# MissionSite top unreached locations



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#### Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	0101	Northern Region
2	Association	1502	Madison
3	District	01	Central Mountain District
4	County Location	01089	Madison
5	Zipcode	35750	Madison
6	Sitescape Category	2	Townscape
7	Sitescape Group	2.1	Small Towns
8	Sitescape Subgroup	2.14	Small towns adjacent to a medium town
9	Sitescape Density Pattern	I3	10000-50000-50000

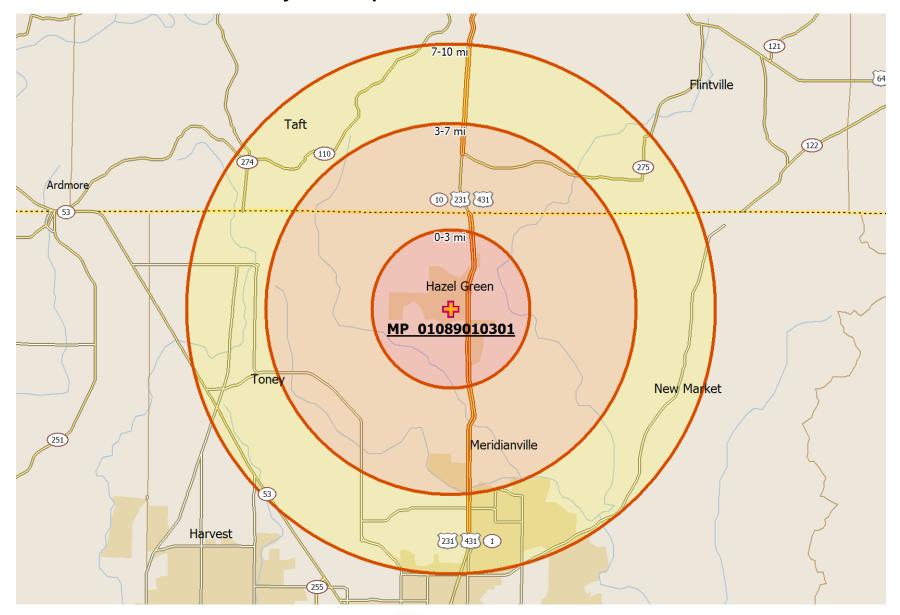
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# Site Location Summary - Map of the Site Location

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### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	COD E	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	2	County in metro area of 250,000 to 1 million population
4	NCHS Rural Urban Codes	3	Medium Metro - counties in a metropolitan statistical area of 250,000 to 999,999 population
5	NCES Urban Centric Locale Codes	41	Rural: Fringe: Census-defined rural territory that is less than or equal to 5 miles from an urbanized area, as well as rural territory that is less than or equal to 2.5 miles from an urban cluster.
6	IICM RUCA Values Index	91	Metropolitan high commuting: No additional code
7	ERS RUCA Commuting Value	2	Metropolitan area high commuting: primary flow 30% or more to a urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	7,728	21,644	34,383
2010 Households	2,726	7,937	12,230
2010 Group Quarters Population	26	20	1,212

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	20	23	30
Language Diversity National Index	17	6	10
Foreign Born Diversity National Index	51	70	73
Ancestry Diversity National Index	66	57	30
Racial Diversity National Index	20	26	50

### Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	1	True
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

Columbiana

### Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	127	4.66%
Mainstay Communities	Established, Diverse Households	1,751	64.23%
Working Communities	Blue-collar, Working Families	389	14.27%
Country Communities	Rural, Agri. & Mining Families	309	11.34%
Aspiring Communities	Young Singles / Aspiring-Multihousing	132	4.84%
Urban Communities	High Density, Inner-city Neighborhoods	20	0.73%

### Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

### Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

### Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	90,812	1,773	1.95%
Unreached %	68.91%	65.04%	94.38
Religious But NOT Evangelical HH	24,922	354	1.42%
Religious But NOT Evangelical %	18.91%	13%	68.75
Spiritual But NOT Relig or Evang HH	13,277	351	2.64%
Spiritual But NOT Relig or Evang %	10.07%	12.88%	127.84
Not Evangelical, Not Interested HH	52,881	1,067	2.02%
Not Evangelical, Not Interested %	40.13%	39.15%	97.56



### Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of ALSBOM Churches	92	2	2.17%
Active ALSBOM Attenders	18,746	426	2.27%
Active Evangelical Households	26,971	629	2.33%
Active Evangelical Percent	20.47%	23.07%	112.7
Inactive Evangelical Households	13,997	326	2.33%
Inactive Evangelical Percent	10.62%	11.95%	112.54
# New Churches Needed	0	0	0%



### Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

CHURCH	IES I	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1 Charity	•	1.59 mi	37	Growing	16	Antioch	7.47 mi	99	Grow
2 Hazel Gr	een First	1.66 mi	389	Growing	17	Neeley's Chapel	8.25 mi	38	Plate
3 Flint Rive	r :	3.66 mi	638	Declining	18	Harmony	8.58 mi	226	Plate
4 Murphy H	Hill :	3.78 mi	158	Declining	19	Pineview	9.53 mi	148	Grow
5 Bethlehei Green	m Hazel 4	4.12 mi	562	Plateauing	20	New Market	9.59 mi	53	Grow
6 Bethsaida	a 4	4.69 mi	14	Plateauing	21	Locust Grove	9.91 mi	413	Plate
7 Bevill's C	hapel 4	4.70 mi	106	Plateauing	22	Mable Hill	9.98 mi	113	Plate
8 Meridian	/ille First	5.43 mi	331	Growing	23	Celebration	9.99 mi	162	Grow
9 Calvary		5.46 mi	86	Plateauing	24	Pleasant Springs	10.03 mi	106	Grow
10 Flint Rive	r Fist 5	5.82 mi	40	Growing	25	Winchester Road	10.05 mi	185	Grow
11 Carter's 0	Grove (	6.06 mi	70	Declining	26	Harvest	10.37 mi	233	Plate
12 Union Gr	ove (	6.25 mi	115	Plateauing	27	New Birth	10.61 mi	75	Decli
13 Hayes Ch	napel (	6.96 mi	81	Plateauing	28	Missionary Lakewood	11.48 mi	104	Plate
14 Lighthous	se -	7.05 mi	118	Plateauing	29	Oakley	11.55 mi	73	Plate
15 Pattersor	Road	7.40 mi	21	Growing	30	Liberty	11.61 mi	92	Grow

#### Using the Spirituality Indicators

Highland Lake

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

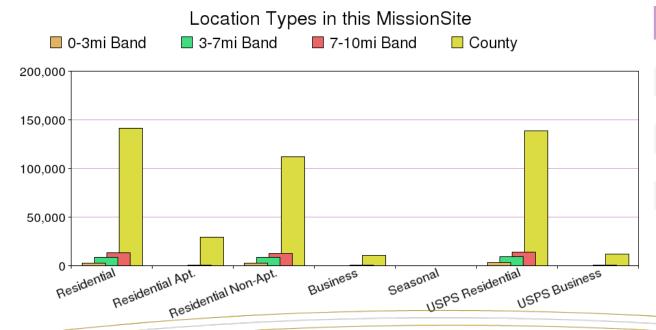
Centreville

Opelika

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	238,912	4,361	1.83%
2000 Population	276,700	7,118	2.57%
2010 Population	334,713	7,728	2.31%

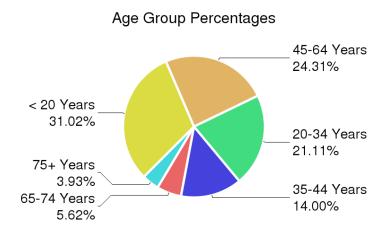
DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	91,210	1,537	1.69%
2000 Households	109,955	2,508	2.28%
2010 Households	131,781	2,726	2.07%



Location Type	0-3mi Band
Residential	2,930
Residential Apt.	69
Residential Non-Apt.	2,861
Business	124
Seasonal	0
USPS Residential	3,014
USPS Business	46

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

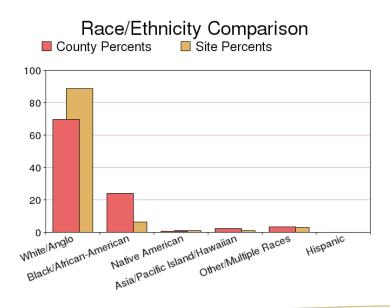


Frisco City

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.34%	6.21%	116.29
4-5 Years	2.57%	2.87%	111.67
6-8 Years	3.8%	4.27%	112.37
9-11 Years	3.87%	4.71%	121.71
12-13 Years	2.62%	3.3%	125.95
14-17 Years	5.51%	6.48%	117.6
18-19 Years	2.84%	3.17%	111.62
0-5 Years	7.9%	9.08%	114.94
6-12 Years	8.98%	10.64%	118.49
13-19 Years	9.66%	11.3%	116.98
< 20 Years	26.54%	31.02%	116.88
20-34 Years	20.42%	21.11%	103.38
35-44 Years	13.01%	14%	107.61
45-64 Years	26.8%	24.31%	90.71
65-74 Years	7.3%	5.62%	76.99
75+ Years	5.92%	3.93%	66.39
Median Age	37	37	97.89
Median Age (Male)	36	35	96.5
Median Age (Female)	39	38	97.56

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	69.59%	88.69%	127.44
Black, African-American	24.05%	6.48%	26.96
Native American	0.65%	0.96%	148.11
Asian	2.37%	0.98%	41.45
Pacific Island, Hawaiian	0.06%	0.03%	45.35
Other/Multiple Races	3.28%	2.86%	87.07
Hispanic	0%	2.04%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	222,291	4,872	
Less than 9th Grade	3.83%	5.58%	68.63
No High School Diploma	7.94%	9.56%	83
High School Graduate	23.15%	34.89%	66.36
Some College, no degree	20.19%	20.59%	98.07
Associate Degree	6.53%	8.13%	80.35
College Degree	25.17%	14.49%	173.72
Graduate/Prof. degree	13.18%	6.75%	195.19

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	6.33%	4.77%	88.74
\$10,000 to \$19,999	10.05%	9.98%	99.3
\$20,000 to \$29,999	10.7%	12.73%	118.96
\$30,000 to \$49,999	18.71%	25.46%	136.04
\$50,000 to \$59,999	8.06%	12.14%	150.7
\$60,000 to \$69,999	7.33%	8.36%	114.04
\$70,000 to \$79,999	6.34%	5.98%	94.37
\$80,000 to \$89,999	5.13%	4.26%	82.89
\$90,000 to \$99,999	3.81%	2.86%	75.05
\$100,000 to \$124,999	9.62%	5.98%	62.17
\$125,000 to \$149,999	5.31%	3.01%	56.65
\$150,000 to \$199,999	5.53%	2.71%	49.09
\$200,000 to \$249,999	1.39%	0.77%	55.6
\$250,000 or more	1.69%	1.06%	62.81
Median Household	55,208	47,932	86.82
Average Household	73,838	57,897	78.41
Per Capita Household	29,765	20,436	68.66
Family/Non-Family Household			
Income			
Median Family Income	70,258	54,268	77.24
Average Family Income	88,537	66,265	74.84
Median Non-Family Income	32,776	30,469	92.96
Average Non-Family Income	45,483	32,511	71.48

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

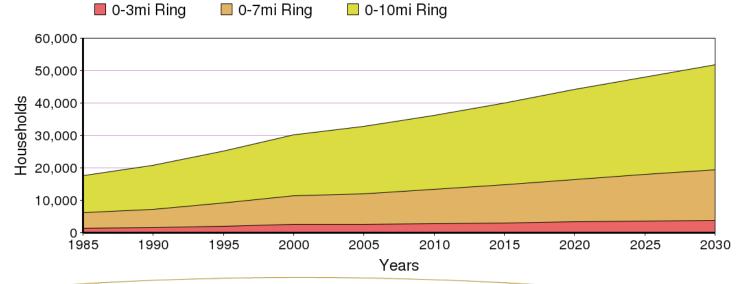
2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	65.86%	76.74%	116.52
Families with Children	31.51%	40.57%	128.76
Families without Children	34.35%	36.17%	105.3
Non-Family Households			
% Non-Family Households	34.14%	23.26%	68.12
Non-Families with Children	0.34	0.29	86.71
Non-Families without Children	33.8	22.96	67.94
Housing Units			Index
Total Housing Units	147,407	2,922	
Vacant percent	10.6%	6.71%	63.28
Owned percent	62.98%	79.19%	125.74%
Rented Percent	26.42%	14.13%	53.5
Households by Size			Index
Avg household size	2.48	2.83	114.11
Avg family hh size	3.15	3.31	105.08
Avg non-family hh size	1.19	1.23	103.36
Households By Count of Persons			Percent
One	38,867	543	1.4%
Two	40,118	765	1.91%
Three or Four	41,415	1,115	2.69%
Five+	11,381	304	2.67%

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	238,912	4,361	1.83%
2000 Population	276,700	7,118	2.57%
2010 Population	334,713	7,728	2.31%
2015 Population	369,521	8,441	2.28%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	91,210	1,537	1.69%
2000 Households	109,955	2,508	2.28%
2010 Households	131,781	2,726	2.07%
2015 Households	145,733	2,981	2.05%

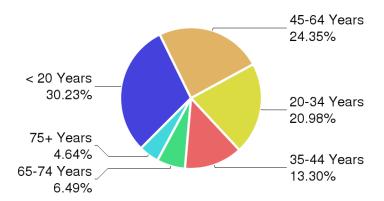
Household Change from 1985 to 2030



A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

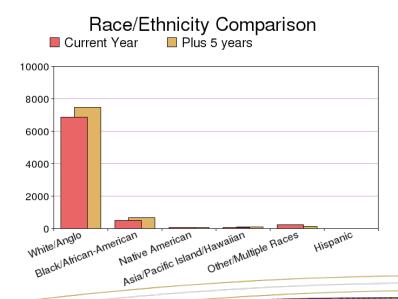
Projected Age Group Percentages



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	6.21%	6.44%	103.7
4-5 Years	2.87%	2.96%	103.14
6-8 Years	4.27%	4.43%	103.75
9-11 Years	4.71%	4.51%	95.75
12-13 Years	3.3%	3.08%	93.33
14-17 Years	6.48%	5.89%	90.9
18-19 Years	3.17%	2.9%	91.48
0-5 Years	9.08%	9.41%	103.63
6-12 Years	10.64%	10.48%	98.5
13-19 Years	11.3%	10.33%	91.42
< 20 Years	31.02%	30.22%	97.42
20-34 Years	21.11%	20.98%	99.38
35-44 Years	14%	13.3%	95
45-64 Years	24.31%	24.35%	100.16
65-74 Years	5.62%	6.49%	115.48
75+ Years	3.93%	4.64%	118.07
Median Age	37	38	102.73
Median Age (Male)	36	37	102.12
Median Age (Female)	39	40	103.17

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	88.69%	88.32%	99.58
Black, African-American	6.48%	7.93%	122.25
Native American	0.96%	0.88%	91.55
Asian	0.98%	1.17%	119.26
Pacific Island, Hawaiian	0.03%	0.01%	45.78
Other/Multiple Races	2.86%	1.69%	59.24
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	4,872	5,408	
Less than 9th Grade	5.58%	5.01%	89.76
No High School Diploma	9.56%	8.54%	89.32
High School Graduate	34.89%	35.6%	102.01
Some College, no degree	20.59%	19.51%	94.76
Associate Degree	8.13%	8.38%	103.06

14.49%

6.75%

College Degree

Graduate/Prof. degree



15.59%

7.38%

107.57

109.26

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	4.77%	4.26%	89.34
\$10,000 to \$19,999	9.98%	9.39%	94.14
\$20,000 to \$29,999	12.73%	12.08%	94.87
\$30,000 to \$49,999	25.46%	24.09%	94.61
\$50,000 to \$59,999	12.14%	11.91%	98.08
\$60,000 to \$69,999	8.36%	8.32%	99.47
\$70,000 to \$79,999	5.98%	6.07%	95.93
\$80,000 to \$89,999	4.26%	4.63%	103.27
\$90,000 to \$99,999	2.86%	3.05%	106.69
\$100,000 to \$249,999	5.98%	6.81%	113.89
\$125,000 to \$149,999	3.01%	3.62%	120.44
\$150,000 to \$199,999	2.71%	3.29%	121.1
\$200,000 to \$249,999	0.77%	0.94%	121.93
\$250,000 or more	1.06%	1.31%	122.98
Median Household	47,932	50,485	105.33
Average Household	57,897	62,921	108.68
Per Capita Household	20,436	22,234	108.8
Family/Non-Family Household			
Income			
Median Family Income	54,268	57,309	105.6
Average Family Income	66,265	73,294	110.61
Median Non-Family Income	30,469	32,076	105.27
Average Non-Family Income	32,511	33,838	104.08

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	76.74%	75.28%	98.09
Families with Children	40.57	38.28	94.34
Families without Children	36.17	38.18	105.54
Non-Family Households			
% Non-Family Households	23.26%	24.72%	106.3
Non-Families with Children	0.29	0.27	106.3
Non-Families without	22.96	24.45	106.49
Children			
Housing Units			
Total Housing Units	2,922	3,194	109.31%
Vacant percent	6.71%	6.67%	99.42
Owned percent	79.19%	79.24%	100.06
Rented Percent	14.13%	14.09%	99.68
Households by Size			
Avg household size	2.83	2.82	99.65%
Avg family hh size	3.31	3.37	101.81%
Avg non-family hh size	1.23	1.16	94.31%
Households By Count of			
Persons			
One	543	629	115.84%
Two	765	810	105.88%
Three or Four	1,115	1,201	107.71%
Five+	304	340	111.84%

#### **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Foreign Born Pop	163	225	556
Northern Europe	7	6	38
Western Europe	23	39	96
Southern Europe	0	0	11
Eastern Europe	0	36	26
Other Europe	0	0	0
Eastern Asia	45	35	107
So. Central Asia	11	39	21
SE Asia	42	1	48
Western Asia	8	8	0
Other Asia	0	0	0

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Eastern Africa	0	10	5
Middle Africa	0	0	0
Northern Africa	0	18	0
Southern Africa	0	0	0
Western Africa	0	3	15
Other Africa	0	0	0
Oceania	0	0	13
Caribbean	0	4	75
Central Amer.	24	26	86
South America	3	0	15
North America	0	0	0
Born at sea	0	0	0

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3	3-7	7-10
	MILES	MILES	MILES
English only	6,927	15,843	25,700
Spanish	110	158	474
Other Indo-Euro	73	114	210
language			
French (incl. Patois,	5	23	39
Cajun)			
French Creole	0	0	0
Italian	0	0	7
Portuguese	0	0	0
German	34	51	117
Yiddish	0	0	0
Other West Germanic	0	0	0
A Scandinavian	8	0	6
Language			
Greek	7	14	0
Russian	0	17	0
Polish	8	0	21
Serbo-Croatian	0	0	0
Other Slavic Language	0	9	7
Armenian	0	0	0
Persian	11	0	0
Gujarathi	0	0	0
Hindi	0	0	0
Urdu	0	0	0

SPOKEN AT HOME	0-3	3-7	7-10	
	MILES	MILES	MILES	
Other Indo-Euro	0	0	0	
Asian/PI languages	0	0	0	
Chinese	0	0	0	
Japanese	8	11	13	
Korean	41	14	42	
Mon-Khmer,	0	0	0	
Cambodian				
Miao, Hmong	0	0	0	
Thai	39	0	0	
Laotian	0	0	0	
Vietnamese	0	0	47	
Other Asian	0	39	0	
Tagalog	0	10	0	
Other Pacific Is	0	0	0	
Other languages	18	43	19	
Navajo	0	0	0	
Other Native N.	0	8	0	
American				
Hungarian	0	0	0	
Arabic	8	17	0	
Hebrew	0	0	0	
African languages	0	0	19	
Other unspecified	10	18	0	

### **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Reporting ancestry	5,409	12,047	20,795
Arab	8	33	8
Armenian	0	0	2
Austrian	8	0	0
British	22	24	96
Canadian	0	20	17
Croatian	0	0	0
Czech	0	0	3
Czechoslovak	0	22	0
Danish	23	37	21
Dutch	49	82	119
English	468	1,131	1,707
European	140	45	291
Finnish	10	0	0
French (not Basque)	118	162	211
French Canadian	69	75	70
German	536	1,023	1,235
Greek	0	13	6
Hungarian	41	10	23
Iranian	7	10	0

Chelsea

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Irish	498	1,148	1,898
Italian	54	240	161
Lithuanian	0	0	0
Norwegian	36	47	97
Polish	84	59	194
Portuguese	0	0	24
Romanian	0	0	11
Russian	24	45	26
Scandinavian	28	22	13
Scotch-Irish	81	282	671
Scottish	31	174	302
Slovak	0	8	6
Subsaharan African	20	85	136
Swedish	29	59	101
Swiss	0	0	0
Ukrainian	11	32	18
US/American	1,866	4,450	5,339
Welsh	24	49	59
West Indian	0	18	64
Yugoslavian	0	0	0
Other	1,124	2,641	7,866

#### Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Libertyville

Demopolis

Vernon

#### Using the Demographic Indicators

#### Issues for Your Consideration - continued

Vredenburgh

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Chelsea

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,726	100%	1,774	100%
AFFLUENT SUBURBIA	19	0.7%	13	0.73%
America's Wealthiest	0	0%	0	0%
Dream Weavers	3	0.11%	2	0.11%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	16	0.59%	11	0.62%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	108	3.96%	73	4.11%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	108	3.96%	73	4.11%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	1,709	62.69%	1,107	62.4%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	1,216	44.61%	792	44.64%
Urban Optimists	9	0.33%	6	0.34%
Family Convenience	484	17.75%	309	17.42%
Mid-Market Enterprise	0	0%	0	0%

Dozier

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,726	100%	1,774	100%
BLUE COLLAR BACKBONE	0	0%	0	0%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	42	1.54%	27	1.52%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	42	1.54%	27	1.52%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	389	14.27%	266	14.99%
Steadfast Conservative	361	13.24%	247	13.92%
Moderate Conventionalists	28	1.03%	19	1.07%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,726	100%	1,774	100%
REMOTE AMERICA	242	8.88%	142	8%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	242	8.88%	142	8%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	132	4.84%	98	5.52%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	132	4.84%	98	5.52%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	67	2.46%	36	2.03%
Industrious Country Living	31	1.14%	21	1.18%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	36	1.32%	15	0.85%

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,726	100%	1,774	100%
STRUGGLING SOCIETIES	20	0.73%	12	0.68%
Rugged Southern Style	20	0.73%	12	0.68%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	0	0%	0	0%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

#### Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Onvcha

Childersburg

#### Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

Lake View

Northport



The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	84%	83%	79%
Use Comp. for Internet/E-mail	69%	68%	63%
Internet Use: E-Mail	57%	56%	52%
Use Comp. for Word Processing	45%	45%	41%
Use Comp. for Comp. Games	43%	44%	41%
Use Comp. for Shopping	42%	41%	38%
Use Comp. for Digital Camera	41%	39%	36%
Photo Editing			
Use Comp. for Banking	38%	38%	35%
Use Comp. for Education	35%	36%	34%
Internet Use: Banking	33%	31%	29%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Internet Use: News/ Weather	31%	31%	28%
HH Owns DVD Player	30%	30%	29%
Use Comp. for News/Info./Data	26%	25%	23%
Service			
PC-Network-HH Has One	19%	20%	19%
Use Comp. for Accounting	18%	18%	16%
Use Comp. for Personal Financial	15%	15%	14%
Mngmnt			
Internet Use: Shopping: Gathered	14%	14%	13%
Info. for Shopping			
Use Comp. for Filing/DB Mngmnt	13%	14%	13%
Internet Use: Shopping: Made A	12%	13%	12%
Purchase			
Internet Use: Sports	12%	11%	10%

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	69%	69%	69%
Dining Out (Not Fast Food)	61%	61%	59%
Reading Books	51%	52%	52%
Card Games	44%	44%	43%
Go To A Beach/Lake	40%	40%	38%
Gardening	36%	38%	36%
Board Games	36%	36%	35%
Cooking for Fun	35%	36%	35%
Visit Zoo	23%	22%	21%
Going To	20%	20%	19%
Bars/Nightclubs/Dancing			

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	68%	69%	68%
Gen./Fam. Practitioner	44%	44%	42%
Dentist	27%	28%	27%
Backache	23%	23%	22%
None Of These	20%	20%	20%
Eye Dr.	19%	20%	20%
Hypertension/High Blood	18%	18%	19%
Pressure			
High Cholesterol	17%	18%	17%
Overweight (30 Pounds Or	16%	16%	15%
More)			
Heartburn	15%	15%	14%

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	25.69%	27.1%	26.34%
Live Theater	19.05%	19.7%	19.46%
Live Theater Most Often	15.74%	16.41%	16.02%
Rock/Pop Concerts Most	12.52%	14.01%	13.73%
Often			
Comedy Club	11.65%	9.8%	9.68%
Country Concerts Most	9.73%	8.84%	7.72%
Often			
Movies: Comedy	42.14%	41.28%	40.74%
Movies: Action/Adventure	40.49%	39.63%	38.72%
Movies: Fam.	22.27%	21.1%	20.86%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Romantic Comedy	19.85%	19.92%	20.16%
Movies: Drama	17.5%	17.98%	18.44%
Movies: Mystery	15.04%	15.24%	15.15%
MLB Baseball Reg. Season	10%	9.39%	8.59%
NFL Football Reg. Season	8.38%	7.71%	7.09%
College Football Reg.	6.68%	6.88%	6.44%
Season			
Auto Racing Events	4.92%	4.17%	3.77%
College Basketball Reg.	4.67%	4.66%	4.43%
Season			
NBA Basketball Reg.	4.17%	3.97%	3.68%
Season			

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Walking for Exercise	40.67%	40.72%	40.04%
Swimming	38.15%	38.1%	35.75%
Freshwater Fishing	23.71%	23.51%	22.42%
Bowling	23.47%	23.57%	23.34%
Billiards/Pool	21.68%	21.11%	20.19%
Camping Trips	18.24%	19.24%	17.9%
Weight Training	18.19%	17.75%	16.84%
Basketball	16.06%	15.6%	15.97%
Using Cardio Machine	14.6%	14.33%	13.5%
Golf	14.47%	15.05%	13.89%
Jogging/Running	13.72%	14.05%	14.26%
Hunting	13.1%	13.54%	12.76%
Mountain/Road Biking	12.56%	13.57%	12.74%
Baseball	12.55%	11.69%	11.95%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Football	11.26%	10.54%	10.92%
Target Shooting	10.96%	11.53%	10.98%
Saltwater Fishing	10.47%	9.59%	9.13%
Stationary Cycling	10.45%	11.19%	11.03%
Backpacking/Hiking	9.99%	10.35%	9.76%
Softball	9.77%	8.81%	8.71%
Volleyball	8.44%	8.77%	8.79%
Aerobics	8.22%	8.5%	8.99%
Power Boating	8.1%	8.81%	8.1%
Motorcycling	7.93%	7.72%	7.11%
Horseback Riding	7.37%	7.17%	6.84%
Tennis	6.93%	6.85%	6.83%
Soccer	6.59%	6.58%	6.54%
Canoeing/Kayaking	6.56%	7.15%	6.66%

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Yoga	6.01%	6.15%	6.13%
Archery	5.87%	6.11%	5.84%
Snorkeling	5.34%	5.15%	4.86%
Roller Skating	5.09%	5.18%	5.4%
Fly Fishing	4.79%	4.91%	4.84%
Ice Skating	4.44%	4.54%	4.51%
Jet Skiing	4.37%	4.64%	4.48%
Downhill & X-Country	4.3%	4.54%	4.27%
Skiing			
Snowmobiling	4.23%	4.16%	3.92%
Water Skiing	3.77%	4.32%	4.18%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Racquetball	3.75%	3.71%	3.93%
Snowboarding	3.28%	3.25%	3.15%
Skateboarding	3.23%	3.15%	3.28%
Rock Climbing	3.21%	3.24%	3.21%
Rowing	3.13%	2.85%	2.78%
Surfing & Windsurfing	2.9%	2.65%	2.52%
Auto Racing	2.86%	3%	2.98%
Martial Arts	2.7%	2.88%	2.98%
Sailing	2.63%	2.88%	2.77%
Hockey	2.56%	2.78%	2.99%

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### **ECCLESIAL BARRIERS**

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

Oakman

Reece City



**Hobson City** 

### Potential Cultural Barriers -- Introduction (part 2)

#### **CULTURAL BARRIERS OF UNDERSTANDING**

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### **CULTURAL BARRIERS OF ACCEPTANCE**

#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

**Double Springs** 

West End-Cobb Town





## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Dutton

BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES
Important Continue Learning New Things	50%	49%	50%
Find It Difficult To Say No To My Kids	42%	42%	41%
Woman's Place Is In The Home	36%	36%	36%
Speak My Mind Even If It Upsets People	34%	34%	34%
Like To Do Unconventional Things	32%	31%	31%
Like Control Over People And Resources	31%	31%	32%
If Won Lottery Would Never Work Again	28%	27%	26%
Prefer To Have Few Possessions As Possible	28%	30%	30%
Don't Judge People/Way They Live Life	28%	27%	27%
Money Is Best Measure Of Success	25%	25%	25%
Too Much Sponsorship In Arts/Sports	22%	21%	23%
Friends More Important Than My Fam.	21%	22%	22%

BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES
Like to Stand Out In A Crowd	21%	21%	21%
Marijuana Should Be Legalized	20%	19%	19%
I Am A Workaholic	19%	17%	18%
Rarely Sit Down to a Meal	18%	18%	17%
Together At Home			
Like To Pursue	14%	15%	16%
Challenge/Novelty/Change			
Only Work Current Job for The	13%	13%	14%
Money			
We Should Strive for Equality	12%	12%	13%
for All			
Indulge My Kids With The Little Extras	9%	9%	9%
On Whole People Get What	9%	9%	10%
They Deserve			
Happy With My Standard Of	9%	9%	10%
Living			
Little I Can Do To Change My Life	8%	8%	8%
Very Happy With My Life As It Is	5%	5%	6%

#### **Potential Cultural Themes**

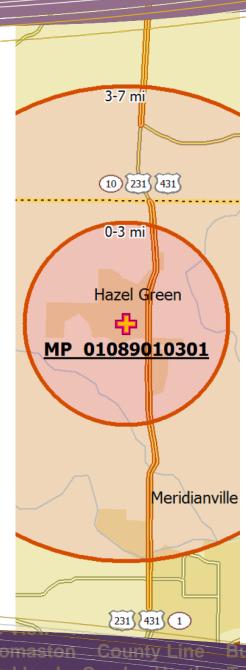
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Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

Midway

Westover



## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	70%	69%	66%
You Should Seize Opportunities In Life	57%	57%	56%
Like To Understand About Nature	36%	36%	36%
Prefer Work Part Of Team Than Alone	34%	34%	34%
Important Feel Respected By My Peers	31%	31%	32%
Important To Juggle Various Tasks	28%	28%	29%
Prefer To Have Few Possessions As Possible	28%	30%	30%
Have Keen Sense Of Adventure	26%	26%	26%
Good At Fixing Things	26%	25%	26%
People Have To Take Me As They Find Me	25%	24%	23%
Worried About Pollution Caused By Cars	21%	20%	19%
Like To Just Enjoy Life	19%	20%	20%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Consider Myself Interested In The Arts	17%	17%	17%
Looking for New Ideas To Improve Home	16%	16%	16%
Real Men Don't Cry	16%	15%	16%
Is An Important Part Of Who I Am	15%	15%	16%
Enjoy Spending Time With My Fam.	12%	13%	13%
Try Not To Worry About The Future	12%	12%	13%
Provide My Kids With The Little Extras	10%	10%	12%
Like Spending Most Time With Fam.	6%	5%	5%
Children Should Be Allowed To Express Themselves	5%	5%	5%
Decor Particular Interest To Me	4%	4%	4%
Feel Very Alone In The World	4%	4%	5%
Would Like To Set Up Own Business	3%	3%	4%



#### Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

Sylacauga

Chatom



## **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	89.62%	88.57%	87.71%
Restaurant-Visit Any			
Fam. Restaurants/Steak	87.65%	86.75%	84.65%
Houses-Visit Any			
McDonald's	62.84%	60.83%	59.26%
Burger King	37.44%	37.92%	38.16%
Subway	35.53%	34.38%	33.13%
Applebee's	35.38%	34.24%	32.02%
Taco Bell	35.3%	32.48%	30.84%
Wendy's	32.52%	32.12%	31.92%
Arby's	28.3%	27.22%	25.44%
Kentucky Fried Chicken (KFC)	28.22%	28.81%	29.63%
Pizza Hut	23.34%	23.12%	23.15%
Olive Garden	21.57%	21.49%	20.86%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Chick-Fil-A	19.18%	16.59%	16.16%
Dairy Queen	19.1%	19.74%	18.5%
Cracker Barrel	19.01%	18.49%	17.32%
Sonic	17.42%	16.09%	16.01%
Red Lobster	16.44%	16.19%	16.26%
Chili's Grill and Bar	15.91%	14.16%	13.34%
Outback Steakhouse	15.81%	15.32%	14.5%
IHOP (International House Of	14.43%	13.2%	13.23%
Pancakes)			
Ruby Tuesday	14.42%	13.07%	12.6%
Golden Corral	13.79%	12.65%	13.02%
Domino's Pizza	13.19%	12.77%	13.2%
Hardee's	11.99%	12.14%	11.99%

### Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



# **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Oak Hill

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	47.72%	49.2%	47.81%
Recycled products	35.59%	36.75%	34.4%
Worked as volunteer (non political)	17.31%	18.36%	17.13%
Engaged in fund raising	10.68%	11.66%	11.96%
Religious club member	8.46%	8.29%	8.29%
Wrote to elected offcl about publ bus	7.35%	6.98%	6.64%

**Huevtown** 

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Wrote to editor of mag or	6.09%	6.09%	5.77%
newspaper			
Union member	5.44%	5.74%	5.6%
Charitable Organization	5.32%	5.75%	5.57%
Wrote to editor of mag or	5.27%	4.58%	4.33%
newspaper			
Church Board	5.13%	5.21%	5.6%
Took active part in local civic	5.12%	5.1%	5.01%
issue			

### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Woodstock

## Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	17.67%	17.43%	16.75%
Children's Books	13.73%	13.85%	13.79%
Mystery	12.09%	12.37%	11.68%
Religious (not Bibles)	10.6%	9.88%	10.1%
Cookbooks	10.45%	10.96%	10.35%
Romance	7.74%	7.68%	7.8%
History	7.45%	7.26%	6.99%
Personal/Business	6.4%	6.82%	6.69%
Self-help			
Biography	6.19%	6.22%	6.21%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	66.99%	67.95%	67.22%
Gen. Editorial	42.97%	43.89%	44.68%
Womens	42.02%	41.01%	41.45%
Service	38.86%	38.04%	36.29%
Mens	18.13%	17.46%	17.56%
Business/Finance	15.91%	16.5%	16.5%
Fishing/Hunting	14.93%	14.87%	14.22%
Parenthood	14.78%	13.83%	13.76%
Automotive	13.55%	13.75%	13.49%

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	56.89%	57.54%	56.06%
Classified	35.91%	35.74%	35.59%
Editorial Page	32.31%	33.03%	31.72%
Sport	32.19%	33.25%	32.55%
Business/Finance	28.77%	29.59%	28.24%
Comics	28.6%	28.94%	27.53%
Food/Cooking	24.9%	25.57%	24.47%
Movie Listings & Reviews	24.03%	25.05%	24.66%
TV/Radio Listings	23.48%	24.26%	23.53%
Home/Gardening	21.47%	22.73%	21.77%
Travel	18.74%	19.72%	18.96%
Science/Technology	16.88%	17.83%	17%
Fashion	13.61%	13.77%	14.37%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Country	30.44%	29.25%	26.66%
Adult Contemporary	18.99%	18.99%	17.22%
CHR Contemp Hit Radio	17.42%	16.74%	16.97%
Rock	14.75%	14.46%	13.06%
News/Talk	11.52%	12.56%	11.25%
Oldies	11.16%	11.53%	10.99%
Classic Rock	10.77%	11.23%	10.11%
Urban Contemporary	9.79%	9.12%	13.97%
Alternative	9.28%	9.45%	8.52%
Soft Contemporary	8.02%	7.55%	7.07%
Religious	7.39%	7.23%	7.07%
Variety	7.03%	6.91%	7.45%
Classic Hits	6.22%	5.44%	4.85%
All Talk	4.43%	4.14%	4.23%
All News	4.16%	4.29%	4.85%
Jazz	4.14%	3.88%	4.73%
Gospel	3.05%	2.78%	3.63%
Adult Standards	2.91%	2.82%	2.67%

## Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3	3-7	7-10
MOETHNEDIA: TV			
	MILES	MILES	MILES
Fox News Channel	67.4%	66.86%	65.72%
Satellite Dish	57.89%	58.52%	57.2%
Soapnet	51.2%	50.98%	50.59%
Other Video-On-Demand	42.92%	42.21%	41.34%
Sci-Fi Channel	39.45%	39.09%	38%
Adult Pay Per View TV	36.92%	36.88%	35.51%
MSNBC	35.35%	35.81%	34.81%
Nickelodeon	34.26%	33.41%	32.28%
Adult Swim	31.57%	31.13%	28.51%
TV Info From Sunday TV	30.31%	30.03%	29.75%
Magazine			
Nick At Nite	29.87%	28.8%	27.19%
TV Info From Newspapers	28.55%	28.06%	27.64%

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Comedy Central	27.75%	28.92%	27.24%
Hallmark Channel	27.61%	27.29%	26.23%
TV Info From Monthly Cable	27.17%	25.98%	25.16%
Guide			
Video-On-Demand Movies	27.16%	25.02%	23.82%
Subscribe Digital Cable	26.23%	28.25%	28.95%
TCM (Turner Classic	25.15%	25.23%	24.61%
Movies)			
Lifetime	24.96%	23.43%	22.71%
USA Network	24.92%	24.81%	24.16%
The Golf Channel	23.69%	24.02%	22.8%
ABC Fam.	23.19%	23.13%	21.97%
BET (Black Entertainment	23.07%	23.53%	22.96%
TV)			
Encore	22.65%	22.92%	21.3%

### Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Harpersville

**Carbon Hill** 

# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

**Demopolis** 

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	20.19%	20.57%	19.67%
Medium Users (4-6)	11.14%	11.08%	10.51%
Light Users (1-3)	21.56%	21.11%	21.26%
Quintiles (20%)			
Newspaper I (Heavy)	1.71%	1.47%	1.29%
Newspaper II	1.43%	1.44%	1.45%
Newspaper III	2.13%	2.2%	2.51%
Newspaper IV	1.32%	0.94%	0.82%
Newspaper V (Light)	1.14%	1.18%	1.13%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	21.67%	20.48%	20.98%
Magazines II	10.54%	9.55%	9.87%
Magazines III	11.91%	10.74%	11.04%
Magazines IV	12.01%	11.65%	12.16%
Magazines V (Light)	0.68%	0.59%	0.64%
Outdoor I (Heavy)	5.85%	5.42%	5.67%
Outdoor II	1.67%	1.95%	2.39%
Outdoor III	2.68%	2.79%	3.19%
Outdoor IV	15.29%	15.71%	16.16%
Outdoor V (Light)	25.28%	25.28%	24.8%
Yellow Pages I	14.75%	14.88%	15.1%
(Heavy)			
Yellow Pages II	4.63%	4.84%	5.31%
Yellow Pages III	4.07%	4.02%	4.76%
Yellow Pages IV	23.81%	22.34%	22.89%
Yellow Pages V (Light)	2.42%	2.45%	2.87%

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
WEDIOW	0-3	<b>3</b> -7	7-10
	MILES	MILES	MILES
Radio Drive Time Quntiles			
(fifths / 20%)			
Drive Time I & II (Heavy)	3.34%	3.25%	3.46%
Drive Time III (Medium)	0.87%	0.72%	0.92%
Radio IV & V (Light)	1.72%	2.03%	2.51%
Radio Media Quntiles (fifths /			
20%)			
Radio I & II (Heavy)	10.81%	9.78%	10.02%
Radio III (Medium)	6.32%	5.81%	5.61%
Radio IV & V (Light)	4%	3.4%	3.64%
Cable TV Quntiles (fifths /			
20%)			
Cable I & II (Heavy)	15.67%	14.8%	14.2%
Cable III (Medium)	4.02%	4.21%	4.44%
Cable IV & V (Light)	32.16%	31.16%	31.51%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
TV Prime Time Quntiles (fifths /			
20%)			
Prime Time I & II (Heavy)	3.2%	3.55%	3.88%
Prime Time III (Medium)	2.43%	2.16%	1.97%
Prime Time IV & V (Light)	12.34%	9.89%	9.92%
TV Early/Late Fringe Quntiles			
(fifths / 20%)			
Fringe I & II (Heavy)	40.36%	40.22%	40.48%
Fringe III (Medium)	51.36%	52.78%	53.27%
Fringe IV (Light)	58.73%	57.81%	57.68%
TV All Day Quntiles (fifths /			
20%)			
All Day I & II (Heavy)	12.61%	12.12%	13.42%
All Day III (Medium)	23.4%	23.73%	24.19%
All Day IV (Light)	11.31%	11.13%	12.56%

## Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	12.1%	12.32%	11.86%
6:00am - 10:00am	12.05%	13.25%	13.42%
10:00am - 3:00pm	5.03%	4.77%	5.93%
3:00pm - 7:00pm	14.17%	13.8%	14.1%
7:00pm - Midnight	11.75%	11.96%	11.49%
Midnight - 6:00am	4.13%	4.29%	4.49%
Weekend Radio			
Listeners			
Dayparts [summary]	17.1%	16.47%	15.54%
6:00am - 10:00am	3.29%	3.65%	3.3%
10:00am-3:00pm	3.5%	3.86%	4.19%
3:00pm - 7:00pm	7.69%	7.36%	7.13%
7:00pm - Midnight	10.62%	10.05%	9.93%
Midnight - 6:00am	8.84%	9.24%	9.38%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	10.34%	9.87%	9.02%
Saturday: 8:00-11:00pm	7.72%	8.24%	8.4%
Sunday: 7:00-11:00pm	11.06%	11.03%	10.32%
9:00am-1:00pm	29.87%	28.8%	27.19%
9:00am-4:00pm	33.68%	32.83%	31.1%
4:00pm-7:00pm	29.94%	29.86%	29.86%
11:00pm-1:00am	42.51%	42.92%	42.07%
AVG Prime time Mon-Sun	2.27%	2.28%	2.62%

# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekday			
6-7am	16.8%	16.63%	15.79%
7-9am	22.04%	21.84%	21.28%
9am-12noon	26.6%	25.25%	23.35%
12noon-4pm	7.08%	7.57%	7.74%
4-6pm	49.66%	49.62%	48.84%
6-7pm	21%	21.27%	20.54%
7-7:30pm	1.21%	1.21%	1.36%
7:30-8pm	12.64%	11.84%	11.46%
8-11pm	10.34%	9.87%	9.02%
11pm-12am	35.35%	35.81%	34.81%
11pm-1am	42.51%	42.92%	42.07%
1-6am	30.06%	29.71%	28.86%

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekend			
Sat: 7-10am	17.99%	18.48%	17.9%
Sat: 10am-1pm	7.91%	8.11%	8.54%
Sat: 1-4pm	26.09%	25.85%	25.29%
Sat: 4-6pm	7.33%	7.06%	7.19%
Sat: 6-7pm	1.78%	2.12%	1.99%
Sat: 7-8pm	0.87%	0.96%	1%
Sat: 8-11pm	7.72%	8.24%	8.4%
Sat: 11pm-1am	4.34%	4.44%	5.01%
Sat: 1am-7pm	24.92%	24.81%	24.16%
Sun: 7-10am	2.21%	2.28%	2.36%
Sun: 10am-1pm	8.27%	8.27%	7.71%
Sun: 1-4pm	6.91%	7.1%	6.74%
Sun: 4-7pm	16.56%	16.12%	15.24%
Sun: 7-11pm	11.06%	11.03%	10.32%
Sun: 11pm-1am	6.59%	5.88%	5.52%
Sun: 1-7am	24.78%	24.51%	23.24%

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

McKenzie

- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Dadeville

Red Level



# Biblical Missional Multiplication

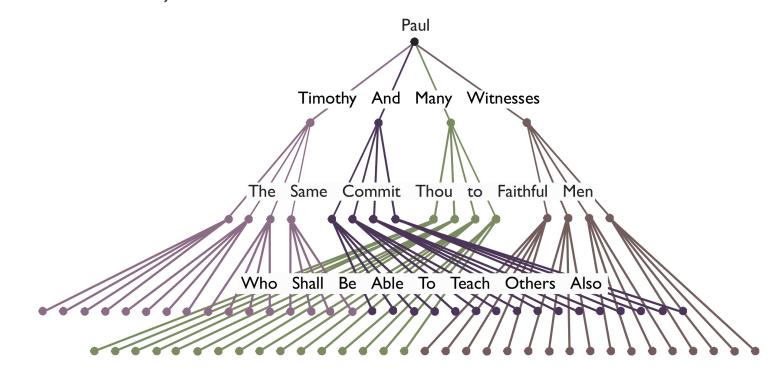
Biblical missional multiplication builds upon disciplemaking and spiritual reproduction.

Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle 2nd Timothy 2:2

Theodore



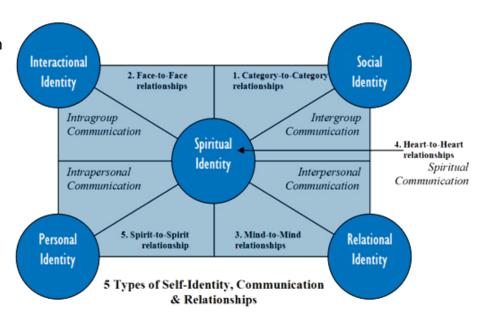
## Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Davton

### Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at Missional Cyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org





Citronelle

Northport

### Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.

Childersburg

- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

# APPENDIX: ALSBOM Churches by Distance

McDonald Chapel

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
4					
1	Charity	1127 Charity Ln Hazel Green, AL 35750	1.59 mi	37	Growing
2	Hazel Green First	225 Hunt Dr Hazel Green, AL 35750	1.66 mi	389	Growing
3	Flint River	12945 Hwy. 231/431 N Hazel Green, AL 35750	3.66 mi	638	Declining
4	Murphy Hill	626 Murphy Hill Rd Toney, AL 35773	3.78 mi	158	Declining
5	Bethlehem Hazel Green	1936 Elkwood Section Rd Hazel Green, AL 35750	4.12 mi	562	Plateauing
6	Bethsaida	906 Boles Rd Hazel Green, AL 35750	4.69 mi	14	Plateauing
7	Bevill's Chapel	592 Bevills Church Rd Hazel Green, AL 35750	4.70 mi	106	Plateauing
8	Meridianville First	175 Monroe Rd Meridianville, AL 35759	5.43 mi	331	Growing
9	Calvary	1267 Opp Reynolds Rd Toney, AL 35773	5.46 mi	86	Plateauing
10	Flint River Fist	8519 Moores Mill Rd Meridianville, AL 35759	5.82 mi	40	Growing
11	Carter's Grove	1392 Carter Grove Rd Hazel Green, AL 35750	6.06 mi	70	Declining
12	Union Grove	1498 Butler Rd New Market, AL 35761	6.25 mi	115	Plateauing
13	Hayes Chapel	199 Saint Clair Rd New Market, AL 35761	6.96 mi	81	Plateauing
14	Lighthouse	PO Box 412 Toney, AL 35773	7.05 mi	118	Plateauing
15	Patterson Road	728 W Arbor Dr NW Huntsville, AL 35811	7.40 mi	21	Growing

# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDDEGG	DICTANCE	WDOLID AVO	HOM OOD
1.0	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Antioch	139 Countess Rd NE Huntsville, AL 35810	7.47 mi	99	Growing
17	Neeley's Chapel	3514 Winchester Rd. NE New Market, AL 35761	8.25 mi	38	Plateauing
18	Harmony	PO Box 428 Toney, AL 35773	8.58 mi	226	Plateauing
19	Pineview	5614 Highway 53 Harvest, AL 35749	9.53 mi	148	Growing
20	New Market	P. O. Box 128 New Market, AL 35761	9.59 mi	53	Growing
21	Locust Grove	171 County Lake Rd New Market, AL 35761	9.91 mi	413	Plateauing
22	Mable Hill	3778 Ready Section Rd Ardmore, AL 35739	9.98 mi	113	Plateauing
23	Celebration	2940 Winchester Rd New Market, AL 35761	9.99 mi	162	Growing
24	Pleasant Springs	409 Winchester Rd NE Huntsville, AL 35811	10.03 mi	106	Growing
25	Winchester Road	1262 Winchester Rd NE Huntsville, AL 35811	10.05 mi	185	Growing
26	Harvest	PO Box 330 Harvest, AL 35749	10.37 mi	233	Plateauing
27	New Birth Missionary	4640 Meridian St N Huntsville, AL 35811	10.61 mi	75	Declining
28	Lakewood	2101 Mastin Lake Rd NW Huntsville, AL 35810	11.48 mi	104	Plateauing
29	Oakley	540 Oakley Chapel Rd New Market, AL 35761	11.55 mi	73	Plateauing
30	Liberty	3134 Highway 53 Huntsville, AL 35806	11.61 mi	92	Growing

# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Hurricane Grove	863 Upper Hurricane Rd New Market, AL 35761	11.68 mi	41	Growing
32	Bethany	PO Box 3178 Huntsville, AL 35810	11.76 mi	83	Declining
33	West Mastin Lake	PO Box 3332 Huntsville, AL 35810	11.89 mi	90	Plateauing
34	Northside	2900 Meridian St N Huntsville, AL 35811	12.15 mi	89	Plateauing
35	Cornerstone	1091 Ryland Pike Huntsville, AL 35811	12.22 mi	208	Growing
36	Highlands	2525 Aspen Ave NW Huntsville, AL 35810	12.24 mi	209	Declining
37	Christ Church	PO Box 18725 Huntsville, AL 35804	12.27 mi	52	Declining
38	Concord	22550 Concord Rd Toney, AL 35773	12.49 mi	76	Plateauing
39	Piney Grove	28430 Pinedale Rd Ardmore, AL 35739	12.61 mi	286	Growing
40	Oak Park	2105 Cloys Ave NE Huntsville, AL 35811	12.69 mi	132	Growing
41	Mount Zion	228 Mount Zion Rd Huntsville, AL 35806	12.81 mi	582	Growing
42	Wooley Springs	28025 Bethel Rd Toney, AL 35773	12.94 mi	378	Growing
43	Sweetwater Fellowship	115 McCormick Dr NW Huntsville, AL 35811	12.95 mi	37	Growing
44	The Fellowship of Faith	2117 Oakwood Ave Huntsville, AL 35810	12.99 mi	216	Growing
45	Jackson Way	1001 Andrew Jackson Way NE Huntsville, AL 35801	13.10 mi	366	Plateauing



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An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

Woodville

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