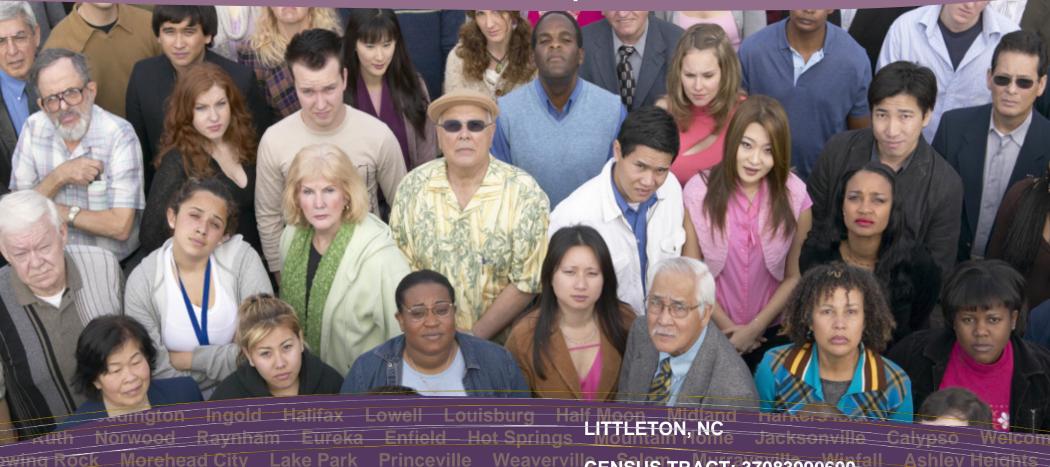
## MissionSite top unreached locations



eo Dallas Garland New LondoREGION: Region 2: Central Coast Cedar Point Kingstown States COUNTY: Halifax apids Raeford zabeth Multiply Manteo Dallas Garland In partnership with the: Gordo Fairfield Harbour

Weavervill CENSUS TRACT: 37083990600

SITESCAPE: Countryscape

**DENSITY PATTERN: E1** ont

Intercultural Institute for Contextual Ministry Peletier Colerain Lumber Bridge Shelby Sandyfield

North Carolina Baptists
Caring. Sharing. Daring.

Powellsville

Oak Ridge

Simpson Linden

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# MissionSite (TM) Table of Contents

©Copyright 2011, Intercultural Institute for Contextual Ministry Beech Mountain

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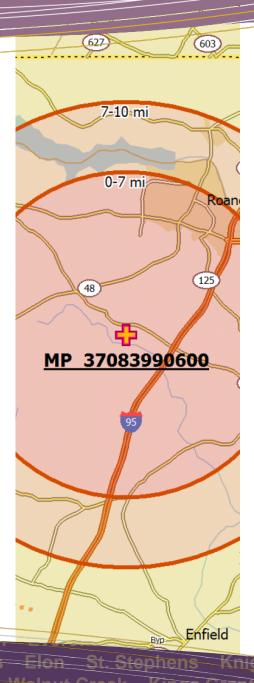
#### Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3702	Region 2: Central Coast
3	County Location	37083	Halifax
4	Zipcode	27850	Halifax
5	Sitescape Category	1	Countryscape
6	Sitescape Group	1.3	Fringe Settlements
7	Sitescape Subgroup	1.31	Settlements adjacent to a medium town
8	Sitescape Density Pattern	E1	2500-50000-10000

Crossnore

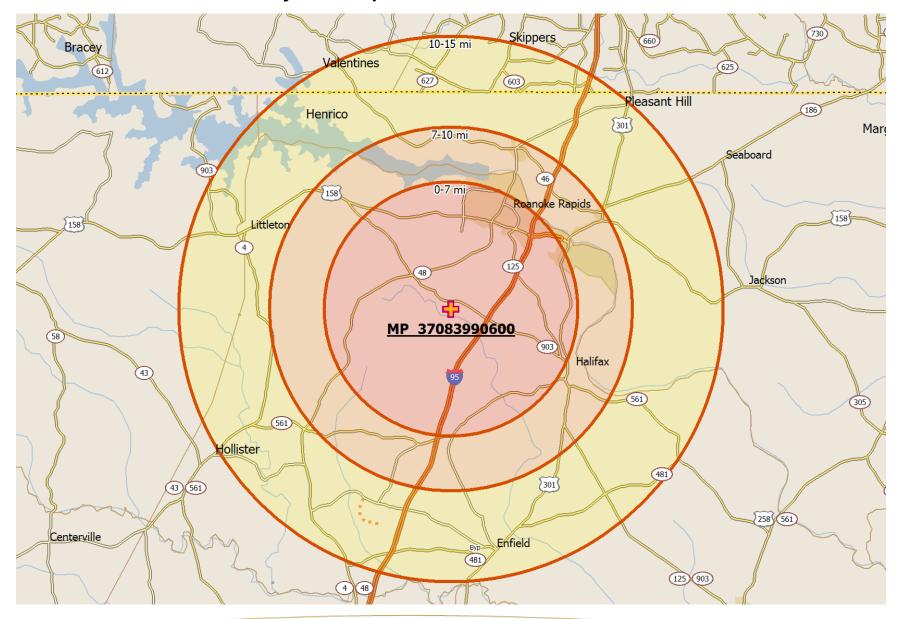
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### Site Location Summary - Map of the Site Location

Ellerbe Red Oak

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Vallev Hill

#### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	5	Micropolitan area adjacent to a small metro area
3	Rural / Urban Continuum	4	
4	NCHS Rural Urban	5	Micropolitan - counties in a micropolitan statistical area
	Codes		
5	NCES Urban Centric	32	Town: Distant: Territory inside an urban cluster that is more than 10 miles and less than or
	Locale Codes		equal to 35 miles from an urbanized area.
6	IICM RUCA Values Index	70	Micropolitan high commuting: No additional code
7	ERS RUCA Commuting	5	Micropolitan high commuting: primary flow 30% or more to a large urban cluster
	Value		
8	Percent Commuting to	16	Percent commuting from non metro to metro areas
	Metro		

#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-7 MILES	7-10 MILES	10-15 MILES
2010 Population	24,943	11,859	17,406
2010 Households	10,515	4,833	7,167
2010 Group Quarters Population	350	133	296

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	3	26	15
Language Diversity National Index	2	12	8
Foreign Born Diversity National Index	91	85	53
Ancestry Diversity National Index	7	12	9
Racial Diversity National Index	59	63	64

### Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	1	True
Low-education County	1	True
Low-employment County	1	True
Persistent Poverty County	1	True
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True

### Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-7 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-7 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	613	5.83%
Mainstay Communities	Established, Diverse Households	603	5.73%
Working Communities	Blue-collar, Working Families	1,595	15.17%
Country Communities	Rural, Agri. & Mining Families	475	4.52%
Aspiring Communities	Young Singles / Aspiring-Multihousing	3,649	34.7%
Urban Communities	High Density, Inner-city Neighborhoods	3,581	34.06%

### Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Clavton



### Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

North Topsail Beach

### Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-7 mile band that are in each category. The index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-7 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-7 MILE BAND	% INDEX
Unreached Households	15,184	7,318	48.19%
Unreached %	69.68%	69.59%	99.88
Religious But NOT Evangelical HH	5,486	2,504	45.64%
Religious But NOT Evangelical %	25.17%	23.81%	94.59
Spiritual But NOT Relig or Evang HH	1,172	685	58.38%
Spiritual But NOT Relig or Evang %	5.38%	6.51%	121
Not Evangelical, Not Interested HH	9,024	4,321	47.88%
Not Evangelical, Not Interested %	41.41%	41.09%	99.23



### Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BCNC Churches	27	0	0%
Active BCNC Attenders	1,728	0	0%
Active Evangelical Households	3,936	189	4.8%
Active Evangelical Percent	18.06%	17.58%	97.3
Inactive Evangelical Households	2,672	129	4.81%
Inactive Evangelical Percent	12.26%	11.95%	97.44
# New Churches Needed	0	1	0%



### Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

CHUR	CHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1 Quank Rapids	kie - Roanoke S	3.49 mi	0	Insufficient Data	16	Darlington - Littleton	8.74 mi	41	Growing
2 Roano Rapids	ke - Roanoke	3.49 mi	46	Plateauing	17	Bear Swamp - Littleton	8.74 mi	26	Plateauing
3 Comm Halifax	iunity Center -	3.86 mi	46	Declining	18	Gaston First - Gaston	9.16 mi	56	Declining
	atha - Roanoke	4.70 mi	45	Growing	19	Littleton - Littleton	11.06 mi	83	Plateauing
5 Bethle Rapids	hem - Roanoke	4.79 mi	41	Insufficient Data	20	Elam	11.31 mi	59	Declining
6 Good I Rapids	News - Roanoke	5.48 mi	77	Plateauing	21	Turkey Branch - Enfield	11.60 mi	17	Declining
7 South	Rosemary - ke Rapids	5.56 mi	17	Insufficient Data	22	Enterprise - Littleton	13.13 mi	246	Plateauing
	oyotte - Roanoke	6.14 mi	0	Insufficient Data	23	Inez - Littleton	13.36 mi	33	Plateauing
9 Park -	Roanoke Rapids	6.40 mi	39	Plateauing	24	Trinity - Hollister	14.05 mi	50	Insufficient Data
10 Rosem Rapids	nary - Roanoke	6.57 mi	111	Declining	25	Enfield - Enfield	14.15 mi	79	Declining
11 Roano	ke Rapids First - ke Rapids	6.57 mi	105	Declining	26	Bethel	14.83 mi	26	Plateauing
	y - Roanoke	6.76 mi	269	Plateauing	27	White Oak - Enfield	15.26 mi	95	Insufficient Data
13 Antioc	h - Enfield	7.09 mi	35	Plateauing	28	Reedy Creek - Macon	15.32 mi	31	Plateauing
14 Weldo	n - Weldon	7.66 mi	50	Declining	29	Greater Bethesda - Hollister	15.36 mi	45	Insufficient Data
15 Halifax	c - Halifax	8.12 mi	33	Plateauing	30	Faith Baptist Church	15.36 mi	83	Plateauing

Crossnore

#### Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes BCNC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

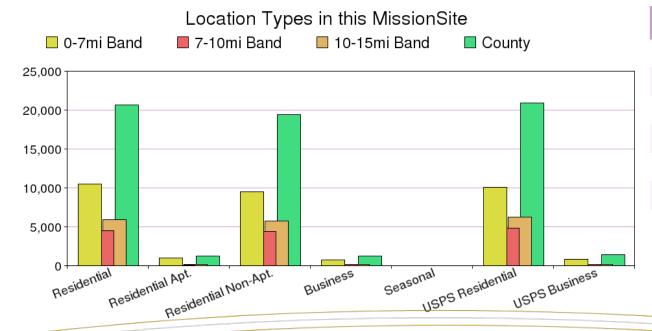
Fairview

Columbus

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-7 mile band. The percentage of the county population and number of households that appears in the 0-7 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	55,517	23,696	42.68%
2000 Population	57,370	26,160	45.6%
2010 Population	54,286	24,943	45.95%

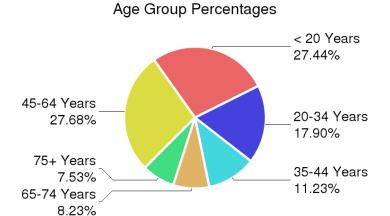
DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	20,335	9,217	45.33%
2000 Households	22,122	10,570	47.78%
2010 Households	21,793	10,515	48.25%



<b>Location Type</b>	0-7mi Band
Residential	10,522
Residential Apt.	990
Residential Non-Apt.	9,532
Business	762
Seasonal	0
USPS Residential	10,045
USPS Business	814

A current year demographic summary of age categories for the site location appears on the right.

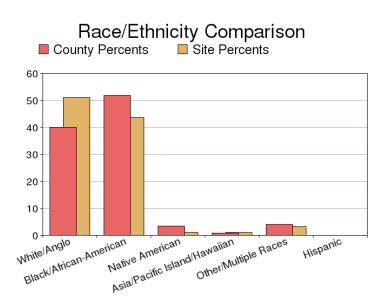
For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	6.36%	7.07%	111.16
4-5 Years	2.68%	2.53%	94.4
6-8 Years	3.8%	3.87%	101.84
9-11 Years	3.72%	3.75%	100.81
12-13 Years	2.45%	2.57%	104.9
14-17 Years	5.24%	4.94%	94.27
18-19 Years	2.68%	2.71%	101.12
0-5 Years	9.04%	9.6%	106.19
6-12 Years	8.76%	8.92%	101.83
13-19 Years	9.13%	8.92%	97.7
< 20 Years	26.93%	27.44%	101.89
20-34 Years	17.52%	17.9%	102.17
35-44 Years	11.19%	11.23%	100.36
45-64 Years	27.59%	27.68%	100.33
65-74 Years	8.94%	8.23%	92.06
75+ Years	7.83%	7.53%	96.17
Median Age	40	39	97.49
Median Age (Male)	37	38	101.68
Median Age (Female)	43	42	96.4

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	40.1%	50.96%	127.09
Black, African-American	51.71%	43.69%	84.49
Native American	3.42%	1.05%	30.69
Asian	0.76%	1.05%	137.21
Pacific Island, Hawaiian	0.02%	0.02%	72.55
Other/Multiple Races	3.99%	3.24%	81.26
Hispanic	0%	1.11%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	36,072	16,447	
Less than 9th Grade	8.29%	7.14%	116.16
No High School Diploma	17.3%	15.93%	108.59
High School Graduate	36.59%	37.17%	98.43
Some College, no degree	17.61%	18.43%	95.54
Associate Degree	8.53%	10.21%	83.59
College Degree	7.41%	7.17%	103.28
Graduate/Prof. degree	4.27%	3.95%	108.19

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-7 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	14%	13.24%	107.73
\$10,000 to \$19,999	20.09%	20.44%	101.71
\$20,000 to \$29,999	17.46%	17.38%	99.52
\$30,000 to \$49,999	17.24%	17.35%	100.59
\$50,000 to \$59,999	8.5%	9.61%	113.08
\$60,000 to \$69,999	5.5%	6.17%	112.28
\$70,000 to \$79,999	4.11%	4.33%	105.36
\$80,000 to \$89,999	2.98%	2.88%	96.76
\$90,000 to \$99,999	1.89%	1.75%	92.79
\$100,000 to \$124,999	4.54%	3.69%	81.31
\$125,000 to \$149,999	1.31%	0.98%	74.9
\$150,000 to \$199,999	2.01%	1.85%	92.27
\$200,000 to \$249,999	0.22%	0.19%	86.36
\$250,000 or more	0.16%	0.1%	67.05
Median Household	28,848	33,051	114.57
Average Household	43,305	40,900	94.45
Per Capita Household	17,886	17,275	96.58
Family/Non-Family Household			
Income			
Median Family Income	40,162	41,753	103.96
Average Family Income	52,813	49,183	93.13
Median Non-Family Income	16,655	18,192	109.23
Average Non-Family Income	23,657	22,302	94.27

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-7 mile band percentages are given. The Index value assumes that if the county percent and the 0-7 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-7 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

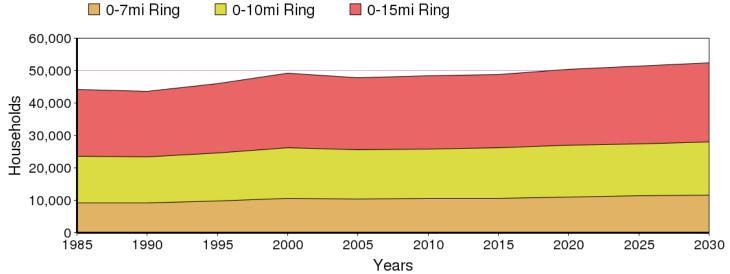
2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES		272	
Family Households			Index
•	67.000/	OF OF0/	
% Family Households	67.39%	65.65%	97.42
Families with Children	34.49%	34%	98.58
Families without Children	32.9%	31.65%	96.2
Non-Family Households			
% Non-Family Households	32.61%	34.35%	105.33
Non-Families with Children	0.27	0.28	103.63
Non-Families without Children	32.35	34.08	105.35
Housing Units			Index
Total Housing Units	26,347	12,334	
Vacant percent	17.28%	14.75%	85.32
Owned percent	53.37%	54.96%	102.98%
Rented Percent	29.34%	30.28%	103.2
Households by Size			Index
Avg household size	2.41	2.34	97.1
Avg family hh size	3.08	3.00	97.4
Avg non-family hh size	1.03	1.08	104.85
Households By Count of Persons			Percent
One	6,705	3,386	50.5%
Two	6,837	3,298	48.24%
Three or Four	6,413	3,107	48.45%
Five+	1,838	724	39.39%

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-7 mile ring. The percentage of the county population and number of households that appears in the 0-7 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	55,517	23,696	42.68%
2000 Population	57,370	26,160	45.6%
2010 Population	54,286	24,943	45.95%
2015 Population	52,825	24,348	46.09%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	20,335	9,217	45.33%
2000 Households	22,122	10,570	47.78%
2010 Households	21,793	10,515	48.25%
2015 Households	21,998	10,655	48.44%

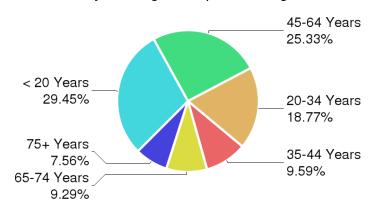
Household Change from 1985 to 2030



A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

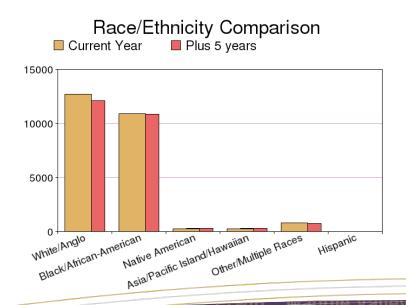
Projected Age Group Percentages



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	7.07%	9.22%	130.41
4-5 Years	2.53%	3.16%	124.9
6-8 Years	3.87%	4.43%	114.47
9-11 Years	3.75%	3.93%	104.8
12-13 Years	2.57%	2.36%	91.83
14-17 Years	4.94%	4.3%	87.04
18-19 Years	2.71%	2.06%	76.01
0-5 Years	9.6%	12.38%	128.96
6-12 Years	8.92%	9.58%	107.4
13-19 Years	8.92%	7.49%	83.97
< 20 Years	27.44%	29.45%	107.33
20-34 Years	17.9%	18.77%	104.86
35-44 Years	11.23%	9.59%	85.4
45-64 Years	27.68%	25.33%	91.51
65-74 Years	8.23%	9.29%	112.88
75+ Years	7.53%	7.56%	100.4
Median Age	40	37	92.4
Median Age (Male)	37	36	96.23
Median Age (Female)	43	40	92.06

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	50.96%	49.77%	97.66
Black, African-American	43.69%	44.65%	102.2
Native American	1.05%	1.17%	111.83
Asian	1.05%	1.28%	122.46
Pacific Island, Hawaiian	0.02%	0.01%	51.22
Other/Multiple Races	3.24%	3.12%	96.36
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	16,447	15,619	
Less than 9th Grade	7.14%	5.38%	75.43
No High School Diploma	15.93%	14.41%	90.43
High School Graduate	37.17%	38.21%	102.79
Some College, no degree	18.43%	18.98%	102.97

10.21%

7.17%

3.95%

**Associate Degree** 

Graduate/Prof. degree

College Degree

11.81%

6.81%

4.4%

115.65

94.95

111.63

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-7 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-7 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	13.24%	11.69%	88.34
\$10,000 to \$19,999	20.44%	20.54%	100.52
\$20,000 to \$29,999	17.38%	17.46%	100.47
\$30,000 to \$49,999	17.35%	16.09%	92.73
\$50,000 to \$59,999	9.61%	9.97%	103.66
\$60,000 to \$69,999	6.17%	6.45%	104.46
\$70,000 to \$79,999	4.33%	4.59%	98.69
\$80,000 to \$89,999	2.88%	3.24%	106.83
\$90,000 to \$99,999	1.75%	1.86%	106.19
\$100,000 to \$249,999	3.69%	4.32%	117
\$125,000 to \$149,999	0.98%	1.15%	117.85
\$150,000 to \$199,999	1.85%	2.2%	118.42
\$200,000 to \$249,999	0.19%	0.21%	108.55
\$250,000 or more	0.1%	0.08%	80.74
Median Household	33,051	34,656	104.86
Average Household	40,900	42,465	103.83
Per Capita Household	17,275	18,619	107.78
Family/Non-Family Household			
Income			
Median Family Income	41,753	43,837	104.99
Average Family Income	49,183	51,726	105.17
Median Non-Family Income	18,192	18,765	103.15
Average Non-Family Income	22,302	22,792	102.2



A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-7 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-7 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-7 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	65.65%	64.8%	98.7
Families with Children	34	32.88	96.7
Families without Children	31.65	31.24	98.72
Non-Family Households			
% Non-Family Households	34.35%	35.2%	102.48
Non-Families with Children	0.28	0.23	102.48
Non-Families without	34.08	34.98	102.65
Children			
Housing Units			
Total Housing Units	12,334	12,504	101.38%
Vacant percent	14.75%	14.79%	100.27
Owned percent	54.96%	54.97%	100.01
Rented Percent	30.28%	30.25%	99.88
Households by Size			
Avg household size	2.34	2.25	96.15%
Avg family hh size	3.00	2.90	96.67%
Avg non-family hh size	1.08	1.07	99.07%
Households By Count of			
Persons			
One	3,386	3,571	105.46%
Two	3,298	3,438	104.24%
Three or Four	3,107	3,028	97.46%
Five+	724	618	85.36%

#### **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-7	7-10	10-15
	MILES	MILES	MILES
Foreign Born Pop	386	98	185
Northern Europe	9	4	16
Western Europe	35	11	12
Southern Europe	0	2	18
Eastern Europe	0	0	0
Other Europe	0	0	0
Eastern Asia	47	16	29
So. Central Asia	18	1	0
SE Asia	41	22	29
Western Asia	0	1	0
Other Asia	0	0	0

BORN IN:	0-7	7-10	10-15
	MILES	MILES	MILES
Eastern Africa	38	2	2
Middle Africa	0	0	0
Northern Africa	0	0	0
Southern Africa	0	0	0
Western Africa	51	4	3
Other Africa	10	0	1
Oceania	0	0	1
Caribbean	21	16	26
Central Amer.	66	15	45
South America	0	0	0
North America	50	4	3
Born at sea	0	0	0

### Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-7 MILES	7-10 MILES	10-15 MILES
English only	24,902	11,967	17,819
Spanish	490	200	190
Other Indo-Euro	169	94	119
language			
French (incl. Patois,	77	59	66
Cajun)			
French Creole	0	0	0
Italian	0	2	25
Portuguese	0	2	1
German	52	19	17
Yiddish	8	0	2
Other West Germanic	0	0	0
A Scandinavian	5	1	0
Language			
Greek	0	5	4
Russian	0	1	1
Polish	0	0	0
Serbo-Croatian	0	0	0
Other Slavic Language	0	0	0
Armenian	0	0	0
Persian	0	0	0
Gujarathi	27	3	0
Hindi	0	1	1
Urdu	0	0	0

SPOKEN AT HOME	0-7	7-10	10-15	
OI OILEN AT HOME	MILES	MILES	MILES	
Other Indo-Euro	0	1	2	
Asian/PI languages	0	0	0	
Chinese	39	11	27	
Japanese	0	0	4	
Korean	18	7	4	
Mon-Khmer,	0	29	5	
Cambodian	· ·	20	Ü	
Miao, Hmong	0	46	9	
Thai	0	0	0	
Laotian	0	0	0	
Vietnamese	16	5	1	
Other Asian	9	0	0	
Tagalog	4	0	10	
Other Pacific Is	14	0	0	
Other languages	66	7	12	
Navajo	0	0	0	
Other Native N.	0	0	0	
American				
Hungarian	0	0	0	
Arabic	0	0	12	
Hebrew	0	0	0	
African languages	66	5	0	
Other unspecified	0	2	0	

### **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-7	7-10	10-15
	MILES	MILES	MILES
Reporting ancestry	20,075	9,144	13,689
Arab	13	10	7
Armenian	2	2	2
Austrian	6	4	3
British	18	12	19
Canadian	44	2	4
Croatian	0	0	0
Czech	0	4	5
Czechoslovak	0	2	5
Danish	3	4	7
Dutch	81	26	27
English	2,270	739	613
European	209	53	51
Finnish	0	0	0
French (not Basque)	242	80	75
French Canadian	0	8	14
German	751	300	292
Greek	5	4	5
Hungarian	14	9	3
Iranian	0	3	0

ANCESTRY	0-7	7-10	10-15
	MILES	MILES	MILES
Irish	914	317	273
Italian	169	64	76
Lithuanian	0	0	0
Norwegian	21	21	21
Polish	59	34	40
Portuguese	0	3	5
Romanian	10	0	0
Russian	6	4	11
Scandinavian	0	0	0
Scotch-Irish	306	105	111
Scottish	171	69	69
Slovak	18	9	10
Subsaharan African	272	186	214
Swedish	13	11	9
Swiss	31	8	4
Ukrainian	9	3	2
US/American	3,819	1,060	1,446
Welsh	54	8	10
West Indian	20	9	11
Yugoslavian	0	0	0
Other	10,522	5,971	10,245

#### Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

**West Marion** 

#### Using the Demographic Indicators

#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

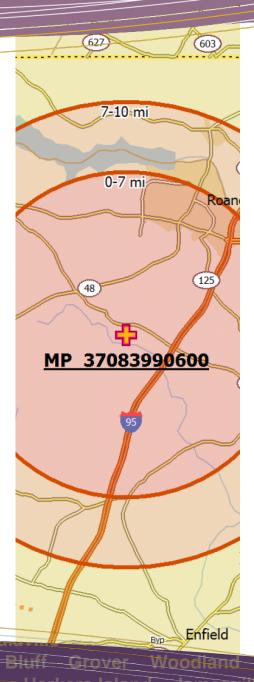
South Weldon

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.

Middlesex

**Etowah** 





The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	10,515	100%	7,316	100%
AFFLUENT SUBURBIA	199	1.89%	149	2.04%
America's Wealthiest	88	0.84%	71	0.97%
Dream Weavers	35	0.33%	25	0.34%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	76	0.72%	53	0.72%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	414	3.94%	278	3.8%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	414	3.94%	278	3.8%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	380	3.61%	243	3.32%
Successful Urban Sprawl	0	0%	0	0%
2nd City Homebodies	18	0.17%	0	0%
Prime Middle America	0	0%	12	0.16%
Urban Optimists	362	3.44%	0	0%
Family Convenience	0	0%	231	3.16%
Mid-Market Enterprise	0	0%	0	0%

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	10,515	100%	7,316	100%
BLUE COLLAR BACKBONE	194	1.84%	125	1.71%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	78	0.74%	47	0.64%
Lower Income Essentials	18	0.17%	12	0.16%
Small Town Endeavors	98	0.93%	66	0.9%
AMER. DIVERSITY	223	2.12%	155	2.12%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	13	0.12%	8	0.11%
Professional Urbanites	62	0.59%	45	0.62%
Urban Advancement	112	1.07%	75	1.03%
Amer. Great Outdoors	18	0.17%	12	0.16%
Mature America	18	0.17%	15	0.21%
METRO FRINGE	1,401	13.32%	962	13.15%
Steadfast Conservative	1,055	10.03%	723	9.88%
Moderate Conventionalists	57	0.54%	38	0.52%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	289	2.75%	201	2.75%

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

0-7 HH & Percent		Unreached HH & Percent	
10,515	100%	7,316	100%
277	2.63%	168	2.3%
0	0%	0	0%
14	0.13%	8	0.11%
263	2.5%	160	2.19%
0	0%	0	0%
3,649	34.7%	2,694	36.82%
0	0%	0	0%
3,229	30.71%	2,391	32.68%
420	3.99%	303	4.14%
0	0%	0	0%
198	1.88%	106	1.45%
14	0.13%	0	0%
0	0%	10	0.14%
40	0.38%	0	0%
80	0.76%	24	0.33%
64	0.61%	46	0.63%
0	0%	26	0.36%
	10,515 277 0 14 263 0 3,649 0 3,229 420 0 198 14 0 40 80 64	10,515       100%         277       2.63%         0       0%         14       0.13%         263       2.5%         0       0%         3,649       34.7%         0       0%         3,229       30.71%         420       3.99%         0       0%         198       1.88%         14       0.13%         0       0%         40       0.38%         80       0.76%         64       0.61%	10,515       100%       7,316         277       2.63%       168         0       0%       0         14       0.13%       8         263       2.5%       160         0       0%       0         3,649       34.7%       2,694         0       0%       0         3,229       30.71%       2,391         420       3.99%       303         0       0%       0         198       1.88%       106         14       0.13%       0         0       0%       10         40       0.38%       0         80       0.76%       24         64       0.61%       46

Pine Level

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-7 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-7 HH & Percent		Unreached HH & Percent	
Total	10,515	100%	7,316	100%
STRUGGLING SOCIETIES	3,425	32.57%	2,321	31.72%
Rugged Southern Style	7	0.07%	4	0.05%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	3,418	32.51%	2,317	31.67%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	156	1.48%	115	1.57%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	44	0.42%	31	0.42%
Urban Diversity	0	0%	0	0%
New Generation Activists	9	0.09%	6	0.08%
Getting By	103	0.98%	78	1.07%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

#### Identifying Focus Groups in this Location

Within the 0-7 mile, 7-10 mile and 10-15 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

**Davidson** Love Valley

West Jefferson Kannapolis

#### Potential Cultural Bridges

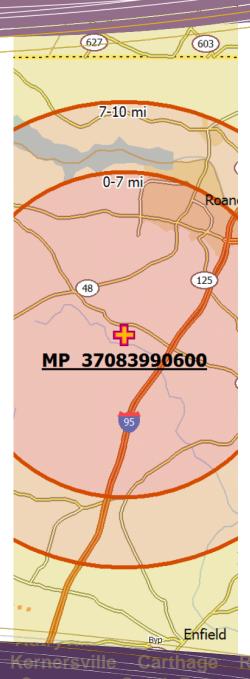
Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

**Morehead City** 



The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

**McLeansville** 

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
PC-HH Own	70%	70%	69%
Use Comp. for Internet/E-mail	48%	48%	47%
Internet Use: E-Mail	40%	40%	40%
Use Comp. for Comp. Games	36%	36%	36%
Use Comp. for Education	30%	30%	30%
Use Comp. for Word	27%	27%	26%
Processing			
HH Owns DVD Player	26%	26%	26%
Use Comp. for Shopping	26%	25%	25%
Use Comp. for Digital Camera	23%	23%	23%
Photo Editing			
Internet Use: News/ Weather	23%	23%	22%

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Use Comp. for Banking	22%	22%	22%
Internet Use: Banking	21%	20%	20%
PC-Network-HH Has One	17%	17%	18%
Use Comp. for News/Info./Data	15%	15%	16%
Service			
Use Comp. for Filing/DB Mngmnt	10%	10%	11%
Use Comp. for Personal Financial	10%	10%	10%
Mngmnt			
Internet Use: Research/ Education	10%	10%	9%
Internet Use: Shopping: Gathered	9%	9%	9%
Info. for Shopping			
HH Owns Video/Webcam	9%	9%	9%
Use Comp. for Accounting	9%	9%	9%

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Listening To Music	65%	65%	65%
Reading Books	50%	50%	51%
Dining Out (Not Fast Food)	47%	47%	46%
Card Games	37%	37%	37%
Cooking for Fun	33%	33%	33%
Go To A Beach/Lake	29%	29%	29%
Board Games	28%	28%	27%
Gardening	27%	27%	27%
Going To	16%	16%	16%
Bars/Nightclubs/Dancing			
Visit Museum	16%	16%	16%

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Any Ailment	69%	69%	69%
Gen./Fam. Practitioner	35%	35%	34%
Dentist	24%	24%	24%
Backache	23%	23%	23%
Hypertension/High Blood	23%	23%	23%
Pressure			
Eye Dr.	20%	21%	21%
High Cholesterol	19%	19%	19%
None Of These	18%	18%	18%
Any Arthritis	17%	17%	17%
Acid Reflux Disease (GERD)	16%	16%	16%

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Concert	24.46%	24.55%	24.87%
Live Theater	16.93%	16.99%	17.4%
Live Theater Most Often	13.7%	13.75%	14.09%
Rock/Pop Concerts Most	13.66%	13.61%	13.46%
Often			
Dance Performance	9.43%	9.51%	9.92%
Comedy Club	8.97%	8.85%	8.93%
Movies: Comedy	41.17%	41.3%	41.5%
Movies: Action/Adventure	38.84%	38.92%	39.14%
Movies: Drama	23.8%	24.06%	24.91%

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Movies: Fam.	22.7%	22.95%	23.17%
Movies: Romantic Comedy	20.28%	20.42%	20.85%
Movies: Mystery	18.56%	18.8%	19.32%
College Football Reg. Season	4.81%	4.83%	4.9%
NFL Football Reg. Season	4.69%	4.58%	4.38%
MLB Baseball Reg. Season	3.96%	3.92%	3.75%
College Basketball Reg. Season	3.66%	3.71%	3.81%
NBA Basketball Reg. Season	3.07%	3.05%	3.1%
College Football Post-Season	1.82%	1.88%	2.13%

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Walking for Exercise	36.55%	36.69%	36.67%
Swimming	25.07%	24.9%	24.41%
Bowling	18.68%	18.56%	18.06%
Basketball	16.97%	16.93%	17.13%
Billiards/Pool	16.58%	16.58%	16.41%
Jogging/Running	14.73%	14.72%	15.01%
Freshwater Fishing	13.93%	13.76%	13.09%
Weight Training	13.03%	12.96%	13.27%
Football	11.59%	11.56%	11.87%
Stationary Cycling	10.42%	10.43%	10.56%
Aerobics	10.33%	10.33%	10.62%
Using Cardio	10.14%	10.07%	10.11%
Machine			
Baseball	9.67%	9.59%	9.49%
Golf	9.41%	9.55%	9.43%

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Camping Trips	9.39%	9.13%	8.06%
Mountain/Road Biking	8.89%	8.88%	8.71%
Volleyball	8.08%	8.11%	8%
Hunting	6.83%	6.63%	6.06%
Softball	6.56%	6.5%	6.35%
Yoga	6.46%	6.4%	6.44%
Backpacking/Hiking	6.4%	6.22%	5.83%
Tennis	6.29%	6.23%	6.42%
Soccer	6.2%	6.09%	6.07%
Saltwater Fishing	6.04%	5.94%	5.72%
Ice Skating	5.73%	5.74%	5.89%
Target Shooting	5.7%	5.52%	4.9%
Roller Skating	5.4%	5.35%	5.36%
Power Boating	5.4%	5.51%	5.54%

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Canoeing/Kayaking	4.96%	4.87%	4.71%
Motorcycling	4.37%	4.29%	4%
Snorkeling	4.28%	4.28%	4.46%
Horseback Riding	4.19%	4.05%	3.82%
Jet Skiing	4.06%	4.07%	4.11%
Fly Fishing	4.04%	4%	3.98%
Downhill & X-Country	3.61%	3.56%	3.78%
Skiing			
Skateboarding	3.54%	3.5%	3.54%
Hockey	3.54%	3.49%	3.44%
Racquetball	3.53%	3.47%	3.45%

BRIDGES	0-7	7-10	10-15
	MILES	MILES	MILES
Water Skiing	3.38%	3.35%	3.35%
Snowmobiling	3.26%	3.25%	3.27%
Snowboarding	3.18%	3.14%	3.17%
Archery	2.96%	2.87%	2.72%
Rock Climbing	2.88%	2.81%	2.68%
Sailing	2.74%	2.75%	2.93%
Martial Arts	2.65%	2.51%	2.55%
Auto Racing	2.45%	2.44%	2.2%
Surfing & Windsurfing	2.39%	2.34%	2.38%
Rowing	2.11%	2.06%	2.11%

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

#### **BIBLICAL BARRIERS**

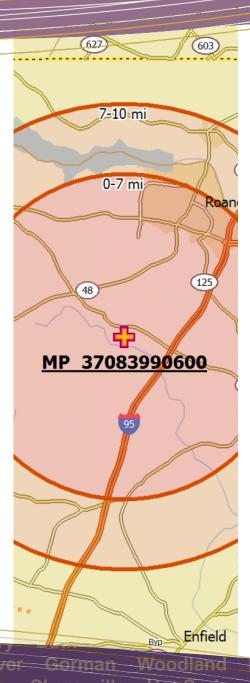
The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### **ECCLESIAL BARRIERS**

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

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### Potential Cultural Barriers -- Introduction (part 2)

#### **CULTURAL BARRIERS OF UNDERSTANDING**

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### **CULTURAL BARRIERS OF ACCEPTANCE**

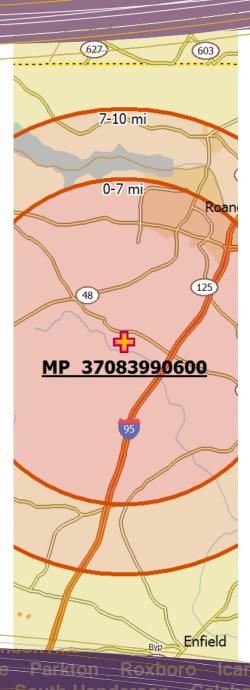
#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

Swepsonville





### **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

- ·			_
BARRIERS	0-7	7-10	10-15
	MILES	MILES	MILES
Important Continue Learning New Things	55%	55%	56%
Speak My Mind Even If It Upsets People	41%	41%	42%
Like Control Over People And Resources	40%	40%	41%
Find It Difficult To Say No To My Kids	38%	38%	38%
Woman's Place Is In The Home	36%	36%	36%
Don't Judge People/Way They Live Life	33%	33%	34%
Too Much Sponsorship In Arts/Sports	31%	31%	32%
Like To Do Unconventional Things	29%	29%	29%
Prefer To Have Few Possessions As Possible	28%	28%	29%
If Won Lottery Would Never Work Again	27%	27%	28%
Like to Stand Out In A Crowd	24%	24%	24%
Money Is Best Measure Of Success	24%	24%	24%

BARRIERS	0-7	7-10	10-15
	MILES	MILES	MILES
I Am A Workaholic	24%	24%	25%
Marijuana Should Be Legalized	20%	20%	21%
Friends More Important Than My Fam.	20%	20%	20%
We Should Strive for Equality for All	18%	19%	19%
Rarely Sit Down to a Meal Together At Home	18%	18%	18%
Like To Pursue Challenge/Novelty/Change	18%	17%	18%
Only Work Current Job for The Money	16%	16%	16%
Happy With My Standard Of Living	13%	13%	13%
On Whole People Get What They Deserve	11%	11%	11%
Little I Can Do To Change My Life	10%	10%	10%
Very Happy With My Life As It Is	9%	9%	10%
More Important Do Duty Than Enjoy Life	9%	9%	9%

#### Potential Cultural Themes

Caswell Beach

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Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

Cherryville

Hillsborough



### **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

0-7	7-10	10-15
MILES	MILES	MILES
59%	59%	59%
57%	57%	57%
39%	39%	39%
38%	38%	39%
35%	35%	35%
34%	33%	34%
31%	31%	31%
29%	29%	29%
28%	28%	29%
23%	23%	23%
23%	23%	23%
22%	22%	22%
	MILES 59% 57% 39% 38% 35% 34% 31% 29% 28% 23%	MILES         MILES           59%         59%           57%         57%           39%         39%           38%         38%           35%         35%           34%         33%           31%         29%           28%         28%           23%         23%           23%         23%

THEMES	0-7	7-10	10-15
	MILES	MILES	MILES
Provide My Kids With The Little	21%	21%	22%
Extras			
Like To Just Enjoy Life	20%	20%	20%
Real Men Don't Cry	17%	17%	17%
Try Not To Worry About The Future	17%	17%	18%
Worried About Pollution Caused By Cars	17%	16%	16%
Enjoy Spending Time With My Fam.	14%	14%	14%
Is An Important Part Of Who I Am	14%	14%	13%
Children Should Be Allowed To	8%	8%	8%
Express Themselves			
Feel Very Alone In The World	6%	6%	6%
Like Spending Most Time With Fam.	6%	6%	5%
Would Like To Set Up Own Business	4%	4%	4%
Decor Particular Interest To Me	4%	4%	3%

### **Potential Shared Places**

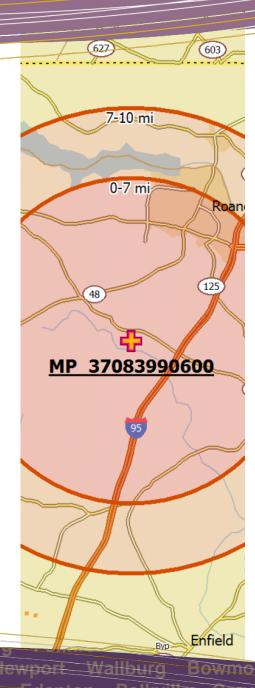
Hemby Bridge

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While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

Carolina Shores

Weldon



### **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Wrightsboro

PLACE	0-7	7-10	10-15
	MILES	MILES	MILES
Fast Food/Drive-In	88.1%	88.11%	87.91%
Restaurant-Visit Any			
Fam. Restaurants/Steak	78.19%	78.25%	77.55%
Houses-Visit Any			
McDonald's	57.17%	57.14%	56.72%
Burger King	39.44%	39.32%	38.84%
Kentucky Fried Chicken (KFC)	38.13%	38.2%	38.63%
Wendy's	34.14%	34.31%	34.35%
Subway	32.37%	32.31%	32.13%
Applebee's	27.89%	27.91%	27.41%
Pizza Hut	27.33%	27.33%	27.09%
Taco Bell	27.3%	27.29%	26.86%
Arby's	22.88%	22.86%	22.2%
Red Lobster	19.96%	20.01%	19.88%

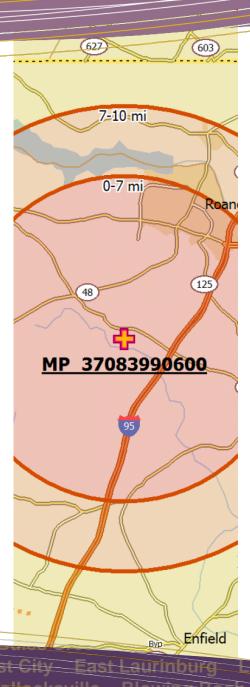
PLACE	0-7	7-10	10-15
	MILES	MILES	MILES
Dairy Queen	19.26%	19.44%	19.2%
Olive Garden	18.26%	18.34%	18.05%
Domino's Pizza	18.07%	18.1%	18.33%
Popeyes	17.36%	17.52%	18.57%
Golden Corral	16.02%	16.06%	16.29%
IHOP (International House Of	15.75%	15.7%	15.77%
Pancakes)			
Sonic	15.4%	15.34%	15.18%
Chick-Fil-A	14.65%	14.61%	14.79%
Hardee's	13.88%	13.95%	13.87%
Outback Steakhouse	13.86%	13.87%	13.88%
Cracker Barrel	13.58%	13.54%	12.98%
TGI Friday's	13.27%	13.23%	13.47%

### Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Cameron

PROJECTS	0-7	7-10	10-15
	MILES	MILES	MILES
Voted in fed/state/local election	42.49%	42.61%	42.14%
Recycled products	26.49%	26.54%	26.1%
Worked as volunteer (non political)	13.06%	13.09%	12.77%
Engaged in fund raising	10.53%	10.5%	10.41%
Religious club member	8.19%	8.14%	8.12%
Church Board	6.91%	6.88%	6.94%

PROJECTS	0-7	7-10	10-15
	MILES	MILES	MILES
Wrote to editor of mag or	4.9%	4.88%	4.74%
newspaper			
Union member	4.68%	4.65%	4.52%
Took active part in local civic	4.64%	4.65%	4.73%
issue			
Wrote to elected offcl about	4.31%	4.3%	4.28%
publ bus			
Charitable Organization	4.23%	4.24%	4.22%
Fraternal order member	3.91%	3.89%	3.7%

### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

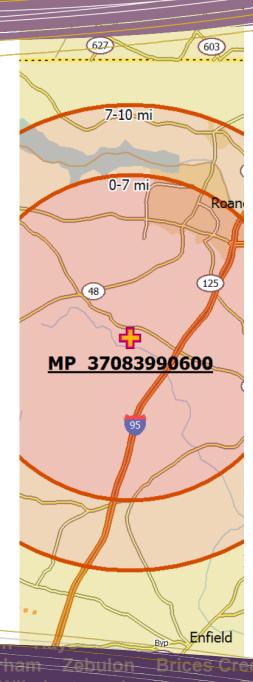
Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.

**East Arcadia** 

Aberdeen

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**Dobbins Heights** 



## Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-7	7-10	10-15
	MILES	MILES	MILES
Novel	13.36%	13.29%	13.32%
Children's Books	12.5%	12.52%	12.62%
Religious (not Bibles)	9.59%	9.56%	9.53%
Cookbooks	8.9%	8.86%	8.73%
Mystery	7.97%	8.01%	7.8%
Romance	6.19%	6.18%	6.12%
Personal/Business	5.7%	5.67%	5.58%
Self-help			
Biography	5.43%	5.43%	5.53%
History	4.95%	4.98%	5.01%

MAGAZINES	0-7	7-10	10-15
	MILES	MILES	MILES
Newspaper Distributed	66.34%	66.49%	66.42%
Gen. Editorial	54.12%	54.33%	55.46%
Womens	47.45%	47.42%	47.85%
Service	30.58%	30.67%	30.49%
Business/Finance	21.29%	21.41%	22.31%
Mens	20.41%	20.4%	20.45%
Music	19.71%	19.68%	20.26%
Parenthood	15.1%	15.15%	15.31%
Sports	14.47%	14.5%	14.52%

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

**McLeansville** 

NEWSPAPERS	0-7	7-10	10-15
	MILES	MILES	MILES
Gen. News	48.47%	48.5%	47.75%
Classified	31.23%	31.09%	30.23%
Sport	29.04%	29.15%	28.84%
Editorial Page	25.3%	25.33%	24.86%
Business/Finance	23.72%	23.88%	23.87%
Comics	22.85%	22.88%	22.18%
Movie Listings & Reviews	22.51%	22.55%	22.39%
TV/Radio Listings	22.27%	22.36%	22.22%
Food/Cooking	21.97%	22.05%	21.8%
Home/Gardening	17.97%	18%	17.66%
Travel	16.24%	16.3%	16.21%
Fashion	15.46%	15.44%	15.65%
Science/Technology	14.1%	14.14%	13.9%

RADIO	0-7	7-10	10-15
	MILES	MILES	MILES
Urban Contemporary	38.45%	38.64%	40.85%
CHR Contemp Hit Radio	16.34%	16.12%	15.74%
Country	12.38%	12.13%	10.78%
Jazz	12.36%	12.4%	13.16%
Adult Contemporary	12.25%	12.19%	11.76%
Variety	10.12%	10.06%	10.45%
Oldies	9.37%	9.43%	9.41%
Gospel	7.9%	7.96%	8.32%
News/Talk	7.02%	7.07%	6.9%
Rock	6.94%	6.84%	6.04%
All News	6.53%	6.53%	7.19%
Alternative	5.61%	5.66%	5.49%
Religious	5.43%	5.4%	5.21%
Classic Rock	5.18%	5.09%	4.61%
Soft Contemporary	5.07%	5.05%	4.99%
All Talk	3.04%	3.11%	3.22%
Sports	3.01%	3%	3.08%
Classical	2.77%	2.74%	2.93%

## Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-7	7-10	10-15
	MILES	MILES	MILES
Fox News Channel	61.26%	61.37%	61.53%
Other Video-On-Demand	51.11%	51.68%	52.35%
Soapnet	50.89%	50.88%	50.92%
Satellite Dish	49.89%	50.1%	49.42%
Sci-Fi Channel	35.42%	35.46%	35.56%
MSNBC	34.39%	34.5%	34.9%
Adult Pay Per View TV	33.04%	33.42%	33.35%
Subscribe Digital Cable	31.44%	31.48%	31.35%
TV Info From Sunday TV	27.19%	27.16%	27.2%
Magazine			
Nickelodeon	27.02%	26.9%	26.91%
Comedy Central	25.6%	25.77%	26.21%
Nick At Nite	25.56%	25.68%	26.11%

MULTIMEDIA: TV	0-7	7-10	10-15
	MILES	MILES	MILES
TCM (Turner Classic	25.42%	25.58%	25.97%
Movies)			
TV Info From Newspapers	25.32%	25.34%	25.26%
Hallmark Channel	23.52%	23.65%	24.02%
BET (Black Entertainment	22.89%	23.19%	23.52%
TV)			
Lifetime	22.76%	22.99%	23.46%
TV Info From Monthly Cable	22.65%	22.72%	22.53%
Guide			
The Golf Channel	22.07%	22.19%	22.62%
USA Network	22.07%	22.08%	22.03%
ABC Fam.	21.58%	21.71%	22.27%
TV Info From Other	20.92%	20.95%	21.13%
Adult Swim	20.45%	20.61%	20.41%
ESPN2	20.07%	20.1%	20.52%

### Communication Media Usage

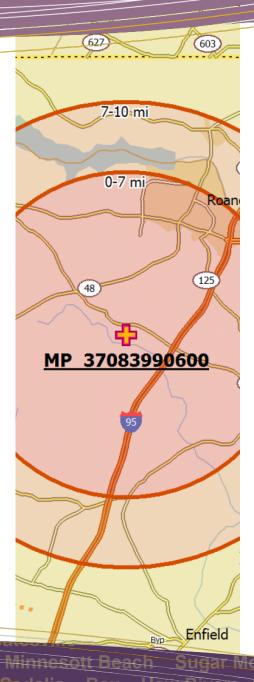
It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

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# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-7	7-10	10-15
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	16.25%	16.18%	16.22%
Medium Users (4-6)	8.44%	8.41%	8.32%
Light Users (1-3)	17.6%	17.5%	16.96%
Quintiles (20%)			
Newspaper I (Heavy)	1.29%	1.23%	1.16%
Newspaper II	1.6%	1.54%	1.45%
Newspaper III	1.71%	1.69%	1.65%
Newspaper IV	0.56%	0.57%	0.55%
Newspaper V (Light)	1.13%	1.14%	1.14%

MEDIUM	0-7	7-10	10-15
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	20.82%	20.84%	21.07%
Magazines II	9.49%	9.43%	9.45%
Magazines III	10.08%	10%	10.14%
Magazines IV	13.48%	13.6%	13.82%
Magazines V (Light)	1.04%	1.04%	1.07%
Outdoor I (Heavy)	9.41%	9.38%	9.67%
Outdoor II	5.34%	5.43%	5.77%
Outdoor III	5.42%	5.46%	5.64%
Outdoor IV	17.33%	17.27%	17.03%
Outdoor V (Light)	25.78%	25.8%	25.71%
Yellow Pages I	16.58%	16.51%	16.44%
(Heavy)			
Yellow Pages II	8.58%	8.54%	8.96%
Yellow Pages III	10.72%	10.79%	11.33%
Yellow Pages IV	25.64%	25.57%	25.61%
Yellow Pages V	5.29%	5.32%	5.48%
(Light)			

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-7	7-10	10-15
	MILES	MILES	MILES
Radio Drive Time Quntiles (fifths / 20%)			
Drive Time I & II (Heavy)	2.09%	2.07%	1.98%
Drive Time III (Medium)	0.87%	0.87%	0.88%
Radio IV & V (Light)	2.46%	2.45%	2.36%
Radio Media Quntiles (fifths /			
20%)			
Radio I & II (Heavy)	11.55%	11.69%	12.15%
Radio III (Medium)	3.76%	3.72%	3.6%
Radio IV & V (Light)	3.85%	3.81%	3.84%
Cable TV Quntiles (fifths / 20%)			
Cable I & II (Heavy)	11.59%	11.5%	11.63%
Cable III (Medium)	5.68%	5.73%	5.87%
Cable IV & V (Light)	41.09%	41.48%	42.2%

MEDIUM	0-7	7-10	10-15
	MILES	MILES	MILES
TV Prime Time Quntiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.75%	3.7%	3.63%
Prime Time III (Medium)	1.4%	1.4%	1.3%
Prime Time IV & V (Light)	10.63%	10.42%	10.57%
TV Early/Late Fringe Quntiles			
(fifths / 20%)			
Fringe I & II (Heavy)	38.84%	38.85%	38.76%
Fringe III (Medium)	56.48%	56.62%	56.47%
Fringe IV (Light)	57.57%	57.49%	57.21%
TV All Day Quntiles (fifths /			
20%)			
All Day I & II (Heavy)	15.73%	15.8%	15.98%
All Day III (Medium)	26.15%	26.2%	26.28%
All Day IV (Light)	20.54%	20.7%	21.66%

## Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-7	7-10	10-15
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	10.61%	10.62%	10.43%
6:00am - 10:00am	14.99%	15.1%	15.56%
10:00am - 3:00pm	12.02%	12.19%	12.88%
3:00pm - 7:00pm	16.45%	16.69%	17.05%
7:00pm - Midnight	12.37%	12.52%	12.77%
Midnight - 6:00am	8.81%	8.95%	9.48%
Weekend Radio			
Listeners			
Dayparts [summary]	14.62%	14.66%	14.65%
6:00am - 10:00am	2.58%	2.6%	2.67%
10:00am-3:00pm	4.85%	4.87%	5.13%
3:00pm - 7:00pm	7.51%	7.55%	7.63%
7:00pm - Midnight	10.45%	10.58%	11.01%
Midnight - 6:00am	14.44%	14.59%	15.21%

USAGE	0-7	7-10	10-15
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	6.36%	6.32%	6.46%
Saturday:	8.25%	8.14%	8.26%
8:00-11:00pm			
Sunday: 7:00-11:00pm	9.47%	9.63%	9.9%
9:00am-1:00pm	25.56%	25.68%	26.11%
9:00am-4:00pm	29.63%	29.7%	30.16%
4:00pm-7:00pm	31.22%	31.45%	32.08%
11:00pm-1:00am	45.23%	45.45%	46.2%
AVG Prime time	5.73%	5.83%	6.15%

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-7 miles, 7-10 miles, 10-15 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

T\/\\/IE\\/EDO	0.7	7.40	40.45	
TV VIEWERS	0-7	7-10	10-15	
	MILES	MILES	MILES	
Weekday				
6-7am	16.12%	16.27%	16.68%	
7-9am	20.07%	20.1%	20.52%	
9am-12noon	19.3%	19.36%	19.51%	
12noon-4pm	10.33%	10.34%	10.66%	
4-6pm	47.98%	48.15%	49.15%	
6-7pm	17.75%	17.72%	17.55%	
7-7:30pm	1.68%	1.65%	1.65%	
7:30-8pm	12.19%	12.13%	12.03%	
8-11pm	6.36%	6.32%	6.46%	
11pm-12am	34.39%	34.5%	34.9%	
11pm-1am	45.23%	45.45%	46.2%	
1-6am	32.93%	33.23%	34.15%	

TV VIEWERS	0-7	7-10	10-15
	MILES	MILES	MILES
Weekend			
Sat: 7-10am	16.54%	16.61%	16.62%
Sat: 10am-1pm	7.94%	7.96%	8.18%
Sat: 1-4pm	25.21%	25.25%	25.28%
Sat: 4-6pm	7.33%	7.3%	7.31%
Sat: 6-7pm	1.54%	1.57%	1.54%
Sat: 7-8pm	1.05%	1.01%	1.06%
Sat: 8-11pm	8.25%	8.14%	8.26%
Sat: 11pm-1am	6.36%	6.38%	6.65%
Sat: 1am-7pm	22.07%	22.08%	22.03%
Sun: 7-10am	2.27%	2.24%	2.28%
Sun: 10am-1pm	5.48%	5.5%	5.41%
Sun: 1-4pm	4.41%	4.42%	4.37%
Sun: 4-7pm	11.25%	11.28%	11.08%
Sun: 7-11pm	9.47%	9.63%	9.9%
Sun: 11pm-1am	5.15%	5.25%	5.47%
Sun: 1-7am	19.77%	19.85%	19.84%

## Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

Wagram

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

## Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Rocky Mount Robersonville Eden Light Oak

Kinastown



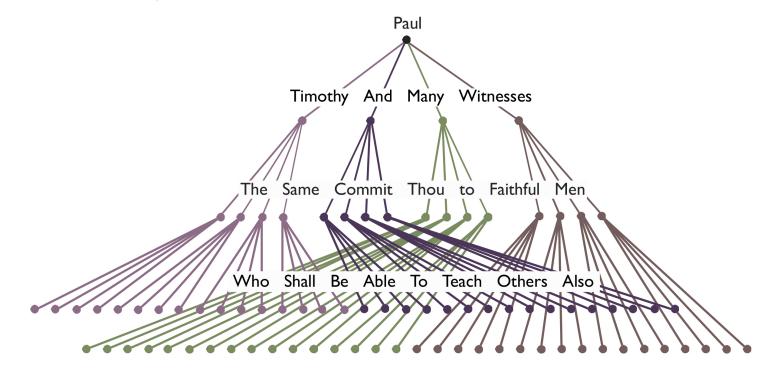
## Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction.

Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle 2nd Timothy 2:2



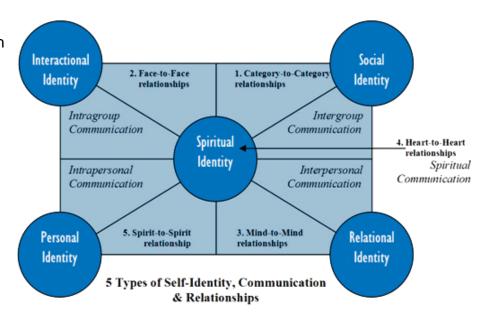
## Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

### Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

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#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

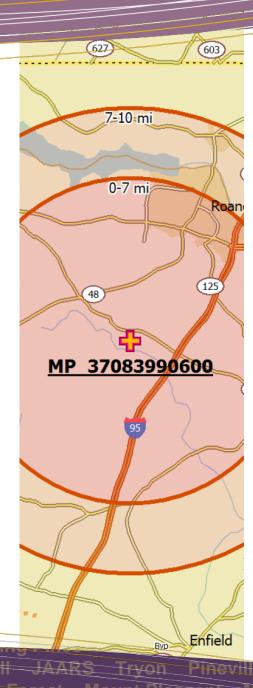
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Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at Missional Cyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org

Caiah's Mountain

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## **Notes and Sources**

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

**Brices Creek** 

# APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Quankie - Roanoke Rapids	4070 NC Highway 48 Roanoke Rapids, NC 27870	3.49 mi	0	Insufficient Data
2	Roanoke - Roanoke Rapids	1st And Henry Sts Roanoke Rapids, NC 27870	3.49 mi	46	Plateauing
3	Community Center - Halifax	2360 Ridgecrest Rd Halifax, NC 27839	3.86 mi	46	Declining
4	Maranatha - Roanoke Rapids	595 Zoo Rd Roanoke Rapids, NC 27870	4.70 mi	45	Growing
5	Bethlehem - Roanoke Rapids	3902 Hwy 158 Roanoke Rapids, NC 27870	4.79 mi	41	Insufficient Data
6	Good News - Roanoke Rapids	714 Hwy 125 Roanoke Rapids, NC 27870	5.48 mi	77	Plateauing
7	South Rosemary - Roanoke Rapids	1837 Roanoke Ave Roanoke Rapids, NC 27870	5.56 mi	17	Insufficient Data
8	Chockoyotte - Roanoke Rapids	105 Wheeler St Roanoke Rapids, NC 27870	6.14 mi	0	Insufficient Data
9	Park - Roanoke Rapids	1136 Virginia Ave Roanoke Rapids, NC 27870	6.40 mi	39	Plateauing
10	Rosemary - Roanoke Rapids	936 Jackson St Roanoke Rapids, NC 27870	6.57 mi	111	Declining
11	Roanoke Rapids First - Roanoke Rapids	515 Becker Dr Roanoke Rapids, NC 27870	6.57 mi	105	Declining
12	Calvary - Roanoke Rapids	1405 Bolling Rd Roanoke Rapids, NC 27870	6.76 mi	269	Plateauing
13	Antioch - Enfield	4314 Heathsville Rd Enfield, NC 27823	7.09 mi	35	Plateauing
14	Weldon - Weldon	609 Washington Ave Weldon, NC 27890	7.66 mi	50	Declining
15	Halifax - Halifax	141 W Prussia St Halifax, NC 27839	8.12 mi	33	Plateauing

# APPENDIX: BCNC Churches by Distance - Continued

		100000	DIOTANOS	WDOUD AVO	UOM 005
	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Darlington - Littleton	11658 Justice Branch Rd Littleton, NC 27850	8.74 mi	41	Growing
17	Bear Swamp - Littleton	15227 NC Highway 48 Rd Littleton, NC 27850	8.74 mi	26	Plateauing
18	Gaston First - Gaston	235 Roanoke Rapids Rd Gaston, NC 27832	9.16 mi	56	Declining
19	Littleton - Littleton	108 Mosby Ave Littleton, NC 27850	11.06 mi	83	Plateauing
20	Elam	146 Gumberry St Garysburg, NC 27831	11.31 mi	59	Declining
21	Turkey Branch - Enfield	7105 Ringwood Rd Enfield, NC 27823	11.60 mi	17	Declining
22	Enterprise - Littleton	404 Enterprise Rd Littleton, NC 27850	13.13 mi	246	Plateauing
23	Inez - Littleton	577 Enterprise Rd Littleton, NC 27850	13.36 mi	33	Plateauing
24	Trinity - Hollister	778 Porter Rd Hollister, NC 27844	14.05 mi	50	Insufficient Data
25	Enfield - Enfield	200 W Burnette Ave Enfield, NC 27823	14.15 mi	79	Declining
26	Bethel	1010 Bethel Church Rd Pleasant Hill, NC 27866	14.83 mi	26	Plateauing
27	White Oak - Enfield	1612 White Oak Rd Enfield, NC 27823	15.26 mi	95	Insufficient Data
28	Reedy Creek - Macon	160 Rosser Rd Macon, NC 27551	15.32 mi	31	Plateauing
29	Greater Bethesda - Hollister	3440 Long Bridge Rd Hollister, NC 27844	15.36 mi	45	Insufficient Data
30	Faith Baptist Church	4796 Ita Rd Hollister, NC 27844	15.36 mi	83	Plateauing

## APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Harris Chapel - Hollister	36079 NC Hwy 561 Hollister, NC 27844	15.36 mi	22	Declining
32	Lake Gaston - Littleton	128 Lynwood Rd Littleton, NC 27850	15.87 mi	304	Plateauing
33	Mount Bethel Indian - Warrenton	1389 Richardson Rd Warrenton, NC 27589	16.73 mi	326	Plateauing
34	Jackson	306 N Church St Jackson, NC 27845	16.95 mi	44	Declining
35	Walnut Grove - Warren	1259 Richardson Rd Warrenton, NC 27589	17.16 mi	86	Growing
36	Seaboard	310 S Main St Seaboard, NC 27876	17.56 mi	42	Declining
37	Fishing Creek - Whitakers	15150 Avent Rd Whitakers, NC 27891	18.56 mi	27	Plateauing
38	Dawson - Enfield	9775 Thirteen Bridges Rd Enfield, NC 27823	18.64 mi	110	Plateauing
39	Whitakers - Whitakers	105 West Pittman St Whitakers, NC 27891	18.89 mi	6	Declining
40	Gardners - Macon	968 Church Hill Rd Macon, NC 27551	19.16 mi	29	Declining
41	Mount Carmel	3578 Mount Carmel Rd Seaboard, NC 27876	19.30 mi	24	Plateauing
42	Galatia	1219 Galatia Rd Seaboard, NC 27876	19.30 mi	165	Plateauing
43	Hickory - Whitakers	12702 NC Highway 48 Whitakers, NC 27891	19.70 mi	41	Declining
44	Salem - Whitakers	4502 Swift Creek School Rd Whitakers, NC 27891	19.91 mi	73	Plateauing
45	Macon - Macon	159 Church St Macon, NC 27551	20.18 mi	133	Plateauing



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