

# MissionSite

top unreached locations



TROY, MI

CENSUS TRACT: 26125196500

REGION: Region Five

ASSOCIATION: Oakland

COUNTY: Oakland

SITESCAPE: Suburbscape

DENSITY PATTERN: E1

**Multiply**  
CONGREGATIONAL  
REPRODUCTION

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**Intercultural Institute**  
*for Contextual Ministry*



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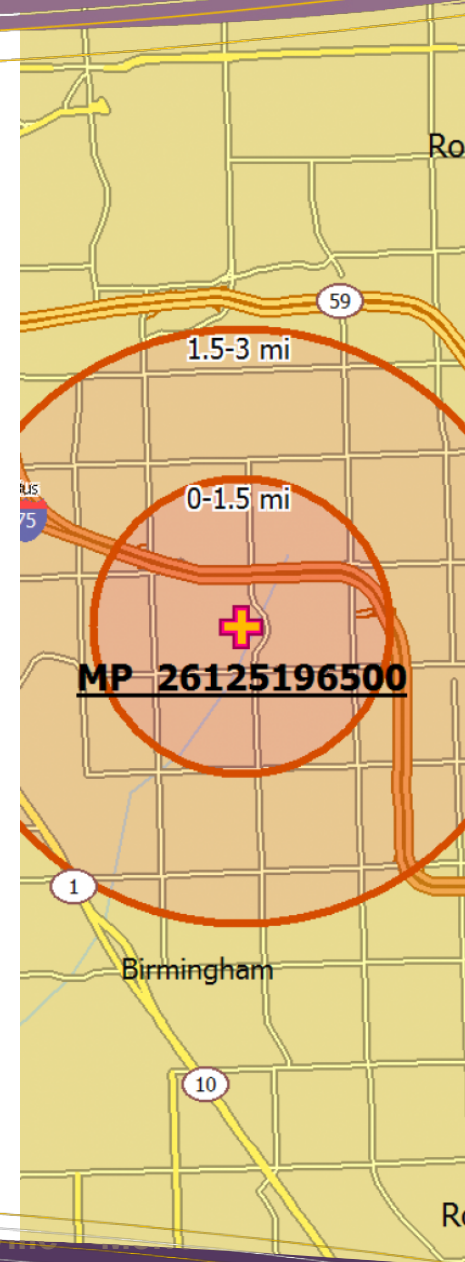
# MissionSite (TM) Table of Contents

1	Site Location Summary	3
2	Spirituality Indicators	11
3	Current Demographic Summary	15
4	Projected Demographic Summary	20
5	Ethnographic Summary	25
6	Unreached Households by Lifestyle Segment	30
7	Identifying Focus Groups in this Location	35
8	Potential Cultural Bridges	36
9	Potential Cultural Barriers	42
10	Potential Cultural Themes	45
11	Potential Shared Places	47
12	Potential Shared Projects	49
13	Communication Media Content	51
14	Communication Media Usage	55
15	Using the Bridges, Barriers, Themes, etc.	59
16	Biblical Missional Multiplication	61
17	Establishing Redemption Relationships	62
18	Your MissionSite and the Missional Suite	63
19	Notes and Sources	65

## Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1.5 mile, 1.5-3 mile, and 3-7 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the [MissionalCyclopedia.org](http://MissionalCyclopedia.org) site.

	Location Typography	CODE	LOCATION
1	Region	26R05	Region Five
2	Association	26A09	Oakland
3	County Location	26125	Oakland
4	Zipcode	48098	Oakland
5	Sitescape Category	3	Suburbscape
6	Sitescape Group	3.3	Medium Suburbs
7	Sitescape Subgroup	3.34	Large suburbs adjacent to a medium city in metro area
8	Sitescape Density Pattern	E1	100000-1000000-1000000



# Site Location Summary - Map of the Site Location



# Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	1	Large-in a metro area with at least 1 million residents or more
3	Rural / Urban Continuum	1	County in metro area with 1 million population or more
4	NCHS Rural Urban Codes	2	Large Fringe Metro - counties in a metropolitan statistical area of 1 million or more population who do not qualify as large central
5	NCES Urban Centric Locale Codes	13	City: Small: Territory inside an urbanized area and inside a principal city with population less than 100,000.
6	IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
7	ERS RUCA Commuting Value	1	Metropolitan area core: primary flow within an urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

# Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

BAND COMPOSITION	0-1.5 MILES	1.5-3 MILES	3-7 MILES
2010 Population	15,208	42,812	347,750
2010 Households	5,086	16,682	140,007
2010 Group Quarters Population	137	633	4,894

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	56	75	79
Language Diversity National Index	72	70	68
Foreign Born Diversity National Index	68	83	61
Ancestry Diversity National Index	97	85	81
Racial Diversity National Index	44	48	46

# Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the [MissionalCyclopedia.org](http://MissionalCyclopedia.org) website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	1	True
Nonspecialized-dependent county indicator	0	False

# Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-1.5 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

SOCIAL ENVIRONMENT	0-1.5 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	4,965	97.62%
Mainstay Communities	Established, Diverse Households	97	1.91%
Working Communities	Blue-collar, Working Families	24	0.47%
Country Communities	Rural, Agri. & Mining Families	0	0%
Aspiring Communities	Young Singles / Aspiring-Multihousing	0	0%
Urban Communities	High Density, Inner-city Neighborhoods	0	0%



# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

## *Issues for Your Consideration*

1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

# Using the Site Location Summary

## *Issues for Your Consideration - continued*

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at [MissionalCyclopedia.org](http://MissionalCyclopedia.org) for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?



# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-1.5 mile band that are in each category. The index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-1.5 MILE BAND	% INDEX
Unreached Households	340,836	3,734	1.1%
Unreached %	71.19%	73.43%	103.14
Religious But NOT Evangelical HH	85,134	837	0.98%
Religious But NOT Evangelical %	17.78%	16.45%	92.5
Spiritual But NOT Relig or Evang HH	53,523	677	1.26%
Spiritual But NOT Relig or Evang %	11.18%	13.3%	119.01
Not Evangelical, Not Interested HH	202,561	2,221	1.1%
Not Evangelical, Not Interested %	42.31%	43.67%	103.23



# Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BSCM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

<b>ECCLESCAPE: CHURCHES</b>	<b>COUNTY</b>	<b>3 MILE RING</b>	<b>PERCENT &amp; INDEX</b>
Num of BSCM Churches	0	0	0%
Active BSCM Attenders	0	0	0%
Active Evangelical Households	25,946	1,098	4.23%
Active Evangelical Percent	5.42%	5.04%	93.06
Inactive Evangelical Households	111,993	4,738	4.23%
Inactive Evangelical Percent	23.39%	21.77%	93.06
# New Churches Needed	239	11	4.55%



# Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

## *Issues for Your Consideration*

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.

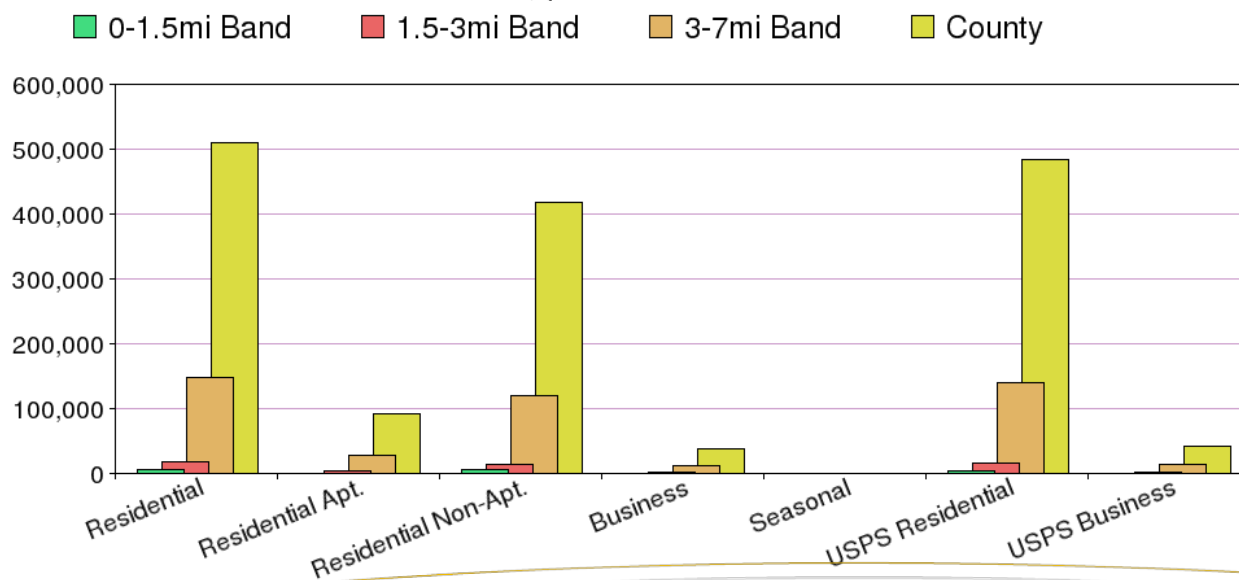
# Current Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-1.5 mile band. The percentage of the county population and number of households that appears in the 0-1.5 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	1,083,591	13,153	1.21%
2000 Population	1,194,156	15,626	1.31%
2010 Population	1,207,302	15,208	1.26%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	410,491	4,204	1.02%
2000 Households	471,115	5,169	1.1%
2010 Households	478,774	5,086	1.06%

Location Types in this MissionSite



Location Type	0-1.5mi Band
Residential	5,318
Residential Apt.	1
Residential Non-Apt.	5,317
Business	346
Seasonal	0
USPS Residential	4,542
USPS Business	459

Dearborn Mackinac Island Gaines Posen Caspian Oxford Rogers City Eagle Elk Rapids Harbor Springs  
 Fer Lake Tawas City Cement City Hanover Ossineke De Tour Village Shorewood Tower Hills-Harbert Walker  
 Birmingham Reed City Allendale Haslett Addison Harvey Augusta Grand Haven Grand Haven  
 Ovid Sanford Morenci Gladstone Madison Heights Burton Greenville Lapeer Rochester Hills  
 Pawama Sunfield Orchard Lake Village Bellevue Clawson Riverview Rothbury Barton Hills Bingham

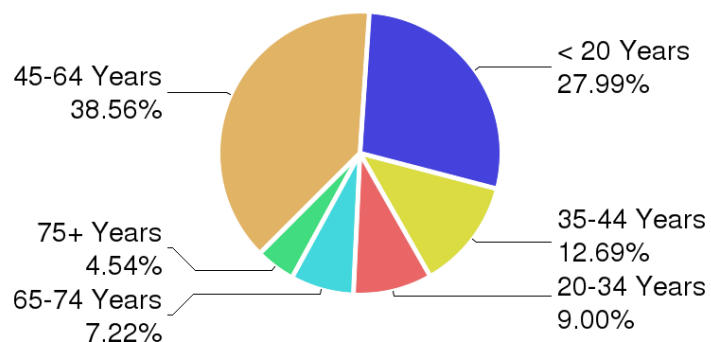
# Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	4.58%	2.76%	60.26
4-5 Years	2.42%	1.97%	81.4
6-8 Years	3.7%	3.75%	101.35
9-11 Years	3.87%	4.64%	119.9
12-13 Years	2.66%	3.65%	137.22
14-17 Years	5.35%	7.3%	136.45
18-19 Years	2.7%	3.93%	145.56
0-5 Years	7%	4.73%	67.57
6-12 Years	8.89%	10.15%	114.17
13-19 Years	9.39%	13.12%	139.72
< 20 Years	25.28%	28%	110.76
20-34 Years	17.54%	9%	51.31
35-44 Years	13.74%	12.69%	92.36
45-64 Years	29.62%	38.57%	130.22
65-74 Years	7.54%	7.22%	95.76
75+ Years	6.27%	4.54%	72.41
Median Age	40	45	111.57
Median Age (Male)	39	46	116.08
Median Age (Female)	42	44	106.91

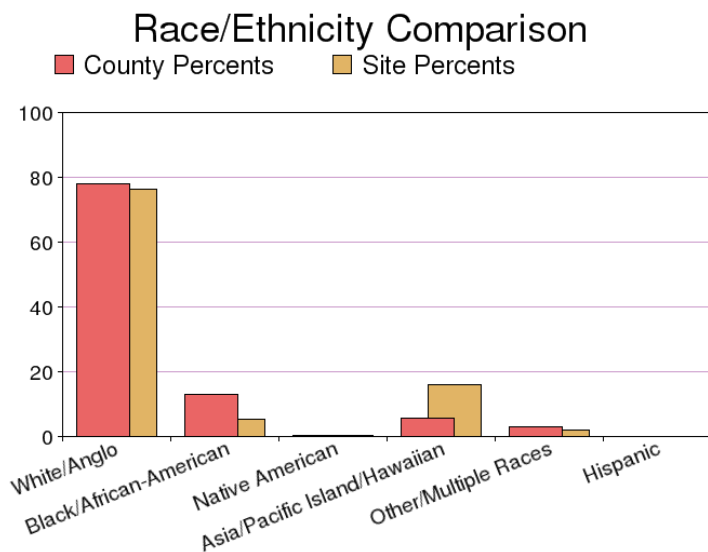
Age Group Percentages



# Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
<b>Race/Ethnicity</b>			
White, Anglo	78.12%	76.37%	97.76
Black, African-American	12.9%	5.35%	41.49
Native American	0.29%	0.19%	65.38
Asian	5.55%	15.91%	286.68
Pacific Island, Hawaiian	0.03%	0.04%	124.36
Other/Multiple Races	3.11%	2.14%	68.93
Hispanic	0%	1.57%	0

<b>Education of Adults (25 yrs+)</b>			
Total Adults over age 25 years.	829,992	10,288	
Less than 9th Grade	2.04%	1.36%	150.07
No High School Diploma	5.28%	1.87%	283.08
High School Graduate	21.96%	10.59%	207.46
Some College, no degree	20.68%	14.83%	139.44
Associate Degree	7.1%	5.3%	134.12
College Degree	24.49%	30.62%	79.98
Graduate/Prof. degree	18.44%	35.44%	52.03



# Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

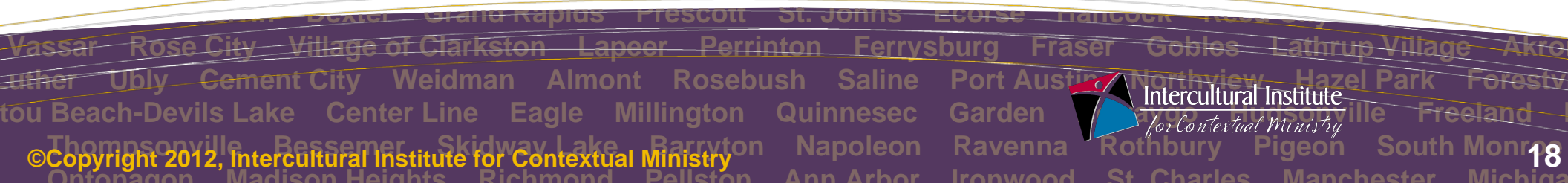
2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< \$10,000	4.82%	0.59%	12.33
\$10,000 to \$19,999	6.97%	1.47%	21.15
\$20,000 to \$29,999	7.9%	2.38%	30.1
\$30,000 to \$49,999	16.84%	8.04%	47.75
\$50,000 to \$59,999	7.56%	2.65%	35.1
\$60,000 to \$69,999	6.8%	3.3%	48.61
\$70,000 to \$79,999	7.14%	3.74%	52.35
\$80,000 to \$89,999	5.78%	4.15%	71.74
\$90,000 to \$99,999	4.57%	4.64%	101.43
\$100,000 to \$124,999	10.15%	11.66%	114.89
\$125,000 to \$149,999	6.8%	15.16%	222.87
\$150,000 to \$199,999	7.67%	19.64%	256.2
\$200,000 to \$249,999	2.62%	8.81%	336.6
\$250,000 or more	4.38%	13.68%	312.56
Median Household	68,621	134,354	195.79
Average Household	94,887	167,016	176.02
Per Capita Household	38,188	55,903	146.39
Family/Non-Family Household Income			
Median Family Income	85,905	147,264	171.43
Average Family Income	114,856	178,368	155.3
Median Non-Family Income	41,102	71,540	174.05
Average Non-Family Income	56,441	102,145	180.98

# Current Demographic Summary

A current year demographic summary of household types, housing units and households by size and count by person for the site location appears at right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
<b>Family Households</b>			
			Index
% Family Households	65.82%	81.95%	124.51
Families with Children	32.21%	42.1%	130.68
Families without Children	33.6%	39.85%	118.6
<b>Non-Family Households</b>			
% Non-Family Households	34.18%	18.05%	52.8
Non-Families with Children	0.12	0.04	32.35
Non-Families without Children	34.06	18.01	52.87
<b>Housing Units</b>			
			Index
Total Housing Units	525,837	5,387	
Vacant percent	8.95%	5.57%	62.22
Owned percent	69.19%	92.7%	133.99%
Rented Percent	21.86%	1.71%	7.81
<b>Households by Size</b>			
			Index
Avg household size	2.49	2.96	118.88
Avg family hh size	3.18	3.38	106.29
Avg non-family hh size	1.17	1.05	89.74
<b>Households By Count of Persons</b>			
			Percent
One	141,313	815	0.58%
Two	146,343	1,488	1.02%
Three or Four	146,170	2,061	1.41%
Five+	44,948	722	1.61%



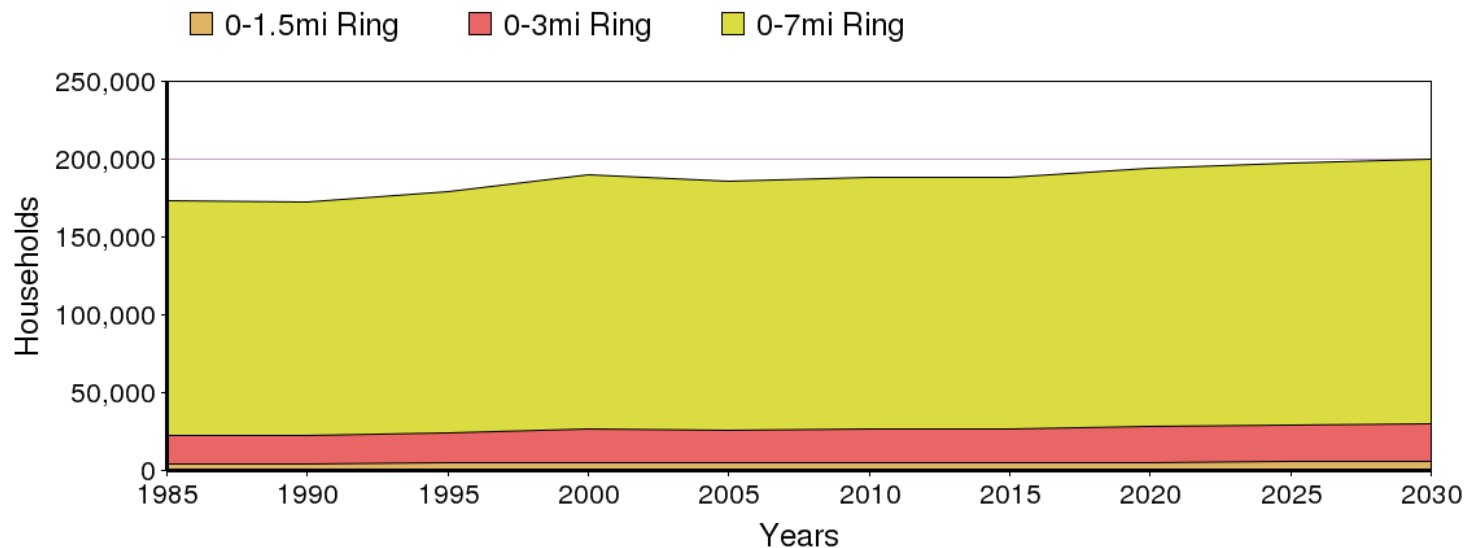
# Projected Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-1.5 mile ring. The percentage of the county population and number of households that appears in the 0-1.5 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	1,083,591	13,153	1.21%
2000 Population	1,194,156	15,626	1.31%
2010 Population	1,207,302	15,208	1.26%
2015 Population	1,215,302	15,117	1.24%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	410,491	4,204	1.02%
2000 Households	471,115	5,169	1.1%
2010 Households	478,774	5,086	1.06%
2015 Households	480,159	5,028	1.05%

Household Change from 1985 to 2030



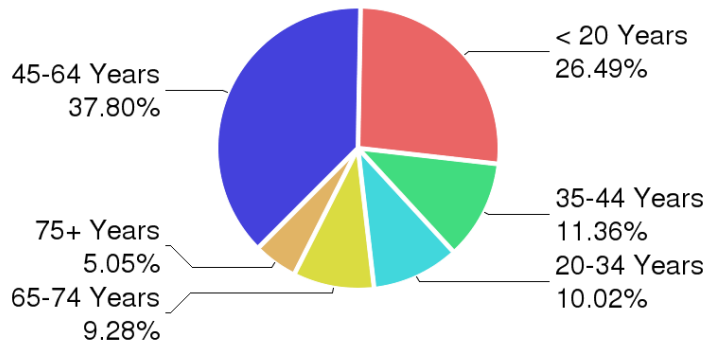
# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	2.76%	2.95%	106.88
4-5 Years	1.97%	1.89%	95.94
6-8 Years	3.75%	3.35%	89.33
9-11 Years	4.64%	4.19%	90.3
12-13 Years	3.65%	3.37%	92.33
14-17 Years	7.3%	6.99%	95.75
18-19 Years	3.93%	3.75%	95.42
0-5 Years	4.73%	4.84%	102.33
6-12 Years	10.15%	9.19%	90.54
13-19 Years	13.12%	12.46%	94.97
< 20 Years	28%	26.49%	94.61
20-34 Years	9%	10.02%	111.33
35-44 Years	12.69%	11.36%	89.52
45-64 Years	38.57%	37.8%	98
65-74 Years	7.22%	9.28%	128.53
75+ Years	4.54%	5.05%	111.23
Median Age	40	47	115.35
Median Age (Male)	39	47	119.21
Median Age (Female)	42	46	110.07

Projected Age Group Percentages

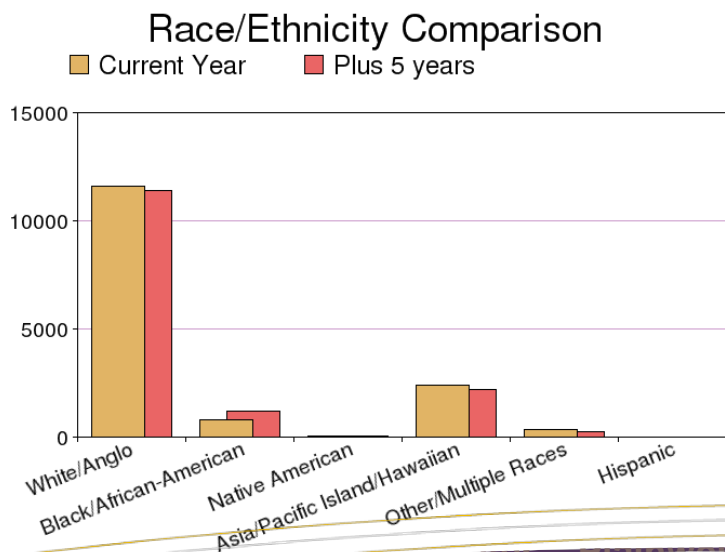


# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
<b>Race/Ethnicity</b>			
White, Anglo	76.37%	75.46%	98.82
Black, African-American	5.35%	7.98%	149.05
Native American	0.19%	0.18%	93.66
Asian	15.91%	14.62%	91.91
Pacific Island, Hawaiian	0.04%	0.05%	134.14
Other/Multiple Races	2.14%	1.7%	79.31
Hispanic	0%	0%	0
<b>Education of Adults (25 yrs+)</b>			
Total Adults over age 25 years.	10,288	10,365	
Less than 9th Grade	1.36%	1.02%	75.15
No High School Diploma	1.87%	1.62%	86.85
High School Graduate	10.59%	10.53%	99.44
Some College, no degree	14.83%	14.11%	95.16
Associate Degree	5.3%	5.4%	101.99
College Degree	30.62%	30.42%	99.35
Graduate/Prof. degree	35.44%	36.89%	104.1



# Projected Demographic Summary

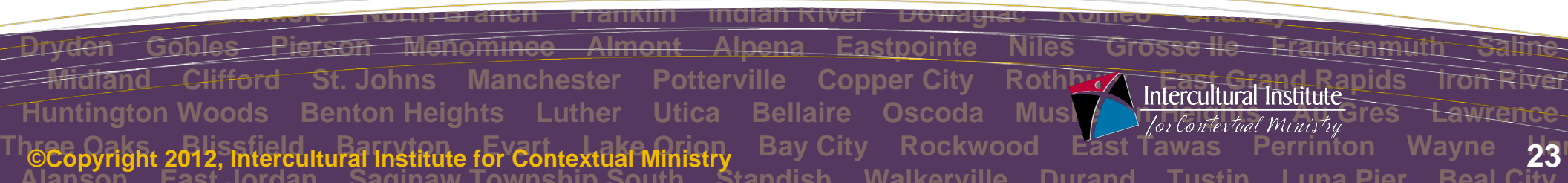
A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value given, assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
<b>Household Income</b>			
< \$10,000	0.59%	0.62%	104.53
\$10,000 to \$19,999	1.47%	1.35%	91.71
\$20,000 to \$29,999	2.38%	2.29%	96.14
\$30,000 to \$49,999	8.04%	7.24%	90.02
\$50,000 to \$59,999	2.65%	2.51%	94.41
\$60,000 to \$69,999	3.3%	2.98%	90.32
\$70,000 to \$79,999	3.74%	3.86%	103.28
\$80,000 to \$89,999	4.15%	3.58%	96.36
\$90,000 to \$99,999	4.64%	4.47%	96.44
\$100,000 to \$249,999	11.66%	11.48%	98.42
\$125,000 to \$149,999	15.16%	15.57%	102.73
\$150,000 to \$199,999	19.64%	20.92%	106.52
\$200,000 to \$249,999	8.81%	9.45%	107.25
\$250,000 or more	13.68%	13.78%	100.72
Median Household	134,354	138,274	102.92
Average Household	167,016	173,563	103.92
Per Capita Household	55,903	57,779	103.36
<b>Family/Non-Family Household Income</b>			
Median Family Income	147,264	151,315	102.75
Average Family Income	178,368	186,424	104.52
Median Non-Family Income	71,540	76,404	106.8
Average Non-Family Income	102,145	103,944	101.76

# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
<b>Family Households</b>			
% Family Households	81.95%	81.36%	99.28
Families with Children	42.1	40.55	96.33
Families without Children	39.85	38.78	97.31
<b>Non-Family Households</b>			
% Non-Family Households	18.05%	18.64%	103.25
Non-Families with Children	0.04	0.04	103.25
Non-Families without Children	18.01	18.6	103.25
<b>Housing Units</b>			
Total Housing Units	5,387	5,326	98.87%
Vacant percent	5.57%	5.6%	100.47
Owned percent	92.7%	92.7%	99.99
Rented Percent	1.71%	1.71%	100.05
<b>Households by Size</b>			
Avg household size	2.96	2.98	100.68%
Avg family hh size	3.38	3.42	101.18%
Avg non-family hh size	1.05	1.05	100%
<b>Households By Count of Persons</b>			
One	815	849	104.17%
Two	1,488	1,421	95.5%
Three or Four	2,061	2,021	98.06%
Five+	722	738	102.22%



# Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

BORN IN:	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Foreign Born Pop	2,965	6,082	47,916
Northern Europe	112	306	2,530
Western Europe	138	309	2,658
Southern Europe	113	148	1,678
Eastern Europe	204	606	7,780
Other Europe	0	0	0
Eastern Asia	763	1,318	4,849
So. Central Asia	615	1,580	7,074
SE Asia	253	264	3,400
Western Asia	383	600	8,989
Other Asia	0	6	159

BORN IN:	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Eastern Africa	22	51	153
Middle Africa	0	0	27
Northern Africa	74	84	450
Southern Africa	3	7	168
Western Africa	5	19	204
Other Africa	0	0	8
Oceania	6	12	254
Caribbean	14	11	375
Central Amer.	17	126	2,406
South America	33	128	832
North America	210	507	3,922
Born at sea	0	0	0



# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

<b>SPOKEN AT HOME</b>	<b>0-1.5 MILES</b>	<b>1.5-3 MILES</b>	<b>3-7 MILES</b>
English only	13,510	32,305	272,011
Spanish	159	507	8,594
Other Indo-Euro language	1,518	3,155	24,599
French (incl. Patois, Cajun)	72	315	2,244
French Creole	14	0	32
Italian	89	182	1,801
Portuguese	8	74	218
German	154	236	2,627
Yiddish	0	33	115
Other West Germanic	2	32	213
A Scandinavian Language	10	33	187
Greek	94	154	885
Russian	37	165	1,164
Polish	93	328	2,692
Serbo-Croatian	7	114	738
Other Slavic Language	157	69	1,695
Armenian	30	33	390
Persian	18	95	343
Gujarathi	221	261	953
Hindi	252	378	1,661
Urdu	86	157	1,073

<b>SPOKEN AT HOME</b>	<b>0-1.5 MILES</b>	<b>1.5-3 MILES</b>	<b>3-7 MILES</b>
Other Indo-Euro	53	253	3,846
Asian/PI languages	0	0	0
Chinese	776	833	3,335
Japanese	20	85	657
Korean	243	525	1,687
Mon-Khmer, Cambodian	0	0	5
Miao, Hmong	16	13	981
Thai	9	24	177
Laotian	0	0	45
Vietnamese	63	46	738
Other Asian	193	536	2,199
Tagalog	112	169	1,559
Other Pacific Is	13	0	144
Other languages	722	1,053	12,934
Navajo	0	0	0
Other Native N. American	0	0	60
Hungarian	22	25	164
Arabic	357	623	5,515
Hebrew	0	30	244
African languages	0	0	202
Other unspecified	343	375	6,749

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Reporting ancestry	16,270	36,389	302,595
Arab	622	818	6,606
Armenian	124	116	1,323
Austrian	72	136	702
British	100	312	1,309
Canadian	99	270	1,839
Croatian	42	138	781
Czech	38	157	646
Czechoslovak	37	101	540
Danish	75	218	919
Dutch	124	500	3,289
English	1,484	3,471	24,579
European	195	308	2,018
Finnish	79	284	1,876
French (not Basque)	324	983	7,192
French Canadian	139	537	4,414
German	2,156	5,340	40,560
Greek	159	334	2,761
Hungarian	156	314	2,197
Iranian	18	80	505

ANCESTRY	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Irish	1,693	3,751	25,596
Italian	1,283	2,364	18,649
Lithuanian	77	73	897
Norwegian	88	302	1,823
Polish	1,471	2,895	28,258
Portuguese	20	14	167
Romanian	58	332	2,405
Russian	135	436	4,169
Scandinavian	14	36	316
Scotch-Irish	143	581	3,758
Scottish	339	1,019	6,943
Slovak	21	148	1,088
Subsaharan African	8	62	1,760
Swedish	180	395	2,961
Swiss	42	50	630
Ukrainian	204	264	2,251
US/American	629	1,949	12,484
Welsh	55	193	1,276
West Indian	4	44	359
Yugoslavian	26	57	853
Other	3,737	7,007	81,895



# Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

## *Issues for Your Consideration*

1. The Demoscope information on page 19 highlights the rate of population change at the site compared to its county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
2. The age categories on pages 15 and 20 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
3. The racial/ethnic and education categories listed on pages 16 & 21 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

# Using the Demographic Indicators

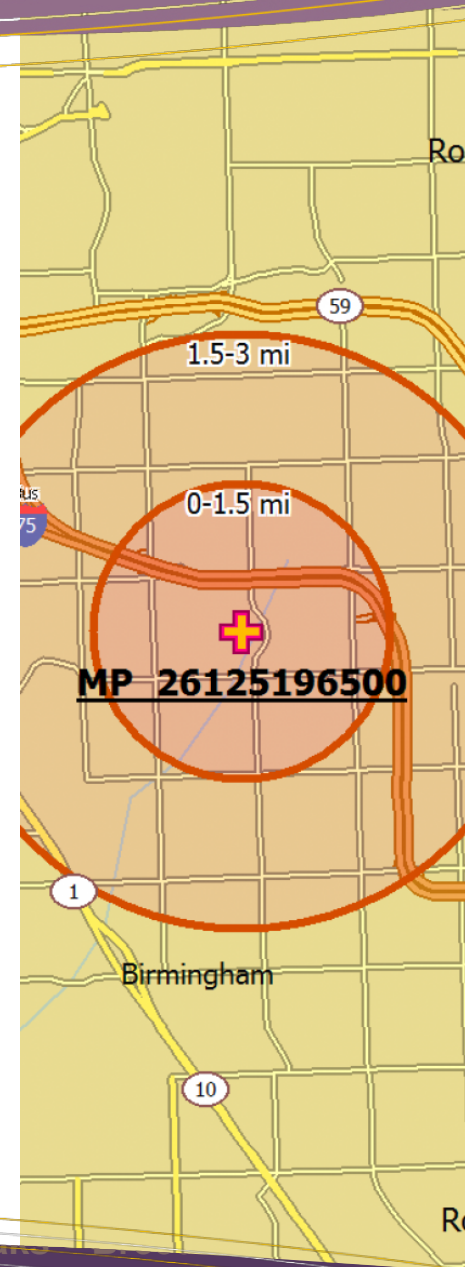
## *Issues for Your Consideration - continued*

4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 17 & 22 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 18 & 23. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
6. The ethnic summary on pages 24, 25 & 26 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

## Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangeliscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangeliscape report of your area you will want to purchase a TRIBALDEX report at [MissionalContext.org](http://MissionalContext.org). To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at [MissionalCulturescape.org](http://MissionalCulturescape.org).



# Unreached Households by Lifestyle Segment

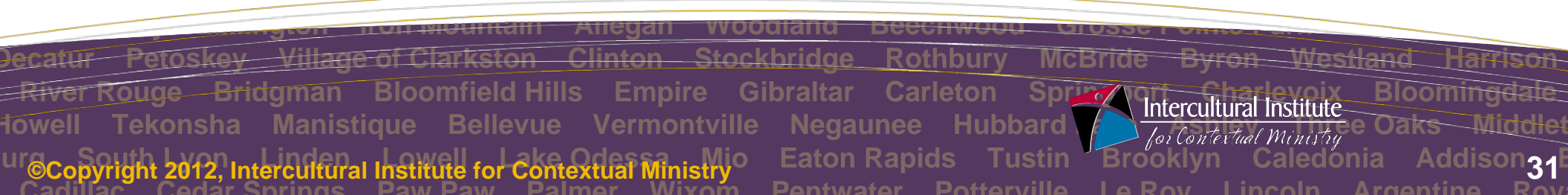
The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	5,086	100%	3,733	100%
<b>AFFLUENT SUBURBIA</b>	4,448	87.46%	3,275	87.73%
America's Wealthiest	209	4.11%	168	4.5%
Dream Weavers	3,466	68.15%	2,480	66.43%
White Collar Suburbia	458	9.01%	373	9.99%
Upscale Suburbia	263	5.17%	219	5.87%
Enterprising Couples	52	1.02%	35	0.94%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
<b>UPSCALE AMERICA</b>	517	10.17%	372	9.97%
Status Conscious Consumers	397	7.81%	278	7.45%
Affluent Urban Professionals	103	2.03%	83	2.22%
Urban Commuter Fam.	17	0.33%	11	0.29%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
<b>SM TWN SUCCESS</b>	0	0%	0	0%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	0	0%	0	0%
Mid-Market Enterprise	0	0%	0	0%

# Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	5,086	100%	3,733	100%
<b>BLUE COLLAR BACKBONE</b>	0	0%	0	0%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
<b>AMER. DIVERSITY</b>	97	1.91%	70	1.88%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	97	1.91%	70	1.88%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
<b>METRO FRINGE</b>	24	0.47%	16	0.43%
Steadfast Conservative	24	0.47%	16	0.43%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%



# Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-1.5 HH & Percent		Unreached HH & Percent	
Total	5,086	100%	3,733	100%
REMOTE AMERICA	0	0%	0	0%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	0	0%	0	0%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	0	0%	0	0%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	0	0%	0	0%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

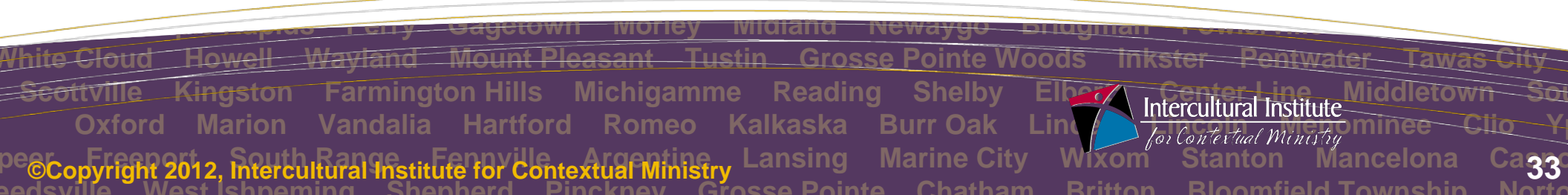




# Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	5,086	100%	3,733	100%
<b>STRUGGLING SOCIETIES</b>	0	0%	0	0%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
<b>URBAN ESSENCE</b>	0	0%	0	0%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
<b>VARYING LIFESTYLES</b>	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%



# Identifying Focus Groups in this Location

Within the 0-1.5 mile, 1.5-3 mile and 3-7 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

## *Issues for Your Consideration*

1. Review the current demographic summary on pages 14-18 for this site location. What demographic groups are prevalent in this particular site location?
2. Next take a look at the projected demographic summary on pages 19-23. What increase or decrease is expected for these groups in this site location?
3. Review the current ethnic summary on pages 24-26. What ethnic groups are prevalent in this site location?
4. Review the unreached households by lifestyle segment on pages 30-33. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

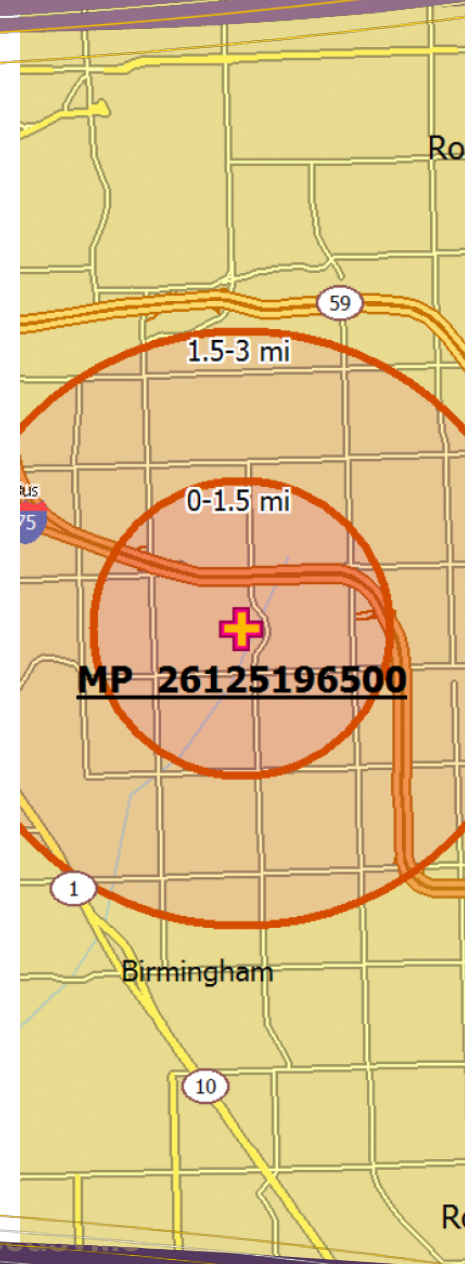
## Potential Cultural Bridges

Donald McGavran in his book, *The Bridges of God*, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, linguistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the community offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. *The Bridges of God*. Revised edition. (New York: Friendship Press, 1981).

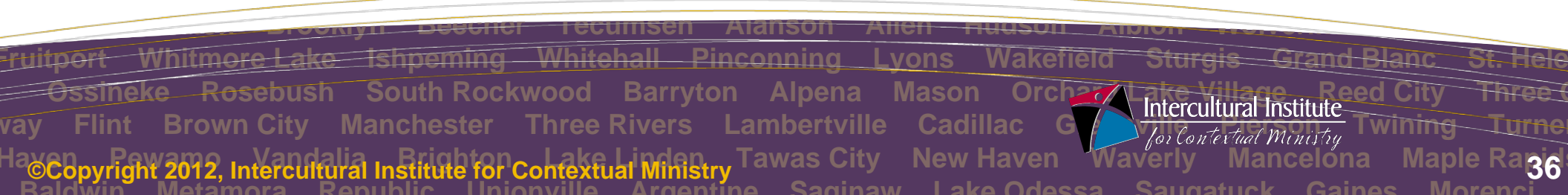


# Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
PC-HH Own	92%	89%	83%
Use Comp. for Internet/E-mail	85%	78%	69%
Internet Use: E-Mail	74%	68%	60%
Use Comp. for Word Processing	69%	61%	50%
Use Comp. for Shopping	57%	50%	43%
Use Comp. for Banking	51%	46%	40%
Use Comp. for Digital Camera	51%	46%	39%
Photo Editing			
Use Comp. for Comp. Games	49%	46%	42%
Internet Use: News/ Weather	47%	41%	35%
Use Comp. for Education	45%	40%	37%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Use Comp. for News/Info./Data Service	44%	38%	31%
HH Owns DVD Player	43%	38%	34%
Internet Use: Banking	40%	36%	32%
PC-Network-HH Has One	40%	32%	26%
Use Comp. for Personal Financial Mngmnt	30%	26%	21%
Use Comp. for Accounting	30%	25%	20%
Internet Use: Shopping: Made A Purchase	24%	20%	17%
Internet Use: Shopping: Gathered Info. for Shopping	23%	21%	18%
Use Comp. for Telecommuting	22%	19%	14%
Internet Use: Travel Reservations	20%	19%	15%

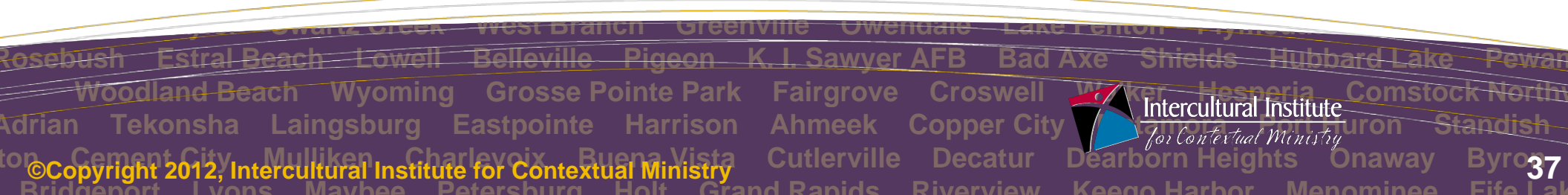


# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Dining Out (Not Fast Food)	75%	71%	64%
Listening To Music	71%	71%	71%
Reading Books	68%	65%	60%
Go To A Beach/Lake	50%	47%	43%
Card Games	48%	45%	42%
Cooking for Fun	45%	42%	40%
Gardening	42%	40%	35%
Board Games	41%	36%	34%
Visit Museum	37%	32%	27%
Visit Zoo	27%	23%	21%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Any Ailment	64%	67%	66%
Gen./Fam. Practitioner	40%	40%	40%
Dentist	39%	38%	34%
Eye Dr.	24%	24%	23%
None Of These	22%	22%	21%
High Cholesterol	18%	19%	18%
Backache	17%	19%	20%
OB/GYN	16%	15%	13%
Hypertension/High Blood Pressure	15%	16%	18%
Nasal Allergies/Hay Fever	13%	12%	11%



# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Live Theater	39.33%	34.86%	28.84%
Concert	38.23%	37.68%	35.1%
Live Theater Most Often	33.11%	29.14%	23.94%
Rock/Pop Concerts Most Often	18.76%	19.44%	19.45%
Classical Concerts Most Often	11.82%	11.04%	9.1%
Dance Performance	11.73%	11.4%	11.09%
Movies: Comedy	46.5%	44.12%	42.48%
Movies: Action/Adventure	44.56%	43.63%	41.88%
Movies: Drama	31.16%	27.96%	25.37%

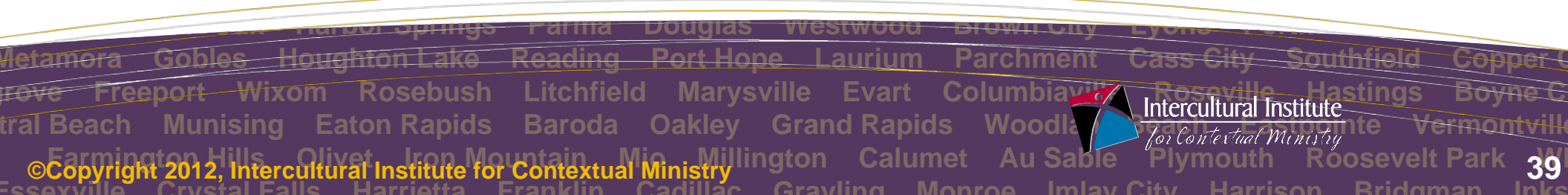
BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Movies: Romantic Comedy	29.92%	27.01%	24.24%
Movies: Fam.	23.09%	21.1%	20.27%
Movies: Mystery	20.27%	20.14%	18.73%
MLB Baseball Reg. Season	17.14%	14.7%	11.65%
College Football Reg. Season	13.97%	11.27%	8.7%
NFL Football Reg. Season	12.97%	10.95%	9.02%
College Basketball Reg. Season	9.37%	7.68%	5.76%
NBA Basketball Reg. Season	8.31%	6.8%	5.5%
NHL Hockey Reg. Season	6.22%	5.61%	4.58%

# Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Walking for Exercise	51.06%	49.65%	45.72%
Swimming	44.56%	41.31%	37.4%
Golf	28.15%	22.92%	17.77%
Weight Training	26.96%	24.4%	21.27%
Bowling	26.11%	23.1%	22.04%
Using Cardio Machine	23.33%	21.32%	18.66%
Jogging/Running	22.41%	20.41%	18.77%
Mountain/Road Biking	19.93%	17.5%	15.17%
Stationary Cycling	17.63%	16.41%	14.63%
Billiards/Pool	17.43%	18.29%	19.11%
Backpacking/Hiking	15.86%	13.82%	12.41%
Basketball	14.82%	14.16%	14.53%
Aerobics	14.81%	13.78%	12.44%
Camping Trips	13.88%	13.77%	14.3%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Tennis	12.77%	11.32%	9.67%
Downhill & X-Country Skiing	12.12%	9.02%	7.3%
Freshwater Fishing	11.67%	12.78%	13.81%
Yoga	11.5%	10.33%	9.45%
Power Boating	10.97%	10.52%	9.04%
Canoeing/Kayaking	9.46%	8.47%	7.82%
Ice Skating	9.02%	7.2%	6.19%
Baseball	8.55%	9.33%	10.3%
Football	8.22%	7.75%	8.81%
Soccer	8.01%	8.05%	7.98%
Volleyball	6.78%	7.01%	7.67%
Snorkeling	6.73%	6.35%	5.94%
Softball	5.96%	6.7%	7.21%
Saltwater Fishing	5.89%	6.78%	6.95%



# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org)

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Target Shooting	5.82%	6.23%	7.1%
Water Skiing	5.59%	4.73%	4.58%
Horseback Riding	5.45%	5.12%	5.06%
Jet Skiing	5.25%	5.25%	5.11%
Motorcycling	5.12%	5.17%	5.52%
Roller Skating	4.73%	4.87%	5.53%
Sailing	4.61%	4.6%	3.99%
Racquetball	4.31%	3.94%	3.98%
Hockey	3.91%	3.48%	3.64%
Martial Arts	3.88%	3.76%	3.84%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Fly Fishing	3.69%	3.79%	4.08%
Hunting	3.44%	5.09%	6.34%
Snowboarding	3.37%	3.46%	4.03%
Rowing	2.98%	2.98%	3.1%
Rock Climbing	2.9%	3.35%	3.91%
Snowmobiling	2.88%	2.99%	3.32%
Archery	2.86%	3.15%	3.72%
Surfing & Windsurfing	2.26%	2.55%	2.98%
Skateboarding	2.2%	2.49%	3.01%
Auto Racing	2.11%	2.25%	2.63%



## Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

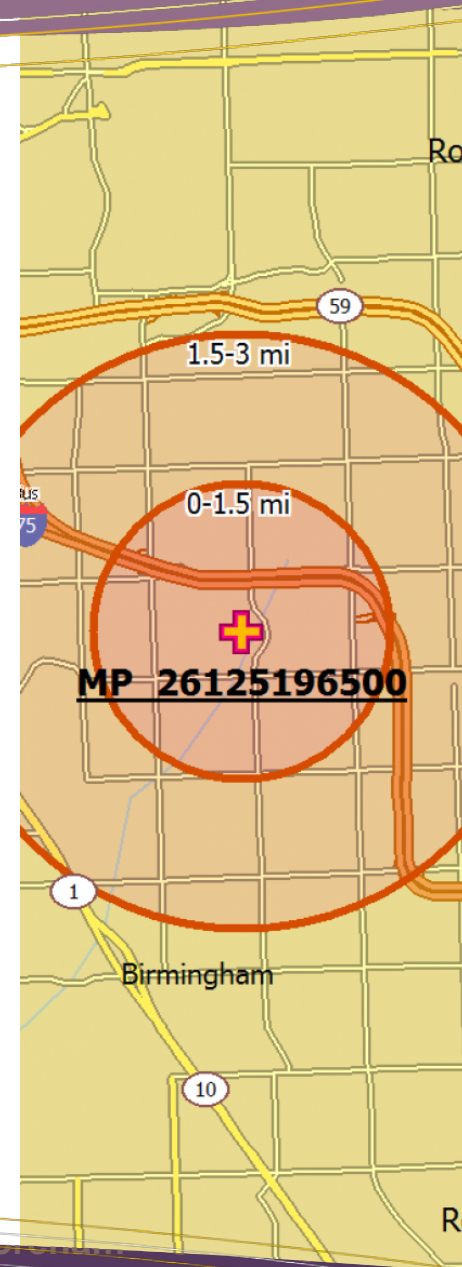
### BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and its leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring to an ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyrna: Abingdon Press, 1996), 59.



## Potential Cultural Barriers -- Introduction (part 2)

### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

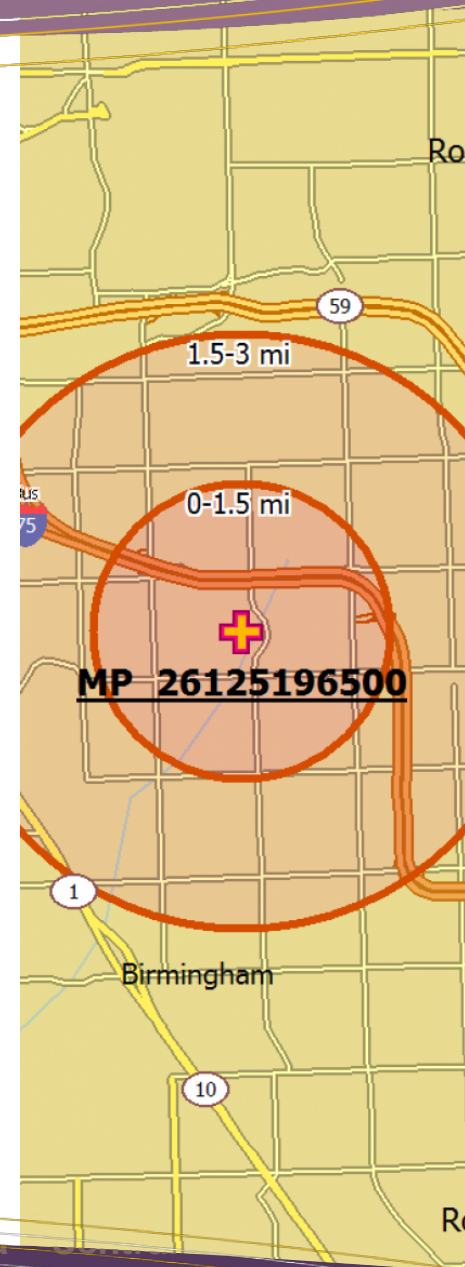
### CULTURAL BARRIERS OF ACCEPTANCE

#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

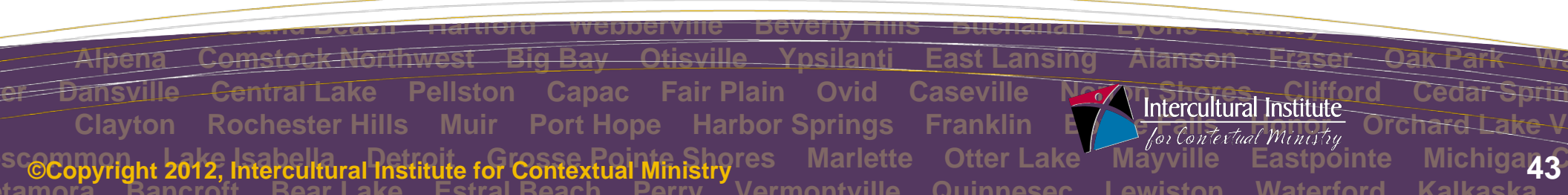


# Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Prefer To Have Few Possessions As Possible	52%	50%	44%
Important Continue Learning New Things	49%	49%	49%
If Won Lottery Would Never Work Again	40%	37%	33%
Find It Difficult To Say No To My Kids	36%	38%	38%
Friends More Important Than My Fam.	34%	33%	31%
Woman's Place Is In The Home	30%	31%	32%
Speak My Mind Even If It Upsets People	29%	31%	33%
Don't Judge People/Way They Live Life	27%	27%	29%
Marijuana Should Be Legalized	26%	24%	22%
Like Control Over People And Resources	26%	28%	30%
Like To Do Unconventional Things	26%	26%	26%
Money Is Best Measure Of Success	24%	25%	26%

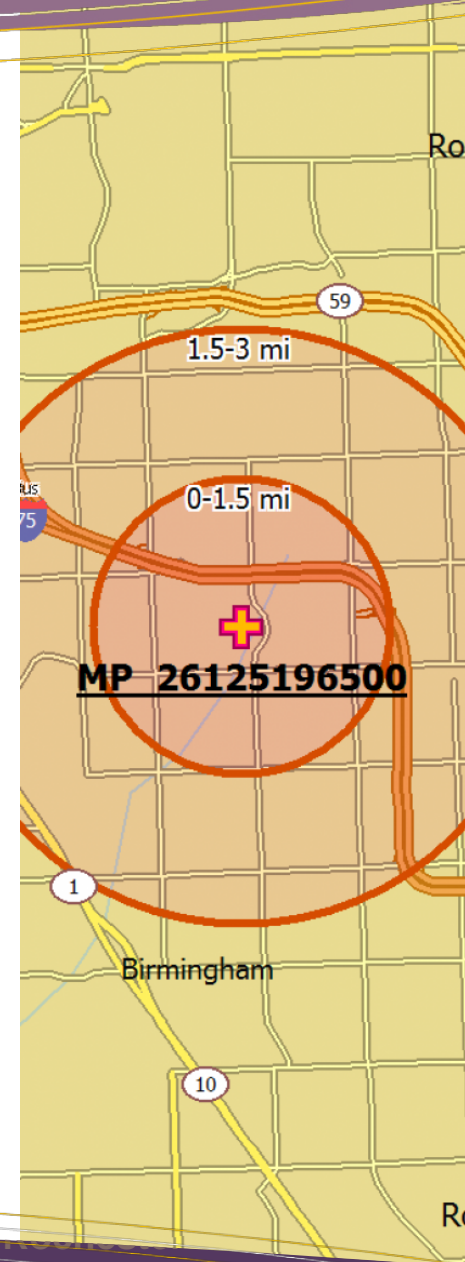
BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Like To Pursue Challenge/Novelty/Change	19%	19%	20%
Like to Stand Out In A Crowd	18%	19%	19%
Too Much Sponsorship In Arts/Sports	17%	17%	20%
Happy With My Standard Of Living	17%	16%	16%
I Am A Workaholic	15%	15%	17%
Rarely Sit Down to a Meal Together At Home	15%	15%	16%
Only Work Current Job for The Money	12%	13%	13%
We Should Strive for Equality for All	11%	12%	14%
On Whole People Get What They Deserve	11%	11%	11%
Indulge My Kids With The Little Extras	8%	8%	8%
Little I Can Do To Change My Life	6%	7%	7%
I Am A Perfectionist	5%	6%	7%



## Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant themes that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

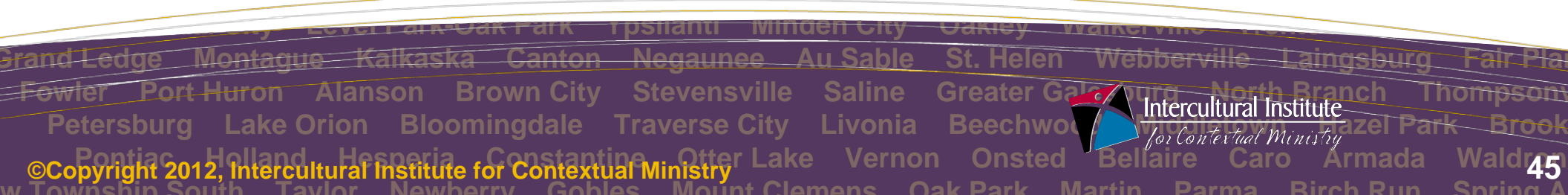


# Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

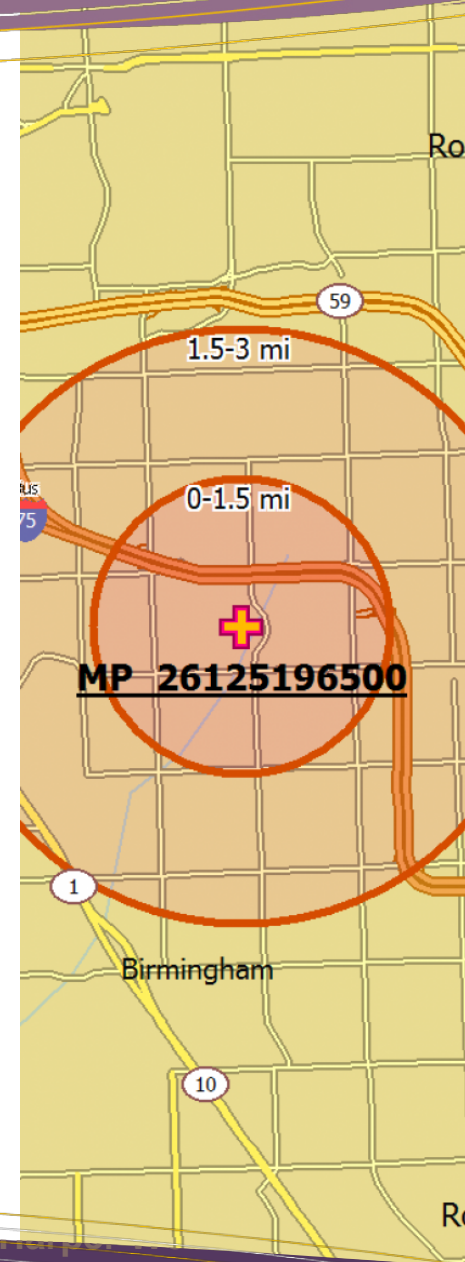
THEMES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Important To Respect Customs And Beliefs	79%	75%	68%
You Should Seize Opportunities In Life	58%	58%	58%
Prefer To Have Few Possessions As Possible	52%	50%	44%
Like To Understand About Nature	42%	40%	39%
People Have To Take Me As They Find Me	32%	29%	27%
Important Feel Respected By My Peers	32%	33%	34%
Have Keen Sense Of Adventure	31%	29%	28%
Prefer Work Part Of Team Than Alone	31%	30%	31%
Like To Just Enjoy Life	26%	27%	26%
Important To Juggle Various Tasks	25%	26%	28%
Worried About Pollution Caused By Cars	24%	24%	23%
Good At Fixing Things	21%	23%	26%

THEMES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Consider Myself Interested In The Arts	16%	16%	18%
Try Not To Worry About The Future	15%	15%	15%
Real Men Don't Cry	15%	16%	16%
Looking for New Ideas To Improve Home	13%	13%	14%
Is An Important Part Of Who I Am	12%	14%	15%
Enjoy Spending Time With My Fam.	10%	10%	11%
Provide My Kids With The Little Extras	4%	5%	9%
Decor Particular Interest To Me	4%	3%	4%
Children Should Be Allowed To Express Themselves	4%	4%	5%
Feel Very Alone In The World	4%	4%	5%
Like Spending Most Time With Fam.	3%	4%	4%
Would Like To Set Up Own Business	3%	3%	4%



## Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and shares the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

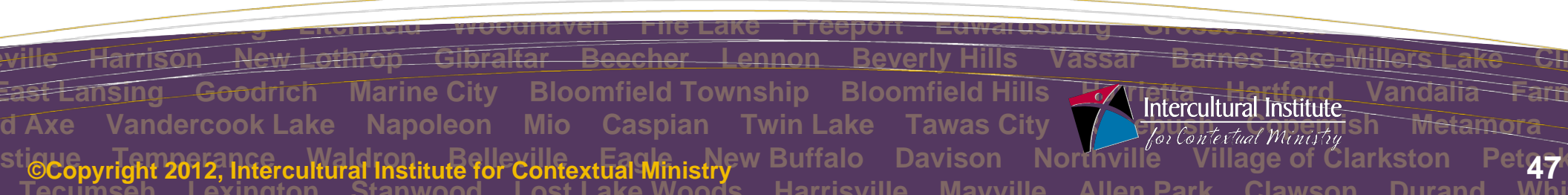


# Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Fam. Restaurants/Steak Houses-Visit Any	85.43%	85.07%	82.52%
Fast Food/Drive-In Restaurant-Visit Any	81.72%	81.88%	82.58%
McDonald's	56.91%	54.98%	53.87%
Wendy's	32.58%	30.53%	29.96%
Burger King	31.27%	31.97%	34.77%
Applebee's	29.65%	29.7%	28.77%
Subway	28.21%	28.34%	29.28%
Taco Bell	26.48%	26.23%	27.2%
Olive Garden	25.96%	24.5%	22.18%
Starbucks	24.83%	21.22%	17.44%
Chili's Grill and Bar	24.71%	19.45%	15.89%
Panera Bread	20.69%	16.19%	12.68%

PLACE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Arby's	20.4%	19.37%	19.8%
Outback Steakhouse	19.93%	19.52%	17.6%
Kentucky Fried Chicken (KFC)	19.79%	21.09%	24.29%
Chick-Fil-A	18.21%	15.61%	13.58%
TGI Friday's	17.14%	15.52%	14.62%
Red Lobster	17.04%	16.09%	15.74%
IHOP (International House Of Pancakes)	16.74%	15.78%	14.9%
Pizza Hut	15.7%	16.44%	18.5%
Cracker Barrel	15.69%	14.46%	13.03%
Dunkin' Donuts	14.36%	13.7%	13.53%
Dairy Queen	13.82%	14.07%	14.83%
Quiznos Sub	12.63%	13.26%	12.74%

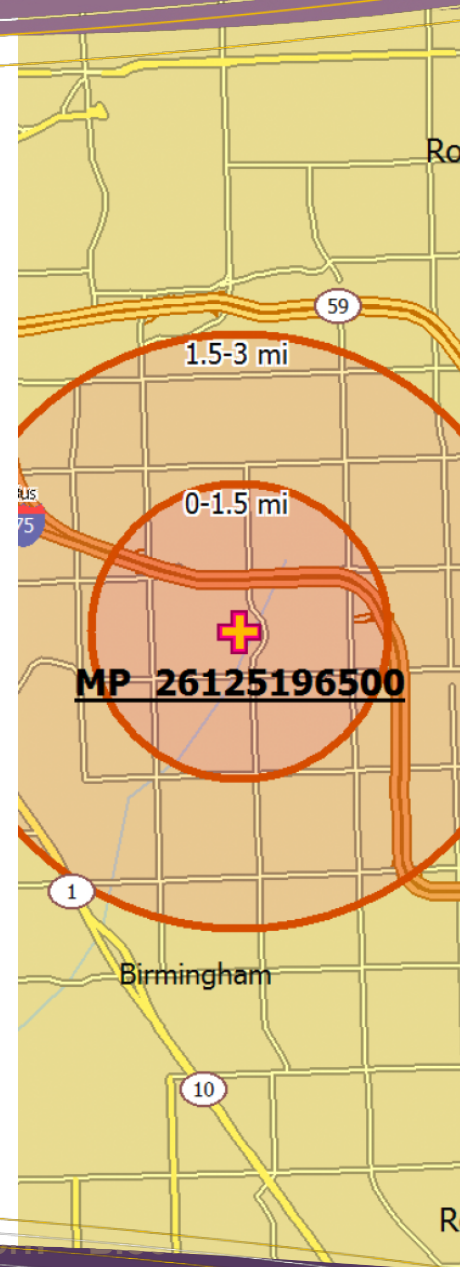


## Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!





# Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

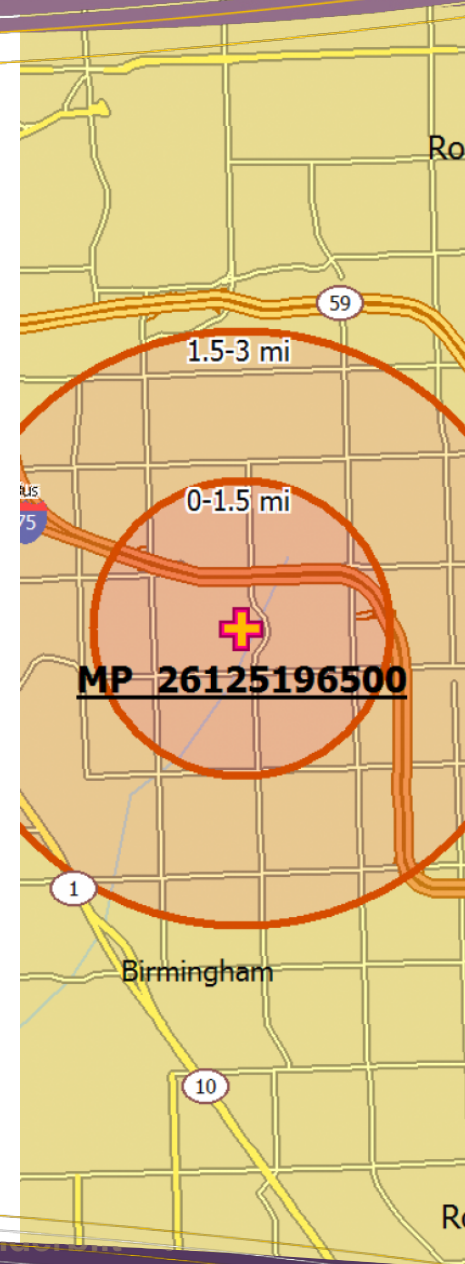
PROJECTS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Voted in fed/state/local election	59.85%	56.62%	52.11%
Recycled products	52.37%	49.15%	42.75%
Worked as volunteer (non political)	27.71%	24.53%	20.85%
Engaged in fund raising	16.75%	14.35%	12.88%
Wrote to elected offcl about publ bus	9.87%	8.83%	7.67%
Charitable Organization	9.23%	8%	6.69%

PROJECTS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Religious club member	8.91%	8.41%	7.93%
Wrote to editor of mag or newspaper	7.84%	7.31%	6.54%
Addressed a public meeting	7.09%	6.54%	5.67%
Took active part in local civic issue	6.74%	6.44%	6.08%
Country club member	5.64%	4.33%	2.74%
Wrote to editor of mag or newspaper	5.64%	5.27%	4.5%

## Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to begin shaping targeted messages to your intended audience.



# Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given.

However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

<b>BOOKS</b>	<b>0-1.5 MILES</b>	<b>1.5-3 MILES</b>	<b>3-7 MILES</b>
Novel	28.61%	25.88%	22.06%
Mystery	17.47%	16.57%	14.34%
Children's Books	17%	16.41%	15.16%
Cookbooks	12.64%	12.92%	12.22%
History	11.63%	10.69%	9.1%
Biography	10.89%	10.18%	8.87%
Personal/Business	10.7%	9.9%	8.77%
Self-help			
Religious (not Bibles)	8.21%	8.51%	8.6%
Romance	7.36%	7.29%	7.15%

<b>MAGAZINES</b>	<b>0-1.5 MILES</b>	<b>1.5-3 MILES</b>	<b>3-7 MILES</b>
Newspaper	78.73%	76.08%	73.27%
Distributed			
Gen. Editorial	53.69%	51.45%	50.14%
Womens	46.87%	44.43%	43.45%
Service	46.65%	42.62%	38.21%
Business/Finance	33.5%	28.79%	24.2%
Sports	21.13%	19.17%	17.52%
Mens	19.37%	19.3%	19.57%
Travel	18.25%	15.03%	11.82%
Airline	14.72%	10.77%	7.99%

# Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given.

However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Gen. News	62.12%	61.32%	58.39%
Business/Finance	45.33%	41.75%	36.02%
Sport	38.56%	36.9%	34.46%
Editorial Page	34.28%	34.22%	32.12%
Movie Listings & Reviews	31.81%	30.69%	29.25%
Food/Cooking	30.61%	29.98%	27.76%
Travel	30.4%	28.12%	24.27%
Home/Gardening	29.66%	27.27%	24.29%
Comics	28.51%	28.49%	27.69%
TV/Radio Listings	26.67%	25.67%	24.9%
Classified	25.48%	26.61%	29.28%
Science/Technology	24.67%	23.61%	21.14%
Fashion	17.53%	17.11%	16.34%

RADIO	0-1.5 MILES	1.5-3 MILES	3-7 MILES
News/Talk	23.75%	20.73%	17.27%
Adult Contemporary	22.82%	22.44%	20.25%
CHR Contemp Hit Radio	15.57%	17.16%	18.34%
Alternative	15.56%	15.23%	13.37%
All News	15.07%	12.52%	9.86%
Oldies	13.89%	13.6%	12.77%
Rock	13.68%	13.61%	13.06%
Country	13.2%	14.85%	15.56%
Classic Rock	13%	12.5%	11.44%
Soft Contemporary	10.18%	9.24%	8.16%
Sports	8.82%	7.46%	6.21%
All Talk	8.08%	7.92%	6.17%
Religious	7.72%	7.12%	6.49%
Classical	7.6%	6.85%	5.86%
Variety	7.55%	8.71%	9.69%
Public	7.54%	5.68%	4.19%
Jazz	6.51%	6.24%	6.33%
Urban Contemporary	6.38%	7.47%	12.83%

# Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org)

MULTIMEDIA: TV	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Fox News Channel	73.13%	70.67%	66.76%
Satellite Dish	59.13%	56.98%	54.42%
Soapnet	57.1%	55.12%	53.21%
Comedy Central	54.84%	50.43%	42.41%
ESPN Classic	44.56%	39.01%	31.51%
Other Video-On-Demand	40.74%	40.47%	40.23%
Sci-Fi Channel	39.8%	39.02%	37.62%
ABC Fam.	38.48%	36.02%	31.74%
ESPN News	37.02%	32.26%	25.93%
TV Info From Sunday TV Magazine	36.95%	34.09%	31.15%
Subscribe Digital Cable	36.47%	32.28%	30.07%
Discovery Health Channel	36.45%	30.49%	23.78%

MULTIMEDIA: TV	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Adult Pay Per View TV	36.23%	36.44%	33.64%
Hallmark Channel	35.14%	33.04%	29.54%
MSNBC	34.37%	34.68%	34.35%
USA Network	34.27%	30.86%	27.2%
The Golf Channel	34.21%	31.9%	28.19%
Video-On-Demand Movies	33.27%	30.08%	26.32%
ESPN2	33.22%	31.69%	28.69%
TCM (Turner Classic Movies)	32.51%	29.96%	27.81%
Adult Swim	30.39%	30.17%	28.45%
BET (Black Entertainment TV)	28.84%	28.66%	27.46%
CMT (Country Music Television)	28.45%	26.33%	22.28%
TV Info From Newspapers	28.44%	27.78%	27.08%

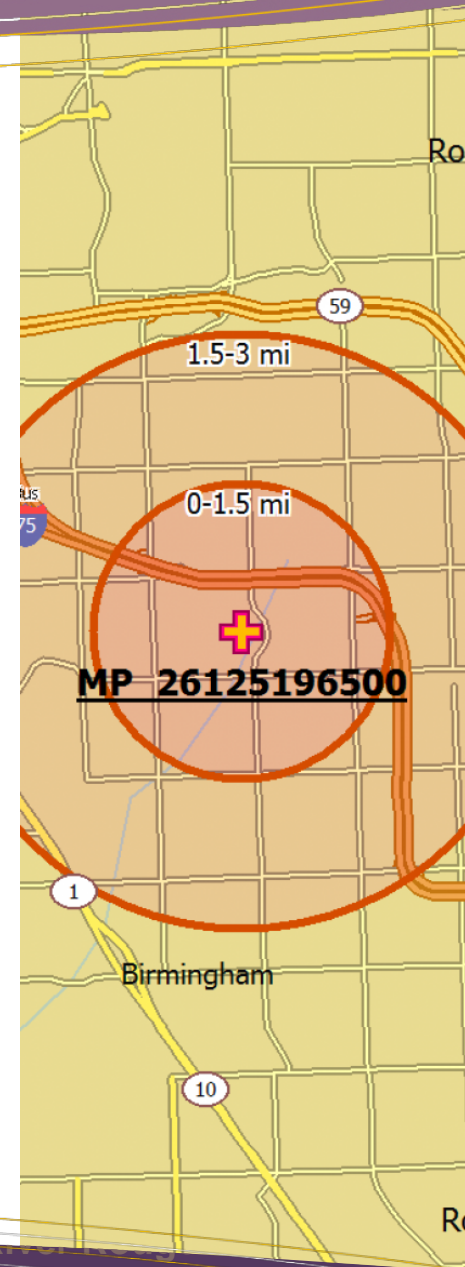


# Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Book Readers			
Heavy Users (7+)	29.25%	27.59%	24.42%
Medium Users (4-6)	14.76%	13.91%	12.57%
Light Users (1-3)	22.5%	21.85%	21.14%
Quintiles (20%)			
Newspaper I (Heavy)	0.98%	0.88%	1.39%
Newspaper II	0.97%	1.04%	1.36%
Newspaper III	2.54%	2.38%	2.33%
Newspaper IV	0.16%	0.2%	0.34%
Newspaper V (Light)	1.2%	1.17%	1.14%

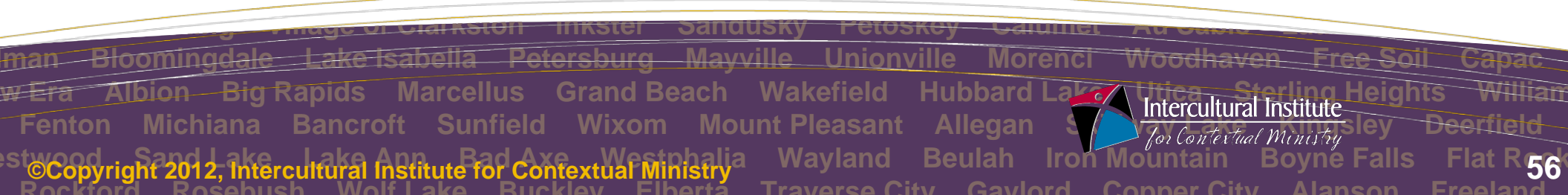
MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Quintiles (20%)			
Magazines I (Heavy)	19.36%	18.31%	18.92%
Magazines II	6.9%	7.28%	8.38%
Magazines III	9.07%	8.66%	9.32%
Magazines IV	12.25%	10.68%	10.9%
Magazines V (Light)	0.93%	0.73%	0.72%
Outdoor I (Heavy)	8.19%	7.92%	8.22%
Outdoor II	2.84%	2.43%	2.93%
Outdoor III	4.17%	3.18%	3.46%
Outdoor IV	12.58%	13.73%	15.15%
Outdoor V (Light)	25.19%	25.64%	24.76%
Yellow Pages I (Heavy)	10.33%	11.8%	13.66%
Yellow Pages II	6.34%	6.31%	6.95%
Yellow Pages III	4.81%	4.39%	5.85%
Yellow Pages IV	14.86%	17.18%	19.89%
Yellow Pages V (Light)	2.78%	2.55%	3.29%

# Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Radio Drive Time Quintiles (fifths / 20%)			
Drive Time I & II (Heavy)	2.42%	2.52%	2.88%
Drive Time III (Medium)	1.37%	0.74%	0.6%
Radio IV & V (Light)	1.76%	1.65%	2.26%
Radio Media Quintiles (fifths / 20%)			
Radio I & II (Heavy)	10.87%	9.19%	8.85%
Radio III (Medium)	4.18%	4.57%	4.73%
Radio IV & V (Light)	2.84%	2.85%	3.26%
Cable TV Quintiles (fifths / 20%)			
Cable I & II (Heavy)	18.27%	17.75%	16.75%
Cable III (Medium)	4.22%	3.97%	4.38%
Cable IV & V (Light)	31.35%	32.16%	32.58%

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
TV Prime Time Quintiles (fifths / 20%)			
Prime Time I & II (Heavy)	2.77%	3.07%	3.58%
Prime Time III (Medium)	1.34%	1.79%	1.8%
Prime Time IV & V (Light)	7.04%	6.92%	7.96%
TV Early/Late Fringe Quintiles (fifths / 20%)			
Fringe I & II (Heavy)	43.16%	42.81%	41.11%
Fringe III (Medium)	44.13%	46.63%	49.52%
Fringe IV (Light)	51.79%	52.61%	53.66%
TV All Day Quintiles (fifths / 20%)			
All Day I & II (Heavy)	10.66%	11%	12.44%
All Day III (Medium)	23.06%	22.49%	23.18%
All Day IV (Light)	14.79%	13.15%	14.31%



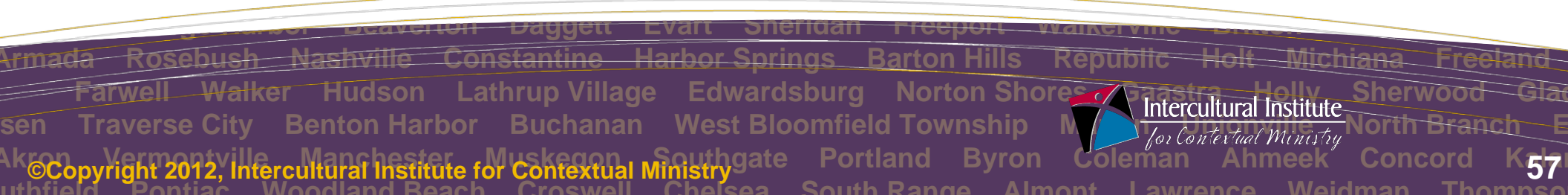


# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
<b>Day-time Radio</b>			
Listeners			
Dayparts [summary]	15.45%	14.17%	13.17%
6:00am - 10:00am	28.45%	26.33%	22.28%
10:00am - 3:00pm	7.81%	8.06%	8.3%
3:00pm - 7:00pm	13.06%	12.79%	13.46%
7:00pm - Midnight	19.19%	18.27%	16.66%
Midnight - 6:00am	5.71%	6.5%	6.67%
<b>Weekend Radio</b>			
Listeners			
Dayparts [summary]	14.35%	13.92%	14.61%
6:00am - 10:00am	6.43%	6.24%	5.52%
10:00am-3:00pm	11.37%	10%	8.44%
3:00pm - 7:00pm	7.42%	7.18%	7.28%
7:00pm - Midnight	12%	10.78%	10.27%
Midnight - 6:00am	15.16%	13.84%	13%

USAGE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
<b>Prime Time TV Viewers</b>			
8:00-11:00pm	11.72%	11.26%	10.22%
Saturday:	9.41%	8.36%	8.68%
8:00-11:00pm			
Sunday: 7:00-11:00pm	11.53%	11.07%	10.36%
9:00am-1:00pm	25.6%	25.8%	26.06%
9:00am-4:00pm	28.86%	29.35%	29.99%
4:00pm-7:00pm	36.71%	35.16%	32.92%
11:00pm-1:00am	40.8%	41.68%	41.8%
AVG Prime time	4.01%	3.31%	3.43%
Mon-Sun			

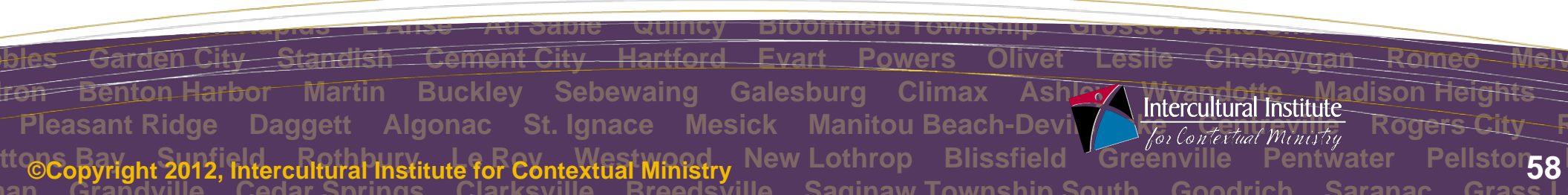


# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org).

TV VIEWERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Weekday			
6-7am	22.27%	21.98%	20.61%
7-9am	33.22%	31.69%	28.69%
9am-12noon	21.51%	21.85%	21.74%
12noon-4pm	7.35%	7.5%	8.25%
4-6pm	67.32%	62.73%	57.13%
6-7pm	18.78%	18.62%	18.46%
7-7:30pm	1.68%	1.67%	2.17%
7:30-8pm	8.66%	9.68%	10.04%
8-11pm	11.72%	11.26%	10.22%
11pm-12am	34.37%	34.68%	34.35%
11pm-1am	40.8%	41.68%	41.8%
1-6am	43.27%	40.6%	36.67%

TV VIEWERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Weekend			
Sat: 7-10am	28.33%	25.85%	22.62%
Sat: 10am-1pm	12.28%	10.13%	8.99%
Sat: 1-4pm	28.02%	26.85%	26.27%
Sat: 4-6pm	8.57%	7.92%	7.64%
Sat: 6-7pm	3.52%	2.99%	2.61%
Sat: 7-8pm	1.95%	1.68%	1.63%
Sat: 8-11pm	9.41%	8.36%	8.68%
Sat: 11pm-1am	6.14%	5.92%	5.97%
Sat: 1am-7pm	34.27%	30.86%	27.2%
Sun: 7-10am	1.17%	1.55%	2.15%
Sun: 10am-1pm	7.05%	6.37%	6.41%
Sun: 1-4pm	7.33%	7.28%	6.73%
Sun: 4-7pm	14.83%	13.89%	13.25%
Sun: 7-11pm	11.53%	11.07%	10.36%
Sun: 11pm-1am	4.72%	4.97%	5.14%
Sun: 1-7am	26.2%	24.04%	22.55%



# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

## *Issues for Your Consideration*

1. Please read pages 61 and 62 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
2. Look through the cultural bridges listed on pages 36-40. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
3. Review the cultural barriers listed on page 43. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
4. Review the cultural themes listed on page 45. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

## *Issues for Your Consideration*

1. Review the shared places listed on page 47. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
2. Review the shared projects listed on page 49. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
3. Review the print, radio, and television media content listed on pages 51-53. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at this mission site more effectively?
4. Review the print, radio and television media usage on pages 55-58. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

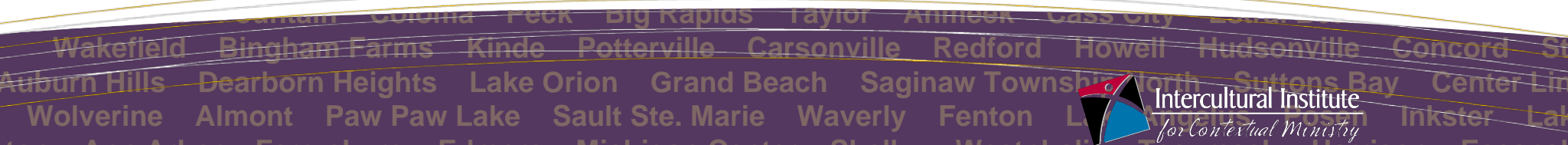
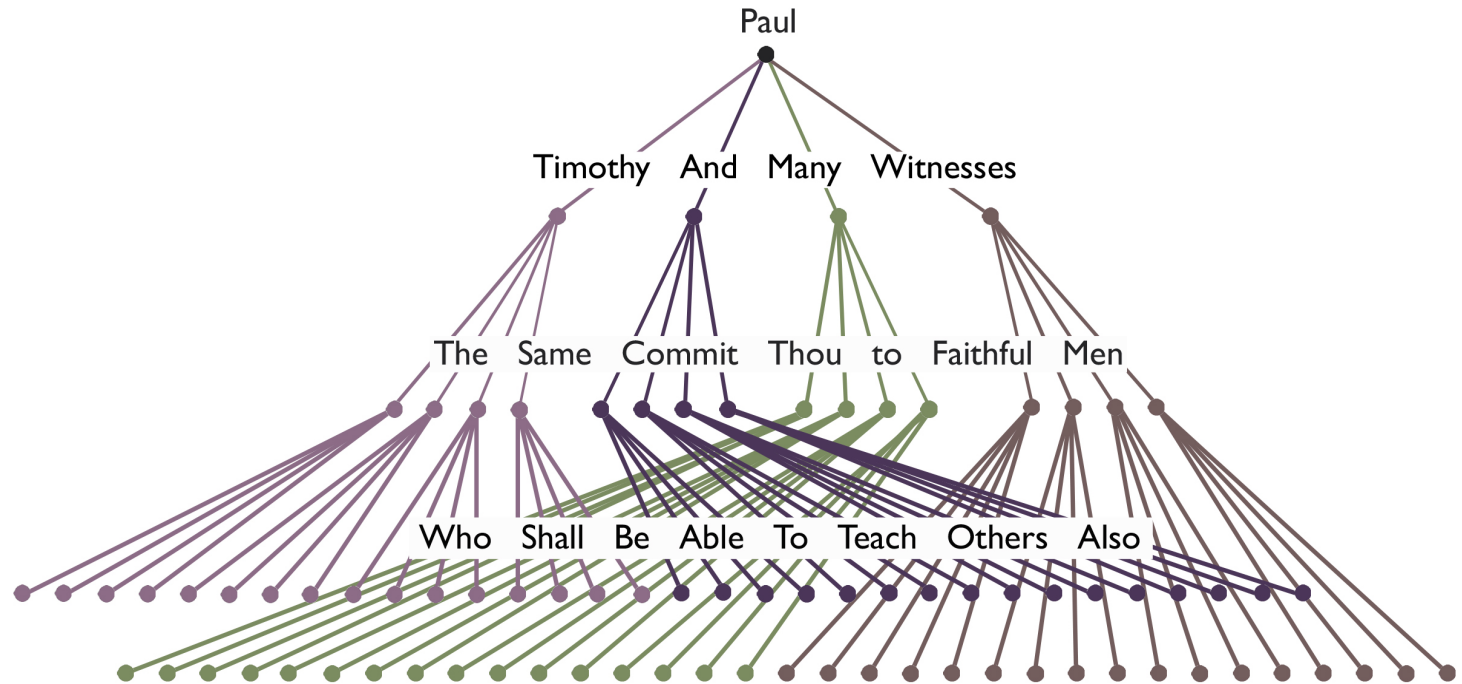


# Biblical Missional Multiplication

Biblical missional multiplication builds upon discipling and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

## Missional Multiplication Principle *2nd Timothy 2:2*



# Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

## Communication Steps

1. **Category-to-Category:** Connect through a common social identity; some activity, interest, or behavior that you share with the person.
2. **Face-to-Face:** Begin interacting with the person; building a personal rapport.
3. **Mind-to-Mind:** After building a rapport, move the conversation towards spiritual issues.
4. **Heart-to-Heart:** As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
5. **Spirit-to-Spirit:** This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

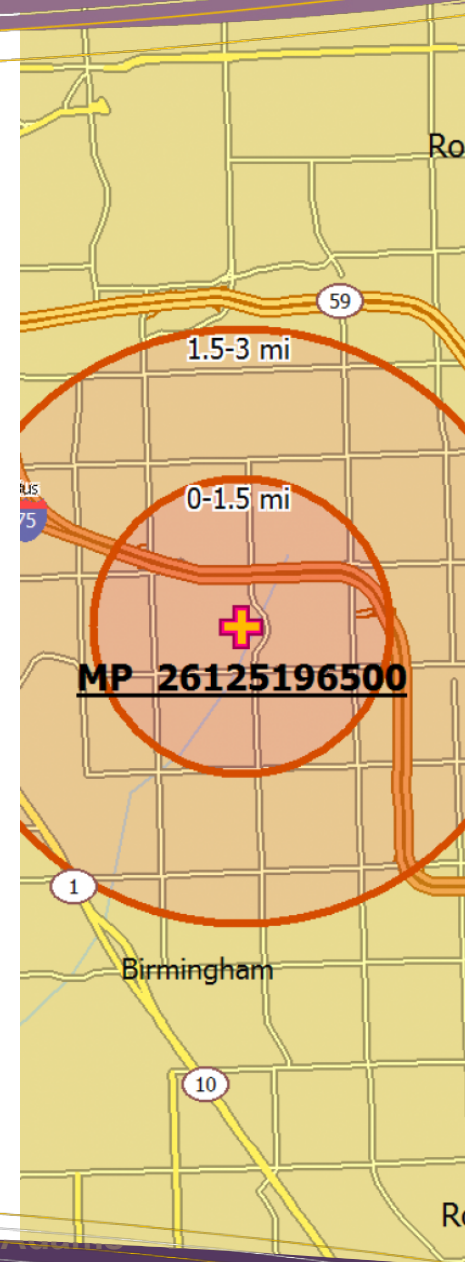


## Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at [www.iicm.net](http://www.iicm.net). IICM provides access to a number of resources:

- Online personal missional profile at [APEPT.org](http://APEPT.org)
- Custom reports at [MissionalContext.org](http://MissionalContext.org)
- Custom mapping at [MissionalCulturescape.org](http://MissionalCulturescape.org)
- Missional information at [MissionalCyclopedia.org](http://MissionalCyclopedia.org)
- Networking & Zipcode level data at [MissionalCorps.org](http://MissionalCorps.org)
- Information on top lifestyle groups at [MissionalZipcode.org](http://MissionalZipcode.org)



# Notes and Sources

1. Sightscape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.





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