# MissionSite top unreached locations

Briarcliffe Acres Folly Beach Berea Sullivan's Island State NEWBERRY, SC

Myrtle Beach Powderville Santee Clearwater Rembert CENSUS TRACT: 45071950200 Multiply vingston Woodruff Darlington Ninet REGION: Thoroughbred Region CONGREGATIONAL SOLUTION Eutawville Wedgewood Kline ASSOCIATION: Reedy River Latta Piedmont **Olar Lynchburg** Port Roval Irwin Batesburg-Leesville oi in Springs little Mountain Cokesbury WooDENSITY/PATTERN:Kints Bluffton Dalzell Cop Intercultural Institute, Norway Union Murphys Estates Lake View Springfield Dunean WooDENSITY/PATTERN: Kihts Bluffton Dalzell Cope ised La for Contextual Ministry erview Sharon McCle **South Carolina** Gibert Trenton Jer Convertion Oaks Rockville **Charleston** Turbeville Forestbrook Northlake Parker New ©Copyright 2011 RIntercultural Institute for Contextual Ministry vman Summerville Saxon Windsor Brookdale Columbia

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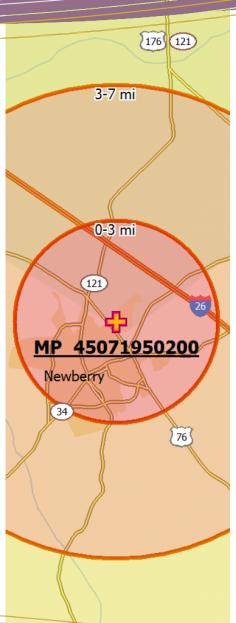
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Newberry Easley Lodge Union Port Royal Gayle Mill Oak Grove Eastover Pacolet Watts Mills Greet Human Kingstree Chesterfield Govan Lane Manning St. Stephen Intercultural Institute Shops Isle of Powderville Loris Gantt Cowpens Bishopville Holly Hill Jonesville Govense Livingston Barnwell Traver Electron Shops Isle of Powderville 2011, Intercultural Institute for Contextual Ministry

#### Site Location Summary

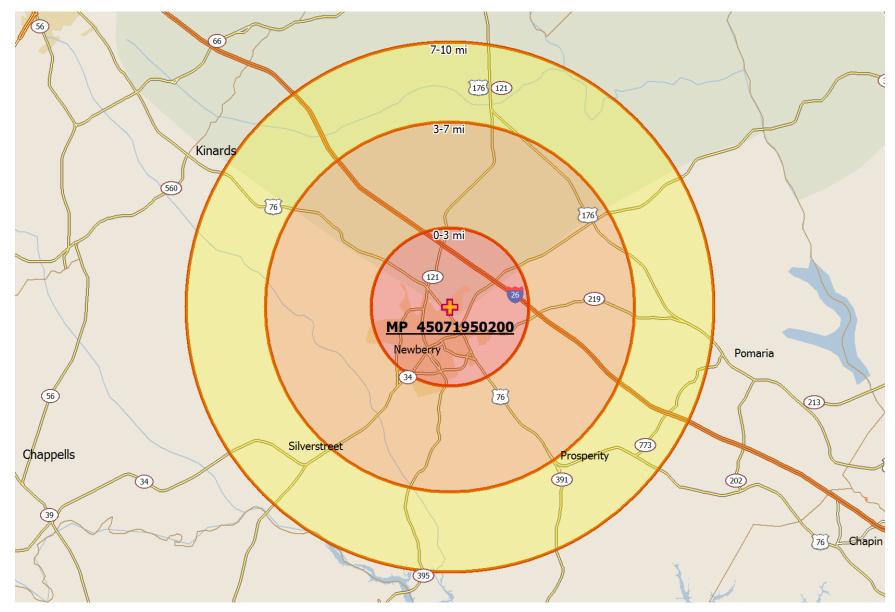
The site location of this MissionSite (TM) report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-3 mile, 3-7 mile, and 7-10 mile bands around each of the 65,399 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituality of this particular location. This report reflects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

	Location Typography	CODE	LOCATION
1	Region	4502	Thoroughbred Region
2	Association	45A25	Reedy River
3	County Location	45071	Newberry
4	Zipcode	29108	Newberry
5	Sitescape Category	2	Townscape
6	Sitescape Group	2.2	Medium Towns
7	Sitescape Subgroup	2.23	Medium towns adjacent to a small town
8	Sitescape Density Pattern	K	50000-10000-2500



eHanville Johnsonville Myrtie Beach Socastee Meggett Murphys Estates Hanahan Walhalla Lake Murray of the Mills Gloverville Monarch Mill Pomaria Centerville Campobello Travelers Rest Lyman Intercultural Institute Mills Gloverville Intercultural Institute for Contextual Ministry Contextual Ministry Societation Contextual Ministry Contextual Ministry Societation Contextual Ministry Societation Contextual Ministry Societation Contextual Ministry Contextual Ministry Societation Contextual Ministry Societation Contextual Ministry Societation Contextual Ministry Societation Contextual Ministry Contextual Ministry Societation Contextual Ministry Contextual Ministry Societation Contextual Ministry Societation Contextual Ministry Contextual Ministry Societation Contextual Ministry Contextual Ministry Societation Contextual Ministry Contextual M

#### Site Location Summary - Map of the Site Location



Whitmire Modoc Saxon Northlake Southern Shops Abbeville Piedmont Kingstree Peak Wilkinson Heigh St. George Lugoff Eureka Mill Richburg Forest Acres Cowpens Green Intercultural Institute Paxville Taylors Pawleys Island Neeses Hickory Grove Ridgeland Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

### Site Location Summary - Urbanicity

One key issue in site location is the degree of urbanicity - how rural or how urban is this setting? A number of government agencies have tackled this question in order to better compare various types of communities in the United States. The chart below provides a summary of how various government agencies have defined this particular location. IICM took the Rural Urban Commuting Areas (RUCA) from the US Department of Agriculture and created an index value based on the most rural value being a "0" and the most urban value being a "100". You will also see their ERS RUCA Commuting Value. The percent of households that commute from a non-metro to a metro area is also given.

	RURAL / URBAN	CODE	EXPLANATION
1	Metro or Non-Metro	0	Non-Metro
2	Urban Influence	5	Micropolitan area adjacent to a small metro area
3	Rural / Urban Continuum	6	
4	NCHS Rural Urban	5	Micropolitan - counties in a micropolitan statistical area
	Codes		
5	NCES Urban Centric	32	Town: Distant: Territory inside an urban cluster that is more than 10 miles and less than or
	Locale Codes		equal to 35 miles from an urbanized area.
6	IICM RUCA Values Index	82	Micropolitan core commuting: Secondary flow 10% to 30% to an Urban Area
7	ERS RUCA Commuting	4	Micropolitan area core: primary flow within an Urban Cluster of 10,000 to 49,999 (large
	Value		urban cluster)
8	Percent Commuting to	27	Percent commuting from non metro to metro areas
	Metro		

Five Forks Little River South Sumter St. George Goose Creek Conway Pellon Seven Oaks Hartsville Hountain Parksville Arial Wilkinson Heights Tatum McColl Murph Jefferson Chesterfield Hampton Hickory Grove Starr Stateburg Soc Jon Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

### Site Location Summary - Band Composition

Below is a summary of the composition of the three bands around the center of the census tract. Values for the total population, and various types of group quarters in each band are provided below. In addition to current population estimates, each band has been compared to all of the other census tract bands around the country. Population density, language diversity, foreign born diversity, ancestry diversity and racial (broad census categories) diversity have all been indexed across the country with a "0" value representing the least value and 100 representing the most in each category. For an explanation of these indices please see the Sitescape article at MissionalCyclopedia.org.

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
2010 Population	14,133	6,681	5,355
2010 Households	4,840	2,291	1,922
2010 Group Quarters Population	1,114	31	21

BAND COMPOSITION	0-3 MILES	3-7 MILES	7-10 MILES
Population Density National Index	26	16	1
Language Diversity National Index	43	19	0
Foreign Born Diversity National Index	4	7	5
Ancestry Diversity National Index	16	22	20
Racial Diversity National Index	83	70	52

int Olar Cameron Estili Stateburg Nichols Woodford Powderville Bishopville Kine Harlevville Oswa Hereite McColl Surfside Beach Swansea Roebuck Springfield Pamplice Intercultural Institute Barnwell Garden City Kingstree Paxville Beaufort Pinewood Burton for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry Mountville Carlisle Hilton Head Island Ebrhardt City Vie

## Site Location Summary - County Environment

In 2004, the US Department of Agriculture created a county typology that categorizes all of the 3140 US counties into 6 economic-dependency types and 7 other county-types. Although the specific bands of this report may differ from the dominant characteristics of the county, the county environment is useful to better understand the site location context. Further information about these categories may be found at the MissionalCyclopedia.org website.

COUNTY ENVIRONMENT	CODE	INDICATORS
Housing Stress County	0	False
Low-education County	1	True
Low-employment County	0	False
Persistent Poverty County	0	False
Population Loss County	0	False
Non-metro Recreation County	0	False
Retirement Destination County	0	False

ECONOMIC DEPENDENCY	CODE	INDICATORS
Farm-dependent county indicator	0	False
Mining-dependent county indicator	0	False
Manufacturing-dependent county indicator	1	True
Federal/State government-dependent county indicator	0	False
Services-dependent county indicator	0	False
Nonspecialized-dependent county indicator	0	False

Sennettsville Kiverview Perry Ivica

Gerea Anderson Johnston Socastee Bonneau Aiken Duncan Little Mountain Burton Whitmire South Se Rawan Island Marion Ninety Six Kershaw Calhoun Falls New Ellenton Intercultural Institute Wellford Ehrhardt Waterloo Olanta Shiloh Hilda Gaffney Coward (Intercultural Institute Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## Site Location Summary - Social Environment

The MOSAIC USA lifestyle segmentation system was created by Experian, a global company based in the UK. This segmentation system has the US population subdivided into 60 lifestyle segments and 12 social groups. IICM has built upon this by creating a typology of six social environments of which each segment and social group is a part. The chart below gives the number of households that are in the 0-3 mile band that are in each of the six social environment. The households in each environment share a common situation that produces shared cultural practices, values and spiritual issues. For an explanation of these community cultures, please consult the corresponding articles at MissionalCyclopedia.org.

SOCIAL ENVIRONMENT	0-3 MI BAND	HHLDS	PERCENT
Upscale Communities	Affluent, White-collar Families	367	7.58%
Mainstay Communities	Established, Diverse Households	386	7.98%
Working Communities	Blue-collar, Working Families	748	15.45%
Country Communities	Rural, Agri. & Mining Families	202	4.17%
Aspiring Communities	Young Singles / Aspiring-Multihousing	1,360	28.1%
Urban Communities	High Density, Inner-city Neighborhoods	1,779	36.76%

Hickory Grove Oswege East Sumter Timmonsville Ladson Paxville Ridgeland Bishopville Eureka Mill Florence South Congaree Due West Berea Sans Souci Clemson Willington Johnston Seabrook Island Nichols Cottageville Camden Copyright 2011, Intercultural Institute for Contextual Ministry Orangeb 89

# Using the Site Location Summary

The site location summary has been designed to aid APEPT missional response teams, church planters and church planting sponsors in determining potential sites for starting new ministries and new congregations and choosing appropriate personnel for the location. Below is a list of several issues that need to be considered in choosing a potential site location.

#### Issues for Your Consideration

- 1. The Sitescape category, group and density pattern listed on page 3 identifies this location within a continuum that reaches from country to town to suburb to city. Ideally, church planters and missional team members should have already acculturated to this type of location. It may be difficult for a "City Person" to minister effectively in a "country" location and vice versa.
- 2. The urbanicity designations on page 5 may have implications for ministry development. The extent of commuting within a metro area may need to be considered in choosing a potential building site or in developing evening events or ministries. The percent of the population that commute from a non-metro to metro area may also need to be taken into consideration.

Mountville <u>Gross Hill</u> Belton <u>Wellford</u> Powderville <u>Bethune</u> Hemingway Irwin Salem Ridgeland S tte Hills Jenkinsville Piedmont Gaffney Starr Pomaria Boiling Springs <u>Intercultural Institute</u> Clearwater Ele gener Hardeeville Hilda Govan Dalzell Cheraw Turbeville India Hook <u>Joi Confectual Ministry</u> Clearwater Ele **Copyright 2011, Intercultural Institute for Contextual Ministry** Department Oak Grove Branchville Conway Blackville Jac 9

# Using the Site Location Summary

#### Issues for Your Consideration - continued

- 3. Band composition and the comparison of population between the bands on page 6 may have implications regarding types of anticipated ministry development from "a neighborhood" congregation to a more "regional" approach. The numbers and types of group quarters (usually some form of multi-family housing) may suggest the need for multi-housing ministry. The density and diversity indices compare this site to other site locations across the country. Values over 50 in each of these indicates a higher level of diversity or density than most other locations.
- 4. Each US location exists in a county or county-equivalent, as shown on page 7. This overall context may affect the environment of this site location. The type of economic dependence of a county may shape the background of a church planter that will be needed for this particular site.
- 5. The dominant social environments in this particular site noted on page 8 create specific cultural practices and values that will need to be taken into consideration when starting a new ministry or new congregation. Please read the summary articles at MissionalCyclopedia.org for the top 2 largest social environments. What implications do you see based on the dominant social environments in this location?

amar Orangeburg Salley Chapin Landrum Williamston City View Luray iva Valley Falls Mount Pleasa Springdale Slater-Marietta Whitmire Holly Hill Varnville Perry Maulton Intercultural Institute an Ridgeland Lugoff Clio Clinton Joanna Cokesbury Piedmont Print (Source thad Ministry la Copyright 2011, Intercultural Institute for Contextual Ministry IIIe McConnells Woodfield Taylors Trenton Bluffton 10 Subert Planet Contextual Ministry IIIe McConnells Woodfield Taylors Trenton Bluffton 10

# Spirituality Indicators Overview - Evangelscape

The Evangelscape is an IICM dataset based on a national study conducted by the Simmons Market Research Bureau as indexed to the MOSAIC lifestyle segmentation system. The dataset includes the percent of households for each MOSAIC lifestyle segment that are considered "unreached," "religious but not evangelical," "spiritual but not religious or evangelical," and "not evangelical and not interested in religion or spirituality." For an explanation of these terms see the Evangelscape article at MissionalCyclopedia.org.

The chart below compares the count and percent of households in the county with the count and percent of households in the 0-3 mile band that are in each category. The index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average).

EVANGELSCAPE: SPIRITUALITY	COUNTY	0-3 MILE BAND	% INDEX
Unreached Households	9,458	3,355	35.47%
Unreached %	67.75%	69.31%	102.31
Religious But NOT Evangelical HH	2,781	1,124	40.44%
Religious But NOT Evangelical %	19.92%	23.23%	116.64
Spiritual But NOT Relig or Evang HH	1,226	295	24.04%
Spiritual But NOT Relig or Evang %	8.78%	6.09%	69.34
Not Evangelical, Not Interested HH	5,570	2,020	36.26%
Not Evangelical, Not Interested %	39.9%	41.73%	104.57



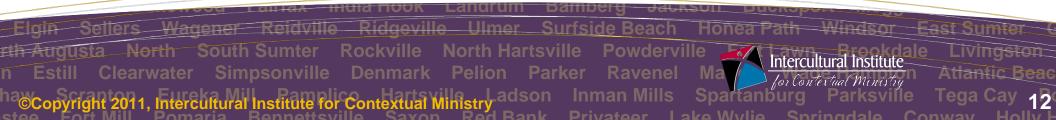
es Pamplico Moncks Corner Turbeville Ninety Six Chesterfield Atlantic Beach Tega Cay Sinyrna McCon Erville Irmo Latta Stateburg Bennettsville Summit Lamar Little River Intercultural Institute Salem Pacolet Elko Seneca Charleston Elloree Spartanburg Willi Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **Spirituality Indicators - Churchscape**

IICM's Churchscape indicates the number of SCBC within 3 miles of the site location. It also compares the percentage of active and inactive evangelicals in the county to those in this site location. The index value provides a snapshot of how this site location compares to the county levels. The number of new churches needed at this site location is based upon the need to have one church for every 2000 households (or roughly every 4-5,000 people).

ECCLESCAPE: CHURCHES	COUNTY	3 MILE	PERCENT
		RING	&INDEX
Num of SCBC Churches	18	6	33.33%
Active SCBC Attenders	0	0	0%
Active Evangelical Households	1,835	606	33.03%
Active Evangelical Percent	13.14%	12.52%	95.28
Inactive Evangelical Households	2,667	881	33.02%
Inactive Evangelical Percent	19.11%	18.20%	95.25
# New Churches Needed	0	0	0%





## Spirituality Indicators - 30 Closest SCBC Churches

The table below lists the 30 closest SCBC churches to this site location. You will also find the distance from the site, their average worship attendance over the last five years, and their growth rate. The growth rate is based upon the growth rate of the church's resident membership, Sunday School average and AM Worship attendance. You will want to visit the closest churches as part of your site location review as you prepare to begin a new ministry or congregation. You may also want to discuss the type of people that each church is reaching with the closest churches.

	CHURCHES	DIST.
1	College Street	0.94 mi
2	Freedom	1.59 mi
3	Primera Iglesia Bautista Nueva Vida	1.77 mi
4	Newberry First	1.92 mi
5	Glenn Street	2.00 mi
6	West End	2.22 mi
7	Enoree	6.27 mi
8	Bush River	9.04 mi
9	Fairview	11.10 mi
10	Bethel	13.35 mi
11	Central Avenue	13.84 mi
12	Salem	13.84 mi
13	The Master's	13.90 mi
14	Whitmire First	14.16 mi
15	Joanna First	14.44 mi

e Gaston Barnwell Hanahan Ehrhardt Ridge Spring Hodges Whitmire Sellers Cheraw Briarcliffe Acre etch Ravenel Mayesville Ridgeland Elgin Loris Arial Dentsville Spring Intercultural Institute Waterloo Promised Land Laurel Bay York Chesnee Lugoff Gilbert for Contextual Ministry Geopyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## Using the Spirituality Indicators

Below are some issues related to the spirituality indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

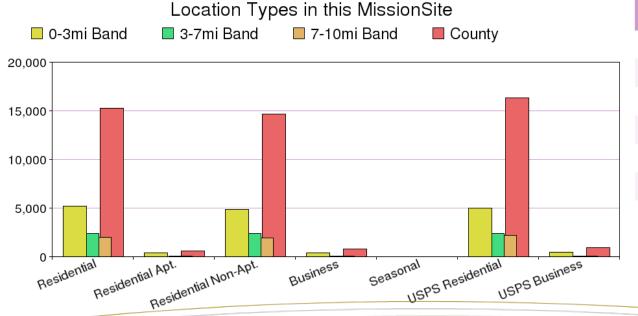
#### Issues for Your Consideration

- 1. The Evangelscape on page 11 provides an overview of the spiritual topography of this location. While the percent of unreached households is significant, the other percentages may need further clarification as you conduct an on-site review. The percentage of the population who are religious (meaning actively attend some form of institutionalized religion) and spiritual (meaning embracing spirituality but not institutional religion) may require further investigation. Those in the "not evangelical, but not interested in religion or spirituality" category may require an outreach process rooted in incarnational ministry.
- 2. Your team may want to seriously discuss the Churchscape on page 12. The percentage of active evangelicals in this site is a key figure for you to consider both in terms of recruiting additional help, but also in terms of the significance of the need for a new ministry or new congregation. The number of new churches needed is another significant value.
- 3. The list of churches on page 13 only includes SCBC churches. You will need to take other chruches into account as well. How your new ministry or new congregation will relate to these churches needs to be decided early in the process.

an Pageland Windser Hollywood Elgin Aiken Tatum Jamestown Nichols Mayesville Cross Hill Red Chapin Pomaria McConnells Irwin McBee Moncks Corner Shiloh Survey Intercultural Institute Springdale Greeleyville Arial Folly Beach Rowesville Wade Hampton Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates for the 0-3 mile band. The percentage of the county population and number of households that appears in the 0-3 mile band is given for each year. Location types refer to residential, business and seasonal use

DEMOSCAPE	COUNTY	BAND	% OF CO
1990 Population	33,172	13,630	41.09%
2000 Population	36,108	13,805	38.23%
2010 Population	39,093	14,133	36.15%



Location Type	0-3mi Band
Residential	5,226
Residential Apt.	369
Residential Non-Apt.	4,857
Business	427
Seasonal	0
USPS Residential	4,976
USPS Business	442

% OF CO

41.08%

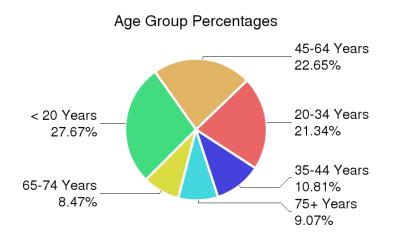
36.92%

34.67%

tain Inn Monarch Mill Allendale Silverstreet Lancaster St. Stephen Seven Oaks West Union Jamestown d Gifford Kline Startex Ravenel Brookdale Fairfax New Ellenton Sycar Cherryvale Carlisle Andr Powderville Aiken Cheraw Springdale Harleyville Woodruff Luray recopyright 2011, Intercultural Institute for Contextual Ministry Corpyright 2011, Intercultural Institute for Contextual Ministry Sellers

A current year demographic summary of age categories for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.

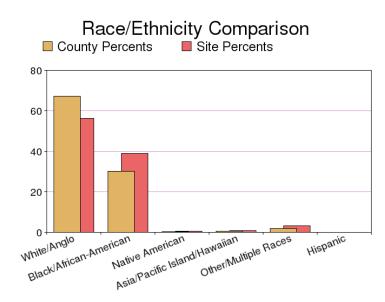


2010 POP. ESTIMATES	COUNTY	BAND	INDEX
0-3 Years	5.55%	6.23%	112.25
4-5 Years	2.69%	2.5%	92.94
6-8 Years	3.96%	3.77%	95.2
9-11 Years	3.85%	3.59%	93.25
12-13 Years	2.51%	2.43%	96.81
14-17 Years	5.22%	5.63%	107.85
18-19 Years	2.6%	3.5%	134.62
0-5 Years	8.24%	8.74%	106.07
6-12 Years	9.06%	8.61%	95.03
13-19 Years	9.07%	10.32%	113.78
< 20 Years	26.37%	27.67%	104.93
20-34 Years	18.49%	21.34%	115.41
35-44 Years	12.37%	10.81%	87.39
45-64 Years	26.88%	22.65%	84.26
65-74 Years	8.65%	8.47%	97.92
75+ Years	7.24%	9.07%	125.28
Median Age	39	38	96.72
Median Age (Male)	37	35	92.98
Median Age (Female)	41	42	101.13

Rembert Five Forks Cilbert Greenwood Modoc Lexington Bennettsville Milwood Brookdale Stateburg Lodge Folly Beach Olanta Timmonsville Lugoff Bowman Cowpens Intercultural Institute Six Mile Ladson Johnsonville Red Bank Blackville Jonesville Sou for Contextual Ministry Contextual Ministry Conw Conversion Southern Shops Clearw 16 Copyright 2011, Intercultural Institute for Contextual Ministry and Copyright 2011, Intercultural Institute for Contextual Ministry Conversion Southern Shops Clearw 16

A current year demographic summary of race/ethnicity and education of adults for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100.



2010 POP. ESTIMATES	COUNTY	BAND	INDEX
Race/Ethnicity			
White, Anglo	67.27%	56.39%	83.82
Black, African-American	30.05%	38.99%	129.78
Native American	0.34%	0.54%	158.95
Asian	0.38%	0.63%	164.12
Pacific Island, Hawaiian	0.1%	0.13%	124.47
Other/Multiple Races	1.86%	3.33%	179.07
Hispanic	0%	19.42%	0
Education of Adults (25 yrs+)			

Education of Adults (25 yrs+)			
Total Adults over age 25 years.	26,174	8,896	
Less than 9th Grade	7.67%	8.61%	89.05
No High School Diploma	15.34%	16.4%	93.53
High School Graduate	32.83%	29.04%	113.08
Some College, no degree	17.15%	16.94%	101.24
Associate Degree	7.61%	6.14%	124
College Degree	11.79%	13.4%	87.96
Graduate/Prof. degree	7.61%	9.48%	80.31

ne Georgetown <u>Seabrook Island Dentsville West Union Woodfield</u> Hodges Waterloo York Plum Branch Pendleton Pelion Hardeeville Woodruff Bowman Scotia Southern Share <u>Intercultural Institute</u> Kershaw Irmo Branchville Honea Path Greenville Springdale Parksville for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

A current year demographic summary of family and non-family households for the site location appears on the right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	INDEX
ESTIMATES			
Household Income			
< \$10,000	9.94%	14.24%	148.53
\$10,000 to \$19,999	12.2%	12.69%	103.99
\$20,000 to \$29,999	12.88%	14.28%	110.85
\$30,000 to \$49,999	22.8%	22.58%	99.04
\$50,000 to \$59,999	7.3%	6.01%	82.37
\$60,000 to \$69,999	6.51%	5.27%	80.91
\$70,000 to \$79,999	6.2%	4.5%	72.69
\$80,000 to \$89,999	5.49%	4.11%	74.93
\$90,000 to \$99,999	3.53%	2.69%	76.06
\$100,000 to \$124,999	7.79%	6.43%	82.45
\$125,000 to \$149,999	2.49%	3.6%	144.63
\$150,000 to \$199,999	2.59%	3.22%	124.64
\$200,000 to \$249,999	0.19%	0.29%	155.31
\$250,000 or more	0.11%	0.1%	96.14
Median Household	43,108	39,212	90.96
Average Household	56,732	55,754	98.28
Per Capita Household	21,000	19,646	93.55
Family/Non-Family Household			
Income			
Median Family Income	50,285	47,937	95.33
Average Family Income	65,247	65,185	99.9
Median Non-Family Income	24,017	25,401	105.76
Average Non-Family Income	32,510	32,190	99.02

rleyville Patrick Mauldin Vance Monetta Kershaw Burton Olar Great Falls Reevesville Arial Orangeo Red Hill Newport Cross Hill Kingstree Cope Johnston Seneca Seven Intercultural Institute Inman Mills Murrells Inlet Clio Garden City Cowpens Dentsville East Superformer Contextual Ministry Copyright 2017, Intercultural Institute for Contextual Ministry

A current year demographic summary of household types, houseing units and households by size and count by person for the site location appears at right.

For each category both county and 0-3 mile band percentages are given. The Index value assumes that if the county percent and the 0-3 mile band percent were both the same, the index would be 100. Thus values lower than 100 reflect categories where the percentage in the 0-3 mile band are lower than the county average. The values that are higher than 100 reflect categories where the percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100% increase over the county average). A value of 50 would be 50% of the county average.

2010 HOUSEHOLD	COUNTY	BAND	
ESTIMATES			
Family Households			Index
% Family Households	73.99%	69.15%	93.46
Families with Children	35.67%	34.73%	97.38
Families without Children	38.32%	34.42%	89.82
Non-Family Households			
% Non-Family Households	26.01%	30.85%	118.6
Non-Families with Children	0.25	0.23	90.65
Non-Families without Children	25.76	30.62	118.87
Housing Units			Index
Total Housing Units	18,004	5,743	
Vacant percent	22.46%	15.72%	70
Owned percent	58.15%	51.4%	88.4%
Rented Percent	19.39%	32.87%	169.54
Households by Size			Index
Avg household size	2.71	2.69	99.26
Avg family hh size	3.25	3.28	100.92
Avg non-family hh size	1.20	1.37	114.17
Households By Count of Persons			Percent
One	2,993	1,201	40.13%
Тwo	4,506	1,452	32.22%
Three or Four	4,925	1,604	32.57%
Five+	1,536	584	38.02%

Port Royal Lamar Jefferson Saluda Wellford Neeses Pelion Inman Buffalo Jamestown Oak Grove Cane Savannah McBee Pawleys Island Williston Pomaria McConneller North Georgetown Laurel Bat Andrews Salem Sullivan's Island Pamplico Parksville Loris Riverview Jor Confectual Ministry Confectual Ministry Elgin Rowesville Mount Pleasant Tega Cay Pickens 19 Path Wade Hampton Futawville Liberty Little Mountain Mauldin Waterloo Paxville Spartaphurg Ehrbard

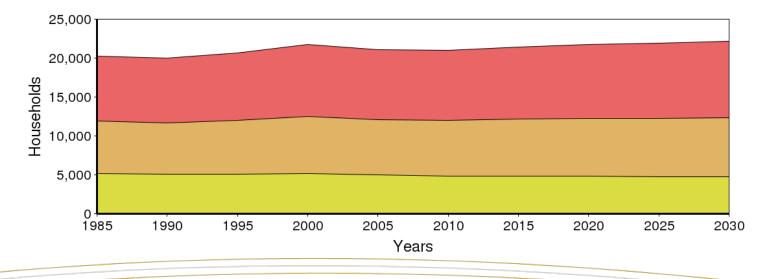
The population and household figures from IICM's Demoscape report are given below for this site location. Historical figures from the 1990 and 2000 US Census precede the current year estimates and the five year projections for both the county in which this site location exists and also for the 0-3 mile ring. The percentage of the county population and number of households that appears in the 0-3 mile ring is given for each year. The graph illustrates household change from 1985 to 2030.

DEMOSCAPE	COUNTY	RING	% OF CO
1990 Population	33,172	13,630	41.09%
2000 Population	36,108	13,805	38.23%
2010 Population	39,093	14,133	36.15%
2015 Population	40,736	14,433	35.43%

Household Change from 1985 to 2030

🗖 0-3mi Ring 👘 🗖 0-7mi Ring

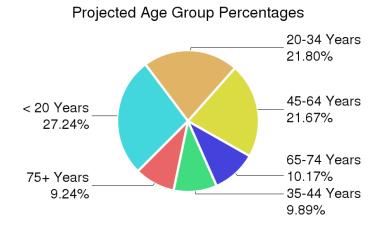
📕 0-10mi Ring



Colet Forest Acres Latta Blythewood Sumter Hanahan Turbeville Johnston Rowesville Irme York Life Carmel Clover Sharon Lexington Bonneau Kline Swansea Harleyviller Made Hampton Hartsville Rid Fille Camden Mullins Gray Court Surfside Beach Myrtle Beach Joanna Contextual Ministry Contextual Institute for Contextual Ministry Contextual Ministry Contextual Contextual Ministry Contex

A comparison between the current and PROJECTED demographic summary of age group categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index would be 100.

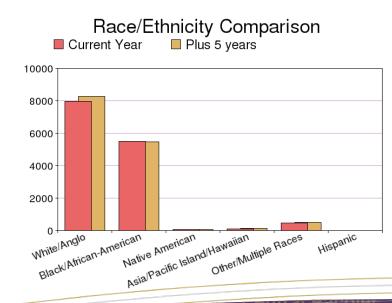


CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
0-3 Years	6.23%	6.14%	98.56
4-5 Years	2.5%	2.59%	103.6
6-8 Years	3.77%	3.86%	102.39
9-11 Years	3.59%	3.63%	101.11
12-13 Years	2.43%	2.39%	98.35
14-17 Years	5.63%	5.31%	94.32
18-19 Years	3.5%	3.33%	95.14
0-5 Years	8.74%	8.73%	99.89
6-12 Years	8.61%	8.7%	101.05
13-19 Years	10.32%	9.82%	95.16
< 20 Years	27.67%	27.25%	98.48
20-34 Years	21.34%	21.8%	102.16
35-44 Years	10.81%	9.89%	91.49
45-64 Years	22.65%	21.67%	95.67
65-74 Years	8.47%	10.17%	120.07
75+ Years	9.07%	9.24%	101.87
Median Age	39	38	96.97
Median Age (Male)	37	35	94
Median Age (Female)	41	43	103.16

water Mountville Ward Wellford Olanta Newberry Andrews Oak Grove Millwood Wilkinson Heights St Loris North Charleston Dunean Central Pacolet Santee Perry Holly Pondleton Promised Land ford Eutawville Greenwood Trenton Ninety Six Bennettsville Livingston For Confectual Ministry Gayle Mill Copyright 2017, Intercultural Institute for Contextual Ministry Pinewood Lake Secession Bowman Lesslie Hampton 21

A comparison between the current and PROJECTED demographic summary of race/ethnicity and education categories for the site location for five years from the current year appears on the right.

For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and projected percents were both the same, the index, would be 100.



CURRENT VS. PROJECTED	CURRENT	PLUS 5 YRS	INDEX
Race/Ethnicity			
White, Anglo	56.39%	57.22%	101.47
Black, African-American	38.99%	37.95%	97.32
Native American	0.54%	0.55%	100.46
Asian	0.63%	0.7%	111.12
Pacific Island, Hawaiian	0.13%	0.14%	108.8
Other/Multiple Races	3.33%	3.44%	103.55
Hispanic	0%	0%	0
Education of Adults (25 yrs+)			
Total Adults over age 25 years.	8,896	9,193	
Less than 9th Grade	8.61%	6.79%	78.83
No High School Diploma	16.4%	14.41%	87.88
High School Graduate	29.04%	28.9%	99.54
Some College, no degree	16.94%	18.13%	107.04
Associate Degree	6.14%	6.73%	109.71
College Degree	13.4%	13.86%	103.43
Graduate/Prof. degree	9.48%	11.17%	117.89

Annville Blenheim Burton Shell Point Greenville Sycamore Bucksport Buffalo Springdale Denmark R Geranton West Columbia Cope Red Bank Mount Carmel Judson Dillon Intercultural Institute Springfield Hanahan Society Hill Waterloo Reevesville Gaston India Ho Jor Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Pinewood Hardeeville Rock Hill Bowman Moncks 22

A comparison between the current and PROJECTED demographic summary of household income and family / non-family income for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given The Index value given. assumes that if the current and projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

	OUDDENT		
CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Household Income			
< \$10,000	14.24%	12.15%	85.32
\$10,000 to \$19,999	12.69%	11.98%	94.45
\$20,000 to \$29,999	14.28%	13.34%	93.41
\$30,000 to \$49,999	22.58%	21.75%	96.3
\$50,000 to \$59,999	6.01%	5.79%	96.23
\$60,000 to \$69,999	5.27%	5.56%	105.53
\$70,000 to \$79,999	4.5%	5.01%	102.95
\$80,000 to \$89,999	4.11%	4.82%	110.78
\$90,000 to \$99,999	2.69%	2.97%	110.76
\$100,000 to \$249,999	6.43%	7.9%	122.93
\$125,000 to \$149,999	3.6%	3.98%	110.72
\$150,000 to \$199,999	3.22%	4.1%	127.31
\$200,000 to \$249,999	0.29%	0.35%	120.58
\$250,000 or more	0.1%	0.14%	139.02
Median Household	39,212	43,437	110.77
Average Household	55,754	61,315	109.97
Per Capita Household	19,646	21,313	108.49
Family/Non-Family Household			
Income			
Median Family Income	47,937	51,758	107.97
Average Family Income	65,185	71,149	109.15
Median Non-Family Income	25,401	30,073	118.39
Average Non-Family Income	32,190	34,986	108.69

ane Belton Iva Kiawah Island Monarch Mill Slater-Marietta Williams Oak Grove Govan Summit Ware S okesbury Pawleys Island St. Stephen Scranton Gilbert Kingstree North Intercultural Institute Hartsville Goose Creek Forest Acres Inman Mills Woodford Blythewood for Confectual Ministry of Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Barbor Hodges Cordova Ravenel Edisto Pampli 23

A comparison between the current and PROJECTED demographic summary of family and non-family households, housing units, households by size, and households by count of persons for the site location appears on the right. For each category both the current year and the projected percents for the 0-3 mile band are given. The Index value assumes that if the current and Projected percents were both the same, the index would be 100. Thus values lower than 100 reflect categories where the projected percentage in the 0-3 mile band are lower than the current percents. The values that are higher than 100 reflect categories where the projected percentage is higher for the 0-3 mile band. A value of 200 would be twice the value of 100 (which would be a 100%) increase over the current percent). A value of 50 would be 50% of the current percent.

CURRENT VS. PROJECTED	CURRENT	PLUS 5 YEARS	INDEX
Family Households			
% Family Households	69.15%	70.58%	102.06
Families with Children	34.73	34.8	100.19
Families without Children	34.42	36.09	104.85
Non-Family Households			
% Non-Family Households	30.85%	29.42%	95.38
Non-Families with Children	0.23	0.12	95.38
Non-Families without	30.62	29.3	95.68
Children			
Housing Units			
Total Housing Units	5,743	5,771	100.49%
Vacant percent	15.72%	15.54%	98.85
Owned percent	51.4%	51.5%	100.19
Rented Percent	32.87%	32.96%	100.25
Households by Size			
Avg household size	2.69	2.73	101.49%
Avg family hh size	3.28	3.32	101.22%
Avg non-family hh size	1.37	1.34	97.81%
Households By Count of			
Persons			
One	1,201	1,101	91.67%
Тwo	1,452	1,495	102.96%
Three or Four	1,604	1,664	103.74%
Five+	584	613	104.97%

Coll Smyrna Paxvilla Bluffton Andrews Pacolet Gaffney North Rockville Cayce Pendleton Pelzer Beach Tatum Elloree Bradley Luray India Hook Dillon Denmark North Edgefield Antreville Land Mulberry City View West Columbia Tega Cay North Augusta Georgetown View Volcontextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# **Ethnographic Summary**

The heart of the missional task is reaching specific people groups. Some of the ethnic, language, ancestry, and foreign-born groups in your missional site may need contextual approaches to reach them and multiply disciples among them. Foreign born peoples bring much of their culture from their homelands with them. However, over time they begin to adapt to their new surroundings. Different approaches may be needed for groups at different levels of acculturation. For more information about acculturation please see the MissionalCyclopedia.org.

BORN IN:	0-3	3-7	7-10	BORN IN:	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
Foreign Born Pop	960	215	3	Eastern Africa	0	0	0
Northern Europe	0	13	0	Middle Africa	0	0	0
Western Europe	15	19	1	Northern Africa	0	0	0
Southern Europe	13	3	0	Southern Africa	0	0	0
Eastern Europe	0	2	0	Western Africa	0	0	0
Other Europe	0	0	0	Other Africa	0	0	0
Eastern Asia	0	0	0	Oceania	0	0	0
So. Central Asia	0	8	0	Caribbean	0	2	0
SE Asia	0	3	0	Central Amer.	840	164	2
Western Asia	16	0	0	South America	65	0	0
Other Asia	0	0	0	North America	11	1	0
				Born at sea	0	0	0



# Language Summary

The table below provides the percentage of population over the age of 5 who speak these languages within the three site bands. The data is based upon the 2000 Census SF3 dataset.

SPOKEN AT HOME	0-3	3-7	7-10	SPOKEN AT HOME	0-3	3-7	7-10
En allah an ha	MILES	MILES	MILES	Others lasts Error	MILES	MILES	MILE
English only	11,577	6,548	2,044	Other Indo-Euro	0	1	0
Spanish	979	271	18	Asian/PI languages	0	0	0
Other Indo-Euro	147	50	10	Chinese	0	0	0
language				Japanese	14	0	0
French (incl. Patois,	76	19	6	Korean	0	0	0
Cajun)				Mon-Khmer,	0	0	0
French Creole	0	0	0	Cambodian			
Italian	14	4	0	Miao, Hmong	0	0	0
Portuguese	0	0	0	Thai	0	0	0
German	34	10	2	Laotian	0	0	0
Yiddish	0	0	0	Vietnamese	0	0	0
Other West Germanic	6	1	0	Other Asian	0	0	0
A Scandinavian	0	0	0	Tagalog	0	6	0
Language				Other Pacific Is	0	0	0
Greek	17	13	0	Other languages	16	16	0
Russian	0	0	0	Navajo	0	0	0
Polish	0	0	0	Other Native N.	0	0	0
Serbo-Croatian	0	0	0	American			
Other Slavic Language	0	0	0	Hungarian	0	0	0
Armenian	0	0	0	Arabic	16	0	0
Persian	0	0	0	Hebrew	0	0	0
Gujarathi	0	0	0	African languages	0	16	0
Hindi	0	2	2	Other unspecified	0	0	0
Urdu	0	0	0		-	-	•

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Westminster Burten Winnsboro Mills Little River Mullins Wilkinson Heights Valley Falls Mountville Welcome Garden City Hilda Vance Mount Carmel Lyman Fountain in Intercultural Institute File Meggett Beaufort Murphys Estates Pendleton Perry Brunson Lin Valley Joi Confectual Ministry Cocopyright 2011, Intercultural Institute for Contextual Ministry Cocopyright 2011, Intercultural Institute for Contextual Ministry Springfield Mayesville Antreville Sullivan's Island Start

# Ancestry Summary

The table below provides the percentage of population with a historical national heritage within the three site bands. The data is based upon the 2000 Census SF3 dataset.

ANCESTRY	0-3	3-7	7-10	ANCESTRY	ANCESTRY 0-3	ANCESTRY 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Reporting ancestry	10,430	5,757	1,659	Irish	Irish 293	Irish 293 242
Arab	33	1	0	Italian	Italian 130	Italian 130 32
Armenian	0	0	0	Lithuanian	Lithuanian 0	Lithuanian 0 0
Austrian	0	0	0	Norwegian	Norwegian 11	Norwegian 11 4
British	41	52	3	Polish	Polish 31	Polish 31 20
Canadian	0	1	0	Portuguese	Portuguese 0	Portuguese 0 0
Croatian	0	0	0	Romanian	Romanian 0	Romanian 0 3
Czech	6	0	0	Russian	Russian 0	Russian 0 2
Czechoslovak	0	0	0	Scandinavian	Scandinavian 0	Scandinavian 0 0
Danish	41	10	1	Scotch-Irish	Scotch-Irish 143	Scotch-Irish 143 91
Dutch	49	64	19	Scottish	Scottish 26	Scottish 26 22
English	645	323	100	Slovak	Slovak 0	Slovak 0 2
European	145	37	18	Subsaharan African	Subsaharan African 52	Subsaharan African 52 18
Finnish	0	0	2	Swedish	Swedish 24	Swedish 24 7
French (not Basque)	83	56	29	Swiss	Swiss 24	Swiss 24 4
French Canadian	14	6	3	Ukrainian	Ukrainian 0	Ukrainian 0 1
German	1,027	753	266	US/American	US/American 1,613	US/American 1,613 1,375
Greek	20	5	0	Welsh	Welsh 17	Welsh 17 21
Hungarian	0	0	0	West Indian	West Indian 12	West Indian 12 1
Iranian	0	0	0	Yugoslavian	Yugoslavian 0	Yugoslavian 0 0
				Other	Other 5,950	Other 5,950 2,603

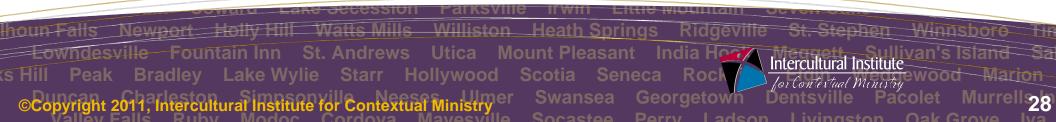
uray Seabrook Island Troy Latta Salem Ladson Startex Rembert West Peizer Greenville Saxon Abb Matthews Elgin Fort Lawn Newberry Duncan Wellford Princeton Lowred Intercultural Institute of Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry

# Using the Demographic Indicators

Below are some issues related to the demographic indicators that you may want to consider as you review this site as a potential location for a new ministry or new congregation.

#### Issues for Your Consideration

- 1. The Demoscape information on page 20 highlights the rate of population change at the site compared to it's county from 1990 to a projected date 5 years from the current year. What changes do you see over time? How significant is this site location as a percentage of the county? Is this a growing, plateauing or declining location?
- 2. The age categories on pages 16 and 21 clearly indicate the site population in various age-graded groups. Which age groups are the largest at this site? What changes are projected in the next 5 years? What implications does this have for small groups and other ministries?
- 3. The racial/ethnic and education categories listed on pages 17 & 22 provide a window into the type of people that need to be reached at the site. What is the dominant racial/ethnic category that needs to be reached? What do the educational levels tell you about the ways in which you need to design your outreach and discipleship? What implications arise from the changes that are projected in the next 5 years?



# Using the Demographic Indicators

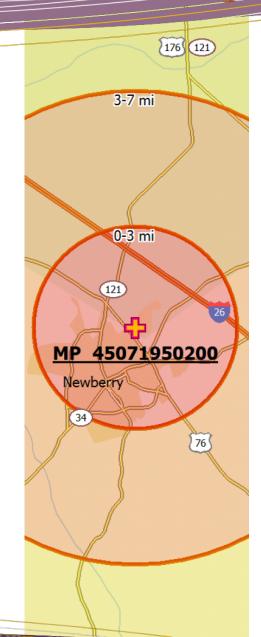
#### Issues for Your Consideration - continued

- 4. Socioeconomics has a profound effect on many aspects of ministry and missional design. Pages 18 & 23 highlight income categories at the site compared to county percentages and 5 year projections. What are the dominant economic categories for this location? How does this site compare to the rest of the country? How do family and non-family households compare economically at this site? What implications arise from the changes projected over the next 5 years? What are the implications for missional ministry?
- 5. A summary of family and non-family households, housing units, households by size and households by count of persons for both the site, the county and 5 year projections are listed on pages 19 & 24. What are the primary family types for this location? How does this site compare to the rest of the county? What changes are anticipated over the next 5 years? What are the implications for missional ministry?
- 6. The ethnic summary on pages 25, 26 & 27 provide an overview of the foreign-born population, language diversity and ancestry. From this information which groups of people are most significant at this site and in comparison to the country? How does this impact the development of new ministries and new congregations at this site?

burg-Leesville Sumter Rembert Clarks Hill Sullivan's Island McCormick Oak Grove Burton Carlisle Silve Hartsville Rock Hill Belton West Union Laurel Bay Parker Salem Intercultural Institute ore Cottageville Anderson Boiling Springs Great Falls Blackville Inman Intercultural Institute Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

In recent years, both George Barna and George Gallup have completed national polls that indicate that approximately 30% to 32% of the US population consider themselves "evangelical." However, their polling process interviews about 1000 statistically sampled people from which they derive this number. Simmons Market Research Bureau, the oldest and most authoritative source for market research in the US today, has conducted a similar poll. However, their methodology interviews approximately 27,000 people across the US. Their survey found that 31.9% of the US population consider themselves to be evangelical. The large sampling size enables IICM to cross reference their findings across the 60 MOSAIC lifestyle segments in the US. From this IICM has created an "Evangelscape dataset" that establishes the extent to which each of the 60 MOSAIC lifestyle segments are unreached in your site location.

This section of your MissionSite report provides one view of the number of households in your area that have not been reached with the gospel. To obtain a full Evangelscape report of your area you will want to purchase a TRIBALDEX report at MissionalContext.org. To create a neighborhood level map of the unreached status of your missional site area you will want to subscribe to the IICM mapping site at MissionalCulturescape.org.



Seven Oaks Johnston Gantt Taylors Lodge Rockville Brunson Latta Sharon Slater-Marietta Gar Summerville West Columbia Pomaria Iva Hilton Head Island Saxon Herry Intercultural Institute Tockville Bethune Lynchburg Boiling Springs Elloree Irwin Jenkinsville For Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 18 lifestyle segments in three social groups, A-Affluent Suburbia, B-Upscale America, and C-Small Town Success. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	4,840	100%	3,360	100%
AFFLUENT SUBURBIA	32	0.66%	23	0.68%
America's Wealthiest	2	0.04%	2	0.06%
Dream Weavers	1	0.02%	1	0.03%
White Collar Suburbia	0	0%	0	0%
Upscale Suburbia	0	0%	0	0%
Enterprising Couples	0	0%	0	0%
Small Town Success	29	0.6%	20	0.6%
New Suburbia Fam.	0	0%	0	0%
UPSCALE AMERICA	335	6.92%	226	6.73%
Status Conscious Consumers	0	0%	0	0%
Affluent Urban Professionals	0	0%	0	0%
Urban Commuter Fam.	329	6.8%	221	6.58%
Solid Suburban Mix	0	0%	0	0%
2nd Generation Success	0	0%	0	0%
Successful Urban Sprawl	6	0.12%	5	0.15%
SM TWN SUCCESS	32	0.66%	25	0.74%
Successful Urban Sprawl	6	0.12%	5	0.15%
2nd City Homebodies	13	0.27%	4	0.12%
Prime Middle America	0	0%	8	0.24%
Urban Optimists	13	0.27%	0	0%
Family Convenience	0	0%	8	0.24%
Mid-Market Enterprise	0	0%	0	0%

Denmark Mayesville Duncan Garden City Blackville Socastee Taylors Homeland Park Lincolnville Resourg-Leesville Cross Hill Mount Croghan Ward Sans Souci Sharon Intercultural Institute Lowndesville Sellers Lodge West Columbia Jonesville Clinton Vance Neeses Iv for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 15 lifestyle segments in three social groups, D-Blue Collar Backbone, E-American Diversity, and F-Metro Fringe. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	4,840	100%	3,360	100%
BLUE COLLAR BACKBONE	37	0.76%	24	0.71%
Nuevo Hispanic Fam.	0	0%	0	0%
Working Rural Suburbia	6	0.12%	4	0.12%
Lower Income Essentials	17	0.35%	11	0.33%
Small Town Endeavors	14	0.29%	9	0.27%
AMER. DIVERSITY	354	7.31%	235	6.99%
Ethnic Urban Mix	11	0.23%	8	0.24%
Urban Blues	232	4.79%	149	4.43%
Professional Urbanites	82	1.69%	59	1.76%
Urban Advancement	11	0.23%	7	0.21%
Amer. Great Outdoors	18	0.37%	12	0.36%
Mature America	0	0%	0	0%
METRO FRINGE	711	14.69%	490	14.58%
Steadfast Conservative	548	11.32%	376	11.19%
Moderate Conventionalists	0	0%	0	0%
Southern Blues	4	0.08%	3	0.09%
Urban Grit	0	0%	0	0%
Grass-Roots Living	159	3.29%	111	3.3%

Chesterfield Nichols Southern Shops Gaffney Coronaca Vance Hilton Head Island Ridgeville Golden City View Willington Norris Salley Lockhart Society Hill Aynor New Intercultural Institute of Solden Solden Bennettsville Olar Gilbert Shell Point Sellers Plum Branch Perry for Contextual Ministry Beggett Quinby Fort Lawn Lake Secession Ninety Six 32

The table below lists 13 lifestyle segments in three social groups, G-Remote America, H-Aspiring Contemporaries, and I-Rural Villages & Farms. For the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	4,840	100%	3,360	100%
REMOTE AMERICA	82	1.69%	49	1.46%
Hardy Rural Fam.	0	0%	0	0%
Rural Southern Living	47	0.97%	28	0.83%
Coal & Crops	35	0.72%	21	0.63%
Native America	0	0%	0	0%
ASPIRING CONTEMP'S	1,255	25.93%	929	27.65%
Young Cosmopolitans	0	0%	0	0%
Minority Metro Communities	1,227	25.35%	909	27.05%
Stable Careers	28	0.58%	20	0.6%
Aspiring Hispania	0	0%	0	0%
RURAL VILLAGES & FARMS	120	2.48%	71	2.11%
Aspiring Hispania	0	0%	0	0%
Industrious Country Living	0	0%	0	0%
America's Farmland	59	1.22%	0	0%
Comfy Country Living	61	1.26%	36	1.07%
Small Town Connections	0	0%	35	1.04%
Hinterland Fam.	0	0%	0	0%

avenel Shell Point City View Kingstree Bluffton Pine Ridge Jamestown Timmonsville Cordova Darlinge South Congaree Ulmer Slater-Marietta Ruby Monarch Mill Privateer Intercultural Institute er Trenton Elko Newberry Bucksport Edisto Lyman Hampton Walh for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry

The table below lists 14 lifestyle segments in three social groups, J-Struggling Societies, K-Urban Essence, and L-Varying Lifestyles. For each the 0-3 mile ring, the number of households is listed together with the percent of the band in that segment. The number of unreached households is also listed together with the percent of the total unreached that are in the segment.

2010 MOSAIC HHIds	0-3 HH & Percent		Unreached HH & Percent	
Total	4,840	100%	3,360	100%
STRUGGLING SOCIETIES	1,603	33.12%	1,080	32.14%
Rugged Southern Style	78	1.61%	46	1.37%
Latino Nuevo	28	0.58%	19	0.57%
Struggling city Centers	1,497	30.93%	1,015	30.21%
College Town Communities	0	0%	0	0%
New Beginnings	0	0%	0	0%
URBAN ESSENCE	176	3.64%	123	3.66%
Unattached Multicultures	0	0%	0	0%
Academic Necessities	0	0%	0	0%
Af. Amer. Neighborhoods	169	3.49%	118	3.51%
Urban Diversity	0	0%	0	0%
New Generation Activists	7	0.14%	5	0.15%
Getting By	0	0%	0	0%
VARYING LIFESTYLES	105	2.17%	85	2.53%
Military Family Life	0	0%	0	0%
Major University Towns	105	2.17%	85	2.53%
Gray Perspectives	0	0%	0	0%

Gayle Mill Mayo Travelers Rest Windsor Chester Fairfax Murphys Estates Blacksburg Taylors Joanna Each Florence Modoc Ninety Six Clio Buffalo Yemassee Kingstree Intercultural Institute Lincolnville Wellford Willington Cope Reidville Promised Land Rember View Ellenton Bishopville Sulli 34 Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Hollywood Kline Berea Waterloo North Hartsville

# Identifying Focus Groups in this Location

Within the 0-3 mile, 3-7 mile and 7-10 mile bands of this site location, there are several types of people groups including ethnic, lifestyle, lifestage, and socio-religious people groups. A focus group is a group of people to whom you feel especially called to reach. Below are some suggestions regarding identifying focus groups in this site location.

#### Issues for Your Consideration

- 1. Review the current demographic summary on pages 15-19 for this site location. What demographic groups are prevalent in this particular site location?
- 2. Next take a look at the projected demographic summary on pages 20-24. What increase or decrease is expected for these groups in this site location?
- 3. Review the current ethnic summary on pages 25-27. What ethnic groups are prevalent in this site location?
- 4. Review the unreached households by lifestyle segment on pages 31-34. Which social groups have the largest number of unreached households? Which lifestyle groups have a significant number of unreached households?
- 5. Compile your answers to numbers 1 through 4 and begin prayerfully prioritizing the list of people groups that you could attempt to reach in this location. Which groupings would appear to culturally "fit" together well? Which groups likely need special consideration in developing a culturally appropriate new missional ministry or congregation?

orgetewn Union Clemson Florence Briarcliffe Acres Shell Point Pacolet Blacksburg Salem Hampton B Branchville Moncks Corner Estill Harleyville Kershaw Newberry Monar Intercultural Institute Parker Woodfield Westminster Little River Sans Souci Bishopville for Contextual Ministry Contextual Ministry Salem Hilda Inman Mills New Ellenton Cameron Hemit

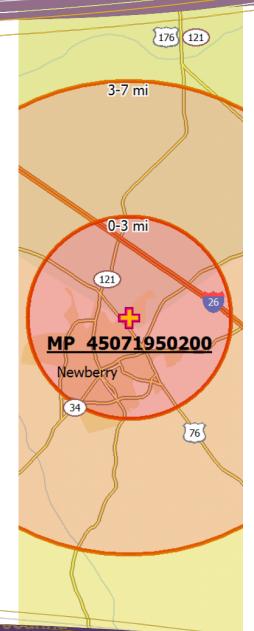
#### **Potential Cultural Bridges**

Donald McGavran in his book, The Bridges of God, emphasized the need for people to come to faith within the context of their own culture. "People like to become Christians without crossing racial, lignuistic, or class barriers." In addition, research into evangelism suggests that most people come to faith in Christ as the result of the witness of a Christian with whom they have a close personal relationship (mostly a friend or a relative).

Missional congregations intentionally release their people to permeate the community in order to develop relational bridges across which they can present Christ. These relational bridges usually are established in some context: arts & cultural organizations, sports teams and sporting events, park & recreational facility use, community organizations, community cultural events, and community social concerns and needs.

Thus, cultural bridges are those characteristics that could be used to build relationships with people in the lifestyle group. Various activities, interests, or opinions (AIO) represented among the consumer behavior characteristics of the lifestyle groups in the comunity offer ways for believers to build relationships with people in those lifestyle groups and through that relationship impact them for Christ.

[i] McGavran, Donald A. The Bridges of God. Revised edition. (New York: Friendship Press, 1981).



Lake View Lake Secession Whitmire York Bucksport City View Edisto Promised Land Belvedere Slater Hols Pickens Estill Mountville Walhalla Springdale Welcome Norris Arcadia Lakes Greenville Sumter Bethune Smyrna Spartanburg Snelling Prosperity Timmonsvil Intercultural Institute Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Boiling Springs Shell Point Ware Shoals Avnor Saxon

The tables below list 20 consumer behavior variables related to computer and internet use at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
PC-HH Own	70%	71%	72%
Use Comp. for Internet/E-mail	47%	50%	51%
Internet Use: E-Mail	40%	41%	42%
Use Comp. for Comp. Games	35%	35%	36%
Use Comp. for Education	29%	30%	30%
Use Comp. for Word Processing	26%	29%	30%
HH Owns DVD Player	25%	25%	26%
Use Comp. for Shopping	25%	27%	28%
Use Comp. for Digital Camera	22%	24%	25%
Photo Editing			
Internet Use: News/ Weather	22%	23%	23%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Use Comp. for Banking	22%	24%	24%
Internet Use: Banking	19%	21%	22%
PC-Network-HH Has One	17%	18%	18%
Use Comp. for News/Info./Data	15%	16%	17%
Service			
Use Comp. for Filing/DB Mngmnt	10%	11%	11%
Use Comp. for Personal Financial	10%	11%	11%
Mngmnt			
HH Owns Video/Webcam	9%	9%	9%
Internet Use: Research/ Education	9%	10%	10%
Use Comp. for Accounting	9%	10%	11%
Internet Use: Shopping: Gathered	9%	9%	9%
Info. for Shopping			

India Hook Simpsonville Walhalla Cheraw North Lesslie Pickens McColl Smoaks Turbeville Antre-Southern Shops Myrtle Beach Forest Acres Lancaster McBee Piedro Intercultural Institute Cane Savannah New Ellenton Kershaw Pine Ridge Lynchburg Orange (or Contextual Ministry Elloree Northla Contextual Ministry Boiling Sprir 37

The tables below lists 20 consumer behavior variables related to top leisure activities, auto maintenance, prescription drug use, and diet control at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Listening To Music	65%	66%	66%
Reading Books	51%	50%	50%
Dining Out (Not Fast Food)	47%	48%	49%
Card Games	36%	37%	38%
Cooking for Fun	33%	33%	34%
Go To A Beach/Lake	29%	30%	30%
Gardening	28%	29%	30%
Board Games	27%	28%	29%
Visit Museum	16%	16%	17%
Going To	16%	16%	17%
Bars/Nightclubs/Dancing			

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Any Ailment	69%	68%	68%
Gen./Fam. Practitioner	36%	36%	37%
Dentist	24%	25%	25%
Backache	23%	23%	23%
Hypertension/High Blood	22%	22%	22%
Pressure			
Eye Dr.	21%	20%	20%
High Cholesterol	18%	18%	18%
None Of These	18%	18%	18%
Any Arthritis	17%	16%	16%
Acid Reflux Disease (GERD)	16%	15%	15%

Springfield St. Matthews Seabrook Island Winnsboro Ravenel Saxon Starr Whitmire Cherryvale Mot Clarks Hill Loris Gray Court Isle of Palms Parksville Edisto Beach Power Intercultural Institute Barnwell Lexington Vance Cordova Troy Blackville Clearwater Wellfor For Contextual Ministry Becopyright 2011, Intercultural Institute for Contextual Ministry Studies Mills Salem Lakewood Seneca Blenneim Iva Ind 38

The tables below lists 20 consumer behavior variables related to attending performances, movies and sporting events at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Concert	25.01%	24.73%	24.78%
Live Theater	16.94%	16.9%	17.04%
Rock/Pop Concerts Most	13.73%	13.48%	13.41%
Often			
Live Theater Most Often	13.7%	13.83%	13.97%
Dance Performance	9.72%	9.14%	8.85%
Comedy Club	8.82%	9.08%	9.03%
Movies: Comedy	40.58%	40%	39.72%
Movies: Action/Adventure	37.92%	37.78%	37.7%
Movies: Drama	23.43%	22.21%	21.7%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Movies: Fam.	22.36%	21.56%	21.26%
Movies: Romantic Comedy	20.34%	19.6%	19.43%
Movies: Mystery	18.33%	17.86%	17.52%
College Football Reg.	4.61%	4.74%	4.92%
Season			
NFL Football Reg. Season	4.36%	4.69%	4.89%
MLB Baseball Reg. Season	3.96%	4.44%	4.74%
College Basketball Reg.	3.75%	3.75%	3.78%
Season			
NBA Basketball Reg.	2.66%	2.72%	2.76%
Season			
College Basketball	1.97%	1.75%	1.65%
Post-Season			

Burnettown North Hartsville Furman Summit Mayo Gaffney Berea Estill Hampton Bennettsville St. Ster and Startex Kershaw Pawleys Island Norway Duncan McBee Wellford Intercultural Institute Sycamore Tatum Modoc Hilda Denmark Cordova Scranton Fort Mill Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry

The tables below lists 28 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10		BRIDGES	BRIDGES 0-3	BRIDGES 0-3 3-7
	MILES	MILES	MILES			MILES	MILES MILES
Walking for Exercise	36.62%	36.95%	37.26%		Camping Trips	Camping Trips 8.78%	Camping Trips 8.78% 10.66%
Swimming	24.89%	26.62%	27.61%		Mountain/Road Biking	Mountain/Road Biking 8.67%	Mountain/Road Biking 8.67% 9.21%
Bowling	18.55%	19.46%	20.09%		Volleyball	Volleyball 8.22%	Volleyball 8.22% 8.58%
Basketball	17.08%	17.11%	17.06%		Softball	Softball 6.67%	Softball 6.67% 7.24%
Billiards/Pool	16.59%	17.18%	17.45%		Soccer	Soccer 6.54%	Soccer 6.54% 6.98%
Jogging/Running	14.97%	14.93%	14.86%		Tennis	Tennis 6.35%	Tennis 6.35% 6.57%
Freshwater Fishing	13.52%	15.29%	16.49%		Yoga	Yoga 6.27%	Yoga 6.27% 6.29%
Weight Training	12.89%	13.4%	13.6%		Backpacking/Hiking	Backpacking/Hiking 6.2%	Backpacking/Hiking 6.2% 6.88%
Football	11.86%	11.93%	11.86%		Hunting	Hunting 6.13%	Hunting 6.13% 7.39%
Baseball	10.47%	11.02%	11.13%		Saltwater Fishing	Saltwater Fishing 6.1%	Saltwater Fishing 6.1% 6.92%
Aerobics	10.46%	10.23%	10.13%		Power Boating	Power Boating 5.84%	Power Boating 5.84% 6.06%
Stationary Cycling	10.34%	10.48%	10.53%		Target Shooting	Target Shooting 5.74%	Target Shooting5.74%6.62%
Using Cardio Machine	10.29%	10.77%	10.99%		Ice Skating	Ice Skating 5.42%	Ice Skating 5.42% 5.37%
Golf	9.62%	10.05%	10.41%		Roller Skating	Roller Skating 5.3%	Roller Skating5.3%5.33%

ville Pelion Ward Vance Parker Laurel Bay Elloree Oak Grove Norway Lake Secession Lowrys Picke Orangeburg Ehrhardt Lane Campobello Westminster Golden Grove Marker Kershaw Gilbert Little vial Lincolnville Millwood Wedgewood Forest Acres Forestbrook Trent Contextual Ministry Cayce Richk Of Copyright 2011, Intercultural Institute for Contextual Ministry Stateburg Gaffney Pomaria Troy Silverstreet Simps 40

The tables below lists 20 consumer behavior variables related to fitness participation at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles - the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Canoeing/Kayaking	4.97%	5.4%	5.7%
Snorkeling	4.41%	4.42%	4.34%
Motorcycling	4.27%	4.92%	5.21%
Horseback Riding	4.16%	4.95%	5.29%
Fly Fishing	4.02%	4.25%	4.35%
Jet Skiing	3.88%	3.99%	4.01%
Downhill & X-Country	3.68%	3.81%	3.87%
Skiing			
Racquetball	3.63%	3.84%	3.9%
Hockey	3.5%	3.55%	3.56%
Skateboarding	3.35%	3.39%	3.4%

BRIDGES	0-3	3-7	7-10
	MILES	MILES	MILES
Water Skiing	3.25%	3.52%	3.7%
Snowmobiling	3.23%	3.34%	3.42%
Snowboarding	3.08%	3.13%	3.08%
Rock Climbing	2.96%	3.01%	2.96%
Archery	2.85%	3.32%	3.63%
Sailing	2.83%	2.84%	2.86%
Auto Racing	2.46%	2.63%	2.65%
Martial Arts	2.44%	2.66%	2.73%
Surfing & Windsurfing	2.39%	2.45%	2.42%
Rowing	2.03%	2.24%	2.31%

Beaufort Woodford Lowrys Edisto Prosperity Salley Pinewood Winnsboro Homeland Park Orangeburg Greeleyville Neeses Wade Hampton Cheraw Landrum India Hook Start Cottageville Allendaie Paxville Williston North Augusta Gayle Mill Powderville Darlington To Cottageville Orks Society F Confectual Ministry Orks Society F Startex Newberry Dillon 41

#### Potential Cultural Barriers -- Introduction (part 1)

Most community barriers are related to some aspect of culture that stand in the way of some segments of society having the understanding or acceptance necessary to come to faith in Jesus Christ. These barriers inhibit the flow of the gospel within a people grouping. Other types of barriers include biblical barriers and ecclesial barriers.

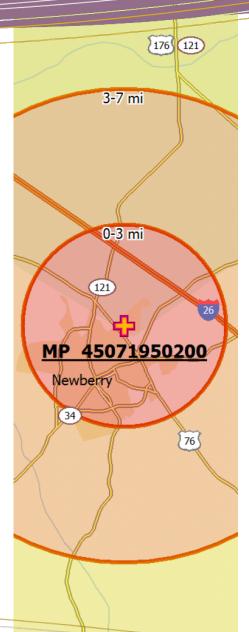
#### **BIBLICAL BARRIERS**

The term Biblical barriers, is used to describe aspects of biblical truth that are offensive to the community. Biblical barriers can be divided into two types: 1) barriers based on clear, biblical teaching; 2) barriers based on the cultural application of biblical principles. Barriers caused by clear, biblical teaching cannot be eliminated without compromising the truth of scripture. Application barriers should be re-evaluated in light of the culture of the people group to verify that the application is transcultural instead of culture-specific.

#### ECCLESIAL BARRIERS

Ecclesial barriers are barriers that arise from the perceptions that people outside the church have of the church, its people, its programming, and it' leadership. In a classic study of the attitudes of the unchurched, people were asked: "What keeps people like you from considering the Christian faith?" Approximately 75 percent of unchurched people answered the question by referring t oan ecclesial barrier. "They resist becoming Christians because they 'don't want to become like church people'"[i]

[i] Hunter, George G., Jr. Church for the Unchurched. (Smyma: Abingdon Press, 1996), 59.



Sowman Wilkinson Heights Rock Hill Lake City Iva Cane Savannah Peak Buffalo Little River Inman Bu Klawah Island Eastover Lake Wylie Lane Parksville Clinton Starr Intercultural Institute filda Port Royal Willington Ulmer McClellanville Simpsonville Riverview for Confectual Ministry le of Palms Mar © Copyright 2011, Intercultural Institute for Contextual Ministry

#### Potential Cultural Barriers -- Introduction (part 2)

#### CULTURAL BARRIERS OF UNDERSTANDING

Cultural barriers may impede either understanding or acceptance. Cultural barriers of understanding occur because of problems with the communication of the message. Often people do not understand the gospel when it is presented to them.

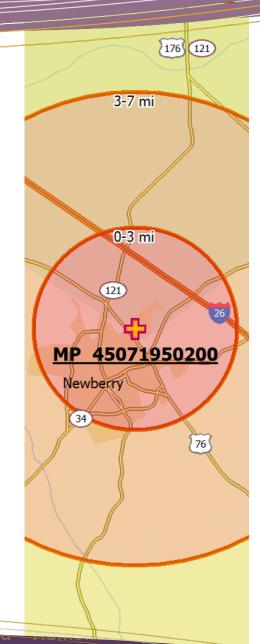
CULTURAL BARRIERS OF ACCEPTANCE

#### **Christian Subculture**

Cultural barriers of acceptance occur because of a variety of problems, including those related to the Christian sub-culture as well as the culture of the hearer. Sometimes unchurched people have understood that they must adopt the evangelical Christian subculture in order to come to faith -- and become like "church people" -- including dressing like them, participating in all of the church functions and activities, passively following church leadership, not questioning aspects of Christian faith and beliefs, and ignoring the poor and minorities.

#### **Unreached People Group**

Sometimes cultural aspects from within the unchurched people group -- currently held values, attitudes & behaviors are seen as antithetical to Christianity, which inhibits them from coming to faith. Some aspects of culture may be redeemed for God's glory and used to please him. Other cultural aspects are so perverted by sin that they cannot be used without syncretizing. In order to identify cultural barriers of acceptance, missional congregations develop relationships within the cultural group and seek to understand who they are and what an indigenous church would look like among them in order to eliminate unnecessary barriers that have been identified that the missionary should consider in reaching out to the lifestyle segments in this site location.



teburg Cordova Dentsville Allendale Hampton Brookdale Cherryvale Smyrna Port Royal Taylors Inde Lake Secession Chesnee Hickory Grove Forest Acres Vance Central Secondary Intercultural Institute Little Mountain Brunson North Augusta Hemingway Northlake West for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **Potential Cultural Barriers:**

The tables below list 24 personal attitude variables related to cultural barriers at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

BARRIERS	0-3 MILES	3-7 MILES	7-10 MILES	BARRIERS	0-3 MILES	3-7 MILES	7-10 MILE
Important Continue Learning	54%	53%	53%	Like to Stand Out In A Crowd	23%	23%	22%
New Things Speak My Mind Even If It Upsets	40%	39%	39%	Friends More Important Than My Fam.	21%	21%	21%
People	+070	0070	0070	Marijuana Should Be Legalized	21%	20%	20%
Like Control Over People And Resources	40%	39%	39%	We Should Strive for Equality for All	18%	17%	17%
Find It Difficult To Say No To My Kids	36%	37%	37%	Like To Pursue Challenge/Novelty/Change	18%	18%	18%
Woman's Place Is In The Home	36%	36%	36%	Rarely Sit Down to a Meal	18%	18%	18%
Don't Judge People/Way They Live Life	32%	31%	31%	Together At Home Only Work Current Job for The	16%	16%	16%
Too Much Sponsorship In Arts/Sports	30%	30%	29%	Money Happy With My Standard Of	12%	12%	12%
Prefer To Have Few	29%	29%	29%	Living			
Possessions As Possible	000/	0.001	0.001	On Whole People Get What	11%	11%	10%
Like To Do Unconventional Things	29%	30%	30%	They Deserve More Important Do Duty Than	9%	9%	8%
If Won Lottery Would Never	26%	26%	26%	Enjoy Life	070	070	070
Work Again				Little I Can Do To Change My	9%	9%	9%
Money Is Best Measure Of	24%	25%	25%	Life			
Success				Very Happy With My Life As It Is	9%	8%	8%
I Am A Workaholic	24%	23%	22%				

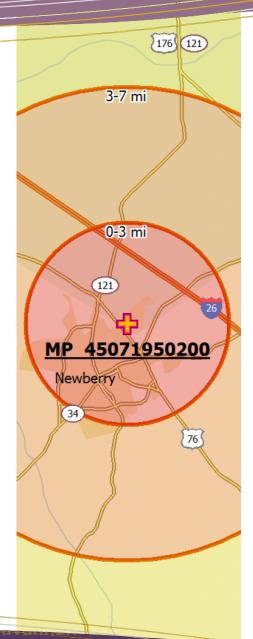
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Denmark Springfield Sullivan's Island Laurens West Union Paxville Intercultural Institute aster Brunson New Ellenton Reidville Mount Pleasant Greenwood Bate for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

#### **Potential Cultural Themes**

Typically many Christians explain the gospel the way it was presented to them. However, today many nonbelievers in North America do not have a Christian background nor do they have any interest in the Christian Church or Christianity. Because of this the gospel messages that they have "heard" (with their ears or eyes on TV) has not registered in their mind, heart or soul -- truly they have not actually "heard" (in the Biblical sense of the word) the gospel yet. They need to hear the gospel in a way that grips them where they live.

Cultural themes that arise from their attitudes, beliefs, and life stories provide a significant way for missionaries to share the gospel in their own terms. Just as missionaries in Papua New Guinea shared the story of the legendary "peace child" that a jungle tribe anticipated from their folklore, so too missionaries to this site location need to take "themes" out of the culture to use in sharing the gospel in a fresh and culturally appropriate way. This section provides many significant thems that may be considered as a basis for developing a contextual gospel presentation to people in this site location.



each Lake Wylie Tega Cay Coward Lugoff Vance Pamplico Oswego West Union Lakewood Fort Mill Prosperity Springfield Mayo Orangeburg Bennettsville Beaufort Judie Intercultural Institute Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

## **Potential Cultural Themes:**

The tables below list 24 personal attitude variables related to cultural themes at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

THEMES	0-3 MILES	3-7 MILES	7-10 MILES	THE	EMES	0-3 MILES	3-7 MILES	7-10 MILES
You Should Seize Opportunities In Life	59%	58%	58%		e To Just Enjoy Life vide My Kids With The Little	21% 21%	20% 19%	20% 19%
Important To Respect Customs And Beliefs	56%	56%	57%	Ext	ras al Men Don't Cry	18%	18%	17%
Like To Understand About Nature	39%	38%	38%		Not To Worry About The	17%	16%	16%
Prefer Work Part Of Team Than Alone	38%	37%	37%		rried About Pollution Caused Cars	16%	16%	16%
Important To Juggle Various Tasks	35%	34%	34%		In Important Part Of Who I Am oy Spending Time With My	14% 13%	14% 14%	14% 13%
mportant Feel Respected By My Peers	34%	33%	33%	Fan Chi	n. Idren Should Be Allowed To	8%	8%	8%
Good At Fixing Things	31%	30%	29%		press Themselves			
Prefer To Have Few Possessions As Possible	29%	29%	29%	Like	el Very Alone In The World e Spending Most Time With	6% 6%	6% 6%	6% 6%
Have Keen Sense Of Adventure Consider Myself Interested In The Arts	28% 23%	28% 22%	28% 22%		n. uld Like To Set Up Own siness	4%	4%	4%
People Have To Take Me As They Find Me	23%	23%	23%		cor Particular Interest To Me	3%	4%	4%
Looking for New Ideas To Improve Home	21%	21%	20%					

HCConnells Chesnee Ridgeville Elko McColl Oswego Pine Ridge Williams South Finnsboro Mills Bennettsville Parksville Pickens Denmark Lyman Ministry Sans Souci Summerton Hilda Seneca Jonesville Simpsonville How for Contextual Ministry Setield, North Myrtle Beach, Lockhart, Spartanburg Monetta York Gant Anderson She

46

#### **Potential Shared Places**

While missional strategy is important, unless someone begins a missional relationship with a non-believer and sharges the gospel with them the missional strategy is ineffective. A key component of missions is "hanging out" with lost people in order to build relationships and to allow the Holy Spirit to use us in moving them toward the claims of the gospel. This section provides some ideas of where to hang out -- where to meet people in the lifestyle segment you are attempting to reach.

wille Lodge Yemassee Fort Lawn Springdale St. Stephen South Sumter Estill Plum Branch Reidville Saluda Turbeville Brookdale Cross Hill Darlington Due West Mayesviller Intercultural Institute Simpsonville Eureka Mill Timmonsville Southern Shops Tatum Red Ban To Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

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Newberry

34

### **Potential Shared Places:**

The tables below list 24 shared variables related to shared places at this mission site. For each of the three bands - 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that frequent the place is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Fast Food/Drive-In	86.56%	87.03%	87.11%
Restaurant-Visit Any			
Fam. Restaurants/Steak	77.49%	78.59%	79.3%
Houses-Visit Any			
McDonald's	55.96%	56.84%	57.12%
Burger King	38.42%	38.52%	38.67%
Kentucky Fried Chicken (KFC)	36.7%	35.36%	34.8%
Wendy's	33.04%	32.45%	32.3%
Subway	31.25%	31.34%	31.49%
Taco Bell	27.33%	28.05%	28.09%
Applebee's	26.96%	27.63%	28.08%
Pizza Hut	25.81%	25.68%	25.47%
Arby's	21.49%	21.81%	22.31%
Red Lobster	19.38%	18.83%	18.64%

PLACE	0-3	3-7	7-10
	MILES	MILES	MILES
Dairy Queen	18.95%	18.97%	18.97%
Olive Garden	18.3%	18.3%	18.49%
Domino's Pizza	18.08%	17.69%	17.12%
Popeyes	16.68%	15.26%	14.34%
Golden Corral	15.58%	15.45%	15.27%
Sonic	15.36%	15.81%	15.78%
IHOP (International House Of	14.96%	14.76%	14.6%
Pancakes)			
Chick-Fil-A	13.88%	14.29%	14.57%
Outback Steakhouse	13.29%	13.31%	13.34%
Hardee's	13.11%	12.74%	12.78%
Denny's	12.98%	12.71%	12.33%
Cracker Barrel	12.94%	13.76%	14.36%

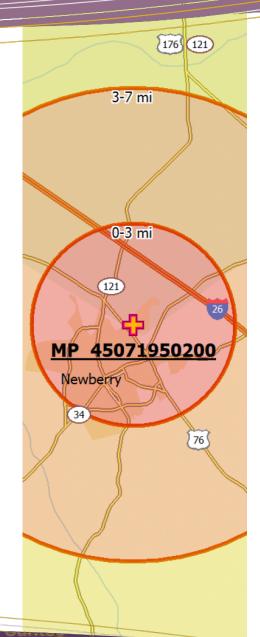
East Sumter South Sumter Smyrna Lancaster Campobello Meggett Pickens Trenton Hickory Grove Gayle Mill Pacolet Johnsonville Stateburg Mullins Blacksburg Lake Intercultural Institute ville Windsor West Union Cameron Barnwell Irmo Cherryvale Reeves Intercultural Institute Palmes Oak Grove a Copyright 2011, Intercultural Institute for Contextual Ministry

#### **Potential Shared Projects**

Shared projects are those social or community projects in which people at this site location are involved that Christians could join in with them as a means of developing relationships while "serving with them." So often Christians either expect nonbelievers to come to them ("come to our church service or event") or the church creates a social type activity (church softball league, etc) in the community to invite nonbelievers to attend or join. These type of church-sponsored events and activities are often intimidating to a nonbeliever.

Shared projects are community activities that already exist in the missional site location in which nonbelievers are already participating. When missional believers, who live in the community, join community organizations and participate in community events, they have opportunities to be salt and light in their neighborhoods.

This section of the MissionSite report provides a list of common community activities together with the percentage of the site location that we would expect to be already participating. Find these community organizations, activities or events and join in with others in your community! What a way to build evangelistic relationships!



Union Manning Starr Willington Sullivan's Island Peak Gloverville Clinton Summerville Hardeeville Si and Clearwater Pomaria Liberty Trenton Andrews Mauldin Honea Path Intercultural Institute Inway Cameron Heath Springs Dentsville Mayesville Judson Williston Intercultural Institute Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

### **Potential Shared Projects**

The tables below list 12 attitude variables related to shared projects at this mission site. For each of the three bands-- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Voted in fed/state/local election	41.69%	41.85%	42.61%
Recycled products	25.76%	26.47%	27.3%
Worked as volunteer (non political)	12.75%	13.12%	13.48%
Engaged in fund raising	10.1%	10.05%	10.33%
Religious club member	7.84%	7.83%	7.94%
Church Board	6.47%	6.28%	6.38%

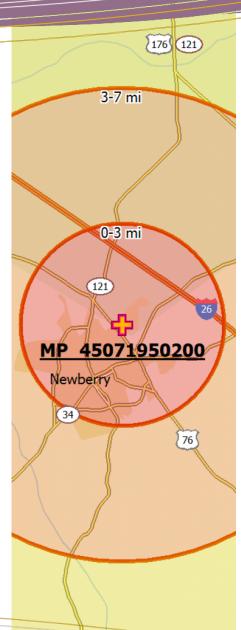
PROJECTS	0-3	3-7	7-10
	MILES	MILES	MILES
Took active part in local civic	4.73%	4.66%	4.69%
issue			
Wrote to editor of mag or	4.67%	4.78%	4.83%
newspaper			
Union member	4.46%	4.6%	4.83%
Wrote to elected offcl about	4.3%	4.51%	4.66%
publ bus			
Charitable Organization	4.07%	4.16%	4.33%
Fraternal order member	3.89%	3.99%	4.12%

St. George Latta Winnsboro Mills Atlantic Beach Aiken Surfside Beach Blacksburg Allendale Little Mount Watts Mills Elgin Hartsville Heath Springs Arial Cowpens Lowndesville <u>Intercultural Institute</u> Sycamore Chapin Edgefield Roebuck Troy Furman Springfield Megge *(or Contextual Ministry*) Greenwood Copyright 2011, Intercultural Institute for Contextual Ministry OCopyright 2011, Intercultural Institute for Contextual Ministry Vesville Brook dale Ello Hamton Bamberg Intercultural Ministry

#### **Communication Media Content**

The media-saturated 21st century poses both unique challenges and unique opportunities for missional leaders today. A major challenge you will face in this missional site location is cutting through the many layers of media that bombard your intended audience. Through the din of competing voices, the message of the gospel needs to become a clarion call.

Understanding the type of media content people in your site location use may help you to begin planning a comprehensive media strategy. Combining an understanding of this media content with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to begin shaping targeted messages to your intended audience.



Ville Oswego <u>Summit Socastee Yemassee</u> Ladson Garden City Bamberg Aiken Lakewood Newberry Lodge Summerville New Ellenton Ehrhardt Monetta Southern Shoper <u>Intercultural Institute</u> well Kline Watts Mills Homeland Park Donalds Norris Slater-Marietta er Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry Spartanburg Eutawville St. Andrews Charleston Nort 51

## **Potential Print Media Content:**

The table below list 18 variables related to book and magazine usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the household in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

BOOKS	0-3	3-7	7-10
	MILES	MILES	MILES
Novel	12.99%	13.35%	13.67%
Children's Books	12.37%	12.35%	12.44%
Religious (not Bibles)	9.14%	9.19%	9.36%
Cookbooks	8.67%	8.85%	8.99%
Mystery	8.29%	8.58%	8.82%
Romance	6.14%	6.22%	6.36%
Personal/Business	5.61%	5.65%	5.76%
Self-help			
Biography	5.33%	5.37%	5.45%
History	5.01%	5.23%	5.35%

MAGAZINES	0-3	3-7	7-10
	MILES	MILES	MILES
Newspaper Distributed	65.31%	64.75%	64.9%
Gen. Editorial	52.28%	50.54%	50.08%
Womens	45.63%	44.69%	44.47%
Service	30.22%	30.98%	31.37%
Mens	19.8%	19.21%	18.92%
<b>Business/Finance</b>	19.71%	18.77%	18.59%
Music	18.48%	17.11%	16.55%
Parenthood	15.16%	14.96%	14.61%
Sports	14.32%	13.98%	13.84%

Sycamore Awendaw Saxon Trenton Aynor Pickens Denmark Summerville Clover Dillon McBee Lakewood Princeton Ware Shoals Pageland Newport Turker Intercultural Institute Bank Wellford Sumter Tega Cay Berea Harleyville Edgefield Lake City for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry ©Copyright 2011, Intercultural Institute for Contextual Ministry Startey Startey

### Potential Print & Audio Media Content:

The tables below list 31 variables related to newspaper & radio usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. However, you can order a MISSIONDEX report that provides 497 consumer behaviors and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

NEWSPAPERS	0-3	3-7	7-10
	MILES	MILES	MILES
Gen. News	48.26%	48.81%	49.63%
Classified	31.31%	31.68%	32.18%
Sport	28.86%	28.88%	29.34%
Editorial Page	25.11%	25.56%	26.33%
Business/Finance	23.69%	23.78%	24.16%
Comics	23.28%	23.57%	23.93%
Movie Listings & Reviews	22.44%	22.34%	22.57%
TV/Radio Listings	22.04%	21.95%	22.23%
Food/Cooking	21.82%	21.93%	22.31%
Home/Gardening	17.63%	18.15%	18.71%
Travel	15.86%	15.95%	16.36%
Fashion	14.93%	14.67%	14.73%
Science/Technology	14.17%	14.29%	14.65%

RADIO	0-3	3-7	7-10
	MILES	MILES	MILES
Urban Contemporary	36.16%	32.48%	30.78%
CHR Contemp Hit Radio	16.46%	16.71%	16.7%
Country	12.61%	14.99%	16.38%
Adult Contemporary	11.66%	12.41%	12.74%
Jazz	11.17%	10.2%	9.87%
Variety	10.33%	10.07%	9.79%
Oldies	9.55%	9.65%	9.65%
Gospel	7.34%	6.64%	6.4%
Rock	7.09%	7.81%	8.17%
News/Talk	7.02%	7.42%	7.63%
All News	6.05%	5.85%	5.87%
Alternative	5.69%	5.85%	5.88%
Religious	5.41%	5.69%	5.88%
Classic Rock	5.13%	5.78%	6.07%
Soft Contemporary	4.72%	4.92%	5.02%
Hispanic	4.05%	4.58%	4.23%
Sports	2.98%	3.04%	3.07%
All Talk	2.96%	3.02%	3.1%

Gaston Great Falls Reidville Pawleys Island Lodge Patrick West Pelzer Marion Beautort Pelion Center Inwin Eutawville Mount Pleasant Forest Acres Red Bank St. George Pickens Society Hill Marion Will Kingstree Perry Prosperity Elko Rockville Blackville Lancaster Mill for Contextual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry Coopyright 2011, Intercultural Institute for Contextual Ministry

### **Potential Multimedia Content:**

The tables below list 24 variables related to television content and delivery at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org

MULTIMEDIA: TV	0-3	3-7	7-10	MULTIMEDIA: TV	0-3	3-7	7-10
	MILES	MILES	MILES		MILES	MILES	MILES
Fox News Channel	60.94%	61.52%	62.06%	TV Info From Newspapers	25.01%	25.19%	25.42%
Soapnet	50.53%	50.27%	50.15%	Nick At Nite	24.29%	24.59%	24.85%
Satellite Dish	49.78%	50.39%	50.85%	BET (Black Entertainment	23.47%	22.86%	22.67%
Other Video-On-Demand	49.49%	48.01%	47%	TV)			
Sci-Fi Channel	35.11%	35.58%	35.94%	Hallmark Channel	23.3%	23.65%	23.75%
MSNBC	33.97%	33.9%	33.9%	TV Info From Monthly Cable	22.41%	22.6%	22.6%
Adult Pay Per View TV	32.91%	33.53%	33.72%	Guide			
Subscribe Digital Cable	31.06%	30.86%	30.98%	Lifetime	22.16%	21.92%	21.81%
TV Info From Sunday TV	27.16%	27.61%	27.79%	USA Network	22.04%	22.22%	22.36%
Magazine				The Golf Channel	21.85%	21.68%	21.76%
Nickelodeon	25.93%	26.67%	27.22%	ABC Fam.	21.28%	21.2%	20.99%
TCM (Turner Classic	25.48%	24.99%	24.76%	TV Info From Other	20.67%	20.49%	20.5%
Movies)				Adult Swim	20.28%	21.46%	22.07%
Comedy Central	25.44%	25.12%	25.23%	ESPN2	19.82%	19.86%	19.93%

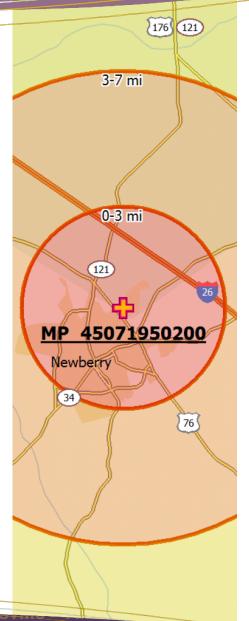
Aynor Southern Shops Irwin Bucksport Inman Mills Marion Windsor Oak Grove Winnsboro McContextual Pacolet Arial Burton Homeland Park Florence Intercultural Institute City Sycamore Williston Pomaria South Congaree Westminster Brookdale Hickory JorContextual Ministry Camden Silverstreet Woodfield Springdale Lowndesv54

#### **Communication Media Usage**

It is not enough to understand the type of media that your intended audience uses. It may also be helpful to understand the extent to which people in your site location use various media types and when they use the media. Media usage is generally measured by frequency or extent. Time usage is measured in blocks of day, night and weekend usage.

Taken together, media content, media usage, and time usage may be combined with demographics, lifestyles, and consumer behavior to paint a picture of who does what and when at the site location.

Each of these components may help you to begin planning a comprehensive media strategy. Combining media with the cultural bridges, barriers, and themes mentioned on pages 37-46 will enable you to deliver targeted messages to your intended audience at times when they are apt to listen.



Mount Carmel Dentsville St. Matthews Bowman Jackson Mayesville Laurel Bay Summerville Pomal seville Santee Arcadia Lakes Forestbrook Eureka Mill Lake View Hanahar Intercultural Institute ntral Pacolet Swansea Centerville Blackville Aynor Privateer South Sun [or Contextual Ministry] ©Copyright 2011, Intercultural Institute for Contextual Ministry Contextual Ministry

## Potential Print Media Usage:

The tables below list 23 variables related to print media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Book Readers			
Heavy Users (7+)	15.86%	16.11%	16.45%
Medium Users (4-6)	8.12%	8.44%	8.59%
Light Users (1-3)	17.68%	18.11%	18.44%
Quintiles (20%)			
Newspaper I (Heavy)	1.1%	1.13%	1.11%
Newspaper II	1.35%	1.39%	1.43%
Newspaper III	1.82%	1.83%	1.91%
Newspaper IV	0.58%	0.6%	0.58%
Newspaper V (Light)	1.16%	1.04%	1%

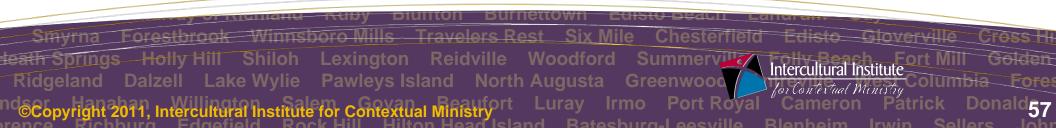
MEDIUM	0-3	3-7	7-10
	MILES	MILES	MILES
Quintiles (20%)			
Magazines I (Heavy)	20.71%	20.67%	20.55%
Magazines II	9.07%	9.06%	9.07%
Magazines III	10.11%	10.21%	10.17%
Magazines IV	13.42%	13.18%	13.02%
Magazines V (Light)	0.96%	0.9%	0.88%
Outdoor I (Heavy)	9.02%	8.74%	8.36%
Outdoor II	5.14%	4.59%	4.3%
Outdoor III	5.31%	4.98%	4.77%
Outdoor IV	16.71%	16.6%	16.69%
Outdoor V (Light)	24.63%	24.4%	24.45%
Yellow Pages I	16.43%	16.45%	16.42%
(Heavy)			
Yellow Pages II	8.21%	7.73%	7.54%
Yellow Pages III	10.24%	9.16%	8.57%
Yellow Pages IV	25.44%	25.13%	24.83%
Yellow Pages V (Light)	5.2%	4.87%	4.59%

Edgefield Cayce Oakland Pinewood Holly Hill Oswego Clover Mount Croghan Greeleyville St. Material Privateer Murrells Inlet McClellanville Williston Blythewood Holly Intercultural Institute Norway Cameric Lesslie Northlake Ridgeway Kiawah Island Pageland Elgin Sparta Contextual Ministry Little Mountai 56

## Potential Multimedia Usage

The tables below list 23 variables related to multimedia usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households that participate in the activity or an index value is given. For more detailed information you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

Radio Drive Time Quntiles  TV Prime Time Quntiles (fifths / 20%)    Drive Time I & II (Heavy)  2.39%  2.53%  2.68%    Drive Time III (Medium)  1%  1.04%  1.04%    Radio IV & V (Light)  2.36%  2.3%  2.3%    Radio Media Quntiles (fifths / 20%)  10.14%  9    Radio IV & V (Light)  2.36%  2.3%    Radio IV & V (Light)  1.03%  10.14%    Prime Time III (Medium)  10.03%  10.14%    Prime Time IV & V (Light)  10.03%  10.14%    20%)  TV Early/Late Fringe Quntiles  10.14%    Radio I & II (Heavy)  11.38%  11.07%  10.76%    Radio III (Medium)  3.59%  3.99%  4.03%    Radio IV & V (Light)  3.98%  4.04%  3.99%    Cable TV Quntiles (fifths /  56.39%  56.68%  5    TV All Day Quntiles (fifths /  56.39%  56.68%  5	IEDIUM	7-10
(fifths / 20%)  2.39%  2.53%  2.68%    Drive Time I & II (Heavy)  1.04%  1.04%  Prime Time I & II (Heavy)  4.08%  4.1%  4    Drive Time III (Medium)  1%  1.04%  1.04%  Prime Time I & II (Heavy)  1.37%  1.4%  1    Radio IV & V (Light)  2.36%  2.23%  2.3%  Prime Time IV & V (Light)  10.03%  10.14%  9    Radio Media Quntiles (fifths /  20%)  TV Early/Late Fringe Quntiles  10.14%  9    Radio I & II (Heavy)  11.38%  11.07%  10.76%  Fringe I & II (Heavy)  38.51%  38.78%  3    Radio III (Medium)  3.59%  3.9%  4.03%  Fringe I & II (Medium)  56.3%  55.66%  5    Cable TV Quntiles (fifths /  3.98%  4.04%  3.99%  TV All Day Quntiles (fifths /  56.39%  56.68%  5		MILE
Drive Time I & II (Heavy)  2.39%  2.53%  2.68%    Drive Time III (Medium)  1%  1.04%  1.04%    Radio IV & V (Light)  2.36%  2.3%  2.3%    Radio Media Quntiles (fifths /  2.36%  2.3%  2.3%    Radio Media Quntiles (fifths /  2.36%  2.3%  2.3%    Radio Media Quntiles (fifths /  2.36%  2.3%  10.14%    Prime Time IV & V (Light)  10.03%  10.14%    20%)  TV Early/Late Fringe Quntiles  10.14%    Radio I & II (Heavy)  11.38%  11.07%  10.76%    Radio III (Medium)  3.59%  3.9%  4.03%    Radio IV & V (Light)  3.98%  4.04%  3.99%    Cable TV Quntiles (fifths /  56.39%  56.68%  5	adio Drive Time Quntiles	
Drive Time III (Medium)  1%  1.04%  1.04%    Radio IV & V (Light)  2.36%  2.23%  2.3%    Radio Media Quntiles (fifths /  2.23%  2.3%  10.03%  10.14%  9    20%)  TV Early/Late Fringe Quntiles  10.03%  10.14%  9    Radio I & II (Heavy)  11.38%  11.07%  10.76%  10.76%    Radio III (Medium)  3.59%  3.9%  4.03%  10.03%  56.3%  55.66%  5    Radio IV & V (Light)  3.98%  4.04%  3.99%  1V All Day Quntiles (fifths /  56.39%  56.68%  5	ifths / 20%)	
Radio IV & V (Light)  2.36%  2.23%  2.3%    Radio Media Quntiles (fifths /	vrive Time I & II (Heavy)	4.11
Radio Media Quntiles (fifths / 20%)  TV Early/Late Fringe Quntiles (fifths / 20%)    Radio I & II (Heavy)  11.38%  11.07%  10.76%    Radio III (Medium)  3.59%  3.9%  4.03%    Radio IV & V (Light)  3.98%  4.04%  3.99%    Cable TV Quntiles (fifths /  56.39%  56.68%  5	vrive Time III (Medium)	1.46
20%)  (fifths / 20%)    Radio I & II (Heavy)  11.38%  11.07%  10.76%    Radio III (Medium)  3.59%  3.9%  4.03%    Radio IV & V (Light)  3.98%  4.04%  3.99%    Cable TV Quntiles (fifths /  56.39%  56.68%  5	adio IV & V (Light)	5 9.73°
Radio I & II (Heavy)  11.38%  11.07%  10.76%  Fringe I & II (Heavy)  38.51%  38.78%  3    Radio III (Medium)  3.59%  3.9%  4.03%  Fringe I & II (Heavy)  56.3%  55.66%  5    Radio IV & V (Light)  3.98%  4.04%  3.99%  Fringe IV (Light)  56.39%  56.68%  5    Cable TV Quntiles (fifths /  TV All Day Quntiles (fifths /  TV All Day Quntiles (fifths /  56.39%  56.68%  5	adio Media Quntiles (fifths /	
Radio III (Medium)  3.59%  3.9%  4.03%  Fringe III (Medium)  56.3%  55.66%  5    Radio IV & V (Light)  3.98%  4.04%  3.99%  Fringe IV (Light)  56.39%  56.68%  5    Cable TV Quntiles (fifths /  TV All Day Quntiles (fifths /  TV All Day Quntiles (fifths /  5  5	0%)	
Radio IV & V (Light)    3.98%    4.04%    3.99%    Fringe IV (Light)    56.39%    56.68%    5      Cable TV Quntiles (fifths /      TV All Day Quntiles (fifths /	adio I & II (Heavy)	39.0
Cable TV Quntiles (fifths / TV All Day Quntiles (fifths /	adio III (Medium)	55.4
	adio IV & V (Light)	56.7
	able TV Quntiles (fifths /	
20%)	0%)	
Cable I & II (Heavy)    11.41%    11.91%    11.97%    All Day I & II (Heavy)    15.64%    15.04%    1	able I & II (Heavy)	5 14.7
Cable III (Medium)    5.42%    5.12%    4.94%    All Day III (Medium)    25.88%    25.71%    2	able III (Medium)	5 25.4
Cable IV & V (Light)    40.13%    38.61%    37.82%    All Day IV (Light)    19.98%    18.58%    1	able IV & V (Light)	5 17.8



# Potential Audio & Prime Time TV Media Usage:

The tables below list 23 variables related to audio & prime time TV media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Day-time Radio			
Listeners			
Dayparts [summary]	10.32%	10.54%	10.88%
6:00am - 10:00am	15.3%	14.64%	14.52%
10:00am - 3:00pm	11.51%	10.32%	9.72%
3:00pm - 7:00pm	16.42%	15.74%	15.31%
7:00pm - Midnight	12.3%	11.97%	11.86%
Midnight - 6:00am	8.42%	7.74%	7.33%
Weekend Radio			
Listeners			
Dayparts [summary]	14.06%	14.12%	14.17%
6:00am - 10:00am	2.75%	2.8%	2.87%
10:00am-3:00pm	5.03%	4.78%	4.75%
3:00pm - 7:00pm	7.15%	6.93%	6.85%
7:00pm - Midnight	10.21%	9.86%	9.74%
Midnight - 6:00am	14.3%	13.05%	12.61%

USAGE	0-3	3-7	7-10
	MILES	MILES	MILES
Prime Time TV Viewers			
8:00-11:00pm	6.1%	6.55%	6.63%
Saturday: 8:00-11:00pm	7.76%	7.82%	7.99%
Sunday: 7:00-11:00pm	9.54%	9.51%	9.44%
9:00am-1:00pm	24.29%	24.59%	24.85%
9:00am-4:00pm	27.99%	28.36%	28.75%
4:00pm-7:00pm	31.45%	30.69%	30.51%
11:00pm-1:00am	45.21%	44.5%	44.14%
AVG Prime time	5.48%	4.99%	4.71%
Mon-Sun			

nalds Manning <u>Calhoun Falls</u> <u>Luray Pine Ridge</u> Elgin Boiling Springs Alken Springdale Lincolnville S Greve Campobello Batesburg-Leesville Bethune Honea Path Six Mile States <u>Intercultural Institute</u> /arnville Ulmer Pinewood Irmo North Hartsville Arcadia Lakes Oswego for Contextual Ministry <sup>rd</sup> Copyright 2011, Intercultural Institute for Contextual Ministry Belvedere Cherryvale Ker58

## Potential Weekday & Weekend TV Media Usage:

The table below lists 28 variables related to weekday & weekend media usage at this mission site. For each of the three bands -- 0-3 miles, 3-7 miles, 7-10 miles -- the percent of the households in the entire missional site location that participate in the activity is given. For more detailed information, you can order a MISSIONDEX report that provides 497 consumer behavior and attitudinal variables, each broken down by the participation percent within each lifestyle segment and social group within your missional site location at MissionalContext.org.

TV VIEWERS	0-3	3-7	7-10	<b>TV VIEWERS</b>	TV VIEWERS 0-3	TV VIEWERS 0-3 3-7
	MILES	MILES	MILES		MILES	MILES MILES
Weekday				Weekend	Weekend	Weekend
6-7am	16.24%	16.05%	15.66%	Sat: 7-10am	Sat: 7-10am 16.55%	Sat: 7-10am 16.55% 16.45%
7-9am	19.82%	19.86%	19.93%	Sat: 10am-1pm	Sat: 10am-1pm 8.27%	Sat: 10am-1pm 8.27% 8.46%
9am-12noon	18.51%	19.19%	19.69%	Sat: 1-4pm	Sat: 1-4pm 24.53%	Sat: 1-4pm 24.53% 24.28%
12noon-4pm	9.47%	9.16%	9.07%	Sat: 4-6pm	Sat: 4-6pm 7.06%	Sat: 4-6pm 7.06% 7%
4-6pm	47.49%	47.13%	47.06%	Sat: 6-7pm	Sat: 6-7pm 1.57%	Sat: 6-7pm 1.57% 1.66%
6-7pm	17.02%	17.48%	17.91%	Sat: 7-8pm	Sat: 7-8pm 0.91%	Sat: 7-8pm 0.91% 1.01%
7-7:30pm	1.65%	1.64%	1.66%	Sat: 8-11pm	Sat: 8-11pm 7.76%	Sat: 8-11pm 7.76% 7.82%
7:30-8pm	11.84%	12.12%	12.07%	Sat: 11pm-1am	Sat: 11pm-1am 6.07%	Sat: 11pm-1am 6.07% 5.8%
8-11pm	6.1%	6.55%	6.63%	Sat: 1am-7pm	Sat: 1am-7pm 22.04%	Sat: 1am-7pm 22.04% 22.22%
11pm-12am	33.97%	33.9%	33.9%	Sun: 7-10am	Sun: 7-10am 2.36%	Sun: 7-10am 2.36% 2.38%
11pm-1am	45.21%	44.5%	44.14%	Sun: 10am-1pm	Sun: 10am-1pm 5.26%	Sun: 10am-1pm 5.26% 5.55%
1-6am	31.43%	30.68%	30.35%	Sun: 1-4pm	Sun: 1-4pm 4.75%	Sun: 1-4pm 4.75% 5.04%
				Sun: 4-7pm	Sun: 4-7pm 11.26%	Sun: 4-7pm 11.26% 11.76%
				Sun: 7-11pm	Sun: 7-11pm 9.54%	Sun: 7-11pm 9.54% 9.51%
				Sun: 11pm-1am	Sun: 11pm-1am 5.24%	Sun: 11pm-1am 5.24% 5.24%
				Sun: 1-7am	Sun: 1-7am 19.84%	Sun: 1-7am 19.84% 20.17%

NOTWAY BIACKSDURG HEITHIGWAY

Darlington Liberty Peak Georgetown Belton Chesnee Sellers Springheid Fort Mill Princeton Mount Mayesville Smyrna Utica Lane Lamar Coronaca Gifford Edgefiel Intercultural Institute Woodford Bluffton Anderson Saluda Fairfax Ridge Spring Elgin Live Contextual Ministry Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry

# Using the Cultural Bridges, Barriers and Themes

The Cultural Bridges provide lists of activities and interests that are common among some groups of people in this mission site. Missional team members and church planters may use this data as the basis for creating intentional redemptive relationships. The Cultural Barriers list gives attitudes that may become a barrier to the spread of the gospel. The Cultural Themes are attitudes that may be the basis for developing a gospel presentation.

#### Issues for Your Consideration

- 1. Please read pages 62 and 63 on Biblical Missional Multiplication and Establishing Redemptive Relationships before considering the following issues.
- 2. Look through the cultural bridges listed on pages 37-41. Has anyone on the missional team been personally involved or interested in any of these bridge areas in the past? How can the team get involved in these activities with people who live and/or work in the mission site area?
- 3. Review the cultural barriers listed on page 44. Discuss how each of the attitudes reflected in this mission site may become a barrier to the spread of the gospel. Also discuss what steps the missional team may take to overcome these barriers.
- 4. Review the cultural themes listed on page 46. Choose two or three of the major themes that are prevalent at this mission site and begin developing presentations that wrap the gospel around these themes. Discuss how to "steer" the conversation to these themes and bridge into the gospel presentation.

Blacksburg Oswego Salem Pickens Allendale Nichols Landrum St. George Sumter Irwin Watts A Stateburg McColl McBee Lancaster Inman Mills Summerton Patrick Intercultural Institute Beaufort Hardeeville Winnsboro Mills Judson Piedmont Wade Ham Confertual Ministry Brookdale 60 Copyright 2011, Intercultural Institute for Contextual Ministry Intreville Folly Beach Lake City Richburg Brookdale 60 Contextual Ministry Lefferson McClellanville Mount Croophan Ladson Bidgew

# Using the Shared Places, Projects, Media Content and Usage

The Shared Places provides a list of restaurants and restaurant types that are frequented by some groups of people in the mission site. If a particular restaurant chain is not in your area, look for similar types of restaurants. The Shared Projects section lists various activities in which some people in the mission site are engaged. The Media Content and Usage sections give a window into the types of media content that is preferred and the times media is commonly used

#### Issues for Your Consideration

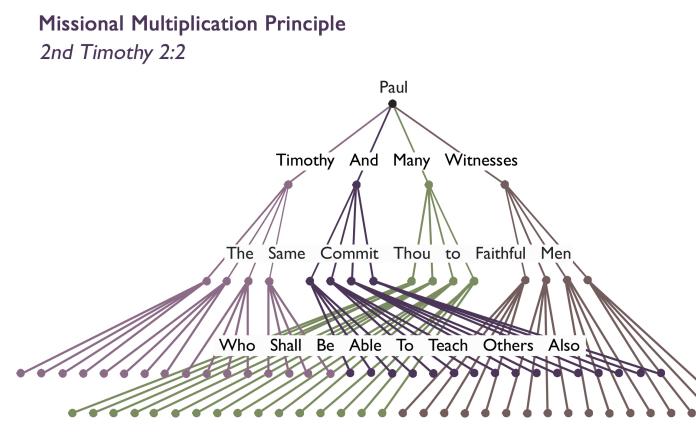
- 1. Review the shared places listed on page 48. Discuss these types of organizations that may be found at the mission site. Discuss how the mission team may become part of these organizations in order to develop redemptive relationships.
- 2. Review the shared projects listed on page 50. Discuss ways in which people in the mission site may be involved in these activities. Has anyone on the missional team been personally involved in these activities with people who live and/or work in the mission site area.
- 3. Review the print, radio, and television media content listed on pages 52-54. What do people in this mission site read, listen to or watch? Describe the "typical" types of people in the mission site based on this information. How does this information shape the ways in which the missional team should present the gospel and the church? What mediums could be used to communicate with people at ths mission site more effectively?
- 4. Review the print, radio and television media usage on pages 56-59. Describe the frequency and times of media usage by people at this mission site. How does this inform what media the missional team should use and when the media should be employed?



## **Biblical Missional Multiplication**

Biblical missional multiplication builds upon disciplemaking and spiritual reproduction. Jesus and his disciples multiplied their efforts by investing in relationships with others. The diagram to the right illustrates how social networking in the New Testament era was behind the success of this multiplication.

The MissionSite report provides insights into ways that we too can build redemptive relationships and foster missional multiplication at this site location.



Surfside Beach Gifferd Jefferson Edisto Beach Piedmont Arcadia Lakes Dillon Centerville Lexington Jamestown Florence Elloree Hampton Paxville Hanahan Gantt Hill Lesslie Pickens Cross Hill Lodge Mount Croghan Stuckey Jacks Intercultural Institute for Contextual Ministry Contextual Minis

## **Establishing Redemptive Relationships**

Missional Multiplication occurs when redemptive relationships move people through a process to bring people to Christ. This process is most successful as we relate to people based on their identity. Five types of identity enable us to connect with people and see them move through this process.

#### **Communication Steps**

- 1. Category-to-Category: Connect through a common social identity; some activity, interest, or behavior that you share with the person.
- 2. Face-to-Face: Begin interacting with the person; building a personal rapport.
- 3. Mind-to-Mind: After building a rapport, move the conversation towards spiritual issues.
- 4. Heart-to-Heart: As the Holy Spirit leads you, wrap the gospel presentation around a theme that connects with the person.
- 5. Spirit-to-Spirit: This is the level at which the Holy Spirit works speaks to our inner self. The previous 4 steps facilitates the Holy Spirit doing his regenerative work.



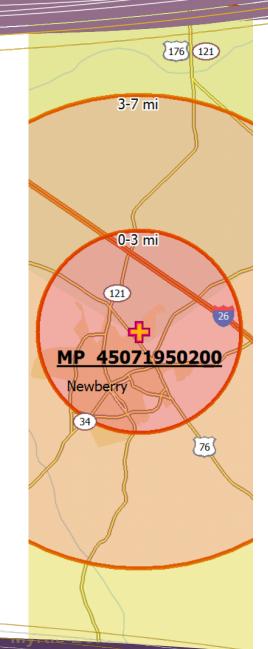


#### Your MissionSite and the Missional Suite

The site location of this MissionSite report is based upon the SITESCAPE typology developed by the staff of IICM. The SITESCAPE is an analysis of the 0-1/2 mile, 0-1 1/2 mile, 0-3 mile, 3-7 mile, 7-10 mile, and 10-15 mile bands around each of the 65,370 US census tract centroids (or geographical centers). Each census tract has been assigned a large number of variables based upon this analysis. These variables include information regarding the spirituallity of this particular location. This report relects a "Top Unreached Location" meaning that this site has a significant number of households that have not been reached by the gospel of Jesus Christ. Sitescape definitions may be found online at the MissionalCyclopedia.org site.

Additional help regarding this MissionSite location may be obtained at www.iicm.net. IICM provides access to a number of resources:

- Online personal missional profile at APEPT.org
- Custom reports at MissionalContext.org
- Custom mapping at MissionalCulturescape.org
- Missional information at MissionalCyclopedia.org
- Networking & Zipcode level data at MissionalCorps.org
- Information on top lifestyle groups at MissionalZipcode.org



n Elgin Coronaca Reevesville Buffalo St. George Bluffton Mulberry Laurei Bay Quinby Pickens Mau Le Easley Pacolet Salley Holly Hill Luray Troy West Columbia Donald Intercultural Institute arcliffe Acres Parksville Smyrna Edgefield Prosperity Ehrhardt Irmo Jor Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry Confectual Ministry Cordova Timmonsville Bowman Fort Mill

### Notes and Sources

- 1. Sitescape location and Evangelscape spirituality indicators data are datasets created by the staff of IICM by cross-tabulating multiple datasets from ScanUS, Experian, Simmons Market Research Bureau and TheAmericanChurch.org. These datasets are updated annually.
- 2. Demographic data are copyrighted by ScanUS and are licensed from ScanUS.
- 3. MOSAIC segmentation data are copyrighted by Experian US and are licensed through ScanUS
- 4. The consumer behavior data from Mediamark Research & Intelligence is copyrighted by them and is licensed through ScanUS.
- 5. The consumer behavior data from Simmons Market Research Bureau is copyrighted by them and is licensed through ScanUS.
- 6. The data from the departments of the US government is public data. US government sources include: Bureau of the Census, Department of Commerce; Economic Research Service, Department of Agriculture; National Center for Education Statistics, Department of Education.



## APPENDIX: SCBC Churches by Distance

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
1	College Street	3240 College St Newberry, SC 29108	0.94 mi	0	
2	Freedom	PO Box 1106 Newberry, SC 29108	1.59 mi	0	
3	Primera Iglesia Bautista Nueva Vida	928 Speers St Newberry, SC 29108	1.77 mi	0	
4	Newberry First	1020 Boundary St Newberry, SC 29108	1.92 mi	0	
5	Glenn Street	300 Glenn St Newberry, SC 29108	2.00 mi	0	
6	West End	620 Main Street Newberry, SC 29108	2.22 mi	0	
7	Enoree	5101 Jollystreet Road Newberry, SC 29108	6.27 mi	0	
8	Bush River	8936 Bush River Rd Newberry, SC 29108	9.04 mi	0	
9	Fairview	4419 Indian Creek Rd Kinards, SC 29355	11.10 mi	0	
10	Bethel	2503 Bethel Church Rd Prosperity, SC 29127	13.35 mi	0	
11	Central Avenue	PO Box 133 Whitmire, SC 29178	13.84 mi	0	
12	Salem	2226 Denny Highway Saluda, SC 29138	13.84 mi	0	
13	The Master's	21 Gary Street Extension Whitmire, SC 29178	13.90 mi	0	
14	Whitmire First	PO Box 137 Whitmire, SC 29178	14.16 mi	0	
15	Joanna First	301 Magnolia St Joanna, SC 29351	14.44 mi	0	

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## APPENDIX: SCBC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG	IICM CGR
16	Pine Pleasant	457 Pine Pleasant Church Road Saluda, SC 29138	14.70 mi	0	
17	Cross Roads	488 Catfish Cove Chappells, SC 29037	15.22 mi	0	
18	Dreher Island	360 State Park Rd Prosperity, SC 29127	15.52 mi	0	
19	Harbison Church of the Cross	521 Lincolnshire Drive North Columbia, SC 29203	16.07 mi	0	
20	Bethesda	1309 Coleman Ave Whitmire, SC 29178	16.82 mi	0	
21	Hurricane	2917 Hurricane Church Road Clinton, SC 29325	17.14 mi	0	
22	Chappells	PO Box 6026 Chappells, SC 29037	17.19 mi	0	
23	Chestnut Hill	134 Chestnut Hill Road Chappells, SC 29037	18.16 mi	0	
24	Chapin	PO Box 640 Chapin, SC 29036	18.28 mi	0	
25	Still Waters	374 Delmar Road Leesville, SC 29070	18.65 mi	0	
26	Little River	PO Box 171 Jenkinsville, SC 29065	18.86 mi	0	
27	Old Lexington	800 Old Lexington Rd Leesville, SC 29070	18.99 mi	0	
28	Cornerstone	PO Box 1629 Clinton, SC 29325	19.10 mi	0	
29	Sardis	218 Sardis Road Saluda, SC 29138	19.30 mi	0	
30	Community	704 N Adair St Clinton, SC 29325	19.57 mi	0	



### APPENDIX: SCBC Churches by Distance - Continued

	CHURCH	ADDRESS	DISTANCE	WRSHP AVG IICM CGR
31	Community	121 East Windsor Street Westminster, SC 29693	19.57 mi	0
32	Davidson Street	PO Box 629 Clinton, SC 29325	19.69 mi	0
33	Clinton First	PO Box 95 Clinton, SC 29325	19.74 mi	0
34	Rock Creek	13615 Newberry Rd Blair, SC 29015	20.03 mi	0
35	Bethabara	PO Box 395 Cross Hill, SC 29332	20.42 mi	0
36	Calvary	702 N Sloan St Clinton, SC 29325	20.46 mi	0
37	New Spirit of Hope Baptist Mission	1100 North Sloan Street Clinton, SC 29325	20.69 mi	0
38	White Rock	PO Box 426 White Rock, SC 29177	21.27 mi	0
39	Mountville	PO Box 484 Mountville, SC 29370	21.32 mi	0
40	Lydia	99 Palmetto St Clinton, SC 29325	21.45 mi	0
41	Cool Branch	10726 State Highway 215 N Blair, SC 29015	21.69 mi	0
42	Cross Hill First	PO Box 126 Cross Hill, SC 29332	21.76 mi	0
43	The Saluda	112 W Wheeler Cir Saluda, SC 29138	21.91 mi	0
44	Greenwood Shores	1224 Hwy 248 S Ninety Six, SC 29666	21.98 mi	0
45	Beulah	891 Beulah Road Leesville, SC 29070	22.12 mi	0

Forestbrook Murphys Estates Promised Land Mulberry Coward North Nortis Hickory Grove Atlantic Ber Forth Myrtle Beach Sans Souci Loris Williamston Chesterfield Utica Har Intercultural Institute Jefferson Briarcliffe Acres Vance Inman Hemingway Lakewood Luray Jor Confectual Ministry Copyright 2011, Intercultural Institute for Contextual Ministry



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