MissionSite top unreached locations

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on Rapids Whitten Gilmore City Waverly Minburn CENSUS TRACT: 19047970400 Dura Multiplyingle Welton Lynnville Anita Mayna REGION: Northwest Moorland Lacona Univ COUNTY9 Crawfordesdale Alburnett Burt Esther Delmar In partnership with the: Smithland Geneva Orange City NoDENSITY PATTERN: I3Guttenberg Hartwick Crysta hart Danbury Gillett Grove Fostoria Thayer Carlisle Casey Alta Delta Randall Fort Dod Intercultural Institute, Dawson Solon Kelley, Gir T Waucoma Yetter Buffalo Center Onav Mono for Contextual Ministry oxholm Hamilton one Ro St. Lucas Zearing Pierson Unionville West Burling Spring Hill Kirkman Avoca Patterson Melbourne Meriden Activ cl@Copyright 2014 Intercultural Institute fort Contextual Ministry Vincent Camanche Ankeny Adair Clarinda Denison

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MissionSite (TM) Table of Contents

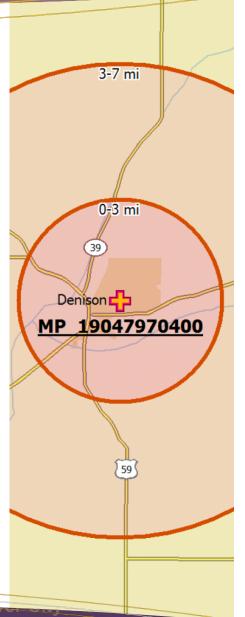
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Site Location Summary

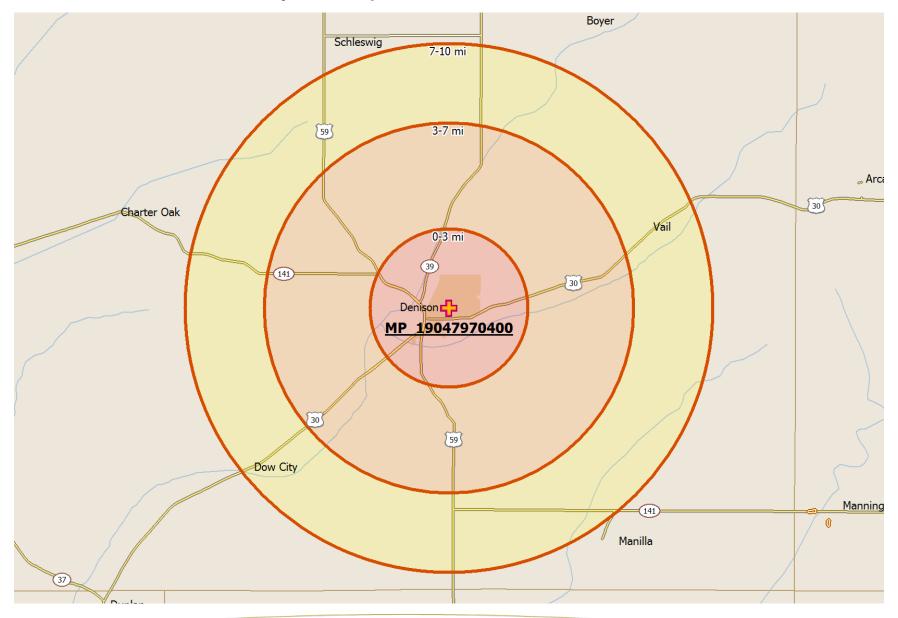
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

| | Location Typography | CODE | LOCATION |
|---|---------------------------|-------|---------------------------------|
| 1 | region | 1901 | Northwest |
| 3 | County Location | 19047 | Crawford |
| 4 | Zipcode | 51442 | Crawford |
| 5 | Sitescape Category | 2 | Townscape |
| 6 | Sitescape Group | 2.1 | Small Towns |
| 7 | Sitescape Subgroup | 2.11 | Small towns outside settlements |
| 8 | Sitescape Density Pattern | 13 | 10000-0-10000 |



kman Gruver <u>Coin Battle Creek Maquoketa Bloomfield Stanwood</u> Palmer Minden Bertram Fairfax Ba Lanesboro Allison Rodman Peosta Akron Farmersburg Denison <u>Intercultural Institute</u> Sutherland Gille Runnells Spirit Lake New Liberty Balltown Elkader Thompson Riverton <u>Intercultural Institute</u> Treynor Bus Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Site Location Summary - Map of the Site Location



Altoona Schleswig Defiance Shellsburg Cascade Rembrandt Aredale Rowan Lakota Leando Avrshire Lorning Sun Lovilia Cumming Blakesburg Colo Albert City Sergeant Blurg Lakeside St Charles Spillvill Massena Ames Calumet Grand Mound Neola Bankston Curlew Rowan Lakota Institute Jor Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Confectual Ministry

Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

| RURAL / URBAN | CODE | EXPLANATION |
|----------------------------|--|---|
| Metro or Non-Metro | 0 | Non-Metro |
| Urban Influence | 6 | Noncore adjacent to a small metro area with town of at least 2,500 residents |
| Rural / Urban Continuum | 6 | |
| NCHS Rural Urban Codes | 6 | Noncore - counties that are neither metropolitan or micropolitan |
| NCES Urban Centric Locale | 33 | Town: Remote: Territory inside an urban cluster that is more than 35 miles of an |
| Codes | | urbanized area. |
| IICM RUCA Values Index | 49 | Small town core commuting: No additional code |
| ERS RUCA Commuting Value | 7 | Small town core: primary flow within an Urban Cluster of 2,500 to 9,999 (small |
| | | urban cluster) |
| Percent Commuting to Metro | 2 | Percent commuting from non metro to metro areas |
| | Metro or Non-Metro Urban Influence Rural / Urban Continuum NCHS Rural Urban Codes NCES Urban Centric Locale Codes IICM RUCA Values Index ERS RUCA Commuting Value | Metro or Non-Metro0Urban Influence6Rural / Urban Continuum6NCHS Rural Urban Codes33Codes33IICM RUCA Values Index49ERS RUCA Commuting Value7 |

Nontewn West Chester Sutherland Andrew Muscatine Moorhead Peosta Larchwood Clenwood Russell Ledyard Lidderdale Nora Springs Spirit Lake Elliott Bronson Pella Andrew Mercultural Institute Nemaha Westphalia Rudd Lambs Grove Nevada Spragueville Strub Confectual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry De Rowan Electronia Harcock Meriden 5

Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

| BAND COMPOSITION | 0-3 MILES | 3-7 MILES | 7-10 MILES |
|--------------------------------|-----------|-----------|------------|
| 2010 Population | 7,631 | 1,197 | 2,329 |
| 2010 Households | 2,933 | 470 | 963 |
| 2010 Group Quarters Population | 555 | 0 | 0 |

| BAND COMPOSITION | 0-3 MILES | 3-7 MILES | 7-10 MILES |
|---------------------------------------|-----------|-----------|------------|
| Population Density National Index | 20 | 0 | 5 |
| Language Diversity National Index | 65 | 0 | 12 |
| Foreign Born Diversity National Index | 2 | 0 | 18 |
| Ancestry Diversity National Index | 34 | 0 | 7 |
| Racial Diversity National Index | 61 | 0 | 16 |

Benaparte Reasner Wellman Fontanelle Pisgah Cotter Panora Lidderdale Plainfield Kingsley Garrie Braddyville Alton Princeton Central City Newell Stratford Raymond Intercultural Institute Grove St. Paul Geneva Walford Bode Tabor Atlantic Castalia Farrie for Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

| COUNTY ENVIRONMENT | CODE | INDICATORS |
|-------------------------------|------|------------|
| Housing Stress County | 0 | False |
| Low-education County | 0 | False |
| Low-employment County | 0 | False |
| Persistent Poverty County | 0 | False |
| Population Loss County | 0 | False |
| Non-metro Recreation County | 0 | False |
| Retirement Destination County | 0 | False |

| ECONOMIC DEPENDENCY | CODE | INDICATORS |
|---|------|------------|
| Farm-dependent county indicator | 0 | False |
| Mining-dependent county indicator | 0 | False |
| Manufacturing-dependent county indicator | 1 | True |
| Federal/State government-dependent county indicator | 0 | False |
| Services-dependent county indicator | 0 | False |
| Nonspecialized-dependent county indicator | 0 | False |

npleten New Virginia Feton Garden Grove Hardy Grandview St. Ansgar Beaconstield West Union Buffa Blue Grass Britt Ottosen Bevington Rowley Toronto Pacific Junction Intercultural Institute ille Murray Spillville Harpers Ferry Garrison Sharpsburg Hillsboro Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

| SOCIAL ENVIRONMENT | 0-3 MI BAND | HHLDS | PERCENT |
|----------------------|--|-------|---------|
| Upscale Communities | Affluent, White-collar Families | 485 | 16.54% |
| Mainstay Communities | Established, Diverse Households | 531 | 18.1% |
| Working Communities | Blue-collar, Working Families | 1,437 | 48.99% |
| Country Communities | Rural, Agri. & Mining Families | 169 | 5.76% |
| Aspiring Communities | Young Singles / Aspiring-Multihousing | 77 | 2.63% |
| Urban Communities | High Density, Inner-city Neighborhoods | 233 | 7.94% |

 Ambs Grove
 Mapleton
 Fostoria
 Victor
 Hills
 Wahpeton
 Ida Grove
 Keokuk
 College Springs
 Monroe
 Vine

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 Delta
 Britt
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 ©Copyright 2014, Intercultural Institute for Contextual Ministry
 Uzerne
 Blanchard
 Alta Vista
 Derby
 Silver City
 Grand
 Braddate

Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Coin Lambs Grove Latimer Frederika Waukee Baldwin Osage Palmer Exline Terril Osterdock St. Ansgar College Springs Van Horne Kelley Wesley Gilbertville Intercultural Institute Cheyedan West Branch Elgin Anthon Osceola Manchester Ogden Confectual Ministry Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Using the Site Location Summary

Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?



Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

| EVANGELSCAPE: SPIRITUALITY | COUNTY | 0-3 MILE BAND | % INDEX |
|-------------------------------------|--------|---------------|---------|
| Unreached Households | 4,068 | 1,940 | 47.69% |
| Unreached % | 61.77% | 66.15% | 107.09 |
| Religious But NOT Evangelical HH | 693 | 399 | 57.56% |
| Religious But NOT Evangelical % | 10.53% | 13.61% | 129.25 |
| Spiritual But NOT Relig or Evang HH | 499 | 323 | 64.71% |
| Spiritual But NOT Relig or Evang % | 7.58% | 11.02% | 145.31 |
| Not Evangelical, Not Interested HH | 2,876 | 1,218 | 42.36% |
| Not Evangelical, Not Interested % | 43.66% | 41.53% | 95.11 |



Springville Elgin Moravia Clare Clayton Luzerne Clarence Lucas Archer Klemme Yetter McClelland Woodbine Millerton Audubon Varina Fostoria Donnellson Sherrill <u>Intercultural Institute</u> na Quasqueton Ashton Guttenberg Hastings Sibley Radcliffe New Martin Confectual Ministry for Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCIOWA within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

| ECCLESCAPE: CHURCHES | COUNTY | 3 MILE | PERCENT |
|---------------------------------|--------|--------|---------|
| | | RING | &INDEX |
| Num of BCIOWA Churches | 0 | 0 | 0% |
| Active BCIOWA Attenders | 0 | 0 | 0% |
| Active Evangelical Households | 1,105 | 435 | 39.39% |
| Active Evangelical Percent | 16.78% | 14.84% | 88.45 |
| Inactive Evangelical Households | 1,413 | 557 | 39.4% |
| Inactive Evangelical Percent | 21.45% | 18.98% | 88.48 |
| # New Churches Needed | 3 | 1 | 44.53% |





Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

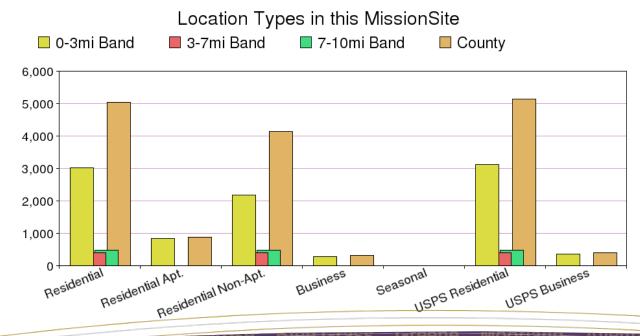
- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.

New Liberty Liberty Liberty Liberty Anthon Little Row South English Call Lange Clarence Anthon Little Row Anthon Construction Clarence Anthon Little Row Anthon Construction Construction Clarence Anthon Little Row Construction Construction

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

| DEMOSCAPE | COUNTY | BAND | % OF CO |
|-----------------|--------|-------|---------|
| 1990 Population | 16,775 | 7,147 | 42.61% |
| 2000 Population | 16,942 | 7,927 | 46.79% |
| 2010 Population | 16,372 | 7,631 | 46.61% |

| DEMOSCAPE | COUNTY | BAND | % OF CO |
|-----------------|--------|-------|---------|
| 1990 Households | 6,397 | 2,765 | 43.22% |
| 2000 Households | 6,441 | 2,887 | 44.82% |
| 2010 Households | 6,586 | 2,933 | 44.53% |

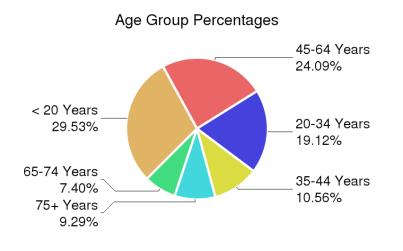


| Location Type | 0-3mi Band |
|----------------------|------------|
| Residential | 3,012 |
| Residential Apt. | 836 |
| Residential Non-Apt. | 2,176 |
| Business | 275 |
| Seasonal | 0 |
| USPS Residential | 3,129 |
| USPS Business | 362 |

wholm Carlisle Delmar Saylorville Ainsworth Miles Shelby Pleasanton Huxley Pleasant Hill Titonka Alota Swan Parkersburg Granville Jefferson Cantril Eagle Grove Intercultural Institute Luzerne Beaver Marengo Adair Blockton Sioux Rapids North Was for Contextual Ministry Siccopyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

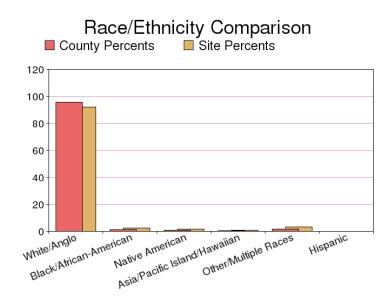


| 2010 POP. ESTIMATES | COUNTY | BAND | INDEX |
|---------------------|--------|--------|--------|
| 0-3 Years | 5.33% | 6.12% | 114.82 |
| 4-5 Years | 2.83% | 2.7% | 95.41 |
| 6-8 Years | 4.35% | 4.11% | 94.48 |
| 9-11 Years | 4.3% | 3.94% | 91.63 |
| 12-13 Years | 2.83% | 2.59% | 91.52 |
| 14-17 Years | 6.1% | 6.32% | 103.61 |
| 18-19 Years | 3.15% | 3.72% | 118.1 |
| 0-5 Years | 8.16% | 8.82% | 108.09 |
| 6-12 Years | 10.06% | 9.36% | 93.04 |
| 13-19 Years | 10.66% | 11.34% | 106.38 |
| < 20 Years | 28.88% | 29.52% | 102.22 |
| 20-34 Years | 15.67% | 19.12% | 122.02 |
| 35-44 Years | 11.04% | 10.56% | 95.65 |
| 45-64 Years | 27.43% | 24.09% | 87.82 |
| 65-74 Years | 8.5% | 7.4% | 87.06 |
| 75+ Years | 8.47% | 9.29% | 109.68 |
| Median Age | 40 | 37 | 91.14 |
| Median Age (Male) | 39 | 35 | 90.94 |
| Median Age (Female) | 42 | 38 | 89.95 |

wille Spittville Dunkerton Carter Lake Malvern Ledyard Klemme Rockwell Nichols Gillett Grove Morne Weilsburg Dubuque Tipton Calmar Grand River Castalia Alton Fredore Intercultural Institute II Lake Lincoln Russell Redfield St. Lucas Dexter Pisgah Van Meter Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Gilmore City Oakville Elma Marathon Volga Durant

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



| 2010 POP. ESTIMATES | COUNTY | BAND | INDEX |
|-------------------------------|--------|--------|--------|
| Race/Ethnicity | | | |
| White, Anglo | 95.43% | 91.93% | 96.33 |
| Black, African-American | 1.35% | 2.58% | 191.25 |
| Native American | 0.92% | 1.43% | 155.9 |
| Asian | 0.56% | 0.92% | 165.04 |
| Pacific Island, Hawaiian | 0.02% | 0% | 0 |
| Other/Multiple Races | 1.73% | 3.17% | 182.82 |
| Hispanic | 0% | 42.38% | 0 |
| | | | |
| Education of Adults (25 yrs+) | | | |

| Total Adults over age 25 years. | 10,509 | 4,658 | |
|---------------------------------|--------|--------|--------|
| Less than 9th Grade | 9.69% | 11.55% | 83.87 |
| No High School Diploma | 9.59% | 11.16% | 85.92 |
| High School Graduate | 43.56% | 40.3% | 108.11 |
| Some College, no degree | 18.73% | 15.99% | 117.09 |
| Associate Degree | 5.42% | 4.79% | 113.29 |
| College Degree | 9.65% | 11.79% | 81.87 |
| Graduate/Prof. degree | 3.36% | 4.42% | 75.95 |
| | | | |

Callender Bankston Nemaha Rockwell Wyoming Slater Ellsworth Benton Kinross Van Wert Wes Hichtire Davenport Moorhead Monroe Sheffield Bonaparte Lockrid <u>Intercultural Institute</u> Zearing Marne Jewell Junction Orleans Hampton Chillicothe Vail Shellsburg Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

| 2010 HOUSEHOLD | COUNTY | BAND | INDEX |
|-----------------------------|--------|--------|--------|
| ESTIMATES | | | |
| Household Income | | | |
| < \$10,000 | 6.36% | 6.44% | 107.17 |
| \$10,000 to \$19,999 | 13.07% | 12.04% | 92.06 |
| \$20,000 to \$29,999 | 13.19% | 13.88% | 105.17 |
| \$30,000 to \$49,999 | 25.99% | 24.31% | 93.52 |
| \$50,000 to \$59,999 | 10.45% | 8.97% | 85.84 |
| \$60,000 to \$69,999 | 8.11% | 9.07% | 111.85 |
| \$70,000 to \$79,999 | 5.92% | 6.82% | 115.15 |
| \$80,000 to \$89,999 | 4.69% | 5.59% | 119.18 |
| \$90,000 to \$99,999 | 3.01% | 3.38% | 112.27 |
| \$100,000 to \$124,999 | 4.28% | 4.23% | 98.74 |
| \$125,000 to \$149,999 | 1.66% | 2.66% | 160.69 |
| \$150,000 to \$199,999 | 1.17% | 1.74% | 148.73 |
| \$200,000 to \$249,999 | 0.15% | 0.24% | 157.18 |
| \$250,000 or more | 1.94% | 0.65% | 33.33 |
| Median Household | 42,777 | 45,396 | 106.12 |
| Average Household | 51,090 | 49,871 | 97.61 |
| Per Capita Household | 20,927 | 19,253 | 92 |
| Family/Non-Family Household | | | |
| Income | | | |
| Median Family Income | 51,672 | 58,278 | 112.78 |
| Average Family Income | 59,741 | 55,037 | 92.13 |
| Median Non-Family Income | 25,502 | 26,718 | 104.77 |
| Average Non-Family Income | 31,702 | 28,134 | 88.75 |

Swaledale Mitchell Truro Dyersville Nichols Melrose Oskaloosa Intercultural Institute and St. Ansgar Colo Braddyville Farmersburg Ralston Jamaica Tenn Confectual Ministry Maharishi Vedic City Sandyville Adain Copyright 2014, Intercultural Institute for Contextual Ministry St. Marys Worthington Rolfe Durant

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

| 2010 HOUSEHOLD | COUNTY | BAND | |
|--------------------------------|--------|--------|---------|
| ESTIMATES | | | |
| Family Households | | | Index |
| % Family Households | 69.15% | 66.42% | 96.05 |
| Families with Children | 32.45% | 33.21% | 102.34 |
| Families without Children | 36.7% | 33.21% | 90.49 |
| Non-Family Households | | | |
| % Non-Family Households | 30.85% | 33.58% | 108.85 |
| Non-Families with Children | 0.53 | 0.44 | 83.4 |
| Non-Families without Children | 30.32 | 33.14 | 109.29 |
| Housing Units | | | Index |
| Total Housing Units | 7,153 | 3,180 | |
| Vacant percent | 7.93% | 7.77% | 97.99 |
| Owned percent | 67.44% | 61.6% | 91.35% |
| Rented Percent | 24.63% | 30.63% | 124.34 |
| Households by Size | | | Index |
| Avg household size | 2.39 | 2.41 | 100.84 |
| Avg family hh size | 2.88 | 2.93 | 101.74 |
| Avg non-family hh size | 1.29 | 1.38 | 106.98 |
| Households By Count of Persons | | | Percent |
| One | 1,751 | 821 | 46.89% |
| Two | 2,628 | 1,110 | 42.24% |
| Three or Four | 1,652 | 749 | 45.34% |
| Five+ | 555 | 252 | 45.41% |
| | | | |

empsen Le Roy Grandview Hampton Fenton Carter Lake Hancock Fontanelle Russell Rock Valley Elg Harris Hayesville Malvern Wahpeton Belmond Imogene Estherville Intercultural Institute Arnolds Park Clayton Sibley New Vienna Pilot Mound Urbana Harvey For Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

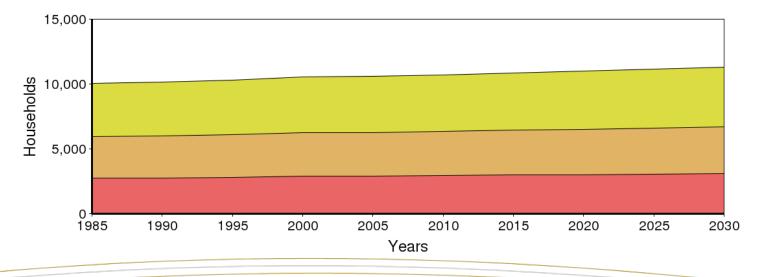
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

| DEMOSCAPE | COUNTY | RING | % OF CO |
|-----------------|--------|-------|---------|
| 1990 Population | 16,775 | 7,147 | 42.61% |
| 2000 Population | 16,942 | 7,927 | 46.79% |
| 2010 Population | 16,372 | 7,631 | 46.61% |
| 2015 Population | 16,148 | 7,560 | 46.82% |

Household Change from 1985 to 2030

📕 0-3mi Ring 👘 🔲 0-7mi Ring

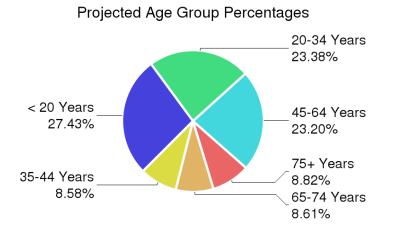
📃 0-10mi Ring



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A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

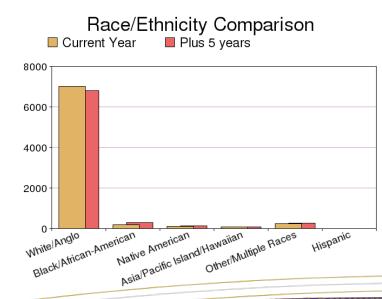


| CURRENT VS. PROJECTED | CURRENT | PLUS 5 YEARS | INDEX |
|-----------------------|---------|--------------|--------|
| 0-3 Years | 6.12% | 5.28% | 86.27 |
| 4-5 Years | 2.7% | 2.37% | 87.78 |
| 6-8 Years | 4.11% | 3.89% | 94.65 |
| 9-11 Years | 3.94% | 3.88% | 98.48 |
| 12-13 Years | 2.59% | 2.76% | 106.56 |
| 14-17 Years | 6.32% | 5.97% | 94.46 |
| 18-19 Years | 3.72% | 3.29% | 88.44 |
| 0-5 Years | 8.82% | 7.65% | 86.73 |
| 6-12 Years | 9.36% | 9.17% | 97.97 |
| 13-19 Years | 11.34% | 10.62% | 93.65 |
| < 20 Years | 29.52% | 27.44% | 92.95 |
| 20-34 Years | 19.12% | 23.39% | 122.33 |
| 35-44 Years | 10.56% | 8.58% | 81.25 |
| 45-64 Years | 24.09% | 23.21% | 96.35 |
| 65-74 Years | 7.4% | 8.61% | 116.35 |
| 75+ Years | 9.29% | 8.82% | 94.94 |
| Median Age | 40 | 36 | 88.68 |
| Median Age (Male) | 39 | 34 | 89.05 |
| Median Age (Female) | 42 | 38 | 90.52 |

ard Menlo Red Oak Struble Iowa Falls Eagle Grove Neola Silver City Westgate Andrew Lowden St. F Sioux City Panorama Park Montour West Branch Holland Osceola Court Intercultural Institute ncoe Pomeroy Libertyville Mount Vernon Marysville Minden Drakesvill for Contextual Ministry rrison Little Ro ocopyright 2014, Intercultural Institute for Contextual Ministry English Ashton Prairieburg Doon Sidney Fairfax 20

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



| CURRENT VS. PROJECTED | CURRENT | PLUS 5 YRS | INDEX |
|---------------------------------|---------|------------|--------|
| Race/Ethnicity | | | |
| White, Anglo | 91.93% | 90.07% | 97.98 |
| Black, African-American | 2.58% | 3.77% | 146.03 |
| Native American | 1.43% | 1.81% | 126.87 |
| Asian | 0.92% | 0.95% | 103.82 |
| Pacific Island, Hawaiian | 0% | 0% | 0 |
| Other/Multiple Races | 3.17% | 3.4% | 107.2 |
| Hispanic | 0% | 0% | 0 |
| | | | |
| Education of Adults (25 yrs+) | | | |
| Total Adults over age 25 years. | 4,658 | 4,702 | |
| Less than 9th Grade | 11.55% | 10.66% | 92.25 |
| No High School Diploma | 11.16% | 10.68% | 95.64 |
| High School Graduate | 40.3% | 40.96% | 101.65 |
| Some College, no degree | 15.99% | 16.25% | 101.59 |
| Associate Degree | 4.79% | 5.04% | 105.28 |
| College Degree | 11.79% | 11.95% | 101.41 |

4.42%

4.47%

100.99

ita La Motte Clive Chariton Cedar Falls Glidden Lambs Grove Marengo Riverside Conesville Wahpeto Garrison Maloy Bellevue Thornburg Turin Crescent Melrose Lone Conesville Raymond State Conesville Battle Creek Le Claire Modale Bankston Promise City Patterson Confertual Ministry imghar Elk Ru Copyright 2014, Intercultural Institute for Contextual Ministry

Graduate/Prof. degree

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

| CURRENT VS. PROJECTED | CURRENT | PLUS 5 YEARS | INDEX |
|-----------------------------|---------|--------------|--------|
| Household Income | | | |
| < \$10,000 | 6.44% | 5.37% | 83.4 |
| \$10,000 to \$19,999 | 12.04% | 11.25% | 93.5 |
| \$20,000 to \$29,999 | 13.88% | 12.26% | 88.36 |
| \$30,000 to \$49,999 | 24.31% | 22.98% | 94.51 |
| \$50,000 to \$59,999 | 8.97% | 8.97% | 100.02 |
| \$60,000 to \$69,999 | 9.07% | 9.51% | 104.82 |
| \$70,000 to \$79,999 | 6.82% | 7.15% | 101.48 |
| \$80,000 to \$89,999 | 5.59% | 6.18% | 98.52 |
| \$90,000 to \$99,999 | 3.38% | 3.73% | 110.46 |
| \$100,000 to \$249,999 | 4.23% | 5.11% | 120.77 |
| \$125,000 to \$149,999 | 2.66% | 3.8% | 142.73 |
| \$150,000 to \$199,999 | 1.74% | 2.05% | 117.84 |
| \$200,000 to \$249,999 | 0.24% | 0.3% | 126.67 |
| \$250,000 or more | 0.65% | 0.87% | 134.82 |
| Median Household | 45,396 | 50,324 | 110.86 |
| Average Household | 49,871 | 54,554 | 109.39 |
| Per Capita Household | 19,253 | 21,577 | 112.07 |
| | | | |
| Family/Non-Family Household | | | |
| Income | | | |
| Median Family Income | 58,278 | 64,198 | 110.16 |
| Average Family Income | 55,037 | 59,548 | 108.2 |
| Median Non-Family Income | 26,718 | 28,546 | 106.84 |
| Average Non-Family Income | 28,134 | 35,387 | 125.78 |

Parkersburg Bronson New Vienna Runnells Westgate Floyd Fenton Russell Northboro Central City G And Standard New Hampton Le Roy Walnut Brighton Elk Horn Douds Orange <u>Intercultural Institute</u> Red Oak Duncombe Clemons Aurora Moorhead Iowa Falls Davis ©Copyright 2014, Intercultural Institute for Contextual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry Ankeny Prescott St Anthony Denison George Even

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

| CURRENT VS. PROJECTED | CURRENT | PLUS 5 YEARS | INDEX |
|----------------------------|---------|--------------|---------|
| Family Households | | | |
| % Family Households | 66.42% | 66.31% | 99.84 |
| Families with Children | 33.21 | 32.78 | 98.72 |
| Families without Children | 33.21 | 33.59 | 101.15 |
| Non-Family Households | | | |
| % Non-Family Households | 33.58% | 33.69% | 100.32 |
| Non-Families with Children | 0.44 | 0.37 | 100.32 |
| Non-Families without | 33.14 | 33.32 | 100.55 |
| Children | | | |
| | | | |
| Housing Units | | | |
| Total Housing Units | 3,180 | 3,228 | 101.51% |
| Vacant percent | 7.77% | 7.78% | 100.11 |
| Owned percent | 61.6% | 61.77% | 100.27 |
| Rented Percent | 30.63% | 30.45% | 99.42 |
| | | | |
| Households by Size | | | |
| Avg household size | 2.41 | 2.35 | 97.51% |
| Avg family hh size | 2.93 | 2.87 | 97.95% |
| Avg non-family hh size | 1.38 | 1.34 | 97.1% |
| | | | |
| Households By Count of | | | |
| Persons | | | |
| One | 821 | 841 | 102.44% |
| Тwo | 1,110 | 1,174 | 105.77% |
| Three or Four | 749 | 745 | 99.47% |
| Five+ | 252 | 218 | 86.51% |

Orleans Keswick Ladora Rockford Adel Delhi Yetter Rock Falls Shelby New Market Welton La Por Renwick Millerton Pella Clemons Janesville Little Rock Crescent Intercultural Institute Dana Unionville Ames Riceville Ankeny Red Oak Redfield Walcott for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

| BORN IN: | 0-3 | 3-7 | 7-10 | | BORN IN: | BORN IN: 0-3 | BORN IN: 0-3 3-7 |
|------------------|-------|-------|-------|-----------------|----------|--------------|------------------|
| | MILES | MILES | MILES | | | MILES | MILES MILES |
| Foreign Born Pop | 0 | 935 | 12 | Eastern Afr | rica | rica 0 | ica 0 0 |
| Northern Europe | 0 | 0 | 1 | Middle Africa | | 0 | 0 0 |
| Western Europe | 0 | 19 | 2 | Northern Africa | | 0 | 0 8 |
| Southern Europe | 0 | 0 | 0 | Southern Africa | | 0 | 0 0 |
| Eastern Europe | 0 | 21 | 0 | Western Africa | | 0 | 0 0 |
| Other Europe | 0 | 0 | 0 | Other Africa | | 0 | 0 0 |
| Eastern Asia | 0 | 0 | 1 | Oceania | | 0 | 0 0 |
| So. Central Asia | 0 | 0 | 0 | Caribbean | | 0 | 0 0 |
| SE Asia | 0 | 0 | 1 | Central Amer. | | 0 | 0 870 |
| Western Asia | 0 | 0 | 0 | South America | | 0 | 0 12 |
| Other Asia | 0 | 0 | 0 | North America | | 0 | 0 5 |
| | | | | Born at sea | | 0 | 0 0 |



Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

| SPOKEN AT HOME | 0-3 MILES | 3-7 MILES | 7-10 MILES | SPOKEN AT HOME | 0-3 MILES | 3-7 MILES | 7-10 MILES |
|-----------------------|--------------|--------------|---------------|--------------------|--------------|--------------|---------------|
| English only | 0 | 5,970 | 2,732 | Other Indo-Euro | 0 | 5 | 0 |
| Spanish | 0 | 1,242 | 47 | Asian/PI languages | 0 | 0 | 0 |
| Other Indo-Euro | 0 | 66 | 44 | Chinese | 0 | 0 | 6 |
| language | · | | | Japanese | 0 | 7 | 0 |
| French (incl. Patois, | 0 | 20 | 0 | Korean | 0 | 0 | 0 |
| Cajun) | - | | - | Mon-Khmer, | 0 | 0 | 0 |
| French Creole | 0 | 0 | 0 | Cambodian | - | - | - |
| Italian | 0 | 0 | 0 | Miao, Hmong | 0 | 0 | 0 |
| Portuguese | 0 | 0 | 0 | Thai | 0 | 0 | 0 |
| German | 0 | 32 | 44 | Laotian | 0 | 0 | 0 |
| Yiddish | 0 | 0 | 0 | Vietnamese | 0 | 0 | 0 |
| Other West Germanic | 0 | 0 | 0 | Other Asian | 0 | 0 | 0 |
| A Scandinavian | 0 | 0 | 0 | Tagalog | 0 | 0 | 0 |
| Language | | | | Other Pacific Is | 0 | 0 | 0 |
| Greek | 0 | 0 | 0 | Other languages | 0 | 13 | 0 |
| Russian | 0 | 0 | 0 | Navajo | 0 | 0 | 0 |
| Polish | 0 | 0 | 0 | Other Native N. | 0 | 5 | 0 |
| Serbo-Croatian | 0 | 9 | 0 | American | | | |
| Other Slavic Language | 0 | 0 | 0 | Hungarian | 0 | 0 | 0 |
| Armenian | 0 | 0 | 0 | Arabic | 0 | 0 | 0 |
| Persian | 0 | 0 | 0 | Hebrew | 0 | 0 | 0 |
| Gujarathi | 0 | 0 | 0 | African languages | 0 | 8 | 0 |
| Hindi | 0 | 0 | 0 | Other unspecified | 0 | 0 | 0 |
| Urdu | 0 | 0 | 0 | | | | |

Northwood Mailard Primghar Stacyville Gilbertville Monmouth Montrose Buffale Center Royal King penter Elkhart Bertram Whittemore Joice Harlan Osage Wheatland Manchester Westgate Kiron Searsboro West Des Moines Mason City for Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

| ANCESTRY | 0-3 | 3-7 | 7-10 | ANCESTRY | ANCESTRY 0-3 | ANCESTRY 0-3 3-7 |
|---------------------|-------|-------|-------|--------------------|----------------------|------------------------|
| | MILES | MILES | MILES | | MILES | MILES MILES |
| Reporting ancestry | 0 | 6,562 | 2,542 | Irish | Irish 0 | Irish 0 518 |
| Arab | 0 | 0 | 0 | Italian | Italian 0 | Italian 0 59 |
| Armenian | 0 | 0 | 0 | Lithuanian | Lithuanian 0 | Lithuanian 0 25 |
| Austrian | 0 | 0 | 0 | Norwegian | Norwegian 0 | Norwegian 0 138 |
| British | 0 | 24 | 2 | Polish | Polish 0 | Polish 0 47 |
| Canadian | 0 | 7 | 0 | Portuguese | Portuguese 0 | Portuguese 0 0 |
| Croatian | 0 | 0 | 0 | Romanian | Romanian 0 | Romanian 0 0 |
| Czech | 0 | 17 | 22 | Russian | Russian 0 | Russian 0 7 |
| Czechoslovak | 0 | 7 | 5 | Scandinavian | Scandinavian 0 | Scandinavian 0 0 |
| Danish | 0 | 262 | 61 | Scotch-Irish | Scotch-Irish 0 | Scotch-Irish 0 11 |
| Dutch | 0 | 95 | 36 | Scottish | Scottish 0 | Scottish 0 30 |
| English | 0 | 203 | 96 | Slovak | Slovak 0 | Slovak 0 0 |
| European | 0 | 8 | 0 | Subsaharan African | Subsaharan African 0 | Subsaharan African 0 8 |
| Finnish | 0 | 0 | 0 | Swedish | Swedish 0 | Swedish 0 200 |
| French (not Basque) | 0 | 37 | 19 | Swiss | Swiss 0 | Swiss 0 23 |
| French Canadian | 0 | 13 | 10 | Ukrainian | Ukrainian 0 | Ukrainian 0 0 |
| German | 0 | 2,772 | 1,695 | US/American | US/American 0 | US/American 0 649 |
| Greek | 0 | 0 | 0 | Welsh | Welsh 0 | Welsh 0 0 |
| Hungarian | 0 | 0 | 0 | West Indian | West Indian 0 | West Indian 0 0 |
| Iranian | 0 | 0 | 0 | Yugoslavian | Yugoslavian 0 | Yugoslavian 0 9 |
| | | | | Other | Other 0 | Other 0 1,393 |

Carson Keota Rose Hill Union Brandon Somers Delhi Alexander Intercultural Institute Uth Maloy Bedford Stanwood Martensdale Wheatland Randolph Ban Anter Intercultural Institute Concentration of Martensdale Wheatland Randolph Ban Anter Intercultural Institute Concentration of Martensdale Wheatland Randolph Ban Anter Intercultural Institute Concentration of Martensdale Wheatland Randolph Ban Anter Intercultural Institute Concentration of Martensdale Wheatland Randolph Ban Anter Intercultural Institute Concentration of Martensdale Wheatland Randolph Ban Anter Intercultural Institute Concentration of Martensdale Wheatland Randolph Ban Anter Intercultural Mount Ayr Kimballt Concentration of Contextual Ministry

Portsmouth

A 1105

Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

- 1. The Demoscape information on page 19 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 15 and 20 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 16 & 21 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



Using the Demographic Indicators

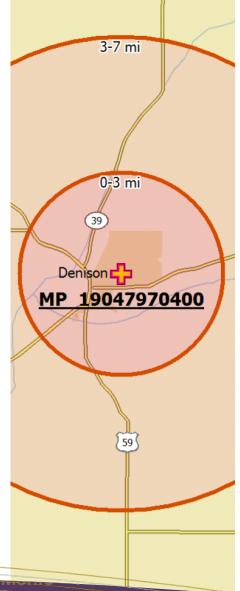
Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 17 & 22 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 18 & 23. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 24, 25 & 26 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Ionia Union Williamson Laurel Earlville New Providence Riverton Schleswig Beaconsfield Ryan Web Lateott Doon Aplington Reasnor Mondamin Manchester Laurens Miles Intercultural Institute Loyal Walker Little Rock Lansing Liscomb Lenox Rinard Dubuque Copyright 2014, Intercultural Institute for Contextual Ministry Corwith Blanchard Earlham Grandview Manson 29

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

| 2010 MOSAIC HHIds | 0-3 HH & Percent | | Unreached HH & Percent | |
|------------------------------|------------------|--------|------------------------|--------|
| Total | 2,933 | 100% | 1,942 | 100% |
| AFFLUENT SUBURBIA | 131 | 4.47% | 91 | 4.69% |
| America's Wealthiest | 1 | 0.03% | 1 | 0.05% |
| Dream Weavers | 0 | 0% | 0 | 0% |
| White Collar Suburbia | 0 | 0% | 0 | 0% |
| Upscale Suburbia | 0 | 0% | 0 | 0% |
| Enterprising Couples | 0 | 0% | 0 | 0% |
| Small Town Success | 130 | 4.43% | 90 | 4.63% |
| New Suburbia Fam. | 0 | 0% | 0 | 0% |
| UPSCALE AMERICA | 354 | 12.07% | 238 | 12.26% |
| Status Conscious Consumers | 0 | 0% | 0 | 0% |
| Affluent Urban Professionals | 0 | 0% | 0 | 0% |
| Urban Commuter Fam. | 354 | 12.07% | 238 | 12.26% |
| Solid Suburban Mix | 0 | 0% | 0 | 0% |
| 2nd Generation Success | 0 | 0% | 0 | 0% |
| Successful Urban Sprawl | 0 | 0% | 0 | 0% |
| SM TWN SUCCESS | 168 | 5.73% | 108 | 5.56% |
| 2nd City Homebodies | 0 | 0% | 0 | 0% |
| Prime Middle America | 7 | 0.24% | 5 | 0.26% |
| Urban Optimists | 0 | 0% | 0 | 0% |
| Family Convenience | 161 | 5.49% | 103 | 5.3% |
| Mid-Market Enterprise | 0 | 0% | 0 | 0% |

Sully Norwalk Kensett Essex Exira Cambridge Durango Kellerton Greenfield Waterloo Owasa Ke Hacksburg Pleasantville Houghton McGregor Sioux City Buck Grove Intercultural Institute Mystic Meriden Graf Somers Chillicothe Tama Millerton Lu Vern for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

| 2010 MOSAIC HHIds | 0-3 HH & Percent | | Unreached HH & Percent | |
|---------------------------|------------------|--------|------------------------|--------|
| Total | 2,933 | 100% | 1,942 | 100% |
| BLUE COLLAR BACKBONE | 581 | 19.81% | 357 | 18.38% |
| Nuevo Hispanic Fam. | 11 | 0.38% | 8 | 0.41% |
| Working Rural Suburbia | 489 | 16.67% | 295 | 15.19% |
| Lower Income Essentials | 30 | 1.02% | 20 | 1.03% |
| Small Town Endeavors | 51 | 1.74% | 34 | 1.75% |
| AMER. DIVERSITY | 363 | 12.38% | 252 | 12.98% |
| Ethnic Urban Mix | 14 | 0.48% | 10 | 0.51% |
| Urban Blues | 212 | 7.23% | 136 | 7% |
| Professional Urbanites | 58 | 1.98% | 42 | 2.16% |
| Urban Advancement | 0 | 0% | 0 | 0% |
| Amer. Great Outdoors | 0 | 0% | 0 | 0% |
| Mature America | 79 | 2.69% | 64 | 3.3% |
| METRO FRINGE | 856 | 29.19% | 586 | 30.18% |
| Steadfast Conservative | 711 | 24.24% | 487 | 25.08% |
| Moderate Conventionalists | 61 | 2.08% | 41 | 2.11% |
| Southern Blues | 0 | 0% | 0 | 0% |
| Urban Grit | 0 | 0% | 0 | 0% |
| Grass-Roots Living | 84 | 2.86% | 58 | 2.99% |

Dis Moorland <u>Carter Lake Hansell Swea City</u> Roland Hazleton Davenport Sheldon Keystone Marenge Contextual Contextual Ministry Contextual Ministry

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

| 2010 MOSAIC HHIds | 0-3 HH & Percent | | Unreached HH & Percent | |
|----------------------------|------------------|-------|------------------------|-------|
| Total | 2,933 | 100% | 1,942 | 100% |
| REMOTE AMERICA | 14 | 0.48% | 9 | 0.46% |
| Hardy Rural Fam. | 14 | 0.48% | 9 | 0.46% |
| Rural Southern Living | 0 | 0% | 0 | 0% |
| Coal & Crops | 0 | 0% | 0 | 0% |
| Native America | 0 | 0% | 0 | 0% |
| ASPIRING CONTEMP'S | 77 | 2.63% | 52 | 2.68% |
| Young Cosmopolitans | 0 | 0% | 0 | 0% |
| Minority Metro Communities | 4 | 0.14% | 3 | 0.15% |
| Stable Careers | 0 | 0% | 0 | 0% |
| Aspiring Hispania | 73 | 2.49% | 49 | 2.52% |
| RURAL VILLAGES & FARMS | 155 | 5.28% | 89 | 4.58% |
| Industrious Country Living | 14 | 0.48% | 10 | 0.51% |
| America's Farmland | 85 | 2.9% | 49 | 2.52% |
| Comfy Country Living | 0 | 0% | 0 | 0% |
| Small Town Connections | 42 | 1.43% | 24 | 1.24% |
| Hinterland Fam. | 14 | 0.48% | 6 | 0.31% |

I Forest City Cotter Osterdock Vincent Russell Libertyville Murray Minburn Van Horne North Liberty k Fort Madison Fort Atkinson McIntire Eagle Grove Pella Monticello <u>Intercultural Institute</u> ertram Harlan Toledo Coalville Olds Gladbrook Onslow Jolley Cog *for Contextual Ministry* Council Blu Copyright 2014, Intercultural Institute for Contextual Ministry Macedonia Rockford Anita Lanesboro Akron Dickens

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

| 2010 MOSAIC HHIds | 0-3 HH & Percent | | Unreached HH & Percent | |
|--------------------------|------------------|-------|------------------------|-------|
| Total | 2,933 | 100% | 1,942 | 100% |
| STRUGGLING SOCIETIES | 103 | 3.51% | 70 | 3.6% |
| Rugged Southern Style | 0 | 0% | 0 | 0% |
| Latino Nuevo | 103 | 3.51% | 70 | 3.6% |
| Struggling city Centers | 0 | 0% | 0 | 0% |
| College Town Communities | 0 | 0% | 0 | 0% |
| New Beginnings | 0 | 0% | 0 | 0% |
| URBAN ESSENCE | 130 | 4.43% | 90 | 4.63% |
| Unattached Multicultures | 0 | 0% | 0 | 0% |
| Academic Necessities | 0 | 0% | 0 | 0% |
| Af. Amer. Neighborhoods | 0 | 0% | 0 | 0% |
| Urban Diversity | 41 | 1.4% | 30 | 1.54% |
| New Generation Activists | 89 | 3.03% | 60 | 3.09% |
| Getting By | 0 | 0% | 0 | 0% |
| VARYING LIFESTYLES | 0 | 0% | 0 | 0% |
| Military Family Life | 0 | 0% | 0 | 0% |
| Major University Towns | 0 | 0% | 0 | 0% |
| Gray Perspectives | 0 | 0% | 0 | 0% |
| | | | | |

Eldora McIntire Edgewood Wilton Grand River Rockwell Lamoni Baxter Rolfe Derby Evansdale Sui dell Hansell Inwood Mount Ayr Adel Wallingford Glenwood Epworth Intercultural Institute t. Olaf Garrison Jefferson Rockford Mystic Vincent Le Mars Volga For Confectual Ministry Corportight 2014, Intercultural Institute for Contextual Ministry Blairsburg Columbus Junction Boyden Sageville Swe 33

Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

- 1. Review the current demographic summary on pages 14-18 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 19-23. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 24-26. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 30-33. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Anamosa Springville Libertyville Center Point Shenandoah Bellevue Raymond Rodman Plover Liver Indianola Coppock Fertile New Sharon Halbur Andrew Richland Curlew Sherrill Cincinnati Hiawatha Spencer Bettendorf Nichols ©Copyright 2014, Intercultural Institute for Contextual Ministry Benderson Glidden West Liberty Rockford Le Claire

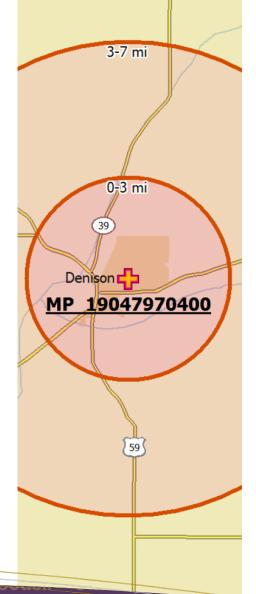
Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



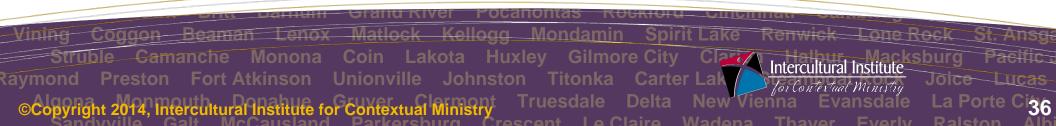
iron Mount Pleasant Havelock Menlo Northboro Columbus City Scarville Cylinder Castalia Patterson Sageville Luther Lehigh Farley Guthrie Center Oakland Westphaler Redelite Moravia Hull Sher Blakesburg Melvin Colesburg Bellevue Washington Goldfield Gravity For Confectual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry

Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

| 0-3 | 3-7 | 7-10 |
|-------|---|---|
| MILES | MILES | MILES |
| 76% | 76% | 75% |
| 58% | 58% | 57% |
| 46% | 47% | 47% |
| 40% | 40% | 41% |
| 39% | 40% | 40% |
| 33% | 34% | 34% |
| 32% | 31% | 30% |
| 30% | 31% | 31% |
| | | |
| 30% | 30% | 30% |
| 27% | 26% | 25% |
| | MILES 76% 58% 46% 30% 33% 32% 30% 30% | MILES MILES 76% 76% 58% 58% 46% 47% 40% 40% 39% 40% 33% 34% 30% 30% |

| BRIDGES | 0-3 | 3-7 | 7-10 |
|-----------------------------------|-------|-------|-------|
| | MILES | MILES | MILES |
| Internet Use: News/ Weather | 26% | 25% | 24% |
| Internet Use: Banking | 22% | 23% | 23% |
| Use Comp. for News/Info./Data | 22% | 23% | 24% |
| Service | | | |
| PC-Network-HH Has One | 17% | 17% | 16% |
| Use Comp. for Filing/DB Mngmnt | 14% | 14% | 13% |
| Use Comp. for Accounting | 14% | 15% | 15% |
| Use Comp. for Personal Financial | 13% | 13% | 12% |
| Mngmnt | | | |
| Internet Use: Shopping: Gathered | 12% | 12% | 11% |
| Info. for Shopping | | | |
| Internet Use: Research/ Education | 12% | 11% | 10% |
| HH Owns Video/Webcam | 11% | 10% | 9% |



The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

| BRIDGES | 0-3 | 3-7 | 7-10 |
|----------------------------|-------|-------|-------|
| | MILES | MILES | MILES |
| Listening To Music | 68% | 67% | 66% |
| Dining Out (Not Fast Food) | 55% | 56% | 56% |
| Reading Books | 52% | 51% | 50% |
| Card Games | 42% | 43% | 44% |
| Cooking for Fun | 35% | 34% | 33% |
| Gardening | 35% | 35% | 36% |
| Go To A Beach/Lake | 34% | 34% | 34% |
| Board Games | 32% | 32% | 32% |
| Going To | 21% | 22% | 21% |
| Bars/Nightclubs/Dancing | | | |
| Photography | 19% | 20% | 20% |

| BRIDGES | 0-3 | 3-7 | 7-10 |
|----------------------------|-------|-------|-------|
| | MILES | MILES | MILES |
| Any Ailment | 67% | 67% | 67% |
| Gen./Fam. Practitioner | 43% | 43% | 42% |
| Dentist | 28% | 27% | 27% |
| Backache | 22% | 22% | 22% |
| Eye Dr. | 22% | 22% | 22% |
| Hypertension/High Blood | 21% | 21% | 21% |
| Pressure | | | |
| None Of These | 21% | 21% | 21% |
| High Cholesterol | 19% | 19% | 19% |
| Acid Reflux Disease (GERD) | 16% | 16% | 16% |
| Any Arthritis | 16% | 16% | 16% |
| | | | |



The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

| BRIDGES | 0-3 | 3-7 | 7-10 |
|--------------------------|--------|--------|--------|
| | MILES | MILES | MILES |
| Concert | 26.42% | 25.84% | 24.89% |
| Live Theater | 17.4% | 17.04% | 16.36% |
| Rock/Pop Concerts Most | 15.29% | 14.79% | 13.91% |
| Often | | | |
| Live Theater Most Often | 14.44% | 14.18% | 13.65% |
| Comedy Club | 8.29% | 7.95% | 7.39% |
| Dance Performance | 7.66% | 7.21% | 6.42% |
| Movies: Comedy | 37.96% | 37.38% | 36.43% |
| Movies: Action/Adventure | 37.49% | 36.93% | 35.79% |
| Movies: Fam. | 19.57% | 19.76% | 19.79% |

| BRIDGES | 0-3 | 3-7 | 7-10 |
|--------------------------|--------|--------|--------|
| | MILES | MILES | MILES |
| Movies: Romantic Comedy | 18.36% | 18.12% | 17.71% |
| Movies: Drama | 16.44% | 15.87% | 15.08% |
| Movies: Mystery | 15.84% | 15.05% | 13.93% |
| MLB Baseball Reg. Season | 6.19% | 6.47% | 6.79% |
| NFL Football Reg. Season | 5.14% | 5.08% | 4.93% |
| College Football Reg. | 5.05% | 5.5% | 5.99% |
| Season | | | |
| College Basketball Reg. | 4.35% | 4.48% | 4.6% |
| Season | | | |
| NBA Basketball Reg. | 2.88% | 2.79% | 2.62% |
| Season | | | |
| Auto Racing Events | 2.75% | 2.72% | 2.74% |

Bronson Dubuque Early Rockwell City Donnellson Derby Kamrar Lakeside Owasa Cumberland th Buena Vista Perry Charter Oak New Hartford Onawa Klemme Protiving Bedford Garber Mitchell Cla tolstein Fruitland Scarville Goldfield Massena Eddyville Mystic Deloit for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

| BRIDGES | 0-3 | 3-7 | 7-10 | BRIDGES | 0-3 | 3-7 | 7-10 |
|----------------------|--------|--------|--------|--------------------|--------|--------|--------|
| | MILES | MILES | MILES | | MILES | MILES | MILES |
| Walking for Exercise | 40.13% | 40.65% | 41.06% | Baseball | 10.73% | 11.11% | 11.57% |
| Swimming | 31.5% | 31.3% | 31.05% | Backpacking/Hiking | 10.43% | 10.77% | 11.24% |
| Bowling | 20.64% | 21.17% | 21.73% | Target Shooting | 10% | 10.46% | 11.18% |
| Billiards/Pool | 19.93% | 19.27% | 18.32% | Volleyball | 9.64% | 9.78% | 9.82% |
| Freshwater Fishing | 19.9% | 21.15% | 23.09% | Aerobics | 9.1% | 8.61% | 7.87% |
| Camping Trips | 17.25% | 18.01% | 19.09% | Football | 8.78% | 9.07% | 9.48% |
| Weight Training | 14.11% | 14.05% | 13.67% | Power Boating | 8.67% | 8.75% | 8.95% |
| Basketball | 13.74% | 14.24% | 14.84% | Softball | 7.76% | 8.11% | 8.49% |
| Golf | 13.64% | 14.69% | 15.89% | Saltwater Fishing | 7.73% | 6.96% | 6% |
| Hunting | 13.43% | 14.64% | 16.34% | Soccer | 7.42% | 7.15% | 6.73% |
| Jogging/Running | 13.29% | 13.16% | 12.92% | Canoeing/Kayaking | 7.26% | 7.29% | 7.38% |
| Using Cardio Machine | 12.71% | 12.19% | 11.32% | Motorcycling | 7.18% | 7.36% | 7.56% |
| Mountain/Road Biking | 12.49% | 12.97% | 13.47% | Horseback Riding | 6.54% | 7.17% | 7.96% |
| Stationary Cycling | 11.04% | 10.81% | 10.38% | Yoga | 6.28% | 5.89% | 5.32% |

Doon Smithland Maquoketa Ackworth Dunkerton Alta Vista Stanley Duniap Earlham Woodward Ma De Witt Lu Verne Sidney Yale Missouri Valley Batavia Crescent Intercultural Institute Superior Central City Emmetsburg Albia Waukee Curlew Plymouth For Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

| BRIDGES | 0-3 | 3-7 | 7-10 |
|--------------------------------|-------|-------|-------|
| | MILES | MILES | MILES |
| Tennis | 6.08% | 5.95% | 5.74% |
| Roller Skating | 5.39% | 5.63% | 5.91% |
| Snorkeling | 5.15% | 5.13% | 5.09% |
| Ice Skating | 5.06% | 5.15% | 5.17% |
| Jet Skiing | 5.02% | 5.2% | 5.39% |
| Fly Fishing | 4.91% | 5.08% | 5.36% |
| Archery | 4.86% | 5.19% | 5.66% |
| Water Skiing | 4.83% | 4.88% | 4.99% |
| Auto Racing | 4.58% | 4.15% | 3.58% |
| Downhill & X-Country Skiing | 4.47% | 4.61% | 4.85% |
| - | | | |

| 0-3 | 3-7 | 7-10 |
|-------|--|---|
| MILES | MILES | MILES |
| 4.19% | 4.48% | 4.71% |
| 4.17% | 4% | 3.79% |
| 3.96% | 4.45% | 5.13% |
| 3.85% | 3.59% | 3.23% |
| 3.59% | 3.67% | 3.7% |
| 3.49% | 3.19% | 2.83% |
| 3.3% | 3.12% | 2.98% |
| 3.3% | 3.31% | 3.35% |
| 2.9% | 2.86% | 2.81% |
| 2.76% | 2.88% | 3% |
| | MILES 4.19% 4.17% 3.96% 3.85% 3.59% 3.49% 3.3% 3.3% 2.9% | MILESMILES4.19%4.48%4.17%4%3.96%4.45%3.85%3.59%3.59%3.67%3.49%3.19%3.3%3.12%3.3%2.86% |

Delliver Clayton Polk City Oyens Drakesville Afton Charter Oak Ferguson Nemana Raymond Monited Afton Charter Oak Ferguson Nemana Raymond Monited Afton Ossian Bagley Masonville Marengo Schaller Redding Cedar Falls Sheldon Mount Auburn Miles Dixon Delhi Haverhill Governation Contextual Institute for Contextual Ministry Atkins Salem Martelle Sumner Brandon Wiot40

Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

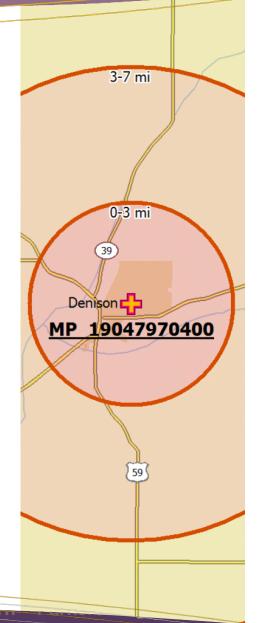
BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



Elkport Drakesville Farley Shell Rock Hancock Mason City New London Garwin Hastings Lidderdale Royal Oyens Conesville Audubon Columbus City Dawson Ottosen Intercultural Institute te Clarksville Decorah Mediapolis Crescent Cumberland Slater Sagev for Confextual Ministry Confextual Ministry Bridgewater Alta Vista Quasqueton Muscatine Media Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

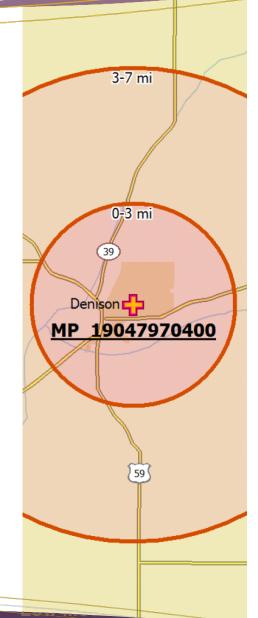
CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



tate Center Weldon New London Lynnville Maurice Ainsworth Farragut Council Bluffs Calumet Carpen agle Grove Kellerton Stanley Doon Donahue Mallard Manning St. Chart Fairbank Gilmore City Broth Rhodes Ledyard Riverdale Cumming Hudson Andover Gilbert On GorConfectual Institute for Confectual Ministry riccopyright 2014, Intercultural Institute for Contextual Ministry 2014, Intercultural Institute for Contextual Ministry

Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

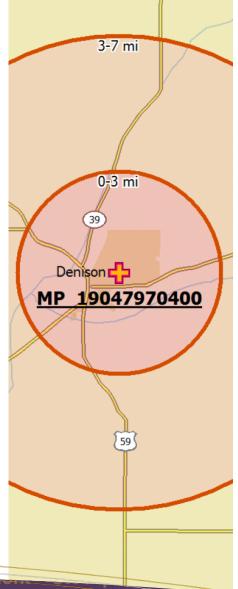
| BARRIERS | 0-3 | 3-7 | 7-10 | | BARRIERS | 0-3 | 3-7 | 7-10 |
|---|-------|-------|-------|---|--|------------|------------|------------|
| | MILES | MILES | MILES | | | MILES | MILES | MILES |
| Important Continue Learning New Things | 50% | 49% | 48% | - | Like to Stand Out In A Crowd Like To Pursue | 20% 20% | 20% 19% | 19% 17% |
| Woman's Place Is In The Home | 36% | 36% | 37% | | Challenge/Novelty/Change | | | |
| Prefer To Have Few | 34% | 34% | 32% | | Marijuana Should Be Legalized | 20% | 19% | 18% |
| Possessions As Possible | | | | | Rarely Sit Down to a Meal | 17% | 17% | 17% |
| Speak My Mind Even If It Upsets | 34% | 34% | 34% | | Together At Home | | | |
| People | | | | | I Am A Workaholic | 17% | 17% | 17% |
| Find It Difficult To Say No To My Kids | 34% | 34% | 34% | | Only Work Current Job for The Money | 15% | 15% | 15% |
| Like Control Over People And Resources | 33% | 32% | 31% | | We Should Strive for Equality for All | 14% | 13% | 11% |
| Like To Do Unconventional Things | 31% | 31% | 31% | | Happy With My Standard Of Living | 11% | 11% | 10% |
| Don't Judge People/Way They Live Life | 30% | 29% | 28% | | On Whole People Get What They Deserve | 9% | 8% | 8% |
| Friends More Important Than My Fam. | 27% | 26% | 24% | | Indulge My Kids With The Little Extras | 9% | 8% | 8% |
| Money Is Best Measure Of Success | 27% | 27% | 27% | | Little I Can Do To Change My Life | 8% | 8% | 7% |
| If Won Lottery Would Never Work Again | 24% | 25% | 25% | | More Important Do Duty Than Enjoy Life | 7% | 6% | 5% |
| Too Much Sponsorship In Arts/Sports | 23% | 23% | 22% | | | | | |

Richland Manly Castalia Carter Lake Dunkerton Rock Rapids Weldon Hepburn Maynard Benton G Lenox Pleasanton Hubbard Blue Grass Ottumwa Galt Thompson Intercultural Institute Onawa Ea Ventura Agency Kirkville Floris Evansdale Pleasant Hill Maquoke for Contextual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry

Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Rock Falls Bonaparte Osceola Shannon City Spring Hill Belmond Davis City Beaver West Branch Truro Muscatine Thor Randolph Woden Williams Meriden Indiana <u>Intercultural Institute</u> ougherty Blairstown Calumet Pella Eldon Mondamin Bridgewater Montesting <u>Intercultural Institute</u> Sabula Tru ocopyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

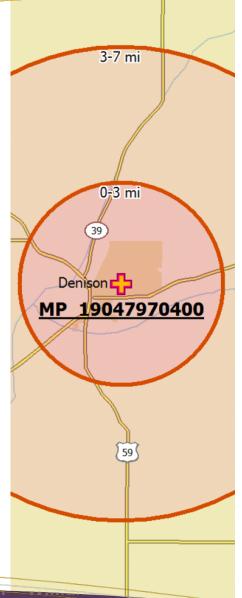
| THEMES | 0-3 MILES | 3-7 MILES | 7-10 MILES | THEMES | 0-3 MILES | 3-7 MILES | 7-10 MILE |
|---|--------------|--------------|---------------|---|--------------|--------------|--------------|
| Important To Respect Customs And Beliefs | 56% | 56% | 56% | Looking for New Ideas To Improve Home | 17% | 15% | 14% |
| You Should Seize Opportunities In Life | 56% | 55% | 54% | Worried About Pollution Caused By Cars | 16% | 16% | 16% |
| Like To Understand About | 39% | 37% | 36% | Real Men Don't Cry | 16% | 16% | 15% |
| Nature | | | | Is An Important Part Of Who I Am | 15% | 14% | 13% |
| Important Feel Respected By My Peers | 35% | 35% | 34% | Try Not To Worry About The Future | 14% | 14% | 13% |
| Prefer To Have Few Possessions As Possible | 34% | 34% | 32% | Provide My Kids With The Little Extras | 11% | 11% | 11% |
| Prefer Work Part Of Team Than Alone | 33% | 32% | 32% | Enjoy Spending Time With My Fam. | 11% | 10% | 10% |
| Important To Juggle Various | 31% | 29% | 27% | Feel Very Alone In The World | 6% | 6% | 6% |
| Tasks | | | | Children Should Be Allowed To | 5% | 5% | 5% |
| Good At Fixing Things | 30% | 29% | 27% | Express Themselves | | | |
| Have Keen Sense Of Adventure | 26% | 26% | 25% | Like Spending Most Time With | 5% | 5% | 5% |
| Like To Just Enjoy Life | 23% | 21% | 20% | Fam. | | | |
| People Have To Take Me As | 22% | 22% | 22% | Decor Particular Interest To Me | 3% | 3% | 3% |
| They Find Me | | | | Would Like To Set Up Own | 3% | 3% | 3% |
| Consider Myself Interested In The Arts | 21% | 20% | 19% | Business | | | |

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Barnum Gilbert Overts Palmer Winfield Plano Gray Epworth Mount Auburn Andrew Clare Mooria Frand River New Hartford Bankston Lakota Ladora Sidney Clarence Intercultural Institute enox Kellerton Arion Luzerne Woolstock Lake View State Center Charles Contextual Ministry Ri Copyright 2014, Intercultural Institute for Contextual Ministry Hompick 2014, Intercultural Institute for Contextual Ministry

Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



ki Le Claire Delphos Gruver Franklin Fort Dodge Traer Spillville Martelle Meservey Scranton Lockri Hontrose Sherrill Milo Latimer Alton Lacona Centralia Floris Paton Intercultural Institute Marathon Colwell Grant Hamburg Salem Westside Guttenberg Weld For Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

| PLACE | 0-3 | 3-7 | 7-10 | PLACE |
|------------------------------|--------|--------|--------|--------------------------|
| | MILES | MILES | MILES | |
| Fast Food/Drive-In | 86.03% | 86.21% | 86.5% | Olive Garden |
| Restaurant-Visit Any | | | | Red Lobster |
| Fam. Restaurants/Steak | 81.75% | 82.38% | 83.01% | Domino's Pizza |
| Houses-Visit Any | | | | Sonic |
| McDonald's | 54.98% | 55.22% | 55.42% | Cracker Barrel |
| Burger King | 35.72% | 36.03% | 36.44% | Outback Steakhor |
| Applebee's | 28.63% | 28.68% | 28.66% | Denny's |
| Subway | 28.47% | 29.08% | 29.92% | IHOP (Internation |
| Taco Bell | 28.06% | 27.93% | 27.58% | Pancakes) |
| Kentucky Fried Chicken (KFC) | 27.29% | 27.27% | 27.34% | Chili's Grill and Ba |
| Wendy's | 25.63% | 24.83% | 23.92% | TGI Friday's |
| Pizza Hut | 23.82% | 24.57% | 25.19% | Starbucks |
| Arby's | 23.21% | 23.51% | 23.88% | Golden Corral |
| Dairy Queen | 20.76% | 22.14% | 23.9% | |
| | | | | |

| PLACE | 0-3 | 3-7 | 7-10 |
|------------------------------|--------|--------|--------|
| | MILES | MILES | MILES |
| Olive Garden | 18.42% | 18.43% | 18.37% |
| Red Lobster | 14.99% | 14.82% | 14.66% |
| Domino's Pizza | 13.89% | 13.31% | 12.44% |
| Sonic | 13.45% | 13.18% | 13.16% |
| Cracker Barrel | 12.89% | 12.41% | 11.96% |
| Outback Steakhouse | 11.75% | 11.48% | 11.02% |
| Denny's | 11.65% | 11.28% | 10.83% |
| IHOP (International House Of | 11.22% | 10.46% | 9.38% |
| Pancakes) | | | |
| Chili's Grill and Bar | 10.66% | 10.22% | 9.44% |
| TGI Friday's | 9.69% | 9.07% | 8.14% |
| Starbucks | 9.67% | 9.37% | 8.87% |
| Golden Corral | 9.33% | 9% | 8.62% |

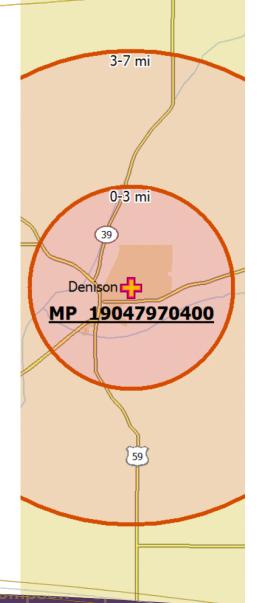
Jamaica Sanborn North Buena Vista Monroe New London Callender Shambaugh Meriden Guthrie G Lati Rinard Coalville Ida Grove West Burlington Coppock Van Wert Urber Life Gotteria Onawa Reinbect esville Bankston Lansing Clinton Hartley Luzerne Parnell Braddyville Gottertual Ministry ar Copyright 2014, Intercultural Institute for Contextual Ministry ar Copyright 2014, Intercultural Institute for Contextual Ministry ar Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



han McCausland Webb Prescott Russell Boone Clarksville Dunkerton Renwick Truesdale Pleasant Ha Redney Williamsburg Dysart Waucoma Hampton Pilot Mound Mondam Intercultural Institute Pleasant Plain Carbon Webster Bellevue Duncombe Sac City Richla of Confertual Ministry VI Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

| PROJECTS | 0-3 | 3-7 | 7-10 |
|---------------------------------------|--------|--------|--------|
| | MILES | MILES | MILES |
| Voted in fed/state/local election | 46.41% | 47.35% | 48.1% |
| Recycled products | 34.37% | 34.58% | 34.24% |
| Worked as volunteer (non political) | 16.8% | 17.02% | 17.12% |
| Engaged in fund raising | 10.57% | 10.94% | 11.36% |
| Religious club member | 7.39% | 7.58% | 7.9% |
| Wrote to elected offcl about publ bus | 5.78% | 5.85% | 5.89% |

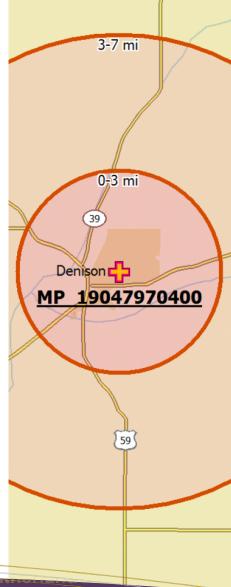
| PROJECTS | 0-3 | 3-7 | 7-10 |
|---------------------------------|-------|-------|-------|
| | MILES | MILES | MILES |
| Wrote to editor of mag or | 5.56% | 5.43% | 5.18% |
| newspaper | | | |
| Charitable Organization | 5.44% | 5.9% | 6.38% |
| Union member | 5.19% | 5.4% | 5.58% |
| Fraternal order member | 5.07% | 4.87% | 4.57% |
| Took active part in local civic | 4.87% | 5.02% | 5.2% |
| issue | | | |
| Addressed a public meeting | 4.61% | 5.18% | 5.81% |



Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to begin shaping targeted messages to your intended audience.



Bradgate Rake Weldon Anthon Ralston Reinbeck Lamont Le Grand Ringsted Dexter Lenox Neol a Junction Cumming Balltown Minden Alta St. Ansgar Wiota Meriden Alta Donnellson Sabula Wat Somers Brooklyn Kirkville Grand River Atalissa Lidderdale Waverly Divertual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry North Washington Gilbert Aurora Chariton New Al50

Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

| BOOKS | 0-3 | 3-7 | 7-10 |
|--------------------------------|--------|--------|--------|
| | MILES | MILES | MILES |
| Novel | 15.62% | 14.93% | 14.02% |
| Children's Books | 12.29% | 12.28% | 12.26% |
| Mystery | 11.41% | 11.24% | 11% |
| Cookbooks | 10.35% | 10.4% | 10.41% |
| Religious (not Bibles) | 8.5% | 8.64% | 8.73% |
| Biography | 6.51% | 5.99% | 5.24% |
| History | 6.51% | 6.31% | 6% |
| Romance | 6.28% | 6.23% | 6.22% |
| Personal/Business Self-help | 6.06% | 5.99% | 5.8% |

| MAGAZINES | 0-3 | 3-7 | 7-10 |
|-------------------------|--------|--------|--------|
| | MILES | MILES | MILES |
| Newspaper Distributed | 66.57% | 65.51% | 63.52% |
| Gen. Editorial | 44.16% | 43.56% | 42.52% |
| Womens | 39.19% | 38.49% | 37.39% |
| Service | 34.3% | 34.05% | 33.58% |
| Mens | 18.06% | 17.6% | 16.83% |
| Business/Finance | 14.4% | 13.97% | 13.11% |
| Automotive | 14.39% | 14.16% | 13.84% |
| Sports | 14.26% | 13.63% | 12.68% |
| Fishing/Hunting | 13.49% | 14.59% | 16.11% |

Humeston Prescett Gibson Griswold St. Lucas Eldon Buffalo Castalia Vining Polk City St. Anthe Unit Sterling Kellerton Nichols Linn Grove Manilla Valeria West Chester Intercultural Institute Muscatine Cotter Goldfield Riceville Merrill Montrose Stuart Humbo (on Contextual Ministry Confectual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry Comparison City Russell Riverdale Salix South English Par51

Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

| NEWSPAPERS | 0-3 | 3-7 | 7-10 |
|--------------------------|--------|--------|--------|
| | MILES | MILES | MILES |
| Gen. News | 56.41% | 56.86% | 57.26% |
| Classified | 34.84% | 35.33% | 36.15% |
| Sport | 32.4% | 32.88% | 33.39% |
| Editorial Page | 31.9% | 32.43% | 33.04% |
| Comics | 29.08% | 29.31% | 29.62% |
| Business/Finance | 27.79% | 27.72% | 27.25% |
| Food/Cooking | 25.22% | 25.25% | 25.08% |
| Movie Listings & Reviews | 25.11% | 24.25% | 22.8% |
| TV/Radio Listings | 23.79% | 23.22% | 22.41% |
| Home/Gardening | 21.55% | 21.66% | 21.56% |
| Travel | 18.24% | 17.95% | 17.29% |
| Science/Technology | 17.74% | 17.25% | 16.52% |
| Fashion | 13.4% | 13.43% | 13.37% |

| RADIO | 0-3 | 3-7 | 7-10 |
|-----------------------|--------|--------|--------|
| | MILES | MILES | MILES |
| Country | 24.23% | 27.03% | 30.98% |
| CHR Contemp Hit Radio | 18.56% | 17.57% | 16.17% |
| Adult Contemporary | 18.54% | 18.57% | 18.38% |
| Rock | 12.66% | 12.43% | 11.93% |
| Oldies | 11.96% | 12.29% | 12.51% |
| News/Talk | 11.56% | 11.43% | 10.95% |
| Classic Rock | 11% | 11.39% | 11.71% |
| Urban Contemporary | 9.15% | 8.19% | 6.99% |
| Alternative | 8.3% | 7.52% | 6.35% |
| Variety | 7.99% | 7.97% | 7.78% |
| Hispanic | 6.34% | 5.94% | 5.31% |
| Religious | 6.18% | 6.17% | 6.2% |
| Soft Contemporary | 5.44% | 5% | 4.34% |
| Classic Hits | 4.23% | 3.92% | 3.53% |
| All News | 4.16% | 3.97% | 3.58% |
| Sports | 3.53% | 3.34% | 3.01% |
| All Talk | 3.23% | 3.1% | 2.88% |
| Classical | 3.03% | 2.88% | 2.58% |
| | | | |



Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

3-7

MILES

26.61%

25.22%

24.04%

24.26%

23.51%

23.94%

21.93%

21.92%

20.54%

18.08%

19.21%

19.06%

18.9%

7-10

MILES

27.94%

25.58%

23.47%

24.41%

23.44%

24.85%

20.41%

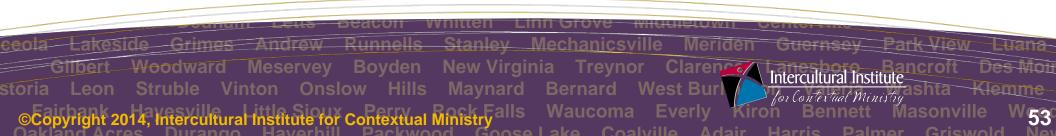
21.65%

19.86%

16.64% 19.51%

19.25%

| MULTIMEDIA: TV | 0-3 | 3-7 | 7-10 | MULTIMEDIA: TV | 0-3 |
|-------------------------|--------|--------|--------|----------------------------|-------|
| | MILES | MILES | MILES | | MILES |
| Fox News Channel | 60.34% | 61.47% | 62.84% | Nick At Nite | 25.41 |
| Satellite Dish | 56.73% | 56.99% | 57.06% | TV Info From Newspapers | 24.8% |
| Soapnet | 50.12% | 49.75% | 48.95% | USA Network | 24.31 |
| Other Video-On-Demand | 43.55% | 44.31% | 45.36% | BET (Black Entertainment | 24% |
| Sci-Fi Channel | 35.52% | 37.33% | 39.51% | TV) | |
| Adult Pay Per View TV | 34.14% | 34.26% | 34.35% | TCM (Turner Classic | 23.56 |
| MSNBC | 32.6% | 33.65% | 35% | Movies) | |
| Comedy Central | 29.32% | 28.09% | 26.26% | Hallmark Channel | 23.07 |
| TV Info From Sunday TV | 27.96% | 27.72% | 27.29% | ABC Fam. | 22.86 |
| Magazine | | | | TV Info From Monthly Cable | 22.03 |
| Subscribe Digital Cable | 27.45% | 28.72% | 30.07% | Guide | |
| Nickelodeon | 27.07% | 28.93% | 31.34% | The Golf Channel | 20.99 |
| Adult Swim | 26.27% | 28.23% | 30.47% | ESPN Classic | 19.03 |
| | | | | TV Info From Other | 18.96 |



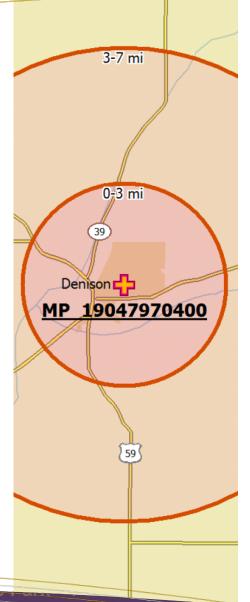
Lifetime

Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Mount Avr Sully Boyden Braddyville Castana Livermore Adel Bode Lehigh Archer Sumner Oche Asbury Bertram Steamboat Rock Panora Eagle Grove Shannon City North English Boxholm Plover Keokuk Udell Postville Drakesville Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

| MEDIUM | 0-3 | 3-7 | 7-10 |
|---------------------|--------|--------|--------|
| | MILES | MILES | MILES |
| Book Readers | | | |
| Heavy Users (7+) | 17.88% | 17.45% | 16.87% |
| Medium Users (4-6) | 10.3% | 9.91% | 9.25% |
| Light Users (1-3) | 21.55% | 21.23% | 20.76% |
| Quintiles (20%) | | | |
| Newspaper I (Heavy) | 1.37% | 1.44% | 1.51% |
| Newspaper II | 1.63% | 1.67% | 1.65% |
| Newspaper III | 1.88% | 1.92% | 1.96% |
| Newspaper IV | 0.68% | 0.71% | 0.73% |
| Newspaper V (Light) | 1.34% | 1.42% | 1.48% |

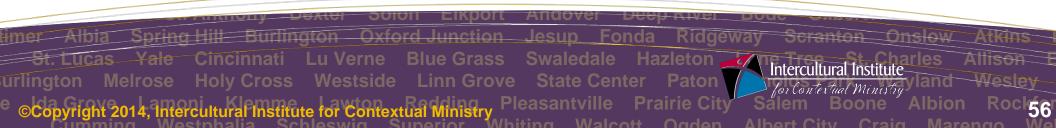
| MEDIUM | 0-3 | 3-7 | 7-10 |
|------------------------|--------|--------|--------|
| | MILES | MILES | MILES |
| Quintiles (20%) | | | |
| Magazines I (Heavy) | 18.31% | 18.65% | 18.95% |
| Magazines II | 8.02% | 8.02% | 7.92% |
| Magazines III | 9.34% | 9.68% | 10.1% |
| Magazines IV | 10.92% | 11.05% | 11.06% |
| Magazines V (Light) | 0.47% | 0.54% | 0.59% |
| Outdoor I (Heavy) | 6.68% | 6.24% | 5.66% |
| Outdoor II | 2.97% | 2.6% | 2.16% |
| Outdoor III | 3.2% | 3.18% | 3.14% |
| Outdoor IV | 18.34% | 17.78% | 17.19% |
| Outdoor V (Light) | 26.59% | 26.62% | 26.64% |
| Yellow Pages I | 15.56% | 15.11% | 14.5% |
| (Heavy) | | | |
| Yellow Pages II | 5.39% | 4.97% | 4.51% |
| Yellow Pages III | 4.79% | 4.57% | 4.26% |
| Yellow Pages IV | 24.13% | 23.48% | 22.84% |
| Yellow Pages V (Light) | 3.18% | 2.91% | 2.6% |

Clearfield Jackson Junction Hamburg Stanley Dayton Marathon Oxford Kellogg Earlyille Baldwin De Fremont Garrison Urbana Russell Ralston McCausland Hartwick Leler Carlisle Cedar Falls West P Inwood Ryan Struble Masonville Melvin Treynor Clarence Kirkman (a) Contextual Institute Sheffield Way Copyright 2014, Intercultural Institute for Contextual Ministry Beaconsfield La Porte City Low Moor New London 55

Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

| MEDIUM | 0-3 | 3-7 | 7-10 | MEDIUM | 0-3 | 3-7 | 7-10 |
|--------------------------------|--------|--------|--------|----------------------------------|--------|--------|-------|
| | MILES | MILES | MILES | | MILES | MILES | MILE |
| Radio Drive Time Quntiles | | | | TV Prime Time Quntiles (fifths / | | | |
| (fifths / 20%) | | | | 20%) | | | |
| Drive Time I & II (Heavy) | 2.99% | 3.13% | 3.41% | Prime Time I & II (Heavy) | 3.71% | 3.75% | 3.93% |
| Drive Time III (Medium) | 0.65% | 0.57% | 0.51% | Prime Time III (Medium) | 1.84% | 1.99% | 2.14% |
| Radio IV & V (Light) | 2.19% | 2.41% | 2.63% | Prime Time IV & V (Light) | 8.21% | 7.71% | 6.9% |
| Radio Media Quntiles (fifths / | | | | TV Early/Late Fringe Quntiles | | | |
| 20%) | | | | (fifths / 20%) | | | |
| Radio I & II (Heavy) | 8.31% | 8.27% | 8.15% | Fringe I & II (Heavy) | 40.2% | 39.56% | 38.94 |
| Radio III (Medium) | 4.45% | 4.65% | 4.78% | Fringe III (Medium) | 57.98% | 58.2% | 58.5% |
| Radio IV & V (Light) | 3.24% | 3.33% | 3.34% | Fringe IV (Light) | 58.14% | 57.15% | 55.85 |
| Cable TV Quntiles (fifths / | | | | TV All Day Quntiles (fifths / | | | |
| 20%) | | | | 20%) | | | |
| Cable I & II (Heavy) | 12.25% | 12.48% | 12.63% | All Day I & II (Heavy) | 13.22% | 12.58% | 12.01 |
| Cable III (Medium) | 4.01% | 3.76% | 3.51% | All Day III (Medium) | 25.98% | 25.34% | 24.68 |
| Cable IV & V (Light) | 32.32% | 33.24% | 34.31% | All Day IV (Light) | 12.7% | 11.75% | 10.69 |



Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

| USAGE | 0-3 | 3-7 | 7-10 |
|--------------------|--------|--------|--------|
| | MILES | MILES | MILES |
| Day-time Radio | | | |
| Listeners | | | |
| Dayparts [summary] | 10.36% | 10.44% | 10.49% |
| 6:00am - 10:00am | 14.03% | 13.44% | 12.61% |
| 10:00am - 3:00pm | 5.17% | 4.67% | 3.94% |
| 3:00pm - 7:00pm | 14.43% | 14.49% | 14.55% |
| 7:00pm - Midnight | 12.91% | 13.04% | 12.96% |
| Midnight - 6:00am | 5% | 5% | 4.97% |
| Weekend Radio | | | |
| Listeners | | | |
| Dayparts [summary] | 13.49% | 13.8% | 14.02% |
| 6:00am - 10:00am | 2.91% | 2.69% | 2.34% |
| 10:00am-3:00pm | 4.76% | 4.43% | 3.93% |
| 3:00pm - 7:00pm | 6.16% | 6.15% | 6.13% |
| 7:00pm - Midnight | 7.63% | 7.19% | 6.59% |
| Midnight - 6:00am | 9.81% | 8.97% | 7.82% |

| USAGE | 0-3 | 3-7 | 7-10 |
|------------------------|--------|--------|--------|
| | MILES | MILES | MILES |
| Prime Time TV Viewers | | | |
| 8:00-11:00pm | 7.62% | 7.81% | 7.91% |
| Saturday: 8:00-11:00pm | 8.5% | 8.3% | 7.94% |
| Sunday: 7:00-11:00pm | 8.54% | 9.33% | 10.19% |
| 9:00am-1:00pm | 25.41% | 26.61% | 27.94% |
| 9:00am-4:00pm | 29.96% | 30.97% | 32.06% |
| 4:00pm-7:00pm | 27.12% | 27.23% | 27.03% |
| 11:00pm-1:00am | 40.38% | 40.96% | 41.6% |
| AVG Prime time | 2.58% | 2.5% | 2.33% |
| Mon-Sun | | | |

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Minburn Sutherland Anthon Sioux Rapids St. Olaf Rockwell City Davenport Ringsled Stuart Lockrid geley Hanlontown Walcott Clear Lake Westfield Harper Park View Coart Intercultural Institute Hull Floyd Earlham Dunkerton Cresco Cylinder Council Bluffs Little Confectual Ministry Pocopyright 2014, Intercultural Institute for Contextual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry Proceedings of the second and Property States and States and

Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

| TV VIEWERS | 0-3 | 3-7 | 7-10 | TV VIEWERS | TV VIEWERS 0-3 | TV VIEWERS 0-3 3-7 |
|------------|--------|--------|--------|----------------|---------------------|----------------------------|
| | MILES | MILES | MILES | | MILES | MILES MILES |
| Weekday | | | | Weekend | Weekend | Weekend |
| 6-7am | 17.82% | 17.47% | 16.88% | Sat: 7-10am | Sat: 7-10am 18.17% | Sat: 7-10am 18.17% 18.26% |
| 7-9am | 18.52% | 18.63% | 18.61% | Sat: 10am-1pm | Sat: 10am-1pm 7.11% | Sat: 10am-1pm 7.11% 6.99% |
| 9am-12noon | 20.84% | 22.13% | 23.57% | Sat: 1-4pm | Sat: 1-4pm 23.42% | Sat: 1-4pm 23.42% 23.12% |
| 12noon-4pm | 9.12% | 8.84% | 8.49% | Sat: 4-6pm | Sat: 4-6pm 5.61% | Sat: 4-6pm 5.61% 5.67% |
| 4-6pm | 43.86% | 44.65% | 45.23% | Sat: 6-7pm | Sat: 6-7pm 1.72% | Sat: 6-7pm 1.72% 1.76% |
| 6-7pm | 20.09% | 21.54% | 23.13% | Sat: 7-8pm | Sat: 7-8pm 1.09% | Sat: 7-8pm 1.09% 1.08% |
| 7-7:30pm | 1.34% | 1.3% | 1.22% | Sat: 8-11pm | Sat: 8-11pm 8.5% | Sat: 8-11pm 8.5% 8.3% |
| 7:30-8pm | 10.06% | 9.7% | 9.24% | Sat: 11pm-1am | Sat: 11pm-1am 4.1% | Sat: 11pm-1am 4.1% 3.97% |
| 8-11pm | 7.62% | 7.81% | 7.91% | Sat: 1am-7pm | Sat: 1am-7pm 24.31% | Sat: 1am-7pm 24.31% 24.04% |
| 11pm-12am | 32.6% | 33.65% | 35% | Sun: 7-10am | Sun: 7-10am 2.05% | Sun: 7-10am 2.05% 2.05% |
| 11pm-1am | 40.38% | 40.96% | 41.6% | Sun: 10am-1pm | Sun: 10am-1pm 6.45% | Sun: 10am-1pm 6.45% 7.14% |
| 1-6am | 31% | 30.87% | 30.22% | Sun: 1-4pm | Sun: 1-4pm 5.25% | Sun: 1-4pm 5.25% 5.1% |
| | | | | Sun: 4-7pm | Sun: 4-7pm 12.32% | Sun: 4-7pm 12.32% 12.89% |
| | | | | Sun: 7-11pm | Sun: 7-11pm 8.54% | Sun: 7-11pm 8.54% 9.33% |
| | | | | Sun: 11pm-1am | Sun: 11pm-1am 4.52% | Sun: 11pm-1am 4.52% 4.57% |
| | | | | Sun: 1-7am | Sun: 1-7am 19.35% | Sun: 1-7am 19.35% 20.29% |

West Chester New Hartford Halbur Avoca Ionia Bloomfield Pocahontas Coryclon Glenwood Galva St. Anthony Ashton Lohrville Lytton Titonka Belle Plaine Cotter Ministry Low Moor Hancock Frederika Danbury Leighton Fonda Lake Mills For Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

- 1. Please read pages 61 and 62 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 36-40. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 43. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 45. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

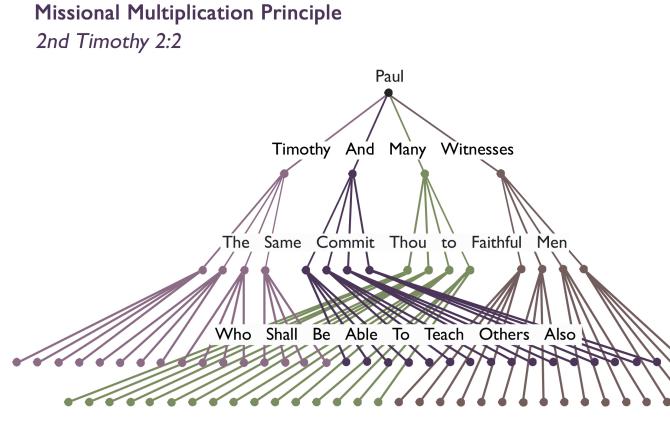
- 1. Review the shared places listed on page 47. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 49. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 51-53. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 55-58. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

orth Buena Vista Cascade Mitchell Manning West Bend Muscatine Libertyville Carpenter Goodell New Plano Webb Fremont Kimballton Rose Hill Albert City Wellman Souther dish Lehrville Sioux City Ha rabee Nemaha Ireton Thayer Malvern Bondurant Oxford Junction Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.



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Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



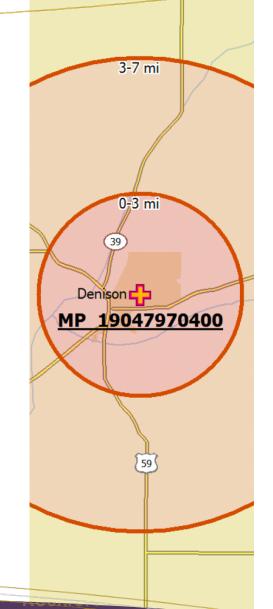


Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Ionia Hudsen Rowan Williamson Ayrshire Maharishi Vedic City Villisca Defiance Ringsted Arion Ames Albert City Archer New London Ida Grove Nodaway Davis City Intercultural Institute Danbury Beacon Greene Alexander Cumming Charlotte Blockton Confectual Ministry Churdan Anthon Exline Arnolds Park Wilton Nort 63 Copyright 2014, Intercultural Institute for Contextual Ministry

Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

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