MissionSite top unreached locations

Manistique Milan South Lyon Paw STURGIS, MI Manitou Beach-Devils CENSUS TRACT: 26149040700 Village Gagetown Petoskev Trov nwood Multiplye Williamston Sag^{CONGREGATIONAL} South Fenton Wixom Michi REGION: Region Two Marysville ASSOCIATION: South Central and ville Three Rivers Grand Beach Sand Lake Paw Paw Lake West Branch COUNTY: St. Joseph

ord

eland

Intercultural Institute

Shepherd

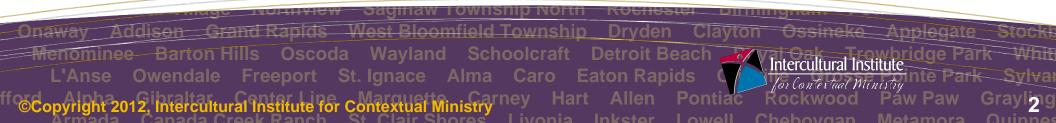
In partnership with the: Clinton Franklin Robin Glen-IndiSITESCAPE: Townscape tra

for Contextual Ministry Springport Westland Compared Grosse Pointe Woods Powers Chelsea

Roosevelt Park BroDENSITY/PATTERN: Kife Lake Highland Park Whit BAPTIST STATE Howard City CONVENTION of pring Arbor Beechwoo MICHIGAN mstock Northwest Michi Fountain Quincy Birmingham Cadillac Garden Str armington Boyne City Ma n ©Copyright2012eIntercultural Institute for Contextual Ministry cott River Rouge Carney Fruitport Village of Clarkston /

MissionSite (TM) Table of Contents

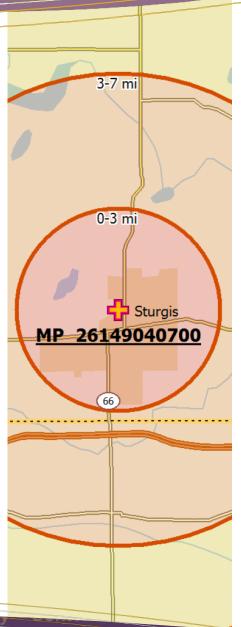
1	Site Location Summary	3
2	Spirituality Indicators	11
3	Current Demographic Summary	15
4	Projected Demographic Summary	20
5	Ethnographic Summary	25
6	Unreached Households by Lifestyle Segment	30
7	Identifying Focus Groups in this Location	35
8	Potential Cultural Bridges	36
9	Potential Cultural Barriers	42
10	Potential Cultural Themes	45
11	Potential Shared Places	47
12	Potential Shared Projects	49
13	Communication Media Content	51
14	Communication Media Usage	55
15	Using the Bridges, Barriers, Themes, etc.	59
16	Biblical Missional Multiplication	61
17	Establishing Redemption Relationships	62
18	Your MissionSite and the Missional Suite	63
19	Notes and Sources	65



Site Location Summary

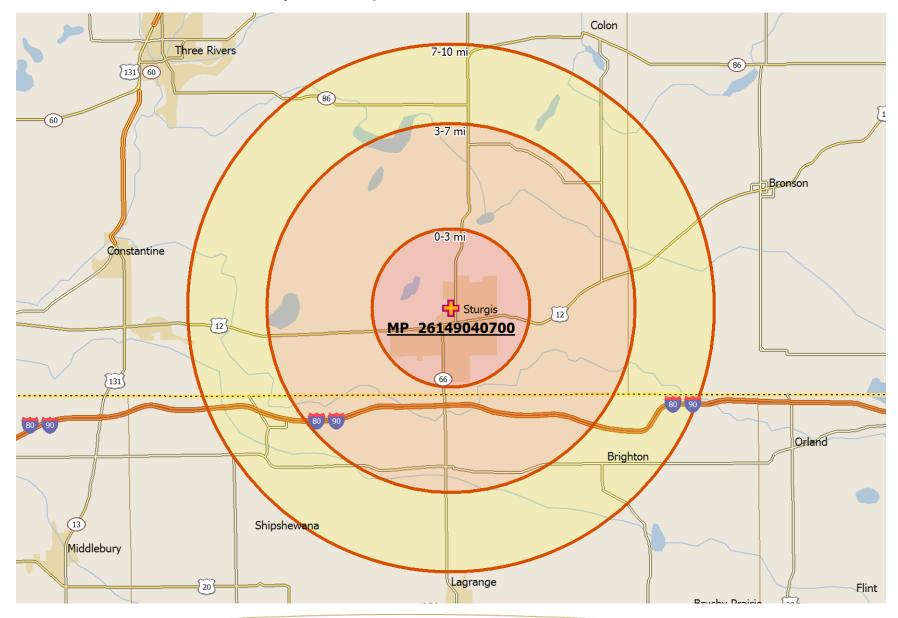
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	26R02	Region Two
2	Association	26A11	South Central
3	County Location	26149	St. Joseph
4	Zipcode	49091	St. Joseph
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.2	Medium Towns
7	Sitescape Subgroup	2.23	Medium towns adjacent to a small town
8	Sitescape Density Pattern	K	50000-10000-50000



son Montrose <u>Newberry Potterville Eastlake</u> Farmington <u>Mayville</u> Okemos Capac Benzonia Morenci Hills Houghton Waterford Ithaca Grand Haven Hillsdale Plymouth idman New Era Richmond Lake Odessa Gladwin Whitmore Lake Bento Gontextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

Site Location Summary - Map of the Site Location



e Freeland Douglas Hattford Grand Ledge Benton Heights Fowler Augusta Woodland West Ishpeming Frien Springs Caspian Holland Hanover Jackson Marine City Freeport Intercultural Institute bewaing North Branch Rockford Powers Madison Heights Livonia Kalk Contextual Ministry Manton Peto Copyright 2012, Intercultural Institute for Contextual Ministry Contextual Ministry St. Clair Peca

Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	5	Micropolitan area adjacent to a small metro area
3	Rural / Urban Continuum	4	
4	NCHS Rural Urban	5	Micropolitan - counties in a micropolitan statistical area
	Codes		
5	NCES Urban Centric	32	Town: Distant: Territory inside an urban cluster that is more than 10 miles and less than or
	Locale Codes		equal to 35 miles from an urbanized area.
6	IICM RUCA Values Index	79	Micropolitan core commuting: No additional code
7	ERS RUCA Commuting	4	Micropolitan area core: primary flow within an Urban Cluster of 10,000 to 49,999 (large
	Value		urban cluster)
8	Percent Commuting to	20	Percent commuting from non metro to metro areas
	Metro		

Muskegon Heights Hyoming Mount Pleasant Sanford Estral Beach Jackson File Lake Alpena Trend Color Clifford East Lansing Laurium Stanwood Vicksburg Buckley earl Beach Portland Croswell Burt Powers Lake Ann Fair Plain News for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	14,781	9,651	9,833
2010 Households	5,516	3,532	3,243
2010 Group Quarters Population	253	120	294

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	27	15	16
Language Diversity National Index	55	36	65
Foreign Born Diversity National Index	8	25	12
Ancestry Diversity National Index	54	50	57
Racial Diversity National Index	43	13	18

Copyright 2012, Intercultural Institute for Contextual Ministry White Cloud, Gladwin, Dundee, Roosevelt Park, Marlette, Frankenmuth, Kenter, Start, Star

Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

Holland Franklin Oak Park Bad Axe Breckenridge Hart Pearl Beach Skidway Lake St. Joseph Bees The Vassar Bloomfield Township Boyne Falls New Buffalo Eastwood Lung Intercultural Institute Intercultural Institute for Ahmeek East Jordan Clio Hastings Pion for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	737	13.36%
Mainstay Communities	Established, Diverse Households	802	14.54%
Working Communities	Blue-collar, Working Families	2,736	49.6%
Country Communities	Rural, Agri. & Mining Families	280	5.08%
Aspiring Communities	Young Singles / Aspiring-Multihousing	37	0.67%
Urban Communities	High Density, Inner-city Neighborhoods	924	16.75%

Melvin Watervliet Freeland Republic Hubbard Lake Bellevue Douglas Au Gres Linden Middleville Whitehall Morley West Bloomfield Township Belleville Skidway Lake Intercultural Institute Sarahae E Spring Lake St. Joseph Wixom Barnes Lake-Millers Lake Belding Pleas Intercultural Institute Allegan Ca Copyright 2012, Intercultural Institute for Contextual Ministry Corporting Lake Ann Owendale Greenville 80

Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.



Using the Site Location Summary

Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

tockbridge Douglas Potterville Eagle Whitehall Grant Ahmeek Martin Fremont Freeland Buckley Hu wendale Imlay City Holt Kent City Mayville Casnovia Mackinac Islam Intercultural Institute we Olivet Byron Center Carrollton Lake City Lakewood Club Lawrence for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	14,951	3,668	24.54%
Unreached %	65.73%	66.5%	101.17
Religious But NOT Evangelical HH	2,963	727	24.53%
Religious But NOT Evangelical %	13.03%	13.17%	101.13
Spiritual But NOT Relig or Evang HH	2,807	667	23.76%
Spiritual But NOT Relig or Evang %	12.34%	12.09%	97.96
Not Evangelical, Not Interested HH	9,200	2,275	24.72%
Not Evangelical, Not Interested %	40.45%	41.24%	101.95



Purand Pentwater Big Rapids Millington Omer Sand Lake Ahmeek Grosse Pointe Farms Albion Casnov Colessa Iron River Shelby Athens Rosebush Baldwin East Tawas Adrian Intercultural Institute Sterling Concord Norway Hubbardston St. Charles Allen Scottville For Confectual Ministry Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Fast Jordan Village of Clarkston Michigan Center Holt

Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BSCM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BSCM Churches	0	0	0%
Active BSCM Attenders	0	0	0%
Active Evangelical Households	2,443	579	23.71%
Active Evangelical Percent	10.74%	10.50%	97.75
Inactive Evangelical Households	5,351	1,268	23.71%
Inactive Evangelical Percent	23.53%	23.00%	97.75
# New Churches Needed	11	3	24.25%





Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

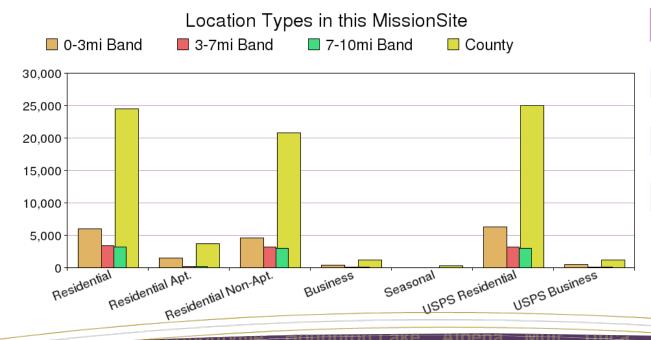
- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.



The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	58,913	13,819	23.46%
2000 Population	62,422	15,418	24.7%
2010 Population	61,378	14,781	24.08%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	21,579	5,306	24.59%
2000 Households	23,381	5,784	24.74%
2010 Households	22,745	5,516	24.25%

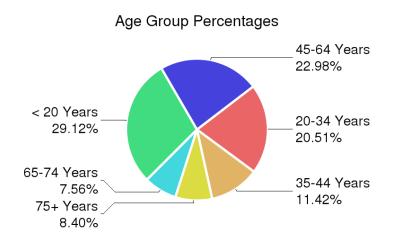


Location Type	0-3mi Band
Residential	6,010
Residential Apt.	1,451
Residential Non-Apt.	4,559
Business	447
Seasonal	2
USPS Residential	6,307
USPS Business	513

New Era North Muskegon Inkster Comstock Northwest Spring Arbor Walkerville Hubbard Lake Munisin Three Oaks Harrisville Otter Lake Saranac Lexington Wakefield Akron Intercultural Institute Westphalia Grosse Pointe Park Marquette Greater Galesburg Holly Fruit for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

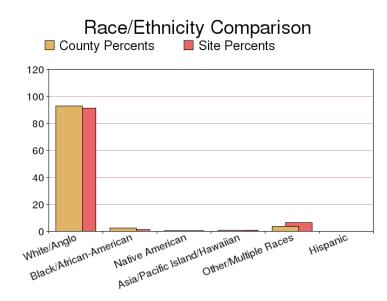


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.6%	6.75%	120.54
4-5 Years	2.89%	2.87%	99.31
6-8 Years	4.37%	4.4%	100.69
9-11 Years	4.24%	4.07%	95.99
12-13 Years	2.76%	2.63%	95.29
14-17 Years	5.41%	5.46%	100.92
18-19 Years	2.67%	2.93%	109.74
0-5 Years	8.49%	9.61%	113.19
6-12 Years	9.99%	9.81%	98.2
13-19 Years	9.46%	9.69%	102.43
< 20 Years	27.94%	29.11%	104.19
20-34 Years	18.66%	20.51%	109.91
35-44 Years	11.97%	11.42%	95.41
45-64 Years	26.61%	22.98%	86.36
65-74 Years	8.23%	7.56%	91.86
75+ Years	6.6%	8.4%	127.27
Median Age	38	38	100.92
Median Age (Male)	37	36	98.47
Median Age (Female)	39	40	101.38



A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	92.67%	91.02%	98.21
Black, African-American	2.53%	1.18%	46.62
Native American	0.44%	0.34%	76.05
Asian	0.65%	0.97%	148.75
Pacific Island, Hawaiian	0.02%	0%	0
Other/Multiple Races	3.68%	6.49%	176.21
Hispanic	0%	19.58%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	40,416	9,381	
Less than 9th Grade	4.05%	5.46%	74.26
No High School Diploma	9.98%	10.09%	98.85
High School Graduate	42.67%	44.12%	96.71
Some College, no degree	22.39%	19.5%	114.84

8.3%

8.22%

4.39%

7.31%

8.04%

5.48%

113.48

102.23

80.2

ego Harbor St. Jeseph Waldron Athens Fremont Grand Beach Capac Maple Rapids Waverly White Pige Freswell Twin Lake Alma Hubbell St. Helen Madison Heights Zilwaukee Alma Hubbell St. Helen Madison Heights Zilwaukee (Intercultural Institute) Charles Lyons Owosso Benzonia Grayling Walker Millersburg Litchfie (Intercultural Institute) oc Copyright 2012, Intercultural Institute for Contextual Ministry

Associate Degree

Graduate/Prof. degree

College Degree

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	8.2%	10.44%	137.61
\$10,000 to \$19,999	10.78%	11.78%	109.26
\$20,000 to \$29,999	14.23%	17.19%	120.76
\$30,000 to \$49,999	22.84%	22.39%	98.03
\$50,000 to \$59,999	10.56%	10.13%	95.96
\$60,000 to \$69,999	8.79%	8.54%	97.16
\$70,000 to \$79,999	6.53%	5.24%	80.25
\$80,000 to \$89,999	4.76%	4.06%	85.29
\$90,000 to \$99,999	3.02%	2.21%	73.12
\$100,000 to \$124,999	5.33%	4.33%	81.25
\$125,000 to \$149,999	1.86%	1.56%	84.03
\$150,000 to \$199,999	2.61%	1.69%	64.67
\$200,000 to \$249,999	0.34%	0.25%	74.01
\$250,000 or more	0.14%	0.11%	77.31
Median Household	44,161	39,764	90.04
Average Household	53,036	51,160	96.46
Per Capita Household	20,066	19,157	95.47
Family/Non-Family Household			
Income			
Median Family Income	52,758	49,799	94.39
Average Family Income	60,723	57,441	94.6
Median Non-Family Income	25,737	25,538	99.23
Average Non-Family Income	34,736	34,196	98.45

Carleton Comstock Park Shelby McBride New Baltimore St. Helen Livonia Reese Lincoln Park Ishpe Haldron Fife Lake Redford Howard City Maybee Rosebush New Bullion Intercultural Institute Intercultural Institute for Contextual Ministry ©Copyright 2012, Intercultural Institute for Contextual Ministry ©Copyright 2012, Intercultural Institute for Contextual Ministry

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	70.42%	66.1%	93.86
Families with Children	31.22%	32.92%	105.44
Families without Children	39.2%	33.18%	84.64
Non-Family Households			
% Non-Family Households	29.58%	33.9%	114.61
Non-Families with Children	0.49	0.54	110.45
Non-Families without Children	29.09	33.36	114.68
Housing Units			Index
Total Housing Units	27,665	6,242	
Vacant percent	17.78%	11.63%	65.4
Owned percent	63.93%	59.48%	93.05%
Rented Percent	18.29%	28.88%	157.93
Households by Size			Index
Avg household size	2.65	2.63	99.25
Avg family hh size	3.28	3.35	102.13
Avg non-family hh size	1.16	1.23	106.03
Households By Count of Persons			Percent
One	5,662	1,589	28.06%
Two	7,364	1,554	21.1%
Three or Four	6,963	1,685	24.2%
Five+	2,756	686	24.89%

Maple Rapids Grand Beach Honor Sparta Three Oaks Vanderbilt Eastake Wyoming White Pigeon A Rapids Franklin Comstock Northwest Constantine Saugatuck Onsted Var Phymouth Township Michig Pointe Woods Woodland Forestville Britton Au Gres Sandusky Cedar Contextual Ministry Contextual Ministry Zeeland Tawas City Suttons Bay Ashley Ferrysburg 18 ©Copyright 2012, Intercultural Institute for Contextual Ministry Zeeland Tawas City Suttons Bay Ashley Ferrysburg 18

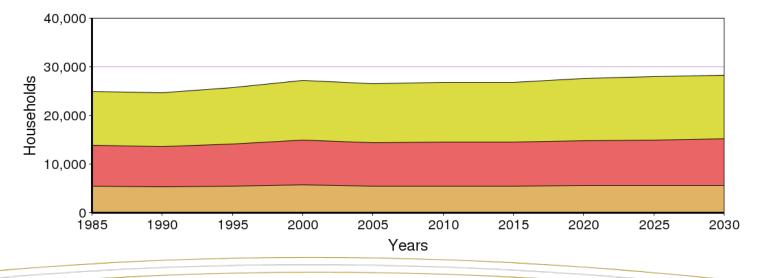
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	58,913	13,819	23.46%
2000 Population	62,422	15,418	24.7%
2010 Population	61,378	14,781	24.08%
2015 Population	59,632	14,224	23.85%

Household Change from 1985 to 2030

🔲 0-3mi Ring 🛛 🔲 0-7mi Ring

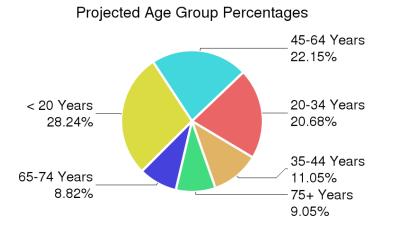
🗖 0-10mi Ring



ral Beach Olivet Belleville Brighton Ravenna Durand Wakefield Monroe Negaunce Frankenmuth Rom Seland Lake Odessa Breedsville Madison Heights Greilickville Lincoln <u>Intercultural Institute</u> Multington Shephe reeport St. Joseph Jackson Forest Hills Hanover Canton Harbor Sprin (Softertual Ministry a Copyright 2012, Intercultural Institute for Contextual Ministry to Wiscon Paris Andrew South Caster Ministry Contextual Min

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

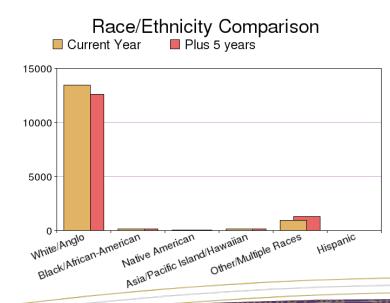


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	6.75%	5.93%	87.85
4-5 Years	2.87%	2.64%	91.99
6-8 Years	4.4%	4.2%	95.45
9-11 Years	4.07%	4.07%	100
12-13 Years	2.63%	2.82%	107.22
14-17 Years	5.46%	5.62%	102.93
18-19 Years	2.93%	2.97%	101.37
0-5 Years	9.61%	8.56%	89.07
6-12 Years	9.81%	9.69%	98.78
13-19 Years	9.69%	9.99%	103.1
< 20 Years	29.11%	28.24%	97.01
20-34 Years	20.51%	20.68%	100.83
35-44 Years	11.42%	11.05%	96.76
45-64 Years	22.98%	22.15%	96.39
65-74 Years	7.56%	8.82%	116.67
75+ Years	8.4%	9.05%	107.74
Median Age	38	38	100.55
Median Age (Male)	37	37	100.49
Median Age (Female)	39	40	102.14

ton Heights Heward City Otsego Alpha Bloomingdale Benton Harbor Perry Honor Burlington Tustin Lake Lewiston Canada Creek Ranch Farwell River Rouge Scottville Intercultural Institute Estral Beach Charlevoix Grosse Ile Republic Williamston New Lothro For Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	91.02%	88.41%	97.14
Black, African-American	1.18%	1.06%	90.18
Native American	0.34%	0.34%	99.76
Asian	0.97%	0.99%	101.75
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	6.49%	9.2%	141.73
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	9,381	9,104	
Less than 9th Grade	5.46%	4.21%	77.08
No High School Diploma	10.09%	8.46%	83.78
High School Graduate	44.12%	46.27%	104.86
Some College, no degree	19.5%	19.54%	100.23
Associate Degree	7.31%	8.42%	115.21
College Degree	8.04%	7.71%	95.94
Graduate/Prof. degree	5.48%	5.39%	98.43

Grand Ledge Douglas Weidman Otsego St. Joseph Ovid Gagetown Hartford Gibraltar Vassar Cana Horenci Omer Hastings Brighton Thompsonville Lennon Coopersview Intercultural Institute Wolverine Lake Allen Empire Sandusky Springfield Luther Zeeland Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Norway Development of Contextual Ministry

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	10.44%	10.51%	100.6
\$10,000 to \$19,999	11.78%	11.27%	95.67
\$20,000 to \$29,999	17.19%	17.13%	99.67
\$30,000 to \$49,999	22.39%	21.32%	95.23
\$50,000 to \$59,999	10.13%	9.85%	97.16
\$60,000 to \$69,999	8.54%	8.49%	99.45
\$70,000 to \$79,999	5.24%	5.6%	101.65
\$80,000 to \$89,999	4.06%	4.43%	108.61
\$90,000 to \$99,999	2.21%	2.45%	110.88
\$100,000 to \$249,999	4.33%	4.83%	111.51
\$125,000 to \$149,999	1.56%	1.7%	109.17
\$150,000 to \$199,999	1.69%	1.94%	115.06
\$200,000 to \$249,999	0.25%	0.24%	93.74
\$250,000 or more	0.11%	0.09%	84.13
Median Household	39,764	40,963	103.02
Average Household	51,160	52,948	103.49
Per Capita Household	19,157	20,411	106.55
Family/Non-Family Household			
Income			
Median Family Income	49,799	50,692	101.79
Average Family Income	57,441	59,590	103.74
Median Non-Family Income	25,538	26,084	102.14
Average Non-Family Income	34,196	34,298	100.3

ake City Allen Park Norton Shores Cadillac Dansville Milford Pellston Forestville Posen Luther Lans New Era Barryton Hillman Gwinn Le Roy Haslett Dearborn Heights <u>Intercultural Institute</u> Grosse Pointe Brown City Saugatuck New Buffalo Hopkins St. Clair Freeland Au Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	66.1%	65.76%	99.48
Families with Children	32.92	30.47	92.56
Families without Children	33.18	32.52	98.03
Non-Family Households			
% Non-Family Households	33.9%	34.24%	101.01
Non-Families with Children	0.54	0.42	101.01
Non-Families without	33.36	33.82	101.39
Children			
Housing Units			
Total Housing Units	6,242	6,185	99.09%
Vacant percent	11.63%	11.66%	100.23
Owned percent	59.48%	59.32%	99.73
Rented Percent	28.88%	29.02%	100.47
Households by Size			
Avg household size	2.63	2.56	97.34%
Avg family hh size	3.35	3.29	98.21%
Avg non-family hh size	1.23	1.15	93.5%
Households By Count of			
Persons			
One	1,589	1,614	101.57%
Тwo	1,554	1,626	104.63%
Three or Four	1,685	1,617	95.96%
Five+	686	608	88.63%

Una Pier Kingsford Hubbell Mancelona New Lothrop Lake Michigan Beach Flint Grosse Ile Milford By Bargham Farms Oak Park Riverview Atlanta Lake Isabella Lakewood Club Intercultural Institute Inionville Beechwood Morrice Lake City Lexington Michigan Center Be for Contextual Ministry Canada Creek Copyright 2012, Intercultural Institute for Contextual Ministry Muskegon Greater Galesburg Britton Elberta Marine 23

Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10	BORN IN:	BORN IN: 0-3	BORN IN: 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Foreign Born Pop	1,292	233	330	Eastern Africa	Eastern Africa 0	Eastern Africa 0 0
Northern Europe	27	9	1	Middle Africa	Middle Africa 0	Middle Africa 0 0
Western Europe	37	21	22	Northern Africa	Northern Africa 0	Northern Africa 0 0
Southern Europe	0	0	9	Southern Africa	Southern Africa 20	Southern Africa 20 0
Eastern Europe	23	10	17	Western Africa	Western Africa 0	Western Africa 0 0
Other Europe	0	0	0	Other Africa	Other Africa 0	Other Africa 0 0
Eastern Asia	9	15	32	Oceania	Oceania 4	Oceania 4 8
So. Central Asia	67	4	9	Caribbean	Caribbean 8	Caribbean 8 2
SE Asia	10	22	3	Central Amer.	Central Amer. 1,021	Central Amer. 1,021 125
Western Asia	23	0	0	South America	South America 3	South America 3 10
Other Asia	0	0	0	North America	North America 40	North America 40 7
				Born at sea	Born at sea 0	Born at sea 0 0

Saines Novi Holt Fowler Fremont Eagle Pinconning Thompsonville Lake Michigan Beach Canton Iron with City Paw Paw Onsted Carrollton Frankenmuth Norway Alpena Advert Pearl Beach Cass City State ns Jonesville Walkerville Haslett Pleasant Ridge Kaleva Midland Com For Contextual Ministry ©Copyright 2012, Intercultural Institute for Contextual Ministry Parl Bellevil 24 Parl Bellevil 26 P

Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES	SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	11,438	7,735	8,064	Other Indo-Euro	0	4	2
Spanish	1,404	176	398	Asian/PI languages	0	4	0
Other Indo-Euro	223	445	1,275	Chinese	0	0	44
language	225	445	1,275	Japanese	6	0	0
French (incl. Patois,	19	8	24	Korean	0	0	0
Cajun)	19	0	24	Mon-Khmer,	1	3	0
French Creole	6	0	0	Cambodian	1	5	0
Italian	4	12	9	Miao, Hmong	0	0	0
Portuguese	4	0	5 7	Thai	0	0	0
German	86	256	611	Laotian	2	6	0
Yiddish	0	250	0	Vietnamese	0	0	0
Other West Germanic	14	165	583	Other Asian	25	0	3
A Scandinavian	5	0	3		25 5	14	0
	5	0	3	Tagalog Other Pacific Is	5 0		
Language Greek	0	0	0		23	0	0 2
	-	0	0	Other languages		0	
Russian	0	0	0	Navajo	0	0	0
Polish	28	0	27	Other Native N.	0	0	1
Serbo-Croatian	0	0	0	American	0	0	0
Other Slavic Language	19	0	6	Hungarian	0	0	0
Armenian	0	0	0	Arabic	23	0	1
Persian	0	0	0	Hebrew	0	0	0
Gujarathi	25	0	3	African languages	0	0	0
Hindi	17	0	0	Other unspecified	0	0	0
Urdu	0	0	0				

ce Vassar Bingham Farms Ludington Oak Park Clayton Roosevelt Park Lennon Grosse Pointe Farms For Mountain Harrison Wolverine Lake Westphalia Lapeer Lincoln Intercultural Institute CBride Saugatuck Potterville Byron Schoolcraft Elberta Kent City Carlo (ontextual Ministry City Southgat Copyright 2012, Intercultural Institute for Contextual Ministry

Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Reporting ancestry	10,299	6,089	7,409
Arab	34	3	5
Armenian	0	0	0
Austrian	7	15	7
British	33	11	16
Canadian	16	4	15
Croatian	9	7	7
Czech	5	5	18
Czechoslovak	2	0	12
Danish	28	16	11
Dutch	206	185	321
English	831	610	588
European	65	36	35
Finnish	28	2	1
French (not Basque)	310	180	146
French Canadian	29	49	53
German	3,135	2,030	2,194
Greek	26	15	5
Hungarian	42	25	30
Iranian	0	0	0

Irsonville New Haven Plymouth row

Wayne Saginay Iownship North Ovid Reading West Branch Rockwood Dearborn Heights Fenton West ac Island Metamora Copemish Chatham Crystal Falls Comstock Park Menominee Shields Martin Bridgman Canton Harrison Williamston Menominee Shields Martin Bridgman Canton Harrison Williamston for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

- 1. The Demoscape information on page 19 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 15 and 20 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 16 & 21 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

St. Louis Hudson Manitou Beach-Devils Lake Iron River Clare Calumet Cutlerville Empire Ferndale Each High gamme Kentwood Frankfort Menominee Almont Turner Escanaba ranch Athens Grand Rapids Benzonia Gobles Montague Romulus On Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Contextua

Using the Demographic Indicators

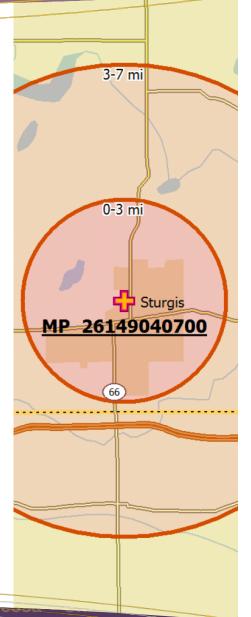
Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 17 & 22 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 18 & 23. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 24, 25 & 26 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



dsonville Houghton Watervliet Farmington Calumet Dryden Morley Village of Clarkston Baroda Mason Petoskey Portage South Haven Auburn Hills Akron Middletown Line Intercultural Institute Rockwood Lake Ann Jackson Vandercook Lake Caledonia Manitou Beact of Contextual Ministry Contextual Ministry Metamora 199 Copyright 2012, Intercultural Institute for Contextual Ministry Pigeon Argentine Grosse Pointe Park Metamora 199

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	5,516	100%	3,668	100%
AFFLUENT SUBURBIA	60	1.09%	42	1.15%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	60	1.09%	42	1.15%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	677	12.27%	457	12.46%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	640	11.6%	430	11.72%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	37	0.67%	27	0.74%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	427	7.74%	273	7.44%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	19	0.34%	12	0.33%
Urban Optimists	0	0%	0	0%
Family Convenience	407	7.38%	260	7.09%
Mid-Market Enterprise	1	0.02%	1	0.03%

Whitmore Lake Shorewood Tower Hills-Harbert Canada Creek Ranch Freeport Pewamo Port Huron Greek Axe Three Rivers Centreville Cedar Springs Deckerville Mason Burgh Adrian Royne Falls Houghton Howell Quinnesec Beverly Hills Fair Plain Blissfield Lake City Ecorse for Contextual Ministry Rose City Port Austin Westwood Lake Orion Gobles 30

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	5,516	100%	3,668	100%
BLUE COLLAR BACKBONE	1,192	21.61%	744	20.28%
Nuevo Hispanic Fam.	65	1.18%	46	1.25%
Working Rural Suburbia	867	15.72%	523	14.26%
Lower Income Essentials	30	0.54%	20	0.55%
Small Town Endeavors	230	4.17%	155	4.23%
AMER. DIVERSITY	375	6.8%	273	7.44%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	139	2.52%	89	2.43%
Professional Urbanites	0	0%	0	0%
Urban Advancement	52	0.94%	35	0.95%
Amer. Great Outdoors	0	0%	0	0%
Mature America	184	3.34%	149	4.06%
METRO FRINGE	1,544	27.99%	1,058	28.84%
Steadfast Conservative	1,321	23.95%	905	24.67%
Moderate Conventionalists	81	1.47%	54	1.47%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	142	2.57%	99	2.7%

Napoleon Lincoln Bessemer Sparta Fremont Northview Eagle Vicksburg Clio Harbor Beach Newberr Lyons Armada Morrice Dryden Climax Berrien Springs Blissfield Intercultural Institute ardsburg Kingsford Turner L'Anse Manchester Freeport Central Lake for Contestual Ministry of City Dowagia Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Contestual Ministry

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	5,516	100%	3,668	100%
REMOTE AMERICA	151	2.74%	89	2.43%
Hardy Rural Fam.	19	0.34%	12	0.33%
Rural Southern Living	132	2.39%	77	2.1%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	37	0.67%	27	0.74%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	14	0.25%	10	0.27%
Stable Careers	23	0.42%	17	0.46%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	129	2.34%	82	2.24%
Industrious Country Living	77	1.4%	52	1.42%
America's Farmland	7	0.13%	4	0.11%
Comfy Country Living	0	0%	0	0%
Small Town Connections	45	0.82%	26	0.71%
Hinterland Fam.	0	0%	0	0%

Illington Lyons Plainwell Bridgeport Sparta Clinton Hart Fountain Free Soil Linden Vernon Petoske HicBride Alma Fowler Comstock Northwest Vicksburg Michigamme Lake Linden Montrose Roseville Shorewood-Tower Hills-Harbert Hop Jor Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percen	nt
Total	5,516	100%	3,668	100%
STRUGGLING SOCIETIES	138	2.5%	94	2.56%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	138	2.5%	94	2.56%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	786	14.25%	529	14.42%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	33	0.6%	20	0.55%
Af. Amer. Neighborhoods	43	0.78%	30	0.82%
Urban Diversity	18	0.33%	13	0.35%
New Generation Activists	692	12.55%	466	12.7%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

on Parma Sterling Heights Woodland Beach South Haven Warren Pinckney Mendon Powers Hancock denville Atlanta Port Huron Manton Vanderbilt Kingsford Baroda New Intercultural Institute ven Northview Twin Lake Ludington Dearborn Dansville Eagle Hono for Contextual Ministry recopyright 2012, Intercultural Institute for Contextual Ministry Skidway Lake Romulus Coopersville Jonesville Wood

rairui

Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

- 1. Review the current demographic summary on pages 14-18 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 19-23. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 24-26. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 30-33. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Av Negaunee <u>Cladwin</u> Applegate Hersey Benton Heights <u>Dearborn Heights</u> <u>Greenville</u> <u>Vanderbilt</u> <u>Grand</u> Hount Clemens Ecorse Port Austin Ashley Wyoming Free Soil Battless <u>Intercultural Institute</u> <u>Centreville</u> Sha Baraga Ubly Edwardsburg Webberville Custer West Ishpeming Pearl Berger Confectual Ministry Difecopyright 2012, Intercultural Institute for Contextual Ministry Count of Contextual Ministry

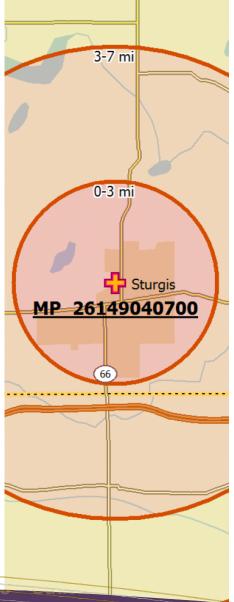
Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



emer Carson City Benton Heights Onaway Ann Arbor Benton Harbor Lawrence Kent City Milford Lainge The Beach Kinde K. I. Sawyer AFB Bridgman Unionville Marcellus Grosse Intercultural Institute Marysville Bangor Garden City Maybee Marque Intercultural Institute for Contextual Ministry ©Copyright 2012, Intercultural Institute for Contextual Ministry Bowell Hanover Hudsonville Linden Roman Marine

Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	73%	75%	75%
Use Comp. for Internet/E-mail	55%	58%	59%
Internet Use: E-Mail	45%	47%	48%
Use Comp. for Comp. Games	38%	41%	41%
Use Comp. for Word Processing	36%	38%	39%
Use Comp. for Shopping	31%	34%	35%
Use Comp. for Education	30%	32%	32%
Use Comp. for Digital Camera	28%	31%	33%
Photo Editing			
Use Comp. for Banking	28%	30%	31%
Internet Use: News/ Weather	26%	27%	27%

BRIDGES	0-3	3-7	7-10	
	MILES	MILES	MILES	
HH Owns DVD Player	25%	27%	27%	
Internet Use: Banking	22%	23%	24%	
Use Comp. for News/Info./Data	20%	21%	22%	
Service				
PC-Network-HH Has One	15%	17%	17%	
Use Comp. for Accounting	13%	14%	14%	
Use Comp. for Personal Financial	13%	13%	13%	
Mngmnt				
Use Comp. for Filing/DB Mngmnt	12%	13%	13%	
HH Owns Video/Webcam	12%	11%	11%	
Internet Use: Shopping: Gathered	11%	11%	11%	
Info. for Shopping				
Internet Use: Research/ Education	11%	11%	11%	

Grass Lake Carleton Morrice Suttons Bay Montgomery Morley Baldwin Bloomfield Township Birmingham Huskegon Clarksville Huntington Woods Auburn Hills Farwell Clayton Intercultural Institute Birch Run Reed City Beal City Custer Romeo Hanover Leslie L'An Ministry Shall Southfiel Copyright 2012, Intercultural Institute for Contextual Ministry Contextual Ministry Farming 36

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	68%	68%	68%
Dining Out (Not Fast Food)	56%	58%	59%
Reading Books	53%	53%	52%
Card Games	41%	43%	44%
Cooking for Fun	36%	37%	37%
Gardening	33%	37%	38%
Go To A Beach/Lake	33%	35%	36%
Board Games	32%	34%	34%
Going To	22%	21%	21%
Bars/Nightclubs/Dancing			
Photography	19%	20%	20%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	67%	67%	67%
Gen./Fam. Practitioner	42%	43%	43%
Dentist	26%	27%	28%
Backache	23%	23%	23%
Eye Dr.	22%	22%	22%
Hypertension/High Blood	21%	20%	20%
Pressure			
None Of These	21%	21%	21%
High Cholesterol	18%	19%	19%
Acid Reflux Disease (GERD)	17%	16%	15%
Any Arthritis	16%	16%	16%

od Club Level Park-Oak Park Lakeview Sparta Hillsdale Lake Angelus Central Lake Athens St. Ignace tawan Melvindale Iron Mountain Royal Oak Breckenridge North Branch Intercultural Institute rthport Suttons Bay Spring Lake Frankfort Roosevelt Park Dansville Love For Contextual Ministry St. Ignace Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	26.31%	25.16%	24.6%
Live Theater	17.11%	17.85%	17.87%
Rock/Pop Concerts Most	15.11%	13.92%	13.4%
Often			
Live Theater Most Often	13.8%	14.85%	15%
Comedy Club	8.41%	8.15%	8.01%
Dance Performance	7.15%	6.88%	6.65%
Movies: Comedy	38.38%	37.6%	37.43%
Movies: Action/Adventure	35.43%	35.94%	36.12%
Movies: Fam.	19.16%	19.01%	19.06%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Romantic Comedy	18.66%	18.33%	18.2%
Movies: Drama	15.88%	15.65%	15.52%
Movies: Mystery	15.1%	14.88%	14.6%
MLB Baseball Reg. Season	5.83%	6.12%	6.4%
College Football Reg.	5.27%	5.43%	5.66%
Season			
NFL Football Reg. Season	4.95%	5.17%	5.31%
College Basketball Reg.	4.55%	4.28%	4.25%
Season			
NHL Hockey Reg. Season	2.79%	2.45%	2.32%
Auto Racing Events	2.46%	2.62%	2.74%

Plymouth Township Skidway Lake Michiana Gaylord Hartford Roosevelt Park Alpha Free Soil Coldward Parma Estral Beach West Monroe Waverly Morrice Luther Auburn Hills Intercultural Institute chard Lake Village Muir Battle Creek Frankfort Port Hope Farmington State Confectual Ministry of Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Torrer Richland Buena Vista Norway Kingsford Cal

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10	E	BRIDGES	BRIDGES 0-3	BRIDGES 0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Walking for Exercise	39.14%	39.68%	39.89%	E	Baseball	Baseball 10.22%	Baseball 10.22% 10.4%
Swimming	32.1%	33.65%	34.04%	E	Backpacking/Hiking	Backpacking/Hiking 10.05%	Backpacking/Hiking 10.05% 10.68%
Billiards/Pool	20.46%	19.42%	19.14%	Т	Target Shooting	Target Shooting 9.94%	Target Shooting 9.94% 11.93%
Bowling	20.37%	21.13%	21.48%	\vee	Volleyball	Volleyball 9.86%	Volleyball 9.86% 9.72%
Freshwater Fishing	19.24%	21.29%	22.27%	F	Football	Football 8.97%	Football 8.97% 9.05%
Camping Trips	16.99%	18.77%	19.55%	A	Aerobics	Aerobics 8.89%	Aerobics 8.89% 8.41%
Weight Training	13.34%	14.13%	14.41%	F	Power Boating	Power Boating 8.12%	Power Boating 8.12% 8.98%
Golf	13.09%	13.74%	14.07%	S	Saltwater Fishing	Saltwater Fishing 7.4%	Saltwater Fishing 7.4% 7.79%
Hunting	13.09%	14.88%	15.76%	S	Softball	Softball 7.34%	Softball 7.34% 8.42%
Basketball	12.92%	13.48%	13.86%	C	Canoeing/Kayaking	Canoeing/Kayaking 7.24%	Canoeing/Kayaking 7.24% 7.84%
Using Cardio Machine	12.54%	12.37%	12.2%	Ν	Motorcycling	Motorcycling 7.05%	Motorcycling 7.05% 7.46%
Jogging/Running	12.07%	12.73%	12.89%	S	Soccer	Soccer 6.39%	Soccer 6.39% 6.62%
Mountain/Road Biking	11.29%	13.03%	13.57%	F	Horseback Riding	Horseback Riding 5.96%	Horseback Riding 5.96% 6.9%
Stationary Cycling	10.34%	10.86%	10.93%	Y	Yoga	Yoga 5.95%	Yoga 5.95% 6.12%

Mie Norton Shores Armada K. I. Sawyer AFB Paw Paw Lake Pontiac Dansville Auburn Hills Benton H Linden Birch Run St. Clair Detroit Beach Williamston Potterville Grass South Lyon Morrice Ros hepherd Trowbridge Park Comstock Northwest Scottville Mecosta Harp for Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Tennis	5.39%	5.57%	5.61%
Roller Skating	5.07%	5.22%	5.3%
Archery	4.77%	6.06%	6.53%
Ice Skating	4.67%	5.33%	5.46%
Snorkeling	4.6%	4.63%	4.64%
Fly Fishing	4.54%	4.68%	4.76%
Water Skiing	4.48%	5.11%	5.26%
Jet Skiing	4.37%	4.39%	4.44%
Auto Racing	4.33%	4.69%	4.63%
Downhill & X-Country Skiing	3.93%	4.34%	4.47%

0-3	3-7	7-10
MILES	MILES	MILES
3.84%	3.68%	3.56%
3.75%	3.74%	3.78%
3.74%	4.66%	4.95%
3.58%	3.55%	3.47%
3.3%	3.34%	3.35%
3.17%	3.14%	3.06%
3.14%	3.07%	3%
3%	3.46%	3.55%
2.63%	2.53%	2.49%
2.53%	2.79%	2.84%
	MILES 3.84% 3.75% 3.74% 3.58% 3.3% 3.17% 3.14% 3% 2.63%	MILESMILES3.84%3.68%3.75%3.74%3.74%4.66%3.74%3.55%3.3%3.34%3.17%3.14%3.14%3.07%3%3.46%2.63%2.53%

Onekama Banger Meunt Pleasant Michigamme Holland Hanover Franklin Pigeon Bellaire Middleville Saranac Pontiac Clio Edmore Sylvan Lake Buena Vista Webberville Intercultural Institute Intercultural Institute Vonia Melvin Morenci New Lothrop Flushing Keego Harbor Coopersville Webberville Vontextual Ministry Wiccopyright 2012, Intercultural Institute for Contextual Ministry Beau City Manitou Beach-D40

Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

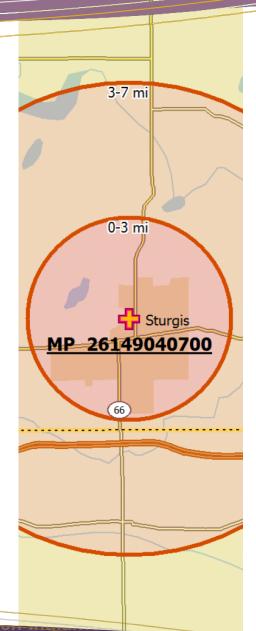
BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



Oscoda Carson City Vandercook Lake Kingston Plainwell Burt Newberry Breckenridge Allegan Howard Lake City Morenci Lexington Walker Vicksburg Wayne Edwardsburg Intercultural Institute Orchard Lake Village Marshall McBride Comstock Northwest Rockword For Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

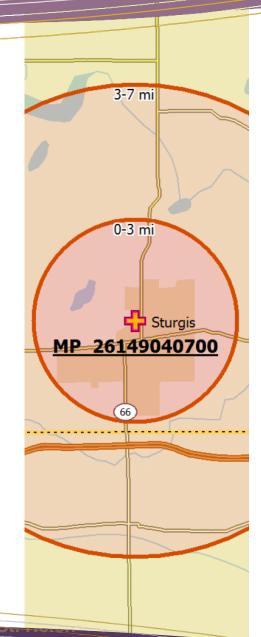
CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



Brooklyn Ahmeek Walker Lowell Mecosta Norway Walkerville Detroit Beach Mount Clemens Grosse Por Breckenridge Linden Comstock Northwest Durand Elk Rapids Mayville Intercultural Institute montville Sheridan Harrisville Bronson Farmington Argentine Columb Governation Mendon for Contextual Ministry South Range Metamora Grand Beach Oakley Albion 42

Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3	3-7	7-10	BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
Important Continue Learning New Things	49%	49%	49%	Like To Pursue Challenge/Novelty/Change	20%	18%	18%
Find It Difficult To Say No To My Kids	34%	37%	38%	, 0	19% 19%	18% 20%	18% 20%
Speak My Mind Even If It Upsets	34%	34%	34%	I Am A Workaholic	16%	16%	16%
People Woman's Place Is In The Home	34%	36%	36%	Rarely Sit Down to a Meal Together At Home	16%	18%	18%
Prefer To Have Few Possessions As Possible	33%	32%	31%	Only Work Current Job for The Money	14%	14%	14%
Like Control Over People And Resources	32%	32%	32%	We Should Strive for Equality for All	13%	13%	12%
Don't Judge People/Way They Live Life	31%	30%	29%	Happy With My Standard Of Living	12%	11%	11%
Like To Do Unconventional Things	30%	31%	31%	5	10%	10%	10%
Money Is Best Measure Of Success	26%	27%	28%	J	9%	9%	9%
Friends More Important Than My Fam.	25%	25%	24%		7%	7%	7%
Too Much Sponsorship In Arts/Sports	23%	22%	22%	Very Happy With My Life As It Is	7%	6%	6%
If Won Lottery Would Never Work Again	22%	24%	24%				

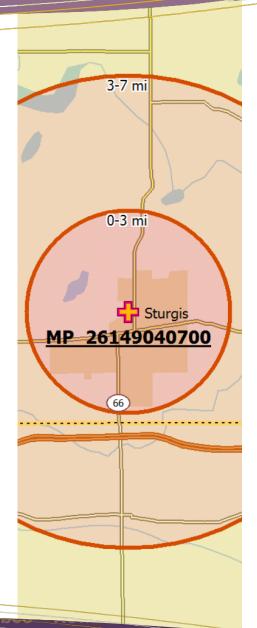
I SKIUWAY LAKE QUINNESEC RAIRASI

Port Austin Kingsley Minden City Powers Hubbardston Perry Southgate Williamston St. Ignace Marsh Hastings Grand Rapids Trenton Lake City Vermontville Carsonville Der Intercultural Institute Haslett South Lyon Barryton Carney Beverly Hills Grayling Pontiac Copyright 2012, Intercultural Institute for Contextual Ministry Contextual Ministry Cutlerville Marine City Sibraltar St. Joseph Romulus 43

Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Grand Haven Comstock Northwest Webberville Williamston Walkerville Tecumsch Celoma West Bloom Tustin Pinconning Melvin Dearborn Milford Holt Reed City Carles Intercultural Institute shville Norton Shores Carson City Ecorse Boyne City Ironwood Jones for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Bardeon Paw Paw Edgemont Park, Itbaca, Barnes Lake-Mille

Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES	THEMES	0-3 MILES	3-7 MILES	7-10 MILES
You Should Seize Opportunities In Life	56%	56%	56%	Looking for New Ideas To Improve Home	17%	16%	15%
Important To Respect Customs And Beliefs	56%	59%	60%	Worried About Pollution Caused By Cars	17%	17%	17%
Like To Understand About	38%	37%	36%	Real Men Don't Cry	16%	15%	15%
Nature				Try Not To Worry About The	15%	14%	13%
Important Feel Respected By My	34%	34%	34%	Future			
Peers				Is An Important Part Of Who I Am	14%	15%	15%
Prefer Work Part Of Team Than Alone	33%	33%	33%	Enjoy Spending Time With My Fam.	12%	12%	12%
Prefer To Have Few Possessions As Possible	33%	32%	31%	Provide My Kids With The Little Extras	11%	10%	10%
Important To Juggle Various	32%	31%	30%	Feel Very Alone In The World	7%	6%	6%
Tasks				Children Should Be Allowed To	5%	5%	5%
Good At Fixing Things	29%	28%	28%	Express Themselves			
Have Keen Sense Of Adventure	25%	26%	26%	Like Spending Most Time With	5%	5%	5%
Like To Just Enjoy Life	22%	22%	22%	Fam.			
People Have To Take Me As	22%	23%	23%	Decor Particular Interest To Me	4%	4%	4%
They Find Me				Would Like To Set Up Own	3%	3%	3%
Consider Myself Interested In The Arts	21%	19%	19%	Business			

e isabella Garden Gity - L

Beach Warren Emmett Leonard Kent City Fraser Marcellus Holt Madison Heights Spring Arbor Berry Fustin K. I. Sawyer AFB Wolverine Dearborn Heights Allendale Highland Intercultural Institute Hillman Climax Coleman Port Hope Pentwater South Monroe Armad for Confectual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry Beach Mattawan Portage Allen Park, Middletown St. Charles

Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



3-7 mi

0-3 mi

MP 26149040700

66

🚽 Sturgis

Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10	PLACE
	MILES	MILES	MILES	
Fast Food/Drive-In	86%	86.82%	87.13%	Olive Garden
Restaurant-Visit Any				Red Lobster
Fam. Restaurants/Steak	80.75%	82.73%	83.36%	Domino's Pizza
Houses-Visit Any				Cracker Barrel
McDonald's	55.9%	57.18%	57.64%	Sonic
Burger King	36.5%	37.36%	37.68%	Outback Steakho
Applebee's	29.98%	30.19%	30.2%	Denny's
Subway	28.58%	29.94%	30.58%	IHOP (Internation
Taco Bell	28.28%	28.87%	28.97%	Pancakes)
Kentucky Fried Chicken (KFC)	27.92%	28.88%	29.09%	Chili's Grill and B
Wendy's	27.71%	29.11%	29.2%	Dunkin' Donuts
Arby's	23.75%	25.2%	25.7%	TGI Friday's
Pizza Hut	23.25%	23.47%	23.73%	Golden Corral
Dairy Queen	20.05%	20.36%	20.81%	

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Olive Garden	18.47%	18.75%	18.73%
Red Lobster	15.72%	15.83%	15.7%
Domino's Pizza	13.59%	12.65%	12.27%
Cracker Barrel	13.1%	15.24%	15.69%
Sonic	12.48%	12.8%	12.95%
Outback Steakhouse	12.25%	12.23%	12.17%
Denny's	11.99%	11.7%	11.48%
IHOP (International House Of	11.39%	11.23%	11.06%
Pancakes)			
Chili's Grill and Bar	10.71%	10.75%	10.63%
Dunkin' Donuts	10.51%	9.84%	9.35%
TGI Friday's	9.89%	9.86%	9.65%
Golden Corral	9.25%	10.57%	10.91%

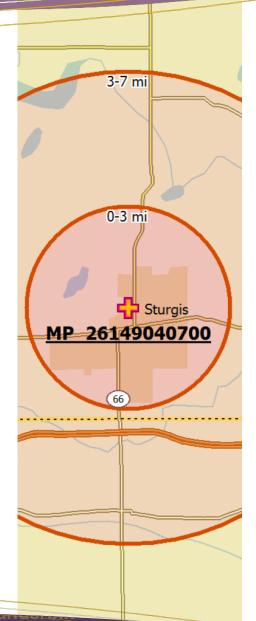


Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Howard City Atlanta Kingsford Mount Clemens Bessemer Berrien Springs Alpha Pierson Three River Pertage Peck Manitou Beach-Devils Lake South Monroe Bancroft Custer Intercultural Institute k Fruitport Chatham Belleville North Branch Martin Chesaning East in Intercultural Institute Geopyright 2012, Intercultural Institute for Contextual Ministry Onaway Manchester Big Rapids Lake Linden Minder 48

Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	45.77%	47.3%	47.87%
Recycled products	33.73%	34.78%	35.18%
Worked as volunteer (non political)	16.4%	17.24%	17.55%
Engaged in fund raising	10.6%	10.99%	11.2%
Religious club member	7.43%	7.63%	7.75%
Wrote to elected offcl about publ bus	5.63%	5.86%	5.97%

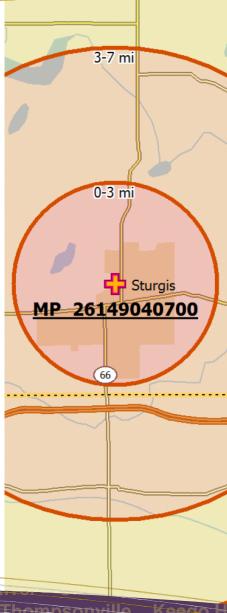
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Wrote to editor of mag or	5.59%	5.81%	5.84%
newspaper			
Charitable Organization	5.39%	5.53%	5.69%
Fraternal order member	5.29%	5.28%	5.22%
Union member	5.18%	5.83%	6.04%
Took active part in local civic	4.8%	4.91%	4.94%
issue			
Church Board	4.48%	4.86%	5.08%

Niles Empire Maybee Holland Berrien Springs Sand Lake Stanwood Center Line Gibraltar Spring Battimore Grosse Pointe Woods Fennville Cedar Springs Michigan Center Line Sturgis Athens Sta Mancelona Coloma Level Park-Oak Park Marine City Beecher Clawson Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Contextual Minis

Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to begin shaping targeted messages to your intended audience.



Sandusky Breedsville Richmond Cement City Cadillac Edmore Hamtranck Thompsonville Keego Hamber Buena Vista Berrien Springs Farwell Freeport Eagle Morrice Peward Intercultural Institute Dundee Walker Wolverine Lake Byron Center Milford Nashville Nove Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	15.38%	15.55%	15.5%
Children's Books	12.05%	12.32%	12.44%
Mystery	11.29%	11.24%	11.19%
Cookbooks	9.97%	10.32%	10.43%
Religious (not Bibles)	8.55%	8.57%	8.63%
Romance	6.52%	6.83%	6.94%
Biography	6.38%	6.17%	5.97%
History	6.23%	6.39%	6.41%
Personal/Business Self-help	5.99%	6.24%	6.32%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	66.67%	67.2%	67%
Gen. Editorial	44.46%	44.58%	44.34%
Womens	39.81%	39.53%	39.35%
Service	33.82%	35.03%	35.36%
Mens	18.64%	17.8%	17.42%
Automotive	14.56%	14.83%	14.8%
Sports	14.47%	14.03%	13.69%
Business/Finance	14.24%	14.33%	14.29%
Fishing/Hunting	13.28%	14.68%	15.34%



Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	56%	56.93%	57.29%
Classified	35.62%	36.53%	36.9%
Sport	32.31%	32.83%	33.1%
Editorial Page	31.81%	32.56%	32.84%
Comics	29.05%	29.16%	29.22%
Business/Finance	26.97%	27.46%	27.57%
Movie Listings & Reviews	25.1%	24.68%	24.43%
Food/Cooking	24.95%	25.19%	25.2%
TV/Radio Listings	23.99%	24.11%	24.04%
Home/Gardening	20.96%	21.64%	21.95%
Travel	17.87%	18.19%	18.27%
Science/Technology	17.37%	17.35%	17.24%
Fashion	13.22%	12.66%	12.55%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Country	23.68%	26.59%	28.17%
CHR Contemp Hit Radio	19.69%	18.57%	17.9%
Adult Contemporary	18.36%	18.89%	19.08%
Rock	12.72%	13.19%	13.3%
Oldies	11.6%	11.71%	11.77%
News/Talk	10.85%	11.29%	11.39%
Urban Contemporary	10.75%	9.1%	8.41%
Classic Rock	10.7%	11.46%	11.73%
Alternative	8.28%	8.31%	8.19%
Variety	7.89%	7.37%	7.24%
Religious	5.97%	6.27%	6.36%
Soft Contemporary	5.34%	5.28%	5.29%
Hispanic	4.78%	3.69%	3.3%
Classic Hits	4.13%	4.07%	4.02%
All News	3.7%	3.55%	3.49%
Sports	3.26%	3.33%	3.34%
Jazz	2.99%	2.85%	2.77%
Classical	2.9%	2.96%	2.94%

Harber Moriey Farmington Britton Franklin Coldwater Gaylord St. Louis Saranac Garden City DeWitt Beaverton Otter Lake Dowagiac Allendale Carrollton Vicksburg Sault Intercultural Institute ille Scottville Middleville Saugatuck Forest Hills Cheboygan Michiana Copyright 2012, Intercultural Institute for Contextual Ministry Beaver Holt Ellsworth Berkley Ironwood Farwell M52

Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3	3-7	7-10	MULTIMEDI
	MILES	MILES	MILES	
Fox News Channel	59.2%	62.94%	64.18%	TV Info From
Satellite Dish	54.97%	56.8%	57.23%	Nick At Nite
Soapnet	51.49%	51.66%	51.4%	USA Networ
Other Video-On-Demand	40.91%	41.75%	42.12%	BET (Black E
Sci-Fi Channel	34.35%	36.58%	37.63%	TV)
Adult Pay Per View TV	32.71%	34.76%	35.21%	TCM (Turner
MSNBC	31.6%	33.9%	34.78%	Movies)
Comedy Central	28.98%	28.85%	28.3%	ABC Fam.
TV Info From Sunday TV	28.03%	29.5%	29.68%	TV Info From
Magazine				Guide
Subscribe Digital Cable	26.79%	27.2%	27.66%	Hallmark Cha
Nickelodeon	26.66%	29.41%	30.71%	The Golf Cha
Adult Swim	25.52%	26.95%	28%	TV Info From

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
TV Info From Newspapers	25.47%	26.72%	27.07%
Nick At Nite	25.19%	26.74%	27.53%
USA Network	24.93%	25.65%	25.57%
BET (Black Entertainment TV)	24.48%	24.86%	25%
TCM (Turner Classic	23.22%	24.66%	24.86%
Movies)			
ABC Fam.	22.33%	22.05%	21.78%
TV Info From Monthly Cable Guide	22.32%	23.58%	23.85%
Hallmark Channel	21.55%	23.2%	23.88%
The Golf Channel	20.06%	20.89%	21.05%
TV Info From Other	19.09%	18.98%	18.94%
ESPN Classic	18.78%	18.79%	18.31%
ESPN2	18.59%	19.32%	19.54%

STORES MUDSONVILLE MUDDALUSLOI

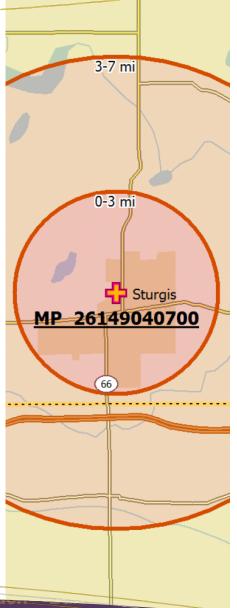
Barage Materviet Parma Midland Copper City Carney Bloomfield Hills Douglas Boyo Falls Fairgrove Rochester Hills Lennon Sand Lake Clio Crystal Falls Three Rivers Intercultural Institute Custer Edgemont Park Tekonsha Pontiac Lake Isabella Dryden Port How for Contextual Ministry Scopyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Copyright 2012, Intercultural Institute for Contextual Ministry

Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	17.9%	18.52%	18.61%
Medium Users (4-6)	10.4%	10.4%	10.38%
Light Users (1-3)	21.28%	20.85%	20.72%
Quintiles (20%)			
Newspaper I (Heavy)	1.54%	1.68%	1.72%
Newspaper II	1.67%	1.58%	1.57%
Newspaper III	2%	2.31%	2.37%
Newspaper IV	0.63%	0.7%	0.72%
Newspaper V (Light)	1.3%	1.28%	1.31%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	19.27%	19.82%	20.01%
Magazines II	9.04%	9.34%	9.37%
Magazines III	10.25%	10.91%	11.05%
Magazines IV	11.18%	10.8%	10.76%
Magazines V (Light)	0.81%	0.57%	0.49%
Outdoor I (Heavy)	6.64%	5.87%	5.59%
Outdoor II	3.3%	2.84%	2.6%
Outdoor III	3.29%	3.06%	2.96%
Outdoor IV	18.69%	18.23%	17.87%
Outdoor V (Light)	25.73%	25.99%	26.03%
Yellow Pages I	15.34%	14.79%	14.59%
(Heavy)			
Yellow Pages II	5.79%	5.35%	5.12%
Yellow Pages III	5.15%	4.81%	4.6%
Yellow Pages IV	24.42%	23.74%	23.38%
Yellow Pages V (Light)	3.1%	2.77%	2.6%

wille Memphis <u>St. Helen Gaastra Pigeon Dundee Fowler</u> Jenison Powers Lyons Williamston Harbor Gerehment Grosse Pointe Woods Onaway Edmore Grayling Keego Harbor (<u>Intercultural Institute</u>) Muir Fife La Clinton Stony Point Bridgeport Lansing Carleton Portland Vanderbilt Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

(fifths / 20%) 20%) Drive Time I & II (Heavy) 3.03% 3.38% 3.5% Drive Time III (Medium) 0.61% 0.57% 0.58% Radio IV & V (Light) 1.96% 1.99% 2.09% Radio Media Quntiles (fifths / 7V Ea 7V Ea 20%) 9.65% 9.48% 9.33% Radio I & II (Heavy) 9.65% 5.45% 5.7% Radio IV & V (Light) 2.99% 3.07% 3.11% Fringe TV AI Cable TV Quntiles (fifths / TV AI
ths / 20%) 20%) ive Time I & II (Heavy) 3.03% 3.38% 3.5% ive Time III (Medium) 0.61% 0.57% 0.58% adio IV & V (Light) 1.96% 1.99% 2.09% adio Media Quntiles (fifths / 7V Early/Late 7V Early/Late %) rtv Early/Late (fifths / 20%) adio I & II (Heavy) 9.65% 9.48% 9.33% adio III (Medium) 4.56% 5.45% 5.7% adio IV & V (Light) 2.99% 3.07% 3.11% ble TV Quntiles (fifths / TV All Day Quite
Drive Time I & II (Heavy) 3.03% 3.38% 3.5% Drive Time III (Medium) 0.61% 0.57% 0.58% Radio IV & V (Light) 1.96% 1.99% 2.09% Radio Media Quntiles (fifths / 7V Early/Late (fifths / 20%) 20%) 7V Early/Late (fifths / 20%) Radio I & II (Heavy) 9.65% 9.48% 9.33% Radio III (Medium) 4.56% 5.45% 5.7% Radio IV & V (Light) 2.99% 3.07% 3.11% Cable TV Quntiles (fifths / TV All Day Qu
Drive Time III (Medium)0.61%0.57%0.58%Prime Time III (Medium)Radio IV & V (Light)1.96%1.99%2.09%TV Early/Late FrinceRadio Media Quntiles (fifths / 20%)9.65%9.48%9.33%Fringe I & II (Heaver)Radio I & II (Medium)4.56%5.45%5.7%Fringe I & II (Medium)Radio IV & V (Light)2.99%3.07%3.11%TV All Day Quntile
Radio IV & V (Light)1.96%1.99%2.09%Prime Time IV & V (Early/Late Fring) (fifths / 20%)Radio I & II (Heavy)9.65%9.48%9.33%Fringe I & II (Heavy)Radio III (Medium)4.56%5.45%5.7%Fringe III (Medium)Radio IV & V (Light)2.99%3.07%3.11%Fringe IV (Light)Cable TV Quntiles (fifths /TV All Day QuntilesTV All Day Quntiles
Radio Media Quntiles (fifths / 20%)TV Early/Late Fringe (fifths / 20%)Radio I & II (Heavy)9.65%9.48%9.33%Fringe I & II (Heavy)Radio III (Medium)4.56%5.45%5.7%Fringe III (Medium)Radio IV & V (Light)2.99%3.07%3.11%Fringe IV (Light)Cable TV Quntiles (fifths /TV All Day Quntiles (fifths /
20%) (fifths / 20%) Radio I & II (Heavy) 9.65% 9.48% 9.33% Radio III (Medium) 4.56% 5.45% 5.7% Radio IV & V (Light) 2.99% 3.07% 3.11% Cable TV Quntiles (fifths / TV All Day Quntiles (fifths /
Radio I & II (Heavy)9.65%9.48%9.33%Fringe I & II (Heavy)Radio III (Medium)4.56%5.45%5.7%Fringe III (Medium)Radio IV & V (Light)2.99%3.07%3.11%Fringe IV (Light)Cable TV Quntiles (fifths /TV All Day Quntiles (fifths /TV All Day Quntiles (fifths /
Radio III (Medium)4.56%5.45%5.7%Fringe III (Medium)Radio IV & V (Light)2.99%3.07%3.11%Fringe IV (Light)Cable TV Quntiles (fifths /TV All Day Quntiles (fifths /
Radio IV & V (Light)2.99%3.07%3.11%Fringe IV (Light)Cable TV Quntiles (fifths /TV All Day Quntiles (fifths /
Cable TV Quntiles (fifths / TV All Day Quntiles (fifths
20%) 20%)
Cable I & II (Heavy) 12.27% 12.55% 12.59% All Day I & II (Heavy)
Cable III (Medium) 3.68% 3.66% All Day III (Medium)
Cable IV & V (Light) 31.45% 31.48% 31.56% All Day IV (Light)

ekama Tustin McBain Lake City Parchment Port Austin North Branch Cadillac Alpena Ossineke Freek Grace Caro Vandalia L'Anse Deckerville Manistique Wixom Onaway Intercultural Institute Sourg Unionville Norton Shores Grandville Brownlee Park Marine City Contextual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry Free Brown City Alanson Stanton Pewamo Houghton

Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	10.52%	11.25%	11.44%
6:00am - 10:00am	13.7%	13.64%	13.43%
10:00am - 3:00pm	5.43%	5.27%	5.03%
3:00pm - 7:00pm	14.64%	14.39%	14.44%
7:00pm - Midnight	12.27%	12.04%	11.95%
Midnight - 6:00am	5.04%	4.86%	4.77%
Weekend Radio			
Listeners			
Dayparts [summary]	14.23%	15.33%	15.71%
6:00am - 10:00am	2.96%	3%	2.94%
10:00am-3:00pm	4.54%	4.71%	4.62%
3:00pm - 7:00pm	6.85%	6.78%	6.73%
7:00pm - Midnight	8.38%	8.05%	7.96%
Midnight - 6:00am	10.98%	10.57%	10.17%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	7.6%	7.98%	8.14%
Saturday: 8:00-11:00pm	9.6%	9.39%	9.22%
Sunday: 7:00-11:00pm	8.07%	8.94%	9.37%
9:00am-1:00pm	25.19%	26.74%	27.53%
9:00am-4:00pm	29.55%	30.97%	31.7%
4:00pm-7:00pm	26.92%	27.43%	27.55%
11:00pm-1:00am	39.5%	41.78%	42.52%
AVG Prime time	2.28%	2.35%	2.36%
Mon-Sun			

Copyright 2012, Intercultural Institute for Contextual Ministry

Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10	TV VIEWERS	TV VIEWERS 0-3	TV VIEWERS 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Weekday				Weekend	Weekend	Weekend
6-7am	17.17%	16.36%	16.08%	Sat: 7-10am	Sat: 7-10am 18.52%	Sat: 7-10am 18.52% 18.26%
7-9am	18.59%	19.32%	19.54%	Sat: 10am-1pm	Sat: 10am-1pm 7.3%	Sat: 10am-1pm 7.3% 7.55%
9am-12noon	20.27%	21.94%	22.87%	Sat: 1-4pm	Sat: 1-4pm 23.98%	Sat: 1-4pm 23.98% 24.44%
12noon-4pm	9.28%	9.02%	8.82%	Sat: 4-6pm	Sat: 4-6pm 5.67%	Sat: 4-6pm 5.67% 6.5%
4-6pm	41.59%	44.02%	44.77%	Sat: 6-7pm	Sat: 6-7pm 1.74%	Sat: 6-7pm 1.74% 1.95%
6-7pm	20.05%	21.35%	22.03%	Sat: 7-8pm	Sat: 7-8pm 1.29%	Sat: 7-8pm 1.29% 1.22%
7-7:30pm	1.2%	1.32%	1.37%	Sat: 8-11pm	Sat: 8-11pm 9.6%	Sat: 8-11pm 9.6% 9.39%
7:30-8pm	10.01%	10.78%	10.88%	Sat: 11pm-1am	Sat: 11pm-1am 4.49%	Sat: 11pm-1am 4.49% 4.42%
8-11pm	7.6%	7.98%	8.14%	Sat: 1am-7pm	Sat: 1am-7pm 24.93%	Sat: 1am-7pm 24.93% 25.65%
11pm-12am	31.6%	33.9%	34.78%	Sun: 7-10am	Sun: 7-10am 2.03%	Sun: 7-10am 2.03% 2.11%
11pm-1am	39.5%	41.78%	42.52%	Sun: 10am-1pm	Sun: 10am-1pm 6.33%	Sun: 10am-1pm 6.33% 6.86%
1-6am	31.88%	31.5%	31.15%	Sun: 1-4pm	Sun: 1-4pm 5.47%	Sun: 1-4pm 5.47% 6%
				Sun: 4-7pm	Sun: 4-7pm 11.78%	Sun: 4-7pm 11.78% 12.91%
				Sun: 7-11pm	Sun: 7-11pm 8.07%	Sun: 7-11pm 8.07% 8.94%
				Sun: 11pm-1am	Sun: 11pm-1am 4.28%	Sun: 11pm-1am 4.28% 4.2%
				Sun: 1-7am	Sun: 1-7am 18.91%	Sun: 1-7am 18.91% 20.04%

amden White Pigeon Le Roy Buchanan Menominee Port Hope Oscoda Okemos Colon Plymouth Gla Glifford Waverly Milford Mackinac Island Cass City Skidway Lake Rosed Intercultural Institute ada Creek Ranch East Jordan Thompsonville Temperance Sunfield Eco (ontextual Ministry) @Copyright 2012, Intercultural Institute for Contextual Ministry

Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

- 1. Please read pages 61 and 62 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 36-40. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 43. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 45. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

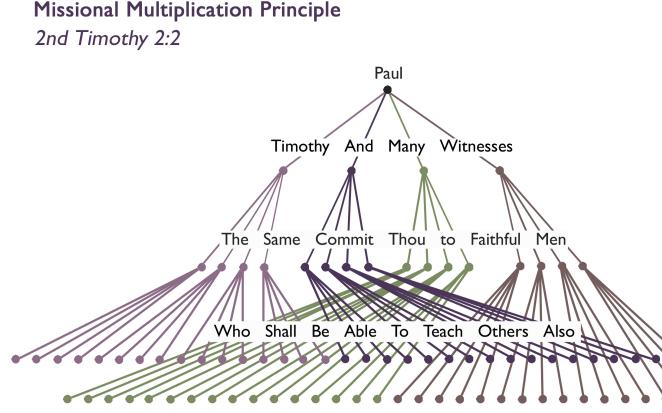
- 1. Review the shared places listed on page 47. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 49. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 51-53. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 55-58. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

rse Vernon Eagle Ann Arbor Shorewood-Tower Hills-Harbert Minden City Gobies Muskegon Eastpointe Bloomfield Hills Ferrysburg Whittemore Sherwood Yale Buena Vista Intercultural Institute Gaines St. Clair South Rockwood Lapeer Cheboygan Allendale Woo Gotestual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry

Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.



Copyright 2012, Intercultural Institute for Contextual Ministry

Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



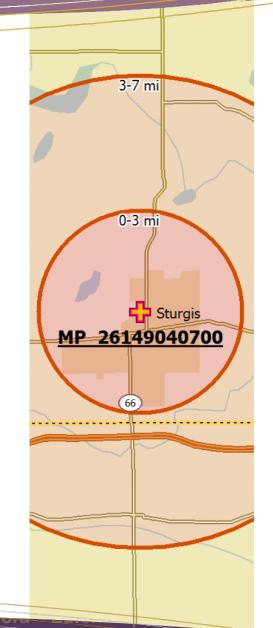


Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



ord Saginaw Standish Lawrence Boyne City Carsonville Milford Fraser New Lethrop Hudsonville Mich White Cloud Morenci Big Rapids Hubbardston Marine City Forest Hills Intercultural Institute and Ashley Weidman Lyons Montgomery Mulliken Shorewood-Tower Hor Confectual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry

Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.





6 Wateroak Court North Augusta, SC 29841 In Partnership with:



An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

CONTACT US:

cwatke@iicm.net				
803-279-5828				
www.iicm.net				
www.apept.org				
www.missionalcoach.org				
www.missionalcontext.org				
www.missionalcorps.org				
www.missionalcyclopedia.org				
www.missionalzipcode.org				
www.missionalpartners.org				

