# MissionSite top unreached locations

LANCASTER, SC **EXEMPTION OF CONTENTION OF CONTENT** 

#### MissionSite (TM) Table of Contents

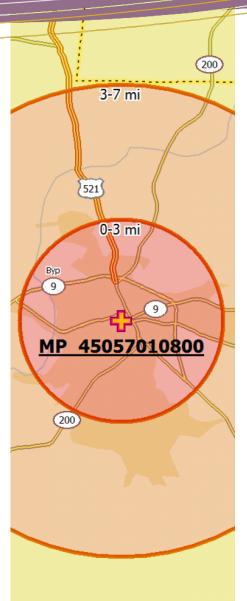
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Ridge Spring Powderville Woodford Richburg Patrick Greer Brookdale Ravenel La Gloverville We Johnsonville Mulberry Seabrook Island Olanta Lakewood Cheraw Intercultural Institute Head Island Cross Hill Ruby Abbeville Springdale Five Forks Greeleyvi for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

#### Site Location Summary

The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	4505	Old English District
2	Association	45A19	Moriah
3	County Location	45057	Lancaster
4	Zipcode	29720	Lancaster
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.2	Medium Towns
7	Sitescape Subgroup	2.24	Medium towns adjacent to a medium town
8	Sitescape Density Pattern	К	50000-50000-50000



 Onville
 Blemein
 Laurel Bay
 Honea Path
 Reevesville
 Mayo
 Andrews
 South Congaree
 North Myrtle Beach

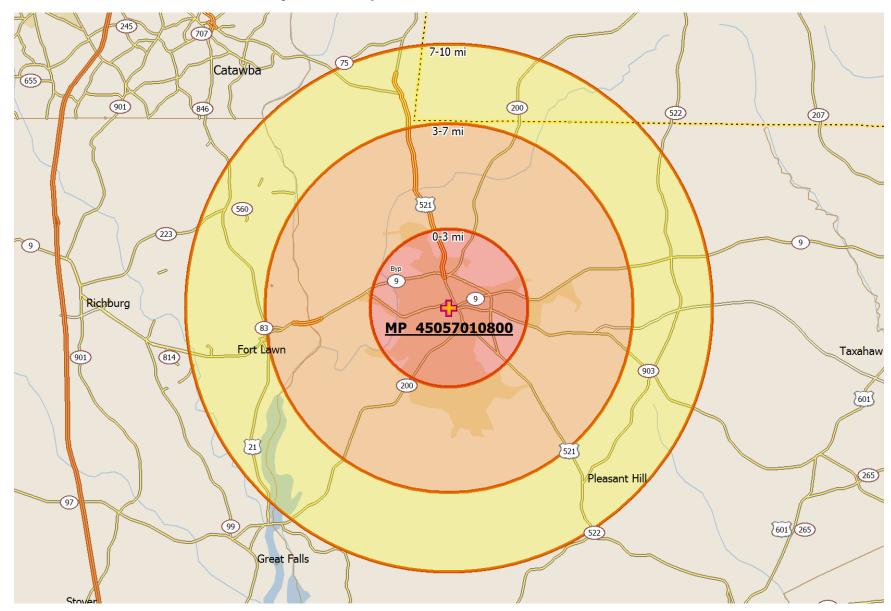
 Felzer
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 Antreville
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 North Myrtle Beach

 Felzer
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 Antreville
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 Princeton
 Van Confectual Institute
 Buffalo

 Contextual
 Monarch Mill
 Lexington
 Lake View
 Intercultural Institute
 Arcadia Lake

 Copyright 2011, Intercultural Institute for Contextual Ministry
 Seven Oaks
 Aynor
 Fountain Inp
 Walballa

#### Site Location Summary - Map of the Site Location



Pomaria Myrtle Beach Calhoun Falls Mullins Hilda Gloverville Willington Pelion Belvedere Mount Cross enterville Newport Rockville Bradley Parksville Pickens Bamberg Charo Medgewood Pamplico Rec Taylors Camden Laurens North Hartsville Mulberry Travelers Rest for Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

RURAL / URBAN	CODE	EXPLANATION
Metro or Non-Metro	0	Non-Metro
Urban Influence	3	Micropolitan area adjacent to a large metro area
Rural / Urban Continuum	4	
NCHS Rural Urban	5	Micropolitan - counties in a micropolitan statistical area
Codes		
NCES Urban Centric	32	Town: Distant: Territory inside an urban cluster that is more than 10 miles and less than or
Locale Codes		equal to 35 miles from an urbanized area.
IICM RUCA Values Index	79	Micropolitan core commuting: No additional code
ERS RUCA Commuting	4	Micropolitan area core: primary flow within an Urban Cluster of 10,000 to 49,999 (large
Value		urban cluster)
Percent Commuting to	31	Percent commuting from non metro to metro areas
Metro		
	Metro or Non-Metro Urban Influence Rural / Urban Continuum NCHS Rural Urban Codes NCES Urban Centric Locale Codes IICM RUCA Values Index ERS RUCA Commuting Value Percent Commuting to	Metro or Non-Metro0Urban Influence3Rural / Urban Continuum4NCHS Rural Urban5Codes32NCES Urban Centric32Locale Codes79IICM RUCA Values Index79ERS RUCA Commuting4Value31



### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	20,491	19,271	12,483
2010 Households	7,125	6,415	4,289
2010 Group Quarters Population	415	164	44

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	29	23	16
Language Diversity National Index	17	12	2
Foreign Born Diversity National Index	12	10	37
Ancestry Diversity National Index	18	32	30
Racial Diversity National Index	73	45	45

ingdale Irvin Northlake Modoc Sullivan's Island Bucksport McCormick Moncks Corner Pelion Hodges Evile Laurens Woodford Honea Path Patrick Columbia Five Forks enville Bluffton Hilton Head Island Aiken Perry Harleyville Paxville For Intercultural Institute Confextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	0	False
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

Lake Secession Cane Savannah Landrum Hilda Gray Court Clinton Lake View Slater-Marietta Summerte Hodges Orangeburg Simpsonville Watts Mills Lyman Starr Kershaw Intercultural Institute ockhart Central Pacolet Liberty Sullivan's Island Turbeville Hampton Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	768	10.78%
Mainstay Communities	Established, Diverse Households	299	4.2%
Working Communities	Blue-collar, Working Families	1,613	22.64%
Country Communities	Rural, Agri. & Mining Families	280	3.93%
Aspiring Communities	Young Singles / Aspiring-Multihousing	1,280	17.96%
Urban Communities	High Density, Inner-city Neighborhoods	2,885	40.49%

Clemson Pageland Cottageville Bethune Moncks Corner Hilton Head Island Iva Sullivan's Island Re gevile Powderville North Myrtle Beach Dillon Pelzer St. George Dalzel Intercultural Institute ourt Denmark Lane Hemingway Gifford Cope North Charleston Prince Intercultural Institute (o) Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Williston Chesterfield Fort Lawn Plum Branch

# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Connells Oakland City View Privateer Clinton St. Matthews Branchville Buffalo Wilkinson Heights Heat Estill Lake Wylie Parksville Oswego Woodruff Holly Hill Ulmer Harley Intercultural Institute East Sumter Hampton Forestbrook North Charleston Stuckey Kiawah Is for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry

# Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?



# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	17,146	4,862	28.36%
Unreached %	65.01%	68.24%	104.96
Religious But NOT Evangelical HH	4,626	1,650	35.66%
Religious But NOT Evangelical %	17.54%	23.15%	132
Spiritual But NOT Relig or Evang HH	2,374	417	17.55%
Spiritual But NOT Relig or Evang %	9%	5.85%	64.95
Not Evangelical, Not Interested HH	10,322	2,939	28.48%
Not Evangelical, Not Interested %	39.14%	41.25%	105.41



Cottageville <u>Aiken Gilbert Taylors Easley Gray Court Pawleys Island New Ellenton Bethune Plum Brand Revenue</u> The Govan Trenton Arcadia Lakes City View McCormick Quinby Hild <u>Intercultural Institute</u> Latta Bucksport North Myrtle Beach Ravenel Pelion Richburg Parks Confectual Ministry Sans Souci Hemingway Georgetown Nichols Belton 11 Copyright 2011, Intercultural Institute for Contextual Ministry Sans Souci Hemingway Georgetown Nichols Belton 11

## **Spirituality Indicators - Churchscape**

IICM's Churchscape indicates the number of SCBC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of SCBC Churches	58	11	18.97%
Active SCBC Attenders	0	0	0%
Active Evangelical Households	6,942	1,703	24.53%
Active Evangelical Percent	26.32%	23.90%	90.78
Inactive Evangelical Households	2,285	560	24.53%
Inactive Evangelical Percent	8.66%	7.86%	90.78
# New Churches Needed	0	0	0%





## Spirituality Indicators - 30 Closest SCBC Churches

The table below lists the 30 closest SCBC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.		CHURCH
1	Calvary	0.16 mi	16	Catawba
2	Lancaster First	0.42 mi	17	Taylors Grov
3	Temple	0.69 mi	18	Elgin
4	Immanuel	0.80 mi	19	New Horizon C
5	Iglesia Bautista Olivio Verde	0.98 mi	20	Crestview
6	Lancaster Second	1.11 mi	21	Sherwood
7	Springdell	1.29 mi	22	Jones Crossroa
8	Glenwood Heights	1.47 mi	23	Pleasant Dale
9	Covenant	2.15 mi	24	Bethel
10	Westside	2.28 mi	25	Camp Creek
11	Hyde Park	2.89 mi	26	Antioch
12	East Side	3.03 mi	27	New Hope
13	White Springs	3.03 mi	28	Fort Lawn
14	Cross Roads	3.18 mi	29	Rich Hill
15	Friendship	3.39 mi	30	High Point

Springdale McConnells Perry Hickory Grove Woodford Paxville Watts Mills West Columbia Ravenel S Immonsville Cane Savannah Sycamore Kiawah Island Clemson McConfectual Institute Pawleys Island Oswego Orangeburg Eureka Mill Eastover India Hook for Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes SCBC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.



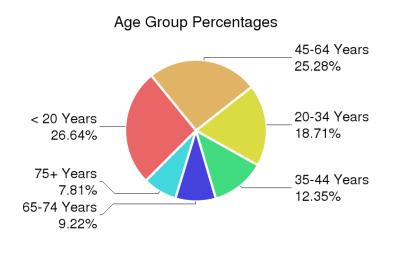
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO	DEMOSCAPE	COUNTY	BAND	% OF CC
1990 Population	54,516	19,468	35.71%	1990 Households	19,778	7,305	36.93%
2000 Population	61,351	19,553	31.87%	2000 Households	23,178	7,754	33.45%
2010 Population	79,901	20,491	25.65%	2010 Households	26,373	7,125	27.02%
Location Types in this MissionSite Location Type							
🔲 0-3mi Band	🗌 3-7mi	Band	7-10mi Band	County	Residential		7,759
40,000					Residential	Apt.	938
30,000					Residential	Non-Apt.	6,821
30,000					Business		748
20,000					Seasonal		0
					USPS Resid	dential	7,576
10,000 0 Residential Reside	ential Apt. Residential N	on-Apt. B	usiness Seasor	al JSPS Residential USPS Business	USPS Busir	ness	776

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A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

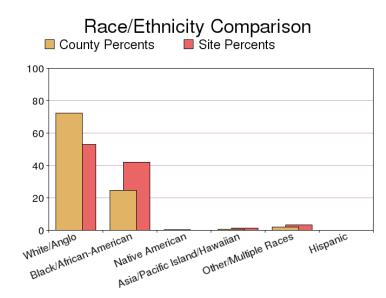


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	4.87%	5.41%	111.09
4-5 Years	2.54%	2.58%	101.57
6-8 Years	3.85%	4%	103.9
9-11 Years	3.87%	3.87%	100
12-13 Years	2.59%	2.64%	101.93
14-17 Years	5.25%	5.32%	101.33
18-19 Years	2.65%	2.82%	106.42
0-5 Years	7.41%	7.99%	107.83
6-12 Years	9.01%	9.16%	101.66
13-19 Years	9.19%	9.49%	103.26
< 20 Years	25.61%	26.64%	104.02
20-34 Years	18.65%	18.71%	100.32
35-44 Years	14.03%	12.35%	88.03
45-64 Years	27.59%	25.28%	91.63
65-74 Years	8.35%	9.22%	110.42
75+ Years	5.76%	7.81%	135.59
Median Age	39	39	100
Median Age (Male)	37	36	97.4
Median Age (Female)	41	41	99.83

Ehrhardt North Hartsville Conway City View Socastee Pacolet Gifford Bishopville Pamplice Garden G St. Matthews Rock Hill Roebuck Eureka Mill Shell Point Ward Jelicov Richburg Travelers Rest Vance Johnston Govan North Patrick Piedmont Hampton Awen Government Belton Stateburg Timmo 16 Becopyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	72.43%	53.13%	73.35
Black, African-American	24.68%	42.13%	170.7
Native American	0.22%	0.12%	52.87
Asian	0.62%	1.18%	190.62
Pacific Island, Hawaiian	0.02%	0.02%	121.85
Other/Multiple Races	2.04%	3.43%	168.38
Hispanic	0%	8.14%	0

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	54,498	13,599	
Less than 9th Grade	7.79%	9.82%	79.38
No High School Diploma	16.38%	18%	91.01
High School Graduate	40.69%	35.02%	116.2
Some College, no degree	13.13%	11.68%	112.39
Associate Degree	8.93%	8.57%	104.23
College Degree	8.17%	9.37%	87.24
Graduate/Prof. degree	4.9%	7.54%	64.96

Noodruff Williams Honea Path Ware Shoals Irwin Lowndesville Estill Bonneau Scotia Oakland Darling Hill Socastee Millwood Wedgewood Travelers Rest Ward Riverview Andrews Abbeville Law Andrews Abbeville La

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX	
ESTIMATES				
Household Income				
< \$10,000	11.49%	16.01%	148.29	
\$10,000 to \$19,999	13.04%	17.43%	133.68	
\$20,000 to \$29,999	14%	14.75%	105.34	
\$30,000 to \$49,999	21.1%	19.61%	92.9	
\$50,000 to \$59,999	9.74%	7.41%	76.08	
\$60,000 to \$69,999	8.71%	6.08%	69.74	
\$70,000 to \$79,999	6.19%	4.42%	71.44	
\$80,000 to \$89,999	4.41%	3.3%	74.79	
\$90,000 to \$99,999	2.75%	2.23%	81.07	
\$100,000 to \$124,999	4.92%	4.17%	84.76	
\$125,000 to \$149,999	1.99%	2.64%	132.8	
\$150,000 to \$199,999	1.46%	1.63%	111.24	
\$200,000 to \$249,999	0.08%	0.17%	201.9	
\$250,000 or more	0.1%	0.17%	164.51	
Median Household	39,416	34,914	88.58	
Average Household	47,135	43,443	92.17	
Per Capita Household	16,102	15,204	94.42	
Family/Non-Family Household				
Income				
Median Family Income	50,506	45,234	89.56	
Average Family Income	56,431	53,699	95.16	
Median Non-Family Income	21,672	20,998	96.89	
Average Non-Family Income	27,168	26,524	97.63	

ittle River Princeton St. George Cope Shiloh Scranton Edgefield Chapin Monarch Mill Brunson Slate Centerville Carlisle Eutawville Greenwood Burnettown Wade Hampton Intercultural Institute Cheraw Quinby West Columbia Peak Spartanburg Hilda Smoaks for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	68.23%	61.75%	90.51
Families with Children	31.64%	31.58%	99.81
Families without Children	36.59%	30.18%	82.46
Non-Family Households			
% Non-Family Households	31.77%	38.25%	120.39
Non-Families with Children	0.39	0.58	148.78
Non-Families without Children	31.38	37.67	120.04
Housing Units			Index
Total Housing Units	30,014	8,269	
Vacant percent	12.13%	13.83%	114.04
Owned percent	65.91%	47.81%	72.54%
Rented Percent	21.96%	38.36%	174.66
Households by Size			Index
Avg household size	2.95	2.82	95.59
Avg family hh size	3.78	3.76	99.47
Avg non-family hh size	1.16	1.30	112.07
Households By Count of Persons			Percent
One	7,569	2,459	32.49%
Тwo	4,710	1,238	26.28%
Three or Four	9,931	2,271	22.87%
Five+	4,163	1,157	27.79%

Due West Clemson Johnston Lancaster Mill Seabrook Island Allendale Meggett Promised Land Fort Predmont Pawleys Island Ruby Woodfield Wedgewood Springfield March Intercultural Institute Stateburg Editest Union Whitmire Cordova Rockville Blackville Walterboro Watts Mills For Contextual Ministry City View Seneca Salley Wellford Ridgeway Carli 19

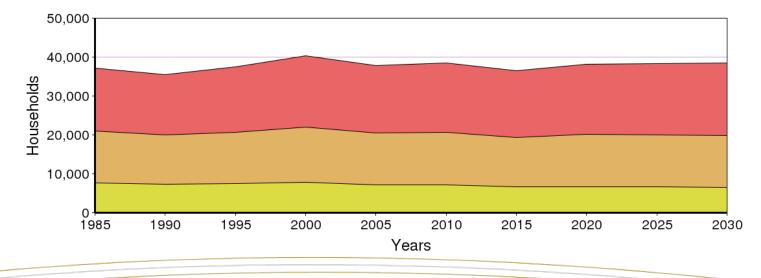
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	54,516	19,468	35.71%
2000 Population	61,351	19,553	31.87%
2010 Population	79,901	20,491	25.65%
2015 Population	90,564	20,963	23.15%

Household Change from 1985 to 2030

🗖 0-3mi Ring 👘 🗖 0-7mi Ring

📕 0-10mi Ring



East Gaffney Springfield Rembert Paxville Conway North Myrtle Beach Jonesville South Congaree With phys Estates Clearwater Olar Beaufort Slater-Marietta Mullins Kline Intercultural Institute Gayle Mill Goose Creek Cheraw Blacksburg Joanna Isle of Palms Line for Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Confectual Ministry Confectual Ministry Confectual Ministry Confectual Ministry Confectual Confectu

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

Projected Age Group Percentages 45-64 Years 24.73% < 20 Years 24.94% 75+ Years 75+ Years

9.06%

35-44 Years

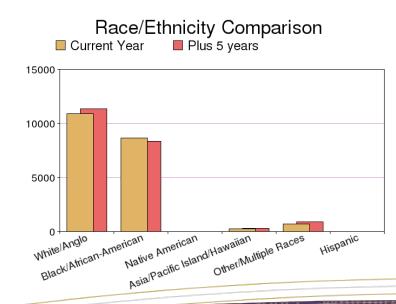
10.92%

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	5.41%	4.91%	90.76
4-5 Years	2.58%	2.22%	86.05
6-8 Years	4%	3.62%	90.5
9-11 Years	3.87%	3.74%	96.64
12-13 Years	2.64%	2.6%	98.48
14-17 Years	5.32%	5.14%	96.62
18-19 Years	2.82%	2.7%	95.74
0-5 Years	7.99%	7.14%	89.36
6-12 Years	9.16%	8.63%	94.21
13-19 Years	9.49%	9.17%	96.63
< 20 Years	26.64%	24.94%	93.62
20-34 Years	18.71%	18.61%	99.47
35-44 Years	12.35%	10.92%	88.42
45-64 Years	25.28%	24.73%	97.82
65-74 Years	9.22%	11.74%	127.33
75+ Years	7.81%	9.06%	116.01
Median Age	39	41	104.46
Median Age (Male)	37	38	102.12
Median Age (Female)	41	43	104.67

wah Island McCell Honea Path Inman West Columbia Hartsville Milwood Lake Wylie Jackson Piedmon Sank Ward Arial Little River Bluffton Mayesville Antreville Manning Intercultural Institute II Easley Moncks Corner Inman Mills Yemassee Eureka Mill Blacksburg for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	53.13%	54.26%	102.13
Black, African-American	42.13%	39.82%	94.53
Native American	0.12%	0.12%	101.82
Asian	1.18%	1.51%	128.17
Pacific Island, Hawaiian	0.02%	0.01%	58.65
Other/Multiple Races	3.43%	4.27%	124.58
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	13,599	14,184	
Less than 9th Grade	9.82%	8.64%	87.98
No High School Diploma	18%	16.12%	89.53
High School Graduate	35.02%	37.08%	105.9
Some College, no degree	11.68%	9.95%	85.14
Associate Degree	8.57%	9.72%	113.49
College Degree	9.37%	9.91%	105.73
Graduate/Prof. degree	7.54%	8.59%	113.82

ake Secession Inman Mills Springdale Lodge Branchville Cayce Spartanburg Judson York Ridgeway Arial Mount Pleasant Rowesville Coronaca Awendaw Modoc Handred Intercultural Institute Savannah Wagener Elloree Edgefield Clarks Hill Ware Shoals Kingstre for Contextual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	16.01%	16.12%	100.69
\$10,000 to \$19,999	17.43%	16.94%	97.19
\$20,000 to \$29,999	14.75%	14.28%	96.8
\$30,000 to \$49,999	19.61%	18.44%	94.04
\$50,000 to \$59,999	7.41%	7.35%	99.2
\$60,000 to \$69,999	6.08%	6.14%	101.05
\$70,000 to \$79,999	4.42%	4.69%	104.7
\$80,000 to \$89,999	3.3%	3.72%	112.82
\$90,000 to \$99,999	2.23%	2.41%	107.77
\$100,000 to \$249,999	4.17%	4.66%	111.77
\$125,000 to \$149,999	2.64%	2.98%	112.93
\$150,000 to \$199,999	1.63%	1.86%	114.28
\$200,000 to \$249,999	0.17%	0.15%	89.81
\$250,000 or more	0.17%	0.06%	35.92
Median Household	34,914	36,464	104.44
Average Household	43,443	45,139	103.9
Per Capita Household	15,204	14,349	94.38
Family/Non-Family Household			
Income			
Median Family Income	45,234	48,046	106.22
Average Family Income	53,699	56,217	104.69
Median Non-Family Income	20,998	21,674	103.22
Average Non-Family Income	26,524	27,335	103.06

Red Hill City View Isle of Palms Ruby Manning Travelers Rest Fountain Inn Bethune Norway Golden Group Light Govan Princeton Brunson Garden City Belton Startex Nichols Intercultural Institute Sley Arial Winnsboro Mills Irmo Allendale McBee Perry Blythewood Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual M

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	61.75%	59.46%	96.29
Families with Children	31.58	29.45	93.26
Families without Children	30.18	25.43	84.26
Non-Family Households			
% Non-Family Households	38.25%	40.54%	106
Non-Families with Children	0.58	0.53	106
Non-Families without	37.67	40.01	106.21
Children			
Housing Units			
Total Housing Units	8,269	7,687	92.96%
Vacant percent	13.83%	14.01%	101.27
Owned percent	47.81%	47.17%	98.67
Rented Percent	38.36%	38.82%	101.2
Households by Size			
Avg household size	2.82	3.10	109.93%
Avg family hh size	3.76	4.33	115.16%
Avg non-family hh size	1.30	1.31	100.77%
Households By Count of			
Persons			
One	2,459	2,443	99.35%
Two	1,238	457	36.91%
Three or Four	2,271	2,258	99.43%
Five+	1,157	1,453	125.58%

rfax Lake Murray of Richland Lake Wylie Bonneau Laurel Bay Lake View Saxon Yemassee Aynor Gold Halls Gilbert Folly Beach Hanahan Society Hill Lesslie Lockhart Willing Intercultural Institute Ruby Privateer Mayesville Northlake Smyrna Pendleton York Pine R Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry 

# **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10	BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
Foreign Born Pop	464	231	22	Eastern Africa	0	0	0
Northern Europe	12	0	1	Middle Africa	0	0	0
Western Europe	33	26	5	Northern Africa	0	0	0
Southern Europe	0	0	3	Southern Africa	0	0	0
Eastern Europe	0	24	0	Western Africa	0	0	0
Other Europe	0	7	0	Other Africa	0	0	0
Eastern Asia	46	8	0	Oceania	0	0	0
So. Central Asia	29	0	5	Caribbean	0	0	0
SE Asia	8	0	4	Central Amer.	332	159	2
Western Asia	0	0	0	South America	0	0	1
Other Asia	0	0	0	North America	4	7	1
				Born at sea	0	0	0

h Millwood Greeleyville Chesnee Meggett Summerville Jackson Olanta Simpsonville Burton Sycamor Denmark Gaston Ridge Spring Isle of Palms Summit Barnwell Kliper Pomeria Hilda Williamston Niken Dalzell India Hook Lake View St. Matthews North Hartsville Pelion for Confectual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry

# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES	SPOKEN AT HOME	0-3 MILES	3-7 MILES	7-10 MILES
English only	16,361	17,135	8,488	Other Indo-Euro	4	0	0
Spanish	520	325	119	Asian/PI languages	0	0	0
Other Indo-Euro	133	190	57	Chinese	15	0	0
language	100	100	0.	Japanese	0	10	0
French (incl. Patois,	68	103	29	Korean	31	0	0
Cajun)				Mon-Khmer,	0	0	0
French Creole	0	0	0	Cambodian			
Italian	0	5	0	Miao, Hmong	0	0	0
Portuguese	0	0	0	Thai	0	0	0
German	29	62	19	Laotian	0	0	0
Yiddish	0	0	0	Vietnamese	0	0	0
Other West Germanic	0	0	0	Other Asian	23	0	0
A Scandinavian	0	0	0	Tagalog	8	0	6
Language				Other Pacific Is	0	0	0
Greek	0	0	3	Other languages	0	18	0
Russian	0	0	0	Navajo	0	0	0
Polish	2	13	0	Other Native N.	0	0	0
Serbo-Croatian	0	0	0	American			
Other Slavic Language	0	7	0	Hungarian	0	0	0
Armenian	0	0	0	Arabic	0	9	0
Persian	0	0	0	Hebrew	0	0	0
Gujarathi	30	0	0	African languages	0	0	0
Hindi	0	0	6	Other unspecified	0	9	0
Urdu	0	0	0				

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rwin Bomeau Scamere Port Royal Spartanburg Fountain Inn Laurens Cokesbury Jenkinsville North A South Congaree Scotia Plum Branch Powderville Mullins Wade Hamer Intercultural Institute eeville Greenwood Atlantic Beach Lyman Cross Hill Utica Inman Mills Confertual Ministry <sup>Ins</sup>©Copyright 2011, Intercultural Institute for Contextual Ministry

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10		ANCESTRY	ANCESTRY 0-3	ANCESTRY 0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Reporting ancestry	13,488	13,799	6,651		Irish	Irish 597	Irish 597 1,062
Arab	32	0	0		Italian	Italian 165	Italian 165 128
Armenian	0	0	0		Lithuanian	Lithuanian 8	Lithuanian 8 0
Austrian	15	5	0		Norwegian	Norwegian 14	Norwegian 14 57
British	40	128	25		Polish	Polish 20	Polish 20 52
Canadian	9	7	4		Portuguese	Portuguese 0	Portuguese 0 0
Croatian	1	5	0		Romanian	Romanian 0	Romanian 0 0
Czech	0	0	0		Russian	Russian 0	Russian 0 11
Czechoslovak	0	0	0		Scandinavian	Scandinavian 0	Scandinavian 0 0
Danish	6	11	9		Scotch-Irish	Scotch-Irish 793	Scotch-Irish 793 947
Dutch	50	27	15		Scottish	Scottish 182	Scottish 182 141
English	673	691	510		Slovak	Slovak 0	Slovak 0 15
European	81	122	54		Subsaharan African	Subsaharan African 183	Subsaharan African 183 88
Finnish	6	0	0		Swedish	Swedish 12	Swedish 12 17
French (not Basque)	100	62	26		Swiss	Swiss 0	Swiss 0 0
French Canadian	30	13	17		Ukrainian	Ukrainian 0	Ukrainian 0 0
German	471	703	401		US/American	US/American 3,219	US/American 3,219 5,000
Greek	0	0	4		Welsh	Welsh 61	Welsh 61 20
Hungarian	7	0	13		West Indian	West Indian 0	West Indian 0 0
Iranian	0	0	0		Yugoslavian	Yugoslavian 0	Yugoslavian 0 0
					Other	Other 6,715	Other 6,715 4,487

Bethune Bishopville Newborry Beaufort Branchville Homeland Park Garden City Hilda Folly Beach Femassee Columbia St. Stephen Forestbrook Dentsville Cayce Central Intercultural Institute Jamestown Brookdale Landrum Summerville Ridgeville Kershaw Dillo Contextual Ministry Copyright 2014, Intercultural Institute for Contextual Ministry Fastover Contextual Ministry Figure Contextual Ministry

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## Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?

Aavo Hollywood Jenkinsville Isle of Palms Reidville Estill Springdale Riverview Lyman Lake City Yend ockhart Mountville Monetta Mulberry Lesslie Ridgeland Boiling Springs Index Intercultural Institute mville Hodges East Gaffney Livingston Lowrys Five Forks Simpsonville for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry

# Using the Demographic Indicators

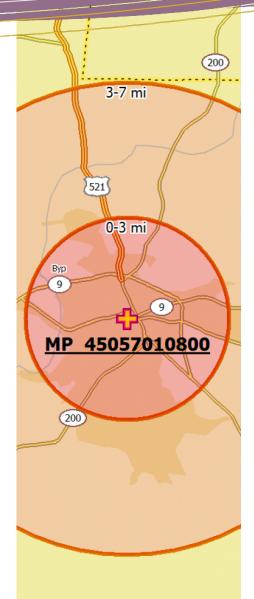
#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?



In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



ood St. Andrews Woodford Irwin Rockville Mullins New Ellenton Bowman Saxon Reevesville Gifford torth Varnville Blenheim Seven Oaks Springdale Springdale Tega Cay Intercultural Institute Trivateer Central Georgetown Ladson Five Forks Lynchburg Branchville Intercultural Institute h Quinby Bo Copyright 2011, Intercultural Institute for Contextual Ministry Estill Ninety Six Cottageville Prosperity Willington 30

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	7,125	100%	4,888	100%
AFFLUENT SUBURBIA	125	1.75%	87	1.78%
America's Wealthiest	0	0%	0	0%
Dream Weavers	7	0.1%	5	0.1%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	118	1.66%	82	1.68%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	643	9.02%	432	8.84%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	636	8.93%	427	8.74%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	7	0.1%	5	0.1%
SM TWN SUCCESS	141	1.98%	98	2%
Successful Urban Sprawl	22	0.31%	5	0.1%
2nd City Homebodies	103	1.45%	16	0.33%
Prime Middle America	0	0%	67	1.37%
Urban Optimists	16	0.22%	0	0%
Family Convenience	0	0%	10	0.2%
Mid-Market Enterprise	0	0%	0	0%

Trenton Swansea Gray Court Inman Beaufort Lockhart Mount Carmel Watts Mills Powderville Sha Folly Beach South Sumter Columbia Seven Oaks Calhoun Falls Central Institute Great Falls Lake City Berea Clio Jackson Golden Grove Elloree La for Contextual Ministry Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	7,125	100%	4,888	100%
BLUE COLLAR BACKBONE	91	1.28%	57	1.17%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	63	0.88%	38	0.78%
Lower Income Essentials	12	0.17%	8	0.16%
Small Town Endeavors	16	0.22%	11	0.23%
AMER. DIVERSITY	158	2.22%	105	2.15%
Ethnic Urban Mix	0	0%	0	0%
Urban Blues	103	1.45%	66	1.35%
Professional Urbanites	51	0.72%	37	0.76%
Urban Advancement	2	0.03%	1	0.02%
Amer. Great Outdoors	2	0.03%	1	0.02%
Mature America	0	0%	0	0%
METRO FRINGE	1,522	21.36%	1,048	21.44%
Steadfast Conservative	1,017	14.27%	697	14.26%
Moderate Conventionalists	26	0.36%	17	0.35%
Southern Blues	8	0.11%	6	0.12%
Urban Grit	0	0%	0	0%
Grass-Roots Living	471	6.61%	328	6.71%

nerton Hodges Hampton Wilkinson Heights Central Pacolet Stateburg Pamplico Williamston Ware Shoal Ferstreet Hollywood Edisto Beach Willington Elko Chester Starr Olanter Intercultural Institute Voodruff Clarks Hill Jackson Hanahan Seabrook Island Woodford Loris for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & F	Percent
Total	7,125	100%	4,888	100%
REMOTE AMERICA	49	0.69%	28	0.57%
Hardy Rural Fam.	4	0.06%	2	0.04%
Rural Southern Living	45	0.63%	26	0.53%
Coal & Crops	0	0%	0	0%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	1,280	17.96%	946	19.35%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	1,238	17.38%	917	18.76%
Stable Careers	7	0.1%	5	0.1%
Aspiring Hispania	35	0.49%	24	0.49%
RURAL VILLAGES & FARMS	231	3.24%	119	2.43%
Aspiring Hispania	2	0.03%	24	0.49%
Industrious Country Living	0	0%	1	0.02%
America's Farmland	0	0%	0	0%
Comfy Country Living	4	0.06%	0	0%
Small Town Connections	225	3.16%	2	0.04%
Hinterland Fam.	0	0%	92	1.88%

enwood York <u>Bamberg Silverstreet Duncan Mountville Lesslie</u> Oakland Dalzell Tatum Mayesville M Fountain Inn New Ellenton Rockville Kershaw Jefferson Pine Ridge <u>Intercultural Institute</u> ast Gaffney G Irmo Landrum Mount Carmel Jamestown Elgin Taylors West Union for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	7,125	100%	4,888	100%
STRUGGLING SOCIETIES	2,576	36.15%	1,746	35.72%
Rugged Southern Style	0	0%	0	0%
Latino Nuevo	11	0.15%	7	0.14%
Struggling city Centers	2,565	36%	1,739	35.58%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	309	4.34%	222	4.54%
Unattached Multicultures	5	0.07%	3	0.06%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	171	2.4%	120	2.45%
Urban Diversity	0	0%	0	0%
New Generation Activists	20	0.28%	13	0.27%
Getting By	113	1.59%	86	1.76%
VARYING LIFESTYLES	0	0%	0	0%
Military Family Life	0	0%	0	0%
Major University Towns	0	0%	0	0%
Gray Perspectives	0	0%	0	0%

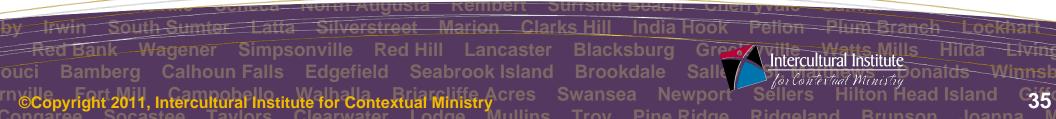
nberg Dentsville Springdale Irwin Cross Hill Gray Court Atlantic Beach McConnells City View Cayce Enchardt Jefferson Kingstree Tega Cay Dillon Hilton Head Island Parks in <u>Pichburg Moncks Corner</u> ountain Inn South Congaree York Utica Arial Bluffton Abbeville Turb of <u>Intercultural Institute</u> for Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Cordova Levington Coward Mulberry Central St Step

# Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?



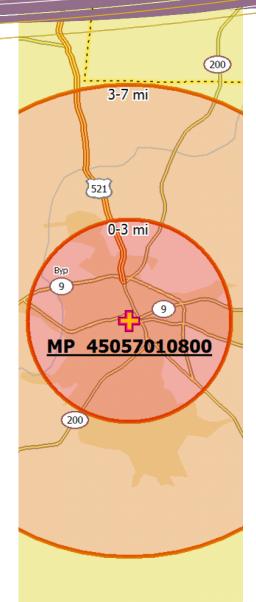
#### **Potential Cultural Bridges**

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



Ravenel Startex Campobello North Myrtle Beach East Gaffney Society Hill West Columbia Ridgeland Branchville Greenwood Lexington Olar Salem Rowesville Whitree Intercultural Institute Oakland Marion Turbeville Pacolet Simpsonville Smyrna Burnetto for Confectual Ministry Confectual Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	70%	73%	74%
Use Comp. for Internet/E-mail	47%	51%	53%
Internet Use: E-Mail	40%	43%	45%
Use Comp. for Comp. Games	36%	38%	38%
Use Comp. for Education	30%	31%	31%
Use Comp. for Word Processing	26%	30%	32%
HH Owns DVD Player	26%	26%	27%
Use Comp. for Shopping	25%	29%	30%
Use Comp. for Digital Camera	23%	26%	27%
Photo Editing			
Use Comp. for Banking	22%	25%	27%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Internet Use: News/ Weather	22%	24%	24%
Internet Use: Banking	20%	23%	24%
PC-Network-HH Has One	17%	18%	18%
Use Comp. for News/Info./Data	15%	17%	18%
Service			
Use Comp. for Filing/DB Mngmnt	10%	10%	11%
HH Owns Video/Webcam	10%	10%	10%
Use Comp. for Accounting	9%	11%	12%
Internet Use: Research/ Education	9%	10%	10%
Use Comp. for Personal Financial	9%	10%	11%
Mngmnt			
Internet Use: Shopping: Gathered	9%	10%	10%
Info. for Shopping			



The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	65%	66%	66%
Reading Books	49%	50%	50%
Dining Out (Not Fast Food)	47%	51%	52%
Card Games	37%	40%	41%
Cooking for Fun	33%	34%	34%
Go To A Beach/Lake	29%	31%	32%
Gardening	28%	32%	33%
Board Games	28%	31%	32%
Going To	16%	17%	17%
Bars/Nightclubs/Dancing			
Visit Museum	15%	16%	17%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	67%	68%	68%
Gen./Fam. Practitioner	35%	38%	39%
Backache	23%	23%	23%
Dentist	22%	23%	24%
Hypertension/High Blood	21%	21%	21%
Pressure			
Eye Dr.	20%	20%	20%
None Of These	19%	19%	19%
High Cholesterol	18%	18%	18%
Any Arthritis	16%	16%	16%
Acid Reflux Disease (GERD)	15%	15%	15%

Connells Plum Branch Hanahan Hollywood Little River York Luray Elloree Bishopville Greelevville Greeleville G

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	24.69%	24.89%	25.01%
Live Theater	16.04%	16.37%	16.69%
Rock/Pop Concerts Most	13.9%	13.86%	13.81%
Often			
Live Theater Most Often	12.82%	13.2%	13.56%
Dance Performance	9.44%	8.29%	7.92%
Comedy Club	8.69%	8.33%	8.3%
Movies: Comedy	41.6%	40.08%	39.83%
Movies: Action/Adventure	39.35%	38.25%	38.18%
Movies: Drama	23.98%	21.53%	20.93%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Fam.	23.27%	21.64%	21.26%
Movies: Romantic Comedy	20.65%	19.65%	19.46%
Movies: Mystery	19.14%	17.65%	17.24%
College Football Reg.	4.54%	4.99%	5.23%
Season			
NFL Football Reg. Season	4.23%	4.78%	5.08%
MLB Baseball Reg. Season	4.07%	4.88%	5.31%
College Basketball Reg.	3.62%	3.69%	3.79%
Season			
NBA Basketball Reg.	2.8%	2.79%	2.88%
Season			
College Football	1.73%	1.6%	1.61%
Post-Season			



The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10			BRIDGES	BRIDGES 0-3	BRIDGES 0-3 3-7
	MILES	MILES	MILES				MILES	MILES MILES
Walking for Exercise	36.16%	37%	37.39%	1	-	Golf	Golf 9.5%	Golf 9.5% 10.7%
Swimming	25.35%	28.84%	30.21%			Mountain/Road Biking	Mountain/Road Biking 9.02%	Mountain/Road Biking 9.02% 10.2%
Bowling	18.89%	20.78%	21.33%			Volleyball	Volleyball 8.46%	Volleyball 8.46% 8.79%
Billiards/Pool	17.28%	18.05%	18.38%			Hunting	Hunting 7.08%	Hunting 7.08% 9.68%
Basketball	16.69%	16.44%	16.43%			Backpacking/Hiking	Backpacking/Hiking 6.62%	Backpacking/Hiking 6.62% 7.9%
Freshwater Fishing	14.51%	18.32%	19.49%			Softball	Softball 6.44%	Softball 6.44% 7.02%
Jogging/Running	14.35%	13.86%	13.88%			Yoga	Yoga 6.32%	Yoga 6.32% 6.08%
Weight Training	12.83%	13.53%	13.93%			Target Shooting	Target Shooting 6.01%	Target Shooting6.01%8.06%
Football	11.33%	11.15%	11.13%			Saltwater Fishing	Saltwater Fishing 5.99%	Saltwater Fishing 5.99% 7.15%
Camping Trips	10.37%	13.67%	14.7%			Tennis	Tennis 5.93%	Tennis 5.93% 6.19%
Stationary Cycling	10.26%	10.36%	10.48%			Power Boating	Power Boating 5.87%	Power Boating 5.87% 6.46%
Using Cardio Machine	9.95%	10.81%	11.2%			Soccer	Soccer 5.8%	Soccer 5.8% 6.25%
Aerobics	9.93%	9.56%	9.5%			Ice Skating	Ice Skating 5.57%	Ice Skating 5.57% 5.07%
Baseball	9.78%	10.49%	10.67%			Roller Skating	Roller Skating 5.25%	Roller Skating 5.25% 5.16%
Baseball	0.7070	10.4070	10.07 /0			Roller Okating	Relief Okaling 0.2070	Roller Okaling 0.2070 0.1070

Seven Oaks Sans Souch Isle of Palms Jonesville Batesburg-Leesville Cameron Gaffney Salley Summer He Hickory Grove Ridgeville Northlake Valley Falls Westminster Tega Intercultural Institute Smoaks Saxon Swansea Pelion Boiling Springs Great Falls Folly Beau Intercultural Institute Intercultural Institute of Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Kiawab Island Invin Pageland Port Royal Manning And

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Canoeing/Kayaking	4.87%	5.56%	5.88%
Snorkeling	4.38%	4.17%	4.21%
Motorcycling	4.31%	5.26%	5.62%
Fly Fishing	4.22%	4.55%	4.64%
Horseback Riding	4.21%	5.37%	5.79%
Jet Skiing	4.2%	4.12%	4.14%
Skateboarding	3.49%	3.43%	3.42%
Downhill & X-Country	3.4%	3.59%	3.71%
Skiing			
Water Skiing	3.39%	3.73%	3.91%
Racquetball	3.36%	3.6%	3.68%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Hockey	3.33%	3.41%	3.4%
Snowmobiling	3.26%	3.36%	3.45%
Snowboarding	3.17%	2.96%	2.97%
Archery	3.11%	4.12%	4.5%
Rock Climbing	3%	2.96%	2.93%
Auto Racing	2.99%	3.07%	3.02%
Sailing	2.61%	2.58%	2.63%
Martial Arts	2.45%	2.76%	2.84%
Surfing & Windsurfing	2.36%	2.23%	2.27%
Rowing	1.95%	2.19%	2.29%
0			

arcliffe Acres Golden Grove Campobello North Millwood Utica Lakewood Burton Startex Lugoff McGo Augusta Lincolnville McClellanville Seneca Modoc Ruby Mount Carmer Intercultural Institute Greeleyville Bennettsville Monarch Mill Forestbrook Elloree Ridgeway ©Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry OCOPYright 2011, Intercultural Institute for Contextual Ministry

#### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

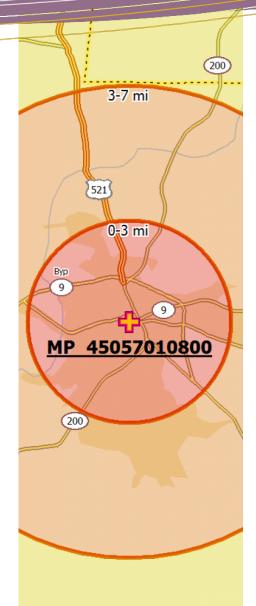
#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



Chesnee Fort Mill Lesslie Williamston Centerville Kershaw Mayo Red Bank Darlington Seabrook Isla Easley Chapin Lakewood Eureka Mill Cowpens Sullivan's Island High Intercultural Institute Murphys Estates St. George Jackson Cokesbury Liberty West Union Intercultural Institute view Johnson Contextual Ministry Contextual Ministry Contextual Ministry

#### Potential Cultural Barriers -- Introduction (part 2)

#### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

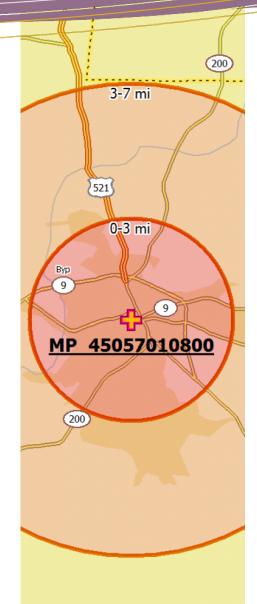
#### CULTURAL BARRIERS OF ACCEPTANCE

#### **Christian Subculture**

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### Unreached People Group

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



la Lakes Heath Springs Hodges Greenwood Honea Path Easley Southern Shops Lodge Georgetown B Willington East Gaffney Landrum Johnsonville Due West Blenheim Intercultural Institute n Springdale Shiloh Wade Hampton Mulberry Greenville Moncks Corn Joi Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

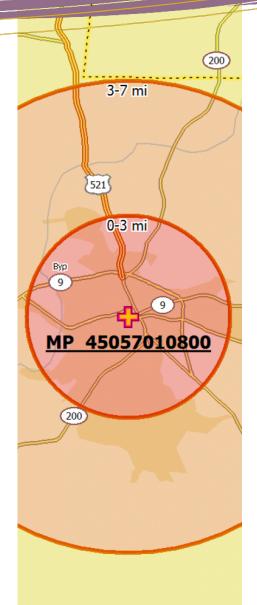
BARRIERS	0-3	3-7	7-10	BARRIERS	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
Important Continue Learning New Things	54%	53%	52%	Money Is Best Measure Of Success	23%	25%	25%
Speak My Mind Even If It Upsets People	41%	39%	38%	Marijuana Should Be Legalized Friends More Important Than	20% 20%	19% 21%	19% 21%
Like Control Over People And	39%	37%	37%	My Fam.	2070	2170	2170
Resources				Rarely Sit Down to a Meal	19%	19%	18%
Find It Difficult To Say No To My	37%	39%	40%	Together At Home			
Kids				We Should Strive for Equality	18%	15%	15%
Woman's Place Is In The Home	35%	35%	36%	for All			
Don't Judge People/Way They Live Life	33%	30%	30%	Like To Pursue Challenge/Novelty/Change	17%	17%	17%
Too Much Sponsorship In Arts/Sports	31%	28%	27%	Only Work Current Job for The Money	15%	15%	15%
Prefer To Have Few Possessions As Possible	28%	28%	29%	Happy With My Standard Of Living	12%	11%	11%
Like To Do Unconventional Things	28%	30%	30%	On Whole People Get What They Deserve	11%	10%	10%
If Won Lottery Would Never Work Again	26%	25%	25%	Little I Can Do To Change My Life	10%	9%	9%
Like to Stand Out In A Crowd	25%	23%	23%	Very Happy With My Life As It Is	s 10%	8%	7%
I Am A Workaholic	24%	21%	20%	More Important Do Duty Than Enjoy Life	9%	7%	7%

adia Lakes Turbeville Port Royal Elgin Columbia Walterboro Whitmire Springdale Bethune Atlantic Be Gloverville Golden Grove Welcome Patrick McCormick McBee North Arleston Payenel Six Hile Ninety Six Heath Springs Forestbrook Monetta Trenton Lake City Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

#### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



Congaree Murrells Inlet Privateer Sullivan's Island Norris Dalzell Golden Grove Lowndesville Port Royal Congaree Mount Pleasant North Augusta Fort Lawn Irmo Cope Tega Intercultural Institute kewood Lodge Ravenel Riverview Gloverville Seven Oaks Blacksburg Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES	THEMES	0-3 MILES	3-7 MILES	7-10 MILES
You Should Seize Opportunities In Life	58%	57%	57%	Like To Just Enjoy Life Provide My Kids With The Little	20% 20%	20% 17%	20% 17%
Important To Respect Customs And Beliefs	57%	59%	61%	Extras Try Not To Worry About The	17%	15%	15%
Like To Understand About Nature	39%	37%	37%	Future Real Men Don't Cry	16%	16%	16%
Prefer Work Part Of Team Than Alone	37%	36%	36%	Worried About Pollution Caused By Cars	16%	17%	17%
Important To Juggle Various Tasks	34%	33%	32%	Is An Important Part Of Who I Am Enjoy Spending Time With My	14% 14%	15% 14%	15% 14%
Important Feel Respected By My Peers	33%	33%	33%	Fam. Children Should Be Allowed To	8%	7%	7%
Good At Fixing Things	31%	29%	28%	Express Themselves			
Prefer To Have Few Possessions As Possible	28%	28%	29%	Feel Very Alone In The World Like Spending Most Time With	6% 5%	6% 5%	5% 5%
Have Keen Sense Of Adventure Consider Myself Interested In The Arts	28% 23%	27% 21%	27% 20%	Fam. Would Like To Set Up Own Business	4%	4%	4%
People Have To Take Me As They Find Me	22%	22%	22%	Decor Particular Interest To Me	3%	3%	3%
Looking for New Ideas To Improve Home	21%	19%	19%				

West Union Greenwood Monetta Ehrhardt Boiling Springs Brunson Union Rowesville Watts Mills Estill Dunean St. Andrews McColl Jenkinsville Bamberg Blackville Intercultural Institute rville Hemingway Kiawah Island Simpsonville Laurel Bay McConnells Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry

#### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

Briarchite Acres South Sumter Centerville Denmark Lodge Startex Stateburg Meggett Chio Tega Yemassee Carlisle Woodfield Greer Myrtle Beach Heath Springs Gore Intercultural Institute New Ellenton Greenville Lesslie Troy Barnwell Rock Hill Roebuck for Confextual Ministry el Copyright 2011, Intercultural Institute for Contextual Ministry

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## **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	88.07%	87.99%	88.04%
Restaurant-Visit Any			
Fam. Restaurants/Steak	77.94%	80.53%	81.45%
Houses-Visit Any			
McDonald's	56.56%	57.19%	57.62%
Burger King	39.42%	39.52%	39.46%
Kentucky Fried Chicken (KFC)	37.72%	35.47%	34.65%
Wendy's	33.96%	33.09%	32.85%
Subway	32.12%	32.1%	32.17%
Taco Bell	28.06%	28.69%	28.93%
Pizza Hut	27.34%	26.56%	26.11%
Applebee's	27.15%	28.69%	29.29%
Arby's	22.75%	23.81%	24.16%
Dairy Queen	19.6%	19.57%	19.52%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Red Lobster	19.46%	18.6%	18.21%
Olive Garden	18.17%	18.82%	19.02%
Domino's Pizza	17.98%	16.35%	15.74%
Popeyes	16.42%	12.81%	11.75%
Sonic	16.22%	16.59%	16.44%
Golden Corral	15.67%	15.18%	14.84%
IHOP (International House Of	14.9%	14.12%	13.86%
Pancakes)			
Hardee's	14.26%	14.42%	14.19%
Outback Steakhouse	13.71%	13.37%	13.48%
Chick-Fil-A	13.54%	14.34%	14.57%
Cracker Barrel	13.36%	15.48%	16.05%
Denny's	13.15%	12.14%	11.76%

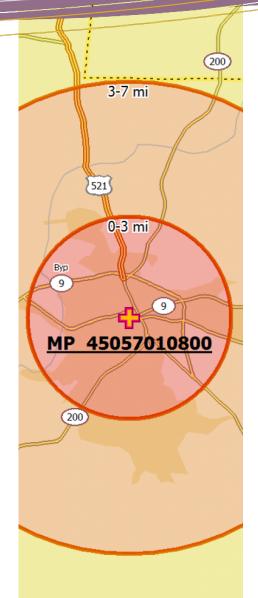


#### **Potential Shared Projects**

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Anderson Seabrook Island Reidville Forestbrook Elgin Hartsville Jefferson Jenkinsville Scranton Work Hemingway Blacksburg Murrells Inlet Lakewood Chesnee Pelzer Intercultural Institute The Pleasant Burnettown St. Matthews Golden Grove Gaston Cross Hill Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	41.16%	43.31%	44.1%
Recycled products	25.47%	28.08%	29.13%
Worked as volunteer (non political)	13.15%	14.16%	14.66%
Engaged in fund raising	10.12%	10.73%	10.93%
Religious club member	7.59%	7.83%	7.97%
Church Board	6.05%	6.12%	6.19%

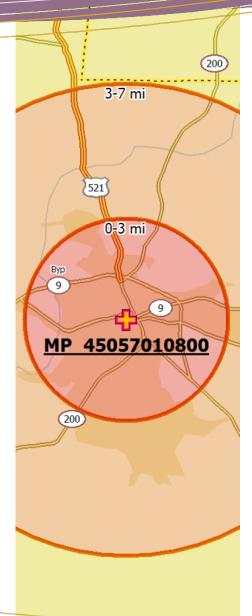
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Wrote to editor of mag or	4.82%	4.93%	5%
newspaper			
Took active part in local civic	4.58%	4.61%	4.62%
issue			
Union member	4.25%	4.86%	5.08%
Wrote to elected offcl about	4.24%	4.68%	4.9%
publ bus			
Charitable Organization	4.03%	4.6%	4.78%
Fraternal order member	3.72%	4.05%	4.19%

Harleyville Clarks Hill Smyrna Dunean Sellers Luray Walhalla Folly Beach Greenwood Dillon Pawle Cameron Ridge Spring Oswego Summit Welcome Atlantic Beach John Intercultural Institute Mount Pleasant Pelion Tatum Govan Joanna Clover Socastee Sycan Loc Contextual Ministry Contextual Ministry For Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry Contextual Ministry

#### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



City View Southern Shops Williamston Camden Springfield Judson Ravenet Liberty Melcome Reeves Eigh Brunson Bennettsville Paxville West Columbia Oak Grove Bether Intercultural Institute the Mountain Harleyville Great Falls Myrtle Beach North Augusta Five For For Confectual Ministry Stockey Log Copyright 2011, Intercultural Institute for Contextual Ministry Watts Mills 51

## **Potential Print Media Content:**

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	12.7%	13.51%	13.95%
Children's Books	12.5%	12.66%	12.8%
Religious (not Bibles)	9.21%	9.52%	9.61%
Cookbooks	8.83%	9.29%	9.5%
Mystery	8.63%	9.44%	9.72%
Romance	6.38%	6.63%	6.78%
Personal/Business	5.49%	5.79%	5.95%
Self-help			
Biography	5.26%	5.41%	5.51%
History	5.04%	5.45%	5.59%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	64.94%	64.96%	65.11%
Gen. Editorial	52.33%	49.81%	49.11%
Womens	45.14%	43.75%	43.48%
Service	31.19%	32.39%	32.95%
Mens	19.86%	18.93%	18.54%
<b>Business/Finance</b>	19.11%	17.79%	17.71%
Music	18.22%	15.84%	15.05%
Parenthood	15.59%	14.54%	14.22%
Sports	14.28%	13.95%	13.77%

Denmark Lake Murray of Richland Pacolet Irwin Ehrhardt Florence Iva Great Falls North Hartsville Section Furman Lesslie Lancaster Mill Lake City St. Andrews Honea Path Intercultural Institute Clearwater Section Sec

### Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	48.57%	51.04%	51.94%
Classified	32.43%	33.76%	34.06%
Sport	28.82%	30.09%	30.47%
Editorial Page	25.44%	27.81%	28.58%
Comics	23.74%	25.06%	25.43%
Business/Finance	23.22%	24.18%	24.7%
Movie Listings & Reviews	22.4%	22.99%	23.17%
TV/Radio Listings	22.24%	22.93%	23.13%
Food/Cooking	22.01%	23.06%	23.45%
Home/Gardening	17.5%	19.21%	19.8%
Travel	15.35%	16.39%	16.84%
Fashion	14.65%	14.57%	14.54%
Science/Technology	13.77%	14.85%	15.22%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Urban Contemporary	34.91%	27.53%	25.29%
CHR Contemp Hit Radio	15.98%	16.47%	16.42%
Country	14.31%	19.26%	20.76%
Adult Contemporary	12.55%	13.68%	14.17%
Jazz	9.94%	8.38%	8.01%
Oldies	9.78%	9.85%	9.94%
Variety	9.16%	8.25%	8.1%
Gospel	7.62%	6.48%	6.08%
Rock	7.49%	8.98%	9.42%
News/Talk	7.34%	8.03%	8.44%
Alternative	6.31%	6.52%	6.68%
Classic Rock	5.8%	6.91%	7.34%
Religious	5.27%	5.94%	6.19%
All News	5.12%	5%	5.08%
Soft Contemporary	4.9%	5.16%	5.34%
Sports	2.77%	2.9%	3.03%
All Talk	2.69%	2.9%	3%
Hispanic	2.6%	2.52%	2.46%



### **Potential Multimedia Content:**

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES
Fox News Channel	60.55%	61.91%	62.58%
Other Video-On-Demand	52.57%	48.42%	47.26%
Satellite Dish	51.98%	53.46%	54.1%
Soapnet	50.44%	50.12%	50.24%
Sci-Fi Channel	34.95%	35.75%	36.17%
Adult Pay Per View TV	34.05%	34.55%	34.96%
MSNBC	34.04%	33.7%	33.85%
Subscribe Digital Cable	31.28%	31.09%	31.03%
Nickelodeon	26.74%	28%	28.64%
TV Info From Sunday TV	26.72%	27.64%	28.09%
Magazine			
Nick At Nite	25.52%	25.29%	25.64%
TCM (Turner Classic	25.36%	24.79%	24.77%
Movies)			

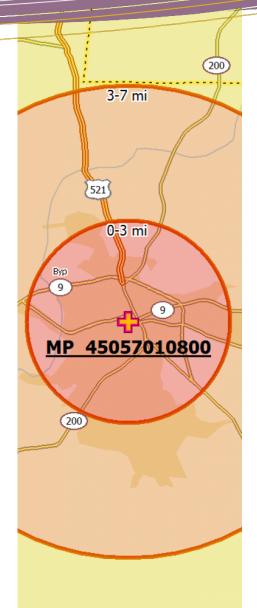
m Irwin Hickory Grove Fort Mill Holly Hill Elgin Parker Cordova West Pelzer Scotia Princeton Bluffe Hodges Startex Bishopville Hilda Meggett Beaufort Plum Branch Intercultural Institute Lakewood Bradley Greenwood Belvedere Judson Peak North August for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry St Matthews Summerville Johnsonville Stateburg Jak

#### **Communication Media Usage**

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Bonneau Irwin Awendaw Summerville Great Falls Perry Lake Murray of Richland Jonesville Liberty Here Edgefield Orangeburg Duncan Welcome Lowndesville Turbeville Intercultural Institute nk Olanta Nichols Patrick Cayce Waterloo Springdale Belton Reidving for Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry For Branchville Intercultural Institute for Contextual Ministry Contextual Ministry Berg Branchville Intercultural Institute for Contextual Ministry Contextual Mini

## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	15.72%	16.61%	17.09%
Medium Users (4-6)	8.32%	8.76%	9%
Light Users (1-3)	17.51%	18.68%	19%
Quintiles (20%)			
Newspaper I (Heavy)	1.29%	1.19%	1.16%
Newspaper II	1.31%	1.44%	1.47%
Newspaper III	1.81%	2.04%	2.09%
Newspaper IV	0.64%	0.62%	0.61%
Newspaper V (Light)	1.22%	1.12%	1.1%

	3-7	7-10
MILES	MILES	MILES
20.87%	20.18%	20.12%
9.46%	9.35%	9.32%
9.93%	9.75%	9.87%
13.7%	12.9%	12.67%
0.88%	0.77%	0.75%
8.85%	7.51%	7.13%
5.4%	4.29%	3.93%
5.38%	4.59%	4.32%
17.62%	17.81%	17.79%
25.19%	25.16%	25.11%
16.08%	16.1%	16.02%
7.82%	7.06%	6.86%
10.8%	8.41%	7.65%
25.66%	24.79%	24.36%
5.52%	4.62%	4.24%
	20.87% 9.46% 9.93% 13.7% 0.88% 8.85% 5.4% 5.38% 17.62% 25.19% 16.08% 7.82% 10.8% 25.66%	20.87%20.18%9.46%9.35%9.93%9.75%13.7%12.9%13.7%12.9%0.88%0.77%8.85%7.51%5.4%4.29%5.38%4.59%17.62%17.81%25.19%25.16%16.08%16.1%7.82%7.06%10.8%8.41%25.66%24.79%

Newberry Reidville Privateer Mount Pleasant Hodges India Hook Summerton Gayle Mill Great Falls Cheraw West Union Awendaw Moncks Corner Branchville Greer Fairfard in View Norris Lakewood Springdale Govan Peak Irwin Blackville Manning Estill Waterlood for Contextual Ministry For Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM 0-3 3-7 7-10	N	MEDIUM	MEDIUM 0-3	MEDIUM 0-3 3-7
MILES MILES MILES			MILES	MILES MILES
		TV Prime Time Quntiles (fifths /	,	,
(fifths / 20%)	2	20%)	20%)	20%)
Drive Time I & II (Heavy) 2.25% 2.66% 2.73%	P	Prime Time I & II (Heavy)	Prime Time I & II (Heavy) 3.54%	Prime Time I & II (Heavy) 3.54% 3.77%
Drive Time III (Medium) 0.86% 0.85% 0.84%	P	Prime Time III (Medium)	Prime Time III (Medium) 1.55%	Prime Time III (Medium) 1.55% 1.7%
Radio IV & V (Light) 2.47% 2.55% 2.5%	P	Prime Time IV & V (Light)	Prime Time IV & V (Light) 10.43%	Prime Time IV & V (Light) 10.43% 9.17%
Radio Media Quntiles (fifths /	Т	TV Early/Late Fringe Quntiles	TV Early/Late Fringe Quntiles	TV Early/Late Fringe Quntiles
20%)	(1	(fifths / 20%)	(fifths / 20%)	(fifths / 20%)
Radio I & II (Heavy) 11.92% 10.64% 10.39%	F	Fringe I & II (Heavy)	Fringe I & II (Heavy) 38.06%	Fringe I & II (Heavy) 38.06% 38.99%
Radio III (Medium) 3.7% 4.11% 4.32%	F	Fringe III (Medium)	Fringe III (Medium) 57.15%	Fringe III (Medium) 57.15% 56.6%
Radio IV & V (Light) 3.69% 3.52% 3.49%	F	Fringe IV (Light)	Fringe IV (Light) 56.9%	Fringe IV (Light) 56.9% 57.14%
Cable TV Quntiles (fifths /	Т	TV All Day Quntiles (fifths /	TV All Day Quntiles (fifths /	TV All Day Quntiles (fifths /
20%)	2	20%)	20%)	20%)
Cable I & II (Heavy) 11.56% 11.91% 12.13%	А	All Day I & II (Heavy)	All Day I & II (Heavy) 16.2%	All Day I & II (Heavy) 16.2% 14.96%
Cable III (Medium) 6.26% 5.63% 5.33%	A	All Day III (Medium)	All Day III (Medium) 26.62%	All Day III (Medium) 26.62% 25.96%
Cable IV & V (Light) 41.25% 37.71% 36.63%	A	All Day IV (Light)	All Day IV (Light) 20.21%	All Day IV (Light) 20.21% 16.9%



# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	10.53%	10.98%	11.26%
6:00am - 10:00am	14.21%	13.28%	13.25%
10:00am - 3:00pm	12.08%	9.24%	8.5%
3:00pm - 7:00pm	17.48%	15.32%	14.93%
7:00pm - Midnight	12.71%	11.59%	11.55%
Midnight - 6:00am	8.61%	6.73%	6.28%
Weekend Radio			
Listeners			
Dayparts [summary]	14.99%	14.42%	14.59%
6:00am - 10:00am	2.83%	2.94%	3.06%
10:00am-3:00pm	4.46%	4.25%	4.24%
3:00pm - 7:00pm	8.01%	7.17%	7.04%
7:00pm - Midnight	10.63%	9.73%	9.65%
Midnight - 6:00am	14.21%	12.02%	11.6%

USAGE	0-3	3-7	7-10	
	MILES	MILES	MILES	
Prime Time TV Viewers				
8:00-11:00pm	6.19%	6.35%	6.62%	
Saturday: 8:00-11:00pm	7.64%	7.85%	8.11%	
Sunday: 7:00-11:00pm	9.9%	9.65%	9.7%	
9:00am-1:00pm	25.52%	25.29%	25.64%	
9:00am-4:00pm	29.11%	29.09%	29.62%	
4:00pm-7:00pm	30.29%	29.26%	29.24%	
11:00pm-1:00am	44.45%	43.01%	42.87%	
AVG Prime time Mon-Sun	5.77%	4.55%	4.19%	

He Murphys Estates Lugoff Five Forks Greenville Batesburg-Leesville Yemassee Ehrhardt Govan Burg Woodfield Sellers Lowndesville Lesslie Oswego Sumter Spartanburg Intercultural Institute North Augusta Ninety Six Coward Parker Union Columbia Kiawah Is Confectual Ministry Secopyright 2011, Intercultural Institute for Contextual Ministry Secopyright 2011, Intercultural Institute for Contextual Ministry

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10	<b>TV VIEWER</b>	TV VIEWERS 0-3	TV VIEWERS 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Weekday				Weekend	Weekend	Weekend
6-7am	16.99%	15.33%	15.12%	Sat: 7-10am	Sat: 7-10am 16.67%	Sat: 7-10am 16.67% 16.69%
7-9am	19.55%	19.04%	19.28%	Sat: 10am-1	Sat: 10am-1pm 8.11%	Sat: 10am-1pm 8.11% 7.91%
9am-12noon	19.01%	19.88%	20.52%	Sat: 1-4pm	Sat: 1-4pm 25.31%	Sat: 1-4pm 25.31% 25.22%
12noon-4pm	10.09%	9.2%	9.1%	Sat: 4-6pm	Sat: 4-6pm 7.4%	Sat: 4-6pm 7.4% 7.18%
4-6pm	46.22%	45.7%	46.01%	Sat: 6-7pm	Sat: 6-7pm 1.56%	Sat: 6-7pm 1.56% 1.69%
6-7pm	17.29%	18.37%	18.97%	Sat: 7-8pm	Sat: 7-8pm 0.9%	Sat: 7-8pm 0.9% 0.75%
7-7:30pm	1.46%	1.41%	1.44%	Sat: 8-11pm	Sat: 8-11pm 7.64%	Sat: 8-11pm 7.64% 7.85%
7:30-8pm	11.65%	11.51%	11.5%	Sat: 11pm-1	Sat: 11pm-1am 5.93%	Sat: 11pm-1am 5.93% 5.5%
8-11pm	6.19%	6.35%	6.62%	Sat: 1am-7p	Sat: 1am-7pm 21.57%	Sat: 1am-7pm 21.57% 22.2%
11pm-12am	34.04%	33.7%	33.85%	Sun: 7-10am	Sun: 7-10am 2.26%	Sun: 7-10am 2.26% 2.36%
11pm-1am	44.45%	43.01%	42.87%	Sun: 10am-1	Sun: 10am-1pm 5.53%	Sun: 10am-1pm 5.53% 6.27%
1-6am	31.18%	29.03%	28.97%	Sun: 1-4pm	Sun: 1-4pm 4.66%	Sun: 1-4pm 4.66% 5.39%
				Sun: 4-7pm	Sun: 4-7pm 11.49%	Sun: 4-7pm 11.49% 12.3%
				Sun: 7-11pm	Sun: 7-11pm 9.9%	Sun: 7-11pm 9.9% 9.65%
				Sun: 11pm-1	Sun: 11pm-1am 5.57%	Sun: 11pm-1am 5.57% 5.15%
				Sun: 1-7am	Sun: 1-7am 19.82%	Sun: 1-7am 19.82% 20.45%

Brunson Princeton Hilda New Ellenton Windsor Swansea Woodruff Estill South Sumter Reidville Cheraw Blythewood Hickory Grove Duncan Ridgeville Norway Atlanton Intercultural Institute Spartanburg Winnsboro North Lancaster India Hook Dunean Lake Wy for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

Central Vance Pacolet Homeland Park Pomaria Kershaw Mauldin Reevesville Belling Springs Pine R Sellers Folly Beach Hardeeville Aynor Lexington Hanahan McCol Intercultural Institute Summit Santee Harleyville Centerville Calhoun Falls Patrick Hampton for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

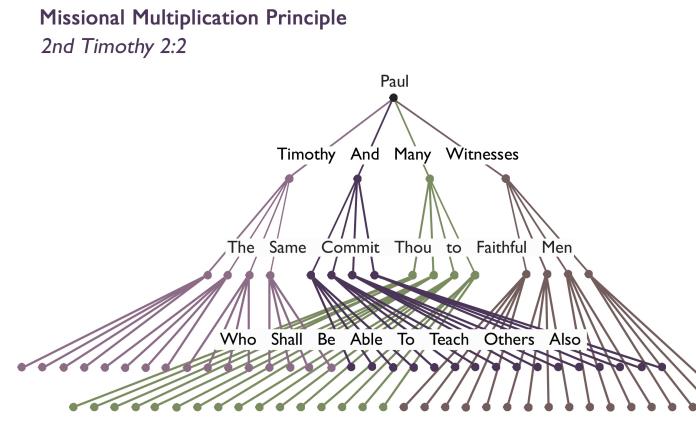
- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?

Lakewood Estill Oak Grove Hodges Forestbrook Hanahan St. Andrews Hitten Head Island Woodruff Georgetown Kingstree Chesterfield Elgin Ehrhardt Lexington Holly Antercultural Institute Denmark Oakland Newberry Windsor Dillon Laurel Bay McColl Port for Contextual Ministry Street Cantt Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Comparison Laurence Barbary Batesburg-Leesville Stuckey Pawleys Island Myrtle 618

## **Biblical Missional Multiplication**

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.



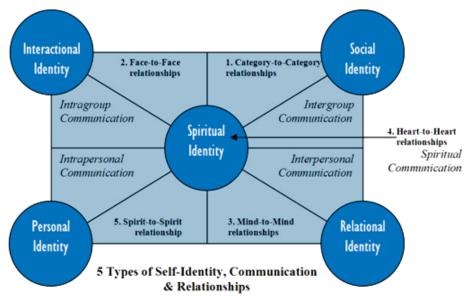
Lancaster Donalds Elgin Norris Mount Pleasant Timmonsville Smoaks Orangeburg Rembert Bere Pomaria Gantt Gray Court Clio Bluffton West Columbia Lancaster Ministry ast Gaffney Jenkinsville Lugoff Summit Furman Ridgeland Reidville Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Due West Dentsville Luray Hodges Burton Pine Rid

## **Establishing Redemptive Relationships**

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

#### **Communication Steps**

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



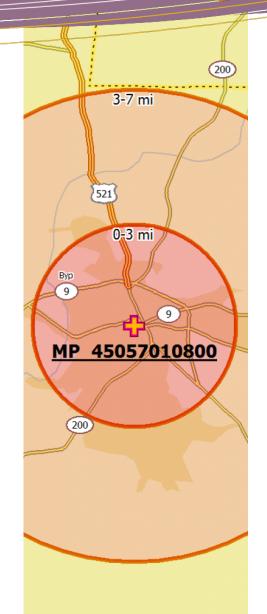


#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org





### Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.

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### APPENDIX: SCBC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	Calvary	PO Box 1116 Lancaster, SC 29721	0.16 mi	0	
2	Lancaster First	PO Box 670 Lancaster, SC 29721	0.42 mi	0	
3	Temple	1214 Old Landsford Rd Lancaster, SC 29720	0.69 mi	0	
4	Immanuel	1152 Great Falls Highway Lancaster, SC 29720	0.80 mi	0	
5	Iglesia Bautista Olivio Verde	PO Box 1042 Lancaster, SC 29721	0.98 mi	0	
6	Lancaster Second	1426 Great Falls Highway Lancaster, SC 29720	1.11 mi	0	
7	Springdell	1420 Springdell Church Rd Lancaster, SC 29720	1.29 mi	0	
8	Glenwood Heights	600 Nichols Rd Lancaster, SC 29720	1.47 mi	0	
9	Covenant	PO Box 578 Lancaster, SC 29721	2.15 mi	0	
10	Westside	2066 Airport Rd Lancaster, SC 29720	2.28 mi	0	
11	Hyde Park	1898 Flat Creek Rd Lancaster, SC 29720	2.89 mi	0	
12	East Side	1180 Garnette Rd Lancaster, SC 29720	3.03 mi	0	
13	White Springs	1249 Grace Ave Lancaster, SC 29720	3.03 mi	0	
14	Cross Roads	4963 Cross Roads Church Road Ruby, SC 29741	3.18 mi	0	
15	Friendship	1809 Bennett Rd Lancaster, SC 29720	3.39 mi	0	

burg Elgin Pelzer Clarks Hill Mount Pleasant Loris Paxville Aiken Watts Mills Murrells Inlet Clearwater Imman Mills Clinton Trenton Antreville Burnettown Williston Seven Intercultural Institute Intercultural Institute For Contextual Ministry Lake Murray of Richland For Contextual Ministry Welcome 66 ©Copyright 2011, Intercultural Institute for Contextual Ministry Lake Murray of Richland Forest Did Beautort Lesslie Smyrna

## APPENDIX: SCBC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	<b>IICM CGR</b>
16	Catawba	1144 Riverside Rd Lancaster, SC 29720	3.56 mi	0	
17	Taylors Grove	2382 Charlotte Hwy Lancaster, SC 29720	3.93 mi	0	
18	Elgin	2303 Belmont St Lancaster, SC 29720	3.96 mi	0	
19	New Horizon Community	1906 Great Falls Hwy. Lancaster, SC 29720	3.97 mi	0	
20	Crestview	2228 Douglas Rd Lancaster, SC 29720	4.02 mi	0	
21	Sherwood	PO Box 813 Lancaster, SC 29721	4.12 mi	0	
22	Jones Crossroads	3107 Oakland Dr Lancaster, SC 29720	4.70 mi	0	
23	Pleasant Dale	133 S Potter Rd Lancaster, SC 29720	4.74 mi	0	
24	Bethel	3149 Great Falls Hwy Lancaster, SC 29720	5.06 mi	0	
25	Camp Creek	998 Potter Rd Lancaster, SC 29720	5.44 mi	0	
26	Antioch	3052 Taxahaw Rd Lancaster, SC 29720	5.68 mi	0	
27	New Hope	3731 Lynwood Drive Lancaster, SC 29720	6.60 mi	0	
28	Fort Lawn	PO Box 250 Fort Lawn, SC 29714	7.10 mi	0	
29	Rich Hill	1557 E Doc Garris Rd Heath Springs, SC 29058	7.82 mi	0	
30	High Point	1904 Rocky River Rd Lancaster, SC 29720	8.18 mi	0	

Rowesville Brookdale Eugoff Jonesville Williston Reidville Gayle Mill North Union Mount Pleasant P Cowpens Rock Hill Stuckey Red Bank Bluffton Clarks Hill Mayesville There Shops City View Butte Perville Pamplico Due West Ridgeway Livingston Little River Pinewood Vortextual Institute Sconfextual Ministry Liberty Ehrhardt Peak McCormick Scranton Lodge 67 ©Copyright 2011, Intercultural Institute for Contextual Ministry

## **APPENDIX: SCBC Churches by Distance - Continued**

			DIOTANCE		
	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
31	Pleasant Hill	4357 Kershaw Camden Hwy Heath Springs, SC 29058	8.45 mi	0	
32	Ebenezer	4214 Old Church Rd Lancaster, SC 29720	8.48 mi	0	
33	Bethlehem	1841 N Rocky River Rd Lancaster, SC 29720	8.68 mi	0	
34	Heath Springs Second	4837 Kershaw Camden Hwy Heath Springs, SC 29058	9.43 mi	0	
35	Fork Hill	1125 Fork Hill Rd Heath Springs, SC 29058	9.83 mi	0	
36	Union	5003 Taxahaw Rd Lancaster, SC 29720	9.98 mi	0	
37	Heath Springs	PO Box 400 Heath Springs, SC 29058	10.32 mi	0	
38	Flint Ridge	1850 Flint Ridge Rd Heath Springs, SC 29058	10.53 mi	0	
39	Beaver Creek	PO Box 309 Liberty Hill, SC 29074	11.45 mi	0	
40	Great Falls Second	PO Box 515 Great Falls, SC 29055	11.66 mi	0	
41	Trinity	PO Box 297 Great Falls, SC 29055	12.04 mi	0	
42	Oakhurst	394 Barrett Rd Heath Springs, SC 29058	12.13 mi	0	
43	Great Falls First	606 Dearborn St Great Falls, SC 29055	12.16 mi	0	
44	Roddey	PO Box 36 Catawba, SC 29704	12.49 mi	0	
45	Harmony	5403 Harmony Church Rd Edgemoor, SC 29712	12.65 mi	0	

by St. Stephen <u>West Columbia</u> Welcome McColl Little Mountain Forestbrook West Pelzer Lockhart White and Pamplico St. Andrews Mountville Swansea India Hook Conway <u>Intercultural Institute</u> Florence Fore falo Camden Eastover Fort Lawn Furman Lake City Aynor Great Fall for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry



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