

# **SOUTH CAROLINA**

## **The Missional Challenge**

**Developing Missional Strategy in a  
Post Christian Western Context**

# DIVERSITY – SOUTH CAROLINA STYLE

- Major Lifestyle Groups
- Major Lifestage Groups
- Major Family Type Groups
- Major Ethnic Groups
- Major Religious Groups

# MAJOR LIFESTYLE GROUPS



Minority Communities



Steadfast Conservatives



Struggling City Centers



Urban Commuter Families



Rural Southern Living



Prime Middle America



African American  
Neighborhoods



Professional Urbanites



Family Convenience



Small Town Success

Top Ten MOSAIC™  
Segments in South Carolina  
-- 71.74% of Population

# Top 10 Lifestyle Cultures – 71.74%

MOSAIC Households in South Carolina:

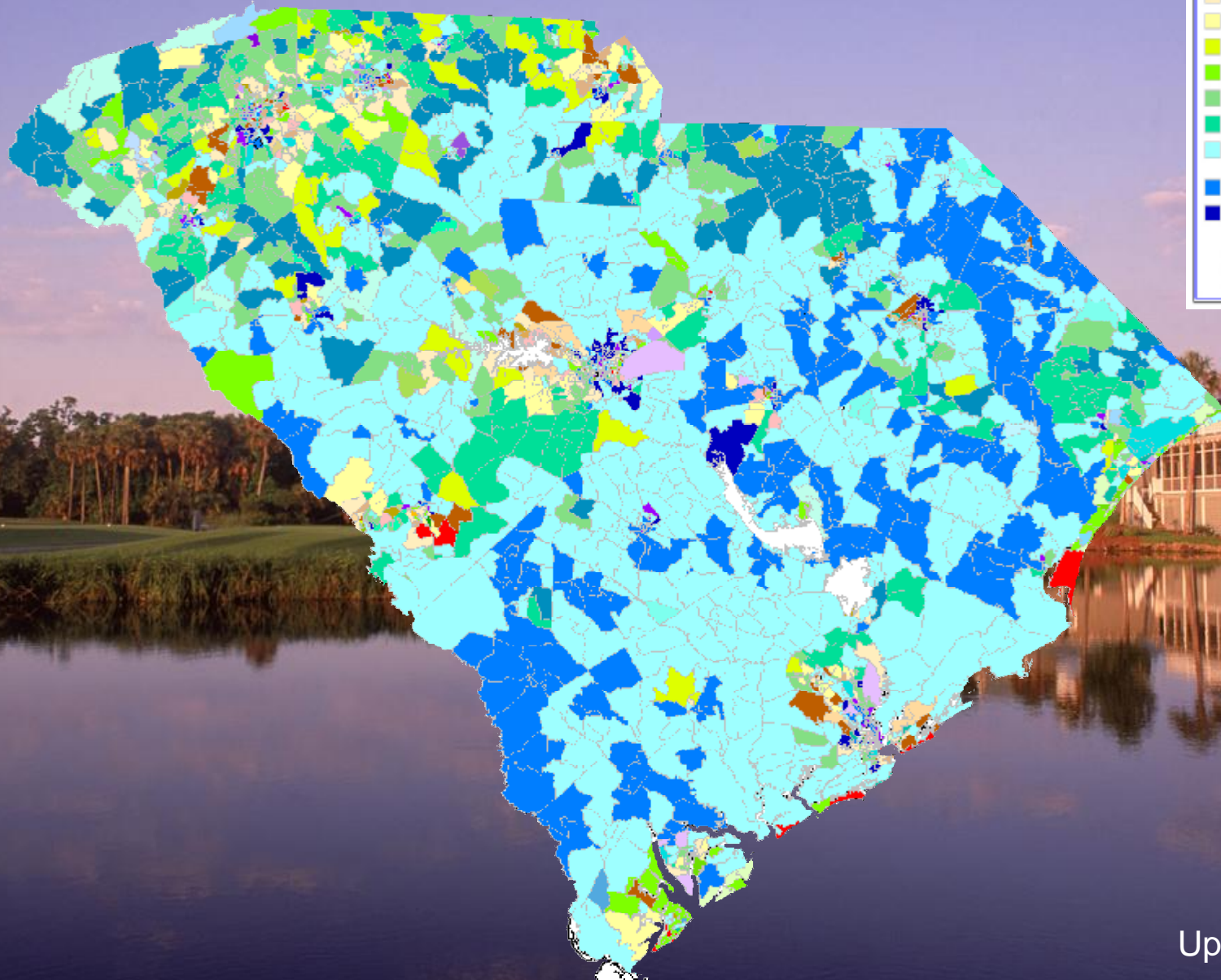
**1,793,736**

	NAME	#HH	%TOTAL
1	Minority Communities	327,625	18.27%
2	Steadfast Conservatives	194,485	10.84%
3	Struggling City Centers	187,881	10.47%
4	Urban Commuter Families	123,220	6.87%
5	Rural Southern Living	94,866	5.29%
6	Prime Middle America	91,852	5.12%
7	African American Neighborhoods	90,836	5.06%
8	Professional Urbanites	64,443	3.59%
9	Family Convenience	56,718	3.16%
10	Small Town Success	55,029	3.07%

**Total Percent: 71.74%**

Updated © 2012

# MAPPING LIFESTYLE GROUPS



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# MAJOR LIFESTAGE GROUP COHORTS

GENERATION	POPULATION	PERCENT
<b>Builders (over 66 yrs) (born before 1946)</b>	<b>552,540</b>	<b>11.92%</b>
<b>Boomers (age 47-66) (born 1946-1965)</b>	<b>1,202,424</b>	<b>25.94%</b>
<b>Busters / Gen X (age 37-46) (born 1966-1975)</b>	<b>615,582</b>	<b>13.28%</b>
<b>Bridgers / Gen Y (age 22-36) (born 1976-1990)</b>	<b>907,612</b>	<b>19.58%</b>
<b>Millenials / Net Generation (age 0-21) (born 1991 to present)</b>	<b>1,357,247</b>	<b>29.28%</b>
<b>TOTALS</b>	<b>4,635,405</b>	<b>100%</b>

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# MAJOR FAMILY TYPE GROUPS

- TOTAL HOUSEHOLDS: 1,767,020 100%
- Single Households 645,909 36.55%
- Single Parent HH 185,459 10.50%
- Non-Family 2+ HH 88,648 5.01%
- Married Couples no Kids 535,211 30.29%
- Married Couples with Kids 311,793 17.65%

# MAJOR RACIAL/ETHNIC GROUPS

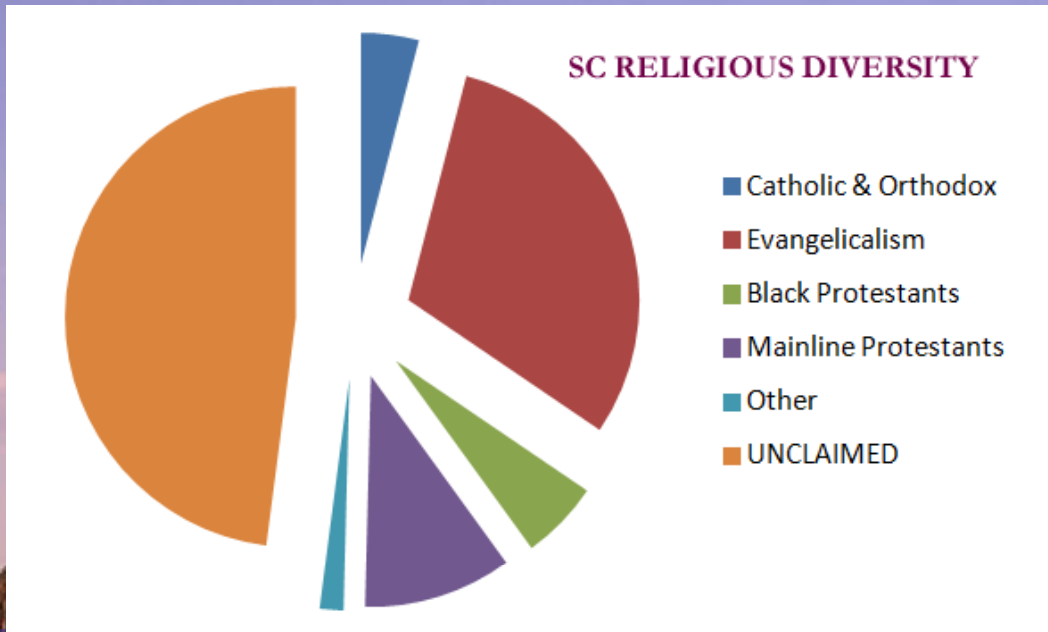
- 2011 POPULATION BY RACE: 4,635,405
  - White 3,114,922 67.20%
  - Black 1,291,973 27.87%
  - Native American 14,548 0.31%
  - Asian 58,444 1.26%
  - Pacific Islander 1,938 0.04%
  - Other/Multi-Racial 153,580 3.31%
- HISPANIC POPULATION: 235,951 5.09%



# MAJOR RELIGIOUS GROUPS

**DATA SOURCE:**

*Religious Congregations and Membership in the United States 2010.* Copyright © 2012, Association of Statisticians of American Religious Bodies (ASARB).



**State Population:  
4,625,364**

- **South Carolina Religious Groups – 2010**

– Catholic & Orthodox	187,300	4.05%
– Evangelicalism:	1,410,988	30.51%
– Black Protestants:	256,178	5.54%
– Mainline Protestants:	482,103	10.42%
– Other:	76,874	1.66%
– UNCLAIMED:	2,221,921	48.04%

Updated © 2012

# SPIRITUALITY IN SOUTH CAROLINA

<b>Evangelical Christianity</b>  <i>[Active: 16.71%]</i>	<b>31%</b>	<b>“Practicing” Christianity</b>	<b>21%</b> Barna and Hadaway, Marler & Chaves
		Christianity “Open” to Alternative Spirituality	<b>26%</b> Paul Ray
<b>Mainline/Blk</b>	<b>16%</b>	Christianity “Open” to Alternative Spirituality	<b>26%</b> Paul Ray
<b>Catholicism / Other</b>	<b>5%</b>		
<b>Unclaimed</b>	<b>48%</b>  RCMS	<b>“Practicing” Alternative Spirituality</b>	<b>32%</b> Gallup and also Paul Ray
		<b>No Preference</b> General Social Survey	<b>14%</b> Hout & Fischer

# MAJOR SOCIO-RELIGIOUS GROUPS

EVANGELSCAPE SPIRITUALITY INDICATORS	HOUSEHOLDS	PERCENT
<p><b>Unreached Status</b>  <i>Do not claim to be evangelical</i></p>	<p><b>1,209,544</b></p>	<p><b>68.57%</b></p>
<p><b>Active Evangelical Presence</b>  <i>Attend at least once per month</i></p>	<p><b>294,798</b></p>	<p><b>16.71%</b></p>
<p><b>Inactive Evangelical Presence</b>  <i>Don't attend once per month</i></p>	<p><b>260,105</b></p>	<p><b>14.72%</b></p>
<p>Data Sources: 2010 AGS/Experian; ScanUS 2010 microgrid estimates; 2007 Simmons Research Bureau; 2010 TheAmericanChurch.org; and IICM Analysis</p>		
<p><b>TOTAL HOUSEHOLDS</b></p>	<p><b>1,764,447</b></p>	<p>Updated © 2012</p>

# MAJOR SOCIO-RELIGIOUS GROUPS

UNREACHED SPIRITUALITY INDICATORS	POPULATION	PERCENT
<b>Religious But Not Evangelical</b> <i>Mainline, Catholic, or Other</i>	<b>351,617</b>	<b>19.93%</b>
<b>Spiritual But Not Religious</b> <i>New Age, Alternative Spiritualities</i>	<b>163,557</b>	<b>9.27%</b>
<b>Non-Evangelical &amp; Not Interested</b> <i>Not interested in religion or spirituality</i>	<b>704,985</b>	<b>39.97%</b>

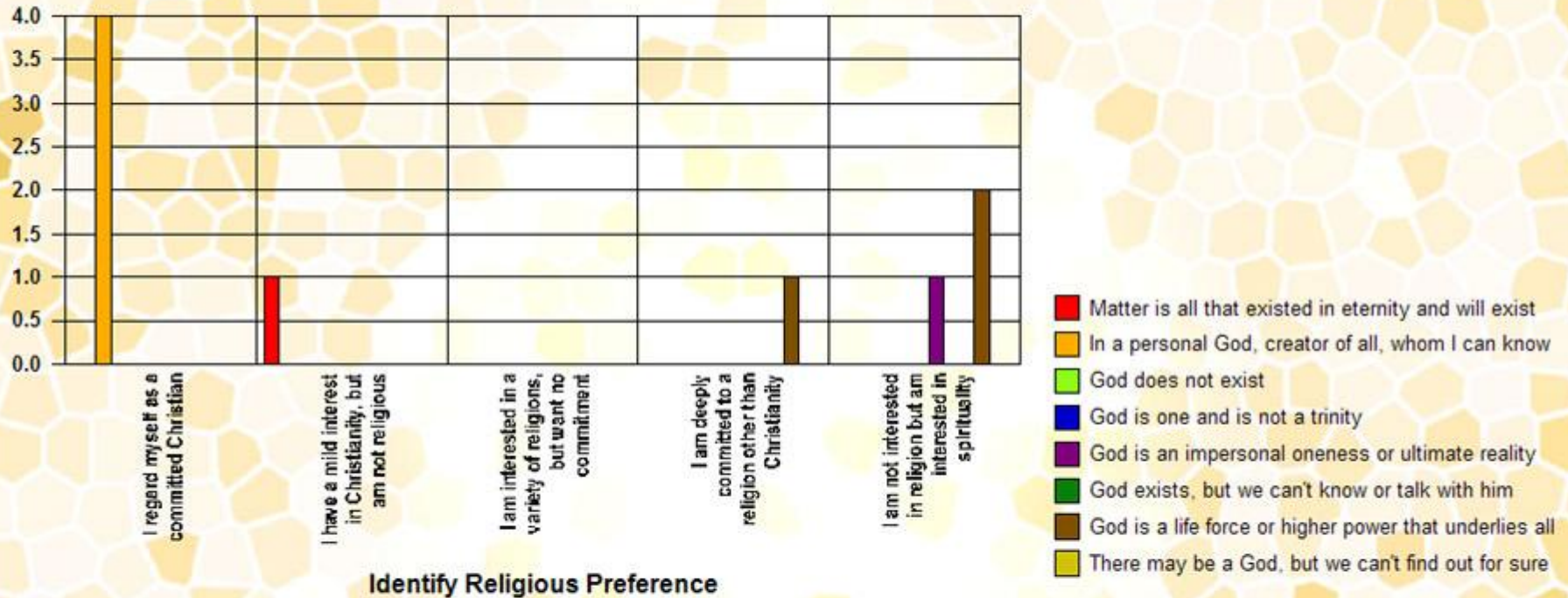
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# Worldview Survey Results –A05 Enterprising Couples

- Upper Middle Professional Couples & Families

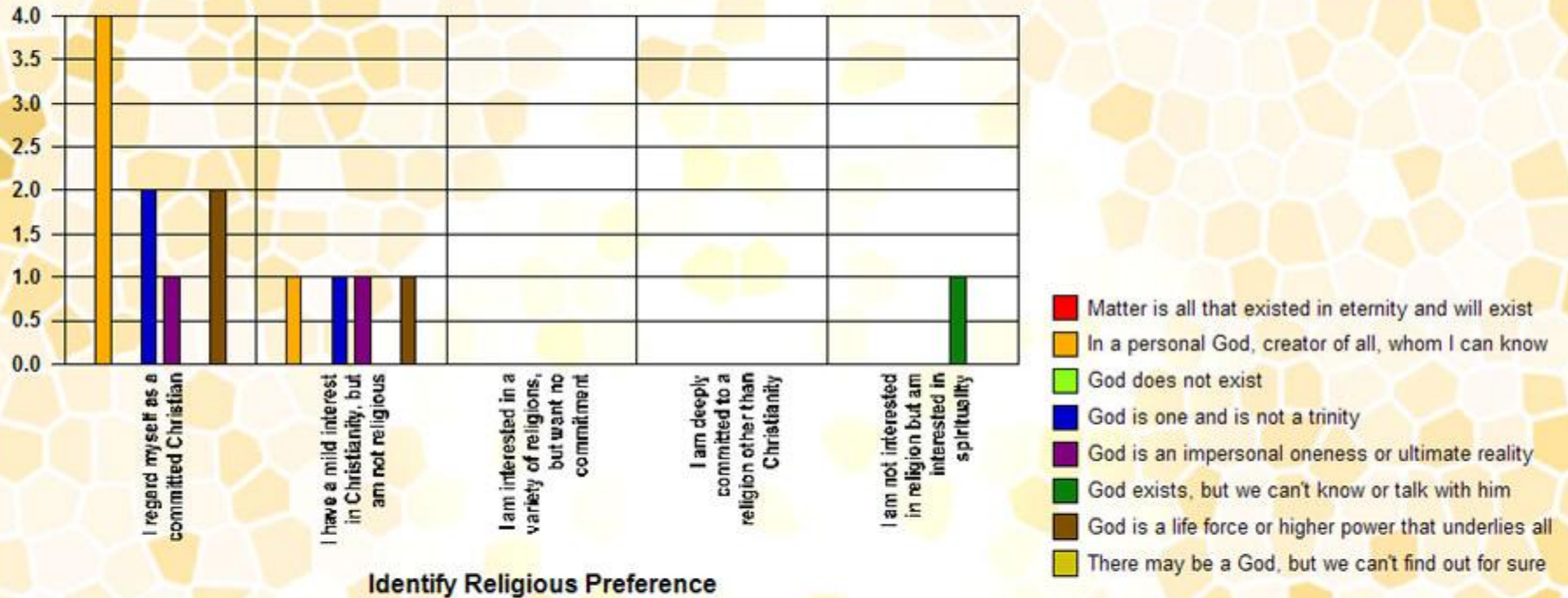
Religious Preference vs. Belief about God for A05 Enterprising Couples



# Worldview Survey Results: G03 Rural Southern Living

- Young Rural Families

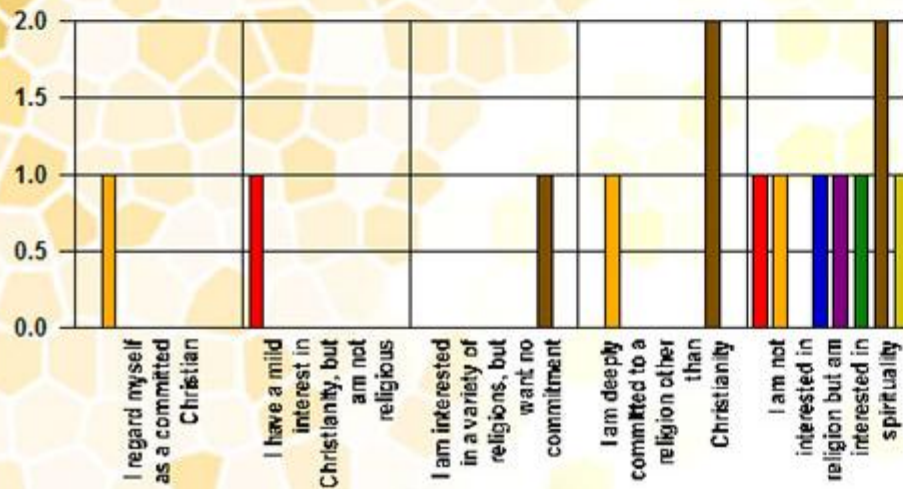
Religious Preference vs. Belief about God for G03 Rural Southern Living



# Worldview Survey: K06 Getting By

- Lowest Income Single/Single Parents

Religious Preference vs. Belief about God for K06 Getting By



Identify Religious Preferences

- Matter is all that existed in eternity and will exist
- In a personal God, creator of all, whom I can know
- God does not exist
- God is one and is not a trinity
- God is an impersonal oneness or ultimate reality
- God exists, but we can't know or talk with him
- God is a life force or higher power that underlies all
- There may be a God, but we can't find out for sure

# Missional Foundations

Culture is NOT  
a Pancake !



People are NOT all  
the same culturally

Instead Culture  
is Like a Waffle !



“Pockets” of  
many different  
kinds of people

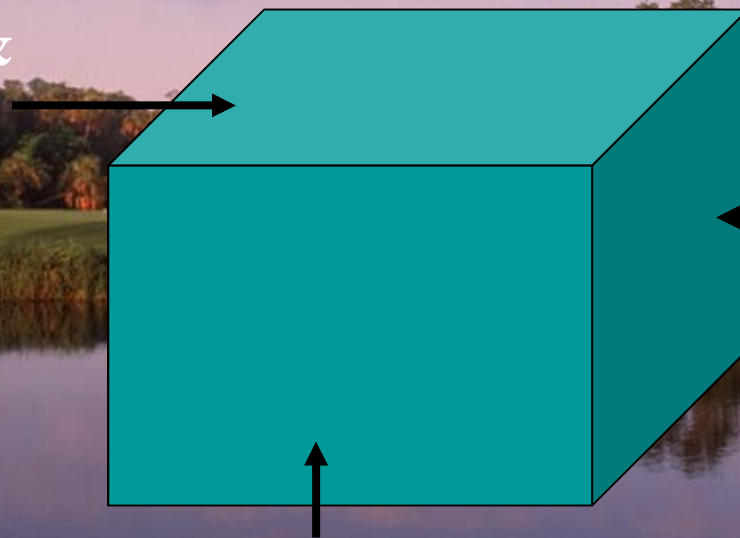


# Missional Foundations

What Divides Us is Culture:

NeoTribalism – forming groups based on some commonality

Lifestyle &  
Lifestage  
Cultures

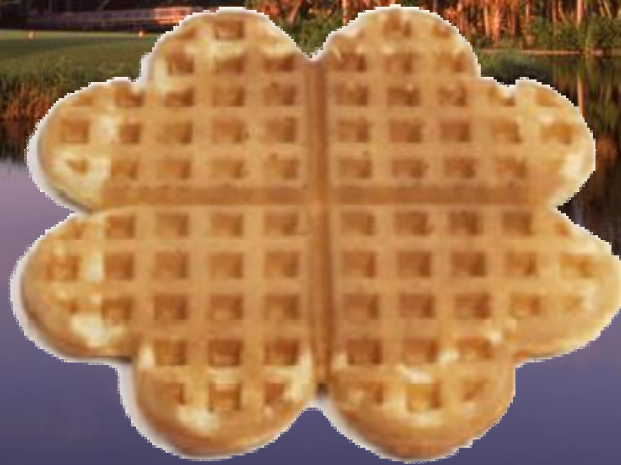


Religious  
Beliefs &  
Culture

Ethnic Heritage  
& Acculturation

# WHAT DID YOU SEE?

- South Carolina has a Diversity of Cultures
  - Ethnicities –Anglo, African-American, Hispanic, Asian
  - Religious groups – World Religions, Cults, New Age
  - Lifestyle groups – many varied



# WHAT DID YOU SEE?

- Within Each Lifestyle Segment
  - Each color represent different group
  - What is our target? How do you decide?
- Between Each Lifestyle Segment
  - Some segments are ethnic oriented
  - Some segments are ethnically diverse
  - Various Religious influences
  - Wide variances socioeconomically
  - Wide variances educationally
  - Wide variances culturally

# 6 SOCIAL ENVIRONMENTS (Community Cultures)

**UPSCALE**



**MAINSTAY**



**WORKING**



**COUNTRY**



**ASPIRING**



**URBAN**



## 6 SOCIAL ENVIRONMENTS (Community Cultures)

- 6 COMMUNITY CULTURES
  - Types of community
  - Cultural practices
  - Cultural values
  - Spiritual issues

# Upscale Communities



## Affluent Upscale Families

*Affluent families living primarily in suburbia but also in posh neighborhoods in urban settings*

### PRACTICES

- Commuter Culture**  
*-Commuter culture diffuses our personal relationships and connections over a wide geographic area.*
- Consumer Culture**  
*-Consumerism becomes a false god, an alternative religion.*

### VALUES

- Control:** “I am in control of my life”
- Covetousness:** “I want my neighbor’s life”
- Entitlement:** “My life should be easier than it is”
- Significance:** “I need to make difference with my life”
- Disillusionment:** “My church, work is the problem”
- Narcissism:** “What will the relationship do for me?”
- Efficiency:** “I need to get more done in less time”

### ISSUES

- Absence of Scarcity**  
Abundant availability subtly influence our perspective on life
- Absence of Hardship**  
Spiritual awareness is often blunted by our general sense of safety and comfort.
- Irrelevance of Faith**  
When God seems irrelevant to daily life, we lose sight of God.



# Mainstay Communities

## **Established Diverse Neighborhoods**

*A diverse group of ethnically homogenous enclaves of couples & families in small towns and second cities*

### **PRACTICES**

- Strong Relational Ties
- Strong Social Groups
- Informal Group Communication
- Strong Schools
- Annual Cycle of Events

### **VALUES**

- Sense of Place
- Sense of Community
- Sense of Longevity
- Sense of Forbearance

### **ISSUES**

- Need for Outsider Confidant
- Need for Bridge Building
- Need for Healing Division in Community

# Working Communities



## **Blue Collar Working Families**

*Racially mixed, lower-middle class, blue-collar households living in older towns*

### **PRACTICES**

- Rituals of Inequality & Social Class
- Politics of Distinction
- Everyday Resistance

### **VALUES**

- Principle of Reciprocity
- Oral Culture, Not Literate

### **ISSUES**

- Relational Thought
- Tacit Understanding
- Survival & Coping



# Country Communities



## Rural Mindset Country Living

*Rural families with outdoor-oriented lifestyles working in agricultural & mining communities*

### PRACTICES

- Seasons of the Rural Year
- Stewardship of Creation
- Sense of Vocation
- Relationships & Community

### VALUES

- The Land is Everything
- Communal Family Living
- Family Farming a Way of Life
- Relationships & Interdependence

### ISSUES

- Need for Reliance on God
- Sense of Living in Covenant with Creator
- Trusting that God will Provide



# Aspiring Communities

## Striving Eclectic Communities

*Young, mostly single, ethnically diverse households living in new homes, apartments or group quarters*

### PRACTICES

- Participatory Styles of Learning
- Leaders are Facilitators
- Authority is Distributed Among the Group
- Interconnectedness; Holistic Living

### VALUES

- Truth is Personal & Active; “True for Me”
- Truth is Experienced
- Knowledge is Gained Through Social Interaction
- Community Relations are “NeoTribal”

### ISSUES

- Postmodern Spirituality – “design your own”
- Influenced by new age, eastern religions
- Influenced by Paganism, Spiritism, & Occult
- Interested in spirituality, but not in organized religion

# Urban Communities



## Struggling Diverse Neighborhoods

*Ethnically-diverse singles & single parent renters living in inner-city areas.*

### PRACTICES

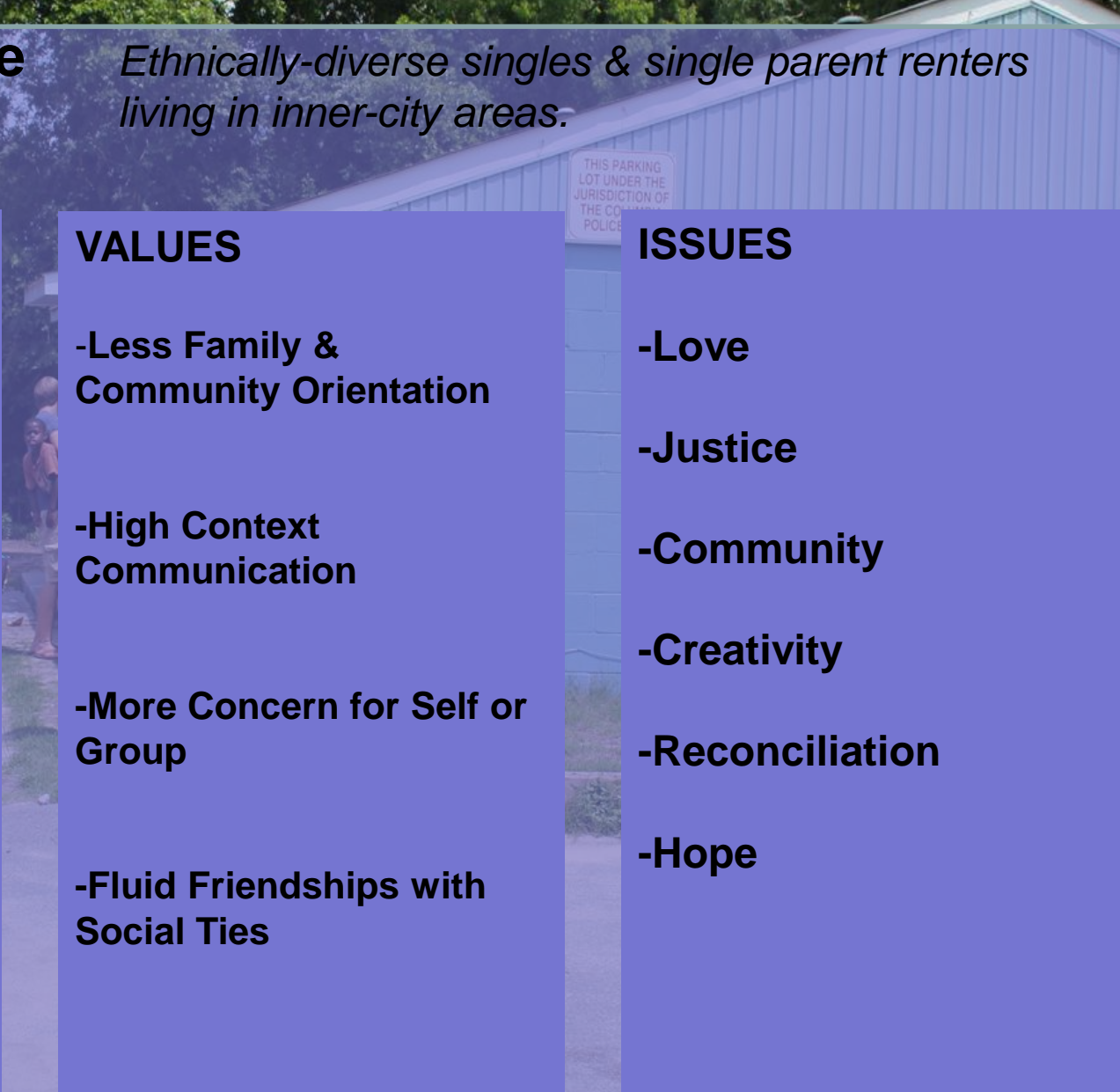
- Culture of Poverty
- Insecurity as a Way of Life
- Institutional Racism
- Victim Blaming

### VALUES

- Less Family & Community Orientation
- High Context Communication
- More Concern for Self or Group
- Fluid Friendships with Social Ties

### ISSUES

- Love
- Justice
- Community
- Creativity
- Reconciliation
- Hope



# YOUR MINISTRY GOALS MATTER !

- They are Important to God's Kingdom
  - You take them seriously, and you should.
  - Others take them seriously, because of what God can accomplish through you.
- How Will You Set Your Goals ?
  - Based on last year's events and projects ?
  - Based on maintaining the status quo ?
  - Based on your own "silo" without reference to the rest of the team?

# YOU SHOULD SET MINISTRY GOALS THAT MATTER !

- Set the Kind of Goals That Will Really Matter
  - In light of the lostness of South Carolina
  - In light of the diversity within South Carolina
  - In light of the social environments in South Carolina
- Set Goals as a Multiplication-Driven Team
  - Each of you needs the others on the team
  - Each of your assignments should integrate with the others on the team

# DEVELOPING CONTEXTUAL APPROACHES

	<b>EVANGELISM</b>	<b>CHURCH PLANTING</b>	<b>MISSIONS MOBILIZATION</b>
UPSCALE	How do you share the gospel with ?	How do you start new churches in ?	How do you mobilize believers in ?
MAINSTAY	How do you share the gospel with ?	How do you start new churches in ?	How do you mobilize believers in ?
WORKING	How do you share the gospel with ?	How do you start new churches in ?	How do you mobilize believers in ?
COUNTRY	How do you share the gospel with ?	How do you start new churches in ?	How do you mobilize believers in ?
ASPIRING --Collegiate Group	How do you share the gospel with ?	How do you start new churches in ?	How do you mobilize believers in ?
URBAN	How do you share the gospel with ?	How do you start new churches in ?	How do you mobilize believers in ?
ETHNIC --Multi-ethnic Group	How do you share the gospel with ?	How do you start new churches in ?	How do you mobilize believers in ?

# South Carolina: THE MISSIONAL CHALLENGE

**Any Questions?**

**For More Information Contact:**

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# South Carolina The Missional Challenge

**Developing Missional Strategy in a  
Post Christian Western Context**