MissionSite top unreached locations

Jarinda Rake Independence Holstein ton Garner Pleasantville

Multipy Sioux City Emerson Earling Evansd REGION: Northeast Dedham Lynnville Vining Patterson Waukon WodenSITESCAPE: CountryscapeGoodell Kanawha Nod In partnership with the: Galva Ute Wapello Mingo RiversDENSITY PATTERN: KProvidence Stout Springvill outh Dans Andrew Redfield College Springs Lawler Van Meter Pleasant Plain Hastings Pa Intercultural Institute d Wyoming Kimballton Prince III Rhodes Durango Rudd Stanto Jafor Contextual MinistryBlockton Dows Pleasant Duncombe Spirit Lake Shelby Brandon Hardy Fe Burling Ackworth Coggon De Soto Rock Falls Gravity Truesdale Esser

WYOMING, IA

Hartwick Akron Swan Colo Kellerton Manly CENSUS TRACT: 19105970500 Water oint Le Claire Salix Armst leaver Woodbine Hayesville New Market COUNTY: Jones chard Rowley Shenandoah Peri Raptist bin Chester Royal onvention of harles Eldora Larchwood nompson Ringsted Lineville ©Copyright/2014/Intercultural/Institute for Contextual Ministryn Conesville Winterset Scarville Shueyville Owasa Bl

MissionSite (TM) Table of Contents

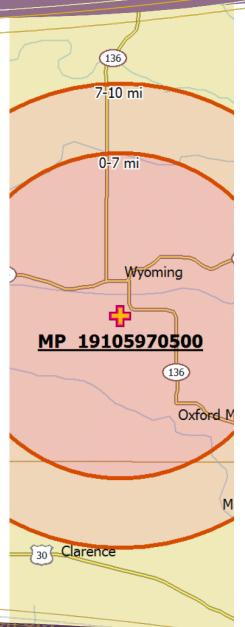
1	Site Location Summary	3
2	Spirituality Indicators	11
3	Current Demographic Summary	15
4	Projected Demographic Summary	20
5	Ethnographic Summary	25
6	Unreached Households by Lifestyle Segment	30
7	Identifying Focus Groups in this Location	35
8	Potential Cultural Bridges	36
9	Potential Cultural Barriers	42
10	Potential Cultural Themes	45
11	Potential Shared Places	47
12	Potential Shared Projects	49
13	Communication Media Content	51
14	Communication Media Usage	55
15	Using the Bridges, Barriers, Themes, etc.	59
16	Biblical Missional Multiplication	61
17	Establishing Redemption Relationships	62
18	Your MissionSite and the Missional Suite	63
19	Notes and Sources	65

Dedham Marshalltown Humboldt Wyoming St. Marys Rowan Oto Guthrie Center Alta Vista Conrad S Him Drakesville Center Point New Hampton Tama Templeton Charlotte Intercultural Institute Woolstock Palo Ladora Persia Fairbank Sioux Rapids Bronson Pisga For Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry

Site Location Summary

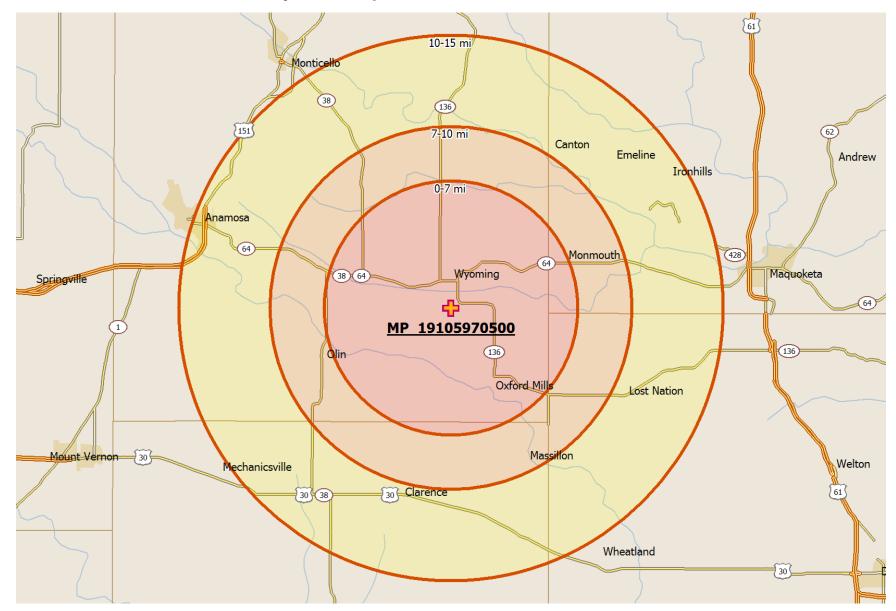
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	region	1902	Northeast
3	County Location	19105	Jones
4	Zipcode	52362	Jones
5	Sitescape Category	1	Countryscape
6	Sitescape Group	1.2	Distant Settlements
7	Sitescape Subgroup	1.22	Settlements adjacent to other settlements
8	Sitescape Density Pattern	К	2500-2500-2500





Site Location Summary - Map of the Site Location



Otho Dana Haverhill Popejoy urango Lakota Intercultural Institute Glenwood Doon anesboro Farn for Contextual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry Denver Nevada Castana Spragua Des Moines

Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	3	County in metro area of fewer than 250,000 population
4	NCHS Rural Urban Codes	4	Small Metro - counties in a metropolitan statistical area of 50,000 to 249,999 population
5	NCES Urban Centric	43	Rural: Remote: Census-defined rural territory that is more than 25 miles from an urbanized
	Locale Codes		area and is also more than 10 miles from an urban cluster.
6	IICM RUCA Values Index	10	Rural commuting: Secondary flow 10% to 30% to an Urban Area
7	ERS RUCA Commuting Value	10	Rural areas: primary flow to a tract outside a urbanized area or urban cluster
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

nross Bridgewater Latimer Coppock McCausland Fayette Maxwell Rockwell City Maharishi Vedic City Havelock Farmersburg Holland Vail Elma Ricketts Barnum Grund Gorden Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-7 MILES	7-10 MILES	10-15 MILES
2010 Population	2,974	2,230	7,856
2010 Households	1,281	885	3,307
2010 Group Quarters Population	0	24	61

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	1	3	2
Language Diversity National Index	8	11	4
Foreign Born Diversity National Index	0	0	11
Ancestry Diversity National Index	28	26	27
Racial Diversity National Index	2	1	3

Preston McCausland Moulton Blairstown Wilton Rudd Floris Arnolds Park Liscomb West Liberty Adel Indianola Stuart Pleasanton Smithland Peosta Urbandale Menio Intercultural Institute Marcus Dedham Rutland Fairfield Donahue Whiting Vincent Mitchel Gol Contextual Ministry Contextual Ministry Clutier Ankeny Denver Eliston Oxford Greene Apligg

Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True

awha Ventura Arion Grandview Melbourne Brayton Waterloo Ackley Lohrville Coin Akron Keomah Sheldon Crescent Ollie West Bend Randolph Graettinger Melrose Intercultural Institute Centralia Williams Chatsworth Riceville Floris Yorktown Lost Nation Jor Contextual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry

Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-7 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-7 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	7	0.55%
Mainstay Communities	Established, Diverse Households	27	2.11%
Working Communities	Blue-collar, Working Families	197	15.38%
Country Communities	Rural, Agri. & Mining Families	885	69.09%
Aspiring Communities	Young Singles / Aspiring-Multihousing	12	0.94%
Urban Communities	High Density, Inner-city Neighborhoods	149	11.63%

on Lorimor Ackworth De Witt Casey Fremont Palmer Glidden McCausland Yale Osage Morrison O and Onslow Goldfield Latimer Lake View Hopkinton Lime Springs Star host Rock Albia Earlville Po-Westfield Greeley Klemme Fort Madison Milton Lenox Sibley Kingslow for Contestual Institute Contestual Institute for Contextual Ministry Inwood Rembrandt Swan Truro Allison Thompson 8-0

Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.



Using the Site Location Summary

Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

aver Ringsted <u>Hoville Bouton Marcus Keota Moravia Maloy Swea</u>City Lake Park St. Paul Mount Ster Odebolt Waukon Hazleton Lanesboro Monmouth Paullina Columbra Intercultural Institute Moulton Britt Bristow Goodell Arlington Russell Harcourt Cromwell for Confectual Ministry of Confectual Ministry er Copyright 2014, Intercultural Institute for Contextual Ministry

Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-7 mile band that are in each category. The index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-7 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-7 MILE BAND	% INDEX
Unreached Households	4,930	757	15.35%
Unreached %	63.8%	59.08%	92.61
Religious But NOT Evangelical HH	911	119	13.03%
Religious But NOT Evangelical %	11.78%	9.26%	78.59
Spiritual But NOT Relig or Evang HH	707	62	8.78%
Spiritual But NOT Relig or Evang %	9.15%	4.85%	52.99
Not Evangelical, Not Interested HH	3,313	576	17.39%
Not Evangelical, Not Interested %	42.87%	44.98%	104.92



Copyright 2014, Intercultural Institute for Contextual Ministry

Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCIOWA within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BCIOWA Churches	0	0	0%
Active BCIOWA Attenders	0	0	0%
Active Evangelical Households	351	19	5.56%
Active Evangelical Percent	4.54%	4.83%	106.32
Inactive Evangelical Households	2,447	136	5.56%
Inactive Evangelical Percent	31.66%	33.66%	106.32
# New Churches Needed	4	0	5.23%





Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

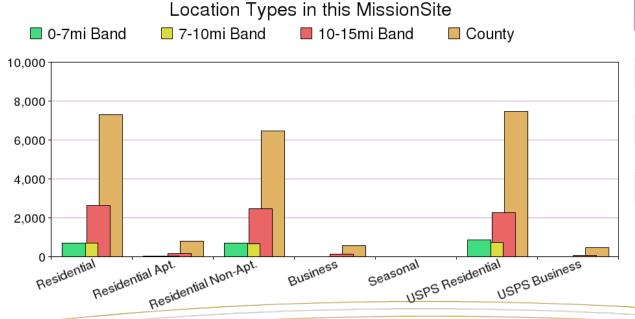
Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.

West Burlington Centralia Sigourney Bankston Albion Persia Blancha Grove Development State Contextual Ministry Contextual Ministry State Conversion Contextual Ministry Devis City Garden Grove Oakland Acres Delphos St. C13

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-7 mile band. The percentage of the county population and number of households that appears in the 0-7 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	19,444	3,260	16.77%
2000 Population	20,221	3,120	15.43%
2010 Population	20,343	2,974	14.62%

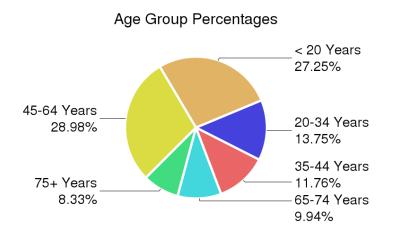


Location Type	0-7mi Band
Residential	716
Residential Apt.	22
Residential Non-Apt.	694
Business	8
Seasonal	0
USPS Residential	861
USPS Business	8

St. Olar Havesville Inwood Dunkerton Barnum Dedham Kellerton Meriden Jewell Junction Bertra Teenville Iowa Falls Union Baxter Pella Pleasant Plain Marshalltown Intercultural Institute Luana Elberon Mingo Shellsburg Colo Panorama Park Hillsboro Lar Intercultural Ministry Confectual Ministry Confectual Ministry Park View Van Wert Sabula Burt Gilmore City 14 Confectual Ministry

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100.

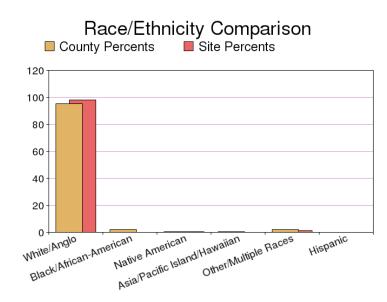


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	4.28%	4.64%	108.41
4-5 Years	2.24%	1.11%	49.55
6-8 Years	3.38%	2.99%	88.46
9-11 Years	3.47%	4.61%	132.85
12-13 Years	2.35%	2.62%	111.49
14-17 Years	5.01%	6.59%	131.54
18-19 Years	2.62%	4.64%	177.1
0-5 Years	6.52%	5.75%	88.19
6-12 Years	8.02%	8.71%	108.6
13-19 Years	8.8%	12.74%	144.77
< 20 Years	23.34%	27.2%	116.54
20-34 Years	17.86%	13.72%	76.82
35-44 Years	12.58%	11.74%	93.32
45-64 Years	28.88%	28.92%	100.14
65-74 Years	8.68%	9.92%	114.29
75+ Years	8.66%	8.31%	95.96
Median Age	42	40	94.1
Median Age (Male)	40	39	96.47
Median Age (Female)	45	41	92.35

Waterloo Merrill Osceola Arlington Muscatine St. Donatus Magnolia Gilmore City Wadena Charlotte Frand Mound Castana Clutier Pleasantville Defiance Oelwein Princeton Intercultural Institute Malvern Bevington Floyd Lake Mills Elma Farnhamville Vinton Titon Jor Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Well Prove Beacon Oto Columbus City America

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	95.32%	97.85%	102.65
Black, African-American	2.17%	0.2%	9.31
Native American	0.32%	0.44%	136.81
Asian	0.24%	0.2%	83.76
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	1.95%	1.34%	68.92
Hispanic	0%	0.47%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	14,316	2,006	
Less than 9th Grade	2.44%	2.99%	81.74
No High School Diploma	6.27%	7.18%	87.38
High School Graduate	48.2%	51.65%	93.33
Some College, no degree	18.13%	19.59%	92.56
Associate Degree	10.19%	9.67%	105.38
College Degree	11.5%	7.53%	152.74
Graduate/Prof. degree	3.26%	1.4%	233.71

A Middletown Fenton Sheldon Blockton Dexter Dubuque Melcher-Dallas Tiffin Toronto Lake City Cin Contextual Institute Fairbank Fairfax Spencer Mount Union Hamburg Intercultural Institute Wiota Ida Grove Baldwin Lincoln Oelwein Earlham Charlotte Brunsvill of Contextual Ministry Contextual Ministry Lake View Otho Blanchard Batavia Park View Indep16 Copyright 2014, Intercultural Institute for Contextual Ministry Lake View Otho Blanchard Batavia Park View Indep16

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-7 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	3.93%	5.85%	309.9
\$10,000 to \$19,999	10.49%	12.88%	122.74
\$20,000 to \$29,999	15.8%	21.86%	138.34
\$30,000 to \$49,999	22.99%	23.65%	102.87
\$50,000 to \$59,999	10.7%	9.99%	93.37
\$60,000 to \$69,999	8.26%	4.06%	49.17
\$70,000 to \$79,999	8.19%	5.15%	62.9
\$80,000 to \$89,999	5.89%	5.23%	88.83
\$90,000 to \$99,999	3.45%	2.03%	58.75
\$100,000 to \$124,999	5.63%	5.93%	105.4
\$125,000 to \$149,999	2.02%	0.7%	34.8
\$150,000 to \$199,999	2.2%	1.72%	78.07
\$200,000 to \$249,999	0.25%	0.47%	190.51
\$250,000 or more	0.19%	0%	0
Median Household	45,707	41,531	90.86
Average Household	55,232	49,641	89.88
Per Capita Household	21,801	21,382	98.08
Family/Non-Family Household			
Income			
Median Family Income	59,435	49,895	83.95
Average Family Income	65,551	56,424	86.08
Median Non-Family Income	27,394	28,575	104.31
Average Non-Family Income	35,817	23,892	66.71

Ringsted Riverton Birmingham Coalville Dana Blairsburg Struble Derby Holy Cross Spillville Fruitiand Webster Maysville Coll sonville West Burlington Galva Coin Sibley Salix Luana Garber Silv JorContextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-7 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	65.3%	62.06%	95.05
Families with Children	27.85%	26.62%	95.59
Families without Children	37.45%	35.44%	94.64
Non-Family Households			
% Non-Family Households	34.7%	37.94%	109.32
Non-Families with Children	0.3	0.23	78.69
Non-Families without Children	34.41	37.7	109.58
Housing Units			Index
Total Housing Units	8,446	1,413	
Vacant percent	8.5%	9.41%	110.72
Owned percent	70.54%	70.98%	100.63%
Rented Percent	20.96%	19.67%	93.88
Households by Size			Index
Avg household size	2.41	2.32	96.27
Avg family hh size	3.05	3.01	98.69
Avg non-family hh size	1.21	1.20	99.17
Households By Count of Persons			Percent
One	2,200	416	18.91%
Two	2,773	440	15.87%
Three or Four	2,082	339	16.28%
Five+	673	87	12.93%

Garber Exline Rowan Fenton Adel Janesville Boone Decatur City Lost Nation Belmond Walnut H Wall Lake Manly Park View Terril Moorland St. Charles Nodaway Carlie Intercultural Institute Bonaparte Royal Mount Pleasant Carroll Pleasant Hill Badger Correct for Confectual Ministry inkville Afton Copyright 2014, Intercultural Institute for Contextual Ministry Pleasant Plain East Peru. Steamboat Rock Kincoss Ros

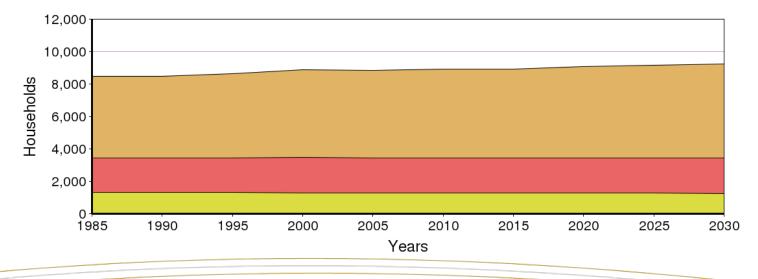
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-7 mile ring. The percentage of the county population and number of households that appears in the 0-7 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	19,444	3,260	16.77%
2000 Population	20,221	3,120	15.43%
2010 Population	20,343	2,974	14.62%
2015 Population	20,233	2,911	14.39%

Household Change from 1985 to 2030

🗖 0-7mi Ring 👘 🗖 0-10mi Ring

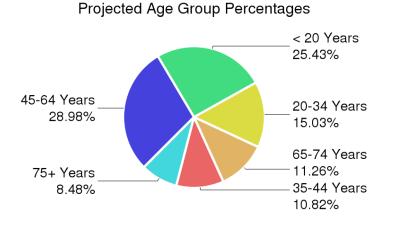
🔲 0-15mi Ring



Ridgeway Thornburg Barnes City Rippey Nashua Everly Remsen Granvite Blairsburg Millerton River Albia Roland Eldon Bevington Rembrandt Irwin Sully Randolph Oster Intercultural Institute Deep River Blencoe Marion Sioux City Rickardsville Riverdale Lone River Gor Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

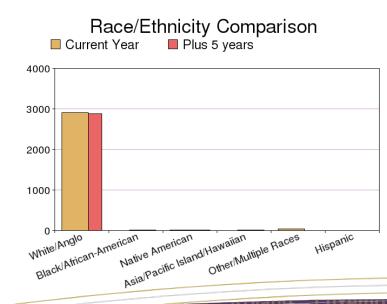


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	4.64%	4.02%	86.64
4-5 Years	1.11%	1.13%	101.8
6-8 Years	2.99%	3.3%	110.37
9-11 Years	4.61%	4.47%	96.96
12-13 Years	2.62%	2.27%	86.64
14-17 Years	6.59%	5.98%	90.74
18-19 Years	4.64%	4.19%	90.3
0-5 Years	5.75%	5.15%	89.57
6-12 Years	8.71%	8.76%	100.57
13-19 Years	12.74%	11.44%	89.8
< 20 Years	27.2%	25.35%	93.2
20-34 Years	13.72%	14.98%	109.18
35-44 Years	11.74%	10.79%	91.91
45-64 Years	28.92%	28.89%	99.9
65-74 Years	9.92%	11.23%	113.21
75+ Years	8.31%	8.45%	101.68
Median Age	42	40	95.69
Median Age (Male)	40	40	100.42
Median Age (Female)	45	43	96.39

ruesdale Protivin Treynor Independence Mount Auburn Kellerton Rowan Newhall Olin Cumming State The New London Clinton Granger Kiron Ralston Superior Clear Lake Intercultural Institute ell Everly Kalona Bennett Kelley Soldier Albia Brighton Creston Superior Stuart Baxter Yale Watervill 20 Viecopyright 2014, Intercultural Institute for Contextual Ministry Rudd Badger College Springs Morley Sergeant Burg

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	97.85%	98.9%	101.08
Black, African-American	0.2%	0.31%	153.25
Native American	0.44%	0.41%	94.31
Asian	0.2%	0.24%	119.19
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	1.34%	0.14%	10.22
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	2,006	1,999	
Less than 9th Grade	2.99%	1.85%	61.88
No High School Diploma	7.18%	5.9%	82.23
High School Graduate	51.65%	54.33%	105.19
Some College, no degree	19.59%	17.86%	91.16
Associate Degree	9.67%	10.76%	111.21
College Degree	7.53%	8.1%	107.66
Graduate/Prof. degree	1.4%	1.2%	86.01

Atkinson Ossian Burlington Winfield Harpers Ferry Struble Ainsworth Marathon Lidderdale Prairieburg Bellevue Eagle Grove McGregor Cromwell West Point Little Rock West Ministry Providence North Washington Primghar Hinton Westgate Grandview Storie Confectual Ministry Convith Bellevie Confectual Ministry Convith Bellevie Confectual Ministry Convith Bellevie Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Convient Bellevie Contextual Ministry Converte Contextual Ministry Converte Contextual Ministry Contextual Ministry Contextual Ministry Contextual Ministry Contextual Ministry

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-7 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-7 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	5.85%	4.94%	84.4
\$10,000 to \$19,999	12.88%	12.94%	100.47
\$20,000 to \$29,999	21.86%	21.96%	100.47
\$30,000 to \$49,999	23.65%	22.75%	96.16
\$50,000 to \$59,999	9.99%	9.65%	96.55
\$60,000 to \$69,999	4.06%	3.29%	81.15
\$70,000 to \$79,999	5.15%	5.88%	100.47
\$80,000 to \$89,999	5.23%	6.04%	101.97
\$90,000 to \$99,999	2.03%	2.98%	146.84
\$100,000 to \$249,999	5.93%	6.51%	109.72
\$125,000 to \$149,999	0.7%	0.78%	111.63
\$150,000 to \$199,999	1.72%	1.8%	105.04
\$200,000 to \$249,999	0.47%	0%	0
\$250,000 or more	0%	0%	0
Median Household	41,531	41,715	100.44
Average Household	49,641	54,524	109.84
Per Capita Household	21,382	23,881	111.69
Family/Non-Family Household			
Income			
Median Family Income	49,895	56,765	113.77
Average Family Income	56,424	63,663	112.83
Median Non-Family Income	28,575	29,000	101.49
Average Non-Family Income	23,892	26,485	110.85

Elk Horn Massena Hinton Kelley Shelby Chester Ida Grove New Virginia Manson Oskaloosa Prestor The Rowley Muscatine Webb Walnut Denver Burlington Le Roy <u>Intercultural Institute</u> Charles Lone thon Pleasantville Adair Ocheyedan Nemaha Hastings Maloy Clearfie (on Confeitual Ministry) Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-7 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	62.06%	60%	96.68
Families with Children	26.62	24.47	91.93
Families without Children	35.44	33.25	93.83
Non-Family Households			
% Non-Family Households	37.94%	40%	105.43
Non-Families with Children	0.23	0.31	105.43
Non-Families without	37.7	39.69	105.25
Children			
Housing Units			
Total Housing Units	1,413	1,407	99.58%
Vacant percent	9.41%	9.45%	100.43
Owned percent	70.98%	70.93%	99.93
Rented Percent	19.67%	19.69%	100.07
Households by Size			
Avg household size	2.32	2.28	98.28%
Avg family hh size	3.01	3.03	100.66%
Avg non-family hh size	1.20	1.16	96.67%
Households By Count of			
Persons			
One	416	438	105.29%
Two	440	429	97.5%
Three or Four	339	328	96.76%
Five+	87	81	93.1%

Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Conte

Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-7	7-10	10-15	BORN IN:	0-7	7-10	10-15
	MILES	MILES	MILES		MILES	MILES	MILES
Foreign Born Pop	10	16	28	Eastern Africa	0	0	0
Northern Europe	0	0	0	Middle Africa	0	0	0
Western Europe	10	10	7	Northern Africa	0	0	0
Southern Europe	0	4	0	Southern Africa	0	0	0
Eastern Europe	0	0	6	Western Africa	0	0	0
Other Europe	0	0	0	Other Africa	0	0	0
Eastern Asia	0	2	1	Oceania	0	0	0
So. Central Asia	0	0	2	Caribbean	0	0	0
SE Asia	0	0	2	Central Amer.	0	0	4
Western Asia	0	0	0	South America	0	0	6
Other Asia	0	0	0	North America	0	0	0
				Born at sea	0	0	0



Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-7 MILES	7-10 MILES	10-15 MILES	SPOKEN AT HOME	0-7 MILES	7-10 MILES	10-15 MILES
English only	2,676	3,422	5,991	Other Indo-Euro	0	0	6
Spanish	25	33	61	Asian/PI languages	0	0	0
Other Indo-Euro	55	34	53	Chinese	0	0	0
language				Japanese	0	0	5
French (incl. Patois,	10	4	4	Korean	0	0	0
Cajun)				Mon-Khmer,	0	0	0
French Creole	0	0	0	Cambodian			
Italian	0	0	0	Miao, Hmong	0	0	0
Portuguese	0	0	0	Thai	0	0	0
German	39	25	39	Laotian	7	0	0
Yiddish	0	0	0	Vietnamese	0	0	0
Other West Germanic	0	0	0	Other Asian	0	0	0
A Scandinavian	0	0	0	Tagalog	0	0	2
Language				Other Pacific Is	0	0	0
Greek	0	2	0	Other languages	0	0	0
Russian	0	0	0	Navajo	0	0	0
Polish	0	1	0	Other Native N.	0	0	0
Serbo-Croatian	0	0	0	American			
Other Slavic Language	6	1	2	Hungarian	0	0	0
Armenian	0	0	0	Arabic	0	0	0
Persian	0	1	2	Hebrew	0	0	0
Gujarathi	0	0	0	African languages	0	0	0
Hindi	0	0	0	Other unspecified	0	0	0
Urdu	0	0	0				

vali Zwingle Balawin G

City Hansell Hanlontown Yetter Williams Holland Bertram Eldor Intercultural Institute Stanwood Brighton Ellsworth Bayard Searsboro Stuart Cumberland Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-7	7-10	10-15
	MILES	MILES	MILES
Reporting ancestry	2,082	2,870	5,114
Arab	0	3	6
Armenian	0	0	0
Austrian	2	5	5
British	0	8	7
Canadian	0	1	8
Croatian	0	0	9
Czech	145	44	98
Czechoslovak	20	26	30
Danish	6	24	49
Dutch	17	46	67
Inglish	125	160	267
uropean	16	20	30
Finnish	0	0	2
French (not Basque)	37	35	48
French Canadian	10	9	19
German	1,014	1,490	2,957
Greek	0	0	12
Hungarian	0	0	0
ranian	0	1	3

ANCESTRY	0-7	7-10	10-15
	MILES	MILES	MILES
Irish	124	353	475
Italian	11	5	18
Lithuanian	0	1	4
Norwegian	52	58	92
Polish	21	18	27
Portuguese	0	0	0
Romanian	0	0	0
Russian	2	7	5
Scandinavian	0	5	8
Scotch-Irish	37	19	32
Scottish	26	20	56
Slovak	0	0	0
Subsaharan African	0	0	0
Swedish	33	34	54
Swiss	12	28	25
Ukrainian	0	0	0
US/American	270	299	450
Welsh	6	7	11
West Indian	0	0	0
Yugoslavian	0	0	0
Other	95	144	240

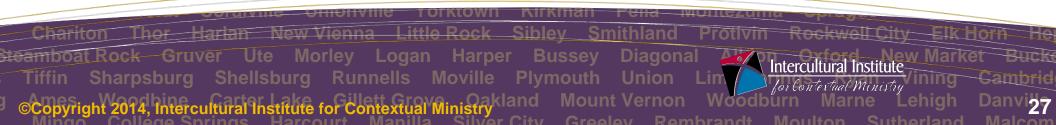
ewis Oto Gravity Riverton Sloux Rapids Mount Ayr Oxford Gray Dickens Dana Badger Lacona Sa The Hillsbore Essex Spragueville Tingley Winthrop Sandyville Hansel And Aveca Re City Miles Hanlontown Imogene Persia Bridgewater Monmouth Gill (ontextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Palmer Hazleton Recultural Institute for Contextual Ministry Palmer Hazleton Recultural Institute for Contextual Ministry

Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

- 1. The Demoscape information on page 19 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 15 and 20 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 16 & 21 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



Using the Demographic Indicators

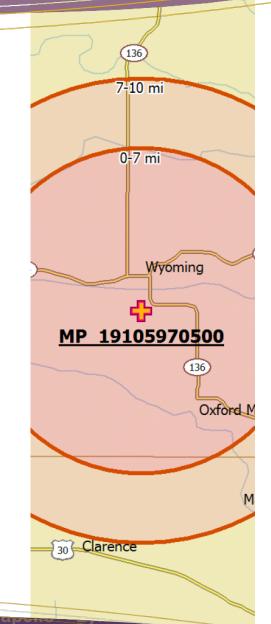
Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 17 & 22 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 18 & 23. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 24, 25 & 26 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



New Vienna Newell Williamsburg Patterson Ferguson Soldier Luana Westfield Bancroft Jamaica F Hound Thornton Walcott Washington Ashton Leon Lehigh Haward Intercultural Institute Aredale Clayton Balltown Tabor Dolliver Mystic Panama St. Ola Gontextual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	1,281	100%	757	100%
AFFLUENT SUBURBIA	1	0.08%	1	0.13%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	1	0.08%	1	0.13%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	6	0.47%	4	0.53%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	6	0.47%	4	0.53%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	10	0.78%	6	0.79%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	10	0.78%	6	0.79%
Mid-Market Enterprise	0	0%	0	0%

Alden Zwingle Schaller Harcourt Glenwood Ute Dows Wahpeton Carlisle Havelock Huxley Sum Eliston Hawarden Coralville Battle Creek Nevada Clarksville Moran Intercultural Institute Columbus City Sigourney Waukon Coppock Milford Pilot Mound Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Register Park View Gutbrio Contextual Ministry

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	1,281	100%	757	100%
BLUE COLLAR BACKBONE	26	2.03%	16	2.11%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	19	1.48%	11	1.45%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	7	0.55%	5	0.66%
AMER. DIVERSITY	17	1.33%	11	1.45%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	2	0.16%	1	0.13%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	15	1.17%	10	1.32%
Mature America	0	0%	0	0%
METRO FRINGE	171	13.35%	117	15.46%
Steadfast Conservative	165	12.88%	113	14.93%
Moderate Conventionalists	6	0.47%	4	0.53%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

Crystal Lake Cascade Bronson Rembrandt Lewis Spencer Pomerer Lowdon Arnolds Park Hawkes tkinson Shueyville Bertram Winterset Wiota Otho Alburnett Decatur Confertual Ministry Confertual Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Confertual Institute for Co

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	1,281	100%	757	100%
REMOTE AMERICA	81	6.32%	49	6.47%
Hardy Rural Fam.	11	0.86%	7	0.92%
Rural Southern Living	33	2.58%	19	2.51%
Coal & Crops	37	2.89%	23	3.04%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	12	0.94%	9	1.19%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	12	0.94%	9	1.19%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	804	62.76%	457	60.37%
Industrious Country Living	11	0.86%	7	0.92%
America's Farmland	772	60.27%	441	58.26%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	21	1.64%	9	1.19%

Danville Royal Essex Swaledale Delmar Beaver Marion Eagle Grove Metcher Dallas Waukee Cumber Albert City Earlham Eldridge Tennant Agency Dike Lohrville Mount Intercultural Institute Okoboji Bassett Breda Fonda Manson Soldier Griswold Dyersville for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Perce	ent
Total	1,281	100%	757	100%
STRUGGLING SOCIETIES	147	11.48%	86	11.36%
Rugged Southern Style	147	11.48%	86	11.36%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	2	0.16%	1	0.13%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	2	0.16%	1	0.13%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Le Roy Fostoria Macedonia Lake Mills Marion Ventura Ankeny Mitchell Shell Rock Fairfield Bedi Lansing Fairbank Irwin Donahue Bassett Masonville Bouton Allerton Intercultural Institute well Correctionville Floris Westfield Riverdale Fredericksburg Prescot Fierdul Ministry Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Identifying Focus Groups in this Location

Within the 0-7 mile, 7-10 mile and 10-15 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

Hampton

- 1. Review the current demographic summary on pages 14-18 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 19-23. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 24-26. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 30-33. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Lake Citv

ontextual Ministry

Olin

Bond

34

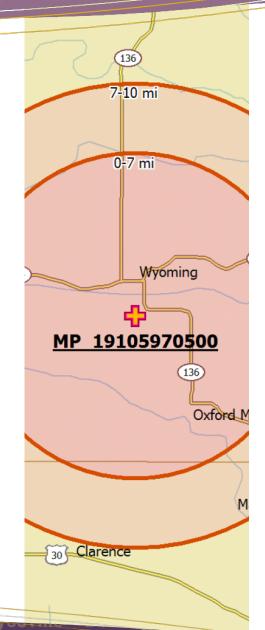
Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



George Hanlentown Altoona Harris New Liberty Salem Dundee Garnave Prairieburg Everly Riversic Contextual Institute Anthon Ridger Mills Calmar Kalona Fredericksburg Fremont Rippey Redfield Oran Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Vail Cibeon Polla Shoffield Novada Farlow Woology

Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
PC-HH Own	72%	72%	74%
Use Comp. for Internet/E-mail	56%	56%	57%
Internet Use: E-Mail	46%	47%	47%
Use Comp. for Comp. Games	42%	43%	42%
Use Comp. for Word	40%	40%	41%
Processing			
Use Comp. for Shopping	35%	35%	36%
Use Comp. for Digital Camera	33%	33%	33%
Photo Editing			
Use Comp. for Banking	29%	30%	29%
Use Comp. for Education	27%	28%	29%
Use Comp. for News/Info./Data	25%	25%	25%
Service			



The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Listening To Music	64%	64%	65%
Dining Out (Not Fast Food)	56%	56%	57%
Reading Books	47%	47%	49%
Card Games	46%	46%	46%
Gardening	38%	38%	39%
Go To A Beach/Lake	34%	35%	35%
Board Games	32%	33%	32%
Cooking for Fun	31%	31%	32%
Going To	21%	21%	21%
Bars/Nightclubs/Dancing			
Photography	20%	20%	20%

0-7	7-10	10-15
MILES	MILES	MILES
67%	66%	68%
42%	42%	43%
25%	25%	26%
23%	23%	23%
22%	22%	22%
21%	21%	21%
20%	20%	20%
19%	19%	19%
17%	17%	17%
16%	16%	16%
	MILES 67% 42% 25% 23% 22% 21% 20% 19% 17%	MILES MILES 67% 66% 42% 42% 25% 25% 23% 23% 22% 22% 21% 21% 20% 20% 19% 19% 17% 17%



The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-7	7-10	10-15	BRI	DGES	DGES 0-7	DGES 0-7 7-10
	MILES	MILES	MILES			MILES	MILES MILES
Concert	22.31%	22.47%	23.11%	Movies: Ror	nantic Comedy	mantic Comedy 16.34%	nantic Comedy 16.34% 16.49%
Live Theater	14.19%	14.61%	15.78%	Movies: Drama		13.16%	13.16% 13.43%
Live Theater Most Often	12.03%	12.33%	13.38%	Movies: Mystery		11.12%	11.12% 11.37%
Rock/Pop Concerts Most	11.29%	11.68%	11.69%	MLB Baseball Reg		j. 7.57%	j. 7.57% 7.53%
Often				Season			
Country Concerts Most	6.91%	6.62%	6.88%	College Football Reg	g.	g. 7.04%	g. 7.04% 7.08%
Often				Season			
Comedy Club	6.27%	6.48%	6.61%	Rodeo		5.64%	5.64% 5.32%
Movies: Comedy	33.7%	33.71%	34.52%	College Basketball Reg		. 4.74%	. 4.74% 4.66%
Movies: Action/Adventure	32.54%	33.17%	33.37%	Season			
Movies: Fam.	19.52%	19.68%	19.45%	NFL Football Reg. Sease	on	on 4.56%	on 4.56% 4.7%
				Tractor and Truck Pulling		3.37%	3.37% 3.23%

ver Webster City Floris Rembrandt Earlham Meriden Benton Lowden Ayrshire Cotter Columbus June Tal Village Orchard Westside Rickardsville Denison Arlington Monticel Intercultural Institute ood Marble Rock Underwood Coulter Cresco Nichols Primghar Plaint Intercultural Institute for Contextual Ministry ^{tti} Copyright 2014, Intercultural Institute for Contextual Ministry

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands -0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Walking for Exercise	41.43%	41.66%	41.74%
Swimming	30.48%	30.82%	31.4%
Freshwater Fishing	28.34%	27.93%	26.56%
Bowling	23.05%	23.13%	22.56%
Camping Trips	21.99%	22.12%	21.23%
Hunting	20.18%	19.99%	18.68%
Golf	18.52%	18.15%	17.87%
Basketball	15.98%	15.85%	15.21%
Billiards/Pool	15.68%	15.9%	16.12%
Mountain/Road Biking	14.53%	14.77%	14.72%
Target Shooting	13.29%	13.28%	13.08%
Baseball	12.84%	12.69%	12.09%
Weight Training	12.35%	12.76%	12.98%
Backpacking/Hiking	12.3%	12.28%	12%

Harper Market nstitute ntercultu Doughertv Blue Grass Coon Kap Jurando 39

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

7-10

MILES

3.64%

3.83%

3.38%

3.33%

3.1%

2.48%

2.56%

2.44%

2.35% 1.7% 10-15

MILES

3.54%

4.38%

3.3%

3.14%

3.23%

2.74%

2.52%

2.65% 2.54%

1.9%

BRIDGES	0-7	7-10	10-15	BRIDGES	0-
	MILES	MILES	MILES		MI
Jet Skiing	5.67%	5.56%	5.3%	Snowboarding	3.6
Soccer	5.53%	5.6%	5.73%	Saltwater Fishing	3.5
Aerobics	5.51%	5.7%	6.12%	Skateboarding	3.2
Downhill & X-Country	5.47%	5.4%	5.48%	Rowing	3.2
Skiing				Hockey	3.1
Water Skiing	5.2%	5.29%	5.2%	Sailing	2.5
Rock Climbing	5.17%	5.16%	4.73%	Surfing & Windsurfing	2.5
Ice Skating	5.12%	5.32%	5.28%	Racquetball	2.4
Tennis	5.05%	4.98%	5.24%	Auto Racing	2.0
Snorkeling	4.69%	4.59%	4.65%	Martial Arts	1.6
Yoga	3.88%	4.21%	4.53%		

Ankeny North Washington St. Charles Eagle Grove Fontanelle Ionia Cushing Buckeye Bradgate Worth AinSworth Carbon Monroe Charlotte Nevada Reasnor Epworth Ire of Maleott Marne Bernard Pla Benton Aspinwall Larrabee Merrill Pleasantville Russell Brighton for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Comparison Leon Protivin Belle Plaine Thaver Lovilla

Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

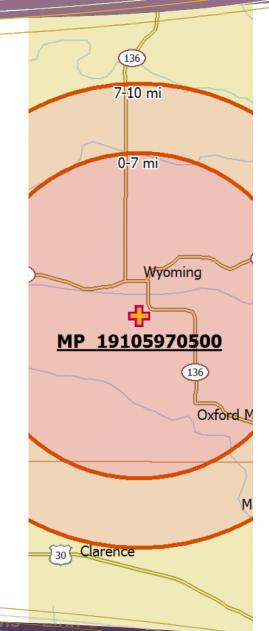
BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



Hartwick Westfield Charles City Montour Prairie City Remsen Otho Fenton Fredenia Peterson Eight atom Mount Union Knierim Lamoni Olin North Buena Vista Whiting Confectual Institute st Bend Carson Burlington Swaledale Somers Sanborn Joice Kiron ⁹Copyright 2014, Intercultural Institute for Contextual Ministry ⁹Copyright 2014, Intercultural Institute for Contextual Ministry ⁹Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

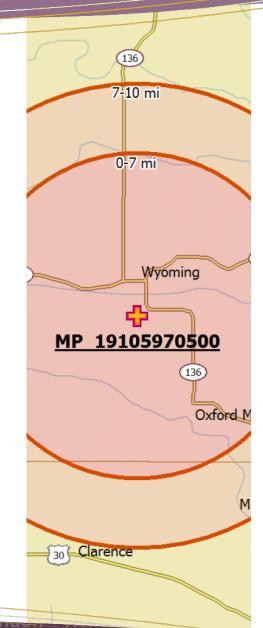
CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



Trose Zwingle Bernard Evansdale Greenville Wallingford Chariton Mount Pleasant Emmetsburg Stanle Ekport Larrabee Henderson Dolliver Sherrill Harris Beaver Calmar <u>Devter Pella Aurelia</u> Lincoln Owasa Millville Montezuma Allison Brayton Steamboat Rock (Soute tud Ministry Sioux Center ©Copyright 2014, Intercultural Institute for Contextual Ministry Elk Run Heights Westgate Shell Rock Lost Nation Bu42

Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

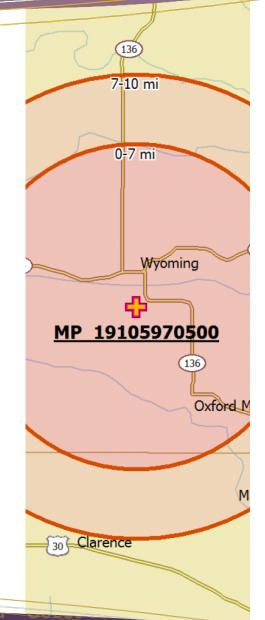
BARRIERS	0-7	7-10	10-15	BARRIERS	0-7	7-10	10-15
	MILES	MILES	MILES		MILES	MILES	MILES
Important Continue Learning	45%	45%	46%	Like to Stand Out In A Crowd	19%	19%	19%
New Things				Rarely Sit Down to a Meal	18%	18%	18%
Noman's Place Is In The Home	38%	38%	38%	Together At Home			
Find It Difficult To Say No To	35%	35%	36%	I Am A Workaholic	18%	17%	17%
My Kids				Only Work Current Job for The	16%	16%	16%
Speak My Mind Even If It	33%	33%	34%	Money			
Jpsets People				Marijuana Should Be Legalized	15%	15%	16%
_ike To Do Unconventional Things	31%	31%	31%	Like To Pursue Challenge/Novelty/Change	14%	14%	15%
ike Control Over People And Resources	29%	29%	29%	We Should Strive for Equality for All	8%	8%	9%
Prefer To Have Few Possessions As Possible	28%	29%	30%	Happy With My Standard Of Living	8%	8%	9%
Noney Is Best Measure Of Success	28%	28%	28%	Indulge My Kids With The Little Extras	7%	6%	7%
f Won Lottery Would Never Vork Again	25%	25%	25%	Little I Can Do To Change My Life	6%	6%	7%
Don't Judge People/Way They	24%	24%	25%	On Whole People Get What They Deserve	6%	6%	7%
Friends More Important Than My Fam.	21%	21%	22%	Very Happy With My Life As It	6%	6%	5%
Γοο Much Sponsorship In Arts/Sports	20%	20%	20%				

intora milisporo stannope

Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Ariton Stanhope Macksburg Cumberland Greenville Urbana Madrid Lake City Clive Camanche New Ha Luana Adel Glenwood Silver City Ralston Brayton Sioux Rapids Paulin Kensett Klemme Decatur G Sidney Carbon Lost Nation Lynnville Liscomb Craig Clemons Jac Intercultural Institute Jos Contextual Ministry to Copyright 2014, Intercultural Institute for Contextual Ministry Contextual Ministry

Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

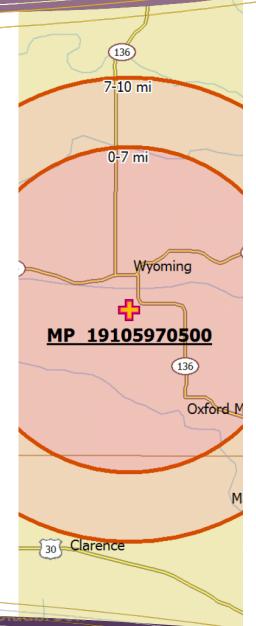
THEMES	0-7	7-10	10-15	THEMES	0-7	7-10	10-15
	MILES	MILES	MILES		MILES	MILES	MILES
Important To Respect Customs And Beliefs	55%	56%	57%	Worried About Pollution Caused By Cars	16%	16%	16%
You Should Seize Opportunities	50%	51%	52%	Real Men Don't Cry	13%	13%	14%
In Life				Is An Important Part Of Who I Am	12%	12%	13%
Important Feel Respected By My Peers	32%	33%	33%	Provide My Kids With The Little Extras	11%	11%	11%
Like To Understand About Nature	31%	31%	33%	Try Not To Worry About The Future	10%	10%	11%
Prefer Work Part Of Team Than Alone	31%	31%	32%	Looking for New Ideas To Improve Home	10%	10%	11%
Prefer To Have Few Possessions As Possible	28%	29%	30%	Enjoy Spending Time With My Fam.	8%	9%	9%
Good At Fixing Things	23%	24%	24%	Like Spending Most Time With	6%	6%	6%
Have Keen Sense Of Adventure	23%	23%	24%	Fam.			
Important To Juggle Various	22%	22%	24%	Feel Very Alone In The World	6%	6%	6%
Tasks				Children Should Be Allowed To	5%	4%	5%
People Have To Take Me As	20%	21%	21%	Express Themselves			
They Find Me				Would Like To Set Up Own	3%	3%	3%
Consider Myself Interested In	17%	17%	18%	Business			
The Arts				Decor Particular Interest To Me	3%	3%	3%
Like To Just Enjoy Life	16%	17%	18%				

vson Dallas Center IVICGanspu

Polk City South English Kimballton Brayton Harper Fort Madison Silver City Elkhart Conrad Harts Elliott Oto Somers Corning Mitchell Pleasant Plain Norwalk Welton Intercultural Institute Ackley Belle Plaine Gravity Sully Hospers Keystone West Burlington Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Cleraborn Hardy Lobryille Hazleton Mile Moorbead

Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



Fill Lone Tree Essex Wapello Dows Earling New Market Jesup Grinnell Aplington Hazleton Wiota G Haloy State Center Henderson Independence Brighton Rolfe Montice Intercultural Institute ssell Shannon City Deloit Marathon Ute Conrad Central City Gowrie for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-7	7-10	10-15
	MILES	MILES	MILES
Fast Food/Drive-In	87.05%	87.06%	86.94%
Restaurant-Visit Any			
Fam. Restaurants/Steak	84.27%	84.48%	84.41%
Houses-Visit Any			
McDonald's	56.54%	56.75%	56.83%
Burger King	37.81%	38.2%	37.86%
Subway	32.37%	32.35%	32.18%
Applebee's	29.5%	29.32%	29.8%
Dairy Queen	28.59%	27.94%	26.91%
Kentucky Fried Chicken (KFC)	27.72%	27.66%	27.67%
Taco Bell	26.83%	27.08%	27.22%
Pizza Hut	26.79%	26.87%	25.5%
Arby's	25.29%	25.31%	25.66%
Wendy's	22.21%	22.79%	24.03%

PLACE	0-7	7-10	10-15
	MILES	MILES	MILES
Olive Garden	18.44%	18.48%	18.95%
Red Lobster	14.76%	14.79%	15.24%
Hardee's	13.72%	13.41%	13.16%
Sonic	13.24%	12.97%	12.72%
Cracker Barrel	11.5%	11.68%	12.48%
A and W	11.34%	11.06%	10.58%
Outback Steakhouse	10.22%	10.38%	10.7%
Domino's Pizza	10.1%	10.23%	10.35%
Denny's	9.94%	9.94%	10.69%
Long John Silver's	9.92%	9.89%	9.55%
Golden Corral	8.12%	8.37%	8.7%
Perkins	7.98%	7.83%	7.64%

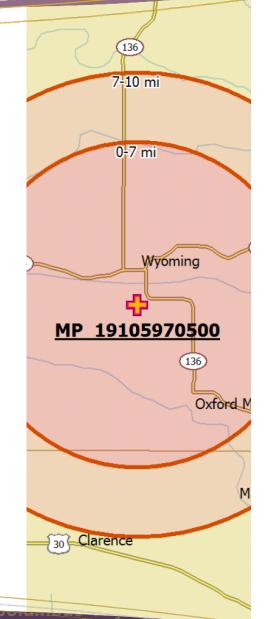


Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Wapello Clinton Moulton Scarville Danbury Elkport Truesdale Bevington Plano Luther Titonka Cla Teledo Preston Indianola Beaman Geneva Reasnor Sherrill Farnham Intercultural Institute Causland Luzerne Gibson Kanawha Maloy Woolstock Ridgeway Huxi (Scontextual Ministry) ©Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-7	7-10	10-15
	MILES	MILES	MILES
Voted in fed/state/local election	50.2%	50.37%	51.03%
Recycled products	33.12%	33.87%	34.8%
Worked as volunteer (non political)	17.12%	17.24%	17.62%
Engaged in fund raising	12.3%	12.22%	12.25%
Religious club member	8.56%	8.38%	8.39%
Charitable Organization	7.54%	7.45%	7.28%

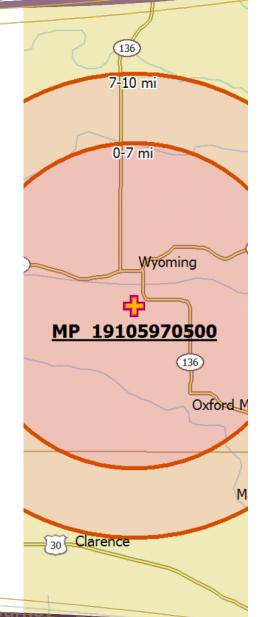
PROJECTS	0-7	7-10	10-15
	MILES	MILES	MILES
Addressed a public meeting	7.29%	7.21%	6.86%
Church Board	7.22%	7.09%	6.69%
Union member	6.05%	6.24%	6.19%
Wrote to elected offcl about publ bus	5.87%	5.91%	6.11%
Took active part in local civic issue	5.69%	5.63%	5.7%
Wrote to editor of mag or newspaper	4.62%	4.79%	5%

Edgewood <u>Clearfield Kimballton Palmer Lester Conrad Danville</u> <u>Dunkerton Melrose Pocahontas D</u> Herty Woden <u>Clermont</u> Dunlap Conesville Martensdale Swaledale <u>Intercultural Institute</u> Maynard Mount Vernon Lost Nation Indianola Bronson Menlo Letts <u>JorContextual Ministry</u> ass <u>Robins</u> E Copyright 2014, Intercultural Institute for Contextual Ministry Peosta Macksburg Fertile La Porte City Fontanelle 49

Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to begin shaping targeted messages to your intended audience.



ton Hazleton Leon Webb Ottumwa Calumet Mitchellville Owasa Reinbeck Solon Rickardsville Kings Indiview Missouri Valley New Virginia Redding Smithland Mondamin Peter Intercultural Institute allo Ladora Maurice Washington Orient Oskaloosa Springville Elkport for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-7	7-10	10-15
	MILES	MILES	MILES
Children's Books	11.71%	11.75%	11.95%
Novel	11.52%	11.8%	12.83%
Mystery	10.39%	10.39%	10.82%
Cookbooks	10.36%	10.39%	10.58%
Religious (not Bibles)	8.78%	8.89%	8.62%
Romance	6.01%	6.08%	6.16%
History	5.16%	5.36%	5.69%
Personal/Business	5.02%	5.25%	5.48%
Self-help			
Supermarket	4.62%	4.69%	4.72%

MAGAZINES	0-7	7-10	10-15
	MILES	MILES	MILES
Newspaper Distributed	58.76%	59.87%	62.13%
Gen. Editorial	39.92%	40.64%	41.34%
Womens	34.42%	34.97%	35.65%
Service	32.47%	32.9%	33.49%
Fishing/Hunting	20.38%	20.12%	19.21%
Mens	14.9%	15.24%	15.67%
Automotive	13.11%	13.42%	13.57%
Mature Market	12.7%	12.74%	13.25%
Parenthood	11.12%	11.13%	11.32%

Grand Junction Rose Hill Lu Verne Toledo Rock Valley Goodell Ute Brandon Hastings Lohrville Some Evington Rinard Fruitland Woden Buffalo Baldwin Ely Dyersville Zer Intercultural Institute Carson Fontanelle Mallard Dysart Dedham Buckeye Goldfield Redt for Contextual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry Carson Fontanelle Mallard Dysart Dedham Buckeye Goldfield Redt for Contextual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry Carson Fontanelle Mallard Dysart Dedham Buckeye Goldfield Redt for Contextual Ministry Carson Fontanelle Mallard Dysart Dedham Buckeye Goldfield Redt for Contextual Ministry Context

Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-7	7-10	10-15
	MILES	MILES	MILES
Gen. News	58.05%	58.18%	58.58%
Classified	38.61%	38.59%	38.08%
Sport	34.98%	34.86%	35.44%
Editorial Page	34.62%	34.61%	34.73%
Comics	30.73%	30.52%	30.89%
Business/Finance	25.94%	26.27%	27.36%
Food/Cooking	24.88%	25.03%	25.34%
Home/Gardening	21.49%	21.62%	22.2%
TV/Radio Listings	20.51%	20.86%	22%
Movie Listings & Reviews	18.92%	19.64%	20.81%
Travel	15.55%	15.91%	16.94%
Science/Technology	14.56%	14.75%	15.81%
Fashion	12.95%	12.88%	12.99%

RADIO	0-7	7-10	10-15
	MILES	MILES	MILES
Country	41.41%	40.44%	38.09%
Adult Contemporary	18.18%	18.48%	18.7%
Oldies	12.97%	13.03%	12.88%
CHR Contemp Hit Radio	12.49%	13.09%	13.74%
Classic Rock	12.26%	12.49%	12.24%
Rock	10.88%	11.26%	11.91%
News/Talk	9.37%	9.75%	10.36%
Variety	6.93%	7.08%	6.91%
Religious	6.04%	6.04%	6.13%
Urban Contemporary	3.84%	4.05%	4.43%
Alternative	3.23%	3.79%	4.74%
Hispanic	2.82%	2.83%	2.72%
Classic Hits	2.62%	2.73%	3.08%
Soft Contemporary	2.49%	2.68%	3.25%
All News	2.33%	2.44%	2.82%
All Talk	2.15%	2.29%	2.65%
Sports	1.93%	2.07%	2.37%
Adult Standards	1.91%	2%	2.24%



Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV 0-7 7-10 10-15	MULTIMEDIA: TV	MULTIMEDIA: TV 0-7	MULTIMEDIA: TV 0-7 7-10
MILES MILES MILES		MILES	MILES MILES
Fox News Channel 66.37% 66.85% 66.66%	TV Info From Newspapers	TV Info From Newspapers 26.32%	TV Info From Newspapers 26.32% 26.78%
Satellite Dish 55.45% 56.14% 55.53%	TV Info From Sunday TV	TV Info From Sunday TV 25.65%	TV Info From Sunday TV 25.65% 26.28%
Other 47.63% 47.09% 46.29%	Magazine	Magazine	Magazine
Video-On-Demand	BET (Black Entertainment	BET (Black Entertainment 24.57%	BET (Black Entertainment 24.57% 25.25%
Soapnet 46.21% 47.05% 47.34%	TV)	TV)	TV)
Sci-Fi Channel 45.1% 45.01% 43.78%	Encore	Encore 24.48%	Encore 24.48% 24.43%
MSNBC 38.58% 38.63% 38.24%	The Science Channel	The Science Channel 23.29%	The Science Channel 23.29% 23.2%
Nickelodeon 37.62% 37.46% 36.15%	TCM (Turner Classic	TCM (Turner Classic 22.92%	TCM (Turner Classic 22.92% 23.44%
Adult Swim 36.39% 36.04% 35%	Movies)	Movies)	Movies)
Adult Pay Per View TV 33.61% 34.14% 34.04%	Comedy Central	Comedy Central 22.03%	Comedy Central 22.03% 22.73%
	USA Network	USA Network 21.83%	USA Network 21.83% 22.45%
Subscribe Digital 33.2% 32.88% 31.88%	TV Info From Monthly Cable	TV Info From Monthly Cable 21.01%	TV Info From Monthly Cable 21.01% 21.6%
Cable	Guide	Guide	Guide
Nick At Nite 31.13% 31.3% 30.14%	TV Info From Other	TV Info From Other 20.26%	TV Info From Other 20.26% 20.18%
Hallmark Channel 26.61% 26.8% 26.33%	Video-On-Demand Movies	Video-On-Demand Movies 20.02%	Video-On-Demand Movies 20.02% 20.46%
	Lifetime	Lifetime 19.83%	Lifetime 19.83% 20.04%

Vest Ckoboli Fredericksburg Yorktown Holstein Luana Morrison Union Ossian Fruesdale Ryan McCa Rey Wellsburg Rowley La Motte Mitchellville Melvin Allison Sheldahl Mitter Maleon Badger Anita Woden Mallard Walker Deep River Swea City Delhi Ackworth For Joi Confextual Ministry Decopyright 2014, Intercultural Institute for Contextual Ministry Batavia Bennett Lehigh Ely Lu Verne Little Rock 53

Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



The second secon

Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-7	7-10	10-15
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	15.44%	15.68%	16.55%
Medium Users (4-6)	7.36%	7.73%	8.2%
Light Users (1-3)	19.07%	19.17%	19.63%
Quintiles (20%)			
Newspaper I (Heavy)	1.83%	2.01%	1.81%
Newspaper II	1.7%	1.74%	1.67%
Newspaper III	1.98%	2.01%	2.07%
Newspaper IV	0.79%	0.83%	0.78%
Newspaper V (Light)	1.48%	1.53%	1.46%

MEDIUM	0-7	7-10	10-15
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	19.88%	20.18%	19.74%
Magazines II	7.66%	8.07%	7.86%
Magazines III	11.14%	11.31%	10.85%
Magazines IV	11.24%	11.42%	11%
Magazines V (Light)	0.66%	0.66%	0.53%
Outdoor I (Heavy)	4.39%	4.4%	4.76%
Outdoor II	0.95%	1.12%	1.3%
Outdoor III	3.24%	3.17%	3.19%
Outdoor IV	15.13%	15.33%	15.38%
Outdoor V (Light)	26.62%	26.6%	27.07%
Yellow Pages I	13.05%	13.18%	13.41%
(Heavy)			
Yellow Pages II	3.44%	3.52%	3.87%
Yellow Pages III	3.46%	3.71%	3.62%
Yellow Pages IV	21.09%	21.15%	21.35%
Yellow Pages V (Light)	1.98%	1.97%	2.12%

Berkley Independence Wheatland Bonaparte Leighton Sheldon Rossie Rodney Swisher Roland Sible Leolstock Spragueville Rome Oyens Rockwell Bennett Sergeant Bluff Intercultural Institute Bayard West Le Roy Fort Dodge Shelby Hartford Pioneer Melvin St. Paul Malcom For Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

IM 0-7 7-10 10-15	MEDIUM	MEDIUM 0-7	MEDIUM 0-7 7-10
MILES MILES MILES		MILES	MILES MILES
	Υ.	V Prime Time Quntiles (fifths	Υ.
	/ 20%)	,	,
Time I & II (Heavy) 4.35% 4.28% 4.39% F	Prime Time I & II (Heavy)	Prime Time I & II (Heavy) 4.39%	Prime Time I & II (Heavy) 4.39% 4.1%
Time III (Medium) 0.34% 0.34% 0.43% Prime	e Time III (Medium)	e Time III (Medium) 2.6%	e Time III (Medium) 2.6% 2.6%
IV & V (Light) 3.11% 3.24% 2.94% Prime Tin	ne IV & V (Light)	ne IV & V (Light) 5.17%	ne IV & V (Light) 5.17% 5.47%
Media Quntiles (fifths / TV Early/La	ate Fringe Quntiles	ate Fringe Quntiles	ate Fringe Quntiles
(fifths / 20%)			
I & II (Heavy) 8.02% 8.18% 7.93% Fringe I & II (He	eavy)	eavy) 37.7%	eavy) 37.7% 37.84%
III (Medium) 5.21% 5.47% 5.34% Fringe III (Mediur	n)	n) 58.65%	n) 58.65% 58.45%
IV & V (Light) 3.23% 3.49% 3.11% Fringe IV (Light)		53%	53% 53.22%
TV Quntiles (fifths / TV All Day Quntiles	(fifths /	(fifths /	(fifths /
20%)			
I & II (Heavy) 12.62% 12.97% 12.41% All Day I & II (Heavy))) 10.54%) 10.54% 10.41%
III (Medium) 2.71% 2.7% 2.9% All Day III (Medium)		22.66%	22.66% 22.95%
IV & V (Light) 37.08% 36.98% 35.94% All Day IV (Light)		7.93%	7.93% 7.97%



Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-7	7-10	10-15
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	10.93%	11.3%	11.32%
6:00am - 10:00am	10.74%	10.99%	11.93%
10:00am - 3:00pm	2.03%	2.33%	2.65%
3:00pm - 7:00pm	14.03%	14.14%	14.01%
7:00pm - Midnight	12.39%	12.78%	12.32%
Midnight - 6:00am	4.95%	5.03%	5.03%
Weekend Radio			
Listeners			
Dayparts [summary]	14.61%	15.16%	14.8%
6:00am - 10:00am	1.58%	1.7%	1.91%
10:00am-3:00pm	2.61%	2.92%	3.27%
3:00pm - 7:00pm	6.16%	6.22%	6.33%
7:00pm - Midnight	4.91%	5.19%	5.57%
Midnight - 6:00am	5.07%	5.65%	6.26%

USAGE	0-7	7-10	10-15
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	8.31%	8.3%	8.28%
Saturday:	6.87%	7.29%	7.06%
8:00-11:00pm			
Sunday: 7:00-11:00pm	12.39%	12.39%	11.79%
9:00am-1:00pm	31.13%	31.3%	30.14%
9:00am-4:00pm	34.63%	34.81%	33.71%
4:00pm-7:00pm	26.08%	26.77%	26.69%
11:00pm-1:00am	43.44%	43.87%	43.79%
AVG Prime time Mon-Sun	1.86%	2.02%	1.91%

Williamson Aplington Guthrie Center Rembrandt Haverhill New Market Clermont Popejoy Crescent P Shannon City Red Oak Welton North Liberty Walnut Elma Fertile Intercultural Institute bon Hudson Sheldon Brandon Malcom Le Claire Aurelia Spragueville Carson Massena St. Marys 57 Copyright 2014, Intercultural Institute for Contextual Ministry Holstein Missouri Valley Royal Waucoma McGred

Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-7	7-10	10-15		TV VIEWERS	TV VIEWERS 0-7	TV VIEWERS 0-7 7-10
	MILES	MILES	MILES			MILES	MILES MILES
Weekday				-	Weekend	Weekend	Weekend
6-7am	15.17%	15.31%	15.48%		Sat: 7-10am	Sat: 7-10am 17.23%	Sat: 7-10am 17.23% 17.66%
7-9am	19.27%	19.59%	20%		Sat: 10am-1pm	Sat: 10am-1pm 5.98%	Sat: 10am-1pm 5.98% 6.13%
9am-12noon	27.03%	26.99%	26.16%		Sat: 1-4pm	Sat: 1-4pm 20.8%	Sat: 1-4pm 20.8% 21.45%
12noon-4pm	7.61%	7.82%	7.55%		Sat: 4-6pm	Sat: 4-6pm 5.71%	Sat: 4-6pm 5.71% 5.93%
4-6pm	45.79%	46.51%	46.29%		Sat: 6-7pm	Sat: 6-7pm 1.77%	Sat: 6-7pm 1.77% 1.85%
6-7pm	27.05%	27.25%	25.74%		Sat: 7-8pm	Sat: 7-8pm 0.89%	Sat: 7-8pm 0.89% 1%
7-7:30pm	0.94%	1.22%	1.06%		Sat: 8-11pm	Sat: 8-11pm 6.87%	Sat: 8-11pm 6.87% 7.29%
7:30-8pm	8.62%	8.79%	9.12%		Sat: 11pm-1am	Sat: 11pm-1am 3.12%	Sat: 11pm-1am 3.12% 3.37%
8-11pm	8.31%	8.3%	8.28%		Sat: 1am-7pm	Sat: 1am-7pm 21.83%	Sat: 1am-7pm 21.83% 22.45%
11pm-12am	38.58%	38.63%	38.24%		Sun: 7-10am	Sun: 7-10am 1.94%	Sun: 7-10am 1.94% 2.05%
11pm-1am	43.44%	43.87%	43.79%		Sun: 10am-1pm	Sun: 10am-1pm 9.88%	Sun: 10am-1pm 9.88% 9.84%
1-6am	28.76%	29.58%	29.62%		Sun: 1-4pm	Sun: 1-4pm 4.33%	Sun: 1-4pm 4.33% 4.57%
					Sun: 4-7pm	Sun: 4-7pm 14.76%	Sun: 4-7pm 14.76% 14.95%
					Sun: 7-11pm	Sun: 7-11pm 12.39%	Sun: 7-11pm 12.39% 12.39%
					Sun: 11pm-1am	Sun: 11pm-1am 4.49%	Sun: 11pm-1am 4.49% 4.61%
					Sun: 1-7am	Sun: 1-7am 23.47%	Sun: 1-7am 23.47% 23.61%

Newell Gilbert Asbury Brandon Humboldt New London Modale Hospers Burt Hepburn Marion H Cushing Panama Bankston Conesville Hillsboro Hawarden Jolley Intercultural Institute Barnum Anita Sidney Worthington Allerton Batavia Clive Fraser Joi Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

- 1. Please read pages 61 and 62 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 36-40. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 43. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 45. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

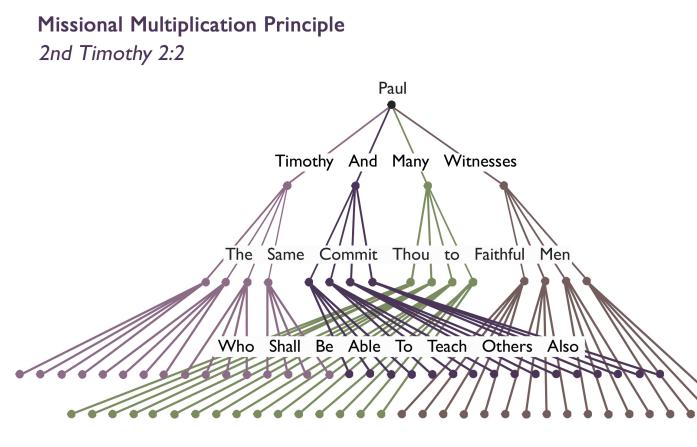
- 1. Review the shared places listed on page 47. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 49. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 51-53. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 55-58. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Elliott Rinard Lake City Calumet Reasnor Drakesville Mount Auburn Maloy Morrison Clarion Raise Heservey Colfax Luana New Albin Belle Plaine Lone Tree McGregory Intercultural Institute Kley Franklin Pioneer Halbur Henderson Grandview Lenox Robins ©Copyright 2014, Intercultural Institute for Contextual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry Contex

Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.



Son Valeria Hely Cross Schaller Wayland Donahue Princeton Lynnville Alta Smithland Minden Lade Goose Lake Spring Hill Yale Kiron Spencer West Union Granville Intercultural Institute Hinton Fontanelle Centralia Ollie Sigourney Logan Hancock Ata Intercultural Institute ode Montrose Copyright 2014, Intercultural Institute for Contextual Ministry

Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



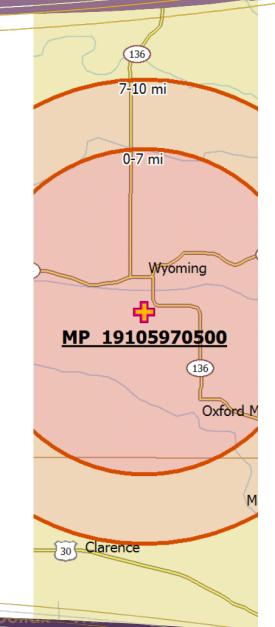


Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Belmond Guthrie Center West Bend Grand Junction Le Roy Melrose Urbandale Graf Maloy Shueyville and New Providence Coin Hedrick Alton Arcadia Bernard Riverdale <u>Intercultural Institute</u> Badger Morning Sun Craig Franklin Ricketts Hudson Jamaica Scrue *Intercultural Institute for Confectual Ministry* Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.





6 Wateroak Court North Augusta, SC 29841 In Partnership with:



An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

CONTACT US:

cwatke@iicm.net
803-279-5828
www.iicm.net
www.apept.org
www.missionalcoach.org
www.missionalcontext.org
www.missionalcorps.org
www.missionalcyclopedia.org
www.missionalzipcode.org
www.missionalpartners.org

