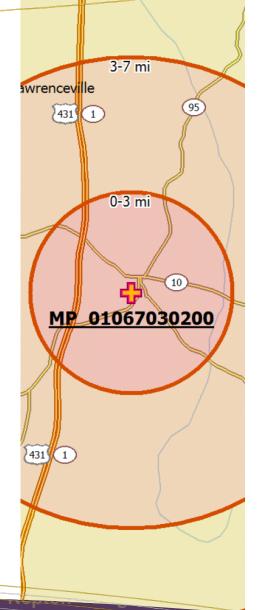
#### **Potential Cultural Bridges**

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



Montevallo Arab Ethelsville Sumiton Dora Grove Hill Rosa Castleberry Tallassee Harvest Sanior Beligee Columbia Fyffe Edwardsville Troy Atmore Chatom Edgewater Intercultural Institute Ston Hollywood Eva Notasulga Dauphin Island Toxey St. Florian Moul For Confertual Ministry Good Hope T Intercultural Institute for Contextual Ministry Creenville Faunsdale Elba Satsuma Somerville Cullm36

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	68%	67%	68%
Use Comp. for Internet/E-mail	44%	44%	46%
Internet Use: E-Mail	36%	36%	37%
Use Comp. for Comp. Games	34%	34%	34%
Use Comp. for Education	28%	28%	28%
HH Owns DVD Player	25%	25%	25%
Use Comp. for Word Processing	24%	24%	25%
Use Comp. for Shopping	22%	23%	24%
Use Comp. for Digital Camera	20%	22%	22%
Photo Editing			
Use Comp. for Banking	20%	20%	21%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Internet Use: News/ Weather	20%	20%	20%
Internet Use: Banking	19%	19%	20%
PC-Network-HH Has One	17%	17%	17%
Use Comp. for News/Info./Data	15%	14%	15%
Service			
Internet Use: Research/ Education	10%	9%	9%
Use Comp. for Filing/DB Mngmnt	10%	10%	10%
Use Comp. for Personal Financial	10%	10%	10%
Mngmnt			
Internet Use: Shopping: Gathered	9%	8%	8%
Info. for Shopping			
Internet Use: Yellow Pages	8%	7%	7%
Internet Use: Shopping: Made A	8%	8%	9%
Purchase			



The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	65%	65%	65%
Reading Books	50%	48%	49%
Dining Out (Not Fast Food)	45%	44%	45%
Card Games	37%	37%	37%
Cooking for Fun	33%	33%	33%
Board Games	27%	26%	27%
Go To A Beach/Lake	26%	27%	27%
Gardening	25%	26%	27%
Visit Museum	15%	15%	15%
Going To	15%	15%	15%
Bars/Nightclubs/Dancing			

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The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	24.1%	22.78%	22.91%
Live Theater	16.88%	16.06%	16.09%
Rock/Pop Concerts Most	13.63%	12.51%	12.48%
Often			
Live Theater Most Often	13.62%	13.07%	13.1%
Dance Performance	9.8%	9.49%	9.18%
Comedy Club	9.22%	9.22%	9.02%
Movies: Comedy	40.77%	40.35%	39.89%
Movies: Action/Adventure	38.74%	37.98%	37.77%
Movies: Drama	24.11%	23.6%	23.13%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Fam.	23.81%	22.79%	22.31%
Movies: Romantic Comedy	19.79%	19.62%	19.44%
Movies: Mystery	18.93%	18.29%	17.95%
College Football Reg.	4.84%	4.56%	4.76%
Season			
NFL Football Reg. Season	4.32%	4.13%	4.29%
College Basketball Reg.	3.42%	3.45%	3.54%
Season			
NBA Basketball Reg.	3.06%	2.69%	2.74%
Season			
MLB Baseball Reg. Season	2.97%	3.07%	3.38%
College Football	1.88%	1.86%	1.9%
Post-Season			



The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10	BRIDGES	BRIDGES 0-3	BRIDGES 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Walking for Exercise	36.59%	35.4%	35.85%	Volleyball	Volleyball 8.25%	Volleyball 8.25% 8.25%
Swimming	22.62%	23.04%	24.2%	Mountain/Road Biking	Mountain/Road Biking 7.41%	Mountain/Road Biking 7.41% 7.61%
Bowling	19.5%	19.16%	19.44%	Softball	Softball 7.35%	Softball 7.35% 7.34%
Basketball	18.85%	18.18%	18.05%	Soccer	Soccer 6.94%	Soccer 6.94% 6.4%
Billiards/Pool	16.11%	15.93%	16.22%	Camping Trips	Camping Trips 6.66%	Camping Trips 6.66% 8.95%
Jogging/Running	15.89%	15.22%	15.02%	Tennis	Tennis 6.42%	Tennis 6.42% 6.2%
Football	13.74%	13.17%	12.92%	Saltwater Fishing	Saltwater Fishing 6.23%	Saltwater Fishing 6.23% 6.33%
Freshwater Fishing	13%	14.66%	15.74%	Yoga	Yoga 6.09%	Yoga 6.09% 5.96%
Weight Training	12.58%	12.08%	12.34%	Ice Skating	Ice Skating 5.76%	Ice Skating 5.76% 5.74%
Aerobics	11.32%	10.42%	10.34%	Roller Skating	Roller Skating 5.76%	Roller Skating 5.76% 5.63%
Baseball	11.14%	11.06%	11.04%	Hunting	Hunting 5.65%	Hunting 5.65% 7.17%
Stationary Cycling	10.18%	10.15%	10.23%	Backpacking/Hiking	Backpacking/Hiking 5.1%	Backpacking/Hiking 5.1% 5.42%
Using Cardio Machine	9.67%	8.89%	9.17%	Target Shooting	Target Shooting 4.55%	Target Shooting 4.55% 5.76%
Golf	8.54%	8.19%	8.72%	Power Boating	Power Boating 4.31%	Power Boating 4.31% 4.81%

Loachapoka Snead Athens Hurtsboro Madrid Section New Hope Summerdale Chickasaw Centre Su Sipsey Pickensville Excel Springville Rehobeth Hodges Somerville intercultural Institute Mulga Grove Hill Woodland Hammondville Oneonta Petrey Hollyw For Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Canoeing/Kayaking	4.28%	4.79%	5.27%
Motorcycling	4.25%	4.42%	4.63%
Jet Skiing	4.13%	4.17%	4.3%
Racquetball	4.07%	4.03%	3.96%
Hockey	4.03%	3.7%	3.71%
Snorkeling	4.01%	3.95%	4.11%
Fly Fishing	3.99%	4.2%	4.41%
Skateboarding	3.94%	3.85%	3.86%
Horseback Riding	3.63%	4.39%	4.85%
Water Skiing	3.39%	3.69%	3.89%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Downhill & X-Country Skiing	3.37%	3.28%	3.47%
Snowboarding	3.25%	3.1%	3.11%
Snowmobiling	3.12%	3.31%	3.43%
Sailing	2.89%	2.79%	2.92%
Martial Arts	2.73%	2.54%	2.7%
Surfing & Windsurfing	2.5%	2.39%	2.44%
Rock Climbing	2.36%	2.6%	2.66%
Rowing	2.3%	2.25%	2.33%
Archery	2.02%	2.7%	3.05%
Auto Racing	1.98%	2.3%	2.36%

Woodland Gadsden Hackleburg Baileyton Level Plains Skyline Malvern Harpersville Mentone Lincoln Billingsley Selma Lanett Underwood-Petersville Pickensville Repton Intercultural Institute fartselle Alexandria Langston Thorsby Winfield Vredenburgh Muscle Store Confextual Ministry Scopyright 2013, Intercultural Institute for Contextual Ministry West Jefferson Lester Sinsey Babbie Sumiton Car

#### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

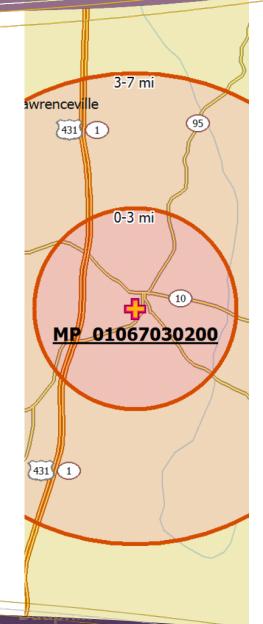
#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



nbiana Lakeview Owens Cross Roads Margaret Courtland Shiloh Notasuiga Pennington Heover Froy George Waverly Valley Grande Westover Daphne Montgomery Munford <u>Intercultural Institute</u> Millbrook Coker Locust Fork Black Ariton Hytop Bon Air Kennedy Son Confectual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

#### Potential Cultural Barriers -- Introduction (part 2)

#### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

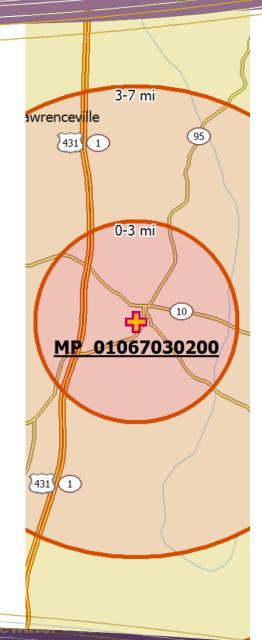
#### CULTURAL BARRIERS OF ACCEPTANCE

#### **Christian Subculture**

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



 Hillsboro
 Ender Hill
 Elba
 Tallassee
 Jasper
 Huguley
 Level Plains
 Lexington
 Millbrook
 Flar

 Fayette
 Citronelle
 Alexandria
 Locust Fork
 Ragland
 Graysville
 Branden
 Carden City
 Dauphin Island

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 South Vinemont
 Woodstock
 Berry
 Blue Springs
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 Northport
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 Waverly

## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES		0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	55%	55%	55%		23% 21%	25% 20%	24% 20%
Speak My Mind Even If It Upsets People	43%	42%	42%		19%	19%	18%
Like Control Over People And Resources	43%	42%	41%	Friends More Important Than My Fam.	18%	18%	18%
Find It Difficult To Say No To My Kids	38%	38%	38%	Like To Pursue Challenge/Novelty/Change	18%	18%	18%
Woman's Place Is In The Home Too Much Sponsorship In	37% 33%	37% 33%	37% 32%	Rarely Sit Down to a Meal Together At Home	17%	18%	18%
Arts/Sports Don't Judge People/Way They	33%	33%	32%	•	16%	17%	17%
Live Life				Happy With My Standard Of	12%	12%	12%
Like To Do Unconventional Things	31%	30%	30%	Living Little I Can Do To Change My	11%	11%	10%
If Won Lottery Would Never Work Again	27%	26%	26%	Life Very Happy With My Life As It Is	10%	11%	10%
Prefer To Have Few Possessions As Possible	26%	26%	26%		10%	11%	11%
I Am A Workaholic Money Is Best Measure Of	25% 24%	26% 24%	25% 25%	-	10%	11%	10%
Success							

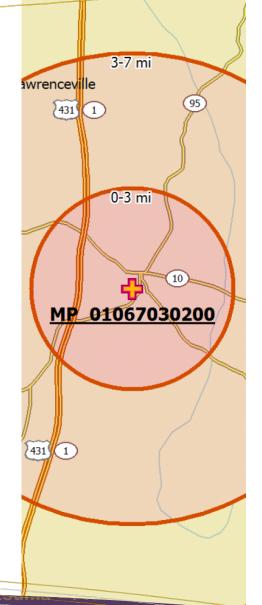
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Englisher Bear Creek Langston Woodstock Hazel Green Phenix City Bridgeport Sumton Arab Brilliant Ethan Deatsville Underwood-Petersville Indian Springs Village Munford Intercultural Institute a Fayette York Meadowbrook Satsuma Valley Altoona Pleasant Groves (ontextual Ministry <sup>e</sup> ©Copyright 2013, Intercultural Institute for Contextual Ministry <sup>e</sup> ©Copyright 2013, Intercultural Institute for Contextual Ministry <sup>e</sup> ©Copyright 2013, Intercultural Institute for Contextual Ministry

#### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Crossville Ethelsville Argo Mooresville Hayden Excel Graysville Beatrice Fort Deposit Sanford Rute Lexington Waverly Kinsey Pickensville Trinity Brookside Grayson Value <u>Intercultural Institute</u> Payne Dayton wood Morris Rainsville North Johns Oneonta Carrollton Section Davi or Confectual Ministry Alexandro Selma Gantt 45 Copyright 2013, Intercultural Institute for Contextual Ministry

## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

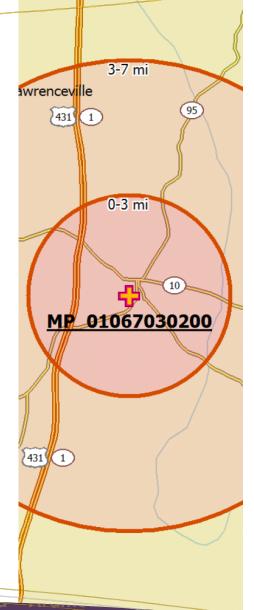
THEMES	0-3	3-7	7-10	THEMES	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
You Should Seize Opportunities In Life	58%	57%	57%	Consider Myself Interested In The Arts	23%	23%	22%
Important To Respect Customs	56%	55%	56%	Real Men Don't Cry	19%	18%	18%
And Beliefs				Like To Just Enjoy Life	18%	18%	18%
Prefer Work Part Of Team Than Alone	42%	40%	40%	Try Not To Worry About The Future	18%	17%	17%
Like To Understand About Nature	38%	38%	38%	Worried About Pollution Caused By Cars	17%	16%	16%
Important To Juggle Various Tasks	37%	36%	36%	Enjoy Spending Time With My Fam.	15%	15%	15%
Important Feel Respected By My	33%	33%	33%	Is An Important Part Of Who I Am	12%	13%	14%
Peers				Children Should Be Allowed To	9%	9%	9%
Good At Fixing Things	32%	32%	31%	Express Themselves			
Have Keen Sense Of Adventure	29%	29%	29%	Feel Very Alone In The World	7%	7%	7%
Prefer To Have Few Possessions As Possible	26%	26%	26%	Like Spending Most Time With Fam.	6%	6%	6%
Provide My Kids With The Little Extras	25%	24%	23%	Would Like To Set Up Own Business	5%	5%	5%
People Have To Take Me As They Find Me	24%	23%	23%	Decor Particular Interest To Me	3%	4%	4%
Looking for New Ideas To Improve Home	23%	23%	23%				

Pell Gity Elkmont Natural Bridge Moore

Leighton Pine Apple Albertville Point Clear Trattord Lallassee Jemison Vincent Brewton Mentone Paleville Courtland Dora Pine Ridge Haleyville McMullen Gulf Shores Intercultural Institute Opp Parrish Dadeville Homewood Riverview Tuscumbia Florence Oza Joi Confestual Ministry PCCopyright 2013, Intercultural Institute for Contextual Ministry Gordonville Backleburg Walnut Grove Wadley Sylvar46

#### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



Land Florence Argo Uniontown Kellyton Wilton Wilsonville Elmore Jasper Guntersville Edgewater Tailadega Franklin La Fayette Lake Purdy Magnolia Springs Tarrant Sylar Intercultural Institute ey Grant Cardiff Trinity Thomaston Smoke Rise Collinsville Jacksons for Confectual Ministry for Confectual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

## **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10	PI
	MILES	MILES	MILES	
Fast Food/Drive-In	88.98%	88.72%	88.63%	P
Restaurant-Visit Any				D
Fam. Restaurants/Steak	78.82%	77.37%	77.9%	D
Houses-Visit Any				0
McDonald's	57.53%	57.57%	57.5%	G
Burger King	40.67%	40.45%	40.21%	С
Kentucky Fried Chicken (KFC)	40.4%	39.58%	38.66%	IF
Wendy's	35.45%	34.92%	34.29%	Pa
Subway	32.57%	32.19%	32.25%	S
Applebee's	28.29%	27.13%	27.01%	С
Pizza Hut	27.6%	28%	27.6%	Т
Taco Bell	26.57%	25.78%	26.01%	H
Arby's	22.28%	21.7%	21.75%	R
Red Lobster	21.47%	20.44%	19.92%	

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Popeyes	20.22%	19.67%	18.45%
Domino's Pizza	19.43%	18.55%	18.05%
Dairy Queen	19.28%	19.14%	19.19%
Olive Garden	18.47%	17.7%	17.67%
Golden Corral	18.02%	17.46%	16.9%
Chick-Fil-A	17.43%	15.76%	15.48%
IHOP (International House Of	16.7%	15.72%	15.31%
Pancakes)			
Sonic	15.55%	16.34%	16.53%
Church's Fried Chicken	15.19%	14.74%	13.84%
TGI Friday's	14.64%	13.42%	12.91%
Hardee's	14.52%	14.53%	14.37%
Ruby Tuesday	14.17%	13.18%	12.86%

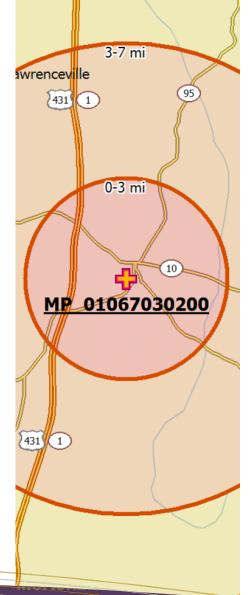
Odenville Ladonia Ozark Leesburg Eutaw Hillsboro Pell City Benton North Johns Centreville Lake Robertsdale Brighton Hoover Hamilton Decatur Clayhatchee Orrville Intercultural Institute Mill Center Point Brookside Lockhart Lanett Heath Rock Mills Sipse for Contextual Ministry Confectual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Burgersville River Falls Lineville Colony Coker Selmon

#### **Potential Shared Projects**

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Courtland <u>Benton Tuscaloosa York Daleville Kennedy</u> Greenville Lockhart Warrior Kinsey North on Valley Indian Springs Village Rogersville Trafford Brundidge Monroever Intercultural Institute Sheffield Altoona Jacksons' Gap Cowarts Westover Waterloo Collins for Confertual Ministry Copyright 2013, Intercultural Institute for Confextual Ministry

## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	42.35%	41.07%	41.13%
Recycled products	24.05%	22.97%	23.68%
Worked as volunteer (non political)	11.51%	11.55%	11.9%
Engaged in fund raising	10.97%	10.77%	10.71%
Religious club member	9.2%	8.69%	8.62%
Church Board	8.88%	8.06%	7.86%

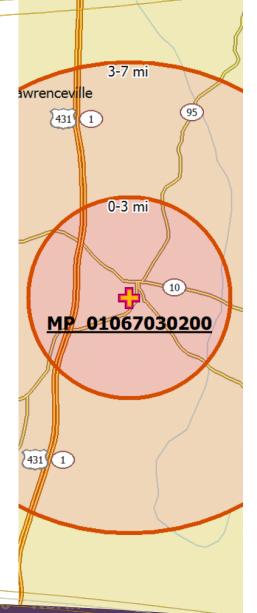
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Union member	5.33%	4.86%	4.84%
Took active part in local civic	4.6%	4.43%	4.44%
issue			
Wrote to editor of mag or	4.31%	4.51%	4.52%
newspaper			
Fraternal order member	4.01%	3.88%	3.85%
Charitable Organization	3.95%	3.86%	3.93%
Addressed a public meeting	3.84%	3.71%	3.83%

General Bridge Hayden Goodwater Goldville Frisco City Powell Edwardsville Indian Springs A Atmore Repton Pelham Cusseta Hanceville Bay Minette Parrish Perro Sent Enes Moundville G West End-Cobb Town Ashford Thorsby Argo Saks Wadley Lisman V Contextual Ministry Contextual Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

#### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Gu-Win Berry Holly Pond Rainsville Hurtsboro Smiths Station Frisco City Hammondville Vestavia Hills Hile Madison Hayneville Louisville Greensboro Southside Headland Grove Hill Marion Pollard Uniontown Altoona Spanish Fort Silverhill Vecopyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

## **Potential Print Media Content:**

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	12.99%	12.6%	12.84%
Children's Books	12.75%	12.39%	12.48%
Religious (not Bibles)	10.74%	10.28%	10.15%
Cookbooks	8.07%	7.91%	8.12%
Romance	6.27%	6.51%	6.55%
Mystery	6.16%	6.59%	7%
Personal/Business	5.63%	5.25%	5.32%
Self-help			
Biography	5.48%	5.23%	5.23%
Mail order	4.84%	4.9%	4.78%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	65.63%	64.06%	63.48%
Gen. Editorial	56.78%	54.82%	53.72%
Womens	51.14%	48.82%	47.81%
Service	28.09%	28.86%	29.42%
Business/Finance	23.93%	21.55%	20.87%
Music	23.15%	21.66%	20.5%
Mens	20.52%	19.61%	19.23%
Health	14.97%	14.5%	14.31%
Parenthood	14.86%	14.99%	14.92%

tural Bridge Enterprise Brundloge Centre Haleburg Horn Hill Alabaster Red Level Morris Huguley Sw Hytop Birmingham Wadley Dutton Prichard St. Florian Banks Millport Intercultural Institute Intercultural Institute of Contextual Ministry Clayton Elba New Brockton Pennington Midfield St. 52

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	46.57%	46.55%	47.2%
Classified	29.77%	31.25%	31.6%
Sport	27.88%	27.68%	27.82%
Editorial Page	23.69%	23.66%	24.33%
Business/Finance	22.34%	21.53%	21.77%
Movie Listings & Reviews	21.52%	20.61%	20.67%
TV/Radio Listings	21.21%	20.67%	20.86%
Food/Cooking	21.08%	20.57%	20.79%
Comics	20.06%	20.56%	21.12%
Home/Gardening	17.39%	16.89%	17.14%
Fashion	16.98%	15.96%	15.69%
Travel	16.05%	15.05%	15.13%
Science/Technology	13.78%	12.76%	13%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Urban Contemporary	48.98%	45.07%	41.89%
Jazz	17.12%	14.52%	13.53%
CHR Contemp Hit Radio	16.14%	15.42%	15.4%
Variety	11.75%	10.92%	10.6%
Gospel	10.06%	9.38%	8.8%
Adult Contemporary	8.46%	9.79%	10.37%
All News	8.46%	7.15%	6.84%
Oldies	8.14%	8.4%	8.54%
Country	7.63%	11.11%	13.08%
Religious	5.74%	5.49%	5.64%
Soft Contemporary	4.86%	4.53%	4.51%
News/Talk	4.83%	4.71%	5.13%
Rock	3.86%	4.38%	4.88%
All Talk	3.18%	2.99%	3.01%
Alternative	3.09%	3.4%	3.77%
Adult Standards	2.96%	2.49%	2.5%
Sports	2.95%	2.65%	2.69%
Hispanic	2.71%	2.27%	2.57%

Suba Indian Springs Village Altoona Falkville Vincent Hillsboro Wedowee Providence Heath Carolina Hanceville Brantley Winfield Red Bay Douglas Oneonta Grimes Intercultural Institute Toke Rise Brundidge Haleburg Moulton West Jefferson Sardis City Elber Gordevtial Ministry OV Copyright 2013, Intercultural Institute for Contextual Ministry

## **Potential Multimedia Content:**

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

3-7

**MILES** 

24.6%

23.43%

23.22%

22.79%

21.47%

21.04%

21.98%

21.97%

21.05%

20.13%

20.1%

20.05%

20.45%

7-10

**MILES** 24.61%

23.65%

22.95%

22.98%

21.25%

21.21%

22.14%

22.07%

21.25%

19.95%

20.09%

19.41%

MULTIMEDIA: TV	0-3	3-7	7-10	MULTIMEDIA: TV	0-3
	MILES	MILES	MILES		MI
Fox News Channel	62.15%	61.85%	62.27%	TCM (Turner Classic	25
Other Video-On-Demand	51.43%	51.48%	50.91%	Movies)	
Soapnet	50.63%	49.97%	49.91%	Hallmark Channel	23
Satellite Dish	49.05%	49.22%	49.77%	Lifetime	23
Sci-Fi Channel	36.44%	36.12%	36.38%	Comedy Central	23
MSNBC	34.5%	34.43%	34.47%	TV Info From Other	22
Subscribe Digital Cable	33.83%	33.08%	32.69%	The Golf Channel	22
Adult Pay Per View TV	33.42%	32.89%	33.46%	BET (Black Entertainment	21
TV Info From Sunday TV	27.12%	27.07%	27.21%	TV)	
Magazine				TV Info From Monthly Cable	21
Nickelodeon	26.43%	27.42%	27.83%	Guide	
Nick At Nite	25.71%	25.44%	25.64%	USA Network	21
TV Info From Newspapers	25.57%	25.23%	25.3%	ABC Fam.	20
				HGTV (and Garden	20



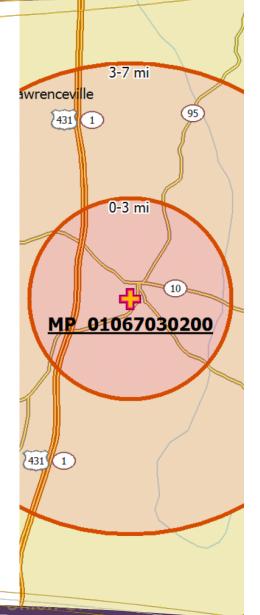
Television) TV Land

#### **Communication Media Usage**

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



dar Bluff Brookwood Valley Head Tuscaloosa Hanceville Brundidge Prattville Selmont West Selmont Flor Wedowee Dodge City Waldo Double Springs Shiloh Childersburg ond Brighton Rosa Smoke Rise Rutledge Falkville Linden Orrville <sup>Bu</sup>Copyright 2013, Intercultural Institute for Contextual Ministry Dauphin Island Fairfield Satsuma Mooresville Leight 55

## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	15.3%	15.22%	15.51%
Medium Users (4-6)	7.6%	7.57%	7.76%
Light Users (1-3)	17.4%	17.24%	17.43%
Quintiles (20%)			
Newspaper I (Heavy)	0.68%	0.91%	0.92%
Newspaper II	1.6%	1.59%	1.51%
Newspaper III	1.64%	1.81%	1.84%
Newspaper IV	0.3%	0.36%	0.37%
Newspaper V (Light)	0.81%	0.88%	0.9%

0-3	3-7	7-10
MILES	MILES	MILES
21.32%	21.96%	21.5%
9.48%	9.76%	9.54%
10.51%	11.07%	10.83%
14.34%	14.46%	14.04%
1.49%	1.26%	1.17%
9.64%	9.5%	9.16%
5.73%	5.53%	5.25%
5.75%	5.76%	5.45%
18%	17.83%	17.78%
24.85%	24.77%	24.79%
18.28%	17.64%	17.27%
9.36%	8.92%	8.55%
11.29%	11.1%	10.48%
26.71%	26.57%	26.26%
5.74%	5.67%	5.35%
	MILES         21.32%         9.48%         10.51%         14.34%         1.49%         9.64%         5.73%         5.75%         18%         24.85%         18.28%         9.36%         11.29%         26.71%	MILES       MILES         21.32%       21.96%         9.48%       9.76%         10.51%       11.07%         14.34%       14.46%         1.49%       1.26%         9.64%       9.5%         5.73%       5.76%         18%       17.83%         24.85%       24.77%         18.28%       17.64%         9.36%       8.92%         11.29%       11.1%         26.71%       26.57%

Garden City Orrville Fayette McIntosh Douglas Ragland Fairview Rutledge Frisco City Jacksonville bbie North Courtland Montevallo Snead Geiger Notasulga Haleburg Jacksonville of Water Fort Payne Ashville Huguley Valley Grande Cottonwood Beaver for Contextual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

EDIUM 0-3 3-7 7-10 M	EDIUM	EDIUM 0-3
MILES MILES MILES		MILES
adio Drive Time Quntiles TV Prim	e Time Quntiles (fifths /	e Time Quntiles (fifths /
ifths / 20%) 20%)		
rive Time I & II (Heavy) 1.84% 2.18% 2.25% Prime Time I &	II (Heavy)	II (Heavy) 4.26%
rive Time III (Medium) 0.99% 1.08% 1.1% Prime Time III (Me	edium)	edium) 0.99%
adio IV & V (Light) 3.08% 2.87% 2.73% Prime Time IV & V (	Light)	Light) 9.61%
adio Media Quntiles (fifths / TV Early/Late Fringe	Quntiles	Quntiles
0%) (fifths / 20%)		
adio I & II (Heavy) 12.16% 12.58% 12.09% Fringe I & II (Heavy)		39.98%
adio III (Medium) 3.31% 3.73% 3.71% Fringe III (Medium)		56.36%
adio IV & V (Light) 4.29% 4.15% 4.09% Fringe IV (Light)		58.17%
able TV Quntiles (fifths / TV All Day Quntiles (fifth	s /	s /
0%) 20%)		
able I & II (Heavy) 11.99% 11.65% 11.82% All Day I & II (Heavy)		17.22%
able III (Medium) 5.21% 5.41% 5.33% All Day III (Medium)		25.63%
able IV & V (Light) 43.04% 42.08% 41.36% All Day IV (Light)		22.4%

Taylor Florala Lake Purdy Tuscumbia Livingston Birmingham Wedowee Millbrook Camden Rivervie Smiths Station Pine Apple Mulga Dadeville Billingsley Red Bay Tower and Mount Vernon Columbian sville Excel Elba Homewood Uniontown Baileyton Ardmore Pleasan for Contextual Ministry Goodwater Kinsey Tillmans Corner Aliceville Sylvania 57

# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	10.87%	10.71%	10.86%
6:00am - 10:00am	15.54%	15.1%	14.75%
10:00am - 3:00pm	13.28%	12.92%	12.12%
3:00pm - 7:00pm	16.5%	16.59%	16.36%
7:00pm - Midnight	12.15%	12.03%	12.04%
Midnight - 6:00am	9.41%	9.2%	8.83%
Weekend Radio			
Listeners			
Dayparts [summary]	14.59%	14.36%	14.22%
6:00am - 10:00am	1.94%	2.01%	2.1%
10:00am-3:00pm	5.27%	4.93%	4.78%
3:00pm - 7:00pm	7.22%	7.29%	7.16%
7:00pm - Midnight	10.66%	10.53%	10.35%
Midnight - 6:00am	14.49%	14.36%	13.9%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	5.53%	6.08%	6.15%
Saturday: 8:00-11:00pm	8.88%	8.82%	8.65%
Sunday: 7:00-11:00pm	9.39%	9.39%	9.43%
9:00am-1:00pm	25.71%	25.44%	25.64%
9:00am-4:00pm	30.31%	29.78%	29.96%
4:00pm-7:00pm	33.09%	31.88%	31.6%
11:00pm-1:00am	46.12%	45.58%	45.26%
AVG Prime time	6.38%	6.22%	5.88%
Mon-Sun			

Argo Clayhatchee Phil Campbell Beaverton Homewood York Grimes Indian Springs Village Wetumpke Inden Jasper Satsuma Cardiff Coaling Tarrant Leeds Redstone Arsen Intercultural Institute Rockford La Fayette Akron Woodstock Cottonwood Graysville Brook Gonfettual Ministry Confettual Ministry Ashland Hurts Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10	<b>TV VIEWERS</b>	TV VIEWERS 0-3	TV VIEWERS 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Weekday				Weekend	Weekend	Weekend
6-7am	14.02%	14.72%	14.84%	Sat: 7-10am	Sat: 7-10am 15.24%	Sat: 7-10am 15.24% 15.2%
7-9am	19.37%	19.78%	19.74%	Sat: 10am-1pm	Sat: 10am-1pm 8.27%	Sat: 10am-1pm 8.27% 8.61%
9am-12noon	19.63%	18.77%	19.17%	Sat: 1-4pm	Sat: 1-4pm 24.81%	Sat: 1-4pm 24.81% 24.09%
12noon-4pm	10.68%	11.01%	10.79%	Sat: 4-6pm	Sat: 4-6pm 7.16%	Sat: 4-6pm 7.16% 7.22%
4-6pm	50.73%	48.67%	48.37%	Sat: 6-7pm	Sat: 6-7pm 1.61%	Sat: 6-7pm 1.61% 1.55%
6-7pm	17.56%	18.07%	18.36%	Sat: 7-8pm	Sat: 7-8pm 1.12%	Sat: 7-8pm 1.12% 1.41%
7-7:30pm	2.12%	1.96%	1.95%	Sat: 8-11pm	Sat: 8-11pm 8.88%	Sat: 8-11pm 8.88% 8.82%
7:30-8pm	13.21%	13.13%	12.86%	Sat: 11pm-1am	Sat: 11pm-1am 7.56%	Sat: 11pm-1am 7.56% 7.2%
8-11pm	5.53%	6.08%	6.15%	Sat: 1am-7pm	Sat: 1am-7pm 21.1%	Sat: 1am-7pm 21.1% 21.05%
11pm-12am	34.5%	34.43%	34.47%	Sun: 7-10am	Sun: 7-10am 2.51%	Sun: 7-10am 2.51% 2.43%
11pm-1am	46.12%	45.58%	45.26%	Sun: 10am-1pm	Sun: 10am-1pm 5.51%	Sun: 10am-1pm 5.51% 5.49%
1-6am	34.08%	33.22%	32.58%	Sun: 1-4pm	Sun: 1-4pm 4.3%	Sun: 1-4pm 4.3% 4.28%
				Sun: 4-7pm	Sun: 4-7pm 10.85%	Sun: 4-7pm 10.85% 10.84%
				Sun: 7-11pm	Sun: 7-11pm 9.39%	Sun: 7-11pm 9.39% 9.39%
				Sun: 11pm-1am	Sun: 11pm-1am 5.13%	Sun: 11pm-1am 5.13% 5.04%
				Sun: 1-7am	Sun: 1-7am 20.2%	Sun: 1-7am 20.2% 19.6%

Tallassee Sweet Water Helena Red Bay Camp Hill Natural Bridge West End-Cobb Town Faunsdale Ferian Pike Road Killen Arley Fort Payne Boaz Louisville Sylvan Spring Intercultural Institute nion Grove Cherokee Butler Rockford Fairview McMullen Huntsville Jo Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

Union

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

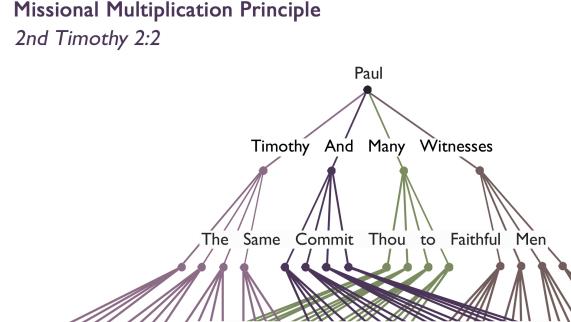
- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

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## **Biblical Missional Multiplication**

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.



Who Shall Be Able To Teach Others Also

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## **Establishing Redemptive Relationships**

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

#### **Communication Steps**

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



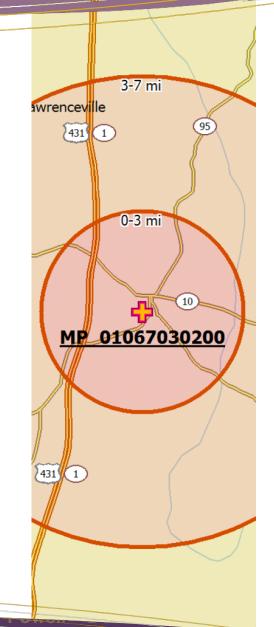


#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Muscle Shoals County Line Dora Union Grove Cowarts Madison Margaret Brookside Chatom Hance Coaling Locust Fork Highland Lake Sylacauga Pleasant Grove Beaver Trians Faunsdale Shead Fulton Falkville West Jefferson North Johns Gordo Bessemer Blue for Confertual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

## Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
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- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
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- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



## APPENDIX: ALSBOM Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Calvary	310 Dothan Rd Abbeville, AL 36310	0.22 mi	141	Declining
2	Abbeville First	PO Box 606 Abbeville, AL 36310	1.02 mi	176	Growing
3	Old Zion	265 Co Rd 57 S. Abbeville, AL 36310	4.19 mi	74	Plateauing
4	Oakey Grove	103 Carter Ridge Road Abbeville, AL 36310	4.46 mi	23	Declining
5	Pleasant Grove	552 Co Rd 515 Midland City, AL 36350	4.52 mi	92	Declining
6	Sardis	1597 County Road 133 Abbeville, AL 36310	4.88 mi	35	Declining
7	Fellowship	5651 State Highway 27 Newville, AL 36353	6.25 mi	49	Plateauing
8	Adoniram Missionary	2103 State Highway 95 S Shorterville, AL 36373	6.71 mi	23	Growing
9	Judson	592 Kasey Dr Abbeville, AL 36310	8.18 mi	130	Plateauing
10	Shorterville	PO Box 73 Shorterville, AL 36373	8.55 mi	59	Declining
11	Tolbert	397 County Road 122 Headland, AL 36345	8.72 mi	33	Plateauing
12	Union Springs	1624 County Road 73 Newville, AL 36353	8.98 mi	68	Plateauing
13	Balkum	1153 County Road 55 Headland, AL 36345	9.58 mi	61	Declining
14	Newville	PO Box 13 Newville, AL 36353	10.38 mi	56	Declining
15	New Hope	4239 County Road 69 Skipperville, AL 36374	10.82 mi	55	Growing

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## **APPENDIX: ALSBOM Churches by Distance - Continued**

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16		1124 Davis St	11.84 mi	57	
	Haleburg	Columbia, AL 36319			Growing
17	Mt. Pisgah	3286 County Rd 83 Newville, AL 36353	12.48 mi	41	Declining
18	Camp Springs	13205 County Road 53 Columbia, AL 36319	12.97 mi	67	Plateauing
19	Pleasant Hill	130 Pleasant Hill Rd Eufaula, AL 36027	13.04 mi	34	Declining
20	Trinity	PO Box 146 Headland, AL 36345	13.04 mi	88	Declining
21	Concord	1350 County Road 14 Newville, AL 36353	13.19 mi	67	Plateauing
22	Hebron	6952 State Highway 134 E Columbia, AL 36319	13.61 mi	47	Plateauing
23	Bethlehem	2506 State Highway 134 E Headland, AL 36345	13.69 mi	135	Growing
24	Spring Hill	3146 County Road 53 Clio, AL 36017	14.26 mi	39	Growing
25	Headland First	301 E Church St Headland, AL 36345	14.88 mi	373	Plateauing
26	Peniel	2710 County Road 41 Skipperville, AL 36374	15.10 mi	48	Declining
27	Belcher Bethel	2489 Co Rd 29S Eufaula, AL 36027	15.31 mi	20	Growing
28	Morgan	2585 County Road 57 Skipperville, AL 36374	15.53 mi	44	Growing
29	Anderson	34 Victoria St Louisville, AL 36048	16.27 mi	15	Growing
30	Corinth	4387 Highway 131 Clayton, AL 36016	16.90 mi	75	Plateauing

Kimberly McMullen Tarrant Brilliant Sardis City Maytown Gaylesville Rock Creek Jacksons' Gap Fairly Mount Olive Spanish Fort Columbia Evergreen White Hall Sweet Ward Pollard Toxey Dora Pinck Linden Guin Riverview Vance Altoona Hueytown Gantt Attalla Evergreen Winfield Anderson Eldric Hu Confextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Heath Newbern Dodge City Gu-Win Munford Blue S

## **APPENDIX: ALSBOM Churches by Distance - Continued**

			DICTANCE		
	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	
31	Mt. Enon	RR 1 Box 131 Midland City, AL 36350	17.09 mi	51	Growing
32	Pleasant Plains	7220 E County Road 22 Ashford, AL 36312	17.27 mi	76	Plateauing
33	Christian Grove	2820 Highway 131 Clayton, AL 36016	17.52 mi	20	Growing
34	Kinsey	6745 Walden Dr Kinsey, AL 36303	18.61 mi	152	Plateauing
35	Center	PO Box 129 Webb, AL 36376	18.72 mi	39	Growing
36	Salem	3336 County Rd 23 Ariton, AL 36311	18.94 mi	30	Plateauing
37	Mt. Ararat	2220 Otis Buie Rd Webb, AL 36376	19.10 mi	39	Growing
38	Mt. Pleasant	2240 County Road 79 Dothan, AL 36303	19.33 mi	57	Growing
39	Prospect	1341 County Road 43 Clayton, AL 36016	19.53 mi	62	Plateauing
40	Pine Level	1110 County Road 33 Louisville, AL 36048	19.56 mi	56	Growing
41	Columbia First	PO Box 267 Columbia, AL 36319	19.56 mi	112	Declining
42	Webb	PO Box 70 Webb, AL 36376	20.04 mi	91	Declining
43	Cedar Grove	2797 County Road 14 Midland City, AL 36350	20.34 mi	64	Plateauing
44	Napier	301 Broadway St Dothan, AL 36303	20.35 mi	29	Declining
45	Chalkhead	495 County Road 35 Ozark, AL 36360	20.36 mi	127	Plateauing

Tord Decatur <u>Grimes Attalla Lester Russellville</u> Robertsdale Louisville Midfield Yellow Bluff Mentone Newton Natural Bridge Roanoke Hytop Bakerhill Midland City Mider <u>Intercultural Institute</u> Banks Haleburg Collinsville Sulligent Citronelle Weaver Libertyville *for Contextual Ministry* Copyright 2013, Intercultural Institute for Contextual Ministry Altoona Centreville Elmore Camp Hill Elberta Emelle



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