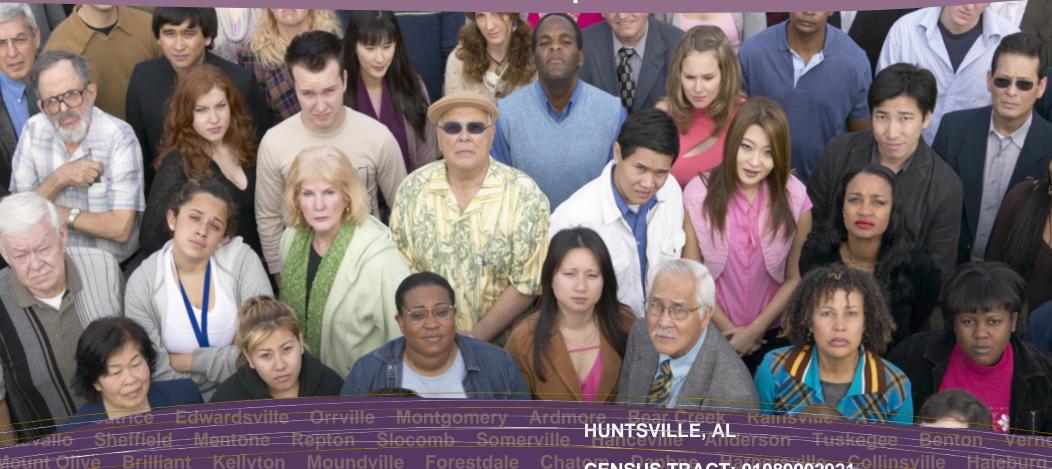
## MissionSite top unreached locations



Olive Brilliant Kellyton Moundville Forestdale Chat CENSUS TRACT: 01089002921 Ollinsville Haleburg TMULTIPLY Hillsboro Midway Lincoln Tuscaloos REGION: Northern Region Crande Ashland Bessel Congregational Layeville Winfield Mobile Foley Brent ASSOCIATION: Madison uphin Island Munford Westernoon Congregation Layeville Winfield Mobile Foley Brent ASSOCIATION: Madison uphin Island Munford Westernoon Congregation Layeville Winfield Mobile Foley Brent ASSOCIATION: Madison uphin Island Munford Westernoon Congregation Layeville Winfield Mobile Foley Brent ASSOCIATION: Madison Uphin Island Munford Westernoon Congregation Layeville Winfield Mobile Foley Brent ASSOCIATION: Madison Uphin Island Munford Westernoon Congregation Congrega Notasulga Attalla Theodore Centre Ranburne Littleville \DISTRICT: 01? Central Mountain District hickasaw G In partnership with the: Brantley La Fayette Berry Irondal COUNTY: Madison en Pickensville Pleasant Grove Intercultural Institute ow City Coosada L DENCITY PATTERN: Kuburn Gu-Win Thomasville

for Contextual Ministrysenal Shorter Athens Alabama Baptist Convention ullman Clay Lowndesboro Red Level Ider Brighton Reece City Pell City Garald State Board of Missions Odenville Kinston

Locopyright 201.1bIntercultural/Institute/fbnGontextual Ministry Rock Mills Hackleburg Abbeville Gainesville Daleville I

# MissionSite (TM) Table of Contents

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#### Site Location Summary

Fort Deposit

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1.5 mile, 1.5-3 mile, and 3-7 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	0101	Northern Region
2	Association	1502	Madison
3	District	01	Central Mountain District
4	County Location	01089	Madison
5	Zipcode	35803	Madison
6	Sitescape Category	3	Suburbscape
7	Sitescape Group	3.2	Medium Suburbs
8	Sitescape Subgroup	3.21	Medium suburbs nearby a large town
9	Sitescape Density Pattern	K	50000-50000-100000

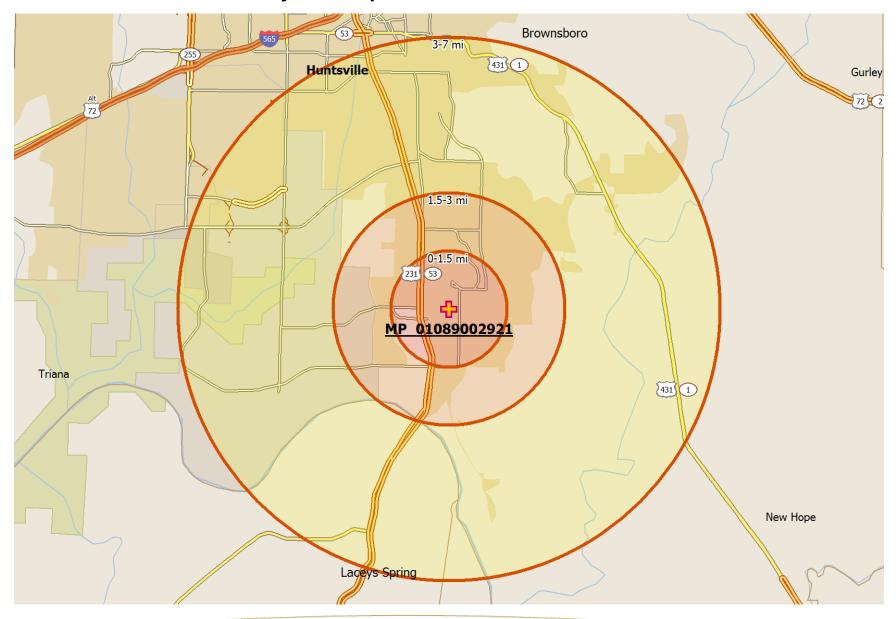
Rainbow City

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### Site Location Summary - Map of the Site Location

©Copyright 2011, Intercultural Institute for Contextual Ministry Snead



#### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	2	County in metro area of 250,000 to 1 million population
4	NCHS Rural Urban Codes	3	Medium Metro - counties in a metropolitan statistical area of 250,000 to 999,999 population
5	NCES Urban Centric	12	City: Midsize: Territory inside an urbanized area and inside a principal city with population
	Locale Codes		less than 250,000 and greater than or equal to 100,000.
6	IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
7	ERS RUCA Commuting Value	1	Metropolitan area core: primary flow within an urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

Woodstock

#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-1.5 MILES	1.5-3 MILES	3-7 MILES
2010 Population	13,599	15,399	46,318
2010 Households	5,280	6,037	19,736
2010 Group Quarters Population	0	5	1,183

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	39	33	37
Language Diversity National Index	37	27	26
Foreign Born Diversity National Index	72	79	92
Ancestry Diversity National Index	89	61	34
Racial Diversity National Index	29	37	54

### Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	1	True
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

### Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-1.5 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-1.5 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	3,446	65.27%
Mainstay Communities	Established, Diverse Households	1,077	20.4%
Working Communities	Blue-collar, Working Families	155	2.94%
Country Communities	Rural, Agri. & Mining Families	105	1.99%
Aspiring Communities	Young Singles / Aspiring-Multihousing	186	3.52%
Urban Communities	High Density, Inner-city Neighborhoods	310	5.87%

**County Line** 

### Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Saraland

### Using the Site Location Summary

#### Issues for Your Consideration - continued

Cleveland

**Demopolis** 

Riverview

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Douglas

Nauvoo

### Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-1.5 mile band that are in each category. The index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-1.5 MILE BAND	% INDEX
Unreached Households	90,812	3,602	3.97%
Unreached %	68.91%	68.22%	98.99
Religious But NOT Evangelical HH	24,922	799	3.21%
Religious But NOT Evangelical %	18.91%	15.14%	80.07
Spiritual But NOT Relig or Evang HH	13,277	594	4.48%
Spiritual But NOT Relig or Evang %	10.07%	11.26%	111.75
Not Evangelical, Not Interested HH	52,881	2,208	4.17%
Not Evangelical, Not Interested %	40.13%	41.81%	104.2



#### Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of ALSBOM Churches	92	5	5.43%
Active ALSBOM Attenders	18,746	920	4.91%
Active Evangelical Households	26,971	2,374	8.8%
Active Evangelical Percent	20.47%	20.98%	102.51
Inactive Evangelical Households	13,997	1,232	8.8%
Inactive Evangelical Percent	10.62%	10.89%	102.51
# New Churches Needed	0	1	0%



#### Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Farley Community	1.29 mi	238	Growing	16	Lao/Thai Mission	6.97 mi	44	Declining
2	Hillwood	1.33 mi	330	Declining	17	Huntsville Park	7.28 mi	159	Plateauing
3	Morningside	1.37 mi	93	Plateauing	18	Southside	7.37 mi	768	Declining
4	Weatherly Heights	2.27 mi	259	Plateauing	19	Central	7.64 mi	58	Declining
5	Life's Journey	2.58 mi	0	Plateauing	20	Huntsville First	7.76 mi	1,235	Plateauing
6	Willowbrook	4.18 mi	1,396	Growing	21	Galilee	7.85 mi	60	Plateauing
7	Whitesburg	4.46 mi	1,506	Growing	22	Cave Spring	7.86 mi	150	Declining
8	New Salem	5.51 mi	181	Growing	23	Westlawn	8.16 mi	124	Plateauing
9	Huntsville (Korean)	5.84 mi	153	Growing	24	Mountain View	8.19 mi	102	Declining
10	The Church at	6.15 mi	206	Growing	25	Legacy	8.31 mi	0	NoData
11	Hampton Cove Bethlehem, Lacey	6.19 mi	118	Plateauing	26	Brindlee	8.73 mi	228	Declining
12	Spring Korean First	6.43 mi	75	Plateauing	27	Mountain Meadow Drive	8.92 mi	20	Declining
13	Liberty/Lacey's	6.49 mi	30	Growing	28	Monte Sano	8.93 mi	52	Plateauing
14	Springs Owens Cross Roads	6.56 mi	43	Growing	29	Highland	9.03 mi	91	Growing
15	Hillsboro Heights	6.97 mi	167	Plateauing	30	Five Points	9.09 mi	68	Declining

#### Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

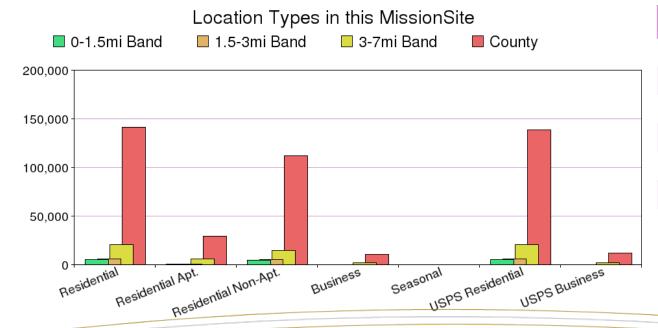
- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

Calera

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-1.5 mile band. The percentage of the county population and number of households that appears in the 0-1.5 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	238,912	10,576	4.43%
2000 Population	276,700	12,530	4.53%
2010 Population	334,713	13,599	4.06%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	91,210	3,788	4.15%
2000 Households	109,955	4,862	4.42%
2010 Households	131,781	5,280	4.01%

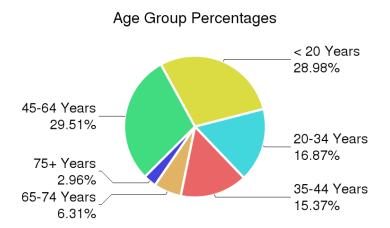


Valley Head

Location Type	0-1.5mi Band
Residential	5,499
Residential Apt.	968
Residential Non-Apt.	4,531
Business	150
Seasonal	0
USPS Residential	5,178
USPS Business	239

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.

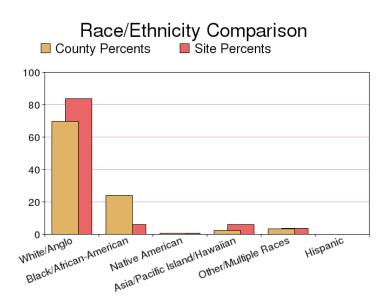


**Ohatchee** 

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.34%	4.6%	86.14
4-5 Years	2.57%	2.43%	94.55
6-8 Years	3.8%	4.21%	110.79
9-11 Years	3.87%	4.78%	123.51
12-13 Years	2.62%	3.57%	136.26
14-17 Years	5.51%	6.24%	113.25
18-19 Years	2.84%	3.17%	111.62
0-5 Years	7.9%	7.03%	88.99
6-12 Years	8.98%	10.73%	119.49
13-19 Years	9.66%	11.23%	116.25
< 20 Years	26.54%	28.99%	109.23
20-34 Years	20.42%	16.87%	82.62
35-44 Years	13.01%	15.37%	118.14
45-64 Years	26.8%	29.52%	110.15
65-74 Years	7.3%	6.31%	86.44
75+ Years	5.92%	2.96%	50
Median Age	37	38	101.79
Median Age (Male)	36	38	103.61
Median Age (Female)	39	38	99.66

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	69.59%	83.75%	120.34
Black, African-American	24.05%	5.94%	24.71
Native American	0.65%	0.59%	90.99
Asian	2.37%	5.93%	250.1
Pacific Island, Hawaiian	0.06%	0.02%	38.66
Other/Multiple Races	3.28%	3.77%	114.86
Hispanic	0%	4.3%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	222,291	9,024	
Less than 9th Grade	3.83%	1.27%	300.65
No High School Diploma	7.94%	3.59%	221.12
High School Graduate	23.15%	17.89%	129.46
Some College, no degree	20.19%	18.81%	107.36
Associate Degree	6.53%	7.73%	84.44
College Degree	25.17%	34.69%	72.58
Graduate/Prof. degree	13.18%	16.02%	82.26

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	6.33%	2.67%	49.69
\$10,000 to \$19,999	10.05%	5.32%	52.96
\$20,000 to \$29,999	10.7%	7.41%	69.21
\$30,000 to \$49,999	18.71%	17.94%	95.84
\$50,000 to \$59,999	8.06%	8.81%	109.3
\$60,000 to \$69,999	7.33%	9.32%	127.05
\$70,000 to \$79,999	6.34%	8.9%	140.49
\$80,000 to \$89,999	5.13%	6.97%	135.77
\$90,000 to \$99,999	3.81%	5.23%	137.11
\$100,000 to \$124,999	9.62%	11.69%	121.5
\$125,000 to \$149,999	5.31%	7.1%	133.74
\$150,000 to \$199,999	5.53%	6.8%	122.96
\$200,000 to \$249,999	1.39%	1.21%	87.48
\$250,000 or more	1.69%	0.61%	35.78
Median Household	55,208	69,676	126.21
Average Household	73,838	79,918	108.23
Per Capita Household	29,765	31,029	104.25
Family/Non-Family Household			
Income			
Median Family Income	70,258	80,994	115.28
Average Family Income	88,537	89,793	101.42
Median Non-Family Income	32,776	45,984	140.3
Average Non-Family Income	45,483	53,618	117.89

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

Libertyville

2010 HOUSEHOLD	COUNTY	BAND	
	COUNTY	DANU	
ESTIMATES			
Family Households			Index
% Family Households	65.86%	69.66%	105.77
Families with Children	31.51%	35.74%	113.42
Families without Children	34.35%	33.92%	98.75
Non-Family Households			
% Non-Family Households	34.14%	30.34%	88.87
Non-Families with Children	0.34	0.21	61.56
Non-Families without Children	33.8	30.13	89.15
Housing Units			Index
Total Housing Units	147,407	5,689	
Vacant percent	10.6%	7.19%	67.82
Owned percent	62.98%	73.44%	116.61%
Rented Percent	26.42%	19.37%	73.32
Households by Size			Index
Avg household size	2.48	2.58	104.03
Avg family hh size	3.15	3.19	101.27
Avg non-family hh size	1.19	1.17	98.32
Households By Count of Persons			Percent
One	38,867	1,372	3.53%
Two	40,118	1,600	3.99%
Three or Four	41,415	1,855	4.48%
Five+	11,381	452	3.97%

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-1.5 mile ring. The percentage of the county population and number of households that appears in the 0-1.5 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

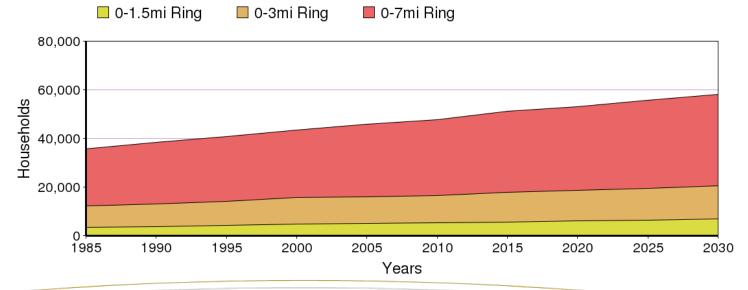
DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	238,912	10,576	4.43%
2000 Population	276,700	12,530	4.53%
2010 Population	334,713	13,599	4.06%
2015 Population	369,521	14,675	3.97%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	91,210	3,788	4.15%
2000 Households	109,955	4,862	4.42%
2010 Households	131,781	5,280	4.01%
2015 Households	145,733	5,691	3.91%

Household Change from 1985 to 2030

Colony

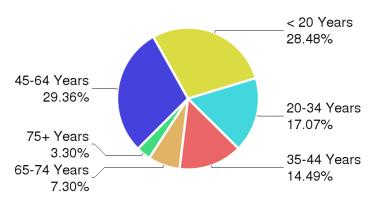
**Detroit** 



A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

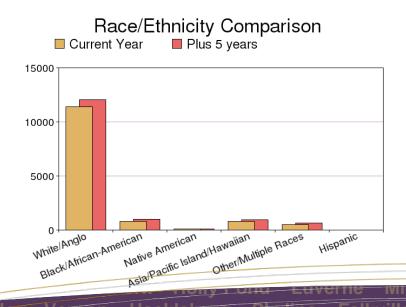




CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	4.6%	4.91%	106.74
4-5 Years	2.43%	2.64%	108.64
6-8 Years	4.21%	4.29%	101.9
9-11 Years	4.78%	4.57%	95.61
12-13 Years	3.57%	3.35%	93.84
14-17 Years	6.24%	5.91%	94.71
18-19 Years	3.17%	2.8%	88.33
0-5 Years	7.03%	7.55%	107.4
6-12 Years	10.73%	10.52%	98.04
13-19 Years	11.23%	10.4%	92.61
< 20 Years	28.99%	28.47%	98.21
20-34 Years	16.87%	17.07%	101.19
35-44 Years	15.37%	14.49%	94.27
45-64 Years	29.52%	29.35%	99.42
65-74 Years	6.31%	7.3%	115.69
75+ Years	2.96%	3.3%	111.49
Median Age	37	39	103.61
Median Age (Male)	36	38	105.22
Median Age (Female)	39	39	102.47

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	83.75%	82.07%	98
Black, African-American	5.94%	6.73%	113.2
Native American	0.59%	0.53%	90.35
Asian	5.93%	6.32%	106.45
Pacific Island, Hawaiian	0.02%	0.04%	185.34
Other/Multiple Races	3.77%	4.31%	114.16
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	9,024	9,825	
Less than 9th Grade	1.27%	1.25%	98.24
No High School Diploma	3.59%	3.28%	91.28
High School Graduate	17.89%	18.36%	102.66
Some College, no degree	18.81%	17.39%	92.5
Associate Degree	7.73%	7.99%	103.3

34.69%

16.02%

College Degree

Graduate/Prof. degree



35.38%

16.35%

102

102.01

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	2.67%	2.41%	90.15
\$10,000 to \$19,999	5.32%	4.87%	91.46
\$20,000 to \$29,999	7.41%	7.08%	95.63
\$30,000 to \$49,999	17.94%	16.94%	94.44
\$50,000 to \$59,999	8.81%	8.4%	95.37
\$60,000 to \$69,999	9.32%	9%	96.55
\$70,000 to \$79,999	8.9%	8.75%	94.16
\$80,000 to \$89,999	6.97%	7.22%	99.33
\$90,000 to \$99,999	5.23%	5.04%	96.48
\$100,000 to \$249,999	11.69%	12.6%	107.82
\$125,000 to \$149,999	7.1%	7.91%	111.33
\$150,000 to \$199,999	6.8%	7.77%	114.23
\$200,000 to \$249,999	1.21%	1.32%	108.72
\$250,000 or more	0.61%	0.63%	104.38
Median Household	69,676	72,752	104.41
Average Household	79,918	85,933	107.53
Per Capita Household	31,029	33,325	107.4
Family/Non-Family Household			
Income			
Median Family Income	80,994	84,943	104.88
Average Family Income	89,793	98,354	109.53
Median Non-Family Income	45,984	48,580	105.65
Average Non-Family Income	53,618	55,538	103.58

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	69.66%	68.27%	98
Families with Children	35.74	33.97	95.04
Families without Children	33.92	35.11	103.5
Non-Family Households			
% Non-Family Households	30.34%	31.73%	104.59
Non-Families with Children	0.21	0.16	104.59
Non-Families without	30.13	31.58	104.79
Children			
Housing Units			
Total Housing Units	5,689	6,134	107.82%
Vacant percent	7.19%	7.22%	100.46
Owned percent	73.44%	73.31%	99.83
Rented Percent	19.37%	19.47%	100.49
Households by Size			
Avg household size	2.58	2.58	100%
Avg family hh size	3.19	3.25	101.88%
Avg non-family hh size	1.17	1.14	97.44%
Households By Count of			
Persons			
One	1,372	1,540	112.24%
Two	1,600	1,666	104.13%
Three or Four	1,855	1,980	106.74%
Five+	452	506	111.95%

#### **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Foreign Born Pop	888	609	1,614
Northern Europe	50	48	84
Western Europe	110	150	201
Southern Europe	81	11	32
Eastern Europe	15	63	127
Other Europe	0	0	5
Eastern Asia	234	120	228
So. Central Asia	174	41	379
SE Asia	24	15	26
Western Asia	0	15	41
Other Asia	0	0	0

BORN IN:	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Eastern Africa	6	0	10
Middle Africa	0	0	0
Northern Africa	0	0	0
Southern Africa	0	0	2
Western Africa	28	2	9
Other Africa	0	0	20
Oceania	21	0	4
Caribbean	10	17	102
Central Amer.	92	76	266
South America	39	15	44
North America	4	36	34
Born at sea	0	0	0

### Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-1.5 MILES	1.5-3 MILES	3-7 MILES
English only	13,135	12,087	31,611
Spanish	273	217	769
Other Indo-Euro	490	367	654
language			
French (incl. Patois,	55	26	162
Cajun)			
French Creole	0	0	26
Italian	68	2	35
Portuguese	0	0	4
German	133	189	145
Yiddish	0	0	2
Other West Germanic	10	21	2
A Scandinavian	0	0	5
Language			
Greek	29	19	11
Russian	9	47	62
Polish	19	34	15
Serbo-Croatian	0	0	0
Other Slavic Language	3	0	0
Armenian	0	0	0
Persian	38	2	12
Gujarathi	35	3	0
Hindi	8	6	73
Urdu	0	0	12

SPOKEN AT HOME	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Other Indo-Euro	0	18	31
Asian/PI languages	0	0	0
Chinese	137	28	53
Japanese	48	30	36
Korean	78	63	138
Mon-Khmer,	0	0	0
Cambodian			
Miao, Hmong	0	0	0
Thai	0	20	5
Laotian	0	0	0
Vietnamese	25	0	0
Other Asian	15	31	211
Tagalog	3	0	18
Other Pacific Is	0	0	0
Other languages	48	34	71
Navajo	0	0	2
Other Native N.	0	0	0
American			
Hungarian	12	7	0
Arabic	0	23	25
Hebrew	0	0	10
African languages	36	0	33
Other unspecified	0	4	1

### **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Reporting ancestry	12,042	10,954	27,075
Arab	12	35	47
Armenian	24	6	31
Austrian	37	36	70
British	82	136	259
Canadian	11	41	15
Croatian	20	1	3
Czech	23	13	29
Czechoslovak	11	26	20
Danish	46	21	72
Dutch	131	105	152
English	1,761	1,975	3,995
European	296	239	383
Finnish	18	16	28
French (not Basque)	302	292	527
French Canadian	83	83	168
German	1,738	1,486	2,546
Greek	34	50	67
Hungarian	71	55	65
Iranian	49	11	14

ANCESTRY	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Irish	1,064	969	2,301
Italian	468	323	612
Lithuanian	0	57	28
Norwegian	115	128	194
Polish	212	160	265
Portuguese	6	5	16
Romanian	0	25	53
Russian	5	39	110
Scandinavian	54	16	20
Scotch-Irish	482	581	1,288
Scottish	270	385	741
Slovak	4	1	26
Subsaharan African	35	11	59
Swedish	105	86	96
Swiss	38	35	49
Ukrainian	2	35	50
US/American	2,362	1,925	5,587
Welsh	54	94	145
West Indian	10	0	124
Yugoslavian	10	10	11
Other	1,995	1,442	6,810

#### Using the Demographic Indicators

Scottsboro

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

### Using the Demographic Indicators

Dothan

Moody

#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



1.5-3 mi

0-1.5 mi

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The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	5,280	100%	3,601	100%
AFFLUENT SUBURBIA	1,369	25.93%	932	25.88%
America's Wealthiest	0	0%	0	0%
Dream Weavers	115	2.18%	82	2.28%
White Collar Suburbia	1	0.02%	1	0.03%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	816	15.45%	548	15.22%
Small Town Success	380	7.2%	263	7.3%
New Suburbia Fam.	57	1.08%	38	1.06%
UPSCALE AMERICA	2,077	39.34%	1,423	39.52%
Status Conscious Consumers	272	5.15%	191	5.3%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	1,550	29.36%	1,041	28.91%
Solid Suburban Mix	24	0.45%	18	0.5%
2nd Generation Success	30	0.57%	22	0.61%
Successful Urban Sprawl	201	3.81%	151	4.19%
SM TWN SUCCESS	1,007	19.07%	659	18.3%
2nd City Homebodies	47	0.89%	33	0.92%
Prime Middle America	904	17.12%	589	16.36%
Urban Optimists	24	0.45%	17	0.47%
Family Convenience	32	0.61%	20	0.56%
Mid-Market Enterprise	0	0%	0	0%

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	5,280	100%	3,601	100%
BLUE COLLAR BACKBONE	24	0.45%	16	0.44%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	24	0.45%	16	0.44%
AMER. DIVERSITY	70	1.33%	49	1.36%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	20	0.38%	13	0.36%
Professional Urbanites	50	0.95%	36	1%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	131	2.48%	90	2.5%
Steadfast Conservative	131	2.48%	90	2.5%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	5,280	100%	3,601	100%
REMOTE AMERICA	21	0.4%	12	0.33%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	21	0.4%	12	0.33%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	186	3.52%	146	4.05%
Young Cosmopolitans	186	3.52%	146	4.05%
Minority Metro Communities	0	0%	0	0%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	84	1.59%	51	1.42%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	84	1.59%	51	1.42%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	5,280	100%	3,601	100%
STRUGGLING SOCIETIES	0	0%	0	0%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	310	5.87%	223	6.19%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	310	5.87%	223	6.19%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

#### Identifying Focus Groups in this Location

Within the 0-1.5 mile, 1.5-3 mile and 3-7 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

#### Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

Hazel Green

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The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
PC-HH Own	85%	85%	82%
Use Comp. for Internet/E-mail	71%	72%	68%
Internet Use: E-Mail	62%	62%	58%
Use Comp. for Word	51%	51%	48%
Processing			
Use Comp. for Comp. Games	46%	46%	42%
Use Comp. for Shopping	46%	46%	42%
Use Comp. for Digital Camera	43%	43%	39%
Photo Editing			
Use Comp. for Banking	42%	41%	38%
Use Comp. for Education	36%	37%	35%
Internet Use: News/ Weather	35%	36%	34%

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Internet Use: Banking	34%	34%	31%
HH Owns DVD Player	34%	34%	32%
Use Comp. for News/Info./Data	31%	31%	30%
Service			
PC-Network-HH Has One	26%	27%	24%
Use Comp. for Personal Financial	21%	21%	20%
Mngmnt			
Use Comp. for Accounting	19%	20%	19%
Internet Use: Shopping: Gathered	19%	19%	17%
Info. for Shopping			
Use Comp. for Filing/DB Mngmnt	16%	17%	16%
Internet Use: Research/ Education	16%	15%	15%
Internet Use: Shopping: Made A	15%	16%	15%
Purchase			

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Listening To Music	70%	70%	69%
Dining Out (Not Fast	66%	67%	64%
Food)			
Reading Books	58%	59%	59%
Go To A Beach/Lake	45%	46%	42%
Card Games	42%	43%	43%
Cooking for Fun	37%	38%	38%
Gardening	37%	38%	37%
Board Games	35%	35%	34%
Visit Museum	26%	27%	26%
Visit Zoo	24%	23%	21%

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Any Ailment	67%	68%	67%
Gen./Fam. Practitioner	42%	43%	41%
Dentist	34%	35%	33%
Eye Dr.	22%	23%	23%
None Of These	21%	21%	21%
Backache	20%	20%	21%
High Cholesterol	18%	19%	18%
Hypertension/High Blood	16%	17%	18%
Pressure			
OB/GYN	14%	14%	13%
Any Arthritis	13%	14%	14%

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Concert	34.71%	35.56%	33.53%
Live Theater	27.89%	29.1%	27.64%
Live Theater Most Often	22.66%	23.74%	22.63%
Rock/Pop Concerts Most	19.6%	20.07%	17.93%
Often			
Comedy Club	12.09%	11.76%	10.6%
Dance Performance	9.78%	10.15%	10.18%
Movies: Comedy	43.52%	43.71%	41.51%
Movies: Action/Adventure	40.68%	40.81%	40.25%
Movies: Romantic Comedy	23.26%	23.99%	23.01%

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Movies: Drama	22.92%	23.28%	23.08%
Movies: Fam.	21.45%	21.18%	20.39%
Movies: Mystery	16.55%	17.09%	18.45%
MLB Baseball Reg.	12.18%	12.31%	10.6%
Season			
NFL Football Reg. Season	10.53%	10.42%	8.68%
College Football Reg.	10.2%	10.21%	8.88%
Season			
College Basketball Reg.	6.67%	6.61%	5.95%
Season			
NBA Basketball Reg.	5.15%	4.94%	4.72%
Season			
Auto Racing Events	4.65%	4.28%	3.44%

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Walking for Exercise	45.67%	46.28%	44.84%
Swimming	39.81%	40.05%	37.43%
Bowling	23.34%	23.8%	22.58%
Billiards/Pool	20.12%	19.8%	19.3%
Weight Training	19.54%	19.62%	19.07%
Golf	17.89%	18.83%	18.05%
Using Cardio Machine	17.84%	18.35%	17.3%
Jogging/Running	17.03%	17.28%	16.87%
Freshwater Fishing	15.91%	15.66%	15.9%
Camping Trips	15.79%	15.98%	14.8%
Basketball	15.72%	15.64%	15.19%
Mountain/Road Biking	14.88%	15.47%	15.35%
Stationary Cycling	14.69%	15.06%	14.2%
Baseball	12.1%	11.55%	10.71%

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Aerobics	12.06%	12.41%	11.73%
Backpacking/Hiking	11.85%	12.04%	11.45%
Football	9.65%	9.34%	9.65%
Power Boating	9.27%	9.81%	9.66%
Tennis	8.72%	8.76%	8.62%
Softball	8.6%	8.4%	7.65%
Target Shooting	8.41%	8.43%	8.11%
Saltwater Fishing	8.38%	8.31%	7.71%
Volleyball	8.37%	8.64%	8.3%
Yoga	7.77%	8%	8.05%
Canoeing/Kayaking	7.77%	8.08%	7.42%
Soccer	7.76%	7.82%	7.51%
Hunting	7.69%	7.61%	7.91%
Motorcycling	6.95%	6.8%	6.06%

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Snorkeling	5.9%	5.91%	5.76%
Horseback Riding	5.8%	5.74%	5.4%
Roller Skating	5.72%	5.68%	5.5%
Ice Skating	5.5%	5.68%	5.96%
Jet Skiing	5.38%	5.37%	5.27%
Downhill & X-Country	4.99%	5.29%	5.77%
Skiing			
Water Skiing	4.68%	4.74%	4.73%
Rock Climbing	4.48%	4.52%	3.98%
Fly Fishing	4.42%	4.46%	4.45%
Racquetball	4.22%	4.29%	3.93%

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Archery	4.05%	4.17%	4.22%
Snowboarding	3.96%	4.03%	3.77%
Snowmobiling	3.84%	3.77%	3.57%
Hockey	3.8%	3.9%	3.59%
Sailing	3.78%	3.77%	3.95%
Martial Arts	3.51%	3.57%	3.64%
Auto Racing	3.22%	2.97%	2.98%
Surfing & Windsurfing	3.2%	3.18%	2.98%
Rowing	3.16%	3.17%	3.11%
Skateboarding	2.82%	2.88%	3.04%

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### **ECCLESIAL BARRIERS**

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

**Gravson Valley** 

right 2011, intercultural institute for Contextual Ministry



### Potential Cultural Barriers -- Introduction (part 2)

#### **CULTURAL BARRIERS OF UNDERSTANDING**

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### **CULTURAL BARRIERS OF ACCEPTANCE**

#### Christian Subculture

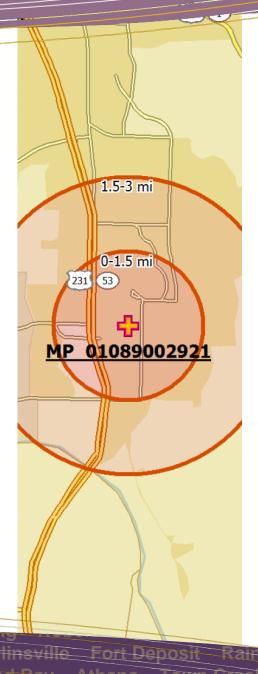
Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

Coker

Chatom



## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

0-1.5	1.5-3	3-7
MILES	MILES	MILES
47%	47%	49%
41%	43%	41%
39%	40%	39%
33%	33%	34%
33%	33%	32%
31%	32%	31%
29%	29%	31%
28%	29%	28%
28%	28%	28%
27%	28%	28%
25%	26%	26%
21%	21%	21%
	MILES 47% 41% 39% 33% 33% 31% 29% 28% 28% 27% 25%	MILES         MILES           47%         47%           41%         43%           39%         40%           33%         33%           31%         32%           29%         29%           28%         29%           28%         28%           27%         28%           25%         26%

BARRIERS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Too Much Sponsorship In	20%	19%	20%
Arts/Sports	400/	4.007	400/
Like to Stand Out In A Crowd	19%	19%	19%
Like To Pursue	18%	19%	18%
Challenge/Novelty/Change			
I Am A Workaholic	16%	15%	17%
Rarely Sit Down to a Meal	16%	16%	16%
Together At Home			
Happy With My Standard Of	14%	15%	15%
Living			
We Should Strive for Equality	12%	12%	13%
for All			
Only Work Current Job for The	11%	12%	13%
Money			
On Whole People Get What	9%	9%	10%
They Deserve			
Indulge My Kids With The Little	9%	8%	8%
Extras			
Little I Can Do To Change My	7%	7%	7%
Life			
I Am A Perfectionist	5%	5%	6%

#### Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

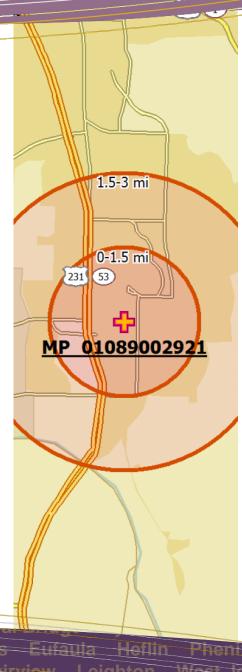
Tillmans Corner

right 2011, Intercultural Institute for Contextual Ministry

Giencoe

**Pinckard** 

Waverly



## Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Important To Respect Customs And Beliefs	69%	69%	66%
You Should Seize Opportunities In Life	56%	57%	57%
Prefer To Have Few Possessions As Possible	41%	43%	41%
Like To Understand About Nature	39%	39%	39%
Important Feel Respected By My Peers	32%	32%	33%
Prefer Work Part Of Team Than Alone	31%	31%	33%
Important To Juggle Various Tasks	27%	27%	28%
Have Keen Sense Of Adventure	26%	27%	27%
Good At Fixing Things	26%	26%	26%
People Have To Take Me As They Find Me	25%	25%	25%
Like To Just Enjoy Life	24%	25%	24%
Worried About Pollution Caused By Cars	22%	22%	21%

THEMES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Consider Myself Interested In The Arts	18%	18%	18%
Real Men Don't Cry	16%	16%	16%
Is An Important Part Of Who I Am	16%	16%	15%
Looking for New Ideas To Improve Home	14%	14%	15%
Try Not To Worry About The Future	13%	13%	14%
Enjoy Spending Time With My Fam.	12%	12%	11%
Provide My Kids With The Little Extras	7%	7%	9%
Children Should Be Allowed To Express Themselves	5%	4%	5%
Like Spending Most Time With Fam.	4%	4%	5%
Feel Very Alone In The World	4%	4%	5%
Decor Particular Interest To Me	3%	3%	4%
Would Like To Set Up Own Business	3%	3%	4%

### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

Demopolis



## **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Fam. Restaurants/Steak	87.07%	87.21%	83.95%
Houses-Visit Any			
Fast Food/Drive-In	85.92%	85.75%	84.52%
Restaurant-Visit Any			
McDonald's	57.35%	57.03%	55.75%
Burger King	35.25%	35.22%	34.78%
Applebee's	34.43%	34.22%	31.75%
Subway	32.77%	32.62%	31.03%
Wendy's	31.6%	31.99%	30.17%
Taco Bell	29.85%	28.64%	27.33%
Kentucky Fried Chicken (KFC)	24.59%	24.03%	24.85%
Olive Garden	23.62%	23.9%	22.61%
Arby's	23.53%	22.98%	21.5%
Outback Steakhouse	20.06%	20.59%	18%

PLACE	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Pizza Hut	18.65%	17.96%	18.9%
Chili's Grill and Bar	17.62%	17.06%	15.58%
Cracker Barrel	17.23%	17.02%	15.67%
Red Lobster	16.9%	17.21%	16.69%
Chick-Fil-A	16.61%	15.66%	14.59%
Starbucks	16.4%	16.85%	15.75%
Dairy Queen	16.18%	16.18%	16.55%
IHOP (International House Of	15.78%	15.57%	14.94%
Pancakes)			
TGI Friday's	14.67%	15.27%	14.21%
Ruby Tuesday	14.03%	13.99%	12.28%
Domino's Pizza	13.45%	13.28%	13.09%
Panera Bread	13.4%	14.02%	11.84%

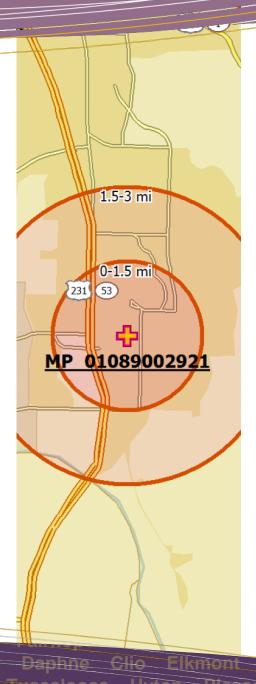
### Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

Rainbow City Center Point



## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Voted in fed/state/local election	52.77%	54.5%	51.4%
Recycled products	42.21%	43.27%	40.4%
Worked as volunteer (non political)	20.82%	21.82%	20.27%
Engaged in fund raising	12.46%	13.01%	12.46%
Religious club member	8.24%	8.37%	8.13%
Wrote to elected offcl about publ bus	7.98%	8.16%	7.47%

Castleberry

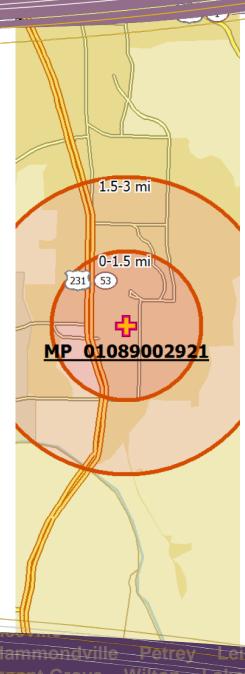
Saraland

PROJECTS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Wrote to editor of mag or	6.77%	6.92%	6.56%
newspaper			
Took active part in local civic	6.11%	6.3%	5.96%
issue			
Charitable Organization	5.99%	6.22%	6.28%
Union member	5.82%	6.06%	5.48%
Addressed a public meeting	5.68%	5.86%	5.62%
Fraternal order member	5.36%	5.65%	5%

### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



## Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Novel	21.73%	21.96%	20.69%
Children's Books	15.07%	15.35%	14.68%
Mystery	14.1%	14.32%	13.94%
Cookbooks	12.34%	12.68%	11.86%
Religious (not Bibles)	9.33%	9.11%	8.99%
History	8.65%	8.59%	8.34%
Biography	8.53%	8.85%	8.32%
Personal/Business	8.36%	8.75%	8.07%
Self-help			
Romance	7.47%	7.46%	7.32%

MAGAZINES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Newspaper Distributed	72.08%	73.77%	72.07%
Gen. Editorial	46.97%	47.66%	48.73%
Womens	42.21%	42.12%	42.61%
Service	39.86%	40.11%	38.56%
Business/Finance	22.18%	23.32%	22.54%
Mens	19.62%	19.47%	18.9%
Sports	17.18%	17.5%	17.12%
Parenthood	14.13%	13.96%	13.83%
Mature Market	13.64%	14.41%	13.59%

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Centreville

NEWSPAPERS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Gen. News	60.25%	61.01%	58.39%
Business/Finance	35.21%	36.56%	34.56%
Sport	33.77%	34.22%	33.73%
Editorial Page	33.63%	34.19%	32.73%
Classified	31.8%	31.08%	31.08%
Comics	28.86%	29.06%	28.23%
Food/Cooking	28.62%	29.41%	27.76%
Movie Listings & Reviews	28.37%	29.1%	28.02%
TV/Radio Listings	24.93%	25.57%	24.83%
Home/Gardening	24.03%	24.93%	23.47%
Travel	23.38%	24.15%	22.85%
Science/Technology	21.14%	22%	20.42%
Fashion	15.88%	16.49%	15.94%

RADIO	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Adult Contemporary	20.36%	20.41%	19.49%
Country	20.36%	18.98%	18.62%
CHR Contemp Hit Radio	18.43%	18.14%	17.81%
News/Talk	17.06%	18.22%	15.97%
Rock	14.4%	14.5%	12.9%
Alternative	13.78%	14.23%	12.05%
Oldies	13.04%	13.56%	12.51%
Classic Rock	12.56%	12.65%	11.47%
Variety	9.77%	10.02%	8.82%
Urban Contemporary	9.21%	9.07%	12.42%
Soft Contemporary	9.17%	9.28%	8%
All News	7.54%	8.24%	7.96%
Religious	7.04%	7.2%	6.76%
Sports	5.53%	6.01%	5.33%
Classic Hits	5.34%	5.07%	4.46%
All Talk	5.3%	5.37%	5.59%
Jazz	5%	5.33%	5.57%
Classical	4.9%	5.26%	4.94%

## Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

Opelika

MULTIMEDIA: TV	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Fox News Channel	67.53%	67.1%	65.48%
Satellite Dish	62.34%	63.91%	57.85%
Soapnet	54.1%	54.31%	52.57%
Other Video-On-Demand	40.3%	41.2%	41.88%
Comedy Central	40.08%	41.41%	39.77%
Sci-Fi Channel	38.14%	37.73%	36.53%
Adult Pay Per View TV	36.73%	38.85%	36.24%
MSNBC	34.92%	34.6%	33.84%
TV Info From Sunday TV	31.98%	32.07%	30.7%
Magazine			
Adult Swim	31.62%	32.07%	29.59%
ABC Fam.	30.68%	31.22%	29.29%
Nickelodeon	30.43%	29.59%	28.21%

MULTIMEDIA: TV	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Hallmark Channel	30.09%	30.23%	28.35%
Subscribe Digital Cable	29.77%	31.77%	30.61%
Video-On-Demand Movies	29.76%	29.42%	25.84%
ESPN2	28.51%	29.16%	27.34%
TV Info From Newspapers	28.39%	28.48%	27.05%
TCM (Turner Classic	28.33%	28.44%	27%
Movies)			
ESPN Classic	28.11%	29.18%	28.02%
The Golf Channel	27.49%	27.87%	26.81%
BET (Black Entertainment	27.42%	28.17%	26.67%
TV)			
USA Network	27.4%	27.96%	26.83%
TV Info From Monthly Cable	26.9%	26.49%	24.89%
Guide			
Nick At Nite	26.2%	25.73%	25.45%

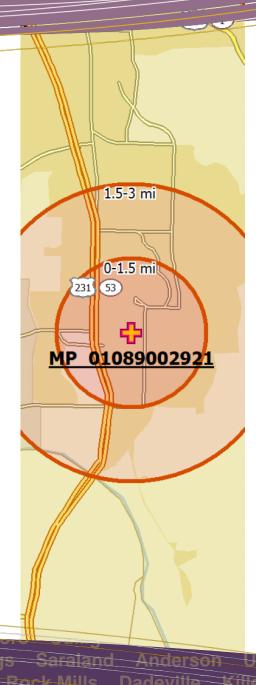
### Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

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# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	24.14%	24.48%	23.25%
Medium Users (4-6)	12.38%	12.62%	12.12%
Light Users (1-3)	22%	21.96%	21.21%
Quintiles (20%)			
Newspaper I (Heavy)	1.22%	1.04%	1.01%
Newspaper II	1.47%	1.42%	1.38%
Newspaper III	2.07%	2.08%	2.11%
Newspaper IV	0.51%	0.37%	0.38%
Newspaper V (Light)	0.98%	0.92%	1%

Oneonta

Hurtsboro

MEDIUM	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	18.99%	18.26%	18.8%
Magazines II	8.98%	8.53%	8.26%
Magazines III	10.06%	9.53%	9.84%
Magazines IV	9.79%	9.49%	10.27%
Magazines V (Light)	0.6%	0.68%	0.67%
Outdoor I (Heavy)	6.98%	7.09%	6.86%
Outdoor II	1.92%	1.99%	2.57%
Outdoor III	2.53%	2.62%	3.06%
Outdoor IV	14.27%	14.62%	15.19%
Outdoor V (Light)	24.29%	25.04%	25.56%
Yellow Pages I	13.64%	13.95%	13.75%
(Heavy)			
Yellow Pages II	5.67%	5.94%	6.11%
Yellow Pages III	4.78%	4.88%	5.41%
Yellow Pages IV	19.56%	18.92%	19.77%
Yellow Pages V	2.44%	2.51%	2.8%
(Light)			

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Radio Drive Time Quntiles			
(fifths / 20%)			
Drive Time I & II (Heavy)	2.48%	2.43%	3.16%
Drive Time III (Medium)	0.41%	0.32%	0.44%
Radio IV & V (Light)	1.83%	1.85%	2.05%
Radio Media Quntiles (fifths /			
20%)			
Radio I & II (Heavy)	8.92%	8.24%	8.65%
Radio III (Medium)	5.41%	5.28%	4.72%
Radio IV & V (Light)	3.59%	3.34%	3.26%
Cable TV Quntiles (fifths /			
20%)			
Cable I & II (Heavy)	17.35%	17.1%	15.68%
Cable III (Medium)	3.43%	3.34%	4.19%
Cable IV & V (Light)	31.07%	30.96%	32.1%

MEDIUM	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
TV Prime Time Quntiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.18%	3.18%	3.6%
Prime Time III (Medium)	2.16%	2.07%	1.98%
Prime Time IV & V (Light)	9.9%	8.83%	8.61%
TV Early/Late Fringe Quntiles (fifths / 20%)			
Fringe I & II (Heavy)	40.1%	40.75%	40.68%
Fringe III (Medium)	49.41%	50.31%	50.65%
Fringe IV (Light)	54.36%	54.37%	53.9%
TV All Day Quntiles (fifths / 20%)			
All Day I & II (Heavy)	11.81%	11.9%	12.45%
All Day III (Medium)	21.6%	21.98%	22.74%
All Day IV (Light)	13.25%	13.71%	13.98%

## Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is
given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal
variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site
location at MissionalContext.org.

USAGE	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	12.53%	13.07%	12.55%
6:00am - 10:00am	19.83%	20.71%	19.6%
10:00am - 3:00pm	7.48%	7.79%	8.75%
3:00pm - 7:00pm	14.74%	14.64%	14.12%
7:00pm - Midnight	16.71%	17.82%	15.78%
Midnight - 6:00am	5.99%	6.24%	6.69%
Weekend Radio			
Listeners			
Dayparts [summary]	16.3%	16.28%	14.9%
6:00am - 10:00am	5.28%	5.63%	5.12%
10:00am-3:00pm	6.54%	6.95%	7.25%
3:00pm - 7:00pm	7.61%	7.76%	7.93%
7:00pm - Midnight	10.3%	10.32%	10.2%
Midnight - 6:00am	12.4%	12.68%	12.61%

USAGE	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	11.84%	11.85%	10.71%
Saturday:	7.88%	8.01%	8.17%
8:00-11:00pm			
Sunday: 7:00-11:00pm	11.57%	11.68%	11.18%
9:00am-1:00pm	26.2%	25.73%	25.45%
9:00am-4:00pm	29.5%	29.13%	29.18%
4:00pm-7:00pm	31.94%	31.99%	31.1%
11:00pm-1:00am	41.66%	41.2%	41.07%
AVG Prime time	3%	3%	3.09%
Mon-Sun			

# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Weekday			
6-7am	20.4%	20.46%	19.6%
7-9am	28.51%	29.16%	27.34%
9am-12noon	22.27%	21.85%	20.97%
12noon-4pm	7.23%	7.28%	8.22%
4-6pm	55.7%	56.38%	53.76%
6-7pm	18.69%	18.16%	18.15%
7-7:30pm	1.69%	1.7%	1.5%
7:30-8pm	10.51%	10.06%	10.03%
8-11pm	11.84%	11.85%	10.71%
11pm-12am	34.92%	34.6%	33.84%
11pm-1am	41.66%	41.2%	41.07%
1-6am	37.35%	37.41%	36%

TV VIEWERS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Weekend			
Sat: 7-10am	22.11%	22.78%	21.52%
Sat: 10am-1pm	8.27%	8.39%	8.57%
Sat: 1-4pm	27.2%	27.38%	25.77%
Sat: 4-6pm	7.03%	7.07%	7.09%
Sat: 6-7pm	2.5%	2.79%	2.38%
Sat: 7-8pm	1.64%	1.77%	1.5%
Sat: 8-11pm	7.88%	8.01%	8.17%
Sat: 11pm-1am	5.31%	5.62%	5.5%
Sat: 1am-7pm	27.4%	27.96%	26.83%
Sun: 7-10am	2.21%	2.28%	2.2%
Sun: 10am-1pm	7.36%	7.54%	6.98%
Sun: 1-4pm	8.02%	7.78%	6.82%
Sun: 4-7pm	14.89%	14.63%	14.26%
Sun: 7-11pm	11.57%	11.68%	11.18%
Sun: 11pm-1am	5.4%	5.37%	5.35%
Sun: 1-7am	24.27%	24.35%	23.12%

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

Daleville

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

Coosada

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Forestdale



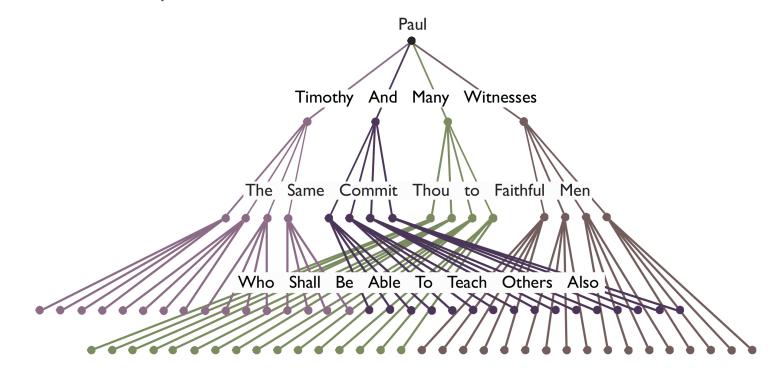
# Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction.

Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle 2nd Timothy 2:2

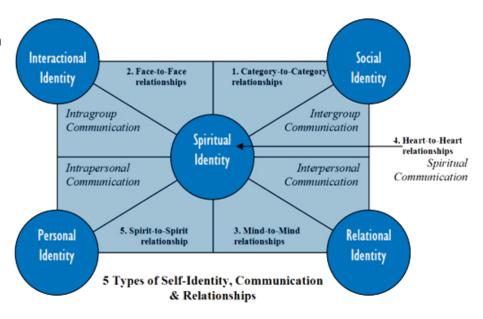


## Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

### Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

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- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at Missional Cyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Allgood

Point Clear

### Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

Chickasaw Rock Creek

# APPENDIX: ALSBOM Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Farley Community	12302 Bell Rd SW Huntsville, AL 35803	1.29 mi	238	Growing
2	Hillwood	300 Kohler Rd SE Huntsville, AL 35803	1.33 mi	330	Declining
3	Morningside	15001 Bailey Cove Rd SE Huntsville, AL 35803	1.37 mi	93	Plateauing
4	Weatherly Heights	1306 Cannstatt Dr SE Huntsville, AL 35803	2.27 mi	259	Plateauing
5	Life's Journey	1425 Weatherly Rd Ste 202 Huntsville, AL 35803	2.58 mi	0	Plateauing
6	Willowbrook	7625 Bailey Cove Rd SE Huntsville, AL 35802	4.18 mi	1,396	Growing
7	Whitesburg	6806 Whitesburg Dr S Huntsville, AL 35802	4.46 mi	1,506	Growing
8	New Salem	314 James Rd Owens Cross Roads, AL 35763	5.51 mi	181	Growing
9	Huntsville (Korean)	2670 Johnson Rd Huntsville, AL 35805	5.84 mi	153	Growing
10	The Church at Hampton Cove	110A Woodside Dr Owens Cross Roads, AL 35763	6.15 mi	206	Growing
11	Bethlehem, Lacey Spring	PO Box 27 Laceys Spring, AL 35754	6.19 mi	118	Plateauing
12	Korean First	2807 Hood Rd SW Huntsville, AL 35805	6.43 mi	75	Plateauing
13	Liberty/Lacey's Springs	PO Box 23 Valhermoso Springs, AL 35775	6.49 mi	30	Growing
14	Owens Cross Roads	PO Box 103 Owens Cross Roads, AL 35763	6.56 mi	43	Growing
15	Hillsboro Heights	3614 Drake Ave SW Huntsville, AL 35805	6.97 mi	167	Plateauing



# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Lao/Thai Mission	3614 Drake Ave SW Huntsville, AL 35805	6.97 mi	44	Declining
17	Huntsville Park	3120 Triana Blvd SW Huntsville, AL 35805	7.28 mi	159	Plateauing
18	Southside	209 Marsheutz Ave SE Huntsville, AL 35801	7.37 mi	768	Declining
19	Central	2204 1st St SW Huntsville, AL 35805	7.64 mi	58	Declining
20	Huntsville First	600 Governors Dr SW Huntsville, AL 35801	7.76 mi	1,235	Plateauing
21	Galilee	4262 Old Highway 431 New Hope, AL 35760	7.85 mi	60	Plateauing
22	Cave Spring	1107 Cave Spring Rd Owens Cross Roads, AL 35763	7.86 mi	150	Declining
23	Westlawn	2515 17th St SW Huntsville, AL 35805	8.16 mi	124	Plateauing
24	Mountain View	1413 McClung Ave SE Huntsville, AL 35801	8.19 mi	102	Declining
25	Legacy	139 Candle Stand Cir Gurley, AL 35748	8.31 mi	0	NoData
26	Brindlee Mountain	3422 Highway 231 Laceys Spring, AL 35754	8.73 mi	228	Declining
27	Meadow Drive	602 Galway St NW Huntsville, AL 35816	8.92 mi	20	Declining
28	Monte Sano	605 Monte Sano Blvd SE Huntsville, AL 35801	8.93 mi	52	Plateauing
29	Highland	218 Brooks Rd Union Grove, AL 35175	9.03 mi	91	Growing
30	Five Points	801 Beirne Ave NE Huntsville, AL 35801	9.09 mi	68	Declining



# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	University	809 Jordan Ln NW Huntsville, AL 35816	9.21 mi	442	Declining
32	East Huntsville	808 Maysville Rd NE Huntsville, AL 35801	9.50 mi	50	Growing
33	Jackson Way	1001 Andrew Jackson Way NE Huntsville, AL 35801	9.54 mi	366	Plateauing
34	Third Baptist	1116 Church St NW Huntsville, AL 35801	9.64 mi	58	Declining
35	Sherwood	6600 Old Madison Pike NW Huntsville, AL 35806	9.66 mi	209	Declining
36	Sweetwater Fellowship	115 McCormick Dr NW Huntsville, AL 35811	9.72 mi	37	Growing
37	The Fellowship of Faith	2117 Oakwood Ave Huntsville, AL 35810	9.89 mi	216	Growing
38	New Hope First	247 Church Ave New Hope, AL 35760	9.96 mi	143	Plateauing
39	Oak Park	2105 Cloys Ave NE Huntsville, AL 35811	10.04 mi	132	Growing
40	New Canaan	2204 Union Hill Rd Somerville, AL 35670	10.25 mi	173	Declining
41	Northside	2900 Meridian St N Huntsville, AL 35811	10.48 mi	89	Plateauing
42	Valhermoso Springs	PO Box 247 Valhermoso Springs, AL 35775	10.54 mi	198	Growing
43	Mt. Olive 2	12655 US Highway 231 Union Grove, AL 35175	10.70 mi	103	Growing
44	Woodland Hill	1705 Sparkman Dr NW Huntsville, AL 35816	10.79 mi	88	Declining
45	Fellowship	308 Wall Rd Huntsville, AL 35811	11.01 mi	34	Declining



6 Wateroak Court North Augusta, SC 29841

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#### In Partnership with:



#### **CONTACT US:**

Email:	cwatke@iicm.net
Office:	803-279-5828
Web:	www.iicm.net
	www.apept.org
	www.missionalcoach.org
	www.missionalcontext.org
	www.missionalcorps.org
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