

# MissionSite

top unreached locations



WAYNESVILLE, NC

CENSUS TRACT: 37087981000

REGION: Region 9: Mountains

COUNTY: Haywood

SITESCAPE: Townscape

DENSITY PATTERN: K

**Multiply**  
CONGREGATIONAL  
REPRODUCTION

In partnership with the:



**Intercultural Institute**  
*for Contextual Ministry*



# MissionSite (TM) Table of Contents

1	Site Location Summary	3
2	Spirituality Indicators	11
3	Current Demographic Summary	15
4	Projected Demographic Summary	20
5	Ethnographic Summary	25
6	Unreached Households by Lifestyle Segment	30
7	Identifying Focus Groups in this Location	35
8	Potential Cultural Bridges	36
9	Potential Cultural Barriers	42
10	Potential Cultural Themes	45
11	Potential Shared Places	47
12	Potential Shared Projects	49
13	Communication Media Content	51
14	Communication Media Usage	55
15	Using the Bridges, Barriers, Themes, etc.	59
16	Biblical Missional Multiplication	61
17	Establishing Redemption Relationships	62
18	Your MissionSite and the Missional Suite	63
19	Notes and Sources	65
20	Appendix: BCNC Churches by Distance	66

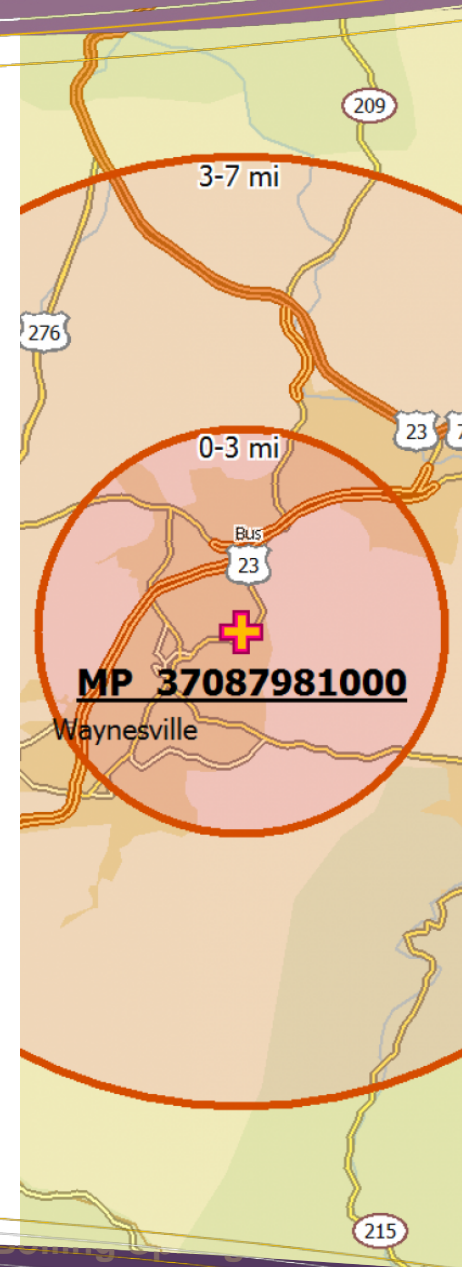




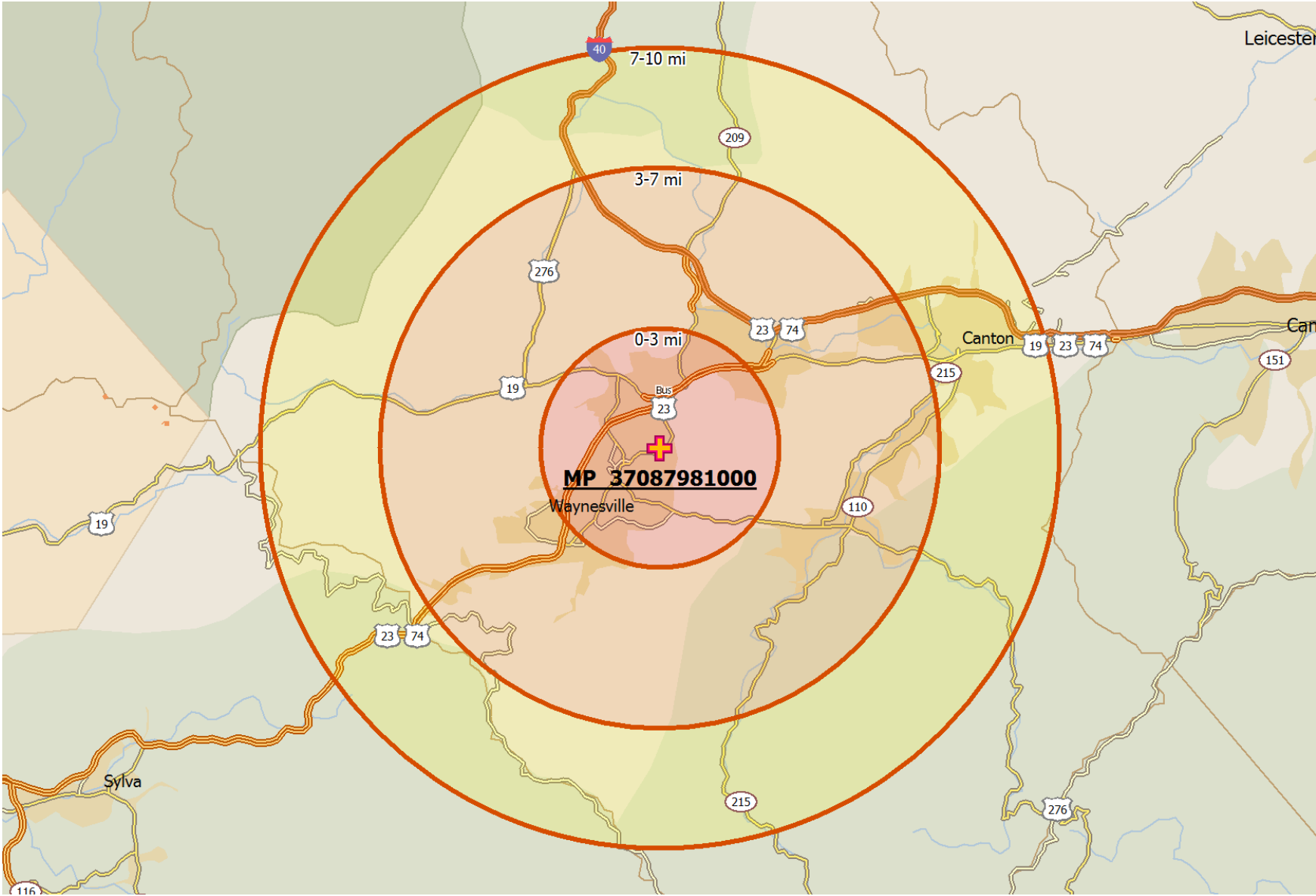
## Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the [MissionalCyclopedia.org](http://MissionalCyclopedia.org) site.

	Location Typography	CODE	LOCATION
1	Region	3709	Region 9: Mountains
3	County Location	37087	Haywood
4	Zipcode	28786	Haywood
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.2	Medium Towns
7	Sitescape Subgroup	2.24	Medium towns adjacent to a medium town
8	Sitescape Density Pattern	K	50000-50000-50000



# Site Location Summary - Map of the Site Location





# Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	1	Metro
2	Urban Influence	2	Small-in a metro area with fewer than 1 million residents
3	Rural / Urban Continuum	2	County in metro area of 250,000 to 1 million population
4	NCHS Rural Urban Codes	3	Medium Metro - counties in a metropolitan statistical area of 250,000 to 999,999 population
5	NCES Urban Centric Locale Codes	22	Suburb: Midsize: Territory outside a principal city and inside an urbanized area with population less than 250,000 and greater than or equal to 100,000.
6	IICM RUCA Values Index	100	Metropolitan core commuting: No additional code
7	ERS RUCA Commuting Value	1	Metropolitan area core: primary flow within an urbanized area
8	Percent Commuting to Metro	0	Percent commuting from non metro to metro areas

# Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	14,889	24,617	14,363
2010 Households	6,975	10,917	6,536
2010 Group Quarters Population	491	365	110

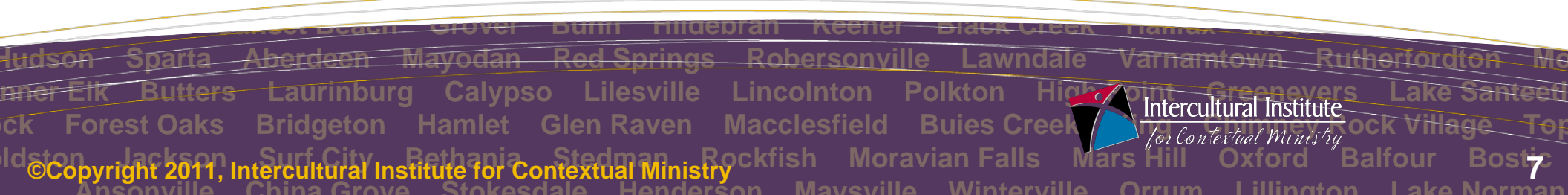
BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	26	27	20
Language Diversity National Index	15	9	11
Foreign Born Diversity National Index	57	63	26
Ancestry Diversity National Index	87	88	82
Racial Diversity National Index	13	8	12

# Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the [MissionalCyclopedia.org](http://MissionalCyclopedia.org) website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	1	True
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	0	False
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	1	True

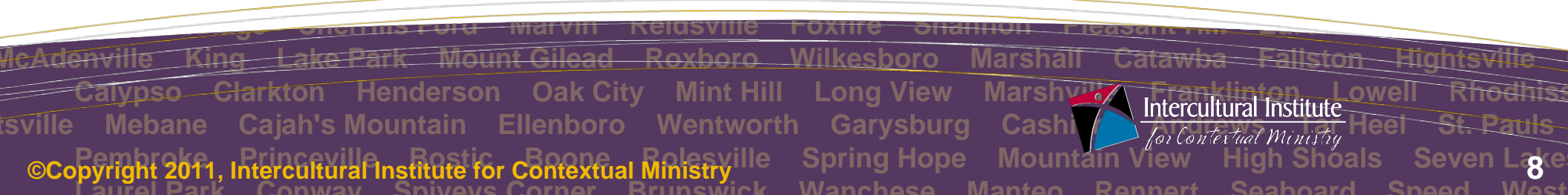




# Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	584	8.37%
Mainstay Communities	Established, Diverse Households	1,728	24.77%
Working Communities	Blue-collar, Working Families	3,230	46.31%
Country Communities	Rural, Agri. & Mining Families	711	10.19%
Aspiring Communities	Young Singles / Aspiring-Multihousing	254	3.64%
Urban Communities	High Density, Inner-city Neighborhoods	470	6.74%



# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

## *Issues for Your Consideration*

1. The SITESCAPE category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

# Using the Site Location Summary

## *Issues for Your Consideration - continued*

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at [MissionalCyclopedia.org](http://MissionalCyclopedia.org) for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?



# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	16,742	4,735	28.28%
Unreached %	64.65%	67.88%	104.99
Religious But NOT Evangelical HH	3,598	1,036	28.8%
Religious But NOT Evangelical %	13.89%	14.86%	106.93
Spiritual But NOT Relig or Evang HH	3,215	897	27.9%
Spiritual But NOT Relig or Evang %	12.42%	12.86%	103.6
Not Evangelical, Not Interested HH	9,931	2,802	28.21%
Not Evangelical, Not Interested %	38.35%	40.17%	104.74



# Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of BCNC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

<b>ECCLESCAPE: CHURCHES</b>	<b>COUNTY</b>	<b>3 MILE RING</b>	<b>PERCENT &amp; INDEX</b>
Num of BCNC Churches	65	10	15.38%
Active BCNC Attenders	7,272	1,644	22.61%
Active Evangelical Households	5,452	1,336	24.5%
Active Evangelical Percent	21.05%	19.15%	90.95
Inactive Evangelical Households	3,701	906	24.49%
Inactive Evangelical Percent	14.29%	12.99%	90.91
# New Churches Needed	0	0	0%



# Spirituality Indicators - 30 Closest BCNC Churches

The table below lists the 30 closest BCNC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

CHURCHES	DIST.	WRSHP AVG	IICM CGR	CHURCHES	DIST.	WRSHP AVG	IICM CGR
1 East Waynesville - Waynesville	0.28 mi	62	Growing	16 Fairview Missionary - Waynesville	3.76 mi	35	Growing
2 Richland Missionary - Waynesville	0.79 mi	18	Declining	17 Emmanuel - Clyde	3.89 mi	37	Plateauing
3 Barberville - Waynesville	1.10 mi	99	Declining	18 Grandview - Waynesville	4.05 mi	66	Declining
4 Waynesville First - Waynesville	1.11 mi	401	Plateauing	19 Clyde First - Clyde	4.31 mi	98	Growing
5 Ratcliffe Cove - Waynesville	1.60 mi	84	Declining	20 New Beginning Baptist Church	4.63 mi	0	Insufficient Data
6 Calvary Road - Waynesville	1.85 mi	225	Growing	21 Antioch - Waynesville	4.94 mi	313	Declining
7 Ninevah - Waynesville	1.93 mi	144	Declining	22 Bethel - Canton	5.13 mi	587	Growing
8 Hazelwood - Waynesville	2.02 mi	184	Growing	23 Iglesia Bautista Casa De Dios	5.13 mi	11	Insufficient Data
9 Woodland - Clyde	2.25 mi	243	Growing	24 Pleasant Balsam - Waynesville	5.16 mi	93	Declining
10 Lake Junaluska First - Clyde	2.40 mi	184	Plateauing	25 Riverside - Waynesville	5.33 mi	207	Declining
11 Allens Creek - Waynesville	3.09 mi	356	Plateauing	26 Jonathan Valley - Waynesville	5.60 mi	56	Plateauing
12 The Gathering in the Mountain - Waynesville	3.11 mi	5	Plateauing	27 Rehoboth - Waynesville	5.74 mi	131	Plateauing
13 Camp Branch Missionary - Waynesville	3.13 mi	56	Declining	28 Hemphill - Waynesville	5.89 mi	54	Plateauing
14 Green Valley - Waynesville	3.44 mi	53	Declining	29 Red Bank - Waynesville	6.25 mi	36	Growing
15 Dellwood - Waynesville	3.48 mi	228	Plateauing	30 Crestview - Canton	6.27 mi	254	Plateauing



# Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

## *Issues for Your Consideration*

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
3. The list of churches on page 13 only includes BCNC churches. You will need to take other churches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

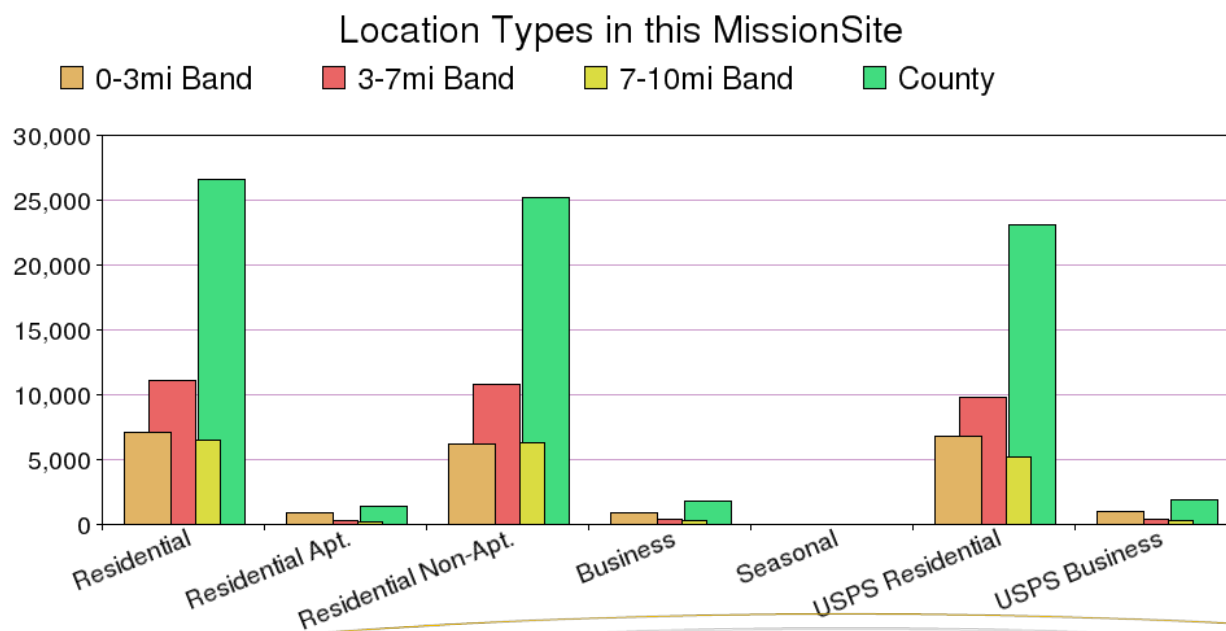


# Current Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	46,942	13,910	29.63%
2000 Population	54,033	14,526	26.88%
2010 Population	57,329	14,889	25.97%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	19,212	5,867	30.54%
2000 Households	23,100	6,439	27.87%
2010 Households	25,896	6,975	26.93%



Location Type	0-3mi Band
Residential	7,099
Residential Apt.	862
Residential Non-Apt.	6,237
Business	866
Seasonal	1
USPS Residential	6,794
USPS Business	1,039

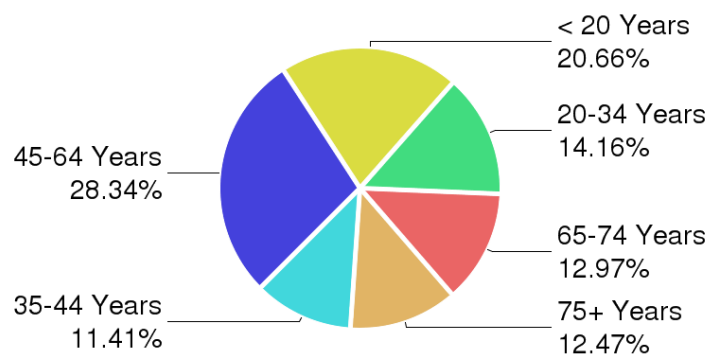
# Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	4.29%	3.91%	91.14
4-5 Years	2.14%	1.79%	83.64
6-8 Years	3.21%	2.82%	87.85
9-11 Years	3.27%	3.06%	93.58
12-13 Years	2.22%	2.33%	104.95
14-17 Years	4.55%	4.39%	96.48
18-19 Years	2.3%	2.34%	101.74
0-5 Years	6.43%	5.7%	88.65
6-12 Years	7.59%	7.05%	92.89
13-19 Years	7.95%	7.91%	99.5
< 20 Years	21.97%	20.66%	94.04
20-34 Years	15.29%	14.16%	92.61
35-44 Years	12.17%	11.41%	93.76
45-64 Years	28.82%	28.34%	98.33
65-74 Years	11.72%	12.97%	110.67
75+ Years	10.03%	12.47%	124.33
Median Age	45	48	104.87
Median Age (Male)	43	45	104.53
Median Age (Female)	47	50	104.95

Age Group Percentages



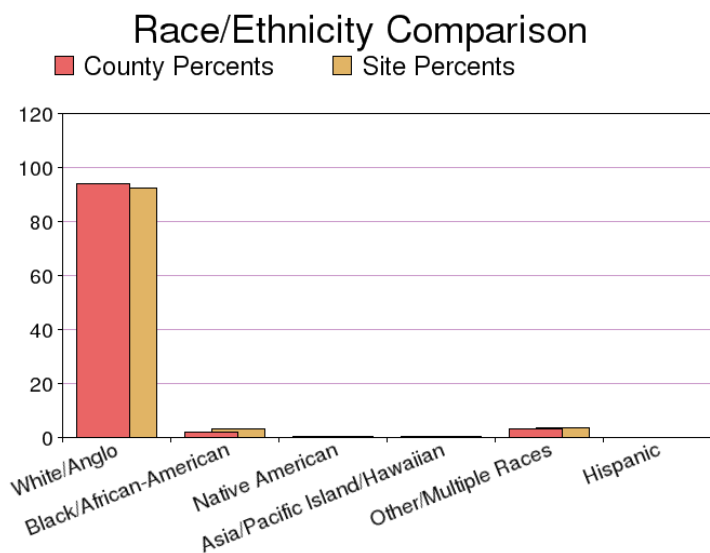


# Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	93.84%	92.32%	98.37
Black, African-American	1.94%	3.38%	174.33
Native American	0.57%	0.53%	93.88
Asian	0.33%	0.3%	90.12
Pacific Island, Hawaiian	0.04%	0.04%	110.01
Other/Multiple Races	3.29%	3.44%	104.53
Hispanic	0%	2.75%	0



Education of Adults (25 yrs+)			
Total Adults over age 25 years.	41,661	11,026	
Less than 9th Grade	4.65%	5.23%	88.85
No High School Diploma	11.85%	11.84%	100.14
High School Graduate	30.74%	26.9%	114.28
Some College, no degree	22.01%	21.35%	103.1
Associate Degree	11.56%	10.58%	109.27
College Degree	13.24%	16.32%	81.15
Graduate/Prof. degree	5.95%	7.79%	76.38

# Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< \$10,000	8.64%	9.02%	131.94
\$10,000 to \$19,999	14.22%	15.87%	111.59
\$20,000 to \$29,999	14.82%	15.51%	104.69
\$30,000 to \$49,999	22.66%	19.89%	87.74
\$50,000 to \$59,999	8.91%	7.6%	85.29
\$60,000 to \$69,999	6.5%	6.44%	99.05
\$70,000 to \$79,999	5.3%	5.68%	107.16
\$80,000 to \$89,999	4.2%	4.53%	107.93
\$90,000 to \$99,999	2.83%	3.01%	106.22
\$100,000 to \$124,999	5.42%	6.47%	119.35
\$125,000 to \$149,999	2.75%	2.22%	80.82
\$150,000 to \$199,999	2.05%	2.12%	103.29
\$200,000 to \$249,999	0.46%	0.5%	109.2
\$250,000 or more	1.24%	1.13%	91.37
Median Household	39,140	41,054	104.89
Average Household	53,894	53,499	99.27
Per Capita Household	24,707	25,230	102.12
Family/Non-Family Household Income			
Median Family Income	49,388	54,059	109.46
Average Family Income	64,302	67,068	104.3
Median Non-Family Income	21,616	22,282	103.08
Average Non-Family Income	31,305	28,824	92.07



# Current Demographic Summary

A current year demographic summary of household types, housing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			Index
% Family Households	68.46%	63.64%	92.96
Families with Children	27.56%	24.24%	87.98
Families without Children	40.9%	39.4%	96.32
Non-Family Households			
% Non-Family Households	31.54%	36.36%	115.27
Non-Families with Children	0.22	0.19	86.19
Non-Families without Children	31.33	36.17	115.47
Housing Units			Index
Total Housing Units	32,886	8,606	
Vacant percent	21.26%	18.95%	89.16
Owned percent	57.09%	52.28%	91.56%
Rented Percent	21.65%	28.77%	132.89
Households by Size			Index
Avg household size	2.18	2.06	94.5
Avg family hh size	2.67	2.61	97.75
Avg non-family hh size	1.09	1.11	101.83
Households By Count of Persons			Percent
One	7,185	2,270	31.59%
Two	11,105	2,940	26.47%
Three or Four	6,648	1,525	22.94%
Five+	958	240	25.05%

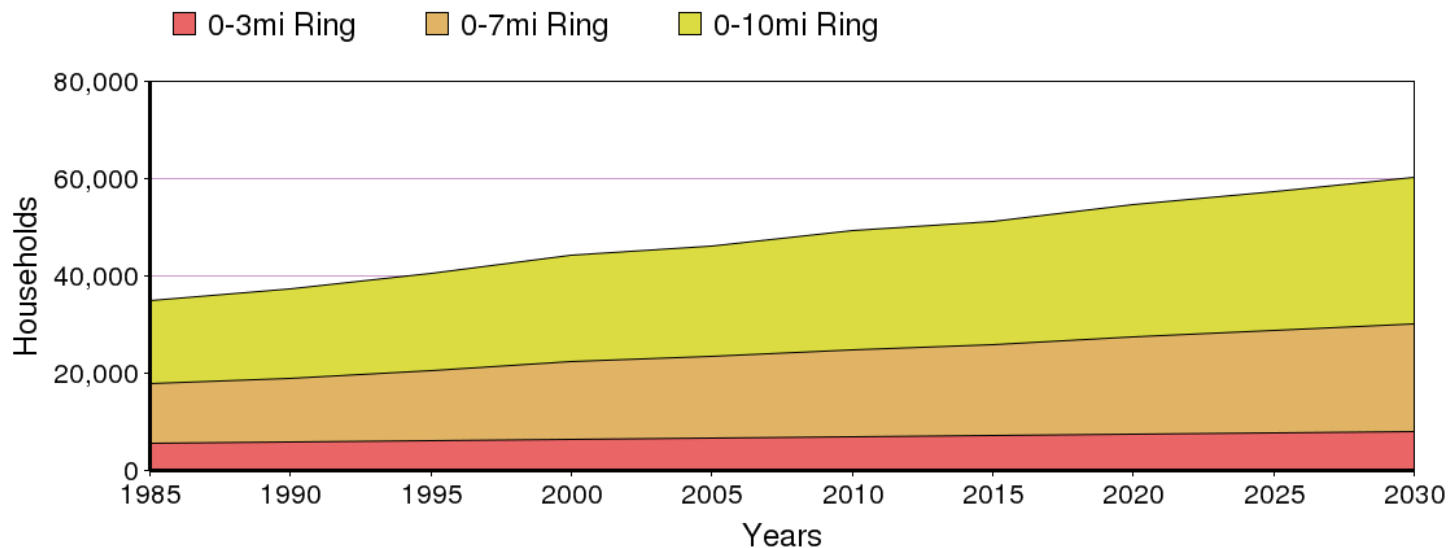
# Projected Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	46,942	13,910	29.63%
2000 Population	54,033	14,526	26.88%
2010 Population	57,329	14,889	25.97%
2015 Population	58,418	15,083	25.82%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	19,212	5,867	30.54%
2000 Households	23,100	6,439	27.87%
2010 Households	25,896	6,975	26.93%
2015 Households	26,926	7,206	26.76%

Household Change from 1985 to 2030





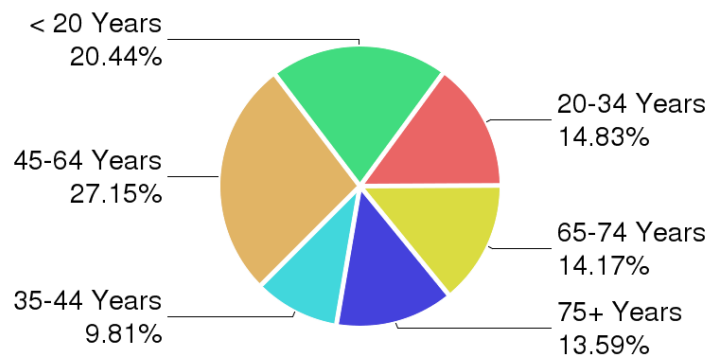
# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	3.91%	4.42%	113.04
4-5 Years	1.79%	1.78%	99.44
6-8 Years	2.82%	2.65%	93.97
9-11 Years	3.06%	2.92%	95.42
12-13 Years	2.33%	2.25%	96.57
14-17 Years	4.39%	4.16%	94.76
18-19 Years	2.34%	2.27%	97.01
0-5 Years	5.7%	6.19%	108.6
6-12 Years	7.05%	6.7%	95.04
13-19 Years	7.91%	7.54%	95.32
< 20 Years	20.66%	20.43%	98.89
20-34 Years	14.16%	14.83%	104.73
35-44 Years	11.41%	9.81%	85.98
45-64 Years	28.34%	27.14%	95.77
65-74 Years	12.97%	14.17%	109.25
75+ Years	12.47%	13.59%	108.98
Median Age	45	49	107.03
Median Age (Male)	43	46	105.65
Median Age (Female)	47	51	108.63

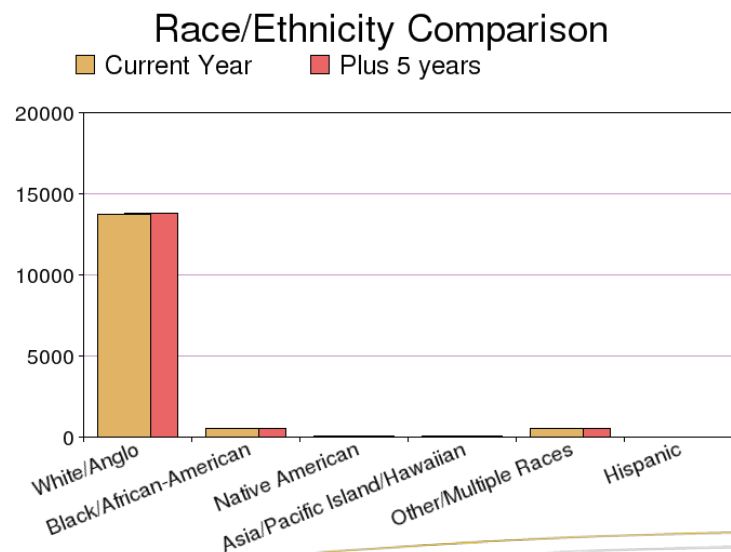
Projected Age Group Percentages



# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
<b>Race/Ethnicity</b>			
White, Anglo	92.32%	91.61%	99.24
Black, African-American	3.38%	3.75%	111.08
Native American	0.53%	0.61%	114.96
Asian	0.3%	0.36%	123.39
Pacific Island, Hawaiian	0.04%	0.04%	98.71
Other/Multiple Races	3.44%	3.62%	105.27
Hispanic	0%	0%	0

<b>Education of Adults (25 yrs+)</b>			
Total Adults over age 25 years.	11,026	11,150	
Less than 9th Grade	5.23%	3.81%	72.84
No High School Diploma	11.84%	10.8%	91.23
High School Graduate	26.9%	26.39%	98.09
Some College, no degree	21.35%	21.85%	102.33
Associate Degree	10.58%	11.56%	109.32
College Degree	16.32%	18.01%	110.38
Graduate/Prof. degree	7.79%	7.59%	97.39

# Projected Demographic Summary

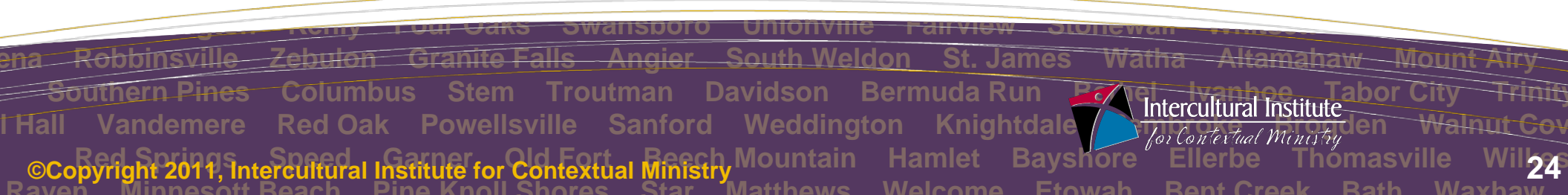
A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value given, assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
<b>Household Income</b>			
< \$10,000	9.02%	8.44%	93.56
\$10,000 to \$19,999	15.87%	15.18%	95.66
\$20,000 to \$29,999	15.51%	14.85%	95.72
\$30,000 to \$49,999	19.89%	18.72%	94.14
\$50,000 to \$59,999	7.6%	7.63%	100.45
\$60,000 to \$69,999	6.44%	6.37%	98.95
\$70,000 to \$79,999	5.68%	5.87%	96.31
\$80,000 to \$89,999	4.53%	5.01%	107.21
\$90,000 to \$99,999	3.01%	3.25%	107.86
\$100,000 to \$249,999	6.47%	7.56%	116.97
\$125,000 to \$149,999	2.22%	2.8%	126.14
\$150,000 to \$199,999	2.12%	2.36%	111.18
\$200,000 to \$249,999	0.5%	0.53%	105.09
\$250,000 or more	1.13%	1.28%	112.72
Median Household	41,054	43,624	106.26
Average Household	53,499	56,746	106.07
Per Capita Household	25,230	27,291	108.17
<b>Family/Non-Family Household Income</b>			
Median Family Income	54,059	59,537	110.13
Average Family Income	67,068	72,250	107.73
Median Non-Family Income	22,282	23,381	104.93
Average Non-Family Income	28,824	29,660	102.9

# Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
<b>Family Households</b>			
% Family Households	63.64%	63.21%	99.32
Families with Children	24.24	23.9	98.57
Families without Children	39.4	39.74	100.88
<b>Non-Family Households</b>			
% Non-Family Households	36.36%	36.79%	101.18
Non-Families with Children	0.19	0.17	101.18
Non-Families without Children	36.17	36.62	101.24
<b>Housing Units</b>			
Total Housing Units	8,606	8,890	103.3%
Vacant percent	18.95%	18.94%	99.95
Owned percent	52.28%	52.24%	99.93
Rented Percent	28.77%	28.82%	100.17
<b>Households by Size</b>			
Avg household size	2.06	2.03	98.54%
Avg family hh size	2.61	2.58	98.85%
Avg non-family hh size	1.11	1.07	96.4%
<b>Households By Count of Persons</b>			
One	2,270	2,369	104.36%
Two	2,940	3,082	104.83%
Three or Four	1,525	1,550	101.64%
Five+	240	205	85.42%





# Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the [MissionalCyclopedia.org](http://MissionalCyclopedia.org).

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Foreign Born Pop	270	306	226
Northern Europe	45	21	42
Western Europe	54	64	13
Southern Europe	1	11	4
Eastern Europe	51	11	3
Other Europe	0	0	0
Eastern Asia	2	17	5
So. Central Asia	8	5	0
SE Asia	21	29	11
Western Asia	0	0	0
Other Asia	0	0	0

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Eastern Africa	0	4	0
Middle Africa	4	0	0
Northern Africa	0	3	0
Southern Africa	0	0	0
Western Africa	0	0	0
Other Africa	0	0	0
Oceania	0	8	1
Caribbean	15	0	18
Central Amer.	63	76	118
South America	4	35	0
North America	2	22	11
Born at sea	0	0	0

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	14,177	19,421	11,782
Spanish	262	375	245
Other Indo-Euro language	256	222	111
French (incl. Patois, Cajun)	85	70	57
French Creole	0	0	0
Italian	0	12	0
Portuguese	1	13	0
German	131	74	49
Yiddish	0	6	0
Other West Germanic	0	6	5
A Scandinavian Language	0	2	0
Greek	0	0	0
Russian	0	8	0
Polish	12	26	0
Serbo-Croatian	8	0	0
Other Slavic Language	19	0	0
Armenian	0	0	0
Persian	0	0	0
Gujarathi	0	5	0
Hindi	0	0	0
Urdu	0	0	0

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
Other Indo-Euro	0	0	0
Asian/PI languages	0	0	0
Chinese	0	0	0
Japanese	7	11	5
Korean	0	14	4
Mon-Khmer, Cambodian	0	0	0
Miao, Hmong	0	0	0
Thai	11	0	10
Laotian	14	0	0
Vietnamese	0	0	24
Other Asian	0	0	0
Tagalog	0	0	15
Other Pacific Is	0	0	0
Other languages	6	11	0
Navajo	0	0	0
Other Native N. American	6	0	0
Hungarian	0	7	0
Arabic	0	0	0
Hebrew	0	0	0
African languages	0	4	0
Other unspecified	0	0	0

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Reporting ancestry	10,854	14,275	8,274
Arab	0	4	2
Armenian	0	0	0
Austrian	6	18	6
British	28	49	23
Canadian	1	20	5
Croatian	8	7	0
Czech	5	16	4
Czechoslovak	16	4	1
Danish	27	18	1
Dutch	194	311	247
English	1,464	1,841	1,043
European	99	157	61
Finnish	11	6	1
French (not Basque)	207	249	107
French Canadian	47	43	22
German	1,139	1,732	1,121
Greek	19	37	32
Hungarian	24	38	8
Iranian	0	0	0

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Irish	1,345	1,401	765
Italian	173	270	127
Lithuanian	0	18	5
Norwegian	91	108	25
Polish	114	152	52
Portuguese	16	16	3
Romanian	15	0	0
Russian	9	21	5
Scandinavian	1	19	9
Scotch-Irish	1,165	1,018	619
Scottish	349	468	222
Slovak	20	2	0
Subsaharan African	7	16	2
Swedish	71	105	42
Swiss	26	46	15
Ukrainian	15	10	2
US/American	2,908	4,580	2,687
Welsh	38	38	31
West Indian	23	2	1
Yugoslavian	25	0	6
Other	1,148	1,435	972

# Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

## *Issues for Your Consideration*

1. The Demoscope information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



# Using the Demographic Indicators

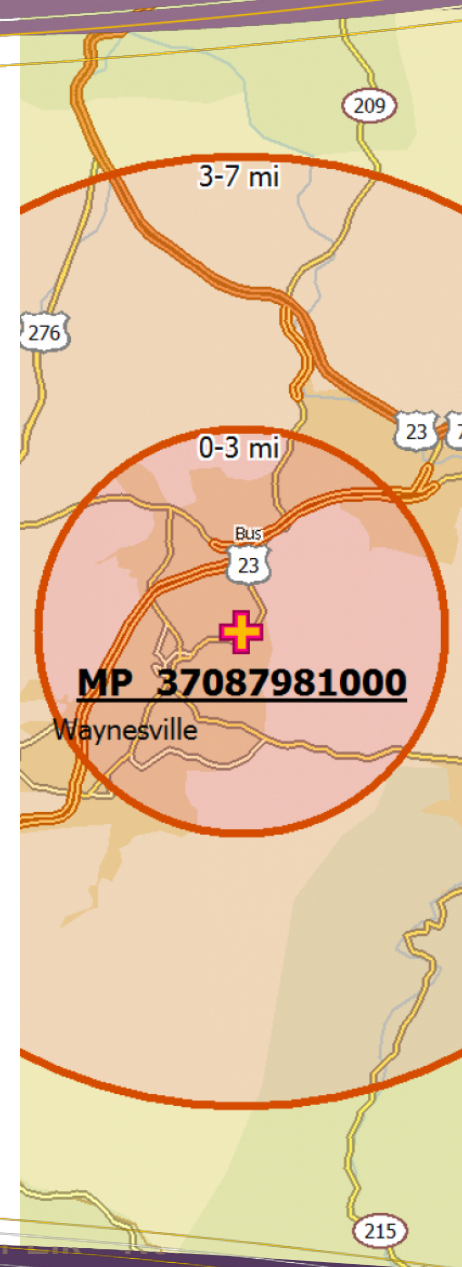
## *Issues for Your Consideration - continued*

4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

## Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangeliscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangeliscape report of your area you will want to purchase a TRIBALDEX report at [MissionalContext.org](http://MissionalContext.org). To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at [MissionalCulturescape.org](http://MissionalCulturescape.org).



# Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	6,975	100%	4,783	100%
<b>AFFLUENT SUBURBIA</b>	84	1.2%	60	1.25%
America's Wealthiest	20	0.29%	16	0.33%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	64	0.92%	44	0.92%
New Suburbia Fam.	0	0%	0	0%
<b>UPSCALE AMERICA</b>	500	7.17%	343	7.17%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	418	5.99%	281	5.87%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	20	0.29%	15	0.31%
Successful Urban Sprawl	62	0.89%	47	0.98%
<b>SM TOWN SUCCESS</b>	378	5.42%	293	6.13%
Successful Urban Sprawl	68	0.97%	47	0.98%
2nd City Homebodies	12	0.17%	48	1%
Prime Middle America	0	0%	8	0.17%
Urban Optimists	298	4.27%	0	0%
Family Convenience	0	0%	190	3.97%
Mid-Market Enterprise	0	0%	0	0%



# Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	6,975	100%	4,783	100%
<b>BLUE COLLAR BACKBONE</b>	216	3.1%	136	2.84%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	137	1.96%	83	1.74%
Lower Income Essentials	17	0.24%	11	0.23%
Small Town Endeavors	62	0.89%	42	0.88%
<b>AMER. DIVERSITY</b>	1,350	19.35%	960	20.07%
Ethnic Urban Mix	10	0.14%	7	0.15%
Urban Blues	45	0.65%	29	0.61%
Professional Urbanites	831	11.91%	601	12.57%
Urban Advancement	137	1.96%	92	1.92%
Amer. Great Outdoors	200	2.87%	128	2.68%
Mature America	127	1.82%	103	2.15%
<b>METRO FRINGE</b>	3,014	43.21%	2,074	43.36%
Steadfast Conservative	2,068	29.65%	1,417	29.63%
Moderate Conventionalists	89	1.28%	60	1.25%
Southern Blues	21	0.3%	15	0.31%
Urban Grit	0	0%	0	0%
Grass-Roots Living	836	11.99%	582	12.17%



# Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	6,975	100%	4,783	100%
REMOTE AMERICA	362	5.19%	220	4.6%
Hardy Rural Fam.	331	4.75%	201	4.2%
Rural Southern Living	6	0.09%	4	0.08%
Coal & Crops	25	0.36%	15	0.31%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	254	3.64%	186	3.89%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	129	1.85%	96	2.01%
Stable Careers	125	1.79%	90	1.88%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	349	5%	217	4.54%
Aspiring Hispania	160	2.29%	0	0%
Industrious Country Living	0	0%	109	2.28%
America's Farmland	120	1.72%	0	0%
Comfy Country Living	39	0.56%	73	1.53%
Small Town Connections	30	0.43%	23	0.48%
Hinterland Fam.	0	0%	12	0.25%



# Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	6,975	100%	4,783	100%
<b>STRUGGLING SOCIETIES</b>	320	4.59%	187	3.91%
Rugged Southern Style	320	4.59%	187	3.91%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	0	0%	0	0%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
<b>URBAN ESSENCE</b>	150	2.15%	107	2.24%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	0	0%	0	0%
Urban Diversity	118	1.69%	85	1.78%
New Generation Activists	32	0.46%	22	0.46%
Getting By	0	0%	0	0%
<b>VARYING LIFESTYLES</b>	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

# Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

## *Issues for Your Consideration*

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

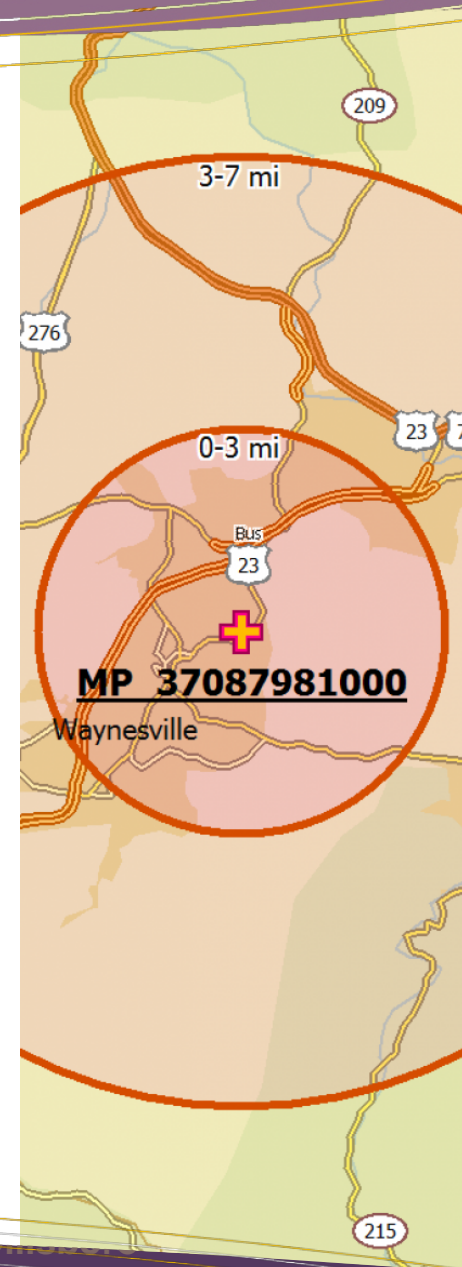
## Potential Cultural Bridges

Donald McGavran in his book, *The Bridges of God*, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, linguistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the community offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. *The Bridges of God*. Revised edition. (New York: Friendship Press, 1981).

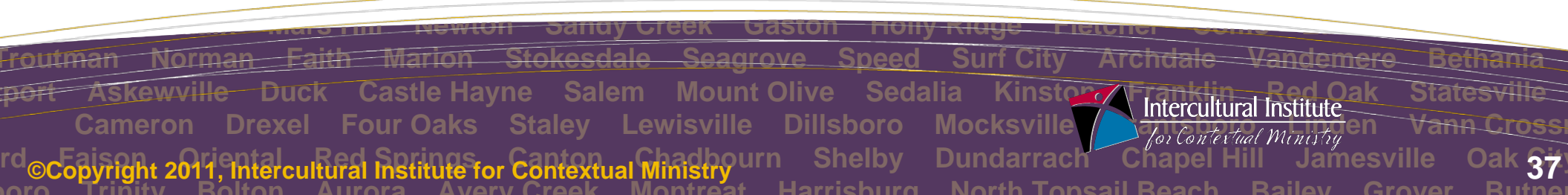


# Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
PC-HH Own	76%	76%	76%
Use Comp. for Internet/E-mail	56%	59%	58%
Internet Use: E-Mail	49%	49%	48%
Use Comp. for Comp. Games	39%	39%	39%
Use Comp. for Word Processing	38%	39%	38%
Use Comp. for Shopping	32%	34%	34%
Use Comp. for Digital Camera Photo Editing	31%	32%	32%
Use Comp. for Education	29%	29%	29%
Use Comp. for Banking	27%	29%	29%
HH Owns DVD Player	26%	28%	27%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Internet Use: News/ Weather	26%	26%	25%
Internet Use: Banking	22%	24%	23%
Use Comp. for News/Info./Data Service	22%	22%	21%
PC-Network-HH Has One	15%	16%	16%
Use Comp. for Accounting	13%	14%	14%
Use Comp. for Personal Financial Mngmnt	13%	14%	13%
Internet Use: Research/ Education	11%	11%	11%
HH Owns Video/Webcam	11%	10%	10%
Internet Use: Shopping: Gathered Info. for Shopping	11%	11%	11%
Use Comp. for Filing/DB Mngmnt	11%	12%	12%



# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Listening To Music	65%	65%	65%
Dining Out (Not Fast Food)	58%	57%	57%
Reading Books	55%	54%	53%
Card Games	42%	43%	43%
Gardening	38%	39%	39%
Cooking for Fun	35%	34%	34%
Go To A Beach/Lake	34%	35%	35%
Board Games	32%	33%	33%
Visit Museum	20%	19%	19%
Photography	19%	19%	19%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Any Ailment	70%	69%	69%
Gen./Fam. Practitioner	44%	43%	43%
Dentist	29%	28%	27%
Eye Dr.	24%	22%	21%
Backache	23%	22%	22%
Hypertension/High Blood Pressure	21%	20%	20%
High Cholesterol	19%	19%	18%
None Of These	18%	19%	19%
Any Arthritis	18%	18%	18%
Acid Reflux Disease (GERD)	15%	15%	14%





# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Concert	26.7%	25.58%	24.97%
Live Theater	20.25%	19.33%	18.54%
Live Theater Most Often	16.95%	16.28%	15.56%
Rock/Pop Concerts Most Often	13.17%	12.46%	12.33%
Dance Performance	8.29%	8%	7.68%
Comedy Club	7.26%	7.47%	7.35%
Movies: Action/Adventure	36.7%	37.18%	36.79%
Movies: Comedy	36.62%	36.48%	36.28%
Movies: Fam.	19.92%	19.28%	19.01%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Movies: Drama	19.02%	18.99%	18.55%
Movies: Romantic Comedy	18.96%	18.63%	18.32%
Movies: Mystery	16.37%	15.9%	15.56%
MLB Baseball Reg. Season	6.34%	6.84%	6.69%
College Football Reg. Season	5.92%	6.3%	6.14%
NFL Football Reg. Season	5.42%	5.83%	5.69%
College Basketball Reg. Season	3.96%	4.08%	3.91%
NBA Basketball Reg. Season	2.64%	2.59%	2.51%
Auto Racing Events	2.54%	2.9%	2.97%

# Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Walking for Exercise	41.68%	41.65%	41.02%
Swimming	32.12%	33.62%	33.51%
Bowling	20.21%	21.13%	21.27%
Freshwater Fishing	19.05%	21.9%	22.53%
Camping Trips	16.65%	18.95%	19.56%
Billiards/Pool	16.29%	17.49%	17.73%
Golf	13.9%	13.61%	13.26%
Weight Training	12.98%	13.31%	13.25%
Basketball	12.83%	13.52%	13.73%
Jogging/Running	12.75%	13.05%	12.92%
Mountain/Road Biking	12.73%	13.25%	13.12%
Using Cardio Machine	12.47%	12.53%	12.22%
Stationary Cycling	11.66%	11.77%	11.56%
Hunting	10.99%	13.5%	14.14%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Backpacking/Hiking	9.94%	10.21%	10.28%
Power Boating	9.7%	10.59%	10.36%
Target Shooting	9.53%	10.47%	10.78%
Baseball	9.43%	9.77%	10.02%
Aerobics	8.97%	8.76%	8.59%
Volleyball	7.73%	7.96%	8.22%
Canoeing/Kayaking	7.45%	9.03%	9.04%
Saltwater Fishing	7.33%	8.2%	8.26%
Softball	6.97%	7.74%	7.84%
Football	6.84%	7.34%	7.74%
Yoga	6.78%	6.51%	6.34%
Soccer	6.16%	6.07%	6.09%
Tennis	6.09%	5.8%	5.79%
Horseback Riding	5.78%	6.95%	7.14%

# Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org)

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Motorcycling	5.72%	6.26%	6.39%
Ice Skating	4.76%	4.9%	4.87%
Roller Skating	4.44%	4.78%	4.89%
Fly Fishing	4.43%	4.89%	5.04%
Auto Racing	4.41%	4.03%	3.92%
Archery	4.41%	5.18%	5.45%
Downhill & X-Country Skiing	4.31%	4.49%	4.49%
Water Skiing	4.12%	4.91%	4.98%
Snorkeling	3.88%	4.05%	4.11%
Jet Skiing	3.72%	3.97%	4.07%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Snowmobiling	3.65%	3.92%	3.99%
Rock Climbing	3.47%	3.24%	3.21%
Hockey	3.27%	3.09%	3.18%
Sailing	3.27%	3.47%	3.41%
Racquetball	3.17%	3.24%	3.32%
Skateboarding	2.92%	3.09%	3.19%
Snowboarding	2.89%	2.88%	2.92%
Martial Arts	2.59%	2.81%	2.98%
Rowing	2.45%	2.68%	2.7%
Surfing & Windsurfing	2.08%	2.21%	2.25%

## Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

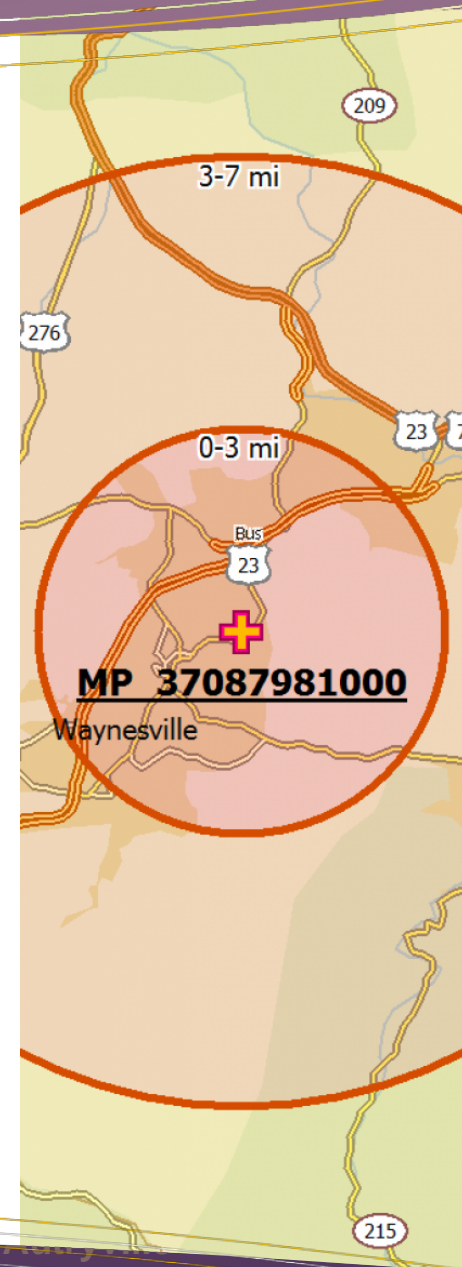
### BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and its leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring to an ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyrna: Abingdon Press, 1996), 59.





## Potential Cultural Barriers -- Introduction (part 2)

### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

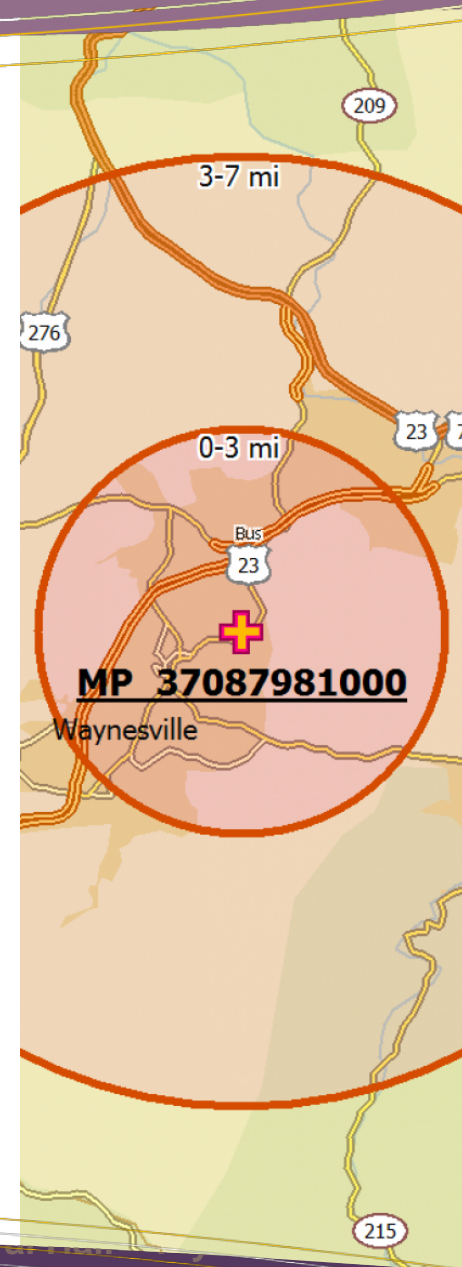
### CULTURAL BARRIERS OF ACCEPTANCE

#### Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.





# Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

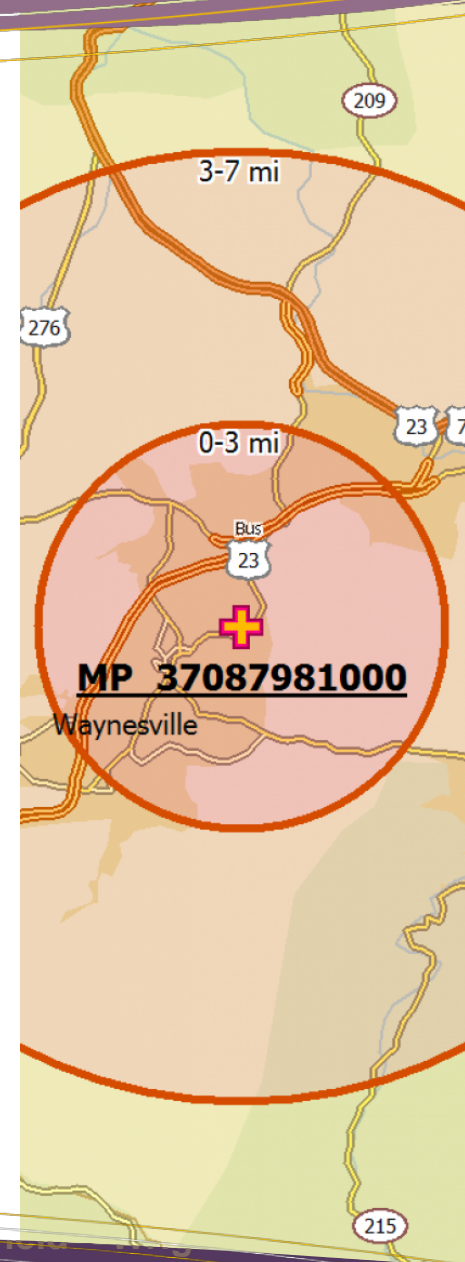
BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	50%	50%	50%
Find It Difficult To Say No To My Kids	37%	38%	38%
Speak My Mind Even If It Upsets People	35%	35%	35%
Prefer To Have Few Possessions As Possible	35%	33%	32%
Woman's Place Is In The Home	34%	35%	35%
Like Control Over People And Resources	33%	33%	33%
Like To Do Unconventional Things	31%	31%	31%
Don't Judge People/Way They Live Life	28%	28%	28%
Friends More Important Than My Fam.	27%	25%	25%
Money Is Best Measure Of Success	27%	27%	27%
If Won Lottery Would Never Work Again	26%	25%	25%
Too Much Sponsorship In Arts/Sports	21%	21%	21%

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Like to Stand Out In A Crowd	21%	20%	20%
Marijuana Should Be Legalized	19%	18%	18%
Like To Pursue Challenge/Novelty/Change	18%	18%	18%
Rarely Sit Down to a Meal Together At Home	18%	17%	17%
Only Work Current Job for The Money	15%	15%	15%
I Am A Workaholic	14%	14%	14%
Happy With My Standard Of Living	12%	12%	12%
We Should Strive for Equality for All	12%	12%	12%
On Whole People Get What They Deserve	10%	10%	10%
Indulge My Kids With The Little Extras	8%	9%	9%
Little I Can Do To Change My Life	8%	8%	8%
Very Happy With My Life As It Is	6%	5%	5%

## Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant themes that may be considered as a basis for developing a contextual gospel presentation to people in this site location.

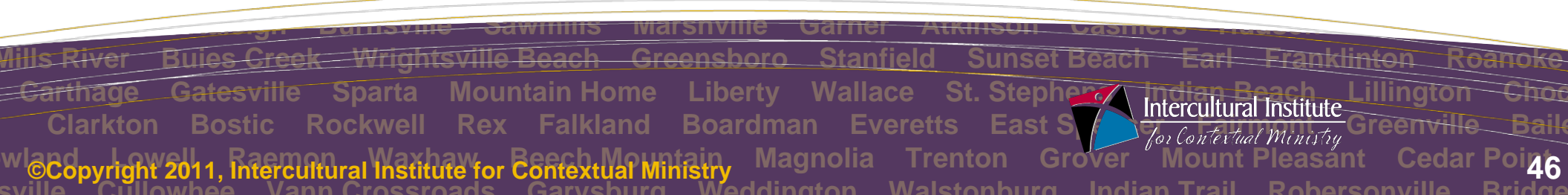


# Potential Cultural Themes:

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

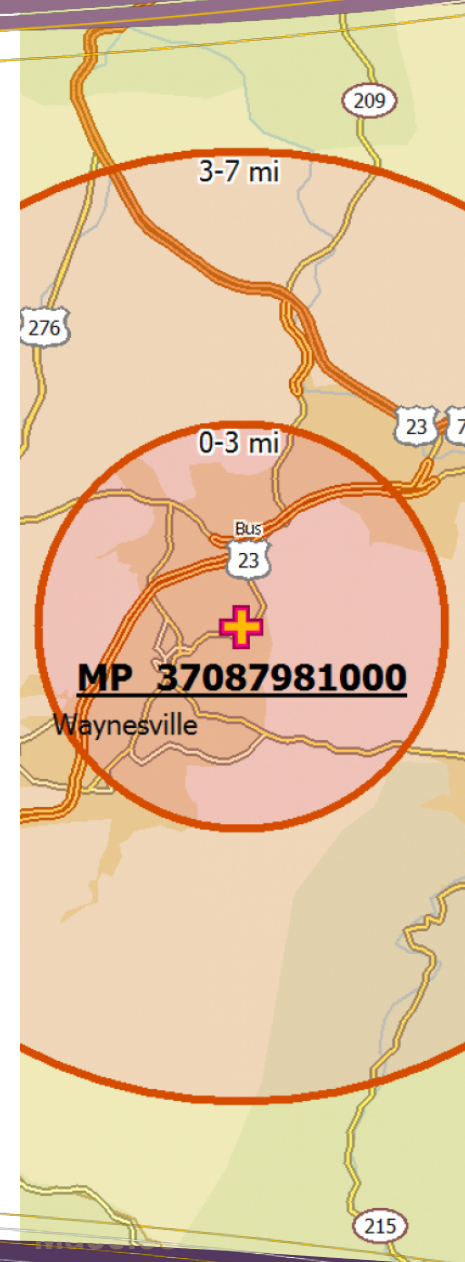
THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	60%	61%	60%
You Should Seize Opportunities In Life	58%	57%	57%
Like To Understand About Nature	38%	36%	36%
Important Feel Respected By My Peers	35%	34%	34%
Prefer To Have Few Possessions As Possible	35%	33%	32%
Prefer Work Part Of Team Than Alone	33%	33%	33%
Important To Juggle Various Tasks	31%	30%	30%
Good At Fixing Things	28%	28%	28%
Have Keen Sense Of Adventure	26%	25%	25%
Like To Just Enjoy Life	23%	23%	22%
People Have To Take Me As They Find Me	21%	21%	21%
Consider Myself Interested In The Arts	20%	19%	19%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Worried About Pollution Caused By Cars	16%	16%	16%
Real Men Don't Cry	16%	16%	16%
Is An Important Part Of Who I Am	15%	16%	17%
Looking for New Ideas To Improve Home	15%	15%	16%
Try Not To Worry About The Future	13%	13%	13%
Enjoy Spending Time With My Fam.	11%	11%	11%
Provide My Kids With The Little Extras	10%	10%	11%
Feel Very Alone In The World	6%	5%	5%
Like Spending Most Time With Fam.	5%	5%	5%
Children Should Be Allowed To Express Themselves	5%	5%	6%
Decor Particular Interest To Me	4%	4%	4%
Would Like To Set Up Own Business	3%	3%	3%



## Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and shares the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.





# Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Fast Food/Drive-In	84.74%	85.34%	85.76%
Restaurant-Visit Any			
Fam. Restaurants/Steak	83.01%	83.04%	82.93%
Houses-Visit Any			
McDonald's	55.06%	56.41%	56.57%
Burger King	35.92%	37.12%	37.81%
Subway	30.45%	31.55%	31.62%
Wendy's	28.36%	28.34%	28.51%
Applebee's	28.26%	27.72%	27.55%
Taco Bell	27.45%	27.47%	27.56%
Kentucky Fried Chicken (KFC)	26.78%	26.24%	26.87%
Arby's	23.61%	23.67%	23.58%
Pizza Hut	22.89%	22.05%	22.24%
Olive Garden	19.96%	19.63%	19.36%

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Dairy Queen	19.93%	19.88%	20.01%
Red Lobster	17.38%	16.65%	16.49%
Cracker Barrel	16.54%	16.48%	16.31%
Sonic	14.35%	14.83%	15.19%
Outback Steakhouse	14.14%	14.23%	13.71%
IHOP (International House Of Pancakes)	13.18%	12.41%	12.06%
Denny's	12.66%	11.95%	11.91%
Domino's Pizza	12.29%	11.75%	11.88%
Hardee's	11.26%	11.08%	11.58%
Chili's Grill and Bar	11.19%	11.05%	10.62%
Golden Corral	10.74%	10.35%	10.66%
Chick-Fil-A	10.55%	11.14%	11.21%

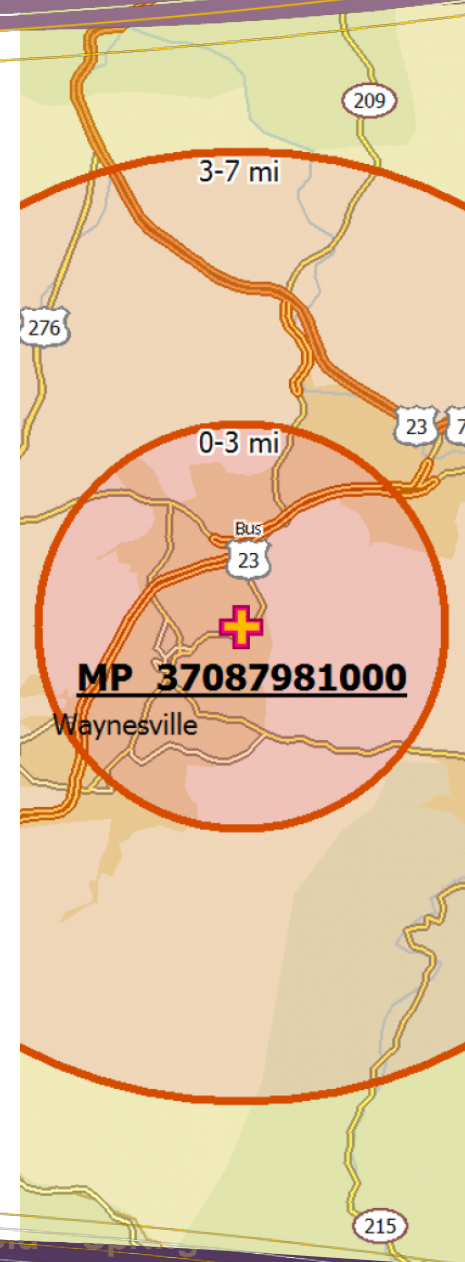


## Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



# Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

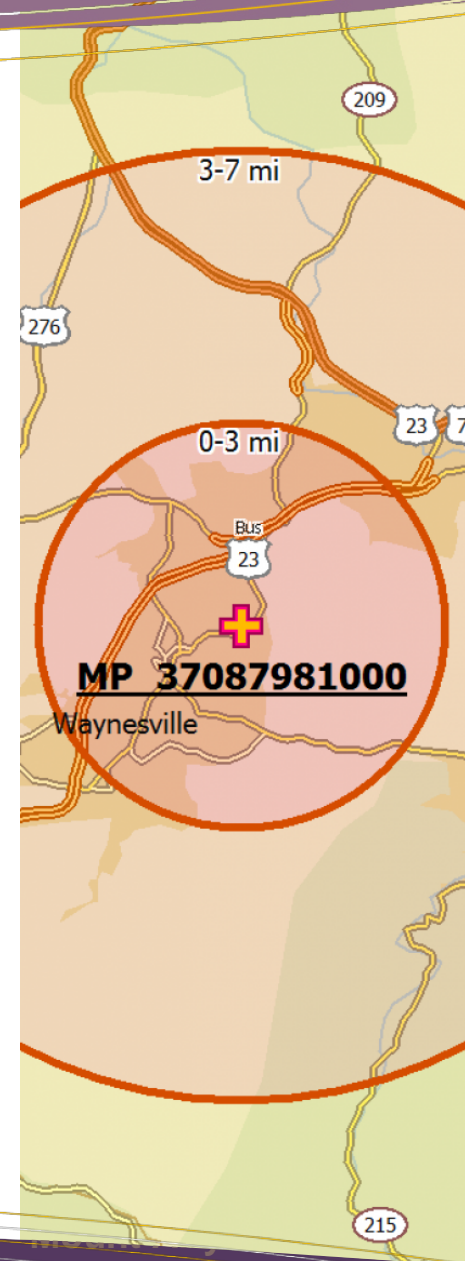
PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Voted in fed/state/local election	48.26%	47.73%	47.28%
Recycled products	35.82%	35.79%	34.99%
Worked as volunteer (non political)	17.6%	17.55%	17.2%
Engaged in fund raising	10.94%	10.8%	10.84%
Religious club member	7.57%	7.49%	7.5%
Wrote to editor of mag or newspaper	6.05%	5.92%	5.75%

PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Wrote to elected offcl about publ bus	6.04%	6.18%	6.06%
Charitable Organization	5.69%	5.41%	5.35%
Union member	5.39%	5.58%	5.54%
Took active part in local civic issue	5.31%	5.22%	5.13%
Fraternal order member	5.03%	5.05%	4.95%
Addressed a public meeting	4.87%	4.99%	4.95%

# Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



# Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

<b>BOOKS</b>	<b>0-3 MILES</b>	<b>3-7 MILES</b>	<b>7-10 MILES</b>
Novel	16.66%	16.78%	16.37%
Mystery	12.9%	12.58%	12.23%
Children's Books	12.75%	12.7%	12.6%
Cookbooks	10.32%	10.4%	10.32%
Religious (not Bibles)	8.41%	8.69%	8.76%
History	7.25%	7.22%	7.04%
Romance	6.68%	6.87%	6.88%
Personal/Business	6.58%	6.5%	6.34%
Self-help			
Biography	6.39%	6.37%	6.2%

<b>MAGAZINES</b>	<b>0-3 MILES</b>	<b>3-7 MILES</b>	<b>7-10 MILES</b>
Newspaper Distributed	66.88%	65.7%	65.13%
Gen. Editorial	46.16%	45.33%	44.92%
Womens	39.44%	38.93%	38.77%
Service	35.71%	36.35%	35.95%
Mens	18.27%	17.28%	17.14%
Business/Finance	15.33%	14.89%	14.39%
Mature Market	14.99%	14.32%	13.89%
Sports	14.9%	14.09%	13.86%
Automotive	14.43%	14.51%	14.68%

# Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3 MILES	3-7 MILES	7-10 MILES
Gen. News	57.88%	57.74%	57.26%
Classified	34.66%	35.82%	36.19%
Sport	33.74%	33.06%	32.79%
Editorial Page	32.59%	33%	32.84%
Comics	30.21%	29.61%	29.26%
Business/Finance	29.6%	28.99%	28.15%
Food/Cooking	26.76%	26.26%	25.71%
TV/Radio Listings	25.38%	25.19%	24.92%
Movie Listings & Reviews	25.24%	24.94%	24.57%
Home/Gardening	22.2%	22.09%	21.82%
Travel	19.57%	19.12%	18.6%
Science/Technology	18.4%	18.1%	17.66%
Fashion	13.67%	13.23%	13.14%

RADIO	0-3 MILES	3-7 MILES	7-10 MILES
Country	24.66%	27.72%	28.4%
Adult Contemporary	18.52%	18.71%	18.37%
CHR Contemp Hit Radio	17.86%	16.9%	16.8%
Rock	12.55%	12.57%	12.43%
News/Talk	11.53%	11.35%	10.91%
Oldies	11.24%	11.15%	11.03%
Classic Rock	10.7%	10.79%	10.65%
Alternative	8.75%	9%	8.77%
Urban Contemporary	8.57%	7.42%	7.8%
Variety	6.61%	6.55%	6.43%
Religious	6.22%	6.44%	6.42%
Soft Contemporary	5.18%	5.08%	5%
All News	4.42%	4.1%	3.88%
All Talk	4.31%	4.16%	3.92%
Classic Hits	3.98%	3.87%	3.85%
Adult Standards	3.5%	3.29%	3.14%
Sports	3.37%	3.29%	3.19%
Jazz	3.27%	2.86%	2.81%



# Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org)

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Fox News Channel	62.9%	64.75%	64.74%
Satellite Dish	53.07%	54.43%	54.59%
Soapnet	50.9%	50.25%	49.74%
Other Video-On-Demand	45.14%	44.59%	44.51%
Sci-Fi Channel	36.26%	37.6%	37.66%
Adult Pay Per View TV	34.19%	35.99%	35.99%
MSNBC	32.71%	33.71%	33.82%
Comedy Central	31.12%	30.58%	29.23%
Subscribe Digital Cable	28.63%	28.48%	28.47%
TV Info From Sunday TV Magazine	28.6%	28.53%	28.25%
Nickelodeon	26.67%	28.95%	29.45%
USA Network	25.65%	25.3%	24.79%

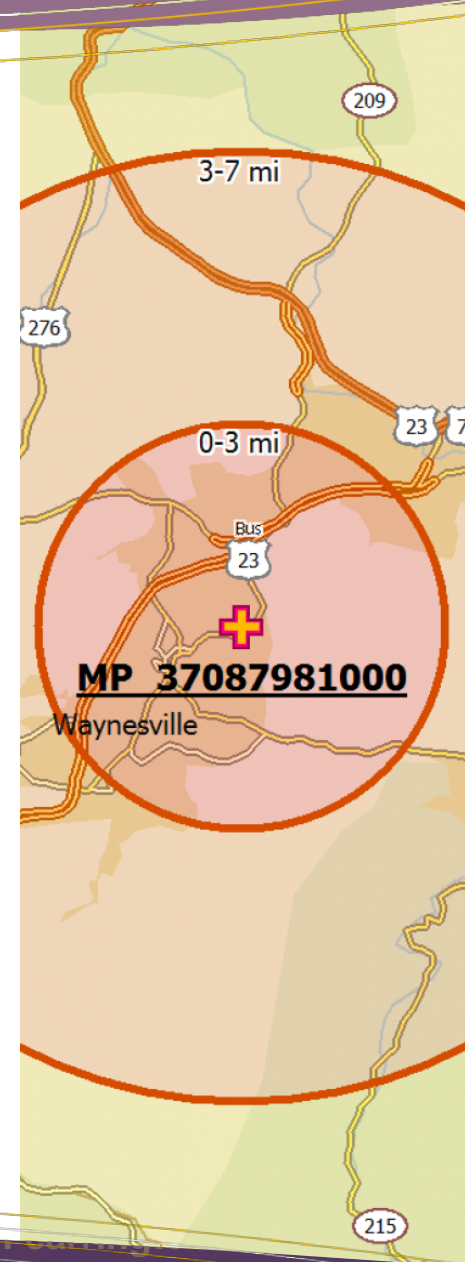
MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Adult Swim	25.39%	27.04%	27.05%
TV Info From Newspapers	25.25%	25.92%	25.79%
TCM (Turner Classic Movies)	24.13%	24.06%	23.87%
TV Info From Monthly Cable Guide	23.86%	23.73%	23.41%
BET (Black Entertainment TV)	23.64%	25.4%	25.2%
Nick At Nite	23.37%	25.18%	25.21%
The Golf Channel	22.78%	23.07%	22.59%
Hallmark Channel	22.65%	23.26%	23.21%
ABC Fam.	21.13%	21.07%	20.5%
TV Info From Other	20.63%	20.22%	19.93%
ESPN2	20.41%	21.44%	20.96%
ESPN Classic	20.05%	19.63%	18.57%

## Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Book Readers			
Heavy Users (7+)	19.01%	19.46%	19.14%
Medium Users (4-6)	10.69%	10.82%	10.62%
Light Users (1-3)	20.79%	20.42%	20.38%
Quintiles (20%)			
Newspaper I (Heavy)	1.31%	1.38%	1.39%
Newspaper II	1.31%	1.21%	1.21%
Newspaper III	2.14%	2.16%	2.2%
Newspaper IV	0.57%	0.53%	0.53%
Newspaper V (Light)	1.08%	1.14%	1.17%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Quintiles (20%)			
Magazines I (Heavy)	17.09%	17.75%	17.97%
Magazines II	7.55%	7.74%	7.9%
Magazines III	8.08%	8.53%	8.67%
Magazines IV	10.1%	10.36%	10.54%
Magazines V (Light)	0.18%	0.17%	0.17%
Outdoor I (Heavy)	6.53%	6.14%	6.06%
Outdoor II	2.36%	2.21%	2.27%
Outdoor III	3.01%	2.72%	2.74%
Outdoor IV	17.89%	17.66%	17.81%
Outdoor V (Light)	27.25%	26.66%	26.49%
Yellow Pages I (Heavy)	14.65%	14.93%	15.22%
Yellow Pages II	5.41%	4.94%	4.89%
Yellow Pages III	4.86%	4.53%	4.53%
Yellow Pages IV	23.45%	23.28%	23.6%
Yellow Pages V (Light)	3.47%	2.82%	2.92%

# Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Radio Drive Time Quintiles (fifths / 20%)			
Drive Time I & II (Heavy)	3.5%	3.44%	3.47%
Drive Time III (Medium)	0.66%	0.91%	0.96%
Radio IV & V (Light)	2.23%	2.28%	2.41%
Radio Media Quintiles (fifths / 20%)			
Radio I & II (Heavy)	7.25%	7.3%	7.41%
Radio III (Medium)	4.47%	4.61%	4.59%
Radio IV & V (Light)	2.57%	3.06%	3.04%
Cable TV Quintiles (fifths / 20%)			
Cable I & II (Heavy)	10.85%	11.19%	11.26%
Cable III (Medium)	4.79%	4.14%	4.17%
Cable IV & V (Light)	35.99%	35.05%	34.59%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
TV Prime Time Quintiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.91%	3.66%	3.82%
Prime Time III (Medium)	2.45%	2.43%	2.34%
Prime Time IV & V (Light)	5.27%	5.82%	6.04%
TV Early/Late Fringe Quintiles (fifths / 20%)			
Fringe I & II (Heavy)	40.56%	40.79%	40.81%
Fringe III (Medium)	56.31%	55.02%	55.22%
Fringe IV (Light)	55.81%	56.26%	56.55%
TV All Day Quintiles (fifths / 20%)			
All Day I & II (Heavy)	13.89%	12.87%	12.99%
All Day III (Medium)	24.23%	24.33%	24.66%
All Day IV (Light)	11.07%	11.13%	11.15%

# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org).

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
<b>Day-time Radio</b>			
Listeners			
Dayparts [summary]	11.69%	12.98%	12.86%
6:00am - 10:00am	14.96%	14.68%	14.06%
10:00am - 3:00pm	5.7%	5.42%	5.21%
3:00pm - 7:00pm	13.16%	13.62%	13.68%
7:00pm - Midnight	12.97%	13.91%	13.36%
Midnight - 6:00am	5.31%	5.32%	5.15%
<b>Weekend Radio</b>			
Listeners			
Dayparts [summary]	12.88%	13.76%	13.71%
6:00am - 10:00am	3.73%	3.88%	3.64%
10:00am-3:00pm	5.18%	4.88%	4.61%
3:00pm - 7:00pm	6.34%	6.43%	6.32%
7:00pm - Midnight	7.32%	7.96%	7.94%
Midnight - 6:00am	10.36%	10.76%	10.34%

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
<b>Prime Time TV Viewers</b>			
8:00-11:00pm	6.57%	7.09%	6.95%
Saturday: 8:00-11:00pm	6.93%	7.62%	7.57%
Sunday: 7:00-11:00pm	8.1%	8.78%	8.97%
9:00am-1:00pm	23.37%	25.18%	25.21%
9:00am-4:00pm	26.63%	28.8%	28.84%
4:00pm-7:00pm	26.84%	27.62%	27.39%
11:00pm-1:00am	40.36%	41.31%	41.25%
AVG Prime time	2.58%	2.47%	2.39%
Mon-Sun			



# Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at [MissionalContext.org](http://MissionalContext.org).

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekday			
6-7am	15.63%	15.84%	15.5%
7-9am	20.41%	21.44%	20.96%
9am-12noon	20.03%	21.5%	21.38%
12noon-4pm	6.6%	7.3%	7.46%
4-6pm	42.59%	42.73%	42.51%
6-7pm	17.84%	19.49%	19.85%
7-7:30pm	1.29%	1.64%	1.63%
7:30-8pm	10.6%	10.71%	10.74%
8-11pm	6.57%	7.09%	6.95%
11pm-12am	32.71%	33.71%	33.82%
11pm-1am	40.36%	41.31%	41.25%
1-6am	29.67%	29.89%	29.18%

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekend			
Sat: 7-10am	17.69%	17.27%	16.91%
Sat: 10am-1pm	6.52%	7.21%	7.14%
Sat: 1-4pm	24.22%	23.77%	23.71%
Sat: 4-6pm	6.94%	6.54%	6.35%
Sat: 6-7pm	1.73%	1.85%	1.81%
Sat: 7-8pm	0.58%	0.82%	0.79%
Sat: 8-11pm	6.93%	7.62%	7.57%
Sat: 11pm-1am	4.06%	4.3%	4.29%
Sat: 1am-7pm	25.65%	25.3%	24.79%
Sun: 7-10am	1.7%	1.88%	2%
Sun: 10am-1pm	5.64%	6.13%	6.35%
Sun: 1-4pm	5.01%	5.51%	5.62%
Sun: 4-7pm	11.61%	12.14%	12.28%
Sun: 7-11pm	8.1%	8.78%	8.97%
Sun: 11pm-1am	3.43%	3.95%	3.98%
Sun: 1-7am	18.11%	19.16%	19.38%

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

## *Issues for Your Consideration*

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

## *Issues for Your Consideration*

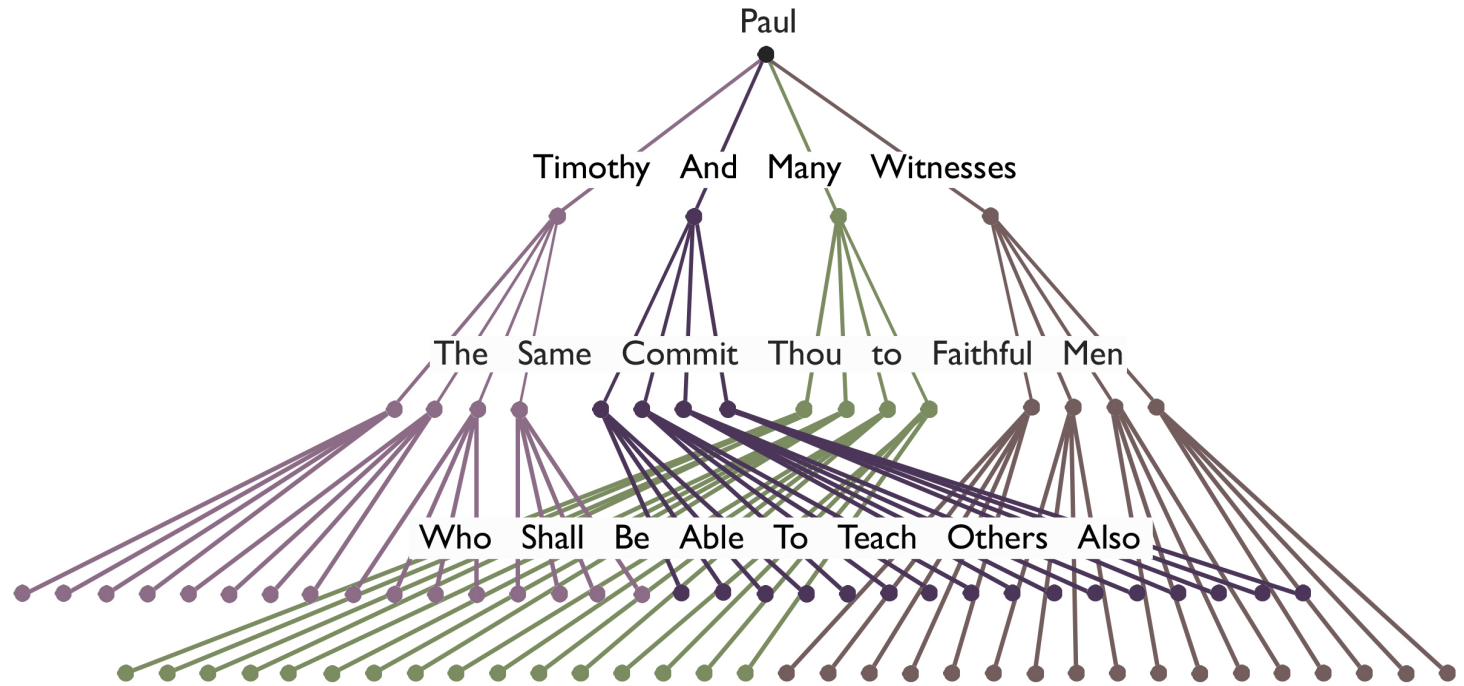
1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at this mission site more effectively?
4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

# Biblical Missional Multiplication

Biblical missional multiplication builds upon discipling and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

## Missional Multiplication Principle *2nd Timothy 2:2*

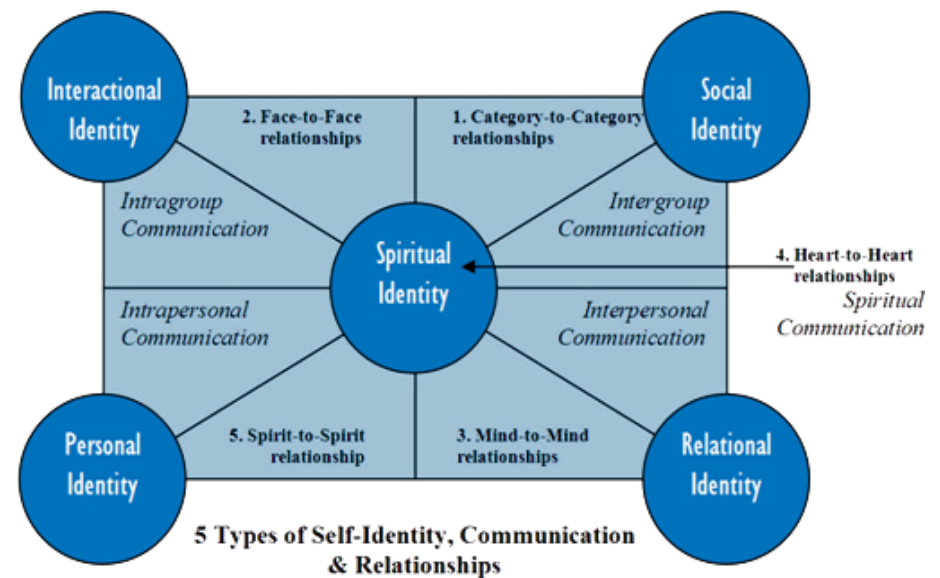


# Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

## Communication Steps

1. **Category-to-Category:** Connect through a common social identity; some activity, interest, or behavior that you share with the person.
2. **Face-to-Face:** Begin interacting with the person; building a personal rapport.
3. **Mind-to-Mind:** After building a rapport, move the conversation towards spiritual issues.
4. **Heart-to-Heart:** As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
5. **Spirit-to-Spirit:** This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



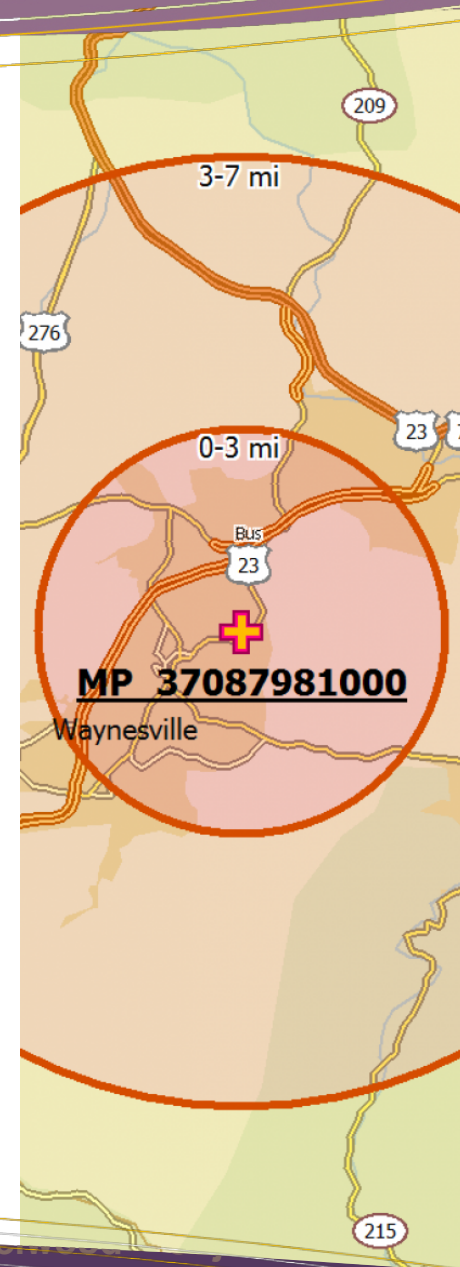


## Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report selects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at [www.iicm.net](http://www.iicm.net). IICM provides access to a number of resources:

- Online personal missional profile at [APEPT.org](http://APEPT.org)
- Custom reports at [MissionalContext.org](http://MissionalContext.org)
- Custom mapping at [MissionalCulturescape.org](http://MissionalCulturescape.org)
- Missional information at [MissionalCyclopedia.org](http://MissionalCyclopedia.org)
- Networking & Zipcode level data at [MissionalCorps.org](http://MissionalCorps.org)
- Information on top lifestyle groups at [MissionalZipcode.org](http://MissionalZipcode.org)



# Notes and Sources

1. Sightscape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

# APPENDIX: BCNC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHF AVG	IICM CGR
1	East Waynesville - Waynesville	175 Woodland Dr Waynesville, NC 28786	0.28 mi	62	Growing
2	Richland Missionary - Waynesville	107 Water St Waynesville, NC 28786	0.79 mi	18	Declining
3	Barberville - Waynesville	1441 Russ Ave Waynesville, NC 28786	1.10 mi	99	Declining
4	Waynesville First - Waynesville	100 S Main St Waynesville, NC 28786	1.11 mi	401	Plateauing
5	Ratcliffe Cove - Waynesville	1300 Ratcliffe Cove Rd Waynesville, NC 28786	1.60 mi	84	Declining
6	Calvary Road - Waynesville	77 Sutton Loop Waynesville, NC 28786	1.85 mi	225	Growing
7	Ninevah - Waynesville	931 Country Club Dr Waynesville, NC 28786	1.93 mi	144	Declining
8	Hazelwood - Waynesville	265 Hazelwood Ave Waynesville, NC 28786	2.02 mi	184	Growing
9	Woodland - Clyde	545 Crabtree Rd Waynesville, NC 28785	2.25 mi	243	Growing
10	Lake Junaluska First - Clyde	154 Sunset Ridge Rd Clyde, NC 28721	2.40 mi	184	Plateauing
11	Allens Creek - Waynesville	549 Allens Creek Rd Waynesville, NC 28786	3.09 mi	356	Plateauing
12	The Gathering in the Mountain - Waynesvil	190 Acorn Lane Clyde, NC 28721	3.11 mi	5	Plateauing
13	Camp Branch Missionary - Waynesville	1054 Camp Branch Rd Waynesville, NC 28786	3.13 mi	56	Declining
14	Green Valley - Waynesville	700 Hyatt Creek Rd Waynesville, NC 28786	3.44 mi	53	Declining
15	Dellwood - Waynesville	115 Hall Dr Waynesville, NC 28785	3.48 mi	228	Plateauing

# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSH P AVG	IICM CGR
16	Fairview Missionary - Waynesville	2481 Plott Creek Rd Waynesville, NC 28786	3.76 mi	35	Growing
17	Emmanuel - Clyde	107 Weaver Dr Clyde, NC 28721	3.89 mi	37	Plateauing
18	Grandview - Waynesville	1562 Allens Creek Rd Waynesville, NC 28786	4.05 mi	66	Declining
19	Clyde First - Clyde	227 Main St Clyde, NC 28721	4.31 mi	98	Growing
20	New Beginning Baptist Church	7979 Carolina Blvd Clyde, NC 28721	4.63 mi	0	Insufficient Data
21	Antioch - Waynesville	542 Iron Duff Rd Waynesville, NC 28785	4.94 mi	313	Declining
22	Bethel - Canton	5868 Pigeon Rd Canton, NC 28716	5.13 mi	587	Growing
23	Iglesia Bautista Casa De Dios	5868 Pigeon Rd Canton, NC 28716	5.13 mi	11	Insufficient Data
24	Pleasant Balsam - Waynesville	2362 Old Balsam Rd Waynesville, NC 28786	5.16 mi	93	Declining
25	Riverside - Waynesville	2171 Lake Logan Rd Waynesville, NC 28786	5.33 mi	207	Declining
26	Jonathan Valley - Waynesville	3817 Jonathan Creek Rd Waynesville, NC 28785	5.60 mi	56	Plateauing
27	Rehoboth - Waynesville	205 West Brook Dr Waynesville, NC 28786	5.74 mi	131	Plateauing
28	Hemphill - Waynesville	1829 Hemphill Rd Waynesville, NC 28785	5.89 mi	54	Plateauing
29	Red Bank - Waynesville	330 Red Bank Rd Waynesville, NC 28786	6.25 mi	36	Growing
30	Crestview - Canton	3258 Pisgah Dr Canton, NC 28716	6.27 mi	254	Plateauing

# APPENDIX: BCNC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHF AVG	IICM CGR
31	Maggie Valley First - Maggie Valley	3634 Soco Rd Maggie Valley, NC 28751	6.38 mi	312	Growing
32	Spring Hill - Canton	1918 Murray Rd Canton, NC 28716	6.51 mi	72	Growing
33	Mount Zion - Canton	261 Dix Creek Rd Canton, NC 28716	6.77 mi	173	Plateauing
34	West Canton - Canton	75 Lowe St Canton, NC 28716	7.04 mi	101	Declining
35	Crabtree - Clyde	480 Crabtree Church Rd Clyde, NC 28721	7.10 mi	110	Plateauing
36	Victory - Maggie Valley	Frank Mehaffey Rd Maggie Valley, NC 28751	7.32 mi	36	Growing
37	Oak Grove - Clyde	39 Robinson Rd Clyde, NC 28721	7.36 mi	140	Plateauing
38	Beulah - Canton	483 Sunset Cir Canton, NC 28716	7.37 mi	137	Plateauing
39	Cove Creek - Waynesville	1397 Cove Creek Rd Waynesville, NC 28785	7.89 mi	58	Plateauing
40	Rocky Face - Canton	1635 Worley Cove Rd Canton, NC 28716	7.90 mi	110	Growing
41	Meadows Grove - Canton	12 Meadow Grove Church Rd Canton, NC 28716	7.90 mi	0	Insufficient Data
42	Laurel Grove - Canton	83 School House Branch Rd Canton, NC 28716	7.90 mi	55	Declining
43	Welcome Hill - Canton	709 Queentown Rd Canton, NC 28716	7.90 mi	49	Declining
44	East Fork - Canton	13175 Cruso Rd Canton, NC 28716	7.90 mi	148	Plateauing
45	Burnette Siding - Canton	7321 Lake Logan Rd Canton, NC 28716	7.90 mi	65	Declining







6 Wateroak Court  
North Augusta, SC 29841

An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit [www.iicm.net](http://www.iicm.net).

In Partnership with:



#### CONTACT US:

Email: [cwatke@iicm.net](mailto:cwatke@iicm.net)  
Office: 803-279-5828  
Web: [www.iicm.net](http://www.iicm.net)  
[www.apept.org](http://www.apept.org)  
[www.missionalcoach.org](http://www.missionalcoach.org)  
[www.missionalcontext.org](http://www.missionalcontext.org)  
[www.missionalcorps.org](http://www.missionalcorps.org)  
[www.missionalcyclopedia.org](http://www.missionalcyclopedia.org)  
[www.missionalzipcode.org](http://www.missionalzipcode.org)  
[www.missionalpartners.org](http://www.missionalpartners.org)