

MissionSite

top unreached locations



BIRMINGHAM, AL

CENSUS TRACT: 01117030204

REGION: North Central Region

ASSOCIATION: Shelby

DISTRICT: 11: Birmingham Metro District

COUNTY: Shelby

SITESCAPE: Townscape

DENSITY PATTERN: A

Alabama Baptist Convention
State Board of Missions



In partnership with the:



Intercultural Institute
for Contextual Ministry

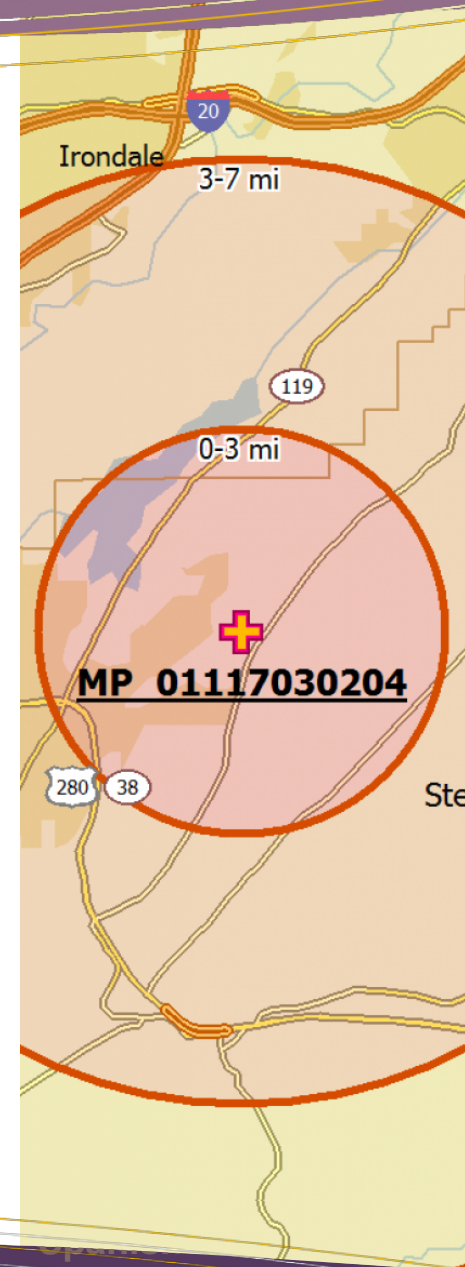
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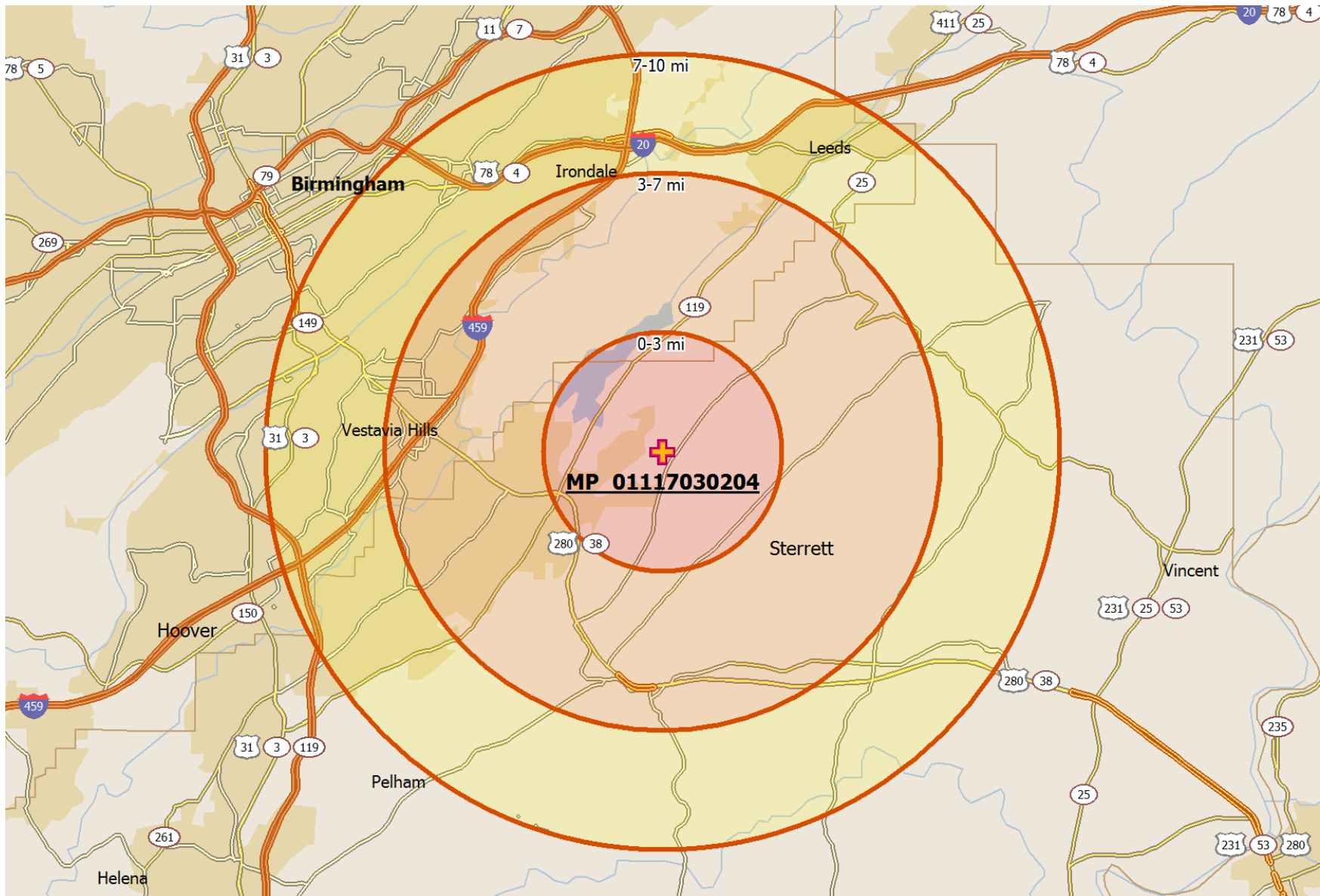
Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	0102	North Central Region
2	Association	1805	Shelby
3	District	11	Birmingham Metro District
4	County Location	01117	Shelby
5	Zipcode	35242	Shelby
6	Sitescape Category	2	Townscape
7	Sitescape Group	2.2	Medium Towns
8	Sitescape Subgroup	2.25	Medium towns adjacent to a large town
9	Sitescape Density Pattern	A	50000-100000-100000



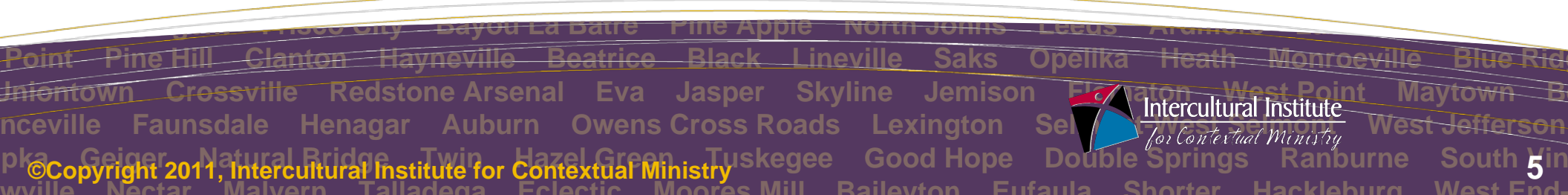
Site Location Summary - Map of the Site Location



Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	1	Large-in a metro area with at least 1 million residents or more
3	Rural / Urban Continuum	1	County in metro area with 1 million population or more
4	NCHS Rural Urban Codes	2	Large Fringe Metro - counties in a metropolitan statistical area of 1 million or more population who do not qualify as large central
5	NCES Urban Centric Locale Codes	13	City: Small: Territory inside an urbanized area and inside a principal city with population less than 100,000.
6	IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
7	ERS RUCA Commuting Value	1	Metropolitan area core: primary flow within an urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

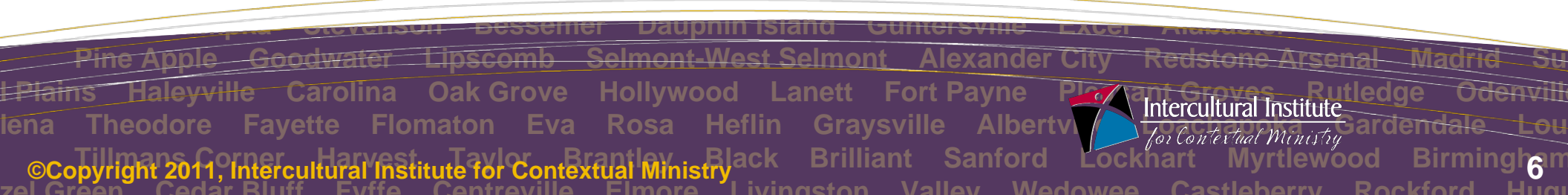


Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	14,312	58,081	99,979
2010 Households	5,663	23,594	40,870
2010 Group Quarters Population	17	80	3,239

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	23	36	46
Language Diversity National Index	12	20	28
Foreign Born Diversity National Index	52	89	75
Ancestry Diversity National Index	90	91	67
Racial Diversity National Index	22	26	43

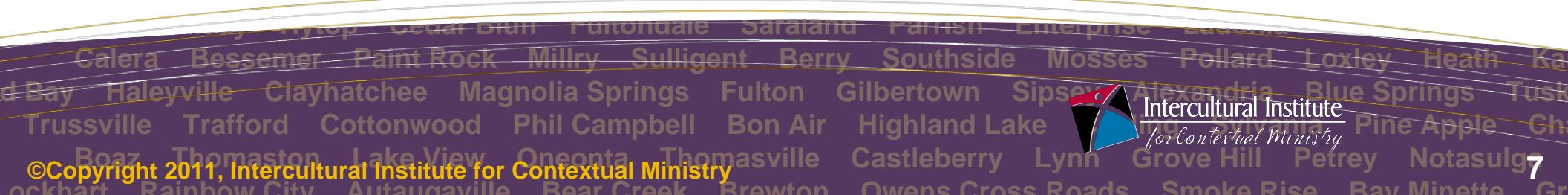


Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	1	True

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True



Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	4,716	83.28%
Mainstay Communities	Established, Diverse Households	123	2.17%
Working Communities	Blue-collar, Working Families	0	0%
Country Communities	Rural, Agri. & Mining Families	287	5.07%
Aspiring Communities	Young Singles / Aspiring-Multihousing	536	9.46%
Urban Communities	High Density, Inner-city Neighborhoods	0	0%

Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

1. The SITESCAPE category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Using the Site Location Summary

Issues for Your Consideration - continued

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	50,280	4,128	8.21%
Unreached %	68.16%	72.89%	106.93
Religious But NOT Evangelical HH	10,961	993	9.06%
Religious But NOT Evangelical %	14.86%	17.54%	118.01
Spiritual But NOT Relig or Evang HH	9,257	758	8.18%
Spiritual But NOT Relig or Evang %	12.55%	13.38%	106.61
Not Evangelical, Not Interested HH	30,115	2,377	7.89%
Not Evangelical, Not Interested %	40.83%	41.97%	102.81



Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE RING	PERCENT & INDEX
Num of ALSBOM Churches	78	3	3.85%
Active ALSBOM Attenders	19,143	2,868	14.98%
Active Evangelical Households	10,307	673	6.53%
Active Evangelical Percent	13.97%	11.89%	85.11
Inactive Evangelical Households	13,177	861	6.53%
Inactive Evangelical Percent	17.86%	15.21%	85.12
# New Churches Needed	0	0	0%



Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Pleasant Site	2.45 mi	26	Growing	16	Dunnavant Faith	6.75 mi	34	Declining
2	The Church at Brook Hills	2.55 mi	2,792	Growing	17	Philadelphia	6.76 mi	239	Growing
3	Brook Hills Deaf	2.55 mi	50	Plateauing	18	Pleasant Grove	6.98 mi	53	Growing
4	Oak Grove	3.37 mi	44	Declining	19	Easley	7.01 mi	40	Declining
5	Clearwater Community Church	4.16 mi	160	Growing	20	Grantswood	7.10 mi	47	Growing
6	Meadow Brook	4.26 mi	387	Growing	21	The People's Church at Oak Mountain	7.20 mi	103	Declining
7	North Shelby	4.61 mi	316	Growing	22	Mt. Zion	7.53 mi	47	Plateauing
8	Liberty Park	4.97 mi	291	Plateauing	23	Pineview	7.98 mi	51	Declining
9	Double Oak Community Church	5.50 mi	0	Plateauing	24	Christ for the Nations	8.01 mi	0	Plateauing
10	Mount Hebron	5.69 mi	57	Declining	25	Lakeside	8.03 mi	987	Declining
11	Mt. Signal	5.85 mi	21	Growing	26	Valleydale	8.07 mi	1,815	Declining
12	Brookwood	6.03 mi	562	Declining	27	Cahaba View	8.09 mi	33	Plateauing
13	Overton First	6.26 mi	29	Declining	28	Indian Springs First	8.36 mi	193	Declining
14	Cahaba Heights	6.53 mi	91	Declining	29	McElwain	8.41 mi	318	Plateauing
15	Liberty	6.59 mi	633	Growing	30	Valley View	8.46 mi	132	Growing



Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other churches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

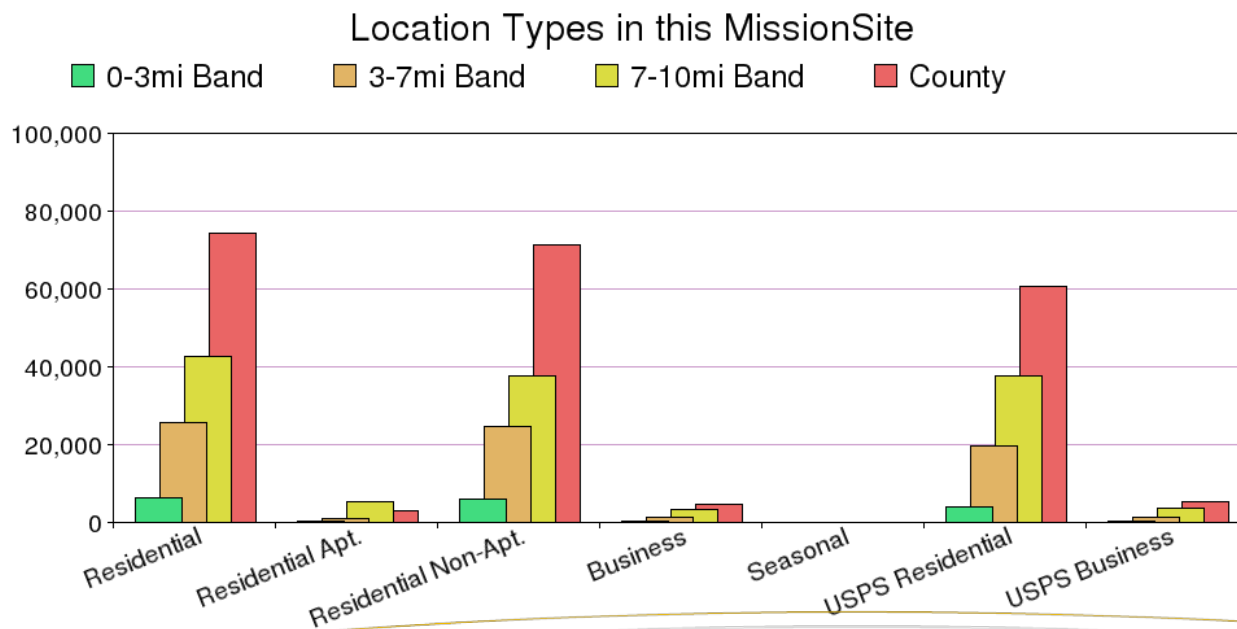


Current Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	99,358	1,151	1.16%
2000 Population	143,293	9,122	6.37%
2010 Population	197,013	14,312	7.26%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	35,985	408	1.13%
2000 Households	54,631	3,624	6.63%
2010 Households	73,764	5,663	7.68%



Location Type	0-3mi Band
Residential	6,208
Residential Apt.	328
Residential Non-Apt.	5,880
Business	297
Seasonal	0
USPS Residential	3,981
USPS Business	241

Daphne Epes Smoke Rise Rehobeth Midfield Tuskegee Childersburg Fayette West End-Cobb Town Fe
 Reece City Holt Tillmans Corner Berry Sylacauga Bear Creek Haydon Hayneville Altoona Bay Minn
 Guntersville Sylvania Haleyville Langston Cardiff Wedowee Minor A On Valley Moulton Oneont
 lony Taylor Meadowbrook Sylvan Springs Benton Horn Hill Mooresville Glen Allen Helena Shiloh Or
 Pelham Intercultural Institute for Contextual Ministry

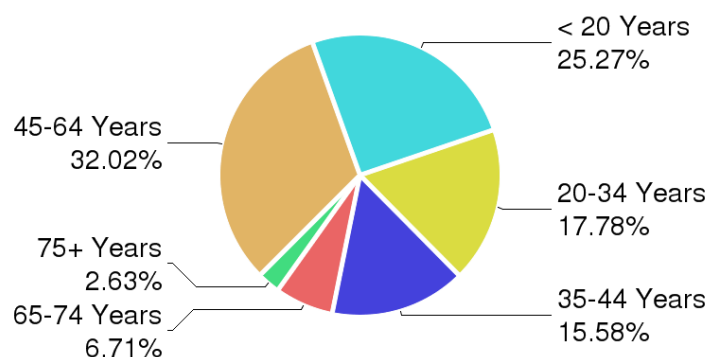
Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.22%	5.11%	97.89
4-5 Years	2.86%	2.86%	100
6-8 Years	4.43%	4.88%	110.16
9-11 Years	4.39%	4.27%	97.27
12-13 Years	2.9%	2.7%	93.1
14-17 Years	5.45%	3.82%	70.09
18-19 Years	2.64%	1.64%	62.12
0-5 Years	8.08%	7.97%	98.64
6-12 Years	10.26%	10.52%	102.53
13-19 Years	9.54%	6.78%	71.07
< 20 Years	27.88%	25.27%	90.64
20-34 Years	19.44%	17.78%	91.46
35-44 Years	15.36%	15.58%	101.43
45-64 Years	26.91%	32.02%	118.99
65-74 Years	6.5%	6.71%	103.23
75+ Years	3.9%	2.63%	67.44
Median Age	37	40	108.5
Median Age (Male)	36	40	111.1
Median Age (Female)	37	40	106.48

Age Group Percentages

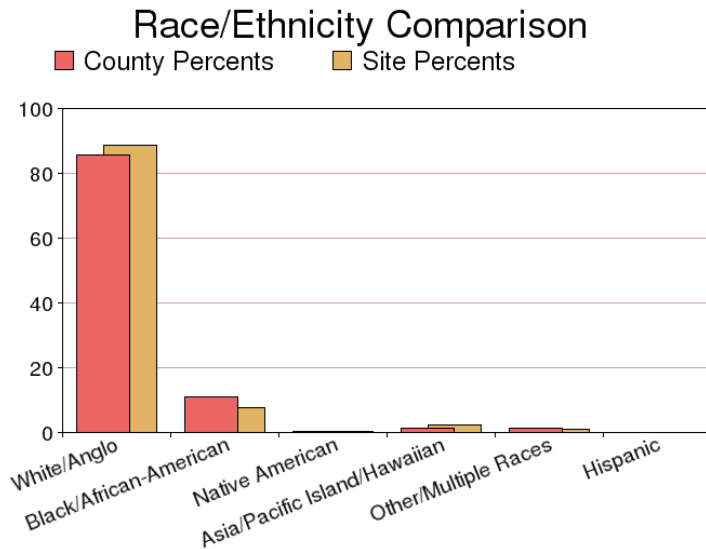


Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	85.73%	88.77%	103.55
Black, African-American	10.98%	7.81%	71.14
Native American	0.29%	0.2%	69.07
Asian	1.49%	2.29%	154.1
Pacific Island, Hawaiian	0.01%	0%	0
Other/Multiple Races	1.5%	0.92%	61.49
Hispanic	0%	3%	0



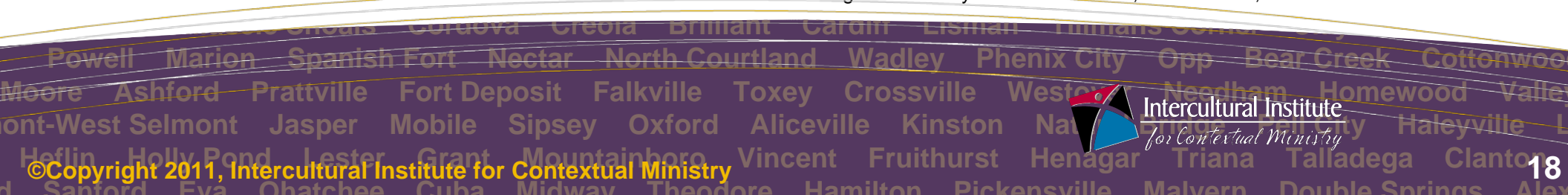
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	130,581	9,995	
Less than 9th Grade	2.31%	1.81%	127.5
No High School Diploma	4.68%	3.3%	141.81
High School Graduate	22%	15.45%	142.42
Some College, no degree	23.24%	18.57%	125.18
Associate Degree	7.47%	6.82%	109.43
College Degree	27.54%	35.61%	77.34
Graduate/Prof. degree	12.76%	18.44%	69.19

Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< \$10,000	3.55%	1.68%	56.92
\$10,000 to \$19,999	5.96%	3.8%	63.68
\$20,000 to \$29,999	8.79%	6.67%	75.92
\$30,000 to \$49,999	16.88%	11.5%	68.1
\$50,000 to \$59,999	9.15%	5.33%	58.27
\$60,000 to \$69,999	6.68%	4.66%	69.81
\$70,000 to \$79,999	7.42%	5.53%	74.45
\$80,000 to \$89,999	6.26%	4.91%	78.38
\$90,000 to \$99,999	4.61%	3.73%	80.91
\$100,000 to \$124,999	12%	14.14%	117.89
\$125,000 to \$149,999	6.5%	6.87%	105.67
\$150,000 to \$199,999	6.01%	11.05%	183.98
\$200,000 to \$249,999	2.3%	5.86%	254.38
\$250,000 or more	3.88%	14.16%	364.88
Median Household	68,395	102,063	149.23
Average Household	94,055	151,419	160.99
Per Capita Household	35,594	59,916	168.33
Family/Non-Family Household Income			
Median Family Income	81,908	134,731	164.49
Average Family Income	110,621	184,383	166.68
Median Non-Family Income	41,086	51,478	125.29
Average Non-Family Income	52,870	62,534	118.28

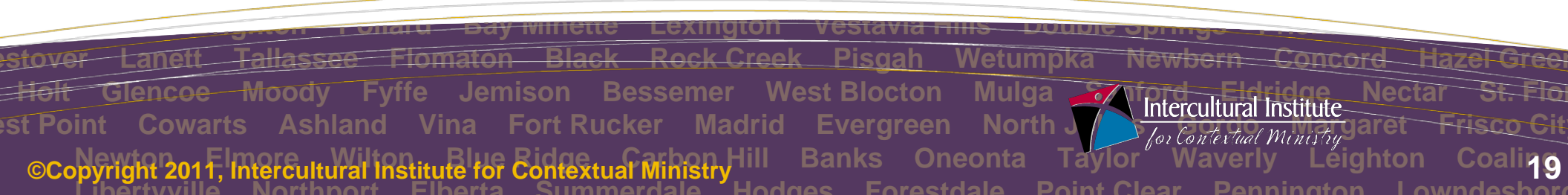


Current Demographic Summary

A current year demographic summary of household types, housing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			
			Index
% Family Households	71.32%	70.16%	98.38
Families with Children	36.68%	31.27%	85.26
Families without Children	34.64%	38.88%	112.26
Non-Family Households			
% Non-Family Households	28.68%	29.84%	104.04
Non-Families with Children	0.06	0	0
Non-Families without Children	28.63	29.84	104.25
Housing Units			
			Index
Total Housing Units	81,438	6,265	
Vacant percent	9.42%	9.62%	102.14
Owned percent	73.74%	72.11%	97.8%
Rented Percent	16.84%	18.28%	108.55
Households by Size			
			Index
Avg household size	2.64	2.52	95.45
Avg family hh size	3.25	3.12	96
Avg non-family hh size	1.15	1.13	98.26
Households By Count of Persons			
			Percent
One	18,426	1,471	7.98%
Two	21,982	1,972	8.97%
Three or Four	26,056	1,683	6.46%
Five+	7,300	535	7.33%



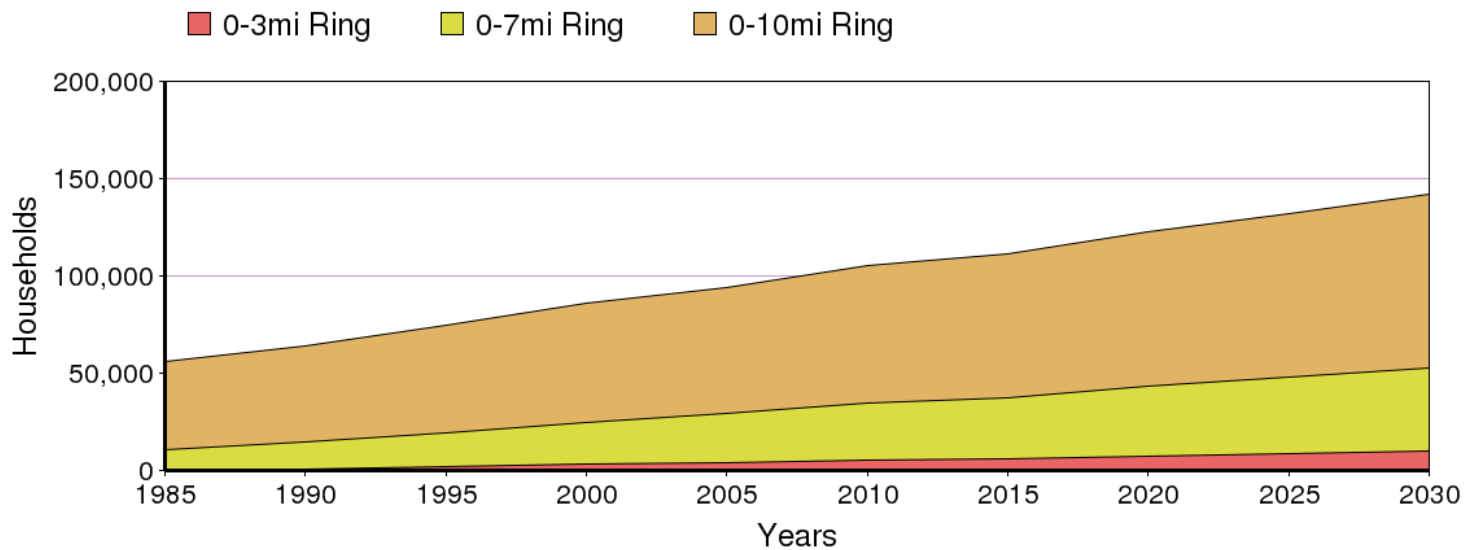
Projected Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	99,358	1,151	1.16%
2000 Population	143,293	9,122	6.37%
2010 Population	197,013	14,312	7.26%
2015 Population	219,539	15,310	6.97%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	35,985	408	1.13%
2000 Households	54,631	3,624	6.63%
2010 Households	73,764	5,663	7.68%
2015 Households	80,354	5,926	7.37%

Household Change from 1985 to 2030



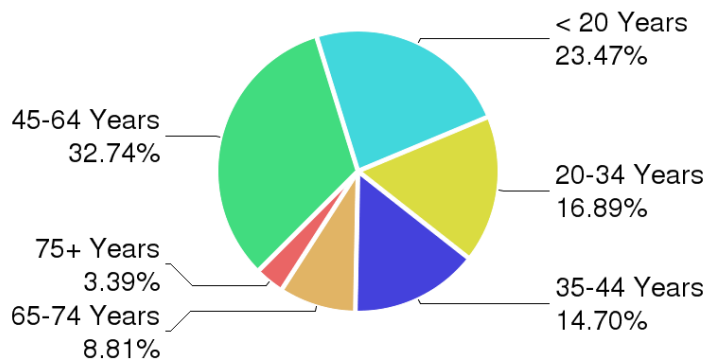
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.11%	3.86%	75.54
4-5 Years	2.86%	2.34%	81.82
6-8 Years	4.88%	4.17%	85.45
9-11 Years	4.27%	3.94%	92.27
12-13 Years	2.7%	2.91%	107.78
14-17 Years	3.82%	4.2%	109.95
18-19 Years	1.64%	2.05%	125
0-5 Years	7.97%	6.21%	77.92
6-12 Years	10.52%	9.54%	90.68
13-19 Years	6.78%	7.72%	113.86
< 20 Years	25.27%	23.47%	92.88
20-34 Years	17.78%	16.89%	94.99
35-44 Years	15.58%	14.7%	94.35
45-64 Years	32.02%	32.74%	102.25
65-74 Years	6.71%	8.81%	131.3
75+ Years	2.63%	3.39%	128.9
Median Age	37	42	113.4
Median Age (Male)	36	41	114.03
Median Age (Female)	37	42	113.13

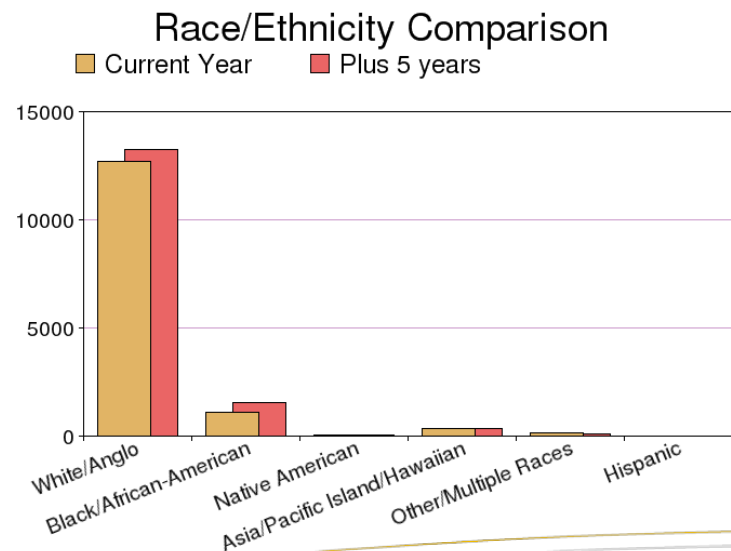
Projected Age Group Percentages



Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	88.77%	86.69%	97.66
Black, African-American	7.81%	9.97%	127.68
Native American	0.2%	0.19%	93.48
Asian	2.29%	2.42%	105.74
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	0.92%	0.72%	77.9
Hispanic	0%	0%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	9,995	10,866	
Less than 9th Grade	1.81%	1.3%	71.66
No High School Diploma	3.3%	2.36%	71.36
High School Graduate	15.45%	14.88%	96.33
Some College, no degree	18.57%	18.62%	100.26
Associate Degree	6.82%	7.87%	115.32
College Degree	35.61%	36%	101.11
Graduate/Prof. degree	18.44%	18.98%	102.91

Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value given, assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

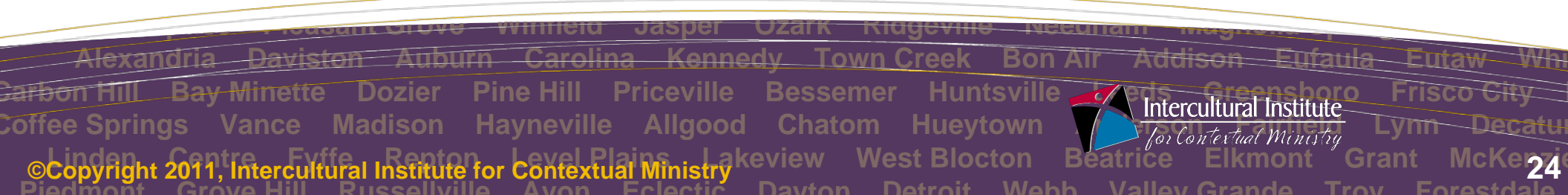
CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	1.68%	1.45%	86.51
\$10,000 to \$19,999	3.8%	3.49%	92.01
\$20,000 to \$29,999	6.67%	6.19%	92.78
\$30,000 to \$49,999	11.5%	10.09%	87.78
\$50,000 to \$59,999	5.33%	5.06%	94.93
\$60,000 to \$69,999	4.66%	4.13%	88.68
\$70,000 to \$79,999	5.53%	5.4%	95.56
\$80,000 to \$89,999	4.91%	4.86%	98.31
\$90,000 to \$99,999	3.73%	3.64%	97.83
\$100,000 to \$249,999	14.14%	14.92%	105.46
\$125,000 to \$149,999	6.87%	7.36%	107.11
\$150,000 to \$199,999	11.05%	11.95%	108.08
\$200,000 to \$249,999	5.86%	6.43%	109.67
\$250,000 or more	14.16%	14.97%	105.69
Median Household	102,063	107,649	105.47
Average Household	151,419	166,500	109.96
Per Capita Household	59,916	64,449	107.57

Family/Non-Family Household Income			
Median Family Income	134,731	144,306	107.11
Average Family Income	184,383	206,679	112.09
Median Non-Family Income	51,478	54,208	105.3
Average Non-Family Income	62,534	65,970	105.49

Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	70.16%	68.98%	98.33
Families with Children	31.27	30.59	97.83
Families without Children	38.88	39.1	100.55
Non-Family Households			
% Non-Family Households	29.84%	31.02%	103.93
Non-Families with Children	0	0	103.93
Non-Families without Children	29.84	31.02	103.93
Housing Units			
Total Housing Units	6,265	6,554	104.61%
Vacant percent	9.62%	9.58%	99.55
Owned percent	72.11%	72.22%	100.14
Rented Percent	18.28%	18.22%	99.68
Households by Size			
Avg household size	2.52	2.58	102.38%
Avg family hh size	3.12	3.24	103.85%
Avg non-family hh size	1.13	1.11	98.23%
Households By Count of Persons			
One	1,471	1,622	110.27%
Two	1,972	1,861	94.37%
Three or Four	1,683	1,812	107.66%
Five+	535	631	117.94%



Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Foreign Born Pop	167	1,346	3,113
Northern Europe	0	161	283
Western Europe	0	106	147
Southern Europe	27	29	48
Eastern Europe	10	113	212
Other Europe	0	0	0
Eastern Asia	25	169	417
So. Central Asia	30	159	363
SE Asia	45	41	127
Western Asia	6	64	163
Other Asia	0	2	3

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Eastern Africa	0	0	101
Middle Africa	0	0	0
Northern Africa	0	10	7
Southern Africa	0	14	47
Western Africa	0	35	14
Other Africa	0	0	0
Oceania	0	9	0
Caribbean	10	20	65
Central Amer.	8	287	788
South America	0	68	146
North America	6	59	182
Born at sea	0	0	0



Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	8,638	39,647	87,300
Spanish	173	678	2,201
Other Indo-Euro language	56	806	2,026
French (incl. Patois, Cajun)	14	222	549
French Creole	0	0	0
Italian	14	49	107
Portuguese	0	26	54
German	18	116	386
Yiddish	0	0	57
Other West Germanic	0	49	40
A Scandinavian Language	0	16	4
Greek	10	68	117
Russian	0	59	85
Polish	0	18	25
Serbo-Croatian	0	0	0
Other Slavic Language	0	39	30
Armenian	0	0	0
Persian	0	20	130
Gujarathi	0	0	54
Hindi	0	87	243
Urdu	0	4	39

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
Other Indo-Euro	0	23	36
Asian/PI languages	0	0	0
Chinese	12	42	300
Japanese	0	81	31
Korean	13	2	37
Mon-Khmer, Cambodian	0	31	0
Miao, Hmong	0	0	0
Thai	0	0	0
Laotian	0	0	0
Vietnamese	0	0	107
Other Asian	0	95	39
Tagalog	45	12	14
Other Pacific Is	0	0	0
Other languages	9	94	283
Navajo	0	0	0
Other Native N. American	0	29	0
Hungarian	9	0	10
Arabic	0	44	163
Hebrew	0	0	20
African languages	0	17	63
Other unspecified	0	4	27



Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Reporting ancestry	6,406	32,263	73,969
Arab	9	190	571
Armenian	0	4	13
Austrian	11	37	136
British	41	427	976
Canadian	0	42	120
Croatian	10	3	7
Czech	10	24	116
Czechoslovak	0	24	33
Danish	22	30	76
Dutch	111	332	661
English	1,038	6,337	13,058
European	125	793	1,399
Finnish	8	0	83
French (not Basque)	150	795	1,440
French Canadian	30	110	253
German	603	3,148	6,033
Greek	16	364	461
Hungarian	0	100	149
Iranian	0	21	36

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Irish	599	3,088	5,894
Italian	298	1,409	2,521
Lithuanian	0	58	78
Norwegian	7	265	454
Polish	109	504	574
Portuguese	0	13	52
Romanian	0	24	61
Russian	17	246	459
Scandinavian	8	5	81
Scotch-Irish	256	1,749	3,633
Scottish	123	1,765	2,793
Slovak	10	37	49
Subsaharan African	0	107	421
Swedish	15	184	322
Swiss	18	81	129
Ukrainian	21	90	73
US/American	1,925	5,298	10,972
Welsh	96	153	474
West Indian	0	38	15
Yugoslavian	0	10	14
Other	720	4,358	19,278

Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Demoscope information on page 20 highlights the rate of population change at the site compared to its county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Using the Demographic Indicators

Issues for Your Consideration - continued

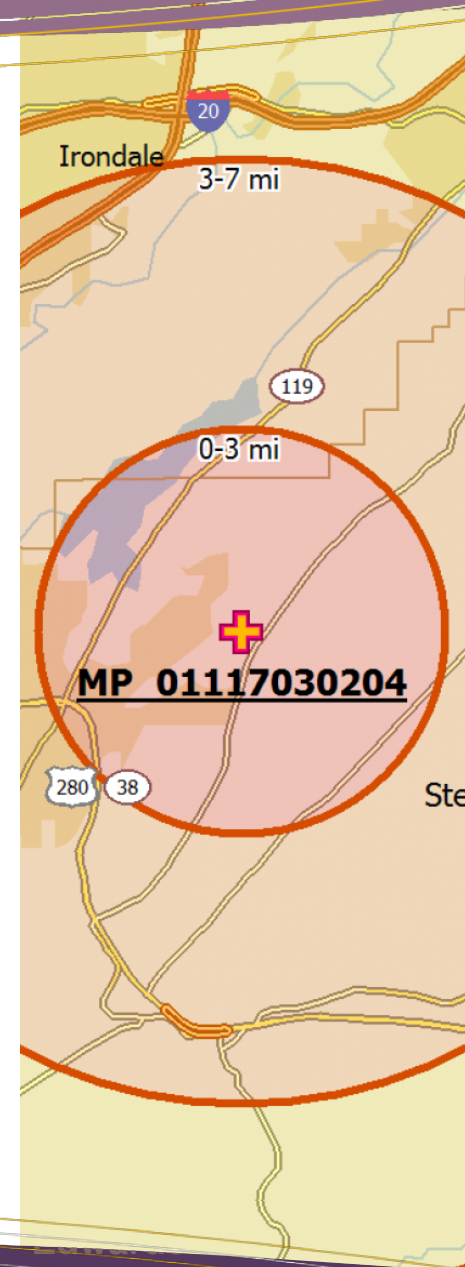
4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangeliscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangeliscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	5,663	100%	4,127	100%
AFFLUENT SUBURBIA	3,849	67.97%	2,844	68.91%
America's Wealthiest	547	9.66%	439	10.64%
Dream Weavers	1,413	24.95%	1,011	24.5%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	736	13%	613	14.85%
Enterprising Couples	469	8.28%	315	7.63%
Small Town Success	254	4.49%	176	4.26%
New Suburbia Fam.	430	7.59%	290	7.03%
UPSCALE AMERICA	867	15.31%	608	14.73%
Status Conscious Consumers	846	14.94%	593	14.37%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	16	0.28%	11	0.27%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	3	0.05%	2	0.05%
Successful Urban Sprawl	2	0.04%	2	0.05%
SM TOWN SUCCESS	105	1.85%	68	1.65%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	105	1.85%	68	1.65%
Urban Optimists	0	0%	0	0%
Family Convenience	0	0%	0	0%
Mid-Market Enterprise	0	0%	0	0%

Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	5,663	100%	4,127	100%
BLUE COLLAR BACKBONE	0	0%	0	0%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	18	0.32%	13	0.31%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	18	0.32%	13	0.31%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	0	0%	0	0%
Steadfast Conservative	0	0%	0	0%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	5,663	100%	4,127	100%
REMOTE AMERICA	286	5.05%	173	4.19%
Hardy Rural Fam.	275	4.86%	167	4.05%
Rural Southern Living	11	0.19%	6	0.15%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	536	9.46%	420	10.18%
Young Cosmopolitans	536	9.46%	420	10.18%
Minority Metro Communities	0	0%	0	0%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	1	0.02%	1	0.02%
Industrious Country Living	1	0.02%	1	0.02%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%



Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	5,663	100%	4,127	100%
STRUGGLING SOCIETIES	0	0%	0	0%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	0	0%	0	0%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

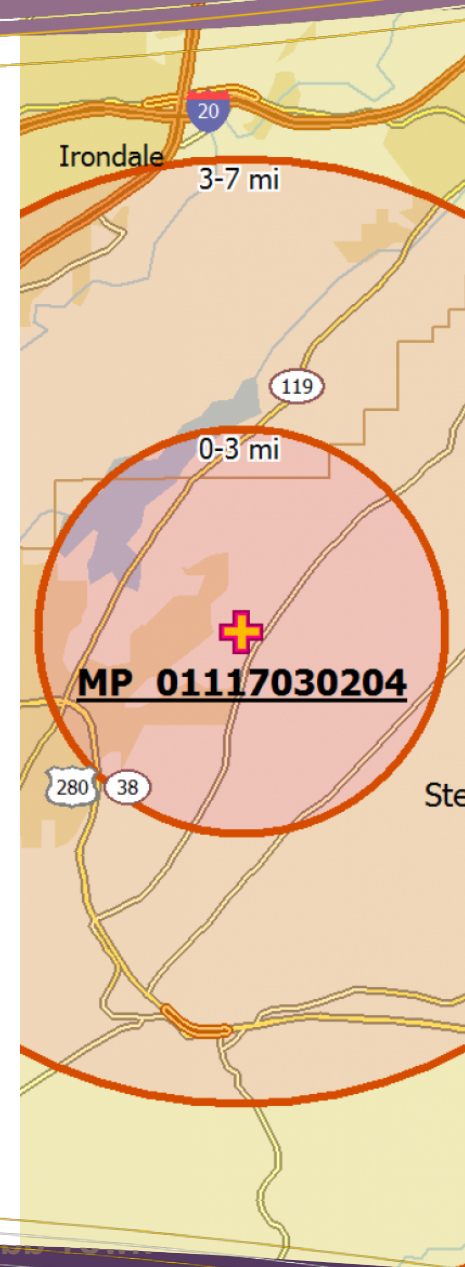
Potential Cultural Bridges

Donald McGavran in his book, *The Bridges of God*, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, linguistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the community offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. *The Bridges of God*. Revised edition. (New York: Friendship Press, 1981).

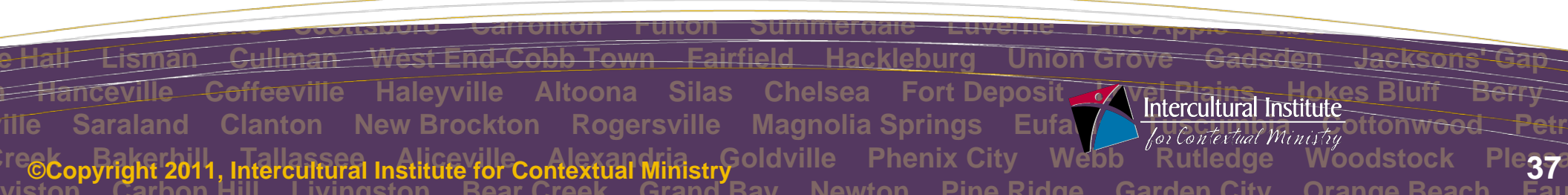


Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
PC-HH Own	90%	88%	85%
Use Comp. for Internet/E-mail	79%	76%	72%
Internet Use: E-Mail	71%	68%	63%
Use Comp. for Word Processing	62%	58%	54%
Use Comp. for Shopping	54%	50%	46%
Use Comp. for Banking	50%	47%	43%
Use Comp. for Digital Camera Photo Editing	48%	45%	42%
Use Comp. for Comp. Games	46%	45%	43%
Internet Use: News/ Weather	43%	41%	38%
HH Owns DVD Player	41%	38%	36%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Internet Use: Banking	40%	39%	34%
Use Comp. for News/Info./Data Service	40%	36%	34%
Use Comp. for Education	39%	38%	37%
PC-Network-HH Has One	35%	30%	28%
Use Comp. for Personal Financial Mngmnt	30%	26%	23%
Use Comp. for Accounting	28%	24%	22%
Internet Use: Shopping: Made A Purchase	23%	20%	18%
Use Comp. for Telecommuting	22%	19%	16%
Internet Use: Shopping: Gathered Info. for Shopping	22%	22%	20%
Internet Use: Travel Reservations	20%	19%	17%

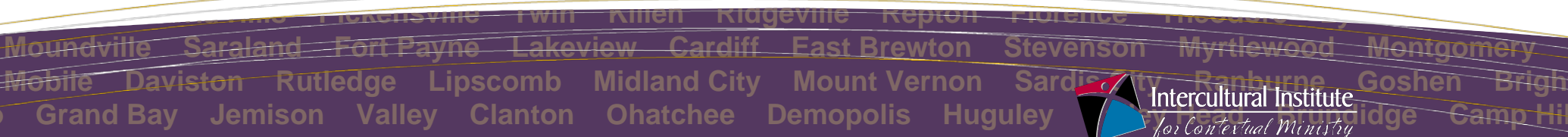


Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Listening To Music	73%	72%	71%
Dining Out (Not Fast Food)	71%	69%	67%
Reading Books	65%	64%	62%
Go To A Beach/Lake	48%	47%	44%
Card Games	46%	44%	44%
Cooking for Fun	43%	42%	41%
Gardening	39%	38%	37%
Board Games	37%	35%	35%
Visit Museum	34%	31%	29%
Going To	26%	25%	23%
Bars/Nightclubs/Dancing			

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Any Ailment	64%	66%	67%
Gen./Fam. Practitioner	39%	40%	40%
Dentist	37%	37%	35%
Eye Dr.	24%	23%	23%
None Of These	22%	22%	21%
High Cholesterol	19%	18%	19%
Backache	19%	20%	20%
OB/GYN	16%	16%	15%
Hypertension/High Blood Pressure	16%	16%	17%
Internist	13%	12%	11%



Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Concert	40.96%	38.74%	36.29%
Live Theater	36.12%	32.75%	31.09%
Live Theater Most Often	29.5%	26.42%	25.32%
Rock/Pop Concerts Most Often	20.5%	20.38%	18.84%
Dance Performance	13.25%	11.99%	11.45%
Comedy Club	11.83%	11.69%	11.01%
Movies: Comedy	45.44%	45.37%	43.4%
Movies: Action/Adventure	44.25%	44.05%	42.12%
Movies: Drama	30.29%	27.47%	26.15%

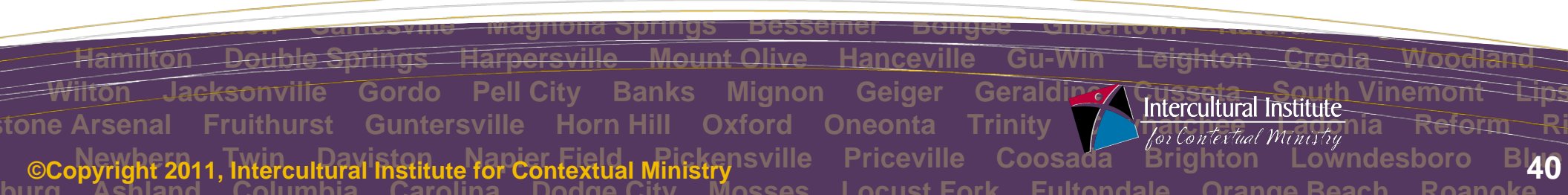
BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Movies: Romantic Comedy	27.25%	25.71%	24.98%
Movies: Fam.	21.48%	21.44%	21.14%
Movies: Mystery	19.67%	19.77%	19.19%
MLB Baseball Reg. Season	14.15%	14.79%	12.87%
College Football Reg. Season	12.15%	11.29%	10.14%
NFL Football Reg. Season	11.43%	10.94%	9.86%
College Basketball Reg. Season	8.46%	8.33%	7.17%
NBA Basketball Reg. Season	7.02%	6.71%	6.04%
NHL Hockey Reg. Season	5.64%	5.91%	4.96%

Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Walking for Exercise	51.39%	48.99%	47.01%
Swimming	42.55%	41.06%	39.02%
Weight Training	25.43%	23.46%	21.9%
Bowling	24.72%	23.23%	22.96%
Golf	22.7%	19.75%	19.35%
Using Cardio Machine	22.35%	21.03%	19.46%
Jogging/Running	22.06%	20.34%	19.06%
Billiards/Pool	19.01%	19.96%	18.79%
Mountain/Road Biking	18.02%	16.49%	16.01%
Stationary Cycling	17.03%	16.11%	15.27%
Backpacking/Hiking	15.19%	13.49%	12.61%
Camping Trips	14.55%	14.29%	14.01%
Basketball	14.19%	14.42%	14.5%
Aerobics	14%	13.19%	12.7%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Freshwater Fishing	13.48%	14.27%	14.41%
Tennis	12.01%	10.9%	10.1%
Yoga	11.66%	10.45%	9.68%
Power Boating	10.09%	8.97%	9.29%
Downhill & X-Country Skiing	10%	7.47%	7.48%
Canoeing/Kayaking	9.22%	8.06%	7.87%
Baseball	9.21%	9.98%	9.94%
Soccer	8.75%	8.45%	8%
Football	7.99%	8.12%	8.6%
Saltwater Fishing	7.64%	7.85%	7.43%
Ice Skating	7.54%	6.43%	6.41%
Volleyball	7.38%	7.42%	7.61%
Softball	6.89%	7.75%	7.35%
Snorkeling	6.53%	6.25%	6.01%



Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Target Shooting	6.28%	6.45%	6.98%
Hunting	6.24%	6.45%	6.45%
Roller Skating	6.1%	5.69%	5.54%
Water Skiing	6.01%	4.66%	4.69%
Horseback Riding	5.86%	5.79%	5.47%
Jet Skiing	5.44%	5.05%	4.94%
Sailing	5.21%	4.44%	4.25%
Motorcycling	4.97%	5.22%	5.38%
Fly Fishing	4.42%	3.96%	4.05%
Snowboarding	4.32%	3.43%	3.52%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Racquetball	4.26%	3.8%	3.95%
Martial Arts	4.18%	3.87%	3.73%
Rock Climbing	3.91%	3.63%	3.6%
Hockey	3.7%	3.21%	3.46%
Rowing	3.52%	2.86%	2.98%
Snowmobiling	3.36%	2.89%	3.12%
Surfing & Windsurfing	3.14%	2.93%	2.81%
Archery	3.02%	2.94%	3.34%
Auto Racing	2.91%	2.53%	2.63%
Skateboarding	2.7%	2.33%	2.65%

Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

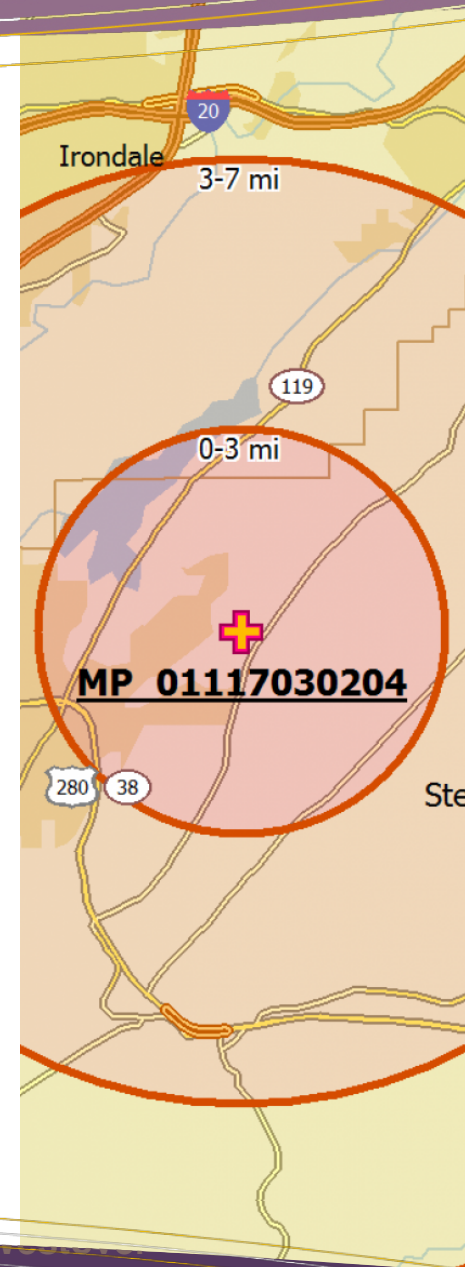
BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and its leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring to an ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyrna: Abingdon Press, 1996), 59.



Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

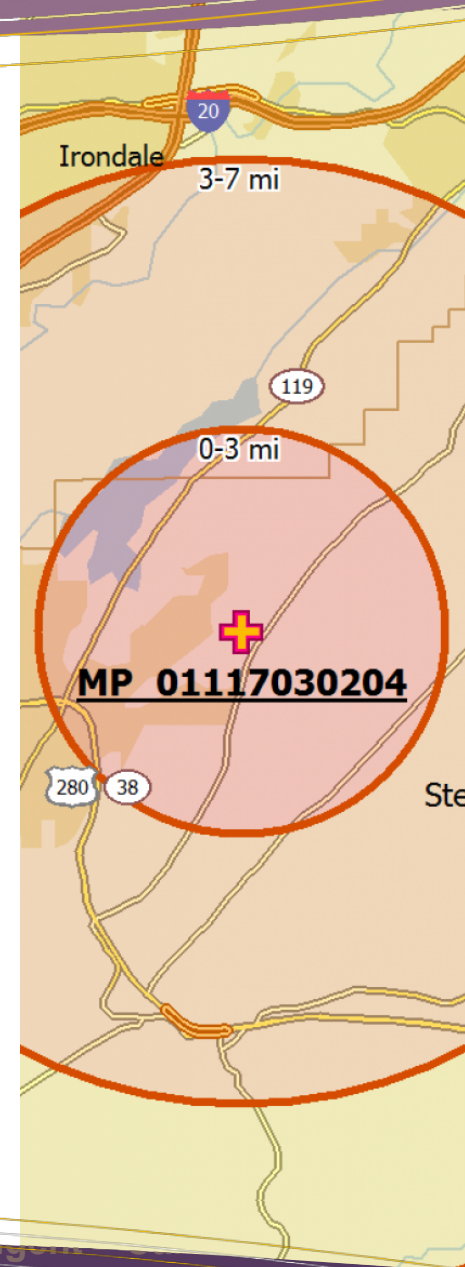
CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

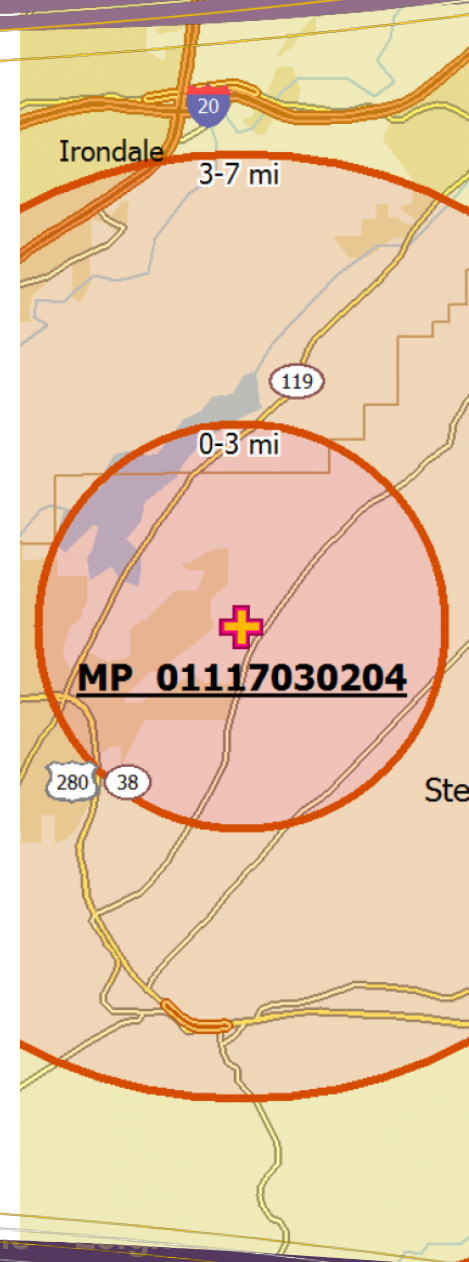
BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Prefer To Have Few Possessions As Possible	50%	47%	45%
Important Continue Learning New Things	49%	49%	49%
If Won Lottery Would Never Work Again	40%	36%	34%
Find It Difficult To Say No To My Kids	37%	39%	38%
Friends More Important Than My Fam.	34%	32%	31%
Speak My Mind Even If It Upsets People	31%	32%	33%
Woman's Place Is In The Home	31%	31%	32%
Don't Judge People/Way They Live Life	28%	28%	28%
Like Control Over People And Resources	27%	28%	29%
Money Is Best Measure Of Success	25%	26%	26%
Marijuana Should Be Legalized	25%	23%	23%
Like To Do Unconventional Things	24%	25%	27%

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Like To Pursue Challenge/Novelty/Change	21%	20%	19%
Happy With My Standard Of Living	20%	18%	16%
Like to Stand Out In A Crowd	19%	19%	19%
Too Much Sponsorship In Arts/Sports	17%	17%	19%
I Am A Workaholic	16%	17%	16%
Rarely Sit Down to a Meal Together At Home	15%	16%	16%
Only Work Current Job for The Money	13%	12%	13%
We Should Strive for Equality for All	13%	13%	13%
On Whole People Get What They Deserve	12%	11%	11%
Indulge My Kids With The Little Extras	8%	8%	8%
Little I Can Do To Change My Life	6%	7%	7%
I Am A Perfectionist	6%	6%	6%

Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant themes that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

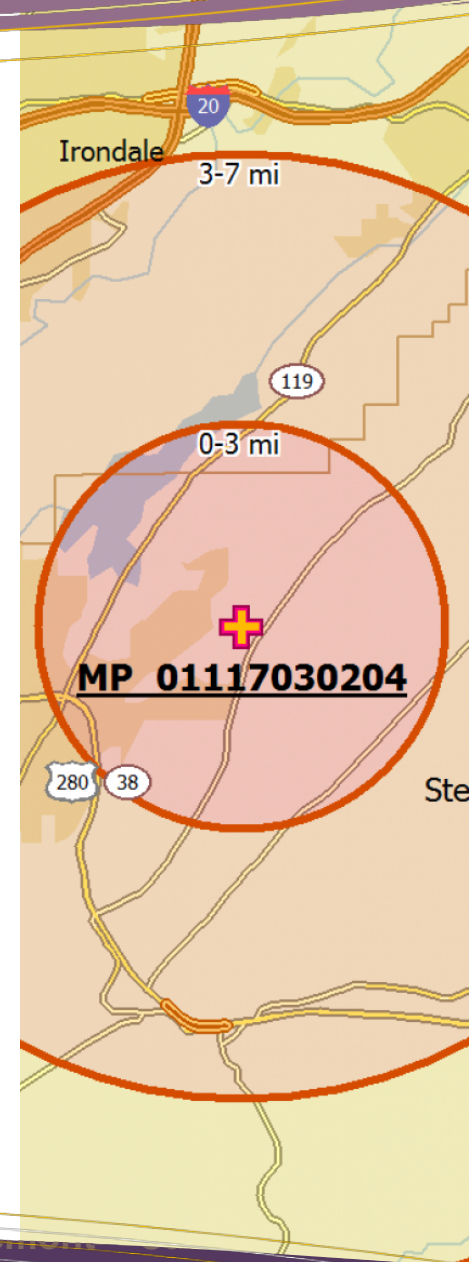
THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	76%	75%	71%
You Should Seize Opportunities In Life	60%	59%	59%
Prefer To Have Few Possessions As Possible	50%	47%	45%
Like To Understand About Nature	41%	40%	40%
Important Feel Respected By My Peers	34%	33%	33%
People Have To Take Me As They Find Me	30%	29%	27%
Prefer Work Part Of Team Than Alone	30%	30%	32%
Have Keen Sense Of Adventure	29%	28%	28%
Like To Just Enjoy Life	27%	27%	26%
Worried About Pollution Caused By Cars	27%	26%	24%
Important To Juggle Various Tasks	27%	27%	28%
Good At Fixing Things	23%	24%	25%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Consider Myself Interested In The Arts	18%	18%	18%
Real Men Don't Cry	16%	16%	16%
Try Not To Worry About The Future	16%	14%	15%
Is An Important Part Of Who I Am	15%	15%	15%
Looking for New Ideas To Improve Home	13%	12%	13%
Enjoy Spending Time With My Fam.	9%	11%	11%
Provide My Kids With The Little Extras	5%	6%	8%
Children Should Be Allowed To Express Themselves	4%	4%	5%
Decor Particular Interest To Me	4%	3%	3%
Feel Very Alone In The World	4%	4%	5%
Like Spending Most Time With Fam.	4%	4%	4%
Would Like To Set Up Own Business	3%	3%	3%



Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and shares the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Fam. Restaurants/Steak Houses-Visit Any	83.59%	85.26%	83.9%
Fast Food/Drive-In Restaurant-Visit Any	79.66%	82.65%	82.6%
McDonald's	54.09%	56.03%	55.4%
Burger King	30.49%	31.79%	32.88%
Wendy's	28.67%	29.75%	29.85%
Subway	28.67%	29.67%	29.47%
Applebee's	27.69%	30.46%	29.82%
Taco Bell	25.71%	26.97%	26.54%
Starbucks	22.14%	21.41%	19.16%
Olive Garden	21.83%	23.06%	22.82%
Kentucky Fried Chicken (KFC)	20.01%	21.75%	23.01%
Chili's Grill and Bar	19.75%	19.06%	17.82%

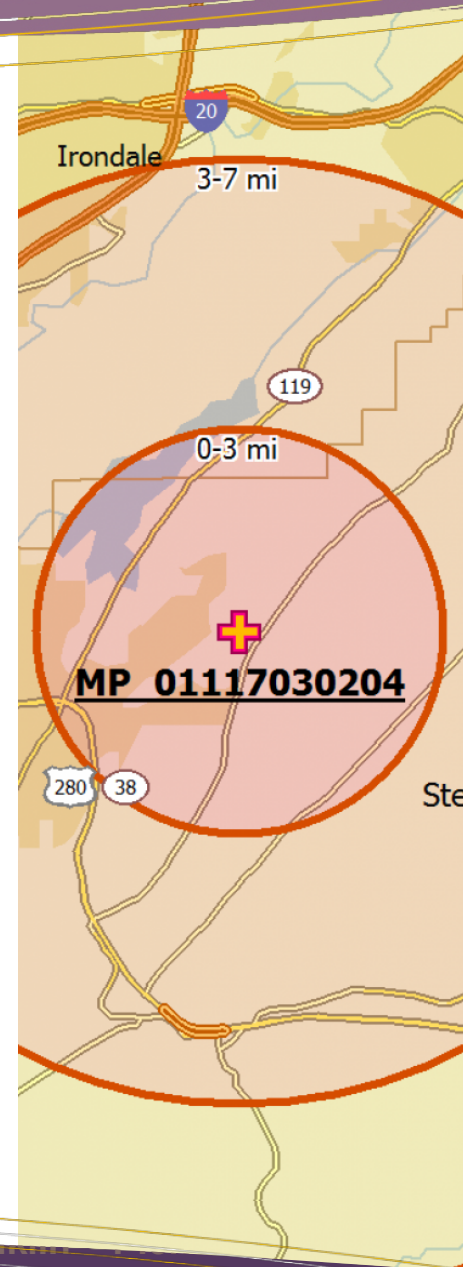
PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Arby's	19.28%	20.96%	20.75%
Outback Steakhouse	18.88%	19.41%	18.07%
Chick-Fil-A	16.72%	17.16%	15.94%
TGI Friday's	16.12%	15.83%	15.06%
Panera Bread	15.32%	14.69%	13.76%
IHOP (International House Of Pancakes)	14.97%	15.79%	15.27%
Pizza Hut	14.93%	16.61%	17.61%
Red Lobster	14.36%	15.62%	16.01%
Quiznos Sub	13.69%	13.7%	12.53%
Cracker Barrel	13.67%	15.04%	14.75%
Dunkin' Donuts	12.6%	12.05%	12.36%
Dairy Queen	12.16%	13.34%	14.48%

Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

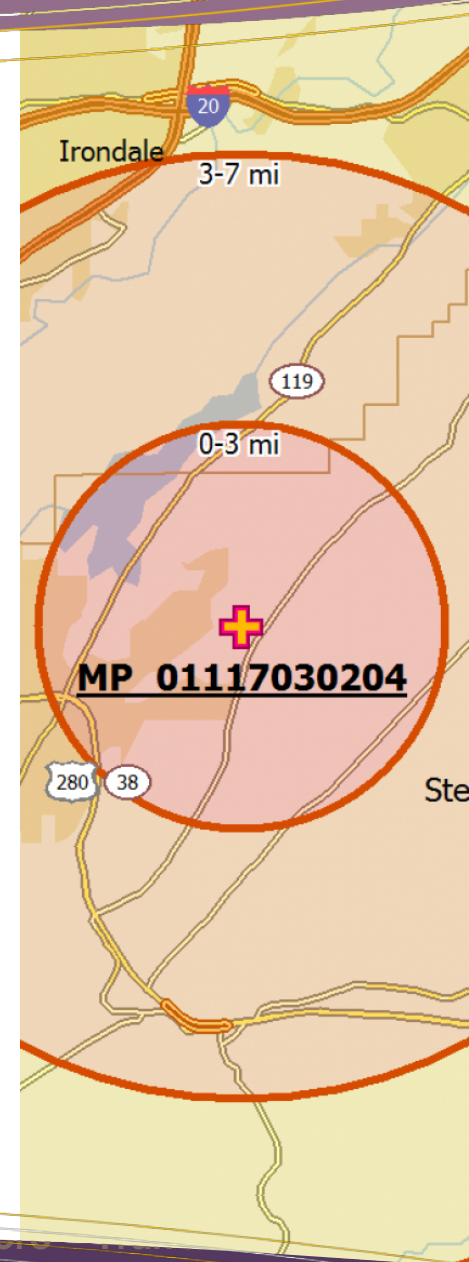
PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Voted in fed/state/local election	56.23%	54.44%	53.8%
Recycled products	49.12%	46.73%	44.35%
Worked as volunteer (non political)	24.17%	22.81%	21.89%
Engaged in fund raising	14.26%	13.37%	13.43%
Wrote to elected offcl about publ bus	9.83%	9.02%	8.4%
Charitable Organization	8.39%	7.65%	7.36%

PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Religious club member	8.23%	8.24%	8.19%
Took active part in local civic issue	7.23%	6.63%	6.36%
Addressed a public meeting	7.01%	6.42%	6.21%
Wrote to editor of mag or newspaper	6.91%	7.21%	6.89%
Union member	5.91%	5.6%	5.49%
Wrote to editor of mag or newspaper	5.71%	5.55%	5.02%

Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3 MILES	3-7 MILES	7-10 MILES
Novel	27%	25.2%	23.42%
Mystery	16.52%	15.91%	15.1%
Children's Books	16.26%	15.82%	15.24%
Cookbooks	12.84%	12.64%	12.08%
History	11.58%	10.49%	9.75%
Biography	10.7%	9.77%	9.16%
Personal/Business	10.26%	9.77%	9.1%
Self-help			
Religious (not Bibles)	8.86%	9.14%	8.96%
Romance	7.29%	7.13%	7.18%

MAGAZINES	0-3 MILES	3-7 MILES	7-10 MILES
Newspaper Distributed	74.91%	73.56%	73.74%
Gen. Editorial	53.15%	50.83%	50.84%
Womens	44.9%	44.06%	43.93%
Service	43.08%	41.56%	40.14%
Business/Finance	29.29%	26.59%	25.53%
Mens	19.67%	20.23%	19.61%
Sports	19.43%	18.49%	18.16%
Travel	15.73%	13.46%	12.69%
Mature Market	13.77%	13.16%	13.59%



Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3 MILES	3-7 MILES	7-10 MILES
Gen. News	61.72%	60.77%	59.53%
Business/Finance	41.68%	39.3%	37.78%
Sport	36.74%	35.91%	35.5%
Editorial Page	35%	34.42%	33.53%
Movie Listings & Reviews	31.6%	30.26%	29.57%
Food/Cooking	30.24%	29.52%	28.66%
Travel	28.59%	26.8%	25.62%
Comics	27.87%	28.12%	27.99%
Classified	27.59%	28.68%	29.18%
Home/Gardening	27.49%	25.96%	25.29%
TV/Radio Listings	26.72%	25.38%	25.61%
Science/Technology	24.43%	23.13%	21.96%
Fashion	17.33%	16.89%	16.53%

RADIO	0-3 MILES	3-7 MILES	7-10 MILES
Adult Contemporary	22.05%	21.47%	20.26%
News/Talk	21.34%	19.44%	18.07%
CHR Contemp Hit Radio	17.2%	18.25%	17.75%
Country	16.29%	17.47%	16.81%
Alternative	15.39%	14.74%	13.06%
Oldies	13.18%	12.81%	12.53%
All News	13.17%	10.64%	10.13%
Classic Rock	12.91%	12.4%	11.65%
Rock	12.27%	13.14%	12.71%
Soft Contemporary	9.51%	9.2%	8.52%
Variety	9.5%	9.5%	9.02%
Sports	8.12%	6.91%	6.45%
Classical	7.94%	6.73%	6.12%
Urban Contemporary	7.64%	8.31%	10.95%
All Talk	7.1%	6.62%	6.31%
Jazz	6.67%	6.12%	6.26%
Public	6.49%	5.67%	5.17%
Religious	6.38%	6.65%	6.64%

Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Fox News Channel	71.52%	69.98%	68.2%
Satellite Dish	57.55%	58.08%	56.35%
Soapnet	55.19%	54.99%	54.08%
Comedy Central	50.81%	47.77%	44.72%
ESPN Classic	40.35%	36.41%	33.26%
Sci-Fi Channel	39.91%	39.22%	38.07%
Other Video-On-Demand	39.45%	39.52%	40.19%
ABC Fam.	36.09%	35.02%	32.33%
MSNBC	34.31%	34.62%	34%
TV Info From Sunday TV Magazine	33.79%	33.07%	32.42%
ESPN2	33.7%	31.56%	29.37%
Hallmark Channel	33.59%	32.8%	30.83%

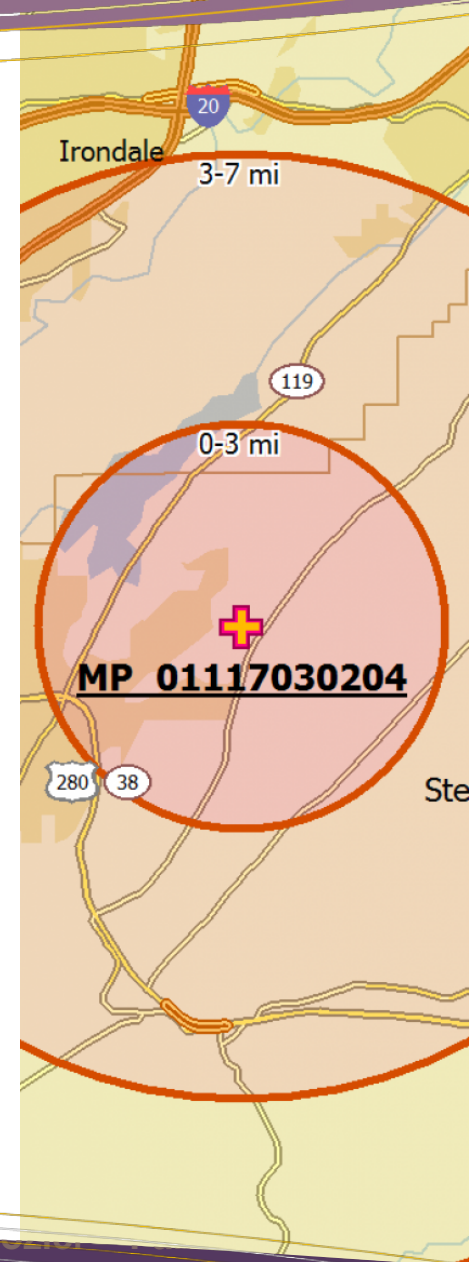
MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Video-On-Demand Movies	33.45%	31.24%	28%
Discovery Health Channel	32.39%	28.45%	25.93%
ESPN News	32.28%	29.53%	27.69%
Adult Pay Per View TV	32.13%	33.11%	33.38%
Subscribe Digital Cable	32.08%	30.17%	31.14%
The Golf Channel	31.6%	30.15%	29.27%
Adult Swim	30.9%	31.45%	29.4%
TCM (Turner Classic Movies)	30.74%	29.82%	28.77%
USA Network	30.68%	29.68%	28.96%
BET (Black Entertainment TV)	29.17%	28.75%	27.31%
Nickelodeon	28.62%	29.23%	28.08%
TV Info From Newspapers	27.86%	28.31%	27.46%

Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Book Readers			
Heavy Users (7+)	28.56%	27.16%	25.4%
Medium Users (4-6)	14.16%	13.33%	12.79%
Light Users (1-3)	21.74%	21.65%	21.49%
Quintiles (20%)			
Newspaper I (Heavy)	0.84%	0.81%	0.98%
Newspaper II	0.89%	1.14%	1.3%
Newspaper III	3.55%	2.87%	2.58%
Newspaper IV	0.41%	0.42%	0.38%
Newspaper V (Light)	1.07%	1.02%	1%

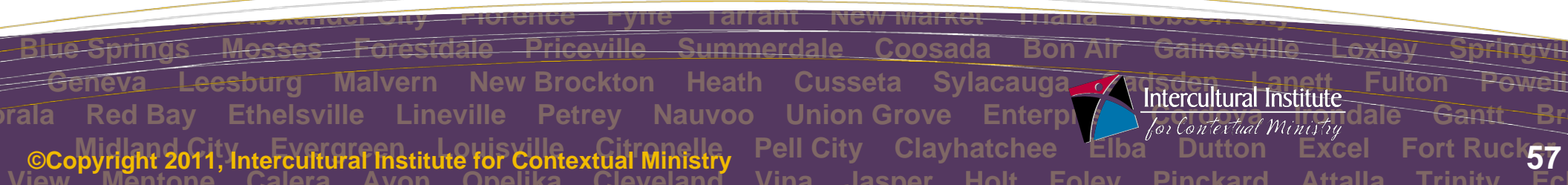
MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Quintiles (20%)			
Magazines I (Heavy)	20.18%	19.88%	19.35%
Magazines II	8.98%	8.87%	8.48%
Magazines III	9.51%	9.58%	9.34%
Magazines IV	10.9%	10.78%	11.11%
Magazines V (Light)	0.8%	0.72%	0.73%
Outdoor I (Heavy)	8.06%	7.8%	7.59%
Outdoor II	2.19%	2.03%	2.48%
Outdoor III	2.81%	2.64%	3.24%
Outdoor IV	13.75%	14.39%	14.79%
Outdoor V (Light)	24.03%	24.8%	25.31%
Yellow Pages I (Heavy)	11.35%	12.24%	13%
Yellow Pages II	6.41%	6.27%	6.44%
Yellow Pages III	4.3%	4.35%	4.96%
Yellow Pages IV	17.9%	19.39%	19.34%
Yellow Pages V (Light)	2.4%	2.42%	2.84%

Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Radio Drive Time Quintiles (fifths / 20%)			
Drive Time I & II (Heavy)	2.94%	2.76%	2.87%
Drive Time III (Medium)	0.76%	0.66%	0.74%
Radio IV & V (Light)	1.88%	1.76%	2.07%
Radio Media Quintiles (fifths / 20%)			
Radio I & II (Heavy)	9.72%	9.47%	9.3%
Radio III (Medium)	5.05%	5.45%	4.99%
Radio IV & V (Light)	3.03%	3.22%	3.18%
Cable TV Quintiles (fifths / 20%)			
Cable I & II (Heavy)	20.27%	19.73%	17.54%
Cable III (Medium)	4.59%	4.11%	4.29%
Cable IV & V (Light)	31.63%	32.43%	32.59%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
TV Prime Time Quintiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.66%	3.36%	3.49%
Prime Time III (Medium)	2.05%	2.14%	1.83%
Prime Time IV & V (Light)	8.09%	8.86%	8.18%
TV Early/Late Fringe Quintiles (fifths / 20%)			
Fringe I & II (Heavy)	42.16%	42.8%	42.09%
Fringe III (Medium)	45.88%	47.61%	48.73%
Fringe IV (Light)	52.65%	54.12%	53.97%
TV All Day Quintiles (fifths / 20%)			
All Day I & II (Heavy)	10.3%	11.05%	11.93%
All Day III (Medium)	21.76%	22.47%	22.87%
All Day IV (Light)	13.57%	13.3%	13.79%



Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Day-time Radio			
Listeners			
Dayparts [summary]	14.17%	13.7%	13.41%
6:00am - 10:00am	27.77%	26.08%	23.68%
10:00am - 3:00pm	8.65%	8.3%	8.26%
3:00pm - 7:00pm	12.04%	13%	13.16%
7:00pm - Midnight	19.68%	18.4%	17.04%
Midnight - 6:00am	6.27%	6.29%	6.36%
Weekend Radio			
Listeners			
Dayparts [summary]	13.5%	14.3%	14.18%
6:00am - 10:00am	6.79%	6.2%	5.66%
10:00am-3:00pm	10.93%	9.34%	8.86%
3:00pm - 7:00pm	6.81%	7.08%	7.25%
7:00pm - Midnight	10.59%	10.34%	10.33%
Midnight - 6:00am	14.9%	13.56%	13.45%

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Prime Time TV Viewers			
8:00-11:00pm	11.63%	11.58%	10.62%
Saturday: 8:00-11:00pm	8.87%	8.37%	8.6%
Sunday: 7:00-11:00pm	11.09%	11.56%	11.03%
9:00am-1:00pm	27.74%	26.61%	25.43%
9:00am-4:00pm	31.3%	30.26%	29.12%
4:00pm-7:00pm	34.39%	33.16%	32.93%
11:00pm-1:00am	41.27%	41.58%	41.35%
AVG Prime time	3.87%	3.41%	3.43%
Mon-Sun			

Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekday			
6-7am	21.29%	21.75%	20.27%
7-9am	33.7%	31.56%	29.37%
9am-12noon	23.31%	22.33%	21.15%
12noon-4pm	8%	7.93%	7.97%
4-6pm	62.82%	60.59%	58.49%
6-7pm	19.54%	19.14%	18.65%
7-7:30pm	2.44%	1.83%	1.75%
7:30-8pm	10.14%	11.04%	10.37%
8-11pm	11.63%	11.58%	10.62%
11pm-12am	34.31%	34.62%	34%
11pm-1am	41.27%	41.58%	41.35%
1-6am	41.78%	39.13%	37.77%

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekend			
Sat: 7-10am	25.38%	25.05%	23.78%
Sat: 10am-1pm	9.85%	9.4%	9.36%
Sat: 1-4pm	27.62%	27.54%	26.72%
Sat: 4-6pm	8.16%	8.12%	7.83%
Sat: 6-7pm	2.58%	2.5%	2.48%
Sat: 7-8pm	1.94%	1.65%	1.55%
Sat: 8-11pm	8.87%	8.37%	8.6%
Sat: 11pm-1am	5.97%	5.81%	5.81%
Sat: 1am-7pm	30.68%	29.68%	28.96%
Sun: 7-10am	1.59%	1.72%	1.82%
Sun: 10am-1pm	6.07%	6.3%	6.46%
Sun: 1-4pm	7.24%	7.91%	7.3%
Sun: 4-7pm	13.44%	14.36%	13.99%
Sun: 7-11pm	11.09%	11.56%	11.03%
Sun: 11pm-1am	5.15%	5.72%	5.25%
Sun: 1-7am	23.49%	24.53%	23.73%



Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

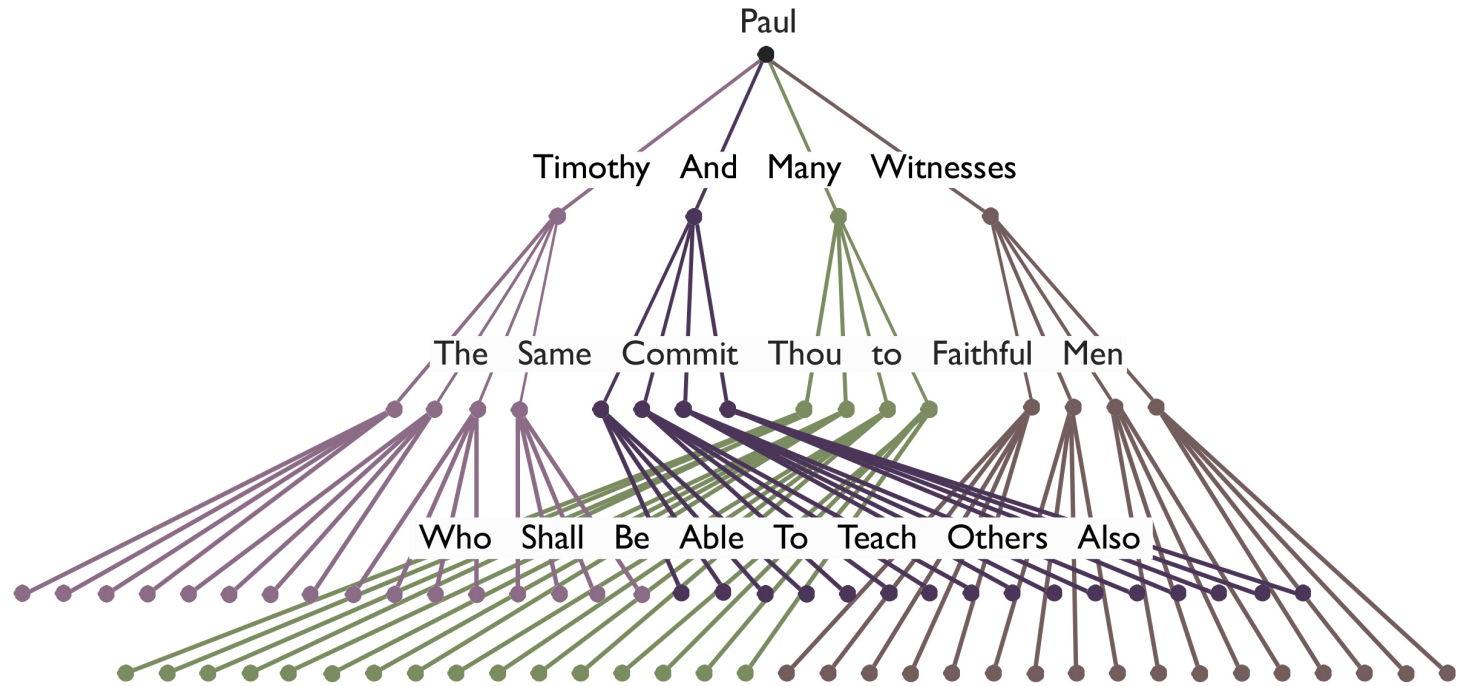
1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at this mission site more effectively?
4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Biblical Missional Multiplication

Biblical missional multiplication builds upon discipling and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle *2nd Timothy 2:2*

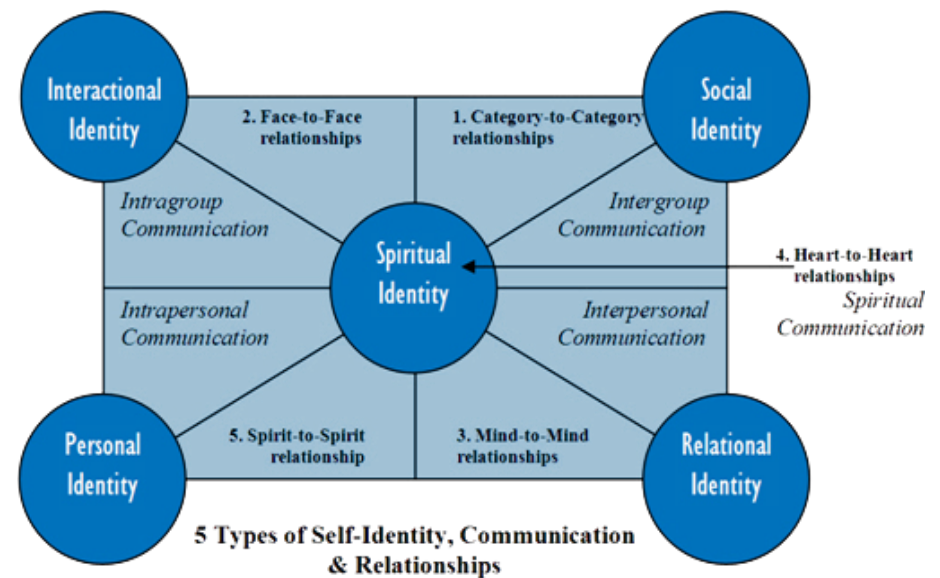


Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

1. **Category-to-Category:** Connect through a common social identity; some activity, interest, or behavior that you share with the person.
2. **Face-to-Face:** Begin interacting with the person; building a personal rapport.
3. **Mind-to-Mind:** After building a rapport, move the conversation towards spiritual issues.
4. **Heart-to-Heart:** As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
5. **Spirit-to-Spirit:** This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

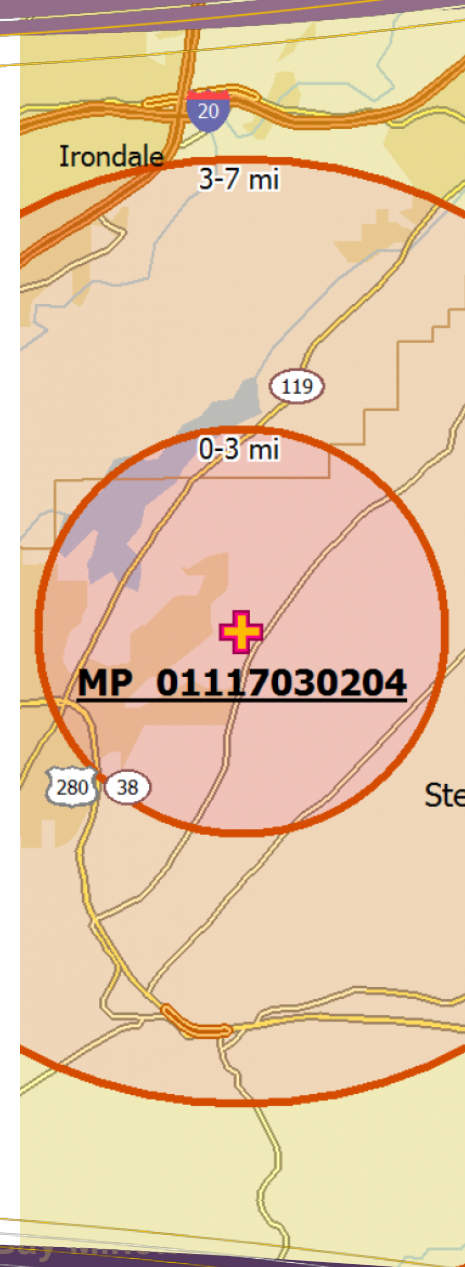


Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report selects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Notes and Sources

1. SITESCAPE location and EVANGELSCAPE spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

APPENDIX: ALSBOM Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Pleasant Site	PO Box 338 Chelsea, AL 35043	2.45 mi	26	Growing
2	The Church at Brook Hills	PO Box 380543 Birmingham, AL 35238	2.55 mi	2,792	Growing
3	Brook Hills Deaf	PO Box 380543 Birmingham, AL 35238	2.55 mi	50	Plateauing
4	Oak Grove	6555 Cahaba Valley Rd Birmingham, AL 35242	3.37 mi	44	Declining
5	Clearwater Community Church	30 Dunnavant Valley Road Birmingham, AL 35242	4.16 mi	160	Growing
6	Meadow Brook	4984 Meadow Brook Rd Birmingham, AL 35242	4.26 mi	387	Growing
7	North Shelby	PO Box 380816 Birmingham, AL 35238	4.61 mi	316	Growing
8	Liberty Park	12001 Liberty Pkwy Vestavia Hills, AL 35242	4.97 mi	291	Plateauing
9	Double Oak Community Church	115 Olmstead St Birmingham, AL 35242	5.50 mi	0	Plateauing
10	Mount Hebron	2617 Eastern Valley Rd Leeds, AL 35094	5.69 mi	57	Declining
11	Mt. Signal	7495 Old Highway 280 Chelsea, AL 35147	5.85 mi	21	Growing
12	Brookwood	3449 Overton Rd Mountain Brook, AL 35223	6.03 mi	562	Declining
13	Overton First	4137 Buckthorn Rd Birmingham, AL 35210	6.26 mi	29	Declining
14	Cahaba Heights	3800 Crosshaven Dr Birmingham, AL 35243	6.53 mi	91	Declining
15	Liberty	11050 Chelsea Rd Chelsea, AL 35043	6.59 mi	633	Growing



APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
16	Dunnavant Faith	11777 Highway 41 N Leeds, AL 35094	6.75 mi	34	Declining
17	Philadelphia	3001 Pump House Rd Birmingham, AL 35243	6.76 mi	239	Growing
18	Pleasant Grove	PO Box 57 Vandiver, AL 35176	6.98 mi	53	Growing
19	Easley	2727 County Highway 1 Oneonta, AL 35121	7.01 mi	40	Declining
20	Grantswood	4850 Grantswood Pl Irondale, AL 35210	7.10 mi	47	Growing
21	The People's Church at Oak Mountain	5184 Caldwell Mill Rd, Ste 204-174 Hoover, AL 35244	7.20 mi	103	Declining
22	Mt. Zion	PO Box 163 Westover, AL 35185	7.53 mi	47	Plateauing
23	Pineview	905 Pineview Rd Irondale, AL 35210	7.98 mi	51	Declining
24	Christ for the Nations	PO Box 110456 Birmingham, AL 35211	8.01 mi	0	Plateauing
25	Lakeside	2865 Old Rocky Ridge Rd Birmingham, AL 35243	8.03 mi	987	Declining
26	Valleydale	501 Riverchase Pkwy E Ste 200 Birmingham, AL 35244	8.07 mi	1,815	Declining
27	Cahaba View	1441 W Riverview Rd Trussville, AL 35173	8.09 mi	33	Plateauing
28	Indian Springs First	3375 Cahaba Valley Rd Indian Springs, AL 35124	8.36 mi	193	Declining
29	McElwain	4445 Montevallo Rd S Birmingham, AL 35213	8.41 mi	318	Plateauing
30	Valley View	7254 President St Leeds, AL 35094	8.46 mi	132	Growing



APPENDIX: ALSBOM Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSH P AVG	IICM CGR
31	Vestavia Hills	2600 Vestavia Dr Vestavia Hills, AL 35216	8.48 mi	413	Plateauing
32	Rose Hill	1670 Alton Rd Irondale, AL 35210	8.48 mi	27	Growing
33	Leeds First	7481 Parkway Dr Leeds, AL 35094	8.51 mi	349	Declining
34	Irondale First	6001 Old Leeds Rd Irondale, AL 35210	8.57 mi	216	Plateauing
35	Beulah	PO Box 15 Sterrett, AL 35147	8.69 mi	66	Plateauing
36	Mountain Brook	3631 Montevallo Rd S Birmingham, AL 35213	8.78 mi	529	Plateauing
37	Ruffner Valley	557 Ruffner Rd Irondale, AL 35210	9.05 mi	60	Declining
38	Prospect	PO Box 196 Westover, AL 35185	9.15 mi	33	Plateauing
39	Crestway	6400 Crestwood Blvd Birmingham, AL 35212	9.41 mi	233	Declining
40	Birmingham First	2209 Lakeshore Dr Homewood, AL 35209	9.54 mi	419	Declining
41	Pathway	PO Box 461 Leeds, AL 35094	9.63 mi	10	Plateauing
42	Rocky Ridge First	2209 Rocky Ridge Rd Hoover, AL 35216	9.75 mi	25	Declining
43	Mt. Mariah	7300 Georgia Rd Birmingham, AL 35212	9.85 mi	0	Plateauing
44	Lakewood	8300 9th Ave S Birmingham, AL 35206	10.41 mi	118	Declining
45	Shades Mountain	2017 Columbiana Rd Vestavia Hills, AL 35216	10.44 mi	2,096	Growing



6 Wateroak Court
North Augusta, SC 29841

An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

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State Board of Missions

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CONTACT US:

- Email: cwatke@iicm.net
- Office: 803-279-5828
- Web: www.iicm.net
- www.apept.org
- www.missionalcoach.org
- www.missionalcontext.org
- www.missionalcorps.org
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