# MissionSite top unreached locations

Summerdale Gilbertown HARVEST, AL Ridaevil CENSUS TRACT: 01089010502 Blue Sprin Montevallo Coffeeville Elmore Hil Multiplyulligent Columbia Brewton Harpersonuction ignand Lake Brantley Tallassee Somervill REGION: Northern Region Every ASSOCIATION: Madison Rosa Elkmont Northport YDISTRICT: 01: Central Mountain District Arab Jemis Huntsville Ozark Vance Chelsea In partnership with the: Chelsea In Partnership with the: Intercultural Institute of Payne Madison for Contextual Ministryine Silas Tayl Lan ©Copyright 2013 Intercultural Institute for Contextual Ministryena

COUNTY: Madison Locust Fork Redstone Arsenal BrcSITESCAPE: Suburbscapew Site Grayson Valley ( Kille DENNITY PATTERN: Ar Geiger Akron Brookside Yello Huevtow State Board of Missionserton Goodwater

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Hueytown <u>River Falls</u> Shiloh Brilliant Sweet Water Havneville Vredenburgh Pine Hill Hoover Leigh Hueytown <u>River Falls</u> Shiloh Brilliant Sweet Water Havneville Vredenburgh Pine Hill Hoover Leigh Sylvania Southside Maplesville Wilton White Hall Hillsboro Brewton Log <u>Intercultural Institute</u> Bluff Weaver Akron Flomaton Ladonia Moody Greensboro Dauphin Is <u>Joi Contextual Ministry</u> Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

#### Site Location Summary

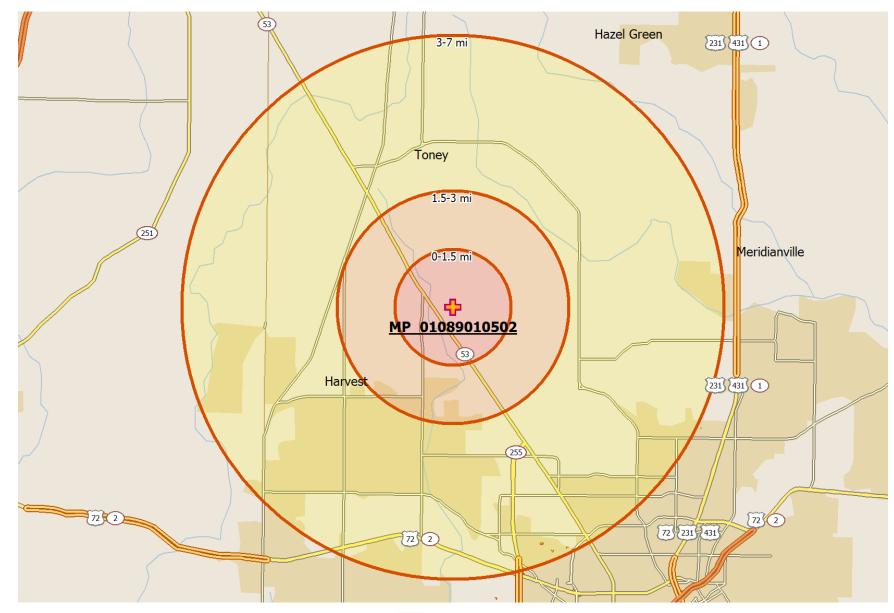
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1.5 mile, 1.5-3 mile, and 3-7 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	0101	Northern Region
2	Association	1502	Madison
3	District	01	Central Mountain District
4	County Location	01089	Madison
5	Zipcode	35749	Madison
6	Sitescape Category	3	Suburbscape
7	Sitescape Group	3.2	Medium Suburbs
8	Sitescape Subgroup	3.22	Medium suburbs nearby suburbs adjacent a city
9	Sitescape Density Pattern	А	50000-100000-250000



etrey Moores Mill Valley Head Cedar Bluff Wilton Goodwater Courtland Mount Vernen Oak Hill Jasper Smiths Station Gadsden Ozark Loxley Avon Hamilton Cardiff Contextual Institute Somerville Maplesville Falkville Killen Pleasant Groves Coaling Weiger Los Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

#### Site Location Summary - Map of the Site Location



Ho Hurtsboro Eufaula Rehobeth Luverne Henagar Highland Lake Rock Mills East Brewton Oak Grove Heover Good Hope Talladega Camden Attalla Rainbow City Coffeeville Intercultural Institute Meadowbrook Lynn Crossville Fairview Arab Locust Fork Malvern Ke Copyright 2013, Intercultural Institute for Contextual Ministry Needham Woodland Hollywood Killen Grand Bay 4

#### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	COD	EXPLANATION
		Ε	
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	2	County in metro area of 250,000 to 1 million population
4	NCHS Rural Urban Codes	3	Medium Metro - counties in a metropolitan statistical area of 250,000 to 999,999 population
5	NCES Urban Centric Locale Codes	41	Rural: Fringe: Census-defined rural territory that is less than or equal to 5 miles from an urbanized area, as well as rural territory that is less than or equal to 2.5 miles from an urban cluster.
6	IICM RUCA Values Index	91	Metropolitan high commuting: No additional code
7	ERS RUCA Commuting Value	2	Metropolitan area high commuting: primary flow 30% or more to a urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

Vredenburgh Lowndesboro Alexander City Lakeview Altoona Anniston Excel Woodland Hobson City Trussville Arley Elkmont Troy Chelsea Pine Ridge Detroit Leeds Show Stovenson Lisman Falker Rock Cordova Rutledge Atmore Grayson Valley Holly Pond Hammond For Contextual Ministry Corpyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

## Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-1.5 MILES	1.5-3 MILES	3-7 MILES
2010 Population	993	4,319	77,595
2010 Households	339	1,515	27,760
2010 Group Quarters Population	0	0	2,995

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	24	36	48
Language Diversity National Index	3	19	33
Foreign Born Diversity National Index	58	91	96
Ancestry Diversity National Index	48	23	24
Racial Diversity National Index	54	60	62

Tuskegee Brookside Birmingham Sipsey Louisville Myrtlewood Carroliton Centre Mulge Loachape Colony Gordonville Woodstock Ohatchee Walnut Grove Hackleburg <u>Intercultural Institute</u> Double Springs Shiloh Argo Rock Mills Aliceville Uniontown Russe for Confectual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Madrid Midfield Rosa Pickepsville Trov. Gilbertown

## Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	1	True
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

Cuba Faunsdale Winfield Lockhart Lowndesboro Yellow Bluff Cottonwood Auburn Sheffield Wainut G Hekenzie Fulton Sylvan Springs Woodstock Enterprise Pell City Halebor Heyden Dodge City Heleto II Red Level Greenville Brookside Highland Lake North Courtland Pleas for Confertual Ministry osa Filmans C Copyright 2013, Intercultural Institute for Contextual Ministry Rise Chickasaw Brighton Prattville Millov Avon Wald

## Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-1.5 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-1.5 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	154	45.43%
Mainstay Communities	Established, Diverse Households	42	12.39%
Working Communities	Blue-collar, Working Families	3	0.88%
Country Communities	Rural, Agri. & Mining Families	8	2.36%
Aspiring Communities	Young Singles / Aspiring-Multihousing	131	38.64%
Urban Communities	High Density, Inner-city Neighborhoods	1	0.29%

Hytep Sylvan Springs Franklin Selma Rainbow City Homewood Locust Fork West Point St. Florian Wa alter Livingston Blue Springs Graysville Tuscaloosa Saks Anderson Intercultural Institute Gurley Brookside Glenwood Childersburg Pike Road Babbie Excel Copyright 2013, Intercultural Institute for Contextual Ministry McMullen Guin Atmore Sylvania Billingsley La Favor

# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.



# Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Ider Pollard <u>Hount Olive</u> Prichard <u>Blountsville</u> Cardiff <u>Dutton</u> Valley Head Samson Brundidge Rainber Horn Hill Clayhatchee Anniston Creola Bon Air Hobson City Rutler <u>Intercultural Institute</u> Hammondville Level Plains Ashford Castleberry Sweet Water Refor Joi Confectual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-1.5 mile band that are in each category. The index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-1.5 MILE BAND	% INDEX
Unreached Households	90,812	239	0.26%
Unreached %	68.91%	70.37%	102.12
Religious But NOT Evangelical HH	24,922	71	0.28%
Religious But NOT Evangelical %	18.91%	20.81%	110.02
Spiritual But NOT Relig or Evang HH	13,277	34	0.26%
Spiritual But NOT Relig or Evang %	10.07%	10.06%	99.81
Not Evangelical, Not Interested HH	52,881	134	0.25%
Not Evangelical, Not Interested %	40.13%	39.51%	98.47



Mountain Brook Sanford Dothan Alabaster Brilliant Blountsville Town Creek Belk Minor Centreville Hountainboro Somerville Tuskegee Black Trafford Grand Bay Gordon Grand Bay Gordon (Confectual Institute Parrish Cullman Edwardsville Emelle Eldridge Highland Lake Taylor (Confectual Ministry and Grove Gu Copyright 2013, Intercultural Institute for Contextual Ministry Fairbone Waterloo Waverly Crossville Winfield Goodwater

## **Spirituality Indicators - Churchscape**

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of ALSBOM Churches	92	1	1.09%
Active ALSBOM Attenders	18,746	148	0.79%
Active Evangelical Households	26,971	394	1.46%
Active Evangelical Percent	20.47%	21.23%	103.71
Inactive Evangelical Households	13,997	205	1.46%
Inactive Evangelical Percent	10.62%	11.05%	104.03
# New Churches Needed	0	0	0%



He Harpersville North Johns Littleville Vestavia Hills White Hall Phil Campbell Berry Notasulga Anniste Homasville Natural Bridge Level Plains Silverhill Rogersville Vernon Mountainboro Cardiff Ethelsville Trinity Rutledge Brundidge India ©Copyright 2013, Intercultural Institute for Contextual Ministry Contextual Ministry Contextual Ministry Contextual Ministry Cardon Leesburg Bagland Brilliant Headla

### Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Pineview	2.01 mi	148	Growing	16	Wall Highway	6.65 mi	468	Growing
2	Murphy Hill	3.97 mi	158	Declining	17	Community	6.98 mi	69	Declining
3	Harvest	4.04 mi	233	Plateauing	18	Woodland Hill	6.98 mi	88	Declining
4	Liberty	4.89 mi	92	Growing	19	Haven	7.01 mi	58	Growing
5	Harmony	5.00 mi	226	Plateauing	20	Carter's Grove	7.02 mi	70	Declining
6	Calvary	5.09 mi	86	Plateauing	21	Lakewood	7.09 mi	104	Plateauing
7	Mount Zion	5.10 mi	582	Growing	22	New Birth Missionary	7.15 mi	75	Declining
8	Meridianville First	5.45 mi	331	Growing	23	Pleasant Springs	7.35 mi	106	Growing
9	Lighthouse	5.57 mi	118	Plateauing	24	The Brook	7.49 mi	510	Plateauing
10	West Mastin Lake	5.77 mi	90	Plateauing	25	Charity	7.70 mi	37	Growing
11	Antioch	5.85 mi	99	Growing	26	Hazel Green First	7.74 mi	389	Growing
12	Bethany	6.08 mi	83	Declining	27	Concord	7.76 mi	76	Plateauing
13	Highlands	6.16 mi	209	Declining	28	The Fellowship of Faith	7.85 mi	216	Growing
14	Flint River	6.33 mi	638	Declining	29	Northside	8.04 mi	89	Plateauing
15	Christ Way	6.33 mi	23	Growing	30	Mable Hill	8.10 mi	113	Plateauing

Brighton St. Florian Hobson City Minor Coffeeville Monroeville Mooresville Toxey Sardis City Tarrah Greenville Sipsey Columbia Piedmont Riverview Myrtlewood Rido Intercultural Institute Confectual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

## Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.



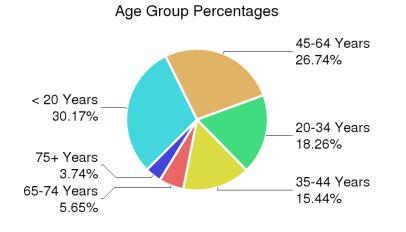
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-1.5 mile band. The percentage of the county population and number of households that appears in the 0-1.5 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO	DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	238,912	375	0.16%	1990 Households	91,210	131	0.14%
2000 Population	276,700	511	0.18%	2000 Households	109,955	176	0.16%
2010 Population	334,713	993	0.3%	2010 Households	131,781	339	0.26%
Location Types in this MissionSite						ре	0-1.5mi Band
🔲 0-1.5mi Ban	d 🗌 1.5-3	mi Band	📕 3-7mi Bar	d 📃 County	Residential		360
200,000					Residential A	Apt.	2
150,000					Residential N	lon-Apt.	358
130,000					Business		5
100,000					Seasonal		0
					USPS Resid	ential	327
50,000 0 Residential Residen	niial Apt. Residential No	n-Apt. Bu	siness Seaso	usps Residential USPS Residential	USPS Busin	ess	4

Addison Morris Munford Millport Billingsley Carbon Hill Lake View Steele Shorter Maytown Holt G Hisonville Monroeville Riverview Rockford York Napier Field Elmono Intercultural Institute Rogersville Selma Paint Rock Coosada Epes Mentone Anderson Att for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.

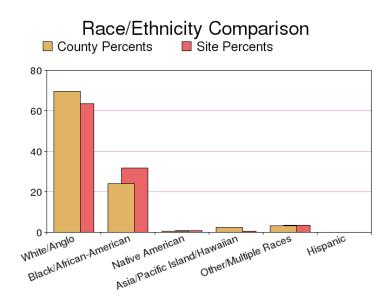


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.34%	6.55%	122.66
4-5 Years	2.57%	2.62%	101.95
6-8 Years	3.8%	4.43%	116.58
9-11 Years	3.87%	4.43%	114.47
12-13 Years	2.62%	3.52%	134.35
14-17 Years	5.51%	5.94%	107.8
18-19 Years	2.84%	2.62%	92.25
0-5 Years	7.9%	9.16%	115.95
6-12 Years	8.98%	10.78%	120.04
13-19 Years	9.66%	10.17%	105.28
< 20 Years	26.54%	30.11%	113.45
20-34 Years	20.42%	18.23%	89.28
35-44 Years	13.01%	15.41%	118.45
45-64 Years	26.8%	26.69%	99.59
65-74 Years	7.3%	5.64%	77.26
75+ Years	5.92%	3.73%	63.01
Median Age	37	39	105.37
Median Age (Male)	36	40	110.6
Median Age (Female)	39	39	100.86



A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	69.59%	63.54%	91.31
Black, African-American	24.05%	31.62%	131.5
Native American	0.65%	0.7%	109.03
Asian	2.37%	0.6%	25.47
Pacific Island, Hawaiian	0.06%	0%	0
Other/Multiple Races	3.28%	3.42%	104.25
Hispanic	0%	1.11%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	222,291	643	
Less than 9th Grade	3.83%	2.33%	164.24

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	222,291	643	
Less than 9th Grade	3.83%	2.33%	164.24
No High School Diploma	7.94%	5.29%	150.14
High School Graduate	23.15%	18.97%	122.03
Some College, no degree	20.19%	21.93%	92.07
Associate Degree	6.53%	6.22%	104.99
College Degree	25.17%	28.3%	88.94
Graduate/Prof. degree	13.18%	16.95%	77.76

Natural Bridge Fort Deposit Colony Northport Lockhart Shiloh Powell Berry Mosses New Hope Me erten Goshen Saks Rosa Excel Loxley Sumiton Lynn Tallassee Fare Intercultural Institute isman Moody Opelika Hanceville Forkland Geneva Kimberly Annisto Copyright 2013, Intercultural Institute for Contextual Ministry Contextual Ministry Comparison Gadsden Pickensville Lake Purdy Phenometer Contextual Ministry

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	6.33%	1.77%	32.93
\$10,000 to \$19,999	10.05%	5.01%	49.91
\$20,000 to \$29,999	10.7%	4.13%	38.6
\$30,000 to \$49,999	18.71%	16.81%	89.85
\$50,000 to \$59,999	8.06%	7.67%	95.19
\$60,000 to \$69,999	7.33%	9.73%	132.73
\$70,000 to \$79,999	6.34%	12.09%	190.88
\$80,000 to \$89,999	5.13%	10.62%	206.87
\$90,000 to \$99,999	3.81%	7.08%	185.7
\$100,000 to \$124,999	9.62%	9.44%	98.15
\$125,000 to \$149,999	5.31%	7.37%	138.87
\$150,000 to \$199,999	5.53%	4.13%	74.68
\$200,000 to \$249,999	1.39%	1.18%	85.16
\$250,000 or more	1.69%	2.95%	174.16
Median Household	55,208	73,243	132.67
Average Household	73,838	90,964	123.19
Per Capita Household	29,765	31,054	104.33
Family/Non-Family Household			
Income			
Median Family Income	70,258	79,295	112.86
Average Family Income	88,537	101,732	114.9
Median Non-Family Income	32,776	44,128	134.64
Average Non-Family Income	45,483	41,939	92.21

edge Brighton Phenix City Ariton Grayson Valley Moores Mill Highland Lake Gulf Shores Guin Blue Righton Hammondville Childersburg Florence Wilton Stevenson Newbern Burg Intercultural Institute New Market Clanton McDonald Chapel Fairhope Red Level Double Sport for Confertual Ministry ©Copyright 2013, Intercultural Institute for Confextual Ministry Copyright 2013, Intercultural Institute for Confextual Ministry

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	65.86%	78.17%	118.69
Families with Children	31.51%	43.07%	136.68
Families without Children	34.35%	35.1%	102.19
Non-Family Households			
% Non-Family Households	34.14%	21.83%	63.94
Non-Families with Children	0.34	0.29	87.16
Non-Families without Children	33.8	21.53	63.71
Housing Units			Index
Total Housing Units	147,407	367	
Vacant percent	10.6%	7.9%	74.54
Owned percent	62.98%	83.92%	133.25%
Rented Percent	26.42%	8.45%	31.97
Households by Size			Index
Avg household size	2.48	2.93	118.15
Avg family hh size	3.15	3.39	107.62
Avg non-family hh size	1.19	1.27	106.72
Households By Count of Persons			Percent
One	38,867	62	0.16%
Two	40,118	91	0.23%
Three or Four	41,415	145	0.35%
Five+	11,381	41	0.36%

Gardendale Needham Samson Pleasant Groves Uniontown Robertsdale Woodstock La Fayette Woods Grimes New Brockton Fayette Roanoke Underwood-Petersville Prace Intercultural Institute New Market Vredenburgh Brookside Sylvan Springs Mobile Courtland For Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

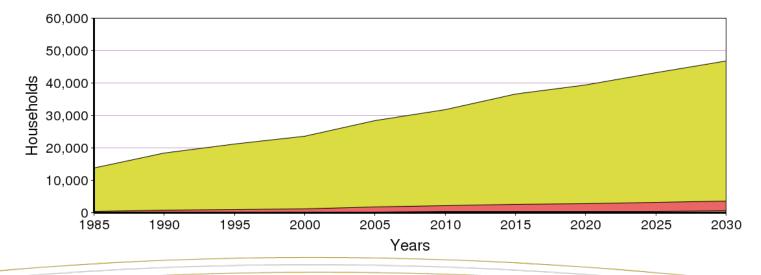
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-1.5 mile ring. The percentage of the county population and number of households that appears in the 0-1.5 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	238,912	375	0.16%
2000 Population	276,700	511	0.18%
2010 Population	334,713	993	0.3%
2015 Population	369,521	1,092	0.3%

Household Change from 1985 to 2030

🔲 0-1.5mi Ring 🛛 📕 0-3mi Ring

🗖 0-7mi Ring

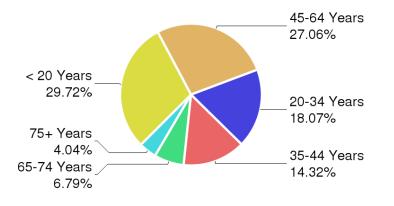


Mills Cusseta Guin Myrtlewood Anderson Elba Wilsonville Wedowee Gilbertown Rock Creek Moody Kimberly Lanett Forestdale Moores Mill Clayhatchee Webb Union Spring Intercultural Institute Rutledge Douglas Orange Beach Westover Abbeville Blue Springs All for Contextual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry Contextual Ministry Prichard Cullman Daviston Gulf Shores Brent Sats 20

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

Projected Age Group Percentages

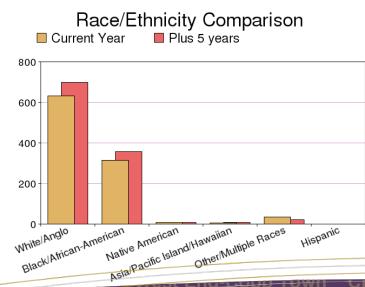


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	6.55%	6.96%	106.26
4-5 Years	2.62%	2.84%	108.4
6-8 Years	4.43%	4.4%	99.32
9-11 Years	4.43%	4.12%	93
12-13 Years	3.52%	3.21%	91.19
14-17 Years	5.94%	5.59%	94.11
18-19 Years	2.62%	2.56%	97.71
0-5 Years	9.16%	9.8%	106.99
6-12 Years	10.78%	10.16%	94.25
13-19 Years	10.17%	9.71%	95.48
< 20 Years	30.11%	29.67%	98.54
20-34 Years	18.23%	18.04%	98.96
35-44 Years	15.41%	14.29%	92.73
45-64 Years	26.69%	27.01%	101.2
65-74 Years	5.64%	6.78%	120.21
75+ Years	3.73%	4.03%	108.04
Median Age	37	40	107.7
Median Age (Male)	36	41	114.1
Median Age (Female)	39	39	101.45

Prange Beach Concord Garden City Evergreen Foley Auburn Ladonia Clayton Collinsville Highland Lak Henagar Bear Creek Allgood Greenville Rosa Spanish Fort Heath Ling Intercultural Institute Inniston Warrior Hytop Fruithurst Madison Pinckard Mosses Oxford For Confectual Ministry Confectual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	63.54%	64.01%	100.73
Black, African-American	31.62%	32.78%	103.68
Native American	0.7%	0.64%	90.93
Asian	0.6%	0.64%	106.09
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	3.42%	1.92%	56.17
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	643	712	
Less than 9th Grade	2.33%	2.25%	96.33
No High School Diploma	5.29%	5.48%	103.59
High School Graduate	18.97%	20.08%	105.85
Some College, no degree	21.93%	20.22%	92.23
Associate Degree	6.22%	6.32%	101.6
College Degree	28.3%	28.65%	101.23
Graduate/Prof. degree	16.95%	16.99%	100.25

sville New Hope Level Plains Grove Hill Holly Pond Providence Centreville Sanford Lowndesboro Hale the Courtland Scottsboro White Hall Gu-Win Blountsville Deatsville Lipson Intercultural Institute Hartford Trinity Elkmont Woodland Livingston Daviston Courtland Copyright 2013, Intercultural Institute for Contextual Ministry Springs Village Gantt Oriville Carolina Anniston Oh 22

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	1.77%	1.6%	90.64
\$10,000 to \$19,999	5.01%	5.61%	111.97
\$20,000 to \$29,999	4.13%	4.28%	103.59
\$30,000 to \$49,999	16.81%	15.78%	93.82
\$50,000 to \$59,999	7.67%	7.22%	94.13
\$60,000 to \$69,999	9.73%	9.09%	93.39
\$70,000 to \$79,999	12.09%	11.76%	92.85
\$80,000 to \$89,999	10.62%	10.16%	93.16
\$90,000 to \$99,999	7.08%	6.15%	86.86
\$100,000 to \$249,999	9.44%	10.43%	110.47
\$125,000 to \$149,999	7.37%	8.29%	112.4
\$150,000 to \$199,999	4.13%	5.08%	123.01
\$200,000 to \$249,999	1.18%	1.87%	158.62
\$250,000 or more	2.95%	2.67%	90.64
Median Household	73,243	73,682	100.6
Average Household	90,964	97,719	107.43
Per Capita Household	31,054	33,468	107.77
Family/Non-Family Household			
Income			
Median Family Income	79,295	81,198	102.4
Average Family Income	101,732	110,678	108.79
Median Non-Family Income	44,128	48,515	109.94
Average Non-Family Income	41,939	44,196	105.38

ersville Huntsville Goldville Cardiff Muscle Shoals Edgewater Redstone Arsenal Meridianville Blue Ridge elika Epes Kinsey Northport Hillsboro Rainbow City Lanett Millport <u>Intercultural Institute</u> Ardmore Picke Clay Fayette Bessemer Alexander City Calera McMullen Ozark We for Contextual Ministry Coopyright 2013, Intercultural Institute for Contextual Ministry Coopyright 2013, Intercultural Institute for Contextual Ministry Manual Ministry New Hope Cherokee Onycha Phenix City Detroit

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

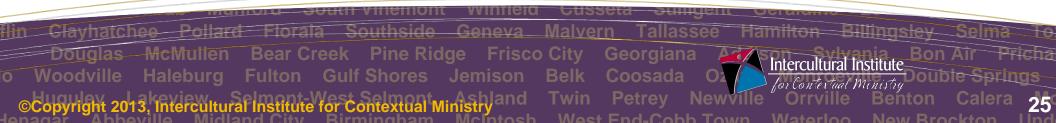
CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	78.17%	75.94%	97.14
Families with Children	43.07	39.57	91.88
Families without Children	35.1	36.9	105.11
Non-Family Households			
% Non-Family Households	21.83%	24.06%	110.24
Non-Families with Children	0.29	0	110.24
Non-Families without	21.53	24.06	111.75
Children			
Housing Units			
Total Housing Units	367	404	110.08%
Vacant percent	7.9%	7.43%	93.97
Owned percent	83.92%	84.41%	100.57
Rented Percent	8.45%	8.17%	96.7
Households by Size			
Avg household size	2.93	2.92	99.66%
Avg family hh size	3.39	3.47	102.36%
Avg non-family hh size	1.27	1.19	93.7%
Households By Count of			
Persons			
One	62	75	120.97%
Two	91	97	106.59%
Three or Four	145	154	106.21%
Five+	41	48	117.07%

ove West Jefferson Eclectic Ethelsville Ranburne Centreville Trinity Gilbertown Andalusia Parrish Ge Millbrook Glenwood Dothan Gaylesville Forestdale Detroit Good <u>Intercultural Institute</u> Pell City Gurley Valley Head Hoover Priceville Littleville Natural Bridge Yellow Bluff <sup>to</sup> Copyright 2013, Intercultural Institute for Contextual Ministry Helena Autaugaville Huguley Enterprise Pine Hill Moundville Arab Vestavia Hills Alberty

# **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-1.5	1.5-3	3-7		BORN IN:	BORN IN: 0-1.5	BORN IN: 0-1.5 1.5-3
	MILES	MILES	MILES			MILES	MILES MILES
Foreign Born Pop	0	71	1,306	1	Eastern Africa	Eastern Africa 0	Eastern Africa 0 0
Northern Europe	0	0	48		Middle Africa	Middle Africa 0	Middle Africa 0 0
Western Europe	0	0	158		Northern Africa	Northern Africa 0	Northern Africa 0 0
Southern Europe	0	0	6		Southern Africa	Southern Africa 0	Southern Africa 0 0
Eastern Europe	0	7	36		Western Africa	Western Africa 0	Western Africa 0 0
Other Europe	0	0	0		Other Africa	Other Africa 0	Other Africa 0 0
Eastern Asia	0	51	153		Oceania	Oceania 0	Oceania 0 13
So. Central Asia	0	0	86		Caribbean	Caribbean 0	Caribbean 0 0
SE Asia	0	0	133		Central Amer.	Central Amer. 0	Central Amer. 0 0
Western Asia	0	0	7		South America	South America 0	South America 0 0
Other Asia	0	0	0		North America	North America 0	North America 0 0
					Born at sea	Born at sea 0	Born at sea 0 0



# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-1.5	1.5-3	3-7	SPOKEN AT HOME	0-1.5	1.5-3	3-7
En allah saha	MILES	MILES	MILES	Others lade Even	MILES	MILES	MILES
English only	0	1,678	50,352	Other Indo-Euro	0	0	7
Spanish	0	16	813	Asian/PI languages	0	0	0
Other Indo-Euro	0	7	632	Chinese	0	0	61
language				Japanese	0	0	60
French (incl. Patois,	0	0	212	Korean	0	0	109
Cajun)				Mon-Khmer,	0	0	0
French Creole	0	0	16	Cambodian			
Italian	0	0	0	Miao, Hmong	0	0	0
Portuguese	0	0	42	Thai	0	0	0
German	0	7	266	Laotian	0	0	0
Yiddish	0	0	4	Vietnamese	0	0	91
Other West Germanic	0	0	0	Other Asian	0	0	52
A Scandinavian	0	0	5	Tagalog	0	0	38
Language				Other Pacific Is	0	0	48
Greek	0	0	10	Other languages	0	0	137
Russian	0	0	18	Navajo	0	0	0
Polish	0	0	18	Other Native N.	0	0	16
Serbo-Croatian	0	0	0	American			
Other Slavic Language	0	0	7	Hungarian	0	0	0
Armenian	0	0	0	Arabic	0	0	8
Persian	0	0	17	Hebrew	0	0	0
Gujarathi	0	0	0	African languages	0	0	113
Hindi	0	0	0	Other unspecified	0	0	0
Urdu	0	0	0				

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# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-1.5	1.5-3	3-7	ANCESTRY	ANCESTRY 0-1.5	ANCESTRY 0-1.5 1.5-3
	MILES	MILES	MILES		MILES	MILES MILES
Reporting ancestry	0	1,323	44,417	Irish	Irish 0	Irish 0 137
Arab	0	0	21	Italian	Italian 0	Italian 0 9
Armenian	0	0	0	Lithuanian	Lithuanian 0	Lithuanian 0 0
Austrian	0	0	34	Norwegian	Norwegian 0	Norwegian 0 0
British	0	18	222	Polish	Polish 0	Polish 0 58
Canadian	0	0	20	Portuguese	Portuguese 0	Portuguese 0 0
Croatian	0	0	7	Romanian	Romanian 0	Romanian 0 0
Czech	0	0	52	Russian	Russian 0	Russian 0 0
Czechoslovak	0	0	36	Scandinavian	Scandinavian 0	Scandinavian 0 0
Danish	0	0	67	Scotch-Irish	Scotch-Irish 0	Scotch-Irish 0 41
Dutch	0	54	272	Scottish	Scottish 0	Scottish 0 14
English	0	82	3,036	Slovak	Slovak 0	Slovak 0 0
European	0	7	464	Subsaharan African	Subsaharan African 0	Subsaharan African 0 0
Finnish	0	0	34	Swedish	Swedish 0	Swedish 0 0
French (not Basque)	0	14	550	Swiss	Swiss 0	Swiss 0 0
French Canadian	0	5	123	Ukrainian	Ukrainian 0	Ukrainian 0 0
German	0	87	2,945	US/American	US/American 0	US/American 0 331
Greek	0	0	24	Welsh	Welsh 0	Welsh 0 7
Hungarian	0	0	24	West Indian	West Indian 0	West Indian 0 0
Iranian	0	0	25	Yugoslavian	Yugoslavian 0	Yugoslavian 0 0
				Other	Other 0	Other 0 459

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n Allen Russellville Pell City Maplesville Trafford Moundville Ashland Pollard Triana Newton Selma Satsuma Daphne Riverview Lakeview lew Copyright 2013, Intercultural Institute for Contextual Ministry

FairfieldAlbertvilleOnychaSt. FlorianCamdenOpelikaTrussvilleAsIntercultColonySardis CityAlexander Colony

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## Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



# Using the Demographic Indicators

#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

Theodore Kinston Oxford Memphis Boligee Avon Elmore Margaret Sylacauga Anniston Kinsey Ba Fincent Fort Deposit Elba Tallassee Brantley Wilton Grove Hill One Contextual Institute d Silverhill Mobile Elberta Ariton North Johns Needham Mentone Bolige Contextual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry Contextual Ministry

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



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The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	339	100%	238	100%
AFFLUENT SUBURBIA	154	45.43%	107	44.96%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	154	45.43%	107	44.96%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	0	0%	0	0%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	0	0%	0	0%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	42	12.39%	27	11.34%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	42	12.39%	27	11.34%
Urban Optimists	0	0%	0	0%
Family Convenience	0	0%	0	0%
Mid-Market Enterprise	0	0%	0	0%



The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	339	100%	238	100%
BLUE COLLAR BACKBONE	0	0%	0	0%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	0	0%	0	0%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	3	0.88%	2	0.84%
Steadfast Conservative	3	0.88%	2	0.84%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

Florence Valley Vestavia Hills Providence Banks Glenwood Woodstock Smiths Station Onycha Hills Pinson Albertville Phenix City Repton Gainesville Millport Gadsden Intercultural Institute Ashville Union Springs Lanett Warrior Dothan Decatur Hackleburg Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	339	100%	238	100%
REMOTE AMERICA	4	1.18%	2	0.84%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	4	1.18%	2	0.84%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	131	38.64%	97	40.76%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	131	38.64%	97	40.76%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	4	1.18%	2	0.84%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	4	1.18%	2	0.84%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

Frisco City Hammendville Newton Munford Goldville Vance Babbie Monroeville Sylvania Linden Frisco City Hammendville Newton Munford Goldville Vance Babbie Monroeville Sylvania Linden Scottsboro Mon Intercultural Institute Intercultural Institute Confermation Orrville Emelle Fyffe McKenzie Moulton Natural Bridge Valley How Gulf Shores Fort Payne Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	339	100%	238	100%
STRUGGLING SOCIETIES	0	0%	0	0%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	1	0.29%	1	0.42%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	1	0.29%	1	0.42%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Acksonville Beaverton Lake View Robertsdale Webb Tuscumbia Oakman Westover Russellville Sullige Hoover Clayton Grimes St. Florian Adamsville Moores Mill Skyline Provide Endevine Condova Hanseville Iusia Babbie Center Point Dauphin Island Prichard Red Bay Red Level Tol Confetual Ministry Coopyright 2013, Intercultural Institute for Contextual Ministry Coopyright 2013, Intercultural Institute for Contextual Ministry

# Identifying Focus Groups in this Location

Within the 0-1.5 mile, 1.5-3 mile and 3-7 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Vaterieo Sand Rock Pleasant Groves Carbon Hill Montgomery Ethelsville Pinson Franklin Huguley Cord GayleSville Camden Mountain Brook Faunsdale Alexandria Good Hope Intercultural Institute Ariton Cowarts Moody Goldville Lisman Clayton Haleburg Epes Adverse Adverse Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

#### **Potential Cultural Bridges**

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



Jemison Pleasant Groves Gadsden Cusseta Calera Taylor Livingston Woodville Moulton Vance Clanton Graysville Tuskegee Butler Midway Sulligent Lisman Camder Intercultural Institute Pisgah Hayden Waterloo Myrtlewood Hammondville Epes Locust For for Contextual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5	1.5-3	3-7	BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES		MILES	MILES	MILES
PC-HH Own	84%	83%	74%	Internet Use: News/ Weather	32%	32%	26%
Use Comp. for Internet/E-mail	68%	68%	59%	Internet Use: Banking	30%	32%	27%
Internet Use: E-Mail	57%	58%	49%	Use Comp. for News/Info./Data	30%	29%	25%
Use Comp. for Word	49%	47%	40%	Service			
Processing				PC-Network-HH Has One	26%	23%	21%
Use Comp. for Comp. Games	47%	45%	37%	Use Comp. for Personal Financial	19%	18%	15%
Use Comp. for Shopping	44%	43%	36%	Mngmnt			
Use Comp. for Digital Camera	40%	40%	35%	Internet Use: Shopping: Gathered	18%	17%	14%
Photo Editing				Info. for Shopping			
Use Comp. for Banking	40%	40%	34%	Use Comp. for Filing/DB Mngmnt	18%	16%	14%
Use Comp. for Education	40%	38%	33%	Use Comp. for Accounting	18%	18%	15%
HH Owns DVD Player	38%	34%	29%	Internet Use: Travel Reservations	17%	15%	11%
				Use Comp. for Telecommuting	16%	14%	11%

The second second reality Banks Jennson Town Cross Roads Tuskegee Satsuma Huntsville Hartie Hentone Henagar Minor Flomaton Childersburg Somerville Greenville Intercultural Institute Grant Thomaston Hobson City Collinsville McKenzie Saraland Ett for Contextual Ministry Second Paters Intercultural Institute for Contextual Ministry Covarts Union Grove Natural Bridge York Fairview 37

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Listening To Music	72%	71%	71%
Dining Out (Not Fast	64%	63%	56%
Food)			
Reading Books	58%	56%	53%
Card Games	47%	45%	41%
Go To A Beach/Lake	43%	42%	36%
Cooking for Fun	39%	37%	36%
Gardening	37%	36%	30%
Board Games	36%	36%	31%
Visit Museum	24%	23%	21%
Photography	21%	21%	19%

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Any Ailment	71%	69%	66%
Gen./Fam. Practitioner	39%	41%	38%
Dentist	32%	29%	27%
Eye Dr.	23%	21%	20%
Backache	22%	22%	21%
High Cholesterol	21%	19%	17%
Hypertension/High Blood	20%	19%	18%
Pressure			
None Of These	19%	19%	20%
Acid Reflux Disease	16%	16%	14%
(GERD)			
Any Arthritis	14%	13%	13%

Lowndesboro Bessemer Harvest Luverne Woodland Bayou La Batre Mulga Gardendale Woodstock H Onycha Opp Rehobeth Hobson City Tuscumbia Akron Linden Monte Intercultural Institute The Attalla Midfield Carbon Hill West Point Susan Moore Saraland Syla To Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Concert	34.37%	31.24%	29.38%
Live Theater	25.67%	23.15%	22.81%
Live Theater Most Often	21.01%	19.09%	18.46%
Rock/Pop Concerts Most	20.11%	17.05%	15.65%
Often			
Comedy Club	9.95%	10.9%	11.49%
Dance Performance	9.34%	8.2%	9.98%
Movies: Action/Adventure	43.27%	42.5%	40.18%
Movies: Comedy	42.76%	43.33%	42.38%
Movies: Fam.	24.85%	23.97%	22.7%

BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Movies: Romantic Comedy	23.05%	22.28%	23.19%
Movies: Drama	21.75%	20.79%	22.4%
Movies: Mystery	16.22%	16.13%	16.41%
MLB Baseball Reg.	9.69%	10.15%	9.14%
Season			
NFL Football Reg. Season	8.66%	8.64%	7.22%
College Football Reg.	8.45%	7.99%	6.71%
Season			
NBA Basketball Reg.	6.5%	5.54%	4.33%
Season			
College Basketball Reg.	5.68%	5.59%	4.96%
Season			
Auto Racing Events	3.75%	4.17%	3.09%

kman Wetumpka Valley Grande Pickensville Cottonwood Daleville Pine Ridge Pisgah Lineville Lipscon Coosada Pinckard Irondale Jacksons' Gap Decatur Florence Fort Rucker City Cotton Losburg Florala Luc Pine Hill Smiths Station Cullman Carolina Ohatchee Hartselle Madri Cotton Intercultural Institute of Cotton Cotton Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5	1.5-3	3-7		BRIDGES	BRIDGES 0-1.5	BRIDGES 0-1.5 1.5-3
	MILES	MILES	MILES			MILES	MILES MILES
Walking for Exercise	44.96%	43.18%	40.82%		Baseball	Baseball 11.79%	Baseball 11.79% 12.43%
Swimming	37.75%	38.16%	32.51%		Football	Football 11.15%	Football 11.15% 11.25%
Bowling	25%	24.41%	24.2%		Backpacking/Hiking	Backpacking/Hiking 10.56%	Backpacking/Hiking 10.56% 9.98%
Weight Training	20.82%	19.68%	17.5%		Power Boating	Power Boating 9.68%	Power Boating 9.68% 8.75%
Billiards/Pool	19.43%	20.38%	19.1%		Target Shooting	Target Shooting 9.53%	Target Shooting 9.53% 9.71%
Basketball	18.31%	17.4%	17.32%		Hunting	Hunting 8.99%	Hunting 8.99% 9.84%
Jogging/Running	18.13%	16.37%	17.7%		Saltwater Fishing	Saltwater Fishing 8.97%	Saltwater Fishing 8.97% 9.7%
Freshwater Fishing	17.64%	19.97%	16.81%		Volleyball	Volleyball 8.61%	Volleyball 8.61% 8.15%
Using Cardio Machine	16.81%	16.12%	14.34%		Softball	Softball 8.48%	Softball 8.48% 8.8%
Golf	16.43%	15.39%	13.83%		Yoga	Yoga 8.44%	Yoga 8.44% 7.4%
Mountain/Road Biking	15.19%	13.62%	12.28%		Soccer	Soccer 8.32%	Soccer 8.32% 7.44%
Camping Trips	14.55%	15.31%	12.24%		Tennis	Tennis 8.21%	Tennis 8.21% 7.65%
Stationary Cycling	13.93%	12.73%	11.75%		Canoeing/Kayaking	Canoeing/Kayaking 7.6%	Canoeing/Kayaking 7.6% 6.75%
Aerobics	11.8%	10.32%	11.23%		Roller Skating	Roller Skating 6.69%	Roller Skating 6.69% 5.74%

arolina Owens Cross Roads Aliceville Mulga Jackson Demopolis Minor Aligood Red Bay Union Spring Teland Cottonwood Gordo Waverly Brewton Fayette Gulf Shores Moura Intercultural Institute Brent Steele Vredenburgh Leeds Forestdale Indian Springs Village Aroline Vilson Vilson Vilson Lockhar Copyright 2013, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5	1.5-3	3-7	BRIDGES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES		MILES	MILES	MIL
Motorcycling	6.56%	7.01%	5.84%	Skateboarding	3.84%	3.41%	3.1%
Jet Skiing	6.41%	5.42%	4.55%	Snowboarding	3.73%	3.33%	3.27
Snorkeling	6.31%	5.74%	4.6%	Rock Climbing	3.65%	3.37%	3.45
Downhill & X-Country	5.85%	4.88%	4.76%	Martial Arts	3.63%	3.01%	2.93
Skiing				Auto Racing	3.55%	3.15%	2.73
Ice Skating	5.62%	4.71%	4.84%	Archery	3.54%	4.09%	4.11
Water Skiing	5.07%	4.22%	3.92%	Snowmobiling	3.51%	3.49%	3.16
Fly Fishing	4.97%	4.82%	4.24%	Hockey	3.44%	2.79%	3.22
Horseback Riding	4.85%	5.83%	5.02%	Rowing	3.41%	3.26%	2.73
Sailing	4.43%	3.7%	2.87%	Surfing & Windsurfing	3.3%	3.02%	2.43
Racquetball	4.28%	4.02%	4.75%				

rdendale Butler Waterloo Babbie Scottsboro Edgewater Glen Allen Lynn Huguley Trinity Alabaster Yellow Bluff Colony Detroit Headland Geiger Luverne Kansas New Courts Uniontown Elmon Dak Grove Concord West Blocton Hackleburg Goldville McDonald Chape for Contextual Ministry Au Copyright 2013, Intercultural Institute for Contextual Ministry

#### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



essung Pickensville Troy Gordon Birmingham Northport Rockford Pickensville Materico Vredenburgh S herokee Hayden Castleberry Muscle Shoals Trinity Littleville Theodore Intercultural Institute Copyright 2013, Intercultural Institute for Contextual Ministry

#### Potential Cultural Barriers -- Introduction (part 2)

#### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### CULTURAL BARRIERS OF ACCEPTANCE

#### **Christian Subculture**

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



Harvest Steele Grand Bay Dadeville Fayette Luverne Mooresville Cottonwood Anderson Woodst Coe Alabaster South Vinemont Emelle Grant Lockhart Benton Elmore Intercultural Institute North Courtland Carbon Hill Margaret Chatom Roanoke Parrish Hillsbood (Steelual Ministry) at Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

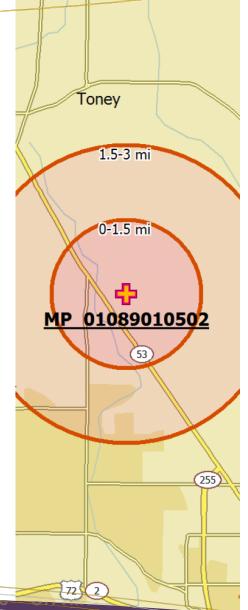
BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES	BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MI
Important Continue Learning	51%	51%	51%	Marijuana Should Be Legalized	21%	20%	21%
New Things				Like to Stand Out In A Crowd	20%	20%	219
Find It Difficult To Say No To	43%	43%	38%	I Am A Workaholic	18%	19%	229
My Kids				Rarely Sit Down to a Meal	18%	17%	159
Speak My Mind Even If It	36%	35%	35%	Together At Home			
Upsets People				Like To Pursue	14%	14%	179
Woman's Place Is In The Home		36%	35%	Challenge/Novelty/Change			
Prefer To Have Few	34%	31%	32%	Only Work Current Job for The	13%	13%	15%
Possessions As Possible				Money			
Like Control Over People And	32%	31%	35%	We Should Strive for Equality	12%	12%	159
Resources	0.404	000/	070/	for All	1.1.0.(	100/	1.00
If Won Lottery Would Never Work Again	31%	29%	27%	Happy With My Standard Of Living	11%	10%	129
Like To Do Unconventional Things	31%	31%	28%	Indulge My Kids With The Little Extras	8%	9%	109
Don't Judge People/Way They	27%	27%	29%	Little I Can Do To Change My	8%	8%	8%
Live Life	21/0	21 /0	2970	Life	0 /0	070	0 /0
Money Is Best Measure Of Success	25%	25%	24%	On Whole People Get What They Deserve	8%	8%	119
Friends More Important Than My Fam.	22%	21%	23%	I Am A Perfectionist	8%	6%	8%
Too Much Sponsorship In Arts/Sports	22%	21%	24%				

The Hobson City Jackson in Conness Lowndesboro Natural Bridge Winfield Futton Southside Repton Autom North Courtland Pine Apple Smoke Rise Indian Springs Village Intercultural Institute For Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

#### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Blountsville Mooresville Smoke Rise Center Point Riverside Natural Bridge Frinity Childersburg Ha Auburn Clio Leighton Helena Repton Susan Moore Snead Anderson Intercultural Institute Iartselle Weaver Addison Theodore Stevenson Hamilton Aliceville Manual Institute For Vernon Do Jor Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Mulca River Falls Dora Hoover Silas Madison Ekon

## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

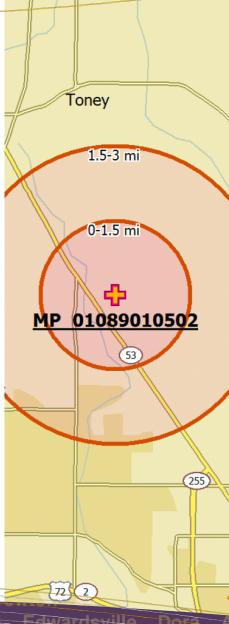
THEMES	0-1.5	1.5-3	3-7	THEMES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES		MILES	MILES	MILES
Important To Respect Customs And Beliefs	71%	71%	64%	Consider Myself Interested In The Arts	17%	17%	19%
You Should Seize Opportunities In Life	56%	56%	56%	Looking for New Ideas To Improve Home	16%	16%	17%
Like To Understand About	36%	36%	39%	Real Men Don't Cry	16%	16%	16%
Nature				Try Not To Worry About The	14%	13%	15%
Prefer Work Part Of Team Than	36%	35%	36%	Future			
Alone				Provide My Kids With The Little	13%	12%	16%
Prefer To Have Few	34%	31%	32%	Extras			
Possessions As Possible				Enjoy Spending Time With My	13%	12%	12%
Important Feel Respected By	31%	31%	32%	Fam.			
My Peers				Is An Important Part Of Who I Am	11%	12%	15%
Important To Juggle Various Tasks	28%	28%	31%	Children Should Be Allowed To Express Themselves	6%	5%	6%
Have Keen Sense Of Adventure	27%	26%	28%	Like Spending Most Time With	5%	5%	6%
Good At Fixing Things	25%	25%	28%	Fam.			
People Have To Take Me As	25%	25%	24%	Feel Very Alone In The World	4%	4%	6%
They Find Me				Would Like To Set Up Own	3%	3%	4%
Worried About Pollution Caused	22%	22%	20%	Business			
By Cars				Decor Particular Interest To Me	3%	3%	4%
Like To Just Enjoy Life	19%	19%	21%				

man wuntord wountain brook beautice

Camden Weaver Guil Shores Jasper Prattville Petrey Kinston Gu-Win Trussville Concord Camp Hill E-Donald Chapel Redstone Arsenal Hytop Yellow Bluff Troy Anderson Fort Payne Andalusia Oxford Deatsville Harvest Opelika Woodland Contextual Ministry Castleberry Pell City Onycha Maplesville Madrid Flore Read and Provide Price and Carolina Carolina

#### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



Sulligent Parrish Pine Ridge New Hope Demopolis Shiloh Livingston Sumiton Edwardsville Dora Ak Guntersville Greenville Shorter Rosa West Jefferson Hodges Lange Intercultural Institute Vaterloo Gadsden Ohatchee Oxford Gilbertown Sheffield Vredenburgh Jor Confectual Ministry Geopyright 2013, Intercultural Institute for Contextual Ministry

### **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Fast Food/Drive-In	87.94%	87.95%	84.55%
Restaurant-Visit Any			
Fam. Restaurants/Steak	87.28%	86.9%	80.26%
Houses-Visit Any			
McDonald's	58.43%	59.96%	56.17%
Burger King	36.49%	36.05%	36.77%
Subway	35.84%	35.69%	30.61%
Applebee's	34.84%	35.55%	28.87%
Wendy's	33.67%	32.94%	31.96%
Kentucky Fried Chicken (KFC)	32.26%	30%	29.29%
Taco Bell	27.67%	31.05%	27.31%
Arby's	25.07%	25.9%	21.74%
Pizza Hut	23.79%	22.97%	21.54%
Olive Garden	23.36%	23.11%	21.74%

PLACE	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Chick-Fil-A	19.61%	20.08%	17%
Red Lobster	18.61%	17.58%	16.65%
Dairy Queen	18.35%	18.14%	14.71%
Chili's Grill and Bar	17.98%	17.77%	14.78%
Cracker Barrel	17.88%	18.85%	14.14%
Starbucks	17.4%	15.19%	14.57%
Outback Steakhouse	17.35%	17.26%	15.33%
TGI Friday's	16.1%	14.62%	14.25%
IHOP (International House Of	15.86%	15.45%	14.9%
Pancakes)			
Domino's Pizza	15.66%	14.6%	14.45%
Sonic	15.64%	16.97%	14.4%
Quiznos Sub	15.5%	12.73%	10.79%

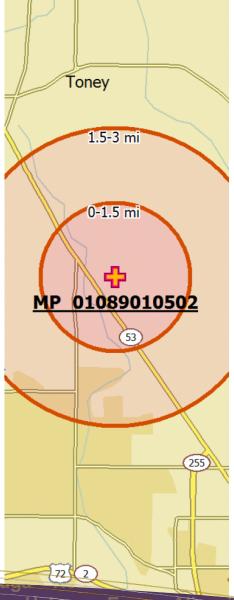
y Cowarts Douglas Coosada Fort Rucker Livingston Lanett Centre Robertsdale Prattville Pinckard Hontgomery Brent Mosses Irondale Ozark Gordonville Mountainborger Intercultural Institute Section Huntsville Lockhart Rock Mills Moody Centreville Holly Por Confectual Ministry Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

#### **Potential Shared Projects**

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Chelsea Rogersville Coosada Blue Springs Jacksons' Gap Douglas Pelham Helena Epes Aliceville ardiff Muscle Shoals Ladonia Belk Franklin Clayhatchee Monroeville <u>Intercultural Institute</u> White Hall Grove Hill Silverhill Bakerhill Madison Creola Madrid Indi for Confectual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry New Site Vance Millbrook Henagar Brundidge Detri

### **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Voted in fed/state/local election	52.82%	49.65%	47.23%
Recycled products	39.95%	37.55%	32.57%
Worked as volunteer (non political)	19.7%	18.44%	16.36%
Engaged in fund raising	14.47%	12.76%	13.44%
Religious club member	9.7%	9.18%	8.37%
Church Board	7.46%	6.36%	6.2%

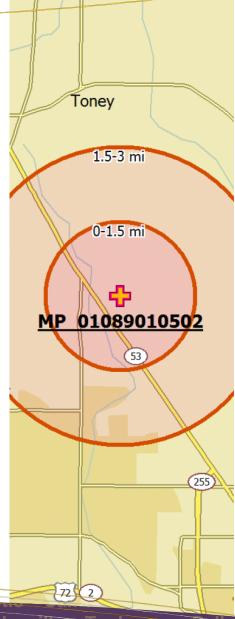
PROJECTS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Wrote to elected offcl about publ bus	6.97%	7.11%	6.65%
Wrote to editor of mag or newspaper	6.78%	6.41%	5.69%
Union member	6.74%	5.98%	5.35%
Addressed a public meeting	6.46%	5.74%	5.1%
Charitable Organization	6.02%	5.59%	5.58%
Took active part in local civic issue	5.61%	5.33%	5.33%

y Decatur Florence Pennington Carolina Holt Elba Opelika Emelle Wadley McMullen Sipsey Section Minor Lineville Rockford Odenville Vredenburgh Georgiana Columbia Coaling Thomaston Union Springs Locust Fork Ragland Munford ©Copyright 2013, Intercultural Institute for Contextual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry

#### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Grimes Clio Clanton Vina Hazel Green Hueytown Westover Rogersville Gaylesville Tuskegee Pelhan West Jetlerson La Fayette Valley Head New Brockton Fruithurst Haleyville Intercultural Institute ok Priceville Brent Piedmont Slocomb Fultondale Cottonwood Minor Foi Confectual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Muscle Shoals Union Mosses Alabaster Sanford 51

## **Potential Print Media Content:**

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Novel	20.37%	19.3%	17.72%
Children's Books	16.02%	15.09%	14.78%
Mystery	12.14%	12.32%	11.72%
Cookbooks	11.34%	10.85%	9.39%
Religious (not Bibles)	11.14%	10.93%	10.56%
Personal/Business	8.63%	7.58%	7.47%
Self-help			
Romance	7.99%	8.06%	8.52%
History	7.57%	7.54%	7.33%
Biography	7.45%	6.87%	7.02%

MAGAZINES	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Newspaper Distributed	72.15%	68.89%	69.49%
Gen. Editorial	51.91%	47.76%	47.92%
Womens	47.53%	44.85%	44%
Service	36.4%	37.4%	34.01%
<b>Business/Finance</b>	25.4%	21.18%	19.87%
Mens	18.98%	18.5%	18.23%
Sports	16.49%	15.02%	14.85%
Music	14.66%	12.42%	14.36%
Parenthood	14.23%	14.51%	13.93%

Fort Payne Kimberly Ladonia Gantt Troy Notasulga Meadowbrook York Taylor Coaling Pine Ridge Fultondale Thomasville Frisco City Littleville Coffee Springs Fayette Intercultural Institute Clay Hammondville Gordo Webb Sardis City Dauphin Island Sylvania Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

### Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Gen. News	56.49%	56.3%	53.99%
Business/Finance	33.59%	31.29%	29.71%
Sport	33.17%	32.39%	32.74%
Editorial Page	32.26%	32.07%	28.58%
Classified	30.72%	32.83%	33.29%
Movie Listings & Reviews	27.5%	25.71%	26.09%
Food/Cooking	26.19%	25.59%	23.61%
Comics	25.74%	26.76%	24.87%
Home/Gardening	24%	22.51%	21.25%
Travel	23.82%	21.35%	20.33%
TV/Radio Listings	23.5%	23.06%	22.32%
Science/Technology	21.53%	19.27%	17.12%
Fashion	17.23%	15.76%	16.83%

RADIO	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Urban Contemporary	23.62%	17.95%	25.67%
CHR Contemp Hit Radio	17.42%	17.3%	17.62%
Country	16.21%	22.05%	16.54%
Adult Contemporary	15.33%	16.53%	14.45%
News/Talk	14.67%	13%	11.37%
Rock	11.63%	12.6%	10.68%
Oldies	11.07%	10.89%	10.53%
Jazz	10.97%	7.86%	7.37%
Variety	10.49%	9.04%	9.63%
Classic Rock	10.14%	10.14%	8.31%
Soft Contemporary	8.54%	8.45%	7.44%
Alternative	8.04%	8.42%	7.69%
All News	7.92%	6.37%	7.56%
Religious	7.82%	7.64%	6.77%
All Talk	5.78%	5.27%	5.37%
Sports	5.09%	4.04%	4.36%
Gospel	4.79%	4.33%	4.93%
Classical	4.16%	3.48%	3.29%



### **Potential Multimedia Content:**

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

IULTIMEDIA: TV	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Fox News Channel	70.07%	68.45%	64.31%
Satellite Dish	62.43%	60.25%	54.77%
Soapnet	53.46%	52.86%	51.11%
Sci-Fi Channel	41.89%	40.36%	36.43%
Other	40.98%	40.76%	37.71%
Video-On-Demand			
MSNBC	39.33%	37.41%	33.56%
Adult Pay Per View TV	37.54%	36.53%	30.82%
Comedy Central	35.05%	32.34%	30.35%
Nickelodeon	32.28%	33.22%	28.91%
Subscribe Digital Cable	32.28%	29.39%	31.88%
Video-On-Demand	31.73%	29.85%	23.26%
Movies			
Hallmark Channel	31.46%	29.62%	26.26%

Hytop Tuscumbia Northport Twin Coker Pike Road Glenwood Susan Moore Warrior Hillsboro The newile Montevallo Elba Sardis City Cedar Bluff Homewood Toxey Micro Intercultural Institute and Red Bay Phil Campbell Grayson Valley Good Hope Alexandria Fristing Contextual Ministry ©Copyright 2013, Intercultural Institute for Contextual Ministry

#### **Communication Media Usage**

Douglas

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It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

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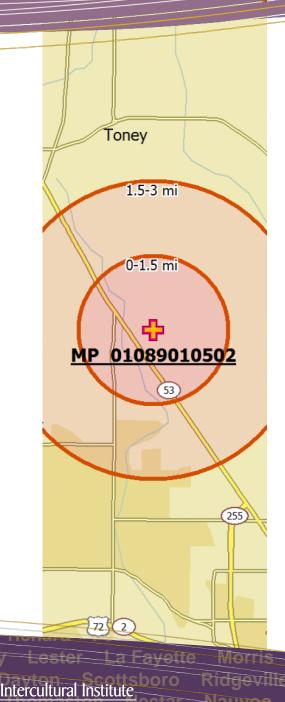
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## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	23.56%	22.26%	19.88%
Medium Users (4-6)	11.26%	11.11%	10.14%
Light Users (1-3)	20.76%	20.75%	22.02%
Quintiles (20%)			
Newspaper I (Heavy)	0.76%	1.11%	0.87%
Newspaper II	1.42%	1.38%	1.56%
Newspaper III	2%	2.01%	3.23%
Newspaper IV	0.27%	0.7%	0.51%
Newspaper V (Light)	0.61%	0.81%	0.89%

MEDIUM	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	18.74%	20.35%	23.34%
Magazines II	8%	9%	10.49%
Magazines III	9.29%	10.84%	12.01%
Magazines IV	11.93%	11.97%	14.5%
Magazines V (Light)	1.37%	1.13%	0.97%
Outdoor I (Heavy)	5.73%	5.54%	6.81%
Outdoor II	3.48%	2.65%	3.31%
Outdoor III	3.19%	2.98%	4.56%
Outdoor IV	14.66%	14.65%	15.16%
Outdoor V (Light)	23.99%	24.08%	22.61%
Yellow Pages I	14.19%	14.22%	15.09%
(Heavy)			
Yellow Pages II	5.8%	5.29%	6.76%
Yellow Pages III	5.99%	5.2%	6.49%
Yellow Pages IV	20.01%	21.39%	22.05%
Yellow Pages V	2.34%	2.28%	3.76%
(Light)			

Atmore Hartferd Grimes Clio Town Creek Maplesville Scottsboro Providence Needham Susan Moor and Viedenburgh Dutton Mosses Addison Albertville Red Level Phil Contextual Institute Mignon Midway Alexandria Bessemer Silverhill Linden Wetumpka Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Becopyright 2013, Intercultural Institute for Contextual Ministry Reverside Oakman McIntosh Anniston Babbie Irondale

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

DIUM 0-1.5 1.5-3 3-7 MEDIUM	
MILES MILES MILES	
lio Drive Time Quntiles TV Prime Time C	Quntiles (fifths
ns / 20%) / 20%)	
re Time I & II (Heavy) 2.15% 2.53% 4.15% Prime Time I & II (Hea	avy)
re Time III (Medium) 0.53% 0.63% 1.32% Prime Time III (Medium	)
lio IV & V (Light) 2.71% 2.21% 3.49% Prime Time IV & V (Light)	nt)
lio Media Quntiles (fifths / TV Early/Late Fringe Qu	Intiles
۵) (fifths / 20%)	
lio I & II (Heavy) 9.46% 10.4% 11.68% Fringe I & II (Heavy)	
lio III (Medium) 4.45% 5.14% 5.43% Fringe III (Medium)	
lio IV & V (Light) 4.16% 4.3% 4.43% Fringe IV (Light)	
ble TV Quntiles (fifths / TV All Day Quntiles (fifths	s /
۵) 20%)	
ble I & II (Heavy) 19.17% 17.73% 14.44% All Day I & II (Heavy)	
ble III (Medium) 4.9% 4.52% 4.83% All Day III (Medium)	
ble IV & V (Light) 33.81% 32.71% 32.68% All Day IV (Light)	



# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands --0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	12.81%	12.22%	12.01%
6:00am - 10:00am	19.25%	16.43%	18.24%
10:00am - 3:00pm	7.81%	6.85%	9.96%
3:00pm - 7:00pm	12.72%	13.24%	15.18%
7:00pm - Midnight	13.95%	13.26%	12.67%
Midnight - 6:00am	6.42%	5.4%	5.7%
Weekend Radio			
Listeners			
Dayparts [summary]	15.91%	16.41%	14.85%
6:00am - 10:00am	3.57%	3.64%	3.59%
10:00am-3:00pm	5.93%	4.92%	6.52%
3:00pm - 7:00pm	7.7%	7.86%	7.7%
7:00pm - Midnight	10.25%	10.57%	10.87%
Midnight - 6:00am	11.83%	10.65%	11.49%

USAGE	0-1.5	1.5-3	3-7
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	11.23%	11.2%	9.05%
Saturday:	9.71%	9.26%	9.38%
8:00-11:00pm			
Sunday: 7:00-11:00pm	10.84%	10.77%	9.47%
9:00am-1:00pm	29.31%	29.19%	24.8%
9:00am-4:00pm	34.38%	33.58%	28.67%
4:00pm-7:00pm	37.8%	34.15%	32.74%
11:00pm-1:00am	48.27%	45.69%	41.31%
AVG Prime time	4%	3.28%	3.84%
Mon-Sun			

P Hill Waldo <u>Wilsonville Ranburne Clio Hobson City Louisville</u> Holly Pond Benton Bessemer Courtle Genwood Greenville Graysville Petrey Maytown Pine Apple Talladega <u>Intercultural Institute</u> Fort Deposit Tarrant Goodwater Eutaw South Vinemont Boaz Vince <u>for Confectual Ministry</u> Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Clen Allen Stevenson Opeopta Alabaster Vestavia Hine Stevenson

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-1.5	1.5-3	3-7		TV VIEWERS	TV VIEWERS 0-1.5	TV VIEWERS 0-1.5 1.5-3
	MILES	MILES	MILES			MILES	MILES MILES
Weekday					Weekend	Weekend	Weekend
6-7am	17.57%	17.41%	16.91%		Sat: 7-10am	Sat: 7-10am 20.01%	Sat: 7-10am 20.01% 19.25%
7-9am	22.86%	22.84%	23.96%		Sat: 10am-1pm	Sat: 10am-1pm 8.5%	Sat: 10am-1pm 8.5% 8.84%
9am-12noon	25.01%	25.42%	20.56%		Sat: 1-4pm	Sat: 1-4pm 26.65%	Sat: 1-4pm 26.65% 26.46%
12noon-4pm	9.37%	8.16%	8.1%		Sat: 4-6pm	Sat: 4-6pm 7.95%	Sat: 4-6pm 7.95% 7.73%
4-6pm	61.98%	56.31%	52.43%		Sat: 6-7pm	Sat: 6-7pm 2.31%	Sat: 6-7pm 2.31% 1.97%
6-7pm	20.93%	20.15%	18.09%		Sat: 7-8pm	Sat: 7-8pm 1.88%	Sat: 7-8pm 1.88% 1.47%
7-7:30pm	2.24%	1.76%	1.8%		Sat: 8-11pm	Sat: 8-11pm 9.71%	Sat: 8-11pm 9.71% 9.26%
7:30-8pm	13.44%	12.92%	10.85%		Sat: 11pm-1am	Sat: 11pm-1am 6.04%	Sat: 11pm-1am 6.04% 5.44%
8-11pm	11.23%	11.2%	9.05%		Sat: 1am-7pm	Sat: 1am-7pm 25.76%	Sat: 1am-7pm 25.76% 25.42%
11pm-12am	39.33%	37.41%	33.56%		Sun: 7-10am	Sun: 7-10am 2.39%	Sun: 7-10am 2.39% 2.22%
11pm-1am	48.27%	45.69%	41.31%		Sun: 10am-1pm	Sun: 10am-1pm 6.77%	Sun: 10am-1pm 6.77% 7.15%
1-6am	36.6%	33.48%	30.63%		Sun: 1-4pm	Sun: 1-4pm 7.24%	Sun: 1-4pm 7.24% 7.36%
					Sun: 4-7pm	Sun: 4-7pm 16.26%	Sun: 4-7pm 16.26% 16.57%
					Sun: 7-11pm	Sun: 7-11pm 10.84%	Sun: 7-11pm 10.84% 10.77%
					Sun: 11pm-1am	Sun: 11pm-1am 5.44%	Sun: 11pm-1am 5.44% 6.08%
					Sun: 1-7am	Sun: 1-7am 25.54%	Sun: 1-7am 25.54% 25.47%

Flerala Section Guttin Westover Huguley Malvern Paint Rock Union Brundidge Moundville High Herro Brookwood Moody Andalusia Lake View Adamsville Grant Value Herri Dothan Level Plains B Vincent Fyffe Calera Brantley Gordon Sheffield Brewton Ohatchee for Contextual Ministry Coopyright 2013, Intercultural Institute for Contextual Ministry

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

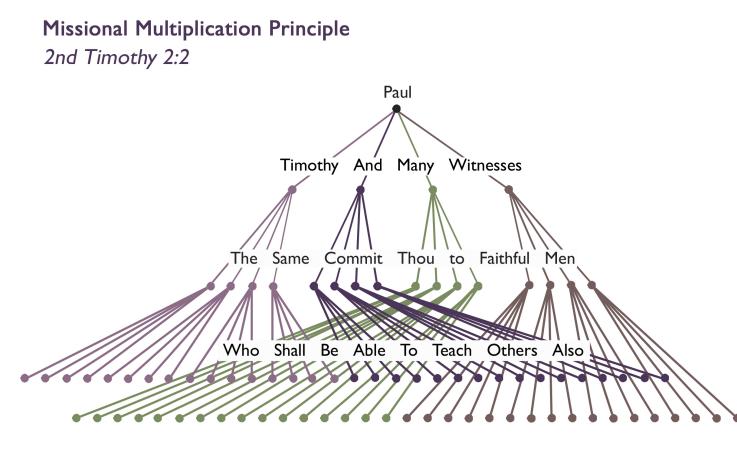
- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

de Ariton Phenix City Boaz Madrid Grand Bay Mobile Moores Mill Calera Fakville Butler Red Level Smiths Station Leeds Cottonwood Edwardsville Luverne Riverview Borg Intercultural Institute Forkland Louisville Athens Black Westover Silas Beaverton Bridger for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

## **Biblical Missional Multiplication**

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.



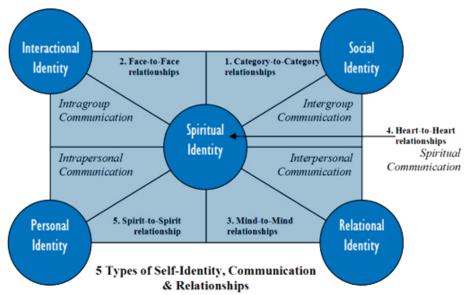
Leighton Underwood Petersville Dayton Mount Vernon Centre Lincoln Frisco City East Brewton Mont Sutaugaville Pollard Pine Apple Clay Grand Bay Opelika Petrey Chickard Intercultural Institute y Pelham Locust Fork Winfield Odenville Georgiana Valley Kennedy for Confectual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry

## **Establishing Redemptive Relationships**

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

#### **Communication Steps**

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.





#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



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### Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

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## **APPENDIX: ALSBOM Churches by Distance**

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Pineview	5614 Highway 53 Harvest, AL 35749	2.01 mi	148	Growing
2	Murphy Hill	626 Murphy Hill Rd Toney, AL 35773	3.97 mi	158	Declining
3	Harvest	PO Box 330 Harvest, AL 35749	4.04 mi	233	Plateauing
4	Liberty	3134 Highway 53 Huntsville, AL 35806	4.89 mi	92	Growing
5	Harmony	PO Box 428 Toney, AL 35773	5.00 mi	226	Plateauing
6	Calvary	1267 Opp Reynolds Rd Toney, AL 35773	5.09 mi	86	Plateauing
7	Mount Zion	228 Mount Zion Rd Huntsville, AL 35806	5.10 mi	582	Growing
8	Meridianville First	175 Monroe Rd Meridianville, AL 35759	5.45 mi	331	Growing
9	Lighthouse	PO Box 412 Toney, AL 35773	5.57 mi	118	Plateauing
10	West Mastin Lake	PO Box 3332 Huntsville, AL 35810	5.77 mi	90	Plateauing
11	Antioch	139 Countess Rd NE Huntsville, AL 35810	5.85 mi	99	Growing
12	Bethany	PO Box 3178 Huntsville, AL 35810	6.08 mi	83	Declining
13	Highlands	2525 Aspen Ave NW Huntsville, AL 35810	6.16 mi	209	Declining
14	Flint River	12945 Hwy. 231/431 N Hazel Green, AL 35750	6.33 mi	638	Declining
15	Christ Way	1659 Nick Davis Rd Harvest, AL 35749	6.33 mi	23	Growing

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## **APPENDIX: ALSBOM Churches by Distance - Continued**

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Wall Highway	6597 Wall Triana Hwy Madison, AL 35757	6.65 mi	468	Growing
17	Community	408 Clutts Rd Harvest, AL 35749	6.98 mi	69	Declining
18	Woodland Hill	1705 Sparkman Dr NW Huntsville, AL 35816	6.98 mi	88	Declining
19	Haven	1840 Slaughter Rd Madison, AL 35758	7.01 mi	58	Growing
20	Carter's Grove	1392 Carter Grove Rd Hazel Green, AL 35750	7.02 mi	70	Declining
21	Lakewood	2101 Mastin Lake Rd NW Huntsville, AL 35810	7.09 mi	104	Plateauing
22	New Birth Missionary	4640 Meridian St N Huntsville, AL 35811	7.15 mi	75	Declining
23	Pleasant Springs	409 Winchester Rd NE Huntsville, AL 35811	7.35 mi	106	Growing
24	The Brook	8573 Highway 72 W Madison, AL 35758	7.49 mi	510	Plateauing
25	Charity	1127 Charity Ln Hazel Green, AL 35750	7.70 mi	37	Growing
26	Hazel Green First	225 Hunt Dr Hazel Green, AL 35750	7.74 mi	389	Growing
27	Concord	22550 Concord Rd Toney, AL 35773	7.76 mi	76	Plateauing
28	The Fellowship of Faith	2117 Oakwood Ave Huntsville, AL 35810	7.85 mi	216	Growing
29	Northside	2900 Meridian St N Huntsville, AL 35811	8.04 mi	89	Plateauing
30	Mable Hill	3778 Ready Section Rd Ardmore, AL 35739	8.10 mi	113	Plateauing

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## **APPENDIX: ALSBOM Churches by Distance - Continued**

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Third Baptist	1116 Church St NW Huntsville, AL 35801	8.16 mi	58	Declining
32	Sweetwater Fellowship	115 McCormick Dr NW Huntsville, AL 35811	8.37 mi	37	Growing
33	University	809 Jordan Ln NW Huntsville, AL 35816	8.42 mi	442	Declining
34	Jackson Way	1001 Andrew Jackson Way NE Huntsville, AL 35801	8.65 mi	366	Plateauing
35	Capshaw	PO Box 187 Capshaw, AL 35742	8.65 mi	520	Plateauing
36	Meadow Drive	602 Galway St NW Huntsville, AL 35816	8.68 mi	20	Declining
37	Trinity	1088 Hughes Rd Madison, AL 35758	8.69 mi	377	Growing
38	Winchester Road	1262 Winchester Rd NE Huntsville, AL 35811	8.90 mi	185	Growing
39	Flint River Fist	8519 Moores Mill Rd Meridianville, AL 35759	8.93 mi	40	Growing
40	Crosspointe Church	719 Hughes Rd Madison, AL 35758	8.94 mi	352	Growing
41	Sherwood	6600 Old Madison Pike NW Huntsville, AL 35806	9.07 mi	209	Declining
42	Bethlehem Hazel Green	1936 Elkwood Section Rd Hazel Green, AL 35750	9.07 mi	562	Plateauing
43	Mays Memorial	23636 Al Highway 251 Toney, AL 35773	9.08 mi	87	Plateauing
44	Five Points	801 Beirne Ave NE Huntsville, AL 35801	9.17 mi	68	Declining
45	East Huntsville	808 Maysville Rd NE Huntsville, AL 35801	9.19 mi	50	Growing

r Oak Grove Belk Kimberly Dora Odenville Collinsville Coffee Springs Goldville Hackleburg Level Plan Thorsby Rosa Vina Oak Hill Good Hope Webb Huntsville Brantley Intercultural Institute Benton Minor Elba Fruithurst Shorter Greensboro Scottsboro Rocki for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry Copyright 2013, Intercultural Institute for Contextual Ministry



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