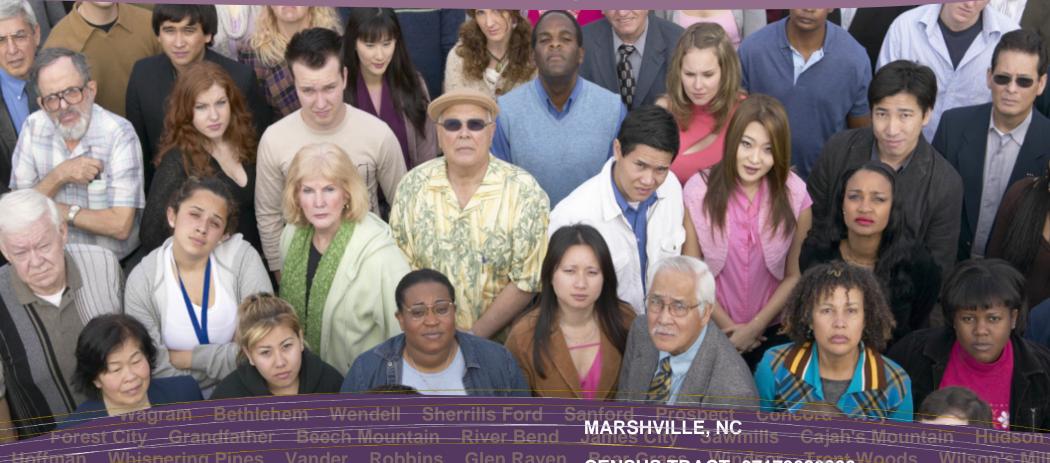
# MissionSite top unreached locations



Beaufort Creswell Walkertown

In partnership with the:

CENSUS TRACT: 37179020800

REGION: Region 6: Central Piedmont COUNTY: Union

SITESCAPE: Townscape Shurg

LindeDENSITY PATTERN: 13 nn



Alamance

Washington Park Cartha North Carolina Baptists
Caring. Sharing. Daring.

Eureka Hightsville

Oak Island Da©Copyright 2013, Intercultural Institute for Contextual Ministry Roxboro Waco

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Skippers Corner

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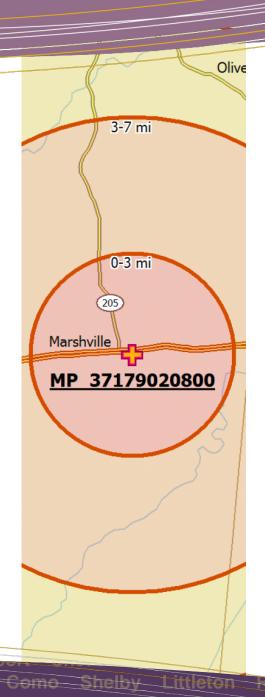
#### Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	3706	Region 6: Central Piedmont
3	County Location	37179	Union
4	Zipcode	28103	Union
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.14	Small towns adjacent to a medium town
8	Sitescape Density Pattern	13	10000-50000-50000

Carv Rural Hall

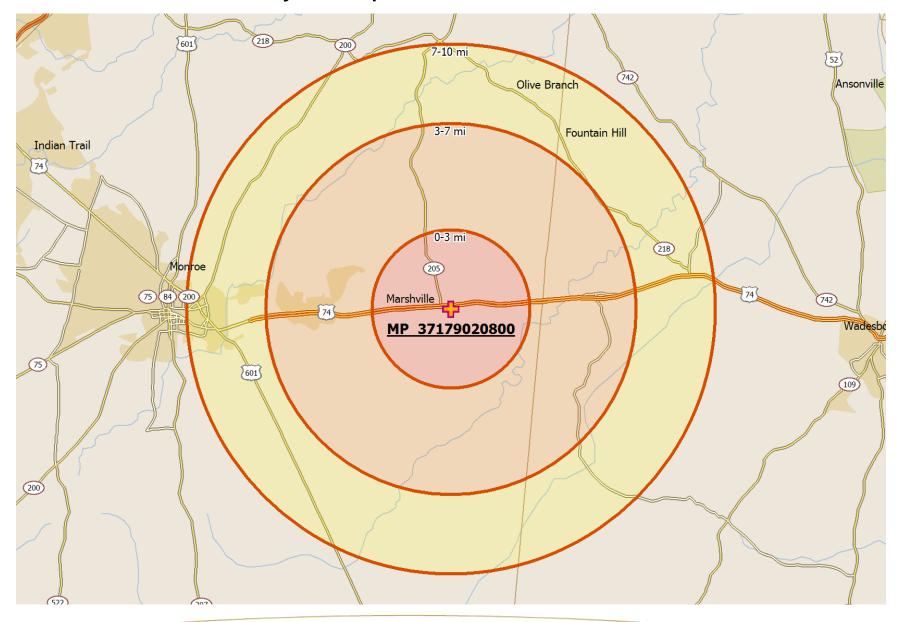
©Copyright 2013, Intercultural Institute for Contextual Ministry Bent Creek



Vandemere

# Site Location Summary - Map of the Site Location

©Copyright 2013, Intercultural Institute for Contextual Ministry Beach Arapahoe



### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL/	СО	EXPLANATION
	URBAN	DE	
1	Metro or Non-Metro	1	Metro
2	Urban Influence	1	Large-in a metro area with at least 1 million residents or more
3	Rural / Urban Continuum	1	County in metro area with 1 million population or more
4	NCHS Rural Urban Codes	2	Large Fringe Metro - counties in a metropolitan statistical area of 1 million or more population who do not qualify as large central
5	NCES Urban Centric Locale Codes	42	Rural: Distant: Census-defined rural territory that is more than 5 miles but less than or equal to 25 miles from an urbanized area, as well as rural territory that is more than 2.5 miles but less than or equal to 10 miles from an urban cluster.
6	IICM RUCA Values Index	91	Metropolitan high commuting: No additional code
7	ERS RUCA Commuting Value	2	Metropolitan area high commuting: primary flow 30% or more to a urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

**Love Valley** 

#### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	4,603	14,832	24,040
2010 Households	1,567	4,707	7,519
2010 Group Quarters Population	159	1,234	903

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	15	19	29
Language Diversity National Index	32	32	53
Foreign Born Diversity National Index	24	11	1
Ancestry Diversity National Index	25	28	26
Racial Diversity National Index	62	54	74

**Morehead City** 

### Site Location Summary - County Environment

Mavodan

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

### Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	8	0.51%
Mainstay Communities	Established, Diverse Households	130	8.3%
Working Communities	Blue-collar, Working Families	499	31.84%
Country Communities	Rural, Agri. & Mining Families	490	31.27%
Aspiring Communities	Young Singles / Aspiring-Multihousing	301	19.21%
Urban Communities	High Density, Inner-city Neighborhoods	138	8.81%

### Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

### Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

### Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	45,502	996	2.19%
Unreached %	67.39%	63.58%	94.35
Religious But NOT Evangelical HH	10,116	280	2.77%
Religious But NOT Evangelical %	14.98%	17.87%	119.3
Spiritual But NOT Relig or Evang HH	8,178	126	1.54%
Spiritual But NOT Relig or Evang %	12.11%	8.04%	66.36
Not Evangelical, Not Interested HH	27,243	590	2.17%
Not Evangelical, Not Interested %	40.34%	37.67%	93.37



### Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

Skippers Corne

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of BCNC Churches	81	9	11.11%
Active BCNC Attenders	13,449	700	5.2%
Active Evangelical Households	11,047	286	2.59%
Active Evangelical Percent	16.36%	18.24%	111.47
Inactive Evangelical Households	10,977	284	2.59%
Inactive Evangelical Percent	16.26%	18.13%	111.54
# New Churches Needed	0	0	0%



### Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.	WRSHP AVG	IICM CGR			CHURCHES	DIST.	WRSHP AVG	IICM CGR
1	Mount Olive - Marshville	2.14 mi	33	Plateauing		16	Mount Carmel - Peachland	7.11 mi	70	Declining
2	East Campus - Indian Trail	2.14 mi	0	Insufficient Data		17	Deep Springs - Peachland	7.11 mi	88	Plateauing
3	Marshville First - Marshville	2.14 mi	89	Growing		18	Peachland - Peachland	7.11 mi	70	Plateauing
4	Union Grove - Marshville	2.14 mi	116	Plateauing		19	Freedom - Peachland	7.11 mi	81	Declining
5	Fairfield - Marshville	2.14 mi	68	Growing		20	Union - Monroe	7.29 mi	50	Declining
6	Centerview - Marshville	2.14 mi	64	Declining	:	21	Mountain Springs - Monroe	7.30 mi	172	Declining
7	Lanes Creek - Marshville	2.14 mi	29	Declining		22	Lee Park	8.56 mi	413	Growing
8	Mount Moriah - Marshville	2.14 mi	87	Declining	:	23	Sutton Park - Monroe	8.63 mi	43	Declining
9	Austin Grove - Marshville	2.60 mi	214	Declining		24	New Hope - Marshville	8.80 mi	98	Plateauing
10	Bethel - Marshville	3.78 mi	62	Growing	:	25	Mill Creek - Monroe	8.85 mi	159	Plateauing
11	Faulks - Marshville	3.81 mi	149	Declining		26	Olive Branch - Marshville	9.05 mi	99	Plateauing
12	Hamilton Cross Roads - Marshville	5.22 mi	394	Plateauing		27	Love - Monroe	9.23 mi	277	Declining
13	Solid Rock - Monroe	6.67 mi	86	Plateauing		28	Philadelphia - Marshville	9.30 mi	191	Plateauing
14	El Buen Pastor - Monroe	6.84 mi	99	Plateauing		29	Polkton - Polkton	9.38 mi	58	Growing
15	New Home - Peachland	7.11 mi	181	Growing		30	Oakland - Monroe	9.60 mi	107	Declining

### Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes BCNC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

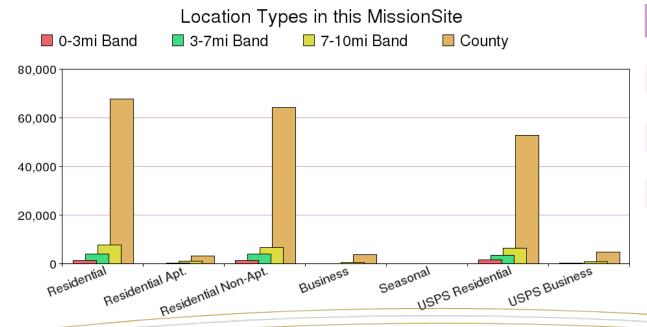
**Avery Creek** 

Oak City

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	84,211	3,676	4.37%
2000 Population	123,677	3,919	3.17%
2010 Population	205,727	4,603	2.24%

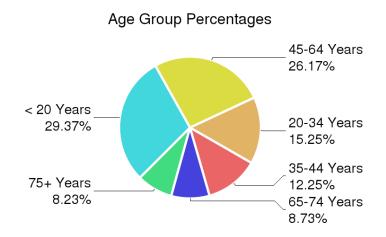
DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	29,308	1,311	4.47%
2000 Households	43,390	1,425	3.28%
2010 Households	67,525	1,567	2.32%



Location Type	0-3mi Band
Residential	1,293
Residential Apt.	63
Residential Non-Apt.	1,230
Business	86
Seasonal	0
USPS Residential	1,726
USPS Business	146

A current year demographic summary of age categories for the site location appears on the right.

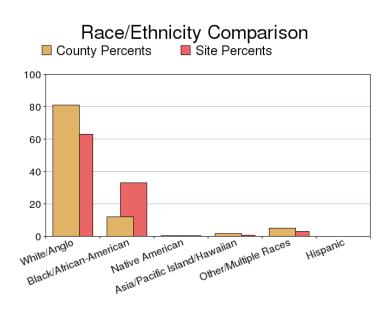
For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.78%	4.3%	74.39
4-5 Years	3.25%	2.59%	79.69
6-8 Years	5.07%	4.8%	94.67
9-11 Years	5.17%	4.69%	90.72
12-13 Years	3.47%	3%	86.46
14-17 Years	6.37%	6.47%	101.57
18-19 Years	3.06%	3.52%	115.03
0-5 Years	9.03%	6.89%	76.3
6-12 Years	11.97%	10.95%	91.48
13-19 Years	11.17%	11.54%	103.31
< 20 Years	32.17%	29.38%	91.33
20-34 Years	16.49%	15.25%	92.48
35-44 Years	15.87%	12.25%	77.19
45-64 Years	25.68%	26.18%	101.95
65-74 Years	6.06%	8.73%	144.06
75+ Years	3.73%	8.23%	220.64
Median Age	36	40	112.34
Median Age (Male)	35	39	110.33
Median Age (Female)	37	43	117.37

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	80.87%	62.96%	77.85
Black, African-American	11.99%	32.94%	274.64
Native American	0.48%	0.41%	86.21
Asian	1.76%	0.78%	44.32
Pacific Island, Hawaiian	0.03%	0%	0
Other/Multiple Races	4.87%	2.89%	59.38
Hispanic	0%	6.37%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	127,504	2,969	
Less than 9th Grade	4.5%	8.42%	53.45
No High School Diploma	9.93%	19.97%	49.7
High School Graduate	28.25%	36.41%	77.58
Some College, no degree	22.07%	18.63%	118.47
Associate Degree	7.42%	5.22%	142.06
College Degree	20.82%	6.4%	325.41
Graduate/Prof. degree	7.02%	4.95%	141.79

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	4.1%	9.25%	250.53
\$10,000 to \$19,999	6.8%	12.25%	180.29
\$20,000 to \$29,999	7.59%	13.85%	182.49
\$30,000 to \$49,999	18.53%	23.29%	125.71
\$50,000 to \$59,999	7.73%	8.1%	104.82
\$60,000 to \$69,999	9.55%	11.68%	122.26
\$70,000 to \$79,999	7.78%	5.87%	75.46
\$80,000 to \$89,999	6.56%	3.32%	50.56
\$90,000 to \$99,999	5.09%	2.43%	47.64
\$100,000 to \$124,999	9.7%	4.66%	48.04
\$125,000 to \$149,999	5.42%	1.08%	20.02
\$150,000 to \$199,999	5.53%	2.49%	45.01
\$200,000 to \$249,999	1.8%	0.45%	24.77
\$250,000 or more	3.82%	1.28%	33.42
Median Household	64,997	43,956	67.63
Average Household	81,417	54,035	66.37
Per Capita Household	27,062	18,414	68.04
Family/Non-Family Household			
Income			
Median Family Income	73,679	50,002	67.86
Average Family Income	91,280	57,633	63.14
Median Non-Family Income	38,044	28,177	74.06
Average Non-Family Income	44,768	36,531	81.6

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

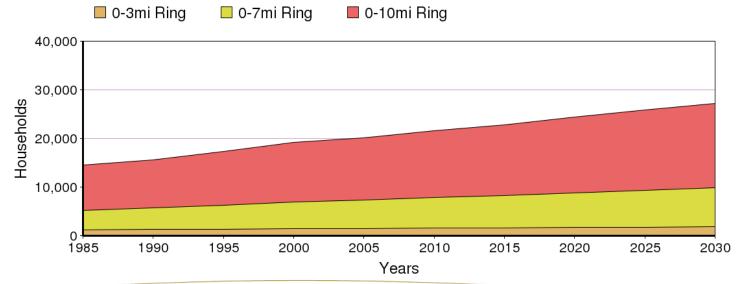
2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	78.79%	71.86%	91.2
Families with Children	45.39%	39.76%	87.59
Families without Children	33.41%	32.1%	96.09
Non-Family Households			
% Non-Family Households	21.21%	28.14%	132.72
Non-Families with Children	0.15	0.26	167.35
Non-Families without Children	21.05	27.89	132.46
Housing Units			Index
Total Housing Units	72,092	1,687	
Vacant percent	6.33%	7.11%	112.29
Owned percent	74.44%	65.26%	87.68%
Rented Percent	19.23%	27.62%	143.66
Households by Size			Index
Avg household size	3.01	2.84	94.35
Avg family hh size	3.47	3.45	99.42
Avg non-family hh size	1.29	1.26	97.67
Households By Count of Persons			Percent
One	11,881	384	3.23%
Two	18,805	420	2.23%
Three or Four	26,811	523	1.95%
Five+	10,028	241	2.4%

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	84,211	3,676	4.37%
2000 Population	123,677	3,919	3.17%
2010 Population	205,727	4,603	2.24%
2015 Population	241,126	5,062	2.1%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	29,308	1,311	4.47%
2000 Households	43,390	1,425	3.28%
2010 Households	67,525	1,567	2.32%
2015 Households	74,902	1,634	2.18%

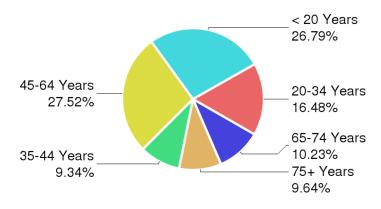
Household Change from 1985 to 2030



A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

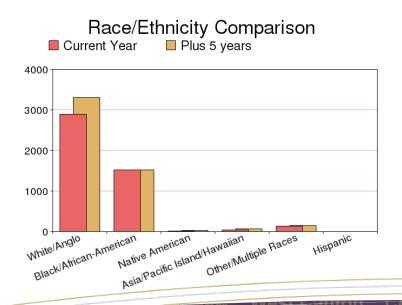
Projected Age Group Percentages



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	4.3%	3.67%	85.35
4-5 Years	2.59%	1.98%	76.45
6-8 Years	4.8%	3.63%	75.63
9-11 Years	4.69%	3.91%	83.37
12-13 Years	3%	2.92%	97.33
14-17 Years	6.47%	6.76%	104.48
18-19 Years	3.52%	3.91%	111.08
0-5 Years	6.89%	5.65%	82
6-12 Years	10.95%	8.97%	81.92
13-19 Years	11.54%	12.17%	105.46
< 20 Years	29.38%	26.79%	91.18
20-34 Years	15.25%	16.48%	108.07
35-44 Years	12.25%	9.34%	76.24
45-64 Years	26.18%	27.52%	105.12
65-74 Years	8.73%	10.23%	117.18
75+ Years	8.23%	9.64%	117.13
Median Age	36	44	121.28
Median Age (Male)	35	42	121.55
Median Age (Female)	37	45	123.45

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	62.96%	65.19%	103.55
Black, African-American	32.94%	30.11%	91.41
Native American	0.41%	0.43%	105.29
Asian	0.78%	1.34%	171.76
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	2.89%	2.94%	101.87
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	2,969	3,320	
Less than 9th Grade	8.42%	7.08%	84.06
No High School Diploma	19.97%	17.95%	89.88
High School Graduate	36.41%	35.84%	98.44
Some College, no degree	18.63%	19.85%	106.57

5.22%

6.4%

4.95%

Associate Degree

Graduate/Prof. degree

College Degree



5.63%

8.04%

5.6%

107.89

125.67

113.15

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

Norwood

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	9.25%	8.45%	91.27
\$10,000 to \$19,999	12.25%	12.06%	98.4
\$20,000 to \$29,999	13.85%	12.97%	93.69
\$30,000 to \$49,999	23.29%	22.46%	96.43
\$50,000 to \$59,999	8.1%	7.47%	92.12
\$60,000 to \$69,999	11.68%	10.59%	90.66
\$70,000 to \$79,999	5.87%	6.85%	113.62
\$80,000 to \$89,999	3.32%	4.22%	108.81
\$90,000 to \$99,999	2.43%	2.45%	100.95
\$100,000 to \$249,999	4.66%	5.45%	116.92
\$125,000 to \$149,999	1.08%	1.47%	135.39
\$150,000 to \$199,999	2.49%	3.55%	142.62
\$200,000 to \$249,999	0.45%	0.18%	41.1
\$250,000 or more	1.28%	1.77%	139.05
Median Household	43,956	46,738	106.33
Average Household	54,035	60,844	112.6
Per Capita Household	18,414	19,660	106.77
Family/Non-Family Household			
Income			
Median Family Income	50,002	54,170	108.34
Average Family Income	57,633	63,661	110.46
Median Non-Family Income	28,177	31,380	111.37
Average Non-Family Income	36,531	42,806	117.18

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	71.86%	71.48%	99.48
Families with Children	39.76	40.82	102.67
Families without Children	32.1	33.35	103.91
Non-Family Households			
% Non-Family Households	28.14%	28.52%	101.34
Non-Families with Children	0.26	0.31	101.34
Non-Families without	27.89	28.21	101.17
Children			
Housing Units			
Total Housing Units	1,687	1,759	104.27%
Vacant percent	7.11%	7.11%	99.9
Owned percent	65.26%	64.64%	99.04
Rented Percent	27.62%	28.25%	102.29
Households by Size			
Avg household size	2.84	3.00	105.63%
Avg family hh size	3.45	3.70	107.25%
Avg non-family hh size	1.26	1.24	98.41%
Households By Count of			
Persons			
One	384	412	107.29%
Two	420	364	86.67%
Three or Four	523	556	106.31%
Five+	241	303	125.73%



#### **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Foreign Born Pop	0	373	2,774
Northern Europe	0	11	26
Western Europe	0	30	30
Southern Europe	0	4	12
Eastern Europe	0	0	21
Other Europe	0	0	0
Eastern Asia	0	18	5
So. Central Asia	0	3	0
SE Asia	0	9	34
Western Asia	0	5	2
Other Asia	0	0	0

BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES
Eastern Africa	0	0	19
Middle Africa	0	0	0
Northern Africa	0	0	0
Southern Africa	0	0	0
Western Africa	0	0	6
Other Africa	0	0	0
Oceania	0	0	1
Caribbean	0	51	72
Central Amer.	0	226	2,515
South America	0	8	9
North America	0	8	22
Born at sea	0	0	0

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only			
English only	0	12,704	18,730
Spanish	0	614	2,762
Other Indo-Euro	0	270	149
language			
French (incl. Patois,	0	148	82
Cajun)			
French Creole	0	45	0
Italian	0	0	10
Portuguese	0	0	0
German	0	63	34
Yiddish	0	0	0
Other West Germanic	0	11	0
A Scandinavian	0	0	6
Language			
Greek	0	1	4
Russian	0	0	2
Polish	0	0	0
Serbo-Croatian	0	0	0
Other Slavic Language	0	0	11
Armenian	0	0	0
Persian	0	0	0
		_	
Gujarathi	0	0	0
Hindi	0	0	0
Urdu	0	0	0

SPOKEN AT HOME	0-3	3-7	7-10
OI OILLI AT HOME	MILES	MILES	MILES
Oth on loads Franc			
Other Indo-Euro	0	2	0
Asian/PI languages	0	0	0
Chinese	0	0	9
Japanese	0	0	0
Korean	0	5	0
Mon-Khmer,	0	0	0
Cambodian			
Miao, Hmong	0	0	0
Thai	0	0	0
Laotian	0	0	0
Vietnamese	0	6	5
Other Asian	0	5	0
Tagalog	0	0	0
Other Pacific Is	0	0	0
Other languages	0	9	137
Navajo	0	0	0
Other Native N.	0	1	9
American			
Hungarian	0	0	0
Arabic	0	3	11
Hebrew	0	0	0
African languages	0	0	0
Other unspecified	0	5	117

### **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Reporting ancestry	0	9,169	15,860
Arab	0	0	52
Armenian	0	1	1
Austrian	0	17	8
British	0	38	38
Canadian	0	6	10
Croatian	0	0	0
Czech	0	42	0
Czechoslovak	0	1	0
Danish	0	2	0
Dutch	0	49	166
English	0	715	1,648
European	0	58	47
Finnish	0	0	6
French (not Basque)	0	98	168
French Canadian	0	4	23
German	0	748	1,087
Greek	0	4	19
Hungarian	0	3	11
Iranian	0	0	0

ANCESTRY	0-3	3-7	7-10
	MILES	MILES	MILES
Irish	0	541	759
Italian	0	139	356
Lithuanian	0	0	21
Norwegian	0	5	64
Polish	0	50	64
Portuguese	0	18	5
Romanian	0	0	5
Russian	0	5	6
Scandinavian	0	5	1
Scotch-Irish	0	365	671
Scottish	0	148	345
Slovak	0	2	13
Subsaharan African	0	42	211
Swedish	0	0	24
Swiss	0	3	0
Ukrainian	0	8	0
US/American	0	2,028	3,327
Welsh	0	18	37
West Indian	0	85	19
Yugoslavian	0	0	7
Other	0	3,920	6,641

#### Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Varnamtown

Walnut Cove

**Pumpkin Center** 

### Using the Demographic Indicators

#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

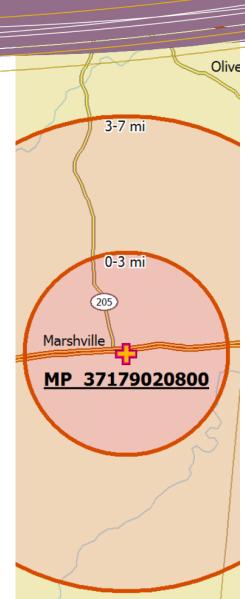
**Pineville** 

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In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.

Conover



The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,567	100%	997	100%
AFFLUENT SUBURBIA	2	0.13%	2	0.2%
America's Wealthiest	2	0.13%	2	0.2%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	6	0.38%	4	0.4%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	6	0.38%	4	0.4%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	99	6.32%	63	6.32%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	5	0.32%	3	0.3%
Urban Optimists	0	0%	0	0%
Family Convenience	94	6%	60	6.02%
Mid-Market Enterprise	0	0%	0	0%

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,567	100%	997	100%
BLUE COLLAR BACKBONE	12	0.77%	8	0.8%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	0	0%	0	0%
Lower Income Essentials	12	0.77%	8	0.8%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	31	1.98%	20	2.01%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	22	1.4%	14	1.4%
Professional Urbanites	1	0.06%	1	0.1%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	8	0.51%	5	0.5%
Mature America	0	0%	0	0%
METRO FRINGE	487	31.08%	334	33.5%
Steadfast Conservative	483	30.82%	331	33.2%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	4	0.26%	3	0.3%

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,567	100%	997	100%
REMOTE AMERICA	226	14.42%	136	13.64%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	82	5.23%	48	4.81%
Coal & Crops	144	9.19%	88	8.83%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	301	19.21%	223	22.37%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	301	19.21%	223	22.37%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	264	16.85%	111	11.13%
Industrious Country Living	9	0.57%	6	0.6%
America's Farmland	1	0.06%	1	0.1%
Comfy Country Living	0	0%	0	0%
Small Town Connections	0	0%	0	0%
Hinterland Fam.	254	16.21%	104	10.43%

Roseboro

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,567	100%	997	100%
STRUGGLING SOCIETIES	7	0.45%	4	0.4%
Rugged Southern Style	7	0.45%	4	0.4%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	131	8.36%	92	9.23%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	131	8.36%	92	9.23%
Urban Diversity	0	0%	0	0%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

#### Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?



#### Potential Cultural Bridges

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

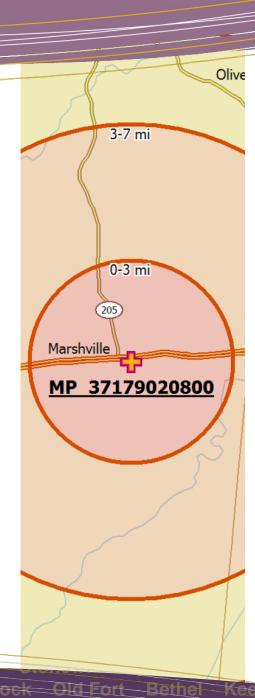
Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).

Havesville

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The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	73%	75%	75%
Use Comp. for Internet/E-mail	53%	57%	57%
Internet Use: E-Mail	42%	46%	47%
Use Comp. for Comp. Games	36%	38%	38%
Use Comp. for Word Processing	32%	35%	36%
Use Comp. for Shopping	31%	34%	34%
Use Comp. for Education	28%	31%	32%
Use Comp. for Digital Camera	28%	30%	31%
Photo Editing			
Use Comp. for Banking	26%	29%	30%
HH Owns DVD Player	25%	26%	27%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Internet Use: Banking	24%	25%	25%
Internet Use: News/ Weather	23%	25%	26%
PC-Network-HH Has One	18%	18%	18%
Use Comp. for News/Info./Data Service	18%	20%	21%
Use Comp. for Accounting	11%	13%	13%
Internet Use: Shopping: Made A Purchase	11%	11%	11%
Use Comp. for Personal Financial Mngmnt	11%	12%	12%
Use Comp. for Filing/DB Mngmnt	10%	11%	12%
Internet Use: Research/ Education	10%	11%	11%
Internet Use: Shopping: Gathered Info. for Shopping	10%	11%	11%

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	66%	66%	66%
Dining Out (Not Fast	52%	55%	54%
Food)			
Reading Books	48%	50%	50%
Card Games	41%	42%	41%
Gardening	35%	36%	34%
Cooking for Fun	33%	34%	34%
Board Games	31%	33%	32%
Go To A Beach/Lake	31%	34%	34%
Visit Zoo	17%	18%	18%
Photography	17%	18%	18%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	67%	68%	67%
Gen./Fam. Practitioner	39%	41%	40%
Dentist	24%	26%	26%
Backache	23%	23%	22%
Hypertension/High Blood	21%	20%	20%
Pressure			
Eye Dr.	20%	21%	20%
None Of These	20%	20%	20%
High Cholesterol	18%	18%	17%
Any Arthritis	17%	17%	16%
Overweight (30 Pounds Or More)	16%	16%	15%

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	22.46%	23.92%	24.8%
Live Theater	15.74%	17.2%	17.91%
Live Theater Most Often	12.74%	14.08%	14.7%
Rock/Pop Concerts Most	12.32%	12.91%	13.14%
Often			
Comedy Club	7.95%	8.32%	9.06%
Dance Performance	7.02%	7.18%	7.76%
Movies: Comedy	36.72%	37.81%	39.13%
Movies: Action/Adventure	34.65%	36.23%	37.35%
Movies: Fam.	17.88%	19.19%	19.99%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Drama	17.63%	17.84%	18.5%
Movies: Romantic Comedy	17.44%	18.39%	19.01%
Movies: Mystery	14.81%	15.13%	15.44%
MLB Baseball Reg. Season	5.05%	6.09%	6.72%
NFL Football Reg. Season	4.95%	5.51%	5.96%
College Football Reg.	4.91%	5.33%	5.42%
Season			
College Basketball Reg.	3.27%	3.63%	3.71%
Season			
Auto Racing Events	2.9%	2.98%	3.03%
NBA Basketball Reg.	2.3%	3%	3.41%
Season			

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Walking for Exercise	36.44%	38.53%	38.7%
Swimming	30.5%	32.27%	31.71%
Freshwater Fishing	22.89%	21.99%	19.83%
Bowling	22.2%	22.38%	21.96%
Camping Trips	19.12%	18.08%	16.25%
Billiards/Pool	17.62%	18.33%	18.77%
Basketball	15.86%	15.9%	16.14%
Hunting	13.39%	13.1%	11.55%
Weight Training	12.99%	14.32%	15.03%
Jogging/Running	12.97%	13.66%	14.14%
Baseball	12.12%	11.68%	11.89%
Football	11.03%	10.64%	10.91%
Target Shooting	10.87%	10.91%	9.93%
Golf	10.53%	12.02%	12.18%
Target Shooting	10.87%	10.91%	9.93%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Mountain/Road Biking	10.51%	12%	11.73%
Stationary Cycling	10.49%	10.77%	10.96%
Using Cardio Machine	10.4%	11.74%	12.34%
Volleyball	9.42%	9.43%	9.23%
Backpacking/Hiking	9.18%	9.57%	9.18%
Aerobics	8.81%	9.02%	9.34%
Saltwater Fishing	8.38%	8.35%	7.92%
Softball	7.79%	8.37%	8.36%
Horseback Riding	7.01%	6.92%	6.43%
Tennis	6.7%	6.55%	6.74%
Power Boating	6.54%	7.42%	7.22%
Soccer	6.52%	6.84%	7.24%
Canoeing/Kayaking	6.45%	6.83%	6.41%
Motorcycling	6.17%	6.56%	6.41%

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Yoga	5.54%	5.94%	6.14%
Archery	5.46%	5.74%	5.39%
Roller Skating	5.21%	5.42%	5.38%
Fly Fishing	5.19%	4.86%	4.53%
Ice Skating	4.45%	4.88%	4.97%
Water Skiing	4.36%	4.44%	4.42%
Racquetball	4.34%	4.06%	4.09%
Jet Skiing	4.27%	4.22%	4.3%
Snorkeling	3.83%	4.23%	4.47%
Hockey	3.77%	3.67%	3.58%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Downhill & X-Country Skiing	3.63%	4.05%	4.04%
Skateboarding	3.55%	3.56%	3.45%
Martial Arts	3.49%	3.31%	3.28%
Snowmobiling	3.37%	3.93%	3.93%
Rock Climbing	3.14%	3.17%	3.29%
Auto Racing	3.07%	3.32%	3.18%
Snowboarding	2.76%	2.95%	3.14%
Rowing	2.59%	2.72%	2.68%
Sailing	2.48%	2.63%	2.67%
Surfing & Windsurfing	2.14%	2.24%	2.37%

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

#### **BIBLICAL BARRIERS**

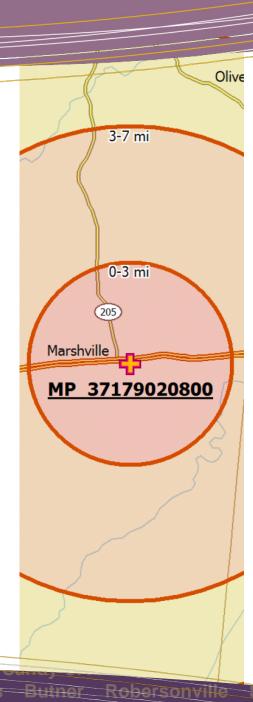
The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### **ECCLESIAL BARRIERS**

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by refering t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.

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### Potential Cultural Barriers -- Introduction (part 2)

#### **CULTURAL BARRIERS OF UNDERSTANDING**

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

#### **CULTURAL BARRIERS OF ACCEPTANCE**

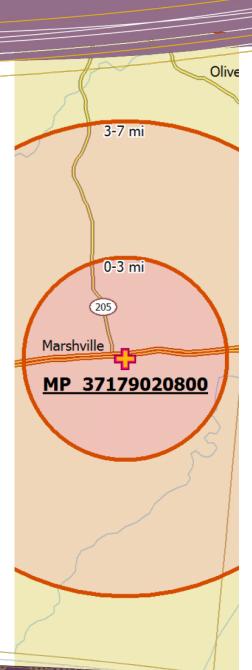
#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.

Ivanhoe Chimney Rock Village



Mooresville

### **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES
Important Continue Learning New Things	51%	50%	50%
Find It Difficult To Say No To My Kids	40%	40%	39%
Woman's Place Is In The Home	37%	36%	36%
Speak My Mind Even If It Upsets People	37%	36%	36%
Like Control Over People And Resources	37%	35%	35%
Like To Do Unconventional Things	32%	31%	30%
Prefer To Have Few Possessions As Possible	28%	29%	30%
Don't Judge People/Way They Live Life	27%	27%	28%
Too Much Sponsorship In Arts/Sports	27%	25%	25%
Money Is Best Measure Of Success	26%	27%	26%
If Won Lottery Would Never Work Again	23%	25%	26%
Like to Stand Out In A Crowd	23%	22%	22%

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Friends More Important Than My Fam.	21%	23%	23%
Rarely Sit Down to a Meal Together At Home	18%	18%	17%
Marijuana Should Be Legalized	18%	18%	19%
Like To Pursue Challenge/Novelty/Change	18%	17%	17%
I Am A Workaholic	18%	18%	19%
Only Work Current Job for The Money	16%	15%	15%
We Should Strive for Equality for All	13%	13%	14%
Happy With My Standard Of Living	11%	11%	11%
On Whole People Get What They Deserve	10%	10%	10%
Indulge My Kids With The Little Extras	10%	10%	10%
Little I Can Do To Change My Life	9%	8%	8%
Very Happy With My Life As It Is	7%	6%	7%

#### Potential Cultural Themes

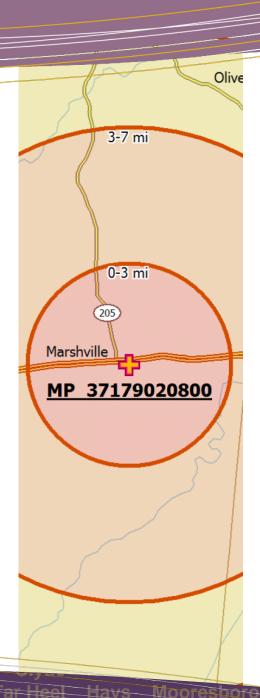
Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

Four Oaks

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Cramerton



### **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	58%	61%	61%
You Should Seize Opportunities In Life	55%	56%	56%
Prefer Work Part Of Team Than Alone	36%	35%	35%
Like To Understand About Nature	36%	36%	36%
Important Feel Respected By My Peers	32%	33%	33%
Important To Juggle Various Tasks	32%	32%	32%
Good At Fixing Things	28%	28%	28%
Prefer To Have Few Possessions As Possible	28%	29%	30%
Have Keen Sense Of Adventure	27%	26%	27%
People Have To Take Me As They Find Me	20%	22%	23%
Like To Just Enjoy Life	20%	21%	21%
Looking for New Ideas To Improve Home	19%	17%	18%

**Northwest** 

**Granite Quarry** 

THEMES	0-3	3-7	7-10
	MILES	MILES	MILES
Consider Myself Interested In The Arts	19%	18%	19%
Is An Important Part Of Who I Am	17%	16%	16%
Worried About Pollution Caused By Cars	17%	18%	18%
Provide My Kids With The Little Extras	17%	14%	14%
Real Men Don't Cry	16%	16%	16%
Enjoy Spending Time With My Fam.	15%	14%	14%
Try Not To Worry About The Future	13%	13%	14%
Children Should Be Allowed To Express Themselves	8%	7%	7%
Feel Very Alone In The World	7%	6%	6%
Like Spending Most Time With Fam.	6%	6%	6%
Would Like To Set Up Own Business	6%	4%	4%
Decor Particular Interest To Me	4%	4%	4%

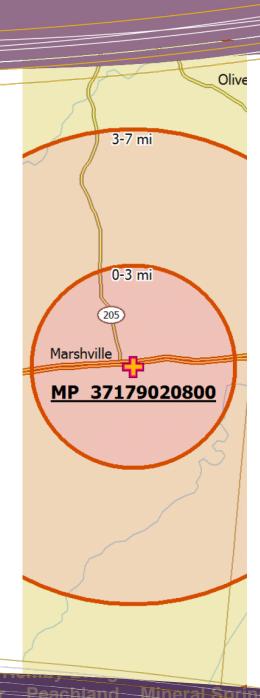
#### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

**Askewville** 

**Forest Hills** 

**Macclesfield** 



### **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	87.68%	87.7%	87.35%
Restaurant-Visit Any			
Fam. Restaurants/Steak	80.91%	82.51%	81.66%
Houses-Visit Any			
McDonald's	56.96%	57.92%	57.66%
Burger King	40.64%	39.62%	39.15%
Kentucky Fried Chicken (KFC)	32.65%	31.8%	31.02%
Wendy's	31.19%	31.38%	31%
Subway	30.72%	31.51%	31.37%
Applebee's	27.83%	29.21%	29.21%
Taco Bell	27.02%	28.82%	29.05%
Pizza Hut	26.17%	24.78%	24.13%
Arby's	22.02%	23.97%	23.42%
Dairy Queen	18.78%	18.95%	18.34%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Olive Garden	18.5%	19.15%	19.25%
Sonic	17.92%	15.89%	14.89%
Red Lobster	17.07%	16.95%	16.79%
Cracker Barrel	16.48%	16.56%	15.47%
Hardee's	14.59%	13.32%	11.9%
Golden Corral	14.58%	13.97%	13.32%
Domino's Pizza	14.35%	14.09%	14.68%
Chick-Fil-A	13.96%	14.15%	14%
Long John Silver's	13.34%	11.01%	9.54%
IHOP (International House Of	12.35%	12.8%	13.32%
Pancakes)			
Outback Steakhouse	12.1%	12.36%	13.05%
Denny's	10.55%	11.23%	11.88%

### Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!

Cullowhee B
Newton Grove

**Bryson City** 

Cedar Point



# **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	44.16%	46.38%	45.58%
Recycled products	28.02%	31.62%	31.96%
Worked as volunteer (non political)	13.96%	15.33%	15.47%
Engaged in fund raising	11.59%	11.56%	11.18%
Religious club member	7.99%	8.04%	7.93%
Church Board	6.2%	6.03%	5.67%

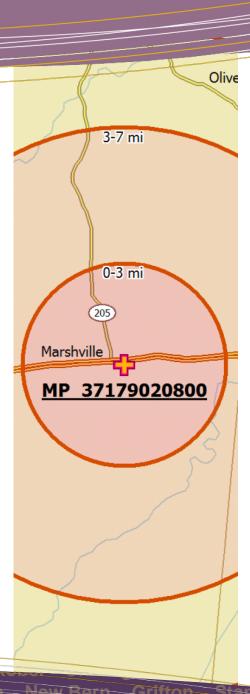
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Union member	5.09%	5.63%	5.4%
Wrote to elected offcl about	5%	5.54%	5.64%
publ bus			
Charitable Organization	4.99%	5.25%	5.12%
Wrote to editor of mag or	4.94%	5.23%	5.37%
newspaper			
Took active part in local civic	4.41%	4.75%	4.79%
issue			
Fraternal order member	4.25%	4.53%	4.47%

#### **Communication Media Content**

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The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



### Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	13.75%	14.76%	15.29%
Children's Books	12.22%	12.68%	12.88%
Religious (not Bibles)	9.93%	9.7%	9.37%
Mystery	9.5%	10.11%	10.28%
Cookbooks	9.11%	9.74%	9.75%
Romance	6.93%	6.93%	6.97%
History	5.74%	6.15%	6.35%
Biography	5.52%	5.73%	5.93%
Personal/Business Self-help	5.47%	6.08%	6.26%

Caiah's Mountain

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	63.02%	65.81%	65.66%
Gen. Editorial	45.77%	46.13%	46.01%
Womens	41.38%	41.71%	41.8%
Service	32.46%	33.7%	33.44%
Mens	17.34%	17.84%	18.08%
Fishing/Hunting	14.82%	14.39%	13.31%
Automotive	14.67%	14.38%	13.69%
Business/Finance	14.55%	15.65%	16.22%
Music	13.66%	12.56%	12.66%

### Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

**East Arcadia** 

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	52.06%	53.9%	53.29%
Classified	35.7%	35.46%	34.41%
Sport	30.35%	31.65%	31.17%
Editorial Page	29.01%	30.41%	29.34%
Comics	24.91%	26.27%	25.96%
Business/Finance	22.94%	25.46%	25.96%
Food/Cooking	22.26%	23.6%	23.38%
Movie Listings & Reviews	22.01%	23.67%	23.69%
TV/Radio Listings	21.98%	23.27%	22.83%
Home/Gardening	19.82%	21.09%	20.51%
Travel	15.83%	17.49%	17.61%
Fashion	14.45%	14.25%	14.06%
Science/Technology	14.36%	15.96%	15.81%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Country	25.21%	24.95%	22.69%
Urban Contemporary	20.78%	18.18%	18.76%
CHR Contemp Hit Radio	16.83%	17.43%	17.92%
Adult Contemporary	14.51%	15.6%	15.81%
Oldies	9.59%	10.29%	10.55%
Rock	9.55%	11.18%	11.27%
Classic Rock	7.58%	8.65%	8.67%
Variety	7.23%	7.56%	8.59%
News/Talk	7.17%	9.09%	9.57%
Religious	6.42%	6.58%	6.47%
Jazz	6.03%	5.88%	5.98%
Alternative	5.99%	7.1%	7.64%
Gospel	5.33%	4.37%	4.05%
Soft Contemporary	4.8%	5.42%	5.82%
All News	4.65%	4.87%	5.13%
All Talk	3.3%	3.54%	3.71%
Classic Hits	3.22%	3.61%	3.71%
Hispanic	2.83%	3.1%	4.15%

### Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Fox News Channel	62.51%	64.22%	63.91%
Satellite Dish	53.43%	55.15%	55.19%
Soapnet	47.89%	49.38%	50.03%
Other Video-On-Demand	43.45%	42.75%	43.29%
Sci-Fi Channel	35.92%	37.15%	37.33%
Adult Pay Per View TV	33.79%	34.9%	34.61%
MSNBC	32.37%	33.89%	34.08%
Subscribe Digital Cable	30.97%	30.13%	30.34%
Nickelodeon	29.76%	30.37%	30.33%
TV Info From Sunday TV	27.82%	28.74%	29%
Magazine			
TV Info From Newspapers	24.71%	26.28%	26.44%
Hallmark Channel	22.69%	24.01%	24.53%

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Adult Swim	22.63%	24.88%	25.66%
Nick At Nite	22.61%	24.97%	25.86%
TCM (Turner Classic Movies)	22.39%	23.95%	24.23%
TV Info From Monthly Cable Guide	22.07%	23.05%	23.46%
USA Network	21.91%	23.22%	23.14%
Comedy Central	21.25%	24.28%	25.58%
BET (Black Entertainment TV)	20.16%	22.05%	23.03%
Lifetime	19.9%	20.9%	21.61%
Video-On-Demand Movies	19.55%	20.27%	21.11%
TV Info From Other	19.44%	19.63%	19.92%
The Golf Channel	19.33%	20.94%	21.29%
ESPN2	18.4%	19.4%	20.37%

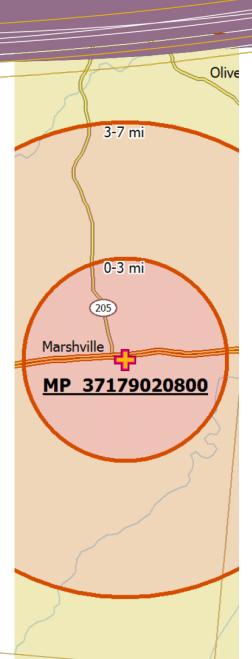
### Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.

Chadbourn



# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	16.68%	17.76%	18.08%
Medium Users (4-6)	8.86%	9.48%	9.78%
Light Users (1-3)	20.24%	20.47%	20.38%
Quintiles (20%)			
Newspaper I (Heavy)	1.03%	1.17%	1.31%
Newspaper II	1.68%	1.57%	1.51%
Newspaper III	2.47%	2.47%	2.27%
Newspaper IV	0.45%	0.66%	0.75%
Newspaper V (Light)	0.93%	1.01%	1.06%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	19.99%	20.02%	20.47%
Magazines II	9.5%	9.47%	9.51%
Magazines III	10.16%	10.22%	10.61%
Magazines IV	12.46%	11.93%	12.09%
Magazines V (Light)	0.53%	0.57%	0.69%
Outdoor I (Heavy)	6.58%	6.27%	6.96%
Outdoor II	3.09%	2.95%	3.25%
Outdoor III	3.95%	3.67%	3.87%
Outdoor IV	18.45%	17.44%	16.89%
Outdoor V (Light)	24.96%	25.15%	24.75%
Yellow Pages I (Heavy)	16.8%	15.81%	15.82%
Yellow Pages II	6.21%	5.88%	6.3%
Yellow Pages III	5.81%	5.47%	6.1%
Yellow Pages IV	24.73%	23.7%	23.59%
Yellow Pages V (Light)	4.18%	3.52%	3.84%

# Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Radio Drive Time Quntiles			
(fifths / 20%)			
Drive Time I & II (Heavy)	3.36%	3.42%	3.26%
Drive Time III (Medium)	1.11%	1.03%	0.99%
Radio IV & V (Light)	3.1%	2.76%	2.61%
Radio Media Quntiles (fifths /			
20%)			
Radio I & II (Heavy)	9.44%	9.3%	9.89%
Radio III (Medium)	4.63%	5.01%	5.06%
Radio IV & V (Light)	3.29%	3.44%	3.55%
Cable TV Quntiles (fifths /			
20%)			
Cable I & II (Heavy)	11.98%	12.44%	12.82%
Cable III (Medium)	4.9%	4.5%	4.46%
Cable IV & V (Light)	32.9%	32.78%	33.31%

Cashiers

Oak Ridge

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
TV Prime Time Quntiles (fifths /			
20%)			
Prime Time I & II (Heavy)	4.62%	4.22%	3.96%
Prime Time III (Medium)	1.49%	1.7%	1.81%
Prime Time IV & V (Light)	9.41%	8.62%	9.32%
TV Early/Late Fringe Quntiles			
(fifths / 20%)			
Fringe I & II (Heavy)	42.47%	40.68%	39.88%
Fringe III (Medium)	56.56%	55.34%	54.49%
Fringe IV (Light)	59.51%	57.85%	57.05%
TV All Day Quntiles (fifths /			
20%)			
All Day I & II (Heavy)	15.2%	13.96%	14.37%
All Day III (Medium)	26.94%	25.54%	25.03%
All Day IV (Light)	14.09%	13.01%	14.25%

# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	10.68%	11.31%	11.39%
6:00am - 10:00am	11.49%	12.47%	13.46%
10:00am - 3:00pm	6.12%	6.34%	7.3%
3:00pm - 7:00pm	12.45%	13.37%	14.6%
7:00pm - Midnight	9.12%	10.13%	11.28%
Midnight - 6:00am	4.59%	4.67%	5.31%
Weekend Radio			
Listeners			
Dayparts [summary]	11.89%	13.72%	14.91%
6:00am - 10:00am	2.31%	2.68%	2.99%
10:00am-3:00pm	3.84%	4.27%	4.57%
3:00pm - 7:00pm	5.6%	6.18%	6.77%
7:00pm - Midnight	7.98%	8.44%	9.15%
Midnight - 6:00am	8.36%	9.28%	10.35%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	6.51%	7.07%	7.58%
Saturday: 8:00-11:00pm	7.79%	7.9%	8.01%
Sunday: 7:00-11:00pm	8.99%	9.43%	9.64%
9:00am-1:00pm	22.61%	24.97%	25.86%
9:00am-4:00pm	26.4%	28.81%	29.65%
4:00pm-7:00pm	26.92%	28.36%	29.28%
11:00pm-1:00am	39.83%	41.81%	42.31%
AVG Prime time Mon-Sun	3.05%	2.97%	3.31%

# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekday			
6-7am	12.62%	13.74%	15.31%
7-9am	18.4%	19.4%	20.37%
9am-12noon	17.66%	20.65%	21.47%
12noon-4pm	8.74%	8.16%	8.17%
4-6pm	43.47%	45.63%	46.84%
6-7pm	19.87%	20.29%	19.74%
7-7:30pm	1.42%	1.47%	1.49%
7:30-8pm	11.57%	11.42%	11.37%
8-11pm	6.51%	7.07%	7.58%
11pm-12am	32.37%	33.89%	34.08%
11pm-1am	39.83%	41.81%	42.31%
1-6am	25.98%	28%	29.72%

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekend			
Sat: 7-10am	15.42%	16.46%	16.99%
Sat: 10am-1pm	7.74%	7.89%	8.25%
Sat: 1-4pm	23.52%	24.51%	24.65%
Sat: 4-6pm	6.32%	6.83%	6.8%
Sat: 6-7pm	1.61%	1.82%	1.89%
Sat: 7-8pm	1.01%	0.79%	0.93%
Sat: 8-11pm	7.79%	7.9%	8.01%
Sat: 11pm-1am	5.23%	5.02%	5.12%
Sat: 1am-7pm	21.91%	23.22%	23.14%
Sun: 7-10am	2.68%	2.47%	2.39%
Sun: 10am-1pm	6.96%	7.07%	6.98%
Sun: 1-4pm	5.73%	6.02%	5.85%
Sun: 4-7pm	12.53%	13.4%	13.38%
Sun: 7-11pm	8.99%	9.43%	9.64%
Sun: 11pm-1am	3.95%	4.47%	4.97%
Sun: 1-7am	19.74%	20.85%	21.25%

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

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# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

Wendell

cultural Institute for Contextual Ministry

- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

**Dobbins Heights** 

Candor



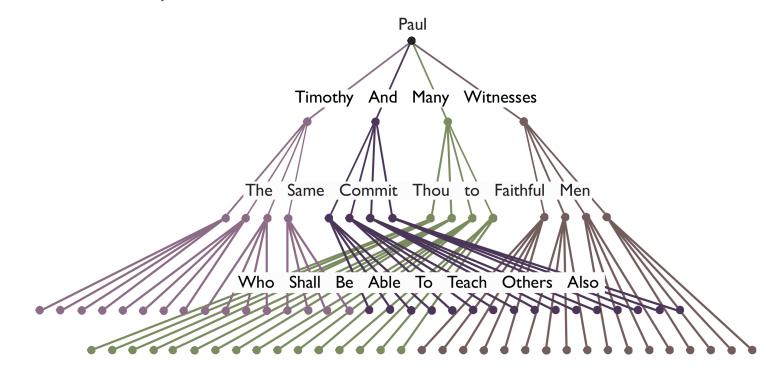
# Biblical Missional Multiplication

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction.

Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

# Missional Multiplication Principle 2nd Timothy 2:2

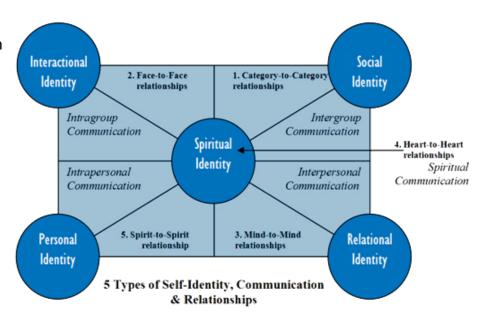


# Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

#### Communication Steps

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



#### Your MissionSite and the Missional Suite

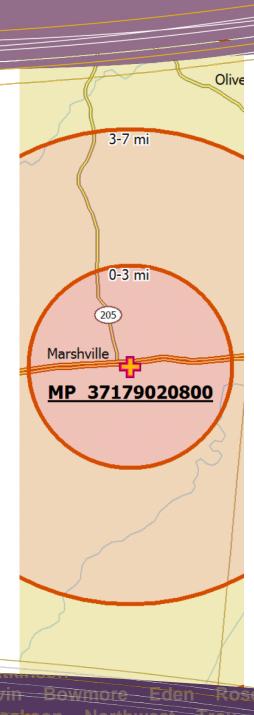
The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Louisburg

**Newton Grove** 

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at Missional Cyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



### **Notes and Sources**

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

# APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Mount Olive - Marshville	15958 White Store Rd Marshville, NC 28103	2.14 mi	33	Plateauing
2	East Campus - Indian Trail	6140 West Marshville Blvd Marshville, NC 28103	2.14 mi	0	Insufficient Data
3	Marshville First - Marshville	1636 Old Highway 74 Marshville, NC 28103	2.14 mi	89	Growing
4	Union Grove - Marshville	2434 Old Lawyers Rd Marshville, NC 28103	2.14 mi	116	Plateauing
5	Fairfield - Marshville	7208 Olive Branch Road Marshville, NC 28103	2.14 mi	68	Growing
6	Centerview - Marshville	2711 Old Paglnd Marshvl Rd Marshville, NC 28103	2.14 mi	64	Declining
7	Lanes Creek - Marshville	118 Water Plant Rd Marshville, NC 28103	2.14 mi	29	Declining
8	Mount Moriah - Marshville	6510 Mount Moriah Church Rd Marshville, NC 28103	2.14 mi	87	Declining
9	Austin Grove - Marshville	5919 Austin Grove Ch Rd Marshville, NC 28103	2.60 mi	214	Declining
10	Bethel - Marshville	2317 Landsford Rd Marshville, NC 28103	3.78 mi	62	Growing
11	Faulks - Marshville	2234 Faulks Church Rd Marshville, NC 28103	3.81 mi	149	Declining
12	Hamilton Cross Roads - Marshville	6133 Old Goldmine Rd Marshville, NC 28103	5.22 mi	394	Plateauing
13	Solid Rock - Monroe	1924 Old Pageland Mnre Rd Monroe, NC 28112	6.67 mi	86	Plateauing
14	El Buen Pastor - Monroe	111 E Old Highway 74 Monroe, NC 28112	6.84 mi	99	Plateauing
15	New Home - Peachland	1617 New Home Church Rd Peachland, NC 28133	7.11 mi	181	Growing

**Davidson** 

# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Mount Carmel - Peachland	2476 Upper White Store Rd Peachland, NC 28133	7.11 mi	70	Declining
17	Deep Springs - Peachland	908 Deep Springs Church Rd Peachland, NC 28133	7.11 mi	88	Plateauing
18	Peachland - Peachland	79 Clinton St Peachland, NC 28133	7.11 mi	70	Plateauing
19	Freedom - Peachland	5964 NC Hwy 218 E Peachland, NC 28133	7.11 mi	81	Declining
20	Union - Monroe	4312 Old Pageland Mnre Rd Monroe, NC 28112	7.29 mi	50	Declining
21	Mountain Springs - Monroe	2509 Mountain Springs Ch Rd Monroe, NC 28112	7.30 mi	172	Declining
22	Lee Park	2505 Morgan Mill Rd Monroe, NC 28110	8.56 mi	413	Growing
23	Sutton Park - Monroe	1801 Walkup Avenue Monroe, NC 28110	8.63 mi	43	Declining
24	New Hope - Marshville	5928 New Salem Rd Marshville, NC 28103	8.80 mi	98	Plateauing
25	Mill Creek - Monroe	5417 Morgan Mill Rd Monroe, NC 28110	8.85 mi	159	Plateauing
26	Olive Branch - Marshville	8804 Highway 218 E Marshville, NC 28103	9.05 mi	99	Plateauing
27	Love - Monroe	707 Deese Rd Monroe, NC 28110	9.23 mi	277	Declining
28	Philadelphia - Marshville	5709 Philadelphia Church Rd Marshville, NC 28103	9.30 mi	191	Plateauing
29	Polkton - Polkton	305 W Polk St Polkton, NC 28135	9.38 mi	58	Growing
30	Oakland - Monroe	600 E Sunset Dr Monroe, NC 28112	9.60 mi	107	Declining

# APPENDIX: BCNC Churches by Distance - Continued

**Seven Devils** 

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	EMBC	503 Maurice St Monroe, NC 28112	9.79 mi	650	Insufficient Data
32	Mount Pleasant - Monroe	2528 Stack Rd Monroe, NC 28112	9.86 mi	174	Growing
33	South Monroe - Monroe	1320 S Hayne St Monroe, NC 28112	10.00 mi	32	Declining
34	Cedar Grove - Polkton	130 Cedar Grove Church Rd Polkton, NC 28135	10.08 mi	48	Growing
35	Rocky River - Polkton	297 Rocky River Church Rd Polkton, NC 28135	10.08 mi	52	Growing
36	Rocky Mount - Polkton	4167 Rocky Mount Church Rd Polkton, NC 28135	10.08 mi	78	Plateauing
37	Red Hill - Polkton	4747 Red Hill Mt Vernon Rd Polkton, NC 28135	10.08 mi	124	Growing
38	Grace Community	168 High St Polkton, NC 28135	10.08 mi	0	Insufficient Data
39	Oakdale - Polkton	3304 N C Hwy 218 Polkton, NC 28135	10.08 mi	64	Declining
40	Mineral Springs - Polkton	2053 Mineral Springs Church Rd Polkton, NC 28135	10.08 mi	60	Growing
41	Trinity - Monroe	2613 Concord Hwy Monroe, NC 28110	10.09 mi	160	Declining
42	Monroe First - Monroe	109 Morrow Ave Monroe, NC 28112	10.16 mi	275	Plateauing
43	Euto - Marshville	6019 Highway 205 Marshville, NC 28103	10.28 mi	209	Growing
44	Benton Heights - Monroe	1411 Helms St Monroe, NC 28110	10.54 mi	51	Declining
45	West Monroe - Monroe	1212 Icemorlee St Monroe, NC 28110	10.77 mi	369	Declining



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Orrum

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