# MissionSite top unreached locations

Newaygo Williamston Petoskey Rockford Free S dams Bridgman Laurium CENSUS TRACT: 26133970400 Mackinac Island Ho Glen-Indiantown Saginaw Township North St. Louis Whit Mutiplyne Algonac Fruitport Hesperia Kalk Bridgeport Pinc **REGION: Region Two** CONGREGATIONAL REPRODUCTION Sylvan Lake Otter Lake Imlay City B ASSOCIATION: Woodland dsonville Whittemore Plymouth Harrison Yale Wayland COUNTY: Osceolase Sanf Ellipartnership with the: Lawton Watervliet Eagle Lincoln PaSITESCAPE: Townscape Caseville East Tawas Intercultural Institute tain Allen Fraser **DENSITY PATTERN: Khelby** Reed City West Monr

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for Contextual Ministryille Gladstone Flint Hazel Park Southgate Whitehall Houghton

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#### MissionSite (TM) Table of Contents

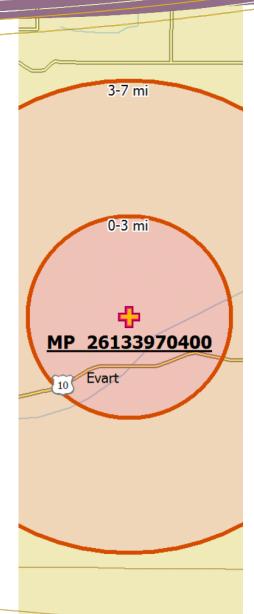
1	Site Location Summary	3
2	Spirituality Indicators	11
3	Current Demographic Summary	15
4	Projected Demographic Summary	20
5	Ethnographic Summary	25
6	Unreached Households by Lifestyle Segment	30
7	Identifying Focus Groups in this Location	35
8	Potential Cultural Bridges	36
9	Potential Cultural Barriers	42
10	Potential Cultural Themes	45
11	Potential Shared Places	47
12	Potential Shared Projects	49
13	Communication Media Content	51
14	Communication Media Usage	55
15	Using the Bridges, Barriers, Themes, etc.	59
16	Biblical Missional Multiplication	61
17	Establishing Redemption Relationships	62
18	Your MissionSite and the Missional Suite	63
19	Notes and Sources	65



#### Site Location Summary

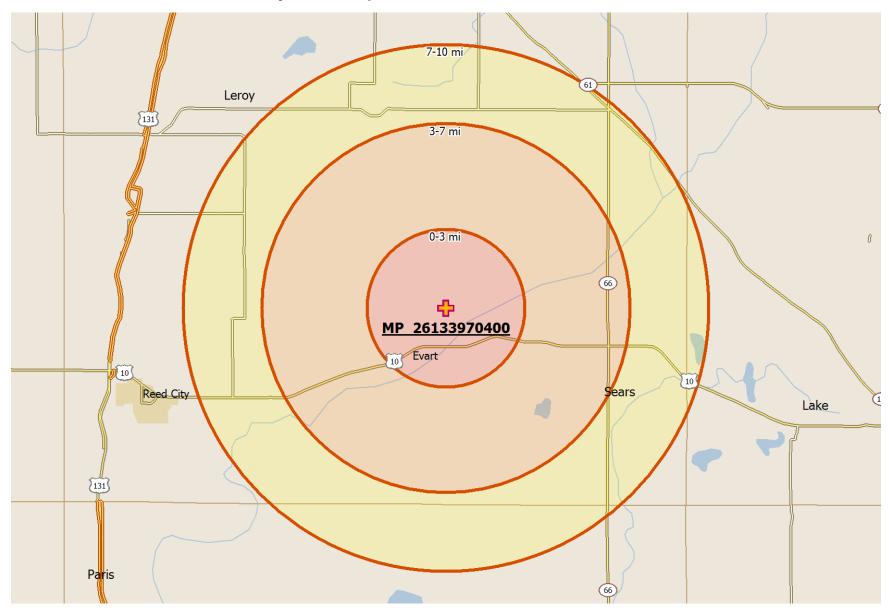
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	26R02	Region Two
2	Association	26A15	Woodland
3	County Location	26133	Osceola
4	Zipcode	49631	Osceola
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.13	Small towns adjacent to a small town
8	Sitescape Density Pattern	K	10000-10000-10000



AcBride Harbor Beach Coopersville Luna Pier Jonesville Nashville Sebewaing Napoleon Sparta Northe Northview Baldwin Pierson Village of Clarkston Twining Atlanta Gave <u>Intercultural Institute</u> Lambertville Port Sanilac Reese Newberry Milford Merrill Bay City Moderne Molecular Ministry Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

#### Site Location Summary - Map of the Site Location



Cutlerville St. Charles Portland Lewiston Hazel Park Michigamme Harbor Springs Quincy South Gull La Hubbardston Cheboygan Grant Honor Livonia Westland Melvindale Intercultural Institute ester Middletown Lake Fenton Vassar Sanford Lansing Baldwin Cana St Copyright 2012, Intercultural Institute for Contextual Ministry helby Morenci Lake Odessa Edwardsburg Detroit Beagh

#### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	10	Noncore adjacent to micro area and does not contain a town of at least 2,500 residents
3	Rural / Urban Continuum	7	
4	NCHS Rural Urban Codes	6	Noncore - counties that are neither metropolitan or micropolitan
5	NCES Urban Centric	43	Rural: Remote: Census-defined rural territory that is more than 25 miles from an urbanized
	Locale Codes		area and is also more than 10 miles from an urban cluster.
6	IICM RUCA Values Index	7	Rural commuting: Secondary flow 10% to 30% to a small Urban Cluster
7	ERS RUCA Commuting Value	10	Rural areas: primary flow to a tract outside a urbanized area or urban cluster
8	Percent Commuting to Metro	2	Percent commuting from non metro to metro areas

Grand Beach South Range Lake Linden Riverview Romulus Kent City Kalkaska Springfield Sand Lake Almont Metamora Grand Blanc Hemlock Cass City Marcellus Berking Intercultural Institute Baroda Jenison Westland Detroit Beach Warren Chelsea Grass Lake Confertual Ministry Verine Lake Le Confertual Ministry Dansville Howell Michiana Mackinac Island Houghtor5

### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	3,212	3,239	4,242
2010 Households	1,256	1,240	1,680
2010 Group Quarters Population	72	60	70

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	8	8	5
Language Diversity National Index	7	26	10
Foreign Born Diversity National Index	52	59	60
Ancestry Diversity National Index	89	85	77
Racial Diversity National Index	9	6	6

Allen Williamsten Elkton Constantine Coldwater Corunna Colon Holly Muir White Pigeon Grand Rap Baldwin Hersey Atlanta Applegate Marlette Roscommon Lake Ann Intercultural Institute Negaunee Dryden Rochester Hills Mancelona Eaton Rapids Eastwor Freeland Portage Zilwaukee Pleas ©Copyright 2012, Intercultural Institute for Contextual Ministry

# Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	1	True
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

Tawas City Union City Calnes Grosse Pointe Woods Sandusky Clarksville Bloomingdale Orchard Lake Carsonville Haslett Shepherd Allendale South Gull Lake Iron River Intercultural Institute Norris Webberville Vassar Roosevelt Park Lake Fenton Dundee Eastword for Contextual Ministry Contextual Ministry Contextual Ministry Contextual Ministry

## Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	8	0.64%
Mainstay Communities	Established, Diverse Households	67	5.33%
Working Communities	Blue-collar, Working Families	838	66.72%
Country Communities	Rural, Agri. & Mining Families	325	25.88%
Aspiring Communities	Young Singles / Aspiring-Multihousing	8	0.64%
Urban Communities	High Density, Inner-city Neighborhoods	8	0.64%

n Republic Hesperia Melvin Ossineke Tekonsha Westland Davison Taylor Prescot Stephenson Spr Prudenville Whitmore Lake Whittemore Owosso Benton Heights Clifford Intercultural Institute Ing Arbor Twin Lake Monroe North Muskegon Walker Daggett Algonac Intercultural Institute Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Lawton Calumet Zeeland Barryton Grosse Pointe Three Oaks Elk Rapids Sparta Warren Carroliton Pente Park Kent City Spring Arbor Menominee New Era Gladwin Aubur Intercultural Institute Morenci Brownlee Park Benton Harbor Caledonia Millersburg Lincoln for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

# Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?



# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	5,655	834	14.76%
Unreached %	64.79%	66.44%	102.54
Religious But NOT Evangelical HH	1,037	183	17.64%
Religious But NOT Evangelical %	11.88%	14.56%	122.55
Spiritual But NOT Relig or Evang HH	1,306	161	12.3%
Spiritual But NOT Relig or Evang %	14.97%	12.8%	85.49
Not Evangelical, Not Interested HH	3,313	491	14.82%
Not Evangelical, Not Interested %	37.96%	39.09%	102.99



Witt Douglas Petersburg Richmond Lake Orion Caledonia Clio Grandville South Haven Storling Heights Lathrup Village Fruitport Portland Buchanan Adrian Detroit Benton Intercultural Institute Thompsonville Port Huron Garden City Zilwaukee Constantine Pleasant Stockbridge Huntington W 11 Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

# **Spirituality Indicators - Churchscape**

IICM's Churchscape indicates the number of BSCM within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BSCM Churches	0	0	0%
Active BSCM Attenders	0	0	0%
Active Evangelical Households	1,156	158	13.65%
Active Evangelical Percent	13.25%	12.57%	94.87
Inactive Evangelical Households	1,917	262	13.67%
Inactive Evangelical Percent	21.96%	20.86%	94.96
# New Churches Needed	4	1	14.39%





# Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

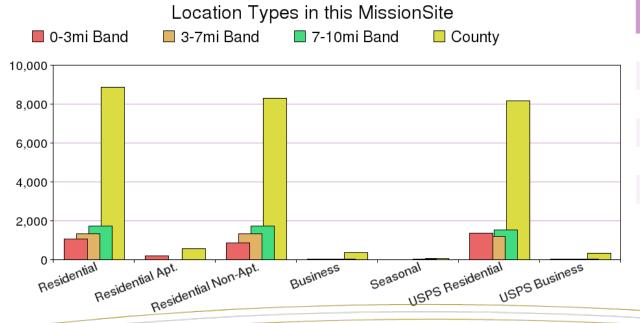
- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.

Mendon Huntington Woods Eaton Rapids Leonard Houghton Saginaw Harrietta Springport Ahmeek G Allegan Whitehall Athens Laurium Romeo Sparta Lake Fenton Wy Rincham Farms New Baltin Ferrysburg Westland Clawson Rose City Croswell Pearl Beach Hillma for Contextual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	20,146	2,930	14.54%
2000 Population	23,197	3,133	13.51%
2010 Population	22,502	3,212	14.27%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	7,347	1,105	15.04%
2000 Households	8,861	1,203	13.58%
2010 Households	8,728	1,256	14.39%

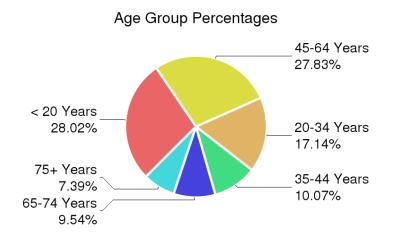


Location Type	0-3mi Band
Residential	1,067
Residential Apt.	198
Residential Non-Apt.	869
Business	43
Seasonal	0
USPS Residential	1,356
USPS Business	41

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A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

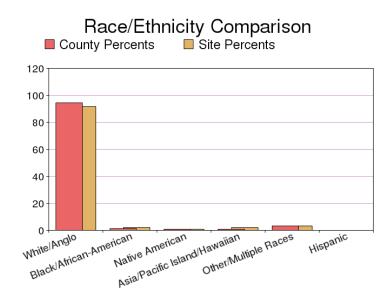


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	4.64%	5.39%	116.16
4-5 Years	2.49%	2.12%	85.14
6-8 Years	3.82%	4.14%	108.38
9-11 Years	3.91%	4.17%	106.65
12-13 Years	2.63%	2.96%	112.55
14-17 Years	5.5%	5.85%	106.36
18-19 Years	2.81%	3.36%	119.57
0-5 Years	7.12%	7.5%	105.34
6-12 Years	9.04%	9.81%	108.52
13-19 Years	9.63%	10.68%	110.9
< 20 Years	25.79%	27.99%	108.53
20-34 Years	17.01%	17.12%	100.65
35-44 Years	11.11%	10.06%	90.55
45-64 Years	28.07%	27.8%	99.04
65-74 Years	10.43%	9.53%	91.37
75+ Years	7.59%	7.38%	97.23
Median Age	42	39	94.75
Median Age (Male)	40	41	102
Median Age (Female)	43	41	94.46

Portland Elk Rapids Barryton Allegan Okemos Bellaire Bear Lake Detroit Stanton Dansville Besse Ludington Hills Farmington Reading Alma Beverly Hills Roosevelt Provider Garden City Sherida Ludington Atlanta Shields Metamora Reed City North Muskegon Copyright 2012, Intercultural Institute for Contextual Ministry Mode Copyright 2012, Intercultural Institute for Contextual Ministry

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	94.3%	91.66%	97.19
Black, African-American	1.1%	2.02%	184.36
Native American	0.63%	0.93%	149.06
Asian	0.32%	0.37%	116.76
Pacific Island, Hawaiian	0.44%	1.74%	396.28
Other/Multiple Races	3.21%	3.3%	102.71
Hispanic	0%	1.87%	0
Education of Adults (25 yrs+)			

Total Adults over age 25 years.	15,318	2,077	
Less than 9th Grade	3.93%	4%	98.35
No High School Diploma	11.25%	12.13%	92.76
High School Graduate	42.7%	45.74%	93.36
Some College, no degree	20.83%	20.9%	99.69
Associate Degree	9.71%	7.46%	130.17
College Degree	8.06%	6.98%	115.49
Graduate/Prof. degree	3.51%	2.79%	125.54

Greilickville Camden Barton Hills Powers Port Austin Garden City Lake Fenton Goodrich Forest Hills Hyandotte New Era Rosebush Vicksburg Gaastra Davison Turner Springfield Wayland Ellsworth Stevensville Lake Michigan Beach De To Intercultural Institute Coropyright 2012, Intercultural Institute for Contextual Ministry

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	9.51%	13.54%	179.53
\$10,000 to \$19,999	13.91%	18.39%	132.23
\$20,000 to \$29,999	12.91%	15.29%	118.39
\$30,000 to \$49,999	27.44%	27.31%	99.52
\$50,000 to \$59,999	10.4%	5.81%	55.87
\$60,000 to \$69,999	7.32%	4.7%	64.16
\$70,000 to \$79,999	5.42%	3.42%	63.17
\$80,000 to \$89,999	3.91%	2.79%	71.32
\$90,000 to \$99,999	2.44%	1.99%	81.56
\$100,000 to \$124,999	3.49%	2.55%	72.91
\$125,000 to \$149,999	1.59%	1.35%	84.99
\$150,000 to \$199,999	1.02%	1.59%	156.16
\$200,000 to \$249,999	0.18%	0.16%	86.86
\$250,000 or more	0.45%	0.8%	178.18
Median Household	39,845	32,656	81.96
Average Household	47,647	48,477	101.74
Per Capita Household	18,845	19,027	100.97
Family/Non-Family Household			
Income			
Median Family Income	45,628	39,465	86.49
Average Family Income	54,335	53,069	97.67
Median Non-Family Income	23,010	23,378	101.6
Average Non-Family Income	30,818	29,052	94.27

Central Lake Iron Mountain Springfield North Muskegon Dundee Alpena Greenville Houghton Che Carson City Schoolcraft Almont Mount Clemens Ossineke Howell Miller Intercultural Institute Port Sanilac White Cloud Ubly Powers Ecorse Clifford Greilickville Gotertual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	71.56%	67.99%	95.01
Families with Children	33.2%	33.84%	101.91
Families without Children	38.36%	34.16%	89.04
Non-Family Households			
% Non-Family Households	28.44%	32.01%	112.55
Non-Families with Children	0.49	0.32	64.64
Non-Families without Children	27.94	31.69	113.4
Housing Units			Index
Total Housing Units	13,575	1,604	
Vacant percent	35.71%	21.76%	60.94
Owned percent	51.2%	50.87%	99.35%
Rented Percent	13.09%	27.43%	209.56
Households by Size			Index
Avg household size	2.54	2.50	98.43
Avg family hh size	3.08	3.08	100
Avg non-family hh size	1.17	1.26	107.69
Households By Count of Persons			Percent
One	2,094	343	16.38%
Two	3,264	450	13.79%
Three or Four	2,499	330	13.21%
Five+	871	132	15.15%

Prudenville <u>Center Line</u> Lambortville <u>Sault Ste. Marie</u> <u>Bessemer</u> Watervilet <u>Bescher</u> Laurium Milan F Fraiker Lakeview Portage West Bloomfield Township Kalkaska Chelser <u>Intercultural Institute</u> Big Bay Trowbridge Park Belleville Saugatuck Walkerville Holly Ishper <u>Intercultural Institute</u> for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

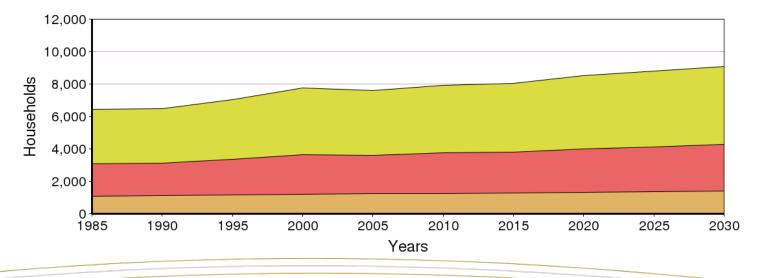
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	20,146	2,930	14.54%
2000 Population	23,197	3,133	13.51%
2010 Population	22,502	3,212	14.27%
2015 Population	21,504	3,149	14.64%

Household Change from 1985 to 2030

🔲 0-3mi Ring 🛛 📕 0-7mi Ring

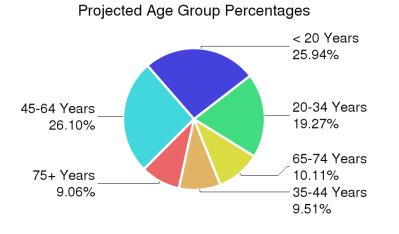
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Itimore Ludington Holf Goodrich Westland Grosse Pointe Park Edmore Troy Laurium Decatur Spring Central Lake Hopkins Hazel Park Petersburg Mount Clemens Grand Intercultural Institute Verse City Twin Lake L'Anse Turner Morley Reese Colon Casnovia Contextual Ministry ©Copyright 2012, Intercultural Institute for Contextual Ministry Contextual Ministry

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

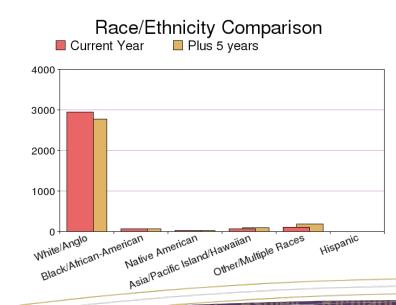


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.39%	4.95%	91.84
4-5 Years	2.12%	2.13%	100.47
6-8 Years	4.14%	3.97%	95.89
9-11 Years	4.17%	3.68%	88.25
12-13 Years	2.96%	2.6%	87.84
14-17 Years	5.85%	5.56%	95.04
18-19 Years	3.36%	3.02%	89.88
0-5 Years	7.5%	7.08%	94.4
6-12 Years	9.81%	8.89%	90.62
13-19 Years	10.68%	9.94%	93.07
< 20 Years	27.99%	25.91%	92.57
20-34 Years	17.12%	19.24%	112.38
35-44 Years	10.06%	9.5%	94.43
45-64 Years	27.8%	26.07%	93.78
65-74 Years	9.53%	10.1%	105.98
75+ Years	7.38%	9.05%	122.63
Median Age	42	38	91.22
Median Age (Male)	40	41	100.96
Median Age (Female)	43	40	92.15

Onekama Cassopolis Ortonville Grand Blanc Pinckney Reed City Jonesville Michigamme Shelby O leasant Northview Boyne Falls Elsie Portland Mason Grand Beach Line Intercultural Institute Caseville Lake Odessa Harvey South Haven Monroe New Buffalo Confertual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	91.66%	88.09%	96.11
Black, African-American	2.02%	2.1%	103.57
Native American	0.93%	0.89%	95.2
Asian	0.37%	0.51%	136
Pacific Island, Hawaiian	1.74%	2.54%	145.72
Other/Multiple Races	3.3%	5.84%	177.06
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	2,077	2,070	
Less than 9th Grade	4%	3.77%	94.29
No High School Diploma	12.13%	10.92%	89.99
High School Graduate	45.74%	45.27%	98.97
Some College, no degree	20.9%	21.55%	103.11
Associate Degree	7.46%	8.99%	120.41
College Degree	6.98%	7%	100.34
Graduate/Prof. degree	2.79%	2.51%	89.96

Clarksville Sandusky Yale Custer Dearborn Lawton Brown City Hesperia Greater Galesburg Harrisville Lowell Powers Caledonia Alma Weidman Springfield Free Soil Mar Intercultural Institute Intercultural Institute Camden O Contextual Ministry Contextual Ministry Second Contextual Ministry Contextual Ministry North View Le21 Secondaria Sparts Second Contextual Ministry Secon

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	13.54%	13.41%	99.08
\$10,000 to \$19,999	18.39%	17.91%	97.36
\$20,000 to \$29,999	15.29%	13.33%	87.22
\$30,000 to \$49,999	27.31%	27.67%	101.34
\$50,000 to \$59,999	5.81%	5.97%	102.7
\$60,000 to \$69,999	4.7%	4.34%	92.41
\$70,000 to \$79,999	3.42%	3.41%	86.04
\$80,000 to \$89,999	2.79%	3.41%	122.4
\$90,000 to \$99,999	1.99%	1.94%	97.36
\$100,000 to \$249,999	2.55%	3.64%	143
\$125,000 to \$149,999	1.35%	1.55%	114.55
\$150,000 to \$199,999	1.59%	1.55%	97.36
\$200,000 to \$249,999	0.16%	0.16%	97.36
\$250,000 or more	0.8%	0.93%	116.84
Median Household	32,656	33,765	103.4
Average Household	48,477	50,942	105.08
Per Capita Household	19,027	20,945	110.08
Family/Non-Family Household			
Income			
Median Family Income	39,465	40,955	103.78
Average Family Income	53,069	53,580	100.96
Median Non-Family Income	23,378	24,817	106.16
Average Non-Family Income	29,052	35,122	120.89

White Cloud Oakley Freeport St. Louis Harbor Springs Belleville Carroliton Lexington Pierson Was an end of the stanwood Ferrysburg in Hills Norway Harper Woods Oxford Armada Bancroft Hazel Park Stanwood Ferrysburg Intercultural Institute for Contextual Ministry Orchard Lake Village Luther Eaton Rapids Owendale 2

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	67.99%	67.52%	99.3
Families with Children	33.84	33.41	98.74
Families without Children	34.16	34.57	101.22
Non-Family Households			
% Non-Family Households	32.01%	32.48%	101.48
Non-Families with Children	0.32	0.23	101.48
Non-Families without	31.69	32.25	101.77
Children			
Housing Units			
Total Housing Units	1,604	1,651	102.93%
Vacant percent	21.76%	21.87%	100.49
Owned percent	50.87%	50.58%	99.42
Rented Percent	27.43%	27.56%	100.47
Households by Size			
Avg household size	2.50	2.39	95.6%
Avg family hh size	3.08	2.99	97.08%
Avg non-family hh size	1.26	1.14	90.48%
Households By Count of			
Persons			
One	343	366	106.71%
Two	450	489	108.67%
Three or Four	330	327	99.09%
Five+	132	107	81.06%

Bay City Hillman Montrose Mackinac Island Cassopolis Leonard Buckley Onekama Carrollton Carson Onaway Sparta Climax Greater Galesburg Concord Eau Claire Rose Intercultural Institute peort Saginaw Township South Belleville K. I. Sawyer AFB Paw Paw Sut Confertual Institute Copyright 2012, Intercultural Institute for Contextual Ministry Cost Carsonville North Muskegon Berrien Springs Grosse Point Cost Carter Markenmuth Hart

# Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10	BORN IN:	0-3	3-7	7-1
	MILES	MILES	MILES		MILES	MILES	MIL
Foreign Born Pop	24	32	39	Eastern Africa	0	0	0
Northern Europe	3	0	2	Middle Africa	0	0	0
Western Europe	0	8	9	Northern Africa	0	0	0
Southern Europe	0	0	0	Southern Africa	0	0	0
Eastern Europe	3	7	7	Western Africa	0	0	0
Other Europe	0	0	0	Other Africa	0	0	0
Eastern Asia	7	3	5	Oceania	0	1	1
So. Central Asia	0	1	0	Caribbean	3	2	2
SE Asia	3	0	0	Central Amer.	0	1	2
Western Asia	0	3	2	South America	0	0	3
Other Asia	0	0	0	North America	5	6	6
				Born at sea	0	0	0

Plainwell Weidman Elisworth Romulus McBain Norton Shores Algonac Mackinac Island Otter Lake H Lake Ann Spring Lake Fennville Camden Clinton Byron Davison Intercultural Institute Beechwood Sebewaing Zeeland Burr Oak Three Rivers Elsie Lost Lak Confectual Ministry Graying Ather Copyright 2012, Intercultural Institute for Contextual Ministry Confectual Ministry Brooklyn Big Bay Northville Lambertville Pay Pay

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES	SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	2,369	3,069	2,949	Other Indo-Euro	0	0	0
Spanish	35	27	42	Asian/PI languages	0	0	0
Other Indo-Euro	23	145	39	Chinese	0	0	0
language				Japanese	1	0	6
French (incl. Patois,	3	21	6	Korean	0	0	0
Cajun)				Mon-Khmer,	0	0	0
French Creole	0	0	0	Cambodian			
Italian	0	3	0	Miao, Hmong	0	0	0
Portuguese	0	3	1	Thai	0	0	0
German	9	65	17	Laotian	0	0	0
Yiddish	0	0	0	Vietnamese	0	0	0
Other West Germanic	4	36	11	Other Asian	0	5	0
A Scandinavian	0	2	0	Tagalog	1	0	2
Language				Other Pacific Is	0	0	0
Greek	0	0	0	Other languages	2	12	3
Russian	0	0	0	Navajo	0	0	0
Polish	5	13	4	Other Native N.	0	0	0
Serbo-Croatian	2	0	0	American			
Other Slavic Language	0	0	0	Hungarian	0	0	0
Armenian	0	2	0	Arabic	0	0	0
Persian	0	0	0	Hebrew	0	8	3
Gujarathi	0	0	0	African languages	0	0	0
Hindi	0	0	0	Other unspecified	2	4	0
Urdu	0	0	0				

e Vandalia Merrice Memphis Gaylord Shoreham Hastings Sparta Yale Stanwood Clayton Stockbrid Fingstord Stevensville Plainwell Corunna Bloomingdale Allegan Claro Intercultural Institute Manchester Grand Beach Grayling Ahmeek Copper City Harrison Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10	ANCESTRY	ANCESTRY 0-3	ANCESTRY 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Reporting ancestry	1,802	2,398	2,199	Irish	Irish 225	Irish 225 193
Arab	10	8	8	Italian	Italian 34	Italian 34 36
Armenian	0	0	1	Lithuanian	Lithuanian 2	Lithuanian 2 2
Austrian	0	6	4	Norwegian	Norwegian 17	Norwegian 17 29
British	6	2	4	Polish	Polish 79	Polish 79 163
Canadian	10	4	8	Portuguese	Portuguese 0	Portuguese 0 0
Croatian	2	2	2	Romanian	Romanian 0	Romanian 0 0
Czech	2	5	2	Russian	Russian 0	Russian 0 4
Czechoslovak	7	0	2	Scandinavian	Scandinavian 0	Scandinavian 0 3
Danish	2	8	5	Scotch-Irish	Scotch-Irish 41	Scotch-Irish 41 40
Dutch	71	118	168	Scottish	Scottish 39	Scottish 39 45
English	189	302	238	Slovak	Slovak 2	Slovak 2 1
European	14	16	16	Subsaharan African	Subsaharan African 0	Subsaharan African 0 0
Finnish	24	20	20	Swedish	Swedish 50	Swedish 50 60
French (not Basque)	71	108	101	Swiss	Swiss 15	Swiss 15 15
French Canadian	55	55	54	Ukrainian	Ukrainian 0	Ukrainian 0 0
German	419	661	551	US/American	US/American 199	US/American 199 277
Greek	12	0	6	Welsh	Welsh 9	Welsh 9 11
Hungarian	15	13	10	West Indian	West Indian 2	West Indian 2 0
Iranian	0	0	0	Yugoslavian	Yugoslavian 2	Yugoslavian 2 4
				Other	Other 176	Other 176 187

ment Beulah Romeo Thompsonville Alpena Caro Parma Newberry South Gull Lake Centreville North Ravenna Allen Akron Bad Axe New Buffalo Copemish Eagle Montgories Intercultural Institute Mulliken Greenville Birch Run Utica Walker Weidman Waldron Four Intercultural Institute th Haven Marce Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

# Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 19 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 15 and 20 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 16 & 21 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Lake Michigan Beach Ishpeming Warren Kalkaska Canadian Lakes Port Austin Waverly Custer Lathre Lewiston Belleville Temperance Freeport Deerfield Petoskey Ells Intercultural Institute Okemos Concord Reading Rogers City Watervliet Huntington Woods Concertual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Benzonia Burlington Milan Sebewaing B27

# Using the Demographic Indicators

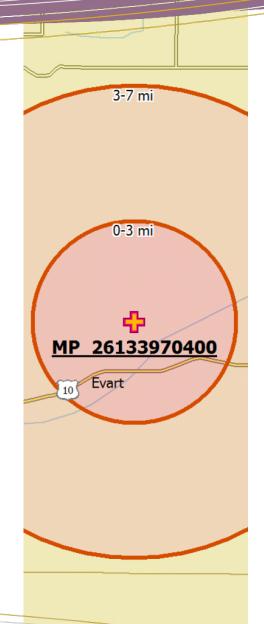
#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 17 & 22 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 18 & 23. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 24, 25 & 26 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

Alpena Swartz Creek Franklin Plainwell Alma Yale Marlette Argenting Village of Clarkston Alanson Frosse Pointe Shores Manitou Beach-Devils Lake Coleman Freeland Flat Revealed Work Lake Otter Lake North Adar Contextual Ministry Contextual Ministry Springfield Work Lake Otter Lake North Adar Buckley Brighton Rose City Dowariac Compart City Bessemer Honkins Isbneming Ontonagon Emm

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Saline Dansville Village of Clarkston Carsonville Lake Angelus Cheboygan Caspian Melvin Hubbel The Roosevelt Park Comstock Park Elk Rapids Pleasant Ridge New Era Capac Olivet Whittemore Traverse City Martin Grand Blanc Springfield Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,256	100%	836	100%
AFFLUENT SUBURBIA	0	0%	0	0%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	8	0.64%	5	0.6%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	8	0.64%	5	0.6%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	17	1.35%	11	1.32%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	17	1.35%	11	1.32%
Mid-Market Enterprise	0	0%	0	0%

Litchfield Trowbridge Park Kingsley New Baltimore Allen Park Riverview Belding Michigamme Keege Hillington Garden Detroit Hanover Wakefield Hesperia Farmington Hillington Hillington Intercultural Institute ton Shelby Stanton Bloomingdale Saugatuck Au Sable Galesburg Cloude that Ministry ©Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Context

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,256	100%	836	100%
BLUE COLLAR BACKBONE	172	13.69%	113	13.52%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	43	3.42%	26	3.11%
Lower Income Essentials	21	1.67%	14	1.67%
Small Town Endeavors	108	8.6%	73	8.73%
AMER. DIVERSITY	50	3.98%	33	3.95%
Ethnic Urban Mix	4	0.32%	3	0.36%
Urban Blues	17	1.35%	11	1.32%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	29	2.31%	19	2.27%
Mature America	0	0%	0	0%
METRO FRINGE	666	53.03%	458	54.78%
Steadfast Conservative	524	41.72%	359	42.94%
Moderate Conventionalists	9	0.72%	6	0.72%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	133	10.59%	93	11.12%

Grand Ledge Leslie Custer Daggett Plymouth Oxford Bridgeport Harbor Beach Pertinton Fruitport F Canton Shepherd Buckley Milford Mount Morris Copper City Pear Intercultural Institute Jemont Park Marquette Memphis Saginaw Township South Waverly Lam for Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,256	100%	836	100%
REMOTE AMERICA	183	14.57%	111	13.28%
Hardy Rural Fam.	171	13.61%	104	12.44%
Rural Southern Living	12	0.96%	7	0.84%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	8	0.64%	6	0.72%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	8	0.64%	6	0.72%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	142	11.31%	94	11.24%
Industrious Country Living	131	10.43%	89	10.65%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	11	0.88%	5	0.6%

atervliet Roosevelt Park Westwood Gladwin Level Park-Oak Park St. Ignace Mayville Prescett Pervinten Hewberry Lansing West Monroe Croswell Grayling Stevensville Grant <u>Intercultural Institute</u> Buchanan We Greilickville Dexter Roscommon Ferrysburg Harrison Hamtramck Jon Confectual Ministry ©Copyright 2012, Intercultural Institute for Contextual Ministry

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,256	100%	836	100%
STRUGGLING SOCIETIES	8	0.64%	5	0.6%
Rugged Southern Style	8	0.64%	5	0.6%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	0	0%	0	0%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Osceda Wayne Marquette Sterling Kent City Fair Plain Quinnesec Plainwell Otisville Pearl Beach The Tekonsha Hubbardston Burr Oak Bellevue Roscommon Watervliet Rothbury Holly Tustin Omer Pierson Clinton Custer Lansing Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

# Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 14-18 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 19-23. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 24-26. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 30-33. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Wayland Highland Park Holt Fowlerville Sheridan Warren Eau Claire Petersburg Constantine White atamazoo McBride Lincoln Eastlake Sebewaing Powers Reading Here Intercultural Institute St. Clair Sturgis Trenton Charlotte Hartford Muskegon Evart White for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

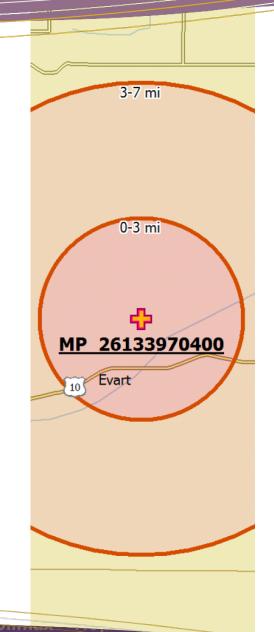
#### **Potential Cultural Bridges**

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



 Iberta
 Utica
 Omer
 Cedar Springs
 Millington
 Lincoln Park
 Kalkaska
 Bronson
 Walled Lake
 Wolverine
 A

 Saginaw Township North
 Durand
 New Lothrop
 Marion
 Lowell
 North
 Midland
 Midlan

#### **Potential Cultural Bridges**

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	74%	74%	74%
Use Comp. for Internet/E-mail	54%	56%	57%
Internet Use: E-Mail	45%	46%	46%
Use Comp. for Comp. Games	41%	41%	42%
Use Comp. for Word Processing	35%	37%	38%
Use Comp. for Shopping	31%	33%	33%
Use Comp. for Digital Camera	30%	33%	34%
Photo Editing			
Use Comp. for Education	30%	30%	30%
HH Owns DVD Player	29%	30%	30%
Use Comp. for Banking	28%	28%	29%



Use Comp. for Filing/DB

Mngmnt

11%

10%

12%

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	65%	65%	65%
Dining Out (Not Fast Food)	55%	55%	55%
Reading Books	52%	52%	52%
Card Games	44%	45%	45%
Gardening	40%	42%	43%
Cooking for Fun	36%	36%	35%
Board Games	34%	35%	35%
Go To A Beach/Lake	32%	34%	35%
Visit Zoo	19%	18%	18%
Going To	18%	18%	18%
Bars/Nightclubs/Dancing			

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	69%	68%	68%
Gen./Fam. Practitioner	42%	42%	42%
Dentist	26%	26%	26%
Backache	24%	23%	23%
Eye Dr.	20%	20%	19%
Hypertension/High Blood	19%	19%	20%
Pressure			
None Of These	19%	20%	20%
High Cholesterol	18%	17%	17%
Any Arthritis	18%	18%	18%
Acid Reflux Disease (GERD)	14%	14%	13%



The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	23.63%	23.08%	22.6%
Live Theater	15.67%	16.62%	16.82%
Live Theater Most Often	13.37%	14.39%	14.64%
Rock/Pop Concerts Most	12.51%	11.54%	10.87%
Often			
Dance Performance	8.01%	7.88%	7.71%
Comedy Club	7.81%	7.74%	7.72%
Movies: Action/Adventure	37.83%	38.13%	38.15%
Movies: Comedy	35.18%	34.91%	34.86%
Movies: Fam.	20.79%	20.41%	20.03%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Drama	16.98%	17.34%	17.33%
Movies: Romantic Comedy	16.93%	17.54%	17.67%
Movies: Mystery	15.34%	14.95%	14.6%
MLB Baseball Reg. Season	5.01%	5.56%	5.93%
College Football Reg.	4.79%	5.33%	5.57%
Season			
NFL Football Reg. Season	4.24%	4.68%	5%
College Basketball Reg.	3.41%	3.64%	3.74%
Season			
Auto Racing Events	2.79%	2.89%	3.04%
NBA Basketball Reg.	1.96%	2%	2.04%
Season			



The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10	BRIDGES	BRIDGES 0-3	BRIDGES 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Walking for Exercise	39.33%	40.36%	40.71%	Stationary Cycling	Stationary Cycling 11.23%	Stationary Cycling 11.23% 11.37%
Swimming	33.14%	34.44%	34.88%	Backpacking/Hiking	Backpacking/Hiking 11.07%	Backpacking/Hiking 11.07% 11.49%
Bowling	22.2%	22.57%	22.52%	Baseball	Baseball 10.52%	Baseball 10.52% 10.22%
Freshwater Fishing	22.11%	24.38%	25.36%	Power Boating	Power Boating 10.24%	Power Boating 10.24% 11.81%
Camping Trips	20.4%	21.85%	22.36%	Canoeing/Kayaking	Canoeing/Kayaking 9.75%	Canoeing/Kayaking 9.75% 11.22%
Billiards/Pool	18.46%	17.98%	18%	Volleyball	Volleyball 8.85%	Volleyball 8.85% 8.55%
Hunting	15.15%	17.41%	18.52%	Softball	Softball 8.69%	Softball 8.69% 9.53%
Basketball	13.91%	14.41%	14.59%	Aerobics	Aerobics 8.44%	Aerobics 8.44% 8.27%
Jogging/Running	13.39%	13.67%	13.81%	Saltwater Fishing	Saltwater Fishing 8.22%	Saltwater Fishing 8.22% 8.76%
Weight Training	13.19%	13.14%	13.16%	Football	Football 8.1%	Football 8.1% 7.93%
Mountain/Road Biking	12.79%	14.04%	14.59%	Horseback Riding	Horseback Riding 7.57%	Horseback Riding 7.57% 8.66%
Target Shooting	12.62%	13.44%	13.72%	Motorcycling	Motorcycling 6.77%	Motorcycling 6.77% 7.15%
Golf	11.8%	12.35%	12.51%	Yoga	Yoga 6.72%	Yoga 6.72% 6.66%
Using Cardio Machine	11.76%	11.7%	11.61%	Soccer	Soccer 6.54%	Soccer 6.54% 6.52%

Greiliekville Flint Tustin De Tour Village Waverly North Branch Vernon Michiana Shelby Reading Un Otter Lake Northville Howell Clayton Shoreham Posen Republic Provide Flat Rock Vermontville ake Odessa Ahmeek Hillman Grand Haven Melvin Brooklyn Mio Harb for Contextual Ministry Onsted Minde Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Ice Skating	6.03%	6.27%	6.38%
Archery	5.99%	6.58%	6.93%
Auto Racing	5.96%	5.9%	5.64%
Roller Skating	5.63%	5.65%	5.76%
Fly Fishing	5.58%	5.69%	5.68%
Tennis	5.46%	5.03%	4.85%
Water Skiing	5.3%	6.3%	6.71%
Downhill & X-Country	4.67%	4.97%	5.14%
Skiing			
Snowmobiling	4.51%	5.19%	5.52%
Jet Skiing	4.29%	4.34%	4.37%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Snorkeling	4.24%	4.34%	4.41%
Rock Climbing	4.03%	3.8%	3.61%
Racquetball	3.8%	3.56%	3.53%
Martial Arts	3.67%	3.48%	3.41%
Hockey	3.66%	3.37%	3.26%
Skateboarding	3.64%	3.95%	4.02%
Sailing	3.54%	3.81%	3.97%
Snowboarding	3.38%	3.33%	3.29%
Rowing	2.91%	3.18%	3.27%
Surfing & Windsurfing	2.65%	2.62%	2.62%

sonville Perrinton Clare Leonard Elsie Lapeer Omer Wixom Beverly Hills Jonesville Midland Brook The Lake Ferrysburg Williamston Lincoln Park Fairgrove Dryden Claro Intercultural Institute Zeeland Bessemer Shoreham Parchment Gagetown Kent City Way of Confectual Ministry Confectual Ministry Melvindale Adrian Mendon Rochester Hills Level P40

#### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

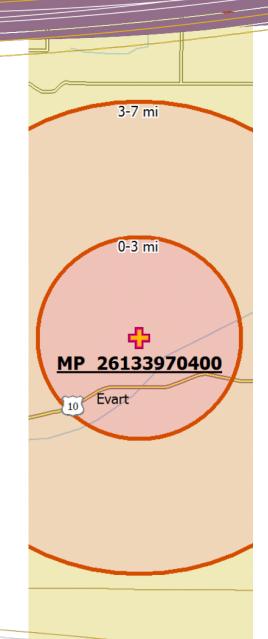
#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



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#### Potential Cultural Barriers -- Introduction (part 2)

#### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

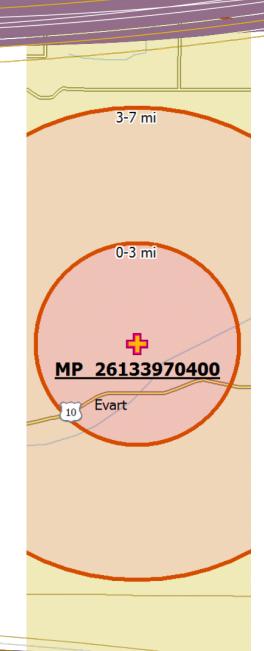
CULTURAL BARRIERS OF ACCEPTANCE

#### **Christian Subculture**

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



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## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

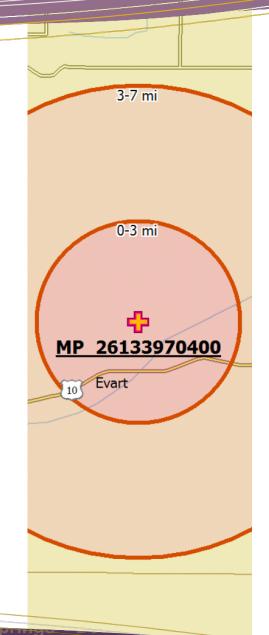
BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES	BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	50%	50%	50%	Like to Stand Out In A Crowd Rarely Sit Down to a Meal	22% 19%	21% 19%	21% 18%
Find It Difficult To Say No To My Kids	37%	37%	38%	Together At Home Like To Pursue	17%	17%	17%
Speak My Mind Even If It Upsets People	35%	35%	35%	Challenge/Novelty/Change Marijuana Should Be Legalized	17%	17%	16%
Woman's Place Is In The Home	35%	36%	36%	I Am A Workaholic	15%	15%	15%
Like Control Over People And Resources	33%	32%	32%	Only Work Current Job for The Money	14%	14%	15%
Like To Do Unconventional Things	31%	31%	31%	On Whole People Get What They Deserve	11%	11%	11%
Prefer To Have Few Possessions As Possible	31%	30%	30%	Happy With My Standard Of Living	11%	12%	11%
Don't Judge People/Way They Live Life	29%	29%	29%	We Should Strive for Equality for All	11%	11%	11%
Money Is Best Measure Of Success	28%	30%	30%	Indulge My Kids With The Little Extras	9%	9%	9%
Friends More Important Than My Fam.	24%	24%	23%	Little I Can Do To Change My Life	8%	8%	7%
Too Much Sponsorship In Arts/Sports	22%	21%	20%	Willing To Give Up Time With Fam. To Advance	6%	6%	6%
If Won Lottery Would Never Work Again	22%	23%	23%				

Lost Lake Woods Leslie Troy Frankenmuth Marlette Grand Rapids Redford Cedar Springs Clio Vers Hidland Centreville Cass City Whittemore Boyne Falls Ishpeming Edge Intercultural Institute Clayton Vandercook Lake Copper City Sherwood Newaygo Niles Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

#### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



nilac Powers Michigamme Menominee Lakeview Schoolcraft Bessemer Ferndale Montgomery Big Rap Whitmore Lake Harbor Beach Sterling Montague Addison Leslie Gradine Intercultural Institute Rosebush Kalamazoo Sylvan Lake Owosso Saginaw Township North Jos Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Byron Center Tawas City Olivet Bad Axe Posen McP44

## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES	THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	57%	59%	60%	Looking for New Ideas To Improve Home		15%	15%
You Should Seize Opportunities In Life	57%	57%	56%	Is An Important Part Of Who I Am Worried About Pollution Caused	16% 15%	16% 15%	16% 15%
Important Feel Respected By My Peers	36%	35%	35%	By Cars Real Men Don't Cry	15%	15%	16%
Like To Understand About Nature	35%	34%	34%	Try Not To Worry About The Future	12%	12%	12%
Prefer Work Part Of Team Than Alone	33%	34%	34%	Enjoy Spending Time With My Fam.	11%	11%	10%
Important To Juggle Various Tasks	32%	31%	31%	Provide My Kids With The Little Extras	11%	10%	10%
Prefer To Have Few Possessions As Possible	31%	30%	30%	Feel Very Alone In The World Children Should Be Allowed To	6% 5%	6% 5%	6% 5%
Good At Fixing Things	29% 25%	29%	29%	Express Themselves	E0/	E0/	E0/
Have Keen Sense Of Adventure Like To Just Enjoy Life	25% 22%	24% 22%	24% 22%	Like Spending Most Time With Fam.	5%	5%	5%
Consider Myself Interested In The Arts	20%	19%	19%	Decor Particular Interest To Me Would Like To Set Up Own	5% 3%	5% 3%	6% 3%
People Have To Take Me As They Find Me	20%	21%	21%	Business			

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#### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



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0-3 mi

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## **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	86.98%	86.88%	86.79%
Restaurant-Visit Any			
Fam. Restaurants/Steak	82.9%	82.98%	82.84%
Houses-Visit Any			
McDonald's	57.73%	58.2%	58.7%
Burger King	39.36%	38.9%	38.87%
Subway	32.14%	32.96%	33.28%
Taco Bell	30.4%	28.67%	27.91%
Kentucky Fried Chicken (KFC)	30.27%	28.72%	28.08%
Wendy's	29.4%	29.25%	28.93%
Applebee's	27.06%	25.77%	25.37%
Arby's	25.64%	25.58%	25.65%
Pizza Hut	24.54%	23.26%	22.5%
Dairy Queen	21.2%	20.77%	20.65%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Olive Garden	17.73%	17.31%	17.08%
Red Lobster	17.3%	16.62%	16.2%
Cracker Barrel	17.04%	17.21%	16.87%
Sonic	16.1%	15.68%	15.14%
Domino's Pizza	13.64%	12.13%	11.47%
Denny's	12.57%	11.6%	11.36%
IHOP (International House Of	12.33%	11.54%	11.23%
Pancakes)			
Hardee's	12.26%	11.81%	11.36%
Golden Corral	12.2%	11.27%	10.93%
Outback Steakhouse	12.14%	12.73%	12.78%
Long John Silver's	11.22%	10.99%	10.72%
Chili's Grill and Bar	11.05%	10.92%	10.6%

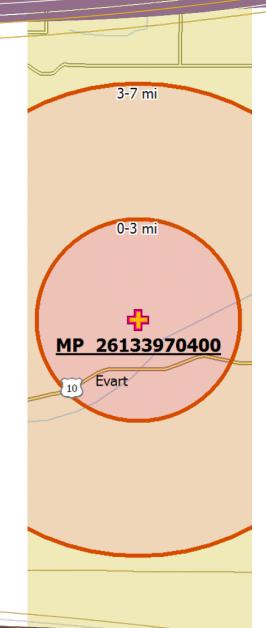


#### **Potential Shared Projects**

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



mstock Park Alanson Zeeland Central Lake St. Clair Iron Mountain Grand Beach White Pigeon Pontiac tanora Barryton Richmond New Baltimore Gagetown Wyandotte Detroited Intercultural Institute on Palmer Unionville Eastpointe Huntington Woods Dansville Corunna for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Ressement L'Anse Highland Park South Haven Menor

## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	45.33%	45.73%	46.16%
Recycled products	32.73%	33.57%	34.26%
Worked as volunteer (non political)	16.47%	17.26%	17.52%
Engaged in fund raising	10.33%	10.5%	10.56%
Religious club member	7%	7.34%	7.44%
Wrote to editor of mag or newspaper	5.79%	5.89%	5.91%

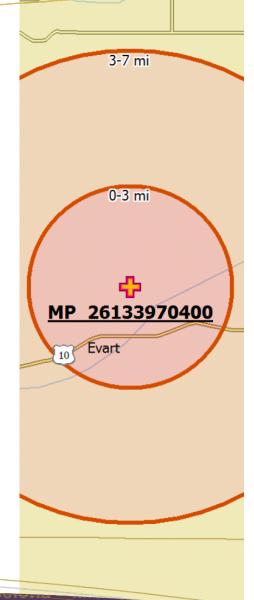
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Union member	5.79%	6.2%	6.37%
Wrote to elected offcl about	5.33%	5.7%	5.91%
publ bus			
Fraternal order member	5.16%	5.27%	5.36%
Took active part in local civic	4.98%	5.12%	5.17%
issue			
Charitable Organization	4.94%	4.82%	4.83%
Church Board	4.59%	5.19%	5.4%

ha Spring Arbor Weidman Marshall Oak Park Alma Hudsonville Eagle Lake Linden New Fra Fife Lake Bay City Battle Creek Breckenridge Baldwin Palmer Omer Mio Ref Detroit Reach Harrietta ckford Caro Munising Napoleon Frankfort Melvin Calumet Fruitport for Contextual Ministry Bridgman Be g Copyright 2012, Intercultural Institute for Contextual Ministry Westphalia Southfield Bellevue Lake Fenton Marid Haven Vander Ministry Bellevue Lake Michigan Beach

#### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to begin shaping targeted messages to your intended audience.



Onaway Bridgeport Linden Howard City St. Clair Shores Sand Lake Whittemore Grandville New Fra Coment City Hudson Auburn Hills Frankenmuth Mount Clemens For its Rochester Allegan Gro Brown City Grayling Oak Park Vanderbilt Fowlerville Pewamo Wa Contextual Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

## **Potential Print Media Content:**

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	14.93%	15.77%	16.12%
Children's Books	11.79%	12.32%	12.37%
Mystery	11.36%	11.52%	11.48%
Cookbooks	9.64%	9.9%	10.02%
Religious (not Bibles)	8.59%	8.64%	8.66%
Romance	6.56%	7.07%	7.21%
History	6.38%	6.52%	6.61%
Personal/Business	5.79%	6.18%	6.29%
Self-help			
Biography	5.65%	5.8%	5.83%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	64.42%	63.24%	63.27%
Gen. Editorial	44.63%	44.63%	44.53%
Womens	38.37%	38.14%	38.1%
Service	35.19%	36.15%	36.41%
Mens	17.7%	16.53%	16.05%
Fishing/Hunting	17.03%	17.95%	18.43%
Automotive	15.58%	14.94%	14.69%
Sports	13.77%	12.96%	12.59%
Mature Market	13.56%	13.96%	14.04%

Lake Peck Vermontville Estral Beach Walkerville St. Helen Athens Marquette Plymouth Township Kalk Village of Clarkston Skidway Lake Barton Hills Southgate Saugatuck <u>Intercultural Institute</u> Fenton Burt Beechwood Algonac Harbor Springs Maybee Webberville (Soutevial Ministry) Contextual Ministry Hillman Gagetown Ithaca Benton Harbor Ahmeek V51 Condense Hills-Harbert Pleasant Ridge Chatham Muir Elat Rock Harper Woods Gobles Clarksville Gross

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	56.35%	57.33%	57.7%
Classified	38.5%	39.03%	39.28%
Editorial Page	32.51%	33.12%	33.49%
Sport	31.81%	31.53%	31.73%
Comics	29.78%	29.48%	29.34%
Business/Finance	25.75%	26.44%	26.83%
Food/Cooking	25.42%	25.57%	25.52%
TV/Radio Listings	24.54%	24.54%	24.74%
Movie Listings & Reviews	24.23%	23.72%	23.7%
Home/Gardening	21.08%	21.21%	21.48%
Science/Technology	17.08%	17.42%	17.55%
Travel	16.86%	17.22%	17.59%
Fashion	11.97%	11.73%	11.58%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Country	29.41%	31.56%	32.55%
CHR Contemp Hit Radio	18.2%	16.79%	16.21%
Adult Contemporary	17.83%	18.1%	18.37%
Rock	13.41%	12.66%	12.56%
Classic Rock	11.33%	11.66%	11.74%
Oldies	11.07%	10.98%	10.92%
News/Talk	10.07%	10.54%	10.65%
Alternative	7.9%	8.02%	8.04%
Urban Contemporary	7.21%	6.16%	5.75%
Variety	5.81%	6.14%	6.33%
Religious	5.6%	6.1%	6.21%
Soft Contemporary	4.1%	3.96%	4.01%
Classic Hits	3.85%	3.41%	3.28%
Hispanic	2.74%	2.24%	2.09%
Sports	2.68%	2.84%	2.9%
Adult Standards	2.53%	2.52%	2.52%
All Talk	2.46%	2.69%	2.77%
All News	2.42%	2.62%	2.66%

Beverly Hills Cement City White Cloud Atlanta Baroda West Branch Mackinaw City Bear Lake Dowage a son City Rose City Grand Beach Applegate Southgate Richland Cale Atron Ruchanan Barton Addison New Lothrop Croswell Alanson Thompsonville Dearborn of Confectual Ministry a Copyright 2012, Intercultural Institute for Contextual Ministry

## **Potential Multimedia Content:**

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Fox News Channel	64.07%	66.49%	67.7%
Satellite Dish	56.12%	57.85%	57.66%
Soapnet	50.14%	50.45%	50.23%
Other Video-On-Demand	45.11%	45.72%	45.37%
Sci-Fi Channel	38.14%	39.86%	40.64%
Adult Pay Per View TV	34.02%	36.27%	36.84%
MSNBC	33.29%	34.78%	35.69%
Nickelodeon	28.51%	30.38%	31.5%
TV Info From Sunday TV Magazine	26.92%	28.06%	28.27%
TV Info From Newspapers	26.73%	27.52%	27.75%
Nick At Nite	26.59%	28.29%	29.17%
Subscribe Digital Cable	26.58%	27.67%	27.95%

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Comedy Central	25.6%	26.94%	27.73%
Adult Swim	25.27%	26.7%	27.86%
BET (Black Entertainment	24.67%	26.71%	27.75%
TV)	04 440/	04.000/	04 500/
TV Info From Monthly Cable	24.44%	24.82%	24.56%
Guide			
USA Network	24.21%	25.11%	25.37%
TCM (Turner Classic	23.29%	24.15%	24.17%
Movies)			
Hallmark Channel	21.16%	22.23%	22.68%
The Golf Channel	20.18%	21.11%	21.81%
Lifetime	19.83%	20.34%	20.7%
TV Info From Other	19.3%	19.51%	19.41%
ABC Fam.	18.5%	18.86%	19.32%
ESPN2	17.76%	19.5%	20.5%

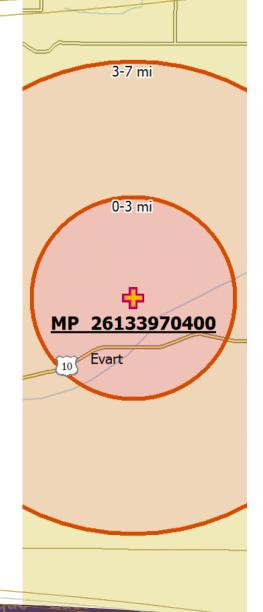
n Merrill Pellston New Era Gaines Center Line Beecher Marysville Hillman Otter Lake Akron Fraser Every Ionia Kent City Fruitport Beechwood Manistique Melvindale Viller Intercultural Institute Burlington Croswell Albion Buckley Rothbury Perrinton Mattawan for Contextual Ministry <sup>By</sup>©Copyright 2012, Intercultural Institute for Contextual Ministry

#### **Communication Media Usage**

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 36-45 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



ing Michigan Center Crystal Falls Cheboygan Blissfield Marshall Madison Heights Lenia Hazel Park La Hestland Byron Center South Rockwood Chelsea South Range Stephen Intercultural Institute Inden Rochester Hills Kinde White Cloud Elberta Middletown St. Johns For Confectual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	17.98%	18.99%	19.4%
Medium Users (4-6)	9.98%	10.21%	10.36%
Light Users (1-3)	19.92%	19.55%	19.5%
Quintiles (20%)			
Newspaper I (Heavy)	1.57%	1.57%	1.61%
Newspaper II	1.13%	0.96%	0.95%
Newspaper III	2.92%	2.78%	2.69%
Newspaper IV	0.71%	0.61%	0.58%
Newspaper V (Light)	1.19%	1.12%	1.12%

0-3	3-7	7-10
MILES	MILES	MILES
19.04%	19.01%	19.19%
8.6%	8.33%	8.25%
9.45%	9.81%	9.9%
11.53%	10.7%	10.51%
0.03%	0.08%	0.07%
5.76%	5.34%	5.28%
2.53%	2.17%	2.02%
3.04%	2.62%	2.43%
18.74%	18.86%	18.49%
25.36%	25.43%	25.56%
14.66%	14.37%	14.41%
3.9%	3.76%	3.68%
4.8%	4.72%	4.51%
25.23%	24.75%	24.54%
3.1%	2.47%	2.13%
	MILES   19.04%   8.6%   9.45%   11.53%   0.03%   5.76%   2.53%   3.04%   18.74%   25.36%   14.66%   3.9%   4.8%   25.23%	MILES MILES   19.04% 19.01%   8.6% 8.33%   9.45% 9.81%   11.53% 10.7%   0.03% 0.08%   5.76% 5.34%   2.53% 2.17%   3.04% 2.62%   18.74% 18.86%   25.36% 25.43%   14.66% 14.37%   3.9% 3.76%   4.8% 4.72%   25.23% 24.75%

Plainwell Swartz Creek Allegan Sandusky Bronson Fountain Posen Paw Paw Lake Grosse lle Royal G Canton Republic Northview Port Sanilac Alpha Galesburg Grant Rothburg Intercultural Institute inte Laurium Bear Lake Central Lake Martin Sterling Portage Berkley Confectual Ministry Confectual Ministry Confectual Ministry Confectual Ministry and Beach Litchtield Athens Grand Haven Pleasant Ridge Marine City Lake Isabella Oakley Rochester

# Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10		MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES			MILES	MILES	MILES
Radio Drive Time Quntiles				-	TV Prime Time Quntiles (fifths /			
(fifths / 20%)					20%)			
Drive Time I & II (Heavy)	3.55%	3.62%	3.71%		Prime Time I & II (Heavy)	3.43%	3.31%	3.39%
Drive Time III (Medium)	0.91%	1.05%	1.18%		Prime Time III (Medium)	2.85%	2.79%	2.74%
Radio IV & V (Light)	2.64%	2.26%	2.14%		Prime Time IV & V (Light)	8.13%	7.43%	7.19%
Radio Media Quntiles (fifths /					TV Early/Late Fringe Quntiles			
20%)					(fifths / 20%)			
Radio I & II (Heavy)	8.33%	8.12%	7.98%		Fringe I & II (Heavy)	38.42%	39.86%	40.33%
Radio III (Medium)	5.52%	5.49%	5.49%		Fringe III (Medium)	57.01%	56.16%	55.39%
Radio IV & V (Light)	3.15%	3.36%	3.45%		Fringe IV (Light)	59.03%	58.41%	58.21%
Cable TV Quntiles (fifths /					TV All Day Quntiles (fifths /			
20%)					20%)			
Cable I & II (Heavy)	11.57%	11.68%	11.48%		All Day I & II (Heavy)	13.58%	12.78%	12.18%
Cable III (Medium)	4.57%	4.08%	3.68%		All Day III (Medium)	24.21%	24.55%	24.48%
Cable IV & V (Light)	35.25%	35.68%	35.51%		All Day IV (Light)	10.13%	10.03%	10.1%

irosse Pointe Woods Cepper City Bronson Onekama St. Helen Rose City Otisville South Gull Lake Fruite ersburg Lost Lake Woods Lakewood Club Gaylord Concord Lake Linder Chelsea Birch Run Ca foodland Southgate Skidway Lake Mason Boyne Falls Minden City Plessed For Confectual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry Coopyright 2012, Intercultural Institute for Contextual Ministry

# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	11.89%	13.64%	14.5%
6:00am - 10:00am	12.73%	13.65%	14.14%
10:00am - 3:00pm	5.38%	5.53%	5.52%
3:00pm - 7:00pm	14.09%	14.78%	15.13%
7:00pm - Midnight	11.82%	13.89%	14.51%
Midnight - 6:00am	4.09%	4.67%	4.97%
Weekend Radio			
Listeners			
Dayparts [summary]	14.3%	15.41%	15.98%
6:00am - 10:00am	3.05%	3.47%	3.56%
10:00am-3:00pm	4.03%	4.39%	4.52%
3:00pm - 7:00pm	6.2%	6.66%	6.79%
7:00pm - Midnight	6.65%	7.18%	7.52%
Midnight - 6:00am	9.48%	10.71%	11.34%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	6%	6.65%	7%
Saturday: 8:00-11:00pm	7.42%	8.14%	8.43%
Sunday: 7:00-11:00pm	8.06%	8.56%	8.88%
9:00am-1:00pm	26.59%	28.29%	29.17%
9:00am-4:00pm	30.1%	32.08%	33.16%
4:00pm-7:00pm	25.88%	26.88%	27.59%
11:00pm-1:00am	41.17%	42.54%	43.51%
AVG Prime time Mon-Sun	2.57%	2.68%	2.62%

Alpena Burr Oak Stevensville New Lothrop North Adams Hemlock Marion Britton Canada Creek Rang Hazel Park Harrison Traverse City Pewamo Zilwaukee Croswell Vermore Intercultural Institute Grant Stockbridge Gaastra Fenton Lathrup Village Ludington Baldwin For Confectual Ministry Marcellus E Ocopyright 2012, Intercultural Institute for Contextual Ministry Ontenagon Caro Portland Chelsea Cadillac Lawrence

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10	TV VIEWERS	TV VIEWERS 0-3	TV VIEWERS 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Weekday				Weekend	Weekend	Weekend
6-7am	14.39%	14.99%	15.33%	Sat: 7-10am	Sat: 7-10am 16.14%	Sat: 7-10am 16.14% 16.15%
7-9am	17.76%	19.5%	20.5%	Sat: 10am-1pm	Sat: 10am-1pm 6.47%	Sat: 10am-1pm 6.47% 7.29%
9am-12noon	22.68%	24.26%	25.07%	Sat: 1-4pm	Sat: 1-4pm 23.4%	Sat: 1-4pm 23.4% 23.22%
12noon-4pm	7.42%	7.81%	8.09%	Sat: 4-6pm	Sat: 4-6pm 7.25%	Sat: 4-6pm 7.25% 7.46%
4-6pm	38.96%	40.31%	40.87%	Sat: 6-7pm	Sat: 6-7pm 1.47%	Sat: 6-7pm 1.47% 1.75%
6-7pm	20.09%	20.99%	21.78%	Sat: 7-8pm	Sat: 7-8pm 0.69%	Sat: 7-8pm 0.69% 1.05%
7-7:30pm	1.36%	1.78%	1.95%	Sat: 8-11pm	Sat: 8-11pm 7.42%	Sat: 8-11pm 7.42% 8.14%
7:30-8pm	12.06%	11.93%	12.01%	Sat: 11pm-1am	Sat: 11pm-1am 3.96%	Sat: 11pm-1am 3.96% 4.13%
8-11pm	6%	6.65%	7%	Sat: 1am-7pm	Sat: 1am-7pm 24.21%	Sat: 1am-7pm 24.21% 25.11%
11pm-12am	33.29%	34.78%	35.69%	Sun: 7-10am	Sun: 7-10am 1.6%	Sun: 7-10am 1.6% 1.69%
11pm-1am	41.17%	42.54%	43.51%	Sun: 10am-1pm	Sun: 10am-1pm 5.65%	Sun: 10am-1pm 5.65% 5.78%
1-6am	27.4%	28.58%	29.44%	Sun: 1-4pm	Sun: 1-4pm 5.2%	Sun: 1-4pm 5.2% 5.58%
				Sun: 4-7pm	Sun: 4-7pm 11.25%	Sun: 4-7pm 11.25% 11.45%
				Sun: 7-11pm	Sun: 7-11pm 8.06%	Sun: 7-11pm 8.06% 8.56%
				Sun: 11pm-1am	Sun: 11pm-1am 3.65%	Sun: 11pm-1am 3.65% 3.72%
				Sun: 1-7am	Sun: 1-7am 17.66%	Sun: 1-7am 17.66% 18.29%

Zeeland Brownie Park Cass City Northport Pinconning Hanover Canada Creek Ranch West Monroe Willage of Clarkston Copper City Le Roy Level Park-Oak Park Pellston Show Middletown Marion Feres Ksville Charlotte Bellaire St. Johns St. Helen Lake Isabella Buchanan Jos Contextual Ministry on Rothbury OCopyright 2012, Intercultural Institute for Contextual Ministry Traverse City Manistique Rosebush Beverly Hills Tus 58

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 61 and 62 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 36-40. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 43. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 45. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

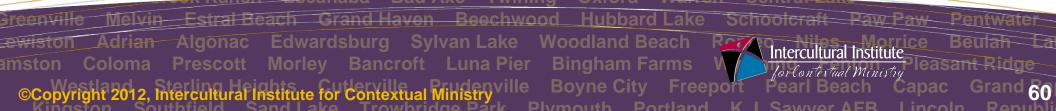


# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

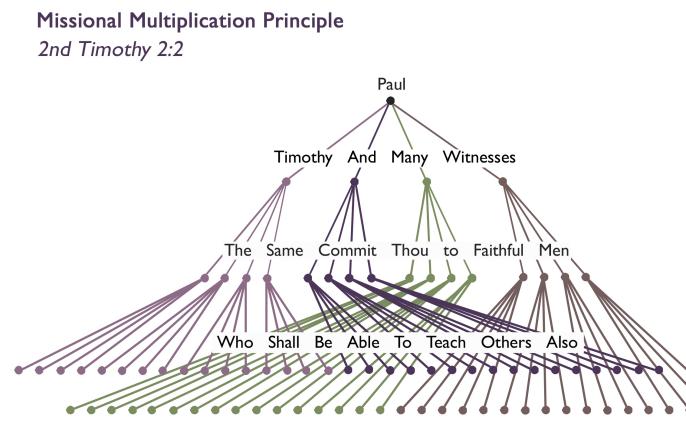
- 1. Review the shared places listed on page 47. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 49. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 51-53. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 55-58. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?



## **Biblical Missional Multiplication**

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.



Highland Park Grosse Pointe Park Mattawan Vicksburg Tekonsha Empire Buena Vista Sherwood Port F Pry Ann Arbor Au Sable Wayne Carleton South Rockwood Port Sanilar Intercultural Institute Warren Harper Woods Kingsford Bronson Custer Sturgis Mount Plessener Gontextual Ministry Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

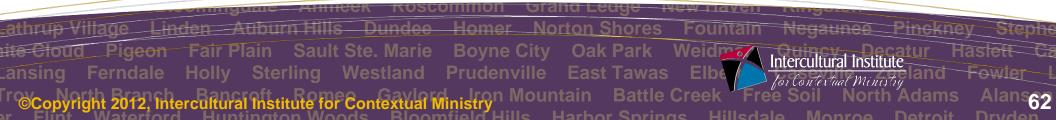
## **Establishing Redemptive Relationships**

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

#### **Communication Steps**

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



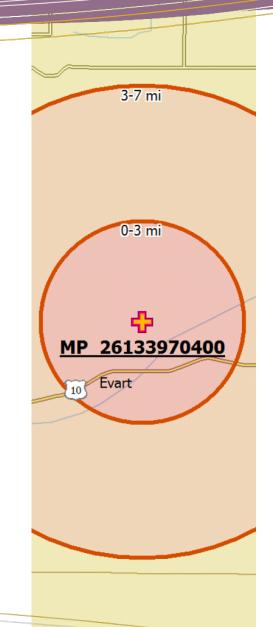


#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Olivet Ferrysburg Benton Harbor Newaygo Muskegon Ecorse Novi Edwardsburg Plainwell Belding Atlanta Elk-Rapids Hamtramck Roscommon East Jordan Morenci Intercultural Institute Fife Lake Big Bay Pierson Ubly Coldwater St. Louis Village of Clark Intercultural Institute City Multiken Copyright 2012, Intercultural Institute for Contextual Ministry Copyright 2012, Intercultural Institute for Contextual Ministry

## Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.





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