# Mission Site top unreached locations



The plant of the p

@Copyright:2013 pIntercultural Instituterfor Contextual Ministry Newton Raleigh Seaboard St. Pauls Aulander

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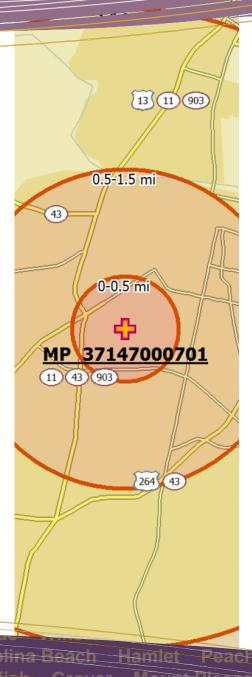
#### Site Location Summary

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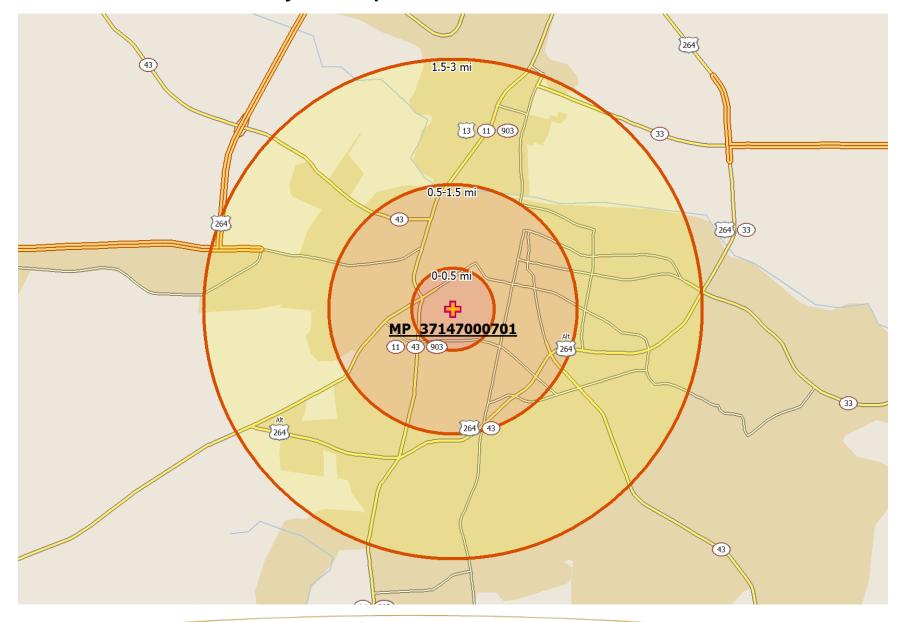
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-0.5 mile, 0.5-1.5 mile, and 1.5-3 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3702	Region 2: Central Coast
3	County Location	37147	Pitt
4	Zipcode	27834	Pitt
5	Sitescape Category	4	Cityscape
6	Sitescape Group	4.1	Small Cities
7	Sitescape Subgroup	4.1	Small cities near remote area
8	Sitescape Density Pattern	K	100000-100000-50000



## Site Location Summary - Map of the Site Location

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#### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

RURAL / URBAN	CODE	EXPLANATION
Metro or Non-Metro	1	Metro
Urban Influence	2	Small-in a metro area with fewer than 1 million residents
Rural / Urban Continuum	3	County in metro area of fewer than 250,000 population
NCHS Rural Urban Codes	4	Small Metro - counties in a metropolitan statistical area of 50,000 to 249,999 population
NCES Urban Centric Locale	13	City: Small: Territory inside an urbanized area and inside a principal city with
Codes		population less than 100,000.
IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
ERS RUCA Commuting	1	Metropolitan area core: primary flow within an urbanized area
Value		
Percent Commuting to Metro	0	Percent commuting from non metro to metro areas
	Metro or Non-Metro Urban Influence Rural / Urban Continuum NCHS Rural Urban Codes  NCES Urban Centric Locale Codes IICM RUCA Values Index ERS RUCA Commuting Value	Metro or Non-Metro 1 Urban Influence 2 Rural / Urban Continuum 3 NCHS Rural Urban Codes 4  NCES Urban Centric Locale 13 Codes IICM RUCA Values Index 100 ERS RUCA Commuting 1

**Bavshore** 

#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
2010 Population	2,330	17,073	45,942
2010 Households	956	6,380	22,088
2010 Group Quarters Population	2	3,233	2,534

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	51	34	20
Language Diversity National Index	36	27	23
Foreign Born Diversity National Index	98	20	19
Ancestry Diversity National Index	34	31	19
Racial Diversity National Index	64	64	62

## Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	1	True
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	1	True
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True

East Laurinburg

### Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-0.5 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-0.5 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	4	0.42%
Mainstay Communities	Established, Diverse Households	0	0%
Working Communities	Blue-collar, Working Families	0	0%
Country Communities	Rural, Agri. & Mining Families	0	0%
Aspiring Communities	Young Singles / Aspiring-Multihousing	12	1.26%
Urban Communities	High Density, Inner-city Neighborhoods	940	98.33%

### Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Pleasant Hil

Cape Carteret

### Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Weddington

**Pleasant Garden** 

Warsaw

### Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-0.5 mile band that are in each category. The index value assumes that if the county percent and the 0-0.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-0.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-0.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-0.5 MILE BAND	% INDEX
Unreached Households	48,150	695	1.44%
Unreached %	71.09%	72.69%	102.25
Religious But NOT Evangelical HH	14,205	316	2.23%
Religious But NOT Evangelical %	20.97%	33.1%	157.83
Spiritual But NOT Relig or Evang HH	7,013	46	0.66%
Spiritual But NOT Relig or Evang %	10.35%	4.82%	46.59
Not Evangelical, Not Interested HH	27,384	341	1.24%
Not Evangelical, Not Interested %	40.43%	35.63%	88.12



#### Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BCNC Churches	23	9	39.13%
Active BCNC Attenders	2,217	1,279	57.69%
Active Evangelical Households	8,594	3,286	38.24%
Active Evangelical Percent	12.69%	11.17%	88.02
Inactive Evangelical Households	10,987	4,201	38.24%
Inactive Evangelical Percent	16.22%	14.28%	88.02
# New Churches Needed	11	6	52.57%



## Spirituality Indicators - 30 Closest BCNC Churches

Woodland

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Arlington Blvd - Greenville	0.46 mi	73	Plateauing	16	Family Bapt Church - Avden	10.46 mi	0	Plateauing
2	Integrity Baptist Church	1.18 mi	0	Insufficient Data	17	Farmville First	11.56 mi	188	Plateauing
3	Village Church at Greenville	1.23 mi	0	Insufficient Data	18	Hispanic Mission of Farmville	11.56 mi	0	Insufficien Data
4	Immanuel - Greenville	1.46 mi	169	Declining	19	Bethel - Bethel	14.84 mi	96	Declining
5	Korean Mission - Greenville	1.46 mi	32	Insufficient Data	20	Fountain - Fountain	15.12 mi	44	Growing
6	Oakmont - Greenville	1.57 mi	618	Plateauing	21	Riverview - Wash	15.34 mi	48	Plateauing
7	The Memorial - Greenville	2.04 mi	342	Plateauing	22	New Beginnings - Grifton	15.74 mi	30	Insufficien Data
8	Hispanic Mission of Greenville	2.04 mi	45	Plateauing	23	Grifton First - Grifton	15.77 mi	55	Declining
9	Ignite Church	2.72 mi	0	Insufficient Data	24	Robersonville First - Robersonville	16.40 mi	85	Declining
10	Discovery Church - Winterville	4.12 mi	146	Insufficient Data	25	Washington Second - Washington	16.47 mi	150	Growing
11	Whole Life Christian Center	4.62 mi	0	Insufficient Data	26	Rosedale - Washington	16.77 mi	0	Insufficien Data
12	Winterville - Winterville	5.47 mi	161	Plateauing	27	Eagles - Macclesfield	17.76 mi	57	Declining
13	Ayden First - Ayden	8.68 mi	65	Plateauing	28	Igl Bau Alfa Y Omega	18.16 mi	145	Growing
14	Pactolus - Greenville	9.37 mi	79	Plateauing	29	Mildred Missionary - Tarboro	18.50 mi	81	Plateauing
15	Stokes - Stokes	10.15 mi	26	Declining	30	West End - Washington	18.76 mi	15	Plateauing

Newport

#### Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

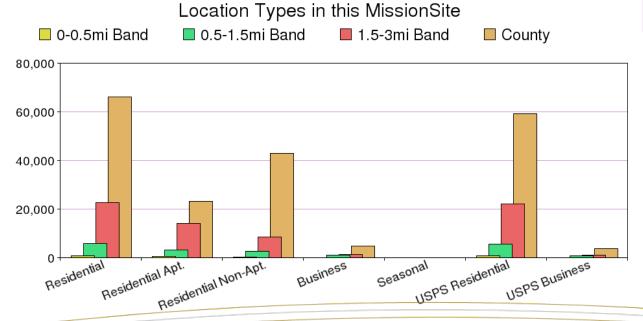
- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes BCNC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

Havesville

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-0.5 mile band. The percentage of the county population and number of households that appears in the 0-0.5 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	107,924	2,228	2.06%
2000 Population	133,798	2,259	1.69%
2010 Population	162,509	2,330	1.43%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	40,490	822	2.03%
2000 Households	52,539	881	1.68%
2010 Households	67,730	956	1.41%

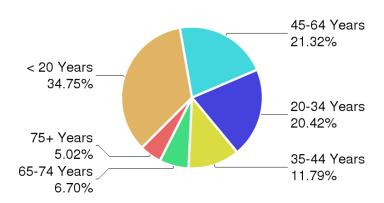


Location Type	0-0.5mi Band
Residential	877
Residential Apt.	529
Residential Non-Apt.	348
Business	61
Seasonal	0
USPS Residential	780
USPS Business	60

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-0.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-0.5 mile band percent were both the same, the index would be 100.

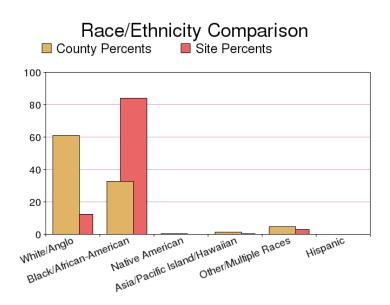




2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.58%	7.47%	133.87
4-5 Years	2.71%	3.73%	137.64
6-8 Years	4.01%	5.97%	148.88
9-11 Years	3.79%	5.24%	138.26
12-13 Years	2.42%	3.35%	138.43
14-17 Years	5.83%	6.22%	106.69
18-19 Years	3.06%	2.79%	91.18
0-5 Years	8.28%	11.2%	135.27
6-12 Years	9%	12.88%	143.11
13-19 Years	10.1%	10.69%	105.84
< 20 Years	27.38%	34.77%	126.99
20-34 Years	27.64%	20.43%	73.91
35-44 Years	11.81%	11.8%	99.92
45-64 Years	22.39%	21.33%	95.27
65-74 Years	5.96%	6.7%	112.42
75+ Years	4.81%	5.02%	104.37
Median Age	31	30	98.47
Median Age (Male)	30	26	87.42
Median Age (Female)	32	33	103.74

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-0.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-0.5 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	61.01%	12.4%	20.33
Black, African-American	32.59%	84.08%	257.95
Native American	0.37%	0.09%	23.4
Asian	1.21%	0.26%	21.22
Pacific Island, Hawaiian	0.08%	0%	0
Other/Multiple Races	4.74%	3.13%	66.08
Hispanic	0%	5.02%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	98,484	1,320	
Less than 9th Grade	4.49%	7.73%	58.08
No High School Diploma	8.44%	16.29%	51.84
High School Graduate	27.68%	39.09%	70.81
Some College, no degree	20.88%	21.36%	97.73
Associate Degree	9.22%	5.61%	164.52
College Degree	18.44%	6.67%	276.64
Graduate/Prof. degree	10.84%	3.26%	332.9

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-0.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-0.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-0.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-0.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2040 HOHOFHOLD	0011117/	DALLD	MBEV
2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	13.7%	27.2%	229.39
\$10,000 to \$19,999	16.73%	20.19%	120.65
\$20,000 to \$29,999	10.37%	14.96%	144.2
\$30,000 to \$49,999	20.77%	24.16%	116.35
\$50,000 to \$59,999	7.79%	1.99%	25.51
\$60,000 to \$69,999	5.94%	2.82%	47.51
\$70,000 to \$79,999	5.1%	1.67%	32.83
\$80,000 to \$89,999	4.2%	1.15%	27.4
\$90,000 to \$99,999	2.91%	0.63%	21.56
\$100,000 to \$124,999	6.2%	5.13%	82.67
\$125,000 to \$149,999	2.35%	0%	0
\$150,000 to \$199,999	2.41%	0%	0
\$200,000 to \$249,999	0.64%	0%	0
\$250,000 or more	0.89%	0%	0
Median Household	38,363	20,680	53.91
Average Household	53,558	29,149	54.43
Per Capita Household	23,118	11,960	51.73
Family/Non-Family Household			
Income			
Median Family Income	53,068	29,952	56.44
Average Family Income	69,422	36,734	52.91
Median Non-Family Income	21,674	12,313	56.81
Average Non-Family Income	31,649	17,171	54.25

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-0.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-0.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-0.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-0.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

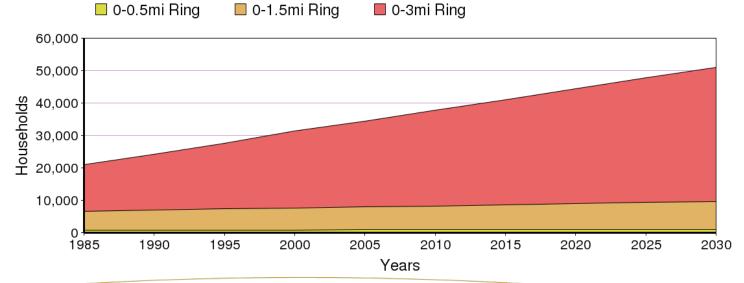
2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	58%	60.04%	103.52
Families with Children	31.39%	39.12%	124.63
Families without Children	26.61%	20.92%	78.61
Non-Family Households			
% Non-Family Households	42%	39.96%	95.14
Non-Families with Children	0.11	0.1	94.46
Non-Families without Children	41.89	39.85	95.15
Housing Units			Index
Total Housing Units	76,961	1,050	
Vacant percent	11.99%	8.95%	74.64
Owned percent	48.84%	19.05%	39%
Rented Percent	39.17%	72%	183.84
Households by Size			Index
Avg household size	2.30	2.44	106.09
Avg family hh size	3.05	3.24	106.23
Avg non-family hh size	1.28	1.22	95.31
Households By Count of Persons			Percent
One	21,457	322	1.5%
Two	22,879	263	1.15%
Three or Four	19,035	287	1.51%
Five+	4,359	85	1.95%

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-0.5 mile ring. The percentage of the county population and number of households that appears in the 0-0.5 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	107,924	2,228	2.06%
2000 Population	133,798	2,259	1.69%
2010 Population	162,509	2,330	1.43%
2015 Population	179,766	2,409	1.34%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	40,490	822	2.03%
2000 Households	52,539	881	1.68%
2010 Households	67,730	956	1.41%
2015 Households	74,902	985	1.32%

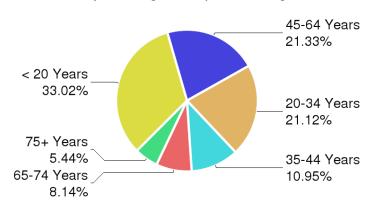
Household Change from 1985 to 2030



A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-0.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

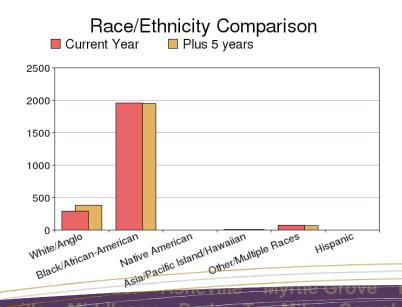




CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	7.47%	7.43%	99.46
4-5 Years	3.73%	3.82%	102.41
6-8 Years	5.97%	5.89%	98.66
9-11 Years	5.24%	5.31%	101.34
12-13 Years	3.35%	3.45%	102.99
14-17 Years	6.22%	5.06%	81.35
18-19 Years	2.79%	2.08%	74.55
0-5 Years	11.2%	11.25%	100.45
6-12 Years	12.88%	12.95%	100.54
13-19 Years	10.69%	8.84%	82.69
< 20 Years	34.77%	33.04%	95.02
20-34 Years	20.43%	21.13%	103.43
35-44 Years	11.8%	10.96%	92.88
45-64 Years	21.33%	21.34%	100.05
65-74 Years	6.7%	8.14%	121.49
75+ Years	5.02%	5.44%	108.37
Median Age	31	33	106.06
Median Age (Male)	30	28	95.31
Median Age (Female)	32	35	110.55

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-0.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	12.4%	15.77%	127.18
Black, African-American	84.08%	81.07%	96.42
Native American	0.09%	0.17%	193.44
Asian	0.26%	0.29%	112.84
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	3.13%	2.74%	87.45
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	1,320	1,484	
Less than 9th Grade	7.73%	6.13%	79.36
No High School Diploma	16.29%	13.34%	81.92
High School Graduate	39.09%	41.37%	105.84
Some College, no degree	21.36%	21.83%	102.2
Associate Degree	5.61%	6.33%	112.99
College Degree	6.67%	7.14%	107.14

3.26%

Graduate/Prof. degree



3.84%

117.91

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-0.5 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-0.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-0.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	27.2%	25.89%	95.19
\$10,000 to \$19,999	20.19%	21.52%	106.61
\$20,000 to \$29,999	14.96%	14.01%	93.66
\$30,000 to \$49,999	24.16%	24.16%	100
\$50,000 to \$59,999	1.99%	2.03%	102.16
\$60,000 to \$69,999	2.82%	2.54%	89.87
\$70,000 to \$79,999	1.67%	1.73%	97.06
\$80,000 to \$89,999	1.15%	1.42%	114.7
\$90,000 to \$99,999	0.63%	0.71%	113.23
\$100,000 to \$249,999	5.13%	5.89%	114.88
\$125,000 to \$149,999	0%	0%	0
\$150,000 to \$199,999	0%	0%	0
\$200,000 to \$249,999	0%	0%	0
\$250,000 or more	0%	0%	0
Median Household	20,680	21,041	101.75
Average Household	29,149	31,072	106.6
Per Capita Household	11,960	12,705	106.23
Family/Non-Family Household			
Income			
Median Family Income	29,952	30,584	102.11
Average Family Income	36,734	39,077	106.38
Median Non-Family Income	12,313	13,440	109.15
Average Non-Family Income	17,171	19,320	112.52

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-0.5 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-0.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-0.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	60.04%	58.07%	96.72
Families with Children	39.12	38.58	98.61
Families without Children	20.92	20.1	96.09
Non-Family Households			
% Non-Family Households	39.96%	41.93%	104.93
Non-Families with Children	0.1	0.1	104.93
Non-Families without	39.85	41.83	104.95
Children			
11 11.26.			
Housing Units			
Total Housing Units	1,050	1,084	103.24%
Vacant percent	8.95%	9.13%	102.02
Owned percent	19.05%	19.37%	101.71
Rented Percent	72%	71.49%	99.3
Households by Size			
Avg household size	2.44	2.44	100%
Avg family hh size	3.24	3.36	103.7%
Avg non-family hh size	1.22	1.18	96.72%
Households By Count of			
Persons			
One	322	350	108.7%
Two	263	253	96.2%
Three or Four	287	287	100%
Five+	85	94	110.59%

#### **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Foreign Born Pop	88	512	1,507
Northern Europe	4	35	143
Western Europe	2	47	56
Southern Europe	1	19	66
Eastern Europe	5	42	110
Other Europe	0	0	0
Eastern Asia	2	64	110
So. Central Asia	5	59	155
SE Asia	0	27	92
Western Asia	3	37	92
Other Asia	3	27	48

BORN IN:	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Eastern Africa	1	8	35
Middle Africa	0	0	0
Northern Africa	0	0	5
Southern Africa	0	0	15
Western Africa	0	0	3
Other Africa	0	0	12
Oceania	0	0	10
Caribbean	0	4	51
Central Amer.	62	88	250
South America	0	32	26
North America	0	23	228
Born at sea	0	0	0

## Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
English only	2,879	12,025	30,863
Spanish	124	441	863
Other Indo-Euro	12	249	771
language			
French (incl. Patois,	12	78	163
Cajun)			
French Creole	0	0	0
Italian	0	18	63
Portuguese	0	6	7
German	0	57	167
Yiddish	0	6	3
Other West Germanic	0	0	19
A Scandinavian	0	6	23
Language			
Greek	0	0	35
Russian	0	8	35
Polish	0	0	0
Serbo-Croatian	0	2	16
Other Slavic Language	0	0	21
Armenian	0	0	0
Persian	0	27	54
Gujarathi	0	6	57
Hindi	0	13	23
Urdu	0	0	20

SPOKEN AT HOME	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Other Indo-Euro	0	5	29
Asian/PI languages	0	0	0
Chinese	0	32	92
Japanese	0	8	76
Korean	0	13	43
Mon-Khmer,	0	0	0
Cambodian			
Miao, Hmong	0	0	0
Thai	0	0	33
Laotian	0	0	0
Vietnamese	0	7	57
Other Asian	0	0	14
Tagalog	0	0	22
Other Pacific Is	0	0	20
Other languages	0	200	205
Navajo	0	0	0
Other Native N.	0	0	0
American			
Hungarian	0	27	0
Arabic	0	138	156
Hebrew	0	0	0
African languages	0	35	39
Other unspecified	0	0	10



### **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Reporting ancestry	2,597	10,830	26,479
Arab	10	77	267
Armenian	0	14	11
Austrian	0	3	26
British	5	51	159
Canadian	4	33	114
Croatian	0	0	6
Czech	0	0	41
Czechoslovak	3	4	36
Danish	0	7	23
Dutch	7	38	225
English	120	1,017	3,055
European	42	159	592
Finnish	0	0	10
French (not	11	137	480
Basque)			
French Canadian	0	9	124
German	102	750	2,364
Greek	3	19	112
Hungarian	6	29	43
Iranian	5	19	33

ANCECTOV	0-0.5	0.5-1.5	1.5-3
ANCESTRY			
	MILES	MILES	MILES
Irish	71	642	1,984
Italian	35	304	767
Lithuanian	0	0	56
Norwegian	2	22	83
Polish	10	85	298
Portuguese	2	12	52
Romanian	0	6	8
Russian	6	55	158
Scandinavian	2	9	18
Scotch-Irish	26	354	802
Scottish	19	166	513
Slovak	0	5	22
Subsaharan African	116	143	205
Swedish	7	49	169
Swiss	2	3	53
Ukrainian	2	7	39
US/American	75	979	2,753
Welsh	5	60	129
West Indian	0	19	54
Yugoslavian	0	3	35
Other	1,899	5,540	10,560

#### Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

James City Kure Beach

### Using the Demographic Indicators

Robbinsville

#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

White Oak Hendersonville

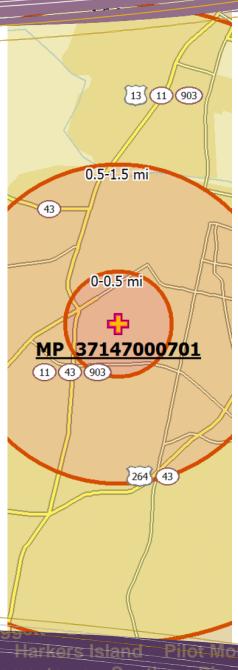
Woodlawn

**Roval Pines** 

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.

Leland



The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-0.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-0.5 HH & Percent		Unreached HH & Percent	
Total	956	100%	694	100%
AFFLUENT SUBURBIA	0	0%	0	0%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	4	0.42%	3	0.43%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	4	0.42%	3	0.43%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	0	0%	0	0%
Mid-Market Enterprise	0	0%	0	0%

**Beaufort** 

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-0.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-0.5 HH & Percent		Unreached HH & Percent	
Total	956	100%	694	100%
BLUE COLLAR BACKBONE	0	0%	0	0%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	0	0%	0	0%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	0	0%	0	0%
Steadfast Conservative	0	0%	0	0%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-0.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-0.5 HH & Percent		Unreached HH & Percent	
Total	956	100%	694	100%
REMOTE AMERICA	0	0%	0	0%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	12	1.26%	9	1.3%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	12	1.26%	9	1.3%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

Gamewell

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-0.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-0.5 HH & Percent		Unreached HH & Percent	
Total	956	100%	694	100%
STRUGGLING SOCIETIES	148	15.48%	100	14.41%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	148	15.48%	100	14.41%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	792	82.85%	582	83.86%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	222	23.22%	155	22.33%
Urban Diversity	0	0%	0	0%
New Generation Activists	72	7.53%	48	6.92%
Getting By	498	52.09%	379	54.61%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

#### Identifying Focus Groups in this Location

Within the 0-0.5 mile, 0.5-1.5 mile and 1.5-3 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Nags Head



#### Potential Cultural Bridges

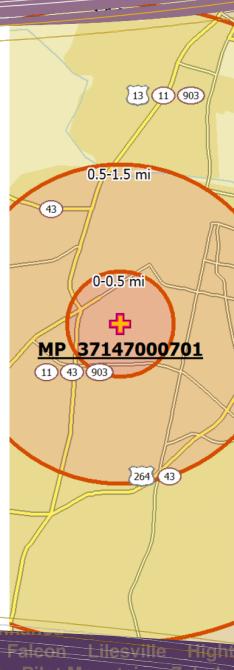
Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

Sharpsburg



The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
PC-HH Own	57%	67%	74%
Use Comp. for	36%	48%	59%
Internet/E-mail			
Internet Use: E-Mail	35%	44%	53%
Use Comp. for Education	28%	30%	30%
HH Owns DVD Player	25%	28%	28%
Use Comp. for Comp.	25%	30%	31%
Games			
Use Comp. for Word	24%	28%	35%
Processing			
Use Comp. for Shopping	23%	27%	35%
Use Comp. for Banking	19%	24%	33%
Internet Use: Banking	19%	23%	30%

BRIDGES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Use Comp. for Digital Camera	19%	24%	32%
Photo Editing			
Internet Use: News/ Weather	18%	25%	33%
Use Comp. for News/Info./Data	17%	21%	28%
Service			
Internet Use: Shopping:	15%	12%	15%
Gathered Info. for Shopping			
Internet Use: Read Magazines/	14%	12%	13%
Newspapers			
Use Comp. for Filing/DB Mngmnt	14%	11%	12%
HH Owns Video/Webcam	13%	12%	10%
Use Comp. for Personal	12%	12%	16%
Financial Mngmnt			
Internet Use: Research/	12%	16%	17%
Education			
Use Comp. for Accounting	11%	10%	14%

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Listening To Music	68%	67%	69%
Reading Books	47%	51%	59%
Dining Out (Not Fast Food)	41%	47%	59%
Card Games	41%	39%	40%
Cooking for Fun	31%	35%	41%
Go To A Beach/Lake	26%	28%	34%
Board Games	24%	27%	31%
Photography	17%	16%	21%
Visit Museum	17%	19%	25%
Going To	17%	18%	25%
Bars/Nightclubs/Dancing			

BRIDGES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Any Ailment	60%	62%	64%
Gen./Fam. Practitioner	25%	31%	35%
None Of These	22%	22%	22%
Backache	21%	21%	20%
Hypertension/High Blood	17%	17%	17%
Pressure			
Dentist	15%	21%	27%
Eye Dr.	15%	17%	19%
Gas	12%	10%	8%
High Cholesterol	12%	14%	16%
Acid Reflux Disease	12%	12%	13%
(GERD)			

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Concert	24.76%	26.06%	33.39%
Live Theater	18.74%	19.3%	25.35%
Comedy Club	14.49%	11.35%	10.29%
Rock/Pop Concerts Most	13.19%	14.21%	19.26%
Often			
Dance Performance	12.83%	11.04%	11.34%
Live Theater Most Often	11.88%	14.45%	20.51%
Movies: Action/Adventure	43.85%	40.1%	38.94%
Movies: Comedy	42.16%	39.66%	37.81%
Movies: Mystery	30%	22.83%	21.54%

BRIDGES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Movies: Drama	27.81%	24.19%	23.77%
Movies: Horror	22.79%	18.3%	16.14%
Movies: Romantic	20.81%	21.37%	21.64%
Comedy			
MLB Baseball Reg.	5.78%	5.89%	9.04%
Season			
NFL Football Reg.	5.71%	5.1%	6.1%
Season			
College Football Reg.	4.17%	4.76%	6.67%
Season			
NBA Basketball Reg.	3.65%	3.33%	3.98%
Season			
Auto Racing Events	3.38%	2.58%	2.12%
Arena Football	2.98%	1.61%	1.18%

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Walking for Exercise	31.22%	33.99%	40.66%
Swimming	19.14%	26.94%	33.3%
Bowling	18.87%	18.43%	21.08%
Jogging/Running	17.93%	16.3%	19.01%
Basketball	17.26%	17.51%	17.56%
Billiards/Pool	16.67%	18.58%	23.39%
Weight Training	13.54%	13.96%	17.34%
Football	12.99%	13.23%	13.41%
Freshwater Fishing	11.56%	11.39%	13.13%
Baseball	11.49%	13.77%	11.77%
Aerobics	11.05%	10.1%	10.81%
Using Cardio	10.08%	11.12%	16.2%
Machine			
Volleyball	9.44%	10.39%	8.66%
Stationary Cycling	9.4%	10.43%	12.51%

**Dobbins Heights** 

BRIDGES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Mountain/Road	8.11%	12.11%	16.61%
Biking			
Softball	8%	7.96%	8.18%
Golf	7%	10.21%	15.21%
Backpacking/Hiking	6.63%	7.2%	11.34%
Roller Skating	6.48%	6.67%	6.61%
Saltwater Fishing	6.38%	5.49%	5.8%
Yoga	6.12%	6.74%	9.8%
Camping Trips	5.81%	8.45%	10.28%
Ice Skating	5.79%	6.39%	6.96%
Soccer	5.58%	7.48%	9.65%
Target Shooting	5.02%	5.21%	5.59%
Tennis	4.89%	7.28%	10.09%
Snorkeling	4.71%	6.83%	6.11%
Auto Racing	4.27%	3.63%	2.88%

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Skateboarding	4.23%	4.02%	3.01%
Jet Skiing	4.16%	4.98%	5.1%
Fly Fishing	3.96%	3.57%	3.35%
Motorcycling	3.96%	4.31%	4.01%
Racquetball	3.96%	4.28%	3.84%
Martial Arts	3.85%	3.48%	4.07%
Surfing &	3.7%	3.84%	3.23%
Windsurfing			
Power Boating	3.48%	5.69%	6.61%
Hunting	3.46%	4.48%	5.43%
Rock Climbing	3.25%	3.66%	4.18%

BRIDGES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Canoeing/Kayaking	3.15%	3.98%	4.98%
Hockey	3.11%	3.96%	3.55%
Snowboarding	3.1%	4.11%	4.26%
Archery	3.08%	3.08%	3.2%
Snowmobiling	2.99%	3.91%	3.17%
Horseback Riding	2.95%	3.72%	5.19%
Downhill & X-Country	2.92%	6.31%	6.05%
Skiing			
Water Skiing	2.9%	4.31%	4.61%
Sailing	2.61%	3.84%	3.72%
Rowing	2.34%	2.24%	2.34%

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

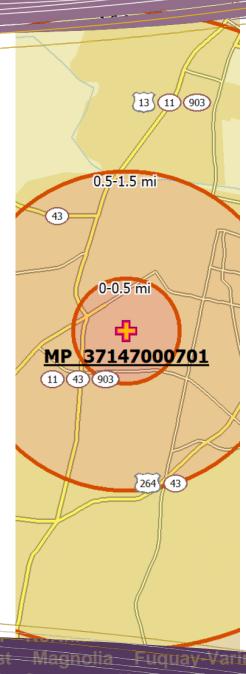
#### **ECCLESIAL BARRIERS**

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

Seven Springs

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

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### Potential Cultural Barriers -- Introduction (part 2)

#### **CULTURAL BARRIERS OF UNDERSTANDING**

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### **CULTURAL BARRIERS OF ACCEPTANCE**

#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

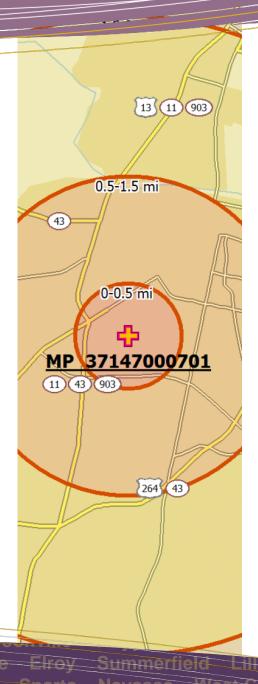
China Grove

Como

Richfield

**McDonald** 

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## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Important Continue Learning New Things	55%	50%	49%
Speak My Mind Even If It Upsets People	41%	37%	35%
Like Control Over People And Resources	38%	35%	33%
Don't Judge People/Way They Live Life	34%	33%	32%
Too Much Sponsorship In Arts/Sports	33%	29%	21%
Find It Difficult To Say No To My Kids	30%	34%	39%
I Am A Workaholic	29%	24%	23%
Woman's Place Is In The Home	25%	28%	28%
Like to Stand Out In A Crowd	23%	21%	20%
We Should Strive for Equality for All	22%	18%	17%
Money Is Best Measure Of Success	22%	22%	26%
Like To Do Unconventional Things	22%	22%	22%

BARRIERS	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Marijuana Should Be Legalized	22%	20%	21%
Prefer To Have Few	21%	28%	40%
Possessions As Possible			
Very Happy With My Life As It Is	20%	13%	8%
Friends More Important Than My Fam.	19%	22%	29%
If Won Lottery Would Never Work Again	17%	23%	30%
I Am A Perfectionist	17%	12%	12%
Like To Pursue Challenge/Novelty/Change	15%	17%	20%
Only Work Current Job for The Money	15%	14%	13%
Rarely Sit Down to a Meal Together At Home	15%	14%	14%
Happy With My Standard Of Living	15%	16%	21%
Willing To Give Up Time With Fam. To Advance	14%	10%	9%
On Whole People Get What They Deserve	12%	12%	14%

#### Potential Cultural Themes

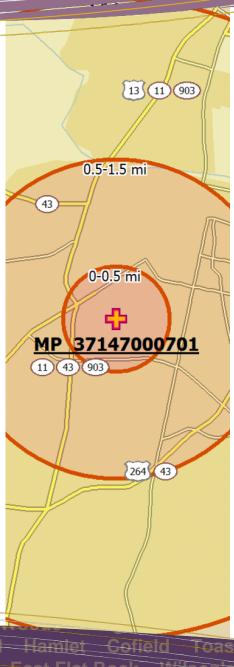
Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

Varnamtown

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Ashlev Heights Marion Lewisville



## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Weaverville

0-0.5	0.5-1.5	1.5-3
MILES	MILES	MILES
54%	54%	57%
46%	52%	60%
39%	37%	39%
38%	34%	34%
	- 407	
38%	34%	35%
2221	222/	222/
36%	32%	30%
000/	050/	000/
		32%
26%	22%	19%
26%	27%	29%
2070	21 /0	23/0
24%	20%	16%
23%	22%	22%
21%	18%	13%
	MILES 54% 46% 39% 38% 38% 36% 26% 26% 24% 23%	MILES       MILES         54%       54%         46%       52%         39%       37%         38%       34%         36%       32%         33%       35%         26%       22%         24%       20%         23%       22%

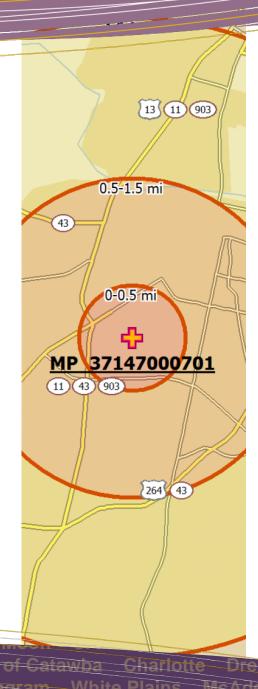
THEMES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Prefer To Have Few Possessions As Possible	21%	28%	40%
Worried About Pollution Caused By Cars	20%	23%	28%
Try Not To Worry About The Future	20%	17%	14%
Real Men Don't Cry	17%	17%	16%
Is An Important Part Of Who I Am	17%	15%	14%
Like To Just Enjoy Life	16%	18%	22%
Enjoy Spending Time With My Fam.	15%	12%	10%
Feel Very Alone In The World	9%	7%	5%
Would Like To Set Up Own Business	8%	5%	4%
Children Should Be Allowed To Express Themselves	8%	7%	7%
Decor Particular Interest To Me	7%	7%	5%
Like Spending Most Time With Fam.	7%	6%	5%



### **Potential Shared Places**

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While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



## **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Fast Food/Drive-In	82.62%	81.34%	80.3%
Restaurant-Visit Any			
Fam. Restaurants/Steak	63.69%	71.28%	75.73%
Houses-Visit Any			
McDonald's	53.81%	51.45%	51.68%
Burger King	41.94%	37.58%	32.34%
Kentucky Fried Chicken	35.98%	32.41%	25.19%
(KFC)			
Subway	26.51%	26.62%	28.12%
Wendy's	24.74%	25.5%	24.68%
Taco Bell	22.18%	23.98%	23.53%
Pizza Hut	21.83%	21.33%	17.88%
Applebee's	21.47%	25.16%	28.5%
Red Lobster	19.34%	16.52%	15.08%
TGI Friday's	18.82%	14.78%	14.53%

Rowland

PLACE	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Arby's	18.67%	17.71%	17.65%
Dunkin' Donuts	18.16%	13.3%	11.37%
Olive Garden	17.99%	16.69%	17.94%
Popeyes	17.29%	14.37%	9.92%
IHOP (International House	16.76%	15.03%	15.41%
Of Pancakes)			
Domino's Pizza	15.44%	15.68%	14.87%
Dairy Queen	14.3%	14.45%	13.39%
Church's Fried Chicken	13.81%	10.67%	6.56%
Chick-Fil-A	13.51%	12.8%	12.62%
Golden Corral	13.48%	12.92%	10.91%
Outback Steakhouse	12.81%	12.59%	13.6%
Boston Market	12.49%	9.13%	7.67%

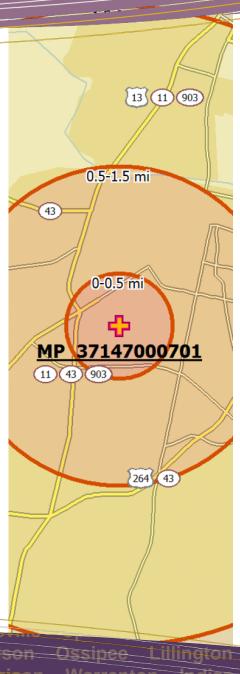
### Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

Clemmons Candor Norwood



## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

**McDonald** 

PROJECTS	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Voted in fed/state/local election	30.45%	36.05%	40.73%
Recycled products	14.13%	23.48%	31.94%
Worked as volunteer (non political)	8.76%	12.08%	15.71%
Engaged in fund raising	7.3%	8.76%	10.41%
Religious club member	6.91%	7.1%	7.14%
Church Board	4.85%	4.71%	4.25%

PROJECTS	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Took active part in local civic issue	4.76%	4.91%	5.65%
Wrote to editor of mag or newspaper	3.89%	4.71%	6.04%
Wrote to elected offcl about publ bus	3.45%	4.27%	5.77%
Charitable Organization	3.41%	4.21%	5.72%
Fraternal order member	3.25%	3.71%	3.88%
Addressed a public meeting	3.22%	3.77%	4.47%

### **Communication Media Content**

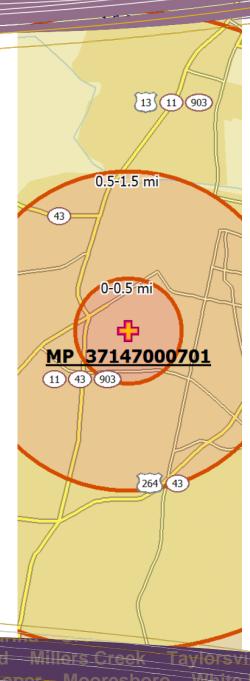
Danbury

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The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.

Chapel Hill



## Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

Cooleemee

BOOKS	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Novel	10.91%	14.33%	18.46%
Children's Books	10.66%	11.77%	12.98%
Religious (not Bibles)	9.33%	8.95%	8.49%
Mystery	8.75%	9.96%	12.47%
Cookbooks	8.34%	9.25%	10.57%
Romance	7.38%	6.89%	6.49%
Mail order	6.06%	5.15%	5.02%
Supermarket	5.4%	5.15%	5.34%
Personal/Business Self-help	5.13%	5.76%	7.32%

MAGAZINES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Newspaper	60.94%	63.24%	66.79%
Distributed			
Gen. Editorial	49.09%	50.27%	49.98%
Womens	45.6%	45.53%	45.16%
Service	27.78%	30.32%	33.22%
Music	22.54%	20.11%	17.86%
Parenthood	16.99%	15.35%	14.11%
Mens	15.7%	18.96%	21.15%
Business/Finance	15.06%	18.12%	20.42%
Sports	13.87%	15.41%	17.87%

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Gen. News	40.62%	46.73%	51.55%
Classified	36.94%	34.09%	33.02%
Sport	26.07%	28.31%	30.9%
Comics	21.92%	23.83%	25.95%
Movie Listings &	21.21%	24.08%	27.33%
Reviews			
Editorial Page	20.17%	23.83%	26.9%
Food/Cooking	20.09%	21.9%	23.8%
TV/Radio Listings	19.47%	20.61%	21.32%
Business/Finance	18.47%	23.15%	28.51%
Fashion	15.38%	14.73%	15.09%
Home/Gardening	14.12%	15.91%	17.95%
Travel	12.23%	15.4%	18.96%
Science/Technology	9.73%	13.41%	17.16%

RADIO	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Urban Contemporary	48.63%	35.93%	23.15%
CHR Contemp Hit Radio	18.91%	18.32%	20.41%
Adult Contemporary	11.39%	13.56%	17.01%
Gospel	8.96%	6.56%	4.07%
Country	8.94%	11.89%	14.2%
Oldies	8.11%	8.9%	9.62%
Variety	7.56%	8.92%	9.22%
Jazz	6.89%	7.49%	6.38%
Soft Contemporary	4.37%	5.14%	6.19%
Religious	3.57%	4.53%	4.94%
Rock	3.47%	7.01%	10.76%
Alternative	3.34%	6.8%	10.11%
All News	3.14%	4.81%	6.32%
Hispanic	3.07%	3.56%	3.78%
News/Talk	2.85%	6.77%	11.14%
Classic Rock	2.82%	6.12%	9.37%
All Talk	1.97%	3.09%	4.34%
Sports	1.8%	2.74%	4.01%

## Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Fox News Channel	49.28%	55.6%	60.37%
Other	49.01%	43.25%	40.34%
Video-On-Demand			
Soapnet	44.21%	46.16%	48.22%
Subscribe Digital Cable	39.83%	30.15%	25.85%
Satellite Dish	39.52%	41.2%	41.51%
ESPN2	29.06%	25.09%	27.54%
Comedy Central	26.86%	30.27%	38.82%
MSNBC	26.11%	28.71%	31.44%
Adult Pay Per View TV	25.54%	24.75%	24.38%
Sci-Fi Channel	24.99%	28.28%	31.07%
CNBC	24.72%	17.33%	14.02%
TV Info From	23.31%	23.54%	24.04%
Newspapers			

MULTIMEDIA: TV	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
BET (Black Entertainment TV)	22.97%	23.4%	27.07%
TV Info From Monthly Cable Guide	22.71%	21.81%	22.89%
TV Info From Sunday TV Magazine	22.11%	23.8%	24.99%
E (Entertainment TV)	21.05%	20.05%	19.18%
TV Info From Other	21.05%	19.38%	20%
Discovery Channel	20.94%	16.14%	12.3%
ABC Fam.	20.93%	23.39%	29.51%
Nickelodeon	20.9%	23.49%	24.29%
CNN (Cable News Network)	20.79%	19.21%	14.28%
Hallmark Channel	19.56%	20.85%	23.83%
ESPN News	19.21%	19.26%	24.62%
ESPN	19.16%	19.42%	19.83%

### Communication Media Usage

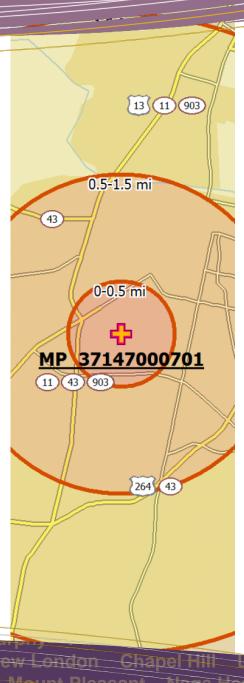
It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

Chimney Rock Village Trent Woods Danbury China Grove

**Pineville** 



# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	13.17%	17.09%	21.81%
Medium Users (4-6)	7.47%	8.51%	10.23%
Light Users (1-3)	17.46%	18.58%	20.33%
Quintiles (20%)			
Newspaper I	1.66%	1.35%	0.97%
(Heavy)			
Newspaper II	2.81%	1.98%	1.56%
Newspaper III	1.58%	1.57%	2.23%
Newspaper IV	0.15%	0.27%	0.26%
Newspaper V	0.62%	1.44%	0.98%
(Light)			

MEDIUM	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	22.85%	21.27%	21.57%
Magazines II	11.96%	9.57%	8.38%
Magazines III	11.61%	11.2%	12.04%
Magazines IV	12.99%	12.43%	10.41%
Magazines V (Light)	0.72%	0.57%	0.6%
Outdoor I (Heavy)	9.22%	8.23%	7.57%
Outdoor II	5.24%	4.57%	3.2%
Outdoor III	6.52%	5.09%	3.57%
Outdoor IV	17.29%	15.48%	15.29%
Outdoor V (Light)	24.78%	22.93%	22.33%
Yellow Pages I	15.59%	14.02%	13.46%
(Heavy)			
Yellow Pages II	8.42%	7.52%	7.22%
Yellow Pages III	11.73%	10.34%	9.51%
Yellow Pages IV	21.64%	22.44%	23.44%
Yellow Pages V	5.83%	5.26%	4.1%
(Light)			

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Radio Drive Time Quntiles			
(fifths / 20%)			
Drive Time I & II (Heavy)	3.83%	3.82%	6.26%
Drive Time III (Medium)	0.94%	1.43%	0.97%
Radio IV & V (Light)	3.54%	2.88%	2.17%
Radio Media Quntiles (fifths	/		
20%)			
Radio I & II (Heavy)	12.6%	10.85%	8.2%
Radio III (Medium)	3.18%	3.81%	3.97%
Radio IV & V (Light)	5.44%	4.3%	3.58%
Cable TV Quntiles (fifths /			
20%)			
Cable I & II (Heavy)	10.79%	10.66%	13.55%
Cable III (Medium)	6.42%	5.79%	6.11%
Cable IV & V (Light)	38.68%	35.24%	33.58%

MEDIUM	0-0.5	0.5-1.5	1.5-3
III.E DIGIII			
	MILES	MILES	MILES
TV Prime Time Quntiles (fifths			
/ 20%)			
Prime Time I & II (Heavy)	3.5%	4.46%	7.01%
Prime Time III (Medium)	0.63%	1.1%	1.73%
Prime Time IV & V (Light)	16.91%	13.02%	11.38%
TV Early/Late Fringe Quntiles			
(fifths / 20%)			
Fringe I & II (Heavy)	36.14%	37.01%	41.03%
Fringe III (Medium)	48.31%	48.25%	49.14%
Fringe IV (Light)	48.27%	49.88%	51.23%
TV All Day Quntiles (fifths /			
20%)			
All Day I & II (Heavy)	20.92%	15.32%	12.05%
All Day III (Medium)	23.66%	22.04%	22.28%
All Day IV (Light)	22.12%	20.45%	19.63%

## Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	11.68%	10.42%	11.54%
6:00am - 10:00am	16.05%	17.36%	19.83%
10:00am - 3:00pm	24.72%	17.33%	14.02%
3:00pm - 7:00pm	20.79%	19.21%	14.28%
7:00pm - Midnight	10.3%	10.56%	11.92%
Midnight - 6:00am	13.67%	10.22%	7.44%
Weekend Radio			
Listeners			
Dayparts [summary]	18.54%	16.77%	13.2%
6:00am - 10:00am	3.89%	4.11%	5.19%
10:00am-3:00pm	7.35%	8.5%	9.9%
3:00pm - 7:00pm	17.73%	11.33%	7.9%
7:00pm - Midnight	11.45%	10.43%	10.2%
Midnight - 6:00am	20.94%	16.14%	12.3%

USAGE	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Prime Time TV			
Viewers			
8:00-11:00pm	6.22%	8.48%	10.86%
Saturday:	8.87%	7.44%	7.24%
8:00-11:00pm			
Sunday: 7:00-11:00pm	8.52%	9.6%	11.94%
9:00am-1:00pm	18.67%	21.15%	24.08%
9:00am-4:00pm	23.13%	24.93%	27.82%
4:00pm-7:00pm	23.33%	25.21%	26.51%
11:00pm-1:00am	35.45%	37.89%	40.2%
AVG Prime time	6.88%	5.43%	3.49%
Mon-Sun			

# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Weekday			
6-7am	19.16%	19.42%	19.83%
7-9am	29.06%	25.09%	27.54%
9am-12noon	7.33%	13.69%	18.6%
12noon-4pm	15.8%	11.24%	9.22%
4-6pm	40.89%	41.91%	46%
6-7pm	15.71%	16.39%	16.03%
7-7:30pm	1.26%	1.42%	1.68%
7:30-8pm	10.63%	10.1%	10.94%
8-11pm	6.22%	8.48%	10.86%
11pm-12am	26.11%	28.71%	31.44%
11pm-1am	35.45%	37.89%	40.2%
1-6am	30.26%	30.63%	31.9%

TV VIEWERS	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Weekend			
Sat: 7-10am	16.77%	15.94%	19.44%
Sat: 10am-1pm	12.77%	10.26%	9.53%
Sat: 1-4pm	20.04%	21.72%	22.59%
Sat: 4-6pm	8.37%	7.19%	8.08%
Sat: 6-7pm	0.81%	1.34%	1.61%
Sat: 7-8pm	0.94%	1%	1.14%
Sat: 8-11pm	8.87%	7.44%	7.24%
Sat: 11pm-1am	6.82%	5.76%	5.78%
Sat: 1am-7pm	17.29%	17.94%	21.19%
Sun: 7-10am	2.09%	2.29%	2.36%
Sun: 10am-1pm	3.74%	4.66%	5.61%
Sun: 1-4pm	4.23%	4.62%	5.47%
Sun: 4-7pm	12.25%	11.86%	14.08%
Sun: 7-11pm	8.52%	9.6%	11.94%
Sun: 11pm-1am	6.94%	6.03%	6.86%
Sun: 1-7am	17.88%	18.57%	21.74%

# Using the Cultural Bridges, Barriers and Themes

Marshall

for Contextual Ministry

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Ocracoke Southern Shores

right 2011, Intercultural Institute for Contextual Ministry ge



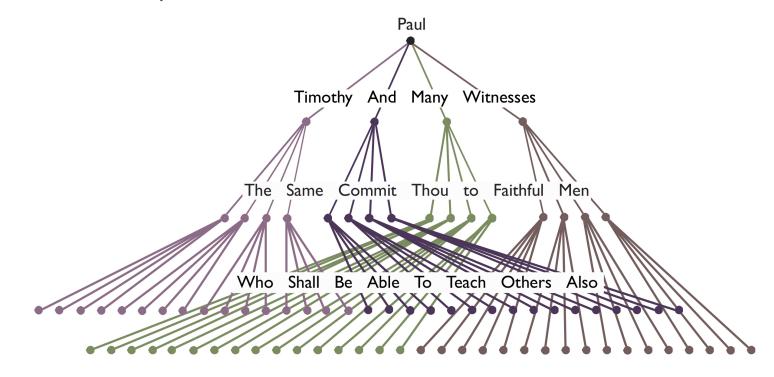
# Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction.

Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle 2nd Timothy 2:2

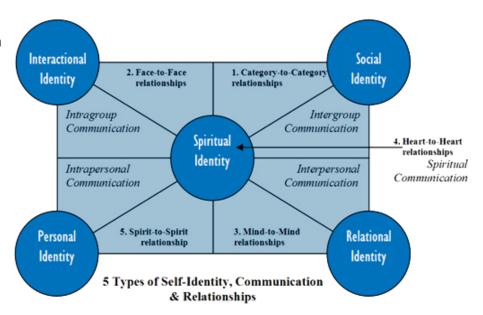


# Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

### Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



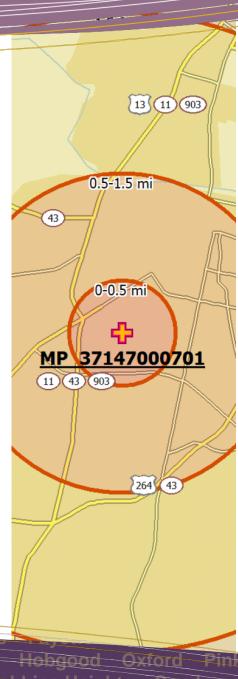
#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Royal Pines St. Stephens

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at Missional Cyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



### Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

**Pembroke** 

Carthage

# APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Arlington Blvd - Greenville	1007 W Arlington Blvd Greenville, NC 27834	0.46 mi	73	Plateauing
2	Integrity Baptist Church	511 East 10th St Greenville, NC 27858	1.18 mi	0	Insufficient Data
3	Village Church at Greenville	606 Country Club Dr Greenville, NC 27834	1.23 mi	0	Insufficient Data
4	Immanuel - Greenville	1101 S Elm St Greenville, NC 27858	1.46 mi	169	Declining
5	Korean Mission - Greenville	1101 S Elm St Greenville, NC 27858	1.46 mi	32	Insufficient Data
6	Oakmont - Greenville	1100 Red Banks Rd Greenville, NC 27858	1.57 mi	618	Plateauing
7	The Memorial - Greenville	1510 Greenville Blvd SE Greenville, NC 27858	2.04 mi	342	Plateauing
8	Hispanic Mission of Greenville	1510 Greenville Blvd SE Greenville, NC 27858	2.04 mi	45	Plateauing
9	Ignite Church	204 John Ave Greenville, NC 27858	2.72 mi	0	Insufficient Data
10	Discovery Church - Winterville	874 Corbett St Winterville, NC 28590	4.12 mi	146	Insufficient Data
11	Whole Life Christian Center	2350 Beaver Creek Rd Greenville, NC 27834	4.62 mi	0	Insufficient Data
12	Winterville - Winterville	2593 Church St Winterville, NC 28590	5.47 mi	161	Plateauing
13	Ayden First - Ayden	628 E 3rd St Ayden, NC 28513	8.68 mi	65	Plateauing
14	Pactolus - Greenville	5980 US Highway 264 E Greenville, NC 27834	9.37 mi	79	Plateauing
15	Stokes - Stokes	2729 NC Highway 903 N Stokes, NC 27884	10.15 mi	26	Declining

# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Family Bapt Church - Ayden	901 Nc 102 W Ayden, NC 28513	10.46 mi	0	Plateauing
17	Farmville First	3653 E Wilson St Farmville, NC 27828	11.56 mi	188	Plateauing
18	Hispanic Mission of Farmville	3653 E Wilson St Farmville, NC 27828	11.56 mi	0	Insufficient Data
19	Bethel - Bethel	7473 Main St Bethel, NC 27812	14.84 mi	96	Declining
20	Fountain - Fountain	6662 E Wilson St Fountain, NC 27829	15.12 mi	44	Growing
21	Riverview - Wash	6228 Clarks Neck Rd Washington, NC 27889	15.34 mi	48	Plateauing
22	New Beginnings - Grifton	112 S Pitt St Grifton, NC 28530	15.74 mi	30	Insufficient Data
23	Grifton First - Grifton	6776 Patrick St Grifton, NC 28530	15.77 mi	55	Declining
24	Robersonville First - Robersonville	206 W Railroad St Robersonville, NC 27871	16.40 mi	85	Declining
25	Washington Second - Washington	2516 W 5th St Washington, NC 27889	16.47 mi	150	Growing
26	Rosedale - Washington	2111 W 5th St Washington, NC 27889	16.77 mi	0	Insufficient Data
27	Eagles - Macclesfield	226 NC Highway 124 W Macclesfield, NC 27852	17.76 mi	57	Declining
28	Igl Bau Alfa Y Omega	4770 US Highway 17 N Washington, NC 27889	18.16 mi	145	Growing
29	Mildred Missionary - Tarboro	139 Ellis Rd Tarboro, NC 27886	18.50 mi	81	Plateauing
30	West End - Washington	402 W 4th St Washington, NC 27889	18.76 mi	15	Plateauing



# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Webbs Chapel - Macclesfield	2771 Webbs Chapel Rd Macclesfield, NC 27852	18.88 mi	84	Declining
32	Washington First - Washington	113 N Harvey St Washington, NC 27889	19.17 mi	375	Plateauing
33	Snow Hill First - Snow Hill	509 Kingold Blvd Snow Hill, NC 28580	19.46 mi	121	Plateauing
34	Pinetops - Pinetops	710 W Hamlet St Pinetops, NC 27864	20.07 mi	141	Plateauing
35	Chocowinity First - Chocowinity	230 NC Highway 33 W Chocowinity, NC 27817	20.08 mi	67	Growing
36	Grainger - Kinston	3201 Middle St Kinston, NC 28501	20.26 mi	50	Declining
37	Everetts - Everetts	209 N Main St Everetts, NC 27825	20.48 mi	85	Plateauing
38	Love - Washington	4751 River Rd Washington, NC 27889	20.99 mi	20	Declining
39	Hispanic Mission - Tarboro	605 Main Street Tarboro, NC 27886	22.70 mi	30	Growing
40	Tarboro First - Tarboro	605 N Main St Tarboro, NC 27886	22.70 mi	140	Plateauing
41	Trinity - Tarboro	730 W Wilson St Tarboro, NC 27886	22.79 mi	138	Declining
42	Penders Chapel - Tarboro	3246 Howard Avenue Ext Tarboro, NC 27886	23.02 mi	53	Growing
43	Piney Grove - Williamston	2925 Piney Grove Church Rd Williamston, NC 27892	23.20 mi	173	Growing
44	Immanuel - Kinston	712 Airport Rd Kinston, NC 28504	23.31 mi	108	Growing
45	Kinston First - Kinston	2600 Rouse Rd Kinston, NC 28504	24.22 mi	175	Declining



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Clarkton Seven Devils

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