# MissionSite top unreached locations



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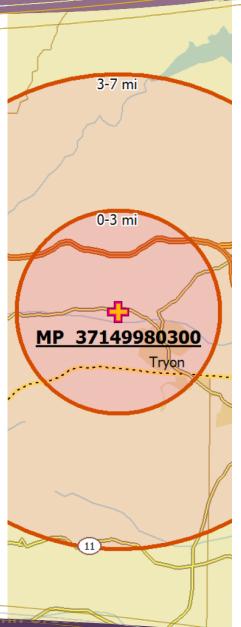
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#### Site Location Summary

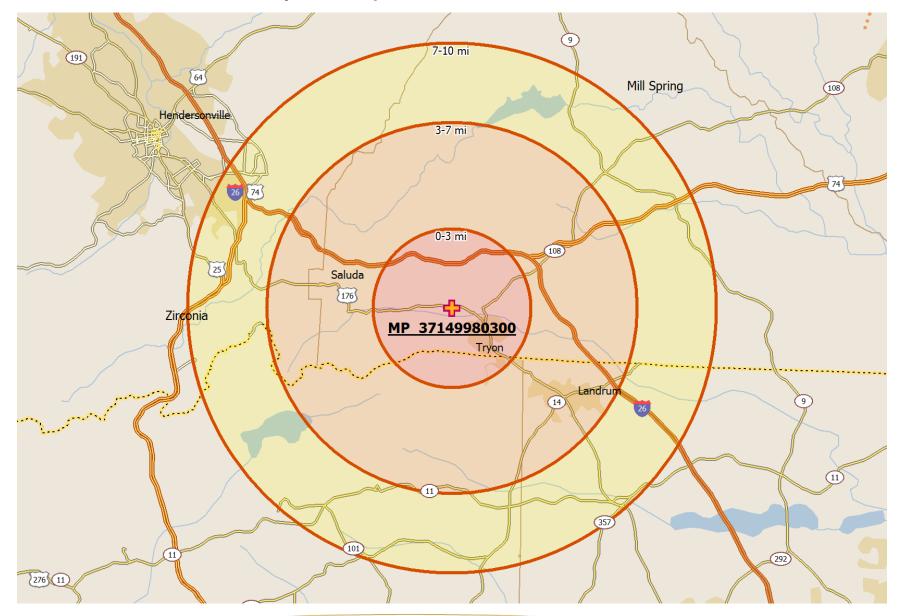
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

|   | Location Typography       | CODE  | LOCATION                              |
|---|---------------------------|-------|---------------------------------------|
| 1 | Region                    | 3708  | Region 8: Catawba                     |
| 3 | County Location           | 37149 | Polk                                  |
| 4 | Zipcode                   | 28782 | Polk                                  |
| 5 | Sitescape Category        | 2     | Townscape                             |
| 6 | Sitescape Group           | 2.1   | Small Towns                           |
| 7 | Sitescape Subgroup        | 2.14  | Small towns adjacent to a medium town |
| 8 | Sitescape Density Pattern | К     | 10000-50000-50000                     |



Avery Creek Webster Wrightsboro High Point Micro Rennert Ahoskie Pleasant Carden Princeton Contextual Ministry Summerfield Mark Burlington Jamesville Raynham Black Mountain Faison Harkers Island For Contextual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry

#### Site Location Summary - Map of the Site Location



Bladenboro Barker Ten Mile Rockingham Valley Hill Rutherfordton Mebane Walnut Creek Littleton fort Patterson Springs Stedman Hamilton Micro Catawba Glen Raven intercultural Institute Walkertown Pine Knoll Shores Red Oak Centerville Kings Grant Saratoc Contextual Ministry il Copyright 2011, Intercultural Institute for Contextual Ministry of Copyright 2011, Intercultural Institute for Contextual Ministry

### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

|   | RURAL / URBAN              | CODE | EXPLANATION  |
|---|----------------------------|------|--|
| 1 | Metro or Non-Metro         | 0    | Non-Metro  |
| 2 | Urban Influence            | 7    | Noncore adjacent to a small metro area and does not contain a town of at least         |
|   |                            |      | 2,500 residents  |
| 3 | Rural / Urban Continuum    | 8    |  |
| 4 | NCHS Rural Urban Codes     | 6    | Noncore - counties that are neither metropolitan or micropolitan                       |
| 5 | NCES Urban Centric Locale  | 31   | Town: Fringe: Territory inside an urban cluster that is less than or equal to 10 miles |
|   | Codes                      |      | from an urbanized area.  |
| 6 | IICM RUCA Values Index     | 10   | Rural commuting: Secondary flow 10% to 30% to an Urban Area                            |
| 7 | ERS RUCA Commuting         | 10   | Rural areas: primary flow to a tract outside a urbanized area or urban cluster         |
|   | Value                      |      |  |
| 8 | Percent Commuting to Metro | 38   | Percent commuting from non metro to metro areas  |

rkton New London Old Fort Carthage Murphy Kittrell Clyde Hightsville Albemarle East Flat Rock Van Hobgood Royal Pines Tabor City Boiling Springs Proctorville Bric Intercultural Institute McAdenville Brunswick Summerfield Bridgeton Washington Park Red Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Concord New Barn, White Oak, Seagrove, Cameron

### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

| BAND COMPOSITION               | 0-3 MILES | 3-7 MILES | 7-10 MILES |
|--------------------------------|-----------|-----------|------------|
| 2010 Population                | 4,633     | 13,637    | 14,642     |
| 2010 Households                | 2,354     | 6,063     | 5,885      |
| 2010 Group Quarters Population | 137       | 251       | 13         |

| BAND COMPOSITION                      | 0-3 MILES | 3-7 MILES | 7-10 MILES |
|---------------------------------------|-----------|-----------|------------|
| Population Density National Index     | 13        | 20        | 19         |
| Language Diversity National Index     | 27        | 19        | 28         |
| Foreign Born Diversity National Index | 57        | 30        | 23         |
| Ancestry Diversity National Index     | 85        | 84        | 79         |
| Racial Diversity National Index       | 32        | 19        | 24         |

Wilson's Mills Dover Trent Woods Kirkland Seven Springs Stoneville Cherryville Robersonville New Lor Lenoir Hope Mills Earl Coats Fairmont Kill Devil Hills Laurinburg Halifax Weaverville Seagrove Monroe Lake Norman of Catawba Sanfo for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

| COUNTY ENVIRONMENT            | CODE | INDICATORS |
|-------------------------------|------|------------|
| Housing Stress County         | 0    | False      |
| Low-education County          | 0    | False      |
| Low-employment County         | 0    | False      |
| Persistent Poverty County     | 0    | False      |
| Population Loss County        | 0    | False      |
| Non-metro Recreation County   | 0    | False      |
| Retirement Destination County | 1    | True       |

| ECONOMIC DEPENDENCY                                 | CODE | INDICATORS |
|---|------|------------|
| Farm-dependent county indicator                     | 0    | False      |
| Mining-dependent county indicator                   | 0    | False      |
| Manufacturing-dependent county indicator            | 0    | False      |
| Federal/State government-dependent county indicator | 0    | False      |
| Services-dependent county indicator                 | 1    | True       |
| Nonspecialized-dependent county indicator           | 0    | False      |

gton Park Ashley Heights Lillington Mint Hill Greenville Rockfish Cameron Nashville Ellerbe Piney Gre Hand Roper Godwin Clyde Salisbury Pinehurst Hoffman Prospect Intercultural Institute Insonville Concord Polkton Carrboro Momeyer Trent Woods Hot Sprin For Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

| SOCIAL ENVIRONMENT   | 0-3 MI BAND                            | HHLDS | PERCENT |
|----------------------|--|-------|---------|
| Upscale Communities  | Affluent, White-collar Families        | 184   | 7.82%   |
| Mainstay Communities | Established, Diverse Households        | 1,163 | 49.41%  |
| Working Communities  | Blue-collar, Working Families          | 300   | 12.74%  |
| Country Communities  | Rural, Agri. & Mining Families         | 145   | 6.16%   |
| Aspiring Communities | Young Singles / Aspiring-Multihousing  | 349   | 14.83%  |
| Urban Communities    | High Density, Inner-city Neighborhoods | 214   | 9.09%   |

Hill Hickory Warrenton Murphy Rutherfordton Hockerton Stonewall Spring Hope Lake Santeetlah Caro Bath Elizabethtown Smithfield Rowland Vanceboro Goldston Octobertual Institute Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Kill Devil Hills Spruce Pine Locust Forest City White Oak Barker Heights Boiling Springs Broadway Forest Hills Spruce Pine Locust Forest City White Oak Barker Heights Boiling Springs Broadway Forest City Contextual Institute Sparta Sand Creedmoor China Grove Flat Rock Gorman Badin Chapel Hill Brystown Intercultural Institute Stallings Raynham Boiling Spring Lakes Lexington Morganton Conover for Contextual Ministry St. Helena 90 Contextual Institute for Contextual Ministry Marshville Knightdale Mars Hill Banner Elk St. Helena 90

# Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Jamesville Sherrills Ford Etowah Parmele Newton Grove Kirkland Banner Elk Grover Montreat Flat R Greek Harmony Aulander Garysburg Elkin Hope Mills Garland Watha Mitter Marion Harkers Island ate Bridgeton Winton Creedmoor Morven Mars Hill Pink Hill Mills Riv To Confectual Ministry OCopyright 2011, Intercultural Institute for Contextual Ministry

# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

| EVANGELSCAPE: SPIRITUALITY          | COUNTY | 0-3 MILE BAND | % INDEX |
|-------------------------------------|--------|---------------|---------|
| Unreached Households                | 5,871  | 1,662         | 28.3%   |
| Unreached %                         | 64.11% | 70.59%        | 110.11  |
| Religious But NOT Evangelical HH    | 1,357  | 427           | 31.49%  |
| Religious But NOT Evangelical %     | 14.81% | 18.15%        | 122.49  |
| Spiritual But NOT Relig or Evang HH | 993    | 290           | 29.24%  |
| Spiritual But NOT Relig or Evang %  | 10.84% | 12.34%        | 113.77  |
| Not Evangelical, Not Interested HH  | 3,527  | 950           | 26.93%  |
| Not Evangelical, Not Interested %   | 38.51% | 40.34%        | 104.76  |



Belwood Dillsboro Scotland Neck Elm City Patterson Springs Kings Grant Enfield Rural Hall Sparta Randleman Wendell Chimney Rock Village Williamston Robbins Piper Intercultural Institute New Bern Ocracoke Midland Wesley Chapel Lillington Mineral Spring Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **Spirituality Indicators - Churchscape**

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

| ECCLESCAPE: CHURCHES            | COUNTY | 3 MILE | PERCENT |
|---------------------------------|--------|--------|---------|
|                                 |        | RING   | &INDEX  |
| Num of BCNC Churches            | 27     | 1      | 3.7%    |
| Active BCNC Attenders           | 1,980  | 138    | 6.97%   |
| Active Evangelical Households   | 1,546  | 326    | 21.09%  |
| Active Evangelical Percent      | 16.88% | 13.85% | 82.06   |
| Inactive Evangelical Households | 1,741  | 367    | 21.08%  |
| Inactive Evangelical Percent    | 19.01% | 15.60% | 82.03   |
| # New Churches Needed           | 0      | 0      | 0%      |





### Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

|    | CHURCHES                        | DIST.   | WRSHP<br>AVG | IICM<br>CGR          |   |    | CHURCHES                                   | DIST.    | WRSHP<br>AVG | IICM<br>CGR          |
|----|---------------------------------|---------|--------------|----------------------|---|----|--|----------|--------------|----------------------|
| 1  | Tryon First - Tryon             | 0.80 mi | 138          | Plateauing           | 1 | 16 | Columbus - Columbus                        | 7.40 mi  | 89           | Plateauing           |
| 2  | Victory Baptist<br>Church       | 4.49 mi | 26           | Insufficient<br>Data | 1 | 17 | Crossroads - Zirconia                      | 9.28 mi  | 0            | Insufficient<br>Data |
| 3  | Fork Creek - Saluda             | 4.83 mi | 0            | Insufficient<br>Data | 1 | 18 | Upward - Flat Rock                         | 9.94 mi  | 39           | Declining            |
| 4  | Saluda First - Saluda           | 4.83 mi | 67           | Plateauing           | 1 | 19 | Mountain View P - Mill<br>Spring           | 10.54 mi | 19           | Growing              |
| 5  | Mountain Page -<br>Saluda       | 4.83 mi | 0            | Insufficient<br>Data | 2 | 20 | Cane Creek - Mill<br>Springs               | 10.54 mi | 33           | Plateauing           |
| 6  | Warrior Mountain -<br>Saluda    | 4.83 mi | 25           | Declining            | 2 | 21 | Big Level - Mill Springs                   | 10.54 mi | 141          | Plateauing           |
| 7  | Tryon Second -<br>Tryon         | 5.79 mi | 33           | Growing              | 2 | 22 | Coopers Gap - Mill<br>Spring               | 10.54 mi | 124          | Plateauing           |
| 8  | Morgan Chapel -<br>Tryon        | 5.79 mi | 53           | Declining            | 2 | 23 | Pea Ridge - Mill Spring                    | 10.54 mi | 71           | Plateauing           |
| 9  | Peniel - Tryon                  | 5.79 mi | 112          | Declining            | 2 | 24 | Mill Spring First - Mill<br>Spring         | 10.54 mi | 102          | Plateauing           |
| 10 | Beulah - Tryon                  | 5.79 mi | 86           | Declining            | 2 | 25 | Polk Bapt Spanish<br>Mission - Mill Spring | 10.54 mi | 22           | Growing              |
| 11 | Hickory Grove -<br>Columbus     | 7.40 mi | 124          | Plateauing           | 2 | 26 | Faith - Mill Spring                        | 10.54 mi | 35           | Plateauing           |
| 12 | Green Creek First -<br>Columbus | 7.40 mi | 142          | Declining            | 2 | 27 | Faith Temple - Mill<br>Spring              | 10.54 mi | 54           | Declining            |
| 13 | Pacolet Hills -<br>Columbus     | 7.40 mi | 15           | Declining            | 2 | 28 | Silver Creek - Mill Spring                 | 10.54 mi | 100          | Declining            |
| 14 | Midway - Columbus               | 7.40 mi | 244          | Growing              | 2 | 29 | Mud Creek Mission -<br>East Flat Rock      | 10.66 mi | 7            | Insufficient<br>Data |
| 15 | Emmanuel -<br>Columbus          | 7.40 mi | 73           | Plateauing           | 3 | 30 | East Flat Rock First -<br>East Flat Rock   | 11.10 mi | 263          | Declining            |

ovall Elkin Alliance Spruce Pine Castalia Maxton Bent Creek Delway Angier Cedar Point Etowah St Indian Trail Hope Mills Youngsville Flat Rock Lewisville Cape Carteret Intercultural Institute Junaluska Rosman Turkey Centerville East Rockingham Biltmore Forest Intercultural Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

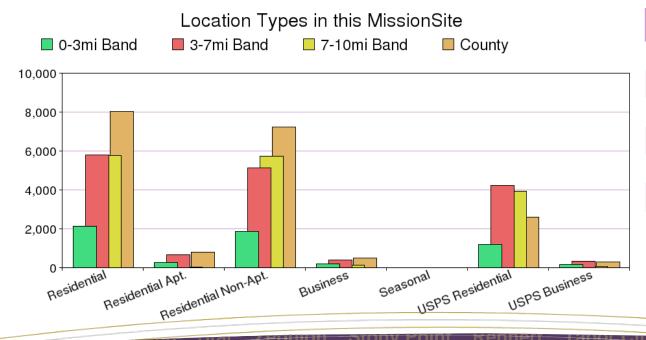
- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes BCNC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.



The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

| DEMOSCAPE       | COUNTY | BAND  | % OF CO |
|-----------------|--------|-------|---------|
| 1990 Population | 14,419 | 4,523 | 31.37%  |
| 2000 Population | 18,324 | 4,847 | 26.45%  |
| 2010 Population | 19,314 | 4,633 | 23.99%  |

| DEMOSCAPE       | COUNTY | BAND  | % OF CO |
|-----------------|--------|-------|---------|
| 1990 Households | 6,111  | 2,176 | 35.61%  |
| 2000 Households | 7,908  | 2,285 | 28.89%  |
| 2010 Households | 9,158  | 2,354 | 25.7%   |

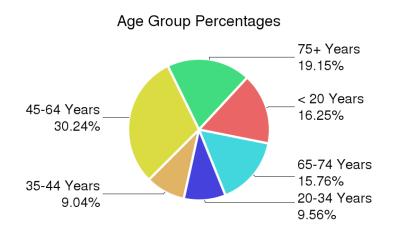


| Location Type        | 0-3mi Band |
|----------------------|------------|
| Residential          | 2,127      |
| Residential Apt.     | 276        |
| Residential Non-Apt. | 1,851      |
| Business             | 215        |
| Seasonal             | 0          |
| USPS Residential     | 1,205      |
| USPS Business        | 180        |

er Road Leland Madison Butner Robbins Seven Springs Atkinson Harrells Franklinville St. Pauls Ma Oaks Kinston Erwin Trinity Patterson Springs Chimney Rock Village Hier Intercultural Institute High Point Atlantic Beach Sanford Granite Falls New London Simpso (ortertual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Marietta Wadesboro Carolina Shores, Clyde, Rowland

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

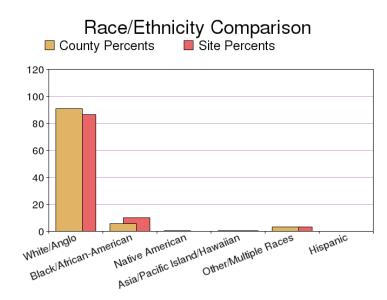


| 2010 POP. ESTIMATES | COUNTY | BAND   | INDEX  |
|---------------------|--------|--------|--------|
| 0-3 Years           | 3.56%  | 2.65%  | 74.44  |
| 4-5 Years           | 1.87%  | 1.21%  | 64.71  |
| 6-8 Years           | 2.86%  | 2.35%  | 82.17  |
| 9-11 Years          | 3.16%  | 2.57%  | 81.33  |
| 12-13 Years         | 2.24%  | 1.99%  | 88.84  |
| 14-17 Years         | 4.45%  | 3.56%  | 80     |
| 18-19 Years         | 2.23%  | 1.92%  | 86.1   |
| 0-5 Years           | 5.43%  | 3.86%  | 71.09  |
| 6-12 Years          | 7.13%  | 5.87%  | 82.33  |
| 13-19 Years         | 7.81%  | 6.52%  | 83.48  |
| < 20 Years          | 20.37% | 16.25% | 79.77  |
| 20-34 Years         | 12.91% | 9.56%  | 74.05  |
| 35-44 Years         | 10.88% | 9.04%  | 83.09  |
| 45-64 Years         | 30.41% | 30.24% | 99.44  |
| 65-74 Years         | 12.38% | 15.76% | 127.3  |
| 75+ Years           | 13.03% | 19.15% | 146.97 |
| Median Age          | 49     | 55     | 111.23 |
| Median Age (Male)   | 47     | 53     | 112.58 |
| Median Age (Female) | 51     | 56     | 110.11 |

owesville Avden Ingeld Mount Airy Spring Hope Goldston Love Valley Kittrell Grantsboro Garland St Ellerbe Robersonville Eden Oak Ridge Chimney Rock Village Ivanhor Intercultural Institute Ille Ogden Emerald Isle Waynesville Belwood Burlington Fairplains Confertual Ministry Confertual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



| 2010 POP. ESTIMATES             | COUNTY | BAND   | INDEX  |
|---------------------------------|--------|--------|--------|
| Race/Ethnicity                  |        |        |        |
| White, Anglo                    | 90.71% | 86.27% | 95.11  |
| Black, African-American         | 5.52%  | 10.19% | 184.58 |
| Native American                 | 0.26%  | 0.17%  | 66.7   |
| Asian                           | 0.28%  | 0.22%  | 77.2   |
| Pacific Island, Hawaiian        | 0.03%  | 0.04%  | 166.75 |
| Other/Multiple Races            | 3.2%   | 3.11%  | 96.98  |
| Hispanic                        | 0%     | 3.17%  | 0      |
|                                 |        |        |        |
| Education of Adults (25 yrs+)   |        |        |        |
| Total Adults over age 25 years. | 14,436 | 3,724  |        |
| Less than 9th Grade             | 8.4%   | 8.3%   | 101.27 |
| No High School Diploma          | 10.65% | 9.59%  | 111.14 |
| High School Graduate            | 28.42% | 23.95% | 118.63 |
| Some College, no degree         | 20.98% | 21.29% | 98.53  |
| Associate Degree                | 5.75%  | 5.77%  | 99.59  |
| College Degree                  | 16.13% | 20.86% | 77.29  |
| Graduate/Prof. degree           | 9.67%  | 10.23% | 94.52  |

Royal Pines Forest City Beulaville Clayton Summerfield Hobgood Westport Wilkesboro Clemmons South neet Beach Chocowinity Forest Hills Pleasant Garden Greensboro Frankling Shallotte Raeford Hoffman boro Four Oaks Creswell Kill Devil Hills St. Helena Rockfish Cherryville Voi Confectual Ministry n Copyright 2011, Intercultural Institute for Contextual Ministry Aulander Hendersonville Pinebluff Columbus Indian 17

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

| 2010 HOUSEHOLD              | COUNTY | BAND   | INDEX  |
|-----------------------------|--------|--------|--------|
| ESTIMATES                   |        |        |        |
| Household Income            |        |        |        |
| < \$10,000                  | 8.07%  | 7.18%  | 72.73  |
| \$10,000 to \$19,999        | 10.78% | 11.3%  | 104.85 |
| \$20,000 to \$29,999        | 11.32% | 11.21% | 99.04  |
| \$30,000 to \$49,999        | 23.91% | 22.56% | 94.33  |
| \$50,000 to \$59,999        | 9.9%   | 6.24%  | 63.05  |
| \$60,000 to \$69,999        | 8.27%  | 7.99%  | 96.62  |
| \$70,000 to \$79,999        | 5.86%  | 6.33%  | 107.95 |
| \$80,000 to \$89,999        | 4.38%  | 5.06%  | 115.45 |
| \$90,000 to \$99,999        | 3.21%  | 4.29%  | 133.65 |
| \$100,000 to \$124,999      | 5.38%  | 5.61%  | 104.16 |
| \$125,000 to \$149,999      | 3.12%  | 4.59%  | 146.91 |
| \$150,000 to \$199,999      | 2.29%  | 3.36%  | 146.35 |
| \$200,000 to \$249,999      | 0.64%  | 0.98%  | 151.66 |
| \$250,000 or more           | 2.85%  | 3.31%  | 116.26 |
| Median Household            | 45,614 | 49,963 | 109.53 |
| Average Household           | 57,604 | 67,337 | 116.9  |
| Per Capita Household        | 27,808 | 34,339 | 123.49 |
| Family/Non-Family Household |        |        |        |
| Income                      |        |        |        |
| Median Family Income        | 56,046 | 64,414 | 114.93 |
| Average Family Income       | 68,631 | 80,791 | 117.72 |
| Median Non-Family Income    | 28,417 | 29,128 | 102.5  |
| Average Non-Family Income   | 34,822 | 42,184 | 121.14 |

Gatesville Harrisburg Boardman Swansboro Wrightsville Beach Stokesdale Mount Pleasant Troy Watha Rolesville Eden Davidson Pine Level Intercul Simpson Dunn Morganton Castalia Holly Springs Stem Lake Park Copyright 2011, Intercultural Institute for Contextual Ministry Southern Pines Dallas Bonnetsville

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A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

| 2010 HOUSEHOLD                 | COUNTY | BAND   |         |
|--------------------------------|--------|--------|---------|
| ESTIMATES                      |        |        |         |
| Family Households              |        |        | Index   |
| % Family Households            | 67.38% | 60.32% | 89.52   |
| Families with Children         | 25.78% | 19.8%  | 76.79   |
| Families without Children      | 41.6%  | 40.53% | 97.41   |
| Non-Family Households          |        |        |         |
| % Non-Family Households        | 32.62% | 39.68% | 121.65  |
| Non-Families with Children     | 0.27   | 0.21   | 77.81   |
| Non-Families without Children  | 32.34  | 39.46  | 122.02  |
| Housing Units                  |        |        | Index   |
| Total Housing Units            | 10,656 | 2,797  |         |
| Vacant percent                 | 14.06% | 15.84% | 112.67  |
| Owned percent                  | 67.54% | 63.71% | 94.33%  |
| Rented Percent                 | 18.4%  | 20.49% | 111.32  |
| Households by Size             |        |        | Index   |
| Avg household size             | 2.07   | 1.91   | 92.27   |
| Avg family hh size             | 2.53   | 2.47   | 97.63   |
| Avg non-family hh size         | 1.10   | 1.05   | 95.45   |
| Households By Count of Persons |        |        | Percent |
| One                            | 2,664  | 847    | 31.79%  |
| Тwo                            | 4,267  | 1,030  | 24.14%  |
| Three or Four                  | 1,972  | 416    | 21.1%   |
| Five+                          | 255    | 62     | 24.31%  |
|                                |        |        |         |

South Rosemary <u>Pundarrach</u> Polkville Ruth Chadbourn Pine Knoll Shores West Canton East Laurinburg Glen Alpine Pollocksville Lewiston Woodville Pink Hill White Oak April Station Sawmills State Falcon Seven Devils Spring Lake Silver Lake Wilmington Cashiers Spring Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Parmele Pikeville Forest Hills White Plains Bowmore 19

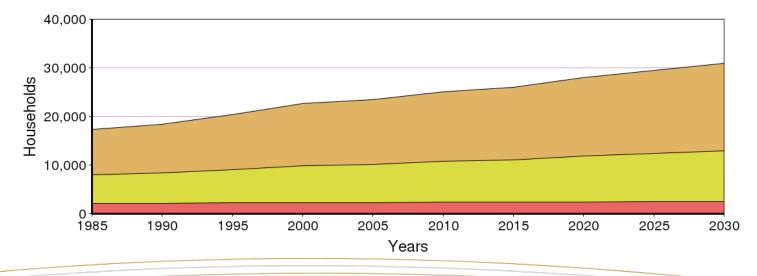
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

| DEMOSCAPE       | COUNTY | RING  | % OF CO |
|-----------------|--------|-------|---------|
| 1990 Population | 14,419 | 4,523 | 31.37%  |
| 2000 Population | 18,324 | 4,847 | 26.45%  |
| 2010 Population | 19,314 | 4,633 | 23.99%  |
| 2015 Population | 19,605 | 4,638 | 23.66%  |

Household Change from 1985 to 2030

🗖 0-3mi Ring 👘 🗖 0-7mi Ring

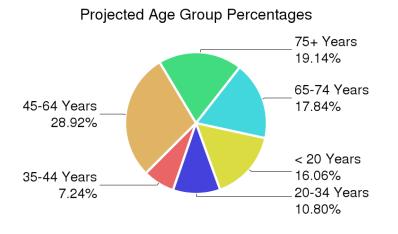
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Spore Hertford Castle Hayne Pinetops Roanoke Rapids Gamewell Rocky Mount Carotina Beach Harrisk Bath Northwest Silver City Boone Oak Ridge Clayton Watha St. Tryon King Caswell Beach den Morrisville Ansonville Hudson JAARS Trinity Spiveys Corner Lex for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

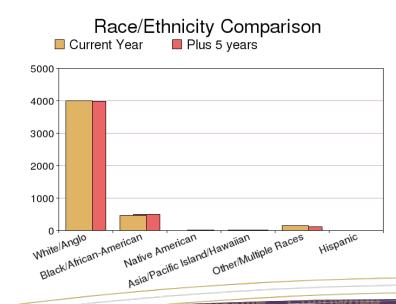


| CURRENT VS. PROJECTED | CURRENT | PLUS 5 YEARS | INDEX  |
|-----------------------|---------|--------------|--------|
| 0-3 Years             | 2.65%   | 3.04%        | 114.72 |
| 4-5 Years             | 1.21%   | 1.08%        | 89.26  |
| 6-8 Years             | 2.35%   | 2.11%        | 89.79  |
| 9-11 Years            | 2.57%   | 2.41%        | 93.77  |
| 12-13 Years           | 1.99%   | 1.72%        | 86.43  |
| 14-17 Years           | 3.56%   | 3.56%        | 100    |
| 18-19 Years           | 1.92%   | 2.13%        | 110.94 |
| 0-5 Years             | 3.86%   | 4.12%        | 106.74 |
| 6-12 Years            | 5.87%   | 5.39%        | 91.82  |
| 13-19 Years           | 6.52%   | 6.55%        | 100.46 |
| < 20 Years            | 16.25%  | 16.06%       | 98.83  |
| 20-34 Years           | 9.56%   | 10.8%        | 112.97 |
| 35-44 Years           | 9.04%   | 7.24%        | 80.09  |
| 45-64 Years           | 30.24%  | 28.93%       | 95.67  |
| 65-74 Years           | 15.76%  | 17.85%       | 113.26 |
| 75+ Years             | 19.15%  | 19.15%       | 100    |
| Median Age            | 49      | 55           | 112.63 |
| Median Age (Male)     | 47      | 53           | 112.96 |
| Median Age (Female)   | 51      | 58           | 113.41 |

shiers Pleasant Hill Morchead City James City Bladenboro Richlands Hertford Stein St. James Vandem Wake Forest Swansboro McDonald Marshville Oak City Mount Giles Intercultural Institute on Aurora Milton Morganton Erwin Cape Carteret Goldston Bayboro Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



| CURRENT VS. PROJECTED           | CURRENT | PLUS 5 YRS | INDEX  |
|---------------------------------|---------|------------|--------|
| Race/Ethnicity                  |         |            |        |
| White, Anglo                    | 86.27%  | 86.05%     | 99.74  |
| Black, African-American         | 10.19%  | 10.87%     | 106.66 |
| Native American                 | 0.17%   | 0.24%      | 137.35 |
| Asian                           | 0.22%   | 0.26%      | 119.87 |
| Pacific Island, Hawaiian        | 0.04%   | 0.06%      | 149.84 |
| Other/Multiple Races            | 3.11%   | 2.52%      | 81.16  |
| Hispanic                        | 0%      | 0%         | 0      |
|                                 |         |            |        |
| Education of Adults (25 yrs+)   |         |            |        |
| Total Adults over age 25 years. | 3,724   | 3,710      |        |
| Less than 9th Grade             | 8.3%    | 8.22%      | 99.08  |
| No High School Diploma          | 9.59%   | 9.41%      | 98.13  |
| High School Graduate            | 23.95%  | 24.34%     | 101.62 |
| Some College, no degree         | 21.29%  | 21.02%     | 98.73  |
| Associate Degree                | 5.77%   | 6.06%      | 105.05 |
| College Degree                  | 20.86%  | 20.86%     | 99.99  |
| Graduate/Prof. degree           | 10.23%  | 10.08%     | 98.53  |

avetteville Wentworth Plain View Wilkesboro Jamestown Hildebran Morganton Mooresboro Harkers Isla avesville Sims Ronda Mesic Garland Princeville Topsail Beach Newtor Intercultural Institute cenville Half Moon Wanchese Kinston Navassa Falkland Patterson Spring Contextual Ministry for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

| CURRENT VS. PROJECTED       | CURRENT | PLUS 5 YEARS | INDEX  |
|-----------------------------|---------|--------------|--------|
| Household Income            |         |              |        |
| < \$10,000                  | 7.18%   | 6.28%        | 87.49  |
| \$10,000 to \$19,999        | 11.3%   | 11.06%       | 97.92  |
| \$20,000 to \$29,999        | 11.21%  | 10.15%       | 90.5   |
| \$30,000 to \$49,999        | 22.56%  | 21.09%       | 93.49  |
| \$50,000 to \$59,999        | 6.24%   | 6.07%        | 97.25  |
| \$60,000 to \$69,999        | 7.99%   | 7.4%         | 92.71  |
| \$70,000 to \$79,999        | 6.33%   | 6.7%         | 97.92  |
| \$80,000 to \$89,999        | 5.06%   | 5.49%        | 102.03 |
| \$90,000 to \$99,999        | 4.29%   | 4.41%        | 102.77 |
| \$100,000 to \$249,999      | 5.61%   | 6.11%        | 109.05 |
| \$125,000 to \$149,999      | 4.59%   | 4.78%        | 104.27 |
| \$150,000 to \$199,999      | 3.36%   | 4.95%        | 147.5  |
| \$200,000 to \$249,999      | 0.98%   | 1.12%        | 114.95 |
| \$250,000 or more           | 3.31%   | 3.99%        | 120.52 |
| Median Household            | 49,963  | 54,726       | 109.53 |
| Average Household           | 67,337  | 73,412       | 109.02 |
| Per Capita Household        | 34,339  | 38,185       | 111.2  |
|                             |         |              |        |
| Family/Non-Family Household |         |              |        |
| Income                      |         |              |        |
| Median Family Income        | 64,414  | 71,062       | 110.32 |
| Average Family Income       | 80,791  | 91,918       | 113.77 |
| Median Non-Family Income    | 29,128  | 29,216       | 100.3  |
| Average Non-Family Income   | 42,184  | 40,525       | 96.07  |

Youngsville Mars Hill Plymouth Conover Louisburg Graham Ahoskie Hoffman Forest Oaks Troy Bo Ingold Kitty Hawk Landis Pinebluff Morganton Holly Ridge Colera Gastonia St. Pauls Morrisville Wilmington Long View Winton Old for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Stovall Pilot Mountain Zebulon Kill Devil Hills La Contextual Ministry

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

| CURRENT VS. PROJECTED      | CURRENT | PLUS 5 YEARS | INDEX   |
|----------------------------|---------|--------------|---------|
| Family Households          |         |              |         |
| % Family Households        | 60.32%  | 59.86%       | 99.23   |
| Families with Children     | 19.8    | 19.59        | 98.97   |
| Families without Children  | 40.53   | 40.47        | 99.87   |
| Non-Family Households      |         |              |         |
| % Non-Family Households    | 39.68%  | 40.14%       | 101.17  |
| Non-Families with Children | 0.21    | 0.21         | 101.17  |
| Non-Families without       | 39.46   | 39.93        | 101.19  |
| Children                   |         |              |         |
|                            |         |              |         |
| Housing Units              |         |              |         |
| Total Housing Units        | 2,797   | 2,862        | 102.32% |
| Vacant percent             | 15.84%  | 16%          | 101.04  |
| Owned percent              | 63.71%  | 63.59%       | 99.81   |
| Rented Percent             | 20.49%  | 20.41%       | 99.6    |
|                            |         |              |         |
| Households by Size         |         |              |         |
| Avg household size         | 1.91    | 1.87         | 97.91%  |
| Avg family hh size         | 2.47    | 2.44         | 98.79%  |
| Avg non-family hh size     | 1.05    | 1.04         | 99.05%  |
|                            |         |              |         |
| Households By Count of     |         |              |         |
| Persons                    |         |              |         |
| One                        | 847     | 874          | 103.19% |
| Two                        | 1,030   | 1,060        | 102.91% |
| Three or Four              | 416     | 417          | 100.24% |
| Five+                      | 62      | 52           | 83.87%  |

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Montreat Bailey Red Springs Kure Beach Sims Lumberton Green Level Barker Heights Bethel C Jamesville Indian Trail Hickory Candor Robbins West Marion Ministry South Henderson Ocean Isle Beach Calabash Balfour Lucama Polkton To Contextual Ministry Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

| BORN IN:         | 0-3   | 3-7   | 7-10  | BORN IN:        | BORN IN: 0-3       | BORN IN: 0-3 3-7     |
|------------------|-------|-------|-------|-----------------|--------------------|----------------------|
|                  | MILES | MILES | MILES |                 | MILES              | MILES MILES          |
| Foreign Born Pop | 206   | 281   | 359   | Eastern Africa  | Eastern Africa 0   | Eastern Africa 0 0   |
| Northern Europe  | 40    | 30    | 31    | Middle Africa   | Middle Africa 0    | Middle Africa 0 0    |
| Western Europe   | 64    | 63    | 58    | Northern Africa | Northern Africa 0  | Northern Africa 0 0  |
| Southern Europe  | 3     | 3     | 11    | Southern Africa | Southern Africa 14 | Southern Africa 14 1 |
| Eastern Europe   | 21    | 11    | 36    | Western Africa  | Western Africa 0   | Western Africa 0 0   |
| Other Europe     | 0     | 0     | 0     | Other Africa    | Other Africa 0     | Other Africa 0 0     |
| Eastern Asia     | 2     | 0     | 7     | Oceania         | Oceania 6          | Oceania 6 2          |
| So. Central Asia | 0     | 0     | 1     | Caribbean       | Caribbean 0        | Caribbean 0 0        |
| SE Asia          | 3     | 31    | 42    | Central Amer.   | Central Amer. 42   | Central Amer. 42 127 |
| Western Asia     | 0     | 0     | 0     | South America   | South America 0    | South America 0 3    |
| Other Asia       | 0     | 0     | 0     | North America   | North America 11   | North America 11 10  |
|                  |       |       |       | Born at sea     | Born at sea 0      | Born at sea 0 0      |

Marshville Silver City Nashville Caswell Beach Cherryville Rockfish South Weldon Stovall Stokesdale the Delway Whitakers Chapel Hill Millers Creek Wallace Valdese Swort Intercultural Institute the Weddington Lenoir Jefferson Brevard St. Pauls Saratoga Westport for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Mars Hill Trenton Surf City Hays Pinebluff Morris 25

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

| SPOKEN AT HOME             | 0-3<br>MILES | 3-7<br>MILES  | 7-10<br>MILES | SPOKEN AT HOME                | 0-3<br>MILES | 3-7<br>MILES | 7-10<br>MILES |
|----------------------------|--------------|---------------|---------------|-------------------------------|--------------|--------------|---------------|
| English only               |              |               |               | Other Indo-Euro               | 2            | 0            | 0             |
| English only               | 5,275<br>143 | 11,057<br>308 | 10,249<br>301 |                               |              | -            | •             |
| Spanish<br>Other Indo-Euro | 143          |               | 286           | Asian/PI languages<br>Chinese | 0            | 0<br>6       | 0<br>20       |
|                            | 137          | 129           | 200           |                               | -            |              |               |
| language                   | 20           | 25            | 440           | Japanese                      | 0            | 0            | 0             |
| French (incl. Patois,      | 32           | 35            | 112           | Korean                        | 0            | 0            | 6             |
| Cajun)                     | 0            | 0             | <u>^</u>      | Mon-Khmer,                    | 0            | 5            | 29            |
| French Creole              | 0            | 0             | 0             | Cambodian                     | •            |              | <u>^</u>      |
| Italian                    | 0            | 6             | 4             | Miao, Hmong                   | 0            | 0            | 0             |
| Portuguese                 | 0            | 2             | 1             | Thai                          | 0            | 0            | 0             |
| German                     | 87           | 70            | 96            | Laotian                       | 0            | 0            | 0             |
| Yiddish                    | 0            | 0             | 0             | Vietnamese                    | 0            | 3            | 10            |
| Other West Germanic        | 3            | 2             | 1             | Other Asian                   | 0            | 0            | 0             |
| A Scandinavian             | 0            | 7             | 4             | Tagalog                       | 0            | 0            | 0             |
| Language                   |              |               |               | Other Pacific Is              | 0            | 8            | 0             |
| Greek                      | 0            | 0             | 0             | Other languages               | 3            | 21           | 0             |
| Russian                    | 0            | 2             | 26            | Navajo                        | 0            | 0            | 0             |
| Polish                     | 9            | 2             | 7             | Other Native N.               | 0            | 6            | 0             |
| Serbo-Croatian             | 0            | 0             | 0             | American                      |              |              |               |
| Other Slavic Language      | 4            | 3             | 23            | Hungarian                     | 0            | 5            | 0             |
| Armenian                   | 0            | 0             | 0             | Arabic                        | 3            | 0            | 0             |
| Persian                    | 0            | 0             | 0             | Hebrew                        | 0            | 10           | 0             |
| Gujarathi                  | 0            | 0             | 12            | African languages             | 0            | 0            | 0             |
| Hindi                      | 0            | 0             | 0             | Other unspecified             | 0            | 0            | 0             |
| Urdu                       | 0            | 0             | 0             |                               |              |              |               |

denten Rosebore Malnut Creek Hope Mills Cooleemee Tar Heel Surf City Gatesville Saratoga Micro Dilsboro Oak Ridge Hemby Bridge Kittrell Brunswick Castalia Burgaver Intercultural Institute Ile Five Points Denton Elroy Boiling Spring Lakes Bessemer City Buth for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry

# **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

| ANCESTRY            | 0-3   | 3-7   | 7-10  | ANCESTRY           | 0-3   | 3-7   |
|---------------------|-------|-------|-------|--------------------|-------|-------|
|                     | MILES | MILES | MILES |                    | MILES | MILES |
| Reporting ancestry  | 3,986 | 8,117 | 7,624 | Irish              | 502   | 861   |
| Arab                | 2     | 1     | 4     | Italian            | 91    | 181   |
| Armenian            | 0     | 0     | 2     | Lithuanian         | 3     | 6     |
| Austrian            | 22    | 34    | 13    | Norwegian          | 41    | 36    |
| British             | 27    | 75    | 36    | Polish             | 63    | 91    |
| Canadian            | 8     | 17    | 15    | Portuguese         | 0     | 11    |
| Croatian            | 0     | 7     | 6     | Romanian           | 8     | 9     |
| Czech               | 17    | 9     | 3     | Russian            | 11    | 36    |
| Czechoslovak        | 4     | 3     | 1     | Scandinavian       | 5     | 3     |
| Danish              | 12    | 11    | 12    | Scotch-Irish       | 266   | 453   |
| Dutch               | 42    | 112   | 155   | Scottish           | 148   | 207   |
| English             | 671   | 1,091 | 1,147 | Slovak             | 0     | 6     |
| European            | 88    | 122   | 111   | Subsaharan African | 0     | 15    |
| Finnish             | 25    | 14    | 18    | Swedish            | 22    | 81    |
| French (not Basque) | 78    | 145   | 186   | Swiss              | 14    | 22    |
| French Canadian     | 10    | 30    | 30    | Ukrainian          | 8     | 4     |
| German              | 407   | 802   | 809   | US/American        | 707   | 1,964 |
| Greek               | 14    | 25    | 28    | Welsh              | 18    | 59    |
| Hungarian           | 14    | 9     | 11    | West Indian        | 1     | 1     |
| Iranian             | 0     | 0     | 0     | Yugoslavian        | 0     | 0     |
|                     |       |       |       | Other              | 638   | 1,564 |

Elroy Fuquay-Varina Pinetops Mocksville Mooresboro Landis St. Helena Salisbury K Helena Balisbury K Jacksonville Troutman Walkertown River Bend Cameron Proctorville B Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Pineville Patterson Springs Forfire Maide

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## Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



# Using the Demographic Indicators

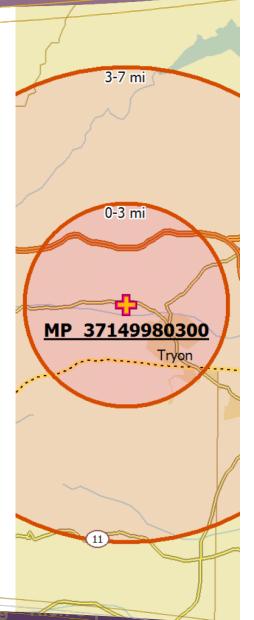
#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

Welcome Taber City Tarboro Tryon Rocky Mount Pembroke Spring Hope Maxton Bladenboro Richt Store Cajah's Mountain Lumber Bridge Lake Junaluska Selma Bermuda Sparts Aurora Roxbero Fremont Macclesfield Flat Rock Halifax Southern Shores Banner El Soutevial Ministry Confertual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Greenevers Cricket Kelford Wendell Haw River Boonville Midland Stoneville Northlakes Richfield Sp Hemby Bridge Benson Bermuda Run Elrod East Laurinburg Wilkesboro Intercultural Institute Frifton Butters Hickory Kingstown Raynham Winston-Salem Sugar Mou for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

| 2010 MOSAIC HHIds            | 0-3 HH & Percent |       | Unreached HH & Percent |       |
|------------------------------|------------------|-------|------------------------|-------|
| Total                        | 2,354            | 100%  | 1,665                  | 100%  |
| AFFLUENT SUBURBIA            | 19               | 0.81% | 15                     | 0.9%  |
| America's Wealthiest         | 18               | 0.76% | 14                     | 0.84% |
| Dream Weavers                | 0                | 0%    | 0                      | 0%    |
| White Collar Suburbia        | 0                | 0%    | 0                      | 0%    |
| Upscale Suburbia             | 0                | 0%    | 0                      | 0%    |
| Enterprising Couples         | 0                | 0%    | 0                      | 0%    |
| Small Town Success           | 1                | 0.04% | 1                      | 0.06% |
| New Suburbia Fam.            | 0                | 0%    | 0                      | 0%    |
| UPSCALE AMERICA              | 165              | 7.01% | 111                    | 6.67% |
| Status Conscious Consumers   | 0                | 0%    | 0                      | 0%    |
| Affluent Urban Professionals | 0                | 0%    | 0                      | 0%    |
| Urban Commuter Fam.          | 165              | 7.01% | 111                    | 6.67% |
| Solid Suburban Mix           | 0                | 0%    | 0                      | 0%    |
| 2nd Generation Success       | 0                | 0%    | 0                      | 0%    |
| Successful Urban Sprawl      | 0                | 0%    | 0                      | 0%    |
| SM TWN SUCCESS               | 148              | 6.29% | 102                    | 6.13% |
| Successful Urban Sprawl      | 97               | 4.12% | 0                      | 0%    |
| 2nd City Homebodies          | 9                | 0.38% | 69                     | 4.14% |
| Prime Middle America         | 0                | 0%    | 6                      | 0.36% |
| Urban Optimists              | 42               | 1.78% | 0                      | 0%    |
| Family Convenience           | 0                | 0%    | 27                     | 1.62% |
| Mid-Market Enterprise        | 0                | 0%    | 0                      | 0%    |

Landis Macclesfield Forest Oaks Lattimore St. Stephens Summerfield Trenton Black Creek Farmville Lake Park Spencer Mountain Sunset Beach Kenly Durham Teachey Intercultural Institute Level Kings Grant Dobson Roseboro Wilmington Ocracoke Hightsvill for Contextual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

| 2010 MOSAIC HHIds         | 0-3 HH & Percent |        | Unreached HH & Percent |        |
|---------------------------|------------------|--------|------------------------|--------|
| Total                     | 2,354            | 100%   | 1,665                  | 100%   |
| BLUE COLLAR BACKBONE      | 42               | 1.78%  | 27                     | 1.62%  |
| Nuevo Hispanic Fam.       | 0                | 0%     | 0                      | 0%     |
| Working Rural Suburbia    | 26               | 1.1%   | 16                     | 0.96%  |
| Lower Income Essentials   | 16               | 0.68%  | 11                     | 0.66%  |
| Small Town Endeavors      | 0                | 0%     | 0                      | 0%     |
| AMER. DIVERSITY           | 1,015            | 43.12% | 741                    | 44.5%  |
| Ethnic Urban Mix          | 1                | 0.04%  | 1                      | 0.06%  |
| Urban Blues               | 4                | 0.17%  | 3                      | 0.18%  |
| Professional Urbanites    | 527              | 22.39% | 381                    | 22.88% |
| Urban Advancement         | 142              | 6.03%  | 96                     | 5.77%  |
| Amer. Great Outdoors      | 98               | 4.16%  | 63                     | 3.78%  |
| Mature America            | 243              | 10.32% | 197                    | 11.83% |
| METRO FRINGE              | 258              | 10.96% | 178                    | 10.69% |
| Steadfast Conservative    | 173              | 7.35%  | 119                    | 7.15%  |
| Moderate Conventionalists | 0                | 0%     | 0                      | 0%     |
| Southern Blues            | 0                | 0%     | 0                      | 0%     |
| Urban Grit                | 0                | 0%     | 0                      | 0%     |
| Grass-Roots Living        | 85               | 3.61%  | 59                     | 3.54%  |

Elizabeth City Everetts Micro North Topsail Beach Mint Hill Hertford Spencer Mountain Tabor City H This Kelly High Point Bogue Brookford Aberdeen Kittrell Brevard Calypso Charlotte Cornelius Middleburg Henderson Haw River Crevit for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Instr

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

| 2010 MOSAIC HHIds          | 0-3 HH & Percent | t      | Unreached HH | & Percent |
|----------------------------|------------------|--------|--------------|-----------|
| Total                      | 2,354            | 100%   | 1,665        | 100%      |
| REMOTE AMERICA             | 28               | 1.19%  | 17           | 1.02%     |
| Hardy Rural Fam.           | 27               | 1.15%  | 16           | 0.96%     |
| Rural Southern Living      | 1                | 0.04%  | 1            | 0.06%     |
| Coal & Crops               | 0                | 0%     | 0            | 0%        |
| Native America             | 0                | 0%     | 0            | 0%        |
| ASPIRING CONTEMP'S         | 349              | 14.83% | 258          | 15.5%     |
| Young Cosmopolitans        | 0                | 0%     | 0            | 0%        |
| Minority Metro Communities | 349              | 14.83% | 258          | 15.5%     |
| Stable Careers             | 0                | 0%     | 0            | 0%        |
| Aspiring Hispania          | 0                | 0%     | 0            | 0%        |
| RURAL VILLAGES & FARMS     | 117              | 4.97%  | 73           | 4.38%     |
| Aspiring Hispania          | 28               | 1.19%  | 0            | 0%        |
| Industrious Country Living | 0                | 0%     | 19           | 1.14%     |
| America's Farmland         | 62               | 2.63%  | 0            | 0%        |
| Comfy Country Living       | 25               | 1.06%  | 38           | 2.28%     |
| Small Town Connections     | 2                | 0.08%  | 15           | 0.9%      |
| Hinterland Fam.            | 0                | 0%     | 1            | 0.06%     |
|                            |                  |        |              |           |

ile Bryson City Princeton Lawndale Wake Forest Badin Lincolnton Huntersville Ellenboro High Point Weddington Vandemere Stanley Clayton Scotland Neck Havelock Bury Intercultural Institute Intercultural Institute Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

| 100%<br>5.86% | 1,665   | 100%   |
|---------------|---|--|
| 5.86%         | <b>A</b> A  |  |
|               | 90  | 5.41%  |
| 1.61%         | 22  | 1.32%  |
| 0%            | 0   | 0%   |
| 4.25%         | 68  | 4.08%  |
| 0%            | 0   | 0%   |
| 0%            | 0   | 0%   |
| 3.23%         | 53  | 3.18%  |
| 0%            | 0   | 0%   |
| 0%            | 0   | 0%   |
| 2.97%         | 49  | 2.94%  |
| 0%            | 0   | 0%   |
| 0.25%         | 4   | 0.24%  |
| 0%            | 0   | 0%   |
| 0%            | 0   | 0%   |
| 0%            | 0   | 0%   |
| 0%            | 0   | 0%   |
| 0%            | 0   | 0%   |
|               | 1.61%<br>0%<br>4.25%<br>0%<br>0%<br>3.23%<br>0%<br>0%<br>2.97%<br>0%<br>0%<br>0.25%<br>0%<br>0%<br>0%<br>0% | 1.61%220%04.25%680%00%03.23%530%0 |

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# Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Fairview Four Oaks Chadbourn James City Summerfield Walnut Cove Bayshore Shelby Old Fort Sugar Hesic Pinebluff Kure Beach Elon Dundarrach Mar-Mac Skippers Court Intercultural Institute nity Lake Park Faison Salisbury Connelly Springs Garland Elkin Erwit (a) Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

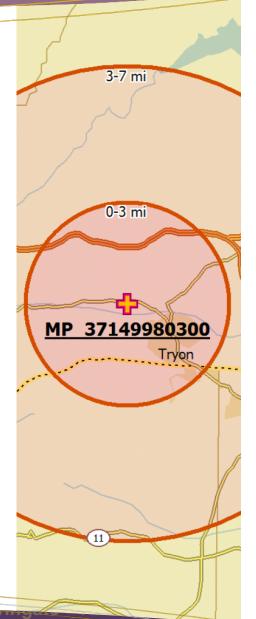
#### **Potential Cultural Bridges**

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



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The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

| BRIDGES                       | 0-3   | 3-7   | 7-10  |
|-------------------------------|-------|-------|-------|
|                               | MILES | MILES | MILES |
| PC-HH Own                     | 73%   | 76%   | 77%   |
| Use Comp. for Internet/E-mail | 55%   | 59%   | 59%   |
| Internet Use: E-Mail          | 47%   | 49%   | 49%   |
| Use Comp. for Word Processing | 37%   | 38%   | 38%   |
| Use Comp. for Comp. Games     | 34%   | 38%   | 38%   |
| Use Comp. for Shopping        | 29%   | 33%   | 34%   |
| Use Comp. for Digital Camera  | 28%   | 31%   | 31%   |
| Photo Editing                 |       |       |       |
| Use Comp. for Education       | 26%   | 29%   | 29%   |
| Internet Use: News/ Weather   | 26%   | 27%   | 26%   |
| Use Comp. for Banking         | 25%   | 28%   | 29%   |

| 0-3   | 3-7   | 7-10  |
|-------|---|---|
| MILES | MILES   | MILES   |
| 24%   | 26%   | 27%   |
| 22%   | 22%   | 22%   |
|       |   |   |
| 21%   | 23%   | 25%   |
| 15%   | 16%   | 17%   |
| 14%   | 14%   | 14%   |
|       |   |   |
| 12%   | 14%   | 14%   |
| 12%   | 12%   | 12%   |
| 12%   | 12%   | 11%   |
| 11%   | 12%   | 12%   |
|       |   |   |
| 10%   | 11%   | 12%   |
|       | MILES         24%         22%         21%         15%         14%         12%         12%         12%         12%         12%         12%         12%         12%         12%         12%         12%         12%         12% | MILES       MILES         24%       26%         22%       22%         21%       23%         15%       16%         14%       14%         12%       12%         11%       12% |

River Road Graham West Canton Wendell Carthage Claremont Beaufort Murfreesboro Ellenboro Sins Hyaw Pembroke Caswell Beach Fletcher Valley Hill Grover Roxobel Intercultural Institute Dak City Welcome South Rosemary Benson Warrenton East Spencer Store for Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Comparison Catawba Cullowhee Faison Earl Wade Fair Bluff 37

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

| BRIDGES                       | 0-3   | 3-7   | 7-10  |
|-------------------------------|-------|-------|-------|
|                               | MILES | MILES | MILES |
| Listening To Music            | 66%   | 66%   | 66%   |
| Dining Out (Not Fast<br>Food) | 59%   | 59%   | 58%   |
| Reading Books                 | 59%   | 56%   | 54%   |
| Card Games                    | 40%   | 42%   | 42%   |
| Cooking for Fun               | 34%   | 34%   | 34%   |
| Go To A Beach/Lake            | 33%   | 35%   | 35%   |
| Gardening                     | 33%   | 37%   | 37%   |
| Board Games                   | 27%   | 31%   | 32%   |
| Visit Museum                  | 21%   | 21%   | 20%   |
| Photography                   | 18%   | 19%   | 19%   |

| BRIDGES                    | 0-3   | 3-7   | 7-10  |
|----------------------------|-------|-------|-------|
|                            | MILES | MILES | MILES |
| Any Ailment                | 73%   | 70%   | 69%   |
| Gen./Fam. Practitioner     | 41%   | 42%   | 42%   |
| Dentist                    | 33%   | 31%   | 29%   |
| Eye Dr.                    | 27%   | 24%   | 22%   |
| Hypertension/High Blood    | 25%   | 22%   | 21%   |
| Pressure                   |       |       |       |
| High Cholesterol           | 22%   | 20%   | 19%   |
| Backache                   | 22%   | 22%   | 22%   |
| Any Arthritis              | 20%   | 18%   | 18%   |
| Acid Reflux Disease (GERD) | 18%   | 16%   | 15%   |
| None Of These              | 17%   | 19%   | 19%   |

rth Wilkesboro Saxapahaw Hays Elon Hobgood Washington Sawmills Lansing Wace Newport Teache Montreat Roanoke Rapids Wallburg Archdale Pinebluff Maysville <u>Intercultural Institute</u> Danbury Garysburg Centerville Wadesboro Midland Elrod Dunn Milton for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

| BRIDGES                        | 0-3    | 3-7    | 7-10   |
|--------------------------------|--------|--------|--------|
|                                | MILES  | MILES  | MILES  |
| Concert                        | 28.47% | 27.5%  | 26.45% |
| Live Theater                   | 25.5%  | 22.89% | 20.95% |
| Live Theater Most Often        | 21.25% | 19.33% | 17.6%  |
| Rock/Pop Concerts Most         | 12.52% | 13.32% | 12.99% |
| Often                          |        |        |        |
| <b>Classical Concerts Most</b> | 10.06% | 7.98%  | 6.8%   |
| Often                          |        |        |        |
| Dance Performance              | 9.87%  | 9.31%  | 8.24%  |
| Movies: Comedy                 | 36.17% | 37.22% | 37.34% |
| Movies: Action/Adventure       | 35.25% | 36.5%  | 36.52% |
| Movies: Drama                  | 22.19% | 20.75% | 19.78% |

| BRIDGES                  | 0-3    | 3-7    | 7-10   |
|--------------------------|--------|--------|--------|
|                          | MILES  | MILES  | MILES  |
| Movies: Romantic Comedy  | 20.14% | 19.68% | 19%    |
| Movies: Fam.             | 18.99% | 18.84% | 18.43% |
| Movies: Mystery          | 18.13% | 16.88% | 16.33% |
| College Football Reg.    | 6.2%   | 6.65%  | 6.62%  |
| Season                   |        |        |        |
| MLB Baseball Reg. Season | 6.1%   | 7.01%  | 6.98%  |
| NFL Football Reg. Season | 5.64%  | 6.21%  | 6.13%  |
| College Basketball Reg.  | 3.98%  | 4.28%  | 4.23%  |
| Season                   |        |        |        |
| NBA Basketball Reg.      | 2.85%  | 2.9%   | 2.81%  |
| Season                   |        |        |        |
| College Football         | 2.57%  | 2.31%  | 2.22%  |
| Post-Season              |        |        |        |



The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

| MILESMILESMILESMILESWalking for Exercise43.25%42.91%41.63%Swimming29.31%32.36%33.54%Bowling18.07%20.29%21.2%Golf15.41%15%14.39%Freshwater Fishing14.02%17.95%20.7%Billiards/Pool13.64%16.13%17.28%Weight Training13.36%14.01%14.3%Using Cardio Machine13.08%13.66%13.21%Stationary Cycling12.95%12.78%12.25%Jogging/Running12.46%13.69%14.23%Mountain/Road Biking12.04%12.87%12.84%Aerobics11.07%10.45%9.81% | BRIDGES              | 0-3    | 3-7    | 7-10   | BRIDGES            | BRIDGES 0-3              | BRIDGES 0-3 3-7                |
|--|----------------------|--------|--------|--------|--------------------|--------------------------|--------------------------------|
| Swimming29.31%32.36%33.54%Bowling18.07%20.29%21.2%Golf15.41%15%14.39%Freshwater Fishing14.02%17.95%20.7%Billiards/Pool13.64%16.13%17.28%Weight Training13.36%14.01%14.3%Using Cardio Machine13.08%13.66%13.21%Stationary Cycling12.95%12.78%12.25%Jogging/Running12.46%13.69%14.23%Mountain/Road Biking12.04%12.87%12.84%  |                      | MILES  | MILES  | MILES  |                    | MILES                    | MILES MILES                    |
| Bowling18.07%20.29%21.2%Golf15.41%15%14.39%Freshwater Fishing14.02%17.95%20.7%Billiards/Pool13.64%16.13%17.28%Weight Training13.36%14.01%14.3%Using Cardio Machine13.08%13.66%13.21%Stationary Cycling12.95%12.78%12.25%Jogging/Running12.46%13.69%14.23%Mountain/Road Biking12.04%12.87%12.84%  | Walking for Exercise | 43.25% | 42.91% | 41.63% | Power Boating      | Power Boating 9.18%      | Power Boating 9.18% 9.98%      |
| Golf15.41%15%14.39%Freshwater Fishing14.02%17.95%20.7%Billiards/Pool13.64%16.13%17.28%Weight Training13.36%14.01%14.3%Using Cardio Machine13.08%13.66%13.21%Stationary Cycling12.95%12.78%12.25%Jogging/Running12.88%13.72%13.37%Basketball12.46%13.69%14.23%Mountain/Road Biking12.04%12.87%12.84%  | Swimming             | 29.31% | 32.36% | 33.54% | Baseball           | Baseball 9.08%           | Baseball 9.08% 9.89%           |
| Freshwater Fishing14.02%17.95%20.7%Billiards/Pool13.64%16.13%17.28%Weight Training13.36%14.01%14.3%Using Cardio Machine13.08%13.66%13.21%Stationary Cycling12.95%12.78%12.25%Jogging/Running12.88%13.72%13.37%Basketball12.46%13.69%14.23%Mountain/Road Biking12.04%12.87%12.84%   | Bowling              | 18.07% | 20.29% | 21.2%  | Football           | Football 7.71%           | Football 7.71% 7.92%           |
| Billiards/Pool13.64%16.13%17.28%Weight Training13.36%14.01%14.3%Using Cardio Machine13.08%13.66%13.21%Stationary Cycling12.95%12.78%12.25%Jogging/Running12.88%13.72%13.37%Basketball12.46%13.69%14.23%Mountain/Road Biking12.04%12.87%12.84%  | Golf                 | 15.41% | 15%    | 14.39% | Backpacking/Hiking | Backpacking/Hiking 7.53% | Backpacking/Hiking 7.53% 9.23% |
| Weight Training13.36%14.01%14.3%Using Cardio Machine13.08%13.66%13.21%Stationary Cycling12.95%12.78%12.25%Jogging/Running12.88%13.72%13.37%Basketball12.46%13.69%14.23%Mountain/Road Biking12.04%12.87%12.84%  | Freshwater Fishing   | 14.02% | 17.95% | 20.7%  | Volleyball         | Volleyball 7.19%         | Volleyball 7.19% 7.94%         |
| Using Cardio Machine13.08%13.66%13.21%Stationary Cycling12.95%12.78%12.25%Jogging/Running12.88%13.72%13.37%Basketball12.46%13.69%14.23%Mountain/Road Biking12.04%12.87%12.84%  | Billiards/Pool       | 13.64% | 16.13% | 17.28% | Tennis             | Tennis 7.15%             | Tennis 7.15% 6.84%             |
| Stationary Cycling12.95%12.78%12.25%Jogging/Running12.88%13.72%13.37%Basketball12.46%13.69%14.23%Mountain/Road Biking12.04%12.87%12.84%  | Weight Training      | 13.36% | 14.01% | 14.3%  | Yoga               | Yoga 7.06%               | Yoga 7.06% 6.9%                |
| Jogging/Running12.88%13.72%13.37%Basketball12.46%13.69%14.23%Mountain/Road Biking12.04%12.87%12.84%  | Using Cardio Machine | 13.08% | 13.66% | 13.21% | Saltwater Fishing  | Saltwater Fishing 6.97%  | Saltwater Fishing 6.97% 7.72%  |
| Basketball         12.46%         13.69%         14.23%           Mountain/Road Biking         12.04%         12.87%         12.84%  | Stationary Cycling   | 12.95% | 12.78% | 12.25% | Hunting            | Hunting 6.7%             | Hunting 6.7% 10.11%            |
| Mountain/Road Biking 12.04% 12.87% 12.84%  | Jogging/Running      | 12.88% | 13.72% | 13.37% | Softball           | Softball 6.34%           | Softball 6.34% 7.32%           |
| 0  | Basketball           | 12.46% | 13.69% | 14.23% | Soccer             | Soccer 6.25%             | Soccer 6.25% 6.37%             |
| Aerobics 11.07% 10.45% 9.81%   | Mountain/Road Biking | 12.04% | 12.87% | 12.84% | Target Shooting    | Target Shooting 6.07%    | Target Shooting6.07%8.48%      |
|  | Aerobics             | 11.07% | 10.45% | 9.81%  | Canoeing/Kayaking  | Canoeing/Kayaking 5.84%  | Canoeing/Kayaking 5.84% 7.88%  |
| Camping Trips 10.23% 14.82% 17.04%   | Camping Trips        | 10.23% | 14.82% | 17.04% | Ice Skating        | Ice Skating 5.05%        | Ice Skating 5.05% 5.12%        |

Clinton Banner Elk Boiling Spring Lakes Carolina Shores Polkton Grantsboro Ayden Lumberton River Clayton Cornelius Chocowinity Calypso Morrisville Greenville Pittsborg Intercultural Institute Untain View Momeyer Flat Rock Angier Holden Beach Spiveys Corner Joi Confectual Ministry View Copyright 2011, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

| BRIDGES              | 0-3   | 3-7   | 7-10  |
|----------------------|-------|-------|-------|
|                      | MILES | MILES | MILES |
| Motorcycling         | 4.7%  | 5.69% | 6.05% |
| Roller Skating       | 4.59% | 4.92% | 4.81% |
| Downhill & X-Country | 4.41% | 4.67% | 4.48% |
| Skiing               |       |       |       |
| Horseback Riding     | 4.21% | 5.78% | 6.56% |
| Snorkeling           | 4.07% | 4.38% | 4.38% |
| Sailing              | 4.02% | 3.75% | 3.49% |
| Jet Skiing           | 3.98% | 4.26% | 4.3%  |
| Fly Fishing          | 3.92% | 4.43% | 4.8%  |
| Hockey               | 3.89% | 3.72% | 3.47% |
| Racquetball          | 3.85% | 3.79% | 3.65% |

Macclesfield Nashville Nags Head Eureka Kenansville Kitty Hawk Hendersonville West Jefferson Charles Avery Creek Raemon Spencer Mountain Navassa Brogden Richfield Intercultural Institute Raynham Sims Greensboro Walnut Creek Salem Marion Dillsboro for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

#### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

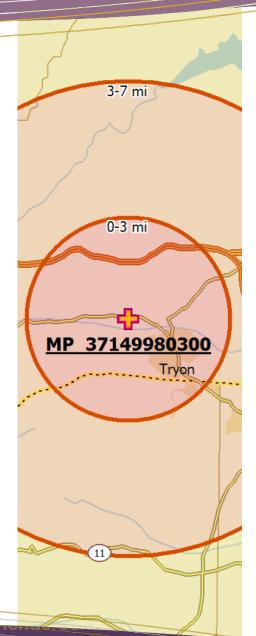
#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



Maggie Valley Seaboard Leland Old Fort Selma Ruth Jamestown Pilot Mountain Pollocksville Please Hount Pleasant Hudson Salemburg Lake Park Morganton Saxapahaw Intercultural Institute Gure Beach Harmony Trent Woods Kelly Mebane Bogue Red Springs (or Contextual Ministry Contextual Ministr

#### Potential Cultural Barriers -- Introduction (part 2)

#### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

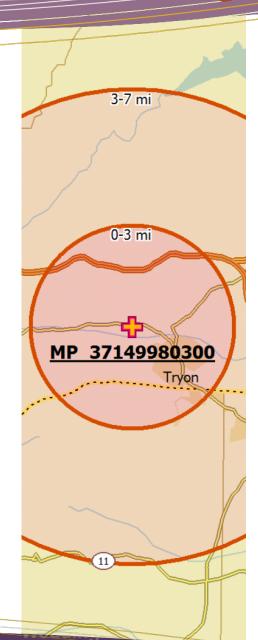
CULTURAL BARRIERS OF ACCEPTANCE

#### **Christian Subculture**

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



Manchese Ruth Teachey Mount Olive Mount Holly Lillington East Bend White Oak Mars Hill China Grow Pine Kholl Shores Shelby Indian Trail Lucama Oak City Salemburg City Cameron Blowing Rock Bayshore Fayetteville Dobbins Heights Corpyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

### **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

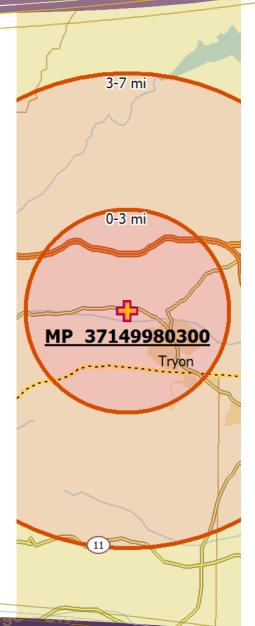
| BARRIERS                                 | 0-3<br>MILES | 3-7<br>MILES | 7-10<br>MILES |   | 0-3<br>MILES | 3-7<br>MILES | 7-10<br>MILES |
|--|--------------|--------------|---------------|---|--------------|--------------|---------------|
| Important Continue Learning              | 51%          | 50%          | 50%           |   | 21%          | 20%          | 19%           |
| New Things                               |              |              |               | , ,   | 20%          | 19%          | 18%           |
| Prefer To Have Few                       | 39%          | 37%          | 34%           | Challenge/Novelty/Change                      |              |              |               |
| Possessions As Possible                  |              |              |               | Like to Stand Out In A Crowd                  | 19%          | 19%          | 20%           |
| Speak My Mind Even If It Upsets People   | 37%          | 36%          | 35%           | Only Work Current Job for The<br>Money        | 17%          | 15%          | 15%           |
| Find It Difficult To Say No To My Kids   | 35%          | 37%          | 38%           | Rarely Sit Down to a Meal<br>Together At Home | 15%          | 16%          | 17%           |
| Like Control Over People And             | 34%          | 33%          | 33%           | I Am A Workaholic                             | 15%          | 15%          | 15%           |
| Resources                                |              |              |               | Happy With My Standard Of                     | 14%          | 13%          | 12%           |
| Woman's Place Is In The Home             | 33%          | 34%          | 35%           | Living  |              |              |               |
| Like To Do Unconventional<br>Things      | 31%          | 31%          | 31%           | We Should Strive for Equality<br>for All      | 13%          | 12%          | 12%           |
| If Won Lottery Would Never<br>Work Again | 31%          | 28%          | 27%           | On Whole People Get What<br>They Deserve      | 10%          | 10%          | 10%           |
| Friends More Important Than My Fam.      | 28%          | 27%          | 25%           | 2   | 8%           | 8%           | 8%            |
| Money Is Best Measure Of<br>Success      | 27%          | 27%          | 27%           | Indulge My Kids With The Little<br>Extras     | 8%           | 8%           | 9%            |
| Don't Judge People/Way They<br>Live Life | 27%          | 27%          | 27%           | Very Happy With My Life As It Is              | 6%           | 6%           | 5%            |
| Too Much Sponsorship In<br>Arts/Sports   | 21%          | 21%          | 21%           |   |              |              |               |

Centerville Fairview Lucama Gibson Momeyer Sawmills Bogue White Oak Raleigh Kingstown River the ster Marietta Tarboro Taylorsville Wingate Ellerbe Wilmington Brune Intercultural Institute Charlotte Glen Alpine Banner Elk Rex Knightdale Brevard Spruce Intercultural Institute Isville Sanford Copyright 2011, Intercultural Institute for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Whiteville Bobbins Stapley Spencer Hemby Bridge

#### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



on Spiveys Corner Avery Creek Ellerbe Ivanhoe Richfield Godwin Boiling Spring Lakes Grifton Jackson Momeyer Huntersville Hayesville King Millers Creek La Grange Shar Intercultural Institute Reidsville Dover Swepsonville Dobbins Heights Eden Whiteville Tree for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

| THEMES                                      | 0-3<br>MILES | 3-7<br>MILES | 7-10<br>MILES | THEMES   | 0-3<br>MILES | 3-7<br>MILES | 7-10<br>MILES |
|---|--------------|--------------|---------------|--|--------------|--------------|---------------|
| Important To Respect Customs<br>And Beliefs | 59%          | 60%          | 62%           | Real Men Don't Cry<br>Worried About Pollution Caused | 17%<br>16%   | 17%<br>16%   | 17%<br>17%    |
| You Should Seize Opportunities              | 59%          | 57%          | 57%           | By Cars  |              |              |               |
| In Life<br>Like To Understand About         | 39%          | 37%          | 36%           | Looking for New Ideas To Improve<br>Home             | 16%          | 16%          | 16%           |
| Nature<br>Prefer To Have Few                | 39%          | 37%          | 34%           | Try Not To Worry About The<br>Future                 | 16%          | 14%          | 13%           |
| Possessions As Possible                     | 0070         | 01 /0        | 0170          | Is An Important Part Of Who I Am                     | 14%          | 16%          | 17%           |
| Prefer Work Part Of Team Than Alone         | 35%          | 34%          | 34%           | Provide My Kids With The Little<br>Extras            | 14%          | 12%          | 12%           |
| Important Feel Respected By My<br>Peers     | 34%          | 34%          | 33%           | Enjoy Spending Time With My<br>Fam.                  | 10%          | 10%          | 11%           |
| Important To Juggle Various                 | 32%          | 31%          | 31%           | Feel Very Alone In The World                         | 6%           | 6%           | 5%            |
| Tasks                                       |              |              |               | Children Should Be Allowed To                        | 6%           | 6%           | 6%            |
| Have Keen Sense Of Adventure                | 29%          | 27%          | 26%           | Express Themselves                                   |              |              |               |
| Good At Fixing Things                       | 28%          | 28%          | 27%           | Like Spending Most Time With                         | 5%           | 5%           | 5%            |
| Like To Just Enjoy Life                     | 24%          | 24%          | 23%           | Fam.   |              |              |               |
| People Have To Take Me As<br>They Find Me   | 23%          | 23%          | 22%           | Would Like To Set Up Own<br>Business                 | 3%           | 3%           | 4%            |
| Consider Myself Interested In The Arts      | 19%          | 19%          | 18%           | Decor Particular Interest To Me                      | 3%           | 4%           | 4%            |

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#### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

South Weldon Saxapahaw Askewville Caswell Beach Duck Benson Blowing Rock Locust Middleburg F tstoro Troy Buies Creek East Spencer Enfield Mars Hill Delway Farmer Intercultural Institute Oxford Wake Forest Woodland Stony Point Burnsville Kingstown Confectual Ministry Welcome 47 Confectual Institute for Contextual Ministry Marietta Statesville Supset Beach Incode Ocean Isla

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### **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

| PLACE                        | 0-3    | 3-7    | 7-10   |
|------------------------------|--------|--------|--------|
|                              |        |        |        |
|                              | MILES  | MILES  | MILES  |
| Fam. Restaurants/Steak       | 81.93% | 82.69% | 83.27% |
| Houses-Visit Any             |        |        |        |
| Fast Food/Drive-In           | 81.74% | 83.76% | 85.06% |
| Restaurant-Visit Any         |        |        |        |
| McDonald's                   | 52.48% | 54.46% | 55.49% |
| Burger King                  | 32.89% | 35.65% | 36.88% |
| Wendy's                      | 27.87% | 28.31% | 28.77% |
| Applebee's                   | 27.84% | 28.15% | 28.59% |
| Subway                       | 27.22% | 29.97% | 30.76% |
| Kentucky Fried Chicken (KFC) | 24.57% | 25.43% | 26.72% |
| Taco Bell                    | 24.03% | 26.4%  | 27.34% |
| Olive Garden                 | 21.97% | 21.37% | 20.8%  |
| Pizza Hut                    | 19.5%  | 20.09% | 21.12% |
| Arby's                       | 18.94% | 21.46% | 22.31% |

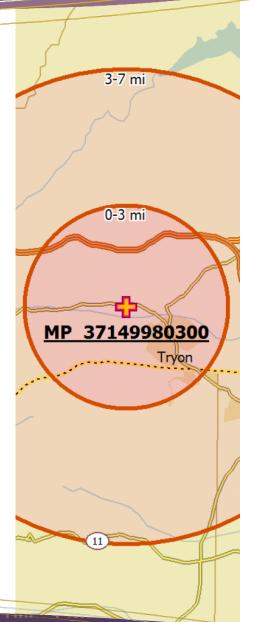
sville Catawba Bayshore New London Badin Mountain Home Salem Beech Mountain Rhodhiss Wallace Lar-Mac Havelock Boiling Springs Bermuda Run Drexel Ansonville Hillston Intercultural Institute oluff Pine Knoll Shores Toast Keener Wagram Washington Park Coats for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry to City West Canton Stallings Lake Waccamaw Pumpkin Center St Pauls Concord Kinston Rutherford for

#### **Potential Shared Projects**

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Weldon China Grove Askewville Walnut Cove Robersonville Lawndale Kelford Archdale Franklinten S da Rock Lake Junaluska Ossipee Love Valley Arapahoe Denton Newland Intercultural Institute Summerfield Lilesville Apex Sawmills Stony Point Cameron Oakb for Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

### **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

| PROJECTS                              | 0-3    | 3-7    | 7-10   |
|---------------------------------------|--------|--------|--------|
|                                       | MILES  | MILES  | MILES  |
| Voted in fed/state/local election     | 50.48% | 49.95% | 48.18% |
| Recycled products                     | 36.72% | 36.87% | 35.31% |
| Worked as volunteer (non political)   | 17.56% | 17.98% | 17.46% |
| Engaged in fund raising               | 11.28% | 11.28% | 11.2%  |
| Religious club member                 | 8.16%  | 7.83%  | 7.81%  |
| Wrote to elected offcl about publ bus | 6.41%  | 6.51%  | 6.26%  |

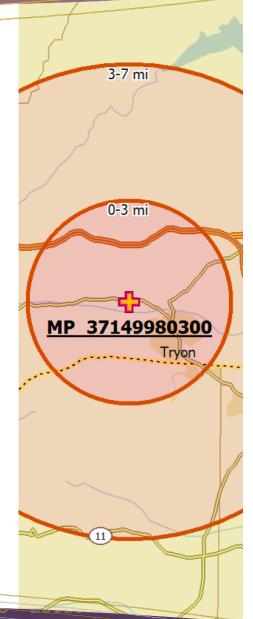
| PROJECTS                        | 0-3   | 3-7   | 7-10  |
|---------------------------------|-------|-------|-------|
|                                 | MILES | MILES | MILES |
| Charitable Organization         | 5.95% | 5.65% | 5.52% |
| Church Board                    | 5.84% | 5.47% | 5.44% |
| Wrote to editor of mag or       | 5.78% | 5.81% | 5.57% |
| newspaper                       |       |       |       |
| Took active part in local civic | 5.45% | 5.5%  | 5.17% |
| issue                           |       |       |       |
| Addressed a public meeting      | 5.35% | 5.21% | 5.14% |
| Fraternal order member          | 5.24% | 5.3%  | 4.93% |

ald Warsaw Belville Tar Heel Everetts Drexel Faison Spencer Dover Maggie Valley Mills River Mante atom Toungsville Stovall Mount Gilead Angier Bath Andrews Catawba Coresville Severn Mount Airy Robersonville East Arcadia Kingstown Henderson Granite Quarry Seda Correctual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Mi

#### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Level St. James White Plains Rhodhiss Boonville Wrightsville Beach South Rosemary Selma Brunswick Hamlet Fearrington Red Oak St. Pauls Robbinsville Marietta Raef Intercultural Institute se Hill Dallas Clemmons Simpson Boiling Spring Lakes Ellenboro Rox for Confectual Ministry Ver East Laurin Confectual Ministry Confectual Ministry Selma Contextual Ministry Selma Contextual Ministry Confectual Ministry

## **Potential Print Media Content:**

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

| BOOKS                          | 0-3    | 3-7    | 7-10   |
|--------------------------------|--------|--------|--------|
|                                | MILES  | MILES  | MILES  |
| Novel                          | 18.05% | 17.63% | 16.86% |
| Mystery                        | 13.22% | 12.85% | 12.4%  |
| Children's Books               | 13.06% | 13.06% | 13.05% |
| Cookbooks                      | 10.59% | 10.81% | 10.68% |
| Religious (not Bibles)         | 9.15%  | 8.96%  | 9.09%  |
| History                        | 7.74%  | 7.43%  | 7.13%  |
| Biography                      | 7.49%  | 7.15%  | 6.68%  |
| Romance                        | 7.34%  | 7.1%   | 7.16%  |
| Personal/Business<br>Self-help | 6.82%  | 6.83%  | 6.59%  |

| MAGAZINES               | 0-3    | 3-7    | 7-10   |
|-------------------------|--------|--------|--------|
|                         | MILES  | MILES  | MILES  |
| Newspaper Distributed   | 70.6%  | 69.05% | 66.54% |
| Gen. Editorial          | 50.72% | 48.12% | 46.37% |
| Womens                  | 42.51% | 40.8%  | 39.91% |
| Service                 | 34.15% | 35.4%  | 35.5%  |
| <b>Business/Finance</b> | 20.73% | 18.3%  | 16.81% |
| Mens                    | 18.3%  | 17.69% | 17.04% |
| Mature Market           | 16.82% | 15.57% | 14.27% |
| Sports                  | 15.43% | 14.9%  | 14.11% |
| Health                  | 13.55% | 13.42% | 13.31% |

Oxford Weddington Belhaven Oak City Pumpkin Center Macclesfield Lucama Duck Cedar Rock E Skippers Corner Moravian Falls Leggett Hickory Blowing Rock North Rosebare Mills River Wagram Warsaw Maxton Grifton Patterson Springs Simps of for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

### Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

| NEWSPAPERS               | 0-3    | 3-7    | 7-10   |
|--------------------------|--------|--------|--------|
|                          | MILES  | MILES  | MILES  |
| Gen. News                | 57.68% | 57.91% | 56.97% |
| Sport                    | 34.16% | 33.44% | 32.68% |
| Business/Finance         | 32.42% | 31.15% | 29.19% |
| Editorial Page           | 32.3%  | 32.88% | 32.58% |
| Classified               | 29.43% | 32.46% | 33.83% |
| Comics                   | 27.85% | 28.53% | 28.13% |
| Food/Cooking             | 27.21% | 26.89% | 25.86% |
| TV/Radio Listings        | 26.32% | 25.97% | 25.07% |
| Movie Listings & Reviews | 25.64% | 25.85% | 24.82% |
| Travel                   | 22.25% | 21%    | 19.59% |
| Home/Gardening           | 21.66% | 22.15% | 21.73% |
| Science/Technology       | 18.15% | 18.54% | 17.6%  |
| Fashion                  | 15.5%  | 14.52% | 14.01% |

| RADIO                 | 0-3    | 3-7    | 7-10   |
|-----------------------|--------|--------|--------|
|                       | MILES  | MILES  | MILES  |
| Urban Contemporary    | 17.88% | 12.75% | 11.43% |
| Country               | 16.65% | 21.89% | 25.23% |
| CHR Contemp Hit Radio | 16.62% | 16.52% | 16.3%  |
| Adult Contemporary    | 16.19% | 17.18% | 17.2%  |
| News/Talk             | 11.43% | 12.2%  | 11.33% |
| Oldies                | 10.58% | 11.11% | 10.85% |
| Rock                  | 9.42%  | 11.34% | 11.45% |
| Classic Rock          | 8.63%  | 9.71%  | 9.86%  |
| Variety               | 8.28%  | 7.78%  | 7.2%   |
| Jazz                  | 7.95%  | 5.7%   | 4.75%  |
| Alternative           | 7.74%  | 9.02%  | 8.74%  |
| All News              | 7.38%  | 6%     | 5.23%  |
| Religious             | 6.32%  | 6.58%  | 6.75%  |
| All Talk              | 6.15%  | 5.06%  | 4.56%  |
| Soft Contemporary     | 5.66%  | 5.63%  | 5.53%  |
| Adult Standards       | 5.11%  | 4.15%  | 3.62%  |
| Classical             | 4.2%   | 3.89%  | 3.49%  |
| Sports                | 3.93%  | 3.84%  | 3.59%  |
|                       |        |        |        |

Kirkland Leland Clarkton Randleman Old Fort Locust Spencer Mountain Star Carthage Wadesboro Conway Myrtle Grove Moravian Falls Seven Springs Maysville Orrum Intercultural Institute Unionville Fallston Godwin Wagram Sugar Mountain Proctorville Nov for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

### **Potential Multimedia Content:**

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

3-7

**MILES** 

24.98%

22.46%

24.29%

27.24%

25.89%

25.41%

22.98%

22.9%

24.83%

21.18%

19.62%

22.46%

7-10

MILES

24.76%

20.07%

24.48%

29.04%

26.35% 25.74%

21.7%

21.69%

24.22%

20.55%

17.79%

22.92%

| MULTIMEDIA: TV          | 0-3    | 3-7    | 7-10   | MULTIMEDIA: TV             | 0-3  |
|-------------------------|--------|--------|--------|----------------------------|------|
|                         | MILES  | MILES  | MILES  |                            | MILI |
| Fox News Channel        | 63.24% | 64.41% | 64.77% | TCM (Turner Classic        | 25.2 |
| Soapnet                 | 52.87% | 51.79% | 50.99% | Movies)                    |      |
| Satellite Dish          | 47.33% | 52.2%  | 53.89% | ESPN Classic               | 25.0 |
| Other Video-On-Demand   | 43.34% | 43.21% | 43.18% | Hallmark Channel           | 24.2 |
| Comedy Central          | 37.39% | 34.17% | 31%    | Nickelodeon                | 24.′ |
| Adult Pay Per View TV   | 35.12% | 36.16% | 36.77% | Adult Swim                 | 24.′ |
| Sci-Fi Channel          | 33.59% | 35.98% | 36.58% | TV Info From Newspapers    | 24.0 |
| TV Info From Sunday TV  | 31.25% | 30.14% | 29.99% | ABC Fam.                   | 23.9 |
| Magazine                |        |        |        | ESPN2                      | 23.3 |
| MSNBC                   | 30.94% | 32.67% | 33.19% | BET (Black Entertainment   | 22.9 |
| Subscribe Digital Cable | 29.98% | 29.8%  | 29.55% | TV)                        |      |
| USA Network             | 27.41% | 26.41% | 25.39% | TV Info From Other         | 22.0 |
| The Golf Channel        | 25.75% | 24.83% | 23.71% | ESPN News                  | 22.0 |
|                         |        |        |        | TV Info From Monthly Cable | 21.5 |



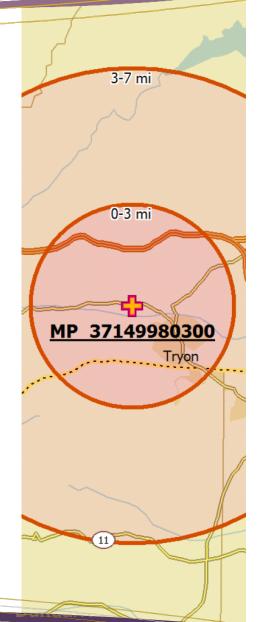
Guide

#### **Communication Media Usage**

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Fairview Sparta Red Oak Turkey Forest Oaks Southern Shores Skippers Corner Half Moon Dunn The ville Farmville Wallburg Garner Toast St. Stephens Waco Edentor Intercultural Institute oro Conover Pantego Trinity Spruce Pine Ocean Isle Beach Chapel Hill for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Convey Hope Mills Burgay Marietta East Lauring

## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

| MEDIUM              | 0-3    | 3-7    | 7-10   |
|---------------------|--------|--------|--------|
|                     | MILES  | MILES  | MILES  |
| Book Readers        |        |        |        |
| Heavy Users (7+)    | 19.45% | 19.86% | 19.48% |
| Medium Users (4-6)  | 11.07% | 11.04% | 10.74% |
| Light Users (1-3)   | 21.43% | 21%    | 20.65% |
| Quintiles (20%)     |        |        |        |
| Newspaper I (Heavy) | 0.64%  | 0.98%  | 1.04%  |
| Newspaper II        | 1.47%  | 1.33%  | 1.27%  |
| Newspaper III       | 2.14%  | 2.15%  | 2.24%  |
| Newspaper IV        | 0.32%  | 0.37%  | 0.43%  |
| Newspaper V (Light) | 1.12%  | 1.18%  | 1.2%   |

|        |   | 7-10  |
|--------|---|---|
| MILES  | MILES   | MILES   |
|        |   |   |
| 16.89% | 17.37%  | 17.89%  |
| 7.47%  | 7.62%   | 8.01%   |
| 8.46%  | 8.71%   | 9.06%   |
| 10.31% | 10.1%   | 10.37%  |
| 0.66%  | 0.51%   | 0.42%   |
| 7.11%  | 6.52%   | 5.97%   |
| 2.66%  | 2.4%  | 2.34%   |
| 3.3%   | 2.99%   | 2.85%   |
| 17.54% | 17.4%   | 17.63%  |
| 29.5%  | 27.64%  | 26.76%  |
| 15.94% | 15.56%  | 15.57%  |
|        |   |   |
| 6.77%  | 5.68%   | 5.47%   |
| 5.23%  | 4.95%   | 4.68%   |
| 21.91% | 22.07%  | 22.45%  |
| 3.56%  | 2.95%   | 2.86%   |
|        | 16.89%         7.47%         3.46%         10.31%         0.66%         7.11%         2.66%         3.3%         17.54%         29.5%         15.94%         6.77%         5.23%         21.91% | 16.89%       17.37%         7.47%       7.62%         8.46%       8.71%         10.31%       10.1%         10.31%       0.51%         7.11%       6.52%         2.66%       2.4%         3.3%       2.99%         17.54%       17.4%         29.5%       27.64%         15.94%       15.56%         5.23%       4.95%         21.91%       22.07% |

uth Weldon East Laurinburg Pittsboro Swansboro Washington Bayboro Rockingham Taylorsville Andrew Wadesboro Mayodan Ruth Castalia Cricket Bowmore Middlesex Browing Intercultural Institute Scheville Rhodhiss East Spencer Seven Devils Black Mountain Washingt for Confertual Ministry Recopyright 2011, Intercultural Institute for Contextual Ministry Becopyright 2011, Intercultural Institute for Contextual Ministry Recopyright 2011, Intercultural Institute for Contextual Ministry

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

| MEDIUM                         | 0-3    | 3-7    | 7-10   | MEDIUM                           | 0-3    | 3-7    | 7-10 |
|--------------------------------|--------|--------|--------|----------------------------------|--------|--------|------|
|                                | MILES  | MILES  | MILES  |                                  | MILES  | MILES  | MILE |
| Radio Drive Time Quntiles      |        |        |        | TV Prime Time Quntiles (fifths / |        |        |      |
| (fifths / 20%)                 |        |        |        | 20%)                             |        |        |      |
| Drive Time I & II (Heavy)      | 3.14%  | 3.12%  | 3.12%  | Prime Time I & II (Heavy)        | 4.18%  | 3.95%  | 3.94 |
| Drive Time III (Medium)        | 0.5%   | 0.7%   | 0.77%  | Prime Time III (Medium)          | 2.02%  | 2.1%   | 2.05 |
| Radio IV & V (Light)           | 2.36%  | 2.29%  | 2.34%  | Prime Time IV & V (Light)        | 4.44%  | 5.21%  | 5.94 |
| Radio Media Quntiles (fifths / |        |        |        | TV Early/Late Fringe Quntiles    |        |        |      |
| 20%)                           |        |        |        | (fifths / 20%)                   |        |        |      |
| Radio I & II (Heavy)           | 7.4%   | 7.16%  | 7.5%   | Fringe I & II (Heavy)            | 43.22% | 41.53% | 41.4 |
| Radio III (Medium)             | 3.84%  | 4.13%  | 4.38%  | Fringe III (Medium)              | 54.6%  | 54.27% | 54.6 |
| Radio IV & V (Light)           | 2.73%  | 3.2%   | 3.21%  | Fringe IV (Light)                | 54.75% | 55.32% | 55.9 |
| Cable TV Quntiles (fifths /    |        |        |        | TV All Day Quntiles (fifths /    |        |        |      |
| 20%)                           |        |        |        | 20%)                             |        |        |      |
| Cable I & II (Heavy)           | 10.29% | 11.24% | 11.63% | All Day I & II (Heavy)           | 14.14% | 12.98% | 12.6 |
| Cable III (Medium)             | 3.85%  | 3.77%  | 4.02%  | All Day III (Medium)             | 23.55% | 23.75% | 24.4 |
| Cable IV & V (Light)           | 37.26% | 35.17% | 33.84% | All Day IV (Light)               | 13.46% | 12.33% | 11.7 |
|                                |        |        |        |                                  |        |        |      |



# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

| USAGE              | 0-3    | 3-7    | 7-10   |
|--------------------|--------|--------|--------|
|                    | MILES  | MILES  | MILES  |
| Day-time Radio     |        |        |        |
| Listeners          |        |        |        |
| Dayparts [summary] | 12.38% | 12.97% | 12.62% |
| 6:00am - 10:00am   | 18.27% | 16.57% | 14.85% |
| 10:00am - 3:00pm   | 8.55%  | 6.98%  | 6.02%  |
| 3:00pm - 7:00pm    | 13.07% | 13.22% | 13.2%  |
| 7:00pm - Midnight  | 15%    | 14.92% | 13.72% |
| Midnight - 6:00am  | 8.01%  | 6.61%  | 5.72%  |
| Weekend Radio      |        |        |        |
| Listeners          |        |        |        |
| Dayparts [summary] | 11.95% | 13.12% | 13.4%  |
| 6:00am - 10:00am   | 4.13%  | 4.27%  | 4%     |
| 10:00am-3:00pm     | 7.18%  | 6.05%  | 5.21%  |
| 3:00pm - 7:00pm    | 6.48%  | 6.54%  | 6.31%  |
| 7:00pm - Midnight  | 9.08%  | 8.76%  | 8.76%  |
| Midnight - 6:00am  | 13.26% | 11.97% | 10.85% |

| 0-3    | 3-7   | 7-10  |
|--------|---|---|
| MILES  | MILES   | MILES   |
|        |   |   |
| 6.27%  | 7.37%   | 7.36%   |
| 7.81%  | 8.01%   | 8.08%   |
| 7.96%  | 8.72%   | 9.18%   |
| 20.55% | 22.95%  | 23.96%  |
| 23.96% | 26.48%  | 27.6%   |
| 30.65% | 29.39%  | 28.62%  |
| 39.61% | 40.81%  | 40.93%  |
| 2.93%  | 2.68%   | 2.5%  |
|        | MILES         6.27%         7.81%         7.96%         20.55%         23.96%         30.65%         39.61% | MILES         MILES           6.27%         7.37%           7.81%         8.01%           7.96%         8.72%           20.55%         22.95%           23.96%         26.48%           30.65%         29.39%           39.61%         40.81% |

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

| TV VIEWERS | 0-3    | 3-7    | 7-10   | <b>TV VIEWERS</b> | TV VIEWERS 0-3      | TV VIEWERS 0-3 3-7         |
|------------|--------|--------|--------|-------------------|---------------------|----------------------------|
|            | MILES  | MILES  | MILES  |                   | MILES               | MILES MILES                |
| Weekday    |        |        |        | Weekend           | Weekend             | Weekend                    |
| 6-7am      | 15.71% | 15.9%  | 15.29% | Sat: 7-10am       | Sat: 7-10am 18.54%  | Sat: 7-10am 18.54% 18.03%  |
| 7-9am      | 23.38% | 22.9%  | 21.69% | Sat: 10am-1pm     | Sat: 10am-1pm 7.22% | Sat: 10am-1pm 7.22% 7.74%  |
| 9am-12noon | 16.72% | 19.28% | 20.13% | Sat: 1-4pm        | Sat: 1-4pm 24.5%    | Sat: 1-4pm 24.5% 24.29%    |
| 12noon-4pm | 7.24%  | 7.21%  | 7.47%  | Sat: 4-6pm        | Sat: 4-6pm 6.64%    | Sat: 4-6pm 6.64% 6.42%     |
| 4-6pm      | 48.8%  | 46.69% | 45.93% | Sat: 6-7pm        | Sat: 6-7pm 1.94%    | Sat: 6-7pm 1.94% 2.1%      |
| 6-7pm      | 16.5%  | 17.93% | 18.98% | Sat: 7-8pm        | Sat: 7-8pm 0.65%    | Sat: 7-8pm 0.65% 0.83%     |
| 7-7:30pm   | 1.42%  | 1.63%  | 1.52%  | Sat: 8-11pm       | Sat: 8-11pm 7.81%   | Sat: 8-11pm 7.81% 8.01%    |
| 7:30-8pm   | 10.01% | 10.3%  | 10.31% | Sat: 11pm-1am     | Sat: 11pm-1am 5.39% | Sat: 11pm-1am 5.39% 5.02%  |
| 8-11pm     | 6.27%  | 7.37%  | 7.36%  | Sat: 1am-7pm      | Sat: 1am-7pm 27.41% | Sat: 1am-7pm 27.41% 26.41% |
| 11pm-12am  | 30.94% | 32.67% | 33.19% | Sun: 7-10am       | Sun: 7-10am 1.83%   | Sun: 7-10am 1.83% 2%       |
| 11pm-1am   | 39.61% | 40.81% | 40.93% | Sun: 10am-1pm     | Sun: 10am-1pm 5.1%  | Sun: 10am-1pm 5.1% 5.82%   |
| 1-6am      | 34.13% | 31.71% | 29.64% | Sun: 1-4pm        | Sun: 1-4pm 4.75%    | Sun: 1-4pm 4.75% 5.42%     |
|            |        |        |        | Sun: 4-7pm        | Sun: 4-7pm 10.42%   | Sun: 4-7pm 10.42% 11.79%   |
|            |        |        |        | Sun: 7-11pm       | Sun: 7-11pm 7.96%   | Sun: 7-11pm 7.96% 8.72%    |
|            |        |        |        | Sun: 11pm-1am     | Sun: 11pm-1am 3.22% | Sun: 11pm-1am 3.22% 3.83%  |
|            |        |        |        | Sun: 1-7am        | Sun: 1-7am 17.95%   | Sun: 1-7am 17.95% 19.55%   |

Arapahoe Richlands Eincolnton Lenoir Varnamtown Harrells Madison Polkville Royal Pines Lexingle Wainut Creek Pantego Macclesfield Webster Speed Pleasant Garden Intercultural Institute ad Island Burlington Trent Woods Connelly Springs Kure Beach Norman For Confectual Ministry Confectual Ministry Mesic Gast 59 Copyright 2011, Intercultural Institute for Contextual Ministry

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



## Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

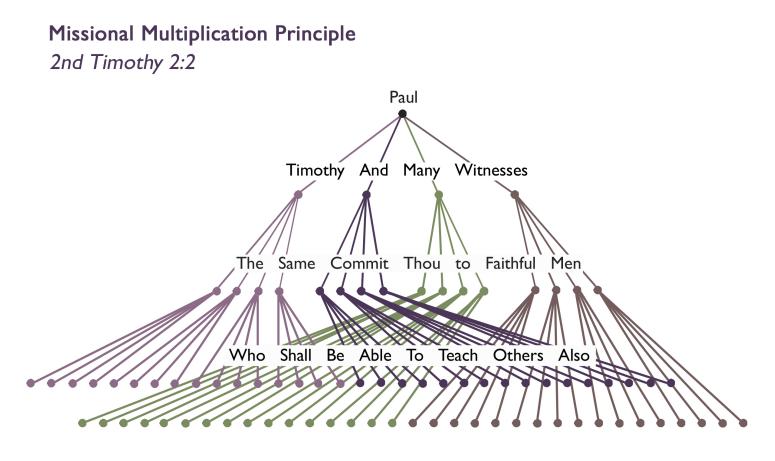
- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Skewville Canten Robbins Spruce Pine Nashville Kirkland Cameron West Canton Chapel Hill Cullowhe ake Norman of Catawba Red Springs Roxobel South Rosemary Morehead Mest Jefferson Macon Unite East Flat Rock Black Creek Hobgood Grifton Myrtle Grove Sneads Ferry Joi Confectual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry Ocopyright 2011, Intercultural Institute for Contextual Ministry Valley Hill Bayshore Carv Belbayen Oakboro White

## **Biblical Missional Multiplication**

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.



Prings High Shoals East Spencer Altamahaw Woodlawn Flat Rock Rockingham Pollocksville Havesville Example Mineral Springs Fremont Erwin Louisburg Randleman Pembra Stapley Carrboro Kirkland Swepsonville Rowland Aulander South Weldon Black Creek Conov for Contextual Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Proceedings Autryville Harrisburg Lake Norman of Catawba Ben 62

## **Establishing Redemptive Relationships**

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

#### **Communication Steps**

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



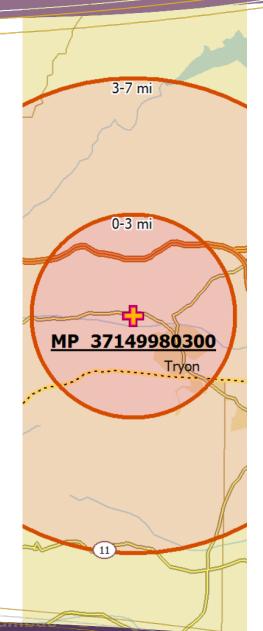


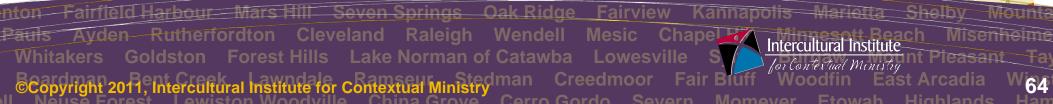
#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org





### Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



### **APPENDIX: BCNC Churches by Distance**

|    | CHURCH                                | ADDRESS   | DISTANCE | WRSHP AVG | IICM CGR          |
|----|---------------------------------------|---|----------|-----------|-------------------|
| 1  | Tryon First - Tryon                   | 125 Pacolet St                                    | 0.80 mi  | 138       | Plateauing        |
| 1  | , , , , , , , , , , , , , , , , , , , | Tryon, NC 28782                                   | 0.00 111 |           | Flateauling       |
| 2  | Victory Baptist Church                | 208 Blanton St<br>Columbus, NC 28722              | 4.49 mi  | 26        | Insufficient Data |
| 3  | Fork Creek - Saluda                   | 4011 Fork Creek Rd<br>Saluda, NC 28773            | 4.83 mi  | 0         | Insufficient Data |
| 4  | Saluda First - Saluda                 | 213 Henderson St<br>Saluda, NC 28773              | 4.83 mi  | 67        | Plateauing        |
| 5  | Mountain Page - Saluda                | 2010 Mountain Page Rd<br>Saluda, NC 28773         | 4.83 mi  | 0         | Insufficient Data |
| 6  | Warrior Mountain - Saluda             | 3520 Howard Gap Rd<br>Saluda, NC 28773            | 4.83 mi  | 25        | Declining         |
| 7  | Tryon Second - Tryon                  | 76 McDonald St<br>Tryon, NC 28782                 | 5.79 mi  | 33        | Growing           |
| 8  | Morgan Chapel - Tryon                 | 2850 Hunting Country Rd<br>Tryon, NC 28782        | 5.79 mi  | 53        | Declining         |
| 9  | Peniel - Tryon                        | 5360 Peniel Rd<br>Tryon, NC 28782                 | 5.79 mi  | 112       | Declining         |
| 10 | Beulah - Tryon                        | 140 Beulah Church Rd<br>Tryon, NC 28782           | 5.79 mi  | 86        | Declining         |
| 11 | Hickory Grove - Columbus              | 368 Hickory Grove Church Rd<br>Columbus, NC 28722 | 7.40 mi  | 124       | Plateauing        |
| 12 | Green Creek First -<br>Columbus       | 534 Coxe Rd<br>Columbus, NC 28722                 | 7.40 mi  | 142       | Declining         |
| 13 | Pacolet Hills - Columbus              | 480 Jackson Grove Rd<br>Columbus, NC 28722        | 7.40 mi  | 15        | Declining         |
| 14 | Midway - Columbus                     | 2101 NC 108 Hwy E<br>Columbus, NC 28722           | 7.40 mi  | 244       | Growing           |
| 15 | Emmanuel - Columbus                   | 516 Fox Mountain Rd<br>Columbus, NC 28722         | 7.40 mi  | 73        | Plateauing        |

igh Shoals Kingstown Robbins Sherrills Ford Farmville Bent Creek Grover Carolina Beach Whitakers F Woodlawn China Grove Bessemer City Patterson Springs South Roser Intercultural Institute a Bayshore Wesley Chapel Wentworth Stokesdale Fairmont Eastover Intercultural Institute Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **APPENDIX: BCNC Churches by Distance - Continued**

|    | CHURCH                                     | ADDRESS  | DISTANCE | WRSHP AVG | IICM CGR          |
|----|--|--|----------|-----------|-------------------|
| 16 | Columbus - Columbus                        | 45 Houston Rd<br>Columbus, NC 28722              | 7.40 mi  | 89        | Plateauing        |
| 17 | Crossroads - Zirconia                      | 115 Smyre Rd<br>Zirconia, NC 28790               | 9.28 mi  | 0         | Insufficient Data |
| 18 | Upward - Flat Rock                         | 935 Upward Rd<br>Flat Rock, NC 28731             | 9.94 mi  | 39        | Declining         |
| 19 | Mountain View P - Mill Spring              | 2837 Lake Adger Rd<br>Mill Spring, NC 28756      | 10.54 mi | 19        | Growing           |
| 20 | Cane Creek - Mill Springs                  | 365 Highway 9 N<br>Mill Spring, NC 28756         | 10.54 mi | 33        | Plateauing        |
| 21 | Big Level - Mill Springs                   | 4940 Big Level Rd<br>Mill Spring, NC 28756       | 10.54 mi | 141       | Plateauing        |
| 22 | Coopers Gap - Mill Spring                  | 730 Cooper Gap Rd<br>Mill Spring, NC 28756       | 10.54 mi | 124       | Plateauing        |
| 23 | Pea Ridge - Mill Spring                    | 8732 NC 108 Hwy. E<br>Mill Spring, NC 28756      | 10.54 mi | 71        | Plateauing        |
| 24 | Mill Spring First - Mill Spring            | 4320 E NC Hwy 108 E<br>Mill Spring, NC 28756     | 10.54 mi | 102       | Plateauing        |
| 25 | Polk Bapt Spanish Mission - Mill<br>Spring | 7253 Highway 9 N 9N<br>Mill Spring, NC 28756     | 10.54 mi | 22        | Growing           |
| 26 | Faith - Mill Spring                        | 265 Highway 9 N<br>Mill Spring, NC 28756         | 10.54 mi | 35        | Plateauing        |
| 27 | Faith Temple - Mill Spring                 | 662 Mountain Range Rd<br>Mill Spring, NC 28756   | 10.54 mi | 54        | Declining         |
| 28 | Silver Creek - Mill Spring                 | 4391 Silver Creek Rd<br>Mill Spring, NC 28756    | 10.54 mi | 100       | Declining         |
| 29 | Mud Creek Mission - East Flat<br>Rock      | 104 Mine Gap Rd<br>East Flat Rock, NC 28726      | 10.66 mi | 7         | Insufficient Data |
| 30 | East Flat Rock First - East Flat<br>Rock   | 2227 Spartanburg Hwy<br>East Flat Rock, NC 28726 | 11.10 mi | 263       | Declining         |

Seven Lakes Dallas McDonald Avery Creek McAdenville Clemmons Princeville Sharpsburg Taylorsville Harrellsville Harrells Surf City Vann Crossroads McLeansville Apex Spring Lakes Maysville Aulander Pinebluff Macclesfield Staley Barker for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **APPENDIX: BCNC Churches by Distance - Continued**

|    | CHURCH                                 | ADDRESS  | DISTANCE | WRSHP AVG | IICM CGR          |
|----|--|--|----------|-----------|-------------------|
| 31 | Bob's Creek - Zirconia                 | 1756 Bobs Creek Rd<br>Zirconia, NC 28790             | 12.01 mi | 0         | Insufficient Data |
| 32 | Wayside - Flat Rock                    | 1548 Airport Rd<br>Hendersonville, NC 28792          | 12.17 mi | 34        | Growing           |
| 33 | Gethsemane - Hendersonville            | 1315 Old Spartanburg Rd<br>Hendersonville, NC 28792  | 12.32 mi | 106       | Growing           |
| 34 | Mud Creek - Hendersonville             | 403 Rutledge Dr<br>Hendersonville, NC 28739          | 12.69 mi | 2,692     | Growing           |
| 35 | Barker Heights - Hendersonville        | 210 Glover St<br>Hendersonville, NC 28792            | 12.87 mi | 45        | Growing           |
| 36 | Living Water - Hendersonville          | 1284 Sugarloaf Rd<br>Hendersonville, NC 28792        | 13.14 mi | 467       | Growing           |
| 37 | Mount Moriah - Hendersonville          | 635 Gilliam Mountain Rd<br>Hendersonville, NC 28792  | 13.27 mi | 153       | Plateauing        |
| 38 | Kings Grove - Hendersonville           | 3034 Pace Rd<br>Hendersonville, NC 28792             | 13.32 mi | 0         | Insufficient Data |
| 39 | Berea - Hendersonville                 | 626 Berea Church Rd<br>Hendersonville, NC 28739      | 13.55 mi | 0         | Insufficient Data |
| 40 | Mountain Valley - Zirconia             | 65 Mountain Valley Cemetery Rd<br>Zirconia, NC 28790 | 13.66 mi | 105       | Plateauing        |
| 41 | Contemporary First -<br>Hendersonville | 429 Harris St<br>Hendersonville, NC 28792            | 13.67 mi | 0         | Insufficient Data |
| 42 | Cedar Springs - Hendersonville         | 4196 Green River Rd<br>Zirconia, NC 28790            | 13.67 mi | 0         | Insufficient Data |
| 43 | Main Street - Hendersonville           | 202 S Main St<br>Hendersonville, NC 28792            | 13.71 mi | 75        | Growing           |
| 44 | Bat Cave - Hendersonville              | 5095 Chimney Rock Rd<br>Hendersonville, NC 28792     | 13.76 mi | 300       | Plateauing        |
| 45 | Fruitland - Hendersonville             | 150 College St<br>Hendersonville, NC 28792           | 13.76 mi | 173       | Plateauing        |

Pollocksville Fremont Como Bogue Bayboro Bald Head Island Swannanoa Bethel Pink Hill Rutherford Broadway Hot Springs Thomasville Winston-Salem Fearrington Wood And Robbins Orrum Spruce Pink Iorrisville Skippers Corner Waxhaw Kings Mountain Red Springs Navass (Sourtextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry



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