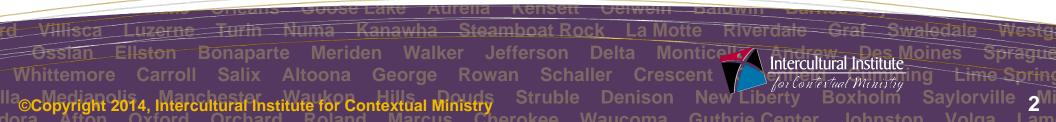
# MissionSite top unreached locations

OGDEN, IA CENSUS TRACT: 19015020700 Region Strates The Strates In partnership with the: Intercultural Institute for Contextual Ministry Strates Computed Strates Strates

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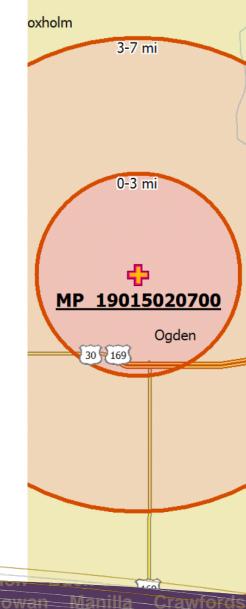
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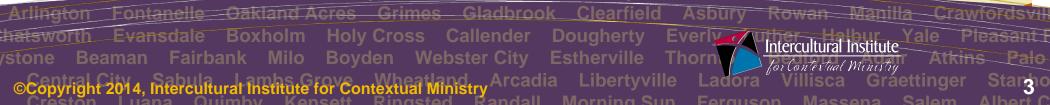


#### Site Location Summary

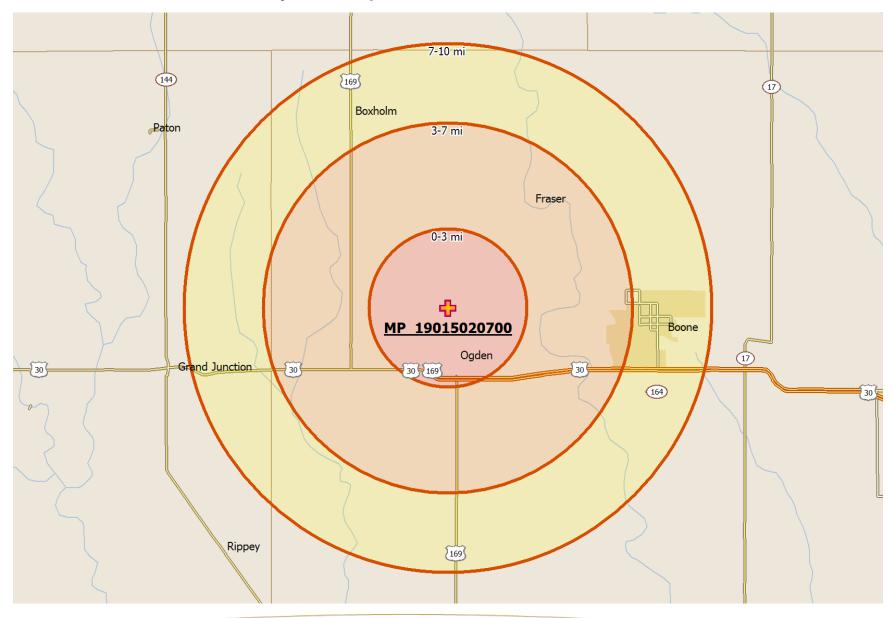
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	region	1903	Metro
3	County Location	19015	Boone
4	Zipcode	50212	Boone
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.13	Small towns adjacent to a small town
8	Sitescape Density Pattern	13	10000-10000-10000





#### Site Location Summary - Map of the Site Location



Durango Curley Bondurant Varina Clemons Independence Cumming Minburn West Okoboji Bridgewa Ayr Vinton Le Roy Keota Livermore Toronto Balltown Eagle Grove Intercultural Institute Stanhope Beaman Keomah Village Westwood Lowden Greeley Cress Intercultural Institute Carson Lime Vecopyright 2014, Intercultural Institute for Contextual Ministry Buck Grove Waukee Thurman Baxter Granger Gruver

#### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	CO	EXPLANATION
URBAN	DE	
Metro or Non-Metro	0	Non-Metro
Urban Influence	5	Micropolitan area adjacent to a small metro area
Rural / Urban Continuum	6	
NCHS Rural Urban Codes	5	Micropolitan - counties in a micropolitan statistical area
NCES Urban Centric Locale Codes	42	Rural: Distant: Census-defined rural territory that is more than 5 miles but less than or equal to 25 miles from an urbanized area, as well as rural territory that is more than 2.5 miles but less than or equal to 10 miles from an urban cluster.
IICM RUCA Values Index	13	Rural commuting: Secondary flow 10% to 30% to a large Urban Cluster
ERS RUCA Commuting Value	10	Rural areas: primary flow to a tract outside a urbanized area or urban cluster
Percent Commuting to Metro	39	Percent commuting from non metro to metro areas
	Non-Metro Urban Influence Rural / Urban Continuum NCHS Rural Urban Codes NCES Urban Centric Locale Codes IICM RUCA Values Index ERS RUCA Commuting Value Percent Commuting to	Non-MetroUrban Influence5Rural / Urban6Continuum5NCHS Rural5Urban Codes42Centric Locale42Codes13IICM RUCA13Values Index10ERS RUCA10Commuting39Value to39Commuting to13

City College Springs Liscomb Columbus Junction Dedham Winterset Rodman Willey Schaller Sibley Content of Cont

#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	2,697	4,712	11,516
2010 Households	1,135	1,926	5,176
2010 Group Quarters Population	34	157	193

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	8	12	15
Language Diversity National Index	1	4	6
Foreign Born Diversity National Index	49	12	32
Ancestry Diversity National Index	50	54	53
Racial Diversity National Index	2	2	4

etown Little Sioux Luzerne Bloomfield Westwood Manchester Urbandale Graf Persia Minburn Deep R Carpenter Delphos Riceville Grandview Chariton Earlham Avoca Klerge Earl Bodge Alexander Bas swold Dixon Marathon Gilbert Boxholm Toledo Lake City Weldon Log for Contextual Ministry wton Milo Gu Gov Contextual Ministry Benton Asburg Copyright 2014, Intercultural Institute for Contextual Ministry

## Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True

Crystal Lake Harper Elberon Radcliffe Donahue Elgin Villisca Berkley Cascade Maloy Lime Spring Stockport What Cheer Gilman Bagley Monroe Latimer Menlo Rick Intercultural Institute vare Hills Sloan Le Mars Akron Varina Dundee Kimballton Northwo for Contextual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry

# Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	185	16.3%
Mainstay Communities	Established, Diverse Households	235	20.7%
Working Communities	Blue-collar, Working Families	489	43.08%
Country Communities	Rural, Agri. & Mining Families	170	14.98%
Aspiring Communities	Young Singles / Aspiring-Multihousing	0	0%
Urban Communities	High Density, Inner-city Neighborhoods	55	4.85%

Abory City Norwalk Toledo Farley Bondurant Arcadia Cincinnati Pleasant Hill Templeton Varina William Bradgate Low Moor Randall Mingo Crescent Kellogg Riceville Leland Shelby Westphalia Manning Hills Geneva Little Rock Paullina Bertram Burlington Spring Hill Joi Contextual Ministry Jacopyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Contextual Ministry

# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.



# Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?



# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	7,207	760	10.54%
Unreached %	65.85%	66.95%	101.66
Religious But NOT Evangelical HH	1,400	153	10.9%
Religious But NOT Evangelical %	12.79%	13.44%	105.06
Spiritual But NOT Relig or Evang HH	1,248	145	11.64%
Spiritual But NOT Relig or Evang %	11.4%	12.8%	112.21
Not Evangelical, Not Interested HH	4,559	462	10.14%
Not Evangelical, Not Interested %	41.66%	40.73%	97.77



armersburg Atalissa Le Grand Hudson Larrabee Jesup Preston Bassett Davis City Ventura Merrill Douds Ringsted Stacyville Buckeye West Chester Superior Maler Intercultural Institute nona Gruver Varina Kamrar Washta Emmetsburg Berkley Stanton for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

# **Spirituality Indicators - Churchscape**

IICM's Churchscape indicates the number of BCIOWA within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BCIOWA Churches	0	0	0%
Active BCIOWA Attenders	0	0	0%
Active Evangelical Households	937	94	10.01%
Active Evangelical Percent	8.56%	8.27%	96.53
Inactive Evangelical Households	2,800	280	10.01%
Inactive Evangelical Percent	25.58%	24.70%	96.56
# New Churches Needed	5	1	10.37%





# Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

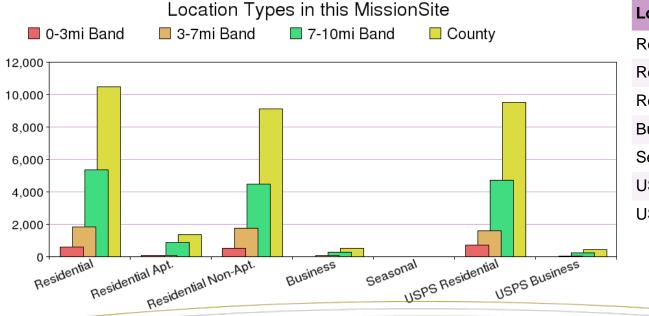
- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.



The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	25,186	2,363	9.38%
2000 Population	26,224	2,560	9.76%
2010 Population	25,959	2,697	10.39%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	9,827	971	9.88%
2000 Households	10,374	1,022	9.85%
2010 Households	10,944	1,135	10.37%

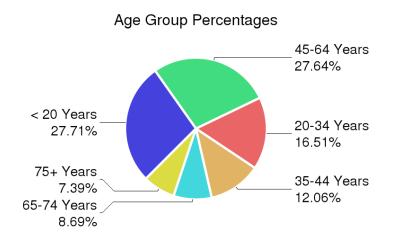


Location Type	0-3mi Band
Residential	584
Residential Apt.	63
Residential Non-Apt.	521
Business	6
Seasonal	0
USPS Residential	716
USPS Business	6

Brooklyn Burlington Bouton Lidderdale Peosta Ollie Orchard Sheffield Kirkville Gilbert New Liberty State Center Gilman Coburg Westside Cedar Rapids Joice Wyoming <u>Intercultural Institute</u> Clarinda Lincoln Sheldon Brandon Parnell Thompson Fairbank Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

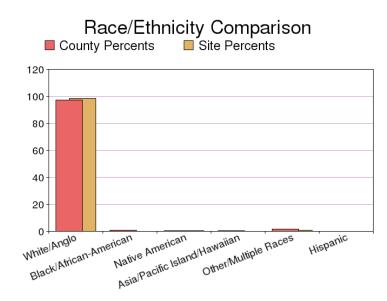


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.99%	6.38%	106.51
4-5 Years	2.51%	2.6%	103.59
6-8 Years	3.52%	3.56%	101.14
9-11 Years	3.64%	4.26%	117.03
12-13 Years	2.49%	3.23%	129.72
14-17 Years	5.16%	5.01%	97.09
18-19 Years	2.62%	2.67%	101.91
0-5 Years	8.5%	8.97%	105.53
6-12 Years	8.41%	9.49%	112.84
13-19 Years	9.02%	9.23%	102.33
< 20 Years	25.93%	27.69%	106.79
20-34 Years	18.18%	16.5%	90.76
35-44 Years	11.73%	12.05%	102.73
45-64 Years	28.28%	27.62%	97.67
65-74 Years	7.77%	8.68%	111.71
75+ Years	8.1%	7.38%	91.11
Median Age	40	37	92.26
Median Age (Male)	38	37	95.74
Median Age (Female)	42	38	92.03

Melrose Holland Floyd Terril Montrose Parnell Dunlap Aplington Coalville Randolph New Virgin Dixon Charter Oak Manly Greenfield Braddyville Dawson Bradgate Intercultural Institute Westgate Lawler Ellston Clarence Bode Lisbon Marion Palmer Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



Race/Ethnicity 97.07% 98.37% 101.34   Black, African-American 0.71% 0.04% 5.2   Native American 0.28% 0.48% 173.79   Asian 0.4% 0.19% 46.72   Pacific Island, Hawaiian 0% 0% 0   Other/Multiple Races 1.54% 0.96% 62.56   Hispanic 0% 1.3% 0   Education of Adults (25 yrs+) 1.3% 0 0   Total Adults over age 25 years. 17,709 1,831 1   Less than 9th Grade 2.91% 3.22% 90.43   No High School Diploma 3.91% 4.31% 90.57   High School Graduate 38.01% 41.62% 91.34   Some College, no degree 25.43% 27.31% 93.12	2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Black, African-American   0.71%   0.04%   5.2     Native American   0.28%   0.48%   173.79     Asian   0.4%   0.19%   46.72     Pacific Island, Hawaiian   0%   0%   0     Other/Multiple Races   1.54%   0.96%   62.56     Hispanic   0%   1.3%   0     Education of Adults (25 yrs+)   17,709   1,831     Total Adults over age 25 years.   17,709   1,831     Less than 9th Grade   2.91%   3.22%   90.43     No High School Diploma   3.91%   4.31%   90.57     High School Graduate   38.01%   41.62%   91.34	Race/Ethnicity			
Native American   0.28%   0.48%   173.79     Asian   0.4%   0.19%   46.72     Pacific Island, Hawaiian   0%   0%   0     Other/Multiple Races   1.54%   0.96%   62.56     Hispanic   0%   1.3%   0     Education of Adults (25 yrs+)   7   7   1.831     Less than 9th Grade   2.91%   3.22%   90.43     No High School Diploma   3.91%   4.31%   90.57     High School Graduate   38.01%   41.62%   91.34	White, Anglo	97.07%	98.37%	101.34
Asian0.4%0.19%46.72Pacific Island, Hawaiian0%0%0Other/Multiple Races1.54%0.96%62.56Hispanic0%1.3%0Education of Adults (25 yrs+)Total Adults over age 25 years.17,7091,831Less than 9th Grade2.91%3.22%90.43No High School Diploma3.91%4.31%90.57High School Graduate38.01%41.62%91.34Some College, no degree25.43%27.31%93.12	Black, African-American	0.71%	0.04%	5.2
Pacific Island, Hawaiian   0%   0%   0     Other/Multiple Races   1.54%   0.96%   62.56     Hispanic   0%   1.3%   0     Education of Adults (25 yrs+)   700   1.3%   0     Total Adults over age 25 years.   17,709   1,831   90.43     Less than 9th Grade   2.91%   3.22%   90.43     No High School Diploma   3.91%   4.31%   90.57     High School Graduate   38.01%   41.62%   91.34     Some College, no degree   25.43%   27.31%   93.12	Native American	0.28%	0.48%	173.79
Other/Multiple Races 1.54% 0.96% 62.56   Hispanic 0% 1.3% 0   Education of Adults (25 yrs+) 7 7 1,831   Total Adults over age 25 years. 17,709 1,831   Less than 9th Grade 2.91% 3.22% 90.43   No High School Diploma 3.91% 4.31% 90.57   High School Graduate 38.01% 41.62% 91.34   Some College, no degree 25.43% 27.31% 93.12	Asian	0.4%	0.19%	46.72
Hispanic0%1.3%0Education of Adults (25 yrs+)	Pacific Island, Hawaiian	0%	0%	0
Education of Adults (25 yrs+)   Total Adults over age 25 years. 17,709 1,831   Less than 9th Grade 2.91% 3.22% 90.43   No High School Diploma 3.91% 4.31% 90.57   High School Graduate 38.01% 41.62% 91.34   Some College, no degree 25.43% 27.31% 93.12	Other/Multiple Races	1.54%	0.96%	62.56
Total Adults over age 25 years.17,7091,831Less than 9th Grade2.91%3.22%90.43No High School Diploma3.91%4.31%90.57High School Graduate38.01%41.62%91.34Some College, no degree25.43%27.31%93.12	Hispanic	0%	1.3%	0
Total Adults over age 25 years.17,7091,831Less than 9th Grade2.91%3.22%90.43No High School Diploma3.91%4.31%90.57High School Graduate38.01%41.62%91.34Some College, no degree25.43%27.31%93.12				
Less than 9th Grade 2.91% 3.22% 90.43   No High School Diploma 3.91% 4.31% 90.57   High School Graduate 38.01% 41.62% 91.34   Some College, no degree 25.43% 27.31% 93.12	Education of Adults (25 yrs+)			
No High School Diploma   3.91%   4.31%   90.57     High School Graduate   38.01%   41.62%   91.34     Some College, no degree   25.43%   27.31%   93.12	Total Adults over age 25 years.	17,709	1,831	
High School Graduate   38.01%   41.62%   91.34     Some College, no degree   25.43%   27.31%   93.12	Less than 9th Grade	2.91%	3.22%	90.43
Some College, no degree   25.43%   27.31%   93.12	No High School Diploma	3.91%	4.31%	90.57
	High School Graduate	38.01%	41.62%	91.34
Associate Degree 11.45% 9.94% 115.21	Some College, no degree	25.43%	27.31%	93.12
-	Associate Degree	11.45%	9.94%	115.21
College Degree 13.79% 10.05% 137.22	College Degree	13.79%	10.05%	137.22
Graduate/Prof. degree 4.49% 3.55% 126.62	Graduate/Prof. degree	4.49%	3.55%	126.62

mar Harvey Clarksville Elk Run Heights Otho Castana Hiawatha Gruver Hopkinton Clinton Morning S Panora Red Oak Bristow Terril De Soto Lamont West Chester Malor Intercultural Institute Belmond Masonville Stratford Hull Millville Shannon City Swea City Jor Confextual Ministry Confextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	6.83%	5.73%	110.73
\$10,000 to \$19,999	8.88%	8.11%	91.26
\$20,000 to \$29,999	11.15%	10.13%	90.89
\$30,000 to \$49,999	23.15%	26.7%	115.3
\$50,000 to \$59,999	7.96%	7.93%	99.63
\$60,000 to \$69,999	9.32%	8.63%	92.64
\$70,000 to \$79,999	7.72%	6.34%	82.16
\$80,000 to \$89,999	5.96%	5.02%	84.3
\$90,000 to \$99,999	3.8%	2.91%	76.49
\$100,000 to \$124,999	5.84%	3.44%	58.85
\$125,000 to \$149,999	5.26%	5.81%	110.48
\$150,000 to \$199,999	0.72%	0.09%	12.21
\$200,000 to \$249,999	0.26%	0.09%	33.25
\$250,000 or more	3.14%	9.16%	291.51
Median Household	49,990	52,600	105.22
Average Household	60,405	88,600	146.68
Per Capita Household	25,845	37,288	144.28
Family/Non-Family Household			
Income			
Median Family Income	65,084	65,669	100.9
Average Family Income	73,651	105,574	143.34
Median Non-Family Income	29,114	31,446	108.01
Average Non-Family Income	34,291	29,187	85.12

Wall Lake Arnolds Park Johnston Bernard Spencer Haverhill Orient retter Lineville Agency Brock Geodog New Sharon Riverdale Barnum Fredericksburg Larchwood Bernard Intercultural Institute Otho Rockwell City Riceville Dakota City Lake Park Elliott Somers Pal Anthon Granger Alden Randolph Copyright 2014, Intercultural Institute for Contextual Ministry

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	66.35%	70.57%	106.37
Families with Children	27.27%	29.43%	107.93
Families without Children	39.08%	41.15%	105.28
Non-Family Households			
% Non-Family Households	33.65%	29.43%	87.44
Non-Families with Children	1.03	0.09	8.53
Non-Families without Children	32.62	29.34	89.94
Housing Units			Index
Total Housing Units	11,804	1,224	
Vacant percent	7.29%	7.27%	99.8
Owned percent	69.88%	76.96%	110.13%
Rented Percent	22.83%	15.77%	69.06
Households by Size			Index
Avg household size	2.29	2.35	102.62
Avg family hh size	2.83	2.82	99.65
Avg non-family hh size	1.24	1.21	97.58
Households By Count of Persons			Percent
One	2,874	276	9.6%
Two	4,571	498	10.89%
Three or Four	2,877	292	10.15%
Five+	622	69	11.09%

ey Woodburn <u>Redfield</u> Forest City <u>Garnavillo</u> Early <u>Westside</u> Ridgeway <u>Manson</u> Shannon City Pulask Le Claire Sibley Aspinwall Iowa Falls Swaledale Royal Cambridge Level Intercultural Institute arsboro Estherville Calumet Cleghorn Mount Sterling Menlo Elk Run He for Contextual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry West Point Hampton Handon Kelley New Hampton Ankeny Chatsworth Daven

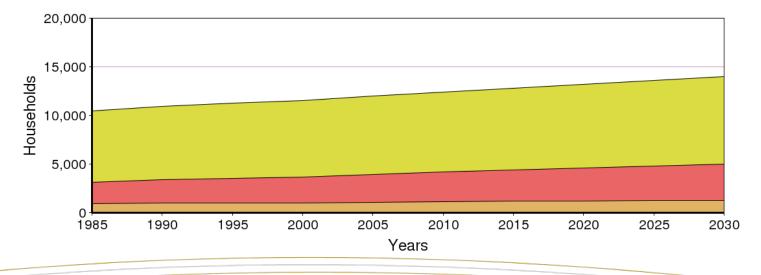
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	25,186	2,363	9.38%
2000 Population	26,224	2,560	9.76%
2010 Population	25,959	2,697	10.39%
2015 Population	25,394	2,673	10.53%

Household Change from 1985 to 2030

🔲 0-3mi Ring 🛛 🔲 0-7mi Ring

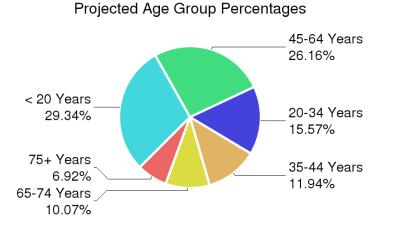
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Douds Rossie Grimes Hawarden Maysville Allison Rathbun Dysart Riverdale Plano Elliott Welton Nodaway Springville Spragueville Brandon Kirkman East Peru Richt Intercultural Institute Sergeant Bluff Randall Cherokee Peosta Waukee Swisher North Contextual Ministry Los Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

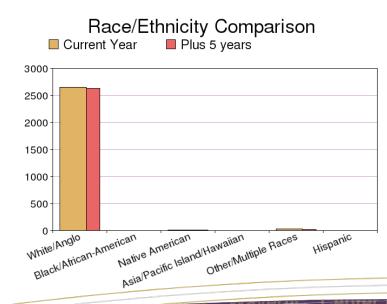


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	6.38%	8.68%	136.05
4-5 Years	2.6%	3.14%	120.77
6-8 Years	3.56%	4.45%	125
9-11 Years	4.26%	4%	93.9
12-13 Years	3.23%	2.32%	71.83
14-17 Years	5.01%	4.56%	91.02
18-19 Years	2.67%	2.17%	81.27
0-5 Years	8.97%	11.82%	131.77
6-12 Years	9.49%	9.65%	101.69
13-19 Years	9.23%	7.86%	85.16
< 20 Years	27.69%	29.33%	105.92
20-34 Years	16.5%	15.56%	94.3
35-44 Years	12.05%	11.93%	99
45-64 Years	27.62%	26.15%	94.68
65-74 Years	8.68%	10.06%	115.9
75+ Years	7.38%	6.92%	93.77
Median Age	40	37	91.83
Median Age (Male)	38	37	95.48
Median Age (Female)	42	40	95.93

Heistein Lambs Grove Salem Lawton Maxwell West Liberty Panorama Park Elma Washta Sergeant E Odebolt Blakesburg Dickens Bondurant Matlock Lincoln Elkhart Intercultural Institute Soldier Rose Hill Norwalk Wallingford Henderson Baxter Rodman Fort be Copyright 2014, Intercultural Institute for Contextual Ministry Moorland Hiawatha Osceola McClelland Gilman Lak 20 Montezuma

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	98.37%	98.5%	100.14
Black, African-American	0.04%	0.11%	302.69
Native American	0.48%	0.45%	93.14
Asian	0.19%	0.19%	100.9
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	0.96%	0.79%	81.49
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	1,831	1,768	
Less than 9th Grade	3.22%	2.71%	84.25
No High School Diploma	4.31%	3.17%	73.41
High School Graduate	41.62%	41.91%	100.71
Some College, no degree	27.31%	28.11%	102.94
Associate Degree	9.94%	10.75%	108.12
College Degree	10.05%	9.79%	97.37
Graduate/Prof. degree	3.55%	3.56%	100.38

Westey Henderson Patterson Lake Mills Galva Stockton Pella Woden Le Mars Clayton Macksburg Thayer Riceville Jamaica Boone Kalona Danville St. Donatus Intercultural Institute ey Silver City Prairieburg Cedar Falls Donnellson Little Rock Ollie Charles Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	5.73%	5.1%	89.09
\$10,000 to \$19,999	8.11%	7.14%	88.12
\$20,000 to \$29,999	10.13%	9.52%	94
\$30,000 to \$49,999	26.7%	24.32%	91.1
\$50,000 to \$59,999	7.93%	6.46%	81.5
\$60,000 to \$69,999	8.63%	8.76%	101.44
\$70,000 to \$79,999	6.34%	7.14%	99.19
\$80,000 to \$89,999	5.02%	5.7%	111.75
\$90,000 to \$99,999	2.91%	3.06%	105.29
\$100,000 to \$249,999	3.44%	3.49%	101.46
\$125,000 to \$149,999	5.81%	7.31%	125.76
\$150,000 to \$199,999	0.09%	0.09%	96.51
\$200,000 to \$249,999	0.09%	0.09%	96.51
\$250,000 or more	9.16%	11.56%	126.21
Median Household	52,600	57,480	109.28
Average Household	88,600	98,173	110.8
Per Capita Household	37,288	43,194	115.84
Family/Non-Family Household			
Income			
Median Family Income	65,669	75,338	114.72
Average Family Income	105,574	115,242	109.16
Median Non-Family Income	31,446	32,999	104.94
Average Non-Family Income	29,187	33,261	113.96

Son Wellsburg Territ Williamson Sidney Hillsboro Dundee Williamsburg Boyden Alles Ackworth W Belle Plaine Mapleton Carpenter Sageville Alexander Newton Liscon <u>Intercultural Institute</u> Garrison chell Keota New Market Minburn La Motte Thurman Dunkerton Hawk *Intercultural Institute* Friden Solon Confectual Ministry Brayton Bu 22 Copyright 2014, Intercultural Institute for Contextual Ministry Newball Castana Hudson Thornton St Donatus Off

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	70.57%	69.64%	98.68
Families with Children	29.43	27.47	93.34
Families without Children	41.15	41.24	100.23
Non-Family Households			
% Non-Family Households	29.43%	30.36%	103.16
Non-Families with Children	0.09	0.17	103.16
Non-Families without	29.34	30.19	102.89
Children			
Housing Units			
Total Housing Units	1,224	1,268	103.59%
Vacant percent	7.27%	7.33%	100.87
Owned percent	76.96%	77.21%	100.32
Rented Percent	15.77%	15.54%	98.53
Households by Size			
Avg household size	2.35	2.24	95.32%
Avg family hh size	2.82	2.72	96.45%
Avg non-family hh size	1.21	1.15	95.04%
Households By Count of			
Persons			
One	276	289	104.71%
Two	498	557	111.85%
Three or Four	292	284	97.26%
Five+	69	46	66.67%

on Mitchell Bronson Meservey Templeton Webster City Exline Middletown Arthur Greenfield Bankston Yetter Reasnor Chester Lanesboro Ringsted Coon Rapids Ainsword Intercultural Institute Kensett Schleswig Marquette Central City Marcus Greeley Creston ©Copyright 2014, Intercultural Institute for Contextual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry

# Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10	BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILE
Foreign Born Pop	10	68	62	Eastern Africa	0	0	0
Northern Europe	0	0	26	Middle Africa	0	0	0
Western Europe	0	5	7	Northern Africa	2	0	0
Southern Europe	0	0	0	Southern Africa	0	0	0
Eastern Europe	0	44	3	Western Africa	0	0	0
Other Europe	0	0	0	Other Africa	0	0	0
Eastern Asia	2	0	0	Oceania	0	0	0
So. Central Asia	2	0	6	Caribbean	0	0	0
SE Asia	2	1	2	Central Amer.	0	17	6
Western Asia	0	0	0	South America	0	0	0
Other Asia	0	0	0	North America	2	1	12
				Born at sea	0	0	0



# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES	SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	2,554	4,138	12,171	Other Indo-Euro	0	0	4
Spanish	14	32	174	Asian/PI languages	0	0	0
Other Indo-Euro	16	74	91	Chinese	0	0	7
language				Japanese	0	0	0
French (incl. Patois,	9	16	18	Korean	0	0	0
Cajun)				Mon-Khmer,	0	0	0
French Creole	0	0	0	Cambodian			
Italian	0	0	0	Miao, Hmong	0	0	0
Portuguese	0	0	0	Thai	0	0	0
German	3	17	23	Laotian	0	3	0
Yiddish	0	0	0	Vietnamese	0	0	4
Other West Germanic	0	4	2	Other Asian	0	0	6
A Scandinavian	0	0	30	Tagalog	0	0	6
Language				Other Pacific Is	0	0	0
Greek	2	0	0	Other languages	2	0	0
Russian	2	4	2	Navajo	0	0	0
Polish	0	0	0	Other Native N.	0	0	0
Serbo-Croatian	0	33	12	American			
Other Slavic Language	0	0	0	Hungarian	0	0	0
Armenian	0	0	0	Arabic	2	0	0
Persian	0	0	0	Hebrew	0	0	0
Gujarathi	0	0	0	African languages	0	0	0
Hindi	0	0	0	Other unspecified	0	0	0
Urdu	0	0	0				

Blakesburg Manilla Matlock Palmer West Burlington Quimby Brunsville Harper Devis Laurens Carpe Bassett Hardy Fort Madison Melrose Stanwood Malvern Rippey Avoca Evansdale Wheatland Rathbun Elgin Irwin Postville Ida Confectual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Reporting ancestry	2,033	3,115	9,730
Arab	3	1	0
Armenian	0	0	0
Austrian	1	3	15
British	1	7	26
Canadian	1	0	6
Croatian	8	3	13
Czech	14	21	50
Czechoslovak	0	0	10
Danish	21	53	191
Dutch	93	74	173
English	160	293	894
European	3	38	129
Finnish	0	0	5
French (not Basque)	44	81	225
French Canadian	6	18	50
German	770	1,180	3,431
Greek	5	2	10
Hungarian	0	6	29
Iranian	0	0	13

Marysville Alexander Toronto Randalia Algona Terril Castalia Ryan Le Roy Orient Reinbeck Hark Goodell West Union Lanesboro Jesup Dike Blue Grass Stockton Monterful Intercultural Institute Akron Geneva New Virginia Clear Lake Parnell Blairsburg Ionia Copyright 2014, Intercultural Institute for Contextual Ministry Contextual Ministry Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Cont

# Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 19 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 15 and 20 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 16 & 21 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Barnum Whittemore Norwalk La Porte City Earlham Macksburg Elkhart Emmetsburg Melbourne P Haynard Conesville Morley Spencer Seymour Rock Rapids Tripoli Craig Woodbine Oakville Moulton Van Wert Archer Pacific Junction Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

# Using the Demographic Indicators

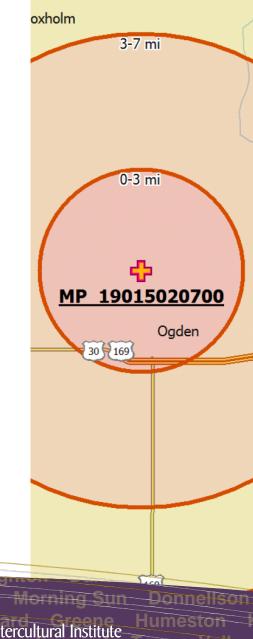
#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 17 & 22 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 18 & 23. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 24, 25 & 26 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

orway Denver <u>Kelley Yetter Oskaloosa Altoona Blencoe</u> Blairsburg Mingo Osage Pilot Mound Pack HicCausland Berkley Hampton Westwood Colfax Grandview Bernard <u>Intercultural Institute</u> ora Decatur City Doon Davenport Spillville Hartwick Floyd Washta <sup>r</sup> ©Copyright 2014, Intercultural Institute for Contextual Ministry Contextual Ministry Elkhart Clarksville Osceola Waukon Manson Oelw 28

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Clemons Shueyville Breda Victor Millville Elkhart Gruver Parkersburg Morning Sun Donnellson Intercultural Institute Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Clarence Dexter Douds Archer Paullina Hull Scarvil

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,135	100%	758	100%
AFFLUENT SUBURBIA	87	7.67%	60	7.92%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	87	7.67%	60	7.92%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	98	8.63%	66	8.71%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	98	8.63%	66	8.71%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	134	11.81%	85	11.21%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	134	11.81%	85	11.21%
Mid-Market Enterprise	0	0%	0	0%



The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,135	100%	758	100%
BLUE COLLAR BACKBONE	6	0.53%	4	0.53%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	6	0.53%	4	0.53%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	101	8.9%	69	9.1%
Ethnic Urban Mix	13	1.15%	9	1.19%
Urban Blues	0	0%	0	0%
Professional Urbanites	6	0.53%	4	0.53%
Urban Advancement	73	6.43%	49	6.46%
Amer. Great Outdoors	0	0%	0	0%
Mature America	9	0.79%	7	0.92%
METRO FRINGE	483	42.56%	330	43.54%
Steadfast Conservative	460	40.53%	315	41.56%
Moderate Conventionalists	23	2.03%	15	1.98%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

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The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,135	100%	758	100%
REMOTE AMERICA	0	0%	0	0%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	0	0%	0	0%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	0	0%	0	0%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	170	14.98%	112	14.78%
Industrious Country Living	137	12.07%	93	12.27%
America's Farmland	33	2.91%	19	2.51%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

Ikader Wall Lake Stratford Gladbrook Sloan Sully Waukee Treynor Ricketts Pierson State Center G Mallard Moorhead George Battle Creek Schaller Yetter Fort Atkin Intercultural Institute Gowrie Mapleton Dedham Lake Mills Mechanicsville Sabula Strawbe for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

0-3 HH & Percent		Unreached HH & Percent	
1,135	100%	758	100%
55	4.85%	32	4.22%
55	4.85%	32	4.22%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
	1,135   55   55   0	1,135100%554.85%554.85%00%	1,135100%758554.85%32554.85%3200%0

mynic notanu neystone Hills Uakland Labor wayt

The City Wall Lake Gray Standy Extine Crawfordsville La Porte City Wall Lake Gray Standy Barad Trace Maque Plover Hepburn Promise City Le Claire Mount Sterling Bonaparte Intercultural Institute for Contextual Ministry Garner Stuart Numa Gilbert for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Grant Westwood Mount Aver Lisbon Delta Fairfax

# Identifying Focus Groups in this Location

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Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

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- 1. Review the current demographic summary on pages 14-18 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 19-23. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 24-26. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 30-33. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Osage

#### **Potential Cultural Bridges**

Shellsburg

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

Olds

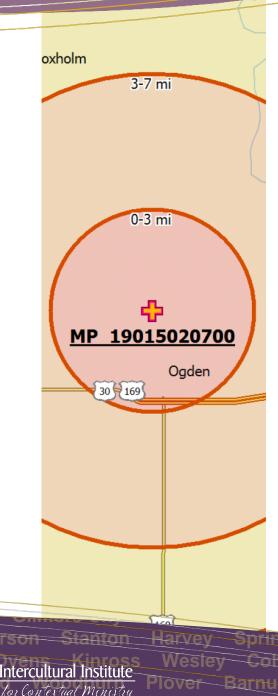
Harpers Ferry

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#### **Potential Cultural Bridges**

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	77%	78%	76%
Use Comp. for Internet/E-mail	61%	62%	60%
Internet Use: E-Mail	49%	50%	48%
Use Comp. for Comp. Games	42%	43%	42%
Use Comp. for Word Processing	41%	42%	42%
Use Comp. for Shopping	37%	38%	36%
Use Comp. for Digital Camera	35%	35%	34%
Photo Editing			
Use Comp. for Education	33%	33%	32%
Use Comp. for Banking	32%	33%	31%
Internet Use: News/ Weather	28%	28%	27%

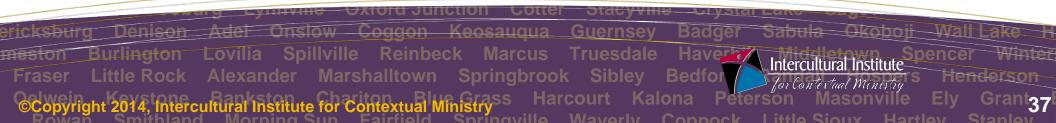
BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
HH Owns DVD Player	27%	27%	27%
Internet Use: Banking	24%	25%	24%
Use Comp. for News/Info./Data	22%	24%	23%
Service			
PC-Network-HH Has One	17%	17%	17%
Use Comp. for Accounting	14%	15%	14%
Use Comp. for Personal Financial	14%	13%	12%
Mngmnt			
Use Comp. for Filing/DB Mngmnt	13%	13%	14%
Internet Use: Shopping: Gathered	12%	13%	12%
Info. for Shopping			
Internet Use: Shopping: Made A	11%	13%	12%
Purchase			
Internet Use: Research/ Education	11%	11%	11%



The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	67%	67%	67%
Dining Out (Not Fast Food)	62%	61%	59%
Reading Books	54%	53%	53%
Card Games	43%	44%	44%
Gardening	40%	39%	37%
Go To A Beach/Lake	38%	38%	35%
Cooking for Fun	35%	35%	35%
Board Games	34%	34%	34%
Going To	20%	21%	21%
Bars/Nightclubs/Dancing			
Photography	20%	20%	20%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	69%	69%	69%
Gen./Fam. Practitioner	44%	44%	44%
Dentist	31%	30%	29%
Eye Dr.	23%	23%	23%
Backache	22%	22%	23%
Hypertension/High Blood	21%	21%	22%
Pressure			
None Of These	20%	20%	20%
High Cholesterol	19%	19%	19%
Any Arthritis	18%	17%	18%
Overweight (30 Pounds Or More)	16%	16%	16%
word)			



The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	26.69%	26.82%	25.27%
Live Theater	20%	19.73%	18.25%
Live Theater Most Often	16.82%	16.61%	15.37%
Rock/Pop Concerts Most	14.26%	14.69%	13.97%
Often			
Comedy Club	7.94%	8.03%	7.93%
Dance Performance	7.31%	7.28%	6.99%
Movies: Comedy	36.7%	37.46%	37.42%
Movies: Action/Adventure	36.41%	36.81%	36.66%
Movies: Fam.	18.8%	19.32%	19.36%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Romantic Comedy	18.74%	18.99%	18.48%
Movies: Drama	16.95%	16.9%	16.07%
Movies: Mystery	14.22%	14.28%	14.15%
MLB Baseball Reg. Season	7.33%	7.94%	6.92%
NFL Football Reg. Season	6.1%	6.32%	5.54%
College Football Reg.	5.8%	6.48%	5.8%
Season			
College Basketball Reg.	3.82%	4.26%	4.29%
Season			
Auto Racing Events	2.98%	3.01%	2.9%
NBA Basketball Reg.	2.84%	3.04%	2.75%
Season			

cas Clutier Spring Hill Rose Hill Muscatine Defiance Haverhill Arlington Norway St. Marys Sibley Put New Hampton Lamoni Orchard Avoca Lenox Spragueville Keomah <u>Intercultural Institute</u> Estherville Hampton State Center Goodell Kensett Ionia Jackson Jun <u>Intercultural Institute</u> de Copyright 2014, Intercultural Institute for Contextual Ministry Contextual Ministry Earlham Dike Sutherland Rodney Smithland Goldfi 38

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10	BRIDGES	0-3	3
	MILES	MILES	MILES		MILES	MILE
Walking for Exercise	41.58%	42.23%	40.56%	Stationary Cycling	12.06%	11.81%
Swimming	34.31%	34.02%	32.9%	Backpacking/Hiking	10.79%	10.98%
Bowling	21.48%	22.19%	20.9%	Baseball	10.26%	10.72%
Freshwater Fishing	21.02%	21.8%	21.67%	Power Boating	9.97%	9.73%
Camping Trips	19.58%	19.73%	18.79%	Volleyball	9.25%	9.48%
Billiards/Pool	17.78%	18.31%	18.4%	Softball	8.61%	8.56%
Weight Training	15.15%	15.42%	14.18%	Canoeing/Kayaking	8.27%	8.11%
Mountain/Road Biking	15%	14.83%	14.01%	Aerobics	8.27%	8.36%
Golf	14.46%	15.89%	14.83%	Football	8.24%	8.74%
Hunting	13.69%	14.29%	14.92%	Saltwater Fishing	7.33%	6.93%
Jogging/Running	13.48%	13.57%	12.5%	Motorcycling	7.3%	7.5%
Basketball	13.03%	13.95%	13.37%	Yoga	6.83%	6.35%
Using Cardio Machine	9 12.79%	12.99%	12.03%	Horseback Riding	6.53%	7.08%
Target Shooting	12.37%	11.7%	11.73%	Soccer	6.4%	6.26%

age Calumet Van Horne Williams Moulton Maynard Des Moines Lenox Houghton Johnston Clarinda The Martinsburg Carpenter Washta Ainsworth Corwith St. Charles Your Intercultural Institute aswig West Bend Dougherty Underwood Aspinwall Cumberland Rembring Confectual Ministry Confectual

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10	BRIDGES	0-3	
	MILES	MILES	MILES		MILES	MILE
Archery	6.38%	6.18%	6.03%	Auto Racing	4.12%	3.43%
Tennis	5.95%	6.1%	5.7%	Racquetball	3.72%	3.55%
Roller Skating	5.78%	5.91%	5.57%	Hockey	3.64%	3.61%
Ice Skating	5.62%	5.46%	5.28%	Rock Climbing	3.58%	4.08%
Downhill & X-Country	5.23%	5.16%	4.68%	Snowboarding	3.48%	3.72%
Skiing				Skateboarding	3.38%	3.31%
Water Skiing	5.18%	5.03%	5%	Sailing	3.19%	2.97%
Snowmobiling	5.12%	5.04%	4.9%	Martial Arts	2.94%	2.8%
Fly Fishing	4.94%	5.04%	4.89%	Rowing	2.87%	2.96%
Snorkeling	4.57%	4.8%	4.85%	Surfing & Windsurfing	2.45%	2.61%
Jet Skiing	4.53%	4.96%	4.79%			

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#### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

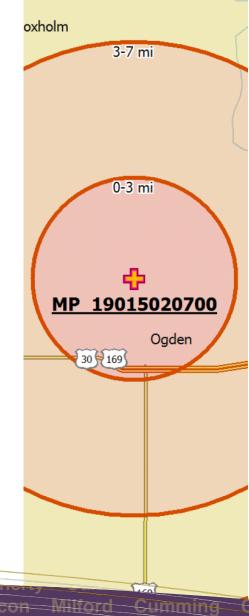
#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



eystene Lakota Lowden Montezuma Tipton Elberon Weldon Rose Hill Beacon Milford Cumming Car Missouri Valley New Virginia Fonda Smithland Nashua Chelsea Intercultural Institute City Gowrie Hornick Dundee Dakota City Audubon Prescott Indianola (Contextual Ministry) Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

#### Potential Cultural Barriers -- Introduction (part 2)

#### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

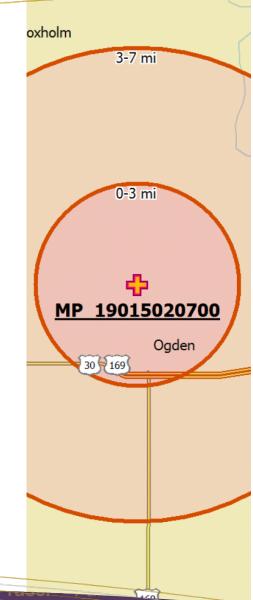
CULTURAL BARRIERS OF ACCEPTANCE

#### **Christian Subculture**

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



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## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

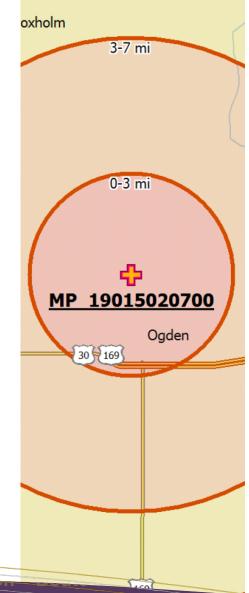
BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES		BARRIERS	0-3 MILES	3-7 MILES	7-10 MILE
Important Continue Learning New Things	48%	47%	48%	I	Too Much Sponsorship In Arts/Sports	20%	20%	21%
Find It Difficult To Say No To My Kids	38%	37%	36%		Rarely Sit Down to a Meal Together At Home	18%	18%	17%
Woman's Place Is In The Home	36%	36%	36%		Marijuana Should Be Legalized	18%	18%	17%
Speak My Mind Even If It Upsets People	35%	34%	34%		Like To Pursue Challenge/Novelty/Change	17%	16%	18%
Prefer To Have Few	34%	35%	33%		I Am A Workaholic	14%	15%	15%
Possessions As Possible					Only Work Current Job for The	14%	14%	15%
Like Control Over People And	32%	31%	31%		Money			
Resources					We Should Strive for Equality for	11%	11%	12%
Like To Do Unconventional	31%	31%	31%		All			
Things					Happy With My Standard Of	10%	10%	10%
Money Is Best Measure Of	28%	27%	27%		Living			
Success					On Whole People Get What They	10%	9%	9%
If Won Lottery Would Never	27%	27%	25%		Deserve			
Work Again					Indulge My Kids With The Little	9%	8%	8%
Don't Judge People/Way They	27%	26%	28%		Extras			
Live Life					Little I Can Do To Change My	7%	7%	7%
Friends More Important Than My	26%	26%	26%		Life			
Fam.					Willing To Give Up Time With	5%	5%	6%
Like to Stand Out In A Crowd	21%	20%	20%		Fam. To Advance			

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#### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Buena Vista Havesville Coburg Humboldt Moravia Plano Manchester Mount Pleasant Macedonia Central City Westwood Late instan Sandyville Conway St. Lucas Marne Bettendorf Hanlontown Long Intercultural Institute Mitchellville Stanley Exline New Market Rock Valley Lake View Basse for Confextual Ministry 

## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES	THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	62%	61%	59%	Worried About Pollution Caused By Cars	16%	17%	17%
You Should Seize Opportunities In Life	56%	55%	56%	Is An Important Part Of Who I Am Real Men Don't Cry	16% 15%	15% 14%	15% 16%
Like To Understand About Nature	36%	36%	37%	Looking for New Ideas To Improve Home	14%	14%	15%
Prefer To Have Few Possessions As Possible	34%	35%	33%	Try Not To Worry About The Future	13%	13%	13%
Important Feel Respected By My Peers	33%	33%	34%	Enjoy Spending Time With My Fam.	12%	11%	11%
Prefer Work Part Of Team Than Alone	33%	32%	33%	Provide My Kids With The Little Extras	10%	10%	10%
Important To Juggle Various Tasks	29%	27%	30%	Like Spending Most Time With Fam.	5%	5%	5%
Have Keen Sense Of Adventure	28%	26%	26%	Feel Very Alone In The World	5%	5%	6%
Good At Fixing Things	26%	26%	28%	Children Should Be Allowed To	5%	5%	5%
Like To Just Enjoy Life	23%	22%	22%	Express Themselves			
People Have To Take Me As They Find Me	22%	22%	22%	Decor Particular Interest To Me Would Like To Set Up Own	4% 3%	3% 3%	3% 3%
Consider Myself Interested In The Arts	18%	17%	19%	Business			

Portsmouth Bristow Matlock Mitchellville Paton Camanche Deloit Clermont Bagley Battle Creek West Okoboji Scranton Richland Anamosa Riverton Buffalo Center Intercultural Institute edrick Prescott Dedham Nodaway St. Olaf Elkport West Point Har Joi Confertial Ministry opyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Delmar Hancock Walcott Prairieburg Pleasant Plain

#### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

Plymouth Sergeant Blaff Hartwick Nodaway Blencoe Columbus City Buckeye Anthon Paimer Luve Conter Rutland Varina Moravia Woolstock University Heights Clarve Intercultural Institute ystone Ventura Pleasanton Boone Bonaparte Arthur Elgin Peosta Intercultural Institute for Conter Contextual Ministry Valuer Janesville Cherokee Anthon Drakesville Esther 46

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### **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	86.29%	86.41%	85.98%
Restaurant-Visit Any			
Fam. Restaurants/Steak	84.48%	84.82%	83.08%
Houses-Visit Any			
McDonald's	57.16%	56.96%	56.45%
Burger King	37.64%	37.63%	36.59%
Subway	31.72%	31.77%	30.1%
Applebee's	31.04%	30.88%	29.91%
Wendy's	30.51%	28.76%	27.4%
Taco Bell	28.44%	28.57%	28.21%
Kentucky Fried Chicken (KFC)	28.06%	27.31%	27.97%
Arby's	25.9%	25.47%	25.26%
Pizza Hut	22.58%	23.34%	23.7%
Olive Garden	20.48%	20.58%	19.48%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Dairy Queen	20.23%	21.65%	21.67%
Red Lobster	16.48%	15.95%	15.51%
Cracker Barrel	16.18%	14.89%	14.41%
Outback Steakhouse	12.39%	13.02%	12.3%
Denny's	12.28%	11.7%	10.89%
Sonic	12.26%	12.18%	12.84%
IHOP (International House Of	11.72%	11.15%	10.76%
Pancakes)			
Domino's Pizza	11.54%	11.64%	11.81%
Hardee's	11.5%	11.04%	10.9%
Golden Corral	10.83%	9.8%	9.86%
Chili's Grill and Bar	10.57%	10.65%	10.6%
Chick-Fil-A	10.45%	10.22%	9.35%

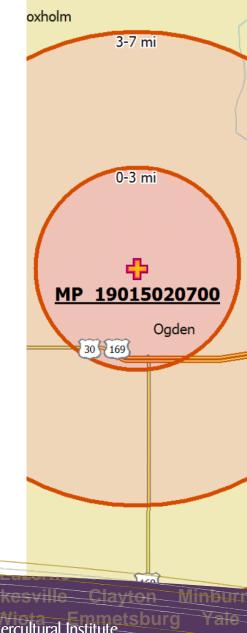


#### **Potential Shared Projects**

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



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### **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	51.89%	52.53%	50.6%
Recycled products	38.58%	38.75%	37.03%
Worked as volunteer (non political)	18.81%	19.11%	18.14%
Engaged in fund raising	12.25%	12.38%	11.64%
Religious club member	7.77%	7.91%	7.83%
Wrote to elected offcl about publ bus	6.51%	6.66%	6.32%

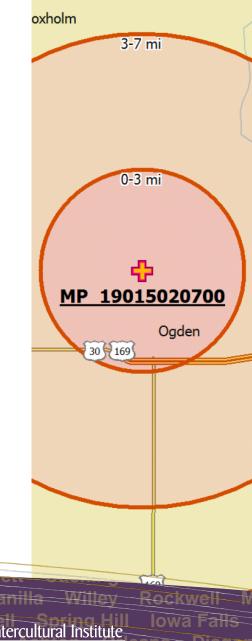
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Union member	6.43%	6.34%	5.99%
Wrote to editor of mag or	6.3%	6.07%	5.88%
newspaper			
Charitable Organization	6.08%	6.46%	6.18%
Took active part in local civic	5.51%	5.59%	5.31%
issue			
Fraternal order member	5.41%	5.3%	5.35%
Addressed a public meeting	5.32%	5.81%	5.38%

rthwood Kamrar Stratford Orange City Panora Boone Glidden Keswick Grand Junction Edgewood Au Jesup Bancroft Udell Maharishi Vedic City Dyersville Elberon Hough Strauberry Point Ackley Pa eton Coppock Ankeny Alvord Lake Park Clare Mystic Hansell Fruitl for Contextual Ministry <sup>n</sup> ©Copyright 2014, Intercultural Institute for Contextual Ministry

#### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to begin shaping targeted messages to your intended audience.



S Kimbalton Galender Alburnett Denver Wiota Audubon Fort Madison Waning Hill Owa Fails West Burlington Albert City Slater North Liberty Center Junction Masonville Farmersburg Craig Duncombe Sioux Center Wayland Hore for Contextual Ministry Scopyright 2014, Intercultural Institute for Contextual Ministry

## **Potential Print Media Content:**

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	16.53%	16.11%	15.88%
Children's Books	12.76%	12.94%	12.38%
Mystery	11.91%	11.95%	11.67%
Cookbooks	11.47%	11.46%	10.93%
Religious (not Bibles)	8.42%	8.77%	8.76%
History	7.09%	6.86%	6.62%
Personal/Business	6.87%	6.86%	6.27%
Self-help			
Romance	6.84%	6.77%	6.68%
Biography	6.05%	5.98%	6.09%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	71.17%	70.24%	69.12%
Gen. Editorial	45.29%	44.83%	44.91%
Womens	39.37%	39.14%	39.38%
Service	36.3%	36.14%	35.66%
Mens	18.13%	17.72%	17.86%
<b>Business/Finance</b>	15.41%	15.78%	15.06%
Fishing/Hunting	15.33%	15.48%	15.33%
Sports	15.16%	14.53%	14.17%
Automotive	14.99%	14.46%	14.51%

Libertyville Archer Lake Mills Lucas Rock Valley Stockton Sabula Graettinger Gedar Falls Dexter A Wiota Armstrong Silver City Aspinwall Rock Falls Greeley Coin Ute Leando Park View Blue Grass Fort Atkinson Panora Baxter Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Contextual Ministr

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	59.06%	59.45%	59.16%
Classified	36.61%	36.02%	36.46%
Sport	35.31%	35.21%	34.57%
Editorial Page	34.35%	34.53%	34.36%
Comics	30.49%	30.41%	30.39%
Business/Finance	30.47%	30.77%	29.4%
Food/Cooking	26.47%	26.77%	26.37%
Movie Listings & Reviews	26.15%	25.94%	25.43%
TV/Radio Listings	25.81%	25.23%	24.92%
Home/Gardening	23.84%	23.92%	22.91%
Travel	20.4%	20.34%	19.53%
Science/Technology	19.2%	18.82%	18.16%
Fashion	13.22%	13.79%	13.33%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Country	27.19%	28.47%	28.45%
Adult Contemporary	19.79%	19.75%	19.68%
CHR Contemp Hit Radio	17.94%	16.66%	16.96%
Rock	14.91%	14.42%	13.75%
News/Talk	13.3%	13.65%	12.33%
Classic Rock	12.54%	12.46%	12.06%
Oldies	12.5%	12.87%	12.24%
Alternative	9.45%	9.16%	8.44%
Urban Contemporary	7.06%	6.77%	7.27%
Variety	7.05%	7.37%	6.9%
Religious	6.21%	6.42%	6.26%
Soft Contemporary	5.86%	5.84%	5.39%
Classic Hits	4.53%	4.32%	4.27%
All News	3.98%	4.27%	3.92%
Sports	3.81%	3.87%	3.44%
All Talk	3.5%	3.55%	3.31%
Classical	3.39%	3.42%	3.21%
Adult Standards	2.93%	2.96%	2.97%

mville Hawarden Iowa Falls Dunkerton Buck Grove Farmington Griswold Rutland Kanawha Denison ben Clio Velga Sidney Fremont Rippey Rossie Hansell Crawfordsville Ceder Rapids Woodburn Dat alia McCausland Emerson Terril Fontanelle Lone Tree Tingley Kirkm for Contextual Ministry e Copyright 2014, Intercultural Institute for Contextual Ministry Contextual Ministry Contextual Ministry

### **Potential Multimedia Content:**

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3	3-7	7-10		MULTIMEDIA: TV	MULTIMEDIA: TV 0-3	MULTIMEDIA: TV 0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Fox News Channel	66.64%	65.78%	63.45%		TV Info From Newspapers	TV Info From Newspapers 26.69%	TV Info From Newspapers 26.69% 26.65%
Satellite Dish	56.13%	56.98%	56.61%		Nick At Nite	Nick At Nite 26.58%	Nick At Nite 26.58% 27.38%
Soapnet	50.89%	50.39%	50.58%		USA Network	USA Network 26.08%	USA Network 26.08% 25.34%
Other Video-On-Demand	41.41%	42.76%	41.84%		TCM (Turner Classic	TCM (Turner Classic 26.06%	TCM (Turner Classic 26.06% 25.22%
Sci-Fi Channel	38.51%	39.21%	37.5%		Movies)	Movies)	Movies)
MSNBC	36.6%	36.08%	34.61%		Hallmark Channel	Hallmark Channel 25.16%	Hallmark Channel 25.16% 25.86%
Adult Pay Per View TV	35.76%	36.1%	33.65%		BET (Black Entertainment	BET (Black Entertainment 24.82%	BET (Black Entertainment 24.82% 25.42%
Nickelodeon	31.56%	31.91%	30.03%		TV)	TV)	TV)
Comedy Central	31.39%	30.43%	30.14%		TV Info From Monthly Cable	TV Info From Monthly Cable 24.02%	TV Info From Monthly Cable 24.02% 23.31%
Adult Swim	30.31%	31.83%	28.86%		Guide	Guide	Guide
TV Info From Sunday TV	28.99%	28.47%	28.77%		The Golf Channel	The Golf Channel 23.9%	The Golf Channel   23.9%   23.28%
Magazine					ABC Fam.	ABC Fam. 22.77%	ABC Fam. 22.77% 22.57%
Subscribe Digital Cable	27.9%	29.92%	27.61%		ESPN2	ESPN2 22.07%	ESPN2 22.07% 22.01%
					Lifetime	Lifetime 20.88%	Lifetime 20.88% 20.64%



**ESPN** Classic

19.03%

20.03%

19.29%

#### **Communication Media Usage**

New Vienna

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Havelock

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

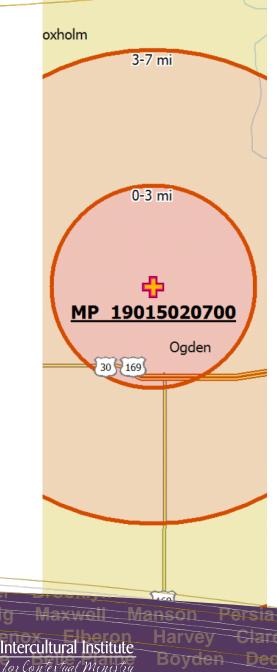
Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

Orange City

Clutier

Readlyn

Popeiov





# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	20.06%	19.47%	18.91%
Medium Users (4-6)	10.7%	10.6%	10.29%
Light Users (1-3)	20.9%	21.05%	21.29%
Quintiles (20%)			
Newspaper I (Heavy)	1.77%	1.67%	1.59%
Newspaper II	1.63%	1.69%	1.82%
Newspaper III	2.32%	2.16%	2.12%
Newspaper IV	0.79%	0.73%	0.75%
Newspaper V (Light)	1.07%	1.3%	1.74%

LES	MILES	MILES
750/		
750/		
.7570	18.71%	19.06%
39%	8.25%	8.45%
75%	9.61%	10.15%
.39%	10.71%	10.66%
21%	0.41%	0.38%
91%	5.7%	5.43%
42%	2.09%	2.24%
09%	3.05%	2.97%
.97%	15.97%	17.15%
.54%	27.36%	27.77%
.7%	14.79%	15.09%
36%	4.92%	4.88%
48%	4.25%	4.15%
.49%	21.1%	23.05%
17%	2.78%	2.46%
	75% .39% 21% 21% 42% 09% .97% .54% .7% 36% 48% .49%	839%8.25%75%9.61%.39%10.71%.39%0.41%.1%5.7%.42%2.09%.9%3.05%.97%15.97%.54%27.36%.7%14.79%.6%4.92%.48%4.25%.49%21.1%



# Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

IEDIUM 0-3 3-7 7-10 MEDIUM
MILES MILES MILES
adio Drive Time Quntiles TV Prime Time
ifths / 20%) 20%)
rive Time I & II (Heavy) 4.01% 3.65% 3.45% Prime Time I & II (He
rive Time III (Medium) 0.67% 0.54% 0.55% Prime Time III (Medium
adio IV & V (Light) 2.43% 2.68% 2.46% Prime Time IV & V (Light)
adio Media Quntiles (fifths / TV Early/Late Fringe Qu
0%) (fifths / 20%)
adio I & II (Heavy) 7.86% 7.67% 8.15% Fringe I & II (Heavy)
adio III (Medium) 5.49% 5.27% 5.12% Fringe III (Medium)
adio IV & V (Light) 2.78% 3.06% 2.97% Fringe IV (Light)
able TV Quntiles (fifths / TV All Day Quntiles (fifths
0%) 20%)
Bable I & II (Heavy)   12.58%   12.93%   11.8%   All Day I & II (Heavy)
able III (Medium)3.54%3.42%3.48%All Day III (Medium)
Bable IV & V (Light)   31.77%   32.53%   31.7%   All Day IV (Light)

a Kimbaliton St. Anthony Terril Van Horne Roland Fruitland Macedonia Lincoln Churdan Tama Albe Emerson Melbourne Rudd Madrid Glenwood Asbury Randolph Fairtan Intercultural Institute Shellsburg West Chester St. Paul Struble Ackley Dysart Ogden Blair (on Confestual Ministry Confestual Ministry Northboro Blakesburg Fremont Macksburg South 56

# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	12.57%	12.45%	11.45%
6:00am - 10:00am	14.61%	14.16%	14.28%
10:00am - 3:00pm	4.53%	4.37%	4.66%
3:00pm - 7:00pm	13.49%	13.72%	13.84%
7:00pm - Midnight	11.86%	13.09%	12.56%
Midnight - 6:00am	5.13%	5.19%	4.96%
Weekend Radio			
Listeners			
Dayparts [summary]	15.27%	15.21%	14.45%
6:00am - 10:00am	2.99%	3.18%	2.95%
10:00am-3:00pm	4.79%	4.6%	4.62%
3:00pm - 7:00pm	6.85%	6.76%	6.4%
7:00pm - Midnight	7.77%	7.85%	7.51%
Midnight - 6:00am	9.86%	9.22%	10.02%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	8.51%	8.77%	8.14%
Saturday: 8:00-11:00pm	8.09%	8.09%	8.43%
Sunday: 7:00-11:00pm	9.83%	10.58%	9.63%
9:00am-1:00pm	26.58%	27.38%	26.38%
9:00am-4:00pm	30.41%	31.28%	30.51%
4:00pm-7:00pm	28.98%	28.93%	27.38%
11:00pm-1:00am	44.03%	43.01%	41.74%
AVG Prime time	2.13%	2.23%	2.19%
Mon-Sun			

Seymour Ossian Ackworth Van Horne Stratford Mystic Pleasantville Odebolt Woodbine Martensdale Hontour Yetter Eagle Grove Garnavillo Ferguson Sutherland Hepburg Intercultural Institute warden Kalona Gravity Carbon Waverly Janesville Le Roy Lost Nation for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Floin Franklin Minon Martinsburg Knowyille Kimbal

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10	<b>TV VIEWERS</b>	TV VIEWERS 0-3	TV VIEWERS 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Weekday				Weekend	Weekend	Weekend
6-7am	16.42%	16.76%	17.1%	Sat: 7-10am	Sat: 7-10am 18.51%	Sat: 7-10am 18.51% 18.88%
7-9am	22.07%	22.01%	20.28%	Sat: 10am-1pm	Sat: 10am-1pm 6.98%	Sat: 10am-1pm 6.98% 7.09%
9am-12noon	22.46%	23.43%	22.25%	Sat: 1-4pm	Sat: 1-4pm 25.31%	Sat: 1-4pm 25.31% 24.73%
12noon-4pm	7.95%	7.85%	8.27%	Sat: 4-6pm	Sat: 4-6pm 7.16%	Sat: 4-6pm 7.16% 6.65%
4-6pm	48.3%	48.45%	44.64%	Sat: 6-7pm	Sat: 6-7pm 2.3%	Sat: 6-7pm 2.3% 2.37%
6-7pm	21.69%	22.42%	21.8%	Sat: 7-8pm	Sat: 7-8pm 0.92%	Sat: 7-8pm 0.92% 1.03%
7-7:30pm	1.51%	1.52%	1.21%	Sat: 8-11pm	Sat: 8-11pm 8.09%	Sat: 8-11pm 8.09% 8.09%
7:30-8pm	11.05%	10.19%	9.95%	Sat: 11pm-1am	Sat: 11pm-1am 4.17%	Sat: 11pm-1am 4.17% 4.27%
8-11pm	8.51%	8.77%	8.14%	Sat: 1am-7pm	Sat: 1am-7pm 26.08%	Sat: 1am-7pm 26.08% 25.34%
11pm-12am	36.6%	36.08%	34.61%	Sun: 7-10am	Sun: 7-10am 2.12%	Sun: 7-10am 2.12% 2.19%
11pm-1am	44.03%	43.01%	41.74%	Sun: 10am-1pm	Sun: 10am-1pm 7.41%	Sun: 10am-1pm 7.41% 8.15%
1-6am	31.49%	31.25%	30.88%	Sun: 1-4pm	Sun: 1-4pm 5.92%	Sun: 1-4pm 5.92% 5.71%
				Sun: 4-7pm	Sun: 4-7pm 13.94%	Sun: 4-7pm 13.94% 14.41%
				Sun: 7-11pm	Sun: 7-11pm 9.83%	Sun: 7-11pm 9.83% 10.58%
				Sun: 11pm-1am	Sun: 11pm-1am 4.27%	Sun: 11pm-1am 4.27% 4.7%
				Sun: 1-7am	Sun: 1-7am 21.27%	Sun: 1-7am 21.27% 22.44%

Bancroft Dayton Burlington Mount Sterling Orange City Lakota Nevada Haverhill North Buena Vista Davenport Des Moines Clearfield St. Anthony Marquette Prairie City Intercultural Institute Durango Shambaugh Johnston College Springs Lone Rock Rathbu For Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 61 and 62 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 36-40. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 43. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 45. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

- 1. Review the shared places listed on page 47. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 49. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 51-53. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 55-58. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

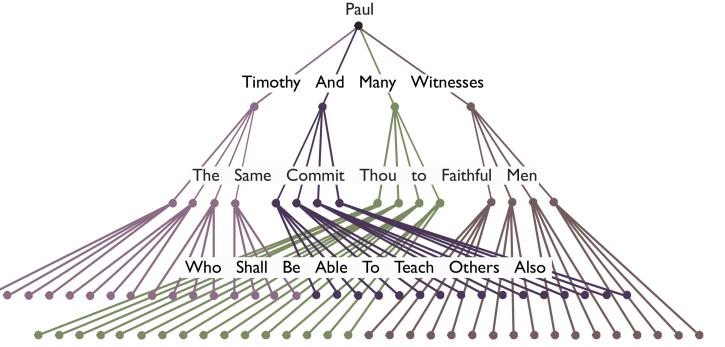
Boyden Shannon City Altoona Rembrandt Alleman Drakesville Nashua Rathbun Emerson Beaver Oa River Thompson Goodell Ocheyedan Arnolds Park Kellogg Westwood <u>Intercultural Institute</u> Eagle Grove Mapleton Livermore Calamus West Burlington Owasa <u>Intercultural Institute</u> Spragueville F Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Maharishi V60

## **Biblical Missional Multiplication**

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.





Elliott Letts Luther Cedar Falls Lucas Elma Aplington Fairbank Tabor Zwingle Dunlap Pella H Aurelia Fenton Lynnville Shelby St. Lucas Radcliffe St. Paul Hartford Intercultural Institute Colesburg Ainsworth Pacific Junction Boyden Coppock Oakville Oel Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

## **Establishing Redemptive Relationships**

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

#### **Communication Steps**

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



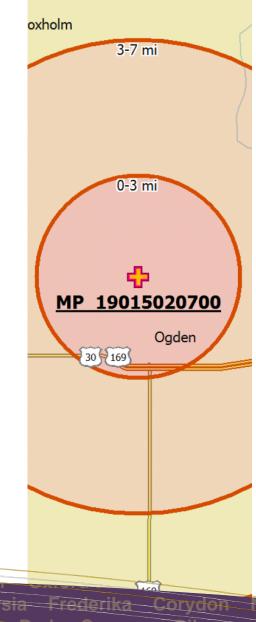


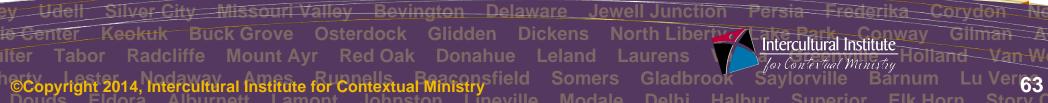
#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

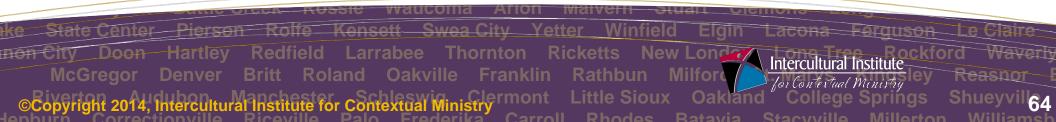
- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org





### Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.





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