

MissionSite

top unreached locations



GREENVILLE, NC

CENSUS TRACT: 37147001100

REGION: Region 2: Central Coast

COUNTY: Pitt

SITESCAPE: Townscape

DENSITY PATTERN: 11



In partnership with the:



Intercultural Institute
for Contextual Ministry



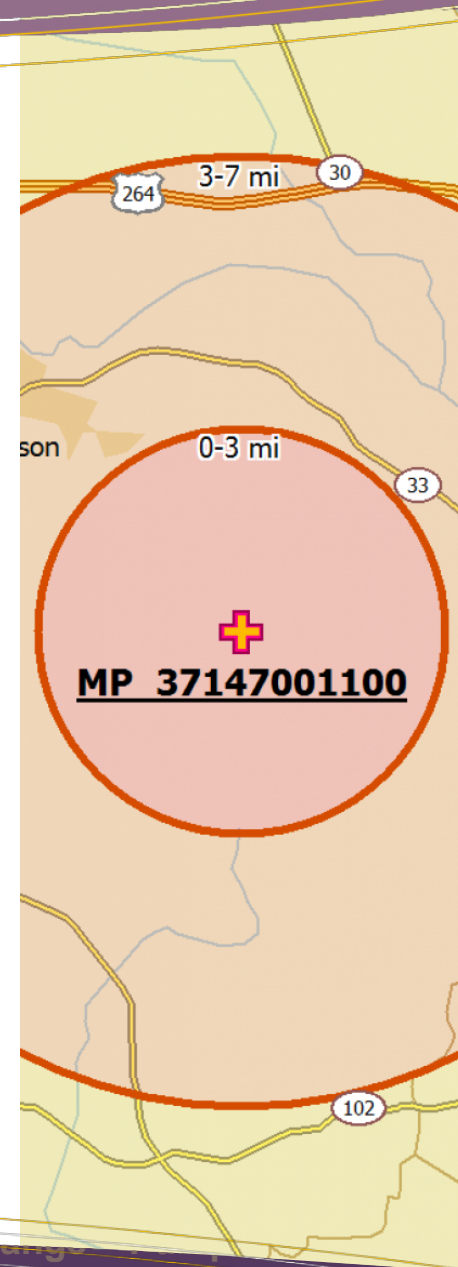
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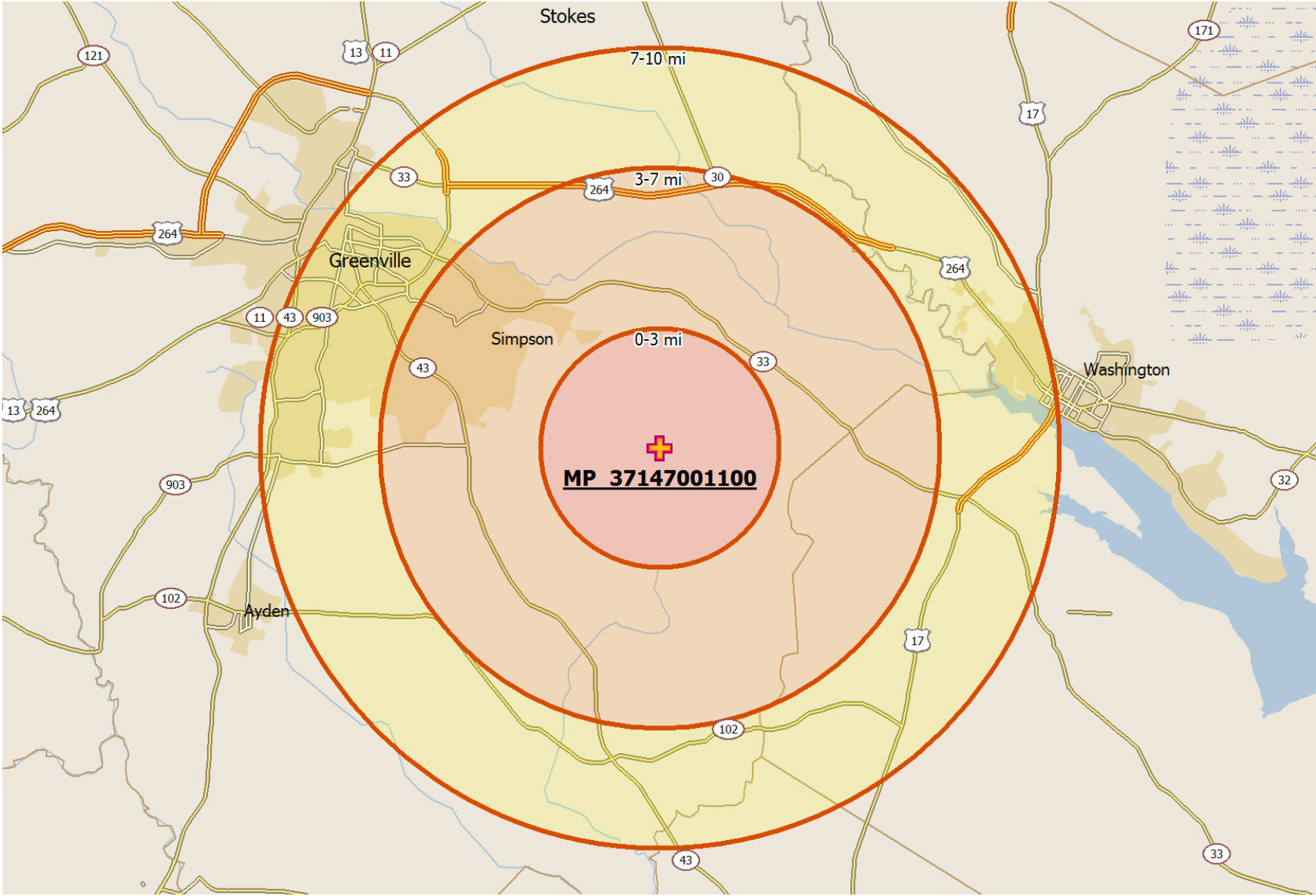
Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3702	Region 2: Central Coast
3	County Location	37147	Pitt
4	Zipcode	27858	Pitt
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.14	Small towns adjacent to a medium town
8	Sitescape Density Pattern	I1	10000-50000-100000



Site Location Summary - Map of the Site Location



Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

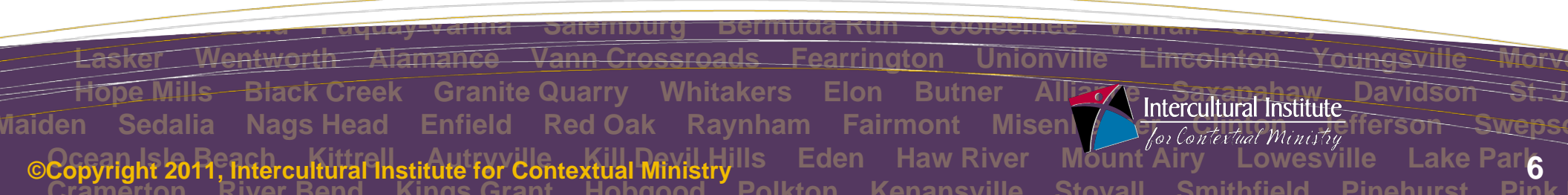
RURAL / URBAN	COD	EXPLANATION
1 Metro or Non-Metro	1	Metro
2 Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3 Rural / Urban Continuum	3	County in metro area of fewer than 250,000 population
4 NCHS Rural Urban Codes	4	Small Metro - counties in a metropolitan statistical area of 50,000 to 249,999 population
5 NCES Urban Centric Locale Codes	41	Rural: Fringe: Census-defined rural territory that is less than or equal to 5 miles from an urbanized area, as well as rural territory that is less than or equal to 2.5 miles from an urban cluster.
6 IICM RUCA Values Index	91	Metropolitan high commuting: No additional code
7 ERS RUCA Commuting Value	2	Metropolitan area high commuting: primary flow 30% or more to a urbanized area
8 Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	5,472	50,361	62,469
2010 Households	2,086	22,488	25,262
2010 Group Quarters Population	0	16	6,101

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	16	24	40
Language Diversity National Index	21	22	36
Foreign Born Diversity National Index	17	29	66
Ancestry Diversity National Index	35	38	36
Racial Diversity National Index	49	52	56



Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	1	True
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	1	True
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True

Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	392	18.79%
Mainstay Communities	Established, Diverse Households	800	38.35%
Working Communities	Blue-collar, Working Families	82	3.93%
Country Communities	Rural, Agri. & Mining Families	706	33.84%
Aspiring Communities	Young Singles / Aspiring-Multihousing	99	4.75%
Urban Communities	High Density, Inner-city Neighborhoods	7	0.34%

Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.



Using the Site Location Summary

Issues for Your Consideration - continued

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	48,150	1,324	2.75%
Unreached %	71.09%	63.46%	89.27
Religious But NOT Evangelical HH	14,205	283	1.99%
Religious But NOT Evangelical %	20.97%	13.58%	64.75
Spiritual But NOT Relig or Evang HH	7,013	242	3.44%
Spiritual But NOT Relig or Evang %	10.35%	11.58%	111.84
Not Evangelical, Not Interested HH	27,384	799	2.92%
Not Evangelical, Not Interested %	40.43%	38.32%	94.78



Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

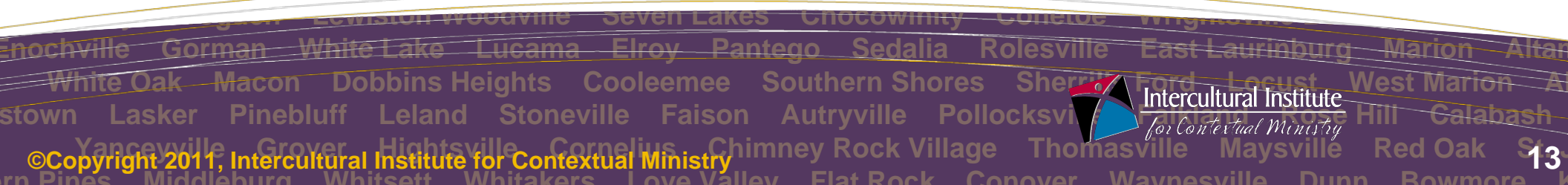
ECCLESCAPE: CHURCHES	COUNTY	3 MILE RING	PERCENT & INDEX
Num of BCNC Churches	23	0	0%
Active BCNC Attenders	2,217	0	0%
Active Evangelical Households	8,594	335	3.89%
Active Evangelical Percent	12.69%	16.04%	126.39
Inactive Evangelical Households	10,987	428	3.89%
Inactive Evangelical Percent	16.22%	20.50%	126.39
# New Churches Needed	11	1	9.6%



Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

CHURCHES	DIST.	WRSH AVG	IICM CGR	CHURCHES	DIST.	WRSH AVG	IICM CGR
1 Discovery Church - Winterville	5.97 mi	146	Insufficient Data	16 Washington Second - Washington	10.69 mi	150	Growing
2 The Memorial - Greenville	6.37 mi	342	Plateauing	17 Rosedale - Washington	10.83 mi	0	Insufficient Data
3 Hispanic Mission of Greenville	6.37 mi	45	Plateauing	18 Whole Life Christian Center	11.30 mi	0	Insufficient Data
4 Ignite Church	6.40 mi	0	Insufficient Data	19 Chocowinity First - Chocowinity	12.00 mi	67	Growing
5 Oakmont - Greenville	6.58 mi	618	Plateauing	20 West End - Washington	12.02 mi	15	Plateauing
6 Immanuel - Greenville	7.15 mi	169	Declining	21 Washington First - Washington	12.30 mi	375	Plateauing
7 Korean Mission - Greenville	7.15 mi	32	Insufficient Data	22 Stokes - Stokes	12.45 mi	26	Declining
8 Pactolus - Greenville	7.33 mi	79	Plateauing	23 Igl Bau Alfa Y Omega	13.07 mi	145	Growing
9 Integrity Baptist Church	7.90 mi	0	Insufficient Data	24 Grifton First - Grifton	13.62 mi	55	Declining
10 Village Church at Greenville	8.13 mi	0	Insufficient Data	25 New Beginnings - Grifton	14.24 mi	30	Insufficient Data
11 Winterville - Winterville	8.34 mi	161	Plateauing	26 Love - Washington	15.01 mi	20	Declining
12 Arlington Blvd - Greenville	8.36 mi	73	Plateauing	27 Farmville First	18.75 mi	188	Plateauing
13 Ayden First - Ayden	8.78 mi	65	Plateauing	28 Hispanic Mission of Farmville	18.75 mi	0	Insufficient Data
14 Family Bapt Church - Ayden	9.08 mi	0	Plateauing	29 Grainger - Kinston	19.59 mi	50	Declining
15 Riverview - Wash	9.19 mi	48	Plateauing	30 Robersonville First - Robersonville	19.72 mi	85	Declining



Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
3. The list of churches on page 13 only includes BCNC churches. You will need to take other churches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

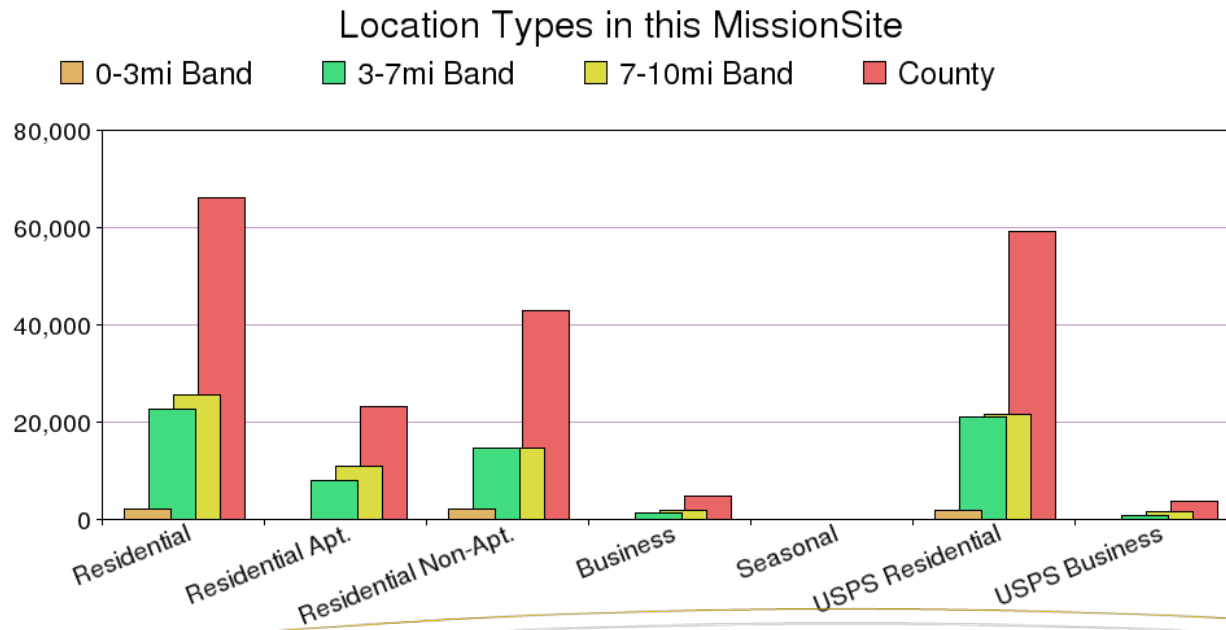


Current Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	107,924	2,620	2.43%
2000 Population	133,798	4,279	3.2%
2010 Population	162,509	5,472	3.37%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	40,490	993	2.45%
2000 Households	52,539	1,552	2.95%
2010 Households	67,730	2,086	3.08%



Location Type	0-3mi Band
Residential	2,109
Residential Apt.	8
Residential Non-Apt.	2,101
Business	31
Seasonal	0
USPS Residential	1,957
USPS Business	24

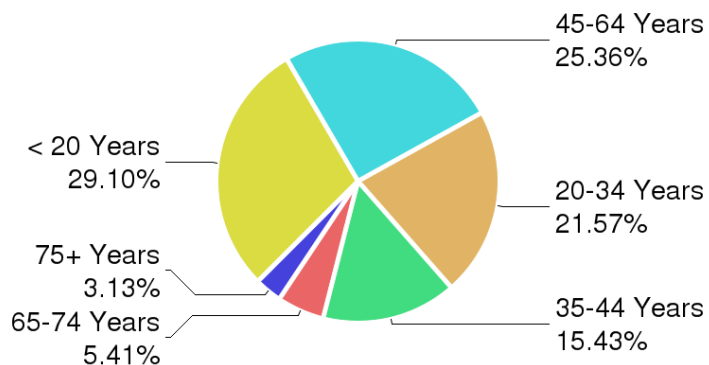
Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.58%	6.63%	118.82
4-5 Years	2.71%	3.2%	118.08
6-8 Years	4.01%	4.86%	121.2
9-11 Years	3.79%	4.48%	118.21
12-13 Years	2.42%	2.92%	120.66
14-17 Years	5.83%	4.9%	84.05
18-19 Years	3.06%	2.12%	69.28
0-5 Years	8.28%	9.83%	118.72
6-12 Years	9%	10.84%	120.44
13-19 Years	10.1%	8.44%	83.56
< 20 Years	27.38%	29.11%	106.32
20-34 Years	27.64%	21.58%	78.08
35-44 Years	11.81%	15.44%	130.74
45-64 Years	22.39%	25.37%	113.31
65-74 Years	5.96%	5.41%	90.77
75+ Years	4.81%	3.13%	65.07
Median Age	31	35	113.85
Median Age (Male)	30	35	116.32
Median Age (Female)	32	35	111.43

Age Group Percentages

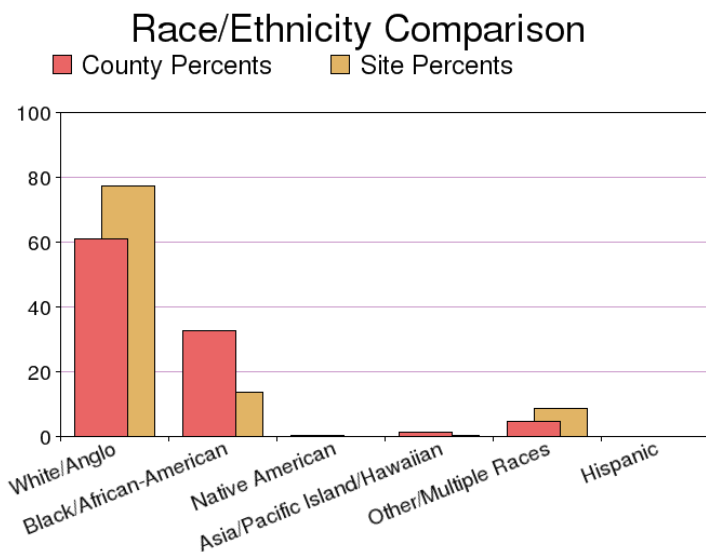


Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	61.01%	77.45%	126.95
Black, African-American	32.59%	13.51%	41.43
Native American	0.37%	0.15%	39.86
Asian	1.21%	0.24%	19.58
Pacific Island, Hawaiian	0.08%	0%	0
Other/Multiple Races	4.74%	8.66%	182.7
Hispanic	0%	10.07%	0



Education of Adults (25 yrs+)			
Total Adults over age 25 years.	98,484	3,559	
Less than 9th Grade	4.49%	5.11%	87.76
No High School Diploma	8.44%	8.79%	96.01
High School Graduate	27.68%	34.03%	81.35
Some College, no degree	20.88%	21.47%	97.26
Associate Degree	9.22%	8.37%	110.15
College Degree	18.44%	14.27%	129.21
Graduate/Prof. degree	10.84%	7.95%	136.38

Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< \$10,000	13.7%	8.87%	74.8
\$10,000 to \$19,999	16.73%	10.26%	61.31
\$20,000 to \$29,999	10.37%	8.39%	80.87
\$30,000 to \$49,999	20.77%	20.57%	99.03
\$50,000 to \$59,999	7.79%	7.57%	97.23
\$60,000 to \$69,999	5.94%	8.1%	136.29
\$70,000 to \$79,999	5.1%	6.81%	133.52
\$80,000 to \$89,999	4.2%	5.66%	134.72
\$90,000 to \$99,999	2.91%	4.41%	151.48
\$100,000 to \$124,999	6.2%	8.1%	130.68
\$125,000 to \$149,999	2.35%	3.79%	161.02
\$150,000 to \$199,999	2.41%	6.86%	285.02
\$200,000 to \$249,999	0.64%	0.38%	60.13
\$250,000 or more	0.89%	0.24%	26.88
Median Household	38,363	52,693	137.35
Average Household	53,558	62,957	117.55
Per Capita Household	23,118	24,000	103.82
Family/Non-Family Household Income			
Median Family Income	53,068	63,496	119.65
Average Family Income	69,422	70,765	101.93
Median Non-Family Income	21,674	28,775	132.76
Average Non-Family Income	31,649	43,599	137.76

Current Demographic Summary

A current year demographic summary of household types, housing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			Index
% Family Households	58%	73.87%	127.36
Families with Children	31.39%	39.84%	126.91
Families without Children	26.61%	34.04%	127.9
Non-Family Households			
% Non-Family Households	42%	26.13%	62.21
Non-Families with Children	0.11	0.05	43.29
Non-Families without Children	41.89	26.08	62.26
Housing Units			Index
Total Housing Units	76,961	2,241	
Vacant percent	11.99%	6.92%	57.66
Owned percent	48.84%	75.06%	153.68%
Rented Percent	39.17%	18.07%	46.14
Households by Size			Index
Avg household size	2.30	2.62	113.91
Avg family hh size	3.05	3.11	101.97
Avg non-family hh size	1.28	1.25	97.66
Households By Count of Persons			Percent
One	21,457	434	2.02%
Two	22,879	727	3.18%
Three or Four	19,035	759	3.99%
Five+	4,359	166	3.81%

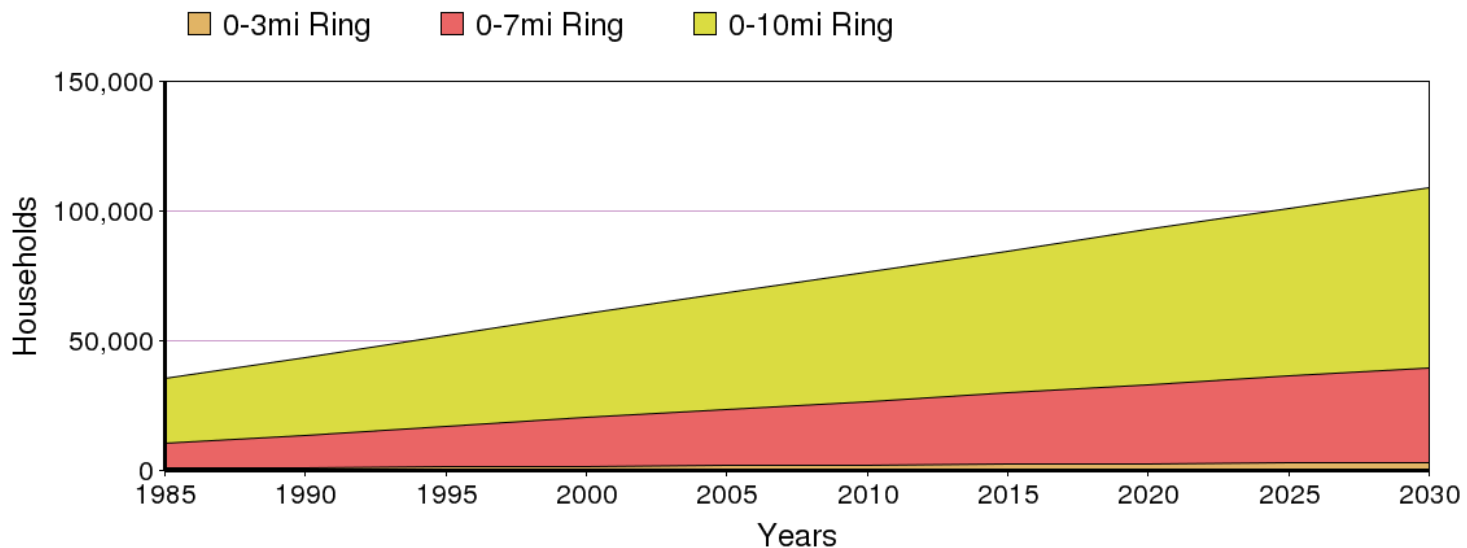
Projected Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	107,924	2,620	2.43%
2000 Population	133,798	4,279	3.2%
2010 Population	162,509	5,472	3.37%
2015 Population	179,766	5,986	3.33%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	40,490	993	2.45%
2000 Households	52,539	1,552	2.95%
2010 Households	67,730	2,086	3.08%
2015 Households	74,902	2,265	3.02%

Household Change from 1985 to 2030



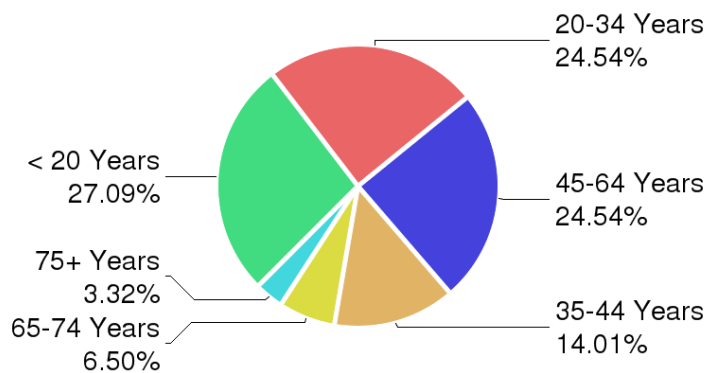
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	6.63%	6.4%	96.53
4-5 Years	3.2%	3.07%	95.94
6-8 Years	4.86%	4.63%	95.27
9-11 Years	4.48%	4.44%	99.11
12-13 Years	2.92%	2.96%	101.37
14-17 Years	4.9%	4.09%	83.47
18-19 Years	2.12%	1.52%	71.7
0-5 Years	9.83%	9.47%	96.34
6-12 Years	10.84%	10.56%	97.42
13-19 Years	8.44%	7.08%	83.89
< 20 Years	29.11%	27.11%	93.13
20-34 Years	21.58%	24.56%	113.81
35-44 Years	15.44%	14.02%	90.8
45-64 Years	25.37%	24.56%	96.81
65-74 Years	5.41%	6.5%	120.15
75+ Years	3.13%	3.32%	106.07
Median Age	31	35	115.09
Median Age (Male)	30	35	117.87
Median Age (Female)	32	36	113.31

Projected Age Group Percentages



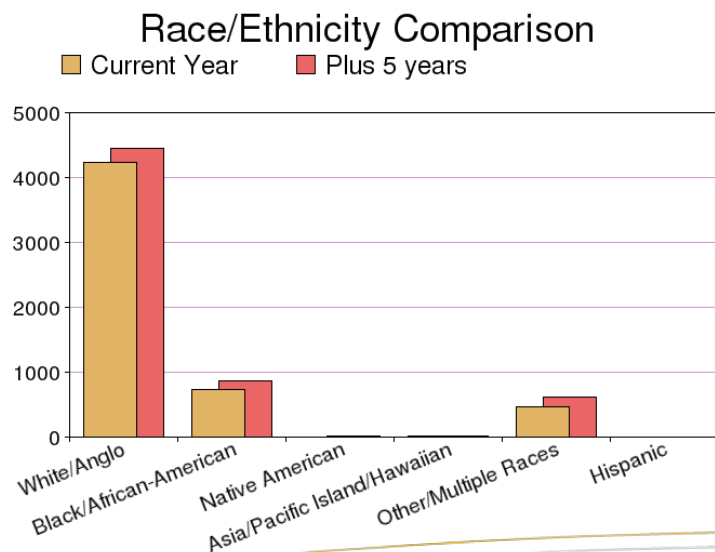
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	77.45%	74.44%	96.12
Black, African-American	13.51%	14.58%	107.99
Native American	0.15%	0.18%	125.69
Asian	0.24%	0.37%	154.7
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	8.66%	10.42%	120.34
Hispanic	0%	0%	0

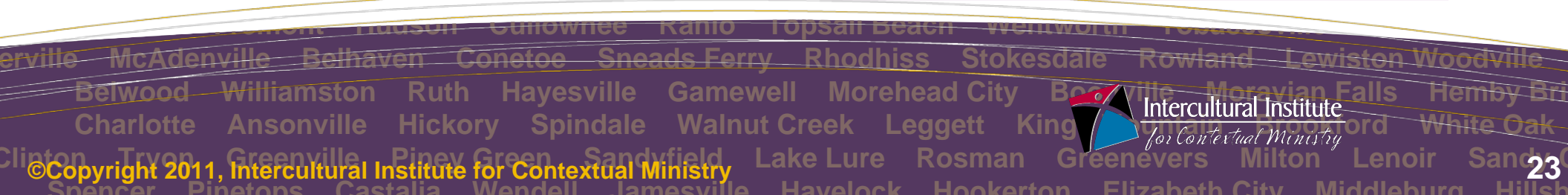
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	3,559	4,149	
Less than 9th Grade	5.11%	4.05%	79.18
No High School Diploma	8.79%	7.25%	82.49
High School Graduate	34.03%	35.38%	103.98
Some College, no degree	21.47%	21.31%	99.25
Associate Degree	8.37%	9.09%	108.52
College Degree	14.27%	14.63%	102.5
Graduate/Prof. degree	7.95%	8.29%	104.27



Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value given assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

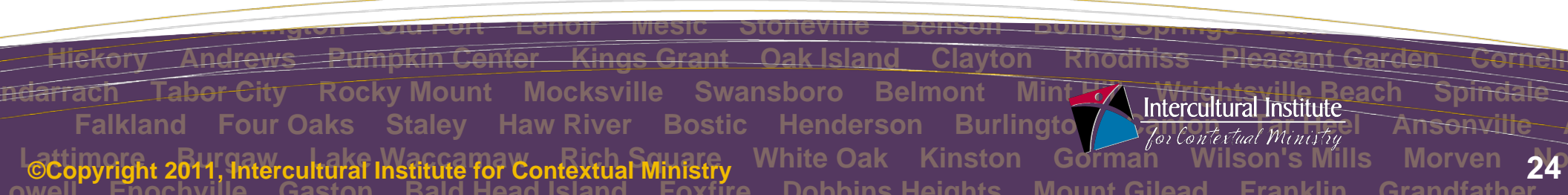
CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	8.87%	8.08%	91.1
\$10,000 to \$19,999	10.26%	10.42%	101.57
\$20,000 to \$29,999	8.39%	7.33%	87.36
\$30,000 to \$49,999	20.57%	19.65%	95.53
\$50,000 to \$59,999	7.57%	7.37%	97.34
\$60,000 to \$69,999	8.1%	7.99%	98.64
\$70,000 to \$79,999	6.81%	7.15%	94.69
\$80,000 to \$89,999	5.66%	5.83%	101.46
\$90,000 to \$99,999	4.41%	4.24%	96.1
\$100,000 to \$249,999	8.1%	9.14%	112.81
\$125,000 to \$149,999	3.79%	4.28%	113.08
\$150,000 to \$199,999	6.86%	7.73%	112.71
\$200,000 to \$249,999	0.38%	0.31%	80.58
\$250,000 or more	0.24%	0.22%	92.1
Median Household	52,693	56,128	106.52
Average Household	62,957	67,309	106.91
Per Capita Household	24,000	25,469	106.12
Family/Non-Family Household Income			
Median Family Income	63,496	67,217	105.86
Average Family Income	70,765	75,913	107.27
Median Non-Family Income	28,775	32,683	113.58
Average Non-Family Income	43,599	47,879	109.82



Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	73.87%	71.7%	97.06
Families with Children	39.84	38.32	96.2
Families without Children	34.04	35.01	102.86
Non-Family Households			
% Non-Family Households	26.13%	28.3%	108.32
Non-Families with Children	0.05	0.04	108.32
Non-Families without Children	26.08	28.26	108.35
Housing Units			
Total Housing Units	2,241	2,441	108.92%
Vacant percent	6.92%	7.25%	104.84
Owned percent	75.06%	75.01%	99.94
Rented Percent	18.07%	17.74%	98.15
Households by Size			
Avg household size	2.62	2.64	100.76%
Avg family hh size	3.11	3.22	103.54%
Avg non-family hh size	1.25	1.19	95.2%
Households By Count of Persons			
One	434	515	118.66%
Two	727	736	101.24%
Three or Four	759	813	107.11%
Five+	166	201	121.08%



Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Foreign Born Pop	179	1,494	1,869
Northern Europe	3	65	150
Western Europe	14	61	81
Southern Europe	8	44	70
Eastern Europe	0	100	83
Other Europe	0	0	0
Eastern Asia	21	189	146
So. Central Asia	1	97	177
SE Asia	0	69	80
Western Asia	2	105	58
Other Asia	0	25	53

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Eastern Africa	0	11	36
Middle Africa	0	0	0
Northern Africa	0	12	2
Southern Africa	0	7	11
Western Africa	0	11	2
Other Africa	0	0	12
Oceania	5	12	7
Caribbean	2	33	36
Central Amer.	117	443	602
South America	0	39	84
North America	6	171	179
Born at sea	0	0	0

Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	4,088	36,830	48,914
Spanish	200	1,239	1,851
Other Indo-Euro language	9	641	770
French (incl. Patois, Cajun)	5	154	228
French Creole	0	0	0
Italian	0	54	49
Portuguese	0	11	19
German	2	169	125
Yiddish	0	0	9
Other West Germanic	0	14	13
A Scandinavian Language	0	20	12
Greek	0	19	49
Russian	0	24	25
Polish	0	0	0
Serbo-Croatian	0	22	2
Other Slavic Language	0	24	5
Armenian	0	0	0
Persian	2	53	49
Gujarathi	0	41	53
Hindi	0	7	37
Urdu	0	8	12

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
Other Indo-Euro	0	14	29
Asian/PI languages	0	0	0
Chinese	0	124	76
Japanese	0	100	21
Korean	0	26	46
Mon-Khmer, Cambodian	0	0	0
Miao, Hmong	0	0	0
Thai	0	12	21
Laotian	0	0	0
Vietnamese	0	31	43
Other Asian	0	10	13
Tagalog	0	22	2
Other Pacific Is	0	48	39
Other languages	0	103	274
Navajo	0	0	0
Other Native N. American	0	0	0
Hungarian	0	0	27
Arabic	0	97	178
Hebrew	0	6	0
African languages	0	0	59
Other unspecified	0	0	10

Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Reporting ancestry	2,983	30,724	41,374
Arab	4	228	197
Armenian	0	6	34
Austrian	0	27	20
British	16	187	192
Canadian	1	139	106
Croatian	0	0	7
Czech	6	31	29
Czechoslovak	3	40	31
Danish	2	35	7
Dutch	18	233	220
English	490	4,537	3,573
European	32	516	745
Finnish	0	9	9
French (not Basque)	33	532	493
French Canadian	4	122	90
German	151	2,349	2,587
Greek	5	95	136
Hungarian	3	47	58
Iranian	1	44	36

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Irish	180	2,066	2,657
Italian	51	774	967
Lithuanian	0	69	10
Norwegian	19	165	68
Polish	22	353	313
Portuguese	0	18	65
Romanian	0	0	14
Russian	3	119	133
Scandinavian	0	28	24
Scotch-Irish	65	918	1,026
Scottish	42	625	713
Slovak	0	17	19
Subsaharan African	16	192	529
Swedish	3	195	138
Swiss	3	49	35
Ukrainian	0	35	32
US/American	749	5,397	5,031
Welsh	10	178	134
West Indian	1	28	89
Yugoslavian	4	53	3
Other	1,046	10,268	20,802

Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Demoscope information on page 20 highlights the rate of population change at the site compared to its county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Using the Demographic Indicators

Issues for Your Consideration - continued

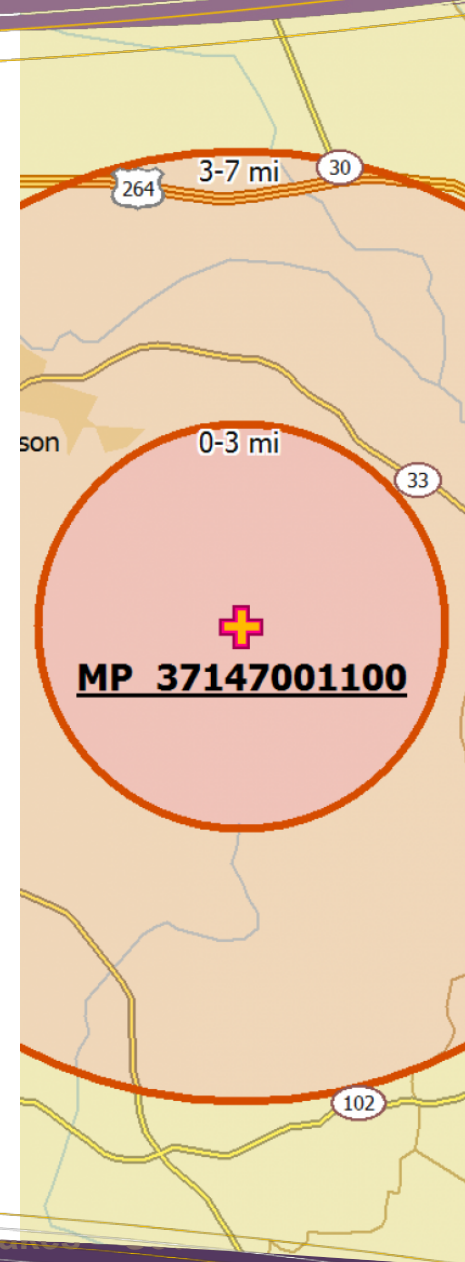
4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangeliscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangeliscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	2,086	100%	1,324	100%
AFFLUENT SUBURBIA	262	12.56%	181	13.67%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	262	12.56%	181	13.67%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	130	6.23%	87	6.57%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	130	6.23%	87	6.57%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TOWN SUCCESS	709	33.99%	458	34.59%
Successful Urban Sprawl	0	0%	0	0%
2nd City Homebodies	397	19.03%	0	0%
Prime Middle America	0	0%	259	19.56%
Urban Optimists	312	14.96%	0	0%
Family Convenience	0	0%	199	15.03%
Mid-Market Enterprise	0	0%	0	0%



Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,086	100%	1,324	100%
BLUE COLLAR BACKBONE	0	0%	0	0%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	91	4.36%	59	4.46%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	84	4.03%	54	4.08%
Professional Urbanites	7	0.34%	5	0.38%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	82	3.93%	56	4.23%
Steadfast Conservative	82	3.93%	56	4.23%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	2,086	100%	1,324	100%
REMOTE AMERICA	621	29.77%	364	27.49%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	621	29.77%	364	27.49%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	99	4.75%	73	5.51%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	99	4.75%	73	5.51%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	85	4.07%	41	3.1%
Aspiring Hispania	20	0.96%	0	0%
Industrious Country Living	0	0%	14	1.06%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	65	3.12%	0	0%
Hinterland Fam.	0	0%	27	2.04%

Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	2,086	100%	1,324	100%
STRUGGLING SOCIETIES	7	0.34%	5	0.38%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	7	0.34%	5	0.38%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	0	0%	0	0%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?



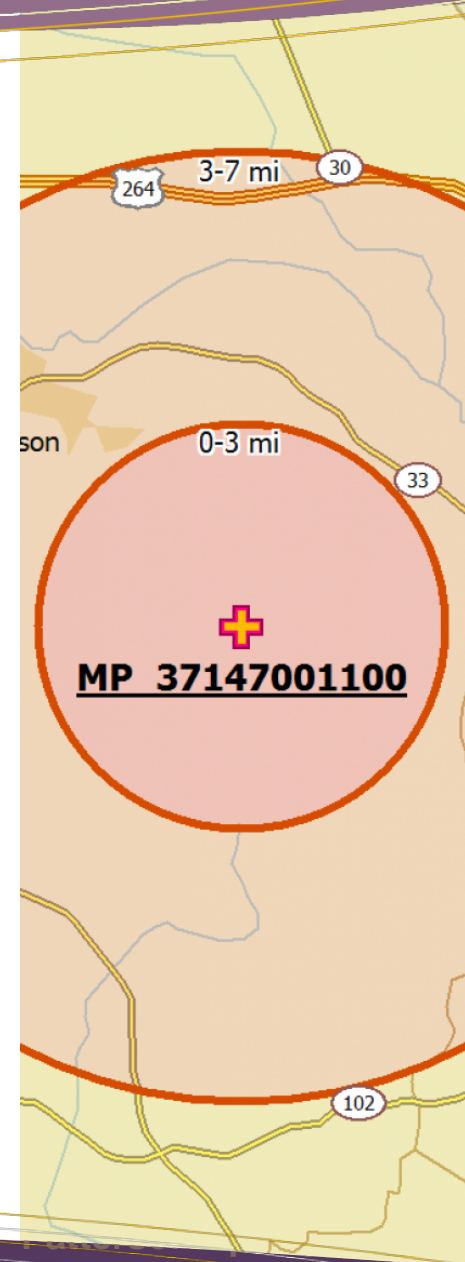
Potential Cultural Bridges

Donald McGavran in his book, *The Bridges of God*, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, linguistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the community offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. *The Bridges of God*. Revised edition. (New York: Friendship Press, 1981).



Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
PC-HH Own	84%	81%	76%
Use Comp. for Internet/E-mail	68%	67%	60%
Internet Use: E-Mail	57%	58%	53%
Use Comp. for Word Processing	45%	44%	37%
Use Comp. for Comp. Games	44%	38%	35%
Use Comp. for Shopping	41%	39%	35%
Use Comp. for Banking	40%	38%	33%
Use Comp. for Education	37%	33%	32%
Use Comp. for Digital Camera	37%	37%	33%
Photo Editing			
Internet Use: Banking	35%	33%	30%

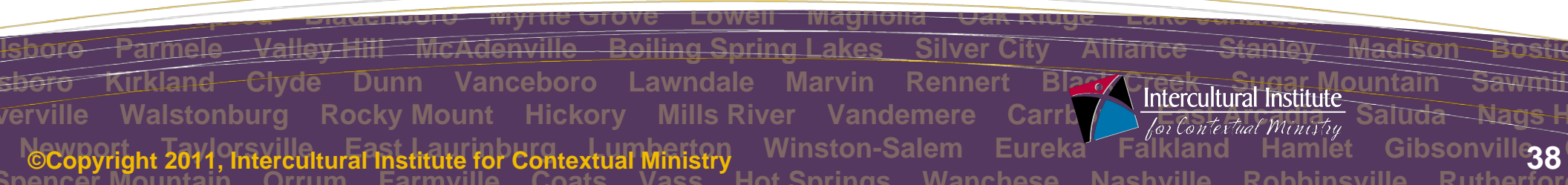
BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
HH Owns DVD Player	33%	31%	29%
Internet Use: News/ Weather	32%	35%	32%
Use Comp. for News/Info./Data	25%	28%	26%
Service			
PC-Network-HH Has One	23%	21%	19%
Use Comp. for Accounting	20%	16%	15%
Use Comp. for Personal Financial	16%	18%	15%
Mngmnt			
Use Comp. for Filing/DB Mngmnt	15%	14%	13%
Internet Use: Shopping: Made A	14%	15%	12%
Purchase			
Internet Use: Shopping: Gathered	13%	15%	14%
Info. for Shopping			
Internet Use: Travel Reservations	11%	13%	10%

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Listening To Music	70%	70%	69%
Dining Out (Not Fast Food)	61%	63%	58%
Reading Books	52%	58%	56%
Card Games	44%	42%	41%
Go To A Beach/Lake	41%	39%	35%
Cooking for Fun	39%	40%	39%
Board Games	38%	33%	32%
Gardening	37%	33%	29%
Visit Zoo	24%	21%	19%
Photography	20%	21%	20%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Any Ailment	69%	67%	66%
Gen./Fam. Practitioner	43%	41%	37%
Dentist	27%	31%	27%
Backache	23%	22%	22%
Eye Dr.	20%	21%	20%
None Of These	19%	21%	21%
High Cholesterol	17%	18%	17%
Hypertension/High Blood Pressure	16%	18%	18%
Heartburn	16%	12%	11%
Overweight (30 Pounds Or More)	14%	13%	12%



Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Concert	28.81%	33.05%	31%
Live Theater	18.33%	24.57%	22.75%
Live Theater Most Often	15.38%	20.18%	18.5%
Rock/Pop Concerts Most Often	14.73%	18.39%	17.32%
Country Concerts Most Often	9.83%	6.37%	5.59%
Comedy Club	9.69%	10%	10.15%
Movies: Comedy	41.28%	41.05%	39.64%
Movies: Action/Adventure	40.73%	40.48%	39.67%
Movies: Fam.	20.95%	19.61%	19.5%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Movies: Drama	19.46%	22.6%	23.03%
Movies: Romantic Comedy	19.4%	21.84%	21.43%
Movies: Mystery	16.91%	18.62%	19.86%
MLB Baseball Reg. Season	8.84%	10.68%	8.57%
NFL Football Reg. Season	7.01%	7.83%	6.54%
College Football Reg. Season	6.74%	7.76%	6.71%
College Basketball Reg. Season	4.77%	6.24%	5.4%
NBA Basketball Reg. Season	3.72%	4.66%	3.99%
Auto Racing Events	3.57%	2.98%	2.61%

Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Swimming	39.74%	36.84%	33.82%
Walking for Exercise	38.41%	43.06%	40.14%
Freshwater Fishing	25.8%	16.74%	15.74%
Bowling	24.53%	22.16%	21.51%
Billiards/Pool	22.5%	22.33%	21.89%
Camping Trips	18.44%	14.01%	12.1%
Weight Training	18.06%	18.87%	17.15%
Basketball	16.37%	15.8%	16.99%
Golf	14.13%	15.82%	14.36%
Using Cardio Machine	14.12%	16.85%	15.04%
Jogging/Running	13.77%	17.49%	17.28%
Mountain/Road Biking	13%	15.3%	14.64%
Hunting	12.91%	8%	7.1%
Baseball	12.49%	11.56%	11.97%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Football	12.32%	11.02%	12.55%
Target Shooting	11.28%	7.17%	6.65%
Stationary Cycling	10.93%	13.15%	12.15%
Saltwater Fishing	10.5%	7.78%	7.06%
Backpacking/Hiking	9.66%	11.03%	10.13%
Volleyball	8.65%	8.41%	8.78%
Softball	8.51%	8.33%	8.14%
Power Boating	8.21%	7.62%	7.03%
Aerobics	8.16%	10.66%	10.38%
Motorcycling	7.97%	5.45%	5.08%
Horseback Riding	7.7%	5.94%	5.54%
Soccer	7.28%	8.48%	8.51%
Tennis	6.71%	9.3%	8.8%
Canoeing/Kayaking	6.37%	6.29%	5.51%

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Yoga	5.89%	8.83%	8.32%
Archery	5.59%	3.63%	3.57%
Fly Fishing	5.29%	3.92%	3.9%
Roller Skating	4.66%	5.89%	6.08%
Snorkeling	4.6%	5.78%	5.72%
Jet Skiing	4.33%	5.04%	4.99%
Water Skiing	4.05%	4.38%	4.43%
Downhill & X-Country	4%	5.6%	5.52%
Skiing			
Ice Skating	3.73%	5.69%	6.1%
Racquetball	3.71%	3.82%	3.93%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Snowmobiling	3.33%	3.21%	3.36%
Sailing	2.96%	3.7%	3.62%
Rock Climbing	2.77%	3.53%	3.63%
Skateboarding	2.74%	2.74%	3.14%
Rowing	2.72%	2.46%	2.46%
Snowboarding	2.67%	3.65%	3.81%
Auto Racing	2.64%	2.45%	2.78%
Martial Arts	2.44%	3.48%	3.48%
Surfing & Windsurfing	2.29%	2.9%	3.02%
Hockey	2.17%	3.24%	3.41%

Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

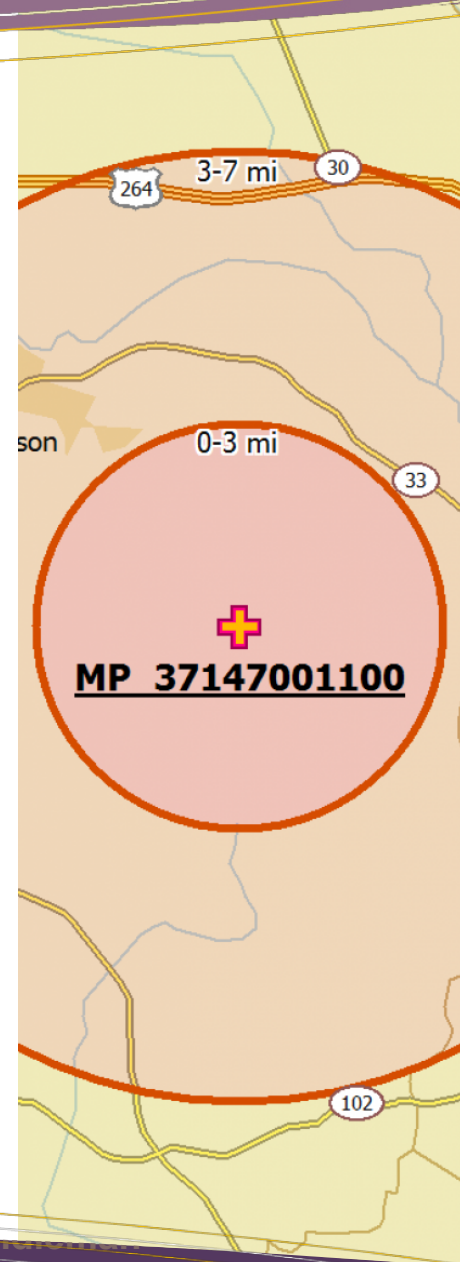
BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and its leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring to an ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyrna: Abingdon Press, 1996), 59.



Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

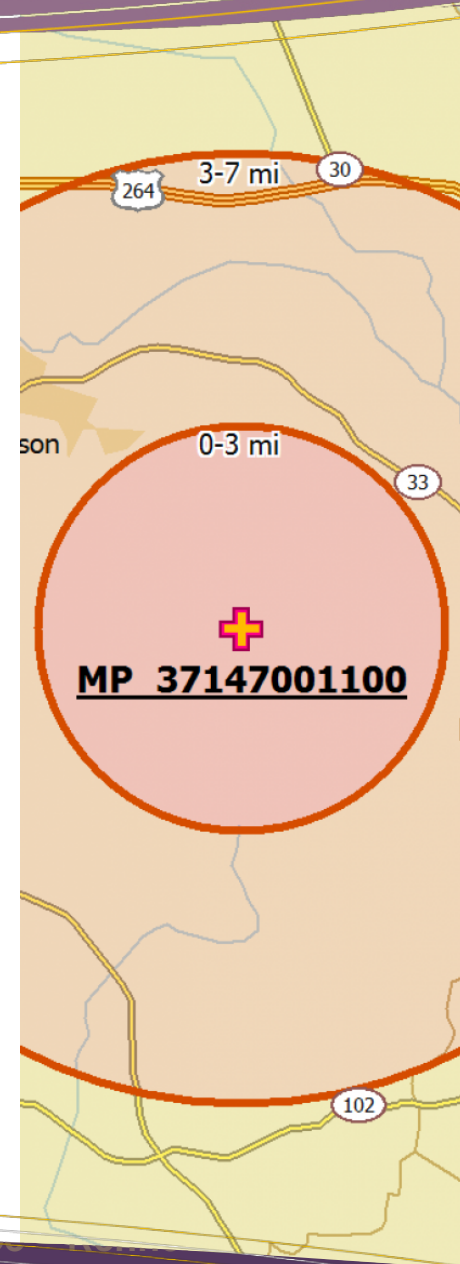
CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

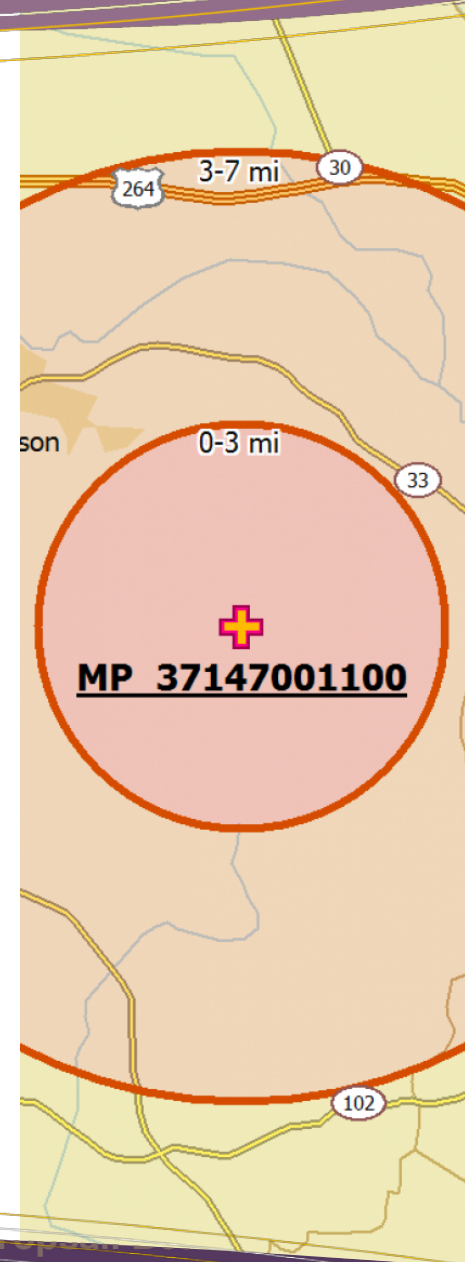
BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	49%	48%	49%
Find It Difficult To Say No To My Kids	43%	41%	39%
Woman's Place Is In The Home	36%	32%	31%
Like To Do Unconventional Things	33%	26%	25%
Speak My Mind Even If It Upsets People	32%	34%	35%
Like Control Over People And Resources	32%	31%	33%
Prefer To Have Few Possessions As Possible	27%	39%	36%
Don't Judge People/Way They Live Life	27%	29%	31%
Money Is Best Measure Of Success	25%	26%	26%
If Won Lottery Would Never Work Again	25%	30%	29%
Too Much Sponsorship In Arts/Sports	21%	19%	23%
Like to Stand Out In A Crowd	21%	20%	21%

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Friends More Important Than My Fam.	20%	27%	26%
Marijuana Should Be Legalized	18%	20%	20%
Rarely Sit Down to a Meal Together At Home	18%	16%	15%
I Am A Workaholic	18%	20%	22%
Like To Pursue Challenge/Novelty/Change	14%	18%	18%
Only Work Current Job for The Money	13%	12%	13%
We Should Strive for Equality for All	12%	14%	16%
On Whole People Get What They Deserve	9%	12%	12%
Happy With My Standard Of Living	9%	16%	17%
Indulge My Kids With The Little Extras	8%	9%	9%
Little I Can Do To Change My Life	7%	7%	7%
I Am A Perfectionist	5%	8%	10%

Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant themes that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

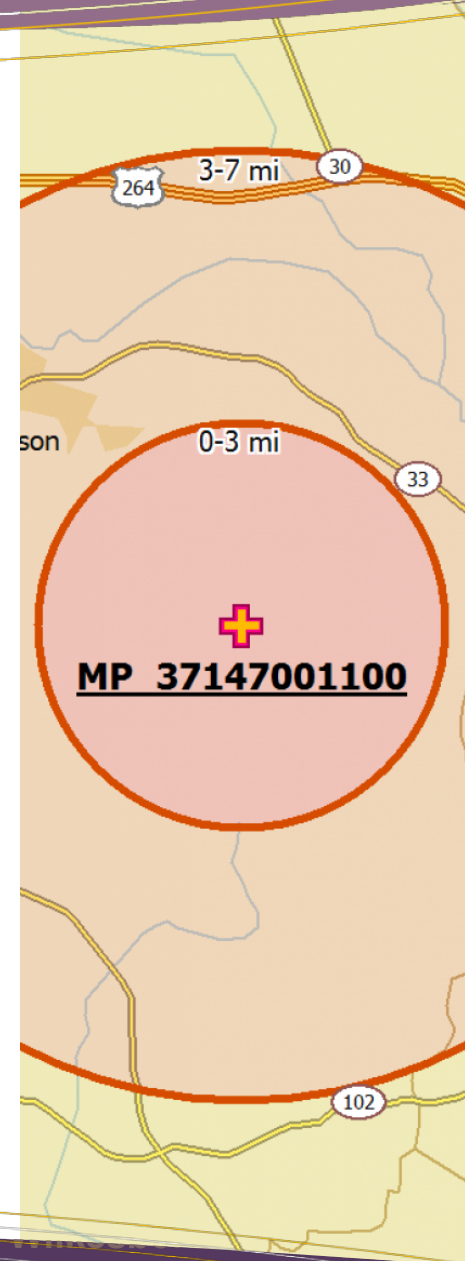
THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	70%	67%	62%
You Should Seize Opportunities In Life	56%	58%	57%
Like To Understand About Nature	37%	38%	38%
Prefer Work Part Of Team Than Alone	33%	32%	34%
Important Feel Respected By My Peers	30%	32%	33%
Prefer To Have Few Possessions As Possible	27%	39%	36%
Important To Juggle Various Tasks	27%	28%	30%
People Have To Take Me As They Find Me	25%	25%	23%
Have Keen Sense Of Adventure	24%	27%	27%
Good At Fixing Things	22%	27%	30%
Worried About Pollution Caused By Cars	19%	24%	24%
Like To Just Enjoy Life	18%	23%	21%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Looking for New Ideas To Improve Home	16%	13%	15%
Consider Myself Interested In The Arts	15%	17%	19%
Real Men Don't Cry	15%	16%	16%
Is An Important Part Of Who I Am	14%	14%	14%
Enjoy Spending Time With My Fam.	13%	11%	11%
Try Not To Worry About The Future	12%	13%	14%
Provide My Kids With The Little Extras	10%	11%	15%
Like Spending Most Time With Fam.	4%	5%	5%
Children Should Be Allowed To Express Themselves	4%	5%	6%
Feel Very Alone In The World	4%	4%	5%
Decor Particular Interest To Me	4%	4%	5%
Would Like To Set Up Own Business	3%	3%	4%



Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and shares the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Fast Food/Drive-In	88.18%	83.68%	83.15%
Restaurant-Visit Any			
Fam. Restaurants/Steak	86.54%	83.23%	79.22%
Houses-Visit Any			
McDonald's	61.73%	55.84%	54.75%
Burger King	37.42%	33.77%	34.59%
Applebee's	35.68%	31.79%	30.18%
Subway	33.95%	30.4%	29.94%
Taco Bell	33.37%	28.16%	26.65%
Wendy's	32.16%	29.38%	28.22%
Kentucky Fried Chicken (KFC)	29.31%	25.7%	27.92%
Arby's	26.54%	22.06%	20.6%
Pizza Hut	23.39%	19.86%	20.47%
Olive Garden	21.62%	20.98%	19.22%

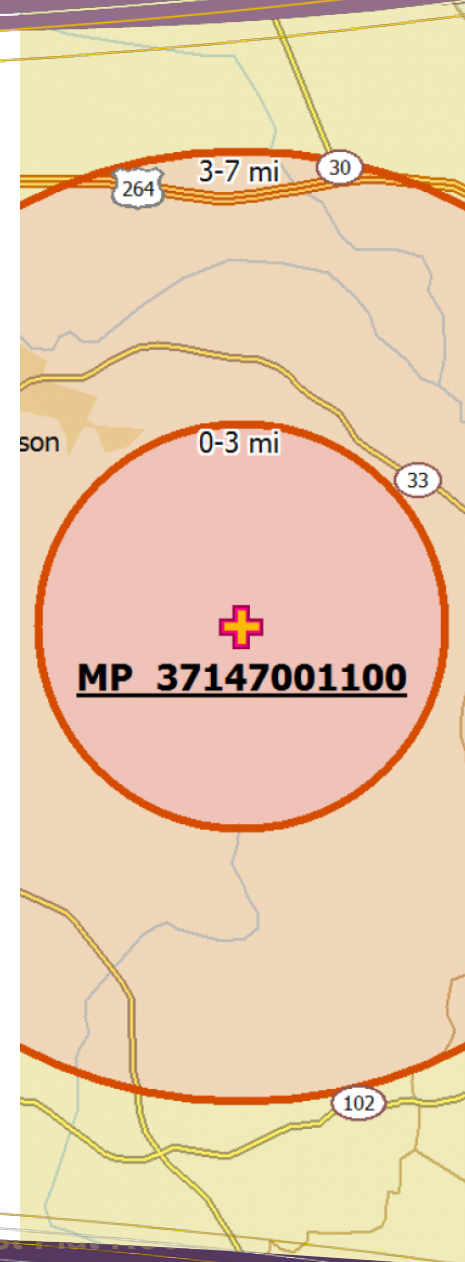
PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Cracker Barrel	20.17%	15.68%	14.43%
Dairy Queen	19.51%	15.08%	15.33%
Sonic	18.4%	13.17%	13.17%
Chick-Fil-A	18.3%	15.33%	14.57%
Outback Steakhouse	16.01%	15.97%	14.5%
Red Lobster	15.56%	15.55%	15.91%
Chili's Grill and Bar	15.12%	15.26%	14.1%
Ruby Tuesday	14.71%	12.58%	11.86%
Golden Corral	13.74%	10.53%	11.92%
Domino's Pizza	13.58%	13.7%	14.82%
IHOP (International House Of Pancakes)	13.35%	14.79%	15.08%
Starbucks	13.15%	16.04%	14.38%

Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

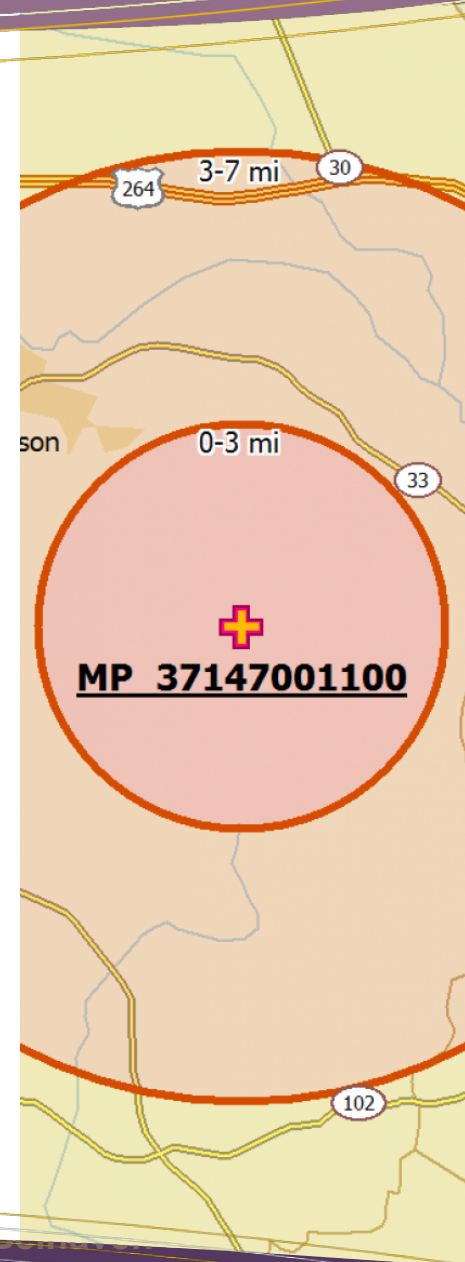
PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Voted in fed/state/local election	44.81%	47.43%	42.92%
Recycled products	33.43%	38.05%	32.55%
Worked as volunteer (non political)	17.12%	18.41%	15.97%
Engaged in fund raising	10.52%	11.51%	10.62%
Religious club member	7.83%	7.89%	7.62%
Wrote to elected offcl about publ bus	6.06%	6.9%	5.81%

PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Wrote to editor of mag or newspaper	5.56%	6.43%	5.77%
Addressed a public meeting	5.34%	5.2%	4.68%
Charitable Organization	5.28%	6.07%	5.41%
Union member	5.25%	5.26%	4.66%
Church Board	4.95%	4.97%	4.95%
Took active part in local civic issue	4.46%	5.62%	5.31%

Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3 MILES	3-7 MILES	7-10 MILES
Novel	16.49%	19.91%	17.67%
Children's Books	13.6%	14.24%	13.3%
Mystery	12.7%	13.31%	11.92%
Cookbooks	10.78%	11.31%	10.42%
Religious (not Bibles)	9.82%	9.3%	9.09%
Romance	8.01%	7.11%	6.93%
History	7.01%	7.83%	6.83%
Personal/Business	6.33%	8.08%	7.08%
Self-help			
Supermarket	5.79%	5.45%	5.26%

MAGAZINES	0-3 MILES	3-7 MILES	7-10 MILES
Newspaper Distributed	63.68%	68.88%	66.55%
Gen. Editorial	43.13%	48.31%	49.13%
Womens	39.79%	43.78%	44.53%
Service	37.59%	36.46%	34.16%
Mens	16%	20.12%	19.92%
Business/Finance	15.64%	20.88%	19.89%
Fishing/Hunting	14.62%	11.2%	11.11%
Health	13.92%	13.47%	13.57%
Parenthood	13.62%	13.54%	14.18%

Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3 MILES	3-7 MILES	7-10 MILES
Gen. News	55.28%	56.49%	52.72%
Classified	35.51%	32.23%	33.03%
Editorial Page	31.84%	31.05%	28.27%
Sport	31.66%	33.12%	31.19%
Comics	28.2%	27.46%	26.05%
Business/Finance	27.59%	31.75%	28.27%
Food/Cooking	25.36%	26.18%	24.33%
Movie Listings & Reviews	23.57%	27.49%	26.07%
TV/Radio Listings	23.47%	23.37%	22.23%
Home/Gardening	21.65%	21.72%	19.34%
Travel	18.53%	21.64%	19.06%
Science/Technology	16.15%	19.31%	16.99%
Fashion	13.09%	15.34%	15.02%

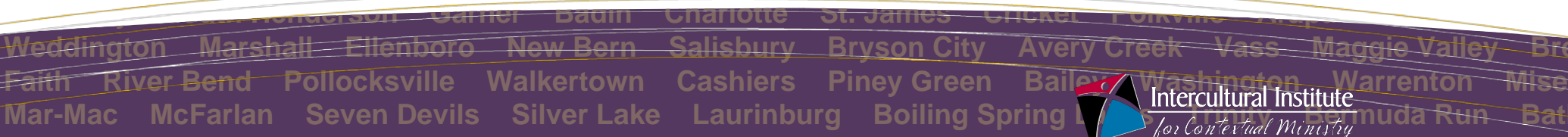
RADIO	0-3 MILES	3-7 MILES	7-10 MILES
Country	30.44%	19.72%	17.43%
Adult Contemporary	17.75%	18.66%	16.66%
CHR Contemp Hit Radio	16.06%	18.74%	18.72%
Rock	12.97%	12.68%	10.7%
News/Talk	11.05%	13.89%	10.93%
Oldies	10.6%	10.92%	9.97%
Classic Rock	10.42%	10.7%	9.02%
Urban Contemporary	9.78%	14.73%	22.22%
Alternative	7.9%	11.39%	9.35%
Religious	7.23%	6.31%	5.65%
Soft Contemporary	7.15%	7.43%	6.5%
Variety	6.61%	9.17%	9.03%
Classic Hits	5.07%	4.59%	3.6%
Gospel	3.71%	2.92%	4.41%
All News	3.71%	6.56%	6.06%
Jazz	3.63%	6.19%	6.89%
All Talk	3.48%	4.84%	4.13%
Sports	3.34%	4.69%	3.89%

Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Fox News Channel	65.94%	65.77%	62.56%
Satellite Dish	57.48%	50.54%	47.11%
Soapnet	51.3%	51.94%	49.81%
Other Video-On-Demand	40.07%	39.79%	41.57%
Sci-Fi Channel	38.24%	36.09%	33.71%
Adult Pay Per View TV	36.19%	30.95%	28.91%
MSNBC	35.37%	33.79%	32.73%
Nickelodeon	32.58%	28.62%	26.89%
TV Info From Sunday TV Magazine	31.28%	29.2%	27.21%
Adult Swim	30.38%	31.22%	27.91%
Nick At Nite	29.22%	26.42%	25.53%
Comedy Central	28.52%	38.5%	35.36%

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Subscribe Digital Cable	28.3%	26.78%	27.54%
TV Info From Newspapers	28.28%	26.89%	25.66%
Hallmark Channel	27.32%	27.57%	25.11%
TV Info From Monthly Cable Guide	26.65%	25.06%	23.96%
TCM (Turner Classic Movies)	25.47%	26.47%	24.86%
Video-On-Demand Movies	24.51%	23.11%	20.17%
USA Network	23.87%	24.77%	22.33%
Encore	23.42%	21.57%	20.63%
The Golf Channel	23.19%	25.56%	23.29%
ABC Fam.	22.81%	29.12%	27.11%
BET (Black Entertainment TV)	22.12%	26.3%	25.5%
Lifetime	22.07%	22.43%	21.09%

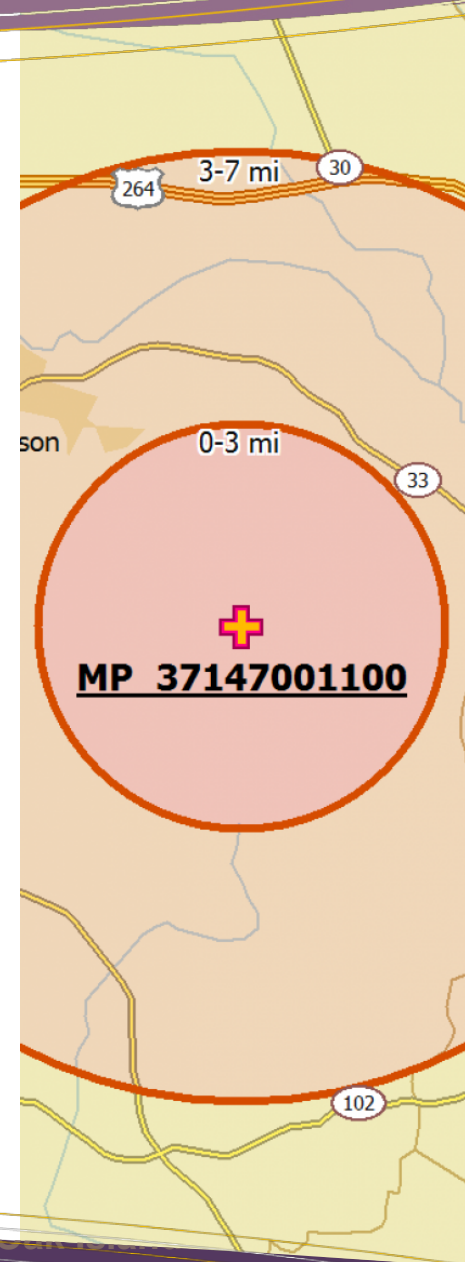


Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Book Readers			
Heavy Users (7+)	20.16%	22.91%	20.86%
Medium Users (4-6)	10.38%	11.31%	10.19%
Light Users (1-3)	19.47%	20.95%	19.92%
Quintiles (20%)			
Newspaper I (Heavy)	1.47%	0.95%	1.06%
Newspaper II	1.46%	1.32%	1.48%
Newspaper III	1.93%	2.43%	2.12%
Newspaper IV	0.92%	0.52%	0.45%
Newspaper V (Light)	1.1%	1.08%	1.07%

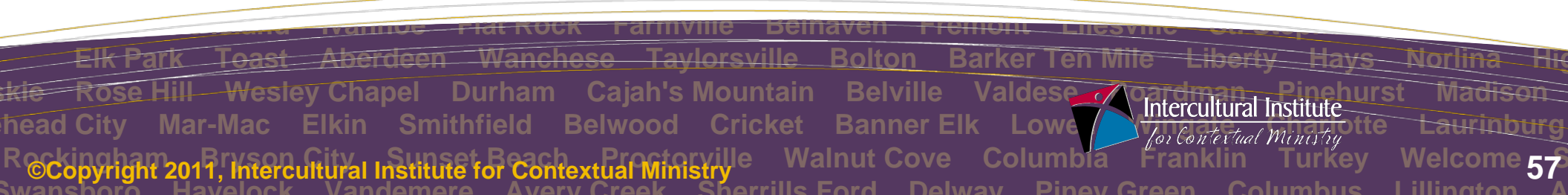
MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Quintiles (20%)			
Magazines I (Heavy)	21.32%	20.41%	21.13%
Magazines II	9.49%	8.59%	8.7%
Magazines III	11.07%	10.65%	11.32%
Magazines IV	12.71%	11.02%	11.37%
Magazines V (Light)	0.77%	0.68%	0.67%
Outdoor I (Heavy)	4.6%	6.83%	7.14%
Outdoor II	1.76%	2.33%	3.15%
Outdoor III	2.95%	2.95%	3.65%
Outdoor IV	15.62%	15.43%	15.51%
Outdoor V (Light)	23.49%	24.09%	23.42%
Yellow Pages I (Heavy)	15.89%	14.05%	14.23%
Yellow Pages II	5.21%	6.4%	6.89%
Yellow Pages III	3.83%	5.98%	7.94%
Yellow Pages IV	22.27%	22.61%	23.07%
Yellow Pages V (Light)	2.42%	3.2%	3.82%

Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Radio Drive Time Quintiles (fifths / 20%)			
Drive Time I & II (Heavy)	2.98%	4.11%	4.61%
Drive Time III (Medium)	0.58%	0.82%	0.93%
Radio IV & V (Light)	1.7%	1.91%	2.12%
Radio Media Quintiles (fifths / 20%)			
Radio I & II (Heavy)	10.86%	8.72%	9.29%
Radio III (Medium)	5.61%	5%	4.39%
Radio IV & V (Light)	3.76%	3.35%	3.64%
Cable TV Quintiles (fifths / 20%)			
Cable I & II (Heavy)	14.98%	15.92%	13.91%
Cable III (Medium)	4.31%	4.58%	5.29%
Cable IV & V (Light)	30.54%	33.12%	34%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
TV Prime Time Quintiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.42%	4.77%	5.31%
Prime Time III (Medium)	2.2%	2.14%	1.82%
Prime Time IV & V (Light)	10.93%	9.35%	10.69%
TV Early/Late Fringe Quintiles (fifths / 20%)			
Fringe I & II (Heavy)	39.35%	42.01%	40.49%
Fringe III (Medium)	52.15%	50.63%	50.36%
Fringe IV (Light)	57.62%	54.53%	53.26%
TV All Day Quintiles (fifths / 20%)			
All Day I & II (Heavy)	10.93%	11.52%	12.43%
All Day III (Medium)	22.8%	22.82%	22.72%
All Day IV (Light)	11.19%	15.16%	17.51%



Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Day-time Radio			
Listeners			
Dayparts [summary]	12.82%	12.91%	11.89%
6:00am - 10:00am	13.23%	19.84%	18.2%
10:00am - 3:00pm	4.61%	8.56%	11.34%
3:00pm - 7:00pm	13.13%	13.41%	14.61%
7:00pm - Midnight	12.31%	14.06%	12.48%
Midnight - 6:00am	4.19%	6.04%	7.02%
Weekend Radio			
Listeners			
Dayparts [summary]	17.26%	14.33%	14.52%
6:00am - 10:00am	4.62%	4.95%	4.57%
10:00am-3:00pm	3.53%	7.7%	7.86%
3:00pm - 7:00pm	7.33%	6.75%	7.79%
7:00pm - Midnight	10.74%	9.96%	10.27%
Midnight - 6:00am	10.19%	11.16%	12.22%

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Prime Time TV Viewers			
8:00-11:00pm	9.49%	10.51%	9.95%
Saturday: 8:00-11:00pm	9.55%	8.07%	7.88%
Sunday: 7:00-11:00pm	11.43%	11.53%	11.31%
9:00am-1:00pm	29.22%	26.42%	25.53%
9:00am-4:00pm	33.54%	30.44%	29.48%
4:00pm-7:00pm	29.67%	30.01%	28.47%
11:00pm-1:00am	42.85%	41.84%	41.52%
AVG Prime time	2.42%	2.95%	3.66%
Mon-Sun			

Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekday			
6-7am	17.01%	19.37%	18.82%
7-9am	21.4%	26.61%	25.64%
9am-12noon	25.58%	22.33%	20.44%
12noon-4pm	7.96%	8.11%	9.05%
4-6pm	48.6%	51.7%	48.03%
6-7pm	20.53%	18.83%	17.67%
7-7:30pm	1.03%	1.74%	1.67%
7:30-8pm	12.01%	11.69%	11.3%
8-11pm	9.49%	10.51%	9.95%
11pm-12am	35.37%	33.79%	32.73%
11pm-1am	42.85%	41.84%	41.52%
1-6am	27.42%	32.63%	31.79%

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekend			
Sat: 7-10am	19.03%	20.68%	19%
Sat: 10am-1pm	9.18%	8.95%	9.31%
Sat: 1-4pm	25.98%	25.83%	24.24%
Sat: 4-6pm	7.22%	8.14%	7.85%
Sat: 6-7pm	2.1%	2.15%	1.77%
Sat: 7-8pm	0.95%	1.12%	1.07%
Sat: 8-11pm	9.55%	8.07%	7.88%
Sat: 11pm-1am	4.64%	5.48%	5.64%
Sat: 1am-7pm	23.87%	24.77%	22.33%
Sun: 7-10am	2.24%	2.22%	2.3%
Sun: 10am-1pm	8.31%	6.65%	6.18%
Sun: 1-4pm	8.46%	6.86%	6.07%
Sun: 4-7pm	16.53%	14.47%	13.99%
Sun: 7-11pm	11.43%	11.53%	11.31%
Sun: 11pm-1am	6.69%	6.3%	6.47%
Sun: 1-7am	25.89%	23.4%	22.21%

Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at this mission site more effectively?
4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

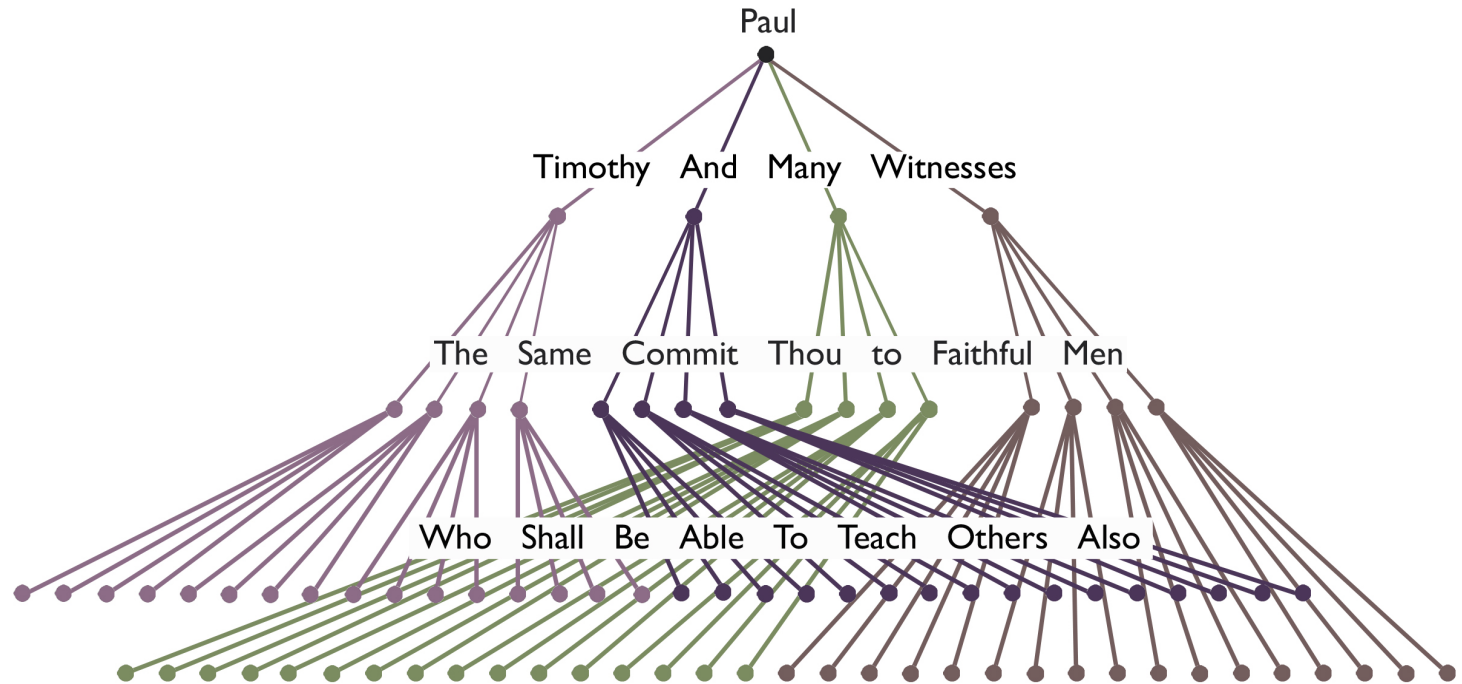


Biblical Missional Multiplication

Biblical missional multiplication builds upon discipling and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle *2nd Timothy 2:2*

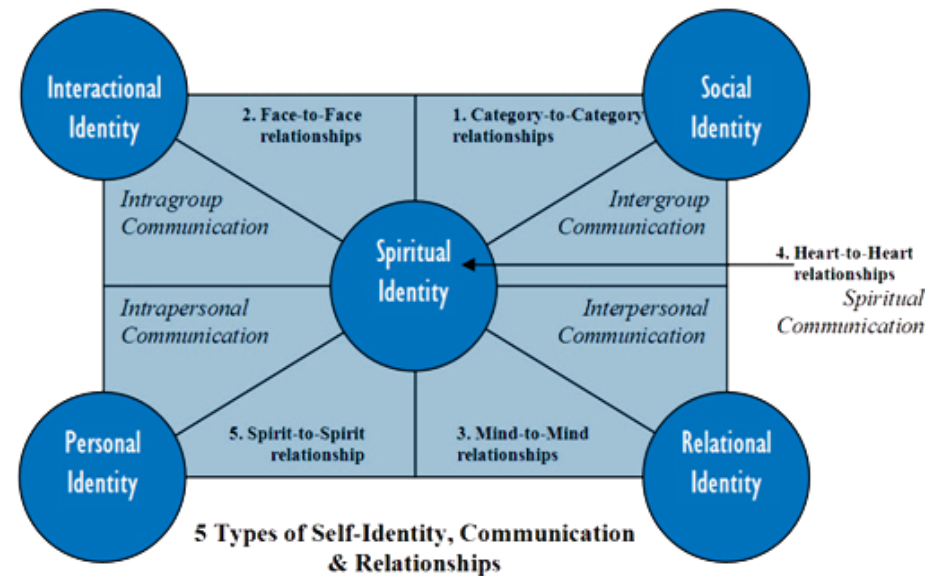


Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

1. **Category-to-Category:** Connect through a common social identity; some activity, interest, or behavior that you share with the person.
2. **Face-to-Face:** Begin interacting with the person; building a personal rapport.
3. **Mind-to-Mind:** After building a rapport, move the conversation towards spiritual issues.
4. **Heart-to-Heart:** As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
5. **Spirit-to-Spirit:** This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

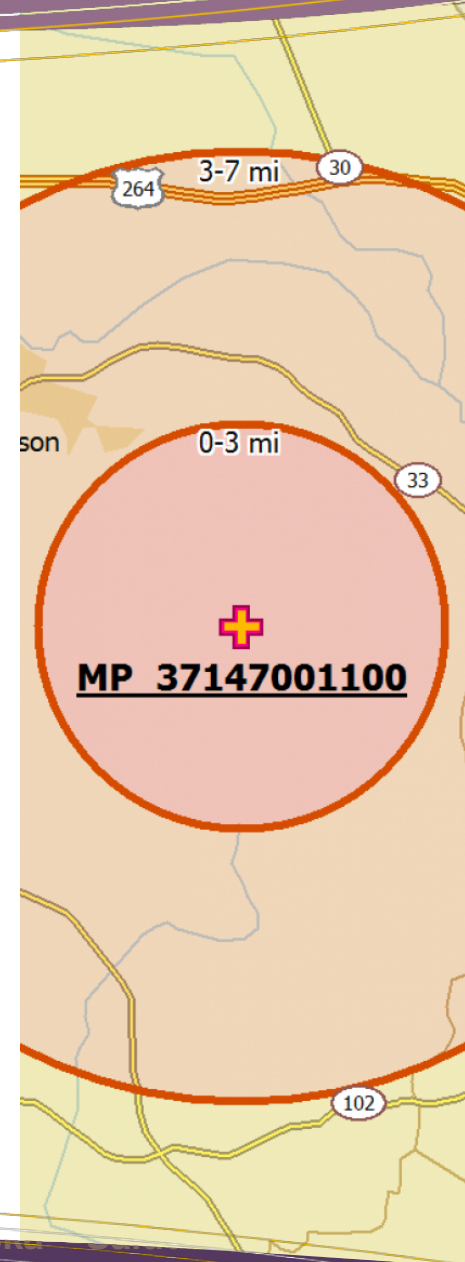


Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report selects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Notes and Sources

1. Sightscape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSH P AVG	IICM CGR
1	Discovery Church - Winterville	874 Corbett St Winterville, NC 28590	5.97 mi	146	Insufficient Data
2	The Memorial - Greenville	1510 Greenville Blvd SE Greenville, NC 27858	6.37 mi	342	Plateauing
3	Hispanic Mission of Greenville	1510 Greenville Blvd SE Greenville, NC 27858	6.37 mi	45	Plateauing
4	Ignite Church	204 John Ave Greenville, NC 27858	6.40 mi	0	Insufficient Data
5	Oakmont - Greenville	1100 Red Banks Rd Greenville, NC 27858	6.58 mi	618	Plateauing
6	Immanuel - Greenville	1101 S Elm St Greenville, NC 27858	7.15 mi	169	Declining
7	Korean Mission - Greenville	1101 S Elm St Greenville, NC 27858	7.15 mi	32	Insufficient Data
8	Pactolus - Greenville	5980 US Highway 264 E Greenville, NC 27834	7.33 mi	79	Plateauing
9	Integrity Baptist Church	511 East 10th St Greenville, NC 27858	7.90 mi	0	Insufficient Data
10	Village Church at Greenville	606 Country Club Dr Greenville, NC 27834	8.13 mi	0	Insufficient Data
11	Winterville - Winterville	2593 Church St Winterville, NC 28590	8.34 mi	161	Plateauing
12	Arlington Blvd - Greenville	1007 W Arlington Blvd Greenville, NC 27834	8.36 mi	73	Plateauing
13	Ayden First - Ayden	628 E 3rd St Ayden, NC 28513	8.78 mi	65	Plateauing
14	Family Bapt Church - Ayden	901 Nc 102 W Ayden, NC 28513	9.08 mi	0	Plateauing
15	Riverview - Wash	6228 Clarks Neck Rd Washington, NC 27889	9.19 mi	48	Plateauing

APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSH P AVG	IICM CGR
16	Washington Second - Washington	2516 W 5th St Washington, NC 27889	10.69 mi	150	Growing
17	Rosedale - Washington	2111 W 5th St Washington, NC 27889	10.83 mi	0	Insufficient Data
18	Whole Life Christian Center	2350 Beaver Creek Rd Greenville, NC 27834	11.30 mi	0	Insufficient Data
19	Chocowinity First - Chocowinity	230 NC Highway 33 W Chocowinity, NC 27817	12.00 mi	67	Growing
20	West End - Washington	402 W 4th St Washington, NC 27889	12.02 mi	15	Plateauing
21	Washington First - Washington	113 N Harvey St Washington, NC 27889	12.30 mi	375	Plateauing
22	Stokes - Stokes	2729 NC Highway 903 N Stokes, NC 27884	12.45 mi	26	Declining
23	Igl Bau Alfa Y Omega	4770 US Highway 17 N Washington, NC 27889	13.07 mi	145	Growing
24	Grifton First - Grifton	6776 Patrick St Grifton, NC 28530	13.62 mi	55	Declining
25	New Beginnings - Grifton	112 S Pitt St Grifton, NC 28530	14.24 mi	30	Insufficient Data
26	Love - Washington	4751 River Rd Washington, NC 27889	15.01 mi	20	Declining
27	Farmville First	3653 E Wilson St Farmville, NC 27828	18.75 mi	188	Plateauing
28	Hispanic Mission of Farmville	3653 E Wilson St Farmville, NC 27828	18.75 mi	0	Insufficient Data
29	Grainger - Kinston	3201 Middle St Kinston, NC 28501	19.59 mi	50	Declining
30	Robersonville First - Robersonville	206 W Railroad St Robersonville, NC 27871	19.72 mi	85	Declining



APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
31	Piney Grove - Williamston	2925 Piney Grove Church Rd Williamston, NC 27892	20.49 mi	173	Growing
32	Bethel - Bethel	7473 Main St Bethel, NC 27812	20.60 mi	96	Declining
33	Fort Barnwell - Dover	9335 NC Highway 55 W Dover, NC 28526	21.46 mi	69	Declining
34	Dover Missionary - Dover	PO Box 158 Dover, NC 28526	21.46 mi	0	Insufficient Data
35	Everetts - Everetts	209 N Main St Everetts, NC 27825	22.10 mi	85	Plateauing
36	Fountain - Fountain	6662 E Wilson St Fountain, NC 27829	23.09 mi	44	Growing
37	Spring Garden - New Bern	650 Spring Garden Rd New Bern, NC 28562	23.36 mi	116	Declining
38	Cove City Missionary - Cove City	110 N Main St Cove City, NC 28523	23.56 mi	71	Plateauing
39	Immanuel - Kinston	712 Airport Rd Kinston, NC 28504	23.77 mi	108	Growing
40	Snow Hill First - Snow Hill	509 Kingold Blvd Snow Hill, NC 28580	23.85 mi	121	Plateauing
41	Pinetown - Pinetown	263 Long Ridge Rd Pinetown, NC 27865	23.98 mi	12	Plateauing
42	West End - Williamston	1505 W Main St Williamston, NC 27892	24.52 mi	116	Declining
43	Calvary - Kinston	2469 NC Highway 11 N Kinston, NC 28501	24.62 mi	49	Declining
44	Spilman Memorial - Kinston	601 Madison Ave Kinston, NC 28501	24.64 mi	125	Declining
45	First Hispanic - Kinston	601 Madison Ave Kinston, NC 28501	24.64 mi	45	Insufficient Data



6 Wateroak Court
North Augusta, SC 29841

An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

In Partnership with:



CONTACT US:

Email: cwatke@iicm.net
Office: 803-279-5828
Web: www.iicm.net
www.apept.org
www.missionalcoach.org
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