# MissionSite top unreached locations



onville Lexington Forest Oaks Vann Crossroads MultiplySandy Creek Cooleemee Robbinsville Columbus Sugar Moun COUNTY: Wayne Trum Walnut Co Nags Head Mayodan Enfield Wilmington MurphySITESCAPE: Townscape Glen Alpine In partnership with the:

**CENSUS TRACT: 37191000700** 

DENSITY PATTERN: 13 ville



for Contextual Ministry papolis **Dobbins Height** 

North Carolina Baptists

Caring. Sharing. Daring.

Boardm

Snow Hill Etowa

Sp@Copyright(2013) thtercultural (Institute for Context liat Ministry herford ton Bear Grass Rural Hall

**Seven Devils** 

# MissionSite (TM) Table of Contents

Site Location Summary	3
Spirituality Indicators	11
Current Demographic Summary	15
Projected Demographic Summary	20
Ethnographic Summary	25
Unreached Households by Lifestyle Segment	30
Identifying Focus Groups in this Location	35
Potential Cultural Bridges	36
Potential Cultural Barriers	42
Potential Cultural Themes	45
Potential Shared Places	47
Potential Shared Projects	49
Communication Media Content	51
Communication Media Usage	55
Using the Bridges, Barriers, Themes, etc.	59
Biblical Missional Multiplication	61
Establishing Redemption Relationships	62
Your MissionSite and the Missional Suite	63
Notes and Sources	65
Appendix: BCNC Churches by Distance	66
	Spirituality Indicators Current Demographic Summary Projected Demographic Summary Ethnographic Summary Unreached Households by Lifestyle Segment Identifying Focus Groups in this Location Potential Cultural Bridges Potential Cultural Barriers Potential Cultural Themes Potential Shared Places Potential Shared Projects Communication Media Content Communication Media Usage Using the Bridges, Barriers, Themes, etc. Biblical Missional Multiplication Establishing Redemption Relationships Your MissionSite and the Missional Suite Notes and Sources

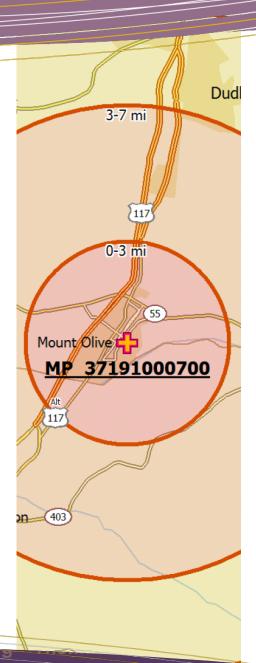


#### Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3702	Region 2: Central Coast
3	County Location	37191	Wayne
4	Zipcode	28365	Wayne
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.13	Small towns adjacent to a small town
8	Sitescape Density Pattern	13	10000-10000-50000

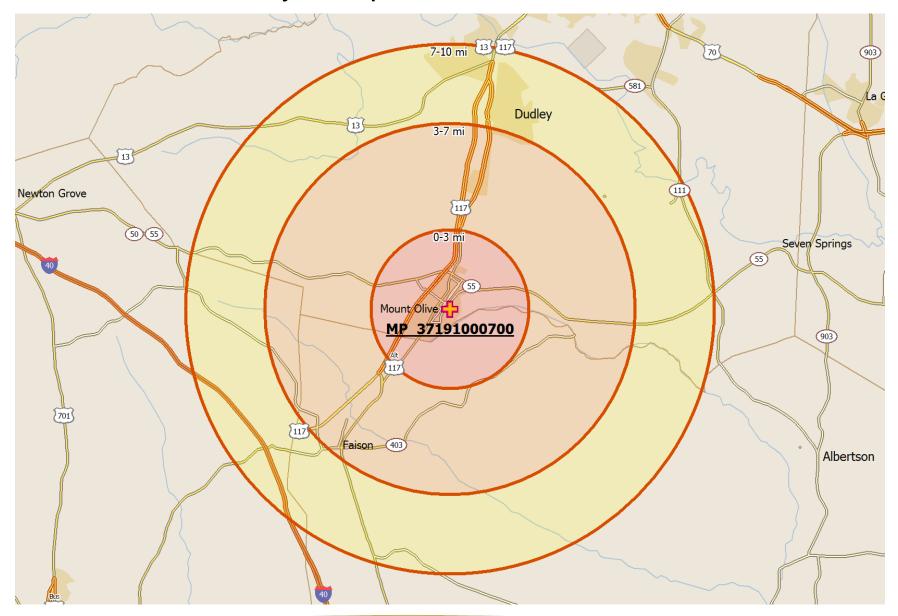
Copyright 2013, Intercultural Institute for Contextual Ministry



# Site Location Summary - Map of the Site Location

Warrenton Zebulon Dallas

©Copyright 2013, Intercultural Institute for Contextual Ministry



#### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	3	County in metro area of fewer than 250,000 population
4	NCHS Rural Urban Codes	4	Small Metro - counties in a metropolitan statistical area of 50,000 to 249,999 population
5	NCES Urban Centric Locale	31	Town: Fringe: Territory inside an urban cluster that is less than or equal to 10 miles
	Codes		from an urbanized area.
6	IICM RUCA Values Index	91	Metropolitan high commuting: No additional code
7	ERS RUCA Commuting	2	Metropolitan area high commuting: primary flow 30% or more to a urbanized area
	Value		
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	6,049	10,274	18,879
2010 Households	2,435	3,763	6,912
2010 Group Quarters Population	402	28	55

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	18	12	25
Language Diversity National Index	20	56	61
Foreign Born Diversity National Index	28	4	2
Ancestry Diversity National Index	14	11	7
Racial Diversity National Index	71	78	85

**Buies Creek** 

#### Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	1	True
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

### Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	104	4.27%
Mainstay Communities	Established, Diverse Households	103	4.23%
Working Communities	Blue-collar, Working Families	644	26.45%
Country Communities	Rural, Agri. & Mining Families	134	5.5%
Aspiring Communities	Young Singles / Aspiring-Multihousing	636	26.12%
Urban Communities	High Density, Inner-city Neighborhoods	812	33.35%

**Bald Head Island** 

### Using the Site Location Summary

Carolina Shores

**Dobbins Heights** 

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Pleasant Garden

### Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Claremont

### Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	30,911	1,669	5.4%
Unreached %	67.95%	68.56%	100.91
Religious But NOT Evangelical HH	9,146	560	6.13%
Religious But NOT Evangelical %	20.1%	23.02%	114.5
Spiritual But NOT Relig or Evang HH	4,056	158	3.89%
Spiritual But NOT Relig or Evang %	8.92%	6.49%	72.76
Not Evangelical, Not Interested HH	17,985	989	5.5%
Not Evangelical, Not Interested %	39.53%	40.62%	102.75



### Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BCNC Churches	25	2	8%
Active BCNC Attenders	2,274	196	8.62%
Active Evangelical Households	7,315	383	5.24%
Active Evangelical Percent	16.08%	15.73%	97.82
Inactive Evangelical Households	7,268	381	5.24%
Inactive Evangelical Percent	15.98%	15.64%	97.9
# New Churches Needed	0	0	0%



# Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Alum Springs - Mount Olive	1.49 mi	45	Plateauing	16	Rosewood First - Goldsboro	12.20 mi	279	Plateauing
2	Mount Olive First - Mount Olive	1.49 mi	151	Declining	17	Piney Grove - Faison	12.74 mi	75	Plateauing
3	Peace - Calypso	3.73 mi	48	Plateauing	18	Jordan's Chapel - Mount Olive	12.86 mi	61	Declining
4	Calypso - Calypso	3.75 mi	0	Insufficient Data	19	Calvary - Warsaw	13.15 mi	95	Declining
5	Bear Marsh - Mt Olive	5.10 mi	74	Plateauing	20	Madison Avenue	13.38 mi	120	Declining
6	Faison - Faison	6.94 mi	101	Plateauing	21	Iglesia Bautista Getsemani	13.50 mi	0	Insufficient Data
7	Garners Chapel - Mount Olive	7.86 mi	32	Plateauing	22	Warsaw - Warsaw	13.50 mi	115	Declining
8	Iglesia Bautista Sinai - Mount Olive	7.93 mi	16	Declining	23	Goldsboro First - Goldsboro	13.63 mi	309	Plateauing
9	Iglesia Cristiana El Redentor	8.13 mi	0	Insufficient Data	24	Calvary - Goldsboro	13.82 mi	32	Plateauing
10	Emmaus - Dudley	8.35 mi	116	Plateauing	25	Beulah - Turkey	14.05 mi	27	Growing
11	Falling Creek - Goldsboro	9.57 mi	72	Declining	26	Goldsboro Korean - Goldsboro	14.63 mi	0	Insufficient Data
12	Love Memorial - Goldsboro	10.15 mi	134	Plateauing	27	Adamsville - Goldsboro	15.00 mi	376	Declining
13	Horeb International Community of Goldsbo	10.15 mi	78	Plateauing	28	Anointed Vision - Goldsboro	15.00 mi	15	Insufficient Data
14	Poplar Grove - Faison	10.48 mi	25	Growing	29	Trinity Missionary - Goldsboro	15.00 mi	196	Growing
15	Seven Springs - Seven Springs	11.12 mi	73	Declining	30	Albertson - Albertson	15.22 mi	42	Growing

#### Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes BCNC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

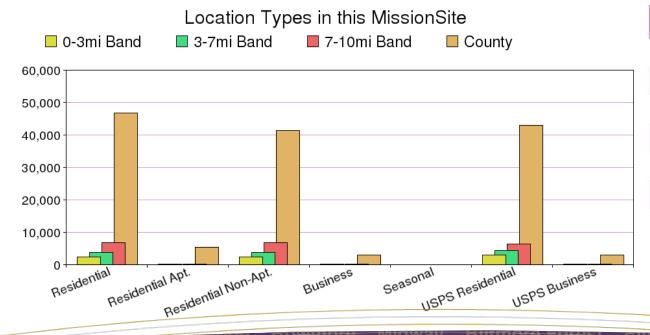
Clemmons

**West Marion** 

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	104,666	6,615	6.32%
2000 Population	113,329	6,359	5.61%
2010 Population	114,065	6,049	5.3%

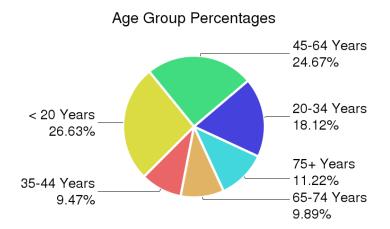
DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	36,889	2,454	6.65%
2000 Households	42,612	2,458	5.77%
2010 Households	45,494	2,435	5.35%



Location Type	0-3mi Band
Residential	2,470
Residential Apt.	168
Residential Non-Apt.	2,302
Business	214
Seasonal	0
USPS Residential	3,026
USPS Business	232

A current year demographic summary of age categories for the site location appears on the right.

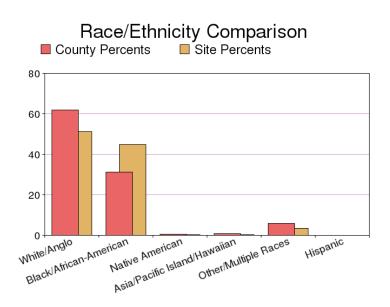
For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	6.62%	5.95%	89.88
4-5 Years	3.03%	2.26%	74.59
6-8 Years	4.41%	3.41%	77.32
9-11 Years	4.15%	3.92%	94.46
12-13 Years	2.66%	2.61%	98.12
14-17 Years	5.24%	5.26%	100.38
18-19 Years	2.58%	3.22%	124.81
0-5 Years	9.66%	8.22%	85.09
6-12 Years	9.9%	8.61%	86.97
13-19 Years	9.14%	9.8%	107.22
< 20 Years	28.7%	26.63%	92.79
20-34 Years	20.25%	18.12%	89.48
35-44 Years	12.11%	9.47%	78.2
45-64 Years	25.37%	24.67%	97.24
65-74 Years	7.54%	9.89%	131.17
75+ Years	6.04%	11.22%	185.76
Median Age	36	40	111.42
Median Age (Male)	34	37	108.14
Median Age (Female)	38	43	112.61

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	61.74%	51.22%	82.95
Black, African-American	31.17%	44.7%	143.41
Native American	0.43%	0.33%	77.6
Asian	0.83%	0.25%	29.87
Pacific Island, Hawaiian	0.08%	0.15%	190.69
Other/Multiple Races	5.76%	3.34%	58
Hispanic	0%	6.86%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	73,271	3,934	
Less than 9th Grade	6.89%	10.07%	68.44
No High School Diploma	11.42%	16.73%	68.28
High School Graduate	33.02%	32.16%	102.68
Some College, no degree	23.55%	20.21%	116.55
Associate Degree	9.27%	6.53%	141.89
College Degree	10.42%	8.46%	123.13
Graduate/Prof. degree	5.43%	5.85%	92.82

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	11.52%	18.44%	169.47
\$10,000 to \$19,999	13.41%	17.82%	132.91
\$20,000 to \$29,999	12.21%	11.99%	98.21
\$30,000 to \$49,999	22.83%	20.86%	91.38
\$50,000 to \$59,999	8.5%	7.1%	83.58
\$60,000 to \$69,999	8.39%	6.78%	80.74
\$70,000 to \$79,999	6%	3.66%	60.89
\$80,000 to \$89,999	4.29%	2.18%	50.75
\$90,000 to \$99,999	2.74%	1.52%	55.44
\$100,000 to \$124,999	5.66%	6.69%	118.31
\$125,000 to \$149,999	2.13%	1.52%	71.49
\$150,000 to \$199,999	1.44%	1.03%	71.2
\$200,000 to \$249,999	0.3%	0.16%	55.36
\$250,000 or more	0.58%	0.16%	28.31
Median Household	40,973	32,283	78.79
Average Household	52,579	44,199	84.06
Per Capita Household	21,633	17,827	82.41
Family/Non-Family Household			
Income			
Median Family Income	49,627	43,046	86.74
Average Family Income	61,774	54,709	88.56
Median Non-Family Income	23,619	17,140	72.57
Average Non-Family Income	31,988	23,227	72.61

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

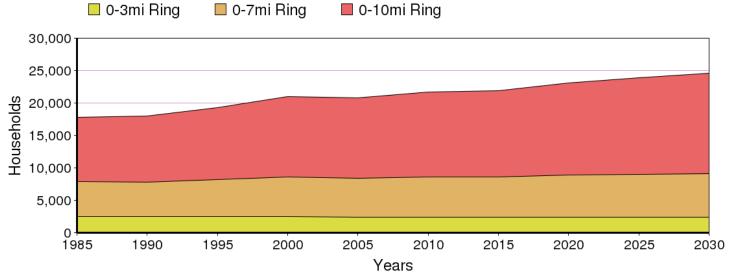
2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES		2,1112	
Family Households			Index
% Family Households	69.13%	63.74%	92.2
Families with Children	36.34%	31.21%	85.9
Families without Children	32.79%	32.53%	99.18
Non-Family Households			
% Non-Family Households	30.87%	36.26%	117.47
Non-Families with Children	0.22	0.33	149.47
Non-Families without Children	30.65	35.93	117.24
Housing Units			Index
Total Housing Units	51,836	2,825	
Vacant percent	12.23%	13.81%	112.84
Owned percent	57.14%	53.49%	93.61%
Rented Percent	30.63%	32.71%	106.79
Households by Size			Index
Avg household size	2.42	2.32	95.87
Avg family hh size	3.00	3.01	100.33
Avg non-family hh size	1.11	1.11	100
Households By Count of Persons			Percent
One	12,331	815	6.61%
Two	15,434	781	5.06%
Three or Four	14,524	666	4.59%
Five+	3,205	174	5.43%

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	104,666	6,615	6.32%
2000 Population	113,329	6,359	5.61%
2010 Population	114,065	6,049	5.3%
2015 Population	115,328	5,859	5.08%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	36,889	2,454	6.65%
2000 Households	42,612	2,458	5.77%
2010 Households	45,494	2,435	5.35%
2015 Households	46,669	2,375	5.09%

Household Change from 1985 to 2030

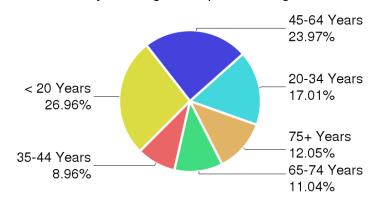


Middlebura

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

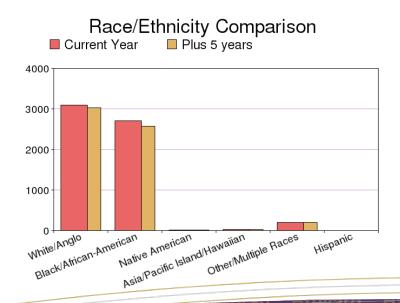
Projected Age Group Percentages



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.95%	5.96%	100.17
4-5 Years	2.26%	2.41%	106.64
6-8 Years	3.41%	3.52%	103.23
9-11 Years	3.92%	4.06%	103.57
12-13 Years	2.61%	2.78%	106.51
14-17 Years	5.26%	5.21%	99.05
18-19 Years	3.22%	3.02%	93.79
0-5 Years	8.22%	8.36%	101.7
6-12 Years	8.61%	8.98%	104.3
13-19 Years	9.8%	9.61%	98.06
< 20 Years	26.63%	26.95%	101.2
20-34 Years	18.12%	17%	93.82
35-44 Years	9.47%	8.96%	94.61
45-64 Years	24.67%	23.96%	97.12
65-74 Years	9.89%	11.04%	111.63
75+ Years	11.22%	12.05%	107.4
Median Age	36	41	114.43
Median Age (Male)	34	38	112.24
Median Age (Female)	38	43	114.57

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	51.22%	51.77%	101.08
Black, African-American	44.7%	44%	98.43
Native American	0.33%	0.31%	92.92
Asian	0.25%	0.27%	110.13
Pacific Island, Hawaiian	0.15%	0.17%	114.71
Other/Multiple Races	3.34%	3.46%	103.75
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	3,934	3,846	
Less than 9th Grade	10.07%	9.23%	91.7
No High School Diploma	16.73%	14.98%	89.54
High School Graduate	32.16%	32.79%	101.96
Some College, no degree	20.21%	21.27%	105.25

6.53%

8.46%

5.85%

Associate Degree

Graduate/Prof. degree

College Degree



7.15%

8.58%

6.01%

109.45

101.37

102.73

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	18.44%	17.94%	97.27
\$10,000 to \$19,999	17.82%	17.47%	98.04
\$20,000 to \$29,999	11.99%	11.12%	92.7
\$30,000 to \$49,999	20.86%	19.49%	93.44
\$50,000 to \$59,999	7.1%	7.03%	98.97
\$60,000 to \$69,999	6.78%	7.45%	109.98
\$70,000 to \$79,999	3.66%	3.96%	105.98
\$80,000 to \$89,999	2.18%	2.65%	114.13
\$90,000 to \$99,999	1.52%	1.73%	113.61
\$100,000 to \$249,999	6.69%	7.58%	113.22
\$125,000 to \$149,999	1.52%	1.98%	130.24
\$150,000 to \$199,999	1.03%	1.39%	135.33
\$200,000 to \$249,999	0.16%	0.04%	25.63
\$250,000 or more	0.16%	0.08%	51.26
Median Household	32,283	34,501	106.87
Average Household	44,199	47,039	106.43
Per Capita Household	17,827	19,107	107.18
Family/Non-Family Household			
Income			
Median Family Income	43,046	46,366	107.71
Average Family Income	54,709	58,683	107.26
Median Non-Family Income	17,140	17,763	103.63
Average Non-Family Income	23,227	24,785	106.71



A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	63.74%	62.91%	98.69
Families with Children	31.21	30.23	96.86
Families without Children	32.53	30.91	95.02
Non-Family Households			
% Non-Family Households	36.26%	37.09%	102.29
Non-Families with Children	0.33	0.17	102.29
Non-Families without	35.93	36.93	102.76
Children			
Housing Units			
Total Housing Units	2,825	2,768	97.98%
Vacant percent	13.81%	14.23%	103.11
Owned percent	53.49%	53.32%	99.7
Rented Percent	32.71%	32.48%	99.3
Households by Size			
Avg household size	2.32	2.30	99.14%
Avg family hh size	3.01	3.02	100.33%
Avg non-family hh size	1.11	1.09	98.2%
Households By Count of			
Persons			
One	815	825	101.23%
Two	781	740	94.75%
Three or Four	666	646	97%
Five+	174	163	93.68%

#### **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Foreign Born Pop	278	678	2,385
Northern Europe	17	25	68
Western Europe	24	13	50
Southern Europe	1	1	3
Eastern Europe	2	2	6
Other Europe	0	0	0
Eastern Asia	4	7	37
So. Central Asia	8	12	22
SE Asia	6	14	51
Western Asia	0	0	0
Other Asia	0	0	0

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Eastern Africa	0	0	0
Middle Africa	6	0	0
Northern Africa	0	0	0
Southern Africa	0	0	0
Western Africa	0	0	0
Other Africa	0	0	0
Oceania	0	0	0
Caribbean	5	0	7
Central Amer.	193	580	2,067
South America	9	19	66
North America	3	5	8
Born at sea	0	0	0

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	6,553	5,388	17,685
Spanish	341	914	2,838
Other Indo-Euro	49	17	164
language			
French (incl. Patois,	3	4	12
Cajun)			
French Creole	0	0	0
Italian	0	0	11
Portuguese	17	1	4
German	23	5	83
Yiddish	0	0	0
Other West Germanic	0	0	10
A Scandinavian	0	0	0
Language			
Greek	0	0	0
Russian	0	0	0
Polish	0	0	0
Serbo-Croatian	0	0	0
Other Slavic Language	1	1	3
Armenian	0	0	0
Persian	0	0	0
Gujarathi	4	5	34
Hindi	0	0	0
Urdu	0	0	0

SPOKEN AT HOME	0-3	3-7	7-10	
SPOREN AT HOME				
	MILES	MILES	MILES	
Other Indo-Euro	0	0	0	
Asian/PI languages	0	0	0	
Chinese	0	0	8	
Japanese	4	2	6	
Korean	6	4	8	
Mon-Khmer,	0	0	0	
Cambodian				
Miao, Hmong	0	0	0	
Thai	0	3	22	
Laotian	0	0	17	
Vietnamese	0	2	9	
Other Asian	0	0	0	
Tagalog	0	6	14	
Other Pacific Is	0	0	0	
Other languages	0	0	0	
Navajo	0	0	0	
Other Native N.	0	0	0	
American				
Hungarian	0	0	0	
Arabic	0	0	0	
Hebrew	0	0	0	
African languages	0	0	0	
Other unspecified	0	0	0	



### **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Reporting ancestry	5,671	4,875	17,065
Arab	0	0	0
Armenian	0	0	0
Austrian	0	0	9
British	17	13	54
Canadian	2	3	3
Croatian	0	0	0
Czech	0	0	0
Czechoslovak	0	0	0
Danish	1	3	11
Dutch	14	21	99
English	351	379	1,121
European	18	36	137
Finnish	1	3	6
French (not Basque)	40	55	160
French Canadian	7	20	58
German	210	204	727
Greek	8	0	14
Hungarian	1	2	8
Iranian	0	0	9

**Wesley Chapel** 

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Irish	308	255	881
Italian	69	26	122
Lithuanian	0	0	0
Norwegian	35	13	29
Polish	8	20	65
Portuguese	2	2	21
Romanian	0	0	0
Russian	1	1	6
Scandinavian	36	0	0
Scotch-Irish	82	70	236
Scottish	82	46	139
Slovak	0	0	0
Subsaharan African	36	15	68
Swedish	5	9	12
Swiss	2	3	3
Ukrainian	0	0	0
US/American	991	1,193	3,954
Welsh	6	9	45
West Indian	5	0	0
Yugoslavian	0	0	0
Other	3,334	2,474	9,070

#### Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Light Oak

Rural Hall

Red Oak

Patterson Springs

### Using the Demographic Indicators

#### Issues for Your Consideration - continued

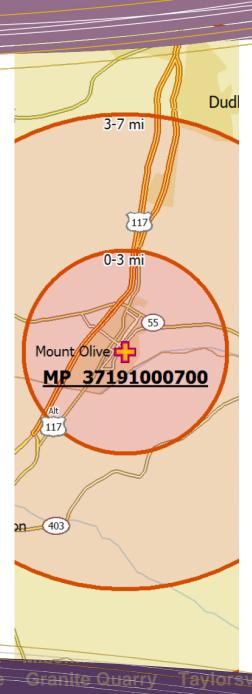
- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

**China Grove** 

©Copyright 2013, Intercultural Institute for Contextual Ministry layne

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,435	100%	1,668	100%
AFFLUENT SUBURBIA	14	0.57%	10	0.6%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	14	0.57%	10	0.6%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	90	3.7%	60	3.6%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	90	3.7%	60	3.6%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	7	0.29%	4	0.24%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	7	0.29%	4	0.24%
Mid-Market Enterprise	0	0%	0	0%

**Avery Creek** 

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,435	100%	1,668	100%
BLUE COLLAR BACKBONE	65	2.67%	41	2.46%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	38	1.56%	23	1.38%
Lower Income Essentials	13	0.53%	9	0.54%
Small Town Endeavors	14	0.57%	9	0.54%
AMER. DIVERSITY	96	3.94%	63	3.78%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	82	3.37%	53	3.18%
Professional Urbanites	14	0.57%	10	0.6%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	579	23.78%	398	23.86%
Steadfast Conservative	481	19.75%	330	19.78%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	98	4.02%	68	4.08%

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,435	100%	1,668	100%
REMOTE AMERICA	73	3%	43	2.58%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	46	1.89%	27	1.62%
Coal & Crops	27	1.11%	16	0.96%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	636	26.12%	471	28.24%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	636	26.12%	471	28.24%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	61	2.51%	33	1.98%
Industrious Country Living	4	0.16%	3	0.18%
America's Farmland	2	0.08%	1	0.06%
Comfy Country Living	35	1.44%	21	1.26%
Small Town Connections	2	0.08%	1	0.06%
Hinterland Fam.	18	0.74%	7	0.42%

**Montreat** 

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,435	100%	1,668	100%
STRUGGLING SOCIETIES	748	30.72%	501	30.04%
Rugged Southern Style	68	2.79%	40	2.4%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	680	27.93%	461	27.64%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	64	2.63%	44	2.64%
<b>Unattached Multicultures</b>	0	0%	0	0%
Academic Necessities	9	0.37%	6	0.36%
Af. Amer. Neighborhoods	55	2.26%	38	2.28%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

#### Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Clemmons

Cedar Rock

#### Potential Cultural Bridges

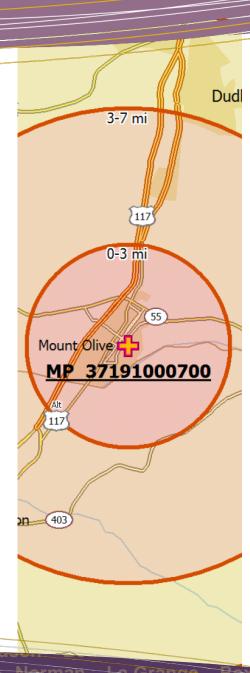
Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

opyright 2013, Intercultural Institute for Contextual Ministry



The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	70%	71%	71%
Use Comp. for Internet/E-mail	48%	50%	50%
Internet Use: E-Mail	40%	41%	41%
Use Comp. for Comp. Games	36%	35%	35%
Use Comp. for Education	29%	29%	29%
Use Comp. for Word Processing	27%	29%	30%
Use Comp. for Shopping	26%	28%	28%
HH Owns DVD Player	25%	25%	25%
Use Comp. for Digital Camera	23%	25%	25%
Photo Editing			
Internet Use: News/ Weather	22%	23%	23%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Use Comp. for Banking	22%	25%	25%
Internet Use: Banking	20%	22%	22%
PC-Network-HH Has One	16%	18%	17%
Use Comp. for News/Info./Data	15%	17%	17%
Service			
Use Comp. for Filing/DB Mngmnt	10%	11%	11%
Use Comp. for Personal Financial	10%	11%	11%
Mngmnt			
HH Owns Video/Webcam	9%	9%	9%
Internet Use: Research/ Education	9%	9%	9%
Use Comp. for Accounting	9%	11%	11%
Internet Use: Shopping: Gathered	9%	9%	9%
Info. for Shopping			

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	65%	66%	66%
Reading Books	50%	49%	49%
Dining Out (Not Fast Food)	48%	49%	49%
Card Games	37%	38%	38%
Cooking for Fun	33%	34%	34%
Gardening	29%	30%	30%
Go To A Beach/Lake	29%	30%	30%
Board Games	28%	29%	29%
Going To	16%	16%	17%
Bars/Nightclubs/Dancing			
Visit Museum	15%	16%	16%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	68%	67%	67%
Gen./Fam. Practitioner	36%	37%	36%
Dentist	23%	24%	24%
Backache	23%	23%	23%
Hypertension/High Blood	23%	21%	20%
Pressure			
Eye Dr.	21%	20%	20%
High Cholesterol	18%	18%	18%
None Of These	18%	19%	19%
Any Arthritis	16%	16%	15%
Acid Reflux Disease (GERD)	16%	15%	15%

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	24.44%	23.82%	23.91%
Live Theater	15.99%	15.84%	15.81%
Rock/Pop Concerts Most	13.69%	12.87%	12.85%
Often			
Live Theater Most Often	13.04%	13.11%	13.04%
Dance Performance	9.08%	8.33%	8.19%
Comedy Club	8.67%	8.79%	8.78%
Movies: Comedy	40.26%	38.67%	38.59%
Movies: Action/Adventure	37.97%	37.02%	37.02%
Movies: Drama	22.64%	20.68%	20.47%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Fam.	22.23%	20.39%	20.41%
Movies: Romantic Comedy	19.6%	18.34%	18.28%
Movies: Mystery	18.15%	17.28%	17.35%
College Football Reg.	4.64%	4.69%	4.66%
Season			
NFL Football Reg. Season	4.26%	4.34%	4.38%
MLB Baseball Reg. Season	3.97%	4.43%	4.54%
College Basketball Reg.	3.78%	3.66%	3.58%
Season			
NBA Basketball Reg.	2.64%	2.42%	2.41%
Season			
College Basketball	1.84%	1.53%	1.39%
Post-Season			

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

**River Road** 

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Walking for Exercise	36.89%	36.58%	36.39%
Swimming	25.7%	27.8%	27.97%
Bowling	19.34%	20.4%	20.6%
Billiards/Pool	16.99%	17.7%	18.12%
Basketball	16.83%	16.89%	17.03%
Freshwater Fishing	15.42%	18.02%	18.28%
Jogging/Running	14.66%	14.66%	14.83%
Weight Training	12.47%	13.16%	13.3%
Football	11.49%	12.05%	12.36%
Camping Trips	10.44%	12.96%	12.89%
Baseball	10.43%	11.73%	12.03%
Stationary Cycling	10.36%	10.35%	10.26%
Using Cardio Machine	10.14%	10.5%	10.49%
Aerobics	10.05%	9.67%	9.58%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Golf	9.62%	9.83%	10.05%
Mountain/Road Biking	9.02%	9.61%	9.76%
Volleyball	8.57%	9.08%	9.25%
Hunting	7.51%	9.39%	9.61%
Softball	6.94%	7.75%	7.96%
Backpacking/Hiking	6.78%	7.5%	7.49%
Target Shooting	6.55%	7.98%	8.2%
Soccer	6.36%	7.28%	7.71%
Yoga	6.25%	6.07%	5.96%
Saltwater Fishing	6.23%	7.36%	7.47%
Tennis	6.12%	6.47%	6.35%
Power Boating	5.85%	6.01%	6.01%
Ice Skating	5.45%	5.15%	5.11%
Roller Skating	5.41%	5.39%	5.44%

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10	
	MILES	MILES	MILES	
Canoeing/Kayaking	5.18%	5.58%	5.55%	
Motorcycling	4.71%	5.55%	5.71%	
Horseback Riding	4.54%	5.86%	5.97%	
Fly Fishing	4.24%	4.58%	4.56%	
Snorkeling	4.14%	4.06%	3.97%	
Jet Skiing	4.01%	3.91%	3.89%	
Racquetball	3.65%	3.97%	4%	
Hockey	3.63%	3.56%	3.55%	
Downhill & X-Country	3.59%	3.78%	3.75%	
Skiing				
Water Skiing	3.49%	3.8%	3.85%	

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Snowmobiling	3.44%	3.49%	3.6%
Skateboarding	3.42%	3.4%	3.49%
Archery	3.13%	4.07%	4.24%
Snowboarding	3.04%	3.02%	3%
Auto Racing	2.88%	2.94%	2.86%
Rock Climbing	2.83%	2.89%	2.86%
Sailing	2.74%	2.72%	2.71%
Martial Arts	2.53%	2.85%	2.85%
Surfing & Windsurfing	2.3%	2.29%	2.31%
Rowing	2.1%	2.34%	2.39%

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### **ECCLESIAL BARRIERS**

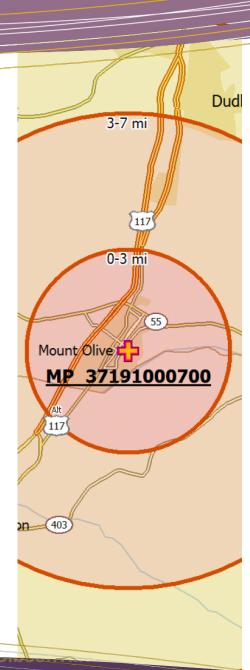
Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

Walnut Cove

Sandvfield

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

right 2013, Intercultural Institute for Contextual Ministry Dundarrach



### Potential Cultural Barriers -- Introduction (part 2)

#### **CULTURAL BARRIERS OF UNDERSTANDING**

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### **CULTURAL BARRIERS OF ACCEPTANCE**

#### Christian Subculture

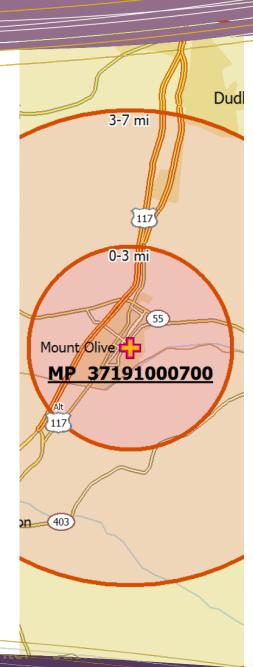
Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

Coats

**Green Level** 



Rockwell

## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Southern Shores

BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES
Important Continue Learning New Things	54%	52%	52%
Speak My Mind Even If It Upsets People	40%	38%	38%
Like Control Over People And Resources	40%	39%	39%
Find It Difficult To Say No To My Kids	37%	37%	37%
Woman's Place Is In The Home	36%	37%	37%
Don't Judge People/Way They Live Life	32%	30%	30%
Too Much Sponsorship In Arts/Sports	30%	29%	29%
Like To Do Unconventional Things	29%	30%	30%
Prefer To Have Few Possessions As Possible	28%	28%	28%
If Won Lottery Would Never Work Again	25%	25%	25%
Money Is Best Measure Of Success	24%	25%	25%
Like to Stand Out In A Crowd	23%	22%	22%

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
I Am A Workaholic	23%	22%	23%
Friends More Important Than My Fam.	20%	21%	21%
Marijuana Should Be Legalized	20%	20%	20%
Rarely Sit Down to a Meal Together At Home	18%	18%	18%
Like To Pursue Challenge/Novelty/Change	18%	18%	18%
We Should Strive for Equality for All	17%	16%	16%
Only Work Current Job for The Money	16%	16%	16%
Happy With My Standard Of Living	12%	11%	11%
On Whole People Get What They Deserve	11%	11%	11%
Little I Can Do To Change My Life	10%	9%	9%
Indulge My Kids With The Little Extras	9%	10%	10%
Very Happy With My Life As It Is	9%	8%	8%

#### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

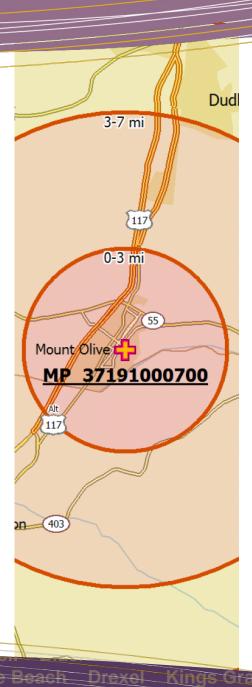
Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

Momeyer

©Copyright 2013, Intercultural Institute for Contextual Ministry

Mooresboro

Raeford



## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Mooresboro

0-3	3-7	7-10
MILES	MILES	MILES
58%	57%	57%
56%	56%	57%
38%	37%	37%
38%	36%	36%
34%	33%	33%
34%	33%	33%
31%	29%	29%
28%	28%	28%
28%	27%	27%
23%	21%	21%
22%	22%	23%
21%	20%	20%
	MILES 58% 56% 38% 38% 34% 34% 31% 28% 28% 23%	MILES         MILES           58%         57%           56%         56%           38%         37%           38%         36%           34%         33%           31%         29%           28%         28%           28%         27%           23%         21%           22%         22%

THEMES	0-3	3-7	7-10
	MILES	MILES	MILES
Like To Just Enjoy Life	20%	20%	20%
Provide My Kids With The Little Extras	20%	18%	18%
Real Men Don't Cry	17%	17%	17%
Try Not To Worry About The Future	17%	15%	15%
Worried About Pollution Caused By Cars	15%	16%	16%
Enjoy Spending Time With My Fam.	14%	14%	14%
Is An Important Part Of Who I Am	14%	14%	14%
Children Should Be Allowed To Express Themselves	8%	7%	7%
Feel Very Alone In The World	6%	6%	6%
Like Spending Most Time With Fam.	6%	5%	6%
Would Like To Set Up Own Business	4%	4%	4%
Decor Particular Interest To Me	3%	4%	4%

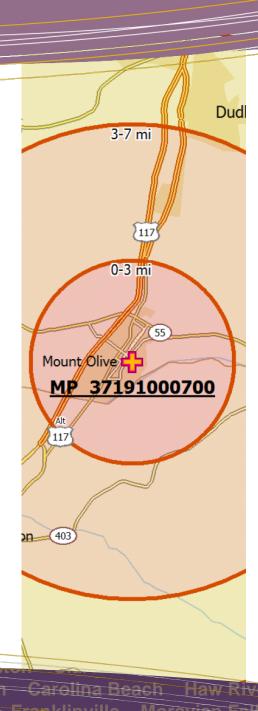
### **Potential Shared Places**

**Momever** 

Copyright 2013, Intercultural Institute for Contextual Ministry

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

Spivevs Corner Mebane



## **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	87.97%	87.48%	87.21%
Restaurant-Visit Any			
Fam. Restaurants/Steak	78.84%	79.15%	79.1%
Houses-Visit Any			
McDonald's	56.75%	57.18%	57.23%
Burger King	39.21%	39.17%	39.32%
Kentucky Fried Chicken (KFC)	37.1%	34.36%	34.05%
Wendy's	33.15%	31.27%	31.12%
Subway	31.97%	30.94%	30.77%
Taco Bell	28.22%	28.58%	28.5%
Applebee's	28.18%	27.68%	27.91%
Pizza Hut	26.79%	25.74%	25.52%
Arby's	23.21%	22.1%	22.2%
Dairy Queen	20.02%	19.37%	19.15%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Red Lobster	19.65%	17.92%	17.68%
Olive Garden	18.42%	17.94%	17.94%
Domino's Pizza	17.85%	17.03%	16.91%
Sonic	16.12%	16.57%	16.01%
Golden Corral	15.9%	15.49%	15.34%
Popeyes	15.86%	13.46%	13.09%
IHOP (International House Of	14.92%	13.92%	13.88%
Pancakes)			
Chick-Fil-A	14.24%	14.11%	14.21%
Cracker Barrel	14.17%	14.52%	14.51%
Hardee's	14.05%	13.01%	12.78%
Denny's	13.02%	12.45%	12.49%
Outback Steakhouse	12.97%	12.26%	12.18%

### Potential Shared Projects

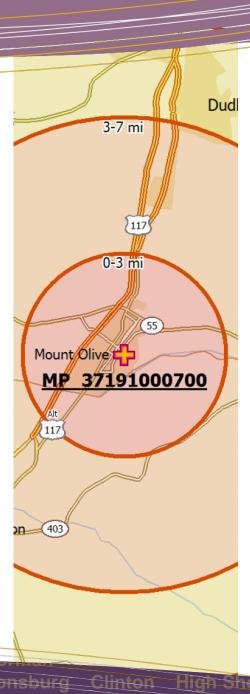
Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

©Copyright 2013, Intercultural Institute for Contextual Ministry

Lansina



## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	42.23%	41.04%	41.1%
Recycled products	26.11%	26.02%	26.55%
Worked as volunteer (non political)	12.86%	12.88%	12.99%
Engaged in fund raising	10.34%	10.06%	10.09%
Religious club member	7.87%	7.6%	7.62%
Church Board	6.45%	5.97%	6.07%

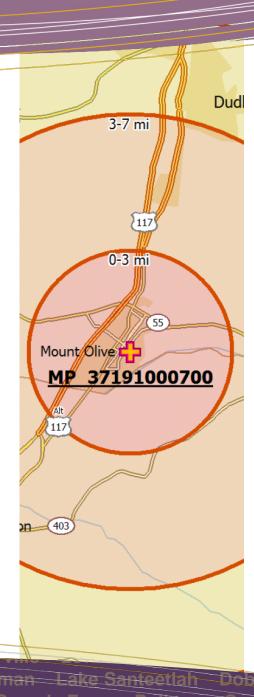
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Wrote to editor of mag or newspaper	4.69%	4.62%	4.59%
Took active part in local civic issue	4.68%	4.47%	4.39%
Union member	4.68%	4.66%	4.77%
Wrote to elected offcl about publ bus	4.24%	4.43%	4.41%
Charitable Organization	4.18%	4.33%	4.41%
Fraternal order member	3.98%	3.96%	3.97%

### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.

**Tarboro** 



## Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	12.78%	12.96%	13.03%
Children's Books	12.18%	12.08%	12.14%
Religious (not Bibles)	9.29%	9.16%	9.24%
Cookbooks	8.79%	8.82%	8.9%
Mystery	8.26%	8.73%	8.82%
Romance	6.03%	6.32%	6.42%
Personal/Business	5.38%	5.33%	5.42%
Self-help			
Biography	5.18%	5.13%	5.19%
History	4.96%	5.34%	5.4%

**Barker Heights** 

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	65.31%	63.04%	62.71%
Gen. Editorial	51.92%	48.36%	48.19%
Womens	45.23%	42.75%	42.8%
Service	30.62%	31.05%	30.89%
Mens	19.81%	18.27%	18.06%
Business/Finance	18.81%	16.44%	16.51%
Music	18%	15.66%	15.57%
Parenthood	14.83%	14.27%	14.09%
Sports	14.15%	13.22%	13.05%

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	49%	48.99%	48.92%
Classified	32.4%	33.09%	33.09%
Sport	29.43%	29.11%	29.31%
Editorial Page	26.03%	26.06%	26.1%
Comics	23.88%	23.92%	23.93%
Business/Finance	23.34%	22.73%	22.82%
Movie Listings & Reviews	22.41%	21.78%	21.75%
TV/Radio Listings	22.39%	21.74%	21.67%
Food/Cooking	22.19%	21.62%	21.74%
Home/Gardening	18.26%	18.37%	18.44%
Travel	15.77%	15.31%	15.5%
Fashion	14.88%	14.13%	14.02%
Science/Technology	14.36%	13.75%	13.81%

White Oak

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Urban Contemporary	34.27%	28.31%	27.95%
CHR Contemp Hit Radio	16.51%	17%	17.12%
Country	14.87%	18.68%	18.83%
Adult Contemporary	12.12%	12.8%	12.73%
Jazz	10.6%	8.4%	8.43%
Oldies	9.51%	9.61%	9.82%
Variety	9.48%	9.26%	9.47%
Rock	7.56%	8.2%	8.21%
Gospel	7.22%	5.98%	5.85%
News/Talk	6.91%	6.94%	6.92%
All News	5.69%	5.26%	5.26%
Classic Rock	5.47%	6.39%	6.38%
Religious	5.47%	5.74%	5.84%
Alternative	5.45%	5.28%	5.18%
Soft Contemporary	4.64%	4.6%	4.7%
Hispanic	3.21%	5.03%	5.73%
All Talk	2.75%	2.79%	2.8%
Sports	2.74%	2.84%	2.82%

## Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

**Blowing Rock** 

0-3	3-7	7-10
MILES	MILES	MILES
61.21%	61.78%	62.16%
50.77%	50.76%	50.84%
50.09%	49.53%	49.44%
49.78%	45.96%	45.55%
35.6%	35.95%	36.25%
34.34%	33.96%	34.06%
33.26%	32.93%	32.74%
30.69%	30.21%	30.39%
26.95%	27.83%	28.23%
26.86%	27.93%	28.13%
25.28%	25.24%	25.31%
25.06%	24.16%	24.12%
	MILES 61.21% 50.77% 50.09% 49.78% 35.6% 34.34% 33.26% 30.69% 26.95% 26.86%	MILES       MILES         61.21%       61.78%         50.77%       50.76%         50.09%       49.53%         49.78%       45.96%         35.6%       35.95%         34.34%       33.96%         33.26%       32.93%         30.69%       30.21%         26.95%       27.83%         26.86%       27.93%         25.28%       25.24%

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Nick At Nite	25.04%	24.73%	25.31%
Comedy Central	24.42%	23.27%	23.43%
Hallmark Channel	22.93%	23.34%	23.72%
BET (Black Entertainment TV)	22.72%	21.85%	21.83%
TV Info From Monthly Cable Guide	22.65%	22.47%	22.33%
Lifetime	22.25%	21%	21.07%
USA Network	21.83%	21.89%	21.79%
The Golf Channel	21.26%	20.35%	20.51%
Adult Swim	20.93%	22.25%	22.78%
TV Info From Other	20.74%	20.23%	20.14%
ABC Fam.	20.52%	20.08%	20.4%
ESPN2	19.06%	18.94%	18.89%

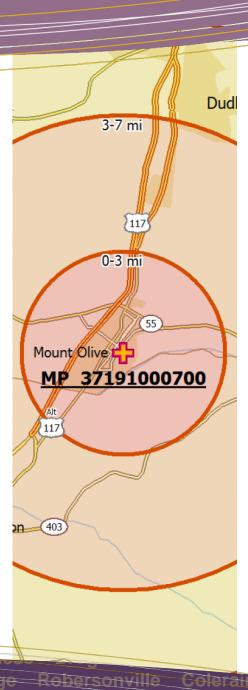
### Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

**Pinev Green** 



## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	15.69%	15.73%	15.86%
Medium Users (4-6)	8.06%	8.37%	8.43%
Light Users (1-3)	17.87%	18.44%	18.55%
Quintiles (20%)			
Newspaper I (Heavy)	1.15%	1.17%	1.18%
Newspaper II	1.45%	1.45%	1.5%
Newspaper III	1.84%	2.03%	2.04%
Newspaper IV	0.59%	0.61%	0.62%
Newspaper V (Light)	0.99%	0.93%	0.91%

0-3	3-7	7-10
MILES	MILES	MILES
20.62%	21.24%	21.48%
9.09%	9.29%	9.46%
9.96%	10.65%	10.89%
13.31%	13.33%	13.44%
0.89%	0.76%	0.85%
8.75%	8.18%	8.15%
5.03%	4.1%	4.02%
5.24%	4.77%	4.75%
17.2%	17.02%	17.04%
25.08%	24.05%	23.92%
16.23%	16.63%	16.78%
7.83%	7.25%	7.35%
9.8%	8.05%	7.87%
25.43%	25.18%	24.91%
5.11%	4.71%	4.63%
	MILES  20.62% 9.09% 9.96% 13.31% 0.89% 8.75% 5.03% 5.24% 17.2% 25.08% 16.23%  7.83% 9.8% 25.43%	MILES       MILES         20.62%       21.24%         9.09%       9.29%         9.96%       10.65%         13.31%       13.33%         0.89%       0.76%         8.75%       8.18%         5.03%       4.1%         5.24%       4.77%         17.2%       17.02%         25.08%       24.05%         16.23%       16.63%         7.83%       7.25%         9.8%       8.05%         25.43%       25.18%

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Radio Drive Time Quntiles			
(fifths / 20%)			
Drive Time I & II (Heavy)	2.54%	3.01%	3.1%
Drive Time III (Medium)	0.96%	1.11%	1.06%
Radio IV & V (Light)	2.41%	2.38%	2.45%
Radio Media Quntiles (fifths /			
20%)			
Radio I & II (Heavy)	11.19%	11%	11.18%
Radio III (Medium)	3.71%	4.32%	4.46%
Radio IV & V (Light)	3.89%	4.08%	4.11%
Cable TV Quntiles (fifths /			
20%)			
Cable I & II (Heavy)	11.32%	11.79%	11.92%
Cable III (Medium)	5.51%	5%	4.82%
Cable IV & V (Light)	40%	36.86%	36.6%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
TV Prime Time Quntiles (fifths /			
20%)			
Prime Time I & II (Heavy)	3.91%	4.35%	4.33%
Prime Time III (Medium)	1.45%	1.41%	1.44%
Prime Time IV & V (Light)	9.46%	10.06%	10.13%
TV Early/Late Fringe Quntiles			
(fifths / 20%)			
Fringe I & II (Heavy)	38.32%	39.05%	38.98%
Fringe III (Medium)	56.75%	56.01%	55.75%
Fringe IV (Light)	57.04%	57.22%	56.98%
TV All Day Quntiles (fifths /			
20%)			
All Day I & II (Heavy)	15.62%	14.94%	14.74%
All Day III (Medium)	25.97%	25.84%	25.48%
All Day IV (Light)	19.28%	17.11%	16.97%

## Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	10.33%	10.41%	10.66%
6:00am - 10:00am	14.16%	13.29%	13.38%
10:00am - 3:00pm	10.73%	8.84%	8.66%
3:00pm - 7:00pm	16.02%	15.16%	15.18%
7:00pm - Midnight	11.64%	10.86%	10.94%
Midnight - 6:00am	7.9%	6.69%	6.66%
Weekend Radio			
Listeners			
Dayparts [summary]	14.09%	13.97%	14.38%
6:00am - 10:00am	2.47%	2.59%	2.67%
10:00am-3:00pm	4.5%	4.3%	4.36%
3:00pm - 7:00pm	7.13%	6.53%	6.6%
7:00pm - Midnight	9.67%	9.19%	9.37%
Midnight - 6:00am	12.97%	11.2%	11.27%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	6.21%	6.53%	6.5%
Saturday: 8:00-11:00pm	7.88%	8.18%	8.37%
Sunday: 7:00-11:00pm	9.25%	9.27%	9.34%
9:00am-1:00pm	25.04%	24.73%	25.31%
9:00am-4:00pm	28.9%	28.53%	29.31%
4:00pm-7:00pm	29.94%	28.83%	29.34%
11:00pm-1:00am	44.86%	43.61%	43.71%
AVG Prime time	5.24%	4.37%	4.32%
Mon-Sun			

# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekday			
6-7am	15.69%	15.31%	15.28%
7-9am	19.06%	18.94%	18.89%
9am-12noon	19.3%	19.55%	20.05%
12noon-4pm	9.59%	8.98%	9.26%
4-6pm	46%	45.25%	46.1%
6-7pm	17.48%	18.13%	18.57%
7-7:30pm	1.54%	1.52%	1.59%
7:30-8pm	12.01%	12.07%	12.13%
8-11pm	6.21%	6.53%	6.5%
11pm-12am	34.34%	33.96%	34.06%
11pm-1am	44.86%	43.61%	43.71%
1-6am	30.94%	28.73%	29.16%

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekend			
Sat: 7-10am	16.1%	16.01%	16.13%
Sat: 10am-1pm	8.07%	8.76%	8.78%
Sat: 1-4pm	24.57%	23.77%	23.77%
Sat: 4-6pm	7.12%	6.92%	6.93%
Sat: 6-7pm	1.55%	1.62%	1.71%
Sat: 7-8pm	0.81%	0.96%	0.94%
Sat: 8-11pm	7.88%	8.18%	8.37%
Sat: 11pm-1am	5.88%	5.56%	5.66%
Sat: 1am-7pm	21.83%	21.89%	21.79%
Sun: 7-10am	2.21%	2.34%	2.39%
Sun: 10am-1pm	5.43%	5.87%	6.06%
Sun: 1-4pm	4.64%	5.38%	5.5%
Sun: 4-7pm	11.45%	12.21%	12.34%
Sun: 7-11pm	9.25%	9.27%	9.34%
Sun: 11pm-1am	5.16%	5.07%	5.12%
Sun: 1-7am	19.57%	20.13%	20.47%

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

Southport South Rosemary

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Intercultural Institute for Contextual Ministry



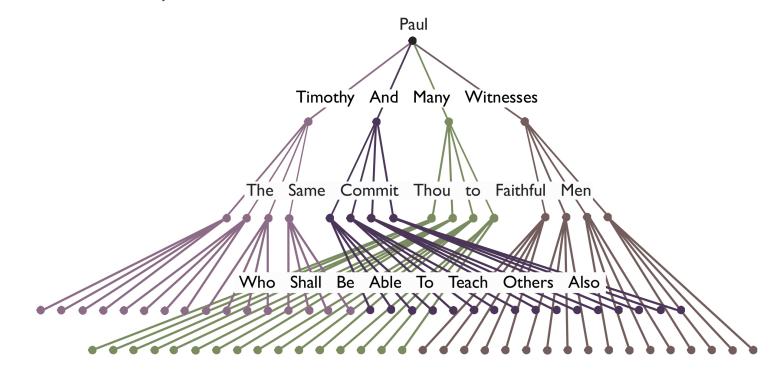
# Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction.

Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle 2nd Timothy 2:2



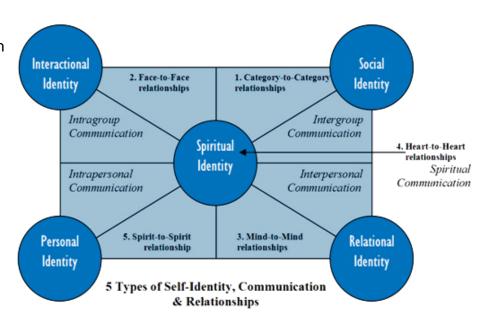
## Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

### Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

Woodland



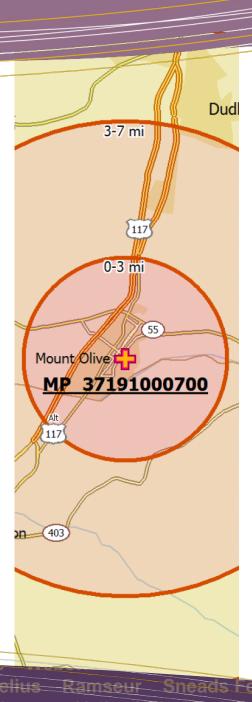
#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at Missional Cyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org

Copyright 2013, Intercultural institute for Contextual Ministry Davidson



Oaden

Canton

Old Fort

### Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.

Stantonsburg

Vann Crossroads

- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.

Charlotte

6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

# APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	AVG	IICM CGR
1	Alum Springs - Mount Olive	131 Alum Springs Rd Mount Olive, NC 28365	1.49 mi	45	Plateauing
2	Mount Olive First - Mount Olive	300 N Chestnut St Mount Olive, NC 28365	1.49 mi	151	Declining
3	Peace - Calypso	323 E Church St Calypso, NC 28325	3.73 mi	48	Plateauing
4	Calypso - Calypso	132 E Church St Calypso, NC 28325	3.75 mi	0	Insufficient Data
5	Bear Marsh - Mt Olive	1649 Beautancus Rd Mount Olive, NC 28365	5.10 mi	74	Plateauing
6	Faison - Faison	511 W Main St Faison, NC 28341	6.94 mi	101	Plateauing
7	Garners Chapel - Mount Olive	1365 Garner Chapel Rd Mount Olive, NC 28365	7.86 mi	32	Plateauing
8	Iglesia Bautista Sinai - Mount Olive	627 Whitfield Rd Mount Olive, NC 28365	7.93 mi	16	Declining
9	Iglesia Cristiana El Redentor	141 Strawberry Patch Rd Faison, NC 28347	8.13 mi	0	Insufficient Data
10	Emmaus - Dudley	714 Emmaus Church Road Dudley, NC 28333	8.35 mi	116	Plateauing
11	Falling Creek - Goldsboro	498 Falling Creek Church Rd Goldsboro, NC 27530	9.57 mi	72	Declining
12	Love Memorial - Goldsboro	192 Woodland Church Rd Goldsboro, NC 27530	10.15 mi	134	Plateauing
13	Horeb International Community of Goldsbo	192 Woodland Church Rd Goldsboro, NC 27530	10.15 mi	78	Plateauing
14	Poplar Grove - Faison	90 Giddensville Rd Faison, NC 28341	10.48 mi	25	Growing
15	Seven Springs - Seven Springs	5924 NC Highway 55 E Seven Springs, NC 28578	11.12 mi	73	Declining

# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Rosewood First - Goldsboro	562 NC Highway 581 S Goldsboro, NC 27530	12.20 mi	279	Plateauing
17	Piney Grove - Faison	1818 N McCullen Rd Faison, NC 28341	12.74 mi	75	Plateauing
18	Jordan's Chapel - Mount Olive	5663 US Highway 13 S Mount Olive, NC 28365	12.86 mi	61	Declining
19	Calvary - Warsaw	709 Memorial Dr Warsaw, NC 28398	13.15 mi	95	Declining
20	Madison Avenue	1703 E Laurel St Goldsboro, NC 27530	13.38 mi	120	Declining
21	Iglesia Bautista Getsemani	209 E College St Warsaw, NC 28398	13.50 mi	0	Insufficient Data
22	Warsaw - Warsaw	209 E College St Warsaw, NC 28398	13.50 mi	115	Declining
23	Goldsboro First - Goldsboro	125 S John St Goldsboro, NC 27530	13.63 mi	309	Plateauing
24	Calvary - Goldsboro	601 US 70 Bypass Goldsboro, NC 27533	13.82 mi	32	Plateauing
25	Beulah - Turkey	915 Beulah Church Rd Turkey, NC 28393	14.05 mi	27	Growing
26	Goldsboro Korean - Goldsboro	1202 Collier St Goldsboro, NC 27530	14.63 mi	0	Insufficient Data
27	Adamsville - Goldsboro	1302 N Berkeley Blvd Goldsboro, NC 27534	15.00 mi	376	Declining
28	Anointed Vision - Goldsboro	3006 Central Heights Rd Goldsboro, NC 27534	15.00 mi	15	Insufficient Data
29	Trinity Missionary - Goldsboro	1086 Nc Highway 111 S Goldsboro, NC 27534	15.00 mi	196	Growing
30	Albertson - Albertson	3736 N. NC 903 Hwy Albertson, NC 28508	15.22 mi	42	Growing

# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CCP
24					
31	Johnson - Warsaw	477 Johnson Church Rd Warsaw, NC 28398	15.60 mi	42	Declining
32	Turkey - Turkey	144 W Faison Ave Turkey, NC 28393	15.66 mi	53	Declining
33	New Life - Goldsboro	800 S Harding Dr Goldsboro, NC 27534	15.67 mi	85	Plateauing
34	Mount Vernon - Clinton	3790 Faison Hwy Clinton, NC 28328	15.70 mi	157	Plateauing
35	Northview - Goldsboro	600 Patetown Rd Goldsboro, NC 27530	15.76 mi	33	Plateauing
36	Crossway	1201 Patetown Rd Goldsboro, NC 27530	16.32 mi	0	Insufficient Data
37	Newton Grove - Newton Grove	307 Goldsboro St Newton Grove, NC 28366	16.58 mi	70	Growing
38	Kenansville - Kenansville	114 Routledge St Kenansville, NC 28349	17.05 mi	131	Declining
39	Pineview - Goldsboro	3357 US Highway 117 N Goldsboro, NC 27530	17.40 mi	39	Declining
40	LaGrange First - La Grange	201 N Caswell St La Grange, NC 28551	17.46 mi	51	Plateauing
41	Mary's Chapel - Clinton	2236 Keener Rd Clinton, NC 28328	17.61 mi	74	Declining
42	Brown - Clinton	2009 Browns Church Rd Clinton, NC 28328	18.03 mi	11	Declining
43	New Hope - Turkey	4970 New Hope Church Rd Turkey, NC 28393	18.24 mi	37	Declining
44	LaGrange Hispanic	176 Piney Grove Rd La Grange, NC 28551	18.32 mi	25	Insufficient Data
45	Hood's Grove - Newton Grove	677 Hood's Grove Church Rd Newton Grove, NC 28366	18.74 mi	131	Growing



6 Wateroak Court North Augusta, SC 29841

An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

#### In Partnership with:



#### **CONTACT US:**

Email:	cwatke@iicm.net
Office:	803-279-5828
Web:	www.iicm.net
	www.apept.org
	www.missionalcoach.org
	www.missionalcontext.org
	www.missionalcorps.org
	www.missionalcyclopedia.org
	www.missionalzipcode.org
	www.missionalpartners.org