# MissionSite top unreached locations

Columbus Enochville **Bostic BEAUFORT**, NC Gibson River Bend CENSUS TRACT: 37031970300 Raemon Mutrib Vgden Knightdale Wade Hookerton Gden Knightdale Wade Hookerton REGION: Region 2: Central Coast Pinetops Kelly Apex Hickory Raef COUNTY: Carteret ersville Madis **Boiling Sprin** Weddinaton StoSITESCAPE: Townscapest In partnership with the: **MDENSITY PATTERN: MCarolina Shores** Millers Creel Intercultural Institute rmony Granite Quarry Fair lsborou for Contextual Ministry Frankl **Dobson** Rose Conwav Kinston North Carolina Baptists Caring. Sharing: Daring. Seve Knoll Shores ra©Copyright 2011 Ontercultural Institute for Contextual Ministry Pantego

#### MissionSite (TM) Table of Contents

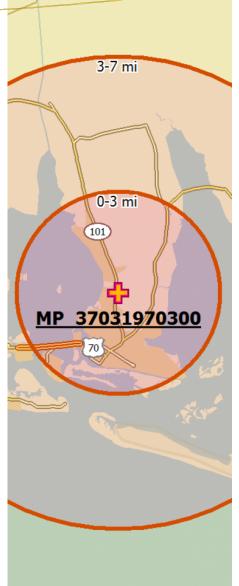
1	Site Location Summary	3
2	Spirituality Indicators	11
3	Current Demographic Summary	15
4	Projected Demographic Summary	20
5	Ethnographic Summary	25
6	Unreached Households by Lifestyle Segment	30
7	Identifying Focus Groups in this Location	35
8	Potential Cultural Bridges	36
9	Potential Cultural Barriers	42
10	Potential Cultural Themes	45
11	Potential Shared Places	47
12	Potential Shared Projects	49
13	Communication Media Content	51
14	Communication Media Usage	55
15	Using the Bridges, Barriers, Themes, etc.	59
16	Biblical Missional Multiplication	61
17	Establishing Redemption Relationships	62
18	Your MissionSite and the Missional Suite	63
19	Notes and Sources	65
20	Appendix: BCNC Churches by Distance	66

Hays Selma Whitakers Fairview Ayden Oak City Raleigh Cullowhee Wallburg Wade Ellenboro Mary Coats Reidsville Boardman Mar-Mac Royal Pines Sanford Butters Rock of the Matha Elk Park Pinets am Columbus Graham Lewiston Woodville Brunswick Altamahaw Low Tor Confectual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry

#### Site Location Summary

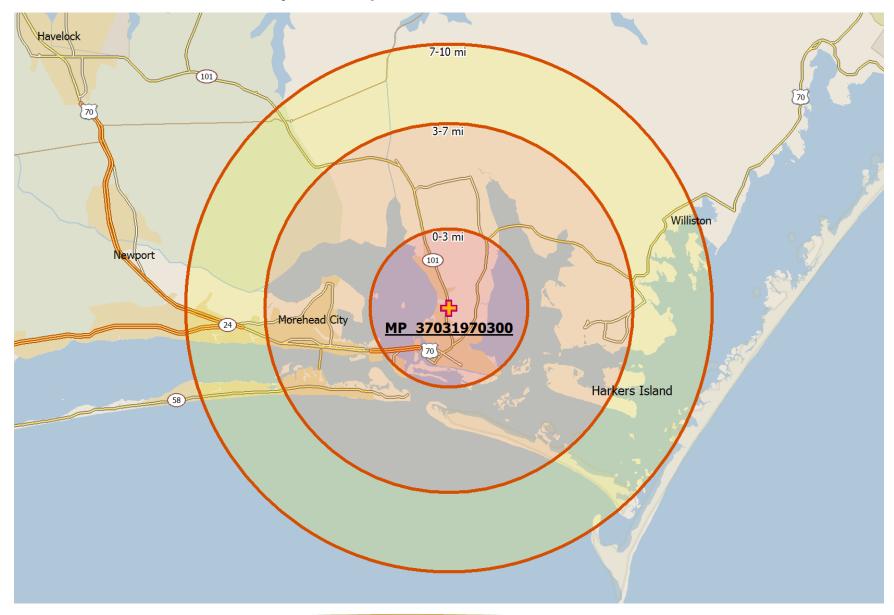
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3702	Region 2: Central Coast
3	County Location	37031	Carteret
4	Zipcode	28516	Carteret
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.14	Small towns adjacent to a medium town
8	Sitescape Density Pattern	Μ	10000-50000-10000



St. James <u>Green Level</u> Fountain Rural Hall Jackson Aurora Harrisburg Lake Waccamaw Fairview River Bend Wagram Ramseur South Henderson Clyde Washington <u>Mest Canton</u> Connelly Sprin hern Shores East Laurinburg Moravian Falls Crossnore Hertford St. Paul (Soute that Ministry the hern Aberd ©Copyright 2011, Intercultural Institute for Contextual Ministry Mount Airy Whispering Pines South Rosemary Oak Rigge

#### Site Location Summary - Map of the Site Location



Stem Midway Highlands Conetoe Boonville Garysburg Matthews White Lake Aurora Sawmills For Level Pantego Boardman Fairview White Plains Severn Belville Intercultural Institute Como Baysh Cinston Shelby Mebane Dallas Murphy Lewiston Woodville Kitty Hawk Confertual Ministry Barker Heights Copyright 2011, Intercultural Institute for Contextual Ministry Winston-Salem Swappapoa Peachland Pikeville France

### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

RURAL / URBAN	CODE	EXPLANATION
Metro or Non-Metro	0	Non-Metro
Urban Influence	5	Micropolitan area adjacent to a small metro area
Rural / Urban Continuum	4	
NCHS Rural Urban	5	Micropolitan - counties in a micropolitan statistical area
Codes		
NCES Urban Centric	32	Town: Distant: Territory inside an urban cluster that is more than 10 miles and less than or
Locale Codes		equal to 35 miles from an urbanized area.
IICM RUCA Values Index	79	Micropolitan core commuting: No additional code
ERS RUCA Commuting	4	Micropolitan area core: primary flow within an Urban Cluster of 10,000 to 49,999 (large
Value		urban cluster)
Percent Commuting to	6	Percent commuting from non metro to metro areas
Metro		
	Metro or Non-Metro Urban Influence Rural / Urban Continuum NCHS Rural Urban Codes NCES Urban Centric Locale Codes IICM RUCA Values Index ERS RUCA Commuting Value Percent Commuting to	Metro or Non-Metro0Urban Influence5Rural / Urban Continuum4NCHS Rural Urban5Codes32NCES Urban Centric32Locale Codes79IICM RUCA Values Index79ERS RUCA Commuting4Value5



### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	6,860	18,397	7,639
2010 Households	3,054	8,011	3,386
2010 Group Quarters Population	100	218	141

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	19	23	8
Language Diversity National Index	27	20	20
Foreign Born Diversity National Index	44	51	79
Ancestry Diversity National Index	51	67	76
Racial Diversity National Index	38	25	24

on Bonnetsville Tryon Love Valley Troutman East Spencer Indian Trail Ivanhoe Northwest Carthage H Broadway Buies Creek McFarlan Seven Springs Lasker Marion How Intercultural Institute Insville Clyde Simpson Winfall Cashiers Plymouth Silver City Powellsv Autryville Cameron North 6 Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	1	True
Retirement Destination County	1	True

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	1	True
Nonspecialized-dependent county indicator	0	False

esville Westport Mayodan Colerain Bailey Ellenboro Drexel High Point Askewville Middlesex Winterville Fairmont Eastover Sunset Beach Dallas Keener Mills River Lake Normer Intercultural Institute Jount Airy Dover Fayetteville Richfield Sugar Mountain Morganton McD for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	435	14.24%
Mainstay Communities	Established, Diverse Households	469	15.36%
Working Communities	Blue-collar, Working Families	1,093	35.79%
Country Communities	Rural, Agri. & Mining Families	604	19.78%
Aspiring Communities	Young Singles / Aspiring-Multihousing	341	11.17%
Urban Communities	High Density, Inner-city Neighborhoods	112	3.67%

Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry

# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

marle Ruth Hendersonville Leggett River Road Stanley Mocksville Tar Heel Fountain Weaverville Web Veldon Cajah's Mountain Kill Devil Hills Mebane Richfield Wendell Dan Kennanolis Eureka Kings B Surf City Seagrove Silver Lake Pumpkin Center Rowland Pink Hill Joe Confectual Ministry ty Stoneville Copyright 2011, Intercultural Institute for Contextual Ministry Elm City Winfall Summerfield Graham Archdale Fgre

# Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?



# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	18,447	2,084	11.3%
Unreached %	66.89%	68.25%	102.04
Religious But NOT Evangelical HH	4,195	511	12.18%
Religious But NOT Evangelical %	15.21%	16.73%	110
Spiritual But NOT Relig or Evang HH	3,573	354	9.91%
Spiritual But NOT Relig or Evang %	12.95%	11.6%	89.51
Not Evangelical, Not Interested HH	10,691	1,223	11.44%
Not Evangelical, Not Interested %	38.77%	40.03%	103.26



Vesville Wallburg Lewisville Statesville Ocracoke Rockingham Lake Norman of Catawba Lake Waccamaw La renton Colerain Hildebran Linden East Rockingham Yanceyville Ahori Intercultural Institute Chapel Bostic Lilesville Pittsboro Glen Alpine Elon Wagram Cajah's for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **Spirituality Indicators - Churchscape**

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BCNC Churches	24	2	8.33%
Active BCNC Attenders	2,784	212	7.61%
Active Evangelical Households	3,722	395	10.62%
Active Evangelical Percent	13.50%	12.94%	95.88
Inactive Evangelical Households	5,411	574	10.62%
Inactive Evangelical Percent	19.62%	18.81%	95.88
# New Churches Needed	0	0	0%





#### Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Calvary - Beaufort	0.12 mi	92	Plateauing
2	Beaufort First - Beaufort	1.25 mi	120	Plateauing
3	Hispanic Mission - Morehead City	3.54 mi	30	Insufficient Data
4	Morehead City First -	3.54 mi	335	Declining
5	Morehead City Bogue Banks - Atlantic Beach	4.21 mi	352	Declining
6	Island Road - Beaufort	5.34 mi	7	Declining
7	Huggins Memorial - Harkers Island	6.10 mi	43	Declining
8	Open Door - Morehead	6.19 mi	117	Insufficient Data
9	Reeces Chapel Missionary Baptist - Newpor	6.50 mi	170	Growing
10	Woodville - Beaufort	7.48 mi	85	Declining
11	Parkview - Morehead City	7.58 mi	282	Declining
12	Marshallberg - Marshallberg	7.70 mi	64	Declining
13	Smyrna Missionary - Smyrna	7.77 mi	44	Growing
14	Davis First - Davis	11.79 mi	56	Plateauing
15	Newport - Newport	12.55 mi	115	Plateauing

	CHURCHES	DIST.	WRSHP	IICM
	ononeo	DIGT.	AVG	CGR
16	Victory - Newport	12.90 mi	37	Declining
17	Havelock Korean - Havelock	14.98 mi	15	Declining
18	McCotter Boulevard - Havelock	14.98 mi	111	Declining
19	Cherry Branch - Havelock	15.80 mi	46	Growing
20	Croatan - Newport	16.53 mi	19	Plateauing
21	The Bridge	16.71 mi	0	Insufficient Data
22	The Intersection	17.04 mi	116	Insufficient Data
23	Havelock First - Havelock	17.20 mi	218	Declining
24	Havelock Community - Havelock	17.45 mi	75	Growing
25	Sea Level Missionary - Sea Level	18.55 mi	49	Declining
26	Cherry Point - Havelock	18.68 mi	177	Plateauing
27	Atlantic Missionary - Atlantic	20.39 mi	59	Declining
28	Oriental First - Oriental	20.59 mi	70	Plateauing
29	Cornerstone Gospel Baptist Church Emerald Isle - Emerald	21.24 mi	22	Insufficient Data
30	Emerald Isle - Emerald	23.06 mi	0	Insufficient Data

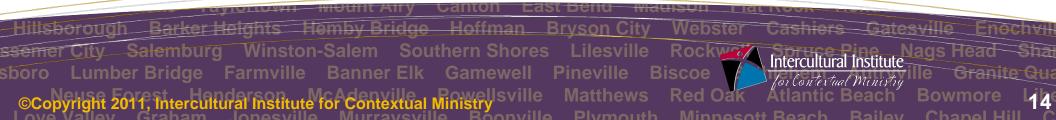
e Waccamaw Askewville Oak Island Kenly Durham Clyde Southern Shores Calabash Beech Mountain H Ladenboro Fayetteville Castalia Old Fort Bogue Brevard Etowah Boil of Intercultural Institute Nags Head Randleman Moravian Falls Weddington Vanceboro Elle for Confertual Ministry Confertual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes BCNC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.



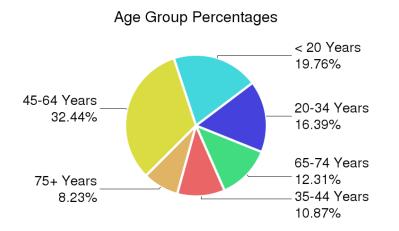
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO	DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	52,567	5,974	11.36%	1990 Households	21,242	2,540	11.96%
2000 Population	59,383	6,265	10.55%	2000 Households	25,204	2,820	11.19%
2010 Population	64,968	6,860	10.56%	2010 Households	27,579	3,054	11.07%
			in this Missic	nSite	Location Ty	/pe	0-3mi Band
🗖 0-3mi Band	🗖 3-7mi	Band	7-10mi Band	County	Residential		3,237
40,000					Residential	Apt.	270
30,000					Residential	Non-Apt.	2,967
00,000					Business		321
20,000					Seasonal		0
					USPS Resid	dential	3,054
10,000 0 Residential Reside	ential Apt. Residential No	on-Apt. B	usiness Season	al JSPS Residential USPS Business	USPS Busir	ness	299

Bunn Jonesville Hot Springs Bath King Bald Head Island Granite Quarry Conway Midway Eden Sa Unionville Weaverville Shallotte Franklinton Rockingham Bailey Trouting Light Oak Ellenboro Elen Casar Marshall Dallas Elizabethtown Southport Mesic Lillington Creve for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Franklin, Yadkinyillo, Harmony, Kannapolis, Murraysvillo

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

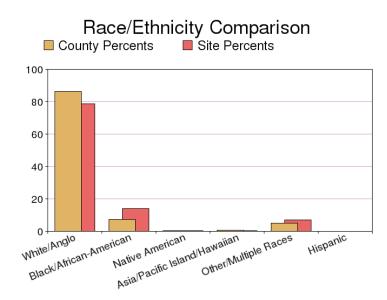


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	4.08%	4.43%	108.58
4-5 Years	2.04%	1.49%	73.04
6-8 Years	3.05%	2.64%	86.56
9-11 Years	3.11%	2.84%	91.32
12-13 Years	2.09%	2.11%	100.96
14-17 Years	4.36%	3.78%	86.7
18-19 Years	2.22%	2.45%	110.36
0-5 Years	6.12%	5.92%	96.73
6-12 Years	7.2%	6.53%	90.69
13-19 Years	7.63%	7.29%	95.54
< 20 Years	20.95%	19.74%	94.22
20-34 Years	16.31%	16.37%	100.37
35-44 Years	11.2%	10.86%	96.96
45-64 Years	31.04%	32.41%	104.41
65-74 Years	11.84%	12.3%	103.89
75+ Years	8.65%	8.22%	95.03
Median Age	46	48	104.93
Median Age (Male)	45	46	104.31
Median Age (Female)	47	50	104.89

Reyal Pines <u>Stantonsburg</u> Hamilton Vann Crossroads Rosman Cherryville Ellenboro Faith Williamster The Star Lake Park Spiveys Corner Whitakers Indian Trail Hayesville <u>Intercultural Institute</u> Midland B Cedar Point Jacksonville Yadkinville Newport Vanceboro Murphy Konfectual Ministry <sup>Confectual Ministry</sup> <sup>Confectual Institute for Contextual Ministry</sup>

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	86.47%	78.56%	90.85
Black, African-American	7.38%	14.1%	190.99
Native American	0.48%	0.17%	36.43
Asian	0.62%	0.29%	46.65
Pacific Island, Hawaiian	0.07%	0.03%	41.18
Other/Multiple Races	4.98%	6.84%	137.34
Hispanic	0%	3.59%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	47,682	5,115	
Less than 9th Grade	4.07%	4.24%	95.95
No High School Diploma	7.77%	7.47%	103.99
High School Graduate	31.54%	31.12%	101.33
Some College, no degree	22.51%	23.97%	93.92

10.23%

14.67%

9.21%

7.64%

16.11%

9.44%

133.89

91.05

97.55

Spring Lake Oxford Harrellsville Arapahoe Morrisville Salem La Grange Mint Hill Andrews Games City Red Oak Banner Elk Peachland Winton Brunswick Warsaw Jett Andrews Murfreesbord Cricket South Henderson Hookerton East Arcadia River Bend Stem for Contextual Ministry hecopyright 2011, Intercultural Institute for Contextual Ministry Roanoke Rapids Boone Aurora Chimney Rock Village 17

Associate Degree

Graduate/Prof. degree

**College Degree** 

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	4.88%	5.5%	184.56
\$10,000 to \$19,999	11.53%	14.47%	125.48
\$20,000 to \$29,999	10.8%	10.9%	100.94
\$30,000 to \$49,999	22.69%	23.22%	102.33
\$50,000 to \$59,999	10.55%	8.78%	83.17
\$60,000 to \$69,999	9.2%	9.95%	108.25
\$70,000 to \$79,999	6.86%	6.78%	98.8
\$80,000 to \$89,999	5.14%	4.65%	90.5
\$90,000 to \$99,999	3.51%	3.24%	92.45
\$100,000 to \$124,999	5.42%	2.1%	38.63
\$125,000 to \$149,999	3.8%	3.7%	97.28
\$150,000 to \$199,999	3.88%	4.35%	112.25
\$200,000 to \$249,999	0.77%	1.05%	136.31
\$250,000 or more	0.97%	1.24%	128.04
Median Household	50,075	46,087	92.04
Average Household	65,276	66,130	101.31
Per Capita Household	28,117	29,464	104.79
Family/Non-Family Household			
Income			
Median Family Income	59,294	59,202	99.84
Average Family Income	75,310	75,559	100.33
Median Non-Family Income	32,877	29,585	89.99
Average Non-Family Income	46,140	42,401	91.9

Pineville Lexington Roper La Grange Columbia Bald Head Island Roxobel Farmville Harkers Island Hookerton Harrisburg Tar Heel Archdale Washington Park Cricket Karry Intercultural Institute Yadkinville Angier Gatesville Old Fort Whiteville Oak City Nags Heaver Forest City South Rosema 18 Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Reconvertion New Bern Hamlet Holden Beach Concern Bethel

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	65.6%	62.54%	95.34
Families with Children	23.96%	22.82%	95.27
Families without Children	41.64%	39.72%	95.38
Non-Family Households			
% Non-Family Households	34.4%	37.46%	108.89
Non-Families with Children	0	0	0
Non-Families without Children	34.4	37.46	108.89
Housing Units			Index
Total Housing Units	46,730	3,845	
Vacant percent	40.98%	20.55%	50.13
Owned percent	44.74%	54.02%	120.74%
Rented Percent	14.28%	25.41%	177.94
Households by Size			Index
Avg household size	2.32	2.21	95.26
Avg family hh size	2.91	2.83	97.25
Avg non-family hh size	1.18	1.18	100
Households By Count of Persons			Percent
One	7,714	971	12.59%
Two	10,629	1,155	10.87%
Three or Four	7,667	810	10.56%
Five+	1,569	119	7.58%

Walkertown Maiden Bolton Severn North Wilkesboro Garland Cherryville Belville Hemby Bridge Kelle dar Rock Southern Pines Waynesville Andrews Grandfather Lake Lure Program Beachland Sea Breeze Bolivia Kernersville Sanford Murfreesboro Bath Stony Point Asher Gortextual Ministry Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

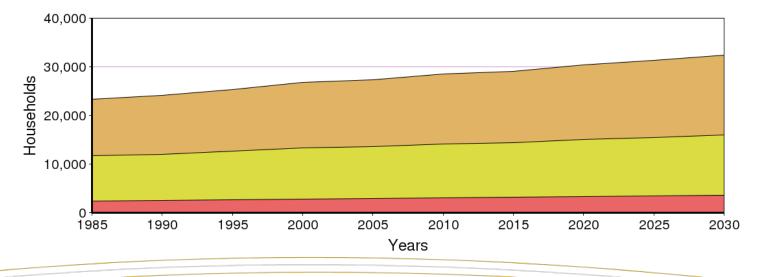
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	52,567	5,974	11.36%
2000 Population	59,383	6,265	10.55%
2010 Population	64,968	6,860	10.56%
2015 Population	67,684	7,194	10.63%

Household Change from 1985 to 2030

📕 0-3mi Ring 👘 🔲 0-7mi Ring

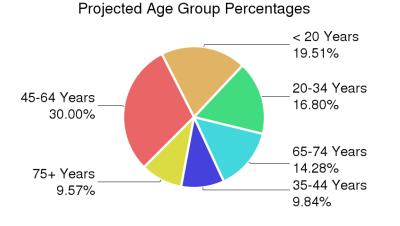
📕 0-10mi Ring



Copyright 2011, Intercultural Institute for Contextual Ministry M

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

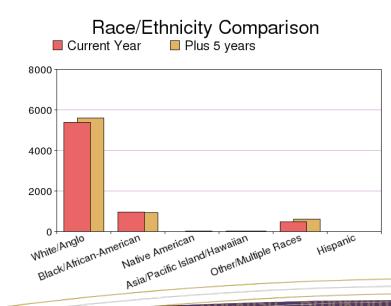


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	4.43%	4.25%	95.94
4-5 Years	1.49%	1.52%	102.01
6-8 Years	2.64%	2.85%	107.95
9-11 Years	2.84%	2.96%	104.23
12-13 Years	2.11%	2.09%	99.05
14-17 Years	3.78%	3.56%	94.18
18-19 Years	2.45%	2.25%	91.84
0-5 Years	5.92%	5.77%	97.47
6-12 Years	6.53%	6.84%	104.75
13-19 Years	7.29%	6.87%	94.24
< 20 Years	19.74%	19.48%	98.68
20-34 Years	16.37%	16.78%	102.5
35-44 Years	10.86%	9.83%	90.52
45-64 Years	32.41%	29.96%	92.44
65-74 Years	12.3%	14.26%	115.93
75+ Years	8.22%	9.56%	116.3
Median Age	46	49	105.75
Median Age (Male)	45	47	106.44
Median Age (Female)	47	51	106.75

now Hill Cherryville McFarlan Conway Winfall Gatesville Henderson Waynesville Statesville Garland Lumberton New London Bowmore Franklin Pineville Siler City Later Intercultural Institute Lucama Sandy Creek Gibson Sea Breeze Mint Hill Rose Hill James City Line Stoval Ministry Jor Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	78.56%	77.88%	99.14
Black, African-American	14.1%	12.84%	91.12
Native American	0.17%	0.25%	143.04
Asian	0.29%	0.35%	119.2
Pacific Island, Hawaiian	0.03%	0.06%	190.71
Other/Multiple Races	6.84%	8.62%	126.06
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	5,115	5,396	
Less than 9th Grade	4.24%	3.72%	87.8
No High School Diploma	7.47%	5.76%	77.17
High School Graduate	31.12%	32.02%	102.89
Some College, no degree	23.97%	22.35%	93.25
Associate Degree	7.64%	8.93%	116.85
College Degree	16.11%	16.85%	104.57
Graduate/Prof. degree	9.44%	10.36%	109.71

oke Rapids Mountain View Northlakes Huntersville Love Valley Five Points Millers Creek Laurinburg Mid asker Pikeville Warsaw McLeansville Saluda Marion Hobgood Midway Intercultural Institute Bayshore Selma Roseboro Hertford Fallston Mint Hill Enfield Butter for Contextual Ministry Corpyright 2011, Intercultural Institute for Contextual Ministry Corpyright 2011, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	5.5%	4.52%	82.19
\$10,000 to \$19,999	14.47%	13.06%	90.22
\$20,000 to \$29,999	10.9%	10.18%	93.36
\$30,000 to \$49,999	23.22%	22.19%	95.6
\$50,000 to \$59,999	8.78%	8.63%	98.36
\$60,000 to \$69,999	9.95%	11.07%	111.16
\$70,000 to \$79,999	6.78%	7.43%	100.75
\$80,000 to \$89,999	4.65%	5.12%	104.03
\$90,000 to \$99,999	3.24%	3.41%	105.33
\$100,000 to \$249,999	2.1%	2.28%	108.62
\$125,000 to \$149,999	3.7%	4.36%	117.92
\$150,000 to \$199,999	4.35%	5.18%	119.06
\$200,000 to \$249,999	1.05%	1.14%	108.62
\$250,000 or more	1.24%	1.33%	106.72
Median Household	46,087	51,463	111.66
Average Household	66,130	71,293	107.81
Per Capita Household	29,464	31,370	106.47
Family/Non-Family Household			
Income			
Median Family Income	59,202	64,536	109.01
Average Family Income	75,559	80,075	105.98
Median Non-Family Income	29,585	34,910	118
Average Non-Family Income	42,401	52,958	124.9

deen Forest City Hightsville Emerald Isle Biltmore Forest Aulander Wingate King Parmele Calypso To Tospect Oriental Kelly Dunn Robbinsville Balfour Clayton Centerville Intercultural Institute Roper Ansonville Stantonsburg Edenton Lumberton Bunn La Grange for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	62.54%	61.21%	97.87
Families with Children	22.82	21.06	92.26
Families without Children	39.72	39.17	98.62
Non-Family Households			
% Non-Family Households	37.46%	38.79%	103.56
Non-Families with Children	0	0	103.56
Non-Families without	37.46	38.79	103.56
Children			
Housing Units			
Total Housing Units	3,845	3,986	103.67%
Vacant percent	20.55%	20.67%	100.61
Owned percent	54.02%	54.49%	100.87
Rented Percent	25.41%	24.86%	97.84
Households by Size			
Avg household size	2.21	2.24	101.36%
Avg family hh size	2.83	2.94	103.89%
Avg non-family hh size	1.18	1.15	97.46%
Households By Count of			
Persons			
One	971	1,026	105.66%
Two	1,155	1,144	99.05%
Three or Four	810	856	105.68%
Five+	119	137	115.13%

Cofield Waxhaw Pilot Mountain Dobson Harrellsville River Bend Mountain Home Sims Boone Mars and Kittrell Chapel Hill Creswell Enfield Fletcher Woodland Hot Springer Intercultural Institute Fairview Carrboro Kill Devil Hills Etowah Ellerbe Rockingham Lewisvi for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Albemarle Dundarrach Calabash Kelford Saluda Liber

# **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10	BORN IN	1:	l: 0-3	l: 0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Foreign Born Pop	251	297	130	Eastern Africa	a	a 0	a 0 0
Northern Europe	37	16	24	Middle Africa		0	0 0
Western Europe	15	24	11	Northern Africa		0	0 0
Southern Europe	10	20	2	Southern Africa		0	0 0
Eastern Europe	13	4	4	Western Africa		0	0 0
Other Europe	0	0	0	Other Africa		0	0 0
Eastern Asia	21	14	4	Oceania		0	0 0
So. Central Asia	0	27	0	Caribbean	5	5	5 1
SE Asia	19	22	4	Central Amer.	10	)4	)4 105
Western Asia	0	29	18	South America	12		32
Other Asia	0	0	0	North America	1	5	5 3
				Born at sea	0		0

a Fair Bluff Lake Norman of Catawba Momeyer Sunset Beach East Laurinburg Patterson Springs Apex B Daks Garysburg Southern Pines Badin Hope Mills Erwin Forest City Intercultural Institute City Milton Banner Elk Micro Green Level Surf City Midland Long Visco Intercultural Ministry Confectual Ministry Calypso Lowell Louisburg Ayden Sea Breeze Ral 25

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES	SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	6,292	17,480	5,308	Other Indo-Euro	0	0	0
Spanish	163	452	123	Asian/PI languages	0	0	0
Other Indo-Euro	145	200	33	Chinese	0	7	22
language	110	200	00	Japanese	40	13	0
French (incl. Patois,	67	119	17	Korean	0	10	0
Cajun)				Mon-Khmer,	0	0	0
French Creole	0	0	0	Cambodian			
Italian	21	26	3	Miao, Hmong	0	0	0
Portuguese	12	1	0	Thai	0	2	0
German	22	43	10	Laotian	0	0	0
Yiddish	0	0	0	Vietnamese	34	0	0
Other West Germanic	0	4	0	Other Asian	0	27	0
A Scandinavian	0	4	0	Tagalog	0	10	6
Language				Other Pacific Is	0	0	0
Greek	23	0	2	Other languages	0	76	24
Russian	0	3	0	Navajo	0	0	0
Polish	0	0	1	Other Native N.	0	0	0
Serbo-Croatian	0	0	0	American			
Other Slavic Language	0	0	0	Hungarian	0	0	0
Armenian	0	0	0	Arabic	0	54	22
Persian	0	0	0	Hebrew	0	0	0
Gujarathi	0	0	0	African languages	0	17	0
Hindi	0	0	0	Other unspecified	0	5	2
Urdu	0	0	0				

yville Stallings Brices Greek Maysville Teachey Sea Breeze Bethania Barker Ten Mile Sugar Mountain etteville Siler City Pineville Kings Mountain Gamewell Southern Shores Intercultural Institute Chocowinity Newton Grove Minnesott Beach Lewiston Woodville Creek Roxb Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

7-10

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Reporting ancestry	5,339	13,634	4,388
Arab	0	57	29
Armenian	0	0	0
Austrian	37	16	20
British	25	57	44
Canadian	8	6	6
Croatian	0	1	0
Czech	0	18	2
Czechoslovak	0	17	2
Danish	12	24	13
Dutch	36	116	79
English	1,240	2,799	1,012
European	123	81	12
Finnish	15	10	5
French (not Basque)	44	321	94
French Canadian	137	79	21
German	374	1,208	559
Greek	36	17	10
Hungarian	6	4	26
Iranian	0	0	0

Brunswick Angier Leland Fletcher Whiteville McLeansville Troy Arapahoe Washington Woodlawn Robbinsville Sandyfield Red Oak Blowing Rock Brevard Icard Ans North Topsail Beach Stallings Laurel Park Cofield Northwest Pinebluff Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

ast Reckingham <u>Haxton</u> West Marion <u>Mesic Gastonia</u> Rosman Wagram Zebulon Kannapolis La Grange Hockerton Granite Quarry Rockingham Ranlo Mountain View Ramseur Intercultural Institute orman of Catawba Kelford Gorman Carthage Hudson Cornelius Beaufo Dallas Confectual Ministry fi Copyright 2011, Intercultural Institute for Contextual Ministry White Oak Garysburg Dallas Columbus Seven Spring 28

# Using the Demographic Indicators

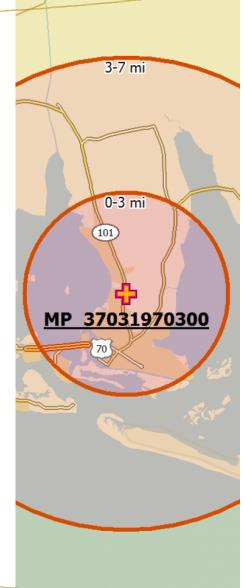
#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Jefferson Fletcher Grover Trenton Benson Lowell Mar-Mac Landis Bethania Beaufort White Lake S Burnsville Connelly Springs Vass Elm City Lewisville Hamilton Herry Intercultural Institute ton Cooleemee Fayetteville Jonesville Lawndale Saxapahaw Balfour ©Copyright 2011, Intercultural Institute for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	3,054	100%	2,086	100%
AFFLUENT SUBURBIA	25	0.82%	20	0.96%
America's Wealthiest	25	0.82%	20	0.96%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	410	13.43%	275	13.18%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	410	13.43%	275	13.18%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	122	3.99%	83	3.98%
Successful Urban Sprawl	59	1.93%	0	0%
2nd City Homebodies	21	0.69%	42	2.01%
Prime Middle America	0	0%	14	0.67%
Urban Optimists	42	1.38%	0	0%
Family Convenience	0	0%	27	1.29%
Mid-Market Enterprise	0	0%	0	0%

Copyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	3,054	100%	2,086	100%
BLUE COLLAR BACKBONE	152	4.98%	102	4.89%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	152	4.98%	102	4.89%
AMER. DIVERSITY	347	11.36%	248	11.89%
Ethnic Urban Mix	15	0.49%	11	0.53%
Urban Blues	11	0.36%	7	0.34%
Professional Urbanites	244	7.99%	176	8.44%
Urban Advancement	56	1.83%	38	1.82%
Amer. Great Outdoors	9	0.29%	6	0.29%
Mature America	12	0.39%	10	0.48%
METRO FRINGE	941	30.81%	646	30.97%
Steadfast Conservative	868	28.42%	595	28.52%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	73	2.39%	51	2.44%

Manteo Atkinson Washington Park Clyde La Grange Charlotte Boiling Spring Lakes Roxboro Rosinal Widdleburg Harrisburg Wilson Chimney Rock Village Fletcher Speed Intercultural Institute Duck Ronda Everetts Sneads Ferry Ellerbe Fayetteville South Weldo Confextual Ministry Mars Hill Rutherfordton Wint Hill Northlakes Wrigh 32 Confextual Institute for Contextual Ministry Atlantic Beach Ruth Aboskie Fremont Burnsville Ca

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH &	& Percent
Total	3,054	100%	2,086	100%
REMOTE AMERICA	178	5.83%	109	5.23%
Hardy Rural Fam.	167	5.47%	102	4.89%
Rural Southern Living	0	0%	0	0%
Coal & Crops	11	0.36%	7	0.34%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	341	11.17%	252	12.08%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	309	10.12%	229	10.98%
Stable Careers	32	1.05%	23	1.1%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	426	13.95%	277	13.28%
Aspiring Hispania	293	9.59%	0	0%
Industrious Country Living	0	0%	199	9.54%
America's Farmland	18	0.59%	0	0%
Comfy Country Living	115	3.77%	11	0.53%
Small Town Connections	0	0%	67	3.21%
Hinterland Fam.	0	0%	0	0%

Rock Sharpsburg Patterson Springs River Bend Mar-Mac Taylortown Williamston Banner Elk Seven La Wilson Marvin Dover Vanceboro Jonesville Aurora Dobbins Heights Canage Bethlehem Morven Franklin Cleveland Speed Whitsett Roseboro Earl Creswell Walston Confectual Ministry Scopyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	3,054	100%	2,086	100%
STRUGGLING SOCIETIES	77	2.52%	50	2.4%
Rugged Southern Style	22	0.72%	13	0.62%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	55	1.8%	37	1.77%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	35	1.15%	24	1.15%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	20	0.65%	14	0.67%
Urban Diversity	0	0%	0	0%
New Generation Activists	15	0.49%	10	0.48%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

utner Dundarrach Mountain Home Nags Head Grandfather South Weldon Rolesville Cerro Gordo Conete Leland Gaston Brunswick Boonville Pinebluff Polkton Pine Knoll Sport Intercultural Institute Silver Lake Yadkinville Norwood Pinehurst Kinston Stanley JAARS for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry

# Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

He Fearrington Asheville Rocky Mount Proctorville Kitty Hawk Seven Devils Kingstown Avery Creek Ga wile Skippers Corner Pumpkin Center South Henderson Trinity Murfrees Intercultural Institute furst Sims Wesley Chapel Summerfield Long View Staley St. Stephens Intercultural Institute Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Winton Gamewell La Grange Faith Wilson West Jetter

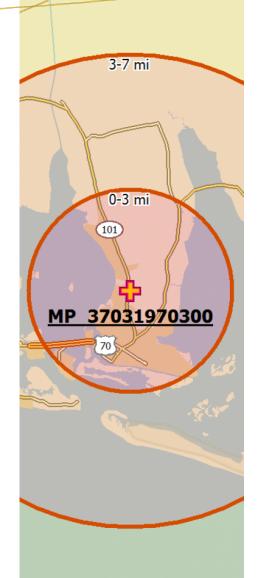
#### **Potential Cultural Bridges**

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



Hing Spring Lakes Concord Granite Falls Taylortown Randleman Hobgood St. Helena Dunn Bethel Bak Kingstown Bayshore Toast Elm City Walkertown Fearrington Broadway Intercultural Institute Welcome Red Springs Stantonsburg Jackson Balfour Fayetteville Bay Contextual Ministry S Copyright 2011, Intercultural Institute for Contextual Ministry McDonald Lansing, West Contextual Ministry Source Fastor Source Red Springs Stantonsburg Jackson Balfour Fayetteville Bay Source Based Biscoe Eas 36

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	74%	74%	75%
Use Comp. for Internet/E-mail	58%	57%	58%
Internet Use: E-Mail	48%	47%	48%
Use Comp. for Comp. Games	39%	37%	37%
Use Comp. for Word Processing	39%	37%	38%
Use Comp. for Shopping	34%	31%	32%
Use Comp. for Digital Camera	32%	30%	31%
Photo Editing			
Use Comp. for Education	32%	29%	29%
Use Comp. for Banking	29%	28%	29%
HH Owns DVD Player	27%	26%	27%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Internet Use: News/ Weather	27%	26%	26%
Internet Use: Banking	23%	23%	24%
Use Comp. for News/Info./Data	21%	20%	21%
Service			
PC-Network-HH Has One	16%	16%	16%
Use Comp. for Personal Financial	14%	13%	14%
Mngmnt			
Use Comp. for Accounting	13%	13%	14%
Use Comp. for Filing/DB Mngmnt	12%	11%	11%
Internet Use: Research/ Education	12%	11%	11%
Internet Use: Shopping: Gathered	11%	11%	11%
Info. for Shopping			
Internet Use: Shopping: Made A Purchase	11%	11%	11%



The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	66%	66%	66%
Dining Out (Not Fast	58%	57%	58%
Food)			
Reading Books	55%	54%	55%
Card Games	42%	41%	41%
Gardening	37%	34%	35%
Cooking for Fun	36%	35%	34%
Go To A Beach/Lake	35%	34%	34%
Board Games	32%	31%	31%
Visit Museum	20%	19%	20%
Photography	19%	18%	19%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	70%	70%	70%
Gen./Fam. Practitioner	41%	42%	42%
Dentist	30%	29%	30%
Backache	23%	23%	22%
Eye Dr.	22%	23%	23%
Hypertension/High Blood	21%	22%	22%
Pressure			
None Of These	19%	19%	19%
High Cholesterol	19%	19%	19%
Any Arthritis	18%	18%	18%
Acid Reflux Disease (GERD)	15%	16%	16%

sbore Creswell River Road Whitsett Marvin Gaston Salisbury Maxton Cramerton Youngsville Mount Bessemer City Lucama Stovall Ogden Everetts Harmony Dobbine Intercultural Institute Myrtle Grove Parmele Bogue Spruce Pine Clyde Beaufort Goldston Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	25.78%	26.68%	27.29%
Live Theater	20.59%	20.2%	21.18%
Live Theater Most Often	17.35%	16.85%	17.65%
Rock/Pop Concerts Most	13.21%	13.17%	13.11%
Often			
Dance Performance	8.76%	8.31%	8.51%
Comedy Club	8.16%	8.26%	8.06%
Movies: Action/Adventure	37.38%	37.32%	37.31%
Movies: Comedy	37.05%	36.76%	36.7%
Movies: Fam.	19.56%	19.1%	18.78%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Drama	19.2%	19.67%	20.25%
Movies: Romantic Comedy	18.77%	19.25%	19.35%
Movies: Mystery	15.89%	15.62%	16.16%
MLB Baseball Reg. Season	6.15%	6.37%	6.69%
College Football Reg.	5.68%	5.69%	6%
Season			
NFL Football Reg. Season	5.62%	5.79%	5.99%
College Basketball Reg.	3.55%	3.72%	3.81%
Season			
Auto Racing Events	2.6%	2.52%	2.52%
NBA Basketball Reg.	2.57%	2.64%	2.66%
Season			



The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

3-7

MILES

8.97%

10.1%

9.01%

9.76%

9.44%

8.45%

7.8%

8.36%

7.58%

7.84%

6.72%

6.32%

5.98%

5.96%

7-10

**MILES** 

8.71%

9.86%

8.99%

9.86%

9.8%

8.1%

7.89%

8.03%

7.45%

7.9%

6.8%

6.25%

6.07% 5.82%

BRIDGES	0-3	3-7	7-10		BRIDGES
	MILES	MILES	MILES		
Walking for Exercise	41.26%	40.4%	41.37%		Target Shooting
Swimming	32.62%	32.32%	32.68%		Baseball
Bowling	21.01%	20.25%	20.17%		Backpacking/Hiking
Freshwater Fishing	17.89%	18.7%	18.61%		Aerobics
Billiards/Pool	16.84%	16.98%	16.85%		Power Boating
Camping Trips	16.23%	15.74%	15.67%		Football
Neight Training	14.46%	13.78%	13.88%		Canoeing/Kayaking
Jogging/Running	13.98%	12.76%	12.86%		Volleyball
Golf	13.94%	13.01%	13.53%		Softball
Basketball	13.63%	13.41%	13.13%		Saltwater Fishing
Mountain/Road Biking	13.19%	12.85%	13.09%		Yoga
Using Cardio Machine	13%	12.51%	12.87%		Soccer
Stationary Cycling	12.3%	11.98%	12.34%		Tennis
Hunting	10.82%	11.09%	10.73%		Motorcycling

Drexel Rex Topsail Beach Charlotte Butner Five Points Middleburg Teachey Danbury Pikeville Cla tain Home Casar Cajah's Mountain Concord Stanley Myrtle Grove Cashir Chadbourn Stovall Lewister Gorman Sylva Louisburg Leland Kitty Hawk Valley Hill Elroy Clarkto Torcontextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10	
	MILES	MILES	MILES	
Horseback Riding	6.11%	6.11%	6.01%	
Ice Skating	5.71%	5.11%	4.96%	
Roller Skating	5.34%	5.16%	4.97%	
Archery	5.25%	4.56%	4.41%	
Fly Fishing	4.84%	4.83%	4.77%	
Water Skiing	4.79%	4.61%	4.57%	
Downhill & X-Country	4.77%	4.76%	4.65%	
Skiing				
Snorkeling	4.35%	4.39%	4.29%	
Jet Skiing	4.26%	4.16%	4.1%	
Snowmobiling	4.19%	3.84%	3.65%	

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Racquetball	4%	3.95%	3.77%
Auto Racing	3.95%	3.38%	3.19%
Hockey	3.8%	3.58%	3.41%
Rock Climbing	3.7%	3.14%	3.05%
Sailing	3.48%	3.66%	3.74%
Skateboarding	3.44%	3.27%	3.09%
Martial Arts	3.36%	3.01%	2.88%
Snowboarding	3.32%	3.35%	3.18%
Rowing	2.96%	2.8%	2.79%
Surfing & Windsurfing	2.59%	2.58%	2.44%

sipee Pine Level Rocky Mount Liberty Bent Creek Locust Cerro Gordo Polkton Roseboro Fairview Ki Lavassa Centerville Saluda Morrisville Calypso Conetoe Orrum Beau Intercultural Institute Cajah's Mountain Lake Waccamaw Garysburg Concord St. James VI Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

#### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

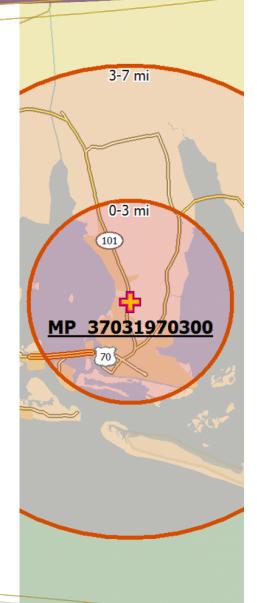
#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



mpkin Center Lansing Grover Lake Santeetlah Plymouth Macclesfield Mocksville Peachland Stanley Le Gest City Dobbins Heights Bethania Mesic Burnsville Scotland Neck <u>Intercultural Institute</u> Manue Greek McLeansville Edenton Navassa East Laurinburg Garland Laurel Park Geopyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

#### Potential Cultural Barriers -- Introduction (part 2)

#### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

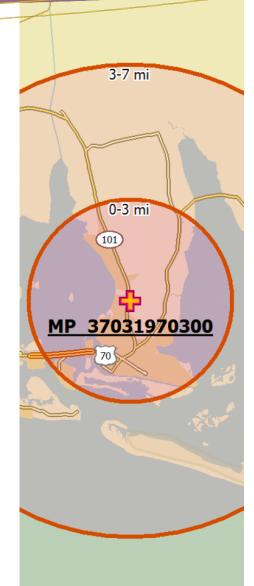
#### CULTURAL BARRIERS OF ACCEPTANCE

#### **Christian Subculture**

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



East Spencer Conover Richlands Angier Westport Leggett Arapahoe Wade Faith Midland Connelly Elkin Bath Polkville Robbinsville Mesic Salisbury Lawndale Waco Sparta Hays Kenly Cullowhee Atlantic Beach Mills River Emerald Is for Contextual Ministry Correctual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry 43

## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3	3-7	7-10	BA	ARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES			MILES	MILES	MILES
Important Continue Learning	50%	50%	49%	Lik	ke to Stand Out In A Crowd	21%	20%	19%
New Things					ke To Pursue	19%	19%	19%
Find It Difficult To Say No To My	37%	37%	36%		nallenge/Novelty/Change			
Kids					arijuana Should Be Legalized	19%	19%	19%
Speak My Mind Even If It Upsets	36%	36%	36%		arely Sit Down to a Meal	18%	16%	16%
People					ogether At Home			
Woman's Place Is In The Home	35%	34%	34%		Am A Workaholic	15%	16%	15%
Prefer To Have Few	35%	34%	35%		nly Work Current Job for The	15%	15%	15%
Possessions As Possible					oney			
Like Control Over People And	33%	33%	33%		e Should Strive for Equality	13%	13%	13%
Resources					r All			
Like To Do Unconventional	31%	31%	31%		appy With My Standard Of	13%	12%	13%
Things					ving			
Don't Judge People/Way They	28%	29%	28%		n Whole People Get What	10%	10%	10%
Live Life					ney Deserve			
Money Is Best Measure Of	28%	28%	28%		dulge My Kids With The Little	9%	9%	9%
Success	000/	000/	070/		ktras	00/	00/	00/
If Won Lottery Would Never	28%	26%	27%		ttle I Can Do To Change My	8%	8%	8%
Work Again	<b>a-</b> a <i>í</i>		<b></b>	Lif		<b>0</b> 01	<b>a</b> a <i>i</i>	
Friends More Important Than My	27%	26%	26%	ΙA	Am A Perfectionist	6%	6%	6%
Fam.			<b>e</b> 1 e /					
Too Much Sponsorship In	22%	22%	21%					
Arts/Sports								

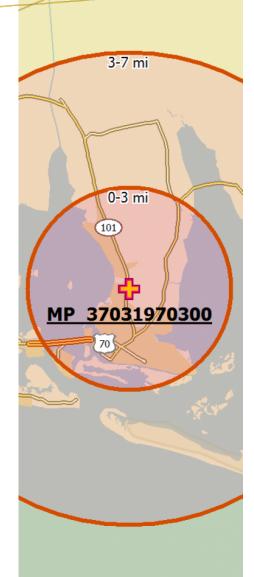
naw Lowesville Children Rule

Vanceboro Rockwell Newport Chapel Hill Laurinburg Bermuda Run White Lake Lilesville Ansonville ( Line Conterville Lake Lure Elon Hays Falkland McAdenville Winton Intercultural Institute Robbins Cedar Rock Sneads Ferry Elk Park Norlina Skippers Corner Gave for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

#### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Stokesdale Hickery Bear Grass Topsail Beach Pollocksville Murraysville Knightdale Lake Park Fairplains Burn Icard Hoffman Centerville West Marion Creswell Southern Shorper Intercultural Institute I Beach Cove City Woodlawn Stoneville Castle Hayne Concord Lake No for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry

## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES	THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	60%	59%	60%	Real Men Don't Cry Looking for New Ideas To Improve	17% 16%	17% 16%	17% 16%
You Should Seize Opportunities In Life	58%	58%	58%	Home Worried About Pollution Caused	16%	17%	16%
Like To Understand About	37%	37%	37%	By Cars	1076	17 70	1078
Nature				Is An Important Part Of Who I Am	16%	16%	16%
Prefer To Have Few Possessions As Possible	35%	34%	35%	Try Not To Worry About The Future	14%	14%	14%
Prefer Work Part Of Team Than Alone	35%	34%	33%	Provide My Kids With The Little Extras	12%	12%	11%
Important Feel Respected By My Peers	34%	34%	33%	Enjoy Spending Time With My Fam.	11%	11%	11%
Important To Juggle Various Tasks	33%	32%	31%	Children Should Be Allowed To Express Themselves	6%	6%	5%
Good At Fixing Things	28%	28%	28%	Feel Very Alone In The World	5%	6%	6%
Have Keen Sense Of Adventure	28%	27%	26%	Like Spending Most Time With	5%	5%	5%
Like To Just Enjoy Life	24%	23%	23%	Fam.			
People Have To Take Me As	23%	22%	22%	Decor Particular Interest To Me	4%	5%	4%
They Find Me				Would Like To Set Up Own	3%	3%	3%
Consider Myself Interested In The Arts	20%	18%	18%	Business			

weidon Hot Springs Pikeville D

Franklin Wingate Beaufort Southern Pines Mar-Mac Murphy Kenly Franklin Shores Mills River Middleburg Northwest Bath Winton Lumberton Yadkinville Meban for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Bathy Franklin Tabor City Marietta Rhodhiss Swannan

#### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

Springs Aulander Rocky Mount Kenly Haw River Wilson Grover Bogue Waynesville Mooresboro Che Bear Grass Stovall Wrightsville Beach Brevard Black Creek Roxobe Intercultural Institute Columbia Icard Newton Pinehurst Carrboro Varnamtown Corneliu Tor Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

3-7 mi

0-3 mi

MP 37031970300

101

70

## **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10		PI	ACE	_ACE 0-3	_ACE 0-3 3-7
	MILES	MILES	MILES				MILES	MILES MILES
Fast Food/Drive-In	84.92%	84.26%	83.77%	-	Dairy Queer	1	18.67%	18.67% 17.37%
Restaurant-Visit Any					Red Lobster		18.01%	18.01% 16.76%
Fam. Restaurants/Steak	82.2%	82.05%	82.36%		Cracker Barrel		16%	16% 15.23%
Houses-Visit Any					Outback Steakhou	ise	ise 14.32%	ise 14.32% 14.14%
McDonald's	56.54%	55.69%	55.41%		Domino's Pizza		13.3%	13.3% 12.51%
Burger King	37.79%	36.28%	35.74%		IHOP (International	House Of	House Of 13.22%	House Of 13.22% 13.37%
Subway	30.43%	30.03%	29.82%		Pancakes)			
Wendy's	30.16%	29.23%	28.91%		Sonic		13.04%	13.04% 13.16%
Kentucky Fried Chicken (KFC)	28.65%	26.99%	25.8%		Chili's Grill and Bar		12.24%	12.24% 11.62%
Applebee's	28.43%	28.25%	28.36%		Denny's		12.16%	12.16% 11.53%
Taco Bell	28.07%	27.16%	26.79%		Chick-Fil-A		11.37%	11.37% 11.53%
Arby's	22.94%	22.33%	21.83%		Golden Corral		11.33%	11.33% 10.49%
Pizza Hut	21.98%	21.53%	20.83%		TGI Friday's		10.76%	10.76% 10.46%
Olive Garden	20.24%	19.63%	20.17%					

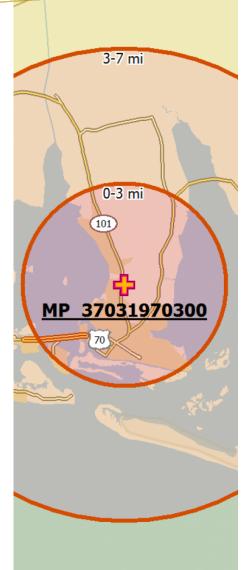
Erwin Dundarrach Linden Candor Banner Elk Beaufort Mar-Mac Orrum Scotland Neck Coldsboro Kertown New London Biscoe Barker Ten Mile Saxapahaw Oriental Mc Scotland Neck Coldsboro Sipee Snow Hill Plymouth Clemmons Cary Sea Breeze Cerro Gordo For Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

#### **Potential Shared Projects**

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



ppers Corner Cooleemee Tar Heel Mount Holly Hays Robbins Mebane Granite Falls Charlotte Watha pencer Mountain Pembroke King Lasker Edenton Bermuda Run Sherring Intercultural Institute alson Plain View Summerfield Selma Canton Davidson Mount Pleasan for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry Contextual Ministry Contextual Ministry Contextual Ministry

## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	49.39%	47.59%	48.12%
Recycled products	36.16%	35.37%	36.34%
Worked as volunteer (non political)	17.53%	17.2%	17.58%
Engaged in fund raising	11.24%	11.06%	11.05%
Religious club member	7.72%	7.81%	7.75%
Wrote to elected offcl about publ bus	6.09%	6.08%	6.25%

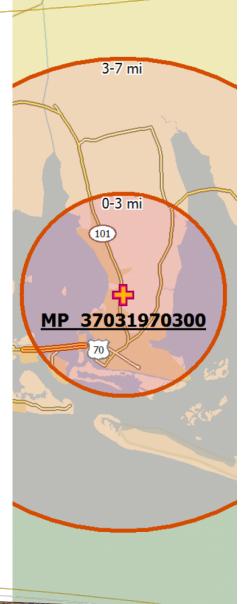
-3	3-7	7-10
IILES	MILES	MILES
.99%	5.54%	5.53%
.99%	5.84%	5.95%
.51%	5.4%	5.31%
.45%	5.24%	5.33%
.45%	5.25%	5.31%
.35%	5.22%	5.24%
	ILES 99% 99% 51% 45% 45%	ILES MILES   99% 5.54%   99% 5.84%   51% 5.4%   45% 5.24%   45% 5.25%

Belville Glen Raven Horehead City Spruce Pine Lewiston Woodville Newport Five Points Piney Green Histiand Roseboro Minnesott Beach Littleton Rockfish Warrenton Fairer Intercultural Institute Hamilton Ansonville Peachland South Henderson East Bend Stone (or Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Cary Granite Falls Godwin Pine Knoll Shores Pitts 50

#### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Fairview Randleman Sneads Ferry Arapahoe Canton Caswell Beach Reidsville Andrews Granite Gu Contextual Institute For Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **Potential Print Media Content:**

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	16.88%	16.91%	17.44%
Children's Books	12.59%	12.87%	12.97%
Mystery	11.68%	11.9%	12.38%
Cookbooks	10.53%	10.66%	10.87%
Religious (not Bibles)	8.82%	9.06%	9.02%
History	6.9%	6.87%	7.19%
Biography	6.82%	6.57%	6.81%
Personal/Business	6.7%	6.68%	6.84%
Self-help			
Romance	6.64%	7.09%	7.1%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	69.37%	67.55%	67.84%
Gen. Editorial	47.83%	47.14%	47.16%
Womens	41.13%	40.99%	40.69%
Service	35.42%	35.01%	35.56%
Mens	18.47%	18.23%	18.06%
<b>Business/Finance</b>	17.51%	17.15%	17.61%
Sports	15.26%	14.57%	14.76%
Mature Market	14.53%	14.35%	14.57%
Automotive	14.37%	13.34%	13.32%

Plain View Henderson Hendersonville Harrisburg Midland Westport Stovall Wilkesboro Rhedhiss Plain View Head Half Moon Holly Ridge New Bern White Oak My Intercultural Institute Pinebluff Lo McLeansville Blowing Rock Pine Level Newton Grove Maiden St. Pau (Southertual Ministry) Contextual Ministry Hudson Millers Creek Benson Chadbourn Greenvi 52

### Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	56.8%	56.77%	57.23%
Classified	33.94%	34.11%	33.61%
Sport	32.94%	32.42%	32.73%
Editorial Page	32.18%	32.23%	32.49%
Business/Finance	29.47%	28.89%	29.83%
Comics	28.5%	28.32%	28.52%
Food/Cooking	26.05%	26.09%	26.48%
Movie Listings & Reviews	25.65%	25.18%	25.5%
TV/Radio Listings	24.86%	25.31%	25.42%
Home/Gardening	21.84%	21.55%	21.84%
Travel	19.68%	19.57%	20.07%
Science/Technology	18.47%	17.94%	18.34%
Fashion	14.03%	14.12%	14.22%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Country	22.29%	22.7%	22.6%
CHR Contemp Hit Radio	18.07%	17.62%	17.42%
Adult Contemporary	17.63%	17.44%	17.88%
Urban Contemporary	13.46%	13.1%	12.02%
Rock	12.7%	11.95%	12.02%
News/Talk	11.83%	11.4%	11.86%
Oldies	11.58%	11.03%	11.17%
Classic Rock	10.39%	10.33%	10.49%
Alternative	9.07%	8.7%	9.17%
Variety	7.83%	8.04%	7.97%
Religious	6.33%	6.16%	6.32%
All News	5.5%	5.22%	5.46%
Jazz	5.27%	5.04%	4.85%
Soft Contemporary	5.14%	5.68%	5.71%
All Talk	4.4%	3.77%	4.32%
Sports	3.63%	3.68%	3.81%
Classical	3.57%	3.54%	3.69%
Classic Hits	3.56%	3.57%	3.59%



### **Potential Multimedia Content:**

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3	3-7	7-10	MULTIMEDIA: T	MULTIMEDIA: TV	MULTIMEDIA: TV 0-3	MULTIMEDIA: TV 0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Fox News Channel	64.98%	63.62%	64.1%	USA Network	USA Network	USA Network 25.85%	USA Network 25.85% 25.41%
Satellite Dish	54.14%	51.97%	51.61%	TCM (Turner Clas	TCM (Turner Classic	TCM (Turner Classic 25.44%	TCM (Turner Classic 25.44% 24.62%
Soapnet	51.99%	51.61%	51.68%	Movies)	Movies)	Movies)	Movies)
Other Video-On-Demand	41.88%	42.07%	41.89%	Adult Swim	Adult Swim	Adult Swim 25.01%	Adult Swim 25.01% 26.37%
Sci-Fi Channel	37.15%	35.57%	35.6%	Nick At Nite	Nick At Nite	Nick At Nite 24.38%	Nick At Nite 24.38% 24.45%
Adult Pay Per View TV	34.98%	34.98%	35.77%	BET (Black Enter	BET (Black Entertainment	BET (Black Entertainment 24.26%	BET (Black Entertainment 24.26% 24.45%
MSNBC	33.38%	32.89%	32.8%	TV)	TV)	TV)	TV)
Comedy Central	32.47%	32.37%	33.8%	Hallmark Channe	Hallmark Channel	Hallmark Channel 23.46%	Hallmark Channel 23.46% 23.03%
TV Info From Sunday TV	29.89%	29.03%	29.34%	TV Info From Mor	TV Info From Monthly Cable	TV Info From Monthly Cable 23.35%	TV Info From Monthly Cable 23.35% 22.93%
Magazine				Guide	Guide	Guide	Guide
Subscribe Digital Cable	28.12%	28.48%	28.41%	The Golf Channel	The Golf Channel	The Golf Channel 22.78%	The Golf Channel   22.78%   23.47%
Nickelodeon	27.61%	27.68%	27.47%	ABC Fam.	ABC Fam.	ABC Fam. 22.22%	ABC Fam. 22.22% 22.41%
TV Info From Newspapers	26.53%	25.6%	25.54%	ESPN2	ESPN2	ESPN2 21.98%	ESPN2 21.98% 22.43%
				ESPN Classic	ESPN Classic	ESPN Classic 21.71%	ESPN Classic 21.71% 21.06%

reek Lumberton Waco Cashiers Robbinsville Sylva Misenheimer Boonville Fayetteville Norman Ortu d Blowing Rock Patterson Springs Pine Knoll Shores Lexington Faith Intercultural Institute Belwood Canton Havelock Southport Dobbins Heights Drexel Morver Faith For Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

Lifetime

19.25%

19.17%

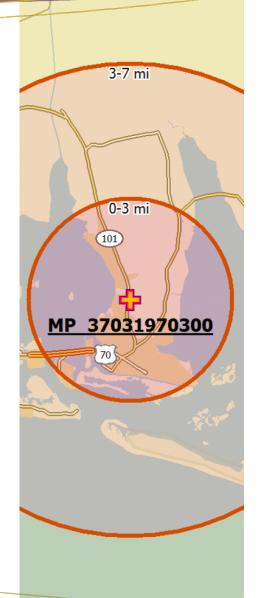
20.3%

#### **Communication Media Usage**

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



in South Henderson Avery Creek Davidson South Rosemary Lewisville Maggie Valley Bryson City Eller Flat Rock River Road Sugar Mountain Pineville Butters Barker Terrent Intercultural Institute Five Points Locust Matthews Oakboro Mocksville Windsor Snead for Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	19.69%	19.64%	20.08%
Medium Users (4-6)	10.59%	10.72%	11.01%
Light Users (1-3)	20.37%	20.46%	20.5%
Quintiles (20%)			
Newspaper I (Heavy)	1.31%	1.28%	1.23%
Newspaper II	1.36%	1.39%	1.35%
Newspaper III	2.54%	2.17%	2.13%
Newspaper IV	0.56%	0.58%	0.53%
Newspaper V (Light)	1.6%	1.18%	1.13%

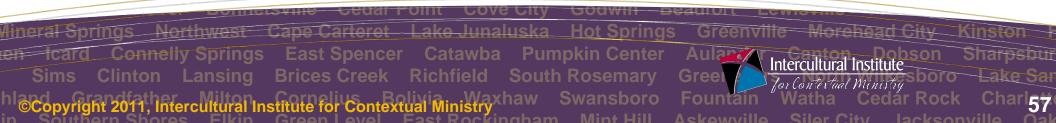
0-3	3-7	7-10
MILES	MILES	MILES
18.87%	17.95%	17.6%
8.46%	7.9%	7.69%
10.06%	9.09%	8.79%
10.84%	10.68%	10.5%
0.41%	0.51%	0.46%
6.49%	6.74%	6.7%
2.74%	2.52%	2.4%
3.25%	3.07%	2.95%
17.15%	17%	16.75%
27.16%	27.45%	27.41%
15.44%	16.05%	15.81%
5.77%	6.22%	6.18%
5.23%	5.36%	5.08%
23.49%	23.19%	22.58%
2.95%	3.61%	3.4%
	MILES   18.87%   8.46%   10.06%   10.84%   0.41%   6.49%   2.74%   3.25%   17.15%   27.16%   15.44%   5.77%   5.23%   23.49%	MILES MILES   18.87% 17.95%   8.46% 7.9%   10.06% 9.09%   10.84% 10.68%   0.41% 0.51%   6.49% 6.74%   2.74% 2.52%   3.25% 3.07%   17.15% 17%   27.16% 27.45%   15.44% 16.05%   5.23% 5.36%   23.49% 23.19%

Aills River Forest City Fairfield Harbour Oak Island Flat Rock Rockfish Stovall Black Mountain Marietta Bethel Bayboro Mount Gilead Yanceyville Vass Sharpsburg Half Morr Carolina Reach Fountain Lat Brookford Bessemer City Troy Salemburg Clemmons Waxhaw Bi Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Brosch City Red Springs Pine Knoll Shores Kelly Morganton Laurel Park, Conway, Washington, Matthews

# Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

3 3-7 7-10 MEDIUM
LES MILES MILES
TV Prime Time Quntiles (
20%)
37%   3.04%   Prime Time I & II (Heavy)
68%   0.87%   0.84%   Prime Time III (Medium)
56%   2.2%   Prime Time IV & V (Light)
TV Early/Late Fringe Qunti
(fifths / 20%)
O9%   7.84%   7.56%   Fringe I & II (Heavy)
11% 4.5% 4.43% Fringe III (Medium)
19% 3.13% 3.12% Fringe IV (Light)
TV All Day Quntiles (fifths
20%)
.96% 11.29% 11.25% All Day I & II (Heavy)
69% 3.54% 3.43% All Day III (Medium)
All Day IV (Light)



# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	12.35%	13.29%	13.56%
6:00am - 10:00am	16.45%	15.9%	16.39%
10:00am - 3:00pm	6.85%	6.77%	6.77%
3:00pm - 7:00pm	12.99%	13.94%	13.8%
7:00pm - Midnight	13.44%	14.1%	14.68%
Midnight - 6:00am	5.79%	6.18%	6.39%
Weekend Radio			
Listeners			
Dayparts [summary]	13.78%	14.5%	14.28%
6:00am - 10:00am	3.77%	3.84%	4.19%
10:00am-3:00pm	5.44%	5.37%	5.59%
3:00pm - 7:00pm	6.4%	6.73%	6.68%
7:00pm - Midnight	7.84%	8.78%	8.89%
Midnight - 6:00am	11.48%	12.52%	12.63%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	7.04%	7.06%	7.16%
Saturday: 8:00-11:00pm	7.59%	8.38%	8.33%
Sunday: 7:00-11:00pm	8.62%	8.55%	8.67%
9:00am-1:00pm	24.38%	24.45%	24.22%
9:00am-4:00pm	27.91%	28.34%	28.06%
4:00pm-7:00pm	29.12%	29.25%	29.61%
11:00pm-1:00am	41.61%	40.79%	40.65%
AVG Prime time	2.82%	2.63%	2.58%
Mon-Sun			

Black Mountain <u>Gibsenville</u> Holden Beach Bunn Sea Breeze Salemburg Rural Hall Spencer Badin Mid Elemand Knightdale Seven Lakes Hookerton Youngsville Cullowhee Astronomic Intercultural Institute hiss Pine Level Leland North Wilkesboro Zebulon Nashville Wendell <u>Joi Contextual Ministry</u> ©Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10	<b>TV VIEWERS</b>	TV VIEWERS 0-3	TV VIEWERS 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Weekday				Weekend	Weekend	Weekend
6-7am	16.11%	16.41%	16.67%	Sat: 7-10am	Sat: 7-10am 17.98%	Sat: 7-10am 17.98% 17.62%
7-9am	21.98%	22.43%	23.28%	Sat: 10am-1pm	Sat: 10am-1pm 7.03%	Sat: 10am-1pm 7.03% 7.47%
9am-12noon	20.48%	20.4%	20.3%	Sat: 1-4pm	Sat: 1-4pm 24.66%	Sat: 1-4pm 24.66% 24.84%
12noon-4pm	7.43%	7.93%	7.77%	Sat: 4-6pm	Sat: 4-6pm 6.91%	Sat: 4-6pm 6.91% 7.06%
4-6pm	45.64%	44.98%	45.47%	Sat: 6-7pm	Sat: 6-7pm 2.07%	Sat: 6-7pm 2.07% 1.95%
6-7pm	18.99%	19.17%	19.02%	Sat: 7-8pm	Sat: 7-8pm 0.88%	Sat: 7-8pm 0.88% 0.92%
7-7:30pm	1.53%	1.61%	1.65%	Sat: 8-11pm	Sat: 8-11pm 7.59%	Sat: 8-11pm 7.59% 8.38%
7:30-8pm	11.14%	10.73%	10.44%	Sat: 11pm-1am	Sat: 11pm-1am 4.83%	Sat: 11pm-1am 4.83% 4.79%
8-11pm	7.04%	7.06%	7.16%	Sat: 1am-7pm	Sat: 1am-7pm 25.85%	Sat: 1am-7pm 25.85% 25.41%
11pm-12am	33.38%	32.89%	32.8%	Sun: 7-10am	Sun: 7-10am 1.99%	Sun: 7-10am 1.99% 2.03%
11pm-1am	41.61%	40.79%	40.65%	Sun: 10am-1pm	Sun: 10am-1pm 6.06%	Sun: 10am-1pm 6.06% 6.05%
1-6am	31.14%	31.14%	31.85%	Sun: 1-4pm	Sun: 1-4pm 5.2%	Sun: 1-4pm 5.2% 5.28%
				Sun: 4-7pm	Sun: 4-7pm 12.02%	Sun: 4-7pm 12.02% 11.38%
				Sun: 7-11pm	Sun: 7-11pm 8.62%	Sun: 7-11pm 8.62% 8.55%
				Sun: 11pm-1am	Sun: 11pm-1am 3.78%	Sun: 11pm-1am 3.78% 4.1%
				Sun: 1-7am	Sun: 1-7am 19.33%	Sun: 1-7am 19.33% 19%

Carolina Beach Banner Elk Foxfire Belhaven Trenton China Grove Godwin Chimney Rock Village Bethe Winterville Red Cross Mount Olive Sanford Bryson City Carthage Bern Hamance Fairview East S To Sandyfield Cullowhee Pembroke Sedalia Apex Walkertown Ocrac Intercultural Institute Kin Danbury for Contextual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

ndell Faison Casar Mulberry Sugar Mountain St. Pauls Kelford Fletcher Glen Raven Cherryville Liles Byson City Matthews Clinton Whitakers Silver Lake West Jefferson Intercultural Institute Bostic Granite Quarry Butters Littleton Oakboro Topsail Beach Bakersv for Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry West Canton Holly Springs Clarkton Louisburg Stantield

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

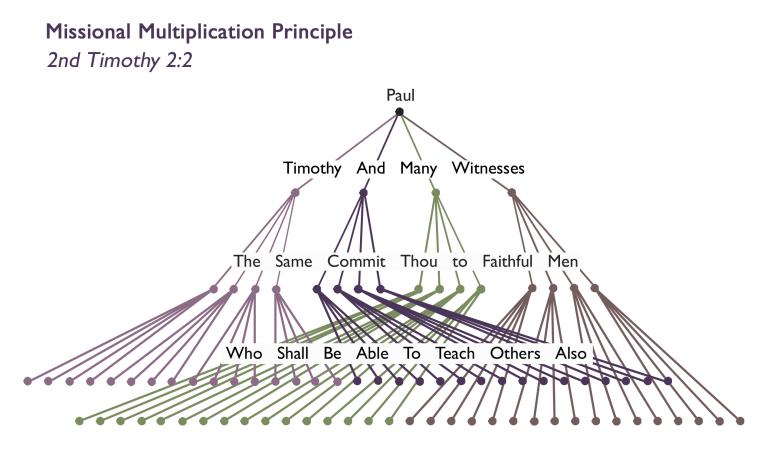
- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Copyright 2011, Intercultural Institute for Contextual Ministry

## **Biblical Missional Multiplication**

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.





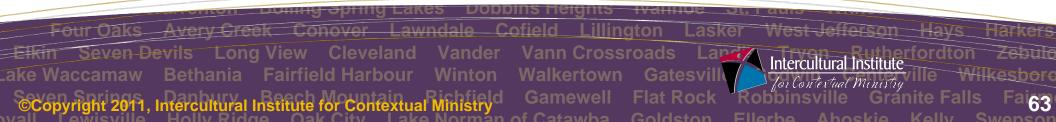
## **Establishing Redemptive Relationships**

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

#### **Communication Steps**

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



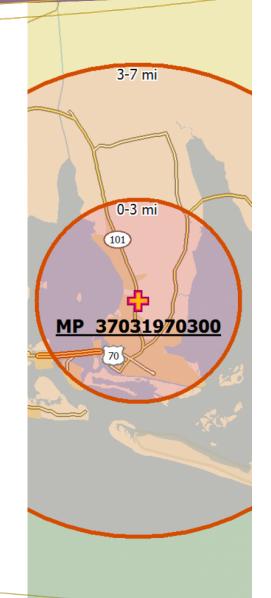


#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Lumberton Wentworth Landis Marvin Winton Cape Carteret Cajah's Mountain James City Harrisburg Ford Waco Creswell Pikeville Chocowinity Murphy Valley Hill Hoffman Mailen Gibsonville Connells feld Lake Norman of Catawba Cerro Gordo Rennert Bakersville Elm City for Confectual Ministry for Confectual Ministry South Weldo Copyright 2011, Intercultural Institute for Contextual Ministry Confectual Ministry Board Charlotte Seagrove 64

### Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



#### **APPENDIX: BCNC Churches by Distance**

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Calvary - Beaufort	119 Bunch Rd Beaufort, NC 28516	0.12 mi	92	Plateauing
2	Beaufort First - Beaufort	403 Ann St Beaufort, NC 28516	1.25 mi	120	Plateauing
3	Hispanic Mission - Morehead City	810 Bridges St Morehead City, NC 28557	3.54 mi	30	Insufficient Data
4	Morehead City First - Morehead City	810 Bridges St Morehead City, NC 28557	3.54 mi	335	Declining
5	Bogue Banks - Atlantic Beach	1417 W Fort Macon Rd Atlantic Beach, NC 28512	4.21 mi	352	Declining
6	Island Road - Beaufort	836 Harkers Island Rd Beaufort, NC 28516	5.34 mi	7	Declining
7	Huggins Memorial - Harkers Island	1104 Island Rd Harkers Island, NC 28531	6.10 mi	43	Declining
8	Open Door - Morehead	227 NC Highway 24 Morehead City, NC 28557	6.19 mi	117	Insufficient Data
9	Reeces Chapel Missionary Baptist - Newpor	171 Old Winberry Rd Newport, NC 28570	6.50 mi	170	Growing
10	Woodville - Beaufort	450 Highway 70 East Bettie Beaufort, NC 28516	7.48 mi	85	Declining
11	Parkview - Morehead City	4738 Arendell St Morehead City, NC 28557	7.58 mi	282	Declining
12	Marshallberg - Marshallberg	1043 Marshallberg Rd Marshallberg, NC 28553	7.70 mi	64	Declining
13	Smyrna Missionary - Smyrna	231 Hwy 70 Smyrna, NC 28579	7.77 mi	44	Growing
14	Davis First - Davis	130 Community Rd Davis, NC 28524	11.79 mi	56	Plateauing
15	Newport - Newport	312 Chatham St Newport, NC 28570	12.55 mi	115	Plateauing

The second secon

## **APPENDIX: BCNC Churches by Distance - Continued**

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	
16	Victory - Newport	1051 Hibbs Rd	12.90 mi	37	Declining
10	violoty remport	Newport, NC 28570	12.00 m	01	Dooming
17	Havelock Korean - Havelock	101 Hollywood Blvd Havelock, NC 28532	14.98 mi	15	Declining
18	McCotter Boulevard - Havelock	103 McCotter Blvd Havelock, NC 28532	14.98 mi	111	Declining
19	Cherry Branch - Havelock	1490 Ferry Rd Havelock, NC 28532	15.80 mi	46	Growing
20	Croatan - Newport	3095 Highway 24 Newport, NC 28570	16.53 mi	19	Plateauing
21	The Bridge	925 E Main St Ste 77 Havelock, NC 28532	16.71 mi	0	Insufficient Data
22	The Intersection	3323 Highway 24 Newport, NC 28570	17.04 mi	116	Insufficient Data
23	Havelock First - Havelock	111 Hollywood Blvd Havelock, NC 28532	17.20 mi	218	Declining
24	Havelock Community - Havelock	262 US Highway 70 W Havelock, NC 28532	17.45 mi	75	Growing
25	Sea Level Missionary - Sea Level	1096 Hwy 70 Sea Level, NC 28577	18.55 mi	49	Declining
26	Cherry Point - Havelock	210 Church Rd Havelock, NC 28532	18.68 mi	177	Plateauing
27	Atlantic Missionary - Atlantic	926 Seashore Dr Atlantic, NC 28511	20.39 mi	59	Declining
28	Oriental First - Oriental	605 Broad St Oriental, NC 28571	20.59 mi	70	Plateauing
29	Cornerstone Gospel Baptist Church	5180 Highway 24 Newport, NC 28570	21.24 mi	22	Insufficient Data
30	Emerald Isle - Emerald Isle	304 Emerald Plantation Rd Emerald Isle, NC 28594	23.06 mi	0	Insufficient Data

Garland Bessemer City Cedar Rock Seven Springs Newland New London Yadkinville White Plains Tobe idean Sneads Ferry Graham Aberdeen Lake Junaluska Royal Pines Hare Intercultural Institute Northlakes Black Mountain Columbia Raleigh Chapel Hill Brevard Montestial Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry Stokesdale Forest City Maysville Delway Parkton 67

## APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Cape Carteret - Cape Carteret	101 Anita Forte Dr Cape Carteret, NC 28584	23.68 mi	479	Growing
32	Peletier First Missionary - Cape Carteret	1300 Highway 58 Swansboro, NC 28584	23.93 mi	91	Declining
33	Swansboro FBC	614 W Corbett Ave Swansboro, NC 28584	27.09 mi	378	Plateauing
34	Bayboro Missionary - Bayboro	101 Main St Bayboro, NC 28515	29.11 mi	65	Insufficient Data
35	Piney Grove	212 Piney Grove Baptist Ch Rd Swansboro, NC 28584	29.29 mi	119	Plateauing
36	Neuse River - New Bern	3702 Old Cherry Point Rd New Bern, NC 28560	29.49 mi	70	Declining
37	Bear Creek	116 Great Neck Landing Rd Hubert, NC 28539	30.70 mi	205	Declining
38	Temple - New Bern	1500 Kingdom Way New Bern, NC 28560	33.51 mi	1,455	Growing
39	Karen Baptist Church	1500 Kingdom Way New Bern, NC 28560	33.51 mi	0	Insufficient Data
40	New Bern First - New Bern	239 Middle St New Bern, NC 28560	33.91 mi	277	Growing
41	Tabernacle - New Bern	608 Broad St New Bern, NC 28560	34.21 mi	358	Declining
42	Grants Creek	1401 Old 30 Rd Maysville, NC 28555	34.46 mi	197	Growing
43	Memorial	904 Main St Maysville, NC 28555	34.89 mi	60	Growing
44	Maysville FBC	201 Main St Maysville, NC 28555	35.09 mi	169	Plateauing
45	Crossroads - New Bern	1802 US Highway 70 E New Bern, NC 28560	35.14 mi	161	Plateauing

wport Maxton <u>Beech Mountain Bethlehem Pink Hill Ayden Icard</u> Caswell Beach Wingate Beulaville Ge arelina Beach Newton Grove Ahoskie Bear Grass Kannapolis Ramseur <u>Intercultural Institute</u> Mint Hill Have Roanoke Rapids Boardman Brookford Statesville Fairview Lewistor *Joi Confectual Ministry* to Landis Oa Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry



6 Wateroak Court North Augusta, SC 29841 In Partnership with:



#### CONTACT US:

An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

cwatke@iicm.net
803-279-5828
www.iicm.net
www.apept.org
www.missionalcoach.org
www.missionalcontext.org
www.missionalcorps.org
www.missionalcyclopedia.org
www.missionalzipcode.org
www.missionalpartners.org

