# MissionSite top unreached locations

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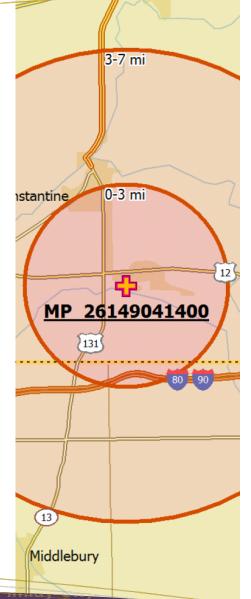
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#### Site Location Summary

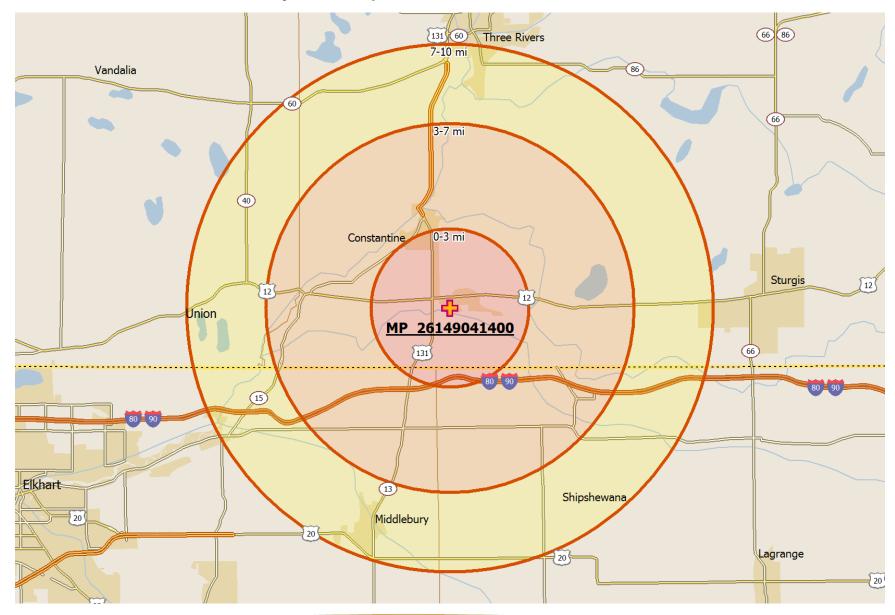
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	26R02	Region Two
2	Association	26A11	South Central
3	County Location	26149	St. Joseph
4	Zipcode	49099	St. Joseph
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.14	Small towns adjacent to a medium town
8	Sitescape Density Pattern	l1	10000-50000-50000



AcBain Ishpeming Woodland Edwardsburg Tawas City Beaverton Concord Roscommon Heward City Material Napoleon Dryden Breckenridge Stanton Clio Port Austin Hopking Intercultural Institute In River Fife Lake Flushing Beulah Saginaw Gibraltar South Rockwood Club Allendale Bellevue Ovid Marion Lakewood Club Allendale P

#### Site Location Summary - Map of the Site Location



Marquette Honor Roosevelt Park Rogers City L'Anse Carrollton Walled Lake Carson City Allegan Hance Battle Creek Marshall Bellevue Durand Kingsford East Jordan Le Roo Intercultural Institute Iba Fowlerville Reed City Parchment Harbor Springs Lake Orion Westla Contextual Ministry Specopyright 2012, Intercultural Institute for Contextual Ministry ture Reading Fourt Springs Alpha Kent City Free Soil Northport Mendon Foresty

#### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	5	Micropolitan area adjacent to a small metro area
3	Rural / Urban Continuum	4	
4	NCHS Rural Urban	5	Micropolitan - counties in a micropolitan statistical area
	Codes		
5	NCES Urban Centric	32	Town: Distant: Territory inside an urban cluster that is more than 10 miles and less than or
	Locale Codes		equal to 35 miles from an urbanized area.
6	IICM RUCA Values Index	25	Small town low commuting: No additional code
7	ERS RUCA Commuting	9	Small town low commuting: primary flow 10% to 30% to a small urban cluster
	Value		
8	Percent Commuting to	20	Percent commuting from non metro to metro areas
	Metro		

Novi Onsted Au Gres Romulus Westwood Big Rapids Portland Ferrysburg Fewlerville Monroe A Hancock South Haven Saginaw Township North Bloomingdale Livonia Intercultural Institute tine Gwinn Wolf Lake Shields Benzonia Springport Beechwood Batt for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	4,562	11,719	19,763
2010 Households	1,696	4,116	6,967
2010 Group Quarters Population	13	40	179

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	9	17	27
Language Diversity National Index	11	48	65
Foreign Born Diversity National Index	42	61	61
Ancestry Diversity National Index	55	54	50
Racial Diversity National Index	13	11	17

Fennville Newayge Memphis East Grand Rapids Detroit Sandusky Caspian Fraverse City Almont Personal Oxford Clarksville Temperance Dearborn Heights River Rouge Intercultural Institute Richard Hazel Park Dryden Atlanta Ossineke Inkster Carleton South Lyon for Contextual Ministry Huntington Woods Newberry Marquette Eaton Rapids 6

#### Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

Southfield Chatham Onsted Martin Mount Pleasant Hemlock Traverse City Forest Hills Mendon Mante Tale Benzonia Howell Lake Angelus K. I. Sawyer AFB Gagetown Lake Origon Crand Ledge Oak Park Catho ope Grand Haven Morenci Saginaw Menominee Essexville Republic Boot Confectual Ministry Provention Lowell Dundee Romulus Powers Copyright 2012, Intercultural Institute for Contextual Ministry Marquette Davison Lowell Dundee Romulus Powers

#### Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	30	1.77%
Mainstay Communities	Established, Diverse Households	319	18.81%
Working Communities	Blue-collar, Working Families	671	39.56%
Country Communities	Rural, Agri. & Mining Families	438	25.83%
Aspiring Communities	Young Singles / Aspiring-Multihousing	30	1.77%
Urban Communities	High Density, Inner-city Neighborhoods	208	12.26%

Quinnesec Byron Center Petersburg Copemish Mesick Pigeon Saugatuck Croswell Bloomingdale Finde Gwinn Bellaire Imlay City Mackinac Island Elkton Brooklyn Plus Intercultural Institute wagiac Milan Robin Glen-Indiantown Howell Lake Odessa Edmore Gar for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.



# Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?



# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	14,951	1,081	7.23%
Unreached %	65.73%	63.72%	96.95
Religious But NOT Evangelical HH	2,963	206	6.95%
Religious But NOT Evangelical %	13.03%	12.15%	93.26
Spiritual But NOT Relig or Evang HH	2,807	213	7.6%
Spiritual But NOT Relig or Evang %	12.34%	12.58%	101.91
Not Evangelical, Not Interested HH	9,200	661	7.19%
Not Evangelical, Not Interested %	40.45%	39%	96.42



Grass Lake Stockbridge Vandercook Lake Walker Maple Rapids Harrison Bangor Abneek Mattawan F Brighton Canada Creek Ranch Benton Harbor Traverse City Saginaw More Intercultural Institute Barryton Thompsonville White Pigeon Pewamo Goodrich Ubly Harb Confectual Ministry Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

### **Spirituality Indicators - Churchscape**

IICM's Churchscape indicates the number of BSCM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BSCM Churches	0	0	0%
Active BSCM Attenders	0	0	0%
Active Evangelical Households	2,443	193	7.89%
Active Evangelical Percent	10.74%	11.37%	105.86
Inactive Evangelical Households	5,351	422	7.89%
Inactive Evangelical Percent	23.53%	24.90%	105.86
# New Churches Needed	11	1	7.46%





### Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

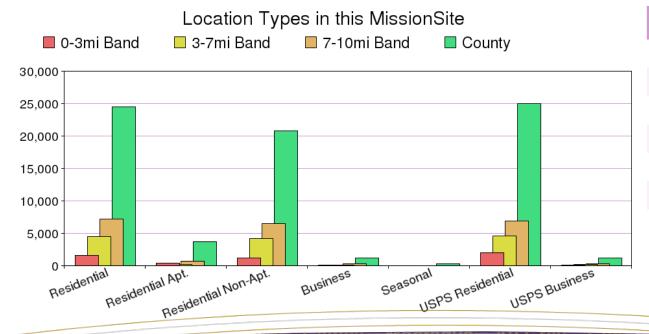
- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.

Waterford Eastpointe Emmett Baraga Allegan Baldwin Rochester Hills Laurium Hancock Columb Coleman Merrill Omer Elsie Jackson Grant Birmingham Flint Waller Intercultural Institute Harvey Milling wn Brownlee Park Marysville Manton Harrison De Tour Village Milford (or Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Newberry Buena Vista, Pawamo Eagle, Luther, Marine Marine

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	58,913	4,284	7.27%
2000 Population	62,422	4,415	7.07%
2010 Population	61,378	4,562	7.43%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	21,579	1,573	7.29%
2000 Households	23,381	1,664	7.12%
2010 Households	22,745	1,696	7.46%

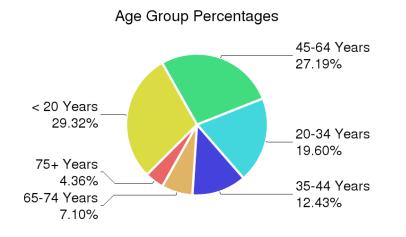


Location Type	0-3mi Band
Residential	1,642
Residential Apt.	407
Residential Non-Apt.	1,235
Business	80
Seasonal	2
USPS Residential	2,041
USPS Business	70

Veidman Comstock Northwest Lexington Schoolcraft Columbiaville Jonesville Dundee Holt Pinconning Securisen Roseville Birmingham Mackinaw City Crystal Falls Dearborn Herry Intercultural Institute Sparta Huntington Woods Sunfield Oxford Galesburg Lincoln Stony Por for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

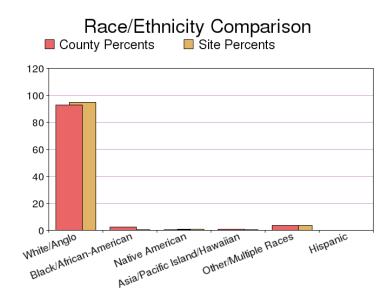


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.6%	5.17%	92.32
4-5 Years	2.89%	2.72%	94.12
6-8 Years	4.37%	4.98%	113.96
9-11 Years	4.24%	4.82%	113.68
12-13 Years	2.76%	3.09%	111.96
14-17 Years	5.41%	5.63%	104.07
18-19 Years	2.67%	2.89%	108.24
0-5 Years	8.49%	7.89%	92.93
6-12 Years	9.99%	11.27%	112.81
13-19 Years	9.46%	10.15%	107.29
< 20 Years	27.94%	29.31%	104.9
20-34 Years	18.66%	19.6%	105.04
35-44 Years	11.97%	12.43%	103.84
45-64 Years	26.61%	27.18%	102.14
65-74 Years	8.23%	7.1%	86.27
75+ Years	6.6%	4.36%	66.06
Median Age	38	37	98.05
Median Age (Male)	37	35	96.37
Median Age (Female)	39	40	101.35

rth Muskegon Bangor Onaway Fowlerville Akron Allegan Manistique Burlington Mesick Oscoda Vand dimore Birmingham Evart Canton Battle Creek Harrison Kingsford Burlow Intercultural Institute field North Adams Harbor Beach Memphis Ecorse Marine City Fairgrov for Contextual Ministry ©Copyright 2012, Intercultural Institute for Contextual Ministry ©Copyright 2012, Intercultural Institute for Contextual Ministry

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	92.67%	94.65%	102.14
Black, African-American	2.53%	0.44%	17.36
Native American	0.44%	0.83%	187.27
Asian	0.65%	0.46%	70.28
Pacific Island, Hawaiian	0.02%	0.04%	206.99
Other/Multiple Races	3.68%	3.57%	97.04
Hispanic	0%	3.64%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	40,416	2,919	
Less than 9th Grade	4.05%	5.31%	76.32
No High School Diploma	9.98%	12.26%	81.36
High School Graduate	42.67%	45.63%	93.51
Some College, no degree	22.39%	20.04%	111.72
Associate Degree	8.3%	7.16%	115.9
College Degree	8.22%	6.51%	126.24

4.39%

142.52

3.08%

on Greater Galesburg De Tour Village Hillman McBride Hemlock Stanwood Wyandotte Hillsdale Henor Santord Minden City Augusta Norton Shores Harbor Beach Baldwing hetby Custer Whitmore Lake Grand Beach Lennon Port Huron Melvin Thompsonville Goodrich Ker Gaines St. Helen Mackinaw 16 Copyright 2012, Intercultural Institute for Contextual Ministry

Graduate/Prof. degree

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	8.2%	9.02%	118.88
\$10,000 to \$19,999	10.78%	10.32%	95.68
\$20,000 to \$29,999	14.23%	10.85%	76.23
\$30,000 to \$49,999	22.84%	23.11%	101.2
\$50,000 to \$59,999	10.56%	11.91%	112.78
\$60,000 to \$69,999	8.79%	9.55%	108.68
\$70,000 to \$79,999	6.53%	7.02%	107.47
\$80,000 to \$89,999	4.76%	5.37%	112.69
\$90,000 to \$99,999	3.02%	3.18%	105.26
\$100,000 to \$124,999	5.33%	4.36%	81.81
\$125,000 to \$149,999	1.86%	1.18%	63.56
\$150,000 to \$199,999	2.61%	3.6%	137.95
\$200,000 to \$249,999	0.34%	0.41%	120.35
\$250,000 or more	0.14%	0.18%	125.73
Median Household	44,161	47,297	107.1
Average Household	53,036	53,857	101.55
Per Capita Household	20,066	20,023	99.79
Family/Non-Family Household			
Income			
Median Family Income	52,758	56,960	107.96
Average Family Income	60,723	61,812	101.79
Median Non-Family Income	25,737	25,091	97.49
Average Non-Family Income	34,736	29,786	85.75

st Monroe Barten Hills Tekonsha Memphis Saline Mesick Burt Rockford Norway Perrinton Chelse Clawson Spring Arbor Gladstone Parma St. Helen Ionia Southfield Intercultural Institute Isabella Plymouth Township Dansville Hopkins East Tawas Pinckney Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	70.42%	71.99%	102.23
Families with Children	31.22%	33.84%	108.39
Families without Children	39.2%	38.15%	97.33
Non-Family Households			
% Non-Family Households	29.58%	28.01%	94.68
Non-Families with Children	0.49	0.35	71.84
Non-Families without Children	29.09	27.65	95.07
Housing Units			Index
Total Housing Units	27,665	2,013	
Vacant percent	17.78%	15.75%	88.55
Owned percent	63.93%	64.33%	100.64%
Rented Percent	18.29%	19.92%	108.91
Households by Size			Index
Avg household size	2.65	2.68	101.13
Avg family hh size	3.28	3.23	98.48
Avg non-family hh size	1.16	1.26	108.62
Households By Count of Persons			Percent
One	5,662	386	6.82%
Тwo	7,364	560	7.6%
Three or Four	6,963	561	8.06%
Five+	2,756	189	6.86%

kley Breckenridge Ann Arbor Fennville Deerfield Reading Hersey Yale Addison Sturgis Pleasant Ridge Hattawan Webberville Deckerville Colon Detroit Beach Franklin Melvinder <u>Intercultural Institute</u> Huntington Woods Boyne Falls Baroda Ypsilanti Edwardsburg Gar ©Copyright 2012, Intercultural Institute for Contextual Ministry ©Copyright 2012, Intercultural Institute for Contextual Ministry Baroda House Sanford Hubbell Luther Haslett Allegan Mar

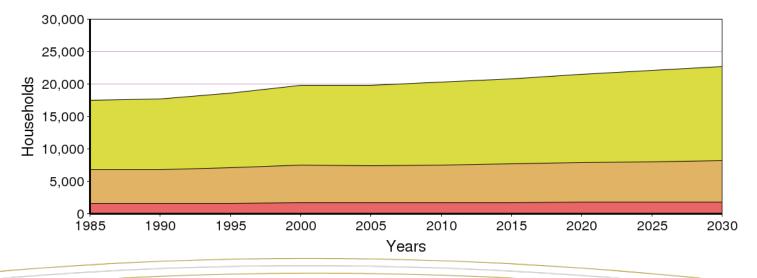
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	58,913	4,284	7.27%
2000 Population	62,422	4,415	7.07%
2010 Population	61,378	4,562	7.43%
2015 Population	59,632	4,506	7.56%

Household Change from 1985 to 2030

📕 0-3mi Ring 👘 🔲 0-7mi Ring

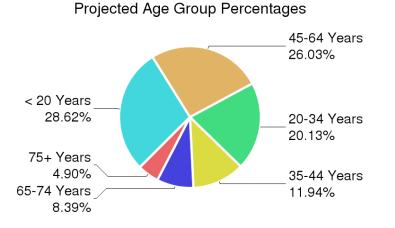
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evensville Lincoln Park Baldwin Webberville Hopkins Ortonville More Lincoln Park Baldwin Webberville Hopkins Ortonville More Intercultural Institute The Marie Stockbridge Marlette Flat Rock Leslie Monroe Negaunee Buy For Confectual Ministry Confectual Ministry Confectual Ministry Schoolcraft Canadian Lakes Athens Dewitt Deerfield 19

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

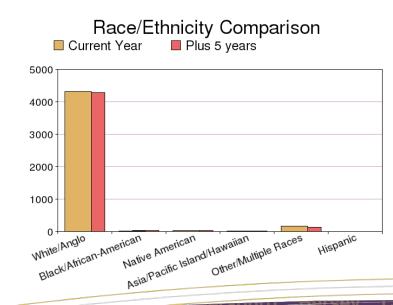


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.17%	4.7%	90.91
4-5 Years	2.72%	2.51%	92.28
6-8 Years	4.98%	4.44%	89.16
9-11 Years	4.82%	4.9%	101.66
12-13 Years	3.09%	3.17%	102.59
14-17 Years	5.63%	5.81%	103.2
18-19 Years	2.89%	3.08%	106.57
0-5 Years	7.89%	7.21%	91.38
6-12 Years	11.27%	10.85%	96.27
13-19 Years	10.15%	10.56%	104.04
< 20 Years	29.31%	28.62%	97.65
20-34 Years	19.6%	20.13%	102.7
35-44 Years	12.43%	11.94%	96.06
45-64 Years	27.18%	26.03%	95.77
65-74 Years	7.1%	8.39%	118.17
75+ Years	4.36%	4.9%	112.39
Median Age	38	38	99.34
Median Age (Male)	37	37	101.85
Median Age (Female)	39	40	102.5

Lennon Douglas Ahmeek Romulus Lakeview Mount Pleasant Greilickville Roseville Copper City Mont Isten Shelby Troy Lyons Adrian New Buffalo Sylvan Lake Clare Grass Intercultural Institute Coloma Hemlock Mayville Owosso Colon Tawas City Pigeon Elsie for Contextual Ministry @Copyright 2012, Intercultural Institute for Contextual Ministry @Copyright 2012, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	94.65%	94.96%	100.33
Black, African-American	0.44%	0.67%	151.86
Native American	0.83%	0.89%	106.57
Asian	0.46%	0.51%	110.88
Pacific Island, Hawaiian	0.04%	0.04%	101.24
Other/Multiple Races	3.57%	2.93%	81.99
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	2,919	2,894	
Less than 9th Grade	5.31%	5.04%	95.01
No High School Diploma	12.26%	10.26%	83.68
High School Graduate	45.63%	47.27%	103.59
Some College, no degree	20.04%	19.97%	99.66
Associate Degree	7.16%	7.98%	111.48
College Degree	6.51%	6.25%	96.09
Graduate/Prof. degree	3.08%	3.21%	104.23

Howell Potterville Munising Deerfield Romeo Waverly Montague Eastpointe Three Oaks Freeland Rome the Linden Bellevue Richland Charlotte Lewiston De Tour Village Lakeron Berne Falls Saline Concor Shelby Edmore Lincoln Park Harrisville Muskegon Heights Saginaw To Shelby Contextual Ministry ©Copyright 2012, Intercultural Institute for Contextual Ministry Contextu

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	9.02%	8.67%	96.14
\$10,000 to \$19,999	10.32%	9.72%	94.21
\$20,000 to \$29,999	10.85%	11.35%	104.62
\$30,000 to \$49,999	23.11%	21.77%	94.19
\$50,000 to \$59,999	11.91%	10.88%	91.39
\$60,000 to \$69,999	9.55%	9.78%	102.38
\$70,000 to \$79,999	7.02%	7.45%	102.04
\$80,000 to \$89,999	5.37%	5.41%	99.8
\$90,000 to \$99,999	3.18%	3.32%	104.2
\$100,000 to \$249,999	4.36%	5.01%	114.73
\$125,000 to \$149,999	1.18%	1.51%	128.34
\$150,000 to \$199,999	3.6%	4.54%	126.23
\$200,000 to \$249,999	0.41%	0.41%	98.72
\$250,000 or more	0.18%	0.12%	65.81
Median Household	47,297	49,344	104.33
Average Household	53,857	56,390	104.7
Per Capita Household	20,023	21,500	107.38
Family/Non-Family Household			
Income			
Median Family Income	56,960	58,976	103.54
Average Family Income	61,812	65,303	105.65
Median Non-Family Income	25,091	27,265	108.66
Average Non-Family Income	29,786	30,650	102.9

bury St. Ignace Fairgrove Flushing Quincy Chatham Laingsburg Saginaw Fremont Ecorse Pewamo South Monroe Harrisville Cheboygan Michiana Grass Lake Addison Birney Intercultural Institute Shoreham Union City Big Rapids East Tawas Grosse Pointe Bancroft for Contextual Ministry Big Bay Richmond Ravenna 2 Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	71.99%	71.94%	99.93
Families with Children	33.84	31.96	94.42
Families without Children	38.15	38.53	101.01
Non-Family Households			
% Non-Family Households	28.01%	28.06%	100.17
Non-Families with Children	0.35	0.35	100.17
Non-Families without	27.65	27.71	100.19
Children			
Housing Units			
Total Housing Units	2,013	2,041	101.39%
Vacant percent	15.75%	15.83%	100.49
Owned percent	64.33%	64.04%	99.54
Rented Percent	19.92%	20.14%	101.09
Households by Size			
Avg household size	2.68	2.62	97.76%
Avg family hh size	3.23	3.17	98.14%
Avg non-family hh size	1.26	1.18	93.65%
Households By Count of			
Persons			
One	386	400	103.63%
Two	560	597	106.61%
Three or Four	561	547	97.5%
Five+	189	175	92.59%

Rose City Coleman Harbor Springs Beverly Hills Williamston Carson City Otisville Fernville Macking Lake Village Cedar Springs Troy Freeland Portage Escanaba Kingston Intercultural Institute Nashville Lo Lake South Gull Lake Homer Hudson Roscommon Au Sable Tecumsel for Contextual Ministry Nuskegon H Sterling Heights Rockford Sunfield Wyandotte 23 Copyright 2012, Intercultural Institute for Contextual Ministry

# Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10		BORN IN:	BORN IN: 0-3	BORN IN: 0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Foreign Born Pop	49	179	351	•	Eastern Africa	Eastern Africa 0	Eastern Africa 0 1
Northern Europe	3	8	15		Middle Africa	Middle Africa 0	Middle Africa 0 0
Western Europe	14	28	44		Northern Africa	Northern Africa 0	Northern Africa 0 0
Southern Europe	0	7	2		Southern Africa	Southern Africa 0	Southern Africa 0 0
Eastern Europe	6	33	42		Western Africa	Western Africa 0	Western Africa 0 0
Other Europe	0	0	0		Other Africa	Other Africa 0	Other Africa 0 0
Eastern Asia	7	11	19		Oceania	Oceania 1	Oceania 1 13
So. Central Asia	2	5	9		Caribbean	Caribbean 0	Caribbean 0 0
SE Asia	3	28	67		Central Amer.	Central Amer. 11	Central Amer. 11 35
Western Asia	0	0	0		South America	South America 1	South America 1 2
Other Asia	0	0	0		North America	North America 1	North America 1 8
					Born at sea	Born at sea 0	Born at sea 0 0

Gladstone Zilwaukee Grosse Pointe Park Roseville Gladwin Beulah Lyons Bloomfield Township Big Ba Lakewood Club Level Park-Oak Park Hubbell Memphis Milford Portage Intercultural Institute Nio Canadian Lakes De Tour Village Fremont Ishpeming Galesburg for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES	SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	3,932	9,482	15,256	Other Indo-Euro	2	2	37
Spanish	57	166	274	Asian/PI languages	0	0	0
Other Indo-Euro	33	903	1,975	Chinese	0	0	0
language			,	Japanese	8	15	12
French (incl. Patois,	3	9	44	Korean	0	0	2
Cajun)				Mon-Khmer,	0	11	21
French Creole	0	0	0	Cambodian			
Italian	1	9	13	Miao, Hmong	0	0	0
Portuguese	0	0	0	Thai	4	0	7
German	19	374	760	Laotian	0	12	27
Yiddish	0	0	0	Vietnamese	0	22	22
Other West Germanic	5	498	1,101	Other Asian	0	0	0
A Scandinavian	3	5	0	Tagalog	0	0	0
Language				Other Pacific Is	2	0	3
Greek	0	0	0	Other languages	2	0	5
Russian	0	0	5	Navajo	0	0	0
Polish	0	4	8	Other Native N.	0	0	5
Serbo-Croatian	0	0	0	American			
Other Slavic Language	0	2	4	Hungarian	0	0	0
Armenian	0	0	0	Arabic	2	0	0
Persian	0	0	0	Hebrew	0	0	0
Gujarathi	0	0	0	African languages	0	0	0
Hindi	0	0	3	Other unspecified	0	0	0
Urdu	0	0	0				

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se Pointe Park Shelby Webberville Ecorse Pellston Sault Ste. Marie Suttons Bay Lansing Millington But South Gull Lake Fennville Waldron Stanton North Muskegon Parchment Forest Hills Birmingham Huds Haslett Estral Beach Big Rapids Three Rivers Greater Galesburg Doug Confertual Ministry terling Flat Ro Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10	ANCESTRY	ANCESTRY 0-3	ANCESTRY 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Reporting ancestry	3,171	7,665	13,257	Irish	Irish 346	Irish 346 593
Arab	5	20	29	Italian	Italian 55	Italian 55 121
Armenian	0	0	0	Lithuanian	Lithuanian 7	Lithuanian 7 11
Austrian	7	15	43	Norwegian	Norwegian 21	Norwegian 21 41
British	0	5	27	Polish	Polish 110	Polish 110 187
Canadian	15	15	16	Portuguese	Portuguese 0	Portuguese 0 3
Croatian	0	4	12	Romanian	Romanian 0	Romanian 0 2
Czech	4	6	18	Russian	Russian 11	Russian 11 23
Czechoslovak	4	16	21	Scandinavian	Scandinavian 1	Scandinavian 1 1
Danish	5	5	11	Scotch-Irish	Scotch-Irish 40	Scotch-Irish 40 71
Dutch	136	302	464	Scottish	Scottish 37	Scottish 37 81
English	423	619	1,020	Slovak	Slovak 7	Slovak 7 6
European	14	72	167	Subsaharan A	Subsaharan African 1	Subsaharan African 1 3
Finnish	1	3	8	Swedish	Swedish 52	Swedish 52 87
French (not Basque)	58	148	309	Swiss	Swiss 10	Swiss 10 312
French Canadian	21	36	64	Ukrainian	Ukrainian 4	Ukrainian 4 7
German	920	2,471	4,169	US/American	US/American 510	US/American 510 1,550
Greek	6	4	9	Welsh	Welsh 10	Welsh 10 20
Hungarian	8	25	62	West Indian	West Indian 0	West Indian 0 0
Iranian	0	0	0	Yugoslavian	Yugoslavian 4	Yugoslavian 4 9
				Other	Other 316	Other 316 771

Marcellus Ferrysburg Buckley Escanaba Bingham Farms Wolverine Lake Cadillac Marine City Onsted Hiddleville Northport Akron Eastwood Jenison Decatur Plymouth Towns Intercultural Institute nd Imlay City Brown City South Haven Farmington Milan Ravenna For for Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

### Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 19 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 15 and 20 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 16 & 21 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Iron Mountain Northport Merrill Brown City Fowlerville Hubbardston Carrollton Creilickville St. Clark Cheboygan Onaway Midland Napoleon Southgate Adrian Forestville For Contextual Institute River Flushing Copyright 2012, Intercultural Institute for Contextual Ministry Milan Chesaning Centreville Mattawan Houghton Lak 27

# Using the Demographic Indicators

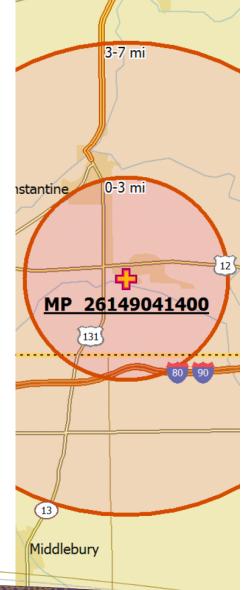
#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 17 & 22 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 18 & 23. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 24, 25 & 26 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

Clinton South Range Carrollton Jonesville Fenton Fife Lake Reading Luther Harrietta Mount Pleasant Rockwood Alpha Hopkins Manistee Morley Woodhaven Reed City Intercultural Institute Freeport Kinde Rockford Madison Heights Bancroft Marlette Shorew for Confectual Ministry ©Copyright 2012, Intercultural Institute for Contextual Ministry

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Fraser Athens Negaunee Stanwood DeWitt Trenton Suttons Bay Casnovia Bay City Muskegon Heig Harater Cadillac Shoreham Michigamme Baroda Manistee Port Hope Intercultural Institute Tawas City Concord Lansing Harbor Beach Baldwin Lake Linden Workertual Ministry Concord Lansing Harbor Beach Baldwin Lake Linden Workertual Ministry Concord Lansing Harbor Beach Baldwin Lake Linden Workertual Ministry Concord Lansing Harbor Beach Baldwin Lake Linden Workertual Ministry Concord Lansing Harbor Beach Baldwin Lake Linden Workertual Ministry Concord Lansing Harbor Beach Baldwin Lake Linden Boyne City Sand Lake Wolverine 29 Decord Contextual Ministry Harrietta Comstock Park Lake Angelus Bloomfield Town

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,696	100%	1,080	100%
AFFLUENT SUBURBIA	1	0.06%	1	0.09%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	1	0.06%	1	0.09%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	29	1.71%	19	1.76%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	29	1.71%	19	1.76%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	319	18.81%	204	18.89%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	15	0.88%	10	0.93%
Urban Optimists	0	0%	0	0%
Family Convenience	304	17.92%	194	17.96%
Mid-Market Enterprise	0	0%	0	0%

East Grand Rapids Lakewood Club Vernon Kingston Freeport Twin Lake Haslett K. I. Sawyer AFB Dry Saline Okemos Romulus Lennon Peck Wyoming Grandville Balder Clip Edgemont Park Ortony Gibraltar Sheridan Lowell Richland Tustin Harbor Beach Charlevoix Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Contextual Ministry

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,696	100%	1,080	100%
BLUE COLLAR BACKBONE	206	12.15%	124	11.48%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	206	12.15%	124	11.48%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	0	0%	0	0%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	465	27.42%	318	29.44%
Steadfast Conservative	436	25.71%	299	27.69%
Moderate Conventionalists	29	1.71%	19	1.76%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

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Antora Pargrove varies Elisworth Luna Pier Stephenson Prudenville Marshall volt Lake Gaastra Or Petersburg Weidman Climax Vernon Lyons Oscoda Lake Angelus Intercultural Institute Lowell Michigamme Mio Troy Lincoln Park Spring Lake Richland Stephenson Low Contextual Ministry of Copyright 2012, Intercultural Institute for Contextual Ministry Between State Contextual Ministry Hemlock De Tour Village Otisville Gwinn Ironwood

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,696	100%	1,080	100%
REMOTE AMERICA	225	13.27%	133	12.31%
Hardy Rural Fam.	71	4.19%	43	3.98%
Rural Southern Living	154	9.08%	90	8.33%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	30	1.77%	22	2.04%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	30	1.77%	22	2.04%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	213	12.56%	123	11.39%
Industrious Country Living	105	6.19%	71	6.57%
America's Farmland	45	2.65%	26	2.41%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	63	3.71%	26	2.41%

Mount Pleasant Clayton Flat Rock Tustin Franklin L'Anse River Rouge Ironwood Milford Grass Lake Intercultural Institute otterville Benton Harbor Comstock Park Gibraltar Wakefield Plymouth To for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Contextual Ministry Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Cont

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Perc	ent
Total	1,696	100%	1,080	100%
STRUGGLING SOCIETIES	7	0.41%	4	0.37%
Rugged Southern Style	7	0.41%	4	0.37%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	201	11.85%	132	12.22%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	75	4.42%	46	4.26%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	21	1.24%	15	1.39%
New Generation Activists	105	6.19%	71	6.57%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Soil Huntington Woods Clinton Armada Birmingham Vermontville Nashville Manistique Morley St. Jose Hapoleon Muskegon Brownlee Park Capac Pewamo Big Bay Martin Intercultural Institute dwater Posen Bloomfield Hills Clayton Mendon Gagetown Quinnesec Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

# Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 14-18 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 19-23. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 24-26. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 30-33. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Petoskey Farmington Hills Flat Rock Olivet Pigeon Hamtramck Buena vista Pinconning Kingsley Rep Vassar Berkley Belding Greilickville Walkerville Mount Clemens Intercultural Institute Whittemore Omer Southfield Lapeer Northport Brooklyn Marshall for Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

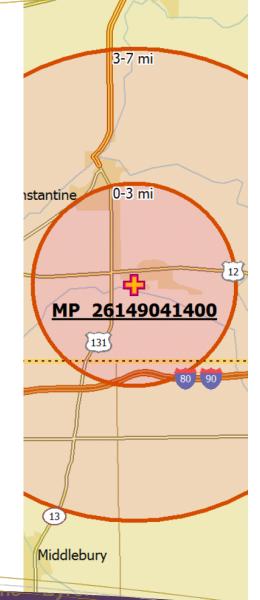
#### **Potential Cultural Bridges**

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



McBain Luther Escanaba Stephenson Shorewood-Tower Hills-Harbert Paw Paw Dansville Wixom Newbook Gladwin Melvin Pentwater Manistee Barryton Rothbury Walled Laker Intercultural Institute Sandusky Hubbardston Rogers City Belding Freeland Brooklyn David Confertual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

#### **Potential Cultural Bridges**

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	77%	78%	80%
Use Comp. for Internet/E-mail	60%	62%	65%
Internet Use: E-Mail	48%	50%	52%
Use Comp. for Comp. Games	42%	44%	44%
Use Comp. for Word Processing	39%	42%	44%
Use Comp. for Shopping	35%	38%	39%
Use Comp. for Education	32%	34%	35%
Use Comp. for Digital Camera	32%	36%	37%
Photo Editing			
Use Comp. for Banking	31%	33%	35%
Internet Use: News/ Weather	28%	29%	29%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
HH Owns DVD Player	27%	29%	30%
Internet Use: Banking	26%	26%	27%
Use Comp. for News/Info./Data	22%	23%	24%
Service			
PC-Network-HH Has One	17%	18%	18%
Use Comp. for Accounting	16%	17%	17%
Use Comp. for Filing/DB	13%	15%	15%
Mngmnt			
Use Comp. for Personal	13%	13%	13%
Financial Mngmnt			
Internet Use: Shopping: Made	12%	13%	13%
A Purchase			
HH Owns Video/Webcam	12%	11%	10%
Internet Use: Research/	11%	11%	11%
Education			

PRIVERS Flint Marion Ravenna Lake Linden Grand Haven Petoskey Benzonia Cement City Greilickville France Hazel Park Sebewaing Trowbridge Park Comstock Park Munising Intercultural Institute Garden Shelby Bellaire Shelby Edmore Elsie Eastpointe Inkster Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Co

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	69%	69%	69%
Dining Out (Not Fast Food)	58%	61%	62%
Reading Books	53%	53%	53%
Card Games	45%	46%	46%
Gardening	37%	41%	40%
Cooking for Fun	36%	38%	37%
Board Games	36%	36%	36%
Go To A Beach/Lake	36%	38%	39%
Going To	22%	21%	21%
Bars/Nightclubs/Dancing			
Photography	20%	21%	21%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	67%	68%	69%
Gen./Fam. Practitioner	44%	44%	45%
Dentist	26%	28%	29%
Backache	23%	23%	23%
Eye Dr.	21%	21%	21%
Hypertension/High Blood	21%	20%	20%
Pressure			
None Of These	20%	20%	20%
High Cholesterol	19%	19%	19%
Overweight (30 Pounds Or	18%	18%	18%
More)			
Acid Reflux Disease (GERD)	16%	15%	15%

Menominee Marshall Linden Inkster Westwood Munising K. I. Sawyer AFB Newaygo Copemish Mich Galesburg Northview Woodland Beach Vassar Howell Clare Okener <u>Intercultural Institute</u> Martin Barton Hills Clinton Metamora Wolverine Shepherd Climax For Contextual Ministry d Rockwood Copyright 2012, Intercultural Institute for Contextual Ministry Almont Grosse Pointe Park Stanwood Robin Glen 37

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	24.52%	23.83%	24.6%
Live Theater	15.9%	17.67%	19.09%
Rock/Pop Concerts Most	13.47%	12.54%	12.88%
Often			
Live Theater Most Often	13.06%	15.11%	16.36%
Comedy Club	7.83%	7.92%	8.15%
Country Concerts Most	7.54%	7.74%	7.81%
Often			
Movies: Comedy	39.26%	38.52%	39.65%
Movies: Action/Adventure	36.98%	37.35%	38.13%
Movies: Fam.	19.46%	19.56%	20.24%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Romantic Comedy	18.98%	18.55%	19.17%
Movies: Drama	16.36%	15.52%	16.09%
Movies: Mystery	15.17%	14.61%	14.58%
MLB Baseball Reg. Season	6.61%	7.02%	7.94%
College Football Reg.	5.76%	6.04%	6.66%
Season			
NFL Football Reg. Season	5.23%	5.61%	6.38%
College Basketball Reg.	4.67%	4.58%	4.76%
Season			
Auto Racing Events	2.88%	3.05%	3.32%
NBA Basketball Reg.	2.54%	2.61%	3.15%
Season			

Auburn Plymouth Algonac Beulah Shelby Orchard Lake Village Carson City Onaway Goodrich Un board Lake Skidway Lake Michigan Center Hesperia Norton Shores Litching Intercultural Institute ake Clinton Swartz Creek Ithaca Hartford St. Clair Shores Durand Edword for Contextual Menustry (a Copyright 2012, Intercultural Institute for Contextual Ministry) Copyright 2012, Intercultural Institute for Contextual Ministry

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands -0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10		BRIDGES	BRIDGES 0-3	BRIDGES 0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Walking for Exercise	39.21%	39.99%	41.03%	S	tationary Cycling	tationary Cycling 10.37%	tationary Cycling 10.37% 10.78%
Swimming	34.51%	35.78%	36.12%	Ba	ckpacking/Hiking	ckpacking/Hiking 10.29%	ckpacking/Hiking 10.29% 11.01%
Freshwater Fishing	24.46%	25.33%	24.09%	Bas	seball	seball 10.14%	seball 10.14% 10.52%
Bowling	21.63%	22.31%	22.59%	Volley	′ball	/ball 9.47%	/ball 9.47% 9.34%
Billiards/Pool	20.57%	19.38%	19.51%	Footbal	I	l 8.99%	l 8.99% 9.39%
Camping Trips	20.1%	21.01%	20.63%	Power Bo	ating	ating 8.56%	ating 8.56% 9.46%
Hunting	16.46%	17.95%	17.07%	Saltwater Fi	shing	shing 8.37%	shing 8.37% 8.47%
Weight Training	13.77%	15.06%	16.09%	Softball		8.06%	8.06% 9.29%
Basketball	13.66%	14.39%	14.77%	Motorcycling		7.98%	7.98% 8.38%
Golf	12.86%	14.48%	15.49%	Horseback Riding		7.79%	7.79% 8.42%
Mountain/Road Biking	12.68%	14.49%	14.59%	Canoeing/Kayaking	ļ	7.7%	7.7% 8.05%
Jogging/Running	11.96%	13.06%	13.74%	Aerobics		7.35%	7.35% 7.33%
Using Cardio Machine	11.73%	11.9%	12.69%	Archery		5.97%	5.97% 7.37%
Target Shooting	11.72%	13.77%	13.11%	Soccer		5.95%	5.95% 6.38%

den White Cloud Big Bay Troy Jonesville Sparta Northview Britton Rogers City Pawamo Lapeer Og Stephenson Hesperia Carsonville Level Park-Oak Park Lowell Chesaning Intercultural Institute Morenci Clinton Gladstone Jenison Caro Shoreham DeWitt Fairgrow for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Re Isabella Ypsilanti Ecorse Rothbury Barton Hills 39

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Yoga	5.39%	5.68%	5.8%
Tennis	4.92%	5.46%	5.99%
Roller Skating	4.79%	5.18%	5.31%
Water Skiing	4.78%	5.44%	5.16%
Fly Fishing	4.72%	4.86%	4.73%
Ice Skating	4.36%	5.4%	5.46%
Auto Racing	4.23%	4.63%	4.11%
Jet Skiing	4.19%	4.43%	4.58%
Snorkeling	4.17%	4.61%	4.86%
Snowmobiling	4.1%	5.34%	5.18%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Downhill & X-Country Skiing	3.75%	4.43%	4.6%
Rock Climbing	3.28%	3.59%	3.71%
Racquetball	3.11%	3.22%	3.26%
Hockey	3.08%	3.11%	3.07%
Skateboarding	2.97%	3.58%	3.49%
Sailing	2.87%	2.83%	2.79%
Snowboarding	2.59%	3.07%	3.36%
Martial Arts	2.57%	2.68%	2.73%
Rowing	2.39%	2.78%	2.7%
Surfing & Windsurfing	2.06%	2.26%	2.41%

Beulah Marlette Temperance Lyons Holland Sanford Montrose Shepherd Beecher Onaway Estral Be Hartford Byron Center Brown City Twin Lake Forest Hills Troy Alary <u>Directual Institute</u> Intercultural Institute for Contextual Ministry Carsonville Copyright 2012, Intercultural Institute for Contextual Ministry Dryden Holly Greater Galago

#### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

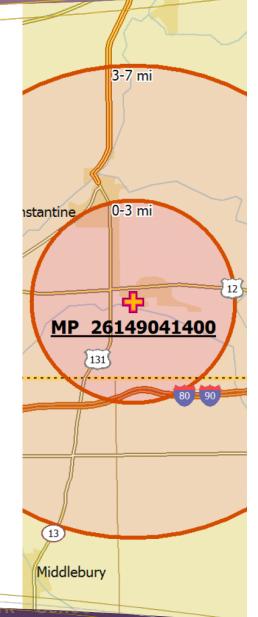
#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



Interview Cassopolis Mendon Wakefield Alpha Saginaw Blissfield Coleman West Ishpenning Eaton Rapids Charlevoix Ortonville St. Clair Shores Livonia Kingsley Au Sable Spin Intercultural Institute Intral Lake North Branch Bangor Woodland Hudson Baldwin Marine City Intercultural Institute Jor Contextual Ministry Deerfield Cole Copyright 2012, Intercultural Institute for Contextual Ministry

#### Potential Cultural Barriers -- Introduction (part 2)

#### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

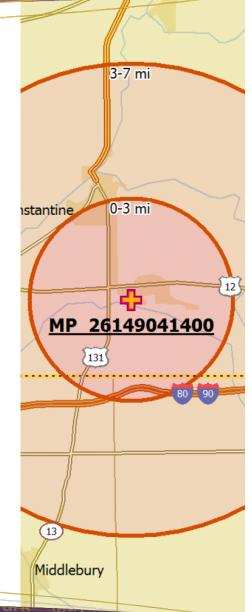
#### CULTURAL BARRIERS OF ACCEPTANCE

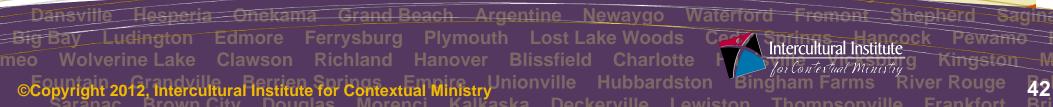
#### **Christian Subculture**

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.





## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

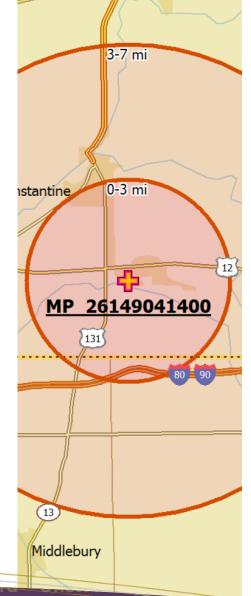
BARRIERS	0-3	3-7	7-10	BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
Important Continue Learning	50%	50%	50%	Like to Stand Out In A Crowd	19%	21%	21%
New Things				Rarely Sit Down to a Meal	17%	19%	19%
Find It Difficult To Say No To My	39%	40%	41%	Together At Home			
Kids				Marijuana Should Be Legalized	17%	16%	17%
Woman's Place Is In The Home	36%	38%	38%	Like To Pursue	17%	16%	15%
Speak My Mind Even If It Upsets	33%	33%	33%	Challenge/Novelty/Change			
People				I Am A Workaholic	16%	16%	16%
Like Control Over People And	32%	31%	31%	Only Work Current Job for The	14%	14%	14%
Resources				Money			
Like To Do Unconventional	31%	31%	31%	We Should Strive for Equality	12%	12%	11%
Things				for All			
Don't Judge People/Way They	29%	28%	28%	Happy With My Standard Of	10%	10%	10%
Live Life				Living			
Prefer To Have Few	29%	29%	31%	On Whole People Get What	9%	9%	9%
Possessions As Possible				They Deserve			
Money Is Best Measure Of	26%	28%	27%	Indulge My Kids With The Little	8%	8%	8%
Success				Extras			
Friends More Important Than My	23%	23%	23%	Little I Can Do To Change My	7%	7%	7%
Fam.				Life			
If Won Lottery Would Never	23%	25%	26%	Very Happy With My Life As It Is	6%	5%	5%
Work Again							
Too Much Sponsorship In	22%	21%	21%				
Arts/Sports							

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#### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



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## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3	3-7	7-10	THEMES	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
Important To Respect Customs And Beliefs	62%	64%	66%	Worried About Pollution Caused By Cars	18%	17%	18%
You Should Seize Opportunities In Life	56%	56%	56%	Looking for New Ideas To Improve Home	16%	14%	14%
Like To Understand About	36%	35%	36%	Is An Important Part Of Who I Am	15%	15%	15%
Nature				Real Men Don't Cry	15%	14%	14%
Important Feel Respected By My Peers	34%	34%	34%	Try Not To Worry About The Future	13%	12%	12%
Prefer Work Part Of Team Than Alone	33%	33%	33%	Enjoy Spending Time With My Fam.	12%	12%	12%
Important To Juggle Various Tasks	30%	29%	28%	Provide My Kids With The Little Extras	10%	9%	9%
Prefer To Have Few	29%	29%	31%	Feel Very Alone In The World	6%	5%	5%
Possessions As Possible				Like Spending Most Time With	5%	5%	5%
Good At Fixing Things	28%	27%	27%	Fam.			
Have Keen Sense Of Adventure	24%	26%	26%	Children Should Be Allowed To	5%	4%	4%
People Have To Take Me As	22%	24%	24%	Express Themselves			
They Find Me				Decor Particular Interest To Me	4%	4%	4%
Like To Just Enjoy Life	20%	20%	20%	Would Like To Set Up Own	3%	3%	3%
Consider Myself Interested In The Arts	19%	17%	17%	Business			

Three Oaks Wvomina Owendale Hanover Reed Citv

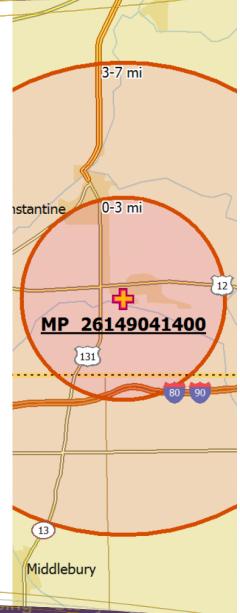
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#### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



Berkley Shorewood Tewer Hills Harbert Farmington Menominee Atlanta Graying Gibraltar Auburn Hills The Caledonia Jenison Lapeer Millington Westphalia Comstock Northwork Intercultural Institute The Ellsworth Southfield Spring Arbor Frankenmuth Taylor Leonard Blog Contextual Ministry Contextual Ministry St. Clair Shores Columbiaville Cass City Lawton Pe46 Copyright 2012, Intercultural Institute for Contextual Ministry Marion Whitehall Lake Approved to the Approved St. Clair Shores Columbiaville Cass City Lawton Pe46

## **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	87.53%	88.26%	88.38%
Restaurant-Visit Any			
Fam. Restaurants/Steak	82.93%	85.11%	85.84%
Houses-Visit Any			
McDonald's	58.58%	59.55%	59.81%
Burger King	37.23%	37.6%	37.61%
Applebee's	31.42%	31.66%	32.09%
Subway	30.69%	32%	32.77%
Kentucky Fried Chicken (KFC)	29.25%	30%	29.58%
Wendy's	28.7%	29.98%	30.27%
Taco Bell	28.65%	29.61%	29.89%
Arby's	26.2%	27.86%	27.96%
Pizza Hut	24.36%	24.41%	24.29%
Dairy Queen	21.45%	21.8%	21.84%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Olive Garden	18.24%	18.82%	19.43%
Cracker Barrel	15.75%	17.51%	17.27%
Red Lobster	15.03%	15.23%	15.4%
Sonic	13.9%	13.71%	13.1%
Domino's Pizza	12.09%	11.28%	11.41%
Outback Steakhouse	11.71%	12.12%	13.06%
Hardee's	11.33%	12.13%	11.59%
IHOP (International House Of	11.02%	10.79%	11.32%
Pancakes)			
Golden Corral	10.88%	11.82%	11.49%
Chick-Fil-A	10.82%	11.02%	11.61%
Denny's	10.36%	10.24%	10.52%
Chili's Grill and Bar	9.93%	10.6%	11.22%

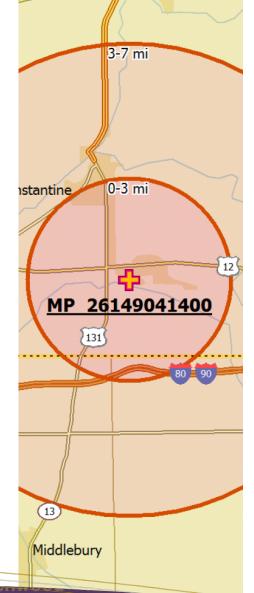


#### **Potential Shared Projects**

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



St. Joseph Almont Stockbridge Hazel Park Shepherd Montgomery Tustin Lincoln Bloomfield Hills F Elisworth Omer Blissfield West Monroe Alanson Central Lake Vermer Intercultural Institute Intercultural Institute of St. Clair Be Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Williamston Atlanta Freeland Bierson Constanting

## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	46.89%	48.84%	50.57%
Recycled products	34.66%	35.71%	37.43%
Worked as volunteer (non political)	16.82%	18.18%	19.15%
Engaged in fund raising	11.14%	11.64%	12.19%
Religious club member	7.93%	8.22%	8.5%
Union member	5.91%	6.49%	6.56%

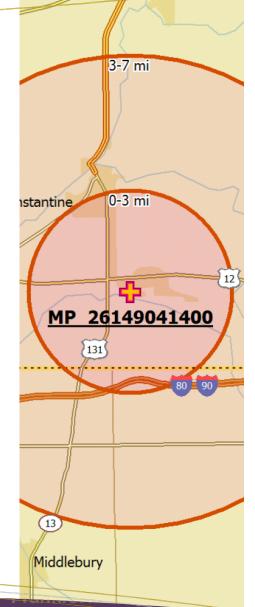
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Charitable Organization	5.68%	5.95%	6.3%
Wrote to elected offcl about	5.67%	6.19%	6.65%
publ bus			
Wrote to editor of mag or	5.5%	5.88%	6.13%
newspaper			
Church Board	5.08%	5.5%	5.67%
Fraternal order member	5%	5.17%	5.27%
Addressed a public meeting	4.96%	5.38%	5.67%

Bingham Farms Sanford Cibraltar Eastwood Merrill Grand Rapids Orchard Lake Village Webberville E Columbiaville Lost Lake Woods Sparta Springfield Brighton Springer Intercultural Institute Michigan Center Auburn Akron Breckenridge Sturgis Rose City Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry White Cloud Greenville Augusta White Pigeon Hubbard

#### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to begin shaping targeted messages to your intended audience.



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## **Potential Print Media Content:**

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	14.99%	15.47%	16.23%
Children's Books	12.08%	12.73%	13.38%
Mystery	10.92%	11.08%	11.43%
Cookbooks	10.19%	10.61%	10.9%
Religious (not Bibles)	8.89%	8.91%	9.08%
Romance	6.84%	7.32%	7.44%
History	6.1%	6.31%	6.55%
Personal/Business	5.99%	6.4%	6.93%
Self-help			
Biography	5.55%	5.56%	5.8%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	65.94%	66.88%	68.38%
Gen. Editorial	43.93%	43.9%	44.19%
Womens	39.63%	39.43%	40.23%
Service	35.37%	36.58%	37.07%
Mens	17.7%	16.64%	16.87%
Fishing/Hunting	15.86%	16.73%	16.12%
Automotive	14.76%	14.6%	14.26%
Business/Finance	13.67%	14.26%	15.77%
Sports	13.25%	12.77%	13.11%

Thes Leonard Climax Baidwin Royal Oak Hart Sheridan Bear Lake Eastpointe Kinde Luther Millington Fyden Walled Lake Copemish Harper Woods Breckenridge Southfield o Elk Rapids Montgomery Sherwood Fountain Robin Glen-Indiantown Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Ministry Copyright 2012, Intercu

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	57.38%	58.47%	59.13%
Classified	37.97%	38.28%	37.2%
Editorial Page	33.48%	33.94%	33.94%
Sport	33.48%	33.86%	34.42%
Comics	29.37%	29.59%	29.66%
Business/Finance	26.57%	27.74%	29.29%
Food/Cooking	25.2%	25.47%	25.81%
Movie Listings & Reviews	24.53%	23.98%	24.76%
TV/Radio Listings	24.26%	24.12%	24.4%
Home/Gardening	22.48%	22.92%	23.68%
Travel	17.91%	18.46%	19.56%
Science/Technology	17.15%	17.17%	17.84%
Fashion	13.01%	12.48%	13.2%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Country	29.78%	31.9%	30.76%
Adult Contemporary	19.19%	19.73%	20.05%
CHR Contemp Hit Radio	17.58%	16.46%	16.17%
Rock	12.82%	13.51%	14.07%
Oldies	11.03%	11.58%	12.01%
Classic Rock	10.87%	12.09%	12.31%
News/Talk	10.09%	11.28%	12.48%
Urban Contemporary	9.17%	7.36%	7.73%
Alternative	7.64%	7.7%	8.42%
Variety	6.65%	6.58%	7.1%
Religious	6.32%	6.67%	6.85%
Soft Contemporary	5.48%	5.6%	6.36%
Classic Hits	4.13%	4.13%	4.27%
All News	3.42%	3.4%	4.1%
Sports	3%	3.29%	3.75%
Jazz	2.65%	2.64%	3.32%
All Talk	2.6%	2.94%	3.41%
Public	2.57%	2.32%	2.32%



## Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

19.42%

MULTIMEDIA: TV	0-3	3-7	7-10		MULTIMEDIA: TV	MULTIMEDIA: TV 0-3	MULTIMEDIA: TV 0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Fox News Channel	62.65%	66.21%	66.57%	-	Comedy Central	Comedy Central 27.42%	Comedy Central 27.42% 27.69%
Satellite Dish	56.18%	58.85%	59.16%		TV Info From Newspapers	TV Info From Newspapers 26.92%	TV Info From Newspapers 26.92% 28.23%
Soapnet	50.23%	51.16%	51.47%		USA Network	USA Network 24.53%	USA Network 24.53% 25.74%
Other Video-On-Demand	41.19%	42.5%	43.27%		BET (Black Entertainment	BET (Black Entertainment 24.43%	BET (Black Entertainment 24.43% 24.86%
Sci-Fi Channel	36.77%	39.08%	39.58%		TV)	TV)	TV)
MSNBC	34.22%	36.46%	36.65%		TCM (Turner Classic	TCM (Turner Classic 23.81%	TCM (Turner Classic 23.81% 25.4%
Adult Pay Per View TV	33.84%	36.03%	36.5%		Movies)	Movies)	Movies)
Nickelodeon	30.93%	33.39%	33.69%		TV Info From Monthly Cable	TV Info From Monthly Cable 23.74%	TV Info From Monthly Cable 23.74% 24.96%
TV Info From Sunday TV	28.58%	30.45%	30.29%		Guide	Guide	Guide
Magazine					Hallmark Channel	Hallmark Channel 22.73%	Hallmark Channel 22.73% 25.06%
Adult Swim	28.07%	29.88%	31.32%		ABC Fam.	ABC Fam. 21.18%	ABC Fam. 21.18% 21.45%
Nick At Nite	27.95%	29.64%	29.94%		The Golf Channel	The Golf Channel 20.11%	The Golf Channel 20.11% 21.26%
Subscribe Digital Cable	27.43%	27.99%	29.16%		Lifetime	Lifetime 19.37%	Lifetime 19.37% 20.58%
					ESPN2	ESPN2 19.14%	ESPN2 19.14% 19.84%



TV Info From Other

18.74%

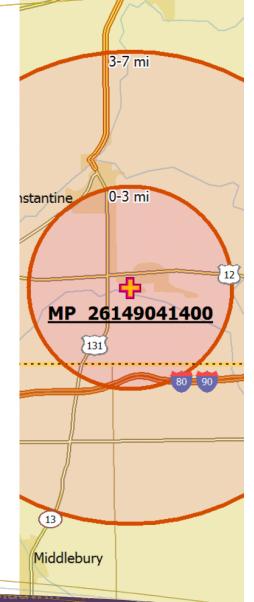
18.95%

#### **Communication Media Usage**

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Lake Linden Forestville Grand Blanc Roosevelt Park Flint Ludington Coopersville Hemlock Gwinn hatham Bridgman Minden City Sebewaing Manton Jonesville Galesburg Intercultural Institute Pinconning Howell Capac Athens Holland Lexington Grosse Poin for Contextual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry

## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	18.25%	18.99%	19.58%
Medium Users (4-6)	10.06%	10.25%	10.83%
Light Users (1-3)	20.34%	20.42%	20.92%
Quintiles (20%)			
Newspaper I (Heavy)	1.63%	1.69%	1.53%
Newspaper II	1.72%	1.61%	1.59%
Newspaper III	1.91%	2.44%	2.48%
Newspaper IV	0.75%	0.84%	0.82%
Newspaper V (Light)	1.27%	1.31%	1.37%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	20.05%	20.73%	20.5%
Magazines II	8.93%	9.46%	9.3%
Magazines III	10.41%	11.59%	11.24%
Magazines IV	11.13%	10.68%	10.75%
Magazines V (Light)	0.43%	0.34%	0.37%
Outdoor I (Heavy)	5.27%	4.64%	5.03%
Outdoor II	2.65%	2.09%	1.95%
Outdoor III	2.91%	2.71%	2.68%
Outdoor IV	17.78%	17.38%	16.77%
Outdoor V (Light)	26%	26.24%	26.43%
Yellow Pages I	14.66%	14.06%	13.98%
(Heavy)			
Yellow Pages II	5.27%	4.77%	4.78%
Yellow Pages III	4.28%	4%	3.89%
Yellow Pages IV	23.65%	22.9%	22.1%
Yellow Pages V (Light)	2.29%	2%	1.97%
Outdoor III Outdoor IV Outdoor V (Light) Yellow Pages I (Heavy) Yellow Pages II Yellow Pages III Yellow Pages IV	2.91% 17.78% 26% 14.66% 5.27% 4.28% 23.65%	2.71% 17.38% 26.24% 14.06% 4.77% 4% 22.9%	2.68% 16.77% 26.43% 13.98% 4.78% 3.89% 22.1%



# Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10	MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILE
Radio Drive Time Quntiles				TV Prime Time Quntiles (fifths /			
(fifths / 20%)				20%)			
Drive Time I & II (Heavy)	3.3%	3.65%	3.49%	Prime Time I & II (Heavy)	3.47%	3.65%	3.72
Drive Time III (Medium)	0.72%	0.58%	0.56%	Prime Time III (Medium)	2.01%	2.05%	2.08
Radio IV & V (Light)	2.13%	1.99%	2.11%	Prime Time IV & V (Light)	8.14%	8.94%	8.57
Radio Media Quntiles (fifths /				TV Early/Late Fringe Quntiles			
20%)				(fifths / 20%)			
Radio I & II (Heavy)	9.46%	9.45%	9.13%	Fringe I & II (Heavy)	41.92%	42.65%	42.1
Radio III (Medium)	5.08%	6.25%	6.34%	Fringe III (Medium)	57.72%	57.73%	57.0
Radio IV & V (Light)	2.96%	3.09%	3.01%	Fringe IV (Light)	59.15%	59.45%	58.8
Cable TV Quntiles (fifths /				TV All Day Quntiles (fifths /			
20%)				20%)			
Cable I & II (Heavy)	11.52%	12.46%	12.95%	All Day I & II (Heavy)	11.71%	11.39%	11.4
Cable III (Medium)	3.73%	3.69%	3.8%	All Day III (Medium)	26.17%	25.85%	25.1
Cable IV & V (Light)	30.65%	30.9%	31.19%	All Day IV (Light)	12.05%	10.15%	10.1



# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	11.14%	11.66%	11.6%
6:00am - 10:00am	12.77%	13.04%	13.45%
10:00am - 3:00pm	4.34%	4.5%	4.6%
3:00pm - 7:00pm	14.56%	14.51%	14.74%
7:00pm - Midnight	11.43%	11.61%	12.02%
Midnight - 6:00am	4.3%	4.27%	4.4%
Weekend Radio			
Listeners			
Dayparts [summary]	15.43%	16.69%	16.76%
6:00am - 10:00am	2.88%	2.88%	2.99%
10:00am-3:00pm	3.99%	4.33%	4.32%
3:00pm - 7:00pm	6.77%	6.81%	6.97%
7:00pm - Midnight	8.44%	8.15%	8.57%
Midnight - 6:00am	9.92%	9.68%	9.31%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	7.92%	8.77%	9.31%
Saturday: 8:00-11:00pm	9.67%	9.58%	9.21%
Sunday: 7:00-11:00pm	9.28%	10.12%	10.38%
9:00am-1:00pm	27.95%	29.64%	29.94%
9:00am-4:00pm	32.54%	34.11%	34.33%
4:00pm-7:00pm	26.47%	27.44%	28.35%
11:00pm-1:00am	42.05%	44.11%	44.13%
AVG Prime time	2.29%	2.35%	2.4%
Mon-Sun			

Stanton Comstock Park Harbor Beach Huntington Woods Pentwater Shepherd Almont Goodrich Essex From Mountain Benton Harbor Fowlerville South Lyon Luna Pier Reed Intercultural Institute Novi Ubly Lake Fenton Morenci Sault Ste. Marie South Monroe Cadilla for Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Contextual Ministry

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10	<b>TV VIEWERS</b>	TV VIEWERS 0-3	TV VIEWERS 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Weekday				Weekend	Weekend	Weekend
6-7am	16.09%	15.65%	15.93%	Sat: 7-10am	Sat: 7-10am 17.79%	Sat: 7-10am 17.79% 17.93%
7-9am	19.14%	19.84%	20.64%	Sat: 10am-1pm	Sat: 10am-1pm 7.97%	Sat: 10am-1pm 7.97% 8.18%
9am-12noon	23.37%	25.22%	25.97%	Sat: 1-4pm	Sat: 1-4pm 24.3%	Sat: 1-4pm 24.3% 24.71%
12noon-4pm	9.17%	8.89%	8.37%	Sat: 4-6pm	Sat: 4-6pm 5.91%	Sat: 4-6pm 5.91% 7.06%
4-6pm	41.98%	45.95%	47.97%	Sat: 6-7pm	Sat: 6-7pm 1.81%	Sat: 6-7pm 1.81% 2.09%
6-7pm	22.06%	23.37%	23.36%	Sat: 7-8pm	Sat: 7-8pm 1%	Sat: 7-8pm 1% 1.1%
7-7:30pm	1.27%	1.29%	1.32%	Sat: 8-11pm	Sat: 8-11pm 9.67%	Sat: 8-11pm 9.67% 9.58%
7:30-8pm	10.09%	11.07%	11.08%	Sat: 11pm-1am	Sat: 11pm-1am 4.23%	Sat: 11pm-1am 4.23% 4.21%
8-11pm	7.92%	8.77%	9.31%	Sat: 1am-7pm	Sat: 1am-7pm 24.53%	Sat: 1am-7pm 24.53% 25.74%
11pm-12am	34.22%	36.46%	36.65%	Sun: 7-10am	Sun: 7-10am 2.11%	Sun: 7-10am 2.11% 2.12%
11pm-1am	42.05%	44.11%	44.13%	Sun: 10am-1pm	Sun: 10am-1pm 7.46%	Sun: 10am-1pm 7.46% 8%
1-6am	30.25%	30.37%	30.85%	Sun: 1-4pm	Sun: 1-4pm 6.45%	Sun: 1-4pm 6.45% 6.67%
				Sun: 4-7pm	Sun: 4-7pm 13.88%	Sun: 4-7pm 13.88% 14.88%
				Sun: 7-11pm	Sun: 7-11pm 9.28%	Sun: 7-11pm 9.28% 10.12%
				Sun: 11pm-1am	Sun: 11pm-1am 4.86%	Sun: 11pm-1am 4.86% 4.63%
				Sun: 1-7am	Sun: 1-7am 21.2%	Sun: 1-7am 21.2% 22.26%

Tour Village Center Line Frankfort Millersburg Canadian Lakes Croswell Southfield Jonesville Rosebush Bear Lake Emmett Ovid Wolverine Clio Reading Morenci Level Park Park Harvey Romeo Raven Wosso Port Huron Paw Paw Daggett Hubbardston Montague Fowlervil for Confectual Institute for Confectual Ministry Baraga K. I. Sawyer AFB Lake Odessa Bloomingd 58 North Ville Harvey Springs Rogers City Hanover North Muskegon Roos

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 61 and 62 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 36-40. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 43. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 45. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

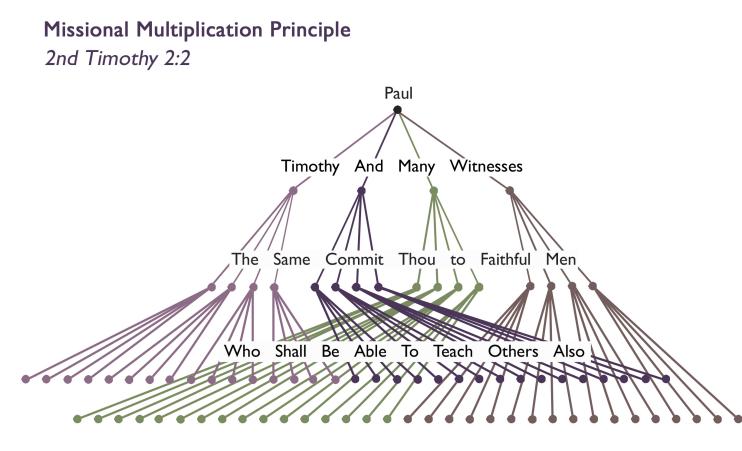
- 1. Review the shared places listed on page 47. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 49. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 51-53. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 55-58. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Ypsilanti Akron Quincy Lexington Omer Lennon Eastwood Turner Eastlake Allen St. Clair Shores E toodhaven Manistee Baroda St. Ignace Portland Rochester Hills Mulliker Intercultural Institute gomery Owendale Troy Owosso Harbor Springs New Era Farwell Mar Jor Confectual Ministry Metamora Bree Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

## **Biblical Missional Multiplication**

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.



Copenish Manistee Comstock Northwest Carney Tustin Sparta Central Lake North Adams Dearborn Ed Allendale Tekonsha Saranac Plainwell Vicksburg Fairgrove Pigeon Intercultural Institute DeWitt Sault Ste. Marie Birmingham Muir Leslie Harrietta Daggett Of Confectual Ministry Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Buchanan Montgomery Breedsville Shields Buckle61

## **Establishing Redemptive Relationships**

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

#### **Communication Steps**

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



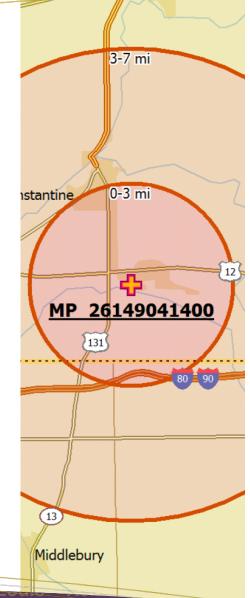


#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Suttons Bay Buckley Royal Oak Unionville Keego Harbor Harrison Stockbridge Elsie Concord Pinck Hanistique Milford Montgomery West Branch Lost Lake Woods South Royal Intercultural Institute Waverly Bridgman Taylor Gaines Lennon Vandercook Lake Verm Intercultural Institute Copyright 2012, Intercultural Institute for Contextual Ministry Coleman Temperance Frankfort Manistee Indian River

## Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

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#### CONTACT US:

cwatke@iicm.net
803-279-5828
www.iicm.net
www.apept.org
www.missionalcoach.org
www.missionalcontext.org
www.missionalcorps.org
www.missionalcyclopedia.org
www.missionalzipcode.org
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