MissionSite top unreached locations

entralia West Branch Turin Hillsboro CENTERVILLE, IA Hiawatha Melbourne Rockwell City Grinnell Pomer CENSUS TRACT: 19007950400 Multiply vood New Market Dedham Dysart MREGION: Southeast Elliott Menlo Alton Goodell Norway COUNTY: Appanoose Atalissa Elberon Yale Lincoln Doon Essex Fenton CSITESCAPE Townscape Renwick Carpenter Am Elgi^{In partnership} with the kinton Rock Falls Ralston Williams DENSITY PATTERN: 13 ten Truesdale Orchard No Larrabee Hamburg Patterson Toronto Montezuma Zwingle Delhi Intercultural Institute Berkley Ely Odebolt Marne Roc Daptist for Contextual Ministry and Preston Holstein Oto vention of Paton Luxemburg Bode Ruthven Rome Humbold Tennant Dayton Die Thor ©Copyright:2014, Shterculturat Institute for Contextual Ministry lalvern North Buena Vista Fraser Schaller Hornick Bert

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MissionSite (TM) Table of Contents

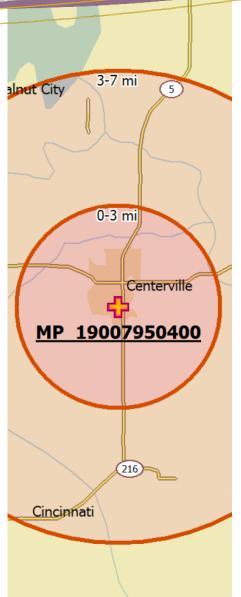
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Site Location Summary

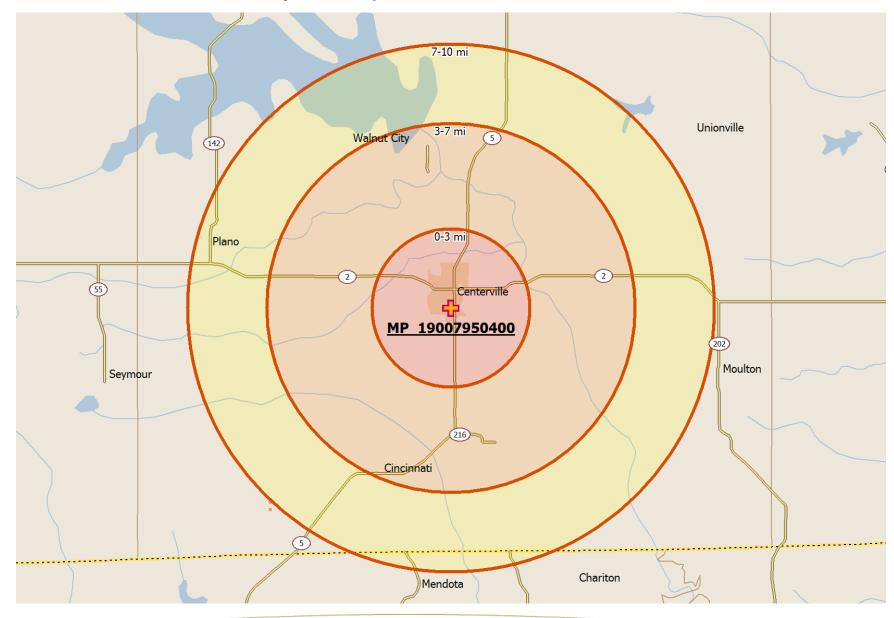
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	region	1905	Southeast
3	County Location	19007	Appanoose
4	Zipcode	52544	Appanoose
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.12	Small towns adjacent to settlements
8	Sitescape Density Pattern	13	10000-2500-10000



Coose Lake Andrew Walford Coulter Eddyville Elberon Dundee Lucar Latiner Stanwood Evansdate Iva Mallard Stratford Vail Columbus Junction Urbandale Ottumwa Hill for Contextual Institute Stanton C ©Copyright 2014, Intercultural Institute for Contextual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry

Site Location Summary - Map of the Site Location

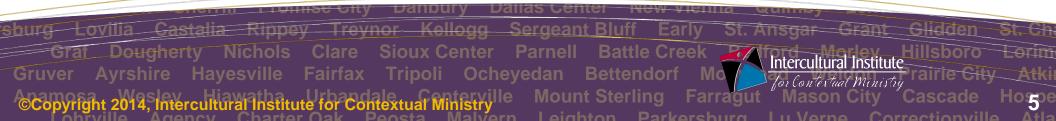


Woodward Coulter Corning Williamsburg Schaller Manson Latimer Wallingford Oakland Acres Farnha Colesburg Fremont Charles City Clayton Coppock New Sharon Delawer Intercultural Institute amoni Bevington Aurelia Wahpeton Lohrville Pleasantville Oskaloosa Copyright 2014, Intercultural Institute for Contextual Ministry

Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	9	Noncore adjacent to micro area and contains a town of at least 2,500 residents
3	Rural / Urban Continuum	7	
4	NCHS Rural Urban Codes	6	Noncore - counties that are neither metropolitan or micropolitan
5	NCES Urban Centric Locale	33	Town: Remote: Territory inside an urban cluster that is more than 35 miles of an
	Codes		urbanized area.
6	IICM RUCA Values Index	49	Small town core commuting: No additional code
7	ERS RUCA Commuting Value	7	Small town core: primary flow within an Urban Cluster of 2,500 to 9,999 (small
			urban cluster)
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas



Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	6,152	2,404	1,424
2010 Households	2,892	1,055	614
2010 Group Quarters Population	201	0	0

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	17	4	6
Language Diversity National Index	5	4	9
Foreign Born Diversity National Index	46	26	35
Ancestry Diversity National Index	84	85	84
Racial Diversity National Index	7	0	2

Cedar Falls Ollie Albia West Point Mediapolis Woodbine Treynor Bridgewater McClelland Dow City Linden Pleasant Plain Elliott Malvern Jolley Thayer Glidden Persia Intercultural Institute od Blencoe Palmer Ogden Randolph Volga Holstein New Liberty Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	1	True
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

Adahi Linn Grove Volga Lake Mills West Bend Forest City Villisca Gilmore City Cincinnati Lisbon Gra Rodman Earlham Janesville Lake Park Centralia Newton Oto ale Callender Dixon Pleasanton Ruthven Berkley Arispe Lake City Confertual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	162	5.6%
Mainstay Communities	Established, Diverse Households	458	15.84%
Working Communities	Blue-collar, Working Families	1,919	66.36%
Country Communities	Rural, Agri. & Mining Families	233	8.06%
Aspiring Communities	Young Singles / Aspiring-Multihousing	0	0%
Urban Communities	High Density, Inner-city Neighborhoods	120	4.15%

Milton Birmingham Pilot Mound Hawkeye Montour Missouri Valley Waterloo Cascade Maley Conway Glenwood Aurelia Liscomb Luxemburg Badger Harpers Ferry Roder Intercultural Institute Sburg Newton La Porte City Worthington Manilla Mount Auburn Sagevil For Contextual Ministry ^{mi}Copyright 2014, Intercultural Institute for Contextual Ministry Development Salix Blue Grass Dexter Alvord France

Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Victor Aplington Prairie City New Albin Charter Oak Corydon Meriden Woden Farmington Dunker Spring Hill Thor Blockton Urbana Lohrville Coalville Kinross Level Intercultural Institute Correctionville Asbury Cushing Pleasant Plain Coppock Gray Far for Contextual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry

Using the Site Location Summary

Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?



Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	3,621	1,903	52.55%
Unreached %	62.66%	65.81%	105.04
Religious But NOT Evangelical HH	645	370	57.44%
Religious But NOT Evangelical %	11.15%	12.8%	114.8
Spiritual But NOT Relig or Evang HH	573	371	64.7%
Spiritual But NOT Relig or Evang %	9.92%	12.83%	129.3
Not Evangelical, Not Interested HH	2,404	1,162	48.35%
Not Evangelical, Not Interested %	41.6%	40.2%	96.63



Elma Fontanelle Bernard Cylinder Alleman Paton Eldora Dyersville Corwith Fort Medison Maque Blanchard Sioux Center Vining Mount Pleasant Albert City Maloy Intercultural Institute McIntire Guthrie Center Olds Pleasant Hill Lanesboro Ralston Stan for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCIOWA within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BCIOWA Churches	0	0	0%
Active BCIOWA Attenders	0	0	0%
Active Evangelical Households	474	217	45.81%
Active Evangelical Percent	8.20%	7.50%	91.55
Inactive Evangelical Households	1,685	772	45.81%
Inactive Evangelical Percent	29.15%	26.69%	91.55
# New Churches Needed	3	1	50.03%





Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

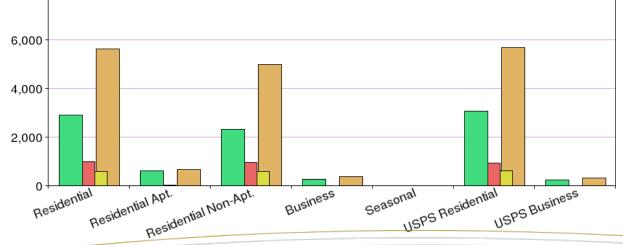
Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.



The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO	DEMOSCAPE	COUNTY	BAND	% O
1990 Population	13,743	6,840	49.77%	1990 Households	5,609	2,877	51.2
2000 Population	13,721	6,750	49.19%	2000 Households	5,779	2,908	50.3
2010 Population	12,586	6,152	48.88%	2010 Households	5,780	2,892	50.03
Location Types in this MissionSite					Location T	уре	0-3mi E
🔲 0-3mi Banc	🗖 3-7mi	Band	7-10mi Band	County	Residential		2,919
8,000			Residential	Apt.	602		
6 000					Residential	Non-Apt.	2,317

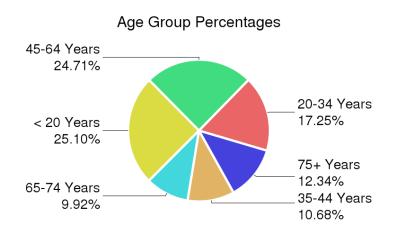


Location Type	0-3mi Band
Residential	2,919
Residential Apt.	602
Residential Non-Apt.	2,317
Business	269
Seasonal	0
USPS Residential	3,054
USPS Business	249

Lawler Yorktown Benton Whiting Arlington Ferguson West Union Exline Salix Armstrong Kinross tette Spencer Underwood Osterdock Delmar Lake City Monona Charles Intercultural Institute npleton Lambs Grove De Soto Pella University Park Corning Russell for Contextual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry Contextual Ministry Correction ville Bristow Bancroft Lincoln Schleswight

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

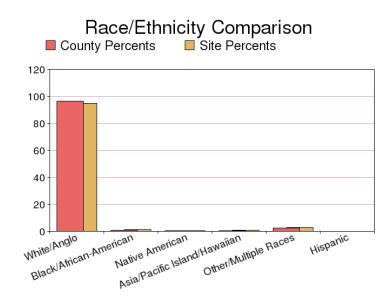


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.24%	5.77%	110.11
4-5 Years	2.48%	2.5%	100.81
6-8 Years	3.64%	3.8%	104.4
9-11 Years	3.54%	3.46%	97.74
12-13 Years	2.33%	2.49%	106.87
14-17 Years	4.82%	4.73%	98.13
18-19 Years	2.42%	2.36%	97.52
0-5 Years	7.72%	8.27%	107.12
6-12 Years	8.34%	8.55%	102.52
13-19 Years	8.4%	8.29%	98.69
< 20 Years	24.46%	25.11%	102.66
20-34 Years	16.38%	17.26%	105.37
35-44 Years	10.77%	10.68%	99.16
45-64 Years	27.88%	24.72%	88.67
65-74 Years	10.11%	9.92%	98.12
75+ Years	10.41%	12.34%	118.54
Median Age	44	42	96.44
Median Age (Male)	42	41	97.56
Median Age (Female)	45	44	97.48

psburg Kellogg Van Heter Riverdale Franklin Nodaway Rowley Dedham Unionville Paton Gilmore Gil-Exira Gruver Columbus Junction Orchard Schleswig Harcourt Marour Intercultural Institute ade Millerton Otho Arion Ferguson Moorhead Bellevue Shueyville For Contextual Ministry Det Copyright 2014, Intercultural Institute for Contextual Ministry

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	96.28%	94.9%	98.56
Black, African-American	0.65%	1.11%	169.65
Native American	0.22%	0.23%	102.29
Asian	0.52%	0.76%	147.93
Pacific Island, Hawaiian	0.01%	0%	0
Other/Multiple Races	2.32%	2.99%	128.92
Hispanic	0%	1.84%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	8,814	4,237	
Less than 9th Grade	6.49%	7.22%	89.86
No High School Diploma	10.29%	10.64%	96.68
High School Graduate	41.77%	37.57%	111.18
Some College, no degree	19.76%	19.92%	99.22
Associate Degree	9.18%	9.42%	97.47
College Degree	9.39%	11.19%	83.97

3.11%

4.04%

77.03

Roy Coburg Cascade Elk Run Heights Goodell Rockwell Northboro Rock Rapids Goldfield Lacona St Ayrshire Unionville Prairie City Williamson Luxemburg Martensdale Intercultural Institute (irkman Kelley Knierim Diagonal Charlotte West Des Moines Sioux Rap (or Contextual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry

Graduate/Prof. degree

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	11.68%	15.01%	109.52
\$10,000 to \$19,999	15.12%	15.56%	102.9
\$20,000 to \$29,999	14.83%	13.97%	94.22
\$30,000 to \$49,999	24.93%	23.2%	93.07
\$50,000 to \$59,999	9.98%	11%	110.15
\$60,000 to \$69,999	7.21%	6.98%	96.82
\$70,000 to \$79,999	4.55%	3.87%	85.11
\$80,000 to \$89,999	3.32%	2.84%	85.36
\$90,000 to \$99,999	2.08%	1.83%	88.27
\$100,000 to \$124,999	3.1%	3.25%	104.96
\$125,000 to \$149,999	1.37%	1.24%	91.08
\$150,000 to \$199,999	0.9%	0.52%	57.65
\$200,000 to \$249,999	0.1%	0%	0
\$250,000 or more	0.83%	0.73%	87.44
Median Household	35,788	33,778	94.38
Average Household	42,854	44,423	103.66
Per Capita Household	19,830	20,985	105.82
Family/Non-Family Household			
Income			
Median Family Income	45,115	47,660	105.64
Average Family Income	52,619	55,148	104.81
Median Non-Family Income	20,136	18,671	92.72
Average Non-Family Income	24,511	23,643	96.46

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A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	65.26%	60.1%	92.09
Families with Children	29.43%	28.91%	98.23
Families without Children	35.83%	31.19%	87.05
Non-Family Households			
% Non-Family Households	34.74%	39.9%	114.86
Non-Families with Children	0.47	0.55	118.44
Non-Families without Children	34.27	39.35	114.81
Housing Units			Index
Total Housing Units	6,736	3,292	
Vacant percent	14.19%	12.15%	85.61
Owned percent	63.67%	57.29%	89.98%
Rented Percent	22.13%	30.56%	138.06
Households by Size			Index
Avg household size	2.14	2.06	96.26
Avg family hh size	2.67	2.65	99.25
Avg non-family hh size	1.16	1.16	100
Households By Count of Persons			Percent
One	1,751	1,015	57.97%
Two	2,438	1,141	46.8%
Three or Four	1,338	624	46.64%
Five+	253	112	44.27%

Yorktown Buck Grove Alton Arlington Rolfe Hillsboro Swea City University Park Leon Emmetsburg Carroll Riceville Lansing Milford Middletown Fostoria Williamson <u>Intercultural Institute</u> airie City Brighton Urbana Calmar Cantril Collins Glenwood Bernard <u>For Contextual Ministry</u> Contextual Ministry Contextual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry

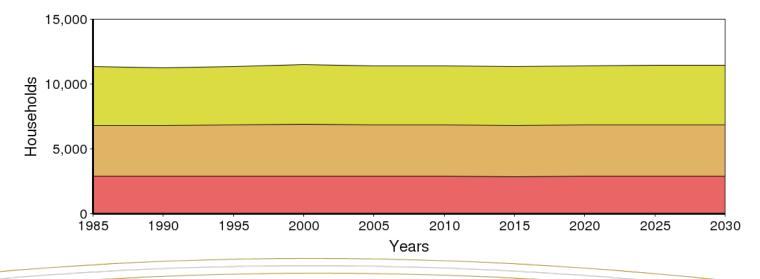
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	13,743	6,840	49.77%
2000 Population	13,721	6,750	49.19%
2010 Population	12,586	6,152	48.88%
2015 Population	12,034	5,877	48.84%

Household Change from 1985 to 2030

📕 0-3mi Ring 👘 🔲 0-7mi Ring

📃 0-10mi Ring

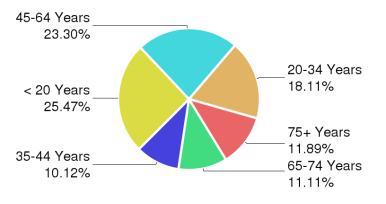


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A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

Projected Age Group Percentages

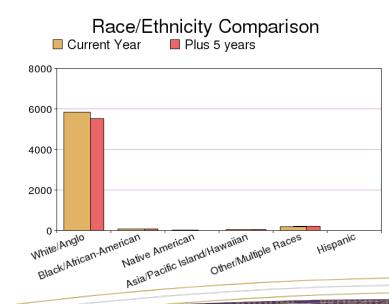


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.77%	5.85%	101.39
4-5 Years	2.5%	2.54%	101.6
6-8 Years	3.8%	4.05%	106.58
9-11 Years	3.46%	3.71%	107.23
12-13 Years	2.49%	2.59%	104.02
14-17 Years	4.73%	4.58%	96.83
18-19 Years	2.36%	2.16%	91.53
0-5 Years	8.27%	8.39%	101.45
6-12 Years	8.55%	9.09%	106.32
13-19 Years	8.29%	8%	96.5
< 20 Years	25.11%	25.48%	101.47
20-34 Years	17.26%	18.12%	104.98
35-44 Years	10.68%	10.12%	94.76
45-64 Years	24.72%	23.31%	94.3
65-74 Years	9.92%	11.11%	112
75+ Years	12.34%	11.89%	96.35
Median Age	44	41	93.62
Median Age (Male)	42	40	94.71
Median Age (Female)	45	43	95.2

Walcott Remsen Ralston Milo Ricketts Armstrong Buffalo Milton Mitchellville Morrison Ogden Riverton Floris Beaconsfield Windsor Heights Dunlap Goodell Volger Intercultural Institute Is Walker Holy Cross Northboro Aurelia Matlock Britt Lost Nation Strawberry Point Pella Copyright 2014, Intercultural Institute for Contextual Ministry Defiance Clear Lake Rippey Westside Spillville Marcus 20

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	94.9%	93.99%	99.05
Black, African-American	1.11%	1.31%	118.53
Native American	0.23%	0.19%	82.25
Asian	0.76%	1.02%	133.63
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	2.99%	3.47%	116.06
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	4,237	3,986	
Less than 9th Grade	7.22%	6.7%	92.75
No High School Diploma	10.64%	10.14%	95.22
High School Graduate	37.57%	38.03%	101.22
Some College, no degree	19.92%	20.02%	100.5
Associate Degree	9.42%	9.78%	103.9
College Degree	11.19%	11.19%	100.02
Graduate/Prof. degree	4.04%	4.14%	102.57

Delta Farley Hartford Moravia Greenfield Everly Hubbard Clinton Stockton Pulaski Walcott Macede Silver City Earlville Keomah Village Palo Olds Clarence Le Claire Berry Alleman Low Moor Levind Inley Badger Dixon Alburnett Albion Lovilia Monmouth Braddyville To Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Ossian Ryan Hopkinton Houghton Bennett Lamont 21

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	15.01%	13.6%	90.66
\$10,000 to \$19,999	15.56%	15.24%	97.94
\$20,000 to \$29,999	13.97%	13.05%	93.4
\$30,000 to \$49,999	23.2%	22.2%	95.68
\$50,000 to \$59,999	11%	10.79%	98.09
\$60,000 to \$69,999	6.98%	8%	114.57
\$70,000 to \$79,999	3.87%	4.49%	106.92
\$80,000 to \$89,999	2.84%	3.2%	105.53
\$90,000 to \$99,999	1.83%	2.23%	121.51
\$100,000 to \$249,999	3.25%	3.97%	122.04
\$125,000 to \$149,999	1.24%	1.57%	125.78
\$150,000 to \$199,999	0.52%	0.59%	114.04
\$200,000 to \$249,999	0%	0%	0
\$250,000 or more	0.73%	0.94%	129.38
Median Household	33,778	36,628	108.44
Average Household	44,423	47,624	107.21
Per Capita Household	20,985	23,422	111.61
Family/Non-Family Household			
Income			
Median Family Income	47,660	51,414	107.88
Average Family Income	55,148	59,091	107.15
Median Non-Family Income	18,671	20,853	111.69
Average Non-Family Income	23,643	25,284	106.94

Coggon Dexter Coppock Alton Boxholm Somers Thompson North Buena Vista Welton Bellevue Reinbeck La Porte City Decatur City Lockridge St. Charles Kiron <u>Intercultural Institute</u> Ivin Graf Sibley Ames Patterson Sioux Rapids Fairfax Calumet Garner *Intercultural Institute Jox Contextual Ministry* Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	60.1%	59.78%	99.47
Families with Children	28.91	28.5	98.58
Families without Children	31.19	30.69	98.4
Non-Family Households			
% Non-Family Households	39.9%	40.22%	100.8
Non-Families with Children	0.55	0.52	100.8
Non-Families without	39.35	39.7	100.89
Children			
Housing Units			
Total Housing Units	3,292	3,267	99.24%
Vacant percent	12.15%	12.03%	99
Owned percent	57.29%	57.3%	100.02
Rented Percent	30.56%	30.67%	100.36
Households by Size			
Avg household size	2.06	1.97	95.63%
Avg family hh size	2.65	2.54	95.85%
Avg non-family hh size	1.16	1.12	96.55%
Households By Count of			
Persons			
One	1,015	1,014	99.9%
Two	1,141	1,209	105.96%
Three or Four	624	583	93.43%
Five+	112	67	59.82%

Shambaugh Quasqueton Cambridge Varina Ventura Ashton Montrose Greeley Elk Horn Tipton Pi Arion Davenport Yetter Knoxville Central City Struble Coulter Quimber Intercultural Institute Kellerton Fayette Protivin Beaman Cascade Conrad Bancroft Columber Intercultural Institute Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Martensdale Luana Martelle Garner Franklin Orange

Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10	BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILE
Foreign Born Pop	0	110	16	Eastern Africa	0	0	0
Northern Europe	0	5	0	Middle Africa	0	0	0
Western Europe	0	12	7	Northern Africa	0	0	0
Southern Europe	0	1	5	Southern Africa	0	0	0
Eastern Europe	0	11	0	Western Africa	0	0	0
Other Europe	0	0	0	Other Africa	0	0	0
Eastern Asia	0	27	0	Oceania	0	0	0
So. Central Asia	0	15	0	Caribbean	0	0	0
SE Asia	0	10	0	Central Amer.	0	4	2
Western Asia	0	0	0	South America	0	0	0
Other Asia	0	0	0	North America	0	25	2
				Born at sea	0	0	0

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Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES	SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	0	9,838	1,251	Other Indo-Euro	0	17	0
Spanish	0	9,838 95	19	Asian/PI languages	0	0	0
Other Indo-Euro	0	95 121	28	Chinese	0	0	0
	0	121	20		0	6	0
language	0	Λ	0	Japanese Korean	0		0
French (incl. Patois,	0	4	0		-	0	·
Cajun)	0	0	0	Mon-Khmer,	0	0	0
French Creole	0	0	0	Cambodian	0	0	0
Italian	0	21	17	Miao, Hmong	0	0	0
Portuguese	0	0	0	Thai	0	0	0
German	0	16	4	Laotian	0	0	0
Yiddish	0	1	0	Vietnamese	0	0	0
Other West Germanic	0	0	0	Other Asian	0	0	0
A Scandinavian	0	8	0	Tagalog	0	9	0
Language				Other Pacific Is	0	4	0
Greek	0	0	0	Other languages	0	0	0
Russian	0	6	0	Navajo	0	0	0
Polish	0	0	0	Other Native N.	0	0	0
Serbo-Croatian	0	25	7	American			
Other Slavic Language	0	8	0	Hungarian	0	0	0
Armenian	0	0	0	Arabic	0	0	0
Persian	0	0	0	Hebrew	0	0	0
Gujarathi	0	0	0	African languages	0	0	0
Hindi	0	15	0	Other unspecified	0	0	0
Urdu	0	0	0		-	-	-

Van Meter Centralia Orchard Belle Plaine Center Junction Van Horne Hillsboro Kellegg Sac City Aller Independence University Heights Terril Johnston Pleasantville Mount Intercultural Institute Crawfordsville St. Anthony Adair Leando Middletown Moravia York for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Reporting ancestry	0	6,857	885
Arab	0	4	0
Armenian	0	0	0
Austrian	0	0	0
British	0	33	0
Canadian	0	25	0
Croatian	0	289	29
Czech	0	23	1
Czechoslovak	0	13	4
Danish	0	18	1
Dutch	0	290	29
English	0	835	149
European	0	7	7
Finnish	0	2	5
French (not Basque)	0	129	17
French Canadian	0	19	6
German	0	1,437	172
Greek	0	1	0
Hungarian	0	0	0
Iranian	0	0	0

uart Brooklyn Pleasant Plain Lawton Grafton Aspinwall Rowan Laurel Kingsley Templeton Monona III Thurman Sumner West Bend Moorhead Bertram La Motte Sergearen Intercultural Institute New Hampton Baxter Garber Ralston Granger Lester Rippey Swar Lourertual Ministry Confectual Ministry ©Copyright 2014, Intercultural Institute for Contextual Ministry Demana Halbur Harlan Wyoming Rowley Blairsburg

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Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

- 1. The Demoscape information on page 19 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 15 and 20 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 16 & 21 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



Using the Demographic Indicators

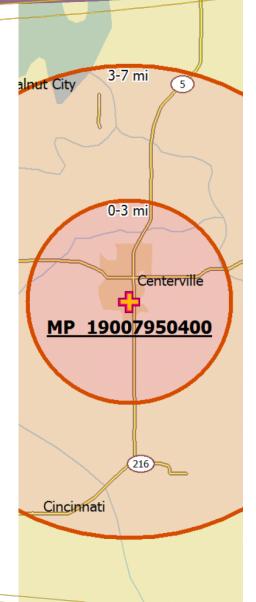
Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 17 & 22 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 18 & 23. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 24, 25 & 26 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



nce Hepburn Granger Deep River Keomah Village Rembrandt Valeria Kellogg Bennett Oakland Dixon Grinnell Victor McCausland Waukon Ottumwa Independence Yale Barott Manning Gowrie Clive Cinross Cumberland Spirit Lake Maloy Franklin Windsor Heights Chest On Confertual Ministry ville Meville Confertual Ministry Confertual Ministry Confertual Ministry Confertual Ministry Callender 29 Copyright 2014, Intercultural Institute for Contextual Ministry

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,892	100%	1,903	100%
AFFLUENT SUBURBIA	142	4.91%	109	5.73%
America's Wealthiest	85	2.94%	68	3.57%
Dream Weavers	36	1.24%	26	1.37%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	21	0.73%	15	0.79%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	20	0.69%	13	0.68%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	20	0.69%	13	0.68%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	188	6.5%	120	6.31%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	188	6.5%	120	6.31%
Mid-Market Enterprise	0	0%	0	0%

Beaver Renwick Alden Sandyville Elgin Salem Everly Greenville Eldora Contad Albert City Greenville Eldora Contad Institute Contad Albert City Greenville Eldora Contad Albert Eldora Contad Albert City Greenville Eldora Contad Albert Eldora Contad

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,892	100%	1,903	100%
BLUE COLLAR BACKBONE	1,056	36.51%	658	34.58%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	750	25.93%	452	23.75%
Lower Income Essentials	215	7.43%	145	7.62%
Small Town Endeavors	91	3.15%	61	3.21%
AMER. DIVERSITY	270	9.34%	200	10.51%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	7	0.24%	5	0.26%
Professional Urbanites	159	5.5%	115	6.04%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	26	0.9%	17	0.89%
Mature America	78	2.7%	63	3.31%
METRO FRINGE	863	29.84%	595	31.27%
Steadfast Conservative	564	19.5%	387	20.34%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	299	10.34%	208	10.93%

Strawberry Point Celumbus Junction Searsboro New Hartford Sheffield Geneva Murray Denver Lewis Center Mystic Lone Rock Webster Ionia Grand Mound Little Rock Falls Blue Grass Valeria G Woodbine Lisbon Lawton Lamont Fremont Dallas Center Panorama Point Centertual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,892	100%	1,903	100%
REMOTE AMERICA	4	0.14%	2	0.11%
Hardy Rural Fam.	4	0.14%	2	0.11%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	0	0%	0	0%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	0	0%	0	0%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	229	7.92%	131	6.88%
Industrious Country Living	14	0.48%	10	0.53%
America's Farmland	103	3.56%	59	3.1%
Comfy Country Living	4	0.14%	2	0.11%
Small Town Connections	95	3.28%	55	2.89%
Hinterland Fam.	13	0.45%	5	0.26%



The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,892	100%	1,903	100%
STRUGGLING SOCIETIES	76	2.63%	45	2.36%
Rugged Southern Style	70	2.42%	41	2.15%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	6	0.21%	4	0.21%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	44	1.52%	30	1.58%
Unattached Multicultures	19	0.66%	13	0.68%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	25	0.86%	17	0.89%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Hubbard Burlington Alden Bertram Plainfield Grundy Center Buck Grove Mount Auburn Linn Grove Braddyville East Peru Manchester Farmersburg North English Oelwerd Contextual Institute enville Anita Westphalia Holland Janesville Portsmouth Westside Do Contextual Ministry Contextual

Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

- 1. Review the current demographic summary on pages 14-18 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 19-23. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 24-26. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 30-33. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

alia Lake View Washta Royal Colwell Stout Lincoln Dougherty Malcom New London Crystal Lake To end Center Point Charter Oak Randalia Clive Gravity Slater Blanchard Abor Parnell Pioneer Asburg ton Minden Newell Bode Lamont Sanborn Dundee Bellevue Ireton (or Confectual Ministry) ce Copyright 2014, Intercultural Institute for Contextual Ministry Moines Kanawha Riverside Springbrook Boxholm 34

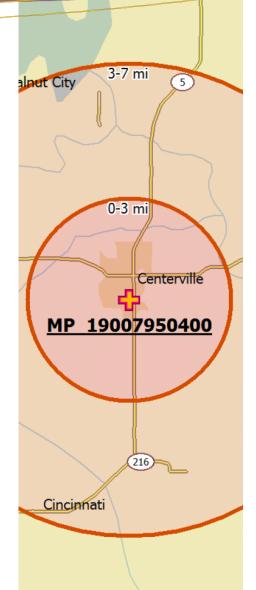
Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



wander Reasnor Le Grand Holy Cross Washington Grandview New London Huxley Ottumwa Nora Sprin aming Roland Stuart Winterset Lowden Meservey Malvern Marble Rock Intercultural Institute Zearing Sutherland Maysville Lynnville Scarville Delphos Coggon Door for Contextual Ministry Contextual Ministry Contextual Ministry Contextual Ministry Contextual Ministry Delwein Buckeye New Hampton Joice Oto Contextual Institute for Contextual Ministry

Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	77%	76%	75%
Use Comp. for Internet/E-mail	55%	55%	56%
Internet Use: E-Mail	45%	46%	46%
Use Comp. for Comp. Games	41%	41%	41%
Use Comp. for Word Processing	40%	40%	40%
Use Comp. for Shopping	32%	33%	33%
Use Comp. for Education	31%	30%	30%
Use Comp. for Digital Camera	30%	31%	31%
Photo Editing			
HH Owns DVD Player	27%	26%	26%
Use Comp. for Banking	27%	27%	28%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Internet Use: News/ Weather	26%	25%	25%
Use Comp. for News/Info./Data	21%	22%	22%
Service			
Internet Use: Banking	19%	20%	21%
PC-Network-HH Has One	15%	15%	16%
Use Comp. for Filing/DB Mngmnt	14%	14%	14%
Use Comp. for Accounting	14%	15%	15%
Internet Use: Research/ Education	12%	12%	11%
Use Comp. for Personal Financial	12%	12%	12%
Mngmnt			
HH Owns Video/Webcam	12%	11%	10%
Internet Use: Shopping: Gathered	11%	11%	11%
Info. for Shopping			

Yale Denver Guthrie Center West Okoboji Martinsburg Alton Millerton Buffalo Plano Plymouth We atmensburg Thor Bondurant Batavia Elgin Swea City Winfield Promised Intercultural Institute Sioux Center Van Wert Oxford Junction Malcom Granger Melcher-Dal for Confectual Ministry Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Belle Plaine Durant Ute Val 36

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	68%	67%	67%
Dining Out (Not Fast Food)	57%	57%	57%
Reading Books	54%	53%	52%
Card Games	43%	44%	44%
Gardening	37%	38%	38%
Cooking for Fun	37%	36%	35%
Board Games	33%	33%	33%
Go To A Beach/Lake	31%	32%	32%
Going To	22%	21%	21%
Bars/Nightclubs/Dancing			
Photography	19%	19%	20%

0-3	3-7	7-10
MILES	MILES	MILES
71%	70%	70%
47%	46%	45%
28%	27%	27%
24%	24%	24%
24%	24%	23%
23%	22%	22%
20%	20%	20%
19%	18%	17%
19%	18%	18%
18%	19%	19%
	MILES 71% 47% 28% 24% 24% 23% 20% 19% 19%	MILES MILES 71% 70% 47% 46% 28% 27% 24% 24% 23% 22% 20% 20% 19% 18%

x Fentanelle Clie Rewan Gloson Corning Rathbun Rock Rapids Harper New Liberty Panora Hardy the Ankeny Lynnville Elk Run Heights Carson Williamsburg Ralston Mer Intercultural Institute Earlville Walnut Camanche Hampton Wiota Lineville Conway Clarksvi , foi Contextual Ministry ^{ria} Copyright 2014, Intercultural Institute for Contextual Ministry Contextual Ministry Remme Macedonia Van Wert Royal Durant Glidde 37

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10		BRIDGES	BRIDGES 0-3	BRIDGES 0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Concert	25.51%	24.84%	24.47%		Movies: Romantic Comedy	Movies: Romantic Comedy 18.78%	Movies: Romantic Comedy 18.78% 18.55%
Live Theater	16.88%	16.82%	16.78%		Movies: Drama	Movies: Drama 16.32%	Movies: Drama 16.32% 16.05%
Live Theater Most Often	14.27%	14.21%	14.18%		Movies: Mystery	Movies: Mystery 16.28%	Movies: Mystery 16.28% 15.3%
Rock/Pop Concerts Most	14.1%	13.32%	12.93%		College Football Reg.	College Football Reg. 5.29%	College Football Reg. 5.29% 5.86%
Often					Season	Season	Season
Country Concerts Most	7.64%	7.48%	7.33%		MLB Baseball Reg. Season	MLB Baseball Reg. Season 5.07%	MLB Baseball Reg. Season 5.07% 5.64%
Often					College Basketball Reg.	College Basketball Reg. 5.05%	College Basketball Reg. 5.05% 5.02%
Dance Performance	7.43%	6.92%	6.67%		Season	Season	Season
Movies: Action/Adventure	38.62%	37.59%	36.99%		NFL Football Reg. Season	NFL Football Reg. Season 3.66%	NFL Football Reg. Season 3.66% 3.92%
Movies: Comedy	38.53%	37.57%	37.02%		Monster Truck Racing	Monster Truck Racing 2.91%	Monster Truck Racing 2.91% 2.45%
Movies: Fam.	21.71%	21.6%	21.23%		Tractor and Truck Pulling	Tractor and Truck Pulling 2.41%	Tractor and Truck Pulling 2.41% 2.53%

Blairsburg Allison Mount Vernon Polk City Leland Ledyard Charles City What Cheer Marshalltown P Brooklyn Cresco Greeley Lewis Decorah Blanchard Manning Florier Intercultural Institute Intercultural Institute for Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Walking for Exercise	39.68%	40.26%	40.48%
Swimming	30.63%	30.88%	30.99%
Freshwater Fishing	21.5%	22.85%	23.57%
Bowling	18.83%	19.97%	20.35%
Billiards/Pool	18.3%	17.41%	17.1%
Camping Trips	17.1%	18.34%	19%
Hunting	15.45%	16.32%	16.9%
Golf	13.71%	14.83%	15.29%
Mountain/Road Biking	12.22%	12.79%	13.04%
Basketball	11.7%	12.71%	13.14%
Weight Training	11.69%	11.96%	12.16%
Jogging/Running	11.69%	11.82%	11.9%
Using Cardio Machine	10.95%	10.62%	10.49%
Target Shooting	10.29%	10.87%	11.16%

Letts Algona Carter Lake Arion Benton Welton Riverside Burlington Sanborn La Motte Allison Le Hento Atkins Minburn Shellsburg Ionia Rockwell City Emmetsburg Intercultural Institute Blue Grass Gilmore City What Cheer Birmingham Buffalo Center Por Intercultural Institute Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Marathon Stanhope Varina Traer 39

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

0-3	3-7	7-10	
MILES	MILES	MILES	
5.31%	5.13%	5.02%	
5.22%	5.27%	5.35%	
5.14%	4.91%	4.91%	
5.02%	5.19%	5.32%	
4.68%	4.73%	4.86%	
4.64%	4.78%	4.86%	
4.44%	4.63%	4.78%	
4.36%	4.64%	4.83%	
4.35%	4.49%	4.63%	
4.35%	4.86%	5.15%	
	MILES 5.31% 5.22% 5.14% 5.02% 4.68% 4.64% 4.44% 4.36% 4.35%	MILES MILES 5.31% 5.13% 5.22% 5.27% 5.14% 4.91% 5.02% 5.19% 4.68% 4.73% 4.64% 4.63% 4.36% 4.64% 4.35% 4.49%	MILES MILES MILES 5.31% 5.13% 5.02% 5.22% 5.27% 5.35% 5.14% 4.91% 4.91% 5.02% 5.19% 5.32% 4.68% 4.73% 4.86% 4.64% 4.63% 4.78% 4.36% 4.64% 4.63% 4.36% 4.64% 4.63%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Rock Climbing	4.09%	4.27%	4.36%
Hockey	3.78%	3.49%	3.41%
Snowmobiling	3.77%	4.28%	4.56%
Sailing	3.43%	3.19%	3.15%
Snowboarding	3.22%	3.2%	3.25%
Racquetball	2.98%	2.75%	2.7%
Skateboarding	2.87%	2.97%	3.04%
Martial Arts	2.67%	2.42%	2.39%
Surfing & Windsurfing	2.55%	2.43%	2.44%
Rowing	2.31%	2.44%	2.57%

Madrid West Liberty Cedar Falls Waterville Soldier Leighton Hiawatha Clement Marysville Casey F Am Horne Delaware Minden Tama State Center Laurens Clearfield Intercultural Institute Delwein Portsmouth St. Marys Rowan Meservey Lockridge Anamosa Copyright 2014, Intercultural Institute for Contextual Ministry Sioux Cer40

Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

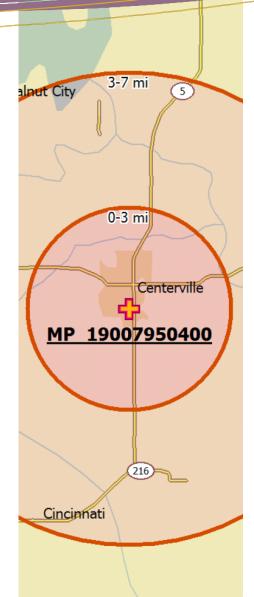
BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.





Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

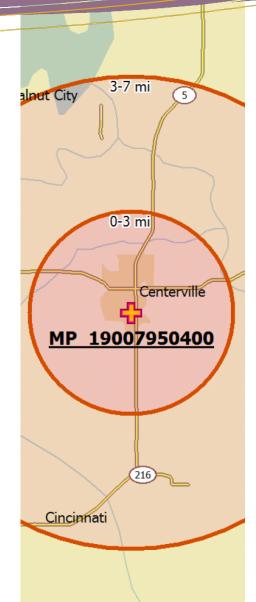
CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



Thornton Danville Fairfield Hills Promise City Keosauqua Balltown Emerson Reinbeck Decoran F Tennant Bridgewater New Hartford Mediapolis Durant Larrabee Ruther Intercultural Institute Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3	3-7	7-10		0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
Important Continue Learning	52%	51%	50%	Like to Stand Out In A Crowd	21%	21%	21%
New Things				Like To Pursue	19%	18%	17%
Woman's Place Is In The Home	37%	37%	37%	Challenge/Novelty/Change			
Speak My Mind Even If It Upsets	35%	34%	34%	Marijuana Should Be Legalized	19%	18%	18%
People				Rarely Sit Down to a Meal	17%	18%	18%
Find It Difficult To Say No To My	34%	35%	35%	Together At Home			
Kids				Only Work Current Job for The	15%	15%	15%
Like To Do Unconventional	33%	32%	32%	Money			
Things				I Am A Workaholic	15%	15%	16%
Don't Judge People/Way They	32%	30%	30%	We Should Strive for Equality	13%	12%	11%
Live Life				for All			
Prefer To Have Few	32%	31%	31%	Happy With My Standard Of	11%	10%	10%
Possessions As Possible	• • • • •	a 4 a 4	• • • • •	Living	• • ·	e e (• • •
Like Control Over People And	31%	31%	31%	On Whole People Get What	9%	8%	8%
Resources	000/	070/	070/	They Deserve	001	00/	001
Money Is Best Measure Of Success	26%	27%	27%	Little I Can Do To Change My Life	8%	8%	8%
Friends More Important Than My	26%	25%	25%	Indulge My Kids With The Little	7%	7%	7%
Fam.	2070	2370	2370	Extras	1 /0	1 /0	1 /0
If Won Lottery Would Never	23%	23%	24%		7%	6%	5%
Work Again	_0,0	_0/0		Enjoy Life	. ,0	0,0	0,0
Too Much Sponsorship In	23%	22%	22%	, ,			
Arts/Sports							

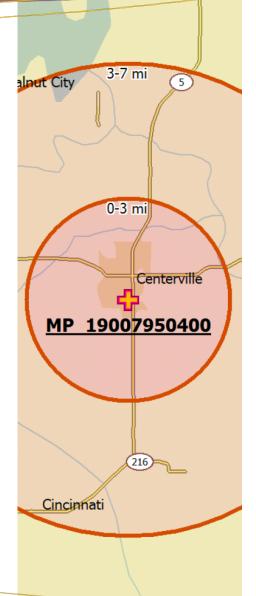
Barnum Sully Linn Grove Wacksu

Rea Oak Guthue Center Gilmore City Treynor Anita Larrabee Le Mars Clermont Yale Parkersburg Lemsey Colwell Bode Colesburg Altoona Lockridge Ankeny Ocheyer <u>Intercultural Institute</u> Ins Braddyville Wilton Fenton Fayette Mallard Galt Ossian Hartwick Jor Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Batavia Nodaway Blakesburg Conesville Atalissa

Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Deton Burt Jewell Junction Wesley Rose Hill Algona Dedham Urbandale Davenport Everly Brandon Batavia Riverdale Aplington Grimes Mount Vernon Aspinwall Ottumwa Ministrue Ryan Rude Carlville Tama Adel Independence Missouri Valley Knierim Atkins San (arcultural Institute Orth English J la Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Cultural Themes:

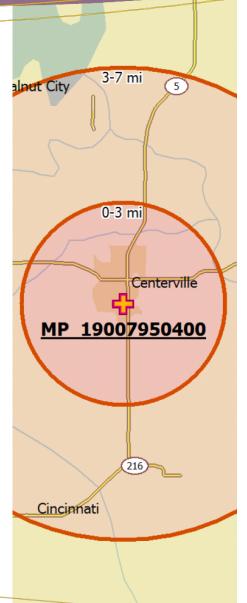
The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES	THEMES	0-3 MILES	3-7 MILES	7-10 MILES
You Should Seize Opportunities	57%	56%	55%	Real Men Don't Cry	16%	16%	15%
In Life				Worried About Pollution Caused	16%	16%	16%
Important To Respect Customs	56%	56%	56%	By Cars			
And Beliefs				Looking for New Ideas To Improve	16%	15%	14%
Like To Understand About	41%	39%	38%	Home			
Nature				Try Not To Worry About The	14%	13%	13%
Important Feel Respected By My	37%	36%	35%	Future			
Peers				Is An Important Part Of Who I Am	14%	14%	13%
Prefer Work Part Of Team Than	34%	33%	33%	Provide My Kids With The Little	10%	10%	10%
Alone				Extras			
Prefer To Have Few	32%	31%	31%	Enjoy Spending Time With My	9%	9%	9%
Possessions As Possible				Fam.			
Important To Juggle Various	32%	30%	29%	Feel Very Alone In The World	7%	7%	6%
Tasks				Children Should Be Allowed To	4%	4%	4%
Good At Fixing Things	31%	29%	29%	Express Themselves			
Have Keen Sense Of Adventure	27%	26%	25%	Like Spending Most Time With	4%	4%	5%
Consider Myself Interested In	22%	21%	20%	Fam.			
The Arts				Decor Particular Interest To Me	3%	3%	3%
People Have To Take Me As	22%	22%	22%	Would Like To Set Up Own	2%	3%	3%
They Find Me				Business			
Like To Just Enjoy Life	22%	21%	20%				

Indianola Macedonia Eagle Grove Magnolia Farragut Newhall Ocheyedan Dana Fort Madison Blockton Hechanicsville Polk City Wesley Clarence Thornton Tama Cotter North Intercultural Institute ktown Grand River Bouton Marion Popejoy Grandview Van Meter Kave Intercultural Institute for Confectual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



Addyville Eikhart Portsmouth Jesup Atalissa Riceville What Cheer Monmouth Inwood Dana Cherokee ymylle Arthur Aspinwall Whiting Carson Thurman Stratford Oto Intercultural Institute Aurora Haward nport Tiffin Galva Lockridge Colfax St. Donatus Sanborn Avoca Wa of Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

7-10

MILES 18.26% 14.95% 14.99% 14.03% 11% 11.26% 11.91% 10.15% 10.27% 9.23%

9.45% 9.7%

PLACE	0-3	3-7	7-10		PLACE	PLACE 0-3
	MILES	MILES	MILES			MILES
Fast Food/Drive-In	85.5%	85.86%	85.95%		Olive Garden	Olive Garden 18.34%
Restaurant-Visit Any					Sonic	Sonic 15.07%
Fam. Restaurants/Steak	82.78%	83.24%	83.28%		Red Lobster	Red Lobster 14.95%
Houses-Visit Any					Cracker Barrel	Cracker Barrel 14.36%
McDonald's	54.59%	55.08%	55.2%		Domino's Pizza	Domino's Pizza 11.56%
Burger King	33.19%	34.13%	34.53%		Outback Steakhouse	Outback Steakhouse 11.17%
Applebee's	28.72%	28.38%	28.21%		Hardee's	Hardee's 10.77%
Subway	28.22%	29.4%	29.77%		A and W	A and W 10.24%
Kentucky Fried Chicken (KFC)	27.89%	27.83%	27.65%		Long John Silver's	Long John Silver's 10.03%
Taco Bell	27.64%	27.26%	26.95%		IHOP (International House Of	IHOP (International House Of 9.9%
Arby's	25.23%	25.23%	24.94%		Pancakes)	Pancakes)
Wendy's	24.62%	24.59%	24.33%		Chili's Grill and Bar	Chili's Grill and Bar 9.86%
Pizza Hut	24.62%	25.32%	25.45%		Denny's	Denny's 9.76%
Dairy Queen	24.03%	24.7%	24.94%			

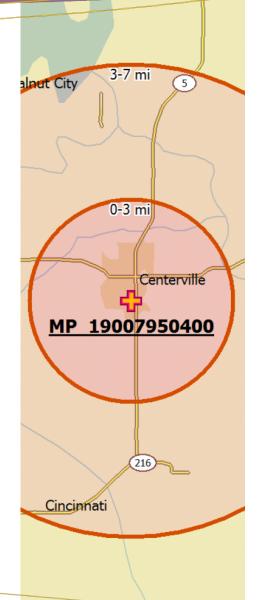
Center Point <u>Grystal Lake</u> Pilot Mound Olin Ricketts <u>Curley</u> Auburn Mystic Blockton Kensett Pres enville Wellsburg Fonda Gillett Grove Goose Lake Balltown Bristow <u>Intercultural Institute</u> erville Graf Stanley Fenton Montour Creston Durango Washta Pope Jon Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Contextual Ministr

Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Arion Lucas Hardy Mount Ayr Sidney Kalona Ogden Reinbeck Dayton Fremont Charlotte Linden Taig Clio Polk City Cumberland Lincoln Waukee Lawton Shelby Ward Intercultural Institute avity Shueyville Hartwick Milton Union Vining Parnell Audubon Early for Confectual Ministry Confectual Ministry Castana Baxter Kingsley Carter Lake Kellerton De 48 Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	47.69%	48.09%	48.27%
Recycled products	33.46%	33.5%	33.51%
Worked as volunteer (non political)	17.34%	17.55%	17.57%
Engaged in fund raising	10.97%	11.36%	11.51%
Religious club member	8.18%	8.31%	8.36%
Charitable Organization	6.12%	6.44%	6.59%

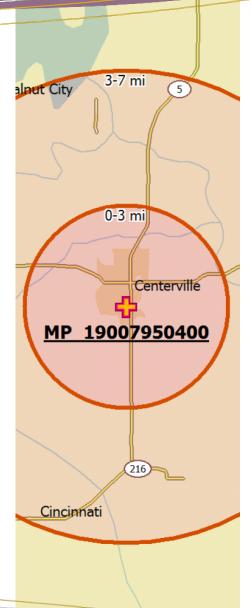
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Wrote to elected offcl about publ bus	5.94%	5.96%	6.01%
Wrote to editor of mag or newspaper	5.55%	5.47%	5.4%
Fraternal order member	5.36%	4.95%	4.79%
Union member	5.33%	5.47%	5.52%
Took active part in local civic issue	5.07%	5.18%	5.23%
Addressed a public meeting	4.86%	5.39%	5.64%



Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to begin shaping targeted messages to your intended audience.



nt Bluff Gilmore City Templeton Plano Welton Somers Lake View Walker Eldora Stockton Farnhamvil Albert City Slater Latimer Oyens Bouton Coin Martinsburg Frederic Intercultural Institute Nebster Ladora Cantril Laurel Quasqueton McGregor Thayer Aplingto for Contextual Ministry In Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	15.64%	14.99%	14.74%
Children's Books	12.38%	12.54%	12.54%
Mystery	11.79%	11.72%	11.59%
Cookbooks	9.88%	9.89%	9.93%
Religious (not Bibles)	8.72%	8.76%	8.79%
Romance	6.53%	6.57%	6.56%
Biography	6.33%	5.7%	5.47%
History	6.11%	6.04%	6.01%
Personal/Business Self-help	5.45%	5.59%	5.58%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	65.71%	63.8%	63.01%
Gen. Editorial	44.94%	44.07%	43.64%
Womens	39.45%	38.51%	38.06%
Service	35.45%	35.21%	35.03%
Mens	17.79%	17.13%	16.75%
Fishing/Hunting	15.06%	16.2%	16.7%
Mature Market	14.15%	13.9%	13.66%
Business/Finance	14.02%	13.55%	13.4%
Automotive	13.96%	13.82%	13.74%

West Chester Victor Alvord Melbourne Atalissa Algona Avoca Cedar Falls Lowden Atlantic Cus Rhodes Hamilton Callender Dow City Ainsworth Gibson Rossie Intercultural Institute ge Wahpeton Marshalltown Thor Ridgeway New Vienna Spring Hill Have for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	59.81%	59.47%	59.22%
Classified	36.91%	37.14%	37.14%
Editorial Page	34.72%	34.48%	34.41%
Sport	33.85%	33.96%	33.92%
Comics	31.23%	31.05%	30.78%
Business/Finance	28.01%	27.72%	27.54%
Food/Cooking	26.67%	26.32%	26.05%
TV/Radio Listings	24.45%	23.66%	23.2%
Movie Listings & Reviews	24.34%	23.17%	22.6%
Home/Gardening	22.12%	22.01%	21.91%
Science/Technology	18.06%	17.38%	16.99%
Travel	17.95%	17.57%	17.35%
Fashion	13.81%	13.68%	13.64%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Country	28.08%	30.82%	32.09%
Adult Contemporary	19.59%	19.19%	19.1%
CHR Contemp Hit Radio	16.72%	15.8%	15.31%
Rock	11.73%	11.43%	11.22%
Classic Rock	11.52%	11.71%	11.78%
Oldies	11.34%	11.58%	11.72%
News/Talk	10.46%	10.38%	10.31%
Alternative	6.54%	5.98%	5.73%
Urban Contemporary	6.34%	5.74%	5.53%
Religious	5.84%	6%	6.04%
Variety	5.34%	5.59%	5.78%
Soft Contemporary	4.82%	4.38%	4.19%
Classic Hits	4.17%	3.78%	3.59%
All News	4.14%	3.84%	3.82%
Sports	3.23%	3.03%	2.96%
All Talk	3.02%	2.98%	3%
Adult Standards	2.97%	2.72%	2.63%
Classical	2.76%	2.59%	2.56%

and Rowley Farley Melrose Johnston Hardy Oakland Acres Castana University Park Epworth Prairie Greentield Magnolia Meservey Battle Creek Cylinder Shelby Lanesborg Intercultural Institute to Nodaway Little Rock Cascade Blanchard Maloy Hamburg West Bray Govertual Ministry Contextual Ministry Book Cascade Blanchard Maloy Hamburg West Bray Oskaloosa Brandon Burlingto 52

Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Satellite Dish	58.77%	58.72%	58.45%
Fox News Channel	58.18%	60.23%	61.17%
Soapnet	49.89%	49.58%	49.24%
Other Video-On-Demand	47.37%	48.12%	48.14%
Sci-Fi Channel	34.36%	36.81%	37.87%
Adult Pay Per View TV	31.93%	32.72%	33.06%
MSNBC	31.88%	33.17%	33.8%
Comedy Central	29.49%	27.72%	27.07%
TV Info From Sunday TV	27.48%	27.51%	27.47%
Magazine			
Nickelodeon	25.74%	28.05%	29.32%
Subscribe Digital Cable	25.37%	27.68%	28.45%
USA Network	25.06%	24.67%	24.43%



VH1 (Video Hits One)

17.78%

17.75%

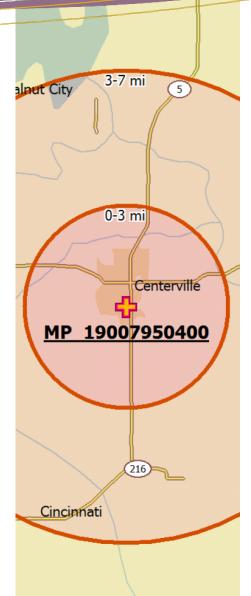
17.68%

Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



kens Lowden Elliott Fruitland Struble Harcourt Collins Pioneer Lakeside Derby Roland Johnston Bode Steamboat Rock Spring Hill Nora Springs Churdan Rake Scraphie Ainsworth Atkins Norwa mont Van Wert Harpers Ferry Bertram Fenton Cherokee Marion Rem Joi Contextual Ministry Baccopyright 2014, Intercultural Institute for Contextual Ministry Bactor Firing Maynard Plymouth Blakesburg Lester Dubugue

Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	17.71%	17.4%	17.31%
Medium Users (4-6)	9.93%	9.56%	9.41%
Light Users (1-3)	21.43%	20.92%	20.67%
Quintiles (20%)			
Newspaper I (Heavy)	0.69%	0.87%	0.96%
Newspaper II	1.62%	1.53%	1.52%
Newspaper III	1.98%	2.07%	2.07%
Newspaper IV	0.7%	0.7%	0.69%
Newspaper V (Light)	1.9%	1.81%	1.77%

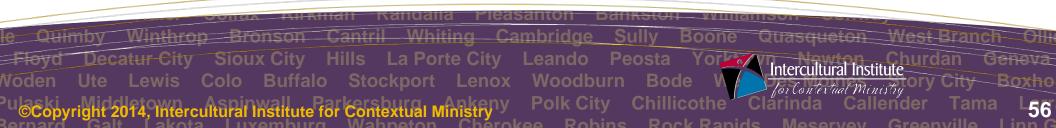
DIUM 0-3		7-10	
MILES	MILES	MILES	
_			
17.62%	17.95%	18.15%	
6.94%	7.07%	7.15%	
9.16%	9.44%	9.66%	
10.35%	10.46%	10.51%	
0.15%	0.24%	0.29%	
5.01%	4.85%	4.81%	
2.33%	2.02%	1.89%	
2.7%	2.75%	2.77%	
20.78%	19.84%	19.32%	
28.98%	28.45%	28.23%	
15.62%	14.87%	14.62%	
4.59%	4.32%	4.24%	
4.09%	4.06%	3.98%	
26.79%	25.54%	24.94%	
3.01%	2.84%	2.71%	
	MILES 17.62% 6.94% 9.16% 10.35% 0.15% 5.01% 2.33% 2.7% 20.78% 28.98% 15.62% 4.59% 4.09% 26.79%	MILES MILES 17.62% 17.95% 6.94% 7.07% 9.16% 9.44% 10.35% 10.46% 0.15% 0.24% 5.01% 4.85% 2.33% 2.02% 2.7% 2.75% 20.78% 19.84% 28.98% 28.45% 15.62% 14.87% 4.09% 4.06% 26.79% 25.54%	

Titenka Camanche Riverdale Zearing Manson Bankston Greenfield Dayton Stanton Villisca Neola agonal Breda Pacific Junction Thurman Bondurant Madrid Des Moines Intercultural Institute Macedonia Harris Goldfield Farmington Clinton Salem Ryan Greenfield Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10	MEDIUM	0-3	3-7	7-
	MILES	MILES	MILES		MILES	MILES	Μ
Radio Drive Time Quntiles				TV Prime Time Quntiles (fifths /			
(fifths / 20%)				20%)			
Drive Time I & II (Heavy)	2.77%	3.09%	3.19%	Prime Time I & II (Heavy)	4.44%	4.37%	4.3
Drive Time III (Medium)	0.41%	0.42%	0.42%	Prime Time III (Medium)	2.11%	2.28%	2.2
Radio IV & V (Light)	2.22%	2.38%	2.46%	Prime Time IV & V (Light)	7.8%	6.96%	6.8
Radio Media Quntiles (fifths /				TV Early/Late Fringe Quntiles			
20%)				(fifths / 20%)			
Radio I & II (Heavy)	7.81%	7.83%	7.85%	Fringe I & II (Heavy)	43.88%	42.55%	42
Radio III (Medium)	4.29%	4.52%	4.63%	Fringe III (Medium)	62.64%	61.77%	61
Radio IV & V (Light)	1.91%	2.14%	2.27%	Fringe IV (Light)	62.29%	60.02%	59
Cable TV Quntiles (fifths /				TV All Day Quntiles (fifths /			
20%)				20%)			
Cable I & II (Heavy)	9.96%	10.63%	10.99%	All Day I & II (Heavy)	14.78%	14.08%	13
Cable III (Medium)	4.67%	4.57%	4.39%	All Day III (Medium)	26.52%	25.8%	25
Cable IV & V (Light)	33.69%	34.95%	35.17%	All Day IV (Light)	11.5%	10.48%	10



Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	8.89%	9.4%	9.6%
6:00am - 10:00am	13.98%	13.33%	13.06%
10:00am - 3:00pm	4.73%	4.22%	3.98%
3:00pm - 7:00pm	14.24%	14.18%	14.12%
7:00pm - Midnight	12.83%	12.88%	12.91%
Midnight - 6:00am	4.05%	4.15%	4.27%
Weekend Radio			
Listeners			
Dayparts [summary]	12%	12.47%	12.63%
6:00am - 10:00am	2.35%	2.27%	2.21%
10:00am-3:00pm	4.64%	4.24%	4.1%
3:00pm - 7:00pm	5.69%	5.84%	5.85%
7:00pm - Midnight	6.51%	6.23%	6.14%
Midnight - 6:00am	9.57%	8.62%	8.21%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	7.07%	7.15%	7.36%
Saturday: 8:00-11:00pm	8.93%	8.31%	8.15%
Sunday: 7:00-11:00pm	8.16%	8.91%	9.35%
9:00am-1:00pm	25.05%	26.16%	26.72%
9:00am-4:00pm	29.8%	30.44%	30.89%
4:00pm-7:00pm	23.37%	24.01%	24.37%
11:00pm-1:00am	38.67%	39.55%	39.98%
AVG Prime time	2.21%	2.27%	2.25%
Mon-Sun			

Clarksville Hernick Gilbert Olin Grimes Blairsburg Shannon City Dunlap Dixon Donnellson Vinton Weilsburg New Vienna Thurman Aredale Bankston Milton Martinsburg Intercultural Institute Stockton Stanwood Thornburg Roland Minden Montour Moulton Mouton Mo Joi Confectual Ministry Riverdale Bri Copyright 2014, Intercultural Institute for Contextual Ministry

Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10	TV VIEWERS	TV VIEWERS 0-3	TV VIEWERS 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Weekday				Weekend	Weekend	Weekend
6-7am	16.87%	16.27%	16.1%	Sat: 7-10am	Sat: 7-10am 17.78%	Sat: 7-10am 17.78% 17.75%
7-9am	16.45%	16.91%	17.33%	Sat: 10am-1pm	Sat: 10am-1pm 5.74%	Sat: 10am-1pm 5.74% 5.88%
9am-12noon	21%	22.25%	22.75%	Sat: 1-4pm	Sat: 1-4pm 23.31%	Sat: 1-4pm 23.31% 23.1%
12noon-4pm	8.8%	8.19%	8.14%	Sat: 4-6pm	Sat: 4-6pm 5.66%	Sat: 4-6pm 5.66% 5.98%
4-6pm	39.46%	40.92%	41.78%	Sat: 6-7pm	Sat: 6-7pm 1.08%	Sat: 6-7pm 1.08% 1.24%
6-7pm	19.83%	20.97%	21.71%	Sat: 7-8pm	Sat: 7-8pm 0.62%	Sat: 7-8pm 0.62% 0.67%
7-7:30pm	0.49%	0.61%	0.68%	Sat: 8-11pm	Sat: 8-11pm 8.93%	Sat: 8-11pm 8.93% 8.31%
7:30-8pm	9.17%	9.12%	9.06%	Sat: 11pm-1am	Sat: 11pm-1am 3.71%	Sat: 11pm-1am 3.71% 3.55%
8-11pm	7.07%	7.15%	7.36%	Sat: 1am-7pm	Sat: 1am-7pm 25.06%	Sat: 1am-7pm 25.06% 24.67%
11pm-12am	31.88%	33.17%	33.8%	Sun: 7-10am	Sun: 7-10am 1.26%	Sun: 7-10am 1.26% 1.39%
11pm-1am	38.67%	39.55%	39.98%	Sun: 10am-1pm	Sun: 10am-1pm 6.5%	Sun: 10am-1pm 6.5% 7.06%
1-6am	29.16%	28.62%	28.71%	Sun: 1-4pm	Sun: 1-4pm 4.63%	Sun: 1-4pm 4.63% 4.55%
				Sun: 4-7pm	Sun: 4-7pm 11.9%	Sun: 4-7pm 11.9% 12.42%
				Sun: 7-11pm	Sun: 7-11pm 8.16%	Sun: 7-11pm 8.16% 8.91%
				Sun: 11pm-1am	Sun: 11pm-1am 3.56%	Sun: 11pm-1am 3.56% 3.59%
				Sun: 1-7am	Sun: 1-7am 18.18%	Sun: 1-7am 18.18% 19.12%

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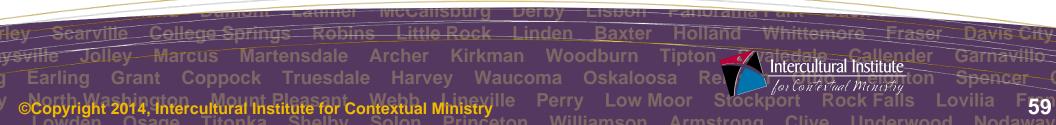
Buffalo Moorland De Soto Chelsea Walker Redding Martelle Vinton Cutier Linn Grove Decoran La Buffalo Moorland De Soto Chelsea Walker Redding Martelle Vinton <u>Intercultural Institute</u> St. Paul Deloi Baxter West Okoboji Springbrook Grandview Geneva Marble Rock Martelle Vinton (ontextual Ministry Contextual Ministry Dolliver Albia Scarville Maharishi Vedic City Dows 58 Octopyright 2014, Intercultural Institute for Contextual Ministry

Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

- 1. Please read pages 61 and 62 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 36-40. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 43. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 45. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

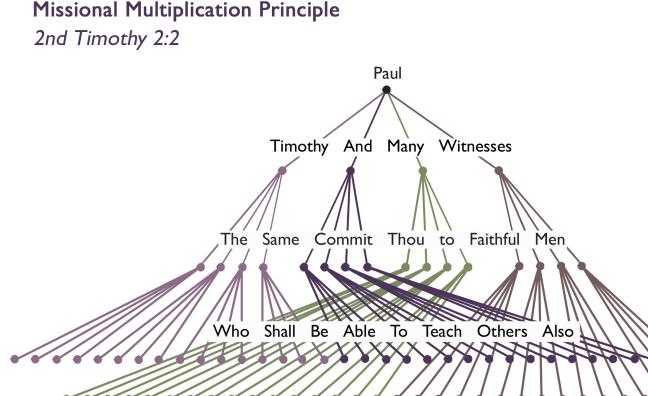
- 1. Review the shared places listed on page 47. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 49. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 51-53. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 55-58. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

cholm Royal Brandon Storm Lake Beaconsfield Harcourt Williamsburg Diagonal Grundy Center Arion Clermont West Liberty Wellman Rhodes St. Anthony Fruitland Centry Intercultural Institute Ida Grove Mechanicsville Eddyville Wheatland Berkley Garnavillo Diversities Intercultural Institute for Confertual Ministry Coopyright 2014, Intercultural Institute for Contextual Ministry

Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.



Arengo Webster City Blakesburg Cumming Popejoy Vinton Dallas Center Hospers Durange Wallingford Cleghorn Grand Mound Peterson Story City Toledo Bedford Exline Intercultural Institute Io Center Garnavillo Moville Clarion Lidderdale Thor Shueyville Galver (or Contextual Ministry Hocopyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Bandalia

Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



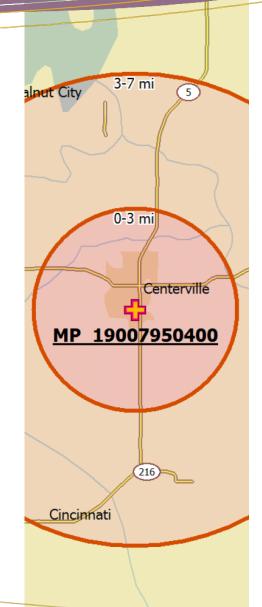


Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Larchwood Corning Eldridge Pulaski Walnut Solon Fostoria Garrison Cotter Frederika Bronson Go Liver Winfield Washta Creston Dike Kelley Hedrick Buffalo Center Intercultural Institute Iver Blencoe Waterville Westside Maurice Craig Elkport Stockton Copyright 2014, Intercultural Institute for Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry

Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.





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