MissionSite top unreached locations

Titonka Truro Allerton Council Bluffs SPENCER, IA Hopkinton Clen Kimballton Princeton Le Mars Smithland CENSUS TRACT: 19041980300 Thor Keosauqua Bedford Casey Montour Akron Tabor Hartford Multibyts Harcourt Griswold Bevington Grove Lambs Grove Da **REGION: Northwest** Monticello COUNTY: Clay St. Olaf SISITESCAPE: Townscape Calamus Thompson Dra In partnership with the: Bode Boyden Moulton Yorktown DENSITY PATTERN: 13/ille Sioux Center Farragut Intercultural Institute Huxley Dunkerton Prescott Salem Janesvi Dopr Car anorama Park Parnell Patterson W Daptist Refor Contextual Ministry Westgate Edgewood Ute Galva Dumont Larrabee **Colwell Ainsw** onvention of sboro Dolliver Waverly asant Hill Elliott Lehigh Beaconsfi Dubu Templeton George Brunsville Cus Sidney Sibley Sneiby locopyright 2014 Intercultural Institute for Contextual Ministry Rake Westwood Klemme Arion Keystone Graettinger

MissionSite (TM) Table of Contents

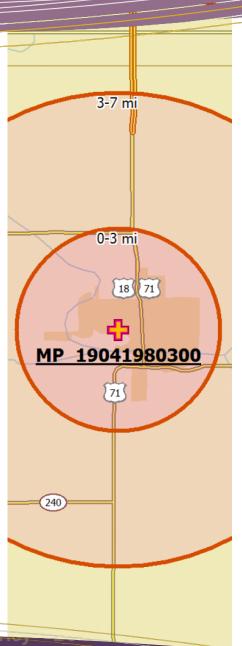
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Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	region	1901	Northwest
3	County Location	19041	Clay
4	Zipcode	51301	Clay
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.2	Medium Towns
7	Sitescape Subgroup	2.22	Medium towns adjacent to settlements
8	Sitescape Density Pattern	13	50000-2500-2500



dyard Wesley Luana Springville Clio Villisca Whitten Massena Underwood Lansing Scarville Slater Peosta Persia Ryan Greene Manchester Hancock North Liberty Calmer Intercultural Institute dubon Batavia Sibley Smithland Crescent Clutier Waucoma Lanesbor for Confectual Ministry Confectual Ministry Storm Lake 3 Copyright 2014, Intercultural Institute for Contextual Ministry

Site Location Summary - Map of the Site Location



ohrville Bridgewater Colo Fairbank Melrose Graf Little Sioux Balltown Blakesburg Evansdale Schles Milo Radcliffe New Liberty Maquoketa Quimby Mount Ayr Walker Intercultural Institute Hull Grafton Duncombe Waukee Leando Westwood Wahpeton De Tor Contextual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry Contextual Ministry Mashta Everly Lakeside Pleasant Plain Crawfords view

Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	8	Micropolitan area not adjacent to a metro area
3	Rural / Urban Continuum	7	
4	NCHS Rural Urban Codes	5	Micropolitan - counties in a micropolitan statistical area
5	NCES Urban Centric Locale	33	Town: Remote: Territory inside an urban cluster that is more than 35 miles of an
	Codes		urbanized area.
6	IICM RUCA Values Index	79	Micropolitan core commuting: No additional code
7	ERS RUCA Commuting Value	4	Micropolitan area core: primary flow within an Urban Cluster of 10,000 to 49,999
			(large urban cluster)
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

Shellsburg Castana Jamaica Cambridge Callender Pisgah Luzerne Riverdate Dyersville Promise City addition Spirit Lake Merrill Patterson Newhall Knierim Tipton Grant ysville Ames Lakeside Indianola Swan Hawkeye Deep River Doon ^a Copyright 2014, Intercultural Institute for Contextual Ministry ^a Copyright 2014, Intercultural Institute for Contextual Ministry ^b C

Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	11,287	1,276	2,263
2010 Households	5,160	510	977
2010 Group Quarters Population	243	0	0

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	24	3	4
Language Diversity National Index	17	7	2
Foreign Born Diversity National Index	38	21	28
Ancestry Diversity National Index	46	33	28
Racial Diversity National Index	11	1	5

Ilo Mingo Miles Hawkeye Clemons Yetter Okoboji Peosta Epworth Bronson Anita Emerson Gillett Atlerton Holstein Johnston Leland Deloit Spirit Lake West Okoboji Intercultural Institute Buckeye Creston New Liberty Council Bluffs Delhi Denver Oakland A for Contextual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry

Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	1	True
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True

ross Sherrill Moravia Sageville Thurman Morley Martinsburg Newton Merrill St. Marys St. Olaf Lynn Milo Blockton Sheldon Yetter Garner Welton Lawler Hardy Sherring Intercultural Institute Koboji Donnellson Garber Stratford Westphalia Ionia Arnolds Park De Joi Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	862	16.71%
Mainstay Communities	Established, Diverse Households	799	15.48%
Working Communities	Blue-collar, Working Families	2,840	55.04%
Country Communities	Rural, Agri. & Mining Families	245	4.75%
Aspiring Communities	Young Singles / Aspiring-Multihousing	105	2.03%
Urban Communities	High Density, Inner-city Neighborhoods	309	5.99%

Lamoni Emmetsburg Clutier Clinton Spillville New Albin Mount Auburn Superior North Buena Vista Mount Vernon Morley Prairie City Randolph Rudd Armstrong Mount Intercultural Institute Mallard Low Moor Williamsburg Storm Lake Parkersburg Correction of Intercultural Institute Molecture Principal Antipage Antipage Antipage Antipage Antipage Antipage Antipage Copyright 2014, Intercultural Institute for Contextual Ministry Conversity Park Clio Lincoln Plano Burlington Charge Antipage Antipag

Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Imogene Thernburg Mediapolis Columbus City Renwick Hepburn Central City Ventura Plano Man alvern Buffalo Center Swan Elberon Hastings Gruver Ruthven Stration Intercultural Institute Vincent Libertyville Red Oak Packwood St. Anthony Delta Lakota for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Using the Site Location Summary

Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

k City West Burlington Sheffield Blue Grass Greene Gilmore City Colfax Lidderdale Prairieburg Asbury erne Ayrshire Fredonia Craig Mediapolis Grinnell Sheldon Aspinwal <u>Intercultural Institute</u> on Breda Olds Corning Valeria Farley Marion Ottosen Harpers Ferry *JorConfectual Ministry* ge Oskaloosa ^{UC}Copyright 2014, Intercultural Institute for Contextual Ministry Confectual Ministry Ottosen Lucas Cedar Rapids Bouton Rockwell Cory 10

Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	4,698	3,370	71.73%
Unreached %	63.11%	65.31%	103.48
Religious But NOT Evangelical HH	825	645	78.16%
Religious But NOT Evangelical %	11.08%	12.49%	112.75
Spiritual But NOT Relig or Evang HH	710	648	91.29%
Spiritual But NOT Relig or Evang %	9.54%	12.56%	131.7
Not Evangelical, Not Interested HH	3,163	2,077	65.66%
Not Evangelical, Not Interested %	42.5%	40.25%	94.72



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Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCIOWA within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BCIOWA Churches	0	0	0%
Active BCIOWA Attenders	0	0	0%
Active Evangelical Households	517	337	65.19%
Active Evangelical Percent	6.94%	6.53%	94.05
Inactive Evangelical Households	2,230	1,454	65.19%
Inactive Evangelical Percent	29.95%	28.17%	94.05
# New Churches Needed	4	3	69.32%





Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

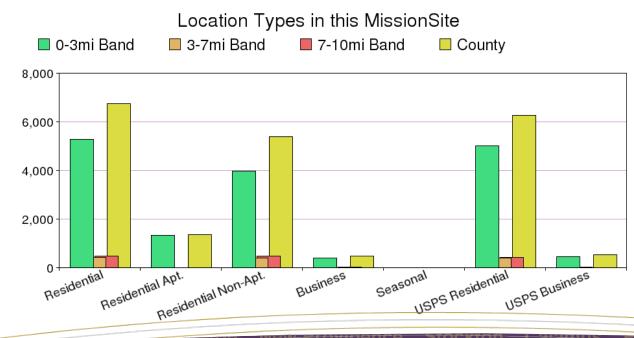
Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.



The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	17,585	11,303	64.28%
2000 Population	17,372	11,633	66.96%
2010 Population	16,610	11,287	67.95%

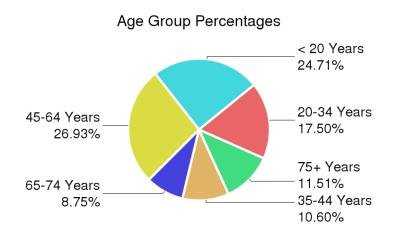


Location Type	0-3mi Band
Residential	5,286
Residential Apt.	1,323
Residential Non-Apt.	3,963
Business	406
Seasonal	0
USPS Residential	5,004
USPS Business	446

Westfield <u>Bonaparte</u> Belle Plaine Leland Struble <u>Greene</u> Graettinger Castalia <u>Grundy Center</u> Correction Hiscomb Allerton Story City Morning Sun Washta Bedford Hubbard <u>Intercultural Institute</u> Readlyn Schleswig Garber Humeston Elk Run Heights Carpenter Confectual Ministry Confectual Institute for Contextual Ministry Confectual Institute for Contextual Ministry Confectual Mini

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

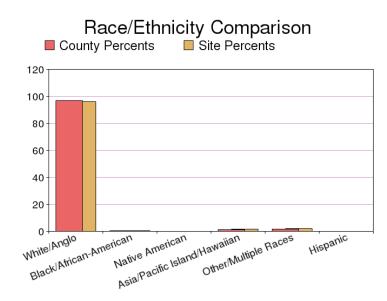


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.18%	5.29%	102.12
4-5 Years	2.52%	2.3%	91.27
6-8 Years	3.73%	3.69%	98.93
9-11 Years	3.68%	3.57%	97.01
12-13 Years	2.43%	2.37%	97.53
14-17 Years	5.02%	4.83%	96.22
18-19 Years	2.57%	2.65%	103.11
0-5 Years	7.71%	7.59%	98.44
6-12 Years	8.64%	8.45%	97.8
13-19 Years	8.8%	8.65%	98.3
< 20 Years	25.15%	24.69%	98.17
20-34 Years	16.5%	17.49%	106
35-44 Years	11.07%	10.59%	95.66
45-64 Years	28.11%	26.91%	95.73
65-74 Years	8.84%	8.74%	98.87
75+ Years	10.33%	11.5%	111.33
Median Age	43	41	95.77
Median Age (Male)	41	40	98.68
Median Age (Female)	44	41	92.64

on Larrabee Washta Peterson Waverly Lowden Fayette Alleman Galt Buffalo Center Alburnett Ventu d Woolstock McIntire Low Moor Indianola Ackley Vining North Libert Intercultural Institute Vienna Archer Sioux City Remsen Paullina Grinnell Walnut Leando Copyright 2014, Intercultural Institute for Contextual Ministry Center Point Asbury Farley Hopkinton Fredonia P15

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	96.68%	95.97%	99.26
Black, African-American	0.35%	0.33%	93.88
Native American	0.17%	0.19%	111.64
Asian	1.09%	1.46%	134.15
Pacific Island, Hawaiian	0.02%	0.04%	147.16
Other/Multiple Races	1.68%	2%	119.21
Hispanic	0%	4.01%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	11,452	7,752	
Less than 9th Grade	4.08%	4.97%	82.11
No High School Diploma	6.74%	6.5%	103.69
High School Graduate	37.07%	35%	105.92
Some College, no degree	26.34%	26.68%	98.75
Associate Degree	9.26%	9.62%	96.18

13.66%

2.86%

13.88%

3.35%

98.39

85.13

Park View Anamesa Boxholm Manly Vining Walcott Centralia Leighton Calumet Smithland Well Elberon Hartley Guernsey Hospers Holy Cross Sharpsburg Rickard Intercultural Institute Bagley Woolstock Ely Dubuque Kellogg Gibson Marcus Valeria Secopyright 2014, Intercultural Institute for Contextual Ministry Pleasant Plain Rippey Jowa City Union St Olaf

College Degree

Graduate/Prof. degree

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	5.95%	6.92%	126.85
\$10,000 to \$19,999	13.41%	14.38%	107.26
\$20,000 to \$29,999	13.49%	14.32%	106.19
\$30,000 to \$49,999	24.05%	22.46%	93.41
\$50,000 to \$59,999	10.93%	10.02%	91.63
\$60,000 to \$69,999	7.94%	7.19%	90.56
\$70,000 to \$79,999	5.87%	5.43%	92.43
\$80,000 to \$89,999	4.96%	4.9%	98.91
\$90,000 to \$99,999	3.13%	3.12%	99.68
\$100,000 to \$124,999	4.19%	4.81%	114.67
\$125,000 to \$149,999	2.58%	2.93%	113.46
\$150,000 to \$199,999	2.1%	2.11%	100.8
\$200,000 to \$249,999	0.56%	0.54%	96.18
\$250,000 or more	0.85%	0.83%	98.47
Median Household	43,908	43,037	98.02
Average Household	57,015	57,071	100.1
Per Capita Household	25,730	26,117	101.5
Family/Non-Family Household			
Income			
Median Family Income	53,657	55,543	103.51
Average Family Income	70,098	67,123	95.76
Median Non-Family Income	26,421	25,376	96.04
Average Non-Family Income	32,481	30,752	94.68

Leando Linn Grove Melvin Windsor Heights Toledo Derby Elkport Stanley Marne Zwingle Lacona and Dixon Monticello Duncombe Hospers Hartford Conesville McIntire Intercultural Institute santville Rowan Stanwood Keokuk Persia Harpers Ferry Dedham Missing Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	65.22%	62.19%	95.35
Families with Children	30.8%	29.71%	96.45
Families without Children	34.42%	32.48%	94.37
Non-Family Households			
% Non-Family Households	34.78%	37.81%	108.71
Non-Families with Children	0.46	0.54	118.81
Non-Families without Children	34.32	37.27	108.58
Housing Units			Index
Total Housing Units	8,072	5,506	
Vacant percent	7.78%	6.28%	80.77
Owned percent	63.92%	61.75%	96.6%
Rented Percent	28.3%	31.97%	112.97
Households by Size			Index
Avg household size	2.20	2.14	97.27
Avg family hh size	2.75	2.73	99.27
Avg non-family hh size	1.17	1.17	100
Households By Count of Persons			Percent
One	2,251	1,695	75.3%
Тwo	2,959	1,973	66.68%
Three or Four	1,852	1,258	67.93%
Five+	382	234	61.26%

Milford Ryan Hartley Okoboji Eldridge Letts Adel Ogden Aspinwall Conway Helland Lenox Garde HicCausland Monroe Washington Le Mars Brunsville Radcliffe Shamba Intercultural Institute berty Ainsworth Bernard North Washington Stockton Mapleton Luzerne for Contextual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry Stone Havelock Avoca Le Claire Lorimor Goldfield 18

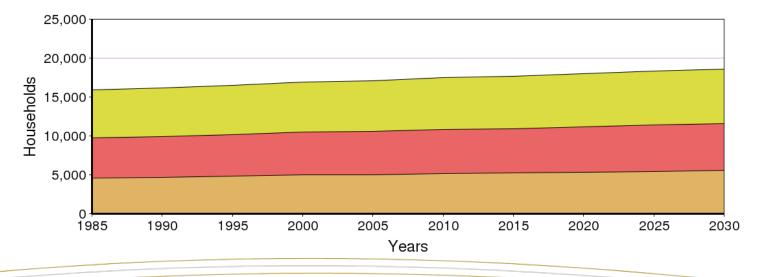
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	17,585	11,303	64.28%
2000 Population	17,372	11,633	66.96%
2010 Population	16,610	11,287	67.95%
2015 Population	16,572	11,307	68.23%

Household Change from 1985 to 2030

🔲 0-3mi Ring 🛛 🔲 0-7mi Ring

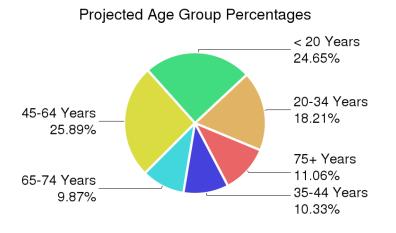
📃 0-10mi Ring



Beaconsfield Delmar Larrabee Luzerne Danville Centerville Keota Delphos Dows Decorah Stuart de Bronson Nemaha Thompson Pella Oakville Lone Rock Earling ucas Moville Wilton Clive Bayard Aurelia Hawarden Ely Princeton Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Confectual Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Confectual Ministry Confectu

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

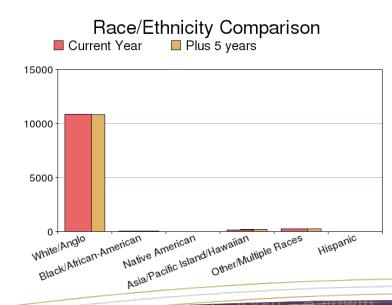


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.29%	5.33%	100.76
4-5 Years	2.3%	2.41%	104.78
6-8 Years	3.69%	3.72%	100.81
9-11 Years	3.57%	3.56%	99.72
12-13 Years	2.37%	2.4%	101.27
14-17 Years	4.83%	4.69%	97.1
18-19 Years	2.65%	2.54%	95.85
0-5 Years	7.59%	7.74%	101.98
6-12 Years	8.45%	8.46%	100.12
13-19 Years	8.65%	8.44%	97.57
< 20 Years	24.69%	24.64%	99.8
20-34 Years	17.49%	18.2%	104.06
35-44 Years	10.59%	10.32%	97.45
45-64 Years	26.91%	25.87%	96.14
65-74 Years	8.74%	9.86%	112.81
75+ Years	11.5%	11.05%	96.09
Median Age	43	40	94.22
Median Age (Male)	41	40	97.28
Median Age (Female)	44	40	89.26

Dana Morning Sun Fostoria Spragueville Bronson George Emerson Mount Pleasant Dike Mondamie Pleasant Hill Maloy Winfield South English Hedrick Clermont Pater Malon Shambaugh sville Plymouth Newhall Macedonia Imogene Orange City Dougherty JorConfectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	95.97%	95.52%	99.53
Black, African-American	0.33%	0.47%	142.99
Native American	0.19%	0.21%	108.9
Asian	1.46%	1.64%	111.92
Pacific Island, Hawaiian	0.04%	0.03%	74.87
Other/Multiple Races	2%	2.14%	106.89
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	7,752	7,722	
Less than 9th Grade	4.97%	4.67%	94.13
No High School Diploma	6.5%	6.23%	95.81
High School Graduate	35%	35.41%	101.17
Some College, no degree	26.68%	26.69%	100.05
Associate Degree	9.62%	9.8%	101.87
College Degree	13.88%	13.9%	100.11
Graduate/Prof. degree	3.35%	3.3%	98.46

Scranton Arlington Toledo Otho Swaledale Terril Guthrie Center Dougherty Yetter Little Sloux Leverly Olin Lacona Silver City St. Marys Randalia Riverton New Albin Intercultural Institute City Maurice Mount Union Minden Cushing Nevada Holstein Blairsburg Curlew Curlew Contextual Ministry City Maurice Copyright 2014, Intercultural Institute for Contextual Ministry Honkinton Hampton Thurman Truro Pleasanton

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	6.92%	5.83%	84.29
\$10,000 to \$19,999	14.38%	13.66%	94.98
\$20,000 to \$29,999	14.32%	13.12%	91.62
\$30,000 to \$49,999	22.46%	20.95%	93.26
\$50,000 to \$59,999	10.02%	9.98%	99.56
\$60,000 to \$69,999	7.19%	8%	111.26
\$70,000 to \$79,999	5.43%	5.52%	99.69
\$80,000 to \$89,999	4.9%	5.2%	96.24
\$90,000 to \$99,999	3.12%	3.32%	106.36
\$100,000 to \$249,999	4.81%	6.2%	128.92
\$125,000 to \$149,999	2.93%	3.24%	110.78
\$150,000 to \$199,999	2.11%	2.69%	127.13
\$200,000 to \$249,999	0.54%	0.65%	120.19
\$250,000 or more	0.83%	1.04%	124.3
Median Household	43,037	46,835	108.82
Average Household	57,071	62,302	109.17
Per Capita Household	26,117	28,752	110.09
Family/Non-Family Household			
Income			
Median Family Income	55,543	59,810	107.68
Average Family Income	67,123	73,470	109.46
Median Non-Family Income	25,376	27,563	108.62
Average Non-Family Income	30,752	33,632	109.37

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	62.19%	62.04%	99.75
Families with Children	29.71	29.43	99.05
Families without Children	32.48	32.63	100.46
Non-Family Households			
% Non-Family Households	37.81%	37.96%	100.4
Non-Families with Children	0.54	0.46	100.4
Non-Families without	37.27	37.5	100.63
Children			
Housing Units			
Total Housing Units	5,506	5,563	101.04%
Vacant percent	6.28%	6.29%	100.12
Owned percent	61.75%	61.86%	100.17
Rented Percent	31.97%	31.85%	99.65
Households by Size			
Avg household size	2.14	2.12	99.07%
Avg family hh size	2.73	2.72	99.63%
Avg non-family hh size	1.17	1.15	98.29%
Households By Count of			
Persons			
One	1,695	1,717	101.3%
Тwo	1,973	2,016	102.18%
Three or Four	1,258	1,252	99.52%
Five+	234	228	97.44%

Aspinwall What Cheer Dayton Boxholm Truro Sibley Stuart Montrose Wahpeton Albia Armstro Varma Williams Donahue West Des Moines Craig Sioux Center Durant Montrose Wahpeton Albia Armstro ale Ricketts Liscomb Swan Redding Dedham Boyden Postville Dub Intercultural Institute CorConvertual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10	BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
Foreign Born Pop	0	296	6	Eastern Africa	0	0	0
Northern Europe	0	1	1	Middle Africa	0	0	0
Western Europe	0	39	2	Northern Africa	0	0	0
Southern Europe	0	0	0	Southern Africa	0	0	0
Eastern Europe	0	7	0	Western Africa	0	0	0
Other Europe	0	0	0	Other Africa	0	0	0
Eastern Asia	0	42	0	Oceania	0	0	0
So. Central Asia	0	0	0	Caribbean	0	0	0
SE Asia	0	66	2	Central Amer.	0	114	1
Western Asia	0	0	0	South America	0	16	0
Other Asia	0	0	0	North America	0	11	0
				Born at sea	0	0	0

Redding Spring Hill Fairbank Radcliffe Onslow Gibson Stockport Lockridge Coppock Auburn Alexa ton Luxemburg Palo Alden Charlotte Massena Schleswig Rinard Intercultural Institute and Smithland Merrill Martinsburg Monticello Hartwick Dedham Deca border Lake Leon Calmar Bussey 24 Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES	SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only				Other Indo-Euro	0	0	0
English only Spanish	0	11,929 263	2,304 28		0	0	0
Other Indo-Euro	0	126	12	Asian/PI languages Chinese	0	28	0
	0	120	12		0	20 7	Ŭ
language	0	20	4	Japanese			0
French (incl. Patois,	0	29	1	Korean	0	0	0
Cajun)	0	2	0	Mon-Khmer,	0	0	0
French Creole	0	0	0	Cambodian	<u> </u>		2
Italian	0	0	0	Miao, Hmong	0	0	0
Portuguese	0	0	0	Thai	0	6	0
German	0	70	4	Laotian	0	57	0
Yiddish	0	0	0	Vietnamese	0	4	0
Other West Germanic	0	6	4	Other Asian	0	0	0
A Scandinavian	0	6	3	Tagalog	0	0	0
Language				Other Pacific Is	0	0	0
Greek	0	0	0	Other languages	0	0	0
Russian	0	1	0	Navajo	0	0	0
Polish	0	0	0	Other Native N.	0	0	0
Serbo-Croatian	0	0	0	American			
Other Slavic Language	0	14	0	Hungarian	0	0	0
Armenian	0	0	0	Arabic	0	0	0
Persian	0	0	0	Hebrew	0	0	0
Gujarathi	0	0	0	African languages	0	0	0
Hindi	0	0	0	Other unspecified	0	0	0
Urdu	0	0	0		-	-	-

ger Swaledale Rowley Orange City Melbourne Bertram Sully Deloit Dawson Andrew Rathbun Dunk Windsor Heights Volga Boxholm Hamilton Millerton Lovilia Greenville Intercultural Institute Oak Mount Pleasant Eldora Atlantic Leighton New Liberty Aurora Save Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Brandon Nevada Emerson Kelley, Hampton Vail

Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10	ANCESTRY	ANCESTRY 0-3	ANCESTRY 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Reporting ancestry	0	10,643	1,892	Irish	Irish 0	Irish 0 751
Arab	0	0	0	Italian	Italian 0	Italian 0 162
Armenian	0	0	0	Lithuanian	Lithuanian 0	Lithuanian 0 18
Austrian	0	0	0	Norwegian	Norwegian 0	Norwegian 0 984
British	0	16	1	Polish	Polish 0	Polish 0 30
Canadian	0	0	0	Portuguese	Portuguese 0	Portuguese 0 1
Croatian	0	0	0	Romanian	Romanian 0	Romanian 0 2
Czech	0	125	2	Russian	Russian 0	Russian 0 14
Czechoslovak	0	17	0	Scandinavian	Scandinavian 0	Scandinavian 0 25
Danish	0	470	147	Scotch-Irish	Scotch-Irish 0	Scotch-Irish 0 135
Dutch	0	584	57	Scottish	Scottish 0	Scottish 0 108
English	0	549	78	Slovak	Slovak 0	Slovak 0 0
European	0	196	23	Subsaharan African	Subsaharan African 0	Subsaharan African 0 0
Finnish	0	0	0	Swedish	Swedish 0	Swedish 0 408
French (not Basque)	0	196	19	Swiss	Swiss 0	Swiss 0 35
French Canadian	0	77	12	Ukrainian	Ukrainian 0	Ukrainian 0 0
German	0	4,486	936	US/American	US/American 0	US/American 0 677
Greek	0	43	0	Welsh	Welsh 0	Welsh 0 56
Hungarian	0	8	0	West Indian	West Indian 0	West Indian 0 4
Iranian	0	0	0	Yugoslavian	Yugoslavian 0	Yugoslavian 0 1
				Other	Other 0	Other 0 464

age Shueyville Northwood Stratford Westwood Maysville Ackley Le Roy Stanton Audubon Pleasant Fairfax Calamus Altoona Garnavillo Gravity Conrad Delaware Misson Matter Nashua Wesley Hot fton Ossian Shell Rock Calumet Allison Paullina Lucas Exira Bond for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Sigourney Lovilia Marengo Melvin Collins Neola C26

Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

- 1. The Demoscape information on page 19 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 15 and 20 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 16 & 21 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



Using the Demographic Indicators

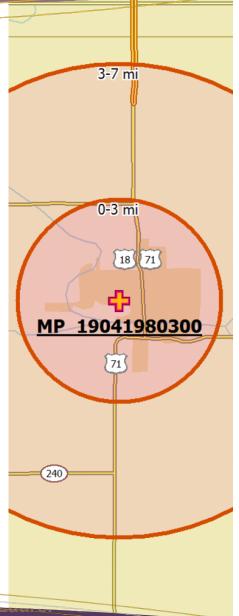
Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 17 & 22 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 18 & 23. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 24, 25 & 26 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

Baxter Evansdale Rock Falls Larchwood Moulton Oxford Junction Brunsville Cylinder Lawler Atk Haquoketa Columbus City Burlington Ocheyedan Westside Manly Ellier Intercultural Institute Hardy Woolstock Albert City Collins Newhall Des Moines Harvey Mo For Contextual Ministry Oalville Rowley Copyright 2014, Intercultural Institute for Contextual Ministry Barne Clear Lake Maservey Shueyville Ministry Hampton Walker Thornburg Grimes Carlisle Bandalia

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Kota Buckeye Kingsley Lake View Otho Millville Baldwin Urbana Jolley Bristow Ellsworth Indianola Glidden Maysville Norway Adair Clermont Yorktown Wadena Hartley Intercultural Institute Ther Bertram Sioux Center Stratford Kimballton Atalissa Granger Brack for Confertual Ministry Confertual Ministry Lawton Ossian Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	5,160	100%	3,369	100%
AFFLUENT SUBURBIA	419	8.12%	294	8.73%
America's Wealthiest	0	0%	0	0%
Dream Weavers	141	2.73%	101	3%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	278	5.39%	193	5.73%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	443	8.59%	297	8.82%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	443	8.59%	297	8.82%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	441	8.55%	281	8.34%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	19	0.37%	12	0.36%
Urban Optimists	0	0%	0	0%
Family Convenience	422	8.18%	269	7.98%
Mid-Market Enterprise	0	0%	0	0%



The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	5,160	100%	3,369	100%
BLUE COLLAR BACKBONE	1,790	34.69%	1,099	32.62%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	1,514	29.34%	913	27.1%
Lower Income Essentials	26	0.5%	18	0.53%
Small Town Endeavors	250	4.84%	168	4.99%
AMER. DIVERSITY	358	6.94%	262	7.78%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	23	0.45%	15	0.45%
Professional Urbanites	148	2.87%	107	3.18%
Urban Advancement	37	0.72%	25	0.74%
Amer. Great Outdoors	39	0.76%	25	0.74%
Mature America	111	2.15%	90	2.67%
METRO FRINGE	1,050	20.35%	721	21.4%
Steadfast Conservative	967	18.74%	663	19.68%
Moderate Conventionalists	19	0.37%	13	0.39%
Southern Blues	13	0.25%	9	0.27%
Urban Grit	0	0%	0	0%
Grass-Roots Living	51	0.99%	36	1.07%

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The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	5,160	100%	3,369	100%
REMOTE AMERICA	36	0.7%	21	0.62%
Hardy Rural Fam.	13	0.25%	8	0.24%
Rural Southern Living	23	0.45%	13	0.39%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	105	2.03%	76	2.26%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	1	0.02%	1	0.03%
Stable Careers	104	2.02%	75	2.23%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	209	4.05%	117	3.47%
Industrious Country Living	0	0%	0	0%
America's Farmland	51	0.99%	29	0.86%
Comfy Country Living	13	0.25%	8	0.24%
Small Town Connections	122	2.36%	71	2.11%
Hinterland Fam.	23	0.45%	9	0.27%

Princeton Pisgah La Porte City Farmington Rutland Evansdale Paton Waverly Missouri Valley Van Ho Feer Mount Union Hawkeye Auburn Urbandale Ayrshire Douds Little in Mayland Pacific Junction Blencoe Ryan Boyden Westside Park View Woodburn Chillicothe for Contestinal Institute For Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	5,160	100%	3,369	100%
STRUGGLING SOCIETIES	33	0.64%	19	0.56%
Rugged Southern Style	33	0.64%	19	0.56%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	276	5.35%	182	5.4%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	74	1.43%	45	1.34%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	35	0.68%	25	0.74%
New Generation Activists	167	3.24%	112	3.32%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

A Peterson Larchwood Oakland Turin Remsen Fort Atkinson Wyoming Allison Mason City Rock Rapid derook Columbus Junction Zwingle Le Grand Geneva Harlan Hinton Intercultural Institute ikston Earlville Coralville Aplington Lamont Delaware Meriden Kelley for Contextual Ministry a Copyright 2014, Intercultural Institute for Contextual Ministry Palo Clemons Windsor Heights Reinbeck Grinnell 33 Copyright 2014, Intercultural Institute for Contextual Ministry

Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

- 1. Review the current demographic summary on pages 14-18 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 19-23. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 24-26. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 30-33. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?



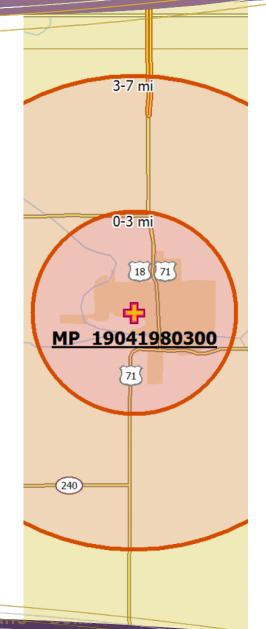
Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



Jefferson <u>Decham Wadena Primghar Randall Volga Denison</u> Latimer Williams Williamsburg Bac West Branch Stanley Graettinger Frederika Clare Kimballton Ionia <u>Intercultural Institute</u> Deep River Sioux City Janesville Van Wert Hawkeye Calumet New Hong Confectual Ministry Confectual Ministry Anamosa Martensdale Stratford Thornton Paton Wh35 Copyright 2014, Intercultural Institute for Contextual Ministry Maurice Batavia Carson Schleswig Martelle Captril

Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	78%	78%	77%
Use Comp. for Internet/E-mail	61%	60%	60%
Internet Use: E-Mail	47%	48%	47%
Use Comp. for Comp. Games	43%	43%	43%
Use Comp. for Word Processing	42%	43%	42%
Use Comp. for Shopping	35%	35%	35%
Use Comp. for Education	33%	32%	31%
Use Comp. for Digital Camera	32%	32%	32%
Photo Editing			
Use Comp. for Banking	31%	31%	31%
HH Owns DVD Player	29%	28%	27%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Internet Use: News/ Weather	29%	28%	27%
Internet Use: Banking	23%	23%	23%
Use Comp. for News/Info./Data	23%	23%	24%
Service			
PC-Network-HH Has One	18%	17%	17%
Use Comp. for Accounting	15%	16%	16%
Use Comp. for Filing/DB Mngmnt	15%	15%	14%
Use Comp. for Personal Financial	13%	13%	13%
Mngmnt			
Internet Use: Shopping: Gathered	13%	13%	12%
Info. for Shopping			
Internet Use: Research/ Education	12%	12%	11%
HH Owns Video/Webcam	12%	11%	11%



The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	70%	69%	68%
Dining Out (Not Fast Food)	59%	58%	58%
Reading Books	56%	55%	54%
Card Games	45%	45%	45%
Cooking for Fun	37%	36%	35%
Gardening	36%	36%	36%
Board Games	35%	35%	34%
Go To A Beach/Lake	34%	34%	34%
Going To	24%	23%	23%
Bars/Nightclubs/Dancing			
Photography	21%	21%	21%

0-3	3-7	7-10
MILES	MILES	MILES
69%	69%	69%
45%	45%	45%
29%	29%	28%
24%	23%	23%
23%	23%	23%
23%	23%	23%
21%	21%	20%
20%	20%	20%
19%	19%	18%
18%	18%	18%
	MILES 69% 45% 29% 24% 24% 23% 23% 23% 21% 20% 19%	MILES MILES 69% 69% 45% 45% 29% 29% 24% 23% 23% 23% 23% 23% 21% 21% 20% 20% 19% 19%

Readiyn Hudson Geneva Gruver Hepburn Colesburg Parkersburg Hills Dundee Keosaugua Row arence Bevington Earlville Estherville Villisca Fostoria Eddyville Gares Intercultural Institute Brooklyn Pocahontas Des Moines Durant Bernard Thompson Denis for Contextual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry Coburg N37

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	27.18%	26.71%	26.09%
Live Theater	18.04%	17.72%	17.24%
Rock/Pop Concerts Most	15.96%	15.58%	14.95%
Often			
Live Theater Most Often	14.99%	14.74%	14.37%
Comedy Club	7.93%	7.73%	7.48%
Dance Performance	7.14%	6.89%	6.44%
Movies: Comedy	40.17%	39.62%	38.73%
Movies: Action/Adventure	38.51%	38.07%	37.22%
Movies: Fam.	20.31%	20.37%	20.3%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Romantic Comedy	19.68%	19.42%	19.01%
Movies: Drama	16.41%	16.04%	15.56%
Movies: Mystery	15.98%	15.45%	14.72%
MLB Baseball Reg. Season	6.44%	6.59%	6.82%
College Basketball Reg.	5.58%	5.56%	5.46%
Season			
College Football Reg.	5.56%	5.8%	6.04%
Season			
NFL Football Reg. Season	5.14%	5.11%	5.04%
Monster Truck Racing	3.37%	3.22%	3.01%
NBA Basketball Reg.	3.04%	2.98%	2.85%
Season			



The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands -0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10		BRIDGES	BRIDGES 0-3	BRIDGES 0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Valking for Exercise	40.97%	41.19%	41.36%	Stat	ionary Cycling	ionary Cycling 10.75%	ionary Cycling 10.75% 10.61%
Swimming	32.84%	32.56%	32.24%	Targe	et Shooting	et Shooting 10.69%	et Shooting 10.69% 10.91%
Freshwater Fishing	21.41%	22.09%	23.08%	Power Bo	oating	oating 9.38%	oating 9.38% 9.35%
Billiards/Pool	20.34%	19.87%	19.23%	Baseball		8.86%	8.86% 9.24%
Bowling	19.71%	20.1%	20.54%	Aerobics		8.73%	8.73% 8.42%
Camping Trips	17.23%	17.72%	18.33%	Volleyball		8.63%	8.63% 8.8%
Hunting	15.54%	16.14%	16.84%	Motorcycling		7.73%	7.73% 7.8%
Golf	14.96%	15.49%	16.1%	Saltwater Fishing		7.6%	7.6% 7.12%
Weight Training	13.45%	13.43%	13.29%	Football		7.53%	7.53% 7.8%
Mountain/Road Biking	13.19%	13.43%	13.67%	Canoeing/Kayaking		7.26%	7.26% 7.26%
Using Cardio Machine	12.49%	12.14%	11.65%	Softball		6.96%	6.96% 7.25%
Jogging/Running	12.42%	12.37%	12.38%	Horseback Riding		6.52%	6.52% 6.92%
Basketball	12.36%	12.79%	13.3%	Yoga		5.89%	5.89% 5.66%
Backpacking/Hiking	10.77%	10.94%	11.2%	Soccer		5.8%	5.8% 5.74%

Rewan Walford Salem Solon Kimballton Low Moor Durango Knoxville Fremont Leande Little Rock Huxley Victor Fonda West Okoboji Gruver Grand River Searsboro Intercultural Institute Monmouth Westwood Westphalia Toronto Goldfield Davis City Castar for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Snorkeling	5.65%	5.58%	5.49%
Tennis	5.58%	5.52%	5.44%
Jet Skiing	5.39%	5.46%	5.52%
Roller Skating	5.11%	5.27%	5.5%
Fly Fishing	4.99%	5.07%	5.24%
Auto Racing	4.91%	4.6%	4.2%
Ice Skating	4.84%	4.9%	4.94%
Water Skiing	4.77%	4.8%	4.87%
Archery	4.71%	4.93%	5.24%
Downhill & X-Country Skiing	4.37%	4.44%	4.66%

0-3	3-7	7-10
MILES	MILES	MILES
4.33%	4.49%	4.61%
4.12%	4%	3.88%
3.87%	4.17%	4.65%
3.71%	3.55%	3.42%
3.38%	3.25%	3.09%
3.25%	3.31%	3.39%
3.22%	3.03%	2.82%
2.87%	2.91%	2.98%
2.84%	2.8%	2.81%
2.56%	2.65%	2.74%
	MILES 4.33% 4.12% 3.87% 3.71% 3.38% 3.25% 3.22% 2.87% 2.84%	MILES4.33%4.49%4.12%4%3.87%4.17%3.71%3.55%3.38%3.25%3.25%3.31%3.22%3.03%2.87%2.91%2.84%2.8%

thon Kelley Ankeny College Springs Elberon Plainfield Arnolds Park Anamosa Sioux Rapids Harper E Perry Blairstown Garwin Rathbun Springville Kellerton Buckeye Intercultural Institute Okoboji Roland Shannon City Kellogg Aspinwall Carter Lake Promise for Contestual Ministry Bir Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

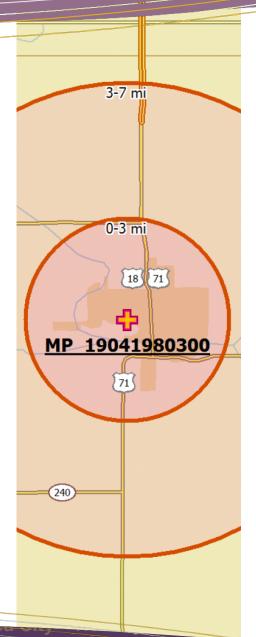
BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



Marysville Hartley Aplington Guernsey Davenport Sumner Le Mars Thurman Shambaugh Nemaha Lester Pacific Junction Rockwell City Central City Oto Eldora Gares Intercultural Institute Eldon Burlington Avoca Lambs Grove Cotter Ashton Sigourney For Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

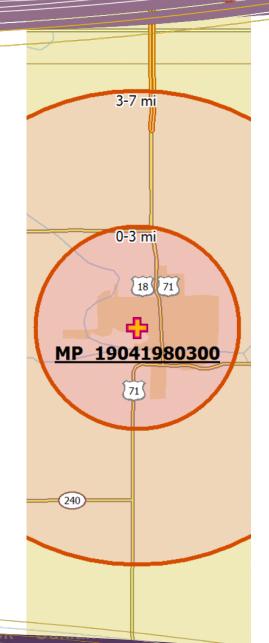
CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



The Defiance Anamosa Laurel Davis City Ridgeway Traer Grandview Hospers Mailard West Bend Se Augubon Ladora Olds Keomah Village Welton Blairstown Emersor Index Dehi Hardy New Lib In Rickardsville Greene McCallsburg Boxholm Buckeye Melcher-Dallas for Confectual Institute Preston Coa Copyright 2014, Intercultural Institute for Contextual Ministry Waucoma Manson Bertram Kellogg Walford Gibso 42

Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES	BARRIERS	0-3 MILES	3-7 MILES	7-10 MILE
Important Continue Learning New Things	51%	50%	50%	Like To Pursue Challenge/Novelty/Change	19%	18%	18%
Woman's Place Is In The Home	35%	35%	36%	Like to Stand Out In A Crowd	19%	19%	19%
Find It Difficult To Say No To My Kids		35%	35%	Marijuana Should Be Legalized Rarely Sit Down to a Meal	19% 16%	18% 17%	18% 17%
Prefer To Have Few Possessions As Possible	33%	33%	32%	Together At Home I Am A Workaholic	15%	15%	16%
Speak My Mind Even If It Upsets People	33%	33%	33%	Only Work Current Job for The Money	15%	15%	15%
Don ['] t Judge People/Way They Live Life	32%	31%	30%	We Should Strive for Equality for All	14%	13%	13%
Like To Do Unconventional Things	31%	31%	31%	Happy With My Standard Of Living	11%	11%	10%
Like Control Over People And Resources	30%	29%	29%	On Whole People Get What They Deserve	9%	8%	8%
Friends More Important Than My Fam.	26%	26%	25%	Indulge My Kids With The Little Extras	8%	7%	7%
Money Is Best Measure Of Success	26%	26%	27%	Little I Can Do To Change My Life	7%	7%	7%
If Won Lottery Would Never Work Again	23%	23%	24%	More Important Do Duty Than Enjoy Life	7%	6%	6%
Too Much Sponsorship In Arts/Sports	21%	21%	21%				

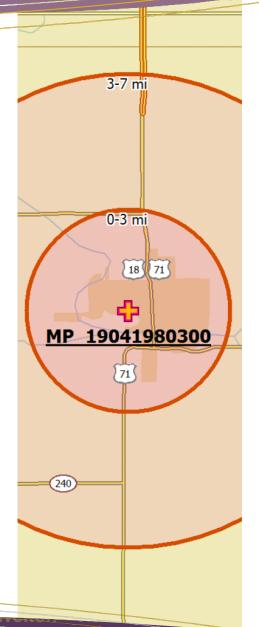
Vermore New Liberty Franklin Underwood Colo St. Donatus Derby Strawberry Point Traer Cedar Rap Haloy Moville Harvey Eldridge Berkley Albert City Ocheyedan Mc Intercultural Institute Martinsburg Dundee Tabor Lacona Janesville Emerson Rutland Boo for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

EIK HOM

Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Altoena Rolfe Oxford Junction Le Roy Elliott Mount Vernon Dougherty Marion Panorama Park Dysard Intercultural Institute Hornick Valeria Barnum Inwood Aurora University Heights Hamboon Toonfectual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry Blanchard Fairfax Sully Hampton Dallas Center Hartle

Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

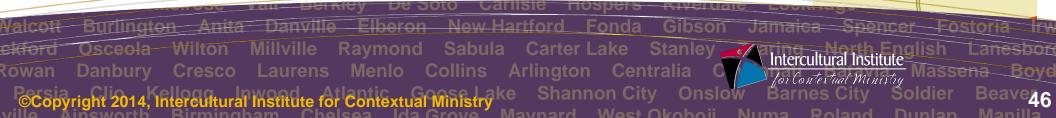
THEMES	0-3	3-7	7-10	THEMES	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
Important To Respect Customs And Beliefs	59%	58%	58%	Worried About Pollution Caused By Cars	17%	17%	17%
You Should Seize Opportunities	57%	56%	55%	Real Men Don't Cry	16%	15%	15%
In Life				Looking for New Ideas To Improve	15%	15%	14%
Like To Understand About	40%	39%	38%	Home			
Nature				Try Not To Worry About The	15%	14%	13%
Important Feel Respected By My	36%	36%	35%	Future			
Peers				Is An Important Part Of Who I Am	14%	13%	13%
Prefer To Have Few	33%	33%	32%	Enjoy Spending Time With My	9%	9%	9%
Possessions As Possible				Fam.			
Prefer Work Part Of Team Than	33%	33%	32%	Provide My Kids With The Little	9%	9%	10%
Alone				Extras			
Important To Juggle Various	31%	30%	29%	Feel Very Alone In The World	6%	6%	6%
Tasks				Children Should Be Allowed To	5%	4%	4%
Good At Fixing Things	30%	29%	28%	Express Themselves			
Have Keen Sense Of Adventure	27%	26%	26%	Like Spending Most Time With	4%	4%	4%
People Have To Take Me As	23%	23%	22%	Fam.			
They Find Me				Decor Particular Interest To Me	3%	3%	3%
Consider Myself Interested In	22%	21%	20%	Would Like To Set Up Own	2%	2%	2%
The Arts				Business			
Like To Just Enjoy Life	21%	21%	20%				

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Provide Bridgewater Mile Tennant Martensdale Allerton Forest City North English Muscatine Monona O Plane Colfax Missouri Valley Danville Denver Lacona Odebolt Chelser ale Belmond Clinton Balle Stanwood Jefferson Oelwein Joice Miles Knoxville Osage Packwood Joi Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



3-7 mi

0-3 mi

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Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	86.16%	86.23%	86.41%
Restaurant-Visit Any			
Fam. Restaurants/Steak	83.22%	83.45%	83.69%
Houses-Visit Any			
McDonald's	55.46%	55.56%	55.65%
Burger King	33.24%	33.63%	34.21%
Applebee's	31.23%	31.02%	30.8%
Kentucky Fried Chicken (KFC)	28.23%	28.13%	28.03%
Subway	28.15%	28.55%	29.17%
Taco Bell	27.99%	27.87%	27.71%
Wendy's	25.69%	25.15%	24.61%
Arby's	25.63%	25.63%	25.62%
Pizza Hut	23.84%	24.34%	24.61%
Dairy Queen	22.13%	22.9%	23.86%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Olive Garden	19.26%	19.19%	19.1%
Red Lobster	14.69%	14.59%	14.59%
Cracker Barrel	13.71%	13.32%	12.93%
Sonic	13.37%	13.22%	13.15%
Outback Steakhouse	12.38%	12.14%	11.81%
Domino's Pizza	12.11%	11.87%	11.55%
Chili's Grill and Bar	10.84%	10.54%	10.02%
IHOP (International House Of	10.73%	10.28%	9.72%
Pancakes)			
A and W	10.29%	10.47%	10.63%
TGI Friday's	9.81%	9.4%	8.84%
Starbucks	9.51%	9.32%	9.08%
Denny's	9.45%	9.37%	9.45%

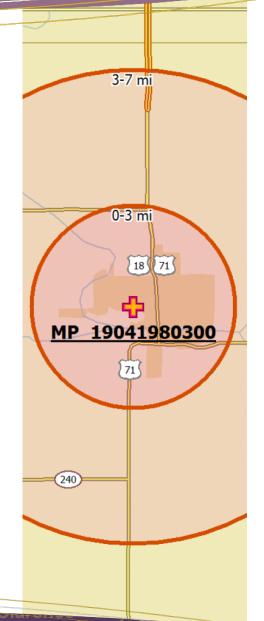
Grand Mound Tipton Oakland Palmer Tingley Crawfordsville Sharpsburg Lincoln Barnum Vinton Stermont Cushing Delmar Jefferson University Park Swan Belle Plaine Intercultural Institute or Meservey Waucoma Pleasanton Popejoy Dubuque Ayrshire Independent of Contextual Ministry Data Copyright 2014, Intercultural Institute for Contextual Ministry Ville Macedonia Contextual Ministry

Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Columbus Junction Manly Rock Rapids Alvord Westgate Melbourne Delhi Audubon Rodman Eddy ton Churdan Beaman New Liberty Lambs Grove Aredale Plainfield University Intercultural Institute Hawarden North Washington Harlan Colo Elkader Ruthven Sheffield for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	49.22%	49.58%	49.78%
Recycled products	36.2%	36.18%	35.79%
Worked as volunteer (non political)	18.17%	18.18%	18.08%
Engaged in fund raising	11.61%	11.75%	11.88%
Religious club member	8.23%	8.29%	8.38%
Wrote to elected offcl about publ bus	6.29%	6.29%	6.26%

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Charitable Organization	5.96%	6.21%	6.45%
Wrote to editor of mag or	5.91%	5.8%	5.61%
newspaper			
Fraternal order member	5.65%	5.47%	5.23%
Union member	5.46%	5.57%	5.65%
Took active part in local civic	5%	5.08%	5.2%
issue			
Addressed a public meeting	4.91%	5.25%	5.6%

Rippey Lewis Paulina Stacyville Arlington Ringsted Plymouth Mento Wapello Lidderdale Ayrsh St. Lucas Mondamin McGregor Kimballton Laurel Camanche Keomah Martin Intercultural Institute Aurora Lincoln Otho Little Sioux Belle Plaine Maharishi Vedic City for Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to begin shaping targeted messages to your intended audience.

gton Grant Sidney Nodaway Wesley Kinross Worthington Merrill Eartham Dolliver Klemme Chatswer Tandt Farragut Webb Gilman Hartford Mount Union Oxford Coulter Intercultural Institute Maloy Pleasant Plain Winfield Modale Northboro Cincinnati Swea City for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Onawa Harlan Lewis Grimes Pella Prescott Cha50

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0-3 mi

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Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	16.73%	16.19%	15.51%
Children's Books	12.47%	12.44%	12.39%
Mystery	11.94%	11.77%	11.59%
Cookbooks	10.74%	10.73%	10.7%
Religious (not Bibles)	8.95%	9.01%	8.97%
Biography	6.88%	6.51%	5.99%
Romance	6.56%	6.51%	6.45%
History	6.28%	6.17%	6.01%
Personal/Business Self-help	6.01%	5.96%	5.84%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	69.53%	68.59%	67.11%
Gen. Editorial	45.34%	44.85%	44.05%
Womens	40.46%	39.92%	39.06%
Service	36.02%	35.71%	35.22%
Mens	18.4%	18.07%	17.57%
Business/Finance	15.88%	15.48%	14.73%
Sports	14.46%	14.03%	13.44%
Automotive	14.16%	14.04%	13.85%
Fishing/Hunting	14.03%	14.69%	15.55%

Brooklyn Waterville Grand River Spencer Harris Klemme Alden Runnells Milton Park View Westge Hagut Blairsburg Leon Toledo Conesville Rolfe Hamburg Willey Care Intercultural Institute Roy Clearfield Lake View Curlew Walker Jewell Junction Woodburn Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Balltown Irwin Callender Aredale Royal Dixon R

Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	60.16%	60.12%	59.95%
Classified	36.33%	36.52%	36.87%
Editorial Page	35.31%	35.36%	35.34%
Sport	34.29%	34.43%	34.61%
Comics	31%	30.97%	31.03%
Business/Finance	29.66%	29.44%	29%
Food/Cooking	26.94%	26.81%	26.54%
Movie Listings & Reviews	26.11%	25.48%	24.48%
TV/Radio Listings	24.65%	24.22%	23.66%
Home/Gardening	23.1%	23.04%	22.82%
Travel	19.43%	19.15%	18.63%
Science/Technology	19.19%	18.75%	18.16%
Fashion	14.24%	14.18%	14.03%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Country	26.18%	27.81%	29.99%
Adult Contemporary	20.55%	20.4%	20.07%
CHR Contemp Hit Radio	17.41%	16.86%	16.16%
Rock	13.29%	13.08%	12.76%
News/Talk	12.18%	12.04%	11.69%
Classic Rock	11.97%	12.13%	12.21%
Oldies	11.83%	12.04%	12.21%
Alternative	8.19%	7.69%	6.99%
Urban Contemporary	7.44%	6.98%	6.39%
Variety	6.46%	6.57%	6.65%
Religious	6.38%	6.36%	6.34%
Soft Contemporary	5.87%	5.56%	5.1%
Classic Hits	4.61%	4.39%	4.13%
All News	4.47%	4.31%	4.02%
Sports	3.68%	3.55%	3.31%
All Talk	3.38%	3.28%	3.12%
Adult Standards	3.11%	3%	2.83%
Classical	3.09%	2.99%	2.79%

Webster Pomercy Melvin Winthrop Owasa Halbur Missouri Valley Elkader Asbury Salem Fontanelle In Keosauqua Fayette Monticello Matlock Gibson Plainfield Riverton Intercultural Institute Marion Decorah Whiting Arthur Kirkman Zwingle Aspinwall Batton for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Fox News Channel	58.92%	59.72%	60.8%
Satellite Dish	58.41%	58.45%	58.1%
Soapnet	50.6%	50.31%	49.7%
Other Video-On-Demand	42.89%	43.42%	44.1%
Sci-Fi Channel	33.68%	34.97%	36.6%
Adult Pay Per View TV	33.52%	33.62%	33.67%
Comedy Central	32.77%	31.68%	30.29%
MSNBC	32.13%	32.83%	33.83%
TV Info From Sunday TV	27.76%	27.62%	27.33%
Magazine			
Nickelodeon	26.62%	27.83%	29.42%
Adult Swim	26.16%	27.4%	28.93%
Nick At Nite	26.05%	26.74%	27.52%



VH1 (Video Hits One)

18.85%

18.85%

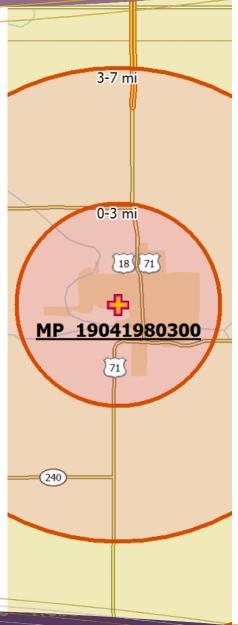
18.61%

Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Goldfield University Heights Craig Elma Ogden Ireton Delaware Bancroft Montezuma Varina Movi Garnavillo George Elliott Rolfe Charles City Churdan Manly New Movi Intercultural Institute Kelley Panama Sharpsburg Ruthven Moorhead Sioux City Durango Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	19.15%	18.76%	18.27%
Medium Users (4-6)	10.44%	10.18%	9.74%
Light Users (1-3)	22.24%	21.98%	21.6%
Quintiles (20%)			
Newspaper I (Heavy)	1.03%	1.11%	1.22%
Newspaper II	1.91%	1.91%	1.87%
Newspaper III	2.03%	2.03%	2.03%
Newspaper IV	0.65%	0.68%	0.69%
Newspaper V (Light)	1.57%	1.61%	1.61%

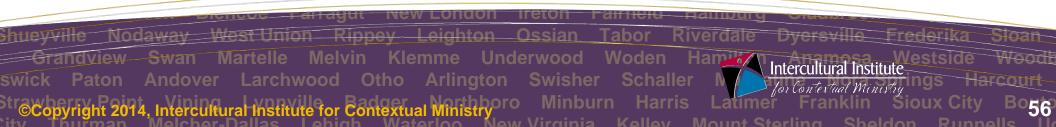
MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	17.68%	17.94%	18.22%
Magazines II	7.55%	7.58%	7.57%
Magazines III	9.18%	9.4%	9.69%
Magazines IV	10.21%	10.35%	10.44%
Magazines V (Light)	0.38%	0.43%	0.46%
Outdoor I (Heavy)	5.32%	5.14%	5%
Outdoor II	2.74%	2.52%	2.28%
Outdoor III	2.82%	2.83%	2.87%
Outdoor IV	18.78%	18.39%	17.89%
Outdoor V (Light)	27.98%	27.9%	27.76%
Yellow Pages I	14.1%	13.95%	13.77%
(Heavy)			
Yellow Pages II	4.89%	4.67%	4.48%
Yellow Pages III	3.91%	3.84%	3.77%
Yellow Pages IV	24.24%	23.83%	23.43%
Yellow Pages V (Light)	1.95%	1.87%	1.87%

Perry Ely Auburn North Liberty Conesville Polk City Scarville Benton Coggon Blanchard Bouton Wa and Riceville Lowden Brayton Saylorville Sheldahl Marathon Kimballing Milloy Bristow Denison Ca k Washington Lone Tree Armstrong Lime Springs New Market New Love Intercultural Institute thrie Center For for Confectual Ministry Confectual Ministry Contextual Ministry Franklin Bandalia Osage College Springs 55 Franklin Bandalia Osage College Springs Lime Springs Confectual Ministry Confectual Ministry Confectual Ministry Confectual Ministry Confectual Ministry Confectual Confectual Ministry Confectual Confectual Ministry Confectual Ministry Confectual Ministry Confectual Confectual Confectual Ministry Confectual Confectual Confectual Ministry Confectual Confectual Confectual Confectual Confectual Confectual Confectual Confectual Ministry Confectual Confectuac

Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

		-
MILES	MILES	MILE
Radio Drive Time Quntiles TV Prime Time Quntiles (fifths /		
(fifths / 20%) 20%)		
Drive Time I & II (Heavy) 2.54% 2.65% 2.95% Prime Time I & II (Heavy) 3.53%	3.57%	3.73%
Drive Time III (Medium) 0.43% 0.4% 0.39% Prime Time III (Medium) 1.92% 2	2.01%	2.1%
Radio IV & V (Light) 1.94% 2.1% 2.27% Prime Time IV & V (Light) 8.79% 8	8.42%	7.79%
Radio Media Quntiles (fifths / TV Early/Late Fringe Quntiles		
20%) (fifths / 20%)		
Radio I & II (Heavy) 7.95% 7.95% 7.9% Fringe I & II (Heavy) 42.72%	42.09%	41.39
Radio III (Medium) 4.27% 4.4% 4.5% Fringe III (Medium) 60.06% 60.06%	60.02%	59.89
Radio IV & V (Light) 2.56% 2.68% 2.76% Fringe IV (Light) 61.46% 6	60.54%	59.26
Cable TV Quntiles (fifths / TV All Day Quntiles (fifths /		
20%) 20%)		
Cable I & II (Heavy) 11.18% 11.39% 11.62% All Day I & II (Heavy) 12.44% 1	12.09%	11.86
Cable III (Medium) 3.88% 3.73% 3.57% All Day III (Medium) 26.35% 2	25.91%	25.4%
Cable IV & V (Light) 30.53% 31.25% 32.16% All Day IV (Light) 12.47% 1	11.89%	11.24



Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	9.7%	9.81%	9.96%
6:00am - 10:00am	14.97%	14.51%	13.98%
10:00am - 3:00pm	5.33%	4.99%	4.52%
3:00pm - 7:00pm	14.37%	14.41%	14.43%
7:00pm - Midnight	13.07%	13.14%	13.08%
Midnight - 6:00am	4.53%	4.56%	4.64%
Weekend Radio			
Listeners			
Dayparts [summary]	12.89%	13.14%	13.4%
6:00am - 10:00am	2.85%	2.71%	2.5%
10:00am-3:00pm	4.96%	4.72%	4.42%
3:00pm - 7:00pm	6.05%	6.04%	6.08%
7:00pm - Midnight	7.54%	7.28%	6.91%
Midnight - 6:00am	10.93%	10.32%	9.5%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	8.36%	8.4%	8.39%
Saturday: 8:00-11:00pm	10.02%	9.77%	9.32%
Sunday: 7:00-11:00pm	8.27%	8.8%	9.36%
9:00am-1:00pm	26.05%	26.74%	27.52%
9:00am-4:00pm	31.63%	32.11%	32.62%
4:00pm-7:00pm	26.23%	26.38%	26.36%
11:00pm-1:00am	39.44%	39.89%	40.5%
AVG Prime time	2.13%	2.12%	2.07%
Mon-Sun			

Fairfield McClelland Oskaloosa Holstein Neola Carroll Ainsworth Popejoy Saylorville Morley Pone Bondurant Charter Oak Yorktown Manning Chester Hinton Ledyare Intercultural Institute Readlyn Crawfordsville Braddyville Ellsworth Olds Luxemburg Stave Tor Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Farmington Westphalia Sully Letts Diagonal Dakota

Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10		TV VIEWERS	TV VIEWERS 0-3	TV VIEWERS 0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Weekday					Weekend	Weekend	Weekend
6-7am	18.28%	18.02%	17.66%		Sat: 7-10am	Sat: 7-10am 18.85%	Sat: 7-10am 18.85% 18.85%
7-9am	18.58%	18.63%	18.74%		Sat: 10am-1pm	Sat: 10am-1pm 6.7%	Sat: 10am-1pm 6.7% 6.65%
9am-12noon	21.2%	21.97%	22.87%		Sat: 1-4pm	Sat: 1-4pm 23.3%	Sat: 1-4pm 23.3% 23.13%
12noon-4pm	10.43%	10.14%	9.75%		Sat: 4-6pm	Sat: 4-6pm 5.52%	Sat: 4-6pm 5.52% 5.56%
4-6pm	42.3%	42.9%	43.5%		Sat: 6-7pm	Sat: 6-7pm 1.47%	Sat: 6-7pm 1.47% 1.52%
6-7pm	21.27%	22.09%	22.91%		Sat: 7-8pm	Sat: 7-8pm 1.05%	Sat: 7-8pm 1.05% 1.05%
7-7:30pm	0.82%	0.84%	0.87%		Sat: 8-11pm	Sat: 8-11pm 10.02%	Sat: 8-11pm 10.02% 9.77%
7:30-8pm	8.92%	8.78%	8.68%		Sat: 11pm-1am	Sat: 11pm-1am 4.07%	Sat: 11pm-1am 4.07% 3.99%
8-11pm	8.36%	8.4%	8.39%		Sat: 1am-7pm	Sat: 1am-7pm 25.78%	Sat: 1am-7pm 25.78% 25.47%
11pm-12am	32.13%	32.83%	33.83%		Sun: 7-10am	Sun: 7-10am 1.62%	Sun: 7-10am 1.62% 1.65%
11pm-1am	39.44%	39.89%	40.5%		Sun: 10am-1pm	Sun: 10am-1pm 6.62%	Sun: 10am-1pm 6.62% 7.04%
1-6am	32.76%	32.52%	31.96%		Sun: 1-4pm	Sun: 1-4pm 5.28%	Sun: 1-4pm 5.28% 5.18%
					Sun: 4-7pm	Sun: 4-7pm 12.44%	Sun: 4-7pm 12.44% 12.81%
					Sun: 7-11pm	Sun: 7-11pm 8.27%	Sun: 7-11pm 8.27% 8.8%
					Sun: 11pm-1am	Sun: 11pm-1am 4.11%	Sun: 11pm-1am 4.11% 4.18%
				_	Sun: 1-7am	Sun: 1-7am 19.02%	Sun: 1-7am 19.02% 19.66%

Stanwood Whittemore Olds Duncombe Pilot Mound Stockton Vincent Marquette Villisca Milo Dura ant Winthrop Alburnett Maynard Allerton Charlotte Andrew Oskaloogo Intercultural Institute Ily Winterset Glidden Castana Rutland Emmetsburg Anthon Imogen for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

- 1. Please read pages 61 and 62 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 36-40. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 43. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 45. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

Carpenter Randolph Clarinda New London Armstrong Guthrie Center Lohrville Dana Graf Dows Reverside Keswick Beacon Bedford Delaware North Buena Vista New Mount Arr Case Sharon Portsmouth Beaver Goodell Ladora Alexander Whitten North Vortextual Ministry Confectual Ministry Case Copyright 2014, Intercultural Institute for Contextual Ministry Ranawha Middletown Alden Coburg Ottumwa Bette 59

Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

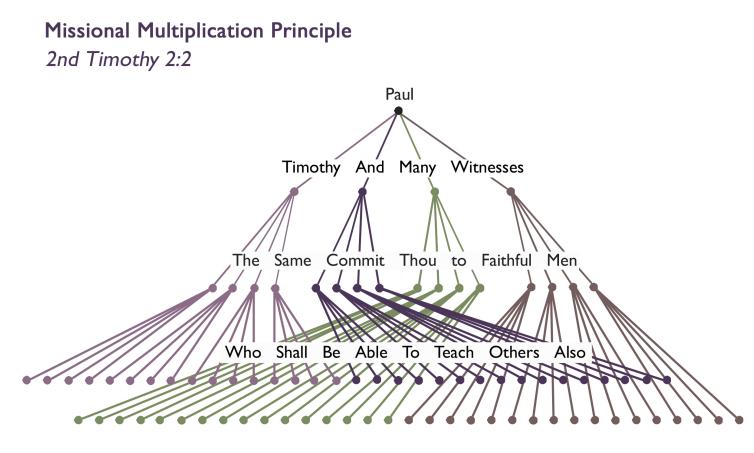
- 1. Review the shared places listed on page 47. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 49. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 51-53. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 55-58. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Fairfax Rock Falls Festoria Hansell Gilbertville Riverton Correctionville Galva Vincent Harlan Fontage acta Hull Clear Lake Cantril Pacific Junction Waterloo Allison Cummin Intercultural Institute on Bellevue Glenwood Corwith Audubon Grandview Oxford Junction (or Confextual Ministry) Id Copyright 2014, Intercultural Institute for Contextual Ministry Id Copyright 2014, Intercultural Institute for Contextual Ministry

Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.



aring Bagley La Porte City Brayton Little Rock Gladbrook Everly Wellman Aurelia Emerson Callender Swisher Titonka Leighton Kamrar Elgin Olin Norwalk Estherville Intercultural Institute ark Le Claire New Providence Low Moor Wiota Burlington Hamilton Hor Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Blue Grass Whitten Albia Con

Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



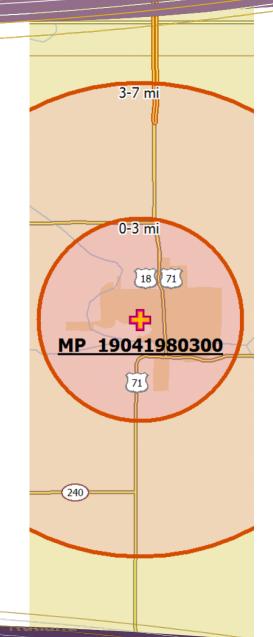


Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Thornburg Kiron Ely Bondurant Mediapolis Long Grove St. Donatus Callender New Hampton Rodinan Granville Callender Fostoria Arnolds Park Geneva Orient Boone Pierson Intercultural Institute Cincinnati Coburg North Washington Coppock Luxemburg Randall E Gondertual Ministry Concepting 2014, Intercultural Institute for Contextual Ministry

Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.





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