# MissionSite top unreached locations

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Stumbus Junction Lineville

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Algona Bondurant Gowrie **REGION: Metro** COUNTY: Story SITESCAPE: Townscape ant Hill Oto Raymond A SpillDENSITY PATTERN Inney Fayette Arnolds Park Kellerton Bo aptist v Citv nvention of **Dawson** Curlew

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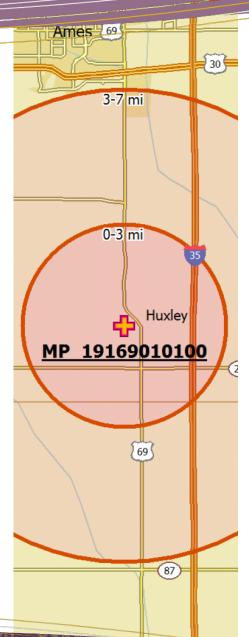
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#### Site Location Summary

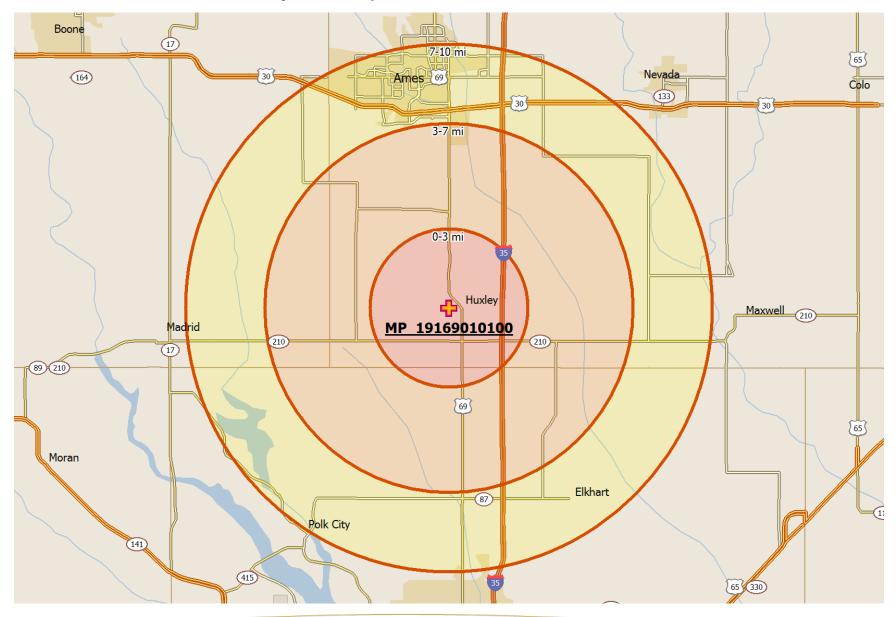
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	region	1903	Metro
3	County Location	19169	Story
4	Zipcode	50124	Story
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.13	Small towns adjacent to a small town
8	Sitescape Density Pattern	11	10000-10000-50000



Strawberry Point Seymour Dubuque Kanawha Dunkerton Quasqueton Marquette Blakesburg Pulaski Strawberry Point Seymour Dubuque Kanawha Dunkerton Quasqueton Marquette Blakesburg Pulaski Melvin Ottosen Logan Swaledale Holy Cross Holland West Union Confectual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry Albin Harvey Malvern Dubuge Bouton Thornburg Ployer La Point Garnavillo 3

#### Site Location Summary - Map of the Site Location



Oux New Vienna Monroe Portsmouth Paullina Pleasant Plain Britt Cedar Rapids Offurnwa Conrad By Eldora Stockport Keokuk Gillett Grove Arispe Maurice Dakota City Har Hill Knowille Hedrick Gow Millville Raymond Lone Tree Center Junction Ayrshire Radcliffe Baxte for Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

#### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL /	CO	EXPLANATION
	URBAN	DE	
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	3	County in metro area of fewer than 250,000 population
4	NCHS Rural Urban Codes	4	Small Metro - counties in a metropolitan statistical area of 50,000 to 249,999 population
5	NCES Urban Centric Locale Codes	42	Rural: Distant: Census-defined rural territory that is more than 5 miles but less than or equal to 25 miles from an urbanized area, as well as rural territory that is more than 2.5 miles but less than or equal to 10 miles from an urban cluster.
6	IICM RUCA Values Index	94	Metropolitan high commuting: Secondary flow 30% to 50% to a larger Urban Area
7	ERS RUCA Commuting Value	2	Metropolitan area high commuting: primary flow 30% or more to a urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

HEIL ROCK WICINTIFE LIGGERAIC WESTWOOD

St. Paul Lawler West Okoboji Lawton Roland Vail Okoboji Aplington Intercultural Institute Elberon Fairfield Webster Westphalia Swan Ossian Silver City Graft Intercultural Institute Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	3,060	7,320	47,977
2010 Households	1,215	2,835	16,800
2010 Group Quarters Population	24	12	9,625

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	10	11	32
Language Diversity National Index	4	16	53
Foreign Born Diversity National Index	64	77	58
Ancestry Diversity National Index	56	58	68
Racial Diversity National Index	7	11	28

way Alta Muscatine Pisgah Garden Grove Lost Nation Carlisle Aurelia Mondamin New London Boxh Blue Grass Brighton Dyersville Vinton Chillicothe Lowden Vining Creek Intercultural Institute Elk Run Heights Steamboat Rock Millville Diagonal Inwood Dunkert Vortextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

# Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	1	True
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

Williams Center Point Norwalk Benton Hastings Thor Wallingford Wheatland Calumet Truesdale Lis Council Bluffs Garwin Fort Dodge West Liberty Cotter Le Roy Lu Vernesdale Walford Waverly Owasa Emmetsburg Otho Matlock Wayland Osceola Dumont Ridge <u>Intercultural Institute</u> ringbrook Den Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

## Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	280	23.05%
Mainstay Communities	Established, Diverse Households	665	54.73%
Working Communities	Blue-collar, Working Families	29	2.39%
Country Communities	Rural, Agri. & Mining Families	11	0.91%
Aspiring Communities	Young Singles / Aspiring-Multihousing	229	18.85%
Urban Communities	High Density, Inner-city Neighborhoods	0	0%

Douds Manilla Massena Dyersville Nichols Farmersburg Clutier Rake Rembrandt Panama Le Re eet Chester Lake City Gray Milford Boone Maquoketa Bennett Gruver Intercultural Institute Iver City Fertile Oyens Tipton Charter Oak Osceola Thor Kelley An Intercultural Institute Copyright 2014, Intercultural Institute for Contextual Ministry Hamburg Donahue Arthur Lincoln Whiting Atking

# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

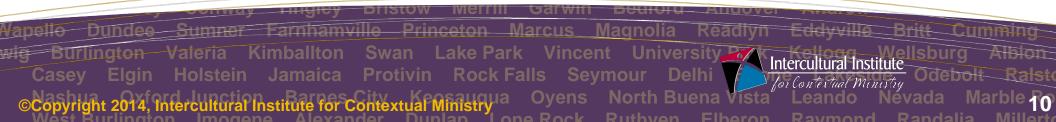
- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Cleghorn Cantril Sloan Mystic Ute Tabor Sumner Carson Arcadia Eartham Blue Grass Pleasantville Hartford Dakota City Braddyville Orient Royal Martelle Salix West Volga Pacific Junction She don Leighton Manning Sac City Charlotte Centerville Dike Imogene Specopyright 2014, Intercultural Institute for Contextual Ministry Wellsburg Duncombe Colesburg Fort Madison Spring of Greene Manific Mitchellyille Tennant Sigur Center Strawberry Point Garper Asbury Derby Ringsted

# Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?



# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	23,298	812	3.48%
Unreached %	70.98%	66.8%	94.11
Religious But NOT Evangelical HH	5,056	128	2.52%
Religious But NOT Evangelical %	15.4%	10.51%	68.21
Spiritual But NOT Relig or Evang HH	4,708	168	3.57%
Spiritual But NOT Relig or Evang %	14.34%	13.85%	96.57
Not Evangelical, Not Interested HH	13,533	516	3.81%
Not Evangelical, Not Interested %	41.23%	42.44%	102.93



esburg Parnell Stacyville Lynnville Emerson Elberon Duncombe Montezuma Grand Mound Baldwin A Bloomfield Guttenberg Welton Cedar Falls Bradgate Little Rock Danbury Lehigh Luxemburg New Albin Brayton Manson Arthur Confextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

# **Spirituality Indicators - Churchscape**

IICM's Churchscape indicates the number of BCIOWA within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BCIOWA Churches	0	0	0%
Active BCIOWA Attenders	0	0	0%
Active Evangelical Households	2,688	114	4.22%
Active Evangelical Percent	8.19%	9.34%	114.13
Inactive Evangelical Households	6,838	289	4.23%
Inactive Evangelical Percent	20.83%	23.78%	114.17
# New Churches Needed	16	1	3.7%





# Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

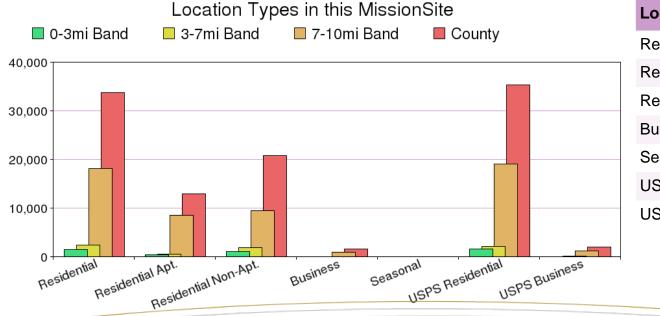
#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.



The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

EMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	74,252	2,605	3.51%
2000 Population	79,981	2,912	3.64%
2010 Population	88,202	3,060	3.47%

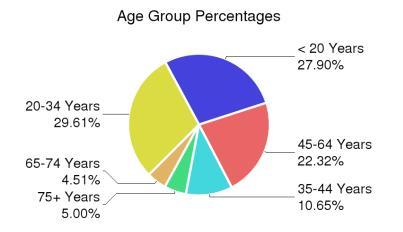


Location Type	0-3mi Band
Residential	1,407
Residential Apt.	391
Residential Non-Apt.	1,016
Business	33
Seasonal	0
USPS Residential	1,595
USPS Business	27

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A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

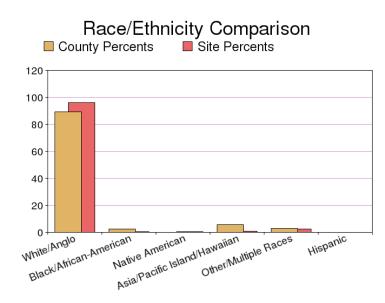


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	4.86%	6.57%	135.19
4-5 Years	2.15%	2.75%	127.91
6-8 Years	3.11%	4.87%	156.59
9-11 Years	2.87%	3.99%	139.02
12-13 Years	1.81%	2.19%	120.99
14-17 Years	5.76%	4.58%	79.51
18-19 Years	3.23%	2.97%	91.95
0-5 Years	7.01%	9.31%	132.81
6-12 Years	6.89%	10.03%	145.57
13-19 Years	9.89%	8.56%	86.55
< 20 Years	23.79%	27.9%	117.28
20-34 Years	38.35%	29.61%	77.21
35-44 Years	8.4%	10.65%	126.79
45-64 Years	18.83%	22.32%	118.53
65-74 Years	5.27%	4.51%	85.58
75+ Years	5.36%	5%	93.28
Median Age	28	29	106.03
Median Age (Male)	27	31	114.79
Median Age (Female)	28	31	108.95

Chariton Pestville Macksburg Westphalia Stratford Franklin Dubuque Blanchard Alleman Camane St. Donatus Madrid Gilbert Sidney Victor Clemons Larrabee Pisgah Intercultural Institute New Sharon Stout Grandview Belle Plaine Stanley Randall Willey Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	89.17%	96.18%	107.85
Black, African-American	2.37%	0.39%	16.53
Native American	0.2%	0.33%	162.85
Asian	5.46%	0.88%	16.16
Pacific Island, Hawaiian	0.05%	0%	0
Other/Multiple Races	2.74%	2.22%	81.03
Hispanic	0%	1.6%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	50,525	1,881	
Less than 9th Grade	1.27%	1.81%	70.19
No High School Diploma	3.07%	3.62%	84.81

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	50,525	1,881	
Less than 9th Grade	1.27%	1.81%	70.19
No High School Diploma	3.07%	3.62%	84.81
High School Graduate	19.78%	27.27%	72.51
Some College, no degree	19.36%	20.26%	95.57
Associate Degree	8.59%	11.48%	74.77
College Degree	29.2%	26.58%	109.84
Graduate/Prof. degree	18.75%	8.98%	208.66

Igley Lake Mills Little Sioux Orleans Thurman Van Meter Le Claire Dunkerton Shambaugh Riceville Glaire Anthon Woodbine Bridgewater Chester Churdan Clarinda Bradge Intercultural Institute Woodburn Blairsburg Leon Waverly Bussey Lytton Hansell Moorlan Greeley Pacific Junction Lewis 16 Copyright 2014, Intercultural Institute for Contextual Ministry Birmingham Crescent Rossie Parnell Perry Turin

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX	
ESTIMATES				
Household Income				
< \$10,000	7.81%	4.28%	75.37	
\$10,000 to \$19,999	12.92%	9.71%	75.19	
\$20,000 to \$29,999	10.52%	11.93%	113.41	
\$30,000 to \$49,999	19.56%	14.98%	76.57	
\$50,000 to \$59,999	7.93%	8.89%	112.09	
\$60,000 to \$69,999	7.89%	9.96%	126.26	
\$70,000 to \$79,999	6.78%	8.97%	132.29	
\$80,000 to \$89,999	5.25%	7.41%	141.11	
\$90,000 to \$99,999	3.55%	4.36%	122.8	
\$100,000 to \$124,999	7.54%	10.12%	134.26	
\$125,000 to \$149,999	4.45%	6.5%	146.18	
\$150,000 to \$199,999	3.43%	1.4%	40.79	
\$200,000 to \$249,999	0.97%	0.41%	42.61	
\$250,000 or more	1.4%	0.74%	52.74	
Median Household	49,088	61,261	124.8	
Average Household	63,617	65,759	103.37	
Per Capita Household	25,043	26,115	104.28	
Family/Non-Family Household				
Income				
Median Family Income	75,247	77,560	103.07	
Average Family Income	87,789	77,136	87.87	
Median Non-Family Income	28,735	31,112	108.27	
Average Non-Family Income	36,138	27,807	76.95	

Fairbank Pocahontas Sioux Rapids Garrison Marysville Drakesville Wiota Harcourt Mason City Lucas Randall Garner Algona Luther Walcott Fort Madison Elk Provincipits Martelle Swea City Iona Fonda Fruitland Ayrshire Lime Springs Keokuk Charter Oak Alvo Garcanterial Ministry an Copyright 2014, Intercultural Institute for Contextual Ministry (stal Lake Park Ottumwa Bristow Oakland Delta Grant

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	53.2%	65.02%	122.21
Families with Children	21.97%	29.22%	133.02
Families without Children	31.24%	35.8%	114.62
Non-Family Households			
% Non-Family Households	46.8%	34.98%	74.75
Non-Families with Children	0.36	0.25	69.27
Non-Families without Children	46.44	34.73	74.79
Housing Units			Index
Total Housing Units	34,987	1,304	
Vacant percent	6.18%	6.83%	110.4
Owned percent	52.73%	69.17%	131.17%
Rented Percent	41.08%	24.08%	58.61
Households by Size			Index
Avg household size	2.37	2.50	105.49
Avg family hh size	3.02	3.05	100.99
Avg non-family hh size	1.64	1.47	89.63
Households By Count of Persons			Percent
One	9,760	321	3.29%
Тwo	11,285	418	3.7%
Three or Four	9,430	374	3.97%
Five+	2,349	102	4.34%

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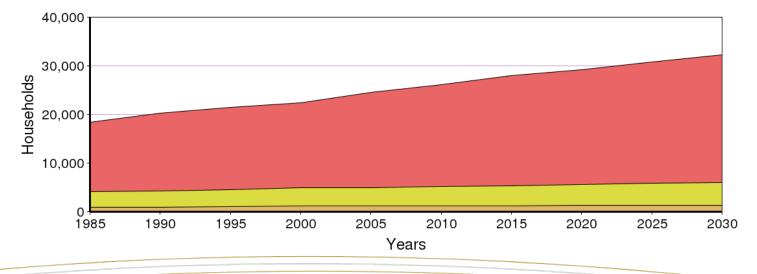
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	74,252	2,605	3.51%
2000 Population	79,981	2,912	3.64%
2010 Population	88,202	3,060	3.47%
2015 Population	93,141	3,152	3.38%

Household Change from 1985 to 2030

🔲 0-3mi Ring 🛛 🔲 0-7mi Ring

g 🛛 📕 0-10mi Ring

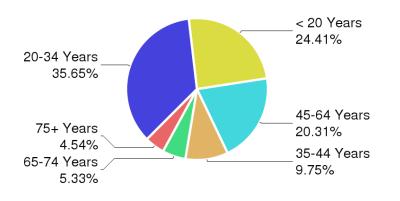


The Dawson Bondurant Northboro Oakland Coalville Primghar Evansdale Decatur City Le Roy Atkins Forest City Persia Morrison Dolliver Sioux City Bernard Rome Malcord Intercultural Institute McGregor Whiting Conway Rutland Columbus Junction Adel Maren Joi Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

Projected Age Group Percentages

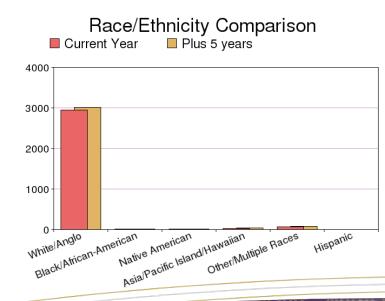


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	6.57%	6.79%	103.35
4-5 Years	2.75%	2.63%	95.64
6-8 Years	4.87%	4.38%	89.94
9-11 Years	3.99%	3.87%	96.99
12-13 Years	2.19%	2.28%	104.11
14-17 Years	4.58%	3.08%	67.25
18-19 Years	2.97%	1.36%	45.79
0-5 Years	9.31%	9.42%	101.18
6-12 Years	10.03%	9.49%	94.62
13-19 Years	8.56%	5.49%	64.14
< 20 Years	27.9%	24.4%	87.46
20-34 Years	29.61%	35.63%	120.33
35-44 Years	10.65%	9.74%	91.46
45-64 Years	22.32%	20.3%	90.95
65-74 Years	4.51%	5.33%	118.18
75+ Years	5%	4.54%	90.8
Median Age	28	32	117.92
Median Age (Male)	27	33	123.48
Median Age (Female)	28	33	117.33

Sidney Lester Irwin St. Ansgar Floyd Bondurant Lake City Alleman Clio Baldwin New Albin Fre-Foledo Hanlontown Ridgeway Corwith Alta Vista Berkley Buffalo Intercultural Institute Strawberry Point Ely Palo Rockwell Martelle Colfax Westgate Pope for Confectual Ministry Confectual Ministry Des Moines New Liberty Varina Barnum Riverside 20

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	96.18%	95.49%	99.29
Black, African-American	0.39%	0.51%	129.44
Native American	0.33%	0.32%	97.08
Asian	0.88%	1.27%	143.82
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	2.22%	2.38%	107.07
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	1,881	2,229	
Less than 9th Grade	1.81%	1.21%	67.01
No High School Diploma	3.62%	3.36%	93.07
High School Graduate	27.27%	28.58%	104.79
Some College, no degree	20.26%	19.07%	94.13
Associate Degree	11.48%	12.11%	105.48
College Degree	26.58%	27.32%	102.78
Graduate/Prof. degree	8.98%	8.34%	92.88

Norway Hanlontown Helbourne Plover Alta Vista Lucas Bettendorf Alburnett Lewis Malcom Okobol Ha Grove Smithland Nora Springs Grant Salix Aplington Lime Springs Intercultural Institute Linden Gruver Fayette Quasqueton Lowden Milford Columbus Junct For Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	4.28%	3.55%	82.97
\$10,000 to \$19,999	9.71%	8.42%	86.73
\$20,000 to \$29,999	11.93%	10.4%	87.18
\$30,000 to \$49,999	14.98%	14.04%	93.72
\$50,000 to \$59,999	8.89%	8.75%	98.47
\$60,000 to \$69,999	9.96%	10.49%	105.31
\$70,000 to \$79,999	8.97%	8.92%	97.57
\$80,000 to \$89,999	7.41%	8.09%	107.02
\$90,000 to \$99,999	4.36%	4.71%	107.9
\$100,000 to \$249,999	10.12%	11.81%	116.64
\$125,000 to \$149,999	6.5%	8.01%	123.19
\$150,000 to \$199,999	1.4%	1.57%	112.13
\$200,000 to \$249,999	0.41%	0.41%	100.33
\$250,000 or more	0.74%	0.5%	66.89
Median Household	61,261	64,653	105.54
Average Household	65,759	70,962	107.91
Per Capita Household	26,115	27,268	104.42
Family/Non-Family Household			
Income			
Median Family Income	77,560	81,602	105.21
Average Family Income	77,136	84,198	109.16
Median Non-Family Income	31,112	31,893	102.51
Average Non-Family Income	27,807	28,852	103.76

Mystic Laurel Braddyville Libertyville Garrison Nashua Nora Springs Scranton Little Rock Oxford Cerwell Paton Madrid Milton Sherrill Centerville Delta Council Bluffs <u>Intercultural Institute</u> uma Mapleton Solon Kellogg Lynnville Jefferson Okoboji Gilbert A <u>Intercultural Institute</u> for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Stuart Dumont Arispe North Buena Vista Delbi Pleasa

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	65.02%	63.34%	97.41
Families with Children	29.22	26.42	90.44
Families without Children	35.8	34.02	95.03
Non-Family Households			
% Non-Family Households	34.98%	36.66%	104.82
Non-Families with Children	0.25	0.33	104.82
Non-Families without	34.73	36.33	104.61
Children			
Housing Units			
Total Housing Units	1,304	1,300	99.69%
Vacant percent	6.83%	6.85%	100.31
Owned percent	69.17%	69.77%	100.86
Rented Percent	24.08%	23.46%	97.43
Households by Size			
Avg household size	2.50	2.58	103.2%
Avg family hh size	3.05	3.21	105.25%
Avg non-family hh size	1.47	1.51	102.72%
Households By Count of			
Persons			
One	321	340	105.92%
Тwo	418	365	87.32%
Three or Four	374	382	102.14%
Five+	102	124	121.57%

Clutier Geneva Favette Windsor Heights Williamsburg Park View Massena Lone Rock Walnut New Goldfield Stanley Woodbine Grand Junction Ireton Prairieburg Mary Intercultural Institute Rickardsville Keokuk Epworth Panama Inwood Oto Shambaugh Confectual Ministry Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

# Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10	BORN IN:		0-3	0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Foreign Born Pop	27	219	3,396	Eastern Africa		0	0 0
Northern Europe	3	27	132	Middle Africa		0	0 0
Western Europe	4	30	117	Northern Africa		0	0 0
Southern Europe	0	4	26	Southern Africa		0	0 0
Eastern Europe	3	19	238	Western Africa		0	0 7
Other Europe	0	0	0	Other Africa	(	)	0
Eastern Asia	2	52	1,147	Oceania	0		1
So. Central Asia	0	10	373	Caribbean	0		0
SE Asia	2	31	470	Central Amer.	6		16
Western Asia	0	0	138	South America	1		2
Other Asia	0	0	1	North America	6		20
				Born at sea	0		0

Asbury Columbus Junction Sioux Center Riverdale Rose Hill Bussey Shueyville Meservey Goldfield New Virginia Nora Springs Smithland Newell McIntire Cleghorn Berling Intercultural Institute eville Stockport Spring Hill Sac City Columbus City Franklin Aspinwall for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES	SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	3,094	6,382	30,387	Other Indo-Euro	2	0	22
Spanish	26	104	1,107	Asian/PI languages	0	0	0
Other Indo-Euro	37	88	1,187	Chinese	0	18	747
language	57	00	1,107	Japanese	0	29	41
French (incl. Patois,	10	16	163	Korean	0	32	399
Cajun)	10	10	105	Mon-Khmer,	0	0	0
French Creole	0	0	0	Cambodian	0	0	0
Italian	0	11	24	Miao, Hmong	0	0	9
Portuguese	0	0	26	Thai	0	0	18
German	11	28	246	Laotian	0	0	100
Yiddish	0	0	3	Vietnamese	0	0	12
Other West Germanic	0	0	61	Other Asian	0	4	140
A Scandinavian	12	10	81	Tagalog	0	26	28
	12	10	01	Other Pacific Is	0	12	20
Language Greek	0	0	23	Other languages	0	6	205
Russian	2	17	128	Navajo	0	0	0
Polish	0	0	68	Other Native N.	0	2	19
Serbo-Croatian	0	1	35	American	0	2	19
	0	0	13		0	0	0
Other Slavic Language Armenian		0	10	Hungarian Arabic			114
Persian	0	0	17	Hebrew	0	0 4	114
		0			-		
Gujarathi	0	-	9	African languages	0	0	62
Hindi	0	0	149	Other unspecified	0	0	0
Urdu	0	0	23				

Rossie Earlville Sioux City Monmouth Eddyville Hartley Davenport Lansing St. Paul Story City After Algona Hampton Fostoria Thornton Fayette Woden Turin Alta View Intercultural Institute Bancroft Earlham Kellerton Logan Columbus Junction Dyersville (or Contextual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10	ANCESTRY	ANCESTRY 0-3	ANCESTRY 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Reporting ancestry	2,738	5,618	28,616	Irish	Irish 221	Irish 221 469
Arab	0	0	117	Italian	Italian 37	Italian 37 78
Armenian	0	0	17	Lithuanian	Lithuanian 1	Lithuanian 1 5
Austrian	1	4	60	Norwegian	Norwegian 582	Norwegian 582 880
British	0	34	149	Polish	Polish 28	Polish 28 58
Canadian	8	7	36	Portuguese	Portuguese 2	Portuguese 2 8
Croatian	5	6	22	Romanian	Romanian 2	Romanian 2 0
Czech	10	24	320	Russian	Russian 0	Russian 0 28
Czechoslovak	4	21	143	Scandinavian	Scandinavian 28	Scandinavian 28 38
Danish	64	116	434	Scotch-Irish	Scotch-Irish 25	Scotch-Irish 25 51
Dutch	78	187	818	Scottish	Scottish 40	Scottish 40 106
English	236	450	1,947	Slovak	Slovak 0	Slovak 0 0
European	28	90	498	Subsaharan African	Subsaharan African 0	Subsaharan African 0 12
Finnish	9	7	54	Swedish	Swedish 45	Swedish 45 157
French (not Basque)	41	66	396	Swiss	Swiss 10	Swiss 10 32
French Canadian	8	6	39	Ukrainian	Ukrainian 2	Ukrainian 2 0
German	881	1,957	9,218	US/American	US/American 150	US/American 150 257
Greek	1	1	82	Welsh	Welsh 26	Welsh 26 31
Hungarian	8	7	14	West Indian	West Indian 1	West Indian 1 2
Iranian	1	0	29	Yugoslavian	Yugoslavian 0	Yugoslavian 0 0
				Other	Other 155	Other 155 423

n Atkins Corning Prairieburg Albia Lake Mills Sageville Ruthven Liscomb Fremont Algona Spirit La than Coalville Cleghorn Sigourney Patterson Fayette Lamont Milford Fights Calt Center Junction Livermore Unionville Welton Bussey Villisca Farragut Clare Baxter For Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

# Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 19 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 15 and 20 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 16 & 21 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



# Using the Demographic Indicators

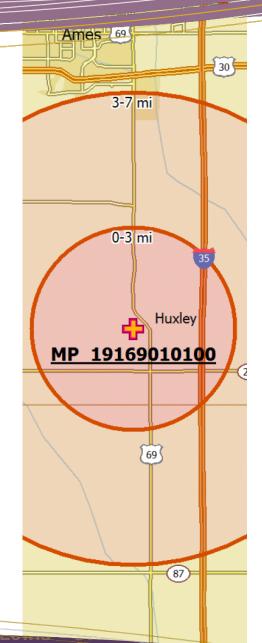
#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 17 & 22 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 18 & 23. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 24, 25 & 26 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Smithland West Chester Rock Falls Ames Ely Birmingham Marcus Collins Glidden Grinnell Bettendor Washington Fayette Linn Grove Somers Martinsburg Beaman Calor Beatton North Liberty Qui Pocahontas Everly Tiffin Waukee Greenville Dixon Fruitland Oakland Joi Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Martinsburg Beatton New Vir 29

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,215	100%	814	100%
AFFLUENT SUBURBIA	49	4.03%	35	4.3%
America's Wealthiest	0	0%	0	0%
Dream Weavers	12	0.99%	9	1.11%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	37	3.05%	26	3.19%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	231	19.01%	160	19.66%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	181	14.9%	122	14.99%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	50	4.12%	38	4.67%
SM TWN SUCCESS	662	54.49%	425	52.21%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	173	14.24%	113	13.88%
Urban Optimists	0	0%	0	0%
Family Convenience	483	39.75%	308	37.84%
Mid-Market Enterprise	6	0.49%	4	0.49%

haver Charles City Osceola Franklin Fayette Otho La Motte Redding Leighton Olds Baxter Garrison The Keomah Village Kingsley Wyoming Waverly Blencoe Little Sioux Intercultural Institute Lamont Hansell Rome Letts Lambs Grove Plainfield Albert City Win Confectual Ministry Comparing Libertyville Wapello Winfield Monroe Coin Elma 30 Copyright 2014, Intercultural Institute for Contextual Ministry

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,215	100%	814	100%
BLUE COLLAR BACKBONE	12	0.99%	7	0.86%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	12	0.99%	7	0.86%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	3	0.25%	2	0.25%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	3	0.25%	2	0.25%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	17	1.4%	12	1.47%
Steadfast Conservative	17	1.4%	12	1.47%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

Lorimor Oxford Junction Meriden Cedar Rapids Popejoy Bouton Manilla Hayesville McCallsburg Peter Ster Sheffield Bonaparte Lucas Clinton Woolstock Hartwick Coralville Malcott Bock Falls Gowrie H orthwood Allerton Neola Alta Atalissa Ankeny Stout Eldora Dakota Intercultural Institute Jos Contestual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,215	100%	814	100%
REMOTE AMERICA	0	0%	0	0%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	229	18.85%	166	20.39%
Young Cosmopolitans	1	0.08%	1	0.12%
Minority Metro Communities	8	0.66%	6	0.74%
Stable Careers	220	18.11%	159	19.53%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	11	0.91%	7	0.86%
Industrious Country Living	5	0.41%	3	0.37%
America's Farmland	0	0%	0	0%
Comfy Country Living	6	0.49%	4	0.49%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

mwell Conway Struble Brandon Williamson Dows Charter Oak Arlington Spillville Mystic Dumont F Hillerton Lone Rock Mallard Harvey Thompson Halbur Alvord New Contextual Institute Illisca Pulaski Pleasanton University Park Conesville Keokuk Stuart for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,215	100%	814	100%
STRUGGLING SOCIETIES	0	0%	0	0%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	0	0%	0	0%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Donnellson Clarion Clear Lake Orleans Baxter Park View Hedrick Doon Granville Reinbeck Le Reinbeck Le

# Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 14-18 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 19-23. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 24-26. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 30-33. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Adel Galt Arispe Rock Falls Elkport Gruver Pleasanton Patterson Fenton Sergeant Bluff Maleon Mechanicsville Davenport Ashton Brighton Webster City Wiota Turk Intercultural Institute Thornton Redfield Breda Palo Ellston Oskaloosa Van Horne Keos for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

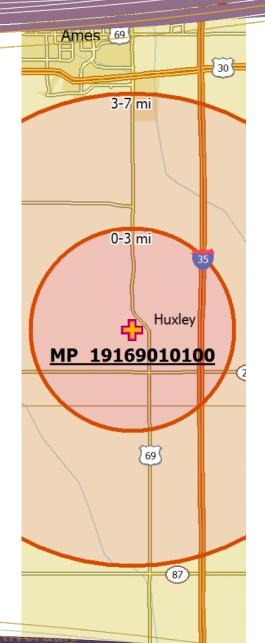
#### **Potential Cultural Bridges**

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



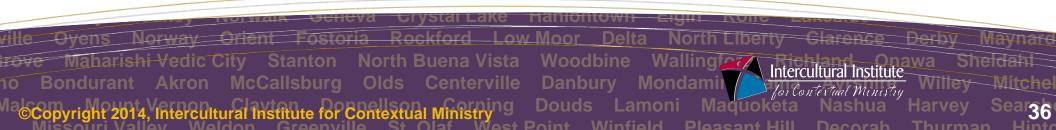
Manning Monroe Boxholm New Hartford Osterdock Brunsville Ellsworth Kamrar Prescett Moorland Greenfield Tabor Pleasant Plain Winterset McCallsburg Pocahontas Kanawha Melcher-Dallas te Adair Allerton Harcourt Montour Dawson Orchard Laurel North Love Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

#### **Potential Cultural Bridges**

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	83%	83%	81%
Use Comp. for Internet/E-mail	71%	70%	71%
Internet Use: E-Mail	58%	58%	61%
Use Comp. for Word Processing	47%	48%	37%
Use Comp. for Comp. Games	44%	45%	34%
Use Comp. for Shopping	43%	43%	40%
Use Comp. for Digital Camera	40%	40%	39%
Photo Editing			
Use Comp. for Banking	39%	39%	37%
Use Comp. for Education	37%	37%	37%
Internet Use: News/ Weather	32%	32%	41%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
HH Owns DVD Player	31%	32%	31%
Internet Use: Banking	31%	31%	32%
Use Comp. for News/Info./Data	26%	27%	31%
Service			
PC-Network-HH Has One	19%	21%	18%
Use Comp. for Accounting	18%	18%	14%
Use Comp. for Filing/DB Mngmnt	15%	15%	11%
Internet Use: Shopping: Gathered	15%	15%	12%
Info. for Shopping			
Internet Use: Shopping: Made A	14%	14%	12%
Purchase			
Use Comp. for Personal Financial	14%	15%	16%
Mngmnt			
Internet Use: Research/ Education	12%	13%	20%



The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

0-3	3-7	7-10
MILES	MILES	MILES
70%	71%	72%
64%	65%	64%
55%	56%	59%
44%	45%	44%
42%	43%	35%
37%	38%	46%
36%	36%	37%
35%	37%	31%
24%	23%	26%
22%	23%	26%
	MILES   70%   64%   55%   44%   32%   36%   35%   24%	MILES70%71%64%65%55%56%44%45%42%43%37%38%36%36%35%37%24%23%

0-3 3-7 7-10
MILES MILES MILES
68% 69% 65%
titioner 45% 45% 41%
30% 31% 29%
22% 22% 19%
21% 22% 19%
20% 20% 23%
igh Blood 19% 19% 16%
Pounds Or 18% 16% 15%
l 18% 18% 16%
ease (GERD) 15% 15% 14%
22% 22% 19%   21% 22% 19%   20% 20% 23%   igh Blood 19% 16%   Pounds Or 18% 16%   18% 18% 16%

ngton Wesley Albion New Albin Bayard Oskaloosa Fairfax Stacyville Mount Pleasant Carlisle New Ha Kelley Stockton Thompson La Motte Castalia Oakland Cresco Ward Intercultural Institute Drakesville Cambridge Moorland Coon Rapids Hornick Davis City Have Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	26.99%	29.22%	32%
Live Theater	22.58%	23.5%	24.26%
Live Theater Most Often	19.23%	19.96%	21.17%
Rock/Pop Concerts Most	14.38%	16.22%	20.06%
Often			
Comedy Club	9.85%	10%	7.66%
Country Concerts Most	8.23%	7.77%	6.44%
Often			
Movies: Comedy	43.62%	42.96%	34.39%
Movies: Action/Adventure	39.27%	39.67%	35.12%
Movies: Romantic Comedy	20.74%	21.16%	22.01%



The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10	BRIDGES	BRIDGES 0-3	BRIDGES 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Walking for Exercise	42.1%	43.18%	40.05%	Stationary Cycling	Stationary Cycling 10.9%	Stationary Cycling 10.9% 12.24%
Swimming	37.75%	38.23%	43.16%	Target Shooting	Target Shooting 10.48%	Target Shooting 10.48% 10.41%
Bowling	22.11%	22.56%	24.01%	Baseball	Baseball 9.41%	Baseball 9.41% 10.28%
Billiards/Pool	20.4%	20.71%	27.32%	Aerobics	Aerobics 9.04%	Aerobics 9.04% 9.7%
Freshwater Fishing	20.06%	19.62%	15.74%	Football	Football 9.03%	Football 9.03% 9.26%
Weight Training	18.49%	19.15%	16.59%	Saltwater Fishing	Saltwater Fishing 8.41%	Saltwater Fishing 8.41% 8.37%
Camping Trips	17.91%	18.15%	15.6%	Softball	Softball 8.21%	Softball 8.21% 8.48%
Golf	15.75%	16.8%	21.32%	Motorcycling	Motorcycling 7.84%	Motorcycling 7.84% 7.82%
Jogging/Running	15.14%	15.86%	17.45%	Power Boating	Power Boating 7.84%	Power Boating 7.84% 8.84%
Basketball	15.03%	14.83%	18.9%	Tennis	Tennis 7.58%	Tennis 7.58% 7.74%
Using Cardio Machine	14.91%	15.59%	16.09%	Volleyball	Volleyball 7.57%	Volleyball 7.57% 8.02%
Mountain/Road Biking	14.16%	14.9%	23.12%	Horseback Riding	Horseback Riding 7.24%	Horseback Riding 7.24% 6.92%
Hunting	13.15%	12.07%	7.55%	Canoeing/Kayaking	Canoeing/Kayaking 7.16%	Canoeing/Kayaking 7.16% 8.01%
Backpacking/Hiking	10.96%	11.69%	13.29%	Soccer	Soccer 6.94%	Soccer 6.94% 7.08%

Norwalk Manning Battle Creek New Market Rembrandt Bassett Winterset De Sote Johnston Thayer University Park Birmingham Packwood Corwith Coralville Walcott States Intercultural Institute St. Charles Chester Cedar Rapids Dow City Salix Primghar Goldfiel (St. Confextual Ministry) Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Balston Lohrville Whiting Garner Pulaski Garber 39

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10	BR
	MILES	MILES	MILES	
Yoga	6.68%	7.13%	9.43%	Sno
Archery	6.4%	6.02%	4.3%	Fly
Snorkeling	5.3%	5.61%	8.6%	Ma
Roller Skating	4.96%	5.31%	7.48%	Ska
Ice Skating	4.93%	5.31%	8.69%	Rad
Downhill & X-Country	4.67%	5.07%	10.18%	Ho
Skiing				Aut
Jet Skiing	4.26%	5.13%	7.19%	Sai
Snowmobiling	4.21%	4.45%	4.9%	Roy
Water Skiing	4.18%	4.79%	6.83%	Sur
Rock Climbing	3.73%	3.94%	4.75%	

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Snowboarding	3.61%	3.85%	6.2%
Fly Fishing	3.58%	4.04%	3.52%
Martial Arts	3.26%	3.41%	3.49%
Skateboarding	2.88%	3.1%	4.06%
Racquetball	2.88%	3.31%	4.74%
Hockey	2.87%	3.31%	4.72%
Auto Racing	2.55%	2.99%	3%
Sailing	2.42%	3.02%	4.46%
Rowing	2.37%	2.66%	2.51%
Surfing & Windsurfing	2.23%	2.61%	4.04%

Grand Granville Harris Nashua Odebolt Melcher-Dallas Britt Slater Lu Verne Kelley Fenton Portsme Waterloo Colesburg Newell Winthrop Garwin Davis City Barnum Intercultural Institute Garnavillo Dakota City Arion Hawarden Dike Radcliffe Delaware No Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Contextual Ministry

#### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

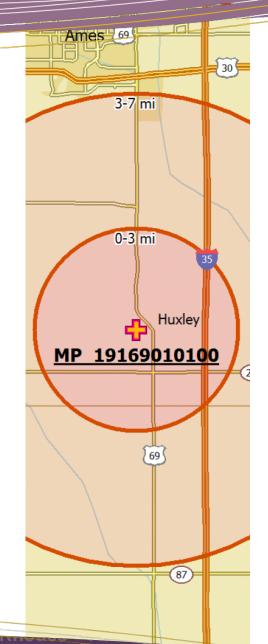
#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



Algona Keswick Cowrie Avoca Rolfe Moville Sully Spillville Ely Bondurant Olin Royal Stratford Morway Mount Union Chelsea Numa Knoxville Garber Scarville <u>Intercultural Institute</u> Millersburg Meserve Woolstock Keosauqua Council Bluffs Kirkville West Branch Sutherland <u>Intercultural Institute</u> Keystone Wese Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

#### Potential Cultural Barriers -- Introduction (part 2)

#### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

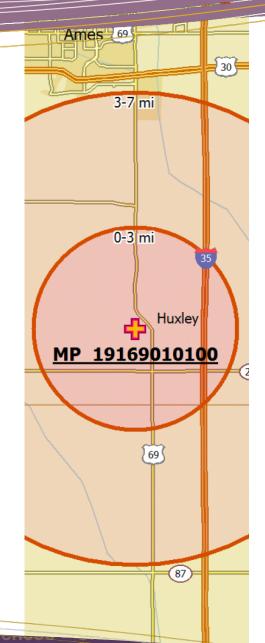
#### CULTURAL BARRIERS OF ACCEPTANCE

#### **Christian Subculture**

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



Liberty Ringsted Spillville Danbury Gruver Reinbeck St. Anthony Sioux Rapids Mericy Shell Rock Ra Arion Masonville Ainsworth Spencer Harpers Ferry Rockwell Magnet Intercultural Institute Fertile Gilmore City Moville Andrew Douds Montezuma St. Donatus Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3	3-7	7-10	BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
Important Continue Learning	50%	49%	43%	Like to Stand Out In A Crowd	20%	20%	19%
New Things				Marijuana Should Be Legalized	19%	19%	19%
Find It Difficult To Say No To My	42%	41%	45%	I Am A Workaholic	17%	17%	20%
Kids				Rarely Sit Down to a Meal	17%	17%	13%
Woman's Place Is In The Home	37%	36%	28%	Together At Home			
Speak My Mind Even If It Upsets People	33%	33%	32%	Like To Pursue Challenge/Novelty/Change	15%	16%	18%
Prefer To Have Few	32%	35%	42%	Only Work Current Job for The	14%	13%	11%
Possessions As Possible	0270	0070	7 <b>2</b> 70	Money	1470	1070	1170
Like Control Over People And	31%	30%	29%	We Should Strive for Equality	13%	12%	14%
Resources				for All			
Like To Do Unconventional	29%	29%	22%	Happy With My Standard Of	12%	12%	21%
Things				Living			
If Won Lottery Would Never Work Again	29%	29%	31%	Indulge My Kids With The Little Extras	9%	9%	11%
Don't Judge People/Way They	28%	28%	31%	On Whole People Get What	9%	10%	14%
Live Life				They Deserve			
Money Is Best Measure Of	25%	26%	26%	Little I Can Do To Change My	7%	7%	5%
Success				Life			
Friends More Important Than My	24%	25%	28%	I Am A Perfectionist	6%	6%	10%
Fam.							
Too Much Sponsorship In Arts/Sports	20%	20%	19%				

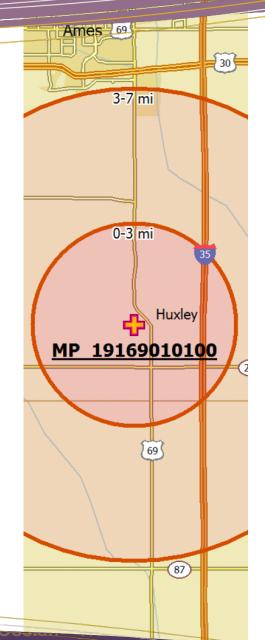
Mount Union Houghton Hamilton Clarence Ionia Raymond Irwin Akron Lamont Arispe Rockford Br Goodell Swaledale Charter Oak Buffalo Sheffield Bristow Hedrick March Intercultural Institute Madrid Farnhamville Yorktown Zwingle Tiffin Bonaparte Van Horne (or Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Grinnell Atkins Frederika Prairie City Clarksville W43

LITTE

#### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



nan Carlisle Remsen Anthon Fredonia Laurens Nevada Monroe Eldridge Montezuma Rinard Vinton Varina Urbandale Franklin Tripoli Kiron Rockwell Iowa City Fairtan Giddon Newhall Beacon Ca nville Millerton Terril Bristow Lakota Hawkeye Joice Magnolia Early for Contextual Ministry Story City Garr Copyright 2014, Intercultural Institute for Contextual Ministry Van Horne Humboldt Aurelia Chillicothe Kingsley M44

## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

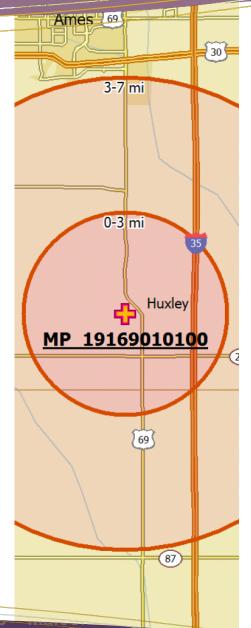
THEMES	0-3	3-7	7-10	THEMES	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
Important To Respect Customs And Beliefs	70%	69%	63%	Consider Myself Interested In The Arts	18%	17%	15%
You Should Seize Opportunities	58%	57%	54%	Real Men Don't Cry	16%	16%	13%
In Life				Is An Important Part Of Who I Am	16%	16%	11%
Like To Understand About Nature	38%	38%	37%	Looking for New Ideas To Improve Home	14%	14%	11%
Important Feel Respected By My Peers	33%	33%	31%	Try Not To Worry About The Future	12%	13%	11%
Prefer Work Part Of Team Than Alone	33%	33%	33%	Enjoy Spending Time With My Fam.	12%	12%	8%
Prefer To Have Few Possessions As Possible	32%	35%	42%	Provide My Kids With The Little Extras	9%	9%	14%
Important To Juggle Various Tasks	28%	27%	24%	Like Spending Most Time With Fam.	5%	5%	6%
Good At Fixing Things	27%	27%	38%	Children Should Be Allowed To	5%	5%	6%
People Have To Take Me As	27%	26%	20%	Express Themselves			
They Find Me				Feel Very Alone In The World	5%	5%	4%
Have Keen Sense Of Adventure	26%	26%	30%	Decor Particular Interest To Me	4%	4%	8%
Worried About Pollution Caused By Cars	22%	21%	33%	Would Like To Set Up Own Business	3%	3%	2%
Like To Just Enjoy Life	21%	22%	20%				

i koyal waysville

Fort Madison Lytton Kimpaliton Arthur Batavia Alta Vista Newell Davenport North Washington Clay Thersburg Stuart West Liberty Kellerton Westfield Williamson Sanborn <u>Intercultural Institute</u> r Webb Searsboro Hastings Colwell Earlville Le Grand Essex Lu Ver *Intercultural Institute* for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry For Contextual Ministry Eldora Coon Ranids Bagley Winthron Des Moines

#### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



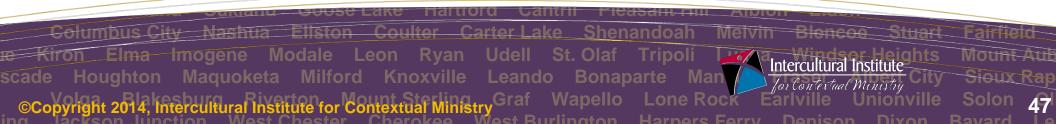
Sageville Le Grand Graettinger Le Claire Ridgeway Everly Thor Carson Worthington Newton Montezu Setumbus City Coalville Nichols Pleasant Plain Northboro Minburn Foster Intercultural Institute Springbrook Ralston Stuart St. Donatus Corning Reinbeck New Albin Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

## **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10	PLACE
	MILES	MILES	MILES	
Fast Food/Drive-In	87.81%	87.2%	79.93%	Dairy Queen
Restaurant-Visit Any				Cracker Barre
Fam. Restaurants/Steak	85.72%	86.16%	81.88%	Outback Steal
Houses-Visit Any				Red Lobster
McDonald's	60.43%	59.18%	52.44%	Chick-Fil-A
Burger King	38.01%	38.03%	31.7%	IHOP (Interna
Subway	34.49%	33.89%	30.79%	Pancakes)
Applebee's	32.94%	33.11%	35.66%	Chili's Grill and
Taco Bell	31.46%	31.33%	25.59%	Sonic
Wendy's	31.15%	31.75%	24.83%	Domino's Pizz
Arby's	28.21%	27.4%	19.42%	Denny's
Kentucky Fried Chicken (KFC)	27.78%	27.62%	22.86%	TGI Friday's
Pizza Hut	22.57%	22.07%	17.74%	Starbucks
Olive Garden	20.96%	22.08%	17.65%	

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Dairy Queen	19.76%	19.55%	15.72%
Cracker Barrel	16.32%	16.53%	15.74%
Outback Steakhouse	15.8%	16.56%	12.76%
Red Lobster	15.08%	15.51%	13.3%
Chick-Fil-A	14.23%	13.88%	12.16%
IHOP (International House Of	13.93%	13.84%	13.7%
Pancakes)			
Chili's Grill and Bar	13.71%	14.47%	14.02%
Sonic	12.29%	12.29%	12.61%
Domino's Pizza	12.21%	12.25%	14.57%
Denny's	11.87%	12.08%	13.79%
TGI Friday's	11.59%	12.38%	11.64%
Starbucks	11.45%	12.86%	13.67%

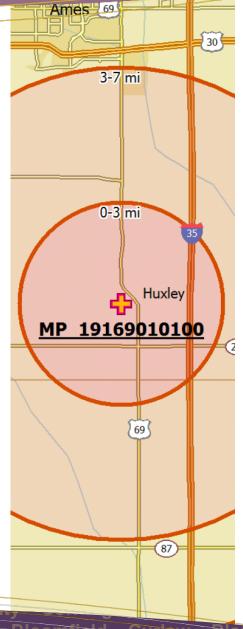


#### **Potential Shared Projects**

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Rickardsville Earlylle Castalia Essex Beacon Gibson Eldora Thornburg Bloomfield Curlew Blair Storm Lake Remsen Fremont Lovilia Haverhill Massena Rinard <u>Gibertville</u> Malcom Car foodburn Mount Vernon Walcott Worthington Missouri Valley Chillicothe *Contextual Ministry* Copyright 2014, Intercultural Institute for Contextual Ministry

## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	51.25%	52.3%	41.56%
Recycled products	40.23%	41.13%	34.37%
Worked as volunteer (non political)	20.14%	20.56%	17.72%
Engaged in fund raising	12.42%	12.61%	10.88%
Religious club member	8.65%	8.46%	7.06%
Wrote to elected offcl about publ bus	7.62%	7.59%	5.79%

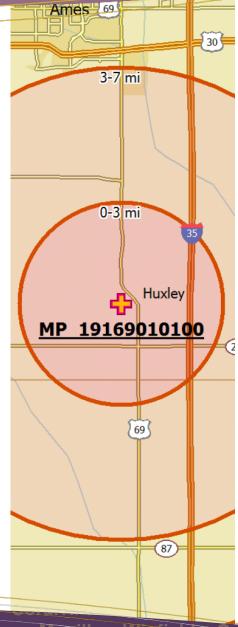
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Wrote to editor of mag or	6.72%	6.73%	6.3%
newspaper			
Charitable Organization	6.45%	6.31%	5.77%
Union member	6.14%	6.32%	4.58%
Addressed a public meeting	5.59%	5.66%	4.84%
Church Board	5.29%	5.21%	3.57%
Fraternal order member	5.21%	5.3%	4.21%

Lake Hills Stockport University Park Calumet Humeston Havelock Guernsey Denison Shannon City G Charles City Walford Ottosen Marathon Truro Hills Fairfield Bradie Intercultural Institute Exline Randall Worthington Indianola Rudd Fremont Floyd Shamboo Shanhope Boyden Asbury Bussey 49 Copyright 2014, Intercultural Institute for Contextual Ministry

#### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to begin shaping targeted messages to your intended audience.



Winterset Castalia Halbur Monticello Maloy Thompson Woodburn McCalisburg Manilla Winfield Och Clarlon Melvin Pierson Castana Aurora Rock Falls Westwood Broch Intercultural Institute Peterson Colfax Hull Stout Brunsville Avoca Massena Waukon Ne for Contextual Ministry or Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

## **Potential Print Media Content:**

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	19.02%	19.46%	18.32%
Children's Books	14.55%	14.76%	13.23%
Mystery	12.47%	12.96%	12.98%
Cookbooks	11.73%	11.88%	10.59%
Religious (not Bibles)	9.04%	8.88%	7.94%
Personal/Business	8.07%	8.19%	7.04%
Self-help			
Romance	7.61%	7.68%	7.03%
History	7.51%	7.63%	6.43%
Biography	6.56%	6.94%	6.58%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	71.13%	71.79%	66.37%
Gen. Editorial	44.65%	45.28%	46.36%
Womens	42.43%	41.93%	44.08%
Service	37.49%	38.01%	35.41%
<b>Business/Finance</b>	18.93%	19.23%	18.17%
Mens	18.56%	18.24%	21.76%
Sports	14.43%	15.01%	18.92%
Fishing/Hunting	13.83%	13.43%	13.87%
Automotive	13.54%	13.44%	15.23%

Rudd Merrill Carpenter Silver City Moravia Elgin Orleans St. Olaf Ricketts Hamilton Brayton Sabul The Pleasantville Clive Gray Lorimor Carter Lake Polk City Dyersville <u>Intercultural Institute</u> In Sully Fraser Middletown Spragueville Kellerton Dawson Independe (or Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

### Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	58.74%	59.53%	54.72%
Sport	34.44%	34.61%	32.39%
Classified	34.19%	34.04%	35.38%
Editorial Page	32.01%	32.9%	28.71%
Business/Finance	31.82%	32.78%	29.4%
Comics	28.9%	29.37%	28.73%
Movie Listings & Reviews	26.71%	27.29%	28.52%
Food/Cooking	25.08%	26.36%	23.67%
TV/Radio Listings	24.85%	25.1%	21.53%
Home/Gardening	23.87%	24.28%	18.04%
Travel	21.49%	22.13%	18.83%
Science/Technology	18.5%	19.54%	17.89%
Fashion	14.31%	14.44%	13.68%

0-3	3-7	7-10
MILES	MILES	MILES
25.99%	25.01%	21.77%
21.65%	21.46%	19.98%
17.73%	17.39%	20.68%
15.92%	15.69%	15.08%
14.69%	15.71%	12.12%
12.46%	12.64%	12.94%
11.9%	12.43%	9.81%
10.96%	11.66%	11.09%
9.41%	8.64%	12.31%
8.44%	8.6%	7.82%
8.42%	8.22%	6.99%
7.3%	7.21%	5.58%
5.75%	5.76%	3.98%
5.17%	5.27%	4.56%
4.89%	5.05%	3.88%
4.86%	4.83%	4.43%
4.65%	4.39%	3.63%
4.04%	4.25%	3.87%
	MILES   25.99%   21.65%   17.73%   15.92%   14.69%   12.46%   11.9%   10.96%   9.41%   8.42%   7.3%   5.75%   5.17%   4.89%   4.86%   4.65%	MILESMILES25.99%25.01%21.65%21.46%17.73%17.39%15.92%15.69%14.69%15.71%12.46%12.64%11.9%12.43%10.96%11.66%9.41%8.64%8.44%8.6%8.42%8.22%7.3%7.21%5.75%5.76%5.17%5.27%4.89%4.83%4.65%4.39%

Cimballton Kalona Carroli Corydon Hills Farragut Newell Iowa City Dolliver Carlisle Wadena Altoona Dallas Center Pilot Mound Castalia Elk Run Heights Ellsworth Granville Intercultural Institute rose Eldridge Clermont Washington Braddyville Oxford Pacific Junctio for Confectual Ministry Grocopyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Stockhort Swaledale Dundee Colwell Oakland Acres Waterlo

### **Potential Multimedia Content:**

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Fox News Channel	65.59%	66.96%	63.33%
Satellite Dish	55.27%	56.56%	45.09%
Soapnet	52.46%	52.97%	48.02%
Other Video-On-Demand	41.93%	41.41%	38.38%
Sci-Fi Channel	38.84%	39.44%	30.42%
MSNBC	35.92%	36.31%	33.37%
Nickelodeon	33.5%	32.93%	27.08%
Adult Pay Per View TV	33.29%	34.52%	26.85%
Adult Swim	31.81%	32.72%	35.66%
Comedy Central	30.93%	33.89%	40.47%
TV Info From Sunday TV	30.72%	30.94%	25.4%
Magazine			
Nick At Nite	29.21%	29.11%	27.02%

Batavia Atlantic Lake View Ruthven Elkader Templeton Moorland Sheldon Ladora Yorktown Charter Andover Greenville Fremont Menlo Park View Preston Prairieburg View Intercultural Institute of the Intercultural Institute for Contextual Ministry ity Lake Park Wiota Sibley Clio Beacon State Center Contextual Ministry Contextual Ministry ity Lake Park Wiota Sibley Clio Beacon State Center Contextual Ministry Contextual Ministry ity Lake Park Wiota Sibley Clio Beacon State Center Contextual Ministry Contextual Ministry ity Lake Park Wiota Sibley Clio Beacon State Center Contextual Ministry Contextual Ministry Contextual Ministry Contextual Ministry Contextual Ministry Clio Beacon State Center Contextual Ministry Contextual M

ESPN2

22.48%

24.25%

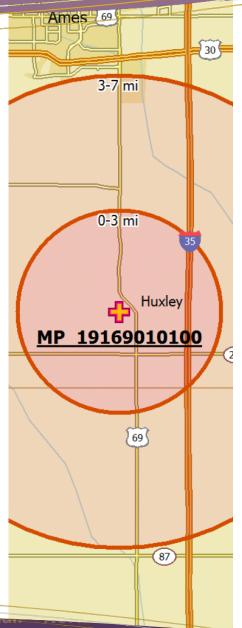
24.74%

#### **Communication Media Usage**

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Barnes City Whittemore Grand Junction Wesley Cherokee Pilot Mound Anamosa Boyden Sanborn H Gilbertville State Center Laurens Hancock Hanlontown Stockton Intercultural Institute iver Victor Moulton Colo Laurel Letts Maurice Rake Drakesville River Confectual Ministry View Edgework Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	21.68%	22.28%	22.7%
Medium Users (4-6)	12.48%	12.3%	10.92%
Light Users (1-3)	22.1%	21.82%	21.66%
Quintiles (20%)			
Newspaper I (Heavy)	1.9%	1.75%	1.1%
Newspaper II	1.85%	1.63%	1.17%
Newspaper III	2.16%	2.15%	1.98%
Newspaper IV	0.89%	0.68%	0.36%
Newspaper V (Light)	1.2%	1.18%	1.84%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	20.18%	19.5%	21.66%
Magazines II	9.6%	8.98%	6.52%
Magazines III	10.14%	9.93%	13.46%
Magazines IV	10.36%	10.27%	9.75%
Magazines V (Light)	0.53%	0.52%	0.32%
Outdoor I (Heavy)	7.01%	6.52%	4.78%
Outdoor II	1.46%	1.69%	2.6%
Outdoor III	2.81%	2.8%	2.25%
Outdoor IV	15.73%	15.59%	13.75%
Outdoor V (Light)	25.77%	25.71%	21.16%
Yellow Pages I	14.56%	14.3%	11.87%
(Heavy)			
Yellow Pages II	5.76%	5.61%	5.01%
Yellow Pages III	4.65%	4.46%	9.12%
Yellow Pages IV	22.24%	21.48%	22.45%
Yellow Pages V (Light)	2.28%	2.38%	3.47%
(Heavy) Yellow Pages II Yellow Pages III Yellow Pages IV	5.76% 4.65% 22.24%	5.61% 4.46% 21.48%	5.01% 9.12% 22.45%



## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

DIUM 0-3 3-7 7-10 ME	EDIUM	EDIUM 0-3
MILES MILES MILES		MILES
lio Drive Time Quntiles TV Pr	rime Time Quntiles (fifths	rime Time Quntiles (fifths /
ns / 20%) 20%)		
ve Time I & II (Heavy) 2.95% 2.98% 7.98% Prime Time	I & II (Heavy)	I & II (Heavy) 4.22%
ve Time III (Medium) 0.77% 0.61% 1.4% Prime Time III (M	vledium)	Medium) 1.88%
lio IV & V (Light) 1.8% 1.92% 1.49% Prime Time IV & V	' (Light)	' (Light) 9.74%
lio Media Quntiles (fifths / TV Early/Late Fring	e Quntiles	e Quntiles
6) (fifths / 20%)		
lio I & II (Heavy) 8.24% 8.19% 6.28% Fringe I & II (Heavy)		41.34%
lio III (Medium) 6.39% 5.89% 4.73% Fringe III (Medium)		53.58%
dio IV & V (Light)   3.07%   3.07%   2.54%   Fringe IV (Light)		57.86%
ble TV Quntiles (fifths / TV All Day Quntiles (fifth	ns /	าร /
۶ó) 20%)		
ble I & II (Heavy) 13.54% 14.88% 12.22% All Day I & II (Heavy)		11.65%
ble III (Medium) 4.46% 4.21% 6.19% All Day III (Medium)		23.96%
ble IV & V (Light) 30.83% 31.17% 28.32% All Day IV (Light)		11.26%

Ose Hill Fontanelle Delliver Redding Lawton Kamrar State Center Clare Vining University Heights Gin Inwood Dawson Pilot Mound Barnes City Williamson Truro Greenville Modele Montezuma Sioux City Little Rock Linden Sigourney Okoboji Seymour Calmar Maloy Dy Joi Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	11.92%	12.87%	10.59%
6:00am - 10:00am	14.04%	15.73%	16.93%
10:00am - 3:00pm	4.76%	5.13%	9.74%
3:00pm - 7:00pm	14.92%	14.59%	13.64%
7:00pm - Midnight	12.52%	13.67%	9.71%
Midnight - 6:00am	4.4%	4.98%	4.35%
Weekend Radio			
Listeners			
Dayparts [summary]	16.86%	16.79%	14.4%
6:00am - 10:00am	3.87%	4.23%	4.32%
10:00am-3:00pm	4.47%	5.03%	10.85%
3:00pm - 7:00pm	6.97%	7.32%	5.88%
7:00pm - Midnight	10.12%	10.02%	9.68%
Midnight - 6:00am	9.31%	10.15%	7.58%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	10.49%	10.61%	14.89%
Saturday: 8:00-11:00pm	9.28%	9.2%	6.09%
Sunday: 7:00-11:00pm	10.68%	11.18%	13.78%
9:00am-1:00pm	29.21%	29.11%	27.02%
9:00am-4:00pm	33.44%	33.43%	30.11%
4:00pm-7:00pm	29.47%	30.82%	25.38%
11:00pm-1:00am	42.82%	43.37%	41.66%
AVG Prime time	2.05%	2.31%	1.69%
Mon-Sun			

son Walford New Albin Ely Britt Hull Calmar Decorah Wesley Aplington Glio Clarksville Clayton Knoxville Elk Horn Superior Odebolt Milford Hanlontown Randolph Intercultural Institute Calamus Glenwood Maxwell Alden Cromwell Moorhead Monroe Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Parnell Webb Doon Lucas Springville Allison Remu

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10	<b>TV VIEWERS</b>	TV VIEWERS 0-3	TV VIEWERS 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Weekday				Weekend	Weekend	Weekend
6-7am	16.73%	18.12%	19.31%	Sat: 7-10am	Sat: 7-10am 19.7%	Sat: 7-10am 19.7% 20.42%
7-9am	22.48%	24.25%	24.74%	Sat: 10am-1pm	Sat: 10am-1pm 8.48%	Sat: 10am-1pm 8.48% 8.62%
9am-12noon	26.54%	25.84%	23.08%	Sat: 1-4pm	Sat: 1-4pm 26.18%	Sat: 1-4pm 26.18% 26.66%
12noon-4pm	6.9%	7.59%	7.03%	Sat: 4-6pm	Sat: 4-6pm 7.54%	Sat: 4-6pm 7.54% 7.7%
4-6pm	50.98%	53.29%	44.85%	Sat: 6-7pm	Sat: 6-7pm 2.28%	Sat: 6-7pm 2.28% 2.58%
6-7pm	21.11%	21.2%	18.3%	Sat: 7-8pm	Sat: 7-8pm 1.16%	Sat: 7-8pm 1.16% 1.27%
7-7:30pm	1.32%	1.69%	1.79%	Sat: 8-11pm	Sat: 8-11pm 9.28%	Sat: 8-11pm 9.28% 9.2%
7:30-8pm	10.64%	10.74%	10.28%	Sat: 11pm-1am	Sat: 11pm-1am 4.83%	Sat: 11pm-1am 4.83% 4.96%
8-11pm	10.49%	10.61%	14.89%	Sat: 1am-7pm	Sat: 1am-7pm 26.14%	Sat: 1am-7pm 26.14% 26.54%
11pm-12am	35.92%	36.31%	33.37%	Sun: 7-10am	Sun: 7-10am 1.94%	Sun: 7-10am 1.94% 2.13%
11pm-1am	42.82%	43.37%	41.66%	Sun: 10am-1pn	Sun: 10am-1pm 8.3%	Sun: 10am-1pm 8.3% 8.3%
1-6am	31.04%	32.62%	30.53%	Sun: 1-4pm	Sun: 1-4pm 6.88%	Sun: 1-4pm 6.88% 7.33%
				Sun: 4-7pm	Sun: 4-7pm 16%	Sun: 4-7pm 16% 15.74%
				Sun: 7-11pm	Sun: 7-11pm 10.68%	Sun: 7-11pm 10.68% 11.18%
				Sun: 11pm-1an	Sun: 11pm-1am 4.72%	Sun: 11pm-1am 4.72% 5.02%
				Sun: 1-7am	Sun: 1-7am 24.28%	Sun: 1-7am 24.28% 24.41%

Stuart Clearfield Balitown Mechanicsville Sanborn Quimby Keystone Washta Elisworth Arispe Brid Benton Oxford Junction Floyd Plainfield Truro Martensdale Cylind Intercultural Institute Sksburg New Providence Pleasantville Estherville Grinnell Hopkinton For Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 61 and 62 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 36-40. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 43. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 45. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

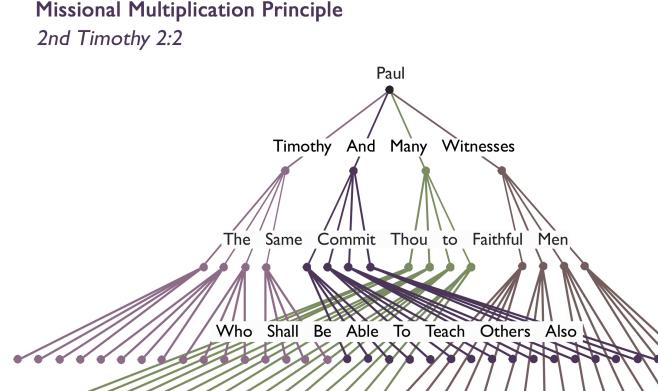
- 1. Review the shared places listed on page 47. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 49. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 51-53. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 55-58. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Eagle Grove Lynnville North Buena Vista Quimby Ute Blairsburg Lost Nation College Springs Line Spring Lost Nation College Springs Line Spring Hill Bode Villisca Center Junction Hardy Woodward Spring Hill Monona Intercultural Institute Clayton Sca Pleasantville Delphos Adair Ruthven Greeley Northwood Wellsburg For Contextual Ministry Dumont Carb Copyright 2014, Intercultural Institute for Contextual Ministry Charles City Coralville Keystone Toledo Ireton La 60

## **Biblical Missional Multiplication**

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.



Promise City Rockwell Bennett Kanawha Le Mars Earlham Rickardsville Wahpeton West Branch St. Al Protivin Moville Sutherland Greeley Grimes Edgewood Madrid Contextual Institute Dunlap Hartford Bagley Elma Thornburg Hazleton Newell Ferguson for Contextual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry

## **Establishing Redemptive Relationships**

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

#### **Communication Steps**

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



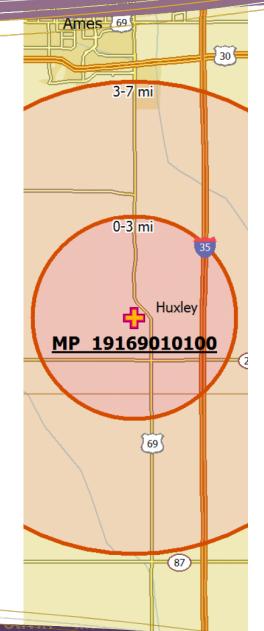


#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

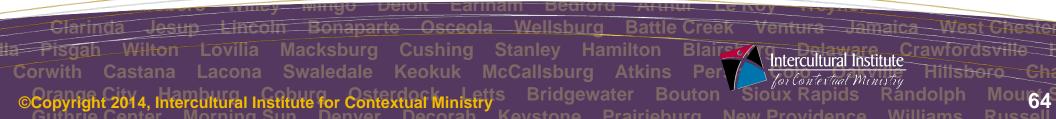
- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



y West Bend New Vienna Lytton Drakesville Anita Dougherty Orange City Arispe Malcom Grant McG in City Ackley Lynnville Unionville Bussey Curlew Randolph Lone <u>Intercultural Institute</u> City Silver City Pella Colesburg Leando Dunlap Little Rock Agency Pleasanton Boxh Contextual Ministry Contextual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry Contextual

### Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
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- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
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- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.





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