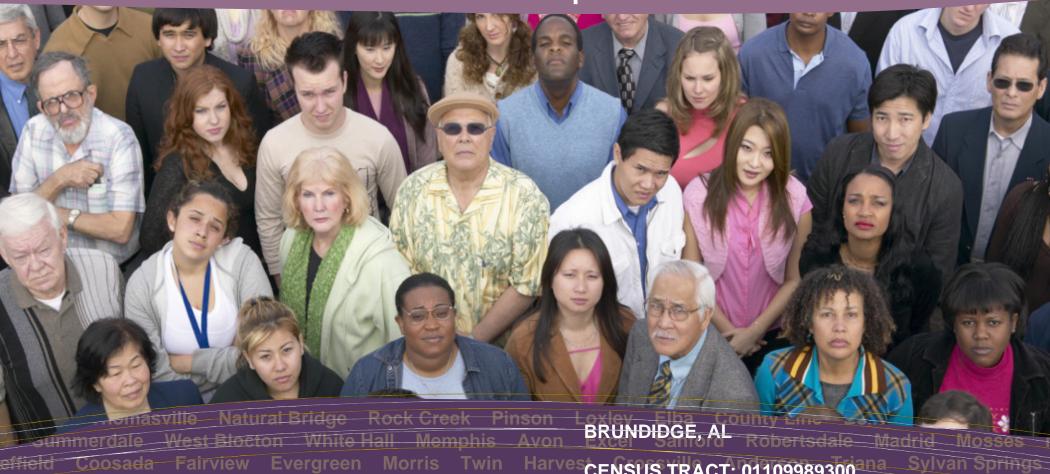
# Mission Site top unreached locations



Meridian ville Pied of Missions

©Copyright 2011/4ntercultural Institute for Contextual Ministry Mountain Brook Lineville Kellyton Goldville Gilbertown

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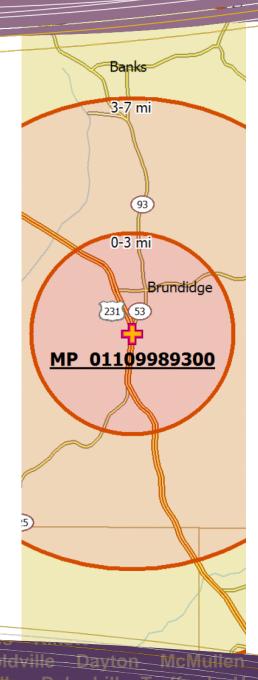
#### Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	0104	Southeastern Region
2	Association	1757	Salem-Troy
3	District	05	Southeast River District
4	County Location	01109	Pike
5	Zipcode	36010	Pike
6	Sitescape Category	2	Townscape
7	Sitescape Group	2.1	Small Towns
8	Sitescape Subgroup	2.12	Small towns adjacent to settlements
9	Sitescape Density Pattern	13	10000-2500-10000

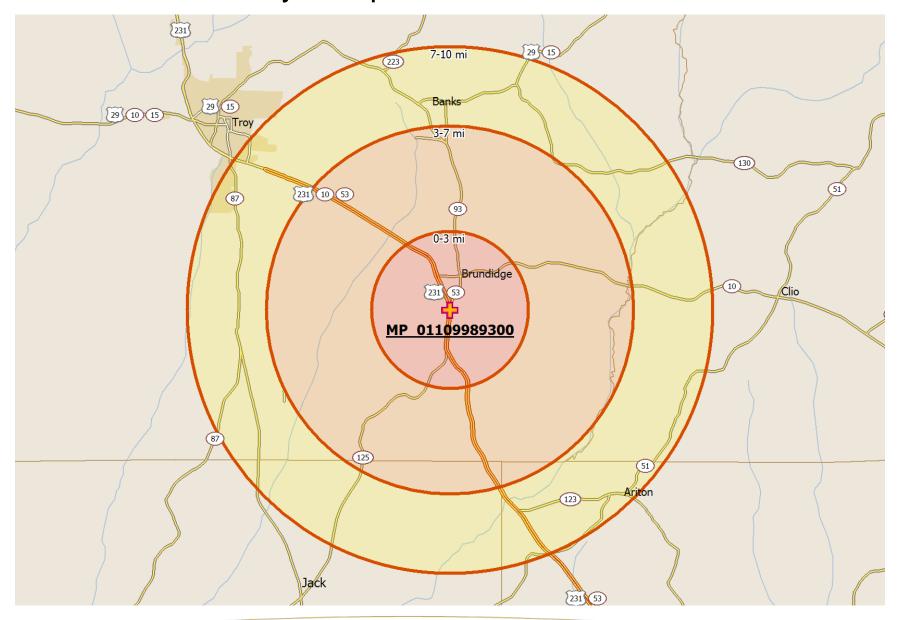
Mooresville

Oneonta



## Site Location Summary - Map of the Site Location

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## Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL/	СО	EXPLANATION
	URBAN	DE	
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	5	Micropolitan area adjacent to a small metro area
3	Rural / Urban Continuum	6	
4	NCHS Rural Urban Codes	5	Micropolitan - counties in a micropolitan statistical area
5	NCES Urban Centric Locale Codes	42	Rural: Distant: Census-defined rural territory that is more than 5 miles but less than or equal to 25 miles from an urbanized area, as well as rural territory that is more than 2.5 miles but less than or equal to 10 miles from an urban cluster.
6	IICM RUCA Values Index	70	Micropolitan high commuting: No additional code
7	ERS RUCA Commuting Value	5	Micropolitan high commuting: primary flow 30% or more to a large urban cluster
8	Percent Commuting to Metro	7	Percent commuting from non metro to metro areas



#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	2,837	3,802	14,000
2010 Households	1,329	1,616	5,862
2010 Group Quarters Population	9	0	1,296

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	10	2	10
Language Diversity National Index	1	26	3
Foreign Born Diversity National Index	15	9	66
Ancestry Diversity National Index	10	5	30
Racial Diversity National Index	64	38	41

## Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	1	True
Low-employment County	0	False
Persistent Poverty County	1	True
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True

## Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	7	0.53%
Mainstay Communities	Established, Diverse Households	2	0.15%
Working Communities	Blue-collar, Working Families	18	1.35%
Country Communities	Rural, Agri. & Mining Families	1	0.08%
Aspiring Communities	Young Singles / Aspiring-Multihousing	207	15.58%
Urban Communities	High Density, Inner-city Neighborhoods	1,094	82.32%

## Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

## Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Centreville

## Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	8,869	914	10.31%
Unreached %	67.02%	68.78%	102.63
Religious But NOT Evangelical HH	2,819	378	13.42%
Religious But NOT Evangelical %	21.31%	28.48%	133.67
Spiritual But NOT Relig or Evang HH	968	19	1.98%
Spiritual But NOT Relig or Evang %	7.32%	1.44%	19.68
Not Evangelical, Not Interested HH	5,345	578	10.81%
Not Evangelical, Not Interested %	40.39%	43.47%	107.63



#### Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of ALSBOM Churches	35	1	2.86%
Active ALSBOM Attenders	2,981	153	5.13%
Active Evangelical Households	3,147	299	9.51%
Active Evangelical Percent	23.78%	22.51%	94.66
Inactive Evangelical Households	1,217	116	9.51%
Inactive Evangelical Percent	9.20%	8.71%	94.66
# New Churches Needed	0	0	0%



#### Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Salem	1.06 mi	153	Growing
2	Pocosin	3.74 mi	14	Growing
3	Antioch	3.80 mi	56	Declining
4	Bethlehem	3.88 mi	59	Declining
5	Bethel	4.29 mi	25	Declining
6	Shady Grove	4.30 mi	75	Declining
7	Shiloh	5.58 mi	53	Declining
8	Springfield	5.60 mi	75	Declining
9	Richland	5.69 mi	80	Plateauing
10	Banks	5.86 mi	39	Growing
11	Mt. Zion	6.68 mi	71	Plateauing
12	Monticello	6.83 mi	27	Declining
13	St. John	8.00 mi	144	Declining
14	Bush Memorial	8.49 mi	224	Growing
15	Spring Hill	8.69 mi	48	Growing

	CHURCHES	DIST.	WRSHP AVG	IICM CGR
16 17	Roeton Enon	9.32 mi 9.52 mi	59 65	Declining Growing
18 19 20	Southside Elam Ebenezer	9.72 mi 9.91 mi 10.35 mi	266 28 33	Plateauing Plateauing Declining
21	Northside	10.42 mi	72	Declining
22	Dorcas	10.45 mi	73	Plateauing
23	Troy First	10.49 mi	532	Plateauing
24	Calvary	10.66 mi	21	Declining
25	Emmanuel	10.90 mi	54	Growing
26	White Rock	10.90 mi	22	Growing
27	Ariton	11.08 mi	102	Declining
28	Hephzibah	11.65 mi	213	Declining
29	Rocky Head	11.89 mi	74	Plateauing
30	Loflin	12.13 mi	35	Plateauing

#### Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

Childersburg

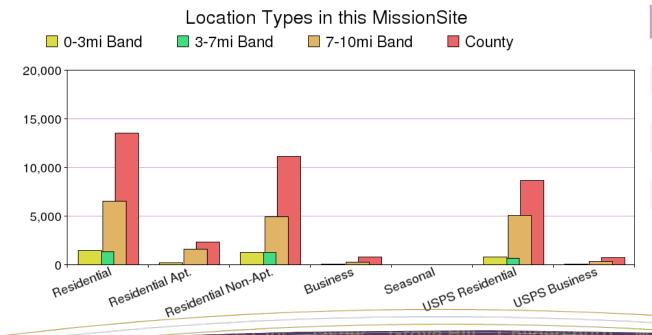
Edwardsville

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	27,679	2,848	10.29%
2000 Population	29,693	2,739	9.22%
2010 Population	30,599	2,837	9.27%

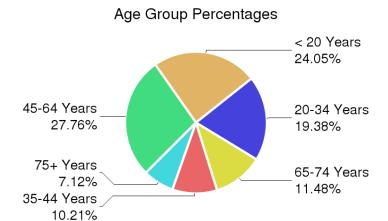
DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	10,346	1,156	11.17%
2000 Households	11,969	1,175	9.82%
2010 Households	13,233	1,329	10.04%



Location Type	0-3mi Band
Residential	1,438
Residential Apt.	202
Residential Non-Apt.	1,236
Business	94
Seasonal	0
USPS Residential	783
USPS Business	63

A current year demographic summary of age categories for the site location appears on the right.

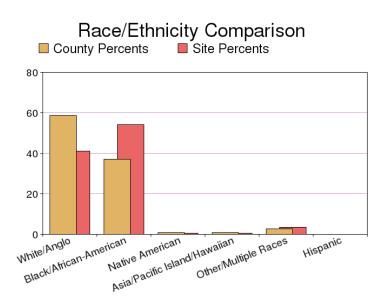
For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.39%	5.32%	98.7
4-5 Years	2.54%	1.59%	62.6
6-8 Years	3.72%	3.35%	90.05
9-11 Years	3.57%	3.81%	106.72
12-13 Years	2.31%	2.71%	117.32
14-17 Years	5.57%	4.62%	82.94
18-19 Years	2.95%	2.68%	90.85
0-5 Years	7.92%	6.91%	87.25
6-12 Years	8.45%	8.49%	100.47
13-19 Years	9.67%	8.67%	89.66
< 20 Years	26.04%	24.07%	92.43
20-34 Years	27.15%	19.39%	71.42
35-44 Years	10.26%	10.22%	99.61
45-64 Years	22.87%	27.78%	121.47
65-74 Years	7.71%	11.49%	149.03
75+ Years	5.97%	7.12%	119.26
Median Age	32	36	114.06
Median Age (Male)	31	36	118.79
Median Age (Female)	33	35	107.87

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	58.78%	41.17%	70.05
Black, African-American	36.94%	54.11%	146.49
Native American	0.7%	0.56%	81.02
Asian	0.83%	0.6%	72.19
Pacific Island, Hawaiian	0.02%	0%	0
Other/Multiple Races	2.75%	3.6%	130.97
Hispanic	0%	2.33%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	18,825	1,970	
Less than 9th Grade	8.12%	11.68%	69.57
No High School Diploma	13.68%	19.44%	70.38
High School Graduate	35.3%	40.61%	86.92
Some College, no degree	17.39%	12.84%	135.38
Associate Degree	2.59%	1.68%	154.44
College Degree	12.7%	7.92%	160.33
Graduate/Prof. degree	10.23%	5.84%	175.17

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	16.44%	22.87%	159.82
\$10,000 to \$19,999	20.1%	28.07%	139.62
\$20,000 to \$29,999	14.27%	14.67%	102.84
\$30,000 to \$49,999	18.66%	16.7%	89.53
\$50,000 to \$59,999	6.94%	4.59%	66.09
\$60,000 to \$69,999	5.59%	3.24%	57.86
\$70,000 to \$79,999	3.82%	3.99%	104.5
\$80,000 to \$89,999	2.48%	2.33%	94.11
\$90,000 to \$99,999	1.66%	1.58%	95.05
\$100,000 to \$124,999	4.3%	0.45%	10.5
\$125,000 to \$149,999	2.68%	0.83%	30.94
\$150,000 to \$199,999	1.81%	0%	0
\$200,000 to \$249,999	0.42%	0%	0
\$250,000 or more	0.83%	0.68%	81.47
Median Household	29,251	21,687	74.14
Average Household	44,419	34,938	78.66
Per Capita Household	20,125	16,381	81.4
Family/Non-Family Household			
Income			
Median Family Income	39,559	25,579	64.66
Average Family Income	55,585	39,279	70.66
Median Non-Family Income	17,359	15,850	91.31
Average Non-Family Income	26,221	20,721	79.02

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

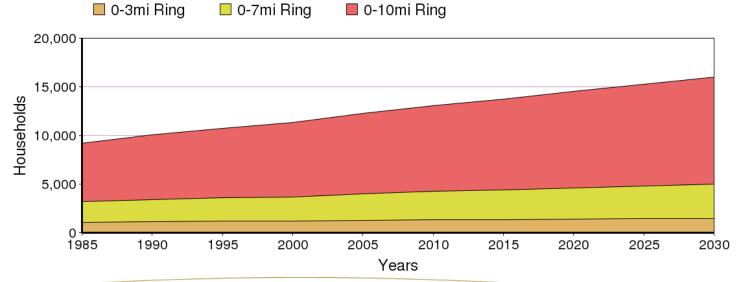
2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	61.97%	60.57%	97.74
Families with Children	33.16%	30.93%	93.26
Families without Children	28.81%	29.65%	102.89
Non-Family Households			
% Non-Family Households	38.03%	39.43%	103.69
Non-Families with Children	0	0	0
Non-Families without Children	38.03	39.43	103.69
Housing Units			Index
Total Housing Units	15,357	1,543	
Vacant percent	13.83%	13.87%	100.28
Owned percent	49.12%	49.71%	101.19%
Rented Percent	37.04%	36.42%	98.32
Households by Size			Index
Avg household size	2.21	2.13	96.38
Avg family hh size	2.85	2.81	98.6
Avg non-family hh size	1.16	1.07	92.24
Households By Count of Persons			Percent
One	4,337	493	11.37%
Two	4,648	453	9.75%
Three or Four	3,571	314	8.79%
Five+	677	68	10.04%

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	27,679	2,848	10.29%
2000 Population	29,693	2,739	9.22%
2010 Population	30,599	2,837	9.27%
2015 Population	31,286	2,818	9.01%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	10,346	1,156	11.17%
2000 Households	11,969	1,175	9.82%
2010 Households	13,233	1,329	10.04%
2015 Households	13,935	1,354	9.72%

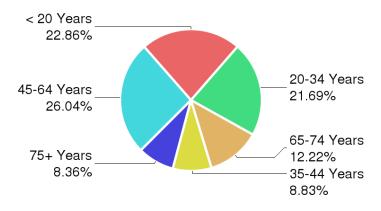
Household Change from 1985 to 2030



A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

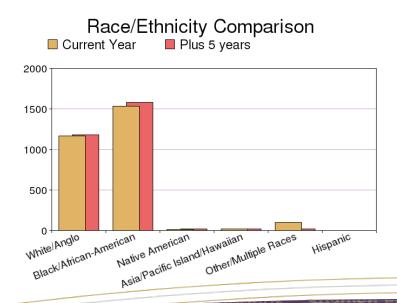
Projected Age Group Percentages



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.32%	5.61%	105.45
4-5 Years	1.59%	1.81%	113.84
6-8 Years	3.35%	3.55%	105.97
9-11 Years	3.81%	3.87%	101.57
12-13 Years	2.71%	2.66%	98.15
14-17 Years	4.62%	3.55%	76.84
18-19 Years	2.68%	1.85%	69.03
0-5 Years	6.91%	7.42%	107.38
6-12 Years	8.49%	8.8%	103.65
13-19 Years	8.67%	6.67%	76.93
< 20 Years	24.07%	22.89%	95.1
20-34 Years	19.39%	21.72%	112.02
35-44 Years	10.22%	8.84%	86.5
45-64 Years	27.78%	26.08%	93.88
65-74 Years	11.49%	12.24%	106.53
75+ Years	7.12%	8.37%	117.56
Median Age	32	36	115.01
Median Age (Male)	31	36	117.94
Median Age (Female)	33	36	110.87

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	41.17%	41.94%	101.88
Black, African-American	54.11%	56.17%	103.82
Native American	0.56%	0.6%	106.97
Asian	0.6%	0.64%	106.6
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	3.6%	0.64%	17.77
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	1,970	2,081	
Less than 9th Grade	11.68%	9.8%	83.96
No High School Diploma	19.44%	16.34%	84.04
High School Graduate	40.61%	43.58%	107.33
Some College, no degree	12.84%	13.41%	104.39

1.68%

7.92%

5.84%

**Associate Degree** 

Graduate/Prof. degree

College Degree



1.63%

8.36%

6.87%

97.53

105.59

117.72

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	22.87%	20.97%	91.7
\$10,000 to \$19,999	28.07%	28.29%	100.79
\$20,000 to \$29,999	14.67%	14.25%	97.15
\$30,000 to \$49,999	16.7%	16.25%	97.27
\$50,000 to \$59,999	4.59%	4.95%	107.81
\$60,000 to \$69,999	3.24%	3.4%	105
\$70,000 to \$79,999	3.99%	4.14%	94.45
\$80,000 to \$89,999	2.33%	3.18%	113.98
\$90,000 to \$99,999	1.58%	1.77%	112.18
\$100,000 to \$249,999	0.45%	0.89%	196.31
\$125,000 to \$149,999	0.83%	0.96%	116
\$150,000 to \$199,999	0%	0%	0
\$200,000 to \$249,999	0%	0%	0
\$250,000 or more	0.68%	0.89%	130.87
Median Household	21,687	22,588	104.15
Average Household	34,938	36,515	104.51
Per Capita Household	16,381	17,560	107.2
Family/Non-Family Household			
Income			
Median Family Income	25,579	26,511	103.64
Average Family Income	39,279	42,149	107.31
Median Non-Family Income	15,850	16,650	105.05
Average Non-Family Income	20,721	20,526	99.06

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

<b>CURRENT VS. PROJECTED</b>	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	60.57%	59.75%	98.64
Families with Children	30.93	31.09	100.54
Families without Children	29.65	29.39	99.15
Non-Family Households			
% Non-Family Households	39.43%	40.25%	102.09
Non-Families with Children	0	0	102.09
Non-Families without	39.43	40.25	102.09
Children			
Housing Units			
Total Housing Units	1,543	1,572	101.88%
Vacant percent	13.87%	13.87%	99.99
Owned percent	49.71%	49.81%	100.2
Rented Percent	36.42%	36.32%	99.73
Households by Size			
Avg household size	2.13	2.07	97.18%
Avg family hh size	2.81	2.77	98.58%
Avg non-family hh size	1.07	1.04	97.2%
Households By Count of			
Persons			
One	493	518	105.07%
Two	453	464	102.43%
Three or Four	314	316	100.64%
Five+	68	57	83.82%

#### **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Foreign Born Pop	62	14	373
Northern Europe	9	0	3
Western Europe	6	6	58
Southern Europe	0	0	0
Eastern Europe	0	0	25
Other Europe	0	0	0
Eastern Asia	3	0	98
So. Central Asia	0	0	31
SE Asia	0	0	0
Western Asia	0	0	25
Other Asia	0	0	0

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Eastern Africa	0	0	53
Middle Africa	0	0	0
Northern Africa	0	0	0
Southern Africa	0	0	0
Western Africa	0	0	29
Other Africa	0	0	0
Oceania	0	0	0
Caribbean	0	8	3
Central Amer.	44	0	29
South America	0	0	14
North America	0	0	5
Born at sea	0	0	0

## Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	4,063	1,245	13,081
Spanish	73	7	314
Other Indo-Euro	28	17	136
language			
French (incl. Patois,	5	0	8
Cajun)			
French Creole	0	0	0
Italian	0	0	13
Portuguese	4	0	11
German	19	17	38
Yiddish	0	0	0
Other West Germanic	0	0	0
A Scandinavian	0	0	0
Language			
Greek	0	0	0
Russian	0	0	25
Polish	0	0	0
Serbo-Croatian	0	0	0
Other Slavic Language	0	0	5
Armenian	0	0	0
Persian	0	0	0
Gujarathi	0	0	0
Hindi	0	0	0
Urdu	0	0	0

**Dozier** 

SPOKEN AT HOME	0-3	3-7	7-10	
	MILES	MILES	MILES	
Other Indo-Euro	0	0	5	
Asian/PI languages	0	0	0	
Chinese	0	0	83	
Japanese	0	0	0	
Korean	3	6	34	
Mon-Khmer,	0	0	0	
Cambodian				
Miao, Hmong	0	0	0	
Thai	0	0	0	
Laotian	0	0	0	
Vietnamese	0	0	0	
Other Asian	0	0	59	
Tagalog	0	0	0	
Other Pacific Is	0	0	0	
Other languages	0	0	82	
Navajo	0	0	0	
Other Native N.	0	0	0	
American				
Hungarian	0	0	0	
Arabic	0	0	0	
Hebrew	0	0	0	
African languages	0	0	82	
Other unspecified	0	0	0	

## **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

MILES		
	MILES	MILES
2,853	806	10,266
0	0	0
0	3	1
0	4	2
9	2	24
0	0	9
0	0	0
0	0	0
0	0	0
0	0	23
0	4	41
219	51	908
9	0	123
0	0	0
27	6	93
0	0	11
72	67	438
0	0	7
0	0	11
0	0	13
	0 0 0 9 0 0 0 0 0 219 9 0 27 0 72	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Irish	49	85	571
Italian	0	4	171
Lithuanian	0	0	0
Norwegian	4	0	13
Polish	9	0	27
Portuguese	0	5	3
Romanian	0	0	0
Russian	0	0	25
Scandinavian	0	0	0
Scotch-Irish	38	48	219
Scottish	0	16	135
Slovak	0	0	0
Subsaharan African	98	0	186
Swedish	5	0	20
Swiss	0	0	15
Ukrainian	0	0	5
US/American	590	283	2,292
Welsh	0	1	25
West Indian	0	0	0
Yugoslavian	0	0	0
Other	1,725	227	4,855

#### Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

**Brewton** 

## Using the Demographic Indicators

New Site Elberta

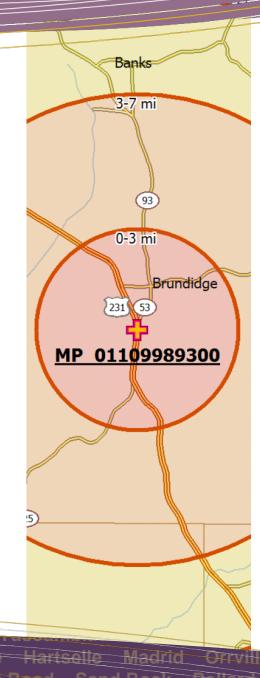
#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

Vredenburah

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,329	100%	915	100%
AFFLUENT SUBURBIA	0	0%	0	0%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	7	0.53%	5	0.55%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	7	0.53%	5	0.55%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	2	0.15%	1	0.11%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	2	0.15%	1	0.11%
Urban Optimists	0	0%	0	0%
Family Convenience	0	0%	0	0%
Mid-Market Enterprise	0	0%	0	0%

Dauphin Island

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,329	100%	915	100%
BLUE COLLAR BACKBONE	17	1.28%	12	1.31%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	13	0.98%	9	0.98%
Small Town Endeavors	4	0.3%	3	0.33%
AMER. DIVERSITY	0	0%	0	0%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	1	0.08%	1	0.11%
Steadfast Conservative	0	0%	0	0%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	1	0.08%	1	0.11%

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,329	100%	915	100%
REMOTE AMERICA	1	0.08%	1	0.11%
Hardy Rural Fam.	1	0.08%	1	0.11%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	203	15.27%	150	16.39%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	203	15.27%	150	16.39%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	0	0%	0	0%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

0-3 HH & Percent		Unreached HH & Percent	
1,329	100%	915	100%
1,094	82.32%	742	81.09%
0	0%	0	0%
0	0%	0	0%
1,094	82.32%	742	81.09%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
4	0.3%	3	0.33%
0	0%	0	0%
4	0.3%	3	0.33%
0	0%	0	0%
	1,329 1,094 0 0 1,094 0 0 0 0 0 0 0 0 0 0 0 0 0 4 0 4	1,329       100%         1,094       82.32%         0       0%         0       0%         1,094       82.32%         0       0%         0       0%         0       0%         0       0%         0       0%         0       0%         0       0%         0       0%         0       0%         4       0.3%         0       0%         4       0.3%	1,329       100%       915         1,094       82.32%       742         0       0%       0         1,094       82.32%       742         0       0%       0         0       0%       0         0       0%       0         0       0%       0         0       0%       0         0       0%       0         0       0%       0         0       0%       0         0       0%       0         0       0%       0         0       0%       0         4       0.3%       3         0       0%       0         4       0.3%       3

Libertvville

#### Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Concord



#### Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

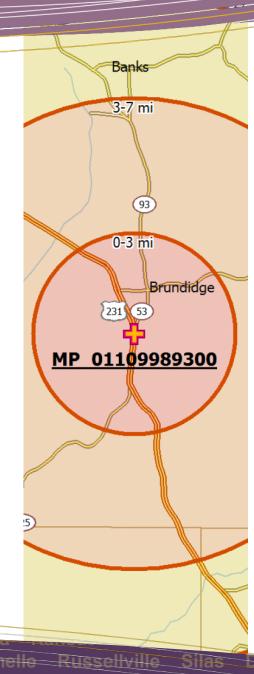
Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

Coker

**Underwood-Petersville** 

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The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	61%	65%	68%
Use Comp. for	37%	43%	50%
Internet/E-mail			
Use Comp. for Comp.	34%	36%	35%
Games			
Internet Use: E-Mail	31%	35%	41%
Use Comp. for Education	29%	29%	32%
HH Owns DVD Player	24%	25%	24%
Internet Use: News/	17%	19%	24%
Weather			
Use Comp. for Shopping	17%	22%	27%
Use Comp. for Banking	17%	20%	23%
Internet Use: Banking	16%	18%	20%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Use Comp. for Digital Camera	16%	21%	26%
Photo Editing			
PC-Network-HH Has One	15%	15%	14%
Use Comp. for Word Processing	14%	21%	27%
Use Comp. for Filing/DB Mngmnt	9%	10%	12%
HH Owns Video/Webcam	8%	9%	8%
Use Comp. for News/Info./Data	8%	11%	14%
Service			
Internet Use: Instant Messaging	7%	7%	9%
(Im)			
Internet Use: Yellow Pages	7%	7%	8%
Internet Use: Digital Imaging/	6%	7%	9%
Photo Albums Online			
Internet Use: Play/ Download	6%	7%	10%
Online Games			

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	64%	64%	65%
Reading Books	45%	47%	50%
Dining Out (Not Fast Food)	36%	41%	47%
Cooking for Fun	29%	31%	34%
Card Games	29%	33%	36%
Go To A Beach/Lake	25%	28%	28%
Board Games	22%	25%	26%
Gardening	21%	26%	27%
Going To	14%	15%	16%
Bars/Nightclubs/Dancing			
Visit Zoo	12%	14%	15%

**Alexander City** 

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	67%	68%	69%
Gen./Fam. Practitioner	29%	33%	36%
Hypertension/High Blood	24%	23%	22%
Pressure			
Backache	23%	23%	24%
None Of These	18%	18%	19%
Dentist	18%	21%	23%
Eye Dr.	17%	19%	19%
High Cholesterol	17%	17%	16%
Any Arthritis	16%	16%	17%
Acid Reflux Disease (GERD)	16%	15%	15%

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	21.86%	22.86%	22.55%
Rock/Pop Concerts Most	12.25%	12.3%	12.49%
Often			
Live Theater	12.1%	13.85%	14.99%
Dance Performance	10.33%	9.66%	8.68%
Live Theater Most Often	9.47%	11.19%	12.5%
Comedy Club	8.68%	8.55%	7.83%
Movies: Comedy	45.2%	42.92%	41.04%
Movies: Action/Adventure	40.33%	39.53%	39.02%
Movies: Drama	29.46%	26.62%	23.54%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Fam.	26.02%	24.23%	22.28%
Movies: Horror	25.58%	21.52%	18.94%
Movies: Mystery	21.7%	20.1%	18.1%
College Basketball Reg.	3.54%	3.63%	3.8%
Season			
College Football Reg.	3.5%	4.27%	4.89%
Season			
NFL Football Reg. Season	2.47%	3.38%	3.82%
College Football	2.37%	2.13%	1.79%
Post-Season			
Tennis Matches	2.25%	1.82%	1.25%
NBA Basketball Reg.	2.25%	2.32%	2.14%
Season			

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Walking for Exercise	31.31%	33.85%	32.79%
Swimming	17.76%	22.22%	25.69%
Basketball	17.65%	16.71%	15.6%
Billiards/Pool	16.81%	17.42%	18.05%
Jogging/Running	14.24%	14.2%	13.17%
Bowling	13.9%	16.15%	16.9%
Football	13.55%	12.38%	12.15%
Weight Training	10.69%	11.61%	11.48%
Aerobics	9.33%	9.18%	7.89%
Freshwater Fishing	9.22%	12.71%	14.42%
Stationary Cycling	9.04%	9.69%	9.34%
Baseball	8.27%	8.96%	10.41%
Volleyball	7.69%	7.78%	7.93%
Ice Skating	6.24%	5.9%	5.39%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Using Cardio Machine	6.11%	7.89%	8.5%
Yoga	5.63%	5.73%	5.51%
Mountain/Road Biking	5.5%	7.47%	9.81%
Golf	5.35%	7.57%	9.43%
Roller Skating	5.31%	5.32%	4.79%
Softball	4.99%	5.88%	6.05%
Tennis	4.84%	5.13%	5.78%
Snorkeling	4.55%	4.44%	4.63%
Jet Skiing	4.13%	4.14%	4.08%
Soccer	4.03%	4.69%	5.37%
Fly Fishing	3.64%	4.08%	4.25%
Power Boating	3.63%	5.44%	5.98%
Camping Trips	3.46%	7.53%	10.26%
Saltwater Fishing	3.42%	4.74%	5.77%

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

**Alexander City** 

0-3	3-7	7-10
MILES	MILES	MILES
3.42%	6.06%	7.03%
3.35%	3.24%	3.01%
3.26%	3.49%	3.21%
3.11%	3.09%	3.18%
2.94%	4.7%	4.74%
2.7%	3.85%	4.72%
2.64%	2.8%	2.81%
2.54%	3.23%	3.43%
2.49%	2.82%	3.36%
2.48%	2.82%	2.71%
	3.42% 3.35% 3.26% 3.11% 2.94% 2.7% 2.64% 2.54% 2.49%	MILES         3.42%       6.06%         3.35%       3.24%         3.26%       3.49%         3.11%       3.09%         2.94%       4.7%         2.7%       3.85%         2.64%       2.8%         2.54%       3.23%         2.49%       2.82%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Downhill & X-Country Skiing	2.43%	3.09%	3.81%
Backpacking/Hiking	2.24%	4.31%	6%
Horseback Riding	2.22%	3.55%	4.4%
Surfing & Windsurfing	2.18%	2.25%	2.46%
Rock Climbing	2.07%	2.34%	2.89%
Target Shooting	2.06%	4.44%	6.04%
Archery	1.69%	2.71%	3.36%
Auto Racing	1.25%	1.81%	2.01%
Martial Arts	1.23%	1.75%	1.83%
Rowing	1.08%	1.52%	1.57%

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

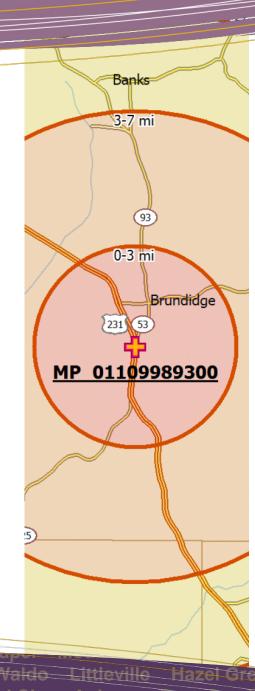
#### **ECCLESIAL BARRIERS**

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

Childersburg

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### Potential Cultural Barriers -- Introduction (part 2)

#### **CULTURAL BARRIERS OF UNDERSTANDING**

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### **CULTURAL BARRIERS OF ACCEPTANCE**

#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

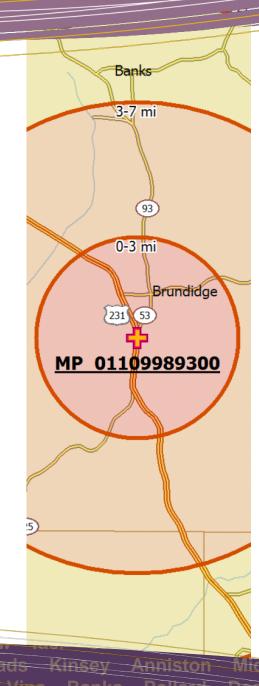
#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

Rock Creek

**Moores Mill** 

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## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES
Important Continue Learning New Things	59%	56%	53%
Speak My Mind Even If It Upsets People	46%	43%	40%
Like Control Over People And Resources	44%	41%	38%
Don't Judge People/Way They Live Life	39%	36%	33%
Too Much Sponsorship In Arts/Sports	38%	34%	31%
Woman's Place Is In The Home	36%	36%	36%
Find It Difficult To Say No To My Kids	35%	36%	37%
I Am A Workaholic	32%	28%	23%
Like to Stand Out In A Crowd	28%	26%	27%
If Won Lottery Would Never Work Again	27%	26%	26%
Like To Do Unconventional Things	26%	27%	29%
We Should Strive for Equality for All	25%	21%	20%

BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES
Prefer To Have Few	23%	25%	27%
Possessions As Possible			
Marijuana Should Be Legalized	20%	19%	19%
Money Is Best Measure Of	19%	22%	23%
Success			
Rarely Sit Down to a Meal	19%	19%	18%
Together At Home			
Like To Pursue	17%	17%	19%
Challenge/Novelty/Change			
Only Work Current Job for The	16%	16%	15%
Money			
Friends More Important Than My Fam.	14%	17%	21%
Very Happy With My Life As It Is	13%	11%	9%
More Important Do Duty Than	13%	11%	9%
Enjoy Life			
On Whole People Get What	12%	11%	11%
They Deserve			
Happy With My Standard Of	12%	12%	13%
Living			
Little I Can Do To Change My Life	11%	10%	9%

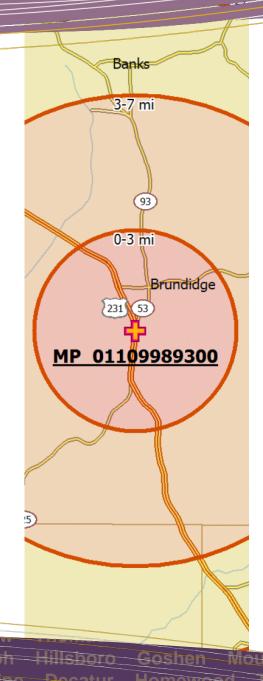
#### Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

**Garden City** 

Nauvoo



## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3	3-7	7-10
	MILES	MILES	MILES
You Should Seize Opportunities In Life	60%	59%	58%
Important To Respect Customs And Beliefs	52%	54%	54%
Like To Understand About Nature	41%	40%	40%
Prefer Work Part Of Team Than Alone	40%	38%	38%
Important To Juggle Various Tasks	37%	35%	35%
Good At Fixing Things	34%	32%	32%
Important Feel Respected By My Peers	32%	32%	32%
Have Keen Sense Of Adventure	31%	30%	29%
Provide My Kids With The Little Extras	28%	23%	21%
Consider Myself Interested In The Arts	27%	25%	24%
Looking for New Ideas To Improve Home	26%	23%	22%
People Have To Take Me As They Find Me	23%	23%	23%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Prefer To Have Few Possessions As Possible	23%	25%	27%
Try Not To Worry About The Future	21%	19%	17%
Like To Just Enjoy Life	18%	19%	21%
Real Men Don't Cry	17%	17%	19%
Enjoy Spending Time With My Fam.	16%	14%	12%
Is An Important Part Of Who I Am	13%	14%	15%
Worried About Pollution Caused By Cars	12%	13%	17%
Children Should Be Allowed To Express Themselves	9%	8%	8%
Feel Very Alone In The World	6%	6%	6%
Like Spending Most Time With Fam.	5%	5%	5%
Would Like To Set Up Own Business	5%	4%	4%
Decor Particular Interest To Me	4%	4%	5%

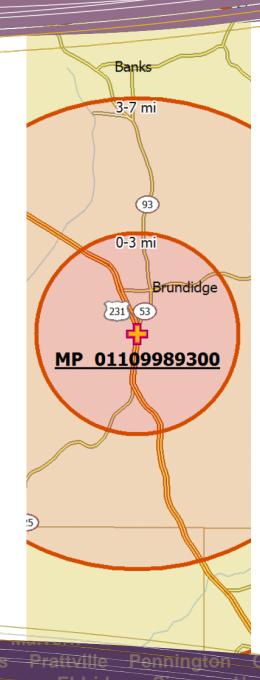
### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

Oakman

**Mount Olive Homewood** 

**Orange Beach** 



## **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	89.9%	88.8%	85.12%
Restaurant-Visit Any			
Fam. Restaurants/Steak	72.37%	75.2%	74.29%
Houses-Visit Any			
McDonald's	57.71%	57.83%	57.1%
Kentucky Fried Chicken (KFC)	45.95%	40.82%	35.72%
Burger King	40.92%	40.34%	38.26%
Wendy's	38.02%	35.63%	31.35%
Subway	33.44%	33.09%	31.33%
Pizza Hut	29.74%	27.32%	24.84%
Taco Bell	27.93%	28.11%	26.54%
Popeyes	26.03%	20.48%	15.89%
Applebee's	25.82%	26.71%	27.18%
Arby's	21.71%	22.36%	20.86%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Domino's Pizza	21.58%	19.11%	17.03%
Dairy Queen	21.14%	21.01%	20.55%
Red Lobster	20.75%	19.71%	18.34%
Church's Fried Chicken	19.44%	15.33%	11.39%
Golden Corral	18.8%	16.58%	14.85%
Sonic	16.85%	16.21%	16.89%
Olive Garden	16.57%	17.49%	17.84%
Hardee's	16.49%	15.06%	14.47%
IHOP (International House Of Pancakes)	15.62%	14.72%	13.17%
Krispy Kreme	15.31%	12.92%	10.17%
Denny's	15.09%	14.22%	12.52%
Rallys	14.03%	10.95%	7.57%

### Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

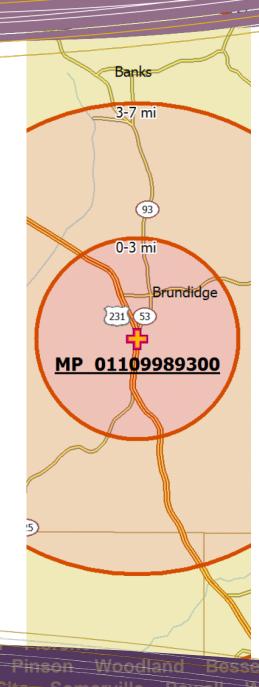
Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

**Hobson City** 

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Hoover



# **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

**Daleville** 

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	34.6%	38.19%	38.91%
Recycled products	17.19%	22.06%	23.77%
Worked as volunteer (non political)	9.35%	11.49%	12.66%
Engaged in fund raising	8.25%	8.96%	8.95%
Religious club member	6.92%	7.12%	7.29%
Church Board	6.2%	5.97%	5.48%

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Wrote to editor of mag or newspaper	3.91%	4.37%	4.71%
Took active part in local civic issue	3.89%	4.25%	4.43%
Addressed a public meeting	2.75%	3.37%	3.84%
Wrote to elected offcl about publ bus	2.65%	3.55%	4.13%
School or College Board member	2.61%	2.45%	2.17%
Union member	2.61%	3.49%	3.66%

### **Communication Media Content**

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The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



## Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

**Alexander City** 

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Children's Books	11.37%	11.67%	11.46%
Novel	9.14%	11.19%	12.46%
Religious (not Bibles)	8.67%	8.69%	8.4%
Cookbooks	7.59%	8.36%	8.55%
Romance	5.81%	6.08%	6.42%
Mystery	5.51%	7.24%	8.53%
Mail order	4.42%	4.38%	4.44%
Supermarket	4.3%	4.52%	4.56%
Biography	3.81%	4.44%	4.71%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	63.23%	63.99%	62.43%
Gen. Editorial	58%	54.51%	50.26%
Womens	48.21%	45.86%	44.07%
Service	27.69%	29.84%	31.46%
Music	24.04%	20.2%	18.09%
Business/Finance	21.26%	19.69%	17.35%
Mens	21.23%	20.08%	19.14%
Parenthood	17.69%	16.21%	15.23%
Health	14.05%	13.84%	13.75%

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	41.24%	45.48%	48.11%
Classified	30.54%	32%	33.87%
Sport	25.76%	27.74%	28.65%
TV/Radio Listings	20.43%	21.67%	21.42%
Editorial Page	19.96%	23.41%	25.32%
Comics	19.68%	22.25%	24.52%
Movie Listings & Reviews	19.19%	20.73%	21.29%
Business/Finance	18.34%	21.09%	21.87%
Food/Cooking	17.95%	20.07%	20.9%
Fashion	13.66%	13.56%	13.16%
Home/Gardening	12.7%	15.25%	15.7%
Travel	11.48%	13.51%	14.02%
Science/Technology	8.92%	11.39%	12.29%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Urban Contemporary	53.97%	41.99%	31.69%
Jazz	14.09%	11.33%	8.1%
CHR Contemp Hit Radio	12.82%	13.82%	15.14%
Gospel	11.03%	8.68%	6.9%
Variety	10.41%	9.45%	8.12%
Adult Contemporary	9.4%	11.67%	13.82%
Oldies	8.8%	9.42%	9.4%
Country	7.23%	12.73%	17.88%
Alternative	4.48%	5.55%	5.84%
All News	4.41%	4.45%	3.58%
Soft Contemporary	3.96%	4.25%	4.39%
Religious	3.49%	4.27%	4.66%
News/Talk	3.39%	5.45%	5.94%
Rock	3.36%	5.86%	7.86%
Classic Rock	2.32%	4.45%	6.41%
Sports	1.8%	2.22%	2.21%
Classical	1.6%	1.97%	2.17%
All Talk	1.39%	2.04%	2.17%

## Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Other Video-On-Demand	61.51%	56.31%	49.47%
Fox News Channel	59.16%	60.8%	59.42%
Soapnet	50.28%	50.07%	50.06%
Satellite Dish	46.81%	48.53%	49.77%
MSNBC	37.1%	36.25%	34.66%
Sci-Fi Channel	33.89%	35.13%	33.39%
Adult Pay Per View TV	32.57%	33.08%	29.35%
Subscribe Digital Cable	29.44%	29.1%	27.71%
Nick At Nite	28.27%	27.75%	24.37%
Nickelodeon	27.51%	28.02%	26.74%
TCM (Turner Classic	27.47%	26.51%	25.39%
Movies)			
BET (Black Entertainment TV)	27.13%	26.58%	25.11%

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Lifetime	25.54%	24.17%	20.94%
TV Info From Sunday TV	24.78%	25.61%	27.41%
Magazine			
TV Info From Newspapers	24.48%	24.96%	24.53%
Hallmark Channel	23.34%	23.35%	22.14%
TV Info From Monthly Cable	23.33%	23.11%	22.74%
Guide			
TV Land	23.1%	20.85%	20.23%
CNN (Cable News Network)	22.82%	20.39%	16.74%
ABC Fam.	22.57%	22.31%	21.27%
Encore	22.52%	21.37%	20.81%
Comedy Central	21.88%	24.1%	27.4%
HGTV (and Garden	21.13%	20.31%	17.4%
Television)			
Travel Channel	20.84%	19.68%	18.88%

### Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

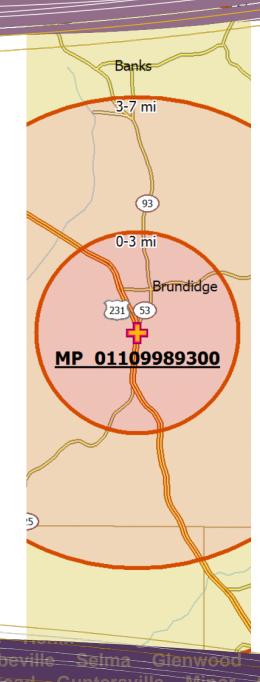
Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

Dozier

Weaver

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## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	12.93%	14.75%	16.13%
Medium Users (4-6)	6.42%	7.49%	8.11%
Light Users (1-3)	13.38%	15.15%	16.6%
Quintiles (20%)			
Newspaper I (Heavy)	1.66%	1.54%	1.28%
Newspaper II	1.14%	1.17%	1.39%
Newspaper III	1.18%	1.47%	1.35%
Newspaper IV	0.83%	0.73%	0.68%
Newspaper V (Light)	1.69%	1.58%	2.84%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	24.63%	23.12%	23.06%
Magazines II	10.59%	9.84%	8.74%
Magazines III	11.52%	10.93%	12.56%
Magazines IV	16.96%	15.47%	13.69%
Magazines V (Light)	1.14%	0.92%	0.66%
Outdoor I (Heavy)	11.37%	9.95%	7.71%
Outdoor II	8.2%	6.56%	4.83%
Outdoor III	7.41%	6.23%	4.76%
Outdoor IV	16.39%	16.52%	16.96%
Outdoor V (Light)	24.93%	25.18%	26.61%
Yellow Pages I	17.12%	16.87%	18.44%
(Heavy)			
Yellow Pages II	9.84%	8.56%	7.54%
Yellow Pages III	16.3%	13.01%	10.68%
Yellow Pages IV	28.23%	26.92%	28.1%
Yellow Pages V (Light)	7.33%	6.07%	5.15%

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Radio Drive Time Quntiles (fifths / 20%)			
Drive Time I & II (Heavy)	1.17%	1.81%	3.01%
Drive Time III (Medium)	0.98%	0.99%	0.91%
Radio IV & V (Light)	2.22%	2.33%	2.37%
Radio Media Quntiles (fifths /			
20%)			
Radio I & II (Heavy)	16.42%	14.12%	11.91%
Radio III (Medium)	3.06%	3.52%	3.61%
Radio IV & V (Light)	4.1%	3.86%	3.27%
Cable TV Quntiles (fifths / 20%)			
Cable I & II (Heavy)	9.85%	10.23%	9.76%
Cable III (Medium)	7.27%	6.21%	5.56%
Cable IV & V (Light)	48.22%	44.25%	37.63%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
TV Prime Time Quntiles (fifths /			
20%)			
Prime Time I & II (Heavy)	3.23%	3.49%	5.92%
Prime Time III (Medium)	1.02%	1.39%	1.62%
Prime Time IV & V (Light)	14.98%	12.82%	14.79%
TV Early/Late Fringe Quntiles			
(fifths / 20%)			
Fringe I & II (Heavy)	36.72%	37.69%	40.07%
Fringe III (Medium)	58.9%	57.63%	57.29%
Fringe IV (Light)	58.49%	58.13%	59.03%
TV All Day Quntiles (fifths /			
20%)			
All Day I & II (Heavy)	17.56%	16.28%	15.09%
All Day III (Medium)	28.75%	27.16%	25.69%
All Day IV (Light)	28.7%	24.16%	20.59%

## Potential Audio & Prime Time TV Media Usage:

**Florence** 

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	9.47%	10.52%	10.15%
6:00am - 10:00am	14.47%	14.65%	15.81%
10:00am - 3:00pm	17.59%	14.25%	11.76%
3:00pm - 7:00pm	22.82%	20.39%	16.74%
7:00pm - Midnight	13.54%	13.53%	12.68%
Midnight - 6:00am	12.85%	10.78%	8.48%
Weekend Radio			
Listeners			
Dayparts [summary]	17.16%	16.43%	14.72%
6:00am - 10:00am	2.02%	2.53%	2.72%
10:00am-3:00pm	3.65%	3.89%	4.63%
3:00pm - 7:00pm	9.29%	8.54%	7.79%
7:00pm - Midnight	13.93%	12.45%	10.79%
Midnight - 6:00am	19.48%	17.07%	15.43%

Phil Campbell

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	5.86%	6.2%	7.39%
Saturday: 8:00-11:00pm	8.16%	8.12%	7.61%
Sunday: 7:00-11:00pm	12.08%	11.34%	11.1%
9:00am-1:00pm	28.27%	27.75%	24.37%
9:00am-4:00pm	31.71%	31.34%	27.52%
4:00pm-7:00pm	33.31%	31.85%	28.06%
11:00pm-1:00am	50.65%	48.17%	45.14%
AVG Prime time Mon-Sun	8.36%	6.71%	4.97%

# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekday			
6-7am	19.95%	18.81%	19.27%
7-9am	19.82%	20.34%	21.1%
9am-12noon	18.56%	19.79%	17.87%
12noon-4pm	13.15%	11.55%	9.65%
4-6pm	47.54%	46.34%	42.59%
6-7pm	17.17%	17.86%	17.27%
7-7:30pm	1.3%	1.35%	1.14%
7:30-8pm	12.28%	11.91%	11.55%
8-11pm	5.86%	6.2%	7.39%
11pm-12am	37.1%	36.25%	34.66%
11pm-1am	50.65%	48.17%	45.14%
1-6am	35.64%	33.95%	29.44%

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekend			
Sat: 7-10am	15.85%	16.17%	16.72%
Sat: 10am-1pm	8.75%	8.41%	7.91%
Sat: 1-4pm	25.77%	25.06%	24.91%
Sat: 4-6pm	7.07%	6.78%	5.94%
Sat: 6-7pm	1.16%	1.4%	1.18%
Sat: 7-8pm	0.99%	0.94%	0.89%
Sat: 8-11pm	8.16%	8.12%	7.61%
Sat: 11pm-1am	7.11%	6.46%	5.35%
Sat: 1am-7pm	18.87%	20.25%	20.72%
Sun: 7-10am	2.16%	2.06%	1.97%
Sun: 10am-1pm	5.1%	5.57%	6.15%
Sun: 1-4pm	4.09%	4.55%	4.63%
Sun: 4-7pm	10.91%	11.34%	13.21%
Sun: 7-11pm	12.08%	11.34%	11.1%
Sun: 11pm-1am	7.28%	6.51%	6.09%
Sun: 1-7am	20.79%	20.76%	21.96%

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

Irondale Highland Lake

Dutton

Cordova

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Saraland

Contextual Ministry

Riverview

**Brookwood** 



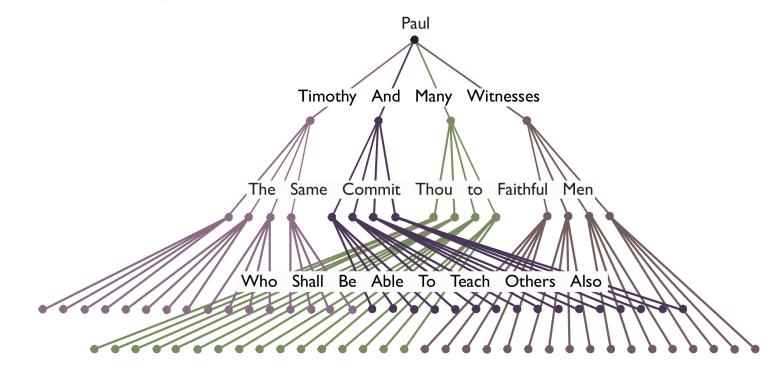
# Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction.

Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle 2nd Timothy 2:2

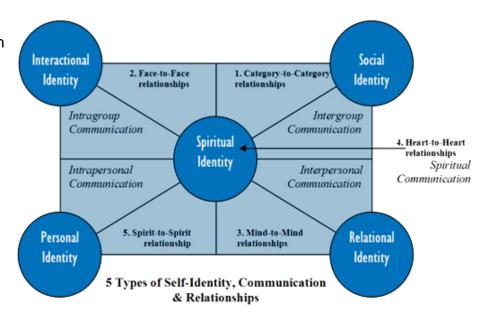


## Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

### Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



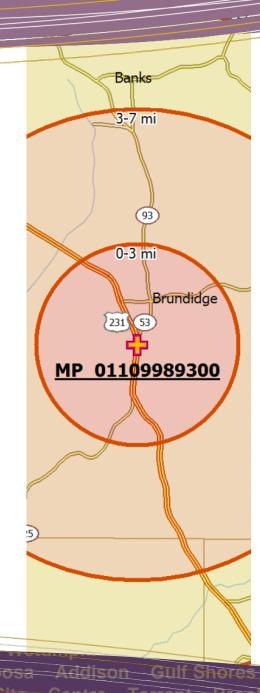
#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

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- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at Missional Cyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Hoover

**Mount Olive** Gravson Valley

### **Notes and Sources**

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.

Centre

6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

Excel

# APPENDIX: ALSBOM Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Salem	PO Box 802 Brundidge, AL 36010	1.06 mi	153	Growing
2	Pocosin	42 Melanie Lane Troy, AL 36081	3.74 mi	14	Growing
3	Antioch	489 Co Road 3309 Troy, AL 36079	3.80 mi	56	Declining
4	Bethlehem	6272 County Road 110 Brundidge, AL 36010	3.88 mi	59	Declining
5	Bethel	667 Enzor Rd Troy, AL 36079	4.29 mi	25	Declining
6	Shady Grove	5331 Al Highway 125 Brundidge, AL 36010	4.30 mi	75	Declining
7	Shiloh	2930 County Road 4413 Banks, AL 36005	5.58 mi	53	Declining
8	Springfield	4507 County Road 4421 Brundidge, AL 36010	5.60 mi	75	Declining
9	Richland	2396 County Road 4411 Brundidge, AL 36010	5.69 mi	80	Plateauing
10	Banks	31 E Troy St Banks, AL 36005	5.86 mi	39	Growing
11	Mt. Zion	1219 US Hwy 231 Brundidge, AL 36010	6.68 mi	71	Plateauing
12	Monticello	1399 County Rd. 6643 Banks, AL 36005	6.83 mi	27	Declining
13	St. John	2158 County Road 3341 Brundidge, AL 36010	8.00 mi	144	Declining
14	Bush Memorial	605 S George Wallace Dr Troy, AL 36081	8.49 mi	224	Growing
15	Spring Hill	64 County Road 3350 Troy, AL 36079	8.69 mi	48	Growing

# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Roeton	5977 County Road 105 Brundidge, AL 36010	9.32 mi	59	Declining
17	Enon	3611 County Road 6631 Banks, AL 36005	9.52 mi	65	Growing
18	Southside	522 S Brundidge St Troy, AL 36081	9.72 mi	266	Plateauing
19	Elam	107 Danny Rd Ariton, AL 36311	9.91 mi	28	Plateauing
20	Ebenezer	2130 County Road 7759 Troy, AL 36081	10.35 mi	33	Declining
21	Northside	PO Box 1186 Troy, AL 36081	10.42 mi	72	Declining
22	Dorcas	1733 County Road 110 Jack, AL 36346	10.45 mi	73	Plateauing
23	Troy First	200 W College St Troy, AL 36081	10.49 mi	532	Plateauing
24	Calvary	300 W Fairview St Troy, AL 36081	10.66 mi	21	Declining
25	Emmanuel	154 Church St Ariton, AL 36311	10.90 mi	54	Growing
26	White Rock	2005 County Road 2267 Brundidge, AL 36010	10.90 mi	22	Growing
27	Ariton	PO Box 27 Ariton, AL 36311	11.08 mi	102	Declining
28	Hephzibah	2701 Henderson Hwy Troy, AL 36079	11.65 mi	213	Declining
29	Rocky Head	1983 Highway 51 Ariton, AL 36311	11.89 mi	74	Plateauing
30	Loflin	1275 County Rd 6632 Banks, AL 36005	12.13 mi	35	Plateauing

# APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Zebulon	6153 Al Highway 223 Troy, AL 36081	12.18 mi	31	Declining
32	Mt. Zion	1117 County Road 44 Louisville, AL 36048	12.19 mi	65	Declining
33	Riverview	PO Box 191 Troy, AL 36081	12.32 mi	86	Plateauing
34	New Hope	5711 County Road 114 Brundidge, AL 36010	12.58 mi	74	Declining
35	Clio	PO Box 96 Clio, AL 36017	12.58 mi	44	Declining
36	Hebron	3347 County Road 308 Troy, AL 36079	13.36 mi	63	Declining
37	Center Ridge	3573 N Highway 123 Ariton, AL 36311	14.72 mi	37	Plateauing
38	Eanon	1867 County Road 114 Jack, AL 36346	14.90 mi	24	Declining
39	Harmony	61 County Road 1152 Troy, AL 36079	15.12 mi	14	Growing
40	Mt. Pleasant	44 County Road 5517 Troy, AL 36081	15.18 mi	21	Growing
41	Good Hope	PO Box 923 Troy, AL 36081	15.41 mi	101	Plateauing
42	Victoria	11750 Highway 125 Elba, AL 36323	15.42 mi	57	Plateauing
43	Henderson	8091 County Road 2290 Goshen, AL 36035	15.56 mi	74	Plateauing
44	Sykes Creek	1921 Al Highway 10 Clio, AL 36017	15.92 mi	25	Growing
45	Old Lebanon	1050 CR 1128 Troy, AL 36079	16.43 mi	38	Growing



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