

# MissionSite

top unreached locations



In partnership with the:



**Intercultural Institute**  
*for Contextual Ministry*

**MOBILE, AL**

**CENSUS TRACT: 01097003707**

**REGION: Gulf Coast Region**

**ASSOCIATION: Mobile**

**DISTRICT: 07: Gulf Coast District**

**COUNTY: Mobile**

**SITESCAPE: Suburbscape**

**DENSITY PATTERN: K**



Alabama Baptist Convention

State Board of Missions

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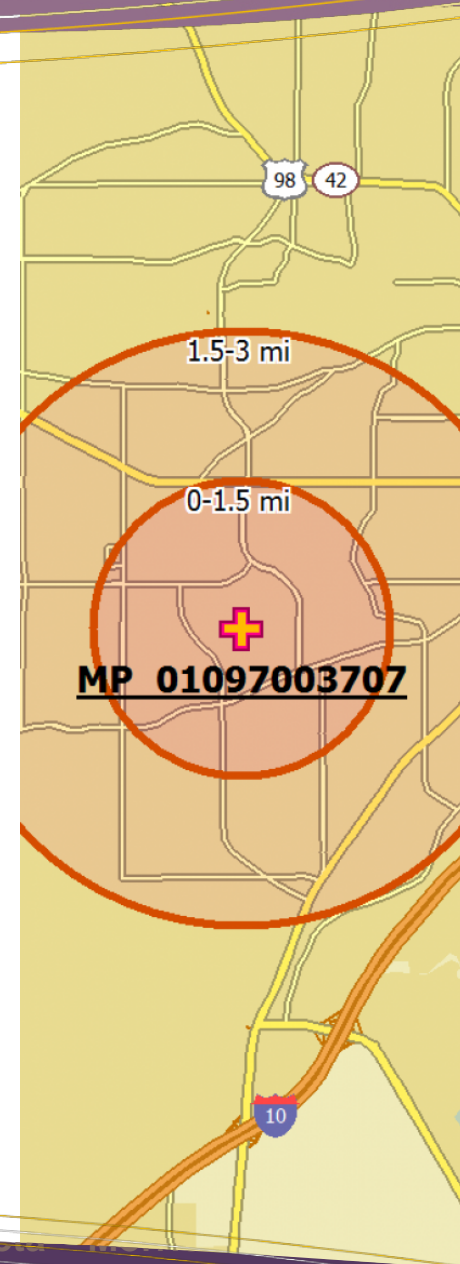
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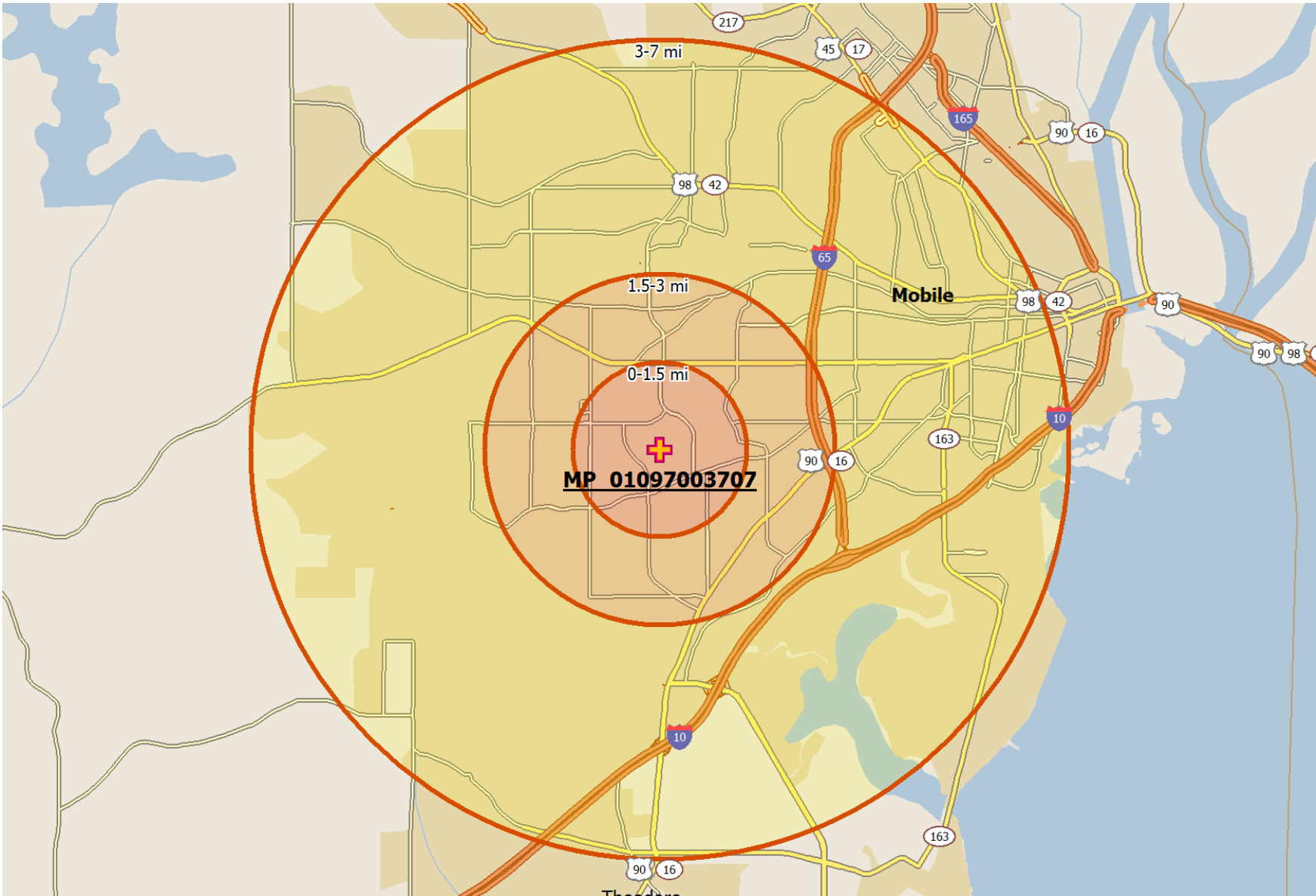
## Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1.5 mile, 1.5-3 mile, and 3-7 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the [MissionalCyclopedia.org](http://MissionalCyclopedia.org) site.

	Location Typography	CODE	LOCATION
1	Region	0105	Gulf Coast Region
2	Association	1530	Mobile
3	District	07	Gulf Coast District
4	County Location	01097	Mobile
5	Zipcode	36609	Mobile
6	Sitescape Category	3	Suburbscape
7	Sitescape Group	3.3	Medium Suburbs
8	Sitescape Subgroup	3.33	Large suburbs adjacent to a small city in metro area
9	Sitescape Density Pattern	K	100000-250000-100000



# Site Location Summary - Map of the Site Location





# Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	2	County in metro area of 250,000 to 1 million population
4	NCHS Rural Urban Codes	3	Medium Metro - counties in a metropolitan statistical area of 250,000 to 999,999 population
5	NCES Urban Centric Locale Codes	12	City: Midsize: Territory inside an urbanized area and inside a principal city with population less than 250,000 and greater than or equal to 100,000.
6	IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
7	ERS RUCA Commuting Value	1	Metropolitan area core: primary flow within an urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas



# Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

BAND COMPOSITION	0-1.5 MILES	1.5-3 MILES	3-7 MILES
2010 Population	22,220	51,871	164,029
2010 Households	9,754	21,201	63,466
2010 Group Quarters Population	23	3,176	3,099

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	59	54	42
Language Diversity National Index	42	15	11
Foreign Born Diversity National Index	85	94	66
Ancestry Diversity National Index	52	17	6
Racial Diversity National Index	53	65	65



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# Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the [MissionalCyclopedia.org](http://MissionalCyclopedia.org) website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True





# Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-1.5 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

SOCIAL ENVIRONMENT	0-1.5 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	4,009	41.1%
Mainstay Communities	Established, Diverse Households	614	6.29%
Working Communities	Blue-collar, Working Families	2,598	26.64%
Country Communities	Rural, Agri. & Mining Families	35	0.36%
Aspiring Communities	Young Singles / Aspiring-Multihousing	1,831	18.77%
Urban Communities	High Density, Inner-city Neighborhoods	668	6.85%



# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

## *Issues for Your Consideration*

1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

# Using the Site Location Summary

## *Issues for Your Consideration - continued*

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at [MissionalCyclopedia.org](http://MissionalCyclopedia.org) for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?



# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-1.5 mile band that are in each category. The index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-1.5 MILE BAND	% INDEX
Unreached Households	108,949	6,801	6.24%
Unreached %	68.52%	69.72%	101.76
Religious But NOT Evangelical HH	31,903	1,696	5.32%
Religious But NOT Evangelical %	20.06%	17.39%	86.65
Spiritual But NOT Relig or Evang HH	14,612	1,063	7.28%
Spiritual But NOT Relig or Evang %	9.19%	10.9%	118.63
Not Evangelical, Not Interested HH	63,325	4,043	6.38%
Not Evangelical, Not Interested %	39.82%	41.45%	104.07



# Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE RING	PERCENT & INDEX
Num of ALSBOM Churches	111	12	10.81%
Active ALSBOM Attenders	20,766	3,593	17.3%
Active Evangelical Households	28,249	5,136	18.18%
Active Evangelical Percent	17.77%	16.59%	93.4
Inactive Evangelical Households	21,812	3,966	18.18%
Inactive Evangelical Percent	13.72%	12.81%	93.4
# New Churches Needed	0	3	0%



# Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHF AVG	IICM CGR
1	Cottage Hill	0.95 mi	1,825	Declining
2	Ebenezer	1.04 mi	0	Plateauing
3	International	1.32 mi	55	Growing
4	Hillcrest	1.36 mi	70	Declining
5	Airport Boulevard	1.45 mi	118	Plateauing
6	Azalea City Fellowship Faith	1.49 mi	0	Plateauing
7		1.57 mi	89	Growing
8	Anchor of Hope Community Dayspring	1.77 mi	31	Growing
9		2.41 mi	880	Growing
10	New Hope	2.66 mi	44	Declining
11	Government Street	2.82 mi	382	Plateauing
12	Azalea	2.86 mi	99	Declining
13	Spring Hill	3.25 mi	1,067	Plateauing
14	Dauphin Way	3.31 mi	884	Growing
15	West Mobile	3.40 mi	602	Growing

	CHURCHES	DIST.	WRSHF AVG	IICM CGR
16	New Jerusalem	3.50 mi	50	Plateauing
17	Woodridge	3.51 mi	505	Growing
18	Crosspoint	3.52 mi	75	Plateauing
19	New Generation	3.56 mi	120	Growing
20	Sage Avenue	3.83 mi	218	Declining
21	Emmanuel	3.87 mi	96	Plateauing
22	Manor	4.15 mi	177	Declining
23	Zion	4.16 mi	76	Declining
24	Navco	4.24 mi	53	Declining
25	Tillman's Corner	4.51 mi	879	Declining
26	First Moffett Road	4.74 mi	432	Plateauing
27	Central	4.76 mi	58	Plateauing
28	Cypress Shores	4.79 mi	168	Declining
29	Orchard	4.91 mi	254	Declining
30	Forest Hill	4.92 mi	35	Plateauing



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# Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

## *Issues for Your Consideration*

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other churches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.



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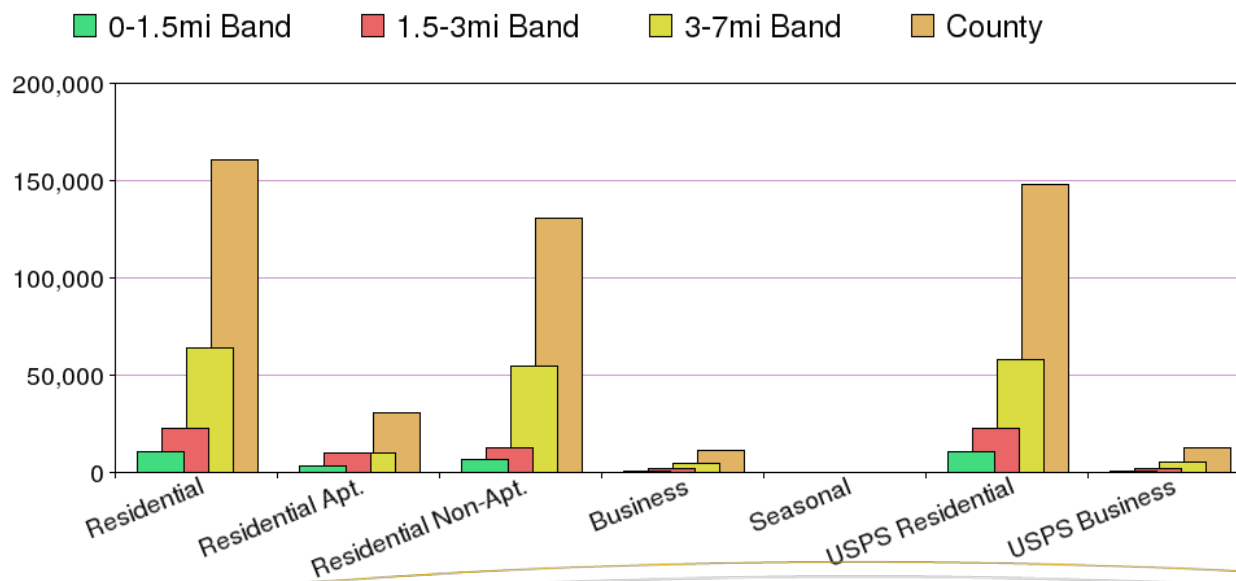
# Current Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-1.5 mile band. The percentage of the county population and number of households that appears in the 0-1.5 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	378,643	20,917	5.52%
2000 Population	399,843	22,096	5.53%
2010 Population	414,958	22,220	5.35%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	136,900	8,336	6.09%
2000 Households	150,179	9,441	6.29%
2010 Households	159,010	9,754	6.13%

Location Types in this MissionSite

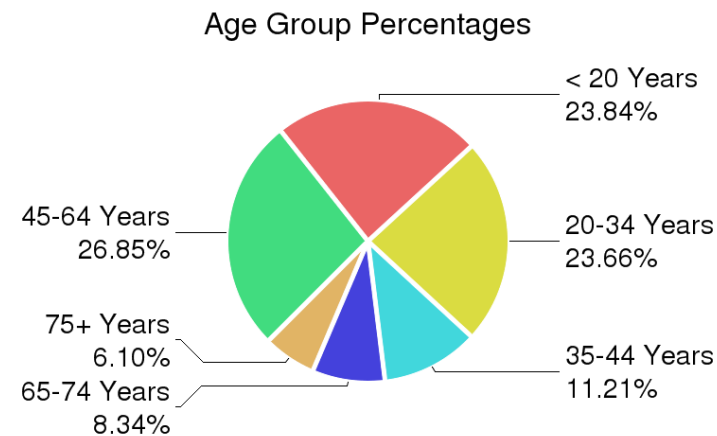


Location Type	0-1.5mi Band
Residential	10,365
Residential Apt.	3,404
Residential Non-Apt.	6,961
Business	538
Seasonal	0
USPS Residential	10,410
USPS Business	666

# Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.



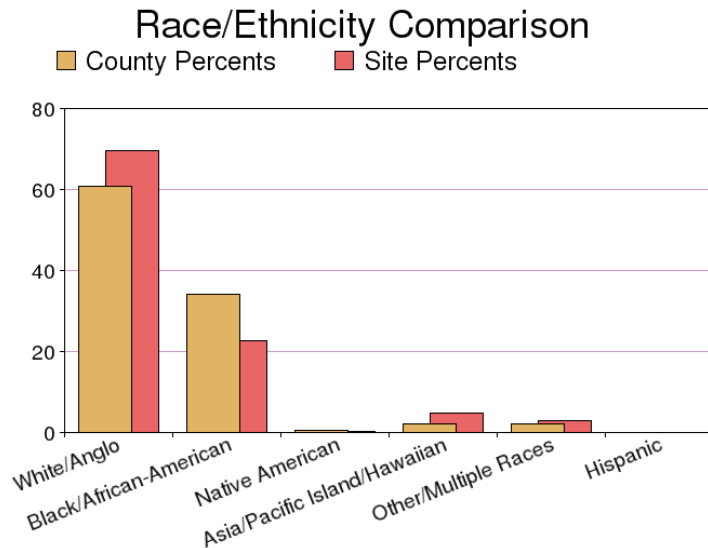
2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.64%	5.33%	94.5
4-5 Years	2.84%	2.34%	82.39
6-8 Years	4.26%	3.49%	81.92
9-11 Years	4.2%	3.5%	83.33
12-13 Years	2.77%	2.42%	87.36
14-17 Years	5.61%	4.55%	81.11
18-19 Years	2.82%	2.2%	78.01
0-5 Years	8.48%	7.68%	90.57
6-12 Years	9.85%	8.2%	83.25
13-19 Years	9.82%	7.96%	81.06
< 20 Years	28.15%	23.84%	84.69
20-34 Years	20.87%	23.66%	113.37
35-44 Years	12.34%	11.21%	90.84
45-64 Years	25.37%	26.85%	105.83
65-74 Years	7.33%	8.34%	113.78
75+ Years	5.95%	6.1%	102.52
Median Age	36	41	113.86
Median Age (Male)	34	39	114.46
Median Age (Female)	37	42	112.47



# Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	60.89%	69.55%	114.22
Black, African-American	34.22%	22.54%	65.86
Native American	0.65%	0.3%	45.84
Asian	2.04%	4.72%	230.99
Pacific Island, Hawaiian	0.06%	0.05%	85.24
Other/Multiple Races	2.13%	2.84%	132.81
Hispanic	0%	2.97%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	269,273	15,248	
Less than 9th Grade	4.45%	1.82%	244.27
No High School Diploma	11.96%	5.36%	222.98
High School Graduate	36.67%	28.41%	129.08
Some College, no degree	20.09%	22.44%	89.55
Associate Degree	7.13%	8.32%	85.73
College Degree	12.88%	21.79%	59.08
Graduate/Prof. degree	6.82%	11.86%	57.48

# Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< \$10,000	11.51%	7.3%	69.42
\$10,000 to \$19,999	14.11%	8.93%	63.3
\$20,000 to \$29,999	11.52%	12.12%	105.18
\$30,000 to \$49,999	21.61%	19.56%	90.53
\$50,000 to \$59,999	8.36%	9.14%	109.36
\$60,000 to \$69,999	6.81%	8.27%	121.47
\$70,000 to \$79,999	5.96%	6.63%	111.27
\$80,000 to \$89,999	4.77%	5.31%	111.45
\$90,000 to \$99,999	3.13%	3.72%	118.92
\$100,000 to \$124,999	5.73%	9.43%	164.61
\$125,000 to \$149,999	2.66%	3.47%	130.11
\$150,000 to \$199,999	1.96%	3.5%	178.12
\$200,000 to \$249,999	0.58%	0.89%	152.5
\$250,000 or more	1.29%	1.71%	133
Median Household	40,934	52,106	127.29
Average Household	55,556	69,001	124.2
Per Capita Household	21,806	30,293	138.92
Family/Non-Family Household Income			
Median Family Income	49,929	66,009	132.21
Average Family Income	65,093	80,340	123.42
Median Non-Family Income	24,963	35,649	142.81
Average Non-Family Income	35,120	47,391	134.94



# Current Demographic Summary

A current year demographic summary of household types, housing units and households by size and count by person for the site location appears at right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			Index
% Family Households	68.18%	61.09%	89.6
Families with Children	34.85%	27.41%	78.66
Families without Children	33.33%	33.68%	101.05
Non-Family Households			
% Non-Family Households	31.82%	38.91%	122.27
Non-Families with Children	0.39	0.27	68.92
Non-Families without Children	31.43	38.64	122.93
Housing Units			Index
Total Housing Units	184,922	10,871	
Vacant percent	14.01%	10.28%	73.33
Owned percent	59.01%	56.58%	95.88%
Rented Percent	26.97%	33.14%	122.87
Households by Size			Index
Avg household size	2.55	2.28	89.41
Avg family hh size	3.21	3.02	94.08
Avg non-family hh size	1.13	1.11	98.23
Households By Count of Persons			Percent
One	44,731	3,353	7.5%
Two	47,363	3,202	6.76%
Three or Four	50,565	2,527	5%
Five+	16,351	672	4.11%

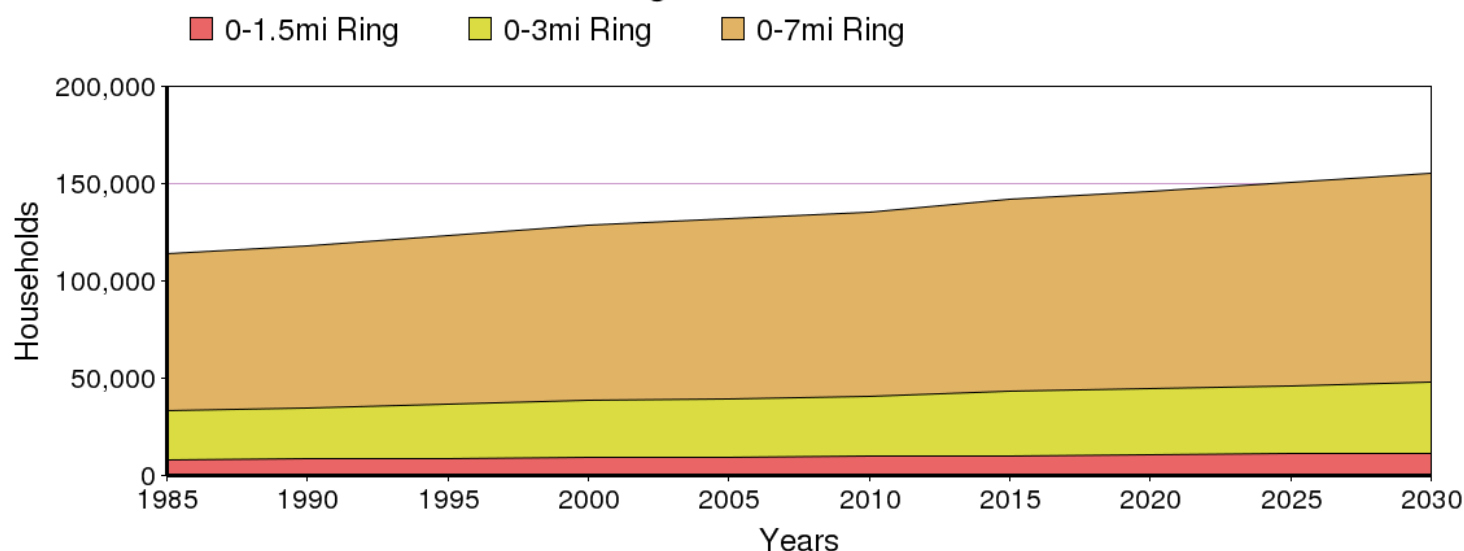
# Projected Demographic Summary

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-1.5 mile ring. The percentage of the county population and number of households that appears in the 0-1.5 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	378,643	20,917	5.52%
2000 Population	399,843	22,096	5.53%
2010 Population	414,958	22,220	5.35%
2015 Population	431,103	22,925	5.32%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	136,900	8,336	6.09%
2000 Households	150,179	9,441	6.29%
2010 Households	159,010	9,754	6.13%
2015 Households	167,788	10,300	6.14%

Household Change from 1985 to 2030





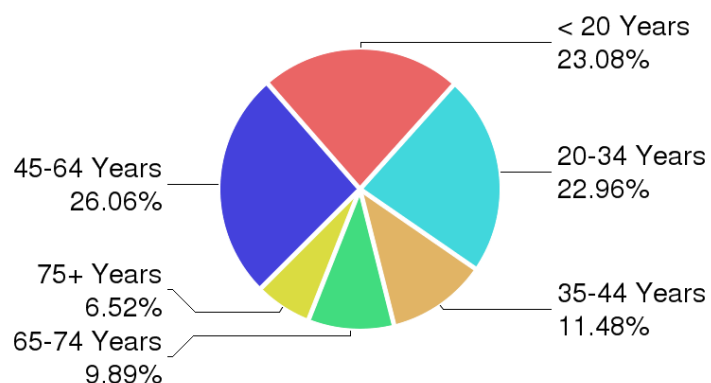
# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.33%	5.11%	95.87
4-5 Years	2.34%	2.26%	96.58
6-8 Years	3.49%	3.38%	96.85
9-11 Years	3.5%	3.45%	98.57
12-13 Years	2.42%	2.38%	98.35
14-17 Years	4.55%	4.42%	97.14
18-19 Years	2.2%	2.07%	94.09
0-5 Years	7.68%	7.38%	96.09
6-12 Years	8.2%	8.03%	97.93
13-19 Years	7.96%	7.67%	96.36
< 20 Years	23.84%	23.08%	96.81
20-34 Years	23.66%	22.96%	97.04
35-44 Years	11.21%	11.48%	102.41
45-64 Years	26.85%	26.06%	97.06
65-74 Years	8.34%	9.89%	118.59
75+ Years	6.1%	6.52%	106.89
Median Age	36	42	117.66
Median Age (Male)	34	40	118.41
Median Age (Female)	37	43	116.38

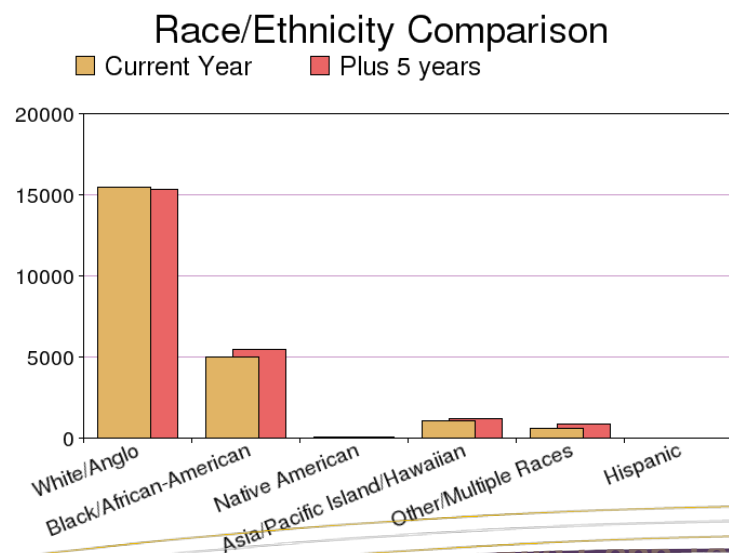
Projected Age Group Percentages



# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	69.55%	66.88%	96.15
Black, African-American	22.54%	23.76%	105.4
Native American	0.3%	0.3%	99.86
Asian	4.72%	5.18%	109.77
Pacific Island, Hawaiian	0.05%	0.05%	105.74
Other/Multiple Races	2.84%	3.84%	135.39
Hispanic	0%	0%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	15,248	15,948	
Less than 9th Grade	1.82%	1.47%	80.82
No High School Diploma	5.36%	4.54%	84.62
High School Graduate	28.41%	29.85%	105.08
Some College, no degree	22.44%	21.56%	96.09
Associate Degree	8.32%	9.13%	109.79
College Degree	21.79%	21.67%	99.44
Graduate/Prof. degree	11.86%	11.78%	99.31

# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value given, assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	7.3%	6.5%	88.98
\$10,000 to \$19,999	8.93%	8.44%	94.48
\$20,000 to \$29,999	12.12%	11.02%	90.93
\$30,000 to \$49,999	19.56%	18.62%	95.2
\$50,000 to \$59,999	9.14%	8.78%	95.97
\$60,000 to \$69,999	8.27%	8.2%	99.16
\$70,000 to \$79,999	6.63%	7.01%	97.77
\$80,000 to \$89,999	5.31%	5.9%	104.94
\$90,000 to \$99,999	3.72%	3.86%	103.83
\$100,000 to \$249,999	9.43%	10.87%	115.29
\$125,000 to \$149,999	3.47%	3.89%	112.35
\$150,000 to \$199,999	3.5%	3.94%	112.75
\$200,000 to \$249,999	0.89%	0.91%	102.32
\$250,000 or more	1.71%	1.76%	102.64
Median Household	52,106	55,716	106.93
Average Household	69,001	73,432	106.42
Per Capita Household	30,293	32,997	108.93

Family/Non-Family Household Income			
Median Family Income	66,009	71,059	107.65
Average Family Income	80,340	85,712	106.69
Median Non-Family Income	35,649	38,447	107.85
Average Non-Family Income	47,391	52,468	110.71



# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	61.09%	59.71%	97.73
Families with Children	27.41	25.98	94.77
Families without Children	33.68	33.75	100.21
Non-Family Households			
% Non-Family Households	38.91%	40.29%	103.56
Non-Families with Children	0.27	0.24	103.56
Non-Families without Children	38.64	40.05	103.64
Housing Units			
Total Housing Units	10,871	11,477	105.57%
Vacant percent	10.28%	10.26%	99.81
Owned percent	56.58%	56.34%	99.57
Rented Percent	33.14%	33.41%	100.79
Households by Size			
Avg household size	2.28	2.22	97.37%
Avg family hh size	3.02	3.01	99.67%
Avg non-family hh size	1.11	1.06	95.5%
Households By Count of Persons			
One	3,353	3,724	111.06%
Two	3,202	3,335	104.15%
Three or Four	2,527	2,572	101.78%
Five+	672	671	99.85%

# Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

BORN IN:	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Foreign Born Pop	1,181	2,877	2,758
Northern Europe	32	92	193
Western Europe	69	360	264
Southern Europe	24	43	69
Eastern Europe	111	196	144
Other Europe	0	0	8
Eastern Asia	196	229	314
So. Central Asia	167	400	200
SE Asia	317	577	517
Western Asia	64	193	102
Other Asia	8	9	17

BORN IN:	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Eastern Africa	0	78	7
Middle Africa	0	0	0
Northern Africa	20	15	3
Southern Africa	0	9	8
Western Africa	9	23	19
Other Africa	0	28	14
Oceania	6	7	17
Caribbean	7	53	222
Central Amer.	109	308	352
South America	18	160	154
North America	24	97	134
Born at sea	0	0	0





# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-1.5 MILES	1.5-3 MILES	3-7 MILES
English only	17,824	45,246	142,449
Spanish	313	1,278	2,776
Other Indo-Euro language	429	1,715	1,816
French (incl. Patois, Cajun)	116	336	674
French Creole	0	0	29
Italian	7	15	80
Portuguese	7	44	9
German	47	464	541
Yiddish	0	13	0
Other West Germanic	0	21	31
A Scandinavian Language	0	25	39
Greek	43	136	122
Russian	43	16	27
Polish	24	26	11
Serbo-Croatian	32	49	70
Other Slavic Language	11	40	0
Armenian	0	0	18
Persian	64	20	43
Gujarathi	0	40	12
Hindi	24	189	55
Urdu	11	109	42

SPOKEN AT HOME	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Other Indo-Euro	0	63	0
Asian/PI languages	0	0	0
Chinese	172	216	149
Japanese	0	21	49
Korean	35	83	127
Mon-Khmer, Cambodian	14	1	10
Miao, Hmong	0	0	0
Thai	6	38	5
Laotian	47	5	0
Vietnamese	314	344	441
Other Asian	31	16	14
Tagalog	22	28	126
Other Pacific Is	0	0	31
Other languages	166	208	153
Navajo	0	0	0
Other Native N. American	11	22	0
Hungarian	0	0	8
Arabic	97	135	92
Hebrew	49	0	9
African languages	9	51	18
Other unspecified	0	0	26

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Reporting ancestry	15,320	39,376	117,871
Arab	188	319	432
Armenian	0	5	28
Austrian	30	37	121
British	126	259	471
Canadian	10	65	129
Croatian	40	56	10
Czech	20	22	16
Czechoslovak	0	12	72
Danish	17	65	85
Dutch	53	373	851
English	1,668	4,168	8,184
European	246	608	873
Finnish	13	33	29
French (not Basque)	318	1,336	2,528
French Canadian	96	201	361
German	1,455	3,438	5,834
Greek	83	248	329
Hungarian	34	49	111
Iranian	76	37	36

ANCESTRY	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Irish	1,593	3,730	7,075
Italian	492	968	1,641
Lithuanian	6	19	31
Norwegian	77	194	494
Polish	173	360	563
Portuguese	0	33	54
Romanian	0	32	29
Russian	96	78	160
Scandinavian	11	24	50
Scotch-Irish	495	1,358	2,626
Scottish	344	807	1,628
Slovak	30	29	37
Subsaharan African	73	422	1,409
Swedish	68	137	323
Swiss	25	129	76
Ukrainian	38	31	12
US/American	2,315	6,625	16,338
Welsh	84	178	309
West Indian	14	63	195
Yugoslavian	27	53	149
Other	4,886	12,775	64,173



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# Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

## *Issues for Your Consideration*

1. The Demoscope information on page 20 highlights the rate of population change at the site compared to its county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



# Using the Demographic Indicators

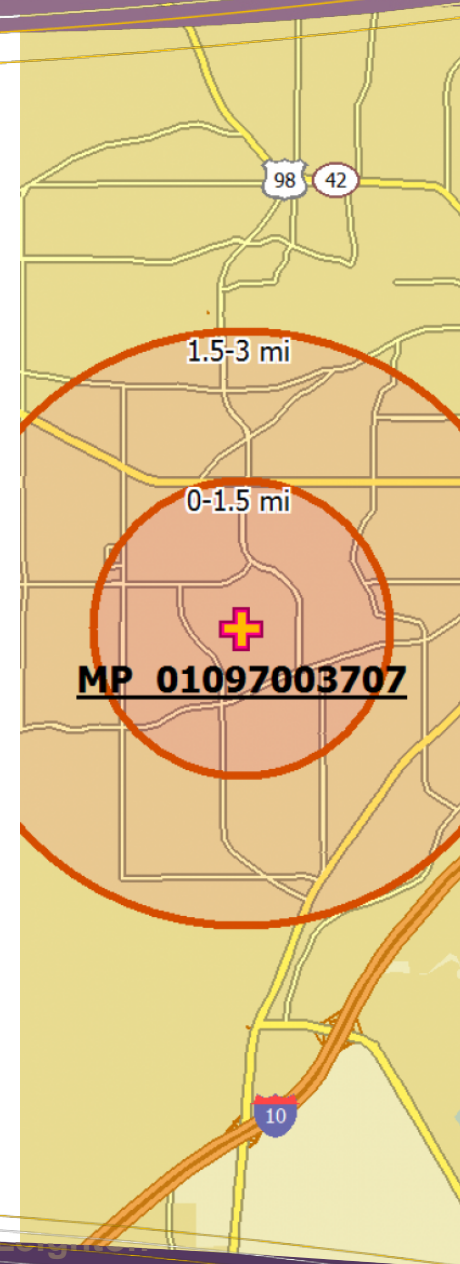
## *Issues for Your Consideration - continued*

4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

## Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelescape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelescape report of your area you will want to purchase a TRIBALDEX report at [MissionalContext.org](http://MissionalContext.org). To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at [MissionalCulturescape.org](http://MissionalCulturescape.org).





# Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	9,754	100%	6,804	100%
<b>AFFLUENT SUBURBIA</b>	1,480	15.17%	1,038	15.26%
America's Wealthiest	0	0%	0	0%
Dream Weavers	543	5.57%	389	5.72%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	924	9.47%	640	9.41%
New Suburbia Fam.	13	0.13%	9	0.13%
<b>UPSCALE AMERICA</b>	2,529	25.93%	1,713	25.18%
Status Conscious Consumers	200	2.05%	140	2.06%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	2,223	22.79%	1,493	21.94%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	106	1.09%	80	1.18%
<b>SM TWN SUCCESS</b>	260	2.67%	172	2.53%
2nd City Homebodies	42	0.43%	30	0.44%
Prime Middle America	139	1.43%	91	1.34%
Urban Optimists	0	0%	0	0%
Family Convenience	73	0.75%	47	0.69%
Mid-Market Enterprise	6	0.06%	4	0.06%



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# Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	9,754	100%	6,804	100%
BLUE COLLAR BACKBONE	198	2.03%	132	1.94%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	28	0.29%	17	0.25%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	170	1.74%	115	1.69%
AMER. DIVERSITY	354	3.63%	243	3.57%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	94	0.96%	68	1%
Urban Advancement	243	2.49%	164	2.41%
Amer. Great Outdoors	17	0.17%	11	0.16%
Mature America	0	0%	0	0%
METRO FRINGE	2,400	24.61%	1,658	24.37%
Steadfast Conservative	1,672	17.14%	1,146	16.84%
Moderate Conventionalists	329	3.37%	221	3.25%
Southern Blues	122	1.25%	86	1.26%
Urban Grit	277	2.84%	205	3.01%
Grass-Roots Living	0	0%	0	0%

# Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	9,754	100%	6,804	100%
REMOTE AMERICA	0	0%	0	0%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	1,831	18.77%	1,348	19.81%
Young Cosmopolitans	204	2.09%	160	2.35%
Minority Metro Communities	777	7.97%	575	8.45%
Stable Careers	850	8.71%	613	9.01%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	35	0.36%	20	0.29%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	4	0.04%	2	0.03%
Small Town Connections	31	0.32%	18	0.26%
Hinterland Fam.	0	0%	0	0%



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# Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	9,754	100%	6,804	100%
STRUGGLING SOCIETIES	33	0.34%	25	0.37%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	19	0.19%	13	0.19%
College Town Communities	14	0.14%	12	0.18%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	635	6.51%	455	6.69%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	36	0.37%	22	0.32%
Af. Amer. Neighborhoods	180	1.85%	126	1.85%
Urban Diversity	278	2.85%	200	2.94%
New Generation Activists	0	0%	0	0%
Getting By	141	1.45%	107	1.57%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%



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# Identifying Focus Groups in this Location

Within the 0-1.5 mile, 1.5-3 mile and 3-7 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

## *Issues for Your Consideration*

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?



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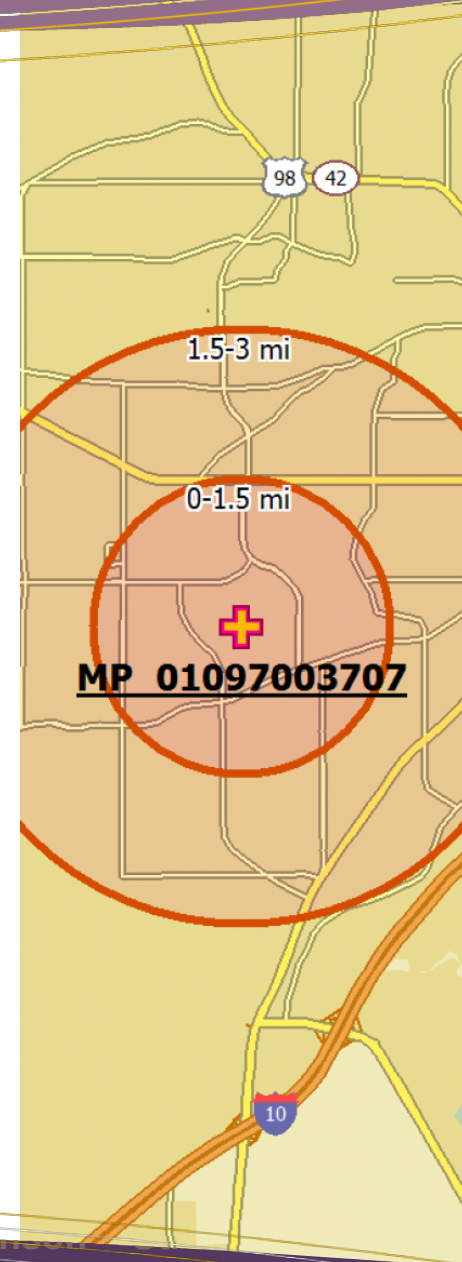
## Potential Cultural Bridges

Donald McGavran in his book, *The Bridges of God*, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, linguistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the community offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. *The Bridges of God*. Revised edition. (New York: Friendship Press, 1981).



# Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
PC-HH Own	79%	78%	73%
Use Comp. for Internet/E-mail	64%	64%	56%
Internet Use: E-Mail	55%	55%	48%
Use Comp. for Word Processing	45%	44%	37%
Use Comp. for Comp. Games	41%	39%	36%
Use Comp. for Shopping	38%	39%	33%
Use Comp. for Banking	35%	36%	31%
Use Comp. for Digital Camera Photo Editing	35%	35%	31%
Use Comp. for Education	34%	33%	31%
Internet Use: News/ Weather	31%	32%	27%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
HH Owns DVD Player	30%	30%	28%
Internet Use: Banking	29%	30%	26%
Use Comp. for News/Info./Data Service	26%	27%	23%
PC-Network-HH Has One	21%	21%	19%
Use Comp. for Personal Financial Mngmnt	16%	17%	14%
Internet Use: Shopping: Gathered Info. for Shopping	15%	16%	13%
Use Comp. for Accounting	15%	15%	13%
Internet Use: Research/ Education	14%	14%	12%
Internet Use: Read Magazines/ Newspapers	14%	14%	11%
Use Comp. for Filing/DB Mngmnt	13%	14%	12%



# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Listening To Music	68%	69%	68%
Dining Out (Not Fast Food)	61%	61%	55%
Reading Books	57%	58%	54%
Card Games	42%	41%	39%
Go To A Beach/Lake	39%	39%	35%
Cooking for Fun	37%	38%	35%
Gardening	34%	32%	29%
Board Games	34%	32%	30%
Visit Museum	23%	24%	20%
Going To	22%	23%	20%
Bars/Nightclubs/Dancing			

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Any Ailment	67%	66%	66%
Gen./Fam. Practitioner	41%	40%	38%
Dentist	31%	31%	27%
Eye Dr.	22%	22%	20%
None Of These	21%	21%	20%
Backache	20%	21%	21%
Hypertension/High Blood Pressure	19%	18%	19%
High Cholesterol	18%	18%	17%
Any Arthritis	15%	14%	14%
Acid Reflux Disease (GERD)	14%	14%	14%



# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Concert	30.8%	32.23%	29.05%
Live Theater	23.78%	25.08%	21.72%
Live Theater Most Often	19.63%	20.31%	17.34%
Rock/Pop Concerts Most Often	17.43%	17.96%	15.84%
Comedy Club	10.35%	10.59%	10.67%
Dance Performance	9.92%	10.22%	10.13%
Movies: Comedy	40.65%	41.46%	41.38%
Movies: Action/Adventure	39.49%	39.84%	39.36%
Movies: Drama	21.54%	22.71%	23.17%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Movies: Romantic Comedy	21.34%	22.04%	21.73%
Movies: Fam.	19.88%	19.79%	21.04%
Movies: Mystery	16.7%	18.04%	18.15%
MLB Baseball Reg. Season	9.37%	10.47%	8.35%
NFL Football Reg. Season	8.23%	8.15%	6.66%
College Football Reg. Season	7.17%	7.59%	6.22%
NBA Basketball Reg. Season	4.7%	4.76%	3.79%
College Basketball Reg. Season	4.46%	5.35%	4.5%
NHL Hockey Reg. Season	4.02%	4.39%	3.11%



# Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Walking for Exercise	43%	43.32%	39.78%
Swimming	34.52%	34.77%	30.62%
Bowling	21.74%	21.76%	21.18%
Billiards/Pool	18.6%	19.5%	18.69%
Weight Training	17.57%	17.92%	15.93%
Jogging/Running	16.13%	16.85%	16.29%
Using Cardio Machine	15.7%	16.44%	13.54%
Freshwater Fishing	15.11%	14.66%	14.99%
Golf	15.02%	15.14%	12.47%
Camping Trips	15%	13.63%	11.9%
Basketball	14.65%	14.8%	15.66%
Mountain/Road Biking	14.55%	14.24%	11.79%
Stationary Cycling	13.43%	13.41%	11.94%
Backpacking/Hiking	10.97%	10.9%	8.72%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Aerobics	10.89%	11.15%	10.78%
Baseball	10.6%	10.49%	11.35%
Football	9.34%	9.52%	10.97%
Power Boating	8.52%	7.74%	6.73%
Target Shooting	8.46%	7.4%	7.25%
Yoga	8.08%	8.6%	7.37%
Volleyball	7.95%	7.88%	8.22%
Tennis	7.66%	8.25%	7.12%
Hunting	7.58%	6.86%	6.49%
Canoeing/Kayaking	7.57%	6.93%	5.75%
Soccer	7.47%	7.71%	6.8%
Softball	7.41%	7.68%	7.85%
Saltwater Fishing	6.99%	6.97%	6.7%
Motorcycling	6%	5.44%	5.23%





# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org)

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Ice Skating	5.85%	5.48%	5.14%
Roller Skating	5.84%	5.74%	5.87%
Downhill & X-Country Skiing	5.55%	5.23%	4.27%
Snorkeling	5.17%	5.15%	4.62%
Horseback Riding	5.16%	5.16%	4.73%
Jet Skiing	4.96%	4.62%	4.27%
Water Skiing	4.6%	4.17%	3.7%
Fly Fishing	4.41%	3.86%	4.03%
Archery	4.3%	3.55%	3.6%
Rock Climbing	4.1%	3.76%	3.39%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Racquetball	3.92%	3.75%	4.09%
Snowboarding	3.9%	3.49%	3.3%
Martial Arts	3.88%	3.74%	3.02%
Hockey	3.82%	3.44%	3.35%
Sailing	3.5%	3.43%	2.94%
Snowmobiling	3.46%	3.01%	3.13%
Auto Racing	3.23%	2.7%	2.68%
Skateboarding	3.09%	2.71%	2.91%
Surfing & Windsurfing	2.96%	2.71%	2.55%
Rowing	2.93%	2.66%	2.43%



## Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

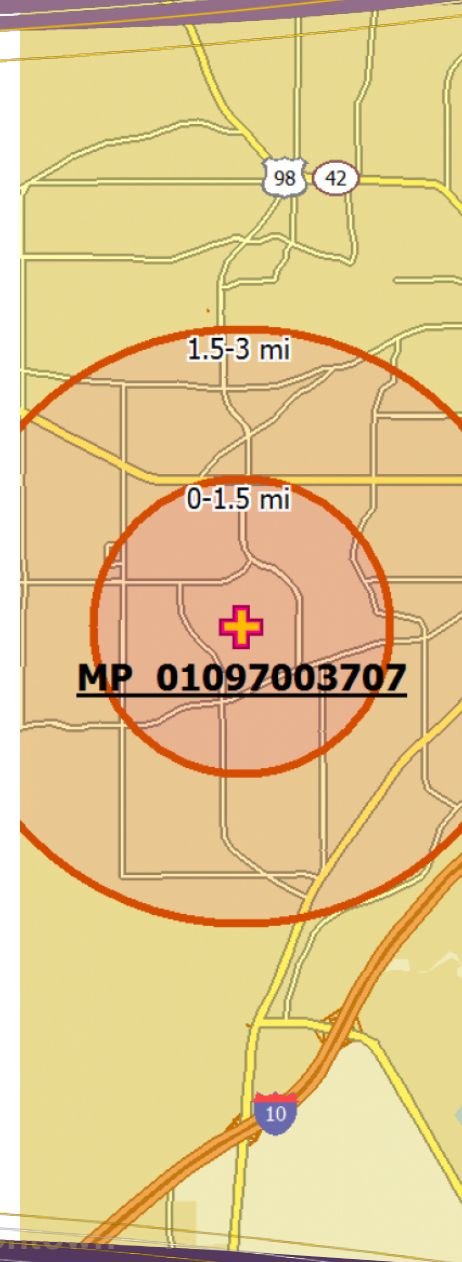
### BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and its leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring to an ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyrna: Abingdon Press, 1996), 59.



## Potential Cultural Barriers -- Introduction (part 2)

### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

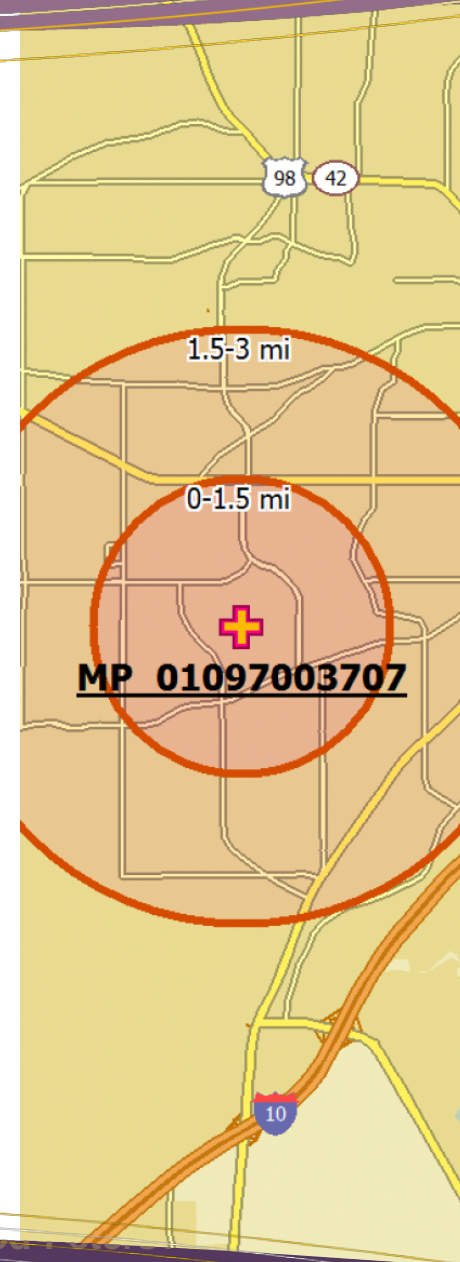
### CULTURAL BARRIERS OF ACCEPTANCE

#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



# Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org).

BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Important Continue Learning New Things	49%	49%	51%
Prefer To Have Few Possessions As Possible	38%	39%	34%
Find It Difficult To Say No To My Kids	37%	37%	36%
Speak My Mind Even If It Upsets People	35%	34%	36%
Woman's Place Is In The Home	32%	32%	33%
Like Control Over People And Resources	32%	32%	35%
If Won Lottery Would Never Work Again	29%	29%	27%
Like To Do Unconventional Things	28%	26%	27%
Don't Judge People/Way They Live Life	27%	29%	30%
Friends More Important Than My Fam.	27%	28%	25%
Money Is Best Measure Of Success	26%	26%	25%
Too Much Sponsorship In Arts/Sports	21%	20%	25%

BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Marijuana Should Be Legalized	20%	21%	20%
Like to Stand Out In A Crowd	19%	19%	21%
Like To Pursue Challenge/Novelty/Change	18%	19%	18%
I Am A Workaholic	16%	18%	21%
Rarely Sit Down to a Meal Together At Home	16%	15%	16%
Happy With My Standard Of Living	14%	15%	14%
Only Work Current Job for The Money	13%	13%	14%
We Should Strive for Equality for All	13%	14%	16%
On Whole People Get What They Deserve	10%	11%	12%
Indulge My Kids With The Little Extras	9%	9%	9%
Little I Can Do To Change My Life	7%	7%	8%
I Am A Perfectionist	7%	7%	8%



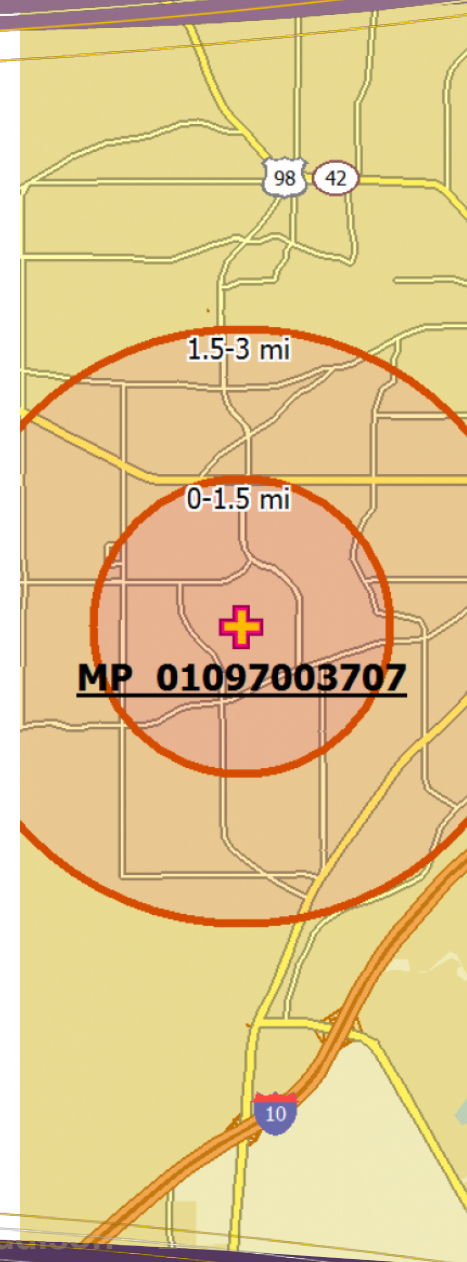
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## Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant themes that may be considered as a basis for developing a contextual gospel presentation to people in this site location.





# Potential Cultural Themes:

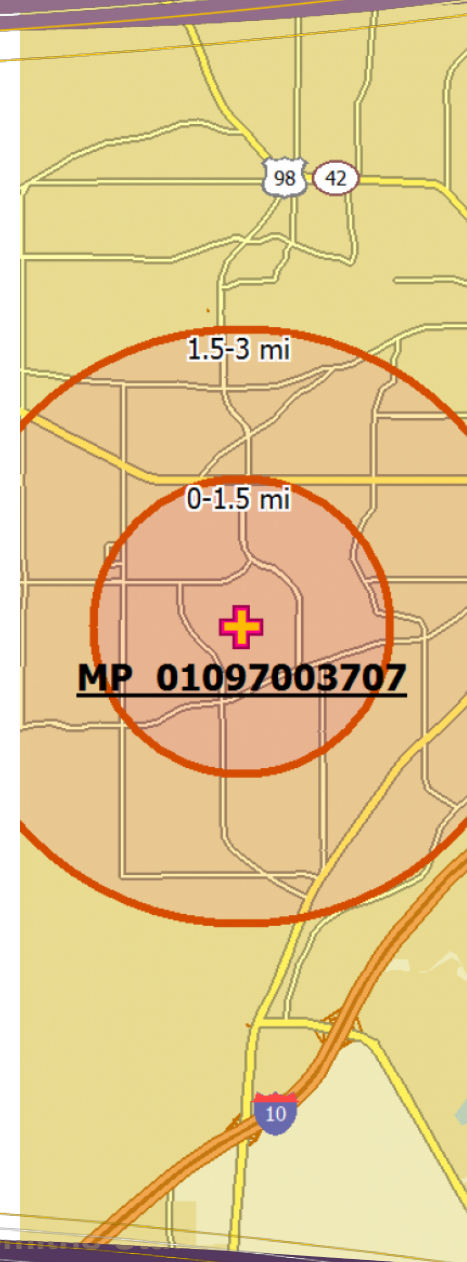
The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Important To Respect Customs And Beliefs	63%	64%	60%
You Should Seize Opportunities In Life	56%	57%	57%
Prefer To Have Few Possessions As Possible	38%	39%	34%
Like To Understand About Nature	37%	39%	39%
Important Feel Respected By My Peers	34%	33%	33%
Prefer Work Part Of Team Than Alone	33%	32%	35%
Important To Juggle Various Tasks	29%	29%	31%
Good At Fixing Things	27%	27%	29%
Have Keen Sense Of Adventure	26%	27%	28%
People Have To Take Me As They Find Me	24%	24%	23%
Like To Just Enjoy Life	23%	24%	22%
Worried About Pollution Caused By Cars	20%	22%	19%

THEMES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Consider Myself Interested In The Arts	18%	18%	20%
Real Men Don't Cry	16%	16%	16%
Looking for New Ideas To Improve Home	15%	14%	17%
Is An Important Part Of Who I Am	15%	15%	16%
Try Not To Worry About The Future	14%	14%	16%
Enjoy Spending Time With My Fam.	12%	12%	13%
Provide My Kids With The Little Extras	11%	11%	15%
Children Should Be Allowed To Express Themselves	6%	6%	7%
Like Spending Most Time With Fam.	5%	5%	5%
Feel Very Alone In The World	5%	5%	6%
Would Like To Set Up Own Business	4%	4%	4%
Decor Particular Interest To Me	4%	4%	4%

## Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and shares the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



# Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Fast Food/Drive-In	84.7%	83.97%	84.49%
Restaurant-Visit Any			
Fam. Restaurants/Steak	82.61%	81.78%	78.96%
Houses-Visit Any			
McDonald's	55.62%	55.35%	55.45%
Burger King	38%	35.99%	37.57%
Wendy's	31%	29.98%	30.94%
Subway	30.83%	29.96%	29.8%
Applebee's	30.32%	29.9%	28.24%
Taco Bell	28.9%	27.43%	27.42%
Kentucky Fried Chicken (KFC)	26.95%	25.68%	29.6%
Olive Garden	21.92%	21.85%	20.61%
Arby's	21.87%	21.15%	21.06%
Pizza Hut	21.05%	19.63%	21.59%

PLACE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Red Lobster	17.2%	16.75%	17.13%
Dairy Queen	16.92%	15.28%	15.83%
Outback Steakhouse	16.36%	16.68%	15.1%
IHOP (International House Of Pancakes)	15.55%	15.37%	14.92%
Chili's Grill and Bar	14.72%	15.2%	13.52%
Starbucks	14.52%	15.52%	13.57%
Domino's Pizza	14.37%	13.97%	14.9%
Cracker Barrel	14.29%	14.01%	13.02%
TGI Friday's	13.73%	14.21%	13.66%
Chick-Fil-A	13.31%	14.02%	14.22%
Denny's	13.2%	12.33%	11.72%
Sonic	12.24%	12.02%	13.26%



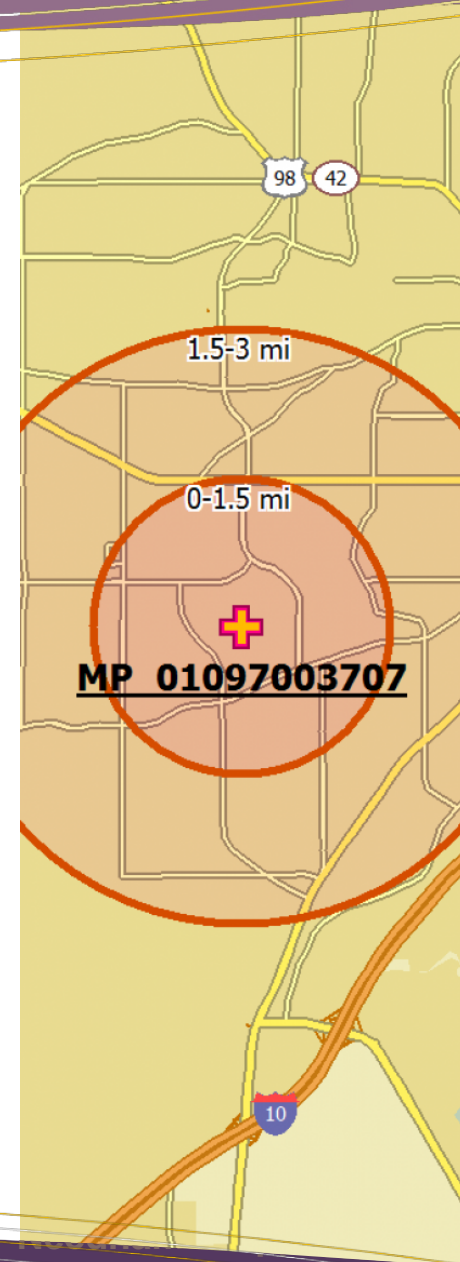
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## Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



# Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Voted in fed/state/local election	50.3%	49.06%	45.67%
Recycled products	39.15%	38.6%	32.19%
Worked as volunteer (non political)	19.09%	18.76%	15.82%
Engaged in fund raising	12.4%	12.14%	11.69%
Religious club member	7.96%	7.85%	7.61%
Wrote to elected offcl about publ bus	6.71%	6.92%	6.04%

PROJECTS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Wrote to editor of mag or newspaper	6.53%	6.57%	5.66%
Charitable Organization	5.76%	5.95%	5.25%
Union member	5.72%	5.29%	4.87%
Took active part in local civic issue	5.55%	5.63%	5.3%
Addressed a public meeting	5.14%	5.12%	4.57%
Fraternal order member	5.11%	4.78%	4.52%

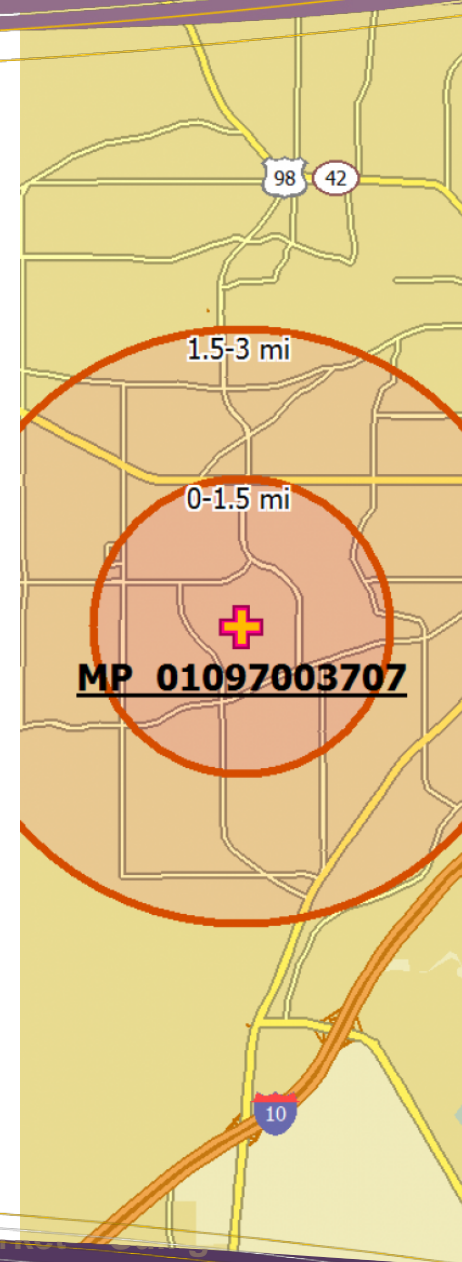




## Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



# Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given.

However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Novel	19.34%	20%	16.95%
Children's Books	13.89%	14.01%	13.36%
Mystery	12.9%	13.35%	11.49%
Cookbooks	11.77%	11.5%	10.04%
Religious (not Bibles)	8.83%	9.01%	9.41%
Personal/Business	7.98%	8.14%	6.87%
Self-help			
History	7.68%	8.01%	6.99%
Biography	7.61%	7.83%	6.84%
Romance	6.98%	7.02%	7.27%

MAGAZINES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Newspaper	72.3%	71.2%	68.98%
Distributed			
Gen. Editorial	48.77%	48.88%	49.05%
Womens	43.06%	43.3%	43.31%
Service	36.09%	35.97%	33.59%
Business/Finance	21.17%	21.42%	19.27%
Mens	19.92%	20.22%	19.32%
Sports	17.01%	17.08%	15.49%
Health	13.61%	13.35%	13.19%
Parenthood	13.57%	13.48%	13.99%

# Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Gen. News	56.88%	56.37%	53.09%
Sport	33.26%	33.26%	31.87%
Business/Finance	32.4%	32.52%	28.55%
Classified	32.01%	31.5%	32.94%
Editorial Page	31.22%	30.78%	28.48%
Movie Listings & Reviews	28.07%	27.95%	25.84%
Comics	28.06%	27.37%	25.7%
Food/Cooking	26.42%	26.18%	24.11%
TV/Radio Listings	24.42%	23.91%	23.01%
Home/Gardening	22.84%	22.18%	20.24%
Travel	21.68%	21.92%	19.17%
Science/Technology	19.75%	19.5%	16.69%
Fashion	15.42%	15.62%	15.54%

RADIO	0-1.5 MILES	1.5-3 MILES	3-7 MILES
CHR Contemp Hit Radio	19.04%	19.3%	18.04%
Adult Contemporary	18.72%	18.5%	15.57%
Country	17.35%	16.66%	15.79%
News/Talk	15.1%	14.76%	11.15%
Urban Contemporary	14.84%	15.77%	24.35%
Rock	13.8%	12.89%	10.74%
Oldies	12.2%	11.61%	10.82%
Alternative	11.5%	11.52%	8.82%
Classic Rock	11.23%	10.73%	8.42%
Variety	9.23%	9.34%	9.25%
Soft Contemporary	7.35%	7.37%	6.46%
All News	6.9%	7.07%	6.46%
Religious	6.84%	6.56%	5.93%
Jazz	5.93%	6.04%	6.78%
All Talk	4.98%	5.17%	4.43%
Sports	4.95%	4.98%	3.96%
Classical	4.51%	4.72%	3.55%
Classic Hits	4.49%	4.45%	3.74%

# Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org)

MULTIMEDIA: TV	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Fox News Channel	63.52%	63.74%	62.17%
Satellite Dish	53.85%	52.02%	51.16%
Soapnet	51.34%	52.17%	50.76%
Other Video-On-Demand	39.2%	39.07%	41.15%
Sci-Fi Channel	36.23%	35.73%	34.85%
Comedy Central	35.58%	37.62%	31.9%
MSNBC	33.14%	32.84%	32.85%
Adult Pay Per View TV	32.85%	31.4%	30.64%
Subscribe Digital Cable	29.39%	29.07%	30.11%
TV Info From Sunday TV Magazine	28.91%	29.42%	28.38%
Nickelodeon	27.57%	27.26%	27.16%
ABC Fam.	27.3%	28.66%	25.19%

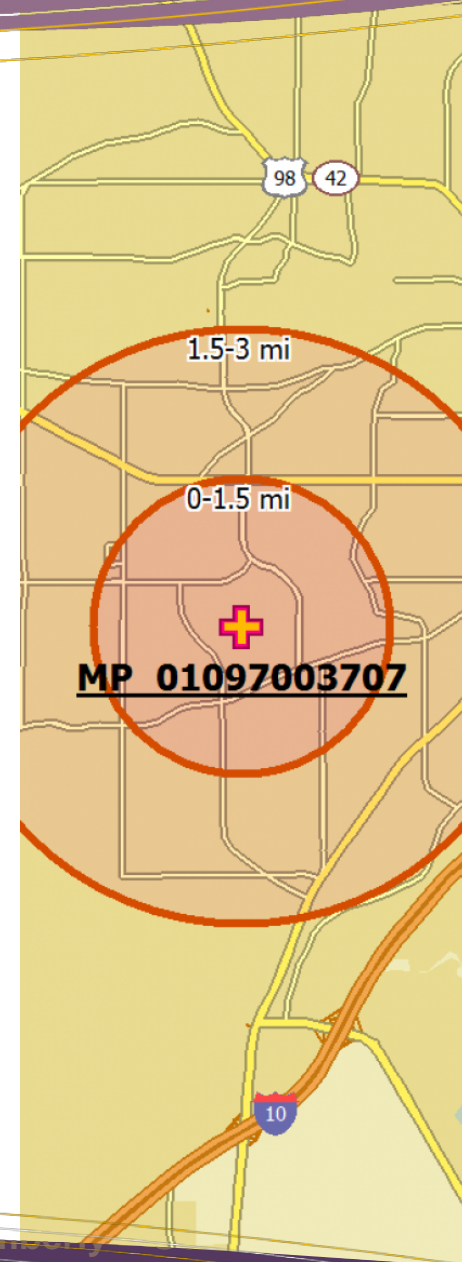
MULTIMEDIA: TV	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Adult Swim	27.21%	27.73%	25.05%
TV Info From Newspapers	26.16%	26.41%	26.08%
TCM (Turner Classic Movies)	26.15%	26.17%	24.8%
Hallmark Channel	25.44%	26.24%	24.63%
USA Network	25.36%	25.72%	23.61%
BET (Black Entertainment TV)	25.13%	25.89%	24.68%
The Golf Channel	25%	25.09%	22.64%
ESPN2	24.98%	26.09%	24.52%
Nick At Nite	24.84%	24.29%	23.99%
ESPN Classic	24.55%	26.58%	21.38%
TV Info From Monthly Cable Guide	23.33%	23.9%	23.74%
Video-On-Demand Movies	22.8%	22.59%	20.22%

## Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.





# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Book Readers			
Heavy Users (7+)	21.95%	22.42%	19.39%
Medium Users (4-6)	11.66%	11.6%	10.02%
Light Users (1-3)	21.3%	21.29%	20.53%
Quintiles (20%)			
Newspaper I (Heavy)	1.71%	1.45%	1.3%
Newspaper II	1.61%	1.57%	1.66%
Newspaper III	2.1%	2.26%	2.42%
Newspaper IV	0.6%	0.43%	0.5%
Newspaper V (Light)	1.08%	0.93%	1.02%

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Quintiles (20%)			
Magazines I (Heavy)	18.92%	19.82%	21.64%
Magazines II	8.38%	8.91%	9.82%
Magazines III	9.61%	9.9%	10.84%
Magazines IV	10.97%	11.31%	13.23%
Magazines V (Light)	0.68%	0.82%	0.79%
Outdoor I (Heavy)	7.51%	7.78%	7.91%
Outdoor II	2.87%	2.75%	3.65%
Outdoor III	3.53%	3.53%	4.54%
Outdoor IV	15.15%	15.62%	15.9%
Outdoor V (Light)	24.93%	24.53%	24%
Yellow Pages I (Heavy)	14.47%	14.47%	15.37%
Yellow Pages II	6.49%	6.73%	7.18%
Yellow Pages III	5.81%	6.2%	7.6%
Yellow Pages IV	20.8%	21.74%	22.97%
Yellow Pages V (Light)	3.46%	3.48%	4.32%



# Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Radio Drive Time Quntiles (fifths / 20%)			
Drive Time I & II (Heavy)	3.41%	3.46%	3.6%
Drive Time III (Medium)	0.63%	0.75%	1.02%
Radio IV & V (Light)	2.99%	2.59%	3.04%
Radio Media Quntiles (fifths / 20%)			
Radio I & II (Heavy)	8.04%	8.87%	10.78%
Radio III (Medium)	4.49%	4.71%	4.75%
Radio IV & V (Light)	3.74%	3.64%	3.97%
Cable TV Quntiles (fifths / 20%)			
Cable I & II (Heavy)	14.81%	15.25%	13.43%
Cable III (Medium)	4.16%	4.35%	4.86%
Cable IV & V (Light)	31.83%	32.99%	34.75%

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
TV Prime Time Quntiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.64%	4.02%	4.22%
Prime Time III (Medium)	2.32%	2.06%	1.74%
Prime Time IV & V (Light)	7.85%	8.82%	10.37%
TV Early/Late Fringe Quntiles (fifths / 20%)			
Fringe I & II (Heavy)	38.64%	40.54%	40.09%
Fringe III (Medium)	50.86%	51.01%	52.55%
Fringe IV (Light)	53.48%	54.2%	55.41%
TV All Day Quntiles (fifths / 20%)			
All Day I & II (Heavy)	12.63%	12.97%	15.52%
All Day III (Medium)	22.72%	23.22%	24.06%
All Day IV (Light)	13.61%	15.02%	17.69%



# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
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## Day-time Radio

### Listeners

Dayparts [summary]	12.76%	13.06%	12.17%
6:00am - 10:00am	17.85%	19.71%	17.77%
10:00am - 3:00pm	7.63%	8.8%	10.69%
3:00pm - 7:00pm	13.82%	14.14%	15.88%
7:00pm - Midnight	14.51%	14.92%	13.41%
Midnight - 6:00am	6.33%	6.61%	7.13%

## Weekend Radio

### Listeners

Dayparts [summary]	14.9%	14.65%	15.04%
6:00am - 10:00am	4.65%	4.98%	4.08%
10:00am-3:00pm	6.37%	7.17%	6.26%
3:00pm - 7:00pm	7.14%	7.38%	8.05%
7:00pm - Midnight	9.15%	9.73%	10.46%
Midnight - 6:00am	11.84%	12.29%	13.04%

USAGE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
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## Prime Time TV Viewers

8:00-11:00pm	8.72%	9.23%	8.15%
Saturday: 8:00-11:00pm	8.41%	8.54%	8.72%
Sunday: 7:00-11:00pm	9.9%	10.31%	9.93%
9:00am-1:00pm	24.84%	24.29%	23.99%
9:00am-4:00pm	28.96%	28.13%	27.76%
4:00pm-7:00pm	30.42%	30.34%	30.5%
11:00pm-1:00am	40.28%	40.14%	40.98%
AVG Prime time Mon-Sun	3.08%	3.07%	3.98%

# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org).

TV VIEWERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Weekday			
6-7am	18.44%	19.19%	18.22%
7-9am	24.98%	26.09%	24.52%
9am-12noon	20.82%	20%	18.83%
12noon-4pm	8.14%	8.13%	8.94%
4-6pm	50.01%	50.8%	48.79%
6-7pm	18.53%	17.76%	17.68%
7-7:30pm	1.99%	1.78%	1.7%
7:30-8pm	10.19%	10.53%	10.62%
8-11pm	8.72%	9.23%	8.15%
11pm-12am	33.14%	32.84%	32.85%
11pm-1am	40.28%	40.14%	40.98%
1-6am	33.42%	33.76%	32.16%

TV VIEWERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Weekend			
Sat: 7-10am	19.72%	20.93%	19.25%
Sat: 10am-1pm	7.69%	8.55%	9.37%
Sat: 1-4pm	25.37%	25.44%	24.62%
Sat: 4-6pm	7.12%	7.57%	7.73%
Sat: 6-7pm	2.38%	2.3%	2.06%
Sat: 7-8pm	1.4%	1.41%	1.26%
Sat: 8-11pm	8.41%	8.54%	8.72%
Sat: 11pm-1am	5.39%	5.74%	6.28%
Sat: 1am-7pm	25.36%	25.72%	23.61%
Sun: 7-10am	2.46%	2.22%	2.21%
Sun: 10am-1pm	6.7%	6.23%	6.11%
Sun: 1-4pm	6.2%	6.57%	6.01%
Sun: 4-7pm	13.62%	13.6%	13.15%
Sun: 7-11pm	9.9%	10.31%	9.93%
Sun: 11pm-1am	4.63%	5.23%	5.63%
Sun: 1-7am	22.13%	22.44%	21.38%

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

## *Issues for Your Consideration*

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

## *Issues for Your Consideration*

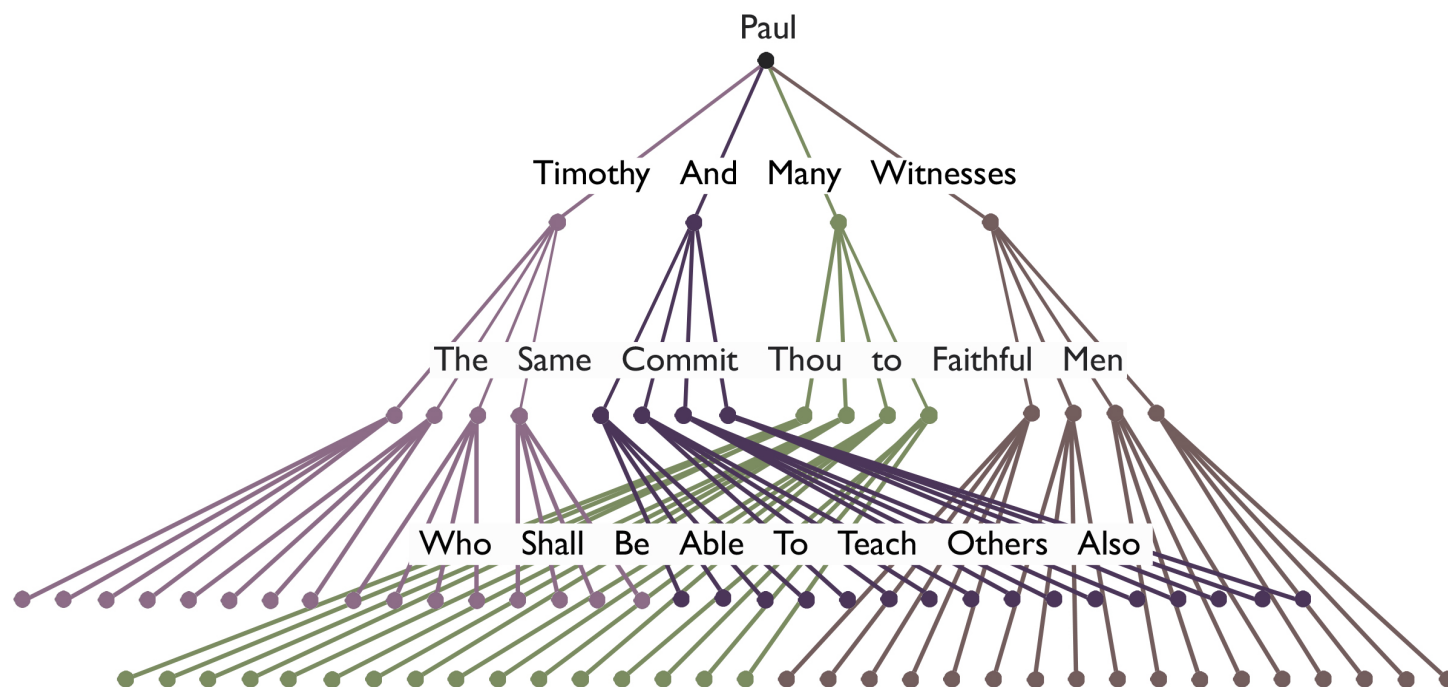
1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at this mission site more effectively?
4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

# Biblical Missional Multiplication

Biblical missional multiplication builds upon discipling and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

## Missional Multiplication Principle *2nd Timothy 2:2*

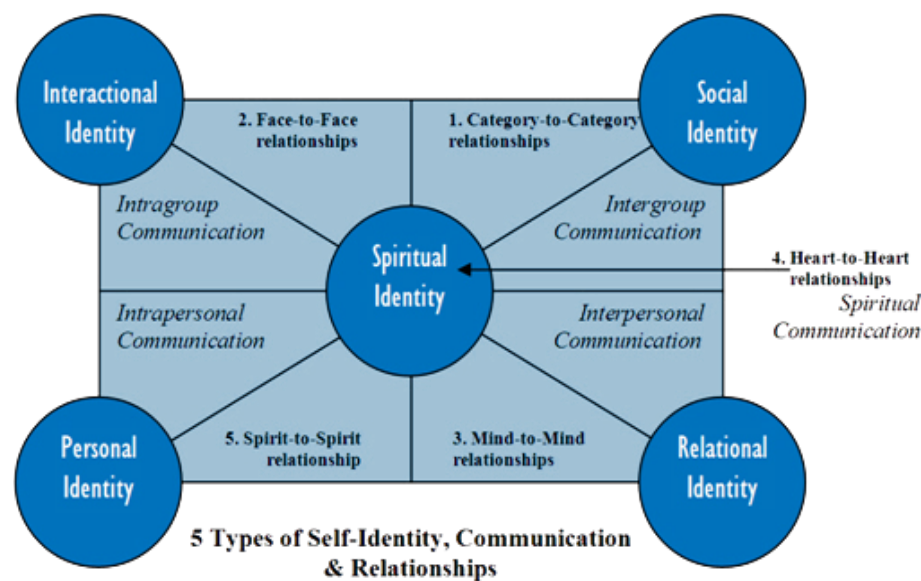


# Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

## Communication Steps

1. **Category-to-Category:** Connect through a common social identity; some activity, interest, or behavior that you share with the person.
2. **Face-to-Face:** Begin interacting with the person; building a personal rapport.
3. **Mind-to-Mind:** After building a rapport, move the conversation towards spiritual issues.
4. **Heart-to-Heart:** As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
5. **Spirit-to-Spirit:** This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

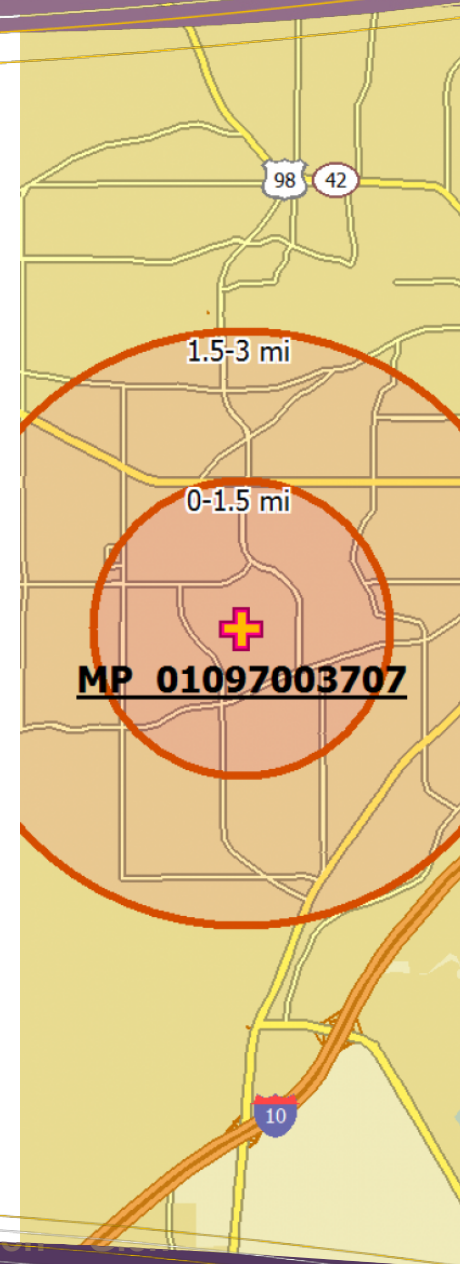


## Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report selects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at [www.iicm.net](http://www.iicm.net). IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org





# Notes and Sources

1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.





# APPENDIX: ALSBOM Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
1	Cottage Hill	PO Box 9129 Mobile, AL 36691	0.95 mi	1,825	Declining
2	Ebenezer	5051 Ebenezer Dr Mobile, AL 36609	1.04 mi	0	Plateauing
3	International	5651 Cottage Hill Rd. Mobile, AL 36609	1.32 mi	55	Growing
4	Hillcrest	1204 Hillcrest Rd Mobile, AL 36695	1.36 mi	70	Declining
5	Airport Boulevard	6301 Airport Blvd Mobile, AL 36608	1.45 mi	118	Plateauing
6	Azalea City Fellowship	274 Jackson Dr Mobile, AL 36609	1.49 mi	0	Plateauing
7	Faith	P.O. Box 851208 Mobile, AL 36685	1.57 mi	89	Growing
8	Anchor of Hope Community	2370 Hillcrest Rd Ste G, PMB 236 Mobile, AL 36695	1.77 mi	31	Growing
9	Dayspring	2200 Cody Rd S Mobile, AL 36695	2.41 mi	880	Growing
10	New Hope	6390 Old Shell Rd Mobile, AL 36608	2.66 mi	44	Declining
11	Government Street	3401 Government Blvd Mobile, AL 36693	2.82 mi	382	Plateauing
12	Azalea	4050 Halls Mill Rd Mobile, AL 36693	2.86 mi	99	Declining
13	Spring Hill	2 McGregor Ave S Mobile, AL 36608	3.25 mi	1,067	Plateauing
14	Dauphin Way	3661 Dauphin St Mobile, AL 36608	3.31 mi	884	Growing
15	West Mobile	7501 Airport Blvd Mobile, AL 36608	3.40 mi	602	Growing

# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
16	New Jerusalem	7220 1st St Mobile, AL 36608	3.50 mi	50	Plateauing
17	Woodridge	2700 Schillinger Rd S Mobile, AL 36695	3.51 mi	505	Growing
18	Crosspoint	256 Dogwood Dr Mobile, AL 36609	3.52 mi	75	Plateauing
19	New Generation	1350 Cody Rd N Mobile, AL 36608	3.56 mi	120	Growing
20	Sage Avenue	150 S Sage Ave Mobile, AL 36606	3.83 mi	218	Declining
21	Emmanuel	5601 Zeigler Blvd Mobile, AL 36608	3.87 mi	96	Plateauing
22	Manor	1604 Navco Rd Mobile, AL 36605	4.15 mi	177	Declining
23	Zion	P.O. Box 6200 Mobile, AL 36660	4.16 mi	76	Declining
24	Navco	1719 Navco Rd Mobile, AL 36605	4.24 mi	53	Declining
25	Tillman's Corner First	5660 Three Notch Rd Mobile, AL 36619	4.51 mi	879	Declining
26	Moffett Road	5555 Moffett Rd Mobile, AL 36618	4.74 mi	432	Plateauing
27	Central	998 Dauphin Island Pkwy Mobile, AL 36605	4.76 mi	58	Plateauing
28	Cypress Shores	4327 Higgins Rd Mobile, AL 36619	4.79 mi	168	Declining
29	Orchard	6960 Overlook Rd Mobile, AL 36618	4.91 mi	254	Declining
30	Forest Hill	P O Box 180114 Mobile, AL 36618	4.92 mi	35	Plateauing

# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
31	Springhill Avenue	2651 Spring Hill Ave Mobile, AL 36607	4.97 mi	88	Growing
32	Snow Road First	2370 Snow Rd N Semmes, AL 36575	5.00 mi	126	Growing
33	Seven Hills	8950 Airport Blvd Mobile, AL 36608	5.02 mi	210	Declining
34	Fulton Road	1800 Dauphin Island Pkwy Mobile, AL 36605	5.07 mi	195	Plateauing
35	Providence	2155 Dauphin St Mobile, AL 36606	5.17 mi	6	Declining
36	New Liberty Park	654 Rice St Mobile, AL 36607	5.21 mi	30	Growing
37	Crossroads	9260 Cottage Hill Rd Mobile, AL 36695	5.24 mi	52	Plateauing
38	Travis Road	5226 Travis Rd Mobile, AL 36619	5.47 mi	138	Declining
39	Sonrise	140 Snow Rd S Mobile, AL 36608	5.48 mi	102	Growing
40	Dawes First	3941 Dawes Rd Mobile, AL 36695	5.91 mi	177	Declining
41	Berean	3709 Alba Club Rd Mobile, AL 36605	5.97 mi	46	Declining
42	Calvary	2105 Boykin Blvd Mobile, AL 36605	6.30 mi	19	Declining
43	Riverside	3130 Dauphin Island Pkwy Mobile, AL 36605	6.59 mi	140	Declining
44	New Home	1226 Neely Ave Prichard, AL 36610	6.90 mi	0	Plateauing
45	Parkway Southern	1612 Staples Rd Mobile, AL 36605	7.03 mi	32	Declining



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An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit [www.iicm.net](http://www.iicm.net).

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Alabama Baptist Convention  
**State Board of Missions**

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[www.missionalcoach.org](http://www.missionalcoach.org)

[www.missionalcontext.org](http://www.missionalcontext.org)

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