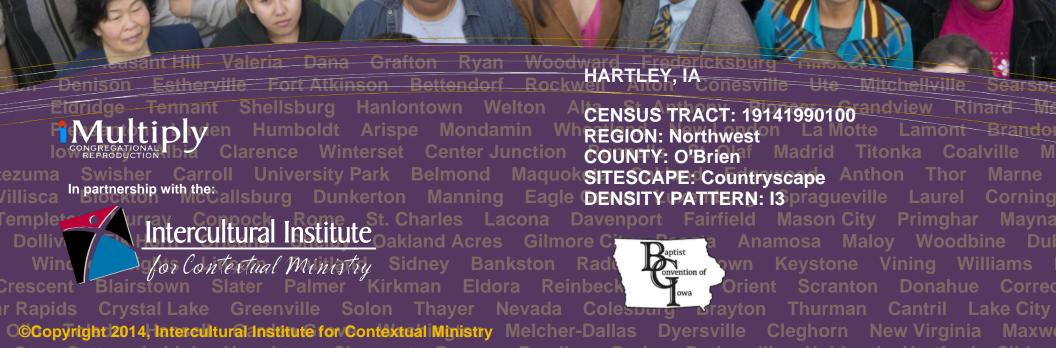
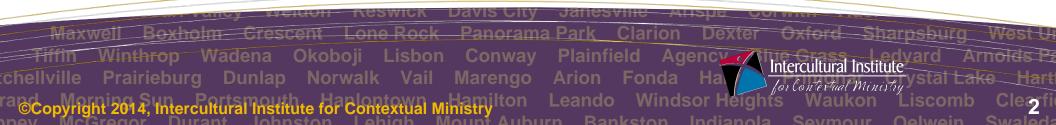
MissionSite top unreached locations



MissionSite (TM) Table of Contents

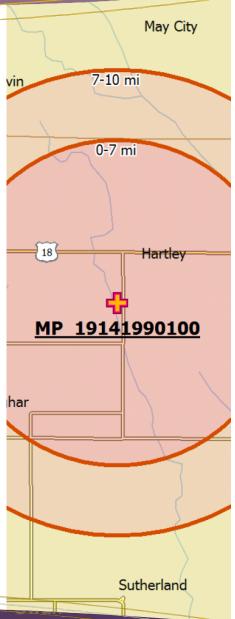
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Site Location Summary

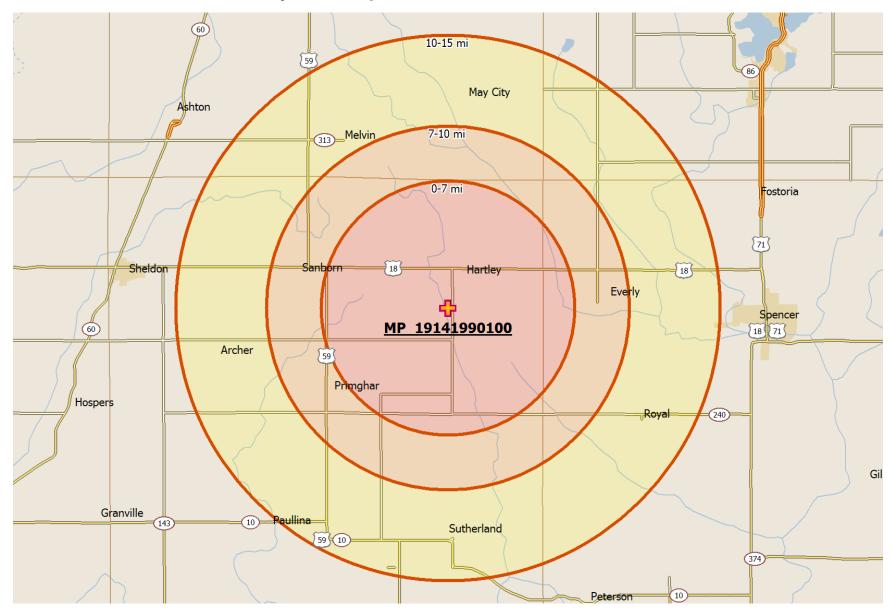
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	region	1901	Northwest
3	County Location	19141	O'Brien
4	Zipcode	51346	O'Brien
5	Sitescape Category	1	Countryscape
6	Sitescape Group	1.2	Distant Settlements
7	Sitescape Subgroup	1.22	Settlements adjacent to other settlements
8	Sitescape Density Pattern	13	2500-2500-10000





Site Location Summary - Map of the Site Location



Houghton Decerah Smithland Arispe Ossian Tingley Roland Raymond Meriden Alta Eddyville Fari Deuds Templeton Montrose Elma Garner Exline Griswold Grand Moura Intercultural Institute enna Aurora Westside University Park Humeston Bronson Lime Spring for Contextual Ministry for Contextual Ministry Stherville Wellsburg Chelsea Eldridge Blairsburg Ox

Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	9	Noncore adjacent to micro area and contains a town of at least 2,500 residents
3	Rural / Urban Continuum	7	
4	NCHS Rural Urban Codes	6	Noncore - counties that are neither metropolitan or micropolitan
5	NCES Urban Centric	43	Rural: Remote: Census-defined rural territory that is more than 25 miles from an urbanized
	Locale Codes		area and is also more than 10 miles from an urban cluster.
6	IICM RUCA Values Index	13	Rural commuting: Secondary flow 10% to 30% to a large Urban Cluster
7	ERS RUCA Commuting Value	10	Rural areas: primary flow to a tract outside a urbanized area or urban cluster
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

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Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-7 MILES	7-10 MILES	10-15 MILES
2010 Population	2,545	3,497	3,936
2010 Households	1,121	1,582	1,693
2010 Group Quarters Population	102	118	61

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	5	2	5
Language Diversity National Index	37	10	3
Foreign Born Diversity National Index	43	23	48
Ancestry Diversity National Index	32	32	34
Racial Diversity National Index	15	5	0

Hepburn Luzerne Clutier Remsen Carroll Owasa Rodman Janesville Onawa Underwood Lost Nation Bennett Olin Springbrook Perry Pleasantville Hartwick Irwin Clause Intercultural Institute Somers Marne Dundee Slater Raymond Woodburn Coggon Mor Jor Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	1	True
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True

on Boxholm Arcadia Marengo Cambridge Luzerne Onawa Brooklyn Sioux Rapids University Park E Bankston Defiance Dougherty Elk Horn Redding Storm Lake Maren Intercultural Institute Baxter Jesup Goldfield Quimby Craig Bertram Chillicothe Martinsb For Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-7 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-7 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	5	0.45%
Mainstay Communities	Established, Diverse Households	90	8.03%
Working Communities	Blue-collar, Working Families	565	50.4%
Country Communities	Rural, Agri. & Mining Families	329	29.35%
Aspiring Communities	Young Singles / Aspiring-Multihousing	6	0.54%
Urban Communities	High Density, Inner-city Neighborhoods	126	11.24%

Exline Avoca <u>Steamboat Rock Albert City Early Ogden Earlham</u> Rose Hill Paton Kirkville Blockton Hartley Delmar Bennett Persia Tiffin New London Garnavillo Oto <u>Intercultural Institute</u> Charles City B Ik Horn Tipton Bradgate Nevada Neola Plainfield Ferguson Gray Love *Love Contextual Ministry* wood Aredale *Contextual Ministry* Contextual Ministry Sterling Sioux Rapids, Belle Plaine, Knierim, Indianola

Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.



Using the Site Location Summary

Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?



Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-7 mile band that are in each category. The index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-7 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-7 MILE BAND	% INDEX
Unreached Households	3,903	722	18.5%
Unreached %	63.51%	64.43%	101.44
Religious But NOT Evangelical HH	718	143	19.95%
Religious But NOT Evangelical %	11.68%	12.78%	109.4
Spiritual But NOT Relig or Evang HH	608	98	16.17%
Spiritual But NOT Relig or Evang %	9.89%	8.77%	88.66
Not Evangelical, Not Interested HH	2,578	481	18.65%
Not Evangelical, Not Interested %	41.95%	42.88%	102.23



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Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCIOWA within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BCIOWA Churches	0	0	0%
Active BCIOWA Attenders	0	0	0%
Active Evangelical Households	1,125	140	12.43%
Active Evangelical Percent	18.30%	16.74%	91.48
Inactive Evangelical Households	1,118	139	12.43%
Inactive Evangelical Percent	18.19%	16.64%	91.48
# New Churches Needed	3	0	13.59%



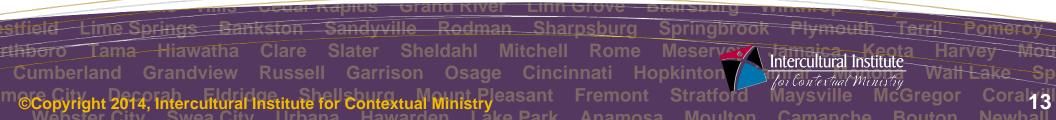


Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

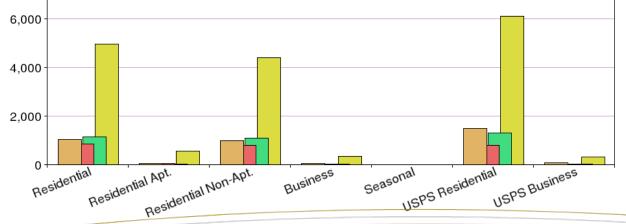
Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.



The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-7 mile band. The percentage of the county population and number of households that appears in the 0-7 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO	DEMOSCAPE	COUNTY	BAND
990 Population	15,444	2,748	17.79%	1990 Households	5,980	1,096
2000 Population	15,102	2,762	18.29%	2000 Households	6,001	1,086
2010 Population	13,873	2,545	18.34%	2010 Households	6,146	1,121
Location Types in this MissionSite					Location T	уре
🔲 0-7mi Band	d 📕 7-10r	ni Band	🔲 10-15mi Band	County	Residential	
8,000					Residential	Apt.
					Desidential	Non Ant
6,000					Residential	Non-Apt.

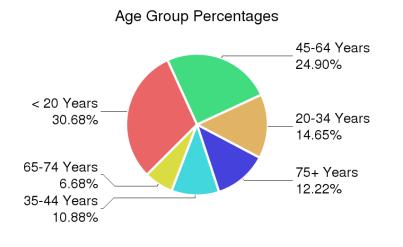


Location Type	0-7mi Band
Residential	1,053
Residential Apt.	58
Residential Non-Apt.	995
Business	56
Seasonal	0
USPS Residential	1,489
USPS Business	78

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A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.01%	6.37%	127.15
4-5 Years	2.56%	1.73%	67.58
6-8 Years	3.86%	3.38%	87.56
9-11 Years	3.83%	5.38%	140.47
12-13 Years	2.52%	2.99%	118.65
14-17 Years	5.2%	7.35%	141.35
18-19 Years	2.67%	3.5%	131.09
0-5 Years	7.57%	8.09%	106.87
6-12 Years	8.97%	10.14%	113.04
13-19 Years	9.13%	12.46%	136.47
< 20 Years	25.67%	30.69%	119.56
20-34 Years	15.82%	14.66%	92.67
35-44 Years	10.21%	10.88%	106.56
45-64 Years	27.2%	24.91%	91.58
65-74 Years	8.51%	6.68%	78.5
75+ Years	12.6%	12.22%	96.98
Median Age	43	38	86.91
Median Age (Male)	40	40	100.05
Median Age (Female)	47	37	80.55

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 Windsor Heights
 Belle Plaine
 Bellevue
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 Morrison
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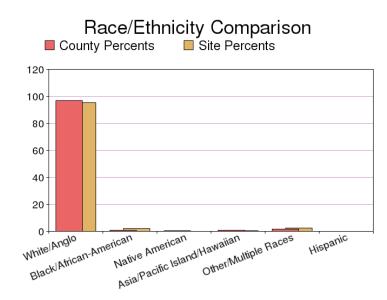
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A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	96.63%	95.32%	98.65
Black, African-American	0.87%	1.81%	207.23
Native American	0.27%	0.2%	73.66
Asian	0.69%	0.39%	56.78
Pacific Island, Hawaiian	0.01%	0.04%	545.11
Other/Multiple Races	1.54%	2.24%	145.87
Hispanic	0%	7.03%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	9,473	1,627	
Less than 9th Grade	9.31%	7.19%	129.47
No High School Diploma	8.02%	11.86%	67.63
High School Graduate	39.53%	40.38%	97.9
Some College, no degree	20.41%	20.9%	97.65
Associate Degree	7.4%	6.27%	118.04
College Degree	11.87%	10.26%	115.6
Graduate/Prof. degree	3.46%	3.13%	110.46

Pacific Junction New Virginia Ida Grove Lohrville Washington Marathon Oxford West Des Moines Alle Brighton Cedar Falls Elk Horn Cantril Alvord Norwalk Colesburg Dyer Intercultural Institute Vail Rodman Moville Pilot Mound Ogden Alexander Duncombe for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Marshalltown Pocabontas Ellston Sully Greene Adel B

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-7 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	5.6%	7.14%	126.77
\$10,000 to \$19,999	11%	11.24%	102.19
\$20,000 to \$29,999	13.62%	15.79%	115.94
\$30,000 to \$49,999	26.2%	26.23%	100.12
\$50,000 to \$59,999	11.16%	11.78%	105.5
\$60,000 to \$69,999	9.4%	8.03%	85.37
\$70,000 to \$79,999	6.75%	6.07%	89.84
\$80,000 to \$89,999	4.82%	3.75%	77.79
\$90,000 to \$99,999	2.91%	2.85%	98.01
\$100,000 to \$124,999	4.18%	2.23%	53.33
\$125,000 to \$149,999	2.03%	1.52%	74.56
\$150,000 to \$199,999	1.38%	2.05%	148.35
\$200,000 to \$249,999	0.29%	0.36%	121.84
\$250,000 or more	0.65%	0.89%	137.07
Median Household	44,557	44,522	99.92
Average Household	52,076	56,953	109.37
Per Capita Household	23,595	25,099	106.37
Family/Non-Family Household			
Income			
Median Family Income	53,915	54,456	101
Average Family Income	61,541	57,953	94.17
Median Non-Family Income	27,350	27,962	102.24
Average Non-Family Income	31,770	19,915	62.68

rk View Marne Sloan Williamson Garden Grove Sherrill Whitten Archer Harvey Le Roy Schaller Ce Bristow Quasqueton Ryan Chatsworth Stanwood Wall Lake Haverhill Intercultural Institute gton Wilton Mitchell Granville Thornburg Goose Lake Burlington Lyn Intercultural Institute for Contextual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-7 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	68.21%	68.51%	100.44
Families with Children	30.34%	34.26%	112.89
Families without Children	37.86%	34.26%	90.47
Non-Family Households			
% Non-Family Households	31.79%	31.49%	99.05
Non-Families with Children	0.16	0.27	164.48
Non-Families without Children	31.63	31.22	98.71
Housing Units			Index
Total Housing Units	6,703	1,248	
Vacant percent	8.31%	10.18%	122.46
Owned percent	70.68%	70.35%	99.53%
Rented Percent	21.01%	19.39%	92.31
Households by Size			Index
Avg household size	2.15	2.18	101.4
Avg family hh size	2.66	2.67	100.38
Avg non-family hh size	1.07	1.12	104.67
Households By Count of Persons			Percent
One	1,745	319	18.28%
Тwo	2,823	518	18.35%
Three or Four	1,293	236	18.25%
Five+	285	48	16.84%

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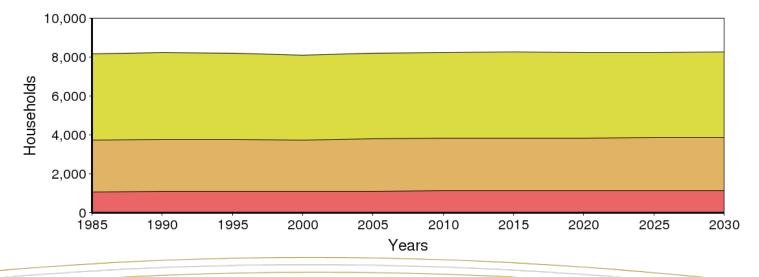
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-7 mile ring. The percentage of the county population and number of households that appears in the 0-7 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	15,444	2,748	17.79%
2000 Population	15,102	2,762	18.29%
2010 Population	13,873	2,545	18.34%
2015 Population	13,601	2,507	18.43%

Household Change from 1985 to 2030

📕 0-7mi Ring 👘 🔲 0-10mi Ring

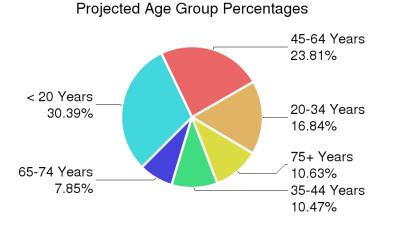
📃 0-15mi Ring



Calt Dixon Floris Plainfield Codar Falls Hawkeye Swaledale Lone Rock Morley Martensdale Track West Okoboji Lucas Maurice Dunlap Rossie New Hampton Reinberg Kesuick Shell Rock Anita Pioneer Thompson Dedham La Motte Alton Hills Aurora Popejoy Evolution for Contextual Ministry Coalville Lyttor Copyright 2014, Intercultural Institute for Contextual Ministry Coapyright 2014, Intercultural Institute for Contextual Ministry Coapyright 2014, Intercultural Institute for Contextual Ministry Coapyright 2014, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

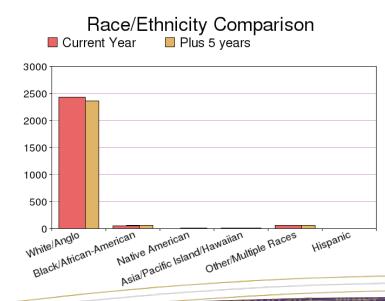


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	6.37%	6.34%	99.53
4-5 Years	1.73%	1.64%	94.8
6-8 Years	3.38%	3.39%	100.3
9-11 Years	5.38%	5.19%	96.47
12-13 Years	2.99%	3.03%	101.34
14-17 Years	7.35%	7.42%	100.95
18-19 Years	3.5%	3.43%	98
0-5 Years	8.09%	7.98%	98.64
6-12 Years	10.14%	10.05%	99.11
13-19 Years	12.46%	12.41%	99.6
< 20 Years	30.69%	30.44%	99.19
20-34 Years	14.66%	16.87%	115.08
35-44 Years	10.88%	10.49%	96.42
45-64 Years	24.91%	23.85%	95.74
65-74 Years	6.68%	7.86%	117.66
75+ Years	12.22%	10.65%	87.15
Median Age	43	38	87.3
Median Age (Male)	40	40	100.62
Median Age (Female)	47	37	78.43

Crystal Lake Randall Keosauqua Maloy Randolph Belmond Beaconsfield Altoona Atkins Luana Mite yesville Modale Wiota Renwick Vincent Fenton Pleasant Plain Princetor Meriden Melrose Centralia Boone Calumet Le Mars Gilmore City Elma Elkhart Houghton Cama for Contextual Ministry UCCopyright 2014, Intercultural Institute for Contextual Ministry Contextual Ministry Spirit Lake Coburg Windsor Heights Britt Durango 20

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	95.32%	94.26%	98.88
Black, African-American	1.81%	2.51%	139.03
Native American	0.2%	0.32%	162.43
Asian	0.39%	0.56%	142.12
Pacific Island, Hawaiian	0.04%	0.04%	101.52
Other/Multiple Races	2.24%	2.31%	103.3
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	1,627	1,595	
Less than 9th Grade	7.19%	7.02%	97.65
No High School Diploma	11.86%	10.91%	91.96
High School Graduate	40.38%	40.75%	100.92
Some College, no degree	20.9%	21.69%	103.81
Associate Degree	6.27%	6.58%	105.01
College Degree	10.26%	9.97%	97.12
Graduate/Prof. degree	3.13%	3.07%	98.01

Saylerville Coon Rapids Lincoln New Hartford Struble Storm Lake Masonville Bagley Sibley Liberty Lear Lake Reinbeck Conway St. Charles Randall Neola Williamsburg Intercultural Institute Finnell Clive Lidderdale Algona Miles Worthington Bettendorf Basse for Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-7 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-7 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	7.14%	6.11%	85.56
\$10,000 to \$19,999	11.24%	10.8%	96.05
\$20,000 to \$29,999	15.79%	12.74%	80.71
\$30,000 to \$49,999	26.23%	25.58%	97.52
\$50,000 to \$59,999	11.78%	12.21%	103.71
\$60,000 to \$69,999	8.03%	8.41%	104.71
\$70,000 to \$79,999	6.07%	7.08%	103.58
\$80,000 to \$89,999	3.75%	4.69%	103.93
\$90,000 to \$99,999	2.85%	2.83%	99.2
\$100,000 to \$249,999	2.23%	3.19%	142.85
\$125,000 to \$149,999	1.52%	2.04%	134.22
\$150,000 to \$199,999	2.05%	3.27%	159.59
\$200,000 to \$249,999	0.36%	0.44%	124
\$250,000 or more	0.89%	1.06%	119.04
Median Household	44,522	48,708	109.4
Average Household	56,953	61,738	108.4
Per Capita Household	25,099	27,842	110.93
Family/Non-Family Household			
Income			
Median Family Income	54,456	54,776	100.59
Average Family Income	57,953	64,027	110.48
Median Non-Family Income	27,962	29,242	104.58
Average Non-Family Income	19,915	19,225	96.54

Lorimor West Chester Indianola Coalville Marble Rock Armstrong Boone Elberon Madrid Granville Ruthven Westfield Bennett Bayard Gowrie Bagley Ackworth Ionia Fruitland Lisbon Wayland Lucas McCausland Wyoming St. Donatus for Contextual Institute Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-7 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	68.51%	68.5%	99.98
Families with Children	34.26	34.25	99.98
Families without Children	34.26	34.51	100.75
Non-Family Households			
% Non-Family Households	31.49%	31.5%	100.05
Non-Families with Children	0.27	0.27	100.05
Non-Families without	31.22	31.24	100.05
Children			
Housing Units			
Total Housing Units	1,248	1,259	100.88%
Vacant percent	10.18%	10.25%	100.69
Owned percent	70.35%	70.37%	100.03
Rented Percent	19.39%	19.3%	99.54
Households by Size			
Avg household size	2.18	2.13	97.71%
Avg family hh size	2.67	2.60	97.38%
Avg non-family hh size	1.12	1.12	100%
Households By Count of			
Persons			
One	319	324	101.57%
Two	518	540	104.25%
Three or Four	236	229	97.03%
Five+	48	35	72.92%

Blencoe Davis City Leland Centerville Calmar Shannon City Melrose Wiota Peosta Blakesburg Me wheatland Fertile Liscomb Runnells Thornton Miles Castalia Morre Intercultural Institute thrie Center Webb Grand River Center Point Morrison Creston Elk Horre for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-7	7-10	10-15	BORN IN:	0-7	
	MILES	MILES	MILES		MILES	Ν
Foreign Born Pop	130	30	32	Eastern Africa	22	5
Northern Europe	2	2	3	Middle Africa	0	0
Western Europe	19	6	9	Northern Africa	0	0
Southern Europe	0	0	0	Southern Africa	0	0
Eastern Europe	2	0	0	Western Africa	0	0
Other Europe	0	0	0	Other Africa	0	0
Eastern Asia	5	1	0	Oceania	0	0
So. Central Asia	0	1	1	Caribbean	0	0
SE Asia	9	2	5	Central Amer.	52	3
Western Asia	7	0	0	South America	2	9
Other Asia	0	0	0	North America	10	1
				Born at sea	0	0



Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-7	7-10	10-15	SPOKEN AT HOME	0-7	7-10	10-15
Eaulish anh	MILES	MILES	MILES	Oth an Inda Europ	MILES	MILES	MILES
English only	2,831	3,561	2,912	Other Indo-Euro	2	0	0
Spanish	96	22	67	Asian/PI languages	0	0	0
Other Indo-Euro	24	32	24	Chinese	0	0	0
language				Japanese	0	0	0
French (incl. Patois,	2	2	2	Korean	0	0	0
Cajun)				Mon-Khmer,	0	0	0
French Creole	0	0	0	Cambodian			
Italian	0	0	0	Miao, Hmong	0	0	0
Portuguese	0	0	0	Thai	0	5	0
German	9	12	10	Laotian	0	0	0
Yiddish	0	0	0	Vietnamese	0	0	4
Other West Germanic	9	12	7	Other Asian	0	0	0
A Scandinavian	2	2	3	Tagalog	4	0	0
Language				Other Pacific Is	0	2	0
Greek	0	0	0	Other languages	26	0	4
Russian	0	0	1	Navajo	0	0	0
Polish	0	0	0	Other Native N.	0	0	0
Serbo-Croatian	0	0	0	American			
Other Slavic Language	0	1	1	Hungarian	0	0	0
Armenian	0	0	0	Arabic	0	0	0
Persian	0	0	0	Hebrew	4	0	0
Gujarathi	0	3	0	African languages	22	0	4
Hindi	0	0	0	Other unspecified	0	0	0
Urdu	0	0	0		5	0	Ū

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Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-7	7-10	10-15
	MILES	MILES	MILES
Reporting ancestry	2,636	3,095	2,541
Arab	0	0	0
Armenian	0	0	0
Austrian	2	0	0
British	0	0	5
Canadian	0	0	0
Croatian	0	0	1
Czech	2	2	5
Czechoslovak	1	1	2
Danish	95	89	135
Dutch	374	806	284
English	141	130	89
European	30	17	21
Finnish	0	0	0
French (not Basque)	33	27	23
French Canadian	7	14	16
German	1,294	1,299	1,275
Greek	0	0	0
Hungarian	2	0	0
Iranian	0	1	0

Moville Linden Boyden Hudson Bussey Albia Lawton Moorhead Gilmore City Kinross Blencoe Unit arksville Wellman Underwood Silver City Davenport Montour Kellerton Intercultural Institute Fort Atkinson Maquoketa Le Grand Rickardsville Albion Grand River for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

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Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

- 1. The Demoscape information on page 19 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 15 and 20 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 16 & 21 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Ackardsville West Union Paullina Carpenter New Sharon Maysville Stockton Braddyville Red Oak Salen Columbus Junction Bridgewater Fertile Ackley Lynnville Luxemburg Intercultural Institute Peterson Sheldon Sully Central City McCallsburg Hayesville Wiota Copyright 2014, Intercultural Institute for Contextual Ministry Delta Chillicothe Brookly 27

Using the Demographic Indicators

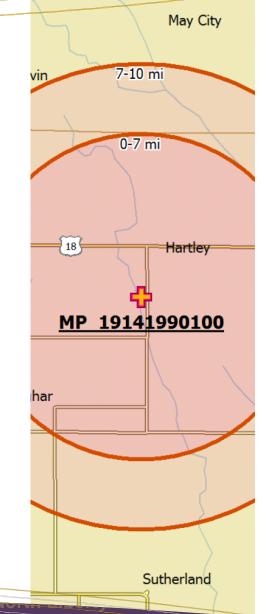
Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 17 & 22 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 18 & 23. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 24, 25 & 26 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Park Templeton New Hampton Coggon Harvey Floyd Pocahontas Stockport Adel Shellsburg Nora S Marion West Bend Kirkman Le Claire Clearfield Millville Marathon Intercultural Institute son New Hartford Nemaha Hedrick Casey Urbandale St. Anthony Atk for Confertual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	1,121	100%	724	100%
AFFLUENT SUBURBIA	5	0.45%	4	0.55%
America's Wealthiest	0	0%	0	0%
Dream Weavers	4	0.36%	3	0.41%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	1	0.09%	1	0.14%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	0	0%	0	0%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	0	0%	0	0%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	9	0.8%	6	0.83%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	5	0.45%	3	0.41%
Urban Optimists	0	0%	0	0%
Family Convenience	4	0.36%	3	0.41%
Mid-Market Enterprise	0	0%	0	0%



The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	1,121	100%	724	100%
BLUE COLLAR BACKBONE	52	4.64%	33	4.56%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	22	1.96%	13	1.8%
Lower Income Essentials	11	0.98%	7	0.97%
Small Town Endeavors	19	1.69%	13	1.8%
AMER. DIVERSITY	81	7.23%	63	8.7%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	4	0.36%	3	0.41%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	18	1.61%	12	1.66%
Mature America	59	5.26%	48	6.63%
METRO FRINGE	513	45.76%	353	48.76%
Steadfast Conservative	462	41.21%	317	43.78%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	51	4.55%	36	4.97%

Sheldahi Burt Thayer Riceville Pleasant Plain Lucas Havesville Otho Aplington Pilot Mound Liscon Intercultural Institute Manly Garwin New Market Ayrshire Crescent Dana Hastings Lux Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	1,121	100%	724	100%
REMOTE AMERICA	0	0%	0	0%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	6	0.54%	4	0.55%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	6	0.54%	4	0.55%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	329	29.35%	185	25.55%
Industrious Country Living	2	0.18%	1	0.14%
America's Farmland	310	27.65%	177	24.45%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	17	1.52%	7	0.97%

Latimer Bassett Sharpsburg Cedar Rapids Solon Keokuk Salix Holstein Anthon Clermont Liberty Horrison Rhodes Kinross Atalissa Harlan Marathon Lester Hudson Intercultural Institute Crescent Liscomb Earlham Bedford West Chester Hardy Malvern Roy Contextual Ministry Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Chester Lewis Rodman Contextual Ministry

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	1,121	100%	724	100%
STRUGGLING SOCIETIES	107	9.55%	63	8.7%
Rugged Southern Style	107	9.55%	63	8.7%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	19	1.69%	13	1.8%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	19	1.69%	13	1.8%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Expected Churdan Coppock Arcadia Bedford Bagley Harpers Ferry Millerton Truesdale Greenfield in Fractoville Rake St. Paul Centralia Knoxville Dunkerton Peterson Intercultural Institute George Varina Lytton Garden Grove Grant Linn Grove Cambridge Keokuk Kensett Jor Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Identifying Focus Groups in this Location

Within the 0-7 mile, 7-10 mile and 10-15 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

- 1. Review the current demographic summary on pages 14-18 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 19-23. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 24-26. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 30-33. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Tama Sheldahi Lester Lake City Stratford Osceola Laurens Rockford Red Oak Lanesboro Thom Tama Crove Carter Lake Belle Plaine Middletown Griswold Buckeye Oward Blancos Arlington Lewis B ar Marcus Prairie City Sidney Wellman Morley Asbury Harlan Albert Intercultural Institute Confectual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry Bilot Mound Leighton Garden Grove Rodney

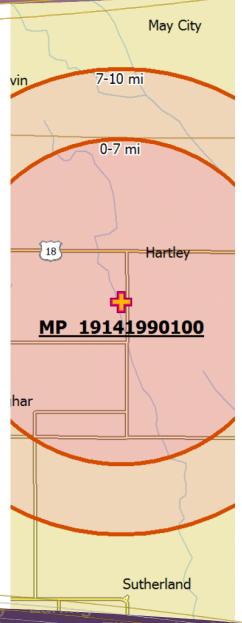
Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).





Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-7	7-10	10-15	BRIDGES	0-7	7-10	10
	MILES	MILES	MILES		MILES	MILES	М
PC-HH Own	73%	73%	73%	Internet Use: News/ Weather	23%	23%	21
Use Comp. for Internet/E-mail	54%	54%	54%	Use Comp. for News/Info./Data	21%	21%	23
Internet Use: E-Mail	44%	44%	44%	Service			
Use Comp. for Comp. Games	40%	40%	41%	Internet Use: Banking	21%	20%	219
Use Comp. for Word	36%	37%	38%	Use Comp. for Accounting	13%	13%	159
Processing				PC-Network-HH Has One	13%	13%	139
Use Comp. for Shopping	33%	33%	34%	Internet Use: Shopping: Made A	12%	11%	139
Use Comp. for Digital Camera	30%	30%	31%	Purchase			
Photo Editing				Use Comp. for Personal Financial	11%	11%	119
Use Comp. for Education	28%	27%	27%	Mngmnt			
Use Comp. for Banking	27%	26%	27%	Internet Use: Shopping: Gathered	10%	9%	10
HH Owns DVD Player	23%	22%	22%	Info. for Shopping			
				Use Comp. for Filing/DB Mngmnt	10%	10%	11

Rewley Gray Bernard Ackworth Fayette Maquoketa Stacyville Tama Delhi Woolstock Mount Union Gladbrook Cantril Menlo West Okoboji Fairfax Sergeant Bluff Dedhard Cherokee Lefterson Harlan Spirit Lake Vincent Woodburn Emmetsburg Eddyville Battle Creek For Gordeviud Ministry Milton Adel B ©Copyright 2014, Intercultural Institute for Contextual Ministry Contextual Ministry Tiffin Ute Hinton

HH Owns Video/Webcam

10%

10%

9%

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Listening To Music	65%	65%	64%
Dining Out (Not Fast Food)	56%	56%	56%
Reading Books	50%	50%	49%
Card Games	43%	43%	44%
Gardening	37%	38%	38%
Go To A Beach/Lake	33%	33%	33%
Cooking for Fun	32%	32%	32%
Board Games	32%	31%	31%
Going To	20%	20%	21%
Bars/Nightclubs/Dancing			
Photography	18%	18%	19%

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Any Ailment	69%	70%	69%
Gen./Fam. Practitioner	43%	43%	43%
Dentist	26%	26%	26%
Eye Dr.	24%	24%	24%
Backache	23%	23%	23%
Hypertension/High Blood	22%	23%	23%
Pressure			
None Of These	20%	19%	19%
High Cholesterol	19%	19%	19%
Any Arthritis	17%	17%	17%
Acid Reflux Disease	16%	16%	16%
(GERD)			

-ruitland Sully Sandyville Packwood Coalville Nemaha Peosta Deep River Conesville Batavia Adair Perry Ocheyedan Jesup Corwith Ottosen Calmar St. Olaf Muscature Intercultural Institute d Carson Osage Dumont Nevada Hedrick Conway Superior Eddyvi of Contextual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-7	7-10	10-15		BRIDGES	BRIDGES 0-7	BRIDGES 0-7 7-10
	MILES	MILES	MILES			MILES	MILES MILES
Concert	24.16%	24.06%	23.41%		Movies: Romantic Comedy	Movies: Romantic Comedy 17.22%	Movies: Romantic Comedy 17.22% 17.18%
Live Theater	16.17%	15.68%	15.23%		Movies: Drama	Movies: Drama 15.16%	Movies: Drama 15.16% 14.73%
Live Theater Most Often	13.45%	13.28%	12.94%		Movies: Mystery	Movies: Mystery 13.3%	Movies: Mystery 13.3% 12.85%
Rock/Pop Concerts Most	12.62%	11.87%	11.7%		MLB Baseball Reg.	MLB Baseball Reg. 6.55%	MLB Baseball Reg. 6.55% 7.06%
Often					Season	Season	Season
Comedy Club	7.15%	6.89%	6.5%		College Football Reg.	College Football Reg. 5.63%	College Football Reg. 5.63% 5.61%
Country Concerts Most	6.72%	7.74%	7.47%		Season	Season	Season
Often					NFL Football Reg. Season	NFL Football Reg. Season 4.5%	NFL Football Reg. Season 4.5% 4.58%
Movies: Comedy	34.64%	34.51%	34.28%		College Basketball Reg.	College Basketball Reg. 3.98%	College Basketball Reg. 3.98% 4%
Movies: Action/Adventure	33.29%	32.69%	32.77%		Season	Season	Season
Movies: Fam.	19.54%	19.02%	19.57%		Rodeo	Rodeo 3.62%	Rodeo 3.62% 4.08%
					Auto Racing Events	Auto Racing Events 2.81%	Auto Racing Events 2.81% 3.12%

hariton Mount <u>Sterling</u> Andover Mechanicsville Iowa City New Vienna Randall Dakota City Lost Nation Sheffield Ayrshire Peosta Magnolia Lakeside Hawkeye Glidden Woold Agency Farly Granville amus Masonville Beaman Salix Hinton Anthon Stockport Elkader Montestual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-7	7-10	10-15	BRIDGES	0-7	7-10	
	MILES	MILES	MILES		MILES	MILES	
Walking for Exercise	40.59%	40.35%	41.16%	Backpacking/Hiking	g 11.24%	11.66%	
Swimming	30.92%	31.16%	30.56%	Using Cardio	10.77%	10.22%	
Freshwater Fishing	23.03%	24.38%	25.85%	Machine			
Bowling	21.76%	21.27%	21.87%	Stationary Cycling	10.07%	9.8%	ç
Camping Trips	19.31%	19.36%	20.24%	Volleyball	9.76%	9.24%	ç
Billiards/Pool	16.62%	16.42%	16.02%	Power Boating	9.21%	10.1%	ç
Golf	15.68%	16.18%	17.41%	Football	9.11%	9.38%	9
Hunting	15.17%	16.12%	17.98%	Softball	8.53%	8.67%	ç
Basketball	14%	14.16%	14.81%	Canoeing/Kayaking	g 7.67%	8.1%	7
Mountain/Road Biking	13.17%	13.43%	13.94%	Horseback Riding	7.55%	7.68%	8
Weight Training	12.59%	11.98%	12.06%	Motorcycling	7.28%	7.45%	7
Jogging/Running	12.22%	12.66%	12.52%	Aerobics	7.24%	6.64%	6
Target Shooting	11.79%	12.42%	12.7%	Roller Skating	6.02%	5.95%	6
Baseball	11.47%	11.66%	12.13%	Soccer	5.91%	6.03%	5
				Archery	5.75%	6.07%	6

Lawler Manly Alton Ottosen Winfield Dixon Forest City Bevington Ashton Charter Oak Coppock For ein Baldwin Gillett Grove Spencer Walcott Brooklyn Willey Rickardsvir Andover Parmington Journey Frederika Melbourne Patterson Nashua Le Grand Sac City Bevington Olds Thornton Wellman Ba 39 Copyright 2014, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Snowmobiling	5.72%	6.34%	6.69%
Tennis	5.59%	5.4%	5.17%
Yoga	5.34%	5.15%	4.5%
Fly Fishing	5.26%	5.53%	5.74%
Ice Skating	5.26%	4.98%	5.05%
Saltwater Fishing	5.17%	5.03%	4.16%
Downhill & X-Country	5.16%	5.71%	5.66%
Skiing			
Jet Skiing	4.84%	4.9%	5.28%
Water Skiing	4.73%	4.95%	5.05%
Snorkeling	4.46%	4.75%	4.82%

0-7	7-10	10-15
MILES	MILES	MILES
4.28%	4.09%	4.59%
3.84%	3.74%	3.51%
3.57%	3.5%	3.65%
3.37%	3.36%	3.32%
3.34%	3.22%	2.78%
3.29%	3.22%	2.74%
3.03%	2.94%	3.08%
2.94%	3.38%	3.07%
2.56%	2.78%	2.72%
2.52%	2.45%	2.08%
	MILES 4.28% 3.84% 3.57% 3.37% 3.34% 3.29% 3.03% 2.94% 2.56%	MILES4.28%4.09%3.84%3.74%3.57%3.5%3.37%3.36%3.34%3.22%3.29%3.22%3.03%2.94%2.94%3.38%2.56%2.78%

Motte Bedford Waverly Pierson Millerton Anthon Grandview Alta Vista Swea City Hartford Orleans Thin Clermont North Buena Vista Spillville Gilbert Truesdale Bader <u>Intercultural Institute</u> Ringsted Do Rudd Owasa Independence Orange City Boxholm Batavia Moorhead for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

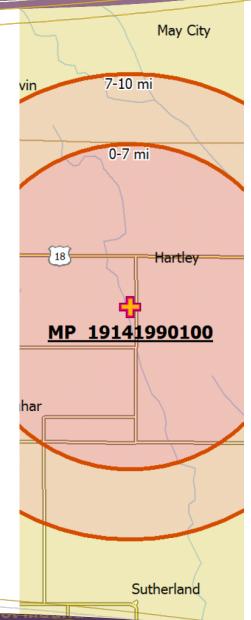
BIBLICAL BARRIERS

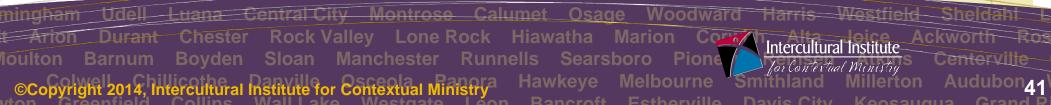
The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.





Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



Red Oak Stanton St. Marys Plover Turin Lamont Mediapolis Roland Dana Colfax Andrew Bedford Worthington Lewis Mount Union New Virginia Tama Farley Rickards Intercultural Institute Intercultural Institute Intercultural Institute for Contextual Ministry Preston Paton Westwood Eddyville Lineville Ollie 42

Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-7	7-10	10-15		0-7	7-10	10-15
	MILES	MILES	MILES		MILES	MILES	MILES
Important Continue Learning	47%	49%	47%	Like to Stand Out In A Crowd	20%	20%	19%
New Things				Rarely Sit Down to a Meal	18%	18%	18%
Woman's Place Is In The Home	36%	36%	37%	Together At Home			
Speak My Mind Even If It	35%	35%	34%	Marijuana Should Be Legalized	17%	18%	17%
Upsets People				Like To Pursue	17%	18%	16%
Find It Difficult To Say No To	35%	35%	35%	Challenge/Novelty/Change			
My Kids				I Am A Workaholic	16%	17%	17%
Prefer To Have Few Possessions As Possible	32%	32%	30%	Only Work Current Job for The Money	15%	16%	16%
Like Control Over People And Resources	31%	32%	30%	We Should Strive for Equality for All	10%	10%	9%
Like To Do Unconventional Things	31%	31%	31%	Happy With My Standard Of Living	10%	9%	9%
Money Is Best Measure Of Success	27%	28%	28%	On Whole People Get What They Deserve	9%	9%	7%
Don't Judge People/Way They Live Life	26%	26%	25%	Indulge My Kids With The Little Extras	8%	8%	8%
Friends More Important Than My Fam.	25%	25%	23%	Little I Can Do To Change My Life	7%	6%	6%
If Won Lottery Would Never Work Again	24%	24%	24%	Very Happy With My Life As It Is	6%	6%	6%
Too Much Sponsorship In	22%	22%	21%				
Too Much Sponsorship In Arts/Sports	22%	22%	21%				

Bouton Luther Oakland Acres Spring Hill Bristow Franklin Grand Junction Cumming New Vienna Bland He Anthon Ladora Farmersburg Keswick Beaconsfield Maxwell Application Intercultural Institute Calamus Quasqueton Centerville Webb Danbury Magnolia Leando Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Modaway Columbus City Dougherty Park View Asping

Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



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Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

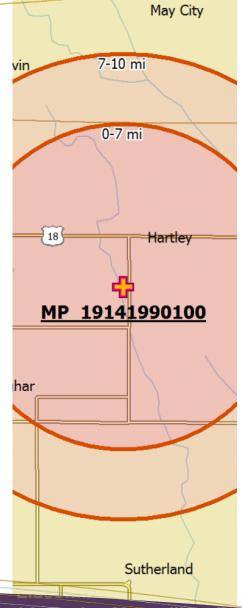
THEMES	0-7	7-10	10-15	THEMES	0-7	7-10	10-15
	MILES	MILES	MILES		MILES	MILES	MILES
Important To Respect Customs And Beliefs	55%	56%	55%	Worried About Pollution Caused By Cars	16%	15%	15%
You Should Seize Opportunities	54%	54%	52%	Real Men Don't Cry	14%	15%	14%
In Life				Is An Important Part Of Who I Am	14%	15%	13%
Like To Understand About Nature	34%	34%	33%	Looking for New Ideas To Improve Home	13%	13%	11%
Important Feel Respected By My Peers	34%	34%	34%	Try Not To Worry About The Future	12%	12%	12%
Prefer Work Part Of Team Than Alone	33%	34%	33%	Provide My Kids With The Little Extras	12%	12%	11%
Prefer To Have Few Possessions As Possible	32%	32%	30%	Enjoy Spending Time With My Fam.	10%	10%	9%
Important To Juggle Various	28%	28%	25%	Feel Very Alone In The World	6%	7%	6%
Tasks				Like Spending Most Time With	6%	6%	6%
Good At Fixing Things	26%	26%	25%	Fam.			
Have Keen Sense Of Adventure	25%	26%	25%	Children Should Be Allowed To	6%	6%	5%
Like To Just Enjoy Life	21%	21%	19%	Express Themselves			
People Have To Take Me As They Find Me	20%	20%	20%	Would Like To Set Up Own Business	3%	4%	3%
Consider Myself Interested In The Arts	19%	20%	19%	Decor Particular Interest To Me	3%	3%	3%

Suny New Sharon Carbon-

Ruda Thompson Herrison Rock Rapids Mount Vernon Maurice Baldwin Stanwood Cuthrie Center Joh Frank Mound Hansell Dumont Westwood Montrose Emerson Sanborn Intercultural Institute Milford Webster City Coburg Charles City Kirkville Brooklyn Wah for Contextual Ministry McGregor Holstein Johes Ville Park View Lamont 45 Copyright 2014, Intercultural Institute for Contextual Ministry McGregor Holstein Johes Ville Park View Lamont 45

Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



Clermont Andover Grandview Alta Vista Cascade Saylorville Brighton Arnolds Park Maysville Fort Grafton Williamson Stacyville Sheffield Casey Hudson Alleman Intercultural Institute Bedford Bassett Ainsworth Hansell Collins Alburnett Carbon Orle (Soute vital Ministry) Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-7	7-10	10-15
	MILES	MILES	MILES
Fast Food/Drive-In	86.35%	86.62%	86.82%
Restaurant-Visit Any			
Fam. Restaurants/Steak	83.15%	83.15%	83.87%
Houses-Visit Any			
McDonald's	55.78%	55.71%	55.86%
Burger King	37.98%	37.48%	37.41%
Subway	30.97%	31.42%	31.76%
Applebee's	29%	29.53%	29.42%
Taco Bell	28.13%	27.57%	27.27%
Kentucky Fried Chicken (KFC)	27.85%	28.08%	27.61%
Wendy's	25.77%	25.46%	23.66%
Arby's	24.78%	25.16%	25.27%
Pizza Hut	24.52%	23.01%	24.35%
Dairy Queen	24.38%	25.1%	27.11%

	MILES	MILES
19.17%	19.04%	18.88%
16.27%	16.34%	15.52%
13.45%	13.54%	13.13%
13.21%	13.31%	12.22%
12.95%	13.29%	13.35%
12.33%	12.48%	11.39%
11.76%	11.15%	10.49%
10.76%	10.88%	10.32%
10.1%	9.94%	9.8%
10%	9.99%	10.67%
9.76%	9.35%	8.02%
9.74%	9.39%	8.47%
1 1 1 1 1 1 1 1	6.27% 3.45% 3.21% 2.95% 2.33% 1.76% 0.76% 0.1% 0% .76%	9.17%19.04%6.27%16.34%3.45%13.54%3.21%13.31%2.95%13.29%2.33%12.48%1.76%11.15%0.76%10.88%0.1%9.94%0%9.99%.76%9.35%

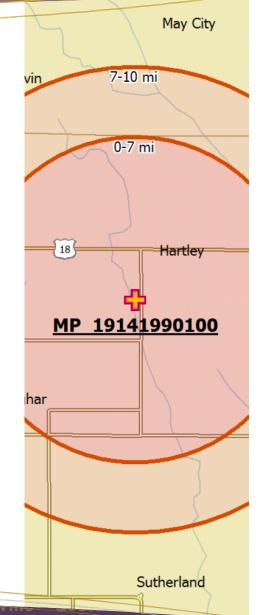
Royal Centralia West Point Garden Grove Muscatine Casey Wiota Ciutier Lewis Bankston Ireton Hith St. Charles Westside Raymond Gilman Lovilia Promise City Dako Lity Albert City Floris Goldfie Fonda Anita Holland Oskaloosa Postville Everly Corning St. Donatus Copyright 2014, Intercultural Institute for Contextual Ministry Blanchard Moorbead Ollie Kimballton Ouasqueton

Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



burn West Okoboji Palo Collins Kimballton Keosauqua Atkins Masonville Jefferson Blockton Eagle (The Doon Windsor Heights Grand Junction Correctionville Alta Vista States Nevada Grant Prairies Sageville Davenport Elgin Willey New Virginia Rossie Jackson Junc (*Intercultural Institute er Pleasant H Join Contextual Ministry*) Copyright 2014, Intercultural Institute for Contextual Ministry (Copyright 2014, Intercultural Institute for Contextual Ministry) (Contextual Ministry)

Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-7	7-10	10-15
	MILES	MILES	MILES
Voted in fed/state/local election	49.91%	49.13%	50.01%
Recycled products	34.11%	32.92%	33.24%
Worked as volunteer (non political)	16.81%	16.79%	17.12%
Engaged in fund raising	11.52%	11.58%	11.97%
Religious club member	7.69%	8.16%	8.44%
Charitable Organization	6.58%	6.44%	7.03%

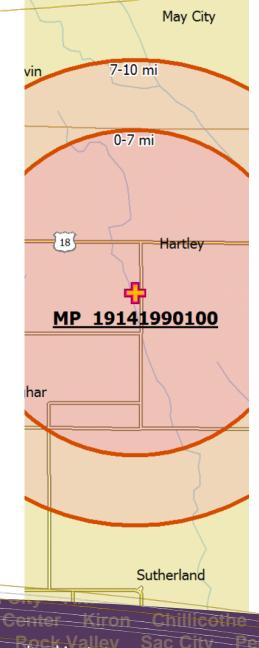
PROJECTS	0-7	7-10	10-15
	MILES	MILES	MILES
Wrote to elected offcl about publ bus	5.81%	5.85%	5.94%
Addressed a public meeting	5.68%	5.75%	6.51%
Union member	5.56%	5.49%	5.8%
Church Board	5.54%	5.72%	6.45%
Took active part in local civic issue	5.54%	5.7%	5.77%
Wrote to editor of mag or newspaper	5.06%	4.88%	4.73%

Alexander Pierson Laurens Lidderdale Kellogg Madrid Stanhope Drakesville Guthrie Center Nora S Keosauqua Ringsted Farmington Fremont Keswick Havelock Spring Intercultural Institute Smithland Farragut New Sharon Low Moor Sheldahl Atalissa Knie (ontextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to begin shaping targeted messages to your intended audience.



on Fredericksburg Fort Madison Schaller Alleman Unionville Keota Guthrie Center Kiron Chillicothe Granger Emmetsburg Crawfordsville Kelley Holy Cross Everly Long Intercultural Institute Earlham Yorktown What Cheer Hartford Garnavillo Stanton Bristow for Confextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Pocahontas Promise City Minden Exline Palo A50

Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-7	7-10	10-15
	MILES	MILES	MILES
Novel	13.38%	13.62%	12.8%
Children's Books	11.54%	11.69%	11.8%
Mystery	11.38%	11.44%	11.01%
Cookbooks	10.28%	10.34%	10.41%
Religious (not Bibles)	8.43%	7.96%	8.3%
History	6.11%	5.82%	5.53%
Romance	6.09%	6.19%	6.14%
Personal/Business	5.31%	5.13%	5.09%
Self-help			
Supermarket	4.98%	4.74%	4.69%

MAGAZINES	0-7	7-10	10-15
	MILES	MILES	MILES
Newspaper Distributed	64.8%	62.91%	61.27%
Gen. Editorial	43.12%	41.78%	40.96%
Womens	36.76%	35.86%	35.23%
Service	33.21%	32.98%	32.71%
Mens	17.33%	16.44%	15.78%
Fishing/Hunting	17.32%	17.71%	18.82%
Automotive	14.4%	13.77%	13.29%
Mature Market	14.12%	13.92%	13.47%
Sports	13.15%	12.33%	11.41%

am Batavia Dickens Laurel Cresco Silver City Bellevue Westwood Arispe Sibley Steamboat Rock G dge Forest City Hopkinton Wayland La Porte City Durant Mount Auburn Sayloryille Matlock Fre Raymond Bennett Harpers Ferry Camanche Brayton Boyden Garnavillo (ortertual Institute for Copyright 2014, Intercultural Institute for Contextual Ministry Contextual Ministry Webster City Oyens University Park Delphos Birmi 51

Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-7	7-10	10-15
	MILES	MILES	MILES
Gen. News	57.94%	57.91%	58.47%
Classified	37.34%	37.9%	38.27%
Sport	35.01%	35.09%	35.3%
Editorial Page	34.2%	34.24%	34.7%
Comics	30.9%	31.5%	31.4%
Business/Finance	27.32%	26.91%	26.75%
Food/Cooking	25.66%	25.38%	25.26%
TV/Radio Listings	24.08%	23.35%	22.19%
Movie Listings & Reviews	22.78%	21.48%	20.42%
Home/Gardening	21.76%	21.49%	21.55%
Travel	17.55%	16.87%	16.38%
Science/Technology	16.4%	16.42%	15.76%
Fashion	12.9%	12.67%	12.85%

RADIO	0-7	7-10	10-15
	MILES	MILES	MILES
Country	32.89%	34.37%	37.5%
Adult Contemporary	17.77%	17.67%	17.93%
CHR Contemp Hit Radio	15.96%	15.16%	13.9%
Rock	12.37%	11.95%	11.43%
Oldies	12.13%	12%	12.53%
Classic Rock	11.16%	11.05%	11.76%
News/Talk	10.23%	9.75%	9.73%
Urban Contemporary	6.28%	5.37%	4.32%
Variety	6.15%	6.16%	6.46%
Alternative	5.97%	5.37%	4.33%
Religious	5.67%	5.84%	5.91%
Soft Contemporary	3.64%	3.53%	3.07%
Classic Hits	3.64%	3.64%	3.18%
Hispanic	2.91%	2.6%	2.68%
Adult Standards	2.77%	2.48%	2.26%
All News	2.77%	2.56%	2.55%
All Talk	2.61%	2.41%	2.31%
Sports	2.37%	2.22%	2.16%

ia Pisgah Lakeside Belmond Fostoria Dallas Center Carson Oxford Lake City Oyens Hamilton Shell her Ankeny Hancock Dana Whittemore Clarence Scarville Baldwin Graf Panorama Park Rowan Merrill Boyden Bonaparte Randalia Roc Intercultural Institute for Confectual Ministry Confectual Ministry St. Anthony Ackworth Cascade Greenville University 2000 Hills Porcentral City Northwood Clayton Suther

Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-7	7-10	10-15
	MILES	MILES	MILES
Fox News Channel	63.77%	64.27%	65.14%
Satellite Dish	53.53%	52.57%	54.27%
Soapnet	48.06%	46.72%	46.59%
Other Video-On-Demand	45.45%	45.84%	47.06%
Sci-Fi Channel	39.98%	40.57%	42.72%
MSNBC	34.92%	36.29%	37.47%
Adult Pay Per View TV	32.28%	32.31%	32.73%
Nickelodeon	31.55%	32.64%	34.8%
Adult Swim	30.42%	31.46%	33.96%
Subscribe Digital Cable	30.05%	29.46%	30.96%
Nick At Nite	26.37%	27.14%	29.06%
TV Info From Sunday TV	26.25%	25.69%	25.67%
Magazine			

MULTIMEDIA: TV	0-7	7-10	10-15
	MILES	MILES	MILES
Comedy Central	25.22%	25.96%	24.36%
TV Info From Newspapers	25.2%	24.98%	25.57%
BET (Black Entertainment	23.9%	24.14%	24.55%
TV)			
Hallmark Channel	23.65%	23.66%	25.09%
TCM (Turner Classic	23.28%	23.27%	23.28%
Movies)			
USA Network	23.26%	22.65%	22.37%
TV Info From Monthly Cable	21.27%	20.95%	20.77%
Guide			
TV Info From Other	19.92%	19.98%	20.26%
The Golf Channel	19.77%	20.19%	19.25%
Encore	19.63%	19.46%	21.98%
Lifetime	19.45%	19.92%	19.84%
ESPN2	18.43%	19.22%	19.06%

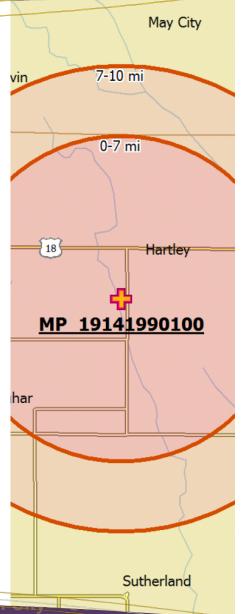
East Peru Fremont Rinard Somers Rutland Ledyard New Sharon Hornick Hardy Manilla Sharpsburg doutton Estherville Conway Hamilton Swan Ottosen Hartford Le Roy Intercultural Institute Oak Melcher-Dallas Corning St. Marys Montour Grant McClelland Way Ashton Manson La Motte T53 Copyright 2014, Intercultural Institute for Contextual Ministry Swea City Cedar Rapids Ashton Manson La Motte T53

Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Hinton Mointire Derby Palmer Brunsville Bloomfield South English Grinnell Monona Prescott W Conway Lime Springs Zearing Red Oak Blockton Martinsburg Other Intercultural Institute Vest Chester Reasnor Algona Bode Benton Zwingle Colesburg Kirkm For Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-7	7-10	10-15
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	16.56%	16.88%	16.24%
Medium Users (4-6)	8.67%	8.22%	7.87%
Light Users (1-3)	20.42%	20.04%	19.75%
Quintiles (20%)			
Newspaper I (Heavy)	1.63%	1.66%	1.66%
Newspaper II	1.64%	1.38%	1.5%
Newspaper III	2.18%	2.08%	2.02%
Newspaper IV	0.77%	0.66%	0.72%
Newspaper V (Light)	1.28%	1.15%	1.37%

MEDIUM	0-7	7-10	10-15
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	18.97%	18.6%	19.17%
Magazines II	8.06%	7.43%	7.38%
Magazines III	9.71%	9.84%	10.48%
Magazines IV	11.22%	10.46%	10.74%
Magazines V (Light)	0.47%	0.37%	0.5%
Outdoor I (Heavy)	5.54%	5.61%	4.97%
Outdoor II	1.95%	1.88%	1.42%
Outdoor III	3.49%	3.37%	3.26%
Outdoor IV	17%	16.51%	16.16%
Outdoor V (Light)	27.38%	27.16%	27.18%
Yellow Pages I	14.51%	14.15%	13.87%
(Heavy)			
Yellow Pages II	4.12%	4.42%	3.89%
Yellow Pages III	4.19%	3.95%	3.7%
Yellow Pages IV	22.76%	23.22%	22.56%
Yellow Pages V	3.06%	3.06%	2.62%
(Light)			

Clarinda Little Sioux Holland Fairfield Ankeny Altoona Marquette Elisworth Marshalltown Halbur H Sheldahl Estherville Diagonal Persia Corwith Turin Thornburg Sever Intercultural Institute Valford Coin Rome Fenton Derby Grandview Muscatine Fostoria Bar Joi Confertual Ministry Joi Confertual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-7	7-10	10-15
	MILES	MILES	MILES
Radio Drive Time Quntiles			
(fifths / 20%)			
Drive Time I & II (Heavy)	4.21%	4.69%	4.53%
Drive Time III (Medium)	0.56%	0.58%	0.44%
Radio IV & V (Light)	2.82%	2.52%	2.87%
Radio Media Quntiles (fifths /	,		
20%)			
Radio I & II (Heavy)	8.09%	7.75%	7.81%
Radio III (Medium)	4.79%	4.45%	4.74%
Radio IV & V (Light)	2.74%	2.37%	2.67%
Cable TV Quntiles (fifths /			
20%)			
Cable I & II (Heavy)	11.55%	11.23%	11.74%
Cable III (Medium)	3.72%	3.56%	3.16%
Cable IV & V (Light)	35.74%	35.47%	36.38%



Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-7	7-10	10-15
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	11.01%	11.08%	10.88%
6:00am - 10:00am	11.84%	12.71%	11.9%
10:00am - 3:00pm	3.46%	3.31%	2.69%
3:00pm - 7:00pm	13.59%	13.78%	14.23%
7:00pm - Midnight	11.27%	11.21%	11.95%
Midnight - 6:00am	4.81%	5.02%	5.01%
Weekend Radio			
Listeners			
Dayparts [summary]	13.39%	13.67%	14.13%
6:00am - 10:00am	2.17%	2.11%	1.76%
10:00am-3:00pm	3.65%	3.65%	3.22%
3:00pm - 7:00pm	6.39%	6.5%	6.38%
7:00pm - Midnight	6.04%	5.77%	5.35%
Midnight - 6:00am	7.02%	7.17%	6.11%

USAGE	0-7	7-10	10-15
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	6.96%	7.16%	7.64%
Saturday:	6.51%	6.24%	6.59%
8:00-11:00pm			
Sunday: 7:00-11:00pm	10.14%	10.07%	11.22%
9:00am-1:00pm	26.37%	27.14%	29.06%
9:00am-4:00pm	29.53%	30.66%	32.56%
4:00pm-7:00pm	25.61%	25.02%	25.3%
11:00pm-1:00am	41.15%	42.03%	42.67%
AVG Prime time	1.88%	1.67%	1.69%
Mon-Sun			

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e Emerson Hampton Gilman Bradgate Maquoketa Lake City Hubbard Hinton Panera Garden Grove F Contextual Ministry Mitchell Fort Atkinson Modale Sioux City Ridgeway Pleasantville Litercultural Institute Greeley Mystic Shelby Waukon West Branch Guernsey Paullina Mono Jor Contextual Ministry Massena De Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Weekday & Weekend TV Media Usage:

or Contextua

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-7	7-10	10-15		TV VIEWERS	0-7	7-10	10-15
	MILES	MILES	MILES			MILES	MILES	MILES
Weekday				•	Weekend			
6-7am	14.8%	15.32%	15.36%		Sat: 7-10am	17.24%	16.26%	16.75%
7-9am	18.43%	19.22%	19.06%		Sat: 10am-1pm	5.71%	5.63%	5.67%
9am-12noon	22.59%	23.41%	25.29%		Sat: 1-4pm	22.55%	21.53%	21.23%
12noon-4pm	6.94%	7.25%	7.27%		Sat: 4-6pm	5.91%	5.69%	5.6%
4-6pm	42.83%	42.63%	44.2%		Sat: 6-7pm	1.62%	1.56%	1.64%
6-7pm	21.95%	21.98%	24.18%		Sat: 7-8pm	0.46%	0.47%	0.6%
7-7:30pm	0.81%	0.8%	0.8%		Sat: 8-11pm	6.51%	6.24%	6.59%
7:30-8pm	9.66%	9.88%	9.09%		Sat: 11pm-1am	3.44%	3.17%	3.14%
8-11pm	6.96%	7.16%	7.64%		Sat: 1am-7pm	23.26%	22.65%	22.37%
11pm-12am	34.92%	36.29%	37.47%		Sun: 7-10am	1.72%	1.76%	1.78%
11pm-1am	41.15%	42.03%	42.67%		Sun: 10am-1pm	7.68%	7.67%	8.75%
1-6am	28.18%	28.01%	28.42%		Sun: 1-4pm	4.72%	4.54%	4.41%
					Sun: 4-7pm	12.92%	12.76%	13.73%
					Sun: 7-11pm	10.14%	10.07%	11.22%
					Sun: 11pm-1am	4.11%	3.95%	4.15%
					Sun: 1-7am	20.71%	20.38%	21.93%
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J Delaware	Clarion	Soldier	Laurens Rand	lolph_	Pleasant Hill	Keokuk	Indianola	i Floyd Roc
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Fruitland	Sutherla	ndGilbert			helsea Long	Grove	- for Contextu	al Munisliy

Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

- 1. Please read pages 61 and 62 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 36-40. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 43. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 45. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

d Castana <u>Guernsey Garwin Sigourney Ellsworth</u> St. Anthony Lisbon Malcom Galt Danbury Van W Collins Colwell Mondamin Sherrill Aurora Barnum New Market Knier <u>Intercultural Institute</u> Dubuque Churdan Minden St. Charles Graettinger Harpers Ferry Han <u>for Contextual Ministry</u> Deep River Os Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

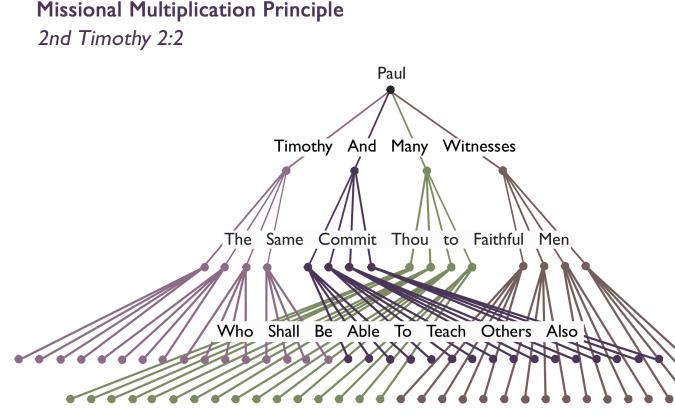
- 1. Review the shared places listed on page 47. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 49. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 51-53. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 55-58. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

ous City Oskaloosa West Chester Houghton Keswick Van Meter Alta Vista Grandview Elk Run Heights E Hens Farmington Cumming Early Robins Williams Batavia Fostoria Tenton Thompson Garwin Donnellson Superior Kinross Albia Harper Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Macksburg Galt Hiawatha Marsballtown Moulton Far

Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.



Diagonal Kanawha Dundee Barnes City Earlham Wellman Walnut Tabor Rossie Moorland West Blairsburg Delaware Maquoketa Plainfield La Porte City Woden Ministry Fayette Urbana Polk City Hartford Lester Alexander Pilot Mound for Contextual Institute Boxholm A Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



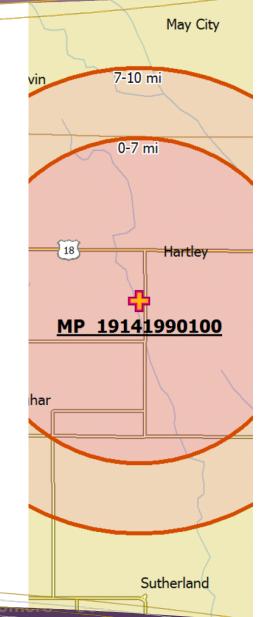


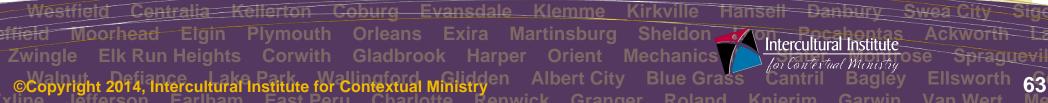
Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org





Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
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- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

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CONTACT US:

cwatke@iicm.net
803-279-5828
www.iicm.net
www.apept.org
www.missionalcoach.org
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