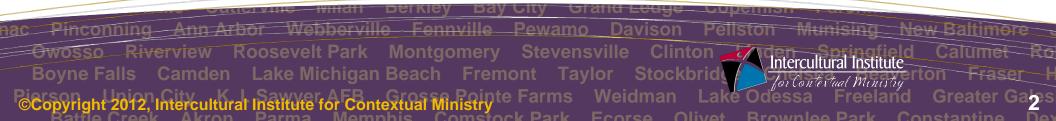
MissionSite top unreached locations

Alma Ithaca White Cloud Saginaw Township South Northpor

CENSUS TRACT: 26063950100 REGION: Region Three ASSOCIATION: Blue Water COUNTY: Huron SITESCAPE: Countryscape DENSITY PATTERN: 13 Intercultural Institute for Contextual Ministry Convention// MICHIGAN

MissionSite (TM) Table of Contents

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Site Location Summary

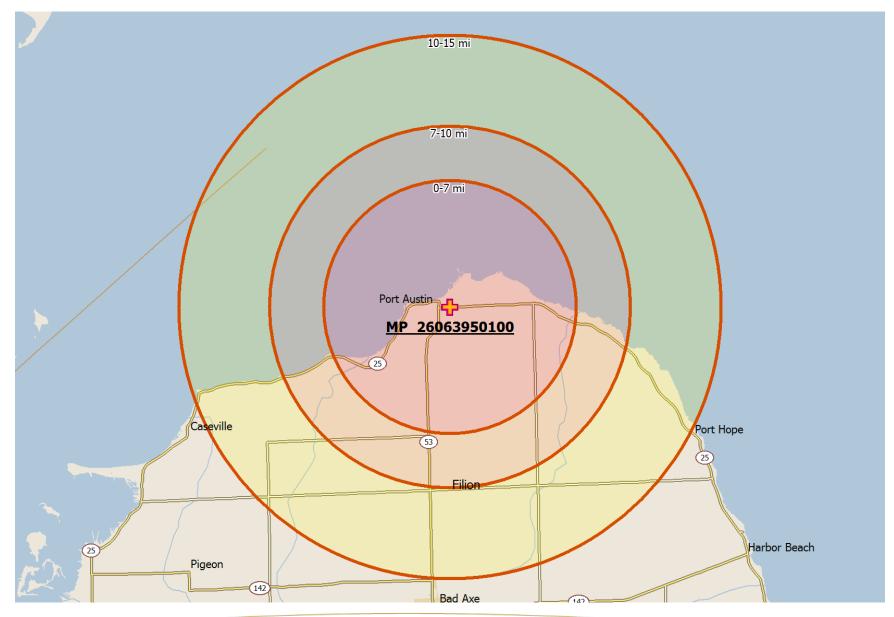
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	26R03	Region Three
2	Association	26A02	Blue Water
3	County Location	26063	Huron
4	Zipcode	48467	Huron
5	Sitescape Category	1	Countryscape
6	Sitescape Group	1.2	Distant Settlements
7	Sitescape Subgroup	1.22	Settlements adjacent to other settlements
8	Sitescape Density Pattern	13	2500-2500-2500



rison Omer Clifford Springport Livonia Lowell Waterford Freeport Coleman Benton Heights Sparta Jordan Eau Claire Saginaw Township North Michiana De Tour Village Contextual Institute Woodland Beach Dundee Elkton Gladstone Manton Three Rivers Stor Intercultural Institute Charlevoix Nov Copyright 2012, Intercultural Institute for Contextual Ministry Centreville Holly Wixom Mount Morris Hudson Stocl 30

Site Location Summary - Map of the Site Location



ass City North Branch Pleasant Ridge Shepherd Maple Rapids Burton Oxford Essextille Marine City S Holland Benton Harbor Hersey Greater Galesburg Gaastra Mount Clever Homer Montrose Hourt Belleville Imlay City Douglas Okemos Livonia Alpha Milford Trop for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL /	СО	EXPLANATION
	URBAN	DE	
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	11	Noncore not adjacent to a metro/micro area and contains a town of 2,500 or more residents
3	Rural / Urban Continuum	7	
4	NCHS Rural Urban Codes	6	Noncore - counties that are neither metropolitan or micropolitan
5	NCES Urban Centric Locale Codes	42	Rural: Distant: Census-defined rural territory that is more than 5 miles but less than or equal to 25 miles from an urbanized area, as well as rural territory that is more than 2.5 miles but less than or equal to 10 miles from an urban cluster.
6	IICM RUCA Values Index	7	Rural commuting: Secondary flow 10% to 30% to a small Urban Cluster
7	ERS RUCA Commuting Value	10	Rural areas: primary flow to a tract outside a urbanized area or urban cluster
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

St. Clair Edwardsburg Pieasani Kiu

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Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-7 MILES	7-10 MILES	10-15 MILES
2010 Population	2,235	1,595	3,197
2010 Households	1,162	800	1,517
2010 Group Quarters Population	23	11	27

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	4	1	3
Language Diversity National Index	17	32	26
Foreign Born Diversity National Index	51	47	44
Ancestry Diversity National Index	59	39	37
Racial Diversity National Index	5	1	1

ouge Tawas City Britton Applegate DeWitt Cedar Springs Rochester Hills Big Rapids Inkster Sterling H Teham Trowbridge Park Lake Michigan Beach Hudson Onsted Forest Hills Filsworth Michigamme Rave anac Grosse Pointe Farms Walled Lake East Grand Rapids Mayville Glacies (or fet and Ministry Contextual Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

edge Union City Au Gres Southgate Level Park-Oak Park Mio Rosebush Dundee Canadian Lakes Estre New Era Zilwaukee Grand Rapids Blissfield Ann Arbor Posen Flint Intercultural Institute Beulah New Lothrop Ahmeek Hamtramck Memphis Byron Center Model for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-7 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-7 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	57	4.91%
Mainstay Communities	Established, Diverse Households	208	17.9%
Working Communities	Blue-collar, Working Families	195	16.78%
Country Communities	Rural, Agri. & Mining Families	495	42.6%
Aspiring Communities	Young Singles / Aspiring-Multihousing	4	0.34%
Urban Communities	High Density, Inner-city Neighborhoods	203	17.47%

aton Rapids Roseville Canada Creek Ranch Highland Park Gibraltar Birmingham Lake Angelus Fenton H High Harbor Beach Luna Pier Bay City Alpha Muskegon Heights Clio <u>Intercultural Institute</u> Onsted Sou Non Vandercook Lake Grosse Pointe Woods Morenci Homer Rose City Morente Caseville Caseville Caseville Caseville VeCopyright 2012, Intercultural Institute for Contextual Ministry Vectors Bay Southerate Carden City Sand Lake Bangor Forest Hills Union City Elk Banids Spring Lake B

Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Farmington Hills Negaunee Byron Akron Michigamme Thompsonville Kingston Constantine Muskegon Brown City Wolf Lake Tecumseh Kaleva Gaines Stevensville Grand Level Intercultural Institute Columbiaville Alma Vandercook Lake Potterville Menominee Ferry for Contextual Ministry OCopyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

Using the Site Location Summary

Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

a Ishpeming Burlington Otisville Hubbardston Grosse Pointe Park Berkley Athens Montague Harrisville ield Township Buchanan Lincoln Saginaw Township South Iron Mountain Intercultural Institute Grosse Pointe Waverly Sandusky Minden City Capac Royal Oak Superfectual Ministry Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-7 mile band that are in each category. The index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-7 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-7 MILE BAND	% INDEX
Unreached Households	9,559	730	7.64%
Unreached %	64.34%	62.85%	97.68
Religious But NOT Evangelical HH	1,895	137	7.2%
Religious But NOT Evangelical %	12.76%	11.75%	92.1
Spiritual But NOT Relig or Evang HH	1,475	137	9.31%
Spiritual But NOT Relig or Evang %	9.93%	11.82%	119.04
Not Evangelical, Not Interested HH	6,189	456	7.38%
Not Evangelical, Not Interested %	41.66%	39.28%	94.3



Houghton Dryden Lake Fenton Au Gres Daggett Howard City Dansville Village of Clarkston Westland Clayton Trowbridge Park Litchfield Otisville Gaastra Canadian Lake Carton Carsonville Grand E In Baraga Millersburg Columbiaville Vassar Centreville Concord Cropping Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BSCM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BSCM Churches	0	0	0%
Active BSCM Attenders	0	0	0%
Active Evangelical Households	1,827	73	4.01%
Active Evangelical Percent	12.30%	12.78%	103.93
Inactive Evangelical Households	3,471	139	4.01%
Inactive Evangelical Percent	23.36%	24.28%	103.93
# New Churches Needed	7	0	3.86%



e Angelus St. Joseph Hulliken Port Sanilac Grosse Pointe Farms Harbor Springs Buckley Sebewaing Grosse Pointe Farms Harbor Sebewaing Grosse

Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.

Caseville Addison South Rockwood Turner Saginaw Wayne Grosse le Control McBride Columbia Elberta Allendale Center Line Howell Rochester Haslett Jackson Riv Jor Contextual Institute ©Copyright 2012, Intercultural Institute for Contextual Ministry

Residential Non-Apt.

Business

Residential Apt.

5,000

Residential

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-7 mile band. The percentage of the county population and number of households that appears in the 0-7 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO	DEMO	SCAPE	COUNTY	BAND	% OF
1990 Population	34,951	2,469	7.06%	1990 H	Households	13,268	1,007	7.59%
2000 Population	36,079	2,584	7.16%	2000 H	louseholds	14,597	1,162	7.96%
2010 Population	31,753	2,235	7.04%	2010 H	Households	14,857	1,162	7.82%
Location Types in this MissionSite							vpe	0-7mi Ban
🔲 0-7mi Band	🔲 7-10m	i Band	🗕 10-15mi Ban	d 🔲 County		Residential		889
20,000						Residential /	Apt.	21
15,000						Residential I	Non-Apt.	868
						Business		22
10,000						Seasonal		81
						USPS Resid	lential	821

Inkster Lexington Cement City Luna Pier Comstock Northwest Mount Clemens Ravenna Ludington Hou reit Beach Robin Glen-Indiantown Sand Lake Beaverton Wyoming Tawas Intercultural Institute Lincoln Park Yale Farmington Berkley Sebewaing Vassar Capac Intercultural Institute Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

USPS Residential

Seasonal

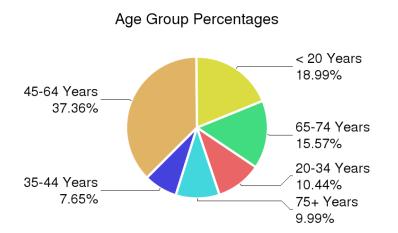
USPS Business

USPS Business

17

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100.

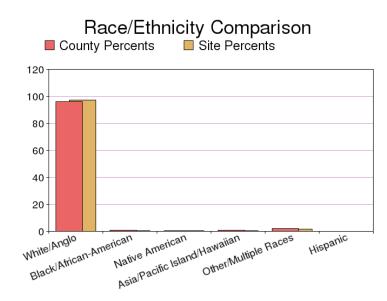


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	3.74%	2.95%	78.88
4-5 Years	2.05%	0.36%	17.56
6-8 Years	3.16%	1.88%	59.49
9-11 Years	3.44%	4.03%	117.15
12-13 Years	2.42%	2.6%	107.44
14-17 Years	5.08%	4.25%	83.66
18-19 Years	2.63%	2.82%	107.22
0-5 Years	5.79%	3.31%	57.17
6-12 Years	7.8%	7.02%	90
13-19 Years	8.93%	8.55%	95.74
< 20 Years	22.52%	18.88%	83.84
20-34 Years	13.82%	10.38%	75.11
35-44 Years	10.35%	7.61%	73.53
45-64 Years	30.95%	37.14%	120
65-74 Years	11.81%	15.48%	131.08
75+ Years	10.56%	9.93%	94.03
Median Age	47	46	97.74
Median Age (Male)	46	47	102.66
Median Age (Female)	49	46	94.51

St. Clair Kalkaska Hontague Royal Oak Petoskey Rogers City Cass City Shoridan New Baltimore Deckerville Mount Clemens Algonac Ishpeming Whitmore Lake Correct Intercultural Institute enison White Cloud Lincoln Honor Bloomfield Township Kent City Individual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Breckenrid 15

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	95.97%	97.36%	101.45
Black, African-American	0.77%	0.31%	40.76
Native American	0.41%	0.45%	109.29
Asian	0.71%	0.4%	56.33
Pacific Island, Hawaiian	0.01%	0.04%	473.57
Other/Multiple Races	2.13%	1.43%	67.15
Hispanic	0%	1.21%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	22,764	1,695	

Education of Addits (25 yrs+)			
Total Adults over age 25 years.	22,764	1,695	
Less than 9th Grade	5.39%	4.66%	115.65
No High School Diploma	10.15%	12.21%	83.09
High School Graduate	42.37%	38.17%	110.99
Some College, no degree	19.35%	20.06%	96.45
Associate Degree	9.1%	7.73%	117.71
College Degree	9.2%	11.45%	80.41
Graduate/Prof. degree	4.45%	5.72%	77.76

Roosevelt Park Fife Lake Southfield Lakeview Cadillac Ecorse Elsie Shoreham Bridgeport Leonard Greenville Luna Pier Dansville Dowagiac Greilickville Harrisville Intercultural Institute Comstock Park Northville Athens Norway West Bloomfield Township To Confectual Ministry Secopyright 2012, Intercultural Institute for Contextual Ministry Vater Vicks Discourse Contextual Ministry

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-7 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	7.37%	10.59%	216.02
\$10,000 to \$19,999	14.37%	17.38%	120.97
\$20,000 to \$29,999	14.85%	13.94%	93.89
\$30,000 to \$49,999	23.43%	23.67%	101.01
\$50,000 to \$59,999	10.51%	8.78%	83.49
\$60,000 to \$69,999	8.69%	6.8%	78.24
\$70,000 to \$79,999	5.55%	5.25%	94.65
\$80,000 to \$89,999	3.79%	4.04%	106.74
\$90,000 to \$99,999	2.49%	3.27%	131.31
\$100,000 to \$124,999	3.88%	3.01%	77.56
\$125,000 to \$149,999	1.78%	1.89%	106.55
\$150,000 to \$199,999	0.75%	0.6%	79.91
\$200,000 to \$249,999	0.24%	0.17%	71.03
\$250,000 or more	2.3%	0%	0
Median Household	40,906	38,920	95.14
Average Household	51,402	40,207	78.22
Per Capita Household	24,667	20,925	84.83
Family/Non-Family Household			
Income			
Median Family Income	52,049	52,518	100.9
Average Family Income	62,201	44,796	72.02
Median Non-Family Income	26,078	26,049	99.89
Average Non-Family Income	32,976	22,823	69.21

It Byron Center Westphalia East Jordan Franklin Comstock Northwest Romutes Durand Northville New First Nashville Kingsley Marysville Kalamazoo Ferrysburg St. Clair Shorey Intercultural Institute en Battle Creek Milford Bloomingdale Mendon Grand Blanc Shelby M [ox Contextual Ministry] ©Copyright 2012, Intercultural Institute for Contextual Ministry Clair Plymouth Bingham Farms New Haven Shorey

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-7 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	63.05%	58.78%	93.23
Families with Children	25.58%	19.28%	75.37
Families without Children	37.47%	39.5%	105.42
Non-Family Households			
% Non-Family Households	36.95%	41.22%	111.55
Non-Families with Children	0.09	0.09	98.35
Non-Families without Children	36.86	41.14	111.59
Housing Units			Index
Total Housing Units	21,410	2,297	
Vacant percent	30.61%	49.41%	161.44
Owned percent	57.06%	42.88%	75.16%
Rented Percent	12.34%	7.71%	62.47
Households by Size			Index
Avg household size	2.09	1.90	90.91
Avg family hh size	2.69	2.47	91.82
Avg non-family hh size	1.07	1.09	101.87
Households By Count of Persons			Percent
One	4,757	433	9.1%
Two	6,356	504	7.93%
Three or Four	3,158	198	6.27%
Five+	586	27	4.61%

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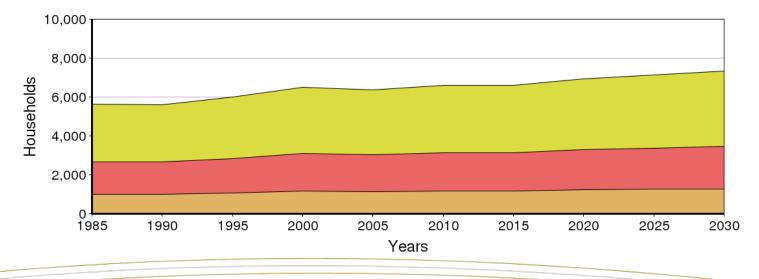
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-7 mile ring. The percentage of the county population and number of households that appears in the 0-7 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	34,951	2,469	7.06%
2000 Population	36,079	2,584	7.16%
2010 Population	31,753	2,235	7.04%
2015 Population	29,420	2,068	7.03%

Household Change from 1985 to 2030

🔲 0-7mi Ring 🛛 📕 0-10mi Ring

📃 0-15mi Ring

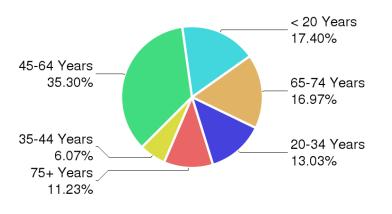


Liken Mount Morris Pleasant Ridge Gaastra Port Hope Northport Dearborn Hopkins De Tour Village La Park Wayland Haslett Au Gres Bloomingdale West Monroe Holland <u>Intercultural Institute</u> Hanover Ho sh Berkley Edmore Beecher Central Lake Mancelona Munising Fruitry *Intercultural Institute* Oak Napoleon decopyright 2012, Intercultural Institute for Contextual Ministry decopyright 2012, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

Projected Age Group Percentages

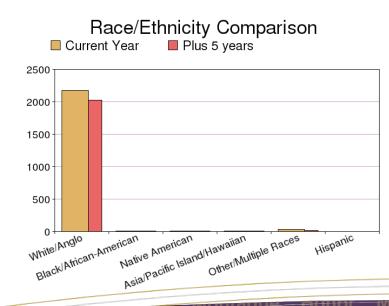


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	2.95%	3.58%	121.36
4-5 Years	0.36%	0.19%	52.78
6-8 Years	1.88%	1.31%	69.68
9-11 Years	4.03%	2.8%	69.48
12-13 Years	2.6%	1.93%	74.23
14-17 Years	4.25%	4.59%	108
18-19 Years	2.82%	2.9%	102.84
0-5 Years	3.31%	3.77%	113.9
6-12 Years	7.02%	4.69%	66.81
13-19 Years	8.55%	8.85%	103.51
< 20 Years	18.88%	17.31%	91.68
20-34 Years	10.38%	12.96%	124.86
35-44 Years	7.61%	6.04%	79.37
45-64 Years	37.14%	35.11%	94.53
65-74 Years	15.48%	16.88%	109.04
75+ Years	9.93%	11.17%	112.49
Median Age	47	48	102.07
Median Age (Male)	46	49	105.99
Median Age (Female)	49	46	94.37

e of Clarkston Hillman Lexington East Grand Rapids Michiana Harrietta Flat Rock Berkley Bloomfield For Lighton Lake Shields Marquette Palmer Fowlerville Evart Crystal Falls Intercultural Institute Walled Lake Alpena Canton Hart Eastlake Millington South Haven Stanton Perrinton Midland Kaleva 20 Coopyright 2012, Intercultural Institute for Contextual Ministry Baltimore North Muskegon Gavlord Bloomingdale Corupna Comstock Northwest Dearborn Kinde Whitte

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	97.36%	97.82%	100.48
Black, African-American	0.31%	0.44%	138.95
Native American	0.45%	0.53%	118.88
Asian	0.4%	0.48%	120.08
Pacific Island, Hawaiian	0.04%	0.05%	108.08
Other/Multiple Races	1.43%	0.68%	47.28
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	1,695	1,581	
Less than 9th Grade	4.66%	3.29%	70.57
No High School Diploma	12.21%	11.26%	92.19
High School Graduate	38.17%	37.63%	98.59
Some College, no degree	20.06%	20.75%	103.43
Associate Degree	7.73%	8.73%	112.94
College Degree	11.45%	12.4%	108.32
Graduate/Prof. degree	5.72%	5.95%	103.89

Howard City Argentine Quinnesse Okemos Hemlock Shelby Republic Lansing Grant Dearborn Buck Legias Deerfield Cement City Prescott Kingston Madison Heights Gobles Intercultural Institute Shelby Belleville Flint Daggett South Gull Lake Addison Lake Linden Jos Contextual Ministry To Copyright 2012, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-7 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-7 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	10.59%	10.19%	96.25
\$10,000 to \$19,999	17.38%	16.35%	94.07
\$20,000 to \$29,999	13.94%	14.21%	101.94
\$30,000 to \$49,999	23.67%	21.49%	90.8
\$50,000 to \$59,999	8.78%	9.5%	108.26
\$60,000 to \$69,999	6.8%	7.96%	117.12
\$70,000 to \$79,999	5.25%	5.99%	112.53
\$80,000 to \$89,999	4.04%	4.71%	110.07
\$90,000 to \$99,999	3.27%	2.91%	89.01
\$100,000 to \$249,999	3.01%	3.42%	113.7
\$125,000 to \$149,999	1.89%	1.97%	104.01
\$150,000 to \$199,999	0.6%	0.6%	99.49
\$200,000 to \$249,999	0.17%	0.26%	149.23
\$250,000 or more	0%	0.17%	0
Median Household	38,920	40,994	105.33
Average Household	40,207	40,894	101.71
Per Capita Household	20,925	23,121	110.49
Family/Non-Family Household			
Income			
Median Family Income	52,518	51,728	98.5
Average Family Income	44,796	46,708	104.27
Median Non-Family Income	26,049	29,659	113.86
Average Non-Family Income	22,823	23,880	104.63

Paw Paw Lake Grosse Pointe Woods Hesperia Caro Rochester Sparta Twin Lake Hubbell Lake Michi ShoreWood-Tower Hills-Harbert Owendale Stony Point Saginaw Township Intercultural Institute Brooklyn Metamora Houghton Lake Oak Park Howell Britton Hopkins for Confectual Ministry ^m ©Copyright 2012, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-7 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	58.78%	55.57%	94.53
Families with Children	19.28	17.12	88.83
Families without Children	39.5	36.39	92.12
Non-Family Households			
% Non-Family Households	41.22%	44.43%	107.79
Non-Families with Children	0.09	0	107.79
Non-Families without	41.14	44.43	108.02
Children			
Housing Units			
Total Housing Units	2,297	2,311	100.61%
Vacant percent	49.41%	49.46%	100.09
Owned percent	42.88%	42.84%	99.9
Rented Percent	7.71%	7.7%	99.96
Households by Size			
Avg household size	1.90	1.75	92.11%
Avg family hh size	2.47	2.28	92.31%
Avg non-family hh size	1.09	1.09	100%
Households By Count of			
Persons			
One	433	469	108.31%
Two	504	521	103.37%
Three or Four	198	171	86.36%
Five+	27	7	25.93%

nd Beach Farmington Hills Madison Heights Romulus Otisville Grand Rapids Belding Hillsdale Zilwauke Petoskey Colon Howard City Fowler Ionia Sterling Manistee Hudson Lincoln Laurium Macking Atlanta Reading Lambertville Vermontville Dundee Hopkins Michi Confectual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry

Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-7	7-10	10-15	BORN IN:	0-7	7-10	10-15
	MILES	MILES	MILES		MILES	MILES	MILES
Foreign Born Pop	20	28	32	Eastern Africa	0	0	0
Northern Europe	6	6	12	Middle Africa	0	0	0
Western Europe	3	0	4	Northern Africa	0	0	0
Southern Europe	0	0	0	Southern Africa	0	0	0
Eastern Europe	2	5	2	Western Africa	0	0	0
Other Europe	0	0	0	Other Africa	0	0	0
Eastern Asia	0	3	2	Oceania	3	0	0
So. Central Asia	0	0	1	Caribbean	2	0	0
SE Asia	0	4	0	Central Amer.	0	0	2
Western Asia	0	2	0	South America	0	0	3
Other Asia	0	0	0	North America	4	8	6
				Born at sea	0	0	0



Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-7 MILES	7-10 MILES	10-15 MILES	SPOKEN AT HOME	0-7 MILES	7-10 MILES	10-15 MILES
English only	1,443	3,204	2,354	Other Indo-Euro	0	0	0
Spanish	11	39	23	Asian/PI languages	0	0	0
Other Indo-Euro	45	110	36	Chinese	0	0	4
language				Japanese	0	0	3
French (incl. Patois,	10	1	3	Korean	0	3	2
Cajun)				Mon-Khmer,	0	0	0
French Creole	0	0	0	Cambodian			
Italian	5	4	2	Miao, Hmong	0	0	0
Portuguese	0	1	3	Thai	0	0	0
German	6	11	4	Laotian	0	0	0
Yiddish	0	0	0	Vietnamese	0	0	0
Other West Germanic	3	0	0	Other Asian	0	0	3
A Scandinavian	0	0	0	Tagalog	0	4	0
Language				Other Pacific Is	0	0	1
Greek	0	0	2	Other languages	3	10	6
Russian	0	0	1	Navajo	0	0	0
Polish	18	93	17	Other Native N.	0	3	0
Serbo-Croatian	3	0	0	American			
Other Slavic Language	0	0	1	Hungarian	0	0	0
Armenian	0	0	0	Arabic	0	0	0
Persian	0	0	0	Hebrew	0	0	0
Gujarathi	0	0	0	African languages	0	0	0
Hindi	0	0	0	Other unspecified	3	7	6
Urdu	0	0	3				

d Otter Lake Pigeon Farmington Bloomfield Township Lake Orion Port Sanilac Cadillac Beechwood F Rochester Barryton Hubbard Lake Berkley Grand Haven Au Gres Ceres Intercultural Institute Birch Run St. Helen Burlington Comstock Northwest Lake Isabella Sout for Contextual Ministry ©Copyright 2012, Intercultural Institute for Contextual Ministry ©Copyright 2012, Intercultural Institute for Contextual Ministry

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Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-7	7-10	10-15		ANCESTRY	ANCESTRY 0-7	ANCESTRY 0-7 7-10
	MILES	MILES	MILES			MILES	MILES MILES
Reporting ancestry	1,325	3,033	2,112		Irish	Irish 111	Irish 111 149
Arab	0	5	0		Italian	Italian 35	Italian 35 47
Armenian	0	0	0		Lithuanian	Lithuanian 7	Lithuanian 7 0
Austrian	4	7	2		Norwegian	Norwegian 3	Norwegian 3 6
British	7	0	12		Polish	Polish 404	Polish 404 1,040
Canadian	6	3	12		Portuguese	Portuguese 0	Portuguese 0 0
Croatian	0	0	2		Romanian	Romanian 0	Romanian 0 2
Czech	0	0	9		Russian	Russian 4	Russian 4 11
Czechoslovak	1	0	6		Scandinavian	Scandinavian 8	Scandinavian 8 0
Danish	0	2	1		Scotch-Irish	Scotch-Irish 18	Scotch-Irish 18 36
Dutch	10	30	18		Scottish	Scottish 49	Scottish 49 50
English	112	170	149		Slovak	Slovak 2	Slovak 2 6
European	0	8	5		Subsaharan African	Subsaharan African 0	Subsaharan African 0 0
Finnish	0	1	6		Swedish	Swedish 10	Swedish 10 13
French (not Basque)	90	109	118		Swiss	Swiss 0	Swiss 0 2
French Canadian	17	64	39		Ukrainian	Ukrainian 9	Ukrainian 9 8
German	255	977	677		US/American	US/American 118	US/American 118 153
Greek	2	7	5		Welsh	Welsh 0	Welsh 0 6
Hungarian	9	17	19		West Indian	West Indian 0	West Indian 0 2
Iranian	0	0	0		Yugoslavian	Yugoslavian 0	Yugoslavian 0 3
				_	Other	Other 34	Other 34 99

er Woeds Beechwood Flushing Dearborn Heights Auburn Pellston Ovid Royal Oak Ferndale Rochester Brooklyn Greenville Lewiston Kalkaska Sturgis Lawton Edmore Kern Harbor Manistique Shorehar chanan Parma Hillman Temperance Millington Trowbridge Park Vander for Contextual Ministry for Contextual Ministry ©Copyright 2012, Intercultural Institute for Contextual Ministry Contextual Ministry Evel Park-Oak Park Perry Luna Pier St. Ignace White 26

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Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

- 1. The Demoscape information on page 19 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 15 and 20 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 16 & 21 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



Using the Demographic Indicators

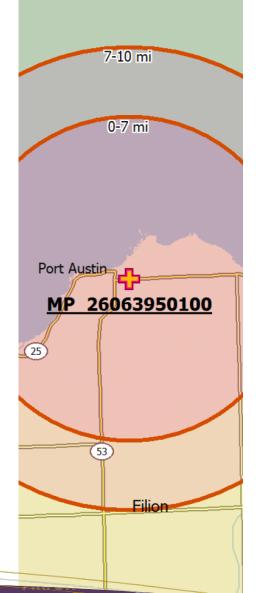
Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 17 & 22 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 18 & 23. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 24, 25 & 26 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

Beechwood Stephensen Alma Holt Powers Mount Pleasant Michigamme Gobles Menominee Fruitport Charlotte L'Anse Vandercook Lake Woodland Beach Barnes Lake-Miller Intercultural Institute Nashville St. Clair Shores Breckenridge White Pigeon Allen Gibralt Intercultural Institute Lexington Per Copyright 2012, Intercultural Institute for Contextual Ministry ggett Adrian Clare Lennon Grand Beach Roosevelt 28

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



rn Holt Bingham Farms Plymouth Township Big Bay Battle Creek Metamora Grass Lake Pigeon West B Generation Gwinn Lakewood Club Webberville Free Soil Onekama South Hor Intercultural Institute Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	1,162	100%	730	100%
AFFLUENT SUBURBIA	0	0%	0	0%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	57	4.91%	38	5.21%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	57	4.91%	38	5.21%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	8	0.69%	5	0.68%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	8	0.69%	5	0.68%
Mid-Market Enterprise	0	0%	0	0%



The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	1,162	100%	730	100%
BLUE COLLAR BACKBONE	23	1.98%	15	2.05%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	21	1.81%	13	1.78%
Lower Income Essentials	1	0.09%	1	0.14%
Small Town Endeavors	1	0.09%	1	0.14%
AMER. DIVERSITY	200	17.21%	141	19.32%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	136	11.7%	98	13.42%
Urban Advancement	28	2.41%	19	2.6%
Amer. Great Outdoors	28	2.41%	18	2.47%
Mature America	8	0.69%	6	0.82%
METRO FRINGE	172	14.8%	118	16.16%
Steadfast Conservative	172	14.8%	118	16.16%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

Nashville Hopkins Ossineke Parchment Kingston Byron Mayville Saginaw Township South Merrill Gre Hart Napoleon Grand Beach Clare Montrose Shelby Ferrysburg Wixer <u>Intercultural Institute</u> n South Monroe Baroda Beal City Dearborn Heights Saranac Spring Ar Copyright 2012, Intercultural Institute for Contextual Ministry Hastert Caspian Boyne Falls filwaukee Palmer South Haven McBride Manton Grant Northview Ferrod

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	1,162	100%	730	100%
REMOTE AMERICA	229	19.71%	139	19.04%
Hardy Rural Fam.	229	19.71%	139	19.04%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	4	0.34%	3	0.41%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	4	0.34%	3	0.41%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	266	22.89%	152	20.82%
Industrious Country Living	10	0.86%	7	0.96%
America's Farmland	253	21.77%	144	19.73%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	3	0.26%	1	0.14%

ey Hudson Spring Arbor Millersburg Parma Ironwood Harbor Beach Union City Fairgrove Tustin Wa Anmeek Mayville Barryton East Grand Rapids Owendale Warren liken Mason Metamora Portage Marysville Caledonia Detroit Beach Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	1,162	100%	730	100%
STRUGGLING SOCIETIES	203	17.47%	119	16.3%
Rugged Southern Style	203	17.47%	119	16.3%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	0	0%	0	0%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Elkton Harbor Springs Manistee Mackinaw City Cassopolis Constantine Hemlock Michigan Center Sand Lake Gobles Allen Park Napoleon Wayland Grandville Schoolcr Intercultural Institute Estral Beach Le Roy Morrice Dearborn Emmett Britton Bear Lake for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

Identifying Focus Groups in this Location

Within the 0-7 mile, 7-10 mile and 10-15 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

- 1. Review the current demographic summary on pages 14-18 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 19-23. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 24-26. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 30-33. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Milan Allegan Auburn Hills Reading Dexter Allen Barton Hills River Rouge Manton Pleasant Ridge Addison Westland Beaverton Sunfield Canton Ferrysburg Marysville <u>Intercultural Institute</u> n Monroe Otsego Saginaw Township North Memphis Pinckney Oakley *Intercultural Institute* Onsted Crystal ©Copyright 2012, Intercultural Institute for Contextual Ministry ©Copyright 2012, Intercultural Institute for Contextual Ministry

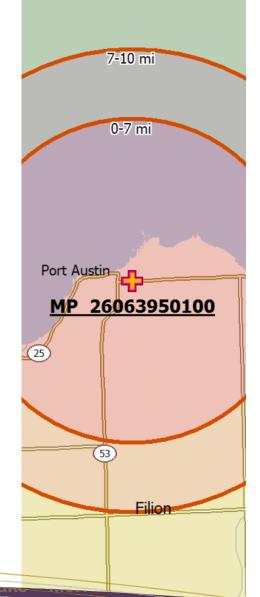
Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



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Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
PC-HH Own	73%	73%	73%
Use Comp. for Internet/E-mail	56%	56%	57%
Internet Use: E-Mail	46%	45%	46%
Use Comp. for Word	40%	38%	39%
Processing			
Use Comp. for Comp. Games	39%	40%	41%
Use Comp. for Shopping	32%	32%	33%
Use Comp. for Digital Camera	32%	32%	33%
Photo Editing			
Use Comp. for Banking	27%	27%	28%
Use Comp. for Education	25%	26%	27%
HH Owns DVD Player	24%	24%	25%

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The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Listening To Music	63%	63%	64%
Dining Out (Not Fast Food)	55%	55%	56%
Reading Books	53%	52%	51%
Card Games	44%	44%	45%
Gardening	39%	39%	39%
Go To A Beach/Lake	34%	34%	35%
Cooking for Fun	31%	31%	32%
Board Games	31%	31%	32%
Going To	20%	20%	20%
Bars/Nightclubs/Dancing			
Photography	19%	18%	19%

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Any Ailment	70%	70%	69%
Gen./Fam. Practitioner	42%	42%	42%
Dentist	28%	28%	27%
Eye Dr.	23%	23%	23%
Hypertension/High Blood	23%	23%	22%
Pressure			
Backache	22%	22%	22%
High Cholesterol	19%	19%	19%
None Of These	18%	18%	19%
Any Arthritis	18%	18%	18%
Acid Reflux Disease (GERD)	16%	16%	16%

Concord Trenton Chesaning Shepherd Olivet Muskegon Heights Newberry Robin Clen-Indiantown Re Atlanta Canada Creek Ranch Hudson Level Park-Oak Park Lansing Intercultural Institute Otsego Oscoda Durand Camden Clare Vandercook Lake Twining Sport for Contextual Ministry Muskegon Copyright 2012, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-7	7-10	10-15	BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES		MILES	MILES	MILES
Concert	24.96%	24.64%	23.84%	Movies: Romantic Comedy	17.98%	17.8%	17.689
Live Theater	18.42%	17.47%	17.56%	Movies: Drama	17.57%	17.11%	16.259
Live Theater Most Often	15.66%	14.89%	15.05%	Movies: Mystery	14.14%	14.11%	13.489
Rock/Pop Concerts Most	10.52%	11.04%	11%	MLB Baseball Reg.	7.55%	7.28%	7.29%
Often				Season			
Country Concerts Most	7.77%	7.78%	7.41%	College Football Reg.	6.66%	6.18%	6.45%
Often				Season			
Comedy Club	6.67%	6.88%	6.88%	NFL Football Reg. Season	5.33%	5.18%	5.12%
Movies: Action/Adventure	34.3%	34.7%	34.68%	College Basketball Reg.	4.37%	4.03%	4.2%
Movies: Comedy	33.79%	34.16%	33.89%	Season			
Movies: Fam.	18.72%	18.97%	19.35%	Rodeo	3.66%	3.49%	3.8%
				Auto Racing Events	3.14%	3.13%	2.98%

sonville Barton Hills Stanton Jackson Lowell Concord Southfield Michiana Alpena Marion Empire A affeld McBride Blissfield Richmond Laingsburg Frankenmuth Atlanta Intercultural Institute Howell Sterling Walkerville Sylvan Lake Holt Posen Tustin Bess of Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Whitmore Lake Rosebush Edwardsburg Coment City Fe

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-7	7-10	10-15		BRIDGES	BRIDGES 0-7	BRIDGES 0-7 7-10
	MILES	MILES	MILES			MILES	MILES MILES
Walking for Exercise	43.39%	42.41%	42.56%		Backpacking/Hiking	Backpacking/Hiking 10.92%	Backpacking/Hiking 10.92% 10.94%
Swimming	32.33%	32.08%	32.17%		Using Cardio	Using Cardio 10.87%	Using Cardio 10.87% 10.94%
Freshwater Fishing	24.99%	24.46%	25.17%		Machine	Machine	Machine
Bowling	21.13%	21.23%	21.85%		Stationary Cycling	Stationary Cycling 10.8%	Stationary Cycling 10.8% 10.84%
Camping Trips	19.27%	19.3%	20.17%		Canoeing/Kayaking	Canoeing/Kayaking 10.27%	Canoeing/Kayaking 10.27% 10.01%
Golf	16.55%	15.84%	16.63%		Baseball	Baseball 10.24%	Baseball 10.24% 10.77%
Hunting	16.47%	16.28%	17.68%		Softball	Softball 8.63%	Softball 8.63% 8.95%
Billiards/Pool	16.19%	16.6%	16.23%		Horseback Riding	Horseback Riding 8.18%	Horseback Riding 8.18% 8.11%
Mountain/Road Biking	14.31%	14.13%	14.75%		Football	Football 7.96%	Football 7.96% 8.44%
Basketball	13.78%	14.08%	14.64%		Volleyball	Volleyball 7.78%	Volleyball 7.78% 8.49%
Jogging/Running	13.09%	13.15%	12.99%		Aerobics	Aerobics 7.59%	Aerobics 7.59% 7.56%
Power Boating	12.64%	11.98%	11.66%		Motorcycling	Motorcycling 6.91%	Motorcycling 6.91% 7.1%
Weight Training	11.78%	12.05%	12.66%		Saltwater Fishing	Saltwater Fishing 6.19%	Saltwater Fishing 6.19% 6.28%
Target Shooting	11.15%	11.33%	12.06%		Roller Skating	Roller Skating 5.76%	Roller Skating 5.76% 5.87%
					Snowmobiling	Snowmobiling 5.76%	Snowmobiling 5.76% 5.78%

Bloomfield Hills Roscommon Flushing Lowell Northview Minden City Woodland Beach Reading Linder Barton Hills St. Johns Williamston Mulliken Carney Bingham Farms Time Arbor, Ontonagon Wave on Lincoln Morrice Norway Sherwood Ironwood Spring Lake Comston Onsted Alpha Hubbard L39 Copyright 2012, Intercultural Institute for Contextual Ministry Bactopyright 2012, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Fly Fishing	5.73%	5.62%	5.6%
Soccer	5.67%	6.02%	6.03%
Downhill & X-Country Skiing	5.65%	5.56%	5.56%
Water Skiing	5.64%	5.55%	5.79%
Archery	5.54%	5.63%	6.21%
Yoga	5.36%	5.55%	5.43%
Ice Skating	4.96%	5.15%	5.65%
Tennis	4.95%	5.08%	5.14%
Jet Skiing	4.7%	4.81%	5.08%
Snorkeling	4.48%	4.62%	4.72%

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Sailing	4.3%	4.11%	3.77%
Rock Climbing	3.48%	3.64%	4.11%
Hockey	3.08%	3.36%	3.39%
Snowboarding	3.07%	3.33%	3.61%
Skateboarding	3.03%	3.24%	3.58%
Rowing	3.02%	3.15%	3.41%
Racquetball	2.79%	3.18%	3.13%
Auto Racing	2.72%	2.95%	3.04%
Surfing & Windsurfing	2.54%	2.67%	2.72%
Martial Arts	2.21%	2.51%	2.41%

Manton Comstock Northwest Lewiston Walker Benton Harbor Sylvan Lake K. I. Sawyer AFB Auburn Hills Empire Laingsburg Utica Gaylord Waverly Caro Saline Potterville cott Three Rivers Carsonville Otsego Montgomery Hubbell Pinconning ©Copyright 2012, Intercultural Institute for Contextual Ministry Contextual Ministry Decomposed Allendale Union City Britton Nashville

Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

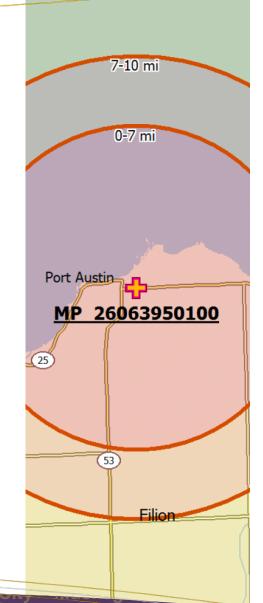
BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



od Freeland Mendon Williamston Owendale Caledonia Brown City Akron Ishpening Luna Pier Stony Harrisville Hazel Park East Grand Rapids Mecosta Laingsburg Gar <u>Intercultural Institute</u> Mount Please wagiac Benton Harbor Potterville Freeport Manitou Beach-Devils Lake Low <u>Intercultural Institute</u> on City Flat Re ©Copyright 2012, Intercultural Institute for Contextual Ministry

Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

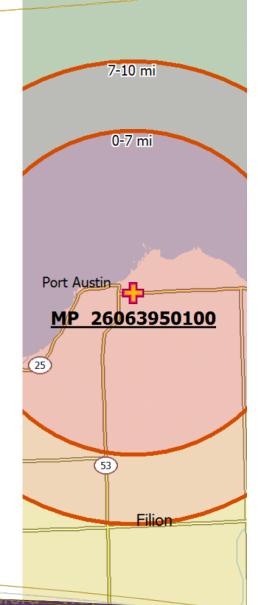
CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



Run Marlette Maybee Canada Creek Ranch Clayton Stony Point Saginaw Vanderbilt Howard City Pont Cellus Twining Durand Gaastra Newaygo East Grand Rapids Deckerville Intercultural Institute s East Lansing Burr Oak Farmington East Jordan Vandercook Lake Me To Confectual Ministry wosso River R Copyright 2012, Intercultural Institute for Contextual Ministry

Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-7 MILES	7-10 MILES	10-15 MILES	BARRIERS	0-7 MILES	7-10 MILES	10-15 MILES
Important Continue Learning	49%	48%	48%	Marijuana Should Be Legalized	18%	18%	17%
New Things				Like to Stand Out In A Crowd	18%	19%	19%
Find It Difficult To Say No To My Kids	35%	35%	35%	Like To Pursue Challenge/Novelty/Change	17%	18%	17%
Woman's Place Is In The Home	35%	35%	36%	Rarely Sit Down to a Meal	16%	17%	17%
Speak My Mind Even If It	34%	35%	34%	Together At Home			
Upsets People				Only Work Current Job for The	16%	16%	16%
Prefer To Have Few	33%	33%	32%	Money			
Possessions As Possible				I Am A Workaholic	15%	15%	16%
Like Control Over People And Resources	31%	32%	31%	Happy With My Standard Of Living	11%	10%	10%
Like To Do Unconventional Things	30%	31%	31%	We Should Strive for Equality for All	10%	11%	10%
Money Is Best Measure Of Success	29%	29%	29%	On Whole People Get What They Deserve	8%	9%	8%
Don't Judge People/Way They Live Life	27%	27%	26%	Indulge My Kids With The Little Extras	8%	8%	8%
If Won Lottery Would Never Work Again	25%	25%	25%	Little I Can Do To Change My Life	6%	6%	7%
Friends More Important Than My Fam.	24%	25%	24%	Very Happy With My Life As It Is	5%	5%	5%
Too Much Sponsorship In Arts/Sports	19%	20%	19%				

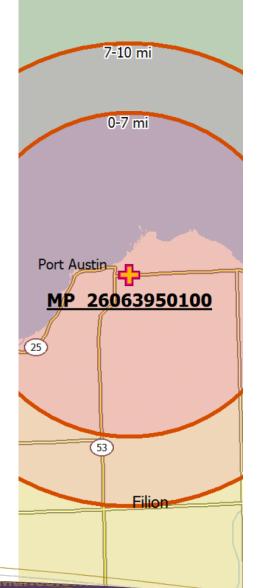
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rd Prescott Alpha Riverview Carson City Allendale Ortonville South Haven Armada Mancelona Hough Intercultural Institute Beach Keego Harbor Camden Manton St. Louis Almont Lincoln Tustin (oi Confectual Ministry ^a ©Copyright 2012, Intercultural Institute for Contextual Ministry ^a ©Copyright 2012, Intercultural Institute for Contextual Ministry Conserved Muir, Wyoming Imlay City, Marysville Athen

Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Rockwood Lake Orien Belding East Tawas Fowler Vassar Kingsley Harvey Iron River Houghton R Buckley Coopersville Hillsdale Port Huron Oakley Lapeer Armada Mar Intercultural Institute Valker Breedsville Augusta Suttons Bay Laurium Carleton Climax Mar Intercultural Institute for Confectual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry

Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-7	7-10	10-15	THEMES	0-7	7-10	10-15
	MILES	MILES	MILES		MILES	MILES	MILES
Important To Respect Customs	58%	57%	57%	Real Men Don't Cry	16%	16%	15%
And Beliefs				Is An Important Part Of Who I Am	15%	15%	14%
You Should Seize Opportunities In Life	55%	55%	54%	Worried About Pollution Caused By Cars	14%	14%	15%
Like To Understand About Nature	35%	35%	33%	Try Not To Worry About The Future	13%	13%	12%
Important Feel Respected By My Peers	34%	34%	34%	Looking for New Ideas To Improve Home	12%	13%	12%
Prefer Work Part Of Team Than Alone	33%	33%	33%	Provide My Kids With The Little Extras	10%	11%	11%
Prefer To Have Few Possessions As Possible	33%	33%	32%	Enjoy Spending Time With My Fam.	8%	9%	9%
Important To Juggle Various	28%	28%	27%	Feel Very Alone In The World	6%	6%	6%
Tasks				Like Spending Most Time With	5%	5%	5%
Good At Fixing Things	26%	27%	26%	Fam.			
Have Keen Sense Of Adventure	25%	25%	24%	Children Should Be Allowed To	5%	5%	5%
Like To Just Enjoy Life	21%	21%	20%	Express Themselves			
People Have To Take Me As	20%	21%	21%	Decor Particular Interest To Me	5%	4%	4%
They Find Me				Would Like To Set Up Own	3%	3%	3%
Consider Myself Interested In The Arts	20%	19%	18%	Business			

Homer Midland Port Sanllac Webberville Newaygo Lawton Adrian Mecosta Millersburg Port Austri Madison Heights Howard City Hazel Park Lyons Plymouth Township Intercultural Institute Whitehall Cheboygan Byron Kalamazoo Free Soil Atlanta Indian For Contextual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry School Craft Vandalia Mason Belleville Coloma South Monroe South R

Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

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Port Austin

Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-7	7-10	10-15
	MILES	MILES	MILES
Fast Food/Drive-In	84.66%	85.16%	85.5%
Restaurant-Visit Any			
Fam. Restaurants/Steak	82.85%	82.97%	83.55%
Houses-Visit Any			
McDonald's	55.75%	56.08%	56.38%
Burger King	35.71%	36.85%	37.03%
Subway	31.64%	31.59%	31.71%
Applebee's	27.2%	27.36%	27.14%
Taco Bell	24.79%	25.99%	26.13%
Wendy's	24.38%	24.88%	24.49%
Kentucky Fried Chicken (KFC)	23.73%	25.13%	25.47%
Arby's	23.22%	23.39%	23.84%
Dairy Queen	23.2%	23.11%	23.75%
Pizza Hut	20.11%	20.78%	22.25%

PLACE	0-7	7-10	10-15
	MILES	MILES	MILES
Olive Garden	19.07%	19%	18.7%
Red Lobster	15.71%	15.84%	15.31%
Cracker Barrel	13.15%	13.07%	12.86%
Outback Steakhouse	12.81%	12.45%	12.09%
Sonic	12.54%	12.75%	12.37%
Denny's	11.24%	11.93%	11.22%
Hardee's	10.34%	10.73%	10.93%
IHOP (International House Of	9.74%	9.96%	9.36%
Pancakes)			
A and W	9.48%	9.63%	9.78%
Domino's Pizza	9.46%	10.32%	10.04%
Long John Silver's	8.81%	9.39%	9.21%
Starbucks	8.29%	8.25%	8.11%

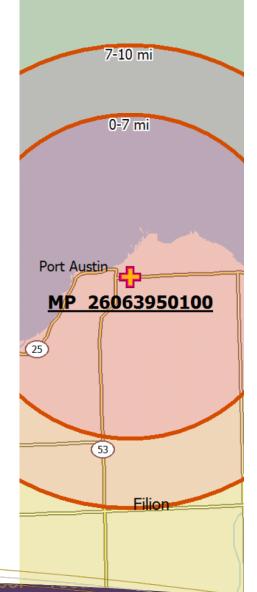


Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



inden Fair Plain Ravenna Michigamme Paw Paw Fowlerville Bloomfield Hills Shelby Burr Oak Lake Ling For Grosse Pointe Park Cedar Springs Frankfort Clarksville Bear Lake in Intercultural Institute regon Heights Ubly Grosse Pointe Farms Inkster Schoolcraft Brownlee Pointer for Contextual Ministry Contextual Ministry Brooklyn Hartford Bloomingdale River Rouge Harrisor48 (Copyright 2012, Intercultural Institute for Contextual Ministry

Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-7	7-10	10-15
	MILES	MILES	MILES
Voted in fed/state/local election	49.21%	49.12%	50.04%
Recycled products	35.57%	35.19%	35.71%
Worked as volunteer (non political)	17.75%	17.42%	17.84%
Engaged in fund raising	11.22%	11.14%	11.44%
Religious club member	8.16%	7.95%	8.02%
Wrote to elected offcl about publ bus	6.36%	6.19%	6.28%

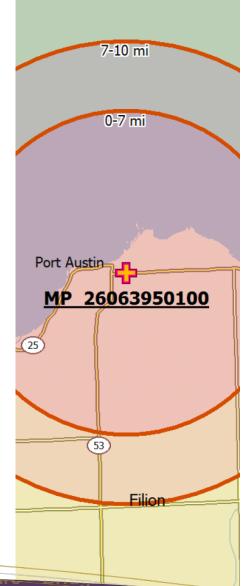
PROJECTS	0-7	7-10	10-15
	MILES	MILES	MILES
Addressed a public meeting	6.12%	6.01%	6.43%
Charitable Organization	6.11%	6.03%	6.42%
Church Board	6.06%	5.87%	6.25%
Took active part in local civic issue	5.82%	5.75%	5.71%
Union member	5.74%	5.74%	6.02%
Wrote to editor of mag or	5.25%	5.18%	5.23%
newspaper			

North Muskegon Jenison Hazel Park Lewiston Eastlake Sherwood Pontiac Lake City Harrietta Cadillac Lake Shorewood-Tower Hills-Harbert Reese K. I. Sawyer AFB Novi Canton Crosse Pointe Park Mount Ca Jate St. Helen Bear Lake Forest Hills Honor Cement City Temperance Lawrence Lansing St. Ignace Ypsil 49 Contextual Institute for Contextual Ministry Contextual Ministry St. Ignace Ypsil 49 Contextual Ministry St. Ignace St. Igna

Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to begin shaping targeted messages to your intended audience.



Northview Brown City Mio Oscoda Negaunee Whittemore Escanaba Wyoming Prudenville Comst Rapids Mattawan Hudson Alpena Fair Plain Gladstone Kalamazoo Hud Intercultural Institute or Clinton Lawrence Powers Marlette Farmington Hills Burton Lake Confectual Ministry Jor Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-7	7-10	10-15
	MILES	MILES	MILES
Novel	15.89%	15.42%	14.85%
Mystery	12.47%	12.08%	11.79%
Children's Books	12.43%	12.08%	12.14%
Cookbooks	10.66%	10.57%	10.59%
Religious (not Bibles)	8.21%	8.33%	8.61%
History	6.67%	6.52%	6.41%
Romance	6.59%	6.53%	6.7%
Personal/Business	5.91%	5.73%	5.82%
Self-help			
Biography	5.28%	5.24%	4.99%

MAGAZINES	0-7	7-10	10-15
	MILES	MILES	MILES
Newspaper Distributed	62.32%	63.18%	63.19%
Gen. Editorial	42.87%	43.08%	43.12%
Womens	36.02%	36.4%	36.42%
Service	34.78%	34.27%	34.3%
Fishing/Hunting	17.75%	17.62%	18.22%
Mens	15.41%	15.89%	15.6%
Mature Market	14.84%	14.63%	14.6%
Business/Finance	13.41%	12.85%	12.91%
Automotive	12.79%	13.18%	13.16%



Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-7	7-10	10-15
	MILES	MILES	MILES
Gen. News	59.08%	58.58%	59.1%
Classified	36.67%	36.98%	37.26%
Editorial Page	34.79%	34.62%	34.97%
Sport	34.7%	34.42%	34.51%
Comics	31.11%	30.73%	30.49%
Business/Finance	29.4%	28.69%	28.67%
Food/Cooking	26.36%	26.15%	26.16%
TV/Radio Listings	24.11%	24.24%	23.92%
Movie Listings & Reviews	22.36%	22.71%	22.35%
Home/Gardening	22.01%	21.9%	22.01%
Travel	18.46%	18.22%	18.27%
Science/Technology	17.93%	17.48%	16.86%
Fashion	13.22%	12.95%	12.79%

RADIO	0-7	7-10	10-15
	MILES	MILES	MILES
Country	33.74%	33.07%	34.85%
Adult Contemporary	18.44%	18.13%	18.32%
CHR Contemp Hit Radio	13.98%	14.56%	13.99%
Oldies	11.82%	11.79%	12.1%
Rock	11.17%	11.54%	11.48%
Classic Rock	11.12%	11.08%	11.72%
News/Talk	10.73%	10.55%	10.83%
Variety	6.82%	6.69%	6.84%
Alternative	6.55%	6.61%	6.11%
Religious	6.38%	6.08%	6.11%
Urban Contemporary	4.4%	5%	4.55%
All Talk	3.94%	3.42%	3.24%
All News	3.85%	3.46%	3.3%
Soft Contemporary	3.5%	3.73%	3.6%
Adult Standards	3.21%	3.08%	3%
Classic Hits	2.93%	3.15%	2.92%
Hispanic	2.81%	2.82%	2.67%
Sports	2.74%	2.69%	2.69%



Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-7	7-10	10-15	MULTIMEDIA: TV	MULTIMEDIA: TV 0-7	MULTIMEDIA: TV 0-7 7-10
	MILES	MILES	MILES		MILES	MILES MILES
Fox News Channel	66.34%	66.08%	66.95%	BET (Black Entertainment	BET (Black Entertainment 26.74%	BET (Black Entertainment 26.74% 26.66%
Satellite Dish	51.74%	51.89%	53.73%	TV)	TV)	TV)
Soapnet	47.4%	47.33%	48.2%	TV Info From Sunday TV	TV Info From Sunday TV 26.22%	TV Info From Sunday TV 26.22% 26.02%
Other	46.13%	45.89%	46.22%	Magazine	Magazine	Magazine
Video-On-Demand				TV Info From Newspapers	TV Info From Newspapers 25.43%	TV Info From Newspapers 25.43% 25.39%
Sci-Fi Channel	41.07%	40.82%	42.01%	Hallmark Channel	Hallmark Channel 24.16%	Hallmark Channel 24.16% 23.78%
MSNBC	35.91%	35.92%	36.52%	USA Network	USA Network 24%	USA Network 24% 23.72%
Adult Pay Per View TV	35.9%	35.17%	35.47%	TCM (Turner Classic	TCM (Turner Classic 23.41%	TCM (Turner Classic 23.41% 23.1%
				Movies)	Movies)	Movies)
Adult Swim	32.51%	32.08%	33.05%	The Golf Channel	The Golf Channel 22.79%	The Golf Channel 22.79% 22.38%
Nickelodeon	31.8%	31.87%	33.3%	ESPN2	ESPN2 22.77%	ESPN2 22.77% 22.06%
Comedy Central	31.09%	29.77%	28.43%	TV Info From Monthly Cable	TV Info From Monthly Cable 21.11%	TV Info From Monthly Cable 21.11% 21.01%
Subscribe Digital	29.67%	29.78%	30.92%	Guide	Guide	Guide
Cable				TV Info From Other	TV Info From Other 20.74%	TV Info From Other 20.74% 20.44%
Nick At Nite	28.11%	27.86%	29.04%	ABC Fam.	ABC Fam. 20.22%	ABC Fam. 20.22% 20.17%
				Lifetime	Lifetime 20.03%	Lifetime 20.03% 20.17%

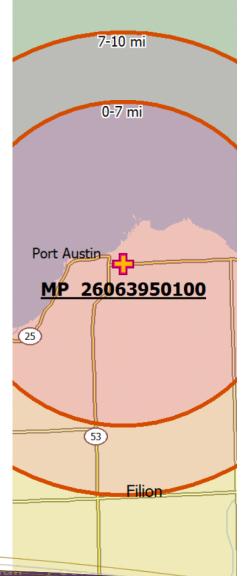
nton Blissfield Davison Shields Taylor Vermontville Lowell Level Park-Oak Park Monroe Republic Greater Novi Hart Lakewood Club Middleville Rose City Ovid Dowagiac Intercultural Institute Ecorse Hubbeil Confertual Ministry Confertual Ministry Big Bay P 53

Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Bridgeport Almont Sterling Heights Lowell Midland Schoolcraft Burt Ann Arbor Burr Oak Manton The Barton Hills Davison Barryton Wolf Lake Woodhaven Memphis Manton Intercultural Institute onville Beulah Mackinaw City K. I. Sawyer AFB Wolverine Metamora W Join Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-7	7-10	10-15
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	18.87%	18.41%	17.98%
Medium Users (4-6)	9.38%	9.36%	9.31%
Light Users (1-3)	19.74%	19.82%	19.89%
Quintiles (20%)			
Newspaper I (Heavy)	1.26%	1.43%	1.56%
Newspaper II	1.05%	1.15%	1.32%
Newspaper III	2%	1.98%	2.12%
Newspaper IV	0.42%	0.49%	0.58%
Newspaper V (Light)	1.01%	1.05%	1.24%

MEDIUM	0-7	7-10	10-15
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	17.32%	17.84%	18.65%
Magazines II	6.27%	6.75%	7.36%
Magazines III	8.58%	8.71%	9.59%
Magazines IV	9.85%	10.35%	10.57%
Magazines V (Light)	0.29%	0.3%	0.42%
Outdoor I (Heavy)	5.78%	5.78%	5.2%
Outdoor II	1.51%	1.63%	1.39%
Outdoor III	2.71%	2.83%	2.77%
Outdoor IV	15.98%	16.27%	16.41%
Outdoor V (Light)	27.48%	27.14%	27.29%
Yellow Pages I	13.79%	14.54%	14.19%
(Heavy)			
Yellow Pages II	4.44%	4.19%	3.72%
Yellow Pages III	3.38%	3.62%	3.57%
Yellow Pages IV	21.89%	22.74%	22.15%
Yellow Pages V	2.03%	2.43%	2.07%
(Light)			

Aybee Wyoming Sebewaing Beal City Leonard Mattawan Elsie South Range Decatur Webberville For Cheboygan Big Bay Eastpointe Harrison South Rockwood Grass Leonard Intercultural Institute Oxford Alanson Climax Redford Spring Lake Plymouth Fife Lake No for Contextual Ministry ©Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

DIUM 0-7 7-10 10-15	MEDIUM	MEDIUM 0-7
MILES MILES MILES		MILES
io Drive Time Quntiles TV Prin	ne Time Quntiles (fifthe	ne Time Quntiles (fifths
s / 20%) / 20%)		
e Time I & II (Heavy) 4.3% 4.11% 4.02% Prime Time I &	II (Heavy)	II (Heavy) 4.14%
e Time III (Medium) 0.95% 0.91% 0.76% Prime Time III (Me	edium)	edium) 2.66%
io IV & V (Light) 2.18% 2.44% 2.59% Prime Time IV & V (Light)	Light) 3.06%
io Media Quntiles (fifths / TV Early/Late Fringe	Quntiles	Quntiles
o) (fifths / 20%)		
io I & II (Heavy) 6.47% 6.92% 7.34% Fringe I & II (Heavy)		40.02%
io III (Medium) 4.05% 4.16% 4.76% Fringe III (Medium)		54.95%
io IV & V (Light) 2.81% 2.83% 3.12% Fringe IV (Light)		53.12%
le TV Quntiles (fifths / TV All Day Quntiles (fifths	s /	s /
a) 20%)		
le I & II (Heavy) 10.44% 10.63% 11.34% All Day I & II (Heavy)		11.99%
le III (Medium) 2.7% 2.84% 2.76% All Day III (Medium)		22.51%
le IV & V (Light) 37.22% 36.88% 37.07% All Day IV (Light)		10.59%



Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-7	7-10	10-15
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	13.73%	13.66%	13.51%
6:00am - 10:00am	15.26%	14.6%	13.86%
10:00am - 3:00pm	4.32%	4.46%	4.24%
3:00pm - 7:00pm	14.64%	14.64%	14.81%
7:00pm - Midnight	15.23%	14.46%	14.61%
Midnight - 6:00am	6.29%	6.02%	5.91%
Weekend Radio			
Listeners			
Dayparts [summary]	13.74%	14.21%	14.9%
6:00am - 10:00am	3.33%	3.21%	2.95%
10:00am-3:00pm	4.44%	4.36%	4.32%
3:00pm - 7:00pm	6.72%	6.62%	6.64%
7:00pm - Midnight	6.91%	6.83%	6.66%
Midnight - 6:00am	9.8%	9.6%	9.11%

USAGE	0-7	7-10	10-15
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	7.18%	7.07%	7.45%
Saturday:	6.93%	6.9%	7.33%
8:00-11:00pm			
Sunday: 7:00-11:00pm	9.71%	10.09%	10.69%
9:00am-1:00pm	28.11%	27.86%	29.04%
9:00am-4:00pm	32.09%	31.7%	32.77%
4:00pm-7:00pm	27.59%	27.46%	27.84%
11:00pm-1:00am	42.09%	42.24%	42.82%
AVG Prime time	1.83%	1.85%	1.99%
Mon-Sun			

unfield Bridgepert Ypsilanti Battle Creek Grand Rapids Michigan Center Pleasant Ridge Honer Grand Be sattimore Hersey Byron Center Unionville Howard City New Era Tawas Intercultural Institute Allegan Honda edsville Weidman Saranac Gagetown Trenton Bingham Farms Freelan for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-7	7-10	10-15	TV VIEWERS	TV VIEWERS 0-7	TV VIEWERS 0-7 7-10
	MILES	MILES	MILES		MILES	MILES MILES
Weekday				Weekend	Weekend	Weekend
6-7am	16.6%	16.2%	15.88%	Sat: 7-10am	Sat: 7-10am 16.65%	Sat: 7-10am 16.65% 16.51%
7-9am	22.77%	22.06%	21.49%	Sat: 10am-1pm	Sat: 10am-1pm 6.58%	Sat: 10am-1pm 6.58% 6.51%
9am-12noon	24.69%	24.25%	25.23%	Sat: 1-4pm	Sat: 1-4pm 20.81%	Sat: 1-4pm 20.81% 21.21%
12noon-4pm	7.4%	7.45%	7.54%	Sat: 4-6pm	Sat: 4-6pm 5.7%	Sat: 4-6pm 5.7% 5.67%
4-6pm	43.14%	42.7%	44.3%	Sat: 6-7pm	Sat: 6-7pm 1.83%	Sat: 6-7pm 1.83% 1.77%
6-7pm	21.94%	22.08%	23.6%	Sat: 7-8pm	Sat: 7-8pm 0.76%	Sat: 7-8pm 0.76% 0.7%
7-7:30pm	1.44%	1.36%	1.42%	Sat: 8-11pm	Sat: 8-11pm 6.93%	Sat: 8-11pm 6.93% 6.9%
7:30-8pm	9.23%	9.87%	9.77%	Sat: 11pm-1am	Sat: 11pm-1am 3.77%	Sat: 11pm-1am 3.77% 3.83%
8-11pm	7.18%	7.07%	7.45%	Sat: 1am-7pm	Sat: 1am-7pm 24%	Sat: 1am-7pm 24% 23.72%
11pm-12am	35.91%	35.92%	36.52%	Sun: 7-10am	Sun: 7-10am 1.54%	Sun: 7-10am 1.54% 1.61%
11pm-1am	42.09%	42.24%	42.82%	Sun: 10am-1pm	Sun: 10am-1pm 6.91%	Sun: 10am-1pm 6.91% 6.98%
1-6am	31.23%	30.71%	30.92%	Sun: 1-4pm	Sun: 1-4pm 4.44%	Sun: 1-4pm 4.44% 4.76%
				Sun: 4-7pm	Sun: 4-7pm 11.52%	Sun: 4-7pm 11.52% 11.94%
				Sun: 7-11pm	Sun: 7-11pm 9.71%	Sun: 7-11pm 9.71% 10.09%
				Sun: 11pm-1am	Sun: 11pm-1am 3.9%	Sun: 11pm-1am 3.9% 4.11%
				Sun: 1-7am	Sun: 1-7am 19.26%	Sun: 1-7am 19.26% 19.91%

Illiamston Alma Dundee Shoreham Port Sanilac Farmington Hills Almont Ashley Farrysburg Douglas Casant Ridge Springfield Hopkins Detroit Rose City East Tawas Daviser Intercultural Institute Portland Romeo Memphis Manistee Grosse Pointe Capac South for Confectual Ministry for Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Contextual Ministry Contextual Ministry Contextual Ministry Contextual Ministry Contextual Contextual Ministry Contextual M

Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

- 1. Please read pages 61 and 62 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 36-40. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 43. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 45. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

Burlington Stanwood Highland Park Quincy Ishpeming Mayville Hillsdale Saginar Prescott Hough tendon Jenison Springport Jackson Wolverine White Pigeon Lakewood Intercultural Institute Hills Pleasant Ridge Palmer Cedar Springs Northview Norway Livonia for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

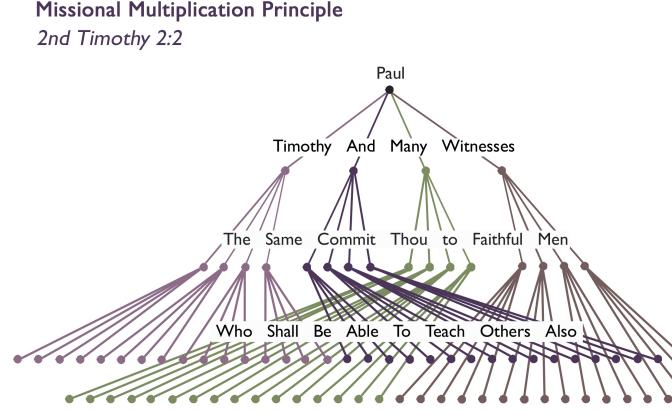
- 1. Review the shared places listed on page 47. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 49. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 51-53. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 55-58. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

East Jordan Rothbury Detroit Wixom East Lansing Owendale Melvin Manton Skidway Lake Vicksburg Grystal Falls Union City Dearborn Parma Hanover Ahmeek Walker <u>Intercultural Institute</u> Mendon Webb phenson Detroit Beach Kingsley St. Clair Shores Pentwater Omer Ros *Jor Confectual Ministry* Charlevoix Tawas City Coldwater Lakeview Vermont 60 Copyright 2012, Intercultural Institute for Contextual Ministry Charlevoix Tawas City Coldwater Lakeview Vermont 60

Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.





Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



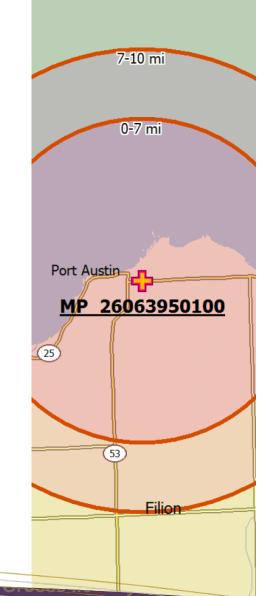


Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

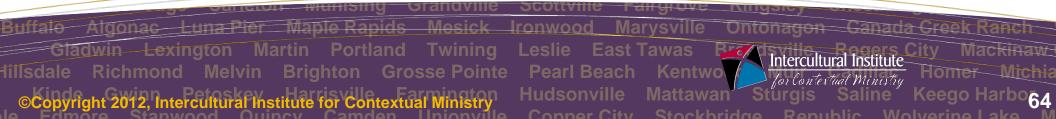
- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Hubbard Lake Hudson Berkley Beecher Reading Taylor Baraga Flint Greater Galesburg Coleman Ad Rapids Palmer Stephenson Caro Comstock Northwest Clayton Boyne Intercultural Institute Carsonville Hopkins Burton Troy Carleton Auburn Farmington St. Intercultural Institute Eastlake South Compyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Sandusky Maple Rapids Wayland Lowell Algonac Brighton Fairgrove Clawson Ferndale Ossineke

Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.





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