# Mission Site top unreached locations



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Bowmore Seven Devils

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#### Site Location Summary

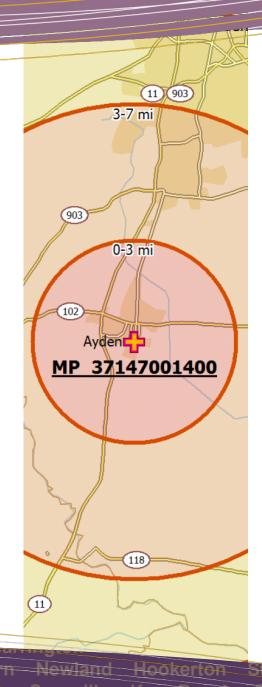
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3702	Region 2: Central Coast
3	County Location	37147	Pitt
4	Zipcode	28513	Pitt
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.14	Small towns adjacent to a medium town
8	Sitescape Density Pattern	Α	10000-50000-100000

Hayesville

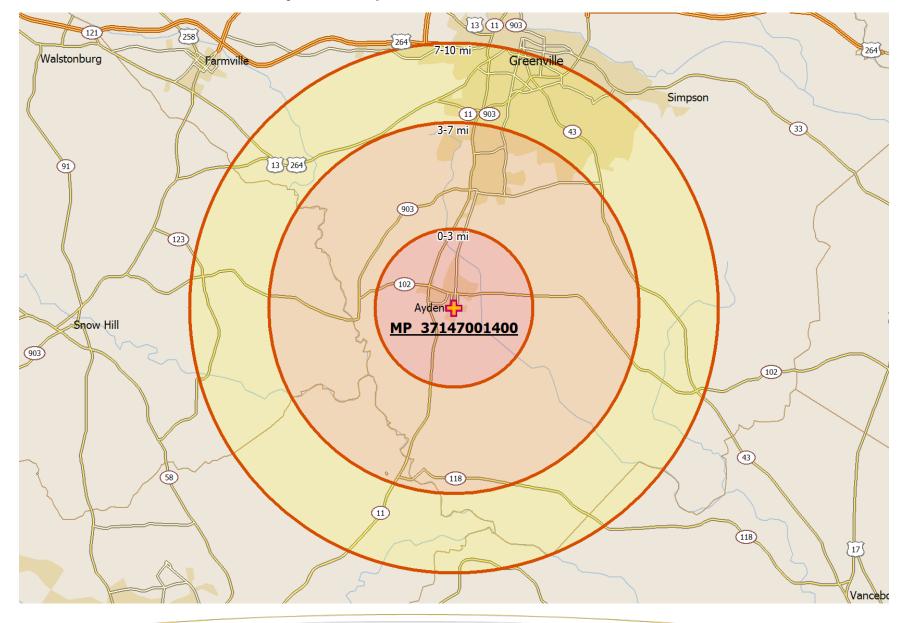
West Canton

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## Site Location Summary - Map of the Site Location

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### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	3	County in metro area of fewer than 250,000 population
4	NCHS Rural Urban Codes	4	Small Metro - counties in a metropolitan statistical area of 50,000 to 249,999 population
5	NCES Urban Centric Locale	23	Suburb: Small: Territory outside a principal city and inside an urbanized area with
	Codes		population less than 100,000.
6	IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
7	ERS RUCA Commuting	1	Metropolitan area core: primary flow within an urbanized area
	Value		
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	7,456	28,626	56,427
2010 Households	3,176	11,770	24,984
2010 Group Quarters Population	67	113	2,058

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	15	27	37
Language Diversity National Index	24	30	31
Foreign Born Diversity National Index	13	36	79
Ancestry Diversity National Index	21	32	36
Racial Diversity National Index	70	55	58

**Askewville** 

Swepsonville

### Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	1	True
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	1	True
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True

## Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	48	1.51%
Mainstay Communities	Established, Diverse Households	354	11.15%
Working Communities	Blue-collar, Working Families	142	4.47%
Country Communities	Rural, Agri. & Mining Families	106	3.34%
Aspiring Communities	Young Singles / Aspiring-Multihousing	1,239	39.01%
Urban Communities	High Density, Inner-city Neighborhoods	1,285	40.46%

## Using the Site Location Summary

Wagram

Icard

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

## Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Conetoe

Aberdeen

## Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	48,150	2,226	4.62%
Unreached %	71.09%	70.09%	98.6
Religious But NOT Evangelical HH	14,205	840	5.91%
Religious But NOT Evangelical %	20.97%	26.45%	126.11
Spiritual But NOT Relig or Evang HH	7,013	178	2.54%
Spiritual But NOT Relig or Evang %	10.35%	5.61%	54.16
Not Evangelical, Not Interested HH	27,384	1,251	4.57%
Not Evangelical, Not Interested %	40.43%	39.38%	97.41



### Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BCNC Churches	23	2	8.7%
Active BCNC Attenders	2,217	65	2.93%
Active Evangelical Households	8,594	416	4.84%
Active Evangelical Percent	12.69%	13.10%	103.23
Inactive Evangelical Households	10,987	532	4.84%
Inactive Evangelical Percent	16.22%	16.75%	103.28
# New Churches Needed	11	0	0%



### Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR			CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Ayden First - Ayden	0.68 mi	65	Plateauing	10	6	Grainger - Kinston	11.18 mi	50	Declining
2	Family Bapt Church - Ayden	1.86 mi	0	Plateauing	1	7	Farmville First	13.32 mi	188	Plateauing
3	Winterville - Winterville	3.91 mi	161	Plateauing	18	8	Hispanic Mission of Farmville	13.32 mi	0	Insufficient Data
4	Discovery Church - Winterville	5.59 mi	146	Insufficient Data	19	9	Whole Life Christian Center	13.86 mi	0	Insufficient Data
5	New Beginnings - Grifton	6.47 mi	30	Insufficient Data	20	0	Immanuel - Kinston	14.79 mi	108	Growing
6	Grifton First - Grifton	6.59 mi	55	Declining	2		Snow Hill First - Snow Hill	14.93 mi	121	Plateauing
7	Village Church at Greenville	8.12 mi	0	Insufficient Data	2:	2	Pactolus - Greenville	15.63 mi	79	Plateauing
8	Oakmont - Greenville	8.91 mi	618	Plateauing	23	3	Spilman Memorial - Kinston	15.83 mi	125	Declining
9	Arlington Blvd - Greenville	8.99 mi	73	Plateauing	2	4	First Hispanic - Kinston	15.83 mi	45	Insufficient Data
10	The Memorial - Greenville	9.54 mi	342	Plateauing	2	5	Kinston First - Kinston	15.92 mi	175	Declining
11	Hispanic Mission of Greenville	9.54 mi	45	Plateauing	2	6	Fort Barnwell - Dover	15.93 mi	69	Declining
12	Immanuel - Greenville	9.83 mi	169	Declining	2		Dover Missionary - Dover	15.93 mi	0	Insufficient Data
13	Korean Mission - Greenville	9.83 mi	32	Insufficient Data	2	8	Glen Raven - Kinston	16.77 mi	60	Declining
14	Integrity Baptist Church	10.19 mi	0	Insufficient Data	29	9	Calvary - Kinston	16.78 mi	49	Declining
15	Ignite Church	10.42 mi	0	Insufficient Data	30	0	Greater Vision Baptist Church	17.60 mi	55	Insufficient Data

#### Using the Spirituality Indicators

Raleigh Oak Ridge Spruce Pine

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

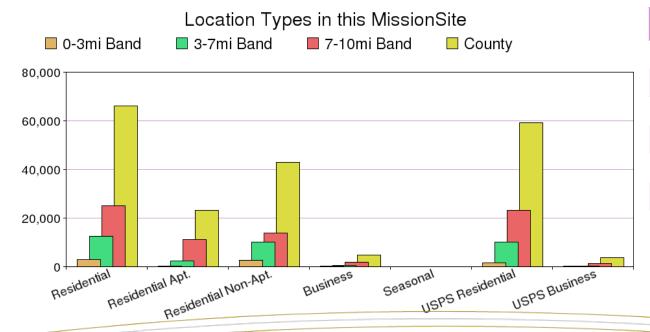
- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes BCNC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

**Newton Grove Windsor** 

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	107,924	6,459	5.98%
2000 Population	133,798	6,610	4.94%
2010 Population	162,509	7,456	4.59%

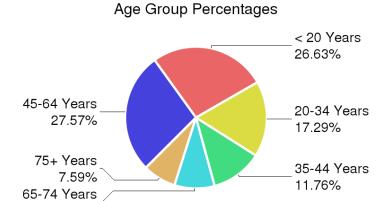
DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	40,490	2,450	6.05%
2000 Households	52,539	2,674	5.09%
2010 Households	67,730	3,176	4.69%



Location Type	0-3mi Band
Residential	2,971
Residential Apt.	255
Residential Non-Apt.	2,716
Business	157
Seasonal	0
USPS Residential	1,604
USPS Business	134

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



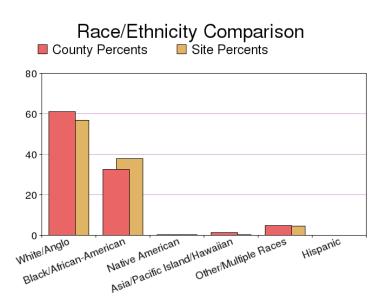
Hertford

9.16%

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.58%	5.54%	99.28
4-5 Years	2.71%	2.62%	96.68
6-8 Years	4.01%	4.17%	103.99
9-11 Years	3.79%	4.4%	116.09
12-13 Years	2.42%	3.02%	124.79
14-17 Years	5.83%	4.81%	82.5
18-19 Years	3.06%	2.07%	67.65
0-5 Years	8.28%	8.15%	98.43
6-12 Years	9%	10.07%	111.89
13-19 Years	10.1%	8.4%	83.17
< 20 Years	27.38%	26.62%	97.22
20-34 Years	27.64%	17.29%	62.55
35-44 Years	11.81%	11.76%	99.58
45-64 Years	22.39%	27.56%	123.09
65-74 Years	5.96%	9.16%	153.69
75+ Years	4.81%	7.59%	157.8
Median Age	31	40	131.15
Median Age (Male)	30	38	127.34
Median Age (Female)	32	41	130.14

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



COUNTY	BAND	INDEX
61.01%	56.83%	93.15
32.59%	38%	116.57
0.37%	0.35%	95.08
1.21%	0.31%	25.42
0.08%	0.07%	84.48
4.74%	4.47%	94.2
0%	4.63%	0
	61.01% 32.59% 0.37% 1.21% 0.08% 4.74%	61.01% 56.83% 32.59% 38% 0.37% 0.35% 1.21% 0.31% 0.08% 4.74% 4.47%

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	98,484	5,094	
Less than 9th Grade	4.49%	6.71%	66.85
No High School Diploma	8.44%	11.01%	76.67
High School Graduate	27.68%	32.88%	84.18
Some College, no degree	20.88%	22.65%	92.16
Associate Degree	9.22%	9.66%	95.49
College Degree	18.44%	11.31%	163.1
Graduate/Prof. degree	10.84%	5.77%	187.9

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	13.7%	17.63%	148.72
\$10,000 to \$19,999	16.73%	18.04%	107.82
\$20,000 to \$29,999	10.37%	10.42%	100.47
\$30,000 to \$49,999	20.77%	19.36%	93.24
\$50,000 to \$59,999	7.79%	10.52%	135
\$60,000 to \$69,999	5.94%	5.79%	97.46
\$70,000 to \$79,999	5.1%	4.06%	79.67
\$80,000 to \$89,999	4.2%	2.96%	70.49
\$90,000 to \$99,999	2.91%	2.08%	71.37
\$100,000 to \$124,999	6.2%	5.07%	81.77
\$125,000 to \$149,999	2.35%	1.01%	42.84
\$150,000 to \$199,999	2.41%	2.42%	100.8
\$200,000 to \$249,999	0.64%	0.35%	54.3
\$250,000 or more	0.89%	0.25%	28.25
Median Household	38,363	33,703	87.85
Average Household	53,558	45,624	85.19
Per Capita Household	23,118	19,468	84.21
Family/Non-Family Household			
Income			
Median Family Income	53,068	45,839	86.38
Average Family Income	69,422	54,942	79.14
Median Non-Family Income	21,674	18,479	85.26
Average Non-Family Income	31,649	26,225	82.86

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES		2,	
Family Households			Index
•	E00/	62.220/	109.17
% Family Households	58%	63.32%	
Families with Children	31.39%	33.15%	105.62
Families without Children	26.61%	30.16%	113.35
Non-Family Households			
% Non-Family Households	42%	36.68%	87.34
Non-Families with Children	0.11	0.09	85.3
Non-Families without Children	41.89	36.59	87.35
Housing Units			Index
Total Housing Units	76,961	3,502	
Vacant percent	11.99%	9.31%	77.61
Owned percent	48.84%	55.25%	113.13%
Rented Percent	39.17%	35.44%	90.48
Households by Size			Index
Avg household size	2.30	2.33	101.3
Avg family hh size	3.05	3.02	99.02
Avg non-family hh size	1.28	1.13	88.28
Households By Count of Persons			Percent
One	21,457	1,026	4.78%
Two	22,879	1,048	4.58%
Three or Four	19,035	882	4.63%
Five+	4,359	220	5.05%

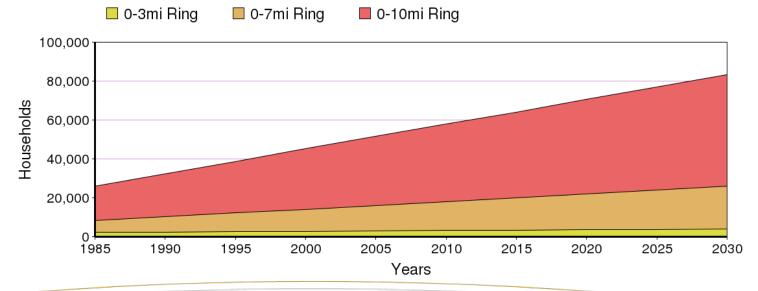
Chapel H

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	107,924	6,459	5.98%
2000 Population	133,798	6,610	4.94%
2010 Population	162,509	7,456	4.59%
2015 Population	179,766	8,013	4.46%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	40,490	2,450	6.05%
2000 Households	52,539	2,674	5.09%
2010 Households	67,730	3,176	4.69%
2015 Households	74,902	3,402	4.54%

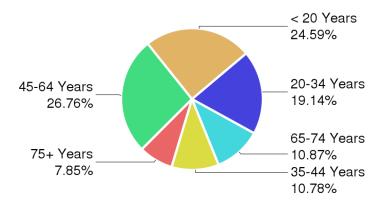
Household Change from 1985 to 2030



A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

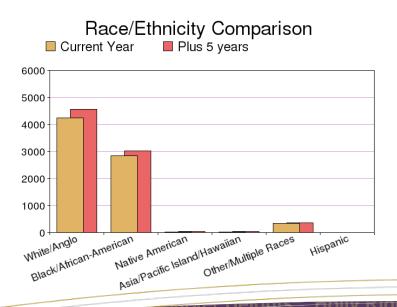
Projected Age Group Percentages



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.54%	5.09%	91.88
4-5 Years	2.62%	2.6%	99.24
6-8 Years	4.17%	4.04%	96.88
9-11 Years	4.4%	4.38%	99.55
12-13 Years	3.02%	3.02%	100
14-17 Years	4.81%	4.04%	83.99
18-19 Years	2.07%	1.41%	68.12
0-5 Years	8.15%	7.69%	94.36
6-12 Years	10.07%	9.91%	98.41
13-19 Years	8.4%	6.99%	83.21
< 20 Years	26.62%	24.59%	92.37
20-34 Years	17.29%	19.14%	110.7
35-44 Years	11.76%	10.78%	91.67
45-64 Years	27.56%	26.76%	97.1
65-74 Years	9.16%	10.87%	118.67
75+ Years	7.59%	7.85%	103.43
Median Age	31	41	133.5
Median Age (Male)	30	39	130.82
Median Age (Female)	32	42	132.75

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	56.83%	57.03%	100.36
Black, African-American	38%	37.61%	98.99
Native American	0.35%	0.4%	114.52
Asian	0.31%	0.37%	121.37
Pacific Island, Hawaiian	0.07%	0.07%	111.66
Other/Multiple Races	4.47%	4.51%	100.87
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	5,094	5,813	
Less than 9th Grade	6.71%	5.14%	76.61
No High School Diploma	11.01%	9.17%	83.26
High School Graduate	32.88%	34.46%	104.79
Some College, no degree	22.65%	22.83%	100.77

9.66%

11.31%

5.77%

Associate Degree

Graduate/Prof. degree

College Degree



10.46%

11.87%

6.07%

108.29

104.97

105.22

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	17.63%	16.61%	94.19
\$10,000 to \$19,999	18.04%	18.64%	103.3
\$20,000 to \$29,999	10.42%	9.32%	89.41
\$30,000 to \$49,999	19.36%	18.81%	97.15
\$50,000 to \$59,999	10.52%	10.29%	97.83
\$60,000 to \$69,999	5.79%	5.79%	99.95
\$70,000 to \$79,999	4.06%	4.2%	96.25
\$80,000 to \$89,999	2.96%	3.26%	99.32
\$90,000 to \$99,999	2.08%	2.18%	104.67
\$100,000 to \$249,999	5.07%	6.08%	120.03
\$125,000 to \$149,999	1.01%	1.23%	122.53
\$150,000 to \$199,999	2.42%	2.94%	121.24
\$200,000 to \$249,999	0.35%	0.41%	118.82
\$250,000 or more	0.25%	0.18%	70.02
Median Household	33,703	35,553	105.49
Average Household	45,624	48,688	106.72
Per Capita Household	19,468	20,705	106.35
Family/Non-Family Household			
Income			
Median Family Income	45,839	48,639	106.11
Average Family Income	54,942	59,815	108.87
Median Non-Family Income	18,479	19,539	105.74
Average Non-Family Income	26,225	27,462	104.72

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	63.32%	61.35%	96.89
Families with Children	33.15	32.45	97.88
Families without Children	30.16	30.39	100.76
Non-Family Households			
% Non-Family Households	36.68%	38.65%	105.38
Non-Families with Children	0.09	0.06	105.38
Non-Families without	36.59	38.59	105.49
Children			
Housing Units			
Total Housing Units	3,502	3,756	107.25%
Vacant percent	9.31%	9.42%	101.25
Owned percent	55.25%	55.22%	99.94
Rented Percent	35.44%	35.36%	99.77
Households by Size			
Avg household size	2.33	2.34	100.43%
Avg family hh size	3.02	3.12	103.31%
Avg non-family hh size	1.13	1.09	96.46%
Households By Count of			
Persons			
One	1,026	1,158	112.87%
Two	1,048	1,038	99.05%
Three or Four	882	944	107.03%
Five+	220	262	119.09%



#### **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Foreign Born Pop	177	798	1,916
Northern Europe	12	24	133
Western Europe	11	18	81
Southern Europe	0	16	59
Eastern Europe	2	3	121
Other Europe	0	0	0
Eastern Asia	20	75	185
So. Central Asia	0	71	149
SE Asia	0	37	110
Western Asia	2	10	135
Other Asia	0	4	55

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Eastern Africa	0	5	29
Middle Africa	0	0	0
Northern Africa	0	3	14
Southern Africa	0	2	15
Western Africa	0	9	3
Other Africa	0	3	9
Oceania	1	0	6
Caribbean	5	15	49
Central Amer.	124	345	536
South America	0	60	35
North America	0	98	192
Born at sea	0	0	0

## Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

MILES         MILES           English only         6,195         19,012         43,751           Spanish         226         934         1,332
Other Indo-Euro 38 317 724
language
French (incl. Patois, 14 104 199
Cajun)
French Creole 0 0 0
Italian 0 7 37
Portuguese 0 20 9
German 18 25 177
Yiddish 0 1 6
Other West Germanic 2 6 21
A Scandinavian 0 3 19
Language
Greek 4 35 28
Russian 0 9 40
Polish 0 0 0
Serbo-Croatian 0 0 22
Other Slavic Language 0 5 15
Armenian 0 0
Persian 0 17 60
Gujarathi 0 36 34
Hindi 0 11 23
Urdu 0 0 0

SPOKEN AT HOME	0-3	3-7	7-10	
	MILES	MILES	MILES	
Other Indo-Euro	0	30	28	
Asian/PI languages	0	0	0	
Chinese	5	71	74	
Japanese	4	12	83	
Korean	3	4	26	
Mon-Khmer,	0	0	0	
Cambodian				
Miao, Hmong	0	0	0	
Thai	0	0	13	
Laotian	0	0	3	
Vietnamese	0	15	52	
Other Asian	4	5	14	
Tagalog	2	5	27	
Other Pacific Is	10	33	30	
Other languages	0	6	224	
Navajo	0	0	0	
Other Native N.	0	0	0	
American				
Hungarian	0	0	13	
Arabic	0	0	194	
Hebrew	0	6	0	
African languages	0	0	17	
Other unspecified	0	0	0	

## **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Reporting ancestry	4,459	16,082	37,106
Arab	0	34	312
Armenian	15	0	12
Austrian	3	7	26
British	28	66	197
Canadian	3	92	145
Croatian	0	2	5
Czech	3	7	25
Czechoslovak	2	12	54
Danish	0	1	43
Dutch	25	96	244
English	319	2,119	4,637
European	60	241	536
Finnish	1	7	0
French (not Basque)	22	222	468
French Canadian	20	34	115
German	173	905	2,645
Greek	17	47	103
Hungarian	0	16	77
Iranian	0	15	54

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Irish	202	1,073	2,404
Italian	97	287	855
Lithuanian	0	4	61
Norwegian	2	92	126
Polish	17	174	346
Portuguese	0	24	40
Romanian	0	2	7
Russian	0	21	181
Scandinavian	0	27	31
Scotch-Irish	107	364	1,017
Scottish	67	379	587
Slovak	3	2	19
Subsaharan African	67	114	382
Swedish	4	78	201
Swiss	0	11	43
Ukrainian	2	11	44
US/American	1,031	2,923	5,491
Welsh	13	70	209
West Indian	22	27	46
Yugoslavian	0	0	50
Other	2,134	6,476	15,267

#### Using the Demographic Indicators

Elm Citv

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

## Using the Demographic Indicators

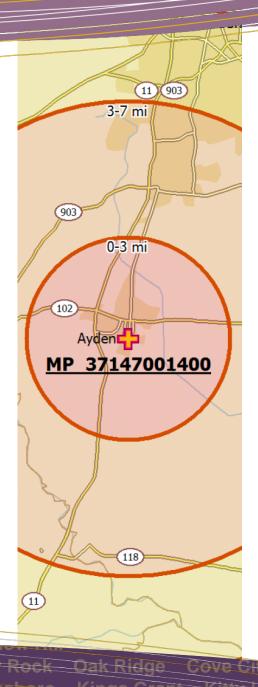
#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

McAdenville

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	3,176	100%	2,250	100%
AFFLUENT SUBURBIA	11	0.35%	8	0.36%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	7	0.22%	5	0.22%
New Suburbia Fam.	4	0.13%	3	0.13%
UPSCALE AMERICA	37	1.16%	27	1.2%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	9	0.28%	6	0.27%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	28	0.88%	21	0.93%
SM TWN SUCCESS	311	9.79%	223	9.91%
Successful Urban Sprawl	0	0%	21	0.93%
2nd City Homebodies	215	6.77%	0	0%
Prime Middle America	0	0%	140	6.22%
Urban Optimists	88	2.77%	0	0%
Family Convenience	8	0.25%	56	2.49%
Mid-Market Enterprise	0	0%	6	0.27%



The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Perc	cent
Total	3,176	100%	2,250	100%
BLUE COLLAR BACKBONE	0	0%	0	0%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	43	1.35%	28	1.24%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	43	1.35%	28	1.24%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	142	4.47%	96	4.27%
Steadfast Conservative	75	2.36%	51	2.27%
Moderate Conventionalists	61	1.92%	41	1.82%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	6	0.19%	4	0.18%

Charlotte

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	3,176	100%	2,250	100%
REMOTE AMERICA	90	2.83%	53	2.36%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	90	2.83%	53	2.36%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	1,239	39.01%	918	40.8%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	1,238	38.98%	917	40.76%
Stable Careers	0	0%	0	0%
Aspiring Hispania	1	0.03%	1	0.04%
RURAL VILLAGES & FARMS	16	0.5%	8	0.36%
Aspiring Hispania	0	0%	1	0.04%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	16	0.5%	0	0%
Hinterland Fam.	0	0%	7	0.31%

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	3,176	100%	2,250	100%
STRUGGLING SOCIETIES	765	24.09%	519	23.07%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	765	24.09%	519	23.07%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	520	16.37%	370	16.44%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	10	0.31%	6	0.27%
Af. Amer. Neighborhoods	392	12.34%	274	12.18%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	118	3.72%	90	4%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

#### Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

Wesley Chapel

Hemby Bridge Lattimore Newport

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?



#### Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

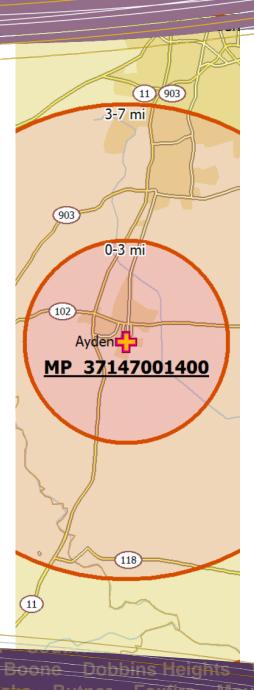
Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

**James City** 

Columbia

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The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	68%	76%	76%
Use Comp. for Internet/E-mail	46%	58%	60%
Internet Use: E-Mail	39%	49%	52%
Use Comp. for Comp. Games	33%	38%	37%
Use Comp. for Education	29%	33%	32%
Use Comp. for Word Processing	27%	38%	40%
HH Owns DVD Player	26%	29%	30%
Use Comp. for Shopping	25%	34%	35%
Use Comp. for Digital Camera	23%	31%	32%
Photo Editing			
Use Comp. for Banking	23%	31%	33%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Internet Use: News/ Weather	21%	27%	30%
Internet Use: Banking	21%	27%	29%
Use Comp. for News/Info./Data	17%	23%	25%
Service			
PC-Network-HH Has One	17%	20%	20%
Use Comp. for Filing/DB Mngmnt	11%	13%	13%
Use Comp. for Personal Financial	10%	14%	16%
Mngmnt			
Internet Use: Research/ Education	10%	12%	14%
Internet Use: Shopping: Gathered	9%	12%	15%
Info. for Shopping			
Use Comp. for Accounting	9%	13%	14%
Internet Use: Read Magazines/	9%	11%	13%
Newspapers			

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	67%	69%	69%
Reading Books	50%	54%	56%
Dining Out (Not Fast Food)	46%	55%	57%
Card Games	38%	41%	41%
Cooking for Fun	34%	36%	38%
Go To A Beach/Lake	29%	35%	36%
Board Games	28%	32%	31%
Gardening	24%	30%	30%
Visit Museum	16%	20%	23%
Going To	16%	19%	21%
Bars/Nightclubs/Dancing			

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	68%	67%	66%
Gen./Fam. Practitioner	34%	38%	38%
Backache	23%	22%	22%
Dentist	23%	26%	28%
Hypertension/High Blood	22%	20%	18%
Pressure			
Eye Dr.	20%	21%	21%
High Cholesterol	18%	18%	17%
None Of These	18%	19%	21%
Acid Reflux Disease (GERD)	16%	15%	14%
Any Arthritis	15%	14%	13%

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	24.87%	27.91%	30.51%
Live Theater	17.46%	20.26%	22.78%
Live Theater Most Often	13.74%	16.54%	18.27%
Rock/Pop Concerts Most	13.73%	15.31%	16.65%
Often			
Comedy Club	10.41%	10.87%	11.05%
Dance Performance	9.74%	9.4%	10.62%
Movies: Comedy	41.12%	41.79%	42.01%
Movies: Action/Adventure	39.12%	39.88%	40.89%
Movies: Drama	24.07%	22.43%	23.33%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Fam.	22.96%	21.83%	20.46%
Movies: Romantic Comedy	20.8%	21.37%	21.77%
Movies: Mystery	18.96%	17.63%	19.09%
NFL Football Reg. Season	5.09%	6.97%	7.32%
College Football Reg.	4.87%	6.66%	6.88%
Season			
MLB Baseball Reg. Season	4.69%	7.74%	9.44%
College Basketball Reg.	3.67%	4.79%	5.22%
Season			
NBA Basketball Reg.	3.3%	4.15%	4.63%
Season			
Auto Racing Events	2.04%	2.86%	2.89%

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Walking for Exercise	36.37%	40.31%	41.45%
Swimming	24.53%	31.48%	32.35%
Bowling	20.34%	22.29%	21.2%
Basketball	18.57%	17.11%	16.09%
Billiards/Pool	17.32%	19.09%	19.57%
Jogging/Running	16.06%	16.55%	17.43%
Freshwater Fishing	14.56%	16.67%	15.18%
Weight Training	13.84%	16.68%	17.77%
Football	13.62%	11.89%	10.79%
Baseball	11.57%	12.09%	11.7%
Aerobics	11.15%	10.94%	11.32%
Using Cardio Machine	10.38%	13.94%	15.35%
Stationary Cycling	10.2%	11.93%	12.66%
Golf	9.23%	12.66%	12.84%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Mountain/Road Biking	8.45%	11.38%	12.38%
Volleyball	8.43%	8.34%	8.17%
Softball	7.76%	8.14%	8.22%
Camping Trips	7.6%	11.98%	11.96%
Soccer	6.8%	7.53%	7.91%
Saltwater Fishing	6.73%	7.86%	7.43%
Tennis	6.42%	7.42%	8.3%
Yoga	6.32%	6.92%	8.03%
Roller Skating	6.1%	5.72%	5.9%
Hunting	5.96%	7.61%	7%
Backpacking/Hiking	5.9%	8.63%	9.58%
Ice Skating	5.47%	5.23%	5.3%
Target Shooting	5.44%	7.26%	6.73%
Power Boating	4.66%	6.49%	6.57%

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Motorcycling	4.5%	5.89%	5.25%
Canoeing/Kayaking	4.32%	5.81%	6.03%
Racquetball	4.19%	4.17%	3.97%
Horseback Riding	4.18%	5.48%	5.38%
Snorkeling	4.12%	4.58%	5.33%
Fly Fishing	4.08%	4.19%	3.89%
Jet Skiing	4.04%	4.61%	4.58%
Skateboarding	3.78%	3.39%	3.04%
Hockey	3.7%	3.57%	3.44%
Downhill & X-Country Skiing	3.51%	4.36%	4.98%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Water Skiing	3.22%	3.97%	3.98%
Snowmobiling	3.2%	3.33%	3.16%
Snowboarding	3.14%	3.25%	3.34%
Archery	2.95%	3.8%	3.44%
Sailing	2.65%	3.1%	3.47%
Martial Arts	2.65%	3.22%	3.68%
Rock Climbing	2.65%	3.27%	3.47%
Surfing & Windsurfing	2.59%	2.62%	2.87%
Rowing	2.3%	2.72%	2.58%
Auto Racing	2.19%	2.74%	2.74%

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### **ECCLESIAL BARRIERS**

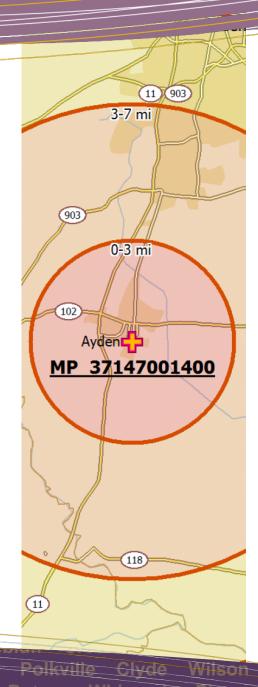
Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

Sandvfield

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

Castle Havne

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### Potential Cultural Barriers -- Introduction (part 2)

#### **CULTURAL BARRIERS OF UNDERSTANDING**

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### **CULTURAL BARRIERS OF ACCEPTANCE**

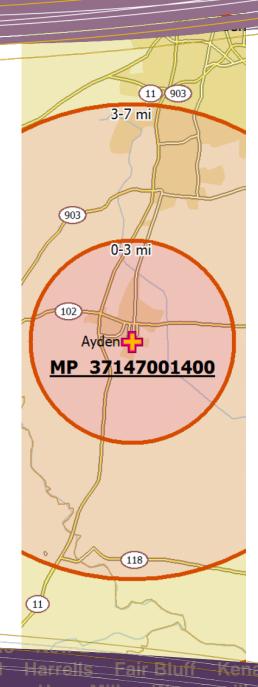
#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

Kinston Reidsville Coats



### **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

**Boardman** 

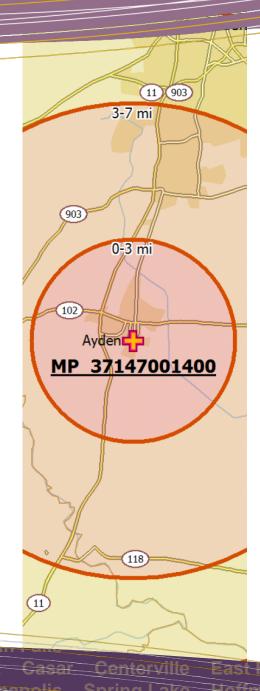
BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES
Important Continue Learning New Things	55%	52%	51%
Speak My Mind Even If It Upsets People	41%	37%	36%
Like Control Over People And Resources	40%	36%	34%
Find It Difficult To Say No To My Kids	38%	39%	38%
Woman's Place Is In The Home	35%	35%	33%
Don't Judge People/Way They Live Life	32%	29%	30%
Too Much Sponsorship In Arts/Sports	31%	25%	23%
Like To Do Unconventional Things	29%	29%	26%
Prefer To Have Few Possessions As Possible	27%	31%	35%
I Am A Workaholic	26%	22%	21%
If Won Lottery Would Never Work Again	26%	27%	28%
Money Is Best Measure Of Success	24%	25%	26%

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Like to Stand Out In A Crowd	23%	21%	20%
Marijuana Should Be Legalized	21%	20%	21%
Friends More Important Than My Fam.	19%	23%	26%
We Should Strive for Equality for All	19%	15%	15%
Rarely Sit Down to a Meal Together At Home	17%	16%	16%
Like To Pursue Challenge/Novelty/Change	17%	17%	18%
Only Work Current Job for The Money	16%	15%	14%
Happy With My Standard Of Living	12%	13%	15%
On Whole People Get What They Deserve	11%	11%	12%
Very Happy With My Life As It Is	10%	7%	8%
I Am A Perfectionist	10%	8%	8%
Little I Can Do To Change My Life	10%	8%	8%

#### Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



### **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

ı				
	THEMES	0-3	3-7	7-10
		MILES	MILES	MILES
	You Should Seize Opportunities In Life	58%	57%	57%
	Important To Respect Customs And Beliefs	58%	63%	63%
	Prefer Work Part Of Team Than Alone	39%	36%	34%
	Like To Understand About Nature	38%	37%	38%
	Important To Juggle Various Tasks	35%	31%	31%
	Important Feel Respected By My Peers	33%	33%	34%
	Good At Fixing Things	31%	28%	28%
	Have Keen Sense Of Adventure	28%	27%	27%
	Prefer To Have Few Possessions As Possible	27%	31%	35%
	People Have To Take Me As They Find Me	24%	24%	25%
	Provide My Kids With The Little Extras	23%	16%	14%
	Consider Myself Interested In The Arts	22%	19%	19%

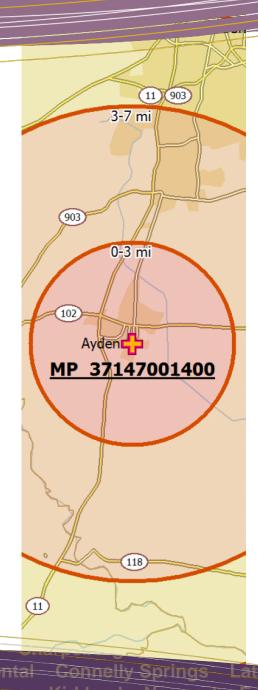
THEMES	0-3	3-7	7-10
	MILES	MILES	MILES
Looking for New Ideas To Improve Home	21%	18%	16%
Like To Just Enjoy Life	18%	21%	23%
Worried About Pollution Caused By Cars	17%	20%	22%
Real Men Don't Cry	17%	17%	17%
Try Not To Worry About The Future	17%	15%	15%
Enjoy Spending Time With My Fam.	14%	13%	12%
Is An Important Part Of Who I Am	14%	14%	15%
Children Should Be Allowed To Express Themselves	8%	7%	6%
Feel Very Alone In The World	6%	5%	5%
Like Spending Most Time With Fam.	6%	6%	5%
Would Like To Set Up Own Business	5%	4%	4%
Decor Particular Interest To Me	4%	4%	4%

#### **Potential Shared Places**

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While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

Middlebura



### **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	87.29%	86.3%	84.2%
Restaurant-Visit Any			
Fam. Restaurants/Steak	77.4%	81.17%	80.06%
Houses-Visit Any			
McDonald's	56.8%	57.03%	55.12%
Burger King	39.78%	37.85%	36.14%
Kentucky Fried Chicken (KFC)	38.01%	31.84%	28.81%
Wendy's	33.89%	32.3%	29.68%
Subway	31.42%	31.66%	29.55%
Applebee's	27.65%	30.19%	28.44%
Taco Bell	27.19%	29.28%	27.65%
Pizza Hut	26.16%	23.55%	21.18%
Arby's	22.2%	23.1%	21.2%
Red Lobster	19.75%	17.6%	16.54%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Olive Garden	18.66%	20.71%	20.29%
Popeyes	18.47%	12.55%	10.74%
Domino's Pizza	18.18%	15.73%	14.63%
Dairy Queen	17.21%	16.96%	14.97%
Chick-Fil-A	17.05%	16.86%	15.4%
Golden Corral	16.93%	13.67%	11.57%
IHOP (International House Of	16.58%	15.81%	15.34%
Pancakes)			
Sonic	15.15%	14.74%	13.2%
TGI Friday's	14.74%	14.14%	14.47%
Outback Steakhouse	13.59%	15.13%	15.49%
Ruby Tuesday	13.53%	12.99%	12.15%
Church's Fried Chicken	13.44%	8.12%	6.79%

### Potential Shared Projects

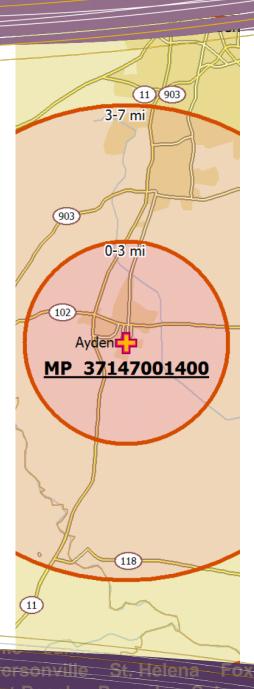
Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

**Everetts** 

Hookerton



## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	41.32%	45.53%	45.98%
Recycled products	24.31%	32.18%	34.57%
Worked as volunteer (non political)	11.72%	15.31%	16.43%
Engaged in fund raising	10.9%	11.54%	11.36%
Religious club member	8.5%	8.45%	8.05%
Church Board	7.62%	6.38%	5.59%

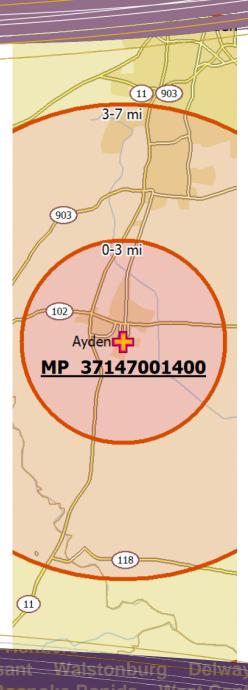
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Union member	4.86%	5.43%	5.16%
Took active part in local civic	4.67%	5.03%	5.49%
issue			
Wrote to editor of mag or	4.42%	5.26%	5.79%
newspaper			
Wrote to elected offcl about	4.33%	5.72%	6.34%
publ bus			
Charitable Organization	4.1%	4.97%	5.55%
Fraternal order member	3.91%	4.38%	4.38%

#### **Communication Media Content**

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The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



## Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	13.26%	16.54%	18.47%
Children's Books	12.88%	13.77%	13.86%
Religious (not Bibles)	10.56%	9.95%	9.57%
Cookbooks	8.24%	9.63%	10.52%
Mystery	7.6%	10.38%	11.83%
Romance	6.91%	7.3%	7.01%
Personal/Business	5.82%	6.97%	7.61%
Self-help			
Biography	5.53%	6.47%	7.3%
Mail order	4.97%	4.66%	4.63%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	65.91%	67.72%	68.34%
Gen. Editorial	53.66%	49.7%	49.75%
Womens	48.39%	45.32%	44.59%
Service	29.31%	33.31%	34.14%
Business/Finance	21.38%	20.29%	20.94%
Music	20.84%	15.46%	14.68%
Mens	19.58%	19.29%	19.73%
Parenthood	15.06%	14.25%	13.75%
Health	14.29%	14%	13.49%

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	47.25%	52.83%	53.84%
Classified	31.52%	32.19%	31.59%
Sport	28.67%	31.23%	31.76%
Editorial Page	24.23%	28.16%	29.03%
Business/Finance	23.06%	27.53%	29.54%
Movie Listings & Reviews	22.46%	24.91%	26.34%
Comics	21.46%	24.67%	25.44%
TV/Radio Listings	21.44%	22.67%	22.83%
Food/Cooking	21.31%	24%	24.97%
Home/Gardening	17.61%	20.63%	20.93%
Fashion	16.58%	16.06%	15.99%
Travel	16.27%	19.07%	20.34%
Science/Technology	13.53%	16.57%	17.88%

Mavodan

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Urban Contemporary	43.92%	27.3%	23.11%
CHR Contemp Hit Radio	16.66%	17.85%	18.56%
Jazz	13.56%	9.35%	8.01%
Variety	11%	10.09%	10.03%
Country	10.5%	16.64%	15.83%
Adult Contemporary	9.93%	14.7%	16.21%
Gospel	8.81%	5.53%	4.32%
Oldies	8.62%	10.03%	10.51%
All News	7.46%	7.27%	7.5%
Religious	5.77%	6.48%	6.16%
News/Talk	5.77%	10.04%	11.99%
Rock	5.76%	9.62%	10.34%
Soft Contemporary	5.36%	6.69%	6.8%
Alternative	4.17%	7.67%	9.65%
Classic Rock	3.64%	7.33%	8.46%
All Talk	3.44%	4.21%	4.64%
Sports	2.88%	3.93%	4.41%
Hispanic	2.79%	3.13%	3.38%

### Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

0-3	3-7	7-10
MILES	MILES	MILES
61.25%	63.85%	63.37%
50.09%	51.63%	51.26%
48.54%	52.38%	49.77%
46.95%	41.78%	40.28%
34.86%	36.71%	35.8%
33.35%	33.8%	32.66%
32.92%	30.9%	29.43%
31.96%	31.99%	29.63%
27.41%	29.61%	28.84%
26.62%	28.74%	27.75%
25.97%	27.38%	26.5%
25.21%	26.23%	24.92%
	MILES 61.25% 50.09% 48.54% 46.95% 34.86% 33.35% 32.92% 31.96% 27.41%  26.62% 25.97%	MILES       MILES         61.25%       63.85%         50.09%       51.63%         48.54%       52.38%         46.95%       41.78%         34.86%       36.71%         33.35%       33.8%         32.92%       30.9%         31.96%       31.99%         27.41%       29.61%         26.62%       28.74%         25.97%       27.38%

**Granite Quarry** 

**Macclesfield** 

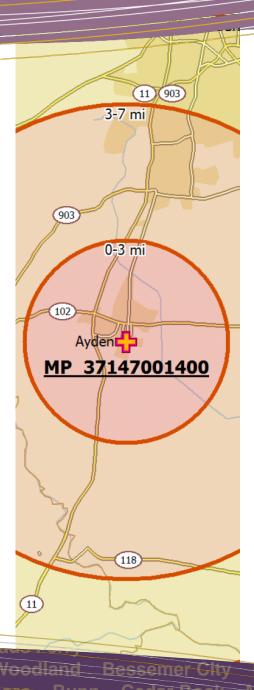
MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Comedy Central	24.63%	29.89%	34.14%
TCM (Turner Classic	24.43%	25.39%	25.4%
Movies)			
Hallmark Channel	23.84%	25.6%	25.92%
Lifetime	22.78%	22.3%	21.83%
TV Info From Monthly Cable	22.52%	24.15%	23.81%
Guide			
BET (Black Entertainment	22.03%	23.23%	24.56%
TV)			
TV Info From Other	21.83%	21.83%	21.23%
The Golf Channel	21.58%	23.31%	23.78%
ABC Fam.	21.12%	24.18%	26.88%
ESPN2	21.08%	22.97%	25.34%
USA Network	21.08%	23.65%	23.92%
HGTV (and Garden	20.35%	19.24%	17.91%
Television)			

### Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	15.6%	18.97%	20.89%
Medium Users (4-6)	7.88%	9.88%	10.49%
Light Users (1-3)	18.58%	20.01%	20.32%
Quintiles (20%)			
Newspaper I (Heavy)	1.04%	1.19%	1.11%
Newspaper II	1.71%	1.53%	1.55%
Newspaper III	2.15%	2.28%	2.36%
Newspaper IV	0.47%	0.57%	0.46%
Newspaper V (Light)	0.87%	0.93%	0.96%

Castalia

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	22.27%	21.53%	20.7%
Magazines II	10.43%	9.62%	9.44%
Magazines III	11.14%	11.14%	10.43%
Magazines IV	14.53%	12.86%	11.98%
Magazines V (Light)	1.25%	0.91%	0.81%
Outdoor I (Heavy)	9%	7.54%	7.96%
Outdoor II	5.33%	3.57%	3.13%
Outdoor III	5.69%	4.32%	3.92%
Outdoor IV	16.78%	16.06%	16%
Outdoor V (Light)	24.2%	24.17%	24.07%
Yellow Pages I (Heavy)	16.69%	15.36%	14.65%
Yellow Pages II	8.93%	7.45%	7.3%
Yellow Pages III	10.41%	6.98%	6.69%
Yellow Pages IV	25.11%	23.22%	22.95%
Yellow Pages V (Light)	5.15%	3.78%	3.77%

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Radio Drive Time Quntiles			
(fifths / 20%)			
Drive Time I & II (Heavy)	2.89%	3.21%	3.21%
Drive Time III (Medium)	1.17%	0.9%	0.93%
Radio IV & V (Light)	3.12%	2.68%	2.53%
Radio Media Quntiles (fifths /			
20%)			
Radio I & II (Heavy)	12.18%	10.73%	9.91%
Radio III (Medium)	3.94%	4.67%	4.76%
Radio IV & V (Light)	4.77%	4.28%	3.99%
Cable TV Quntiles (fifths /			
20%)			
Cable I & II (Heavy)	12.26%	14.08%	15.03%
Cable III (Medium)	5.37%	4.54%	4.59%
Cable IV & V (Light)	39.92%	35%	34.52%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
TV Prime Time Quntiles (fifths /			
20%)			
Prime Time I & II (Heavy)	4.01%	3.86%	4%
Prime Time III (Medium)	1.23%	1.78%	1.82%
Prime Time IV & V (Light)	10.77%	9.72%	9.75%
TV Early/Late Fringe Quntiles			
(fifths / 20%)			
Fringe I & II (Heavy)	38.81%	39.9%	40.73%
Fringe III (Medium)	54.24%	52.65%	51.37%
Fringe IV (Light)	56.04%	55.43%	54.61%
TV All Day Quntiles (fifths /			
20%)			
All Day I & II (Heavy)	16.91%	14.61%	13.9%
All Day III (Medium)	24.99%	23.71%	23.38%
All Day IV (Light)	21.4%	16.41%	16%

## Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	11.09%	11.59%	12.2%
6:00am - 10:00am	15.62%	16.68%	19.31%
10:00am - 3:00pm	13.52%	9.38%	10.23%
3:00pm - 7:00pm	16.77%	14.76%	14.77%
7:00pm - Midnight	11.77%	12.58%	13.73%
Midnight - 6:00am	8.82%	6.64%	7.09%
Weekend Radio			
Listeners			
Dayparts [summary]	15.16%	14.99%	14.64%
6:00am - 10:00am	2.5%	3.42%	4.5%
10:00am-3:00pm	5.57%	5.96%	7.15%
3:00pm - 7:00pm	8.12%	7.41%	7.64%
7:00pm - Midnight	11.17%	10.15%	9.85%
Midnight - 6:00am	14.57%	11.9%	12.57%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	6.07%	8.14%	8.74%
Saturday: 8:00-11:00pm	8.97%	9%	8.54%
Sunday: 7:00-11:00pm	9.06%	9.64%	9.92%
9:00am-1:00pm	25.21%	26.23%	24.92%
9:00am-4:00pm	29.71%	30.53%	29.11%
4:00pm-7:00pm	32.36%	31.2%	30.03%
11:00pm-1:00am	44.17%	42.97%	41%
AVG Prime time	5.93%	4.21%	3.97%
Mon-Sun			

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10	
	MILES	MILES	MILES	
Weekday				
6-7am	15.42%	16.59%	18.52%	
7-9am	21.08%	22.97%	25.34%	
9am-12noon	19.02%	21.69%	20.24%	
12noon-4pm	10.69%	8.83%	8.88%	
4-6pm	49.7%	50.66%	50.54%	
6-7pm	17.63%	18.21%	17.89%	
7-7:30pm	2.15%	2.05%	1.86%	
7:30-8pm	12.14%	11.41%	11.31%	
8-11pm	6.07%	8.14%	8.74%	
11pm-12am	33.35%	33.8%	32.66%	
11pm-1am	44.17%	42.97%	41%	
1-6am	32.05%	31.86%	32.27%	

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekend			
Sat: 7-10am	16.2%	18.1%	19.34%
Sat: 10am-1pm	9.42%	9.43%	9.4%
Sat: 1-4pm	24.39%	25.41%	24.91%
Sat: 4-6pm	7.86%	7.75%	7.86%
Sat: 6-7pm	1.63%	1.89%	2.01%
Sat: 7-8pm	1.1%	1.14%	1.21%
Sat: 8-11pm	8.97%	9%	8.54%
Sat: 11pm-1am	7.3%	6.26%	6.06%
Sat: 1am-7pm	21.08%	23.65%	23.92%
Sun: 7-10am	2.52%	2.41%	2.29%
Sun: 10am-1pm	5.53%	6.31%	5.81%
Sun: 1-4pm	4.71%	6.17%	6.34%
Sun: 4-7pm	11.68%	13.41%	13.01%
Sun: 7-11pm	9.06%	9.64%	9.92%
Sun: 11pm-1am	5.8%	5.7%	5.73%
Sun: 1-7am	20.05%	21.87%	21.66%

## Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

**Chimney Rock Village** 

2011, Intercultural institute for Contextual Ministry aysville

## Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?



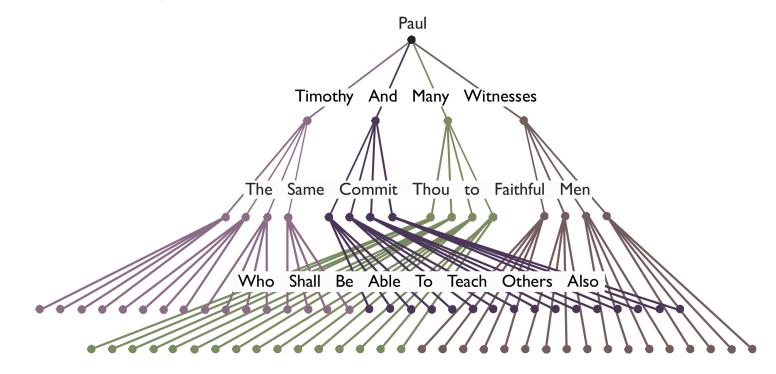
## Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction.

Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle 2nd Timothy 2:2



## Establishing Redemptive Relationships

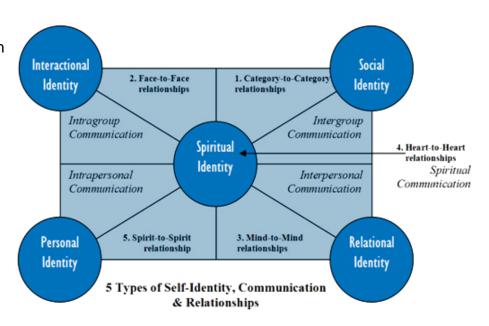
Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

**West Canton** 

### Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

**Pine Knoll Shores** 

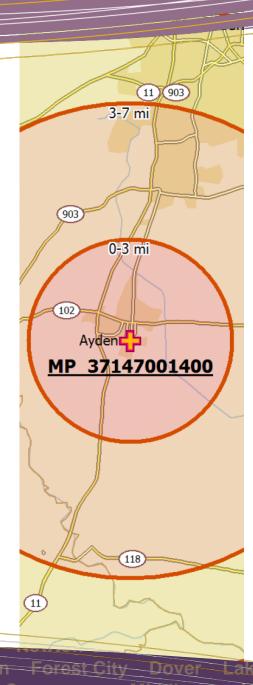


#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at Missional Cyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



### Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.

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- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

Drexel

# APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Ayden First - Ayden	628 E 3rd St Ayden, NC 28513	0.68 mi	65	Plateauing
2	Family Bapt Church - Ayden	901 Nc 102 W Ayden, NC 28513	1.86 mi	0	Plateauing
3	Winterville - Winterville	2593 Church St Winterville, NC 28590	3.91 mi	161	Plateauing
4	Discovery Church - Winterville	874 Corbett St Winterville, NC 28590	5.59 mi	146	Insufficient Data
5	New Beginnings - Grifton	112 S Pitt St Grifton, NC 28530	6.47 mi	30	Insufficient Data
6	Grifton First - Grifton	6776 Patrick St Grifton, NC 28530	6.59 mi	55	Declining
7	Village Church at Greenville	606 Country Club Dr Greenville, NC 27834	8.12 mi	0	Insufficient Data
8	Oakmont - Greenville	1100 Red Banks Rd Greenville, NC 27858	8.91 mi	618	Plateauing
9	Arlington Blvd - Greenville	1007 W Arlington Blvd Greenville, NC 27834	8.99 mi	73	Plateauing
10	The Memorial - Greenville	1510 Greenville Blvd SE Greenville, NC 27858	9.54 mi	342	Plateauing
11	Hispanic Mission of Greenville	1510 Greenville Blvd SE Greenville, NC 27858	9.54 mi	45	Plateauing
12	Immanuel - Greenville	1101 S Elm St Greenville, NC 27858	9.83 mi	169	Declining
13	Korean Mission - Greenville	1101 S Elm St Greenville, NC 27858	9.83 mi	32	Insufficient Data
14	Integrity Baptist Church	511 East 10th St Greenville, NC 27858	10.19 mi	0	Insufficient Data
15	Ignite Church	204 John Ave Greenville, NC 27858	10.42 mi	0	Insufficient Data

# APPENDIX: BCNC Churches by Distance - Continued

		400000	DIOTANICE	WDOUD AND	UOM 00D
	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Grainger - Kinston	3201 Middle St Kinston, NC 28501	11.18 mi	50	Declining
17	Farmville First	3653 E Wilson St Farmville, NC 27828	13.32 mi	188	Plateauing
18	Hispanic Mission of Farmville	3653 E Wilson St Farmville, NC 27828	13.32 mi	0	Insufficient Data
19	Whole Life Christian Center	2350 Beaver Creek Rd Greenville, NC 27834	13.86 mi	0	Insufficient Data
20	Immanuel - Kinston	712 Airport Rd Kinston, NC 28504	14.79 mi	108	Growing
21	Snow Hill First - Snow Hill	509 Kingold Blvd Snow Hill, NC 28580	14.93 mi	121	Plateauing
22	Pactolus - Greenville	5980 US Highway 264 E Greenville, NC 27834	15.63 mi	79	Plateauing
23	Spilman Memorial - Kinston	601 Madison Ave Kinston, NC 28501	15.83 mi	125	Declining
24	First Hispanic - Kinston	601 Madison Ave Kinston, NC 28501	15.83 mi	45	Insufficient Data
25	Kinston First - Kinston	2600 Rouse Rd Kinston, NC 28504	15.92 mi	175	Declining
26	Fort Barnwell - Dover	9335 NC Highway 55 W Dover, NC 28526	15.93 mi	69	Declining
27	Dover Missionary - Dover	PO Box 158 Dover, NC 28526	15.93 mi	0	Insufficient Data
28	Glen Raven - Kinston	404 Rhem St Kinston, NC 28501	16.77 mi	60	Declining
29	Calvary - Kinston	2469 NC Highway 11 N Kinston, NC 28501	16.78 mi	49	Declining
30	Greater Vision Baptist Church	1440 Highway 70 E Kinston, NC 28501	17.60 mi	55	Insufficient Data

## APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Riverview - Wash	6228 Clarks Neck Rd Washington, NC 27889	18.56 mi	48	Plateauing
32	Stokes - Stokes	2729 NČ Highway 903 N Stokes, NC 27884	18.76 mi	26	Declining
33	Chocowinity First - Chocowinity	230 NC Highway 33 W Chocowinity, NC 27817	19.02 mi	67	Growing
34	Fountain - Fountain	6662 E Wilson St Fountain, NC 27829	19.11 mi	44	Growing
35	Cove City Missionary - Cove City	110 N Main St Cove City, NC 28523	19.89 mi	71	Plateauing
36	Washington Second - Washington	2516 W 5th St Washington, NC 27889	20.08 mi	150	Growing
37	Rosedale - Washington	2111 W 5th St Washington, NC 27889	20.20 mi	0	Insufficient Data
38	Neuse - Kinston	2909 W Vernon Ave Kinston, NC 28504	20.37 mi	159	Plateauing
39	New Hope - Kinston	1990 NC Highway 11 S 55 Kinston, NC 28504	20.37 mi	94	Insufficient Data
40	Rivermont - Kinston	2478 US Highway 258 S Kinston, NC 28504	20.37 mi	145	Declining
41	Union - Kinston	6504 NC Highway 55 W Kinston, NC 28504	20.37 mi	65	Plateauing
42	Sandy Bottom - Kinston	4568 NC Highway 55 W Kinston, NC 28504	20.37 mi	129	Growing
43	West End - Washington	402 W 4th St Washington, NC 27889	21.13 mi	15	Plateauing
44	Kennedy Home - Kinston	2557 Cedar Dell Ln Kinston, NC 28504	21.23 mi	81	Declining
45	Washington First - Washington	113 N Harvey St Washington, NC 27889	21.32 mi	375	Plateauing



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