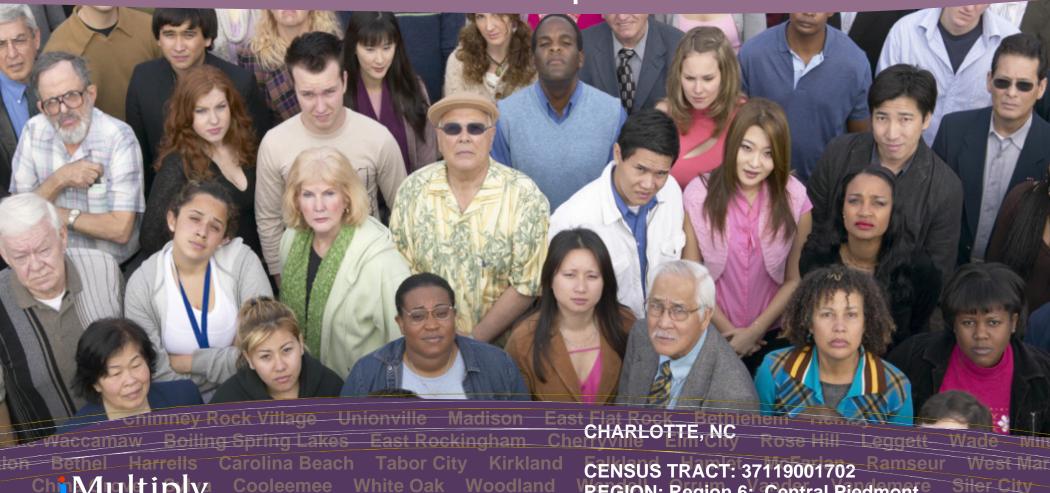
## MissionSite top unreached locations



Multiply Chi Multiply Cooleemee White Oak Woodland REGION: Region 6: Central Piedmont Region Region 6: Central Piedmont Region Re Cooleemee White Oak Woodland



for Contextual Ministry Ssipee Boonville White North Topsail Beach Lattimore Barker Heights Lasker JAA



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# MissionSite (TM) Table of Contents

ng Springs Hickory Creswell Cajah's Mountain Boiling Spring Lakes

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#### Site Location Summary

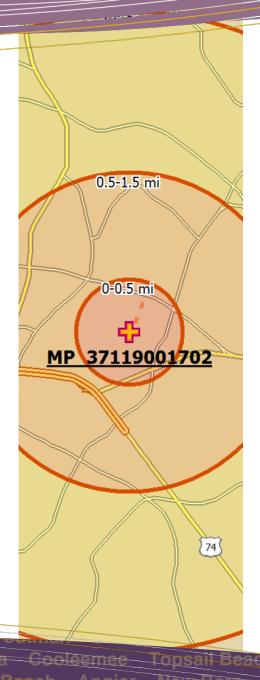
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-0.5 mile, 0.5-1.5 mile, and 1.5-3 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3706	Region 6: Central Piedmont
3	County Location	37119	Mecklenburg
4	Zipcode	28205	Mecklenburg
5	Sitescape Category	4	Cityscape
6	Sitescape Group	4.1	Small Cities
7	Sitescape Subgroup	4.16	Small cities adjacent to a medium city in a metro area
8	Sitescape Density Pattern	K	250000-1000000-250000

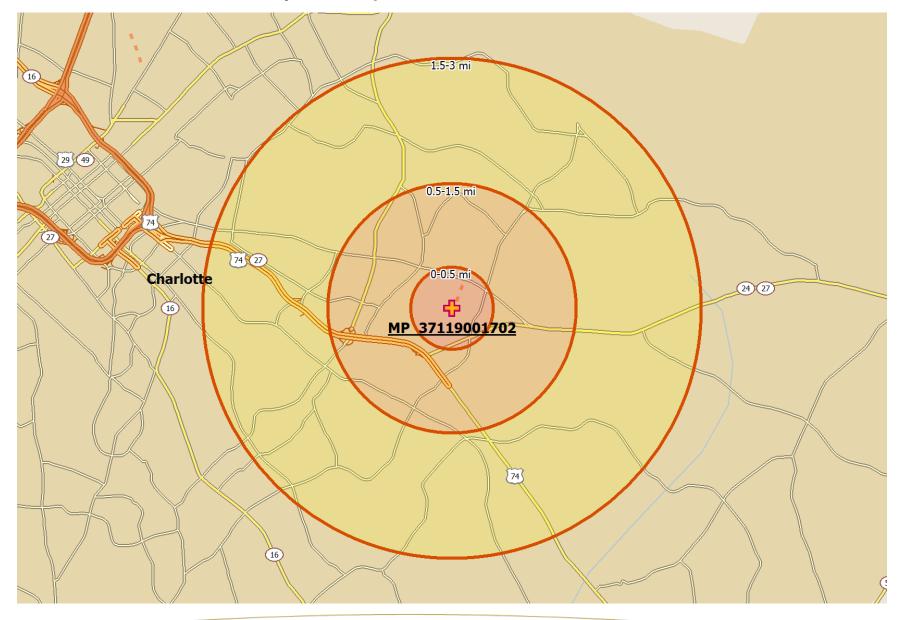
Dunn

**Eastover** 

Kelford



### Site Location Summary - Map of the Site Location





#### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	1	Large-in a metro area with at least 1 million residents or more
3	Rural / Urban Continuum	1	County in metro area with 1 million population or more
4	NCHS Rural Urban Codes	1	Large Central Metro - counties in metropolitan statistical area of 1 million or more population
5	NCES Urban Centric Locale	11	City: Large: Territory inside an urbanized area and inside a principal city with
	Codes		population of 250,000 or more
6	IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
7	ERS RUCA Commuting	1	Metropolitan area core: primary flow within an urbanized area
	Value		
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
2010 Population	4,684	24,514	82,878
2010 Households	1,871	10,537	33,664
2010 Group Quarters Population	0	589	1,600

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	74	67	65
Language Diversity National Index	72	57	55
Foreign Born Diversity National Index	36	47	55
Ancestry Diversity National Index	23	37	38
Racial Diversity National Index	90	79	76

### Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	1	True
Nonspecialized-dependent county indicator	0	False

**Bald Head Island** 

### Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-0.5 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-0.5 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	11	0.59%
Mainstay Communities	Established, Diverse Households	0	0%
Working Communities	Blue-collar, Working Families	506	27.04%
Country Communities	Rural, Agri. & Mining Families	0	0%
Aspiring Communities	Young Singles / Aspiring-Multihousing	619	33.08%
Urban Communities	High Density, Inner-city Neighborhoods	734	39.23%

### Using the Site Location Summary

**Myrtle Grove** 

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

### Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

### Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-0.5 mile band that are in each category. The index value assumes that if the county percent and the 0-0.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-0.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-0.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-0.5 MILE BAND	% INDEX
Unreached Households	261,034	1,332	0.51%
Unreached %	71.17%	71.17%	100
Religious But NOT Evangelical HH	70,896	430	0.61%
Religious But NOT Evangelical %	19.33%	22.98%	118.87
Spiritual But NOT Relig or Evang HH	39,966	144	0.36%
Spiritual But NOT Relig or Evang %	10.9%	7.7%	70.65
Not Evangelical, Not Interested HH	150,766	758	0.5%
Not Evangelical, Not Interested %	41.1%	40.53%	98.59



#### Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BCNC Churches	148	23	15.54%
Active BCNC Attenders	22,756	5,875	25.82%
Active Evangelical Households	46,416	5,679	12.24%
Active Evangelical Percent	12.65%	12.33%	97.41
Inactive Evangelical Households	59,342	7,261	12.24%
Inactive Evangelical Percent	16.18%	15.76%	97.41
# New Churches Needed	35	0	0.1%



### Spirituality Indicators - 30 Closest BCNC Churches

Conetoe

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR		CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Eastern Hills - Charlotte	0.51 mi	276	Plateauing	16	Hickory Grove - Charlotte	2.40 mi	5,092	Plateauing
2	Friendly Arab - Charlotte	0.51 mi	0	Insufficient Data	17	Praise Ministries International	2.40 mi	0	Insufficient Data
3	Montagnard Oyadao	1.30 mi	0	Insufficient Data	18	Iglesia Bautista El Remanete	2.42 mi	0	Insufficient Data
4	Eastway - Charlotte	1.30 mi	120	Insufficient Data	19		2.53 mi	0	Insufficient Data
5	Oakhurst - Charlotte	1.30 mi	98	Declining	20	Charlotte '	2.55 mi	0	Insufficient Data
6	Zo Christian	1.46 mi	0	Insufficient Data	21	Greater Providence - Charlotte	2.69 mi	0	Insufficient Data
7	Rehabath Eritrean Church	1.57 mi	0	Insufficient Data	22	Midwood - Charlotte	2.73 mi	92	Growing
8	Iglesia Bautista Luz Y Vida - Charlotte	1.57 mi	0	Insufficient Data	23	Green Memorial - Charlotte	2.83 mi	0	Growing
9	Briar Creek Road - Charlotte	1.57 mi	0	Insufficient Data	24	Plaza - Charlotte	3.02 mi	99	Insufficient Data
10	Sharon Forest - Charlotte	1.59 mi	0	Insufficient Data	25	Providence - Charlotte	3.16 mi	0	Plateauing
11	GetReady International Outreach Ministri	1.64 mi	0	Insufficient Data	26	La Voz De Esperanza Charlotte	- 3.17 mi	145	Plateauing
12	East Baptist - Charlotte	2.23 mi	115	Declining	27	United Missionary - Charlotte	3.23 mi	0	Insufficient Data
13	New Hope - Charlotte	2.28 mi	82	Declining	28		3.31 mi	0	Insufficient Data
14	Kilborne - Charlotte	2.37 mi	0	Insufficient Data	29	Charlotte Vietnamese Charlotte	- 3.32 mi	0	Insufficient Data
15	Iglesia Bautista De Hickory - Charlotte	2.40 mi	0	Insufficient Data	30		3.44 mi	0	Insufficient Data

#### Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

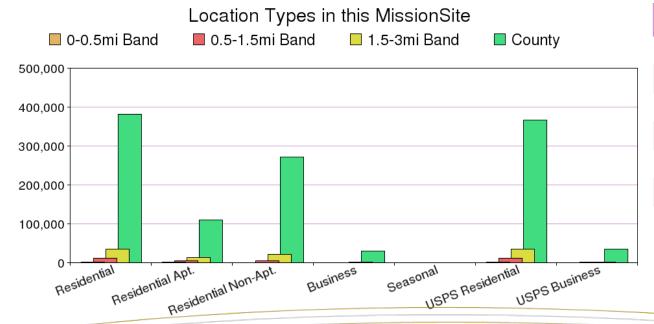
- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes BCNC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

Fuguay-Varina

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-0.5 mile band. The percentage of the county population and number of households that appears in the 0-0.5 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	511,163	3,718	0.73%
2000 Population	695,454	4,608	0.66%
2010 Population	937,663	4,684	0.5%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	200,107	1,722	0.86%
2000 Households	273,416	1,839	0.67%
2010 Households	366,792	1,871	0.51%

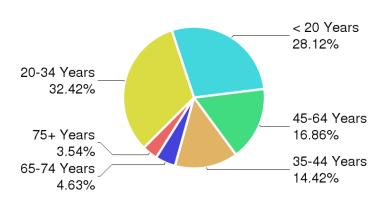


Location Type	0-0.5mi Band
Residential	1,718
Residential Apt.	1,115
Residential Non-Apt.	603
Business	218
Seasonal	0
USPS Residential	1,912
USPS Business	288

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-0.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-0.5 mile band percent were both the same, the index would be 100.

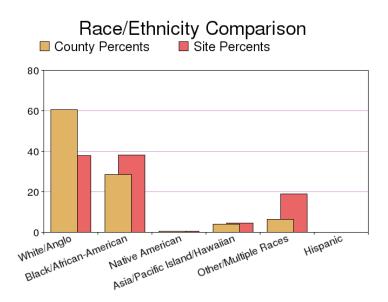
#### Age Group Percentages



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	6.34%	7.51%	118.45
4-5 Years	3.07%	3.1%	100.98
6-8 Years	4.54%	4.38%	96.48
9-11 Years	4.24%	3.74%	88.21
12-13 Years	2.69%	2.22%	82.53
14-17 Years	5.2%	4.8%	92.31
18-19 Years	2.54%	2.35%	92.52
0-5 Years	9.4%	10.61%	112.87
6-12 Years	10.13%	9.24%	91.21
13-19 Years	9.08%	8.24%	90.75
< 20 Years	28.61%	28.09%	98.18
20-34 Years	22.3%	32.39%	145.25
35-44 Years	16.07%	14.41%	89.67
45-64 Years	23.74%	16.84%	70.94
65-74 Years	5.27%	4.63%	87.86
75+ Years	4.01%	3.54%	88.28
Median Age	34	33	95.18
Median Age (Male)	33	32	95.15
Median Age (Female)	35	34	96.25

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-0.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-0.5 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	60.63%	38%	62.67
Black, African-American	28.53%	38.09%	133.49
Native American	0.54%	0.47%	87.64
Asian	3.9%	4.1%	105.22
Pacific Island, Hawaiian	0.13%	0.41%	305.5
Other/Multiple Races	6.27%	18.94%	302.11
Hispanic	0%	40.99%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	608,952	2,844	
Less than 9th Grade	4.09%	8.65%	47.24
No High School Diploma	6.37%	8.93%	71.29
High School Graduate	21%	25.7%	81.71
Some College, no degree	19.56%	22.22%	88.03
Associate Degree	8.07%	10.09%	80.01
College Degree	27.74%	16.32%	170.04
Graduate/Prof. degree	13.17%	8.09%	162.81

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-0.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-0.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-0.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-0.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2040 HOUSEHOLD	COLINTY	DAND	INDEV
2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	4.97%	5.61%	125.39
\$10,000 to \$19,999	8.27%	14.32%	173.12
\$20,000 to \$29,999	9.74%	18.81%	193.11
\$30,000 to \$49,999	19.13%	28.01%	146.36
\$50,000 to \$59,999	9.04%	12.13%	134.21
\$60,000 to \$69,999	7.91%	6.41%	81.07
\$70,000 to \$79,999	6.92%	4.49%	64.89
\$80,000 to \$89,999	5.44%	3.53%	64.8
\$90,000 to \$99,999	4.02%	2.14%	53.2
\$100,000 to \$124,999	8.94%	2.24%	25.11
\$125,000 to \$149,999	5.22%	0.86%	16.39
\$150,000 to \$199,999	5.18%	0.86%	16.51
\$200,000 to \$249,999	1.81%	0.05%	2.94
\$250,000 or more	3.39%	0.48%	14.19
Median Household	58,654	37,867	64.56
Average Household	82,011	48,885	59.61
Per Capita Household	32,656	19,527	59.8
Family/Non-Family Household			
Income			
Median Family Income	71,577	43,665	61
Average Family Income	99,468	51,521	51.8
Median Non-Family Income	42,692	30,413	71.24
Average Non-Family Income	53,590	45,312	84.55

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-0.5 mile band percentages are given. The Index value assumes that if the county percent and the 0-0.5 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-0.5 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-0.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

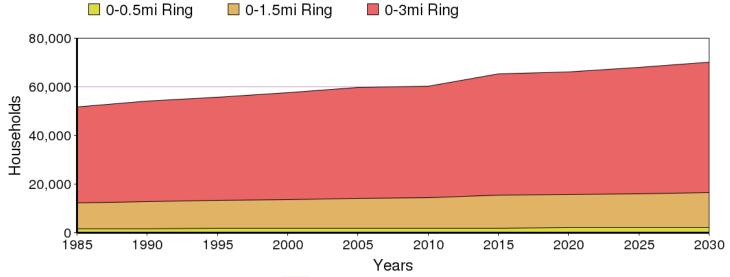
2010 HOUSEHOLD	COUNTY	BAND	
	COUNT	DAND	
ESTIMATES			
Family Households			Index
% Family Households	61.95%	51.42%	83
Families with Children	33.85%	31%	91.59
Families without Children	28.1%	20.42%	72.65
Non-Family Households			
% Non-Family Households	38.05%	48.58%	127.68
Non-Families with Children	0.4	0.75	187.6
Non-Families without Children	37.65	47.84	127.05
Housing Units			Index
Total Housing Units	405,664	2,032	
Vacant percent	9.58%	7.97%	83.2
Owned percent	57.54%	21.85%	37.97%
Rented Percent	32.87%	70.23%	213.62
Households by Size			Index
Avg household size	2.51	2.50	99.6
Avg family hh size	3.27	3.42	104.59
Avg non-family hh size	1.27	1.53	120.47
Households By Count of Persons			Percent
One	113,032	702	0.62%
Two	106,697	466	0.44%
Three or Four	110,837	464	0.42%
Five+	36,226	239	0.66%

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-0.5 mile ring. The percentage of the county population and number of households that appears in the 0-0.5 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	511,163	3,718	0.73%
2000 Population	695,454	4,608	0.66%
2010 Population	937,663	4,684	0.5%
2015 Population	1,057,744	4,968	0.47%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	200,107	1,722	0.86%
2000 Households	273,416	1,839	0.67%
2010 Households	366,792	1,871	0.51%
2015 Households	417,045	1,996	0.48%

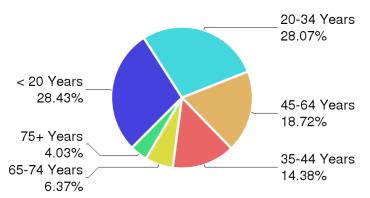
Household Change from 1985 to 2030



A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-0.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.



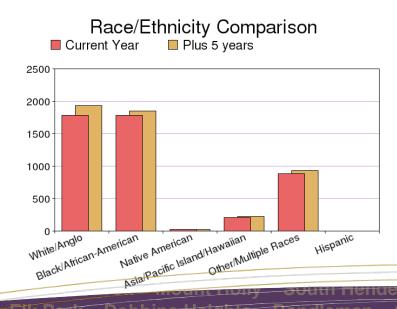


**Favetteville** 

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	7.51%	6.9%	91.88
4-5 Years	3.1%	3.02%	97.42
6-8 Years	4.38%	4.39%	100.23
9-11 Years	3.74%	4.05%	108.29
12-13 Years	2.22%	2.5%	112.61
14-17 Years	4.8%	5.15%	107.29
18-19 Years	2.35%	2.46%	104.68
0-5 Years	10.61%	9.92%	93.5
6-12 Years	9.24%	9.7%	104.98
13-19 Years	8.24%	8.84%	107.28
< 20 Years	28.09%	28.46%	101.32
20-34 Years	32.39%	28.1%	86.76
35-44 Years	14.41%	14.39%	99.86
45-64 Years	16.84%	18.74%	111.28
65-74 Years	4.63%	6.38%	137.8
75+ Years	3.54%	4.03%	113.84
Median Age	34	34	100.15
Median Age (Male)	33	33	99.04
Median Age (Female)	35	36	102.54

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-0.5 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	38%	38.93%	102.44
Black, African-American	38.09%	37.18%	97.61
Native American	0.47%	0.56%	120
Asian	4.1%	4.07%	99.19
Pacific Island, Hawaiian	0.41%	0.42%	104.21
Other/Multiple Races	18.94%	18.84%	99.49
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	2,844	3,035	
Less than 9th Grade	8.65%	8.11%	93.71
No High School Diploma	8.93%	7.35%	82.27
High School Graduate	25.7%	26.23%	102.04
Some College, no degree	22.22%	20.72%	93.26
Associate Degree	10.09%	10.97%	108.73

16.32%

8.09%

College Degree

Graduate/Prof. degree



17.43%

9.19%

106.83

113.67

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-0.5 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-0.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-0.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	5.61%	5.36%	95.52
\$10,000 to \$19,999	14.32%	14.78%	103.18
\$20,000 to \$29,999	18.81%	18.44%	98
\$30,000 to \$49,999	28.01%	27.76%	99.1
\$50,000 to \$59,999	12.13%	12.12%	99.93
\$60,000 to \$69,999	6.41%	6.41%	99.99
\$70,000 to \$79,999	4.49%	4.46%	97.09
\$80,000 to \$89,999	3.53%	3.41%	95.16
\$90,000 to \$99,999	2.14%	2.1%	98.42
\$100,000 to \$249,999	2.24%	2.66%	118.29
\$125,000 to \$149,999	0.86%	0.95%	111.31
\$150,000 to \$199,999	0.86%	1%	117.17
\$200,000 to \$249,999	0.05%	0%	0
\$250,000 or more	0.48%	0.55%	114.57
Median Household	37,867	38,282	101.1
Average Household	48,885	51,177	104.69
Per Capita Household	19,527	20,562	105.3
Family/Non-Family Household			
Income			
Median Family Income	43,665	43,718	100.12
Average Family Income	51,521	53,196	103.25
Median Non-Family Income	30,413	31,283	102.86
Average Non-Family Income	45,312	48,271	106.53

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-0.5 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-0.5 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-0.5 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

Dobson

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	51.42%	50.5%	98.22
Families with Children	31	30.21	97.45
Families without Children	20.42	21.44	105.03
Non-Family Households			
% Non-Family Households	48.58%	49.5%	101.88
Non-Families with Children	0.75	0.65	101.88
Non-Families without	47.84	48.85	102.12
Children			
Housing Units			
Total Housing Units	2,032	2,168	106.69%
Vacant percent	7.97%	7.93%	99.51
Owned percent	21.85%	22%	100.69
Rented Percent	70.23%	70.11%	99.84
Households by Size			
Avg household size	2.50	2.49	99.6%
Avg family hh size	3.42	3.51	102.63%
Avg non-family hh size	1.53	1.45	94.77%
Households By Count of			
Persons			
One	702	786	111.97%
Two	466	470	100.86%
Three or Four	464	490	105.6%
Five+	239	251	105.02%

#### **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Foreign Born Pop	912	4,413	12,036
Northern Europe	0	67	137
Western Europe	0	25	197
Southern Europe	20	77	216
Eastern Europe	0	115	659
Other Europe	0	0	0
Eastern Asia	41	69	392
So. Central Asia	7	82	406
SE Asia	129	563	1,385
Western Asia	0	47	264
Other Asia	0	25	66

BORN IN:	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Eastern Africa	77	212	584
Middle Africa	15	27	214
Northern Africa	38	37	97
Southern Africa	0	2	13
Western Africa	31	72	529
Other Africa	33	33	135
Oceania	9	1	24
Caribbean	61	208	633
Central Amer.	415	2,582	5,457
South America	36	143	495
North America	0	26	133
Born at sea	0	0	0

### Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
English only	3,014	16,577	59,490
Spanish	695	3,011	8,090
Other Indo-Euro	133	904	2,712
language			
French (incl. Patois,	43	264	768
Cajun)			
French Creole	8	39	107
Italian	0	25	92
Portuguese	28	12	68
German	0	66	245
Yiddish	0	0	3
Other West Germanic	0	15	25
A Scandinavian	0	6	24
Language			
Greek	48	177	350
Russian	0	38	153
Polish	0	14	52
Serbo-Croatian	0	112	268
Other Slavic Language	0	32	107
Armenian	0	0	0
Persian	6	6	3
Gujarathi	0	11	147
Hindi	0	14	83
Urdu	0	0	56

KEN AT HOME 0	-0.5	0.5-1.5	1.5-3
N	<b>MILES</b>	MILES	MILES
r Indo-Euro 0	)	41	18
n/PI languages 0		0	0
ese 3	37	78	172
nese 4		2	72
an 0	)	0	225
-Khmer, 0	)	101	275
bodian			
, Hmong 0	)	26	128
0		0	71
an 0	)	79	108
namese 1	03	408	734
r Asian 0	)	17	55
olog 0	)	23	142
r Pacific Is 8	3	5	100
r languages 2	200	339	1,455
ajo 0	)	0	0
r Native N. 0		0	16
rican			
garian 0	)	0	17
ic 8	34	63	485
rew 0		0	16
an languages 1	16	253	900
r unspecified 0		23	21

### **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Reporting ancestry	3,757	18,550	65,651
Arab	58	241	565
Armenian	0	0	3
Austrian	0	22	43
British	0	91	254
Canadian	0	20	77
Croatian	0	3	20
Czech	0	15	86
Czechoslovak	0	4	16
Danish	0	50	71
Dutch	50	118	362
English	150	986	4,006
European	0	98	480
Finnish	0	0	47
French (not	24	168	679
Basque)			
French Canadian	10	15	158
German	146	1,102	4,154
Greek	66	181	416
Hungarian	0	10	193
Iranian	7	11	46

ANCESTRY	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Irish	146	854	3,242
Italian	38	221	1,252
Lithuanian	0	5	48
Norwegian	9	31	225
Polish	30	149	545
Portuguese	0	14	74
Romanian	0	0	16
Russian	0	41	239
Scandinavian	0	7	74
Scotch-Irish	123	663	2,395
Scottish	62	222	847
Slovak	0	2	43
Subsaharan African	208	613	2,544
Swedish	0	84	196
Swiss	0	20	24
Ukrainian	7	53	96
US/American	296	1,478	4,889
Welsh	11	38	232
West Indian	55	207	564
Yugoslavian	0	40	230
Other	2,261	10,674	36,201

#### Using the Demographic Indicators

Woodlawn

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Cullowhee

#### Using the Demographic Indicators

#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

Siler City

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**Avery Creek** 

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Delway

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-0.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-0.5 HH & Percent		Unreached HH & Percent	
Total	1,871	100%	1,334	100%
AFFLUENT SUBURBIA	11	0.59%	9	0.67%
America's Wealthiest	11	0.59%	9	0.67%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	0	0%	0	0%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	0	0%	0	0%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	0	0%	0	0%
Mid-Market Enterprise	0	0%	0	0%

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-0.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-0.5 HH & Percent		Unreached HH & Percent	
Total	1,871	100%	1,334	100%
BLUE COLLAR BACKBONE	4	0.21%	3	0.22%
Nuevo Hispanic Fam.	4	0.21%	3	0.22%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	0	0%	0	0%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	0	0%	0	0%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	502	26.83%	350	26.24%
Steadfast Conservative	182	9.73%	125	9.37%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	320	17.1%	225	16.87%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-0.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-0.5 HH & Percent		Unreached HH & Percent	
Total	1,871	100%	1,334	100%
REMOTE AMERICA	0	0%	0	0%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	0	0%	0	0%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	619	33.08%	455	34.11%
Young Cosmopolitans	2	0.11%	2	0.15%
Minority Metro Communities	410	21.91%	304	22.79%
Stable Careers	207	11.06%	149	11.17%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
Industrious Country Living	0	0%	0	0%
America's Farmland	0	0%	0	0%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	0	0%	0	0%

Aberdeen

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-0.5 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

0-0.5 HH & Percent		Unreached HH & Percent	
1,871	100%	1,334	100%
74	3.96%	51	3.82%
0	0%	0	0%
64	3.42%	44	3.3%
10	0.53%	7	0.52%
0	0%	0	0%
0	0%	0	0%
660	35.28%	466	34.93%
0	0%	0	0%
0	0%	0	0%
444	23.73%	311	23.31%
191	10.21%	138	10.34%
25	1.34%	17	1.27%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
0	0%	0	0%
	1,871 74 0 64 10 0 0 660 0 0 444 191 25 0 0 0 0	1,871       100%         74       3.96%         0       0%         64       3.42%         10       0.53%         0       0%         0       0%         660       35.28%         0       0%         0       0%         444       23.73%         191       10.21%         25       1.34%         0       0%         0       0%         0       0%         0       0%         0       0%         0       0%         0       0%         0       0%         0       0%         0       0%         0       0%	1,871       100%       1,334         74       3.96%       51         0       0%       0         64       3.42%       44         10       0.53%       7         0       0%       0         0       0%       0         660       35.28%       466         0       0%       0         0       0%       0         444       23.73%       311         191       10.21%       138         25       1.34%       17         0       0%       0         0       0%       0         0       0%       0         0       0%       0         0       0%       0         0       0%       0         0       0%       0         0       0%       0         0       0%       0         0       0%       0         0       0%       0         0       0%       0

#### Identifying Focus Groups in this Location

Within the 0-0.5 mile, 0.5-1.5 mile and 1.5-3 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Sherrills Ford

Burgaw



#### Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

Light Oak

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The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
PC-HH Own	66%	70%	70%
Use Comp. for	46%	50%	50%
Internet/E-mail			
Internet Use: E-Mail	41%	44%	44%
Use Comp. for Comp.	32%	33%	33%
Games			
Use Comp. for Word	30%	32%	33%
Processing			
HH Owns DVD Player	26%	25%	26%
Use Comp. for Education	26%	28%	29%
Use Comp. for Shopping	24%	28%	28%
Use Comp. for Banking	24%	25%	26%
Internet Use: Banking	23%	23%	23%

BRIDGES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Use Comp. for Digital Camera	22%	25%	26%
Photo Editing			
Internet Use: News/ Weather	20%	24%	24%
Use Comp. for News/Info./Data	18%	20%	21%
Service			
PC-Network-HH Has One	17%	17%	18%
Internet Use: Research/	13%	13%	13%
Education			
Internet Use: Instant	12%	9%	9%
Messaging (Im)			
Internet Use: Movie Info./	12%	10%	9%
Reviews/ Showtimes			
Internet Use: Play/ Download	10%	9%	9%
Online Games			
HH Owns Video/Webcam	10%	10%	10%
Use Comp. for Personal	9%	11%	12%
Financial Mngmnt			

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Listening To Music	65%	66%	67%
Reading Books	53%	53%	53%
Dining Out (Not Fast Food)	46%	50%	51%
Card Games	35%	37%	38%
Cooking for Fun	34%	35%	35%
Board Games	28%	29%	28%
Go To A Beach/Lake	28%	30%	31%
Gardening	24%	27%	26%
Visit Museum	19%	20%	20%
Going To	18%	19%	19%
Bars/Nightclubs/Dancing			

BRIDGES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Any Ailment	62%	64%	65%
Gen./Fam. Practitioner	33%	35%	34%
Dentist	22%	24%	25%
None Of These	21%	21%	20%
Backache	19%	20%	21%
Eye Dr.	18%	20%	20%
Hypertension/High Blood	18%	19%	19%
Pressure			
High Cholesterol	16%	16%	17%
Overweight (30 Pounds Or	14%	14%	13%
More)			
Any Arthritis	13%	14%	14%

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Concert	25.63%	26.66%	28.02%
Live Theater	19.2%	19.81%	21.09%
Live Theater Most Often	15%	15.7%	16.61%
Rock/Pop Concerts Most	13.55%	14.31%	15.41%
Often			
Dance Performance	10.92%	10.99%	11.13%
Comedy Club	10.21%	10.62%	10.77%
Movies: Comedy	40.74%	39.25%	40.03%
Movies: Action/Adventure	39.54%	37.84%	38.74%
Movies: Fam.	21.53%	20.11%	20.38%

BRIDGES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Movies: Drama	20.01%	20.61%	22.46%
Movies: Romantic Comedy	19.89%	20.27%	20.91%
Movies: Mystery	16.57%	16.33%	18.16%
MLB Baseball Reg.	4.89%	5.71%	6.74%
Season			
NFL Football Reg.	4.44%	5.36%	5.96%
Season			
College Football Reg.	4.16%	4.76%	5.2%
Season			
College Basketball Reg.	2.57%	3.44%	3.77%
Season			
NBA Basketball Reg.	2.34%	3.16%	3.73%
Season			
Bowling	2.15%	1.79%	1.66%

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

0-0.5	0.5-1.5	1.5-3	
MILES	MILES	MILES	
38.62%	38.84%	39.25%	
22.89%	26.25%	26.85%	
18.76%	19.87%	20.96%	
17.64%	17.03%	17.4%	
17.63%	17.42%	17.81%	
15.01%	15.84%	17.46%	
13.43%	12.42%	12.38%	
12.98%	12.24%	12.18%	
12.41%	13.77%	15.13%	
11.93%	13.15%	13.25%	
10.86%	12.28%	12.97%	
10.54%	10.99%	11.84%	
9.99%	10.78%	11.37%	
9.71%	9.13%	8.82%	
	MILES 38.62% 22.89% 18.76% 17.64% 17.63% 15.01% 13.43% 12.98% 12.41% 11.93% 10.86%  10.54% 9.99%	MILES       MILES         38.62%       38.84%         22.89%       26.25%         18.76%       19.87%         17.64%       17.03%         17.63%       17.42%         15.01%       15.84%         13.43%       12.42%         12.98%       12.24%         12.41%       13.77%         11.93%       13.15%         10.86%       12.28%         10.54%       10.99%         9.99%       10.78%	MILES         MILES           38.62%         38.84%         39.25%           22.89%         26.25%         26.85%           18.76%         19.87%         20.96%           17.64%         17.03%         17.4%           17.63%         17.42%         17.81%           15.01%         15.84%         17.46%           13.43%         12.42%         12.38%           12.98%         12.24%         12.18%           12.41%         13.77%         15.13%           11.93%         13.15%         13.25%           10.86%         12.28%         12.97%           10.54%         10.99%         11.84%           9.99%         10.78%         11.37%

BRIDGES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Mountain/Road	9.42%	11.33%	10.68%
Biking			
Golf	8.79%	10.01%	10.73%
Softball	8.31%	8.03%	8.26%
Camping Trips	8.27%	9.6%	9.26%
Volleyball	7.96%	8.49%	8.64%
Target Shooting	7.84%	7.32%	6.65%
Backpacking/Hiking	7.48%	8.31%	8.26%
Roller Skating	7.01%	6.3%	6.43%
Yoga	6.91%	7.19%	7.52%
Tennis	6.86%	7.27%	7.57%
Motorcycling	5.46%	5.09%	4.74%
Hunting	5.13%	5.93%	5.54%
Saltwater Fishing	5%	5.68%	6.46%
Power Boating	4.86%	5.53%	5.39%

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Horseback Riding	4.78%	4.87%	4.63%
Racquetball	4.1%	4.31%	4.57%
Rock Climbing	4.07%	3.78%	3.48%
Ice Skating	4.05%	5.46%	5.33%
Water Skiing	3.9%	4.02%	3.8%
Canoeing/Kayaking	3.87%	4.76%	4.99%
Hockey	3.79%	4.01%	4.02%
Martial Arts	3.6%	3.75%	3.69%
Archery	3.42%	3.85%	3.27%
Fly Fishing	3.3%	3.62%	3.75%

BRIDGES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Downhill & X-Country Skiing	3.22%	4.09%	4.13%
Snorkeling	3.2%	3.75%	4.16%
Jet Skiing	3.05%	3.55%	3.9%
Snowmobiling	2.94%	3.14%	3.04%
Auto Racing	2.84%	2.89%	2.85%
Snowboarding	2.79%	3.16%	3.27%
Skateboarding	2.78%	3.11%	3.37%
Rowing	2.55%	2.72%	2.62%
Sailing	2.41%	2.68%	2.91%
Surfing & Windsurfing	1.94%	2.23%	2.6%

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### **ECCLESIAL BARRIERS**

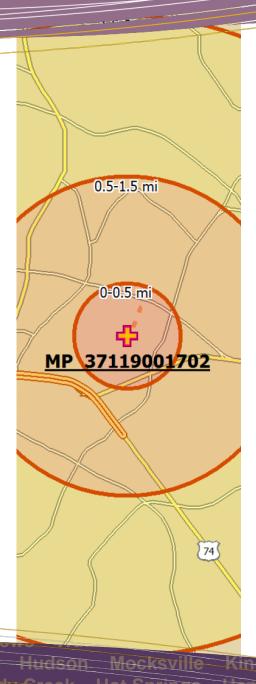
Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

Columbia Barker Heights

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

Ocean Isle Beach

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### Potential Cultural Barriers -- Introduction (part 2)

#### **CULTURAL BARRIERS OF UNDERSTANDING**

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### **CULTURAL BARRIERS OF ACCEPTANCE**

#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

Sparta Half Moon

Caiah's Mountain

Lincolnton

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### **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
50%	50%	51%
36%	37%	37%
35%	36%	36%
34%	35%	35%
33%	33%	33%
31%	34%	33%
28%	29%	29%
28%	27%	27%
26%	26%	26%
24%	23%	23%
23%	25%	25%
23%	26%	26%
	50% 36% 35% 34% 33% 31% 28% 26% 24% 23%	MILES       MILES         50%       50%         36%       37%         35%       36%         34%       35%         33%       33%         31%       34%         28%       29%         28%       27%         26%       26%         24%       23%         23%       25%

BARRIERS	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Money Is Best Measure Of Success	22%	25%	25%
Like To Pursue Challenge/Novelty/Change	20%	20%	20%
Like to Stand Out In A Crowd	19%	19%	20%
Marijuana Should Be Legalized	18%	20%	21%
Only Work Current Job for The Money	17%	16%	16%
We Should Strive for Equality for All	15%	15%	16%
Happy With My Standard Of Living	14%	14%	15%
Rarely Sit Down to a Meal Together At Home	13%	14%	15%
On Whole People Get What They Deserve	13%	13%	12%
I Am A Perfectionist	12%	11%	11%
Indulge My Kids With The Little Extras	11%	11%	11%
Very Happy With My Life As It Is	10%	9%	10%

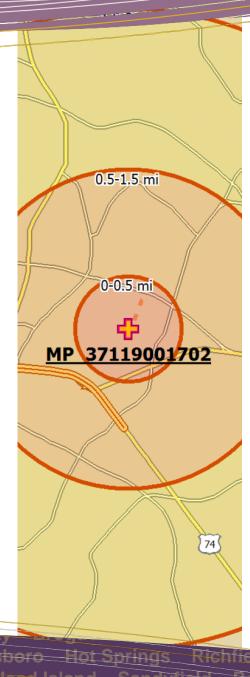
#### Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

Stantonsburg

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### **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

	0.5-1.5	1.5-3
MILES	MILES	MILES
57%	57%	57%
53%	55%	57%
40%	38%	38%
37%	34%	34%
34%	35%	34%
34%	36%	36%
31%	34%	33%
28%	29%	29%
27%	26%	27%
22%	22%	24%
20%	21%	21%
19%	20%	20%
	MILES 57% 53% 40% 37% 34% 34% 28% 27% 22% 20%	MILES       MILES         57%       57%         53%       55%         40%       38%         37%       34%         34%       35%         34%       36%         31%       34%         28%       29%         27%       26%         22%       22%         20%       21%

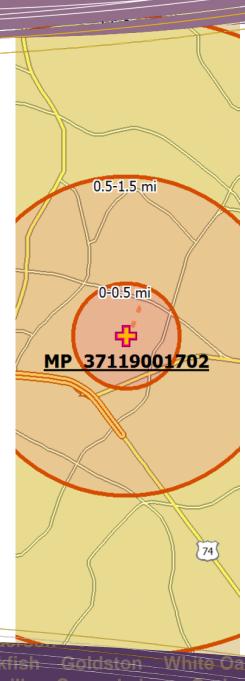
THEMES	0-0.5 MILES	0.5-1.5 MILES	1.5-3 MILES
Looking for New Ideas To Improve Home	19%	18%	18%
Worried About Pollution Caused By Cars	18%	20%	20%
Real Men Don't Cry	18%	17%	18%
Provide My Kids With The Little Extras	18%	17%	18%
Try Not To Worry About The Future	16%	16%	16%
Is An Important Part Of Who I Am	15%	15%	15%
Enjoy Spending Time With My Fam.	12%	13%	13%
Children Should Be Allowed To Express Themselves	8%	8%	8%
Feel Very Alone In The World	6%	6%	6%
Like Spending Most Time With Fam.	6%	6%	6%
Would Like To Set Up Own Business	4%	4%	5%
Decor Particular Interest To Me	4%	4%	4%

### **Potential Shared Places**

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While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

**Newton Grove** 



### **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Fast Food/Drive-In	83.87%	83.31%	83.29%
Restaurant-Visit Any			
Fam. Restaurants/Steak	75.7%	76.04%	76.41%
Houses-Visit Any			
McDonald's	52.94%	53.37%	53.45%
Burger King	41.98%	39.79%	38.57%
Kentucky Fried Chicken	31.93%	30.47%	31.09%
(KFC)			
Wendy's	30.21%	29.47%	29.52%
Taco Bell	28.07%	27.35%	25.89%
Subway	26.99%	28.07%	27.77%
Applebee's	23.97%	25.34%	25.36%
Pizza Hut	23.72%	23.29%	22.57%
Arby's	18.46%	18.71%	18.99%
Red Lobster	18.2%	17.36%	17.57%

PLACE	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Domino's Pizza	17.57%	17.02%	16.49%
Olive Garden	16.88%	17.87%	18.71%
Sonic	16.66%	13.83%	12.57%
Popeyes	16.56%	13.46%	13.64%
IHOP (International House	16.39%	16.51%	16.12%
Of Pancakes)			
Golden Corral	15.99%	14.08%	13.23%
Dairy Queen	14.4%	15.08%	14.01%
Church's Fried Chicken	14.19%	11.01%	10.61%
Chick-Fil-A	14.08%	13.77%	14.65%
Jack-In-The-Box	13.73%	11.68%	10.99%
Chili's Grill and Bar	13.66%	12.35%	12.84%
TGI Friday's	13.46%	12.91%	14.31%

### Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

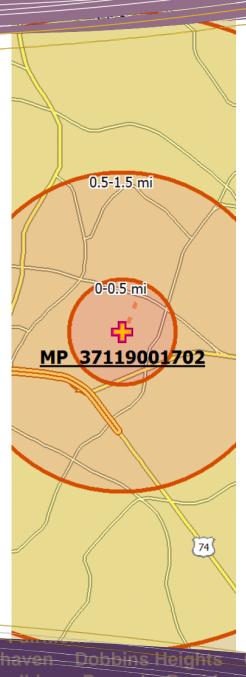
Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

**Royal Pines** 

Greenevers

Oakboro



## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Voted in fed/state/local election	40.87%	42.48%	43.46%
Recycled products	27.5%	29.83%	30.11%
Worked as volunteer (non political)	12.57%	13.31%	13.81%
Engaged in fund raising	11%	11.21%	11.62%
Religious club member	7.73%	7.65%	8.03%
Church Board	5.88%	5.67%	6.37%

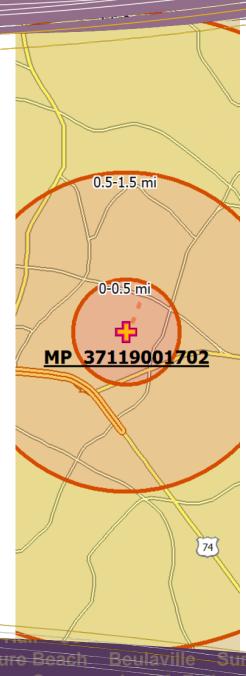
PROJECTS	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Wrote to editor of mag or newspaper	5.01%	5.2%	5.14%
Wrote to elected offcl about publ bus	4.74%	5.04%	5.28%
Took active part in local civic issue	4.65%	4.96%	5.15%
Union member	4.64%	4.93%	5.15%
Fraternal order member	4.62%	4.41%	4.41%
Charitable Organization	4.54%	4.96%	5.12%

#### **Communication Media Content**

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The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



### Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Novel	15.16%	15.54%	16.26%
Children's Books	12.25%	12.43%	13.16%
Religious (not Bibles)	9.81%	9.23%	9.84%
Mystery	9.71%	9.9%	10.06%
Cookbooks	8.56%	9.09%	9.29%
Romance	6.74%	6.52%	6.9%
History	6.33%	6.5%	6.57%
Personal/Business	6.29%	6.47%	7.02%
Self-help			
Biography	6.23%	6.47%	6.9%

MAGAZINES	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Newspaper Distributed	65.38%	66.8%	66.96%
Gen. Editorial	48.61%	49.63%	50.63%
Womens	43.63%	43.88%	45.45%
Service	28.65%	29.63%	29.93%
Mens	19.9%	20.27%	19.62%
Music	18.14%	17.23%	17.77%
Business/Finance	18.04%	18.59%	20.34%
Sports	14.67%	15.29%	15.13%
Parenthood	13.25%	13.24%	13.46%

## Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Gen. News	49.26%	49.95%	50.07%
Classified	32.2%	31.96%	31.29%
Sport	30.02%	30.36%	30.52%
Business/Finance	24.71%	25.72%	26.53%
Editorial Page	24.71%	25.61%	25.73%
Movie Listings &	24.55%	25.1%	25.25%
Reviews			
Comics	23.07%	23.68%	23.15%
Food/Cooking	21.1%	22.06%	22.74%
TV/Radio Listings	21.05%	21.69%	21.62%
Home/Gardening	17.71%	18.71%	19.29%
Travel	17.13%	17.75%	18.76%
Fashion	15.29%	15.58%	16.49%
Science/Technology	14.35%	15.32%	16.06%

RADIO	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Urban Contemporary	30.85%	28.67%	32.21%
CHR Contemp Hit Radio	20.49%	20.96%	19.8%
Adult Contemporary	11.94%	13.14%	12.5%
Variety	11.35%	11.05%	11.37%
Country	10.89%	12.18%	10.61%
Oldies	9.35%	9.82%	9.82%
Rock	8.79%	9.42%	8.3%
Jazz	8.7%	8.51%	9.99%
News/Talk	7.35%	8.42%	8.85%
All News	7.05%	7.49%	8.13%
Classic Rock	6.84%	6.97%	6.14%
Religious	6.37%	6.11%	6.14%
Alternative	6.11%	6.74%	6.79%
Hispanic	5.56%	6.05%	5.74%
Gospel	5.24%	4.84%	5.6%
Soft Contemporary	5.17%	5.27%	5.77%
All Talk	4.4%	4.33%	4.58%
Classical	3.31%	3.52%	3.64%

## Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Fox News Channel	58.35%	59.08%	60.59%
Soapnet	47.85%	48.19%	49.29%
Satellite Dish	46.55%	48.99%	48.17%
Other Video-On-Demand	34.57%	37.42%	39.38%
Sci-Fi Channel	32.95%	33.8%	34.28%
MSNBC	31.19%	31.24%	31.3%
Subscribe Digital Cable	29.22%	30.09%	32.2%
TV Info From Sunday TV	26.31%	26.92%	27.72%
Magazine			
Adult Pay Per View TV	25.05%	26.74%	28.06%
Comedy Central	25.04%	26.6%	28.77%
TV Info From Newspapers	24.41%	24.59%	25.1%
Nickelodeon	24.29%	24.89%	25.18%

MULTIMEDIA: TV	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
ABC Fam.	23.13%	23.62%	24.24%
Nick At Nite	22.75%	23.05%	22.99%
TCM (Turner Classic	21.99%	22.79%	23.12%
Movies)			
ESPN2	21.47%	21.51%	22.93%
Adult Swim	21.4%	21.67%	20.65%
USA Network	21.23%	21.92%	22.07%
TV Info From Monthly	21.04%	20.62%	21.3%
Cable Guide			
BET (Black Entertainment	20.76%	21.87%	22.05%
TV)			
CNN (Cable News	20.5%	16.08%	15.46%
Network)			
E (Entertainment TV)	19.82%	17.7%	18.39%
Lifetime	19.6%	19.68%	20.47%
TV Info From Other	19.6%	20.08%	21.04%



## Communication Media Usage

Vann Crossroads

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

Seagrove

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Walkertown



## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

IILES	MILES	MILES
6.83%	17.69%	18.24%
.03%	9.33%	9.35%
1.28%	20.9%	20.85%
.15%	1.16%	0.93%
.73%	2.14%	1.95%
.23%	2.32%	2.57%
.25%	0.68%	0.38%
.57%	0.75%	0.69%
	.03% 1.28% .15% .73% .23%	9.33% 1.28% 20.9% 1.15% 1.16% 1.73% 2.14% 1.23% 2.32% 1.25% 0.68%

MEDIUM	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	23.04%	22.24%	21.51%
Magazines II	10.71%	9.76%	10.01%
Magazines III	10.22%	11.21%	10.7%
Magazines IV	15.32%	13.32%	13.2%
Magazines V (Light)	0.92%	0.85%	1.07%
Outdoor I (Heavy)	9.5%	8.91%	8.95%
Outdoor II	4.49%	4.27%	4.18%
Outdoor III	5.7%	5.13%	5.08%
Outdoor IV	14.7%	15.64%	16.38%
Outdoor V (Light)	18.79%	21.88%	22.49%
Yellow Pages I	14.44%	15.05%	15.55%
(Heavy)			
Yellow Pages II	8.23%	8.16%	8.3%
Yellow Pages III	8.15%	7.95%	8.03%
Yellow Pages IV	24.4%	23.8%	23.28%
Yellow Pages V	4.99%	4.82%	4.67%
(Light)			

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Radio Drive Time Quntiles			
(fifths / 20%)			
Drive Time I & II (Heavy)	3.49%	4.54%	3.75%
Drive Time III (Medium)	1.4%	1.19%	1.17%
Radio IV & V (Light)	4.86%	3.8%	3.56%
Radio Media Quntiles (fifths	/		
20%)			
Radio I & II (Heavy)	11.9%	10.28%	10.46%
Radio III (Medium)	3.98%	4.13%	4.26%
Radio IV & V (Light)	4.05%	4.23%	4.42%
Cable TV Quntiles (fifths /			
20%)			
Cable I & II (Heavy)	10.3%	11.84%	13.21%
Cable III (Medium)	6.44%	5.44%	4.98%
Cable IV & V (Light)	33.26%	33.07%	34.94%

**Fearrington** 

MEDIUM	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
TV Prime Time Quntiles (fifths			
/ 20%)			
Prime Time I & II (Heavy)	5.87%	5.26%	4.74%
Prime Time III (Medium)	1.74%	2.26%	1.64%
Prime Time IV & V (Light)	9.84%	9.25%	9.43%
TV Early/Late Fringe Quntiles			
(fifths / 20%)			
Fringe I & II (Heavy)	36.22%	37.01%	38.69%
Fringe III (Medium)	50.3%	51.22%	51.4%
Fringe IV (Light)	50.66%	52.25%	53.3%
TV All Day Quntiles (fifths /			
20%)			
All Day I & II (Heavy)	17.06%	16.18%	16.4%
All Day III (Medium)	22.18%	23.04%	23.28%
All Day IV (Light)	18.17%	17.73%	18.38%

## Potential Audio & Prime Time TV Media Usage:

Pinebluff Wendell

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	12.43%	11.1%	11.63%
6:00am - 10:00am	16.13%	15.68%	17.75%
10:00am - 3:00pm	13.96%	11.25%	12.03%
3:00pm - 7:00pm	20.5%	16.08%	15.46%
7:00pm - Midnight	12.58%	11.3%	12.22%
Midnight - 6:00am	7.06%	6.44%	7.29%
Weekend Radio			
Listeners			
Dayparts [summary]	17.03%	14.31%	14.13%
6:00am - 10:00am	3.96%	3.54%	3.75%
10:00am-3:00pm	7.25%	6.79%	7.16%
3:00pm - 7:00pm	7.9%	6.99%	7.52%
7:00pm - Midnight	10.15%	9.19%	9.56%
Midnight - 6:00am	16.15%	12.83%	13.22%

USAGE	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Prime Time TV			
Viewers			
8:00-11:00pm	5.98%	6.57%	6.65%
Saturday:	9.06%	8.69%	8.87%
8:00-11:00pm			
Sunday: 7:00-11:00pm	9.68%	9.07%	8.44%
9:00am-1:00pm	22.75%	23.05%	22.99%
9:00am-4:00pm	27.22%	27.33%	27.43%
4:00pm-7:00pm	29.16%	28.85%	30.73%
11:00pm-1:00am	39.71%	39.7%	40.15%
AVG Prime time	5.03%	4.21%	4.71%
Mon-Sun			

# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-0.5 miles, 0.5-1.5 miles, 1.5-3 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Weekday			
6-7am	18.71%	16.73%	16.45%
7-9am	21.47%	21.51%	22.93%
9am-12noon	17.72%	18.47%	17.91%
12noon-4pm	9.5%	8.86%	9.52%
4-6pm	42.23%	43.53%	48.11%
6-7pm	14.82%	15.98%	17.06%
7-7:30pm	2.26%	1.98%	2.18%
7:30-8pm	8.79%	9.74%	11%
8-11pm	5.98%	6.57%	6.65%
11pm-12am	31.19%	31.24%	31.3%
11pm-1am	39.71%	39.7%	40.15%
1-6am	31.64%	30.74%	31.74%

TV VIEWERS	0-0.5	0.5-1.5	1.5-3
	MILES	MILES	MILES
Weekend			
Sat: 7-10am	15.53%	16.67%	17.48%
Sat: 10am-1pm	8.71%	8.35%	9.48%
Sat: 1-4pm	21.42%	22.7%	23.01%
Sat: 4-6pm	6.63%	7.11%	7.73%
Sat: 6-7pm	1.5%	1.56%	1.86%
Sat: 7-8pm	1.12%	1.03%	1.21%
Sat: 8-11pm	9.06%	8.69%	8.87%
Sat: 11pm-1am	6.48%	6.25%	6.89%
Sat: 1am-7pm	21.23%	21.92%	22.07%
Sun: 7-10am	3.12%	2.68%	2.49%
Sun: 10am-1pm	6.45%	5.76%	5.19%
Sun: 1-4pm	5.37%	5.08%	5.22%
Sun: 4-7pm	12.89%	12.46%	11.73%
Sun: 7-11pm	9.68%	9.07%	8.44%
Sun: 11pm-1am	5.72%	5.08%	4.98%
Sun: 1-7am	22.14%	20.44%	19.75%

## Using the Cultural Bridges, Barriers and Themes

**West Jefferson** 

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Whiteville



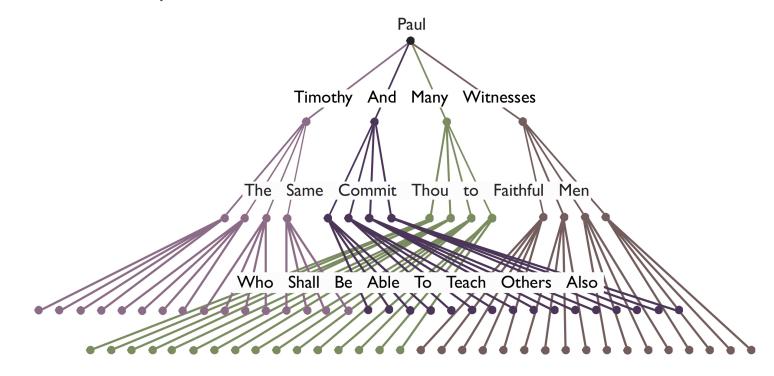
## Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction.

Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle 2nd Timothy 2:2

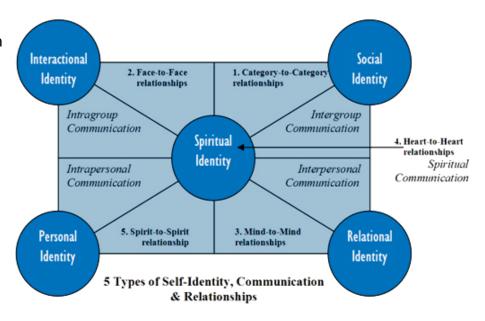


## Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

### Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



#### Your MissionSite and the Missional Suite

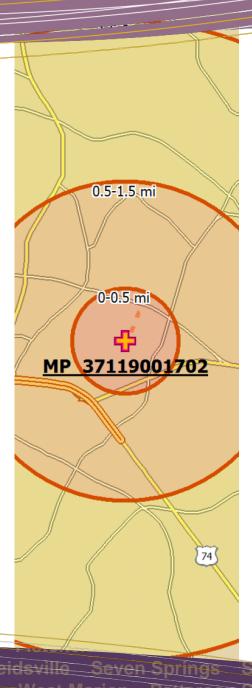
The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org

Rutherford College

- Custom mapping at MissionalCulturescape.org
- Missional information at Missional Cyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Claremont

Candor

## **Notes and Sources**

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.

Walstonburg

6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

# APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Eastern Hills - Charlotte	4855 Albemarle Rd Charlotte, NC 28205	0.51 mi	276	Plateauing
2	Friendly Arab - Charlotte	4855 Albemarle Rd Charlotte, NC 28205	0.51 mi	0	Insufficient Data
3	Montagnard Oyadao	2749 Eastway Drive Charlotte, NC 28205	1.30 mi	0	Insufficient Data
4	Eastway - Charlotte	2749 Eastway Dr Charlotte, NC 28205	1.30 mi	120	Insufficient Data
5	Oakhurst - Charlotte	5037 Monroe Rd Charlotte, NC 28205	1.30 mi	98	Declining
6	Zo Christian	5805 E Farm Pond Ln Charlotte, NC 28212	1.46 mi	0	Insufficient Data
7	Rehabath Eritrean Church	1451 Briar Creek Rd Charlotte, NC 28205	1.57 mi	0	Insufficient Data
8	Iglesia Bautista Luz Y Vida - Charlotte	1451 Briar Creek Rd Charlotte, NC 28205	1.57 mi	0	Insufficient Data
9	Briar Creek Road - Charlotte	1451 Briar Creek Rd Charlotte, NC 28205	1.57 mi	0	Insufficient Data
10	Sharon Forest - Charlotte	11020 East Harris Blvd Charlotte, NC 28212	1.59 mi	0	Insufficient Data
11	GetReady International Outreach Ministri	6033 Florence Ave Ste 100 Charlotte, NC 28212	1.64 mi	0	Insufficient Data
12	East Baptist - Charlotte	6850 Monroe Rd Charlotte, NC 28212	2.23 mi	115	Declining
13	New Hope - Charlotte	7841 Idlewild Rd Charlotte, NC 28212	2.28 mi	82	Declining
14	Kilborne - Charlotte	1716 Chatham Ave Charlotte, NC 28205	2.37 mi	0	Insufficient Data
15	Iglesia Bautista De Hickory - Charlotte	6050 Hickory Grove Rd Charlotte, NC 28215	2.40 mi	0	Insufficient Data

# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Hickory Grove - Charlotte	6050 Hickory Grove Rd Charlotte, NC 28215	2.40 mi	5,092	Plateauing
17	Praise Ministries International	3315 Tyrone Dr Charlotte, NC 28215	2.40 mi	0	Insufficient Data
18	Iglesia Bautista El Remanete	7203 Petal Ct Charlotte, NC 28227	2.42 mi	0	Insufficient Data
19	Antioch - Charlotte	232 Skyland Ave Charlotte, NC 28205	2.53 mi	0	Insufficient Data
20	Greater Fellowship - Charlotte	2300 McClintock Rd Charlotte, NC 28205	2.55 mi	0	Insufficient Data
21	Greater Providence - Charlotte	2000 Milton Rd Charlotte, NC 28215	2.69 mi	0	Insufficient Data
22	Midwood - Charlotte	2029 Mecklenburg Ave Charlotte, NC 28205	2.73 mi	92	Growing
23	Green Memorial - Charlotte	1324 The Plaza Charlotte, NC 28205	2.83 mi	0	Growing
24	Plaza - Charlotte	3321 The Plaza Charlotte, NC 28205	3.02 mi	99	Insufficient Data
25	Providence - Charlotte	4921 Randolph Rd Charlotte, NC 28211	3.16 mi	0	Plateauing
26	La Voz De Esperanza - Charlotte	7122 Robinson Church Rd Charlotte, NC 28215	3.17 mi	145	Plateauing
27	United Missionary - Charlotte	1115 Hawthorne Ln Charlotte, NC 28205	3.23 mi	0	Insufficient Data
28	Charlotte Chinese - Charlotte	7225 Pence Rd Charlotte, NC 28215	3.31 mi	0	Insufficient Data
29	Charlotte Vietnamese - Charlotte	4301 Howie Cir Charlotte, NC 28205	3.32 mi	0	Insufficient Data
30	Saint Paul - Charlotte	1401 Allen St Charlotte, NC 28205	3.44 mi	0	Insufficient Data

# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
24					
31	Agape Global Ministries	4739 E WT Harris Blvd Charlotte, NC 28215	3.47 mi	0	Insufficient Data
32	New Waves of Joy - Charlotte	4739 E WT Harris Blvd Charlotte, NC 28205	3.47 mi	0	Insufficient Data
33	Filipino International	7933 Holly Hill Rd Charlotte, NC 28227	3.47 mi	0	Insufficient Data
34	Desiring God Community - Charlotte	7121 Delta Lake Dr Charlotte, NC 28215	3.58 mi	105	Plateauing
35	Victory - Cha	326 Regency Dr Charlotte, NC 28211	3.58 mi	0	Insufficient Data
36	Korean Central - Charlotte	8823 Albemarle Rd Charlotte, NC 28227	3.78 mi	0	Insufficient Data
37	Exhort Christian Faith - Charlotte	6001 Orr Rd Charlotte, NC 28213	3.89 mi	100	Insufficient Data
38	Union Asian Indian Church	7415 Ginger Spice Ln Charlotte, NC 28227	3.94 mi	30	Insufficient Data
39	Cornerstone - Charlotte	8947 Albemarle Rd Charlotte, NC 28227	3.97 mi	360	Declining
40	Asian Indian - Charlotte	7302 Ginger Spice Ln Charlotte, NC 28227	4.01 mi	80	Declining
41	Charlotte First - Charlotte	301 S Davidson St Charlotte, NC 28202	4.43 mi	1,262	Declining
42	Charlotte First Deaf - Charlotte	301 S Davidson St Charlotte, NC 28202	4.43 mi	28	Insufficient Data
43	All Nations - Charlotte	301 S Davidson St Charlotte, NC 28202	4.43 mi	0	Insufficient Data
44	Mount Lebanon - Charlotte	6335 Wilson Grove Rd Charlotte, NC 28227	4.46 mi	0	Insufficient Data
45	Life - Charlotte	5901 Amberly Ln Charlotte, NC 28213	4.49 mi	39	Insufficient Data



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An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

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