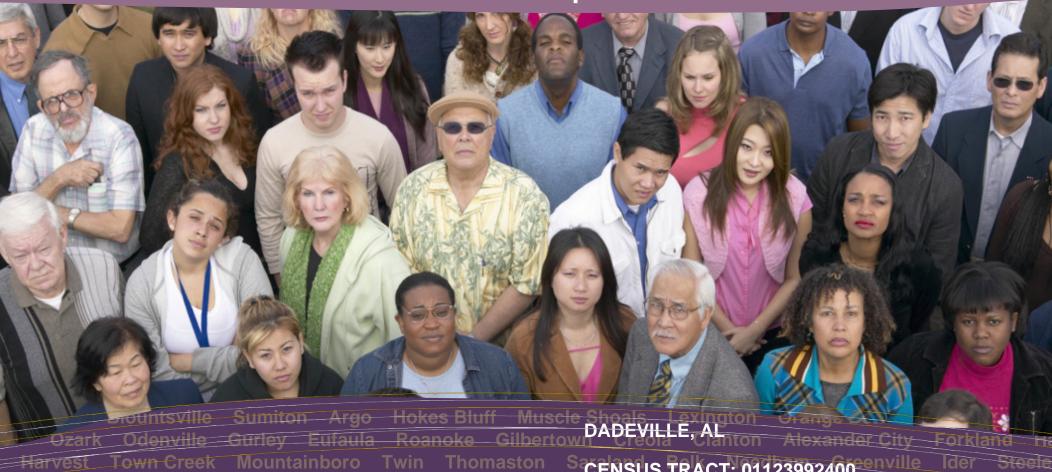
# MissionSite top unreached locations



Woodville

a Fay V Gritibly Notasulga Andalusia Gulf Shores aHadega Courtland Dadeville Mosses Underwood-Petersville Ohatchee Attalla Ope DISTRICT: 04: Eastern Black Belt Description of the County of th Intercultural Institute Pleasant Groves

vood

ill@Copyright 2011; Intercultural Institute for Contextual Ministryece City

Millbrook

CENSUS TRACT: 01123992400

REGION: South Central Region Verly

ASSOCIATION: Tallapoosa Ragiand

DISTRICT: 04: Eastern Black Belt District Fyffe

Hale

SITESCAPE: Townscape Arsenal

DENNITY PATTERN: Kills Mobile

for Contextual Ministry Hammondville Ashford Amore Alabama Baptist Convention ton Russellville United State Board of Missions City

Natural Bridge Hillsboro Evergreen

# MissionSite (TM) Table of Contents

1	Site Location Summary	3
2	Spirituality Indicators	11
3	Current Demographic Summary	15
4	Projected Demographic Summary	20
5	Ethnographic Summary	25
6	Unreached Households by Lifestyle Segment	30
7	Identifying Focus Groups in this Location	35
8	Potential Cultural Bridges	36
9	Potential Cultural Barriers	42
10	Potential Cultural Themes	45
11	Potential Shared Places	47
12	Potential Shared Projects	49
13	Communication Media Content	51
14	Communication Media Usage	55
15	Using the Bridges, Barriers, Themes, etc.	59
16	Biblical Missional Multiplication	61
17	Establishing Redemption Relationships	62
18	Your MissionSite and the Missional Suite	63
19	Notes and Sources	65
20	Appendix: ALSBOM Churches by Distance	66

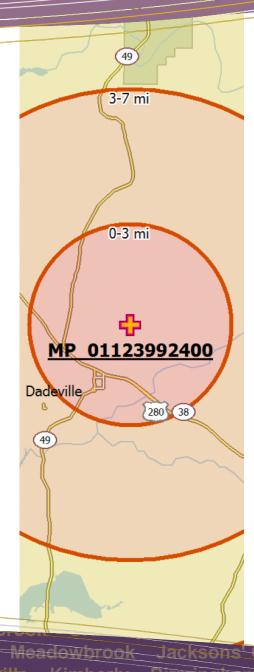


#### Site Location Summary

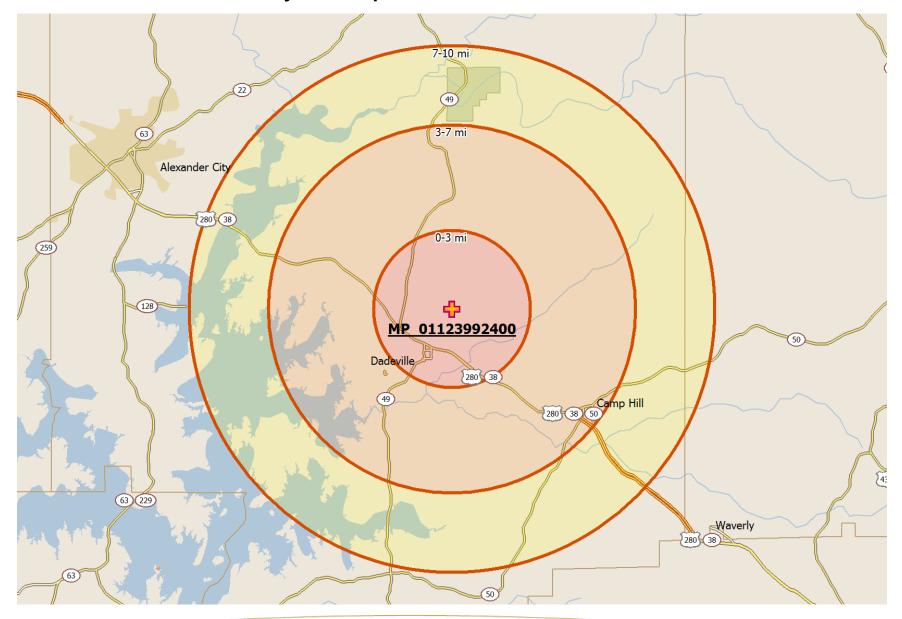
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	0103	South Central Region
2	Association	1870	Tallapoosa
3	District	04	Eastern Black Belt District
4	County Location	01123	Tallapoosa
5	Zipcode	36853	Tallapoosa
6	Sitescape Category	2	Townscape
7	Sitescape Group	2.1	Small Towns
8	Sitescape Subgroup	2.13	Small towns adjacent to a small town
9	Sitescape Density Pattern	K	10000-10000-10000

Eva Hoover



# Site Location Summary - Map of the Site Location





### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL/	СО	EXPLANATION
	URBAN	DE	
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	6	Noncore adjacent to a small metro area with town of at least 2,500 residents
3	Rural / Urban Continuum	6	
4	NCHS Rural Urban Codes	5	Micropolitan - counties in a micropolitan statistical area
5	NCES Urban Centric Locale Codes	42	Rural: Distant: Census-defined rural territory that is more than 5 miles but less than or equal to 25 miles from an urbanized area, as well as rural territory that is more than 2.5 miles but less than or equal to 10 miles from an urban cluster.
6	IICM RUCA Values Index	7	Rural commuting: Secondary flow 10% to 30% to a small Urban Cluster
7	ERS RUCA Commuting Value	10	Rural areas: primary flow to a tract outside a urbanized area or urban cluster
8	Percent Commuting to Metro	18	Percent commuting from non metro to metro areas



#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	3,483	5,724	4,931
2010 Households	1,145	2,313	2,085
2010 Group Quarters Population	447	21	18

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	10	10	9
Language Diversity National Index	1	6	4
Foreign Born Diversity National Index	11	45	31
Ancestry Diversity National Index	15	22	32
Racial Diversity National Index	65	47	38

### Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

Rainbow City

### Site Location Summary - Social Environment

Thomasville

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	61	5.33%
Mainstay Communities	Established, Diverse Households	59	5.15%
Working Communities	Blue-collar, Working Families	270	23.58%
Country Communities	Rural, Agri. & Mining Families	149	13.01%
Aspiring Communities	Young Singles / Aspiring-Multihousing	99	8.65%
Urban Communities	High Density, Inner-city Neighborhoods	508	44.37%

### Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

### Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Chelsea

Harpersville

### Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	10,675	773	7.24%
Unreached %	66.43%	67.52%	101.65
Religious But NOT Evangelical HH	3,088	249	8.07%
Religious But NOT Evangelical %	19.21%	21.77%	113.29
Spiritual But NOT Relig or Evang HH	1,352	74	5.5%
Spiritual But NOT Relig or Evang %	8.41%	6.5%	77.25
Not Evangelical, Not Interested HH	6,395	475	7.43%
Not Evangelical, Not Interested %	39.8%	41.51%	104.3



### Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of ALSBOM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of ALSBOM Churches	54	6	11.11%
Active ALSBOM Attenders	5,027	529	10.52%
Active Evangelical Households	3,383	234	6.91%
Active Evangelical Percent	21.05%	20.42%	96.99
Inactive Evangelical Households	2,012	139	6.9%
Inactive Evangelical Percent	12.52%	12.13%	96.85
# New Churches Needed	0	0	0%



### Spirituality Indicators - 30 Closest ALSBOM Churches

The table below lists the 30 closest ALSBOM churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

C	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1 C	Calvary	0.09 mi	160	Declining	16	Camp Hill	6.88 mi	85	Growi
2 D	Dadeville First	0.79 mi	180	Declining	17	Good News	6.95 mi	45	Platea
3 H	Horseshoe Bend	1.01 mi	39	Plateauing	18	Eagle Creek	7.17 mi	84	Growi
4 N	New Life	1.71 mi	62	Declining	19	Sandy Creek	8.48 mi	11	Growi
5 M	Mt. Carmel	2.56 mi	48	Declining	20	New Hope	9.30 mi	20	Declir
	Old Union	2.58 mi	40	Plateauing	21	New Beginning	9.57 mi	57	Growi
	Missionary Bethel	3.60 mi	75	Plateauing	22	Fellowship	10.10 mi	55	Declir
8 P	Pleasant Ridge	3.88 mi	126	Plateauing	23	River Road	10.70 mi	70	Declir
9 J	lackson's Gap	4.28 mi	77	Plateauing	24	New Pine	10.92 mi	36	Declir
10 N	New Concord	4.30 mi	41	Growing	25	Grove Russell Farm	11.00 mi	57	Declir
11 N	New Rocky Mt.	5.90 mi	28	Growing	26	Zion Hill	11.28 mi	71	Platea
12 L	ake Martin	5.95 mi	92	Growing	27	Wayside	11.33 mi	143	Growi
13 R	Rock Springs	6.02 mi	28	Declining	28	County Line	11.36 mi	27	Growi
14 B	Bay Pine	6.44 mi	82	Growing	29	Sixth Street	11.55 mi	340	Declir
15 L	ebanon	6.45 mi	32	Growing	30	Mt. Zion	11.61 mi	154	Platea

#### Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

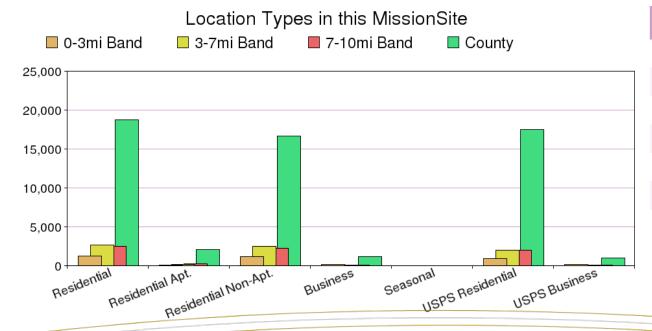
#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes ALSBOM churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	38,826	3,395	8.74%
2000 Population	41,475	3,476	8.38%
2010 Population	41,113	3,483	8.47%

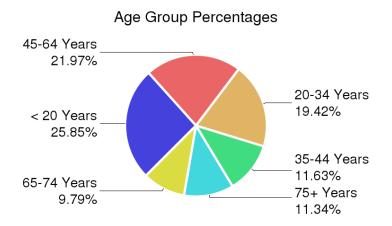
DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	14,700	1,180	8.03%
2000 Households	16,656	1,214	7.29%
2010 Households	16,070	1,145	7.13%



Location Type	0-3mi Band
Residential	1,238
Residential Apt.	106
Residential Non-Apt.	1,132
Business	157
Seasonal	0
USPS Residential	947
USPS Business	138

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



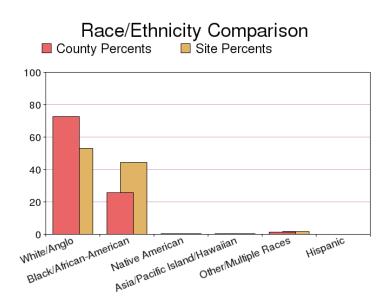
Oak Grove

Harpersville

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5%	5.31%	106.2
4-5 Years	2.44%	2.38%	97.54
6-8 Years	3.64%	3.65%	100.27
9-11 Years	3.61%	4.05%	112.19
12-13 Years	2.4%	2.73%	113.75
14-17 Years	4.92%	5%	101.63
18-19 Years	2.49%	2.73%	109.64
0-5 Years	7.45%	7.69%	103.22
6-12 Years	8.45%	8.99%	106.39
13-19 Years	8.61%	9.16%	106.39
< 20 Years	24.51%	25.84%	105.43
20-34 Years	17.07%	19.41%	113.71
35-44 Years	11.84%	11.63%	98.23
45-64 Years	27.53%	21.96%	79.77
65-74 Years	10.37%	9.79%	94.41
75+ Years	8.68%	11.34%	130.65
Median Age	42	38	89.57
Median Age (Male)	40	34	85.13
Median Age (Female)	44	44	99.39

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	72.67%	53.09%	73.05
Black, African-American	25.52%	44.21%	173.24
Native American	0.31%	0.4%	131.15
Asian	0.27%	0.46%	170.15
Pacific Island, Hawaiian	0.01%	0%	0
Other/Multiple Races	1.22%	1.81%	147.84
Hispanic	0%	2.01%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	28,613	2,319	
Less than 9th Grade	8.41%	14.1%	59.66
No High School Diploma	16.92%	20.01%	84.56
High School Graduate	31.48%	31.18%	100.96
Some College, no degree	19.92%	17.08%	116.68
Associate Degree	6.95%	4.83%	143.93
College Degree	10.04%	7.2%	139.48
Graduate/Prof. degree	6.27%	5.61%	111.91

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	9.94%	11.44%	189.94
\$10,000 to \$19,999	19.73%	25.94%	131.45
\$20,000 to \$29,999	13.82%	16.51%	119.43
\$30,000 to \$49,999	19.16%	18.25%	95.27
\$50,000 to \$59,999	6.45%	5.76%	89.33
\$60,000 to \$69,999	6.73%	4.8%	71.41
\$70,000 to \$79,999	5.61%	3.76%	66.91
\$80,000 to \$89,999	4.4%	3.41%	77.42
\$90,000 to \$99,999	2.81%	2.45%	87.13
\$100,000 to \$124,999	5.31%	1.92%	36.2
\$125,000 to \$149,999	2.49%	3.14%	126.31
\$150,000 to \$199,999	2.67%	1.57%	58.89
\$200,000 to \$249,999	0.35%	0.35%	98.49
\$250,000 or more	0.52%	0.87%	167.08
Median Household	34,413	28,446	82.66
Average Household	56,354	54,339	96.42
Per Capita Household	22,711	18,305	80.6
Family/Non-Family Household			
Income			
Median Family Income	49,269	40,840	82.89
Average Family Income	70,872	67,667	95.48
Median Non-Family Income	17,120	17,069	99.7
Average Non-Family Income	25,790	23,165	89.82

Forestdale

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

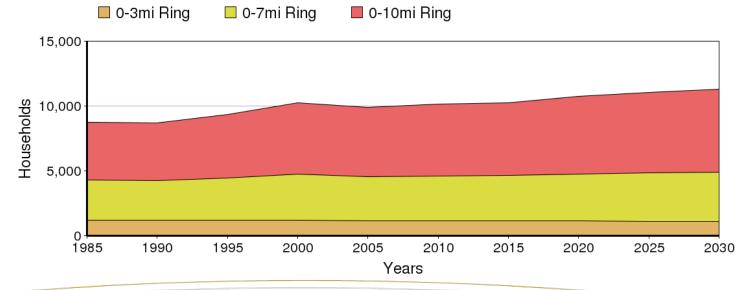
2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	67.8%	69.78%	102.93
Families with Children	31.08%	37.64%	121.1
Families without Children	36.71%	32.14%	87.54
Non-Family Households			
% Non-Family Households	32.2%	30.22%	93.84
Non-Families with Children	0.02	0	0
Non-Families without Children	32.18	30.22	93.89
Housing Units			Index
Total Housing Units	21,315	1,381	
Vacant percent	24.61%	17.09%	69.45
Owned percent	54.4%	61.4%	112.87%
Rented Percent	20.99%	21.51%	102.46
Households by Size			Index
Avg household size	2.49	2.65	106.43
Avg family hh size	3.14	3.28	104.46
Avg non-family hh size	1.11	1.19	107.21
Households By Count of Persons			Percent
One	4,514	311	6.89%
Two	5,168	334	6.46%
Three or Four	5,007	376	7.51%
Five+	1,381	124	8.98%

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	38,826	3,395	8.74%
2000 Population	41,475	3,476	8.38%
2010 Population	41,113	3,483	8.47%
2015 Population	41,633	3,498	8.4%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	14,700	1,180	8.03%
2000 Households	16,656	1,214	7.29%
2010 Households	16,070	1,145	7.13%
2015 Households	16,131	1,141	7.07%

Household Change from 1985 to 2030

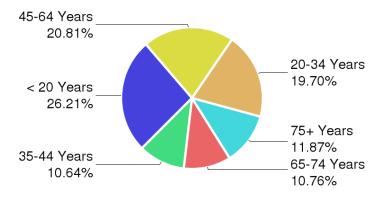


Clav

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

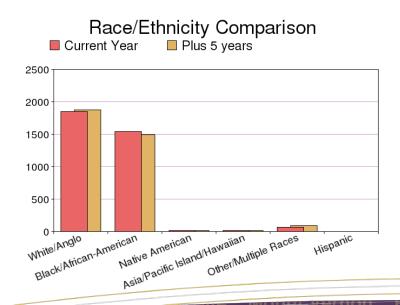
Projected Age Group Percentages



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.31%	5.46%	102.82
4-5 Years	2.38%	2.32%	97.48
6-8 Years	3.65%	3.8%	104.11
9-11 Years	4.05%	4.15%	102.47
12-13 Years	2.73%	2.74%	100.37
14-17 Years	5%	5.03%	100.6
18-19 Years	2.73%	2.74%	100.37
0-5 Years	7.69%	7.78%	101.17
6-12 Years	8.99%	9.32%	103.67
13-19 Years	9.16%	9.15%	99.89
< 20 Years	25.84%	26.25%	101.59
20-34 Years	19.41%	19.73%	101.65
35-44 Years	11.63%	10.66%	91.66
45-64 Years	21.96%	20.84%	94.9
65-74 Years	9.79%	10.78%	110.11
75+ Years	11.34%	11.89%	104.85
Median Age	42	37	87.89
Median Age (Male)	40	34	85.06
Median Age (Female)	44	43	97.39

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	53.09%	53.66%	101.08
Black, African-American	44.21%	42.74%	96.66
Native American	0.4%	0.51%	128.02
Asian	0.46%	0.46%	99.57
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	1.81%	2.6%	143.83
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	2,319	2,316	
Less than 9th Grade	14.1%	13.13%	93.09
No High School Diploma	20.01%	18.74%	93.66
High School Graduate	31.18%	30.7%	98.47
Some College, no degree	17.08%	17.88%	104.68

4.83%

7.2%

5.61%

Associate Degree

Graduate/Prof. degree

College Degree



5.92%

7.38%

6.26%

122.48

102.53

111.68

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	11.44%	9.29%	81.2
\$10,000 to \$19,999	25.94%	26.82%	103.39
\$20,000 to \$29,999	16.51%	15.16%	91.86
\$30,000 to \$49,999	18.25%	17.62%	96.51
\$50,000 to \$59,999	5.76%	5.35%	92.75
\$60,000 to \$69,999	4.8%	5.78%	120.42
\$70,000 to \$79,999	3.76%	4.65%	102.68
\$80,000 to \$89,999	3.41%	3.86%	108.07
\$90,000 to \$99,999	2.45%	2.63%	107.52
\$100,000 to \$249,999	1.92%	2.63%	136.84
\$125,000 to \$149,999	3.14%	3.59%	114.29
\$150,000 to \$199,999	1.57%	1.93%	122.65
\$200,000 to \$249,999	0.35%	0.44%	125.44
\$250,000 or more	0.87%	0.61%	70.25
Median Household	28,446	30,718	107.99
Average Household	54,339	56,974	104.85
Per Capita Household	18,305	19,054	104.09
Family/Non-Family Household			
Income			
Median Family Income	40,840	42,118	103.13
Average Family Income	67,667	72,592	107.28
Median Non-Family Income	17,069	16,806	98.46
Average Non-Family Income	23,165	23,093	99.69



A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	69.78%	68.45%	98.09
Families with Children	37.64	35.76	95
Families without Children	32.14	30.67	95.44
Non-Family Households			
% Non-Family Households	30.22%	31.55%	104.41
Non-Families with Children	0	0	104.41
Non-Families without	30.22	31.55	104.41
Children			
Housing Units			
Total Housing Units	1,381	1,378	99.78%
Vacant percent	17.09%	17.2%	100.64
Owned percent	61.4%	61.32%	99.86
Rented Percent	21.51%	21.41%	99.54
Households by Size			
Avg household size	2.65	2.67	100.75%
Avg family hh size	3.28	3.38	103.05%
Avg non-family hh size	1.19	1.14	95.8%
Households By Count of			
Persons			
One	311	320	102.89%
Two	334	314	94.01%
Three or Four	376	373	99.2%
Five+	124	134	108.06%

#### **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Foreign Born Pop	3	38	13
Northern Europe	1	10	0
Western Europe	0	18	0
Southern Europe	0	0	0
Eastern Europe	0	0	0
Other Europe	0	0	0
Eastern Asia	0	0	3
So. Central Asia	0	0	0
SE Asia	0	0	8
Western Asia	2	2	0
Other Asia	0	0	0

BORN IN:	0-3	3-7	7-10	
	MILES	MILES	MILES	
Eastern Africa	0	0	0	
Middle Africa	0	0	0	
Northern Africa	0	0	0	
Southern Africa	0	0	0	
Western Africa	0	0	0	
Other Africa	0	0	0	
Oceania	0	0	2	
Caribbean	0	0	0	
Central Amer.	0	0	0	
South America	0	8	0	
North America	0	0	0	
Born at sea	0	0	0	

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	3,094	5,312	4,508
Spanish	32	102	45
Other Indo-Euro	6	51	20
language			
French (incl. Patois,	2	6	2
Cajun)			
French Creole	0	0	0
Italian	0	0	0
Portuguese	0	0	0
German	4	45	12
Yiddish	0	0	0
Other West Germanic	0	0	0
A Scandinavian	0	0	0
Language			
Greek	0	0	0
Russian	0	0	6
Polish	0	0	0
Serbo-Croatian	0	0	0
Other Slavic Language	0	0	0
Armenian	0	0	0
Persian	0	0	0
Gujarathi	0	0	0
Hindi	0	0	0
Urdu	0	0	0

SPOKEN AT HOME	0-3	3-7	7-10
	MILES	MILES	MILES
Other Indo-Euro	0	0	0
Asian/PI languages	0	0	0
Chinese	0	0	0
Japanese	0	2	0
Korean	0	0	5
Mon-Khmer,	0	0	0
Cambodian			
Miao, Hmong	0	0	0
Thai	0	0	0
Laotian	0	0	0
Vietnamese	0	0	13
Other Asian	0	4	0
Tagalog	0	0	0
Other Pacific Is	0	0	0
Other languages	0	0	0
Navajo	0	0	0
Other Native N.	0	0	0
American			
Hungarian	0	0	0
Arabic	0	0	0
Hebrew	0	0	0
African languages	0	0	0
Other unspecified	0	0	0

### **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Reporting ancestry	2,193	3,733	3,379
Arab	0	0	0
Armenian	0	0	0
Austrian	0	5	3
British	0	3	2
Canadian	0	7	5
Croatian	2	1	0
Czech	0	0	0
Czechoslovak	0	0	0
Danish	0	0	0
Dutch	27	37	20
English	158	549	342
European	0	70	44
Finnish	0	0	0
French (not Basque)	5	25	17
French Canadian	9	13	9
German	88	244	159
Greek	0	0	0
Hungarian	0	0	0
Iranian	0	0	0

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Irish	154	347	201
Italian	21	41	22
Lithuanian	0	0	0
Norwegian	5	18	11
Polish	18	29	14
Portuguese	0	0	0
Romanian	0	0	0
Russian	0	0	0
Scandinavian	0	0	0
Scotch-Irish	30	78	64
Scottish	11	44	27
Slovak	0	0	0
Subsaharan African	6	18	15
Swedish	0	8	5
Swiss	0	6	3
Ukrainian	0	0	0
US/American	467	1,120	739
Welsh	7	10	3
West Indian	0	3	2
Yugoslavian	0	0	0
Other	1,185	1,058	1,672

#### Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Bayou La Batre

### Using the Demographic Indicators

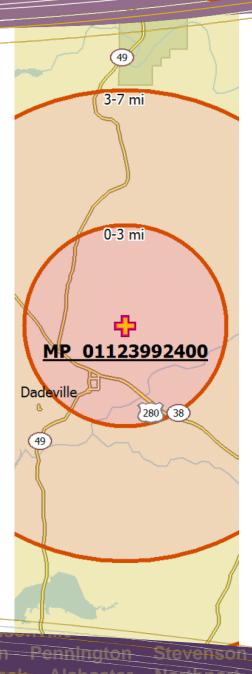
#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.

Childersburg



The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,145	100%	774	100%
AFFLUENT SUBURBIA	52	4.54%	37	4.78%
America's Wealthiest	7	0.61%	6	0.78%
Dream Weavers	6	0.52%	4	0.52%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	39	3.41%	27	3.49%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	9	0.79%	6	0.78%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	9	0.79%	6	0.78%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	15	1.31%	10	1.29%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	15	1.31%	10	1.29%
Mid-Market Enterprise	0	0%	0	0%

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,145	100%	774	100%
BLUE COLLAR BACKBONE	46	4.02%	31	4.01%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	3	0.26%	2	0.26%
Lower Income Essentials	43	3.76%	29	3.75%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	44	3.84%	29	3.75%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	27	2.36%	17	2.2%
Professional Urbanites	17	1.48%	12	1.55%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	224	19.56%	155	20.03%
Steadfast Conservative	157	13.71%	108	13.95%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	67	5.85%	47	6.07%

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,145	100%	774	100%
REMOTE AMERICA	96	8.38%	58	7.49%
Hardy Rural Fam.	8	0.7%	5	0.65%
Rural Southern Living	7	0.61%	4	0.52%
Coal & Crops	81	7.07%	49	6.33%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	99	8.65%	73	9.43%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	99	8.65%	73	9.43%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	53	4.63%	30	3.88%
Industrious Country Living	15	1.31%	10	1.29%
America's Farmland	0	0%	0	0%
Comfy Country Living	19	1.66%	12	1.55%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	19	1.66%	8	1.03%

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,145	100%	774	100%
STRUGGLING SOCIETIES	460	40.17%	312	40.31%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	460	40.17%	312	40.31%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	48	4.19%	33	4.26%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	13	1.14%	9	1.16%
Urban Diversity	0	0%	0	0%
New Generation Activists	35	3.06%	24	3.1%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Homewood

#### Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Dothan

#### Potential Cultural Bridges

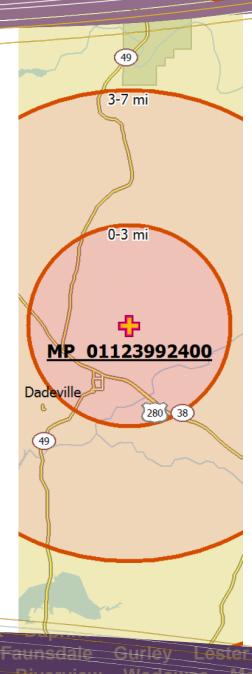
Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

**New Market** 



The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	68%	72%	74%
Use Comp. for Internet/E-mail	46%	54%	55%
Internet Use: E-Mail	38%	45%	46%
Use Comp. for Comp. Games	36%	36%	36%
Use Comp. for Education	29%	29%	29%
Use Comp. for Shopping	25%	31%	32%
Use Comp. for Word Processing	25%	34%	36%
HH Owns DVD Player	25%	27%	27%
Use Comp. for Digital Camera	24%	29%	29%
Photo Editing			
Use Comp. for Banking	22%	26%	27%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Internet Use: News/ Weather	22%	25%	26%
Internet Use: Banking	19%	23%	23%
PC-Network-HH Has One	16%	19%	19%
Use Comp. for News/Info./Data	14%	20%	22%
Service			
Use Comp. for Filing/DB Mngmnt	10%	13%	13%
Use Comp. for Personal Financial	10%	13%	14%
Mngmnt			
HH Owns Video/Webcam	9%	9%	9%
Internet Use: Shopping: Gathered	9%	11%	12%
Info. for Shopping			
Internet Use: Research/ Education	8%	10%	11%
Internet Use: Shopping: Made A	8%	11%	11%
Purchase			

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

0-3	3-7	7-10
MILES	MILES	MILES
65%	65%	65%
48%	52%	54%
46%	53%	55%
35%	39%	40%
32%	33%	34%
30%	35%	35%
29%	33%	34%
26%	28%	28%
16%	16%	16%
15%	16%	16%
	MILES 65% 48% 46% 35% 32% 30% 29% 26% 16%	MILES         MILES           65%         65%           48%         52%           46%         53%           35%         39%           32%         33%           30%         35%           29%         33%           26%         28%           16%         16%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	68%	68%	69%
Gen./Fam. Practitioner	35%	37%	38%
Backache	23%	22%	22%
Dentist	22%	27%	29%
Hypertension/High Blood	21%	22%	22%
Pressure			
Eye Dr.	20%	22%	23%
None Of These	19%	19%	19%
High Cholesterol	17%	19%	19%
Any Arthritis	16%	17%	18%
Acid Reflux Disease (GERD)	15%	15%	15%

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	23.09%	25.28%	26.53%
Live Theater	14.95%	19.99%	21.85%
Rock/Pop Concerts Most	12.64%	11.93%	11.97%
Often			
Live Theater Most Often	12.24%	16.49%	18.01%
Dance Performance	9.16%	8.92%	9.17%
Comedy Club	8.24%	7.44%	7.36%
Movies: Comedy	41.39%	38.39%	37.78%
Movies: Action/Adventure	38.28%	37.03%	37.07%
Movies: Drama	23.43%	22.4%	22.74%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Fam.	22.77%	19.97%	19.72%
Movies: Romantic Comedy	19.57%	19.9%	20.27%
Movies: Horror	19.16%	13.41%	11.98%
College Football Reg.	4.89%	6.16%	6.58%
Season			
College Basketball Reg.	3.86%	4.12%	4.28%
Season			
NFL Football Reg. Season	3.78%	4.99%	5.28%
MLB Baseball Reg. Season	3.64%	5.35%	5.81%
NBA Basketball Reg.	2.37%	2.77%	2.96%
Season			
College Basketball	2.1%	1.99%	2.03%
Post-Season			

Citronelle

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Walking for Exercise	34.94%	39.43%	40.99%
Swimming	24.76%	29.44%	30.33%
Bowling	17.58%	18.66%	18.75%
Billiards/Pool	16.7%	16.05%	15.72%
Basketball	15.49%	14.3%	13.91%
Freshwater Fishing	14.89%	17.66%	17.39%
Jogging/Running	13.45%	13.42%	13.61%
Camping Trips	12.03%	14.53%	14%
Weight Training	11.65%	13.61%	14.17%
Football	10.72%	9.16%	8.71%
Stationary Cycling	10.13%	11.66%	12.14%
Baseball	9.77%	9.3%	9.06%
Using Cardio Machine	8.87%	11.19%	11.98%
Aerobics	8.65%	9.5%	9.97%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Golf	8.17%	12.22%	13.34%
Volleyball	8.11%	7.55%	7.21%
Mountain/Road Biking	7.99%	11.02%	11.73%
Hunting	7.81%	9.94%	9.48%
Target Shooting	6.34%	7.49%	7.17%
Softball	6.04%	6.16%	6.07%
Backpacking/Hiking	6%	7.82%	8.01%
Yoga	5.93%	6.21%	6.41%
Saltwater Fishing	5.69%	6.95%	7.04%
Power Boating	5.66%	8.41%	9.06%
Tennis	5.52%	6.59%	6.87%
Ice Skating	5.27%	5.1%	5.07%
Canoeing/Kayaking	5.02%	6.44%	6.55%
Soccer	4.93%	5.42%	5.6%

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Roller Skating	4.6%	4.45%	4.36%
Motorcycling	4.46%	4.7%	4.57%
Horseback Riding	4.28%	5.22%	5.08%
Fly Fishing	4.15%	4.63%	4.6%
Snorkeling	3.98%	4.43%	4.48%
Jet Skiing	3.95%	4.21%	4.15%
Water Skiing	3.41%	4.1%	4.11%
Skateboarding	3.05%	3.11%	3%
Snowmobiling	3.03%	3.18%	3.07%
Downhill & X-Country Skiing	3.01%	4.19%	4.54%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Auto Racing	3%	2.63%	2.53%
Racquetball	2.95%	3.01%	2.97%
Archery	2.94%	4.05%	3.92%
Snowboarding	2.92%	2.79%	2.71%
Rock Climbing	2.77%	2.78%	2.71%
Hockey	2.7%	2.83%	2.83%
Sailing	2.49%	3.44%	3.75%
Surfing & Windsurfing	1.98%	2.04%	2%
Martial Arts	1.95%	2.62%	2.66%
Rowing	1.7%	2.37%	2.49%

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

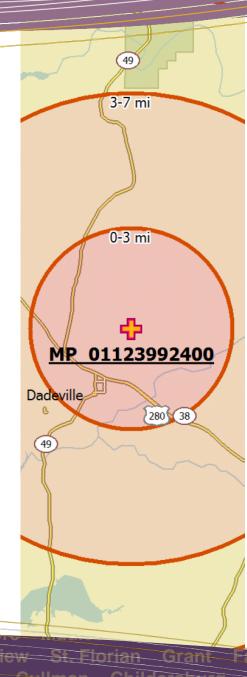
#### **ECCLESIAL BARRIERS**

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

Colony

right 2011, Intercultural Institute for Contextual Ministry

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



#### Potential Cultural Barriers -- Introduction (part 2)

#### **CULTURAL BARRIERS OF UNDERSTANDING**

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### **CULTURAL BARRIERS OF ACCEPTANCE**

#### Christian Subculture

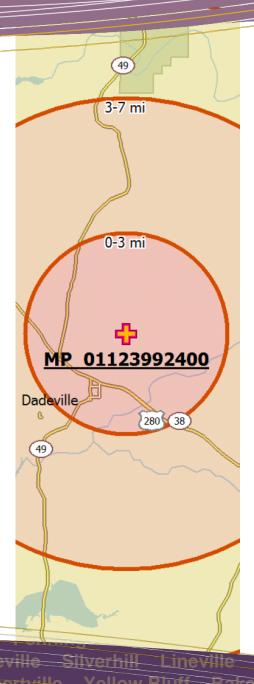
Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

**Double Springs** 

Copyright 2011, Intercultural Institute for Contextual Ministry Island



Haleburg

Margaret

Rock Creek

### **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Coosada

BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES
Important Continue Learning New Things	54%	53%	53%
Speak My Mind Even If It Upsets People	41%	38%	38%
Like Control Over People And Resources	39%	36%	36%
Woman's Place Is In The Home	37%	35%	35%
Find It Difficult To Say No To My Kids	36%	38%	38%
Don't Judge People/Way They Live Life	34%	31%	30%
Too Much Sponsorship In Arts/Sports	32%	26%	25%
Like To Do Unconventional Things	29%	30%	30%
Prefer To Have Few Possessions As Possible	26%	32%	33%
Like to Stand Out In A Crowd	26%	23%	22%
If Won Lottery Would Never Work Again	25%	29%	30%
I Am A Workaholic	24%	19%	18%

0-3	3-7	7-10
MILES	MILES	MILES
23%	25%	25%
19%	20%	20%
19%	18%	18%
19%	23%	24%
18%	16%	15%
18%	18%	18%
15%	16%	16%
12%	13%	13%
11%	10%	10%
11%	8%	8%
10%	9%	9%
10%	7%	7%
	23%  19% 19% 19% 18% 18% 15% 12% 11% 5 11% 10%	MILES       MILES         23%       25%         19%       20%         19%       18%         19%       23%         18%       16%         18%       16%         15%       16%         12%       13%         11%       10%         3 11%       8%         10%       9%

#### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

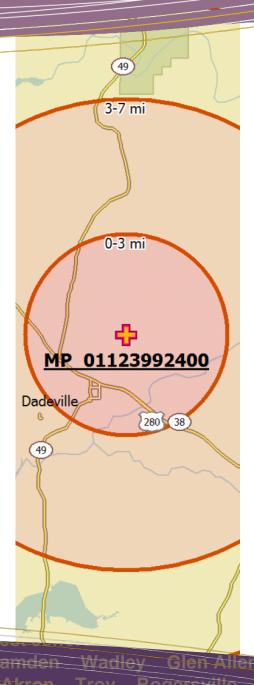
Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

**Orange Beach** 

©Copyright 2011, Intercultural Institute for Contextual Ministry

Opelika

Coosada



### **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

0-3	3-7	7-10
MILES	MILES	MILES
57%	58%	58%
54%	59%	61%
39%	38%	39%
37%	35%	35%
34%	32%	32%
32%	33%	33%
31%	29%	28%
28%	28%	28%
26%	32%	33%
24%	21%	20%
23%	19%	18%
22%	22%	23%
	MILES 57% 54% 39% 37% 34% 32% 31% 28% 26% 24% 23%	MILES         MILES           57%         58%           54%         59%           39%         38%           37%         35%           34%         32%           32%         33%           31%         29%           28%         28%           26%         32%           24%         21%           23%         19%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Provide My Kids With The Little Extras	20%	15%	14%
Like To Just Enjoy Life	20%	21%	22%
Real Men Don't Cry	17%	17%	17%
Try Not To Worry About The Future	17%	15%	15%
Enjoy Spending Time With My Fam.	15%	13%	12%
Worried About Pollution Caused By Cars	15%	16%	16%
Is An Important Part Of Who I Am	14%	16%	15%
Children Should Be Allowed To Express Themselves	8%	7%	6%
Feel Very Alone In The World	7%	6%	6%
Like Spending Most Time With Fam.	5%	5%	5%
Would Like To Set Up Own Business	5%	5%	5%
Decor Particular Interest To Me	4%	4%	4%

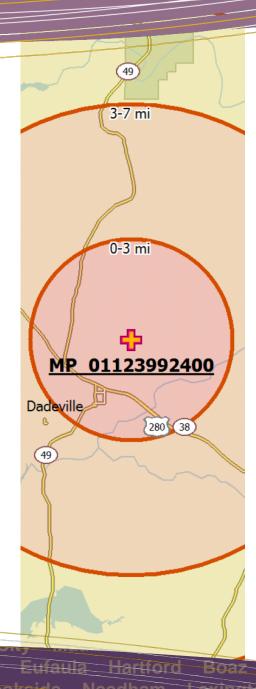
#### Potential Shared Places

Leighton

Copyright 2011, Intercultural Institute for Contextual Ministry Underwood-Petersville

Childersburg

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



### **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	88.62%	85.92%	84.87%
Restaurant-Visit Any			
Fam. Restaurants/Steak	76.87%	79.76%	80.46%
Houses-Visit Any			
McDonald's	57.62%	55.7%	54.97%
Burger King	39.85%	36.97%	35.7%
Kentucky Fried Chicken (KFC)	37.07%	30.78%	28.91%
Wendy's	33.74%	30.99%	30.21%
Subway	32.69%	30.79%	30.06%
Pizza Hut	27.88%	23.97%	22.71%
Taco Bell	27.5%	25.2%	24.59%
Applebee's	27.05%	26.72%	26.77%
Arby's	22.14%	20.2%	19.61%
Dairy Queen	21.33%	19.1%	18.39%

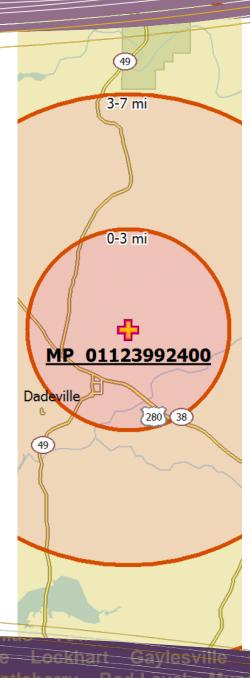
PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Red Lobster	19.1%	17.3%	17.04%
Olive Garden	17.81%	19.02%	19.55%
Domino's Pizza	17.64%	13.85%	13.05%
Sonic	17.6%	15.4%	14.45%
Popeyes	16.66%	11.68%	10.67%
Golden Corral	15.58%	12.35%	11.45%
Hardee's	14.8%	12.47%	11.5%
IHOP (International House Of	13.79%	13.01%	13.2%
Pancakes)			
Denny's	13.7%	11.92%	11.6%
Cracker Barrel	13.54%	14.58%	14.74%
Outback Steakhouse	13.5%	14.34%	14.65%
Church's Fried Chicken	13.12%	8.93%	8.07%

## Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

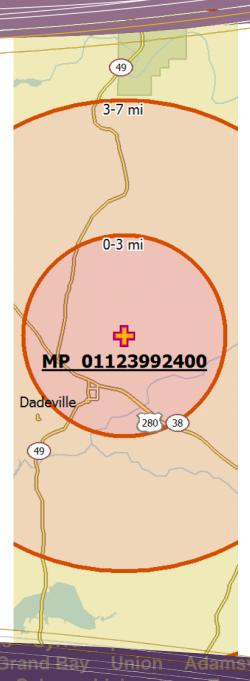
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	39.59%	44.54%	45.92%
Recycled products	23.94%	30.9%	33.03%
Worked as volunteer (non political)	12.75%	15.47%	16.19%
Engaged in fund raising	9.62%	10.74%	11%
Religious club member	7.21%	7.73%	7.86%
Church Board	5.41%	5.56%	5.6%

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Wrote to editor of mag or newspaper	5%	5.42%	5.56%
Took active part in local civic issue	4.3%	4.84%	5.05%
Wrote to elected offcl about publ bus	4.07%	5.48%	5.84%
Charitable Organization	3.92%	5.1%	5.45%
Union member	3.8%	4.5%	4.68%
Addressed a public meeting	3.55%	4.62%	4.91%

#### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



### Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	12.18%	15.61%	16.74%
Children's Books	11.83%	12.98%	13.34%
Religious (not Bibles)	8.63%	8.91%	8.96%
Mystery	8.38%	10.74%	11.47%
Cookbooks	8.36%	9.54%	9.84%
Romance	6.25%	6.71%	6.77%
History	5.05%	6.66%	7.18%
Personal/Business	4.76%	5.91%	6.3%
Self-help			
Biography	4.75%	6.25%	6.74%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	62.54%	64.73%	65.82%
Gen. Editorial	50.97%	49.85%	50.26%
Womens	43.67%	42.16%	42.24%
Service	31.41%	34.34%	35.07%
Mens	19.36%	17.94%	17.89%
Music	17.54%	13.91%	13.32%
Business/Finance	17%	18.99%	20.18%
Parenthood	15.45%	14.06%	13.67%
Sports	13.73%	14.31%	14.75%

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	47.69%	52.36%	53.56%
Classified	33.36%	31.75%	30.8%
Sport	28.29%	30.64%	31.43%
Editorial Page	24.76%	28.74%	29.62%
Comics	23.58%	25.15%	25.59%
Business/Finance	21.69%	26.71%	28.53%
TV/Radio Listings	21.32%	22.84%	23.41%
Food/Cooking	20.77%	23.35%	24.28%
Movie Listings & Reviews	20.72%	22.69%	23.52%
Home/Gardening	16.59%	19.4%	20.22%
Travel	13.83%	17.35%	18.64%
Fashion	13.32%	14.44%	14.94%
Science/Technology	12.36%	15.31%	16.36%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Urban Contemporary	32.23%	22.21%	20.52%
Country	16.9%	19.91%	19.25%
CHR Contemp Hit Radio	15.49%	15.27%	15.44%
Adult Contemporary	13.63%	16.11%	16.59%
Oldies	9.74%	10.45%	10.63%
Variety	8.5%	7.91%	7.96%
Jazz	8.27%	7.08%	7.2%
Rock	7.29%	8.44%	8.58%
Gospel	7.14%	5.06%	4.58%
News/Talk	6.42%	9.28%	10.16%
Classic Rock	6.32%	8.07%	8.38%
Alternative	5.85%	7.62%	8.03%
Religious	4.68%	5.84%	6.08%
Soft Contemporary	4.37%	5.02%	5.24%
All News	3.86%	6.11%	7.08%
Sports	2.4%	3.39%	3.74%
All Talk	2.34%	4.7%	5.45%
Hispanic	2.33%	2.46%	2.62%

### Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

**Good Hope** 

Bridgeport

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Fox News Channel	60.64%	63.45%	64.04%
Other Video-On-Demand	53.85%	49.55%	48.35%
Satellite Dish	51.58%	51.97%	51.43%
Soapnet	50.36%	50.34%	50.69%
Sci-Fi Channel	35.78%	36.16%	36.1%
MSNBC	35.35%	34.11%	33.69%
Adult Pay Per View TV	32.6%	35.86%	36.29%
Subscribe Digital Cable	29.87%	29.53%	29.38%
Nickelodeon	28.32%	28.45%	27.75%
TV Info From Sunday TV	26.69%	28.72%	29.32%
Magazine			
Nick At Nite	25.4%	24.59%	24.3%
TCM (Turner Classic Movies)	25.04%	25.24%	25.55%
,			

Somerville

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
TV Info From Newspapers	24.87%	24.88%	24.88%
BET (Black Entertainment TV)	24.61%	24.18%	24.05%
TV Info From Monthly Cable Guide	24.07%	23.18%	22.96%
Comedy Central	23.14%	29.45%	32.06%
Hallmark Channel	23.1%	24.77%	25.19%
Lifetime	22.72%	21.72%	21.53%
Adult Swim	21.76%	23.96%	24.3%
USA Network	21.72%	24.09%	24.92%
ABC Fam.	20.65%	22.06%	23.03%
TV Info From Other	20.65%	20.61%	20.89%
The Golf Channel	20.28%	23.1%	24.16%
Encore	20%	19.56%	19.09%

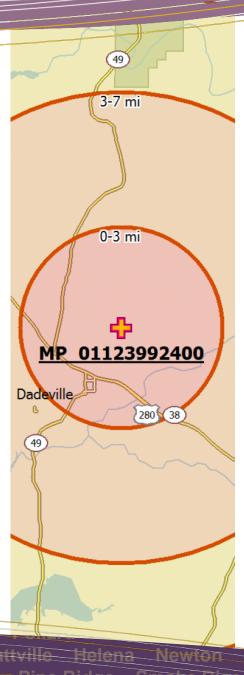
## Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

Copyright 2011, Intercultural Institute for Contextual Ministry



## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Millbrook

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	15.39%	18.41%	19.29%
Medium Users (4-6)	8.36%	9.97%	10.43%
Light Users (1-3)	16.46%	18.27%	18.69%
Quintiles (20%)			
Newspaper I (Heavy)	1.5%	1.03%	0.88%
Newspaper II	1.27%	1.12%	1.09%
Newspaper III	1.49%	1.9%	1.94%
Newspaper IV	0.66%	0.42%	0.36%
Newspaper V (Light)	1.33%	1.23%	1.16%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	22.08%	19.39%	18.66%
Magazines II	9.4%	8.42%	8.04%
Magazines III	10.8%	9.51%	9.04%
Magazines IV	14.25%	12.08%	11.64%
Magazines V (Light)	0.76%	0.5%	0.48%
Outdoor I (Heavy)	9.12%	7.8%	7.64%
Outdoor II	5.3%	3.99%	3.74%
Outdoor III	5.35%	4.01%	3.78%
Outdoor IV	17.73%	17.4%	17.14%
Outdoor V (Light)	25.06%	26.79%	27.22%
Yellow Pages I	16.94%	15.53%	15.13%
(Heavy)			
Yellow Pages II	7.49%	7.02%	7.11%
Yellow Pages III	10.96%	7.5%	6.79%
Yellow Pages IV	26.87%	24%	23.17%
Yellow Pages V (Light)	5.95%	4.27%	3.95%

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

0-3	3-7	7-10
MILES	MILES	MILES
2.1%	2.49%	2.55%
0.89%	0.81%	0.78%
2.3%	2.23%	2.2%
13%	10.17%	9.55%
3.97%	4.17%	4.13%
3.42%	2.94%	2.86%
11.3%	11.72%	11.72%
6.24%	5.26%	5%
41.52%	38.06%	37.78%
	2.1% 0.89% 2.3%  13% 3.97% 3.42%  11.3% 6.24%	MILES       MILES         2.1%       2.49%         0.89%       0.81%         2.3%       2.23%         13%       10.17%         3.97%       4.17%         3.42%       2.94%         11.3%       11.72%         6.24%       5.26%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
TV Prime Time Quntiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.77%	3.68%	3.58%
Prime Time III (Medium)	1.44%	1.61%	1.67%
Prime Time IV & V (Light)	12.13%	8.87%	7.72%
TV Early/Late Fringe Quntiles			
(fifths / 20%)			
Fringe I & II (Heavy)	39.96%	42.23%	42.51%
Fringe III (Medium)	58.38%	56.11%	55.3%
Fringe IV (Light)	59.63%	57.47%	56.43%
TV All Day Quntiles (fifths /			
20%)			
All Day I & II (Heavy)	16.81%	14.89%	14.52%
All Day III (Medium)	27.95%	26.62%	25.89%
All Day IV (Light)	20.66%	16.25%	15.53%

## Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Heflin

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	9.89%	10.93%	11.23%
6:00am - 10:00am	13.55%	15.29%	16.31%
10:00am - 3:00pm	11.05%	8.96%	8.77%
3:00pm - 7:00pm	17.56%	15.05%	14.59%
7:00pm - Midnight	12.42%	13.36%	13.88%
Midnight - 6:00am	8.61%	7.68%	7.67%
Weekend Radio			
Listeners			
Dayparts [summary]	14.77%	12.91%	12.53%
6:00am - 10:00am	2.36%	3.24%	3.58%
10:00am-3:00pm	3.65%	5.05%	5.68%
3:00pm - 7:00pm	7.76%	6.77%	6.6%
7:00pm - Midnight	10.43%	9.66%	9.6%
Midnight - 6:00am	13.77%	12.55%	12.64%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	7.05%	7.36%	7.33%
Saturday: 8:00-11:00pm	8.1%	7.7%	7.68%
Sunday: 7:00-11:00pm	10.43%	10.02%	9.82%
9:00am-1:00pm	25.4%	24.59%	24.3%
9:00am-4:00pm	28.47%	28.08%	27.89%
4:00pm-7:00pm	28.98%	29.77%	30.33%
11:00pm-1:00am	45.75%	42.98%	42.38%
AVG Prime time Mon-Sun	5.54%	4.14%	3.91%

# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10	
	MILES	MILES	MILES	
Weekday				
6-7am	17.28%	16.67%	16.77%	
7-9am	19.34%	21.83%	22.69%	
9am-12noon	18.4%	18.85%	19%	
12noon-4pm	10.07%	9.24%	8.89%	
4-6pm	44.48%	47.28%	48.37%	
6-7pm	17.77%	18.64%	18.4%	
7-7:30pm	1.21%	1.33%	1.35%	
7:30-8pm	12.37%	10.82%	10.33%	
8-11pm	7.05%	7.36%	7.33%	
11pm-12am	35.35%	34.11%	33.69%	
11pm-1am	45.75%	42.98%	42.38%	
1-6am	31.76%	32.95%	33.94%	

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekend			
Sat: 7-10am	16.46%	17.41%	17.95%
Sat: 10am-1pm	8.17%	7.78%	7.75%
Sat: 1-4pm	24.88%	24.38%	24.34%
Sat: 4-6pm	6.74%	6.38%	6.42%
Sat: 6-7pm	1.35%	1.59%	1.67%
Sat: 7-8pm	1.28%	1.16%	1.09%
Sat: 8-11pm	8.1%	7.7%	7.68%
Sat: 11pm-1am	5.7%	5.47%	5.51%
Sat: 1am-7pm	21.72%	24.09%	24.92%
Sun: 7-10am	2.02%	2.17%	2.11%
Sun: 10am-1pm	5.7%	6.12%	6.03%
Sun: 1-4pm	4.81%	5.19%	5.22%
Sun: 4-7pm	12%	11.77%	11.56%
Sun: 7-11pm	10.43%	10.02%	9.82%
Sun: 11pm-1am	5.32%	4.35%	4.15%
Sun: 1-7am	20.31%	19.52%	19.23%

## Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.

Cusseta

- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

Webb

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

Lisman

ntercultural Institute for Contextual Ministry

- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?



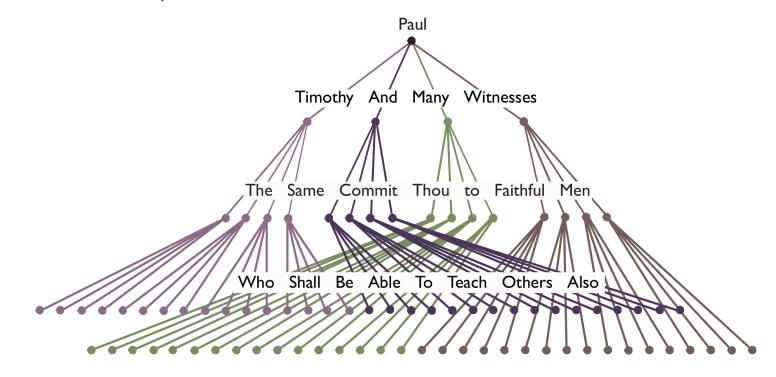
## Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction.

Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle 2nd Timothy 2:2



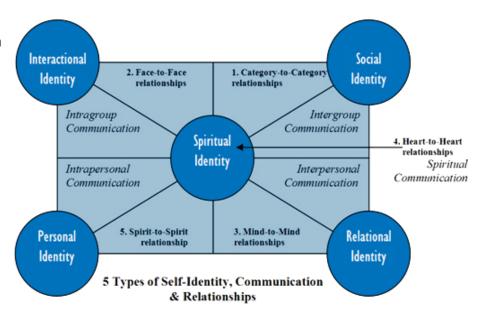
## Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Bear Creek

### Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



#### Your MissionSite and the Missional Suite

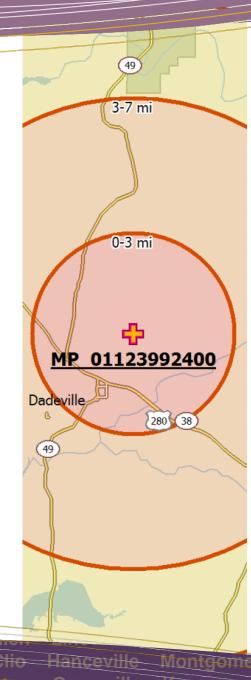
The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Coosada

Hazel Green

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at Missional Cyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



### Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.

**Alexander City** 

6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

# APPENDIX: ALSBOM Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Calvary	398 Main St	0.09 mi	160	Declining
2	Dadeville First	Dadeville, AL 36853 PO Box 308 Dadeville, AL 36853	0.79 mi	180	Declining
3	Horseshoe Bend	PO Box 356 Dadeville, AL 36853	1.01 mi	39	Plateauing
4	New Life	800 Horseshoe Bend Road Dadeville, AL 36853	1.71 mi	62	Declining
5	Mt. Carmel	3610 Dudleyville Rd Dadeville, AL 36853	2.56 mi	48	Declining
6	Old Union Missionary	PO Box 117 Jacksons Gap, AL 36861	2.58 mi	40	Plateauing
7	Bethel	2367 Youngs Ferry Rd Jacksons Gap, AL 36861	3.60 mi	75	Plateauing
8	Pleasant Ridge	3464 Highway 49 S Dadeville, AL 36853	3.88 mi	126	Plateauing
9	Jackson's Gap	PO Box 1 Jacksons Gap, AL 36861	4.28 mi	77	Plateauing
10	New Concord	2235 Campbell Rd. Alexander City, AL 35010	4.30 mi	41	Growing
11	New Rocky Mt.	670 Peckerwood Rd Jacksons Gap, AL 36861	5.90 mi	28	Growing
12	Lake Martin	9823 County Road 34 Dadeville, AL 36853	5.95 mi	92	Growing
13	Rock Springs	509 Boone Valley Rd Jacksons Gap, AL 36861	6.02 mi	28	Declining
14	Bay Pine	PO Box 267 Jacksons Gap, AL 36861	6.44 mi	82	Growing
15	Lebanon	8413 Dudleyville Rd Dadeville, AL 36853	6.45 mi	32	Growing

# APPENDIX: ALSBOM Churches by Distance - Continued

	CHIDCH	ADDDECC	DICTANCE	WDCHD AVO	HCM CCD
40	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Camp Hill	PO Box 307 Camp Hill, AL 36850	6.88 mi	85	Growing
17	Good News	PO Box 252 Jacksons Gap, AL 36861	6.95 mi	45	Plateauing
18	Eagle Creek	7734 Horseshoe Bend Rd Dadeville, AL 36853	7.17 mi	84	Growing
19	Sandy Creek	PO Box 813 Camp Hill, AL 36850	8.48 mi	11	Growing
20	New Hope	529 Peppers Rd Alexander City, AL 35010	9.30 mi	20	Declining
21	New Beginning	PO Box 1376 Alexander City, AL 35011	9.57 mi	57	Growing
22	Fellowship	1403 Buttston Rd. Dadeville, AL 36853	10.10 mi	55	Declining
23	River Road	79 Lake Hill Dr. Alexander City, AL 35010	10.70 mi	70	Declining
24	New Pine Grove	2768 Whaley Ferry Rd Alexander City, AL 35010	10.92 mi	36	Declining
25	Russell Farm	1037 Wind Creek Farms Rd Alexander City, AL 35010	11.00 mi	57	Declining
26	Zion Hill	PO Box 813 Alexander City, AL 35011	11.28 mi	71	Plateauing
27	Wayside	PO Box 493 Alexander City, AL 35011	11.33 mi	143	Growing
28	County Line	10245 County Road 48 Camp Hill, AL 36850	11.36 mi	27	Growing
29	Sixth Street	2324 6th Street Ext Alexander City, AL 35010	11.55 mi	340	Declining
30	Mt. Zion	6577 Highway 63 S Alexander City, AL 35010	11.61 mi	154	Plateauing

# APPENDIX: ALSBOM Churches by Distance - Continued

	CHIBCH	ADDRESS	DICTANCE	WDCHD AVC	IICM CCD
0.4	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Antioch	94 Roxanna Rd Camp Hill, AL 36850	12.02 mi	19	Plateauing
32	Hillabee	1781 Hialeah Cir Alexander City, AL 35010	12.32 mi	192	Growing
33	Waverly	PO Box 10 Waverly, AL 36879	12.44 mi	42	Declining
34	Perryville	11171 Highway 22 E New Site, AL 36256	12.65 mi	47	Growing
35	Comer Memorial	341 E Church St Alexander City, AL 35010	12.75 mi	66	Declining
36	New Elkahatchee	3380 Elkahatchee Rd Alexander City, AL 35010	13.06 mi	52	Growing
37	Alexander City First	PO Box 400 Alexander City, AL 35011	13.28 mi	548	Plateauing
38	Orr Street	PO Box 715 Alexander City, AL 35011	13.37 mi	123	Declining
39	Calvary Heights	PO Box 414 Alexander City, AL 35011	13.44 mi	95	Declining
40	Beulah	5891 Lovelady Rd Dadeville, AL 36853	13.53 mi	96	Growing
41	New Salem	13930 Highway 22 E New Site, AL 36256	13.60 mi	93	Growing
42	Sunny Level	P.O. Box 502 Alexander City, AL 35010	13.64 mi	26	Declining
43	Center	2511 County Road 33 Lafayette, AL 36862	13.74 mi	53	Growing
44	Rocky Creek	422 James Rd Alexander City, AL 35010	14.17 mi	137	Growing
45	Mt. Zion	1258 County Road 119 Camp Hill, AL 36850	14.80 mi	91	Plateauing



6 Wateroak Court North Augusta, SC 29841

An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

#### In Partnership with:



#### **CONTACT US:**