

# MissionSite

top unreached locations



DURHAM, NC

CENSUS TRACT: 37063000101

REGION: Region 4: Triangle

COUNTY: Durham

SITESCAPE: Suburbscape

DENSITY PATTERN: K



In partnership with the:



**Intercultural Institute**  
*for Contextual Ministry*



# MissionSite (TM) Table of Contents

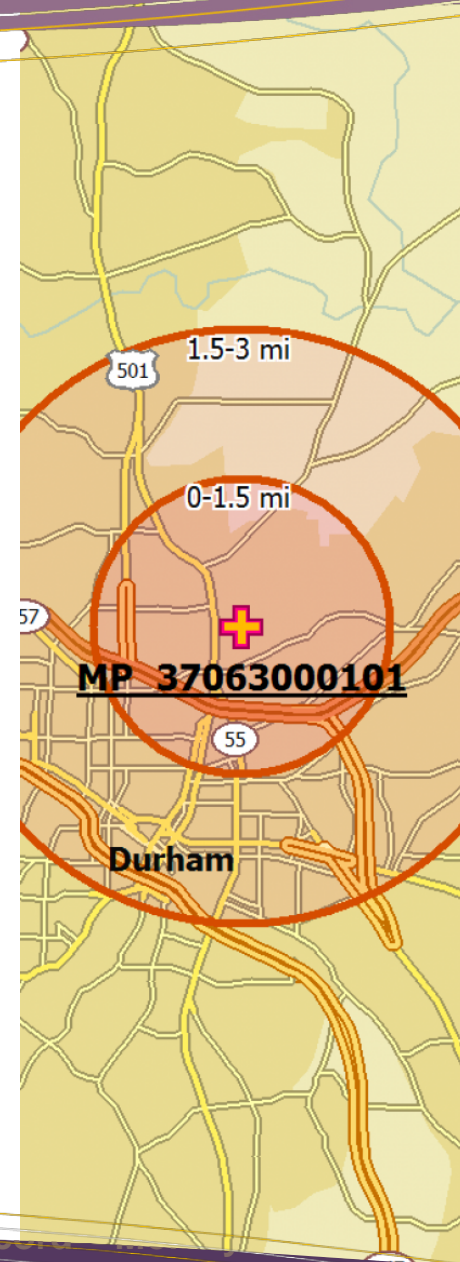
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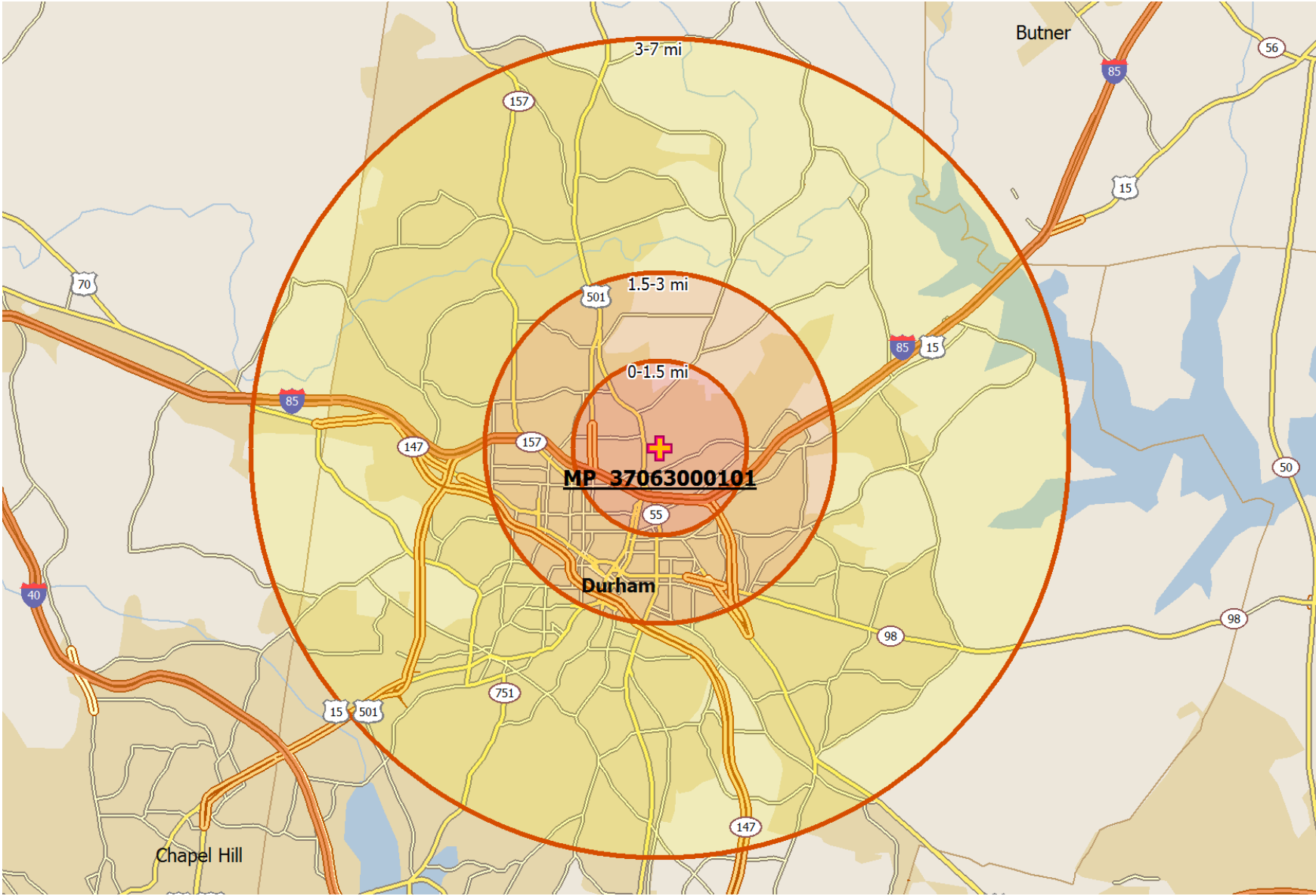
## Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1.5 mile, 1.5-3 mile, and 3-7 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the [MissionalCyclopedia.org](http://MissionalCyclopedia.org) site.

	Location Typography	CODE	LOCATION
1	Region	3704	Region 4: Triangle
3	County Location	37063	Durham
4	Zipcode	27704	Durham
5	Sitescape Category	3	Suburbscape
6	Sitescape Group	3.3	Medium Suburbs
7	Sitescape Subgroup	3.33	Large suburbs adjacent to a small city in metro area
8	Sitescape Density Pattern	K	100000-250000-100000



# Site Location Summary - Map of the Site Location



# Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	2	County in metro area of 250,000 to 1 million population
4	NCHS Rural Urban Codes	3	Medium Metro - counties in a metropolitan statistical area of 250,000 to 999,999 population
5	NCES Urban Centric Locale Codes	12	City: Midsize: Territory inside an urbanized area and inside a principal city with population less than 250,000 and greater than or equal to 100,000.
6	IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
7	ERS RUCA Commuting Value	1	Metropolitan area core: primary flow within an urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

# Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

BAND COMPOSITION	0-1.5 MILES	1.5-3 MILES	3-7 MILES
2010 Population	16,865	51,813	137,406
2010 Households	6,249	19,070	51,754
2010 Group Quarters Population	407	3,389	5,849

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	57	48	42
Language Diversity National Index	63	59	57
Foreign Born Diversity National Index	11	33	80
Ancestry Diversity National Index	12	18	57
Racial Diversity National Index	89	83	64

# Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the [MissionalCyclopedia.org](http://MissionalCyclopedia.org) website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	1	True
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

# Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-1.5 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

SOCIAL ENVIRONMENT	0-1.5 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	1,085	17.36%
Mainstay Communities	Established, Diverse Households	27	0.43%
Working Communities	Blue-collar, Working Families	748	11.97%
Country Communities	Rural, Agri. & Mining Families	0	0%
Aspiring Communities	Young Singles / Aspiring-Multihousing	1,758	28.13%
Urban Communities	High Density, Inner-city Neighborhoods	2,631	42.1%





# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

## *Issues for Your Consideration*

1. The SITESCAPE category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

# Using the Site Location Summary

## *Issues for Your Consideration - continued*

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at [MissionalCyclopedia.org](http://MissionalCyclopedia.org) for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-1.5 mile band that are in each category. The index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-1.5 MILE BAND	% INDEX
Unreached Households	76,756	4,424	5.76%
Unreached %	71.97%	70.8%	98.37
Religious But NOT Evangelical HH	23,447	1,580	6.74%
Religious But NOT Evangelical %	21.99%	25.29%	115.02
Spiritual But NOT Relig or Evang HH	10,303	422	4.1%
Spiritual But NOT Relig or Evang %	9.66%	6.75%	69.89
Not Evangelical, Not Interested HH	43,265	2,444	5.65%
Not Evangelical, Not Interested %	40.57%	39.11%	96.39



# Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

<b>ECCLESCAPE: CHURCHES</b>	<b>COUNTY</b>	<b>3 MILE RING</b>	<b>PERCENT &amp; INDEX</b>
Num of BCNC Churches	57	14	24.56%
Active BCNC Attenders	8,121	1,763	21.71%
Active Evangelical Households	13,117	3,173	24.19%
Active Evangelical Percent	12.30%	12.53%	101.89
Inactive Evangelical Households	16,770	4,057	24.19%
Inactive Evangelical Percent	15.73%	16.02%	101.9
# New Churches Needed	0	0	0%



# Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSH P AVG	IICM CGR
1	Braggtown - Durham	0.49 mi	138	Declining
2	New Jerusalem Baptist Cathedral - Durham	0.65 mi	50	Plateauing
3	Park View - Durham	0.73 mi	35	Declining
4	Great Faith - Durham	1.17 mi	30	Insufficient Data
5	Grace - Durham	1.65 mi	81	Growing
6	Cheek Heights - Durham	1.80 mi	20	Plateauing
7	Iglesia Cristiana Emanuel - Durham	2.31 mi	0	Insufficient Data
8	Journey - Durham	2.31 mi	33	Declining
9	Durham First - Durham	2.32 mi	423	Plateauing
10	Glenn School Road - Durham	2.35 mi	20	Insufficient Data
11	Antioch Baptist Church - Durham	2.36 mi	81	Plateauing
12	Dayspring - Durham	2.37 mi	124	Plateauing
13	Guess Road - Durham	2.57 mi	161	Plateauing
14	Grey Stone - Durham	2.80 mi	567	Growing
15	Angier Avenue - Durham	3.18 mi	103	Growing

	CHURCHES	DIST.	WRSH P AVG	IICM CGR
16	New Freedom - Durham	3.34 mi	10	Insufficient Data
17	Faith - Durham	3.49 mi	136	Declining
18	Greater Joy International Ministries	3.74 mi	200	Insufficient Data
19	Rose of Sharon - Durham	3.79 mi	184	Plateauing
20	Lakewood - Durham	3.81 mi	31	Declining
21	Edgewood - Durham	3.98 mi	70	Growing
22	Gorman - Durham	3.99 mi	248	Declining
23	Harvest Baptist Mission - Durham	4.14 mi	18	Declining
24	Gospel	4.16 mi	0	Insufficient Data
25	Faith Community - Durham	4.16 mi	70	Insufficient Data
26	Calvary - Durham	4.45 mi	106	Declining
27	Yates - Durham	4.78 mi	293	Plateauing
28	Mount Hermon (Y) - Durham	5.38 mi	66	Plateauing
29	Immanuel - Durham	5.38 mi	60	Plateauing
30	Ridgecrest - Durham	5.39 mi	596	Declining



# Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

## *Issues for Your Consideration*

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
3. The list of churches on page 13 only includes BCNC churches. You will need to take other churches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.



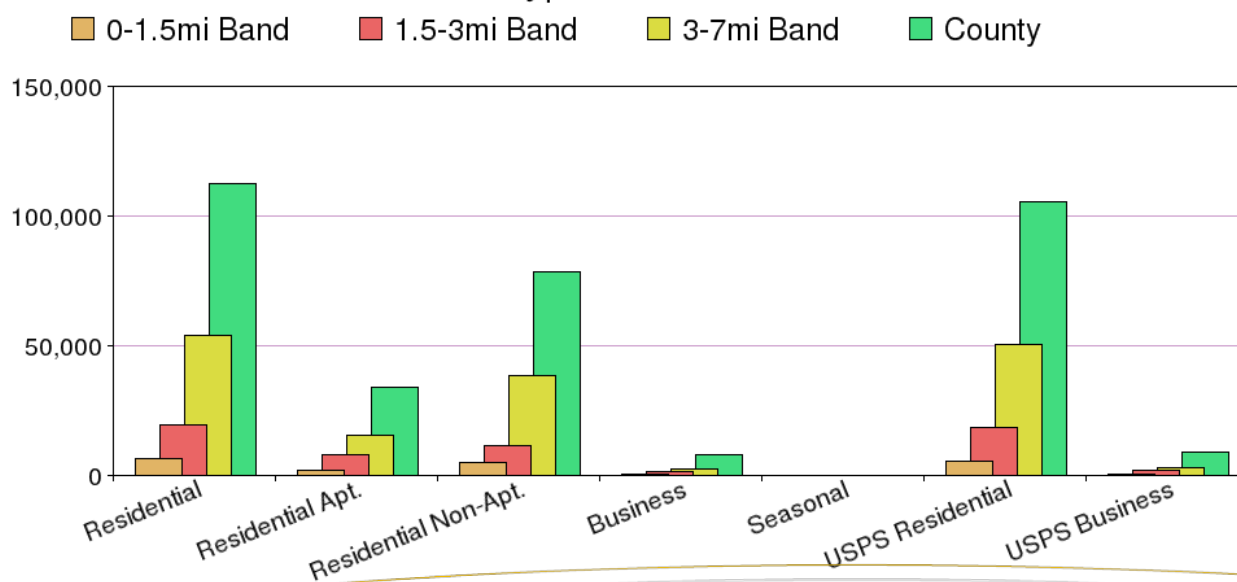
# Current Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-1.5 mile band. The percentage of the county population and number of households that appears in the 0-1.5 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	181,835	11,169	6.14%
2000 Population	223,314	13,872	6.21%
2010 Population	276,659	16,865	6.1%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	72,297	4,607	6.37%
2000 Households	89,015	5,514	6.19%
2010 Households	106,644	6,249	5.86%

Location Types in this MissionSite



Location Type	0-1.5mi Band
Residential	6,668
Residential Apt.	1,885
Residential Non-Apt.	4,783
Business	340
Seasonal	0
USPS Residential	5,712
USPS Business	370

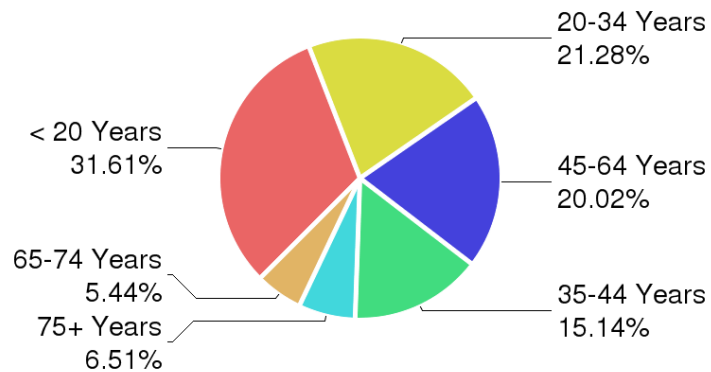
# Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	6.9%	7.14%	103.48
4-5 Years	2.96%	3.43%	115.88
6-8 Years	4.21%	5.5%	130.64
9-11 Years	3.73%	4.96%	132.98
12-13 Years	2.28%	3.05%	133.77
14-17 Years	4.72%	5.19%	109.96
18-19 Years	2.29%	2.35%	102.62
0-5 Years	9.85%	10.57%	107.31
6-12 Years	9.08%	12%	132.16
13-19 Years	8.14%	9.04%	111.06
< 20 Years	27.07%	31.61%	116.77
20-34 Years	24.78%	21.28%	85.88
35-44 Years	15.48%	15.14%	97.8
45-64 Years	22.71%	20.02%	88.15
65-74 Years	5.5%	5.44%	98.91
75+ Years	4.46%	6.51%	145.96
Median Age	34	35	102.09
Median Age (Male)	33	33	99.18
Median Age (Female)	35	36	103.15

Age Group Percentages



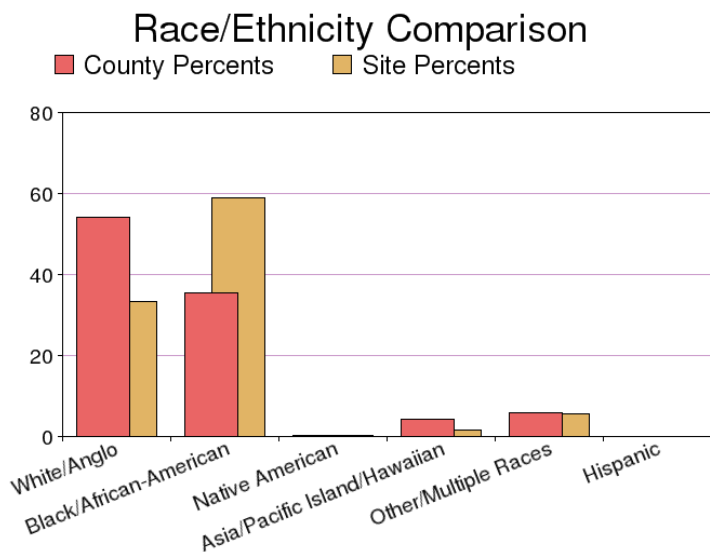


# Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	54.02%	33.29%	61.62
Black, African-American	35.38%	59.03%	166.84
Native American	0.4%	0.37%	92.46
Asian	4.28%	1.34%	31.34
Pacific Island, Hawaiian	0.1%	0.35%	338.41
Other/Multiple Races	5.82%	5.62%	96.56
Hispanic	0%	11.05%	0



Education of Adults (25 yrs+)			
Total Adults over age 25 years.	182,612	10,647	
Less than 9th Grade	5.35%	7.56%	70.7
No High School Diploma	8.12%	15.63%	51.97
High School Graduate	20.81%	27.7%	75.13
Some College, no degree	16.1%	17.06%	94.41
Associate Degree	7.05%	7.4%	95.23
College Degree	23.42%	15.9%	147.31
Graduate/Prof. degree	19.15%	8.75%	218.74

# Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< \$10,000	8.19%	11.63%	153.44
\$10,000 to \$19,999	10.11%	15.92%	157.53
\$20,000 to \$29,999	10.42%	13.52%	129.83
\$30,000 to \$49,999	20.7%	26.44%	127.71
\$50,000 to \$59,999	9.16%	9.15%	99.96
\$60,000 to \$69,999	7.11%	8.11%	114.12
\$70,000 to \$79,999	5.86%	4.13%	70.47
\$80,000 to \$89,999	4.83%	2.29%	47.39
\$90,000 to \$99,999	3.65%	1.3%	35.54
\$100,000 to \$124,999	8.07%	4.37%	54.12
\$125,000 to \$149,999	4.86%	1.22%	25.02
\$150,000 to \$199,999	3.81%	1.12%	29.4
\$200,000 to \$249,999	1.19%	0.1%	8.06
\$250,000 or more	2.05%	0.72%	35.1
Median Household	50,541	36,647	72.51
Average Household	67,971	49,024	72.12
Per Capita Household	27,131	18,363	67.68
Family/Non-Family Household Income			
Median Family Income	63,515	42,590	67.06
Average Family Income	83,521	58,913	70.54
Median Non-Family Income	36,641	28,919	78.93
Average Non-Family Income	46,532	34,469	74.08

# Current Demographic Summary

A current year demographic summary of household types, housing units and households by size and count by person for the site location appears at right.

For each category both county and 0-1.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-1.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-1.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
<b>Family Households</b>			
			Index
% Family Households	57.96%	58.7%	101.27
Families with Children	31.74%	37.86%	119.28
Families without Children	26.22%	20.84%	79.47
<b>Non-Family Households</b>			
% Non-Family Households	42.04%	41.3%	98.25
Non-Families with Children	0.37	0.51	140.03
Non-Families without Children	41.67	40.79	97.88
<b>Housing Units</b>			
			Index
Total Housing Units	120,358	7,005	
Vacant percent	11.39%	10.79%	94.72
Owned percent	49.02%	47.61%	97.13%
Rented Percent	39.59%	41.6%	105.08
<b>Households by Size</b>			
			Index
Avg household size	2.50	2.63	105.2
Avg family hh size	3.37	3.59	106.53
Avg non-family hh size	1.29	1.27	98.45
<b>Households By Count of Persons</b>			
			Percent
One	36,910	2,210	5.99%
Two	27,654	1,337	4.83%
Three or Four	30,669	1,786	5.82%
Five+	11,411	917	8.04%

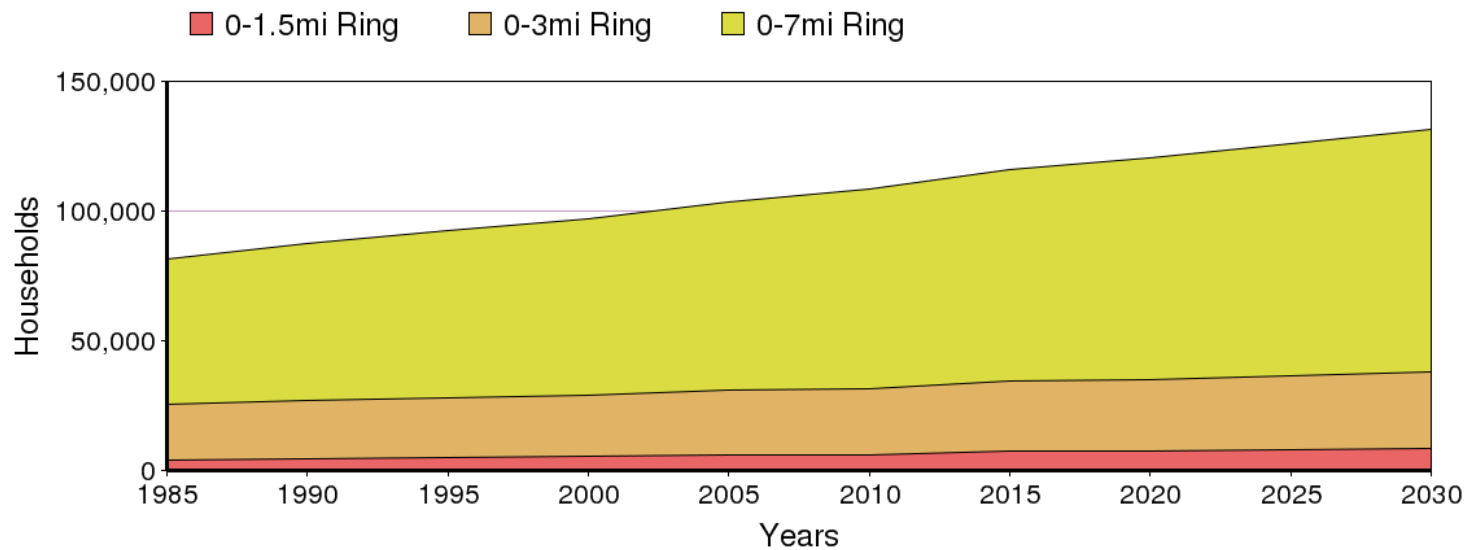
# Projected Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-1.5 mile ring. The percentage of the county population and number of households that appears in the 0-1.5 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	181,835	11,169	6.14%
2000 Population	223,314	13,872	6.21%
2010 Population	276,659	16,865	6.1%
2015 Population	311,430	21,433	6.88%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	72,297	4,607	6.37%
2000 Households	89,015	5,514	6.19%
2010 Households	106,644	6,249	5.86%
2015 Households	113,259	7,286	6.43%

Household Change from 1985 to 2030



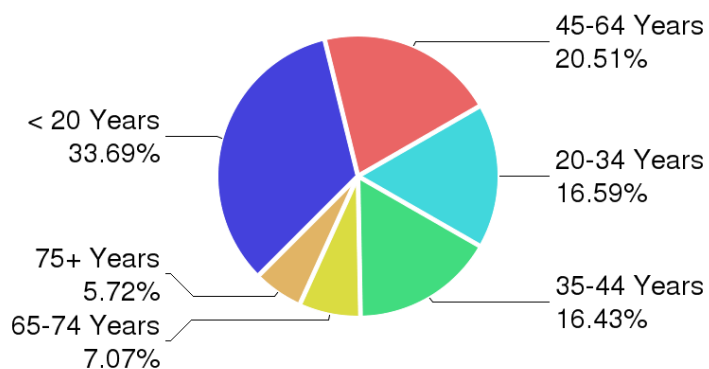
# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	7.14%	6.63%	92.86
4-5 Years	3.43%	3.74%	109.04
6-8 Years	5.5%	6.21%	112.91
9-11 Years	4.96%	5.68%	114.52
12-13 Years	3.05%	3.54%	116.07
14-17 Years	5.19%	5.54%	106.74
18-19 Years	2.35%	2.35%	100
0-5 Years	10.57%	10.37%	98.11
6-12 Years	12%	13.66%	113.83
13-19 Years	9.04%	9.66%	106.86
< 20 Years	31.61%	33.69%	106.58
20-34 Years	21.28%	16.59%	77.96
35-44 Years	15.14%	16.43%	108.52
45-64 Years	20.02%	20.51%	102.45
65-74 Years	5.44%	7.07%	129.96
75+ Years	6.51%	5.72%	87.86
Median Age	34	37	108.97
Median Age (Male)	33	34	105.03
Median Age (Female)	35	39	111.54

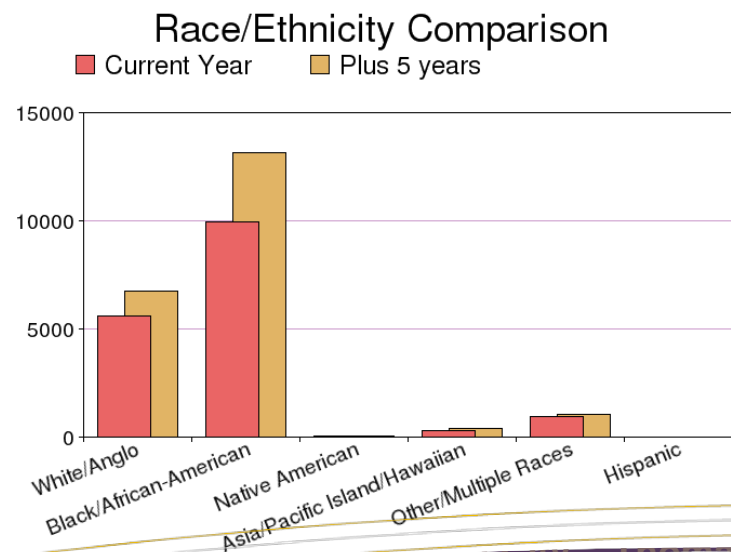
Projected Age Group Percentages



# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
<b>Race/Ethnicity</b>			
White, Anglo	33.29%	31.51%	94.67
Black, African-American	59.03%	61.28%	103.81
Native American	0.37%	0.34%	92.65
Asian	1.34%	1.44%	107.59
Pacific Island, Hawaiian	0.35%	0.44%	125.37
Other/Multiple Races	5.62%	4.98%	88.65
Hispanic	0%	0%	0

<b>Education of Adults (25 yrs+)</b>			
Total Adults over age 25 years.	10,647	13,296	
Less than 9th Grade	7.56%	6.81%	90.12
No High School Diploma	15.63%	14.11%	90.28
High School Graduate	27.7%	29.75%	107.42
Some College, no degree	17.06%	16.62%	97.45
Associate Degree	7.4%	8.17%	110.36
College Degree	15.9%	15.78%	99.23
Graduate/Prof. degree	8.75%	8.75%	100.01

# Projected Demographic Summary

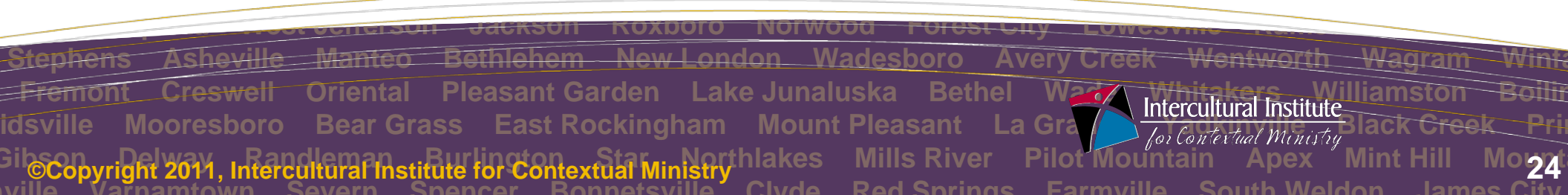
A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value given, assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
<b>Household Income</b>			
< \$10,000	11.63%	11.25%	96.74
\$10,000 to \$19,999	15.92%	15.69%	98.52
\$20,000 to \$29,999	13.52%	12.3%	90.94
\$30,000 to \$49,999	26.44%	26.04%	98.49
\$50,000 to \$59,999	9.15%	9.85%	107.66
\$60,000 to \$69,999	8.11%	8.51%	104.88
\$70,000 to \$79,999	4.13%	4.13%	94.74
\$80,000 to \$89,999	2.29%	2.18%	89.37
\$90,000 to \$99,999	1.3%	1.3%	100.59
\$100,000 to \$249,999	4.37%	5.48%	125.35
\$125,000 to \$149,999	1.22%	1.33%	109.47
\$150,000 to \$199,999	1.12%	1.1%	98.02
\$200,000 to \$249,999	0.1%	0.08%	85.77
\$250,000 or more	0.72%	0.78%	108.64
Median Household	36,647	38,378	104.72
Average Household	49,024	51,355	104.75
Per Capita Household	18,363	17,620	95.95
<b>Family/Non-Family Household Income</b>			
Median Family Income	42,590	44,203	103.79
Average Family Income	58,913	62,917	106.8
Median Non-Family Income	28,919	29,688	102.66
Average Non-Family Income	34,469	36,337	105.42

# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-1.5 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-1.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-1.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
<b>Family Households</b>			
% Family Households	58.7%	59.51%	101.39
Families with Children	37.86	39.28	103.75
Families without Children	20.84	27.04	129.77
<b>Non-Family Households</b>			
% Non-Family Households	41.3%	40.49%	98.03
Non-Families with Children	0.51	0.51	98.03
Non-Families without Children	40.79	39.98	98.01
<b>Housing Units</b>			
Total Housing Units	7,005	8,180	116.77%
Vacant percent	10.79%	10.93%	101.27
Owned percent	47.61%	48.5%	101.86
Rented Percent	41.6%	40.57%	97.54
<b>Households by Size</b>			
Avg household size	2.63	2.89	109.89%
Avg family hh size	3.59	4.02	111.98%
Avg non-family hh size	1.27	1.23	96.85%
<b>Households By Count of Persons</b>			
One	2,210	2,587	117.06%
Two	1,337	1,074	80.33%
Three or Four	1,786	2,180	122.06%
Five+	917	1,445	157.58%





# Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

BORN IN:	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Foreign Born Pop	1,285	7,125	11,640
Northern Europe	8	94	314
Western Europe	8	139	357
Southern Europe	2	38	146
Eastern Europe	8	92	304
Other Europe	0	0	3
Eastern Asia	16	261	1,124
So. Central Asia	34	215	1,100
SE Asia	34	148	578
Western Asia	0	77	260
Other Asia	6	0	11

BORN IN:	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Eastern Africa	37	161	269
Middle Africa	7	0	76
Northern Africa	16	34	252
Southern Africa	16	4	31
Western Africa	74	204	385
Other Africa	0	29	41
Oceania	12	10	94
Caribbean	8	126	310
Central Amer.	991	5,366	5,170
South America	7	76	297
North America	1	51	518
Born at sea	0	0	0

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

<b>SPOKEN AT HOME</b>	<b>0-1.5 MILES</b>	<b>1.5-3 MILES</b>	<b>3-7 MILES</b>
English only	10,914	40,162	90,418
Spanish	1,365	6,617	7,682
Other Indo-Euro language	204	1,017	3,134
French (incl. Patois, Cajun)	100	279	895
French Creole	8	10	24
Italian	14	51	149
Portuguese	3	25	67
German	23	227	518
Yiddish	0	0	18
Other West Germanic	0	12	20
A Scandinavian Language	0	17	63
Greek	7	24	60
Russian	10	36	138
Polish	0	18	39
Serbo-Croatian	0	17	37
Other Slavic Language	0	7	32
Armenian	0	14	17
Persian	0	15	55
Gujarathi	0	31	154
Hindi	0	36	180
Urdu	39	71	200

<b>SPOKEN AT HOME</b>	<b>0-1.5 MILES</b>	<b>1.5-3 MILES</b>	<b>3-7 MILES</b>
Other Indo-Euro	0	31	111
Asian/PI languages	0	0	0
Chinese	20	263	787
Japanese	0	43	169
Korean	5	95	258
Mon-Khmer, Cambodian	0	0	34
Miao, Hmong	0	0	0
Thai	10	35	13
Laotian	9	10	22
Vietnamese	0	75	140
Other Asian	4	38	301
Tagalog	26	50	200
Other Pacific Is	12	0	26
Other languages	89	421	955
Navajo	0	0	0
Other Native N. American	0	0	0
Hungarian	0	0	0
Arabic	22	77	467
Hebrew	0	6	50
African languages	67	301	421
Other unspecified	0	37	17

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Reporting ancestry	11,387	43,537	91,744
Arab	24	87	556
Armenian	0	14	43
Austrian	9	44	139
British	52	198	644
Canadian	1	31	306
Croatian	2	10	19
Czech	13	9	95
Czechoslovak	8	15	38
Danish	22	47	86
Dutch	33	131	422
English	533	2,220	7,787
European	79	306	1,351
Finnish	0	9	69
French (not Basque)	70	332	895
French Canadian	28	92	361
German	309	1,812	5,248
Greek	17	70	252
Hungarian	11	42	237
Iranian	1	23	41

ANCESTRY	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Irish	313	1,384	4,349
Italian	104	483	1,824
Lithuanian	0	38	35
Norwegian	35	70	403
Polish	34	306	934
Portuguese	10	53	74
Romanian	1	22	95
Russian	53	162	529
Scandinavian	2	10	55
Scotch-Irish	164	754	2,167
Scottish	94	569	1,404
Slovak	13	8	46
Subsaharan African	313	1,039	1,932
Swedish	37	119	516
Swiss	25	42	184
Ukrainian	17	28	129
US/American	625	2,448	7,444
Welsh	47	106	303
West Indian	40	92	343
Yugoslavian	0	0	53
Other	8,248	30,313	50,335

# Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

## *Issues for Your Consideration*

1. The Demoscope information on page 20 highlights the rate of population change at the site compared to its county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

# Using the Demographic Indicators

## *Issues for Your Consideration - continued*

4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

Stallings Greensboro Roper Bethel Silver City Thomasville Wanchese Ruth Glen Alpine Atlantic Beach

Wade Brogden Wallace Saratoga Vanceboro Ayden Spring Lake Lenoir Claremont Leggett Spa

one High Point Belwood Prospect Calypso Princeville Roanoke Rapids Balfour Henderson West

Toast Norlina Kitty Hawk Welcome Pine Level Pilot Mountain Bayshore Balfour Trent Woods Spe

Rutherford College Watha Jacksonville Pleasant Garden Bent Creek Hookerton Gaston Harmony Elm

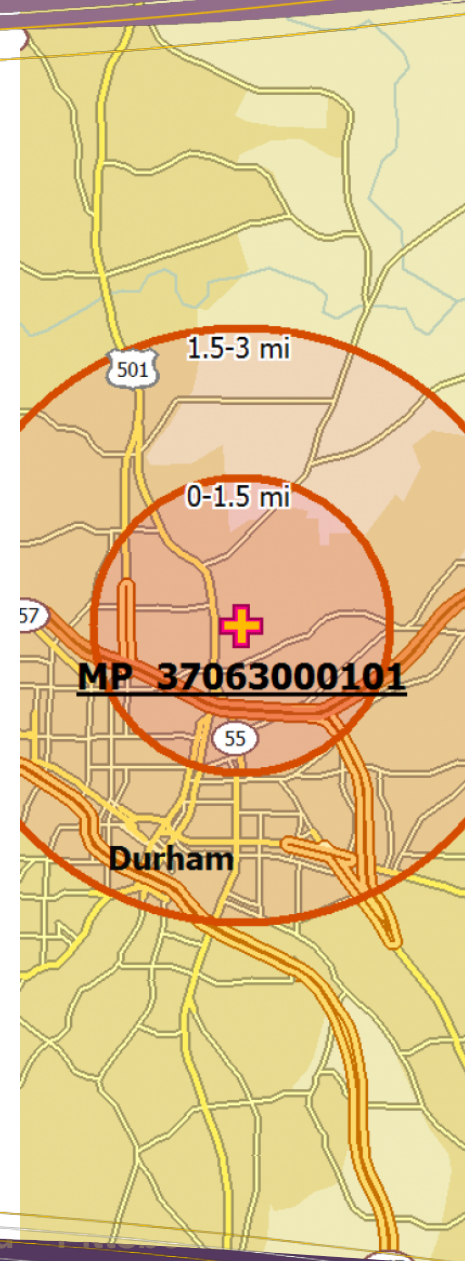


Intercultural Institute  
for Contextual Ministry

## Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangeliscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangeliscape report of your area you will want to purchase a TRIBALDEX report at [MissionalContext.org](http://MissionalContext.org). To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at [MissionalCulturescape.org](http://MissionalCulturescape.org).



# Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-1.5 HH & Percent		Unreached HH & Percent	
Total	6,249	100%	4,449	100%
<b>AFFLUENT SUBURBIA</b>	881	14.1%	595	13.37%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	881	14.1%	595	13.37%
<b>UPSCALE AMERICA</b>	204	3.26%	141	3.17%
Status Conscious Consumers	83	1.33%	58	1.3%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	90	1.44%	60	1.35%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	14	0.22%	10	0.22%
Successful Urban Sprawl	17	0.27%	13	0.29%
<b>SM TWN SUCCESS</b>	9	0.14%	19	0.43%
Successful Urban Sprawl	9	0.14%	13	0.29%
2nd City Homebodies	0	0%	6	0.13%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	0	0%	0	0%
Mid-Market Enterprise	0	0%	0	0%

# Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-1.5 HH & Percent		Unreached HH & Percent	
Total	6,249	100%	4,449	100%
<b>BLUE COLLAR BACKBONE</b>	5	0.08%	3	0.07%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	4	0.06%	2	0.04%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	1	0.02%	1	0.02%
<b>AMER. DIVERSITY</b>	18	0.29%	12	0.27%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	18	0.29%	12	0.27%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
<b>METRO FRINGE</b>	743	11.89%	527	11.85%
Steadfast Conservative	217	3.47%	149	3.35%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	301	4.82%	212	4.77%
Urban Grit	225	3.6%	166	3.73%
Grass-Roots Living	0	0%	0	0%



# Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-1.5 HH & Percent		Unreached HH & Percent	
Total	6,249	100%	4,449	100%
REMOTE AMERICA	0	0%	0	0%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	1,758	28.13%	1,296	29.13%
Young Cosmopolitans	14	0.22%	11	0.25%
Minority Metro Communities	1,478	23.65%	1,095	24.61%
Stable Careers	246	3.94%	177	3.98%
Aspiring Hispania	20	0.32%	13	0.29%
RURAL VILLAGES & FARMS	0	0%	13	0.29%
Aspiring Hispania	0	0%	13	0.29%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

# Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-1.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-1.5 HH & Percent		Unreached HH & Percent	
Total	6,249	100%	4,449	100%
<b>STRUGGLING SOCIETIES</b>	404	6.47%	274	6.16%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	21	0.34%	14	0.31%
Struggling city Centers	383	6.13%	260	5.84%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
<b>URBAN ESSENCE</b>	2,227	35.64%	1,569	35.27%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	1,821	29.14%	1,274	28.64%
Urban Diversity	74	1.18%	53	1.19%
New Generation Activists	116	1.86%	78	1.75%
Getting By	216	3.46%	164	3.69%
<b>VARYING LIFESTYLES</b>	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%



# Identifying Focus Groups in this Location

Within the 0-1.5 mile, 1.5-3 mile and 3-7 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

## *Issues for Your Consideration*

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

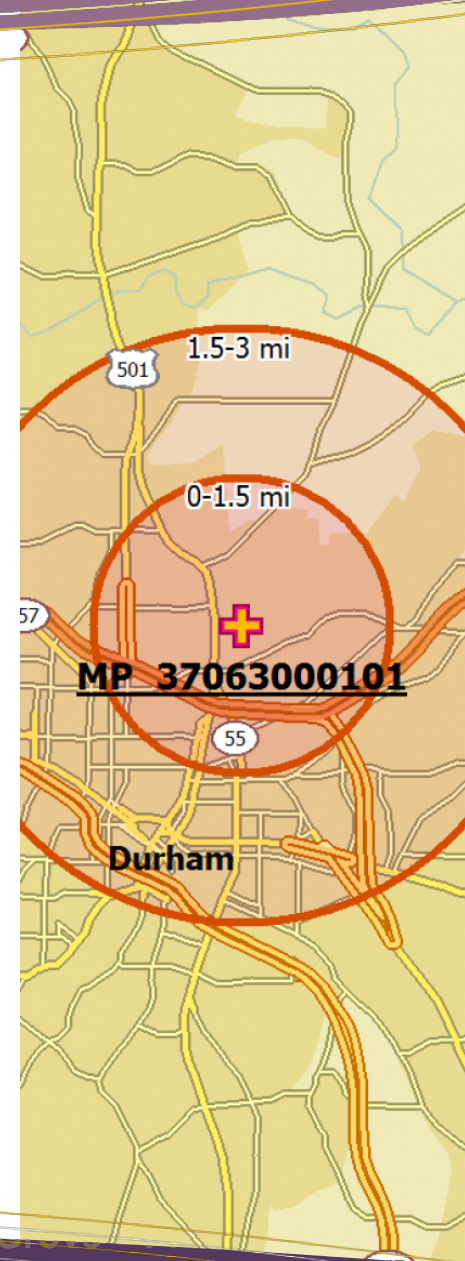
## Potential Cultural Bridges

Donald McGavran in his book, *The Bridges of God*, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, linguistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the community offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. *The Bridges of God*. Revised edition. (New York: Friendship Press, 1981).



# Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
PC-HH Own	68%	68%	72%
Use Comp. for Internet/E-mail	49%	47%	53%
Internet Use: E-Mail	43%	42%	46%
Use Comp. for Comp. Games	32%	32%	35%
Use Comp. for Word Processing	32%	29%	34%
Use Comp. for Education	30%	29%	31%
Use Comp. for Shopping	28%	26%	30%
Use Comp. for Banking	27%	24%	27%
HH Owns DVD Player	26%	26%	28%
Use Comp. for Digital Camera	26%	23%	27%
Photo Editing			

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Internet Use: Banking	23%	22%	24%
Internet Use: News/ Weather	23%	23%	25%
Use Comp. for News/Info./Data Service	21%	19%	22%
PC-Network-HH Has One	18%	16%	19%
Use Comp. for Personal Financial Mngmnt	12%	12%	14%
Internet Use: Research/ Education	12%	13%	13%
Internet Use: Read Magazines/ Newspapers	11%	11%	12%
Use Comp. for Accounting	11%	10%	12%
Use Comp. for Filing/DB Mngmnt	11%	11%	12%
Internet Use: Shopping: Gathered Info. for Shopping	10%	11%	13%

Lowesville Newton Grove Bent Creek Gorman Proctorville Ramoth  
 Spencer Norlina Ramseur Trenton Wagram Columbia Enochville Navassa Butner Pineville Danbury  
 Wade Old Fort Spiveys Corner Chocowinity Fuquay-Varina Altamahaw Princesville Minnesott Beach  
 Belwood Boone Hamilton Lexington Varnamtown Rhodhiss Sparta  
 St. Helena Knightdale North Topsail Beach Foxfire Raynham Ossipee Hoffman Oxford Halifax  
 McLeansville Hightsville Bald Head Island Wentworth Hamlet Seven Devils Gatesville Murphy Gary



# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Listening To Music	68%	67%	68%
Reading Books	52%	51%	54%
Dining Out (Not Fast Food)	48%	47%	52%
Card Games	38%	39%	40%
Cooking for Fun	34%	34%	36%
Go To A Beach/Lake	30%	29%	32%
Board Games	28%	28%	29%
Gardening	24%	23%	26%
Going To	19%	18%	19%
Bars/Nightclubs/Dancing			
Visit Museum	19%	18%	21%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Any Ailment	63%	65%	66%
Gen./Fam. Practitioner	33%	33%	35%
Dentist	23%	23%	26%
None Of These	21%	20%	20%
Backache	20%	21%	21%
Eye Dr.	19%	19%	21%
Hypertension/High Blood Pressure	18%	19%	20%
High Cholesterol	16%	16%	18%
Acid Reflux Disease (GERD)	13%	14%	14%
Any Arthritis	13%	13%	14%

# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Concert	26.82%	26.22%	28.49%
Live Theater	19.79%	19.3%	21.86%
Live Theater Most Often	15.31%	14.8%	17.15%
Rock/Pop Concerts Most Often	14.6%	14.52%	15.86%
Dance Performance	11.64%	10.84%	10.83%
Comedy Club	11.59%	10.97%	10.85%
Movies: Comedy	42.14%	40.59%	40.94%
Movies: Action/Adventure	39.44%	39.15%	39.8%
Movies: Drama	23.42%	22.99%	23.43%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Movies: Fam.	22.25%	21.38%	21.33%
Movies: Romantic Comedy	21.91%	20.9%	21.33%
Movies: Mystery	17.59%	19.41%	19.46%
MLB Baseball Reg. Season	6.09%	5.61%	6.75%
NFL Football Reg. Season	6.08%	5.71%	6.62%
College Football Reg. Season	5.59%	5.04%	6.03%
College Basketball Reg. Season	4.19%	3.55%	4.12%
NBA Basketball Reg. Season	3.54%	3.51%	3.94%
NHL Hockey Reg. Season	2.71%	2.26%	2.56%

# Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Walking for Exercise	38.66%	37.09%	39.74%
Swimming	25.55%	25.68%	28.17%
Bowling	21.98%	20.85%	21.41%
Basketball	18.2%	17.95%	17.7%
Jogging/Running	17.82%	17.06%	17.5%
Billiards/Pool	17.31%	17.44%	17.7%
Weight Training	14.52%	14.27%	15.59%
Football	13.11%	12.91%	12.12%
Baseball	12.67%	12.88%	12.05%
Using Cardio Machine	12.62%	11.88%	13.5%
Freshwater Fishing	12.29%	12.57%	13.08%
Aerobics	11.89%	11.68%	12.14%
Stationary Cycling	10.79%	10.72%	11.74%
Golf	10.64%	10.09%	12.13%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Mountain/Road Biking	10.53%	10%	11.1%
Volleyball	8.45%	9.45%	8.88%
Soccer	8.01%	8.15%	8.56%
Softball	7.81%	8.06%	8.06%
Camping Trips	7.8%	8.19%	9.2%
Tennis	7.32%	7.06%	7.71%
Backpacking/Hiking	7.04%	7.16%	8.4%
Roller Skating	6.79%	6.58%	6.36%
Yoga	6.77%	6.74%	7.32%
Target Shooting	6.51%	5.95%	6.19%
Saltwater Fishing	5.72%	6.27%	6.78%
Ice Skating	5.49%	5.59%	5.69%
Power Boating	4.96%	4.99%	5.9%
Racquetball	4.64%	4.64%	4.49%



# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org)

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Motorcycling	4.61%	4.51%	4.86%
Hunting	4.41%	5.01%	5.41%
Jet Skiing	4.06%	4.25%	4.42%
Horseback Riding	4.03%	4.07%	4.52%
Water Skiing	3.98%	3.87%	4.02%
Downhill & X-Country Skiing	3.85%	4.47%	4.58%
Canoeing/Kayaking	3.78%	4.37%	5.2%
Hockey	3.71%	4.06%	4.14%
Fly Fishing	3.55%	3.75%	3.84%
Snorkeling	3.52%	4.59%	4.68%

BRIDGES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Rock Climbing	3.47%	3.23%	3.46%
Martial Arts	3.37%	3.55%	3.72%
Archery	3.24%	3.02%	3.01%
Skateboarding	3.18%	3.81%	3.68%
Snowboarding	3.09%	3.42%	3.46%
Snowmobiling	2.74%	3.2%	3.21%
Auto Racing	2.58%	2.84%	2.74%
Rowing	2.45%	2.47%	2.71%
Sailing	2.45%	2.97%	3.18%
Surfing & Windsurfing	2.2%	2.92%	2.89%

## Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

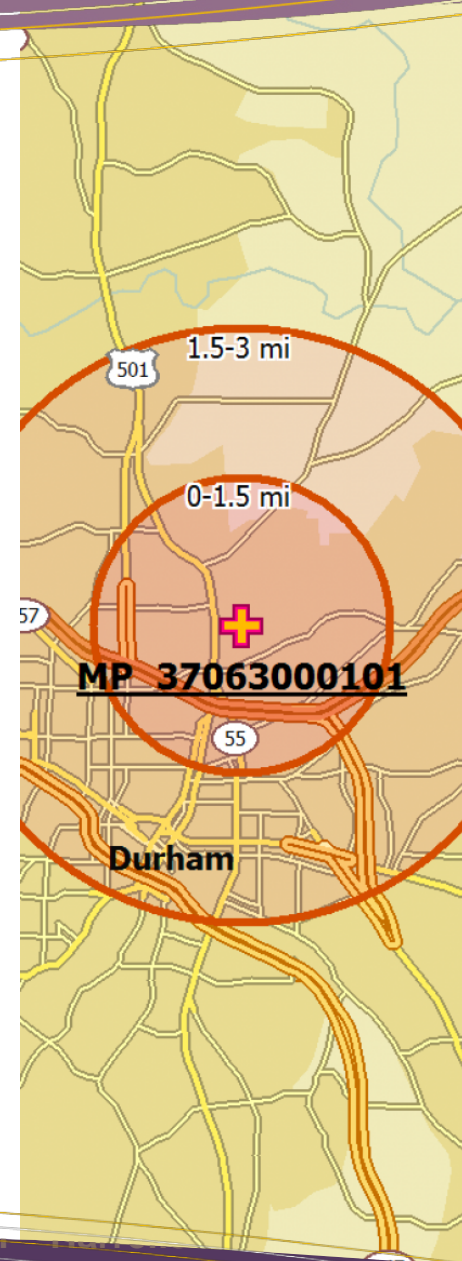
### BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and its leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring to an ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyrna: Abingdon Press, 1996), 59.



## Potential Cultural Barriers -- Introduction (part 2)

### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

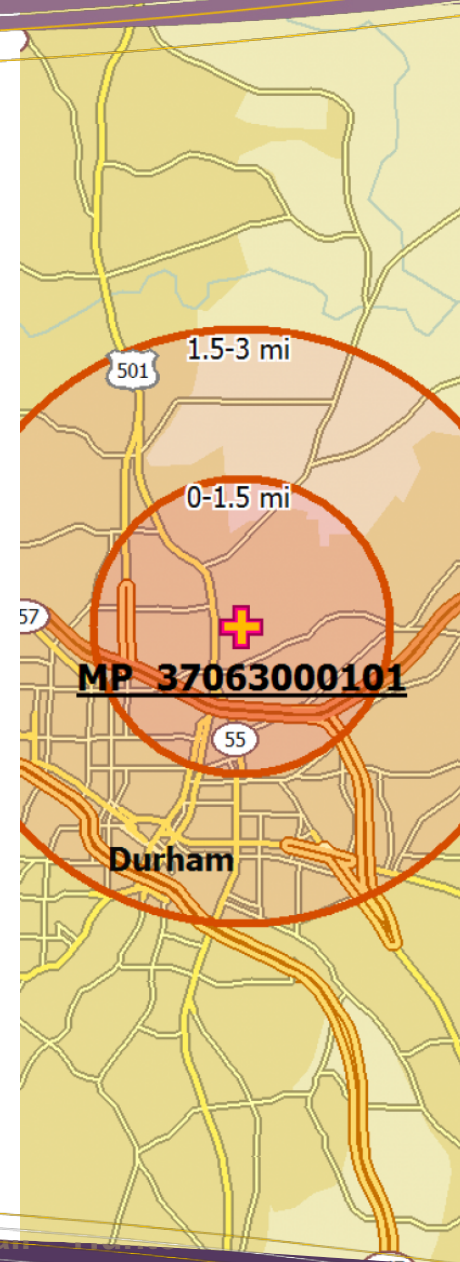
### CULTURAL BARRIERS OF ACCEPTANCE

#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

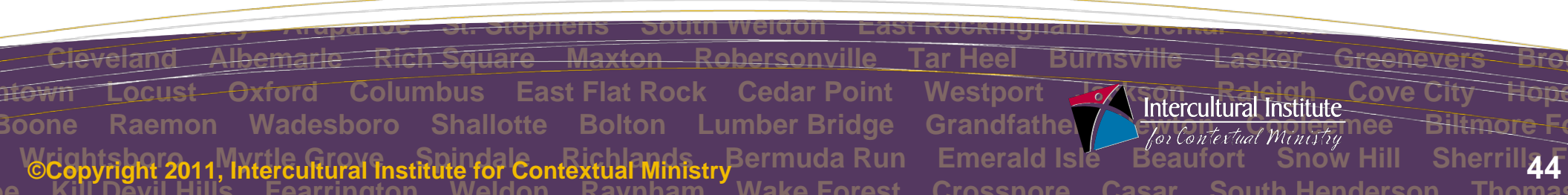


# Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Important Continue Learning New Things	52%	52%	52%
Like Control Over People And Resources	38%	38%	37%
Speak My Mind Even If It Upsets People	37%	38%	38%
Find It Difficult To Say No To My Kids	35%	35%	37%
Woman's Place Is In The Home	33%	32%	33%
Prefer To Have Few Possessions As Possible	30%	30%	33%
Don't Judge People/Way They Live Life	29%	31%	30%
Too Much Sponsorship In Arts/Sports	29%	29%	27%
I Am A Workaholic	25%	24%	22%
Like To Do Unconventional Things	25%	26%	27%
If Won Lottery Would Never Work Again	25%	24%	27%
Money Is Best Measure Of Success	23%	24%	25%

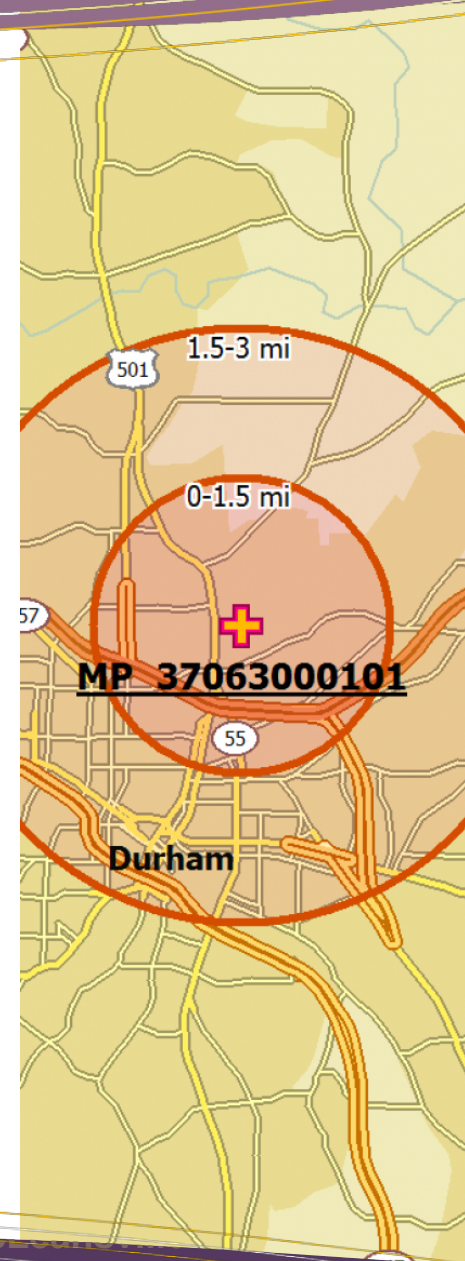
BARRIERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Friends More Important Than My Fam.	22%	22%	24%
Marijuana Should Be Legalized	20%	21%	21%
Like to Stand Out In A Crowd	20%	20%	20%
Like To Pursue Challenge/Novelty/Change	18%	18%	19%
We Should Strive for Equality for All	17%	17%	16%
Only Work Current Job for The Money	16%	16%	15%
Rarely Sit Down to a Meal Together At Home	14%	15%	15%
Happy With My Standard Of Living	13%	14%	15%
On Whole People Get What They Deserve	13%	12%	11%
I Am A Perfectionist	11%	11%	10%
Very Happy With My Life As It Is	11%	11%	9%
Indulge My Kids With The Little Extras	10%	10%	10%



## Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant themes that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



# Potential Cultural Themes:

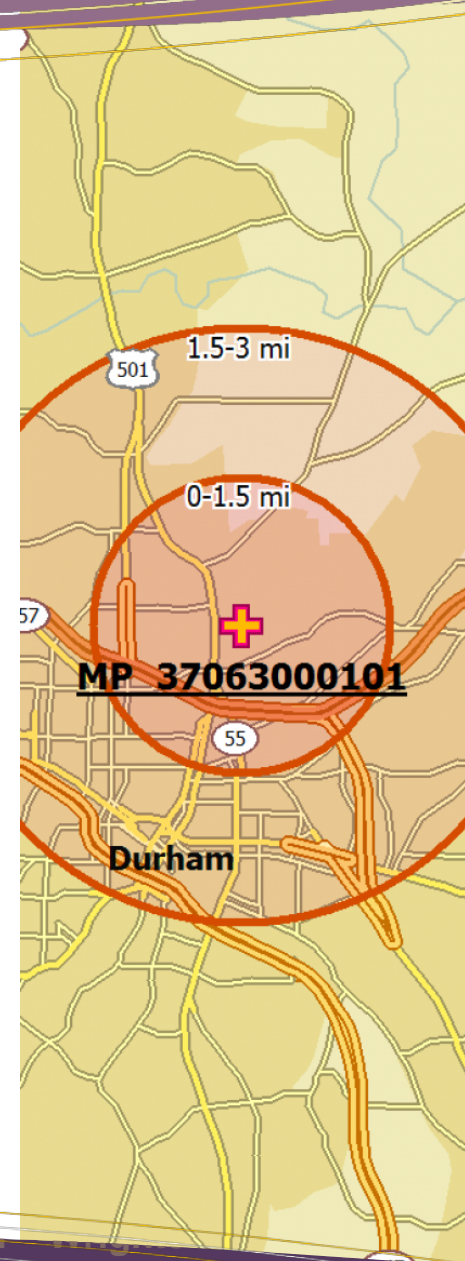
The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Important To Respect Customs And Beliefs	57%	55%	59%
You Should Seize Opportunities In Life	56%	56%	57%
Like To Understand About Nature	39%	38%	38%
Prefer Work Part Of Team Than Alone	38%	37%	37%
Important To Juggle Various Tasks	34%	35%	34%
Important Feel Respected By My Peers	33%	34%	34%
Prefer To Have Few Possessions As Possible	30%	30%	33%
Good At Fixing Things	30%	32%	30%
Have Keen Sense Of Adventure	27%	27%	27%
People Have To Take Me As They Find Me	24%	24%	24%
Consider Myself Interested In The Arts	21%	21%	21%
Like To Just Enjoy Life	20%	19%	21%

THEMES	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Provide My Kids With The Little Extras	20%	20%	18%
Worried About Pollution Caused By Cars	20%	20%	21%
Looking for New Ideas To Improve Home	19%	20%	19%
Real Men Don't Cry	17%	18%	18%
Try Not To Worry About The Future	17%	17%	16%
Is An Important Part Of Who I Am	15%	15%	15%
Enjoy Spending Time With My Fam.	13%	13%	13%
Children Should Be Allowed To Express Themselves	8%	8%	7%
Feel Very Alone In The World	6%	7%	6%
Like Spending Most Time With Fam.	6%	6%	6%
Would Like To Set Up Own Business	5%	5%	5%
Decor Particular Interest To Me	4%	5%	4%

## Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and shares the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

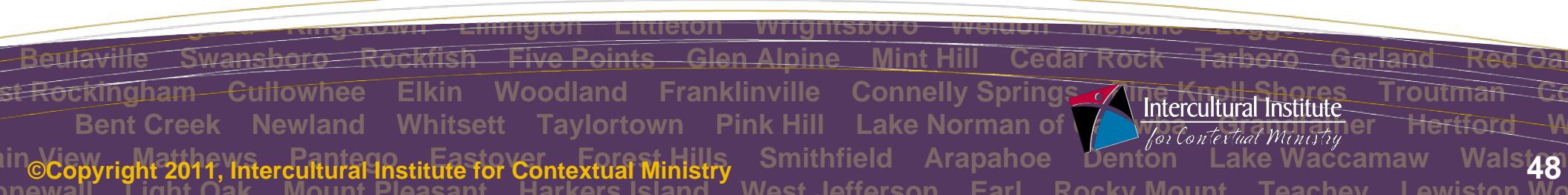


# Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Fast Food/Drive-In	83.79%	84.1%	84.63%
Restaurant-Visit Any			
Fam. Restaurants/Steak	75.42%	75.15%	78.21%
Houses-Visit Any			
McDonald's	54.27%	54.03%	54.77%
Burger King	39.9%	39.77%	38.65%
Kentucky Fried Chicken (KFC)	32.94%	33.77%	32.11%
Wendy's	32.31%	30.04%	30.53%
Subway	28.7%	28.38%	29.36%
Taco Bell	26.79%	25.61%	26.03%
Applebee's	25.42%	25.73%	27.4%
Pizza Hut	23.49%	23.49%	22.69%
Olive Garden	19.84%	18.5%	19.63%
Arby's	19.61%	19.62%	20.45%

PLACE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Red Lobster	18.13%	18.48%	18.65%
Domino's Pizza	17.01%	17.12%	16.57%
IHOP (International House Of Pancakes)	16.83%	16.21%	16.52%
Popeyes	16.55%	15.65%	14.02%
Chick-Fil-A	16.41%	15.42%	15.9%
TGI Friday's	15.01%	15.14%	15.48%
Golden Corral	14.81%	14.27%	13.31%
Sonic	14.8%	13.42%	12.93%
Starbucks	14.43%	12.31%	13.45%
Outback Steakhouse	14.2%	13.34%	14.82%
Dairy Queen	14.03%	14.67%	15.04%
Chili's Grill and Bar	13.59%	12.72%	13.88%



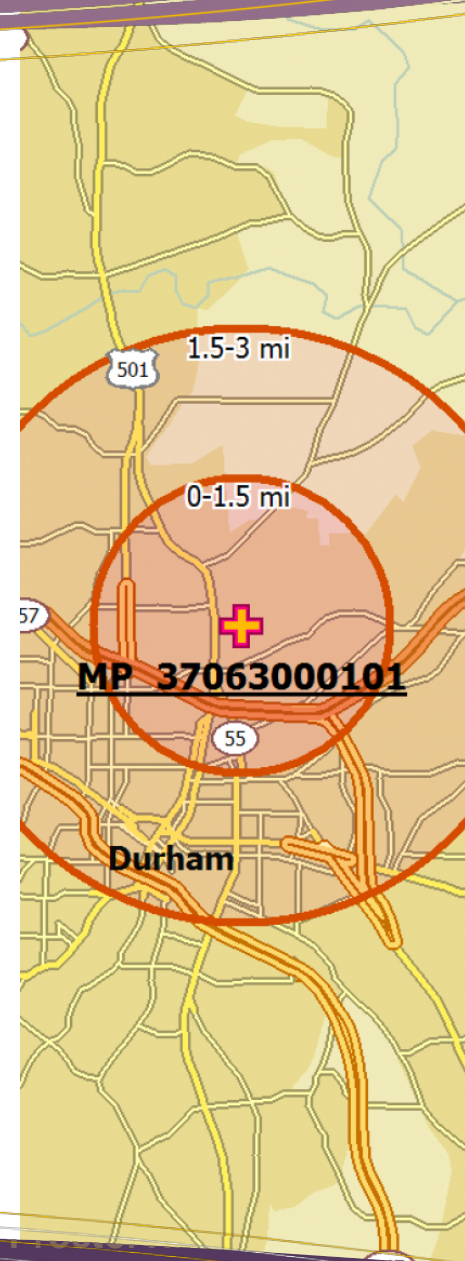


## Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



# Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

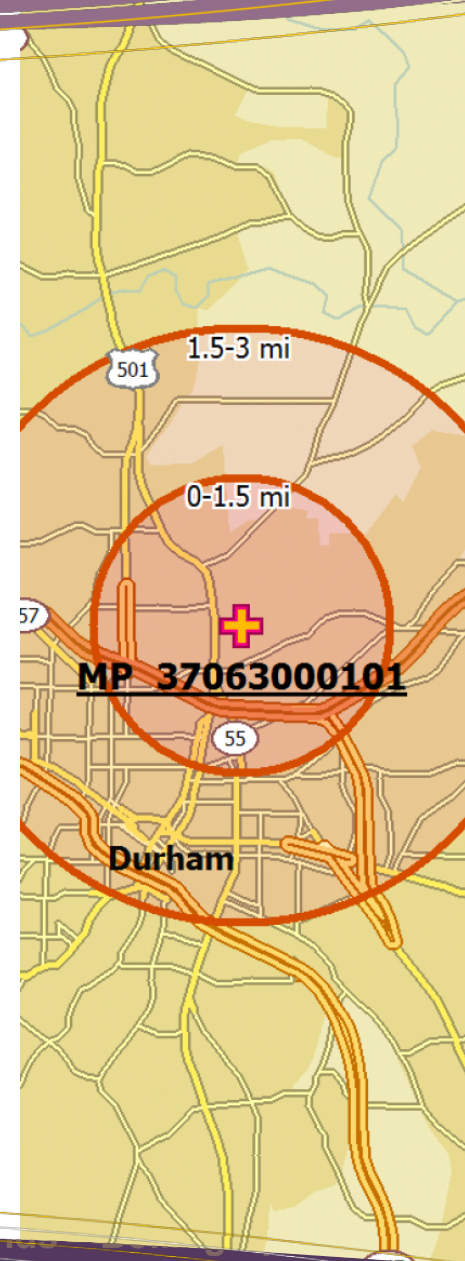
PROJECTS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Voted in fed/state/local election	41.97%	40.66%	44.11%
Recycled products	26.81%	26.04%	30.21%
Worked as volunteer (non political)	13.03%	12.5%	14.47%
Engaged in fund raising	11.9%	10.81%	11.32%
Religious club member	7.99%	8.03%	8.35%
Church Board	6.55%	6.63%	6.71%

PROJECTS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Wrote to elected offcl about publ bus	5.01%	4.6%	5.27%
Took active part in local civic issue	4.82%	4.83%	5.14%
Wrote to editor of mag or newspaper	4.73%	4.63%	5.11%
Union member	4.71%	4.66%	5.12%
Charitable Organization	4.59%	4.46%	4.92%
Fraternal order member	4.34%	4.17%	4.43%

## Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



# Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the household in the entire missional site location that participate in the activity is given.

However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

<b>BOOKS</b>	<b>0-1.5 MILES</b>	<b>1.5-3 MILES</b>	<b>3-7 MILES</b>
Novel	15.09%	14.53%	16.32%
Children's Books	13.55%	12.84%	13.38%
Religious (not Bibles)	10.21%	10.03%	9.97%
Mystery	9.73%	9.03%	9.97%
Cookbooks	8.33%	8.72%	9.59%
Romance	7.76%	7.01%	6.87%
Personal/Business	7.05%	6.55%	7.15%
Self-help			
Biography	6.45%	6.28%	6.9%
History	6.28%	5.7%	6.28%

<b>MAGAZINES</b>	<b>0-1.5 MILES</b>	<b>1.5-3 MILES</b>	<b>3-7 MILES</b>
Newspaper Distributed	67.23%	65.38%	67.48%
Gen. Editorial	50.62%	51.22%	51.62%
Womens	45.94%	46.6%	46.71%
Service	29.43%	29.04%	31.06%
Business/Finance	19.96%	19.98%	21.83%
Mens	19.61%	19.28%	19.58%
Music	19.04%	19.74%	18.08%
Sports	14.99%	14.75%	15.48%
Parenthood	14.28%	14.39%	14.16%

# Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given.

However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Gen. News	49.29%	47.71%	50.4%
Classified	32.3%	31.9%	30.79%
Sport	30.69%	29.28%	30.37%
Business/Finance	25.7%	24.25%	27.12%
Movie Listings & Reviews	24.92%	23.99%	25.06%
Editorial Page	24.14%	24.2%	26.23%
Comics	22.01%	22.17%	23.24%
Food/Cooking	21.36%	21.71%	23.48%
TV/Radio Listings	20.92%	21.03%	22.13%
Home/Gardening	18.58%	17.9%	19.59%
Travel	18.01%	17.08%	19.03%
Fashion	17.06%	16.46%	16.78%
Science/Technology	14.54%	14.53%	16.37%

RADIO	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Urban Contemporary	37.05%	38.38%	33.68%
CHR Contemp Hit Radio	19.35%	19.12%	18.97%
Adult Contemporary	11.92%	11.33%	12.89%
Variety	10.85%	11.03%	11.09%
Country	10.39%	9.85%	10.68%
Jazz	10.15%	10.88%	11.03%
Oldies	9.07%	9.14%	9.8%
News/Talk	7.83%	7.06%	9.25%
All News	7.59%	7.2%	8.09%
Rock	7.47%	6.78%	7.88%
Gospel	6.6%	6.96%	6.18%
Alternative	6.26%	5.62%	7.04%
Religious	6.09%	5.78%	6.21%
Soft Contemporary	5.99%	5.48%	6.16%
Classic Rock	5.71%	5%	6.15%
All Talk	4.48%	3.87%	4.41%
Sports	4.01%	3.4%	4.06%
Hispanic	3.55%	4.95%	4.81%

# Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org)

MULTIMEDIA: TV	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Fox News Channel	59.44%	58.96%	61.32%
Satellite Dish	50.18%	47.19%	49.81%
Soapnet	49.41%	49.05%	50.34%
Other Video-On-Demand	38.34%	41.69%	42.66%
Subscribe Digital Cable	33.36%	33.53%	33.57%
Sci-Fi Channel	33.3%	32.81%	34.34%
MSNBC	31.16%	30.67%	31.72%
TV Info From Sunday TV Magazine	27.89%	26.95%	28.2%
Comedy Central	26.9%	27.22%	30.82%
Adult Pay Per View TV	26.52%	28.29%	30.97%
TV Info From Newspapers	25.87%	25.26%	25.82%
Nickelodeon	24.9%	24.91%	25.51%

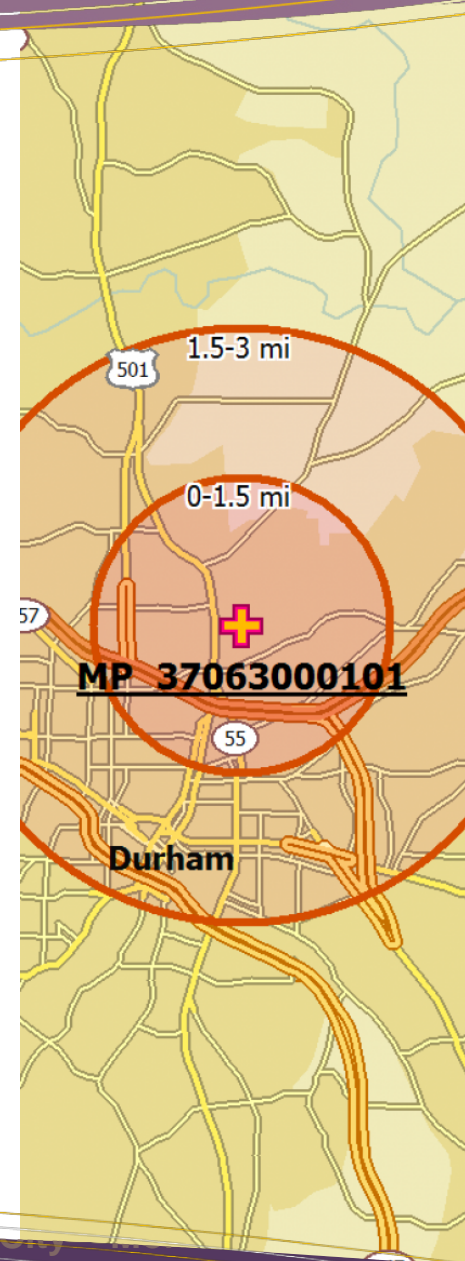
MULTIMEDIA: TV	0-1.5 MILES	1.5-3 MILES	3-7 MILES
ABC Fam.	23.28%	22.44%	24.57%
ESPN2	23.26%	22.58%	23.79%
TCM (Turner Classic Movies)	22.91%	22.59%	24.09%
Nick At Nite	22.88%	22.6%	23.53%
BET (Black Entertainment TV)	22.54%	21.8%	22.63%
Hallmark Channel	22.11%	22.53%	24.54%
USA Network	21.93%	20.87%	22.72%
TV Info From Other Guide	21.8%	21.11%	21.53%
TV Info From Monthly Cable	21.77%	21.45%	22.19%
Adult Swim	20.68%	18.58%	21.1%
Lifetime	20.17%	20.24%	21.07%
The Golf Channel	19.83%	20.37%	22.78%

## Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Book Readers			
Heavy Users (7+)	17.11%	16.66%	18.41%
Medium Users (4-6)	9.13%	8.69%	9.52%
Light Users (1-3)	21%	19.87%	20.22%
Quintiles (20%)			
Newspaper I (Heavy)	0.92%	1.04%	0.94%
Newspaper II	1.96%	1.96%	1.91%
Newspaper III	3.21%	2.37%	2.23%
Newspaper IV	0.6%	0.34%	0.28%
Newspaper V (Light)	0.83%	0.84%	0.69%

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Quintiles (20%)			
Magazines I (Heavy)	24.92%	22.13%	20.73%
Magazines II	11.15%	10.4%	9.74%
Magazines III	12.51%	11.19%	10.26%
Magazines IV	15.43%	13.78%	12.68%
Magazines V (Light)	0.97%	1.12%	1.09%
Outdoor I (Heavy)	8.29%	8.88%	8.83%
Outdoor II	4.4%	4.65%	4.14%
Outdoor III	5.63%	5.36%	4.85%
Outdoor IV	15.42%	16.42%	16.39%
Outdoor V (Light)	20.87%	22.81%	23.61%
Yellow Pages I (Heavy)	15.06%	15.67%	15.44%
Yellow Pages II	8.31%	8.45%	8.23%
Yellow Pages III	8.34%	9.1%	8.34%
Yellow Pages IV	22.89%	23.19%	22.54%
Yellow Pages V (Light)	4.79%	5.01%	4.43%



# Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Radio Drive Time Quintiles (fifths / 20%)			
Drive Time I & II (Heavy)	4.64%	3.48%	3.07%
Drive Time III (Medium)	1.3%	1.27%	0.99%
Radio IV & V (Light)	4.16%	3.45%	3.09%
Radio Media Quintiles (fifths / 20%)			
Radio I & II (Heavy)	12.39%	11.34%	10.29%
Radio III (Medium)	4.54%	4.13%	4.14%
Radio IV & V (Light)	4.74%	4.73%	4.35%
Cable TV Quintiles (fifths / 20%)			
Cable I & II (Heavy)	12.32%	12.38%	13.39%
Cable III (Medium)	5.44%	5.1%	4.88%
Cable IV & V (Light)	34.62%	36.29%	36.33%

MEDIUM	0-1.5 MILES	1.5-3 MILES	3-7 MILES
TV Prime Time Quintiles (fifths / 20%)			
Prime Time I & II (Heavy)	5.09%	4.31%	4.22%
Prime Time III (Medium)	2.17%	1.45%	1.45%
Prime Time IV & V (Light)	11.04%	10.7%	9.65%
TV Early/Late Fringe Quintiles (fifths / 20%)			
Fringe I & II (Heavy)	38.3%	37.95%	38.85%
Fringe III (Medium)	51.23%	51.27%	51.23%
Fringe IV (Light)	52.24%	52.7%	53.04%
TV All Day Quintiles (fifths / 20%)			
All Day I & II (Heavy)	18.07%	16.85%	15.62%
All Day III (Medium)	23.4%	23.44%	23.22%
All Day IV (Light)	19.94%	19.82%	18.32%

# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
<b>Day-time Radio</b>			
Listeners			
Dayparts [summary]	11.32%	11.26%	11.93%
6:00am - 10:00am	18.04%	17.21%	18.16%
10:00am - 3:00pm	13.62%	14.01%	12.82%
3:00pm - 7:00pm	16.98%	16.83%	15.84%
7:00pm - Midnight	11.91%	11.65%	13.11%
Midnight - 6:00am	7.32%	8.43%	8.11%
<b>Weekend Radio</b>			
Listeners			
Dayparts [summary]	14.52%	15.22%	15%
6:00am - 10:00am	3.29%	3.29%	3.8%
10:00am-3:00pm	7.42%	7.1%	7.3%
3:00pm - 7:00pm	8.03%	8.91%	8.36%
7:00pm - Midnight	10.15%	9.97%	9.94%
Midnight - 6:00am	14.12%	14.48%	14.22%

USAGE	0-1.5 MILES	1.5-3 MILES	3-7 MILES
<b>Prime Time TV Viewers</b>			
8:00-11:00pm	6.75%	6.64%	7.3%
Saturday:	9.16%	8.73%	8.57%
8:00-11:00pm			
Sunday: 7:00-11:00pm	9.14%	8.39%	9.06%
9:00am-1:00pm	22.88%	22.6%	23.53%
9:00am-4:00pm	27.04%	26.96%	27.96%
4:00pm-7:00pm	30.64%	29.94%	31.09%
11:00pm-1:00am	40.11%	40.2%	41.08%
AVG Prime time	5.08%	5.28%	4.96%
Mon-Sun			

# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-1.5 miles, 1.5-3 miles, 3-7 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org).

TV VIEWERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Weekday			
6-7am	16.14%	16.24%	16.67%
7-9am	23.26%	22.58%	23.79%
9am-12noon	17.45%	16.47%	17.95%
12noon-4pm	9.6%	10.49%	10%
4-6pm	46.91%	47.24%	50.44%
6-7pm	16.44%	17.03%	17.18%
7-7:30pm	2.07%	2.04%	2.1%
7:30-8pm	10.1%	11.08%	11.15%
8-11pm	6.75%	6.64%	7.3%
11pm-12am	31.16%	30.67%	31.72%
11pm-1am	40.11%	40.2%	41.08%
1-6am	30.6%	31.41%	33.34%

TV VIEWERS	0-1.5 MILES	1.5-3 MILES	3-7 MILES
Weekend			
Sat: 7-10am	17.16%	16.59%	17.94%
Sat: 10am-1pm	10.31%	9.95%	9.35%
Sat: 1-4pm	23.28%	23.15%	24.06%
Sat: 4-6pm	8.17%	7.63%	7.64%
Sat: 6-7pm	1.51%	1.59%	1.82%
Sat: 7-8pm	1.23%	1.16%	1.18%
Sat: 8-11pm	9.16%	8.73%	8.57%
Sat: 11pm-1am	7.3%	6.91%	6.76%
Sat: 1am-7pm	21.93%	20.87%	22.72%
Sun: 7-10am	2.53%	2.49%	2.47%
Sun: 10am-1pm	5.42%	4.97%	5.43%
Sun: 1-4pm	5.27%	4.8%	5.34%
Sun: 4-7pm	12.92%	11.57%	11.99%
Sun: 7-11pm	9.14%	8.39%	9.06%
Sun: 11pm-1am	5.67%	5.29%	5.2%
Sun: 1-7am	20.83%	19.31%	20.41%

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

## *Issues for Your Consideration*

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

## *Issues for Your Consideration*

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at this mission site more effectively?
4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

# Biblical Missional Multiplication

Biblical missional multiplication builds upon discipling and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

## Missional Multiplication Principle *2nd Timothy 2:2*

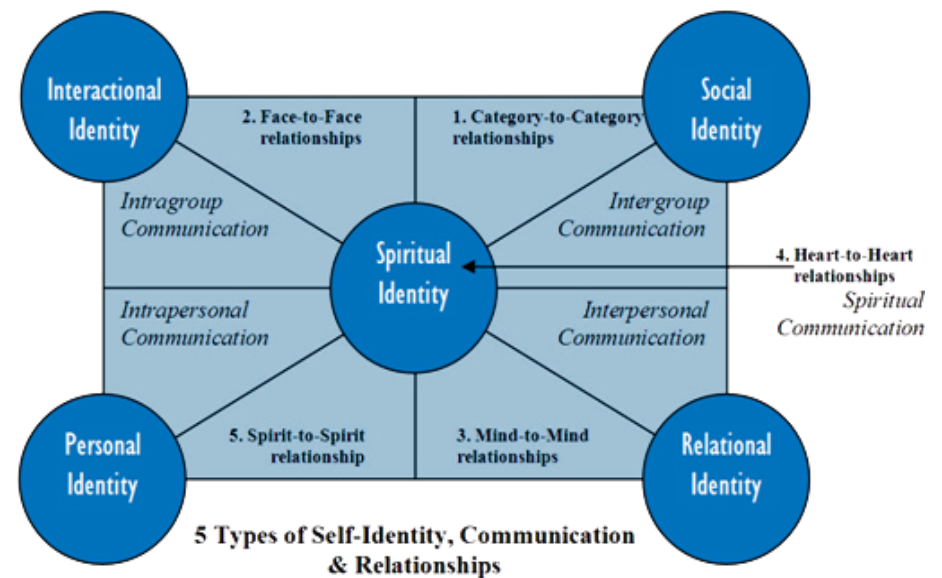


# Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

## Communication Steps

1. **Category-to-Category:** Connect through a common social identity; some activity, interest, or behavior that you share with the person.
2. **Face-to-Face:** Begin interacting with the person; building a personal rapport.
3. **Mind-to-Mind:** After building a rapport, move the conversation towards spiritual issues.
4. **Heart-to-Heart:** As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
5. **Spirit-to-Spirit:** This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

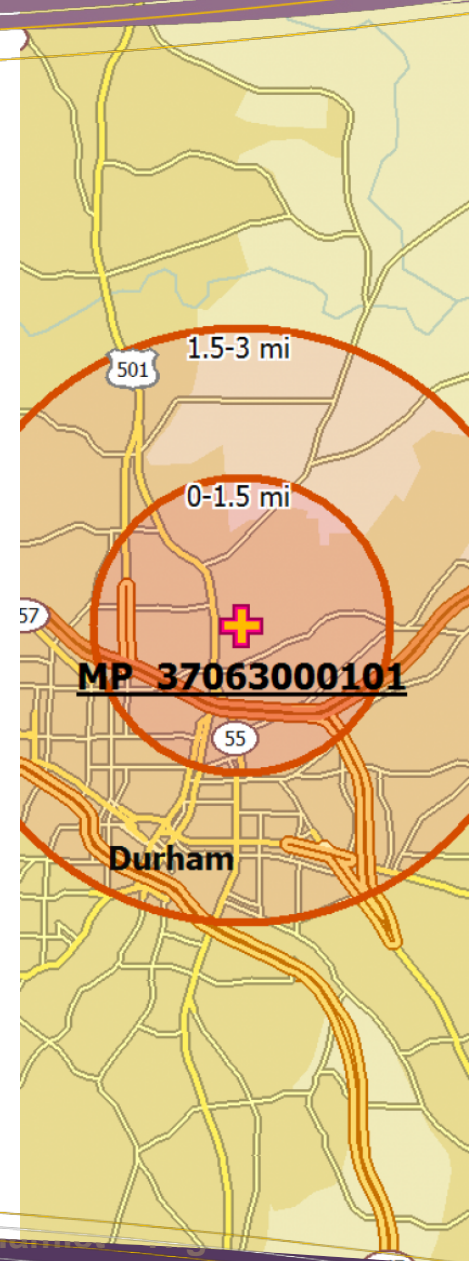


## Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at [www.iicm.net](http://www.iicm.net). IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org





# Notes and Sources

1. SITESCAPE location and EVANGELSCAPE spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



# APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
1	Braggtown - Durham	3218 N Roxboro St Durham, NC 27704	0.49 mi	138	Declining
2	New Jerusalem Baptist Cathedral - Durham	3405 Danube Ln Durham, NC 27704	0.65 mi	50	Plateauing
3	Park View - Durham	2500 Acadia St Durham, NC 27704	0.73 mi	35	Declining
4	Great Faith - Durham	909 Camden Ave Durham, NC 27701	1.17 mi	30	Insufficient Data
5	Grace - Durham	1004 N Mangum St Durham, NC 27701	1.65 mi	81	Growing
6	Cheek Heights - Durham	826 N Hardee St Durham, NC 27703	1.80 mi	20	Plateauing
7	Iglesia Cristiana Emanuel - Durham	2031 W Club Blvd Durham, NC 27705	2.31 mi	0	Insufficient Data
8	Journey - Durham	2031 W Club Blvd Durham, NC 27705	2.31 mi	33	Declining
9	Durham First - Durham	414 Cleveland St Durham, NC 27701	2.32 mi	423	Plateauing
10	Glenn School Road - Durham	1815 Glenn School Rd Durham, NC 27704	2.35 mi	20	Insufficient Data
11	Antioch Baptist Church - Durham	1415 Holloway St Durham, NC 27703	2.36 mi	81	Plateauing
12	Dayspring - Durham	922 9th St Durham, NC 27705	2.37 mi	124	Plateauing
13	Guess Road - Durham	3102 Guess Rd Durham, NC 27705	2.57 mi	161	Plateauing
14	Grey Stone - Durham	2601 Hillsborough Rd Durham, NC 27705	2.80 mi	567	Growing
15	Angier Avenue - Durham	2101 Angier Ave Durham, NC 27703	3.18 mi	103	Growing



# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
16	New Freedom - Durham	335 Rippling Stream Rd Durham, NC 27704	3.34 mi	10	Insufficient Data
17	Faith - Durham	3321 Cheek Rd Durham, NC 27704	3.49 mi	136	Declining
18	Greater Joy International Ministries	2000 Chapel Hill Rd Durham, NC 27707	3.74 mi	200	Insufficient Data
19	Rose of Sharon - Durham	4109 Guess Rd Durham, NC 27712	3.79 mi	184	Plateauing
20	Lakewood - Durham	2100 Chapel Hill Rd Durham, NC 27707	3.81 mi	31	Declining
21	Edgewood - Durham	1807 Infinity Rd Durham, NC 27712	3.98 mi	70	Growing
22	Gorman - Durham	3315 E Geer St Durham, NC 27704	3.99 mi	248	Declining
23	Harvest Baptist Mission - Durham	802 Lindley Dr Durham, NC 27703	4.14 mi	18	Declining
24	Gospel	2504 Vesson Ave Apt A5 Durham, NC 27707	4.16 mi	0	Insufficient Data
25	Faith Community - Durham	302 Lebanon Cir Durham, NC 27712	4.16 mi	70	Insufficient Data
26	Calvary - Durham	1204 Lynn Rd Durham, NC 27703	4.45 mi	106	Declining
27	Yates - Durham	2819 Chapel Hill Rd Durham, NC 27707	4.78 mi	293	Plateauing
28	Mount Hermon (Y) - Durham	4511 Old NC 10 Durham, NC 27705	5.38 mi	66	Plateauing
29	Immanuel - Durham	3610 Hillandale Rd Durham, NC 27705	5.38 mi	60	Plateauing
30	Ridgecrest - Durham	1104 Milton Rd Durham, NC 27712	5.39 mi	596	Declining



# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSH P AVG	IICM CGR
31	Roberson Grove - Durham	5203 Cheek Rd Durham, NC 27704	5.39 mi	59	Insufficient Data
32	Plainview - Durham	5200 Cheek Rd Durham, NC 27704	5.58 mi	63	Declining
33	Iglesia Hispana Durham Memorial	133 Robbins Rd Durham, NC 27703	5.76 mi	0	Insufficient Data
34	Durham Memorial - Durham	133 Robbins Rd Durham, NC 27703	5.76 mi	210	Declining
35	North Durham - Durham	6036 Guess Rd Durham, NC 27712	5.93 mi	15	Declining
36	Bethesda - Durham	1914 S Miami Blvd Durham, NC 27703	6.35 mi	492	Declining
37	Shekinah Glory Community Worship	513 Farm House Ln Durham, NC 27703	6.36 mi	0	Insufficient Data
38	Page Road - Durham	1912 Page Rd Durham, NC 27703	6.36 mi	34	Declining
39	The Summit Church-Homestead Heights - Dur	2335 Presidential Dr Ste 114 Durham, NC 27703	6.36 mi	2,257	Growing
40	Cresset - Durham	3707 Garrett Rd Durham, NC 27707	6.41 mi	155	Declining
41	Freedom Tabernacle	121 Hidden Springs Dr Durham, NC 27703	6.53 mi	0	Insufficient Data
42	Olive Branch - Durham	123 Olive Branch Rd Durham, NC 27703	6.57 mi	128	Insufficient Data
43	Berea - Durham	5011 Fayetteville Rd Durham, NC 27713	6.78 mi	60	Plateauing
44	Triangle Pointe Fellowship	600 Discovery Way Durham, NC 27703	7.23 mi	0	Insufficient Data
45	C3 Christ Centered Church	6611 Guess Rd Durham, NC 27712	7.32 mi	0	Insufficient Data



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An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit [www.iicm.net](http://www.iicm.net).

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