

MissionSite

top unreached locations



MOBILE, AL

CENSUS TRACT: 01097003202

REGION: Gulf Coast Region

ASSOCIATION: Mobile

DISTRICT: 07: Gulf Coast District

COUNTY: Mobile

SITESCAPE: Suburbscape

DENSITY PATTERN: K



Alabama Baptist Convention
State Board of Missions



In partnership with the:



Intercultural Institute
for Contextual Ministry

MissionSite (TM) Table of Contents

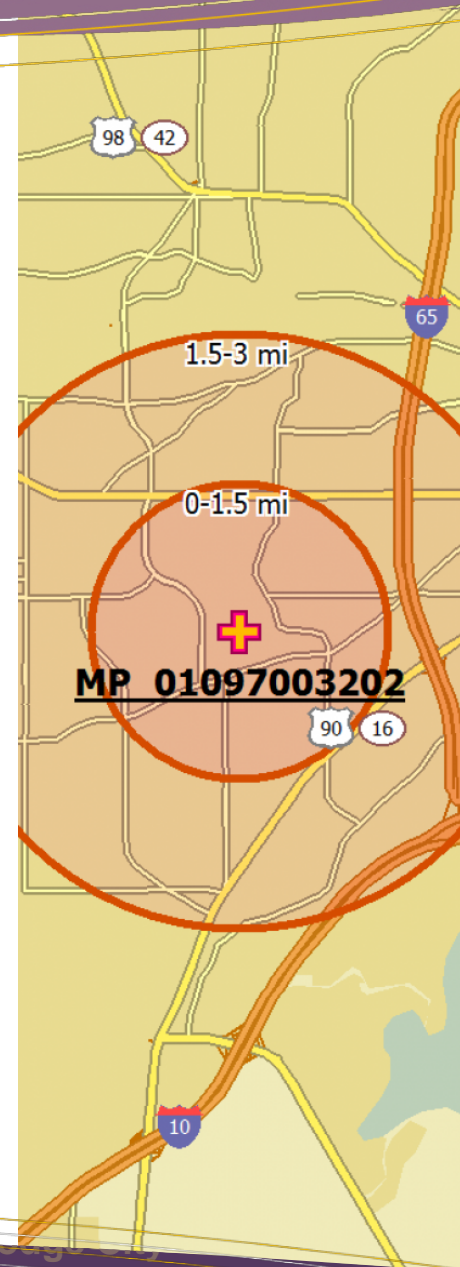
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Site Location Summary

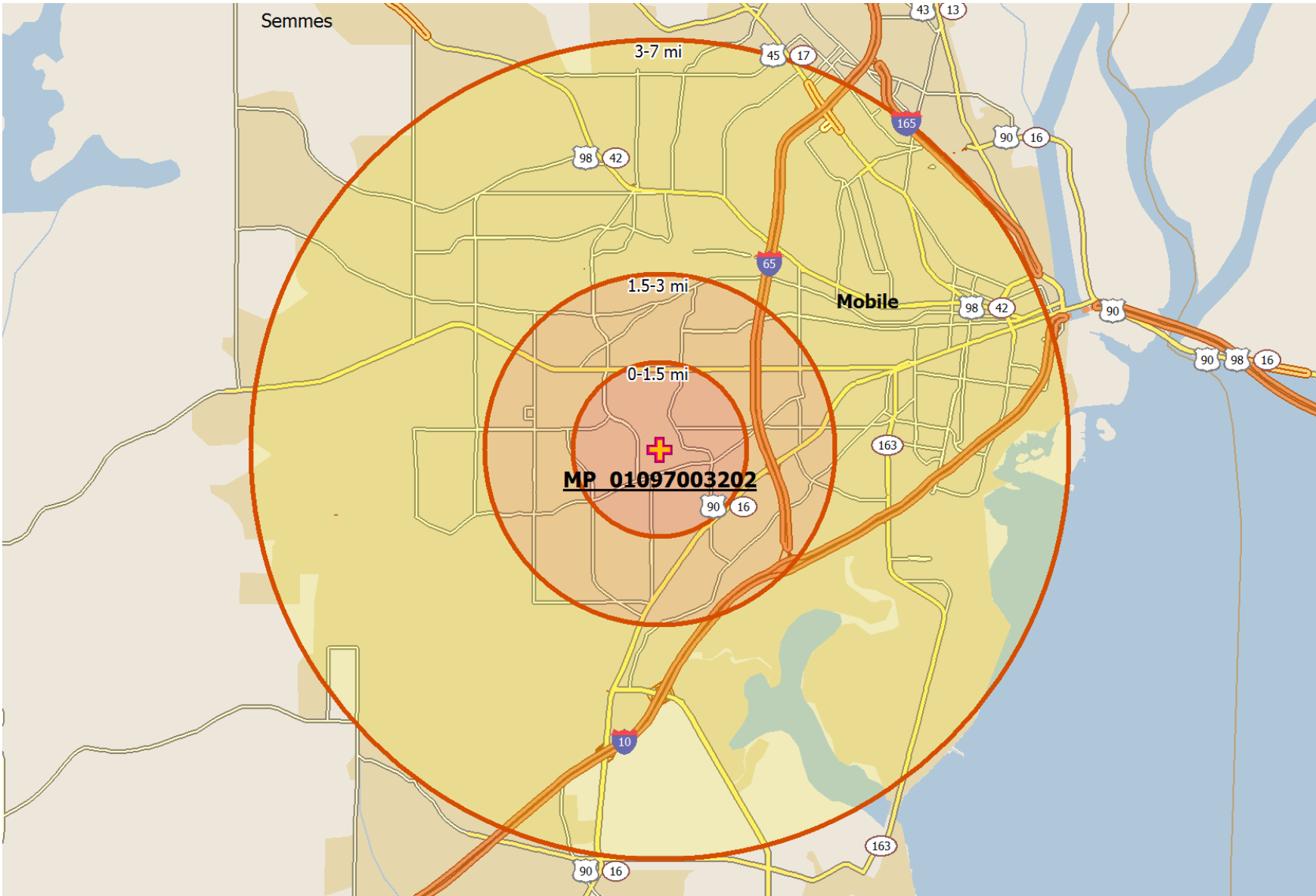
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1.5 mile, 1.5-3 mile, and 3-7 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	0105	Gulf Coast Region
2	Association	1530	Mobile
3	District	07	Gulf Coast District
4	County Location	01097	Mobile
5	Zipcode	36609	Mobile
6	Sitescape Category	3	Suburbscape
7	Sitescape Group	3.3	Medium Suburbs
8	Sitescape Subgroup	3.33	Large suburbs adjacent to a small city in metro area
9	Sitescape Density Pattern	K	100000-250000-100000



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Site Location Summary - Map of the Site Location



Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	2	County in metro area of 250,000 to 1 million population
4	NCHS Rural Urban Codes	3	Medium Metro - counties in a metropolitan statistical area of 250,000 to 999,999 population
5	NCES Urban Centric Locale Codes	12	City: Midsize: Territory inside an urbanized area and inside a principal city with population less than 250,000 and greater than or equal to 100,000.
6	IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
7	ERS RUCA Commuting Value	1	Metropolitan area core: primary flow within an urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-1.5 MILES	1.5-3 MILES	3-7 MILES
2010 Population	20,317	47,207	178,868
2010 Households	8,873	20,104	68,373
2010 Group Quarters Population	12	1,893	6,419

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	59	55	40
Language Diversity National Index	40	16	12
Foreign Born Diversity National Index	82	94	62
Ancestry Diversity National Index	48	12	17
Racial Diversity National Index	55	65	58

Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True



Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-1.5 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-1.5 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	1,513	17.05%
Mainstay Communities	Established, Diverse Households	567	6.39%
Working Communities	Blue-collar, Working Families	2,321	26.16%
Country Communities	Rural, Agri. & Mining Families	21	0.24%
Aspiring Communities	Young Singles / Aspiring-Multihousing	1,250	14.09%
Urban Communities	High Density, Inner-city Neighborhoods	3,201	36.08%

Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.



Using the Site Location Summary

Issues for Your Consideration - continued

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-1.5 mile band that are in each category. The index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-1.5 MILE BAND	% INDEX
Unreached Households	108,949	6,240	5.73%
Unreached %	68.52%	70.33%	102.64
Religious But NOT Evangelical HH	31,903	1,850	5.8%
Religious But NOT Evangelical %	20.06%	20.85%	103.92
Spiritual But NOT Relig or Evang HH	14,612	815	5.58%
Spiritual But NOT Relig or Evang %	9.19%	9.18%	99.93
Not Evangelical, Not Interested HH	63,325	3,593	5.67%
Not Evangelical, Not Interested %	39.82%	40.49%	101.68



Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE RING	PERCENT &INDEX
Num of ALSBOM Churches	111	14	12.61%
Active ALSBOM Attenders	20,766	4,914	23.66%
Active Evangelical Households	28,249	4,836	17.12%
Active Evangelical Percent	17.77%	16.69%	93.94
Inactive Evangelical Households	21,812	3,734	17.12%
Inactive Evangelical Percent	13.72%	12.89%	93.94
# New Churches Needed	0	0	0%



Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSH AVG	IICM CGR
1	Cottage Hill	0.53 mi	1,825	Declining
2	Ebenezer	0.93 mi	0	Plateauing
3	Azalea City Fellowship	1.59 mi	0	Plateauing
4	Government Street	1.64 mi	382	Plateauing
5	Airport Boulevard	2.01 mi	118	Plateauing
6	Azalea	2.08 mi	99	Declining
7	Faith	2.11 mi	89	Growing
8	International	2.46 mi	55	Growing
9	Dauphin Way	2.47 mi	884	Growing
10	Hillcrest	2.49 mi	70	Declining
11	Anchor of Hope Community	2.75 mi	31	Growing
12	Sage Avenue	2.77 mi	218	Declining
13	Spring Hill	2.82 mi	1,067	Plateauing
14	Zion	2.94 mi	76	Declining
15	Manor	3.03 mi	177	Declining

	CHURCHES	DIST.	WRSH AVG	IICM CGR
16	Navco	3.16 mi	53	Declining
17	New Hope	3.32 mi	44	Declining
18	Central	3.54 mi	58	Plateauing
19	Crosspoint	3.57 mi	75	Plateauing
20	Dayspring	3.57 mi	880	Growing
21	Fulton Road	3.96 mi	195	Plateauing
22	Springhill Avenue	4.01 mi	88	Growing
23	Emmanuel	4.04 mi	96	Plateauing
24	Providence	4.07 mi	6	Declining
25	New Jerusalem	4.39 mi	50	Plateauing
26	New Generation	4.39 mi	120	Growing
27	West Mobile	4.44 mi	602	Growing
28	New Liberty Park	4.45 mi	30	Growing
29	Cypress Shores	4.51 mi	168	Declining
30	Snow Road First	4.60 mi	126	Growing

Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other churches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.



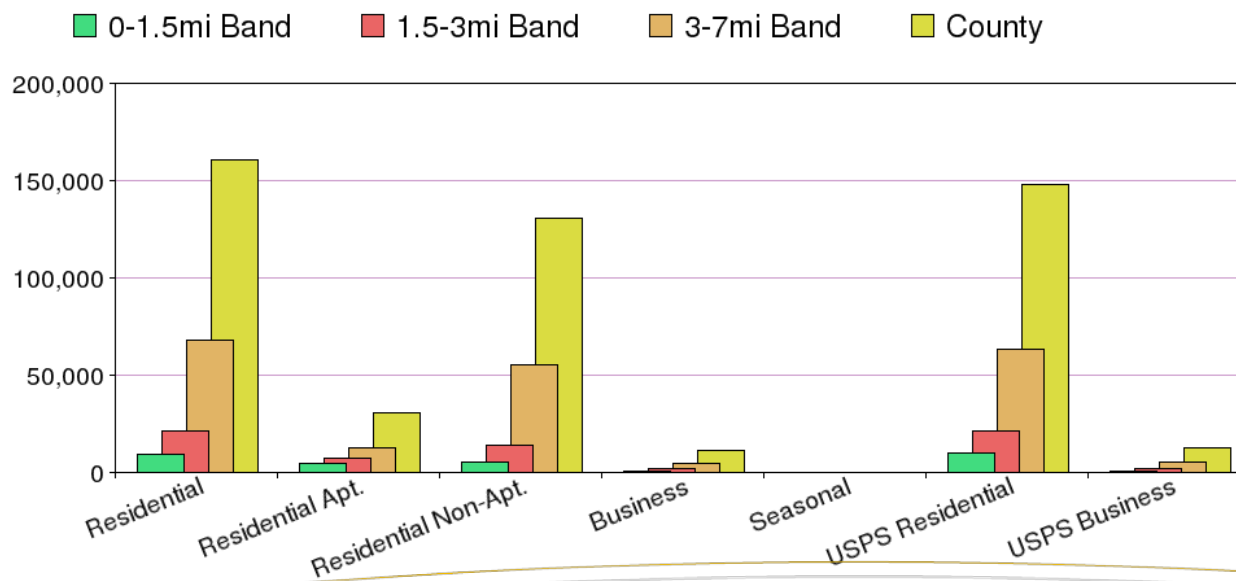
Current Demographic Summary

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-1.5 mile band. The percentage of the county population and number of households that appears in the 0-1.5 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	378,643	20,178	5.33%
2000 Population	399,843	20,686	5.17%
2010 Population	414,958	20,317	4.9%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	136,900	8,532	6.23%
2000 Households	150,179	8,816	5.87%
2010 Households	159,010	8,873	5.58%

Location Types in this MissionSite



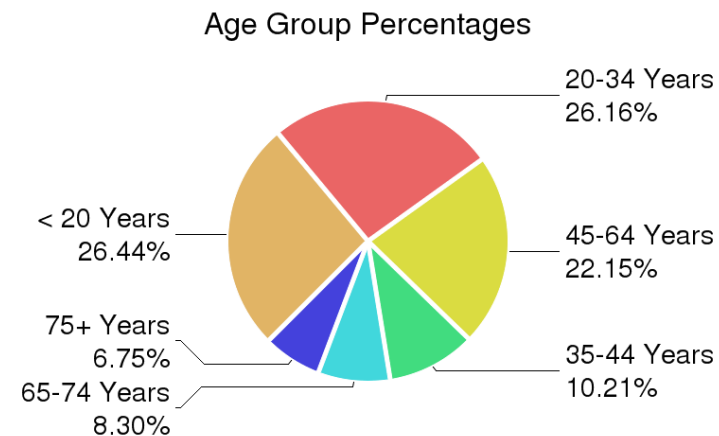
Location Type	0-1.5mi Band
Residential	9,456
Residential Apt.	4,340
Residential Non-Apt.	5,116
Business	899
Seasonal	0
USPS Residential	9,744
USPS Business	896



Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.64%	6.37%	112.94
4-5 Years	2.84%	2.76%	97.18
6-8 Years	4.26%	4.2%	98.59
9-11 Years	4.2%	3.63%	86.43
12-13 Years	2.77%	2.34%	84.48
14-17 Years	5.61%	4.67%	83.24
18-19 Years	2.82%	2.47%	87.59
0-5 Years	8.48%	9.13%	107.67
6-12 Years	9.85%	9.01%	91.47
13-19 Years	9.82%	8.31%	84.62
< 20 Years	28.15%	26.45%	93.96
20-34 Years	20.87%	26.17%	125.4
35-44 Years	12.34%	10.21%	82.74
45-64 Years	25.37%	22.16%	87.35
65-74 Years	7.33%	8.3%	113.23
75+ Years	5.95%	6.75%	113.45
Median Age	36	41	114.98
Median Age (Male)	34	39	114.57
Median Age (Female)	37	43	114.42

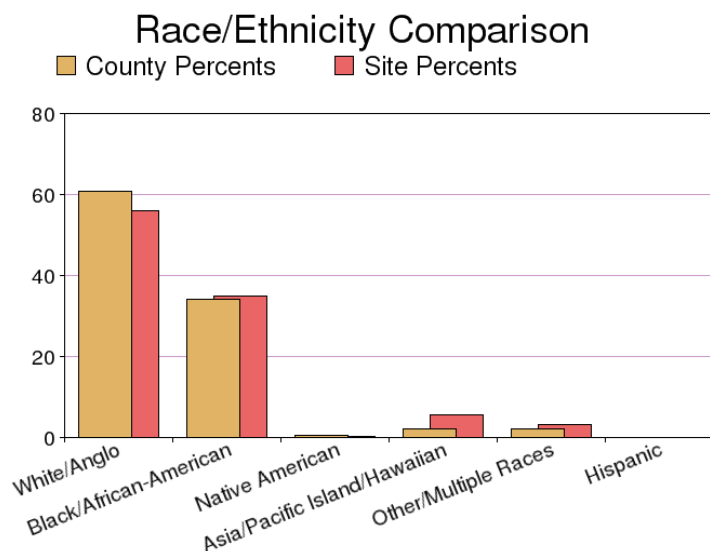
Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	60.89%	55.9%	91.8
Black, African-American	34.22%	34.9%	101.98
Native American	0.65%	0.32%	49.37
Asian	2.04%	5.6%	273.82
Pacific Island, Hawaiian	0.06%	0.04%	67.8
Other/Multiple Races	2.13%	3.25%	152.16
Hispanic	0%	3.57%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	269,273	13,072	
Less than 9th Grade	4.45%	2.16%	206.44
No High School Diploma	11.96%	5.94%	201.5
High School Graduate	36.67%	30.78%	119.16
Some College, no degree	20.09%	24.63%	81.59
Associate Degree	7.13%	9.34%	76.33
College Degree	12.88%	18.12%	71.05
Graduate/Prof. degree	6.82%	9.04%	75.37



Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< \$10,000	11.51%	10.9%	103.64
\$10,000 to \$19,999	14.11%	13.69%	97.06
\$20,000 to \$29,999	11.52%	13.04%	113.18
\$30,000 to \$49,999	21.61%	22.07%	102.13
\$50,000 to \$59,999	8.36%	9.1%	108.76
\$60,000 to \$69,999	6.81%	6.55%	96.14
\$70,000 to \$79,999	5.96%	5.49%	92.07
\$80,000 to \$89,999	4.77%	3.91%	82.07
\$90,000 to \$99,999	3.13%	2.72%	86.79
\$100,000 to \$124,999	5.73%	5.67%	98.94
\$125,000 to \$149,999	2.66%	1.94%	72.78
\$150,000 to \$199,999	1.96%	2.29%	116.56
\$200,000 to \$249,999	0.58%	0.8%	136.81
\$250,000 or more	1.29%	1.85%	143.58
Median Household	40,934	41,904	102.37
Average Household	55,556	63,626	114.53
Per Capita Household	21,806	27,789	127.44
Family/Non-Family Household Income			
Median Family Income	49,929	52,333	104.81
Average Family Income	65,093	73,735	113.28
Median Non-Family Income	24,963	29,658	118.81
Average Non-Family Income	35,120	44,004	125.3



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Current Demographic Summary

A current year demographic summary of household types, housing units and households by size and count by person for the site location appears at right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			Index
% Family Households	68.18%	59.26%	86.91
Families with Children	34.85%	29.56%	84.82
Families without Children	33.33%	29.7%	89.1
Non-Family Households			
% Non-Family Households	31.82%	40.74%	128.04
Non-Families with Children	0.39	0.34	87.42
Non-Families without Children	31.43	40.4	128.54
Housing Units			Index
Total Housing Units	184,922	10,328	
Vacant percent	14.01%	14.08%	100.47
Owned percent	59.01%	43.79%	74.21%
Rented Percent	26.97%	42.13%	156.18
Households by Size			Index
Avg household size	2.55	2.29	89.8
Avg family hh size	3.21	3.07	95.64
Avg non-family hh size	1.13	1.15	101.77
Households By Count of Persons			Percent
One	44,731	3,160	7.06%
Two	47,363	2,766	5.84%
Three or Four	50,565	2,268	4.49%
Five+	16,351	679	4.15%

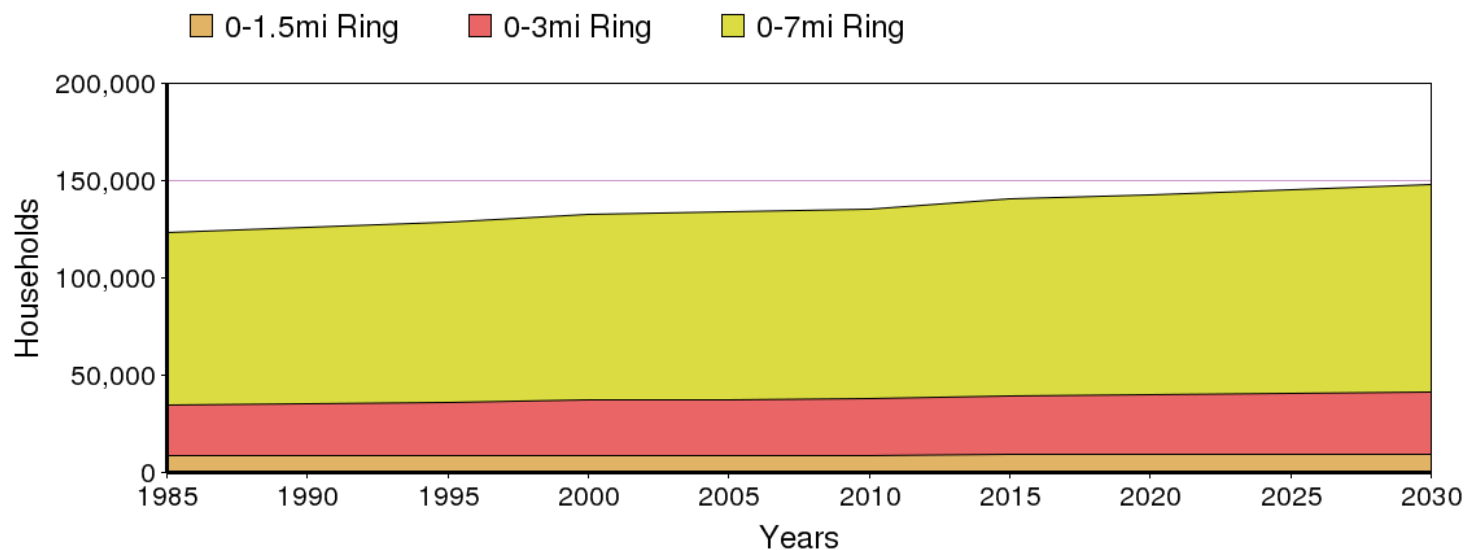
Projected Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-1.5 mile ring. The percentage of the county population and number of households that appears in the 0-1.5 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	378,643	20,178	5.33%
2000 Population	399,843	20,686	5.17%
2010 Population	414,958	20,317	4.9%
2015 Population	431,103	20,481	4.75%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	136,900	8,532	6.23%
2000 Households	150,179	8,816	5.87%
2010 Households	159,010	8,873	5.58%
2015 Households	167,788	9,156	5.46%

Household Change from 1985 to 2030



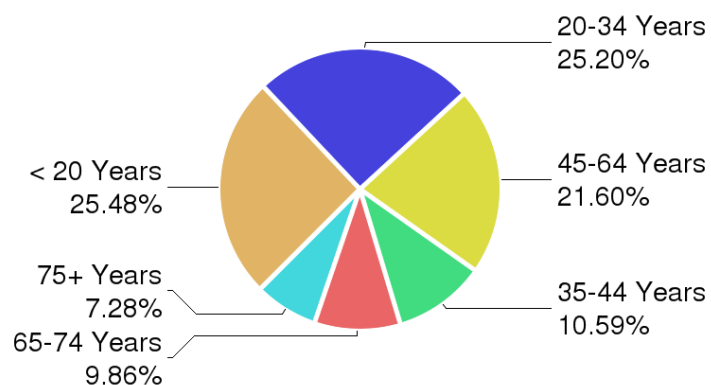
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	6.37%	6.15%	96.55
4-5 Years	2.76%	2.68%	97.1
6-8 Years	4.2%	4%	95.24
9-11 Years	3.63%	3.57%	98.35
12-13 Years	2.34%	2.25%	96.15
14-17 Years	4.67%	4.58%	98.07
18-19 Years	2.47%	2.27%	91.9
0-5 Years	9.13%	8.82%	96.6
6-12 Years	9.01%	8.7%	96.56
13-19 Years	8.31%	7.96%	95.79
< 20 Years	26.45%	25.48%	96.33
20-34 Years	26.17%	25.2%	96.29
35-44 Years	10.21%	10.59%	103.72
45-64 Years	22.16%	21.6%	97.47
65-74 Years	8.3%	9.86%	118.8
75+ Years	6.75%	7.28%	107.85
Median Age	36	43	119.79
Median Age (Male)	34	41	119.84
Median Age (Female)	37	44	118.87

Projected Age Group Percentages



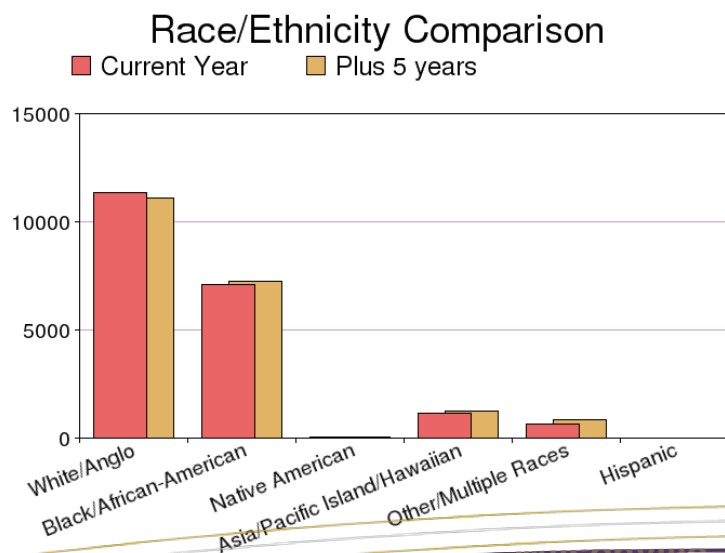
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	55.9%	54.12%	96.81
Black, African-American	34.9%	35.29%	101.13
Native American	0.32%	0.32%	100.73
Asian	5.6%	6.13%	109.49
Pacific Island, Hawaiian	0.04%	0.05%	136.4
Other/Multiple Races	3.25%	4.08%	125.65
Hispanic	0%	0%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	13,072	13,439	
Less than 9th Grade	2.16%	1.79%	82.78
No High School Diploma	5.94%	5.05%	85.11
High School Graduate	30.78%	32.35%	105.1
Some College, no degree	24.63%	23.62%	95.91
Associate Degree	9.34%	10.29%	110.17
College Degree	18.12%	17.95%	99.03
Graduate/Prof. degree	9.04%	8.96%	99.08



Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value given, assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	10.9%	10.03%	92
\$10,000 to \$19,999	13.69%	13.28%	96.99
\$20,000 to \$29,999	13.04%	12.22%	93.73
\$30,000 to \$49,999	22.07%	21.45%	97.21
\$50,000 to \$59,999	9.1%	8.93%	98.23
\$60,000 to \$69,999	6.55%	6.57%	100.41
\$70,000 to \$79,999	5.49%	5.9%	99.7
\$80,000 to \$89,999	3.91%	4.45%	108.08
\$90,000 to \$99,999	2.72%	2.86%	105.35
\$100,000 to \$249,999	5.67%	6.59%	116.18
\$125,000 to \$149,999	1.94%	2.24%	115.5
\$150,000 to \$199,999	2.29%	2.58%	112.66
\$200,000 to \$249,999	0.8%	0.88%	110.56
\$250,000 or more	1.85%	1.92%	104
Median Household	41,904	44,493	106.18
Average Household	63,626	67,617	106.27
Per Capita Household	27,789	30,231	108.79

Family/Non-Family Household Income			
Median Family Income	52,333	55,601	106.24
Average Family Income	73,735	78,878	106.97
Median Non-Family Income	29,658	31,790	107.19
Average Non-Family Income	44,004	48,118	109.35



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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	59.26%	57.85%	97.63
Families with Children	29.56	28.03	94.8
Families without Children	29.7	29.2	98.34
Non-Family Households			
% Non-Family Households	40.74%	42.15%	103.45
Non-Families with Children	0.34	0.33	103.45
Non-Families without Children	40.4	41.82	103.5
Housing Units			
Total Housing Units	10,328	10,645	103.07%
Vacant percent	14.08%	13.99%	99.36
Owned percent	43.79%	43.7%	99.79
Rented Percent	42.13%	42.31%	100.43
Households by Size			
Avg household size	2.29	2.24	97.82%
Avg family hh size	3.07	3.06	99.67%
Avg non-family hh size	1.15	1.10	95.65%
Households By Count of Persons			
One	3,160	3,422	108.29%
Two	2,766	2,816	101.81%
Three or Four	2,268	2,261	99.69%
Five+	679	657	96.76%



Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Foreign Born Pop	1,447	2,062	3,189
Northern Europe	25	70	197
Western Europe	70	167	436
Southern Europe	10	62	45
Eastern Europe	151	157	152
Other Europe	0	3	5
Eastern Asia	128	211	394
So. Central Asia	38	426	303
SE Asia	552	283	519
Western Asia	84	178	91
Other Asia	0	24	10

BORN IN:	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Eastern Africa	46	13	26
Middle Africa	0	0	0
Northern Africa	11	19	8
Southern Africa	0	9	3
Western Africa	9	13	32
Other Africa	0	28	14
Oceania	0	15	9
Caribbean	27	44	234
Central Amer.	177	239	363
South America	65	47	201
North America	54	54	147
Born at sea	0	0	0



Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-1.5 MILES	1.5-3 MILES	3-7 MILES
English only	17,043	42,692	150,628
Spanish	505	1,105	2,959
Other Indo-Euro language	458	1,349	2,169
French (incl. Patois, Cajun)	125	265	703
French Creole	0	7	14
Italian	7	42	76
Portuguese	0	30	30
German	53	290	732
Yiddish	0	13	0
Other West Germanic	0	2	50
A Scandinavian Language	11	14	32
Greek	37	133	122
Russian	0	55	31
Polish	19	31	7
Serbo-Croatian	59	59	34
Other Slavic Language	36	15	0
Armenian	0	0	18
Persian	48	36	43
Gujarathi	0	52	0
Hindi	0	195	73
Urdu	0	47	122

SPOKEN AT HOME	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Other Indo-Euro	63	0	23
Asian/PI languages	0	0	0
Chinese	74	255	201
Japanese	0	5	85
Korean	59	99	87
Mon-Khmer, Cambodian	15	0	10
Miao, Hmong	0	0	0
Thai	6	33	10
Laotian	47	5	0
Vietnamese	491	137	434
Other Asian	0	31	30
Tagalog	8	41	127
Other Pacific Is	0	8	6
Other languages	144	214	196
Navajo	0	0	0
Other Native N. American	11	22	0
Hungarian	0	0	8
Arabic	78	143	130
Hebrew	0	49	9
African languages	55	0	23
Other unspecified	0	0	26



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Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Reporting ancestry	15,576	35,832	126,945
Arab	165	340	414
Armenian	0	7	21
Austrian	11	34	111
British	61	324	427
Canadian	17	61	126
Croatian	61	36	9
Czech	26	16	19
Czechoslovak	4	10	44
Danish	31	28	103
Dutch	122	276	819
English	1,159	4,340	7,485
European	107	603	934
Finnish	13	22	34
French (not Basque)	301	1,029	2,580
French Canadian	20	221	333
German	1,188	2,855	5,878
Greek	51	234	320
Hungarian	16	54	124
Iranian	59	49	41

ANCESTRY	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Irish	1,076	3,511	6,785
Italian	284	935	1,736
Lithuanian	0	21	25
Norwegian	62	131	538
Polish	107	407	497
Portuguese	0	18	69
Romanian	32	9	28
Russian	38	122	148
Scandinavian	6	15	64
Scotch-Irish	468	1,237	2,598
Scottish	262	886	1,462
Slovak	24	35	31
Subsaharan African	275	233	1,858
Swedish	45	147	305
Swiss	10	77	143
Ukrainian	19	36	26
US/American	1,950	5,930	14,436
Welsh	60	177	298
West Indian	40	53	179
Yugoslavian	28	84	117
Other	7,378	11,230	75,782

Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Demoscope information on page 20 highlights the rate of population change at the site compared to its county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



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Using the Demographic Indicators

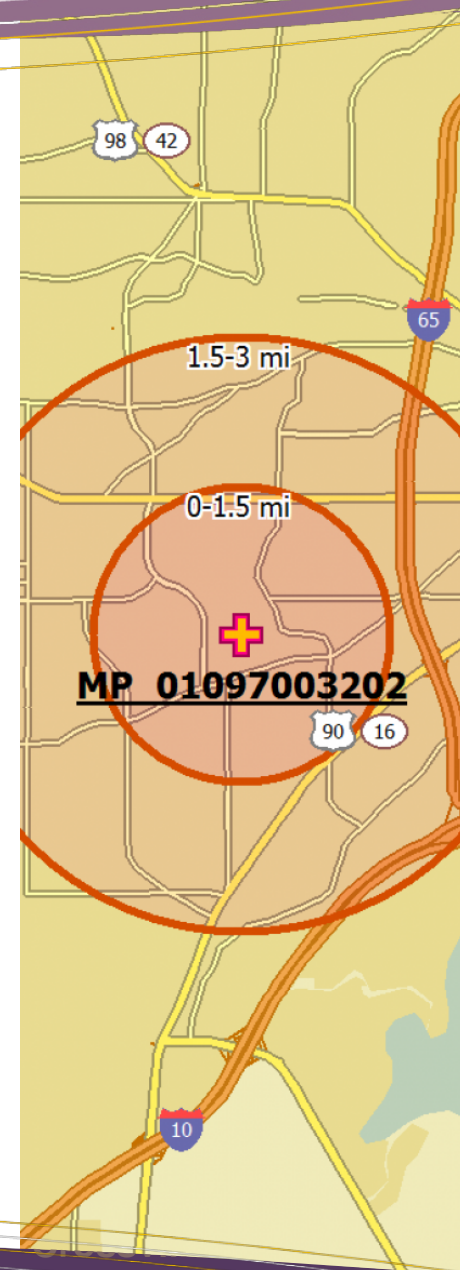
Issues for Your Consideration - continued

4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangeliscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangeliscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	8,873	100%	6,238	100%
AFFLUENT SUBURBIA	744	8.38%	523	8.38%
America's Wealthiest	0	0%	0	0%
Dream Weavers	314	3.54%	225	3.61%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	430	4.85%	298	4.78%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	769	8.67%	516	8.27%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	769	8.67%	516	8.27%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	40	0.45%	28	0.45%
2nd City Homebodies	31	0.35%	22	0.35%
Prime Middle America	3	0.03%	2	0.03%
Urban Optimists	0	0%	0	0%
Family Convenience	6	0.07%	4	0.06%
Mid-Market Enterprise	0	0%	0	0%



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Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	8,873	100%	6,238	100%
BLUE COLLAR BACKBONE	196	2.21%	130	2.08%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	28	0.32%	17	0.27%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	168	1.89%	113	1.81%
AMER. DIVERSITY	527	5.94%	372	5.96%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	318	3.58%	230	3.69%
Urban Advancement	177	1.99%	119	1.91%
Amer. Great Outdoors	17	0.19%	11	0.18%
Mature America	15	0.17%	12	0.19%
METRO FRINGE	2,125	23.95%	1,470	23.57%
Steadfast Conservative	1,522	17.15%	1,043	16.72%
Moderate Conventionalists	225	2.54%	151	2.42%
Southern Blues	96	1.08%	68	1.09%
Urban Grit	282	3.18%	208	3.33%
Grass-Roots Living	0	0%	0	0%

Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	8,873	100%	6,238	100%
REMOTE AMERICA	0	0%	0	0%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	1,250	14.09%	926	14.84%
Young Cosmopolitans	141	1.59%	110	1.76%
Minority Metro Communities	858	9.67%	635	10.18%
Stable Careers	251	2.83%	181	2.9%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	21	0.24%	12	0.19%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	21	0.24%	12	0.19%
Hinterland Fam.	0	0%	0	0%



Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	8,873	100%	6,238	100%
STRUGGLING SOCIETIES	339	3.82%	233	3.74%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	319	3.6%	216	3.46%
College Town Communities	20	0.23%	17	0.27%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	2,862	32.26%	2,028	32.51%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	1,130	12.74%	790	12.66%
Urban Diversity	464	5.23%	334	5.35%
New Generation Activists	694	7.82%	467	7.49%
Getting By	574	6.47%	437	7.01%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%



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Identifying Focus Groups in this Location

Within the 0-1.5 mile, 1.5-3 mile and 3-7 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?



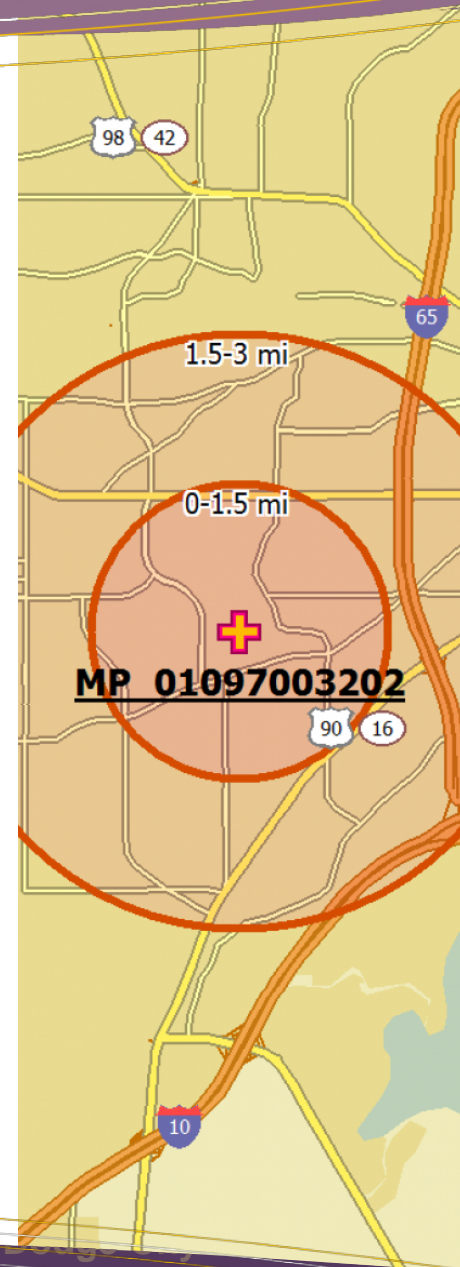
Potential Cultural Bridges

Donald McGavran in his book, *The Bridges of God*, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, linguistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the community offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. *The Bridges of God*. Revised edition. (New York: Friendship Press, 1981).



Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
PC-HH Own	70%	75%	71%
Use Comp. for Internet/E-mail	52%	60%	54%
Internet Use: E-Mail	46%	51%	46%
Use Comp. for Word Processing	35%	41%	35%
Use Comp. for Comp. Games	34%	37%	35%
Use Comp. for Shopping	30%	36%	31%
Use Comp. for Education	29%	32%	31%
Use Comp. for Banking	28%	33%	29%
Use Comp. for Digital Camera	27%	33%	29%
Photo Editing			
HH Owns DVD Player	25%	29%	27%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Internet Use: News/ Weather	25%	29%	26%
Internet Use: Banking	23%	27%	25%
Use Comp. for News/Info./Data Service	22%	25%	22%
PC-Network-HH Has One	16%	20%	18%
Use Comp. for Personal Financial Mngmnt	13%	15%	13%
Internet Use: Research/ Education	13%	13%	12%
Internet Use: Shopping: Gathered Info. for Shopping	12%	15%	13%
Internet Use: Read Magazines/ Newspapers	12%	12%	11%
Use Comp. for Filing/DB Mngmnt	11%	13%	12%
Use Comp. for Accounting	11%	14%	12%

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Listening To Music	67%	68%	68%
Dining Out (Not Fast Food)	54%	59%	53%
Reading Books	54%	56%	53%
Card Games	39%	40%	38%
Cooking for Fun	34%	37%	35%
Go To A Beach/Lake	33%	37%	34%
Board Games	30%	31%	29%
Gardening	29%	31%	28%
Going To	20%	22%	19%
Bars/Nightclubs/Dancing			
Visit Museum	19%	22%	20%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Any Ailment	65%	66%	66%
Gen./Fam. Practitioner	36%	39%	37%
Dentist	25%	29%	26%
Eye Dr.	21%	22%	20%
None Of These	21%	21%	20%
Backache	21%	20%	21%
Hypertension/High Blood Pressure	19%	19%	19%
High Cholesterol	17%	18%	17%
Any Arthritis	14%	14%	14%
Acid Reflux Disease (GERD)	14%	14%	14%



Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Concert	27.71%	30.61%	28.61%
Live Theater	20.92%	23.98%	21.35%
Live Theater Most Often	16.31%	19.41%	16.94%
Rock/Pop Concerts Most Often	14.87%	16.8%	15.58%
Comedy Club	10.51%	10.32%	10.72%
Dance Performance	9.98%	10.22%	10.43%
Movies: Comedy	39.27%	40.7%	41.46%
Movies: Action/Adventure	36.99%	38.75%	39.38%
Movies: Drama	21.2%	22.45%	23.75%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Movies: Romantic Comedy	20.43%	21.72%	21.78%
Movies: Fam.	19.5%	19.56%	21.08%
Movies: Mystery	17.21%	17.68%	18.72%
MLB Baseball Reg. Season	7.28%	9.27%	7.89%
NFL Football Reg. Season	6.45%	7.43%	6.33%
College Football Reg. Season	6.07%	6.72%	5.99%
College Basketball Reg. Season	3.93%	4.54%	4.39%
NBA Basketball Reg. Season	3.54%	4.31%	3.66%
NHL Hockey Reg. Season	3.49%	3.81%	2.97%



Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Walking for Exercise	39.16%	41.95%	39.09%
Swimming	29.07%	32.66%	29.28%
Bowling	20.45%	21.21%	20.75%
Billiards/Pool	17.61%	18.38%	18.38%
Basketball	14.84%	14.63%	15.84%
Jogging/Running	14.73%	16.29%	16.42%
Weight Training	14.66%	16.86%	15.55%
Freshwater Fishing	13.79%	14.21%	14.37%
Using Cardio Machine	12.84%	15.18%	13.05%
Camping Trips	11.83%	13.02%	10.99%
Golf	11.77%	14.02%	11.87%
Stationary Cycling	11.73%	12.82%	11.74%
Mountain/Road Biking	11.67%	13.26%	11.31%
Baseball	11.33%	10.52%	11.26%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Football	10.67%	9.63%	11.23%
Aerobics	10.53%	11.04%	10.88%
Volleyball	8.55%	7.93%	8.23%
Backpacking/Hiking	8.45%	10.13%	8.3%
Target Shooting	7.3%	7.45%	6.82%
Softball	7.26%	7.47%	7.71%
Yoga	6.89%	8.16%	7.3%
Power Boating	6.69%	7.53%	6.38%
Hunting	6.49%	6.55%	6.04%
Soccer	6.45%	7.29%	6.7%
Tennis	6.28%	7.67%	7.03%
Saltwater Fishing	6.06%	6.54%	6.42%
Canoeing/Kayaking	5.96%	6.67%	5.46%
Roller Skating	5.76%	5.72%	5.91%

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Ice Skating	5.29%	5.31%	5.24%
Motorcycling	5.07%	5.31%	4.97%
Downhill & X-Country Skiing	4.24%	5.07%	4.18%
Snorkeling	4.16%	4.88%	4.56%
Horseback Riding	4.08%	4.82%	4.52%
Jet Skiing	4.01%	4.36%	4.21%
Water Skiing	3.93%	4.05%	3.61%
Fly Fishing	3.91%	3.89%	3.97%
Racquetball	3.89%	3.86%	4.07%
Archery	3.88%	3.67%	3.48%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Hockey	3.46%	3.53%	3.38%
Rock Climbing	3.37%	3.68%	3.34%
Martial Arts	3.25%	3.57%	3%
Snowboarding	3.15%	3.47%	3.27%
Auto Racing	3.12%	2.79%	2.64%
Sailing	3.05%	3.26%	2.89%
Snowmobiling	3.03%	3.07%	3.1%
Skateboarding	2.88%	2.82%	2.97%
Surfing & Windsurfing	2.51%	2.61%	2.53%
Rowing	2.46%	2.64%	2.35%

Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

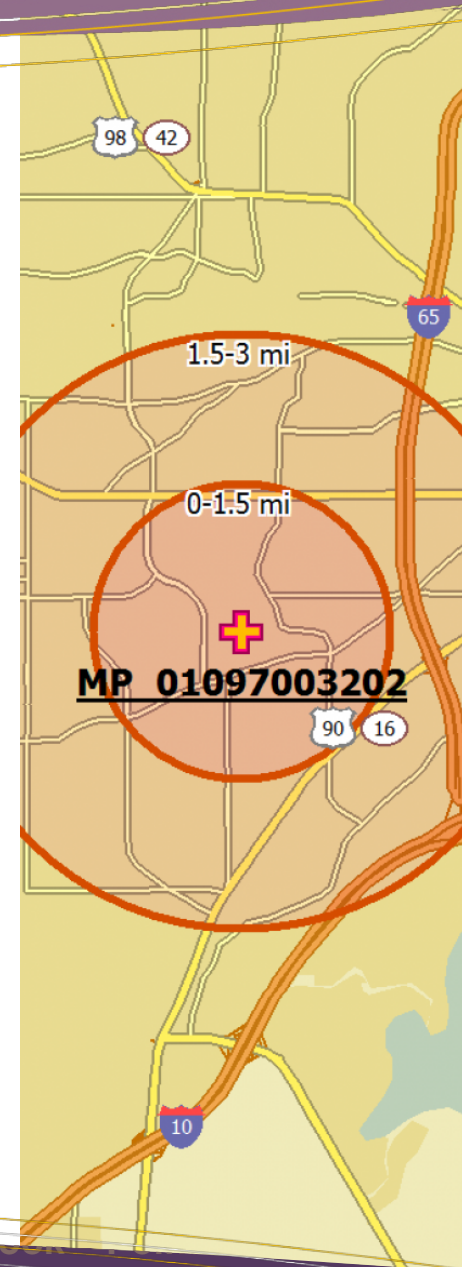
BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and its leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring to an ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyrna: Abingdon Press, 1996), 59.



Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

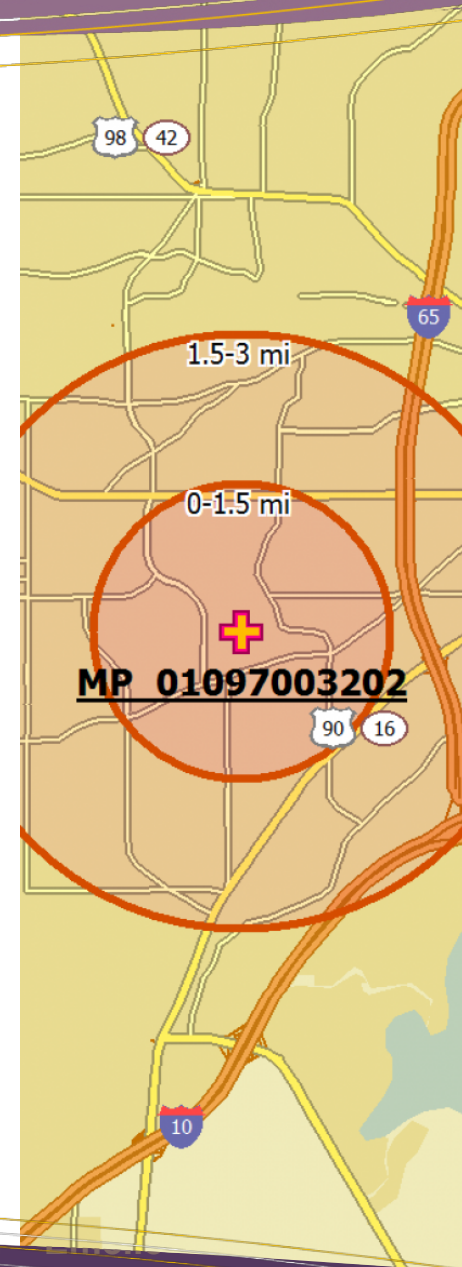
CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Important Continue Learning New Things	49%	49%	51%
Speak My Mind Even If It Upsets People	36%	35%	37%
Like Control Over People And Resources	35%	33%	36%
Find It Difficult To Say No To My Kids	33%	36%	36%
Prefer To Have Few Possessions As Possible	33%	37%	33%
Woman's Place Is In The Home	31%	32%	33%
Don't Judge People/Way They Live Life	29%	29%	31%
Like To Do Unconventional Things	27%	27%	27%
If Won Lottery Would Never Work Again	25%	28%	27%
Too Much Sponsorship In Arts/Sports	25%	22%	26%
Money Is Best Measure Of Success	24%	25%	24%
Friends More Important Than My Fam.	24%	27%	24%

BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Marijuana Should Be Legalized	20%	20%	21%
I Am A Workaholic	19%	18%	22%
Like to Stand Out In A Crowd	19%	19%	21%
Like To Pursue Challenge/Novelty/Change	18%	19%	18%
Rarely Sit Down to a Meal Together At Home	15%	15%	16%
We Should Strive for Equality for All	14%	14%	16%
Only Work Current Job for The Money	14%	14%	15%
Happy With My Standard Of Living	13%	15%	14%
On Whole People Get What They Deserve	12%	11%	12%
Very Happy With My Life As It Is	10%	7%	9%
Indulge My Kids With The Little Extras	9%	9%	9%
I Am A Perfectionist	9%	8%	9%

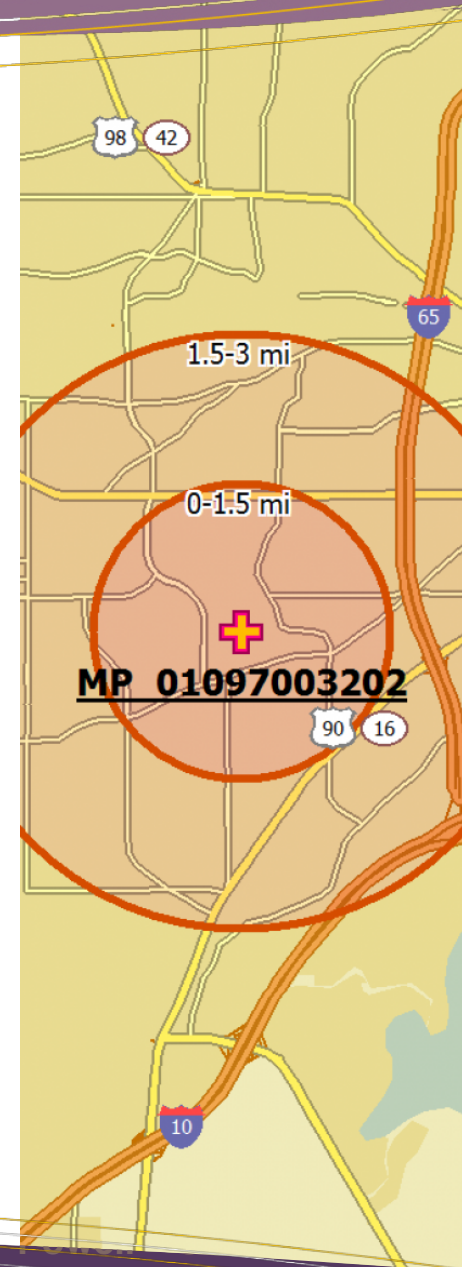


Intercultural Institute
for Contextual Ministry

Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant themes that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Potential Cultural Themes:

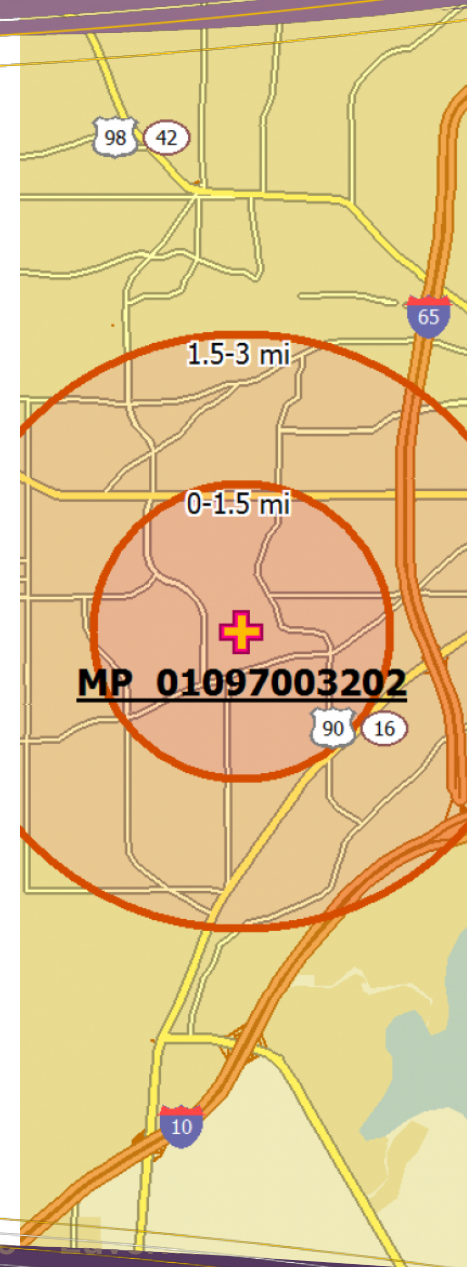
The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Important To Respect Customs And Beliefs	56%	62%	59%
You Should Seize Opportunities In Life	55%	57%	57%
Like To Understand About Nature	37%	39%	39%
Prefer Work Part Of Team Than Alone	34%	33%	35%
Important Feel Respected By My Peers	33%	34%	33%
Prefer To Have Few Possessions As Possible	33%	37%	33%
Important To Juggle Various Tasks	32%	30%	32%
Good At Fixing Things	28%	27%	29%
Have Keen Sense Of Adventure	26%	27%	28%
People Have To Take Me As They Find Me	22%	24%	23%
Like To Just Enjoy Life	22%	24%	22%
Consider Myself Interested In The Arts	20%	19%	21%

THEMES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Worried About Pollution Caused By Cars	18%	20%	19%
Looking for New Ideas To Improve Home	17%	16%	18%
Real Men Don't Cry	16%	16%	16%
Try Not To Worry About The Future	15%	15%	16%
Is An Important Part Of Who I Am	15%	16%	16%
Provide My Kids With The Little Extras	15%	13%	16%
Enjoy Spending Time With My Fam.	13%	12%	13%
Children Should Be Allowed To Express Themselves	7%	6%	7%
Feel Very Alone In The World	6%	6%	6%
Like Spending Most Time With Fam.	6%	5%	5%
Would Like To Set Up Own Business	4%	4%	4%
Decor Particular Interest To Me	4%	4%	4%

Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and shares the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Fast Food/Drive-In	83.64%	83.48%	84.38%
Restaurant-Visit Any			
Fam. Restaurants/Steak	76.76%	79.95%	77.74%
Houses-Visit Any			
McDonald's	54.33%	54.49%	55.09%
Burger King	38.88%	36.83%	37.82%
Wendy's	29.93%	29.81%	30.92%
Kentucky Fried Chicken (KFC)	29.08%	26.61%	30.53%
Subway	28.46%	29.08%	29.5%
Applebee's	27.58%	28.33%	27.43%
Taco Bell	26.14%	26.82%	26.91%
Pizza Hut	21.6%	20.13%	21.85%
Olive Garden	20.07%	21.17%	20.22%
Arby's	19.84%	20.32%	20.65%

PLACE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Red Lobster	17.63%	16.74%	17.31%
Dairy Queen	16.03%	15.3%	15.78%
IHOP (International House Of Pancakes)	15.28%	14.97%	15.04%
Domino's Pizza	15.01%	14.1%	15.25%
Outback Steakhouse	14.1%	15.68%	14.81%
TGI Friday's	13.2%	13.64%	13.83%
Dunkin' Donuts	13.16%	12.67%	12.84%
Chick-Fil-A	12.7%	13.01%	14.02%
Denny's	12.62%	12.32%	11.78%
Chili's Grill and Bar	12.57%	13.91%	13.13%
Starbucks	12.43%	14.15%	13.42%
Sonic	12.03%	11.66%	13.16%

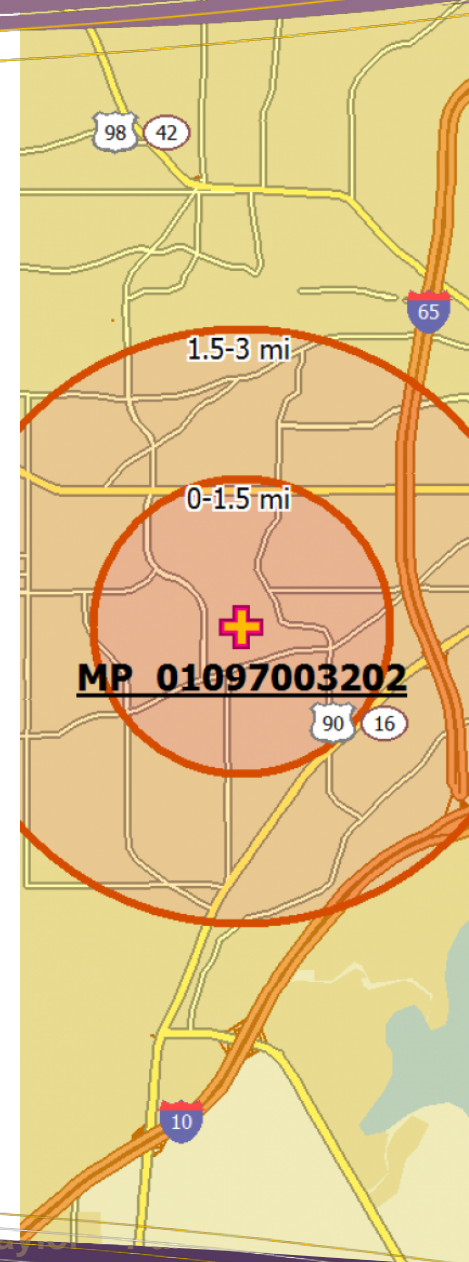


Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

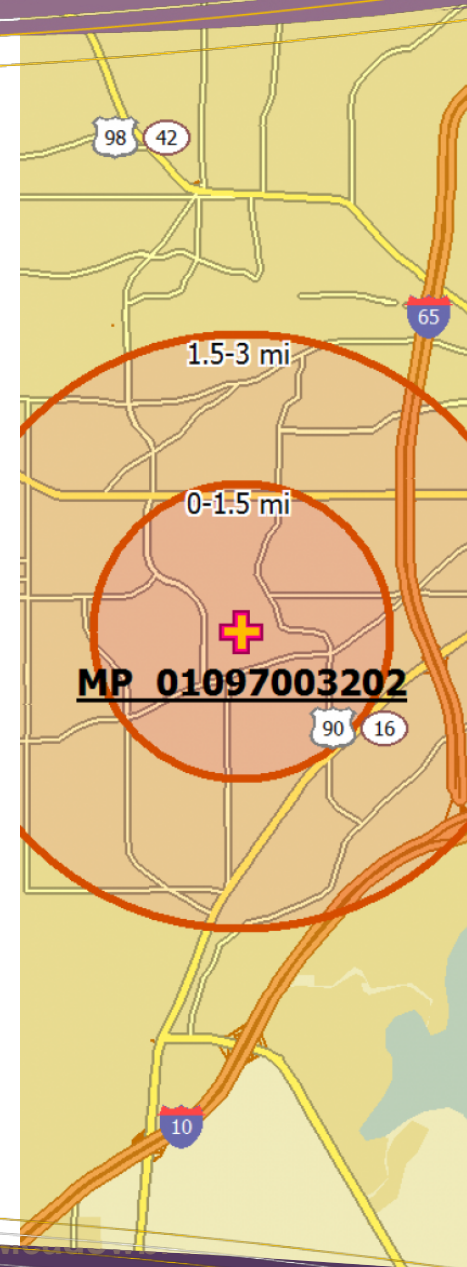
PROJECTS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Voted in fed/state/local election	44.53%	48.19%	44.65%
Recycled products	31.78%	36.59%	30.72%
Worked as volunteer (non political)	15.21%	17.8%	15.17%
Engaged in fund raising	11.35%	12.18%	11.5%
Religious club member	7.48%	7.71%	7.54%
Wrote to editor of mag or newspaper	5.64%	6.24%	5.48%

PROJECTS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Wrote to elected offcl about publ bus	5.49%	6.56%	5.79%
Church Board	5.21%	5.05%	5.39%
Charitable Organization	5.12%	5.77%	5.11%
Took active part in local civic issue	5.08%	5.51%	5.24%
Union member	4.9%	5.2%	4.7%
Fraternal order member	4.69%	4.83%	4.4%

Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given.

However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Novel	16.39%	18.9%	16.37%
Children's Books	12.71%	13.65%	13.19%
Mystery	11.23%	12.72%	11.07%
Cookbooks	9.88%	11.07%	9.79%
Religious (not Bibles)	9.07%	8.97%	9.37%
Romance	7.04%	7.08%	7.21%
Personal/Business	6.81%	7.72%	6.69%
Self-help			
History	6.8%	7.69%	6.76%
Biography	6.76%	7.57%	6.7%

MAGAZINES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Newspaper	68.61%	70.93%	68.58%
Distributed			
Gen. Editorial	48.87%	49%	49.69%
Womens	43.24%	43.04%	43.65%
Service	32.39%	34.65%	32.86%
Mens	19.4%	19.84%	19.31%
Business/Finance	18.71%	20.67%	19.34%
Sports	15.92%	16.66%	15.36%
Music	15.82%	13.49%	15.62%
Parenthood	13.74%	13.33%	14.13%

Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Gen. News	52.09%	55.2%	52.02%
Classified	33.25%	31.75%	32.82%
Sport	31.5%	32.88%	31.43%
Editorial Page	27.84%	29.84%	27.64%
Business/Finance	27.67%	31.27%	27.75%
Movie Listings & Reviews	25.88%	27.48%	25.48%
Comics	25.79%	26.85%	25.11%
Food/Cooking	23.71%	25.32%	23.62%
TV/Radio Listings	22.77%	23.77%	22.76%
Home/Gardening	19.87%	21.59%	19.69%
Travel	18.69%	21.03%	18.63%
Science/Technology	16.59%	18.59%	16.06%
Fashion	15.2%	15.6%	15.62%

RADIO	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Urban Contemporary	24.75%	18.68%	27.19%
CHR Contemp Hit Radio	19.71%	19.09%	17.87%
Adult Contemporary	15.37%	17.44%	14.91%
Country	14.52%	15.43%	14.57%
Oldies	10.73%	11.44%	10.59%
Rock	10.6%	12.24%	9.96%
News/Talk	10.53%	13.63%	10.45%
Variety	9.41%	9.36%	9.39%
Alternative	8.42%	10.52%	8.34%
Classic Rock	8.41%	9.97%	7.77%
Jazz	6.47%	6.18%	7.28%
All News	6%	7.09%	6.53%
Religious	5.92%	6.4%	5.69%
Soft Contemporary	5.84%	6.84%	6.2%
All Talk	4.25%	5.11%	4.26%
Gospel	4.2%	3.14%	5.12%
Sports	3.65%	4.7%	3.84%
Hispanic	3.46%	3.27%	2.74%

Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Fox News Channel	59.51%	62.38%	61.4%
Soapnet	49.96%	51.38%	50.41%
Satellite Dish	48.88%	50.39%	50.16%
Other Video-On-Demand	37.43%	38.73%	41.98%
Sci-Fi Channel	33.46%	34.94%	34.28%
MSNBC	30.87%	32.2%	32.6%
Comedy Central	30.59%	35.35%	31.24%
Subscribe Digital Cable	30.28%	29.57%	30.57%
Adult Pay Per View TV	29.01%	30.57%	30.08%
TV Info From Sunday TV Magazine	27.29%	28.94%	27.99%
Nickelodeon	25.15%	26.49%	26.66%
TV Info From Newspapers	25.03%	25.75%	25.81%

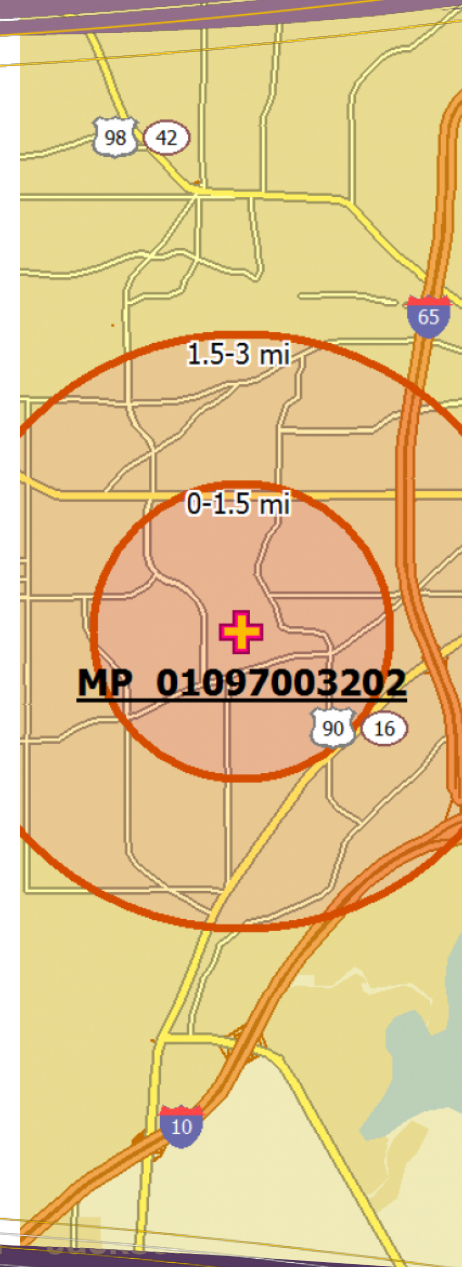
MULTIMEDIA: TV	0-1.5 MILES	1.5-3 MILES	3-7 MILES
BET (Black Entertainment TV)	24.1%	24.97%	24.71%
ABC Fam.	23.94%	27.05%	24.91%
ESPN2	23.68%	25.12%	24.48%
TCM (Turner Classic Movies)	23.56%	25.26%	24.57%
USA Network	23.14%	24.98%	23.11%
Adult Swim	22.59%	25.46%	24.02%
Nick At Nite	22.27%	23.35%	23.69%
TV Info From Monthly Cable Guide	22.09%	22.93%	23.41%
Hallmark Channel	21.84%	24.8%	24.24%
The Golf Channel	20.93%	23.93%	22.21%
TV Info From Other	20.35%	20.86%	21.45%
ESPN Classic	20.18%	24.56%	20.85%

Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Book Readers			
Heavy Users (7+)	18.67%	21.2%	18.81%
Medium Users (4-6)	10.12%	11.15%	9.7%
Light Users (1-3)	20.68%	21.22%	20.17%
Quintiles (20%)			
Newspaper I (Heavy)	1.59%	1.56%	1.28%
Newspaper II	1.76%	1.67%	1.68%
Newspaper III	2.25%	2.28%	2.42%
Newspaper IV	0.52%	0.42%	0.47%
Newspaper V (Light)	1.09%	0.98%	1.03%

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Quintiles (20%)			
Magazines I (Heavy)	21.28%	19.92%	21.91%
Magazines II	9.78%	9.09%	9.96%
Magazines III	11.15%	9.9%	10.92%
Magazines IV	12.69%	11.82%	13.48%
Magazines V (Light)	0.89%	0.82%	0.8%
Outdoor I (Heavy)	7.8%	7.98%	8.2%
Outdoor II	3.91%	3.16%	3.96%
Outdoor III	4.37%	4.01%	4.83%
Outdoor IV	15.53%	15.8%	16.01%
Outdoor V (Light)	23.76%	24.39%	24.01%
Yellow Pages I (Heavy)	15.09%	14.86%	15.52%
Yellow Pages II	7.37%	7.04%	7.5%
Yellow Pages III	7.17%	6.66%	8.22%
Yellow Pages IV	22.09%	21.87%	23.22%
Yellow Pages V (Light)	4.2%	3.87%	4.59%

Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Radio Drive Time Quntiles (fifths / 20%)			
Drive Time I & II (Heavy)	4.18%	3.5%	3.6%
Drive Time III (Medium)	1%	0.88%	1.05%
Radio IV & V (Light)	3.4%	2.96%	3.11%
Radio Media Quntiles (fifths / 20%)			
Radio I & II (Heavy)	10.29%	9.14%	11.05%
Radio III (Medium)	4.23%	4.56%	4.61%
Radio IV & V (Light)	4.24%	3.74%	4.04%
Cable TV Quntiles (fifths / 20%)			
Cable I & II (Heavy)	12.8%	14%	13.01%
Cable III (Medium)	4.26%	4.44%	5.05%
Cable IV & V (Light)	32.83%	33.11%	35.45%

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
TV Prime Time Quntiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.82%	4.07%	4.27%
Prime Time III (Medium)	2.28%	1.9%	1.64%
Prime Time IV & V (Light)	9.23%	8.69%	10.7%
TV Early/Late Fringe Quntiles (fifths / 20%)			
Fringe I & II (Heavy)	38.19%	40.07%	39.96%
Fringe III (Medium)	51.77%	51.54%	52.83%
Fringe IV (Light)	53%	54.2%	55.27%
TV All Day Quntiles (fifths / 20%)			
All Day I & II (Heavy)	15.21%	14.01%	16.02%
All Day III (Medium)	23.4%	23.54%	24.28%
All Day IV (Light)	16.98%	15.76%	18.62%

Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
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Day-time Radio

Listeners

Dayparts [summary]	11.79%	12.7%	11.96%
6:00am - 10:00am	17.06%	18.8%	17.79%
10:00am - 3:00pm	10.58%	9.18%	11.63%
3:00pm - 7:00pm	15.54%	14.56%	16.32%
7:00pm - Midnight	12.18%	14.29%	13.28%
Midnight - 6:00am	7.51%	6.82%	7.6%

Weekend Radio

Listeners

Dayparts [summary]	14.79%	14.49%	15.01%
6:00am - 10:00am	3.79%	4.7%	3.98%
10:00am-3:00pm	6.26%	6.91%	6.36%
3:00pm - 7:00pm	8.36%	7.45%	8.29%
7:00pm - Midnight	9.66%	9.68%	10.61%
Midnight - 6:00am	13.5%	12.54%	13.6%

USAGE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
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Prime Time TV Viewers

8:00-11:00pm	7.08%	8.33%	7.84%
Saturday: 8:00-11:00pm	8.77%	8.75%	8.74%
Sunday: 7:00-11:00pm	8.72%	9.52%	9.85%
9:00am-1:00pm	22.27%	23.35%	23.69%
9:00am-4:00pm	26.07%	27.18%	27.47%
4:00pm-7:00pm	29.11%	30.22%	30.33%
11:00pm-1:00am	38.8%	39.57%	41%
AVG Prime time	3.65%	3.32%	4.33%

Mon-Sun

Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Weekday			
6-7am	17.44%	18.4%	18.2%
7-9am	23.68%	25.12%	24.48%
9am-12noon	17.03%	18.92%	18.14%
12noon-4pm	9.04%	8.26%	9.33%
4-6pm	44.64%	49.16%	48.41%
6-7pm	17.48%	17.58%	17.38%
7-7:30pm	1.76%	1.8%	1.69%
7:30-8pm	9.9%	10.06%	10.57%
8-11pm	7.08%	8.33%	7.84%
11pm-12am	30.87%	32.2%	32.6%
11pm-1am	38.8%	39.57%	41%
1-6am	32.41%	33.01%	32.05%

TV VIEWERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Weekend			
Sat: 7-10am	18.22%	20.02%	18.99%
Sat: 10am-1pm	8.7%	8.74%	9.57%
Sat: 1-4pm	23.55%	24.7%	24.37%
Sat: 4-6pm	6.79%	7.42%	7.76%
Sat: 6-7pm	2.01%	2.28%	1.99%
Sat: 7-8pm	1.4%	1.4%	1.24%
Sat: 8-11pm	8.77%	8.75%	8.74%
Sat: 11pm-1am	5.93%	5.96%	6.48%
Sat: 1am-7pm	23.14%	24.98%	23.11%
Sun: 7-10am	2.44%	2.24%	2.21%
Sun: 10am-1pm	5.73%	6.03%	5.92%
Sun: 1-4pm	5.34%	6.09%	5.78%
Sun: 4-7pm	12.4%	12.9%	12.83%
Sun: 7-11pm	8.72%	9.52%	9.85%
Sun: 11pm-1am	4.77%	4.79%	5.68%
Sun: 1-7am	19.87%	21.22%	21%

Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at this mission site more effectively?
4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?



Biblical Missional Multiplication

Biblical missional multiplication builds upon discipling and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle *2nd Timothy 2:2*



Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

1. **Category-to-Category:** Connect through a common social identity; some activity, interest, or behavior that you share with the person.
2. **Face-to-Face:** Begin interacting with the person; building a personal rapport.
3. **Mind-to-Mind:** After building a rapport, move the conversation towards spiritual issues.
4. **Heart-to-Heart:** As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
5. **Spirit-to-Spirit:** This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

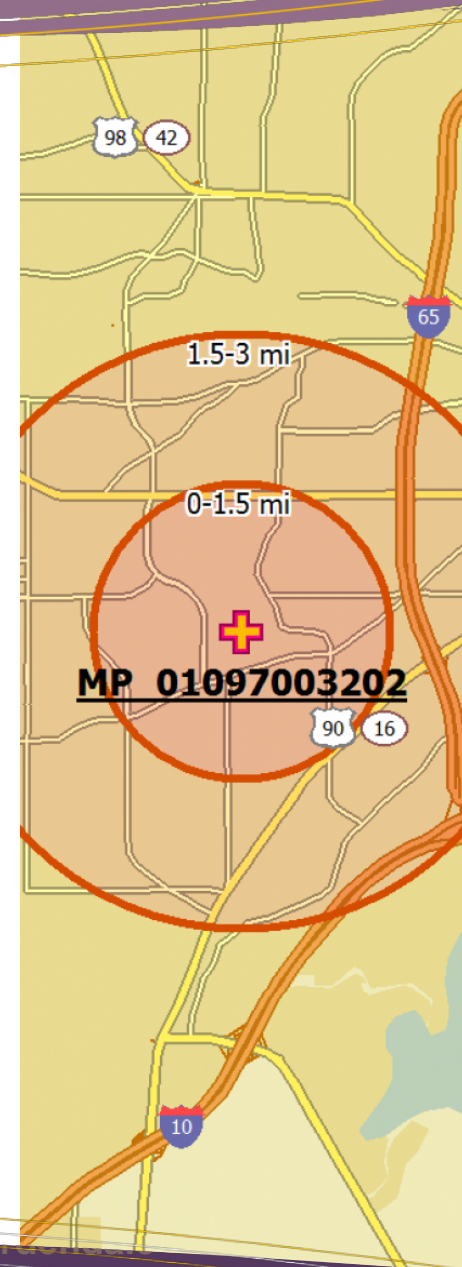


Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report selects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Notes and Sources

1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



APPENDIX: ALSBOM Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
1	Cottage Hill	PO Box 9129 Mobile, AL 36691	0.53 mi	1,825	Declining
2	Ebenezer	5051 Ebenezer Dr Mobile, AL 36609	0.93 mi	0	Plateauing
3	Azalea City Fellowship	274 Jackson Dr Mobile, AL 36609	1.59 mi	0	Plateauing
4	Government Street	3401 Government Blvd Mobile, AL 36693	1.64 mi	382	Plateauing
5	Airport Boulevard	6301 Airport Blvd Mobile, AL 36608	2.01 mi	118	Plateauing
6	Azalea	4050 Halls Mill Rd Mobile, AL 36693	2.08 mi	99	Declining
7	Faith	P.O. Box 851208 Mobile, AL 36685	2.11 mi	89	Growing
8	International	5651 Cottage Hill Rd. Mobile, AL 36609	2.46 mi	55	Growing
9	Dauphin Way	3661 Dauphin St Mobile, AL 36608	2.47 mi	884	Growing
10	Hillcrest	1204 Hillcrest Rd Mobile, AL 36695	2.49 mi	70	Declining
11	Anchor of Hope Community	2370 Hillcrest Rd Ste G, PMB 236 Mobile, AL 36695	2.75 mi	31	Growing
12	Sage Avenue	150 S Sage Ave Mobile, AL 36606	2.77 mi	218	Declining
13	Spring Hill	2 McGregor Ave S Mobile, AL 36608	2.82 mi	1,067	Plateauing
14	Zion	P.O. Box 6200 Mobile, AL 36660	2.94 mi	76	Declining
15	Manor	1604 Navco Rd Mobile, AL 36605	3.03 mi	177	Declining



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APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
16	Navco	1719 Navco Rd Mobile, AL 36605	3.16 mi	53	Declining
17	New Hope	6390 Old Shell Rd Mobile, AL 36608	3.32 mi	44	Declining
18	Central	998 Dauphin Island Pkwy Mobile, AL 36605	3.54 mi	58	Plateauing
19	Crosspoint	256 Dogwood Dr Mobile, AL 36609	3.57 mi	75	Plateauing
20	Dayspring	2200 Cody Rd S Mobile, AL 36695	3.57 mi	880	Growing
21	Fulton Road	1800 Dauphin Island Pkwy Mobile, AL 36605	3.96 mi	195	Plateauing
22	Springhill Avenue	2651 Spring Hill Ave Mobile, AL 36607	4.01 mi	88	Growing
23	Emmanuel	5601 Zeigler Blvd Mobile, AL 36608	4.04 mi	96	Plateauing
24	Providence	2155 Dauphin St Mobile, AL 36606	4.07 mi	6	Declining
25	New Jerusalem	7220 1st St Mobile, AL 36608	4.39 mi	50	Plateauing
26	New Generation	1350 Cody Rd N Mobile, AL 36608	4.39 mi	120	Growing
27	West Mobile	7501 Airport Blvd Mobile, AL 36608	4.44 mi	602	Growing
28	New Liberty Park	654 Rice St Mobile, AL 36607	4.45 mi	30	Growing
29	Cypress Shores	4327 Higgins Rd Mobile, AL 36619	4.51 mi	168	Declining
30	Snow Road First	2370 Snow Rd N Semmes, AL 36575	4.60 mi	126	Growing

APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
31	Woodridge	2700 Schillinger Rd S Mobile, AL 36695	4.67 mi	505	Growing
32	Tillman's Corner First	5660 Three Notch Rd Mobile, AL 36619	4.78 mi	879	Declining
33	Moffett Road	5555 Moffett Rd Mobile, AL 36618	4.84 mi	432	Plateauing
34	Forest Hill	P O Box 180114 Mobile, AL 36618	5.03 mi	35	Plateauing
35	Berean	3709 Alba Club Rd Mobile, AL 36605	5.18 mi	46	Declining
36	Calvary	2105 Boykin Blvd Mobile, AL 36605	5.49 mi	19	Declining
37	Orchard	6960 Overlook Rd Mobile, AL 36618	5.50 mi	254	Declining
38	Riverside	3130 Dauphin Island Pkwy Mobile, AL 36605	5.60 mi	140	Declining
39	Travis Road	5226 Travis Rd Mobile, AL 36619	6.15 mi	138	Declining
40	Parkway Southern	1612 Staples Rd Mobile, AL 36605	6.18 mi	32	Declining
41	New Home	1226 Neely Ave Prichard, AL 36610	6.19 mi	0	Plateauing
42	Seven Hills	8950 Airport Blvd Mobile, AL 36608	6.20 mi	210	Declining
43	Mobile First	806 Government St Mobile, AL 36602	6.23 mi	254	Plateauing
44	Crossroads	9260 Cottage Hill Rd Mobile, AL 36695	6.44 mi	52	Plateauing
45	Sonrise	140 Snow Rd S Mobile, AL 36608	6.67 mi	102	Growing



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An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

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