# MissionSite top unreached locations

Jamestov

Bonneau McCormick **Great Falls** CHESTERFIELD, SC Laurel Bay Shoals Ravenel Smyrna idgeway McClellanville Varnville Stuckey Fairfax CENSUS TRACT: 45025950400 artanburg Clo Multiply Tega Cay Neeses Andrews Roeb REGION: Pee Dee Country Mill Socastee Burton-Lur Cherrobuction Kershaw Ninety Six Allendale Gat ASSOCIATION: Chesterfield River Watts Mills No Blacksburg Arcadia Lakes Bowman Due West Society Hill COUNTY: Chesterfield ateburg St. George North C St. And In partnership with the: Mount Croghan Irmo Lodge Lake SSITESCAPE: Townscape Forest Acres Blythewood Intercultural Institute eville Laurens Norris Bishopville Orangeburg Welcome Ward Ro for Contextual Ministry III Hilda Chapin Kir South Carolina Forestbrook Ellor Baptist Convention II Newberry Saxon Voodford Dunean

©Copyright 2013 Intercultural Institute for Contextual Ministry dmont Waterloo Mountville Burnettown Modoc Jefferse

#### MissionSite (TM) Table of Contents

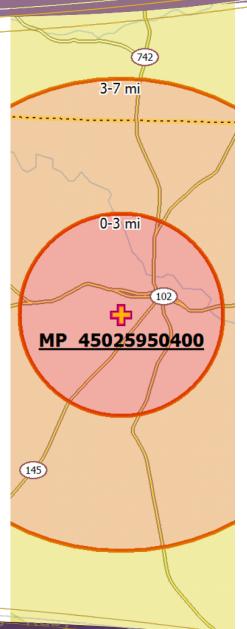
1	Site Location Summary	3
2	Spirituality Indicators	11
3	Current Demographic Summary	15
4	Projected Demographic Summary	20
5	Ethnographic Summary	25
6	Unreached Households by Lifestyle Segment	30
7	Identifying Focus Groups in this Location	35
8	Potential Cultural Bridges	36
9	Potential Cultural Barriers	42
10	Potential Cultural Themes	45
11	Potential Shared Places	47
12	Potential Shared Projects	49
13	Communication Media Content	51
14	Communication Media Usage	55
15	Using the Bridges, Barriers, Themes, etc.	59
16	Biblical Missional Multiplication	61
17	Establishing Redemption Relationships	62
18	Your MissionSite and the Missional Suite	63
19	Notes and Sources	65
20	Appendix: SCBC Churches by Distance	66



#### Site Location Summary

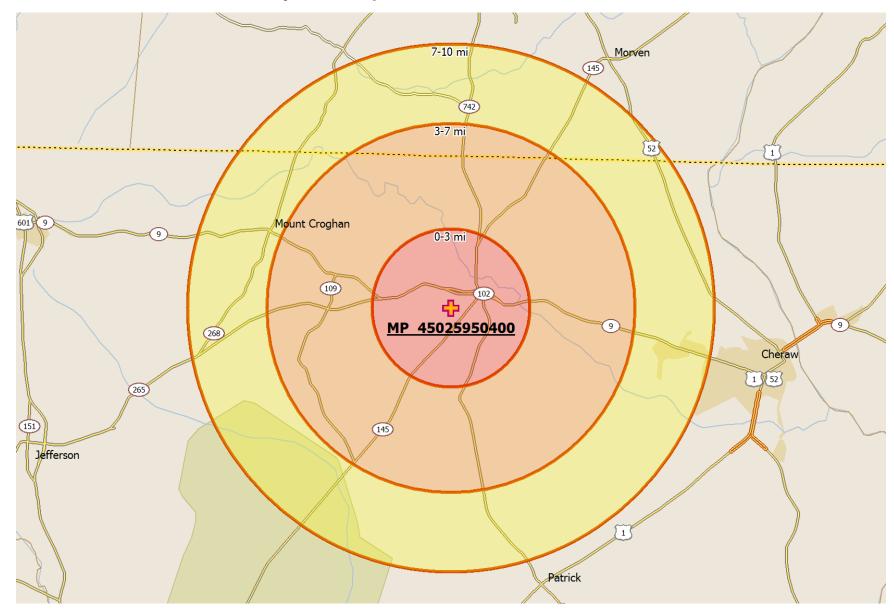
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	4504	Pee Dee Country
2	Association	45A17	Chesterfield
3	County Location	45025	Chesterfield
4	Zipcode	29709	Chesterfield
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.1	Small Towns
7	Sitescape Subgroup	2.13	Small towns adjacent to a small town
8	Sitescape Density Pattern	13	10000-10000-10000



eville Hardeeville Bamberg Bennettsville Walterboro Socastee Riverview Gloverville Clearwater Five For Cession Lowrys Central Pacolet Donalds Greenville Edisto Folly Beach Intercultural Institute Pomaria Inman Golden Grove Sharon Inman Mills Judson Hampton Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

#### Site Location Summary - Map of the Site Location



nning Gantt Kiawah Island Clio Due West Coward Watts Mills Georgetown Bennettsville Central Pacole Fatum Cokesbury Red Bank Jefferson Yemassee Hardeeville Donald Intercultural Institute McConnells Clarks Hill Murrells Inlet City View Lake Wylie Pomaria Silve For Contextual Ministry escopyright 2011, Intercultural Institute for Contextual Ministry

#### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CO DE	EXPLANATION
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	4	Noncore adjacent to a large metro area
3	Rural / Urban Continuum	6	
4	NCHS Rural Urban Codes	6	Noncore - counties that are neither metropolitan or micropolitan
5	NCES Urban Centric Locale Codes	42	Rural: Distant: Census-defined rural territory that is more than 5 miles but less than or equal to 25 miles from an urbanized area, as well as rural territory that is more than 2.5 miles but less than or equal to 10 miles from an urban cluster.
6	IICM RUCA Values Index	34	Small town high commuting commuting: No additional code
7	ERS RUCA Commuting Value	8	Small town high commuting: primary flow 30% or more to a small urban cluster
8	Percent Commuting to Metro	23	Percent commuting from non metro to metro areas

Kline Cordova Ninety Six York Norris Dalzell Jefferson Monetta Monarch Mill Walterboro Salley Laurens McClellanville Eastover Ruby Elgin Antreville Meggett Burgen Atlantic Beach Olanta Lib Sullivan's Island Watts Mills Loris Elko Lugoff Gloverville St. Geo Confectual Ministry Copyright 2011, Intercultural Institute for Confectual Ministry

### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	3,215	6,249	7,385
2010 Households	1,286	2,413	2,780
2010 Group Quarters Population	68	9	14

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	8	10	13
Language Diversity National Index	13	3	10
Foreign Born Diversity National Index	16	19	35
Ancestry Diversity National Index	13	11	10
Racial Diversity National Index	45	54	62

Chesterfield Helywood Snelling Chester Whitmire Pendleton Walhalla Eutawville Springdale Wade He North Myrtle Beach Belvedere Anderson Murphys Estates Spartant Intercultural Institute anville Woodford Lodge Batesburg-Leesville Atlantic Beach Watts Mills Contextual Ministry Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Burnettown Coward Timmonsville Briarcliffe Acres

### Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	1	True
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

Jackson Manning Darlington Forestbrook McCormick Greer Jonesville Oak Grove St. Andrews File Acres Gilbert North Augusta North Springfield Great Falls Iva Antrophysical Intercultural Institute Pomaria Brunson Eureka Mill Newport Roebuck Gayle Mill Rivervie for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

### Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	25	1.94%
Mainstay Communities	Established, Diverse Households	63	4.9%
Working Communities	Blue-collar, Working Families	260	20.22%
Country Communities	Rural, Agri. & Mining Families	531	41.29%
Aspiring Communities	Young Singles / Aspiring-Multihousing	219	17.03%
Urban Communities	High Density, Inner-city Neighborhoods	188	14.62%

Forestbrook Lancaster Swansea Pinewood Taylors Gantt Parker Mount Carmel Bradley Springda Wagener Monarch Mill Pickens Holly Hill Norris Ridgeland Red Hill For Intercultural Institute Intercultural Institute for Bucksport Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Parvice Privateer Cameron Floger

# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Reeves ville Waterloo Oak Grove Elgin Clover Millwood Summerville Seneca Holly Hill Lamar Lugoff Springs Simpsonville Cope Sycamore Shiloh Whitmire Iva Hartsville Intercultural Institute Jamestown Lyman Dalzell York Elloree McClellanville Bamberg Y for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

Cayle Mill Bucksport Tega Cay Coronaca Homeland Park Mayesville Pine Ridge Ravenel Hampton Hampton Hampton Hampton Hampton Hampton Like Luray Winnsboro Mills Cokesbury Briarcliffe Acres Millwood Intercultural Institute Roebuck Walks Elgin Livingston Branchville Anderson Manning Orangeburg Newport for Contextual Ministry Roebuck Walks Coropyright 2011, Intercultural Institute for Contextual Ministry Land Travelers Rest Gantt Arial Atlantic Beach Soc 10

# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	10,021	793	7.91%
Unreached %	62.37%	61.65%	98.85
Religious But NOT Evangelical HH	2,907	219	7.52%
Religious But NOT Evangelical %	18.09%	17%	93.97
Spiritual But NOT Relig or Evang HH	1,089	95	8.72%
Spiritual But NOT Relig or Evang %	6.78%	7.39%	108.99
Not Evangelical, Not Interested HH	6,158	488	7.92%
Not Evangelical, Not Interested %	38.32%	37.94%	99.01



Mount Croghan Promised Land Roebuck Scranton Jenkinsville Seneca Forestbrook Bethune Honea Forestbrook Bethune Honea Forestbrook Bethune Honea Forestbrook St. George Intercultural Institute St. George Intercultural Institute St. George Intercultural Institute For Contextual Ministry St. Andrews Oak Grove Lake Murray of Richland Shell 11

## **Spirituality Indicators - Churchscape**

IICM's Churchscape indicates the number of SCBC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of SCBC Churches	58	4	6.9%
Active SCBC Attenders	0	0	0%
Active Evangelical Households	4,170	340	8.16%
Active Evangelical Percent	25.95%	26.45%	101.91
Inactive Evangelical Households	1,876	153	8.16%
Inactive Evangelical Percent	11.68%	11.90%	101.91
# New Churches Needed	0	0	0%





### Spirituality Indicators - 30 Closest SCBC Churches

The table below lists the 30 closest SCBC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.
	Oakland	1.32 mi
2	Chesterfield County Community	1.36 mi
3	Chesterfield	1.39 mi
4	Hopewell	2.49 mi
5	Pine Grove	3.28 mi
6	Douglas Mill	4.23 mi
7	Thompson Creek	4.43 mi
8	Ruby	4.56 mi
9	David's Grove	4.65 mi
10	Pine View	5.52 mi
11	Bay Springs	6.19 mi
12	Clanton Plains	6.33 mi
13	Lower Macedonia	6.86 mi
14	Brock's Mill	6.86 mi
15	Cross Branch	6.88 mi

Andrews Ware Shoals Dalzell Furman South Congaree Oakland Arial Sullivan's Island Wedgewood George Cross Hill Jenkinsville Socastee Tega Cay Sellers Wellford White Placksburg Gaffney Abbe East Gaffney Orangeburg Inman Mills Lynchburg Clearwater Eureka Mi Confectual Ministry Kershaw Glove Walterboro Trenton Roebuck 13 Confectual Institute for Contextual Ministry Confectual Ministry Falls Starter Swapsea Jobpsonville Woodfield Woodfield Woodfield Woodfield Woodfield

## Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

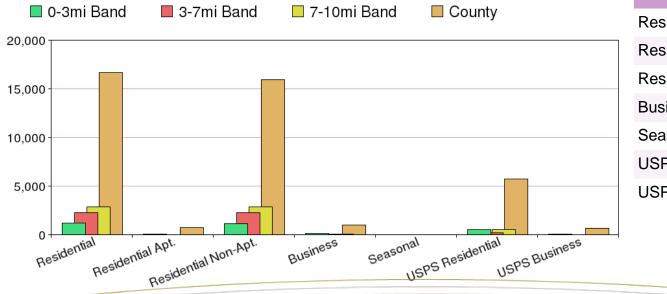
#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes SCBC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.



The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO	DEMOSCAPE	COUNTY	BAND	% OF
1990 Population	38,577	3,121	8.09%	1990 Households	14,047	1,252	8.91%
2000 Population	42,768	3,233	7.56%	2000 Households	16,557	1,353	8.17%
2010 Population	43,104	3,215	7.46%	2010 Households	16,068	1,286	8%
Location Types in this MissionSite					Location Ty	/pe	0-3mi Bai

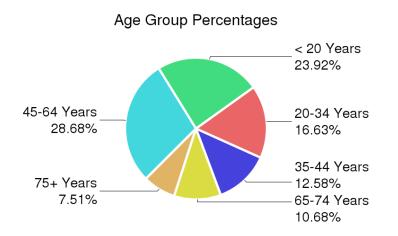


Location Type	0-3mi Band
Residential	1,190
Residential Apt.	56
Residential Non-Apt.	1,134
Business	126
Seasonal	0
USPS Residential	517
USPS Business	100

The Sullivan's Island Winnsboro Anderson Murrells Inlet Gloverville Inman Mills North Hartsville Holly Hill Pamplico Cokesbury Peak Swansea Chester Jefferson Prosperity For Intercultural Institute Oak Grove Five Forks Ridgeway St. George West Columbia Pageland Ministry Intercultural Institute for Contextual Ministry Carlisle Ridgeville Little Mountain Starr Hemingwa15 ©Copyright 2011, Intercultural Institute for Contextual Ministry

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

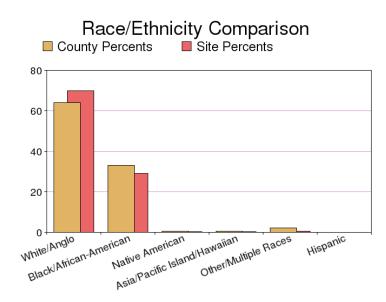


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	4.89%	4.39%	89.78
4-5 Years	2.6%	2.05%	78.85
6-8 Years	3.97%	3.76%	94.71
9-11 Years	4.01%	4.01%	100
12-13 Years	2.69%	2.49%	92.57
14-17 Years	5.58%	4.48%	80.29
18-19 Years	2.83%	2.71%	95.76
0-5 Years	7.49%	6.44%	85.98
6-12 Years	9.32%	8.96%	96.14
13-19 Years	9.75%	8.49%	87.08
< 20 Years	26.56%	23.89%	89.95
20-34 Years	17.99%	16.61%	92.33
35-44 Years	12.66%	12.57%	99.29
45-64 Years	27.97%	28.65%	102.43
65-74 Years	8.48%	10.67%	125.83
75+ Years	6.33%	7.5%	118.48
Median Age	40	40	100
Median Age (Male)	38	38	99.52
Median Age (Female)	41	41	98.81

Cayce Harleyville Windsor Snelling Springdale Johnsonville Little River Cherryvale Liberty Shell I Newport East Gaffney Heath Springs Sullivan's Island Georgetown Cerry I Paciet, Greenwood Rockvill yrna New Ellenton Shiloh Ruby Lexington Roebuck North Myrtle Beact Contextual Ministry Conway Jan Se Copyright 2011, Intercultural Institute for Contextual Ministry Lexing Contextual Ministry Convert Button New Ellenton Shiloh Ruby Lexington Roebuck North Myrtle Beact Contextual Ministry Conway Jan

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	63.98%	69.89%	109.23
Black, African-American	32.95%	28.96%	87.88
Native American	0.41%	0.19%	45.97
Asian	0.55%	0.37%	68.46
Pacific Island, Hawaiian	0.03%	0%	0
Other/Multiple Races	2.09%	0.62%	29.83
Hispanic	0%	1.52%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	28,910	2,272	
Less than 9th Grade	10.02%	8.14%	123.07
No High School Diploma	15.9%	13.91%	114.33
High School Graduate	39.98%	39.74%	100.58
Some College, no degree	15.11%	14.44%	104.68

7.34%

7.3%

4.35%

9.95%

8.67%

5.15%

73.79

84.17

84.5

Parker Jamestown Smoaks Gloverville Goose Creek Prosperity Aiken Springfield Scotia Newport ew Ellenton Blenheim Newberry Cayce Burnettown Gayle Mill Cokesburg Intercultural Institute idgeland Columbia Perry Fountain Inn Pawleys Island Brookdale Sum for Contestual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

Associate Degree

Graduate/Prof. degree

**College Degree** 

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	12.28%	9.95%	107.92
\$10,000 to \$19,999	19.49%	19.28%	98.97
\$20,000 to \$29,999	13.86%	13.69%	98.74
\$30,000 to \$49,999	21.73%	22.78%	104.84
\$50,000 to \$59,999	7.51%	5.75%	76.67
\$60,000 to \$69,999	6.83%	7%	102.41
\$70,000 to \$79,999	4.47%	5.52%	123.38
\$80,000 to \$89,999	3.04%	4.51%	148.2
\$90,000 to \$99,999	2.02%	2.57%	126.87
\$100,000 to \$124,999	5.31%	4.98%	93.75
\$125,000 to \$149,999	1.31%	0.78%	59.22
\$150,000 to \$199,999	1.91%	2.33%	122.1
\$200,000 to \$249,999	0.12%	0.39%	312.36
\$250,000 or more	0.11%	0.23%	220.49
Median Household	34,246	36,419	106.35
Average Household	44,199	49,300	111.54
Per Capita Household	16,777	19,777	117.88
Family/Non-Family Household			
Income			
Median Family Income	42,680	49,845	116.79
Average Family Income	54,035	59,128	109.43
Median Non-Family Income	17,569	20,532	116.86
Average Non-Family Income	26,132	29,059	111.2

Ley Gaffney Pageland Judson Mulberry Brunson Murrells Inlet Fairfax Sharon Bethune Myrtle Beach Intercultural Institute Irmo Blacksburg Lodge Prosperity Lakewood Woodruff Clarks High Contextual Ministry Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Norw 18

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	64.75%	60.73%	93.79
Families with Children	31.48%	26.75%	84.96
Families without Children	33.26%	33.98%	102.15
Non-Family Households			
% Non-Family Households	35.25%	39.27%	111.4
Non-Families with Children	0.31	0.23	74.97
Non-Families without Children	34.94	39.04	111.73
Housing Units			Index
Total Housing Units	19,798	1,585	
Vacant percent	18.84%	18.8%	99.79
Owned percent	60.33%	58.3%	96.62%
Rented Percent	20.83%	22.84%	109.67
Households by Size			Index
Avg household size	2.64	2.45	92.8
Avg family hh size	3.47	3.32	95.68
Avg non-family hh size	1.12	1.10	98.21
Households By Count of Persons			Percent
One	5,154	470	9.12%
Two	3,680	308	8.37%
Three or Four	5,356	395	7.37%
Five+	1,878	113	6.02%

Paxville Hilton Head Island Reevesville Berea Pelzer East Sumter Lamar Eigin Bishopville Woodruff A Landrum Mountville Easley Waterloo Promised Land Wellford Duncar Demark Latta South Sumter Red Hill Buffalo Brookdale Richburg Kingstree Reidville Elloree Cope for Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

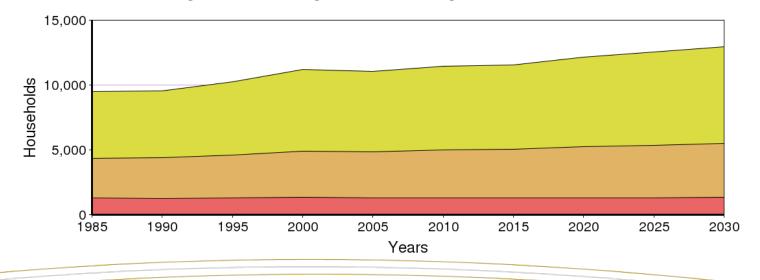
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	38,577	3,121	8.09%
2000 Population	42,768	3,233	7.56%
2010 Population	43,104	3,215	7.46%
2015 Population	43,440	3,274	7.54%

Household Change from 1985 to 2030

📕 0-3mi Ring 👘 🔲 0-7mi Ring

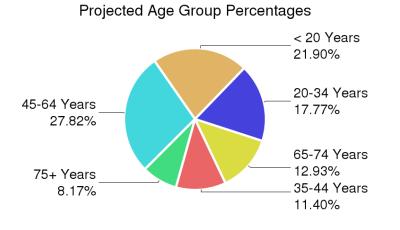
📃 0-10mi Ring



George Belvedere Greenwood Parker East Gaffney Charleston Princeton Spartanburg Wade Hampion Fiver Gifford Pawleys Island Heath Springs Johnston West Union Latter Intercultural Institute ourg Waterloo Willington Lamar Campobello Riverview Pelzer New Every for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

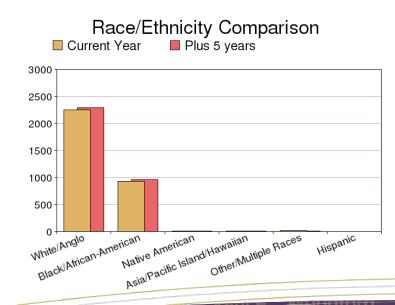


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	4.39%	4.28%	97.49
4-5 Years	2.05%	1.65%	80.49
6-8 Years	3.76%	2.96%	78.72
9-11 Years	4.01%	3.6%	89.78
12-13 Years	2.49%	2.38%	95.58
14-17 Years	4.48%	4.28%	95.54
18-19 Years	2.71%	2.72%	100.37
0-5 Years	6.44%	5.93%	92.08
6-12 Years	8.96%	7.67%	85.6
13-19 Years	8.49%	8.28%	97.53
< 20 Years	23.89%	21.88%	91.59
20-34 Years	16.61%	17.75%	106.86
35-44 Years	12.57%	11.39%	90.61
45-64 Years	28.65%	27.79%	97
65-74 Years	10.67%	12.92%	121.09
75+ Years	7.5%	8.16%	108.8
Median Age	40	41	103.51
Median Age (Male)	38	40	105.79
Median Age (Female)	41	42	103.21

Pomaria New Ellenton Pageland Iva Tatum Goose Creek Perry Ridgeville Monetta Paxville Reevest Landrum Latta Kline Berea Taylors North Charleston Lake Wylie Intercultural Institute more Saluda Denmark Spartanburg Belton Garden City Seneca Murph For Confectual Ministry at Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



69.89%		
59 89%		
00.0070	69.82%	99.9
28.96%	29.23%	100.94
0.19%	0.21%	114.56
0.37%	0.34%	90.01
0%	0%	0
0.62%	0.4%	63.83
0%	0%	0
2,272	2,354	
8.14%	7.05%	86.6
13.91%	11.85%	85.22
39.74%	41.8%	105.17
14.44%	14.19%	98.28
9.95%	10.62%	106.77
8.67%	8.96%	103.38
5.15%	5.52%	107.24
	28.96% 0.19% 0.37% 0% 0.62% 0% 2.272 3.14% 3.91% 3.91% 3.91% 4.44% 0.95% 3.67%	29.23%21%29.23%29.23%21%237%0.34%0%0%0.62%0.4%0%0%2,2722,3543.91%11.85%99.74%41.8%4.44%14.19%2.95%10.62%8.96%

McClellanville Ninety Six Atlantic Beach Seabrook Island Duncan Pageland Forestbrook Lockhart Lance Jonesville Barnwell Pinewood Cowpens Dalzell Mount Carmel Scraptor Intercultural Institute Carlisle Fountain Inn Westminster Joanna Williams South Congare Jor Contextual Ministry Convertight 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Reckville Hampton Berea Pelzer Summit Mullins

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	9.95%	8.9%	89.44
\$10,000 to \$19,999	19.28%	19.57%	101.48
\$20,000 to \$29,999	13.69%	12.97%	94.77
\$30,000 to \$49,999	22.78%	21.87%	96
\$50,000 to \$59,999	5.75%	5.07%	88.03
\$60,000 to \$69,999	7%	7.06%	100.89
\$70,000 to \$79,999	5.52%	6.83%	112.6
\$80,000 to \$89,999	4.51%	4.53%	96.99
\$90,000 to \$99,999	2.57%	3.22%	125.61
\$100,000 to \$249,999	4.98%	5.53%	111.03
\$125,000 to \$149,999	0.78%	0.84%	108.56
\$150,000 to \$199,999	2.33%	2.99%	128.3
\$200,000 to \$249,999	0.39%	0.31%	78.96
\$250,000 or more	0.23%	0.31%	131.59
Median Household	36,419	38,078	104.56
Average Household	49,300	51,536	104.54
Per Capita Household	19,777	20,574	104.03
Family/Non-Family Household			
Median Family Income	49,845	54,984	110.31
Average Family Income	59,128	62,167	105.14
Median Non-Family Income	20,532	20,677	100.71
Average Non-Family Income	29,059	31,829	109.53

Avo Chesnee <u>Stateburg</u> Winnsboro <u>Reevesville</u> Brunson Estill Great Falls Northlake Promised Land Forest Acres McConnells Sullivan's Island Trenton Johnsonville Lexing <u>Intercultural Institute</u> Ckville Lamar Woodford Little Mountain Laurens Duncan Furman Spron for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Wellford India Hook Sharon Murphys Estates Mulberr23

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	60.73%	57.94%	95.41
Families with Children	26.75	24.1	90.09
Families without Children	33.98	31.54	92.82
Non-Family Households			
% Non-Family Households	39.27%	42.06%	107.1
Non-Families with Children	0.23	0.15	107.1
Non-Families without	39.04	41.9	107.35
Children			
Housing Units			
Total Housing Units	1,585	1,608	101.45%
Vacant percent	18.8%	18.97%	100.89
Owned percent	58.3%	58.21%	99.85
Rented Percent	22.84%	22.89%	100.2
Households by Size			
Avg household size	2.45	2.46	100.41%
Avg family hh size	3.32	3.46	104.22%
Avg non-family hh size	1.10	1.08	98.18%
Households By Count of			
Persons			
One	470	514	109.36%
Тwo	308	268	87.01%
Three or Four	395	392	99.24%
Five+	113	130	115.04%

McBee North Hardeeville Prosperity McCormick Conway Norway Hilton Head Island Tatum Buffal Edisto Beach Chapin Clearwater Briarcliffe Acres Jonesville Harleyville Marietta Fairfax Edgeties View Rock Hill Greer Willington Modoc Andrews Seabrook Island McContextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10	BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
Foreign Born Pop	8	18	34	Eastern Africa	1	3	1
Northern Europe	0	0	3	Middle Africa	0	0	0
Western Europe	0	0	5	Northern Africa	0	0	0
Southern Europe	0	0	1	Southern Africa	0	0	0
Eastern Europe	0	0	0	Western Africa	0	0	0
Other Europe	0	0	0	Other Africa	0	0	0
Eastern Asia	0	0	8	Oceania	0	0	0
So. Central Asia	0	0	1	Caribbean	0	0	0
SE Asia	0	0	0	Central Amer.	5	8	0
Western Asia	0	0	0	South America	2	7	14
Other Asia	0	0	0	North America	0	0	1
				Born at sea	0	0	0



# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES	SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	2,437	4,412	7,929	Other Indo-Euro	1	5	0
Spanish	88	36	177	Asian/PI languages	0	0	0
Other Indo-Euro	2	16	55	Chinese	0	0	5
language	_			Japanese	0	0	0
French (incl. Patois,	0	4	21	Korean	0	12	4
Cajun)				Mon-Khmer,	0	0	0
French Creole	0	0	0	Cambodian			
Italian	0	0	0	Miao, Hmong	0	0	0
Portuguese	0	0	0	Thai	0	0	0
German	0	0	28	Laotian	0	0	0
Yiddish	0	3	0	Vietnamese	0	0	0
Other West Germanic	0	0	0	Other Asian	0	0	0
A Scandinavian	0	0	0	Tagalog	0	2	0
Language				Other Pacific Is	0	0	0
Greek	0	0	0	Other languages	0	11	5
Russian	0	0	0	Navajo	0	0	0
Polish	0	0	0	Other Native N.	0	0	0
Serbo-Croatian	0	0	0	American			
Other Slavic Language	0	0	0	Hungarian	0	0	0
Armenian	0	0	0	Arabic	0	11	5
Persian	0	0	0	Hebrew	0	0	0
Gujarathi	1	4	3	African languages	0	0	0
Hindi	0	0	3	Other unspecified	0	0	0
Urdu	0	0	0				

naneyville Bamberg Judson inula no

St. Stephen <u>Due west</u> Central <u>Clio Boiling Springs</u> Cherryvale Chesterneid Cottageville Woodfield Chesterneid Cottageville Woodfield Cottageville Monarch Mill Travelers Rest Saxon Valley Falls Selton Liberty Berea Walterboro Pelzer Blythewood Lyman Lake Murry Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry</u> Ninety Six Hilda Briarcliffe Acres Six Mile Walhalla

# **Ancestry Summary**

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10	ANCESTRY	0-3	
	MILES	MILES	MILES		MILES	
Reporting ancestry	1,836	3,206	5,959	Irish	54	
Arab	4	8	11	Italian	15	
Armenian	0	0	0	Lithuanian	0	
Austrian	0	0	0	Norwegian	0	
British	0	0	15	Polish	5	
Canadian	0	0	2	Portuguese	0	
Croatian	0	0	2	Romanian	0	
Zech	0	0	0	Russian	0	
zechoslovak	0	0	0	Scandinavian	0	
Danish	0	0	0	Scotch-Irish	56	
Outch	9	14	18	Scottish	55	
nglish	80	209	473	Slovak	0	
uropean	11	27	39	Subsaharan African	4	
innish	0	0	0	Swedish	3	
rench (not Basque)	7	14	32	Swiss	0	
rench Canadian	3	3	18	Ukrainian	0	
German	49	88	246	US/American	518	
Greek	0	1	0	Welsh	6	
Hungarian	0	0	0	West Indian	0	
ranian	0	0	0	Yugoslavian	0	
				Other	957	

Belton Pelion Ravenel Smyrna Cope North Charleston Landrum Oakland Conway Blenheim Was Alken Oswego Briarcliffe Acres Seabrook Island Utica Hilton Head Island Intercultural Institute Society Hill Windsor Fort Mill Seven Oaks Dunean Dillon Lake Murris Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



# Using the Demographic Indicators

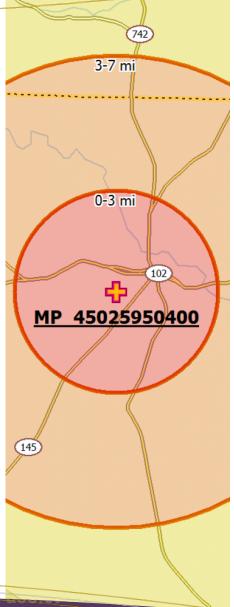
#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



 Springs
 Seabrook Island
 Eastover
 North Myrtle Beach
 Spartanburg
 Summit
 Salem
 Georgetown
 Simpson

 Datzell
 Landrum
 Patrick
 Valley Falls
 Pelion
 Smoaks
 Mount Carmel
 Intercultural Institute
 Aiken
 Laurent

 West Pelzer
 McClellanville
 Murphys Estates
 Cameron
 Lakewood
 Gay
 Intercultural Institute
 Bennettsville

 ©Copyright 2011, Intercultural Institute for Contextual Ministry
 Mount Pleasant
 Turbeville
 Summorville
 Ebrbardt
 Jack

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,286	100%	794	100%
AFFLUENT SUBURBIA	25	1.94%	17	2.14%
America's Wealthiest	0	0%	0	0%
Dream Weavers	0	0%	0	0%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	25	1.94%	17	2.14%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	0	0%	0	0%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	0	0%	0	0%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	0	0%	0	0%
SM TWN SUCCESS	1	0.08%	1	0.13%
Successful Urban Sprawl	0	0%	0	0%
2nd City Homebodies	0	0%	0	0%
Prime Middle America	0	0%	0	0%
Urban Optimists	1	0.08%	0	0%
Family Convenience	0	0%	1	0.13%
Mid-Market Enterprise	0	0%	0	0%

Camden North Branchville Ridgeway Central Judson Smyrna Forest Acres Johnsonville Florence Santee East Gaffney Manning Yemassee Denmark Summerville Donales Intercultural Institute Heath Springs Piedmont Arcadia Lakes Kershaw Lesslie Taylors ©Copyright 2011, Intercultural Institute for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Shell Point Tatum Salley Berea Chester Eastover

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	1,286	100%	794	100%
BLUE COLLAR BACKBONE	11	0.86%	7	0.88%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	11	0.86%	7	0.88%
Lower Income Essentials	0	0%	0	0%
Small Town Endeavors	0	0%	0	0%
AMER. DIVERSITY	62	4.82%	42	5.29%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	0	0%	0	0%
Professional Urbanites	26	2.02%	19	2.39%
Urban Advancement	0	0%	0	0%
Amer. Great Outdoors	36	2.8%	23	2.9%
Mature America	0	0%	0	0%
METRO FRINGE	249	19.36%	171	21.54%
Steadfast Conservative	249	19.36%	171	21.54%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	0	0%	0	0%
Urban Grit	0	0%	0	0%
Grass-Roots Living	0	0%	0	0%

Pelzer Isle of Palms Murphys Estates Salley Welcome Edisto Andrews Burton Laurens Holly Hill Luray Clarks Hill Wellford Branchville Lakewood York Waterloo Olega Intercultural Institute Perry Cross Hill Gloverville Seabrook Island Chester Gaffney Stuck of Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

		Unreached HH & Percent	
1,286	100%	794	100%
189	14.7%	115	14.48%
10	0.78%	6	0.76%
17	1.32%	10	1.26%
162	12.6%	99	12.47%
0	0%	0	0%
219	17.03%	162	20.4%
0	0%	0	0%
219	17.03%	162	20.4%
0	0%	0	0%
0	0%	0	0%
342	26.59%	153	19.27%
45	3.5%	0	0%
0	0%	31	3.9%
0	0%	0	0%
0	0%	0	0%
297	23.09%	0	0%
0	0%	122	15.37%
	189         10         17         162         0         219         0         219         0         342         45         0         0         0         342         45         0         219         10         10         1110         1110         1110         1110         1110         1110         1110         1110         1110         1110         1110         1110         1110         1110 <td>18914.7%100.78%171.32%16212.6%00%21917.03%00%21917.03%00%34226.59%453.5%00%00%00%29723.09%</td> <td>18914.7%115100.78%6171.32%1016212.6%9900%021917.03%16200%021917.03%16200%02190%021935%034226.59%153453.5%000%000%02190%034226.59%153453.5%000%00<!--</td--></td>	18914.7%100.78%171.32%16212.6%00%21917.03%00%21917.03%00%34226.59%453.5%00%00%00%29723.09%	18914.7%115100.78%6171.32%1016212.6%9900%021917.03%16200%021917.03%16200%02190%021935%034226.59%153453.5%000%000%02190%034226.59%153453.5%000%00 </td

Prosperity Princeton Cane Savannah Hardeeville Westminster Ware Shoals West Union Norris Dure wood Kershaw Snelling West Columbia Barnwell Promised Land McCorrection Intercultural Institute anton Kingstree Elloree Gantt Honea Path Hartsville North Charleston for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Perce	nt
Total	1,286	100%	794	100%
STRUGGLING SOCIETIES	173	13.45%	116	14.61%
Rugged Southern Style	17	1.32%	10	1.26%
Latino Nuevo	0	0%	0	0%
Struggling city Centers	156	12.13%	106	13.35%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	15	1.17%	10	1.26%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	9	0.7%	6	0.76%
Urban Diversity	0	0%	0	0%
New Generation Activists	6	0.47%	4	0.5%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

Arcadia Lakes Springdale Hollywood Blenheim Sans Souci Bonneau Stater Marietta Conway Carlis Hodges Garden City Lynchburg Winnsboro Mills East Sumter St. Intercultural Institute Fountain Inn Marion Cameron Six Mile North Hartsville Seven Oaks Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

Reidville Ruby Goose Greek Williston Hanahan Lexington Lincolnville Latta Piedmont Rombert Red Edisto Beach McCormick Golden Grove Buffalo Briarcliffe Acres Abbever Revend Shiloh Pendleton owndesville Fairfax Gaffney Duncan Promised Land Ward Lowrys Event Intercultural Institute Society Hill Contextual Ministry Walcome 35 Copyright 2011, Intercultural Institute for Contextual Ministry Welcome 35

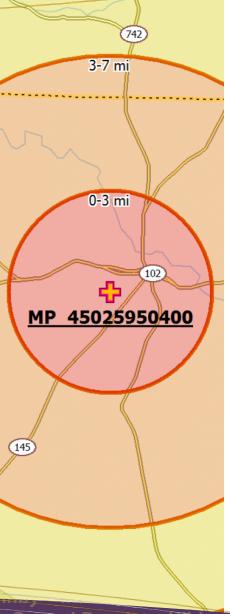
#### **Potential Cultural Bridges**

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



St. George Neeses Meggett Briarcliffe Acres Starr Brunson Red Hill Rock Hill Central Pacelet Hilda Starr Brunson Red Hill Rock Hill Central Pacelet Hilda Starr Brunson Red Hill Rock Hill Central Pacelet Hilda Starr Brunson West Pelzer Society Hill Ward York Sans Souci Union Bishopy For Contextual Ministry Contextual Ministry

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

0-3	3-7	7-10
MILES	MILES	MILES
71%	70%	71%
51%	49%	49%
40%	40%	41%
36%	35%	35%
30%	29%	29%
30%	28%	28%
27%	26%	27%
27%	25%	25%
25%	24%	24%
24%	23%	24%
	MILES 71% 51% 40% 36% 30% 30% 27% 27% 25%	MILES     MILES       71%     70%       51%     49%       40%     40%       36%     35%       30%     29%       30%     28%       27%     26%       27%     25%       25%     24%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Internet Use: Banking	23%	23%	23%
Internet Use: News/ Weather	23%	21%	22%
PC-Network-HH Has One	19%	18%	18%
Use Comp. for News/Info./Data	16%	15%	15%
Service			
Use Comp. for Filing/DB Mngmnt	10%	10%	10%
Internet Use: Shopping: Made A	10%	10%	10%
Purchase			
Use Comp. for Personal Financial	10%	8%	9%
Mngmnt			
Internet Use: Shopping: Gathered	10%	9%	9%
Info. for Shopping			
Internet Use: Research/ Education	9%	9%	9%
Use Comp. for Accounting	9%	9%	10%

Wah Island Wade Hampton Mount Pleasant Lincolnville Heath Springs Furman Rowesville Woodford Hampton Campobello Antreville Whitmire Murrells Inlet Camden Startex Pax Intercultural Institute Wedgewood Six Mile Livingston Elgin Springdale Walterboro Inman for Confectual Ministry North Harts Wedgewood Six Mile Livingston Elgin Springdale Goverville Loris Batesburg-Leesville Lownde 37

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	65%	64%	65%
Dining Out (Not Fast	51%	50%	50%
Food)			
Reading Books	47%	47%	48%
Card Games	40%	40%	40%
Gardening	35%	35%	33%
Cooking for Fun	31%	31%	32%
Go To A Beach/Lake	30%	30%	30%
Board Games	30%	30%	31%
Photography	17%	17%	16%
Visit Zoo	16%	15%	15%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	67%	67%	67%
Gen./Fam. Practitioner	37%	37%	37%
Dentist	23%	22%	22%
Backache	22%	22%	23%
Hypertension/High Blood	22%	22%	22%
Pressure			
None Of These	20%	20%	20%
Eye Dr.	19%	19%	19%
High Cholesterol	18%	18%	18%
Any Arthritis	18%	18%	18%
Overweight (30 Pounds Or More)	16%	16%	16%

Johnston Clover Centerville Willington Burton Chesterfield Bucksport Meggett Seven Oaks Gantt W Cowpens Mount Pleasant Mount Carmel Richburg Dalzell Pawleys Island Intercultural Institute urens Prosperity Snelling Columbia Salem Arial Gray Court Turbeville For Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	21.06%	20.88%	21.73%
Live Theater	14.66%	14.13%	14.52%
Live Theater Most Often	11.84%	11.24%	11.58%
Rock/Pop Concerts Most	11.56%	11.4%	11.89%
Often			
Comedy Club	7.06%	6.32%	6.69%
Dance Performance	6.51%	6.02%	6.37%
Movies: Comedy	36.54%	36.46%	37.23%
Movies: Action/Adventure	34.37%	33.82%	34.83%
Movies: Drama	18.15%	18.16%	18.98%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Fam.	18.02%	17.95%	18.94%
Movies: Romantic Comedy	17.32%	17.29%	17.85%
Movies: Mystery	15.13%	14.89%	15.47%
College Football Reg.	4.74%	4.87%	4.96%
Season			
NFL Football Reg. Season	4.54%	4.21%	4.23%
MLB Baseball Reg. Season	4.17%	4.09%	4.15%
College Basketball Reg.	3.18%	3.29%	3.44%
Season			
Auto Racing Events	2.93%	2.83%	2.6%
NBA Basketball Reg.	2.2%	2.53%	2.52%
Season			



The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands -0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10	E
	MILES	MILES	MILES	
Valking for Exercise	35.58%	35.18%	35.22%	Mountain/
Swimming	29.51%	29.25%	29.32%	Golf
Freshwater Fishing	22.99%	23.73%	23.02%	Backpacking/Hik
Bowling	20.41%	20.21%	20.68%	Using Cardio Macl
Camping Trips	19.84%	19.45%	18.02%	Volleyball
Billiards/Pool	16.57%	16.74%	17.07%	Aerobics
Basketball	15.81%	16.16%	16.57%	Saltwater Fishing
Hunting	14.68%	15.41%	14.35%	Softball
Jogging/Running	11.99%	11.58%	12.11%	Power Boating
Weight Training	11.98%	11.62%	12.1%	Horseback Riding
Baseball	11.27%	11.12%	11.09%	Canoeing/Kayaking
Target Shooting	10.74%	10.52%	10.07%	Tennis
Stationary Cycling	10.67%	10.01%	9.92%	Soccer
Football	10.64%	10.95%	11.39%	Motorcycling

r Northlake Rock Hill Bucksport Lancaster Mill Jonesville Irwin Princeton Spartanburg Florence Great Cormick Elgin Patrick Gaston Bradley Springfield St. Andrews Mount Intercultural Institute Seneca Loris Goose Creek Pickens Salem Slater-Marietta Inman Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Fly Fishing	5.54%	5.73%	5.53%
Yoga	5.49%	5%	5.15%
Archery	5.31%	5.59%	5.32%
Jet Skiing	4.97%	4.89%	4.64%
Roller Skating	4.87%	4.83%	4.87%
Ice Skating	4.82%	4.43%	4.49%
Water Skiing	4.74%	4.54%	4.34%
Snorkeling	4.53%	4.67%	4.45%
Skateboarding	3.99%	3.99%	3.91%
Racquetball	3.89%	3.55%	3.54%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Hockey	3.71%	3.67%	3.53%
Martial Arts	3.65%	3.72%	3.47%
Snowmobiling	3.65%	3.58%	3.47%
Downhill & X-Country	3.63%	3.57%	3.5%
Skiing			
Rock Climbing	3.28%	3.04%	2.92%
Auto Racing	3.26%	2.88%	2.92%
Sailing	2.98%	2.94%	2.83%
Snowboarding	2.87%	2.78%	2.74%
Rowing	2.74%	2.57%	2.45%
Surfing & Windsurfing	2.45%	2.42%	2.33%

rth Myrtle Beach Laurel Bay Sellers Scranton St. Andrews Heath Springs Greenwood Southern Shops He Leris Ward Lane Olanta Smoaks Blacksburg Wedgewood McColl Intercultural Institute Sonville East Sumter Turbeville Homeland Park Jefferson Brookdale No for Confectual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry

### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

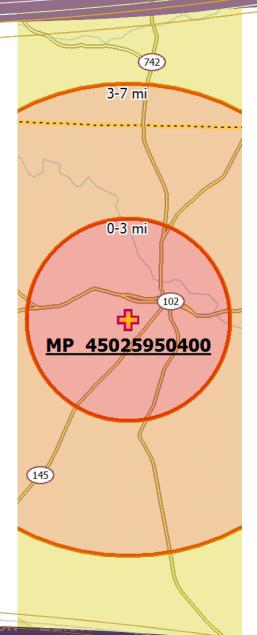
#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



Reidville Murrells Inlet Springdale Clover Eastover Blackville New Ellenton Richburg Fairfax Bennetisvi Atlantic Beach Cayce Johnsonville Southern Shops Pickens Port Roy Intercultural Institute of Ruby India Hook Reevesville City View Central Oswego Gilbert Roy for Contextual Ministry Contextual Ministry Spartanburg Williamston Monarch Mill Denmark 042

### Potential Cultural Barriers -- Introduction (part 2)

#### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

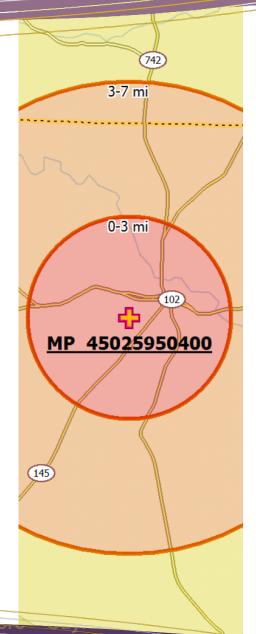
CULTURAL BARRIERS OF ACCEPTANCE

#### **Christian Subculture**

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



ville Cokesbury Central Pacolet Norris Heath Springs Boiling Springs Parker Olanta Belvedere Sellers Sharon Batesburg-Leesville Oakland Conway Bucksport Timmons Intercultural Institute onaca Peak Reidville Jamestown Society Hill Windsor Duncan Hemi Anton Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Woodruff Bamplico Tatum Lako Wylio Myrtle Bord

## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES		0-3 MILES	3-7 MILES	5
Important Continue Learning New Things	53%	53%	53%	Friends More Important Than My Fam.	20%	19%	
Find It Difficult To Say No To My Kids	41%	41%	41%	Rarely Sit Down to a Meal Together At Home	20%	19%	
Speak My Mind Even If It Upsets	38%	38%	38%		18%	18%	
People Like Control Over People And	37%	37%	37%	Like To Pursue Challenge/Novelty/Change	18%	18%	
Resources				Marijuana Should Be Legalized	18%	18%	
Woman's Place Is In The Home	37%	37%	37%	5	17%	16%	
Like To Do Unconventional Things	31%	30%	30%	Money We Should Strive for Equality	14%	14%	
Don't Judge People/Way They Live Life	29%	29%	29%	for All Happy With My Standard Of	11%	10%	
Too Much Sponsorship In	28%	28%	28%	Living			
Arts/Sports				•	11%	10%	
Prefer To Have Few	27%	25%	25%	They Deserve			
Possessions As Possible	000/	000/	050/	0,	9%	9%	
Money Is Best Measure Of Success	26%	26%	25%	Life Indulge My Kids With The Little	9%	9%	
Like to Stand Out In A Crowd	24%	24%	24%	Extras		- / -	
If Won Lottery Would Never Work Again	23%	23%	23%	Very Happy With My Life As It Is	8%	8%	

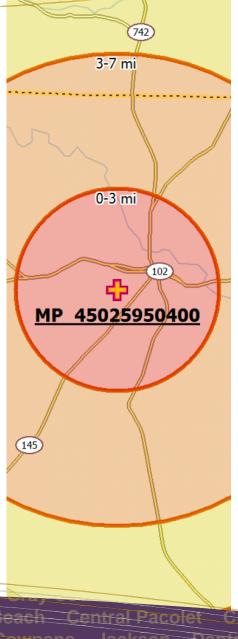
getown frenton Carliste Notwa

Taylors Lexington Lodge Socastee Pageland Tega Cay Gloverville Newberry Cross Hill Aynor Norris Hemingway Sharon Greer Chester Pamplico Gaston Dunean Clover Intercultural Institute South Congaree Lyman Springdale Monarch Mill Welcome Wilkinson Hor Governa Institute (or Contextual Ministry) ©Copyright 2011, Intercultural Institute for Contextual Ministry Conte

### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Winnsboro Mills Mayo Awendaw Promised Land Woodford Summit Edisto Beach Central Pacolet Ch Rowesville Lake Wylie Chesnee Inman Mills Snelling Northlake March Intercultural Institute Cordova Mayesville Whitmire Lowndesville Prosperity Gaffney Participation Contextual Ministry Coropyright 2011, Intercultural Institute for Contextual Ministry Coronaca Boiling Springs Bowman Due West Hamp45

## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

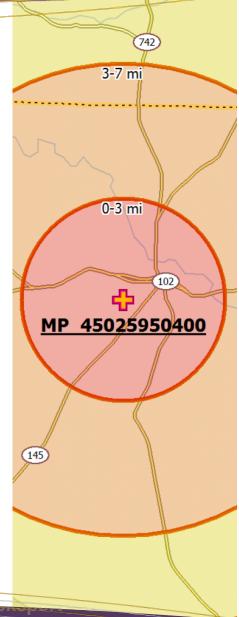
THEMES	0-3 MILES	3-7 MILES	7-10 MILES	THEMES	0-3 MILES	3-7 MILES	7-10 MILES
Important To Respect Customs And Beliefs	58%	58%	58%	Like To Just Enjoy Life Provide My Kids With The Little	19% 18%	19% 18%	19% 18%
You Should Seize Opportunities	55%	54%	55%	Extras			
In Life				Is An Important Part Of Who I Am	18%	18%	17%
Prefer Work Part Of Team Than Alone	36%	36%	36%	Worried About Pollution Caused By Cars	17%	17%	17%
Like To Understand About	35%	35%	35%	Real Men Don't Cry	17%	17%	17%
Nature				Enjoy Spending Time With My	16%	16%	16%
Important To Juggle Various	33%	33%	33%	Fam.			
Tasks				Try Not To Worry About The	13%	13%	13%
Important Feel Respected By My	32%	32%	32%	Future			
Peers				Children Should Be Allowed To	9%	8%	8%
Good At Fixing Things	29%	28%	28%	Express Themselves			
Have Keen Sense Of Adventure	28%	27%	27%	Feel Very Alone In The World	7%	7%	6%
Prefer To Have Few	27%	25%	25%	Would Like To Set Up Own	6%	6%	6%
Possessions As Possible				Business			
Looking for New Ideas To	20%	19%	19%	Like Spending Most Time With	6%	5%	5%
Improve Home				Fam.			
Consider Myself Interested In	20%	20%	20%	Decor Particular Interest To Me	4%	4%	4%
The Arts							
People Have To Take Me As They Find Me	20%	19%	20%				

ast Caffney Denmark Yemassee Kline Lancaster Clover Mount Carmel Jefferson Murrells Inlet Medoc Is Island Lake Wylie Parker Piedmont Williamston Elko St. George <u>Intercultural Institute</u> Edgefield Ellored od Due West Burton Beaufort Woodruff Winnsboro Mills Swansea ©Copyright 2011, Intercultural Institute for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry

SUIISIO

### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.



Arion Chesnee Whitmire Cowpens Winnsboro Mills Dalzell Clover North Myrtle Beach Five Forks Lugg Horth Inman Mills Brookdale Landrum Smyrna Ward Mayo Promised Intercultural Institute Summerton St. Matthews Watts Mills Stuckey Camden Batesburg-Low for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

### **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	88.96%	89%	88.77%
Restaurant-Visit Any			
Fam. Restaurants/Steak	80.55%	80.24%	80.34%
Houses-Visit Any			
McDonald's	56.77%	56.04%	56.3%
Burger King	40.54%	40.15%	39.97%
Kentucky Fried Chicken (KFC)	34.83%	35.24%	35.73%
Wendy's	31.85%	31.64%	32.21%
Subway	31.44%	31.29%	31.52%
Pizza Hut	27.39%	26.65%	26.82%
Applebee's	27%	26.4%	26.89%
Taco Bell	25.94%	26.03%	26.54%
Arby's	20.98%	20.91%	21.63%
Dairy Queen	19.53%	19.54%	19.37%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Sonic	19.51%	19.93%	19.63%
Olive Garden	17.73%	17.55%	17.7%
Red Lobster	17.4%	16.83%	17.22%
Cracker Barrel	16.26%	16.06%	16.34%
Hardee's	15.91%	16.44%	16.31%
Long John Silver's	15.19%	14.75%	13.98%
Golden Corral	14.61%	14.37%	14.91%
Domino's Pizza	14.6%	14.32%	14.81%
Chick-Fil-A	12.84%	12.82%	13.59%
Outback Steakhouse	12.71%	12.03%	12.32%
IHOP (International House Of	11.88%	11.2%	11.89%
Pancakes)			
Popeyes	11.29%	10.92%	11.53%

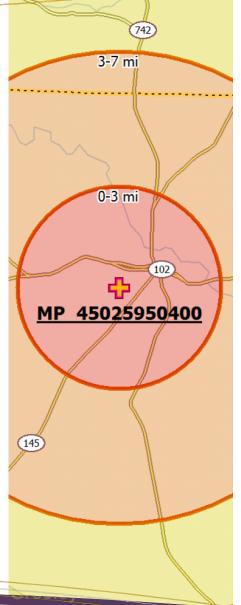
le Piedmont St. George Lyman Aiken Fort Lawn Bamberg North Charleston Union Burton Winnsborg hart Northlake City View Aynor Woodruff Furman Elgin Ridgeway Are for Contextual Institute rivateer Pamplico Belvedere Heath Springs Mountville Centerville West for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Springs Lake Murray of Richland Slater-Marietta Peak 48

### **Potential Shared Projects**

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Utica Woodruff Laurel Bay Peak Lamar Moncks Corner Meggett Chesterfield Berea Barnwell Elfore Central Pacolet Ridge Spring Folly Beach Hartsville Cope McBee Stard Clinton Hardeeville Six Hite n Atlantic Beach Edisto Norris Lancaster Mill Aiken Lynchburg Wilkin For Contextual Ministry Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	41.89%	40.71%	40.55%
Recycled products	25.79%	24.35%	24.37%
Worked as volunteer (non political)	13.53%	13.1%	13.12%
Engaged in fund raising	10.95%	10.97%	10.97%
Religious club member	8.12%	8.33%	8.35%
Church Board	6.29%	6.57%	6.71%

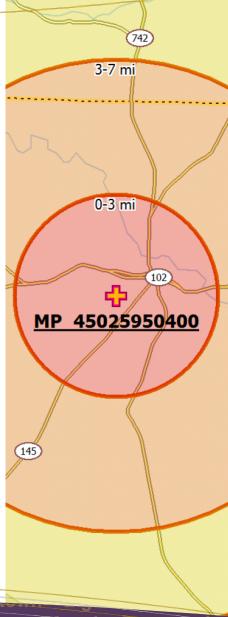
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Wrote to editor of mag or	4.91%	4.46%	4.45%
newspaper			
Wrote to elected offcl about	4.62%	4.55%	4.45%
publ bus			
Union member	4.41%	4.18%	4.35%
Charitable Organization	4.38%	4.33%	4.35%
Took active part in local civic	4.13%	3.99%	4.03%
issue			
Addressed a public meeting	4.05%	4.04%	4.08%

nton Patrick Lowrys Lake Murray of Richland Duncan Oakland Lakewood Smoaks Greeleyville McCorn woodruff Spartanburg Yemassee Utica Edisto Beach Rowesville Intercultural Institute Golden Grove igener Scotia Privateer Rock Hill Orangeburg Forestbrook Ridge Spring for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Notestal Privateer Rock Hill Orangeburg Forestbrook Ridge Spring Society Hill Holly Hill Clio W 50

### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



thewood McClellanville Newport Welcome Gilbert Johnston Bucksport Riverview Moncks Corner Andre Fork Reidville Lesslie Johnsonville Boiling Springs Salley Holly Hill Intercultural Institute Prosperity Startex East Gaffney Perry Mount Pleasant Coronaca ©Copyright 2011, Intercultural Institute for Contextual Ministry Biobburg Sumtor Soludo Ladson Fetill, Princeton

## **Potential Print Media Content:**

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	13.33%	12.96%	12.94%
Children's Books	12.07%	12.53%	12.72%
Religious (not Bibles)	9.75%	9.84%	9.92%
Mystery	9.05%	8.97%	8.98%
Cookbooks	8.97%	8.96%	8.87%
Romance	6.87%	7.1%	7.19%
History	5.34%	5.07%	5.04%
Biography	5.32%	5.13%	5.09%
Personal/Business Self-help	4.91%	4.83%	5.07%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	60.02%	58.27%	58.76%
Gen. Editorial	46.65%	46.05%	46.88%
Womens	41.53%	41.24%	41.93%
Service	32.47%	31.87%	31.75%
Mens	17.18%	16.68%	16.9%
Fishing/Hunting	15.37%	15.33%	14.56%
<b>Business/Finance</b>	14.76%	14.68%	15.48%
Automotive	14.54%	14.22%	13.62%
Parenthood	14.44%	14.51%	14.48%

Bay Blacksburg Coward Quinby Briarcliffe Acres Kershaw Ridge Spring Timmonsville Charleston Bruk Fork Williamston Berea Winnsboro Mills Govan Westminster Lincolny Intercultural Institute Mauldin Seven Oaks Ehrhardt Lexington Fort Lawn Chapin Seabroo (Sontextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

### Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	50.74%	50.39%	50.17%
Classified	35.32%	35.46%	35.13%
Sport	28.48%	28.07%	28.18%
Editorial Page	28.39%	28.38%	27.94%
Comics	24.02%	23.89%	23.78%
Food/Cooking	21.3%	20.79%	21.05%
Business/Finance	21.15%	20.25%	20.61%
TV/Radio Listings	20.63%	20.41%	20.66%
Movie Listings & Reviews	19.76%	19.15%	19.56%
Home/Gardening	17.89%	17.33%	17.46%
Travel	14.02%	13.32%	13.76%
Fashion	13.71%	13.89%	14.11%
Science/Technology	12.98%	12.5%	12.69%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Country	26.09%	26.97%	25.4%
Urban Contemporary	22.14%	22.78%	24.82%
CHR Contemp Hit Radio	15.36%	14.87%	15.03%
Adult Contemporary	14.51%	13.58%	13.01%
Oldies	9.28%	8.89%	8.8%
Rock	7.91%	7.23%	7.11%
Classic Rock	7.51%	7.17%	6.86%
Variety	6.84%	6.57%	7%
Jazz	6.33%	6.35%	7.13%
Religious	6.27%	6.5%	6.49%
News/Talk	6.16%	5.6%	5.7%
Gospel	6.12%	6.54%	6.92%
Alternative	5.79%	5.36%	5.1%
Soft Contemporary	4.34%	4.22%	4.37%
All News	3.67%	3.71%	4.08%
All Talk	3.08%	3%	2.9%
Classic Hits	2.82%	2.63%	2.51%
Adult Standards	2.38%	2.26%	2.22%



## **Potential Multimedia Content:**

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3	3-7	7-10	MULTIMEDIA: TV
	MILES	MILES	MILES	
Fox News Channel	62.83%	61.98%	61.99%	TCM (Turner Class
Satellite Dish	54.38%	55.41%	55.15%	Movies)
Other Video-On-Demand	49.08%	49%	48.55%	Hallmark Channel
Soapnet	47.82%	47.56%	48.35%	TV Info From Mont
Adult Pay Per View TV	36.26%	36.52%	35.99%	Guide
Sci-Fi Channel	36.02%	35.38%	35.47%	USA Network
MSNBC	33.32%	33.12%	33.16%	Adult Swim
lickelodeon	30.79%	30.78%	30.18%	BET (Black Enterta
Subscribe Digital Cable	30.17%	29.59%	30.2%	TV)
V Info From Sunday TV	27.51%	27.51%	27.92%	Comedy Central
Vagazine				Video-On-Demand
TV Info From Newspapers	24.15%	24.12%	24.68%	Lifetime
Nick At Nite	23.31%	23.28%	23.89%	The Golf Channel
				Граска

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
TCM (Turner Classic Movies)	23.17%	23.51%	23.86%
Hallmark Channel	22.93%	22.96%	23.13%
TV Info From Monthly Cable Guide	22.56%	22.1%	22.62%
USA Network	21.75%	21.03%	21.17%
Adult Swim	21.69%	21.2%	21.05%
BET (Black Entertainment TV)	21.03%	20.84%	20.76%
Comedy Central	20.89%	19.4%	19.81%
Video-On-Demand Movies	20.83%	20.5%	20.47%
Lifetime	20.82%	20.2%	20.46%
The Golf Channel	19.59%	18.85%	19.05%
Encore	19.35%	19.41%	19.09%
TV Info From Other	19.1%	18.98%	19.51%

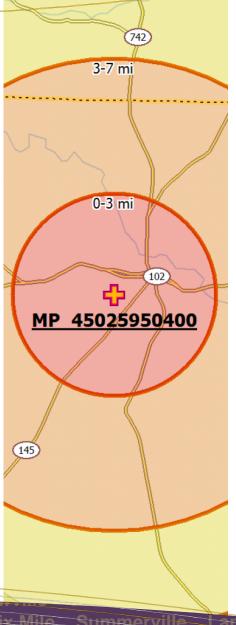
Copyright 2011, Intercultural Institute for Contextual Ministry St. Matthews Gloverville Verses Parksville Mulberry

### **Communication Media Usage**

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



The Honea Path Timmonsville McCormick Lake View Rock Hill Wilkinson And Six Mile Summerville Langue Ine Due West St. Stephen Allendale Kershaw Aiken Pickens Branch Confectual Ministry Confectual Ministry Belton Elgin Kiawah Island Mount Crognan Ladson 55 Copyright 2011, Intercultural Institute for Contextual Ministry Belton Elgin Kiawah Island Mount Crognan Ladson 55

# Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	16.52%	16.18%	16.15%
Medium Users (4-6)	8.6%	8.26%	8.2%
Light Users (1-3)	18.91%	19.03%	18.84%
Quintiles (20%)			
Newspaper I (Heavy)	1.16%	0.89%	0.89%
Newspaper II	1.37%	1.2%	1.22%
Newspaper III	2.13%	2.32%	2.35%
Newspaper IV	0.37%	0.39%	0.41%
Newspaper V (Light)	1.02%	1.17%	1.15%

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	19.23%	18.91%	19.44%
Magazines II	9.21%	9.14%	9.33%
Magazines III	10.06%	10.09%	10.29%
Magazines IV	11.87%	11.6%	12.02%
Magazines V (Light)	0.52%	0.57%	0.67%
Outdoor I (Heavy)	6.82%	6.27%	6.32%
Outdoor II	3.71%	3.79%	3.9%
Outdoor III	3.84%	3.69%	3.89%
Outdoor IV	19.26%	19.71%	19.53%
Outdoor V (Light)	25.61%	25.37%	24.98%
Yellow Pages I	16.21%	16.05%	16.06%
(Heavy)			
Yellow Pages II	6.05%	6.14%	6.46%
Yellow Pages III	6.95%	6.88%	7.26%
Yellow Pages IV	25.85%	25.89%	25.76%
Yellow Pages V (Light)	4.39%	4.24%	4.27%
Yellow Pages II Yellow Pages III Yellow Pages IV	6.95% 25.85%	6.88% 25.89%	7.26% 25.76%

Govan Harleyville McCormick Jonesville Burnettown South Congaree Salem Bradley Clearwater Lake The Calhoun Falls Starr Lakewood Tega Cay Clarks Hill Bonneau Eloine Bradley Mount Croghan Nin Golden Grove Spartanburg Andrews Lynchburg Belvedere Jackson for Confectual Ministry Confectual Ministry Confectual Institute for Confectual Ministry Confectual Institute for Confectual Ministry Confectual Institute for Confectual Ministry Confectual Confectual Ministry Confectual Confectual Confectual Ministry Confectual Confectual Confectual Ministry Confectual Confectual Confectual Confectual Ministry Confectual Confectual Confectual Confectual Ministry Confectual Confectu

# Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

(fifths / 20%)       2.52%       2.55%       2.6%         Drive Time I & II (Heavy)       0.91%       0.97%       0.94%         Drive Time III (Medium)       0.91%       0.94%       Prime Time III (Medium)         Radio IV & V (Light)       2.65%       2.74%       2.7%         Radio Media Quntiles (fifths /       2.74%       2.7%       Prime Time III (Medium)         Radio I & II (Heavy)       9.97%       9.68%       10.12%         Radio III (Medium)       4.06%       3.72%       3.85%         Radio IV & V (Light)       2.91%       2.85%       3.08%
(fifths / 20%)       2.00%         Drive Time I & II (Heavy)       2.52%       2.55%       2.6%         Drive Time III (Medium)       0.91%       0.97%       0.94%         Radio IV & V (Light)       2.65%       2.74%       2.7%         Radio Media Quntiles (fifths /       2.65%       2.74%       2.7%         Radio I & II (Heavy)       9.97%       9.68%       10.12%         Radio III (Medium)       4.06%       3.72%       3.85%         Radio IV & V (Light)       2.91%       2.85%       3.08%         Cable TV Quntiles (fifths /       TV All Day Quntiles (fifths /
Drive Time I & II (Heavy)2.52%2.55%2.6%Prime Time I & II (Heavy)Drive Time III (Medium)0.91%0.97%0.94%Prime Time III (Medium)Radio IV & V (Light)2.65%2.74%2.7%Prime Time IV & V (Light)Radio Media Quntiles (fifths / 20%)
Drive Time III (Medium)0.91%0.97%0.94%Radio IV & V (Light)2.65%2.74%2.7%Radio Media Quntiles (fifths / 20%)2.65%2.74%2.7%Radio I & II (Heavy)9.97%9.68%10.12%Radio III (Medium)4.06%3.72%3.85%Radio IV & V (Light)2.91%2.85%3.08%Cable TV Quntiles (fifths /TV All Day Quntiles (fifths /
Radio IV & V (Light)2.65%2.74%2.7%Prime Time IV & V (Light)Radio Media Quntiles (fifths / 20%)TV Early/Late Fringe Quntile (fifths / 20%)TV Early/Late Fringe Quntile (fifths / 20%)Radio I & II (Heavy)9.97%9.68%10.12%Radio III (Medium)4.06%3.72%3.85%Radio IV & V (Light)2.91%2.85%3.08%Cable TV Quntiles (fifths /TV All Day Quntiles (fifths /
Radio Media Quntiles (fifths / 20%)TV Early/Late Fringe Quntile (fifths / 20%)Radio I & II (Heavy)9.97%9.68%10.12%Radio III (Medium)4.06%3.72%3.85%Fringe I & II (Heavy)Radio IV & V (Light)2.91%2.85%3.08%Fringe IV (Light)Cable TV Quntiles (fifths /TV All Day Quntiles (fifths /
20%)       (fifths / 20%)         Radio I & II (Heavy)       9.97%       9.68%       10.12%         Radio III (Medium)       4.06%       3.72%       3.85%         Radio IV & V (Light)       2.91%       2.85%       3.08%         Cable TV Quntiles (fifths /       TV All Day Quntiles (fifths /
Radio I & II (Heavy)       9.97%       9.68%       10.12%       Fringe I & II (Heavy)         Radio III (Medium)       4.06%       3.72%       3.85%       Fringe III (Medium)         Radio IV & V (Light)       2.91%       2.85%       3.08%       Fringe IV (Light)         Cable TV Quntiles (fifths /       TV All Day Quntiles (fifths /
Radio III (Medium)4.06%3.72%3.85%Fringe III (Medium)Radio IV & V (Light)2.91%2.85%3.08%Fringe IV (Light)Cable TV Quntiles (fifths /TV All Day Quntiles (fifths /
Radio IV & V (Light)2.91%2.85%3.08%Fringe IV (Light)Cable TV Quntiles (fifths /TV All Day Quntiles (fifths /
Cable TV Quntiles (fifths / TV All Day Quntiles (fifths /
20%) 20%)
2076)
Cable I & II (Heavy) 12.39% 12.05% 12.16% All Day I & II (Heavy)
Cable III (Medium)         5.46%         5.7%         5.8%         All Day III (Medium)
Cable IV & V (Light) 35.46% 34.86% 35.48% All Day IV (Light)



# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	10.26%	9.71%	9.95%
6:00am - 10:00am	11.04%	10.31%	10.89%
10:00am - 3:00pm	7.14%	7.33%	7.75%
3:00pm - 7:00pm	13.31%	13.89%	14.17%
7:00pm - Midnight	9.81%	9.52%	9.88%
Midnight - 6:00am	5.85%	5.55%	5.7%
Weekend Radio			
Listeners			
Dayparts [summary]	11.76%	11.4%	12.18%
6:00am - 10:00am	1.96%	1.73%	1.99%
10:00am-3:00pm	3.48%	3.22%	3.42%
3:00pm - 7:00pm	5.79%	5.64%	5.96%
7:00pm - Midnight	7.98%	8.27%	8.71%
Midnight - 6:00am	9.52%	9.55%	10.07%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	6.62%	5.96%	5.87%
Saturday: 8:00-11:00pm	7.3%	7.33%	7.74%
Sunday: 7:00-11:00pm	9.62%	9.51%	9.41%
9:00am-1:00pm	23.31%	23.28%	23.89%
9:00am-4:00pm	27.05%	27.11%	27.79%
4:00pm-7:00pm	27.14%	26.63%	27.25%
11:00pm-1:00am	41.02%	40.45%	40.94%
AVG Prime time	3.58%	3.43%	3.76%
Mon-Sun			

Vestminster Buffalo Lowndesville Woodruff Taylors Gloverville Cameron Ladson Modoc Luray Ruby Harleyville Olanta East Gaffney Arial Utica Walterboro Barnwell Blever Intercultural Institute Monarch Mill Simpsonville Coronaca Wilkinson Heights Neeses Garden Jor Confectual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Smyrna Edisto Williamston Slater-Marietta Red Hill 58

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10
	MILES	MILES	MILES
Weekday			
6-7am	13.38%	12.87%	13.09%
7-9am	18.03%	17.07%	17.06%
9am-12noon	16.8%	16.98%	17.83%
12noon-4pm	10.25%	10.12%	9.96%
4-6pm	43.54%	43.14%	43.84%
6-7pm	20.55%	20.37%	19.85%
7-7:30pm	1.36%	1.29%	1.35%
7:30-8pm	12.05%	10.98%	11.13%
8-11pm	6.62%	5.96%	5.87%
11pm-12am	33.32%	33.12%	33.16%
11pm-1am	41.02%	40.45%	40.94%
1-6am	28.05%	26.45%	26.33%

rg-Leesville Swansea St. Stephen Landrum Ridge Spring Westminster Mulberry Red Bank Paxville Re Bowman Ladson Mount Croghan Ridgeland Lake City Lakewood Char Hardeoville Bradley Rock Latta Fairfax Startex Perry Beaufort Meggett Hampton Cottageville Jos Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.



# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

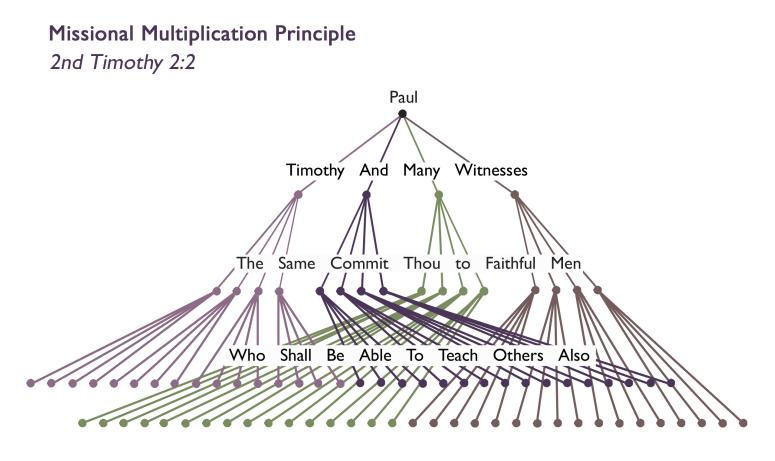
- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Clearwater Wagener West Columbia Gayle Mill Sellers Honea Path Intercultural Institute Charter Wagener West Columbia Gayle Mill Sellers Honea Path Intercultural Institute Blythewood Kens Florence Central Pacolet Millwood Rembert Hickory Grove Branch Contextual Ministry Creer McClellanville Goose Creek Lincolnville Burton 61

## **Biblical Missional Multiplication**

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.



ndia Hook Cherryvale Princeton Sans Souci Blenheim Southern Shops Scranton McClellanville Atlantic E Centerville Cayce Clio Lake Murray of Richland Carlisle Brunson Share Pelzer Trenton Abbeville Ehrhardt City View East Sumter Belvedere McBee Manning Little Rive for Contextual Institute khart Nichols ©Copyright 2011, Intercultural Institute for Contextual Ministry

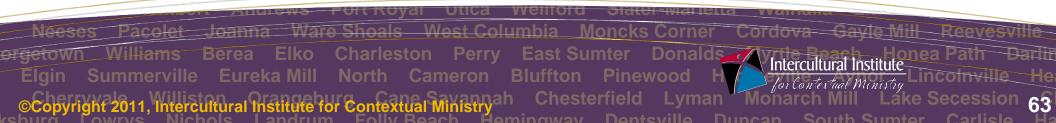
## **Establishing Redemptive Relationships**

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

### **Communication Steps**

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



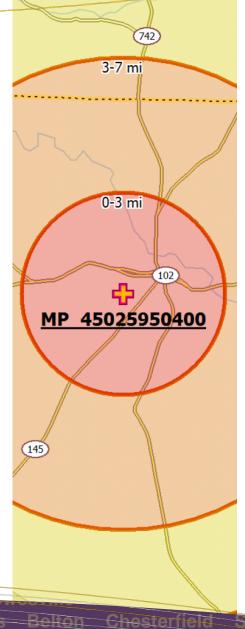


### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



ourt Jonesville Brunsen Cross Hill Moncks Corner Yemassee Mauldin Laurens Bellon Chesterfield So bet Lake View Dalzell Brookdale Norris Gantt Fort Mill St. Stephen <u>Intercultural Institute</u> ountain Inn Richburg East Sumter Blackville Kingstree Eastover Prince <u>Intercultural Institute</u> ocopyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Conversion Cave Stuckey Central Newberry Springdale 64

## Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



## APPENDIX: SCBC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG IICM CGR
4				
1	Oakland	749 TS Sellers Road Chesterfield, SC 29709	1.32 mi	0
2	Chesterfield County Community	110 Green Street Chesterfield, SC 29709	1.36 mi	0
3	Chesterfield	207 E Main St Chesterfield, SC 29709	1.39 mi	0
4	Hopewell	15084 Hwy 9 Chesterfield, SC 29709	2.49 mi	0
5	Pine Grove	293 Zoar Road Chesterfield, SC 29709	3.28 mi	0
6	Douglas Mill	940 Arnold Sellers Road Chesterfield, SC 29709	4.23 mi	0
7	Thompson Creek	3403 Wamble Hill Road Chesterfield, SC 29709	4.43 mi	0
8	Ruby	PO Box 5 Ruby, SC 29741	4.56 mi	0
9	David's Grove	2256 Jackson Road West Chesterfield, SC 29709	4.65 mi	0
10	Pine View	2674 Evans Mill Road Chesterfield, SC 29709	5.52 mi	0
11	Bay Springs	1888 Bay Springs Church Road Chesterfield, SC 29709	6.19 mi	0
12	Clanton Plains	4710 Highway 109 South Chesterfield, SC 29709	6.33 mi	0
13	Lower Macedonia	5267 Teal's Mill Road Chesterfield, SC 29709	6.86 mi	0
14	Brock's Mill	2509 Orchard Road Cheraw, SC 29520	6.86 mi	0
15	Cross Branch	2208 Byrdtown Road Hartsville, SC 29550	6.88 mi	0

Anderson Johnsonville Princetor

Lexington Cane Savannan Hardeeville Reevesville Cilo Hilton Head Island Reeves Ladson Elloree let North Charleston Jackson Harleyville Boiling Springs Rock Hill Cover Intercultural Institute Cover and Ministry Cover Pamplico Promised Land Taylors Mou 66 Copyright 2011, Intercultural Institute for Contextual Ministry Moncks Corner Pamplico Promised Land Taylors Mou 66

### APPENDIX: SCBC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	<b>IICM CGR</b>
16	Westfield Creek	316 Westfield Church Road Cheraw, SC 29520	6.91 mi	0	
17	Midway	PO Box 1494 Cheraw, SC 29520	7.06 mi	0	
18	Elizabeth	605 Mayesville Road Ruby, SC 29741	7.12 mi	0	
19	Mt Croghan	PO Box 57 Mount Croghan, SC 29727	7.47 mi	0	
20	Palmetto	9501 Hartsville-Ruby Highway Patrick, SC 29584	8.92 mi	0	
21	Center Grove	22971 Highway 9 Mount Croghan, SC 29727	9.78 mi	0	
22	Fairview	121 Fairview Church Road Mount Croghan, SC 29727	9.86 mi	0	
23	Pleasant Hill	100 Murray Drive Cheraw, SC 29520	10.00 mi	0	
24	Patrick	PO Box 23 Patrick, SC 29584	10.89 mi	0	
25	Westside	PO Box 1417 Cheraw, SC 29520	11.95 mi	0	
26	Hornsboro	6040 Hornsboro Road Pageland, SC 29728	12.15 mi	0	
27	Rocky Creek	1071 Eason Road Mt Croghan, SC 29727	12.17 mi	0	
28	North Cheraw	101 Hartzell Ave Cheraw, SC 29520	12.38 mi	0	
29	Cheraw First	PO Box 337 Cheraw, SC 29520	12.64 mi	0	
30	Bethlehem	5732 Peach Orchard Road Pageland, SC 29728	13.07 mi	0	

Murrells Inlet West Columbia Irwin Slater-Marietta Cheraw Red Bank Coronaca Paxville Silverstreet Fark Berea Woodford Lake Wylie Edisto South Sumter Oakland Coronaca Paxville Trenton Rember Intercultural Institute For Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## APPENDIX: SCBC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Antioch	18 Campbell Road Jefferson, SC 29718	13.39 mi	0	
32	Brown Springs	14297 Highway 102 Patrick, SC 29584	13.61 mi	0	
33	Providence	232 Providence Church Road Pageland, SC 29728	13.66 mi	0	
34	Middendorf	2202 Middendorf Church Rd Hartsville, SC 29550	13.85 mi	0	
35	Wallace	4174 Highway 1 Wallace, SC 29596	13.94 mi	0	
36	Long Branch	129 South Maxton Street Jefferson, SC 29718	14.26 mi	0	
37	Calvary	2567 Johnson Road Jefferson, SC 29718	14.93 mi	0	
38	Cash	3938 Highway 52 South Cheraw, SC 29520	15.43 mi	0	
39	Cedar Creek	1635 Cedar Creek Rd Hartsville, SC 29550	15.46 mi	0	
40	South Pointe Fellowship	PO Box 188 Pageland, SC 29728	15.49 mi	0	
41	Oak Grove	1493 Sandhills VFD Road Jefferson, SC 29718	15.83 mi	0	
42	Edwards Chapel	5443 Patrick-Society Hill Road Patrick, SC 29584	16.13 mi	0	
43	Pageland First	PO Box 126 Pageland, SC 29728	16.44 mi	0	
44	Grace	PO Box 506 Pageland, SC 29728	16.50 mi	0	
45	Mt Olivet	1652 Mount Olivet Church Road Patrick, SC 29584	16.63 mi	0	

Jenkinsville Heath Springs St. Matthews Varnville Perry Judson Seabrook Island Ulber Slater-Marietta Genere Winnsboro Buffalo Beaufort Bamberg Paxville Greeleyville Intercultural Institute Sumter Elgin Manning Hemingway Port Royal Rockville Mulberry Way for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry



6 Wateroak Court North Augusta, SC 29841 In Partnership with:

#### **South Carolina** Baptist Convention

An evangelical mission agency supported by individuals, foundations, churches, denominations, mission agencies & para-church ministries. For more information about the mission and vision of IICM please visit www.iicm.net.

#### CONTACT US:

Email:	cwatke@iicm.net
Office:	803-279-5828
Web:	www.iicm.net
	www.apept.org
	www.missionalcoach.org
	www.missionalcontext.org
	www.missionalcorps.org
	www.missionalcyclopedia.org
	www.missionalzipcode.org
	www.missionalpartners.org

