# MissionSite top unreached locations

#### Troutman Canton <u> Misenheimer Mulberry Kingstown</u> Goldston Tarboro Long View Lilesville Murphy Bowmore Mutip vKirkland Macon Maiden Rex Ocean Oak Citv Warrenton CONGREGATIONAL REPRODUCTION Cricket Williamston Asheville Lenoir St. Helena Stallings M Aurora Stallings With the Swansboro Hildebran Aberdeen Hend

Intercultural Institute in Creek Bayboro Pinev Jor Contextual Ministry hitsett Burgaw New Lo Burlington Beech Mountain Peletier Teachey Cly Raeford

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GOLDSBORO, NC

Bridaeton CENSUS TRACT: 37191001100 REGION: Region 2: Central Coast COUNTY: Wayne SITESCAPE: Townscape Oak Island Taylortown ( DENSITY PATTERN Meburg Lake Norman of Catav North Carolina Baptists Caring. Sharing: Daring.

Carrboro Cleveland **IcAdenville** 

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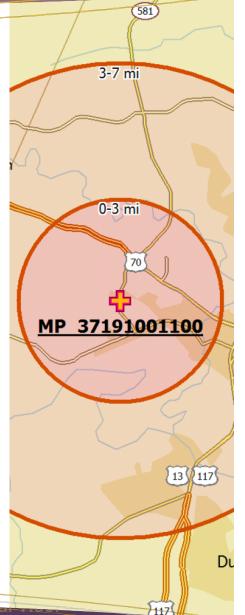
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#### Site Location Summary

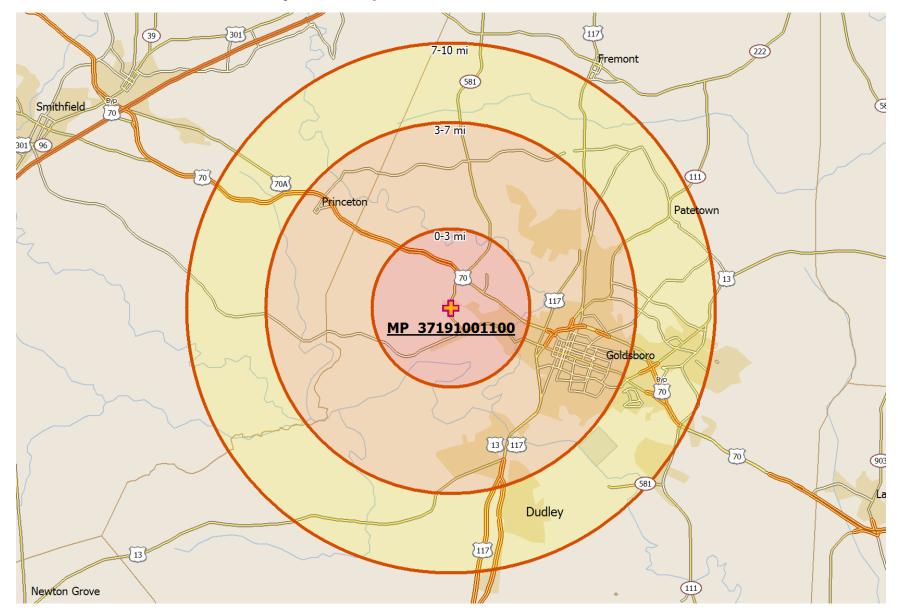
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3702	Region 2: Central Coast
3	County Location	37191	Wayne
4	Zipcode	27530	Wayne
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.14	Small towns adjacent to a medium town
8	Sitescape Density Pattern	М	10000-50000-50000



est Reckingham Ayden Matthews Sunset Beach Ingold Newton Clarkton Ein City Kitty Hawk Lexington Candor Butters Wesley Chapel Franklinville Burnsville Raemon Enfield Intercultural Institute Franklin Robersonville Yanceyville Dunn Stantonsburg Varnamtown Intercultural Institute Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry

#### Site Location Summary - Map of the Site Location



Forest Hills Rutherford College Waxhaw Sandyfield Ayden Shallotte Salem Spruce Pine Winfall Fletch Broadway Holly Springs South Henderson Morganton Waco Milton Intercultural Institute Marshville Marietta Monroe Mayodan Youngsville Grover Carolina Shallotte Fearrington Stoneville Beege Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

#### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	3	County in metro area of fewer than 250,000 population
4	NCHS Rural Urban Codes	4	Small Metro - counties in a metropolitan statistical area of 50,000 to 249,999 population
5	NCES Urban Centric Locale	23	Suburb: Small: Territory outside a principal city and inside an urbanized area with
	Codes		population less than 100,000.
6	IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
7	ERS RUCA Commuting	1	Metropolitan area core: primary flow within an urbanized area
	Value		
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

Cornetius Sparta Altamahaw Boone Neuse Forest Leland Elrod Jamesville Woodlawn Mineral Springs all Grantsboro Maggie Valley Cajah's Mountain Brogden Saratoga Reider Intercultural Institute Littleton Weddington Lowell Columbus Kernersville Spiveys Corner Woodlawn Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	6,043	31,703	39,893
2010 Households	2,415	12,228	15,909
2010 Group Quarters Population	19	2,029	1,558

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	22	32	33
Language Diversity National Index	36	22	38
Foreign Born Diversity National Index	32	57	23
Ancestry Diversity National Index	31	13	23
Racial Diversity National Index	46	67	62

Reidsville <u>Connelly Springs</u> Wagram Pleasant Garden <u>Carthage</u> Indian Trail Peachland Woodlawn P The Marvin Spring Hope Flat Rock Linden Waco James City Love Valley <u>Intercultural Institute</u> ver Stallings Lumberton Bogue Wade Cerro Gordo Selma East Lauri [or Confectual Ministry] ©Copyright 2011, Intercultural Institute for Contextual Ministry Confectual Mini

#### Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	1	True
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

Earl Granite Falls Saluda McDonald Monroe Wentworth Denton Goldsboro Gastonia Turkey Charles Hagram Kelford Waxhaw Concord Rhodhiss Severn Laurel Park Power Intercultural Institute Claremont Lilesville Broadway Belville Atlantic Beach Winston-Sale for Contextual Ministry Contextual Ministry Walston 7 Intercultural Institute for Contextual Ministry

#### Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	269	11.14%
Mainstay Communities	Established, Diverse Households	790	32.71%
Working Communities	Blue-collar, Working Families	354	14.66%
Country Communities	Rural, Agri. & Mining Families	600	24.84%
Aspiring Communities	Young Singles / Aspiring-Multihousing	388	16.07%
Urban Communities	High Density, Inner-city Neighborhoods	14	0.58%

Bend Mount Airy JAARS Teachey Midway Marshville James City Sawmills Morrisville Parkton Millers He ford Rolesville Magnolia Pittsboro Minnesott Beach Sea Breeze Englishing Intercultural Institute Pikeville Taylortown Cajah's Mountain McDonald Sylva East Flat Roc for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Bend Marshville James City Sawmills Mountain Home Wage

# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

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# Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

oro Parkton Sawmills Rural Hall Maxton Ronda Rhodhiss Reidsville Vass Huntersville Lilesville Ma Stonewall Cofield Rutherford College Robbinsville Polkville Wesley Intercultural Institute Belhaven South Weldon Havelock Wilmington Boonville Forest City Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	30,911	1,591	5.15%
Unreached %	67.95%	65.88%	96.96
Religious But NOT Evangelical HH	9,146	318	3.48%
Religious But NOT Evangelical %	20.1%	13.17%	65.49
Spiritual But NOT Relig or Evang HH	4,056	307	7.56%
Spiritual But NOT Relig or Evang %	8.92%	12.7%	142.42
Not Evangelical, Not Interested HH	17,985	966	5.37%
Not Evangelical, Not Interested %	39.53%	40.02%	101.23



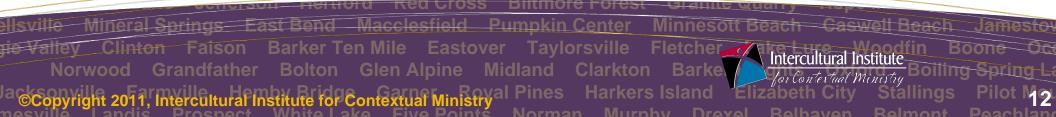
Wilmington Broadway Huntersville Gatesville Foxfire Fairplains Graham Dobbins Heights Pikeville Ha Evers Glen Raven Asheboro Murraysville Northlakes Farmville Mulber Intercultural Institute Watha East Laurinburg Faison Sawmills Hays South Weldon Mills Riv To Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Colorain Sharpsburg Franklinton Milton St Pauls

### **Spirituality Indicators - Churchscape**

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BCNC Churches	25	0	0%
Active BCNC Attenders	2,274	0	0%
Active Evangelical Households	7,315	413	5.65%
Active Evangelical Percent	16.08%	17.11%	106.45
Inactive Evangelical Households	7,268	411	5.65%
Inactive Evangelical Percent	15.98%	17.01%	106.45
# New Churches Needed	0	1	0%





#### Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Rosewood First - Goldsboro	3.02 mi	279	Plateauing	16	Parrish Memorial - Selma	9.58 mi	57	Plateauing
2	Princeton - Princeton	5.03 mi	191	Growing	17	Adamsville - Goldsboro	9.75 mi	376	Declining
3	Goldsboro Korean - Goldsboro	5.04 mi	0	Insufficient Data	18	New Life - Goldsboro	9.83 mi	85	Plateauing
4	Love Memorial - Goldsboro	5.89 mi	134	Plateauing	19	Emmaus - Dudley	10.25 mi	116	Plateauing
5	Horeb International Community of Goldsbo	5.89 mi	78	Plateauing	20	Sardis - Smithfield	10.58 mi	112	Plateauing
6	Goldsboro First - Goldsboro	6.18 mi	309	Plateauing	21	Pine Level - Pine Level	10.81 mi	89	Plateauing
7	Northview - Goldsboro	6.75 mi	33	Plateauing	22	Anointed Vision - Goldsboro	11.14 mi	15	Insufficient Data
8	Pineview - Goldsboro	6.97 mi	39	Declining	23	Trinity Missionary - Goldsboro	11.14 mi	196	Growing
9	Calvary - Goldsboro	7.57 mi	32	Plateauing	24	Mision Bau Monte Nelson - Eureka	11.74 mi	0	Insufficient Data
10	Crossway	7.59 mi	0	Insufficient Data	25	Mount Nelson - Fremont	11.74 mi	77	Growing
11	Madison Avenue	7.60 mi	120	Declining	26	Fremont Missionary - Fremont	11.76 mi	48	Plateauing
12	Falling Creek - Goldsboro	7.96 mi	72	Declining	27	Community - Goldsboro	11.99 mi	27	Growing
13	Hephzibah - Princeton	8.47 mi	122	Plateauing	28	Micro First - Micro	12.15 mi	60	Plateauing
14	Gateway Community Church	8.72 mi	0	Insufficient Data	29	Kenly - Kenly	12.64 mi	214	Growing
15	Pikeville First	9.06 mi	36	Growing	30	Jordan's Chapel - Mount Olive	12.77 mi	61	Declining

Stony Point Southport Boardman Denton Wilmington Elrod Wake Forest Goldston Toast Delway Kelly Sunset Beach Lake Santeetlah Morehead City Colerain Ellerbe Intercultural Institute elwood Hamlet Unionville Randleman Belville High Shoals Lowell Ministry Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Standard Forum St. James Kittrell South 13

# Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

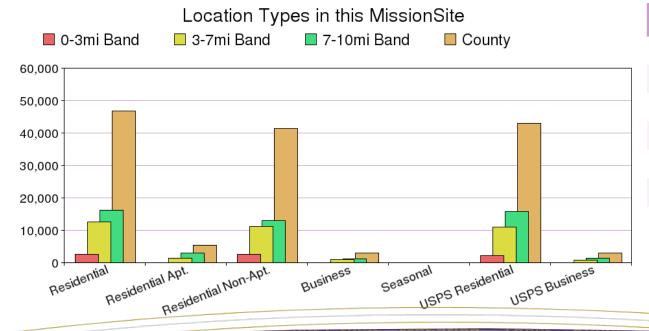
- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes BCNC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.



The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	104,666	4,521	4.32%
2000 Population	113,329	5,772	5.09%
2010 Population	114,065	6,043	5.3%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	36,889	1,662	4.51%
2000 Households	42,612	2,191	5.14%
2010 Households	45,494	2,415	5.31%

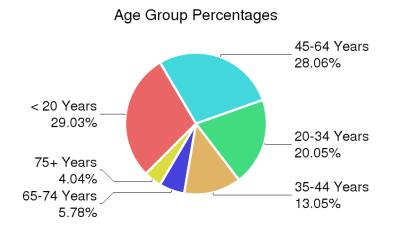


Location Type	0-3mi Band
Residential	2,606
Residential Apt.	21
Residential Non-Apt.	2,585
Business	94
Seasonal	0
USPS Residential	2,273
USPS Business	85

Cashiers Stedman Davidson Burgaw Elk Park Spruce Pine Benson Stovall Godwin Cedar Point Mon Erwin Parkton Hildebran Shelby Maiden Navassa Gorman Brevard Intercultural Institute Faison Kannapolis Cooleemee Mount Olive Wesley Chapel Vass Win Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Selma

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

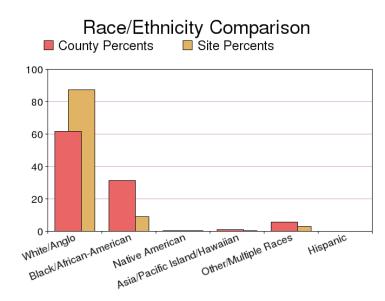


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	6.62%	6.3%	95.17
4-5 Years	3.03%	2.93%	96.7
6-8 Years	4.41%	4.52%	102.49
9-11 Years	4.15%	4.29%	103.37
12-13 Years	2.66%	3.01%	113.16
14-17 Years	5.24%	5.36%	102.29
18-19 Years	2.58%	2.63%	101.94
0-5 Years	9.66%	9.23%	95.55
6-12 Years	9.9%	10.29%	103.94
13-19 Years	9.14%	9.52%	104.16
< 20 Years	28.7%	29.04%	101.18
20-34 Years	20.25%	20.06%	99.06
35-44 Years	12.11%	13.06%	107.84
45-64 Years	25.37%	28.07%	110.64
65-74 Years	7.54%	5.78%	76.66
75+ Years	6.04%	4.04%	66.89
Median Age	36	36	99.92
Median Age (Male)	34	34	100.5
Median Age (Female)	38	38	99.39

Clayton Goldston Rolesville Parkton Emerald Isle Spiveys Corner Pumpkin Center Castle Havne Ex Stokesdale Saxapahaw Madison Ocracoke Proctorville Raynham four Indian Trail Waxhaw Calypso Mooresboro Saratoga Ellerbe Wes for Ontextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry George Seven Springs Highlands Spencer Mountain

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	61.74%	87.24%	141.31
Black, African-American	31.17%	8.89%	28.51
Native American	0.43%	0.35%	81.56
Asian	0.83%	0.45%	53.82
Pacific Island, Hawaiian	0.08%	0.03%	42.42
Other/Multiple Races	5.76%	3.04%	52.89
Hispanic	0%	4.42%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	73,271	3,904	
Loss than 0th Grado	6 80%	1 71%	1/6 18

Total Adults over age 25 years.	73,271	3,904	
Less than 9th Grade	6.89%	4.71%	146.18
No High School Diploma	11.42%	12.73%	89.71
High School Graduate	33.02%	36.58%	90.27
Some College, no degree	23.55%	22.62%	104.13
Associate Degree	9.27%	8.02%	115.62
College Degree	10.42%	9.76%	106.8
Graduate/Prof. degree	5.43%	5.58%	97.18

er City Bear Grass Chimney Rock Village Littleton Vandemere Fearrington Rutherford College Indian Trail Fight Brogden Scotland Neck Faith Boone Pikeville Burnsville Zebulon Intercultural Institute Colerain Trinity Burgaw Cajah's Mountain Falcon Dobson Cleveland Intercultural Institute Stony Point M Colerain Trinity Burgaw Cajah's Mountain Falcon Dobson Cleveland Intercultural Institute Stony Point M Colerain Trinity Burgaw Cajah's Mountain Falcon Dobson Cleveland Intercultural Institute Colerain Trinity Burgaw Cajah's Mountain Falcon Dobson Cleveland Intercultural Institute Stony Point M Colerain Trinity Burgaw Cajah's Mountain Falcon Dobson Cleveland Intercultural Institute Colerain Trinity Burgaw Cajah's Mountain Falcon Dobson Cleveland Intercultural Institute Stony Point M Colerain Trinity Burgaw Cajah's Mountain Falcon Dobson Cleveland Intercultural Institute Falcon Dobson Cleveland Institute For Contextual Ministry Colerain Trinity Burgaw Cajah's Mountain Falcon Dobson Cleveland Intercultural Institute For Contextual Ministry Roanoke Rapids Clayton Coats Lake Lure Southern 17 Coats Lake Lure Southern 17 Coats Lake Lure Southern 18 Coat

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	11.52%	6.92%	63.55
\$10,000 to \$19,999	13.41%	9.86%	73.49
\$20,000 to \$29,999	12.21%	9.03%	73.93
\$30,000 to \$49,999	22.83%	28.65%	125.51
\$50,000 to \$59,999	8.5%	11.14%	131.04
\$60,000 to \$69,999	8.39%	10.14%	120.88
\$70,000 to \$79,999	6%	6.79%	113.13
\$80,000 to \$89,999	4.29%	3.89%	90.76
\$90,000 to \$99,999	2.74%	2.36%	86.11
\$100,000 to \$124,999	5.66%	8.12%	143.44
\$125,000 to \$149,999	2.13%	2.77%	130.52
\$150,000 to \$199,999	1.44%	0.04%	2.87
\$200,000 to \$249,999	0.3%	0%	0
\$250,000 or more	0.58%	0.17%	28.54
Median Household	40,973	46,488	113.46
Average Household	52,579	54,032	102.76
Per Capita Household	21,633	21,598	99.84
Family/Non-Family Household			
Income			
Median Family Income	49,627	51,958	104.7
Average Family Income	61,774	60,568	98.05
Median Non-Family Income	23,619	26,059	110.33
Average Non-Family Income	31,988	32,450	101.44

Conover Fairplains Middleburg Elroy Alliance Cary Vanceboro Forest Caks Zebulon Spencer B Salem Vann-Crossroads Rolesville Marshville Mar-Mac Smithfield Ross Intercultural Institute Gaston Patterson Springs Winton Fletcher Wesley Chapel Sims University Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	69.13%	75.28%	108.9
Families with Children	36.34%	39.79%	109.51
Families without Children	32.79%	35.49%	108.21
Non-Family Households			
% Non-Family Households	30.87%	24.72%	80.08
Non-Families with Children	0.22	0.08	37.68
Non-Families without Children	30.65	24.64	80.38
Housing Units			Index
Total Housing Units	51,836	2,623	
Vacant percent	12.23%	7.93%	64.81
Owned percent	57.14%	73.31%	128.31%
Rented Percent	30.63%	18.76%	61.24
Households by Size			Index
Avg household size	2.42	2.49	102.89
Avg family hh size	3.00	2.95	98.33
Avg non-family hh size	1.11	1.11	100
Households By Count of Persons			Percent
One	12,331	531	4.31%
Two	15,434	833	5.4%
Three or Four	14,524	914	6.29%
Five+	3,205	137	4.27%

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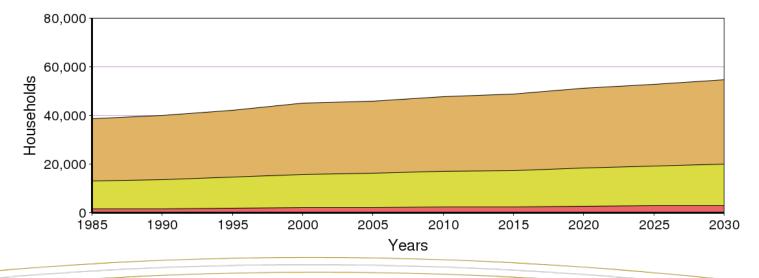
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	104,666	4,521	4.32%
2000 Population	113,329	5,772	5.09%
2010 Population	114,065	6,043	5.3%
2015 Population	115,328	6,102	5.29%

Household Change from 1985 to 2030

📕 0-3mi Ring 👘 🔲 0-7mi Ring

📃 0-10mi Ring

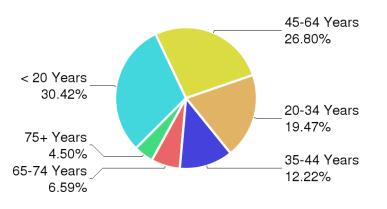


Concord Cathage Wilkesboro Heburg Fallston Light Oak Huntersville Patterson Springs Grifton Bui Intercultural Institute Montreat Bailey Pineville Powellsville Hamlet Earl Cornelius Locu Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

Projected Age Group Percentages

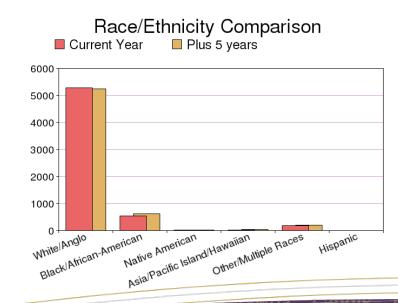


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	6.3%	6.75%	107.14
4-5 Years	2.93%	3.1%	105.8
6-8 Years	4.52%	4.8%	106.19
9-11 Years	4.29%	4.54%	105.83
12-13 Years	3.01%	3.2%	106.31
14-17 Years	5.36%	5.44%	101.49
18-19 Years	2.63%	2.64%	100.38
0-5 Years	9.23%	9.85%	106.72
6-12 Years	10.29%	10.91%	106.03
13-19 Years	9.52%	9.7%	101.89
< 20 Years	29.04%	30.46%	104.89
20-34 Years	20.06%	19.49%	97.16
35-44 Years	13.06%	12.23%	93.64
45-64 Years	28.07%	26.83%	95.58
65-74 Years	5.78%	6.6%	114.19
75+ Years	4.04%	4.51%	111.63
Median Age	36	35	97.88
Median Age (Male)	34	33	98.11
Median Age (Female)	38	37	98.68

Pry Newland Jamesville Jackson Pleasant Hill Unionville McFarlan Rural Hall Godwin Morven Snow H Stanfield Farmville Midland Banner Elk Stem Momeyer Chimney Rock Virg Intercultural Institute Iersonville Bath Badin Falkland Delway Harrellsville St. James Eureka for Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	87.24%	85.78%	98.32
Black, African-American	8.89%	10.14%	114.16
Native American	0.35%	0.39%	113.18
Asian	0.45%	0.52%	117.37
Pacific Island, Hawaiian	0.03%	0.03%	99.03
Other/Multiple Races	3.04%	3.13%	102.8
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	3,904	3,911	
Less than 9th Grade	4.71%	4.24%	90.06
No High School Diploma	12.73%	11.17%	87.77
High School Graduate	36.58%	36.87%	100.8
Some College, no degree	22.62%	23.32%	103.1
Associate Degree	8.02%	8.82%	110.03
College Degree	9.76%	9.72%	99.56
Graduate/Prof. degree	5.58%	5.86%	104.86

Green Eden <u>Haysville</u> Cornetius Webster Wake Forest Bowmore Dobson Wanhoe Bayshore Moores Zebulon Wrightsville Beach Sylva Kelford Boiling Spring Lakes Beulavin Intercultural Institute Spruce Pine Arapahoe Warsaw Littleton Sparta Bladenboro Pembroke for Contextual Ministry for Contextual Ministry Harrisburg Cricket Bryson City Wallburg Roper St. 22

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	6.92%	6.8%	98.28
\$10,000 to \$19,999	9.86%	9.51%	96.46
\$20,000 to \$29,999	9.03%	8.25%	91.42
\$30,000 to \$49,999	28.65%	26.7%	93.18
\$50,000 to \$59,999	11.14%	10.52%	94.43
\$60,000 to \$69,999	10.14%	11.04%	108.86
\$70,000 to \$79,999	6.79%	7.04%	100.08
\$80,000 to \$89,999	3.89%	4.61%	111.21
\$90,000 to \$99,999	2.36%	2.63%	111.41
\$100,000 to \$249,999	8.12%	9.55%	117.63
\$125,000 to \$149,999	2.77%	3.03%	109.36
\$150,000 to \$199,999	0.04%	0.08%	195.39
\$200,000 to \$249,999	0%	0%	0
\$250,000 or more	0.17%	0.2%	122.12
Median Household	46,488	49,134	105.69
Average Household	54,032	56,724	104.98
Per Capita Household	21,598	22,985	106.42
Family/Non-Family Household			
Income			
Median Family Income	51,958	54,880	105.62
Average Family Income	60,568	65,058	107.41
Median Non-Family Income	26,059	28,946	111.08
Average Non-Family Income	32,450	31,805	98.01

Orrum Castle Havne Ranto Hookerton Avery Creek Rhodhiss Southport Newport Hemby Bridge Ma Lumber Bridge Woodland Forest Hills Vander Fair Bluff Swansboro Intercultural Institute Badin Como Godwin Franklinville Balfour Cerro Gordo Wrightsbood (ontextual Ministry Is Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	75.28%	74.27%	98.66
Families with Children	39.79	38.75	97.39
Families without Children	35.49	35.4	99.75
Non-Family Households			
% Non-Family Households	24.72%	25.73%	104.08
Non-Families with Children	0.08	0.16	104.08
Non-Families without	24.64	25.57	103.77
Children			
Housing Units			
Total Housing Units	2,623	2,689	102.52%
Vacant percent	7.93%	8.07%	101.77
Owned percent	73.31%	73.26%	99.93
Rented Percent	18.76%	18.63%	99.33
Households by Size			
Avg household size	2.49	2.46	98.8%
Avg family hh size	2.95	2.94	99.66%
Avg non-family hh size	1.11	1.08	97.3%
Households By Count of			
Persons			
One	531	570	107.34%
Two	833	836	100.36%
Three or Four	914	924	101.09%
Five+	137	141	102.92%

Urg Cedar Rock Bessemer City Polkville Manteo Greenevers Fairmont Mount Olive Knight ale White Greenevers Fairmont for Contextual States Novelle Vana Crossroads Balfour Raeford Win Greenevers Fairmont Fairmont Fairmont Mount Olive Knight ale White Greenevers Fairmont Mount Olive Knight ale White Greenevers Fairmont Mount Olive Knight ale White Greenevers Fairmont Fairmont Fairmont Olive Knight ale White Greenevers Fairmont Fairmont Fairmont Mount Olive Knight ale White Greenevers Fairmont Mount Olive Knight ale White Greenevers Fairmont Fairmont Fairmont Fairmont Fairmont Olive Knight ale White Greenevers Fairmont Win States Fairmont Fairmon

# **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10		BORN IN:	BORN IN: 0-3	BORN IN: 0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Foreign Born Pop	206	531	1,470		Eastern Africa	Eastern Africa 0	Eastern Africa 0 0
Northern Europe	29	86	124		Middle Africa	Middle Africa 0	Middle Africa 0 0
Western Europe	8	31	99		Northern Africa	Northern Africa 0	Northern Africa 0 0
Southern Europe	4	4	8	8 Southern Africa		Southern Africa 0	Southern Africa 0 0
Eastern Europe	10	6	20		Western Africa	Western Africa 0	Western Africa 0 0
Other Europe	0	0	0		Other Africa	Other Africa 0	Other Africa 0 0
Eastern Asia	4	16	126		Oceania	Oceania 0	Oceania 0 0
So. Central Asia	37	53	98		Caribbean	Caribbean 4	Caribbean 4 4
SE Asia	0	42	167	67 Central Amer.		Central Amer. 100	Central Amer. 100 279
Western Asia	0	3	39		South America	South America 4	South America 4 1
Other Asia	0	3	37		North America	North America 6	North America 6 3
					Born at sea	Born at sea 0	Born at sea 0 0



# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3	3-7	7-10	SPOKEN AT HOME	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
English only	6,724	23,146	34,628	Other Indo-Euro	0	6	12
Spanish	239	738	1,625	Asian/PI languages	0	0	0
Other Indo-Euro	102	273	541	Chinese	3	10	57
language				Japanese	8	20	34
French (incl. Patois,	36	62	179	Korean	0	24	31
Cajun)				Mon-Khmer,	0	0	0
French Creole	0	0	8	Cambodian			
Italian	4	2	17	Miao, Hmong	0	0	0
Portuguese	10	20	3	Thai	0	16	42
German	12	79	186	Laotian	0	0	0
Yiddish	0	0	3	Vietnamese	0	7	22
Other West Germanic	0	0	11	Other Asian	9	25	46
A Scandinavian	0	13	7	Tagalog	0	23	61
Language				Other Pacific Is	0	0	22
Greek	0	6	9	Other languages	9	28	117
Russian	0	0	1	Navajo	0	0	0
Polish	13	12	0	Other Native N.	0	0	0
Serbo-Croatian	0	0	10	American			
Other Slavic Language	4	2	0	Hungarian	0	0	0
Armenian	0	0	0	Arabic	0	10	95
Persian	0	0	4	Hebrew	4	5	13
Gujarathi	0	41	76	African languages	5	13	9
Hindi	0	0	2	Other unspecified	0	0	0
Urdu	4	5	12	•			

Shley Heights Mulberry Lake Lure Weldon Beulaville Centerville Mountain Home Whiteville Balfour Ster Norwood Unionville Ruth Forest City Calabash West Marion Bakerry Magnolia Tobaccoville Magnolia on Old Fort Stokesdale Newton Grove Stallings Henderson Blowing Rover Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry evel Wrightsboro Mebane Shallotte Fair Bluff McA 26

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10	ANCESTRY	ANCESTRY 0-3	ANCESTRY 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Reporting ancestry	4,986	19,876	31,379	Irish	Irish 206	Irish 206 844
Arab	9	63	109	Italian	Italian 56	Italian 56 248
Armenian	0	0	0	Lithuanian	Lithuanian 0	Lithuanian 0 0
Austrian	0	0	16	Norwegian	Norwegian 13	Norwegian 13 24
British	29	72	89	Polish	Polish 24	Polish 24 107
Canadian	0	1	42	Portuguese	Portuguese 0	Portuguese 0 3
Croatian	0	0	0	Romanian	Romanian 16	Romanian 16 6
Czech	9	14	12	Russian	Russian 0	Russian 0 6
Czechoslovak	0	17	25	Scandinavian	Scandinavian 0	Scandinavian 0 0
Danish	0	26	16	Scotch-Irish	Scotch-Irish 79	Scotch-Irish 79 281
Dutch	28	72	194	Scottish	Scottish 84	Scottish 84 213
English	387	1,453	2,769	Slovak	Slovak 12	Slovak 12 10
European	56	108	313	Subsaharan African	Subsaharan African 98	Subsaharan African 98 257
Finnish	25	30	13	Swedish	Swedish 5	Swedish 5 19
French (not Basque)	22	175	337	Swiss	Swiss 0	Swiss 0 1
French Canadian	11	41	130	Ukrainian	Ukrainian 0	Ukrainian 0 13
German	236	821	1,824	US/American	US/American 1,955	US/American 1,955 4,384
Greek	0	0	31	Welsh	Welsh 28	Welsh 28 88
Hungarian	9	18	54	West Indian	West Indian 4	West Indian 4 9
Iranian	0	0	9	Yugoslavian	Yugoslavian 0	Yugoslavian 0 1
				Other	Other 1,585	Other 1,585 10,451

enansville Ramseur Hillsborough Newton Grove Bald Head Island Prospect Forest Hills Toast Aurora Taylorsville Lansing Kill Devil Hills Murfreesboro Princeton Pine Level Intercultural Institute Vilkesboro White Plains Murraysville Indian Beach Ellenboro Cape Carter for the function of the Spruce Pine Id Copyright 2011, Intercultural Institute for Contextual Ministry

# Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Jonesville Dobbins Heights James City Dundarrach Lewiston Woodville Marvin Sugar Mountain Lang ureka Rex Cove City Belwood Salem Wade Kings Grant Snow Hill How Intercultural Institute Canton Spring Lake Bolton Elizabeth City Sherrills Ford Belville McAdo To Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry

# Using the Demographic Indicators

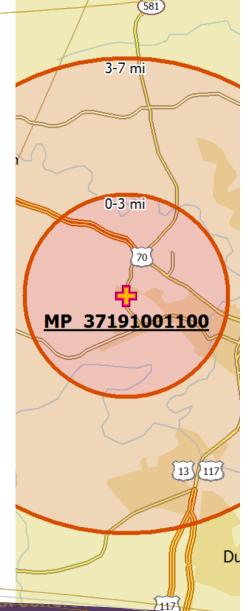
#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

Gaston Red Springs Gloson Mint Hill Stanley Pineville Hillsborough Bogue St. James Cooleemee Re Goldston Harrisburg Stovall Morehead City Stem South Henderson Print Intercultural Institute s City Murphy East Spencer Benson Mooresville Burlington Neuse For Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry Stovall Broadway Cricket Watha Tar Heel Fremont Locust Elizabeth

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Spindale Keener Bayshore Ingold Liberty Kelford Garner Balfour Neuse Forest Mashington Cedar The Brices Creek Barker Heights Flat Rock Wilson's Mills Kings Mountain Pinoville Pilot Mountain Val Badin Zebulon Kenansville Parkton McFarlan Cooleemee Clevelar For Confectual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,415	100%	1,589	100%
AFFLUENT SUBURBIA	210	8.7%	147	9.25%
America's Wealthiest	0	0%	0	0%
Dream Weavers	84	3.48%	60	3.78%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	126	5.22%	87	5.48%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	59	2.44%	40	2.52%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	59	2.44%	40	2.52%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	724	29.98%	463	29.14%
Successful Urban Sprawl	0	0%	0	0%
2nd City Homebodies	111	4.6%	0	0%
Prime Middle America	0	0%	72	4.53%
Urban Optimists	613	25.38%	0	0%
Family Convenience	0	0%	391	24.61%
Mid-Market Enterprise	0	0%	0	0%

Southern Shores New Bern Hildebran Watha Atkinson Plymouth Coats Glen Raven Knightdale Vang each Asheboro Manteo Altamahaw Plain View Robersonville Roxobel Intercultural Institute Mooresville Faison Stanfield Columbus Bostic Dallas Minnesott Be Contextual Ministry River Bethlek Copyright 2011, Intercultural Institute for Contextual Ministry Print Woods Sedalia Cashiers Laurinburg Chadbou 31

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,415	100%	1,589	100%
BLUE COLLAR BACKBONE	47	1.95%	28	1.76%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	47	1.95%	28	1.76%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	66	2.73%	42	2.64%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	38	1.57%	24	1.51%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	28	1.16%	18	1.13%
Mature America	0	0%	0	0%
METRO FRINGE	307	12.71%	210	13.22%
Steadfast Conservative	307	12.71%	210	13.22%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

tanfield Lattimore Fallston Carthage Proctorville Winfall Glen Alpine Simpson Jamestown Sneads Ferr Atkinson Denton Green Level Murraysville Mayodan Apex Stanto <u>Intercultural Institute</u> Danbury Mesic Love Valley Cameron Clarkton Madison Wallburg Ronda Prospect Confectual Ministry Carrboro High Point M32 Copyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH &	Percent
Total	2,415	100%	1,589	100%
REMOTE AMERICA	315	13.04%	185	11.64%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	315	13.04%	185	11.64%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	339	14.04%	249	15.67%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	242	10.02%	179	11.26%
Stable Careers	97	4.02%	70	4.41%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	285	11.8%	181	11.39%
Aspiring Hispania	212	8.78%	0	0%
Industrious Country Living	0	0%	144	9.06%
America's Farmland	11	0.46%	0	0%
Comfy Country Living	30	1.24%	7	0.44%
Small Town Connections	32	1.33%	17	1.07%
Hinterland Fam.	0	0%	13	0.82%

oak valdese Farmville Eiroy Nalina

Stokesdale Greswell Gibson River Road Chadbourn Lenoir Newton High Point Gaston Leland G Leek Duck Grantsboro Kure Beach Taylortown North Topsail Beach Char Hill Richfield South Rosema Norlina Peachland Eden Saratoga Sandy Creek Rennert Lawndale South Ministry Pocopyright 2011, Intercultural Institute for Contextual Ministry Bridgeton Mount Olive McAdenville Siler City Mays 33 Pocopyright 2011, Intercultural Institute for Contextual Ministry Hertford Avden Dover Roxobel Hays Piney Green

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,415	100%	1,589	100%
STRUGGLING SOCIETIES	14	0.58%	8	0.5%
Rugged Southern Style	14	0.58%	8	0.5%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	0	0%	0	0%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	49	2.03%	36	2.27%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	49	2.03%	36	2.27%
Urban Diversity New Generation Activists Getting By VARYING LIFESTYLES Military Family Life Major University Towns	0 0 0 49 0 0	0% 0% 0% 2.03% 0% 0%	0 0 0 36 0 0	0% 0% 0% 2.27% 0% 0%

over Andrews Topsail Beach Yanceyville Tarboro Southern Pines Lucama Patterson Springs China Gre Burn Five Points Shelby Whispering Pines Grandfather Mount Gilead Intercultural Institute Frant Parmele Halifax Lasker Raeford Pine Knoll Shores Pink Hill Spire For Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Ramseur Boone Fremont West Canton Liberty Ashley Heights Reidsville Lattimore Clarkton Indian E Belmont Roanoke Rapids Midway Rockfish Beaufort Avery Creek Burg ille Marshville Saxapahaw est City Roxboro Franklin St. Helena Walnut Creek Mesic Dover Cress Intercultural Institute Iver Lake Norv for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Middleburg Lake Norman of Catawba Bakersville Skippe

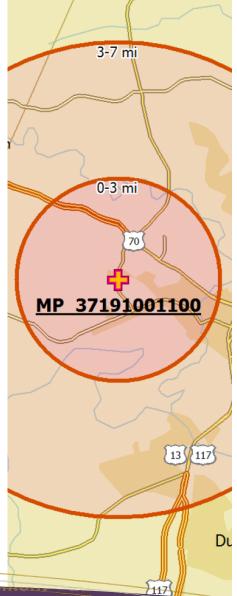
#### **Potential Cultural Bridges**

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



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Acon Spring Hope Patterson Springs Tar Heel Holly Ridge Millers Creek Bear Grass Avery Creek Milton Hetops Light Oak Silver Lake Kenansville White Plains Rutherford College Intercultural Institute Pumpkin Center Lake Lure Fremont White Oak Lake Santeetlah Dallas ©Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Provide Fast Laurinburg Newton Grove Walkertown Brockford

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	81%	75%	75%
Use Comp. for Internet/E-mail	65%	56%	55%
Internet Use: E-Mail	54%	47%	46%
Use Comp. for Comp. Games	43%	39%	38%
Use Comp. for Word Processing	43%	36%	35%
Use Comp. for Shopping	39%	33%	32%
Use Comp. for Education	36%	33%	32%
Use Comp. for Digital Camera	36%	30%	29%
Photo Editing			
Use Comp. for Banking	35%	30%	28%
HH Owns DVD Player	30%	28%	29%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Internet Use: News/ Weather	30%	26%	26%
Internet Use: Banking	28%	26%	25%
Use Comp. for News/Info./Data	23%	20%	20%
Service			
PC-Network-HH Has One	20%	17%	18%
Use Comp. for Accounting	17%	14%	14%
Use Comp. for Filing/DB Mngmnt	15%	13%	12%
Use Comp. for Personal Financial	14%	13%	13%
Mngmnt			
Internet Use: Shopping: Made A	13%	10%	11%
Purchase			
Internet Use: Shopping: Gathered	12%	12%	12%
Info. for Shopping			
Internet Use: Research/ Education	11%	11%	11%

Princeton Pumpkin Center Red Oak Pine Knoll Shores Dunn Cricket Ossipee Greenevers Butters Instero Eayetteville Faith JAARS Polkton Mar-Mac Rutherfordton Ruther Modellege Rosman Bridgeton Elon McLeansville Coats Silver Lake Winfall Macclesfield Woodlawn Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Several Princeton Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	68%	67%	68%
Dining Out (Not Fast Food)	60%	54%	53%
Reading Books	53%	51%	52%
Card Games	45%	42%	42%
Cooking for Fun	39%	35%	35%
Go To A Beach/Lake	39%	34%	34%
Gardening	38%	32%	30%
Board Games	36%	32%	32%
Visit Zoo	21%	19%	18%
Going To	21%	18%	18%
Bars/Nightclubs/Dancing			

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	70%	68%	68%
Gen./Fam. Practitioner	44%	39%	38%
Dentist	29%	25%	25%
Backache	24%	23%	23%
Eye Dr.	21%	20%	20%
Hypertension/High Blood	20%	20%	21%
Pressure			
None Of These	19%	19%	19%
High Cholesterol	18%	17%	18%
Overweight (30 Pounds Or	17%	14%	15%
More)			
Any Arthritis	16%	15%	15%



The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

3-7

MILES

19.49%

21.09% 18.74%

6.64%

6.12%

5.71%

3.97%

3.79%

3.05%

7-10

MILES

19.44%

21.61%

18.91%

6.2%

5.86%

5.54%

3.81%

3.52%

2.72%

BRIDGES	0-3	3-7	7-10	BRIDGES	0-
	MILES	MILES	MILES		N
Concert	25.77%	25.17%	26.03%	 Movies: Romantic Comedy	1
Live Theater	18.99%	18.04%	19%	Movies: Drama	17
Live Theater Most Often	16.17%	14.44%	15.22%	Movies: Mystery	15
Rock/Pop Concerts Most	13.23%	13.2%	13.43%	MLB Baseball Reg. Season	7.
Often				NFL Football Reg. Season	6.
Comedy Club	8.32%	9.86%	9.53%	College Football Reg.	6.
Country Concerts Most	8.17%	6.23%	6.22%	Season	
Often				College Basketball Reg.	4.
Movies: Comedy	39.87%	40.71%	40.57%	Season	
Movies: Action/Adventure	38.55%	39.7%	39.16%	NBA Basketball Reg.	4.
Movies: Fam.	20.07%	21.13%	21.23%	Season	
				Auto Racing Events	3.

Green Level Weldon Kure Beach Locust Newton Grove Dover Oxford Vass Carrboro Pilot Mountain Hudson Skippers Corner Sandy Creek Lexington Asheboro East Sperio Intercultural Institute Inville Tarboro Broadway Harrellsville Indian Trail Richfield Winfall Have Jon Contextual Ministry Concontextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Concontextual Ministry

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES   0-3   3-7   7-10   BRIDGES   0-3	3-7	7-1
MILES MILES MILES MILES	MILES	MIL
Walking for Exercise   39.11%   37.46%   38.08%   Baseball   10.82%	11.09%	11.0
Swimming   36.34%   30.9%   30.68%   Stationary Cycling   10.79%	10.5%	11.0
Freshwater Fishing   23.17%   19.32%   18.25%   Football   10.19%	11.46%	12.2
Bowling 22.47% 21.25% 21.84% Backpacking/Hiking 10.1%	8.41%	8.62
Billiards/Pool 19.38% 18.74% 18.37% Saltwater Fishing 8.71%	8.03%	7.79
Camping Trips 18.25% 13.94% 13.19% Volleyball 8.68%	8.81%	9.08
Weight Training   16.25%   15.23%   14.99%   Softball   8.39%	8.08%	7.94
Basketball   15.61%   16.56%   16.89%   Aerobics   8.29%	9.32%	9.84
Hunting   14.3%   10.35%   9.41%   Power Boating   8.27%	6.7%	6.46
Golf 14.19% 11.86% 11.71% Motorcycling 7.61%	6.19%	5.83
Mountain/Road Biking 14.15% 11.45% 11.13% Horseback Riding 7.45%	5.86%	5.59
Jogging/Running 13.94% 14.72% 15.21% Canoeing/Kayaking 7.11%	5.78%	5.57
Using Cardio Machine 13.1% 12.04% 12.46% Soccer 7%	6.57%	7.19
Target Shooting   11.78%   8.88%   8.15%   Tennis   6.46%	6.31%	6.52

gram Forest Oaks Bethlehem Winfall Lake Lure Wake Forest Canton Faith Yanceyville Tarboro Rond Atkinson Mountain View Richfield Bethel Nags Head Spring Lake Bown Intercultural Institute Archdale Raleigh Brookford Everetts Oxford Kinston Woodfin And Intercultural Institute City Edenton ©Copyright 2011, Intercultural Institute for Contextual Ministry Or Pranklinton Goldsboro Speed Cajah's Mountain T40

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10	BRI	DGES
	MILES	MILES	MILES		
Archery	6.41%	4.84%	4.33%	Racquetball	
Yoga	6.09%	6.08%	6.19%	Auto Racing	
Ice Skating	4.94%	5.22%	5.07%	Skateboarding	
Roller Skating	4.9%	5.33%	5.36%	Rock Climbing	
Downhill & X-Country	4.61%	3.98%	3.95%	Hockey	
Skiing				Snowboarding	
Snorkeling	4.58%	4.61%	4.34%	Martial Arts	
Water Skiing	4.57%	3.87%	3.87%	Sailing	
Fly Fishing	4.46%	4.42%	4.3%	Rowing	
Snowmobiling	4.2%	3.76%	3.51%	Surfing & Windsurfin	g
Jet Skiing	3.97%	4.15%	4.05%		

Goldston Norman Faur Oaks Five Points Jackson Elizabeth City Hope Mills Balfour Waco Toast Rhe Chapel Hill Bath Swepsonville Midway Powellsville Oxford Newport Laurinburg Princeville Sims Glen Alpine Eastover Long View Winston-Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Star Warrenton Mills River Roxboro South Henderson

#### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

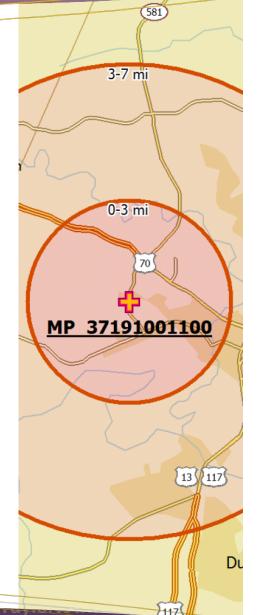
#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



n Clarkton Maggie Valley Welcome Elizabeth City New London Broadway Rockfish Goldsboro Littleter Leek Laurinburg Seven Devils Patterson Springs Creedmoor Wingate Intercultural Institute Bayshore Cramerton Kitty Hawk Fountain Bailey Marshall Plain View Confectual Ministry ©Copyright 2011, Intercultural Institute for Confextual Ministry ©Copyright 2011, Intercultural Institute for Confextual Ministry

#### Potential Cultural Barriers -- Introduction (part 2)

#### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

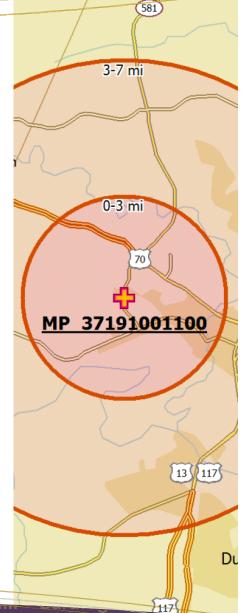
CULTURAL BARRIERS OF ACCEPTANCE

#### **Christian Subculture**

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



Sville Winterville Winton Lexington Ranlo Franklin Wadesboro Mayodan Woodlawn Seagrove Valdes Springs Swansboro Cove City Pantego Richfield Indian Beach Oriental Intercultural Institute Vass Boiling Springs Wingate Fair Bluff Midland Alamance Gamewell (or Contestual Ministry) an Macclesfiel Copyright 2011, Intercultural Institute for Contextual Ministry

## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3	3-7	7-10	BARRIERS		0-3	3-7	7-10
	MILES	MILES	MILES			MILES	MILES	MILES
Important Continue Learning	49%	52%	52%		Like to Stand Out In A Crowd	21%	22%	22%
New Things					Rarely Sit Down to a Meal	18%	18%	17%
Find It Difficult To Say No To My	41%	39%	39%		Together At Home	4.00/	100/	000/
Kids	070/	050/	050/		Marijuana Should Be Legalized	18%	19%	20%
Woman's Place Is In The Home	37%	35%	35%		I Am A Workaholic	17%	21%	21%
Speak My Mind Even If It Upsets People	33%	37%	38%		Like To Pursue Challenge/Novelty/Change	15%	16%	16%
Like Control Over People And Resources	32%	35%	36%		Only Work Current Job for The Money	14%	14%	15%
Like To Do Unconventional Things	32%	30%	30%		We Should Strive for Equality for All	13%	16%	16%
Prefer To Have Few Possessions As Possible	29%	27%	28%		Happy With My Standard Of Living	10%	11%	11%
Don't Judge People/Way They Live Life	27%	29%	29%		On Whole People Get What They Deserve	9%	10%	10%
Money Is Best Measure Of Success	27%	25%	25%		Indulge My Kids With The Little Extras	9%	8%	9%
If Won Lottery Would Never Work Again	26%	25%	26%		Little I Can Do To Change My Life	8%	9%	9%
Friends More Important Than My Fam.	23%	21%	21%		I Am A Perfectionist	5%	8%	8%
Too Much Sponsorship In Arts/Sports	22%	26%	27%					

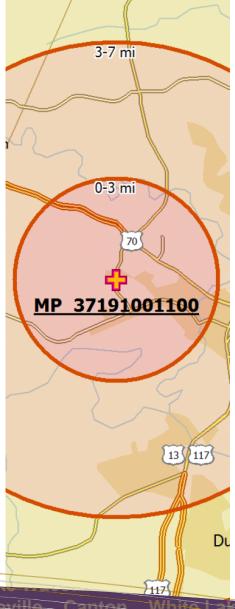
Harkers Island Brookford Grame

Trent Woods Mulberry Whitakers Mesic Middlesex Teachey Chape Andrews Rephins Franklin Clinton Norwood Marvin Hemby Bridge Andrews Arapahoe Wallace for Contextual Ministry Concenter and Ministry Science Stranger Stranger

#### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



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ort New Bern Fairview Bermuda Run Roanoke Rapids Mocksville Balfour Whiteville Canton White Lake Rutherford College Waxhaw West Jefferson Erwin Wake Forest Ayder Intercultural Institute Sandy Creek Maxton Coats Wanchese Moravian Falls Lexington Biscoe for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry

## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES	THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	67%	62%	61%	Consider Myself Interested In The Arts	17%	20%	20%
You Should Seize Opportunities	57%	57%	57%	Real Men Don't Cry	16%	16%	17%
In Life Like To Understand About	37%	37%	37%	Looking for New Ideas To Improve Home	15%	18%	19%
Nature	37 /0	51 /0	37 /0	Is An Important Part Of Who I Am	15%	15%	15%
Prefer Work Part Of Team Than Alone	34%	36%	37%	Try Not To Worry About The Future	13%	15%	15%
Important Feel Respected By My Peers	32%	33%	33%	Enjoy Spending Time With My Fam.	12%	13%	13%
Prefer To Have Few Possessions As Possible	29%	27%	28%	Provide My Kids With The Little Extras	11%	16%	17%
Important To Juggle Various Tasks	29%	32%	32%	Like Spending Most Time With Fam.	5%	6%	5%
Have Keen Sense Of Adventure	26%	27%	27%	Children Should Be Allowed To	5%	6%	7%
Good At Fixing Things	25%	28%	28%	Express Themselves			
People Have To Take Me As	25%	24%	24%	Feel Very Alone In The World	5%	6%	6%
They Find Me				Decor Particular Interest To Me	4%	4%	4%
Like To Just Enjoy Life	20%	19%	19%	Would Like To Set Up Own	3%	4%	4%
Worried About Pollution Caused By Cars	18%	18%	18%	Business			

F Pemproke Konda Pleasant mill Jalesym

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#### **Potential Shared Places**

Dundarrach

Rockwell

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While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

**Red Cross** 

Rennert

River Bend

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lor Contextual Ministry

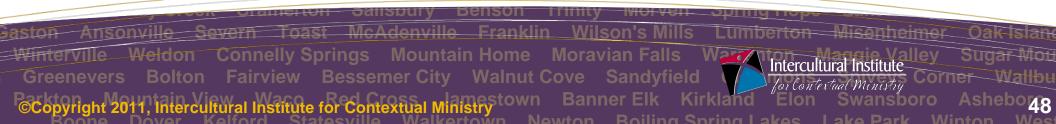
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### **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	88.09%	87.83%	87.09%
Restaurant-Visit Any			
Fam. Restaurants/Steak	84.39%	80.56%	80.65%
Houses-Visit Any			
McDonald's	60.94%	59.25%	58.51%
Burger King	37.79%	39.15%	39.1%
Subway	32.71%	32.28%	31.19%
Applebee's	32.32%	30.34%	30.16%
Wendy's	31.41%	31.66%	31.13%
Kentucky Fried Chicken (KFC)	30.52%	33.57%	33.04%
Taco Bell	30.37%	29.51%	28.99%
Arby's	27.12%	25%	23.79%
Pizza Hut	23.59%	24.54%	24.67%
Dairy Queen	20.24%	19.11%	18.3%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Olive Garden	19.97%	19.69%	19.45%
Cracker Barrel	18.19%	15.87%	15.46%
Red Lobster	15.91%	17.91%	18%
Sonic	14.62%	15.19%	15.3%
Chick-Fil-A	14.45%	15.72%	15.58%
Outback Steakhouse	13.83%	13.89%	13.88%
Chili's Grill and Bar	13.04%	13%	12.61%
Golden Corral	13.04%	14.54%	14.84%
Domino's Pizza	13%	15.04%	16.16%
IHOP (International House Of	12.81%	14.56%	15.18%
Pancakes)			
Hardee's	12.11%	13.1%	12.54%
Ruby Tuesday	11.95%	12.71%	12.44%

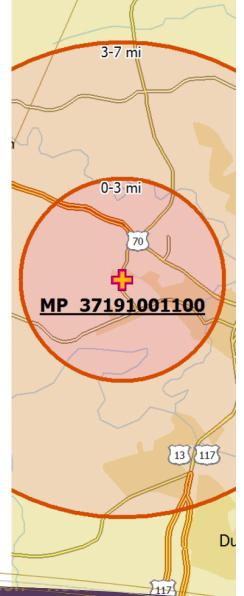


#### **Potential Shared Projects**

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



581

Rich Square <u>East Flat Rock Hoffman Troutman Bessemer City</u> Centerville Alliance Elizabethtown Bay Hount Gilead Gatesville Mineral Springs Roper Aurora Black Mountain Intercultural Institute Carolina Shores Winterville Taylorsville Dundarrach Skippers Corner Joi Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	48.41%	43.84%	43.74%
Recycled products	35.44%	29.51%	29.41%
Worked as volunteer (non political)	17.88%	14.81%	14.76%
Engaged in fund raising	11.55%	10.32%	10.8%
Religious club member	8.26%	8.03%	8.23%
Wrote to elected offcl about publ bus	6.24%	5.31%	5.09%

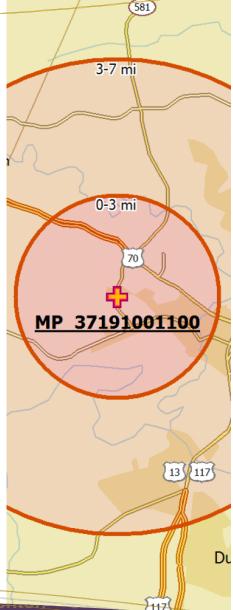
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Union member	6.01%	5%	5.39%
Charitable Organization	5.89%	4.87%	4.96%
Wrote to editor of mag or	5.85%	5.18%	5.31%
newspaper			
Church Board	5.64%	5.85%	6.33%
Addressed a public meeting	5.45%	4.53%	4.61%
Fraternal order member	4.83%	4.2%	4.17%

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#### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Kingstown Salem Kannapolis Lilesville Kelford Dillsboro Morven Bent Creek St. Stephens Winster Telway Spruce Pine Marvin Severn Mesic Durham Wingate Pine Level Intercultural Institute and Spencer Mountain Aulander Sanford Montreat Yadkinville Flat Roc Tor Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **Potential Print Media Content:**

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	16.48%	14.65%	15.01%
Children's Books	13.36%	12.66%	12.58%
Mystery	11.45%	10.03%	9.72%
Cookbooks	10.67%	9.76%	9.53%
Religious (not Bibles)	9.17%	9.63%	9.67%
Romance	7.35%	6.98%	7.01%
Personal/Business	6.76%	6.03%	6.05%
Self-help			
History	6.61%	5.93%	5.91%
Biography	5.74%	5.53%	5.77%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	67.4%	65.87%	66.07%
Gen. Editorial	45.51%	48.19%	49.39%
Womens	41.79%	44.02%	44.89%
Service	36.32%	33.81%	33.11%
<b>Business/Finance</b>	17.02%	17.7%	18.66%
Mens	16.96%	17.84%	18.26%
Fishing/Hunting	14.73%	12.69%	11.68%
Automotive	13.53%	12.34%	12.15%
Health	13.3%	13.61%	14.04%

Rocky Mount Sneads Ferry Kenansville Summerfield Jonesville Stony Point Durham Biltmore Forest board Pikeville Lake Lure Rolesville Brices Creek Plain View Marshville <u>Intercultural Institute</u> Ikertown Apex Bermuda Run Columbus Morrisville Norlina Burlington (ontextual Ministry Jon Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

### Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	56.28%	51.56%	51.56%
Classified	35.48%	34.51%	33.41%
Sport	33.2%	30.73%	30.36%
Editorial Page	32.26%	28.52%	28.01%
Business/Finance	28.46%	25.41%	25.33%
Comics	28.23%	25.72%	25.09%
Food/Cooking	25.33%	23.6%	23.44%
Movie Listings & Reviews	24.53%	23.27%	23.69%
TV/Radio Listings	24.44%	23.02%	22.86%
Home/Gardening	23.11%	20.07%	19.86%
Travel	19.5%	17.26%	17.67%
Science/Technology	17.03%	15.01%	15.26%
Fashion	13.37%	14.27%	14.98%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Country	27.67%	21.25%	19.46%
Adult Contemporary	18.47%	15.38%	14.4%
CHR Contemp Hit Radio	16.84%	16.89%	16.97%
Rock	13.07%	9.96%	9.1%
Urban Contemporary	12.04%	25.01%	27.21%
News/Talk	11.57%	8.68%	8.29%
Oldies	10.85%	9.98%	9.63%
Classic Rock	10.66%	7.62%	7.02%
Alternative	7.8%	6.65%	6.12%
Variety	7.16%	7.86%	8.51%
Religious	6.85%	6.08%	6.31%
Soft Contemporary	6.51%	5.93%	5.63%
Jazz	4.85%	7.41%	8.53%
All News	4.72%	4.84%	5.61%
Classic Hits	4.14%	3.31%	2.94%
Sports	3.83%	3.04%	3.1%
All Talk	3.52%	3.24%	3.47%
Classical	3.11%	2.54%	2.71%

Boardman Grifton Emerald Isle Aulander Manteo Forest Oaks Wendeli Toast Beech Mountain Val Hereyer Stallings Rutherford College Forest City Lake Norman of Catawba <u>Intercultural Institute</u> st Laurinburg Elkin Cedar Rock Beulaville Warrenton King Cricket How Forest Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Delege Forest City Lake Norman of Catawba <u>Forest Catawba</u> Contextual Ministry Contextual Ministry Catabola Contextual Ministry Catabola Catabola Catabola Contextual Ministry Contextual Ministry Contextual Ministry Catabola Cat

### **Potential Multimedia Content:**

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

IULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Fox News Channel	65.7%	62.63%	62.58%
Satellite Dish	57.5%	52.78%	50.87%
Soapnet	51.47%	49.89%	50.24%
Other Video-On-Demand	41.08%	45.87%	44.35%
Sci-Fi Channel	38.6%	35.89%	35.98%
MSNBC	36.31%	34.12%	33.87%
Adult Pay Per View TV	34.63%	34.03%	33.22%
Nickelodeon	32.01%	29.37%	28.21%
TV Info From Sunday TV	31.05%	28.39%	28.99%
Magazine			
Subscribe Digital Cable	29.34%	31.17%	32.25%
Comedy Central	28.96%	27.08%	27.28%
Adult Swim	28.47%	24.27%	23.68%



Lifetime

21.55%

21.44%

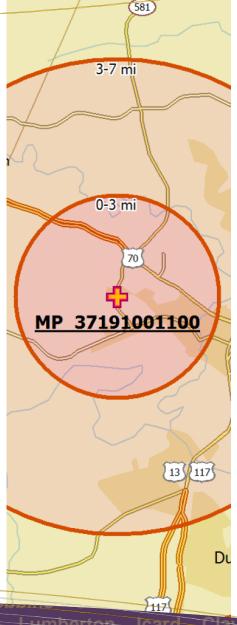
21.01%

#### **Communication Media Usage**

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Polkton Ramseur Oak Ridge Lewiston Woodville Mesic Mocksville Weldon Lumberton Icard Clays The Cedar Point Raynham South Rosemary Star Askewville Carolina Point Marion Pleasant Garden Wanchese Rhodhiss Rex Archdale Mooresboro Mint Hill Selma Boo Confectual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry

# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	19.86%	17.64%	17.41%
Medium Users (4-6)	10.54%	9.42%	9.58%
Light Users (1-3)	20.24%	19.1%	19.22%
Quintiles (20%)			
Newspaper I (Heavy)	1.5%	1.41%	1.27%
Newspaper II	1.68%	1.75%	1.81%
Newspaper III	2.2%	1.93%	1.92%
Newspaper IV	0.9%	0.76%	0.62%
Newspaper V (Light)	1.27%	1.06%	0.94%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	20.53%	20.98%	20.61%
Magazines II	9.3%	9.88%	9.67%
Magazines III	10.76%	10.68%	10.44%
Magazines IV	11.44%	12.42%	12.55%
Magazines V (Light)	0.65%	0.76%	0.84%
Outdoor I (Heavy)	5.41%	7.05%	7.32%
Outdoor II	2.08%	3.47%	3.6%
Outdoor III	3.07%	4.22%	4.29%
Outdoor IV	16.17%	16.44%	16.43%
Outdoor V (Light)	25.24%	25.29%	25.16%
Yellow Pages I	15.39%	15.68%	16.06%
(Heavy)			
Yellow Pages II	5.59%	6.63%	7.06%
Yellow Pages III	4.3%	7.11%	7.28%
Yellow Pages IV	22.32%	23.17%	23.62%
Yellow Pages V (Light)	2.45%	3.75%	4.13%

mville Franklinville Malden Eureka River Road Badin Valley Hill Ogden Stanfield Mount Olive Piney G tarrelisville Mount Gilead Waxhaw Forest Hills Fuquay-Varina Minnesott Monren Vanceboro Dalla Fearrington Four Oaks Southern Shores St. Helena Butner Shallotte for Contextual Ministry Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Mills River Trinity, Matthews, Andrews, South Weldon

# Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

(fifths / 20%) 2.96% 2.95% Presson   Drive Time I & II (Heavy) 3.22% 2.96% 2.95% Presson   Drive Time III (Medium) 0.82% 0.86% 0.85% Presson   Radio IV & V (Light) 1.93% 2.3% 2.46% Presson   Radio Media Quntiles (fifths / 20%) TV TV   Radio I & II (Heavy) 9.45% 10.72% 10.64%   Radio III (Medium) 5.75% 4.78% 4.48%   Radio IV & V (Light) 3.22% 3.91% Fresson   Cable TV Quntiles (fifths / 20%) TV 20%) TV	MEDIUM	0-3	3-7	7-10
fifths / 20%) 20%)   Drive Time I & II (Heavy) 3.22% 2.96% 2.95%   Drive Time III (Medium) 0.82% 0.86% 0.85% Prime   Drive Time III (Medium) 1.93% 2.3% 2.46% Prime   Radio IV & V (Light) 1.93% 2.3% 2.46% Prime   Radio Media Quntiles (fifths / V V V Fring   Radio I & II (Heavy) 9.45% 10.72% 10.64% Fring   Radio I & II (Medium) 5.75% 4.78% 4.48% Fring   Radio IV & V (Light) 3.22% 3.91% S.91% TV A   Cable TV Quntiles (fifths / V V 20%) TV A		MILES	MILES	MILES
Drive Time I & II (Heavy) 3.22% 2.96% 2.95% Pr   Drive Time III (Medium) 0.82% 0.86% 0.85% Pr   Radio IV & V (Light) 1.93% 2.3% 2.46% Pr   Radio Media Quntiles (fifths / 20%) 10.72% 10.64% Fr   Radio III (Medium) 5.75% 4.78% 4.48% Fr   Radio IV & V (Light) 3.22% 3.91% S.91% Fr   Cable TV Quntiles (fifths / 20%) 20% 20% 20%	Radio Drive Time Quntiles			
Drive Time III (Medium) 0.82% 0.86% 0.85%   Radio IV & V (Light) 1.93% 2.3% 2.46%   Radio Media Quntiles (fifths / 7V   20%) (fif   Radio I & II (Heavy) 9.45% 10.72% 10.64%   Radio III (Medium) 5.75% 4.78% 4.48%   Radio IV & V (Light) 3.22% 3.91% Fri   Cable TV Quntiles (fifths / 7V 20%) 20%	(fifths / 20%)			
Radio IV & V (Light) 1.93% 2.3% 2.46% Print   Radio Media Quntiles (fifths / 7V 7V 7V   20%) 71 70 70 10.64%   Radio I & II (Heavy) 9.45% 10.72% 10.64% Frint   Radio I & II (Medium) 5.75% 4.78% 4.48% Frint   Radio IV & V (Light) 3.22% 3.91% 3.91% TV   Cable TV Quntiles (fifths / 70%) 70% 70% 20%	Drive Time I & II (Heavy)	3.22%	2.96%	2.95%
Radio Media Quntiles (fifths / 20%)TV Ea (fifths / 10.72%Radio I & II (Heavy)9.45%10.72%10.64%Radio III (Medium)5.75%4.78%4.48%Radio IV & V (Light)3.22%3.91%S.91%Cable TV Quntiles (fifths / 20%)TV All 20%)20%)	Drive Time III (Medium)	0.82%	0.86%	0.85%
20%) (fifths / 20   Radio I & II (Heavy) 9.45% 10.72% 10.64%   Radio III (Medium) 5.75% 4.78% 4.48%   Radio IV & V (Light) 3.22% 3.91% S.91%   Cable TV Quntiles (fifths / 20%) TV All Da 20%) 20%)	Radio IV & V (Light)	1.93%	2.3%	2.46%
Radio I & II (Heavy) 9.45% 10.72% 10.64% Fringe I & I   Radio III (Medium) 5.75% 4.78% 4.48% Fringe III (M   Radio IV & V (Light) 3.22% 3.91% 3.91% Fringe IV (L   Cable TV Quntiles (fifths / 7V All Day 20%) 20%)	Radio Media Quntiles (fifths /			
Radio III (Medium)5.75%4.78%4.48%Fringe III (MeRadio IV & V (Light)3.22%3.91%3.91%Fringe IV (LigCable TV Quntiles (fifths / 20%)TV All Day Qu 20%)20%)	20%)			
Radio IV & V (Light)3.22%3.91%3.91%Fringe IV (Light)Cable TV Quntiles (fifths / 20%)TV All Day Quntiles20%)	Radio I & II (Heavy)	9.45%	10.72%	10.64%
Cable TV Quntiles (fifths /TV All Day Quntile20%)20%)	Radio III (Medium)	5.75%	4.78%	4.48%
20%) 20%)	Radio IV & V (Light)	3.22%	3.91%	3.91%
· · ·	Cable TV Quntiles (fifths /			
Cable I & II (Heavy)   12.75%   12.61%   13.18%   All Day I & II (Heavy)	20%)			
	Cable I & II (Heavy)	12.75%	12.61%	13.18%
Cable III (Medium)   4.03%   4.82%   4.71%   All Day III (Medium)	Cable III (Medium)	4.03%	4.82%	4.71%
Cable IV & V (Light) 30.86% 35.34% 35.82% All Day IV (Light)	Cable IV & V (Light)	30.86%	35.34%	35.82%

Hillsborough Lexington Randleman Cajah's Mountain Pantego Seven Springs Bladenboro Rutherford Falkiand Raleigh South Rosemary Sherrills Ford Rex Brogden Cramert Claston Summerfield Blow White Plains Plain View Peletier Spring Lake Bethel Icard Nags Head for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry

# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	12.26%	11.74%	11.68%
6:00am - 10:00am	14.32%	14.03%	14.51%
10:00am - 3:00pm	5.79%	10.22%	10.05%
3:00pm - 7:00pm	13.61%	15.45%	15.37%
7:00pm - Midnight	11.55%	11.37%	11.65%
Midnight - 6:00am	4.3%	6.98%	7.04%
Weekend Radio			
Listeners			
Dayparts [summary]	16.37%	16.25%	15.59%
6:00am - 10:00am	3.57%	3.27%	3.36%
10:00am-3:00pm	4.55%	4.79%	5.11%
3:00pm - 7:00pm	6.6%	8.66%	8.18%
7:00pm - Midnight	9.24%	10.16%	9.95%
Midnight - 6:00am	11.3%	13.06%	12.81%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	8.65%	7.73%	7.17%
Saturday: 8:00-11:00pm	9.28%	8.45%	8.53%
Sunday: 7:00-11:00pm	10.39%	10.16%	9.71%
9:00am-1:00pm	28.18%	26.33%	25.72%
9:00am-4:00pm	32.52%	30.53%	29.94%
4:00pm-7:00pm	29.13%	29.1%	29.61%
11:00pm-1:00am	44.34%	43.18%	42.95%
AVG Prime time Mon-Sun	2.52%	4.11%	4.17%

Rockfish Creswell Newland Stovall Rocky Mount Lawndale Creedmoor Kings Mountain Bogue Glen Ray City Baltour Lumber Bridge Laurinburg Unionville Leland Centerville Intercultural Institute Sunset Beach Carthage Black Mountain Seven Springs Ahoskie Ranlo Joi Contextual Ministry Scopyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Black Creek Weaverville Murraysville Stallings West Care

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10	<b>TV VIEWEI</b>	TV VIEWERS 0-3	TV VIEWERS 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Weekday				Weekend	Weekend	Weekend
6-7am	15.4%	16.11%	15.67%	Sat: 7-10ar	Sat: 7-10am 18.41%	Sat: 7-10am 18.41% 17.33%
7-9am	21.12%	21.97%	21.57%	Sat: 10am-	Sat: 10am-1pm 8.48%	Sat: 10am-1pm 8.48% 8.85%
9am-12noon	24.56%	20.81%	20.4%	Sat: 1-4pm	Sat: 1-4pm 25.59%	Sat: 1-4pm 25.59% 24.78%
12noon-4pm	7.96%	9.72%	9.55%	Sat: 4-6pm	Sat: 4-6pm 7.29%	Sat: 4-6pm 7.29% 7.36%
4-6pm	48.1%	47.42%	47.61%	Sat: 6-7pm	Sat: 6-7pm 2.11%	Sat: 6-7pm 2.11% 1.72%
6-7pm	21.7%	19.65%	19.21%	Sat: 7-8pm	Sat: 7-8pm 0.93%	Sat: 7-8pm 0.93% 0.81%
7-7:30pm	1.19%	1.34%	1.52%	Sat: 8-11pr	Sat: 8-11pm 9.28%	Sat: 8-11pm 9.28% 8.45%
7:30-8pm	11.6%	11.89%	11.9%	Sat: 11pm-	Sat: 11pm-1am 4.57%	Sat: 11pm-1am 4.57% 5.35%
8-11pm	8.65%	7.73%	7.17%	Sat: 1am-7	Sat: 1am-7pm 25.23%	Sat: 1am-7pm 25.23% 22.82%
11pm-12am	36.31%	34.12%	33.87%	Sun: 7-10a	Sun: 7-10am 2.01%	Sun: 7-10am 2.01% 2.2%
11pm-1am	44.34%	43.18%	42.95%	Sun: 10am	Sun: 10am-1pm 7.93%	Sun: 10am-1pm 7.93% 6.76%
1-6am	30.24%	30.77%	30.85%	Sun: 1-4pm	Sun: 1-4pm 6.91%	Sun: 1-4pm 6.91% 5.93%
				Sun: 4-7pm	Sun: 4-7pm 15.45%	Sun: 4-7pm 15.45% 14.04%
				Sun: 7-11p	Sun: 7-11pm 10.39%	Sun: 7-11pm 10.39% 10.16%
				Sun: 11pm	Sun: 11pm-1am 4.94%	Sun: 11pm-1am 4.94% 5.73%
				Sun: 1-7am	Sun: 1-7am 23.6%	Sun: 1-7am 23.6% 22.07%

vfield Old Fort White Plains Wilkesboro Robersonville Ronda Princeville Seima White Lake Cramerton beksville Belhaven Polkville Indian Beach Gibsonville Pantego Oak Citer Intercultural Institute er Half Moon Black Creek Teachey Whiteville Angier Red Springs Cave for Contextual Ministry Contextual Ministry Pines Spring Lake Kure Beach Barker Ten Mile Bal 59 Copyright 2011, Intercultural Institute for Contextual Ministry Pines Spring Lake Kure Beach Barker Ten Mile Bal 59

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

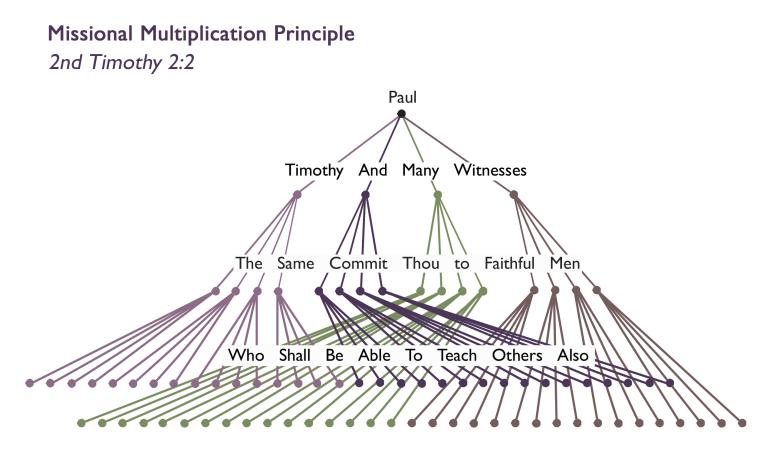
- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

onesville Harrells Seaboard Bakersville Bear Grass Atkinson Dobbins Heights Elrod Cornelius Pumpki Haremont Stony Point Lansing Halifax Fountain Harkers Island Columbra Pine evel Reidsville Montrea Watha Washington Park Altamahaw Nashville Aulander New Londo Jor Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# **Biblical Missional Multiplication**

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.



Forest City Silver Lake Norling Simpson Topsail Beach Summerfield Powellsville Pikeville Catawba Salemburg Altamahaw Sharpsburg Lake Waccamaw Seven Devils Several Intercultural Institute on Hendersonville Halifax Lake Junaluska Sawmills Havelock Jackson for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Marietta Mars Hill Vanceboro Sanford Tarboro

# **Establishing Redemptive Relationships**

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

#### **Communication Steps**

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



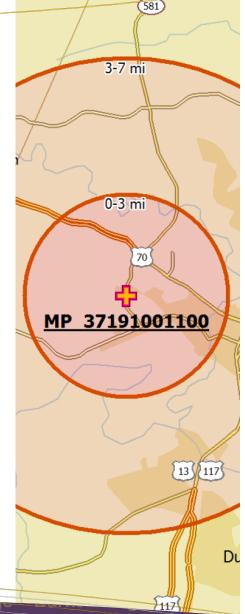


#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



East Flat Rock Erwin Swannanoa Banner Elk Whitakers Taylorsville Black Creek Calab's Mountain Swannanoa Banner Elk Whitakers Taylorsville Black Creek Calab's Mountain Swannanoa Contextual Rock Mesic Ministry Old Fort New Long Keener Mount Pleasant Norwood Everetts Piney Green Ranlo Neu Toto Contextual Ministry Center Elizabe Copyright 2011, Intercultural Institute for Contextual Ministry Springs Stovall Lansing Lake Junaluska Macon Tu 64

## Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



#### **APPENDIX: BCNC Churches by Distance**

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Rosewood First - Goldsboro	562 NC Highway 581 S Goldsboro, NC 27530	3.02 mi	279	Plateauing
2	Princeton - Princeton	211 S Pearl St Princeton, NC 27569	5.03 mi	191	Growing
3	Goldsboro Korean - Goldsboro	1202 Collier St Goldsboro, NC 27530	5.04 mi	0	Insufficient Data
4	Love Memorial - Goldsboro	192 Woodland Church Rd Goldsboro, NC 27530	5.89 mi	134	Plateauing
5	Horeb International Community of Goldsbo	192 Woodland Church Rd Goldsboro, NC 27530	5.89 mi	78	Plateauing
6	Goldsboro First - Goldsboro	125 S John St Goldsboro, NC 27530	6.18 mi	309	Plateauing
7	Northview - Goldsboro	600 Patetown Rd Goldsboro, NC 27530	6.75 mi	33	Plateauing
8	Pineview - Goldsboro	3357 US Highway 117 N Goldsboro, NC 27530	6.97 mi	39	Declining
9	Calvary - Goldsboro	601 US 70 Bypass Goldsboro, NC 27533	7.57 mi	32	Plateauing
10	Crossway	1201 Patetown Rd Goldsboro, NC 27530	7.59 mi	0	Insufficient Data
11	Madison Avenue	1703 E Laurel St Goldsboro, NC 27530	7.60 mi	120	Declining
12	Falling Creek - Goldsboro	498 Falling Creek Church Rd Goldsboro, NC 27530	7.96 mi	72	Declining
13	Hephzibah - Princeton	4633 US 70 E Princeton, NC 27569	8.47 mi	122	Plateauing
14	Gateway Community Church	401 W Main St Pikeville, NC 27863	8.72 mi	0	Insufficient Data
15	Pikeville First	207 Big Daddy's Road Pikeville, NC 27863	9.06 mi	36	Growing

Yadkinville Coldsbore Cooleemee Dillsboro Weaverville Boonville Indian Beach Black Mountain Trent P Saratoga Elizabethtown Bolton Misenheimer Lake Santeetlah Lucared Schward Pleasant Hill Hinde Beach Cajah's Mountain Brices Creek Hildebran Morganton Pilot Mount for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **APPENDIX: BCNC Churches by Distance - Continued**

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Parrish Memorial - Selma	606 Parrish Memorial Rd	9.58 mi	57	
		Selma, NC 27576		-	Plateauing
17	Adamsville - Goldsboro	1302 N Berkeley Blvd Goldsboro, NC 27534	9.75 mi	376	Declining
18	New Life - Goldsboro	800 S Harding Dr Goldsboro, NC 27534	9.83 mi	85	Plateauing
19	Emmaus - Dudley	714 Emmaus Church Road Dudley, NC 28333	10.25 mi	116	Plateauing
20	Sardis - Smithfield	5444 Brogden Rd Smithfield, NC 27577	10.58 mi	112	Plateauing
21	Pine Level - Pine Level	110 S Peedin Ave Pine Level, NC 27568	10.81 mi	89	Plateauing
22	Anointed Vision - Goldsboro	3006 Central Heights Rd Goldsboro, NC 27534	11.14 mi	15	Insufficient Data
23	Trinity Missionary - Goldsboro	1086 Nc Highway 111 S Goldsboro, NC 27534	11.14 mi	196	Growing
24	Mision Bau Monte Nelson - Eureka	206 West Main St Eureka, NC 27830	11.74 mi	0	Insufficient Data
25	Mount Nelson - Fremont	206 W Main St Fremont, NC 27830	11.74 mi	77	Growing
26	Fremont Missionary - Fremont	108 N Vance St Fremont, NC 27830	11.76 mi	48	Plateauing
27	Community - Goldsboro	351 Antioch Rd Goldsboro, NC 27534	11.99 mi	27	Growing
28	Micro First - Micro	106 W Wilson St Micro, NC 27555	12.15 mi	60	Plateauing
29	Kenly - Kenly	306 E 2nd St Kenly, NC 27542	12.64 mi	214	Growing
30	Jordan's Chapel - Mount Olive	5663 US Highway 13 S Mount Olive, NC 28365	12.77 mi	61	Declining

Cary Apex McFarlan Vandemere Selma Morrisville Gastonia Catawba Macon Sandy Creek St. Steph Raynham Grandfather Denton Lilesville JAARS Speed Matthews Intercultural Institute solale Southport Shallotte West Canton Murraysville Barker Ten Mile V Grantsboro Spindale East Sp 67 Copyright 2011, Intercultural Institute for Contextual Ministry

## **APPENDIX: BCNC Churches by Distance - Continued**

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	<b>IICM CGR</b>
31	Pinkney - Fremont	3157 NC Highway 581 N Fremont, NC 27830	12.82 mi	68	Plateauing
32	Hispanic Mission-Kenly - Kenly	109 N Gardner Ave Kenly, NC 27542	12.95 mi	36	Growing
33	Faith - Selma	204 Ricks Rd Selma, NC 27576	13.47 mi	27	Growing
34	Selma - Selma	1500 N Webb St Selma, NC 27576	13.62 mi	133	Growing
35	Carters Chapel - Selma	3644 Old Beulah Rd Selma, NC 27576	13.84 mi	60	Declining
36	North Smithfield - Smithfield	19 Dail St Smithfield, NC 27577	14.53 mi	38	Growing
37	Wilson's Mills - Wilsons Mills	652 Swift Creek Rd Smithfield, NC 27577	14.63 mi	262	Growing
38	Pisgah - Smithfield	3689 NC Hwy 210 Smithfield, NC 27577	14.63 mi	109	Declining
39	Stevens Chapel - Smithfield	2850 Stevens Chapel Rd Smithfield, NC 27577	14.63 mi	67	Plateauing
40	Thanksgiving - Selma	6701 NC HIGHWAY 42 E Selma, NC 27576	14.87 mi	57	Growing
41	Calvary - Selma	4627 Buffalo Rd Selma, NC 27576	15.15 mi	46	Declining
42	Cornerstone - Four Oaks	5058 US Highway 701 S Four Oaks, NC 27524	15.24 mi	97	Plateauing
43	Smithfield First - Smithfield	202 S 4th St Smithfield, NC 27577	15.46 mi	541	Plateauing
44	Smithfield First Hispanic Mission - Smith	202 S 4th St Smithfield, NC 27577	15.46 mi	73	Growing
45	Pauline - Four Oaks	Stricklands Crossroads Rd Four Oaks, NC 27524	16.10 mi	50	Plateauing

Autryville Calabash Pleasant Hill Troutman Stony Point Ansonville Bayshore Hyrtle Grove Wake Forest Henderson Weddington Kitty Hawk Connelly Springs Westport Moravia Intercultural Institute Marshall Gree Tryon Goldston Arapahoe Topsail Beach Eureka Bonnetsville East Ar Contextual Ministry Love Valley Mount Holly Gover Jamestown Hot Spi68 Copyright 2011, Intercultural Institute for Contextual Ministry Oak City, Maysville, Creswell, Seaboard, Bakers



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