

MissionSite

top unreached locations



VARNVILLE, SC

CENSUS TRACT: 45049980200

REGION: Low Country Region

ASSOCIATION: Allendale-Hampton

COUNTY: Hampton

SITESCAPE: Townscape

DENSITY PATTERN: 13



In partnership with the:



Intercultural Institute
for Contextual Ministry



South Carolina Baptist Convention

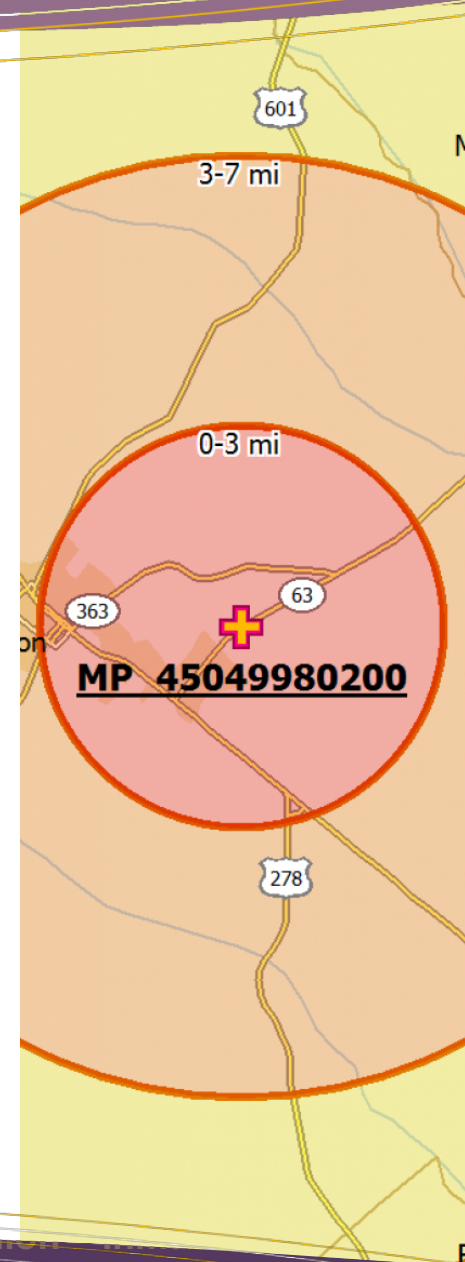
MissionSite (TM) Table of Contents

1	Site Location Summary	3
2	Spirituality Indicators	11
3	Current Demographic Summary	15
4	Projected Demographic Summary	20
5	Ethnographic Summary	25
6	Unreached Households by Lifestyle Segment	30
7	Identifying Focus Groups in this Location	35
8	Potential Cultural Bridges	36
9	Potential Cultural Barriers	42
10	Potential Cultural Themes	45
11	Potential Shared Places	47
12	Potential Shared Projects	49
13	Communication Media Content	51
14	Communication Media Usage	55
15	Using the Bridges, Barriers, Themes, etc.	59
16	Biblical Missional Multiplication	61
17	Establishing Redemption Relationships	62
18	Your MissionSite and the Missional Suite	63
19	Notes and Sources	65
20	Appendix: SCBC Churches by Distance	66

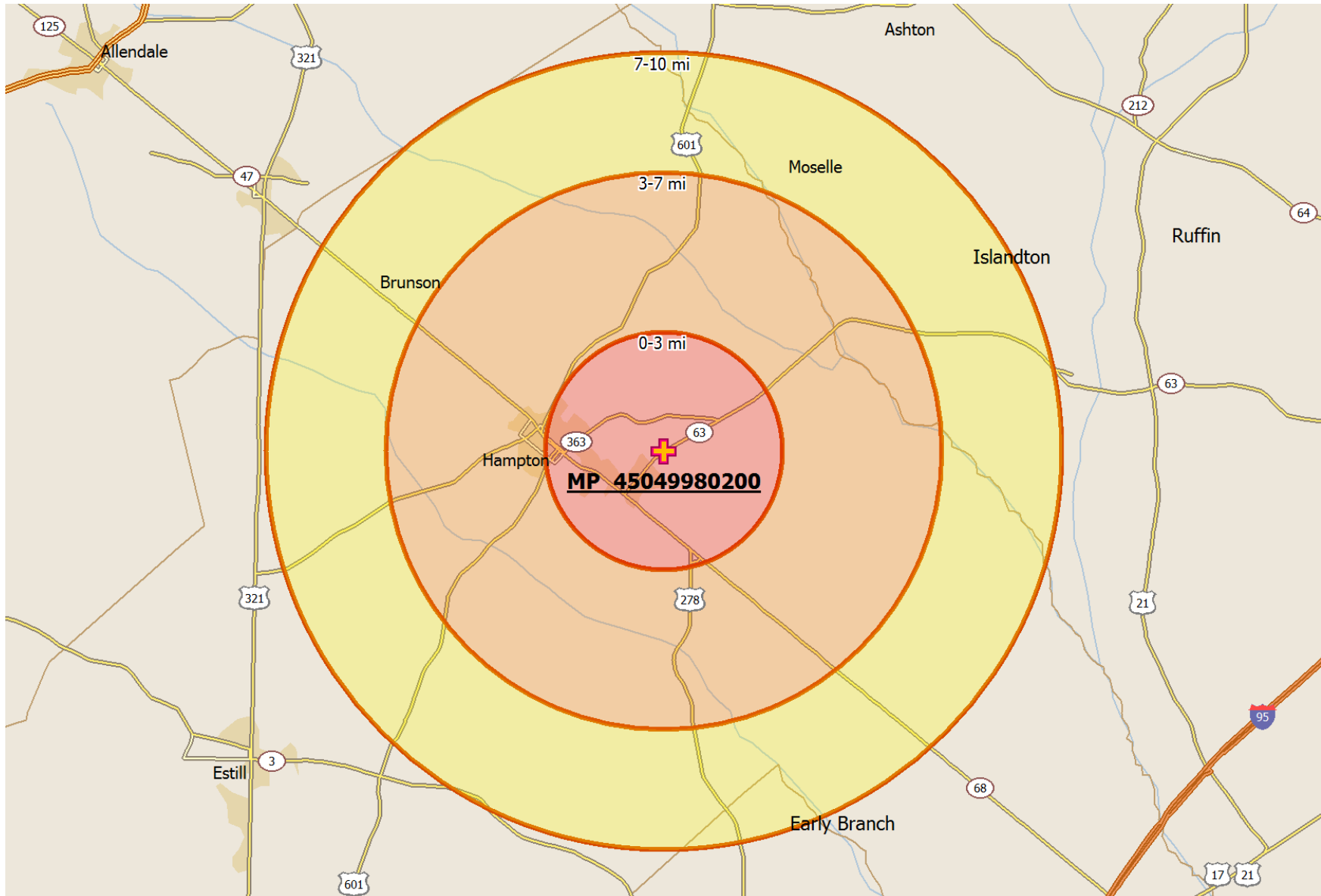
Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	4503	Low Country Region
2	Association	45A38	Allendale-Hampton
3	County Location	45049	Hampton
4	Zipcode	29944	Hampton
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.12	Small towns adjacent to settlements
8	Sitescape Density Pattern	I3	10000-2500-10000



Site Location Summary - Map of the Site Location



Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	COD	EXPLANATION
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	6	Noncore adjacent to a small metro area with town of at least 2,500 residents
3	Rural / Urban Continuum	6	
4	NCHS Rural Urban Codes	6	Noncore - counties that are neither metropolitan or micropolitan
5	NCES Urban Centric Locale Codes	41	Rural: Fringe: Census-defined rural territory that is less than or equal to 5 miles from an urbanized area, as well as rural territory that is less than or equal to 2.5 miles from an urban cluster.
6	IICM RUCA Values Index	49	Small town core commuting: No additional code
7	ERS RUCA Commuting Value	7	Small town core: primary flow within an Urban Cluster of 2,500 to 9,999 (small urban cluster)
8	Percent Commuting to Metro	2	Percent commuting from non metro to metro areas

Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	5,023	3,808	3,342
2010 Households	1,910	1,516	1,239
2010 Group Quarters Population	47	0	4

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	18	3	8
Language Diversity National Index	4	0	10
Foreign Born Diversity National Index	85	47	1
Ancestry Diversity National Index	17	12	3
Racial Diversity National Index	64	60	62

Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	1	True
Low-employment County	0	False
Persistent Poverty County	1	True
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False



Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	11	0.58%
Mainstay Communities	Established, Diverse Households	9	0.47%
Working Communities	Blue-collar, Working Families	42	2.2%
Country Communities	Rural, Agri. & Mining Families	119	6.23%
Aspiring Communities	Young Singles / Aspiring-Multihousing	1,003	52.51%
Urban Communities	High Density, Inner-city Neighborhoods	726	38.01%

Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

Issues for Your Consideration

1. The SITESCAPE category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.



Using the Site Location Summary

Issues for Your Consideration - continued

3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development - from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	5,152	1,348	26.16%
Unreached %	70.92%	70.56%	99.49
Religious But NOT Evangelical HH	2,031	517	25.44%
Religious But NOT Evangelical %	27.96%	27.06%	96.78
Spiritual But NOT Relig or Evang HH	343	102	29.88%
Spiritual But NOT Relig or Evang %	4.72%	5.36%	113.64
Not Evangelical, Not Interested HH	2,922	762	26.08%
Not Evangelical, Not Interested %	40.22%	39.89%	99.2



Spirituality Indicators - Churchscape

IICM's Churchscape indicates the number of SCBC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE RING	PERCENT & INDEX
Num of SCBC Churches	23	4	17.39%
Active SCBC Attenders	0	0	0%
Active Evangelical Households	1,523	405	26.61%
Active Evangelical Percent	20.97%	21.23%	101.23
Inactive Evangelical Households	589	157	26.61%
Inactive Evangelical Percent	8.11%	8.21%	101.23
# New Churches Needed	0	0	0%

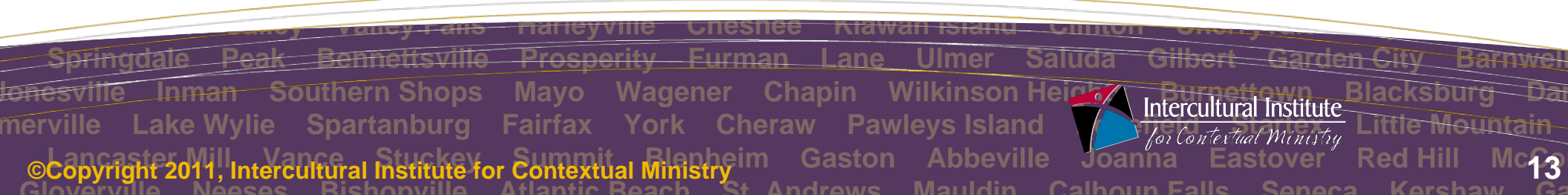


Spirituality Indicators - 30 Closest SCBC Churches

The table below lists the 30 closest SCBC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.
1	Oak Grove	1.40 mi
2	Varnville First	1.45 mi
3	Sandy Run	2.26 mi
4	Hampton First	2.61 mi
5	Open Arms Fellowship	3.02 mi
6	West End	3.45 mi
7	Sand Hill	5.66 mi
8	Hopewell	6.08 mi
9	Hickory Grove	8.27 mi
10	Nixville	9.41 mi
11	Peniel	10.82 mi
12	Pine Level	11.19 mi
13	Mt Olive	11.48 mi
14	Ashton	11.77 mi
15	Fairfax First	12.16 mi

	CHURCHES	DIST.
16	Shiloh	12.32 mi
17	Lawtonville	12.78 mi
18	Bethel	13.29 mi
19	Harmony	13.40 mi
20	Ridgeville	13.72 mi
21	St Johns	13.98 mi
22	Furman	14.81 mi
23	Steep Bottom	14.91 mi
24	Stafford	14.99 mi
25	Sycamore	15.00 mi
26	Pine Grove 1	15.05 mi
27	Black Creek	15.94 mi
28	Ehrhardt	16.09 mi
29	Carter's Ford	16.48 mi
30	Scotia	16.55 mi



Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider - both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
3. The list of churches on page 13 only includes SCBC churches. You will need to take other churches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

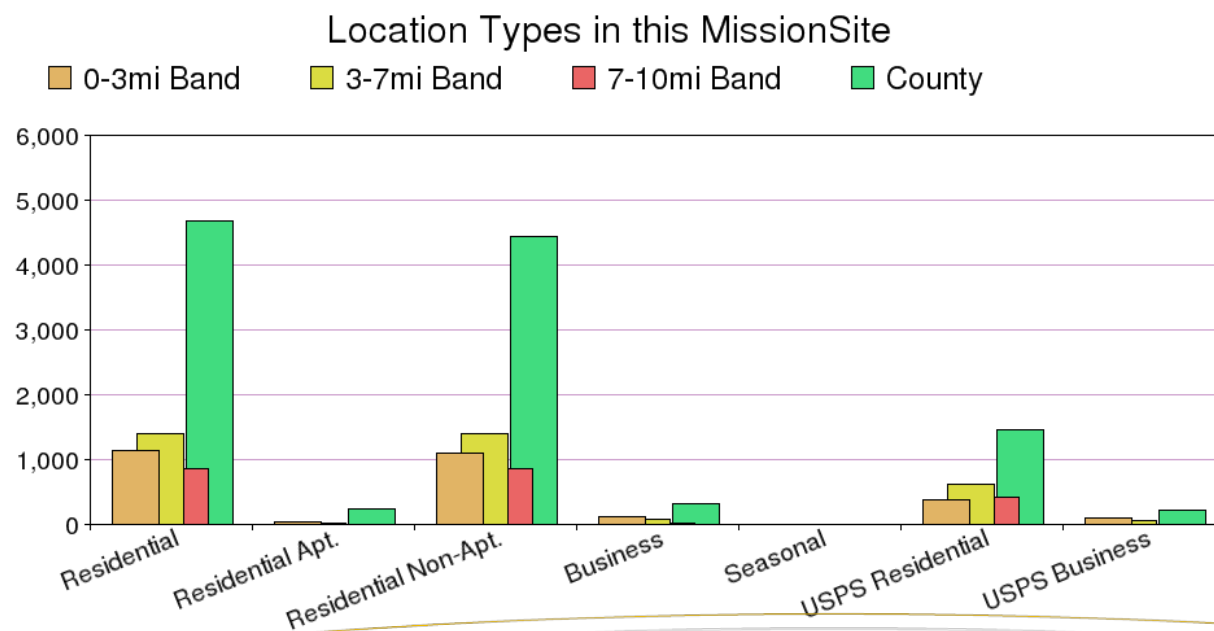


Current Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	18,186	4,486	24.67%
2000 Population	21,386	5,051	23.62%
2010 Population	20,977	5,023	23.95%

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Households	6,321	1,658	26.23%
2000 Households	7,444	1,939	26.05%
2010 Households	7,265	1,910	26.29%



Location Type	0-3mi Band
Residential	1,136
Residential Apt.	45
Residential Non-Apt.	1,091
Business	121
Seasonal	0
USPS Residential	374
USPS Business	105

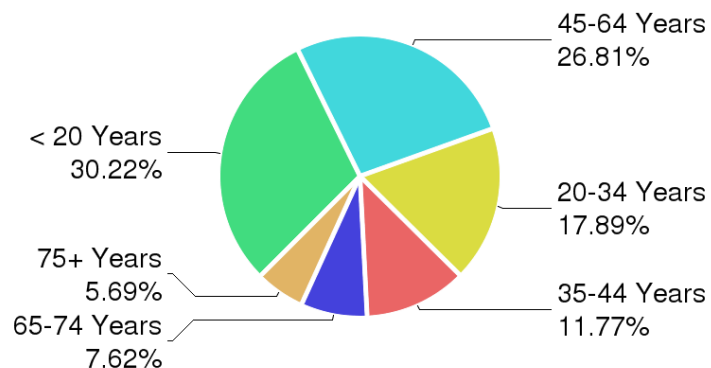
Current Demographic Summary

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	6.1%	6.93%	113.61
4-5 Years	2.8%	3.01%	107.5
6-8 Years	4.07%	4.6%	113.02
9-11 Years	4.04%	4.18%	103.47
12-13 Years	2.7%	2.91%	107.78
14-17 Years	5.49%	5.75%	104.74
18-19 Years	2.75%	2.85%	103.64
0-5 Years	8.9%	9.93%	111.57
6-12 Years	9.47%	10.23%	108.03
13-19 Years	9.58%	10.05%	104.91
< 20 Years	27.95%	30.21%	108.09
20-34 Years	19.81%	17.88%	90.26
35-44 Years	12.3%	11.77%	95.69
45-64 Years	25.92%	26.8%	103.4
65-74 Years	7.47%	7.62%	102.01
75+ Years	6.53%	5.69%	87.14
Median Age	37	38	102.36
Median Age (Male)	35	36	102.85
Median Age (Female)	40	40	99.57

Age Group Percentages



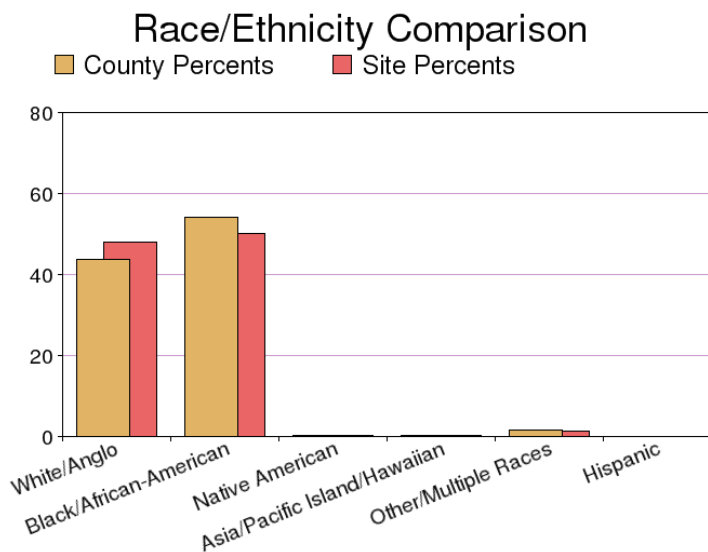
Current Demographic Summary

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	43.85%	48%	109.46
Black, African-American	54.1%	50.23%	92.85
Native American	0.25%	0.2%	80.31
Asian	0.25%	0.32%	126.07
Pacific Island, Hawaiian	0.01%	0%	0
Other/Multiple Races	1.54%	1.27%	82.75
Hispanic	0%	1.21%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	13,766	3,188	
Less than 9th Grade	7.79%	6.12%	127.43
No High School Diploma	12.7%	10.1%	125.72
High School Graduate	44.32%	44.48%	99.64
Some College, no degree	18.01%	17.91%	100.54
Associate Degree	6.97%	8.09%	86.17
College Degree	7.66%	9.5%	80.63
Graduate/Prof. degree	2.54%	3.8%	66.99



Current Demographic Summary

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	INDEX
Household Income			
< \$10,000	14.92%	14.55%	87.1
\$10,000 to \$19,999	14.96%	11.83%	79.08
\$20,000 to \$29,999	10.25%	10.26%	100.07
\$30,000 to \$49,999	24.32%	24.45%	100.53
\$50,000 to \$59,999	7.28%	7.07%	97.07
\$60,000 to \$69,999	10.12%	10%	98.84
\$70,000 to \$79,999	5.85%	6.86%	117.24
\$80,000 to \$89,999	3.55%	4.45%	125.31
\$90,000 to \$99,999	2.2%	2.77%	126
\$100,000 to \$124,999	4.93%	6.13%	124.31
\$125,000 to \$149,999	0.32%	0.26%	82.69
\$150,000 to \$199,999	1.21%	1.41%	116.7
\$200,000 to \$249,999	0.08%	0.05%	63.39
\$250,000 or more	0%	0%	0
Median Household	36,761	40,438	110
Average Household	48,223	49,562	102.78
Per Capita Household	18,149	19,023	104.82
Family/Non-Family Household Income			
Median Family Income	45,991	50,935	110.75
Average Family Income	58,082	60,358	103.92
Median Non-Family Income	18,410	20,904	113.55
Average Non-Family Income	28,176	28,941	102.72

Current Demographic Summary

A current year demographic summary of household types, housing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD ESTIMATES	COUNTY	BAND	
Family Households			
			Index
% Family Households	67.03%	65.5%	97.71
Families with Children	32.31%	32.3%	99.99
Families without Children	34.73%	33.19%	95.58
Non-Family Households			
% Non-Family Households	32.97%	34.5%	104.66
Non-Families with Children	0	0	0
Non-Families without Children	32.97	34.5	104.66
Housing Units			
			Index
Total Housing Units	8,835	2,253	
Vacant percent	17.77%	15.22%	85.67
Owned percent	63.52%	61.74%	97.2%
Rented Percent	18.71%	23.04%	123.12
Households by Size			
			Index
Avg household size	2.66	2.61	98.12
Avg family hh size	3.46	3.41	98.55
Avg non-family hh size	1.04	1.08	103.85
Households By Count of Persons			
			Percent
One	2,230	611	27.4%
Two	1,809	466	25.76%
Three or Four	2,243	588	26.21%
Five+	983	245	24.92%

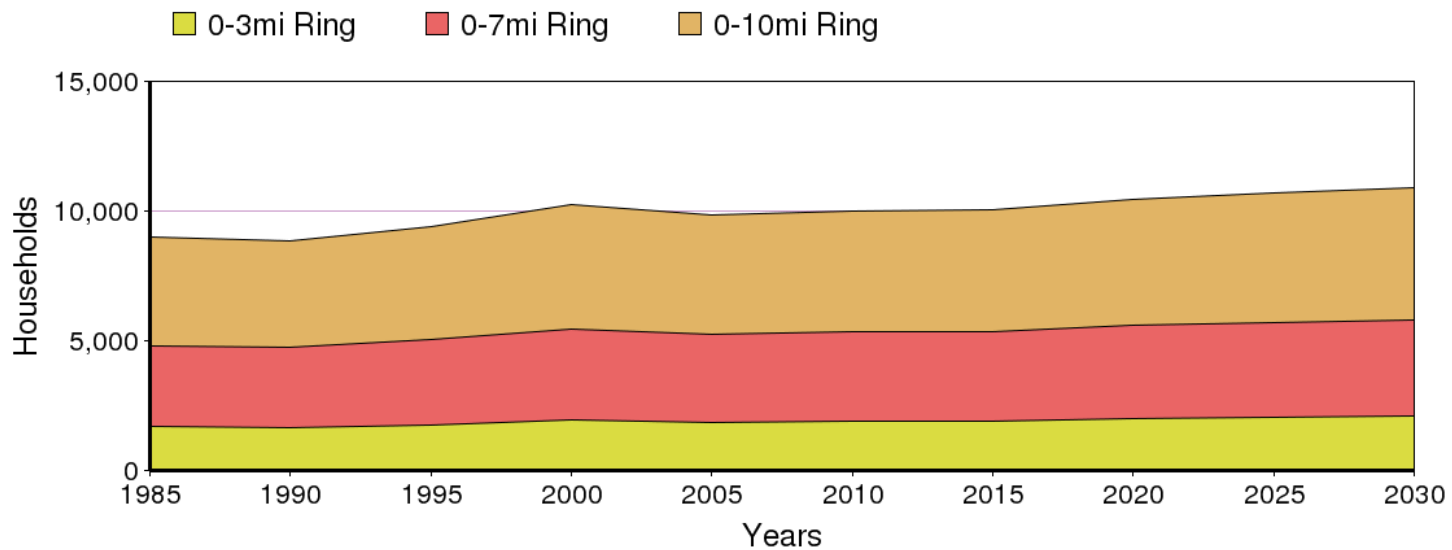
Projected Demographic Summary

The population and household figures from IICM's Demoscope report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	18,186	4,486	24.67%
2000 Population	21,386	5,051	23.62%
2010 Population	20,977	5,023	23.95%
2015 Population	20,793	4,950	23.81%

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Households	6,321	1,658	26.23%
2000 Households	7,444	1,939	26.05%
2010 Households	7,265	1,910	26.29%
2015 Households	7,293	1,916	26.27%

Household Change from 1985 to 2030



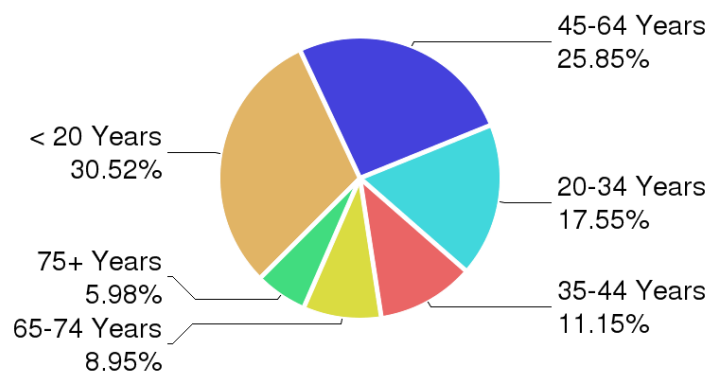
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	6.93%	7.41%	106.93
4-5 Years	3.01%	3.21%	106.64
6-8 Years	4.6%	4.81%	104.57
9-11 Years	4.18%	4.26%	101.91
12-13 Years	2.91%	2.89%	99.31
14-17 Years	5.75%	5.31%	92.35
18-19 Years	2.85%	2.63%	92.28
0-5 Years	9.93%	10.63%	107.05
6-12 Years	10.23%	10.53%	102.93
13-19 Years	10.05%	9.37%	93.23
< 20 Years	30.21%	30.53%	101.06
20-34 Years	17.88%	17.56%	98.21
35-44 Years	11.77%	11.15%	94.73
45-64 Years	26.8%	25.86%	96.49
65-74 Years	7.62%	8.95%	117.45
75+ Years	5.69%	5.98%	105.1
Median Age	37	37	100.46
Median Age (Male)	35	36	104.72
Median Age (Female)	40	38	96.78

Projected Age Group Percentages



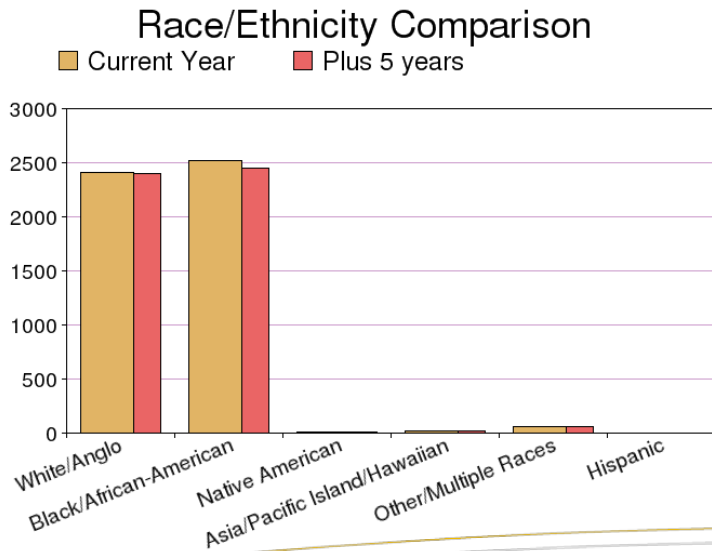
Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	48%	48.57%	101.18
Black, African-American	50.23%	49.6%	98.74
Native American	0.2%	0.22%	111.62
Asian	0.32%	0.4%	126.84
Pacific Island, Hawaiian	0%	0%	0
Other/Multiple Races	1.27%	1.21%	95.13
Hispanic	0%	0%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	3,188	3,121	
Less than 9th Grade	6.12%	4.71%	77
No High School Diploma	10.1%	7.63%	75.5
High School Graduate	44.48%	46.3%	104.09
Some College, no degree	17.91%	18.81%	105.01
Associate Degree	8.09%	9.71%	119.96
College Degree	9.5%	9.39%	98.78
Graduate/Prof. degree	3.8%	3.46%	91.17



Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value given, assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	14.55%	12.89%	88.57
\$10,000 to \$19,999	11.83%	11.22%	94.83
\$20,000 to \$29,999	10.26%	8.92%	86.97
\$30,000 to \$49,999	24.45%	23.85%	97.55
\$50,000 to \$59,999	7.07%	6.89%	97.47
\$60,000 to \$69,999	10%	11.64%	116.39
\$70,000 to \$79,999	6.86%	7.25%	103.49
\$80,000 to \$89,999	4.45%	5.11%	109.07
\$90,000 to \$99,999	2.77%	2.71%	97.81
\$100,000 to \$249,999	6.13%	7.52%	122.69
\$125,000 to \$149,999	0.26%	0.37%	139.56
\$150,000 to \$199,999	1.41%	1.46%	103.38
\$200,000 to \$249,999	0.05%	0.05%	99.69
\$250,000 or more	0%	0%	0
Median Household	40,438	44,153	109.19
Average Household	49,562	53,469	107.88
Per Capita Household	19,023	20,915	109.95
Family/Non-Family Household Income			
Median Family Income	50,935	57,401	112.69
Average Family Income	60,358	66,923	110.88
Median Non-Family Income	20,904	23,498	112.41
Average Non-Family Income	28,941	30,774	106.33

Projected Demographic Summary

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	65.5%	63.62%	97.14
Families with Children	32.3	28.86	89.35
Families without Children	33.19	31.42	94.66
Non-Family Households			
% Non-Family Households	34.5%	36.38%	105.44
Non-Families with Children	0	0	105.44
Non-Families without Children	34.5	36.38	105.44
Housing Units			
Total Housing Units	2,253	2,261	100.36%
Vacant percent	15.22%	15.26%	100.23
Owned percent	61.74%	61.57%	99.72
Rented Percent	23.04%	23.13%	100.41
Households by Size			
Avg household size	2.61	2.56	98.08%
Avg family hh size	3.41	3.40	99.71%
Avg non-family hh size	1.08	1.09	100.93%
Households By Count of Persons			
One	611	648	106.06%
Two	466	458	98.28%
Three or Four	588	575	97.79%
Five+	245	234	95.51%

Ethnographic Summary

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Foreign Born Pop	7	39	54
Northern Europe	0	2	0
Western Europe	2	5	1
Southern Europe	0	2	0
Eastern Europe	0	0	0
Other Europe	0	0	0
Eastern Asia	1	3	0
So. Central Asia	1	4	0
SE Asia	2	9	1
Western Asia	1	4	0
Other Asia	0	0	0

BORN IN:	0-3 MILES	3-7 MILES	7-10 MILES
Eastern Africa	0	0	0
Middle Africa	0	0	0
Northern Africa	0	0	0
Southern Africa	0	0	0
Western Africa	0	0	0
Other Africa	0	0	0
Oceania	0	0	0
Caribbean	0	3	1
Central Amer.	0	2	51
South America	0	2	0
North America	0	3	0
Born at sea	0	0	0

Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	4,570	3,217	4,036
Spanish	58	23	121
Other Indo-Euro language	28	15	2
French (incl. Patois, Cajun)	18	10	2
French Creole	0	0	0
Italian	3	2	0
Portuguese	2	0	0
German	4	1	0
Yiddish	0	0	0
Other West Germanic	1	2	0
A Scandinavian Language	0	0	0
Greek	0	0	0
Russian	0	0	0
Polish	0	0	0
Serbo-Croatian	0	0	0
Other Slavic Language	0	0	0
Armenian	0	0	0
Persian	0	0	0
Gujarathi	0	0	0
Hindi	0	0	0
Urdu	0	0	0

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
Other Indo-Euro	0	0	0
Asian/PI languages	0	0	0
Chinese	0	0	0
Japanese	0	0	0
Korean	0	0	3
Mon-Khmer, Cambodian	0	0	0
Miao, Hmong	0	0	0
Thai	0	0	0
Laotian	0	0	0
Vietnamese	0	8	0
Other Asian	0	10	0
Tagalog	0	0	0
Other Pacific Is	0	0	0
Other languages	0	2	2
Navajo	0	0	0
Other Native N. American	0	2	0
Hungarian	0	0	2
Arabic	0	0	0
Hebrew	0	0	0
African languages	0	0	0
Other unspecified	0	0	0

Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Reporting ancestry	3,588	2,497	2,948
Arab	0	0	0
Armenian	0	0	0
Austrian	0	0	2
British	1	1	0
Canadian	2	0	2
Croatian	0	0	0
Czech	3	3	0
Czechoslovak	0	0	0
Danish	3	3	0
Dutch	9	5	16
English	277	193	124
European	17	12	25
Finnish	0	0	3
French (not Basque)	44	31	26
French Canadian	9	7	2
German	215	150	108
Greek	2	1	0
Hungarian	2	1	0
Iranian	0	0	0

ANCESTRY	0-3 MILES	3-7 MILES	7-10 MILES
Irish	120	84	90
Italian	37	26	11
Lithuanian	0	0	0
Norwegian	3	2	2
Polish	8	5	5
Portuguese	6	4	1
Romanian	0	0	0
Russian	4	4	0
Scandinavian	0	0	0
Scotch-Irish	48	33	17
Scottish	41	28	5
Slovak	0	0	0
Subsaharan African	76	53	39
Swedish	7	4	9
Swiss	0	0	0
Ukrainian	3	2	0
US/American	786	547	435
Welsh	6	4	2
West Indian	0	0	0
Yugoslavian	0	0	0
Other	1,858	1,294	2,024

Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

Issues for Your Consideration

1. The Demoscope information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



Using the Demographic Indicators

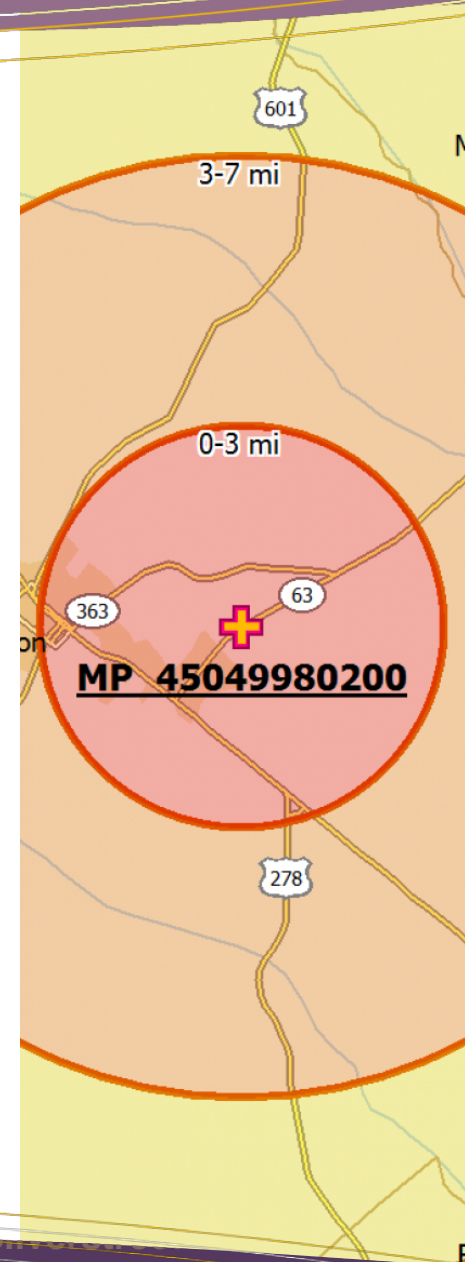
Issues for Your Consideration - continued

4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

Unreached Households by Lifestyle Segment

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangeliscope dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangeliscope report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Unreached Households by Lifestyle Segment

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	1,910	100%	1,349	100%
AFFLUENT SUBURBIA	11	0.58%	8	0.59%
America's Wealthiest	1	0.05%	1	0.07%
Dream Weavers	10	0.52%	7	0.52%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	0	0%	0	0%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	0	0%	0	0%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	0	0%	0	0%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TOWN SUCCESS	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	0	0%	0	0%
Family Convenience	0	0%	0	0%
Mid-Market Enterprise	0	0%	0	0%



Unreached Households by Lifestyle Segment

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,910	100%	1,349	100%
BLUE COLLAR BACKBONE	25	1.31%	16	1.19%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	11	0.58%	7	0.52%
Lower Income Essentials	14	0.73%	9	0.67%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	9	0.47%	7	0.52%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	4	0.21%	3	0.22%
Professional Urbanites	5	0.26%	4	0.3%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	0	0%	0	0%
Mature America	0	0%	0	0%
METRO FRINGE	17	0.89%	12	0.89%
Steadfast Conservative	1	0.05%	1	0.07%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	16	0.84%	11	0.82%

Unreached Households by Lifestyle Segment

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHids	0-3 HH & Percent		Unreached HH & Percent	
Total	1,910	100%	1,349	100%
REMOTE AMERICA	67	3.51%	41	3.04%
Hardy Rural Fam.	14	0.73%	9	0.67%
Rural Southern Living	17	0.89%	10	0.74%
Coal & Crops	36	1.88%	22	1.63%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	1,003	52.51%	743	55.08%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	1,003	52.51%	743	55.08%
Stable Careers	0	0%	0	0%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	52	2.72%	31	2.3%
Aspiring Hispania	2	0.1%	0	0%
Industrious Country Living	0	0%	1	0.07%
America's Farmland	39	2.04%	0	0%
Comfy Country Living	11	0.58%	24	1.78%
Small Town Connections	0	0%	6	0.44%
Hinterland Fam.	0	0%	0	0%

Unreached Households by Lifestyle Segment

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHlds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,910	100%	1,349	100%
STRUGGLING SOCIETIES	636	33.3%	427	31.65%
Rugged Southern Style	40	2.09%	23	1.7%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	596	31.2%	404	29.95%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	90	4.71%	64	4.74%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	71	3.72%	50	3.71%
Urban Diversity	19	0.99%	14	1.04%
New Generation Activists	0	0%	0	0%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

Issues for Your Consideration

1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

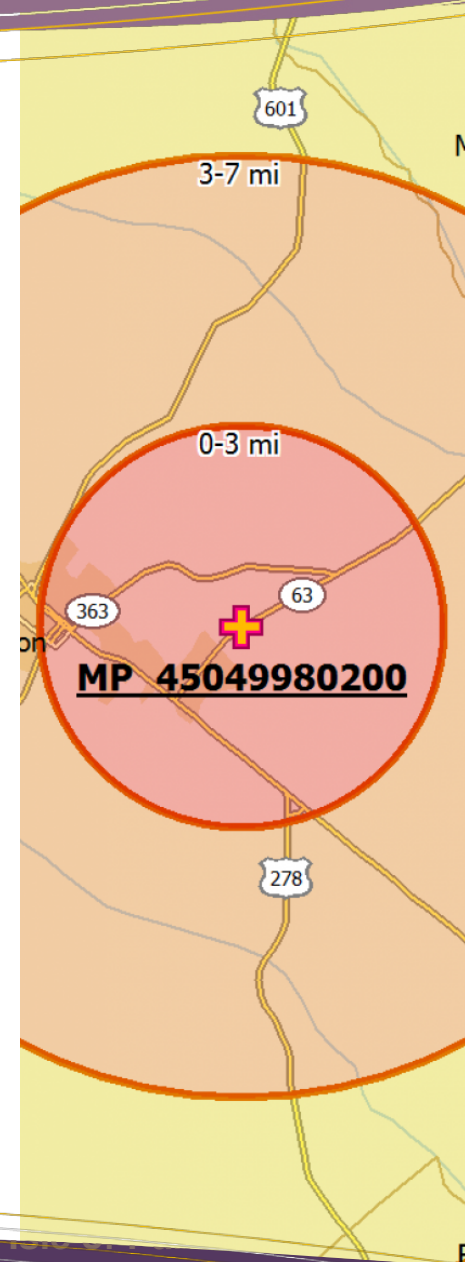
Potential Cultural Bridges

Donald McGavran in his book, *The Bridges of God*, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, linguistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the community offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. *The Bridges of God*. Revised edition. (New York: Friendship Press, 1981).



Potential Cultural Bridges

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
PC-HH Own	68%	69%	69%
Use Comp. for Internet/E-mail	45%	45%	46%
Internet Use: E-Mail	37%	38%	39%
Use Comp. for Comp. Games	34%	34%	34%
Use Comp. for Education	28%	28%	28%
HH Owns DVD Player	25%	25%	26%
Use Comp. for Word Processing	24%	25%	26%
Use Comp. for Shopping	23%	23%	24%
Internet Use: News/ Weather	21%	21%	21%
Use Comp. for Digital Camera Photo Editing	20%	21%	21%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Use Comp. for Banking	19%	20%	20%
Internet Use: Banking	19%	19%	20%
PC-Network-HH Has One	17%	18%	18%
Use Comp. for News/Info./Data Service	15%	16%	16%
Use Comp. for Filing/DB Mngmnt	10%	10%	10%
Internet Use: Research/ Education	10%	10%	11%
Use Comp. for Personal Financial Mngmnt	10%	10%	10%
Internet Use: Read Magazines/ Newspapers	8%	8%	9%
HH Owns Video/Webcam	8%	8%	8%
Internet Use: Shopping: Gathered Info. for Shopping	8%	8%	9%

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Listening To Music	65%	65%	65%
Reading Books	50%	51%	51%
Dining Out (Not Fast Food)	45%	46%	46%
Card Games	37%	38%	39%
Cooking for Fun	33%	34%	34%
Board Games	27%	28%	28%
Go To A Beach/Lake	27%	27%	27%
Gardening	25%	25%	25%
Visit Museum	15%	16%	17%
Going To Bars/Nightclubs/Dancing	15%	15%	15%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Any Ailment	70%	70%	70%
Gen./Fam. Practitioner	33%	33%	34%
Hypertension/High Blood Pressure	24%	25%	24%
Backache	24%	24%	24%
Dentist	23%	24%	24%
Eye Dr.	21%	21%	21%
High Cholesterol	20%	20%	20%
Acid Reflux Disease (GERD)	17%	17%	17%
None Of These	17%	17%	17%
Any Arthritis	17%	17%	17%

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Concert	24.27%	24.49%	24.61%
Live Theater	16.97%	17.66%	17.8%
Live Theater Most Often	13.75%	14.25%	14.36%
Rock/Pop Concerts Most Often	13.61%	13.67%	13.77%
Dance Performance	9.78%	9.79%	9.66%
Comedy Club	9.2%	9.38%	9.4%
Movies: Comedy	40.99%	40.48%	40.16%
Movies: Action/Adventure	38.43%	38.23%	38.14%
Movies: Drama	24.41%	24%	23.61%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Movies: Fam.	23.31%	23.1%	22.87%
Movies: Romantic Comedy	20.25%	20.3%	20.14%
Movies: Mystery	18.54%	18.34%	18.2%
College Football Reg. Season	5.05%	5.01%	5.03%
NFL Football Reg. Season	4.56%	4.75%	4.85%
College Basketball Reg. Season	3.94%	3.82%	3.78%
MLB Baseball Reg. Season	3.33%	3.42%	3.46%
NBA Basketball Reg. Season	3.11%	3.22%	3.29%
College Basketball Post-Season	2.21%	2.03%	1.95%

Potential Cultural Bridges

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Walking for Exercise	36.67%	37.19%	37.45%
Swimming	22.99%	23.42%	23.97%
Bowling	19.26%	19.95%	20.31%
Basketball	18.99%	19.22%	19.35%
Billiards/Pool	15.88%	15.79%	15.9%
Jogging/Running	15.79%	16.07%	16.11%
Freshwater Fishing	13.38%	13.61%	14.03%
Football	13.27%	13.45%	13.52%
Weight Training	12.43%	12.83%	13.13%
Aerobics	11.44%	11.78%	11.89%
Baseball	10.85%	11.08%	11.21%
Stationary Cycling	10.36%	10.47%	10.54%
Using Cardio Machine	9.71%	10.08%	10.37%
Golf	8.95%	9.37%	9.58%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Volleyball	8.05%	8.26%	8.42%
Mountain/Road Biking	7.76%	8.05%	8.27%
Softball	7.01%	7.36%	7.51%
Soccer	6.72%	7.13%	7.39%
Tennis	6.47%	6.71%	6.87%
Camping Trips	6.33%	6.52%	6.97%
Yoga	6.21%	6.33%	6.38%
Saltwater Fishing	5.99%	6.34%	6.62%
Roller Skating	5.76%	5.93%	5.97%
Hunting	5.75%	5.82%	6.16%
Ice Skating	5.72%	5.8%	5.83%
Backpacking/Hiking	5.28%	5.57%	5.87%
Target Shooting	4.7%	4.91%	5.12%
Power Boating	4.62%	4.71%	4.78%

Potential Cultural Bridges

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Canoeing/Kayaking	4.38%	4.54%	4.68%
Snorkeling	4.07%	4.03%	4.09%
Jet Skiing	4.02%	4.06%	4.12%
Motorcycling	3.98%	4.08%	4.22%
Racquetball	3.96%	4.23%	4.32%
Fly Fishing	3.92%	3.95%	4.03%
Hockey	3.91%	4.11%	4.22%
Skateboarding	3.82%	3.94%	4.02%
Horseback Riding	3.76%	3.93%	4.14%
Downhill & X-Country Skiing	3.46%	3.6%	3.73%

BRIDGES	0-3 MILES	3-7 MILES	7-10 MILES
Water Skiing	3.37%	3.48%	3.57%
Snowmobiling	3.26%	3.26%	3.29%
Snowboarding	3.03%	3.06%	3.09%
Sailing	2.89%	2.93%	2.98%
Martial Arts	2.55%	2.73%	2.9%
Surfing & Windsurfing	2.45%	2.5%	2.55%
Rock Climbing	2.41%	2.47%	2.5%
Archery	2.22%	2.29%	2.42%
Rowing	2.18%	2.35%	2.46%
Auto Racing	2%	2.02%	2.07%

Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

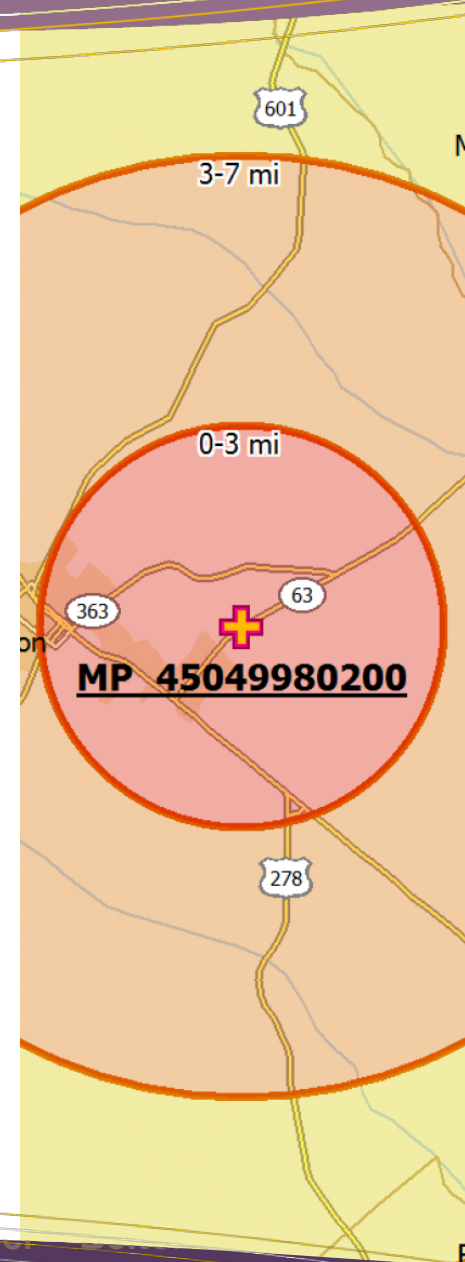
BIBLICAL BARRIERS

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and its leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring to an ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyrna: Abingdon Press, 1996), 59.



Potential Cultural Barriers -- Introduction (part 2)

CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

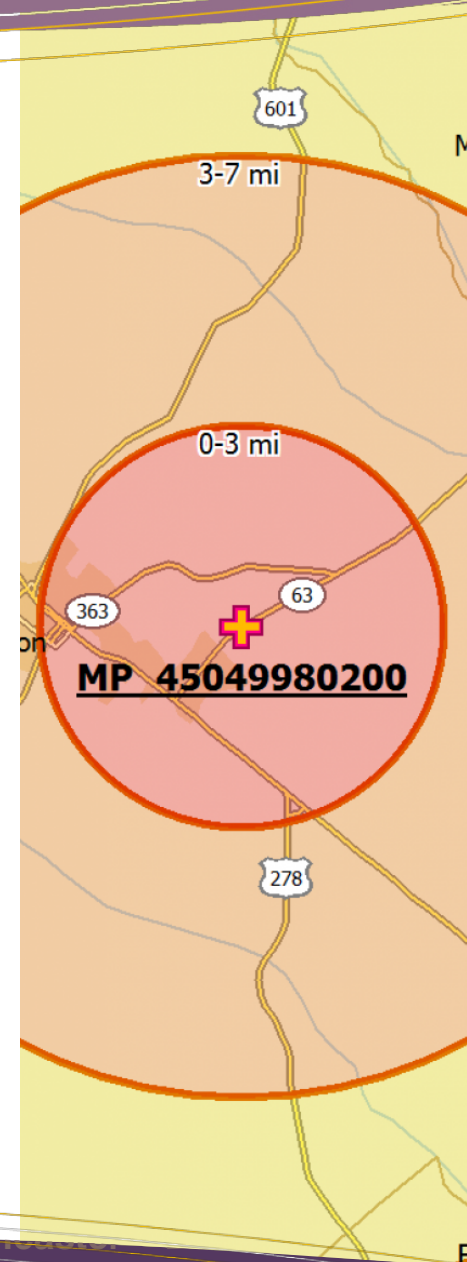
CULTURAL BARRIERS OF ACCEPTANCE

Christian Subculture

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



Potential Cultural Barriers:

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

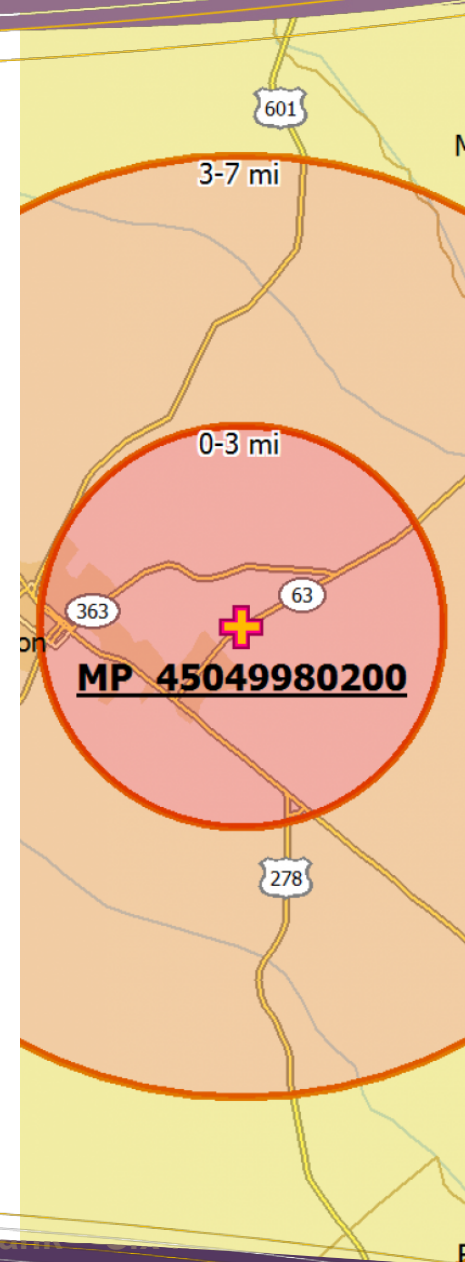
BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Important Continue Learning New Things	55%	55%	55%
Speak My Mind Even If It Upsets People	42%	42%	42%
Like Control Over People And Resources	42%	42%	42%
Find It Difficult To Say No To My Kids	38%	38%	39%
Woman's Place Is In The Home	36%	36%	36%
Too Much Sponsorship In Arts/Sports	33%	32%	32%
Don't Judge People/Way They Live Life	32%	32%	31%
Like To Do Unconventional Things	29%	30%	30%
If Won Lottery Would Never Work Again	27%	27%	27%
Prefer To Have Few Possessions As Possible	26%	27%	28%
I Am A Workaholic	26%	25%	25%
Money Is Best Measure Of Success	24%	25%	25%

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES
Like to Stand Out In A Crowd	23%	23%	23%
Marijuana Should Be Legalized	21%	21%	21%
We Should Strive for Equality for All	19%	19%	18%
Friends More Important Than My Fam.	18%	19%	19%
Rarely Sit Down to a Meal Together At Home	18%	17%	18%
Like To Pursue Challenge/Novelty/Change	17%	18%	18%
Only Work Current Job for The Money	17%	17%	17%
Happy With My Standard Of Living	12%	13%	13%
On Whole People Get What They Deserve	10%	10%	10%
Little I Can Do To Change My Life	10%	10%	10%
I Am A Perfectionist	10%	10%	10%
More Important Do Duty Than Enjoy Life	10%	10%	9%

Potential Cultural Themes

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant themes that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Potential Cultural Themes:

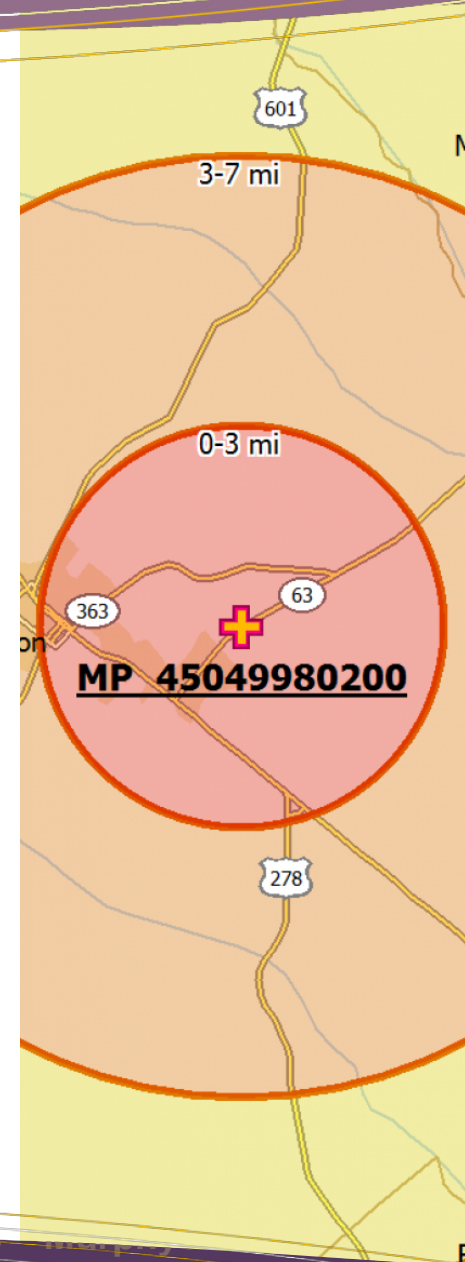
The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
You Should Seize Opportunities In Life	58%	58%	58%
Important To Respect Customs And Beliefs	57%	57%	58%
Prefer Work Part Of Team Than Alone	41%	41%	41%
Like To Understand About Nature	38%	38%	38%
Important To Juggle Various Tasks	37%	37%	36%
Important Feel Respected By My Peers	33%	33%	33%
Good At Fixing Things	31%	31%	31%
Have Keen Sense Of Adventure	29%	29%	29%
Prefer To Have Few Possessions As Possible	26%	27%	28%
Provide My Kids With The Little Extras	24%	24%	24%
People Have To Take Me As They Find Me	23%	24%	24%
Consider Myself Interested In The Arts	23%	23%	22%

THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Looking for New Ideas To Improve Home	23%	22%	22%
Real Men Don't Cry	19%	18%	18%
Like To Just Enjoy Life	18%	18%	18%
Try Not To Worry About The Future	18%	18%	17%
Worried About Pollution Caused By Cars	16%	17%	17%
Enjoy Spending Time With My Fam.	14%	14%	14%
Is An Important Part Of Who I Am	13%	13%	13%
Children Should Be Allowed To Express Themselves	9%	9%	9%
Feel Very Alone In The World	6%	6%	6%
Like Spending Most Time With Fam.	6%	6%	6%
Would Like To Set Up Own Business	4%	5%	5%
Decor Particular Interest To Me	3%	3%	3%

Potential Shared Places

While missional strategy is important, unless someone begins a missional relationship with a non-believer and shares the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



Potential Shared Places:

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Fast Food/Drive-In	88.39%	88.21%	88.31%
Restaurant-Visit Any			
Fam. Restaurants/Steak	78.1%	78.55%	79.05%
Houses-Visit Any			
McDonald's	56.71%	56.77%	56.87%
Kentucky Fried Chicken (KFC)	40.47%	40.04%	39.84%
Burger King	39.55%	39.56%	39.57%
Wendy's	34.83%	34.84%	34.75%
Subway	32.51%	32.14%	32.14%
Applebee's	28.19%	28.16%	28.32%
Pizza Hut	27.6%	27.5%	27.52%
Taco Bell	26.42%	25.95%	26.04%
Arby's	22.76%	22.51%	22.55%
Red Lobster	21.32%	21.38%	21.32%

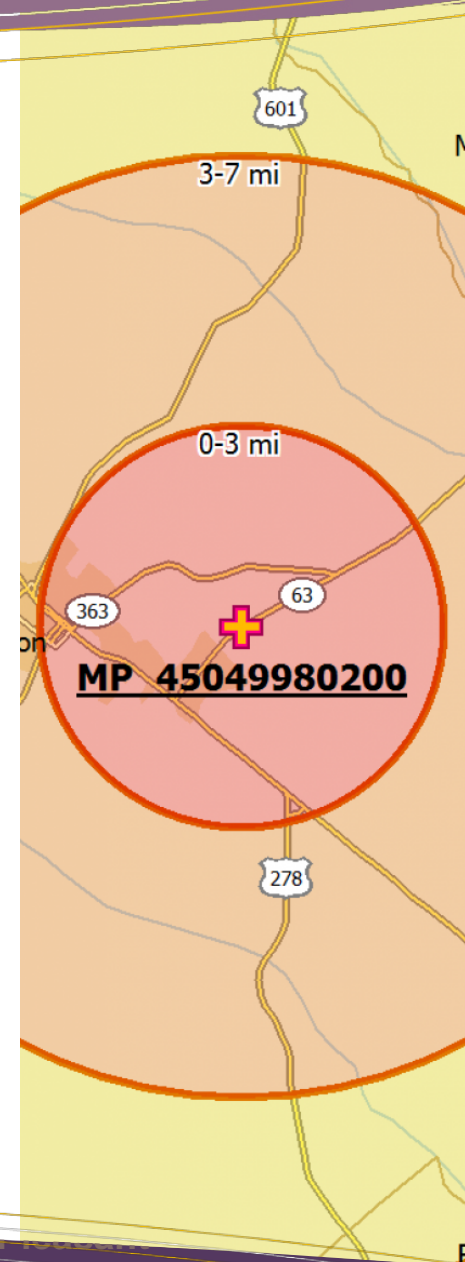
PLACE	0-3 MILES	3-7 MILES	7-10 MILES
Popeyes	20.38%	20.08%	19.65%
Domino's Pizza	19.26%	19.13%	19.07%
Dairy Queen	18.88%	18.22%	18.09%
Olive Garden	18.47%	18.49%	18.43%
Golden Corral	17.82%	17.82%	17.87%
Chick-Fil-A	17.17%	17.6%	17.86%
IHOP (International House Of Pancakes)	16.72%	17.01%	17.04%
Sonic	15.9%	15.42%	15.4%
Church's Fried Chicken	14.75%	14.55%	14.23%
TGI Friday's	14.56%	14.87%	14.89%
Hardee's	14.53%	14.1%	14.06%
Cracker Barrel	14.24%	14.37%	14.64%

Potential Shared Projects

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Potential Shared Projects

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

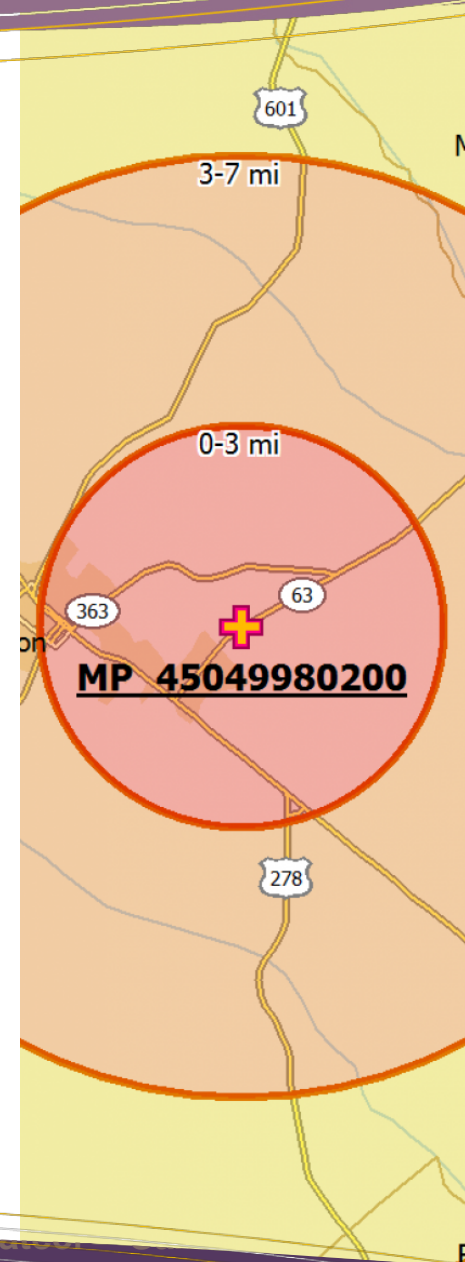
PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Voted in fed/state/local election	41.92%	42.86%	43.2%
Recycled products	24.12%	24.85%	25.3%
Worked as volunteer (non political)	11.59%	11.77%	11.89%
Engaged in fund raising	10.96%	11.34%	11.41%
Religious club member	9.01%	9.24%	9.34%
Church Board	8.53%	8.89%	8.99%

PROJECTS	0-3 MILES	3-7 MILES	7-10 MILES
Union member	5.01%	5.32%	5.45%
Took active part in local civic issue	4.67%	4.74%	4.75%
Wrote to editor of mag or newspaper	4.34%	4.4%	4.4%
Charitable Organization	3.94%	4.1%	4.18%
Fraternal order member	3.89%	4.04%	4.07%
Wrote to elected offcl about publ bus	3.86%	3.98%	4.03%

Communication Media Content

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Potential Print Media Content:

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3 MILES	3-7 MILES	7-10 MILES
Novel	12.91%	13.33%	13.5%
Children's Books	12.78%	12.95%	13.02%
Religious (not Bibles)	10.5%	10.79%	10.89%
Cookbooks	8.16%	8.15%	8.22%
Mystery	6.57%	6.59%	6.6%
Romance	6.23%	6.31%	6.29%
Personal/Business	5.64%	5.91%	6.02%
Self-help			
Biography	5.38%	5.62%	5.7%
Mail order	4.73%	4.82%	4.79%

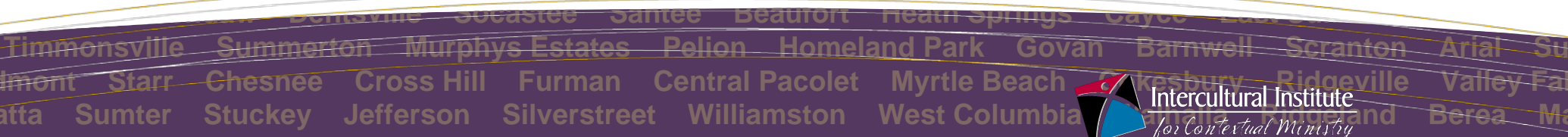
MAGAZINES	0-3 MILES	3-7 MILES	7-10 MILES
Newspaper Distributed	65.5%	66.19%	66.25%
Gen. Editorial	56.55%	56.77%	56.64%
Womens	50.34%	50.92%	51.02%
Service	28.48%	28.44%	28.55%
Business/Finance	23.51%	24.15%	24.29%
Music	22.67%	22.83%	22.66%
Mens	20.38%	20.38%	20.34%
Parenthood	15.09%	14.86%	14.77%
Health	14.85%	14.97%	15.02%

Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3 MILES	3-7 MILES	7-10 MILES
Gen. News	46.73%	47.1%	47.3%
Classified	30.02%	29.66%	29.53%
Sport	28.14%	28.37%	28.38%
Editorial Page	23.92%	24.11%	24.34%
Business/Finance	22.61%	23.17%	23.31%
Movie Listings & Reviews	21.62%	21.99%	22.1%
TV/Radio Listings	21.41%	21.47%	21.54%
Food/Cooking	21.35%	21.6%	21.75%
Comics	20.69%	20.45%	20.42%
Home/Gardening	17.43%	17.94%	18.22%
Fashion	16.8%	17.34%	17.46%
Travel	16.16%	16.8%	17.01%
Science/Technology	13.86%	14.34%	14.58%

RADIO	0-3 MILES	3-7 MILES	7-10 MILES
Urban Contemporary	47.97%	48.48%	47.92%
Jazz	16.4%	17.01%	17.15%
CHR Contemp Hit Radio	15.85%	16.23%	16.45%
Variety	11.68%	12%	12.05%
Gospel	9.78%	9.78%	9.69%
Adult Contemporary	8.69%	8.48%	8.51%
Country	8.46%	7.83%	8.09%
Oldies	8.21%	8.14%	8.12%
All News	8.16%	8.81%	9.02%
Religious	5.81%	6.06%	6.18%
News/Talk	5.09%	5.26%	5.39%
Soft Contemporary	4.78%	4.91%	4.98%
Rock	4.2%	4.15%	4.23%
Alternative	3.38%	3.23%	3.24%
All Talk	3.14%	3.47%	3.51%
Sports	2.82%	3%	3.08%
Adult Standards	2.8%	3.01%	3.11%
Classic Rock	2.68%	2.53%	2.6%



Potential Multimedia Content:

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Fox News Channel	61.86%	62.25%	62.52%
Soapnet	50.92%	50.91%	50.88%
Other Video-On-Demand	50.36%	49.23%	48.8%
Satellite Dish	48.91%	48.85%	49.07%
Sci-Fi Channel	35.92%	36.08%	36.27%
MSNBC	34.64%	34.14%	34.02%
Subscribe Digital Cable	33.24%	34.08%	34.26%
Adult Pay Per View TV	33.02%	33.28%	33.63%
TV Info From Sunday TV Magazine	27.4%	27.67%	27.8%
Nickelodeon	26.56%	26.2%	26.25%
TV Info From Newspapers	25.62%	25.74%	25.79%
TCM (Turner Classic Movies)	25.49%	25.19%	25.11%

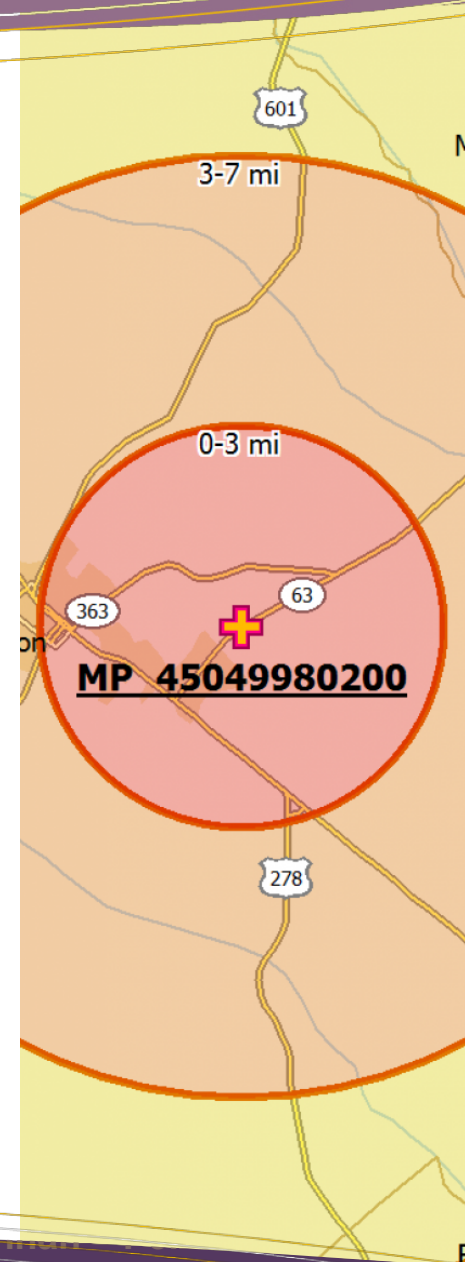
MULTIMEDIA: TV	0-3 MILES	3-7 MILES	7-10 MILES
Nick At Nite	25.31%	25.07%	25.11%
Comedy Central	24.27%	24.62%	24.57%
Hallmark Channel	23.57%	23.75%	23.91%
Lifetime	23.5%	23.43%	23.39%
The Golf Channel	22.29%	22.51%	22.65%
TV Info From Other	21.95%	22.06%	21.98%
TV Info From Monthly Cable Guide	21.67%	21.4%	21.3%
BET (Black Entertainment TV)	21.44%	20.85%	20.49%
USA Network	21.38%	21.63%	21.73%
HGTV (and Garden Television)	20.86%	21.11%	21.18%
ABC Fam.	20.64%	20.55%	20.45%
TV Land	20.17%	20%	19.77%

Communication Media Usage

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Book Readers			
Heavy Users (7+)	15.46%	15.69%	15.83%
Medium Users (4-6)	7.43%	7.55%	7.65%
Light Users (1-3)	17.47%	17.97%	18.12%
Quintiles (20%)			
Newspaper I (Heavy)	0.77%	0.66%	0.62%
Newspaper II	1.61%	1.68%	1.69%
Newspaper III	1.75%	1.88%	1.88%
Newspaper IV	0.34%	0.29%	0.28%
Newspaper V (Light)	0.86%	0.74%	0.67%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Quintiles (20%)			
Magazines I (Heavy)	21.08%	20.86%	20.57%
Magazines II	9.46%	9.5%	9.45%
Magazines III	10.53%	10.41%	10.26%
Magazines IV	13.84%	13.77%	13.58%
Magazines V (Light)	1.41%	1.48%	1.49%
Outdoor I (Heavy)	9.54%	9.49%	9.39%
Outdoor II	5.82%	5.66%	5.54%
Outdoor III	5.78%	5.72%	5.6%
Outdoor IV	17.25%	17.31%	17.39%
Outdoor V (Light)	24.84%	24.84%	24.82%
Yellow Pages I (Heavy)	16.96%	16.97%	16.95%
Yellow Pages II	9.41%	9.5%	9.45%
Yellow Pages III	11.35%	10.92%	10.59%
Yellow Pages IV	25.74%	25.44%	25.31%
Yellow Pages V (Light)	5.29%	5.14%	5.02%

Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
Radio Drive Time Quintiles (fifths / 20%)			
Drive Time I & II (Heavy)	2.05%	2.18%	2.17%
Drive Time III (Medium)	1.05%	1.08%	1.07%
Radio IV & V (Light)	2.66%	2.77%	2.75%
Radio Media Quintiles (fifths / 20%)			
Radio I & II (Heavy)	11.89%	11.59%	11.34%
Radio III (Medium)	3.19%	3.29%	3.31%
Radio IV & V (Light)	4.56%	4.58%	4.56%
Cable TV Quintiles (fifths / 20%)			
Cable I & II (Heavy)	11.65%	11.95%	12.21%
Cable III (Medium)	5.33%	5.14%	5.06%
Cable IV & V (Light)	42.44%	42%	41.61%

MEDIUM	0-3 MILES	3-7 MILES	7-10 MILES
TV Prime Time Quintiles (fifths / 20%)			
Prime Time I & II (Heavy)	3.99%	4.05%	4.04%
Prime Time III (Medium)	1.1%	1.09%	1.08%
Prime Time IV & V (Light)	9.59%	9.17%	8.88%
TV Early/Late Fringe Quintiles (fifths / 20%)			
Fringe I & II (Heavy)	38.75%	39.2%	39.21%
Fringe III (Medium)	55.88%	55.45%	55.24%
Fringe IV (Light)	56.87%	56.81%	56.72%
TV All Day Quintiles (fifths / 20%)			
All Day I & II (Heavy)	16.32%	16.35%	16.11%
All Day III (Medium)	25.45%	25.24%	25.17%
All Day IV (Light)	22.26%	21.89%	21.37%

Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Day-time Radio			
Listeners			
Dayparts [summary]	10.59%	10.87%	10.92%
6:00am - 10:00am	15.82%	16.16%	16%
10:00am - 3:00pm	13.35%	13.21%	12.84%
3:00pm - 7:00pm	16.25%	15.65%	15.25%
7:00pm - Midnight	12.03%	11.9%	11.71%
Midnight - 6:00am	9.38%	9.16%	8.92%
Weekend Radio			
Listeners			
Dayparts [summary]	14.26%	13.97%	13.84%
6:00am - 10:00am	2.13%	2.15%	2.15%
10:00am-3:00pm	5.35%	5.67%	5.7%
3:00pm - 7:00pm	7.23%	7.06%	6.91%
7:00pm - Midnight	10.61%	10.41%	10.24%
Midnight - 6:00am	15.05%	14.7%	14.33%

USAGE	0-3 MILES	3-7 MILES	7-10 MILES
Prime Time TV Viewers			
8:00-11:00pm	5.88%	5.74%	5.73%
Saturday: 8:00-11:00pm	8.86%	8.85%	8.79%
Sunday: 7:00-11:00pm	8.83%	8.55%	8.5%
9:00am-1:00pm	25.31%	25.07%	25.11%
9:00am-4:00pm	29.9%	29.82%	29.95%
4:00pm-7:00pm	32.91%	33.38%	33.4%
11:00pm-1:00am	46.49%	45.87%	45.65%
AVG Prime time	6.43%	6.33%	6.21%
Mon-Sun			

Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekday			
6-7am	14.61%	14.03%	13.71%
7-9am	19.58%	19.76%	19.62%
9am-12noon	19.17%	19.18%	19.39%
12noon-4pm	10.72%	10.64%	10.55%
4-6pm	49.99%	50.79%	51.08%
6-7pm	17.32%	17.45%	17.59%
7-7:30pm	2.1%	2.22%	2.25%
7:30-8pm	12.8%	12.91%	12.99%
8-11pm	5.88%	5.74%	5.73%
11pm-12am	34.64%	34.14%	34.02%
11pm-1am	46.49%	45.87%	45.65%
1-6am	33.6%	33.75%	33.6%

TV VIEWERS	0-3 MILES	3-7 MILES	7-10 MILES
Weekend			
Sat: 7-10am	15.35%	15.43%	15.39%
Sat: 10am-1pm	8.67%	8.69%	8.6%
Sat: 1-4pm	24.61%	24.49%	24.52%
Sat: 4-6pm	7.4%	7.54%	7.53%
Sat: 6-7pm	1.58%	1.67%	1.69%
Sat: 7-8pm	1.08%	1.14%	1.13%
Sat: 8-11pm	8.86%	8.85%	8.79%
Sat: 11pm-1am	7.23%	7.41%	7.36%
Sat: 1am-7pm	21.38%	21.63%	21.73%
Sun: 7-10am	2.46%	2.53%	2.59%
Sun: 10am-1pm	5.04%	5.05%	5.12%
Sun: 1-4pm	4.09%	4.07%	4.15%
Sun: 4-7pm	10.7%	10.55%	10.57%
Sun: 7-11pm	8.83%	8.55%	8.5%
Sun: 11pm-1am	5.12%	4.95%	4.88%
Sun: 1-7am	19.54%	19.33%	19.35%

Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

Issues for Your Consideration

1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

Issues for Your Consideration

1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at this mission site more effectively?
4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?



Biblical Missional Multiplication

Biblical missional multiplication builds upon discipling and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.

Missional Multiplication Principle *2nd Timothy 2:2*



Establishing Redemptive Relationships

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

Communication Steps

1. **Category-to-Category:** Connect through a common social identity; some activity, interest, or behavior that you share with the person.
2. **Face-to-Face:** Begin interacting with the person; building a personal rapport.
3. **Mind-to-Mind:** After building a rapport, move the conversation towards spiritual issues.
4. **Heart-to-Heart:** As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
5. **Spirit-to-Spirit:** This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.

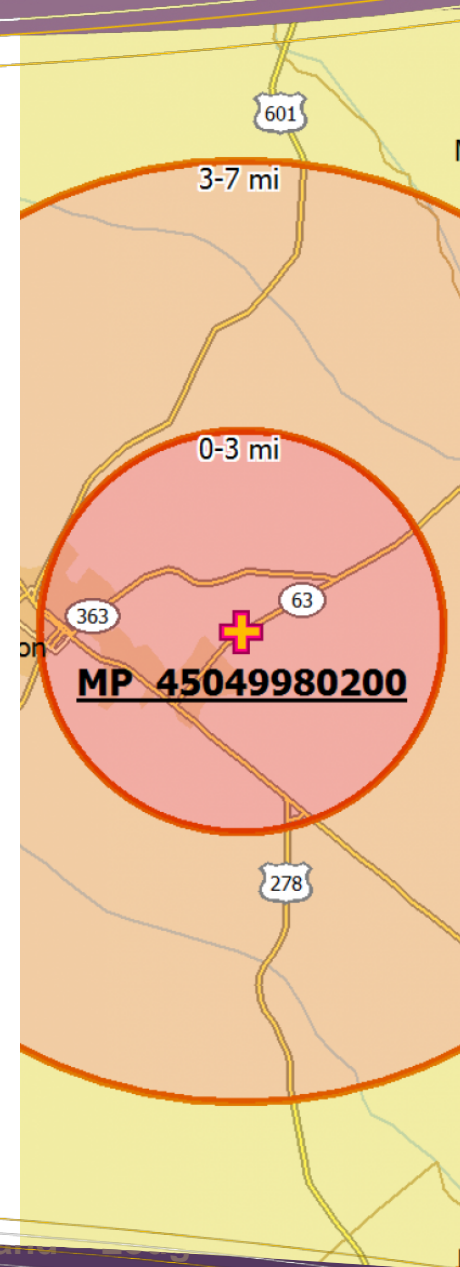


Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report selects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



Wade Hampton Stateburg Lamar McClenarville Seabrook Island
Reidville Wilkinson Heights Inman Windsor Forest Acres Blenheim Mount Pleasant Summit Laurens
Windsboro Mills Privateer Cane Savannah Ridgeville Manning Oswego Wagwood Port Royal Red Hill
Eastover Lake Wylie Swansea Monarch Mill Valley Falls India Hook Pr Georgetown Ridgeland Cokesby
Rock Hill Pageland Leslie St. Andrews Watts Mills Little River
Little Mountain Irmo Kiawah Island East Sumter Yemassee Estill Trenton Scotia Centerville Gard

Notes and Sources

1. Sightscape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



APPENDIX: SCBC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHF AVG	IICM CGR
1	Oak Grove	PO Box 2019 Ridgeland, SC 29936	1.40 mi	0	
2	Varnville First	PO Box 306 Varnville, SC 29944	1.45 mi	0	
3	Sandy Run	2100 Sandy Run Road Hampton, SC 29924	2.26 mi	0	
4	Hampton First	305 Oak St E Hampton, SC 29924	2.61 mi	0	
5	Open Arms Fellowship	402 Hoover Street North Hampton, SC 29924	3.02 mi	0	
6	West End	1049 West Elm Street Hampton, SC 29924	3.45 mi	0	
7	Sand Hill	15480 Pocatoligo Road Varnville, SC 29944	5.66 mi	0	
8	Hopewell	6404 Hopewell Road Hampton, SC 29924	6.08 mi	0	
9	Hickory Grove	2834 Bamberg Highway Hampton, SC 29924	8.27 mi	0	
10	Nixville	3915 Two Sisters Ferry Road Estill, SC 29918	9.41 mi	0	
11	Peniel	3300 Rum Gully Road Islandton, SC 29929	10.82 mi	0	
12	Pine Level	2009 Pine Level Church Rd Early Branch, SC 29916	11.19 mi	0	
13	Mt Olive	21219 Pocatoligo Rd Early Branch, SC 29916	11.48 mi	0	
14	Ashton	3614 Willow Swamp Road Islandton, SC 29929	11.77 mi	0	
15	Fairfax First	PO Drawer 820 Fairfax, SC 29827	12.16 mi	0	



APPENDIX: SCBC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
16	Shiloh	10565 Low Country Highway Ruffin, SC 29475	12.32 mi	0	
17	Lawtonville	PO Box 1057 Estill, SC 29918	12.78 mi	0	
18	Bethel	6486 Confederate Highway Fairfax, SC 29827	13.29 mi	0	
19	Harmony	513 Harmony Church Road Fairfax, SC 29827	13.40 mi	0	
20	Ridgeville	PO Box 623 Yemassee, SC 29945	13.72 mi	0	
21	St Johns	2468 St Johns Church Road Ehrhardt, SC 29081	13.98 mi	0	
22	Furman	PO Box 61 Furman, SC 29921	14.81 mi	0	
23	Steep Bottom	PO Box 126 Estill, SC 29918	14.91 mi	0	
24	Stafford	PO Box 85 Furman, SC 29921	14.99 mi	0	
25	Sycamore	PO Box 38 Sycamore, SC 29846	15.00 mi	0	
26	Pine Grove 1	99 Pine Grove Rd Walterboro, SC 29488	15.05 mi	0	
27	Black Creek	4931 Black Creek Rd Walterboro, SC 29488	15.94 mi	0	
28	Ehrhardt	PO Box 26 Ehrhardt, SC 29081	16.09 mi	0	
29	Carter's Ford	PO Box 1 Lodge, SC 29082	16.48 mi	0	
30	Scotia	PO Box 41 Scotia, SC 29939	16.55 mi	0	



APPENDIX: SCBC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHIP AVG	IICM CGR
31	Iglesia Bautista Nueva Esperanza	PO Box 364 Estill, SC 29918	16.63 mi	0	
32	Yemassee	PO Box 68 Yemassee, SC 29945	17.05 mi	0	
33	Ruffin	PO Box 151 Ruffin, SC 29475	17.20 mi	0	
34	Marion	PO Box 125 Williams, SC 29493	17.37 mi	0	
35	Allendale First	PO Box 582 Allendale, SC 29810	17.39 mi	0	
36	Great Salkehatchie	PO Box 8 Ulmer, SC 29849	18.03 mi	0	
37	Gillisonville	10158 Grays Highway Ridgeland, SC 29936	18.28 mi	0	
38	Hendersonville	893 Bachelor Hill Rd Walterboro, SC 29488	19.83 mi	0	
39	Doctor's Creek	PO Box 2 Walterboro, SC 29488	19.84 mi	0	
40	Mt Arnon	1501 Appleton Road Allendale, SC 29810	20.23 mi	0	
41	Coosawhatchie	PO Box 479 Ridgeland, SC 29936	20.71 mi	0	
42	Smoaks	PO Box 101 Smoaks, SC 29481	20.87 mi	0	
43	Robertville	PO Box 506 Estill, SC 29918	20.90 mi	0	
44	Colston Branch	655 Sunday School Road Bamberg, SC 29003	20.96 mi	0	
45	Allens Chapel	839 Beech Road Olar, SC 29843	21.11 mi	0	



6 Wateroak Court
North Augusta, SC 29841

An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

In Partnership with:



CONTACT US:

Email: cwatke@iicm.net
Office: 803-279-5828
Web: www.iicm.net
www.apept.org
www.missionalcoach.org
www.missionalcontext.org
www.missionalcorps.org
www.missionalcyclopedia.org
www.missionalzipcode.org
www.missionalpartners.org

