MissionSite
top unreached locations

SUNSET BEACH, NC

CENSUS TRACT: 37019020502
REGION: Region 3: Southeast Coast
COUNTY: Brunswick
SITESCAPE: Townscape
DENSITY PATTERN: M

iMultiply
CONGREGATIONAL
REPRODUCTION

In partnership with the:

Intercultural Institute
for Contextual Ministry

North Carolina Baptists
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MissionSite (TM)
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Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3703	Region 3: Southeast Coast
3	County Location	37019	Brunswick
4	Zipcode	28468	Brunswick
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.14	Small towns adjacent to a medium town
8	Sitescape Density Pattern	M	10000-50000-50000

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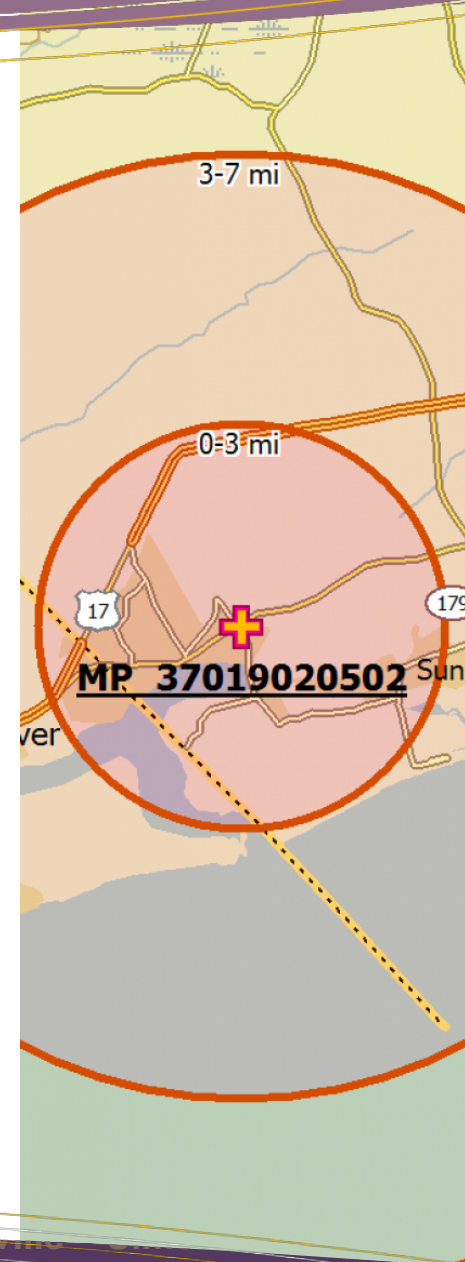
Site Location Summary - Map of the Site Location
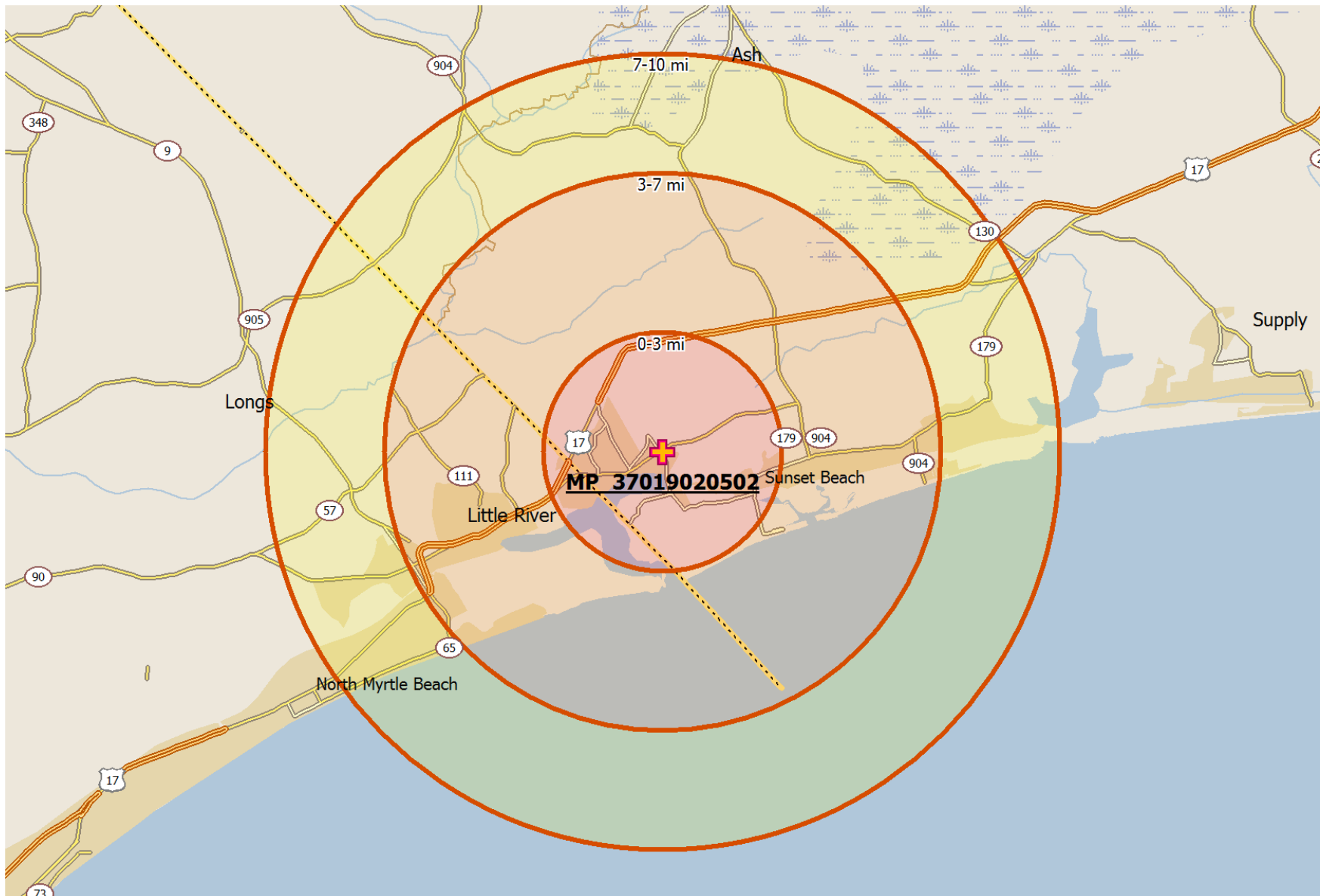
Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	2	County in metro area of 250,000 to 1 million population
4	NCHS Rural Urban Codes	3	Medium Metro - counties in a metropolitan statistical area of 250,000 to 999,999 population
5	NCES Urban Centric Locale Codes	42	Rural: Distant: Census-defined rural territory that is more than 5 miles but less than or equal to 25 miles from an urbanized area, as well as rural territory that is more than 2.5 miles but less than or equal to 10 miles from an urban cluster.
6	IICM RUCA Values Index	52	Small town core commuting: Secondary flow 10% to 30% to an Urban Area
7	ERS RUCA Commuting Value	7	Small town core: primary flow within an Urban Cluster of 2,500 to 9,999 (small urban cluster)
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

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Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	8,853	21,243	22,853
2010 Households	4,409	9,763	10,271
2010 Group Quarters Population	0	301	201

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	20	26	23
Language Diversity National Index	33	19	31
Foreign Born Diversity National Index	46	56	47
Ancestry Diversity National Index	90	87	81
Racial Diversity National Index	20	32	34

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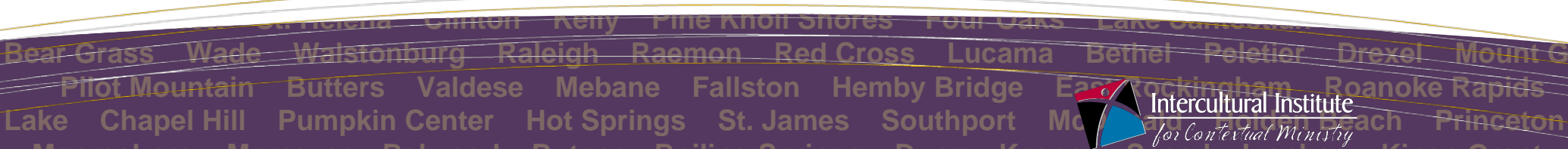
Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	1	True

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True

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Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	99	2.25%
Mainstay Communities	Established, Diverse Households	2,572	58.34%
Working Communities	Blue-collar, Working Families	160	3.63%
Country Communities	Rural, Agri. & Mining Families	394	8.94%
Aspiring Communities	Young Singles / Aspiring-Multihousing	1,184	26.85%
Urban Communities	High Density, Inner-city Neighborhoods	0	0%

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Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.

2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Using the Site Location Summary

Issues for Your Consideration - continued

3.   Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.

4.   Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.

5.   The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	32,447	3,121	9.62%
Unreached %	67.07%	70.78%	105.54
Religious But NOT Evangelical HH	8,000	833	10.41%
Religious But NOT Evangelical %	16.54%	18.89%	114.26
Spiritual But NOT Relig or Evang HH	6,078	575	9.46%
Spiritual But NOT Relig or Evang %	12.56%	13.04%	103.77
Not Evangelical, Not Interested HH	18,394	1,713	9.31%
Not Evangelical, Not Interested %	38.02%	38.85%	102.18

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Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE RING	PERCENT &INDEX
Num of BCNC Churches	55	1	1.82%
Active BCNC Attenders	4,524	18	0.4%
Active Evangelical Households	4,995	404	8.09%
Active Evangelical Percent	10.32%	9.16%	88.72
Inactive Evangelical Households	10,937	884	8.09%
Inactive Evangelical Percent	22.61%	20.06%	88.72
# New Churches Needed	0	1	0%

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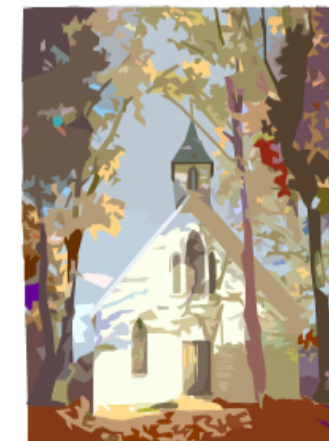
Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Bonaparte - Calabash	2.28 mi	18	Plateauing	16	Shell Point - Shallotte	10.35 mi	76	Declining
2	Jennies Branch - Shallotte	3.47 mi	137	Plateauing	17	Cristo La Unica Esperanza	10.61 mi	0	Insufficient Data
3	Ocean View - Ocean Isle Beach	3.47 mi	0	Insufficient Data	18	Soldier Bay - Ash	10.61 mi	95	Plateauing
4	Old Shallotte - Ocean Isle Beach	3.47 mi	120	Growing	19	Boones Neck - Supply	11.18 mi	25	Plateauing
5	Cornerstone	3.47 mi	0	Insufficient Data	20	Trinity Missionary - Shallotte	11.63 mi	55	Plateauing
6	Beulah - Calabash	3.93 mi	78	Declining	21	Oak Grove - Supply	12.03 mi	59	Declining
7	Open Door Baptist Ministries - Shallotte	6.76 mi	0	Insufficient Data	22	Riverside - Tabor City	12.13 mi	0	Insufficient Data
8	Friendship - Longwood	7.05 mi	62	Growing	23	Gores Chapel - Nakina	12.16 mi	53	Growing
9	Longwood - Ash	7.64 mi	40	Plateauing	24	Brunswick Islands - Supply	12.59 mi	180	Declining
10	Calvary - Shallotte	7.88 mi	176	Plateauing	25	Seven Creeks - Nakina	13.42 mi	77	Plateauing
11	Shallotte First - Shallotte	8.22 mi	300	Plateauing	26	New Britton - Ash	13.66 mi	82	Growing
12	New Beginnings - Shallotte	8.24 mi	235	Insufficient Data	27	Mount Pisgah - Supply	13.91 mi	123	Plateauing
13	Zion Missionary - Ash	8.43 mi	35	Growing	28	Fellowship - Ash	13.99 mi	0	Insufficient Data
14	Grace - Shallotte	9.23 mi	0	Insufficient Data	29	Dulah - Tabor City	14.19 mi	112	Declining
15	Olyphic - Tabor City	9.77 mi	71	Growing	30	Prospect - Supply	14.62 mi	14	Declining

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Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.

2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.

3. The list of churches on page 13 only includes BCNC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

Current Demographic Summary

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	50,985	3,439	6.75%
2000 Population	73,143	5,710	7.81%
2010 Population	110,730	8,853	8%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	20,069	1,532	7.63%
2000 Households	30,438	2,702	8.88%
2010 Households	48,379	4,409	9.11%

Location Types in this MissionSite
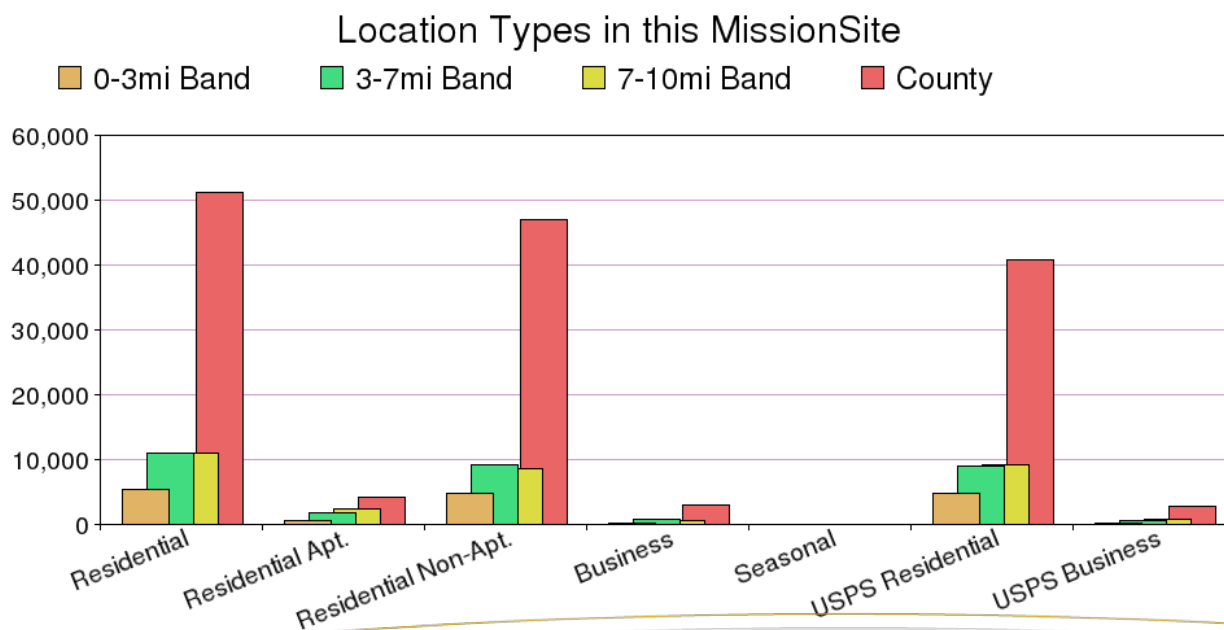
Location Type	0-3mi Band
Residential	5,429
Residential Apt.	699
Residential Non-Apt.	4,730
Business	235
Seasonal	0
USPS Residential	4,785
USPS Business	248

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Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

Age Group Percentages

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	4.36%	2.71%	62.16
4-5 Years	2.12%	0.69%	32.55
6-8 Years	3.14%	1.32%	42.04
9-11 Years	3.03%	1.48%	48.84
12-13 Years	1.96%	1.21%	61.73
14-17 Years	3.95%	1.83%	46.33
18-19 Years	1.97%	1.24%	62.94
0-5 Years	6.48%	3.4%	52.47
6-12 Years	7.16%	3.45%	48.18
13-19 Years	6.89%	3.64%	52.83
< 20 Years	20.53%	10.49%	51.1
20-34 Years	15.61%	7.96%	50.99
35-44 Years	11.14%	7.43%	66.7
45-64 Years	29.59%	35.89%	121.29
65-74 Years	15.14%	26.08%	172.26
75+ Years	7.97%	12.11%	151.94
Median Age	47	61	128.5
Median Age (Male)	46	59	130.2
Median Age (Female)	49	61	124.64
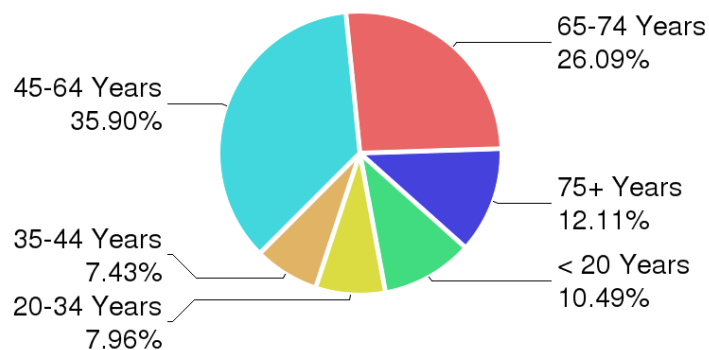
Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	83.3%	90.97%	109.21
Black, African-American	11.38%	4.26%	37.41
Native American	0.62%	0.58%	92.18
Asian	0.52%	0.64%	122.71
Pacific Island, Hawaiian	0.04%	0%	0
Other/Multiple Races	4.12%	3.55%	86
Hispanic	0%	4.37%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	82,619	7,703	
Less than 9th Grade	4.71%	2.53%	185.99
No High School Diploma	10.73%	7.4%	145.01
High School Graduate	34.01%	32.33%	105.22
Some College, no degree	20.52%	21.47%	95.58
Associate Degree	9%	7.36%	122.21
College Degree	14.56%	19.65%	74.07
Graduate/Prof. degree	6.47%	9.26%	69.92

Race/Ethnicity Comparison

■ County Percents ■ Site Percents
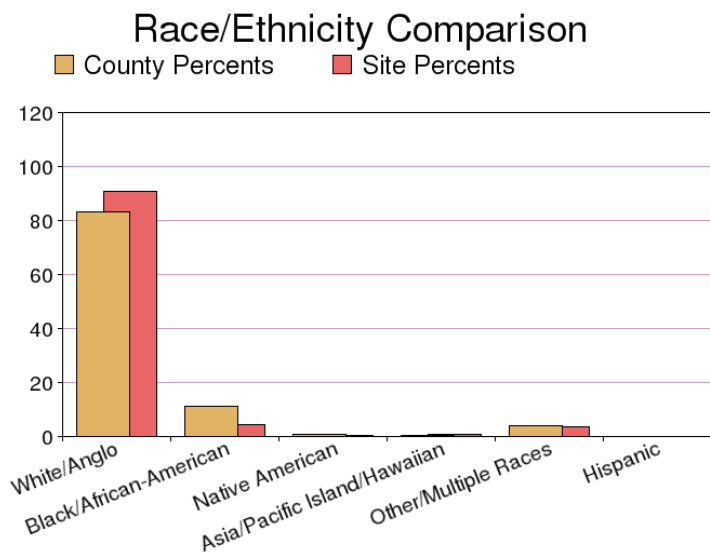
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Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< $10,000	6.53%	4.35%	93.14
$10,000 to $19,999	11.59%	11.36%	98.06
$20,000 to $29,999	10.95%	11.02%	100.69
$30,000 to $49,999	24.65%	23.54%	95.5
$50,000 to $59,999	9.6%	8.23%	85.73
$60,000 to $69,999	8.8%	10.55%	119.83
$70,000 to $79,999	6.46%	7.08%	109.48
$80,000 to $89,999	4.78%	5.01%	104.84
$90,000 to $99,999	3.27%	3.74%	114.59
$100,000 to $124,999	6.32%	5.81%	91.86
$125,000 to $149,999	2.8%	3.33%	119.04
$150,000 to $199,999	2.7%	3.36%	124.16
$200,000 to $249,999	0.72%	1.09%	151.78
$250,000 or more	0.83%	1.43%	172.82
Median Household	46,643	50,859	109.04
Average Household	60,940	69,845	114.61
Per Capita Household	26,815	34,784	129.72
Family/Non-Family Household Income			
Median Family Income	56,171	62,880	111.94
Average Family Income	70,352	81,949	116.48
Median Non-Family Income	30,322	31,730	104.64
Average Non-Family Income	42,691	43,885	102.8

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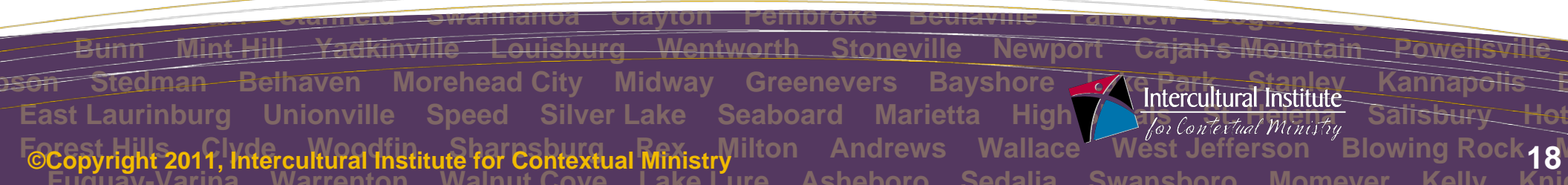
Current Demographic Summary

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			Index
% Family Households	65.97%	64.89%	98.36
Families with Children	29.35%	17.01%	57.95
Families without Children	36.62%	47.88%	130.75
Non-Family Households			
% Non-Family Households	34.03%	35.11%	103.18
Non-Families with Children	1.14	0.32	27.78
Non-Families without Children	32.88	34.79	105.8
Housing Units			Index
Total Housing Units	80,527	9,176	
Vacant percent	39.92%	51.95%	130.13
Owned percent	43.92%	38.7%	88.11%
Rented Percent	16.16%	9.35%	57.88
Households by Size			Index
Avg household size	2.27	2.01	88.55
Avg family hh size	2.85	2.52	88.42
Avg non-family hh size	1.15	1.06	92.17
Households By Count of Persons			Percent
One	13,011	1,290	9.91%
Two	20,580	2,302	11.19%
Three or Four	12,103	681	5.63%
Five+	2,685	136	5.07%

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Projected Demographic Summary

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	50,985	3,439	6.75%
2000 Population	73,143	5,710	7.81%
2010 Population	110,730	8,853	8%
2015 Population	129,070	10,425	8.08%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	20,069	1,532	7.63%
2000 Households	30,438	2,702	8.88%
2010 Households	48,379	4,409	9.11%
2015 Households	55,516	5,098	9.18%

Household Change from 1985 to 2030
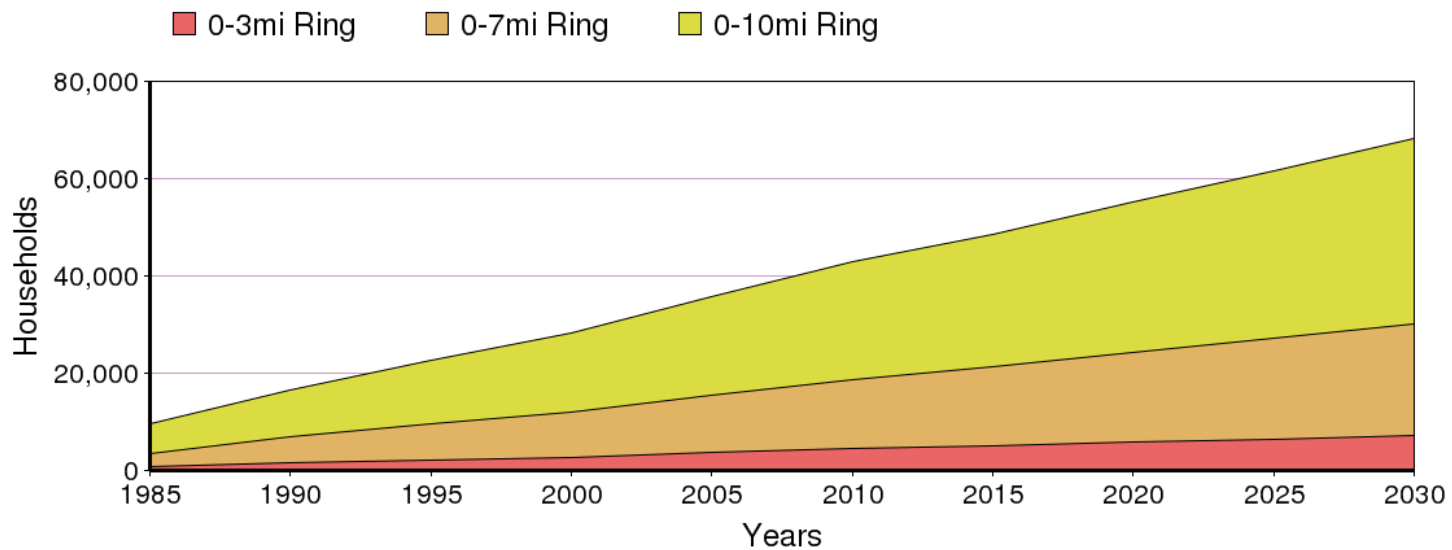
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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.
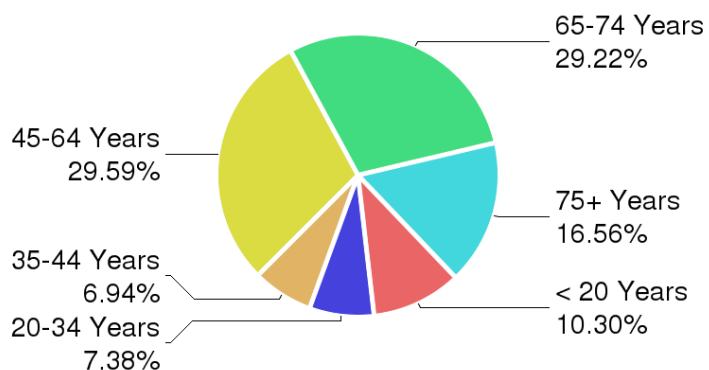
For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

Projected Age Group Percentages

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	2.71%	2.27%	83.76
4-5 Years	0.69%	0.75%	108.7
6-8 Years	1.32%	1.48%	112.12
9-11 Years	1.48%	1.49%	100.68
12-13 Years	1.21%	1.29%	106.61
14-17 Years	1.83%	1.93%	105.46
18-19 Years	1.24%	1.1%	88.71
0-5 Years	3.4%	3.02%	88.82
6-12 Years	3.45%	3.62%	104.93
13-19 Years	3.64%	3.66%	100.55
< 20 Years	10.49%	10.3%	98.19
20-34 Years	7.96%	7.38%	92.71
35-44 Years	7.43%	6.94%	93.41
45-64 Years	35.89%	29.58%	82.42
65-74 Years	26.08%	29.21%	112
75+ Years	12.11%	16.55%	136.66
Median Age	47	63	132.78
Median Age (Male)	46	62	136.29
Median Age (Female)	49	62	128.53

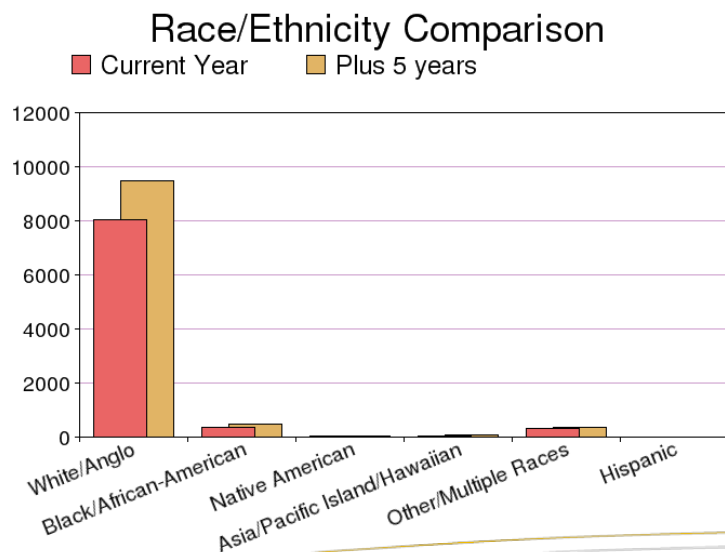Intercultural Institute
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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	90.97%	90.85%	99.86
Black, African-American	4.26%	4.5%	105.64
Native American	0.58%	0.57%	98.24
Asian	0.64%	0.73%	113.23
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	3.55%	3.35%	94.39
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	7,703	9,094	
Less than 9th Grade	2.53%	2.08%	82.1
No High School Diploma	7.4%	6%	81.14
High School Graduate	32.33%	32.3%	99.91
Some College, no degree	21.47%	20.04%	93.31
Associate Degree	7.36%	8.25%	112.04
College Degree	19.65%	21.37%	108.71
Graduate/Prof. degree	9.26%	9.97%	107.75

Race/Ethnicity Comparison

Legend: Current Year, Plus 5 years

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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< $10,000	4.35%	3.81%	87.39
$10,000 to $19,999	11.36%	10.22%	89.94
$20,000 to $29,999	11.02%	10%	90.76
$30,000 to $49,999	23.54%	22.5%	95.57
$50,000 to $59,999	8.23%	8%	97.21
$60,000 to $69,999	10.55%	11.49%	108.99
$70,000 to $79,999	7.08%	7.57%	97.02
$80,000 to $89,999	5.01%	5.57%	101.36
$90,000 to $99,999	3.74%	3.67%	98.02
$100,000 to $249,999	5.81%	6.53%	112.5
$125,000 to $149,999	3.33%	3.69%	110.61
$150,000 to $199,999	3.36%	3.86%	115.12
$200,000 to $249,999	1.09%	1.26%	115.31
$250,000 or more	1.43%	1.63%	113.94
Median Household	50,859	54,672	107.5
Average Household	69,845	74,293	106.37
Per Capita Household	34,784	36,331	104.45
Family/Non-Family Household Income			
Median Family Income	62,880	65,735	104.54
Average Family Income	81,949	89,051	108.67
Median Non-Family Income	31,730	35,779	112.76
Average Non-Family Income	43,885	48,809	111.22

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Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	64.89%	62.04%	95.61
Families with Children	17.01	17.07	100.32
Families without Children	47.88	47.33	98.86
Non-Family Households			
% Non-Family Households	35.11%	37.96%	108.11
Non-Families with Children	0.32	0.41	108.11
Non-Families without Children	34.79	37.54	107.91
Housing Units			
Total Housing Units	9,176	10,544	114.91%
Vacant percent	51.95%	51.65%	99.42
Owned percent	38.7%	38.91%	100.55
Rented Percent	9.35%	9.43%	100.82
Households by Size			
Avg household size	2.01	2.04	101.49%
Avg family hh size	2.52	2.65	105.16%
Avg non-family hh size	1.06	1.05	99.06%
Households By Count of Persons			
One	1,290	1,603	124.26%
Two	2,302	2,492	108.25%
Three or Four	681	814	119.53%
Five+	136	188	138.24%

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Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Foreign Born Pop	276	632	505
Northern Europe	75	96	75
Western Europe	38	74	56
Southern Europe	25	16	14
Eastern Europe	6	31	35
Other Europe	0	0	0
Eastern Asia	2	12	9
So. Central Asia	2	13	15
SE Asia	6	13	9
Western Asia	1	4	1
Other Asia	0	0	0

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Eastern Africa	0	0	0
Middle Africa	0	0	0
Northern Africa	0	5	8
Southern Africa	0	0	0
Western Africa	0	0	0
Other Africa	0	0	0
Oceania	0	0	0
Caribbean	1	27	21
Central Amer.	90	246	139
South America	13	26	28
North America	17	69	95
Born at sea	0	0	0

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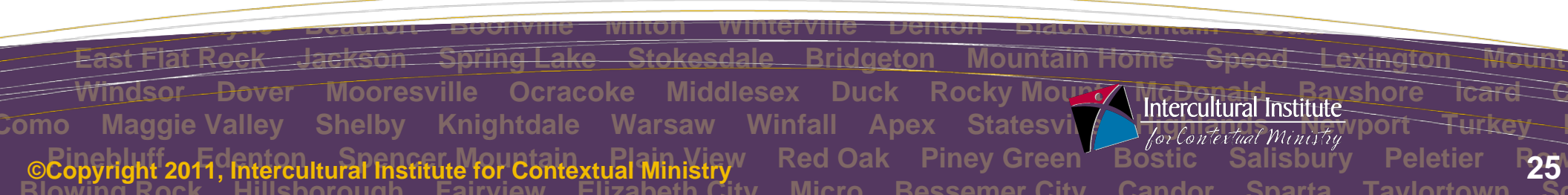
Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	4,299	15,468	13,816
Spanish	222	474	421
Other Indo-Euro language	93	277	293
French (incl. Patois, Cajun)	30	82	77
French Creole	0	0	0
Italian	16	29	9
Portuguese	3	8	2
German	23	81	99
Yiddish	0	0	0
Other West Germanic	6	16	8
A Scandinavian Language	2	4	5
Greek	3	4	11
Russian	0	0	0
Polish	6	29	47
Serbo-Croatian	0	4	5
Other Slavic Language	2	6	0
Armenian	0	0	0
Persian	0	4	12
Gujarathi	2	1	5
Hindi	0	0	0
Urdu	0	0	0

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
Other Indo-Euro	0	9	13
Asian/PI languages	0	0	0
Chinese	0	3	6
Japanese	4	9	18
Korean	0	2	5
Mon-Khmer, Cambodian	0	0	0
Miao, Hmong	0	0	0
Thai	0	0	7
Laotian	0	0	0
Vietnamese	1	1	0
Other Asian	0	0	0
Tagalog	3	7	7
Other Pacific Is	6	10	4
Other languages	3	19	0
Navajo	0	0	0
Other Native N. American	0	0	0
Hungarian	0	2	0
Arabic	1	12	0
Hebrew	0	5	0
African languages	0	0	0
Other unspecified	2	0	0

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Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Reporting ancestry	3,731	13,047	11,825
Arab	7	13	13
Armenian	0	6	4
Austrian	3	11	16
British	14	57	66
Canadian	5	45	76
Croatian	3	3	5
Czech	16	35	31
Czechoslovak	3	20	27
Danish	10	36	27
Dutch	62	124	95
English	586	1,881	1,542
European	14	50	84
Finnish	5	8	2
French (not Basque)	62	295	355
French Canadian	28	110	133
German	554	1,506	1,333
Greek	13	51	56
Hungarian	28	87	75
Iranian	0	5	11

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Irish	507	1,417	1,184
Italian	233	673	677
Lithuanian	12	29	33
Norwegian	25	64	59
Polish	98	271	247
Portuguese	12	17	8
Romanian	0	10	17
Russian	13	57	68
Scandinavian	0	1	1
Scotch-Irish	147	513	481
Scottish	145	341	231
Slovak	25	38	18
Subsaharan African	13	79	80
Swedish	22	77	56
Swiss	13	21	11
Ukrainian	4	22	20
US/American	565	2,261	1,978
Welsh	22	84	65
West Indian	0	14	13
Yugoslavian	3	3	5
Other	459	2,710	2,623

Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?

2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?

3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Using the Demographic Indicators

Issues for Your Consideration - continued

4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?

5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?

6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.
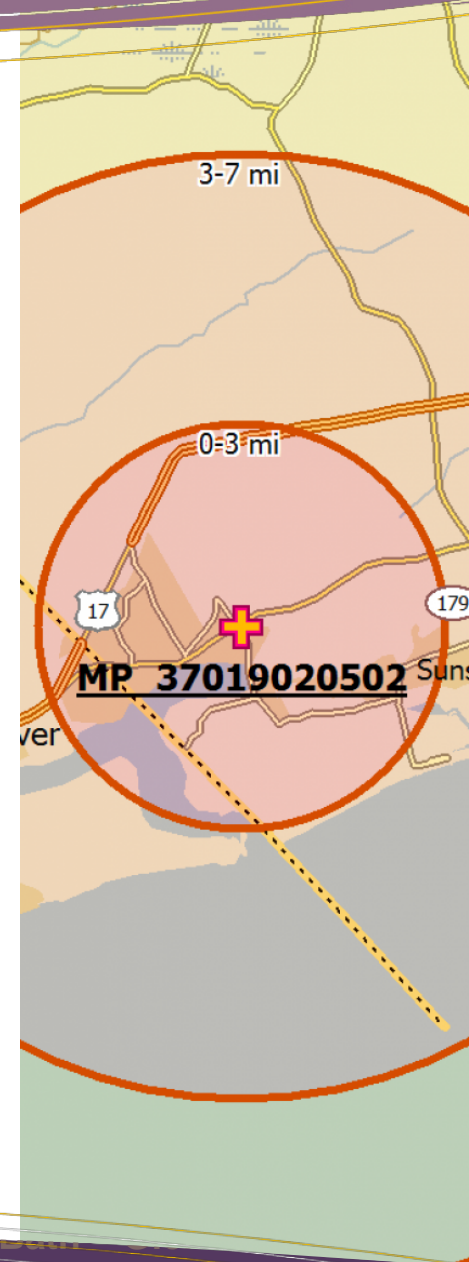
Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	4,409	100%	3,121	100%
AFFLUENT SUBURBIA	36	0.82%	29	0.93%
America's Wealthiest	36	0.82%	29	0.93%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	63	1.43%	42	1.35%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	63	1.43%	42	1.35%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	7	0.16%	4	0.13%
Successful Urban Sprawl	2	0.05%	0	0%
2nd City Homebodies	0	0%	1	0.03%
Prime Middle America	0	0%	0	0%
Urban Optimists	5	0.11%	0	0%
Family Convenience	0	0%	3	0.1%
Mid-Market Enterprise	0	0%	0	0%

Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	4,409	100%	3,121	100%
BLUE COLLAR BACKBONE	0	0%	0	0%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	2,565	58.18%	1,819	58.28%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	59	1.34%	38	1.22%
Professional Urbanites	1,624	36.83%	1,174	37.62%
Urban Advancement	85	1.93%	57	1.83%
Amer. Great Outdoors	565	12.81%	362	11.6%
Mature America	232	5.26%	188	6.02%
METRO FRINGE	160	3.63%	110	3.52%
Steadfast Conservative	160	3.63%	110	3.52%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

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Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	4,409	100%	3,121	100%
REMOTE AMERICA	339	7.69%	206	6.6%
Hardy Rural Fam.	332	7.53%	202	6.47%
Rural Southern Living	0	0%	0	0%
Coal & Crops	7	0.16%	4	0.13%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	1,184	26.85%	877	28.1%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	1,143	25.92%	847	27.14%
Stable Careers	41	0.93%	30	0.96%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	55	1.25%	34	1.09%
Aspiring Hispania	0	0%	0	0%
Industrious Country Living	0	0%	0	0%
America's Farmland	55	1.25%	0	0%
Comfy Country Living	0	0%	34	1.09%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

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Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	4,409	100%	3,121	100%
STRUGGLING SOCIETIES	0	0%	0	0%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	0	0%	0	0%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?

2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?

3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?

4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?

5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?
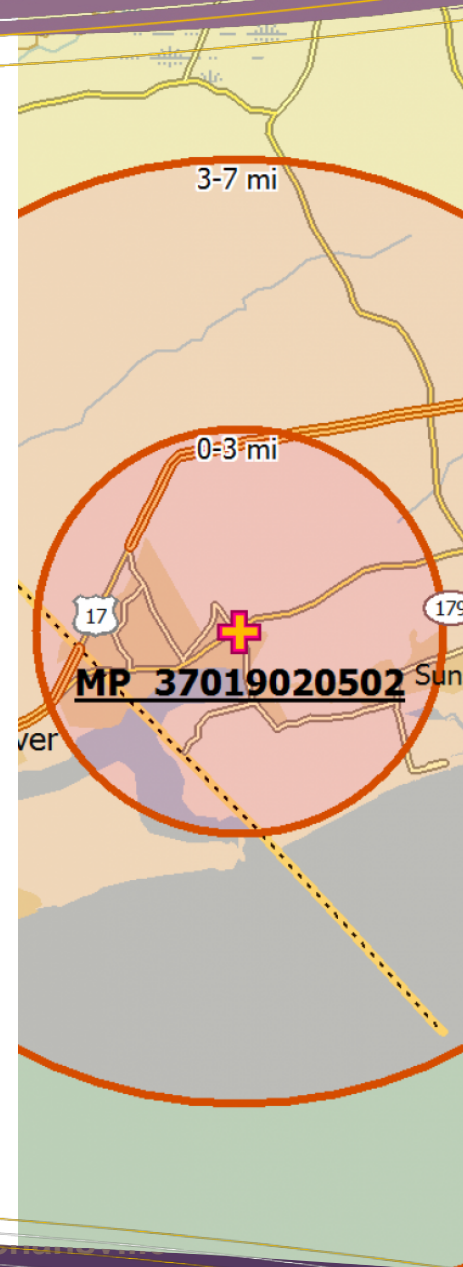
Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).
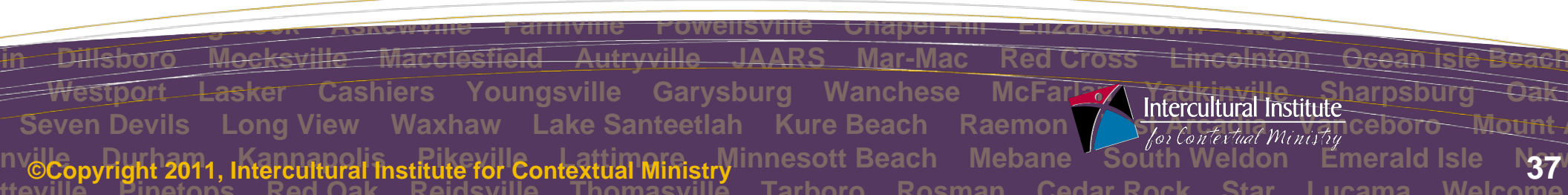
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Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
PC-HH Own	75%	76%	75%
Use Comp. for Internet/E-mail	58%	60%	58%
Internet Use: E-Mail	48%	49%	47%
Use Comp. for Word Processing	39%	40%	38%
Use Comp. for Comp. Games	35%	36%	36%
Use Comp. for Digital Camera Photo Editing	30%	32%	31%
Use Comp. for Shopping	29%	30%	30%
Use Comp. for News/Info./Data Service	26%	27%	24%
HH Owns DVD Player	26%	26%	25%
Internet Use: News/ Weather	26%	27%	26%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Use Comp. for Banking	25%	27%	27%
Use Comp. for Education	25%	26%	26%
Internet Use: Banking	21%	22%	22%
PC-Network-HH Has One	16%	16%	15%
Use Comp. for Personal Financial Mngmnt	15%	15%	14%
Use Comp. for Accounting	13%	14%	13%
Use Comp. for Filing/DB Mngmnt	13%	12%	11%
Internet Use: Shopping: Gathered Info. for Shopping	12%	12%	11%
Internet Use: Research/ Education	12%	11%	10%
Internet Use: Travel Reservations	11%	11%	9%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Listening To Music	64%	64%	64%
Dining Out (Not Fast Food)	59%	60%	59%
Reading Books	59%	57%	56%
Card Games	44%	43%	42%
Gardening	35%	37%	36%
Cooking for Fun	34%	35%	34%
Go To A Beach/Lake	34%	35%	34%
Board Games	27%	27%	28%
Visit Museum	23%	23%	21%
Photography	19%	20%	19%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Any Ailment	74%	74%	73%
Gen./Fam. Practitioner	40%	41%	41%
Dentist	35%	35%	33%
Eye Dr.	28%	27%	26%
Hypertension/High Blood Pressure	25%	24%	24%
High Cholesterol	24%	23%	22%
Backache	22%	22%	22%
Any Arthritis	20%	20%	19%
Acid Reflux Disease (GERD)	17%	17%	17%
Arthritis (Osteoarthritis)	16%	16%	15%
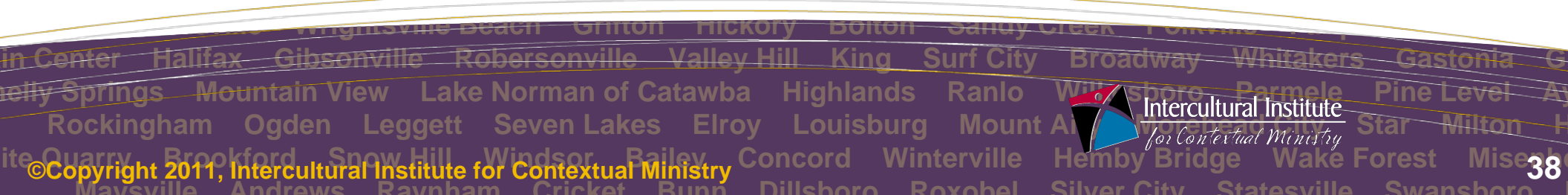
Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Concert	28.7%	28.93%	28.25%
Live Theater	26.39%	25.49%	23.08%
Live Theater Most Often	22.01%	21.21%	19.22%
Rock/Pop Concerts Most Often	11.41%	11.23%	11.69%
Classical Concerts Most Often	10.8%	10.36%	8.95%
Dance Performance	9.44%	8.52%	7.97%
Movies: Action/Adventure	35.39%	35.63%	36.04%
Movies: Comedy	34.45%	34.84%	35.29%
Movies: Drama	22.06%	21.64%	20.89%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Movies: Romantic Comedy	20.04%	19.92%	19.65%
Movies: Mystery	19.43%	19.44%	18.12%
Movies: Fam.	18.47%	17.85%	17.88%
College Football Reg. Season	6.35%	6.08%	5.58%
NFL Football Reg. Season	6.32%	6.32%	6.13%
MLB Baseball Reg. Season	6.3%	6.65%	6.37%
College Basketball Reg. Season	3.67%	3.46%	3.29%
NBA Basketball Reg. Season	2.92%	2.56%	2.43%
College Football Post-Season	2.76%	2.65%	2.19%

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Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Walking for Exercise	45.72%	44.97%	43.04%
Swimming	30.38%	31.55%	31.35%
Bowling	18.31%	18.07%	18.44%
Golf	16.83%	16.89%	15.33%
Freshwater Fishing	15.07%	16.34%	17.28%
Jogging/Running	13.79%	12.92%	12.69%
Stationary Cycling	13.73%	13.74%	13.22%
Weight Training	13.59%	13.46%	13.25%
Billiards/Pool	13.54%	14.14%	14.94%
Using Cardio Machine	13.5%	13.16%	12.58%
Basketball	13.47%	12.44%	12.97%
Mountain/Road Biking	13.25%	13.68%	13.4%
Aerobics	11.51%	10.48%	10.16%
Power Boating	10.82%	11.08%	10.49%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Camping Trips	9.49%	11.04%	12.19%
Baseball	9.03%	9.01%	9.56%
Saltwater Fishing	7.81%	7.93%	8.05%
Backpacking/Hiking	7.63%	7.89%	8.12%
Football	7.59%	7.22%	7.99%
Yoga	7.38%	7.16%	7.11%
Tennis	7.36%	7.01%	6.67%
Volleyball	7.31%	7.35%	7.86%
Soccer	7.27%	6.9%	6.98%
Softball	7.08%	6.88%	7.21%
Hunting	7.03%	7.57%	8.85%
Canoeing/Kayaking	6.89%	6.66%	6.87%
Target Shooting	5.51%	6.23%	6.96%
Ice Skating	5.09%	4.52%	4.58%

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Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Sailing	4.82%	4.66%	4.49%
Downhill & X-Country Skiing	4.49%	4.18%	4.2%
Snorkeling	4.43%	4.32%	4.39%
Roller Skating	4.4%	3.86%	4.22%
Horseback Riding	4.37%	4.52%	5.07%
Motorcycling	4.2%	4.4%	4.88%
Jet Skiing	4.07%	4.01%	4.11%
Racquetball	3.86%	3.69%	4.02%
Fly Fishing	3.76%	3.93%	4.3%
Water Skiing	3.73%	3.52%	3.7%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Hockey	3.67%	3.21%	3.43%
Skateboarding	3.33%	2.89%	3.05%
Rowing	3.3%	3.11%	3.08%
Snowmobiling	3.24%	3.05%	3.34%
Snowboarding	2.88%	2.6%	2.85%
Archery	2.73%	3%	3.45%
Martial Arts	2.66%	2.39%	2.69%
Rock Climbing	2.49%	2.53%	2.67%
Surfing & Windsurfing	2.29%	2.08%	2.3%
Auto Racing	1.95%	2.03%	2.3%

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Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

BIBLICAL BARRIERS
The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS
Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.
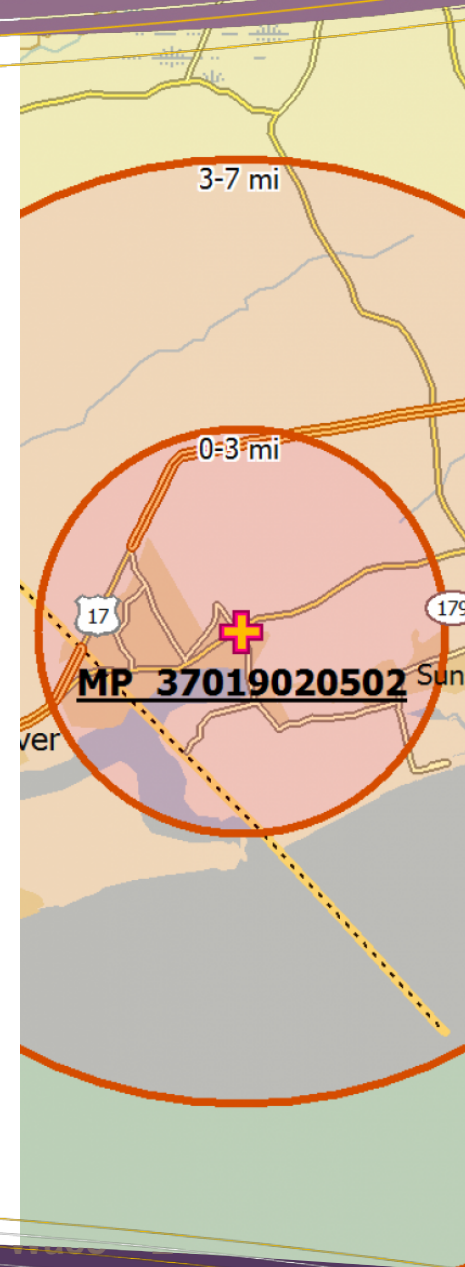
Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING
Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture
Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group
Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

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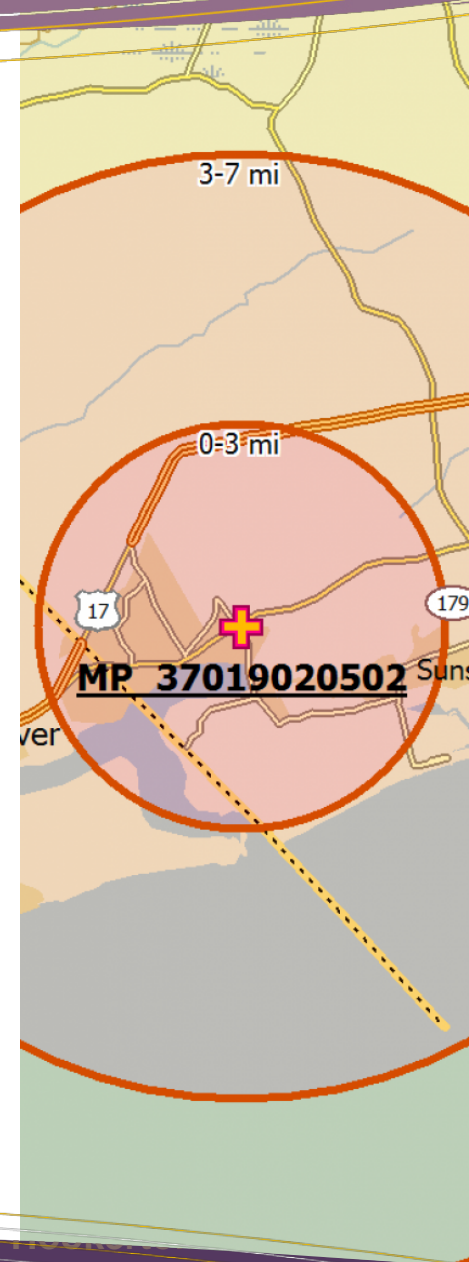
Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

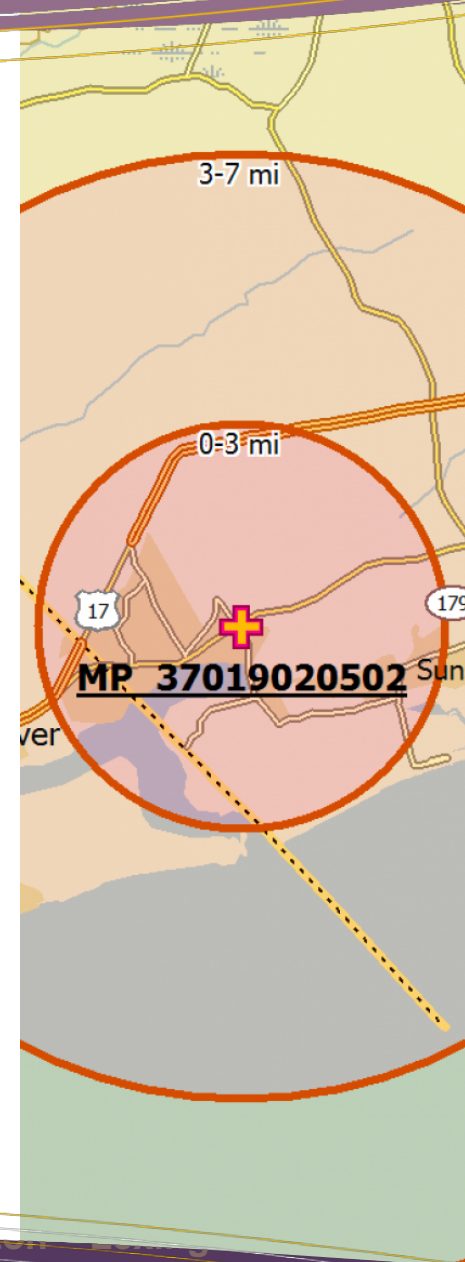| BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	52%	51%	51%
Prefer To Have Few Possessions As Possible	40%	40%	38%
Find It Difficult To Say No To My Kids	37%	38%	37%
Speak My Mind Even If It Upsets People	36%	35%	36%
Like Control Over People And Resources	35%	34%	34%
If Won Lottery Would Never Work Again	32%	32%	30%
Like To Do Unconventional Things	32%	32%	32%
Woman's Place Is In The Home	32%	31%	32%
Friends More Important Than My Fam.	28%	29%	28%
Money Is Best Measure Of Success	28%	28%	28%
Don't Judge People/Way They Live Life	27%	27%	27%
Marijuana Should Be Legalized	21%	21%	20%

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Too Much Sponsorship In Arts/Sports	21%	21%	21%
Like To Pursue Challenge/Novelty/Change	20%	20%	20%
Like to Stand Out In A Crowd	18%	19%	19%
Only Work Current Job for The Money	17%	17%	17%
Rarely Sit Down to a Meal Together At Home	15%	16%	16%
I Am A Workaholic	14%	13%	14%
We Should Strive for Equality for All	14%	14%	13%
Happy With My Standard Of Living	14%	13%	12%
On Whole People Get What They Deserve	10%	10%	10%
Indulge My Kids With The Little Extras	9%	8%	9%
Little I Can Do To Change My Life	8%	8%	7%
I Am A Perfectionist	6%	6%	6%

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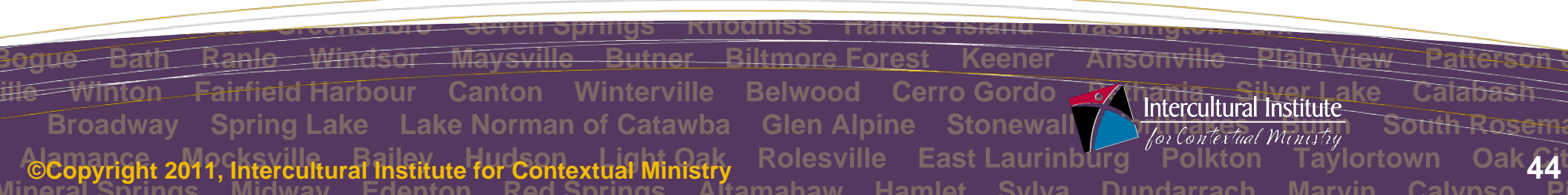
Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

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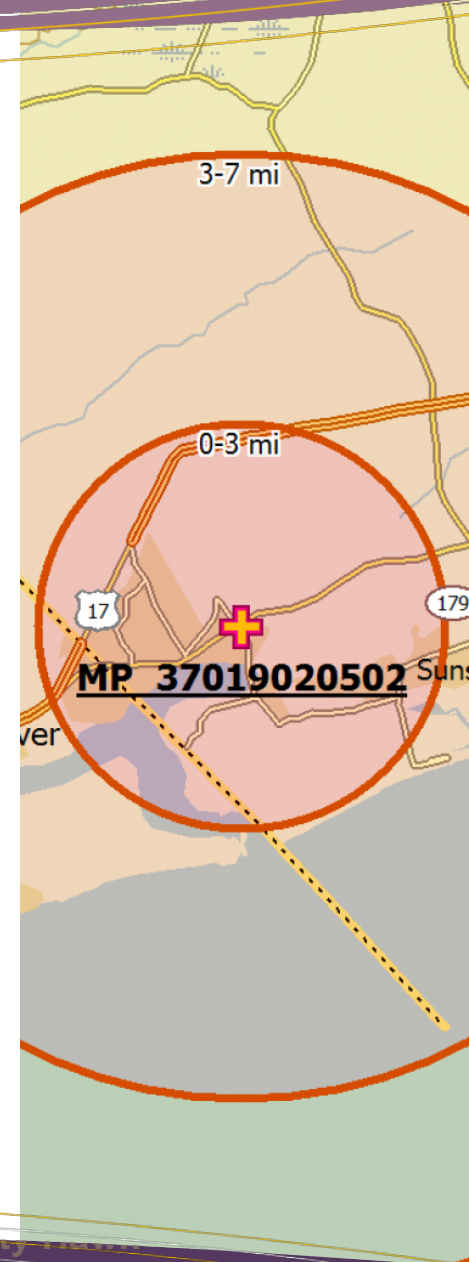
Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	62%	63%	62%
You Should Seize Opportunities In Life	60%	60%	59%
Prefer To Have Few Possessions As Possible	40%	40%	38%
Like To Understand About Nature	38%	39%	38%
Prefer Work Part Of Team Than Alone	36%	34%	34%
Important Feel Respected By My Peers	35%	34%	34%
Important To Juggle Various Tasks	32%	31%	31%
Have Keen Sense Of Adventure	29%	29%	28%
Good At Fixing Things	28%	27%	27%
People Have To Take Me As They Find Me	25%	25%	24%
Like To Just Enjoy Life	24%	24%	23%
Consider Myself Interested In The Arts	18%	17%	17%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Real Men Don't Cry	18%	17%	17%
Worried About Pollution Caused By Cars	16%	16%	16%
Try Not To Worry About The Future	16%	15%	15%
Looking for New Ideas To Improve Home	15%	15%	16%
Is An Important Part Of Who I Am	14%	15%	16%
Provide My Kids With The Little Extras	14%	12%	13%
Enjoy Spending Time With My Fam.	10%	10%	11%
Children Should Be Allowed To Express Themselves	7%	7%	7%
Feel Very Alone In The World	6%	6%	6%
Like Spending Most Time With Fam.	6%	5%	5%
Decor Particular Interest To Me	4%	4%	4%
Would Like To Set Up Own Business	4%	4%	4%

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Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.
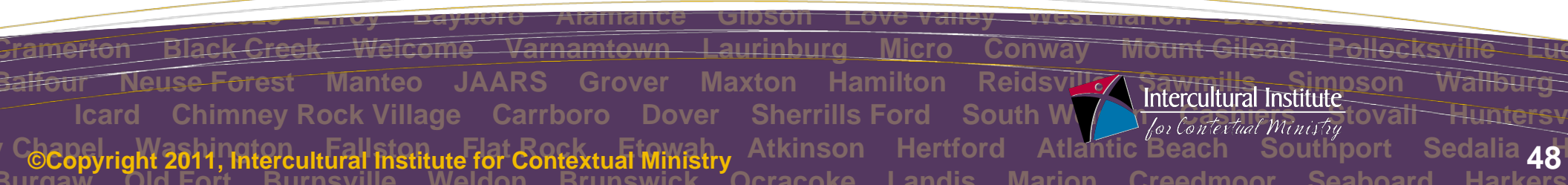
Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Fam. Restaurants/Steak Houses-Visit Any	84.24%	84.74%	84.12%
Fast Food/Drive-In Restaurant-Visit Any	81.73%	81.64%	82.45%
McDonald's	53.42%	54%	54.56%
Burger King	33.14%	32.99%	33.91%
Applebee's	27.84%	29.04%	28.93%
Wendy's	27.11%	27.17%	27.85%
Subway	27%	26.72%	27.65%
Kentucky Fried Chicken (KFC)	24.5%	23.87%	25.63%
Taco Bell	23.03%	23.84%	25.03%
Olive Garden	21.93%	22.31%	21.46%
Pizza Hut	18.47%	18.43%	19.37%
Red Lobster	17.99%	17.4%	17.17%

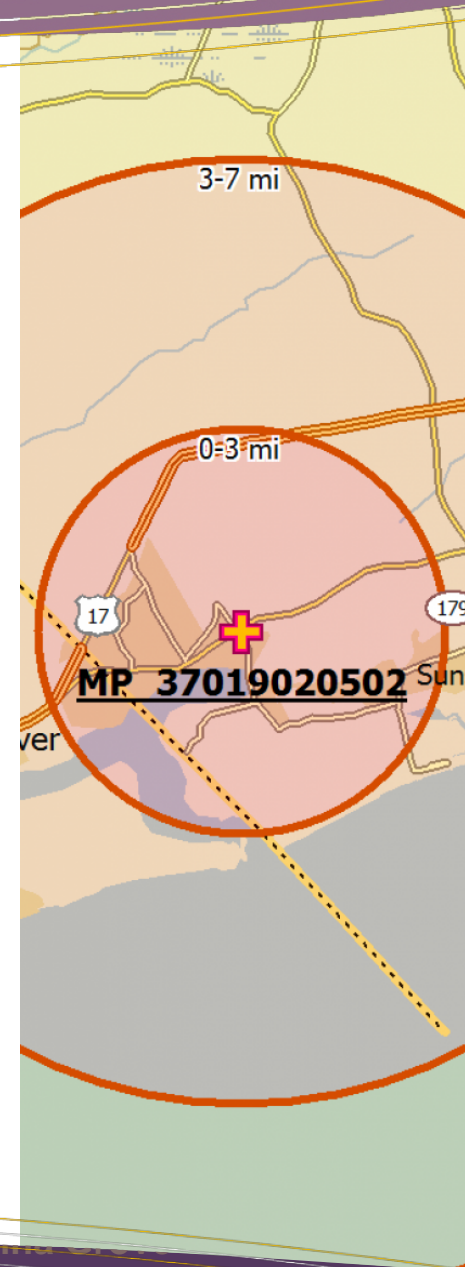| PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Arby's	17.52%	17.64%	18.83%
Outback Steakhouse	16.38%	16.69%	15.84%
Dairy Queen	15.69%	15.82%	15.83%
IHOP (International House Of Pancakes)	15.54%	14.9%	14.55%
Cracker Barrel	14.67%	15.16%	15.12%
Chick-Fil-A	13.34%	12.53%	12.29%
Denny's	12.32%	12.48%	12.59%
Dunkin' Donuts	11.95%	11.86%	11.62%
Domino's Pizza	11.78%	11.09%	11.67%
Chili's Grill and Bar	11.08%	10.85%	10.83%
TGI Friday's	11.07%	10.46%	10.45%
Ruby Tuesday	10.95%	10.91%	11.03%

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Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.
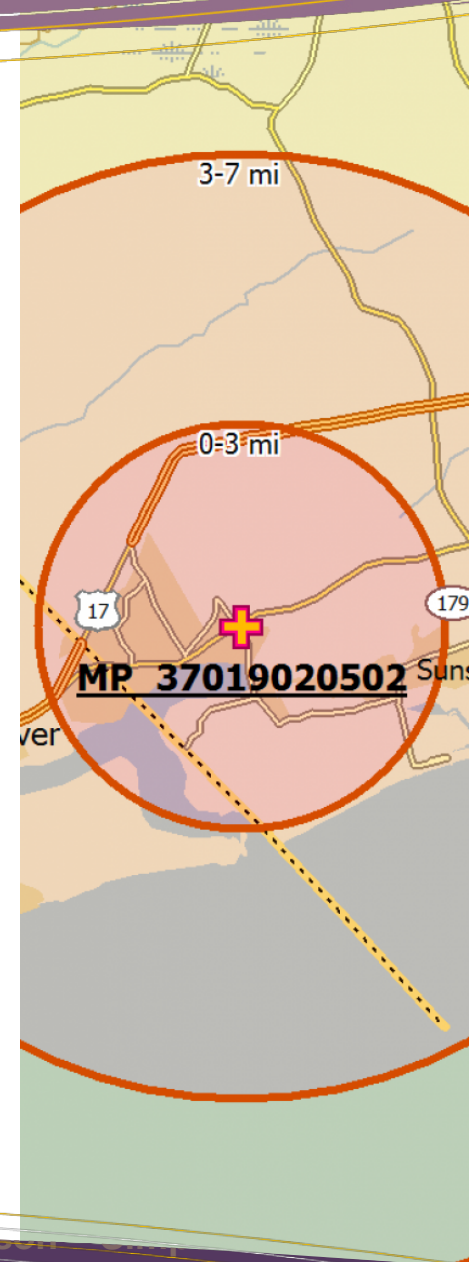
PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Voted in fed/state/local election	50.88%	50.41%	48.85%
Recycled products	38.81%	39.07%	37.18%
Worked as volunteer (non political)	17.26%	17.65%	17.16%
Engaged in fund raising	10.83%	10.61%	10.72%
Religious club member	8.34%	7.98%	7.99%
Wrote to elected offcl about publ bus	6.41%	6.47%	6.21%

PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Church Board	6.38%	5.58%	5.62%
Addressed a public meeting	5.92%	5.95%	5.74%
Charitable Organization	5.88%	5.9%	5.58%
Wrote to editor of mag or newspaper	5.74%	5.93%	5.76%
Took active part in local civic issue	5.49%	5.39%	5.31%
Union member	5.39%	5.17%	5.14%

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Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.

Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3 MILES	3-7 MILES	7-10 MILES
Novel	19.15%	19.07%	18.14%
Mystery	13.19%	13.85%	13.13%
Children's Books	13.17%	12.91%	12.73%
Cookbooks	10.42%	10.74%	10.73%
Religious (not Bibles)	9.61%	9.27%	9.29%
History	8.19%	8.34%	7.68%
Biography	8.02%	7.86%	7.26%
Personal/Business	7.13%	6.93%	6.71%
Self-help			
Romance	6.94%	7.01%	7.16%

MAGAZINES	0-3 MILES	3-7 MILES	7-10 MILES
Newspaper Distributed	70.66%	69.9%	68.55%
Gen. Editorial	51.79%	49.6%	48.41%
Womens	43.57%	41.52%	41.22%
Service	34.11%	35.24%	34.54%
Business/Finance	22.56%	20.68%	19.04%
Mens	17.98%	17.59%	17.66%
Mature Market	17.46%	16.77%	15.91%
Sports	15.61%	15.51%	14.95%
Health	13.82%	13.61%	13.42%

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Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the particpation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3 MILES	3-7 MILES	7-10 MILES
Gen. News	57.1%	57.55%	56.86%
Sport	33.9%	34.18%	33.33%
Business/Finance	33.71%	33.55%	31.46%
Editorial Page	32.39%	32.98%	32.66%
Food/Cooking	27.57%	27.82%	27.15%
Classified	27.14%	28.3%	30.29%
Comics	26.66%	27.77%	27.7%
Movie Listings & Reviews	25.96%	25.67%	25.1%
TV/Radio Listings	25.77%	25.42%	25.2%
Travel	23.17%	22.54%	21.29%
Home/Gardening	22.31%	22.43%	21.97%
Science/Technology	18.8%	18.59%	17.92%
Fashion	16.23%	15.45%	14.95%

RADIO	0-3 MILES	3-7 MILES	7-10 MILES
Urban Contemporary	18.64%	13.53%	13.74%
CHR Contemp Hit Radio	16.48%	16.51%	16.88%
Adult Contemporary	16.21%	17.91%	17.32%
Country	14.62%	17.43%	19.16%
News/Talk	11.12%	11.46%	10.91%
Oldies	10.29%	10.84%	10.68%
Jazz	9.71%	7.19%	6.53%
Variety	8.84%	7.86%	7.92%
All News	8.74%	7.53%	6.44%
Rock	8.62%	9.9%	10.26%
Alternative	7.85%	8.69%	8.31%
Classic Rock	7.81%	8.99%	9.31%
All Talk	7.77%	7.56%	5.98%
Religious	6.82%	6.7%	6.39%
Adult Standards	6.12%	5.78%	4.96%
Soft Contemporary	5.92%	6.07%	6.07%
Classical	4.07%	3.85%	3.61%
Sports	4.07%	3.94%	3.78%

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Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Fox News Channel	65.38%	65.36%	64.94%
Soapnet	51.52%	50.97%	50.85%
Other Video-On-Demand	44.91%	44.42%	43.37%
Satellite Dish	44.72%	44.99%	45.72%
Comedy Central	40.31%	40.9%	37.87%
Adult Pay Per View TV	38.97%	39.47%	38.22%
Sci-Fi Channel	34.71%	34.32%	34.36%
MSNBC	31.38%	31.62%	32.24%
Subscribe Digital Cable	31.17%	30.12%	30.11%
TV Info From Sunday TV Magazine	30.7%	30.59%	29.79%
The Golf Channel	28.2%	27.78%	26.68%
USA Network	27.6%	27.56%	26.81%

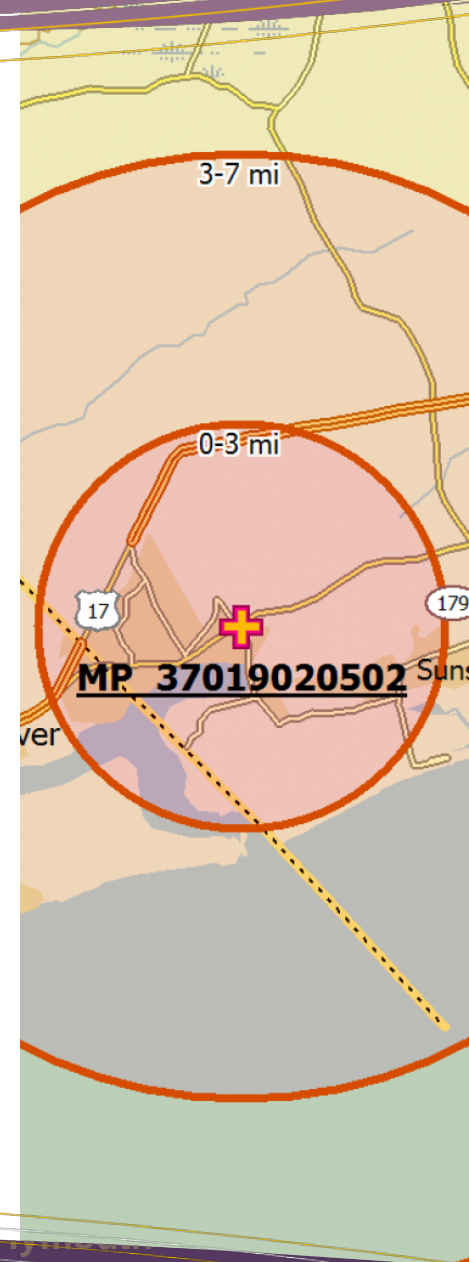| MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
ESPN Classic	26.72%	26.98%	24.55%
ABC Fam.	25.5%	25.97%	24.8%
ESPN2	25.01%	25.84%	25.05%
Hallmark Channel	24.77%	24.51%	23.58%
TV Info From Newspapers	24.34%	24.16%	24.22%
TCM (Turner Classic Movies)	24.17%	24.04%	23.73%
Adult Swim	24.15%	25.93%	26.5%
Nickelodeon	23.85%	24.61%	25.69%
ESPN News	23.64%	23.98%	22.14%
BET (Black Entertainment TV)	23.61%	23.85%	23.66%
TV Info From Other	22.58%	22.03%	21.42%
Nick At Nite	21.54%	21.6%	22.23%
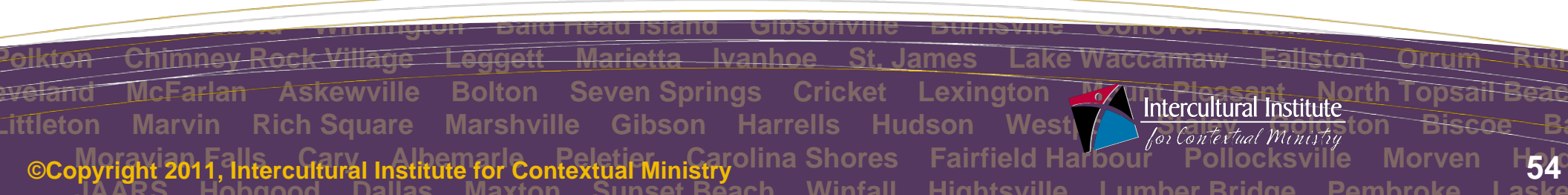
Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Book Readers			
Heavy Users (7+)	20.08%	20.36%	19.87%
Medium Users (4-6)	11.5%	11.66%	11.26%
Light Users (1-3)	21.18%	20.91%	20.72%
Quintiles (20%)			
Newspaper I (Heavy)	0.62%	0.87%	1.05%
Newspaper II	1.23%	1.16%	1.21%
Newspaper III	1.91%	1.81%	1.83%
Newspaper IV	0.08%	0.2%	0.3%
Newspaper V (Light)	0.62%	0.69%	0.67%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Quintiles (20%)			
Magazines I (Heavy)	15.76%	15.83%	16.24%
Magazines II	7.12%	7.07%	7.23%
Magazines III	6.57%	6.58%	7.02%
Magazines IV	10.01%	10.03%	10.19%
Magazines V (Light)	0.65%	0.43%	0.43%
Outdoor I (Heavy)	7.39%	6.98%	6.9%
Outdoor II	2.68%	2.35%	2.32%
Outdoor III	2.81%	2.61%	2.7%
Outdoor IV	16.36%	15.8%	15.98%
Outdoor V (Light)	29.01%	28.82%	28.12%
Yellow Pages I (Heavy)	15.33%	15.27%	15.88%
Yellow Pages II	6.57%	6.28%	6.23%
Yellow Pages III	4.02%	3.47%	3.9%
Yellow Pages IV	21.74%	21.81%	22.74%
Yellow Pages V (Light)	2.85%	3.05%	3.53%

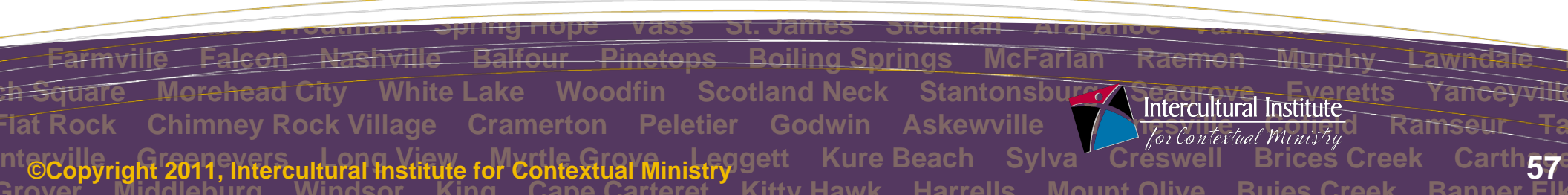Intercultural Institute
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Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Radio Drive Time Quntiles (fifths / 20%)			
Drive Time I & II (Heavy)	2.53%	2.63%	2.69%
Drive Time III (Medium)	0.59%	0.48%	0.6%
Radio IV & V (Light)	2.21%	2.12%	2.12%
Radio Media Quntiles (fifths / 20%)			
Radio I & II (Heavy)	6.6%	6.81%	7.1%
Radio III (Medium)	3.6%	3.81%	3.67%
Radio IV & V (Light)	2.97%	2.51%	2.52%
Cable TV Quntiles (fifths / 20%)			
Cable I & II (Heavy)	10.41%	10.21%	10.29%
Cable III (Medium)	3.24%	3.21%	3.21%
Cable IV & V (Light)	39.52%	38.21%	37.21%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
TV Prime Time Quntiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.91%	3.85%	3.99%
Prime Time III (Medium)	1.99%	2.19%	2.28%
Prime Time IV & V (Light)	2.79%	3.63%	4.41%
TV Early/Late Fringe Quntiles (fifths / 20%)			
Fringe I & II (Heavy)	43.46%	43.95%	42.64%
Fringe III (Medium)	52.23%	52.61%	52.94%
Fringe IV (Light)	53.8%	54.39%	54.78%
TV All Day Quntiles (fifths / 20%)			
All Day I & II (Heavy)	12.53%	12.19%	12.33%
All Day III (Medium)	21.98%	22.17%	22.41%
All Day IV (Light)	11.99%	11.48%	12.31%

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Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Day-time Radio Listeners			
Dayparts [summary]	13.71%	13.89%	14.14%
6:00am - 10:00am	19.62%	19.24%	17.91%
10:00am - 3:00pm	9.56%	8.78%	8.27%
3:00pm - 7:00pm	12.76%	12.61%	13.05%
7:00pm - Midnight	15.43%	15.22%	14.45%
Midnight - 6:00am	8.69%	8.24%	7.69%
Weekend Radio Listeners			
Dayparts [summary]	11.97%	12.44%	13.29%
6:00am - 10:00am	4.52%	4.92%	4.6%
10:00am-3:00pm	8.13%	7.63%	6.82%
3:00pm - 7:00pm	5.75%	5.78%	5.98%
7:00pm - Midnight	8.28%	8.21%	8.35%
Midnight - 6:00am	13.86%	13.64%	13.58%

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Prime Time TV Viewers			
8:00-11:00pm	5.68%	6.01%	6.05%
Saturday: 8:00-11:00pm	6.84%	6.56%	7.01%
Sunday: 7:00-11:00pm	8.52%	9.19%	9.16%
9:00am-1:00pm	21.54%	21.6%	22.23%
9:00am-4:00pm	25.54%	25.37%	26.06%
4:00pm-7:00pm	33.42%	32.69%	31.95%
11:00pm-1:00am	40.67%	40.2%	40.55%
AVG Prime time Mon-Sun	2.92%	2.47%	2.39%

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Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekday			
6-7am	14.99%	15.92%	15.94%
7-9am	25.01%	25.84%	25.05%
9am-12noon	17.77%	17.59%	18.09%
12noon-4pm	7.77%	7.78%	7.97%
4-6pm	49.68%	48.32%	46.82%
6-7pm	18.01%	18.61%	18.99%
7-7:30pm	1.67%	1.32%	1.33%
7:30-8pm	11.05%	10.94%	11.35%
8-11pm	5.68%	6.01%	6.05%
11pm-12am	31.38%	31.62%	32.24%
11pm-1am	40.67%	40.2%	40.55%
1-6am	38.64%	38.11%	35.76%

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekend			
Sat: 7-10am	18.22%	18.63%	17.95%
Sat: 10am-1pm	7.07%	6.94%	7.15%
Sat: 1-4pm	23.15%	23.41%	23.86%
Sat: 4-6pm	6.08%	6.04%	6.4%
Sat: 6-7pm	1.66%	1.73%	1.74%
Sat: 7-8pm	0.55%	0.49%	0.54%
Sat: 8-11pm	6.84%	6.56%	7.01%
Sat: 11pm-1am	5.94%	5.48%	5.2%
Sat: 1am-7pm	27.6%	27.56%	26.81%
Sun: 7-10am	1.74%	1.76%	1.92%
Sun: 10am-1pm	4.42%	4.95%	5.13%
Sun: 1-4pm	5%	5.44%	5.56%
Sun: 4-7pm	10.06%	10.75%	10.81%
Sun: 7-11pm	8.52%	9.19%	9.16%
Sun: 11pm-1am	3.17%	3.38%	3.59%
Sun: 1-7am	17.37%	17.9%	18.24%

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Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.

2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?

3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.

4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

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Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.

2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.

3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?

4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle
*2nd Timothy 2:2*
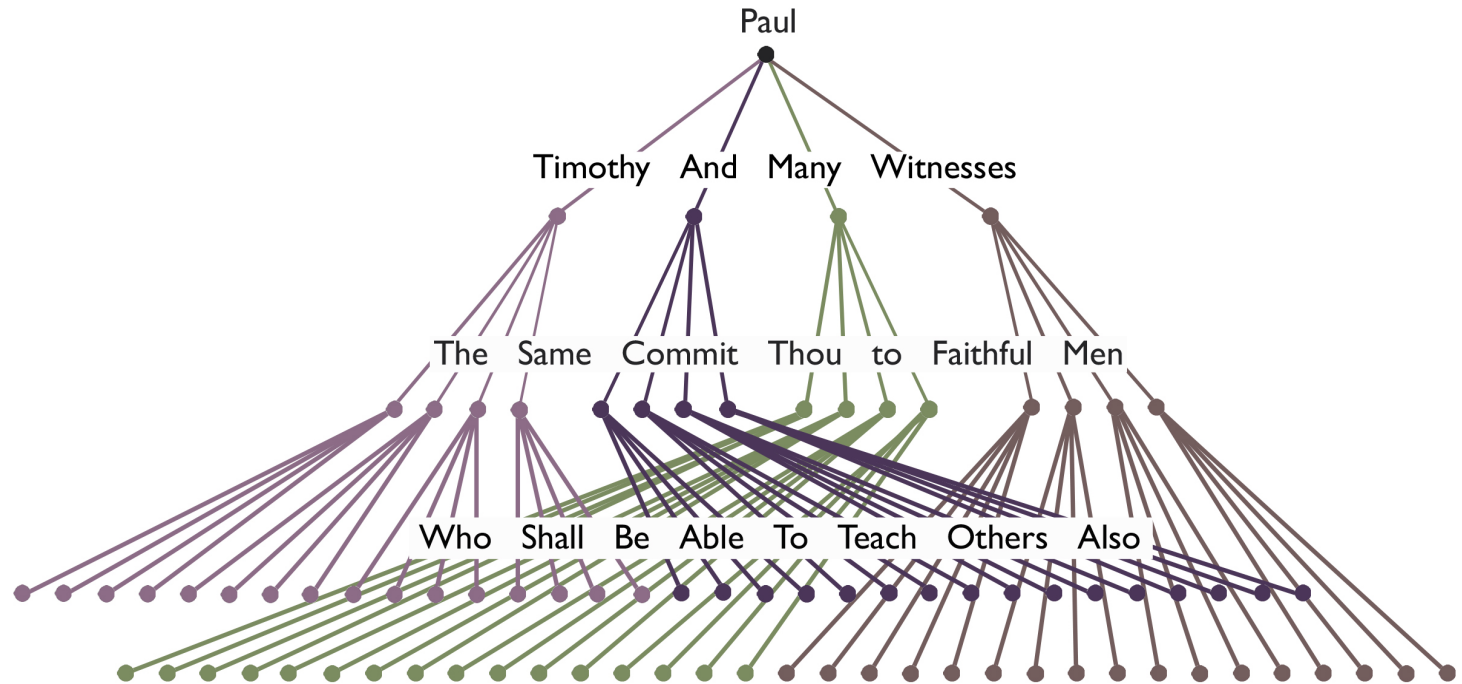
Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.

2. Face-to-Face: Begin interacting with the person; building a personal rapport.

3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.

4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.

5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.


5 Types of Self-Identity, Communication & Relationships
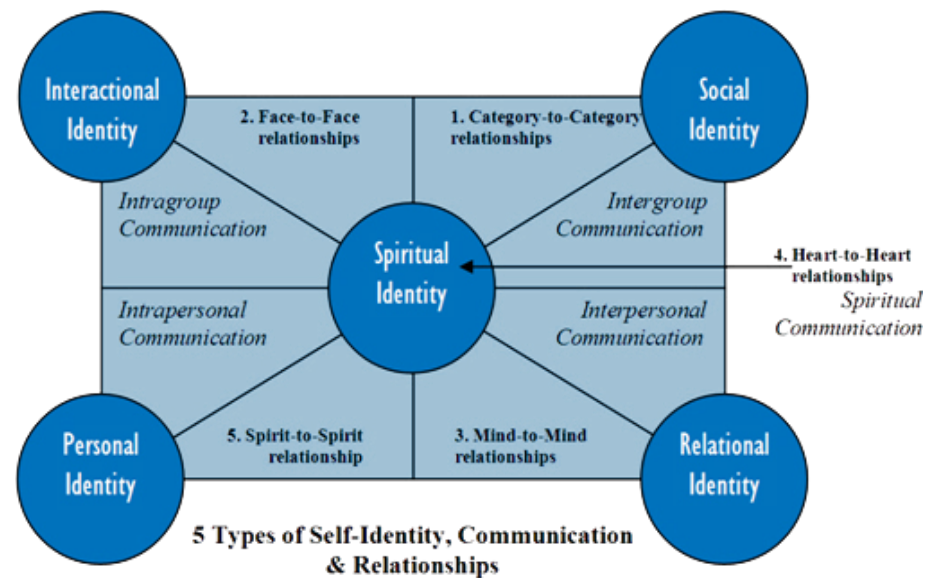
Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net.
IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org

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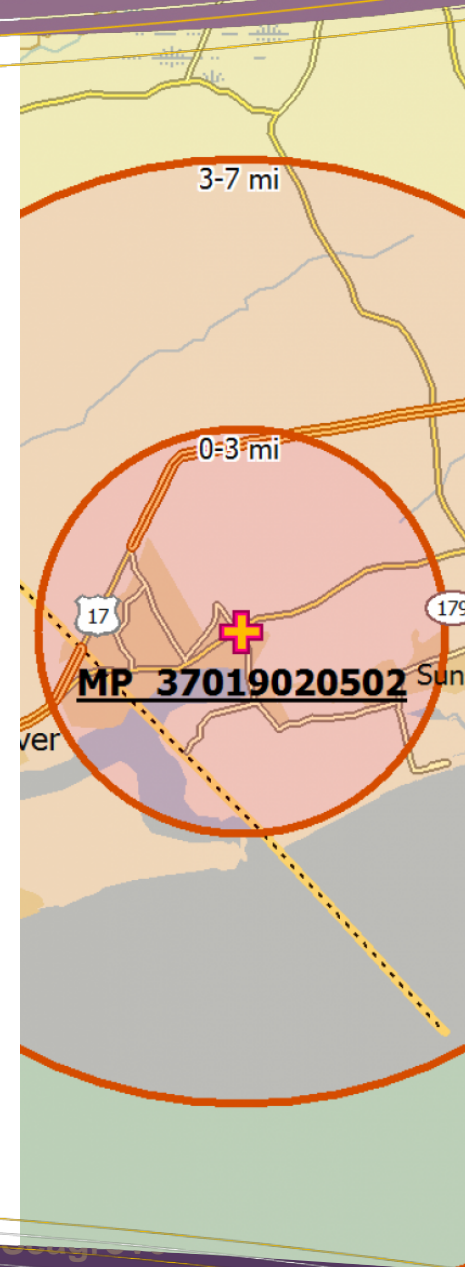
Notes and Sources

1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.

2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.

3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS

4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.

5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.

6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

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APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Bonaparte - Calabash	9031 Shady Forest Dr SW Calabash, NC 28467	2.28 mi	18	Plateauing
2	Jennies Branch - Shallotte	5431 Beach Dr Ocean Isle Beach, NC 28469	3.47 mi	137	Plateauing
3	Ocean View - Ocean Isle Beach	7025 Beach Dr SW Ocean Isle Beach, NC 28469	3.47 mi	0	Insufficient Data
4	Old Shallotte - Ocean Isle Beach	2 Longwood Rd NW Ocean Isle Beach, NC 28469	3.47 mi	120	Growing
5	Cornerstone	8311 Ocean Hwy Ocean Isle Beach, NC 28469	3.47 mi	0	Insufficient Data
6	Beulah - Calabash	670 Hickman Rd NW Calabash, NC 28467	3.93 mi	78	Declining
7	Open Door Baptist Ministries - Shallotte	791 Brick Landing Road Southwest Shallotte, NC 28470	6.76 mi	0	Insufficient Data
8	Friendship - Longwood	2546 Ash Little River Rd NW Ash, NC 28420	7.05 mi	62	Growing
9	Longwood - Ash	2530 Longwood Rd NW Ash, NC 28420	7.64 mi	40	Plateauing
10	Calvary - Shallotte	623 Village Rd Shallotte, NC 28470	7.88 mi	176	Plateauing
11	Shallotte First - Shallotte	4486 Main St Shallotte, NC 28470	8.22 mi	300	Plateauing
12	New Beginnings - Shallotte	730 Whiteville Rd Shallotte, NC 28470	8.24 mi	235	Insufficient Data
13	Zion Missionary - Ash	2668 Whiteville Rd NW Ash, NC 28420	8.43 mi	35	Growing
14	Grace - Shallotte	340 Mulberry St Shallotte, NC 28470	9.23 mi	0	Insufficient Data
15	Olyphic - Tabor City	18970 Seven Creeks Hwy Tabor City, NC 28463	9.77 mi	71	Growing

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	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Shell Point - Shallotte	3059 Shell Point Rd Shallotte, NC 28470	10.35 mi	76	Declining
17	Cristo La Unica Esperanza	3901 Whiteville Rd NW Ash, NC 28420	10.61 mi	0	Insufficient Data
18	Soldier Bay - Ash	3905 Whiteville Rd Ash, NC 28420	10.61 mi	95	Plateauing
19	Boones Neck - Supply	2736 Boones Neck Rd SW Supply, NC 28462	11.18 mi	25	Plateauing
20	Trinity Missionary - Shallotte	883 Holden Beach Rd Shallotte, NC 28470	11.63 mi	55	Plateauing
21	Oak Grove - Supply	1356 Holden Beach Rd SW Supply, NC 28462	12.03 mi	59	Declining
22	Riverside - Tabor City	15218 Swamp Fox Hwy E Tabor City, NC 28463	12.13 mi	0	Insufficient Data
23	Gores Chapel - Nakina	54 Gores Chapel Church Rd Nakina, NC 28455	12.16 mi	53	Growing
24	Brunswick Islands - Supply	1672 Mount Pisgah Rd SW Supply, NC 28462	12.59 mi	180	Declining
25	Seven Creeks - Nakina	826 Reaves Ferry Rd Nakina, NC 28455	13.42 mi	77	Plateauing
26	New Britton - Ash	5494 Kingtown Rd NW Ash, NC 28420	13.66 mi	82	Growing
27	Mount Pisgah - Supply	494 Mount Pisgah Rd SW Supply, NC 28462	13.91 mi	123	Plateauing
28	Fellowship - Ash	5670 Kingtown Rd NW Ash, NC 28420	13.99 mi	0	Insufficient Data
29	Dulah - Tabor City	12476 Swamp Fox Hwy E Tabor City, NC 28463	14.19 mi	112	Declining
30	Prospect - Supply	1351 Makatoka Rd NW Supply, NC 28462	14.62 mi	14	Declining

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	New Life - Ash	3784 Exum Rd NW Ash, NC 28420	14.72 mi	39	Plateauing
32	Sabbath Home - Supply	990 Sabbath Home Rd SW Supply, NC 28462	14.74 mi	125	Declining
33	Open Door - Nakina	11371 Seven Creeks Hwy Nakina, NC 28455	15.15 mi	11	Declining
34	Happy Home - Nakina	2670 Happy Home Church Rd Nakina, NC 28455	15.22 mi	53	Plateauing
35	Gospel Center - Supply	330 Varnamtown Rd SW Supply, NC 28462	16.34 mi	87	Plateauing
36	Supply - Supply	88 Ocean Hwy E Supply, NC 28462	16.37 mi	120	Declining
37	Myrtle Head - Ash	6648 Myrtle Head Rd NW Ash, NC 28420	16.54 mi	0	Insufficient Data
38	Nakina - Nakina	7883 Seven Creeks Hwy Nakina, NC 28455	17.75 mi	67	Declining
39	Sandy Plains - Tabor City	8405 Swamp Fox Hwy E Tabor City, NC 28463	17.85 mi	52	Declining
40	New Ebenezer Missionary - Bolivia	1705 Southport Supply Rd SE Bolivia, NC 28422	18.40 mi	0	Insufficient Data
41	Palmyra - Whiteville	12753 New Britton Hwy E Whiteville, NC 28472	18.60 mi	98	Plateauing
42	Mount Olive - Bolivia	1277 Old Ocean Hwy Bolivia, NC 28422	18.74 mi	146	Growing
43	Magnolia - Whiteville	1558 Crusoe Island Rd Whiteville, NC 28472	19.73 mi	54	Growing
44	Poley Bridge - Nakina	124 Poley Bridge Church Rd Nakina, NC 28455	19.82 mi	40	Plateauing
45	Camp Branch - Ash	90 Camp Branch Rd Ash, NC 28420	20.77 mi	18	Growing

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6 Wateroak Court
North Augusta, SC 29841

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CONTACT US:

Email: cwatke@iicm.net
Office: 803-279-5828
Web: www.iicm.net
    www.apept.org
    www.missionalcoach.org
    www.missionalcontext.org
    www.missionalcorps.org
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