

MissionSite

top unreached locations



LOUISBURG, NC

CENSUS TRACT: 37069060300

REGION: Region 4: Triangle

COUNTY: Franklin

SITESCAPE: Townscape

DENSITY PATTERN: I3



In partnership with the:



Intercultural Institute
for Contextual Ministry



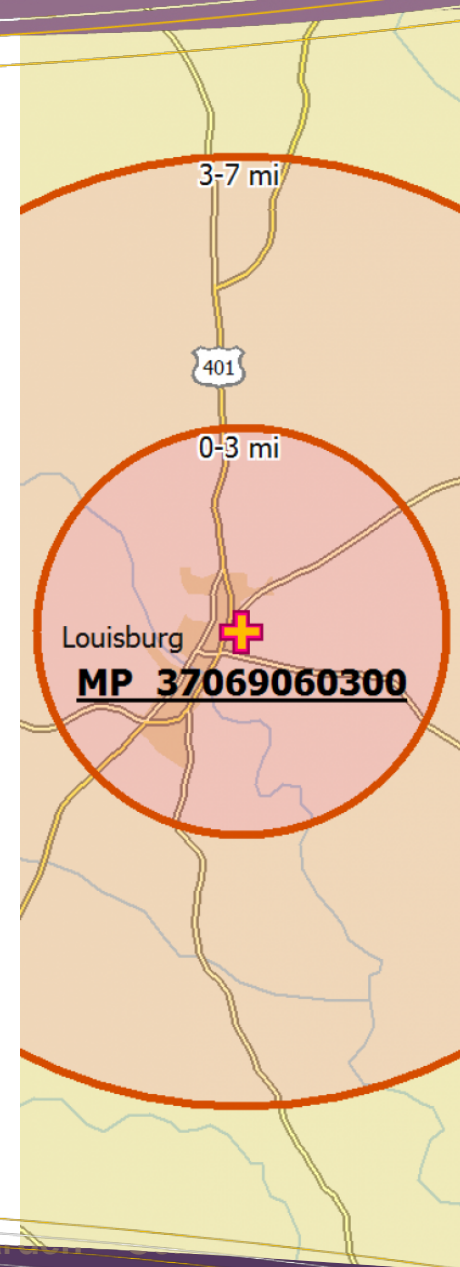
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Site Location Summary

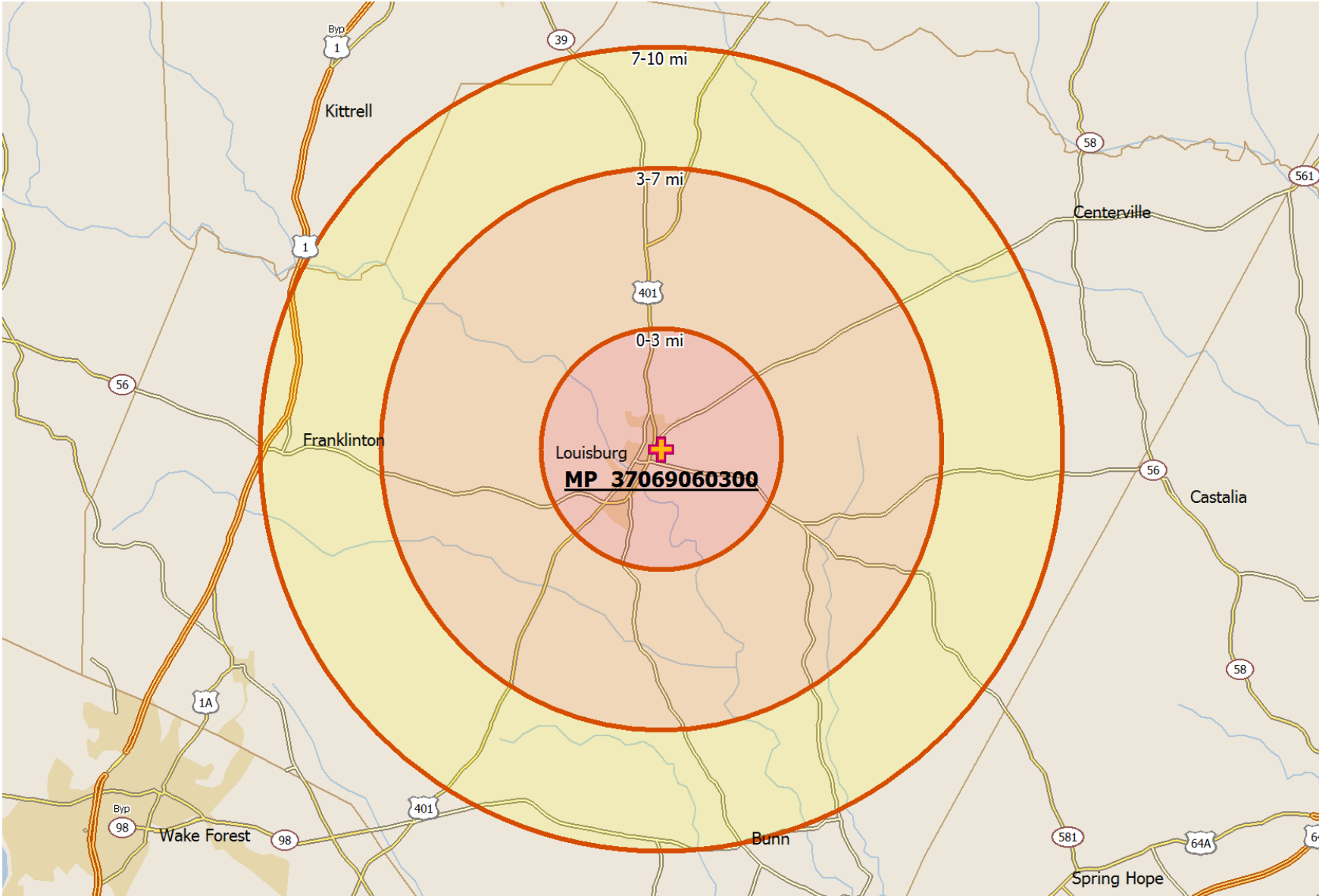
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3704	Region 4: Triangle
3	County Location	37069	Franklin
4	Zipcode	27549	Franklin
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.13	Small towns adjacent to a small town
8	Sitescape Density Pattern	I3	10000-10000-50000



Madison Swepsonville Richfield Graham Sun City Pleasant Garden
 Clinton Sanford Cornelius Barker Heights Piney Green Clemmons Mountain View Navassa Wendell Gr
 ison Flat Rock Beech Mountain Bladenboro Pineville Pollocksville Alliance East Laurinburg Spruce Pine
 Scotland Neck Crossnore Winston-Salem Butner Stanfield Sawmills Sea Level Hillsboro Hertford Auro
 t Oak Trinity Mount Airy Mars Hill Cove City Gastonia Roseboro Five Points Salemburg Castalia Bilm
 w Bern Peachland Barker Ten Mile Valdese Halifax Orrum Keener Forest City Hamilton Huntersville R

Site Location Summary - Map of the Site Location



Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

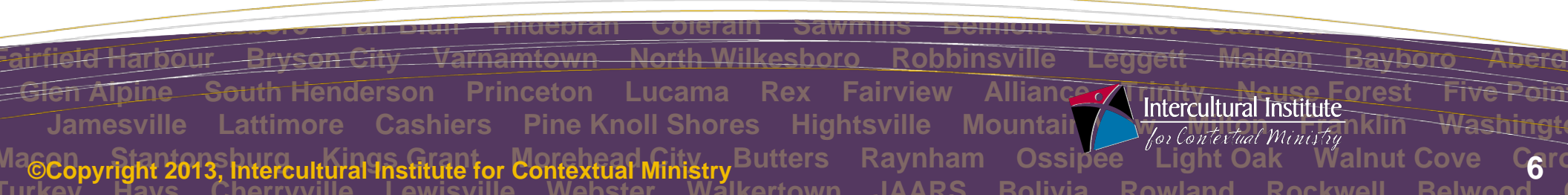
RURAL / URBAN	COD	EXPLANATION
1 Metro or Non-Metro	1	Metro
2 Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3 Rural / Urban Continuum	2	County in metro area of 250,000 to 1 million population
4 NCHS Rural Urban Codes	3	Medium Metro - counties in a metropolitan statistical area of 250,000 to 999,999 population
5 NCES Urban Centric Locale Codes	41	Rural: Fringe: Census-defined rural territory that is less than or equal to 5 miles from an urbanized area, as well as rural territory that is less than or equal to 2.5 miles from an urban cluster.
6 IICM RUCA Values Index	52	Small town core commuting: Secondary flow 10% to 30% to an Urban Area
7 ERS RUCA Commuting Value	7	Small town core: primary flow within an Urban Cluster of 2,500 to 9,999 (small urban cluster)
8 Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	6,736	9,272	19,486
2010 Households	2,333	3,247	6,991
2010 Group Quarters Population	748	76	60

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	21	6	26
Language Diversity National Index	32	26	34
Foreign Born Diversity National Index	10	16	5
Ancestry Diversity National Index	17	36	21
Racial Diversity National Index	77	56	68

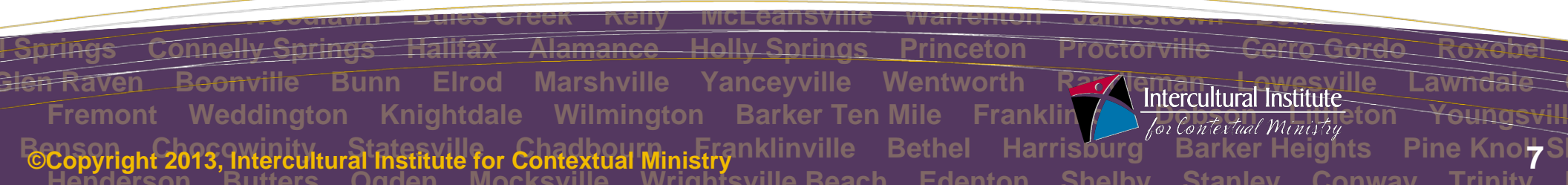


Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True



Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	60	2.57%
Mainstay Communities	Established, Diverse Households	161	6.9%
Working Communities	Blue-collar, Working Families	33	1.41%
Country Communities	Rural, Agri. & Mining Families	68	2.91%
Aspiring Communities	Young Singles / Aspiring-Multihousing	1,188	50.92%
Urban Communities	High Density, Inner-city Neighborhoods	821	35.19%

Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

1. The SITESCAPE category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.



Using the Site Location Summary

Issues for Your Consideration - continued

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	14,719	1,651	11.22%
Unreached %	67.55%	70.79%	104.79
Religious But NOT Evangelical HH	4,417	637	14.43%
Religious But NOT Evangelical %	20.27%	27.31%	134.74
Spiritual But NOT Relig or Evang HH	1,991	113	5.68%
Spiritual But NOT Relig or Evang %	9.14%	4.85%	53.04
Not Evangelical, Not Interested HH	8,418	930	11.05%
Not Evangelical, Not Interested %	38.63%	39.87%	103.2



Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE RING	PERCENT & INDEX
Num of BCNC Churches	37	1	2.7%
Active BCNC Attenders	4,026	187	4.64%
Active Evangelical Households	2,882	277	9.61%
Active Evangelical Percent	13.22%	11.87%	89.77
Inactive Evangelical Households	4,189	403	9.62%
Inactive Evangelical Percent	19.23%	17.27%	89.82
# New Churches Needed	0	0	0%



Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSH AVG	IICM CGR		CHURCHES	DIST.	WRSH AVG	IICM CGR
1	Louisburg - Louisburg	0.04 mi	187	Plateauing	16	White Level - Louisburg	9.18 mi	108	Declining
2	Sandy Creek - Louisburg	3.52 mi	165	Declining	17	Lighthouse Church - Louisburg	9.44 mi	0	Insufficient Data
3	High Cross Cowboy Church	3.52 mi	20	Insufficient Data	18	Harris Chapel - Youngsville	9.54 mi	181	Plateauing
4	Maple Springs - Louisburg	3.52 mi	63	Plateauing	19	North Star	9.67 mi	0	Insufficient Data
5	Ransdell Chapel - Louisburg	3.52 mi	59	Insufficient Data	20	Bunn - Bunn	10.00 mi	85	Plateauing
6	Hickory Rock - Louisburg	5.62 mi	60	Plateauing	21	Mountain Grove - Louisburg	10.09 mi	52	Plateauing
7	Perry's Chapel - Franklinton	5.65 mi	83	Growing	22	New Life - Youngsville	10.26 mi	0	Insufficient Data
8	Corinth - Louisburg	6.69 mi	70	Declining	23	Oak Grove Baptist - Youngsville	10.26 mi	117	Growing
9	Mount Zion - Louisburg	6.70 mi	91	Growing	24	Living Hope Community Church	10.26 mi	45	Insufficient Data
10	Saint's Delight - Louisburg	7.17 mi	17	Plateauing	25	Cypress Chapel - Spring Hope	10.38 mi	20	Growing
11	Rock Spring - Louisburg	7.24 mi	178	Growing	26	Community - Franklinton	10.48 mi	10	Insufficient Data
12	Flat Rock - Louisburg	8.17 mi	172	Growing	27	New Bethel - Henderson	10.50 mi	64	Declining
13	Union View - Franklinton	8.45 mi	103	Declining	28	Oak Ridge - Kittrell	10.82 mi	0	Insufficient Data
14	Unity Baptist Church - Franklinton	8.76 mi	85	Insufficient Data	29	Open Road Community Church	10.88 mi	0	Insufficient Data
15	Franklinton - Franklinton	8.94 mi	93	Declining	30	Mount Olivet - Franklinton	11.20 mi	179	Plateauing

Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

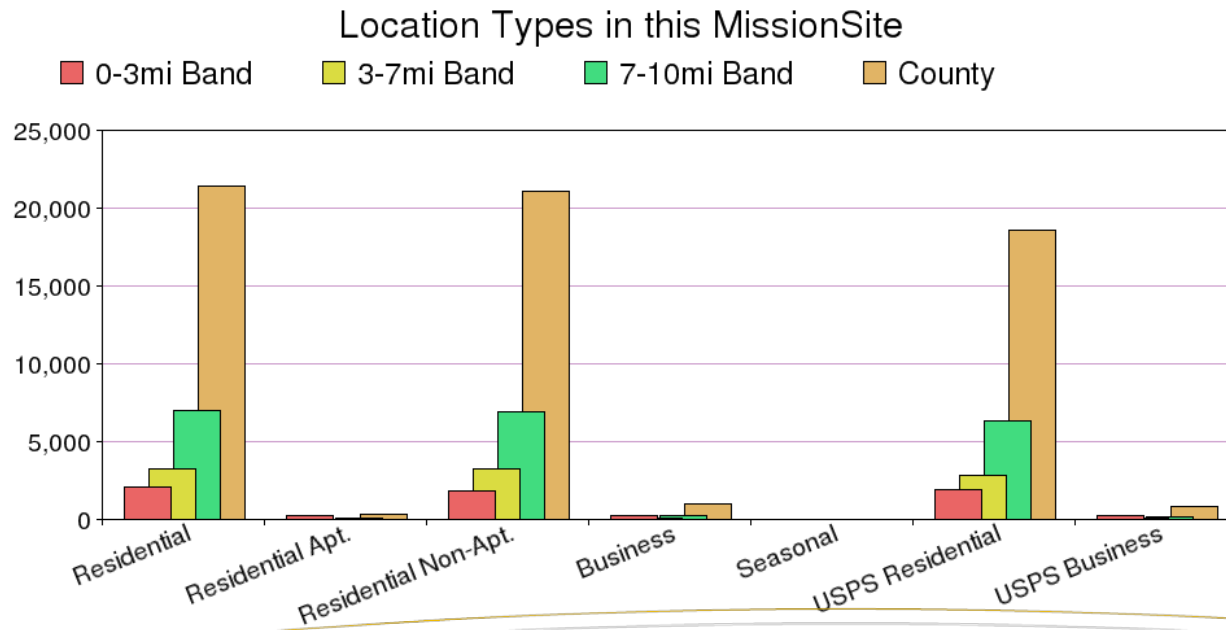
1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
3. The list of churches on page 13 only includes BCNC churches. You will need to take other churches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

Current Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	36,444	5,891	16.16%
2000 Population	47,260	5,807	12.29%
2010 Population	61,531	6,736	10.95%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	13,513	2,000	14.8%
2000 Households	17,843	2,124	11.9%
2010 Households	21,789	2,333	10.71%



Location Type	0-3mi Band
Residential	2,048
Residential Apt.	225
Residential Non-Apt.	1,823
Business	253
Seasonal	0
USPS Residential	1,906
USPS Business	228

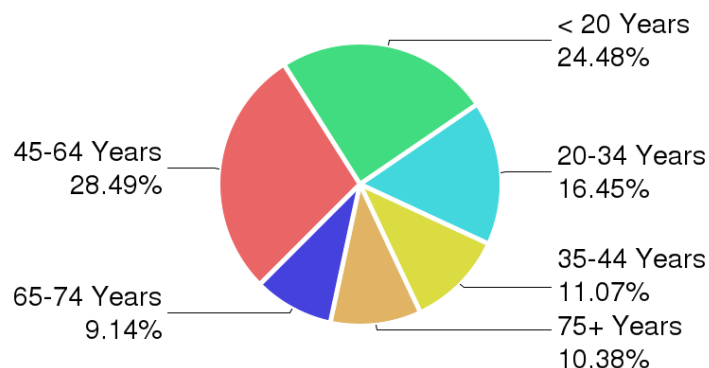
Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	4.88%	3.46%	70.9
4-5 Years	2.59%	1.65%	63.71
6-8 Years	3.94%	2.88%	73.1
9-11 Years	3.99%	3.27%	81.95
12-13 Years	2.68%	2.42%	90.3
14-17 Years	5.42%	6.31%	116.42
18-19 Years	2.72%	4.51%	165.81
0-5 Years	7.46%	5.11%	68.5
6-12 Years	9.27%	7.36%	79.4
13-19 Years	9.49%	12.02%	126.66
< 20 Years	26.22%	24.49%	93.4
20-34 Years	18.39%	16.45%	89.45
35-44 Years	14.54%	11.07%	76.13
45-64 Years	28.32%	28.5%	100.64
65-74 Years	7.66%	9.14%	119.32
75+ Years	4.85%	10.38%	214.02
Median Age	39	42	107.44
Median Age (Male)	38	38	101.07
Median Age (Female)	40	46	115

Age Group Percentages

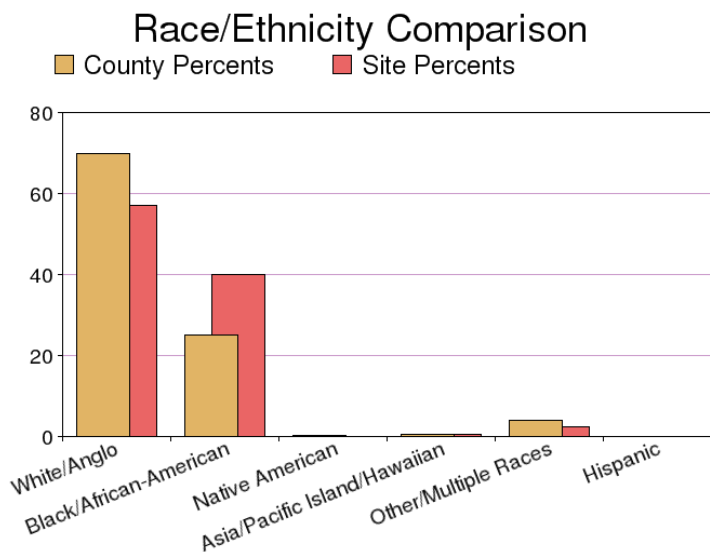


Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	69.95%	56.96%	81.43
Black, African-American	25.2%	39.89%	158.31
Native American	0.4%	0.1%	25.89
Asian	0.54%	0.58%	107.3
Pacific Island, Hawaiian	0.04%	0.06%	158.86
Other/Multiple Races	3.87%	2.42%	62.48
Hispanic	0%	7.82%	0



Education of Adults (25 yrs+)			
Total Adults over age 25 years.	41,621	4,579	
Less than 9th Grade	6.5%	9.02%	72.06
No High School Diploma	11.87%	12.32%	96.34
High School Graduate	40.19%	38%	105.77
Some College, no degree	18.35%	17.36%	105.7
Associate Degree	9.17%	6.57%	139.55
College Degree	10.4%	11.73%	88.69
Graduate/Prof. degree	3.52%	5%	70.29

Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< \$10,000	9.18%	11.74%	164.04
\$10,000 to \$19,999	10.93%	13.03%	119.24
\$20,000 to \$29,999	13.79%	17.27%	125.29
\$30,000 to \$49,999	22.07%	20.19%	91.49
\$50,000 to \$59,999	10.13%	7.89%	77.86
\$60,000 to \$69,999	6.13%	5.14%	83.89
\$70,000 to \$79,999	6.67%	5.27%	79.01
\$80,000 to \$89,999	5.92%	4.84%	81.81
\$90,000 to \$99,999	3.81%	3.47%	91.03
\$100,000 to \$124,999	5.35%	6.39%	119.45
\$125,000 to \$149,999	3.63%	3.17%	87.37
\$150,000 to \$199,999	2.06%	1.37%	66.56
\$200,000 to \$249,999	0.24%	0.17%	70.49
\$250,000 or more	0.09%	0.09%	93.39
Median Household	43,977	37,838	86.04
Average Household	54,213	50,165	92.53
Per Capita Household	19,591	17,586	89.77
Family/Non-Family Household Income			
Median Family Income	51,894	52,190	100.57
Average Family Income	62,875	61,107	97.19
Median Non-Family Income	23,610	22,650	95.93
Average Non-Family Income	35,140	30,254	86.1

Current Demographic Summary

A current year demographic summary of household types, housing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			
			Index
% Family Households	68.77%	62.92%	91.5
Families with Children	34.86%	31.89%	91.49
Families without Children	33.91%	31.03%	91.51
Non-Family Households			
% Non-Family Households	31.23%	37.08%	118.72
Non-Families with Children	0.22	0.04	19.06
Non-Families without Children	31.01	37.03	119.44
Housing Units			
			Index
Total Housing Units	24,984	2,593	
Vacant percent	12.79%	10.03%	78.41
Owned percent	66.26%	51.45%	77.64%
Rented Percent	20.95%	38.53%	183.9
Households by Size			
			Index
Avg household size	2.76	2.57	93.12
Avg family hh size	3.51	3.40	96.87
Avg non-family hh size	1.13	1.16	102.65
Households By Count of Persons			
			Percent
One	6,041	801	13.26%
Two	5,328	541	10.15%
Three or Four	7,539	736	9.76%
Five+	2,881	256	8.89%

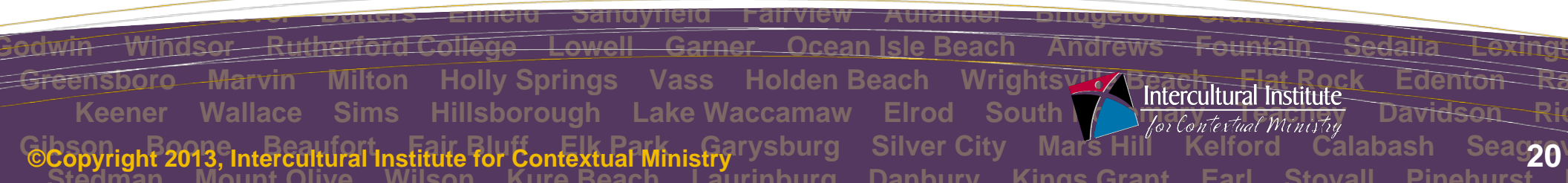
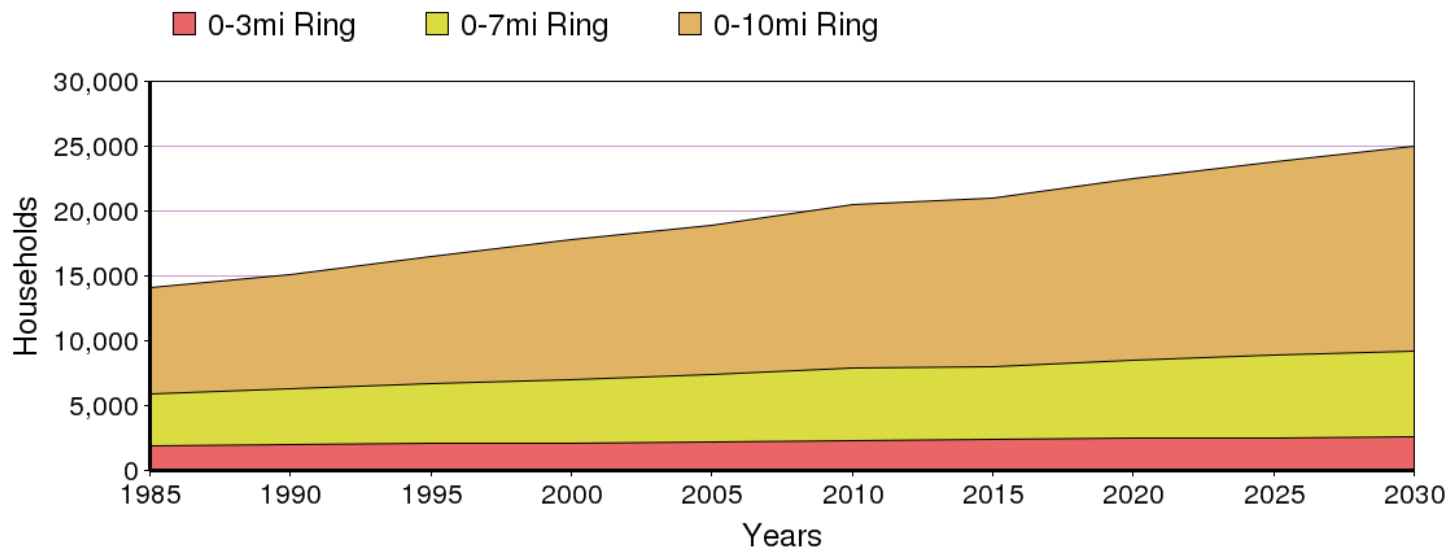
Projected Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	36,444	5,891	16.16%
2000 Population	47,260	5,807	12.29%
2010 Population	61,531	6,736	10.95%
2015 Population	68,768	6,994	10.17%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	13,513	2,000	14.8%
2000 Households	17,843	2,124	11.9%
2010 Households	21,789	2,333	10.71%
2015 Households	23,170	2,355	10.16%

Household Change from 1985 to 2030



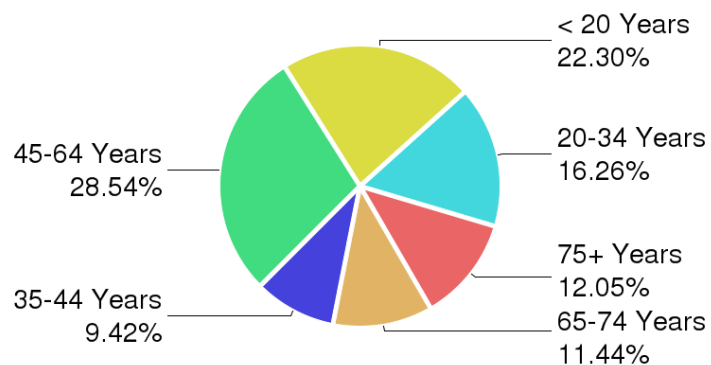
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	3.46%	3.02%	87.28
4-5 Years	1.65%	1.5%	90.91
6-8 Years	2.88%	2.62%	90.97
9-11 Years	3.27%	3.16%	96.64
12-13 Years	2.42%	2.26%	93.39
14-17 Years	6.31%	5.85%	92.71
18-19 Years	4.51%	3.89%	86.25
0-5 Years	5.11%	4.52%	88.45
6-12 Years	7.36%	6.91%	93.89
13-19 Years	12.02%	10.87%	90.43
< 20 Years	24.49%	22.3%	91.06
20-34 Years	16.45%	16.26%	98.84
35-44 Years	11.07%	9.42%	85.09
45-64 Years	28.5%	28.54%	100.14
65-74 Years	9.14%	11.44%	125.16
75+ Years	10.38%	12.05%	116.09
Median Age	39	45	114.96
Median Age (Male)	38	42	111.11
Median Age (Female)	40	48	119.16

Projected Age Group Percentages



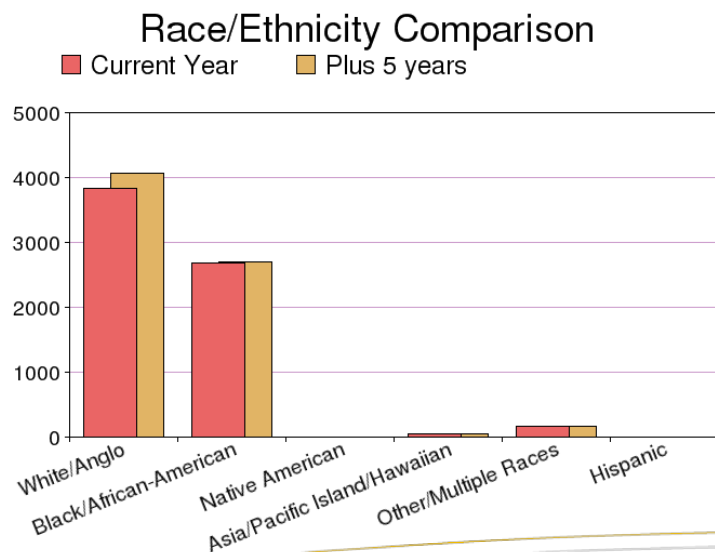
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	56.96%	58.21%	102.18
Black, African-American	39.89%	38.62%	96.81
Native American	0.1%	0.09%	82.55
Asian	0.58%	0.7%	121.01
Pacific Island, Hawaiian	0.06%	0.03%	48.16
Other/Multiple Races	2.42%	2.36%	97.49
Hispanic	0%	0%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	4,579	4,879	
Less than 9th Grade	9.02%	7.46%	82.72
No High School Diploma	12.32%	10.53%	85.53
High School Graduate	38%	40.87%	107.55
Some College, no degree	17.36%	16.58%	95.5
Associate Degree	6.57%	7.54%	114.74
College Degree	11.73%	11.93%	101.72
Graduate/Prof. degree	5%	5.08%	101.64



Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value given, assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	11.74%	11%	93.64
\$10,000 to \$19,999	13.03%	12.36%	94.83
\$20,000 to \$29,999	17.27%	17.2%	99.56
\$30,000 to \$49,999	20.19%	19.28%	95.49
\$50,000 to \$59,999	7.89%	7.9%	100.14
\$60,000 to \$69,999	5.14%	4.46%	86.68
\$70,000 to \$79,999	5.27%	5.18%	91.01
\$80,000 to \$89,999	4.84%	5.27%	108.71
\$90,000 to \$99,999	3.47%	3.78%	108.85
\$100,000 to \$249,999	6.39%	7.73%	121.01
\$125,000 to \$149,999	3.17%	3.86%	121.82
\$150,000 to \$199,999	1.37%	1.78%	130.02
\$200,000 to \$249,999	0.17%	0.08%	49.53
\$250,000 or more	0.09%	0.08%	99.07
Median Household	37,838	39,565	104.56
Average Household	50,165	52,554	104.76
Per Capita Household	17,586	17,881	101.68
Family/Non-Family Household Income			
Median Family Income	52,190	56,716	108.67
Average Family Income	61,107	64,795	106.04
Median Non-Family Income	22,650	23,052	101.77
Average Non-Family Income	30,254	31,486	104.07

Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	62.92%	61.53%	97.78
Families with Children	31.89	31.42	98.53
Families without Children	31.03	29.94	96.47
Non-Family Households			
% Non-Family Households	37.08%	38.47%	103.76
Non-Families with Children	0.04	0	103.76
Non-Families without Children	37.03	38.47	103.88
Housing Units			
Total Housing Units	2,593	2,626	101.27%
Vacant percent	10.03%	10.32%	102.92
Owned percent	51.45%	51.03%	99.19
Rented Percent	38.53%	38.65%	100.32
Households by Size			
Avg household size	2.57	2.71	105.45%
Avg family hh size	3.40	3.71	109.12%
Avg non-family hh size	1.16	1.12	96.55%
Households By Count of Persons			
One	801	851	106.24%
Two	541	409	75.6%
Three or Four	736	766	104.08%
Five+	256	329	128.52%

Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Foreign Born Pop	357	56	905
Northern Europe	3	4	12
Western Europe	1	2	38
Southern Europe	0	2	21
Eastern Europe	0	0	2
Other Europe	0	0	0
Eastern Asia	0	0	3
So. Central Asia	0	0	1
SE Asia	22	0	82
Western Asia	6	1	14
Other Asia	0	0	0

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Eastern Africa	0	0	0
Middle Africa	0	0	0
Northern Africa	0	1	11
Southern Africa	0	0	0
Western Africa	5	0	0
Other Africa	0	0	0
Oceania	0	0	0
Caribbean	7	3	5
Central Amer.	269	41	677
South America	3	1	19
North America	41	1	20
Born at sea	0	0	0



Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	7,091	3,561	20,461
Spanish	400	133	1,238
Other Indo-Euro language	69	23	187
French (incl. Patois, Cajun)	34	8	69
French Creole	5	0	0
Italian	8	0	3
Portuguese	0	5	19
German	21	9	59
Yiddish	0	0	0
Other West Germanic	0	0	0
A Scandinavian Language	0	0	0
Greek	0	0	13
Russian	1	1	5
Polish	0	0	1
Serbo-Croatian	0	0	0
Other Slavic Language	0	0	0
Armenian	0	0	0
Persian	0	0	0
Gujarathi	0	0	0
Hindi	0	0	17
Urdu	0	0	0

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
Other Indo-Euro	0	0	0
Asian/PI languages	0	0	0
Chinese	0	0	0
Japanese	0	0	0
Korean	0	0	0
Mon-Khmer, Cambodian	0	0	0
Miao, Hmong	0	0	22
Thai	0	0	9
Laotian	0	0	10
Vietnamese	4	0	31
Other Asian	0	10	0
Tagalog	20	0	16
Other Pacific Is	8	0	1
Other languages	2	8	1
Navajo	0	0	0
Other Native N. American	0	0	0
Hungarian	0	0	0
Arabic	0	8	0
Hebrew	0	0	0
African languages	2	0	0
Other unspecified	0	0	1



Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Reporting ancestry	5,300	2,735	17,533
Arab	6	2	24
Armenian	0	0	0
Austrian	0	3	5
British	36	7	44
Canadian	10	4	14
Croatian	3	0	7
Czech	2	4	13
Czechoslovak	1	0	9
Danish	0	2	15
Dutch	32	22	111
English	495	278	1,706
European	17	11	169
Finnish	3	3	16
French (not Basque)	47	20	162
French Canadian	1	2	73
German	205	169	1,022
Greek	19	7	22
Hungarian	11	4	27
Iranian	0	0	0

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Irish	307	155	1,005
Italian	59	53	355
Lithuanian	0	0	0
Norwegian	9	2	63
Polish	11	15	138
Portuguese	0	4	33
Romanian	0	0	0
Russian	1	0	17
Scandinavian	0	0	4
Scotch-Irish	75	51	336
Scottish	67	40	305
Slovak	0	4	13
Subsaharan African	39	73	293
Swedish	3	2	42
Swiss	0	0	8
Ukrainian	4	0	0
US/American	822	585	4,495
Welsh	16	4	26
West Indian	8	5	17
Yugoslavian	0	0	1
Other	2,991	1,203	6,943

Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Demoscope information on page 20 highlights the rate of population change at the site compared to its county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



Using the Demographic Indicators

Issues for Your Consideration - continued

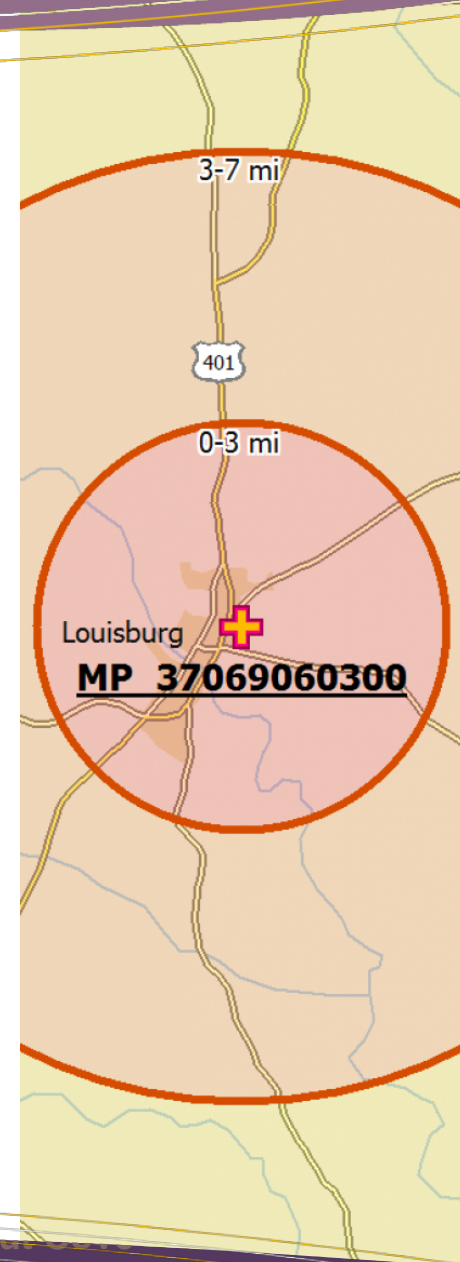
4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangeliscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangeliscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,333	100%	1,653	100%
AFFLUENT SUBURBIA	7	0.3%	6	0.36%
America's Wealthiest	7	0.3%	6	0.36%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	53	2.27%	37	2.24%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	44	1.89%	30	1.81%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	9	0.39%	7	0.42%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	2	0.09%	1	0.06%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	2	0.09%	1	0.06%
Urban Optimists	0	0%	0	0%
Family Convenience	0	0%	0	0%
Mid-Market Enterprise	0	0%	0	0%

Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,333	100%	1,653	100%
BLUE COLLAR BACKBONE	0	0%	0	0%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	159	6.82%	103	6.23%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	152	6.52%	98	5.93%
Professional Urbanites	7	0.3%	5	0.3%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	33	1.41%	23	1.39%
Steadfast Conservative	33	1.41%	23	1.39%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	2,333	100%	1,653	100%
REMOTE AMERICA	64	2.74%	38	2.3%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	58	2.49%	34	2.06%
Coal & Crops	6	0.26%	4	0.24%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	1,188	50.92%	880	53.24%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	1,188	50.92%	880	53.24%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	4	0.17%	2	0.12%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	4	0.17%	2	0.12%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	2,333	100%	1,653	100%
STRUGGLING SOCIETIES	523	22.42%	354	21.42%
Rugged Southern Style	5	0.21%	3	0.18%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	518	22.2%	351	21.23%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	298	12.77%	209	12.64%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	281	12.04%	197	11.92%
Urban Diversity	17	0.73%	12	0.73%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%



Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

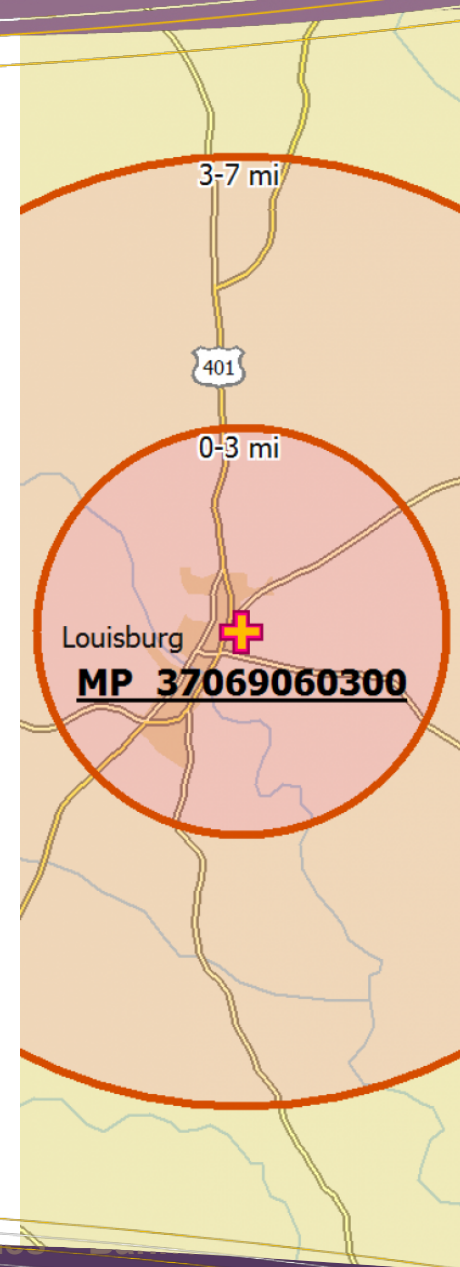
Potential Cultural Bridges

Donald McGavran in his book, *The Bridges of God*, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, linguistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the community offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. *The Bridges of God*. Revised edition. (New York: Friendship Press, 1981).

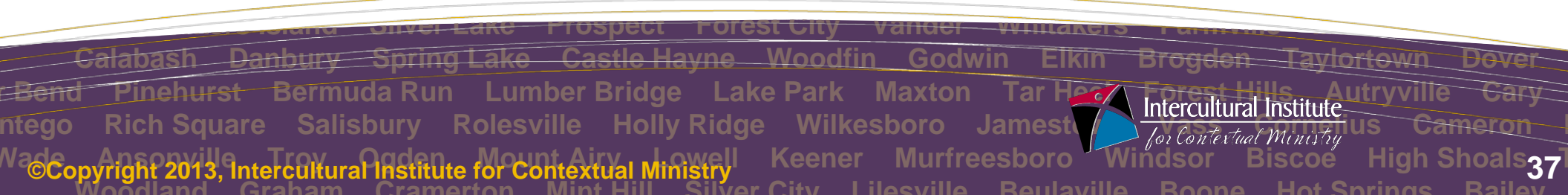


Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
PC-HH Own	68%	71%	73%
Use Comp. for Internet/E-mail	45%	49%	52%
Internet Use: E-Mail	37%	40%	43%
Use Comp. for Comp. Games	32%	34%	35%
Use Comp. for Education	27%	29%	30%
HH Owns DVD Player	25%	26%	27%
Use Comp. for Word Processing	25%	28%	31%
Use Comp. for Shopping	23%	26%	28%
Use Comp. for Banking	20%	23%	25%
Use Comp. for Digital Camera Photo Editing	20%	23%	25%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Internet Use: News/ Weather	20%	22%	23%
Internet Use: Banking	19%	22%	23%
PC-Network-HH Has One	18%	18%	18%
Use Comp. for News/Info./Data Service	16%	17%	18%
Use Comp. for Filing/DB Mngmnt	10%	11%	11%
Internet Use: Research/ Education	10%	10%	10%
Use Comp. for Personal Financial Mngmnt	10%	11%	12%
Use Comp. for Accounting	8%	10%	11%
HH Owns Video/Webcam	8%	9%	9%
Internet Use: Read Magazines/ Newspapers	8%	9%	9%



Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Listening To Music	66%	66%	66%
Reading Books	50%	50%	50%
Dining Out (Not Fast Food)	45%	47%	49%
Card Games	37%	39%	40%
Cooking for Fun	34%	34%	35%
Board Games	27%	29%	30%
Go To A Beach/Lake	27%	28%	30%
Gardening	24%	26%	28%
Visit Museum	16%	17%	17%
Going To	15%	16%	16%
Bars/Nightclubs/Dancing			

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Any Ailment	68%	69%	69%
Gen./Fam. Practitioner	33%	35%	36%
Dentist	23%	24%	24%
Backache	23%	23%	23%
Hypertension/High Blood Pressure	23%	23%	22%
Eye Dr.	21%	21%	20%
High Cholesterol	19%	19%	19%
None Of These	18%	18%	18%
Acid Reflux Disease (GERD)	16%	16%	16%
Any Arthritis	16%	16%	16%



Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Concert	24.72%	24.75%	24.89%
Live Theater	17.46%	17.59%	17.58%
Live Theater Most Often	14%	14.25%	14.28%
Rock/Pop Concerts Most Often	13.72%	13.55%	13.31%
Dance Performance	9.91%	9.14%	8.67%
Comedy Club	9.79%	9.59%	9.84%
Movies: Comedy	39.79%	39.68%	39.81%
Movies: Action/Adventure	37.79%	38.01%	38.41%
Movies: Drama	23.61%	22.27%	21.68%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Movies: Fam.	22.36%	21.85%	21.87%
Movies: Romantic Comedy	20.2%	19.64%	19.65%
Movies: Mystery	18.29%	17.66%	17.3%
College Football Reg. Season	4.4%	4.85%	5.13%
NFL Football Reg. Season	4.37%	5%	5.44%
MLB Baseball Reg. Season	3.5%	4.2%	5.05%
College Basketball Reg. Season	3.5%	3.68%	3.81%
NBA Basketball Reg. Season	2.98%	3.16%	3.2%
Boxing	1.71%	1.6%	1.41%

Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Walking for Exercise	36.83%	37.38%	37.71%
Swimming	23.55%	25.95%	28.11%
Bowling	20.5%	21.44%	21.9%
Basketball	19.46%	19.14%	18.54%
Jogging/Running	16.49%	16.04%	15.49%
Billiards/Pool	16.44%	17.13%	17.9%
Football	14.12%	13.72%	13.2%
Freshwater Fishing	13.52%	15.72%	17.67%
Weight Training	13.23%	13.99%	14.35%
Aerobics	12.04%	11.63%	10.91%
Baseball	11.84%	11.96%	11.99%
Stationary Cycling	10.29%	10.42%	10.4%
Using Cardio Machine	10.27%	10.97%	11.38%
Golf	8.94%	9.87%	10.44%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Volleyball	8.8%	8.88%	8.73%
Mountain/Road Biking	8.15%	8.86%	9.47%
Softball	7.84%	8.06%	8.31%
Soccer	7.78%	7.95%	7.6%
Tennis	6.87%	7.03%	6.8%
Saltwater Fishing	6.63%	7.44%	8.01%
Yoga	6.46%	6.32%	6.21%
Camping Trips	6.37%	8.61%	10.64%
Roller Skating	6.26%	6%	5.8%
Ice Skating	5.66%	5.45%	5.21%
Backpacking/Hiking	5.58%	6.43%	7.03%
Hunting	5.34%	7.1%	8.41%
Target Shooting	4.97%	6.07%	7.07%
Racquetball	4.57%	4.56%	4.4%

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Power Boating	4.47%	4.93%	5.7%
Canoeing/Kayaking	4.3%	4.77%	5.34%
Hockey	4.21%	4.09%	3.75%
Horseback Riding	4.21%	4.98%	5.51%
Motorcycling	4.2%	4.86%	5.37%
Fly Fishing	4.02%	4.19%	4.38%
Snorkeling	4%	4.02%	4.08%
Jet Skiing	3.88%	3.95%	3.98%
Skateboarding	3.85%	3.82%	3.7%
Downhill & X-Country Skiing	3.62%	3.7%	3.72%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Water Skiing	3.35%	3.59%	3.73%
Snowboarding	3.15%	3.07%	3%
Snowmobiling	3.13%	3.22%	3.33%
Martial Arts	2.91%	3.04%	2.92%
Sailing	2.83%	2.8%	2.83%
Rock Climbing	2.56%	2.57%	2.63%
Archery	2.55%	3.17%	3.57%
Surfing & Windsurfing	2.48%	2.47%	2.48%
Rowing	2.38%	2.47%	2.6%
Auto Racing	2.08%	2.18%	2.32%

Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

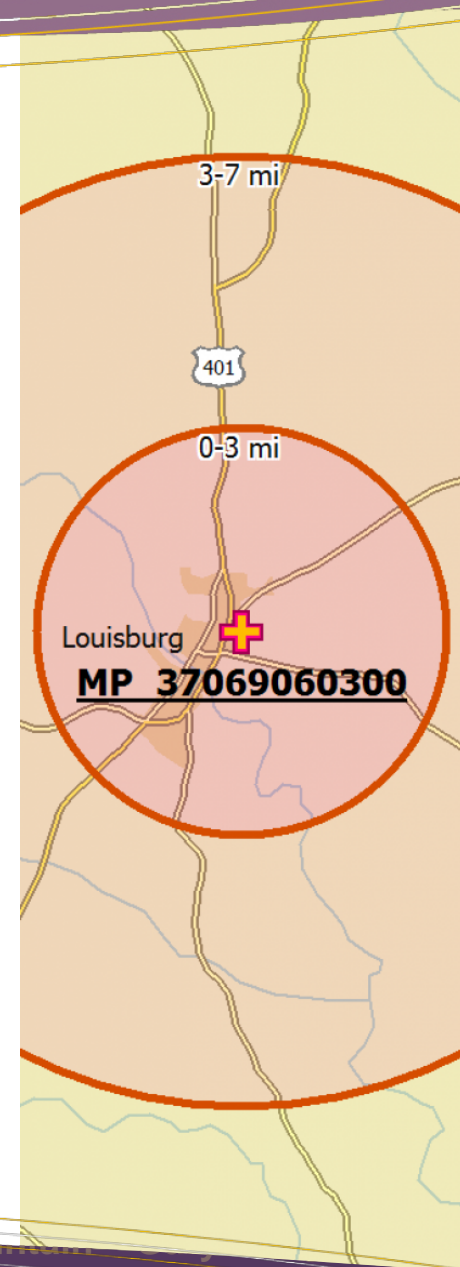
BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and its leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring to an ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyrna: Abingdon Press, 1996), 59.



Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

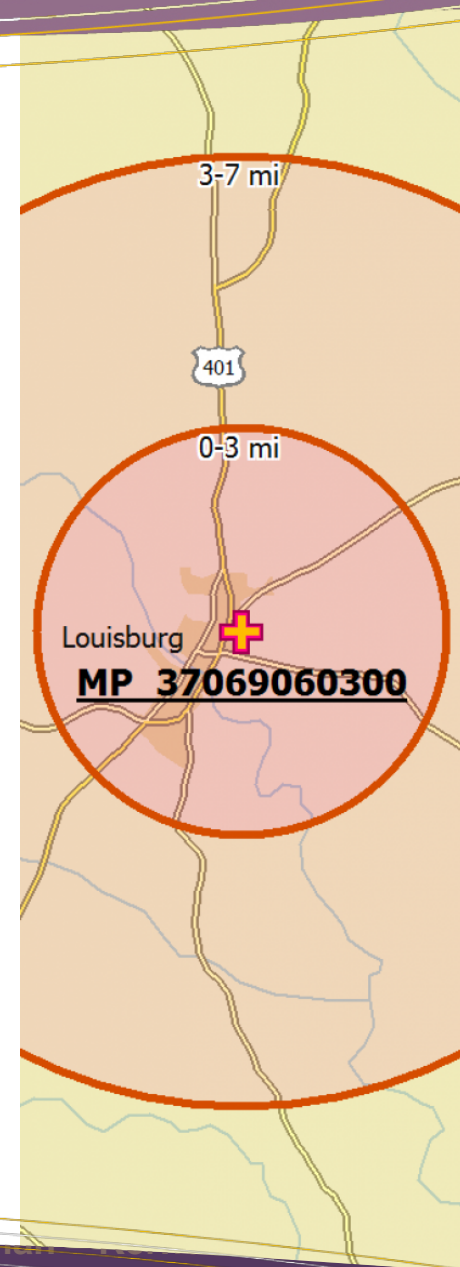
CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

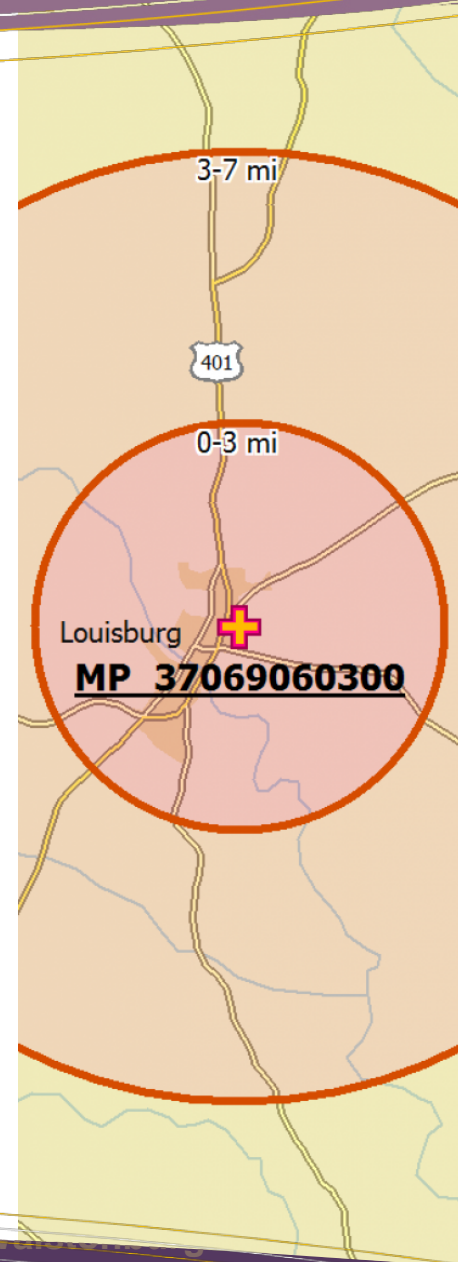
BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	54%	54%	53%
Like Control Over People And Resources	42%	41%	39%
Speak My Mind Even If It Upsets People	41%	40%	39%
Find It Difficult To Say No To My Kids	37%	38%	39%
Woman's Place Is In The Home	36%	36%	36%
Too Much Sponsorship In Arts/Sports	32%	31%	29%
Don't Judge People/Way They Live Life	32%	30%	30%
Like To Do Unconventional Things	29%	30%	31%
Prefer To Have Few Possessions As Possible	28%	28%	28%
I Am A Workaholic	26%	24%	23%
If Won Lottery Would Never Work Again	26%	26%	26%
Money Is Best Measure Of Success	25%	26%	26%

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Like to Stand Out In A Crowd	22%	22%	22%
Marijuana Should Be Legalized	21%	21%	20%
Friends More Important Than My Fam.	19%	20%	20%
We Should Strive for Equality for All	19%	17%	16%
Like To Pursue Challenge/Novelty/Change	18%	18%	17%
Only Work Current Job for The Money	17%	17%	16%
Rarely Sit Down to a Meal Together At Home	17%	17%	17%
Happy With My Standard Of Living	13%	12%	12%
On Whole People Get What They Deserve	11%	10%	10%
I Am A Perfectionist	10%	9%	9%
Indulge My Kids With The Little Extras	10%	10%	10%
Little I Can Do To Change My Life	10%	10%	9%

Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant themes that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Potential Cultural Themes:

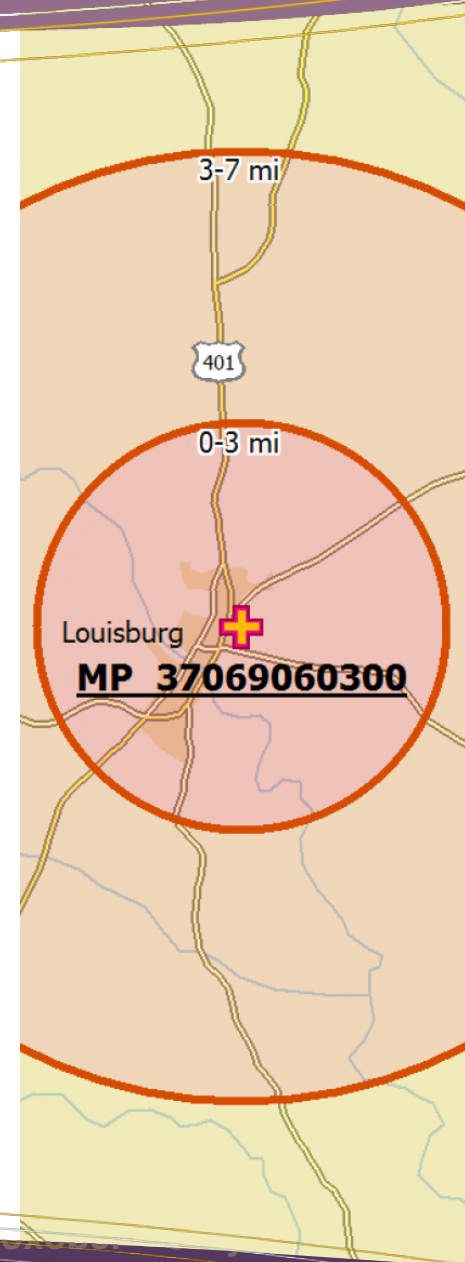
The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
You Should Seize Opportunities In Life	58%	58%	58%
Important To Respect Customs And Beliefs	56%	58%	60%
Prefer Work Part Of Team Than Alone	40%	40%	39%
Like To Understand About Nature	38%	38%	37%
Important To Juggle Various Tasks	36%	35%	34%
Important Feel Respected By My Peers	33%	33%	33%
Good At Fixing Things	31%	30%	29%
Have Keen Sense Of Adventure	29%	28%	27%
Prefer To Have Few Possessions As Possible	28%	28%	28%
Provide My Kids With The Little Extras	24%	22%	20%
People Have To Take Me As They Find Me	24%	24%	24%
Looking for New Ideas To Improve Home	22%	21%	20%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Consider Myself Interested In The Arts	22%	21%	20%
Like To Just Enjoy Life	19%	19%	19%
Real Men Don't Cry	18%	18%	17%
Try Not To Worry About The Future	18%	17%	16%
Worried About Pollution Caused By Cars	16%	17%	18%
Enjoy Spending Time With My Fam.	14%	14%	14%
Is An Important Part Of Who I Am	13%	13%	14%
Children Should Be Allowed To Express Themselves	9%	8%	8%
Feel Very Alone In The World	6%	6%	6%
Like Spending Most Time With Fam.	6%	6%	6%
Would Like To Set Up Own Business	4%	4%	4%
Decor Particular Interest To Me	3%	4%	4%

Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and shares the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Fast Food/Drive-In	87.1%	87.7%	87.81%
Restaurant-Visit Any			
Fam. Restaurants/Steak	77.43%	79.4%	80.56%
Houses-Visit Any			
McDonald's	55.95%	57.09%	58.04%
Burger King	39.31%	39.32%	39.12%
Kentucky Fried Chicken (KFC)	38.58%	37.3%	35.65%
Wendy's	33.7%	33.2%	33.16%
Subway	30.47%	31.17%	31.97%
Applebee's	26.61%	28.04%	29.09%
Pizza Hut	26.35%	26.36%	25.84%
Taco Bell	26.29%	27.12%	28.12%
Arby's	20.84%	22.14%	23.09%
Red Lobster	20.17%	19.75%	19.2%

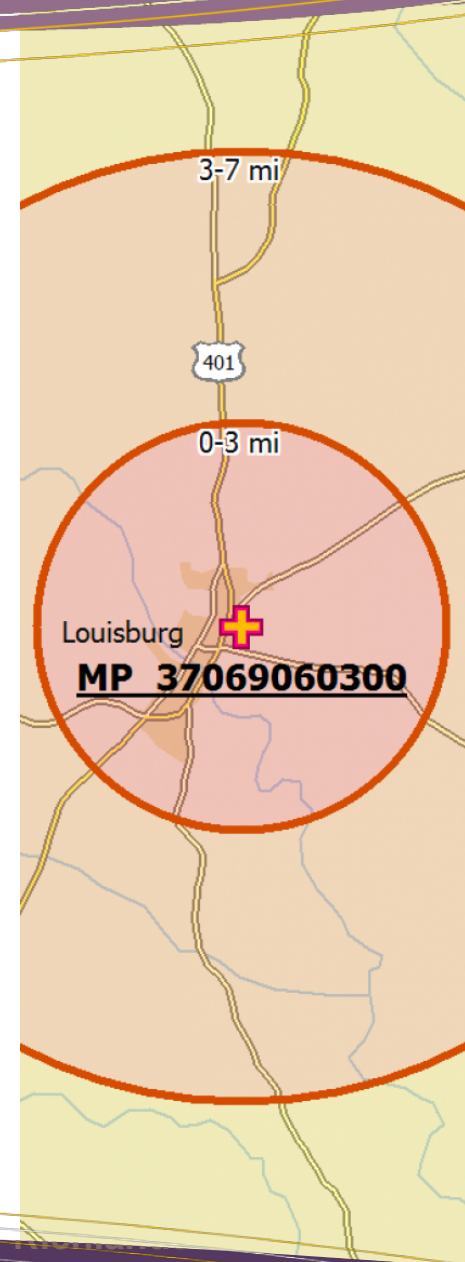
PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Popeyes	19.4%	17.19%	15.36%
Domino's Pizza	19.35%	18.5%	17.33%
Olive Garden	17.89%	18.33%	18.83%
Golden Corral	17.62%	17.24%	16.49%
Chick-Fil-A	17.02%	17.49%	17.69%
Dairy Queen	16.72%	17.34%	17.59%
IHOP (International House Of Pancakes)	16.71%	16.28%	15.89%
Sonic	14.94%	15.41%	15.94%
TGI Friday's	14.56%	14.15%	13.63%
Church's Fried Chicken	14.49%	12.56%	10.93%
Ruby Tuesday	13.07%	13.18%	13.51%
Cracker Barrel	12.98%	14.48%	15.44%

Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

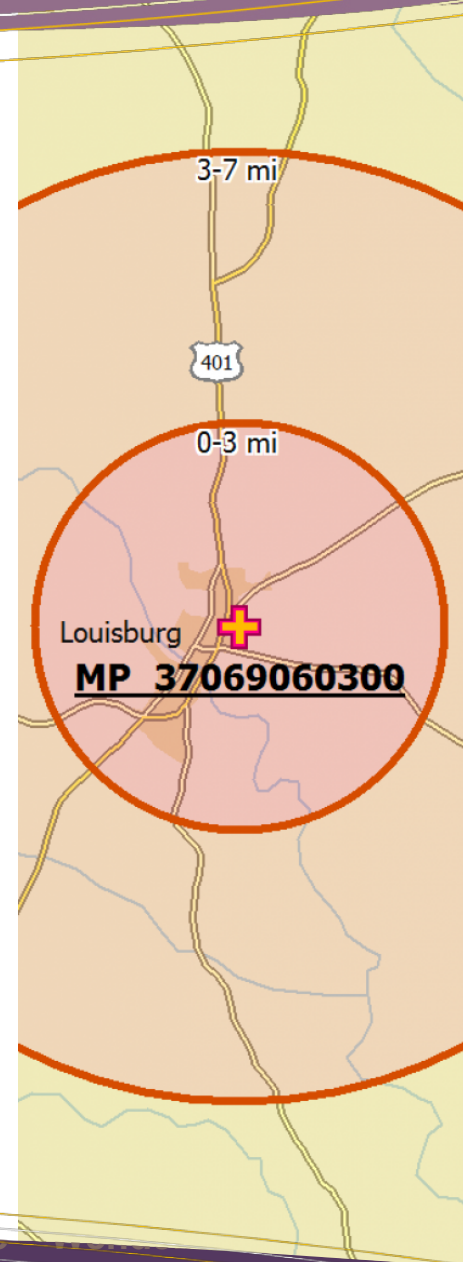
PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Voted in fed/state/local election	41.23%	42.37%	43.16%
Recycled products	23.8%	25.67%	27.25%
Worked as volunteer (non political)	11.15%	12.13%	12.95%
Engaged in fund raising	11.08%	11.14%	11.05%
Religious club member	8.69%	8.82%	8.73%
Church Board	8.31%	8.14%	7.69%

PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Union member	5.12%	5.36%	5.41%
Took active part in local civic issue	4.66%	4.63%	4.69%
Wrote to editor of mag or newspaper	4.16%	4.37%	4.65%
Charitable Organization	4%	4.29%	4.43%
Fraternal order member	4%	4.12%	4.21%
Wrote to elected offcl about publ bus	3.96%	4.29%	4.72%

Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.

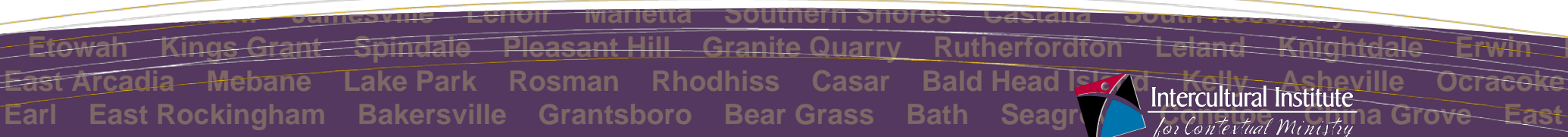


Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3 MILES	3-7 MILES	7-10 MILES
Novel	13.02%	13.58%	14.26%
Children's Books	12.89%	12.98%	13.04%
Religious (not Bibles)	10.59%	10.61%	10.66%
Cookbooks	8%	8.37%	8.68%
Mystery	6.84%	7.4%	8.29%
Romance	6.48%	6.58%	6.83%
Personal/Business	5.91%	6.1%	6.08%
Self-help			
Biography	5.64%	5.65%	5.73%
Mail order	4.97%	4.79%	4.7%

MAGAZINES	0-3 MILES	3-7 MILES	7-10 MILES
Newspaper Distributed	65.68%	65.38%	65.19%
Gen. Editorial	54.85%	53.12%	51.57%
Womens	49.15%	48.27%	47.13%
Service	27.79%	29.11%	30.81%
Business/Finance	22.6%	21.74%	20.63%
Music	21.94%	20.15%	18.33%
Mens	19.9%	19.35%	18.99%
Parenthood	14.74%	14.39%	14.31%
Health	14.48%	14.51%	14.45%



Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3 MILES	3-7 MILES	7-10 MILES
Gen. News	46.23%	47.8%	49.45%
Classified	29.67%	30.46%	31.75%
Sport	28.01%	28.62%	29.2%
Editorial Page	23.21%	24.65%	26.17%
Business/Finance	22.71%	23.37%	24.14%
Movie Listings & Reviews	22.35%	22.46%	22.62%
TV/Radio Listings	21.16%	21.58%	21.98%
Food/Cooking	20.86%	21.56%	22.34%
Comics	20.12%	21.18%	22.5%
Home/Gardening	17.59%	18.55%	19.02%
Fashion	17.16%	16.76%	16.17%
Travel	16.4%	16.92%	17.17%
Science/Technology	13.84%	14.4%	14.81%

RADIO	0-3 MILES	3-7 MILES	7-10 MILES
Urban Contemporary	47.29%	41.8%	36.14%
CHR Contemp Hit Radio	17.05%	17.17%	16.99%
Jazz	15.69%	14.46%	12.6%
Variety	12.24%	11.62%	10.61%
Gospel	9.2%	8.34%	7.57%
All News	8.75%	8.27%	7.46%
Oldies	8.22%	8.42%	8.79%
Adult Contemporary	8.04%	9.42%	11.05%
Country	7.41%	11.12%	14.96%
Religious	5.98%	6.34%	6.48%
News/Talk	5.33%	5.99%	6.68%
Soft Contemporary	4.86%	5.17%	5.49%
Rock	4.55%	5.73%	7.04%
Hispanic	4.39%	4.42%	3.61%
All Talk	3.52%	3.54%	3.62%
Alternative	3.33%	3.75%	4.6%
Sports	3.17%	3.21%	3.07%
Adult Standards	2.82%	2.92%	2.92%

Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Fox News Channel	61.27%	62.36%	63.23%
Soapnet	50.29%	50.61%	50.49%
Satellite Dish	47.66%	49.39%	50.79%
Other Video-On-Demand	45.96%	45.16%	44.95%
Sci-Fi Channel	35.05%	36.01%	36.61%
Subscribe Digital Cable	33.67%	33.71%	32.54%
MSNBC	33.07%	33.35%	33.53%
Adult Pay Per View TV	32.31%	33.35%	33.87%
TV Info From Sunday TV Magazine	27.69%	28.49%	28.6%
TV Info From Newspapers	25.46%	25.94%	26.32%
Nickelodeon	25.06%	26.41%	27.75%
TCM (Turner Classic Movies)	24.43%	24.35%	24.31%

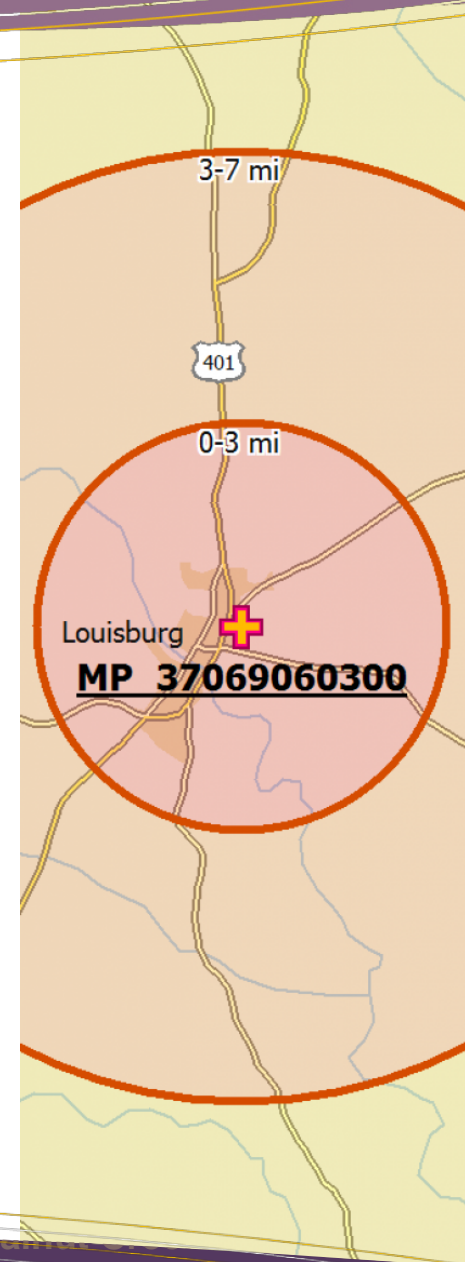
MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Nick At Nite	24.19%	24.85%	25.75%
Comedy Central	23.62%	23.92%	24.59%
Hallmark Channel	23.28%	23.93%	24.23%
Lifetime	22.38%	22.33%	22.57%
TV Info From Other	21.75%	21.59%	21.54%
The Golf Channel	21.37%	21.73%	21.97%
USA Network	21.06%	21.69%	22.12%
TV Info From Monthly Cable Guide	20.98%	21.57%	22.46%
HGTV (and Garden Television)	20.86%	20.71%	20.64%
BET (Black Entertainment TV)	20.65%	20.31%	20.94%
ABC Fam.	20.56%	20.44%	20.58%
TV Land	19.81%	19.04%	18.32%

Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Book Readers			
Heavy Users (7+)	15.14%	15.78%	16.64%
Medium Users (4-6)	7.5%	8%	8.47%
Light Users (1-3)	18.52%	18.95%	19.19%
Quintiles (20%)			
Newspaper I (Heavy)	0.64%	0.7%	0.86%
Newspaper II	1.61%	1.65%	1.62%
Newspaper III	2.21%	2.17%	2.14%
Newspaper IV	0.33%	0.39%	0.5%
Newspaper V (Light)	0.65%	0.7%	0.74%

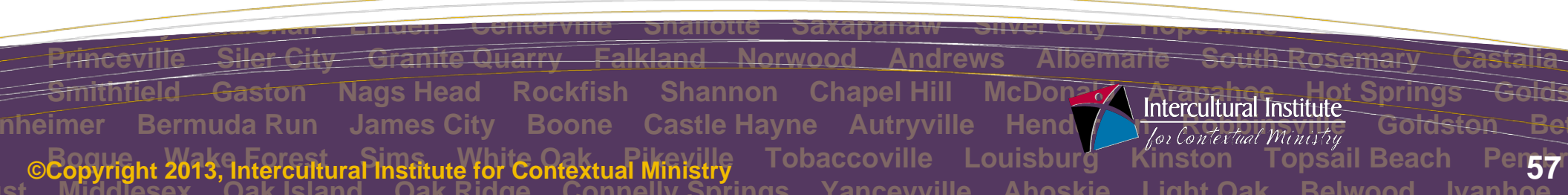
MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Quintiles (20%)			
Magazines I (Heavy)	21.61%	21.17%	21.15%
Magazines II	9.85%	9.69%	9.76%
Magazines III	10.63%	10.56%	10.67%
Magazines IV	14.42%	13.78%	13.51%
Magazines V (Light)	1.41%	1.32%	1.22%
Outdoor I (Heavy)	9.48%	8.78%	8.15%
Outdoor II	5.51%	4.83%	4.25%
Outdoor III	5.84%	5.24%	4.81%
Outdoor IV	16.86%	17%	16.95%
Outdoor V (Light)	23.44%	23.94%	24.13%
Yellow Pages I (Heavy)	17.04%	17.08%	16.76%
Yellow Pages II	9.37%	8.81%	8.05%
Yellow Pages III	10.47%	9.17%	8.3%
Yellow Pages IV	25.32%	24.96%	24.76%
Yellow Pages V (Light)	5.26%	4.71%	4.28%

Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Radio Drive Time Quintiles (fifths / 20%)			
Drive Time I & II (Heavy)	2.7%	2.71%	2.79%
Drive Time III (Medium)	1.32%	1.22%	1.16%
Radio IV & V (Light)	2.97%	2.76%	2.62%
Radio Media Quintiles (fifths / 20%)			
Radio I & II (Heavy)	11.76%	11.1%	11.04%
Radio III (Medium)	3.55%	3.87%	4.21%
Radio IV & V (Light)	4.89%	4.71%	4.54%
Cable TV Quintiles (fifths / 20%)			
Cable I & II (Heavy)	11.87%	12.31%	12.7%
Cable III (Medium)	5.1%	4.81%	4.64%
Cable IV & V (Light)	40.31%	38.76%	37.87%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
TV Prime Time Quintiles (fifths / 20%)			
Prime Time I & II (Heavy)	4.4%	4.33%	4.03%
Prime Time III (Medium)	1.03%	1.2%	1.48%
Prime Time IV & V (Light)	9.33%	9.09%	9.54%
TV Early/Late Fringe Quintiles (fifths / 20%)			
Fringe I & II (Heavy)	38.33%	38.88%	39.35%
Fringe III (Medium)	54.77%	54.64%	54.04%
Fringe IV (Light)	55.74%	56.29%	56.88%
TV All Day Quintiles (fifths / 20%)			
All Day I & II (Heavy)	16.59%	15.61%	15.08%
All Day III (Medium)	24.98%	24.8%	24.49%
All Day IV (Light)	21.83%	19.69%	18.36%



Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Day-time Radio			
Listeners			
Dayparts [summary]	10.79%	11.07%	11.59%
6:00am - 10:00am	15.9%	15.31%	14.8%
10:00am - 3:00pm	13.15%	11.39%	10.31%
3:00pm - 7:00pm	16.08%	15.06%	14.77%
7:00pm - Midnight	11.43%	11.27%	11.61%
Midnight - 6:00am	8.66%	7.72%	7.13%
Weekend Radio			
Listeners			
Dayparts [summary]	13.9%	14.09%	14.55%
6:00am - 10:00am	2.37%	2.47%	2.75%
10:00am-3:00pm	5.8%	5.45%	5.12%
3:00pm - 7:00pm	6.86%	6.66%	6.86%
7:00pm - Midnight	10.46%	10.11%	10.2%
Midnight - 6:00am	13.96%	12.93%	12.5%

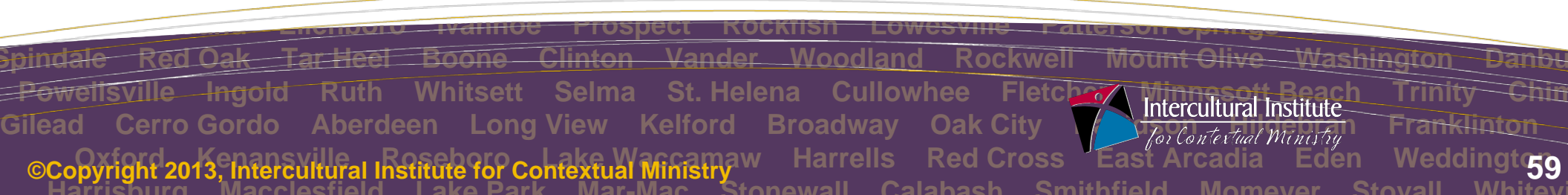
USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Prime Time TV Viewers			
8:00-11:00pm	5.32%	5.78%	6.43%
Saturday: 8:00-11:00pm	8.8%	8.78%	8.75%
Sunday: 7:00-11:00pm	8.35%	8.45%	8.87%
9:00am-1:00pm	24.19%	24.85%	25.75%
9:00am-4:00pm	28.72%	29.46%	30.28%
4:00pm-7:00pm	33.02%	32.42%	31.92%
11:00pm-1:00am	44.38%	44.21%	43.71%
AVG Prime time	6.06%	5.43%	4.9%
Mon-Sun			

Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekday			
6-7am	14.28%	13.94%	14.27%
7-9am	19.62%	19.48%	20.02%
9am-12noon	18.69%	19.88%	20.95%
12noon-4pm	10.03%	9.58%	9.33%
4-6pm	49.59%	49.67%	49.04%
6-7pm	16.8%	17.64%	18.29%
7-7:30pm	2.2%	2.09%	1.98%
7:30-8pm	12.4%	12.58%	12.58%
8-11pm	5.32%	5.78%	6.43%
11pm-12am	33.07%	33.35%	33.53%
11pm-1am	44.38%	44.21%	43.71%
1-6am	31.67%	30.92%	30.77%

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekend			
Sat: 7-10am	15.52%	15.76%	16.06%
Sat: 10am-1pm	9.5%	9.3%	9.01%
Sat: 1-4pm	23.81%	24.18%	24.35%
Sat: 4-6pm	7.73%	7.51%	7.48%
Sat: 6-7pm	1.75%	1.78%	1.78%
Sat: 7-8pm	1.12%	1.05%	1.05%
Sat: 8-11pm	8.8%	8.78%	8.75%
Sat: 11pm-1am	7.47%	6.95%	6.59%
Sat: 1am-7pm	21.06%	21.69%	22.12%
Sun: 7-10am	2.6%	2.59%	2.48%
Sun: 10am-1pm	4.86%	5.42%	5.86%
Sun: 1-4pm	4.41%	4.79%	5.19%
Sun: 4-7pm	10.56%	11.32%	11.96%
Sun: 7-11pm	8.35%	8.45%	8.87%
Sun: 11pm-1am	5.21%	5.17%	5.36%
Sun: 1-7am	19.03%	19.84%	20.51%



Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at this mission site more effectively?
4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

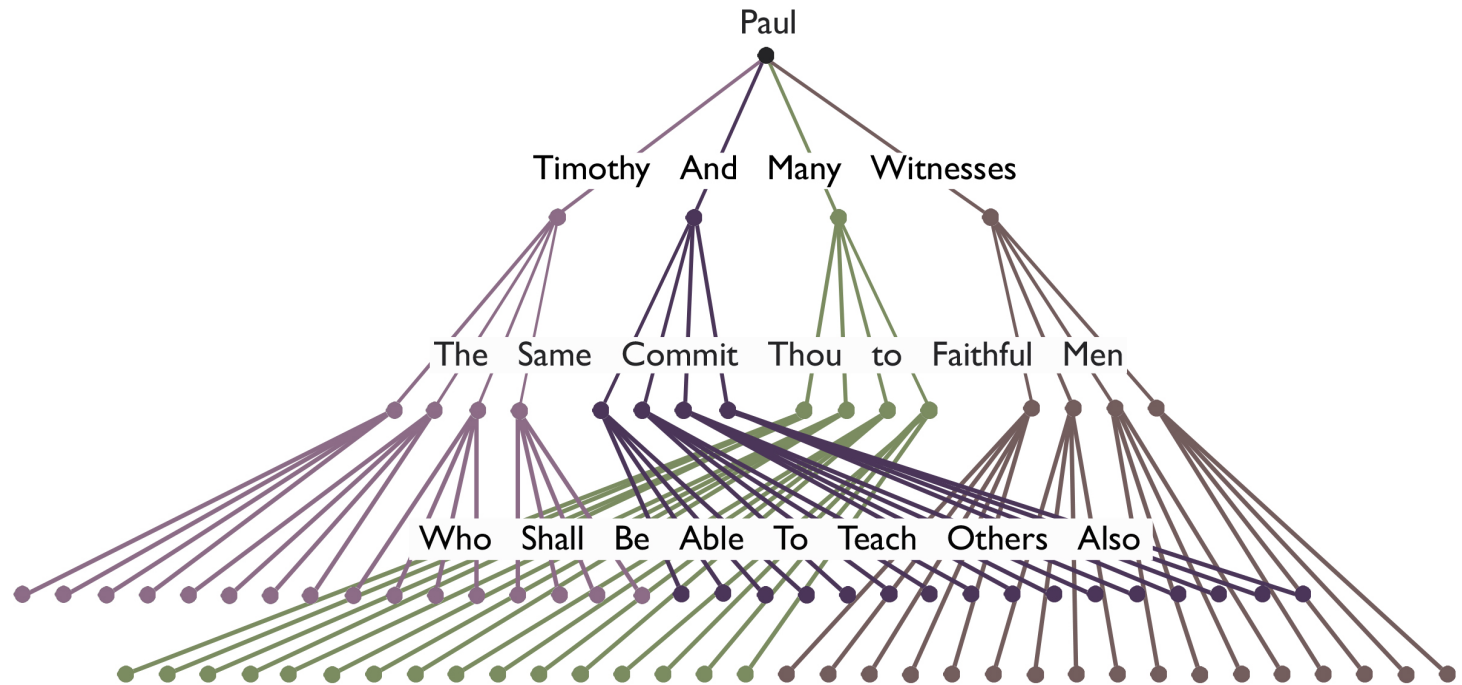


Biblical Missional Multiplication

Biblical missional multiplication builds upon discipling and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle *2nd Timothy 2:2*



Waynesville Red Springs weaverville Core Beach
Princeton Ranlo Clayton Magnolia Cullowhee Conway Sharpsburg Bogue Beech Mountain White Lake
Heel Blowing Rock Robbins Five Points Rocky Mount Boonville Richfield Sandy Creek Alamance Mulb
Bath Broadway Rockingham Bald Head Island Carrboro Boiling Springs Kill Devil H
Lewiston Woodville Huntersville Webster Dillsboro Wilson's Mills Franklin Cornelius Enfield Pleas
Southern Pines Banner Elk Kings Grant Salem Garysburg Keener Proctorville Mooresboro Tryon S

Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

1. **Category-to-Category:** Connect through a common social identity; some activity, interest, or behavior that you share with the person.
2. **Face-to-Face:** Begin interacting with the person; building a personal rapport.
3. **Mind-to-Mind:** After building a rapport, move the conversation towards spiritual issues.
4. **Heart-to-Heart:** As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
5. **Spirit-to-Spirit:** This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

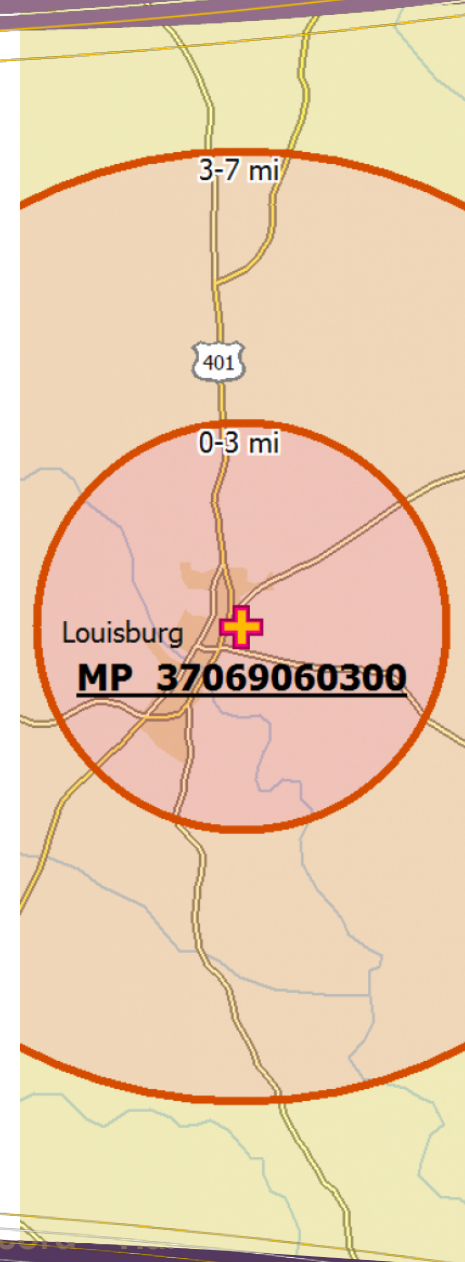


Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report selects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Notes and Sources

1. Sightscape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
1	Louisburg - Louisburg	302 N Main St Louisburg, NC 27549	0.04 mi	187	Plateauing
2	Sandy Creek - Louisburg	4160 NC 561 Hwy Louisburg, NC 27549	3.52 mi	165	Declining
3	High Cross Cowboy Church	Alert Rd Louisburg, NC 27549	3.52 mi	20	Insufficient Data
4	Maple Springs - Louisburg	1938 NC 56 Hwy E Louisburg, NC 27549	3.52 mi	63	Plateauing
5	Ransdell Chapel - Louisburg	929 M C Wilder Rd Louisburg, NC 27549	3.52 mi	59	Insufficient Data
6	Hickory Rock - Louisburg	1580 Firetower Rd Louisburg, NC 27549	5.62 mi	60	Plateauing
7	Perry's Chapel - Franklinton	894 Perrys Chapel Church Rd Franklinton, NC 27525	5.65 mi	83	Growing
8	Corinth - Louisburg	4582 US 401 Hwy N Louisburg, NC 27549	6.69 mi	70	Declining
9	Mount Zion - Louisburg	111 Laurel Mill Rd Louisburg, NC 27549	6.70 mi	91	Growing
10	Saint's Delight - Louisburg	565 Firetower Rd Louisburg, NC 27549	7.17 mi	17	Plateauing
11	Rock Spring - Louisburg	34 Rock Springs Church Rd Louisburg, NC 27549	7.24 mi	178	Growing
12	Flat Rock - Louisburg	1529 Flat Rock Church Rd Louisburg, NC 27549	8.17 mi	172	Growing
13	Union View - Franklinton	13 S Chavis St Franklinton, NC 27525	8.45 mi	103	Declining
14	Unity Baptist Church - Franklinton	4571 B US Hwy 1 N Franklinton, NC 27525	8.76 mi	85	Insufficient Data
15	Franklinton - Franklinton	102 W Mason St Franklinton, NC 27525	8.94 mi	93	Declining



APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
16	White Level - Louisburg	2400 White Level Rd Louisburg, NC 27549	9.18 mi	108	Declining
17	Lighthouse Church - Louisburg	616 Gold Sand Rd Louisburg, NC 27549	9.44 mi	0	Insufficient Data
18	Harris Chapel - Youngsville	2960 Tarboro Rd Youngsville, NC 27596	9.54 mi	181	Plateauing
19	North Star	2228 Cedar Creek Rd Youngsville, NC 27596	9.67 mi	0	Insufficient Data
20	Bunn - Bunn	106 E Jewitt Ave Bunn, NC 27508	10.00 mi	85	Plateauing
21	Mountain Grove - Louisburg	834 Alert Rd Louisburg, NC 27549	10.09 mi	52	Plateauing
22	New Life - Youngsville	39 Toney Ave Youngsville, NC 27596	10.26 mi	0	Insufficient Data
23	Oak Grove Baptist - Youngsville	2124 Oak Grove Church Rd Youngsville, NC 27596	10.26 mi	117	Growing
24	Living Hope Community Church	5223 A Hwy 96 Youngsville, NC 27596	10.26 mi	45	Insufficient Data
25	Cypress Chapel - Spring Hope	4210 Seven Paths Rd Spring Hope, NC 27882	10.38 mi	20	Growing
26	Community - Franklinton	1281 Green Hill Rd Franklinton, NC 27525	10.48 mi	10	Insufficient Data
27	New Bethel - Henderson	1238 New Bethel Church Rd Henderson, NC 27537	10.50 mi	64	Declining
28	Oak Ridge - Kittrell	1024 Oak Ridge Church Rd Kittrell, NC 27544	10.82 mi	0	Insufficient Data
29	Open Road Community Church	362 E Main St Youngsville, NC 27596	10.88 mi	0	Insufficient Data
30	Mount Olivet - Franklinton	1245 Mount Olivet Church Rd Franklinton, NC 27525	11.20 mi	179	Plateauing



APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Messiah - Wake Forest	14114B Captial Blvd Youngsville, NC 27588	11.45 mi	0	Insufficient Data
32	Bethlehem - Youngsville	1581 Bethlehem Church Rd Youngsville, NC 27596	11.73 mi	78	Declining
33	Centerville - Louisburg	2370 Leonard Rd Louisburg, NC 27549	11.90 mi	73	Plateauing
34	Poplar Spring - Zebulon	89 Brantleytown Rd Zebulon, NC 27597	12.18 mi	108	Growing
35	New Hope - Kittrell	6910 Raleigh Rd Kittrell, NC 27544	12.43 mi	0	Insufficient Data
36	Holly Grove - Spring Hope	1640 Holly Rd Spring Hope, NC 27882	12.64 mi	62	Declining
37	Faith - Youngsville	249 Holden Rd Youngsville, NC 27596	12.66 mi	1,181	Growing
38	Cedar Rock First - Castalia	4879 NC Highway 56 E Castalia, NC 27816	12.79 mi	49	Plateauing
39	Red Bud - Castalia	832 NC Highway 58 Castalia, NC 27816	12.79 mi	143	Declining
40	Pearce - Zebulon	4634 Pearces Rd Zebulon, NC 27597	12.91 mi	110	Growing
41	Pine Ridge - Zebulon	865 Pine Ridge Rd Zebulon, NC 27597	13.51 mi	94	Declining
42	CBC	9563 Main St Castalia, NC 27816	13.52 mi	108	Plateauing
43	Glen Royal - Wake Forest	731 Elizabeth Ave Wake Forest, NC 27587	13.84 mi	57	Insufficient Data
44	Capstone	206 7th St Wake Forest, NC 27587	14.06 mi	0	Insufficient Data
45	Grace Haven Baptist Fellowship - Wake Forest	351 W Cedar Ave Wake Forest, NC 27587	14.13 mi	135	Insufficient Data





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An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

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